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THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 1, 1898.

No. 26

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c &c

COEUR DE ROYAL
TO THE COURT OF HOLLAND AND THE KING OF ITALY

COEUR DE ROYAL
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES

Bulls Head
Trade Mark

1878
CROSS OF THE
LEGION OF HONOUR

Selected
Quality
Full
Weight

CLOVER LEAF



SALMON

DELAFIELD, MCGOVERN & CO. NEW YORK.

Every
Can
Guaranteed

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner. As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it.

You can do it either way—a premium or a sale

The Price

Per dozen, \$ 5—less in quantities
Terms, 2% cash 10 days, 30 days
net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates, "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of character that will not tolerate poor goods. Here is a word from Mr. Magee:

ST. JOHN, April 6th, 1908.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possess the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

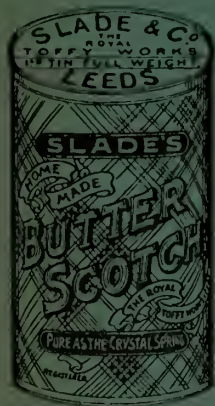
Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.

"SURE CATCH"

Seal Wax Border

Sticky
Fly Paper

PRICE LIST FOR 1898

One or more Boxes..... \$0 40 per box
Half Cases (Five Boxes)..... 1.80 each
One to Five Cases (Ten Boxes each)..... 3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding re-packing small lots.

SPECIAL OFFER

In every case of "SURE Catch" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66 c. per case more than the usual profit on Sticky Fly Paper

Made of extra heavy absorbent felt paper.
Packed 6 sections in an envelope.

"Sure Catch" Poison Fly Paper.

PRICE LIST: 1 Box, 50 Envelopes, \$1.25.

1 Case, 10 Boxes, 500 Envelopes, \$10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N. Y.

Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Short, Snappy Hints, for Long, Dull Days.

Stower's Lime Juice

The Concentrated Lime Juice "that draws trade." By 20 per cent. the strongest Lime Juice made. Absolutely "no musty flavor."

After the cork is drawn its keeping qualities are unimpaired. "Best because purest and goes farthest."

Maypole Soap Dyes.

For economical women—
for YOU because profitable to handle.

Clean, quick, fast, brilliant. The new English Home Dye that washes and dyes at once.

Stephens' Sound Pickles.

Packed in absolutely
pure Malt Vinegar—Stephens' Vinegar.

Sound and crisp always. A pickle of high quality at a low cost to you.

Lazenby's Soup Squares,

and Lazenby's Jelly Tablets
for summer use.

For campers and picnickers, and all folks who want highest quality, and want their soup or jelly quick!

Fry's Pure Cocoa,

and Fry's Chocolate have
taken medals and awards in all parts of the world. YOUR reward in selling them comes from the confidence and profit you win.

Sold by Wholesalers generally.

AGENTS: A. P. Tippet & Co., Montreal and Toronto.
F. H. Tippet & Co., St. John, N.B.

Drifting ?

No wind to fill the business sails? You can sit down and whistle for it but it won't come—perhaps you are satisfied to drift along with the tide. The more you drift the easier it is to reconcile yourself with the backward progress you make.

Please remember one thing—there are business wrecks on the rocks ahead. A little effort at the oars would have carried them safely by. Get out the oars and pull, if you are simply drifting—here are two good oars to use.

Greig's Crown Brand Flavoring Extracts

Wanted, because so economical to use. Strong, rich, pure, "true to Nature" in their 40 different fruit, flower and spice flavors.

And put up in most attractive cartons, with business-bringing cards and leaflets and first-class testimonials.

We have a helpful plan to assist you in introducing them where their virtues are not known.

The Greig Mfg. Company
Robert Greig & Co., Agts.
Montreal.

Mackay's Essence of Coffee and Chicory

Wanted **now**, by campers and picnickers and travellers. Convenient, handy, quick for the "hurried folks" who travel.

Absolutely pure Chicory of the highest grade there is or can be, combined with the essence of the richest coffee bean that grows.

Prepared, stamped and sealed by John MacKay & Co., of Edinburgh and Glasgow.

Robert Greig & Co., Agts.
Montreal.



Quality Talks

When you can offer the consumer the best **Condensed Milk obtainable**, in **BALDWIN'S EXPORT BRAND**, at a very reasonable price. Why not improve your trade and please the public?

Try a sample order—1 Case, 48 Tins; 16 oz. net each. Prices furnished by any Jobber, or write us direct.

Rose & Laflamme, Agents, - Montreal.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
"A PERFECT FOOD,"
THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

ABSOLUTELY PURE,
THEREFORE BEST.

VIEW OF MANUFACTORY, BOURNVILLE.

SCENE ON CADBURY'S COCOA ESTATE.

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. ¹⁶ MONTREAL



Twelve Gold Medals

—HAVE BEEN AWARDED TO—

Gillard's New Pickle

for superior excellence.

6,000 Hotels and Restaurants

Throughout Great Britain use them on account of their peculiar merits.
Packed 2 doz. in a case. Single case lots, \$3.40; 5 case lots, \$3.30 per doz.

GILLARD'S NEW SAUCE

A Table Relish par excellence.

Barrel lots of 12 doz., \$1.75
Single doz. lots, \$1.90

Sold by all...

Wholesale Grocers
in Canada.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE NEW FLAVOR.

AURORA
(Registered Trade Mark)

**Ceylon
Tea**

A Tea of delightful, invigorating and refreshing qualities—one to catch the trade of lovers of good tea—and hold it. In 1 lb. and ½ lb. packages, at once unique and attractive. Absolute purity and healthfulness guaranteed.

Retails at 35, 40, and 50 cents.

W. H. GILLARD & CO., Agents for Canada **Hamilton, Ont.**

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 1, 1898.

(\$2.00 per Year) No. 26

ELIJAH ADAMS MORSE.

ELIJAH A. MORSE, ex-Congressman, died at his home, on Washington street, Canton, Mass., on June 5, surrounded by the members of his family. He had been a great sufferer from an aggravated disease for a long time, and very recently he had an attack of muscular rheumatism, which, coupled with his ailments, compelled him to take to his room, to which, except at rare intervals, he had been confined for the past three weeks.

No public man in Massachusetts, if indeed in New England, was better known than the late Elijah Adams Morse, of Canton, says an exchange. His career had been a remarkable one, and his success in life was the outcome of a persistent and earnest endeavor, which permeated his individuality even in his youthful days, to amass a fortune and to become distinguished among his fellow men. He attained both objects, and held many important public positions, filled them with all honor and integrity, and exerted a large influence for good in his day and generation.

Elijah was born at South Bend, Ind., May 25, 1841. Eleven years thereafter the Morse family returned to Massachusetts, and the boy was sent to the public schools of Sherborn and Holliston. Barefooted he went from house to house peddling the berries he had gathered in the pastures. This was but a precursor to his peddling of stove polish—for he began the great business of selling the polish from house to house. Later, he attended the Boylston school in Boston, and finished his education at the Onondaga academy near Syracuse, N.Y.

In May, 1861, when 20 years of age, he enlisted as private in Co. A, 4th Regiment Massachusetts Volunteers, for the period of three months, and was discharged at Long Island in August, 1861, by reason of expiration of term of service. He reenlisted in

September, 1862, as private in Co. A, 4th Regiment of Massachusetts Volunteers, and was discharged therefrom as corporal at Lakeville, Mass., in September, 1863, by reason of expiration of term of service. He was at the battle of Camp Bisland, La., and was taken prisoner at Brashear City, La., in June 1862, and subsequently paroled but never exchanged.

The foundation of his fortune was laid in the days when he was a schoolboy. In



ELIJAH ADAMS MORSE.

speaking of his early days, Mr. Morse once said, while in a confidential mood:

Among father's acquaintances was the learned Dr. Jackson, a prominent chemist of Boston. He was the one who first invented chloroform and ether, although the credit for these discoveries is given elsewhere. He and my father used to have long conferences, and frequently they spent the night together. On one of these visits we boys asked father to give us a recipe to make something that we could peddle during school vacations.

He brought home to us a recipe for making stove polish. I was then 15, and attending a public school in Boston. I bought \$5 worth of the materials called for by the recipe. I made a small lot in a hand-mould and dried it on the stove. I sold it at retail from a carpet bag. My first sale was made in Hyannis on the Cape.

At that time I never thought of making a business out of the manufacture of blacking, but seemed to be successful, and the little 12 by 15 factory has grown to cover four acres, with a hundred men employed inside.

Very early in my experience I began spending portions of my profits in advertising, and at the present time have an advertisement in 4,000 of the newspapers of the United States.

My success, I think, is largely due to advertising. When a young man, before my marriage, I canvassed 22 States, selling my goods myself. I have never drank or used tobacco, and never worked or traveled for business on Sunday. I worked so hard I think I should have destroyed my health if I had.

It seems incredible that the present enormous business done by Morse Brothers could have had such a humble beginning. The first product was made in a little hand-mould, dried on a stove and sold by the boys from a carpet bag. The first factory was a building 12 x 15 feet; and Morse Bros.' first horse cost \$10, with a wagon and harness to match, and the animal couldn't trot down hill. The limits of this sketch will not admit of any detailed account of the growth of the business since that time, in fact it is known to every retail grocer or housewife in the land; suffice it to say the small factory has been enlarged and increased from time to time, until it now covers four acres at Canton, Mass., and has a capacity of ten tons of stove polish per day, and the goods which had this humble and small beginning are now sold in every English-speaking country on the face of the earth. The Rising Sun stove polish, in cakes, has been a household word in every American home for nearly 40 years. It has an annual sale of over 3,000 tons. In his business Mr. Morse acquired a large fortune, and for the use of his trade mark in England he received \$200,000.

His earlier political career Mr. Morse himself describes:

I was first nominated at a Republican caucus in Canton for member of the House of Representatives in 1875. I met with great opposition from the older members of the party, but I ran 98 votes ahead of my ticket in my own town, which naturally pleased me very much. Later I was elected a member of the Massachusetts Senate and served for two years in that body, during the years 1886 and 1887. In 1888 I was a member of Governor Ames' Council, and the same year was elected a member of the Fifty-first Congress. I always voted the Republican ticket except once, and that was the year when the Prohibition Party nominated me

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Lieutenant-Governor, with Judge Pitman for Governor. The Prohibition party polled the largest vote it ever polled that year. It was in 1877. All we did, however, was to divide the temperance vote and elect a few rum-sellers to the Legislature, and so I returned to my first love, the Republican Party.

Mr. Morse was a member of the New England Historical Genealogical Society, of the Congregational and Norfolk clubs, of Post 94, G.A.R., of the Sons of the Revolution, and has been for many years a deacon of the Congregational church at Canton. He was also a member of the Blue Hill lodge, I.O.O.F.

He was a man of pleasant manners, quick in movement and somewhat nervous and rapid in utterance. When he made up his mind to take a certain course in an affair he was not easily moved from his determination, and his persistence and pluck were important factors in his success in life in a business way as well as politically.

THE CURRENT SITUATION.

DPASQUA, of Patras, under date of June 2, 1898, writes as follows regarding currants: "The past month has been unusually buoyant and active, and all the principal consuming markets have drawn further supplies from Greece. The holders of fruit have had the good sense of moderating their exactions and met buyers in a conciliatory spirit, actual quotations being: Provincial half-cases, 17s. 9d. c.i.f. London.

"The approaching crop, considered in its general aspect, is satisfactory so far. Considerable loss will undoubtedly result from 'peronosporos' and other diseases, but this drawback will have its favorable side, as it will tend to moderate the volume of the crop, and bring it within the compass of the consumptive demand. Our exports to date, with the comparative list of last year, are as follows:

	May 31, '98	May 31, '97	July 31, '97
	Tons.	Tons.	Tons.
England	56,795	54,144	54,700
United States and Canada	13,130	14,065	14,065
Australia	3,120	2,775	2,775
Holland, Belgium, Ger-			
many and Austria	25,310	42,200	42,200
France	1,668	5,470	6,223
Russia		19,321	19,321
Sundries	300	1,000	1,200
Totals	100,383	138,975	140,484

HIGH WHEAT PRICES AND SUPPLIES.

"THE truism that high prices attract supplies, is exemplified in a remarkable degree by the readiness with which the United States, Russia and, later, India, have responded to the call, and are sending us and 'the dear neighbors' enough and to spare," says Dornbusch. "It has been aptly said, by a merchant of many years' successful experience, that a rise of 5s. would almost produce another crop; anyway, it would turn a poor one into an average, and an average into a bumper crop. Russian officials and shippers admit that reserves in the interior were larger than anticipated; while rates ruled low the up-country dealer or farmer was unable to move his grain, but steady advance in value brought remuneration nearer to his door, and each rise of one shilling per quarter largely increased the area of comprehension, and set rolling toward the seaboard the flood of long stored grain, which will be welcomed in many a Mediterranean port, as the spring wheat from the bounteous northwestern States and white from the Pacific slope are eagerly awaited in this country and France. The persistent weakness in America has disrupted the futures market at this side, and prevented any rally in dealing with wheat near at hand, while millers, finding the demand for flour reduced to a minimum, are in no mood to buy grain on a steadily falling market. Some sanguine folks still hope for recuperation of value in July, but just now the expounder of statistics is crying in the wilderness, for the wants of the present being apparently satisfied, no general uneasiness is manifested as to supplies in the closing month of the cereal year. In some parts of the country, recent weather has caused anxiety. There can be no doubt that a wet summer would mean grave injury to the wheat crop. In the event of such a catastrophe, the market would easily become excited, and, it is quite possible, that retrocession of value is pro-

ceeding too rapidly for prudent trading. 'It is a way that they have in the market,' of overdoing the thing either in one direction or the other."

ADVERTISING.

I am an advertiser great!
In letters bold and big and round
The praises of my wares I sound—
Prosperity is my estate.
The people come,
The people go,
In one continuous,
Surging flow—
They buy my goods and come again,
And I'm the happiest of men;
And this the reason I relate—
I am an advertiser great.
There is a shop across the way,
Where ne'er is heard a human tread—
Where trade is paralyzed and dead—
With ne'er a customer a day.
The people come,
The people go,
But never there—
They do not know
There's such a shop beneath the skies,
Because he does not advertise;
While I with pleasure contemplate
That I'm an advertiser great!
The secret of my fortune lies
In one small fact which, I may state,
Too many tradesmen learn too late—
If I have goods, I advertise!
Then people come,
And people go,
In constant streams;
For people know
That he who has good wares to sell
Will surely advertise them well;
And proudly I reiterate,
I am an advertiser great.

—Eugene Field.

BANK OF HAMILTON.

The annual meeting of the shareholders of the Bank of Hamilton took place on the 20th. An excellent year's business was reported. The expansion of the bank's activities into the Province of Manitoba has proved successful, with still more brilliant prospects for the future. In Ontario, new agencies have been opened at Niagara Falls, Delhi, and Southampton. The following board was reelected: John Stuart, president; A. G. Ramsay, vice-president; John Proctor, Geo. Roach, A. G. Wood, M.P., A. B. Lee, and Wm. Gibson, M.P.

Diamond Crystal Salt

is free from "**Lime**," "**Magnesia**," and other impurities. It combines "flavor, purity and strength." It is especially refined for **Table** purposes. It is the purest and best in the world.

LUCAS, STEELE & BRISTOL, Agents, Hamilton.



Proving a great seller---has lots of merit---easily worked. Send sample order to

JAMES TURNER & CO., - **Hamilton**

DAILY WANTS--

Condensed Coffee and Milk
Evaporated Cream
Condensed Milk

"REINDEER" BRAND

"The Old Reliable"

WE CAN...

supply your wants
with the...

Choicest of
CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon; Lobsters (tall and flat); Fresh and Kippered Herrings; Potted Ham, Chicken, Beef, and Tongue; Deviled Ham, Chicken, Beef, Tongue, and Turkey; Boneless Turkey, Chicken, Duck, and Pigs Feet; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

TRADE IN HALIBURTON AND VICINITY.

I HAD a pleasant five minutes' chat a few days ago with Mr. H. H. Clarke, of Haliburton. Mr. Clarke is manager of the general store in that town owned by Mrs. Bessie Anderson, and was in Toronto on business and, as he facetiously remarked, to "pay his debts."

"Trade in Haliburton," he said in reply to a query, "is not bad. But Haliburton is in a lumbering district, and, of course you know, the lumber trade is not good. Then the limits in our part of the country are becoming exhausted, and the lumbermen are moving further back into the country. The Gilmours, for instance, are now cutting away back in the Algonquin Park, the territory set apart by the Ontario Government as a National Park. There are now altogether from twelve to fifteen concerns cutting timber in that park, and each of these concerns employ, as a rule, from four to five hundred men."

"But," I interposed, "is not that a strange proceeding; it will be a queer natural park when it is deprived of its forests."

"Well, the people I have spoken to regarding the matter," continued Mr. Clarke, "say that the timber limits within the park were sold by the Government be-

fore the area comprising it as such was set aside as a park."

Then Mr. Clarke animadverted upon the raw fur trade. "At one time," he said, "at Haliburton, over \$3,000 per day was sometimes paid out for furs during the season. The trappers would go out twice a year—in the spring and fall. Their chief hunting ground was the territory now known as the National Park. Since it became a park, however, it is unlawful for them to trap game there. And, as a result, the fur trade in Haliburton has been killed. This is a great loss to our town."

"What are they doing in your neighborhood in the way of mining?" I ventured.

"Well, they have been doing a good deal of prospecting for gold, and during the past few weeks men have been at work on the mountain behind the town. They have done a deal of blasting, and they claim that the ore being turned out is assaying \$15 per ton. They are now trying to float a company and put in crushers."

"How are the farmers doing up your way?"

"Haliburton is not a good farming country, and our farmers used to raise perhaps \$50 to \$100 by going into the woods during the winter; but now they cannot do that. They are, however, devoting more attention to their farms. They are raising

more live stock, for instance, while the butter of Haliburton is as good as any in the Dominion. While we cannot raise much grain, our lands are well adapted for grazing, being well watered."

Mr. Clarke has not been in Toronto for eight years, and he observed several improvements in the city.

OMAR.

THE U. S. APPLE CROP.

In all the New England States, except Rhode Island, the condition of apples is considerably above the June average for the last ten years. In New York it is 5 points above the ten year average, in North Carolina 8 points above, in Michigan 17 points, in Wisconsin 31 points, in Iowa 8 points, and in Nebraska 13 points. The average condition of the New York crop, June 1, was 93 points. On the other hand, the present early indications are less favorable than usual in the following States, and to the extent indicated: Rhode Island, 5 points; New Jersey, 4 points; Maryland, 8 points; Virginia, 4 points; Georgia, 3 points; Alabama, 3 points; Arkansas, 13 points; Tennessee, 11 points; West Virginia, 30 points; Kentucky, 12 points; Ohio, 7 points; Indiana, 15 points; Illinois, 6 points; Missouri, 11 points; Kansas, 1 point.



FOR
Cottage and Palace

Keep in a Cool Place.

Cruise and Camp

In Your Behalf

as well as for our own present and future interests, we are selling to you direct from the mills. Even in the interest of our own reputation we do not forget that Quality counts for **both** of us. Thus, there is a mutual cooperation for more and better business.

The so-called dull summer trade can be brightened up with Tillson's Flake Barley—light, healthful, unequalled for the breakfast porridge.

Let us send you samples of it. "It doesn't heat the blood."

**Tillson's
Flake
Barley.**

From Manufacturer to
Retailer Direct.

The Tillson Co'y. Limited, Tilsonburg, Ont.

PRICES OF COMMODITIES.

MR. A. SAUERBECK furnishes the following index numbers of the prices of 45 commodities, the average of the 11 years, 1867-77, being 100:

	Average.		Average.
1878-87	79	December, 1893	67.0
1888-97	67	July, 1896	59.2
1889	72	December, 1896	62.0
1893	68	September, 1897	63.4
1894	63	December, 1897	62.4
1895	62	January, 1898	62.8
1896	61	February, 1898	63.4
1897	62	March, 1898	63.0
		April, 1898	65.5
		May, 1898	66.4

The index number is the highest since the end of 1893, and the advance during last month is mainly due to wheat, oats and Manila hemp. The price of English wheat in 1894 was much affected by the damp condition of the crop. Prices are now declining, and December futures are as low as 32 to 33s. for American. Manila hemp rose from

£19 in March to £26 in April, and £37 ½ in May. Maize lost again the advance of the previous month. For most of the other articles there was not much change. Animal food products were a little lower, sugar somewhat higher. Iron and cotton remained unchanged; tin, tallow and petroleum advanced, and wool and copper declined to some extent. Taking articles of food and materials separately, the index numbers compare thus:

	July. 1896.	Sept. 1896.	Dec. 1897.	April. 1898.	May. 1898.
Food	60.0	67.5	66.5	70.7	71.5
Materials	58.6	60.4	59.4	61.7	62.7

Articles of food are now 2 points higher and materials 2 ½ points lower than at the end of 1893. As compared with the lowest period in 1896 there is a rise of 19 per cent. for the former and 7 per cent. for the latter. The prices and index numbers of silver were as follows (60.84d. per oz. being the parity of 1 gold to 15 ½ silver—100):

	Average.
End August, 1897, 23 ¾d	39.2
End December, 1897, 26 ¾d	43.8
End January, 1898, 26 3-16d	43.0
End February, 1898, 25 5/8d	42.1
End March, 1898, 25 11-16d	42.2
End April, 1898, 26 5-16d	43.2
End May, 1898, 26 7/8d	44.2

A GROCER'S USE OF IRON PILLARS.

L. Birs, who has a nicely arranged grocery store in Longueuil, P.Q., makes effective use of the iron pillars that run down the centre of his store to support the ceiling. He has built a rack about them four feet from the floor, on which he is able to make a very good display of samples of goods in tins and glass.

He has also had fitted-up by his instructions a revolving stand, similar to the ordinary revolving bookcases, but more conveniently arranged. On the four sides are five tiers of sample biscuit boxes with glass fronts. The corners are filled in with confectionery in glass jars.

Do you know

that the average Grocer does not make enough profit? All Pure Gold Goods pay you **very well indeed.**

Besides,

the Company assist you to sell their goods.

Why,

then, not give us a chance to help you lift up the ratio of profit?

**SELL
GOOD,
PROFITABLE
LINES
ONLY.**



PURE GOLD MFG. CO.
31-33 Front St., E.,

TORONTO

OLIVES

**"SELECTED" and
"MAMMOTH"**

in 8 oz., 10 oz., 16 oz. and 18 oz.
Fluted and oval bottles.

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers. TORONTO

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have a shipment of new season's Japan tea in stock this week.

"Swan" brand shelled almonds are in stock at H. P. Eckardt & Co.'s.

"Ice Castle" flat lobsters, ½-lb. cans, just arrived for W. H. Gillard & Co.

H. P. Eckardt & Co. have in stock some fine Amalies and Patras currants.

Armour's "Star" sliced ham is a new line which is in stock with Warren Bros. & Co.

H. P. Eckardt & Co. say that the sale of "Diamond Crystal" salt is steadily increasing.

D. Gunn, Bros. & Co., note a specially active demand for shoulder hams and rolls this week.

H. P. Eckardt & Co. have another car of Heinz's baked bean, pickles, sauces, etc., on the way.

W. H. Gillard & Co. have just at hand 1, 2, 3, and 5-gallon pails of extra choice domestic pickles.

"Sure Catch" sticky fly paper and safety poison plates is having ready sale with The Eby, Blain Co., Limited.

The demand increases daily for "Enameline," which is a full endorsement of all the manufacturers claim for it.

Montserrat lime juice and Stowers' lime juice and lime juice cordial are moving off freely with The Eby, Blain Co., Limited.

A full assortment of fruit jars in stock with W. H. Gillard & Co. The brand is "Beaver," which is well known to the trade.

D. Gunn, Bros. & Co. are putting up for customers so desiring their "Maple Leaf"

brands of smoked meats wrapped in oil paper, specially prepared for this purpose.

A 16-oz. domestic pickle, well placed, in good vinegar, which can be retailed at 10c., is one of this week's specialties with The Eby, Blain Co., Limited.

A full supply of fancy and polished Patna, fancy and choice Japan, Imperial glaze, B, and granulated rices is in stock with The Eby, Blain Co., Limited.

The well known brands of cleaned and stemless currants, "Kalamos," "Morea," "Fancy Vonitsa," and "Star and Crescent," carried by The Eby, Blain Co., Limited, were never more popular than at the present time, owing to their attractive quality and price, which is but a trifle over that of the uncleaned fruit.

W. H. Gillard & Co. report an active sale for their "Aurora" Ceylon tea, in ½ and 1-lb. packages. Already, several repeat orders have been received by this firm, retailers stating that the very attractive package and real merit of the tea make it a taker with the consumer.

JAPAN TEA.

Although, since the opening of the market, values in Japan teas have been fluctuating somewhat, yet a firmer tone now seems to prevail.

Toward the latter part of last week a cable was received stating that a further appreciation had taken place.

At the prices ruling, a good medium tea, which last year cost 16c. laid down, now costs something like 19.80c.

A gentleman, who quite recently returned from Japan, states that, owing to the low prices ruling on teas during the past few years, the owners of many of the plantations were pulling up the tea plants and putting in mulberry trees for silk cultivation, the latter industry being more profitable than tea raising.

The cable above referred to places the exports of Japan tea at 38,000,000 pounds, as against 43,000,000 pounds last year.

Our Travellers will be pleased to show you our "Special Design" Fancy 5-lb. Tea Canister. Lithographed in three colors and embossed in gold. Undoubtedly the handsomest package ever offered in Canada. **Sells on sight.**

OPENING CONTRACTS IN CANNED SALMON.

THE first important contracts in new pack canned goods were put through in Montreal the other day. The deals in question consisted of 4,000 cases of "Clover Leaf" salmon at \$3.50 f.o.b. Coast, for future delivery. These prices are about the same as those ruling at the opening last year, but, since they were made, agents in Montreal have been notified that prices have advanced 15c. per case. In addition to the contracts in salmon, new pack strawberries were placed, 2,000 cases being closed at \$1.35 to \$1.40 for 2 lb. tins, and \$2.40 for 3 lb. tins. Advices under date of June 15, from Vancouver, say: "Since writing last, we learn, that at a meeting of canners, while no definite action was taken to enforce any selling prices, the following minimum figures were agreed upon for the English markets: Liverpool or London, 1 lb. talls, sockeye fish, 17s. 6d. per case, c.i.f., equivalent to \$3.80; 1 lb. flats, 18s. 6d. per case, which is equal to \$4.10 f.o.b. Vancouver."

VISIT FROM A HALIGONIAN.

Mr. H. D. Romans, who has lately started business for himself in Halifax as broker and manufacturers' agent, has been in Toronto this week, partly with a view to acquiring new agencies, a few more of which he desires to secure. Mr. Romans reported business rather quiet in Nova Scotia just now on account of the war between the United States and Spain, which has naturally caused a curtailment of that Province's trade with the West Indies.

PERSONAL MENTION.

Mr. John Lamb, formerly of Converse, Colson & Lamb, Montreal, is lying at the Toronto General Hospital seriously ill, but his friends hope he will ultimately recover.

J. F. Eby, of The Eby, Blain Co., Limited; W. Logan, secretary-treasurer of The Davidson & Hay, Limited, and Harvey S. Kinnear, of T. Kinnear & Co., sailed from New York on Saturday for Great Britain.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE CURRANT MARKET.

ALTHOUGH the demand from the dealers has been above what might fairly be expected, and certainly above what could be said to be the average for this time of the year, the market is again cheaper, more especially for the lower descriptions. The cause is by no means far to seek, and beyond all doubt is to be found in the fact that some of the holders have desired to realize somewhat faster than the fruit could be taken off. The legitimate holders are not so much to blame for this state of things, as their hands have been forced by the fact that from outside sources a considerable pressure to sell has been brought to bear upon the market, and what may be regarded as the nominal conditions of supply and demand have been interfered with and upset. Any market in which speculation is indulged in is, beyond all doubt, subject to disruptions of this kind, and it is probable that both the merchant and the dealer would be far better off if everything in the shape of speculation could be eliminated from it.—Produce Markets' Review.

CANNED TOMATOES IN LIVERPOOL.

A London, Eng., paper of June 18, in referring to the canned goods market in Liverpool, said: "Tomatoes for new season are inquired for, but there are very few packers who will offer for the English market at present, and those who do so are asking much above last year's opening prices. Some business has been done in Italian goods at last season's rates, but there are now no sellers under 1½d. per dozen in advance."

SALMON AND LOBSTER IN LONDON.

Although the demand for salmon continues dull, the action of the combination of Fraser River packers in fixing a much higher range of prices for the new pack, has increased the tendency to firmness which already existed. It has become generally recognized that the present low range of spot prices cannot long continue, and, given a few weeks of fine weather, important alterations in the market are probable. Lobsters are selling steadily, and, in consequence of the high prices asked for new pack, a fair quantity of last season's fish has been sold at full prices. The few parcels of new that have come to hand have not been choice quality.—Produce Markets' Review.

FLOUR IN GREAT BRITAIN.

Flour has gone down about 6s. to 7s. a sack on the week, so that prices are now about in the same position they occupied

before the boom. The bursting of this great bubble demonstrates in a striking manner the truth of the contention we have always held, that high prices are bad for the retailer. They are bad for him because he does not know how and when to buy, they are bad because his custom falls off—the reduction has been about 25 per cent. in consumption of flour—and they are bad because when the break comes he is often left with a lot of stuff bought on the rise, and his customers expect him to lower his charges immediately, though he cannot do so save at a loss to himself. We sincerely trust that few of our readers have been caught, and that in the rush to meet the public demand for a drop they will not be too hasty and land themselves in difficulties.—Grocers' Journal, June 18.

CHEESE IN GREAT BRITAIN.

The season has not opened very well for cheese-making farmers. The stocks of last year's cheese have got cleared out at fairly good, though drooping prices, but there is little demand for new cheese, and the figures so far quoted are not encouraging. It is becoming more decisively proved every year that it is only in the production of the finest qualities of cheese that our home makers can hope to get remunerative prices. In all secondary and inferior qualities the competition of colonial and foreign cheese is so keen that only moderate prices can be hoped for. But the productions of our best dairies can always find a ready market.—Grocers' Journal, June 18.

CALIFORNIA PRUNES.

Mail advices from San Francisco to the 18th inst. state that there are very few prunes left in the Santa Clara Valley, and that outside stocks are closely cleaned up. For the week ending June 11, but 1,500 pounds were shipped overland, the smallest for any week since the beginning of the season. Regarding the growing crop advices are that it is doing well, and the output promises to be as large as that of last season. There will be some shortage in certain sections, especially in the San Joaquin Valley.

TEA FIRM IN NEW YORK.

The general market showed a firm tone. The volume of business transacted, although not large, was of moderate proportions, as dealers generally were in the market as buyers of lines and were gradually absorbing the supplies offering, and they found it necessary to pay full quoted values. The retailer was a moderate buyer, as both the out-of-town and local trade continued taking supplies and were paying full figures,

The advices from primal points continued to report firm markets, with no business of importance, but sellers continued to hold for prices above buyers' views.—N. Y. Journal of Commerce.

THE SUGAR BOUNTIES.

There is no real news, says The Produce Markets' Review, about the progress of the Brussels negotiations for the abolition of the sugar bounties. The fall of the ultra-protectionist French Ministry may lead to further delay, but there are no signs of any general change of opinion in France on such matters. It is understood, however, that the leading French refiners, whose influence is so great in France, favor total abolition. Being men of wide information they do not take the petty views so common among their countrymen on trade matters, but see clearly that their interest lies in creating a sound and healthy market at home instead of having to force off their sugars artificially on unwilling markets abroad, which may at any moment be closed to them if the policy of the absolute exclusion of bounty-fed sugar be adopted, as seems possible in the case of England. The abolition of the French bounty would (with a small margin for increased consumption) enable the excise duty to be lowered 1d. per lb., or, say, 30 centimes per kilo, and this would materially stimulate the miserably small demand for sugar in France, and, later on, enable further reductions to be made. Opposition to the removal of bounties is feared from Russia, but this is probably only a reflection of French action, and if France saw any chance of the English market being closed, its great northern ally would probably at once alter its tone. The key to the situation is, therefore, to be found in France.

CANNED GOODS IN NEW YORK.

Demand remains about as last noted, namely, moderate in volume, with some descriptions, notably tomatoes, quite dull. Tomatoes have offered at 95c. for Maryland No. 3s, the regular quotation being \$1. New Jersey brands held with some steadiness, but the general quotation of \$1.05 is shaded by a few holders. Corn, like tomatoes, lacks demand, but there is no change in prices. Peas are quieter, the packing season at Baltimore being about at an end, marrows keeping the packers busy this week. New York State peas promise to be in only fair supply, the raw material not being plentiful, and some showing serious defects, due to unfavorable weather. California fruits for future delivery are now offered by nearly all the packers on the Coast, but owing to the crop shortage and the higher cost of rail transportation from the Coast, prices are 25 to 30c. above last season's opening prices. The demand for salmon is limited and quotations are nominal. Lobster is very scarce and firm.—Merchants' Review, June 24.

Away Ahead

of all Previous Records

The demand for **Ludella Ceylon Tea** each month eclipses its predecessor, and must continue to do so. It is an acknowledged fact by every merchant who has sold it, that it has paid handsomely, both in profit and satisfaction. This is the kind of an article they are glad to sell and recommend to their customers. Lead packages. 25, 40, 50 and 60 cents.

H. P. ECKARDT & CO.

Wholesale
Grocers

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.



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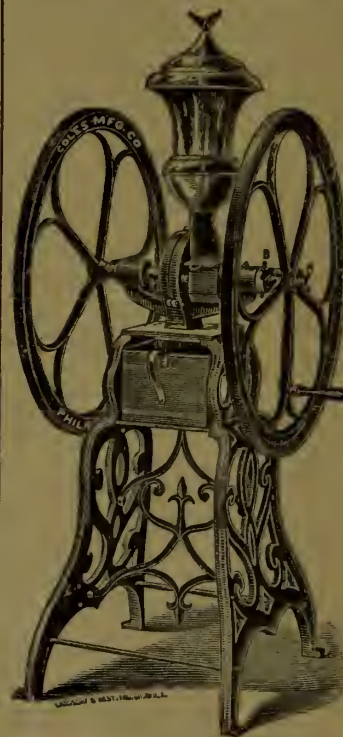


The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 13

Agents { **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

AN APOLOGY TO THE INLAND REVENUE DEPARTMENT.

SHORTLY before the House of Commons prorogued the Parliamentary reports published in the daily press stated that, according to amendments to the Weights and Measures Act, the legalized weight of a bag of potatoes would hereafter be eighty pounds. This was reproduced in THE CANADIAN GROCER. A subscriber, however, questioned the accuracy of this.

THE CANADIAN GROCER immediately began to investigate the matter. At the Toronto branch of the Inland Revenue Department no one could be found who was even aware amendments were being made to the Weights and Measures Act. They had not been notified, you know.

A letter was forthwith despatched to the Commissioner of Inland Revenue at Ottawa, asking for light upon the subject. A week passed and no reply was received. Fancying the Commissioner might have gone a hunting, or peradventure, was sleeping, or ill, another letter was despatched to the Department, this time to its head, Sir Henri Joly. Sir Henri happened to be away, but three days afterwards a reply came, never-

theless, and it came from Mr. Miall, the Commissioner of Inland Revenue. It read as follows:

SIR,—Your letter of 17th instant, addressed to the Minister, has, in the absence of Sir Henri Joly, been referred to me. I note that you complain therein that a previous communication, addressed to myself, has not been replied to. The fact is, the matter to which you refer was dealt with in committee by inserting an amendment of which, personally, I was unaware, except by hearsay, and, inasmuch as the bill has not yet been printed, I was unable to give you the information until now.

The bill, as passed by Parliament, by sub-section 2 of section 2, provides that, "in the Province of Quebec, when potatoes are sold or offered for sale by the bag, the bag shall contain at least eighty pounds"; in all the other Provinces the law remains as it was before, viz.: sixty pounds constitute a bushel of potatoes.

I remain, sir,

Your obedient servant,

EDWARD MIALL.

Commissioner of Inland Revenue.

THE CANADIAN GROCER is sorry it put the Commissioner to any trouble. Had it known that "personally" he "was unaware, except by hearsay," that the amendments in question had been made, or that the bill had "not yet been printed," the editor of this paper would certainly have hesitated before acquainting him with the fact that he "wanted to know."

It is true the bill making the amendments was put through the House by the Minister of Inland Revenue, but it is too much to expect that the Commissioner should have asked his chief the nature of the amendments seeing the "bill was not printed." It might be all right for the head of a department in a business warehouse to ask questions of his chief, but it would not, of course, be etiquette in a circumlocution office, you know. Business rules may be all right in a commercial establishment, but they would never do for a department under a Government, either Federal or Provincial. They are too exacting.

The Commissioner must, like Mr. Tite Barnacle, jr., of Circumlocution office fame, have felt much annoyed by THE CANADIAN GROCER's wanting to know, and it herewith tenders its humble apology.

THE RETAILER BEARS THE COST.

The trading stamp scheme is educating consumers that they are getting something for nothing.

And the trouble is that the retailer, who assists in this wrong system of education, pays for the tuition.

YOUNG MEN AND SPARE TIME.

MANY young men are there to-day who would be filling better and more lucrative positions than they now are had they more zealously minded their "P's" and "Q's" at earlier periods in life.

Youths who spend their spare time either in doing nothing or in cultivating habits which weaken them physically and mentally, must necessarily be unfitted to fill the best places in business, or in any other calling.

Only when they are well utilized do moments become golden. Moments badly used are as lead which impede the progress of young men.

Time spent with good books, good trade papers, and good anything whatsoever which will improve the mind, and particularly help to qualify for the designed avocation in life, is time well spent, for it does not retard; it helps.

NEW SEASON'S LOBSTERS.

Shipments of new pack lobsters from factories have begun, and it is probable that by next week wholesalers will have them in their warehouses.

The pack is lighter than it was a year ago, and, as far as can be learned, wholesalers' purchases are, as a rule, about one-third smaller than they were at this time in 1897.

The prices being paid are about one dollar per case above the figures of a year ago, which means an advance of two dollars per case, compared with quotations ruling two years ago.

Canned lobster is, indeed, becoming a rich man's food.

LEGALIZED WEIGHT OF POTATOES

Some misunderstanding exists as to the recent amendments to the Weights and Measures Act, re the legalized weight of potatoes in bags and bushels.

Sub-section 2, of section 2, provides that in the Province of Quebec, when potatoes are sold or offered for sale by the bag, the bag shall contain at least eighty pounds. In all other Provinces the law remains as it before, viz, sixty pounds constitute a bushel of potatoes.

CANADIAN CANNED GOODS IN ENGLAND.

AN ENGLISHMAN engaged in mercantile pursuits is a good subject for interviewing provided you can induce him to talk, which you cannot always do. One day last week I accidentally came across Mr. S. Baylis, of Henry W. Peabody & Co., export and import merchants, London, England. He was on his way from New York to San Francisco, and was in Toronto a few hours merely awaiting railway connection (C.P.R. by the way) to take him on to the Coast. He was in a great hurry when I saw him, and when I began to question him it did not appear promising, for I noticed he kept pulling out his watch. At last, however, I got him settled down to a brief interview.

Knowing his firm handled canned goods of various descriptions, I began questioning him in regard to these lines, particularly as to the outlook for goods of Canadian pack on the English market.

"There is a good market in England for canned gallon apples, as long as they can be sold to the jobber at ten shillings per dozen or less. By selling to the jobber at ten shillings, gallon apples can get to the public at one shilling per tin. At present, trade in this line is increasing rapidly. We are very critical over there," continued Mr. Baylis, after a pause. "We want canned apples that are of good color and firm, without being hard. The landing rate in London, I might say, is five shillings per ton of 2,240 pounds, while the commission is usually 5 per cent. On barrel apples the commission is also 5 per cent., and the expense of selling one shilling per barrel. I should think the expense of sending gallon apples to London would not be more than ten shillings per ton of 2,240 pounds, or about 12c. per dozen."

"How about Canadian canned tomatoes in England?"

"You cannot, as a rule, compete with tomatoes put up in Baltimore. To-day, Baltimore tomatoes are selling at 3s. 3d., c.i.f., London. Then there are Italian tomatoes. They are selling at the same price as the Baltimore kind."

"Which country's canned tomatoes have the best sale in England?"

"Well, the sales are about equally divided

between the United States and Italian products. The flavor of the Italian tomatoes is a little different from those produced in America. For one thing, the Italians are not so sweet. The Italian 3's are about three ounces heavier than the American, being about three pounds eleven ounces, against three pounds eight ounces of the tomatoes put up on this side of the Atlantic."

"In your opinion, how does the quality of Canadian canned tomatoes compare with those of Baltimore and Italy?" I asked, hoping, of course, that his reply would be favorable.

"Oh, the quality of the Canadian article is the better," replied Mr. Baylis, with emphasis. "Your tomatoes are what we call fancy, and there is no market in London for fancy tomatoes. Canned tomatoes in London are sold for a price."

"What can you say with regard to canned lobsters?"

"We have just sold half-pound lobsters at 51s. per case, c.i.f. London. That is about four shillings above the opening price of 1897. One-pound flats have been sold on the spot in London at 48s. per case. This is also much higher than last year. Half-pound talls have been sold at 48s. 6d., and one-pound talls at 43s. The advance in one-pound talls is only about 1s. above the figures of last year."

"How is that?" I asked.

"Well, you see, in England when the price of canned lobsters goes up materially the demand centres on the higher priced goods. It is peculiar, but it is so."

"The outlook for canned salmon is improving on the English market, is it not?" I ventured.

"Oh! yes, the outlook is improving. You know the statistical position is much better than it was a year ago." And then Mr. Baylis began turning over papers in his note book, and, when he had selected one, he opened it and continued: "For instance, the total quantity of canned salmon of 1897 pack held in London and Liverpool is only 83,250 cases, while last year, before the combination, which now controls the market, was formed, the quantity was in the neighborhood of 500,000 cases.

The present stock is very small for England," Mr. Baylis remarked in a sort of meditative tone.

Then it again dawned on Mr. Baylis that his time was limited, and I felt under the necessity of allowing him to take his departure without plying him with more questions.

Mr. Baylis is a pleasant, unassuming Englishman, and I really enjoyed the brief chat I had with him. Whether he enjoyed it or not I cannot say.

OMAR.

THE PRICE OF CANNED TOMATOES.

IN spite of the fact that the packers, a couple of weeks ago, fixed the price of canned tomatoes at 80c., none of those who are offering appear to be asking even approximately near that figure.

The price asked by some of the best packers is 70c., as far as THE CANADIAN GROCER can learn, while transactions have taken place beneath that figure.

When the packers fixed the price at 80c., no one took the matter seriously, and the experience of a couple of weeks has justified these sceptical ones.

If the packers did not intend to maintain the figure they agreed upon, it was a most unwise thing on their part to take the action they did, for, instead of strengthening their position, they have weakened it.

Some speculative holders of canned tomatoes in Eastern Ontario have been offering during the past week. They first asked \$1.05, f.o.b., but sales were eventually made at 95c. per dozen delivered.

NEW PACK PEAS.

New pack canned peas will be in the hands of wholesalers next week. Wholesalers in Toronto had expected that they would have been forthcoming this week, but their expectations have not been realized.

We hear of no fresh transactions this week between packers and wholesalers, and as long as the former maintain their recent fixed price of 75c. per dozen, there are not likely to be any, at least for the present, especially in view of the fact that 75c. is the figure wholesalers are now, as a rule, quoting to retailers for new pack peas.

REVIVING A NEW BRUNSWICK INDUSTRY.

NEW possibilities in agriculture promise to be opening up for New Brunswick. As probably everyone knows, that Province's importance as a wheat producer is practically nil: Nearly all the wheat and flour it uses comes from Ontario and Manitoba.

It may surprise a good many people to know that it was not always thus, although it has been so for about half a century.

Prior to 1840, New Brunswick, it is estimated, raised something like 300,000 bushels per annum, which, according to population, was not considered bad. But, in 1841, the weevil began its ravages, and, by about five years later, wheat raising was practically discontinued in several counties. The ravages of the weevil extended to 1847 or 1848, and in the latter year the little wheat that was sown was largely decimated by rust.

Although wheat growing was never wholly discontinued in the Province, yet there was never, from that time to this, any material recovery from the damage done by the weevil between 1841 and 1848.

By 1847, oats began to be generally substituted for wheat, and from then until now have been a staple product in New Brunswick.

In spite of the disastrous experience of half a century ago, it seems strange wheat-raising has not been resumed to any great extent. Fall wheat the Province does not appear to be adapted for, but the spring wheat it produces is of an excellent quality. Mr. C. L. Smith, a member of the New Brunswick Legislature, declared a few months ago that it was equal to Manitoba wheat.

Away back in 1849 Prof. J. F. W. Johnston, F.R.S., made a special report upon the agricultural possibilities of New Brunswick, and he showed, based upon 62 independent returns, that the average production of wheat in the Province, per Imperial acre, was 20 bushels, against 15¼ bushels in New York State, and 14 bushels in Ohio. The yield in many parts of the Province was 30, 35 and even 40 bushels per acre.

As long as the minimum price of 40c. per bushel could be obtained for oats, the

farmers were well paid, and, naturally, did not care whether they raised wheat or not, but, since that figure is no longer obtainable, they are just as naturally looking for some "better thing." And, towards the close of last year, a strong agitation in favor of increasing the wheat production had been developed, while the Provincial Government was importuned to lend its aid.

The agitation found a sympathizer in the Premier, and on March 18 last, the Legislature passed an Act according aid to not only the farmer, but to the miller as well, for the mills there had become unfit to grind wheat, many of them having for so many years none of that cereal to grind. The following is a copy of the bill:

Whereas, for the further encouragement of agriculture within the Province, it is desirable to stimulate the production of wheat for home consumption.

Be it therefore enacted by the Lieutenant-Governor and Legislative Assembly as follows:

1. The Commissioner for Agriculture is hereby authorized to grant assistance, by way of bonus, to persons or companies erecting mills for the grinding of wheat, by the Hungarian or other roller process, in localities where no such mills are at present established, or, for the conversion of any existing mills into mills equipped with such roller process. The location, style and capacity of mills to be aided shall be approved of by the Lieutenant-Governor-in-Council, who shall prescribe the amount of bonus in any case, and the conditions upon which the same may be granted.

2. The Commissioner for Agriculture may also, subject to such conditions as the Lieutenant-Governor-in-Council may prescribe, purchase such quantities of seed wheat and other seeds as he may think desirable, and place the same on sale at convenient points, in order to afford an opportunity to the farmers to obtain the best seed at reasonable prices.

3. The amount which the Commissioner of Agriculture is authorized to expend under the provisions of this Act shall not, in any one year, exceed the sum of five hundred dollars, and the same shall be paid by warrant by the Receiver-General out of the revenues of the Province.

5. This Act shall continue for five years from the passing hereof, and no longer.

The action of the New Brunswick Government is to be commended. If there is an intelligent and judicious carrying out of the provisions of the Act, good must undoubtedly result. And not only will the good results accrue to the farmer and miller, but the merchants and manufacturers will alike share in them. The more money the farmer and the miller earns, the more money is there to spend with the grocer, the hardwareman, and the dry goods merchant. And, indirectly, the whole country benefits therefrom. It is, therefore, obviously to their advantage that business men should encourage schemes of this kind, particularly when it is clearly a natural industry they are designed to build up.

DROPS FROM THE EDITOR'S PEN.

When a man is too sharp in business he dulls trade.

Sympathy, as well as money, is often thrown away.

Merchants, who have many prices, lose both caste and custom.

A salesman should have a good character as well as good goods.

Grumbling never cultivates business; it keeps it from fructifying.

Fire is a good thing in a merchant, but it is a bad thing in his store.

Man without a will, like a cart without wheels, makes no headway.

The first dollar made in gambling, is often the first step towards poverty.

Ambition is the steam which sets the machinery of man's energy going.

You may get customers into your store by fooling them, but you cannot hold them by fooling them.

Opportunities are the doors through which men reach success—if they do not shut their eyes to them.

The commercial traveler is the link which keeps the retailer and the wholesaler in touch with each other.

Never remain in ignorance of a thing, when, by exerting yourself, knowledge thereof can be acquired.

He is a most foolish man who imagines that crooked ways in business are the most direct paths to success.

The grocers and butchers of Chicago are fighting the Ice Trust. If they are able to create enough friction they ought to melt it.

The advertisement is a sun which pierces the cloud of obscurity that hides from the public many a good article of merchandise.

The mosquito may be a nuisance, but he is doing what Nature designed he should do. And thereby do we learn a lesson, even though his augur bores us.



The **E. B. Eddy Company, Limited**
HULL, CANADA.

Is the Leader in the

MATCH BUSINESS

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Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the

BEST MATCHES

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Toronto

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Halifax

Vancouver

A GROCERY STORE ROGUES' GALLERY.

There's a verse in "Gray's Elegy" which reads like this :

Full many a gem of purest ray serene,
The dark unfathomed caves of ocean bear,
And many a rose is born to blush unseen.
And waste its sweetness on the desert air.

It may be a far cry to compare the retail grocer to a gem of purest ray serene, or to a rose that blushes unseen, but this comparison struck me a week or so ago when I strayed into a little grocery shop in a small New Jersey village. It was Sunday, and I was bicycling. I struck the place about noon, and the only place where I could get anything to eat was this little grocery store, which, besides groceries, sells dry goods, gents' furnishings (of the vintage of '86), and eatables of more or less savoriness.

This grocer was an original genius in lots of ways. As I shall explain, he kept his rural customers up to time in the matter of paying their debts, and if they didn't pay, he exposed them to the contumely of their neighbors by showing them up.

On the most conspicuous part of the back wall of this little store was a big placard, I suppose 12 x 18 inches, done in pen and ink. It bore the somewhat startling caption: "Rogues' Gallery." Underneath were several names, with figures opposite each. The highest figure was 35 and the lowest 5.

"Do you mind telling me what that is?" I asked, when my cabbage had been brought in.

"That's the Vincentown Rogues' Gallery" said the grocer, solemnly. "That's the roll of the people that like to cheat a hard-workin' man out of his money!"

"Is that the list of people who owe you?" I asked.

"That's what it is."

"You evidently don't let 'em get into you very far," I said. "The highest debt is 35c., and the smallest 5c., isn't it?"

"Yes," he said, "but you keep store in a country town and see whether you'd like to lose even a nickel."

"Well, there may be something in that," I confessed.

"But don't you know you're breaking the law?" I went on.

"Law, hey?" sniffed the grocer. "Huh! There ain't no law in this place. When I ask these skunks five and six times for 28 cents, and don't git it, ain't I got no right to show 'em up? It's little enough I'm a-gittin' out of it, seems to me!"

I secured permission to copy the card, and here it is :

ROGUES' GALLERY.

Sara Brown	\$0.13
Robert Kille.....	.35
Miller Hartshorn..	.12
A. K. Street	.05
Albert Horner.....	.28
John K. Richardson .	.17
James MacPeirie ..	.10
Mrs. Rose Hartshorn .	.15

"Do you find that any of these people ever pay you after you publish their names this way?" I asked.

"Once in a while," he answered. "When they pay I cross 'em off."

I noticed that none were crossed off this list, not even the 5c. man.

"Lots o' them names," said the grocer, "is Piney's that comes in from the pines on Satiddy nights. They get around seein' the sights (!!) and paintin' the town red, and when their money is all spent they remember that they wuz to get some supplies. Then they come here and expect to hold me up. I used to let 'em have things and trust 'em 'till next Satiddy night," but they never come. They never paid me, an' the sight o' their thievin' names in my rogues' gallery is all I'll ever get o' 'em."

This store was unique in other ways beside the rogues' gallery. The grocer was one of those rural humorists whose bent found expression in the shape of various signs. One of them was this :

ALL THOSE WANTING TRUST
PLEASE TAKE THE ELE-
VATOR TO THE ROOF.

This mild exhibition of bucolic sarcasm was supplemented by a work of art on another card, evidently the work of the same genius who presided over the store and the rogues' gallery. It showed a picture of a cadaverous individual with a great big head and little stomach. The sign read: "I come to this through trust." The point of the inscription isn't exactly clear, but the picture was horrible enough to scare anybody off who came into the store expecting to get credit.

Another bright, pithy little observation in the shape of a sign was this :

PAY AS YOU GO AND
NO FOE.

This is perfectly delicious. "Pay as you go and no foe." How clear! How pointed! I have no doubt that the strong philosophy of that sign, intelligible as it is to everybody, has kept many a name from the horror of the Vincentown Rogues' Gallery.

I hereby on my own responsibility offer a reward of \$10,000 for the closest solution to this riddle, "Pay as you go and no foe." All solutions offered must be accompanied

by a certified check for \$5,000 to show that the participants in the contest are fit to receive the \$10,000 prize. The \$5,000 checks will only be used in case I need 'em.

How well this little grocer practices what he preaches can apparently be sized up by the necessity he finds for a rogues' gallery.

Now, take this gem of purest ray serene—this rose which now blushes unseen—and put it at the head of a department store. Let him put his little signs, like "Pay as you go and no foe," all over the store. Let him start a rogues' gallery for the Sara Browns and the "Jim" Smiths who forget to pay their bills. Let him paint beautiful visions with big heads and flat stomachs and label them "I come to this through trust."

Does anybody doubt that his place would be packed? I don't.—The Stroller, in Grocery World.

HELLO, HAMILTON !

Lucas, Steele & Bristol, please. Hello ! That Mr. Healy? Yes, thank you, trade is fairly good. Say, those muscatel raisins are O.K., and that "Uriba" Japan is a trade getter. How's sugar to-day? So? No change, eh? Well, send me a car of half Klondyke and half granulated, and ten half chests "Uriba" Japan. Can't do business without that, you know. Five cases "Empire" salmon; it's a good one; two sacks McDuff Japan rice. What's that? Half a cent higher? Well, all right. Send it on. Must have it. That's all now. Will save balance of order for friend Toby. Good-bye.

Think of the Economy !

Our—
**SHEET STEEL
PRESSED BRICK**

Makes a splendid exterior for almost any class of building, and can hardly be distinguished from the real brick.



It is very easily and quickly applied—can be relied on for durability and handsome appearance, and is warm and fireproof.

You'll appreciate its serviceable qualities and small cost.

Write for our new catalogue if you're interested—it gives full information.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

"PURE GOLD" REORGANIZED.

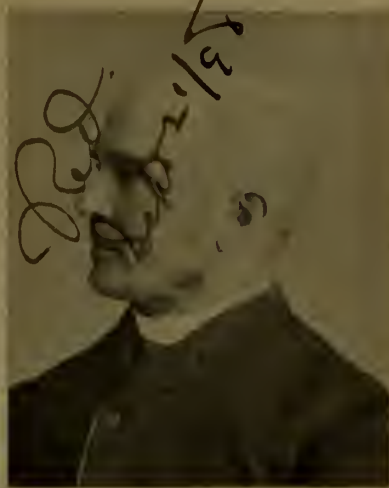
THE name of a new concern which makes its bow this week is The Pure Gold Manufacturing Co., Limited. True, you have probably heard of it before. For sixteen years "Pure Gold" has been another name for the best of everything in the grocery line. Mr. A. Jardine, who is so well-known on the "Street" (we wonder who started calling Front street, Toronto, the "Street"?) commenced the manufacturing of specialties in 1882, and shortly after purchased the "Pure Gold" formula and business. This had been running in Toronto for about five years as a branch of a Rochester, N.Y., house. Ever since, the long suffering public has had to endure a perfect stream of advertising, pushing and crowding into nearly every paper and scheme in the country. Even the dead walls do not escape, and so well has the work been done that the greatest crank who says he won't buy and will see you hanged first, caves in when it's "Pure Gold." He has to have some no matter how small the quantity.

Well, all this valuable property has gone over to the new company. Mr. Jardine had felt for some time the necessity of giving his latter days some leisure and pleasure, and, in looking over his friends and acquaintances, he hit on Mr. Richard A. Donald as a possible co-adjutor in matters "Pure Gold." Now, "Donald's Tea Store" was nearly as well-known in Toronto and vicinity as was "Pure Gold," having for 33 years vigorously upheld the doctrine of pure goods at reasonable prices, at 134 King street east. When, therefore, Mr. Jardine made his proposition to Mr. Donald to come over and help him, it was alike to combining a valuable lot of experience along contiguous lines. Donald's strong point had always been fine coffee and tea, and these, when added to Mr. Jardine's shrewdness, combined to make one of the strongest combinations of latter days in the grocery trade. Mr. Donald's thorough knowledge of the retail trade will be especially valuable to the new company, and, when the preliminaries are all arranged, we look for some startling developments along the line of attractions, publicity and selling quality. Not that "Pure Gold" goods were not always so, but there is a constant desire for change which makes new friends, and which has to be met at the onset to secure some of the success which mainly waits the pushing man.

Mr. F. W. Fraser, who has been financial

man for Mr. Jardine, will be secretary-treasurer for the new company.

The factory superintendent, Mr. James Litster, is well known in the Queen City as



Mr. Alex. Jardine.

a diligent supervisor, a careful buyer of supplies and a prompt and reliable shipper of orders, once they are "vised" and handed over to his tender mercies.

Mr. Frank Gallow, who is well known all over Ontario, is chairman of the travelers' board. This board is composed of the round dozen representatives in the employ of the company. These cover the land from the Atlantic to the Pacific, as follows:

Ottawa, E. Ontario	H. H. Livingston	Ottawa
and Quebec	L. Glover	Toronto
Centre Ontario	Frank Gallow	Toronto
Toronto	Jos. French	Toronto
Toronto, suburbs	D. Munroe	Toronto
Northwest Ontario	L. Egan	Woodstock
Southwest Ontario	W. Purvis	Winnipeg
Manitoba and N.W.T.	Alex. Gartshore	Vancouver
British Columbia		

A brighter and better lot of men do not travel for any house, and much of the success which has attended the "Pure Gold" people is due to earnest work on the road.

We paid a visit the other day to the warehouse, and, in the sample room and offices (which, by the way, have been noted as being among the handsomest in Canada), met Mr. Donald, who has been getting his sea legs for a month past, and, as he kindly volunteered to guide us through the factory, we consented, with the net result that now we believe that some things are possible which we did not believe to be so before.

Down in the basement we struck a genuine "Scotty" engineer, and as pretty an engine and room as we have ever seen. Near by is the roaster, and right in the next room are the various grinders, each under separate supervision. "We find," said Mr. Donald, "that a man who has certain work to do, and nothing else to distract his attention, becomes very proficient, and so we obtain such good results as our trade would indicate."

Upstairs, after going through hundreds of bales of spicy goods and green coffees, is to be found the extract room, with its delicious odors and busy appearance. The extract trade of this house makes one wonder whether the extract is not being used in Scott Act localities.

Upstairs again is the packing room, coffee room, catsup room and borax and soap and soap powder departments. While up another flat is the baking powder and jelly powder room and, through another sheet iron door is the spice and mustard department. Really one is very much surprised at the magnitude of this stock and the manipulations which it has to undergo before being finally presented to the discerning public. The quiet yet solid appearance of the block in Front street is quite different from the busy conglomeration of boxes, bags, bales, wagons and lorries which choke up the back shipping entrance. And it is all done in decent time too. Every day in the year they close at 5 p.m. and on Saturdays at 12 o'clock, noon. Truly, we can commend the Pure Gold Mfg. Co., Limited, 31 and 33 Front street east, Toronto.



Front View of "Pure Gold."

Nova Scotia and C.B.	Robt. Mills	Halifax
P.E.I.	A. L. Beer	Charlottetown
New Brunswick	Robt. Jardine	St. John
Montreal	Wm. Duckworth	Montreal

A WORK OF BUSINESS MEN.

THERE is a good article in The News-Argus, Stirling, Ont., of June 23, on farm forestry, which is published below. As it points out, there are large areas of land, cleared of trees, unfit for cultivation which should be laid out in trees. The average farmer is not enterprising. He will never, of his own accord, try to improve his condition. The business centres are interested in the improvement of the farmers who buy from them. Replanting of these lands should be agitated and developed by local boards of trade in every part of Canada. The News-Argus says:

"For some years past agriculture has been in a depressed condition owing to the steady fall of prices of the staple articles of produce consequent upon greatly increased production and the opening up of new regions. An occasional favorable season, such as last year, when special causes operate to ensure better returns for the time being, does not invalidate the conclusion that the general tendency is towards a cheapening of agricultural products in the markets of the world, and, that no permanent improvement of the conditions of farming, based on a restoration of high prices is possible. The same thing is true with regard to other lines of productive industry. Everywhere vastly increased production, the expansion of manufacturing and of the commercial system, the competition for markets have resulted in lowering prices of the producer and rendering necessary a much greater volume of production on his part to secure equal returns to those formerly enjoyed.

"In the business world these new conditions have been met by new methods. The careless, easy-going systems which prevailed in the days of big profits have been abandoned. Foresight, close calculation and a careful adaptation of means to ends are essential requisites of business success. Profits being cut down, every industrial producer in order to maintain his position is obliged above all things to study economy in production to secure the largest possible output with the least possible expenditure of labor and capital, to take strict account of the various processes of manufacture so as to prevent unnecessary waste. Above all things he must see to it that the capital em-

barked in his business is kept profitably employed and not invested in stock and machinery which stands idle year after year, bringing in no return. Slackness in this respect on the part of the ordinary man of business would very soon result in bankruptcy.

THE BUSINESS VIEW.

"These conditions are just as imperative in the case of the farmer as with the manufacturer or merchant. In order to hold his own in the face of competition with wheat and stock raisers the world over, he must abandon slack, unsystematic methods of doing things, and utilize to the full extent all his resources, instead of allowing a large proportion of them to lie idle, as is too often done. The principal capital of the farmer is his land, and any part of the soil belonging to the farm, which is either wholly non-pro-

comes impoverished, and sandy or rocky patches or hillsides, which, by reason of their steepness, are difficult of tillage. One can travel scarcely anywhere in the older settled parts of Ontario without noticing fields that have been cleared of trees, in which the land was found to be so poor that it was not thought worth while to remove the stumps, and they still remain. The field is supposed to furnish pasture, but of such a character as to provide little, if any, rent for the land. Again, there often partially cleared woodlands which have become grass-grown sufficiently to check the new forest growth, and are allowed to remain partly wooded, for the sake of fuel supply, and used for pasture. The value of the diminishing wood, which, under such conditions, cannot reproduce itself, falls far short of the yield that the land would return if either kept properly and completely under timber or cleared for cultivation.

"In Ontario the great development of the business of farming is and will be along the line of

DAIRYING AND FRUIT GROWING.

"In fruit growing it is obvious to even a casual observer that the idle land is useless and it is equally so in dairying. Modern scientific practice is more towards feeding the stock in the stable and abandoning the use of pasture land. Cows are milked all the year round and allowed out of the stable only for exercise. It is found cheaper and more profitable to grow fodder and prepare

it for the cattle than to turn them out to hunt for a living. Pastures are playing a less prominent part in farm economy, certainly the stump pasture is a great mistake. The land that will not grow grain or roots will not pay rent as pasture, and should be used for the only purpose for which it is profitably adapted.

"It is by the utilization of the land which, whether classed as waste or not, is not at present in fully productive condition that the farmer must seek to supplement the diminished returns of his holding. The one thing which nearly all land, that, by reason of sterility or steepness, is uncultivable, will yield to advantage is timber.

PLANTING WITH TREES.

"Planting with trees the waste land, or the land which is so inferior that it does not pay to raise agricultural produce upon it at



Offices of The Pure Gold Manufacturing Co.

ductive or turned to a less profitable use than it might be, represents so much wasted capital.

"The great volume of idle capital possessed by farmers is indicated by the returns of the Provincial Bureau of Industries for 1896, according to which, out of a total of 23,172,408 acres embraced in the rural municipalities of the Province, 3,263,390 acres were classed as waste land. It is probable that the real area of land which could fairly be included under this heading is considerably in excess of these figures. There are comparatively few farms, even in the best agricultural districts, without more or less land which, owing either to the situation or inferiority of the soil, is left uncultivated, without being turned to any other profitable use. There are ridges or crests of land where the soil, by washing away, soon be-

low prices, will not merely prove an ultimately profitable investment, yielding rich returns in the future, but the presence of the timber at an early stage of its growth will materially increase the fertility of the surrounding acres."

TRADE CHAT.

Caterpillars have done much damage in Ontario near Lake Huron and Georgian Bay.

F. T. Hill & Co., general merchants, Markdale, Ont., have improved the appearance of their store by repainting it.

E. H. M. McMillan, proprietor of the Ideal Grocery, Vancouver, has removed his stock to more commodious and central quarters on Hasting street.

The agitation for the erection of a pork-packing establishment in Middleton, N.S., has resulted in the incorporation of the Nova Scotia Pork-packing Co., Limited.

Six barrels of snapping turtles were shipped to Sandusky, Ohio, from Wallaceburg, Ont., last week. The shipment weighed nearly half a ton, and one of the turtles weighed over 25 pounds.

The pickle branch of the business of Chas. Denne, manufacturer of cured meats, etc., Newmarket, Ont., has increased to such an extent that he is erecting a new storehouse, 30 by 60 feet, for the accommodation of his business.

A "SCEPTICAL" DEALER.

A Scottish paper tells a story of an old Scottish woman who was "unco' drouthie," without the money to buy a "drappie." "Lassie," she said to her little granddaughter, "gang round to Donald McCallum and bring me a gill. Tell him I'll pay him i' the morning. Back came the child with a refusal. Donald declined to part with his whiskey without the cash. Eager and irritated, the old woman cast about for some means of "raising the wind," and her eye fell upon the family Bible. "Here, lassie," she said, "gie him this and tell him to keep it until I bring him the siller." Off went the little girl, but she soon returned still carrying the Bible. Donald was obdurate. "He says he maun hae the bawbees first, granny." In anger the disappointed grandmother threw up her hands and exclaimed: "Losh, did onybody ever hear the like o' that! The man will neither tak' my word nor the word o' God for a gill o' whusky!"—New Jersey Trade Review.

UNNECESSARY FUSS.

A great deal of unnecessary fuss is being made over reciprocity with France. Our trade with that nation is a bagatelle compared with our commerce with Britain.—Merchants' Review, New York.

EMPIRE TOBACCO CO'S

COLUMN

If the Retailer

will examine the percentage of profit on his tobacco investment he will sell only Tobaccos manufactured by
EMPIRE TOBACCO CO.

CURRENCY OLD FOX PATRIOT and SNOWSHOE

are our **Leaders**, and all Wholesale Grocers handle them.

Empire Tobacco Co.

GRANBY, QUE.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO



ROOFS FOR THE KLONDIKE



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 30, 1898.

GROCERIES.

WHILE some complaints in regard to the volume of business are heard, there does not appear to be much real cause for them, when the season and all is taken into account. The demand for sugar is not what it should be, or at least what it might be expected to be, but even in this line the wholesalers have found business more active during the past four or five days, although the wholesalers have not yet begun to share in its benefits. Generally speaking, there is a fair demand for canned goods, although prices have an easier tendency in tomatoes, peas and corn. Quotations on new pack strawberries are irregular. There are no new and striking features in teas, and coffees are still quiet. The most interesting feature in connection with the current market is the weakness of prices in Greece.

CANNED GOODS.

The position of the canned goods market at the moment is not one that gives confidence. The price recently fixed by the packers for tomatoes, corn, and peas no one seems to treat seriously. New pack tomatoes have been contracted for at 65 and 70c., while wholesalers are quoting new pack peas to arrive at 75c. It is worthy of note, however, that some packers are refusing to quote tomatoes for future delivery. Strawberries, new pack, are somewhat irregular in quotations, which is, no doubt, to some extent due to difference in quality offered. Some packers are quoting \$1.20 and others \$1.35, while we hear of even \$1.10 being asked; but the last named is held to be "watered stock." New pack lobster will probably be in wholesalers' hands next week; cost is about \$1 per case higher than a year ago. Wholesalers report the demand fairly good for canned vegetables. The demand from the northern part of the Province continues to improve for canned fruits. Canned meats, excepting corned beef, are selling fairly well on picnic account. Canned salmon is still selling well.

SYRUPS AND MOLASSES.

There are no syrups offering and there are none wanted. Molasses are quiet and advices from New Orleans state that the market there is in a dropping condition with sales at fractionally lower figures.

SUGAR.

Wholesale houses report that they are

experiencing a much better demand for sugar than they were a week ago. At the same time, however, the quantity going out is not altogether satisfactory. Refiners' agents, on the other hand, are complaining a great deal in regard to the smallness of the business falling to them. There have been a few transactions in foreign refined sugars during the week, but the price of the domestic article is not favorable to the imported article. The outside markets show further decline. Java sugars are down 6d., and Muscavadoes 3d., from the highest point. These declines are attributed to the dulness of the market. Cane supplies are extremely light. There is no pressure to sell, and holders are merely accepting the decline for arriving parcels rather than put them in store. Store parcels are all firmly held; the refiners are rather indifferent buyers at the moment. Raw sugars declined 1-16c. per lb. in New York last week. In regard to refined sugar Willett

For Prices Current See
Pages 34 and 35.

& Gray's Weekly Statistical says: "Under the guarantee of the American Sugar Refining Co. there can be no decline in refined sugars until at least July 23, notwithstanding that it is generally understood and expected that the Arbuckle house will start working July 5, and produce sugars for sale during the remainder of the month, to a moderate extent. Naturally, buyers are protected to the extent of carrying a thirty days' supply of sugars all the time."

NUTS.

The tendency of the Tarragona almond market is still upward. It is worthy of note that these nuts, 1897 growth, are offered from London, Eng., at lower figures than from the primary markets.

COFFEE.

While prices are still low, they do not attract buyers, the latter, not having confidence in the market. Advices from Brazil state that receipts at both Santos and Rio are light, with the indications that the free movement of the crop will be later than last year, owing to unfavorable weather conditions.

TEAS.

A few more lots of new season's Japan teas have reached this market during the past week, but the quantity is small. On

the local market there is a little demand for Japan teas at from 16 to 17c., but holders will not accept these figures, their idea for a good cup quality tea being 19 to 21c. per lb. There has been a little buying, however, but wholesalers are only taking small lots. The Japan tea market at the moment appears to be firm.

Good liquoring Ceylon teas, at about 15 to 17c., are being taken by jobbers. Ceylons are about the only teas for which the demand can be said to be good.

A few small lots of China gunpowders changed hands during the week, but they are supposed to have been purchased on speculative account.

Mail advices from London, England, under date of June 17, say that amongst the small quantity of Indian tea brought forward were 1,509 packages of new season's growth, and they sold at satisfactory prices. In regard to Ceylon tea, the advices state that although the sale was comparatively heavy the market was animated, the chief demand running on good liquoring teas over 10d., and the lower grades of whole leaf teas.

FOREIGN DRIED FRUITS.

CURRENTS—Advices from Greece say the outlook is for good crop in both quantity and quality. Prices in the primary market have declined about equal to 1c. per lb. during the last month. Few, if any, orders are being given just now for shipment of old fruit from Greece. Since the last steamer arrived stocks here are fair, and, if buying should be necessary, supplies could be brought on from New York, there being fruit there suitable for the Canadian trade.

VALENCIA RAISINS—There have been some offers of new fruit, but it seems to be on speculative account. Shipments of Valencia raisins are likely to be later than last year, but it is estimated that the crop will be about the same as that of 1897.

PRUNES—Shippers in California are beginning to quote new season's prunes for October shipment, and, it is said, several cars have been purchased on Chicago account, but, generally speaking, the quotations do not attract buyers. It is said that California prunes of the large sizes will be short this season.

DRIED APRICOTS—According to The N. Y. Journal of Commerce, a private letter from Fresno states that the apricot crop is very short in that vicinity, probably not exceeding two or three cars, while reports from other parts of the State indicate a short crop in this fruit.

BRANCHES—

MONTREAL:

Board of Trade Building.

TORONTO:

Henry Wright & Co, 51 Colborne St.

WINNIPEG: E. W. Ashley.

VICTORIA: La Patourel & Co.

THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

GREEN FRUITS.

Strawberries continue to arrive in abundant quantities. On Tuesday, this week, the receipts were the largest so far noted in one day. The price ranged from $2\frac{1}{2}$ to $4\frac{1}{2}$ c., a great number retailing at 4c. The quality of the berries is not as good as those which came in the previous week. Gooseberries and cherries are now plentiful this week, the former selling at 15 to 30c. per basket, and the latter at 60 to 80c. Red currants are now on the market, large ones selling at 75c., and small ones at 50c. per bushel. California fruits, such as peaches, apricots and plums, are expected in carload lots about the end of the week, but quotations cannot yet be given. Mississippi tomatoes are plentiful, and are selling at \$1 per case. The movement in pineapples is small, prices remaining unchanged. Bananas are rather scarce, and it is expected that the celebrations of the 1st of July in Canada and the 4th in the United States will absorb nearly all offering, creating a greater scarcity after these days. California oranges are in moderate demand, and are firm in price at from \$2.75 to \$3.25. The market for lemons is decidedly firm, and, though prices are unchanged, an advance will be necessary as soon as stocks now on hand are absorbed. The Canadian market is below the United States market, and as shipments from July on will come via New York it is evident that an advance will follow the absorption of present stocks in the city. Watermelons have begun to arrive, and sold at the beginning of the week at 40c. each. A reduction in prices is likely next week. Tennessee apples are

arriving in small quantities, and are selling at 40c. per basket.

BUTTER AND CHEESE.

BUTTER—The dairy butter market is quiet. As the amount selling locally is a mere bagatelle compared with the receipts, the bulk being cold stored, and as prices are above export values, and buying is entirely speculative, many dealers do not look with favor on such buying, considering a decline in prices more likely than an advance, because the production is so large. The market for creamery, on the other hand, is firm, the export demand being more active and prices from $\frac{1}{4}$ to $\frac{1}{2}$ c. higher than last week. At country points, 11 to $11\frac{1}{2}$ c. is paid for dairy tubs and prints; 16c. for creamery tubs and 17c. for creamery prints, f.o.b.

CHEESE—At factories there has been an advance of $\frac{1}{2}$ to $\frac{3}{8}$ c., and in the city $\frac{1}{4}$ c. advance. It is a question whether the market, with the enormous production, can stand the prices now paid at factories, from $7\frac{3}{4}$ to 8c., which is at present speculative. The price in Toronto is 8c.

COUNTRY PRODUCE.

EGGS—The receipts are not large, but are sufficient to meet requirements. As a large percentage of the eggs sent in are poor stock, a high price has to be received to make up for losses from stale eggs. Offerings outside are fair at from 9 to $9\frac{1}{2}$ c. The prices ruling in Toronto are $10\frac{1}{2}$ to $11\frac{1}{2}$ c., an advance of $\frac{1}{2}$ c. over last week.

POTATOES—The market is decidedly slumpy, as there seems to be quite a quantity of old stock on hand, and, as new Canadian potatoes have begun to arrive,

and are selling at about \$1.10 per bushel the demand for old ones in car lots is weak at anywhere from 25 to 40c. per bushel. On the street market, 40 to 45c. is paid.

VEGETABLES—The market is in much the same condition as last week. Receipts of butter beans, carrots and beets are somewhat freer, and are lower in price. Other goods are unchanged in price. We quote as follows: Rhubarb, 15 to 25c. per doz. bunches; onions, 5c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 10 to 20c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 40 to 60c. per doz.; long, \$1 per doz.; watercress, 10 to 15c. per doz. bunches; garden cress, 10 to 15c. per doz. bunches; spinach, 25c. per bush.; asparagus, 40c. to 60c. per doz.; green peas, Canadian, 80c. per bag; Canadian butter beans, \$1 per basket; beets, 15 to 20c. per doz.; carrots, 15 to 20c. per doz.

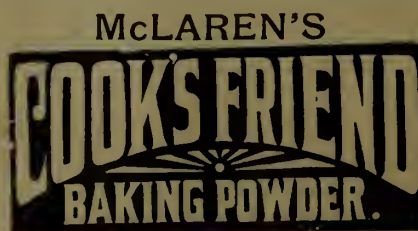
PROVISIONS.

There is an improvement in business this week. The collapse of the Leiter boom in wheat undoubtedly had an effect on the market for all provisions, and breadstuffs especially, in the United States, and buyers have been extremely cautious. The steadiness which has maintained in the provision market has created a more confident tone, and now buyers are purchasing more freely. The demand is general, all goods being in active demand.

FISH.

The demand is moderate, with prices unchanged, as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to $6\frac{1}{2}$ c.; steak trout,

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

GOLDEN CROWN CANNED LOBSTERS

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

W. S. LOGGIE CO., Limited, Chatham, N.B.
(25)

FOR SALE. Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

ROYAL JUBILEE OIL

Is the Best Burning Oil
in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

CANADIAN

Manufacturers and Shippers who are not repre-
sented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and
Brokers.

Established 1882.

16 years' experience.

Strawberries. Strawberries.

Fresh Arrivals Daily.

Also full lines other FRESH FRUITS.

MAIL ORDERS
receive careful attention.

Clemes Bros. - Toronto

7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The decline in wheat has not yet let up, from 2 to 3c. being noted for all grades. We quote on cars outside as follows: Wheat, red winter, 79 to 80c.; white winter, 77 to 79c.; goose, 76 to 78c. The street market is quiet. We quote: Wheat, old white, 80c.; red, 79c.; goose, 78c.; peas, 51c.; oats, 31½ to 33c. No barley or rye is offered. No. 1 hard Manitoba wheat has declined 3c., and is now quoted at \$1.02 per bushel, Sarnia freights.

FLOUR—Decline of 25 to 30c. in Manitoba and 15c. in Ontario flours are noted this week. We quote: Manitoba patents, \$5.25; Manitoba strong bakers', \$4.85; Ontario patents, \$4.60 to \$4.75; straight roller, \$4.10 to \$4.20, Toronto freights.

BREAKFAST FOODS—Business is quiet. Rolled wheat has declined 10c.; other goods are unchanged. We quote as follows: Standard oatmeal and rolled oats, \$4.00 in bags and \$4.10 in bbls.; rolled wheat, \$2.90 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL.

HIDES—The feeling is firm, with prices unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—The demand is weak, as dealers consider prices too high. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. Lambskins, however, are in fair demand at 35c., and shearlings, at 20c.

WOOL—The market is slow, country dealers and jobbers differing regarding values. Unwashed is quoted at 10 to 11c. and fleece at 16 to 16½c.

SALT

Business is active, a good demand now being noted from farmers for putting down hay. Prices are unchanged. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

ATHLETE.

DERBY

SARNIA

Water White

Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels

We guarantee the purity of
our manufactures.

Works:
VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignmen's Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE
VINEGAR, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Sago is scarce in London, Eng.

Rolled wheat has declined 10c. this week.

Eggs are firm at $\frac{1}{2}$ c. higher than last week.

Watermelons are now on the market at 40c. each.

Creamery butter is $\frac{1}{4}$ to $\frac{1}{2}$ c. dearer than last week.

Red currants are on the market at 50 to 75c. per basket.

Cherries are offered in moderate quantities at about \$1 per basket.

Cheese has advanced $\frac{1}{2}$ to $\frac{3}{8}$ c. at factories, and $\frac{1}{4}$ c. in Toronto.

Manitoba flour has declined 25 to 30c., and Ontario flour 15c. this week.

Currants are about 1c. per lb. cheaper in Greece than they were four or five weeks ago.

Rutherford, Marshall & Co. have purchased three carloads of dairy and creamery butter this week.

Old potatoes are lower, at 25 to 40c. per bag in car lots. New Canadian potatoes are in at about \$1.10 per bushel.

The price of "Clover Leaf" brand salmon, in tall tins, has been advanced to \$3.65 f.o.b. the Coast, for 1898 pack.

Some opening orders for merchants who are starting business on the route of the Crow's Nest Pass railway have been received in Toronto this week.

W. C. Bevan & Co., of Malaga, Spain, have issued a circular to the trade denying they are going out of business. They will ship blue fruit and Valencia almonds as usual.

QUEBEC MARKETS.

MONTREAL, June 30, 1898.

GROCERIES.

THERE have been few changes during the past week. Sugar, while easy in tone is not quotably altered, and teas and other staples have not contributed anything of a striking character. In fact, values all round are pretty much the same as they were last week. There has been some enquiry for new pack canned salmon, and

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

some contracts have been placed at firm prices and still higher prices are looked for.

CANNED GOODS.

Enquiry for new pack canned salmon has been the leading feature of the week in these goods, and sales of 3,000 to 4,000 cases of "Clover Leaf" brand have been made for future delivery on the basis of \$3.50 per case, f.o.b. Coast. The tenor of the market is quite firm and prices are likely to be advanced. New pack strawberries have also been asked for, some 2,000 cases being placed at \$1.35 to \$1.40 for 2-lb. tins and \$2.40 3-lb. tins. A fair jobbing demand is noted for vegetables at current prices.

SYRUPS.

This market is exceedingly quiet, there being little or no demand, and prices are steady at $2\frac{1}{2}$ c. per lb. for sugar, house grade, at the factory, in straight invoice lots.

MOLASSES.

This market continues strong. Locally, there has been some enquiry for spot stock, 1897 crop, and, as the offerings of such are small, holders maintain their firm views regarding values, especially as the quality is much superior to this season's receipts. Accordingly, bids of 30c. for these goods have been refused.

SUGAR.

The sugar market remains, in the main, much the same. Refiners here complain that demand has fallen off, a small hand-to-mouth demand being noted. The inference from this is that retailers must have plenty to get along with in the meantime. Values continue easy in tone, though not quotably changed from where they were a week ago.

COFFEE.

There has been very little change in this

market, the only sales being a few small parcels of Maracaibo and Santos, the former at 12 to 16c. and the latter at 10 to 13c. for straight invoice lots.

TEAS.

The market is quiet, while prices remain very firm, and there is no change of importance to note. Some Pingsuey gunpowders changed hands at 23c. for shipment to the States, the best bid that was offered on the same lot locally being 15c.

SPICES.

Strength still rules the outside situation, but there is nothing special to report locally.

RICE.

There has been no special change in the local rice market. Some very fine new crop Patna and Japan are now being offered at $4\frac{1}{2}$ to 5c. for the former and at $5\frac{1}{2}$ to 6c. for the latter. Mail advices received by The Louisiana Planter, from Calcutta, to May 12, include a report from the Bengal Director of Agriculture, to May 5, in which he reports on the winter rice crop as follows: "The season generally was very unfavorable to the cultivation of the winter rice crops. The total area cultivated in 1897 amounted to 31,572,700 acres, against 29,143,200 acres cultivated in 1896. Two districts of these Provinces reported bumper crops, of 20 annas; 21 districts reported bumper crops, varying from above 16 annas to 19 annas; 11 districts reported average crops of 16 annas, and the remaining 11 districts returned crops varying from 14 to less than 16 annas. The crop for the Province, as a whole, was estimated by this Department at 18 annas, against an 8-anna crop for the previous year."

NUTS.

These continue much as they were reported last week.

BE SURE AND GET

BRIGHTON Canning Co.
New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

We Carry Everything

IN CANNED MEATS, POULTRY, VEGETABLES,
FRUITS AND FISH, INCLUDING THE FAMOUS

“**ANCHOR**” (OUR OWN) **BRAND** **SALMON**

BEST IN THE MARKET.

Finest Fancy Fraser River Sockeye, hand-
somerly labelled and wrapped, and

— **EVERY TIN GUARANTEED** —

THE EBY, BLAIN CO. LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO

DRIED FRUIT.

There have been some quiet operations in California raisins at firm figures.

Valencia raisins are firmly held locally, with nothing special elsewhere, except that the Spanish market is quite firm.

Currants continue quiet and steady, and the same can be said of prunes, figs and various evaporated California fruits.

GREEN FRUIT.

Business in green fruit was not so active during the past eight or ten days, as the weather was too cool. Pineapples are selling at 10 to 15c. each; California peaches, 75c. to \$1.25; apricots, \$1.15 to \$1.90, and tomatoes, 75c. to \$1.25. Oranges and lemons rule steady, and the same can be said of bananas. Apples sold steady at \$4.50 to \$6 per bbl.

DRIED APPLES.

Dried and evaporated apples are unchanged.

COUNTRY PRODUCE.

EGGS—There was no change in the egg market. The demand to-day was rather better for small lots, and a fair jobbing business was transacted at steady prices. We quote; Fancy selected stock, 10 to 10½c.; ordinary run, 9 to 9½c., and No. 2 stock, 8 to 8½c. per dozen.

BEANS—The market for beans was quiet

and prices unchanged at 95c. to \$1 for primes, and at \$1.05 to \$1.10 for choice hand-picked per bushel.

HONEY—Was dull and steady. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—Continues to move slowly. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

TALLOW—Dull, but steady.

POTATOES—Dull, but firm, with 75c. to \$1 asked on the cars.

HOPS—A few small lots of good to choice, sold at 12 to 14c.

PROVISIONS.

There was a better demand for smoked meats and lard, and the market is moderately active, with no change in prices to note. Pork is quiet. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8½c. to 8¾c.; and compound refined at 5½c. to 5¾c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was no change in the situation of the local grain market. The demand for all lines was slow, and shippers generally

show no disposition whatever to operate, and prices are difficult to quote at present. There was some little demand for oats from local buyers and sales of car lots were made at 32c. in store. A small lot of buckwheat changed hands in store at 44c.

A fair trade was reported in Manitoba grades of flour, there being a better demand from Ontario and Quebec buyers. The market, on the whole, was more active, but prices are still difficult to quote, as the cutting continues. We quote: Winter wheat patents, \$5.25 to \$5.50; straight rollers, \$5 to \$5.25; bags, \$2.20 to \$2.40; Manitoba patents, \$5.90, and strong bakers', \$5.50.

There was no improvement in the demand for feed, sales being slow and prices easy. We quote: Ontario winter wheat bran, \$12.25 to \$12.75; shorts, \$13.50 to \$14 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moullie, \$17 per ton, including bags.

Business in meal was very quiet, and the market was without any feature, rolled oats being quoted at \$3.75 to \$3.85 per barrel.

A fair trade is reported in baled hay, but the tone of the market is easy, and prices are being shaded in some cases. We quote: Shipping hay, \$5 to \$6; good to choice, No. 1, \$9 to \$10, and No. 2, at \$7 to \$7.50 per ton, in car lots.

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

CHEESE AND BUTTER.

The cheese market continues the same. High prices are being paid in the country, and neither the local or export demand follows the advance. As a result of the high prices paid in the country yesterday, holders on spot asked $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. more for both eastern and western, but found it difficult to realize. In fact, the spot market is a nominal one at $7\frac{1}{2}$ to $7\frac{3}{4}$ c. for eastern, and 8 to $8\frac{1}{4}$ c. for western. Public cable advanced 6d., to 36s., and receipts continue heavy, being 15,076 packages.

Butter was quiet and steady. Holders want 17c. for finest creamery, while buyers are bidding $16\frac{1}{2}$ to $16\frac{3}{4}$ c. Receipts to-day were 1,940 packages.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. JOHN, N.B., June 27, 1898.

HALF the year is gone. In looking back over it, our grocers do so with considerable satisfaction, though not with as much as they expected they would four weeks ago. With the exception of the last few weeks, almost all markets have been in their favor; but now it would look as if, at least in some grades of flour, some little would be lost. Failures have been very few and payments have been fair.

Our people are pleased at the delay in reducing the rate of interest at the savings bank. It is an unpopular move here, as it is thought it will prevent the savings banks from fulfilling their main object, viz., the encouragement of thrift among the wage-earners.

OIL—While this is the quiet season in all grades of oil, a fair, steady business, at even prices, is reported. Cod oil is quite scarce, and, while there is no large demand, rather more could be used than is at present being received.

SALT—This is also a quiet line, particularly in Liverpool coarse. The large quantity of Canadian now used for dairy purposes has had the effect of very much lessening the sale of the Liverpool factory filled. In rock salt, while a small stock is carried here, the sale is very light. The wood box continues to be the popular package for Canadian fine. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Prices of vegetables in-

cline to be easier. The high prices, even in tomatoes, which, however, show a handsome profit, did not arrive. The fact that new peas are offered, and for almost immediate delivery is quite a surprise. Our dealers are, however, light buyers, as they look for lower figures. In strawberries and raspberries some packers have advanced their quotations. The feeling of the trade here at present is a waiting one, as far as new goods are concerned. In meats, prices are quoted lower. There is but a fair sale for salmon, and fair stocks are held. The outlook for the new pack is a light sale here.

GREEN FRUIT—Bananas are arriving freely, but sales are large, and demand is not more than met. In oranges, stocks are getting well cleaned up; prices are quoted rather higher. Other fruits are, however, taking their place. Lemons are also quoted rather higher, particularly best grades. In pines, prices are firm, although lower prices are looked for before long. Strawberries are now received from local growers. We prefer our own very much to any other as yet; they hold a fair price. Rhubarb is rather firmer, but keeps low. California small fruits are having a fair sale, but season is early. Watermelons are quite a feature in the fruit business, but our weather is not hot enough for best results.

DRIED FRUIT—California loose muscatels



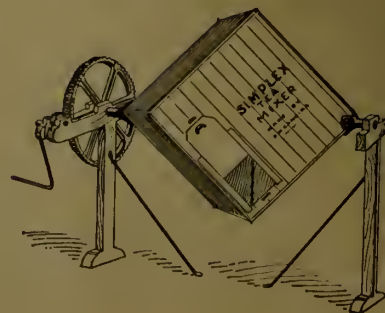
THE Armada Tea Packer and Simplex Mixer

Said Mr. Northrop, of Northrop & Co., wholesale grocers, Saint John, N.B.:—

Mr. Canning: Your Tea Packer is a marvel of completeness, I am more than pleased with it. I will not forget to mention it when in London, Eng., this summer.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock; rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

**Fancy Oranges,
Lemons and Bananas.**

And all kinds of Foreign and Domestic Fruits.

LOOK OUT FOR THE "CLAN BRAND"

Best package Tea on the market.

BALFOUR & CO. - Hamilton

FANCY ⇄ **MOUNT ROYAL MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

"BOSS"

is the name
of the

**Best
Washing
Machine**

Try one.

Walter Woods & Co.

HAMILTON, ONT.

HUGH WALKER & SON

Direct Importers and
Commission Merchants

GUELPH, - ONT.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK

Special Prices on

**Breakfast Bacon
Shoulder Hams**

Take advantage of this and
write for quotations. . . .

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

of good quality are offered low from Boston, but there are no buyers. Seeded show a fair sale. In new California raisins packers are looking for business, though it is not expected prices will be named till the latter half of July. A good crop is expected, and at least low opening prices. This was, however, the case the last two years, only to be followed by a sharp advance, so that those who placed their orders early were in luck. Early shipment is looked for this season during September. Valencias are quoted. Demand for this grade is not what it used to be, and is largely confined to layers. Prices open low. It is not thought that Malaga raisins, at least loose, will be at all as largely brought here as last year. Onions are rather lower, with fair business. Demand for other lines is dull. In peanuts, sale is large; prices at Norfolk, Va., are $1\frac{1}{2}$ c. above those of early spring, and further advances are looked for.

DAIRY PRODUCE—Prices are low, particularly in dairy butter. There is by far too much poor butter. Even creamery, to be moved, has to be sold low. In eggs, receipts, largely owing to the low prices, are small. Cheese is low with a fair sale, now about equally divided between old and new, with the latter coming to the front. The outlook is for a larger make this season than ever before in our Province.

SUGAR—Prices are rather lower. It is difficult, in any line, to keep prices up. Sales are light, but an improved movement is expected. Some foreign sugars continue to be offered.

MOLASSES—This is really a disappointing feature. Dealers did expect better things, but the edge is off. Stocks are, however, not large as yet, and the end of the season may show better things. Just at present, as in other lines, demand is light, and this puts the worst foot forward.

FISH—Salmon are quoted higher and are expected to so rule until after the fourth of July. The catch continues a light one. A few shad are still caught. In dry cod, rather lower prices rule, though receipts keep quite light. Large and medium are quoted at about the same prices. The recent arrivals of pollock have broken down prices, sales being slow. A few new pickled herring have been received, and are quoted low. Smoked herrings are easier; market in bad shape at Grand Manan. They do not know what to do with their fish, particularly bloater stock. We quote: Large cod, \$3.30 to \$3.35; medium, \$3.25 to \$3.30; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.50 to \$1.65 per $\frac{1}{2}$ -bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, $3\frac{1}{2}$ to $4\frac{1}{2}$ c.; cod, 6 to 7c.; finnan haddies, 4 to $4\frac{1}{2}$ c.; shad, 12 to 15c.; salmon, 14 to 15c.

PROVISIONS—Barreled goods are dull. While prices are lower our holders are still on the right side of the market. Smoked meats are dull and show quite a range in price, as does lard, quite a little old stock being here. Local and packers' prices are about the same.

FLOUR, FEED AND MEAL—Prices are rapidly getting to where they were before the late advance. In fact, some mills are already there. Dealers find much fault with them as they claim they are making no more sales by forcing the market down, while they make the position of the holder worse than is necessary. Feed, while still scarce and dull, is rather lower. Oatmeal holds its price better than oats. Stocks are not large. Cornmeal continues to be forced down. Beans are also quoted lower. Sales are light. The sale for seed for this season is over. Barley is high and light stock. There continues to be almost no split peas. We quote as follows: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$5.25 to \$5.50; medium, \$5 to \$5.45; oatmeal, \$4.30 to \$4.40; cornmeal, \$2.10; middlings, \$18 to \$20; bran, \$16 to \$17; oats, 40 to 45c.; hand-picked beans, \$1.00 to \$1.10; prime, 90c. to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8.75 to \$9.00; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to $7\frac{1}{2}$ c.; alsike, $7\frac{3}{4}$ to $8\frac{1}{2}$ c.

ST. JOHN NOTES.

Harry W. DeForest, Charles H. Peter and Isaac H. Northrup are on a trip to England.

Mr. F. W. Porter, chief accountant for A. F. Randolph & Sons, Fredericton, is on his way to England.

Among the salmon received by James Patterson this week were two handsome fish, one weighing 29 and the other 31 lb.

C. & E. Macmichael, who this week received a shipment of Maconochie's pickles, in lever top bottles, at once duplicated their order.

Harry Gilbert and Walter Gilbert have opened a general grocery and provision business, under the style of Gilbert Bros., near Rothesay.

It is something new, and a great pleasure to note, the report from Newfoundland that the fishery outlook is bright. We sincerely trust it will continue so.

Some St. John firms are to reap some benefit from the tea duty in the United States, one house at least, Merritt Bros. & Co., having shipped a quantity across the line just in time.

While the export of canned lobster from Halifax, so far this season, is rather ahead

of the last, being 40,800 cases, as compared with 33,470, the total pack, it is expected, will fall quite short.

Mr. E. F. Chamberlain, eastern representative for J. K. Armsby Co., Chicago, was in the city this week, and, with the local broker, J. Hunter White, called on the wholesale trade. He was well pleased with results.

The flour mill at New Glasgow, spoken of in our report some few weeks ago as doing a most successful business, this week received 10,000 bush. wheat and 7,000 bush. corn. This grain came direct from the great lakes, by water, not being reshipped.

MANITOBA MARKETS.

WINNIPEG, June 25, 1898.

WINNIPEG and Manitoba, generally, have been enjoying a three days continuous rain. The showers have been coquetting with Manitoba since the first of the month, but last week got down to business and the farmer who now says he wants more rain is hard to please.

Business is good, but retailers will look for a slight decline during July and August, as very many families are out of town at one summer resort or another.

The produce market has varied a good deal during the week, and in some lines is rather weak.

CEREALS—This market is rather peculiar. Rolled oats have dropped fully 5c. per sack, but granulated oatmeal is unchanged. The only reason that can be found for this is the fact that comparatively little oatmeal is now used, rolled oats almost entirely taking its place.

CANNED GOODS—New strawberries are offering freely and can be sold here at \$3.20 per case. New peas are also offering this week and will be sold here from \$1.75 to \$2. New tomatoes can now be contracted for fall delivery so as to sell at \$2.25 per case. Corn has not yet opened up, but it is expected that canners will soon offer futures on this pack at fairly reasonable figures, as everything points to a good yield in all lines of vegetables. As far as canned fruits are concerned, it is too early to predict prices.

EVAPORATED FRUITS—Remain just where they were, with the single exception of apples (dried), which are offering very freely and with symptoms of decline in price, 5 to $5\frac{1}{4}$ c. being quoted. Evaporated apples are still 10 to $10\frac{1}{2}$ c. New apricots are expected very shortly, but what the price will be is not yet known.

CURED MEATS—This market is steady with good demand. Last week's prices remain without change. Dry salt extra short

PARAGON CHEESE

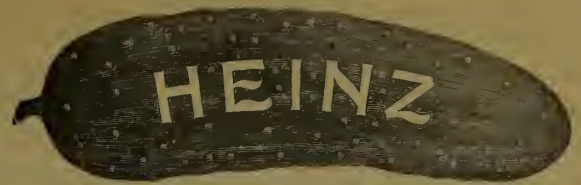


THE
STANDARD for
PURITY and
EXCELLENCE

You can make no mistake when you order Paragon—because of no uncertainty in its use—quality always the same—The best that can be produced.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - Winnipeg.



Pickles.

Should any of our Canadian friends visit the great seaside resort, Atlantic City, N. J. this summer, we hope they will not fail to favor us with their presence at the Heinz Iron Pier.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

clear, $8\frac{3}{4}$ c.; dry clear smoked, $9\frac{1}{4}$ c.; dry salt long clear, $9\frac{1}{2}$ c.; hams, $11\frac{1}{2}$ to 12c., according to average; breakfast bacon, backs and bellies, $11\frac{1}{2}$ to 12c.

LARD—Cannot give a market on this product. Three houses quote it 5c. advance, and two a decline of 5c.

SUGARS—Strange to say, these have fallen 1-16c., a very unusual thing at this season. It is thought the decline is only temporary.

SYRUPS—Are normal, at $2\frac{3}{4}$ to 3c. Corn syrup, from Cardinal, Ont., is offering on this market for the first time for some years.

CHOCOLATE AND CHICORY—These will be affected to some extent by the tariff change from July 1 to Aug. 1, but it is not expected that the price will be materially altered, as the change is for so short a time.

FISH—Salt fish is practically at a standstill. The season is too far advanced for sales of any importance to be effected.

COFFEE—Market steady, but without impetus. Rios, No. 5, 10 to $10\frac{1}{2}$ c.

HONEY—Market is between seasons, and it depends on the efforts of the busy bee what it will be like for the fall. At present, pure white clover honey, strained, is worth $8\frac{1}{2}$ c. in 60-lb. tins, and white clover honey, in 12 sections, 15c.

NUTS—Valencia almonds, 28c.; Tarra-gona do, 11c.; fancy Jordon shelled, 45c.; Sicily filberts, $8\frac{1}{2}$ c.; Grenoble walnuts, 11 to $11\frac{1}{2}$ c.; Brazil nuts, 12c.; Texan peccans (large), 11 to $12\frac{1}{2}$ c.

SPICES—Demand is steady, with little or no change in market from prices quoted in "Prices Current." Nearly all the spices used in Manitoba are brought in via Vancouver and ground in Winnipeg.

BUTTER—Creamery is inclined to be quiet, and factorymen show a disposition to hold for higher figures. Jobbers quote 16c. f.o.b. factory. The butter market is rather mixed. Country storekeepers are giving such a high price for dairy butter, when taken out in trade, that creamery men are dissatisfied with the prices offered by jobbers. The market is so full, owing to the sudden rush

of June butter, that there seems no outlet east or west for the immediate present. One of the largest houses in the city has not bought a pound during the past week. Winnipeg jobbers quote dairy butter 13c. Winnipeg, less freight and commission, while country storekeepers are paying 14 to $15\frac{1}{2}$ c. in trade.

CHEESE—Receipts for the week are lighter, as factories are now holding until better cured, and also with a hope of higher prices. The ruling figures now are $6\frac{3}{4}$ to 7c.

EGGS—High prices continue for this product, and the supply is still short. We quote 11 to $11\frac{1}{2}$ c. Winnipeg.

GREEN FRUIT—This market is considerably demoralized with the heat of the early part of the week. Bananas softened, and little good shipping stock is now in the city. Price is unchanged: \$2 to \$2.50. Strawberries are just about out of market; a few have come in from British Columbia, but they are not in good shape, and dealers seem shy of them. Lemons are going up, the advance being very sharp indeed: \$5 to \$5.50, with very likely a further advance of \$1 before this in print. Oranges range from \$3.25 to \$4.50; varieties offered are all California fruit, viz., St. Michaels, Mediterranean sweets and late Valencias. Southern tomatoes are again short on this market, but a supply is looked for on Wednesday, which will sell at \$1.50 per 4-basket crate. Cherries, \$1.50 to \$1.75; apricots, \$2 to \$2.25; plums, \$2.25; peaches, \$1.50 to \$1.75; watermelons, \$9 per dozen; new cabbages, \$3 per cwt.; cucumbers, 90c. per dozen. Small lots of raspberries and cauliflower have been received by some of the large retail dealers.

TEA DUTY PAYMENTS.

Gaw, Wilson & Stanton, of London, Eng., in a recent letter, say:

"Duty payments for the complete season show only a very slight expansion in the home consumption of tea. Reexport of

Indian and Ceylon tea made some progress during the season. Quantity of tea (in lb.) on which duty was paid at all bonded warehouses in the Kingdom from June 1 to May 31:

	1897-8.	Per- centages	1896-7.	Per centages
Indian	127,573,718	54	123,735,159	54
Ceylon.....	86,874,299	57	83,532,450	36
China	15,706,017	7	19,515,806	8
Other countries.	4,710,543	2	4,423,735	2
Total lb. ..	234,867,477		231,207,150	

"Indian and Ceylon tea (in lb.) exported from Great Britain from June 1 to May 31:

	1897-8.	1896-7.
Indian	5,957,075	5,245,489
Ceylon	10,753,713	9,428,653

THE SHIPMENTS OF MOLASSES.

REFERENCE has been made before to the strong statistical position of Barbadoes molasses. Figures that recently came under our notice strongly emphasize this fact. The shipments from Barbadoes to Montreal and Quebec up to May 1, 1897, were 10,500 puncheons; from Porto Rico, 1,000 and from Antigua 1,000, which make a total of 12,500 puncheons, and this went all to the trade, as refiners did not commence to operate until later on in the season, when prices started to decline. This season, the total shipments from Barbadoes, up to May 28, were 9,000 puncheons, out of which refiners have taken 5,000 puncheons, leaving only 4,000 puncheons to go to the trade in Montreal and Quebec. The shipments show an actual decrease of 3,500 puncheons, and the shortage to the trade 8,500, as compared with last season's figures, and the stock of old on spot very small. Mail advices from Barbadoes, under date of June 10, say: The market can be quoted at about 21c. c.o.f. landed gauge, with exchange at \$4.80, but the crop is now fast drawing to a close, and there are not more than about 2,000 puncheons now available for sale. The crop has fallen considerably short of all expectations, which is chiefly due to the continued dry weather.

Sell Sunlight Black Lead



Can be used in any country.
Will be sold in every country.
It's a trade winner, try it.

THE ALPHA CHEMICAL CO., - BERLIN, ONT.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

MORNING DEW

Virginia Flake Cut.

CHAMPAIGN

Virginia Cut Plug.

GOLDEN LEAF

Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)

Kentucky Curly Cut

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

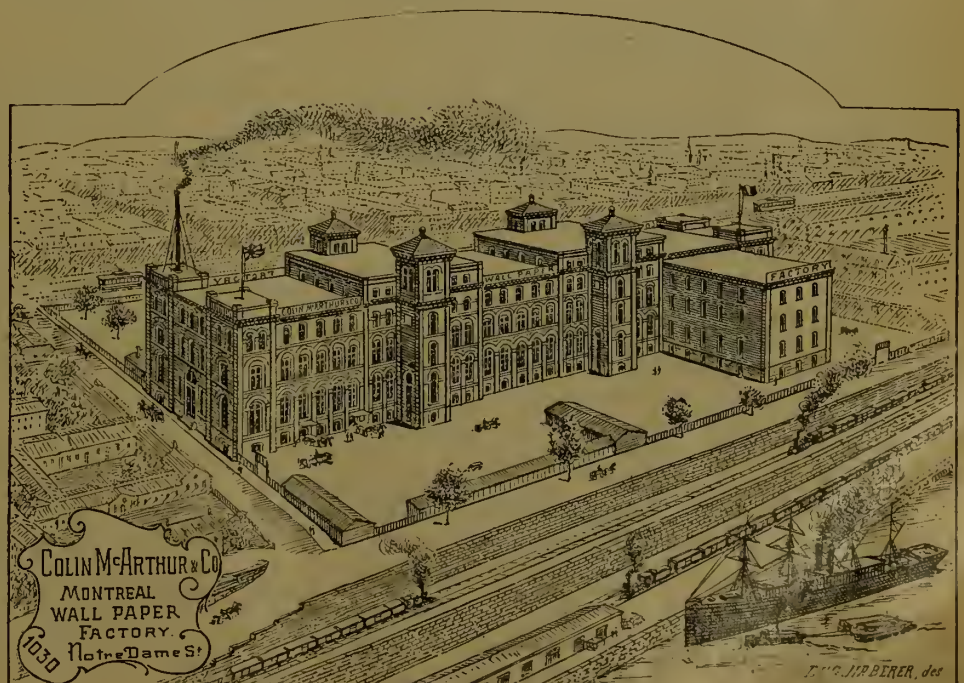
"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Colin McArthur & Co.

MONTREAL

Our Representatives are now on the road with the finest line of Samples ever produced. Wait and see them before placing your orders. Our line comprises from the cheapest Brown Blanks to the finest Embossed Gilt, also Ingrains with Ceilings and Borders to match.



SYSTEMATICALLY ADVERTISING CANADA.

All this is no doubt quite true, and we ourselves are more than a little hopeful for the future of the eastern as well as the western parts of the Province in the production of minerals, but we suggest to the Department that not much that is really definite is known in the United Kingdom about the distribution and extent of the minerals of Eastern Ontario, and that it would make a good start in the way of attracting prospectors and capitalists if it would only go to the trouble of disseminating broadcast authentic information on the subject.

THE above is from The Bullionist, a reputable daily financial paper published in London, England. In a very good article on "Ontario as a Gold Producer," it points out that this country is unknown to English investors. This is, no doubt, quite true, and what little is known is not always of favorable nature, in view of our insolvency laws.

We have spent hundreds of thousands of dollars in endeavoring to interest Europeans in Canada, upon salaried officials who simply sit in their offices and answer questions, sometimes very indifferently. Other sums have been spent on lectures which are only heard by a few people who by chance may go to them.

When Canada will do business on business principles as in ordinary business men would do, we may expect the people at Home to know something of us.

If a merchant has goods to sell he lets the world know it; that is, he advertises it. To do an extensive business he must do extensive advertising. Houses doing a large business have a regular advertising department which prepares and places advertising, and is always on the lookout for ways of letting the public know the goods they have for sale.

The Dominion of Canada requires an advertising department which shall be in charge of a man who can make a success of it, a man who will see that every item relating to Canada that may interest the people at Home is placed before them through the leading newspapers of the United Kingdom. This need not cost much more than the salary of such a man. Newspapers are always ready to insert useful information properly prepared for them.

THE TRIUMPH OF PROMPTNESS.

"Haste, post, haste! Haste for thy life!" was frequently written upon messages in the days of Henry VIII, of England, with a picture of a courier swinging from a gibbet. Post offices were unknown, and letters were carried by Government messengers subject to hanging if they delayed upon the road.

Even in the old, slow days of stage-coaches, when it took a month of dangerous traveling to accomplish the distance we can now span in a few hours, unnecessary

delay was a crime. One of the greatest gains civilization has made is in measuring and utilizing time. We can do as much in an hour to-day as they could in twenty hours a hundred years ago; and, if it was a hanging affair then to lose a few minutes, what should the penalty be now for a like offence?

Cæsar's delay to read a message cost him his life when he reached the senate house.

"Delays have dangerous ends."

Colonel Rahl, the Hessian commander at Trenton, was playing cards when a messenger brought a letter stating that Washington was crossing the Delaware. He put the letter in his pocket without reading it until the game was finished, when he rallied his men only to die just before his troops were taken prisoners. Only a few minutes' delay, but he lost honor, liberty, life!

General Putnam was plowing with his son Daniel in eastern Connecticut when the news of the battle of Lexington reached him. "He loitered not," said Daniel, "but left me, the driver of his team, to unyoke it in the furrow, and not many days after, to follow him to camp." Alarming the militia and ordering them to join him, he rode all night and reached Cambridge the next morning at sunrise, still wearing the checkered shirt which he had on when plowing.

Success is the child of two very plain parents—punctuality and accuracy. There are critical moments in every successful life when, if the mind hesitates or a nerve flinches, all will be lost.

"Immediately on receiving your proclamation," wrote Governor Andrew, of Massachusetts, to President Lincoln on May 3, 1861, "we took up the war, and have carried on our part of it, in the spirit in which we believe the Administration and the American people intend to act—namely, as if there were not an inch of red tape in the world." He had received a telegram for troops from Washington on Monday, April 15; at nine o'clock the next Sunday he said: "All the regiments demanded from Massachusetts are already either in Washington, or in Fortress-Monroe, or on their way to the defense of the Capitol."

"The whole period of youth," said Ruskin, "is one essentially of formation, edification, instruction. There is not an hour of it but is trembling with destinies—not a moment of which, once passed, the appointed work can ever be done again, or the neglected blow struck on the cold iron."

Napoleon laid great stress upon that "supreme moment," that "nick of time," which occurs in every battle, to take advantage of which means victory, and to lose

in hesitation means disaster. He said that he beat the Austrians because they did not know the value of five minutes; and it has been said that among the trifles that conspired to defeat him at Waterloo, the loss of a few moments by himself and Grouchy on the fatal morning was the most significant. Blucher was on time, and Grouchy was late. It was enough to send Napoleon to St. Helena.—Pushing to the Front.

AGENT FOR HIRE'S ROOTBEER.

W. P. Downey, Montreal, has been appointed sole agent in Canada for Hire's rootbeer. He has taken large premises on St. Peter's street, Montreal, and is doing an immense business in this favorite beverage. He is also Canadian agent for Bush & Co., of New York, whose goods are already well known to the Canadian trade.

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.



This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Guaranteed to keep in all climates



BE UP-TO-DATE GO WITH THE TIMES

Be sure that you have "OWL BRAND" CONDENSED MILK in stock, and introduce it to your customers and receive their grateful thanks.

Once tried, always used. It's a perfect seller, and is without doubt the finest made.

Manufactured by

THE CANADA MILK CONDENSING CO., Limited,

ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000

Reserve Fund.....1,500,000

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Belleville Cobourg Lindsay Orillia
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TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

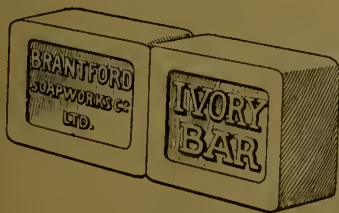
NEW SEASON'S

JAPAN TEAS

Early May Pickings
Now In store.

Warren Bros. & Co.

TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

Brantford Soap Works Co., Limited

Manufacturers of
"IVORY BAR" and other Standard Brands of Soap

Extra Choice

Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO, Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

June 13, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	47-16	49-16	4 1/2	5 1/2
Granulated, Acadia	47-16	49-16	4 1/2	5 1/2
German (Canadian) bbls	4 1/2	47-16	4 1/2	5 1/2
" (imported) bags	4 1/2	47-16	4 1/2	5 1/2
Dutch, bags	4 1/2	47-16	4 1/2	5 1/2
Paris lump, bbls. and 100-lb. bxs	5 1/2	5 15-16	5 1/2	6
" in 50-lb. boxes	5 1/2	6 1-16	5 1/2	6
Extra Ground Cane, bbls.	5 1/2	5 1/2	5 1/2	6
Powdered, bbls.	5 1-16	5 1/2	5 1/2	6 1/2
Cream	41-16	4 1/2	4 1/2	5 1/2
Extra bright	41-16	4 1/2	4 1/2	5 1/2
Bright coffee	41-16	4 1/2	4 1/2	5 1/2
Light yellow	41-16	4 1/2	4 1/2	5 1/2
No. 2 yellow	3 3/4	3 13-16	3 3/4	4 1/2
No. 2 yellow	3 3/4	3 3/4	3 3/4	4 1/2
Demerara	3.50	3.75	3 3/4	4 1/2
Imported yellow	3 3/4	3 3/4	3 3/4	4 1/2

SYRUPS AND MOLASSES

Syrups	2	\$0 23	\$0 27				
Dark	2 1/2	30	32				
Medium	2 1/2	35	37				
Bright	2 1/2	40	40				
Honey		1 00					
" 25-lb. pails		1 40					
" 38-lb. pails							
Molasses							
New Orleans	31	27	45	26	28	35	45
Barbadoes	31			28	29		
Porto Rico	23	25	38	32	34		
Antigua	22	23		25	28		
St. Croix				27	28		

TEAS

Black—							
Congou—Half-chests Kaisow,							
Morning, Peking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35 40
Caddies Peking, Kaisow	14	40	18	50	15	40	25 35
Indian—Darjeelings	35	55	35	55	30	50	13 20
Assam Pekoes	20	40	20	40	18	40	
Pekoe Souehong	18	25	18	25	17	24	
Ceylon—Broken Pekoes	35	42	35	42	34	40	32 40
Pekoes	20	30	20	30	20	30	25 32
Pekoe Souehong	17	35	17	35	17	35	22 28
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50			
Half-chests, ordinary firsts	22	28	22	28			
Young Hyson—Cases, sifted,							
extra firsts	42	50	42	50			
Cases, small leaf, firsts	35	40	35	40			35 40
Half-chests, ordinary firsts	22	38	22	38			28 35
Half-chests, seconds	17	19	17	19			
" thirds	15	17	15	17			
" common	13	14	13	14			22 30
Ping Sueys—							
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40	
" seconds	16	19	16	19			
Half-boxes, firsts	28	32	28	32			
" seconds	16	19	16	19			
Japan—							
1/2-chests, finest May pickings	38	40	38	40			38 40
Choice	32	36	32	36			35 45
Finest	28	30	28	30			
Fine	25	27	25	27			
Good medium	22	24	22	24			20 25
Medium	16	18	16	18			
Good common	13	15	13 1/2	15			15 20
Common	16	22	16	22			
Nagasaki, 1/2-chests Pekoe,	14	15	14	15			
" Oolong	14	15	14	15			
" Gunpowder	16	19	16	19			
" Siftings	7 1/2	11	7 1/2	11			

WOODENWARE

Pails, 2-hoop, clear, No. 1	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " "	1 60		1 60		
" 2-hoop, " No. 2	1 40		1 40		
" 3-hoop, " " "	1 55		1 55		
" 3-hoop, painted, No. 2	1 40		1 40		
Tubs, No. 0	8 00		8 00	9 50	10 50
" 1	6 50		6 50	8 50	9 50
" 2	5 50		5 50	6 50	7 00
" 3	4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.	15	12	12 1/2	15	16	17	19
" pound prints		12 1/2	14	16	17		
" tubs, best		12 1/2	13	15	16		
" tubs, second grade		10 1/2	11 1/2	13	15	18	20
Creamery, tubs	16 1/2	16 1/2	17	17 1/2	18		20
" prints	20	17 1/2	18	18	19		
Cheese	6 1/2	7	8	8	9		10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 1/2	8	8 1/4	9
Smoked Meats—				
Breakfast bacon		12	11 1/2	12
Rolls		9	8 1/4	9
Hams	10 1/2	11 1/2	10	11 1/2
Shoulder hams		10	8 1/4	8
Bacon		11	11 1/2	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	15 00	16 50
Clear shoulder mess	12 50	18 00	11 00	16 00
Plate beef				
Lard, tierces, per lb.		8 1/4	7 1/2	8
Tubs		8 1/4	8 1/4	8
Pails	8 1/4	9 1/4	8 1/4	8 1/4
Compound, Pails	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs		7 1/2	7 1/2	7 1/2
Dressed hogs, light	6 25	6 75	7 00	

GREEN FRUITS

	3 50	4 00		3 50	4 00	4 00	
Oranges, Cal. navels, per crate	3 50	4 00		3 50	4 00	4 00	
California seedlings		2 75	3 00	2 50	3 25	3 00	
Mediterranean sweets	2 50	3 00	3 00	3 25	3 25		
Messina, 1/2 and 3/4 bxs				1 75	2 25		
Blood, 1/2 boxes						4 00	
Lemons, Messina, per box	2 50	3 50	2 75	3 50	3 50	4 50	4 25
Sorrento, 300's			4 00	4 50			11
Bananas, per bunch	1 50	2 00	1 50	2 25	1 50	2 25	2 75
Apples, per bbl.	5 00	8 00			3 00	5 00	4 50
Pineapples, each			10	15	15	20	
cans, 30's, 36's			3 75	4 00			
Strawberries, per quart			2 1/2	5	8	10	
Gooseberries, per basket			15	30			
Cherries, Canadian, per basket			40	75			
Red Currants, per basket			50	75			
Watermelons, each				40			
Apples, Tennessee, per box				40			
Tomatoes, 4-basket carriers			1 00	2 50	3 00		4 00
Onions, Egyptian, per sack			2 50	2 75	2 50	3 00	4 50
Bermuda, per case			2 00	2 25	2 00	2 25	

NUTS

	12	13	12 1/2	11	12	12 1/2	15
Brazil	12	13	12 1/2	11	12	12 1/2	15
Valencia shelled almonds	25	27	22	24		25	30
Tarragona almonds	10 1/2	11 1/2	10	11	11	12	13
Peanuts (roasted)	6 1/2	9	7	10	9	10	12
" (green)	5 1/2	8		9		10	12
Cocoanuts, per sack				4 00	3 50	4 00	
" per doz.				60	60	70	
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13	14
Marbot walnuts	8	9	9	10	9	10	
Bordeaux walnuts	8	9	8	9	9	10	
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11	10	11	10	11	
Pecans	8 1/2	12	8	11	11	12	

SPICES

	12	15	12	14	14	15	13	15
Pepper, black, ground, in kegs,								
pails, boxes	12	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs,								
pails, boxes	18	26	18	24	24	26	25	35
" 5-lb. cans	20	22	20	26	26	28		
" whole	17	25	17	24	24	26		
Ginger, Jamaica	20	23	18	25	20	25		
Cloves	15	20	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	20	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" best	28	30	25	30	25	30		
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

	12	13	13 1/2	15	16		
Canadian	12	13	13 1/2	15	16		
Sarnia water white	12	13	15	17	19		
Carbon safety	17	17 1/2	17 1/2	19	21		
American water white	17	17 1/2	17 1/2	19	21		
Pratt's Astral, in bulk	18	19	16				

COUNTRY PRODUCE

	10	10 1/2	11	11 1/2	8 1/2	9	10	15
Eggs, fresh laid	10	10 1/2	11	11 1/2	8 1/2	9	10	15
Poultry—chickens, dressed	5	8	50	60	60	90		
Geese, per lb.	5	6			70	1 00		
Ducks, per pair	8 1/2	9			50	1 00		
Turkeys, per lb.	8	10		10	10	12		
Game—Hares, per pair	25	30			25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb. tins	7	8	6	6 1/2	7	8		
" 5 and 10-lb. tins	7	8		7	8	10		
" buckwheat	4	5	3	4	5	6		

* per pound.

RICE, SAGO, TAPIOCA

	3 75	3 90	3 1/2	3 1/2	3 62 1/2	3 75	4 1/2	1 1/2
Rice—Standard B.	3 75	3 90	3 1/2	3 1/2	3 62 1/2	3 75	4 1/2	1 1/2
Patna, per lb		5	5 1/2	6	5	6		5 1/2
Japan	6	6 1/4	6	6 1/2	5	6		
Imperial Seeta	5	6	4 1/2	5 1/2	5	6		
Extra Burmah	6 1/2	7	6	6 1/2	6	7		
Sago	3 1/2	4	3 1/2	4 1/2	5	6		4
Tapioca	4	4 1/2	3 3/4	4 1/2	5	6		4

SODA

	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
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THE BANK OF HAMILTON.

THE annual general meeting of the shareholders of the Bank of Hamilton was held on Monday, June 20, in the board-room of the head office.

There was a large attendance.

On motion, Mr. John Stuart was called to the chair, and Mr. J. Turnbull was appointed secretary.

Mr. Stuart, the president, submitted the annual report, as follows:

The directors beg to submit their annual report to the shareholders for the year ended 31st May, 1898:

The balance at credit of profit and loss account 30th May, 1897, was..... \$21,029.02
The profits for the year ended 31st May, 1898, after deducting charges of management and making provision for bad and doubtful debts, are..... 160,804.37

\$181,833.39

From which have been declared:

Dividend 4 per cent., paid
1st December, 1897.... \$50,000.00
Dividend 4 per cent., payable 1st June, 1898.... 50,000.00
Carried to reserve fund.... 50,000.00
Written off bank premises account..... 5,000.00

\$155,000.00

Balance of profit and loss carried forward..... \$26,833.39

The report for 1897 noted the beginning of the bank's operations in the Province of Manitoba. The experience of the past year's business has encouraged the directors to sanction a policy of gradual expansion and widening of the bank's influence and connections in that country.

Manitoba and the whole Northwest appear to be entering on an era of great development, and your directors consider the future prospects so inviting as to fully warrant the participation of this bank in the beneficial results that appear to be so promising.

One of the best and most prominent positions in Winnipeg for a banking office was secured, and the building is now being prepared for occupation. Three offices in the interior of Manitoba have been opened.

In Ontario agencies have been opened at Niagara Falls, Delhi and Southampton, whilst that at Alliston has been closed.

JOHN STUART, President.

Hamilton, June 9, 1898.

GENERAL STATEMENT.

LIABILITIES.

To the Public.

Notes of the bank in circulation..... \$1,187,573.00
Deposits bearing interest \$5,664,568.31
Deposits not bearing interest..... 1,951,454.92
Amount reserved for interest due depositors... 68,351.24

7,684,374.47

Balance due to agents of the bank in Great Britain..... 195,160.51

Dividend No. 51, payable
June 1, 1898..... 50,000.00
Former dividends, unpaid..... 202.96

50,202.96

\$9,117,310.94

To the Shareholders.

Capital stock paid up.... \$1,250,000.00
Reserve fund..... 775,000.00
Amount reserved for rebate of interest on current bills discounted.... 30,000.00
Balance of profits carried forward..... 26,833.39

2,081,833.39

\$11,199,144.33

ASSETS.

Gold and silver coin.... \$184,481.33
Dominion Government notes..... 482,940.00
Deposit with the Dominion Government as security for note circulation..... 60,000.00
Notes of and cheques on other banks..... 233,058.44
Balances due from other banks in Canada and the United States.... 266,480.58
Canadian and British Government and other public securities..... 1,719,678.95
Loans at call on negotiable securities..... 796,236.31

\$3,742,875.61

Notes discounted and advances current 7,006,255.43

Notes discounted, etc., overdue (estimated loss provided for)..... 40,867.33

Bank premises, office furniture, safes, etc..... 350,433.74

Real estate (other than bank premises), mortgages, etc..... 16,018.79

Other assets not included under foregoing heads..... 42,693.43

\$11,199,144.33

J. TURNBULL, Cashier

Bank of Hamilton,

Hamilton, May 31, 1898.

The adoption of the report was moved by the president, seconded by Mr. A. T. Wood, M.P., and carried.

Mr. William Hendrie and Mr. Samuel Baker moved the usual vote of thanks to the directors, and Mr. F. W. Gates, seconded by Mr. F. W. Fearman, the customary acknowledgments of the shareholders to the staff.

Messrs. F. H. Lamb and George E. Gates were appointed scrutineers, and reported the reelection of Messrs. John Stuart, A. G. Ramsay, John Proctor, George Roach, A. T. Wood, M.P., A. B. Lee, and Wm. Gibson, M.P., as directors.

At a subsequent meeting of the directors, Mr. John Stuart was reelected president, and Mr. A. G. Ramsay vice-president.

COLD STORAGE IN WINNIPEG.

Gordon & Ironsides, cattle dealers, etc., Winnipeg, are erecting in that city a new abattoir at a cost of \$60,000, which will be completed by the middle of July. It will have a capacity for slaughtering daily 250 cattle, 500 hogs and 300 sheep.

This firm also intends erecting cold storage warehouses at Rat Portage, Fort William and Montreal, the first two to cost \$60,000 each, and the latter, \$10,000.

Gordon & Ironsides intend developing the dead meat industry, by this means, to the greatest possible extent. The animals will be killed at Winnipeg, and the meat will be chilled and sent in cold storage to all the eastern markets.



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Supplying Coal for the Dominion Buildings," will be received at this office until Friday, 22nd July.

Specifications can be seen and form of tender obtained, on and after Friday, the 24th June, at this office, where all necessary information can be had on application.

Tenders will not be considered unless made on the printed form supplied, and signed with the actual signatures of tenderers.

Each tender must be accompanied by an accepted bank cheque equal to ten per cent. of amount of the tender (10 p.c.) made payable to the order of the Honourable the Minister of Public Works, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department will not bind itself to accept the lowest or any tender.

By order,

E. F. E. ROY.

Secretary.

Department of Public Works,
Ottawa, 22nd June, 1898.

Newspapers inserting this advertisement without authority from the Department will not be paid for it

MATCHES

The dearest not always the best.

Try New Dominion Matches.

Manufactured by

HARDY & DUBORD, MASTAI

Montreal Agents...

AUSTIN & LEFEBVRE

317 St. Paul Street.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above
mailed for . . .

10 cents

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man. — **\$1.50.**

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL



FOUR REASONS WHY GROCERS

for which Grocers can offer no substitute without injury to

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,
Lamps, and Fancy Goods

London, Ont.

J. Bruce
Payne's

CIGARS

are
Best.



A few of our Leaders—

Pharaoh - 10c. Special.

Pebble - 5c. “

La Fameuse, Grit, The Bird, etc.

J. BRUCE PAYNE
GRANBY, QUE.

GRAND MOGUL Tea Cabinet.

Keeps the tea from flies and dust, and a splendid show case. Grand Mogul is a seller, because it is a superior tea, and every package contains coupons which assist to advertise the tea more effectually than any other means. A good profit for the grocer and no competition with pedlars. If not handled in your town, write us for a cabinet.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

AMONG THE RETAILERS.

Retail Grocers and Departmentals. On Monday afternoon, this week, I had a talk with about a dozen of the most up-to-date grocers in Toronto about departmental stores, and was immensely pleased with the result of my investigations.

During the past couple of years there has been a more or less bitter agitation on the part of the retail merchants generally against departmentals, urging that these institutions are conducting their business by unfair and even unprincipled means.

This agitation has recently quieted down considerably, the results of the movement being but slightly manifested, the principal institutions of this nature still adding to their capacities for doing business, and seemingly extending their trade in every line.

From what can be gathered, however, from grocers in every section of Toronto I am convinced that instead of the departmental concerns' business in the grocery line extending; instead of their competition being more sharply felt by the up-to-date grocer, the reverse is the case, their competition being much less severe than formerly. The reasons given for this by the various grocers interviewed were interesting, throwing much light on the causes of the severity of their competition in the past. Two years ago in Toronto there were three departmental stores, besides a large grocery in their neighborhood which pursued their methods. These methods consisted largely in reckless advertising, and making "special" sales, when some lines of goods were really sold below their value. The result of these methods was that one of the departmentals and the large grocery before referred to succumbed. They were doing business at a loss, and had to quit.

There can be no question but that a merchant who is selling goods at a loss is a disturbing element in business circles, and all his competitors are affected by his methods.

Since the demise of these business houses, the remaining departmentals seem to be doing business in a steadier, straighter way.

In the retail grocer's methods there has been a remarkable improvement during the last three years. At the beginning of these years a large proportion of the family trade of dealers in Toronto was a credit business. A fair illustration of the improvement in his regard is noted in the case of Clancy Bros., Harbord and Major streets, who are doing 35 per cent. less credit business, and their cash business has increased to such an extent that the total amount of business they now do is fully 25 per cent. larger than the total amount they did three years ago.

This change from a credit to a cash business has put these merchants on the same footing as the departmentals, and they now find themselves able to retail their goods at an average price equal to, and in some cases below that of the departmentals.

The smaller stores, too, are brighter and more attractive, and in every respect there has been an improvement in business methods during the past five years.

Now, as many of the retail grocers are in a position to sell at as close a margin as the departmentals, they are bound to win back as many customers as they lost through these institutions, and more, for many of their former rivals have not kept up in the march of progress, and are still losing customers.

The merchant who is a grocer, and a grocer only has advantage over a dealer in saws and silk as well as sugar, for he can in many little ways oblige his customers where the "rules of the store" would make such an impossibility in the large concern. For instance, while I was in a shrewd, up-to-date grocer's store on King street near the market, an order came over the 'phone for a pair of spring chickens. There were none in the store, and it was a question whether any could be got or not. The message was sent back, however, that they would be got if possible, and a man was sent out to hunt some up. The proprietor of the store turned to me, and said: "Now, you see, either of the departmentals would have to just 'phone back they had no chickens. This is a little thing, but I tell you it is the little things that keep customers."

All the facts having been taken into consideration, it becomes a grocer not to be pessimistic about the harm that is going to be wrought by departmental stores. The fact is established that an up-to-date grocer doing business on a cash basis can do business on as low a margin as these institutions, and in small matters can without loss oblige a customer in a way they cannot.

Abraham Lincoln is credited with saying: "You can fool some of the people all the time, all of the people some of the time, but you cannot fool all the people all the time." The truth of this is unquestioned, and the public have learned that in the grocery line the departmentals cannot sell cheaper than the up-to-date grocer in their own neighborhood.

But the grocer who does business in the methods of five years ago—large margins and long credits—is still wondering and will continue to wonder, how his rivals can do business at such a low margin of profit.

THE RAMBLER.

DEATH OF MR. W. W. LOCKERBY.

MR. W. W. LOCKERBY, senior member of the firm of Lockerby Bros., wholesale grocers, died at twenty minutes to twelve on Monday night, at the age of 63 years. Mr. Lockerby underwent an operation for a goitre in the neck in February last, and appeared to have gained renewed health, until about eight weeks ago, when he was troubled with several slight hemorrhages. Upon the advice of Dr. Shepherd, he then gave up active business, and has since been resting quietly at home, gradually sinking towards the end. Deceased was highly regarded by all his confreres in the trade and by all who knew him. He was kind-hearted and unassuming, devoted to business, home life, and his church—the American Presbyterian—of which latter he was a very active member.

The late Mr. Lockerby was born at Lacolle, and later moved to Ormstown with his parents. His first experience of business life was at Chateaugay, New York. In 1857 he and Mr. D. L. Lockerby entered into a partnership with Messrs. Weed & Coonley, the title of the firm being Weed, Coonley & Co. In 1858 Mr. D. L. Lockerby sold out and deceased remained with Mr. Coonley until 1863, when he commenced to travel for Squires, Sherry & Galusha, wholesale grocers, Troy, New York. Here he remained for two years, afterwards working for Birchard, Torrey & Co., of Boston, remaining with them for five or six years. He then became a partner in the firm of Dudley, Hall & Co., wholesale teas, who bought out his previous employers. Owing to ill-health, Mr. Lockerby left Boston for New York, and engaged with Francis H. Leggat as tea buyer and tester for two years. He came to Montreal in 1882, and joined the firm of Kirk, Lockerby & Co., which afterwards became the firm of Lockerby Bros. This firm is now composed of A. L. and D. L. Lockerby. Deceased leaves a wife, the daughter of the late Dr. Childs, of Malone, N.Y.; a daughter, a married sister and two unmarried; and, besides his two brother partners, a brother, Robert, now living at Sudbury; John C., at Morden, Manitoba, and George, at Boston.

The remains were interred at Malone, N.Y., on Wednesday.

The anti-trading stamp bill, which was passed by the New Jersey State Legislature, was vetoed by Governor Voorhees. His grounds for so doing were that the bill was unconstitutional.

W. Northrop, fruit cleaner, etc., received this week his new power raisin seeder. This machine is capable of seeding two tons of raisins per day, and is guaranteed to remove one hundred per cent. of the seeds in raisins going through it.

FREE FRUIT MARKET.

THERE is much rejoicing among the commission fruit dealers in Toronto this week. During the last fruit season and during the early part of this season, these dealers and the different railway and express companies have been unable to agree about the charges for the use of the railway company's building at Scott and Esplanade streets. The fruitmen have been paying a market fee on all fruit coming in by freight or boat, and the express companies have endeavored to charge them a similar fee on goods coming by express. This, the fruitmen refused to pay.

The matter came to a head last week when the fruit men were told they would henceforth have to pay this charge on fruit brought by express.

The fruit dealers straightway moved their stands from the express companies' sheds to the market on Yonge street wharf, and arrangements were being rapidly made to have the fruit from Oakville, St. Catharines, Grimsby and other points brought by boat.

This prompt action had the desired effect. The express companies expressed their willingness to allow free use of the market for fruit brought by express. The fruitmen, however, having moved, decided they would not return unless all market charges, whether goods were brought by express, freight or boat, were removed.

This was at last agreed to, and now the fruit dealers have a free fruit market. The dealers interested were: The Dawson Commission Co.; Limited, Clemes Bros., McWilliam & Everist, Vance & Co., W. H. Smith, J. Cleghorn & Son, H. F. Naisbitt & Co., White & Co., Chas. Kimpton, S. K. Moyer, Husband, Bros. & Co., Kirby, Gee & Co., R. McBride.

TEA AND THE U.S. DUTY.

Mr. P. C. Larkin, head of the "Salada" Tea Company, has just returned from a visit to the "Salada" branches in Buffalo and Boston. He also visited New York. He says the tea business, up to date, has not at all been injured by the imposition of a duty, and that in a wholesale way more tea has been moving in the last few weeks than there ever was before. Retailers also say that the duty has not crippled the sale of tea.

Being asked whether it will favorably effect Ceylon and India teas, he said, that he has every reason to believe that it will effect them favorably. People will be chary about importing low grade, trashy teas on which the duty will be about as much as the original cost. Anyway, he is most enthusiastic about the progress that

has been made during the past few months in Ceylon and India teas. He says that on all hands it is admitted by retailers, wholesalers and brokers that these teas are growing rapidly in favor, and that they are fast killing off Japan and China kinds. In the New England States this is particularly the case. A hundred chests are sold to-day where only ten could be sold last year. "Salada" tea, especially, is doing well in and around Boston. Hundred of grocers are carrying it in stock, just as is done in Toronto, Montreal, Winnipeg, Halifax and elsewhere.

SALES AT CHEESE BOARDS.

The following offerings and sales were made at the various cheese boards during the week:

Perth, June 24—1,820 boxes of white cheese offered; all sold, 8c. being the ruling price.

Shelburne, June 24—1,325 boxes offered; 280 sold at 7½c., balance unsold. One hundred boxes butter offered but unsold, 16c. being bid.

Kemptville, June 24—1,148 boxes offered, nearly all sold at 8c.

Iroquois, June 24—873 boxes offered; sold at 7½c.

Brighton, June 24—1,105 boxes of white and 212 colored were offered; only 60 boxes sold, 7½c. being the price.

South Finch, June 24 — 1,243 offered; 258 sold at 8c.

Cornwall, June 25 — 1,042 boxes Canadian and 143 American offered; all Canadian sold at 8 1-16c. and the American at 7½c.

Cowansville, June 25 — 3,241 boxes offered; 1,950 boxes sold at 7¼ to 7½c.

London, June 25 — 4,480 boxes offered; 2,333 boxes were sold at 7½ to 7¾c.

Lindsay, June 27 — 2,080 boxes offered; 1,284 sold at 7½c.

GEM JARS DEARER.

A little excitement is being caused in Toronto this week by an advance of \$1 per dozen in the price of fruit gem jars.

THE HEAVINESS IN RAW SUGAR.

IT IS the highly unsettled condition of the raw beet market that is largely responsible for the heavy feeling in sugar. The decline in the price of beet has been quite sharp lately. For instance, on June 9, the top figure quoted was, 9s, 9¾d., whereas it is 4½d. lower to-day at, 9s, 6¼d. Java cane has also declined from 12s, 9d. to 12s, 3d., a loss of 6d.

Advices from Great Britain state that the easiness in the raw market is due very largely to the lack of demand from North American refineries, neither the United States nor Canadian being operators to any extent in the raw market lately.

The Sugar Trust a short time ago was expected to be an active buyer, but so far it has entirely disappointed expectations.

In New York also raw sugar has declined 1-16 to ¼c., and the market at present is at a standstill with 96 test centrifugals quoted at 4¼c. This is caused by the discovery of the fact that the refiners there have large stocks on hand at present, and until they are reduced, they are not in the market for raws.

The possibility of the annexation of Hawaii, in which case the Pacific Coast and Western States sugar trade would be interfered with, is making the eastern refiners cautious.

Sales of refined sugar, by the Trust, during the past month, have been disappointing, and the same is the case in Montreal, where the refiners complain of the dullness of trade.

A HURRIED SHIPMENT.

It is nearly always well to try to do a thing, even if you are in doubt as to whether or not you can do it. On Tuesday, shortly before noon, MacLaren & Co., Toronto, manufacturers of "Imperial" cheese, received a cable order from Leith, Scotland, for a quantity of the firm's product. It was ascertained that unless the shipment was on board the cars by five o'clock that evening it would not catch a steamer until July 6.

On account of the demand for "Imperial," there were no stocks on hand ready for shipment, and Mr. Henry Wright said that it would be impossible to have the goods ready for the first steamer. He, however, determined to try. And not only was the staff in the factory put to work with a full head of steam on, but such of the office staff as could be utilized were pressed into service. Result—the train was caught, and by July 6, when the next steamer sails, the goods will be near their destination.

Walter Northrop

DRIED FRUITS

Importer and
Exporter of

Dressing and Packing of
Currants a specialty.

Telephone 8015.

66 Esplanade Street
West

TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of W. T. G. Cosman, grocer, St. John, N.B., has been held.

J. P. McKenny, grocer, Port Hope, Ont., has assigned to Henry White.

Napoleon Touchette, general merchant, St. Dominique, Que., has assigned.

Chas. Rousseau, general merchant, Cedar Hill, Que., is offering to compromise.

The stock of J. M. Colwell, grocer, St. John, N.B., has been seized under bill of sale.

McDonald & Deering, general merchants, Whitney, Ont., have assigned to W. A. Cole.

Clift, Wood & Co., commission produce dealers, St. John's, Newfoundland, have assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

Brunelle & Gauvreau, provision dealers, Montreal, have dissolved.

Antoine Goyette and Joseph St. Marie have registered as partners under the style of Goyette & St. Marie, grocers and dry goods, Ste. Alexandre D'Iberville, Que.

SALES MADE AND PENDING.

The stock of J. M. A. Blanchette, general merchant, St. Louis, Que., has been sold.

W. B. Hambly, general merchant, Rockford, Ont., is advertising his business for sale.

The stock of Henley Freres, general merchants, Ste. Anne des Monts, Que., has been sold at 58 1/4 c. on the dollar.

CHANGES.

Edward Smeeton, grocer, Vancouver, has gone out of business.

Mrs. M. J. Dunn, general merchant, Harcourt, N.B., has gone out of business.

The Nova Scotia Pork Packing Co., Limited, Middleton, N.S., has been incorporated.

The Brockville Packing and Provision Co., Limited, Brockville, Ont., has been incorporated.

Henry McKelvie, grocery and crockery dealer, Campbellford, Ont., has been succeeded by M. A. Davidson.

Pulcherie Beaulieu has registered as proprietor of the firm of J. Beaulieu & Cie., wholesale and retail grocers, Montreal.

FIRES.

The Halifax Grocery Co., grocers, Halifax, have been partially burned out; insured.

Henry Gagnon, general merchant, Edmundston, N.B., has been burned out; insured for \$700.

DEATHS.

S. Sweet, general merchant, Isaac's Harbor, N.S., is dead.

Ulric Duval, general merchant, St. Nicholas, Que., is dead.

IF YOU HAVE BOUGHT - - - YOU KNOW
IF YOU INTEND TO BUY - - - YOU WILL KNOW

That **CLARK'S MEATS** will please your customers, and Win New Trade.

ORANGE MARMALADE

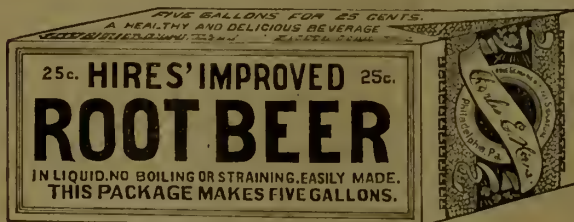
Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**HIRES' Rootbeer**

should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. W. P. DOWNEY, 20-20 1/2 St. Peter St., Montreal, P.Q., Sole Agent for Canada.

BRANCH HOUSE:

40 Yates St., Victoria

A. BRENCHELEY

Manager

Representatives at

REVELSTOKE
AND
NELSON, B.C.

Cold Storage

At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St.

VANCOUVER, B.C.

P. E. I. CREAMERIES.

T. J. Dillon, one of the pioneers of the dairy industry in Prince Edward Island, states that the output of creameries in that Province will far exceed that of previous years. On Monday, June 20, four creameries received 71,800 lb. of milk.

The newly established factories are meeting with unqualified success. It is estimated that the Crapaud creamery will manufacture at least \$30,000 worth of butter.

The following are the factories in opera:

tion this year in Prince Edward Island—Tignish, Cambellton, Alberton, O'Leary, Grand River, Miscouche, St. Eleanor's, Summerside, Park Corner, Kensington, Bedeque, Tryon, Crapaud, Bonshaw, New Dominion, Cornwall, Wiltshire, Emerald, Stanley, New Glasgow, Winsloe, Dunstaffnage, Mount Stewart, Morle, St. Peter's, Gowan Brae, East Point, Red House, St. George's, New Perth, Fort Augustus, Hillsborough, Hazlebrook, Vernon River Bridge, Orwell, Murray Harbor South, Murray Harbor North, Montague, Heartz's, Heartz's at North River, Hampton.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



Not only are the sales of

WHITE MOSS COCOANUT

increasing, but the territory in which it is sold now extends from the Atlantic to the Pacific, so that all retailers should be able to obtain a supply from their nearest jobber.

Should your jobber be out of "White Moss," write direct to

THE CANADIAN COCOANUT CO.
MONTREAL.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices,
Pickles, Syrup, etc.

Manufactured by

The Wm. Cane &
Sons Co., Limited
Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

RETAILERS

COW BRAND



Do you know that every family in Canada is receiving by mail a Cook Book and other useful information regarding "Cow Brand Soda"? YOU are sure to have calls for it. Your stock is not complete unless Cow Brand Baking Soda is on your shelf.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

BEYOND COMPARE . .

Monsoon is not merely as good as others, but **guaranteed** to be the finest flavored and most satisfying Tea on the market. Try it. In lead packets only.

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.



We keep repeating in our advertisements, "Quality Counts." We have the best of reasons for saying this —because our business grows steadily.

Increased room is now demanded for our increased business. We have outgrown our Sample Rooms, our Warehouses and our Offices, and we are enlarging them.

Our aim has always been to improve, if possible, even on what we thought was best. We try to keep AHEAD of competition, and we think our progress proves that we do just this with

Boeckh's Brooms.

Illustrated Book Free
for a post card.

Boeckh Bros. & Company, Mfrs.

Montreal Branch:
1 and 3 DeBresoles St.

Toronto, Ont.

Agencies at Winnipeg, Vancouver, Halifax, Glasgow.

CHANGE IN CURE OF CODFISH.

NOVA SCOTIA fish merchants and those largely interested in the Bank fisheries are, according to The Fishing Gazette, agitating the adoption of an improved system of curing cod. The advisability of making a change has become rather prominently a serious matter in view of the probable change in the political status of Porto Rico, the chief market for years for the soft grades of Nova Scotia and bank fish. These soft grades of fish constitute five-sixths of the fish exports of the Province. Owing to the method of cure it is very soft and salt, in striking contrast to the cod caught and cured on the shores of Nova Scotia, or which is cured in a manner different from the Nova Scotian bankers. The method pursued is to make two trips to the Newfoundland banks every season. As large a catch as possible is taken, and it is cured in the hold, a large quantity of salt being used. The length of time the fish must be kept in this condition is so much more protracted than when frequent visits to the shore are made, and the fish discharged and dried at once, that this greatly increased quantity of salt becomes necessary. The heavy salting changes the character of the cod, so that it cannot become as hard or firm as it otherwise would. The salt, with which the fish thus kept for a long period in the hold of the vessel becomes saturated, prevents the full hardening of the cod. While this soft quality of fish may find a good market in Porto Rico or Hayti it cannot profitably be introduced elsewhere.

The hard shore cod, on the other hand, is caught at points where it can be landed from the vessels more frequently for curing, and the extreme salting is therefore not necessary. The fish are dried very soon after being caught. The absence of the excessive salt allows the fish to become hard. Such fish finds a much more general market, and realizes a better price. To effect the required change in the method of curing it is proposed that vessel owners join together and form a company for the season on the banks. One of the vessels, smaller than the others, should be manned by a curing crew. A store and fishing stands could be rented on the Newfoundland shore, where there are many such available. The curing crew would live aboard their vessel, which should be anchored in a convenient and safe place. Once a week the fishing vessels, parties to the agreement, should land their catches where it would be taken and cured by the curing crew. The fish thus made would be of a quality suited to the best markets. This idea may furnish one answer to the question, should Porto Rico be lost to the Nova Scotia fishermen.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

"All Men Desire to Learn"

Whereas exceedingly few enjoy being taught.

We therefore do not propose asking you to wade through a tedious or diffuse dissertation as to the why and the wherefore.

All that we say is, give

Lead
Packets
Only



Never
in
Bulk

one single trial as a SELLER against any tea you have ever handled. The result will be so satisfactorily apparent that you will never forsake it.

Small assorted sample cases for those not already selling it.

Send for terms and all particulars.

SALADA TEA CO.

Toronto, Montreal, Buffalo, Cleveland,
Pittsburgh, Boston, Detroit, Rochester.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited
KENTVILLE, NOVA SCOTIA

**Dewar's Famous Scotch**

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints. \$2 75 per doz.
Apollinaris bottles, splits. 1 00 per doz

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

GEORGE FOSTER & SONS

BRANTFORD, ONT.

Direct Importers of—

TEAS

and General Groceries.

Our rapidly increasing business proves the satisfaction of our patrons with our goods and prices.



ASK FOR

MOTT'S**ADAMS'****TUTTI FRUTTI**

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



The greatest comfort
to habitual tea drinkers
is obtained by using only

Ceylon and Indian teas---

These teas are pure, clean,
healthy and invigorating--Every
up-to-date grocer advocates
their use---What pleases his cus-
tomers makes business better.



Try
Buy
Sell

} Ceylon and
Indian Teas

WALL PAPER.

*Our New Samples
for the
Season of 1898-9*

ARE NOW COMPLETE
and our salesmen start on the road forthwith

THE SAMPLES SURPASS
ALL FORMER PRODUCTIONS,
*and are sure to win your commen-
dation.* ❀ ❀ ❀ ❀ ❀

EVERY COLORING IS NEW,
*Every Pattern is a good one, from
the cheapest blank to the special
designs in 22-in. goods.*

THE GOODS ARE LOW-PRICED
(Lower than ever before)
*but don't look cheap, and will there-
fore yield you a good profit.*

WAIT TO SEE OUR SAMPLES
*before ordering. If our salesman
doesn't reach you by the time you
are ready to order, write us. We
will arrange to show you samples.*



ONE OF OUR NEW DESIGNS.

M. Staunton & Co.

MANUFACTURERS

TORONTO, Ontario.

N.B.--

If you sell WALL PAPER, send us your name and address (mentioning "GROCER") on a post card, and we will forward **FREE** and post-paid, an article that every Wall Paper Dealer will find useful.

SEND FOR IT TO-DAY

The enjoyment of Salad depends largely on the use of a good Oil.

RAE'S Finest
Sublime Oil
IS PERFECT.



Grocers can confidently recommend

RAE'S Finest
Sublime
OLIVE OIL

as the very best obtainable.



We have never gone backward.

SOUTHWELL'S ORANGE MARMALADE AND SOUTHWELL'S PURE FRUIT JAMS

Have increased in favor wherever sold.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

June 30, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00

Diamond— W. H. OILLARD & CO	
1 lb. tins, 2 doz. in case.....	per doz. 1 20
1/2 lb. tins, 3 ".....	90
1/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	per doz. \$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1 1/2 lb. jellies.....	2 25
1 1/2 lb. Crown sealers.....	2 25

JERSEY CREAM BAKING POWDER.

1/4 size, 5 doz. in case.....	40
1/4 " 4 ".....	75
1/2 " 3 ".....	1 25
1 " 2 ".....	2 25

BLACKING.

P. O. FRENCH BLACKING.	
1/4 No. 4.....	per gross \$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 ".....	9 00
Vuon Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss.....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 ".....	5 60
" 4 ".....	10 00

No. 1 Enamelled Tins.....	2 50
" 2 ".....	3 75
" 3 ".....	4 00
" 4 ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Eclipsic Combination.....	12 00
tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
No. 2.....	8 00
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00

Alpha Metal Polish No. 2.....	per gross 9 00
Patent Stove Polish—	
Sunlight Lead Bar 6's.....	2 25

Packed in 1/2 gross cases.....	10 30
Sunlight Liquid, 1/4 gross cases.....	4 25
Moody's Black Lead 3's.....	4 25
1/2 gross case.....	4 25
Reliable Stove Pipe Varnish.....	14 40
1/4 gross cases.....	
6-oz. bottles.....	

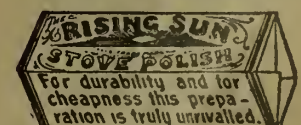
Quickshine Pipe Varnish.....	12 00
1/4 gross cases pressed top tins.....	

Stove Polish—



Quickshine Polish.....	9 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Per gross	
Rising Sun, 6 ounce oakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00

Results Count

You sell a good article—the buyer is satisfied. Then, most likely, you've made a permanent customer of him.

But, if

you sell a poor article—no matter what price—it gives no satisfaction and you lose a good customer.

Now, what is the use of running such a risk? Have you more customers than you want? Better look into your different lines and see if you are carrying the **best**. What brand of **Corn Starch** are you handling? If it's not "Benson's Canada" it would be well to make a change. Do so now before it's too late. We have never yet heard of any one being dissatisfied with ours.

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

THE F. F. DALLEY CO. Per gross



Tiger Stove Polish, 1/4 gross cases.... \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles..... 1 00
" 6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bot's. . 1 75

Enameline.



No. 4—3 dozen in case \$4 50
No. 6—3 dozen in case 7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 04 1/2
German X, with Cuttlefish Bone..... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases. 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case..... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases. 0 06
Dalley's Bird Seed, 40 lb. cases. 0 06 1/2
NICHOLSON & BROCK.
Brock's Bird Seed 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed..... 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
" 5c. " 48 " 03

CORN BROOMS

CHAS. BOECKH & SONS.

per doz
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. net. \$3 65
" " 7, 4 strings.. 3 45
" " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " 7, 4 strings.. 3 10
" " 6, 3 strings.. 2 90
" " 5, 4 strings.. 2 90
" " 4, 3 strings.. 2 75
" " 3, 3 strings.. 2 60
" " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD.

per lb.
In single box lots \$0 17
In 10 box lots or over..... 0 16 1/2
Reckitt's Square Blue, 12-lb. box..... 0 17
Reckitt's Square Blue, 5 box lots..... 0 16

CHEWING GUM.

ADAMS & SONS CO.

per box
Tutti Frutti, 36 5c. bars..... \$1 20
" " (in cream pitcher) 36 5c bars 1 20
" " (in sugar bowl) 36 5c bars 1 25
" " (in glass jar) 115 5c pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 23 5c packages..... 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 00
Variety Gum (with book in each box) 150 lb. pieces..... 1 00
Banner Gum (English or French wrappers) 115 lb. pieces.....
Flirtation Gum (English or French wrappers) 115 lb. pieces..... 1 20
Mexican Fruit, 36 5c bars..... 0 90
Sappota, 150 lb. pieces..... 0 75
Orange Sappota, 150 lb. pieces..... 0 75
Black Jack, 115 lb. pieces..... 0 75
Red Rose, 115 lb. pieces..... 0 75
Magic Trick, (English or French wrappers) 115 lb. pieces..... 0 75

CHEESE.



per doz.
Large Size, cases 1 doz..... \$0 00
Medium Size, cases 1 doz..... 4 50
Small Size, cases 2 doz..... 2 40
Individual, cases 2 doz..... 1 00



per doz.
Large Size, cases 1 doz..... \$0 00
Medium Size, cases 1 doz..... 4 50
Small Size, cases 2 doz..... 2 40

CHOCOLATES & COCOAS.

Cocoa—
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2
CADBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages..... \$1 65
per lb.
Mexican chocolate, 1/4 and 1/2 lb. pkgs. 0 40
Rock Chocolate, loose..... 0 40
" 1-lb. tins..... 0 42 1/2
Cocoa Nibs, 11-lb. tins..... 0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—
French, 1/4's—6 and 12 lbs..... per lb 0 30
Caracas, 1/4's—6 and 12 lbs..... 0 35
Premium, 1/4's—6 and 12 lbs..... 0 30
Sante, 1/4's—6 and 12 lbs..... 0 26
Diamond, 1/4's—6 and 12 lbs..... 0 22
Sticks, gross boxes, each 1 00
Cocoa—
Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl..... 0 25
London Pearl, 12 and 18 " " 0 22
Rock..... 0 30
Bulk, in boxes..... 0 18

per doz
Royal Cocoa Essence, packages..... 1 40
BENDORF'S ROYAL DUTCH COCOA.
1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " 2 " " 4 50
" " " 1 " " 0 30
per lb
Ralston Health Club boxes 6 lbs..... 45



CHOCOLAT MENIER.
Vanilla—per lb.
Case 1 case
Loose 1 case
5 lbs. \$0 31
10 lbs. \$0 32
20 lbs. \$0 33
per case.
Yellow wrapper..... \$0 32
Pasilles—
1/8 lbs. to the case..... \$0 40
per case.
Croquettes—
9 lbs. of 12 packages..... \$20 00

FRY'S.

Chocolate—
Caracas, 1/4's, 6-lb. boxes per lb. 0 42
Vanilla, 1/4's..... 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs 29
Pure, unsweetened, 1/4's, 6 lb. bxs. 0 42
Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24
Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24
Cocoa—
Concentrated, 1/4's, 1 doz. in box.. 2 40
" 1/2's, " " 4 50
" 1 lbs. " " 8 25
Homeopathic, 1/4's, 14 lb. boxes ..
1/2 lbs. 12 lb. boxes

WHEAT MEAL

THE TORONTO BISCUIT & CONFECTIONERY CO., LIMITED.

S. R. Parsons, Vice-President

"Acme" Pellets, fancy boxes (40)	
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	
cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars...	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box...	0 75

Wethey's Condensed, per gross, net	\$10 80
" per case of 3 doz., net, . . .	2 70

COLMAN'S OR KEEN'S.

		per doz
D. S. F.	¼ lb. tins.....	\$1 40
"	½ lb. tins.....	2 50
"	1 lb. tins.....	5 00
1n Jars—		
Durham,	4 lb. jars, per jar.....	0 75
	1 lb. " ".....	0 25
		per doz.
F. D.	¼ lb. tins.....	0 85
"	½ lb. tins.....	1 45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)			
	per gross.		per gross
Pony size...	\$ 7 50	Beer Mug..	16 20
Small Med.	7 50	Tumbler ..	11 50
Medium....	10 80	Cream Jug	21 00
Large.....	12 00	Sugar Bowl	22 00
Spoon.....	18 00	Caddy.....	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb..	0 25
Dalley's Mustard, $\frac{1}{2}$ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, $\frac{1}{4}$ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard, bulk, per lb..	0 12
$\frac{1}{2}$ lb. tins, 4 doz. in case, per doz.	0 65
$\frac{1}{4}$ lb. tins, 8 doz. in case, per doz.	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
$\frac{1}{4}$ lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. bottles, per gal.	1 25
1 gallon, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		per doz.
Frank Magor & Co., Agents.		
Orange Marmalade.....	150	
Clear Jelly Marmalade.....	180	
Strawberry W. F. Jam.....	200	
Raspberry " " " ".....	200	
Apricot " " " ".....	175	
Black Currant " " " ".....	185	
Other Jams " " " ".....	190	
Red Currant Jelly " " " ".....	275	
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	\$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00

ELECT COCOA	
Robert Greig & Co., Montreal, Agents.	
¼ lb. Tins, boxes 2 doz.	2 40
½ lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70
FOOD.	
	per bbl
ROBINSON'S BARLEY AND GROATS.	
	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING	
	FLOURS.
	per doz.
Buckwheat Flour, 2½ lb. packages,	
3 doz. in case.	1 20
Pancake Flour, 2 lb. packages, 3 doz.	
in case.	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz	
in case	1 20
Graham Flour, 2 lb. packages, 3 doz.	
in case.	20
Bread and Pastry Flour, 2 lb. pack-	
ages, 3 doz. cases	1 20
GELATINES.	
KNOX'S.	
Sparkling calves foot, 2 qt. size.	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	

Boston Laundry Starch

SOLD BY_____



The F. F. Dalley Co., Limited - Hamilton, Can.

LAUNDRY STARCH

There is nothing better made than
LILY WHITE GLOSS in
1-lb. and 6-lb. packages.

Brantford Starches make neat, attractive shelf goods, and their quality will win and retain custom.

THE BRANTFORD STARCH CO., Limited,

BRANTFORD, ONT.

Selling Agents for the Celluloid Starch Co., New Haven, Conn.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints).....	per doz.	2 30
Corked (pints).....		1 90

SODA
COW BRAND



Case of 11 lbs. (containing 60 p'k'g's)	per box	\$ 3 00
" " 1/2 lbs. (" 120)		3 00
" " 1 lb. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages),....		3 00
Case of 5c. p'k'gs (containing 96 p'k'gs.)		3 00

SOAP.



1 box and less than 5.....	4 00
5 boxes and upward.....	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors.....	per gross	12 00
" " black.....		18 00
10 per cent. discount on gross lots.		

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons....	0 05 1/2	
Canada Laundry.....	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2	
Silver Gloss, 6-lb. tin canisters..	0 07 1/2	
Edwardsburg Silver Gloss, 1-lb. chrome package.....	0 07 1/2	
Silver Gloss, large crystals.....	0 06 1/2	
Benson's Satins, 1-lb. cartoons....	0 07 1/2	
No. 1 White, bbls. and kegs.....	0 04 1/2	
Benson's Enamel, per box.....	3 00	

Culinary Starch—		
W. T. Benson & Co.'s Prep. Corn	0 06 1/2	
Canada Pure Corn.....	0 05 1/2	
Rice Starch—		
Edwardsburg No. 1 white, 1-lb. cart.	0 06 1/2	
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....		



SILVE GLOSS { 40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate) }	0 08 1/2	
PURE—40-lb. boxes, 1-lb. pack.....	0 07	
48-lb. " 16 3-lb. boxes..	0 07	

For puddings, custards, etc.

OSWEGO { 40-lb. boxes, 1-lb. CORN STARCH, } packages.....	0 07 1/2	
ONTARIO { 38-lb. to 45-lb. boxes, STARCH } 6 bundles.....	0 06	
STARCH IN { Silver Gloss.....	0 07 1/2	
BARRELS { Pure.....	0 06 1/2	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs., Finest Quality White Laundry—	0 04 1/2	
3 lb. cartoons, cases 36 lbs.....	0 05 1/2	
Bbls., 175 lbs.....	0 04 1/2	
Kegs, 100 lbs.....	0 04 1/2	
Lily White Gloss		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2	
6 lb. draw-lid bx. 3 in crate, 48 lb.	0 07 1/2	
6 lb. tin enamelled canisters, 8 in crate 48 lbs.....	0 07 1/2	

CULINARY STARCH

We guarantee the quality of our
CHALLENGE PREPARED CORN. It is unsurpassed.

Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	07 3/4	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs....	0 09	
Canadian Electric Starch—		
40 packages in case.....	3 00	
Culinary Starch—Challenge Prep. Corn—		
1 lb. pkgs., boxes 40 lbs.....	0 05 1/2	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.....	0 06 1/2	

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s.....	0 20	0 25
Green Label, 1s and 1/2s.....	0 22	0 30
Blue Label, 1s and 1/2s and 1/4s....	0 30	0 40
Red Label, 1s and 1/2s.....	0 36	0 50
Gold Label, 1/2s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb.....	0 35
" " 60 1/2-lb.....	0 35
" " 30 1-lb.....	0 35
" " 120 1/2-lb.....	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2 lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c....	0 19
" " 1/2-lb., " " ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35

Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s.....	0 35	0 50
Blue Label, 1-lb. and 1/2s.....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, 1/2s.....	0 19	0 25
Japan, 1's.....	0 19	0 25

TOBACCOES.

EMPIRE TOBACCO CO.

Foreign—		
Royal Oak, 2 x 3, Solace, 8s.....	0 58	
Something Good, rough and ready,		
3 1/2s.....	0 61	
Something Good, rough and ready, 7s	0 60	
Golden Plug, 3 x 6, 3 1/2s.....	0 66	

Domestic (chewing)—		
Currency, 13 1/4 oz. bars, spaced 9s,		
(10 1/2 to the lb.).....	0 39	
Patriot, 2 x 6, Navy 5s.....	0 41	
Old Fox, Narrow 12s.....	0 44	
Silver Buckle, bright 8s.....	0 44	

Snowshoe, 10 1/2 oz. bars, spaced 8s,		
(12 in the lb.).....	0 44	
Snowshoe, pound bars, spaced 6s.....	0 44	

Cut Smoking—		
Leader, 9s, in 5 lb. boxes (10 hrs. in case).....	0 32	

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet.....	1 60
" " XX.....	1 40
" " X.....	1 25
" " Special Globe.....	1 50

Matches—	5-Case Lots,	Single Case
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Telegraph.....	\$3 25	\$3 45
Telephone.....	3 05	3 25
Farlor.....	1 30	1 40
Red Farlor.....	1 50	1 60
Safety No. 1, wall box.....	1 40	1 50
" " No. 2, slide box.....	2 80	2 90
" " No. 3, capital.....	2 75	2 85
Flamers, slide boxes.....	2 25	2 35
" " wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.		
No. 9 Safety, per gross.....	\$ 2 00	
" " 10 ".....	1 10	
" " 2 Tiger, ".....	5 00	
" " 4 " ".....	2 00	

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



Quality Counts

That's why there's so much of Wethey's Condensed Mince Meat sold. It's always the same; done up in neat packages. Here it is



Give it a show and it will sell itself.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **\$3.00**

Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least **Two Dollars**. Twelve copies, or one year, should net you **Twenty-four Dollars**. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

The Standard Oil Co.'s OF THE Endorsement "Marshall Process" Wick

Standard Oil Company of N.Y.
26 Broadway,

New York, June 8th, '98

THE NEW JERSEY WICK CO.,
Newark, N. J.

Gentlemen — We have made a number of careful and exhaustive tests of your "Marshall Process" Wick, and feel that we cannot speak too highly of its qualities.

Yours truly,
STANDARD OIL COMPANY.

Send for samples to

GOWANS, KENT & CO.

TORONTO or WINNIPEG—Agents for Canada.

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a
eculiar
iquancy, and is more
generally used than other

SAUCES.

Paterson's Wor'ster Sauce
is the best value on
the Market.

PREPARED BY

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."

Agents—

ROSE & LAFLAMME, MONTREAL.



LEA AND PERRINS'

Observe

that the

SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion.

MacLean Publishing Co. Limited

Montreal : : Toronto

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 8, 1898.

No. 27

COLMAN'S MUSTARD



BEST ON EARTH



DIRECTIONS. OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH
WILL COME OUT WHOLE. TO SERVE HOT PLACE CAN IN BOILING
WATER FOR TWENTY MINUTES. THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

*Just the
Thing*

for the
**PICNIC
SEASON**



Everybody knows this brand and everybody likes it.

Keep in the Swim and Sell it.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

St. JOHN, April 6th 189

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co. and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

**Best
Because
Purest.**

It Costs
No More.

It Costs
No More.

The word "best" is misunderstood in Salt. Scientific methods of the day prove that the Vacuum Process, and that process only, makes a uniform, pure, sparkling Salt Crystal. We have the only plant in Canada for supplying Salt made by the Vacuum Process. Thus, Windsor Salt is doubly refined, cleansed, purified, dried. "As pure as Windsor Salt" is the trade phrase from which the quality of all other salts is judged. "Best because purest."

Windsor Salt

Leading Wholesalers Sell It.

The Windsor Salt Co., Limited, Windsor, Ont.

When you lower the Grade You're sure to lose trade.

"Standard Goods are best to handle:"

Maypole Soap Dyes.

The highest quality of a brilliant, fadeless, quick, clean Home Dye there is or can be. Made in England. It washes and dyes at one operation. A trade-winner among economical women, and, remember, a woman is the power that pulls the purse strings.

Stower's Lime Juice.

The concentrated juice of West Indian Limes. Stronger by 20 per cent. than any other because of its absolute purity. "No musty flavor"—no free acid taste. The Lime Juice of quality. Keeps perfectly after the cork is drawn. "The Lime Juice that draws trade AND KEEPS IT"

Bi=Carb. Soda.

98 ^{50/100} of pure Bi-Carbonate of Soda in it—strong and white, and even in its unvarying grade of highest quality. Made by the United Alkali Company of Great Britain—MADE ON HONOR.

The "Hand-in-Hand" Brand.

Sold by leading wholesalers throughout
the Dominion.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

"A Penny Saved

is a penny earned"—that's the way we grow rich. All women understand this, and when they lose a "baking" because of a weak, inferior flavoring extract, they don't forget the grocer that recommended them to buy it.

You can rely on the pure, rich, strong flavor of Greig's Crown Brand every single time. The 40 different fruit, flower, and spice flavors are absolutely "true to nature."

You save a woman many pennies with

Greig's Crown Brand Flavoring Extracts

The Greig Mfg. Company.
Robert Greig & Co., Agts.
Montreal.

"A Penny Wise

is a pound foolish"—sometimes. Better lose a penny or two of your profits than to lose a customer. When you're trying to stimulate a man's appetite it doesn't pay to irritate his temper.

Some Sauces that give zest to appetite yield a relish that satisfies **only** with a liberal use of the sauce. A small amount of Lorimer's Worcestershire Sauce gives satisfaction because of its "body" and strength and flavor, which is peculiar to itself.

Added profits from cheaper sauces mean "a penny wise and a pound foolish."

Lorimer's Worcestershire Sauce

Robert Greig & Co., Agts.,
Montreal.



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your Fountain.

Also "TRUE FRUITS" BRAND POWDERED FOUNTAIN CHOCOLATE.

The best is always the cheapest in the end.

Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO.,

Manufacturing
Chemists, . . .

ROCHESTER, N.Y.
TORONTO, ONT.

**CADBURY'S
CHOCOLATES**

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE,
THEREFORE BEST.

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
"A PERFECT FOOD,"
THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

**CADBURY'S
COCOA**

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. ¹⁶ MONTREAL



Gillard's New Pickle

THE
FINEST PICKLE
IN THE WORLD.

Only the finest English Pickling Vegetables, the purest of Malt Vinegar, and the highest grade Eastern Spices are used in making this delicious Table Relish.

12 Gold Medals have been awarded for superior excellence, and 6,000 of the leading hotels and restaurants throughout Great Britain use them exclusively.

Packed 2 doz. in case; single-case lots, \$3.40; 5-case lots, \$3.30 per doz.

Gillard's New Sauce

SOLD BY ALL
WHOLESALE GROCERS
IN CANADA.

None better. This is a good Sauce, and for gravies, soups, etc., is unequalled.

Barrel lots of 12 doz., \$1.75 per doz.; single doz. lots, \$1.90.

GILLARD & CO.

Sole
Manufacturers,

London, England



AURORA

(Registered Trade Mark)

Ceylon Tea

THE NEW FLAVOR

Retails at 35, 40 and 50 cts.



Aurora Ceylon Tea possesses delightful invigorating qualities, and is absolutely pure. Packages, the most healthful and attractive. The trade make a good profit, and satisfaction to consumers is assured.

W. H. GILLARD & CO.

HAMILTON

Agents for Canada.

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 8, 1898.

(\$2.00 per Year) No. 27

HOW PEPPER IS ADULTERATED.

BLACK pepper of the market is the dried immature fruit of *piper nigrum*, one of the *piperaceae* family. The family includes four plants of great utility to mankind.

Piper nigrum, black and white pepper; *piper longum*, long pepper; *piper cubeba*, cubeb berries; *artante elongata*, matico. *Capsicum*, or so-called red pepper, is not a true pepper, but a *solanaceae*, or one of the same family as the potato, tomato, etc.

Piper nigrum furnishes the black and white pepper; both are obtained from the same plant. Black ground pepper is the entire berry reduced to powder, while the white consists of the same berry decorticated or deprived of its outer and black husk or covering.

The pepperworts are a well-defined natural order, confined to the hottest part of the world and delighting in low places, valleys and the banks of rivers. Although neither the number of its genera nor of its species is great, yet the whole order is remarkable for its variety of active and useful plants. The aromatic black and long peppers, the astringent matico, the cubeb, useful in the treatment of inflamed mucous membranes, and the *artante eucalyptifolia* used in Brazil for colic.

Black pepper itself is a climbing plant attaining the height of from eight to twelve feet. The berries or drupes are at first green, then red, and if left still longer un-gathered, turn to a black; but before this latter change takes place the berries are gathered by hand and dried in the sun, the result being an entire change of appearance; instead of a red, smooth berry, we have black or reddish-black pepper corn, with cortex contracted and shriveled in such a manner as to form a veined network.

The plant is cultivated in various portions of the equatorial regions of the earth, the

zone of cultivation being confined to the isotherms of 82 deg. F. It would not, however, be strictly correct to say that this high mean annual temperature is essential or necessary, for the fact is that it is produced principally in the cooler valleys where the mean annual temperature does not, perhaps, exceed 70 deg. F.

The black pepper imported into this country principally comes from the islands of Malacca, Java, Borneo, and Sumatra. The commercial varieties are at least five, viz., Malabar, Penang, Sumatra, Trang and Tellicherry, names indicating the localities from whence they are derived. The differences which these different varieties of pepper present to the eye are evident enough when the several samples are at hand for comparison, but it takes a very practical observer to identify a solitary sample; and if samples of each of the kinds named were mixed together, it is doubtful whether an adept even could separate the berries again, identifying each sort with any correctness.

The merchant, indeed, relies more upon the weight than the appearance; he takes a sample of pepper-corn, and, by long practice, can tell in a moment whether it is a light or a heavy sample.

Chevallier, the French chemist, determined the weight of what is technically called heavy, half-heavy and light pepper; a litre of the first weighed 530 grammes; of the second, 512 grammes; of the third, 470 grammes. That there is considerable difference in weight in the different berries is certain, for Blyth carefully weighed 100 berries of each kind, giving a classification for the different kinds or brands according to the weight, and, of course, the value, as follows: Penang, Malabar, Sumatra, Trang and Tellicherry.

If the quality is to be judged of by weight, Penang and Malabar may be bracketed to-

gether as standing first, Sumatra holding the second, and Trang and Tellicherry bracketed together as third.

The whole of the ground peppers of commerce are mixtures of different kinds of peppers. There is probably no such thing to be found in the retail market as a pure ground Malabar, or a pure ground Penang. The principal varieties mixed for household purposes and retailed are Malabar, Penang and Sumatra. The first of these is the dearest; the usual mixture is:

Thirty-three per cent. Malabar to give weight; 33 per cent. Penang to give strength; 33 per cent. Sumatra to give color.

The pepper thus mixed is either ground by the aid of large mill stones or in an apparatus perfectly analogous to a coffee mill. The latter mode is far preferable, as the friction of the stones develop considerable heat and dissipates some of the aromatic principles.

Pepper thus damaged by the heat of the mechanical operations is technically known as "burnt."

In the case of white pepper, the ripe fruit of the same plant is soaked in water and then most of the dark pericarp is rubbed off. All the structures belonging to the pericarp are not detached, the skin separating at the vascular zone. The microscopic structure of white pepper is therefore the same as that of black, minus the portions removed.

Pepper has been adulterated for at least two centuries and a half. Pierre Pomet, in his general "History of Drugs," published in 1614, mentions pepper as "being generally adulterated with ground rice and the black with the dust of a crust of bread."

Among the adulterations enumerated by different analysts are linseed meal, rice, pepper leaves, mustard, wheat flour, sago, woody fibre, chillies, rape seed, Guinea

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

pepper, chicory, rye, laurel leaves, stones from olives, bone dust, etc.

However various may be the adulterations, in Paris alone, relates Chevallier, he was acquainted with a factory producing from 1,200 to 1,500 kilograms annually of a mixture sold solely for the purpose of adulterating pepper. The more commonly known of the adulterations in use in this country are marked solely under the trade names or letters P. D., H. P. D., and W. P. D., abbreviations for "pepper dust," "hot pepper dust," and "white pepper dust." The first, or P. D., used to be principally composed of faded leaves, but linseed meal is now preferred. H. P. D., chiefly the husk of mustard, and W. P. D. is ground rice.

Sometimes light-weight peppers are macerated in salt brine, to impregnate with salt and give more weight. Of course, in analysis, this sophistication is easily detected.

Sand, which should never exceed 7 per cent., is a frequent adulterant. The more important constituents of pepper are an alkaloid piperine, a volatile oil and the resin, and upon these ingredients its value as a condiment depends.

The retail dealer and the manufacturer, and, I might say, the purchaser, are jointly responsible for the adulteration; the former, by encouraging the sale and manufacture of cheap and impure food adjuncts, and the latter, in trying to get spices at a price less than will warrant the sale of pure articles.

The upright trader is placed in a most trying and unfair position in consequence of adulteration. He is exposed to the most ruinous and unscrupulous competition; too often he is undersold, and his business thus taken away from him. In advocating the suppression of adulteration, we are, therefore, advocating the rights and interests of all honorable traders.—Grocery World.

Henry Silver commenced business as fancy confectioner, etc., in Edmonton, N.W.T., on July 1.

HE TALKED OF FRUIT, FISH AND HONEY.

ON Saturday last I had a brief chat with Mr. D. S. Austin, of Wooler, Northumberland Co., Ontario. Trade and matters appertaining thereto were naturally the subject matter of our conversation. When I interrogated him in regard to the fruit crop, which is one of the staple industries of that part of the country, he said:

"Strawberries! I never saw the like of before. The crop is enormous. To give you some idea: In one day a farmer near us picked 10,000 boxes of strawberries. And he did not go over the whole of his patch either. He calculated to me that if he had been able to do so he would have gathered three thousand boxes more. It is about six or eight years since the cultivation of strawberries began in our part of the country"

"What about the apple crop?"

"It is good. It is not, perhaps, altogether what might be called enormous, but it promises to be as good as it was two years ago. All kinds of small fruits, such as cherries, berries, currants, etc., are a good crop this year.

Mr. Austin informed me that the honey industry in Northumberland county is growing rapidly. "The output this year," he explained, "will exceed that of all others. There is hardly a farmer who has not at least ten to fifteen colonies of bees. And not only is the quantity large, but the quality is, I think, the finest I ever saw. You can see through it. There is so much clover this year; the country is covered with it. The section and cap manufacturer in Wooler cannot fill orders. Oh, I think we will see better times," added Mr. Austin. "At any rate, everything looks that way now."

He also referred to the stock-raising industry, and stated that practically every

farmer was enlarging his business in this line.

From fruit, Mr. Austin began to talk about fish, not in a commercial sense, but in a recreative sense. Last week, he spent a few days' trout fishing, north of Hastings. "And they are trout," he enthusiastically explained. "Speckled beauties of from two to four pounds each!" This is Mr. Austin's second year as a fisher of trout, and he has all the enthusiasm of a young convert, while upon his face he bears the trout fisher's bronze.

OMAR.

MONTREAL GROCERS' PICNIC.

A special session of the Retail Grocers' Association, of Montreal, was held in the Monument National Hall on June 29. President John Scanlan, who presided, explained that the meeting had been called to receive the donations from friends of the association, which the picnic committee had collected.

Mr. Willison, president of the games committee, reported that a lacrosse match between the National and Cornwall teams had been arranged. Mr. Dionne reported that the music and dancing committee had secured the services of Ratto's orchestra. Satisfactory reports were received from the other committees, and the meeting adjourned.

OUTPUT OF CEYLON TEA.

The output of tea from the Island of Ceylon at present amounts, roughly speaking, to about 100,000,000 pounds per annum. Mr. P. C. Larkin, in conversation, stated that the output of "Salada" Ceylon tea amounts to nearly 1½ per cent., or one chest of tea out of every 75 that is grown on the Island. This is certainly a most extraordinary quantity of tea for any Canadian firm to handle, when one thinks of the tremendous demand in England for this tea. As Mr. Larkin explained, of course, this includes the sale of "Salada" in their American, as well as their Canadian branches.

Hello Hamilton!

Lucas, Steele & Bristol, please. Hello! that Mr. Healy? Yes, thank you, trade is fairly good. Say, those Muscatel raisins are O.K., and that "Uriba" Japan is a trade getter. How's sugar to-day? So no change, eh? Well, send me a car of half Klondike and half granulated, and ten half-chests "Uriba" Japan; can't do business without that, you know. Five cases "Empire" Salmon; it's a good one. Two sacks McDuff Japan Rice. What's that? $\frac{1}{2}$ cent higher? Well, all right; send it on; must have it. That's all now. Will save balance order for friend TOBY. G'bye.



If you want quality here it is.

If you desire a great seller here it is.

Beyond a doubt these are the best.

Medium price for finest quality.



JAMES TURNER & CO., - **Hamilton**

SOLE AGENTS FOR HAMILTON.

A Live Seller

"REINDEER BRAND"

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare "Reindeer."
It never fails to please.

WE CAN . . .

supply your wants
with the . . .

Choicest of

CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

CONCENTRATION OF EFFORT.

RUFUS CHOATE advised young lawyers to "carry the jury at all hazards; move heaven and earth to carry the jury, and then fight it out with the judges on the law questions as best you can."

William Wirt wrote of a former Chief Justice of the United States: "There is John Marshall, whose mind seems to be little less than a mountain of barren and stupendous rocks—an inexhaustible quarry from which he draws his materials and builds his fabrics, rude and Gothic, but of such strength that neither time nor force can beat them down; a fellow who would not turn off a single step from the right line of his argument though a paradise should rise to tempt him."

"Never study on speculation," says Waters; "all such study is vain. Form a plan; have an object; then work for it; learn all you can about it, and you will be sure to succeed. What I mean by studying on speculation is that aimless learning of things because they may be useful some day; which is like the conduct of the woman who bought at auction a brass doorplate with the name of Thompson on it, thinking it might be useful some day!"

Definiteness of aim is characteristic of all true art. He is not the greatest painter who crowds the greatest number of ideas upon

a single canvas, giving all the figures equal prominence. He is the genuine artist who makes the greatest variety express the greatest unity, who develops the leading idea in the central figure, and makes all the subordinate figures, lights, and shades point to that centre and find expression there. So in every well-balanced life, no matter how versatile in endowments, or how broad in culture, there is one grand central purpose, in which all the subordinate powers of the soul are brought to a focus, and where they will find fit expression. In nature we see no waste of energy, nothing left to chance. Since the shuttle of creation shot for the first time through chaos, design has marked the course of every golden thread. Every leaf, every flower, every crystal, every atom, even, has a purpose stamped upon it which unmistakably points to the crowning summit of all creation—man.

Young men are often told to aim high; but we must aim at what we would hit. He who cannot see an angle in the rough marble can never call it out with mallet and chisel. No, a general purpose is not enough. The arrow shot from the bow does not wander around to see what it can hit on its way, but flies straight to its mark. The magnetic needle does not point to all the lights in the heavens to see which it likes

best. They all attract it. The sun dazzles, the meteor beckons, the stars twinkle to it, and try to win its affections; but the needle, true to its instinct, and with a finger that never errs in sunshine or in storm, points steadily to the north star; for, while all the other stars must course with untiring tread around their great centres through all the ages, the north star alone, distant beyond human comprehension, moves with stately sweep on its circuit of more than 25,000 years, for all practical purposes of man, stationary, not only for a day, but for a century. So all along the path of life other luminaries will beckon to lead us from our cherished aim—from the course of truth and duty; but let no moons which shine with borrowed light, no meteors which dazzle but never guide, turn the needle of our purpose from the north star of its hope.—Pushing to the Front.

NEWFOUNDLAND WANTS BUTTER.

A St. John's, Nfld., broker and commission merchant, giving good references, would like to be put in communication with some reliable shipper of Canadian butter. Any readers of THE GROCER who may wish to take up this market, may address W. H. Franklin, Water street, St. John's, Nfld.



VICTORY

is not gained by using poor ammunition.

The Grocer

who handles cheap or inferior goods cannot expect to come out victorious.

Imperial Cheese

The only cheese that scored 100 Points (Absolute Perfection) at World's Fair.

KEEP COOL.

Opportunity

He is "up to the times" with his ready response—folks want a thing when they want it. And folks want Flake Barley now—they want a breakfast cereal that doesn't heat the blood. They get it in Tillson's Flake Barley. "Opportunity" isn't waiting round the corner to surprise you—it is right beside you. Will you recognize it?

From Manufacturer to
Retailer Direct.

You remember what Bacon once said, "A wise man will make more opportunities than he finds." The grocer who never has to refuse a customer a widely advertised article takes advantage of his opportunities—he gets the trade that his competitor just across the street loses.

Tillson's Flake Barley.

The Tillson Company, Limited
Tilsonburg, Ont.

TRADE CHAT.

THE Port Arthur, Ont., Herald states that one of the strongest wholesale grocery and provision firms in Canada will establish a branch in that town shortly.

An oil boom is reported near Smith's Falls, Ont.

A cigar factory, 50 x 40 feet, and four storeys high, is to be erected in London, Ont.

The St. John, N.B., grocers have secured two bands, the City Cornet and the Artillery, for their pic-nic on July 26.

Ryan Bros., grocers, etc., Inglis street, Truro, N.S., have had a Webster refrigerator built into their grocery store.

There have been shipped from Alma, Ont., station, since New Year's, between 550 and 600 head of cattle, and between 900 and 1,000 head of hogs.

Gorman, Eckert & Co., spice mfrs.,

London, Ont., are having plans prepared for a five storey warehouse 50x100 feet on Clarence and York streets, London.

A despatch from Richibucto, N.B., states that mackerel are plentiful and of good quality, but the price is so low that it scarcely pays to ship them. It is stated that canning will be the only alternative unless prices advance.

It is reported that another large shipment of provisions will likely be made from Halifax early next week for Porto Rico, or some port in Cuba. It is said that Moir, Son & Co. have an order for over 600 barrels of pilot biscuit, and that the firm ordering the biscuit have also ordered a large variety of other provisions, to be ready when the steamer is ready to sail.

An unusual attraction has drawn much attention to Hargrave's grocery store in Winnipeg. It was an immense turtle, weighing eighty-three pounds, and said by

those who know something of these creatures to be fully seventy-five years of age, and was the bigger attraction from the fact that such large turtles do not flourish in the Winnipeg climate.

ROOT BEER EXTRACT.

The so-called root beer extract is prepared by various formulas. The following, from the Druggists' Circular, is a typical one:

Sassafras bark.....	1 ounce.
Pimento.....	1 ounce.
Wintergreen	1 ounce.
Hops	¼ ounce
Coriander seed	½ ounce.

Diluted alcohol, a sufficient quantity.

Percolate until 10 ounces of tincture are obtained.

The extract is added to carbonated water when drawn, in the proportion of half a teaspoonful or more to one glass. If more "body" is required, the extract is to be mixed previously with a little syrup.

Do you know

that the average Grocer does not make enough profit? All Pure Gold Goods pay you **very well indeed.**

Besides,

the Company assist you to sell their goods.

Why,

then, not give us a chance to help you lift up the ratio of profit?

**SELL
GOOD,
PROFITABLE
LINES
ONLY.**

PURE GOLD MFG. CO.
31-33 Front St., E.,

TORONTO

OLIVES

"SELECTED" and
"MAMMOTH"

in 8 oz., 10 oz., 16 oz. and 18 oz.
Fluted and oval bottles.

PRICES RIGHT.

Our Travellers will be pleased to show you our "Special Design" Fancy 5-lb. Tea Canister. Lithographed in three colors and embossed in gold. Undoubtedly the handsomest package ever offered in Canada. **Sells on sight.**

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers, TORONTO

CHARACTER IN THE THUMB.

"IF you will allow me the Hibernicism," said a young lady of observation, "I would like you to note for me that the true index finger is the thumb. I do not mean that from the length of its phalanges you can find out whether there is a blonde divinity or a brunette fate awaiting you, or that from its spatulated or oval nail I can tell whether you like pictures or horse races—all that sort of digital conjuring I leave to the palm mysticists. But, what I do mean is, that the thumb is a remarkable indicator of its owner's bodily and mental condition.

"The new-born babe holds its thumbs in the palms of its hands, clenched in its little fists, and it is only when the mind and body both expand that it takes its thumbs out and holds them up as independent organs. What deep connection there may be between this fact and our simian ancestry I cannot say. Let mothers watch their children's thumbs, and, if they stick out boldly, it is an unfailing indication of good health and aggressive disposition, while, if they have a tendency to seek the shelter of the fingers, it means feeble health and subservient will.

"Just notice the thumbs of your friends, now, and you will see the same relations between their posture and the man's constitution of mind and body. The weak man's thumb is weak and pendent, and strong man's thumb is strong and erect. The parallelism is so marked that you can tell from a glance at a man's thumbs whether he is an aimless thinker or a man who carries his ideas or somebody else's into action.

"It may be treachery to my sex, but I don't mind telling you that it will be a good thing for you fellows to mark well the thumbs of the ladies of your choice. If the girl's thumb, be it ever so prettily rosy, has a tendency to stand at right angles to the hand—well, the gray mare will need a bit, that's all; while, if it lies flat or droops a little,

you can count on martial submission to the master mind, and that's the sort of domestic paradise all you sons of Adam are looking for, isn't it?

"With the waning of the powers of frame and brain comes the depression, I had almost said the recession, of the thumb, and whether in senility or idiocy the thumb is always turned in. And then, when you turn your face to the wall and know no more summer's heat or winter's cold, those that stand about you and say: 'Well, poor old chap, he's gone at last,' will find that you have tucked your thumbs away in the shelter of your hands, just as you had them when you were a little baby."—The New York Sun.

THE WAR TARIFF ON TEA.

A Washington despatch says: The recently enacted war tariff places a duty of 10c. per pound on teas. In many cities there are now stored large quantities of free teas imported under the former tariff. In a number of instances importers and warehousemen have desired to bond warehouses for the storage of imported teas without being required to remove the free article now stored in such premises. The regulations of the Treasury Department forbid the use of bonded warehouses for any other purpose than the storage of imported merchandise in bond.

In view, however, of the emergency and the expense and annoyance which would be involved by the removal of the free teas, the secretary of the Treasury has consented to the bonding of warehouses, provided the free teas now stored therein are kept entirely separate from all other goods, and they be removed therefrom within six months, when the warehouses are to be rebonded. The concession applies only to teas.

The regular meeting of the Montreal Grocery Clerk's Association was called for Sunday, July 3, but owing to the small attendance it was postponed until Sunday, July 17.

GOOD AND BAD WASHBOARDS.

In washing clothes much depends upon the soap or washing compounds used, but a great deal depends upon the washboards employed. There are a great many washboards on the market which are poor in both washing and wearing properties. What is wanted are frames that will not twist or warp, that are thoroughly ventilated and made of extra heavy zinc with hardwood frames and improved tops. This desirable description of washboard is manufactured by Boeckh Bros. & Co., of Toronto, who turn out ten different sizes and designs. Every board is branded "Boeckh," and is guaranteed. The "Boeckh" is a washboard which merchants can be recommended to handle.

TRURO CONDENSED MILK.

The Truro Condensed Milk and Canning Co., Limited, whose building and works were completely destroyed by fire in May last, have got their new premises completed, and work was resumed on Saturday last. The building is L-shaped, and covers a ground space of some 13,000 feet. The main portion is two storeys high, the north-west angle, where the condenser is situated, towering to three storeys. The floor space in the building contains an area of 15,148 feet, with the addition of 3,600 feet of floor space in the boiler room. The machinery, etc., placed in position is all of the most modern make, and will have about the same capacity as that in the old building.

ADVANCE IN MUSTARD.

Cable advices report very much higher prices abroad for German mustard seed, naming a figure equivalent to 4½c. laid down here. Advices from the other side received by wire to-day state that the stock of Sicily and Bari seed in the primary market is almost exhausted, and for what little remains holders are asking a price equivalent to 6c. laid down here.—N.Y. Journal of Commerce.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

BRUNNER, MOND & CO.'S



Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

BEST IN
THE MARKET

WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

PUREST THAT
CAN BE MADE



IN ADDITION TO OUR USUAL SPRING IMPORTATIONS OF SOME OF
THE LATEST AND MOST SELECT PATTERNS IN

Dinner Sets, Tea Sets, and Toilet Sets

from most of the celebrated manufacturers, we are pleased to inform our customers
that our stock for Fall trade is now complete in

LAMP GOODS AND LAMP TRIMMINGS OF EVERY MAKE.

A Trial Order Solicited.

Prices as low as the lowest.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL



GREAT GAINS— ARE EXPERIENCED

by the merchants who carefully study their tea trade, for, if you suit the taste of your customers on tea, it is a foregone conclusion that you can suit them with other things.

Give good value and sell the best. **Ludella Ceylon** is unsurpassed for purity and flavor. You can gain the confidence of your customers by selling it.

LEAD PACKAGES.

25, 40, 50 and 60c.

H. P. ECKARDT & CO.

Wholesale
Agents

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
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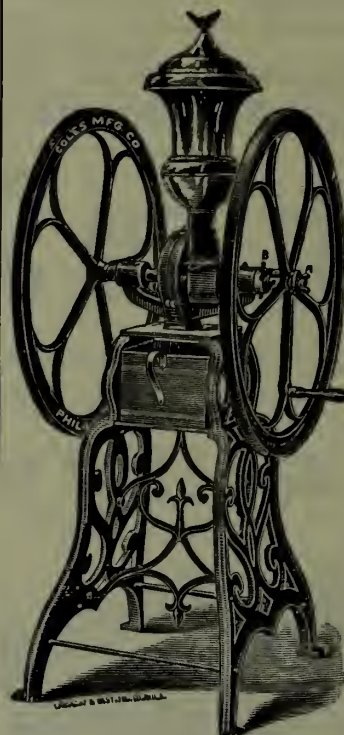
**Sovereign
Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.



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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

IT IS WELL HE FAILED.

THE financial collapse of young Mr. Leiter may be a bad thing for Mr. Leiter, but, as an object lesson, it is a good thing for the world.

Men who suddenly make millions by manipulating the markets usually lose them by the same methods they employed in making them. But, aside altogether from the question as to whether money thus made is retained or not by those who make it, the moral influence of such men as Leiter is bad.

When Mr. Leiter was in the height of his fame, when he was putting up the price of wheat, and making money faster than men could count it, there were, doubtless, thousands of young men whose ambition was to emulate him. And a great many of them are sorry young men to-day because they essayed to emulate him.

The best way, the surest way to get money is to work for it, whether it be in working for someone else or for yourself.

The value of money is commensurate with what it costs to obtain it. "Easy come, easy go," says a proverb. Leiter did not earn his money. It is only when money is earned that it is valued. The millions which

Leiter possessed during the brief heyday of his fame were not worth as much to him as thousands are to many a man who has earned them by honest effort.

No, it is not the Leiters young men should emulate: It is the men who, by steady and intelligent application, by honest and persistent effort, have won success that are to be taken as examples. The one is the way of the gambler; the other is the way of the business man. The one leads to Ruin, the other to Success.

SIX MONTHS' FAILURES.

One of the things by which the financial condition of the business men of a country can be judged is the failure list.

A few days ago, Bradstreets issued a return giving the failures in Canada during the first six months of the present year, and, by the figures therein adduced, one can come to no other conclusion than that the financial condition of the business men in this country is at least improving.

The total number of failures were 813, against 1,074 during the same period of 1897. The assets were \$2,646,070, against \$3,009,460, and the liabilities \$5,799,643, against \$7,618,643.

This means a decrease of 24.3 per cent. in the number of failures, and a decrease of nearly 24 per cent. in value of liabilities, while the proportion of assets to liabilities was 45.4, compared with 39.5 in 1897.

GEM JARS AGAIN ADVANCE.

Another advance in gem jars is to be noted this week, making the second within the past fortnight.

The appreciation is one dollar per gross, which, together with that noted last week, makes a total gain of two dollars per gross.

Prices, per gross, to the retail trade are now as follows:

Wine measure: Pints, \$7.25; quarts, \$7.50; ½-gallons, \$9.50.

Imperial measure: Pints, \$7.75; quarts, \$8; ½-gallons, \$11.50.

In view of the large fruit crop, the demand for gem jars has, this season, been greater than usual. The factories are said to be practically cleaned out, and there are only a few holders.

TITE BARNACLES IN THE CIVIL SERVICE.

THE particular office of the Circumlocution Office, made famous by Dickens, was to know how not to know a thing. We have all been delighted by the inimitable manner in which, in "Little Dorrit," he derides it, but, while we are being thus amused, we forget that not one, but many Circumlocution Offices exist, even in Canada. They are a part of the Federal, they are a part of the Provincial governmental machinery.

Let any man, who is not acquainted with one or more of the chiefs, seek information of most of the departments of the Government and he will find this is a fact, and not a creation of the imagination.

Want to know anything and Tite Barnacles will flash fire at you, particularly if you press for the desired information. The idea of wanting to know, you know! It is preposterous!

The Circumlocution Offices in Canada, unlike that depicted by Dickens, were not created by either Federal or Provincial Governments with the object of not knowing how to do a thing, but they succeed admirably, notwithstanding, in not knowing how to do a thing.

There are some men holding positions in the civil service in Canada who are all that can with reason, be desired. They are courteous, know their business, and are prompt in supplying information when it is sought. But they are the exception and not the rule.

In the Canadian Circumlocution Offices we find among the Tite Barnacles two classes: One that is too impudent to furnish information, even if capable of doing so, and another that cannot furnish the information because he has not brains equal to the task of doing so.

The last thing in the world which the average civil service employe seems concerned about is the duties appertaining to the department in which he is employed. His first concern is himself, and his second is the party under whose auspices he got into office. He cares nothing about the interest of the people as reflected in his particular department. He probably never even thought of the matter. He is the feudal lord; the people are his vassals.

In a commercial enterprise every employe from the head of each department to the boy, must have at least some concern for the interest of his employers if he is to retain his situation. He strives to inform himself so that he may be able to intelligently give customers information as to goods and he aims to be courteous.

This is the rule in the place of merchandise; this is the exception in the place of Governmental Departments. But what belongs to the one belongs to the other. And that it does not is because in the carrying on of Government business principles seldom obtain.

Ministers are, as a rule, appointed to the charge of departments in accordance with political exigencies, not in accordance with the ethics of business, and the same rule applies to subordinates.

Supposing, for instance, that in some large business concern, from the chief of the departments down, the various positions were filled with men whose qualification was not the determining factor. There would obviously be but one result.

It is becoming more and more evident that the rules which apply to the management of a business must apply to the Government of the country. And these rules shall apply just as soon as the business men of the Dominion are sufficiently independent of party to demand their enforcement. Then, when "we want to know, you know," we shall not have to importune Tite Barnacles, and government will, at any rate, be for the people.

CULTIVATION OF STRAWBERRIES.

MM. C. J. GRENIER, of Outremont, has succeeded admirably in growing strawberries in the newest way discovered, i.e., on barrels. It has been found that the fruit grows and ripens just as well this way as on the ground, with the advantage, also, that it is quite free from dirt. Mr. Grenier took a small barrel, about the size of a nail keg; round this, at regular intervals, about six inches apart, he bored medium augur holes; through these holes he slipped the roots of the strawberry plants, wrapped in paper to prevent breaking. He then filled the barrel with good earth, and also placed several plants on the top. This was done in March. The barrel

is now a mass of beautiful vines in full bearing. Some of the fruit is so heavy that it has to be supported.

This new way of growing strawberries can be adopted by many who have only a small space. The barrels need not be placed more than four feet apart, and half a dozen would supply enough fruit for a family, and afford much interest in attending to them. The only thing needed being to keep the earth moist.

The barrel in full bearing makes a novel and suitable summer decoration for shop windows, and grocers might bear this hint in mind and have ready for next season something that will attract general attention.

AN AGREEMENT ON SUGAR.

For some time the sugar business east of the Midland Railway has been a most unsatisfactory one, as far as the wholesale trade was concerned.

The particular cause of the unsatisfactory condition of affairs was the cutting of prices, sugar commonly being handled at 5c. per barrel above actual cost, which, of course, was rather a loss than a profit.

Now, however, an agreement has been arrived at whereby this cutting is to be obviated. The agreement will go into operation in a few days, when some readjustment of prices will be made. A conference was held in Montreal on Wednesday in regard to the matter.

NEW CANNED LOBSTER.

A few shipments of new pack lobster are arriving this week for Toronto wholesalers.

As previously intimated, prices are much higher than a year ago, half pound tins being 10c. per dozen dearer, and one pound tins 20c. dearer.

Wholesalers' ideas as to price to the retailer is \$1.60 for half pound flats; \$3 for one pound flats, and \$2.50 for one 'pound talls.

Canned lobster is gradually becoming a luxury, and it is the opinion that the consumption will gradually turn to half-pound tins on account of the high price, as these sized tins will sell about the figure that one-pound tins did a few years ago.

DROPS FROM THE EDITOR'S PEN.

Be in love with the work you wed if you would win in it.

Do not put on airs in business. They blow away trade.

Lazy people are more tired than even people who work laboriously.

Unlucky is he who pins his faith in luck and not in his own energies.

The time to stop advertising is when the merchant stops doing business.

It is not going as you please, but going as you ought to go that wins in business.

As a man's character is so is his face. As a merchant's window is so is his business.

The man who minds his own business has not time for worrying about his competitors.

Pleasant manners corral many customers, but brusqueness causeth them to stampede.

The cash system turns some customers away, but they are the no-money customers.

The war between the United States and Spain is beginning to cost men as well as money.

If you do not keep your eye on your business your creditors will soon have their eyes upon you.

He who is habitually late to business is usually never a dangerous competitor in life's warfare.

Gas is all right for filling a balloon, but unsafe is it to depend upon for building up a business.

Protectionists and free traders alike are gratified when trade is free from the shackles of Hard Times.

Its no more dangerous to fool with a buzz-saw than it is to fool with bad and dishonest business methods.

When a business is not treated right all the logging chains in creation will not prevent it taking wings.

It is better to have common sense without a university education than a university education without common sense.

AMONG THE RETAILERS.

*Brains in
the Grocery
Business.*

It would be interesting if some of the many who have, with a great deal of enthusiasm and a flourish of trumpets, started out to make a living at the grocery business, but after a year or two of hard work have acknowledged the futility of their efforts, would kindly step to the front and give the history of their short careers. In some such cases the answer would be that they did not sell enough at profit enough to make the enterprise pay. They seemed to be doing a good business, the rate of profit they allowed themselves was as high as their neighbors asked, but somehow it did not pay. Further information would not be given, because further reasons for the failure are not understood by the party in question. Others who have not made ends meet think they thoroughly understand the influences that combined to cause the non-success of their plans.

These would tell us how their expenses added up to \$2 or \$3 per week more than they anticipated; how they were gradually persuaded to give credit, which took their capital away from their business, made it impossible to get the cash discount from wholesale firms, and, in other ways, made it more difficult to do business; how their neighbors cut down the price of canned goods, or sugar, or some other staple article, or gave his profit away in trading stamps, and that he followed suit to keep what trade he had; how he bought too much fruit some days and lost a good deal through either selling it at a loss or not selling it at all.

In fact, the causes which might be assigned for the failures noted from week to week are so many and varied that one interested in the business soon learns that the story told of a famous artist might be told with truth of any grocer who makes a good living out of the grocery business nowadays. The artist in question was noted for the brilliancy and the lasting qualities of the coloring of his pictures. A wondering critic asked him the question, "Pray, sir, what do you mix with your pigments?" The answer came, after a little thought, "Brains, sir."

There seems to be no limit to the extent, the capacity of brain force that can profitably be mixed with the grocery business. It is true that some such businesses do not need much. The small dealer on a side street needs but to know the size of the demand for the limited line of goods he handles. The dealer in a comparatively larger business must use comparatively more wisdom in buying, handling and selling his goods. This is true right up the line till we reach

the large, up-to-date cash businesses, where the hackneyed motto "Small profits and quick returns," is truly exemplified. Here, there is no limit to the amount of thought which can be and must be bestowed on the business. The shrewdest of merchants cannot allow such a business as this to run itself a month, or even a week, without running the risk of losing a grasp of the conditions affecting it.

The markets have to be closely watched, stocks have to be kept full and well assorted, the public taste must needs be carefully watched, to be ready with a new article in favor and ready to drop any article out of favor; advertising must be kept bright and always up-to-date.

Then, there are many special ways in which a plentiful mixture of brains is advantageous. For instance, one large dealer on King street, has for years made a study of the conditions affecting not only the sale and handling of, but also the manufacturing of butter. The result is this firm receives the whole output of a large number of dairies in the neighborhood of the city, and is sure of a constant supply of first-class butter, as the proprietors can tell from the taste, smell and appearance of inferior goods, the trouble causing the butter not to be up to the standard, and are in a position to tell the maker what to do to avoid further trouble of a similar nature. It has taken this firm fully 20 years to get the grasp it now has of the manufacture and handling of butter. The result is that this firm has a remarkably large and satisfactory butter trade.

A study similar to this can be made of the conditions affecting fruit, vegetables, eggs, or in fact any article which is not proprietary. Any man can open up a grocery store, but it needs continual care and constant study to make a grocery business a well-paying one.

THE RAMBLER.

NOT HURT BY DEPARTMENTALS.

A local merchant who does an extensive business tells us that the departmental stores do not hurt him in the least. He says people, as a rule, do not go back to these places more than once. They soon learn that they can buy as cheap and infinitely better articles in their own towns. The success of the departmental stores depends altogether on their enormous advertising. The local merchant who advertises has nothing to fear in competition from outside sources. It is generally the man who does not spend a dollar in advertising who talks the loudest about buying in Toronto. Advertising is the secret of any successful business.—Victoria Warder, Lindsay, July 1.

THE LAST GREAT MONOPOLY.

THE STANDARD OIL CO. continues to extend its sphere of influence, having lately secured the control of several of the small independent petroleum concerns in Canada.

Negotiations have been concluded, and The Minhinnick Refining Co. and The Petrolea Crude Oil Co. are under the control of this gigantic concern for the next five years. The Standard Oil Co. has, it is said, refused to pay a lump sum for the different properties, but a valuation is to be made and the price then decided upon.

Large additions to the works already established in Sarnia, and which cost between \$300,000 and \$400,000, will be made. Sarnia will then, it is claimed, be the headquarters of the coal oil industry in Canada, and will doubtless reap advantage thereby.

SHOULD HAVE BEEN TWO POUNDS

In the issue of June 24 there was a reference in the Montreal market reports to some contracts for new pack strawberries. Through an error the goods in question were described as three pound instead of two pound tins. The contract was for the latter, the price being \$1.35 to \$1.40.

TOBACCO GROWING IN ESSEX.

The remarkable success of the tobacco crops put in by the farmers of Essex county, Ontario, has resulted in a great increase in the amount of land set apart for the cultivation of "the weed." About a million pounds were marketed last year, and it is estimated that Essex county will produce from 8,000,000 to 10,000,000 pounds this year, should the weather be at all favorable. Owing to cool weather the plants are somewhat backward, but those set out are doing well the past few hot days. It is estimated that the acreage of tobacco will be: Mersea township, 1,500 acres; Gosfield South, 1,000; Colchester South, 800; Malden, 250, and Anderdon, 300 acres, with several hundred acres in the other townships, principally Sandwich East and West, making the total acreage between 5,000 and 6,000 acres in tobacco. Some farmers in the Niagara district are also putting in an experimental crop this year.

TEA DAMAGED.

Through a fire in the factory of The Gale Manufacturing Co., Toronto, The Cowan-Ramsay Co., tea brokers, who occupy part of the same premises, suffered loss by fire and smoke. The insurance carried is \$20,000. The company is not prepared to estimate its loss.



The **E. B. Eddy Company, Limited**
HULL, CANADA.

Is the Leader in the

MATCH BUSINESS

Telegraph
Telephone
Tiger
—
Safety
Parlor
Wax

Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the

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Quebec
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Montreal
Hamilton
St. John, N B.
Victoria
St. John's, Nfld.

Toronto
London
Halifax
Vancouver

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

D GUNN, BROS. & CO., note a free demand for smoked meats. Hot weather partly accounts for this, though they consider the popularity of their "Maple Leaf" brand has something to do with it.

"Grand Mogul" tea sales are increasing rapidly.

"Do you want a drive in fibre pails?" Write The Eby, Blain Co., Limited.

Warren Bros. & Co. have new season's canned lobsters in stock this week.

Salt in carloads f.o.b. factory is a specialty with The Eby, Blain Co., Limited.

T. B. Escott & Co. announce that they are offering choice select raisins at a low price.

A fine sample of Porto Rico sugar, in 200-lb. bags, is in store with The Eby, Blain Co., Limited.

T. Kinnear & Co. have in stock "Horse-shoe," "Clover Leaf" and several other brands of canned salmon.

An exceptionally large sale of "Anchor" salmon, their own brand, is reported by The Eby, Blain Co., Limited.

Receipt for making coffee sent out some time ago by Lucas, Steele & Bristol, has found great favor with the grocery trade.

George Foster & Sons report they have just received a fine red salmon to retail at 10c., and yield a good profit to the grocer.

Splendid value in 25c. Japans is being offered by Lucas, Steele & Bristol, in half-chests, 2-lb boxes and 4-lb. fancy packets.

Gillard's new pickles are gradually finding their way into the homes of the best in Canada on account of their delicious qualities.

French mustard, in jelly tumblers, to retail at 5c. each, containing $\frac{1}{3}$ pint each, are having a large sale with T. B. Escott & Co.

Perkins, Ince & Co. this week received samples of new season's Moning Congou teas. Shipments will be here in about 10 days.

W. H. Gillard & Co. are in receipt of a consignment of "Ice Castle" brand of new season's lobsters, which open up attractively.

George Foster & Sons report that they still have a well-assorted line of the best packs of tomatoes, corn and peas, which they are selling at lowest market prices.

When out of molasses do not forget to drop a card to George Foster & Sons. Their "Atlas" brand is a leader which they say cannot be surpassed for value.

D. Gunn, Bros. & Co. note an improvement in the demand for breakfast bacon as compared with backs, which is evidence that tastes differ in eating as well as in dress.

"Lion" baking powder, which stands so high in quality, is sold at the price of many ordinary brands, which accounts for the large sale," write the manufacturers.

If in need of Indian or Ceylon tea write for samples to George Foster & Sons, or ask their travelers to show you what they have to offer at 17 to 18c. "The extra value of these lines will surprise you," write the firm.

W. H. Gillard & Co. are enjoying a rapid sale for the "Aurora" Ceylon tea, which has a flavor that at once appeals to the palates of consumers who know a really good tea. This firm is to be congratulated upon the attractive appearance of the package.

CANNED GOODS IN LONDON.

Referring to the canned goods market in London, The Produce Markets' Review says: "The demand generally continues slow for the time of year. This is not surprising, considering the comparatively high prices asked for most descriptions, following on the unusually heavy sales of the earlier months of the year. In many instances, the wholesale price is actually higher than the retail, and, until some adjustment has taken place, grocers cannot be expected to depart from the hand-to-mouth policy. Although there are one or two classes of goods which are above their normal value, the great bulk of canned goods are still remarkably low in price, and the values only appear high when compared with prices ruling for the last two seasons, which were in many cases below the cost of production, and could not be expected to continue when once the demand had, to some extent, overtaken the supply. This is instanced in the case of fruit, the price for which at present, although 1s. 6d. above the opening rates of this year, is now probably nearer the value which yields a profit to all concerned than the lower level previously ruling. Salmon has sold steadily, and there is no disposition to clear stocks, except at full prices, although these are mostly below the cost at which they could be replaced with 1898 pack. The smallness of spot stocks of fruit has become accentuated during the past few weeks, and 6s. 6d. per dozen is practically the lowest quotation for apricots; this is fully 2s. per dozen advance since the

commencement of the season. Peaches and pears are in much the same position. Sardines are slow of sale, but it is difficult to find good medium qualities at a reasonable price. The fishing on the French coasts is later than last year, and prices are not yet settled, although they will probably open about the same as last year. Meats are slow of sale, but there is no present prospect of any material alterations in prices."

A STRANGE EXPERIENCE.

First Drug Clerk—I had a queer experience last night—had just closed up the shop, lain down and got to sleep, when there was a most violent ringing at the night bell—

Second Drug Clerk—Ha, ha, ha! After a postage stamp, eh?

First Drug Clerk—No. He wanted—

Second Drug Clerk—Ho, ho, ho! Wanted to look in the directory, eh? Or maybe wanted to know what street it was?

First Drug Clerk—Nothing of the sort. You might guess all day and not hit it.

Second Drug Clerk—Then, what on earth was it?

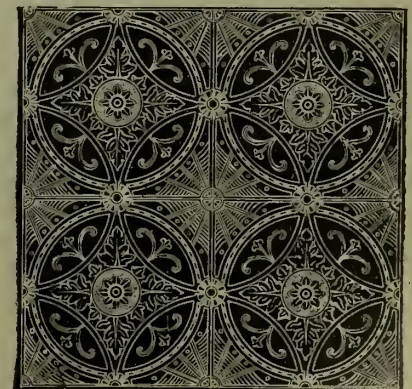
First Drug Clerk—He wanted a prescription filled.—Exchange.

Everyone Admires

Our ———

Metallic Ceilings

And we make a countless variety of artistic designs, suited to any room of any building.



Our metallic finish is easily applied—is used for side walls as well as ceilings—is fireproof and hygienic as well as economical and handsome.

No wonder it is very popular.

If you would like an estimate and full information, send us an outline showing the shape and measurements of the walls and ceilings to be covered.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

TORONTO GROCERS' PICNIC.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Wednesday, last week, to hear the report of the committees appointed in connection with the picnic on the 20th inst. President W. H. Marmion was in the chair.

The motion passed at the last regular meeting asking the musical committee to give Glionna's orchestra the preference was rescinded, and the hiring of the orchestra left entirely in the hands of the musical committee.

The programme committee's report was received and approved. The programme will be much longer than last year, and, as the prizes are better and more numerous, the sports will likely be more closely contested. There will be 14 events this year as compared with 8 events last year.

The regular meeting of the association will be held next Monday evening.

TRADE MARK IN COURT.

In Montreal, a few days ago, Mr. Justice Burbidge, in Chambers, dismissed an application for security of costs against defendants in the case of Wright, Crossley & Co. v. Royal Baking Powder Co. of New York. He also granted an order on application of defendants for better particulars of plaintiff's statement of claim. This is an important case, which will be tried after long vacation. The plaintiffs are an English company, who are seeking to set aside the trade mark registered by the defendants in respect of the Royal Baking Powder. The Englishmen claim that they were the first to use the trade mark, and that the New York company are not entitled to it. Mr. Bethune appeared for the plaintiffs, and Mr. Smellie for defendants.

SALES AT CHEESE BOARDS.

London, Ont., July 2.—2,795 boxes June cheese offered; no sales.

Cowansville, Que., July 2.—2,816 boxes cheese and 43 boxes butter boarded. The butter was sold at 16 3/4c. No cheese was sold; highest bid, 7 1/8c.

Iroquois, July 2.—970 boxes boarded; no sales; highest bid, 7 1/4c.

Ingersoll, July 5.—4,030 boxes boarded; 75 sold at 7 1/8c.; 73-16c. refused for several lots.

Belleville, July 5.—3,350 boxes boarded; 100 boxes colored sold at 7 1/8c.

Campbellford, July 5.—1,540 boxes boarded; 320 sold at 73-16c.; 170 at 7 1/8c.; balance unsold.

Madoc, July 5.—1,630 boxes boarded; 7 1/8c. bid; no sales.

ROOFS FOR THE BARN.

...A good barn is not a good barn unless it has a good roof.

We would therefore press on **you** the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

FRASER RIVER SALMON

TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.

Walter Northrop

DRIED FRUITS

Importer and
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Dressing and Packing of
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66 Esplanade Street
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TORONTO

HIRES' ROOTBEER



Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. **W. P. DOWNEY**, 20-20 1/2 St. Peter Street, Montreal, P.Q., Sole Agent for Canada.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 7, 1898.

GROCERIES.

WHILE some wholesale houses are busily employed, the volume of business is not as brisk, generally speaking, as it was a week ago. A great deal of sugar has gone out, but there has been a temporary easing off in the demand for this commodity, the strawberry season now being about over. The price of sugar remains much as it was before. There is very little doing in tea, but the prices generally are keeping firm. Canned goods are somewhat unsettled. Wholesalers are still selling a fair quantity for this time of the year, but there is not much doing as between packer and wholesaler, and a great deal of uncertainty exists as to the future of the market. Coffees are still quiet. The same is to be said of spices. In foreign dried fruits the situation is without interest. A further advance of one dollar per gross is announced this week in the price of gem jars.

CANNED GOODS.

The feeling in regard to canned vegetables is somewhat unsettled. The wholesalers are not, at the moment, anxious buyers, and, while some packers are willing to accept 70c., and even less, others do not appear to be courting trade at all. Wholesalers do not appear to be generally quoting futures yet, but some of them are, and their figures are: Tomatoes, 70 to 75c. per doz.; corn, 60 to 65c., and peas, 65 to 70c. There has been some corn of 1897 pack offering at 80 to 85c., but, as wholesalers made purchases a week or two ago at 72½c., there were no buyers. New pack peas are arriving, but, notwithstanding there are a good many of last year's pack, they are being taken by wholesalers at 80 to 85c. for ordinary. New pack strawberries are on the market and they are being quoted to retailers at \$1.40 for choice goods. Canned salmon continues in good demand. A few of the wholesale houses have, this week, received shipments of new season's canned lobster, which they are quoting as follows: XXX ½-lb. flats, \$1.60; XXX 1-lb. flats, \$3; XX 1-lb. tall, \$2.50. These prices are from 10 to 20c. per dozen dearer than they were a year ago. Some demand is, at the moment, being experienced for canned pineapple at \$2.25 to \$2.50 for eyeless and coreless.

SYRUPS AND MOLASSES.

Both syrups and molasses are neglected

commodities. The molasses market in New Orleans is reported dull and draggy.

SUGAR.

While the wholesalers are not experiencing such a brisk demand as they were the latter part of last week, yet there is a great deal of sugar going out nevertheless. The strawberry season is now about over, and to that fact may be attributed the temporary decrease in sales. The outside markets have ruled dull with prices in some instances fractionally lower.

COFFEE.

The local market continues to rule quiet at unchanged prices. July 1 was the opening day for the new crop of Brazilian coffee. The receipts for the day were 7,000 bags at Rio and 13,000 bags at Santos, against 10,000 and 15,000 bags respectively the same date last year. East India growths are steady.

TEAS.

The condition of the market regarding Japan teas is not satisfactory. On the 27th

For Prices Current See
Pages 30 and 31.

ult., a cable received in Toronto announced a decline, but cables received since then state that prices are again higher and that figures on low-grade teas are from 2 to 3c. per lb. above those of last year. The second crop Japan tea is short. Mail advices state that the action of the United States in placing a duty of 10c. per pound on tea has paralyzed the market in Japan, and that the growers have stopped picking low grade and medium teas. There is an enquiry on the Toronto market for Japan teas at 16 to 17½c. per lb., but there are very few offering at that figure. A few sales of Indian and Ceylon teas on spot have been made during the past week, but business locally in all descriptions of teas is light. Samples of new season's Moning Congous were received in Toronto on Monday, and the shipments will be here in about ten days. The quality of the tea is considered to be superior to that of last year.

Mail advices from London, under date of June 24, state that only 10,273 packages of Indian tea were brought to auction, but that a fractional decline took place in all but the most useful liquoring kinds. In Ceylon teas, on the other hand, the bidding was ani-

mated, and prices of all descriptions were firm.

FOREIGN DRIED FRUITS.

CURRENTS—The market is quiet, but steady, and devoid of new features.

VALENCIA RAISINS—The demand has been fairly active, and much more so than is usual at this time of the year.

GREEN FRUITS.

There is an improvement in the general demand for fruits. Strawberries are less plentiful, and though they are deteriorating in quality, the price has risen to 4 to 7c. Gooseberries are offered in abundant quantities, of all sizes, the range of price running from 25c. to \$1. Cherries are about as plentiful as they will be. The cooking variety sells at 50 to 75c.; the eating at \$1 to \$1.50. The demand is good. Red currants are also plentiful, and are in good demand at from 30c. for common stuff to 50c. for the cherry sizes. Black currants are just coming in, and have begun to move at 75c. to \$1. Raspberries are now moving nicely at 7 to 9c. per quart. Black raspberries are less plentiful, and are quoted at 8 to 9c. The first Canadian apples are expected from the Niagara district this week, or early next week. Tennessee apples continue to arrive in moderate quantities, the price remaining 40c. per box. Mississippi tomatoes are moving nicely at 75 to 90c. Watermelons are arriving freely now, and some fine large ones were selling at 35 to 40c. each this week. Bananas are even more scarce than formerly, and, as the demand continues active, prices are stiff at \$1.50 to \$2. The improvement in business this week, however, is in the demand for oranges and lemons, which are now moving excellently. Mediterranean sweets and California seedlings are the only oranges on sale here now, but there are lots of them, and, as the demand is brisk, prices are steady and unaltered. Lemons are in even brisker demand, and prices are steadily advancing. An advance of 50c. per box is noted this week in Messina, and further advances are looked for.

COUNTRY PRODUCE.

EGGS—The receipts have for some time been rather below the demand, and prices have been steady with advances of ½c. noted each of the last four weeks. At outside points 9 to 9½c. is the idea, and wholesalers on the local market quote 11½ to 12½c.

POTATOES—The market is practically over for large quantities, with the price nominally 25 to 30c. per bag for car lots.

BRANCHES—

MONTREAL:

Board of Trade Building.

TORONTO:

Henry Wright & Co., 51 Colborne St.

WINNIPEG: E. W. Ashley.

VICTORIA: La Patourel & Co.

THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

There is a fair movement on the market at 35 to 40c. New potatoes are arriving more freely, and are selling at \$1 to \$1.10 per bushel.

VEGETABLES — The season for green onions, rhubarb, watercress, garden cress and spinach is over. Seed onions and celery are now on sale. Green peas are somewhat scarce. We quote: Celery, 25 to 50c. per doz.; onions, seed, 10 to 15c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 50 to 70c. per doz.; long, \$1 per doz.; asparagus, 40c. to 60c. per doz.; green peas, small, 75c. to \$1; large, \$1 to \$1.25 per bag; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 15 to 20c. per doz.; carrots, 15 to 20c. per doz.

BUTTER AND CHEESE.

BUTTER—As was anticipated last week, the feeling regarding prices of dairy butter has weakened considerably the last week. Country dealers are now seeking buyers instead of the buyers looking for them. Prices are unchanged, though sales are not so easy at the figures. Creamery butter has also weakened slightly. At country points, 11 to 11½c. is paid for dairy tubs and prints; 15½ to 16c. for creamery tubs and 16½ to 17c. for creamery prints, f.o.b.

CHEESE—The reports of sales throughout the Province show in all sections a decided difference of opinion in regard to prices. The only sales made were ½ to ⅝c. lower than last week's figures. The feeling in the city is correspondingly easy, the prices running from 7¾ to 8¼c. per lb.

PROVISIONS.

The improvement in business noted last week continues to manifest itself. There is an active trade in smoked meats, especially breakfast bacon. Long clear is firm, and selling freely. Prices are unchanged throughout.

HIDES, SKINS AND WOOL.

HIDES—Prices are firm and unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—The demand is weak, as dealers consider the price too high. We quote: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. There is a fair demand for lambskins, at 35c., and shearlings, at 25c.

WOOL—The market is slow, jobbers and country dealers differing regarding values. Unwashed is quoted at 10 to 11c. and fleece at 16c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has steadied somewhat, and prices are unchanged, unless a drop of 1 to 2c. for goose. We quote on cars outside as follows: Wheat, red winter, 79 to 80c.; white winter, 77 to 79c.; goose, 75 to 76c. The street market is quiet. We quote: Wheat, white, 76c.; red, 79c.; goose, 7c.; peas, 51c.; oats, 31½ to 33c. No barley or rye is offered. No. 1 hard Manitoba has reached the even \$1 mark, Sarnia freights, a decline of 2c. per bushel being noted.

FLOUR—Ontario straight roller flour has declined 10c. Otherwise, prices are unchanged. We quote as follows: Manitoba patents, \$5.25; Manitoba strong

bakers', \$4.85; Ontario patents, \$4.60 to \$4.75; straight roller, \$4 to \$4.10, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats have declined 10c., both in bags and barrels, cornmeal 25c., split peas 25c. Rolled wheat has advanced 10c. in 100-lb. barrels. We quote as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$3.00 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.75.

FISH.

Thereceipts are fair, demand good. Prices are unchanged as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

SALT.

Business continues brisk, with prices unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

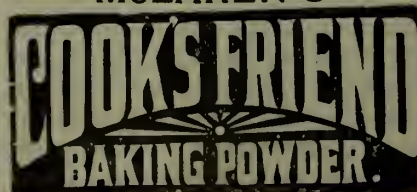
MARKET NOTES.

Lemons have advanced 50c.

Eggs are ½c. dearer than last week.

Gem jars have advanced another \$1, and

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

FOR SALE.

Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

J. Y. GRIFFIN & CO.**Wholesale Produce**

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

ROYAL JUBILEE OIL

Is the Best Burning Oil
in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and
Brokers.

Established 1882.

16 years' experience.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

are now \$2 per gross higher than a couple
of weeks ago.

Cheese is $\frac{1}{2}$ to $\frac{3}{8}$ c. cheaper than a week
ago.

Ontario straight roller flour has declined
10c.

Raspberries are now on the market at 7
to 9c. per quart.

Strawberries are about done, and are 2c.
per quart dearer.

Black currants are just commencing to
come in at 75c. to \$1.

Some of the wholesale houses are this
week in receipt of new pack lobsters.

Samples of new season's Moning Congou
teas reached the Toronto market this week.

Rutherford, Marshall & Co. shipped
another car of dairy butter from Wingham,
Ont., to the east, this week.

Standard oatmeal and rolled oats have
declined 10c., both in barrels and bags.
Cornmeal and split peas have advanced
25c. Rolled wheat has declined 10c. in
100-lb. barrels.

QUEBEC MARKETS.

MONTREAL, July 7, 1898.

GROCERIES.

THE week as a whole has been a rather
quiet one in wholesale grocery
circles, for, with the exception of
sugar, for which demand is commencing to
pick up, all the staples were quiet, with
little or no demand. No further contracts
of importance have been noted in canned
salmon, and buyers are disposed to hold
back in regard to vegetables. Syrups con-
tinue quiet both at the factory and the store,
while molasses rules steady. Coffee con-
tinues dull, and, though the firm feeling in
tea is retained, buyers will not operate to any
satisfactory extent. Rice, spices, nuts, and
dried fruits generally, are as last described.
Green fruit shows some activity, and there
have been few changes in country produce.

CANNED GOODS.

This market shows little change from a
week ago. No further business in new pack
goods of any description has been reported,
and in some lines buyers are disposed to
hold back because their advices are to the
effect that values are not by any means
settled on staple vegetables as yet. Canned
meats continue steady, and the same can be
said of canned fish of various sorts, especially
lobsters, which promise to be very high
this year, and it is to be remembered in this

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS**OLD CHUM.****SEAL OF NORTH CAROLINA.****OLD GOLD.****CIGARETTES****RICHMOND STRAIGHT CUT.****SWEET CAPORAL.****ATHLETE.****DERBY****SARNIA****Water White****Lamp Oil. .**

Equal to the best American Water White Oil. Test
it and be convinced. Genuine is branded **Sarnia**
Water White. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels

We guarantee the purity of
our manufactures.

Works:
VICTORIA, B.C.

**THE MANITOBA
PRODUCE AND COMMISSION COY.****WINNIPEG, MAN.**

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

**DON'T PAY FREIGHT
ON WATER**

CONCENTRATED GRAPE WINE
VINEGAR, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

**EGGS and
BUTTER****IN BIG DEMAND.**

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

connection that last season the record high prices were reached on them.

SYRUPS.

These continue quiet but steady, ranging from $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. in the wood at the factory.

MOLASSES.

The Barbadoes molasses market is very quiet, and holders maintain firm views of the situation, though buyers hold that they can get goods cheaper later on. In a jobbing way business is rather dull, car lots selling at 30c., and single puncheons at 31c.

SUGAR.

There has been more enquiry for refined sugar during the past week, which was expected, as a result of the opening of the preserving season. Prices at the refinery are unchanged from a week ago, and the jobbing range is unaltered. The raw sugar market, both in New York and London, has been rather easier lately, and, if it continues to decline, is apt to affect local values again, as it did the other week.

COFFEE.

The only large sales of any importance in this market were some Maracaibo at 14 to $15\frac{1}{2}$ c., as to quality in straight invoice lots. The jobbing demand is quiet, and the range of values in this respect is unchanged.

TEAS.

The firm feeling in tea is fully maintained, but there has been little business done, because jobbers are still holding back. The movement from first to second hands has, therefore, been inconsiderable, consisting chiefly of a few small lots of gunpowders at a slight advance on former rates. Japans have also changed hands at $15\frac{3}{4}$ c. Advices from abroad continue of much the same character as they were a week ago, generally reporting firm markets.

SPICES.

The spice market has ruled steady, but business, both wholesale and jobbing, is light.

RICE.

The rice market remains much as it was last week, and business has not been noticeably brisk. Prices are unchanged all round.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

NUTS.

This market is pretty firm abroad, but the fact has elicited little disposition here as yet on the part of importers to buy. Values are as last quoted.

DRIED FRUIT.

California raisins are moving in a moderate way at steady prices, a few car lots arriving from time to time, finding steady distribution at quotations in prices current.

Valencia raisins have been offered to arrive, new pack, but the figures in question are not considered reliable. Reports from Spain do not indicate any particular change in the situation there.

Prunes, all round, are firm, especially California sorts, which are the only kind moving in this market. The tendency in regard to forward sales of new crop is quite firm.

Currants remain as last described, but advices from Greece have an easier tendency.

Evaporated fruits, as a rule, are without material change.

DRIED APPLES.

These remain precisely as last reported in this column.

GREEN FRUIT.

Trade in green fruit was quite active during the past eight or ten days, especially preceding the holidays. Receipts of strawberries were exceptionally large, but now show some signs of diminishing. Recent sales of them have been made at 3 to $4\frac{1}{2}$ c. per box. Raspberries are expected this week, but none had arrived up to the hour of writing. Cherries are expected to be a small crop this year, and sales have been made at 50c. to \$1.25 per basket, according to size and quality. Pineapples are rather firm at 20 to 30c. each. Bananas are offering in plentiful supply, and fancy bunches fetch

\$1.75 to \$2, while ordinary range from \$1 to \$1.50. Lemons and oranges continue firm as last quoted. California peaches are selling at \$1.30 to \$1.40, and plums have a wider range, viz. 90c. to \$2.25, according to the quality of the offerings. Apricots are easier at 80c. to \$1.75. Pears were stiff, selling up to \$1.90 for half boxes, but are not so firm now.

COUNTRY PRODUCE.

EGGS—A fairly active trade was transacted in eggs to-day, there being a good demand for small lots to fill actual wants at steady prices. We quote: Fancy selected stock, 10 to $10\frac{1}{2}$ c.; ordinary run, 9 to $9\frac{1}{2}$ c., and No. 2 stock, 8 to $8\frac{1}{2}$ c. per dozen.

BEANS—Were dull and unchanged at 95c. to \$1 for primes, and at \$1.05 to \$1.10 for choice hand-picked per bushel.

HONEY—The market for honey was featureless. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is still slow. We quote: Syrup in wood, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to $6\frac{1}{4}$ c. per lb.

PROVISIONS.

There was an improved demand for smoked meats and a fair trade was done in this line, but pork and lard were quiet, with no change in prices to note. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at $8\frac{1}{4}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. per lb.; hams, $10\frac{1}{2}$ c. to $11\frac{1}{2}$ c.; and bacon, $11\frac{1}{2}$ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was an easier tone to cable advices, and this news had a tendency to check business here, showing shippers no disposition to operate, and few sales were made.

BE SURE AND GET

BRIGHTON Canning Co.
New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

"CROWN" FRUIT JARS—

BUY NOW, before further advance.

"SURE CATCH"

Sealed Sticky Fly Paper

—AND—

SAFETY FLY POISON PLATES.

Best value and most thoroughly satisfactory.
WRITE FOR PRICES.

THE **EBY, BLAIN** C^o. LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO



Oats were offered in round lots afloat at 30½c. without meeting with buyers, and some small sales of peas were made at 57½c. afloat.

The flour market was without any new feature, except that a good many cable enquiries were received for Manitoba grades, but no actual business was done. The local demand was limited and trade on the whole was of a jobbing character. We quote: Winter wheat patents, \$5.25 to \$5.50; straight rollers, \$5 to \$5.25; bags, \$2.20 to \$2.40; Manitoba patents, \$5.40 to \$5.64, and strong bakers', \$5 to \$5.25.

Business in feed was quiet, but, on the whole, sales are fully up to the average for the season, and prices are about steady. We quote: Ontario winter wheat bran, \$12.25 to \$12.75; shorts, \$13.50 to \$14 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moullie, \$17 per ton, including bags.

The demand for oatmeal continues slow, and the market is quiet and featureless, rolled oats being quoted about steady at \$3.75 to \$3.85 per bbl.

A fair trade was reported in baled hay, and prices are unchanged. We quote: Shipping hay, \$5 to \$6; good to choice, No. 1, \$9 to \$10, and No. 2, at \$7 to \$7.50 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market was dull and somewhat demoralized. The undertone was weak, and prices have a dropping tendency. The receipts by boat, on Monday morning, were 5,000 boxes, and, although prices were fully ½ to ¾c. per lb. lower than last Monday, the demand was exceedingly slow and only half the above quantity was disposed of at 7c., and some of the balance was hawked around the street by holders, who, in some cases, succeeded in selling at 7c., while some of it was put into cold storage. In regard to Ontario makes, it is rather difficult to quote prices, as all kinds of figures are being asked, but no actual business is doing on spot.

There was an easier feeling in the butter market for finest creamery, and 16¾c. was the outside figure paid to-day.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 4, 1898.

As yet, the weather in St. John has been rather cool for the season and fairly damp, but it must prove a boon for the many tourists who are now daily arriving. We this month look for finer, warmer days, but we are sure, even if it gets rather hot in the middle of the day,

that the evenings will be cool. While great crowds of Americans come to these Provinces during the summer, we do not see as many western Canadian people as we would wish. It must be they do not know the beautiful country we have. New Brunswick, Nova Scotia, or Prince Edward Island, offer every inducement the tourist can ask. In business, it is quiet, even more so than is expected even at this quiet season of the year, one reason being the stiff markets in the spring lead to quite free buying, so that needs are small, the more so on a falling market.

OIL—St. John has but two houses who deal exclusively in burning oil. They are the Imperial Oil Co.'s branch and the Standard Oil Co.'s branch, here called the Eastern Oil Co. There are a few others who import burning oil. The fact that there is has caused the city price to be lower than that quoted at outside points, but the above two represent the big end of the business, and there is no doubt the others who import buy from the Standard people. What will become of the Imperial oil branch now that the Standard have bought that company is a question not yet answered, but, as the Standard oil people now sell to those who compete with each other for the trade here, and who even go so far as to cut prices,

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

this branch may be continued. In prices there is at present no change; demand is quiet.

SALT—The market is well supplied and quite a large cargo is about due from Liverpool, containing both coarse and factory-filled. While the latter grade of fine salt still has a larger sale than any other it is much less used than formerly, Canadian in bags and barrelstakeing its place. Prices are easy and unchanged. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—The packers are now quoting for fall delivery. In fact, peas are now ready. They are the only line being pushed, except strawberries and raspberries. These, packers seem anxious to sell. Buyers, except for present needs, seem backward, looking for lower prices. It is rather early for people to take hold except the market be a firmer one than at present. There is but a fair business doing. Meats, which are marked lower, and salmon which

continues low, show improved sale. Fruits are dull.

GREE FRUIT—This continues to be the active line of business. Strawberries have chief attention. During the past week prices have been rather higher owing to our native berries coming into market in good-keeping condition, and not in too large quantities. Prices will be lower as soon as receipts become large. Bananas sell freely, and prices are quite low. Oranges have only a second place and are rather higher, as are lemons, which, at this season, see their best demand. California fruit, such as apricots, plums and peaches, have only a limited sale now, and are rather easier. Prices are rather lower this week, owing to the arrival of quite a quantity by West India steamer. Rather higher prices are, however, expected. Rhubarb is low and light sale. Garden truck is now coming to market freely.

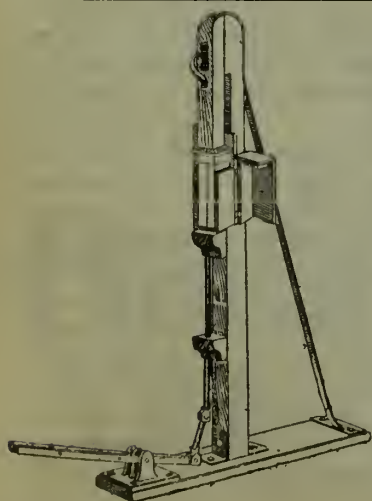
DRIED FRUIT—This continues to be the quiet line. In fact, outside of a few raisins, there is practically nothing moving. While prices for new Valencias are quoted, it is too early for business. Quite a few old raisins are here, and price is easy. California spot stock is being sold, a good quality, at Boston and New York, lower than at any time since new fruit came on the market

last year. In prunes and California evaporated fruits, the sale is about over. Dried apples and evaporated are dull.

SUGAR—Local market shows no change, but the feeling is toward easier prices. Quite a little foreign sugar has been sold to our wholesale trade during the week, and, as Canadian sugar tends easier, it is judged at a low price. So far, bag sugar has not been popular. It remains to be seen how these shipments will turn out. Local demand is light.

MOLASSES—Prices are rather gaining in strength. The quantity to arrive by the West India steamer this week was not large, and stocks held are light for this season. New Orleans has limited sale.

PRODUCE—Dull, is all that can be said; butter particularly, quality being the only lever to aid sales, and good is in limited supply; I mean best table butter. Eggs are slow sale at present prices. Cheese, old and new, are offered at the same price; sale light. Our factories will feel the need of a cheese board more than ever this year. They, however, are slow to take hold of this, which would be a great benefit to them, fearing it may cost them some small direct amount to sell their cheese, and forgetting that the loss in price, through not having one, is far greater.



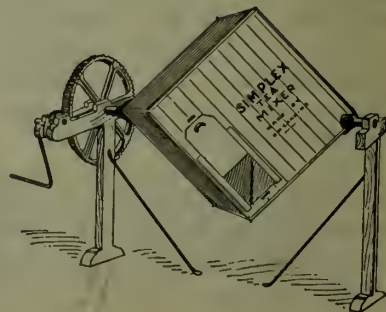
Armeda Tea Packer and Simplex Mixer

Said Mr. Escott, of T. P. Escott & Co., Wholesale Grocers, London, Ont.:

"Grand Mogul" is now a better Package Tea than ever. We can guarantee prompt shipment since introducing the Armeda Tea Packing Machine. It is up-to-date in every way.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)

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IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia's. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

LOOK OUT FOR THE

"CLAN BRAND"

Best package Tea on the market.

BALFOUR & CO. - Hamilton

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT

JAVA

ROYAL

JAPAN GLACE

POLISHED

IMPERIAL SEETA

IMPERIAL GLACE

D. W. ROSS CO.

Agents

RICES

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

"BOSS"

is the name
of the

**Best
Washing
Machine**

Try one.

Walter Woods & Co.

HAMILTON, ONT.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

HAMS

BACON

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SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK

Special Prices on

**Breakfast Bacon
Shoulder Hams**

Take advantage of this and
write for quotations. . . .

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

Quality Talks

When you can offer the consumer the best **Condensed Milk obtainable**, in **BALDWIN'S EXPORT BRAND**, at a very reasonable price. Why not improve your trade and please the public?

Try a sample order—1 Case, 48 Tins; 16 oz. net each. Prices furnished by any Jobber, or write us direct.

Rose & Laflamme, Agents,

Montreal.

FISH—Receipts in all lines are light. Fresh salmon show an advance, and good returns are looked for from the somewhat larger than usual shipments which went forward last week to Boston. Shad is scarce and higher. In dry cod, receipts keep light and prices are well maintained. New pickled herring is in light supply and slow of sale. Smoked have fair movement at even prices. We quote: Large cod, \$3.25 to \$3.35; medium, \$3 to \$3.20; pollock, \$1.35 to \$1.45; Grand Manan pickled herring, \$1.45 to \$1.55 per ½-bbl.; smoked herring, 6½ to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; shad, 20c.; salmon, 15 to 16c.; ½-bbl. shad, \$4.

PROVISIONS—All lines are light sale, particularly in barrelled goods. Wholesale grocers handle but little smoked meat. Lard is quite firmly held. In this line all stocks are light.

FLOUR, FEED AND MEAL—This is a matter of little interest. Prices continue to drop off, and sales are slow. Flour is the most unsatisfactory point, though stocks, particularly Ontario, are not large. Hay is dull. A good deal of old is still in the country, and there is every prospect of a large crop. Beans are about even market, but dull. Barley and split peas about the

only firm feature. We quote: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$5 to \$5.10; medium, \$4.80 to \$4.95; oatmeal, \$4.10 to \$4.20; cornmeal, \$2; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 40 to 45c.; hand-picked beans, \$1.00 to \$1.05; prime, 85 to 95c.; yellow eye beans, \$1.75; split, peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8.75 to \$9.00; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The first green peas to come to St. John this season were brought to market on June 26.

The steamer to arrive in Boston just before the fourth took 233 cases of fresh salmon from here.

A biscuit maker at Halifax received an order last week for 500 bbls. of biscuits for the West Indies.

Beside her Montreal cargo, the steamer Tiber brought 110 casks and 11 bbls. Porto Rico molasses from Halifax.

Nova Scotia has another newspaper, The Oxford Journal and Cumberland Advertiser, published at Oxford by John W. Gay.

The burglars who broke into the grocery store of S. H. Belys & Co., and stole from

the cash box \$25, must have been disappointed when they read the paper the next morning, to find in another compartment of the same box there was a roll of bills amounting to \$95.

Halifax is to have a merchants' exchange. There are now upward of one hundred subscribers. Operations will be carried on in stock, produce, etc.

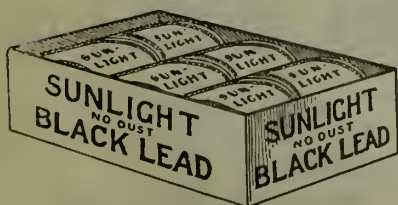
Owing to the decline in flour our biscuit manufacturers are going back to former prices. T. Rankine & Sons announced their reduction this week.

Senator Poirier is building a modernly equipped flour mill at Shediac, N.B.; capacity, 125 barrels per day. He will also grind buckwheat, corn, barley, etc.

The steamer Barcelona, from Halifax for Liverpool and Manchester last week took 380 pkgs. binder twine, 13,796 pcs. spruce deals, 1,368 pcs. ends, 4,655 pcs. hardwood deals, 1,054 pcs. ends, 27 cases haddies, 12 hhds, 22 casks, 100 drums haddock, 7,980 bales, 100 hf.-bals. pulp, 165 bbls. wood tops, 68 cases peg wood, 1 case leather, 250 tons of coal, 10 tons fustic, 100 cases extract, 4 tons bitterwood, 86 pcs. satinwood, 4,736 cases lobsters, 112 hf.-cases do., 267¾ cases do.

The Customs revenue at St. John for the month and the year ending yesterday shows

Sell Sunlight Black Lead



Can be used in any country.

Will be sold in every country.

It's a trade winner, try it.

THE ALPHA CHEMICAL CO.,

BERLIN, ONT.

PARAGON CHEESE

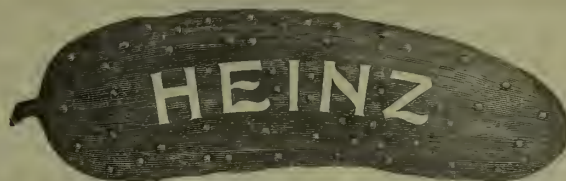


THE
STANDARD for
PURITY and
EXCELLENCE

You can make no mistake when you order Paragon—because of no uncertainty in its use—quality always the same—The best that can be produced.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - Winnipeg.



Pickles.

Most everyone will go picnicking this month and lunch goods are in demand. "Heinz's Baked Beans with Tomato Sauce" make the most satisfying lunch imaginable.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : **LAW, YOUNG & Co.,**
Montreal.

a decrease. The figures for the month, with comparison, are as follows: 1897, \$49,579.99; 1898, \$45,885.63; decrease, \$3,694.36. For the year ending yesterday the figures are, with comparison: 1896-97, \$756,976.71; 1897-98, \$737,991.67; Decrease, \$18,985.04.

The steamer Taymouth Castle, from the West Indies, arriving this week, had the following cargo: From St. Kitts—39 bbls. tamarinds, Parker, Eakins & Co. From Antigua—13 bbls pines, order; 1 bbl. do., 1 bbl. sweet potatoes, J. Murphy; 11 bbls. molasses, T. H. Estabrooks. From Dominica—5 bbls. limes, J. P. W. Von Laer. From Barbadoes—23 cases effects, 2 tierces do., Mrs. E. C. Da Costa; 250 puns, 5 hhd., 100 bbls. molasses, order; 18 puns do., McCavour & Co. From Trinidad—640 bags nuts, order; 50 do., T. H. Estabrooks; 254 bbls. asphalt, order. From Demerara—1 case plants, Charles Harvey. From Bermuda—1 bunch bananas, Adj. Desbrisay; 1 casket, Rev. A. B. Parker; 1 piano and stool, Mrs. Eva C. Clark; 5 bbls. potatoes, C. M. Bostwick & Co.; 11 casks old metal, 3 old brass cog wheels, 1 lot loose iron, T. McAvity.

MANITOBA MARKETS.

WINNIPEG, July 4, 1898.

It was raining torrents and blowing great guns all day Saturday, and, were it not for the warm air, it would be easy to imagine that it is the latter end of October rather than midsummer.

There is an especial dearth of news after a holiday. The First of July had been long looked forward to, and many were the excursions out of the city planned for the day. In spite of the heavy clouds in the morning, hundreds left the city by the early trains for Rat Portage and Selkirk. The chief event in the town was a lacrosse match between the Victorias and Winnipegs, said to be the best match seen for many years. The Victorias were victorious; 1,200 people watched the game, the last part through a soaking drizzle.

The aspect of business has not changed since last week. The trade is good for the time of year in all lines. Retail dealers are making special preparations for exhibition trade, and wholesale fruit men are laying themselves out to amply supply the trade for that week. Winnipeg is a great fruit consumer, and large quantities are regularly shipped to outside points, but, when our country cousins come in for the annual fair, they expect to get the best that can be had, and in no line is there a heavier run than in fresh fruit.

Bread has gone back to its old price of 5c. per loaf, excepting for some fancy makes.

BUTTER—Situation has changed but little

since last week. Dealers will not pay above 16c. point of shipment for finest creamery. Some sales have been effected, but many factorymen are holding for higher prices. Indeed, some of them having paid or contracted for cream on the basis of 16c. to patrons feel that they cannot sell at that figure. The Vancouver and Kootenay trade is still liberally supplied with the heavy shipments of some ten days ago, and things at the Coast are rather at a standstill. Dairy butter is coming in liberally, and the price quoted to-day is 11½ to 12½c., less freight and commission.

CHEESE—The supplies now being received, having been longer cured, are in much better condition. Trade is rather dull and prices range from 6½ to 7c. per lb.

EGGS—This product has been scarce all season, and, contrary to expectations, is getting worse, rather than better. Price is stiff and market firm at 11½c. Dealers who desire to pickle say that it does not pay at these figures.

MEAT—The market for live hogs and cured meats has not varied since last week. Trade is good, demand steady, and prices without change: Dry salt, extra short clear, 8¾c.; dry clear, smoked, 9¼c.; dry salt, long clear, 9½c.; hams, 11½ to 12c., according to average; breakfast backs and bellies, 11½ to 12c.

LARD—Has dropped a little, and is quoted to-day at \$1.80 to \$1.90 for 20-lb. pails.

GREEN FRUITS—Bananas are coming in now in fine condition. The price is still maintained at \$2.25 to \$3, according to size and quality. Oregon cherries continue to arrive, and are giving great satisfaction, at \$1.50 to \$1.75 per box. Apricots, which are improving with each shipment, \$2 to \$2.25. Plums are arriving, but variety so far is limited at \$2 to \$2.50; peaches, \$1.75. Oranges, according to variety and size, run from \$3.50 to \$4.50 per case. Lemons are advancing, price to-day being \$5, but before this is in print it will in all likelihood be \$6. Tomatoes are more plentiful, and sell from \$1.50 to \$1.75; cucumbers, 75c. per doz. The market is also well supplied with green vegetables of all kinds. The last shipments of British Columbia strawberries arrived in excellent condition, and were choice fruit, but as each shipment consisted of but a few boxes, they cannot be said to make a market.

RETIRING FROM BUSINESS.

H. L. Pullen, who has conducted, during the last twenty years, a grocery business in St. Thomas, has been compelled, through ill-health, to retire from business. He has, therefore, sold out to F. J. Waddell, who will continue in Mr. Pullen's old stand.

EXTENDING THEIR CAPITAL.

The capital stock of The Park, Blackwell & Co., Limited, Toronto, has been increased from \$50,000 to \$200,000, and the name of the company changed to The Park, Blackwell, Co., Limited.

The reason assigned for the increase of capital is that extending business compels enlargement of capital.

It will be remembered that this firm, some time ago, secured a site near the Toronto cattle market, upon which to erect a pork-packing establishment. This factory is expected to commence operations about October, and will have a capacity of about 1,000 hogs and from 100 to 150 cattle per day.

AGENTS WANTED.

THE SILVERINE MANUFACTURING CO., makers of Silverine Stove Polish, Inks, Concentrated Lye, Harness Dressing, Brass Polish etc., wants reliable agents in Halifax, St. John, N. B., Quebec and Winnipeg. Address, S. M. C., care CANADIAN GROCER, Montreal. (27)

THE ...
UNRIVALLED



**Brilliant
St. Antoine**

**METAL
POLISH.**

New Belgian Process for cleaning and polishing all kinds of Metal with the LEAST POSSIBLE LABOR.

...MOST useful for Household Articles Musical Instruments, Jewellery, Harness, Sporting Goods, Bicycles, etc. Brilliant St. Antoine not only gives a better polish than any other composition, but the articles cleaned retain their brightness longer than if any other substance is used. Try it and you will see!

—MANUFACTURED BY—

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

DRINK :::

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

**VANILLA . .
CHOCOLATES**

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Guaranteed to keep in all climates



To be a First-class Grocer

You must handle first-class goods. Always have stock that there's no doubt about whatever. When it comes to Condensed Milk, be sure you order "**Owl Brand.**" Everyone knows it, and everyone likes it—that's a guarantee that it's first-class. Don't forget that it will keep in any and all climates.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH W. INCE. W. R. BROCK.
President. EDWARD LEADLEY.
E. B. OSLER, M.P. WILMOT D. MATTHEWS.
Vice-President. A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaforth Uxbridge Whithy Winnipeg

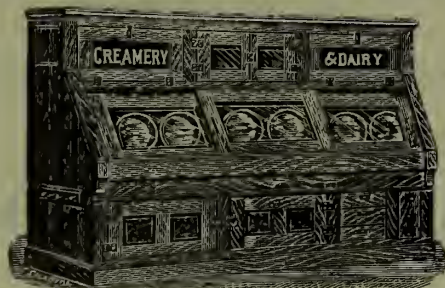
TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

Lobsters

XXX Flat ½-lb.

XX Tall 1-lb.

New pack now in store.

Warren Bros. & Co.

TORONTO.

Extra Choice

Hams Bacon

Pure Lard

Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.

SHIPMENTS NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

BUY
Ivory Bar Soap

THE BEST MADE.

CURRENT MARKET QUOTATIONS

July 7, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa	Toronto, Hamilton, London	St. John, Halifax	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 7-16	4 9-16	4 1/2	5 1/4
Granulated, Acadia	4 7-16	4 9-16	4 1/2	5 1/4
German (Canadian) bbls	4 3/4	4 7-16	4 1/2	5 1/4
" (Imported) bags	4 1/4	4 7-16	4 1/2	5 1/4
Dutch, bags	4 1/4	4 7-16	4 1/2	5 1/4
Paris lump, bbls, and 100-lb. bxs	5 3/4	5 15-16	5 3/4	6
" in 50-lb. boxes	5 3/4	5 15-16	5 3/4	6
Extra Ground Iceberg, bbls	5 3/4	5 1/2	5 3/4	6 1/4
Powdered, bbls	5 1-16	5 3/4	5 3/4	6 1/4
Cream	1 1-16	4 1/4	4 1/4	4 3/4
Extra bright	4 1-16	4 1/4	4 1/4	4 3/4
Bright coffee	4 1-16	4 1/4	4 1/4	4 3/4
Light yellow	3 3/4	3 13-16	3 3/4	4 3/4
No. 3 yellow	3 3/4	3 13-16	3 3/4	4 3/4
No. 2 yellow	3 3/4	3 13-16	3 3/4	4 3/4
Demerara	3.50	3.75	3.75	4.00
Imported yellow	3 3/4	3 3/4	3 3/4	4 3/4

SYRUPS AND MOLASSES

Syrups—							
Dark	2	\$0 23	\$0 27				
Medium	2 1/2	30	32		3 1/2		
Bright	2 3/4	35	37		3 3/4		
Honey			40				
" 25-lb. pails			1 00				
" 35-lb. pails			1 40				
Molasses—							
New Orleans	31	27	45	26	28	35	45
Barbadoes	31			27	28		
Porto Rico	23	25	38	42	32	34	
Antigua	22	23		25	28		
St. Croix				27	28		

TEAS

Black—							
Congou—Half-chests Kalsow,							
Moning, Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35 40
Caddles Paking, Kalsow	14	40	18	50	15	40	25 35
Indian—Darjeelings	35	55	35	55	30	50	13 20
Assam Pekoes	20	40	20	40	18	40	
Pekoe Souchong	18	25	18	25	17	24	
Ceylon—Broken Pekoes	35	42	35	42	34	40	32 40
Pekoes	20	30	20	30	20	30	25 32
Pekoe Souchong	17	35	17	35	17	35	22 28
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50			
Half-chests, ordinary firsts	22	28	22	28			
Young Hyson—Cases, sifted,							
extra firsts	42	50	42	50			
Cases, small leaf, firsts	35	40	35	40		35	40
Half-chests, ordinary firsts	22	28	22	28		28	35
Half-chests, seconds	17	19	17	19			
" thirds	15	17	15	17			
" common	13	14	13	14		22	30
Ping Sueys—							
Young Hyson—1/2 chests, firsts	28	32	28	32	30	40	
" seconds	16	19	16	19			
Half-boxes, firsts	28	32	28	32			
" seconds	16	19	16	19			
Japan—							
1/2 chests, finest May pickings	38	40	38	40		38	40
Choice	32	36	32	36		35	45
Finest	28	30	28	30			
Fine	25	27	25	27			
Good medium	22	24	22	24		20	25
Medium	19	20	19	20			
Good common	16	18	16	18			
Common	13	15	13 1/2	15		15	20
Nagasaki, 1/2 chests Pekoe	16	22	16	22			
" Oolong	14	15	14	15			
" Gunpowder	16	19	16	19			
" Siftings	7 1/2	11	7 1/2	11			

WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " No. 2		1 60	1 60	1 60	1 60	
" 2-hoop, " " No. 2		1 40	1 40	1 40	1 40	
" 3-hoop, " " No. 2		1 55	1 55	1 55	1 55	
" 3-hoop, painted, No. 2		1 40	1 40	1 40	1 40	
Tubs, No. 0		8 00	8 00	9 50	10 50	
" 1		6 50	6 50	8 50	9 50	
" 2		5 50	5 50	6 50	7 00	
" 3		4 50	4 50	5 50	6 00	

BUTTER AND CHEESE

Dairy, large rolls, per lb.	15	12 1/2	12 1/2	13	15	17	19
" pound prints		12 1/2	13	14	17		
" tubs, best		12 1/2	13 1/2	14	15		
" tubs, second grade		10 1/2	11 1/2	13	14	18	
Creamery, tubs	16 1/2	16 3/4	16 1/2	17	18	20	
" prints	7	17 1/2	18	18 1/2	19		
Cheese	6 1/2	7 1/4	8 1/4	8	9		10

PROVISIONS

	Montreal, Quebec, Ottawa	Toronto, Hamilton, London	St. John, Halifax	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 1/2	8	8 1/4	9
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	12 1/2
Rolls	9	8 3/4	9	10 1/2
Hams	10 1/2	11 1/2	10 1/2	11 1/2
Shoulder hams	10	8 1/4	8 1/2	9
Backs	11	11 1/2	11	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	16 00	16 50
Clear shoulder mess	12 50	18 00	11 00	15 00
Plate beef		8 1/4	7 1/2	8
Lard, tierces, per lb.		8 1/4	8	8 1/2
Tubs		8 1/4	8	8 1/2
Pails		8 1/4	8 1/2	8 1/2
Compound, Pails	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs			7 1/2	7 1/4
Dressed hogs, light	6 25	6 75	7 00	

GREEN FRUITS

Oranges, Cal. navels, per crate	2 50	3 50		3 50	4 00		4 00
" California seedlings			2 75	3 00	2 50	3 25	3 00
" Mediterranean sweets	2 00	3 00	3 00	3 25	2 50	3 25	
Lemons, Messina, per box	2 50	3 50	2 75	4 00	3 50	4 50	4 25
Bananas, per bunch	1 50	2 00	1 50	2 25	1 50	2 25	2 75
Apples, per bbl.	5 00	8 00			3 00	5 00	4 50
Pineapples, each			10	15	12	18	
" cases, 30's, 36's			3 75	4 00			
Strawberries, per quart			4	7	8	10	
Gooseberries, per basket			25	1 00			
Cherries, Canadian, per basket			50	1 50			
Red Currants, per basket			30	50			
Black "			75	1 00			
Red raspberries, per quart			7	9			
Black "			7	9			
Watermelons, each			35	40			
Apples, Tennessee, per box				40			
Tomatoes, 4-basket carriers			1 00	2 50	3 00		4 00
Onions, Egyptian, per sack			2 50	2 75	2 50	2 75	4 50
" Bermuda, per case			2 00	2 25	2 00	2 25	

NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	12 1/2	15
Valencia shelled almonds	25	27	22	24			25	30
Tarragona almonds	10 1/2	11 1/2	10	11	11	12	13	15
Peanuts (roasted)	6 1/2	9	7	10	9	10	9	12
" (green)	5 1/2	8		9			10	12
Cocoanuts, per sack				4 00	3 50	4 00		
" per doz.				60	60	70		
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13		14
Marbot walnuts	8	9	9	10	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	10	11	10	11	10	11		12
Naples filberts	10	11	10	11	10	11		
Pecans	8 1/2	12	8	11	11	12		

SPICES

Pepper, black, ground, in kegs,	12	15	12	14	14	15	13	15
" pails, boxes	15	16	14	15	15	16		
" in 5-lb. cans	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs,	18	26	18	24	24	25	25	35
" pails, boxes	20	22	20	26	20	22		
" 5-lb. cans	17	25	17	24	20	22		
" whole	20	25	18	25	20	25		
Ginger, Jamaica	15	20	14	35	18	20		
Cloves	25	30	25	30	25	30		
Pure mixed spice	25	40	20	40	18	20	20	25
Cassia	25	27	24	25	20	22		
Cream tartar, French	28	30	25	30	25	30		
" best	15	17	13	16	13	14	18	20

PETROLEUM

Canadian		12		13 1/2	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17 1/2		17 1/2	19	21		
Pratt's Astral, in bulk	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid	10	10 1/2	11 1/2	12	8 1/2	9	10	15
Poultry—chickens, dressed	*5	8	50	60	40	70		
Geese, per lb.	5	6			70	1 00		
Ducks, per pair	*8 1/2	9			50	1 00		
Turkeys, per lb.	8	10		10	10	12		
Game—Hares, per pair	25	30			25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb. tins	7	8	6	6 1/2	7	8		
" 5 and 10-lb. tins	7	8		7	8	10		
" buckwheat	4	5	3	4	5	6		
* per pound.								

RICE, SAGO, TAPIOCA

Rice—Standard B.	3 75	3 90	3 3/4	3 3/4	3 62 1/2	3 75	4 1/2	4 1/2
Patna, per lb.		5	5 1/2	6	5	6		
Japan	6	6 1/4	6	6 1/2	5	6		5 1/2
Imperial Seta	5	6	4 1/2	5 1/2	5	6		
Extra Burmah			4 1/2	4 1/2	4	5		
Java, extra	6 1/2	7	6	6 1/2	6	7		
Sago	3 1/2	4	3 1/2	4 1/2	5	6		4
Tapioca	4	4 1/2	3 3/4	4 1/2	5	6		4

SODA

Hi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl.	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

25,000 Grocers . . .

in Canada and the United States by their daily sales of



testify to the merits of this **FAMOUS BRAND.**

CHASE & SANBORN

BOSTON

MONTREAL

CHICAGO

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax, London.	Manitoba and B.C.
Foreign				
Currents, Provincials, bbls...	5 3/4 6	5 3/4 6	5 1/2 6	7 1/4
" " 1/2-bbls...	5 3/4 6	5 3/4 6	5 1/2 6	7 1/4
" Filiatras, bbls...	6 1/4 6	6 1/4 6	5 3/4 6 1/4	7 1/4 7 1/2
" " 1/2-bbls...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" " cases...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" " 1/2-cases...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" Patras, bbls...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" " 1/2-bbls...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" " cases...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
" " 1/2-cases...	6 1/4 6 1/4	6 1/4 6 1/4	5 3/4 6 1/4	7 1/4 8
Vostizzas, cases...	7 8	7 8	7 8	7 8
Dates, boxes...	4 6	4 6	4 6	4 6
Figs, 4-crown...	10 12	10 12	10 12	10 12
" 5-crown...	12 13	11 13	12 13	12 13
" 7-crown...	13 14	13 14	13 14	13 14
" 9-crown...	15 16	15 16	16 17	16 17
" natural, bags...	3 1/2 6	3 1/2 6	3 1/2 6	3 1/2 6
Prunes, Sphinx, B's...	10 11	8 1/2 10	10 12	9 11
" " A's...	10 11	8 1/2 10	10 12	9 11
" California, 40's...	8 9	8 8 1/2	8 9	8 9
" " 50's...	7 8	7 7 1/2	7 8	7 8
" " 60's...	7 8	7 7 1/2	7 8	7 8
" " 70's...	6 7	6 6 1/2	6 7	6 7
" " 80's...	5 6	5 5 1/2	5 6	5 6
" " 90's...	5 6	5 5 1/2	5 6	5 6
Raisins, Valencia, off stalk...	5 6	4 4 1/2	5 6	4 4 1/2
" Fine off stalk...	5 6	4 4 1/2	5 6	4 4 1/2
" Layers...	6 7	6 6 1/2	6 7	6 7
" Sultanas...	9 12	8 12	10 12	10 12
" Cal. L.M., 3-crown...	7 8	7 7 1/2	6 7	7 7 1/2
" " 4-crown...	7 1/2 8 1/2	7 1/2 8	7 7 1/2 8	8 1/2
Domestic—				
Apples, dried, per lb...	6 7	5 6	5 1/2 6	7
" evaporated...	9 10	9 10	10 10 1/2	11 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9 10	9 9 1/2	9 10	11 1/2
" 25-lb. boxes...	9 16	9 15	11 16	12
" cartons...	13 14	12 13	13 14	12
Peaches, 25-lb. boxes...	10 12	9 12	10 12	11 13
" 1-lb. cartons...	12 13	12 13	12 14	13

CANNED MEATS

Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans...	2 75	4 10	2 80	2 80	3 00	3 10	2 75	3 00
" " 4-lb. cans...	9 00	13 00	8 75	9 00	8 75	9 25	8 75	9 00
" " 6-lb. cans...	18 25	28 15	20 00	20 00	21 00	21 00	21 00	21 00
" " 14-lb. cans...	2 60	2 70	2 60	2 60	2 75	2 80	2 60	2 70
Minced callops, 2-lb. can...	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
Lunch tongue, 1-lb. can...	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
" 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
English brawn, 2-lb. can...	2 40	2 50	2 40	2 50	2 50	2 50	2 50	2 50
Camp sausage, 1-lb. can...	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
" 2-lb. can...	1 50	2 00	1 50	1 50	1 40	1 50	1 50	1 50
" " 2-lb. can...	2 25	3 00	2 20	2 25	2 25	2 30	2 25	2 30
Soups and Bouill., 2-lb. can...	1 75	1 80	1 80	1 75	1 80	1 80	1 80	1 80
" " 6-lb. can...	4 25	3 80	4 50	4 25	4 50	4 50	4 50	4 50
Sliced smoked beef, 1/2-lb. cans...	1 65	1 70	1 65	1 70	1 70	1 70	1 70	1 70
" " 1-lb. cans...	2 80	2 95	2 80	2 95	2 95	2 95	2 95	2 95

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24 29	23 28	25 30	24 25
Old Government Java	27 31	22 30	25 30	24 25
Rio	10 11	7 1/2 12	12 13	10 10 1/2
Plantation Ceylon	29 31	26 30	29 31	24 25
Porto Rico	24 28	22 25	24 28	24 25
Gautemala	24 26	22 25	24 26	24 25
Jamaica	18 22	15 20	18 22	18 22
Maracabo	13 15	14 20	13 15	13 15

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
" gallons	2 40	2 75	\$2 25	2 50	2 60	2 70	3 30
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's	80	90	75	85	85	95	2 00
Beans, 2's	70	95	70	95	90	95	1 80
Corn, 2's	90	1 00	82 1/2	95	85	90	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	85	95	90	95	2 25
" sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25
" extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50
" 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	3 00
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	3 00
Pumpkins, 3's	75	85	70	80	90	1 00	2 25
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 50
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's	1 50	2 00	1 60	1 70	1 65	1 75	3 50
Succotash, 2's	1 10	1 15	1 10	1 15	1 10	1 15	3 00
Tomatoes, 2's	1 10	1 20	1 10	1 15	1 25	1 30	3 00
Lobster, tails	2 50	2 95	2 50	2 50	2 50	2 60	11 00
" 1-lb. flats	2 75	3 00	3 00	3 00	1 25	1 30	11 50
" 1/2-lb. flats	1 00	1 10	1 00	1 10	1 00	1 10	11 50
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	12 1/2
Salmon, sockeye, tails	1 15	1 25	1 15	1 30	1 00	1 20	4 50
" " flats	1 30	1 45	1 30	1 45	1 30	1 35	5 00
" " Horseshoe	1 20	1 25	1 20	1 25	1 20	1 25	5 00
" " Clover	1 20	1 25	1 20	1 25	1 20	1 25	5 00
" " Leaf	1 20	1 25	1 20	1 25	1 20	1 25	5 00
" Cohoes	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/2's	10 1/2	11	10 1/2	11	10 1/2	11	4 50
" " 1/2's	20	21	20	21	20	21	12
" Sportsmen, 1/2's	11 1/2	12	11 1/2	12	11 1/2	12	12 1/2
" " 1/2's	19	20	19	20	19	20	21 1/2
" key opener, 1/2's	10	11	10 1/2	11	10	11	12
" " 1/2's	16	18	18 1/2	23	10	11	12
" other brands	23	35	16	17	16	17	17
" P. & C., 1/2's	23	25	23	25	23	25	25
" " 1/2's	33	36	33	36	33	36	36
" American, 1/2's	4	5	4	5	4	5	5
" " 1/2's	9	11	9	11	10	11	11
" Mustard, 3/4 size, cases	9 00	11 00	10 00	11 00	10 00	11 00	11 00
" 50 tins, per 100	10 00	11 00	10 00	11 00	10 00	11 00	11 00
Fruit in glass jars	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Haddies	1 35	1 45	1 20	1 60	1 00	1 50	2 00
Kipperd Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	1 00	1 50	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CURRENTS DEARER IN LONDON.

AN improvement of a very distinct nature has taken place in the currant market, and a considerable business has been done at an advance of 6d. to 1s. per cwt. on the forced sales of last week. This has been brought about by a decided improvement in the demand from the dealers, and also by some speculative buying, as well as by a firmer tone on the part of the holders. The fact of a stronger market is satisfactory from every point of view, having regard to the unusual circumstances attaching to the present position of the article. The small stocks remaining, not only in the countries of consumption, but in Greece also, may be said to fully justify the higher level of prices at present prevailing. Taking this fact into consideration, any decline therefrom is not justified statistically, and would only mean an advance at a later period, the result of which would be another unevenness of market, which causes so much uncertainty, and is so seriously detrimental to all engaged in the trade. As a matter of course this aspect of the case only applies to the remainder of the present season, and whether or not the higher ranges of values which have prevailed during the last few months, will be maintained in the coming one must, of course, depend to a very large extent upon the out-turn of the growing crop. If it should turn out to be a large one—which at the moment does not seem at all likely—it is not impossible that a lower range of values will have to be established in order to tempt outside countries to buy the fruit, and so increase the consumption sufficiently to dispose of any extra production. If, on the other hand, the out-turn should be only moderate, the growers would doubtless be able to secure the higher level of prices, especially in view of the fact that the stocks throughout the world have been heavily depleted and are unusually small.—Produce Markets' Review.

NEW CROP APRICOTS.

In its issue of June 25 The California Fruit Grower says: "Samples of new crop apricots are being exhibited, but without price. Samples are at hand representing about three cars offered for June shipment, but we learn of no sales; 8c. in bags f.o.b. represents the asking price for this early fruit, although sellers hesitate to name a price. At this time last year considerable business was reported. The first car of new apricots for season of 1897 went forward on June 18, and buyers were paying 6¼ to 6½c. in sweatbox for new fruit. There is no demand from any quarter except for export

trade. The trade are evidently holding off to have the question of quality as well as quantity definitely settled. The quality may be an unsettled question, but as to quantity they can take no chances, for the output will be the smallest in years. The samples that are at hand compare favorably with past seasons, but it is generally conceded that the quality of the apricot crop will be below the average of the past seasons, owing to the dry weather. Canners are buying everything in sight and at prices which prohibit the curing of this fruit except in outside districts and such fruit as canners do not want. In the Santa Clara Valley buyers are paying \$45 per ton and better for apricots for canning and very few will be cured."

TEAS IN NEW YORK.

Only a limited volume of business has been transacted in lines, the demand from dealers having fallen to decidedly small proportions, as they have been experiencing only a small demand from retail trade, as both buyers in the interior and locally have withdrawn until after the Fourth. Furthermore, the recent activity of demand, has, in most instances, given the trade sufficient supplies to meet current wants. Advices from primal points have reported firm markets, with shippers holding for prices above a parity with local values. Buyers, however, have refused to operate at the higher figures asked.—Journal of Commerce.

CURRENTS IN NEW YORK.

"Although the market for currants is dull," said a broker to a New York paper, "holders are not anxious sellers. Spot stocks are about 500 tons more than they were a year ago at this time, but it should be remembered that then the stocks were in no wise adequate to requirements, and that goods had to be imported from London at comparatively high prices. By the time new stock is received this market will be entirely cleared of old goods."

SOUTHERN PEA PACK.

The last of the Southern peas have been packed, and, according to all reports, the output has been considerably less than last year. Some estimates put the pack as not more than 65 per cent. of that of 1897, and others state that it is only a little over one-half of what it was last year and about 25 per cent. less than the average for a number of years past. In spite of the shortage in the production, prices do not seem to be showing improvement, and the interest shown by buyers does not seem to have come up to expectations. Reports regarding the

New York State pack are somewhat conflicting, some stating that the outlook is very good, while others to the effect that in consequence of unfavorable weather to the present time, the pack will fall considerably short of that of last year. Some packers estimate the decrease at 25 per cent., and others state that the output will be at least one-third short.—N.Y. Journal of Commerce.

DESIRES TO SHIP CALIFORNIA PRUNES.

It was reported in New York the other day that Hamburg is offering to reship 1897 California prunes to this market. The writer says he understands that small sizes are scarce here, and he therefore expects to be able to reship and place in market about 700 bags of 60-70's to 90-100's, including intermediate sizes. The prices named were not made public, but were understood to be low.

THE UNITED STATES TOMATO PACK.

The break in spot tomatoes is claimed in some quarters to have been due to speculative manipulation, and was not warranted by the conditions of supply and demand. Rumors are current to the effect that some large operators, anticipating liberal Government purchases, and being themselves short of supplies, broke the market by offering small lots at low figures in the hope of being able to secure several blocks. It does not appear that they were successful. Although the Government demand does not appear to have come up to expectations, and requirements of general consumption are said to be scarcely up to the average for this season, after the first effect of the bear operations had expended itself, holders looking at the comparatively small stock, regained their confidence. There has been no actual advance, but there seems now to be a disposition to shade quotations. Prospects for the coming tomato crop are still uncertain. While no shortage seems to be anticipated, it is probable, according to reports from the growing districts in New Jersey and Maryland, that the crop will be late in maturing, owing to the wet weather during the planting season. Some reports are to the effect that packing will not begin until three weeks after the usual date, while others state that season will be only a week or a week and a half late.—N.Y. Journal of Commerce.

CALIFORNIA ORANGE CROP.

The Los Angeles (Cal.) Express says: "Six months ago we had doleful reports about ruin of the orange crop, and even of many trees in Riverside. The sequel now appears in the statement that the season's orange shipments from Riverside, up to date, are 1,221,875 boxes, about 4,000 carloads."

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,
Lamps, and Fancy Goods

London, Ont.

Cigar "Leaders"

FOR . . .
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE
GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO,

Wholesale
Grocers,

LONDON, ONT.

THE STORE IN SUMMER.

It should be absolutely clean, refreshingly cool, inviting in appearance, free from flies, and always in order, says American Grocer. The display should bring into prominence seasonable goods, and be so arranged as to be attractive to outing parties, excursionists, or whoever must carry food out of doors.

Keep in the background the goods that sell best in winter, and so display summer specialties as to invite buyers to inspect the store. There is a wonderful power in handsome ferns, palms, and decorative plants to win customers—a charm and grace that is irresistible—and, besides, they help give a cool and neat appearance to the store. Do not think that it is necessary to make a flower shop of the display windows or to crowd the counters with blooming plants. Art in display is quite as effective as art in advertising or any other feature of store life.

If fresh vegetables are kept in stock, don't put them all along the sidewalk in front of the windows, exposed to dust, dirt, insects, and depredations, but have them in a shady, cool place, neatly arranged, and so that beautiful color effects are produced. This latter feature is very easy to one who has an eye for color. If deficient, it is easy to find some one that can bring the red, green, yellow, white, orange, lemon, and other colors of fruits and vegetables into bewitching relation to each other, and make a veritable picture which will appeal to the appetite and awaken desire for possession. Such a display will make talk, and advertise the store. The point is to get consumers to visit the store, provided it is so beguiling in appearance that it invites all comers to linger and look. Said one customer to a fellow who kept that sort of a store: "I always like to come in here, because there is something new to see." It was always new to the visitor, because the dealer was continually rearranging stock and bringing some new thing into prominence every few days.

Attention to ventilation is of the utmost importance if the store is to have a pleasing smell in summer. During the dog days, or whenever general humidity gets in its fine work, the store will have an unpleasant and heavy odor unless it is properly ventilated at night. The transom over the front door should be open and a draft of cool air kept circulating. We have entered stores in the early morning where the air was fairly suffocating by reason of its foulness. The thousand and one things in the store had been steaming all night in a high temperature, so that meats, vegetables, fruits, dairy products and dried fish had each been contributing to the conglomeration of flavors that was notice-

able. This is ruinous to all articles sensitive to foreign flavors, such as salt or butter.

If there is a delicatessen department, its appearance can be heightened by a few leaves of lettuce or sprigs of parsley. Just a touch of green here and there will make the counter look cool and inviting.

BORACIC ACID IN LOBSTERS.

The following is taken from The St. John Globe:

"It is said boracic acid is being used by some of our lobster packers. The law in England is very stringent as to the use of adulterants. If such are found it means a total confiscation of the goods. The following from an English paper regarding boracic acid may prove of interest:

"Boracic acid in butter still remains one of the burning questions of the day. The authorities in the country are carrying forward their prosecutions with considerable vigor. In Birmingham last week a co-operative society was summoned for selling butter containing the acid to the extent of 70 grs. per pound, equal to 1 per cent. The attackers' medical witness plainly said that the acid was injurious to health; it was not like salt, a natural ingredient of the human body, but was a foreign element. According to this medico boracic acid induced kidney complaints, indigestion and skin disorders; it also was a 'cardiac depressant.' Mr. Chamberlain's brother was one of the magistrates, and the case went against the retailer. The case is valuable, as the report gives a full and clear exposition of the arguments of the folk who maintain that this kind of preservative is harmful. Supposing that a person ate one-half pound of butter per week, with boracic acid to the extent of 70 grs. per pound in it, he would then consume 5 grains per day, which amount, the doctors say, is injurious to health."

COLLEGE OF FORESTRY.

Under authorization of an Act of the New York Legislature, that State will establish a college of forestry. A conference has already been held at Albany to decide upon the location of 30,000 acres of land to be purchased for the purpose. No particular plot of ground has as yet been definitely picked upon. The conditions which the authorities decided upon as necessary in seeking land for the new college were formulated by Dr. Fernow, formerly chief of the Forestry Division of the Department of Agriculture at Washington, now director of the new State College of Forestry at Cornell University.

Business men should encourage the development of a similar work in Canada.

THE CHINESE TEA TRADE.

IN 1868 the total consumption of tea in the United Kingdom was 107,085,000 lb., giving an average of 3.52 lb. per head of the population. Of this, 93 per cent. was Chinese tea and 7 per cent. Indian. Since that date the consumption has increased to 227,785,509 lb., an average of 5.73 lb. per head of the population. But, at the present moment, 11 per cent. only of the entire consumption is Chinese, whilst India supplies 54 per cent. and Ceylon 35 per cent. The British Consul at Hankow reports that in 1897 there was a very considerable falling off in the export of tea, amounting in all to 164,000 half-chests, equal to 10,168,000 lb. from that port. The cause of this decrease in the export was mainly due to deterioration of quality in all grades except fine and finest. The deterioration is no new thing, but has now proceeded steadily for years, with the result that the demand for China tea grows steadily less, while that for Indian and Ceylon increases in the most marked manner. It is difficult, the report continues, to see how Hankow teas can ever again successfully compete with Indian and Ceylon, even under the most favorable circumstances. The Indian and Ceylon tea companies have a large capital at their command, and they are controlled and directed by business men who have a practical knowledge of tea planting. In consequence, of late years there has been a concentration of management and an introduction of sundry economies in working; the trade has likewise benefited in no inconsiderable degree from increased facilities of transport and reduced rates of freight. In the case of Indian teas, the profit per pound made on teas sold averages 2 2-10d. The average profit on Hankow teas is estimated at about ½d. per lb., and it is evident that, in the event of any serious competition between Indian and Hankow teas, the latter could be driven out of the market, while the former would still fetch a handsome profit. There is now no demand for Hankow teas in London, except for such chops as can be laid down at not over 5d. per lb., and at this price decent sound teas are expected. The shipment to London of medium and fine teas at from 8d. per lb. is a speculation depending entirely on the continental demand.—Grocers' Journal.

LOOKING FOR AGENTS.

The Silverine Manufacturing Co., of Montreal, are looking for live agents in Winnipeg, Vancouver, St. John, Halifax. They are the proprietors of "Silverine" stove polish, and also manufacture inks, concentrated lye, etc.

“SALT



That is



SALT”

RICE'S PURE SALT

Put up for all purposes, and every
package guaranteed.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.
Limited

Long Distance
Telephone . . . 54

Goderich, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN informal meeting of the principal creditors of the W. E. Gillespie Co., Limited, general merchants, Penetanguishene, has been held.

Wm. D. Campbell, grocer, Toronto, has assigned to J. L. Davidson.

W. H. Smith, grocer, Victoria, has satisfied chattel mortgage of \$50.

S. McDougall, general merchant, Renfrew, Ont., has assigned to J. R. Rochester.

Thomas Cowling, grocer, Carp and Huntley, Ont., has assigned to W. A. Cole.

A. H. S. Bessette, general merchant, Magog, Que., has assigned to Kent & Turcotte.

M. E. Thornton, general merchant, Rockland, N.B., is offering 15c. on the dollar.

H. H. Cossitt, wholesale and retail confectioner, Brockville, Ont., has assigned to James Smart, sheriff.

PARTNERSHIPS FORMED AND DISSOLVED.

Woods & Olved, grocers, Sandon, B.C., have dissolved.

Hiles & Carpenter, general merchants, Armow, Ont., have dissolved, John Hiles continuing.

W. B. Bayley & Co., dealers in grocers' sundries, Toronto, have dissolved, W. A. Bradshaw retiring.

Gilpin & Lindsay, general merchants, Fort Steele, B.C., have dissolved, George H. Gilpin continuing.

Eugene and Oscar Desjardines have registered as partners under the style of E. & D. Desjardines, grocers, Montreal.

Joseph B. Nadeau and Joseph R. L. Gauthier have registered as partners under the style of Nadeau & Gauthier, general merchants, Farnham, Que.

Sharmen & Bates, bakers and confectioners, Yorkton, N.W.T., have dissolved, —. Bates selling out his interest to —. Barber; style now Sharmen & Barber.

New copartnership has been registered between Ephraim Horwood and James Sleesor, under the style of Horwood & Sleesor, provision dealers, St. John, N.B.

SALES MADE AND PENDING.

A. L. Orvis, general merchant, Dryden, Ont., has sold out.

Barrett Bros., general merchants, Salmo, B.C., are selling out.

The stock of T. R. Phelan, grocer, Halifax, is advertised for sale by auction.

Mrs. Agnes Lapierre, grocer, Victoria, B.C., is advertising her business for sale.

The bakery of the estate of John Currie, baker, Truro, N.S., is advertised for sale.

IF YOU HAVE BOUGHT - - - YOU KNOW
IF YOU INTEND TO BUY - - YOU WILL KNOW

That **CLARK'S MEATS** will please your customers, and Win New Trade.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand ?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

BRANCH HOUSE:

40 Yates St., Victoria

A. BRENCHELEY

Manager

Representatives at

REVELSTOKE

AND

NELSON, B.C.

Cold Storage

At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St. **VANCOUVER, B.C.**

CHANGES.

W. H. Deverell, general merchant, Ravenshoe, Ont., has sold out to George Hood.

J. A. Marchand, general merchant, Edmundston, N.B., is removing to Riviere du Loup, Que.

Edouard Larose has registered as proprietor of the firm of O. E. Larose & Co., grocers, Quebec.

L. C. Worthy, baker and confectioner, Charlottetown, P.E.I., has sold out to W. Pickard & Co.

J. E. Gourlie, confectioner, etc., Truro, N.S., has sold out to G. W. Hamilton.

James Snider, general merchant, Norman, Man., has sold out to James Dodds.

A. Laughlin, general merchant, Cartwright, Man., has sold out to James Struthers.

The business of D. B. Parker & Co., general merchants, Harborville, N.S., is advertised for sale.

The Scott, Milne Co., general commission dealers, Vancouver, B.C., have been succeeded by J. R. McPhail.

Mrs. Slowpay—I don't like that last lot of coffee, Mr. Scales; I can't get it to settle.

Grocer Scales (with a meaning glance)—Well, ma'am, all I can say is, there's some folks who resemble it.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



Not only are the sales of

WHITE MOSS COCOANUT

increasing, but the territory in which it is sold now extends from the Atlantic to the Pacific, so that all retailers should be able to obtain a supply from their nearest jobber.

Should your jobber be out of "White Moss," write direct to

THE CANADIAN COCOANUT CO.
MONTREAL.

MATCHES

The dearest not always the best.

Try New Dominion Matches.

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices,
Pickles, Syrup, etc.

Manufactured by

**The Wm. Cane &
Sons Co., Limited**
Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

RETAILERS

COW BRAND



Do you know that every family in Canada is receiving by mail a Cook Book and other useful information regarding "Cow Brand Soda"? YOU are sure to have calls for it. Your stock is not complete unless Cow Brand Baking Soda is on your shelf.

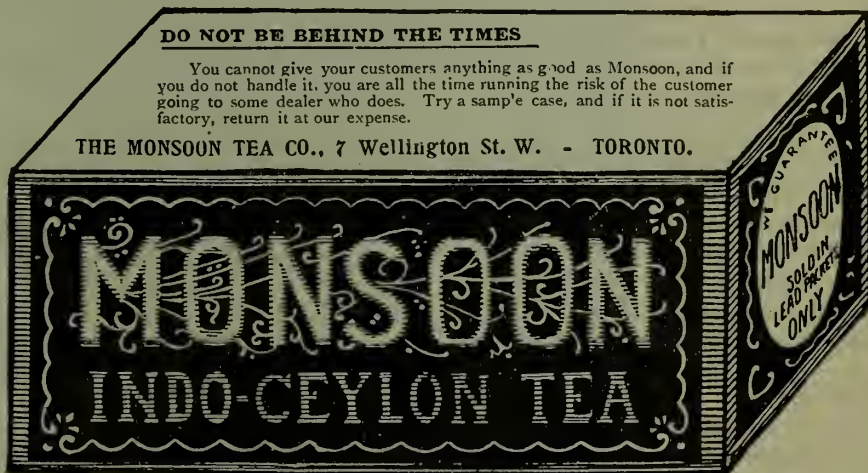
JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

DO NOT BE BEHIND THE TIMES

You cannot give your customers anything as good as Monsoon, and if you do not handle it, you are all the time running the risk of the customer going to some dealer who does. Try a sample case, and if it is not satisfactory, return it at our expense.

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.



NEW
18



SEASON'S
98

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

NEW FIRMS COMMENCING.

Blakely & Rogers have opened out as victualers in Halifax.

J. F. Marryatt has commenced business as a grocer in Halifax.

Ruttan & Fitzpatrick have started up as general merchants in Alexander, Man.

Mr. —. Dodds is opening out as general merchant at Oak Lake, Man.

The Reeve, Upton Mfg. Co. have commenced business as chewing gum manufacturers in Montreal.

S. E. Playle is starting business as confectioner and fancy goods dealer in Innisfall, N.W.T.

John Toogood is opening up as grocer and confectioner in Prince Albert, N.W.T.

W. H. Sinclair is opening up as general merchant in Saskatoon, N.W.T.

A NEW PORK-PACKING FACTORY.

Mr. Pakenham, the Dublin pork and provision dealer, who organized pork-packing companies at Brockville, Ont., and Middleton, N.S., addressed a meeting in Smith's Falls, Ont., advocating the establishment of a similar company in that town. The meeting was also addressed by Smith's Falls business men, all expressing themselves favorable to the enterprise. A committee was appointed to arrange details and solicit stock. A capital of \$100,000 will be necessary to start the business, and it is expected that it can be secured within a few weeks. Mr. Pakenham himself, takes \$15,000 stock, and many of the business men of the town are taking liberal quantities.

CONCERNING RETAILERS.

C. R. Annett, of Watford, who recently sold out his grocery and crockery business, is extensively engaged in the cold storage of butter and eggs, having put in the Tinde British system.

D. G. Parker has opened out a fine stock of family groceries, boots and shoes, and seeds, in Watford.

T. P. McGillicuddy, of Harriston, is removing to Mt. Forest, where he will, with a new stock of dry goods and groceries, bid for the trade of that town.

James Morrison, general merchant, Mt. Forest, has sold out to the new firm of Dill & Dalglish, old veterans in the dry goods trade.

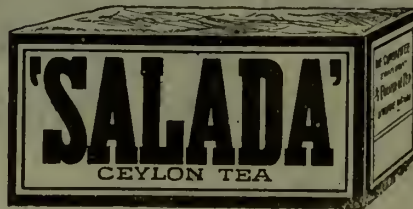
TO FROST WINDOWS.

The following process has been recommended (Deutch. Maler Zeit.): Dissolve one part of wax in ten parts of turpentine, add one part of shellac and one part of drier. Paint the outside of the window pane with this mixture and dab it over it then with a wad of cloth. Any desired pigment may be incorporated.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

An Invitation.

If you do not find that



gives you better satisfaction than any tea you have on hand, send it back. This invitation is extended to everyone that purchases "Salada." We would much rather have the goods back than to have them getting old and soiled on your shelves like the many other imitation lead packets do.

SALADA TEA CO.

Toronto, Montreal, Buffalo, Cleveland, Pittsburgh, Boston, Detroit, Rochester.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for Miners' and Sailors' use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

**Dewar's Famous Scotch**

Can be had from . . .

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints \$2 75 per doz.
Apollinaris bottles, splits 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

**"Golden Leaf"
Japan Teas**

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



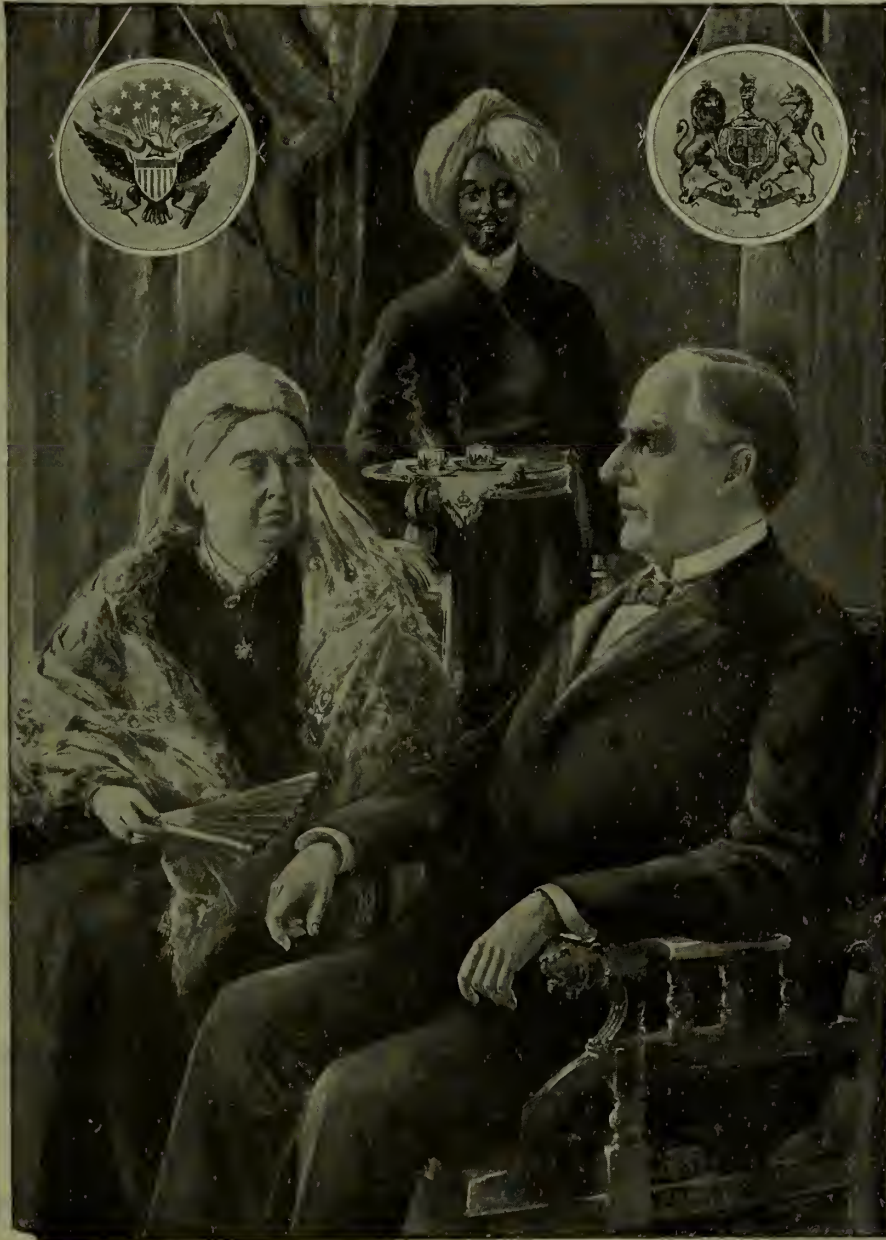
ASK FOR

MOTT'S**ADAMS'****TUTTI FRUTTI**

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



DISCUSSING THE SITUATION

Over a Cup of Ceylon and India Tea.

THE ANGLO-SAXON RACE RE-UNITED

"IN UNION THERE IS STRENGTH."

The union of Purity, Flavor and Strength in CEYLON AND INDIA
TEA makes it as Supreme as the Combined Anglo-Saxon Race.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Keen's D.S.F. Mustard

QUALITY and DEMAND know nothing better

The GROCER who handles KEEN'S is ALIVE.

Current Market Quotations for Proprietary Articles.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, $\frac{1}{4}$ gross boxes...	10 00
Sun Paste, 5c. size, $\frac{1}{4}$ gross boxes.....	5 00

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO., LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto:

S. R. Parsons, Vice-President

JOHN P. MOTT & CO.'S. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa in tins.....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracass Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 30
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19 0 43
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.....	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.....	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.	
White Moss Brand—	
1/2 lb. Packages, 15 or 30 lb. cases....	0 27
1/4 & 1/2 lb. " " " " " " " " " "	0 27 1/2
1/4 " " " " " " " " " "	0 28
1/4 " " " " " " " " " "	0 29
1/4 " " " " " " " " " "	0 29
1/4 " " " " " " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	
Feather Strip, " " " " " " " " " "	
Ribbon, " " " " " " " " " "	
Special Shred, " " " " " " " " " "	
Macaroon, " " " " " " " " " "	
Crown Desic'd, 12, 20 25 " " " "	
Special, " " " " " " " " " "	

STANDARD COCOANUT MILLS.

Feather strips.....	18	21
Cream shredded.....	17	20
Standard.....	15	18
Macaroon.....	15	17
Dessicated.....	14	16
Shavings, in packages.....	16	18
Cream shredded, 1/4 lbs.....	29	
" " " " " " " " " " " "	28	

COFFEE.

JAMES TURNER & CO.	
Mecca.....	per lb. 0 34
Damascus.....	0 30
Cairo.....	0 20

TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend.....	0 33
Bourbon Blend.....	0 31
Our Own ".....	0 30
Jersey ".....	0 28
Laguaya ".....	0 25
Rajah Blend.....	0 21
Mocha and Java.....	0 32
Old Government Java.....	0 30 0 32 0 34
EXTRACTS.	
per doz	
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors.....	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors.....	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors.....	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.....	0 90
2 1/2 " " " " " " " " " "	1 50
2 1/2 " " " " " " " " " "	2 00
8 " Bottle " " " " " " " " " "	6 00
4 " Glass Stop'r " " " " " " " " " "	3 50
8 " " " " " " " " " " " " " "	7 00



Roanthee's
SELECT COCOA

ROBERT GREIG & CO., MONTREAL, AGENTS.	
1/4 lb. Tins, boxes 2 doz.....	2 40
1/2 lb. Tins, boxes 2 doz.....	4 60
1 lb. Tins, boxes 1 doz.....	8 70

FOOD.

ROBINSON'S BARLEY AND GROATS.	
per doz.	
Patent Barley, 1/2 lb. tins.....	1 25
" " " " " " " " " " " "	2 25
" " " " " " " " " " " "	1 25
" " " " " " " " " " " "	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
per doz.	
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case.....	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case.....	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case.....	1 20
Graham Flour, 2 lb. packages, 3 doz. in case.....	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases.....	1 20

GELATINES.

KNOX'S	
Sparkling calves foot, 2 qt. size.....	1 20
Acidulated 2 qt. size.....	1 50
(Sold by all wholesale grocers.)	

KEOPFF'S FAMILY GELATINE.	
per doz	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.....	0 90
1 " " " " " " " " " " " "	0 95
COXS	
1 Quart size, per doz.....	1 15
2 Quart size, ".....	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.....	\$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt.....	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " " " " " " " " " " "	11 40
" " " " " " " " " " " "	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4.....	8 00
" " " " " " " " " " " "	7 00
" " " " " " " " " " " "	6 00
" " " " " " " " " " " "	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms.....	2 65
" " " " " " " " " " " "	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " " " " " " " " " " "	6 20
" " " " " " " " " " " "	4 75
Barrel Covers and Trays.....	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry " ".....	2 00
Apricot " ".....	1 75
Black Currant " ".....	1 85
Other Jams " ".....	1 55
Red Currant Jelly.....	2 75
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
" Ringed " 5 lb. boxes, per lb.....	0 40
" Acme " Pellets, 5 lb. cans, per can.....	2 00

"Acme" Pellets, fancy boxes (40)	
per box.....	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " " " " " " " " " " "	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " " " " " " " " " " "	0 73
Dulse, large cent sticks, 100 in box.....	0 75

MINCE MEAT.

Wetthey's Condensed, per gross, net	\$10 80
per case of 3 doz., net.....	2 70

MUSTARD.

COLMAN'S OR KEEN'S.	
per doz	
D. S. F., 1/4 lb. tins.....	\$1 40
" " " " " " " " " " " "	2 50
" " " " " " " " " " " "	5 00
In Jars—	
Durham, 4 lb. jars, per jar.....	0 75
" " " " " " " " " " " "	0 25
per doz	
F. D., 1/4 lb. tins.....	0 85
" " " " " " " " " " " "	1 45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)	
per gross.	
Pony size, 7 50	Beer Mug..... 16 20
Small Med. 7 50	Tumbler..... 11 50
Medium..... 10 80	Cream Jug..... 21 00
Large..... 12 00	Sugar Bowl..... 22 00
Spoon..... 18 00	Caddy..... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.....	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.....	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.....	1 00
Dalley's Superfine Durham Mustard bulk, per lb.....	0 12
1/4 lb. tins, 4 doz. in case, per doz.....	0 65
1/2 lb. tins, 2 " " " " " " " " " "	1 20
1 lb. jars, per doz.....	2 40
4 lb. " " " " " " " " " " " "	7 80
1/2 lb. glass tumblers.....	0 75
Jersey Butter Color, 2 oz. bottles, per doz.....	1 25
1 gallon tins, per gal.....	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.....	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.....	

Try a case of

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.



Our No. 1 Prepared Corn

Is made with Filtered Spring water and is absolutely pure.

Our Challenge Prepared Corn

Is guaranteed and gives dealers large profits.

Our Lily White Gloss

Is the strongest and glossiest Starch corn can make.

Our No. 1 Laundry

In 100-lb. kegs, is the best paying Starch the retailer can handle. Try it.

STARCH

THE BRANTFORD STARCH CO., Limited,

Canadian Agents for The Celluloid Starch Company, New Haven, Conn.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

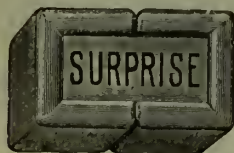
SODA

COW BRAND



Case of 1 lbs. (containing 60 p'k'g's)	per box 3 00
" " 1/2 lbs. (" 120 ")	3 00
" " 1/2 lbs. and 1/4 lbs. (containing 31 lbs. and 60 1/2 lb. packages)	3 00
Case of 5 1/2 p'k'g's (containing 96 p'k'g's)	3 00

SOAP.



1 box and less than 5	4 00
5 boxes and upward	4 00

Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors	per gross 12 01
" " black	18 00
10 per cent. discount on gross lots.	

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/4
Silver Gloss, 6-lb. tin canisters	0 07 1/4
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07 1/4
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartons	0 07 1/4
No. 1 White, bbls. and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06 1/4
Canada Pure Corn	0 05 1/4
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/4
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 05 1/4

KINGSFORD'S OSWEGO STARCH



SILVE GLOSS { 40-lb. boxes, 1-lb. pkgs.	0 08
{ 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/2

PURE—40-lb. boxes, 1-lb. pack	0 07
48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO { 40-lb. boxes, 1-lb. packages	0 07 1/4
CORN STARCH { 38-lb. to 45-lb. boxes, 6 bundles	0 06

STARCH IN { Silver Gloss	0 07 1/4
{ Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/4
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06 1/4
1 lb. fancy cartons, cases 36 lbs.	0 07 1/4
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/4
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07 1/4

Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs.	0 07 1/4
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/4
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/4

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s	0 20	0 25
Green Label, 1s and 1/2s	0 22	0 30
Blue Label, 1s and 1/2s and 1/4s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb., "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35

Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s	0 35	0 50
Blue Label, 1-lb. and 1/2s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, 1/2s	0 19	0 25
Japan, 1s	0 19	0 25

TOBACCO.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s.	0 58
Something Good, rough and ready, 8 1/2s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3 1/2s.	0 66
Domestic hewing—	
Currency, 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Narrow 12s.	0 44
Silver Buckle, bright 8s.	0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s, ...	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50
Matches—	
5-Case Lots, Single Case	
Telegraph	\$3 25 \$3 45
Telephone	3 05 3 25
Parlor	1 30 1 40
Red Parlor	1 50 1 60
Safety No. 1, wall box	1 40 1 50
" " No. 2, slide box	2 80 2 90
" " No. 3, capital	2 75 2 85
Flamers, slide boxes	2 25 2 35
" wax stems	3 20 3 30
Tiger	2 65 2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 "	1 10
" 2 Tiger, "	5 00
" 4 "	2 00

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.



Half an ounce of salt

is the average allowance to a pound of butter. The very best butter salt—COLEMAN'S—is retailed in small quantities for about a cent and a quarter a pound. Barrel lots cost considerably less. What possible "saving" can there be by using anything commoner or cheaper?

Insist on having Coleman's Salt.

The poorest butter-maker in Canada can afford to use it. The richest cannot afford to do without it. Our best customers are large users, who do business profitably and economically.

The Dealer's Position.

Grocers with a good farmers' trade sell a lot of common barrel salt for general farm use. If nothing better is kept in stock, their customers have to worry along with it for butter-making, or get the proper thing elsewhere. There is every reason to believe that a grocer can sell more or less Dairy Salt with every barrel of common salt. It pleases the consumer and pays the dealer a good profit.

Coleman's Cheese Salt.

This is another specialty in which every dealer in a cheese-making district has an interest. First-class makers prefer it to anything else. Special prizes are offered at the Exhibitions for cheese salted with Coleman's Cheese Salt. Write us for further particulars.

Carload Lots

Assorted with any of the above grades, together with table and common salt, as required. We ship promptly.



R. & J. RANSFORD - CLINTON

FRUIT JARS

We have a full stock of all
desirable sizes. . . .

GOWANS, KENT & CO.
TORONTO.



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Supplying Coal for the Dominion Buildings," will be received at this office until Friday, 22nd July.

Specifications can be seen and form of tender obtained, on and after Friday, the 24th June, at this office, where all necessary information can be had on application.

Tenders will not be considered unless made on the printed form supplied, and signed with the actual signatures of tenderers.

Each tender must be accompanied by an accepted bank cheque equal to ten per cent. of amount of the tender (i.e., made payable to the order of the Honourable the Minister of Public Works, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department will not bind itself to accept the lowest or any tender.

By order,

E. F. E. ROY,
Secretary.

Department of Public Works,
Ottawa, 22nd June, 1894.

News-papers inserting this advertisement without authority from the Department will not be paid for it

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to **THE CANADIAN GROCER**, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar

iquancy and zest

leasing the Consumer, and

roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,

roprietors and Manufacturers of

PATERSON'S "Camp" Coffee Essence.

PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credit, Honesty, Clerks, Expense, Over-hyning, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above
mailed for . . . **10 cents**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man. — \$1.50.

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER

ESTABLISHED 1840.

THE BRADSTREET MERCANTILE AGENCY THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

**JOHN FORMAN, 650 Craig Street
MONTREAL**

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 15, 1898.

No. 28

***SELL
ONLY
THE
BEST!***

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



DIRECTIONS. OPEN ON OUTER EDGE, NEAR THE TOP. FISH
WILL COME OUT WHOLE. TO SERVE, HOT PLACE CAN IN BOILING
WATER FOR TWENTY MINUTES THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner
As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it.
You can do it either way—a premium or a sale.

The Price—
Per dozen, \$15—less in quantities
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates, "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee.

ST. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We thank most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

"A
Grain
of
Salt."

It is the trifles that make perfection possible—did you ever examine a grain of salt?

Windsor Salt is sifted, not ground—hence, each separate crystal has the full, natural strength. Pure salt is not bitter—Windsor Salt is absolutely pure. Because each separate grain is a salt crystal pure and simple, it dissolves easily—so much for the Dairy.

Because each grain is a pure salt crystal, it won't cake or harden—a strong point for the Table.

It won't lose its savor—hence matchless for Packers.

You hear this everywhere "as pure as Windsor Salt."

Leading wholesales carry each line we make.

The Windsor Salt Co., Limited
Windsor, Ontario.

Windsor Salt.



The Time to Act is Now

Some one says "Promptness takes the drudgery out of life." "To-morrow" may never come—the time to make money is now, to-day. The man who acts promptly is the man who gets ahead of his competitors. There is nothing to be gained by waiting—actions speak louder than **thoughts**.

Three suggestions follow, but you need to act promptly if you wish to liven up the dull season's business—the hot weather trade.

"Thistle" Finnan Haddies.

New Pack
just in, fresh from the water-side,
where the "Thistle Brand" is
caught, cleaned, cured and pack-
ed—all at first hands.

Clean—absolutely so. Real
Finnan Haddies having the rich,
delicate flavor of the freshly-
caught fish. Direct from St.
Mary's Bay, N.F.

Maypole Soap Dyes.

Beyond a question
the most successfully introduced
Home Dye ever placed on the
market. Its sales go forward
by leaps and bounds, because it
is the Dye of Highest Quality.

All colors. Absolutely fast.
Very brilliant. "It washes and
Dyes at one operation."

Lazenby's Jelly Tablets.

Hot weather
necessities—cold weather com-
forts. Quick Jelly makers whose
purity is unquestioned. Made in
England by E. Lazenby & Son.

13 different flavors—each one
true to the fruit it represents.

A fine hot weather seller.

Sold by leading Wholesale Grocers everywhere.

AGENTS :

A. P. TIPPET & CO.,
Montreal and Toronto.

F. H. TIPPET & CO.,
St. John, N.B.

To
Help
You

With the mercury at 90 trade stagnates.—“All work and no play makes Jack a dull boy.” Brief suggestions that will stimulate business without much effort on your part---to help **you** without forgetting ourselves. Mutual profits to be divided !

**Greig's
Crown Brand
Flavoring
Extracts.**

If a woman's confidence is worth having it is worth keeping. The high quality, the richness, purity and strength of the 40 different fruit, flower and spice flavors of the “Crown Brand” win trade and hold it—steadfastly.

The “true to Nature” extracts.

Made on honor, sold on merit, because Quality wins trade—and keeps it !

The Greig Mf'g. Company—Robert Greig & Co., Agts., Montreal.

Working its way steadily upward and winning trade from the great army of cereal coffee drinkers, who miss the real true coffee flavor that wheat grains can **never** imitate.

Rich and nourishing and healthful, with that wonderful “building up” power of the African Kola Nut. A brief hint from you to cereal coffee drinkers will give you a permanent trade with a good profit.

**John Mackay
& Co.'s
Kola
Cafe.**

Robert Greig & Co., Agts., Montreal.

"SURE CATCH"

Seal Wax Border

Sticky Fly Paper

PRICE LIST FOR 1898

One or more Boxes..... \$0.40 per box
 Half Cases (Five Boxes)..... 1.80 each
 One to Five Cases (Ten Boxes each) 3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE Catch" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66 $\frac{2}{3}$ c. per case more than the usual profit on Sticky Fly Paper.

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
 Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, \$1.25.

1 Case, 10 Boxes, 500 Envelopes, \$10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N. Y.

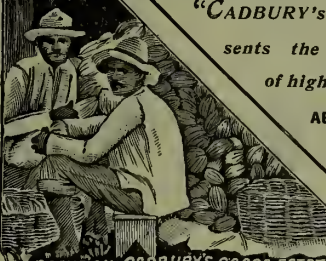
Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.



SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
 ABSOLUTELY PURE, THEREFORE BEST.
 "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.



VIEW OF MANUFACTORY, BOURNVILLE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL



Gillard's New Pickle

THE
FINEST PICKLE
IN THE WORLD.

Only the finest English Pickling Vegetables, the purest of Malt Vinegar, and the highest grade Eastern Spices are used in making this delicious Table Relish.

12 Gold Medals have been awarded for superior excellence, and 6,000 of the leading hotels and restaurants throughout Great Britain use them exclusively.

Packed 2 doz. in case; single-case lots, \$3.40; 5-case lots, \$3.30 per doz.

Gillard's New Sauce

SOLD BY ALL
WHOLESALE GROCERS
IN CANADA.

None better. This is a good Sauce, and for gravies, soups, etc., is unequalled.

Barrel lots of 12 doz., \$1.75 per doz.; single doz. lots, \$1.90.

GILLARD & CO.

Sole
Manufacturers,

London, England



AURORA

(Registered Trade Mark)

Ceylon Tea

THE NEW FLAVOR

Retails at 35, 40 and 50 cts.



Aurora Ceylon Tea possesses delightful invigorating qualities, and is absolutely pure. Packages, the most healthful and attractive. The trade make a good profit, and satisfaction to consumers is assured.

W. H. GILLARD & CO.

HAMILTON

Agents for Canada.

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 15, 1898.

(\$2.00 per Year) No. 28

A MODERN GROCERY STORE.

THE grocery and provision store of Michie & Co., 7 King street west, Toronto, which was partially burnt out last spring, was always acknowledged one of the most up-to-date buildings of its kind in Ontario.

Nevertheless, when the store had been renovated and opened to the public it was at once manifested that modern as the old store had been, the new one was more so in many respects.

Some of the changes made were radical, and altered the appearance of the store considerably. Others were merely matters of detail, and were not evident except upon close inspection. All combined, however, greatly improve the appearance of the building.

The store, which extends from King street to Melinda street, is 26 x 170 feet inside. This includes the space

at the Melinda street entrance, which is used as a provision and receiving room, and where the offices are situated.

The length of the store makes it difficult to light, yet, with Luxfer prisms at the front and the back and a large window in the stairway leading to the warehouse above, this difficulty has been overcome, and the store is ever bright and cheery.

This brightness has been materially in-

creased by replacing the plaster on the ceiling of the old store with embossed steel of two shades of green, relieved by terra cotta. The walls have also been papered in pale green ingrain with a deep freize.

Michie & Co. do a large liquor trade as well as a big grocery and provision business. To meet the requirements of the law,

from the east to the west side, bringing them into line with the rest of the counters, forming a continuous line of counters and shelving on the west wall from the front door to the provision counter, over 100 feet, and returning on the east wall about 40 feet.

The confectionery department has three counters of moderate size, each surmounted by show cases, giving an excellent display to the large variety of these goods carried. Next comes the telephone and order desk,

a glazed partition about six feet high, keeping this room free from the public eye and ear.

South of this desk are the three general grocery counters. A study of the accompanying cut will give a better understanding of the arrangement of the shelving, counters, etc., than the pen could give. It is noteworthy, however, that no counter space is devoted to wrapping paper. A shelf about six inches deep, immediately below and running the full length of all counters, is devoted to

this paper, thus keeping a good supply in all sections of the store, yet having none of it in the way.

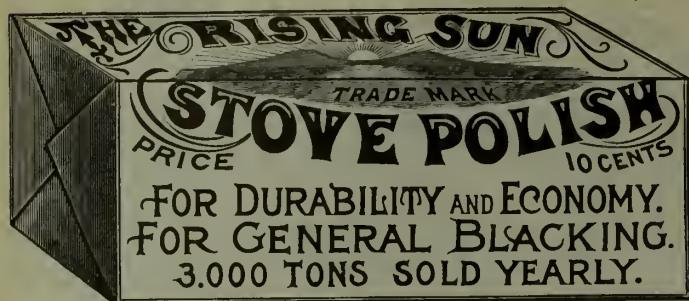
The domestic and imported bottled goods are kept in the shelving back of this first of the three general grocery counters, canned cereals, etc., back of the second, while the canned meats and soups extend all the distance back of the third and in the upper portion back of the provision counter, which



compelling liquor to be sold in a separate store, they have built their liquor shop in the east half of the King street entrance, where it extends back about 20 feet.

This somewhat narrows the entrance to the grocery store, but the effect of such narrowness has been overcome by large mirrors in each wall, which also give a handsome effect. The counters in the confectionery department have been changed

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

is at the southern end of the retail department. Two capacious refrigerators, built close to the provision counter, keep the large stock of meats, cheese, butter, eggs, etc., in excellent condition.

The most southerly counters on the east wall will be used as order counters only. In the shelving behind them are displayed the canned vegetables, jams, etc.

Beneath the stairway is the tea and coffee counter. In the shelving here all package teas and coffees are kept. Michie & Co. carry such a variety of bulk teas, however, that they cannot be carried behind one counter. They extend in bins the full distance of shelving shown in accompanying cut.

Each of these bins is made of tin, with a covering of quarter oak. By sliding one lid back the clerk can easily reach the tea, and by pulling out another board the bin can be taken out and refilled.

Each of these bins, of which there are 35; each of the 180 drawers, and each of the 20 cupboards, is built complete in itself and separate from all others, thus preventing mice from making nightly pilgrimages from one drawer or bin to another.

At the landing in the stairway is the buyer's desk, situated so as to command a good oversight over all the stock on shelves, etc.

To the north end of this stairway a large stand on rollers is devoted to the display of green fruit, etc. This stand is now placed on the floor about where the bottom left-hand corner of the cut represents bare floor. Along the wall from the stairway to Capt. Michie's private office is a large assortment of imported biscuits. Capt. Michie's office is built midway between the ceiling and the floor, and is so placed that he can see over the entire store. Immediately below his office the cigar counter is situated. From this counter toward the doorway extend a large show case and show tables. The show case is devoted entirely to displaying candle shades, fancy candles, etc.

Michie & Co. are firm believers in a well-dressed window, and have their King street show window excellently fitted. A screen about four feet high, containing three bevelled mirrors, forms the background, while a liberal use of mirrors and glass shelves makes possible an almost infinite variety of displays.

A large provision room has been constructed in the rear of the store, adding to the accommodation already afforded by two large refrigerators. The provision room is built against an outside wall, and designed so as to do away entirely with the necessity of using ice in the winter months, as has to be done with the ordinary refrigerator.

The office, which was constructed in 1893 on what is known as the American plan, and was in a gallery near the end of the store, has been removed, both because there was insufficient light so near the ceiling, and because part of the construction itself prevented the light from the rear end penetrating the store. A portion of it still stands and is used for storing flour and biscuits.

The new office is on the ground floor, right at the Melinda street window, and is excellently lighted and fitted with new desks, a large vault taking the place of some safes that have been in use by the firm since Toronto was indicated as being in "Canada West."

Part of the building above the store, previously rented out as offices, has been added to the firm's warehouse accommodation. On the first floor above the store the walls are lined with shelving, where is kept everything that is unpacked, and from here the shelving in the store is kept supplied. The second floor is devoted to goods retained in their original packages—cases or barrels—the goods when unpacked going into the shelving on the first floor, and thence to the store in their turn. The top floor, the third above the store, contains the tea room, the brooms, brushes, starch, soap, etc.

The cellars are chiefly devoted to the wines and liquors, and extend beyond their

own building, taking up a considerable portion of the space under adjoining buildings.

Stores so complete in every respect as this one are not numerous. In fact, Michie & Co. state that in Canada and the United States north of New York there are but four that are equal in size and finish to it. These are premises of S. S. Pierce & Co., Boston; Faxon, Williams & Faxon, Buffalo; C. Jeane & Co. and Chas. Stark, Chicago.

MONTREAL BUSINESS DIRECTORY.

John Lovell & Son are now issuing a classified business directory of the city of Montreal for 1897-98, containing the names and latest addresses of the numerous wholesale and retail merchants, importers, exporters, manufacturers, professional men, agents, traders and dealers, commission merchants, tailors, millers, druggists, confectioners, restaurants, newspapers, etc.

This volume will contain a complete list of the 1,200 retail grocers doing business in the city, as well as the 400 dealers in confectionery, 550 restaurants and 425 cigar and tobacco dealers.

The directory will be sent post free to subscribers upon receipt of price therefor, viz. \$1.

UNITED STATES SHIPMENTS OF APPLES.

The Fruit Trade Journal says: "The total quantity of apples shipped to all ports for the season of 1897-98 was 913,996 barrels, against 2,919,846 barrels for the season of 1896-97, and over 2,000,000 barrels less than in that season. It will, however, be noted that the season of 1896-97 was the heaviest on record, the next highest shipment being 1,450,336 barrels in the season of 1891-92.

"The largest quantity shipped during the past season from the United States, 361,864 barrels, went from New York, and the heaviest port of import was Liverpool, Eng., which received 490,138 barrels, or two-and-a-half times as many as London, the next heaviest port."

QUICK SHIPPING.

Will you kindly procure for me—

- 1 coil Inch Manilla Rope, or Sisal.
- 1 doz. Hay Forks—must be good.
- 2 kegs H.S. Nails.
- 2 doz. Top Shirts. 2 pieces Grey Cotton.

I am sending this to you because I find I can get them **QUICKER** from you, and I want them **AT ONCE**. Send 3-prong Hay Forks.

Yours truly, C. W. K.

THE ABOVE speaks for itself.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, HAMILTON



If you want quality here it is.

If you desire a great seller
here it is.

Beyond a doubt these are
the best.

Medium price for finest
quality.



JAMES TURNER & CO., - **Hamilton**

SOLE AGENTS FOR HAMILTON.

A Live Seller

“ REINDEER BRAND ”

CONDENSED COFFEE

There is no chance of spoiled coffee.
A child can prepare “ Reindeer.”
It never fails to please.

WE CAN . . . Picnic Season

supply your wants
with the . . .
Choicest of

CANNED GOODS

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

ADVANTAGE OF COLD STORAGE.

THE following letter, written by Prof. Robertson, has been sent by the Department of Agriculture to the several steamship companies sailing from Montreal and Halifax :

"Last season a lot of early varieties of apples were shipped from Western Ontario to Great Britain. About one-half of the quantity was forwarded in cold storage, and the remainder were sent as ordinary cargo. Those sent in cold storage were reported to have arrived all in good condition, and to have been sold at an average price of 18s. per barrel.

"Those sent as ordinary cargo were reported to have been sold at an average price of 8s. per barrel, and sixty-three per cent. were reported to have been landed in a 'wet' or 'slack' condition. For the safe carriage of early varieties of apples it seems necessary that they should be carried at a temperature at or below 40 deg. Fahr.

"On examining the returns from twenty-nine cargoes of apples last year, I find that the same varieties of apples were sold at the same time at prices showing as much as 8s. 6d. per barrel of a difference between the apples which were landed in good condition and the apples which were reported as being landed in a 'wet' or 'slack' con-

dition. For the safe carriage of late fall and winter apples, it seems desirable that they should be so carried, that they may be thoroughly ventilated so that the heat produced by the fruit itself will be carried off."

"When apples or other fruit are kept at a temperature above 40 deg. Fahr., they continue to ripen or go towards decay. That process generates heat. The increased temperature thus caused makes the fruit ripen still faster. For the carriage of apples by your line, could you arrange to have the hold, or holds, for apples thoroughly ventilated by an air duct leading to the bottom of the hold, and by the use of an electric fan, or fans, to suck the warm air from the top? During any particular warm weather on the voyage, the ventilating ducts might be used only during the evening or nights when the air was cool. Our department is calling the attention of growers and shippers of apples to the desirability of packing the fruit in barrels or boxes, so constructed as to permit of ventilation through each barrel or box, and packed tight enough to hold each fruit firmly in place."

"SURPRISE" SOAP.

The St. Croix Soap Co. are energetic and persistent advertisers. They make good goods, and they consider it no extravagance

to expend large sums of money in impressing that fact upon the people.

In speaking of the amount of territory which they now endeavor to cover pretty thoroughly, their manager, Mr. Ganong, said that they employ 14 travelers and advertising men, who cover all of Canada, Newfoundland and the West Indies, and that their trade is in a really better condition than it has ever been in the history of the firm.

Mr. Ganong said that he desired to emphasize the fact, that the success of "Surprise" has been principally due to its quality. They started out with this principle, and they have proved that it is good policy. Just another illustration of the fact that whatever one attempts to do in this world, should be done as well as possible. Mr. Charles Grand still continues to represent "Surprise" throughout this Province, where he is justly popular with all the good people.

Good quality, good advertising and good representation on the road, are three most essential things for the soap manufacturer, who aims to secure success. Having said so much, it is scarcely necessary for us to add that the St. Croix people are equally strong in all three departments.—Maritime Merchant.

Try a case of

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY



The F. F. Dalley Co., Limited

- Hamilton, Can.

Flake Barley in 25-lb. Wooden Kegs

A cereal that takes the place of those Breakfast Cereals that sometimes cause eruptions to break out on the face, and heat the blood in hot weather. Tilson's Flake Barley is an ideal substitute—it digests easily and yet it nourishes perfectly.

From manufacturer to
retailer direct.

If you have never tried it you can't know its pleasing qualities. We put it up in attractive wooden kegs, holding 25 pounds each. The demand is growing—everywhere. Added stimulus is given to your trade from the printed Recipes we send with every order. The women like this way of your co-operation—they write us to that effect.

The Tillson Company, Limited
Tilsonburg, Ont.

THE GROCERS' COMING PICNIC.

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening, at St. George's Hall, Elm street. The president, W. H. Marmion, occupied the chair. There was a larger attendance than usual.

T. Holmes proposed Arthur Croft, Barton avenue, as a member of the association. Mr. Croft was received.

A communication was received from T. Kinnear & Co., donating \$10 toward the picnic of the association. As this donation was received too late for insertion in the list of donations in the printed programme, THE CANADIAN GROCER was asked to make special note of the gift.

It was then moved by A. R. Williamson, seconded by J. S. Bond, "That this association strongly condemn the action of the property committee of the city council in their refusal to take any action on the petition received from the retail merchants re hawkers' and pedlars' licenses, the same action being detrimental to the business of the retail trade of the city."

This resolution caused much discussion, the verdict of all members taking part being that the property committee had acted injudiciously, and that a determined effort should be made to defeat at the polls the members of the committee who were responsible for the shelving of the matter.

The association then formed itself into a committee of the whole to arrange details concerning the picnic at Port Hope on Wednesday next, the 20th inst.

Reports were received from the various committees appointed to make arrangements, all reporting that their work had been finished satisfactorily.

The programme, a printed copy of which was shown, contains one of the best lists of sports the association has yet had.

There are 14 events, including a baseball match between the Toronto grocers and Toronto travelers, a tug-of-war between the Port Hope merchants and the Toronto grocers, a bicycle team race between Toronto grocers and Toronto travelers, eight men on each team, a boy's scramble race, a ladies'

"Comfort Soap" race, and a number of bicycle and foot races.

The baseball match is exciting much interest. The grocers' team will be chosen from the following players: Davies, Sander-son, Sykes, Boland, T. Clark, Holmes, Kelly, Thorne, Schoales, Johnston and McLean. For the travelers the following are expected to play: Muldrew, Fairwell, Parmenter, Pearson, Burns, Kemp, Murphy, Collins and Coutts.

Committees were appointed to visit the wholesale trade, to sell tickets for the picnic, to conduct the sports at Port Hope, to secure tables, cards, etc., for the use of members and guests on the boat, and to take charge of the sale and collection of tickets at the boat. It was decided that all members of the association should constitute themselves a reception committee on the boat, and that A. White, A. G. Booth, J. S. Bond, R. W. Davies and D. J. Kelly should be the judges of the entertainers on the boat during the trip home.

Allan G. Purdy, general merchant, Spring Hill, N.S., has assigned.



MacLaren's Imperial Cheese

WE CARRY

**Armour's
Pork and Beans**
in Tomato Sauce.
2-lb. and 3-lb

LOBSTERS
New Pack
Tails, Flats
and Halves

Complete Stock
of Camping and
Yachting Supplies
etc.

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers, **TORONTO**

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T KINNEAR & CO. have received a shipment of C. & B. marmalade in 7-lb. tins; also Heaton's pickles in lever tops.

Fine quintal cod is being offered by W. H. Gillard & Co.

Warren Bros. & Co. are advertising canned salmon at low prices.

Polished Patna and Japan rice are being offered by H. P. Eckardt & Co.

"Beaver" fruit jars and rubber rings are now in store with W. H. Gillard & Co.

H. P. Eckardt & Co. have just received a shipment of Armour's deviled and potted meats.

Special prices on canned goods are offered by the Eby, Blain Co., Limited, as per advertisement in this issue.

H. P. Eckardt & Co. have in stock some very fine provincial Amalies and finest currants.

Cudahy's "Rex" brand Vienna sausage, in ½ lb. and 1 lb. tins, is in store with the Eby, Blain Co., Limited.

W. H. Gillard & Co. are in receipt of a consignment of "Ice Castle" lobsters,

which turn out beautifully. They state that the price for such a high quality of fish is low.

H. P. Eckardt & Co. say that the sale of "Ludella" Ceylon tea is increasing each month.

W. H. Gillard & Co. are just in receipt of a shipment of 3-crown loose muscatel raisins in 50-lb. boxes.

Perkins, Ince & Co. have just put into stock a shipment of their "Ravano" brand macaroni, in 1-lb. packages.

The Eby, Blain Co., Limited, will furnish to any merchant in the trade who applies, full drawing samples of a leader in Ceylons to retail at 25c., which they claim to be unmatchable value.

W. P. Downey is offering this week Hire's carbonated rootbeer. This beer is made from sterilized and distilled water.

Shredded whole wheat biscuit, wheat shred drink and granulated wheat shred are typical summer specialties that are making new converts to their use every day. These goods are always in stock with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report that their "Maple Leaf" brand of smoked meats is still in good demand, and that large smoke-houses are taxed to their utmost capacity to keep up with orders.

"We are pushing out gem fruit jars at a

lively rate, buyers evidently preferring to pay the recently advanced prices, than to run any further risks in this direction," say the Eby, Blain Co., Limited.

MONTREAL RETAIL GROCERS.

PRESIDENT SCANLAN presided at the regular monthly meeting of the Montreal Grocers' Association on Thursday, July 7. There was a fairly good attendance, and, after the minutes of the last meeting had been read and adopted, the members settled down to a discussion of the arrangements for the annual picnic.

Treasurer Dixon read a financial statement showing the net receipts of the association during 1898 to be \$890, and the total expenditure \$344.47. In his capacity as chairman of the committee on advertisements, Mr. Dixon informed the meeting that the picnic had been advertised in all the local dailies, and that the programme would be ready for distribution by Tuesday, 12th.

Mr. Demers, chairman of the banquet committee, reported that the caterer who had arranged to serve the banquet at Cornwall, asked for a guarantee of \$150. After some discussion he was authorized to give the required guarantee.

The railway committee reported a good sale of tickets.

Arrangements have been completed for dancing at the picnic grounds.

Mr. W. H. Dunn read a letter from the Cornwall lacrosse team, expressing their willingness to play an exhibition match with the Nationals on the day of the picnic.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

McARTHUR & CO.'S NEW LINE.

UPON receipt of an invitation from Messrs. C. McArthur & Co. to call at their factory, and have a private view of the new line of decorations now being placed before the wall paper trade of Canada, through their large staff of representatives, THE CANADIAN GROCER gladly availed itself of this opportunity.

It may be interesting to give a few facts regarding the pioneer of wall paper in the metropolis of the Dominion, viz., Colin McArthur, who has been a leading spirit in this branch of manufacture during the last forty years, and who, prior to his arrival in the city of Montreal, personally conducted the management of the large and well known firm of Wylie & Lohead, Whiteinch, Glasgow, with whom he commenced as a lad. The foreign business of this firm extended in large proportions, and particularly with Canada and the United States, which resulted in the partnership in 1879 of Colin McArthur with the late John C. Watson, wholesale crockery merchant, of Montreal, under the style of Watson & McArthur, for the manufacture of wall papers; a few years later, he retired from the above firm, and continued under the style of Colin McArthur & Co.

On THE CANADIAN GROCER'S visit to their factory, which is situated at 1030 Notre Dame street, and commands a magnificent view of the shipping of the port of Montreal, the representative was cordially received, and shown the various processes of manufacture, with which most readers are already familiar. One is particularly impressed with the energy and foresight in anticipating the requirements of the different branches of manufacture.

We were also shown the large additional wing to the factory, just completed, and made necessary by their increasing business, which is not confined to Canada, but extends to South Africa, Australia, New Zealand, Tasmania, South America, and the West Indies; we mention this fact particularly, feeling assured it will be interesting to most of our readers to find Canadian manufacturers competing, and successfully so, against the long-established connection of the Old Country.

Their sample rooms are large, well lighted and very comfortable as well. The visitor was shown the results of the efforts, during the last year, to provide a line of wall paper calculated to surpass anything that may be shown to the wall paper trade this coming season. It is extremely difficult to describe the beauty of the combinations shown here, embracing all lines from the cheap to the most expensive; one should, however, particularize the beauty produced by their new system of blending, which must be seen to

be appreciated; the strong shades of most unlooked-for colors are taken and blended in a manner that produces the most striking effect, making it difficult to believe that such artistic results can be produced by machinery. This feature pervades the most of their range, and reaches the height of perfection in the line of ingrain friezes. The most popular new shades have been selected as sidewalls, and in these tints, more especially the darker ones, the strong, masterly hand, shown in the reconciling of such dark effects to the delicate tints of the ceilings, is remarkable. The visitor was satisfied the general expression of the trade upon these goods will be summed up in the word "perfection."

After looking through the largest line of samples ever presented to the trade, in any one season, by Colin McArthur & Co., the firm was thanked for the pleasure this visit had afforded.

PORK PACKING AT PALMERSTON.

Palmerston's new enterprise, the pork packing factory, has assumed definite shape. At a largely attended meeting of the shareholders in the town hall on the 7th inst., the following officers were elected: President, W. J. Falconer; vice-president, John Burns; treasurer, Wm. Lynch; directors, Alex. Hamilton, Maryboro'; A. Moyer, John Seiler, George V. Pool, Scott Cowan, W. Gose, Joseph Ankenman, J. Bellany. The stonework will be commenced in a few days, and, ere many weeks elapse, the brickwork will also be completed.

BACK FROM BRITISH COLUMBIA.

Capt. Adams, Warren Bros. & Co.'s representative in the Northwest and British Columbia, returned to Toronto on Friday last. "I had a fairly good trip," he said, in reply to a question. "The trade outlook in British Columbia is good."

"What about Rossland?"

"Business is good there. Things are improving. Do you know," added the captain, as he turned toward me, "I heard no complaints anywhere, about prices, until I reached Toronto."

HALIFAX MERCHANTS' EXCHANGE.

Halifax Merchants' Exchange, spoken of last week, is proving quite a success. It now has 150 subscribers. Stock quotations from New York, Montreal and Chicago are posted daily. A telegraph operator is in the room, which is open all day. Merchants chiefly assemble between 12 and 12.30 o'clock.

The Cowan Ramsay Co., Limited, whose stock of tea was damaged by smoke and water during the late fire at The Gale Manufacturing Co., has sold its whole stock to the insurance companies.

TRADE CHAT.

DURING the last six months there were shipped from Blythe, Ont., 107,440 bushels of grain, 601 head of cattle, and 807 live hogs. The total tonnage was 4,555, an increase of 923 over the corresponding six months of last year.

B. Simon, general merchant, Greenfield, Ont., is having his store thoroughly overhauled, renovated and enlarged.

The general store of A. Skitch, Port Hope, was entered by burglars recently, and clothing, boots, hats, etc., for two, stolen.

During June 69,028 lb. of butter were received at the Northampton, N.B., creamery, and 3,121 lb. of butter were made.

The contract for the supply of green coffee to the United States navy has been awarded to J. J. Donohue's Sons, New York. at 7.55c. per pound.

The London, Eng., Board of Trade statement for the month of June shows increases of £2,710,500 in imports and £323,700 in exports.

The employes of The Toronto Biscuit and Confectionery Co. went over on the Chicora to hold their annual picnic at Niagara on Monday.

The Hamilton Coffee and Spice Co. has purchased the vacant lot in rear of the Centenary church on Macnab street, Hamilton, and will erect a very large mill.

James D. Maxwell, grocer, Westville, N.S., has placed a refrigerator in his store, and will henceforth carry fresh fish, as well as groceries and provisions.

The members of the Hamilton Retail Grocers' Association will hold their annual picnic on Wednesday next, the 20th inst., at Queen Victoria Park, Niagara Falls.

A. R. Martin and J. Crawford, grocers, Kingston, have secured the contract for groceries for the Kingston Penitentiary. Hunt Bros. have the contract for the supply of flour.

The prospects for the establishment of a creamery in Tilbury, Ont., are bright, as the canvassers appointed to collect subscriptions for the purpose of establishing a creamery there, are meeting with excellent results.

The retail grocers of London and St. Thomas intend running a combined excursion on Wednesday, the 27th inst., to Niagara Falls, where they intend holding their annual picnic.

There is a movement to form a new ice company for the purpose of supplying the city of Montreal and also for export. The company will be called The Laprairie Bay Ice Co. It will have a capital of \$300,000 in 3,000 shares of \$100 each.

Canned Vegetables

We are quoting Aylmer Canned Goods for delivery when packed.

H. P. ECKARDT & CO.

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

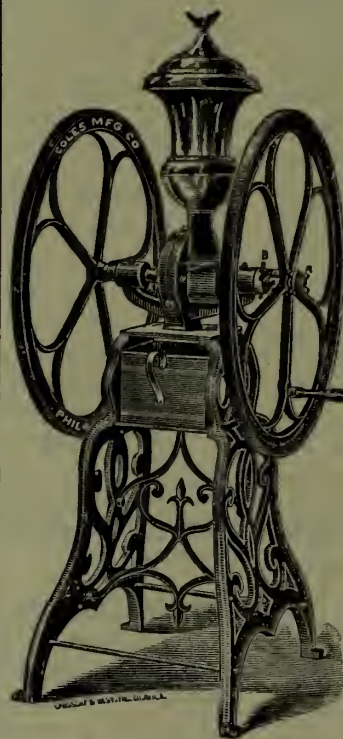
Sample room

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign
Matches



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents. { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.



President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

IMMORAL POLITICAL CONDITIONS.

GREED for office is the bane of political life. In many of the virtues, we are, as Canadians, gradually improving, but in regard to political virtues we are not so positive. On the contrary, there is just a suspicion that we are retrograding.

Time was when the motive which actuated most men in seeking seats in Parliament was the country's good, although their opinions as to what principles were for the country's good may often have been unsound.

But there are a great many men who are getting into Parliament in these latter days who are influenced by no such motives.

It is not the country's good that most concerns them. It is their own. They want office. Principles they care not enough about to give them any qualms of conscience when they disregard them. And often when they are found supporting a principle it is because it pays them best.

They run in packs, but everyone is for himself. And, unfortunately, the Government, be it Liberal or be it Conservative, helps to keep up the running and the pack

in line by dangling this and that office in front of the hungry ones, like costermongers do carrots before hungry donkeys, whose speed they desire to accelerate.

Non-successful, impecunious lawyers and doctors, with poor practices and prospects, are the most numerous in the office-seeking pack. Sometimes, one hears a snarl, either at a companion in the running, or at the Government that is keeping them running. But they still hang on till office takes them out, or despair drives them out of one party pack into that of another.

It is a most immoral condition of affairs. And the result is judges on the bench in whose judgment and justice people have little or no confidence, and men in office after office who would never have been put therein by anyone but a politician.

Were a business man, in appointing men to his various departments, to do like unto the politicians, he would be forthwith voted an ignoramus or a fool.

But there is this difference between the politician and the business man: The money one spends is the people's, and the money the other spends is his own.

What is wanted is that men be appointed to judgeships and the various lucrative positions in the civil service, not because of their importunities, but because of their fitness. That is the businesslike way, and it is the proper way. And it is the duty of the business men throughout the Dominion to propagate this doctrine, and to see that it triumphs.

There is an ebb and flow in trade, as well as in tide, and merchants who do not consider these conditions are in danger of being stranded.

PEPPER AGAIN ADVANCES.

Pepper has again taken a bullish turn, latest advices reporting a rapidly advancing market.

Compared with a month ago, prices in the outside market are $\frac{3}{4}$ to 1c. per lb. dearer, and from the lowest point of a couple of years ago the figures are over 5c. per lb. higher.

Fair, but not large quantities, have been bought lately by importers in this country.

Industry is the foundation and common sense the corner stone of success in business.

TEA TRADE IMPROVING.

BUSINESS in teas this summer has not been satisfactory to the importing houses, their great complaint being that they could not induce the jobbers and distributors to buy, despite the fact that values at primary markets exhibited a steadily-advancing tendency. Within the past few days, however, commission men at Montreal report a change for the better, and state that buyers show more disposition to trade, and that the fact has led to a considerable lot of business in new crop Japan, chiefly around 18c. per pound.

This business, so the importers assert, proves that they were right when advising buyers to place their orders early, for the same teas sold last season fully 2 to 2½c. per pound below 18c. It is also their opinion that buyers of first crop teas will get proportionately cheaper goods, and, therefore, better bargains than those who hold back for second crop.

Cables received in Montreal this week stated that the second crop was 28,000 piculs short of last year, and that values had an advancing tendency. It is believed, therefore, that the advance on these teas will be greater, compared with last season, than it was on the first crop. Another notable fact in connection with the new tea so far received is, that it does not commence to show anything like the same quality as last year. The frost appears to have got into the plantations this season to a large extent, and seriously affected the leaf, both in its style and other respects.

With regard to the shipments from Japan to this continent, they are away below last year in the aggregate, though some sections have taken more. Up to June 1, for instance, the total shipments from Yokohama to this continent were 2,667,645 lb., against 4,882,028 lb. in 1897.

The table appended will show how the tea has been distributed:

	1898. Pounds.	1897. Pounds.
New York and Eastern States.....	1,190,175	2,356,625
San Francisco and Pacific Coast ..	123,480	129,552
Chicago and Western States	1,090,219	2,164,848
Canada	263,777	231,003
Total.....	2,667,645	4,882,028

According to these figures the Canadian importations up to June 1 were the only ones to show an increase this year. In addition

to the exports from Yokohama, Kobe sent out 686,260 lb. to June 1, which makes the grand total for the present year 3,353,905 lb., against 5,369,382 lb. in 1897, a decrease of 2,015,477 lb.

With regard to China teas, Wisner & Co.'s circular, Shanghai, June 11, says: "Black teas—Our advices from Hankow extend to 7th instant, and report an active market for any good teas, also for common grades; medium quality teas have been neglected, and some of these have sold at prices which showed serious losses to tea men on producing cost. The two crack chops of Ichang tea sold at 65 tls per picul, against 55.50 tls last season. The lowest quotation is now 9.85 tls. On this market only seven small parcels of Wenchow have been shown; they have found buyers at prices ranging from 15¼ to 20¼ tls. Green teas—The first musters of new Pingsuey teas were shown on the 9th instant; to date only six chops have been put on the market; the teas are of a very good cup quality, but somewhat lacking in style. The average cost to the tea men is some 3 or 4 tls over last season; tael prices asked are some 12½ per cent. over last season's opening prices. Wenchows will be shown next week. Country teas are expected in about three weeks; prices of leaf are said to be 4 to 8 tls higher than last year."

CANNED SALMON SITUATION.

Malcolm & Windsor, Limited, Steveston, B.C., under date of July 5, write:

"Since last writing you, the situation has not changed very materially. Scarcity of labor is still a marked feature, and up to date, as compared with this time last year, only half the number of fishing licenses have been granted. It will thus be seen that, as we are within a week or so of the season, there is likely to be a shortage of fishermen the coming season.

"Sockeyes are reported in the Straits, and fishing should start in the Fraser River about the 17th inst."

SHORT ALMOND CROP.

The almond market has taken a firmer turn. Advices state that the crop in France is practically nil, while only a short crop is expected in Spain, and an ordinary one in Italy.

QUOTATIONS ON CANNED VEGETABLES.

UNLESS acquainted with the conditions the trade is likely to be somewhat puzzled in regard to quotations obtaining for futures of canned tomatoes, peas and corn.

As far as can be learned, the goods, which are being offered at the low figures, are not what are termed the well-known brands. Their quality may, as a rule, be as good as those which are better and longer known, but not being as well-known, they are consequently not saleable at as high prices as the latter.

There have been a great many tomatoes bought at 65c. Some houses state they have bought the bulk of their pack at that figure. At the same time, however, contracts have been made for what are known to be the best known brands at 70c., while some packers refuse to quote at all, believing that later in the season they will be able to get better prices. This explains the fact that the wholesalers' quotations for futures range from 70 to 75c. And what applies to tomatoes applies with equal force to peas and corn.

Whether prices now ruling will be any lower no one can with certainty say. The very strong probability is that they will not. For, whatever the crop may be, the prices at which some, at least, of the packers are selling allows but a small margin of profit, while it must be remembered stocks of tomatoes, peas and corn are lower than they have been at the opening of the new season for a number of years.

TORONTO FRUIT AUCTION.

At the Toronto fruit auction rooms, on Wednesday, a car of California peaches, plums and pears were sold, as well as the usual sale of oranges and lemons. The demand for oranges was slow, prices ruling about \$2.25 to \$2.50. Messina lemons were in even less demand, but prices ruled firm at from \$3.30 to \$3.85. A fine lot of California Bartlett pears, in 50-lb. carriers, sold briskly at from \$3.40 to \$3.65. California peaches arrived in excellent condition in 20-lb. carriers, one especially good lot selling at \$1.75 to \$1.80, another lot going at \$1.55 to \$1.65. The finest fruit offered, however, was a small lot of plums,

four basket carriers, which sold rapidly at \$2.30. Another lot of plums which was not quite so fine sold at about \$1.75. A few boxes of grape fruit were sold at \$2.25 per box.

"SCREW" BUYERS.

A MERCHANT seldom makes anything, and often loses, by being a screw in his buying.

Every man who is in business should know the value of the goods he requires to buy in order to keep his stock well assorted. And, knowing the value, it is a poor policy for him to beat about the bush in order that he may secure the article at a less price. It is the business of every merchant to make as good a bargain as he can, but, in doing that, it does not mean he should essay to do so at a figure he knows to be below the market value. If he does not know the market value, he ought to know, and, with the plentitude of trade papers, there is no good excuse for his not knowing.

There are some, who, because they do not know, try to make up for their ignorance by trying to bluff the man who has goods to sell. But bluffing is not business, and the man who practises it, whether from ignorance or upon principle, suffers thereby. He becomes a marked man, as it were. He is seldom, if ever, offered a bargain. Bargains go to the men who are the very opposite of "screw buyers." When the "screw buyer" comes around, or when he is called upon by a traveler who knows his customer, a margin is added to the price in order that the customary something may be taken off before a sale can be effected.

BOSNIA PRUNES IN CANADA.

During the past season, it will be remembered, Bosnia prunes were driven from the Canadian market by the California product.

The coming season, however, California prunes are not likely to have the same freedom, for Bosnia prunes for October shipment are being quoted on the Canadian market at prices, which, it is expected, will make it difficult for the former to compete.

LOBSTER SEASON CLOSING.

The lobster season closes on the 15th on Prince Edward Island, no extension being allowed this year. It closed on July 1, along part of the Nova Scotia coast.

A SUGAR AGREEMENT AT LAST.

THERE was an important conference last week in Montreal between representatives of the wholesale grocery trade and the two sugar refineries.

The outcome of it is a new arrangement governing the sale of the great staple, which will, if conscientiously enforced, do away with the free lance methods of the past, and allow both the jobbers and the retailers a fair, but not an unreasonable profit for handling sugar.

No one will deny that reform was necessary in this connection. THE CANADIAN GROCER has repeatedly pointed out this fact, stating at the same time, that it lay largely with the refiners to do away with the friction that has long existed in regard to the sale of this staple.

Of late, owing to the keen competition between jobbers, the evil has been aggravated, the unsettled condition of values being accentuated, owing to the action of speculators, who brought considerable quantities of foreign sugar into the market. The result of it all was, that any fixed or stable price on sugar was impossible, and in many cases jobbers not only sold at the cost price, but less, giving the discounts away, that they were allowed by the refiners, and it became absolutely unable for them to control prices.

Up to the present time, the refiners have refused to become parties to any agreement that provided penalties for jobbers who refused to live up to the same. The intrusion of the imported sugar in large quantities upon the Canadian market has, however, compelled them to act in self-defence, and now, under the new arrangement, any jobber who cuts upon the makers' price forfeits his rights to the scale of rebates allowed.

The rebates formerly allowed by the refiners to jobbers were $2\frac{1}{2}$ per cent. on lots of less than 250 barrels, and $3\frac{1}{2}$ per cent. on lots of 350 barrels and over. The new scale is arranged in a different way, for 15 barrels, the minimum quantity that the refiners will sell, and less than 80 barrels, no rebate will be allowed; for 80 barrels or over, there is a rebate of 3c. per 100 pounds; and for 250 barrels and over, a rebate of 6c. per 100 pounds, all being subject to a further cash discount of 1 per

cent. if paid within ten days from the date of the purchase.

The effect of the changes means a reduction in the standard prices, for, although the refiners allow the discounts to the wholesaler, who bases his profits according to the quantity sold, the retailer will get his sugar from an $\frac{1}{8}$ to 3-16c. per pound cheaper than he did before, except where the latter was made a gift of the staple by jobbers who entirely ignored the cost price at the refineries, which they are unable to do now. It is but reasonable that the jobber should be allowed a profit, for conservative estimates place the cost of conducting a business in the vicinity of 6 per cent. As the present arrangement is figured to yield from 3 to 4 per cent. the margin does not seem to be enough by any means to pay the bare cost of handling. At any rate no one should grumble if it does away with the old state of affairs, besides being a guarantee in a large sense for the greater solvency of traders, both wholesale and retail.

The agreement applies to the Provinces of Ontario and Quebec.

DROPS FROM THE EDITOR'S PEN.

Cultivate self-dependence, but be careful you do not over do it.

As steam is to the engine, ambition is to the man—it induces effort.

Down by the tireless murmuring sea is the place for tired murmuring merchants.

Credit is the foundation to build up business, if it is properly used, but the burden which destroys it if it is improperly used.

A young man may be displaying his ignorance when he asks a question, but he is foolish as well as ignorant who, because he will not reveal his lack of knowledge, will be satisfied to remain unacquainted about a thing he ought to know.

LARGER SHIPMENTS IN DEALS.

Shipments of deals are more active from St. John, N.B., than at any time this summer, though prices are still low. Last week there were thirteen steamers and twelve square rigged vessels loading in the New Brunswick capital.

WHAT CORN BROOMS ARE MADE OF.

COMPARATIVELY few understand the nature of broom corn, where it comes from, or how it grows.

Boeckh Bros. & Co., Toronto, have furnished THE CANADIAN GROCER with some particulars concerning this plant, which should prove of interest to grocers generally.

The broom corn is grown from seed, planted in much the same way as ordinary corn. It is planted in early spring, in ground carefully prepared. The preparation of the ground is important, and requires years of experience and study. The climate is also important, as it must be neither too hot nor too cold, but of even temperature, otherwise the growth of the corn may be hindered, and it would redden quickly. The State of Illinois produces the bulk of the broom corn used in Canada.

The length of this corn varies from three to six feet, and, while growing, looks somewhat like long prairie grass. During growth it has a root or stalk on the end, which has to be cut off when the corn is harvested in the fall of the year.

The market prices decline or advance according to the size of the crop, which is materially affected by drought.

The corn is cut in the fall when it is at its best, care being taken not to allow it to become too ripe, as, like fruit, it becomes useless, after a certain stage, for anything but seeding. After it is gathered, it is culled, sorted and graded. Then it is packed in bales ready for shipping purposes, with stalks outward to preserve the brush part. When it arrives at the storehouse or factory it may be kept for any length of time before being manufactured into brooms, and always retains its natural color, if properly handled and worked. Inferior stuff is sometimes dyed to hide its defects. This is easily distinguished when exposed to the sun and air.

A broom factory with a thorough equipment is a regular beehive of workers. The bales of corn are opened and sorted into various grades and lengths. Before being made up, the material of each broom is weighed, and tied in round bunches, and is flattened when going through the process of sewing and finishing. Then the loose seeds have to be removed from each broom separately, as mice and rats are partial to these seeds and are likely to destroy the broom in the attempt to get at them.

Boeckh Bros. & Co. personally select the broom corn used by them direct from the growers. Their output is several hundred dozen brooms per week, besides whisks, brushes, etc.



The **E. B. Eddy Company, Limited**
HULL, CANADA.

Is the Leader in the

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Because Mr. E. B. Eddy is the originator, producer, and seller of the most of the

BEST MATCHES

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Vancouver

COFFEE CROP CONDITIONS.

W H. CROSSMAN & BRO., of New York, on Friday issued the following circular reviewing the statistical position of coffee:

The outturn of the 1897-1898 Rio and Santos crops was 10,462,000 bags, which we forecasted in our last coffee circular of April 29, when naming 10,500,000 bags. The Rio commissaries, in attempting, in their long explanation of December 7, 1897, to account for their previous "errors," showed a woeful lack of knowledge of the balance of the crop. They then estimated the balance to be 1,100,000 bags, whereas the actual truth is 1,800,000, which displayed their want of sincerity or of knowledge more conspicuously than ever.

While a crop may be earlier or later, dependent upon weather conditions in the months when the gathering and drying is done, it has been proven that the actual receipts for the first six months of the season give a correct indication of the total outturn. The receipts in the first three months may be relatively smaller, as was the case in 1896, compared with 1897, but the total for six months gives a true gauge for the entire crop.

As regards this new 1898-1899 crop, no estimates have come out from independent and experienced exporters, and the estimates from the commissaries in Rio and Santos during the past two years have proved too absurd to entitle them to the distinction of that term. It being forbidden to publish anything but low estimates, consuming countries are left to draw their own conclusions, which practically are that the coffee world is at the commencement of another monster crop, in excess of the world's consumption; and in view of the enormous visible and invisible supplies in Europe and United States, a yield of 1,000,000 bags larger or smaller this season cannot be of much importance. We are yet in a period of over-production, which is likely to continue for some time to come, and even a so-called small crop in these days when the acreage planted in Rio and Santos is so immense, gives considerably more than the world requires.

Since October, 1895, the market has steadily declined, notwithstanding the fact that during all this time the coffee world generally has been leaning to the bull side. Not only so, but strong capitalists and leading houses in the trade in Europe, as well as in the States, have continually carried, all through this period, heavy quantities of coffee, constantly increasing their holdings as supplies came forward. None of these firms styled their large holdings "speculations," but instead "investments," and, according to the reports they have been sending to the interior, the "speculation" in the coffee markets has been confined absolutely to the bear side, for, in their opinion, conservative houses, who, in view of the enormous and ever-increasing supplies, were conducting their business on a plan of safety, covering their purchases by sales in the terminal market, comprised the sinful speculative element, to whom they ascribe, to a large extent, the decline in coffee values! Apart from the absurdity of such notions, let us look for a moment at the

actual business record on the New York Coffee Exchange. With a total of 6,337,000 bags of coffee received in the States in one crop year, not one-half that quantity has been reached in the year's option trading, whereas, in former years, of small crop, the option sales have totaled up to 15 to 20 million bags in one year. It is safe to state that the quantity of contracts current at any time the past year on the New York Coffee Exchange has not exceeded 600,000 bags, and, with buyers and sellers for equal amounts, it is evident that not more than 300,000 bags actual sales were open at any one time.

On the first of this month, the world's visible supply of coffee was 5,435,974 bags.

It is well to consider, however, that at no time previously have the official visible supplies been so deceiving as now. In New York alone, the stocks in licensed warehouses are given as 500,000 bags Brazilian, but a similar quantity is held in private warehouses in this locality, which, in the exchange vocabulary, is not visible, having appeared in the deliveries; yet, despite this technicality, the coffee is very much in sight, and such a quantity has never before been held in private storage like this. The coffee belongs to the "investment curriculum," and is not intended to be classed as "speculative" holdings.

The warehouse deliveries in the United States, of all kinds of coffee, 1891 to 1896, were as follows, viz.:

	Bags.
1891-1892	4,412,000
1892-1893	4,398,000
1893-1894	4,299,000
1894-1895	4,396,000
1895-1896	4,339,000
Annual average	4,369,000
The deliveries for 1896-1897 were ..	5,088,000
The deliveries for 1897-1898 were	6,036,000

This last total includes 500,000 bags counted as deliveries, but which still exists in private stores here, and even without this 500,000 bags the latter figures show over 1,000,000 bags more for each of the past two years than the average of the preceding five years. We take the supposition of a possible increase in consumption in the States of 500,000 bags during the past two years, and from this conclude there must be an increase in the invisible of fully 1,500,000 bags, while the 500,000 bags stored apart from the licensed warehouses in New York should be counted with the visible supply, where it belongs.

The deliveries in Europe also show astounding figures:

1891-1892	6,393,000
1892-1893	6,548,000
1893-1894	6,273,000
1894-1895	6,820,000
1895-1896	6,803,000
Annual average	6,567,000
The deliveries for 1896-1897 were	7,155,000
The deliveries for 1897-1898 were	8,536,000

Coffee merchants in Europe have less difficulty in detecting what are deliveries and what consumption than here in the States, for where a duty exists the Customs House withdrawals for consumption are of great assistance towards more accurate figures.

BAD YEAR FOR TEA IN INDIA.

The tea companies of India, like other corporations and industries financially interested in the great empire, experienced the full effects of the disaster of last year. They had to pay extra for labor, in consequence

of the rise in food values following the famine; they had difficulties in consequence of the plague; the gardens suffered from the phenomenal weather; and earthquakes devastated the plantations. This has affected the dividends of some of the companies, but most have done well, and the average prices are, on the whole, satisfactory.—Grocers' Journal, London.

TEA GROWING IN RUSSIA.

It is always interesting to note, says Grocers' Journal, what may be the beginnings of a big industry. Last year the first crop of tea that has ever been grown in Russia was secured by Mr. Popoff, a Russian tea merchant. On March 14 he was received in audience by the Czar, and he gave him a sample of the new crop. As tea is largely consumed in Russia, and costs just twice as much as it does in England, it is possible that there is as great an opening for the tea-planter as there was for the vine-grower in that country.

CLERK AND PRAYER LEADER.

There seems to be an opening for a "good" young man in Rat Portage, as will be seen from the following advertisement:

Wanted—A young man to look after general store on Rainy River. Must be sober, honest and a practical book-keeper. Will be expected to distribute and make up mail three times a week in the summer, and to conduct prayer meeting (Presbyterian) on Wednesday evenings. Apply by letter, inclosing references, and stating wages expected, to A. L., News office, Rat Portage.

Why was not the conducting of the Sunday services included? The successful applicant might also fill in his spare time making bricks.—Journal, St. Thomas.

It's the Roof

That Counts

Make sure of a tight, durable, and economical protection by using

Eastlake Shingles

They are more quickly and easily laid than any other shingle, because of our patent cleat and water gutter—they fit accurately—any handy man can apply them.

They're fire, rust, and leak proof, and absolutely dependable. Write for further information.

Metallic Roofing Co., Limited

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CURRENTS LOWER IN LONDON.

The limited demand for Grecian currants for some weeks past, although not unusual at this season of the year, is having a depressing effect upon the market. The recent arrival via Liverpool came on a dull market, and, in order to move the stock into consumption, importers were compelled to make concessions. The lower prices, however, do not seem to have stimulated the demand, and this is partly accounted for by the activity of sellers of small seedless California raisins, which product, owing to the comparatively low prices at which it is offered, has, it is asserted, been taking the place of currants to a considerable extent, particularly in western and southern markets, and, to some extent, among consumers in distributing centres on the Atlantic Coast.

In the spot market there has been a sharp decline within the past day or two in Grecian currants, Provincial now being obtainable at $5\frac{1}{4}$ c. in barrels, against $5\frac{1}{2}$ c. at the end of last week, and in the finer kinds prices are proportionately lower. The lower figures are primarily due to the dull trade, but the decline has been assisted, it is said, by reports from Greece to the effect that the crop is progressing finely, and that the output promises to be large unless unfavorable weather should be experienced between now and the harvest time, and, as Greece has need of all her resources, of which currants are said to be one of the chief, extraordinary efforts, it is believed, will be made to secure as large a crop as possible. The new crop, it is understood, will be ready for shipment before the end of August, a much earlier date than usual, but the first shipments promise to be of decidedly better quality than those made at the beginning of last year. No prices have yet been made on the new crop, so far as we can learn.—N.Y. Journal of Commerce.

GRIFFIN & CO.'S PORK FACTORY.

J. Y. Griffin & Co. have completed the improvements to their pork-packing plant in Winnipeg. The packing house is complete in every detail, being chilled almost throughout with artificial refrigeration, known as the ammonia process. Griffin & Co. purpose, within the next few months, building a smokehouse and a cold-storage warehouse, at some point in the Kootenay, for the better handling of their products in that district.

A FIRM OF "HUMS."

A new grocery firm has been started in Montreal, which should make things 'hum.' The members of the firm are: Hum Quin, Hum Chong, Hum Wo and Tom Ling. They will do business at 578 Lagachetiere street, Montreal, under the style of Kee Chong.



BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

ONTARIO MARKETS.

GROCERIES.

CANNED GOODS.

COFFEE.

SYRUPS AND MOLASSES.

SUGAR.

TEAS.

SPICES.

FOREIGN DRIED FRUITS.

GREEN FRUITS.

The strawberry season is over, and will go into history as the record one for large production. Red and black raspberries are now arriving freely, and are selling well at 5 to 6c. for the black, and 5 to 7c. for the red. Blueberries have commenced to come in, and are steady at from 75c. to \$1 per

BRANCHES—

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Henry Wright & Co, 51 Colborne St.

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THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

basket. Red currants are not arriving in as large quantities as last week, when toward the end of the week prices went as low as 20c. per basket. There is a big crop of this fruit, but growers held back their product, forcing an advance to 40c. per basket, which is now the ruling figure. White currants are not so plentiful as the red, nor is the demand so good. The price is 40c. per basket. The crop of black currants is rather below the average, and, as the demand is good, prices rule steady at 65 to 75c. per basket. The gooseberry crop has been good, and, as the demand was not over active, prices fell to 15 to 30c. This decreased shipments to such an extent that the demand absorbs all offering, the price now asked being 30 to 65c. Cherries also have advanced materially over last week's prices. The crop is light, and the receipts are falling off rapidly. The prices quoted now are 75c. for the cooking and \$1.25 for the eating varieties. Texas tomatoes were brought in car lots this week, and sold well at 60 to 75c., in 4-basket carriers. Canadian tomatoes have also begun to come in. They are now selling at 85c. to \$1 per basket. Watermelons have begun to come in nicely. They are selling at 20 to 40c. A car of California fruit arrived on the market last week, and another is expected this week. The prices received for the car sold last week were as follows: Peaches, \$1.40 to \$1.50, for 20-lb. carriers; Bartlett pears, \$3.50 to \$3.85, for 50-lb. carriers; plums, \$1.50 to \$4.50, for 4-basket carriers. The large range in the price of plums was due to wide difference in quality. The price received for the pears was high, considering the condition of the fruit. Pineapples are off the market, the season ending somewhat earlier than usual. The scarcity of bananas has kept prices firm, and the demand has consequently fallen off somewhat, especially in the city. Lemons have again advanced 25 to 50c. This advance was necessitated by the warm weather, which

has made it impossible to import the poorer-keeping stock. As the poorer stock went into consumption the demand for the better goods has increased, resulting in the advance noted. Oranges are in excellent demand. Prices are firm, though no change in quotations is noted.

COUNTRY PRODUCE.

EGGS—The feeling is decidedly weaker. The offerings have increased materially while the average quality coming in is poorer than usual. This has affected the demand somewhat. At outside points 10 to 10½c. f.o.b. is persistently asked for. The local market is steady at 11½ to 12c.

POTATOES—New potatoes are arriving in larger quantities and are selling locally at 65 to 75c. per bushel. The demand for old potatoes is steady at about 40c. per bag.

HONEY—New clover honey has begun to arrive on the market at \$1.25 per dozen.

VEGETABLES—Canadian butter beans have declined 40 to 50c. and green peas 25c. Otherwise the market conditions are similar to last week. We quote: Celery, 25 to 50c. per doz.; onions, seed, 10 to 15c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 50 to 70c. per doz.; long, \$1 per doz.; asparagus, 40c. to 60c. per doz.; green peas, small, 50 to 75c.; large, 75c. to \$1 per bag; Canadian butter beans, 60 to 75c. per bushel; beets, 15 to 20c. per doz.; carrots, 15 to 20c. per doz.

BUTTER AND CHEESE.

BUTTER—Large quantities of dairy butter continue to arrive. The demand has lessened somewhat. Events have proved there was nothing in the market to warrant the figures that have been paid. At present, large lots of dairy tubs are changing hands in the city at 12¼ to 12½c. Smaller fancy lots sell at 12½ to 13c. Dairy pounds are correspondingly weak. At country points 11c. is the ruling figure for both dairy tubs and pounds, with 11½c. for occasional fancy

lots. The sale of creamery prints is good, but boxes and tubs are in poor demand. At country points the prices noted are 15 to 15½c. for tubs and 16 to 16½c. for prints, f.o.b.

CHEESE—The market has weakened steadily, till it is now dull. Sales at factories during the past week have been all about 7c., though many factorymen refuse to sell at this figure. The local demand is good, with prices unchanged at 7¼ to 8c. per lb.

PROVISIONS

The demand for all provisions continues to improve. Lard is the weakest item on the list, the demand being good, but not as active as anticipated. There is a steady movement in barrel pork. Long clear bacon is active, and all smoked meats are moving briskly. Prices throughout are unchanged.

FISH.

Receipts continue sufficient to meet demand, which is good. Prices are unchanged as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is steady, prices remaining unaltered since last week, except that new red wheat is quoted at 75c., as compared with last quotation of 80c. for the old red wheat. We quote on cars outside as follows: Wheat, red winter, 75 to 80c.; white winter, 77 to 79c.; goose, 75 to 76c. The street market is quiet. We quote: Wheat, white, 76c.; red, 79c.; goose, 70c.; peas, 51c.; oats, 31½ to 33c. No. 1 hard Manitoba wheat is steady at \$1, Sarnia freights.

EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.
 Telegraphic Address: "Speedwell, Liverpool."
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 Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
 Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

FOR SALE. Choice Prime Beans.
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 Apply JAS. R. SHIELDS & CO.
 Board of Trade, TORONTO

J.Y. GRIFFIN & CO.

Wholesale Produce

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Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.
 Prompt returns.

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 Is the Best Burning Oil
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ROYAL OIL COMPANY

SOLE MANUFACTURERS

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Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Fruit—Fruit

Do we supply your trade with
 Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. • Toronto

FLOUR—A decline of 10c. is noted in Ontario straight roller, following a similar decline last week. We quote as follows: Manitoba patents, \$5.25; Manitoba strong bakers', \$4.85; Ontario patents, \$4.60 to \$4.75; straight roller, \$3.90 to \$4. Toronto freights.

BREAKFAST FOODS—Prices are unchanged, conditions remaining much the same as last week. We quote as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$3.00 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.75.

HIDES, SKINS AND WOOL

HIDES—Prices are firm and unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—Country dealers and city jobbers do not agree as regards prices. The movement, is, consequently, slow. We quote nominally: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. The season is over. Lambskins are in fair demand at 40c., and shearlings, at 25c.

WOOL—The market is dull, jobbers and country dealers disagreeing concerning values. Unwashed is quoted at 10 to 11c. and fleece at 16c.

SALT

Prices unchanged. Business continues brisk. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Pineapples are off the market.

Lemons have advanced 25c. to \$1.

The crop of red currants is large this season.

Young ducks are now selling at 45 to 50c. per pair.

Canadian refined sugars are from ⅓ to 3-16c. per lb. lower.

New season's Grecian currants will be shipped about August 15.

New clover honey, in comb, is on the market at \$1.25 per doz.

White currants are on sale in moderate quantities at 35 to 40c. per basket.

Pepper is ¾ to 1c. per lb. dearer in the outside market than it was a month ago.

Texas tomatoes are now on the market at 60 to 75c. for 4-basket carriers. Cana-

The Following Brands
 Manufactured by

The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES ————

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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Water White

Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
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ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:
VICTORIA, B.C.

THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers—
PROVISIONS OF ALL KINDS
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DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

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Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO ————

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT

PACKERS
 OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

dian tomatoes are offered in small lots at 85c. to \$1 per basket.

The feeling in regard to cheese, eggs, dairy and creamery butter is decidedly weaker than last week.

A shipment of selected Valencia raisins from London, England, arrived on the market during the past week.

A carload of California peaches, plums and pears, arrived on the market last week. Another car is expected this week.

The St. Lawrence Sugar Refinery are putting a new sample of Canadian Dutch granulated sugar on the market. The sample is a fine one.

QUEBEC MARKETS.

MONTREAL, July 14, 1898.

GROCERIES.

TRADE in general groceries has been of a fairly satisfactory character during the past week for the season of the year. The most important development has been the consummation of an agreement with the refiners, by which it is at last hoped that the free lance methods that have governed the sale of sugar will be done away with. At the same time the retailer is to get his sugar cheaper, so that in the natural course of events the consumer ought to benefit by the change. Tea has also commenced to look up a little, and values on this staple, particularly Japan teas, are much firmer in tone. In other lines a fair trade has been done, with no special developments to dwell upon here.

SUGAR.

Demand for sugar has been quite active of late, and prices all round have been reduced as a consequence of a conference that the jobbers had with the refiners last week. The decline averages from $\frac{1}{8}$ to 3-16c., and is now in force, as will be seen from our "prices current." The particulars of the new arrangement, now in force, governing the sale of sugar is given specially elsewhere, and, if it can only be maintained, will be a welcome reform upon the old method of doing business in sugar.

CANNED GOODS.

The canned goods market has not presented many interesting features this week,

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

and jobbers, as a rule, appear to be in no hurry about contracting for supplies, though the prices quoted by packers on nearly every line are higher than they were at the corresponding period last year. This is made clear by the fact that the advance of 15c. recently noted in canned salmon on the Coast has not led to any further contracts here since those noted some weeks ago. In vegetables, salesagents here, as a rule, have not had any prices named to them for leading brands. In one case, a contract in tomatoes was reported at last year's prices, but the deal could not be confirmed, and it is likely incorrect. Another lot was under negotiation on the basis of 70c., but when the agent wired the bid the packers refused it, so that quotations in this respect are largely problematical. The expectation seems to be, however, that the opening cost prices on new pack vegetables will be 75c. per dozen tomatoes, and 65c. for corn and peas, but it is only an expectation, for no actual contracts of any magnitude have been closed in any of the three lines named as yet.

SYRUPS.

Business in syrups is exceedingly quiet, and prices remain unchanged at the factory at $1\frac{3}{4}$ to $2\frac{1}{2}$ c. as to grade. Of course, jobbing lots necessitate an advance.

MOLASSES.

There is no new feature in molasses. Business on spot is quiet, and, in the absence of any transactions in cargo lots, no quotations on such quantities can be cited. Buyers, however, appear to be well supplied for the time being, so that no change is anticipated. The jobbing range is unchanged, with the usual discounts for ten days cash, as per our prices current.

COFFEE.

Business in coffee continues quiet, and prices, as a rule, are steady. A few invoice

lots of Rio have changed hands here at 10 $\frac{1}{2}$ to 12c., and Maracaibo at 13 to 13 $\frac{1}{2}$ c., but buyers are not in the market to any great extent.

TEAS.

Demand for teas, while still of a rather limited character, has picked up a trifle during the past day or so, and more business has been done in new crop Japans from first to second hands. Values on these are very firm, lots changing hands at 18c., which is equivalent to an advance of 2 to 2 $\frac{1}{2}$ c. per lb. on the cost price, rating on the same grade last year. In fact, everything seems to point to strong values on tea, and it looks very much as though buyers who bought first crop at the ruling prices will make a better bargain than those who hold off for second crop, which promises to be proportionately dearer than the first crop.

SPICES.

There has been no change in spices, which remain as last quoted.

RICE.

The rice market is without new features this week.

NUTS.

Without change, and there is nothing special this week in the tenor of foreign advices.

DRIED FRUIT.

Advices from London, received here by cable on Tuesday, stated that currants in that market had advanced $\frac{1}{8}$ d. for old crop fruit, and that the market was very bare of stock. Nothing special was reported in the correspondence from primary markets.

Valencia raisins remain as last reported, and nothing new transpires over the cable.

Prunes, figs and evaporated fruits, of all kinds, are dull and unchanged.

DRIED APPLES.

There has been very little doing either in

BE SURE AND GET

BRIGHTON Canning Co.
New Process
THISTLE BRAND TOMATOES — **GARDEN GROWN**

CANNED GOODS

SPECIAL — — QUOTATIONS.

Write, Wire or 'Phone for them.



THE **EBY, BLAIN C^o.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO

dried or evaporated apples lately, and prices are largely nominal.

GREEN FRUIT.

Trade in green fruit has been of a satisfactory character and prices generally show little change. The strawberry season is over, but raspberries are taking their place, prices running on them from 5 to 8c. a box. The supply of this fruit is exceptionally abundant this summer, hence the low prices. Pineapples are in light supply and steady at 20 to 30c. each. Bananas are unchanged at \$1 to \$2 per bunch, according to quality. Lemons have been quite active at an advance of 50c. per box, viz., \$3.75 to \$4, and oranges, too, are in good demand at \$2.50 to \$3. California peaches sell readily at \$1.15 to \$1.25, which is a decline, while plums are moving at \$1.90 to \$2.25. Pears are steady, in boxes, at \$2.50 to \$3, and watermelons range from 18 to 20c. each.

COUNTRY PRODUCE.

EGGS—The demand for choice eggs was good and the undertone to the market for such is firmer, but, owing to the liberal receipts of culls, no actual change in prices has been made yet. We quote: Fancy selected stock, 10½c.; ordinary run, 9 to 9½c., and No. 2 stock, 8 to 8½c. per dozen.

BEANS—Continue quiet and unchanged at

95c. to \$1 for primes, and at \$1.05 to \$1.10 for choice hand-picked per bushel.

HONEY—The market for honey was dull. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—Was featureless and prices nominal. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

PROVISIONS.

There was no new phase in the local provision market to note. The demand for smoked meats was fair, but the movement of pork and lard was limited. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The local grain market has been quiet, but the undertone to it for coarse grains was stronger, and peas advanced fully 1c. per bushel, and for oats, ½c. The offerings of oats at country points are very small, and the general opinion is that the bulk of the crop has been marketed, and that the bulk of the stock in Canada is held here. There

was some demand to-day, and sales of No. 2 white were made in store at 30½c., and afloat at 31c. A fair business was done in peas, and some round lots changed hands afloat at 60c. In wheat, a sale of a round lot, of Manitoba No. 1, hard, was made afloat Fort William at 94c., and another round lot was sold over the cable at a figure equal to \$1.01 afloat here.

The flour market has been unsettled since last report, and prices are lower. The demand is principally for small lots to fill actual wants, and business on the whole is quiet. We quote as follows: Winter wheat patents, \$5.25 to \$5.40; straight rollers, \$4.75 to \$5; bags, \$2.10 to \$2.25; Manitoba patents, \$5.30, and strong bakers', \$4.90.

The feed market was without any new feature. The demand is fair for the season, but prices are easy. We quote as follows: Ontario winter wheat bran, \$12.25 to \$12.75; shorts, \$13.50 to \$14 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moultrie, \$17 per ton, including bags.

Business in oatmeal continues quiet, owing to the fact that buyers generally have ample stocks for the present. Rolled oats are offering at \$3.75 to \$3.85 per bbl.

A fair trade was reported in hay, and prices are rather easier. We quote:

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

Shipping hay, \$5 to \$6; good to choice, No. 1, \$8.50 to \$9.50, and No. 2, at \$7 to \$7.50 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market, while it does not record any radical decline, is certainly not buoyant. That is to say, cable advices were not encouraging, while cable quotations from Liverpool have been unsettled. On spot, transactions in some 9,000 boxes eastern realized what most people consider pretty full prices. About 3,000 sold at 6¾c., and the balance between 6¾ and 7c., the outside being made on possibly 4,000 boxes. In addition to these an Ottawa Valley combination sold at 8¼c. Based on these figures the spot market should be at least 7c. for eastern makes and 7½c. for western, but shippers state that they cannot afford to pay anything like such prices. Altogether the market is a very contradictory one, and speculation has a lot to do with the present ruling prices.

Butter remains much the same, prices on finest creamery ranging from 16 to 16½c. There is little doing in dairy makes, and, as a matter of fact, the general demand is of a very indifferent character.

MONTREAL NOTES.

New crop Japan tea has changed from first to second hands here at 18c. Last year

similar grade sold for 2 to 2½c. less per pound.

Cables received this week from London, Eng., quote an advance of ¼d. in currants there.

A new arrangement has been arrived at governing the sale of sugar, which is specially referred to elsewhere.

No large contracts in new crop canned vegetables have yet been closed on this market so that prices are nominal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 12, 1898.

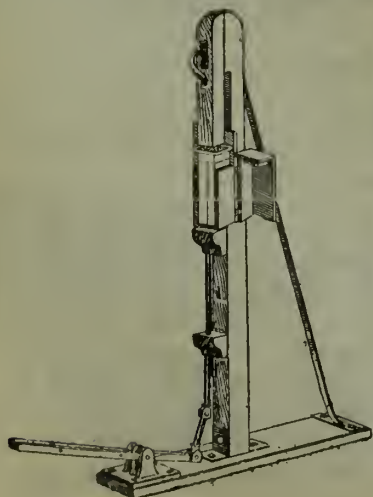
WHILE business continues quiet, there is rather more interest shown than last week. Our weather has been fine. Tourists are daily arriving. There have been quite free arrivals of chemicals, particularly bicarb soda. Prices have been quite low and the expected advance has not yet arrived. In cream of tartar, market is quite firm. In general, prices tend easy, and it has a corresponding effect on sales, people being backward about buying on account of good crop prospects.

OIL—The tendency in all lines to secure business as early in the season as possible, effects this line, as it does others, making it very busy at one time and quiet at others.

There is too much daylight for burning oil to be an active feature, and the earlier part of the season saw the demand for lubricating supplied well into the summer. This is also a quiet season at best, so there is little doing in this line. Cod oil shows small receipts and but limited demand.

SALT—Quite a cargo of coarse, from Liverpool, arrived this week, containing some 7,000 bags; also 500 sacks of fine. Our market takes about 120,000 bags coarse salt in a year. There is a fairly active sale at even prices. As further arrivals are expected, prices are not likely to show any change. In Canadian salt the sale is on the increase, not only for the usual packages, but for fine in 200-lb. bags. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—The market tends rather easier; even in tomatoes, holders are disappointed. Stocks are, however, not large, and it is thought prices will be fairly well maintained. Wholesale dealers could, however, replace stocks, if in the market to



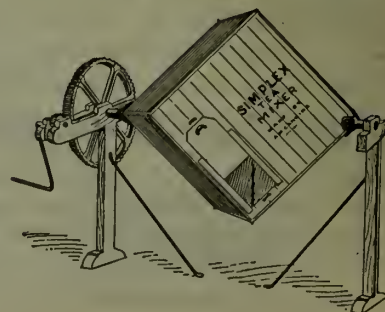
Armada Tea Packer and Simplex Mixer

Said Mr. Escott, of T. B. Escott & Co., Wholesale Grocers, London, Ont.:

"Grand Mogul" is now a better Package Tea than ever. We can guarantee prompt shipment since introducing the Armada Tea Packing Machine. It is up-to-date in every way.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

LOOK OUT FOR THE

"CLAN BRAND"

Best package Tea on the market.

BALFOUR & CO. - Hamilton

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES
Agents

THE MOST NUTRITIOUS COCOA.

EPPE'S
GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

SEASONABLE
GOODS...

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK

Special Prices on

Breakfast Bacon
Shoulder Hams

Take advantage of this and write for quotations. . . .

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

PURE MILK

Purity and cleanliness is the secret of success in the manufacture of food products. In all the processes, from the cow to the table, the most vigorous cleanliness is enforced in the manufacture of **BALDWIN'S EXPORT MILK**.

RICH MILK

Is evinced by the Government Analysis, which places **BALDWIN'S EXPORT MILK** at the head of the list, in a test of 64 samples, with 3.310 per cent. butter fat in original milk used.

PROFITABLE MILK

The Grocer, in handling **BALDWIN'S EXPORT BRAND**, secures the highest grade goods at the lowest price, and supplies the consumer at a figure that will largely increase his sales.

Drop us a post card for advertising matter and price list.

ROSE & LAFLAMME, Agents, MONTREAL.

buy, on account of goods offered by outside holders much lower than a few weeks ago. New peas are here. Latest reports from packers are to the effect that the pack will not be as large as was expected. Dealers hold back from placing orders for later delivery in any lines, as at least higher prices are not expected, American packers are again rather firmer in canned meats, but chiefly in corned beef, price being much higher than Canadian. Salmon is dull, with fair stocks held. New will have a rather light demand. In fruits, sale is light.

GREEN FRUIT—Business is active, largely in bananas, which are rather more plentiful, as are California peaches, pears, apricots, and plums. These have an increasing sale from year to year. While oranges are pushed somewhat into the background, quite large quantities of Californias have been received during the week. Lemons are quite scarce and prices rule higher, with quite a free demand. Pines are in light supply because of quality. Melons begin to have their busy season; prices show no change. Perhaps the most active business is in strawberries. Receipts from Nova Scotia have been large, and the New Brunswick berry, being much firmer and of particularly good flavor, though a little later than the other show very free supply. Prices are very changeable, depending upon each day's

supply and condition of the fruit. For best quality it keeps about 6 to 7c. A few blueberries are to be seen. They are largely shipped away, as they stand up much better than strawberries or raspberries. They are more largely canned in this Province than any other berry. Rhubarb is a drug.

DRIED FRUITS—This is still the quiet line. In new goods quite a quantity of California raisins for future delivery have been placed, but only on open orders, which may be cancelled should opening prices not suit the idea of the buyer. Of late years prices have advanced quickly from opening figures, so that those who are in on above terms stand to make a profit, or at least have a chance to take advantage of first offers made, if they wish. In Valencias, for new goods, little has been done, although for some brands it is said a few open orders have been given. This is, however, an unpopular way to buy goods here. New peels have been largely bought, prices will rule about the same as last season. In giving assortment for California raisins, it is noticed quite an increase is made in the orders for seeded. In spot goods prices are easier, and sale very light. Some very fine 4 crown loose muscatels are offered.

SUGAR—There is little to report; always an uncertain market, and, of late years, a rather disappointing one. It is becoming

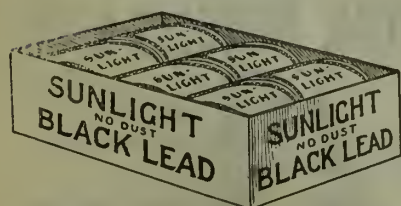
even more uncertain because of the many grades, particularly of granulated, that are now offered. Business is hardly as active as it should be at this season.

MOLASSES—It is the unexpected always happens, or is apt to happen, and this is the case this year in molasses. Sources of supply opened up which were not expected, and at present prices the market is easy, though stocks are quite light. Rather higher prices are looked for. A small cargo of Porto Rico, on consignment, arrived this week. Though a small cargo, it was quite unexpected. It contained 252 casks, 31 tierces, 50 bbls. Barbadoes shows a good demand, but New Orleans is dull.

PRODUCE—In butter, receipts have been large, and prices have ruled low with sales dull, and, what has not improved the market, is that a large part of that received has not been of good quality. Receipts are somewhat less, but there is little chance for improved values at present. Eggs are limited sale, and prices are easy. Quality needs to be carefully watched. In cheese, local prices are rather lower. As our factories tend to supply the retail trade through the Province it very much affects the demand from wholesale grocers.

FISH—There is a fair trade doing. In fresh salmon receipts keep small. Prices through the season have ruled high, as com-

Sell Sunlight Black Lead



Can be used in any country
Will be sold in every country.
It's a trade winner, try it.

THE ALPHA CHEMICAL CO., - BERLIN, ONT.

If it's Millar's, It is All Right.



PURITY
POPULARITY
PRICE and
PROFIT.

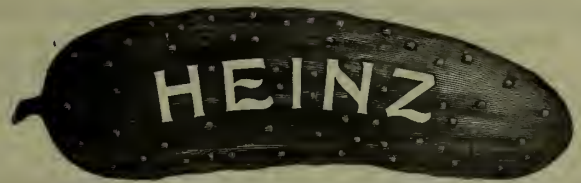
All plead for your patronage in

Millar's Paragon Cheese.

Do not buy questionable goods when you know that quality is the star that leads to success, and that **MILLAR'S** cheese is supreme in quality.

The
T. D. MILLAR CHEESE CO.
INGERSOLL, ONT.

Agents...
FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - Winnipeg.



Others of our Popular Specialties are :

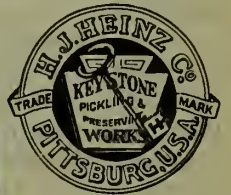
Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



ROSE'S
LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

pared with last year, and will be firmly held. Shad, fresh, are scarce and show quite a range in price. A few mackerel are offered. Dry cod show no change from last week. Pollock are very dull. A few bay herring, pickled, have been received, but there is no sale. Smoked keep low. Boneless have only limited sale this season. We quote as follows: Large cod, \$3.20 to \$3.25; medium, \$3.10 to \$3.20; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.45 to \$1.50 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3 to 3½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; shad, 8 to 12c.; salmon, 14 to 20c.; ½-bbl. shad, \$4; mackerel, 14 to 20c.

PROVISIONS—This is a quiet line, particularly barrelled beef, though pork is also very dull. In smoked meats, little is done by the wholesale grocery trade; at this season it is an unsatisfactory line to carry. Lard also shows limited business; prices rather easier.

FLOUR, FEED AND MEAL—In flour, the sale is light, and prices tend easier. Brokers in this line are finding it very dull. Quite a little flour is being sold at a loss. In oatmeal and in oats prices are quite a little lower. The decline in oats was quite rapid. Feed continues hard to get. Cornmeal is down to the old price. Hay is dull, which is to be regretted, as very large quantities are raised here. Beans are easy, and sale is small. Barley and split peas are still high, but there is a light demand. We quote: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$4.90 to \$5; medium, \$4.75 to \$4.80; oatmeal, \$4 to \$4.20; cornmeal, \$2; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 40 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8.75 to \$9.00; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Edward Morine, of Port Medway, doing business under the name of Asa Morine & Son, has assigned; liabilities \$5,486. No estimate of the assets.

L. G. Crosby is selling the cargo of Porto Rico molasses consigned here by the sch. Fillis B from Fajardo. There are 252 casks, 31 tierces, and 50 bbls.

Mr. John Sealy and wife are spending a short holiday at Grand River, Quebec. Mr. Sealy has a large branch at that place in connection with his fish curing business.

Mackerel are low this season. Boston buyers of fresh mackerel have advised shippers not to send forward large quantities. At Halifax, for pickled, the store price

is about \$7, outside catch being large. It is said 4,000 bbls, were taken at the Magdalen Islands. The catch by United States vessels, and of Irish mackerel were also large.

MANITOBA MARKETS.

WINNIPEG, July 11, 1898.

THE weather has settled and everything points to ideal weather for the exhibition week. Already the crowds are pouring into the city and many carloads of exhibits have been run out to the grounds, and all is hurry and bustle.

A number of grain men have been making trips through the country to ascertain the state of the wheat crop, and all reports are favorable. It is not likely that the crop will be very heavy, but the yield will be certainly a fair average all over the Province. One most encouraging feature is the fact that everything points to wheat ripening from ten days to two weeks earlier than last year. In some districts it is already heading out. The country generally has had enough rain, more, barring light showers, would be a positive injury, as it would tend to make the straw too heavy.

Business continues steady with prices well sustained. Of course, the retail trade has been more active in anticipation of the exhibition, but, in groceries and provisions (wholesale), there is comparatively no difference made by the exhibition.

FLOUR—Market quiet, with small demand. Most of the retail dealers are holding off buying as long as possible, in hope of a further slump in prices, but millers say this will not occur. Patent, \$2.55; bakers', \$2.35; Algoma, \$1.85; XXXX, \$1.25.

CANNED GOODS—The general indications are that fruits will open lower than last year, and vegetables also. This is the case so far with those received or contracted for. Strawberries are \$3 per case, and peas and raspberries will sell (as soon as received), at \$1.85 and \$2.80 respectively. Tomatoes, old pack, sell for \$3.10, and corn for \$2. Futures in both are offered at less than last year's figures, but nothing definite can be said until the pack is in.

EVAPORATED FRUITS—Apricots, old stock, 11c. New goods will be here in about two weeks, and present outlooks is for a 1½c. advance, making the price 12 to 12½c. per pound. Peaches and plums and prunes will likely open at last year's figures, but pears will be dearer, as advices state the crop is short.

RICE—The long announced shipment of Japan has not yet come to hand. The market is bare of Rangoon.

TEA—New crop of Japan is expected within a few days. The market opened at about the same price as last year.

COFFEE—Market is slow and quiet. Rios, No. 5, are nominal at 10 to 10½c., but there are practically no sales.

ROLLED OATS—Have dropped slightly since last writing.

BEANS—Remain at \$1.30.

CANNED BEEF—Is slightly easier, being now quoted at \$3.50.

SALMON—New canned salmon will reach this market in the course of the next few weeks.

On all goods imported from Britain the wholesale merchants are now enjoying the benefit of the preferential tariff. The lines chiefly affected here are Crosse & Blackwell goods, which are the only lines imported in anything like large quantities.

EGGS—Receipts still light, and are really bringing as much here as at any point in British Columbia, which is a most unusual occurrence; 11½c. is quoted.

BUTTER—Dairy is moving freely. Jobbers are paying 12c. at shipping points for round lots of good fresh dairy. Creamery is uniform, at 16c., shipping points. Many of the factories seem to find it impossible to operate profitably at this figure, and are placing their butter in cold storage, hoping for a higher price in the near future. Dealers in Winnipeg do not expect any immediate improvement in price.

CHEESE—Market rather dull, at 7c. for large, and 7¼c. for small.

GREEN FRUIT—Very little change in price. The first pears arrived on Saturday, and are quoted at \$5 per case. Watermelons are down to \$4.50 per dozen, and are a fine sample. Lemons will now probably remain at their old figure of \$5 until after the exhibition. Valencia oranges, the few in stock are now \$5 per case. Small quantities of fresh raspberries and blueberries are on the market. These are brought in by retail dealers, and no price can be quoted. In green vegetables, the market is particularly well supplied by local gardeners. very fine cauliflower, cabbage, turnips, carrots, beets and parsnips being offered at very low figures.

The business men of Brampton, Ont., do not believe in "all work and no play." On Thursday evening last week the dry goods merchants and the grocers had a game of lacrosse. The dry goods men won after a brilliant exhibition of the national game.

The Hartland, N.B., Advertiser states that the wheat crop in the neighborhood of that town will be below the average, notwithstanding the good season. It seems that the seed did not all grow, and part of what has grown has died, as though blighted by some kind of an insect.

Guaranteed to keep in all climates



The People want it

Then, of course, you must have it. You'll find it a great seller, one of those things that sells all the year round, as there is a constant demand for it.

One great point for it is that we guarantee it to keep in any and all climates, hot or cold.

Manufactured only by

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE - TORONTO

AGENCIES

Bellefleur	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaford	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.

" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

CANNED FISH

SALMON - -	} Special Prices For Round Lots.
LOBSTERS - -	
SARDINES - -	
HERRINGS - -	
FINNAN HADDIE - -	
SHRIMPS - -	
CLAMS - -	
SCALLOPS - -	

Warren Bros. & Co.
TORONTO.

Extra Choice

**Hams Bacon
Pure Lard
Mess Pork**

PARK, BLACKWELL & CO., Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

BUY
**Ivory Bar
Soap**

THE BEST MADE.

CURRENT MARKET QUOTATIONS

July 14, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 5-16	4 7-16	4 ½	5 ½
Granulated, Acadia	4 5-16	4 ¾	.....	5 ¾
German (Canadian) bbls	4 ½	4 5-16	4 ¾	4 ½
Dutch, bags	4 ½	4 35	4 ¾	5 ½
Paris lump, bbls. and 100-lb. bxs	5 ½	5 ¾	5 ¾	6
“ in 50-lb. boxes	5 ¾	5 ¾	.....	6 ½
Extra ground lcing, bbls.	5 ½	5 ¾	.....	6
Powdered, bbls	4 ¾	5 ½	5 ¾	6
Cream	3 ¾	4 ½	.....	.....
Extra bright	3 ¾	4	3 ¾	.....
Bright coffee .....	.....	3 15-16	3 ¾	.....
Light yellow .....	.....	3 ¾	3 ¾	4 ¾
No. 3 yellow	3 ½	3 11-16	3 ½	3 ¾
No. 2 yellow	3 ¾	3 ¾	.....	.....
Demerara .....	.....	3.50	3.75	.....
Imported yellow .....	.....	3 ¾	.....	.....

SYRUPS AND MOLASSES

Syrups—									
Dark.....	2	\$0 23	\$0 27	.....	.....	.....	.....	.....	.....
Medium.....	2½	30	32	.....	.....	.....	.....	3	3½
Bright.....	2¾	35	37	.....	.....	.....	.....	3¼	3½
Honey.....	.....	.....	40	.....	.....	.....	.....	.....	.....
“ 25-lb. pails.....	.....	.....	1 00	.....	.....	.....	.....	.....	.....
“ 33-lb. pails.....	.....	.....	1 40	.....	.....	.....	.....	.....	.....
Molasses—									
New Orleans.....	31	27	45	.....	26	28	35	45	.....
Barbadoes.....	31	.....	.....	.....	27	28	.....	.....	.....
Porto Rico.....	23	25	38	.....	42	32	34	.....	.....
Antigua.....	22	23	.....	.....	25	28	.....	.....	.....
St. Croix.....	.....	.....	.....	.....	27	28	.....	.....	.....

TEAS

Black—													
Congou—Half-chests Kaisow,													
Moning, Paking	\$0	12	\$0	60	\$0	12	\$0	60	11	40	35	40	
Caddies Paking, Kaisow.....	14		40		18		50		15	40	25	35	
Indian—Darjeelings	35		55		35		55		30	50	13	20	
Assam Pekoes	20		40		20		40		18	40	.....	.....	
Pekoe Souchong	18		25		18		25		17	24	.....	.....	
Ceylon—Broken Pekoes	35		42		35		42		34	40	32	40	
Pekoes	20		30		20		30		20	30	25	32	
Pekoe Souchong	17		35		17		35		17	35	22	28	
China Greens—													
Gunpowder—Cases, extra firsts	42		50		42		50		.....	.....	.....	.....	
Half-chests, ordinary firsts.	22		28		22		28		.....	.....	.....	.....	
Young Hyson—Cases, sifted,													
extra firsts	42		50		42		50		.....	.....	.....	.....	
Cases, small leaf, firsts	35		40		35		40		.....	.....	35	40	
Half-chests, ordinary firsts	22		38		22		38		.....	.....	28	35	
Half-chests, seconds	17		19		17		19		.....	.....	.....	.....	
“ thirds	15		17		15		17		.....	.....	.....	.....	
“ common	13		14		13		14		.....	.....	22	30	
Ping Sueys—													
Young Hysou—½ chests, firsts	28		32		28		32		30	40	.....	.....	
“ “ seconds	16		19		16		19		.....	.....	.....	.....	
Half-boxes, firsts	28		32		28		32		.....	.....	.....	.....	
“ “ seconds	16		19		16		19		.....	.....	.....	.....	
Japan—													
½ chests, finest May pickings	38		40		38		40		.....	.....	38	40	
Choice.....	32		36		32		36		.....	.....	35	45	
Finest	28		30		28		30		.....	.....	.....	.....	
Fine.....	25		27		25		27		.....	.....	.....	.....	
Good medium.....	22		24		22		24		.....	.....	20	25	
Medium	16		20		16		20		.....	.....	.....	.....	
Good common	16		18		16		18		.....	.....	.....	.....	
Common	13		15		13½		15		.....	.....	15	20	
Nagasaki, ½ chests Pekoe..	16		22		16		22		.....	.....	.....	.....	
“ “ Oolong	14		15		14		15		.....	.....	.....	.....	
“ “ Gunpowder	16		19		16		19		.....	.....	.....	.....	
“ “ Siftings	7½		11		7½		11		.....	.....	.....	.....	

WOODENWARE

Pails,	2-hoop, clear, No. 1.....	.....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
"	3-hoop, " " ".....	.....	.....	1 60	.....	1 60	.....	.....
"	2-hoop, " No. 2.....	.....	.....	1 40	.....	1 40	.....	.....
"	3-hoop, " " ".....	.....	.....	1 55	.....	1 55	.....	.....
"	3-hoop, painted, No. 2.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0.....	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 2.....	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2.....	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3.....	.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	12	12½	13	15	17	19
" pound prints.....		12½	14	16	17	-----	-----
" tubs, best.....		12½	13	14	15		
" tubs, second grade.....		10½	11½	13	14	18	20
Creamery, tubs.....	16½	16½	16½	17	17½	18	20
" prints.....		20	17½	18	18	19	-----
Cheese.....	6½	7	7½	8	8	9	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax,	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7½ 8	8¼ 9	.....	8¾ 9½
Smoked Meats—				
Breakfast bacon ..	 12	11½ 12	.....	..... 12½
Rolls	 9	8¾ 9	 9½	 10
Hams	10½ 11½	10 11½	11½ 12	 12
Shoulder hams	 11½	8½ 8¾	8 9	 9½
Backs .....	.....	11 11½	.....	..... 12
All meats out of pickle 1c. less.				

..... 11 11 1/2
All meats out of pickle 1c. less.

GREEN FRUITS

Oranges, Cal. navels, per crate	2 50	3 50		3 50	4 00		4 00
" California seedlings.....			3 00	4 50	2 75	3 75	3 00
" Mediterranean sweets.....	2 50	3 00	3 00	3 25	3 00	4 00	
Lemons, Messina, per box.....	3 25	4 00	2 75	4 00	4 50	5 00	4 25
Bananas, per bunch.....	1 50	2 00	1 50	2 25	1 50	2 25	2 25
Apples, per bbl.....	5 00	8 00			3 00	5 00	4 50
Pineapples, each.....					12	18	
" cases.....							
Strawberries, per quart.....			4	7	7	8	
Gooseberries, per basket.....			30	65			
Cherries, Canadian, per basket.....			75	1 25			
Red Currants, per basket.....			40	50			
Black ".....				65	75		
White Currants, per basket.....			35	40			
Red raspberries, per quart.....	5	7	5½	7			
Black ".....			5	6			
Blueberries, per basket.....			75	85			
Cal. Peaches (20-lb.).....			1 40	1 50			
" Pears (50-lb.).....	3 50	3 85					
" Plums (4-basket).....	1 50	4 00					
Watermelons, each.....			30	40			
Tomatoes, 4-basket carriers.....			60	75	2 50	3 00	4 00
Onions, Egyptian, per sack.....	2 50	2 75	2 50	2 75			4 50

NUTS

Brazil.....	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds.....	25	27	22	24	.....	.....	25	30
Tarragona almonds.....	10½	11½	10	11	11	12	13	15
Peanuts (roasted).....	6½	9	7	10	9	10	9	12
“ (green).....	5½	8	.....	9	.....	.....	10	12
Cocoanuts, per sack.....	.....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz.....	.....	.....	.....	60	60	70	.....	.....
Greenable walnuts.....	10½	12	10½	12	13	13	.....	14
Arbol walnuts.....	8	9	8	9	9	9	.....	.....
Bordeaux walnuts.....	8	9	8	9	9	10	.....	.....
Sicily filberts.....	8	9	8	9	8	10	.....	12
Naples filberts.....	10	11	10	11	10	11	.....	.....
Pecans.....	8½	12	8	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs,							
" " pails, boxes	12	15	12	14	14	15	13
" " In 5-lb. cans.....	15	16	14	15	15	16	.....
" " whole.....	11	13	11	13	12	13	10
Pepper, white, ground, in kegs,							
" " pails, boxes.....	18	26	18	24	24	26	25
" " 5-lb. cans.....	20	22	20	26	20	22	.....
" " whole	17	25	17	24	20	22	.....
Ginger, Jamaica.....	20	25	19	20	20	25	.....
Cloves.....	15	20	14	35	18	20	.....
Pure mixed spice.....	25	30	25	30	25	30	.....
Cassia.....	25	40	20	40	18	20	20
Crean tartar, French.....	25	27	24	25	20	22	.....
" " best	28	30	25	30	25	30	.....
Allspice	15	17	13	16	13	14	18

PETROLEUM

Canadian	12	13½	15	16	.....	.....
Sarnia water white.....	12	13	15	17	19	.....
Carbon safety	17	.....	.....	.....	.....	.....
American water white	17	17½	17½	19	21	.....
Pratt's Astral, in bulk.....	18	19	16	.....	.....	.....

COUNTRY PRODUCE

[illegible]

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3 3½	3 6	3 62½	3 75	4 1½	4 3½
Patna, per lb .....	.....	5	5½	6	5	6	.....	.....
Imperial Sella.....	5	6	4	6½	5	6	.....	5¾
Extra Burmah.....	.....	.....	4½	4¾	4	5	.....	.....
Java, extra	6½	7	6	6¾	6	7	.....	.....
Sago.....	3½	4	3½	4½	5	6	.....	4
Tapioca.....	4	4½	3¾	4½	5	6	.....	4

SODA

Bi-carb, standard, 100-lb. keg...	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

25,000 Grocers . . .

in Canada and the United States by their daily sales of



testify to the merits of this **FAMOUS BRAND.**

CHASE & SANBORN

BOSTON

MONTREAL

CHICAGO

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax,	Manitoba and B.C.
Foreign—				
Currants, Provincials, bbls...	5 3/4 6	5 3/4 6	5 1/2 6	7 7 1/2
" " 1/2-bbls...	5 3/4 6	6 6 1/2	6 6 1/2	7 7 1/2
" Filiatras, bbls...	6 6	6 6 1/2	5 3/4 6 1/2	7 7 1/2
" " 1/2-bbls...	6 1/2 6 1/2	6 1/2 6 1/2	5 3/4 6 1/2	7 7 1/2
" " cases...	6 1/2 6 1/2	6 1/2 6 1/2	6 1/2 7	7 7 1/2
" " 1/2-cases...	6 1/2 6 1/2	6 1/2 6 1/2	6 1/2 7	7 7 1/2
" Patras, bbls...	7 7	7 7	6 6	7 7
" " 1/2-bbls...	7 7	6 6 1/2	6 6	7 7
" " cases...	6 1/2 7	6 1/2 7	6 6	7 7 1/2
" " 1/2-cases...	6 1/2 7	6 1/2 7	6 6	7 7 1/2
Vostizzas, cases...	7 8	8 1/2	7 8	8 8
Dates, boxes...	4 6	4 6	5 6	6 7
Figs, 4-crown...	10 12	10 11	12 12 1/2	15
" 5-crown...	12 13	11 13	12 13	15
" 7-crown...	13 14	13 14	13 14	15
" 9-crown...	15 16	15 16	16 17	15
" natural, bags...	3 1/2 6	3 1/2 4 1/2	6 6	8 9
Prunes, Spbix, B's...	7 8	7 8	10 12	8 9
" " A's...	8 1/2	8 1/2	10 12	8 9
" California, 40's...	10 11	8 1/2 10	10 12	8 9
" " 50's...	8 9	8 8 1/2	8 9	8 9
" " 60's...	7 1/2 8	7 1/2 8	7 8	8 9
" " 70's...	7 8	7 8	7 8	8 9
" " 80's...	6 7	6 1/2 7	7 8	8 9
" " 90's...	5 6	4 1/2 5	5 6	6 7
Raisins, Valencia, off stalk...	5 5 1/2	4 4 1/2 5	5 6	6 7
" Fine off stalk...	5 5 1/2	4 1/2 5	5 6	6 7
" Selected...	5 1/2 6 1/2	5 1/2 6 1/2	6 7	7 8
" Layers...	6 7	6 6 1/2	8 9	8 1/2
" Sultanas...	9 12	8 12	10 12	10 12
" Cal. L.M., 3-crown...	7 8	7 7 1/2	6 6 1/2	7 7 1/2
" " 4-crown...	7 1/2 8 1/2	7 1/2 8	7 7 1/2	8 8 1/2
Domestic—				
Apples, dried, per lb...	6 1/2 7	5 6	5 1/2 6	7
" " evaporated...	9 10	9 1/2 10	10 10 1/2	11 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9 10	9 9 1/2	9 10	11 11 1/2
" 25-lb. boxes...	9 16	9 1/2 15	11 16	11 16
" cartons...	13 14	12 13	13 14	14
Peaches, 25-lb. boxes...	10 12	9 12	10 11	13
" Cal. L.M., 3-crown...	12 13	12 13	12 14	14

CANNED MEATS

Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans...	2 75	4 10	2 80	3 00	3 10	2 75	3 00	
" " 4-lb. cans...	9 00	13 00	8 75	9 00	8 75	9 25		
" " 6-lb. cans...	13 25	28 15	20 00	20 00	21 00			
Mixed callops, 1-lb. can...	2 60	2 70	2 60	2 75	2 80			
Launch tongue, 1-lb. can...	3 50	3 75	3 20	3 25	3 35	6 50	7 00	
" 2-lb. can...	6 50	7 40	6 75	7 00	6 80	6 00	6 25	6 50
English brawn, 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can...	2 40	2 50	2 50	2 50	2 50			
" 2-lb. can...	4 00	4 25	4 00	4 00	4 00			
Soups, assorted, 1-lb. can...	1 50	2 00	1 50	1 40	1 50			
" 2-lb. can...	2 25	3 00	2 20	2 25	2 30			
Soups and Bouill., 2-lb. can...	1 75	1 80	1 80	1 75	1 80			
" 4-lb. can...	4 25	3 50	4 50	4 25	4 50			
Sliced smoked beef, 1/2 lb...	1 65	1 70	1 65	1 70	1 70			
" " 1 lb...	2 80	2 95	2 80	2 95	2 95			

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha...	24 29	23 28	25 30	24 25
Old Government Java...	27 31	22 30	23 30	24 25
Rio...	10 11	7 1/2 12	12 13	10 10 1/2
Plantation Ceylon...	29 31	26 30	29 31	24 25
Porto Rico...	24 28	22 25	24 28	24 25
Gautemala...	24 26	22 25	24 26	24 25
Jamaica...	18 22	15 20	18 22	24 25
Maracaibo...	13 15	14 20	13 15	24 25

CANNED GOODS

Apples, 3's...	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
" gallons...	2 40	2 75	\$2 25	2 50	2 60	2 70	3 50
Blackberries, 2's...	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's...	80	90	75	85	85	95	2 00
Beans, 2's...	70	95	70	95	90	95	1 80
Corn, 2's...	90	1 00	82 1/2	95	80	85	2 15
Cherries, red, pitted, 2's...	2 00	2 35	1 85	2 25	2 30	2 40	4 75
Peas, 2's...	90	95	85	95	80	85	2 25
" sifted select...	1 14	1 20	1 10	1 25	1 15	1 20	2 25
" extra sifted...	1 25	1 40	1 20	1 25	1 30	1 50	2 75
Pears, Bartlett, 2's...	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" " 8's...	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's...	2 10	2 40	2 40	2 50	1 75	2 40	4 50
" 3's...	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's...	1 75	1 90	1 40	1 75	1 75	1 90	3 50
" 3's...	2 50	2 75	2 00	2 40	2 50	2 75	5 50
Plums, green gages, 2's...	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" Lombard...	1 30	1 50	1 20	1 50	1 30	1 50	3 50
" Damson, blue...	1 10	1 30	1 00	1 40	1 10	1 30	3 50
Pumpkins, 3's...	75	85	70	80	90	1 00	2 25
" gallon...	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's...	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's...	1 50	2 00	1 60	1 70	1 65	1 75	3 50
Succotash, 2's...	1 10	1 15	1 10	1 15	1 10	1 15	3 20
Tomatoes, 3's...	1 20	1 10	1 15	1 20	1 15	1 25	11 00
Lobster, tails...	2 50	2 95	2 50	2 50	2 50	2 60	11 00
" 1-lb. flats...	2 75	3 00	3 00	3 00	1 25	1 30	11 50
" 1/2-lb. flats...	1 00	1 00	1 00	1 00	1 00	1 00	11 50
Mackerel...	1 30	1 35	1 30	1 35	1 30	1 35	4 50
Salmon, sockeye, tails...	1 15	1 25	1 15	1 30	1 00	1 20	5 00
" " flats...	1 30	1 45	1 30	1 45	1 30	1 35	5 00
" " Horseshoe...	1 20	1 25	1 20	1 25	1 20	1 25	5 00
" " Clover tails...	1 20	1 17 1/2	1 20	1 20	1 20	1 25	5 00
" " Leaf flats...	1 45	1 32 1/2	1 35	1 35	1 35	1 35	5 00
" Cohoes...	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/4's...	10 1/2	11	10 1/2	11	10 1/2	11	12
" 1/2's...	20	21	20	21	20	21	21
" Sportsmen, 1/4's...	11 1/2	12	11 1/2	12	11 1/2	12	12 1/2
" 1/2's...	19	20	19	20	19	20	21 1/2
" key opener, 1/4's...	10	11	10 1/2	11	10 1/2	11	11 1/2
" other brands...	16	18	16 1/2	18	16 1/2	18	18 1/2
" P. & C., 1/4's...	23	35	16	17	16	17	17 1/2
" 1/2's...	23	25	23	25	23	25	25 1/2
" American, 1/4's...	33	36	33	36	33	36	36 1/2
" 1/2's...	4	5	4	5	4	5	5 1/2
" Mustard, 1/4 size, cases...	9	11	9	11	10	11	11 1/2
" 50 tins, per 100...	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Fruit in glass jars...	1 20	1 30	1 20	1 30	1 20	1 30	1 30
Haddies...	1 40	1 50	1 40	1 50	1 40	1 50	1 50
Kipperd Herrings...	1 35	1 45	1 35	1 45	1 35	1 45	1 45
Herring in Tomato Sauce...	1 35	1 45	1 35	1 45	1 35	1 45	1 45

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CALIFORNIA RAISINS.

IN its issue of July 2, The California Fruit Grower says: "The movement of raisins is light. For the month of May, shipments overland amounted to about 104 cars of 12 tons each, as against 48 cars in May, 1897. Shipments from July 1, 1897, to May 31, 1898, were 3,320 cars. It is estimated that the shipments during June, added to the stock on hand, will bring the total to about 3,800 cars, or over 90,000,000 pounds of raisins, as the crop of 1897. Indications point to a much bigger crop this season. Just how much of this large crop will be harvested and placed upon the market depends upon the weather conditions. The Raisin Pooling Association reports progress with its work. A lower freight is to be asked for, based upon an increase from 12 to 15 tons as a minimum carload."

THE SALMON SITUATION.

The salmon situation on the Coast is thus reviewed by The San Francisco Trade Journal in its issue of July 1: "Prices for Fraser river salmon are on the basis of 93¼c. for talls and 87¼c. for Skeena and other northern river salmon. They are fishing and packing on the upper rivers in British Columbia, but we are not informed as to the run. Fishing will commence on Fraser river and also on Puget Sound July 10. On one or two streams emptying into Puget Sound fishing for the market is reported, with good runs of salmon. Advices received from Columbia river by large handlers in this city state that the pack of chinook to date is less than at the corresponding time in 1897 and that the pack of bluebacks is largely in excess. The trade reports heavy sales of bluebacks in halves on the basis of 62½c., but little doing on the basis of \$1 for talls. If these fish are the same as the sockeyes then the difference in prices for Puget Sound and Fraser river sockeyes and Columbia river bluebacks is too large."

CALIFORNIA PRUNE CROP.

According to The Los Angeles Fruit World the prune crop in the Visalia district, Cal., will be about one-sixth of the yield of last year, when nearly 400 carloads alone were shipped from that point. The prunes, however, that are growing are in excellent condition, and the quality will be equal to previous years.

U. S. TOMATO MARKET STRONGER.

The tomato market is the strongest among canned vegetables, owing to the large demands of the Government, which, it is

reported, have closely cleaned up the spot supply. Over 50,000 cases have been sold to the Government within the past few days. The general consuming demand in this, as in other lines, is only moderate, though equal in volume to the business of past years at this season, when the competition of fresh vegetables restricts consumption. Advices from Maryland are to the effect that the tomato plants have been considerably injured by the drouth.—N.Y. Journal of Commerce, July, 11.

PEAS IN NEW YORK.

Only a small volume of business has been transacted. The demand from dealers for lines has been slow, as they have been experiencing a dull trade with both the out-of-town and local retail trades, as they, with few exceptions, have supplied their wants for the present, the few orders received having been, with few exceptions, for supplies to meet some especial requirements. The tone of the market has held firm, as sellers have shown no anxiety to make sales, they having only limited stocks on hand, and the fact that advices from primal points report prices firmly maintained at above a parity with local values also has given tone to the situation.—Journal of Commerce.

CANNED GOODS IN NEW YORK.

In canned goods on the spot there is a decidedly firmer feeling, due to reports from packing centres in connection with the demands of the Government for army ration supplies. The consuming demand for tomatoes, corn and peas does not seem to be very urgent at present, however, but the feeling in each of these is reported to be much firmer than it was a week ago.—N.Y. Journal of Commerce.

DRIED FRUIT IN LONDON.

Currants—The market for currants has been dull, and prices of Provincial are lower; the moderate sales include Provincial half and quarter cases at 17s. 6d., Amalias at 18s. 6d. to 19s., and Gulf at 21s. 6d.

Raisins—Raisins remain generally quiet. The Sultana market continues to be quiet, and the demand from the grocers is of a most disappointing nature. The latest reports of the growing crop are to the effect that it may turn out to be equal to that of 1897; that it can be a large one seems hardly to be expected. There is no quotable change in the Valencia market, beyond the fact that where an odd parcel or two has been pressed for sale a rather lower price had to be accepted.—Grocers' Journal.

CANNED GOODS IN LONDON.

Salmon sells steadily, and there is no disposition to clear stocks, except at full prices, although these are mostly below the cost at which they could be replaced with 1898 pack.

Lobsters—Supplies still come to hand in very limited quantities, and as importers continue to ask very fancy prices, the demand is very much restricted.

Sardines—There is a steady inquiry for these goods, but no change to note in quotations for either French or Portuguese.

Compressed Beef—There is a moderate sale for this article even at the high price quoted for all brands and sizes of tins.

Ox and Lunch Tongues—The demand continues very steady for both, and, as supplies are still limited, prices remain firm at the high quotations ruling for all brands.

Fruit—The smallness for spot stocks of fruit has become accentuated during the past few weeks, and 6s. 6d. per dozen is practically the lowest quotation for apricots; this is fully 2s. per dozen advance since the commencement of the season. Peaches and pears are in much the same position. There is a very good demand ruling for pines. Small sizes are very scarce, whilst 2½lb. tins are also in short supply.—Grocers' Journal.

CANNED GOODS IN MARYLAND.

At present the market is very quiet, with no changes reported by the brokers in their reports, although it is current that there is considerable quiet buying, and a satisfactory trade being done.

Tomatoes are said to be somewhat firmer, and the price slightly advanced, but it is not a marked advance by any means, however, it serves to show that the market is not on the decline, and that the tendency is to go higher.

Peas and beans have been cut short in this section, and it is reported that string beans sold for canning purposes as high as 70c. per bushel, making them almost entirely prohibitive.

Maryland is not expected to have more than half a crop of peaches, and it is estimated that Delaware will not be any better off. This fruit has suffered very severely in this State, not only the green fruit being injured, but the trees themselves, in many cases, have been killed.

The apple crop of this State will be short likewise, with the exception of a few counties in the western part of the State, which have also a pretty good peach crop.—The Trade, Baltimore, Md.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

Spring Surprises

Our new line of

TOILET SETS

The Latest Shapes
The Newest Decorations
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,
Lamps, and Fancy Goods

London, Ont.

Cigar "Leaders"

FOR . . .
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE

GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

MONTREAL GROCERS' PICNIC.

BEAUTIFUL weather, a large crowd, and the freedom of the town of Cornwall, all combined to make the 18th annual picnic of the Montreal Grocers' Association on Wednesday last an unqualified success. Two heavily loaded trains left Montreal at 8 and 8:30 a.m., arriving at Cornwall about 11 o'clock. The picnickers were carried by electric cars to the St. Lawrence Park, a beautiful spot, situated on the banks of the river, where a lengthy programme of sports was immediately proceeded with.

The banquet, which was held in a large tent on the grounds, was most enjoyable. About 200 grocers and their guests sat down, and, justice having been done to the many good things provided, the president, Mr. John Scanlan, in a few well chosen words, proposed the first toast on the programme, "The Queen," which was drunk most enthusiastically. The next toast, "The Judges," was proposed by Mr. Thomas Gauthier, who said that the carrying out of the programme of games, etc., in fairness and justice to all, was in their hands, and much of the success of the picnic depended on their efforts. Mr. Childs responded for the judges, and said that all that they could do was done gladly and with the object of furthering the interests of the picnic.

"The Mayor and Council of Cornwall" was proposed by Mr. S. Demers, who extended the hearty thanks of the grocers' association to the mayor and corporation for the trouble which they had gone to in order to make the visit of the grocers a pleasant one. Nothing that could be done had been neglected, and he felt sure that all appreciated the efforts made to entertain them.

The Mayor, in responding, said that he and his confreres were proud to receive a visit from such an association as that present to-day, and that the little trouble taken by them was more than repaid by the honor conferred upon the town. He expressed the hope that, at no distant date, the visit of the grocers would be repeated. Councillor Delorme replied in French, expressing the pleasure which they all had at seeing so many present from Montreal.

"The Wholesale Grocery Trade of Montreal" was fittingly proposed by Alderman R. Turner, and responded to by Mr. Irwin Harris and Alderman Laporte, the latter making a speech which created much enthusiasm. Mr. Clarihue also responded to this toast.

Mr. Valliere having proposed the toast of "Our Guests" in eloquent language, it was responded to by Mr. S. A. Starr, of the Cornwall Electric Railway, who expressed the hope that the grocers would come to Cornwall again soon, and promised an

equally good time and a hearty welcome. Dr. Rodier also responded.

"The Mayor and City Council of Montreal" was proposed by Mr. A. D. Fraser. He said that it was a fashion nowadays to cry down the aldermen and civic representatives, but this was a great mistake, and he felt that it would not be easy to secure better aldermen than those that represented Montreal to-day. This toast was responded to by Alderman Laporte and Alderman Clarihue.

The toast of "The Press" was proposed by Mr. Raby, who paid some high compliments to its usefulness. This toast having been responded to by two or three present, Mr. John Robertson proposed the toast of "The Ladies" in pleasant and witty terms, eliciting much applause. The toast was well received, and a more than ordinarily good banquet of this nature was thus brought to a close.

A good orchestra having been provided, dancing was indulged in by the young people throughout the whole day.

The steamers Rocket and Gracie made trips around the islands in the vicinity and as far as Stanley Island, many availing themselves of those enjoyable sails.

The Citizens' Band of Cornwall received the picnickers at the station, and was in attendance throughout the day, adding much to the enjoyment of the many visitors.

The programme of games was completed without accident or anything to mar its success, resulting as follows:

PROGRAMME OF GAMES.

No. 1—Quoits (open).—1st. Gold medal, by C. Robillard, H. McPhee; 2nd. Barrel flour, by Geo. Watt & Co., A. D. Loynachan; 3rd. Dozen brooms, by Boeckh Bros. & Co., C. H. Cottingham.

No. 2— $\frac{1}{2}$ Mile Race (open to book-keepers and salesmen, retail grocery trade only).—1st. Silver cup, by Bovril Fluid Beef Co., T. Elliott; 2nd. Gent's dressing case, by Chase & Sanborn, H. Warren; 3rd. Silk umbrella, by Vipond Peterson & Co., F. Douse.

No. 3— $\frac{1}{2}$ Mile Race (open to drivers and storemen, retail grocery trade only).—1st. Gold and silver medal, by S. H. Ewing & Son, P. Foley; 2nd. Box Comfort soap, by Pugsley & Dingman, T. Hanley; 3rd. Box tea, by Salada Tea Co., Jos. Lecours.

No. 4—100 Yards Race (open to the sons of grocers or their employees, 10 years or under).—1st. Silver cup, by J. J. Ryan, P. Kelly; 2nd. Pair cuff links, by The Association, Alex. O'Brien; 3rd. Box chocolate, by Cowan Chocolate Co., D. Blais.

No. 5—(Open to daughters of grocers or their employees, 12 years or under).—1st. Silver watch, by The Association, M. Hoolahan; 2nd. Box perfume, by L. Silverman, C. DeRapentigny; 3rd. Sun shade, by The Association, E. Manning.

No. 6—Running Hop, Step and Leap (open to all connected with the trade, wholesale and retail).—1st. Silver butter

dish, by Lang Manufacturing Co., H. N. Cowan; 2nd. Gross toilet soap, by D. Morton & Co., Thos. Hanley; 3rd. Keg pickles, by M. Lefebvre & Co., Jos. Lecours.

No. 7—200 Yards Race (open to city travelers, wholesale grocery trade only).—1st. Gold watch, by D. H. Rennoldson, E. Landry; 2nd. Gent's dressing case, by Chase & Sanborn, T. A. McNab; 3rd. Silver pickle stand, by Lang Manufacturing Co., C. A. Corrigan.

No. 8— $\frac{1}{2}$ mile race (open to bread and biscuit drivers).—1st. Silver medal, by D. C. Brosseau, W. Hickey; 2nd. Barrel flour, by Hunsecker & Co., James McConomy; 3rd. Box Queen's laundry soap, by A. Savage & Sons, W. Burns.

No. 9— $\frac{1}{2}$ mile race (open to ale and ginger ale drivers).—1st. Silver cup, by Lang Mfg. Co., T. McEntee; 2nd. Box cheese, macaroni and tomatoes, by Watt, Scott & Goodacre, D. P. Delaney; 3rd. $\frac{1}{2}$ barrel flour, by D. Robertson, U. Fortier.

No. 10— $\frac{1}{2}$ mile race (open to all travelers connected with the trade, excepting those entering in No. 7 event).—1st. silver cup, by Bell, King & McLaren, H. N. Cowan; 2nd. set military hair brushes, by Kenneth Campbell, S. McKory; 3rd. Doz. plush handle brooms, by Austin & Lefebvre, F. Hodge.

No. 11—One Mile Bicycle Race (open to grocery trade, wholesale and retail).—1st. Gold medal, by Blue Ribbon Tea Co., John Farrell; 2nd. Box Vienna baking powder, S. H. & A. S. Ewing, E. Wills; 3rd. Box Victoria soap, by D. Morton, Jas. McCarthy.

No. 12—Potato Race (open to all connected with the trade, wholesale and retail).—1st. Gold watch, D. H. Rennoldson, M. Haugh; 2nd. Barrel flour, by Howe McIntyre, M. O'Brien; 3rd. Case fluid beef, by Vimbos Co.; J. A. Hutton.

No. 13—100 Yards Race, Fat Man's (open to bona fide grocers, wholesale and retail, 200 lb. or over).—1st. Set carvers, by Chase & Sanborn, I. N. Archambault; 2nd. Silver bake dish, by Pure Gold Co., M. Courtois; 3rd. Box Babbitt's soap, by W. H. Dunn, J. E. Manning.

No. 14—200 Yards Race (open to members Retail Grocery Clerk's Association).—1st. Silver medal, by Leonard Bros., E. Landry; 2nd. Silver cake basket, by Pure Gold Co., J. Fortier; 3rd. Tub butter, 30 lb., by Loynachan & Sriver, J. O. Ville-neuve.

No. 15—100 Yard Race (open to all bona fide retail grocers).—1st. Silver water pitcher, by Pure Gold Co., P. Lalonde; 2nd. Silver set, by W. H. Dunn, C. H. Pitt; 3rd. Box Babbitt's 1776, by W. H. Dunn, W. Currie.

No. 16—100 Yards Race (open to members of committee, exclusive of chairmen).—1st. Silver pitcher and tray, by Montreal Biscuit Co., T. A. Vincent; 2nd. Set silver mounted carvers, by J. Barry & Son, E. W. Farrell; 3rd. Silver set in oak casing, by Robt. Herron, P. O'Brien.

No. 17—100 yards race (open to chairmen of committees).—1st. Onyx clock, by Tamikande Tea Co., J. P. Dixon; 2nd. Onyx table, by Chase & Sanborn, W. Willison; 3rd. Pair opera glasses, by Pure Gold Co., S. D. Vallieres.

No. 18—100 yards race (open to grocers 45 years of age and over).—1st. Silver fruit basket, by Chase & Sanborn, P. O'Brien; 2nd. Silver cup, by Irwin Harris, S. D. Vallieres; 3rd. Box Cadbury chocolate, by Frank Magor, R. Turner.

No. 19—200 yards race (open to boys, 15 years and under).—1st. Banjo, by Montreal Trading Stamp Co., C. Hicky; 2nd. Box extract, by R. Greig & Co., M. O'Brien; 3rd. Box Maypole soap, by Tippet & Co., Frank Warren.

No. 20—Three-legged race (open. Prizes to first and second teams only).—1st. 2 Cases baked beans, by Heinz & Co., Warren and Wilson; 2nd. 2 Crocks butter, by Croil and McCullough, Williams and Hanley.

No. 21—Consolation race, $\frac{1}{2}$ mile (open to all competitors who have not already won a prize).—1st. Box corn starch, by St. Lawrence Starch Co., J. McIntyre; 2nd. Box Cook's Favorite Baking Powder, by J. J. Duffy, D. Black; 3rd. Jar vinegar, by M. Lefebvre & Co., W. A. Fraser.

A gold medal was given to the married lady having the largest family on the grounds. Presented by Ferdinand Hogue. Won by Mrs. S. D. Vallieres.

Lacrosse match, Cornwall v. National, senior teams. Tie game.

MARRIAGE OF W. H. SEYLER.

ON Thursday, of last week, a wedding, of considerable interest to the trade, was celebrated in Hamburg, Ont., when Miss Minnie, third daughter of Hon. Senator Merner, was married to Mr. W. H. Seyler, the well-known broker, Toronto. The wedding was a quiet one, taking place at the beautiful residence of the bride's father, at 12.30 noon, in the presence of the family of the bride and the parents of the groom.

The Hamburg Independent concludes a notice of the ceremony as follows: "The Independent joins the many friends of the popular couple in wishing them a happy and prosperous future. It might be mentioned that the groom is a native of Hamburg, and was during his residence here one of the town's popular young men, and it is but natural that he should return to his old home to secure for himself a helpmate and wife."

After the wedding dinner, Mr. and Mrs. Seyler left for a trip to the east. They will reside at 36 Lansdowne avenue, Parkdale.

THE CANADIAN GROCER tenders its congratulations.

NEW TELEPHONE CO. IN LONDON.

A number of the business men of London, Ont., have been incorporated under the style of the People's Telephone Co., of London, Ltd., with a capital of \$100,000, for the purpose of introducing a new telephone service in opposition to the Bell Telephone Co., Ltd. London's agreement with the Bell Company ended on June 19, and as the latter refused to reduce its rates, a new agreement has not yet been entered

into. The Bell Company's rates are \$40 for business 'phones, \$35 for residential 'phones, or \$65 for both. The new company offer, if the franchise is given it, to put in business 'phones for \$26, residential \$18, or both for \$42.

PERSONAL MENTION.

Mr. D. H. Reynoldson, commission agent, Montreal, is on a business trip to Great Britain.

Mr. Rose, of Rose & Laflamme, is combining business and pleasure in a trip to the Pacific Coast, etc.

Charles P. Hebert, of the wholesale grocery firm of Hudon, Hebert & Co., Montreal, has been appointed to the Board of Directors of the City and District Savings Bank, to replace the late Sir Adolphe Chapleau.

Mr. D. I. Warren, of Warren Bros. & Co.'s sample room, is again back at his desk after a three months' course at the Stanley barracks. He is a lieutenant in the Governor-General's Body Guard, and was at the barracks taking a special course, the result of which is seen in a much-bronzed face and a graceful military tread.

A PROSPEROUS TEA HOUSE.

A REPRESENTATIVE OF THE GROCER spent an instructive half hour with Mr. Mann, the manager of Salada Ceylon Tea Co., in its new warerooms, corner St. Paul and St. Sulpice streets, Montreal.

Mr. Mann's first remark was: "Three years ago we found desk room in another firm's office sufficient for our business, whilst to-day our business has increased to such an extent that, for the eastern trade alone, we do not find a four-storey building too large for office, sample-room and storage." They have now in stock from sixty to seventy-five thousand pounds of tea.

To show the great increase in the sales of Salada Ceylon tea, Mr. Mann said that for eighteen months after coming to Montreal it cost them \$2.35 per lb. to sell their teas, whilst now, they sell, in Montreal alone, to 600 grocers.

Among the many reasons why Salada Ceylon tea has made such strides may be mentioned three: 1st. They sell exclusively to the grocers. Pedlars and departmental stores receive scant mercy from them. 2nd. They allow no cutting in prices. 3rd. They positively guarantee all their teas, even going so far, if necessary, to give a written agreement that if their teas are not all they are represented to be, they may be returned at the firm's expense.

All these combined give the grocer security against unjust competition, a good tea and a good profit, and, as Mr. Mann

very aptly puts it, "the grocer knows when he has a good thing, and sells it."

The Salada Ceylon Tea Co. was wise in the choice of its representative in Montreal. Mr. Mann is both a tea and business man; while he probably knows as much about tea as any other man in the trade, he also knows good business methods, as a glance around the office and through the advertising cards shows, to say nothing of his use of THE CANADIAN GROCER.

The Palmerston, Ont., Pork Packing Co., has been incorporated by letters patent; capital \$99,990 in \$10 shares.

HAVE YOU ANY

Cheese, Butter, or Canned Goods for Sale?

WENTZELL & CO., Halifax, N.S.

are ready to pay highest market price in cash for same. They are also open to purchase bankrupt stocks, and are ready to take advantage of any good bargains, for cash.

MATCHES

The dearest not always the best.

Try New Dominion Matches.

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**

The world-renowned French Vanilla Chocolate

HERDT & CO., 13 St. John St. Montreal

General Agents for the Dominion

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

G. H. WALKER, general merchant, Bothwell, Ont., has sold his stock to R. O. Y. Ainslie, and has assigned to W. R. Hickey.

E. W. Maybee, grocer, Peterboro', Ont., has assigned to J. W. Brisbin.

A. Morine & Son, general merchants, Port Medway, N.S., have assigned.

McEvoy & Co., grocers, Alexandria, Ont., have assigned to F. T. Costello.

Brazella F. Miller, general merchant, Upper Middleboro', N.S., has assigned.

R. K. Harris, general merchant, Millbrook, Ont., has assigned to G. F. Harris.

L. Hamel & Co., general merchants, Mine Centre, Ont., are asking for an extension.

Duncan J. McDonald, general merchant and liveryman, Bridgeport, N.S., has assigned.

The estate of T. Graham Fraser, grocer, Glasgow, N.S., has been reconveyed to him by assignee.

The estate of W. H. Moore, general merchant, North Sydney, N.S., has been reconveyed to him by assignee.

The estate of Catherine McDonald, general merchant, Whycocomagh, N.S., is offering 33½ per cent. at 60 days.

PARTNERSHIPS FORMED AND DISSOLVED.

Whitman, Burley & Co., general merchants, Portage la Prairie, have dissolved, C. S. B. Burley continuing.

Edouard and Zenon Meunier have registered as proprietors of the firm of Meunier & Freres, grocers, Montreal.

Philip E. and Joseph K. Kirouac have registered partnership as grocers in Quebec under the style of Kirouac & Frere.

Copartnership has been registered by A. M. Caldwell only, under the style of A. M. Caldwell & Co., general merchants, Berwick.

Joseph and Rosario Mongeau have registered partnership as grocers in St. Henri de Montreal, under the style of Mongeau & Frere.

Richard and George H. Ware have registered partnership under the style of Wm. Ware & Sons, commission merchants, Montreal.

Elisha Cosman has admitted George S. Wetmore into partnership as commission produce dealer in St. John, N.B., and business will be continued under the style of Cosman & Wetmore.

Copartnership has been registered between Wm. H. and Harvey Hayward, under the style of W. H. Hayward, dealer in china, glass, etc., St. John, N.B.

SALES MADE AND PENDING.

The stock of Isabella Hendry, general

SOMETHING NEW !**Smoked Geneva Sausage**

½-lb. tins, with key.

A Seller.

They're CLARK'S !**They're Right !****ORANGE MARMALADE****Have you tried Upton's Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . .

THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

merchant, etc., Stirton, Ont., is offered for sale by auction, on the 27th inst.

The assets of J. B. Richer, jr., grocer, Montreal, have been sold.

CHANGES.

Patterson Bros., grocers, Hamilton, Ont., have gone out of business.

Thomas Jell, grocer, Preston, Ont., has been succeeded by D. Kraft.

The National Cigar Co., Limited, Toronto, has obtained charter of incorporation.

R. M. Graham, general merchant, Melita, Man., has sold out to Thos. McJannet.

C. W. Tublen, grocer and crockery dealer, Edmonton South, N.W.T., has sold out to Wilkins & Richards.

Julie Lalonde, wife of A. L. dit Desrosiers, has registered proprietress of the firm of H. Desrosiers, general trader, Montreal.

Wm. Gibbons, fruit dealer, Halifax, has registered consent for his wife, Lydia Gibbons, to do business in her own name.

FIRES.

The Huyck Mercantile Co., general merchants, Colborne, Ont., has been burned out; insured.

DEATHS.

John Burton, of Smith & Burton, wholesale grocers, Brandon, Man., is dead.

OYSTERS THE YEAR ROUND.

THE oyster lover will no longer have to spell the months to see whether there is an "r" in them before he dare venture on his favorite indulgence.

We are to have a supply of oysters all the year round. The latest development of the British Empire is a colonial oyster industry.

New Zealand is sending 5,000 dozen frozen oysters, of native production, as an experiment. George Tabor, of Lower Thames street, is hourly expecting their arrival.

It is three years since a New Zealand merchant, on a summer visit to London, sought unsuccessfully for an oyster. "What, no oysters?" he exclaimed, after the fashion of the lady who married the butcher. "We must send you some from New Zealand." The idea has at last become a fact. In a day or two London will be invited to try a new specimen of colonial produce.

They are for cooking purposes, soups, sauces, stews, patties, and the like. It is not expected that anybody will eat frozen oysters on the half-shell.

At present, the summer oysters come principally from Portugal and France, and are laid on English beds. The oysters from New Zealand will be kept in refrigerators. They are said to be fine, and white, and plump. As a trial, some were frozen and cooked in New Zealand. The report was favorable.

The first cargo will be put on the London market at 8s. a hundred. It is intended to send consignments once a month, until the months arrive spelt with an "r." The oysters are frozen in blocks of eight and fifteen dozen.

The arrival is timely, for the "native" season came to an end yesterday. In a little while, it is said, we shall be talking of "New Zealand, where the oysters come from."—Mail, London, Eng.

The bottled beer of England requires nearly 70,000 tons of corks yearly.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



We are glad to see that the trade generally, and our customers in particular, know a good thing and sell it as the increasing demand for

White Moss Cocoanut

proves. Ask your grocer for it, he sells it.

THE CANADIAN COCOANUT CO.
MONTREAL.

Star Brand

COTTON CLOTHES LINES

All lengths, both in Twisted and Braided

3 and 4-PLY COTTON TWINE.

Lamp and Candle WICK.

Sold by all Wholesale Dealers.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

**Lard, Candy, Spices,
Pickles, Syrup, etc.**

Manufactured by

**The Wm. Cane &
Sons Co., Limited**

Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto

QUALITY

Good Profits and No Trouble

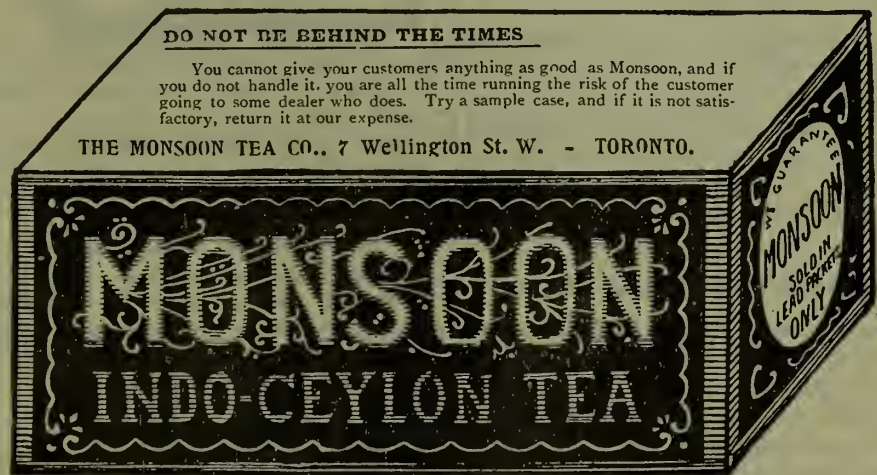
COW BRAND



Retailers, if you don't keep Cow Brand Baking Soda your customers will buy it from some up-to-date grocer who does.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



DO NOT BE BEHIND THE TIMES

You cannot give your customers anything as good as Monsoon, and if you do not handle it, you are all the time running the risk of the customer going to some dealer who does. Try a sample case, and if it is not satisfactory, return it at our expense.

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.

Good Matches

\$2.50 a Case.

Now and then we secure an exceptional "bargain" at an exceptionally low price—a "special line," so to speak. Just now we can offer you the "Diamond Jubilee" Match—a good **match every way** below the regular market price.

We could sell them for more money, but we believe that a special inducement like this may win your trade on Brushes, Brooms, and Woodenware (our regular lines)—perhaps it will call your attention more forcibly to the advantages we offer in high quality at fair prices.

Diamond Jubilee Matches, \$2.50 a case.

Order now as price will be advanced shortly. Freight allowed on 5-case lots to Ontario Railway points east of Sudbury.

Boeckh Bros. & Company
Toronto, Ont.

Brushes, Brooms, Woodenware.

ENGLISH VINEGAR IN CANADA.

A GOOD article, if it is properly pushed, usually wins its way. During the last few years Purnell, Webb & Co., proprietors of the Vinegar brewery, Bristol, Eng., have been pushing their malt vinegar more vigorously in Canada, and, as the quality of this commodity is undoubtedly excellent, it is gradually becoming a staple on this market.

Among the shipments recently made to this country was a carload to the Winnipeg agents of the company, A. Strang & Co. A good order was also recently shipped to C. E. Jarvis & Co., of Vancouver, the British Columbia agents.

The reduction of one-fourth in the duty on British goods is expected by Purnell, Webb & Co., to stimulate their trade with the Dominion. It is worthy of note that they attribute much of their business in the Dominion to their advertisement in the columns of THE CANADIAN GROCER.

PRESERVING FRESH MEAT.

A new method of preserving freshly killed meats is described by Consul Hughes, of Sonneberg, who says; "The animal to be used is first shot, or stunned by a shot from a revolver (loaded with small slugs), in the forehead, in such a way as not to injure the brain proper. As the animal drops senseless, an assistant cuts down over the heart, opens a ventricle, and allows all the blood to flow out, the theory of this being that the decomposition of the blood is almost entirely responsible for the quick putrefaction of fresh meats. Immediately thereafter, a briny solution (made of coarse or fine salt, more or less strong, according to the length of time the meat is to be kept) is injected, by means of a powerful syringe, through the other ventricle into the veins of the body. The whole process takes only a few minutes, and the beef is ready for use and can be cut up at once."

TO ENGAGE A LAWYER.

The Hamilton Retail Grocers' Association has decided to engage a lawyer in connection with the association's collection department, to begin actions against those persons who will not pay their grocers' bills.

WERE ON THE LA BOURGOGNE.

Mr. Cure, the newly appointed manager for Chocolat Menier in New York, and wife, were among the passengers of the ill-fated La Bourgogne, and were both lost. Mr. Cure was on his way to Paris to confer with Messrs. Menier on business matters connected with the New York Office.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

"The Palatial Home"

at 32 Yonge Street., Toronto, of



is a colossal monument attesting to the celebrity of the most delicious tea in the world.

Sold by all grocers, in sealed lead packets only. 25c., 30c., 40c., 50c., 60c.

SALADA TEA CO.

Toronto, Montreal, Buffalo, Cleveland,
Pittsburgh, Boston, Detroit, Rochester.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for Minors' and Sailors' use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited
KENTVILLE, NOVA SCOTIA

**Dewar's Famous Scotch**

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints \$2.75 per doz.
Apollinaris bottles, splits 1.00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

**"Golden Leaf"
Japan Teas**

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S

ADAMS'

TUTTI FRUTTI

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decorate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Blind Man's Buff . . .

is what those grocers are playing who are groping around for Dollars with the

cheap, trashy, unclean teas of *China* and *Japan*.



You will have dollars to throw away if you sell only Ceylon and Indian teas---They are easy to sell because they are cleanly made, pure, healthy, and economical, and they please your customers --- If you do not handle these teas, do so and be wise.

CANADA AND THE BACON TRADE.

MR. L. M. DOUGLAS' article on bacon-curing in the last number of the Royal Agricultural Society's Journal—to which we briefly referred a short time back—is fully worthy of careful study from the Canadian, as well as from the English standpoint. True, the writer's object is to point out the best means of developing the latent potentialities of the trade in this country. But the facts and figures he puts before the reader have an almost equal significance for the Canadian farmer. For, as Mr. Douglas points out, bacon curing is not an industry peculiar to any country; it depends upon the conditions upon which agriculture is conducted, and the place the pigs are allowed to occupy in the economy of the farm. "The mere technical details of curing are not the property of any country or of individuals."

The first fact to notice is the continuous increase in the British imports of pig meat. Of bacon alone, the import of 1897 was over 5,000,000 cwt., and its estimated value was £8,867,846. Next, it should be observed, that Canada now takes second place among the bacon-curing countries whence these supplies are drawn. The United States still heads the list, but its pig statistics for 1897 show a distinct shortage as compared with the previous year. Against this falling off, however, and a similar decline in Denmark and Sweden, must be set the increase in the case of the Dominion. Not only has the number of swine in Canada steadily grown, but, as Mr. Douglas goes on to point out:

It is safe to say that the coming rival of all other countries in the production of bacon is Canada. The attention given to the breeding of pigs by the agricultural authorities, and the enthusiastic co-operation of the farmers, are alike contributing to this result. "Pea-fed Canadian" is fast displacing Danish meats, and taking the leading place in the English market. No doubt the supplies from Canada will continue to increase by the same leaps and bounds as of late years, so long as the Dominion farmers devote as much attention to the quality of hog produced. It is said now that one house alone in Canada often kills as many hogs in one week as the whole of the Danish slaughteries. It will be noticed that there is a large increase in the number of hogs bred in 1891 as compared with 1881, and a still greater increase, in at least two of the Provinces, in the year 1897.

The supplies from Canada have indeed injuriously affected the market for Danish meats, and the future of the import trade certainly seems to lie with the Dominion and the United States. How far these opportunities are taken advantage of must rest largely with the Canadian farmer himself. For, although Mr. Douglas is naturally anxious to see greater attention paid to the industry in the Old Country, it is safe to assume that the demand here will continue to grow steadily and will leave a large proportion of the trade at Canada's control, whatever may be done by the English bacon curer.—The Canadian Gazette.

SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars in Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.

Walter Northrop

DRIED FRUITS

Importer and
Exporter ofDressing and Packing of
Currants a specialty.66 Esplanade Street
Telephone 8015. West

TORONTO

HIRES' ROOTBEER

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada.

W. P. DOWNEY

20-20½ St. Peter Street, Montreal,
P.Q., Sole Agent for Canada.

BRANCH HOUSE:

40 Yates St, Victoria

A. BRENCHEY

Manager

Representatives at

REVELSTOKE

AND

NELSON, B.C.

Cold Storage

At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St.

VANCOUVER, B.C.



The "SAFETY"

ACETYLENE GAS MACHINE

The most simple and the safest machine made.

It does what other machines cannot do. It generates Gas Cool. It washes and purifies the Gas twice. Automatically removes the Ash from the Carbide. Leaves the Ash perfectly dry and thoroughly exhausted.

Every Machine Guaranteed.

Manufactured by.....

THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Proprietors and Sole Manufacturers for the Dominion of the
celebrated CLIFF-WARDLAW GENERATORS.

A 1 QUALITY

The highest grade of

TABLE OLIVE OIL

ever imported into Canada.

RAE'S FINEST
SUBLINE
OLIVE OIL

Quarts, per dozen	-	\$5.50
Pints, per dozen	-	3.25
Half-pints, per dozen	-	2.00
Gallons, Finest Sublime	-	2.50
Gallons, Sublime	-	2.25

Write for sample
lot and you
will REPEAT.

The Best Quality in Jams, Jellies and Marmalades

Is known
as . . .Southwell's Pure
Fruit

Experienced Manufacture.

Honest Value in every Jar.

Will bring New Customers to your Store.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

July 14, 1895.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

Diamond—

W. H. GILLARD & CO

1 lb. tins, 2 doz. in case	per doz. 1 20
½ lb. tins, 3 " "	90
¼ lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

½ size, 5 doz. in case	40
¼ " 4 " "	75
¼ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

P. O. FRENCH BLACKING.	per gross
½ No. 4	\$4 00
½ No. 6	7 25
½ No. 8	7 25
½ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	per doz. 7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " " "	1 00
Gracient Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	\$ 2 60
No. 2 Bronze Tins, per gross	\$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00

No. 1 Enamelled Tins	2 50
" 2 " "	3 75
" 3 " "	4 00
" 4 " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	\$ 22 00
French Oil in 3-doz cases	
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
No. 4	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dubbin No. 4	9 00

Alpha Metal Polish No. 2	per gross 9 00
Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25

Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
Reliable Stove Pipe Varnish	
¼ gross cases	
6-oz. bottles	14 40

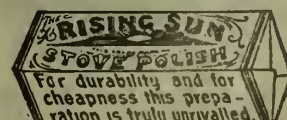
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	

Stove Polish—



Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

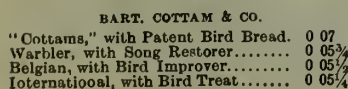


Per gross	
Rising Sun, 6 ounce cakes, half gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

The Very Best

Benson's Canada Prepared Corn fills the bill. There's nothing like it for Blanc Mange, Custards, etc. No matter how particular your customers, this will please them. It's sure to. We don't know what it is to receive complaints of it.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

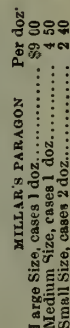


CHAS. BOECKH & SONS.		per doz.
Carpet Brooms—		
"Imperial," extra fine,	8, 4 strings..	pet. \$3 65
"	7, 4 strings..	3 45
"	6, 3 strings..	3 25
"Victoria," fine, No.	8, 4 strings..	3 30
"	7, 4 strings..	3 10
"	6, 3 strings..	2 90
"Standard," select,	8, 4 strings..	2 90
"	7, 4 strings..	2 75
"	6, 3 strings..	2 60
"	5, 3 strings..	2 40

Per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c. bars.....		\$1 20
" (in cream pitcher) 36 5c bars.....		1 20
" " (in sugar bowl) 36 5c bars.....		1 25
" " (in gas jar) 115 5c pkgs.		3 75
Pepsin Tutti Frutti (in glass jar) 115		
5c packages.....		3 75
Pepsin Tutti Frutti, 25 5c packages.....		0 75
Round Pepsin, 30 5c packages.....		1 00
Cash Register, 390 5c bars and pkgs.		15 00
Cash Box, 160 5c bars.....		6 00
Tutti Frutti Show Case, 180 5c bars		
and packages.....		6 00
Variety Gum (with book in each box)		
150 1c pieces.....		1 00
Banner Gum (English or French		
wrappers) 115 1c pieces.....		
Flirtation Gum (English or French		
wrappers) 115 1c pieces.....		

MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz..... \$9 00
Medium Size, cases 1 doz..... 4 50
Small Size, cases 2 doz..... 2 40
Individual, cases 2 doz..... 1 00



Cocoa—	EPPS'S.	per l
Case of 14 lbs. each.....		0 35
Smaller quantities.....		0 37½

Ralston Health Club boxes 6 lbs.....	per lb.	45
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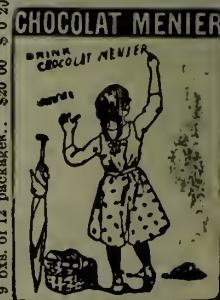
CHOCOLAT MENIER.
Vanilla—per lb. 3 case lot.
\$ 0 32 \$ 0 34
yellow wrapper..... \$ 0 32 \$ 0 34
sûlles— per case, per box
\$ 0 20 \$ 0 20
1 lb 8 bxs. to the case... \$ 10 00 \$ 10 00
per case, per pkg.
12 bxs. of 12 packages.. \$20 00 \$ 20 00

CHOCOLAT MENIER

BRINA
CHOCOLAT MENIER



A black and white illustration of a woman with short, curly hair, wearing a polka-dot dress and a necklace. She is holding a large chocolate bar in her right hand and a bag of chocolate in her left hand. The bag has the words 'CHOCOLAT MENIER' on it. She is standing next to a small, dark, round object, possibly a chocolate truffle or a small cake.



WHEAT MEAL

THE TORONTO BISCUIT & CONFECTIONERY CO., LIMITED,

S. R. Parsons, Vice-President

McLAREN'S

COOK'S FRIEND
BAKING POWDER.

The Best Grocers make
a point of Keeping it
always in Stock.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

PURE SPRING WATER

WHITE SOUTHERN CORN

Can there be a better combination for Starch-making?
Brantford Starch is made from Pure White Corn and Filtered Spring Water.

CHALLENGE CORN

That's why our Prepared Corn is so popular.

LILY WHITE GLOSS

That's why our Lily White Gloss is so white.

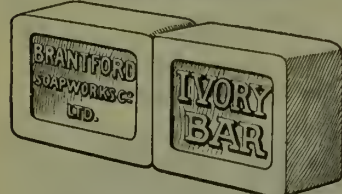
Handle the Best and the Purest. It Pays.

THE BRANTFORD STARCH CO., Limited, Controlling the Celluloid Starch for Canada, Brantford, Ont.

SOAP.



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 1 1/4 oz. each, 100 n box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS per grs.
Maypole Soap, colors..... 12 00
" black..... 18 00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartoons.... 0 05 1/2
Canada Laundry..... 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Silver Gloss, 6-lb. tin canisters.. 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07 1/2
Silver Gloss, large crystals..... 0 06 1/2
Benson's Satins, 1-lb. cartoons... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Enamel, per box..... 3 00
Culinary Starch—
W. T. Benson & Co's Prep. Corn 0 06 1/2
Canada Pure Corn..... 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....

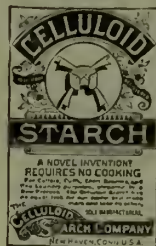
KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 0 08
 { 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2
PURE—4-lb. boxes, 1-lb. pack..... 0 07
 " 16 3-lb. boxes.. 0 07
 For puddings, custards, etc.
OSWEGO CORN STARCH. { 40-lb. boxes, 1-lb. packages.... 0 07 1/2
ONTARIO { 38-lb. to 45-lb. boxes, STARCH { 6 bundles..... 0 06
STARCH IN Silver Gloss..... 0 07 1/2
BARRELS Pure..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs.. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs.... 0 05 1/2
Bbls., 175 lbs..... 0 04 1/2
Kegs, 100 lbs..... 0 04 1/2
Lily White Gloss
Kegs, extra large crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartoons, cases 36 lbs. 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs..... 0 07 1/2



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs.... 0 07 1/2
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs..... 0 09
Canadian Electric Starch—
40 packages in case..... 3 10
Celluloid Starch—
per case..... 5 75
Culinary Starch—Chal-
lenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s.....	0 20	0 25
Green Label, 1s and 1/2s.....	0 22	0 30
Blue Label, 1s and 1/2s and 1/4s...	0 30	0 40
Red Label, 1s and 1/2s.....	0 36	0 50
Gold Label, 1/2s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1/2-lbs.	60 1/2-lbs.	120 1/2-lbs.	
"	0 35			
"		0 35		
"			0 36	

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" 1/2-lb., " ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s.....	0 35	0 50
Blue Label, 1-lb. and 1/2s.....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, 1/2s.....	0 19	0 25
Japan, 1/2s.....	0 19	0 25

TOBACCOES.

EMPIRE TOBACCO CO.

	Wholesale	Retail
Foreign— R. yul Oak, 2 x 3, Solace, 8s.....	0 58	
Something Good, rough and ready, 8 1/2s.....	0 61	
Something Good, rough and ready, 7s	0 60	
Golden Plug, 3 x 6, 3 1/2s.....	0 66	
Domestic hewing— Currency, 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.).....	0 39	
Patriot, 2 x 6, Navy 5s.....	0 41	
Old Fox, Na-row 12s.....	0 44	
Silver Buckle, bright 8s.....	0 44	
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.).....	0 44	
Snow-hoe, pound bars, spaced 8s.....	0 44	
Cut Smoking— Leader, 9s, in 5 lb. boxes (10 hrs. in case).....	0 32	

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet.....	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe.....	1 50

Matches—	5-Case Lots,	Single Case
Telegraph.....	\$3 25	\$3 45
Telephone.....	3 05	3 25
Parlor.....	1 30	1 40
Red Parlor.....	1 50	1 60
Safety No. 1, wall box.....	1 40	1 50
" No. 2, slide box.....	2 80	2 90
" No. 3, capital.....	2 75	2 85
Flamers, slide boxes.....	2 25	2 35
" wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....	\$ 2 00
" 10 ".....	1 10
" 2 Tiger, ".....	5 00
" 4 ".....	2 00

LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.



YES, INDEED!

I'm the man that makes that famous brand of Condensed Mince Meat, "Wethey's." Here it is



Always done up the same. Be sure you don't take a substitute. Your customers will know the difference, even if you don't.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,

Actuary.

J. K. MACDONALD,

Managing Director

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL.

JELLY GLASSES

WE CAN SUPPLY THEM.

We think we can sell them at prices which will suit you.

Possibly we can save you some money.

It will cost you ONE CENT to get our figures.

You can't lose much.

Try it.

GOWANS, KENT & CO.

TORONTO.

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.

This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Three valuable articles full of ideas and suggestions for grocery men.

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and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—\$1.50.

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a peculiariquancy, and is more generally used than other

SAUCES.

Paterson's Worcester Sauce is the best value on the Market.

PREPARED BY

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents

ROSE & LAFLAMME, MONTREAL.



CHARLES F. CLARK, PRESIDENT.

J. CHITTENDEN, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NDS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 22, 1898

No. 29



QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . .

Ask him about **QUALITY**

That's the——

STRONG POINT

in

Colman's Mustard



DIRECTIONS. OPEN ON OUTER EDGE, NEAR THE TOP. FISH WILL COME OUT WHOLE. TO SERVE HOT PLACE CAN IN BOILING WATER FOR TWENTY MINUTES THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

CONDENSED MINCE MEAT

Not the common every day kind, but
Wethey's Condensed Mince Meat. You know
the brand!



So do your customers, and they like it too. That's
the kind you always want in the stock.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

St. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your Fountain.

Also "TRUE FRUITS" BRAND POWDERED FOUNTAIN CHOCOLATE.

The best is always the cheapest in the end.

Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO.,

Manufacturing
Chemists, . . .

ROCHESTER, N.Y.
TORONTO, ONT.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

"Marking Down"

ing with untried quality invites a red-flag, auction sale—you know how much a creditor gets at a forced disposal. You don't have to mark down standard goods—tried and true and not found wanting. They pass muster always at their full face value—100 cents on the dollar.

"When undesirable goods accumulate, the wheels of business begin to clog." "Marking down," to clear out unsalable goods, means a loss of profit and a waste of energy. Experiment-

These Goods Sell.

Maypole Soap Dyes

The English Home Dyes that compete on quality—and win. Clean, quick, brilliant, fade-

less—they wash and dye at one operation.

Profitable to handle—profitable to use.

All Colors

"Hand in Hand Brand"

The brand that sets the pace by which all other brands are judged to be "just as good." 98 $\frac{50}{100}$ of pure Bi-Carbonate of Soda

in it. Absolutely unvarying in the evenness of the grade. Pure—white—strong!

Bi=Carb. Soda

Thistle Brand

The new pack is just in from St. Mary's Bay, N.F., and with them come the usual richness, delicacy of flavor, and cleanliness that have

made the Thistle Brand famous. Real Finnan Haddies packed at the waterside where they are caught.

Finnan Haddies

Fry's Cocoa

Don't forget that over 200 medals and awards attest the high quality of Fry's Cocoas and Chocolates. Your customers remember it anyway.

When you change over to some other brand you change customers—and you usually lose those customers

and Chocolates

All of the above are sold by leading wholesalers.

Agents:

A. P. TIPPET & CO.

Montreal and Toronto.

F. H. TIPPET & CO.

St. John, N.B.

She Was Mad

She knew what she wanted well enough but the grocer thought **he** knew more about it than **she** did—he did, from his point of view.

And she was mad clean through because he fooled her—used half the usual amount of flavoring extract (the rule she'd always followed with Greig's Crown Brand Flavoring Extracts), and got a weak, flavorless mess of cake that none of the family would touch.

Greig's Crown Brand Flavoring Extracts

was what she wanted. Guess how much trade the grocer got from **that** woman afterwards. It's easy!

GREIG MFG. COMPANY

Robert Greig & Co., Agts.
Montreal.

He Was Glad

He **didn't** know what he wanted and the grocer suggested Kola Cafe, because he (the customer) was one of those cereal coffee drinkers and didn't like the beverage, but couldn't go back to coffee again.

Said he missed that coffee flavor,

And **he** was glad because his grocer told him truthfully about a real substitute—Kola Cafe that builds up strength and has the real coffee flavor of choice coffee.

John Mackay & Co.'s Kola Cafe.

was what he got. And did he like it? That grocer won another customer and won him permanently. **He told the truth.**

ROBERT GREIG & CO., Agts.
Montreal.

SOLD FROM **ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



PURNELL'S

**PURE
PLAIN and SPICED**

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.



Gillard's New Pickle.

**FINEST PICKLE
IN THE WORLD.**

This is no idle boast, but backed up by 12 gold medals awarded for superior excellence.

In use by over 6,000 hotels and restaurants throughout Great Britain. In Canada they are becoming widely known as the best procurable.

Packed 2 doz. in case. Single case lots, \$3.40; five case lots, \$3.30.

Gillard's New Sauce.

NONE BETTER for gravies, soups, etc., imparting a delicious aroma and flavor.

Barrel lots of 12 doz., \$1.75; single doz. lots, \$1 90.

GILLARD & CO.

Sole
Manufacturers,

London, England

AURORA

Registered Trade Mark.

THE NEW FLAVOR

Delights
and
Satisfies
Tea Drinkers
Everywhere

Pkgs.: 1-lb.
and 1/2-lbs.

RETAILS AT

35 cts.
40 cts.
and
50 cts.



AURORA CEYLON TEA—The highest grade procurable from the best known gardens in Ceylon. Qualities—delightful and invigorating, and **ABSOLUTELY PURE**. Packages most attractive and healthful.

W. H. GILLARD & CO., Agents for
Hamilton

HAMILTON

TANGLEFOOT

Sealed Sticky Fly Paper.



SEE THAT IT LOOKS LIKE THIS.

The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

40 cents a Box---\$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 22, 1898.

(\$2.00 per Year) No. 29

THE POSTAGE STAMPS OF CANADA.

THE difficulties of internal communication in British North America about fifty years ago can hardly be realized now by the person who has become accustomed to the use of the telephone, the telegraph, the railway, and our admirable postal system. Then the most expeditious method of sending messages or traveling was by steamboat or stage coach in summer, and by sleighs in winter. In 1853 it took ten and a half days for a letter to go

nevertheless, it was extensively practised until the rates were lessened.

In February, 1837, Mr. (afterwards Sir) Rowland Hill published his famous pamphlet, "Post Office Reform." In it sweeping changes in the management of the Post Office Department of the United Kingdom were first publicly advocated. The most important recommendations were, a uniform rate of postage (prepaid) of one penny, within the United Kingdom, for letters not exceed-

These stamped covers, known as the "Mul-ready envelope," were, in a few days, rejected by the public, and adhesive stamps almost wholly used.

At this time the post offices of the British North American colonies were under the control of the Postmaster-General of Great Britain, and neither the



THE JUBILEE DESIGN.

boon of cheap postage nor the use of postage stamps was granted to these colonies for some years, although asked for. The initiative appears to have been taken by Nova Scotia. The post office commissioners of that colony, in 1844, recommended the use of postage stamps in the colony, and petitioned the Postmaster-General of Great Britain to issue them. This petition was unheeded, but when notice was again called to it, the Government of the United Kingdom refused to grant the request, giving as an excuse that the stamps might be forged, the forgers would probably escape and a loss would be incurred. It took more than a polite refusal to repress the public men of those days in their agitations for reforms, particularly when reform appeared so necessary, and the reason for not granting it so trivial. A few years later



THE FIRST CANADIAN STAMPS.

Issued April 6, 1851: 3d. red, 6d. purple or black lilac, 12d. black. The last is the most valuable of all Canadian stamps, a good specimen being worth from \$300 to \$400.

from Quebec to Detroit; in 1857, after the completion of the Grand Trunk Railway, it took but 49 hours.

The postal accommodation was poor and the rates of postage were excessive. Just previous to 1850 the rate on a single letter (without an envelope), not exceeding one-half ounce in weight, was 4½d. currency for 60 miles and under; 6d. for 60 to 100 miles, and it increased in about this proportion. The cost of sending a letter from Montreal to Toronto was 1s. 1½d. Between the Provinces and the United Kingdom the uniform charge was 1s. 2d. sterling, or 1s. 4d. currency per ½ ounce. For newspapers ½d. was the lowest rate. Notwithstanding the high rates charged, the revenue of the Post Office Department was comparatively small, because few letters were written and payment of postage was avoided by the sending of letters with friends traveling to the place to which the letters were addressed. The carrying of letters by private persons was punishable by a fine, but,

ing ½ ounce in weight; and that "stamped covers and sheets of paper be supplied to the public from the stamp office or post office at such a price as to include the postage." The general use of adhesive stamps does not appear to have formed part of the original scheme, but was a suggestion to obviate the difficulty that might arise from the use of unstamped paper. Stamped



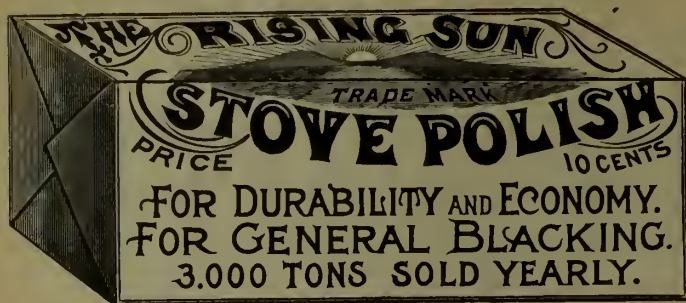
THE SECOND ISSUE OF CANADIAN STAMPS.

The 10d. was issued in 1834, and the other two in 1857.

envelopes and adhesive stamps had been in use locally in the United Kingdom and the Continent many years before 1837, but for national use stamped covers date from May 1, 1840, when they were first used by the post offices of the United Kingdom.

all the British North American colonies joined in a demand for colonial management of the post office, and offered to account to the Postmaster-General of the United Kingdom for all letters going to or by way of the United Kingdom. The

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

combined requisition stirred the Imperial Government to action. The time was opportune. A new colonial policy was to be given a trial. The leading men in the Imperial Parliament were beginning to recognize the fact that to retain the affections of the colonies a greater measure of

letters from one place to another within the four colonies to be 3d. currency for $\frac{1}{2}$ oz. or under, and for a letter over $\frac{1}{2}$ oz. and not over 1 oz. 6d., and so on at the same rate; letters posted in the colonies addressed to the United States, except to California and Oregon, to be rated at 6d. currency, or

colony. In all the above cases prepayment was optional.

The Acts of all the colonies except Prince Edward Island, provided for the issue of postage stamps as an evidence of prepayment.

Sir Edmund Head, Governor of New Brunswick, suggested that the stamps of each colony should be of similar design.



THE FIRST CANADIAN STAMPS UNDER THE DECIMAL SYSTEM.

self-government would have to be granted them. Consequently when petitioned on post office affairs, an Act was passed by the Imperial Parliament in the twelfth and thirteenth years of the reign of Her Majesty Queen Victoria, entitled "An Act for enabling Colonial Legislatures to establish Inland Posts."

After a great deal of correspondence between the various colonial Governments, an agreement regarding post office management was arrived at, and an Act was passed

10c. per $\frac{1}{2}$ oz.; to California and Oregon, 9d., or 15c. per $\frac{1}{2}$ oz.; the rate to Newfoundland, 7 $\frac{1}{2}$ d., 3d. inland and 4 $\frac{1}{2}$ d. packet per $\frac{1}{2}$ oz.; from Nova Scotia the packet rate to be 5d.; the rate to the United

This suggestion was not followed by Canada, but it is a probable explanation of the likeness existing between the first issue of the stamps of Nova Scotia and New Brunswick.

CANADA.

The Act establishing the rates of postage previously enumerated was passed by the Legislature of Canada in 1850. The Act provided for the issue of stamps of three



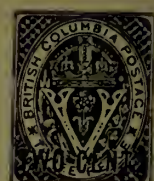
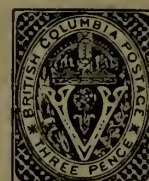
N.B. THREE PENNY.
Issued 1851.

approved by the Imperial Government, and became law in each colony in 1850 or in 1851.

The main provisions of the Post Office Acts of each colony as to rates and stamps were as follows: The rate of postage on all



SOME OF THE NEW BRUNSWICK ISSUES OF 1860.



THE ISSUES OF VANCOUVER'S ISLAND AND BRITISH COLUMBIA.

Kingdom via United States by weekly closed mails, 1s. 2d. sterling, and via Halifax, semi-monthly, 1s. per $\frac{1}{2}$ oz. The equivalent currency rate was different for each

denominations, 3d., 6d. and 12d. They were issued to the public on April 6, 1851. The 3d. is red or red-brown in color, and is popularly spoken of as the "three-penny

CRYSTAL BEVERAGES

The following from a large consumer speaks for itself:

"Crystal Beverages Admired by all who Buy Them."

5 CASES, DELIVERED.

LUCAS, STEELE & BRISTOL - - HAMILTON



If you want quality here it is.

If you desire a great seller here it is.

Beyond a doubt these are the best.

Medium price for finest quality.



JAMES TURNER & CO., - Hamilton

SOLE AGENTS FOR HAMILTON.

The Cream of it.

"REINDEER" BRAND

CONDENSED MILK

Contains all the cream of the original milk.

Guaranteed Pure.

Every pound of Milk is tested for quality before manufacture.

WE CAN...

supply your wants
with the ...
Choicest of

CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kipperred Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

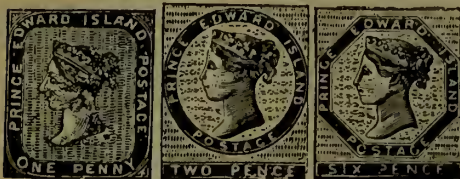
WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

beaver." This stamp was designed by Sir Sanford Fleming, who, I believe, has the original proof in his possession. The 6d. stamp is purple or black lilac in color, and bears the picture of the Prince Consort. The 12d. is black in color and bears the picture



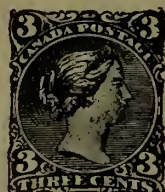
THE P.E.I. PENCE ISSUES.

of the Queen. Only about 1,500 of this last stamp were issued, and it is, consequently, the rarest and most expensive of all the Canadian stamps, a perfect specimen being worth from \$300 to \$400. The manner in which the value is expressed on it is not an error, as might be supposed, from it being officially called a "shilling." There were shillings of different values in circulation in various parts of the colony, and to more definitely describe the value of it "twelve pence" was used instead of "one shilling." This last stamp was withdrawn when the 10d. stamp was issued on December 5, 1854. The 10d. was issued to prepay postage to the United Kingdom, the rate per ½ oz. via the United States having been reduced to 8d. sterling or 10d. currency. Although the letter rates per ½ oz. to the United Kingdom were reduced to 10d. via Cunard packet and 7½d. via Canadian packet in 1854, the public did not have the convenience of a 7½d. stamp until Aug. 1, 1857. On this date a ½d. stamp was also issued.

These stamps were all imperforated, and had to be cut or torn apart. In 1858 the ½d., 3d. and 6d. were issued perforated.

In 1859 the Decimal System of Currency was introduced, and this necessitated a new issue of stamps in this system. They were of values: 1c., 5c., 10c., 12½c and 17c. These stamps were similar in design to equivalent values in the old currency, and do not call for any minute description. It is worthy of note though that the sterling designation is retained in the 12½c. and 17c., from the fact that these stamps were used to prepay postage to the United Kingdom. On Aug. 1, 1864, a 2c. stamp was issued similar in design to the 1c. It was used to prepay "prices current" and periodicals to the United Kingdom. These stamps were used until Confederation. Those issued then will be described after those of the other colonies.

On Feb. 10., 1860, stamped envelopes were issued of the values of 5c. and 10c. The post office authorities saw that the vital principle of the system of uniform postage was prepayment, and to secure this end they issued stamped envelopes and had recourse to a system of fines. Letters



THE FIRST ISSUE AFTER CONFEDERATION.

to the United Kingdom, if not prepaid, were fined 6d., that is, the receiver had to pay the regular rate and 6d. additional. Between any two points in Canada the rate per ½ oz.,

if prepaid, was 5c., but if paid by the receiver of the letter 7c. was charged.

NEW BRUNSWICK.

The Legislature of New Brunswick passed an Act establishing inland posts on April 26, 1850, and an additional Act on March



THE P.E.I. CENTS ISSUES.

15, 1851. These Acts were still further defined by regulations adopted on July 7, 1851, the date upon which the new Acts came in force. The stamps authorized by the Act were issued on Sept. 6, 1851. They were of three values—3d., 6d. and 1s. They are diamond shaped, and similar in design. These were the only stamps issued before the decimal currency came into use.

For prepaying postage by stamps to the United Kingdom, Newfoundland, or United States, the device of bisecting the stamps on hand was resorted to. These bisected stamps are called "provisionals." The diagonal bisection of the 3d. was the most common. This does not appear to have been authorized by the Post Office Department, as in Nova Scotia, but the practice was evidently not discountenanced.

On April 9, 1860, an Act changing the currency was passed; a clause in it specified that it was to come in operation on Nov. 1. The Postmaster-General, Hon. Chas. Connell, anticipating the change, had

Habit.

blood that the "habit" spreads so quickly in hot weather. At any rate the "habit" is a fruitful source of income for a dull business. "Habit" and "Profit" go hand in hand with the Grocer who sells

The chains of Habit are easily forged—the "Oatmeal-for-breakfast" habit proves that, and Flake Barley for breakfast is only a second best in the race for popular favor, because the habit is so quickly formed—especially since results are pleasing and healthful. Perhaps it's because Flake Barley doesn't heat the

Tillson's Flake Barley

From Manufacturer to
Retailer Direct.

THE TILLSON COMPANY, Limited,

Tilsonburg, Ont.

ordered stamps of the values of 1c., 5c., 10c., 12½c. and 17c. These stamps were received early in 1860, but it was found that the 5c. stamp bore the picture of Mr. Connell. This was considered irregular by the other members of the Council and the Governor, Hon. J. H. T. Manners-Sutton; consequently the Provincial Secretary, Hon. S. L. Tilley, on May 27, informed the Postmaster-General that he had received notice from the Governor that the stamps should not be issued till approved of by the Governor-in-Council. The 5c. stamp was not approved, and a new one was ordered, to bear the picture of the Queen. On May 18, a memo. was addressed to the Governor by the Executive Council, asking him to approve of and to order to be distributed all the values but the 5c. This angered Mr. Connell, and precipitated his resignation on May 19, 1860. From what I can learn I believe that none of the "Connell" stamps were used regularly.

In 1863 the 2c. stamp was issued. This stamp was for the purpose of prepaying postage on a letter mailed and delivered in

the same county, the rate having been reduced from 5c. All stamps of the cents issue were perforated and were in use until Confederation. The 10c. stamp and the 2c. stamp have been found bisected and used for half the value of the whole stamp.

NOVA SCOTIA.

The Act establishing Inland Posts in Nova Scotia became law by proclamation on June 17, 1851. Stamps were issued on Sept. 1, 1851, of the values of 3d., 6d. and 1s. These stamps are of the same diamond shape, size and design as those of the first issue of New Brunswick, and were printed on bluish paper.

In the first month of 1853 a 1d. stamp was issued to facilitate prepayment of postage on drop letters in Halifax, and to help to make up exact amounts in prepaying postage to Newfoundland and the United States. In 1854, when the rate per half oz. to the United Kingdom was reduced to 7½d. currency, to save expense, no new stamp was issued, but authority was given to bisect diagonally the 3d., calling each half 1½d. Although the 3d. was the only

stamp authorized to be bisected, the other values were similarly treated, and the 6d. and shilling were quadrisected.

These stamps were imperforated, and continued in use until one month after the introduction of the new stamps in the Decimal System, on Oct. 1, 1860. The new stamps were not ready on Jan. 1, 1860, when the coinage was changed, and great confusion resulted from trying to adapt the old stamps to the new system. The issue of these stamps marks the introduction of compulsory payment of postage. The values of these stamps were 1c., 5c., 8½c., 10c., and 12½c.

On May 11, 1863, "The County Postage Act" came in force; by it, the rate on letters mailed and delivered in the same county was reduced from 5 to 2c. On the above date a 2c. stamp of the same design as the 5c. was issued. The 5c. and the 10c. are met with bisected. The cents issue were perforated, and were the last stamps issued by Nova Scotia.

PRINCE EDWARD ISLAND.

The Legislature of this colony passed

MacLaren's Imperial Cheese



WE CARRY

**Armour's
Pork and Beans**
in Tomato Sauce.
2-lb. and 3-lb

LOBSTERS
New Pack
Talls, Flats
and Halves

Complete Stock
of Camping and
Yachting Supplies
etc.

THE DAVIDSON & HAY, LIMITED, Wholesale Grocers, TORONTO

"An Act to Provide for the Transfer of the Management of Inland Posts" on May 18, 1851. As previously stated, the Act did not provide for the issue of stamps, and it was not until March 9, 1860, that the Act was amended to provide for their issue. As a result a 2d. stamp, a 3d. and a 6d. were issued on Jan. 1, 1861. The 2d. and 3d. were authorized to be bisected diagonally.

About May 1, 1862, a 1d. and a 9d. were issued, and during the last months of 1867 a 4d. stamp.

On June 1, 1870, the letter rate per half oz. to the United Kingdom was reduced to 3d. sterling, or 4½d. currency, and to prepay this rate a stamp of this value was issued. This stamp has a full-face view of the Queen's head, while all the others bear the profile view. In 1871 the currency was changed, and in 1872 a new set of stamps, in the decimal system, was issued of values of 1, 2, 3, 4, 6 and 12c. These were in use about a year, Prince Edward Island entering Confederation on July 1, 1873.

It may be of interest to know that the original dies and plates of the 1d., 2d., 3d., 4d. and 9d., 1c., 3c. 4c. and 6c. were purchased at auction from the successors of Messrs. Whiting, who were the designers and printers of these stamps, by a Mr. Tuer, a collector of objects pertaining to printing. Mr. Tuer had large offers if he would sell

unconditionally, but refused, and finally disposed of them to Messrs. Tilleard and Garth, who presented them to the London Philatelic Society. This is a guarantee to collectors that the dies will not be used for any illegitimate purpose.

VANCOUVER ISLAND AND BRITISH COLUMBIA.

Vancouver's Island was constituted a colony in 1849, and remained as a separate colony until 1866. In 1857 gold was discovered on the mainland, and in the next year a part of it was formed into a colony, called British Columbia. In 1856, Sir James Douglas, chief factor of the Hudson's Bay Company, was appointed Governor of Vancouver's Island; and in 1858, when British Columbia was made a colony, he was appointed Governor of that also. He held the dual position until 1864. That the executive of both colonies was practically the same accounts for the fact that the first stamp issued was for both colonies. Its value was 2½d., and it bore the picture of the Queen's head in profile to the left, "British Columbia" above, "Vancouver's Island" below. It was issued in 1861, and continued in use until 1865. Some were imperforated and some were perforated. From this date till their union, in 1866, each colony had different stamps. Those of Vancouver's Island were a 5c. rose and a

10c. blue. The stamp in use in British Columbia was a 3d. blue.

After the union of the two colonies and the introduction of the decimal coinage, sheets of stamps printed from the same plate as the one last described were surcharged with the value in cents. These stamps continued in use until July 20, 1871, the date on which British Columbia became a Province of the Dominion.

It is rather a curious and interesting incident that any British stamp should do duty alongside of a United States stamp, but abundant evidences are to be seen of this. When, in the early '60's, and before there was an all-Canadian route to the Pacific, letters were posted in British Columbia, via San Francisco, with British Columbia stamps; on reaching San Francisco they were again stamped with United States stamps and sent on their way, the San Francisco office charging British Columbia with this additional postage. In many cases the United States stamps completely covered those of British Columbia, and on old correspondence surprises sometimes result, for on removing Washington's picture one may possibly find that of our Queen beneath, the United States stamp having been pasted over the British stamp at San Francisco.

THE DOMINION OF CANADA.

The confederation of the Provinces of

PURE MILK

Purity and cleanliness is the secret of success in the manufacture of food products. In all the processes, from the cow to the table, the most rigorous cleanliness is enforced in the manufacture of **BALDWIN'S EXPORT MILK**.

RICH MILK

Is evinced by the Government Analysis, which places **BALDWIN'S EXPORT MILK** at the head of the list, in a test of 64 samples, with 3.310 per cent. butter fat in original milk used.

PROFITABLE MILK

The Grocer, in handling **BALDWIN'S EXPORT BRAND**, secures the highest grade goods at the lowest price, and supplies the consumer at a figure that will largely increase his sales.

Drop us a post card for advertising matter and price list.

ROSE & LAFLAMME, Agents, MONTREAL.

Canada, New Brunswick and Nova Scotia, on July 1, 1867, was made the occasion of a new issue of stamps. The first Dominion of Canada stamps issued were: 1c. for newspapers; 2c. for "prices current" and periodicals for the United Kingdom; 3c. for ordinary Dominion letters and those of Prince Edward Island; 6c. for letters to United States; 12½c. for letters by Canadian Packet; 15c. for letters by Cunard Packet. Home talent was patronized in the production of these stamps. They were designed, engraved and printed by the British American Bank Note Co., of Montreal and Ottawa, and, although there is little variety of design, they are a very creditable production. These stamps were put in circulation in March and April, 1868. Shortly after this the ½c. stamp was issued for the purpose of prepaying postage on periodicals sent singly, and less than one ounce in weight. The rate to the United Kingdom by Canadian mail steamers was reduced to 6c. in 1870, and to 5c. in 1875. To facilitate prepayment of this last sum a 5c. stamp was issued on August 1, 1875.

As the supply of those stamps was exhausted they were replaced by others very similar in design and approximately the same colors, but smaller in size.

The 12½c. stamp was not replaced by another of the same value, as there was no necessity for it. In 1837 a 10c. stamp was issued. In 1893 the registration rate to local points, to the United States, and to the United Kingdom, was made uniform, 5c., and might be prepaid by any stamps whose total value was 8c., 5c. for registration and 3c. for postage. To facilitate prepayment by one stamp, an 8c. stamp, not a registration stamp, was put in circulation.

In 1875 a 2c. registration stamp, to prepay registration rate in Canada, a 5c. to United States, and an 8c. to the United Kingdom had been issued. The registration rate was additional to postage rate and could be prepaid by registration stamp only.

Post cards were first issued for the convenience of the public in 1871. Several designs and sizes, value 1c., have been issued since, and in addition a 2c. card for writing to places in the United Kingdom has been in use since 1877. A double card (reply) for use between places in Canada has been in use since 1882.

Envelopes of the value of 1c. and 3c. have been in use since 1877. A few years ago, when the rate for letters, posted in cities to be delivered in the same city provided with a regular delivery system, was increased from 1c. to 2c., an envelope of the value of 2c. was provided. In 1893 letter cards of the value of 2c. were issued, and later of the value of 2c. Comparatively few envelopes or letter cards were used, the

public evidently not appreciating their convenience.

One cent wrappers for newspapers are more generally used than stamped envelopes, and have been in use since 1875.

THE JUBILEE STAMPS.

In June, 1897, the close of the 60th year of the reign of Her Majesty Queen Victoria was celebrated. To commemorate this momentous event, Canada, as well as many of the other colonies, issued a new set of stamps. The stamps of Canada have the portrait of the Queen in 1837 and 1897 in ovals. They are all of the same design. The values are:

½c.	1c.	2c.	3c.
5c.	6c.	8c.	10c.
15c.	20c.	50c.	\$1
\$2	\$3	\$4	\$5

The honor of suggesting an issue of stamps to commemorate the Jubilee largely belongs to the Toronto Philatelic Club, which passed a resolution on the subject. Along with this resolution was transmitted a paper on the value of the study of philately and a suggestion that the designs of the various stamps should indicate the resources, the beauties, the emblems and the important events in the history of our country.

It is to be regretted that this latter suggestion was not acted upon as a memento and as a national advertisement. If it had been, the beauty and value of the stamps would have been greatly enhanced. To more fully recognize this it is only necessary to look at the Jubilee issue of Newfoundland, consisting of 14 stamps, ranging in value from 1c. to 60c., each having a different design and each design commemorative of some historical event or personage, or indicative of some colonial sport or industry.

To minutely trace the gradual development of the postal system of Canada from Confederation until the present time would require the space of a large book. In matters of registration, transmission of money by means of money orders, the institution of a savings bank department, the free carriage of newspapers and other periodicals from the office of publication and the reciprocal arrangements with nearly every country in the world, the postal system has made giant strides. At the present time the Postmaster-General's Department is one of the most important in the public service as regards the revenue produced and the wide grasp of the subject that the head of the service must have.

Taking a retrospective glance at the various stamps of Canada and associating them with the various circumstances that caused their issue, we cannot fail to recognize that each issue marked a distinct advancement in the facilities for communication between the people of the colonies themselves as well

as between the colonies and the Mother Country. Macaulay has well said:

Of all inventions, the printing press and the alphabet alone excepted, those inventions that abridge distance have done most for the civilization of our species. Every improvement of means of locomotion benefits mankind morally and intellectually as well as materially, and not only facilitates the interchange of the various productions of nature and art, but tends to remove national and provincial antipathies and to bind together all branches of the human family.

The benefits to be derived from the recently proposed cheapening of the letter rate between all places in the British Empire are of vital importance to the Empire as a whole, and particularly to Canada. It is hoped that the promoters of the scheme will bring to a successful issue a plan so fruitful of good to the people of the Empire.

It is a remarkable fact that Governments are very slow to move in any matter that tends to preserve in some form those things that throw most light upon the past events of the country. It is only of recent date that the archives branch was established at Ottawa by the Government of Canada. The irreparable loss sustained by not forming such a branch earlier is quite evident to anyone reading the able reports of the Archivist, Dr. Brymner. Good work is now being done by the Legislatures and the Government of Canada is collecting everything that is valuable in shedding light upon the past. I am not aware that the Government has done much in the way of preserving the various issues of stamps of the country. It is not yet too late to make a beginning, and it is hoped that an effort will at once be made by the authorities to get together a comprehensive collection of the various stamps issued in the Dominion of Canada for revenue and postal purposes. —A. C. Casselman, in The Canadian Magazine.

TO PICNIC AT THE FALLS.

The members of The Retail Grocers' Association of London are to picnic at Niagara Falls this year. The picnic will be held on Wednesday next, 27th inst., and it only requires fair weather to make it a success, for the grocers of the "Forest City" are always loyal to the association when its annual picnic comes around. The grocers of St. Thomas, Tilsonburg and Waterford are to join the excursionists en route.

The fares are: London, adults, \$1.75, children, 90c.; St. Thomas, adults, \$1.75, children, 90c.; Tilsonburg, \$1.60, children, 80c.; Waterford, \$1.25, children, 65c. Tickets are good for two days.

A NEW CATALOGUE.

The Fairbanks Co. has recently issued a neatly illustrated catalogue of its various styles of trucks, including baggage barrows, express wagons, grain or meat wagons, store, warehouse, railroad, hotel, dry goods, carpet, wagon and leather trucks, brick cars, wagons and trucks, push carts, skids, hand push cars, etc., etc. The company is prepared to furnish quotations for these goods to the trade, and also to the consumer. Copies of the catalogue will be furnished upon application to the Montreal office, 749 Craig street.

Canned Vegetables

We are quoting Aylmer Canned
Goods for delivery when packed.

H. P. ECKARDT & CO.

TORONTO



**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

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up Butter, Honey, Jam, etc.,
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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

CANNED GOODS STEADIER.

CANNED goods have assumed a rather stronger position during the past week. This applies to new pack canned peas, corn and tomatoes.

The general opinion is that the pack of peas has not been as large as it was anticipated it would be, owing both to want of rain and too rapid ripening. At the same time, however, it is the opinion that the output will be sufficient for requirements.

In regard to corn, the bullish influence is the fact that the little touch of frost of ten days ago left its mark on the growing plants, although to what extent remains to be seen.

There are two or three rumors in regard to tomatoes. One is that the recent frost did some damage, while the potato bugs and other insect life are reported to be attacking the growing vines.

A good many orders for new pack tomatoes have been booked by the wholesale houses at 70c., but this week 75 and 80c. per dozen are the prices asked as a rule. We do not hear that they have done any business at the outside figure, but they do not appear to care whether they do or not,

preferring at the moment to await further developments.

What the ultimate outcome of the tomato and corn pack will be time alone can tell. The weather of the next month or six weeks may work a great deal of good or a great deal of harm. All THE CANADIAN GROCER is essaying to do is to give the conditions as they are to day.

While the market in regard to futures is firmer, it is worthy of note that the market for last season's pack of canned tomatoes is weaker. The ruling idea as to price appears to be \$1 to \$1.05 per dozen, although it is doubtful whether a lower bid would be rejected by at least some houses.

RAILWAY EARNINGS IN CANADA.

THE gross earnings of the two great railway systems in Canada for the first six months of the present year are of a most gratifying character, reflecting, as they do, the expansion of trade in the country.

The earnings of the Canadian Pacific railway are particularly gratifying, being \$11,581,909, against \$9,712,694 during the corresponding six months of 1897, an increase of over 19 per cent. The earnings of the Grand Trunk during the six months were \$11,379,614, against \$10,428,976 in 1897, an increase of over 9 per cent.

The Klondyke trade and the heavy grain movements explain in part the large increase in the earnings of the Canadian Pacific road.

"CUT" IN PAPER BAGS.

Some time ago, it will be remembered, the Canadian Paper Bag and Flour Sack Associations agreed upon an advance in price, manufacturing having, owing to competition, hitherto been carried on at a loss, in certain lines at any rate.

Since then, one of the parties to the agreement has broken it. And now a battle royal seems to be on foot again, for the members of the associations referred to have determined to meet the competition wherever it presents itself.

There always appears to be at least one man in every line of trade who is unwise enough to cut prices and lose profit in order that he may get business and injure competitors.

AN EFFECT OF THE HIGH PRICE OF JAPAN TEA.

THE relatively high prices which are now ruling on teas of Japan growth, are likely to seriously militate against these teas.

In Canada, Indian and Ceylon teas, especially the latter, are gradually increasing in favor to the exclusion of all other kinds. China black teas particularly have suffered in this respect, but, with the price of Japan teas at the height they now are, they are likely to feel more keenly than before the competition of British grown teas. Indeed, THE CANADIAN GROCER is informed by representatives of Japan tea houses that this is already being experienced.

Besides the advantage which British grown teas will probably receive from the high price of the Japan product, the lower grades of China green teas also stand to profit thereby.

The same influence will also tend to increase the consumption of Indian and Ceylon teas in the United States, though to what extent remains to be seen.

A business that will not stand a little advertising is like unto a dying man, beyond the reach of medicine.

IT PAYS TO BE CONCERNED.

Young men who have no concern for the welfare of their employers have not enough concern in regard to their own affairs to make their own life a success.

A clerk, behind either the counter or the desk, is only of value to his employer when he exerts himself in behalf of that employer, and the measure of his value is the measure of his exertion.

Therefore, the more a young man does for his employer directly, the more he is doing for himself indirectly.

By honest effort—and honest effort is doing all he can—the young man not only becomes entitled to higher wages, but he is at the same time acquiring more knowledge and skill, which shall fit him the better to carry on business on his own account when opportunity offers.

It pays to be concerned about your employer's business; it does not pay to be unconcerned.

TWO POLITICAL ACHIEVEMENTS.

A GOOD THING FOR CANADA.

POSTMASTER-GENERAL MULOCK is entitled to the thanks of the business men of Canada for having secured a penny postal rate on half-ounce letters posted in Canada and destined for the United Kingdom, Newfoundland, Cape Colony or Natal.

It is a boon to them, for it means a reduction of 60 per cent. on the cost of sending letters to the countries enumerated. Coming, too, at a time when the possibilities of trade expansion between Canada and the United Kingdom were never so bright as they are at present it is particularly apropos.

But, aside altogether from the benefits which will accrue to Canadian merchants from a reduction in the rate on ocean postage, there is another respect in which benefit will accrue to the Dominion. We have reference to the advertisement which this country gets.

Since the present Government came into power it has been particularly fortunate in keeping the Dominion well advertised before the British Empire in particular and the world in general.

First there was the Preferential tariff, which was the best advertisement Canada ever had. Then came the abrogation of the German and Belgian treaties, at the instigation of the Dominion Government, and now, through the representations of the Canadian Postmaster-General, aided, no doubt, by Hon. Joseph Chamberlain, Secretary of State for the Colonies, a penny postage between Canada and the United Kingdom is secured.

The Dominion Government has done a great many things it ought not to have done, and left undone a great many things it ought to have done, but no one, except the veriest partizan, can find complaint with what it has done, at least in the way of advertising Canada.

What the Government should now do is to give a two-cent postage rate within the Dominion, and the long-delayed fast steamship service between Canada and Great Britain.

By an Act passed at the last session of the Dominion Parliament, the Government

was empowered to transmit, upon proclamation of the Governor-General, letters within the Dominion at two cents. The Government can, therefore, at any time put the two cent rate into operation. With regard to the fast steamship project, the power was obtained long ago, but the realization of it appears to be as far away as it was two years ago.

A BAD THING FOR CANADA.

NOT for many a long day has a manifesto attracted so much attention as that issued last week by Hon. Arthur Sturgis Hardy, Premier of Ontario.

The conditions which induced the manifesto were extraordinary: The legality of the votes cast by special constables at the last provincial election had been called into question by the Opposition, the result of which, were the courts to sustain the latter's contention, might mean a change in the political complexion of the Government in Ontario.

But, extraordinary as were the conditions, still more extraordinary is the manifesto of Mr. Hardy. As Attorney-General, Mr. Hardy is the especial guardian of the law, and, as such, his office is to see, not how loosely, but how closely, the law is observed.

The question as to whether the votes cast by special constables appointed by the Government are legal no doubt creates an inconvenience, and it certainly is irritating. Then, too, the trouble is not of the Government's own creation: Constables have voted for thirty years without the right of their doing so, until now, being called into question.

But, does the fact that constables sworn in specially for election day purposes have for thirty years voted warrant the Attorney-General going to the extraordinary length of, by retroactive legislation, taking the deciding of the question out of the hands of the Court of Appeal, a disinterested, non-partizan body, and submitting it to an interested and partizan body with the avowed purpose of making legal the votes of the special constables cast on March 1 last?

We think not. And the business men of this country think not.

THE CANADIAN GROCER is not a political journal. It is a trade journal; but justice and business are so nearly synonymous terms, that it feels it is its duty to "speak out in meetin'" when a question of such grave importance is at issue.

And the question at issue is indeed a grave one. Concern for the right of special constables to vote is only a subterfuge. The real concern is the retention of power. No one will deny that.

If the Conservative party were in power it is quite possible it might have had no qualms of conscience about doing the very thing the Hardy Administration now proposes to do, for political morality is about the same in one party as it is in another. But, even if the Opposition was prepared to go the Government one better in political immorality, it is no excuse for the retrogressive, vicious step.

It is to be hoped the Government will change its plans. The question at issue has been submitted to the Court of Appeal, and slow as that body appears to be in considering it, there it should be allowed to remain. In pursuing its purpose the Government will be creating a bad precedent in Canadian history. And a precedent too which means a lessening of that respect for authority, as exemplified in the courts, upon which we as Canadians pride ourselves. No party can afford to do this, even as the price of power.

Office is, no doubt, valuable, but principle is more so, or should be, and it is better to sit in the shades of Opposition for a time than, by doing ill, retain power, and thereby create a blot which time will never efface.

To business men the incident is another proof of the unscrupulousness of politicians, and another argument for their keeping free from the entanglements of either party.

SALMON RUN IN B. C.

A private letter from the Coast stated that the run of new season's salmon was expected in a few days. "The run of fish," it said, "has begun on the northern rivers and tends to be fair. In regard to the Fraser river it is too early to say anything, but we expect to learn something before very long."

JOBBER'S SHORT OF TEA.

FROM time to time this season, ever since the early spring, there were reports from Japan to the effect that prices on tea were certain to be much higher this year than last.

Unfortunately, some of our Canadian jobbers gave these too little thought this year, concluding that, as the season advanced, they would have no difficulty in getting all the tea they wanted at last season's figures, or nearly so.

Accordingly, they accepted forward orders from their own customers, the retailers—who appear to have been much wiser than their friends, the jobbers—at last season's basis, and now it transpires that the reports were correct, and that new Japan tea is all the way from 2 to 3c. per pound dearer than it was last year, with a prospect of still further advances.

Naturally this is not a pleasant condition of affairs for wholesalers who have accepted orders on last year's basis, for they stand to lose a tidy sum of money.

Of course, nothing is definitely known regarding the exact quantity sold short, but it is an open secret that two leading houses in Montreal have sold quite a block of Japans forward, and houses in Toronto and other Ontario centres are in a similar position.

In fact, possibly 10,000 packages of Japan teas have been contracted for by retailers on the basis of last year, and they stand to make a handsome profit on them as matters stand at present.

Of course, the jobbers have the heavy end of the stock, and they have been doing a lot of scurrying around lately to procure all the supplies they can, imploring their importing friends to give any assistance that it is in their power to give.

Cables this week from Japan are as firm as ever, and report that the advance as it stands now represents a gain of fully 15 per cent. on the figures ruling three weeks ago.

EVAPORATED VS. DRIED APPLES.

There are indications that the exportation of sun-dried apples to the European Continent will not be what it once was.

Two years ago, it will be remembered, the price of evaporated apples was down to a point which once obtained for the ordinary

sun-dried article. The result was an increase in their exportation. And now the enquiries being received on this side from the European Continent is for the evaporated kind, the sun-dried seemingly not being wanted.

Of course, the extent to which the people in Europe will be able to gratify their acquired taste will be largely determined by the figures which will rule as to price.

HOLDING BACK ON MOLASSES.

DESPITE the fact that their supplies are rather light than excessive, wholesale grocers in Montreal seem determined to hold off regarding the purchase of Barbadoes molasses.

They certainly have not laid in stock for the coming winter this season as they did in the past. They allege as their reason that prices are so high they consider it a dangerous operation to stock up to any large extent and then have the market drop on them.

Accordingly they seem determined to operate from hand to mouth this year until late in the fall, when, of course, they will have to secure a certain quantity before the winter regularly sets in. On account thereof transactions in round lots are as scarce as black swans, and few or no car lots are changing hands.

Inattention to customers is the unpardonable sin in business.

STIRRING UP BRITISH EGG PRODUCERS.

England, and London especially, still draws enormous quantities of eggs and poultry from abroad, most, if not all, of which might, and should, be raised within our own shores. On three days of the present month, a correspondent writes to the Consular Journal, the gigantic total of 25,000,000 eggs was landed at a single port from Russia, and this, of course, without prejudice to the steady importations constantly taking place from France, Italy, Holland, and elsewhere. Within the limits of Greater London there is space enough to rear an indefinite amount of poultry, and that the metropolis should continue to pay heavy sums to foreigners for inferior produce easily obtainable within her own boundaries is nothing less than deplorable. —Grocers' Journal.

DROPS FROM THE EDITOR'S PEN.

AN angry customer and an angry merchant make one row, and one row will sometimes destroy a trade connection of many years.

Promptness is a good preventive for business leaks.

He who cannot keep his books cannot keep his business.

It is hard to have to work hard, but it is harder still to have no work.

This hot weather makes men feel stale whatever else it may freshen.

Self-denial is included in the ethics of business as well as in the rules of religion.

Politicians seem to be getting worse. It is to be hoped business men are getting better as voters.

If a business man cannot get along without cutting prices it is certain he cannot get along by cutting them.

When a merchant does not display his wares in his window he is displaying his own business incapacity.

There may be some rogues among merchants, but when a merchant robs it is himself that is the victim.

If, peradventure, there is a man who "knows it all," he is the last man in the world who should know it.

It usually takes dollars to spend a holiday, but the health it gives in return makes the investment a good one.

Character, as well as goods, is necessary in business, but see that your character, as well as your goods, is good.

That which brings success to one man in business may bring ruin to others. To be successful in business a man must do his own piloting.

There is one thing about the female clerk: Just as the merchant thinks he has her it is quite probable that some young fellow may come along and take her to himself.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

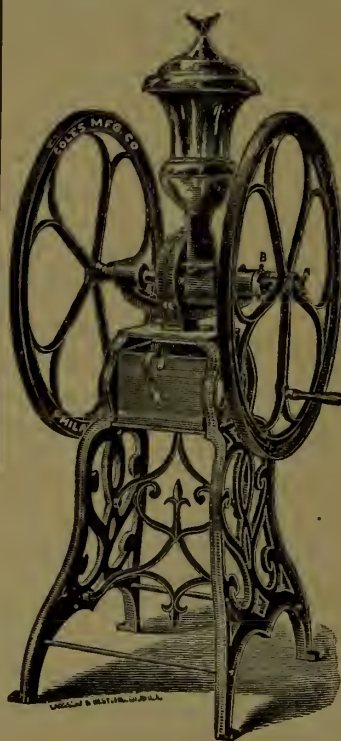
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.



Sovereign Matches



No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE WINNIPEG INDUSTRIAL EXHIBITION.

THE Winnipeg Industrial Exhibition for 1898 was closed on Saturday, and will go on record as the most successful in the history of the city, and this is not faint praise by any means.

When last year, after a three days' continuous rain, the directors managed to snatch victory from defeat and come out with a good surplus, everybody felt that they deserved to have fine weather this season, and, sure enough, they had it. The whole week, though excessively warm, was without rain, with the exception of a light shower early Wednesday morning.

The exhibit in all lines was good, the attractions were well managed and acceptable. The railway companies had done their share nobly in the matter of cheap rates, and a number of excursions for a day were run in from various parts of the Province, and on Friday an excursion was run in from points in Dakotas and Minnesota. This excursion came in over the Northern Pacific and Great Northern, was composed of 62 passenger coaches and brought in over 7,000 people.

Union Jacks and star spangled banners floated together from many points of vantage, and as almost every third person had on a badge or carried a gay fan, the effect was extremely festive. Many of the American visitors will remain for some days.

It is too early yet to estimate the exact number who visited the fair, or the amount made by the directors, but the fact that 17,000 people paid entrance fees to the grounds and 9,000 to the grand stand on Friday alone gives some idea of the success of the undertaking. There are so many features that are interesting to readers of THE CANADIAN GROCER that it is difficult to know where to begin or end.

The stock exhibit is, of course, one of the chief features of Manitoba exhibitions, and this year the cattle shown were ahead of anything before exhibited, though the number was not up to that of last year, as, owing to the extreme heat, some of those who made entries were afterwards unable to send in their stock. The cattle shown by Premier Greenway attracted a great deal of attention, and were winners of numerous prizes. The number and beauty of the Jersey cattle was noticeable from the fact that for many years they were considered too tender for this climate. The exhibit of sheep was small, but many of the individual classes were finely represented. In hogs, the number of exhibits was very large and the standard very high.

The dairy building was enlarged this year, an addition having been made for the display of dairy machinery, which was shown fully set up and in motion. In this

building was also a full line of dairy supplies. In the butter and cheese department the number of exhibits was 148 of butter and 40 of cheese. A much larger number of entries had been received prior to the exhibition, but, as in the case of the cattle, many would not send their exhibits on account of the extreme heat. For instance, 18 creameries made entries, but exhibits were received from only 9. The 20-lb. package of farm dairy seemed a favorite class, as there were 24 exhibits. Robert Scott, of Shoal Lake, made a special display of 1, 2, 5 and 10-lb. tins of butter for export to tropical climates. The cream from which this butter is made is all pasteurized. There was also an exhibit of condensed milk, made by the La Broderic factory in Manitoba. Prof. Farrington, of Madison, Wis., who acted as judge for this section, pronounced the exhibit a very good one. The average score was 90 to 92, with some running over 95. The cheese was very fine in both flavor and texture.

In the matter of fruits, the display was small, owing to the early date of the fair. There was, however, a fine exhibit of vegetables in the different classes, and also a large quantity of grain, the rule being that wheat cut last season shall be shown at this season's exhibition.

The main building was devoted to the exhibits of manufactured goods.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have arriving some fine new season's high grade Ceylon tea.

New Crop Japan teas can be had from Laporte, Martin & Cie. at right prices.

Barataria shrimps, 1's and 2's, have just been received by The Eby, Blain Co., Limited.

Now in stock with W. H. Gillard & Co. a fresh shipment of Gillard's new pickle and new sauce.

A fine range of Patna and Japan rice is offered at close figures by The Eby, Blain Co., Limited.

"Our first cargo of Barbadoes molasses is expected every moment," say Laporte, Martin & Cie.

A full line of Crosse & Blackwell's and Morton's goods is in store with The Eby, Blain Co., Limited.

Redpath's "Excelsior" syrup, which is a very scarce article just now, is in store with W. H. Gillard & Co.

"Marco Ravano" Italian macaroni and vermicelli, in 1-lb. packages, is in stock with The Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report the demand for smoked meats this season to be the largest experienced in years at this time.

The Pure Gold Manufacturing Co., Limited, is putting a new French mustard

on the market, in glass basket-pattern packages, in opal and blue colors. They will include "creams," "sugars," "spooners" and preserve dishes.

W. H. Gillard & Co. report an active sale for their "Exquisite" brand of extracts, in attractive bottles, and quality guaranteed.

Rutherford, Marshall & Co. report an increased demand for butter during the warm weather. They are handling large quantities.

W. H. Gillard & Co. have just in store a consignment of Dixon's Carburet of Iron stove polish, for which their sale is large and increasing.

"Owl" brand condensed milk is the right article for camps, excursions, picnics, etc. Laporte, Martin & Cie offer a lot at reduced prices.

The Pure Gold Manufacturing Co., Limited, is preparing a coupon scheme for their goods, the object of which is to make a certain number or awards at the end of a stated period to those who have used "Pure Gold" goods. The details of the scheme will not be announced till about September 1.

GUM MEN PICNIC.

The office and factory staffs of Adams & Sons Co., Toronto, manufacturers of "Tutti Frutti," held their annual picnic on Tuesday. The factory was closed, everybody went, and a most enjoyable day was spent in various kinds of amusements.

SHABBY BUILDINGS

Can be wonderfully improved at very moderate expense, by using our . . .

METALLIC CORNICES

SKY LIGHTS

SHEET METAL FRONTS

. . . Etc.

These fireproof goods, which can hardly be distinguished from real brick or stone, are quickly and easily applied, and make a handsome, warm, and durable finish.

They're in popular use for all kinds of buildings, new and old.

Better decide in their favor, and let us send you our catalogue and full information.

METALLIC ROOFING CO.

Limited

1180 King St. W., TORONTO

TORONTO RETAIL GROCERS' PICNIC.



THE members of the Toronto Retail Grocers' Association have a reputation for well-conducted and enjoyable picnics. On Wednesday they added much to their reputation by their picnic to Port Hope, when they, with their

friends to the number of about 500, went by the steamer Garden City to that beautiful town.

The boat left Toronto about 7.15 a.m., fifteen minutes later than advertised, but two or three minutes too early for a few dilatory young people.

Port Hope was reached about noon. A reception committee, consisting of O. D. Stephens, F. H. Brown, J. Dunfee, F. Curtis and C. T. Troop were, with a large number of people, awaiting the excursionists at the wharf. Mayor Quinlan mounted a wagon when the boat reached the wharf, and, in a few sentences, expressed pleasure at the visit of the Toronto grocers, stating also that the day had been appointed a civic holiday, and inviting the visitors to take possession of the town. Three cheers were given for Mayor Quinlan and the committee, and soon the crowd had taken possession of the dining-rooms of the various hotels in the place.

After dinner the visitors, together with a large number of the townspeople assembled in the large athletic grounds to watch the programme of sports. The day was scorching hot, so a large number sought the shade of a small grove of trees on an adjoining hillside overlooking the grounds.

From this hillside the various events were watched with much interest. It would be difficult to state which event was the most interesting, the fat man's race, the soap race or the boy's scramble, all being pregnant with laughable incidents. At times the baseball match, too, was interesting, but as the score, 23 to 2, will indicate, the grocers were more than a match for the travelers. The work of the battery of the grocers was the feature of the game, 10 men being struck out by Pitcher Davies in four innings. The grocers are now willing to play a game with any mercantile organization in Toronto or out of it.

There were 22 entries for the soap race, ranging in age from girls of 17 to women of 50.

The conditions of the race were that each woman was to run 100 yards, picking up a bar of soap every 10 yards, and carrying all her soap in an apron to the finish. The

stumbling and falling of the women in their attempts to pick up the soap as they ran, was indeed funny "for the spectators."

The boys' scramble race had also about 20 starters. In this race the boots of all the boys were piled up in a large pile, the boys having to run 50 yards to the pile, find their boots, put them on and run back. The scramble for the boots was "superior" in every respect to the wildest scrimmage in a Rugby field.

The fat man's race brought forth some champions, of whom J. Ellston, Richmond Hill, was the heaviest. Some excellent running was done by some of the heavy-weights, but the labored movements of some of the more bulky participants conducted much to the merriment of the crowd. The bicycle and foot races were keenly contested and well won, Port Hope boys winning most of the bicycle events.

The tug-of-war, between Toronto grocers and Port Hope merchants, was indeed "a long pull and a strong pull," the rope moving first a few inches one way, then a few the other way, till at last the referee put up his hand to declare that the Toronto team had pulled its opponents to the limit necessary. This signal was promptly obeyed by one or two of the Toronto team, when the Port Hope men, who had not seen the signal, pulled the rope their way, thinking they had won. The referee gave his decision in favor of the Toronto team. This was not acceptable to the Port Hope team, so the other two pulls did not come off. It was unfortunate that this disagreement ensued, as, except for it, there was not the slightest hitch in the day's proceedings.

This large programme of games, combined with the presence of Port Hope's excellent band, made the afternoon pass so quickly that the crowd got back to the boat just a few minutes before six, the hour set for the return. A large number from Port Hope came down to see the boat off, and promises were freely given accepting the invitation to come again.

During the return trip, a group of entertainers, captained by "Charlie" Fairbairn, afforded great amusement to the pleasure-seekers.

Speeches were made expressive of the good time all had had, of the courtesy of the Port Hope residents, and of the desire to be present at the next picnic. Song, chiefly sentimental, passed away the time till the boat was near the wharf, when, with an outburst of patriotic enthusiasm, hats were doffed, and "God Save the Queen," "The Maple Leaf," and "Rule Britannia" were sung with an ardor which showed the temperament of the men aboard. This,

with a couple of verses of "Auld Lang Syne," closed the evening's enjoyment. Meantime, in the stern of the boat, King's orchestra had during the whole evening, played for a merry set of dancers, who never seemed to want an intermission for rest or recuperation.

The winners of the various events during the afternoon were as follows:

EVENT 1.—Baseball match between members of Toronto Retail Grocers' Association and members of City Travelers' Association. Prizes donated by Edwardsburg Starch Co., 9 umbrellas, valued at \$2 each. Won by the Toronto Retail Grocers' Association team.

EVENT 2.—Tug-of-war, ten each side, between Port Hope merchants and Toronto grocers and travelers. 10 prizes, valued at \$25. Won by the Toronto grocers' team.

EVENT 3.—Bicycle race, 2 miles, open (handicap), (C. W. A. sanction)—1st. Silver cup (from Bovril), R. Rodden, Port Hope; 2nd. silver medal (from Blue Ribbon Tea Co.) E. Mansell, Port Hope; 3rd. 1 case, containing 4 dozen "Clark's" potted meats, Arthur Robertson, Toronto.

EVENT 4.—Bicycle race, 5 miles (handicap), open to employees of wholesale grocers, or any wholesale business in connection with it—1st. 1 case Coleman's D.S.F. mustard (R. S. McIndoe), W. Porter, Toronto; 2nd. 1 case Ireland's Cereal Foods, J. Fortescue, Toronto; 3rd. 1 dozen English Club pickles (R. S. McIndoe), P. Manning, Toronto.

EVENT 5.—100 yards' foot race, Port Hope merchants, three prizes, valued at \$20—1st. Harry Rosevear; 2nd. J. Dunfee; 3rd. Frank Brown.

EVENT 6.—Throwing baseball, ladies of Port Hope and Toronto—1st. Bissell carpet sweeper (Surprise Soap Co.), Mrs. Cec. Port Hope; 2nd. 1 box St. Lawrence assorted starches, Miss M. Hay, Toronto; 3rd. 1 box Cowan's chocolate, Miss Haskell.

EVENT 7.—Ladies' Comfort Soap race—1st. Lady's gold watch, Miss Crawford; 2nd. Hand-some dog clock, Mrs. Stewart; 3rd. One dozen silver-plated knives and forks, Mrs. C. Hanley.

EVENT 8.—100 yards' foot race. Members of association only (handicap)—1st. 3 cases Pyle's pearlina, T. Holmes; 2nd. Silver medal (Blue Ribbon Tea Co.), A. W. Sanderson; 3rd. Case Fairbank's "Gold Dust," J. Blood; 4th. Box Sunlight soap, R. Davies; 5th. Silver holder, containing jar "Imperial" cheese, T. Clark.

EVENT 10.—Bicycle race for boys under 16 years; open to Port Hope and Toronto; 1 mile—1st. Box Eclipse soap, H. Byam; 2nd. Box Toronto Biscuit Co.'s biscuits, K. Ross; 3rd. Ham, "Star" brand (F. W. Fearman), J. Thom.

EVENT 11.—Fat man's race, 200 lb. (handicap); open to Toronto and Port Hope; limit man 75 yards—1st. Handsome silver bake dish (Pure Gold Mfg. Co.), W. J. Sykes; 2nd. Box Surprise soap, W. R. Stewart; 3rd. 10 lb. 40c. Monsoon tea, A. R. Williams; 4th. J. Ellston.

EVENT 12.—Ladies' Race; foot race, 50 yards, open to Port Hope and Toronto ladies—1st, pair opera glasses, Miss Ferguson; 2nd, two large bottles Imperial flavoring extracts, Miss Bec; 3rd, 10 lb. 40c. World's Blend tea, Miss W. A. Stewart.

EVENT 13.—Boys' Scramble Race; 5 nickel watches—1st, P. Lodge; 2nd, T. Morrison; 3rd, S. Dawkin; 4th, — Doyle; 5th, J. Thom.

Owing to the lack of time, events 9, the bicycle team race between the Toronto city travelers and the Toronto grocers, and 14, the named bicycle race for members of the association, did not come off. They will likely be run in Toronto in the near future.

DEALING WITH THE "CUTTER."

THE committee of the Wholesale Grocer's Association which is struggling with the problem of "limited prices" explains that it is trying to find some way of circumventing the hundredth man who harasses ninety and nine men by cutting prices. Various schemes accomplish the purpose for a little while, but none of them seem to last very long unless the Association is a small one, relatively speaking, like the Stock Exchange in this city, which is able to enforce its several rules against dividing commissions. If the law and public sentiment would tolerate exterminating the hundredth man the plan might be effective, but under existing circumstances it is useless to consider it. The labor unions try to prevent the hundredth man from working for less wages than ninety-nine have agreed on, but their methods of enforcing their "limited price" for labor usually get them into the hands of the police and sometimes before the criminal courts. All the trades are trying by "gentlemen's agreements," by traffic associations, by pools and selling agencies and trusts and consolidations to prevent that pernicious hundredth man from pushing sales by cutting prices. We do not suppose that the hundredth man is always wealthy and able to carry on business at a loss for the amusement it affords him,

and while he is making very low prices on some things he must be getting fair profits on others or starvation would soon remove him from the ninety-nine men whom he bothers excessively. The majority will find means for defeating the pestilential minority here and there, but competition cannot long be suppressed.—N. Y. Journal of Commerce.

U. S. SALMON PACK.

There now appears to be every reason to believe that the salmon pack on the Coast this season will equal that of last year. Recent advices to prominent commission men here are to the effect that the pack of blue backs on the Columbia river is now much larger than for any other season in ten years. The run has been so great that the canneries at the Cascades have been literally swamped with the fish, and enormous quantities have been sent down to the middle river canneries to keep them from spoiling. The lower river canneries, especially at Astoria, are packing chinooks of the finest quality, the fish being exceptionally large and fat and compare favorably in both run and quality with any late June fish for several years past. A conservative estimate places the total river pack, including the Cascades, fully equal to the number of cases packed on July 1 of last year. In

line with this improvement in the run, there is a rather easier feeling in the spot market on the Coast, which is being gradually communicated to the markets here.—Chicago Grocer.

LIMING OF NUTMEGS.

According to a German chemical journal, a well known authority claims that the lime layer found on the surface of nutmegs does not render the nuts incapable of germination, simple thorough drying sufficing to bring about that result. Another supposition indicated that this lime layer is intended as a protection from the attacks of insects. The lime water in which the nuts are placed penetrates but a few cell layers into the nutmeg, and within a few minutes after the nut comes into the air, a layer of calcium carbonate is formed over the surface. Nuts with a lime coating and without were exposed to the attacks of *Sidodrepa panicea* L., one of the commonest and most destructive pests. After six months all nuts not provided with the lime layer were gnawed, and but one of those having a lime coating. The action of the lime is not chemical, but purely mechanical, the powder held by the woolly covering of the beetle clays up its breathing pores, chewing apparatus and reproductive organs, finally rendering the insects incapable of performing the functions trusted to these different organs. Therefore liming and a frequent repetition of the process is advised.

The following SEASONABLE GOODS now on hand for immediate delivery:

Lemonade Sets, Bohemian,
gilt and decorated.

Soda and Ginger Ale Tumblers
Jelly Tumblers

Milk Bottles with patent covers
Milk Bottles with disc covers

Flasks of all descriptions

Tumblers of every description in
cut, blown and pressed ware

Also a full line of Glass Shades,
both in round and oval.

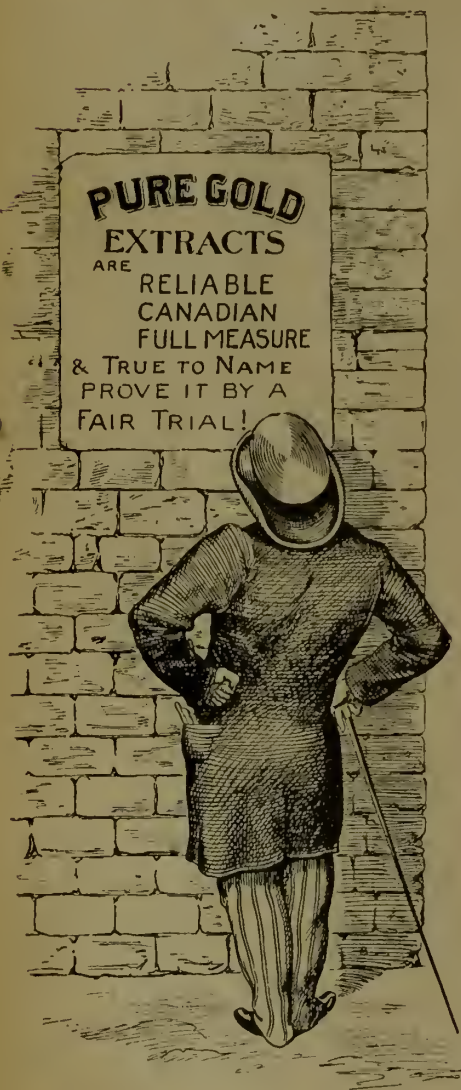
THE OLD STAND

The John L. Cassidy Co.

Limited

339 and 341 St. Paul St.

.....MONTREAL



APPLE CROP IN TWO COUNTRIES. IN CALIFORNIA.

The Panjaronian (Cal.) says: "With such a large apple crop coming on, the problem of marketing it is worthy the careful consideration of growers and packers. There is going to be no market this year for low grade fruit. Culls and codlin-tunneled trash will not be received in San Francisco or other markets. There is, and always will be, a good market and profitable returns for high grade apples. It will pay to ship fruit which will insure a profit; it will not pay to handle any other kind."

IN NEW YORK.

Regarding the common apple crop a prominent fruit producer of Rochester writes: "Everything points to an extremely short yield, not over an eighth to a quarter of an average crop, and in many places not more than a year ago. There is a sprinkling of apples in all of the leading orchards, but the quality is very poor, and young fruit is dropping in large quantities, and just how many will stay on the trees is a conundrum, which we are unable to guess at this writing. At any rate, we are unwilling to speculate for future delivery, unless we can see our way clear to cover, and one of our customers who was in yesterday, said that he would not sell a box of apples for delivery during September, October or November below 9 to 10c. per pound, and that we would be very much surprised by the scanty yield when we came to harvest the crop in the autumn."

IN GERMANY.

Mail advices from Stuttgart, Germany, state that the apple crop on the Continent, so far as can be judged from present crop prospects, will be a fair average one. There will, it is understood, be a plentiful crop of pears.

GOWANS, KENT & CO.'S PICNIC.

On Friday last the employees of Gowans, Kent & Co., wholesale crockery dealers, Toronto, together with their wives and families, to the number of about 200, held their annual picnic at Niagara, N.Y., going by boat to Lewiston, thence to the Falls by the Gorge Route. All present expressed their opinion that this excursion was the best yet held by them, as the day was all that could be desired, and the sights around Niagara Falls being a source of much wonder and delight to the children. The dinner, which was given by the firm to the employees, was also much appreciated by all present.

SOAP FOR THE WEST INDIES.

The St. Croix Soap Co. is finding a large market in the West Indies for its "Surprise" soap. By the last steamer the company shipped lots to Bermuda, St. Croix, Antigua, Barbadoes and Demerara; in all over 200 boxes.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horsehoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

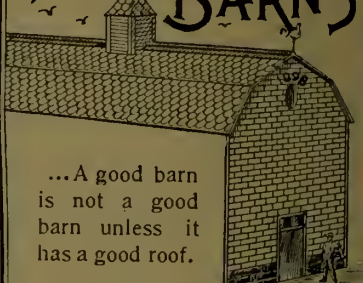
J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces,
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

ROOFS FOR THE BARN.



...A good barn is not a good barn unless it has a good roof.

We would therefore press on **you** the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 21, 1898.

GROCERIES.

THE most interesting feature of the wholesale grocery trade during the past week was a firmer feeling in regard to new pack canned vegetables, tomatoes being quoted by jobbers 5 to 10c. per dozen higher for future delivery. Old pack tomatoes, on the other hand, are lower, \$1 to \$1.05 representing the wholesale price. Sugar is unchanged as far as the price is concerned, but a better demand is being experienced. Teas are quiet, although not any more so than is usual at this time of the year; prices rule firm. Currants and raisins on spot are meeting with a fair enquiry. Pepper has further advanced in the primary markets, and cloves continue firm.

CANNED GOODS.

There is a stronger tone to the canned goods market this week, and tomatoes for future delivery are quoted from 5 to 10c. per dozen dearer by wholesalers than they were, 75 to 80c. now being the idea. The lowest price with packers, as far as can be ascertained, is now 70c. There are certain packers, however, who are still refusing to quote. Tomatoes of 1897 pack are lower, wholesalers this week, as a rule, quoting \$1 to \$1.05 per dozen. The ruling wholesale price for new peas is 70c., and for corn 65c. Since the firmer tone, there has been more business done in futures, orders in this particular during the past week having been rather numerous. Frost is reported to have damaged the corn crop in some localities. Tomatoes are said to have been touched by frost, as well as attacked by insects. But it is, of course, too early to even approximate the crop. Owing to the want of rain, it is expected the crop of raspberries will be light. There have been further offers of strawberries during the week by packers at \$1.20.

COFFEE.

The market is quiet, unchanged and uninteresting. There is practically nothing doing locally. Receipts at Rio and Santos are fairly large.

SYRUPS AND MOLASSES.

Syrups continue in much the same uninteresting condition as before. The molasses market in New Orleans is quiet and firm. The supplies there unsold are estimated at from 50,000 to 80,000 barrels.

SPICES.

The pepper market is cabled equal to $\frac{3}{4}$ c. higher, and a good deal of speculation is being done. Cloves continue firm. Local jobbers report a good demand for pickling spices.

SUGARS.

There has been no further change in price, but an improvement in the demand is being experienced. There have been some fractional advances in Great Britain on raw sugars, and at the time of writing the market there is quiet and firm. The market in New York is also quiet and firm.

Willett & Gray's Statistical Sugar Trade Journal, of June 14, says: "The receipts of sugar have been quite large this week, but an estimate of the amount still to come forward from the British West India Islands places it at about 25,000 tons, and when that is exhausted it would seem that larger supplies must be brought from the European market. The

For Prices Current See
Pages 34 and 35.

European markets have been dull and neglected for some time, in the absence of purchasers from this country, and prices have now reached so low a point in Europe that it will not be surprising if they turned the other way and show some improvement before long."

They already appear to have turned the other way.

The local wholesalers' price is still 47-16c. for Montreal and $4\frac{3}{4}$ c. for Lower Province granulated. Yellows are $3\frac{3}{4}$ c. upward.

TEAS.

The tea market is quiet, although it is not more than seasonably so. There have been a few transactions in Japan teas of last season's growth. We hear of one transaction in which 2c. per lb. more was paid for one line of old tea than was asked a short time ago. Old Japan teas, although scarce, are showing better value than teas of this season's production. New season's Japan teas continue strong. Both Indian and Ceylon pekoe souchong are scarce, both on spot and afloat.

Mail advices from London, under date of July 8, state that the sale of Indian tea at the auction was unusually small, only 3,094 packages being brought forward. Of this, 691 packages were new season's. The market was firm for all

descriptions. Of Ceylon tea, 27,577 packages were brought to the auction, against 23,830 the previous week. With a somewhat heavier supply, the market showed a rather quieter tone. Although the quotations of the previous week were barely maintained, this was in a great measure due to a slight falling off in the quality offering.

FOREIGN DRIED FRUITS.

CURRANTS—Not many orders are going out from the Toronto market for the very first shipment, as most wholesale merchants are looking to the balance of the old fruit left over to supply their requirements until the later shipments arrive. Further advices corroborate the statement made last week to the effect that the first shipments would be made about Aug. 15; also that the quality would be excellent.

VALENCIA RAISINS—One advice from Denia says the first shipments will take place Aug. 15, and another that it will not be till ten days later than that date. Last year, shipments began in July. All authorities agree as to the goodness of the quality.

PRUNES—Quotations for Turkish prunes received from Trieste, for October shipment, corroborate what was said in a former issue of THE CANADIAN GROCER, to the effect that low prices would rule this season, and that an increased consumption would likely follow.

GREEN FRUITS.

This is raspberry week at the green fruit market. Great quantities of this fruit are arriving daily, and, as the demand is active, business is brisk. Red raspberries sell freely at 5 to 6c. The demand for black rasps. is not so active, hence the price ruling is 1c. lower, 4 to 5c. being the prices now asked. Cherries are somewhat scarce, and the excellent demand keeps prices steady at 90c. to \$1 for cooking and \$1.25 to \$1.50 for eating. Red currants are still arriving in large quantities, and sell about 40 to 65c. White currants are not so plentiful, nor in so good demand. The price asked for them is about 35 to 50c. Black currants are dearer, 65 to 80c. being the ruling price. The receipts of blueberries have assumed large proportions. The demand is good, at about 75 to 80c. per basket. Canadian harvest pears are now offered at 50c. per basket. A few baskets of apples are on the market, the price for which is about 40c. The first receipts of Canadian peaches were sent in this week, and brought 90c. per basket. The

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WINNIPEG: E. W. Ashley.

VICTORIA: La Patourel & Co.

SURPRISE SOAP

THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

quality is fair. Bananas are more plentiful and are about 25c. cheaper than last week. The hot weather has increased the demand for oranges and lemons, especially the latter, and prices have advanced 75c. per box for Messina lemons. Watermelons are plentiful, and are selling at 16 to 28c.

COUNTRY PRODUCE.

EGGS—The supply is just about sufficient to meet requirements. One or two Toronto dealers are pickling. The feeling is easy at 11 to 11½c. on the local market, while at outside points 10 to 10½c. is still asked f.o.b.

POTATOES—The market for old stock is over. New potatoes are arriving freely. They are selling at 70 to 75c. per bushel. The rain on Tuesday was opportune, as if it had not come the indications pointed to a large proportion of small potatoes in the crop.

HONEY—The new crop of honey is expected to be a large one, and, as a good deal of the last season's production has not been sold, the feeling is decidedly weak. From 90c. to \$1.25 is quoted for clover in comb, and 5½ to 6c. for clover strained. The demand for buckwheat is very poor, the price running as low as 2 to 3c. per lb.

VEGETABLES—The drought before Tuesday this week hindered the growth of celery, and an advance of 10 to 15c. is noted. Seed onions are dearer, but those now selling are of better quality. Beets and carrots are 5c. dearer. We quote as follows: Celery, 40 to 60c. per doz.; onions, seed, 20 to 30c. per doz. bunches; lettuce, 10 to 20c. doz. bunches; radishes, 20 to 30c. doz. bunches; cabbage, new, per doz., 50 to 60c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 40 to 60c. per doz.; long, \$1 per doz.; green peas, small, 50 to 75c.; large, 75c. to \$1 per bag; Canadian butter beans, 60 to 75c. per bushel; beets, 10 to 15c. per doz.; carrots, 10 to 15c. per doz.

BUTTER AND CHEESE.

BUTTER—The market for both dairy and creamery is draggy. The demand is poor, but the prices asked in the country towns are still unchanged. For both tub and print dairy at country points, f.o.b., 11 to 11½c. is the ruling figure. Creamery is selling at 15 to 15½c. for tubs, and 16 to 16½c. for prints, f.o.b. at country points.

CHEESE—The market is irregular, considerable speculating being reported. Sales

at country points vary from 6½ to 7½c. The local demand is good, with prices unaltered, at 7¾ to 8c. per lb.

PROVISIONS

The provision market is booming, a large movement being noted in all smoked meats. Long clear is also in good demand. Lard is rather quiet, and none too steady in price.

FISH.

There is no change in the condition of the market. Fresh fish are in good demand at the following figures: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decline of 3c. is noted for new red wheat and 6c. for old. We quote on cars outside: Wheat, red winter, 72 to 74c.; white winter, 70 to 74c.; goose, 70 to 72c. The street market is quiet. We quote: Wheat, white, 72c.; red, 74c.; goose, 68c.; peas, 51c.; oats, 31½ to 33c. No. 1 hard Manitoba wheat is steady at \$1, Sarnia freights.

FLOUR—Ontario flour has declined 10 to 15c. We quote as follows: Manitoba patents, \$5.25; Manitoba strong bakers', \$4.85; Ontario patents, \$4.50 to \$4.60; straight roller, \$3.80 to \$3.95, Toronto freights.

BREAKFAST FOODS—Pot barley has declined 10c. Other foods are unchanged. A good demand is noted. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$3.00 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

HIDES, SKINS AND WOOL.

HIDES—Prices are firm and unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—The market is slow, due to difference of feeling in regard to prices. We quote nominally: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. Shearlings have advanced 15c., and are now selling at 40c., the price lambskins are also selling at.

WOOL—The market is dull, and prices are unchanged. Unwashed is quoted at 10 to 11c. and fleece at 16c.

SALT.

Prices unchanged. Business continues brisk. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Cream of tartar is cabled dearer.

Cable advices received in Toronto this week announce an advance in pepper of equal to ¾c. per lb.

Canned tomatoes for future delivery are quoted 5 to 10c. per dozen dearer, while old goods are quoted lower at \$1 to \$1.05.

QUEBEC MARKETS.

MONTREAL, July 21, 1898.

GROCERIES.

THERE have been few striking features this week in general groceries. Perhaps the most interesting feature of the situation is the position of new Japan tea for future delivery. It is now pretty clearly established that some of the big jobbers have sold these goods short on the basis of last season's values, and now that the price is 3c. higher than it was last year, with a prospect of going still higher, there is considerable scurrying around by jobbers anxious to cover all of their shortage that they can. In other lines business rules quiet.

SUGAR.

There has been an improved demand for refined sugar locally since last week's decline, but refiners complain that it has not yet assumed the dimensions that it should at this season. In raws, the feeling has been rather firmer abroad, but nothing has yet transpired of a character to affect values on the refined article here. At the refineries

EDWARD HARRIS & CO.,
PHOENIX SPICE MILLS, LIVERPOOL, ENG.
 Telegraphic Address: "Speedwell, Liverpool."
 Telephone, No. 3729.
 Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
 Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

FOR SALE. Choice Prime Beans.
 Evaporated Apples.
 Apply JAS. R. SHIELDS & CO.
 Board of Trade, TORONTO

J.Y. GRIFFIN & CO.

Wholesale Produce

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Correspondence solicited. Consignments handled to best possible advantage.
 Prompt returns.

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ROYAL JUBILEE OIL
 Is the Best Burning Oil
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ROYAL OIL COMPANY

SOLE MANUFACTURERS

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Manufacturers and Shippers who are not represented in

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E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Fruit—Fruit

Do we supply your trade with
 Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

this week, 4 5-16c. is asked for standard granulated, 4 3-16c. for Dutch and 3½ to 4c. for yellows.

SYRUPS.

No alteration has transpired in the syrup market since last report, with the demand very limited and prices unchanged at the factory.

MOLASSES.

This staple is usually quiet in the hot midsummer months, and the present is no exception. Neither are the jobbers doing much in regard to future supplies, although they admit that stocks are lighter than usual, and this, of course, adds to the quietness of the situation. So few car lots of Barbadoes have changed hands lately that it is impossible to quote a figure in this connection. The jobbing range is unchanged.

CANNED GOODS.

Business in canned goods has been extremely quiet and will continue so until packers are willing to quote new pack vegetables for forward delivery. At present, agents for leading brands decline to do so. There has been little doing in fruit also, while salmon has not attracted much attention yet. The scarcity of lobsters noted last season promises to be over fifty per cent. greater this year, with values correspondingly firm.

COFFEE.

There is little change to report in the coffee market, demand ruling slow and prices apt to tend in buyers' favor this week.

SPICES.

The firm feeling in spices is fully retained, this being especially the case in peppers, both black and white, which are rather higher than they were a week ago, jobbers asking an advanced inside price this week. In other lines steadiness is clearly the rule also. Mail advices say: "The market has been active, with higher prices for pepper and cassia to arrive, and large trading in goods now on the way. All grades of pepper are from ¼ to 1c. per lb. cheaper here than in any other market of the world. Continued reports of trouble in China cassia-producing districts have affected the price of the article materially."

RICE.

No important change is noted in the rice market, a fair volume of business being reported while prices are fully maintained.

TEAS.

The tea market appears to be entering a very interesting phase just at present,

The Following Brands
 Manufactured by

The American Tobacco Co.

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CUT TOBACCOS

OLD CHUM.

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CIGARETTES

RICHMOND STRAIGHT CUT.

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SARNIA **Water White**
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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by
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ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of
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THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers—

PROVISIONS OF ALL KINDS

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DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N Y

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT

PACKERS
 OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

especially in regard to new crop Japans, and, if all accounts are correct, some of the jobbers here and elsewhere in Canada are going to be caught decidedly short of these teas. Demand from them is certainly urgent at present, and importers have all they can attend to at present. Advices from Japan note further advances, so that it looks as though prices were still a long way from the top.

NUTS.

As last reported, with little or no business doing.

DRIED FRUIT.

There has been little to report in connection with these goods either in Mediterranean or Californian fruit.

DRIED APPLES.

Both dried and evaporated apples remain as last reported.

GREEN FRUIT.

There has been a fair degree of activity in green fruit, and prices, as a rule, are well maintained. Hot weather this week has largely increased the sales of lemons, which are held quite firm. Canadian cherries are selling well, and so are raspberries, currants and other small fruit of all descriptions.

COUNTRY PRODUCE.

EGGS—There was an improved demand for small lots of choice selected eggs at higher prices, and a fair trade was done, but the market was without any special feature. We quote: Fancy selected stock, 10½ to 11c.; ordinary run, 9 to 9½c., and No. 2 stock, 8 to 8½c. per dozen. Receipts were 471 cases.

BEANS—There was no improvement in the demand for beans, and prices were unchanged at 95c. to \$1 for primes, and at \$1.05 to \$1.10 for choice hand-picked per bushel.

HONEY—Business in honey continues very quiet. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—Is dull and featureless. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

PROVISIONS.

There continues to be a steady demand for smoked meats, and a fair trade is doing, but values show no change. Lard is fairly enquired for, but pork moves slow. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. per lb.;

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The local grain market was without any special feature. The demand for all lines was slow, and business generally ruled quiet, but the undertone was firm. No. 2 white oats afloat were quoted at 31 to 31¼c.; and peas at 63½ to 64c. Buckwheat was firm at 49½ to 50c.

A moderate amount of business was transacted in flour, and the market in consequence was rather more active, but prices show no material change. We quote: Winter wheat patents, \$5.25 to \$5.40; straight rollers, \$4.75 to \$5; bags, \$2.10 to \$2.25; Manitoba patents, \$5.30, and strong bakers', \$4.90.

There was an improved demand for feed, especially from Ontario buyers, which is due to the fact that pastures in many districts have been burned up on account of the continued dry weather. We quote: Ontario winter wheat bran, \$11.25; shorts, \$13 per ton in bulk; Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

There was no material change in the oat-market, business being quiet and prices easy at \$3.75 per barrel for rolled oats.

In baled hay a fair trade was reported, there being a good demand for small lots, but supplies are more than ample to fill all requirements, consequently prices do not improve any. We quote: Shipping hay, \$5 to \$6; good to choice, No. 1, \$8.50 to \$9.50, and No. 2, at \$7 to \$7.50 per ton, in car lots.

CHEESE AND BUTTER.

The cheese situation is about as difficult as ever to understand. High prices have been paid in the country, were paid again this week on spot, and yet advices from across the water, while they show some disposition to respond, quote limits in many cases that will have to appreciate very materially before they are on a parity with the cost of the article on this side. The chief local interest lately naturally centred on the transactions at the wharf in eastern cheese received by market boat and rail, which numbered

about 5,000 boxes. There were bids of 7½c., but they were not a fair criterion, for practically all of the cheese was finally settled for on the basis of 7¼ to 7¾c., the outside price possibly being the ruling.

Butter continues dull, with a heavy tendency, and exporters manifest an inclination to shade rather than advance their bids. Several have orders in hand that permit the payment of 16c. on spot, but sellers, as a body, have not as yet accustomed themselves to this price, and we quote the range for export trade 16 to 16¼c.

MONTREAL NOTES.

The decline in sugar has not led to much increase in business as yet.

Jobbers are said to be decidedly short of Japan tea and scurrying everywhere to try and cover.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., July 19, 1898.

BUSINESS continues quiet. The chief interest of the week has been canned goods, which have taken an unexpected turn, packers in many cases having withdrawn quotations. Molasses shows a firmer feeling. In spice there is little change, though the tendency is lower. Cream of tartar, while still low, has shown a slight advance during the past two weeks in the primary markets. The withdrawals from the savings bank continue large. Last month they exceeded the deposits by \$35,000, amounting to \$96,000. Our wholesale grocers complain very much of the practice of many retailers throughout the country cancelling orders when they are afterwards offered goods at lower prices, even in some cases returning the goods shipped them.

OIL—The demand continues light in all grades of oil. Perhaps more cod oil could be used than is at present being received, but trade in this grade is much less than

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BRIGHTON Canning Co. New Process
THISTLE BRAND **TOMATOES** **GARDEN GROWN**

**"IT'S THE
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A Blend

Not a Mixture

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**BLENDED FOR
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NOT FOR PRICE.

— That's where it differs from "others." —

THE **EBY, BLAIN C^O.** LIMITED

IMPORTERS, BLENDERS
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— **TORONTO**

New Crop



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are just received, in every grade and price.

We can give you the best value on the market at the right price.

HAVE YOU BOOKED your order for Canned Goods "TO ARRIVE"?

We have secured a full assortment of the best known brands, and can give you quotations which will prove advantageous to you.

WRITE FOR PRICES AND SAMPLES.

Laporte, Martin & Cie.,

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CLUB BLEND COFFEES

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OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
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Montreal

formerly, when more tanning was done here. There is rather more sale for burning oil, as the season advances. Rather higher prices expected. Lubricating also shows somewhat better business. Prices show no change.

SALT—Market continues to be well supplied. Within the past two weeks coarse and fine Liverpool salt, by both steamer and sailing vessel, was received, upward of twelve thousand bags in all, only a very small proportion, however, of fine. This salt found a fair sale at even prices. This is the season for demand, but needs have been largely supplied by earlier arrivals. Further receipts are expected in a few weeks. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—These lines have occupied a good deal of attention during the past week. The low prices looked for by some dealers are not now thought to be so certain, particularly in corn and tomatoes, which many packers refuse to quote, it is said, owing to heavy frosts. Peas are still quoted

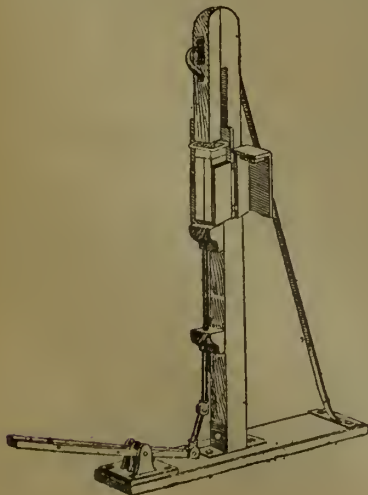
low; the strengthening market in other lines has increased the sale, and needs are quite well supplied in corn and tomatoes. While some would buy at the earlier quotations, they prefer to wait rather than pay the advance. New salmon is difficult to interest the trade in. Prices on spot lines are all rather easier, though in tomatoes, of which quite a few are here, dealers are, perhaps, rather less anxious to sell. There is quite a range in the prices quoted on strawberries and raspberries, said to be due to the difference in the syrup. In meats, deviled goods have, perhaps, the best sale. The sale of chipped beef is somewhat interfered with by many of the grocers having the dried beef in stock and slicing it as needed.

GREEN FRUIT—Very active is the word; in fact, dealers are so busy that it is difficult to get them to stop work long enough to give you information regarding the market. Oranges, while firm, show no change. They are not an active line. Lemons have a good business, but are scarce and high, and rather higher values are expected, as we are lower than the United States market. Melons have but a limited sale. Pineapples are about done. Bananas sell freely at easier prices. California green fruits, such as pears, peaches and plums, have, perhaps, the chief attention; sale is large. Prices are still quite high, particularly for pears,

but for the first of the season the price is considered about right. Some very nice carriers of Georgia peaches to hand found a ready sale. Nova Scotia cherries are now being received. Prices will be lower. Berries occupy a large share of attention. Nova Scotias are about done, but plenty of New Brunswick berries are still coming in. Price is a little firmer this week.

DRIED FRUITS—There is still but little to be said in regard to this line, the usual tendency when green fruit is plentiful. Stocks are not large, but holders are anxious sellers, as they want to be cleaned out before new is to hand and demand is light. Prices are low, particularly raisins. There is little interest taken in new fruit, and, if California prices open low, the quantity of other raisins brought here, except, perhaps, Malaga layers, will be light. More seeded will likely be used than ever before, and in prunes, the Californias are likely to have the market about to themselves. There is still some sale for evaporated apples at even figures; dried are dead. Prunes, apricots, etc., are very light sale. Onions are rather easier with a fair business. Peanuts continue high.

SUGAR—The offering of Dutch and Austrian sugars here, quite a quantity of which have been sold, has had a weakening effect on the market, which of itself inclines to be



Armeda Tea Packer and Simplex Mixer

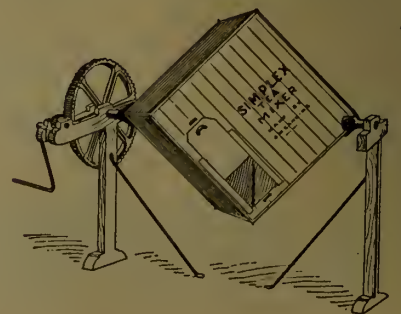
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Last week's enquiries were from Fort William, Nelson, B.C., Vancouver, B.C., London, Ont., and Truro, N.S.

The best recommend we can give, is, we have yet to hear the first complaint. The machine is easy to operate and turns out a perfect package.

Write for Prices.

A. H. CANNING & CO.,
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BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

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IN CAR LOTS, BUY NOW.

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California Navels
California Seedlings
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Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

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SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

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Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

LOOK OUT FOR THE "CLAN BRAND"

Best package Tea on the market.

BALFOUR & CO. - **Hamilton**

FANCY  **MOUNT ROYAL MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

E. T. STURDEE

Mercantile Broker,
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ST. JOHN, N.B.

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Wholesale trade only.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FOR THIS WEEK

Special Prices on

Breakfast Bacon
Shoulder Hams

Take advantage of this and
write for quotations. . . .

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Pork Packers

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HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots
and Cherries, arriving twice a week per
fast express. Domestic Fruit of every description arriving with every train.

a dull one. The Lower Province refinery rather is inclined to meet the competition, while those west refuse to cut prices, and are, therefore, out of the market.

MOLASSES—The last week has seen a gain in strength. Stocks are light, and higher prices are looked for, but at present, owing to dull sales, prices are held as last week.

PRODUCE—Butter is dull and market overstocked; prices low, but holders are looking for at least a slight improvement. Owing to the low price of dairy, creamery has little sale. Eggs, also, are quiet; supplies are ample. Even at the low prices sales are light, particularly case eggs, many buying small lots of strictly fresh at much higher figures. Cheese is low, and limited sale. Factories could not have a worse way of marketing their product than that now employed. They supply the retail trade throughout the Province, and then there are enough storekeepers interested in factories to keep what small wholesale demand there is more than supplied. There is, then, no market whatever.

FISH—There is little change. A rather better price is being obtained for alewives. Holders are beginning to move stocks, and hope this season to make a little money. Fresh fish are scarce. Salmon and shad are about out of the market. Dry fish, particularly cod, are in light supply and hold their price. Pickled herring is low. Some fine pickled shad are offered. We quote: Large cod, \$3.25 to \$3.30; medium, \$3 to \$3.20; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.35 to \$1.45 per ½-bbl.; smoked herring, 6½ to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 3½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; shad, 20c.; salmon, 15 to 16c.; ½-bbl.; shad, \$4.

PROVISIONS—Pork and beef are limited sale at even prices. Smoked meat quiet and firm. Lard is rather easier.

FLOUR, FEED AND MEAL—Flour is still dull, and wholesale men are not yet buyers. The money made earlier is now meeting an offset, and some flour is being sold at over \$1 per bbl. loss. Oatmeal and oats are rather firmer. Cornmeal is low. Middlings are almost impossible to get. Some little bran, however, is offered. Beans are dull and easy. Barley is rather lower, best stocks are light and little change is to be noted. Split peas are still scarce and high. Hay is dull and low. We quote: Manitoba flour, \$5.65 to \$5.70; best Ontario, \$4.85 to \$5; medium, \$4.60 to \$4.75; oatmeal, \$3.90 to \$4; cornmeal, \$2; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 40 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split, peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Before THE GROCER again comes to the trade here the grocers' picnic will be a thing of the past. A pleasant day is hoped for.

Every effort has been made by the committee to make it a success.

The firm of A. Lordly & Co., spicemen, are in financial difficulties.

The retail grocery firm of Rankin & Moulson has been dissolved, Mr. James Moulson retires, and Mr. William Rankin continues the business.

There is a large run of shad at the head of the Bay of Fundy, some boats getting upward of 600 each. Some very fine mess shad are now offered.

About 110,000,000 feet of lumber will be rafted at Fredericton this season, representing the cut on the St. John river, or, at least, the very large part of it.

On board the ill-fated steamer La Bourgonne were 9,782 cases of lobsters, valued at \$104,000, shipped from Halifax. They were shipped via the French steamer to obtain a better Customs rate in France. They were fully insured.

A. L. Goodwin, our large wholesale fruit dealer, has, this summer, built a large refrigerator in his warehouse, a great advantage in the keeping of summer fruits. He, this week, received his first car of California peaches, pears, plums, etc., and expects, during the season, two cars weekly.

E. T. Sturdee is not only known to the wholesale grocery trade as a live broker, but to the military fraternity as one of the most enthusiastic officers in this section. And when his eight-year-old son, E. Alban Sturdee, enlisted as a bugler in one of our city companies, many remarked that he was a chip off the old block. He is probably the youngest bugler in Canada.

A CLOCK FOR RETAILERS.

Adams & Sons Co. are giving a large bronze clock with an assortment of "Tutti Frutti" and some of their other brands of chewing gum. Particulars of the assortment are given in our advertising columns this week.

CANADA'S GREAT EXPOSITION.

Many new and interesting features will be offered at the Toronto Exhibition this year, which is to be held from August 29 to September 10. The entries in all departments will be great, and the attractions offered will be of a character to draw. Among the many will be realistic representations of the present Cuban-American war, the blockade, the bombardment and battles of Santiago, or Havana, firing and explosion of shells, explosion of submarine mines and blowing up of vessels on the lake in front of the exhibition grounds, exhibition by Maxim and Gatling machine-guns, etc., all of a specially interesting nature at the present time. The programme of attractions promises to far excel that of last year, which is saying a good deal. The exhibits will include many from Great Britain, France and the United States, whilst almost every section of the Dominion will be represented.

PAILS AND TUBS.

This very warm sultry weather has a bad effect on pails and tubs. If not looked after properly hoops become loose and fall off or the pail leaks to such an extent it is practically useless. Nearly everyone has a different method to prevent this trouble, but it cannot be avoided with the ordinary hoops. If you should pass any grocery store you will observe several pails and tubs exposed to the wind and weather, and when a customer calls for one of these articles they are not fit to send out, suffering from the above cause. The "Durable" pail with spring steel crimped hoop, let into a groove in the wood is flush with the pail and consequently cannot fall off. If the wood should shrink the hoop immediately contracts and keep the parts in place. When it swells the hoops expand and it is impossible for them to fall off or break. Boeckh Bros. & Co. are handling these goods.

SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars in Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.



A Large Bronze **CLOCK** with **CHEWING GUM.**

It goes with the following assortment, viz.:

70—5c. Bars Tutti Frutti	-	-	3.50
23—5c. Packages Pepsin Tutti Frutti	-	-	1.15
36—5c. Bars Globe Gum	-	-	1.80
20—5c. Packages Globe Pepsin	-	-	1.00
75—1c. Pieces Longfellow	-	-	.75
Bronze Flower-Girl Clock	-	-	5.00

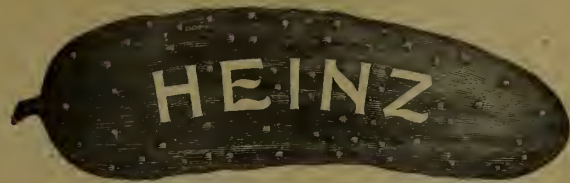
Price, Complete, \$6.50.

\$13.20

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to.

ADAMS & SONS CO.

11 and 13 Jarvis St. - - TORONTO, ONT.



Pickles.

A can of "Heinz's Baked Beans with Tomato Sauce" in the picnic lunch basket means a day of solid enjoyment.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

*The GENUINE
always bear this
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ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

MANITOBA MARKETS.

WINNIPEG, July 18, 1898.

THE week has been a busy one in wholesale circles. A good amount of sorting business has been done, though it is quite probable that the same goods would have been sold if there had been no exhibition, but crowds of merchants from outside points visited the wholesalers throughout the week, and it is safe to say that very much better relations between buyer and seller will exist in the future, and that business has been really and permanently improved by the week's intercourse.

No changes in prices have been made during the week in groceries or meats, but of course there are some few changes in the produce market.

The intense heat of the week has been very hard on shipments of butter and cheese. In fact, all the storerooms of the country were tested last week and a good many were found wanting, particularly cheese curing rooms.

Creamery butter is still quoted at 16c. point of shipment, and the reluctance of factorymen continues. Of course some, alarmed by the heat, have sold, but the majority are holding for higher prices. Owing to the high price paid in trade for dairy butter at Manitou, the creamery at that point has been closed for the balance of the season. Dairy butter continues to arrive in considerable quantities and the price is high at 11½ to 12c point of shipment. Cheese is coming in freely, but much of this week's shipment shows the effects of the heat. Price, 6¾ to 7c. per lb.

GREEN FRUIT—This has been a particularly lively market all week, the demand being even greater than anticipated. Lemons have fulfilled the prophesy and gone up to \$6 per box, and may go up to \$6.50 before this week is out. Oranges are \$4 to \$4.50, but a raise of 50c. per box on Valencia is anticipated before this is in print. Pears and bananas are sold out on this market, and it may be three days before any more arrive. Watermelons are \$4.50 per doz., but were practically sold out before market closed Saturday, but further supplies will be forwarded by Tuesday. Cherries are a thing of the past for this season. Haley's early peaches are \$1.50 per crate. The sample is exceptionally fine and shows good keeping qualities. Plums, red, blue and yellow, \$2 per crate; \$1.75 for large orders; tomatoes, \$1.25 per crate of four boxes; apricots, \$1.50.

One retail dealer is receiving shipments of strawberries from Keewatin. This is a new strawberry farm on the Lake of the Woods, a small island. The proprietor began his venture last year, and now has fruit for the Winnipeg market and a particularly fine

sample. As the fruit can be put on the Winnipeg market 6 hours after picking there is no question of the man having a market for all and more than he can raise.

AMONG THE RETAILERS.*Protection from Mice.*

The last issue of this paper contained a description of Michie & Co.'s grocery store, King street, Toronto. In this description mention was made of the fact that all drawers, bins, etc., were built separate in themselves as a preventive against the ravages of mice. Such a fact is worthy of special attention, as the loss caused by mice is often one of the largest leaks in many businesses. Michie & Co., from actual experience, knew what harm mice could do if drawers were made so loose that they could get from one to another through the cracks or crevices between the drawers or between the drawers and the wall. Now a solid walling of hardwood runs along the back of the drawer and bin space. The boards in each drawer fit closely into the backing leaving not even a foothold for mice to climb up to the drawer above. The large tea chests are placed next to the floor and as each of them is built as a separate compartment, the likelihood of mice climbing up to the drawers is exceedingly small. There are, I believe, many grocery stores in which it would be a profitable investment to have their entire fittings renovated or reconstructed, if even the only saving affected was that of getting rid of the mice.

A Good Fruit Season.

Toronto fruit retailers express themselves as satisfied with the fruit season so far. Except in strawberries and red currants, prices have ruled higher than a year ago. The demand, too, has kept good, and, as the bulk of the stuff has arrived in good condition, the losses from goods "not sold" are insignificant. In fact, some of the dealers state their losses in fruit this year have been practically nothing. Then, as prices have ruled high, it has been possible to obtain a fairer return for handling the goods than is the case when prices are away down. These conditions, combined with the fact that money is more plentiful than in the past couple of years, makes the fruit business in Toronto quite satisfactory at present.

THE RAMBLER.

PERSONAL MENTION.

Mr. T. Kinnear is spending his holidays on the St. Lawrence and Ottawa rivers.

Mr. J. L. Watt, of Watt & Scott, is making a tour of the principal trade centres in the Maritime Provinces.

CURRANTS LOWER IN LONDON.

Although the demand for currants from the trade has been quite up to the average—and, indeed, may be described, having regard, of course, to the time of year, as being good—the market is again cheaper to the extent of 6d. per cwt. The reason is not far to seek, and may, without doubt, be said to be the anxiety shown by some of the holders to realize their remaining stocks, which must be admitted to be quite a natural state of things. The grocers, on the other hand, see really no sort of temptation to buy except for their immediate requirements, and the fact of the demand being satisfactory may be taken to show that their stocks are small. There is every indication that this is the case, and it is beyond all doubt a hopeful sign for the coming season. The floating stocks of the grocers are at all times difficult to estimate, but in any attempt to gauge the future prospects of the article, are of the utmost importance. When the very large number of the body throughout the kingdom is taken into account it will be seen that the holding of even a few hundred-weights more or less by each one may make all the difference between a large and a small remaining stock, and materially affects the chances of a good demand during the early part of a season. There is everything to lead to the conclusion that at present their holdings are small, and in this proportion are the prospects of the early part of the coming season improved.—Produce Markets' Review, July 9.

CANNED SALMON IN LONDON.

As far as can be ascertained the consumption of salmon, up to the present time, although more than usual, has not been very greatly in excess of an ordinary season. This is somewhat disappointing, and would seem to prove that the views of those who confidently anticipated a large increase, encouraged by lower retail prices, are not borne out by the result. It must, however, be remembered that there are special circumstances that cannot fail to have adversely affected the demand. The weather during May and June was anything but propitious, but it is believed that dear bread has been even more prejudicial, and the salmon trade has suffered from this cause in common with similar articles which are largely consumed by the working classes, whose spending power has been greatly curtailed. Whether this is really the reason or not, it is a fact that during the last two weeks salmon has sold more freely, and there is a prospect of a further improvement in the near future. Prices remain very firm, especially for fine qualities.—Produce Markets' Review.

PROMPT ACTIONS.

"HOW," asked a man of Sir Walter Raleigh, "do you accomplish so much, and in so short a time?" "When I have anything to do, I go and do it," was the reply. The man who always acts promptly, even if he makes occasional mistakes, will succeed when a procrastinator will fail—even if he has the better judgment.

When asked how he managed to accomplish so much work, and at the same time attend to his social duties, a Frenchman replied, "I do it simply by never postponing till to-morrow what should be done to-day." It was said of an unsuccessful public man that he used to reverse this process, his favorite maxim being "never to do to-day what might be postponed till to-morrow." How many people have dawdled away their success and allowed companions and relatives to steal it away five minutes at a time. Amos Lawrence's motto was, "Business before friends."

"To-morrow," didst thou say?" asked Cotton. "Go to—I will not hear of it. To-morrow! 'tis a sharper who stakes his penury against thy plenty—who takes thy ready cash and pays thee naught but wishes, hopes, and promises, the currency of idiots. To-morrow! it is a period nowhere to be found in all the hoary registers of time, unless perchance in the fool's calendar. Wisdom disclaims the word, nor holds society with those that own it. 'Tis fancy's child, and folly is its father; wrought of such stuffs as dreams are; and baseless as the fantastic visions of the evening." Oh, how many a wreck on the road to success could say: "I have spent all my life in pursuit of to-morrow, being assured that to-morrow has some vast benefit or other in store for me."

"But his resolutions remained unshaken," Charles Reade continues, in his story of Noah Skinner, the defaulting clerk, who had been overcome by a sleepy languor after deciding to make restitution; "by and bye, waking up from a sort of heavy doze, he took, as it were, a last look at the receipts, and murmured, 'My head, how heavy it feels!' But presently he roused himself, full of his penitent resolutions, and murmured again, brokenly, 'I'll take it to—Pembroke—street to—morrow; to—morrow.' The morrow found him, and so did the detectives, dead."

"To-morrow?" It is the devil's motto. All history is strewn with its brilliant victims, the wrecks of half-finished plans and unexecuted resolutions. It is the favorite refuge of sloth and incompetency.

Very few people recognize the hour when laziness begins to set it. Some people it attacks after dinner, some after lunch, and

some after seven o'clock in the evening. There is in every person's life a crucial hour in the day, which must be employed instead of wasted if the day is to be saved. With most people the early morning hour becomes the test of the day's success. Daniel Webster used often to answer twenty to thirty letters before breakfast.

A person was once extolling the skill and courage of Mayenne in Henry's presence. "You are right," said Henry, "he is a great captain." Henry rose at four in the morning, and Mayenne at about ten. This made all the difference between them. Indecision becomes a disease, and procrastination is its forerunner. There is only one known remedy for the victims of indecision, and that is prompt decision. Otherwise the disease is fatal to all success or achievement. He who hesitates is lost.—Pushing to the Front.

CURED FRUIT SITUATION.

Concerning the situation in cured fruits on the Coast, The California Fruit Grower says, in its issue of July 9: "The market is lifeless and absolutely with no interesting features at this time. In spot goods there is not a wheel turning, except in a hand-to-mouth jobbing way. There is very little stock on hand with which to trade, and, in a wholesale way, no demand except from Europe. The few cars of apricots carried over from 1897 crop, except here and there a small lot, are large, fine, bright fruit, and holders' prices are at present above the market. Pears, nectarines, plums, apples, and silver prunes are well cleaned up. A few cars of peaches are yet on hand. In new crop apricots trading is very light, at about 8c. in bags f.o.b. The chief business is reported from Southern California, where a few cars have been bought by speculators. There is absolutely no consumptive demand whatever. It is now very generally understood that the output of cured apricots in this State this season will be about 200 carloads, as against upwards of 1,300 cars in 1897."

VICTORY FOR THE GROCERS.

The retail grocers of Denver scored a victory over the department stores recently, when they conferred with the wholesale grocymen relative to the department store grocery—sugar complication. The retailers claim that the department stores have broken their agreements as to sugar prices, and they desired the wholesale men either to refuse to sell such groceries as sugar to the stores or else insist on their holding prices. The result of the conference was a decided victory for the retail grocers.—Chicago Grocer.

CURRANTS IN GREECE.

Hancock & Wood, of Patras, Greece, under date of June 30: "Our last report was in date of 16th ultimo, since when shipments have reached the respectable total of 7,000 tons directed principally to the British and Continental markets. Although stocks remaining on this side are now reduced to a very small compass, it is extremely difficult, in the absence of any Government statistics on this point, to estimate within a thousand tons or so what actually remains, but taking shipments up to date at 105,000 tons we should say that not more than 5,000 tons are held on this side, bringing the total crop of 1897 (exclusive of the 15 per cent. retained by the Government) to 110,000 tons, or fully 10,000 tons less than the lowest estimate arrived at in August last, and the smallest crop we have had since 1892. Notwithstanding this short crop, consumption has not been very satisfactory, especially on the Continent, owing, no doubt, to the higher range of prices ruling, which have rendered winemaking from currants unremunerative. A considerable drop has taken place lately in the price of currants, owing to the favorable prospects of the growing crop and to events of minor consequence which caused a temporary decline in the London market. Provincial and Patras touched for a short time the prices of 13s. 6d. c.i.f. and 15s. c.i.f. half-cases London respectively, but have since recovered by 1s. to 1. 6d. Up till now, the growing crop of currants, with a few insignificant exceptions, has progressed most favorably; the bunches are abundant and healthy, and we, therefore, have the promise of a large crop of excellent quality, and it is to be hoped that prices from the opening will be moderate. According to present appearances the crop will be an early one, and fruit from most districts will be ready for shipment by August 10-15.

U.S. FLAX CROP.

In common with most other cereal products, the flax crop, which in this country is grown for the sake of the seed and not for the fibre, this year promises an abundant yield. Confined, as the culture is, almost entirely to that section of the United States west of the Mississippi and north of Arkansas and Oklahoma, the greatest attention and the heaviest acreage is devoted to it in the States of North and South Dakota, Minnesota, Iowa and Kansas. The Daily Commercial Record, of Duluth, estimates the area in flax this year in the eight leading producing States at 1,600,000 acres, a gain of 207,000 acres over last year, and on the basis of an average production per acre equal to that of 1897, 9.64 bushels, this would result in a yield of 15,429,000 bushels.—Bradstreet's.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

TRADE IN THE UNITED STATES.

TRADE is dull in the Eastern States, but not more so than the season would account for. In fact, there is less stagnation in trade than usual for the season, and a very hopeful feeling prevails in business circles. The bank clearings last week show a large increase over the week before, and indicate that the decline of that week was due only to the occurrence of a holiday. In the west, trade is fairly active, and, while the railway earnings do not continue to show such gains over corresponding weeks last year as they did earlier in the season, yet the earnings for June are larger than those of several other Junes. The all-rail east-bound shipments of dead freight from Chicago in the first half of the year were vastly greater than in preceding years.—N.Y. Journal of Commerce.

STOCKS OF DRIED FRUITS IN LONDON.

On July 1, the stocks of dried fruits in London included 4,919 tons of currants, 2,175 tons of raisins, of which 554 tons consisted of Valencia and Denia stock, and 1,541 tons of Smyrna. Of Turkey figs there were in London on July 1, 295 skeleton cases, 5 cases and 834 bags, while of Faro, Greek and Malaga there were 2,316 tapnets and trails. The London stock of almonds on the above date consisted of 147 packages and 6,675 boxes of Jordans; 2,373 boxes, 893 bags and 35 barrels of Valencias, etc., besides a quantity of Sicily, Persian and other goods. The supply of Bussarah dates in London on July 1, amounted to but 13 skins and 14 bags.

PEPPER EXPORTS.

Exports from Singapore and Penang, during the last half of June, 1898, were: Black pepper—250 tons to Great Britain, 125 tons to Continent. Nutmegs—25 tons to United States. Total exports since Jan. 1: To United States, 1898, 670 tons black pepper; 1897, 2,760 do.; 1896, 1,370 do. To Great Britain, 1898, 3,090 tons black pepper; 1897, 4,370 do.; 1896, 4,830 do. To United States, 1898, 185 tons nutmegs; 1897, 87 do.; 1896, 102 do. To Continent, 1898, 1,225 tons black pepper; 1897, 1,350 do.; 1896, 2,420 do.

MOLASSES IN NEW YORK.

Business in the grocery grades of molasses has been at a standstill, as naturally during the summer season, the consumption is at a minimum, and grocers have not been in the market for supplies; dealers' stocks, however, have been small and they have been indifferent sellers, holding for full values. The low grades have been quiet, but steady;

buyers have continued to hold back; but offerings have been limited, and 8c. has been the lowest price sellers would name. At New Orleans there has been a firm market. Ocean freight rates have weakened somewhat, and latterly some business has been transacted with exporters. It has also been stated that the bulk of the crop of third boilings has been bought up and prices have ruled firm at 2 to 2½c. per gallon for supplies in bulk on plantation. The market for syrups has ruled slightly in buyers' favor, some of the sales made having been at prices showing a decline of ½c. Offerings have been only moderate, but the demand from the home trade has been quiet and exporters have been only limited buyers. Sales made have included 1,000 barrels M and W No. 1 at 11½c. and 1,200 barrels Spreckles at 15c. net.—N. Y. Journal of Commerce.

NEW YORK PEA PACK.

New York pea packers seem to be unwilling to make further contracts for forward delivery until they know just what the crop will be. Correspondents of State packers here state that they are not even receiving samples.

A letter just received from Camden, Oneida Co., New York, says that, in spite of increased acreage, the pea pack in that vicinity will be short. The writer thought, as a result of his observations, that the State pack would, like that of Baltimore, be very light. For two nights preceding July 13 there was frost in Oneida County, which was expected to damage beans and corn, but only to a small extent. The crops are also suffering from drouth.—New York Journal of Commerce.

SOUTHERN CANNERS IN A BAD WAY.

A prominent Baltimore packer who has been visiting the trade here says that the Southern canners are in a bad way. The pack of peas was very light and there was little good quality of any grade, while the cost of packing was high. They are paying more for string beans than for many years, and are not getting enough to keep them going. On Monday the packers were unable to secure anything, the few small lots received being bought up by merchants to be shipped green to northern markets. The peach crop, he says, is a complete failure, and there will be few if any peaches packed in Baltimore this season. "While we are not interested as packers in tomatoes," he said, "I am reliably informed that on account of unfavorable weather the tomato crop will be very short unless we should have a late fall, which will admit of the

maturing of the late plants."—N.Y. Journal of Commerce.

CALIFORNIA LEMONS.

According to the San Diego, Cal., *Tribune*, a prominent lemon packer has just received \$9 net for a carload of lemons recently shipped to the east. The same paper says that for second grade lemons 1¾c. per pound was netted, and the prospect is good for higher prices, as Monrovia, Cal., growers were reported to be receiving 2½c. per pound for their lemons.

FRUIT FOR LIVERPOOL.

N.Y. Journal of Commerce, July 14: "It was reported to-day that Zucca & Co. have engaged, for the account of an English house, all the refrigerator room to be had on the White Star Line boats for the balance of the year, for the shipment of green fruits for Liverpool. Last year nearly all the green fruit was shipped to England by the American line, which this year is unable to render the service, its ships having been taken by the Government."

SMALL FIG CROP.

C. Whittall & Co., of Smyrna, writing under date of June 22, say: "So far as figs go it is to be feared that high prices will be the order this season. The production will be unusually small, and it is hardly expected that more than 8,000 to 9,000 tons will be available."

SUGAR FOR MONTREAL.

It was learned that, recently a sale was made to Montreal of 3,500 tons Barbadoes muscovado 89 deg. test at equal to 3½c., and that to-day a bid was made by a speculator and declined of 4 3-16c. for centrifugal 96 deg. test for shipment.—N. Y. Journal of Commerce.

CANNED PINEAPPLE SEASON OVER.

The pineapple packing season in Baltimore is reported to be over and the pack is said to be very short, but no definite statement as to the reduction in the output has yet been received, so far as we can ascertain.

SULTANA RAISINS IN LONDON.

The market for sultanas still continues to be exceedingly quiet, and the demand to be disappointing. The contrast between this and last season in this fruit is very marked, and may be said to be quite inexplicable. Last year, with larger stocks on hand, and with little faith on the part of the trade generally in the reports of the crop being as short as afterwards proved to be the case, prices were steadily advancing. This season, with a stronger statistical position, with smaller stocks in the countries of consumption and production, and with no better prospects in regard to the weight likely to be produced, the market has for many weeks past been slow and dragging.—Produce Markets' Review.

Guaranteed to keep in all climates



You Have No Idea

of the number of letters we receive from wholesalers, retailers and retailers' customers all over the continent congratulating us on the quality of our famous "Owl Brand" Condensed Milk, and no wonder, as our brand is really very fine. It surpasses all the old established brands in every point required to produce the **BEST** Condensed Milk.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
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R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

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THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

Canned Salmon

The Best 10c.

retailer on the market to-day.

also

HIGH GRADES

FLATS and TALLS.

Warren Bros. & Co.

TORONTO.

Extra Choice Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Sugar

Dutch Granulated

100-LB. DOUBLE BAGS.
SHIPMENTS NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

Ivory Bar Soap

THE BEST MADE.

CURRENT MARKET QUOTATIONS

July 21, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 5-16	4 7-16	4 1/2	5 1/2
Granulated, Acadia	4 5-16	4 3/4	4 1/2	5 1/2
German (Canadian) bbls	4 1/2	4 5-16	4 1/2	5 1/2
Dutch, bags	4 1/2	4 3/4	4 1/2	5 1/2
Paris lump, bbls. and 100-lb. bxs	5 1/2	5 1/4	5 1/4	6
" in 50-lb. boxes	5 1/2	5 1/4	5 1/4	6
Extra Ground Icing, bbls.	5 1/2	5 1/4	5 1/4	6 1/2
Powdered, bbls	4 3/4	5 1/4	5 1/4	6 1/2
Cream	3 1/2	4 1/4	3 1/4	4
Extra bright	3 1/2	4 1/4	3 1/4	4
Bright coffee	3 1/2	3 15-16	3 1/2	3 3/4
Light yellow	3 1/2	3 1/2	3 1/2	3 3/4
No. 3 yellow	3 1/2	3 11-16	3 1/2	3 3/4
No. 2 yellow	3 1/2	3 1/2	3 1/2	3 3/4
Demerara	3 1/2	3.50	3.75	4
Imported yellow	3 1/2	3 1/2	3 1/2	4

SYRUPS AND MOLASSES

Syrups—						
Dark	2 1/2	\$0 23	\$0 27			
Medium	2 1/2	30	32		3	3 1/2
Bright	2 1/2	35	37		3 1/2	3 1/2
Honey			40			
" 25-lb. pails			1 00			
" 36-lb. pails			1 40			
Molasses—						
New Orleans	31	27	45	26	28	35 45
Barbadoes	31			27	28	
Porto Rico	23	25	36	42	32	34
Antigua	22	23		25	26	
St. Croix				27	28	

TEAS

Black—						
Congou—Half-chests Kalsow,	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Moiling, Paking	14	40	16	50	15	40
Caddies Paking, Kalsow	35	55	35	55	30	50
Indian—Darjeelings	20	40	20	40	16	40
Assam Pekoes	18	25	18	25	17	24
Pekoe Souchong	35	42	35	42	34	40
Ceylon—Broken Pekoes	20	30	20	30	20	32
Pekoes	17	35	17	35	17	35
Pekoe Souchong						
China Greens—						
Gunpowder—Cases, extra firsts	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted,	42	50	42	50		
extra firsts	35	40	35	40		
Cases, small leaf, firsts	22	36	22	36		
Half-chests, ordinary firsts	17	19	17	19		
Half-chests, seconds	15	17	15	17		
" thirds	13	14	13	14		
" common					22	30
Ping Sueys—						
Young Hyson—1/2-chests, firsts	26	32	26	32	30	40
seconds	16	19	16	19		
Half-boxes, firsts	26	32	26	32		
seconds	16	19	16	19		
Japan—						
1/2-chests, finest May pickings	38	40	36	40		
Choice	32	36	32	36		
Finest	28	30	26	30		
Fine	25	27	25	27		
Good medium	22	24	22	24		
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13 1/2	15		
Nagasaki, 1/2-chests Pekoe	16	22	16	22		
" Oolong	14	15	14	15		
" Gunpowder	16	19	16	19		
" Siftings	7 1/2	11	7 1/2	11		

WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " No. 1		1 60	1 60	1 60	1 60	1 60
" 2-hoop, " " No. 2		1 40	1 40	1 40	1 40	1 40
" 3-hoop, " " No. 2		1 55	1 55	1 55	1 55	1 55
" 3-hoop, painted, No. 2		1 40	1 40	1 40	1 40	1 40
Tubs, No. 0		6 00	8 00	9 50	10 50	
" 1		6 50	8 50	9 50	10 50	
" 2		5 50	7 00	8 00	9 00	
" 3		4 50	5 50	6 50	7 50	

BUTTER AND CHEESE

Dairy, large rolls, per lb	15	12	12 1/2	10	14	17	19
" pound prints		13	14	16	17		
" tubs, best		12 1/2	13	14	15		
" tubs, second grade		10 1/2	11 1/2	12	13		
Creamery, tubs	16 1/4	16 1/2	16 1/2	17	17 1/2	18	20
" prints		19	17 1/2	16	16	19	
Cheese	6 1/2	7	7 1/4	8	9		10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax,	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 1/2	8	6 1/4	9
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	10
Rolls	9	8 1/4	9	10
Hams	10 1/2	10	11 1/2	12
Shoulder hams	10	6 1/4	8 1/2	9
Backs		11	11 1/2	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	17 00	16 50
Clear shoulder mess			15 00	15 00
Plate beef	12 50	16 00	11 00	11 50
Lard, tierces, per lb		6 1/4	7 1/2	8
Tubs		8 1/4	8 1/4	8 1/4
Compound, Tails	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs		6 1/2	7 1/2	7 1/4
Dressed hogs, light		6 25	6 75	7 00

GREEN FRUITS

Oranges, Cal. navels, per crate	2 00	3 00		3 50	4 00		4 00
" California seedlings			3 00	4 50	2 75	3 75	3 00
" Mediterranean sweets	2 50	3 00	3 00	3 25	2 75	4 00	
Lemons, Messina, per box	3 00	4 00	4 00	4 75	4 50	5 00	4 25
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 75
Apples, per bbl	4 00	5 00			3 00	5 00	4 50
Strawberries, per quart			6	7	8	9	
Gooseberries, per basket			50	1 00			
Cherries, Canadian, per basket	1 00	1 25	75	1 50			
Red Currants, per basket		40	40	65			
Black " "		60	75	85			
White Currants, per basket		40	35	40			
Red raspberries, per quart	5	7	5	6			
Blueberries, per basket			75	85			
Cal. Peaches (20-lb.)	1 50	1 75	1 40	1 50			
" Peas (50-lb.)	2 50	3 00	3 50	3 85			
" Plums (4-basket)	1 75	2 00	1 50	4 50			
Watermelons, each			18	28	45	50	
Tomatoes, Can., per basket			60	75	2 50	3 00	4 00
Onions, Egyptian, per sack			2 60	2 75	2 50	2 75	4 50

NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	15
Valencia shelled almonds	25	27	22	24		25	30
Tarragona almonds	10 1/2	11 1/2	10	11	11	12	13
Peanuts (roasted)	6 1/2	9	7	10	9	10	9
" (green)	5 1/2	8		9		10	12
Cocoanuts, per sack				4 00	3 50	4 00	
" per doz.				60	60	70	
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13	14
Marbot walnuts	6	9	9	10	9	10	
Bordeaux walnuts	8	9	6	9	9	10	
Sicily filberts	10	11	10	11	10	11	
Naples filberts	8 1/2	12	8	11	11	12	
Pecans							

SPICES

Pepper, black, ground, in kegs,							
pails, boxes	12	15	12	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16	
" whole	11	13	11	13	12	13	15
Pepper, white, ground, in kegs,							
pails, boxes	20	26	16	24	24	26	35
" 5-lb. cans	20	22	20	26	20	22	
" whole	17	25	17	24	20	22	
Ginger, Jamaica	20	25	16	25	20	25	
Cloves	15	20	14	35	16	20	
Pure mixed spice	25	30	25	30	25	30	
Cassia	25	30	20	40	16	20	
Cream tartar, French	25	27	24	25	20	22	
" best	26	30	25	30	25	30	
Allspice	15	17	13	16	13	14	20

PETROLEUM

Canadian		12		13 1/2	15	16	
Sarnia water white	12	13		15	17	19	
Carbon safety	17	17 1/2		17 1/2	19	21	
American water white	17	17 1/2		17 1/2	19	21	
Pratt's Astral, in bulk	18	19		16			

COUNTRY PRODUCE

Eggs, fresh laid	10	10 1/2	10 1/2	11	6 1/2	9	10	15
Poultry—chickens, dressed	*5	6	50	60	40	70		
Geese, per lb.					70	1 00		
Ducks, per pair	*6 1/2	45			50	1 00		
Turkeys, per lb.				9	10	12		
Game—Hares, per pair					25	30		
Honey, comb, per doz	1 50	1 75	80	1 25	1 50	1 75		
" light color, 60-lb. tins	7	6	5 1/2	6	7	8		
" 5 and 10-lb. tins	7	8	6	6 1/2	6	10		
" buckwheat	4	5	2	3	5	6		

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B.	3 75	3 90	3 1/2	3 1/2	3 62 1/2	3 75	4 1/2	4 1/2
Patna, per lb		5	5 1/2	6	5	6		
Japan	6	6 1/4	6	6 1/2	5	6		5 1/2
Imperial Seta	5	6	4 1/2	5 1/2	5	6		
Extra Burmah			4 1/4	4 1/2	4	5		
Java, extra	6 1/4	7	4	4 1/2	6 1/2	7		
Sago	3 1/2	4	3 1/2	4 1/2	5	6		
Tapioca	4	4 1/2	3 1/2	4 1/2	5	6		4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		



Caution

We would ask our customers and friends to beware of package coffees put up to imitate our **Famous SEAL BRAND Coffee** in 1 and 2-lb. tins. Our label can be imitated up to a certain point without infringing upon our rights and might deceive the public, but a comparison of the contents will easily prove that **SEAL BRAND Coffee** cannot be imitated.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	5½ 6	5½ 6	5½ 6	7 7½
“ “ ½-bbls...	5½ 6	5½ 6	5½ 6	7 7½
“ “ Filiatras, bbls...	6 6	6 6	6 6	7 7½
“ “ ½-bbls...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ cases...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ ½-cases...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ Patras, bbls...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ ½-bbls...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ cases...	6½ 6½	6½ 6½	6½ 6½	7 7½
“ “ ½-cases...	6½ 6½	6½ 6½	6½ 6½	7 7½
Vostizzas, cases...	7 8	7 8	7 8	7 8
Dates, boxes...	4 6	4 6	4 6	4 6
Figs, 4-crown...	10 12	10 12	10 12	10 12
“ “ 5-crown...	12 13	12 13	12 13	12 13
“ “ 7-crown...	13 14	13 14	13 14	13 14
“ “ 9-crown...	15 16	15 16	15 16	15 16
“ “ natural, bags...	3½ 6	3½ 6	3½ 6	3½ 6
Prunes, Sphinx, B's...	7 8	7 8	7 8	7 8
“ “ A's...	8 9	8 9	8 9	8 9
“ “ California, 40's...	10 11	10 11	10 11	10 11
“ “ 50's...	8 9	8 9	8 9	8 9
“ “ 60's...	7½ 8	7½ 8	7½ 8	7½ 8
“ “ 70's...	7 8	7 8	7 8	7 8
“ “ 80's...	6 7	6 7	6 7	6 7
“ “ 90's...	5 6	5 6	5 6	5 6
Raisins, Valencia, off stalk...	5 6	5 6	5 6	5 6
“ “ Fine off stalk...	5 6	5 6	5 6	5 6
“ “ Selected...	5½ 6½	5½ 6½	5½ 6½	5½ 6½
“ “ Layers...	6 7	6 7	6 7	6 7
“ “ Sultanas...	9½ 12	9½ 12	9½ 12	9½ 12
“ “ Cal. L.M., 3-crown...	7 8	7 8	7 8	7 8
“ “ 4-crown...	7½ 8½	7½ 8½	7½ 8½	7½ 8½
Domestic—				
Apples, dried, per lb...	6½ 7	5 6	5½ 6	6 7
“ “ evaporated...	9 10	9½ 10	10 10½	11 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9 10	9 9½	9 10	11½
“ “ 25-lb. boxes...	9 16	9½ 15	11 16	11½
“ “ cartons...	13 14	12 13	13 14	14
Peaches, 25-lb. boxes...	10 12	9 12	10½ 12	11 13
“ “ 1-lb. cartons...	12 13	12 13	12 14	14

CANNED MEATS

Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
“ “ 2-lb. cans...	2 75	4 10	.....	2 80	3 00	3 10	2 75	3 00
“ “ 4-lb. cans...	9 00	13 00	8 75	9 00	8 75	9 25	.....	.....
“ “ 14-lb. cans...	18 25	28 15	.....	20 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can...	2 60	2 70	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can...	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
“ “ 2-lb. can...	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can...	2 40	2 50	.....	2 50	2 50	.....	.....	.....
“ “ 2-lb. can...	4 00	4 25	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can...	1 50	2 00	.....	1 50	1 40	1 50	.....	.....
“ “ 2-lb. can...	2 25	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Bouill., 2-lb. can...	1 75	1 80	.....	1 80	1 75	1 80	.....	.....
“ “ 6-lb. can...	4 25	3 50	.....	4 60	4 25	4 50	.....	.....
Spiced smoked beef, ½'s...	1 65	1 70	.....	.....	.....	.....	.....	.....
“ “ 1's...	2 80	2 95	.....	.....	.....	.....	.....	.....

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24 29	23 28	25 30	24 25
Old Government Java	27 31	22 30	25 30	24 25
Rio	10 11	7½ 12	12 13	10 10½
Plantation Ceylon	29 31	26 30	29 31	.....
Porto Rico	24 28	22 25	24 28	.....
Gautemala	24 26	22 25	24 26	.....
Jamaica	18 22	15 20	18 22	.....
Maracaibo	13 15	14 20	13 15	.....

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	.....	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
“ “ gallons	2 40	2 75	.....	2 50	2 60	2 70	.....	3 50
Blackberries, 2's	1 40	1 70	1 40	1 50	1 80	2 00	2 50	3 50
Blueberries, 2's	80	90	75	85	95	1 00	1 80	2 00
Beans, 2's	70	95	70	95	90	95	1 80	2 00
Corn, 2's	90	1 00	82½	95	80	85	.....	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00	4 75
Peas, 2's	90	95	85	95	80	85	.....	2 25
“ “ sifted select	1 14	1 20	1 10	1 25	1 15	1 20	2 25	2 40
“ “ extra sifted	1 25	1 40	1 20	1 25	1 30	1 50	.....	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00	3 50
“ “ 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00	5 50
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50	5 00
“ “ 3's	2 50	2 60	2 50	2 60	2 50	2 60	3 50	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	.....	5 50
“ “ 3's	2 50	2 75	2 00	2 40	2 50	2 75	.....	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00	3 50
“ “ Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	.....
“ “ Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	2 25	2 50
“ “ gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	2 00
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	.....	3 00
Strawberries, 2's	1 50	2 00	1 60	1 70	1 65	1 75	.....	3 50
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	3 20
Tomatoes, 3's	1 20	1 10	1 10	1 15	1 10	1 15	.....	11 00
Lobster, tails	2 50	2 95	.....	2 50	2 50	2 60	.....	11 00
“ “ 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	11 50
“ “ ½-lb. flats	.....	.....	.....	1 60	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	.....	.....
Salmon, sockeye, tails	1 15	1 25	1 15	1 30	1 00	1 20	4 50	5 00
“ “ flats	1 30	1 45	.....	.....	1 30	1 35	.....	.....
“ “ Horseshoe	1 20	1 25	.....	1 25	.....	1 25	.....	.....
“ “ Clover } tails	1 20	1 17½	1 20	.....	.....	.....	.....	.....
“ “ Leaf } flats	1 45	1 32½	1 35	.....	.....	.....	.....	.....
“ “ Cohoes	95	1 00	95	1 00	95	1 00	4 25	4 50
Sardines, Albert, ½'s	10½	11	.....	13	14	15	.....	.....
“ “ 1's	20	21	.....	21	20	21	.....	.....
“ “ Sportsmen, ½'s	11½	12	.....	12½	.....	12	.....	12½
“ “ 1's	19	20	.....	21	20	21	.....	21½
“ “ key opener, ½'s	10	11	10½	11	16	18	.....	.....
“ “ 1's	16	18	18½	23	10	11	.....	.....
“ “ other brands	23	35	16	17	16	17	.....	.....
“ “ P. & C., ½'s	23	25	23	25	23	25	.....	.....
“ “ 1's	33	36	33	36	33	36	.....	.....
“ “ American, ½'s	4	5	4	5	4	5	.....	.....
“ “ 1's	9	11	9	11	10	11	.....	.....
“ “ Mustard, ¼ size, cases	.....	.....	.....	.....	.....	.....	.....	.....
50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars, per 100	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	1 10	1 20	1 10	1 00	1 10	1 10	.....	.....
Kipperd HERRINGS	1 40	1 50	1 15	1 60	1 10	1 15	1 90	2 00
Herring in Tomato Sauce	1 85	1 45	1 20	1 60	.....	2 00	1 90	2 00

WALL PAPER FOR GROCERS.

AS many grocers handle wall paper, they will be interested in the following descriptive article of M. Staunton & Co.'s new line for 1899 :

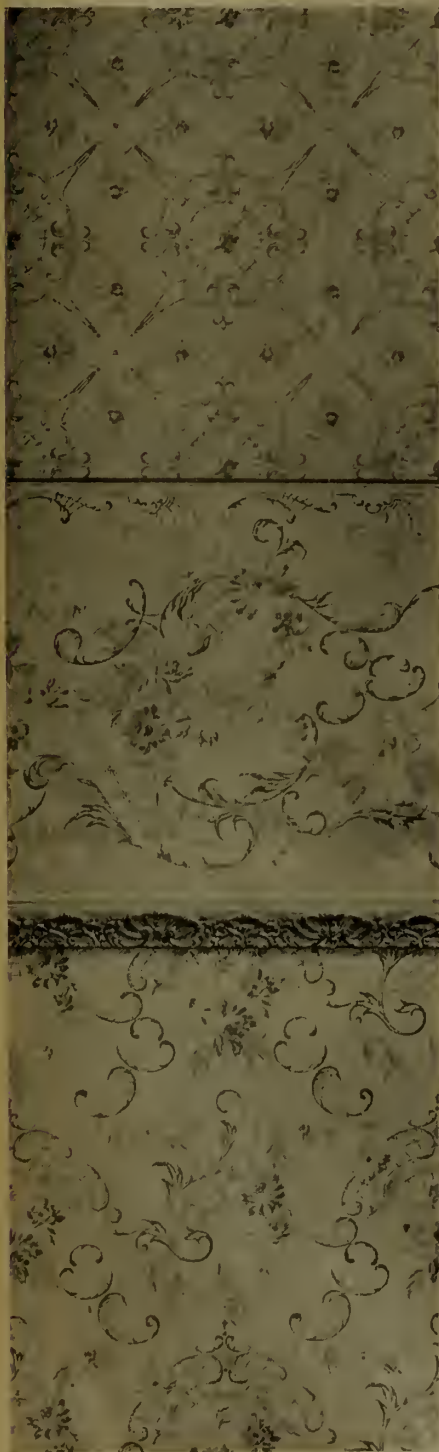
The new line of wall papers, for 1899, by this firm, is now ready for the wall paper dealers of Canada. The custom of the firm is to prepare each season's line after a careful study of the designs and colorings that, by large sales, are found to be popular, and, at the same time, they embody all the new ideas of the foremost artists which are adaptable to the Canadian trade. The

result is a line of goods that speak for themselves. These features are characteristic of the line for next season, which has already been shown to some of the largest buyers in the country. Some exceptionally large orders have been placed, and the firm have been complimented on their efforts in producing a line of wall papers which surpasses, both as regards patterns and coloring, anything they have heretofore shown. In fact, the standard reached is, in respect of variety and attractiveness, a high one, and the line possesses every essential feature required in a first-class stock.

This season, the tendency towards the

deeper and richer shades of color continues, and many lively creations in blues, greens, reds and browns are observable, but the popular demand has not been forgotten for light, bright papers, in the more delicate tones, suited to parlors, bedrooms, etc., and the selection of these is large and well chosen. The trade appear to appreciate the very excellent values given heretofore by M. Staunton & Co., in their very cheapest grades or ungrounded papers, and the new range of attractive designs in bright and catchy coloring in these goods will, doubtless, increase their reputation.

On the ungrounded goods this year stil



THREE OF M. STAUNTON & CO'S NEW DESIGNS FOR 1898-1899.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

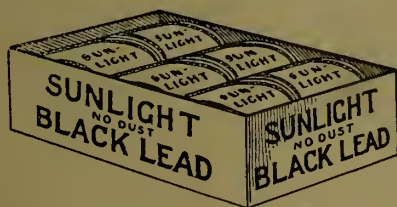
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

.. SELL ..

Sunlight Black Lead



Can be used in any country.
Will be sold in every country.
It's a trade winner, try it.

The Alpha Chemical Co.
BERLIN, ONT.

Cigar "Leaders"

FOR ...
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE
GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

further reductions in price are recorded. This also applies to grounded goods, several lines of which are being shown at figures hitherto unheard of in Canada, the firm being determined to meet both domestic and foreign competition: in fact, their goods have been priced with the distinct purpose of selling Canadian goods to the dealer at considerably lower prices than he can import for. While the prices are low, the character and quality of the patterns have been kept in advance of the usual standard for these goods.

SOME OF THE NEW PAPERS.

THE CANADIAN GROCER has been allowed to look over the new samples. It would be impossible to give a detail account of all the designs. Reasons of space forbid more than a brief general mention of the leading features, so that the dealer may make a point of seeing the Staunton line before stocking up. Book One contains the ungrounded papers, and it is hard to realize that such attractive goods can be sold at such low prices. All the papers this year made by M. Staunton & Co., it may be mentioned, will be 8 yards long, with the single exception of ungrounded papers, a step decided on with the feeling that this consults the wishes of a great majority of the trade. After Book One follow several books of grounded white blanks. In turning over the samples designs for all classes of rooms, both for public and private buildings, are seen. Borders to match them are shown in widths of 6 in., 9 in. and 18 in. In Book Four are a number of patterns with blended friezes, both in 9 in. and 18 in. widths. The patterns are colored in excellent taste, two colorings of No. 1245 being especially noticeable, one being on olive and the other a rich green.

Another pattern noticed (No. 1276) seems also destined to be a large seller, and orders for large quantities are being placed. One of the grounds is a shade of green, that was very successful last year, and the pattern itself is brought out in telling effects. No. 1264 is an exceptionally pretty chintz effect, delicate colorings for bedrooms. A very pretty two-color scroll effect is shown in different colorings, and is already going well. This is No. 1256. Then, there comes one of the firm's leaders in their white blanks, namely, a graceful arrangement of the chrysanthemum, combined with a rococo treatment as a background. The artist, in this design, has so skilfully drawn it as to produce a telling combination in color, while the design itself is more original in that it departs from the bunch or spray effect in which this flower is usually employed in wall papers.

LOW-PRICED GILTS.

These are shown in several grades, and

there is not a coloring among them which has not special merit. They can be retailed from 7 to 10c. The firm are showing about fifty per cent. more patterns in gilts on 10-oz stock than last year, and some exceptionally rich and beautiful colorings are to be seen in these goods. It is noticed that care has been taken that the ceilings for these rich colored walls, while having the same tones, are much lighter, so as not to give a sombre, heavy appearance to the room where they are hung.

In the better grades there are a number of patterns not reproduced in cheaper lines, thus enabling the dealer to get a little extra profit. Among these, No. 1248, the back ground effect is brought out in mica and gilt, a floral spray tastefully drawn being introduced. Another design, which has caught the attention of dealers, who have thus far seen it, is a pattern arranged in squares, the design being a tasteful foliage treatment.

We now come to 22-inch goods, the patterns in which are above the average of merit. The first design is a Romanesque scroll (1243), with a handsome, one-band, blended frieze and an artistic ceiling, the colorings all commendable. The blended effects produced by the firm this year show the most superior workmanship, the change in the gradation of color being imperceptible. Another, on gold-blue ground, catches the eye, while a third has an old gold ground, the flowers being of pink and blue. A distinctively parlor pattern is No. 1240, in which the artist has cleverly embodied the Japanese rose. The design is fairly large, but the tones are soft, so as to give a subdued, yet rich, effect. No. 1277 G.G. is a fine Moorish pattern, and is to be seen in the embossed books, of which there are several. Attention should be called, in passing, to the special fancy embossed patterns. One of these is a striking effect in bronzes, and would make a very handsome room. No. 1249 is a conventional design of the best type for libraries or dining-rooms. Among the fancy embossed papers is an exceedingly rich scroll treatment on a crimson ground. The extra values in these goods this year will give a progressive dealer goods that will equal any previously manufactured, but at much reduced prices. In the ingrain papers, an interesting new range of shades is shown; there is not an old coloring among them. The ingrain friezes of this firm have, in the past, always made good sale, and this year they are so far in advance of previous efforts that a large trade is assured. Their special 22-inch ingrain friezes will be hard to beat, so that dealers who have hitherto looked to the American lines for these goods will now find that they can procure equally artistic

goods in Canada at considerably lower prices.

The firm invite the trade to confer upon them the favor of inspecting their line of goods, which will surely interest them, and which is now being shown by travelers in all the Provinces. Some half-tone reproductions of some of their new patterns are illustrated in this issue, but, of course, these lack the effect of the exquisite colorings which the goods are produced in.

A GREAT EVENT

Canada's Great

EXPOSITION and INDUSTRIAL FAIR Toronto.....

Aug. 29th to Sept. 10th, 1898

NEW AND WONDERFUL
ATTRACTIONS

Excelling all Previous Years

THE CUBA-AMERICAN WAR
Exciting Naval and Military Displays

THE LATEST INVENTIONS
AND NOVELTIES
from all parts of the world

Entries of Exhibits Close Aug. 6th.
Cheap Excursions from Everywhere.

For Prize Lists, Entry Forms, Programmes,
and all particulars, address

J. J. WITHROW
President.

H. J. HILL
Manager, Toronto.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee

SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolate, which lacks purity
and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

IT'S a Little Thing

But the world is made up of little things.
It is a little dirt, a little lime, and a little
magnesium that makes inferior salt.

It is a little care, and a little better process of salt-
making that gives

RICE'S PURE SALT

its absolute purity, beautiful sparkling uniform crystals,
delicious flavor, and excellent keeping qualities.

If you do not handle Rice's Pure Salt, do so, and be
wise.

It costs no more than other brands.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.
Limited

Long Distance
Telephone . . . 54

Goderich, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of McDonald & Doering, general merchants, Whitney, Ont., will be held on the 26th inst.

J. & R. Young, fish and lobster packers, Tracadie, N.B., have compromised.

S. McDougall, general merchant, Renfrew, Ont., is offering 40c. on the dollar.

P. Bennette, general merchant, Chambly Canton, Que., has compromised at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

William and Harvey P. Hayward have registered copartnership under the style of W. H. Hayward, wholesale and retail crockery dealers, St. John, N.B.

Laroche & Co., grocers, Quebec, have dissolved, and a new firm has been registered under the old style, with Bella Laroche as proprietress.

SALES MADE AND PENDING.

Mrs. A. Lapierre, grocer, Victoria, has sold out to J. W. Dwyer.

J. F. Gibson, grocer, 455 Yonge street, Toronto, has sold out to A. S. Case.

L. O. Grothe & Co., cigar mfrs., Montreal, have sold out their retail business.

S. K. Colquhoun, general merchant, Harthey, Man., is advertising his business for sale.

J. A. Lawrence, wholesale and retail confectioner, Victoria, has sold his candy manufacturing department to M. R. Smith & Co.

CHANGES.

Britton & Co., grocers, Toronto, have sold out to John Hickman.

Wm. G. Newton, baker, etc., St. Thomas, Ont., has sold out to W. L. Stevens.

Brannon & Co., general merchants, Oxford, N.S., have sold out to W. T. Shipley.

Wm. Holmes, tea and coffee dealer, Vancouver, has been succeeded by Charles Turner.

John H. Brigham, general merchant, Granite Creek, B.C., has gone out of business.

J. M. Hastings, dealer in flour, feed, and fruits, Indian Head, N.W.T., has sold out to Adam Hastings.

G. Thompson & Co., grocers and men's furnishings, Indian Head, N.W.T., has sold out to George S. Davidson, jr.

J. & D. Macnab, general merchants, Claremont, Ont., have retired from business, and have been succeeded by J. & P. Macnab.

Dorinda Carter, wife of Wm. Frank Sherman, has registered proprietress of the firm of F. Sherman & Co., produce dealers, Montreal.

DEATHS.

W. N. Ives, grocer, Georgeville, Que., is dead.

J. B. Harlow, general merchant, Caledonia Corner, N.S., is dead.

James Johnson, lobster packer and hotel-keeper, Victoria, P.E.I., is dead.

Wm. Murray, of T. & W. Murray, general merchants, Pembroke, Ont., is dead.

Francis L. Seldon, of the F. L. Seldon & Co., provision dealers, Liverpool, N.S., is dead.

SOMETHING NEW !**Smoked Geneva Sausage**

½-lb. tins, with key.

A Seller.

They're CLARK'S !

They're Right !

ORANGE MARMALADE**Have you tried Upton's Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods. . . .

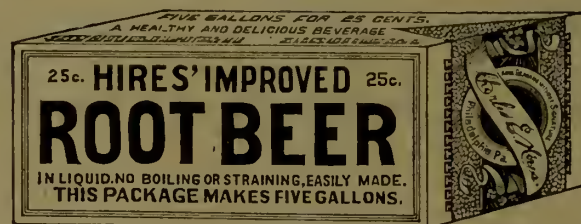
THOS. UPTON & CO., Hamilton

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Walter Northrop
Importer and Exporter of **DRIED FRUITS**

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
Telephone 8015. West

TORONTO

you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

BRANCH HOUSE:
40 Yates St., Victoria

A. BRENCHEY
Manager

Representatives at

REVELSTOKE
AND
NELSON, B.C.

Cold Storage

At Revelstoke, B.C.

The warehouse belonging to the Dominion Government has been placed under our charge, and is open for the products of the Northwest at reasonable rates.

F. R. STEWART & CO.

Wholesale Provision Merchants

30 and 32 Water St.

VANCOUVER, B.C.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

GOX'S GELATINE Always Trustworthy.
ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



We are glad to see that the trade generally, and our customers in particular, know a good thing and sell it as the increasing demand for

White Moss Cocoanut

proves. Ask your jobber for it, he sells it.

THE CANADIAN COCOANUT CO.
MONTREAL.

MATCHES

The dearest not always the best.

Try New Dominion Matches.

Manufactured by
HARDY & DUBORD, MASTAI.

Montreal Agents . . .
AUSTIN & LEFEBVRE
317 St. Paul Street.

WOODENWARE**THE BEST**

Pickle Packages
Paint Packages
Syrup Packages

are manufactured by

The Wm. Cane & Sons
Mfg. Co., Limited
Newmarket, Ont.

Sole Agents

Boeckh Bros. & Company
Toronto, Ont.

Good Profits and No Trouble**COW BRAND**

Retailers, if you don't keep Cow Brand Baking Soda your customers will buy it from some up-to-date grocer who does.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

BEYOND COMPARE

is what your customers will say
after using it. . . .

THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO.

**NEW
18****SEASON'S
98**

"CROSSE & BLACKWELL"
**Candied and
Drained Peels**

C. E. COLSON & SON, MONTREAL

FRUIT CROPS IN ONTARIO.

A REPORT, prepared by the Ontario Fruit Growers' Association, gives some interesting details of the crops in the fruit growing sections of Canada.

Apples are pronounced very good in Durham, Northumberland, and Peterborough; good in Middlesex, Perth, Wellington, Waterloo, Wentworth, and Grey; fair to good in Lennox, Addington, and Hastings; poor in Essex, Kent, Lambton, Huron, Grenville, and Ontario; very poor in Prince Edward county.

Pears are stated to be very good in Essex, Kent, Lambton, Durham, Northumberland, Peterborough, and Ontario; good in Middlesex, Perth, Grey, Huron, Grenville, and Wentworth; poor in Wellington, Waterloo, and Prince Edward.

Peaches are spoken of as very good in Ontario; good in Essex, Kent, and Lambton; poor to good in Wentworth; poor in Wellington, Waterloo, and a second district in Wentworth.

Plums are recorded as very good in Essex, Kent, Lambton, Middlesex, Perth, Durham, Northumberland, Peterborough, Lennox, Addington, Hastings, and Huron; good in Wellington, Waterloo, Wentworth, Prince Edward, Grey, and Grenville.

Cherries are spoken of as very good in Middlesex, Perth, and Huron; and good in Prince Edward, Grey, Wentworth, and Ontario.

Raspberries are reported to be very good in Essex, Kent, Lambton, Middlesex, Perth, and Wentworth, and good in Wellington, Waterloo, Wentworth, and Grey.

LULL IN THE LUMBER TRADE.

The lumber shipping this season from the Ottawa district is, according to a correspondent, considerably below that of last; that is to the United States market. The amount of deals and first-class lumber being shipped across the Atlantic rather exceeds that of last season. The local firms are shipping in small quantities to retail dealers on the other side of the line, but the market on the whole is in rather a stagnant condition, owing to the excited state of the country over the war. Several of the dealers on this side state that until the war is over they will have to carry the largest part of their stock, as it is almost impossible to find a sale on the other side. The cut in the Ottawa district this year will be about one-third less than that of last season, owing to the shrinkage in the demand. On the whole, as an old lumberman remarked the other day, the lumber trade has taken a lull which may last for a considerable length of time.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

It goes into the homes of the people as a representative of the most successful Ceylon Tea concern on the American continent, making friends and converts everywhere, on a tea pot infusion.

Lead
Packets
Only



Never
in
Bulk

"IT SELLS" and cements
business friendship—**HAVE YOU
TRIED IT?**

"SALADA" TEA CO.

Toronto and Montreal.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners' and Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints. \$2 75 per doz.
Apollinaris bottles, splits. 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

"Golden Leaf" Japan Teas

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S

ADAMS'

TUTTI FRUTTI

The Best Gum and the Best Seller.

FREE-- Send for picture hangers to decor-
ate your window. Address

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.

"Only this, and nothing more"

is required to make the best
cup of tea in the world.

A blend of

Ceylon and India Teas

must satisfy all your customers.

Everybody is drinking

Ceylon and Indian
Teas.

Are you selling them?

If not, do so, it will pay you
and build up your tea trade.

Try a case of _____

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY _____



The F. F. Dalley Co., Limited - Hamilton, Can.



WINN & HOLLAND
MONTREAL

SOLE AGENTS
FOR CANADA

BRUNNER, MOND & CO.'S
Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

**BEST IN
THE MARKET**

**PUREST THAT
CAN BE MADE**

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

The Dry Goods Review



CLUBBING RATES

**The Dry Goods Review and
The Canadian Grocer**

\$3.00

Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

1742 1898

One hundred and fifty-six
years.

**A SPLENDID REPUTATION
MADE ON MERIT**

N.B.—

Keen's Mustard and Keen's Oxford Blue

have stood the test of all
these years.



Current Market Quotations for Proprietary Articles.

July 21, 1895.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10 in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, ½ ".....	14 00

Diamond—	W. H. GILLARD & CO
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 ".....	90
¼ lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER,	
½ lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases.....	0 55
½ lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
½ lb. jellies.....	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

JERSEY CREAM BAKING POWDER.

½ size, 5 doz. in case.....	40
¾ " 4 " ".....	75
1 " 3 " ".....	1 25
1 " 2 " ".....	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4.....	\$4 00
¼ No. 6.....	4 50
¼ No. 8.....	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases.....	\$9 00
No. 2 Spanish " " ".....	3 60
No. 3 " " ".....	4 50
No. 5 Spanish Blacking, ¼ gross cases.....	7 20
No. 10 " " ".....	9 00
New York Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 " " ".....	5 60
" 4 " " ".....	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 " " ".....	3 75
" 3 " " ".....	4 00
" 4 " " ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5.....	9 00
No. 2 ".....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1½.....	4 25
Patent Leather Polish No. 1½.....	9 00
Waterproof Dubbin No. 4.....	9 00

Alpha Metal Polish No. 2.....

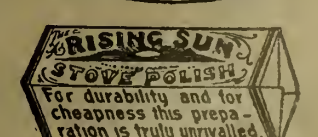
Patent Stove Polish—	
Sunlight Lead Bar 6's.....	2 25
Packed in ½ gross cases.....	
Sunlight Liquid, ¼ gross cases.....	10 30
Moody's Black Lead 3's.....	4 25
½ gross case Reliable Stove Pipe Varnish.....	
¼ gross cases 6-oz. bottles.....	14 40

Quickshine Pipe Varnish.....	12 00
¼ gross cases pressed top tins.....	

Stove Polish—

Quickshine Polish.....	9 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

Benson's Enamel Starch

YOU'LL BE WISE TO KEEP WELL STOCKED WITH IT.

Manufactured only by

A perfect cold water starch especially adapted for shirt bosoms, collars and cuffs, and for anything where a very stiff finish or brilliant gloss is required.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00
Stovepipe Varnish, 4 oz. bottles.... per doz 1 00
6 oz. bottles.... 1 25
Boston Brunswick Black, 8 oz. bot's. . 1 75

Enameline.



No. 4—3 dozen in case \$4 50
No. 6—3 dozen in case 7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 05 1/2

German X, with Cuttlefish Bone.... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases.. 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case,.... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed..... 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
5c. 48 " 03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. net. \$3 65
" " 7, 4 strings.. 3 45
" " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " 7, 4 strings.. 3 10
" " 6, 3 strings.. 2 90
"Standard," select, 8, 4 strings.. 2 90
" " 7, 4 strings.. 2 75
" " 6, 3 strings.. 2 60
" " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD.

per lb. \$0 17
In 10 box lots or case..... 0 16
Reckitt's Square Blue, 12-lb. box.... 0 17
Reckitt's Square Blue, 5 box lots.... 0 16

CHEWING GUM.

ADAMS & SONS CO.

per box
Tutti Frutti, 36 5c. bars..... \$1 20
" (in cream pitcher) 36 5c. bars 1 20
" (in sugar bowl) 36 5c. bars 1 25
" (in glass jar) 115 5c. pkgs.. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages..... 3 75
Pepsin Tutti Frutti, 23 5c. packages.. 0 75
Round Pepsin, 30 5c. packages..... 1 00
Cash Register, 390 5c. bars and pkgs. 15 00
Cash Box, 160 5c. bars..... 6 00
Tutti Frutti Show Case, 180 5c. bars and packages..... 6 00
Variety Gum (with book in each box) 150 1c. pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c. pieces.....
Flirtation Gum (English or French wrappers) 115 1c. pieces.....

Mexican Fruit, 36 5c. bars..... 1 20
Sappota, 150 1c. pieces..... 0 90
Orange Sappota, 150 1c. pieces..... 0 75
Black Jack, 115 1c. pieces..... 0 75
Red Rose, 115 1c. pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces..... 0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz..... \$9 00
Medium Size, cases 1 doz..... 8 40
Small Size, cases 1 doz..... 7 40
Individual, cases 2 doz..... 1 00

per doz.
Large Size, cases 1 doz..... \$9 00
Medium Size, cases 1 doz..... 8 40
Small Size, cases 2 doz..... 2 40



CHOCOLATES & COCOAS.

Cocoa—EPPS'S. per lb.
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2

CADBURT'S.

Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages..... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb 0 40
Rock Chocolate, loose..... 0 40
1-lb. tins..... 0 42 1/2
Cocoa Nibs, 11-lb. tins..... 0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—per lb
French, 1/4's—6 and 12 lbs..... 0 30
Caracas, 1/4's—6 and 12 lbs..... 0 35
Premium, 1/4's—6 and 12 lbs..... 0 30
Sante, 1/4's—6 and 12 lbs..... 0 28
Diamond, 1/4's—6 and 12 lbs..... 0 22
Sticks, gross boxes, each 1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " " " " " " 0 25
London Pearl, 12 and 18 " " " 0 22
Rock, " " " " " " " " 0 30
Bulk, in boxes..... 0 18

per doz

Royal Cocoa Essence, packages..... 1 40

BENDORF'S ROYAL DUTCH COCOA.

1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " 1 " " " " " 4 50
" " " " " " " " " 8 50

per lb. *

Ralston Health Club boxes 6 lbs..... 45

CHOCOLAT MENIER.

1 case 100 34

5 case 100 34

Yellow wrapper..... per case \$20 00

Pastilles—118 bxs. to the case..... \$20 00

per case, per pkg.

Croquettes—9 hrs. of 12 packages \$20 00

Vanilla—per lb.

1 case 100 34

5 case 100 34

Yellow wrapper..... per case \$20 00

Pastilles—118 bxs. to the case..... \$20 00

per case, per pkg.

Croquettes—9 hrs. of 12 packages \$20 00



RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President.

FRY'S.		per lb.	COFFEE.		per lb.	GELATINES.		MINCE MEAT.	
Chocolate—			JAMES TURNER & CO.			KNOX'S		Wetthey's Condensed, per gross, net	
Caracas, 1/4's, 6-lb. boxes	0 42		Mecca.....	0 34		Sparkling calves foot, 2 qt. size.....	1 20	" "	per case of 3 doz., net....
Vanilla, 1/4's, 6-lb. boxes	29		Damascus.....	0 30		Acidulated, 2 qt. size.....	1 50		
" Gold Medal" Sweet, 1/4's, 6-lb. boxes	42		Cairo.....	0 40		(Sold by all wholesale grocers.)		MUSTARD.	
Pure, unsweetened, 1/4's, 14-lb. boxes	0 24		TODHUNTER, MITCHELL & CO.'S			KEOPFF'S FAMILY GELATINE.		COLMAN'S OR KEEN'S.	
Fry's "Diamond," 1/4's, 14-lb. boxes	0 24		Excelsior Blend.....	0 33		per doz		D. S. F., 1/4 lb. tins.....	
Fry's "Monogram," 1/4's, 14-lb. boxes	0 24		Bourbon Blend.....	0 31		Robert Greig & Co., Agents.		" 1/2 lb. tins.....	
Cocoa—		per doz	Our Own ".....	0 30		1 oz. Packages, White, per doz.....		" 1 lb. tins.....	
Concentrated, 1/4's, 1 doz. in box.....	2 40		Jersey ".....	0 28		1 " " Red, ".....		In Jars—	
" 1/2's, ".....	4 50		Laguaya ".....	0 25		COXS		Durham, 4 lb. jars, per jar.....	
" 1 lb., ".....	8 25		Rajah Blend.....	0 21		1 Quart size, per doz.....		" 1 lb. ".....	
Homeopathic, 1/4's, 14-lb. boxes.....	0 24		Mocha and Java.....	0 32		2 Quart size, ".....		F. D., 1/4 lb. tins.....	
" 1/2's, 12 lb. boxes.....	0 24		Old Government Java.....	0 30	0 32	0 34		" 1/2 lb. tins.....	
JOHN P. MOTT & CO.'S.			EXTRACTS.		per doz	INDURATED FIBRE WARE.		FRENCH MUSTARD	
(R. S. McIndoe, Agent, Toronto.)			Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors.....		\$2 00	THE E. B. EDDY CO.		Crown Brand—(Robert Greig & Co.)	
Mott's Broma.....	per lb.	0 30	Dalley's Tropical Extracts, 2 oz. bottles all flavors.....		0 75	1/2 pall, 6 qt.....		per gross	
Mott's Prepared Cocoa.....		0 28	Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....		1 25	Star Standard, 12 qt.....		Pony size, \$ 7 50	
Mott's Homeopathic Cocoa (1/4's).....		0 32	Crown Brand (Robert Greig & Co.)—			Milk, 14 qt.....		Small Med. 7 50	
Mott's Breakfast Cocoa in tins.....		0 45	1 oz. Bottle, per doz.....		0 90	Round-bottomed fire pall, 14 qt.....		Tumbler .. 11 50	
Mott's No. 1 Chocolate.....		0 28	2 1/2 " " ".....		1 50	Tubs, No. 1.....		Medium.... 10 80	
Mott's Breakfast Chocolate.....		0 40	4 " " ".....		2 00	" 2.....		Large..... 12 00	
Mott's Caracas Chocolate.....		0 28	8 " " ".....		3 00	" 3.....		Spoon..... 18 00	
Mott's Diamond Chocolate.....		0 23	" Bottle ".....		6 00	Fibre Butter Tubs (30 lbs.).....		Beer Mug.. 16 20	
Mott's French-Can. Chocolate.....		0 18	4 " Glass Stop ".....		3 50	Nests of 3.....		Cream Jug 21 00	
Mott's Navy or Cooking Chocolate.....		0 28	8 " " ".....		7 00	Keelers No. 4.....		Sugar Bowl 22 00	
Mott's Cocoa Nibbs.....		0 35	" " ".....			" 5.....		Caddy..... 28 00	
Mott's Cocoa Shells.....		0 05	" " ".....			" 6.....			
Vanilla Sticks, per gross.....		0 90	" " ".....			" 7.....			
Mott's Confectionery Chocolate.....	0 21	0 43	" " ".....			Milk Pans.....			
Mott's Sweet Chocolate Liquors.....	0 19	0 30	" " ".....			Wash Basins, flat bottoms.....			
COWAN COCOA AND CHOCOLATE CO.			" " ".....			2 50			
Hygienic Cocoa, 1/2 lb. tins, per doz.....	\$3 75		" " ".....			2 25			
Cocoa Essence, 1/2 lb. tins, per doz.....	2 25		" " ".....			2 50			
Soluble Cocoa, No. 1 bulk, per lb.....	0 20		" " ".....			2 25			
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 25		" " ".....			17 00			
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.....	0 30		" " ".....			7 60			
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35		" " ".....			6 20			
			" " ".....			4 75			
			" " ".....			4 75			
COCOANUT.			" " ".....						
CANADIAN COCOANUT CO.			" " ".....						
White Moss Brand—			" " ".....						
1/2 lb. Packages, 15 or 30 lb. cases.....	0 27		" " ".....						
1/4 & 1/2 lb. " " ".....	0 27 1/2		" " ".....						
1/4 " " ".....	0 28		" " ".....						
1/4 " " ".....	0 28		" " ".....						
1/4 " " ".....	0 29		" " ".....						
1/4 " " ".....	0 29		" " ".....						
1/4 " " ".....	0 29		" " ".....						
1/4 " " ".....	0 30		" " ".....						
Bulk—			" " ".....						
White Moss, 10, 15 or 20 lb.			" " ".....						
Feather Strip, " " ".....			" " ".....						
Ribbon, " " ".....			" " ".....						
Special Shred, " " ".....			" " ".....						
Macaroon, " " ".....			" " ".....						
Crown Desic'd, 12, 20 25.....			" " ".....						
Special, " " ".....			" " ".....						
STANDARD COCOANUT MILLS.			" " ".....						
Feather strips.....	18	21	" " ".....						
Cream shredded.....	17	20	" " ".....						
Standard.....	15	18	" " ".....						
Macaroon.....	15	17	" " ".....						
Dessicated.....	14	16	" " ".....						
Shavings in packages.....	16	18	" " ".....						
Cream shredded, 1/4 lbs.....	29		" " ".....						
" 1/2 lbs.....	28		" " ".....						



Rowntree's
SELECT COCOA

Robert Greig & Co., Montreal, Agents.

1/4 lb. Tins, boxes 2 doz..... 2 40
1/2 lb. Tins, boxes 2 doz..... 4 60
1 lb. Tins, boxes 1 doz..... 8 70

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins..... 1 25
" 1 lb. tins..... 2 25
Groats, 1/2 lb. tins..... 1 25
" 1 lb. tins..... 2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.

Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case..... 1 20
Pancake Flour, 2 lb. packages, 3 doz. in case..... 1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case..... 1 20
Graham Flour, 2 lb. packages, 3 doz. in case..... 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases..... 1 20

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Frank Magor & Co., Agents.

Orange Marmalade..... 1 50
Clear Jelly Marmalade..... 1 80
Raspberry W. F. Jam..... 2 00
Raspberry "..... 2 00
Apricot "..... 1 75
Black Currant "..... 1 85
Other Jams "..... 1 55
Red Currant Jelly..... 2 75
(All the above in 1 lb. clear glass pots)

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.... \$0 40
Fancy boxes (36 or 50 sticks) per box.. 1 25
" Ringed" 5 lb. boxes, per lb..... 0 40
" Acme" Pellets, 5 lb. cans, per can.. 2 00
" Acme" Pellets, fancy boxes (40) per box..... 1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can..... 2 00
Licorice Lozenges, 5 lb. glass jars..... 1 75
" 5 lb. cans..... 1 50
" Purity " Licorice, 200 sticks..... 1 45
" 100 sticks..... 0 73
Dulce, large cent sticks, 100 in box... 0 75

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)..... 2 30
Corked (pints)..... 1 90

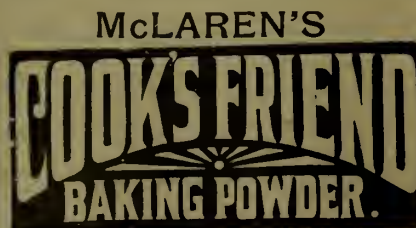
SODA.

COW BRAND



Case of 1 lbs (containing 60 p'k'g's) \$3 00
" 1/2 lbs. (" 120 ") 3 00
" 1 lb. and 1/2 lb. (containing 30 1 lbs. and 60 1/2 lb. packages)..... 3 00
Case of 5c. p'k'g's (containing 96 p'k'g's) 3 00

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

THIRTY THREE AND ONE-THIRD PER CENT.

Isn't that a fair margin for a retailer?

Celluloid Starch . . .

gives you this profit, beside the satisfaction of selling a really first-class article which you can confidently recommend.

And you can be just as confident in recommending

Challenge Corn Starch

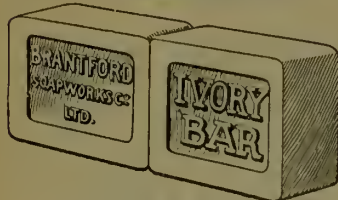
made from White Southern Corn and Pure Spring Water.

THE BRANTFORD STARCH CO., Limited, Controlling the Celluloid Starch in Canada, **Brantford, Ont.**

SOAP.



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Weight prepaid on 5 box lots.



BRANTFORD SOAPWORKS CO

"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS per grs.
Maypole Soap, colors..... 12 00
" " black..... 18 00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBRO STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartoons.... 0 05 1/2
Canada Laundry..... 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Silver Gloss, 6-lb. tin cansisters.. 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07 1/2
Silver Gloss, large crystals..... 0 06 1/2
Benson's Satins, 1-lb. cartoons... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Cammel, per box..... 3 00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06 1/2
Canada Pure Corn..... 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS { 6-lb. boxes, sliding covers
(12-lb. boxes each crate) 0 08 1/2
PURE { 40-lb. boxes, 1-lb. pack... 0 07
" { 48-lb. " 16 3-lb. boxes... 0 07
For puddings, custards, etc.
OSWEGO { 40-lb. boxes, 1-lb. 0 07 1/2
CORN STARCH { packages....
ONTARIO { 38-lb. to 45-lb. boxes, 0 06
STARCH { 6 bundles
STARCH IN { Silver Gloss..... 0 07 1/2
BARRELS { Pure..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs.. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs.... 0 05 1/2
Bbls., 175 lbs..... 0 04 1/2
Kegs, 100 lbs..... 0 04 1/2
Lily White Gloss
Kegs, extra large crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartoons, cases 36 lbs. 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lbs. 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs..... 0 07 1/2



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs..... 0 04 1/2
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs..... 0 09
Canadian Electric Starch—
40 packages in case..... 3 00
Celluloid Starch—
per case..... 5 75
Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s.....	0 20	0 25
Green Label, 1s and 1/2s.....	0 22	0 30
Blue Label, 1s and 1/2s and 1/4s... 0 30	0 30	0 40
Red Label, 1s and 1/2s.....	0 35	0 50
Gold Label, 1/2s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



	Wholesale	Retail
Cases, each 60 1-lb.....	0 35	
" " 60 1/2-lb.....	0 35	
" " 30 1-lb.....	0 35	
" " 120 1/2-lb.....	0 36	

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " 1/2-lb., ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s.....	0 35	0 50
Blue Label, 1-lb. and 1/2s.....	0 28	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, 1/2s.....	0 19	0 25
Japan, 1 1/2.....	0 19	0 25

TOBACCO'S.

EMPIRE TOBACCO CO.

Foreign—
Royal Oak, 2 x 3, Solace, 8s..... 0 58
Something Good, rough and ready, 8 1/2s..... 0 61
Something Good, rough and ready, 7s..... 0 60
Golden Plug, 3 x 6, 3 1/2s..... 0 66
Domestic (chewing)—
Currency, 1 3/4 oz. bars, spaced 9s, (10 1/2 t to the lb.)..... 0 39
Patriot, 2 x 6, Navy 5s..... 0 41
Old Fox, Narrow 12s..... 0 44
Silver Buckle, bright 8s..... 0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 44
Snowshoe, pound bars, spaced 6s..... 0 44
Cut Smoking—
Leader, 9s, in 5 lb. boxes (10 hrs. to case)..... 0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet.....	1 60
" " XX.....	1 40
" " X.....	1 25
" " Special Globe.....	1 50

Matches—

	5-Case Lots,	Single Case
Telegraph.....	\$3 25	\$3 45
Telephone.....	3 05	3 25
Parlor.....	1 30	1 40
Red Parlor.....	1 50	1 60
Safety No. 1, wall box.....	1 40	1 50
" " No. 2, slide box.....	2 80	2 90
" " No. 3, capital.....	2 75	2 85
Flamers, slide boxes.....	2 25	2 35
wax stems.....	3 20	3 30
Tiger.....	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....	\$ 2 00
" 10.....	1 10
" 2 Tiger.....	5 00
" 4.....	2 00



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

See that COLEMAN'S BUTTER SALT

— Is Used.

No butter-maker can produce the best results with coarse, lumpy, or in any degree impure salt. It does not dissolve quickly enough to penetrate the butter evenly, and the result is, that part of a churning is too salt and the rest does not contain enough to keep it. Coleman's Butter Salt is specially made for the purpose. IT IS ABSOLUTELY PURE. It works quickly and effectively, and produces butter of the same color and flavor throughout.

A Trial Carload might contain :

10 sacks Coleman's Butter Salt, 50's (a choice package—fine linen with outside paper wrapper to keep it clean). 5 bbls. Coleman's Butter Salt, 20's (a good seller—fifteen in a barrel). 1 bbl. 3's and 1 bbl. 7's (for family trade). The balance assorted in Common Salt, coarse or fine, barrels or sacks. WE SHIP PROMPTLY.

R. & J. RANSFORD - CLINTON

We quote "The Grocer" :

"OFFICE OF THE CANADIAN GROCER,
"ST. JOHN, N.B., June 27, 1898.

"SALT—The large quantity of Canadian now used for dairy purposes has had the effect of very much lessening the sale of the Liverpool factory filled."

This is a report from a district where we are doing a good business in **Coleman's Dairy Salt**. We are shipping there regularly in carloads, also to Ottawa, Montreal and Quebec. In getting this business we have to compete against the prejudice in favor of English salt—and it is good salt—also against transportation by water, which often costs next to nothing. Coleman's Dairy Salt is simply selling on its merits.

Do you buy butter from farmers?

Most country dealers have to take more or less in trade, crediting it at the market price, although the quality may be very uneven. Anything that improves the quality increases the dealer's profit. The difference between good and bad salting, for instance, may mean a difference of a cent or two a pound on the selling price.

JELLY GLASSES

WE CAN SUPPLY THEM.

We think we can sell them at prices which will suit you.

Possibly we can save you some money.

It will cost you ONE CENT to get our figures.

You can't lose much.

Try it.

GOWANS, KENT & CO.

TORONTO.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a

eculiar

iquancy and zest

leasing the Consumer, and

roviding a satisfactory
rofit to the Grocer.

repared by R. PATERSON & SONS,

roprietors and Manufacturers of

ATERSON'S "Camp" Coffee Essence.

ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

THE ...
UNRIVALLED



Brilliant St. Antoine

METAL
POLISH.

New Belgian Process for cleaning and polishing
all kinds of Metal with the LEAST
POSSIBLE LABOR.

MOST useful for Household Articles Musical Instruments, Jewellery, Harness, Sporting Goods, Bicycles, etc. Brilliant St. Antoine not only gives a better polish than any other composition, but the articles cleaned retain their brightness longer than if any other substance is used. Try it and you will see!

MANUFACTURED BY—

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion. . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every
merchant should keep himself well posted on matters
concerning the welfare of his business.

The following series of pamphlets by experienced busi-
ness men, deal with matters of importance to the re-
tailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty,
Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for
grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays
reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with sys-
tems of bookkeeping and checking calculated to reduce
mistakes and omissions, etc., etc., to a minimum. A
most useful book for any retailer.

Any one of the above
mailed for . . .

10 cents

Credits, Collections and their Management

a most complete and comprehensive work of great im-
portance to any business man.—\$1.50.

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK.
PRESIDENT.

J. CHITTENDEN.
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JULY 29, 1898.

No. 30

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 80

COAT OF ARMS OF THE PRINCE OF WALES
PURVEYORS TO HER MAJESTY THE QUEEN

1878
CROSS OF THE
LEGION OF HONOUR

TRADE MARK
BULL'S HEAD



DIRECTIONS. OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH WILL COME OUT WHOLE. TO SERVE, HOT PLACE CAN IN BOILING WATER FOR TWENTY MINUTES, THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner. As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it. You can do it either way—a premium or a sale.

The Price—
Per dozen, \$1.5—less in quantities
Terms, 2% cash 10 days, 30 days
net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates. "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

ST. JOHN, April 6th, 1898

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co. and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

"A
Grain
of
Salt."

It is the trifles that make perfection possible—did you ever examine a grain of salt?

Windsor Salt is sifted, not ground—hence, each separate crystal has the full, natural strength. Pure salt is not bitter—Windsor Salt is absolutely pure. Because each separate grain is a salt crystal pure and simple, it dissolves easily—so much for the Dairy.

Because each grain is a pure salt crystal, it won't cake or harden—a strong point for the Table.

It won't lose its savor—hence matchless for Packers. You hear this everywhere "as pure as Windsor Salt."

Leading wholesalers carry each line we make.

The Windsor Salt Co., Limited
Windsor, Ontario.

Windsor Salt.

Quick Profits From Fast Dyes

The Home Dyes that cannot possibly disappoint a woman make fast friends and quick profits. This is one reason why it will pay you well to handle that new English Dye of highest quality—brilliant, safe, sure—that washes and dyes at one operation, Maypole Soap.

But aside from this you are liberally advertised in newspapers everywhere—you don't have to **explain** the virtues of the dye you sell. Folks like to patronize the grocer who is "up-to-the-minute." There are "quick profits" from Fast Dyes in the

Maypole Soap Dyes.



Stower's Concentrated Lime Juice

The strongest Lime Juice made, because concentrated and absolutely pure.

"No musty flavor"—no free acid taste—keeps perfectly in any climate, even after the cork is drawn.

"The Lime Juice that draws trade."

"Thistle" Brand of Finnan Haddies

The new pack is in! Just how long it will last **depends**.

If the usual demand for this clean, delicately flavored, real Finnan Haddie keeps up, first orders will have to take precedence, of course, but we will do our best to fill them all.

Hand in Hand Brand Bi-Carb. Soda

98 50/100 of pure Bi-Carbonate of Soda crystals in it—white, even, strong. It never varies from its one high standard—you can depend upon it **every single time**.

Manufactured by The United Alkali Company of Great Britain.

Four trade winners—sold by leading wholesalers everywhere.

AGENTS—A. P. Tippet & Co.

Montreal and Toronto

F. H. Tippet & Co.

St. John, N.B.

PURE MILK

Purity and cleanliness is the secret of success in the manufacture of food products. In all the processes, from the cow to the table, the most rigorous cleanliness is enforced in the manufacture of **BALDWIN'S EXPORT MILK**.

RICH MILK

Is evinced by the Government Analysis, which places **BALDWIN'S EXPORT MILK** at the head of the list, in a test of 64 samples, with 3.310 per cent. butter fat in original milk used.

PROFITABLE MILK

The Grocer, in handling **BALDWIN'S EXPORT BRAND**, secures the highest grade goods at the lowest price, and supplies the consumer at a figure that will largely increase his sales.

Drop us a post card for advertising matter and price list.

ROSE & LAFLAMME, Agents, MONTREAL.

Try a case of 

Boston Laundry Starch

This starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY _____



The F. F. Dalley Co., Limited - Hamilton, Can.



ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

THE STANDARD FOR PURITY AND EXCELLENCE.

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : LAW, YOUNG & Co.,
Montreal.

"SURE CATCH"

Seal Wax Border

Sticky Fly Paper

PRICE LIST FOR 1898

One or more Boxes..... \$0.40 per box
 Half Cases (Five Boxes)..... 1.80 each
 One to Five Cases (Ten Boxes each)..... 3.40 per case
 At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

SPECIAL OFFER

In every case of "SURE Catch" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66⅔c. per case more than the usual profit on Sticky Fly Paper.

"Sure Catch" Poison Fly Paper.

Made of extra heavy absorbent felt paper.
 Packed 6 sections in an envelope.

PRICE LIST: 1 Box, 50 Envelopes, \$1.25.

1 Case, 10 Boxes, 500 Envelopes, \$10.00

J. HUNGERFORD SMITH CO.

ROCHESTER, N. Y.

Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
 "CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
 "CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
 "A PERFECT FOOD,"
 THEREFORE BEST.

The MEDICAL MAGAZINE says:—
 "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
 It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

VIEW OF MANUFACTORY, BOURNVILLE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL



Gillard's New Pickle.

FINEST PICKLE
IN THE WORLD.

This is no idle boast, but backed up by 12 gold medals awarded for superior excellence.

In use by over 6,000 hotels and restaurants throughout Great Britain. In Canada they are becoming widely known as the best procurable.

Packed 2 doz. in case. Single case lots, \$3.40; five case lots, \$3.30.

Gillard's New Sauce.

NONE BETTER for gravies, soups, etc., imparting a delicious aroma and flavor.

Barrel lots of 12 doz., \$1.75; single doz. lots, \$1.90.

GILLARD & CO.

Sole
Manufacturers,

London, England



A Few Facts

about . . .

New York Ginger Ale

Manufactured by the most modern and improved machinery—on strictly scientific principles—under the personal supervision of a practical man of wide experience.

THE RESULT—



A Delightful—
Refreshing—
Invigorating—
Healthful—

Packed 1 dozen in case—5 case lots delivered—80 cents per dozen.

S-
U-
M-
M-
E-
R-
D-
R-
I-
N-
K-

W. H. GILLARD & CO., Wholesale Agents Hamilton, Ont.

TANGLEFOOT

Sealed Sticky Fly Paper.



The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

SEE THAT IT LOOKS LIKE THIS.

40 cents a Box---\$3.40 a Case.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JULY 29, 1898.

(\$2.00 per Year) No. 30

EFFECT OF THE WAR AND THE UNITED STATES TARIFF ON CANADIAN LUMBER.

AN intelligent lumberman is usually good material for an interview. I realized that a few days ago, at any rate, when I had the pleasure of a few minutes' conversation with Mr. James A. Wilson, of Webbwood, Ont. Mr. Wilson is a member of the Cutler & Savidge Lumber Co., a Michigan firm who carry on lumbering operations in Algoma, getting its logs in the neighborhood of Webbwood, and cutting them into lumber at its mills at Cutler, on the Georgian Bay, 30 miles from the latter place. At Webbwood the company has a depot for the supplying of material for its camp at that point, and the management of this depot is one of Mr. Wilson's special duties. But, owing to the condition of the lumber trade, the company have for the time being at least decided to discontinue operations and to close up the supply depot.

"You see," explained Mr. Wilson, "the war between the United States and Spain has destroyed, for the time being, the market which has hitherto been the principal outlet for southern pine. A large number of mills in the south have, in consequence, been closed, but there is a great deal of this southern pine on hand, and so the owners are shipping it to the Northern States, where they dispose of it at slaughter prices. Having this to contend

with, in addition to the \$2 duty, you can see it knocks us out, for the Northern States is, of course, the principal market for Canadian white pine. When the war closes the

for Canadian lumber," added Mr. Wilson with a shake of the head.

"Do you think that if Canada were to put an export duty on logs that it would help matters? That is, would induce Congress to remove the duty?" I remarked.

"I do not," he replied with much emphasis.

"Why?"

"Simply because it would not have the desired effect. What we want to try and do is to get the United States to take off that two dollar duty. That is to what we should devote our energies. Now, what Canadians desire is that mill owners shall set up mills on this side of the line. That is so, isn't it? Well, then, if the export duty is put on logs it will not induce the Americans to remove their import duty; neither will it induce Americans to build mills in Canada. But, on the other hand, get the United States to remove the two dollar duty and it will be an encouragement for Americans to start mills on this side, for it pays better to cut the logs on this side than it does to tow them across the lake and cut them in Michigan."

"But why did not more of them start mills in Canada when the duty conditions were more favorable than they are now?"

"Well, I'll tell you. If

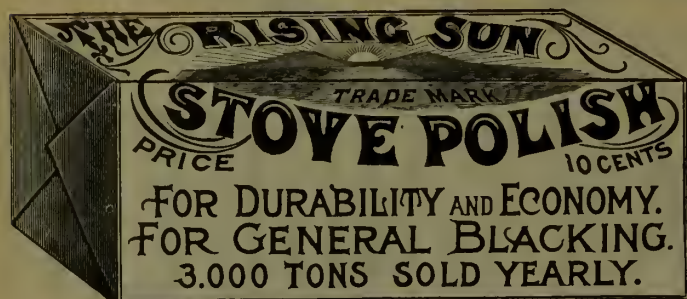
you had your money invested in a mill and plant at some point in Michigan you would not be inclined to shut down and remove to Canada as long as your plant was in good condition and did not require replacing,



Salada Tea Co's New Building—Front Elevation.

southern pine will again have its market in the West Indies and the South American countries, but the duty of two dollars per thousand feet Canadians will still have to contend against. That duty is a bad thing

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

That, then, is the condition of affairs with a good many mill owners in the United States. As these plants became old and obsolete the tendency would be, with the two dollar duty expurgated, to remove to Canada, for the average loss entailed in towing logs across the lake is 10 per cent. What we want is a permanent settlement of this tariff question on lumber. We do not want to be doing one thing this year and undoing it the next."

"Were there many logs left in the woods this winter in your part of the country?" I asked.

"There were some, but not a great many when you consider everything. We got all ours out, and have just finished rafting them at Cutler. I know one man who did not get his out, however. He had 25,000 or 30,000 left in, and it was because of too much water, not because of not enough. You see this particular man had to draw his logs over a certain roadway in order that he might get them into the stream. Well, there was an early thaw, and it created so much water that a part of his roadway, a corduroy one, was washed away, with the result that his logs could not be got to the stream. And it is a serious thing to have your logs lying in the woods over the summer. In the first place, you see, there is a certain quantity of sap in the logs. Well, if the logs lie in the woods all the summer this sap gets into the wood and stains it. That reduces the grade of the lumber. Then there is the worm. It gets into the log, too, and makes holes as big as your finger. That means culls. The average loss through logs being left in the woods over summer is from \$1 to \$2 per thousand feet."

Not only has the Cutler & Savidge Co. stopped operations at Webbwood, but its large mill, which cost about \$150,000 and has a capacity of 200,000 feet per day, is closed down, all owing to the trade conditions which have been brought about by the war and the United States tariff.

OMAR.

SOAP AND ITS USES.

There is now exported from Great Britain more soap than was used in Great Britain

perfumed soap is a considerable item of commerce.

What were known in England as the soap taxes, originated during the reign of Queen Anne and were originally fixed at \$150 a ton, yielding in the year 1830 a public revenue in excess of \$7,000,000.

An official estimate recently made shows the average consumption per inhabitant of Great Britain to be nine pounds a year; a similar average prevails in France, Belgium and Holland, though a popular belief ascribes to the last country a much larger use of soap, particularly for house cleaning.

There are no official figures on the subject, but there is a general belief that very little soap is used in Spain. Certainly no soap is imported into that country (the Spanish blockade on soap has been of long duration), and none is exported from it.

The United States stands at the head of all countries in the use, if not in the manufacture of soap. The average exportations of American soap in a year amount to 30,000,000 pounds. The importations into the United States of soap amount to 3,000,000 pounds, or one-tenth as

much. There are nearly 500 soap factories in the United States, with a cash capital of \$25,000,000, using materials to the value of \$30,000,000 and giving employment to 10,000 persons.—Philadelphia Item.

The grocery store of E. Robert, 282 Dorchester Street, Montreal, was entered by burglars recently, and a quantity of groceries and canned goods stolen. The thieves entered by cutting out the plate glass window in front of the store.



Salada Tea Co's New Building—The Vestibule.

at the beginning of the present century, and, besides, according to authentic figures, 400,000,000 pounds of soap are used in Great Britain every year, exclusive of 55,000,000 pounds exported to other countries, chiefly English colonies, of which Canada is one of the most important.

The French manufacture of soap amounts approximately to 300,000,000 pounds a year, the larger part of which is made in the city of Paris. The sale in other countries of French soap, and particularly French

Does this Mean Anything?

"We believe your **L. P. & Co.**
Spices to be the best we
ever sold."

This is the kind of **testing** that encourages us to keep up
the **EXTRA** quality.

LUCAS, STEELE & BRISTOL - - HAMILTON

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by _____

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.

The Cream of it.

"REINDEER" BRAND

CONDENSED MILK

Contains all the cream of the original milk.

Guaranteed Pure.

Every pound of Milk is **tested for quality** before manufacture.

WE CAN . . . Picnic Season

supply your wants
with the . . .

Choicest of

CANNED GOODS

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kippered Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

"ON TIME."

A NOTED writer says that a bed is a bundle of paradoxes. We go to it with reluctance, yet we quit it with regret. We make up our minds every night to leave it early, but we make up our bodies every morning to keep it late. Yet most of those who have become eminent have been early risers.

Peter the Great always rose before daylight. "I am," said he, "for making my life as long as possible, and therefore sleep as little as possible."

Alfred the Great rose before daylight.

In the hours of early morning Columbus planned his voyage to America, and Napoleon his greatest campaigns.

Copernicus was an early riser, as were most of the famous astronomers of ancient and modern times.

Bryant rose at five, Bancroft at dawn, and nearly all our leading authors in the early morning.

Washington, Jefferson, Webster, Clay and Calhoun were all early risers.

Henry VIII. breakfasted at 7 and dined at 10.

John Jacob Astor and Cornelius Vanderbilt were accustomed to rise at set times each morning, and to retire at definite hours, even though they had company.

Walter Scott was a very punctual man. This was the secret of his enormous achievements. He made it a rule to answer all letters the day they were received. He rose at 5. By breakfast he had "broken the neck of the day's work," as he used to say. Writing to a youth who had obtained a situation and asked him for advice, he gave this counsel : "Beware of stumbling over a

propensity which easily besets you from not having your time fully employed—I mean what the women call dawdling. Do instantly whatever is to be done, and take the hours of recreation after business, never before it."

Not too much can be said about the value of the habit of rising early. Late rising is one of the first signs of family degeneracy. Eight hours is enough sleep for any man.

strange misfortune befell them. A fragment of their allotted time was lost. They cannot tell what became of it, but sure enough, it has dropped out of existence ; for just like two measuring lines laid alongside, the one an inch shorter than another, their work and their time run parallel, but the work is always ten minutes in advance of the time. They are not irregular. They are never too soon. Their letters are posted the very minute after the mail is closed. They arrive at the wharf just in time to see the steamboat off. They come in sight of the terminus precisely as the station gates are closing. They do not break any engagement nor neglect any duty ; but they systematically go about it too late, and usually too late by about the same fatal interval."

Some one has said that "promptness is a contagious inspiration." Whether it be an inspiration or an acquirement, it is one of the practical virtues of civilization. —Pushing to the Front.



Salada Tea Co's New Building—The Sample Room.

Very frequently seven hours is plenty. After the eighth hour in bed, if a man is able, it is his business to get up, dress quickly, and go to work.

"A singular mischance has happened to some of our friends," said Hamilton. "At the instant when He ushered them into existence, God gave them a work to do, and He also gave them a competency of time ; so much that if they began at the right moment, and wrought with sufficient vigor, their time and their work would end together. But a good many years ago a

COLORING SUGAR.

Sugar may be colored any desirable shade, according to an exchange, by using the well known non-poisonous colors as follows : Take the best granulated sugar and sift it so as to ensure uniformity of size. Have color made thick so that it will not cause sugar to lump and rub it thoroughly with the hands, using more or less color according to shade required. When thoroughly rubbed in put in a hot closet, not too hot, to dry, and afterwards rub again thoroughly with the hands. When quite dry put in a dry glass stoppered bottle, or otherwise protect from moisture.

Two Profits.

Two profits are better than one—you'll agree to that. Tillson's Flake Barley makes two profits for you—one from the sale of the Barley and the other from the sale of the attractive, well-made, wooden kegs (holding 25 pounds) that the Barley is packed in. Hot weather wins Flake Barley trade—that's when folks want it most. It nourishes, but "it doesn't heat the blood." An ideal substitute for the breakfast porridge, but with "two profits" in it.

Tillson's Flake Barley.

FROM MANUFACTURER
TO RETAILER DIRECT.

THE TILLSON CO'Y, LIMITED
TILSONBURG, ONT.

AMONG TORONTO RETAILERS.

*Sharp
Practices.*

"There are tricks in all trades" is an old adage, but in many cases it has been so misused and misapplied that its real meaning is poorly understood. There are tricks and tricks: tricks which are the result of experience, and help a man to conduct his business more economically, by stopping the little leaks which take away so much of the profits of the inexperienced, and tricks which are the outcome of a desire to deceive or "get ahead of" one's fellows, and are well designated "sharp practices." In nearly every case the trickster of this latter class feels the sharpness of the weapon he uses, for it is bound to be turned against himself sooner or later.

There is the grocer who tries to work off on his least suspicious customer shop-worn or spoiled goods. He may not have much stuff to be thrown out, but it does not take long for even the dullest of persons to see that they are not getting value for their money.

Closely related to the foregoing is the retailer who, when weighing out butter, meats, cheese, etc., for children, will give "just a little" below the weight charged, and, in cases which he thinks safe, will add a cent or so per pound to the regular price. He will have two prices, or even three, the lowest for the shrewdest or the larger buyer, and the others according to his judgment. His delight is, when his neighboring competitors run short of some article in general demand. Immediately his prices go up, and, if his stock is fairly large, he finds he has made 25c., 50c., or even \$1 more than he was looking for. He congratulates himself on being such a remarkably clever fellow, yet, when reckoning up time comes he wonders how it is that his business does

not grow as does the business of some of his competitors. He thinks these competitors are dull or "slow" because they do not adopt his tactics, and is not slow to express his opinion of them. From tricking his customers he goes on a step and tries to work his wholesale house, the result being that sooner or later his credit is not worth much, and he does not enjoy many privileges his "slower" but less tricky neighbor enjoys. He is soon known to be "worth watching," and those dealing with him get, through time, to be so suspicious of him that he never is able to gather together a regular profitable patronage. About the time the fight is over he will look back disconsolately over the past, seeing too late that "tricks don't pay; honesty is the best policy."

THE RAMBLER.

TO INCREASE FOREIGN TRADE.

In order to increase foreign trade in Belgium, an organization, according to an exchange, has been established with headquarters at Brussels. Any person engaged in industry or manufacture in Belgium may become a member. The association is subdivided into fourteen groups, according to the nature of the various manufactures. Members may be enrolled in one or more groups, but pay an additional fee for each registration. The annual fee is \$19.30 for individual members and \$38.60 for corporations. Admission to membership implies the obligation to remain a member for the first five years, and subsequently for terms of three years. This association proposes to establish bureaus of information at home and abroad, sample museums and general financial and commercial agencies in foreign countries. It is believed that this effort will lead to a greatly increased export trade of Belgian products.

CUSTOMER AND CLERK LOST.

Editor GROCER,—I have been reading your article dealing with "City and Country Business," "City Clerks won't do in the Country," "Old Country Clerks won't do in the Provinces." Our head clerk left us on short notice. Having previously employed provincial bred and educated boys, we concluded to make a change and engage an Old Country, time served clerk with good testimonials. He had been with us about six months when two young ladies came in to settle the monthly account. The clerk, instead of going to the office and getting proper change for a five dollar note, emptied the cash register of ten and five cent pieces. The younger of the sisters slipped the nickels into her hand and exclaimed, "car fare." The elder took the dimes and said, "chicken feed." The clerk looked at them amazed, and asked the driver what they had ordered. After repeating "car fare and chicken feed" in his broad Nottinghamshire, he charged: Coffee, \$1; wheat, 1 sack, and sent it out. We lost a customer and a clerk. When last heard from the latter was wrestling with the bass drum in the Salvation Army in Denver, Col.

A.B.C.

Victoria, B.C., July 16, 1898.

NEW STORES.

Fred Coleman has opened a new grocery and provision store on Wallace street, Listowel.

John Bloomfield has moved into his new store in Mooresville. It is said to be one of the finest country stores in Middlesex.

The Halifax Grocery Co., D. R. Heisler, agent, has reopened a grocery and flour store in Halifax, N.S.

PRACTICAL ADVERTISING HINTS.

By CHARLES AUSTIN BATES, NEW YORK.

I HAVE seen a slip sent out by an alleged expert in advertising which says: "I will guarantee to double the advertising returns of any firm that will take my medicine for six months. I have \$5,000 to back this statement."

Now, as men of sense, I will ask you if it is strange that people sneer at the "advertising experts" when such rot as this is sent out by men who pretend to know something of advertising. Think of such a circular getting into the hands of John Wanamaker, or Colonel Hilton, of Hilton, Hughes & Co., or Mr. La Fetra, of The Royal Baking Powder Co., or Mr. Ward, of Sapolio, or Dr. Pierce, or W. L. Douglas, or Wells & Richardson, or any one of a thousand others.

This man may be able to increase the business of his clients. He might be able to go into John Wanamaker's store and do better advertising than has ever been done there. He could assert that much and no one could successfully refute the assertion without trying the man.

Most advertisers are exceedingly well pleased if an ad. writer or advertiser makes their business just a little bit more profitable. There are undoubtedly businesses here and there through the United States that could be doubled by the right sort of advertising, but those businesses are so few and far between that they are hardly worth considering.

I know of no advertiser who would not willingly pay well if he could be guaranteed a ten per cent. increase in his business. I mean ten per cent. beyond what would come to him as a natural, normal growth. The man who can guarantee an increase of ten per cent. can have all the money he wants. He can get so much money that he will have to stay up all night to spend it, and it won't take him very long—even at that rate—to accumulate a surplus, compared to which the late \$100,000,000 surplus of the United States treasury would sink into insignificance.

He would get about \$1,000 a minute for his time, and have people waiting in line outside his door. The chances are that a man who would make a reckless guarantee to double the advertising returns of any house doesn't possess \$5,000 with which to guarantee anything.

I have received a communication from a person who objects to the use of the word "ad.", and says, "the man who uses the word 'ad.' would certainly say 'pants' or 'gents.' Just the same way some men have the habit of saying 'nit' for 'no.'"

The word "ad." is a good word in spite

of Alfred Ayres and the rest of the alleged authorities. It is particularly good when it is used between men engaged in the advertising business. Life is too short to say "advertisement" every time an ad. is mentioned.

The trouble with most of the authorities is they believe that people and their needs must be subservient to language. They do not seem to understand that language was made for the convenience of people, and as people change it also must change. What is correct to-day may not be correct to-morrow, simply because to-morrow may not convey its meaning so clearly.

The word that is to-day tabooed as slang may in ten years become the very purest of English. Language was made to convey ideas and to facilitate the intercourse between people. As fast as we discover ways of simplifying the language and making it more direct and effective, it will have to be to be changed.

The only use an advertiser has for language is to make it tell a clear, plain, understandable story to possible purchasers. If he can do this more quickly and strongly by saying "ads." and "pants" and "gents" by all means do it.

Please do not misunderstand me. I believe that in 99 cases out of 100 purity of language is far better than impurity, and this is true simply because pure language enables a man to convey his meaning with greater effect. That is the object behind every rule of grammar and rhetoric.

As I have said many times before, what a man says amounts to a great deal more than how he says it. If somebody were to come to you to announce that you had suddenly fallen heir to a million dollars, it would not make much difference whether his grammar was faulty or not, just so he gave you the information good and hard. If you told him there must be a mistake about it and he said "nit," you would probably understand what he meant and be just as well satisfied as if he had said, "No, sir, there is no shadow of a possibility of a glimmer of a mistake."

When an advertiser has something good to offer to the public, the thing for him to do is to offer it so that they will understand what he is talking about as quickly as possible. If it is something very desirable he will get trade whether he writes grammatically or not. If he can be sensible and forceful and grammatical all at the same time, so much the better, but he can more easily do without the grammar than he can do without the sense of the force.

Advertising free from technicalities is the most effective in the sale of anything. The idea that because you are selling a machine,

for instance, to people who understand machinery the ads. must necessarily be of a technical character is a mistaken one. The purchaser of any kind of machine is interested in what that machine will do.

He wants to know whether it is going to make a profit for him. This is really the thing he wants. If it will produce a great quantity of work in an economical manner, that is what he wants to know. If you can convince him that the machine will do this thing, he will find out about the construction afterward. The thing to do is to "appeal to the readers from a business standpoint." That is the way to sell anything.

I do not know any man who is in business from any other motive than a desire to make money. If you can show business men how to make more money, that is what they want. They want results. They don't care anything about your theories if the results are right. You might theorize until you were black in the face, and demonstrate by a technical description that it would do marvelous things in an hour with its hands tied. The talk would not do any good if the machine didn't work.

The object of an ad. is to convince the prospective purchaser of the fact that the article will be a profitable thing to buy and that it will make money for him.

SARDINE CANNING FACTORY.

Mr. J. Sutton Clark, of St. George, who intends to go into the sardine canning business at L'Etang, Charlotte county, has purchased the entire outfit for a canning factory at St. Andre, on the St. Lawrence, above River du Loup. The machinery is modern and is in excellent condition. It includes engine, boiler, machinery for making cans, machinery for making boxes, gasoline outfit for soldering the cans and lighting the factory, and everything necessary in a first-class factory. Mr. Alex. Wilson, of St. John, went to St. Andre to inspect the property for Mr. Clark. The machinery will be brought down at once, and Mr. Clark's factory will soon be in operation.—Globe, St. John, N. B.

AN ENLARGED STARCH FACTORY.

It is a good sign when increased business demands increased manufacturing space. This is the position of The Brantford Starch Co., Limited, it having just about finished putting another storey on its factory. By this means, the company has been able to put in six additional kilns, which will permit the factory being run continuously.

Besides enlarging the factory the company has put in a filtered spring water system, and put in a new plant for the manufacture of wheat starch for laundry purposes.

 We ship all orders the day they are received. Mail orders have our special attention, and are filled at bottom prices.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto

AN IDEA FOR A LOCAL DISPLAY.

I'VE often spoken of window displays that advertised no special goods, but merely attracted attention to the window, which, of course, embodies indirect, but nevertheless valuable, advertising. The best way to make these displays is to base them on some local feature well enough known to be appreciated by everybody. This is the best thing to attract attention, especially if the humorous flavor is given to it. You are dwelling on something, you see, that everybody knows about, consequently every man, woman and child who passes your window will, if it contains such a display, stop, look, laugh, pass on, and remember you.

There is magnificent advertising in keeping yourself in the public eye. That is one reason why John Wanamaker is so successful. Perhaps few people would admit that when my friend Wanamaker teaches the Sunday school lesson at Bethany Sunday school he is advertising John Wanamaker's store, but he is, and advertising it in the most valuable fashion possible to conceive of. And nobody knows that better than John himself.

But I digress. I started out to talk about attention-attracting displays. Here is an idea for one.

In the summer nearly every town has a local baseball team, and if it is a good one, is usually proud of it. Every player is, of course, known to everybody. A splendid display can be made with the local baseball team as a foundation, if you are willing to take a little trouble with it. From any large dealer in fancy goods you can get Japanese stuffed frogs about six inches high. They are very cheap, being simply painted paper over stuffed cotton. Their legs and arms are wire, and can be bent into most lifelike positions. If you can't get these in your town your local dealer can get them for you with very little trouble. You ought to have a stock on hand, for they are exceedingly useful in making window displays.

Buy at least 18 or 20 of these, and as many more as you want to. Then buy a little chintz or muslin, and have your wife clothe nine of these frogs in suits as near like your local baseball team's as possible. Clothe the other nine in another style of suit. These suits will require only a very little work. They need not be carefully finished. Match sticks will do very well for bats and big white pills for balls.

In fixing these frogs up for the window, print the names of the different players on small cards and pin them on their suits where they will be seen. If any of the players have any little peculiarities, such as

you can accentuate in the frogs without giving offence, do so. For instance, if you had a very stout player, you could stuff the suit of the frog who represents him, taking pains to make it as funny as possible by stuffing the arms and legs, too.

Get a little gravel or dirt and cover the floor of your window, then, with powdered chalk or something of the sort, trace off a baseball diamond and place the players where they belong. Arrange the batter, catcher, pitcher, etc., as naturally as possible, which you can very well do with the wired limbs. You can do the arranging without any further suggestions. If you want to go into the thing more elaborately you can build a few seats and seat dressed frogs on them. The players themselves, however, will prove a drawing card if you arrange them carefully and naturally. Lots of things will suggest themselves to you as you put this display together. For instance, you could arrange one well-known player between third base and home, in the act of running, and call the display "Casey Making a Home Run." Take pains to have the catcher bent in an appropriate attitude.

Don't conclude that this display is too elaborate for you to attempt. It isn't elaborate at all. The little trouble which it takes will amply repay you. Every local paper in your town will be glad to give you a notice.—Grocery World.



CHEESE . . .

at a summer resort, in camp or on a cruise, usually lacks the necessary quality of being easily kept fresh and palatable.

MacLaren's Imperial

a standard of excellence in point of quality and flavor, is a perfect article in this as in every other respect. If kept cool it retains its freshness and fine flavor until used.

We Quote

CANNED CORN	-	-	65c.
G. DUKE JAPAN RICE			6c.
JAPAN DUST	-	-	6c.
JAPAN SIFTINGS	-		7c.

H. P. ECKARDT & CO., Toronto.



**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

WILL MOLASSES REACT?

RECEIPT of lower offers on Barbadoes molasses at Montreal from the Islands has caused some talk in the trade, but so far has had no influence, whatever, on values, and many traders do not consider they ever will, because it is their opinion that the figures in question are not a 1 goods, but for stock that has been culled over to a considerable extent. Accordingly, they manifest no anxiety whatever regarding their stock of good molasses, and do not consider that it will be affected in any way by recent offers that have been made for September delivery.

It is worthy of note also that mail advices of July 9 from the Island state that supplies are almost exhausted. The total shipments for the crop season up to the date named were 29,234 puncheons, against 33,547 for the corresponding period in 1897. The total crop last season amounted to 37,046 puncheons.

These figures are considered as quite bullish by holders of Barbadoes molasses, and they also point to the fact that sales of

old stock carried over a year have been made at 27c. for 100 puncheon lots.

So far, the receipts at Montreal have been only about 5,000 puncheons against 8,000 puncheons for the same period last year, and 13,000 puncheons for the whole season.

Altogether, no material reaction is looked for in molasses, though many buyers are holding off in the expectation of such a development.

Some offers of New Orleans stock have been made at 20c. for car lots of 40 bbls., but the consumers' taste in Quebec runs to Barbadoes, and other molasses that have been tried in the Province before have not met a favorable reception.

Good clerks are not born; they are made. And you have to carefully select the material from which they are made.

SCHEME TO PREVENT CUTTING.

ACCORDING to The New York Journal of Commerce, the committee appointed at the recent convention of wholesale grocers of the United States at Niagara Falls, to formulate a rebate system suitable for general adoption, are receiving hearty support from jobbing grocers and manufacturers throughout the United States.

A circular letter was sent to all jobbing houses asking which system now in vogue is considered the best, and for suggestions of improvements in any of these systems.

From the answers received it would seem that a plan operated by a soap firm is the most satisfactory to the grocery jobbers.

Under the provisions of the plan which meets with most favor, no soap will be sold to any one who has not signed an agreement to sell at not less than the regular established price on penalty of paying a fine of \$50 per box for every box sold at a cut price. The soap firm in question has the reputation of absolutely and unequivocally enforcing the fines and refusing to sell additional supplies until the fines are paid.

A business that is born of an incapable and indolent man hath but a short time to live, and it goeth down to the grave unwep—except by the creditors.

TROUBLES OF A CREDIT BUSINESS

THE Gananoque Departmental Store Co., Limited, now does all its business on the cash basis. It once sold goods on credit, and some of the experiences related in connection therewith are interesting. Three illustrations of how money is lost by credit business are given:

In the first instance, a young man who had been dealing in this store for some time, and paying cash, had purchased a suit of clothes on credit. At first he seemed anxious to get paid up, but soon he became careless regarding the matter. He was offered work in order to get his bills paid up. But it was useless, and his account is now for sale at 10c. on the dollar.

Another resident of the town had dealt with the firm at intervals, always paying well. Circumstances changed somewhat, and he wanted larger credit. When his bill reached \$100 he gave his note. While this was maturing his bill had increased \$40. His note was given for renewal, the \$40 being added. While this note was maturing, whiskey, poker, etc., did their work, and when the note was due he paid no attention to it. This note for \$143 is for sale for \$1.43.

The third illustration given is that of one admittedly a good citizen—one who was not without means. He desired to make some extensive improvements, and to the small encumbrance on his property he added more. When the time came for settling his year's account, an unexpected sickness left him unable to settle up. Another year went by, the account steadily growing. Continued sickness left him still unable to pay. Shortly afterward he died. His property went to the mortgagee, and across his account is written one word—"Dead."

CANADIAN BACON FIRM.

Mention has frequently been made of the fact that Canadian bacon is steadily getting a firm grip of the first place in the British market.

During the past couple of weeks practical evidence of the benefit of the favor in which our bacon is held in the British market has been given in an advance of about 60c. per cwt. for live hogs, and about 50c. per cwt. for dressed hogs, in Toronto, while in Buffalo and other United States centres, the best hogs are stationary.

In Toronto, bacon hogs are quoted at \$6, while in Buffalo the highest price paid is not over \$4.20.

JAPAN TEA KEEPS ITS STRENGTH.

STRENGTH is still the predominating characteristic of the Japan tea market, and there is nothing yet in the situation to indicate the realization of the expectations of those who look for a decline in the present values.

Circulars and private letters received in Toronto during the past week state that the efforts of shippers at the various centres in Japan to induce the growers to take lower prices have proved futile. And it is evident from the tone of the advices that these shippers are much annoyed over this condition of affairs, for it precludes their filling limited-price orders.

It appears that nothing which will comply with the standards can be laid down in the United States at less than 18 to 18½c. The lowest tea that can at the moment be obtained for the Canadian market, is 16c. f.o.b. Kobe. And it is teas at these figures which are now abnormally high in price.

The general opinion among shippers in the United States is that it will not be possible, for a few years at any rate, to buy teas as low as during the seasons of 1896 and 1897.

The natives claim that, even at the high prices ruling, it does not pay them to manufacture teas.

Since the war, they have cultivated a larger view of life, and, as a result, labor and material have advanced 60 to 70 per cent., and charcoal fully 100 per cent. Then, freight rates are 50 per cent. higher than a year ago, and exchange is not as cheap as it was then, either.

The Japanese Government has intimated that, after July 31, it would prohibit the picking of tea. There would be no third crop if this were done, a result which would undoubtedly cause a further appreciation of values. But, as it would also tend to put a stop to the exportation of poor teas from Japan, there would be some compensation in that particular.

In addition to the increased cost of manufacture it should not be forgotten that the crop is much less than last year. A letter under date of July 6 estimated the shortage at the two ports of Kobe and Yokohama at 12 per cent.

As a result of the continued strong condition of the market, importers in Canada have been induced to increase their limits, some by 3c. per lb.

FIFTY WISE MERCHANTS.

Over 50 Brantford, Ont., merchants, comprising grocers, hardwaremen and those engaged in other lines of trade, have agreed to close their places of business every Wednesday afternoon at 1 p.m. until August 21.

The early closing movement expands slowly, but it is expanding, and it can scarcely help doing so. Long business hours are no more necessary than would be a 20-foot tail to a dog.

Men should protect their health as well as their business, and the best way to protect the latter is to take care of the former. Being cooped up in a store 12, 14 or 16 hours per day is good for neither man nor store.

TARRAGONA ALMONDS DEARER.

Advices received in Toronto this week show that present quotations on Tarragona almonds, new crop, are about ten shillings per bag dearer than last year.

A FISHING CONTEST.

Mr. Henry Wright, of Wright & Co., and Mr. J. G. Gibson, are bass fishing near Hastings. These two gentlemen had a week's fishing at this same place about a month ago, but when they came back there was quite a controversy as to which had caught the biggest and most fish. It is presumed they have gone back to settle the matter. It is to be hoped they have taken an umpire, a photographer, a tape measure and a pair of scales with them, because the trade is interested in learning which is the better fisherman.

WILD FRUIT DRIED UP.

Mr. Homer, of Homer & Dixon, general merchants, Gravenhurst, spent a few days in Toronto last week. He reported that the wild fruits in his part of the country were dried up this season, on account of the drought, while potatoes and corn had been damaged by frost. There are four lumber mills in Gravenhurst and all are fairly busy.

DROPS FROM THE EDITOR'S PEN.

YOU may as well pump wind into a horse and expect it to live as to inflate a business with false methods and expect it to thrive.

Boasting is not good material for business building.

Honesty creates confidence, and confidence catches and holds customers.

A good article, like a good character, need not fear mendacious criticism.

The source of success, like the source of a river, is reached by pulling up stream.

It is the office of the frog to croak, but it was never designed that man should imitate him.

In helping his employer to the best of his ability a clerk is helping to build up himself.

There is no lubricant like unto patience for getting over the rough places in business.

Have an aim in life. Even if you do not hit the bullseye you will probably make an outer.

Character is more valuable than money. To attain it one must strive. It cannot be bought.

He who needs a holiday and does not take it is losing his health in trying to retain business.

An advertisement that lies may occasionally sell goods, but it never builds up a business.

The forces of Nature surrender to the Persistent Man because there is no Torres Vedras which will keep him out.

Every sane man can attain success in something if he selects the right "something" and devotes his time and energies to it.

Many a merchant these hot days would doubtless rather sit on the bank of a shady stream and catch no fish than stand in his store and wait on many customers.

STRONGER SALMON OUTLOOK.

A STRONGER outlook for canned salmon has developed. Mail and telegraphic advices received this week from the Coast indicate this beyond question, whatever the ultimate outcome will be.

Malcolm & Windsor, Limited, writing under date of Steveston, B.C., July 21, say: "The position here in salmon is bullish in the extreme, at the time of writing there is hardly a sockeye in the river, and for the time of the year the present fishing is the worst known by the oldest canneryman on the Fraser. Some of the canneries have actually not packed a case yet, and the bulk have only a few cases packed. From present appearances sockeyes in large quantities are not likely to show up in the river till early in August, and then the run will in all likelihood be a short one. Unless the unexpected happens, the pack of the Fraser for this season will be far short of last year, and in consequence higher prices may be looked for, \$3.50, f.o.b., the cannery having been refused in several different quarters during the past few days."

A telegraphic advice, received in Toronto on July 27, stated that there was still no run on the Fraser river, and that the prospects were discouraging.

If the present condition of things continues for any length of time, higher prices are certain to prevail. But, in the meantime, the figures being quoted by wholesalers in Toronto for futures are from 10 to 15c. per case lower for all well-known standard brands, and there have been a good many orders booked during the last ten days. The stock of canned salmon in Canada, left over from last year's pack, is heavy in both wholesalers' and retailers' hands, and, in view of this, together with the low prices at which orders have been placed for the coming season's pack, will make it difficult to obtain materially higher prices here should any attempt be made to do so. The British market is, however, in a healthy condition, and it is that market which is, after all, the most important to the Canadian packer.

FRUIT EVAPORATING FACTORY.

The town council of Wallaceburg, Ont., has passed a motion offering exemption

from taxation for a term of years to Mr. Graham, of Belleville, if he will start a fruit evaporating factory in that place.

You may not be a genius, but if you are a persistent plodder you need not fear results.

NEW CANNED GOODS IN MONTREAL.

Agents for canned goods in Montreal had their quotations entirely withdrawn this week, and packers, according to all accounts, hardly know what to ask.

The first symptom of excitement was the demand for a rise of 15c. on tomatoes, and now none of these are obtainable for future delivery in Montreal under 75 to 80c.

Previous to this rise some buyers were lucky enough to place their orders for some 4,000 cases or so at 65c. per dozen, and, as matters stand at present, these goods look like a great bargain.

Prices, as they now stand, are 10c. over last season's average.

Demand from wholesalers is quite brisk and sales agents if they had a free hand would have no difficulty in closing contracts for quite a large quantity of goods, as the quantity of old pack vegetables, especially tomatoes, carried over by the Montreal wholesale grocers has been much lighter than usual.

In connection with old pack tomatoes, we understand that some lots of 1897 pack have been sold at 95c., which nets the seller a loss of 5c. per dozen. No sales of new pack peas or corn are yet reported in Montreal. Recent quotations on them have been 70c. for peas and 75c. for corn.

In canned salmon further contracts for "Clover Leaf" are noted, involving 1,000 cases, at \$3.65 per case f.o.b. Coast.

Letters received from Picton and other points on Tuesday, stated that the drought was having a disastrous effect, especially in the case of apples and tomatoes.

A SCRIPTURAL DUEL.

According to a correspondent of The London Grocers' Monthly, a bakers' guild long ago had carved along the front of their pew in church the well-known words, "Bread is the staff of life," but the butchers retaliated by inscribing on the front of theirs the text, "Man does not live by bread alone." The grocers will agree that the butchers were right, and that without certain groceries man wouldn't want to live.

NOVA SCOTIA INSOLVENCY LAW.

THE new Nova Scotia Insolvency Act may now be said to be fairly launched and in working order. In past issues we have referred to its various provisions and clauses which are aimed to prevent the former scandalous exhibitions of fraudulent preferences, and the many other similar tactics of dishonest traders.

On all hands it is admitted that the value of this new Act in improving these conditions will depend largely upon the officials whose duty it will be to enforce it in a thoroughly systematic and capable manner, and we have no hesitation in congratulating the Provincial Government on the appointment of Mr. Faulkner as the official assignee for this country. As manager of the R. G. Dun Co. in this city for a number of years, his experience in that connection will serve him in very good stead in his new position.

We look for a very much improved order of commercial credits as a result of the first year's working of the new law, and the benefits will be felt particularly by the legitimate dealers who have always aimed to conduct their business on an honorable and equitable basis, but who have been subjected to the merciless competition and price cutting of the irresponsibles who have been pitchforked into various lines of retail trade.

We also believe that the new Act will obviate an immense amount of costly litigation, which has been nearly always a prominent feature in connection with insolvent estates, here as well as elsewhere, and, although our friends of the legal fraternity may suffer from this enforced inactivity, the business interests will be therefore relieved of a source of expense, which, in some instances, has devoured nearly all the available assets of an insolvent estate.

The appointment of an official assignee is a necessary sequel to the proper administration of the law, and under his superintendence we hope most of the bankrupt business men will find it to their advantage to place their affairs when involved, so that their business reputations may not be tainted by the odor of suspicion which emanates even from the most honest assignment, where relatives or others closely connected are appointed as assignees.—Maritime Merchant.

A LINCOLN FIRM'S NOVEL SCHEME.

A firm of grocers in Lincoln, England, have organized a novel competition. Each purchaser of their tea is entitled to name the spot selected for the erection of the statute to the late Lord Tennyson at Lincoln, and the person suggesting the best site will receive two guineas. The judge of the competition will be a local surveyor.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.

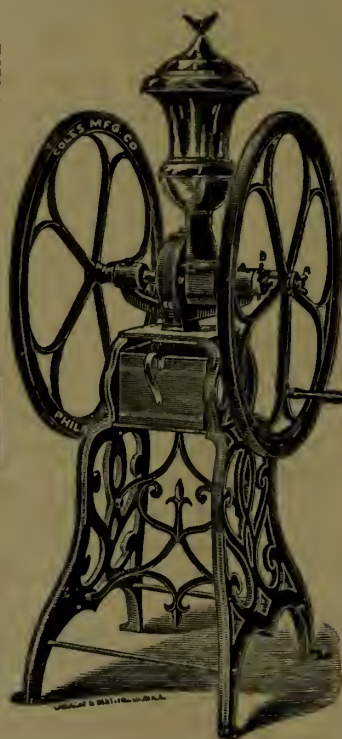
**Sovereign
Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No. 18,
Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. have another direct shipment of Ceylon tea arriving. The sample shows excellent quality.

See H. P. Eckardt & Co.'s ad. on another page.

Laporte, Martin & Cie. are offering a fine lot of steam refined seal oil.

New imported peels are now in stock with The Davidson & Hay, Limited.

"Grand Duke" Japan rice is in stock at H. P. Eckardt & Co.'s.

Cord's tomato chutney is in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co have just received a shipment of whole mixed pickling spice.

"Monastere" brand sardines are offered at special price by Laporte, Martin & Cie.

Merchants who buy "L. P. & Co.'s" spices, know they are handling good goods.

Noble's lobsters, X, XX and XXX, are in store with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are just in receipt of a shipment of Dixon's Carburet of Iron stove polish.

The Davidson & Hay, Limited, report a good sale for pork and beans in tomato sauce.

A large lot selected Valencia raisins are to hand with Lucas, Steele & Bristol. They are selling cheap.

The Davidson & Hay, Limited, have in stock Keiller's marmalade, jars and tins, new make.

Enameline has an enormous sale in foreign countries, notwithstanding old established houses there.

Splendid values* in new Japan teas are being offered by Lucas, Steele & Bristol. Travelers have samples.

W. H. Gillard & Co. have in stock some fine 18-oz. bottles of pickles, which retail two for a quarter, with a good margin.

Shipments of Paterson's Worcester sauce and Heatson pickles, square bottles, have just been received by H. P. Eckardt & Co.

Fresh shipments of canned Barataria shrimps and shrimps in tomato sauce are in stock with The Davidson & Hay, Limited.

Special quotations for gem jars are announced by The Eby, Blain Co., Limited, to which the attention of the trade is invited.

"Our 'Victoria' brand Japan tea is the best value for price," write Laporte, Martin & Cie. "Our sales are increasing every day."

"We have a complete range of Olive oils, imported and domestic, in glass and gallon tins," report The Davidson & Hay, Limited.

A specially selected line of whole pickling spice, put up expressly for their trade, which they quote at low prices, is moving freely with the Eby, Blain, Co., Limited.

"L'union Sardiniere du St. Laurent" sardines, in half-tins, are put up in the finest imported Italian olive oil and are offered at low figure by Laporte, Martin & Cie.

"Aurora" Ceylon tea, lately introduced by W. H. Gillard & Co., in a unique and useful package, is having an immense run, so that firm state, a large number of repeat orders having already been received.

From advices received by The Eby, Blain Co., Limited, it appears that Mr. J. F. Eby has taken advantage of his recent trip to England to select, personally, some highly desirable lines of Ceylon and Indian teas at inside figures.

D. Gunn, Bros. & Co. are offering special inducements in their "Maple Leaf" smoked shoulders, hams and backs, in barrel lots, for the next ten days. This arrangement was made before the recent advance in hogs, but they have decided to let it stand.

HOW TO GET GOOD WORKERS.

In these days of restlessness among the hand workers manufacturers may well seek ways by which to attach employes to their interests, says an exchange. This can only be done by genuine and legitimate means. The old apprentice system was burdened with many abuses, but that an apprentice system can be made the means of providing competent workmen and of identifying them in the closest way with the house in which they are instructed is amply proven.

IRISH POTATOES.

There is an increase of 1.3 per cent. in the acreage of Irish potatoes. Thirty-one States, including the whole of New England and the entire Atlantic coast, with the exception of North Carolina, report an increase, and fifteen States a decrease. Of the ten States having 100,000 acres or upward in potatoes last year, New York reports an increase of 1 per cent., Pennsylvania, Michigan, Minnesota and Iowa, 2 per cent., Wisconsin 3 per cent. and Nebraska 7 per cent. On the other hand, the potato acreage of Ohio is reduced by 2 per cent. and that of Illinois and Kansas by 3 per cent.

The average condition of Irish potatoes, 95.5 is 7.7 points higher than at the corresponding date last year, and 2.2 points

above the ten-year average. The improved condition, as compared with last year, is very general, nearly all the principal potato-growing States being included within the more favored area.—American Grocer.

WITHOUT A GROCERY STORE.

A town without a grocery store—just imagine what a state of affairs. Generally there are too many. The Great Barrington Courier says of Alford: "It is inconvenient not to have a store in town. The people are obliged to travel eight miles to obtain their supply of groceries and other goods. This reminds us of the time when people went once a year to some store for their supply of groceries. Then there were no bridges, but fording places were selected on the river, hence the settlement was called 'Alford.' "

HARDWOOD VS. BAMBOO HANDLES

Boeckh Bros. & Co., broom manufacturers, etc., Toronto, who for some time have been manufacturing brooms with bamboo handles, state that in the course of a few years, they expect bamboo handled brooms will entirely supplant the ordinary heavy hardwood handled broom.

OUR SHEET STEEL PRESSED BRICK

Makes as handsome a looking building as real brick—from which it can hardly be distinguished.

It is dry and warm—fireproof and durable—and costs very little.



Write us and investigate its merits.

It is suitable for any class of building, and can be very quickly and easily applied.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

GOLD IN HALIBURTON.

A report that gold has been found in paying quantities in Harburn township has occasioned considerable excitement in the county of Haliburton. The prospecting has been carried on by American capitalists. Mr. Alexander Ray, of Toronto, their analyst, who tested the ore as it was taken out, found pay gold in everything tested, varying from \$6.50 to \$20 per ton. The supply of ore is also said to be almost unlimited. In addition to the quartz rock tested, a very rich find of gold-bearing sand is also reported to have been made in the same district.

Shafts are at present being opened in Dysart township, which it is claimed, when fully developed, will prove as valuable as the property where the tests have already been made. Lutterworth township is also said to be rich in minerals.—Mail and Empire.

CANNED SALMON IN ENGLAND.

The demand for salmon continues to show some improvement, and the market remains firm. The report that the whole of one important pack has been secured by the United States Government for the troops, has strengthened the market for forward purchases. Advices from the Columbia river report an unusually large pack, but no reliable news is to hand from Alaska and the Fraser river, where the fishing is later. In the latter district the pack will be to a great extent controlled by the packers' combination. The extent of the Columbia river salmon pack only affects this country indirectly, as a very small quantity can be disposed of here, owing to the unaccountable prejudice in favor of red fish.—Produce Markets' Review, London.

EGG WITHIN AN EGG.

An egg within an egg was the curious freak that came into the possession of groceryman Welcome A. Smith, Norwich, Ct., on Monday, says an exchange. The egg was sold with others to a customer, and was returned after being broken. The outer shell was perfectly formed and of ordinary size. Inside, instead of a yoke, was another egg, about the size of a pigeon's egg, looking in all respects like an ordinary hen's egg with the exception of the size.

DISAPPOINTING SALMON RUN.

A press despatch from Vancouver, under date of July 24, says: "So far the salmon have not come up the Fraser river in great numbers, which is a disappointment to several thousand people. There are actually over 4,000 licenses being operated on the river, by at least 8,000 men, to supply 41 canning establishments, with staffs aggregating 2 500 men."

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

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A FRESH PIECE OF SOAP FOR EVERY GUEST.

3-oz.
Oblong Cakes.

Honey,
Glycerine,
Rose or
Carbolic.



Cases, 6 doz.
25c. per doz.

Honey,
Glycerine,
Rose or
Carbolic.

Will wash in hard, soft or salt water, and at any test guaranteed equal to any other soap manufactured. Pays you a good profit.

PURE GOLD MFG. CO., Limited

31 and 33 Front St. East, Toronto.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 28, 1898.

GROCERIES.

SUGAR and canned goods are the features of the wholesale trade this week. Shortly after THE CANADIAN GROCER went to press last week the refiners advanced their prices 1-16c. per lb. all round. The demand last week was heavy, but this week has not shown the same activity, although there is still a good movement. The canned vegetable market it is difficult to fathom. Packers and wholesalers are talking a great deal about a firmer tendency in prices, and yet some pretty low prices are still heard. There is very little doing in teas, but the market, particularly for Japans, is strong, and some buyers during the week have advanced their limits after having for some time hesitated to do so. Pepper keeps firm, but there are no transactions reported. The spice trade generally is quiet. Cream of tartar is dearer. Outside tea and canned goods the market is quiet.

CANNED GOODS.

There are very few of the packers disposed to quote canned vegetables, and there is a bullish feeling in the market. At the same time, however, there is a great deal of uncertainty in regard to the ultimate outcome of the corn and tomato pack, and people, in consequence, hesitate to buy, except at low figures, which packers are not, as a rule, willing to accept. Nevertheless, from what are considered reliable sources, reports come of offers of tomatoes at low figures. A good many orders have been booked by both packers and wholesalers, and both are inclined to wait further developments before doing more business. The figures at which wholesalers are, as a rule, quoting futures are 75 to 80c. for tomatoes, 70c. for peas, and 65c. for corn. A good many orders have been booked at these and the lower figures which previously ruled. Quite a few orders for canned salmon for future delivery have been booked by the wholesale houses during the last ten days. The price for "Horse Shoe" brand has been fixed at \$1.10 for five-case lots and over, and \$1.15 for less than five-case lots. The raspberry pack, like the pea pack, is generally credited with being short, owing to the want of rain.

COFFEE.

There is rather a steadier market for

Brazilian coffees, although there is not much business doing.

SYRUPS AND MOLASSES.

A few syrups are being offered, but there is no demand. Molasses is dull and unchanged. A despatch from New Orleans reports a sale there of 30,000 barrels for August delivery.

SUGARS.

The feature of the local sugar market is an advance of 1-16c. per lb. in the price of all descriptions. This advance took place shortly after we went to press last week. The price for standard granulated is now 4¾c. per lb., and for No. 2 yellow, 3 9-16c. The advance was rather a surprise, the outside markets being at the time easy. The refiners were, however, experiencing a heavy demand. Since then, however, the British market has taken a firmer turn, there having been a couple of fractional advances in prices.

In New York, there was no change last week in either raw or refined sugar. Stocks

For Prices Current See
Pages 30 and 31.

generally are lighter than they were a year ago.

SPICES.

Pepper is still firm, with an upward tendency. Ginger, on the other hand, is advised easier. Locally, there is a demand for pickling spices, but otherwise business is quiet.

TEAS.

There is no evidence as yet of a decline in the strength of Japan teas, and a few importers have, during the week, advanced their limits, in one or two instances, by 3c. per lb. Advices from Japan are of a decidedly strong nature. Very few new transactions have taken place in Japan teas on the local market during the past week, the prices being too unattractive. In the few transactions reported the lowest price paid was from 16½ to 17c.

A little business is being done in Ceylon and Indian teas, but the volume is smaller than it has been.

Advices from London, England, under date of July 15, state that the market there for Indian teas was unsettled and prices were irregular. Competition was good for some of the better liquoring parcels of

Ceylon teas, the previous week's prices for such kinds being fully maintained and occasionally exceeded. On the other hand the general run of offerings sold at irregular and, in some cases, somewhat easier prices. Gow, Wilson & Stanton, in their latest tea report state that from a statistical point of view the market at the moment is in a decidedly healthy position for Indian and Ceylon tea.

FOREIGN DRIED FRUITS.

CURRENTS—The local market is in much about the same condition as it was a week ago, and nothing new has been received from the primary market. In New York, the past week has witnessed a decline in prices, owing to dullness in trade, together with the fact that prices asked for new fruit are from 9d. to 1s. lower than last year's opening figures.

SULTANA RAISINS—A cable received in Toronto this week states that the Sultana raisin crop will be equal to that of last year.

FIGS—Cable advices state that the market for figs is likely to open high, as the crop will be about 50 per cent. smaller than last year.

PRUNES — Advices confirm what has already been reported regarding the probable low price of Bosnia prunes. As the California prune crop is short, the price, on the other hand, will be higher than last year.

GREEN FRUITS.

Raspberries are still the fruit in greatest evidence on the market, but it is expected the receipts will be much smaller by the end of this week. Red rasps. are unchanged at 5 to 6c., and black rasps. have advanced from 1c. less to the same figure. Lawton berries are now coming in in large quantities. The demand for them seems steady at 5 to 7c. Blueberries are plentiful at 75 to 85c. per basket. There is still a large quantity of red currants coming in, with prices steady at 40 to 65c. Black currants are less plentiful. The price is still 75 to 85c. per basket. Two cars of Georgia peaches arrived on the market this week, and sold freely at \$2 to \$2.50 for 6-basket carriers. Canadian peaches are arriving from the Niagara district. The price opened at about 40 to 75c., and is likely to continue steady at figures in this neighborhood. Canadian apples, wind-falls principally, are on sale, the price running from 25 to 40c. per basket. Lots of harvest pears are coming in; they sell at 40 to 50c. California plums, peaches and pears continue to arrive

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WINNIPEG : E. W. Ashley.

VICTORIA : La Patourel & Co,

THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

in large quantities, and have declined materially in price. Watermelons are abundant and in good demand; prices are firm at 16 to 38c. each. Canadian tomatoes are coming in such large quantities that canning factories are depended on to relieve the market; prices received are in the neighborhood of 50 to 75c. per basket. Bananas are in good demand, but are not yet as plentiful as desired. Oranges are not selling briskly, but prices remain unchanged. The hot weather has made the sale of lemons unusually large, and prices are firm and high.

BUTTER AND CHEESE.

BUTTER—Receipts are plentiful, and, as the demand is moderate, the market is slow. An advance of 1c. is noted for choice prints, though there is an abundance of ordinary stock, and prices for any but the choicest are weak. For both dairy tubs and prints at country points, f.o.b., 11 to 11½c. still holds good. The demand for creamery prints is good, and prices are firm. At country points 16½ to 17c. prints and 15 to 15½c. for tubs, f.o.b., is asked.

CHEESE—The market seems somewhat firmer, and sales are reported at country cheese boards at 7½ to 7¾c. Some of the largest dealers declare, however, that the market conditions do not warrant more than the lower figure. The price in Toronto is steady at 7¾ to 8c.

COUNTRY PRODUCE.

EGGS—The supply is sufficient for the demand, and the feeling is easy. At outside points 9 to 10c., f.o.b., is asked. The Toronto market holds steady at about 11 to 12c.

POTATOES—New potatoes are arriving freely, though no car lots are yet noted. The average received so far have been rather smaller than usual, owing to drought in many districts. The price has declined 10c. this week, and is now about 60 to 70c. per bushel.

HONEY—The indications of a large crop noted in last issue are borne out by large

receipts. Prices are unchanged, though some dealers claim that our figures for clover strained are ½ to 1c. below the market. The figures quoted, however, are given by the majority of the best houses.

VEGETABLES—Corn and cauliflower are now on the market, the former selling at 10 to 12½c., and the latter at 75c. to \$1 per doz. Celery has advanced 10 to 15c., and lettuce 10c. Onions have declined 10 to 20c.; radishes, 5c.; short cucumbers, 15c., and butter beans, 10c. We quote: Corn, 10 to 12½c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 50 to 75c. per doz.; onions, seed, 10c. per doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 15 to 25c. doz. bunches; cabbage, new, per doz., 30 to 50c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 25 to 40c. per doz.; green peas, small, 50 to 75c.; large, 75c. to \$1 per bag; Canadian butter beans, 50 to 75c. per bushel; beets, 10 to 15c. per doz.; carrots, 10 to 15c. per doz.

PROVISIONS

There is a brisk demand for everything in the smoked meat line. The price of hogs has advanced from \$6.75 to \$7 to \$7.10 to \$7.50. This makes the feeling regarding prices of all goods very strong.

FISH.

The demand for all fresh fish is good, but whitefish and trout are the only ones arriving in any quantity. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Samples of the new Ontario winter wheat, now coming in, indicate that this grain is likely to be much superior to last year's growth. No sprouted wheat, whatever, is reported, and the body of the grain is so hard and firm that much better results are expected from millings of Ontario wheat this year. Prices are a little easier, however, in sympathy with declines in the larger centres. We quote on cars outside: Wheat, red winter, 70 to 72c.; white winter, 69 to 71c.; goose, 69 to 71c. There is not much activity noted on the street market. We quote: Wheat, white, 74c.; red, 78c.; goose, 74c.; peas, 55c.; oats, 30 to 32c. No. 1 hard Manitoba wheat is steady at 98c., Sarnia freights.

FLOUR—Manitoba flour continues unchanged. Ontario grades have declined 10c. We quote as follows: Manitoba patents, \$5.25; Manitoba strong bakers', \$4.85; Ontario patents, \$4.40 to \$4.50; straight roller, \$3.70 to \$3.80, Toronto freights.

BREAKFAST FOODS—Rolled wheat has declined 25c., and cornmeal has advanced 10c. Otherwise prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

SALT.

Prices unchanged. Business continues brisk. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

SEEDS.

A few samples of alsike clover seed are now arriving, the majority of them being of fine quality. There is such a wide variation in the reports of the yield that it is difficult to give the figures likely to hold good this season. At present, however, the feeling seems to be that \$3.50 to \$4 is about the right figure for choice to fancy lots.

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

FOR SALE.

Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
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J.Y. GRIFFIN & CO.

Wholesale Produce

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CANADIAN

Manufacturers and Shippers who are not represented in

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124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

HIDES, SKINS AND WOOL.

HIDES—The market is dull. Prices are unchanged. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 10c.

CALFSKINS—There is little movement to note. We quote nominally: No. 1 veal, 8 lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Nominal. Shearlings and lambskins are quoted at 40c.

WOOL—There is nothing doing, with prices unaltered. Unwashed is quoted at 10 to 11c. and fleece at 16c.

MARKET NOTES.

All sugars have been advanced 1-16c. per lb.

Corn is on the market at 10 to 12½c. per dozen.

Cauliflower is now on sale at 75c. to \$1 per dozen.

Dressed hogs have advanced 50c. per cwt. this week.

Cream of tartar is cabled equal to ½c. per lb. dearer.

Muskmelons are on the market at \$2.10 to \$2.25 per case.

The fig crop will be about 50 per cent. smaller than last year.

Lawton berries are now coming in. They sell at 5 to 7c. per basket.

Cornmeal has advanced 10c., and rolled wheat has declined 25c. this week.

Potatoes have declined 10c. per bush., and are now selling at 60 to 70c. per bush.

The alsike clover seed market opened this week at \$3.50 to \$4 for choice to fancy seed. The samples so far shown have been excellent.

Samples of new Ontario wheat now coming are reported to be exceedingly good. Prices are 1 to 2c. easier, in sympathy with British and United States markets.

California pears were sold at auction on Wednesday, this week, at \$2.25 to \$2.50 for 50-lb. carriers; California plums at \$1.50 to \$1.85 for 4-basket carriers; California peaches at \$1.05 to \$1.30 for 20-lb. carriers.

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Manufactured by

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Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

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CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
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EGGS and BUTTER

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G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

QUEBEC MARKETS.

MONTREAL, July 28, 1898.
GROCERIES.

THERE has been no particular activity in general groceries as regards the actual movement, but there are many interesting features. Refined sugar is perhaps the single exception, as the refiners note a brisk movement in it, while prices all round have advanced 1-16c. per lb. Syrups and molasses furnish nothing noteworthy. Canned vegetables are firmer for new pack for future delivery, some canners asking 15c. advance on tomatoes, while others have withdrawn quotations entirely. In spices, pepper is cabled much firmer, while the strong feeling on Japan teas is more marked, if anything, though buyers are as reluctant as ever about acknowledging the fact. Dried fruits, etc., are without feature, and green fruit has been favorably affected by the warm weather.

SUGAR.

A firmer tendency has been developed in sugar since last report, and prices are 1-16c. higher than they were a week ago. Demand at the refineries, both from local and western buyers, has shown decided improvement, and a large volume of business has been transacted. In raws, a decline was recorded in beet at London toward the close of last week, but since then values have ruled steady, the market exhibiting an improved tendency at 9s. 3d. for July and 9s. 3¾d. for August. Cane was steady on the same market, but with little doing, at 11s. 7½d. for Java and 10s. 6d. for fair refining. At New York raw was firm; fair refining, 3½c.; centrifugal, 96 test, 4½c. There was no change in refined on that market. At the Montreal refineries prices now are: 4¾c. for standard granulated, 4¼c. for Dutch and 3 9-16 to 4 1-16c. for yellows, as to quality.

SYRUPS.

Business in syrup continues quiet, and the market is entirely without feature, at 2½c. per pound.

MOLASSES.

There is little doing in molasses, either in cargo lots or otherwise, as buyers are not disposed to operate. Offers of New Orleans stock have been made, and car lots have sold at 20c., but buyers do not appear anxious to handle the goods. Car lots of Barbadoes are held firm at 30c. and single puncheons 30c. Some advices from the islands are dwelt upon specially elsewhere, but are not expected to materially affect prices here.

CANNED GOODS.

Canned goods have attracted a lot of attention during the week owing to the firm feeling exhibited on supplies of new pack

vegetables for future delivery. Wholesale grocers have been free enquirers for these goods, but their views of the value and those of packers do not coincide, so that business has been restricted. However, we understand that contracts for 4,000 cases of tomatoes have been closed at 65c. per doz., and this, as matters look at present, is a decided bargain, as packers have twice advanced their prices during the past ten days, now asking from 75 to 80c. per doz., which is from 5 to 10c. over what they asked last season. Business in 1897 pack is reported 95c. for tomatoes in round lots, corn 75c. and peas 70c. In salmon, some contracts in new pack have been closed lately, among them 1,000 cases "Clover Leaf" at \$3.65 per case f.o.b. Coast.

COFFEE.

The market continues dull. Some sales of Maracaibo are reported at 10 to 15½c., Santos at 8 to 11c., and Rio at 7 to 10c., for straight invoice lots.

SPICES.

Strong cables on pepper, from London, quoting an advance of ¼ to ¾d., have been the leading feature of the spice market. Demand on spot, also, for the same spice has been rather brisk, and contracts for fair-sized lots for future delivery have been closed at 4 3 16d. for black Penang, 7 ½d. for white, and 4 ¾d. for black Singapore and 8 ½d. for white.

RICE.

There is a moderate demand for rice, and prices are steady, as last quoted.

TEAS.

The tea market remains very firm, especially on Japan stock, but business is light because buyers have not yet made up their minds to pay the advance asked. That they will have to do so seems certain, as many of them are short for future delivery, and it is just as probable that they will lose more money by holding off than if they placed their orders now. For common Japans 12½c. has been refused, sellers asking 13½c., and these low grades are the goods in which the greatest scarcity is reported.

NUTS.

There has been no change in nuts.

DRIED FRUIT.

No news is reported in this line, and nothing is expected for a week or so yet.

DRIED APPLES.

Dried and evaporated apples remain as last quoted, with little or no business to report.

GREEN FRUIT.

The warm weather has increased the trade in green fruit to a large extent this week. Lemons have met a brisk demand, but

EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.
Telegraphic Address: "Speedwell, Liverpool."
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Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

New Dominion MATCHES

Good Matches
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MAPLE LEAF Salmon

is the best packed
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DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolate, which lacks purity
and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate

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MANUFACTURING GROCERS

—TORONTO

prices are unchanged. Receipts of bananas have been quite plentiful, and they have declined 50c. per bunch as a result. Oranges met a fair sale at steady prices. Tomatoes have been a heavy receipt, and prices are easy. California fruits of all sorts have been in abundant supply, while prices exhibit little change. Raspberries are rather firmer, as supplies are diminishing.

COUNTRY PRODUCE.

EGGS—The market is again higher than it was. The demand for choice stock continues fair and business is up to the average for the season, at steady prices. We quote: Selected new laid, 12 to 13c.; No. 1 candled stock, 10½ to 11c.; P.E.I., 9½ to 10c.; and culls at 8½ to 9c. per doz.

BEANS—There was no change in beans, sales being slow at 90 to 95c. for primes, and at 95c. to \$1 for choice, hand-picked per bushel.

HONEY—The demand for honey is still very limited. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—Maple product continues very quiet, and prices are nominal. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

PROVISIONS.

The demand for hams and bacon continues good, and the market is fairly active. In lard a fair trade is reported, but pork is dull. We quote: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was rather more enquiry for coarse grains to-day, and a moderate amount of business was done. The undertone to the market was steady, and prices show no change, oats being quoted at 31¼c. afloat and peas at 64c. afloat.

A better demand was experienced for flour to-day, from both local and country buyers and a fair business was done at steady prices. There was also considerable enquiry from foreign buyers for Manitoba grades, but no actual business was done. We quote: Winter wheat patents, \$5.25 to \$5.40; straight rollers, \$4.75 to \$5; bags, \$2.10 to \$2.25; Manitoba patents, \$5.30, and strong bakers', \$4.90.

Ontario bran and shorts have shown distinct firmness since last report, advancing 75c. for the former, and \$2 for the latter.

We quote: Ontario winter wheat bran, \$12; shorts, \$15 per ton in bulk; Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

The supply of baled hay is still far in excess of the requirements, and, in consequence, the tone of the market is weak and prices are lower. The demand is limited and trade slow. We quote: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

Cheese was, if anything, rather easier in its tone, though no quotable change was recorded. At the wharf, on Monday, the offerings of Quebec cheese approximated about 7,000 boxes, and they sold at the same range as the previous week, viz., 7¼ to 7¾c., the outside being the ruling price. There was nothing doing in Ontario makes, and the range was nominal at 7¼ to 7¾c. The public cable was unchanged to-day, and private advices did not afford much encouragement, all of them complaining that prices in Canada were too high.

Butter was without change, demand ruling dull. Exporters are not in the market to any great extent, for the reason that they cannot get the goods they want at 16c.,

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

which is all they are prepared to pay. Holders want 16¼c., and are disinclined to accept less, so that business is restricted.

Receipts of cheese to date, since May 1, have been 725,583 boxes, against 854,367 for the same period last year. Deducting exports of 560,152 boxes from this, should leave a stock in Montreal of about 165,400 boxes. At the same time last year, the difference between receipts and exports was 137,327 boxes, the figures being : Receipts, 854,367, and exports, 717,040.

MONTREAL NOTES.

New laid eggs have advanced 1½ to 2c. per doz.

Ontario bran is 75c. and shorts is \$2 dearer than last week.

Heavy receipts of bananas have caused a decline of 50c. per bunch on the week.

Cables from London quote pepper firm at an advance of ¼d. to ¾d. on eight days ago.

There has been an advance of 1-16c. in the price of all refined sugars at the local refineries.

Packers of vegetables are asking an advance of 15c. on tomatoes and some refuse to quote at all.

Some lower offers have been received on Barbadoes molasses from the Islands, but

there is no specification as to the grade of the goods.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., July 26, 1898.

BUSINESS during July has been rather better, in fact, some say they have had a better month than any previous one this year. Prices, however, are low, and in many cases markets seem uncertain and so lack life. The firmer feeling in canned goods has created some interest. There is beginning to be considerable interest expressed in the likely outcome of the war. When it is remembered the large quantity of goods shipped from these Provinces to the Spanish West Indies, this is not to be wondered at. It is said Nova Scotia ships over \$1,000,000 worth of fish alone annually. In spice there is little change; pepper is stronger; cream of tartar keeps firm.

OIL.—The feeling in burning oil favors higher prices. Already in the west there has been an advance. There is no doubt both American and Canadian will be affected. At present, trade is very quiet. This is also true of lubricating oils. The fact that our sawmills did not begin sawing till late in the season has affected the de-

mand. Cod oil continues high and scarce.

SALT.—There have been no arrivals of Liverpool salt this week, nor are any expected for some little time. There is, however, some afloat for here. There is but a fair sale for this season. Stocks ample. While there is some demand for rock or mineral salt, it is light. In Canadian salt, there is at this season a particularly good sale for butter and cheese salt. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS.—The feeling regarding new goods is still unsettled. Very few canners are offering corn and tomatoes, which are backward, the latter particularly. And the canners report peas a short pack as compared with last year. They predict higher prices later. A few thousand cases have been placed here, but nothing has been done during the week. Our local packers, who, particularly in corn, are able to compete with the western concerns, are beginning to look after their trade. Salmon is in fair demand, but our market is better



Armada Tea Packer and Simplex Mixer

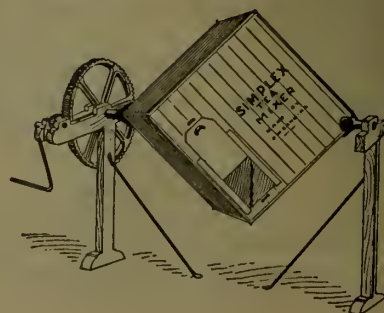
Now in actual use in Toronto, Hamilton, London, Brantford, Ottawa, Montreal, Halifax, St. John, Winnipeg, Victoria, B.C., and other leading cities in the Dominion.

Last week's enquiries were from Fort William, Nelson, B.C., Vancouver, B.C., London, Ont., and Truro, N.S.,

The best recommend we can give, is, we have yet to hear the first complaint. The machine is easy to operate and turns out a perfect package.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (15)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

**California Navels
California Seedlings
Messina Lemons**

Seedlings are now arriving in Good Condition and are taking the place of Valencia's. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



**SHORT
ROLLS**

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

**Georgia Water Melons
and Bananas**

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

QUICK DESPATCH :-

Order given 5 o'clock p.m. Monday.

Goods delivered in Streetsville Tuesday morning.

MR. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

— We are "hustling" just now. —

BALFOUR & CO.

Hamilton

FANCY

⇄ **MOUNT
ROYAL
MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

SEASONABLE
GOODS . . .

**Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings**

We have them.

WALTER WOODS & CO.
HAMILTON

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

THE BEST VALUE

in the market to-day is our smoked

**SHOULDER HAMS
and BACKS**

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots
and Cherries, arriving twice a week per
fast express. Domestic Fruit of every description arriving with every train.

supplied than usual at this season. Lobsters are scarce. More sardines will be packed in our Province this season than usual, and it is said there will be a good market. Local packers are finding ready sales for their kippered herring in oval tins, same style as the English. There is a good sale at this season for meats. Local-packed bacon has about driven the United States product out of the market.

GREEN FRUIT—There is large business now being done. Berries are somewhat in the background, strawberries being about over. Raspberries are being received freely, but there is only a small business in this fruit compared with strawberries. There are large quantities of wild raspberries shipped in bulk in kegs to the United States market for manufacturing purposes. Large quantities of blueberries are also moving. California oranges continue to hold the orange market. There is a fair sale at full prices. Little change is expected. In lemons, the best grade now offered are Maivre which are of splendid quality. The price keeps high. Bananas continue to move in large quantities, but peaches, pears and plums from California are being more largely sold than ever. The peaches seem better this year than usual. Nova Scotia cherries are coming in quite freely, though hardly as many as were expected. Prices will rule lower next week. A few green apples are seen.

DRIED FRUIT—Dealers this week ordered a few Valencia raisins for early shipment. Spot goods move slowly. In currants, rather lower prices rule. Opening prices for California may be quoted now at any time. This is rapidly becoming the popular fruit here. Dried and evaporated fruits are very slow. Dried apples are fast going out of use. Dealers find it difficult to move even the light stocks here. Onions show no change in price, Egyptian are rather giving place to Maltese, and they will soon give place to American.

SUGARS—There is a rather better business. The market, however, shows little change, though there is an upward tendency. Granulated continues to be sold most freely and the different grades offered make exact values hard to keep track of.

MOLASSES—During the last week market cannot be recorded as gaining strength. While stocks are not large, there is a light sale, and an uncertainty about future offerings that tends to make buyers offish.

PRODUCE—Stocks of butter continue large, and the feeling is weak. For best grades there is a fair sale at a fair price, but off grades are very slow. In cheese the feeling is stronger, but there is no change of price here. Market is dull. In fact, trade is limited here, there being no regular outlet

for surplus. If the manufacture continues as it has been so far, the output in this Province will be very large this year. Eggs are dull. The quality continues to be more a matter for consideration. In past years few eggs have been pickled here, but one house this year has put down a large quantity, and the result is watched with interest.

FISH—There is a fair business. Quite a few fall shad are now being taken, and some are very large and fat. Fresh salmon are scarce, but the price is, as is usual at the end of the season, quite low. Dry cod show no change, and are likely to hold at present prices. Stocks light. Pickled herring, as for the past few months, show no change, except a few new stocks are offered. They are of nice quality and have a good sale. Alewives show improvement in price, and are moving south, yielding a fair profit to the packers. Dulse is now being freely received. We quote: Large cod, \$3.25 to \$3.30; medium, \$3.10 to \$3.25; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.45 to \$1.50 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3 to 3½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; shad, 10 to 12c.; salmon, 15 to 16c.; ½-bbl.; shad, \$4; mackerel, 14 to 20c.

PRODUCE—There continues to be light sale at even prices for barreled pork and beef, though packers are beginning to look after trade with a view to fall business. Smoked meat is very quiet. In lard there is quite a range in packers' prices, but where figures are low there is rather improved buying.

FLOUR, FEED AND MEAL—In flour the chief sale is for Ontario grades, at rather lower prices. Sales are light and unsatisfactory, being largely made at a loss, and it is difficult to meet the idea of buyers. Feed is still scarce and high. Oatmeal is still low, but improved prices are expected. Cornmeal has this week been marked up, but is still low. Beans are dull. Barley is rather easier, but the sale is limited. Peas are scarce and high. We quote: Manitoba flour, \$5.65 to \$5.70; best Ontario, \$4.75 to \$4.80; medium, \$4.55 to \$4.75; oatmeal, \$3.90 to \$4; cornmeal, \$2.10; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 40 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

Mr. Isaac Northrup is back from his trip to Great Britain.

Bowman & Angevine, who act as agents

for W. Bailey & Co., broom manufacturers, Kingston, Ont., have secured the contract for supplying the C.P. Railway with brooms for the coming year.

Baird & Peters have added "Maypole" soap to their stock.

H. L. Macklin, who has a tea store in Fredericton, will move his business to St. John.

J. Lockhart Watt, of Watt & Scott, Toronto, with Mr. E. T. Sturdee, local representative, called on the wholesale trade last week.

Fawcett's flour mill, Moncton, has been enlarged to a capacity of 400 barrels. The quantity of wheat and barley grown in this Province this year is much ahead of any previous year.

The St. Croix Soap Co. will give a bicycle to the holder of the lucky coupon attending the grocers' picnic. The local wholesale trade have donated very handsome prizes for the sports.

Thos. Gorman received this week four tons Grand Manan dulse. This is the best that comes to the market. One of the best outside points to which shipments are made is Philadelphia.

St. John and Halifax are interested in what will be the result should Porto Rico and Cuba become part of the United States. Halifax has a very large trade, particularly in fish, with these islands, the export to Porto Rico being very large. It is feared, if these places become part of the United States, that duties will be so arranged as to give the fish market to the American fisherman. Halifax merchants mourn the loss of the steamer Newfoundland, loaded with provisions from that port, captured while trying to run the blockade.

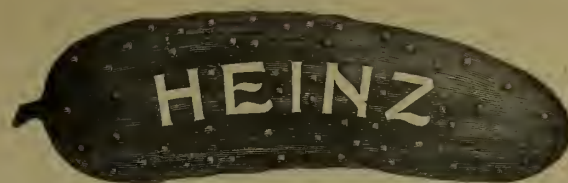
THE PREFERENTIAL TARIFF.

Hon. Wm. Paterson has issued a circular entitled "Memorandum of Information and Instruction Respecting the British Preferential Tariff." The following is the certificate:

I—, the exporter of the articles in this invoice have the means of knowing, and do hereby certify, that said invoice being from myself to —, and amounting to —, is true and correct; that all the articles included in the said invoice are bona fide the produce or manufacture of one or more of the following countries, viz., —: and that a substantial portion of the labor of one or more of such countries have entered into the production of every manufactured article included in said invoice to the extent in each article of not less than one-fourth of the value of such articles, in its present condition ready for export to Canada.

LOBSTER FISHING AT EAST POINT.

A Charlottetown, P.E.I., paper says: "The lobster factories in the eastern part of the Island, are going to make a fair season after all. The poor fishing of May and June is being made up by the good fishing of July. Had the fishermen an extension of time, they would do as well as any year. As it is, the season's work will be very satisfactory. There is surely money in the business; if not for the fishermen, certainly for the packer."



Pickles.

Please your customers by saving them work, worry, and cooking—do all this easily by selling them Heinz's Baked Beans with Tomato Sauce.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



Condensed Milk

during summer months is the most convenient article for camp, excursions, picnics, etc.

We have in stock the “**OWL BRAND**”

which we can sell at very low figure and would give you good profit.

Barbadoes Molasses

NEW CROP.

Part of our order just arrived in port.

HAVE YOU TRIED US for new crop
JAPAN TEAS?

We have a nice assortment and can quote low prices.

Laporte, Martin & Cie.,

Wholesale Grocers,

... MONTREAL

MANITOBA MARKETS.

WINNIPEG, July 25, 1898.

BUSINESS throughout the city and Province is very fair in all lines. Portage la Prairie, Brandon and Carberry (taken in the order of their dates) each held their annual fairs last week, and all have been successful. The weather has been perfect and the attendance large in each case. Indeed, Brandon exhibition almost bids fair to be a rival of the Winnipeg Industrial. In the grain and vegetable classes and in horses, better exhibits were made at Brandon than at Winnipeg. Preparations are going forward for the annual outing of the Caterers' Association. This includes all dealers in eatable products in the city, and is usually one of the most largely attended excursions of the season. There is a tendency on the part of the committee to favor Rat Portage, but this presents many objections. The caterers' day has been looked upon primarily as a family affair, and this distance is too great to take children with any degree of comfort for the children or their parents, so it is hoped that wiser counsels will prevail.

Advices from Vancouver indicate that salmon packers are very much discouraged by the run of fish so far. The season has been open three weeks, and it is thought not more than half a pack will be obtained. This will, of course, affect prices here, but has not done so yet.

CURED MEATS—This market has fluctuated considerably, one day being an $\frac{1}{8}$ higher and the next lower, but practically to-day it is the same as last week, though some firms are selling an $\frac{1}{8}$ of a cent higher all round.

CEREALS.—Have shown the same tendency to fluctuate, but finished on Friday strong with an advance of 5c. per sack. This is \$1.85 for rolled oats and \$1.90 for standard and granulated. Beans remain firm with a good demand at \$1.30.

COFFEE—Market continues slow and quiet. Rios, No. 5, 10 to 10 $\frac{1}{2}$. Few sales reported.

SUGAR—This market is a conundrum. Prices are very firm, but, on the other hand, brokers seem particularly eager to make sales. In view of the preserving season now on, it would not seem likely for there to be a decline in price; yet other things seem rather to point that way. Granulated, 5 $\frac{1}{2}$ c.; bright yellows, 4 $\frac{1}{2}$ c.

RICE—Some Japan has arrived, but the market is still scanty in both Japan and Rangoon. Limited quantities of China rice are on hand, but the price is high.

CANNED GOODS—Advices as to drought in Ontario point to raspberries being a

shorter pack and higher in price than at first anticipated. Strawberries are offering freely, and packers seem anxious to sell futures in corn, peas and tomatoes. Prospects point to reasonable prices in these goods, but it is too early to give anything like an assured price, as no one can tell how the crop will turn out, and the same can be said of all canned fruits. Fair quotations for present market here are \$3 to \$3.10 for strawberries, \$2.50 for raspberries, \$1.85 for peas, and \$1.95 for corn.

EVAPORATED FRUITS—This market is without change. Old stocks are in such good condition that it is not likely that the arrival of new goods will lower the price, particularly as apricots are a short crop.

TEAS—New Chinas, though in transit, have not yet come to hand. Advices from Chinese agents state the crop is much lighter than last year.

BUTTER—Owing to the high prices being paid during the past three weeks by country merchants the supply of dairy butter has materially increased. There is a rather wide difference between the quotations of the large dealers here, prices given running all the way from 10 to 12c. It is doubtful if anything can now be bought which is worth having under 11 to 11 $\frac{1}{2}$ c. Creamery makers are holding for higher prices. Whether this is wise is a difficult question to solve. The price offered is 16c. factories with a shade over, say 16 $\frac{1}{2}$ to 16 $\frac{3}{4}$ c., for choice lots in small quantities. There is no doubt that all butter bought for anything over 16c. is bought for speculation, as nothing in the outside market, east or west, warrants a higher price. Latest advices from Vancouver declare the market dull and slow at 16 $\frac{1}{2}$ to 17 $\frac{1}{2}$ c.

CHEESE—There is a desire to hold this product also for higher figures, though the price paid is a fair one for the season, being 7 to 7 $\frac{1}{2}$ c. point of shipment. The cheese is improving in quality.

GREEN FRUIT—Market is again well supplied in all lines. Blueberries are arriving freely from Eagle River and Rat Portage. The quality is fine, and the crop so far abundant. Price, 6 $\frac{1}{2}$ to 7c. per lb. for 20-lb. cases. Watermelons are down to \$4 per dozen. Lemons maintain the last week's advance to \$6, but have not gone higher. Plums, pears, peaches and apricots are plentiful, but show no drop in prices at present.

PURE GOLD CATALOGUE.

The Pure Gold Manufacturing Co., Limited, has in course of preparation a new catalogue of their goods. It will be an elaborate affair, the aim being to make it excell anything of the kind which has hitherto been attempted in Canada.

BAD ROADS AND SMUGGLING.

E. HENNESSY, of E. Hennessy & Co., general merchants, Chatham, Ont., was in Toronto on business a few days this week, and gave THE CANADIAN GROCER a call. In answer to a question regarding business in Chatham, Mr. Hennessy replied: "Business has been decidedly poor; not more than half what it usually is. The causes are, to a large degree, local, but I presume other towns may be affected to a smaller extent by them. The chief reason is bad roads. Chatham is situated in one of the finest farming districts in Canada, but its roads are, at times, the worst in Canada, and the floods in the early spring made them the worst they had been for years. These bad roads have had the effect of limiting the area of the surrounding country that depends on Chatham for supplies. The farmers and others at any distance have two alternatives: To buy their goods at one of the many village stores, or take a trip to Detroit, lay in a good supply, and smuggle their purchases over the border.

"The low rates to Detroit, 80c. return fare by train, and 40c. return by boat, have largely increased the amount of smuggling done."

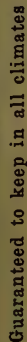
Mr. Hennessy thought it possible that the move of the Government in placing special officers along the border to prevent smuggling might be a good one. "But," said he, "the decrease in smuggling, due to their advent, is hardly noticeable yet."

"As Chatham has," Mr. Hennessy continued, "no large manufacturing establishments there is not a great deal of impulse to trade from within, so it is natural that with such deterring influences as bad roads and cheap fares to a city like Detroit, business should languish somewhat."

Mr. Hennessy is hopeful, however, that the fall trade will show much improvement over the spring and summer trade.

CURRANTS IN LIVERPOOL.

An English paper, referring to the currant trade in Liverpool, says: "A moderate business has been done in currants of all grades, but the finer growths continue to receive the most attention. A few sales of common fruit were made at slight concessions where holders have been anxious to clear their remaining stocks. The country demand continues to be of an average character, although inquiries tend to strengthen the conviction that the stocks held by grocers are very light. There is a marked absence in fruit suitable for confectionery purposes."



Owl Brand

You'll be wise to keep well stocked with it. It's a sure winner.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N.S.

DIRECTORS

HEAD OFFICE TORONTO

AGENCIES

TORONTO—Dundas street, corner Queen.
 " Market, corner King and Jarvis street.
 " Queen street, corner Esther street.
 " Sherbourne street, corner Queen.
 " Spadina avenue, corner College.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL.

THAT

"Sterling"
BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

At lowest prices.

Warren Bros. & Co.
TORONTO.

Extra Choice
Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

New Season's. 1-lb. Flat Tins.
 ½-lb " "
 1-lb. Tall "

A Shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

July 25, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 5-16	4 1/2	4 1/2	5 1/2
Granulated, Acadia	4 5-16	4 7-16	4 1/2	5 1/2
German (Canadian) bbis	4 3-16	4 3/4	4 1/2	5 1/2
Dutch, bugs	4 3-16	4 3/4	4 1/2	5 1/2
Paris lump, bbis and 100-lb. bxs	5 9-16	5 13-16	5 1/2	6 1/2
" in 50-lb. boxes	5 11-16	5 15-16	5 1/2	6 1/2
Extra Ground Cing, bbis	5 3-16	5 7-16	5 1/2	6 1/2
Powdered, bbis	4 15-16	5 7-16	5 1/2	6 1/2
Cream	3 15-16	4 3-16	4 1/2	5 1/2
Extra bright	3 13-16	4 1-16	3 3/4	4 1/2
Bright coffee	4 1-16	3 15-16	3 3/4	4 1/2
Light yellow	3 9-16	3 3/4	3 3/4	4 1/2
No. 3 yellow	3 11-16	3 11-16	3 3/4	4 1/2
No. 2 yellow	3 11-16	3 11-16	3 3/4	4 1/2
Demerara	3 11-16	3 11-16	3 3/4	4 1/2
Imported yellow	3 11-16	3 11-16	3 3/4	4 1/2

SYRUPS AND MOLASSES

Syrups—						
Dark	2 1/2	\$0 23	\$0 27			
Medium	2 1/2	30	32			
Bright	2 3/4	35	37			
Honey			40			
" 25-lb. pails			1 00			
" 38-lb. pails			1 40			
Molasses—						
New Orleans	31	27	45	26	28	35
Barbadoes	31			28	29	
Porto Rico	23	25	38	42	32	34
Antigua	22	23		25	28	
St. Croix				27	28	

TEAS

Black—						
Congou—Half-chests Kaisow,	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Moning, Paking	14	40	18	50	15	40
Caddies Paking, Kaisow	15	55	35	55	30	50
Indian—Darjeelings	20	40	20	40	18	40
Assam Pekoes	18	25	18	25	17	24
Pekoe Souchong	35	42	35	42	34	40
Ceylon—Broken Pekoes	20	30	20	30	20	25
Pekoes	17	35	17	35	17	35
Pekoe Souchong						
China Greens—						
Gunpowder—Cases, extra firsts	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted,						
extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	38	22	38		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		
Ping Sueys—						
Young Hyson—1/2 chests, firsts	28	32	28	32	30	40
" seconds	16	19	16	19		
Half-boxes, firsts	28	32	28	32		
" seconds	16	19	16	19		
Japan—						
1/2 chests, finest May pickings	38	40	38	40		
Choice	32	36	32	36		
Fine	28	30	28	30		
Good medium	22	24	22	24		
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13 1/2	15		
Nagasaki, 1/2 chests Pekoe	16	22	16	22		
" " Oolong	14	15	14	15		
" " Gunpowder	16	19	16	19		
" " Siftings	7 1/2	11	7 1/2	11		

WOODENWARE

Pails, 2-hoop, clear, No. 1	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " "	1 60	1 60	1 60	1 60	1 60
" 2-hoop, " No. 2	1 40	1 40	1 40	1 40	1 40
" 3-hoop, " " "	1 55	1 55	1 55	1 55	1 55
" 3-hoop, painted, No. 2	1 40	1 40	1 40	1 40	1 40
Tubs, No. 0	8 00	8 00	8 00	8 00	8 00
" 1	6 50	6 50	6 50	6 50	6 50
" 2	5 50	5 50	5 50	5 50	5 50
" 3	4 50	4 50	4 50	4 50	4 50

BUTTER AND CHEESE

Dairy, large rolls, per lb	15	12	12 1/2	10	14	17	19
" pound prints	14	14	14	14	14	14	14
" tubs, best	12 1/2	13	14	15			
" tubs, second grade	10 1/2	11 1/2	10	14	18	20	
Creamery, tubs	16 1/2	16 1/2	17	17	18	20	
" prints	19	18 1/2	19	18	19		
Cheese	6 1/2	7	8	8 1/2	8	9	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 1/2	8	8 1/2	9 1/2
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	12 1/2
Rolls	9	8 3/4	9	9 1/2
Ham	10 1/2	11 1/2	10	11 1/2
Shoulder hams	10	8 1/4	8 1/2	9
Backs		11	11 1/2	12
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
" short cut	16 00	16 50	17 00	16 50
Clear shoulder mess	12 50	18 00	11 00	15 00
Pike beef		8 1/4	7 1/2	8 1/2
Lard, tierces, per lb		8 1/2	8 1/4	8 1/2
Tubs		8 1/2	8 1/4	8 1/2
Pails		8 1/2	8 1/4	8 1/2
Compound, Pails	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs		7 1/2	7 1/4	
Dressed hogs, light	6 25	7 00	7 50	

GREEN FRUITS

Oranges, Cal. navels, per crate	2 00	3 00		3 50	4 00		4 00
" California seedlings			3 00	4 50	2 75	3 75	3 00
" Mediterranean sweets	2 50	3 00	3 00	3 25	2 75	4 00	
Lemons, Messina, per box	3 00	4 00	4 00	4 75	4 50	5 50	4 25
Bananas, per bunch	1 00	1 50	1 50	2 00	1 50	2 25	2 75
Apples, per bbl	3 00	4 00			3 00	5 00	4 50
Gooseberries, per basket			50	1 00			
Cherries, Canadian, per basket	1 00	1 25	75	1 50			
Red Currants, per basket		40	40	65			
Black " "		60	75	85			
White Currants, per basket		40	35	40			
Red raspberries, per quart	7	8	5	6			
Blackberries	8	9	5	6			
Lavtonberries, per quart			5	7			
Canadian Apples, per basket			25	30			
" Peaches			50	75			
" Harvest Peaches			10	50			
Blueberries, per basket			75	85			
Cal. Peaches (20-lb.)	1 50	1 75	1 40	1 50	1 50	1 75	
" Peaches (50-lb.)	2 50	3 00	2 60	1 00	3 00	3 50	
" Plums (4-basket)	1 75	2 00	1 50	2 50		2 00	
Watermelons, each	20	25	16	24	45	50	
Tomatoes, Can., per basket	75	1 00	60	75	2 50	3 00	4 00
Onions, Egyptian, per sack	2 25	2 50	2 75	2 50	2 75		4 50

NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	12 1/2	15
Valencia shelled almonds	25	27	22	21			25	30
Tarragona almonds	10 1/2	11 1/2	10	11	11	12	13	15
Peanuts (roasted)	6 1/2	9	7	10	9	10	9	12
" (green)	5 1/2	8		9			10	12
Cocoanuts, per sack				4 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13		14
Marbot walnuts	8	9	9	10	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	8	9	8	9	8	10		12
Naples filberts	10	11	10	11	10	11		
Pecans	8 1/2	12	8	11	11	12		

SPICES

Pepper, black, ground, in kegs,								
" pails, boxes	12	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs,								
" pails, boxes	20	26	18	21	24	26	25	35
" " 5-lb. cans	20	22	20	26	20	22		
" " whole	17	25	17	24	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	20	40	18	20	20	25
Cream tartar, French	25	27	24	25	20	22		
" " best	28	30	25	30	25	30		
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

Canadian	12		13 1/2	15	16		
Sarnia water white	12	13		15	17	19	
Carbon safety	17						
American water white	17	17 1/2		17 1/2	19	21	
Pratt's Astral, in bulk	18	19		16			

COUNTRY PRODUCE

Eggs, fresh laid	10	10 1/2	11	12	9	10	10	15
Poultry—chickens, dressed	*5	8	50	60	30	60		
Geese, per lb					70	1 00		
Ducks, per pair	*8 1/2	9	45	50	50	1 00		
Turkeys, per lb					9	10	14	
Game—Hares, per pair					25	30	30	
Honey, comb, per doz	1 50	1 75	80	1 25	1 50	1 75		
" light color, 60-lb. tins	7	8	5 1/2	6 1/2	7	8		
" " 5 and 10-lb. tins	7	8	6	7	8	10		
" buckwheat	4	5	2	3	5	6		

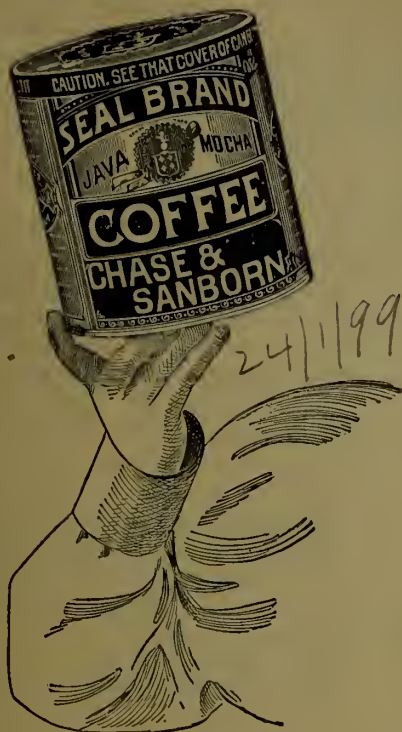
* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B.	3 75	3 90	3 3/4	3 3/4	3 62 1/2	3 75	4 1/2	4 1/2
Patna, per lb			5	6 1/2	5	6		
Japan			6	6 1/2	5	6		5 1/2
Imperial Seta			6	6 1/2	5	6		
Extra Burmah			6 1/2	7	6 1/2	7		
Java, extra			6 1/2	7	6 1/2	7		
Sago			3 1/2	4	3 1/2	4 1/2	5	6
Tapioca			4	4 1/2	3 3/4	4 1/2	5	6

SODA

Bl-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		



Caution

We would ask our customers and friends to beware of package coffees put up to imitate our **Famous SEAL BRAND** Coffee in 1 and 2-lb. tins. Our label can be imitated up to a certain point without infringing upon our rights and might deceive the public, but a comparison of the contents will easily prove that **SEAL BRAND** Coffee cannot be imitated.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax,	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	6 3/4	6	6 1/2	7 1/4
" " 1/2-bbls	6 3/4	6	6 1/2	7 1/4
" " Fillatras, bbls	6 3/4	6	6 1/2	7 1/4
" " 1/2-bbls	6 3/4	6 1/4	6 1/2	7 1/4
" " cases	6 1/4	6 1/4	6 1/2	7
" " 1/2-cases	6 1/4	6 1/2	6 1/2	7
" " Patras, bbls	7	7	7	7
" " 1/2-bbls	7	6 3/4	7	7
" " cases	6 1/2	7	7 1/4	7 1/4
" " 1/2-cases	6 1/2	7	7 1/4	7 1/4
Vostizzas, cases	7	8	8 1/2	8
Dates, boxes	4	6	6	6
Figs, 4-crown	10	12	10	11
" " 5-crown	12	13	11	13
" " 7-crown	13	14	13	14
" " 9-crown	15	16	15	16
" " natural, bags	3 1/2	6	3 1/2	4 1/2
Prunes, Sphinx, B's	7 1/2	8	7 1/2	8
" " A's	7 1/2	8	7 1/2	8
" " California, 40's	10	11	8 1/2	10
" " 50's	8	9	8 1/2	8
" " 60's	7 1/2	8	7 1/2	7
" " 70's	7	8	7 1/2	7
" " 80's	6	7	6 1/2	7
" " 90's	5	6	4 1/2	6
Raisins, Valencia, off stalk	5	6	4 1/2	6
" " Fine off stalk	5 1/2	6 1/2	4 1/2	5
" " Selected	5 1/2	6 1/2	4 1/2	5
" " Layers	6	7	6 1/2	8
" " Sultanas	9 1/2	12	8	12
" " Cal. L.M., 3-crown	7	8	7 1/2	8
" " L.M., 4-crown	7 1/2	8 1/2	7 1/2	8 1/2
Domestic—				
Apples, dried, per lb	6 1/2	7	5	6
" " evaporated	9	10	9 1/2	10 1/2
Cal. Evaporated Fruits				
Apricots, 50-lb. boxes	9	10	9 1/2	10 1/2
" " 25-lb. boxes	9	10	9 1/2	10 1/2
" " cartons	13	14	12	13
Peaches, 25-lb. boxes	10	12	9	12
" " 1-lb. cartons	12	13	12	13

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 60	\$2 25	\$1 65	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans	2 75	4 10	2 80	3 00	3 10	2 75	3 00	3 00
" " 4-lb. cans	5 00	6 10	5 00	5 10	5 20	4 50	5 00	5 00
" " 6-lb. cans	9 00	13 00	8 75	9 00	9 25	8 25	9 00	9 00
Minced callops, 2-lb. can	18 25	28 15	20 00	20 00	21 00	18 00	20 00	20 00
Lunch tongue, 1-lb. can	3 50	4 75	3 20	3 25	3 35	3 50	4 00	4 00
" " 2-lb. can	6 50	7 40	6 75	7 00	6 80	6 25	6 50	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	2 50	2 50	2 50	2 50	2 50	2 50
" " 2-lb. can	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can	1 50	2 00	1 50	1 50	1 40	1 50	1 50	1 50
" " 2-lb. can	2 25	3 00	2 20	2 25	2 30	2 30	2 30	2 30
Soups and Bouill., 2-lb. can	1 75	1 80	1 80	1 75	1 80	1 80	1 80	1 80
" " 6-lb. can	4 25	3 50	4 50	4 25	4 50	4 50	4 50	4 50
Sliced smoked beef, 1/2 s.			1 65	1 70				
" " 1 s.			2 80	2 95				

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	29	23	28
Old Government Java	27	31	22	30
Rio	10	11	7 1/2	12
Plantation Ceylon	29	31	26	30
Porto Rico	24	28	22	25
Gautemala	24	26	22	25
Jamaica	18	22	15	20
Maracaibo	13	15	14	20

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
" " gallons	2 40	2 75	\$2 25	2 50	2 60	2 70	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's	80	90	75	85	85	95	2 00
Beans, 2's	70	95	70	95	85	95	1 80
Corn, 2's	90	1 00	82 1/2	95	80	85	2 15
Oberries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	70	85	85	85	2 25
" " sifted select	1 14	1 20	1 25	1 15	1 20	1 25	2 25
" " extra sifted	1 25	1 40	1 40	1 30	1 50	1 50	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40	4 50
" " 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90	3 50
" " 3's	2 50	2 75	2 00	2 40	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" " Lombard	1 30	1 50	1 20	1 50	1 30	1 50	3 00
" " Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	2 25
Pumpkins, 3's	75	85	70	80	90	1 00	2 50
" " gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 50
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	3 60
Succotash, 2's	1 10	1 15	1 10	1 15	1 10	1 15	3 00
Tomatoes, 2's	1 20	1 20	1 00	1 10	1 15	1 20	3 20
Lobster, tails	2 50	2 95	2 50	2 50	2 50	2 60	11 00
" " 1-lb. flats	2 75	3 00	3 00	1 25	1 30	1 30	11 50
" " 1/2-lb. flats				1 60			
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	2 00
Salmon, sockeye, tails	1 15	1 25	1 15	1 30	1 00	1 20	4 50
" " flats	1 30	1 45	1 30	1 45	1 30	1 35	5 00
" " Horseshoe	1 20	1 25	1 25	1 25	1 25	1 25	
" " Clover j tails	1 20	1 17 1/2	1 20	1 20	1 25	1 25	
" " Leaf j flats	1 45	1 32 1/2	1 35	1 35	1 35	1 35	
" " Coboes	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/4's	10 1/4	11	10	11	13	14	12
" " 1/2's	20	21	20	21	20	21	21
" " Sportsmen, 1/4's	11 1/2	12	11 1/2	12 1/2	12	12 1/2	12 1/2
" " 1/2's	19	20	19	20	20	21	21 1/2
" " key opener, 1/4's	10	11	10 1/2	11	16	16	16
" " 1/2's	16	18	18 1/2	23	10	11	11
" " other brands, 1/4's	23	25	23	25	23	25	25
" " P. & C., 1/4's	33	36	33	36	33	36	36
" " American, 1/4's	4	5	4	5	4	5	5
" " 1/2's	9	11	9	11	10	11	11
" " Mustard, 1/4 size, cases	9 00	11 00	10 00	11 00	10 00	11 00	
Fruit in glass jars					4 25	4 50	
Haddies			1 10	1 20	1 00	1 10	
Kipperd Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Herring in Tomato Sauce	1 35	1 45	1 20	1 60		2 00	2 00

TRADE IN OTHER COUNTRIES THAN OUR OWN.

COFFEE IN NEW YORK.

THE distributing business in the market for Brazil grades has been moderately active, jobbers generally stating that they have had a slightly better run or orders from the country trade, although the purchases made have been, as a rule, of small lots, as buyers have shown a disposition to keep their takings close to actual requirements. A fairly large business has been transacted in the market for invoices, but at slightly lower prices. The crop movement has continued to run smaller than last year, thus far being about 100,000 bags less, but it is too early in the season for the receipts to play an important part in the situation.—N. Y. Journal of Commerce.

STOCKS OF RICE IN EUROPE.

Mail advices from Bremen show the stocks of rice in hand in Europe as follows: Bremen, 47,600 tons, against 104,200 tons last year; Hamburg, 28,000 tons, against 53,000 tons; England, 15,500 tons, against 39,000 tons, and add that there will very likely be a further decrease for some time to come.

CORN AND PEA PACK IN NEW YORK.

According to the statements of a commission merchant, who has recently visited the packing centres in New York State, the pack of peas and corn will not exceed two-thirds of an average. Recent frosts, following prolonged drouth, has, he said, seriously damaged corn, while the unfavorable weather during the blossom period has had the effect of very materially reducing the crop of peas. One factory, which up to this time last year had canned 10,700 cases of peas, has for the corresponding period this season put up only 4,700 cases. Last year the packers were working day and night, while this year, he says, they find it difficult to put in an ordinary day. His observations led him to believe that there will not be a third of a crop of apples in the State this year.

LIGHT SALMON PACK.

The San Francisco Trade Journal reviews the salmon situation as follows in its issue of July 15: "Advices from Columbia river state that the run of bluebacks has fallen off and the run of steelheads is very light, as is that of chinook. Some of the fishermen look for large runs of steelheads before the season closes, but it is doubtful if they materialize, although there may be an improvement over that of the first two weeks in this month. It is not safe to venture an opinion as yet regarding the run on Puget Sound,

although it is not at all likely it will equal that of 1897, at least this seems to be the opinion of fishermen. From Fraser river our advices state that fishing had not fairly begun up to Wednesday. The Southern Pacific Co. has reduced freights on salmon to New Orleans and New York to 50c. a case. There is a fair business in bluebacks in halves on the basis of 62½c. Talls are dull. The movements in other kinds are slow. Several canners on the Columbia river have sold out their pack of chinooks. It is stated that one or two canners have oversold. The pack of bluebacks on the Columbia river is lighter than expected, as the run cut off too soon. The total pack of the river is said to be below that at the corresponding time in 1897. Everything at present points to a much less pack for the entire Coast than last year."

CALIFORNIA DRIED FRUITS.

In reviewing the dried fruit situation on the Coast for the week ending July 15, The Grocer and Country Merchant, of San Francisco, says: "New apricots are very scarce, and southern stock is now quoted at the range of 8 to 9c. for so-called choice, which, relatively, is very poor in respect of quality. Northern stock is still held above market. There has also been a little business in last year's peaches. The new crops, with the exception of raisins, are generally expected to prove disappointing. Reports as to prunes are contradictory, but those in Napa are said to be turning out small, though in Sonoma they present a better appearance. In San Joaquin the result is bad, and in Santa Clara there is said to be considerable dropping. No future business has yet been done in them to amount to anything. Pears are also said to be turning out small, and to be dropping, at least in some localities. The raisin promise continues excellent, but the combination scheme appears to be hanging fire."

THE CALIFORNIA RAISIN COMBINE.

A private letter from Fresno, Cal., received in New York, said that there was little doubt that the raisin combine would be a success. Already 65 per cent. of the crop has been secured by the combine, the writer said.

TOMATOES UNSETTLED IN NEW YORK.

Tomatoes on the spot are unsettled. In some quarters there is a disposition to shade prices owing to the prospect that the war will soon be ended and that requirements of the Government will shortly cease. In other quarters, however, a confident feeling exists as it is believed that the Porto Rico

campaign now beginning will cause large orders from the Government. There have been sellers of spot tomatoes at 95c. for Marylands, but the quality is said to be not up to the standard.—N. Y. Journal of Commerce.

VALENCIA RAISINS EASIER IN ENGLAND.

The market for Valentias is quiet, and prices are slightly easier. The hope that peace may be restored between Spain and America perhaps helps in some degree to depress values, as it was felt that if the unfortunate war had been protracted there might have been, under certain possible developments, some interference with the shipments to England at a later period. Had this been the case, the value of the remaining stocks of old fruit might have been enhanced in proportion to the difficulties of obtaining the new raisins.—Produce Markets' Review.

SULTANA RAISINS IN ENGLAND.

An English trade paper says: "There has been a rather better tone in the Sultana market, and it is generally anticipated that the worst has been got behind. There is no improvement in the lower kinds, but for the better qualities there has been more demand, and it must be admitted that the depression which has lasted so long is by no means so pronounced."

CANNED GOODS IN THE SOUTH.

St. Swinthin has kept his word for the past week, and we have had a series of rains, hot and cold weather ever since his day passed. On almost every day of the past week there has been more or less rain, and on Thursday there was a plentiful downpour, which, if not too late, will do a great deal of good to growing crops. This rain extended over the entire eastern portion of Maryland and Delaware, and, it is hoped, will save the corn crop, which was threatened with extermination by the drought. It is feared by growers that it came too late for early corn, which has begun to shoot ears and tassel, although of only a short, stubby size. This being the case, there is no chance of the corn growing to any great size, and, as a consequence, the yield will be much shorter. However, late corn will be greatly benefited by it, and, as the season was too wet to plant early, the majority of corn and tomatoes were planted very late, and thus the late corn crop may fully make up for the loss in the early corn. Tomatoes will, undoubtedly, be helped by this break in the drought, and we may look for reports of much brighter tone from growers in the near future.—The Trade, Baltimore, Md.

AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, Inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

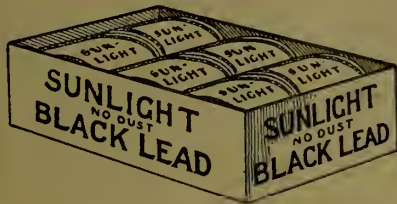
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

.. SELL ..

Sunlight Black Lead

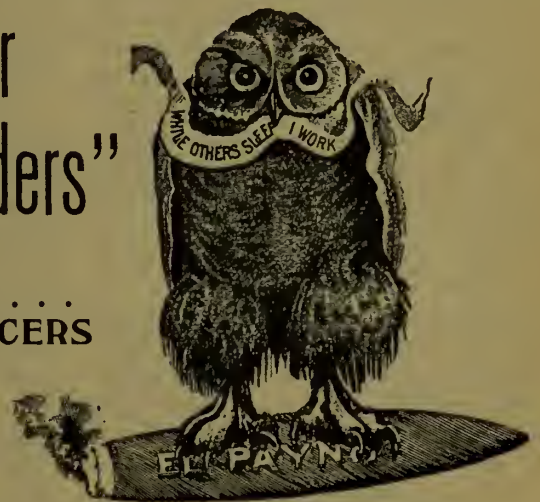


Can be used in any country.
Will be sold in every country.
It's a trade winner, try it.

The Alpha Chemical Co.
BERLIN, ONT.

Cigar "Leaders"

FOR . . .
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE
GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

MANITOBA WHEAT CROPS.

THERE appears to be considerable diversity of opinion as to the probable output of the present wheat crop in southwestern Manitoba, but from information gleaned from different sources it would appear that in many cases it will be equal to last year's, running from 20 to 25 bushels per acre, while some few farms will not turn out more than 10 to 12 bushels per acre. The forepart of the season was somewhat backward, owing to lack of rain, which allowed the weeds to get a start, and when the rain did come, it seemed a struggle for supremacy between the growing crops and the weeds which should predominate. In a few cases the latter came off victorious. Land that is clean will give a good average crop, but in cases of dirty land the yield is exceedingly difficult to estimate. The bountiful supply of rain, although a little late, has made a wonderful change in the growing crops. From Portage la Prairie, an important wheat-growing centre, it is learned that the weather of late has been favorable for grain, and timely rains have improved conditions very considerably. Opinion is that harvesting will be general in four or five weeks. Some crops of oats will be ready in two weeks, and everything points to a large yield. Farmers are making preparations for handling the crop. Many are enlarging their granaries and building new ones. They are in good spirits over the concession gained as to loading grain from wagons.—Brad-streets.

A WAITING GAME.

Notwithstanding the strong features of the leather market retailers as well as jobbers appear to be hanging back and waiting for lower prices, remarks Canadian Shoe and Leather Journal. This policy may lead to a serious mix up in the season's business. At the present moment there is no prospect of any change that will favor the purchaser of shoes. Tanners have been limiting their output right along and in some cases have shut down rather than work in hides at prices that ruled during the grubby season. Leather to-day is in shorter supply than for years past, and should there be any improvement in the demand prices will immediately advance. This is conceded to be the position in a nutshell. The result will be that when dealers who are holding back now go into the market for their fall requirements, and manufacturers buy leather in earnest, up will go the market. The production of shoes has been on the most conservative lines for the past two seasons, and with the combined production of stocks and a boom in shoe manufacture is not only possible,

but probable. The whole trend of events leads to the prediction that the coming fall season will be the most prosperous in years, both for makers and sellers of footwear.

DON'T ADVERTISE.

A CONTEMPORARY has this to say about directory and souvenir advertising. It is a matter that should be pondered by those who waste their money on these schemes, says Profitable Advertiser:

A shoe dealer being approached for a newspaper ad. said: "No, I don't advertise at all. The only advertising I ever done has been on these cards got out by some society to advertise an excursion, or picnic, or something of that sort, and that did me more harm than good."

"How was that?"

"Why, every member of the organization kept away from my store for fear I would put the price up on them in order to get my money back."

This is a good story to tell other business men, and it is a story with an excellent moral, too.

A man may say, "I must patronize these societies or all their members will boycott me." Ask him these questions: Does such a solicitor keep a list of those who refuse to advertise and report to his society? Do you suppose the members look over the ads. before making purchases? Do you suppose they ever take the trouble to read them, anyway? Would they miss your name from the list, do you think?

There is sound reasoning in this.

HANDLING COMB HONEY.

A clever suggestion originates with a correspondent of The Canadian Bee Journal: In every crate of honey to be shipped put a slip 5 by 8 inches, printed as follows:

"Comb honey; how to handle it.—You must not drop it. Hold it only by the wood and when removing it from the crate, or at any other time, do not break the delicate cappings covering the cell, otherwise the honey will run out. Where to keep it—in a warm, dry room. No place too warm in which a person can live. Never put it in a cellar, as honey will draw dampness and cause the cappings to break and the honey to leak."

ADVERTISING TIP.

Good advertising cannot be called an expense, for it is only an investment, just as you place your money in a glove stock or a line of furnishings, and you get your money out of it just as surely, and with possibly a better margin on the investment.—Advertising World.

THE GREAT TOBACCO CROP.

IT is interesting to note the different shifts which the tobacco crop has taken in the past four or five decades. During this time, States which formerly held the supremacy in this article of commerce have come to be only mediocre in their output; while, on the contrary, States which formerly were lowdown in the scale of tobacco-producing States have mounted the ladder, and are now among the first in this respect. Up to 1860, Virginia was easily king in this country, her yield at that time being over 120,000,000 lb. annually. Now, however, it is only about 50,000,000, showing how she has gone back in this respect. It is supposed the soil has been overworked, or at least carelessly worked.

Kentucky has succeeded Virginia as the banner State. Soon after the war was over, she began making rapid strides, and soon had passed a number of States which formerly turned out more tobacco than she did. At the present day she is easily the first of the States, producing as she does nearly 225,000,000 lb. of tobacco yearly. Some States have neither advanced nor declined in this respect, as, for instance, Indiana, which gives a yearly crop of about the same quantity she did 50 years ago. Wisconsin, on the other hand, has steadily advanced, and it is believed the day will soon come when she will head the list of tobacco States. She has advanced from an output of 88,000 to 20,000,000 lb. in a few years, a truly remarkable gain.

Illinois and Michigan have decidedly fallen back, and now rank among the low ones. Connecticut has declined also, although her tobacco is in much demand for filling purposes. Many of our Havana cigars are Connecticut filling with Havana wrappers. Many people looked askance when tobacco was begun to be raised on prairie soil. It was said it could not be done, that the tobacco so raised would not be fit for use, and lastly would be relatively too costly. This has been disproven, however, for Kansas has tripled its production in the last 40 years, and it is finding a ready market wherever offered. North Carolina and Florida, especially the latter, are showing a steady increase in output. Recently in Florida there has been discovered a soil which grows tobacco in many respects considered by experts to be the equal of the choicest Havana stock.—N.E. Grocer.

The coffee merchant of Broad street has a ready wit. Lying upon a little set of balances in his store was a bit of change the other day. A visitor called his attention thereto. "Oh, we are honest enough on a small scale," quoth he; "if it were a bigger one—who knows?"—Time and The Hour.

PERSONAL MENTION.

A. B. Hurrell, Amigari, Ont., was in Toronto last week.

Mr. W. Logan, secretary-treasurer of The Davidson & Hay, Limited, returned from England on Tuesday.

Mr. J. F. Eby, of The Eby, Blain Co., Limited, is back again to business after a brief sojourn in Great Britain.

Mr. William Radcliffe, retail grocer, Parliament and Queen streets, Toronto, has returned from a trip to Europe. He looks well.

Mr. Joseph Ruddy, of The Brantford Starch Co., Limited, passed through Toronto on Wednesday en route home from a business trip to the New England States.

Mr. Frank Magor is on a business trip in the Maritime Provinces. He is paying particular attention to Cadbury's chocolates. Orders from Quebec are much better than last year.

Mr. C. R. Dixon, the representative of Lucas, Steele & Bristol in Manitoba, the Northwest and British Columbia, spent some time in Hamilton the fore part of this month. Although a great admirer of Ontario and her ways, Mr. Dixon was anxious to get back to his wild west show.

Mr. C. L. Marshall, of Warren Bros. & Co.'s sample room, is back from Burleigh Falls, where he has been bass and maskinonge fishing, well sunburnt, but happy, for he caught many bass and among the maskinonge an 11-pounder. He also brought back a good combined fish and Indian story.

HALIFAX AND THE TEA LAW.

Halifax tea men have at last awakened to the fact, that they should have been represented at the conference between the Hon. William Paterson and delegates from Montreal, Toronto, Hamilton, St. John and other Canadian cities, recently held in Toronto. They have no fault to find with Messrs. Estabrooks and Miles, of St. John, but they are of the opinion that the importance of the tea trade to the port of Halifax should have entitled it to a more serious regard by the council of the board of trade when the secretary of that institution was notified of the purpose and date of the convention.

Several with whom I talked the matter over said, that at the time the notification came, they felt somewhat bashful about taking too active an interest, as they thought the matter of arranging for representation thereat would be looked after by the board of trade executive. Now, however, they realize their mistake and are anxious to have the error remedied immediately.

"Halifax must be represented at the next meeting of the convention, as the change in the present method of testing teas is of most serious importance" are the exact words used by a prominent member of the trade, on the street, just a day or two ago, and the advice I gave him was to see the president of the board of trade and have him effect the necessary arrangement with the honorable Minister of Customs, through our local members or a cabinet minister if necessary. —Maritime Merchant.

SNAP.

"Snap" is that quality which makes a man or woman work with energy and enthusiasm. It is indispensable to the person in a store if success is to be achieved.

Merchants pay well for "snap"—they like "snap." It gives that crisp, invigorating atmosphere which is so beneficial to business. Let "snap" pervade the store and there will be new life, new vigor in the place. Customers won't hesitate so long over their purchases. Goods will sell better. Window displays will bring bigger crowds. Larger sales records will result.

Does "snap" pay? Decidedly. It pays tremendously. The merchant rewards it with promotion, better salary and great consideration. The possessor of "snap" soon rises from the ranks, and gets prestige, the customers ask for him, insist that he wait upon them, the checks in his sales-book increase, likewise the volume of sales.

"Snap" waits for no one; the man who has no faith in "snap" is lost. "Snap" passes on to the next and the next until some one whose instinct tells him that "snap" is worth having, picks him up. Then "snap" begins to work wonders, suggests ideas, works out plans, increases. The possessors of "snap" gets talked about.

Now, who is going to take "snap" up? To-morrow is too late; to-day is the time, this very minute. With the entrance of "snap" carelessness, lethargy, sleepiness disappear. "Snap" is waiting now—don't let him pass, give him a trial. It will be the turning point in a career. "Snap" commands respect and reward, everyone wants both. But it all depends on "snap."

You have got to use him right.—The Counter.

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	\$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars in Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

TRADE CHAT.

THE pork packing establishment projected in Smith's Falls, Ont., will not go through, as sufficient capital could not be raised.

Bananas are growing in the open air in Major Hill Park, Ottawa.

Pictou business men will close their shops every Thursday afternoon during the hot season.

By the provisions of an Act just made law trading stamps can be no more issued in Boston.

R. L. Booth, grocer, Mallorytown, Ont., dropped dead at his residence in that town on Saturday.

The Port Hope merchants have decided to close down on Wednesday afternoons till the end of August.

The British Columbia salmon pack is expected to be just about one-half as large as the ordinary pack, so a press despatch says.

McKinnon & Co., general merchants, Blyth, Ont., intend enlarging their store so they will have one-third more space than at present.

A consignment of passion fruit arrived in Vancouver, from Australia, recently. This was the second shipment of this fruit to arrive in Canada.

During a sudden storm at the mouth of the Fraser river in British Columbia, 25 persons engaged in salmon fishing for the canneries lost their lives.

The provisional directors of the pork packing factory at Harriston, Ont., have decided to commence the construction of their factory at once.

The annual convention of the Quebec Dairymen's Association will be held at Roberval, Lake St. John, Que., commencing Wednesday morning, August 3.

A new butter and cheese factory will shortly be built in Sussex, N.B., which, when completed, is expected to be one of the finest and best equipped factories in Canada.

Over 100,000,000 lobster fry have been hatched in the Pictou, N.S., hatchery and distributed in the beds around Pictou island. About 3,000,000 were placed in the same locality last year.

The work on the St. John, N.B., pork packing factory will commence when \$75,000 of the necessary \$100,000 capital is subscribed. The other \$25,000 will be reserved for farmers, to be paid in hogs. One Carleton county dealer states his readiness to supply 2,000 hogs early in August.

The farmers who supply the Truro Milk Condensing and Canning Co., have gone

on strike, refusing to accept a reduction of \$1 per 100 lb. to 92c. per 100 lb. for their milk. The company state that the reduction has been made necessary by the fact that the companies competing with them are getting their milk for less than they have been getting it for.

FEW, BUT SLICK.

Rural life in certain parts of Indiana is simply incomprehensible to those who have not seen it, and many phases of it are incomprehensible to outsiders who have.

A farmer drove up to the village "general store," alighted from his buckboard, hitched his horse and accosted the proprietor by calling out: "Whut's strawb-ries to day, Sam?"

"We're payin' five cents for good ones, fresh picked."

"Couldn't make it six, could ye?"

"Nope. The rains hev brought 'em forward mightily, and the prices hed to tumble."

The farmer sat down on a salt barrel in the shade in front of the store and waited. At the end of half an hour he came to the door and said:

"Mandy'll be put out about it. She reckoned they'd be about seven now."

"Sorry, Jim," replied the storekeeper, "but I'm sellin' 'em for seven."

The farmer sauntered down to the blacksmith shop and pitched quoits for an hour. Then he came back.

"Split the difference," he said, "and call it five and a half."

"All right," was the reluctant rejoinder. "Let it go at that. How many you got?"

"Bout four quarts and a half," he said, "and they're jest as slick berries as ye ever set yer teeth into."—Chicago Times-Herald.

GRAIN AND ROOT ACREAGE IN MANITOBA.

A bulletin issued by the Manitoba Department of Agriculture shows that the increase of area under wheat in 1898 is 197,350 acres, and the total area under all crops is 252,917 acres more than in 1897. The area under all crops is 2,210,942 acres, as follows, compared with preceding years:

	Acres. 1895.	Acres. 1896.	Acres. 1897.	Acres. 1898.
Acres in wheat...	1,140,276	999,589	1,290,882	1,488,232
" oats...	482,658	442,445	468,141	514,824
" barley...	153,849	127,885	153,266	158,058
" flax...	82,668	20,325	20,653	14,501
" potatoes	16,716	12,260	13,576	19,791
" roots...	6,685	6,715	6,130	8,448
Total.....	1,887,796	1,614,221	1,958,025	2,210,942

LEAGUED AGAINST TRADING STAMPS.

Another meeting of grocers and other tradesmen in Manchester and district who have decided to give up the American stamp system, has resulted in the formation of an organization called "The Anti Stamp Trading Alliance." The meeting was very largely attended, and each person present promised, as the nucleus of a defence fund, a sum of not less than one guinea, and some signified their willingness to give ten guineas if necessary. The money will be placed in the bank to be used for defensive purposes should occasion arise. It was reported that although many "threatening letters" had been received from the promoters of the scheme, no legal proceedings had yet been taken; and that not only had the gentlemen present at the meeting ceased giving stamps to their customers, but that some of them had put up notices in their shops, "No stamps here."—London Grocer.

A WORD'S HISTORY.

To no word is there a more suggestive meaning attached than to sincerity. When Rome was at the height of its power, men vied with one another in enriching their habitations. The most skilful sculptors were employed, and the choicest marbles freely used. But even in those days workmen were apt to practise tricks for the purpose of deceiving their employers. If they accidentally chipped the edge of the marble they would supply the missing bit by prepared wax, which was not likely to be discovered until the heat of the weather melted it.

This custom became so universal that the owners took the matter into their own hands, and inserted a clause in every contract which provided that all the material used was to be sine cera; that is, without wax. Gradually, this honesty of construction came to be applied to moral qualities, and gave us finally our English word sincere, which means to be devoid of deceit or misrepresentation.—From Ave Maria.

A CHANCE FOR CHEAP COCOA.

Herd & Co. state that in order to give their customers another chance to obtain the benefit of the rebate, 25 per cent. off tariff, Monsieur Menier has forwarded them a small extra consignment of the yellow wrapper chocolate, which they will take out of bond before August. They will, therefore, be able to receive orders to be delivered from stock at 275 francs the 100 kos., plus freight, duty less 25 per cent., and customary charges. Orders will require to be for minimum quantities of 5 cases each.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal



We are glad to see that the trade generally, and our customers in particular, know a good thing and sell it as the increasing demand for

White Moss Cocoonut

proves. Ask your jobber for it, he sells it.

THE CANADIAN COCOANUT CO.
MONTREAL.

BUY Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.

**W
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W
A
R
E**

THE BEST

Pickle Packages
Paint Packages
Syrup Packages

are manufactured by

The Wm. Cane & Sons
Mfg. Co., Limited

Newmarket, Ont.

—:—

Sole Agents

Boeckh Bros. & Company
Toronto, Ont.

The Chemical Test Shows

COW BRAND



To be **absolutely pure.**

Always uniform in strength. Dealers will please caution consumers "Not to use too much," on account of its superior quality over ordinary keg soda.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



Make work Easy for Tired Women.

Of course you are trying to please the women—you know how much they value little household helps of your suggesting. Have you ever shown them those very strong but very light Bamboo Handle Brooms that Boeckh makes?

They save a woman's strength, because the weight of the broom falls just where it belongs in order to do the most perfect work—at the brush end. "They make work easy for tired women"—they win new trade for the grocer who stops to think a moment.

Illustrated book of 148 pages telling you more about them—free for a post card.

BOECKH BROS. & COMPANY, Mfrs.
Toronto, Ont.

**Boeckh's
Bamboo Handle Brooms.**

"SALADA" TEA'S BUFFALO OFFICE.

OWING to the ever-increasing demand for "Salada" Ceylon tea, the company, whose offices were formerly located at No. 15 Niagara street, has moved to No. 14 Swan street, on the ground floor in the Ellicott Square, which premises are more convenient and commodious.

When the "Salada" people first made their bow for public patronage in the United States just two years ago, all sorts of disasters were prophesied as the inevitable result.

They were told that this was a coffee drinking country, and that the little tea used was of a very cheap kind from Japan and China.

The fact that to-day "Salada" is sold by every good grocer in Buffalo, and the surrounding country, and that since opening its first office here, the company has extended its trade to Rochester, Pittsburgh, Cleveland, Detroit and Boston, speaks volumes as to its success in introducing this well-known and popular tea.

Still, with all, this successful outcome is not such a wonder.

The "Salada" Tea Company started out with two very important points in their favor.

Firstly, they are "tea men," who have devoted their whole thought, lives and capital to the study of tea. Therefore they know their business.

Secondly, in offering the public "Salada," they did so with a settled conviction that for quality, flavor and value it is irresistible and incomparable.

Unlike the teas from Japan and China, which are still prepared by hand in a most filthy manner, "Salada" is absolutely pure, without paint, coloring matter or adulteration in any manner. It is rapidly and deservedly growing in public favor.—Courier, Buffalo.

MET TO DISTRIBUTE PRIZES.

A special meeting of the Montreal Retail Grocers' Association was held in the Monument National hall, on Thursday evening, July 21, for the purpose of distributing the prizes won at the association's annual picnic, held on July 13.

Most of the competitors appeared to claim their prizes, and it was agreed that those who had not done so could procure them at any future time from the president of the games committee, Mr. Willson.

The presentation of the reports of the various committees on arrangement for the picnic was left over until the next regular meeting.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

"THE LOWEST BIDDER"

No matter how low he bids, bids to make a profit, and that profit can only be realized by giving you what you are seeking—"POOR GOODS." There is no possible question about this.

NOW WITH



no tampering with prices is allowed.

No bidding so much for this and so much for that. Our prices are regular fixed trade figures. Same to one and all. But then, you see, we give the Quality and Value, and "SALADA" SELLS.

Wholesale Depots:

Toronto—Montreal—Buffalo—Boston
Cleveland—Detroit—Pittsburgh.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

**Dewar's Famous Scotch**

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

**The "SAFETY" ACETYLENE GAS MACHINE**

The most simple and the safest machine made.

It does what other machines cannot do. It generates Gas Cool. It washes and purifies the Gas twice. Automatically removes the Ash from the Carbide. Leaves the Ash perfectly dry and thoroughly exhausted.

Every Machine Guaranteed.

Manufactured by.....

THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Proprietors and Sole Manufacturers for the Dominion of the celebrated **CLIFF-WARDLAW GENERATORS.**

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

"Golden Leaf" Japan Teas

We are still able to fill orders for all grades.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR

MOTT'S



The sun of prosperity shines
over all handlers of

Ceylon and Indian TEAS

They are the
Purest, Cleanest,
Healthiest, and
Most Profitable
Teas to handle.

Try them and be
convinced.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

WADSWORTH & McDONALD, general merchants, Boulter, Ont., have assigned to F. M. Devine, Renfrew.

Decary Freres, grocers, Montreal, have assigned.

Hector Hudon, general merchant, St. Angele, Que., has assigned.

F. S. Allard, general merchant, Rimouski, Que., has assigned.

The Montreal Machine Bread Co., bakers, etc., Montreal, have assigned.

Gibeau & Co., general merchants, South Durham, Que., have assigned to Lamarche & Benoit.

A trustee has been appointed for the firm of Eugene F. Taylor, general merchant, Harbor Grace, Nfld.

The W. E. Gillespie Co., Ltd., general merchants, Penetanguishene, Ont., have assigned to R. Tew, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

A. N. Ouimet & Co., grocers, Farnham, Que., have dissolved.

Rankin & Molson, grocers, St. John, N.B., have dissolved, Wm. Rankin continuing.

W. J. Macdonald & Co., general merchants, Whitewater, B.C., have dissolved, W. J. Macdonald continuing.

Thomas Montgomery and Thomas H. Montgomery have registered as partners under the style of Thomas Montgomery & Son, commission confectionery dealers, Montreal.

SALES MADE AND PENDING.

The assets of D. E. Fournier & Co., tobacco dealers, Quebec, have been sold.

The assets of A. H. S. Bessette, general merchant, Magog, Que., are to be sold on Aug. 1.

CHANGES.

J. G. McBeath, grocer, Acton, Ont., has removed to Paisley.

W. H. Blewett, grocer, Toronto, has sold out to J. W. Truscott.

H. Woodley restauranter, Golden, B.C., has gone out of business.

Robert Walker, general merchant, Blake, Ont., has been succeeded by Robert Nichol.

R. D. Patterson & Co., grocers, Vancouver, have been succeeded by R. D. Brown.

A. Pronovost has registered as proprietor of the firm of A. Pronovost & Co., grocers, St. Genevieve de Batiscan, Que.

L. McPherson, dealer in dry goods, groceries, etc., Cannington, Ont., has sold out his grocery department to H. Brandon. Mr. McPherson has been in business in Cannington a great many years.

FIRES.

The rotary mill of Thomas Hetherington, general merchant, etc., Cody's, N.B., has been burned; loss about \$700; no insurance.

DEATHS.

Winburn Archibald, of W. T. Archibald & Co., general merchants, Truro, N.S., is dead.

Eugene Bernier, of Eugene Bernier & Co., general merchants, St. Simon, Que., is dead.

SOMETHING NEW!**Smoked Geneva Sausage**

½-lb. tins, with key.

A Seller.

They're CLARK'S!

They're Right!

ORANGE MARMALADE

**Have you tried Upton's
Gilt Edge Brand?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
Telephone 8015. West

TORONTO**F. R. Stewart & Co.**

... Dealers in ...

Butter, Eggs, Cheese,**Hams, Bacon,****Fresh and Dried Fruits**

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke
and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government
at Revelstoke, B.C., in our care.

CONSIGNMENTS SOLICITED.



A Large
Bronze **CLOCK**
with **CHEWING GUM.**

It goes with the following assortment, viz.:

70—5c. Bars Tutti Frutti	-	3.50
23—5c. Packages Pepsin Tutti Frutti	-	1.15
36—5c. Bars Globe Gum	-	1.80
20—5c. Packages Globe Pepsin	-	1.00
75—1c. Pieces Longfellow	-	.75
Bronze Flower-Girl Clock	-	5.00

Price, Complete, \$6.50.

\$13.20

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to.

ADAMS & SONS CO.

11 and 13 Jarvis St. - - - TORONTO, ONT.

A 1 QUALITY

The highest grade of

TABLE OLIVE OIL

ever imported into Canada.



*

RAE'S FINEST
SUBLIME
OLIVE OIL

Quarts, per dozen	\$5.50
Pints, per dozen	3.25
Half-pints, per dozen	2.00
Gallons, Finest Sublime	2.50
Gallons, Sublime	2.25

Write for sample
lot and you
will REPEAT.

The Best Quality in Jams, Jellies and Marmalades

Is known
as Southwell's Pure
Fruit

Experienced Manufacture.

Honest Value in every Jar.

Will bring New Customers to your Store.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

July 28, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Found tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—

1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	" 80
1/4 lb. tins, 4 "	" 60

MAPLE LEAF BAKING POWDER,

1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/4 " 3 " " "	1 25
1/4 " 2 " " "	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
1/4 No. 4	\$4 00
No. 2	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 "	9 00
Vnolan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss	1 00
Spanish Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	\$ 2 60
No. 2 Bronze Tins, per gross	3 40
" 3 " " "	5 60
" 4 " " "	10 00

No. 1 Enamelled Tins	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross	\$ 22 00
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in 1/4 gross cases	9 00
Reliable French Blacking, No. 5	4 50
" No. 2	8 00

United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2	per gross 9 00
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Patent Stove Polish—

Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. bottles	

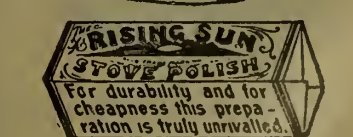
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins	

Stove Polish—

Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

BLACK LEAD.	
Reckitt's, per box	1 15

STOVE POLISH.



Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

CORN STARCH

What brand? Why, **Edwardsburg** of course. The one good housekeepers are all after. Sell it once and you are sure of a repeat order. It's bound to please, never known to fail. It is just the thing to liven up the dull summer trade a bit; such nice cool refreshing dishes can be prepared from it with very little trouble.

Manufactured only by

The **Edwardsburg Starch Co., Limited,** Cardinal, Ont.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles... 1 00
" 6 oz. bottles... 1 25
Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
No. 6-3 dozen in case... 7 50

BIRD SEEDS

BART. COTTAM & CO.

" Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer... 0 05 1/2
Belgian, with Bird Improver... 0 05 1/2
International, with Bird Treat... 0 05 1/2

German X, with Cuttlefish Bone... 0 04 1/2
German, with Cuttlefish Bone... 0 04 1/2
London Bird Seed, bulk 25 lb. cases... 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case... 0 06
Bird Gravel, 5c. pkts., 48 in case... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases... 0 06
Dalley's Bird Seed, 40 lb. cases... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed... 0 07
Norwich Bird Seed... 0 06
Maple Leaf Bird Seed... 0 05
Bird sea-gravel, 10c. pkts., 24 in case... 0 06
" 5c. " 48 " 03

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

Carpet Brooms—
" Imperial," extra fine, 8, 4 strings... \$3 65
" " 7, 4 strings... 3 45
" " 6, 3 strings... 3 25
" Victoria," fine, No. 8, 4 strings... 3 30
" " 7, 4 strings... 3 10
" " 6, 3 strings... 2 30
" Standard," select, 8, 4 strings... 2 30
" " 7, 4 strings... 2 75
" " 6, 3 strings... 2 60
" " 5, 3 strings... 2 40

BLUE.

KEEN'S OXFORD.

Per lb... \$0 17
In 10 box lots or case... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars... \$1 20
" (in cream pitcher) 36 5c bars... 1 20
" (in sugar bowl) 36 5c bars... 1 25
" (in glass jar) 115 5c pkgs... 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages... 3 75
Pepsin Tutti Frutti, 23 5c packages... 0 75
Round Pepsin, 30 5c packages... 1 00
Cash Register, 390 5c bars and pkgs... 15 00
Cash Box, 160 5c bars... 6 00
Tutti Frutti Show Case, 180 5c bars and packages... 6 00
Variety Gum (with book in each box) 150 lb. pieces... 1 00
Banner Gum (English or French wrappers) 115 lb. pieces... 1 00
Flirtation Gum (English or French wrappers) 115 lb. pieces... 1 00

Mexican Fruit, 36 5c bars... 1 20
Sappota, 150 lb. pieces... 0 90
Orange Sappota, 150 lb. pieces... 0 75
Black Jack, 115 lb. pieces... 0 75
Red Rose, 115 lb. pieces... 0 75
Maglo Trick, (English or French wrappers) 115 lb. pieces... 0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz... \$9 00
Medium Size, cases 1 doz... 4 50
Small Size, cases 2 doz... 2 40
Individual, cases 2 doz... 1 00



MILLAR'S PARAGON. Per doz.
Large Size, cases 1 doz... \$9 00
Medium Size, cases 1 doz... 4 50
Small Size, cases 2 doz... 2 40

CHOCOLATES & COCOAS.

Cocoa—EPF'S. per lb.
Case of 14 lbs. each... 0 35
Smaller quantities... 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb
Rock Chocola, loose... 0 40
1-lb. tins... 0 42 1/2
Cocoa Nibs, 11-lb. tins... 0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—per lb
French, 1/4's-6 and 12 lbs... 0 30
Caracas, 1/4's-6 and 12 lbs... 0 35
Premium, 1/4's-6 and 12 lbs... 0 30
Sante, 1/4's-6 and 12 lbs... 0 26
Diamond, 1/4's-6 and 12 lbs... 0 22
Sticks, gross boxes, each... 1 00

Cocoa—per doz
Homeopathio, 1/4's, 8 and 14 lbs... 0 30
Pearl, 12 and 18 " " 0 25
London Pearl, 12 and 18 " " 0 22
Rock... 0 30
Bulk, in boxes... 0 18

Royal Cocoa Essence, packages... per doz
BENDORF'S ROYAL DUTCH COCOA... 1 40
1/4 lb. tins, boxes 4 doz... 2 40
1/2 " " 2 " " 4 50
" " 1 " " 8 50

Ralston Health Club boxes 6 lbs... per lb. 45



CHOCOLAT MENIER.

Vanilla-per lb.

Yellow wrapper... \$0 31

Pastilles—per box... \$0 20

Croquettes—per box... \$0 20

A box of 12 packages... \$2 00

THIRTY THREE AND ONE-THIRD PER CENT.

Isn't that a fair margin for a retailer?

Celluloid Starch

gives you this profit, beside the satisfaction of selling a really first-class article which you can confidently recommend.

And you can be just as confident in recommending

Challenge Corn Starch

made from White Southern Corn and Pure Spring Water.

THE BRANTFORD STARCH CO., Limited, Controlling the Celluloid Starch in Canada, Brantford, Ont.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS per grs.
Maypole Soap, colors, 12 00
" black 18 00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartons... 0 05 1/2
Canada Laundry... 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes... 0 07 1/2
Silver Gloss, 6-lb. tin canisters... 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chrome package... 0 07 1/2
Silver Gloss, large crystals... 0 06 1/2
Benson's Satine, 1-lb. cartons... 0 07 1/2
No. 1 White, bbls. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn... 0 06 1/2
Canada Pure Corn... 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 7 1/2

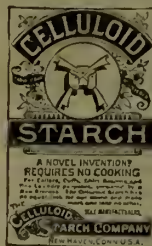
KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1 lb. pkgs., 0 08
GLOSS { 12-lb. boxes, sliding covers
PURE { 40-lb. boxes, 1-lb. pack... 0 07 1/2
48-lb. " 16 3-lb. boxes... 0 07
For puddings, custards, etc.
OSWEGO { 40-lb. boxes, 1-lb. packages... 0 07 1/2
CORN STARCH {
ONTARIO { 38-lb. to 45-lb. boxes, 0 06
STARCH { 6 bundles... 0 06
STARCH IN { Silver Gloss... 0 07 1/2
BARRELS { Pure... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs... 0 04 1/2
Finest Quality White Laundry—
3 lb. cartons, cases 36 lbs... 0 05 1/2
Bbls., 175 lbs... 0 04 1/2
Kegs, 100 lbs... 0 04 1/2
Lily White Gloss—
Kegs, extra large crystals, 100 lbs... 0 06 1/2
1 lb. fancy cartons, cases 36 lbs... 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb... 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs... 0 07 1/2



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs... 0 07 1/2
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs... 0 09
Canadian Electric Starch—
40 packages in case... 3 00
Celluloid Starch—
per case... 5 75
Culinary Starch—Chalenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs... 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs... 0 06 1/2

TEAS.

"SALADA" CEYLON.



	Wholesale	Retail
Brown Label, 1s and 1/2s	0 20	0 25
Green Label, 1s and 1/2s	0 22	0 30
Blue Label, 1s and 1/2s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each	60 1-lbs.	0 35
" " 60 1/2-lbs. <td>0 35</td>	0 35	
" " 30 1-lbs. <td>0 35</td>	0 35	
" " 120 1/2-lbs. <td>0 36</td>	0 36	

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb., "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2s	0 35	0 50
Blue Label, 1-lb. and 1/2s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, 1/2s	0 19	0 25
Japan, 1s	0 19	0 25

TOBACCOES.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 58
Something Good, rough and ready, 8 1/2s	0 61
Something Good, rough and ready, 7s	0 60
Golden Plug, 3 x 6, 3 1/2s	0 66
Domestic Chewing—	
Currency, 13 1/4 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Silver Buckle, bright 8s	0 41
Snowshoe, 10 1/4 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 hxs. in case)	0 3

WOODENWARE.

THE E. B. EDDY CO.

	per doz.
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	\$3 25	\$3 45
Telephone	3 05	3 25
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.



Mince Meat.

Pure and Wholesome.
Just the thing for the warm weather.
All ready to put in the pie.



That's what you want for your summer trade.
Don't let your stock run so low that there's danger
of being without it, even for a day.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director.

PERSONS addressing advertisers
will kindly mention having
seen their advertisement in The
Canadian Grocer.

Subscribers wanting goods or special
quotations on anything anywhere in Canada
at any time, can get them by mail or wire
by corresponding with **THE CANADIAN
GROCER**, Toronto or Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets,
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles
of a business or personal nature of interest to subscribers in
this department.

Politicians can obtain from it everything the papers say about themselves on any subject
in which they are interested. Business men learn of new openings for trade, pointers to sell
goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted,
reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly
contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club
members, society, etc., and we are prepared to address and mail circulars or letters to these
at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers
throughout Canada. Hires' Carbonated Rootbeer in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

Hires' Rootbeer

Should be in every home, in
every office, in every workshop.
A temperance drink, more health-
ful than ice water, more delight-
ful and satisfying than any other
beverage produced. A money-
maker for the retailer, and allows

FRUIT JARS

We have a stock of nearly
all of the desirable sizes.

WRITE FOR PRICES.

Jelly Glasses
Fruit Jar Rubbers
Common Tumblers

and other lines for the

Fruit Canning Season.

Gowans, Kent
& Co.

TORONTO, ONT.

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a
eculiar
iquancy, and is more
generally used than other

SAUCES.

*Paterson's Worcester Sauce
is the best value on
the Market.*

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

ROSE & LAFLAMME, MONTREAL.



EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

Ash wood, antique
finish, spruce lined,
inside shellacked, 7
walls, 2 windows
hung with weights,
double glass. They
are built complete
and shipped set up.

Catalogue free.

This cut represents Nos. 14 and 15



54 and 56 Noble St., Toronto, Ont.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion.

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every
merchant should keep himself well posted on matters
concerning the welfare of his business.

The following series of pamphlets by experienced busi-
ness men, deal with matters of importance to the re-
tailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty,
Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for
grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays
reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

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TREASURER.

ESTABLISHED 1849.

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THE BRADSTREET COMPANY,

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Offices in the principal cities of the United States,
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The Bradstreet Company is the oldest and financially the
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and under one management—with wider ramifications, with
more capital invested in the business, and it expends more
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The Original and only Genuine Preparation for
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MONTREAL!

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 5, 1898.

No. 31

COLMAN'S MUSTARD



BEST ON EARTH



DIRECTIONS: OPEN ON OUTER EDGE NEAR THE TOP. SO FISH
WILL COME OUT WHOLE. TO SERVE HOT PLACE CAN IN BOILING
WATER FOR TWENTY MINUTES THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

CONDENSED MINCE MEAT FOR MINCE PIES.

Just as good as and better than the good old fashioned home-made Mince Meat.



No trouble preparing it, as it is all ready to put in pie. It is a great saver of time and bother. Best not to be without it even for a single day, so don't delay in ordering.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

St. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)



WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda Soda Crystals

Concentrated Sal Soda Caustic Soda

Bleaching Powder Pure Alkali

BEST IN
THE MARKET

PUREST THAT
CAN BE MADE

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE,
THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

SCENE ON CADBURY'S COCOA ESTATE

Agents: MESSRS. FRANK MAGOR & CO., St. John St. MONTREAL

“Good Luck”

in the Four Leaved Clover.

Stower's Lime Juice

The pure concentrated juice of West Indian Limes. The Lime Juice that draws trade because—so very strong, “no musty flavor” to it, keeps perfectly in all climates, even after the bottle is opened. No free acid taste.

“Good Luck” to the grocer who sells it—his customers will stick to the Lime Juice that draws trade—“Stower's.”

Maypole Soap Dyes

The modern English Home Dye (in all colors) that imparts an absolutely even color throughout. Fast, brilliant, clean, quick—it washes and dyes at one operation.

A staple seller as a side line for grocers. Widely advertised in the newspapers. One of the “lucky leaves” of the “four leaved clover.”

Thistle Brand Finnan Haddies

This is the **new** pack of those real, clean, delicately flavored Finnan Haddies that you know so well—we couldn't hurry the packers. They were conscientious about their work and kept it up to the usual standard—as **usual**.

A new leaf to an old clover—but a **four leaved** clover and a lucky one.

Lazenby's Soup Squares

When campers, picnickers or trampers want soup they want it in a hurry—they **get it** in a hurry, 1½ pints of it from each one of those rich, nutritious soup squares, made in England by E. Lazenby and Son. All they have to do is to drop one in hot water.

Seasonable Soup Squares delicately seasoned. They give zest to business and to appetite too. A lucky leaf in the four leaved clover.

Agents for all the
“Lucky Leaves”

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N.B.

PURE MILK

Purity and cleanliness is the secret of success in the manufacture of food products. In all the processes, from the cow to the table, the most rigorous cleanliness is enforced in the manufacture of **BALDWIN'S EXPORT MILK**.

RICH MILK

Is evinced by the Government Analysis, which places **BALDWIN'S EXPORT MILK** at the head of the list, in a test of 64 samples, with 3.310 per cent. butter fat in original milk used.

PROFITABLE MILK

The Grocer, in handling **BALDWIN'S EXPORT BRAND**, secures the highest grade goods at the lowest price, and supplies the consumer at a figure that will largely increase his sales.

Drop us a post card for advertising matter and price list.

ROSE & LAFLAMME, Agents, MONTREAL.

Boston Laundry Starch

is the best Starch sold in Canada for domestic use. It gives a harder and more lasting polish than any other. It pays to sell the best.



FOR SALE BY _____

The F. F. Dalley Co., Limited, Hamilton, or any wholesale grocer.

SOLD FROM **ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



PURNELL'S

**PURE
PLAIN and SPICED**

MALT VINEGARS

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block,
Charlottetown, P.E.I.—HORACE HASZARD.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

Greig's Crown Extracts

UNEQUALLED

FOR PURITY

AND STRENGTH

The Greig Manufacturing Company
Montreal

**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



AURORA
(Registered Trade Mark)

**Ceylon
Tea.**

DIRECT from the best known gardens in Ceylon.
Possessing distinctive and peculiar qualities which delight
the consumer and make your Tea Trade a source of increased profit.

1-lb. and ½-lb. packages—unique and attractive in appearance—absolutely air-tight—the most healthful package on the market.

Retails at 35, 40 and 50 cents.



W. H. GILLARD & CO., Agents for Canada, **Hamilton, Ont.**



Gillard's New Pickle.

Packed 2 doz. in case.
Single case lots, \$3.40; five case lots, \$3.30 per doz.



Gillard's New Sauce.

Barrel lots of 12 doz., \$1.75;
single doz. lots, \$1.90 per doz.



TWELVE GOLD MEDALS HAVE BEEN AWARDED these goods for superior merit. 6,000 of the leading hotels throughout Great Britain use them exclusively. **The best people in Canada use these delightful table relishes.**

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 5, 1898.

(\$2.00 per Year) No. 31

HOW A GROCER CAN RUN A CREDIT BUSINESS.

BY MR. SAMUEL E. IRWIN.

THE subject of credit is one we are all deeply interested in. What is credit? I quote from Bradstreet's Weekly, New York, Feb. 11, 1893, page 82: "Commercial credit is an estimate of the ability and disposition of the individuals, firms or corporations to meet business engagements."

"It was formerly based chiefly on (1) reputation, and (2) capital in business, but the establishment of the mercantile agency has rendered necessary a restatement of the bases of commercial credit, to wit: (1) A closer approximation of character. (2) Total net worth, the element of contingent liabilities being considered. (3) Other facts bearing on the probability of success or failure in business."

You will observe three special reasons for giving credit: (1) reputation (2) capital (3) chances of success. Don't let us take up this question in the abstract form, but as individuals. It's a question that appears before us every day, or many times a day, for settlement—we either grant credit or decline it. If we are too easy in granting credits, or too easy in collecting what is due us, we must pay the penalty by being short when the time comes to make our own payments. Don't forget this fact. It don't pay to be too lenient with our customers; if we are, they impose on us. You can see it illustrated every day in your own experience, so do I—it makes a chain. The consumer fails to pay the retailer, who, in turn, can't pay the jobber, who again can't pay the manufacturer or importer.

Perhaps no class of merchants suffer more from bad credits than the retail grocer. Now, why is this? Isn't he too easy in giving credit, and not fully informed on the financial standing of his customers? Too

often we find he has granted credit where none should be given, and frequently we find he has granted too large an amount of credit, and cripples himself financially, because it's impossible to collect his bills.

Credits must be watched carefully and systematically; we can't use too much care in ascertaining just how responsible our customer is. Does he own his property? Is it encumbered? Is he paid weekly or monthly—if weekly, why should he want credit for a month? He should pay his bills each week, or else he will go behind in payments if we permit this. What amount will he owe, or how can he collect it? These are questions that should be considered when we allow the credit, and not when he owes and won't or can't pay.

A good credit business can be done on business principles, and money made, but a good many merchants fail, lose their credit, capital and business and go into the sheriff's hands because they are careless in granting credits and collecting bills. I quote an example in West Philadelphia, some years ago. The grocer had a capital of \$1,000, and accounts unpaid, \$2,500. His stock was poor, and so was his store—we even found a nest of mice in his tea box.

You will, perhaps, ask me for a rule. I can't give you one. You must consider capital, character, energy and the chances of success in each individual case. It's often the case that a retail merchant permits an account to increase when he knows it's too large. He don't seem to have the nerve to close the account or have a definite understanding as to time of payment. He says to himself: "If I raise the question I may lose the bill." Well, that's no reason why he should go on and make it larger.

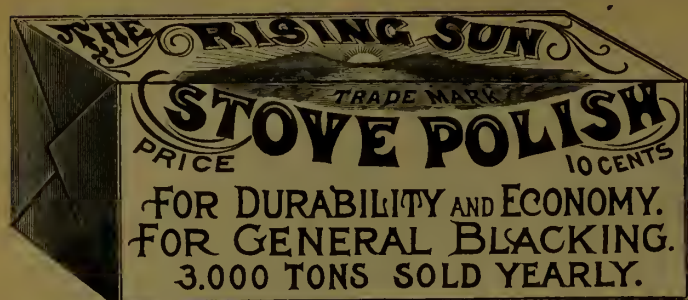
Do you think so? Isn't it the reason why he should have some definite understanding or arrangement?

The trouble arises when the account first becomes slow; that is the time and opportunity to get information, and if it can't be had, stop the account; don't permit it to become larger. Small accounts, say under \$100, are very hard to collect from people who are not in business, and only engaged on a weekly salary. They practically have no financial responsibility, and credit granted them is on the basis that they are honest and mean to pay. This being the case, the account should be watched closely to see that it is paid promptly, and that it don't become larger than the individual can pay. If it can't be paid one week, how can it be paid the next?

The merchant knows these facts when he grants the credit, but the trouble is he is not careful enough when opening the account—then is the time for him to get all the knowledge he wants, and not when he finds the bill is uncollectable. Credit is too easy to get. How many retail merchants open an account without any information? I understand your many associations have a credit bureau for the furnishing of information on accounts. How many use it? Why don't more of them do so? They can't get too much knowledge and information about people who want to open accounts.

Carelessness in keeping books is another evil that helps to make bad debts. The account grows before you know it; it's twice as large as you expected. Well, change your system. Keep books in such a way that you will know what amount is due you by each customer, and examine your accounts daily, and weekly see that the accounts that are due are paid; if not, find out why. You can save many a dollar by close, judicious, careful examination of your books. You say: "I am not a book-keeper"—you don't need to be, but if you

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

sell goods on credit you must watch your accounts if you hope to be successful.

You should not give credit to every person who asks for it. You must select your accounts. This takes care, good judgment and information—get it, get all you can. Don't open the account and hunt for information when it's of no use. Learn when to say no, and try to do it so nicely that you won't offend the applicant for credit. Perhaps if you don't give them credit they will pay cash for what they want. At any rate, molasses catches more flies than vinegar; always be polite, and don't make an enemy if you can make a friend.

I find retail merchants who don't take stock. They say: "No need to; I pay all my bills; I own all I have." My experience convinces me that it's good business for every merchant, wholesale or retail, large or small, to take stock at least once a year—for several reasons: If he buys on credit and wants a larger bill than usual, taking stock enables him to make a correct statement of how he stands—he don't guess at it, but knows what amount of stock he had on a certain day, what amount he has outstanding in good accounts, and the amount he owes for merchandise. It makes it necessary for him to hunt out all the corners and clean them out; they need it very frequently, for they contain considerable merchandise that he should sell at bargains. Even if he lost money he would get the cash and use it in his business. He would be compelled to ascertain what amount he owed for merchandise, and also what amount was due him, what accounts were good, bad and doubtful.

If he found on striking a balance that he had not made money, that he had too much outstanding, that too many accounts were doubtful or bad, he could reorganize his business, watch his credit accounts closer, collect his bills sharper and put himself in position to do a paying business. While, on the other hand, if he don't take stock, and gets into trouble, he is so deep in that

it's an impossibility to redeem himself. If a merchant is careless in granting credit, careless in collecting, how is it possible for him to make a success? It can't be done. Know your business, and know it thoroughly. What are your expenses? What is the percentage of profit on your business? What does it cost a week to run the business? Keep intelligently posted, so that if you are not making money you will know it at once. You can then take measures to reduce expenses, and regulate them so you can show a profit and not a loss.

Many retail merchants allow themselves to be slow in paying, and take umbrage at a wholesaler who requests payment when bills are due. This is all wrong; he should be glad for someone to wake him up, for if he is going behind, the sooner he realizes it the better, and he should do the same with his own accounts.

A year or two ago I met a friend who was in the wholesale grocery business on the Pacific Coast. He stated that in the interior it was often necessary to carry customers for six months and a year. He mentioned an account of theirs that they were compelled to decline. He had paid what he owed them, but they could not carry such a large amount for a year, and yet financially he was solvent and amply able to pay all, but he owned a sheep ranch, a general store, a blacksmith shop, and sold merchandise on long time, got big profits and waited till crops were raised and sold, or till sheep were put on the market and paid for. In other words, he had too many irons in the fire, and not sufficient capital to do so large a credit trade, which made him slow pay and an undesirable customer.

In the south we have what are known as cotton factories—they loan money to farmers who raise cotton and who have not sufficient money to pay cash for seed, necessary implements, labor, etc. They borrow the money and give as security a chattel mortgage or deed of trust until the cotton is grown, harvested and sold. If the season

is a successful one the obligation is paid and canceled, and they have some money on hand. If it has been unsuccessful, caused either by bad weather or bad crops, they are at the mercy of the creditor, and often lose what little they have.

I can tell many instances of people who are wealthy who pay their bills at rare intervals. In fact, it is astonishing how careless some of them are. They will go to Europe for a six months' trip and allow their dress-making bill or grocery bill to remain unpaid till they return, causing much trouble and annoyance, and sometimes actual want. They return home, pay it, and not even make an apology for the delay.

Send out your bills promptly the first of each month for all your accounts. Educate your trade to expect them. If a merchant is dilatory in sending his bills or statements it helps to make his customer slow in paying. Let them know you expect them to pay at the stated time, and if they make a promise give them to understand you expect it kept. Years ago many accounts were kept on the books and settled in six months or a year, but the long-time accounts are not so desirable to-day, and merchants should confine their accounts to much shorter time, turn the stock oftener; in fact, it's an absolute necessity to-day because of the smaller profits.

There is one particular class of credit seekers that you are all acquainted with, that's the one who makes it his particular aim to get credit and not pay. He don't intend to pay, but he thinks he has done something to be proud of if he can obtain credit and not pay. He usually lives well (he can afford to at the expense of the merchants), manages to get some credit, pays a little on account of his bill and gets more credit. He wants the best of everything, the choicest cuts of meat, the best tea and coffee. Finally the merchant says: "I must have money, the account is too large; you owe me too much," and presto change, your good customer is gone and your goods

Will Make Their Fortune

This is what Duff & Son, of York Street, say of the proprietors of T. & P. Pickles, adding, "If they have capital and energy; we never saw finer goods." This speaks for itself.

LUCAS, STEELE & BRISTOL

AGENTS

HAMILTON

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by _____

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta

As good as ever.

REINDEER BRAND CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

WE CAN . . .

supply your wants
with the . . .

Choicest of

CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon ; Lobsters (tall and flat) ; Fresh and Kipperred Herrings ; Potted Ham, Chicken, Beef, and Tongue ; Deviled Ham, Chicken, Beef, Tongue, and Turkey ; Boneless Turkey, Chicken, Duck, and Pigs Feet ; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

also. He will find another merchant to give him credit, and treats him the same way.

Now, why can't you try your organized credit bureau, work together and get information on such people, so that they can't prey on the community? Pull together, don't be afraid to give each other needed information ; it will all come back to you, and save many a dollar from the bad-account list. Cooperation will accomplish wonders, if you will all work together. You can't do it by each one working in his own way ; you must all lend your energies to promote the one end.—The Grocery World.

GOOD FLORIDA ORANGE CROP.

The drought has probably cut down the Florida orange crop one-third to one-half below what it was expected the crop would be, says an exchange. At one time the yield of the groves this year was estimated at between 750,000 and 1,000,000 boxes, but the long continued dry weather caused a great quantity of the fruit to drop, and it is now believed that the crop will be in the neighborhood of a half million boxes. Growers expect fancy prices, though, and are far from being disheartened. The Florida orange-growing industry is making steady headway again. It will be a decade or more, though, before the crop reaches the magnitude of the year or two just preceding the great freeze. A crop of 1,000,000 boxes, though, may be expected any year now, with fairly good weather conditions.

A GROCERY WITHOUT COUNTERS.

The new retail grocery store which Bate & Co., have opened on Rideau street, Ottawa, has no counters. The stock will, instead, be attractively arranged in cabinets, etc., as is the custom in some of the best appointed United States stores. The intention of this arrangement is to remove somewhat the commercial aspect, which is considered distasteful to many of the feminine sex.

TRADE CHAT.

THE grocers of Sarnia, Ont., and Port Huron, Mich., United States, intend holding a union excursion to Saginaw, Mich., on Monday, August 11.

The C. P. R. intends building a \$50,000 dock at Brockville, Ont.

The Dundas Banner says that town is badly in need of a grist mill.

Essex county tobacco growers have already received offers of 17 cents per pound for their crops.

Alex. McD. Allan, Goderich, Ont., has been appointed fruit commissioner for Canada at the Paris Exposition in 1900.

Three persons in St. Thomas, Ont., were recently poisoned by eating slightly tainted smoked meat. All three recovered.

The factory of Pearsall & Co., fruit basket manufacturers, Kingsville, Ont., was burned recently, and 10,000 peach baskets were consumed.

The Hudson's Bay Co. intends erecting a large brick building in Nelson, B.C., in which to conduct its business as general merchants, etc.

A recent fire in the grocery store of Mr. Caron, 1520 St. Catherine street, Montreal, is supposed to have been caused by rats or mice nibbling at matches.

A former Napanee merchant, after winding up his business, had his goods removed to a barn. The barn and the goods, \$1,200 in value, were burned a few days ago.

The Guelph chief of police recently examined all the butter on the Guelph market, and found 26 rolls, each from one to three ounces under weight, all of which he confiscated.

A Cannington merchant lately left home for a few days on business, and his friends, thinking he had absconded, went to his place of business and stripped it of everything there was in it, but when the man returned he called on them for an explanation, when they appeared sorry for what

they had done, but this will hardly clear them in the suit for damages which is likely to follow.

Meredith, Chief Justice, held recently that a chattel mortgage may be made to a trustee for the creditor, if the latter assents, even after the execution of the mortgage, and that the mortgage is valid, although there was nothing on the face of it to show the fiduciary position of the mortgagee.

All the crops around here are prodigious ; such as have not been known in many years, the hay particularly. Very few farmers have anything like barn room enough to store it, and the quality is splendid. The grain also gives promise of being of superior quality as well as a large yield.—Richmond, Que., Guardian.

"Goshdurn you an' your old grocery !" shouted the man who had backed up against the fresh paint.

"Didn't you see the sign 'Fresh Paint?'" asked the grocer.

"Of course I did ; but I've seen so many signs hung up here announcing fresh, that I didn't believe it."—Indianapolis Journal.

A report comes from Sussex, N.B., that the cheese made in that district this year is greater than the total production last year. The creamery which was operated there from November 11 to May 14 did good work, 31,376 pounds of butter, valued at \$6,200, being manufactured.

S. E. Robertson, baker, Woodstock, Ont., was charged, in the police court, with selling Vienna rolls under the regulation weight of bread. The defence was made that Vienna rolls cannot be classed as bread, and that the regulations, therefore, do not affect them. The case was deferred to another sitting of the court.

A one-cent stamped envelope is shortly to be issued by the Post-office Department. The price in excess of the face value is ten cents per hundred less than that of the old stamped envelopes, so that 100 of the new one-cent stamped envelopes may be obtained at any post-office for \$1.20. The envelopes, apart from the stamp, cost only 20 cents per hundred.

Spring
Summer
Autumn
Winter

Because Tillson's Flake Barley doesn't heat the blood, perhaps you think that it will sell well only in warm weather.

It is especially wanted in Summer, but it sells readily at ALL seasons. One reason is because it is so easily digested by even the weakest stomach, and yet furnishes ideal nourishment to body and brain.

Some people cannot eat Rolled Oats because they cause eruptions on the skin—other folks want and need a change for breakfast. Because it sells by the pound it is EASY to sell—there is a ready sale for Tillson's Flake Barley in Spring, Summer, Autumn and Winter.

**Tillson's
Flake Barley.**

The Tillson Co'y, Limited, Tillsonburg, Ont.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

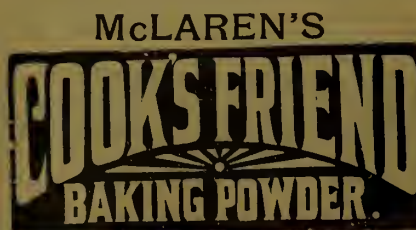
With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers make
a point of Keeping it
always in Stock.

ROBERT GREIG & CO.'S FAILURE.

MISPLACED confidence seems to have been the original cause of Robert Greig & Co.'s failure. It seems that at the time when Mr. Greig became a member of the firm of Kennedy, Greig & Co., the statements of the concern as supplied by Mr. Kennedy showed it to be on a sound financial basis, but during the time which elapsed between Mr. Greig's becoming a member of the firm and his taking an active part in the business (about three months) notes were given for a large amount of liabilities which had not been previously

shown. This fact, together with the circumstance that many of the accounts receivable marked good turned out to be worthless, has been a heavy burden for the firm to carry. The recent failure of Tester & Co. coming as it did at a bad season of the year and involving the firm of Greig & Co. to the extent of about \$4,500, was the immediate cause of the suspension.

Mr. Greig, and also his father Mr. Wm. Greig, who has financially helped the firm in its time of need, have the sympathy of their many friends who acknowledge the strenuous efforts put forth to keep the firm's

head above water. The liabilities are about \$95,000, consisting of : Unsecured claims, \$56,000 ; secured (mortgages) \$27,000 ; privileged, \$1,600, and indirect, \$9,300. The principal unsecured claims are those of Wm. Greig, \$36,800, and Boyd & Co., \$9,611.70 ; secured, H. B. Ames, \$16,000 ; D. Williamson, \$7,841.80 ; Molsons Bank, \$2,744.62. The indirect claim consists of paper under discount with the Molsons Bank.

The firm of Robert Greig & Co. must not be confounded with The Greig Manufacturing Co., the latter being an entirely independent concern and in no way affected by the failure of Greig & Co.

SARNIA

**Water White
Lamp Oil. . .**

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**
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OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of
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Works :
VICTORIA, B.C.



A Large **CLOCK**

with **CHEWING GUM.**

It goes with the following assortment, viz.:

70-5c. Bars Tutti Frutti	-	-	3.50
23-5c. Packages Pepsin Tutti Frutti	-	-	1.15
36-5c. Bars Globe Gum	-	-	1.80
20-5c. Packages Globe Pepsin	-	-	1.00
75-1c. Pieces Longfellow	-	-	.75
Bronze Flower-Girl Clock	-	-	5.00

Price, Complete, \$6.50. **\$13.20**

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to

ADAMS & SONS CO.

11 and 13 Jarvis St. - - TORONTO, ONT.

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for immediate delivery :

Lemonade Sets, Bohemian,
gilt and decorated.

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Jelly Tumblers

Milk Bottles with patent covers
Milk Bottles with disc covers

Flasks of all descriptions

Tumblers of every description in
cut, blown and pressed ware

Also a full line of Glass Shades,
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Limited

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SARDINES

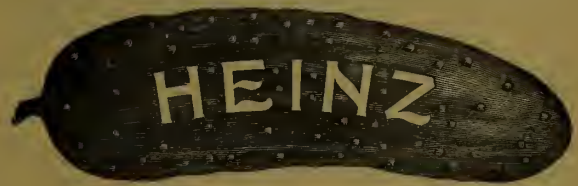
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Equally good at a picnic or in camp, for every day use in the home or a course dinner—Heinz's Baked Beans with Tomato Sauce.

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The GENUINE
always bear this
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The Cheese of the Refined

EASY TO BUY
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EASY TO DIGEST
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For COTTAGE, CRUISE, CAMP and PALACE.

New Japan Dust and Siftings for Prompt Shipment.

H. P. ECKARDT & CO., *Wholesale Grocers* **Toronto.**

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CLOTHES PINS
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TUBS
PAILS
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BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
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SCOOPS

And all Grocers' Sundries

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Sample room

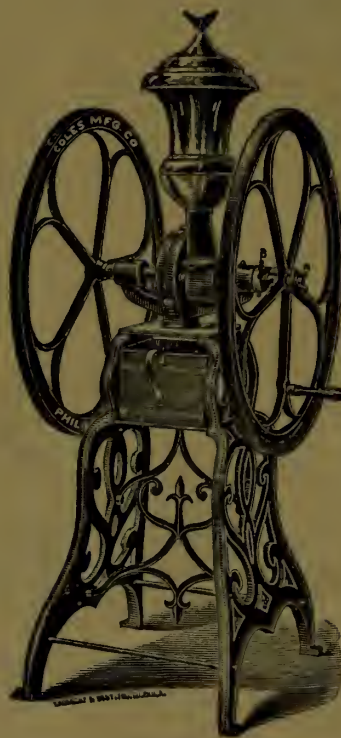
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all leading gro-
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selves, we now wish to make
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Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { **TODHUNTER, MITCHELL & CO.,** Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.



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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

SHIPPING RASPBERRIES TO BRITAIN.

THE CANADIAN GROCER is glad to learn that at least one Canadian canned goods' packer is trying the experiment suggested in these columns.

It will be remembered that a representative of THE GROCER visited the Produce Exchange in Manchester, England, a year ago, and was informed that large quantities of raspberries were imported annually from New Zealand and other distant points.

One large English preserver when asked if he imported from Canada explained that they could not be got there. He was so informed by the Canadian offices in London. He was told that Canada imported large quantities of preserved goods from England, and therefore could not be a shipper of them. This wrong impression was at once corrected, and the representative of THE GROCER gave him the addresses of a number of Canadian houses who could supply these goods. Raspberries being scarce and dear, it was noticed that several packers, who had a display of samples at Manchester, put up a very palatable compound of raspberries and apples.

English packers import raspberries

chiefly in kegs with just enough sugar to preserve them. The Canadians who have taken up the idea are packing them in 10-lb round tins. The experimental shipment will consist of five carloads.

It is to be hoped that the experiment will be a success. Canada produces many thousands of pails of wild raspberries, the kind wanted. The development of such an industry would leave thousands of dollars in the hands of the farmers and country merchants. Those who have taken up land in new districts, where wild raspberries chiefly abound, will find them a most valuable source of income at a time when a few dollars are most needed.

It is unfortunate that we have not some native Canadians in our London offices, men who know something about our resources, men who have lived in and who have traveled about the Dominion, who have grown with the country.

The lamentable ignorance displayed by them is familiar to the Canadian business men who go over regularly. One gentleman told the writer he heard an Englishman inquire there where Regina was, and was told it was not in Canada.

It is in the interests of business men everywhere to keep up the agitation until our London office is remodeled or a proper commercial agency established, not to promote the sale of any manufacturer's special goods, but of our general products, like grain, flour, dairy and other produce. Of twelve articles grown on Canadian farms Britain imports \$600,000,000, of which Canada supplies but \$57,000,000.

The world's probable production of gold for 1898 is estimated by the United States Mint Bureau at \$275,000,000. Be sure you get a share of it.

EXPANDING LUMBER EXPORTER.

The Argentine Republic is expanding as a lumber exporting country. The total quantity sent out last year was valued at \$6,000,000, part of which went to the United States.

By way of comparison it may be perhaps not uninteresting to note that Canada's exports of lumber last year were \$23,808,562 and those of the United States \$21,814,952. Timber and logs are omitted in both instances.

CANADIAN EGGS AND AFRICA.

SOUTH AFRICA last year imported 2,650,273 dozens of eggs, of which the United States furnished 252,468 dozens.

Canada, which should at least be able to do as well as the United States in this particular, did not send one dozen.

The quantity of eggs which the colony imported is nearly equal to the quantity Ontario exported last year, but the price which eggs sell at in Cape Town is even a greater attraction than the consumptive requirements thereof. The price at which eggs were selling there a week or so ago was 84c. per dozen.

Would it not be well for Canada to make some enquiries in regard to the possibility of finding a market for eggs at the Cape? The fact that the United States sent a quarter of a million dozen, about half as many as Canada last year sent to the United States, would at least warrant the Department of Trade and Commerce looking into the matter, for eggs, it must be remembered, are among Canada's specialties.

Dead beats are usually so much alive that merchants have no easy task to keep from being victimized by them.

THE SUGAR AGREEMENT.

The western wholesale delegates were in Montreal again last Thursday to confer with the eastern grocery firms.

The object of the conference was to perfect some details of the recent agreement and draw up others which will cover more ample ground.

While this is being done, a committee now being at work upon it, no allowance will be made to buyers for freight, but all sugar is to be sold f.o.b. Montreal in the Province of Quebec.

When the proposed scale of prices, which will cover every important point touched by rail or boat in the Provinces of Ontario and Quebec, is completed, traders throughout the two Provinces will be obliged to observe these prices.

In the meantime, the agreement is in force in Ontario and in Quebec, sugar being sold at the f.o.b. Montreal price, the buyer receiving no allowance for freight, which, it is understood, he will, after the scale is completed and adopted.

CANADA'S TRADE WITH THE FAVORED COUNTRIES.

THE amendments to the Customs Act, adopted at the last session of the Dominion Parliament, confining the preferential tariff to the British Empire, went into operation on Monday last, Aug. 1.

In the Act, goods the product of the United Kingdom, certain specified colonies and dependencies and "any other British colony or possession the Customs tariff of which, on the whole, is as favorable to Canada as the British preferential tariff herein referred to is to such colony or possession," are entitled to a reduction of one-fourth in the rate of duty. The countries mentioned in the Act as entitled to the reduction were:

The United Kingdom of Great Britain and Ireland.

The British Colony of Bermuda.

The British Colonies commonly called the British West Indies, including the following:

The Bahamas.

Jamaica.

Turks Island and the Caicos Islands.

The Leeward Islands (Antigua, St. Christopher-Nevis, Dominica, Montserrat, and the Virgin Islands).

The Windward Islands (Grenada, St. Vincent and St. Lucia).

Barbadoes.

Trinidad and Tobago.

British Guiana.

Since then, the Minister of Customs has decreed that the products of New South Wales are also entitled to share in the benefits of the preferential tariff.

There is, therefore, something like a score of different places within the Empire which are now enjoying favors under the preferential tariff. So far, the only part within the Empire which sends us anything like a large amount of products is the United Kingdom; and that transcends that of all the others combined. It was over 92 per cent. of our imports from the British Empire and over 26 per cent. of our total imports from all countries.

The actual imports from the British Empire were \$31,671,956, of which \$29,412,188 were from the United Kingdom, and but \$2,259,771 from the rest of the Empire.

From the British West Indies, which include the Bahamas, Jamaica, Turks Island and the Caicos Islands, the imports were \$1,069,043. British Guiana goods were brought in to the value of \$102,700. No figures dealing separately with the imports from New South Wales are given by the

Canadian trade returns, all being grouped under the classification of "Australasia." The total imports from Australasia last year were \$147,900. Of the Dominion's trade with the other colonies mentioned in the preferential list there is no mention whatever made in the trade returns. With some, of course, we do no trade whatever.

The duty collected in 1897 from the countries which are accorded the preferential terms and whose names figure in the Dominion trade returns was: Great Britain, \$6,205,366; West Indies, \$207,429; British Guiana, \$93,532; Australasia, \$5,031. This is a total of \$6,506,327, or less than \$20,000 short of the total duty collected on all goods imported that year from the British Empire. Were the imports of dutiable goods from the British Empire the ensuing year to be the same as that upon which the above calculation is based, Canada's revenue therefrom would only be a little over \$4,800,000, instead of over \$5,500,000, but THE CANADIAN GROCER firmly believes that the revenue from British goods will be larger than before, for the simple reason that it expects the imports will be largely augmented.

The principal dutiable articles we get from Great Britain are: Books, etc., \$204,921; cement, \$109,887; cottons and manufactures of, \$2,684,462; drugs, dyes and chemicals, \$224,517; earthenware and chinaware, \$388,485; fancy goods, \$869,413; flax, hemp and jute, and manufactures of, \$1,155,274; glass and manufactures of, \$186,008; fruits (green, dried, preserved), \$212,517; gloves and mitts, \$228,060; hats, caps and bonnets, \$692,613; iron and steel, etc., and manufactures of, \$2,133,447; animal and vegetable oils, \$323,653; paints and colors, \$209,485; silk and manufactures of, \$1,395,545; spirits and wines, \$425,657; wool and manufactures of, \$5,553,094. Our total imports of dutiable goods from Great Britain, in 1897, were \$20,190,468, and, of free goods, \$9,190,468.

The dutiable goods imported from the British West Indies were \$936,616, and, of free goods, \$132,427. The principal dutiable goods consisted of cocoanuts, \$15,409; sugar, \$423,333; molasses, \$468,542; fruits, \$6,779; spices, \$6,319; rum, \$4,104.

Dutiable goods imported from British Guiana were valued at \$102,472, and principally consisted of rum, \$5,951; sugar, \$74,089; molasses, \$19,871. The free goods were only valued at \$228.

As already pointed out, our own returns do not give figures for New South Wales alone, but from a New South Wales source the exports to Canada were given at £11,555, or in round numbers about \$57,000 in Canadian currency. The total exports from New South Wales to all countries were £23,010,349, of which £15,338,610 was produce of the colony.

The exports of Trinidad and Tobago in 1896, the last year for which we have any returns, were \$10,540,321, of which \$6,634,964 was merchandise of home produce. The principal export products of Trinidad and Tobago are sugar, molasses, rum, cocoa, cocoanut and asphalt, all of which Canada imports.

Jamaica's exports for the year ending March 31, 1897 were \$7,155,173, and consisted of coffee, \$1,026,603; bananas, \$1,471,755; cocoanuts, \$172,312; oranges, \$757,030; ginger, \$160,802; pimento, \$375,475; rum, \$599,629; raw sugar, \$723,571; wood (logwood) \$786,283; all other articles, \$1,081,713.

Barbadoes exported \$3,690,035 worth of goods in 1896, of which \$582,677 went to British North America. The chief items of export were: Fish, dried, \$245,009; flour, \$77,105; salted meat, \$18,574; molasses, \$593,847; rice, \$78,325; rum, \$1,209; raw sugar, \$2,122,531.

The chief products of the Bermuda Islands are early vegetables, bulbs and arrowroot. The export of the Islands are about \$500,000.

The products of the Leeward Islands are chiefly sugar and molasses, and their exports aggregate in the neighborhood of \$1,500,000.

Although the tariff concessions Canada has made have not so far induced similar favors, yet we believe the Dominion's reward will come in the shape of an enlarged trade with the Motherland and with her kith and kin in the islands of the sea. There may not be any material evidence of it for some time, but, if the business men of this country are aggressive and wise, we have no doubt as to the final result.

A DUTY FOR PORK-PACKERS.

IN an article commenting upon an interview with Mr. Chester Fearman, of the F. W. Fearman pork-packing firm, Hamilton, The Toronto Sun made the suggestion that the superintendent of the Farmers' Institutes should endeavor to have lectures on hog raising delivered by practical packers as well as by farmers.

The suggestion is a good one, and there should be no hesitation in adopting it.

The farmer has the raising of the hog, but the packer has the preparing of it for market. It is only natural, therefore, that the two should cooperate in devising ways and means of getting the best results, not only for the farmer's pocket, but for the trade of the country.

In Great Britain, Canadian bacon, because of its peculiar quality, enjoys a high reputation, and a Frenchman recently told a London, Eng., trade journal that the best bacon imported into his country was Canadian.

The climate may have something to do with the reputation the product of the Canadian hogs enjoys in Europe, but the manner in which it is fed has more. The packer knows this better than anyone. He knows that the pea-fed hog produces the best bacon, and he should be employed as much as possible in imparting this knowledge to those who raise the hogs.

The value of the bacon, hams, shoulders and sides exported in 1897 was \$5,843,800, against \$4,382,465 in 1896, \$3,806,714 in 1895, \$2,938,551 in 1894 and \$1,975,518 in 1893. How important the hog product industry is and how necessary it is that every effort should be made to expand it is obvious from these figures.

BIG SALMON RUN IN THE NORTH.

While the pack on the Fraser is so far disappointing, that on the other rivers in the Province is likely to be good. Up to July 29 the aggregate pack on the Naas and Skeena rivers, and at Rivers Inlet, was 128,000 cases.

Last year the total pack at the three points mentioned was 126,959 cases, and that included the whole season's output. But, while these are the most important canning points, next to the Fraser, yet they are not nearly as important, for, against the former's

126,979 cases last year, the pack on the latter river was 860,459 cases, out of a total of 1,015,477 cases in the whole of British Columbia.

PRICES ON NEW PACK SALMON.

THERE have been no further important contracts in new pack salmon at Montreal since those reported a week or ten days ago. The reason is not far to seek. Jobbers in Montreal and packers on the Coast have a difference of opinion as to the proper basis of value. The former assert that every year there is the same old tune played of damage to the fisheries, etc., and that yet in the end the average ruling price does not by any means bear out the inference created by the early statements. While they are willing to agree, therefore, that prices on salmon are going to be reasonably firm this fall, they do not apprehend that they will have any difficulty about procuring supplies, and, consequently, are not very urgent buyers at the moment.

The sum total of their opinion appears to be that first-class red sockeye fish will be obtainable at an average price of \$3.50 per case f.o.b. on the Coast, and that other grades will run from \$3 to \$3.50, and possibly less.

It will be interesting to see how near the mark they are from the future course of the market.

THE RICHEST PLACER MINES.

A correspondent of Bradstreet's New York, writing from Dawson City in regard to the Klondyke says:

"I am told by miners from Australia, Africa, British Columbia and the United States that there is more gold in sight here than in any other placer digging yet discovered. The output is a much-discussed question, but is much exaggerated. I have taken some trouble to compute the amount of the output, and the closest figures would indicate that it will be between \$8,000,000 and \$10,000,000. The royalty of 10 per cent. is looked upon here as a great hardship, and is retarding the work to some extent, and I know a large number of the miners who will 'sit on their claims' in hopes of a reduction. Water on the Eldorado and Bonanza creeks is very scarce, and very little work is being done there at the present time on the dumps."

DROPS FROM THE EDITOR'S PEN.

A big head is too large for the biggest business.

Snarling merchants like snarling dogs always drive people away.

He who gets money should be careful he does not get meanness with it.

It takes time to learn a business just as it requires practice to become strong.

When a man goes to law it is usually to lose his money even if he wins his case.

Every moment lost is a golden nugget sunk beyond recovery in the Ocean of Time.

When a man gets down to business late his business is usually early in leaving him.

Merchants who do not keep up to Date will be overtaken and ruined by Bankruptcy.

Those who essay to get something for nothing usually get one thing—disappointment.

The business that cannot stand advertising is like a vessel that is too weak to allow a sail to be hoisted.

People who fail in everything else sometimes go into business. And the last state is often worse than the first.

There was an old saying that a lying tongue ought to be cut out. Modernized, the same doctrine ought to be applied to the lying "ad."

Dishonesty is about the most unreliable thing a merchant or anyone else can employ to accomplish that which it was employed to accomplish.

Some only learn to swim after being thrown into deep water, and some only learn to rely upon themselves after they have been thrown upon the world.

IN OUR LONDON OFFICE.

For the information of readers of THE CANADIAN GROCER in Great Britain, an official copy of the memorandum of information and instructions respecting the British Preferential Tariff has been put on file in our London, England, office. Our representatives there will have much pleasure in showing it, together with a schedule of forms required, to any who may desire the information.

Lobster.NOBLE'S X, XX Tall: XXX ½'s Flat.
L.M.&Co. "ROCK" Flat 1's and ½'s.**Shrimp.**

BARATARIA 2's Tall: 1's Flat.

Cove Oysters.MALLORY'S DIAMOND, 1's and 2's.
WAGNER'S DOGSHEAD, 1's and 2's.**Clam Bouillon.**

BURNHAM'S 3's.

Vienna Sausage.CUDAHY'S "REX" BRAND
1's and ½'s.**Smoked Beef.**

BEARDSLEY'S 1's and ½'s.

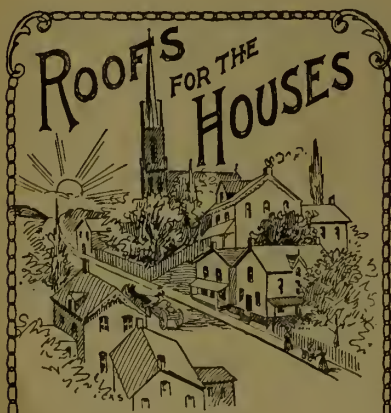
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EBY, BLAIN C^O.

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WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

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32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

A FRESH PIECE OF SOAP FOR EVERY GUEST.

3-OZ.
Oblong Cakes.*Honey,
Glycerine,
Rose or
Carbolic.*Cases, 6 doz.
25c. per doz.*Honey,
Glycerine,
Rose or
Carbolic.*

Will wash in hard, soft or salt water, and at any test guaranteed equal to any other soap manufactured. Pays you a good profit.

PURE GOLD MFG. CO., Limited

31 and 33 Front St. East, Toronto.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 4, 1898.

GROCERIES.

THE wholesale grocery trade in Toronto is not, this week, noted for any great activity, but there is a nice business being done nevertheless for this time of the year. Sugar is naturally the commodity which is most active, although refiners' agents are experiencing a lighter demand than they did a week or two ago. Canned goods are quiet both for present and future delivery. There is a little doing in spices at firm prices. A few transactions are reported in Japan teas, but in general the tea trade is quiet. A little business is being done in new season's foreign dried fruits for future delivery, but of a limited character. Coffee continues quiet. Sal. soda and bicarb. soda are both dearer on account of higher freight rates.

CANNED GOODS.

Prices are being firmly held on canned tomatoes, corn and peas of this season's production, but there is very little business doing. There have been a good many contracted for and packers do not appear to be anxious to sell, nor wholesalers to buy, preferring to await further developments before doing more business. Wholesalers are still quoting 75 to 80c. for future delivery, and corn 65 to 70c. per dozen. Peas are quoted at 65 to 70c. The lowest prices now reported to be quoted by packers for tomatoes is 75c., while some are asking 80c. Wholesalers are still booking orders for canned salmon. Prices are still firmly held on the Coast, and, while a short pack is promised on the Fraser river, on the Skeena and northern rivers there is a good run of fish. Within the last few days prices have been refused on the Coast which would have been accepted less than two weeks ago. Wholesalers report a little enquiry for canned lobster, but not much business is being done. Fresh shipments have arrived on the Toronto market during the past week. Canned meats are slow and there is nothing doing in canned fruits.

COFFEES.

The coffee market is quiet, but there is a firmer feeling as to prices. It is estimated that the world's visible supply of coffee increased by 150,000 to 200,000 bags during July.

SYRUPS AND MOLASSES.

No syrups are being offered by the refineries, and only an occasional order is being received by the wholesalers. The syrup market rules steady. Molasses is quiet, with the New Orleans market firm and unchanged.

SUGARS.

There are a good many sugars moving, although the volume of business is not as large as it was a week ago. This is particularly true as far as the experience of the

refiners goes. Brokers are experiencing a great deal of difficulty in effecting sales of foreign refined sugars. There was some offered during the week at less than 4c. per lb. without buyers. There have been some lots of foreign refined sugar refused in both Toronto and Montreal within the past few days on the ground that the shipments were not up to sample. Prices are unchanged either in Canada or the United States, and in London, raw sugars are a little firmer.

SPICES.

Pepper and cloves continue firm, with the former active, in London, Eng. Locally, the market is quiet and unchanged.

TEAS.

Local representatives of shipping houses are experiencing a good enquiry for new season's Japan teas at from 16 to 17c. There have been a few offering at these prices, and they have been quickly picked up. There is no evidence of lower prices, and holders are, in some instances at least, asking $\frac{1}{2}$ c. per lb. more than they were a week ago.

Wholesalers are this week experiencing a good business in new season's Moning Congou teas. These teas are this year show-

See pages 26 and 27 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

ing good value, being of full body and without the objectionable flavors which have been experienced during the past season or two.

Indian and Ceylon teas are quieter than they were, transactions being confined, as a rule, to what may be termed snaps. Mail advices from London, under date of July 22, state that supplies of Indian tea at the auction were small, and prices, except for a few fine parcels of Darjeelings, irregular. Ceylon teas met with a fair demand at the previous week's prices.

NUTS.

Advices received from France state that the crop of Grenoble walnuts is likely to be smaller than last year. A few confidential orders for Grenoble and Marbot walnuts and Tarragona almonds have been placed by local wholesalers. The price of filberts has recently dropped 4s. per bag, but they are still selling at firm prices.

FOREIGN DRIED FRUITS.

CURRENTS—Advices received during the past week from Patras state that the condition of the crop is of a most encouraging nature. A few confidential orders for early shipment have been placed during the past week, but they are small.

SULTANA RAISINS—Advices received this week from C. Whittall & Co. state that the yield of Sultana raisins is now estimated at

33,000 to 34,000 tons, which is in excess of last year's production.

FIGS — Advices from the market of production state that the fig trees are shedding some of their fruit, in consequence of which the estimate of the crop has been reduced to 7,000 to 7,500 tons.

PRUNES—There has been a little business done on the local market in Bosnia prunes for October shipments.

CALIFORNIA RAISINS—Local wholesalers are placing orders for new season's California raisins, first shipment. The prices are open.

GREEN FRUITS.

The past has been a comparatively quiet week. Raspberries are almost done. Gooseberries are done. White and red currants are scarce. Lawtonberries are plentiful, and, as the demand is ordinary, prices have dropped 1c., now being quoted at 4 to 6c. per quart. Blueberries are arriving in moderate quantities. Cherries are still on the market. The demand for them is not brisk. Early Canadian apples are now coming onto the market in both baskets and barrels. Baskets are quoted at 25 to 40c., and barrels (Duchess apples) at \$2.25. Bananas continue somewhat scarce, with prices easier. Canadian peaches have begun to arrive in fair quantities and in better condition than previously noted. Prices are unchanged. Receipts of Canadian tomatoes are still increasing, and, though the demand is improving, prices are falling. A reduction of 15 to 20c. is noted this week. Stocks of oranges are low, and, as the demand is quiet, there is hardly any business done. Stocks of lemons are decreasing steadily, as the demand keeps good. The quality now left in the hands of jobbers averages much higher than that of a few weeks ago, as the poorer stock had to be got rid of on account of the hot weather. An advance of 50c. to 75c. per box is noted. Watermelons are plentiful. Some excellent melons are selling at from 12 to 16c. each, a decline of fully 8c. over ten days ago.

COUNTRY PRODUCE.

EGGS — Receipts are increasing. The "loss off" on account of bad eggs is still heavy, though not as heavy as was noted during July. At outside points 9 to 9 $\frac{1}{2}$ c., f.o.b., is asked. The Toronto market has weakened somewhat, 10 to 12c. now being the range of prices asked.

POTATOES—Prices are steady, 60 to 70c. per bushel still holding good. Receipts are increasing.

HONEY—Business is opening up nicely, with prices steady.

VEGETABLES — Cauliflower, celery and lettuce are cheaper this week. Green peas and butter beans are dearer. We quote: Corn, 10 to 12 $\frac{1}{2}$ c. per doz.; cauliflower, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; onions, seed, 10c. per doz. bunches; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 30 to 75c.; parsley,

BRANCHES—

MONTREAL:

Board of Trade Building.

TORONTO:

Henry Wright & Co, 51 Colborne St.

WINNIPEG: E. W. Ashley.

VICTORIA: La Patourel & Co.

THE ST. CROIX
SOAP MFG. CO.

ST. STEPHEN, N.B.

10 to 15c. doz. bunches; cucumbers, short, 25 to 40c. per doz.; green peas, large, 75c. to \$1.50 per bag; Canadian butter beans, 75c. to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck.

BUTTER AND CHEESE.

BUTTER—There is more enquiry noted for better grade dairy tubs. Creamery prints are in excellent demand, while the export and shipping enquiry for creamery tubs and boxes has improved during the last few days. At country points the following f.o.b. prices are quoted: Dairy tubs, 11 to 11½c.; prints, 11½ to 12c.; creamery prints, 16½ to 17c.; tubs and boxes, 15 to 15½c.

CHEESE—Many factorymen persist in keeping their product in the hope of higher prices. The British market, however, as yet shows little sign of much higher values. Sales at country boards are all at about 7½ to 7 9-16c. Toronto prices are steady at 7¾ to 8¼c.

PROVISIONS.

There is a good enquiry for all smoked meats. Hams are ½c. dearer than last quotation, now being quoted at 10¼c. to 11¼c. Long clear bacon is moving well.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Ontario wheat has experienced another decline, goose wheat dropping 10c., white and red 3 to 4c. We quote on cars outside as follows: Wheat, red winter, 67 to 68c.; white winter, 66 to 67c.; goose, 60 to 61c. The street market is quiet, farmers, as a rule, being too busy to bring in grain. We quote: Wheat, white, 70 to 73c.; red, 71c.; goose, 68c.; peas, 51c.; oats, 29 to 30c. No. 1 hard Manitoba wheat is quoted at 95c., Sarnia freights.

FLOUR—There has been an all round decline of 10c. this week. We quote: Mani-

toba patents, \$5.15 to \$5.25; Manitoba strong bakers', \$4.75 to \$4.85; Ontario patents, \$4.30 to \$4.40; straight roller, \$3.60 to \$3.70, Toronto freights.

BREAKFAST FOODS—Prices unchanged. Demand fair. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

MARKET NOTES.

All grades of flour have declined 10c.

American water-white petroleum is quoted 1c. per gallon cheaper, at 16½.

An advance in cream of tartar is likely to take place, according to recent advices.

QUEBEC MARKETS.

MONTREAL, August 4, 1898.

GROCERIES.

THE week has been a rather quiet one in general groceries, so far as actual movement for prompt delivery is concerned, but there has been considerable business between first and second hands for forward account. This is particularly the case in Japan tea, which displays not only marked strength but increased activity. In canned goods jobbers and packers do not appear to agree as to values, hence business is not brisk, but values are firm. Sugar continues steady at the recent rise, and in other departments no material change or feature calls for mention here.

SUGAR.

Demand for sugar has not been as brisk as it was a week ago, but there is still a fair

business moving in all sorts, both granulated and yellows. Values continue unchanged at the 1-16c. advance noted last week, and the raw article, also, is steady, both in beet and cane, in London and New York.

SYRUPS.

There has been no change in syrups, business ruling quiet at 2¼c. per lb. for sugar house grade.

MOLASSES.

The molasses market, also, is without change. Stocks here are not heavy, and the feeling is very firm, though business is practically at a standstill, as it usually is at this time of the year. Recent sales of round lots of Barbadoes stock from first hands have been made at 27c. for 100-puncheon lots, and holders are confident that higher prices will prevail as soon as the fall demand sets in. The jobbing range is unaltered, as quoted in our prices current.

CANNED GOODS.

Business in canned goods of all sorts has been quiet, for the very good reason that packers and the jobbing trade are unable to come together regarding values. The former, as noted last week, are not urging sales of vegetables because the crops are unpromising, so that values are firm, agents now asking 80c. for new pack tomatoes, 75c. for corn and 70c. for peas, for future delivery. In salmon, there has been no further business in new pack since that already noted, but though firm prices are being asked jobbers here are not urgent buyers as yet.

COFFEE.

There has been no improvement in the coffee market, business ruling dull with no sales of importance to report. Values, as a rule, are unchanged.

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

AGENT WANTED.

WANTED AN AGENT FOR CANADA FOR AN old established first-class house of English Preserved Provision Manufacturers, whose goods are well and favorably known for the last quarter of a century. Apply in first instance by letter to Meredith, 109 Fleet Street, E. C., London, Eng. (33)

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**THE MANITOBA
PRODUCE AND COMMISSION COY.**
WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

SPICES.

The spice market is steady. Supplies now on spot are more plentiful, owing to recent large arrivals from abroad, and buyers have been able to fill wants with less difficulty. Prices show no change.

TEAS.

There has been an active demand for Japan tea during the past week, and some large transactions in new crop Japans have been put through at 17½ to 20c. for some 2,000 half-chests, while 12½ to 13c. was bid for 700 old Japan stock and refused, the holder asking 14c. In fact, the stock of this all low-grade tea under 20c. is remarkably light both here and at primary markets, as the latter teas that sold last year for 12½c. are now held for 15c., while 17½c. is asked for stock that only realized 15½c. last year. Above 20c. the difference is not so great. In fact, buyers appear to be convinced that in order to secure new crop Japans they will have to pay up, hence the greater activity that is noted.

NUTS.

Nuts continue without change, very little business being noted.

DRIED FRUIT.

Dried and evaporated fruits of all sorts furnish nothing striking at present. Recent reports, both from Europe and the Pacific Coast, inferred that the new crop of raisins promised well, and the same in the case of prunes.

DRIED APPLES.

Dried and evaporated apples contribute nothing of interest.

GREEN FRUIT.

There has been a good seasonable week's business in green fruit. Oranges are firming up under an active demand, selling 50c. higher this week, while lemons were unchanged. The first receipts of new blueberries were received from the Lake St. John region this week, and already quite a fair quantity have been sent forward to Hamilton and other points in Ontario.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

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CIGARETTES

RICHMOND STRAIGHT CUT.

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FOR SALE.

Choice Prime Beans.

Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT PACKERS
OF THE
42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

They are selling here in 4-quart boxes at \$1.75. Increased receipts of bananas have led to a decline of 75c. to \$1, while red, black and white currants are now off the market here. Blackberries are lower, at 5 to 6c., and there have been declines in California peaches, pears and plums, as will be noted in our prices current. Watermelons are off the market, while Canadian tomatoes have declined to 30 to 50c. per basket. Egyptian onions are lower, at \$1.50 to \$2 per sack.

COUNTRY PRODUCE.

EGGS—There has been an advance in fresh eggs and prices are firm at the rise. Lower grades are little enquired for. We quote: Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to 11½c.; P.E.I., 9½ to 10c.; and culls at 8½ to 9c. per doz. Receipts were 572 boxes.

BEANS—There was no improvement in the demand for beans, prices being unchanged at 90 to 95c. for primes, and at 95c. to \$1 for choice, hand-picked per bushel.

PROVISIONS.

There was no change in the local provision market. The demand for smoked meats continues good, and trade in these lines is still active, and prices rule firm. In lard a fair trade is doing. Pork rules dull and values show no change. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼c. to 8½c.; and compound refined at 5½c. per lb.; hams, 10½c. to 11½c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The holiday in England at the beginning of the week interfered with export trade here, particularly in coarse grains. Values generally are firmer than they were last week. Bids of 32½c. were made for oats afloat to-day, but holders generally held for 33c., and some were asking as high as 34c. Peas were steady, recent sales afloat being at 64½c.

Flour has ruled dull, demand being confined solely to small lots, and values on Ontario brands have been shaded materially during the week. We quote: Winter wheat patents, \$4.50; straight rollers, \$4 to \$4.25; bags, \$2 to \$2.10; Manitoba patents, \$5.30, and strong bakers', \$4.90.

The feed market has ruled quite firm since last report under small supplies and a brisk demand, so that buyers find it difficult to fill their wants. Values are \$1 higher all round. We quote: Ontario winter wheat bran, \$13; shorts, \$16 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moultrie, \$17 per ton, including bags.

The meal market continues quiet, the demand being only for small lots at \$3.60 to \$3.70 per bbl. for rolled oats.

The market for baled hay is in a very unsatisfactory condition at present. The receipts continue liberal from all points, and the market in consequence is fairly glutted with stock. The demand is limited, owing to the fact that buyers are well supplied at present. There is no actual change in prices to note. We quote: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

The cheese market is in a very mixed condition just at present owing to the extensive operations of speculators. Shippers find it impossible to do business because their limits do not permit of prices within ¼ to ½c. of what the goods are being held for, while, on the other hand, sellers with full bids at country points will not concede a fraction. Business was done in finest eastern colored to-day at 7½c. and white at 7¼c., which is an advance of an ⅛ to ¼c. per lb. on last week. In Ontario cheese holders have refused 7½c. for colored, their price being 8c., while 7¾c. is quoted for white. Colored is very scarce, hence the premium.

Butter also has been excited lately owing to extensive buying in the country by both local jobbers and shippers, and an advance to 19c. for creamery at New York. Below Quebec 16½c. was paid for several large factories which price is equivalent to 17c. laid down in Montreal, and the latter figure was made to day for quite a large line of goods. Western dairy has benefited by the advance in creamery. Last week it was obtainable at 13½c., but this week is stiff at 14c.

MONTREAL NOTES.

Ontario brands of flour are considerably lower than they were a week ago.

Fresh eggs have advanced ½ to ¾c. during the week and are firmly held.

Creamery butter is fully ½c. higher than it was last week and is active at the rise.

Speculative operations have led to an advance of ⅛ to ¼c. in the price of cheese.

Feed of all sorts is very scarce on this market and is \$1 higher than it was a week ago.

The first receipts of new blueberries from the Lake St. John region came to hand this week.

New Japan teas have displayed marked activity and strength during the week, large quantities changing hands for future delivery.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Aug. 2, 1898.

BUSINESS for July is better than for June. It has not proved as large a month at the Customs house as it has at some of the other large cities in Canada, though, on Saturday, July 30, the Customs house was kept open till the unusual hour of six o'clock to accommodate importers. Flour continues to drop off, while meal is firmer. While spot canned goods are easier, futures are the other way. Cream of tartar, while still low, is firmer. English rice is again offered rather below Canadian. New China teas are expected to be on the market this week. In sugar, the feeling is firm, but the continued offering of foreign sugar makes the outlook uncertain.

SALT—There are no further arrivals of Liverpool salt to report. There is, however, quite a quantity on the way here. Prices

show no change. There is but a fair business doing, and stocks are ample. In Canadian salt, three concerns are now competing for business in these Provinces. Prices, however, are not affected. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Dealers who did not buy early are being somewhat disappointed. It is almost impossible to get any packer to quote corn or tomatoes, and some will not quote peas. As our Province packs considerable corn and but few tomatoes, grocers here are chiefly interested in the latter. At present it looks as if high prices would rule. In new salmon trade is backward owing to stocks on hand. Advices from the Coast point to higher figures later.

GREEN FRUIT—In California fruits, such as peaches, pears and plums, prices have ruled rather lower this week owing to the market being overstocked. In peaches, the Georgias arriving are preferred to the Californian. Pears have the chief sale. Oranges, while of good quality, are slow of sale, being out of season. Lemons hold their price. In pines, the market has, this week, been supplied by the arrival of the West India steamer. Melons are rather lower and in light sale. Bananas have large consumption at even prices. Raspberries, wild, are plentiful, but cultivated as yet have not been largely received. Nova Scotia cherries, which are about out of the market, have been a large crop, and therefore prices ruled quite low. Apples so far to hand are good fruit. Reports from Nova Scotia point to but a fair crop.

DRIED FRUIT—Spot business continues light. Values are low. In Valencia raisins, orders going forward have been small and at open prices. Terms are payable here. To retain business, shippers have had to forego letters of credit. Advices concerning California raisins favor a good crop at fair prices, but for prunes, crop is said to be short and prices are expected to rule higher than last year. A good sample of American citron is being offered here rather under the English prices. Some of the same brought here last year gave good satisfaction. No prices yet quoted for new nuts, but most orders have gone forward on open prices.

SUGAR—Market is rather firmer. Montreal refineries continue to quote rather higher prices than those quoted by Halifax. Business is quiet. Some 1,500 bags foreign sugars arrived by steamer this week.

MOLASSES—Market is dull. Quantity arriving by steamer this month was not large, being some 76 bbls. Trinidad, 250 packages of Barbadoes, of which, of which 100 were for Fredericton, and about 20 bbls. Antigua. Stocks of Porto Rico and other grades held here are light. But for all this there is little life. Some samples of Porto Rico of good quality and at low figures are offered here from Boston. These, and offerings from Halifax, Yarmouth, etc., no doubt affect the market. New Orleans is hardly a feature in the trade though there are small quantities here.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodbugh & Co., Montreal, " " Quebec.

J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Extra Choice
Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO., Limited

Pork and Beef Packers,

TORONTO

Evaporated
Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners' and Sailors' use.**
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

PRODUCE—Butter is dull, and many dealers are overstocked. Prices are low, and there is little chance of improvement. Even good butter is low, but, of course, it has the preference.

EGGS—Are not so plentiful, and prices are rather higher, but they work up slowly.

CHEESE—Is also rather firmer, except for June make. Factories are not pushing sales. So far, for local trade, twins have been preferred. There is practically no sale for last season's make.

FISH—Business is quiet. In dry cod, receipts keep light, and, as very small stocks are held here, higher prices are expected. Pickled herrings are still very dull; smoked keep low. Boneless fish has fair sale. Prices are firmly held, particularly pure cod. Fresh shad continue to be received. Some are very fat and large, being caught in salmon nets. Pickled shad are freely offered. Finnan haddies and smoked shad have fair sale. We quote: Large cod, \$3.25 to \$3.30; medium, \$3.15 to \$3.25; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.45 to \$1.50 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; shad, 10 to 20c.; salmon, 16 to 18c.; ½-bbl. shad, \$4.

PROVISIONS—Pork and beef in barrels are quoted lower, and there is but light sale. Smoked meats are very quiet at even prices. Lard shows no change, but continues low.

FLOUR, FEED AND MEAL—Flour is still dropping off in price, and there is not likely to be any change for some time. Millers report new wheat of splendid quality and much better than last year. Ontario brands continue to have chief sale, and will until there is less difference between them and Manitobas. Oatmeal, while firmer, shows little change on this market. Oats quiet and quoted rather higher. Cornmeal is about as high as before the late decline. In feed, there is hardly any supply. Beans are very quiet at even figures. Hay is particularly dull. Barley dull, but continues to hold its price. More wheat and barley than ever before are being grown this year in our own Province. We quote: Manitoba flour, \$5.60 to \$5.70; best Ontario, \$4.65 to \$4.75; medium, \$4.40 to \$4.55; oatmeal, \$3.85 to \$3.90; cornmeal, \$2.20; middlings, \$2.20 to \$2.21; bran, \$1.70 to \$1.80; oats, 40 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The Dominion Coal Co., Cape Breton, have done a large business this summer. One day this month they were loading 10 steamers, with a capacity of 40,000 tons.

Mr. Magor, of Frank Magor & Co., Montreal, was in the city this week in the interests of Keen's mustard, Cadbury's chocolate and other lines for which they are Canadian agents.

The local Government this week granted bonuses of 25 per cent. on the cost of the machinery for flour mills at Woodstock, Shediac, Rodgersville, Buctouche, Camp-

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMs
and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

DRINK :::

::: Chocolate for Breakfast

It invigorates **MIND and BODY**
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate

HERDT & CO., 13 St. John St. Montreal
General Agents for the Dominion

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

bellton, River Charlo and Beldon. There are quite a number of applications yet to be considered. Subsidies of \$150 were granted to a number of cheese factories and \$250 to a butter factory.

Mr. A. C. Jardine, for so long one of the leading wholesale grocers of St. John, has gone to British Columbia, and, it is expected, will settle there. He is followed by the best wishes of a host of friends.

Grand Falls is becoming a very active village. Work on the development of the water-power has commenced. Upwards of 50 men are already employed. It is said some \$3,000 are to be expended on the works.

MANITOBA MARKETS.

WINNIPEG, Aug. 1, 1898.

THE crop prospects are a topic full of interest at present and the indications are that in both Manitoba and the Territories the yield will be fair indeed. In the east and west it is much above the average. In the central portion, however, it is lighter, though even at points at which the prospects were the worst three weeks ago there has been a marked improvement. If the weather continues good for ripening there is no doubt the results will be most satisfactory. Flour has dropped 10c. per sack since last writing. In the grocery trade business is good. Of course, so many families being out of the city for vacation has effected local trade to some extent, but, on the whole, business is good and prices steady.

Winnipeg is a hard market to cater for, as provision has to be made a long while ahead. At the present time orders are being made out and placed for supplies that will have to last until next June, and for this reason the markets of Winnipeg are often a feast or a famine.

Creamery butter has made a sharp advance during the week. This is due to some small improvement in prices at the Coast, but more immediately to a tendency to speculate and pay fancy prices. The creamery season this year has not been a very successful one. Owing to lack of green fodder many factories were late starting, and the price of dairy butter has ruled high all season.

Cereals show an advance of 5c. per sack over last week. All goods handled here at present are Ontario or American.

CURED MEATS—This market presents little that is new. Business is good. Hams appear cheap as compared with sides. Rolls and shoulders are short. Quotations are: Hams, smoked, 11½c.; breakfast bellies, smoked, 12c.; backs, smoked, 11½c.; shoulders, smoked, 9½c.; spiced rolls, 10½c.; dry, salt, long clear bacon, 9½c.; extra short clear, 8¾c.; shoulders, cut square, 9c.; backs, 10c.

Sugar should be 1-16c. higher, but the selling price continues at last week's figure of 5½c. for granulated, though there are indications that the advance will come almost immediately.

SYRUPS—No. 1 is quoted 2½c. in barrels.

EVAPORATED FRUITS—New apricots are here, but transactions so far are light, as

the old stock is in excellent condition and much cheaper in price. Apples are 10½c.; dried, 5½c.; market quiet, with no heavy sales.

TEAS—New China tea has arrived, but values cannot be quoted, as it is not yet passed into store. Market is, of course, higher than last year, but it is generally believed that good values have been received.

CANNED GOODS—The variety of prices quoted on futures in canned vegetables is truly astonishing. In former years the smaller factories have usually made a low price for the sake of getting into the market, but this year the tables appear to be turned and the smaller factories are asking more than the larger and older established. It is impossible at present to prophesy what the future will be. Sales of strawberries, raspberries and peas have been effected at prices that are certainly reasonable. Tomatoes and corn are still an open question. Strawberries, new goods, \$3.10. Raspberries have slightly advanced, and are now \$2.55 to \$2.60. Corn will probably rule about \$1.80, and tomatoes, \$2.15. No great sales of either wax or string beans are reported, but these will probably take place this week. Although previous reports in regard to canned salmon appear to point to a short pack, latest advices from Skeena river report the fish running well, and from this it would seem that there will be no great advance in price, after all.

RICE—Is firm, without change in price.

COFFEE—Market is dull and inactive, but prices are firm at 10 to 10½c. for No. 5 Rios.



Armeda Tea Packer and Simplex Mixer

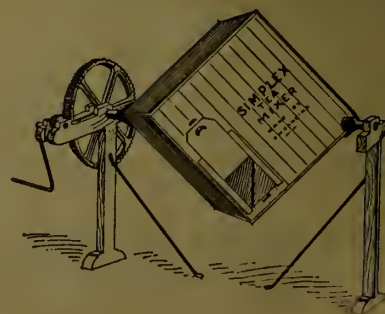
Now in actual use in Toronto, Hamilton, London, Brantford, Ottawa, Montreal, Halifax, St. John, Winnipeg, Victoria, B.C., and other leading cities in the Dominion.

Last week's enquiries were from Fort William, Nelson, B.C., Vancouver, B.C., London, Ont., and Truro, N.S.,

The best recommend we can give, is, we have yet to hear the first complaint. The machine is easy to operate and turns out a perfect package.

Write for Prices.

A. H. CANNING & CO.,
Toronto, Can.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels

California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

QUICK DESPATCH :-

Order given 5 o'clock p.m. Monday.

Goods delivered in Streetsville Tuesday morning.

MR. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

We are "hustling" just now.

BALFOUR & CO.

HAMILTON

Clark's Potted Meats are a

BEEF, HAM, TONGUE
CHICKEN, TURKEY, DUCK
GAME, HARE, ASSORTED

Perfect Success

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

Telephone 8015.

66 Esplanade Street
West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

SPICES—Are all firm and ruling higher, more particularly peppers.

GREEN FRUITS—Carloads of Washington fruit arrived to-day made up of plums, peaches, pears and apples. These latter are in boxes, very fine in flavor and in splendid condition; price, \$1.75 to \$2. Bananas are again plentiful; price, \$2.25 to \$2.50; pears, \$3. New goods which arrived on Friday were nectarines, which sell at \$1.50 to \$1.75 the four basket crate. Georgia peaches are down to \$2.50. So far this season the peaches are fine indeed.

BUTTER—As already indicated creamery has gone up a notch or two and 17c. is a general figure at factories. Dairy is still arriving freely and brings 11½ to 12c., country points.

EGGS—Receipts are lighter than at this time last year, but still the supply now fully meets present demand; price, 12c. at Winnipeg.

SALES AT CHEESE BOARDS.

Perth, July 29—1,275 boxes white offered; all sold at 7½ to 7 9-16c.

Iroquois, July 29—761 boxes offered; 125 sold at 7½c.

Brighton, July 29—570 boxes white offered; highest bid, 7¼c.; none sold.

Brantford, July 29—3,130 boxes offered; 1,180 sold at 7½c.; 1,300 at 7 7-16c.; 160 at 7¾c.

South Finch, July 29—933 boxes white offered; 367 sold at 7¾c.

London, July 30—4,165 boxes July offered; 182 sold at 7½c.

Cornwall, July 30—1,400 boxes offered, 69 of which were colored; 940 sold at 7½ to 7 9-16c. for white, and 7½c. for colored.

Lindsay, Aug. 1—1,398 boxes were sold at 7 9-16c.

Belleville, Aug. 2—1,340 boxes white cheese offered; 160 sold at 7 9-16c.

Madoc, Aug. 2—900 boxes offered; 150 sold at 7 9-16c.

Campbellford, Aug. 2—1,080 boxes offered; 770 sold at 7 9-16c.

ST. JOHN GROCERS' PICNIC.

The grocers' picnic, held on Tuesday, July 26, was a success, although, on account of fog in the city, the attendance was not as large as it otherwise would have been. The steamers made five trips up and four down, the attendance being upward of 2,500. The picnic was held at Walters' Landing, rather more than an hour's sail up the St. John river. There was no fog there, and the fact that the day was overcast was rather an advantage, as, on that account, the weather was quite cool. The sports were successfully carried out. The grounds are particularly suited for a picnic, as they allow of any method of enjoyment. The attendance of two bands was much appreciated. The one blot on the day was the fact that the last two boats leaving the grounds, owing to the fog, spent the night at anchor less than half-way to the city. The inconvenience of this was felt even more by the friends in the city than by those on the boats. Many of these anxious ones spent the night in watching. These two steamers arrived home about six o'clock the following morning. The bicycle given by the "Surprise" soap people was won by ticket No. 1,006.

WILL ENFORCE THE LOBSTER LAW

It is gratifying to learn that the Dominion Government has taken measures to put an end to illegal lobster fishing on the shores of the Maritime Provinces.

This action was imperative, because of the short sighted policy of fishermen who would take lobsters during the spawning season, regardless of the law, or the fact that the supply of this fish was gradually being depleted.

Recently, a government patrol boat found and destroyed 250 newly baited lobster-traps off Sea Cow Head, P.E.I. About five thousand lobsters, taken from four boats which had just left the traps, were returned to the water. It is quite evident from the stand the Government has taken that it is the intention to stop lobster fishing during the close season this year without fail.

The purpose of the Government is said to be that all boats with lobsters on board are to be taken and the owners of the factories fined. All traps found out are to be destroyed, and when canners persist in violating the law, their boilers and gear are to be destroyed.

PROGRESS OF A NEW INDUSTRY.

The amount of long bamboo poles used by Canadian manufacturers for various purposes is hardly realized by the general public. A large number are sold for fishing poles every season, and some for fancy furniture and other things. The most useful purpose for which they have been utilized is in making the "sweeping work" light and easy. They are now widely used throughout the country as handles for corn brooms. Many carloads are consumed every year for this purpose, which is not at all surprising when the difference in weight is taken into consideration between the lightness of bamboo and old fashioned style of hardwood handle. A broom made with one of these bamboo handles is claimed to be stronger as well as neater than the ordinary kind. These handles are also being decorated in Japanese style. Boeckh Bros. & Company, who manufacture these bamboo handle brooms in a variety of styles and grades of corn, as well as whisks, report a large demand. They state that every inch of these poles is used, and that in course of time these light handled brooms will almost entirely supplant the ordinary wooden handled article.

PERSONAL MENTION.

Mr. Vezena, manager of the Victoria Chemical Co. has just returned from a trip to Ottawa and other points and reports sales of "St. Antoine" goods. He sold in Ottawa alone over 150 gross.

Horace Hazzard, of Charlottetown, P.E.I., has been appointed agent in his Province for Purnell, Webb & Co., vinegar manufacturers, Bristol.

THE ONTARIO FRUIT CROPS.

It is expected from the reports gathered from the various fruit districts of Ontario that the banner crop this year among the larger fruits will be the pear crop. The majority of districts report that almost every tree promises excellent returns. The apple

crop is also expected to prove a large one, especially in western Ontario. Peaches will not be abundant. A fair crop of plums is looked for, but favorable conditions may result in a crop worthy of being called a good one. Fruitmen are confidently looking for a large growth of Canadian tomatoes, reports from most sections being excellent. This fruit is so tender, however, that a little frost may materially alter the complexion of affairs.

STOREKEEPING IN DAWSON CITY.

A Dawson City correspondent, of Bradstreet's, writes: "People are in business here for a month or two and away. At present there are hundreds of stores, but only a few that have been here any length of time. Many came here intending to go into business, but as it costs from \$700 to \$1,000 per month for a one-storey, 25-foot front store, most of them are frozen out and conduct their business from their scows on the river bank. As the main street runs along the river bank, scows form part of the business shops of the town, and for a distance of from one and one-half to two miles scows and boats line the bank, in some places two and three deep. Until later on in the summer, and when more buildings are erected, it is impossible to say who of these may be considered the permanent traders here."

A GROCER MARRIES.

Mr. J. S. Nichol, of the firm of Douglas & Co., grocers, Ailsa Craig, was married a few days ago to Jessie Hendrie, of London. The happy event took place at the bride's residence, and was attended only by the intimate friends of the contracting parties. The ceremony was performed by Rev. Mr. Johnson. Miss Carrie Hendrie supported her sister through the trying ordeal, while Mr. Andrew Nichol, of Dorchester, did likewise for the groom. After the young couple had received hearty congratulations, all sat down to the wedding feast. The presents were numerous and beautiful.

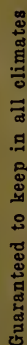
BRITISH AND CANADIAN TRADE.

The people of Bristol, England, are, it appears, gradually waking up to the importance of cultivating trade with Canada. Purnell, Webb & Co., the vinegar manufacturers of that city, have been so encouraged by their experience on the Canadian market, that they are now urging manufacturers in other lines to make a bid for a share of the trade of the Dominion.

As far as Purnell, Webb & Co. are concerned, they deserve to succeed in their efforts to do business with Canada, for not only have they a good article, but they exhibit good judgment in the methods they have employed in trying to do business with this country.

About 450 grocers and their friends, from London and St. Thomas, Ont., took in the union picnic at Niagara Falls, held under the auspices of the Retail Grocers' Association, of London.

The Blue Ribbon Tea Co. have a novel and humane way of advertising their teas, all their customers being supplied with fly nets for their delivery horses, on which are printed in large letters "Use Blue Ribbon Tea."



Manufactured by us is guaranteed to keep in any and all climates. It is weather-proof.

THE CANADA MILK CONDENSING CO., Limited,
ANTIGONISH, N.S.

Capital (paid-up).....	\$1,500,000
Reserve Fund.....	1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. W. R. BROCK. EDWARD LEADLEY.
E. B. OSLER, M.P. Vice-President.	WILMOT D. MATTHEWS. A. W. AUSTIN.

HEAD OFFICE

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.
 " Market, corner King and Jarvis street.
 " Queen street, corner Esther street.
 " Sherbourne street, corner Queen.
 " Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Good Matches Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

If You Handle Them You Know

THAT

“Sterling”

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers.

TORONTO

...BELOW MARKET PRICES.

TORONTO.



We are glad to see that the trade generally, and our customers in particular, know **a good thing** and sell it as the increasing demand for

proves. Ask your jobber for it, he sells it.

**THE CANADIAN COCOANUT CO.
MONTREAL.**

New Season's. 1-lb. Flat Tins.
 ½-lb " "
 1-lb. Tall "

A Shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

Positively

IT'S GOOD COFFEE

Comparatively

THERE'S NO BETTER

Superlatively

IT'S THE BEST



Better try it
You can't do better.

CURRENT MARKET QUOTATIONS

August 4, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4½	4½	4½	5½
Granulated, Acadia	4½	4 7-16	4½	5½
German (Canadian) bbls	4 3-16	4½	4½	5½
Dutch, bags	4½	4½	4½	5½
Paris lump, bbls. and 100-lb. bxs	5½	5 13-16	5½	6
Extra Ground 1c/ing, bbls.	5½	5 15-16	5½	6
Powdered, bbls	4½	5 7-16	5½	6 ½
Creole	3 15-16	4 1-16	3½	4
Extra bright	3 13-16	4	3½	4
Bright coffee	4	4	3½	4
Light yellow	4 1-16	3 15-16	3½	4½
No. 3 yellow	3 9-16	3½	3½	4½
No. 2 yellow	3 11-16	3 11-16	3½	4½
Demerara	3.50	3.75	3½	4½
Imported yellow	3 11-16	3 11-16	3½	4½

SYRUPS AND MOLASSES

Syrups—						
Dark	2	\$0 23	\$0 27			
Medium	2½	30	32		3	3½
Bright	2½	35	37		3½	3½
Honey						
25-lb. pails			1 00			
35-lb. pails			1 40			
Molasses—						
New Orleans	31	27	45	28	35	45
Barbadoes	31			27	29	
Porto Rico	25	39	42	32	34	
Antigua	22	23		25	28	
St. Croix				27	28	

TEAS

Black—						
Congou—Half-chests Kalsow,						
Moning, Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Caddies Paking, Kalsow	14	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	32
Pekoe Souchong	17	35	17	35	17	22
China Greens—						
Gunpowder—Cases, extra firsts	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted,						
extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		35
Half-chests, ordinary firsts	22	38	22	38		28
Half-chests, seconds	17	19	17	19		28
“ thirds	15	17	15	17		22
“ common	13	14	13	14		22
Ping Sueys—						
Young Hyson—½-chests, firsts	28	32	28	32	30	40
“ seconds	16	19	16	19		
Half-hoxes, firsts	28	32	28	32		
“ seconds	16	19	16	19		
Japan—						
½-chests, finest May pickings	38	40	38	40		38
Choice	32	36	32	36		35
Finest	28	30	28	30		
Fine	25	27	25	27		
Good medium	22	24	22	24		20
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13½	15		15
Nagasaki, ½-chests Pekoe	16	22	16	22		
“ Oolong	14	15	14	15		
“ Gunpowder	16	19	16	19		
“ Siftings	7½	11	7½	11		

WOODENWARE

Pails, 2-hoop, clear, No. 1	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ “	1 60	1 60	1 60	1 60	1 60
“ 2-hoop, “ No. 2	1 40	1 40	1 40	1 40	1 40
“ 3-hoop, “ “	1 55	1 55	1 55	1 55	1 55
“ 3-hoop, painted, No. 2	1 40	1 40	1 40	1 40	1 40
Tubs, No. 0	8 00	8 00	8 00	9 50	10 50
“ 1	6 50	6 50	6 50	8 50	9 50
“ 2	5 50	5 50	5 50	6 50	7 00
“ 3	4 50	4 50	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.	15	12	12½	10	14	17	19
“ pound prints		14	15	16	17		
“ tubs, best		12½	13	14	15		
“ tubs, second grade		10½	11½	10	14	18	20
Creamery, tubs	16½	16½	17	17½	17	18	20
“ prints	19	18½	19	18	19		
Cheese	6½	7	8	8½	8½	9	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7½	8	8½	9
Smoked Meats—				
Breakfast bacon	12	11½	12	12½
Rolls	10½	9	8½	9
Hams	11½	10½	11½	12
Shoulder hams	10	8½	8	9
Backs	11	11½	11½	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	16 50	17 00	16 00	16 50
“ short cut	16 00	16 50	17 00	16 50
Clear shoulder mess	15 00	15 00	14 00	15 00
Plate beef	12 50	18 00	11 00	11 50
Lard, tierces, per lb.	8½	7½	8	8½
Tubs	8½	8	8½	8½
Pails	8½	8½	8½	8½
Compound, Pails	1 15	1 40	6½	7
Shortening, in 60-lb. tubs	6 25	7 00	7 50	7½
Dressed bogs, light				

GREEN FRUITS

Oranges, California seedlings	3 00	4 50	2 75	3 75		3 00
“ Mediterranean sweets	2 50	3 50	3 25	2 75	4 00	
Lemons, Messina, per box	3 00	4 00	4 50	5 50	5 50	4 25
Bananas, per bunch	1 00	1 50	1 50	2 00	1 50	2 25
Apples, per bbl.	1 55	2 50	2 25	3 00	5 00	2 75
Cherries, Canadian, per basket	1 00	1 25	60	1 25		4 50
Red Currants, per basket	40	40	65			
Black	60	75	85			
White Currants, per basket	40	35	40			
Red raspberries, per quart	7	8	6	7		
Blackberries	5	6	5	6		
Lawtonberries, per quart			4	6		
Canadian Apples, per basket		25	40			
“ Peaches		50	75			
“ Harvest Peaches		40	50			
Blueberries, 4-qt. box	1 75	75	85			
Cal. Peaches (20-lb.)	1 00	1 50	1 40	1 50		
“ Pears (50-lb.)	1 75	2 25	3 00	2 50		
“ Plums (4-basket)	1 30	2 00	1 50	2 50		
Watermelons, each	20	25	12	20	40	45
Tomatoes, Can., per basket	30	50	40	60	2 50	3 00

NUTS

Brazil	12	13	12½	14	12	12½	15
Valencia shelled almonds	25	27	22	24		25	30
Tarragona almonds	10½	11½	10	11	11	12	15
Peanuts (roasted)	6½	9	7	10	9	10	12
“ (green)	5½	8		9		10	12
Cocoanuts, per sack				4 00	3 50	4 00	
“ per doz.				60	60	70	
Grenoble walnuts	10½	12	10½	12	12	13	14
Marbot walnuts	8	9	9	10	9	10	
Bordeaux walnuts	8	9	8	9	9	10	
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11	10	11	10	11	
Pecans	8½	12	8	11	11	12	

SPICES

Pepper, black, ground, in kegs,							
“ pails, boxes	12	15	12	14	14	15	15
“ in 5-lb. cans	15	16	14	15	15	16	
“ whole	11	13	11	13	12	13	15
Pepper, white, ground, in kegs,							
“ pails, boxes	20	26	18	24	24	26	35
“ 5-lb. cans	20	22	20	26	20	22	
“ whole	17	25	17	24	20	22	
Ginger, Jamaica	20	25	18	25	20	25	
Cloves	15	20	14	35	18	20	
Pure mixed spice	25	30	25	30	25	30	
Cassia	25	40	20	40	18	20	25
Cream tartar, French	25	27	24	25	20	22	
“ best	28	30	25	30	25	30	
Allspice	15	17	13	16	13	14	20

PETROLEUM

Canadian	12		13½	15	16		
Sarnia water white	12	13		15	17	19	
Carbon safety	17						
American water white	17	17½		16½	19	21	
Pratt's Astral, in bulk	18	19		16			

COUNTRY PRODUCE

Eggs, fresh laid	10	10½	10	12	9	10	15
Poultry—chickens, dressed	*5	8	50	60	30	60	
Geese, per lb.					70	1 00	
Ducks, per pair	*8½	9	45	50	50	1 00	
Turkeys, per lb.					9	10	
Game—Hares, per pair					25	30	
Honey, comb, per doz	1 50	1 75	80	1 25	1 50	1 75	
“ light color, 60-lb. tins	7	8	5½	6½	7	8	
“ 5 and 10-lb. tins	7	8	6	7	8	10	
“ huckwheat	4	5	2	3	5	6	
* per pound.							

RICE, SAGO, TAPIOCA

Rice—Standard B.	3 75	3 90	3½	3½	3 62½	3 75	4½	4½
Patna, per lb.	5	5½	6	5½	5	6		
Japan	6	6½	6	6½	5	6		5½
Imperial Seeta	5	6	4½	5½	5	6		
Extra Burmah			4½	4½	4	5		
Java, extra	6½	7	6	6½	6	7		
Sago	3½	4	3½	4½	5	6		
Tapioca	4	4½	3½	4½	5	6		4

SODA

Bi-carb, standard, 100-lb. keg.	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl.	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, Inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

There is Nothing New Under the Sun

But there are improved methods of making old-fashioned things. Valuable improvements have lately been introduced into The Brantford Starch Factory, and the result is that their goods are better than ever. Do you handle their **PREPARED CORN—NO. 1 and CHALLENGE**—made with **Spring Water** and **White Southern Corn**? If not, try a case of each with your next order, and you won't be without it again.

THE BRANTFORD STARCH CO., Limited - BRANTFORD, ONT.

FRUITS					COFFEE				
	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—					Green—				
Currents, Provincials, bbls...	5 3/4	6	5 3/4	6	Mocha	24	29	23	28
" " 1/2-bbls	5 3/4	6	5 3/4	6	Old Government Java	27	31	22	30
" " 1/2-bbls	6 1/4	6 1/4	6 1/4	6 1/4	Rio	10	11	7 1/2	12
" " 1/2-cases	6 1/4	6 1/4	6 1/4	6 1/4	Plantation Ceylon	29	31	26	30
" " 1/2-cases	6 1/4	6 1/4	6 1/4	6 1/4	Porto Rico	24	28	22	25
" " Patras, bbls	6 1/4	6 1/4	6 1/4	6 1/4	Guatemala	24	26	22	25
" " 1/2-bbls	6 1/4	6 1/4	6 1/4	6 1/4	Jamaica	18	22	15	20
" " 1/2-cases	6 1/4	6 1/4	6 1/4	6 1/4	Maracabo	13	15	14	20
" " 1/2-cases	6 1/4	6 1/4	6 1/4	6 1/4					
Vostizzas, cases	7	8	7	8					
Dates, boxes	4	6	4	5					
Figs, 4-crown	10	12	10	11					
" 5-crown	12	13	11	12					
" 7-crown	13	14	13	14					
" 9-crown	15	16	15	16					
" natural, bags	3 1/2	6	3 1/2	4 1/2					
Prunes, Sphinx, B's	7 1/2	8 1/2	7 1/2	10					
" " A's	7 1/2	8 1/2	7 1/2	10					
" California, 40's	10	11	8 1/2	10					
" " 50's	8	9	8 1/2	8					
" " 60's	7 1/2	8	7 1/2	8 1/2					
" " 70's	7	8	7 1/2	7					
" " 80's	6	7	6 1/2	7					
" " 90's	5	6	5 1/2	6 1/2					
Raisins, Valencia, off stalk	5	5 1/2	4 1/2	5					
" Fine off stalk	5 1/2	6 1/2	5 1/2	6 1/2					
" Selected	5 1/2	6 1/2	5 1/2	6 1/2					
" Layers	6	7	6 1/2	8					
" Sultanas	9 1/2	12	8	12					
" Cal. L.M., 3-crown	7	8	7 1/2	6 1/2					
" " 4-crown	7 1/2	8 1/2	7 1/2	8					
Domestic—									
Apples, dried, per lb	6 1/2	7	5	6					
" evaporated	9	10	9 1/2	10					
Cal. Evaporated Fruits—									
Apricots, 50-lb. boxes	9	10	9	9 1/2					
" 25-lb. boxes	9	10	9 1/2	11					
" cartons	13	14	12	13					
Peaches, 25-lb. boxes	10	12	9	10 1/2					
" 1-lb. cartons	12	13	12	13					
CANNED MEATS					CANNED GOODS				
Comp. corn beef, 1-lb. cans	\$1 60	\$2 25	\$1 55	\$1 60	Apples, 3's	\$ 90	\$1 00	\$0 95	\$1 00
" " 2-lb. cans	2 75	4 10	2 80	3 00	" gallons	2 40	2 75	\$2 25	2 50
" " 4-lb. cans	5 00	5 75	5 00	5 75	Blackberries, 2's	1 40	1 70	1 40	1 70
" " 6-lb. cans	9 00	13 00	8 75	9 00	Blueberries, 2's	80	90	75	85
" " 14-lb. cans	18 25	28 15	20 00	20 00	Beans, 2's	70	95	70	95
Minced callops, 2-lb. can	2 60	2 70	2 60	2 75	Corn, 2's	90	1 00	82 1/2	95
Lunch tongue, 1-lb. can	3 50	3 75	3 20	3 25	Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25
" 2-lb. can	6 50	7 40	6 75	7 00	Peas, 2's	90	95	70	80
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	" sifted select	1 14	1 20	1 25	1 15
Camp sausage, 1-lb. can	2 40	2 50	2 50	2 50	" extra sifted	1 25	1 40	1 40	1 50
" 2-lb. can	4 00	4 25	4 00	4 00	Pears, Bartlett, 2's	1 50	1 75	1 50	1 75
Soups, assorted, 1-lb. can	1 50	2 00	1 50	1 40	" 3's	2 25	2 40	2 00	2 40
" " 2-lb. can	2 25	3 00	2 20	2 25	Pineapple, 2's	2 10	2 40	2 00	2 50
Soups and Bouill., 2-lb. can	1 75	1 80	1 80	1 75	" 3's	2 50	2 60	2 50	2 60
" " 6-lb. can	4 25	3 50	4 50	4 25	Peaches, 2's	1 75	1 90	1 40	1 75
Sliced smoked beef, 1/2's	1 65	1 70	1 65	1 70	" 3's	2 50	2 75	2 00	2 40
" " 1's	2 80	2 95	2 80	2 95	Plums, green gages, 2's	1 50	1 55	1 30	1 55
					" Lombard	1 30	1 50	1 20	1 50
					" Damson, blue	1 10	1 30	1 00	1 40
					Pumpkins, 3's	75	85	70	80
					" gallon	2 10	2 25	2 10	2 25
					Raspberries, 2's	1 50	1 90	1 40	1 50
					Strawberries, 2's	1 50	2 00	1 50	1 75
					Succotash, 2's	1 10	1 15	1 15	1 15
					Tomatoes, 3's	1 20	1 00	1 10	1 15
					Lobster, tails	2 50	2 95	2 50	2 60
					" 1-lb. flats	2 75	3 00	3 00	1 25
					" 1/2-lb. flats	1 45	1 32 1/2	1 35	1 00
					Mackerel	1 30	1 35	1 30	1 35
					Salmon, sockeye, tails	1 15	1 25	1 15	1 30
					" flats	1 30	1 45	1 30	1 35
					" " Horseshoe	1 20	1 25	1 25	1 25
					" " Clover	1 20	1 25	1 25	1 25
					" " Leaf / flats	1 45	1 32 1/2	1 35	1 00
					" Cohoes	95	1 00	95	1 00
					Sardines, Albert, 1/2's	10 1/2	11	13	14
					" " 1/2's	20	21	20	21
					" Sportsmen, 1/2's	11 1/2	12	12 1/2	12
					" " 1/2's	19	20	21	21
					" key opener, 1/2's	10	11	10 1/2	11
					" " 1/2's	16	18	18 1/2	23
					" other brands	23	35	16	17
					" P. & C., 1/2's	23	25	23	25
					" " 1/2's	33	36	33	36
					" American, 1/2's	4	5	4	5
					" " 1/2's	9	11	9	11
					" Mustard, 3/4 size, cases	9	11	10	11
					50 tins, per 100	9 00	11 00	10 00	11 00
					Fruit in glass jars	4 25	4 50	4 25	4 50
					Haddies	1 10	1 20	1 00	1 10
					Kipperd Herrings	1 40	1 50	1 10	1 15
					Herring in Tomato Sauce	1 35	1 45	1 20	1 60

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CURRANTS IN LONDON.

THE desire to sell the lower kinds of currants still continues, and prices have again fallen fully 6d. per cwt. It is a fact which may appear at first curious, but it is none the less a fact, that so far as the recent running of the home trade is concerned, the more pronounced the fall, the less the demand for common currants. The reason is, perhaps, not so difficult to find as at first appears, and is undoubtedly because the present level of prices does not fit in with retail requirements. During the seasons of low values, a retail price of 2d. per lb. was established, but in the early part of the current year, when the lowest market quotation was about 23s. per cwt., 3d. per lb. became the lowest universal price. Although the market has steadily declined from 23s. to 16s., the retail distributors generally, having regard to the fact that it is a time of the year when currants are not regarded as particularly attractive, have been content to proceed on the previous lines, and have not lowered their prices in the same proportion as the market has fallen, but, instead of doing so, have been buying a better quality of fruit. These may appear to be small distinctions, but in the volume of business they affect the position very materially, and divert the heaviest demand from the lower to the medium grades. At the present moment there is a good supply of common fruit which sells only very slowly, and there is only a very bare supply of the rather better grades, say from 18 to 20s., which are in good demand.—Produce Markets' Review.

CANNED GOODS IN THE STATES.

The principal feature of interest in vegetables is the weakening of the market for spot tomatoes, notwithstanding the recent cleaning up of the market in the South, though orders from the Government, which, it is said, took 40,000 cases from Herford county alone, it is reported. In spite of this large absorption of spot supplies the market appears to be weak, owing mainly to the report of most favorable prospects for the coming crop. On the spot, Marylands are now procurable at 90 to 95c.; Delawares at the same price and Jerseys at 95 to \$1.00. Gallon tomatoes are also easier and the market is quiet. Corn is quiet on the spot, and we hear of nothing doing for forward. Beans and peas are nominal, though there seems to be no pressure to sell the latter, in view of the prospect of a light State and Western pack following the small Southern output. According to the latest advices, the outlook is for a very small pack of apricots, peaches and pears, and, as a

result, most packers have withdrawn offerings through their agents in eastern markets. Cherries and plums are expected to be plentiful and being relatively cheap, are said to be attracting considerable attention. Gallon apples are scarce and firm, \$2.25 now seeming to be an inside price for New York State. Salmon is reported to be in a very strong position owing to the short pack on the Frazer and Columbia rivers, but there is comparatively little demand for spot or future goods. Opening prices on Alaska are expected in a few days.—N. Y. Journal of Commerce.

TEA IN NEW YORK.

Only a very moderate distributing business was transacted. There was something of an improvement in the call from the interior trade for Ping Sueys, and they were selling at hardening prices. New crop Japans were also firmly held, particularly for the lower grades, and it was questionable whether supplies could have been obtained at 25c. In other particulars dealers stated that they were having practically no call for supplies; but values held to a steady basis. Buyers showed some interest in the market, for invoices and sales were reported of 800 packages Formosa and 500 packages Ping Suey, and a sale was also rumored of a block of 2,000 to 3,000 packages Ping Suey. As the date for the auction sale approaches, the interest of the trade centres around it, particularly as quotations for new crop Formosa will then be established, and it is expected that it will result in some changes in quotations on old crop ditto.—N. Y. Journal of Commerce.

SICILY LEMONS.

Concerning the Sicily lemon situation, a New York importer the other day said: "Owing to the fact that the La Croma has put into Algiers leaking, which means, no doubt, a very considerable delay in the arrival of her 16,500 boxes of lemons, if they can get here at all, being perishable, it may be interesting for the trade here to learn that there will be an interval of over 11 days between the sale of the lemon cargo to arrive on the Jersey-moor, which is due on Aug. 6, and that of the California, due to arrive here Aug. 17. There is no other lemon cargo on the way between these two steamers, except the La Croma, which, as already stated, is disabled. As the size of shipments of Sicily lemons is showing a material decrease the fact that the La Croma is practically out of it, will cause a considerable shortage, which must be felt in the market here."

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS...

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

Think of the
AdvantagesTo be gained by
using our...METALLIC
CEILINGS

They're exceedingly handsome—economical in price—durable, don't need renewing—fireproof—and hygienic.



This metallic finish is used for walls as well as ceilings, and is suited for any room of any building.

Think it over—and if you'd like an estimate, mail us an outline showing shape and measurements of your walls and ceilings.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

“SALT



That is



SALT”

RICE'S PURE SALT

Put up for all purposes, and
every package guaranteed.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance Telephone... 54

Goderich, Ont.

Molasses...



Now on wharf, ex barkentine "C. W. Janes,"
and ready for delivery.

From Messrs. J. A. Lynch & Co.

300 puncheons Barbadoes Molasses		
23 tierces	"	"
20 barrels	"	"

From Messrs. W. P. Leacock & Co.

668 puncheons Barbadoes Molasses		
52 tierces	"	"
44 barrels	"	"

Of these two lots we have only a few puncheons left
to offer, order at once and save cartage. . . .

TO ARRIVE SHORTLY on Barkentine "Gabriel."

From Messrs. S. P. Musson, Son & Co.

889 puncheons Barbadoes Molasses		
64 tierces	"	"
60 barrels	"	"

The three above houses are amongst the best on the Island of Barbadoes, and their shipments are of the choicest quality.

We bought early and right. Ask for our quotations—you will find them the very lowest.

L. CHAPUT, FILS & CIE., Montreal

Something Worth Buying

It is a well-known fact that we are always ready to take advantage of any offer when we see any profit for us as well as a bargain for our customers, but this time, we have fallen **into a gold mine**, and we intend to give you the big share.

JUST THINK OF IT _____

900 Cases of A. Bellamy V.S.O.P.

FINE CHAMPAGNE BRANDY

at about half of what it should sell for.

The Brandy is old and of the finest quality.

The house of A. Bellamy is well-known and nothing but their finest goods are put under this label.

This is a Snap. Don't Miss It.

It is Going Fast. Don't Delay.

SPECIAL PRICES WILL BE GIVEN TO BUYERS OF A QUANTITY.

L. Chaput, Fils & Cie., Montreal

We Note an Active Demand

for Sardines in $\frac{1}{2}$ and $\frac{1}{4}$ tins during the last few days. We are offering at surprisingly low prices a fine lot of Sardines in $\frac{1}{2}$ tins. These Sardines are prepared by "L'UNION SARDINIERE du ST. LAURENT," and are put up with the finest imported Italian Olive Oil.

We Guarantee Every Tin to be of Superior Quality.

We have also a special price . . .

For Steam Refined Seal Oil

We have quite a stock of it and can give a good profit to the retail trade.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie., Wholesale Grocers,
. . . MONTREAL



T. EATON CO., LIMITED, QUEEN ST. SECTION

Lighted with Luxfer Prisms.



T. EATON CO., LIMITED, YONGE ST. SECTION

Lighted with ordinary glass and light wells.

3,000 Square Feet of Floor Space Saved by using

LUXFER PRISMS

For Catalogue or Estimate, Write

LUXFER PRISM COMPANY, Limited - 58 Yonge St., TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.
Toronto, St. John, N.B., and Montreal

The Ontario Mercantile Agency
(Limited)
18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL—COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

THE ...
UNRIVALLED



**Brilliant
St. Antoine**

**METAL
POLISH.**

New Belgian Process for cleaning and polishing all kinds of Metal with the LEAST POSSIBLE LABOR.

This is the best article for cleaning Wood, Paint, Brass or any other household article.

SEND FOR QUOTATIONS.

Also manufacturers of Ink, Mucilage and the famous **St. Antoine Cement** for glassware, etc.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

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"SUITABLE FOR"

- Baking Powders
- Cocoanuts
- Confectionery
- Mustards
- Spices
- Washing Compounds

All kinds of Wooden Ware kept in stock.

Manufactured by
**The Wm. Cane & Sons
Mfg. Co., Limited**
Newmarket, Ont.

—:—
Sole Agents
Boeckh Bros. & Company
Toronto, Ont.

The Chemical Test Shows

**COW
BRAND**



To be **absolutely pure.**

Always uniform in strength. Dealers will please caution consumers "Not to use too much," on account of its superior quality over ordinary keg soda.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



**NEW
18**



**SEASON'S
98**

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

A PROPHETIC LETTER.

MANY years ago, when the question of annexation was discussed in Canada, an American, a gentleman of some prominence, wrote The London Advertiser. His wife had a wonderful faculty of seeing the future. She saw the destiny of Canada was not annexation, and the following letter was the result. It has been kindly handed to THE CANADIAN GROCER by Mr. Allen, of the Oneida Community, Limited, who secured a copy at the time:

Canada is not simply an "English-speaking people of this continent." It is an integral part of the British Empire. To propose the political union of Canada with the United States, independent of the remainder of the British Empire, is to propose the disintegration of that Empire.

The British Empire to-day, and prospectively for a long future, is the greatest political bulwark of modern civilization. Its flag represents, its power defends, its enterprise is upbuilding and extending, the greatest Empire of freedom and human progress the world has ever seen. To propose its disintegration is treason to that freedom and human progress, and to modern civilization.

The British Empire heads the column of resistance to the aggression and ultimate dominance of Russia and Russian barbarism over the eastern continent. Disintegrate the British Empire and Kossuth's prophetic warning may yet come true: "America may yet see Cossacks." Disintegrate the British Empire, and England and all her present colonies and dependencies will see Cossacks, and many of her sons Siberia, or its equivalent. That is the great issue of the future, that very heart of the undying eastern question. Shall Anglo-Saxon civilization, Anglo-Saxon freedom, Anglo-Saxon free bibles and free religion, Anglo-Saxon progress on all lines of human advancement, Anglo-Saxon individual liberty of movement, of growth, of education, of spiritual, intellectual, moral and physical culture, and all that makes the true glory of the English-speaking world—shall this go on to the progressive conquest and blessing of the eastern continent and of the earth, or shall the Russian, opposite of all this, prevail? To you, Canadians of to-day, this is a vital question, infinitely more important than the sale of your surplus eggs and hay, barley and potatoes, codfish and lumber. As you loyally help to settle it right, or disloyally help to settle it wrong, so will your sons and daughters of future generations bless or curse you.

By its development, under the fostering protection of the British Government, and the building of the world's greatest railway across its continental expanse, Canada has become a great highway of the Empire between the east and the west—between England and Asia and Australasia—a highway whose value in the present condition of eastern and the world's affairs cannot be measured or approximately estimated. Sever Canada from the British Empire and you cut the Empire in two, close this highway and antagonize the world's best interests.

Not the union of Canada with the United States, with its attendant disintegration of the British Empire, but the loyal union of Canada with the whole British Empire, and the union of the whole British Empire and the United States of America in one fraternal, world-wide, Anglo-Saxon Confederation, offensive and defensive, should be the watchword and political rallying cry, not only of Canada but of the English-speaking world. Until this larger union comes let Canada stand with England.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

DR. O. W. HOLMES
SAYS

(AND VERY TRULY SO)

The world is divided into two classes:

Those who go ahead and do "something"—and those who sit still and enquire why it wasn't done the other way.



has gone ahead and done something, inasmuch as it has revolutionized the tea trade of the country.

Scaled Lead Packets only. } 25c., 30c.,
By grocers all over. } 40c., 50c., 60c.

FANCY ♦♦ MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints \$2 75 per doz.
Apollinaris bottles, splits 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

"Golden Leaf"
Japan Teas

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows



Puzzled to know
where his tea
trade has gone to

Easily explained---stuck too long to the cheap,
characterless, unclean teas of China and
Japan, while his competitors were making
money and increasing their tea trade with

Ceylon and Indian TEAS



These teas are purer, cleaner,
healthier, more economical and
more profitable than those of
either China or Japan --- try
the experiment --- change to
Ceylon and Indian Teas.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

MORNING DEW

Virginia Flake Cut.

CHAMPAIGN

Virginia Cut Plug.

GOLDEN LEAF

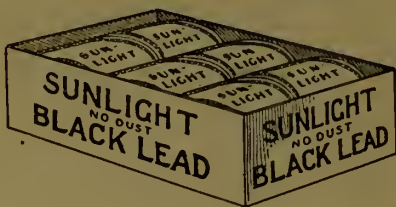
Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)

Kentucky Curly Cut.

.. SELL ..

Sunlight Black Lead



Can be used in any country.
Will be sold in every country.
It's a trade winner, try it.

The Alpha Chemical Co.

BERLIN, ONT.

Cigar
"Leaders"

FOR ...
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE

GRANBY, QUE.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.



1742 1898

One hundred and fifty-six years.

**A SPLENDID REPUTATION
MADE ON MERIT**

N.B.—

Keen's Mustard and Keen's Oxford Blue

have stood the test of all these years.



Current Market Quotations for Proprietary Articles.

Aug. 4, 1896.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, ½ "	14 00
Diamond—	
W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 "	90
¼ lb. tins, 4 "	60
MAPLE LEAF BAKING POWDER.	
½ lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25
THE F. F. DALLEY CO.	
Silver Cream, ½ lb. tins, 4 to 6 doz. cases	\$0 75

English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1 lb. jellies	2 25
1½ lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
½ size, 5 doz. in case	40
¾ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05½
Belgian, with Bird Improver	0 05½
International, with Bird Treat	0 05½
German X, with Cuttlefish Bone	0 04½
German, with Cuttlefish Bone	0 04½
London Bird Seed, bulk 25 lb. cases	0 04½
Bird Gravel, 100. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½
NICHOLSON & BROOK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLACKING.

P. G. FRENCH BLACKING.		per gross
¼ No. 4		\$4 00
¼ No. 6		4 50
¼ No. 8		7 25
¼ No. 10		8 25
THE F. F. DALLEY CO.		
English Army Blacking, ¼ gross cases	\$9 00	
No. 2 Spanish	3 60	
No. 3	4 50	

No. 5 Spanish Blacking, ¼ gross cases	per doz.
No. 10	7 20
Vocan Oil Blacking, 1 doz. oases, liquid	9 00
New York Dressing, 1 doz. cases	2 00
Spanish Satin Gloss, " "	0 75
Crescent Ladies' Dressing, 1 doz. cases	1 00
Spanish Glycerine Oil Dressing	1 75
	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in ¼ gross cases. Per Gross	
French Oil in 3-doz. cases	\$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in ¼ gross cases.	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking, No. 4	8 00
United Service, Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00



Alpha Metal Polish No. 2	per gross.
Stove Polish—	9 00



Quicksibine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

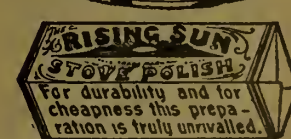
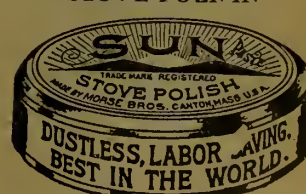
Sunlight Lead Bar 6's	2 25
Packed in ½ gross cases	
Sunlight Liquid, ½ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case Reliable Stove Pipe Varnish	
¼ gross oases 6-oz. bottles	14 40
Quicksibine Pipe Varnish	12 00
¼ gross cases pressed top tins.	



BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

STOVE POLISH.



Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE EDWARDSBURG STARCH CO., Limited, Cardinal, Ont.

The leading Starch makers of Canada,
sole manufacturers of

"BENSON'S SATIN" and EDWARDSBURG SILVER GLOSS

both unequaled for general use in all laundry work, also

BENSON'S ENAMEL STARCH

a perfect cold water starch for shirt bosoms, collars and cuffs,
and wherever a specially stiff finish or brilliant gloss is desired.

You must keep well supplied with above famous brands to keep thoroughly up to the times.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles... 1 00
" 6 oz. bottles... 1 25
Boston Brunswick Black, 8 oz. bot's. 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
No. 6-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY. per doz.

Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. \$3 50
" " 7, 4 strings.. 3 30
" " 6, 3 strings.. 3 10
"Victoria," fine, No. 8, 4 strings.. 3 10
" " 7, 4 strings.. 2 90
" " 6, 3 strings.. 2 90

"Standard," select, 8, 4 strings.. 2 85
" " 7, 4 strings.. 2 70
" " 6, 3 strings.. 2 40
" " 5, 3 strings.. 2 20

BLUE.

KEEN'S OXFORD.

per lb. \$0 17
In 10 box lots or case... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars... \$1 20
" " (in cream pitcher) 36 5c. bars 1 20
" " (in sugar bowl) 36 5c. bars 1 25
" " (in glass jar) 115 5c. pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages... 3 75
Pepsin Tutti Frutti, 23 5c. packages.. 0 75
Round Pepsin, 30 5c. packages... 1 00
Cash Register, 390 5c. bars and pkgs. 15 00
Cash Box, 160 5c. bars... 6 00
Tutti Frutti Show Case, 180 5c. bars and packages... 6 00
Variety Gum (with book in each box) 150 1c. pieces... 1 00
Banner Gum (English or French wrappers) 115 1c. pieces... 1 20
Flirtation Gum (English or French wrappers) 115 1c. pieces... 0 90
Mexican Fruit, 36 5c. bars... 0 90
Sappota, 150 1c. pieces... 0 75
Orange Sappota, 150 1c. pieces... 0 75
Black Jack, 115 1c. pieces... 0 75
Red Rose, 115 1c. pieces... 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces... 0 75

CHOCOLATES & COCOAS.

Cocoa—
Case of 14 lbs. each... 0 35
Smaller quantities... 0 37 1/2
CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb.
Rock Chocolate, loose... 0 40
" 1-lb. tins... 0 40
Cocoa Nibs, 11-lb. tins... 0 42 1/2
TODHUNTER, MITCHELL & CO.'S.

Chocolate—
French, 1/4's-6 and 12 lbs... per lb. 0 30

Caraccaa, 1/4's-6 and 12 lbs... 0 35
Premium, 1/2's-6 and 12 lbs... 0 30
Sante, 1/4's-6 and 12 lbs... 0 26
Diamond, 1/4's-6 and 12 lbs... 0 22
Sticks, gross boxes, each... 1 00

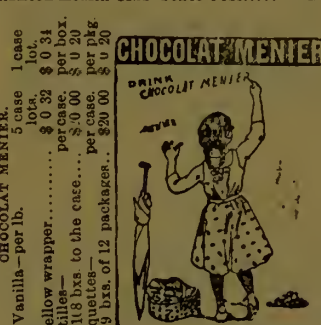
Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " 0 25
London Pearl, 12 and 18 " " 0 22
Rock, " " " 0 30
Bulk, in boxes... 0 18

per doz
Royal Cocoa Essence, packages... 1 40
BENSDORF'S ROYAL DUTCH COCOA.

1/4 lb. tins, boxes 4 doz... 2 40
1/2 " " 2 " " 4 50
" " 1 " " 8 50

per lb.
Ralston Health Club boxes 8 lbs... 45



FRY'S.

Chocolate—
Caraccaa, 1/4's, 6-lb. boxes... 0 42
Vanilla, 1/4's, " " " 0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs. 0 29
Pure, unsweetened, 1/4's, 6 lb. bxs. 0 42
Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24
Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24

Cocoa—
Concentrated, 1/4's, 1 doz. in box... 2 40
" " 1/2's, " " " 4 50
" " 1 lbs. " " " 8 25

Homeopathic, 1/4's, 14 lb. boxes...
1/2 lbs. 12 lb. boxes...

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma... per lb. 0 30
Mott's Prepared Cocoa... 0 28
Mott's Homeopathic Cocoa (1/4's)... 0 32
Mott's Breakfast Cocoa in tins... 0 45
Mott's No. 1 Chocolate... 0 30
Mott's Breakfast Chocolate... 0 28
Mott's Caraccaa Chocolate... 0 40
Mott's Diamond Chocolate... 0 23
Mott's French-Can. Chocolate... 0 18
Mott's Navy or Cooking Chocolate... 0 28
Mott's Cocoa Nibs... 0 35
Mott's Cocoa Shells... 0 05
Vanilla Sticks, per gross... 0 90
Mott's Confectionery Chocolate... 0 21 0 43
Mott's Sweet Chocolate Liquors... 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz... \$3 75
Cocoa Essence, 1/2 lb. tins, per doz... 2 25
Soluble Cocoa, No. 1 bulk, per lb... 0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb... 0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

1/2 lb. Packages, 15 or 30 lb. cases... 0 27
1/4 & 1/2 lb. " " " 0 27 1/2
1/4 " " " " 0 28
1/4 " " " " 0 28
1/4 " " " " 0 29
1/4 " " " " 0 29
1/4 " " " " 0 29

Bulk—

White Moss, 10, 15 or 20 lb.
Feather Strip, " " "
Ribbon, " " "
Special Shred, " " "
Macaroon, " " "
Crown Dec'd, 12, 20 25
Special, " " "

STANDARD COCOANUT MILLS.

Feather strips... 18 21
Cream shredded... 17 20
Standard... 15 18
Macaroon... 15 17
Densicated... 14 16
Shavings in packages... 16 18
Cream shredded, 1/4 lbs... 29
" 1/2 lbs... 28

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Red Label, 1s and ½s.....	0 36	0 50
Gold Label, ½s.....	0 44	0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	0 36
" " 120 ½-lbs.....	0 36



Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.	
Black Label, 1-lb., retail at 25c.....	0 19
" " ½-lb., " " ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail	
Red Label, 1-lb. and ½s.....	0 35 0 50

Blue Label, 1-lb. and ½s.....	0 58	0 40
Green Label, 1-lb.....	0 18	0 25
Green Label, ½s.....	0 19	0 25
Japan, 1s.....	0 19	0 25

Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 hxs. in case).....	0 3

TOBACCO.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s.....	0 58
Something Good, rough and ready, 8½s.....	0 61
Something Good, rough and ready, 7s.....	0 60
Golden Plug, 3 x 6, 3½s.....	0 66

Domestic Chewing—	
Currency, 13½ oz. bars, spaced 9s, (10½ to the lb.).....	0 39
Patriot, 2 x 6, Navy 5s.....	0 41
Old Fox, Narrow 12s.....	0 44
Silver Buckle, bright 8s.....	0 44
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb.).....	0 44
Snowshoe, pound bars, spaced 6s.....	0 44

WOODENWARE.

THE E. B. EDDY CO.

per doz

Washboards, Planet.....	1 60
" XX.....	1 40
" X.....	1 25
" Special Globe.....	1 50
Matches—	
5-Case Lots.....	Single Care
Telegraph.....	\$3 25 \$3 45
Telephone.....	3 05 3 25
Parlor.....	1 30 1 40
Red Parlor.....	1 50 1 60
Safety No. 1, wall box.....	1 40 1 50
" No. 2, slide box.....	2 80 2 90
" No. 3, capital.....	2 75 2 85
Flamers, slide boxes.....	2 25 2 35
" wax stems.....	3 20 3 30
Tiger.....	2 65 2 85

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE PRESS CLIPPING BUREAU

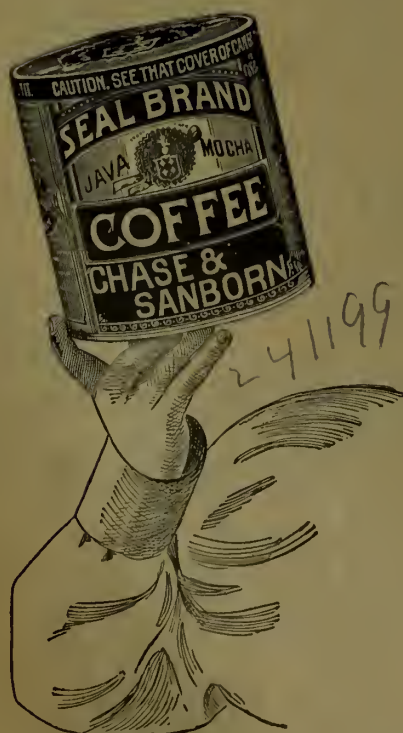
Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



Caution

We would ask our customers and friends to beware of package coffees put up to imitate our **Famous SEAL BRAND Coffee** in 1 and 2-lb. tins. Our label can be imitated up to a certain point without infringing upon our rights and might deceive the public, but a comparison of the contents will easily prove that **SEAL BRAND Coffee** cannot be imitated.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

See that COLEMAN'S BUTTER SALT

—Is Used.

No butter-maker can produce the best results with coarse, lumpy, or in any degree impure salt. It does not dissolve quickly enough to penetrate the butter evenly, and the result is, that part of a churning is too salt and the rest does not contain enough to keep it. Coleman's Butter Salt is specially made for the purpose. IT IS ABSOLUTELY PURE. It works quickly and effectively, and produces butter of the same color and flavor throughout.

A Trial Carload might contain :

10 sacks Coleman's Butter Salt, 50's (a choice package—fine linen with outside paper wrapper to keep it clean). 5 bbls. Coleman's Butter Salt, 20's (a good seller—fifteen in a barrel). 1 bbl. 3's and 1 bbl. 7's (for family trade). The balance assorted in Common Salt, coarse or fine, barrels or sacks. WE SHIP PROMPTLY.

R. & J. RANSFORD - CLINTON

We quote "The Grocer":

"OFFICE OF THE CANADIAN GROCER,
"ST. JOHN, N.B., June 27, 1898.
"SALT—The large quantity of Canadian
now used for dairy purposes has had the
effect of very much lessening the sale of the
Liverpool factory filled."

This is a report from a district where we are doing a good business in **Coleman's Dairy Salt**. We are shipping there regularly in carloads, also to Ottawa, Montreal and Quebec. In getting this business we have to compete against the prejudice in favor of English salt—and it is good salt—also against transportation by water, which often costs next to nothing. Coleman's Dairy Salt is simply selling on its merits.

Do you buy butter from farmers?

Most country dealers have to take more or less in trade, crediting it at the market price, although the quality may be very uneven. Anything that improves the quality increases the dealer's profit. The difference between good and bad salting, for instance, may mean a difference of a cent or two a pound on the selling price.

FRUIT JARS

We have a stock of nearly
all of the desirable sizes.

WRITE FOR PRICES.

Jelly Glasses
Fruit Jar Rubbers
Common Tumblers

and other lines for the
Fruit Canning Season.

Gowans, Kent
& Co.

TORONTO, ONT.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WORSTER SAUCE

possesses a
peculiar

liquancy and zest

pleasing the Consumer, and

providing a satisfactory
profit to the Grocer.

prepared by R. PATERSON & SONS,
Proprietors and Manufacturers of
PATERSON'S "Camp" Coffee Essence.
PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
In blue Ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosche & Blackwell, Limited, London;
and Export Olives generally.
RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion. . . .

MacLean Publishing Co. Limited

Montreal : : Toronto

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially, the
strongest organization of its kind—working in one interest
and under one management—with wider ramifications, with
more capital invested in the business, and it expends more
money every year for the collection and dissemination of
information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 12, 1898.

No. 32

**SELL
ONLY
THE
BEST!**



In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



DIRECTIONS. OPEN ON OUTER EDGE NEAR THE TOP SO FISH
WILL COME OUT WHOLE TO SERVE HOT PLACE CAN IN BOILING
WATER FOR TWENTY MINUTES THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

GIVE HIM THIS

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



CIGAR MOISTENER BOX

As a premium to dealers it's a trade-winner. As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it. You can do it either way—a premium or a sale.

The Price—
Per dozen, \$15—less in quantities.
Terms, 2½ cash, 10 days, 30 days
net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates. "Cigars" in silver finish scroll on lid.

The Regent Manufacturing Company

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

TALK THAT TALKS.

EVERYBODY who knows the grocery trade of St. John, knows that W. A. Magee has one of the handsomest retail grocery establishments in the city, and that his trade is of a character that will not tolerate poor goods. Here is a word from Mr. Magee:

ST. JOHN, April 6th, 1898.

We carry 28 lines of Biscuits manufactured by the Queen Biscuit Co., and the **BOSS LUNCH MILK BISCUIT** is the quickest seller of them all. All their goods give excellent satisfaction to our customers. The sales of the **BOSS LUNCH MILK BISCUIT** have greatly increased with us. We think most highly of them.

W. A. MAGEE.

Mr. Magee believes in patronizing lower province industries if they produce good goods. So do you all. Give us a chance to prove our claim that **BOSS LUNCH MILK BISCUIT**, of which we are the sole manufacturers in Canada, possesses the same unsurpassed qualities that have sent the annual production in the United States up to 30,000,000 lbs.

We have given you just one testimonial. We could fill pages with them, from pleased customers as well as from merchants.

Remember—A delicious Lunch Biscuit at a popular price. Only the best materials go into our goods.

Queen Biscuit Co.

ST. JOHN, N.B.

(We manufacture over 500 lines of Biscuits.)

"As Pure As Windsor Salt"

It is remarkable how many people firmly believe in principles which they neglect to practise.

"Just as good" is a threadbare argument that often drives trade away from the store—it seldom fails to disappoint the customer who asked for something else.

Every man was taught in his boyhood that "what is worth doing at all is worth doing well"—he believes it, but fails to practise it by falling back on that moss-covered argument, "here's something just as good."

This fails with Windsor Salt—because "it costs you no more"—your usual Salt profit IS ALL THERE. "Best" because purest—"as pure as Windsor Salt."

Leading Wholesalers Sell It.

You Hear It Everywhere.

The Windsor Salt Co., Limited
Windsor, Ont.

Lime Juice

that's All Lime Juice

**It
Holds
Trade**

Quality, not quantity, wins trade and holds it—a new article sold on the basis of “more for your money” may catch the temporary customer, but who wants a man or woman to buy once and then stop?

Stower's Concentrated Lime Juice is the pure juice of West Indian Limes that are cultivated especially for “Stower.” It is **all Lime Juice** down to the last drop in the bottle. Years and years ago it was distinguished from all other Lime Juice because—no musty flavor—no free acid taste—its perfect keeping qualities after the cork is drawn—its great strength, because concentrated. “It holds trade”—it maintains its reputation of the past, steadfastly.

**Stower's
Lime Juice**

**These
Hold Trade
Also**

Maypole Soap Dyes

A woman dyes and wins with that quick, clean, brilliant, fadeless English Home Dye—Maypole Soap. Ask her if she always wins with Powder Dyes.

Every cake you sell sells another—hence business grows and quickly too with Maypole Soap Dyes. **All Colors.**

“Hand in Hand” Brand

Any woman who depends on her Bi-Carbonate of Soda for unvarying strength is never fooled when she uses the “Hand in Hand” brand—pure, strong, even, white.

98 50/100 of pure Bi-Carbonate of Soda in it—made by the United Alkali Company of Great Britain. **Bi-Carb. Soda.**

Agents :

A. P. Tippet & Co.

Montreal and Toronto

F. H. Tippet & Co.

St. John, N.B.

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

Boston Laundry Starch

is the best Starch sold in Canada for domestic use. It gives a harder and more lasting polish than any other. It pays to sell the best.

FOR SALE BY _____



The F. F. Dalley Co., Limited, Hamilton, or any wholesale grocer.



COUNTERFEITS AFLOAT!

The popularity of our **Famous Seal Brand Coffee**, in 1 and 2-lb. tins, has become so universal that certain competitors have attempted a counterfeit of our label.

SEAL BRAND COFFEE requires no better testimonial than this. We feel assured that up-to-date grocers, as our customers are, will not be deceived by any counterfeit of this **Famous Coffee**.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

Greig's Crown Extracts

UNEQUALLED

FOR PURITY

AND STRENGTH

The Greig Manufacturing Company
Montreal

Butter
Honey
..Jam..

Farmers
Storekeepers
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The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

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The **E. B. EDDY CO.,** Limited
HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
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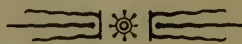
AURORA
(Registered Trade Mark)

**Ceylon
Tea.**

DIRECT from the best known gardens in Ceylon.
Possessing distinctive and peculiar qualities which delight
the consumer and make your Tea Trade a source of increased profit.

1-lb. and ½-lb. packages—unique and attractive in appearance—absolutely air-tight—the most healthful package on the market.

Retails at 35, 40 and 50 cents.



W. H. GILLARD & CO., Agents for Canada, **Hamilton, Ont.**



Gillard's New Pickle.

Packed 2 doz. in case.
Single case lots, \$3.40; five case lots, \$3.30 per doz.



Gillard's New Sauce.

Barrel lots of 12 doz., \$1.75 ;
single doz. lots, \$1.90 per doz.



TWELVE GOLD MEDALS HAVE BEEN AWARDED these goods for superior merit. 6,000 of the leading hotels throughout Great Britain use them exclusively. The best people in Canada use these delightful table relishes.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 12, 1898.

(\$2.00 per Year) No. 32

STORE WINDOW-WASHING.

By Prof. Wilbur L. Scoville, Massachusetts College of Pharmacy.

WHAT the eye is to the face, the window is to the store, and if the face or the store is to be attractive the eye or the window must be bright. To secure this effect, the plate glass, costing its scores or even hundreds of dollars, has entirely superseded the old window glass, costing as many cents. One is no more transparent than the other, but one possesses a cleanness and a lustre which was formerly lacking, and that is worth the added cost.

Still the problem is not yet wholly solved, and the weekly window-cleaning is usually a matter which is dreaded. So simple an operation is it that it is intrusted to the greenest tyro, yet so difficult of perfection that the most expert would hesitate to claim its attainment.

F. Foerster, a German chemist, has done a large amount of careful experimenting during the past five years, to ascertain the exact vulnerability of different kinds of glass under different conditions. His conclusions, which are very interesting, have been made upon plate and window glass, as well as glass for chemical ware.

In a series of experiments upon six different kinds of plate glass, Foerster found that at 20° C. pure water dissolved 1.65 grain to 1.11 grain of glass per 15.5 square inches (100 sq. Cm.), while a 1 per cent. solution of sulphuric acid dissolved 1.325 to 1.54 grain, 1 per cent. nitric acid dissolved 1.90 to 1.35 grain, 1 per cent. hydrochloric acid dissolved 1.325 to 1.40 grain, and 1 per cent. acetic acid 1.325 to 1.58 grain, each per 15.5 square inches of glass.

In a series of elaborate tables he has demonstrated the action of different strength solutions of acids, and of water, upon glasses of different compositions, and under different conditions of time, temperature, etc., but the above facts are sufficient for our purpose.

Now for the application of the facts. In window-washing, the first consideration is to remove the dirt, and the second, to polish the glass. From a scientific point of view, these two are antagonistic. One aims to remove matter, the other to prevent the removal of matter. But, since the matter in consideration is not the same in each case, the problem is easily solved by keeping the proper sequence.

For the removal of dirt, a weak alkali is the most generally efficient. It is the liberation of alkali, by the decomposition of soap when dissolved in water, that the detergent properties of soap are, in part, due.

Glass is undoubtedly more easily cleaned by the occasional use of weak alkali than by pure water, though the latter is both sufficient and efficient if used frequently enough. Since ammonia has less action on glass than soda or potash, it is to be preferred, and, further, the water should not be hot. But, at best, the alkali will attack the glass, suspend some of the silica, and cause the dreaded streakedness.

Then, to correct this, after the removal of the dirt, an application of weak acid is desirable. Either hydrochloric or acetic acid is to be preferred here, on account of their volatility and absence of corrosive properties, and hydrochloric acid has the advantage in point of cost.

Then the sequence is, first, an alkali to remove the dirt, and then an acid to polish the glass. If to these we add another factor, a polishing agent in the shape of some substance which will produce a mild friction without scratching, we have combined all the virtues of the commercial preparations for this purpose, without their defects, and with an added virtue.

I would recommend the following procedure: First, wash the glass in the usual manner with water containing about half an ounce of concentrated ammonia water to

a pailful of water—not more, for fear of removing the paint or varnish from the woodwork.

Then, while the glass is wet, and without rinsing, go over the entire surface with a weak solution of hydrochloric acid, prepared by adding to a pailful of fresh water two or three ounces of strong muriatic acid. This neutralizes the ammonia and the alkali in the glass, and forms some soluble chlorides which aid in the polishing. Finally dry and polish with a clean cloth.

The acid will have no ill effects upon paint or varnish upon the window frames, nor even upon unpainted woodwork.

If metal window frames hold the glass the acid is liable to attack these, and should be avoided or used cautiously. A weaker acid would be advisable in this case.

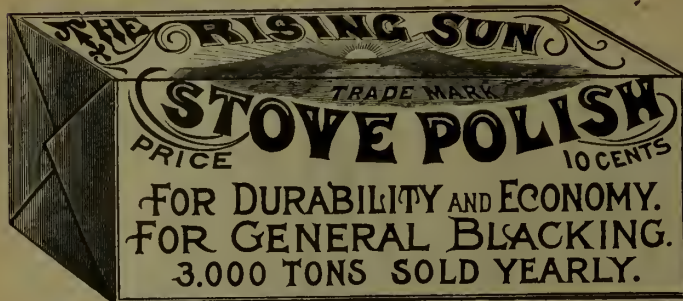
Some have tried this plan and are pleased with the result. They think that the time taken to go over the glass with two successive waters is more than compensated in the saving of time in the drying and polishing, and then the window is brighter.

But if you wash windows so frequently that they do not get really dirty, the alkaline water might be omitted, and you may be pleased with the result if the hydrochloric solution is used in place of pure water. The addition of a little salt to this might prove a further pleasure.—American Druggist.

ICED TEA IN THE GROCERY.

There is no more refreshing summer beverage than ice-cold tea served with lemon. One pound of tea, says an exchange, will make from five to fifteen gallons of beverage, as to the sort used. What better advertisement for a store than to serve, on a hot day, ice-cold tea? It would tend to increase the popularity of the store and the sales of the tea, cracker and fruit sections. Make the experiment.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ALEXIS TRUDEAU, general merchant, St. Brigitte Des Saults, Que., has assigned to Alex. Desmarteau.

J. A. Bussier, grocer, Quebec, has assigned.

Henri E. Bourdon, grocer, Montreal, has assigned.

Lamarche & Benoit have been appointed curators of Decary Freres, grocers, Montreal.

E. L. Black, of Black Bros., grocers, Amherst, N.S., is away, and attachments aggregating \$3,000 has been issued against him.

PARTNERSHIPS FORMED AND DISSOLVED.

Thos. Michaud & Cie., general merchants, Montreal, have dissolved.

Cooper & Gelinas, wholesale provision merchants, Montreal, have dissolved.

Lalonde & Depocas have registered partnership as grocers and liquor dealers in Montreal.

Joseph H. Caille and Wilfrid Perrault have registered as partners of The Cash Grocery Co., Montreal.

Young & Brace have formed a partnership and have bought out Mrs. B. P. King, general merchant, Shelburne, N.S.

Ed. G. and Wm. S. Clay, grocers, Galt, Ont., have dissolved, Wm. S. Clay retiring and J. H. Clay being admitted. Business will be continued under the style of Clay Bros.

SALES MADE AND PENDING.

J. M. Citron, general merchant, Thomson's Landing, B.C., is advertising to sell out.

John Clarke, grocer and liquor dealer, Brampton, Ont., is advertising his business for sale.

The stock of Gibeau & Co., general merchants, South Durham, Ont., has been sold at 72½c. on the dollar.

The assets of J. B. Boisvert, general merchant, St. Hilaire, Que., are to be sold at auction on August 12.

The stock of the estate of the W. E. Gillespie Co., Limited, Penetanguishene, Ont., has been sold at 46c. on the dollar.

CHANGES.

Boland Bros., grocers, Toronto, have sold out to A. Lockhart.

Roome & Co., grocers, etc., Halifax, has gone out of business.

J. C. Laidlaw, grocer, Seaforth, Ont., has gone out of business.

J. H. Scott, grocer, Toronto, has been succeeded by Mary A. Cassidy.

Davison Bros., general merchants, Hantsport, N.S., have gone out of business.

Robb Bros., grocers, Seaforth, Ont., have been succeeded by J. W. McCabe.

T. H. Baker, general merchant, Hawkestone, Ont., has sold out to T. A. Stone.

— Kennedy, grocer, etc., Bull's Head Prairie, B.C., intends removing to Cranbrook, B.C.

Avila Laurendeau, grocer and liquor dealer, Montreal, has added wood and coal to his business.

The Rat Portage Cold Storage and Provision Co., Rat Portage, Ont., has opened up for business.

R. O. Y. Ainslie, general merchant, Comber and Bothwell, Ont., has closed his Bothwell branch.

Montgomery & Orr, grocers and produce dealers, Trail, B.C., have sold out their grocery business to Charlton & Cameron.

FIRES.

Paul Gelinas, general merchant, Grand Mere, Que., has been burned out.

The stock of August Racine, grocer, Montreal, has been slightly damaged by fire; insured.

DEATHS.

John B. Lorimer, grocer, St. John, N.B., is dead.

LONG STRING OF GEM JARS.

The Galt Reporter has been hunting up information in regard to fruit preserving, and has given out the following estimates

for that town: "Some 20,000 glass sealers arrive every year. Distributed among 1,800 houses gives an average of 11 to each house. Taking into consideration the stock each household has on hand, besides this, and the figures run up to 60,000. If all these jars were placed close together and hung on the trolley wire, it would take the length of the road entire, from the termini at Galt and Hespeler, to contain them all, while if they were laid end to end they would reach from Galt, along the Stone Road, to Berlin."

"JUST A LITTLE UNDER."

"Most city grocers," said a wholesale butter dealer to American Grocer, "want butter just a little under the very finest grade." Such a policy leads to bankruptcy, because it does not secure the confidence of consumers in the absolute reliability of the dealer. As a rule, more fault is found when the quality of the article is "just a little under" than when the price is regarded high. A perfectly satisfied palate is apt to seek its gratification, even though the price is regarded too great.

"Just a little under" in butter is particularly unwise, for no one article in the store has such power to win or repel trade as butter. A store with a reputation for keeping butter or any other sort of food just a little above in quality, is assured a good patronage. In Spring street market, this city, is a man who deals exclusively in butter, cheese, and eggs. His inflexible rule is to offer only the best. The result is that patrons crowd his stand, while competing stands are without customers. He has built up a large business in a very poor neighborhood, and largely with the poorest classes of buyers. He has made a fortune, and has never known what dull trade means. The secret is open, for everyone who patronizes him is always satisfied. "Just a little under" kills a large proportion of retail grocers, while "A little higher in price, but—" leads to prosperity and public favor.

Will Make Their Fortune

This is what Duff & Son, of York Street, say of the proprietors of T. & P. Pickles, adding, "If they have capital and energy; we never saw finer goods." This speaks for itself.

LUCAS, STEELE & BRISTOL

AGENTS

HAMILTON

COFFEES COFFEES COFFEES

WE HAVE THE BEST SELECTION

- | | |
|----------------------|--|
| <i>The Mecca</i> . | The finest Coffee the world produces. Recommended by connoisseurs. |
| <i>Damascus</i> . | A Coffee equal to any on the market, superior to many offered at higher figures. |
| <i>Cairo</i> . . . | A rich, smooth Coffee; just the grade for good hotels and boarding-houses. |
| <i>Old Dutch Rio</i> | A pure Rio, roasted from high-grade Coffee. |

The Mecca, Damascus and Cairo Coffees are put up in 50 and 25 pound, hinge-lid, crated tins; also in cases containing 15 tins, each 2 pounds. The Rio Coffee is sold in 50 and 25 pound tins only.

James Turner & Co.

HAMILTON, ONT.

(Established 1844.)

As good as ever.

REINDEER BRAND

CONDENSED MILK

Freight prepaid on 5 case lots to points east of and including Port Arthur and Fort William.

WE CAN . . .

supply your wants
with the . . .

Choicest of

CANNED GOODS

Picnic Season

Choice brands Red Sockeye Salmon; Lobsters (tall and flat); Fresh and Kipperred Herrings; Potted Ham, Chicken, Beef, and Tongue; Deviled Ham, Chicken, Beef, Tongue, and Turkey; Boneless Turkey, Chicken, Duck, and Pigs Feet; Chipped Beef, lb. and ½ lb.

WRITE US FOR PRICES.

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front Street East,

TORONTO.

THE TRIUMPH OF PROMPTNESS.

IT WAS enough to send Napoleon to St. Helena. It is a well-known truism that has almost been elevated to the dignity of a maxim, that what may be done at any time will be done at no time.

"The fact is," says the Rev. Sydney Smith, "that, in order to do anything in this world worth doing, we must not stand shivering on the bank, and thinking of the cold and danger, but jump in and scramble through as well as we can. It will not do to be perpetually calculating risks and adjusting nice chances. It did all very well before the flood, when a man could consult his friends upon an intended publication for 150 years, and then live to see its success for six or seven centuries afterwards; but at present a man waits, and doubts, and hesitates, and consults his brother, and his uncle, and his particular friends, till, one fine day, he finds that he is 65 years of age—that he has lost so much time in consulting his cousins and particular friends that he has no more time left to follow their advice."

The African Association of London wanted to send Ledyard, the traveler, to Africa, and asked him when he would be ready to go. "To-morrow morning," was the reply. John Jervis, afterwards Earl St. Vincent, was asked when he could join

his ship, and replied, "Directly." Colin Campbell, appointed commander of the army in India, and asked when he could set out, replied, without hesitation, "To-morrow." "Every moment lost," said Napoleon, "gives an opportunity for misfortune."

The energy wasted in postponing until to-morrow a duty of to-day, would often do the work. How much harder and more disagreeable, too, it is to do the work which has been put off. What would have been done at the time with pleasure or even enthusiasm becomes drudgery after it has been delayed for days and weeks. Letters can never be answered as easily as when first received. Many large firms make it a rule never to allow a letter to remain unanswered over night. Promptness takes the drudgery out of an occupation. Putting off usually means leaving off, and going to do becomes going undone. Doing a deed is like sowing a seed; if not done at just the right time it will be forever out of season. The summer of eternity will not be long enough to bring to maturity the fruit of a delayed action. If a star or planet delayed one second, it might throw the whole universe out of harmony.

"There is no moment like the present," said Maria Edgeworth; "not only so, there

is no moment at all, no instant force and energy, but in the present. The man who will not execute his resolutions when they are fresh upon him, can have no hopes from them afterward. They will be dissipated, lost in the hurry and skurry of the world, or sunk in the slough of indolence." Cobbett said he owed his success to being "always ready" more than to all his natural abilities combined.—Pushing to the Front.

A CHEAP LIGHT.

The acetylene gas plant installed this summer in the Algonquin by the Hamilton Acetylene Gas Machine Co., improves on acquaintance and is giving better satisfaction every day. There are 160 lights, including a row around the gallery, which, when lighted at night, make the place as bright as day and give the effect of an illumination. The light is especially brilliant and penetrating, it being found that half the jets provided are sufficient to give all the light needed, showing that it is twice as brilliant as ordinary gas. It is safe to say that no summer hotel on the St. Lawrence is as well lighted as the Algonquin, and it is estimated that the cost of the light is little more than the wages of servants required for cleaning the lamps and breakages. The machine is automatic, requiring very little attention, and is admirably adapted for detached buildings.



CHEESE . . .

at a summer resort, in camp or on a cruise usually lacks the necessary quality of being easily kept fresh and palatable.

MacLAREN'S IMPERIAL

a standard of excellence in point of quality and flavor, is a perfect article in this, as in every other respect.

For sale by all jobbers, in any quantity desired.

A. F. MacLAREN & CO., TORONTO AND STRATFORD, CANADA.

Indifferent ?

comes to you, without effort, then you are in a rut that will be harder to get out of the longer you stay "rutted." **You are losing money.** A 25-pound keg of Tillson's Flake Barley doesn't cost much—even the most "indifferent" grocer that lives can afford to buy it, because we advertise it regularly in the newspapers and drum trade up for him—constantly, on that light, delicate, wholesome, Breakfast Cereal.

If you don't care about getting new business—if you are "indifferent" about it, and get business only as it

**Tillson's
Flake Barley.**

THE TILLSON CO'Y, LIMITED, TILSONBURG, ONT.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

MANITOBA MARKETS.

WINNIPEG, Aug. 8, 1898.

THERE is little change in any line to report this week. Business in groceries is good, but there is no rush. In produce, dealers seem to be trying to secure all they can, and there is considerable difference of price in the quotations of the various houses, for butter particularly. Butter is being brought here for speculation, as the markets, both west and east, are not encouraging export at present. In flour, dealers report that business has not been so quiet for years during July and August. This is attributed to the idea generally prevalent that prices for wheat will drop still further with the coming of the new crop. Millers say that where they formerly placed 10 and 15 carload lots, they are now selling single cars only. With regard to the crop, the weather has continued favorable throughout the entire week, and the returns both to Government and to the railway companies indicate that, as already stated, there will be a rather more than fair average crop over the Province and in the Territories. The reports seen in some papers that the crop will exceed that of 1887 are not true and are utterly scouted by reliable grain men who are touring the Province, and have been at intervals of two weeks, since the season started. Barley cutting will be general this week. One small field of wheat was cut on the Portage Plains on Friday, and oats are being cut at a good many points. A large field of oats, just outside the city limits, was cut and staked last week.

The firm of Codville & Co., successors to Thompson Codville, are making extensive alterations in their office premises on McDermot street.

In prices there are few changes.

CANNED GOODS — There is really no change in the situation. Prices are the same and offers are being freely made, although a few factories are holding off on futures in tomatoes. Prices for new goods are: Strawberries, \$3.10; raspberries, \$2.25 to \$2.60; corn, \$1.80, and tomatoes, \$2.15. In canned salmon, one factory has withdrawn all quotations from this market, on account of the run being smaller than first reported. This has not affected prices so far, and it is difficult to tell just how matters will turn.

CEREALS—Prices have again advanced 5c. per sack.

CURED MEATS—This market is reported without change for the week, except that rolls and shoulders seem scarce. Quotations are: Hams, smoked, 11½c.; breakfast bellies, ditto, 12c.; backs, ditto, 11½c.;

shoulders, ditto, 9½c.; spiced rolls, 10½c.; dry salt long clear, 9½c.; extra short clear, 8¾c.; shoulders, cut square, 9c.; backs, 10c.

EVAPORATED APPLES — No change; buyers are still holding off on apricots on account of the high price.

TEAS—China teas have now passed into stock and are reported very good value indeed. Some Japans have arrived, but no report could be got as yet because they are still in cars on the track.

COFFEE—Without change, dull, and Rio 10 to 10½c.

DRIED FRUIT — In currants and raisins the market is just opening here and prices are not yet made. New Smyrna and Malaga figs are reported as coming in excellent condition.

SUGAR—Is still 5½c. for granulated, and has shown no changes during the week. Syrups, No. 1, 2½c. in barrels.

BUTTER—As already stated there seems some difference of opinion between local dealers as to price. The prices given run all the way from 16½ to 17¾c. Probably 17 to 17½c. is a fair average of the price paid last week, as four creameries sold their July make as follows: 17, 17¼, 17½ and 17¾c. A few factories are still holding for higher figures. Dairy butter continues to come in freely, and nets about 12½c. point of shipment, or 13c. Winnipeg.

CHEESE—Decided tendency to hold, with price at 8c. Factorymen are unquestionably making a mistake in holding June and July cheese, but at present they will not listen to advice along that line.

EGGS—Supply just about meets the demand, and nothing over price, 12c. Winnipeg.

GREEN FRUIT—This market shows some changes. Early southern plums are practically over, and so are Minnesota tomatoes, and it will probably be a week or ten days before fresh crops of Oregon and Washington plums are in. Next tomatoes will come from Dakota and Ontario. Nominally, plums are \$1.35 to \$1.50. Peaches are plentiful at \$1.35 to \$1.50, and are good in quality and arriving in perfect condition. Watermelons, \$3.50 to \$4 per dozen. Grapes, southern Concords, are in, and are selling at 75c. per 7 lb. basket. Blueberries are up to 7c. per lb., after a drop to 5c. The crop is most abundant. On the other hand, raspberries are scarce indeed, and retail at \$2.10 per pail for wild fruit, and not approaching a supply even at that figure.

New peanuts are in, and are very fine stock; 10c. per lb. for green and 12c. for roasted stock.

LARGE WHEAT YIELDS.

"John Dickenson, M.P.P., for South Wentworth, Saturday, threshed 900 bushels of wheat off 30 acres." That may be a good yield for Wentworth, but it is not in it with Essex, "The Garden of Canada." Messrs. Ainslie, of Tilbury West, threshed 617 bushels and 35 lb. from 14 acres. The acres were honest acres, being measured, and the weight was that of Mr. Stevens, of Chatham, who bought the grain.—Windsor Review.

According to reports the wheat yield this year will be enormous. McDougall Bros., of Erin township, last Wednesday, threshed 400 bushels from nine acres. A farmer in Puslinch claims that his wheat will yield 50 bushels to the acre. Oats, owing to the dry, hot weather, will be below the average.—Guelph Herald.

SALES AT CHEESE BOARDS.

London, Ont., August 6—1,712 July cheese offered; none sold by auction.

Cornwall, Ont., August 6—1,082 Canadian and 220 American offered; American sold at 7½c., and Canadian at 7¾c.

Ingersoll, Ont., August 9—1,685 boxes offered; no sales; 7 9-16c. highest bid.

Belleville, Ont., August 9—1,240 boxes white offered; no sales; 7½c. highest bid.

Campbellford, Ont., August 9—970 boxes white offered; 500 sold at 7½c.; 225 at 7 11-16c.; balance unsold.

Madoc, Ont., August 9—815 cheese offered; 250 sold at 7¾c.; 100 at 7 13-16c.

L. Woolverton, secretary of the Ontario Fruit Growers Association, and Prof. H. L. Hutt, of the Agricultural College at Guelph, were recently sent to the Algoma district of Ontario to investigate the possibility of growing fruits there. They report that hardy apples, such as Transparent, Duchess, Wealthy and Gideon brands, can be successfully grown. A few kinds of hardy pears and cherries can also be grown.

The Toronto Patent Agency

Limited

CAPITAL = \$25,000

W. H. SHAW, ESQ., President.
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TORONTO PATENT AGENCY.

In another column of this issue is a card of The Toronto Patent Agency, Limited, Toronto, Canada, incorporated and chartered under the Ontario Companies' Act, to do the general patent agency business. This is the only incorporated company of its class in Canada, although in England there are many and very prosperous concerns of this class. It is composed of many of Toronto's leading citizens, and on its list of stockholders are many well known inventors and patentees. Those having business to do with the company can de-

pend on honorable treatment and on having their business well looked after. The managing - director, Mr. J. Arthur McMurtry, is a man well known to the business community of Canada. The company has established offices in all the principal cities of Canada and the United States.

The fruit evaporating factory now being erected in Norwich will probably be finished this month, when operations will be immediately commenced, giving employment to about 75 hands. A large proportion of the apples exaporated will be brought from west of London, Ont., as the crop near Norwich is light.

PERSONAL MENTION.

Mr. T. Miles, with Boeckh Bros. & Company, has returned from his vacation. He says fishing is good at Jackson's Point, and that the place is very popular this season.

Mr. A. H. Ewing, of S. H. Ewing & Sons, Montreal, was in Toronto this week, and called on the trade in company with Mr. Fred Dane.

Messrs. J. Ito and T. Mizutany, of the Central Japan Tea Association, were in Toronto on Tuesday. Mr. Ito has been appointed one of the Japanese commissioners at the Paris Exposition.

CANNED

Vegetables
Fruits
Fish
Meats

Best Packs

Prices Right

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

We offer two hundred and fifty
half chests early pickings Japan Tea at less
than to-day's cost. It is yours at 18½ c.

How many do you want ?

H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

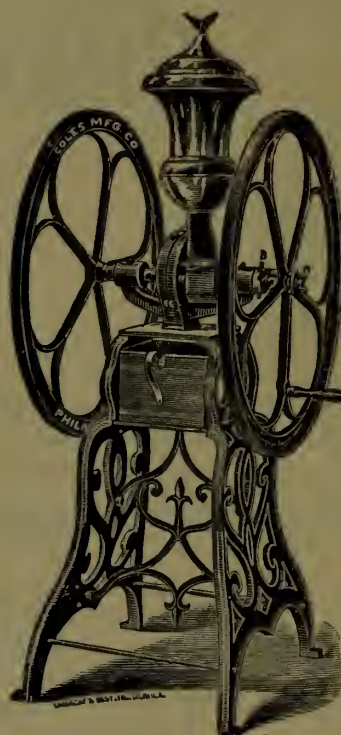
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.



**Sovereign
Matches**



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto
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A SUGAR POSSIBILITY.

THE possibility of some good resulting from the conference of the representatives of the European powers interested in the beet sugar bounties is not yet beyond hope.

The conference, it will be remembered, was convened in Brussels on June 7, and, although sessions were held extending to June 25, it adjourned sine die, without apparently any progress having been made in the direction of abolishing, or even reducing, the troublesome bounties.

Germany, Belgium, Holland and Austria all practically desired the removal of the bounties because of the pretty penny they are costing them. Great Britain wanted them abolished in the interest of her refining industry at home, and in the interest of her languishing sugar-producing industry in the West Indies. The sticking point was the opposition of France and Russia, who are pulling together in sugar as well as political matters, although it is said France was willing to abandon the direct bounties, reserving, however, the question of the internal regulation of her excise regulation.

While unable to arrive at an agreement the members of the conference unanimously declared in favor of entrusting the Belgian Government with the task of carrying on diplomatic negotiations.

The wisdom of this is already being manifested, for negotiations are now pending with a view to abolishing the war bounties which have existed since 1896. In pursuance of this plan it is proposed that Germany shall decrease her present export bounties to about what they were before 1896. Austria-Hungary is to retain her present export bounties, but to reduce her home bounties. Belgium is to grant a bounty equal to the new German one. Holland is to do much about the same. France is being asked to abolish direct bounties, but to be allowed to retain her other legislation, which appears to be practically what her representatives proposed at the recent conference. Russia's part in the programme is for that country to fix beforehand the amount of sugar which its factories are allowed to produce for home consumption. If agreed upon, the proposition is to go into operation September 1, and is to be binding for three years.

Should the reductions in the bounties take place, which is quite possible in view of the evident desire of the nations interested to inaugurate some measure of reform, the tendency would naturally be to increase the cost to purchasers outside the producing countries.

In view of Canada's preferential tariff on sugar produced within the British Empire, the process of events will be watched with greater interest than would otherwise be the case.

FIXING THE TEA STANDARDS.

Minister of Customs Paterson is securing, through the secretaries of the boards of trade in the chief commercial centres, samples of tea of the lowest grades, which the wholesalers consider should be allowed to be imported into Canada.

There may possibly be a great difference of opinion as to how low a grade of tea should be brought into the country, but, if we are to have standards, the Minister of Customs is wise in consulting the trade as to the constitution of these standards.

A YEAR OF GROCERY IMPORTS.

IMPORTS of groceries into Canada for the fiscal year ending June 30 last, were about $3\frac{1}{4}$ million dollars less than the preceding year.

This loss is more than accounted for by the decrease of over \$3,500,000 in the importations of the two staples of sugar and tea. In other lines there was, as a rule, an increase.

In dried fruits and nuts there was quite a material increase. Provisions, such as lard, meats, etc., were \$643,419 larger than in 1897. Oranges, lemons and other green fruits, were in excess of 1897. The same is to be said of rice, pickles, soap, spices and coffee. In addition to those enumerated, the lines which were imported in less quantities were molasses, syrups and salt.

The following tables give the imports of dutiable and free goods respectively appertaining to the grocery trade:

DUTIABLE EXPORTS.

	1898.	1897.
Rice, all kinds	\$ 297,311	\$ 203,234
Fruits and nuts, dried	1,152,003	835,721
" oranges and lemons	667,686	589,750
" all others	354,884	330,553
Pickles, sauces, etc	147,424	124,553
Provisions lard, meats, etc	1,239,659	596,240
Soap, all kinds	283,502	258,176
Spices	191,601	153,745
Sugar	4,598,240	7,513,107
Molasses and syrups	590,028	800,903
Tobaccos and cigars	222,970	279,538
Tobacco leaf	444,551	.....
	\$10,203,859	\$11,685,520

FREE GOODS.

	1898.	1897.
Coffee	\$ 1,160,353	\$ 644,136
Bananas	503,840	477,014
Salt	290,772	391,148
Tea	2,590,829	3,254,386
Tobacco leaf	16,989	2,046,626
	\$4,562,783	\$6,813,310

The imports of sugar for the fiscal year ending June 30, 1897, were exceptionally large, and were due, it will be remembered, to the expectation that an increased duty would be put upon sugar when the tariff of that year was being revised, the refiners having anticipated their wants. The imports for the fiscal year which recently ended are, on the other hand, the smallest for ten years, although the figures from which our information is taken are subject to revision.

The factor which caused the increase in the imports of sugar in 1897 and the decrease in those of 1898 was also the cause of the like conditions in the imports of tea for the two years in question.

A PARTIZAN COMMISSION—WHY?

THE suggestion that Sir Charles Tupper be one of Canada's representatives at the coming Quebec conference does not meet with the approval of certain influential political newspapers. This is to be regretted.

In urging the appointment of the leader of the Opposition as one of the commissioners, the motive was not a party one. Concern for the best interests of the country and for a calm and just consideration by Parliament of such treaty as the conference may agree upon were the only motives.

In the composition of the Canadian delegation as it is to-day are elements which weaken the interests of Canada at the conference, and threaten to damn whatever international instrument the conference may construct.

In the first place, each appointment is a political one. There is no question about that. The political faith of the appointees proves it. Consequently, there is grave danger that some of the questions which come up for consideration will be looked at through the spectacles of one political party. This is something that is to be deplored, whether the spectacles be Conservative or Liberal in their composition, for they are colored of whatever kind they are.

As far as the gentlemen themselves are concerned their ability is not questioned. Sir Wilfrid Laurier, Sir Richard Cartwright and Sir Louis Davies are properly assigned to the commissionship, the first being Premier, the second Minister of Trade and Commerce, and the third Minister of Marine and Fisheries. But there should have been a place on the commission for Sir Charles Tupper, in the first place, in order to avoid giving it a partizan complexion, and secondly, in order that the Canadian members of the conference might be made as strong as possible. And none but a partizan will deny that Sir Charles Tupper, with an experience in diplomatic matters exceeding that of any other Canadian of to-day, would materially increase the strength of the delegation which is to represent this country at the conference.

The British Government has appointed a political opponent as associate with Sir Julian Pauncefoot, and even that protec-

tionist of protectionists, President McKinley, has given a free trader a place among the delegates who are to represent the United States at the "Ancient Capital."

Surely, when the Administration at Washington shows that it is not altogether consumed by partizanship, the Administration at Ottawa cannot afford to allow the idea to go abroad that it is less magnanimous than the rulers at the United States capital.

THE CANADIAN GROCER urges the Government to deviate from the narrow course it has pursued in this matter; to deviate for the sake of Canada; to deviate for the sake of the treaty which may be agreed upon at the conference.

The faith of THE CANADIAN GROCER in the wisdom and business ability of the average politician, both Conservative and Liberal, is even smaller than the proverbial grain of mustard. With the average politician the cause of party is more precious than cause of country.

If by stabbing a measure advantageous to Canada a political opponent can be maimed he seldom has any hesitation in doing so. We had more than one instance of that during the last session of Parliament.

THE CANADIAN GROCER would like to see this avoided as far as possible at the next session of the House of Commons, when, it is possible, some kind of a treaty between the Dominion and the United States may be submitted for consideration. And it is because of its desire to see this instrument considered with as little political animus as possible that it urges the appointment of Sir Charles Tupper as a member of the Quebec Conference.

THE NUT SITUATION.

Anything other than high prices are improbable for at least some descriptions of nuts this season.

Tarragona almonds, particularly, will be dear. Some shipping-houses in Spain are submitting figures which are almost 100 per cent. above those of last year, and all quotations are established on a high basis.

Walnuts are later than usual, while the crop is estimated at from 30 to 40 per cent. smaller than last season. No figures appear to have yet been named, but higher prices

than those of last year appear inevitable. The fact that the crop will be late is a bad feature, as far as the Canadian market is concerned.

Filberts, unlike other descriptions of nuts, are easier than they were. They can now be bought at about the same price as last season, but, as most of the Canadian orders were placed some time ago, when values were higher, the figures now ruling do not afford much satisfaction to importers in this country.

BRITISH TRADE WITH THE PHILIPPINES.

ONE of the problems arising out of the war with Spain which awaits solution in the United States is the disposal of the Philippine Islands.

The commercial interests appear to think that the retention of the Islands is demanded in order to facilitate the extension of the United States' trade in the east.

As far as the trade of the Philippine Islands themselves is concerned, Great Britain is far more interested than the United States.

Of the total exports of the Islands, the British Empire takes nearly 32 per cent. of the whole, and the United States less than 22¼ per cent. Then, of their total importations, 28 per cent. is from the Empire, and but a little over 1 per cent. from the United States. Taking the aggregate trade of the Philippine Islands, over 32 per cent. is with the British Empire, and but a little over 15 per cent. with the United States. The aggregate trade of the British Empire with the Islands exceeds, by nearly \$2,000,000, even that of Spain itself.

NO SECOND GRADE GRANULATED.

No Canadian granulated sugar of No. 2 grade will be obtainable for some time, at least, the refiners having decided to discontinue its manufacture, an announcement to that effect having been made this week.

This grade of sugar, it will be remembered, was only put upon the market a year or two ago, when the competition of foreign made granulated began to be keenly felt. Now that the wholesalers no longer import the foreign article there is no need of the refineries making a sugar below the standard grade to compete with it.

THE ACTIVITY IN CHEESE.

THE cheese market has displayed considerable excitement and strength during the past ten days or so, due largely to speculative purchases by one or two of the large Montreal operators.

These gentlemen appear to have made up their minds to carry on the deal into August make without allowing any radical break in prices, and, so far, they have been successful.

What the ultimate outcome will be is another matter that it is unnecessary to discuss at the moment, as no one is prepared to say what it will be. Of course, there are pessimists who predict serious disaster to the parties who are carrying along the present deal, but in their case the wish is father to the thought. However, apart from their opinion, it is undeniable that the British buyers have responded very reluctantly to the rise on this side, but that they have so responded to a certain degree is also certain.

Another fact that stands in favor of the optimists is the generally admitted fact that several large shippers are short of cheese for August and September shipment. The persons in question offered goods spread over six to eight weeks at a low price, and, naturally, competitors who took the other side of the market are determined to make them pay sweetly if they can before these short sales are filled.

The result of these different conditions has been the recent activity, and the farmer has got more for his product than he otherwise would have done.

So far as the statistical position is considered, it is certainly in favor of the bulls. The declared stocks in Liverpool on Aug. 1 were 48,900 boxes, against 52,565 boxes at the same time last year, and the accumulation at other points in Great Britain is also reported to be less.

At Montreal the total quantity marketed this season to date falls behind that of last season by 132,000 boxes, which is no inconsiderable quantity.

During May, June and July, this year, offerings have been lighter at the country boards. For instance, during the past month (July), the aggregate offerings at the

different boards in Ontario, Quebec and Northern New York, were 163,000 boxes. Last year, in the same month, they were 213,000, leaving a shortage this year of 110,000 boxes.

The exports to date from Montreal are away behind those of last year, 693,297 against 885,360, a decrease of 192,063 boxes.

All these figures, of course, are construed favorably by the bulls, while another and important influence in their favor is the low price of the staple this year, which has largely increased the consumption in Great Britain.

Last summer, at this time, cheese cost fully $\frac{1}{2}$ c. per lb. more than it does to-day in Montreal, so that, relatively, present values are low.

THE ABUSE OF MR. MULOCK.

WHEN politics lead one party to try and deprive the other party of the credit it is entitled to for some judicious action, politics may well be described as at a low ebb.

This is about the condition of politics in Canada to-day. And one of the latest evidences of it is to be seen in the matter of Imperial penny postage.

Postmaster-General Mulock did not originate the idea. Long before he probably ever thought of the matter the idea was conceived and given expression to by others. But no matter who conceived it or who propagated it, no one was more instrumental in bringing the thing actually about than the Hon. Mr. Mulock.

Had Mr. Mulock not championed the Imperial postage idea it would only have been a matter of time, and that a short time in all probability, before the desideratum would have been secured, but that does not alter the fact that the business men of the Dominion will in a few months enjoy a 60 per cent. reduction on the letter rate to Great Britain, because the Canadian Postmaster-General, at an opportune time, pressed the matter upon the attention of the Imperial Government.

Politicians have sins enough to answer for without attempts being made to discredit them when honor is due.

A DEMAND FOR JAPAN TEA.

THE past week has probably been one of the most interesting this season in regard to Japan teas. There appears to have been a sudden desire on the part of buyers to get supplies, even at the high values ruling, and there have been some large transactions as a result. In some instances, importers paid prices which three weeks ago they declared they would not pay even if this year they went without Japan teas.

As a result of this, teas costing 17c. and under are scarce, the supply not being equal to the demand. These are teas, which a year ago, were selling at $14\frac{1}{2}$ to $15\frac{1}{2}$ c. per lb. There is no scarcity, however, in the higher grade teas, running from 20c. per lb. upward, and these teas are showing relatively better value than the cheaper grades which are being so much sought after.

It is alleged that some wholesalers have booked orders for teas at $\frac{1}{2}$ c. per lb. lower than they are now paying to fill these orders.

Mail advices from Yokohama, under date of July 15, state that the tea settlements this season up to that date were 141,480 piculs, against 148,753 piculs the same period of 1897.

DROPS FROM THE EDITOR'S PEN.

Inaction will rust a man as well as a machine.

Civility costs nothing, but will often buy a great deal.

A good summer suggestion for merchants—take a rest.

If you do not properly keep your books your store will not keep you.

Politeness will win many customers, but politics usually drives them away.

More effort is required to look pleasant than to look sour, but it pays better.

If a man has not good judgment it is better he were on the bench than behind the counter.

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 11, 1898.

GROCERIES.

THE chief feature of the wholesale grocery trade during the week is the advance of 1-16c. per lb. in the price of granulated and yellow sugars, and of 1/8c. per lb. in cut loaf, icing, etc. The demand for sugar is not bad, and an improvement is expected. Canned goods of all kinds are firm, and for this time of the year a fair demand is being experienced. Wholesalers are withdrawing their quotations on tomatoes and corn for future delivery, and they are doing the same in regard to "Horse Shoe" brand of canned salmon. "Maple Leaf" brand was advanced 25c. per case on the Coast on Tuesday, and "Lowe Inlet," 15c. per case. Japan teas are receiving more attention, there having been a number of transactions during the week, and at the high prices, too. Quotations for new season's currants are to hand. They show a decline of 2s. per cwt. from last year's opening figures. The situation is fairly satisfactory in regard to foreign dried fruits.

CANNED GOODS.

Canned goods have a rather stronger appearance than a week ago. Most of the wholesalers appear to have withdrawn their quotations on tomatoes and corn for future delivery, feeling that the safer plan is not to book any more orders until something more definite is known in regard to the pack. An odd case of tomatoes of last season's pack is going out at \$1.05 per dozen, and a fair trade for this time of the year is being done in canned peas at from 70 to 85c. per dozen, according to quality. Corn for immediate shipment is moving fairly well at 85c. Canned fruits, particularly peaches, are in fair demand, chiefly for shipment to the upper lakes. The market in regard to canned salmon is stronger. A telegram on Tuesday announced that "Maple Leaf" brand had been advanced to \$3.75 f.o.b. Coast, a gain of 25c. per case. "Lowe Inlet" was marked up 15c. per doz. Wholesalers have withdrawn their quotations on "Horse Shoe" brand for future delivery, some fear being felt as to whether they will be able to fill orders for what they have already sold of this brand.

COFFEES.

The market continues dull. The market for Brazilian coffee is strong, deliveries in

the country of production being light, while Europe is a buyer.

SYRUPS AND MOLASSES.

We hear of some enquiry this week for syrup, but there appears to be none of the desired kind offering by the refiners. The market for New Orleans molasses is steady, but very little business is being done.

SUGARS.

The sugar market is stronger. The Canadian refiners, on Tuesday last, advanced the price of granulated and yellow sugars 1-16c. per lb. and that of cut loaf and powdered 1/8c. per lb. Montreal granulated is now quoted by Toronto wholesalers at 4 9-16c. per lb., and Lower Province granulated at 4 1/2c. per lb. No. 2 Canadian granulated has been withdrawn from the market. The lowest price yellow on the market is now 3 3/4c. per lb. Cut loaf and icing sugars are 1/8c. per lb. dearer, being now quoted at 5 7/8c. per lb. for 100-lb. lots,

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

and 6c. for 50-lb. lots. Business in sugars is not, on the whole, brisk, but a fair trade is being done, and it is expected to become better when plums and peaches are more plentiful.

In New York, the market is firm. The refiners appear to be more anxious to buy than they were, and the price of three grades of soft sugars was advanced 1-16c. per lb. on Monday. Importers' stocks are being reduced and supplies in the four ports of the United States are 60,000 tons less than they were a year ago.

Present and next month's beet sugar have advanced 3d. from the lowest point.

SPICES.

White pepper for direct shipment is cabled dearer. There is a stronger feeling in regard to cloves, owing to cable advices announcing that no supplies for shipment are being offered in Zanzibar. Locally, spices are quiet and unchanged.

NUTS.

As high as 100 per cent. above the figures of last year is being quoted for new season's Tarragona almonds. The crop of walnuts is 20 to 40 per cent. smaller than last year, and the outlook is for higher prices. Fliberts

are lower than they were a short time ago for new season's crop.

TEAS.

The representatives of shipping-houses have been experiencing a brisk demand for Japan tea during the past week and some large transactions have taken place, buyers having realized they have got to pay the advance if they are to secure the teas. As high as 2 1/2 to 3c. per lb. over last year's prices have been paid by wholesalers, who, a few weeks ago, declared they would rather go without the teas than pay the price. Not enough teas at 17c. and under can be obtained to fill the demand. The market maintains its firmness.

Low and medium grade Ceylon teas are higher in London, where fair quality medium pekoes are somewhat hard to get. Locally, there is very little doing in either Indian or Ceylon teas. Shipments of Ceylon teas to the United Kingdom are about 4,000,000 lb. less than a year ago.

China black teas are small supply, and the demand is almost nil. Suitable green teas are hard to get.

FOREIGN DRIED FRUITS.

CURRANTS—First quotations for new season's crop of currants are just to hand by cable. They are about 2s. per cwt. lower than last year, grade for grade. A fair business has been done in the way of confidential orders, but, at the moment, importers are inclined to hold off in the hope of seeing still lower prices. The demand from retailers is fairly good.

VALENCIA RAISINS — The demand for selected fruit for this time of the year is good. Prospects for new crop are still good, and advices from Spain say that prices throughout the season will be reasonable, although figures named for the earliest shipment are a little dearer than those of last year.

SULTANA RAISINS—Prices will again be high, probably ruling at about the same as last season, when they were 50 per cent. higher than in the preceding year.

FIGS—The outlook is reported by latest advices to be as bad as it can possibly be. One house that does a large share of the Canadian business states that it would prefer not to undertake the execution of any orders until buyers are thoroughly reconciled to the high values.

GREEN FRUITS.

The season for small fruits is rapidly ending, the drought in the principal fruit

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districts keeping much of this fruit from ripening. Red and white currants, red and black raspberries and cherries are all done. Lawtonberries are still coming in freely, with prices unchanged. Blueberries are also plentiful at \$1.75 to \$2 for 24 quart boxes. The earliest variety of peaches are done, but the second variety are now coming in freely and are selling at 40 to 75c. per basket. Canadian apples are arriving in abundance, and, though they are better quality than those arriving before, the price has fallen 10c., now being 15 to 40c. per basket. Canadian pears are commencing to come in well, but are yet quoted at 35 to 50c. Canadian tomatoes fluctuate in value as receipts vary. On Saturday, last week, they ran up to about \$1 per basket, but are again down to 40 to 50c. Canadian plums are now coming in in good condition and are selling at 75 to 85c. per basket. California plums are about 50c. cheaper this week, now being quoted \$1.50 to \$2. California pears and peaches are unchanged in price. Watermelons are plentiful and in good demand, prices continuing about 12 to 18c. The frequently noted scarcity of bananas is not so noticeable at present, supplies increasing materially, lately. The demand is good, and prices are unchanged. The cool weather of the last few days has slackened the demand for lemons, stocks of which, however, are pretty low. Prices are unchanged. Stocks of oranges, too, are pretty low, but, as the quality of those held

is poor, the demand is inactive, and sales are light. Quite a number of baskets of canteloupe melons are offered at 50 to 60c. per basket.

BUTTER AND CHEESE.

BUTTER—There is a brisk demand for really first-class dairy tubs, for which prices have improved ½c. Poorer grades are not in good demand, however, and they have declined ½c. Creamery prints and tubs are in good demand, with prices steady. At country points the following f.o.b. prices are quoted: Dairy tubs, 11 to 11½c.; prints, 11½ to 12c.; creamery prints, 16½ to 17c.; tubs and boxes, 15 to 15½c.

CHEESE—The market is dull, for, though as high as 7¾c. has been paid at some cheese boards, it is considered that the condition of the market does not warrant more than 7½c. At Toronto, the jobbing prices are steady at 8 to 8¼c.

COUNTRY PRODUCE.

EGGS—Receipts continue liberal, and, as the consumption is light, a large number are being put in pickle. Complaints are frequent to the effect that eggs are held too long, resulting in large "loss off." At outside points 9¼ to 9¾c. f.o.b. is about the range. The price of fresh laid is steady at 10½ to 11½c.

POTATOES—Prices are easier, the lowest price last week, 60c. per bushel, now being the only figure quoted.

HONEY—Receipts are large, but as the demand has not yet opened, little business is being done.

VEGETABLES—Green peas are done. Onions and green beans are now offered for

sale by the bushel. Corn is 2c. cheaper. We quote: Corn, 8 to 10c. per doz.; cauliflower, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; onions, seed, 10c. per doz. bunches; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 25 to 40c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel.

PROVISIONS.

The sale of smoked meats continues large, with prices firm. The demand for long clear is good, but the packers here are rather anxious concerning the demand from lumber camps. It is early yet for orders, but at this time last year numerous enquiries had been received. It is considered that quite a number of lumbermen are awaiting the result of the international conference at Quebec before commencing operations. Lard has quietly eased up in price during the last few weeks, and a decline of ¼c. is now noted.

FISH.

The demand is fair, with receipts of whitefish sufficient for requirements. Prices are unchanged. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

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WANTED AN AGENT FOR CANADA FOR AN old established first-class house of English Preserved Provision Manufacturers, whose goods are well and favorably known for the last quarter of a century. Apply in first instance by letter to Meredith, 109 Fleet Street, E. C., London, Eng. (33)

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**THE MANITOBA
PRODUCE AND COMMISSION COY.**
WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Since our last report, an advance of 3c. in wheat was experienced, but prices have again fallen to the old figures. We quote on cars outside: Wheat, red winter, 67 to 68c.; white winter, 66 to 67c.; goose, 60 to 61c. The street market is still quiet. Red wheat is from 1 to 1½c. dearer; oats have advanced 3 to 4c.; peas, 7c. We quote: Wheat, white, 70 to 73c.; red, 72 to 72½c.; goose, 60c.; peas, 58c.; oats, 33c. No. 1 hard Manitoba wheat is quoted at 95c., Sarnia freights.

FLOUR—Prices are unchanged. We quote: Manitoba patents, \$5.15 to \$5.25; Manitoba strong bakers', \$4.75 to \$4.85; Ontario patents, \$4.30 to \$4.40; straight roller, \$3.60 to \$3.70, Toronto freights.

BREAKFAST FOODS—There is little trade being done. Prices are unaltered. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

HIDES, SKINS AND WOOL.

HIDES—The feeling regarding cured hides is easier, a decline of ¼c. being noted. We quote: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 9¾c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is an excellent demand for lambskins and shearlings at 45c.

WOOL—The market is dull, with prices unchanged at 10c. for unwashed and 16c. for fleece.

SALT.

The quiet season has begun. Prices remain unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Lard is ¼c. cheaper this week.

Good dairy tubs are ½c. dearer, and 2nd. grades ½c. cheaper than last week.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES ———

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

FOR SALE.

Choice Prime Beans.

Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

Board of Trade, TORONTO

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO ———

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

Granulated and yellow sugars are 1-16c. per lb. dearer.

"Maple Leaf" brand canned salmon is 25c. per case dearer on the Coast.

Cured hides have declined $\frac{1}{4}$ c. Lamb-skins and shearlings are 5c. dearer this week.

First quotations for new season's currants are to hand. They are 2s. per cwt. lower than last year.

QUEBEC MARKETS.

MONTREAL, August 11, 1898.

GROCERIES.

THE week has been a quiet one in wholesale grocery circles, and there have been but few changes to report. In fact, the only important change of the week has been the rise of 1-16c. in sugar, made by the refiners on Monday last. All other staples rule steady and unchanged. Some Japan tea has been moved, and there have been some contracts in new pack vegetables at firm prices, but, as a rule, packers are not disposed to urge business in these at the moment. Dried fruit rules quiet, and there has been a fair degree of activity in green. In produce, speculative activity in cheese and continued excitement and strength in creamery butter have been the features.

SUGAR.

The refiners have made another advance in the price of refined sugars, which are 1-16 to $\frac{1}{8}$ c. higher than they were a week ago, at 4 7-16c. for granulated, and 3 $\frac{3}{4}$ to 4 $\frac{1}{8}$ c. for yellows, as to grade, other kinds showing proportionate advances as quoted in our prices current. Demand has not been particularly active locally, the turnover being of a very moderate character, and the strength here is more from sympathy with outside markets than any urgency on the part of domestic buyers. In London cane was steady with only light offerings, Java quoted at 11s. 7 $\frac{1}{2}$ d. and fair refined 10s. 3d., while beet was cabled firm but quiet, present month 9s. 6d., and next month, 9s. 6 $\frac{3}{4}$ d. At New York raw was strong and tending upward, fair refining 3 $\frac{3}{8}$ c., and centrifugal, 96 test, 4 3-16c.

SYRUPS.

The syrup market was quiet on account of the continued slow demand. Prices at the refineries are unchanged at 2 $\frac{1}{8}$ c. for sugar-house grade.

MOLASSES.

There is only a dull, dragging trade in molasses with some inquiry for cargo lots, but that has, so far, led to no transfers of any round quantities. Advices from Barbadoes quote the market there quiet and firm because there is little or no molasses to be had. According to report great vari-

ation is shown in the quality of the Barbadoes molasses this season, the early drawings being much superior to the later. New Orleans stock has been placed through brokers here at 18 to 20c., but solely on western account none being taken by wholesalers in this Province. In car lots, Barbadoes is held firm at 30c., and single puncheons are quoted at 31c.

CANNED GOODS.

The canned vegetable market is still in an unsettled condition, and prices on new pack for future shipment are difficult to quote. Some agents have been quoting again this week, asking 75c. for tomatoes and 70c. for peas, and, it is reported, have booked 5,000 cases at these figures, but representatives of other brands are not urging sales, and speak of still higher prices than the ones mentioned. Reports from the Coast continue bullish on salmon, especially some sensational daily press despatches, but, so far, buyers here manifest no alarm regarding future supplies, and are not in a rush to place their orders.

COFFEE.

There has been nothing special to report in coffee during the week, and values are unchanged, as a rule.

SPICES.

Firmness is noted in pepper abroad, and other lines, as a rule, are steady. Locally, business is very quiet and values unaltered, as quoted in the prices current.

TEAS.

There has been no special activity to report, but jobbers who have had to procure new Japans were compelled to pay the advance for them mentioned last week. Business has included about 1,500 to 2,000 packages Japans, at prices ranging all the way from 13 to 19c., as to grade.

NUTS.

There is nothing doing in nuts on spot, and values are purely nominal.

DRIED FRUIT.

Beyond some speculative offers on currants that are not considered reliable, there has been little to report, and nothing of moment has yet been transacted here for fall importation.

Valencia and California raisins furnish no new feature, and other lines of dried fruits are without points of interest.

DRIED APPLES.

Both dried and evaporated apples are practically motionless at present.

GREEN FRUIT.

There has been a fair trade in green fruit during the week. Limited quantities of apples have been arriving, and are selling at \$2 to \$2.50 per bbl. Small quantities of Canadian peaches have also been offered,

and sell readily at 15 to 40c. per basket. Bananas are not as plentiful as they were, and prices are steady as last quoted. Oranges and lemons are without change, but prices are steadily held under light stocks. California fruit of all kinds has been arriving freely, there being from three to four auction sales per week, but demand has kept the market well cleaned up.

COUNTRY PRODUCE.

EGGS—A fair business was done in eggs, there being a better demand from local buyers for small lots. The tone of the market was steady and prices unchanged. We quote: Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to 11 $\frac{1}{2}$ c.; P.E.L., 9 $\frac{1}{2}$ to 10c.; and culls at 8 $\frac{1}{2}$ to 9c. per doz. Receipts were 2,195 cases.

BEANS—There was no change in beans, business being quiet. We quote: Primes, 90 to 95c., and choice, hand-picked at \$1 to \$1.05 per bushel.

HONEY—Honey is plentiful, for which the demand is limited and prices rule easy. White clover comb, in 1-lb. sections, 8 to 10c.; dark, 6 $\frac{1}{2}$ to 7c.; white extracted, 6c. to 7c., and dark, 4 to 5c.

MAPLE PRODUCT—There was no change in maple product. We quote: Syrup in wood, 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6 $\frac{1}{4}$ c. per lb.

PROVISIONS.

A steady trade continues to be done in smoked meats and the market is fairly active and firm. Lard is in fair demand, but pork is still dull. We quote: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8 $\frac{1}{4}$ c. to 8 $\frac{1}{2}$ c.; and compound refined at 5 $\frac{1}{2}$ c. per lb.; hams, 10 $\frac{1}{2}$ c. to 11 $\frac{1}{2}$ c.; and bacon, 11 $\frac{1}{2}$ to 12c. per lb.

FLOUR, GRAIN, ETC.

A new feature of the grain market this week has been the offer of new crop oats to arrive at 30 $\frac{1}{2}$ to 31c. afloat. Business in old oats was quiet at 32 $\frac{1}{2}$ to 33c. afloat. Peas exhibited a weaker feeling prices being quoted lower, sellers asking 63 $\frac{1}{2}$ c. afloat, with bids of 63c.

Flour has declined still further on Ontario grades since last report, and Manitoba brands also are lower than they were last quoted. Within the past day or so, however, an improved demand has been experienced, and business has been of much larger volume. We quote: Winter wheat patents, \$4.25 to \$4.50; straight rollers, \$3.75 to \$4; bags, \$1.90 to \$2; Manitoba patents, \$5.10 to \$5.20, and strong bakers', \$4.75 to \$4.90.

There was no change in the feed market. demand is fair for all lines and prices are fully maintained. We quote: Ontario winter wheat bran, \$13; shorts, \$16 per ton

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMs and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers
TORONTO, ONT.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolate, which lacks purity
and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

THE ...
UNRIVALLED



New Belgian Process for cleaning and polishing
all kinds of Metal with the LEAST
POSSIBLE LABOR.

This is the best article for cleaning Wood, Paint, Brass
or any other household article.

SEND FOR QUOTATIONS.

Also manufacturers of Ink, Mucilage and the famous
St. Antoine Cement for glassware, etc.;

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

Brilliant St. Antoine

METAL
POLISH.

A satisfied customer



is the first step to
good and profitable
business. Supply
your customers with
satisfaction-giving Sil-
verine Stove Polish
and you'll win their
thanks and their trade.
Good profit for you,
too.

..Write us for quotations..

The Silverine Mfg. Co.
MONTREAL.

**"Well Bred
Soon Wed"**

Girls
who use
Pure Gold
Jelly Powder
are quickly
married.

I asked a maid if she would wed.
And in my home her brightness shed.
Says she, "Your hand I don't mind taking,
If I have Pure Gold to do my baking."
(Baking Powder)

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces :—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

in bulk ; Manitoba bran, \$13; shorts, \$15, and moullie, \$17 per ton, including bags.

Business in meal continues of a small jobbing character and prices are unchanged at \$3.65 per bbl. and \$1.77 1/2 per bag, for rolled oats.

The hay market is dull and without any feature to note. We quote : Shipping hay, \$4 to \$5 ; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

The speculators have maintained cheese values on this side of the water, and it has now become a trial of strength between them and the British buyers, and only the future will decide which shall come out on top. All the way from 7 1/2 to 8c. has been paid lately for Ontario cheese at country points, which means 1/4c. more laid down in Montreal, so that the market here has been firm. Colored goods are at a premium of 1/8 to 1/4c. per lb. over white, the latter being held firm here at 7 3/8 to 8c. and the former at 7 1/4c. In eastern makes, values range from 7 3/8 to 7 5/8c., for white, to 7 1/2 to 7 3/4c. for colored, according to grade.

The excitement in butter has continued, and values are very firmly held at an advance of from 1/8 to 1/4c. per lb. on the prices quoted last week. Finest creamery, in tubs, is now being freely bought by

experts at 17 1/4c., and, in 56-lb. boxes, at 17 1/2c. Dairy butter ranges from 13 1/2 to 14c.

MONTREAL NOTES.

Refiners have marked up the price of sugar 1-16c. per lb. all round.

Butter is still higher, exporters paying 1/4c. advance. This is 3/4c. rise in a fortnight.

Some offers on new pack canned tomatoes and peas have been made recently, resulting in further contracts.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Aug. 9, 1898.

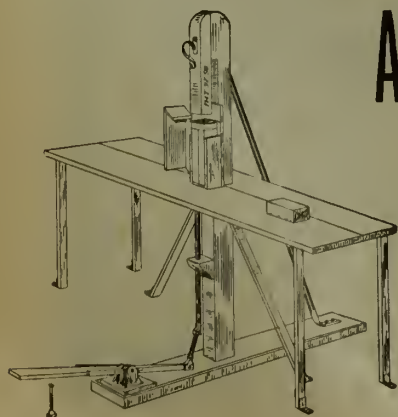
THE week has been but fairly active. In values there has been but little change. The one object in buyers seems to be to buy low with little regard to actual value, and often too little regard for quality. They seem to forget that often in their efforts to drive prices down before buying they are killing their chances for favorable selling. While during the past month quite large quantities of lumber have been shipped, particularly to the English market, business in this line is dull, values being low. Last year, the quantity shipped to the States was below the usual shipments. It is much smaller this year. In laths, so

far only about one-fourth of last year's quantity has been shipped, and in shingles less than half.

OIL—While in burning oil demand is rather improving, there is no change in price, but market is firmer. A representative of a Montreal house sold some oil here at cut prices, but it has not yet been received, it is said, owing to an advance in that market. Paint oils are very firm, but lubricating, for which the demand is light, is, owing to competition, rather lower, and this in the face of reported advance in crude.

SALT—Our market is still without further arrivals from Liverpool. There is not, however, any shortage in the English coarse or fine. There is a steady demand at even prices, chiefly at this season from fishermen. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—The week has shown little of interest. Packers still withhold quotations on corn and tomatoes. Spot goods are, however, ruling lower in these



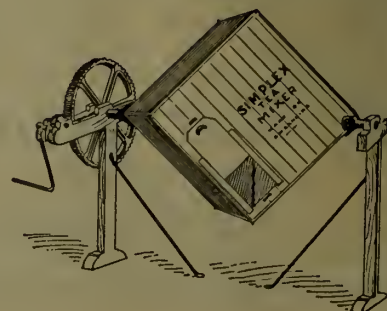
Armeda Tea Packer and Simplex Mixer

Said Mr. Stroud, of W. D. Stroud & Sons, Wholesale Tea Merchants, Montreal :

"The Armeda Tea Packer is O.K. We have yet to see its equal. No repairs required."

Write for Circular.

A. H. CANNING & CO.,
Toronto, Can.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (11)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels

California Seedlings

Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



SHORT ROLLS

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter. They are the cheapest goods on the market.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc.

QUICK DESPATCH:

Order given 5 o'clock p.m. Monday.

Goods delivered in Streetsville Tuesday morning.

Mr. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

We are "hustling" just now.

BALFOUR & CO.

Hamilton

Clark's Potted Meats are a

BEEF, HAM, TONGUE
CHICKEN, TURKEY, DUCK
GAME, HARE, ASSORTED

Perfect Success

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
Telephone 8015. West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke
and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government
at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots
and Cherries, arriving twice a week per
fast express. Domestic Fruit of every description arriving with every train.

lines as the season for new approaches. Some of our dealers have already bought fair stocks, but none seem anxious. While at a price new goods could be sold, our dealers are not yet prepared to pay high figures. In salmon, there is some enquiry for new goods, and perhaps a few sales made, but, as before reported, owing to stocks held and but fair business, the quantity of new goods to be placed does not promise to be large. Some packers have withdrawn prices, and rather higher values are expected; at least, they wish to know much more about the result of the packing season before selling many goods. Prices, at best, rule well above those of last season. In canned oysters, sale of which here is not large, Baltimore packers report light stocks and higher prices in the near future. Peaches are quoted rather higher.

GREEN FRUITS—Trade continues large. Apples are fair receipts and have good sale. Oranges, which at this season do not stand well, are light sellers, this is in fact the off season. Lemons rather lower and moving freely. Georgian peaches, which were a splendid stock, are about done. Californian have a good sale, but pears are the favorite and are quoted quite low; quality at this season good. Plums are but a fair sale at even prices. Delaware grapes are now arriving quite freely. Melons about out of the market. Bananas, large sale, but no change in price. Raspberries arrive but in limited quantities, shippers getting better prices elsewhere. Blueberries have a fair sale, American duty does not seem to effect shipments, owing, it is said, to light crops on the other side. Reports from Nova Scotia regarding apples are, on the whole, quite favorable; also plums will be a good crop.

DRIED FRUIT—This is still the dull line. Very few lines of new goods yet quoted. Spot goods are easy in tone. Raisins, it is thought, will show little change in values from last year. Loose muscatels, Californian, it is expected, will rule more steady and not go into the air as they did last fall. New figs will cost well above last year's prices. More American citron than usual will be used here, its introduction last season proving successful. Seeded raisins will also be a more staple article. New evaporated apples will find a bare market, and at fair prices a ready sale. This year the cheap apricots will not be here to take their place, and prunes will rule higher than last season.

SUGARS—While the recent importation of bag sugar has given fair satisfaction (it consisted chiefly of granulated, second grade) it is doubtful if it is largely followed up. Not only is our local refinery inclined to meet prices, but the length of time between purchase and delivery is a great drawback,

particularly as sugar values change so quickly. The bag is a very unpopular package. Sales of sugar have been quite large, market, if showing any change, inclines easy.

MOLASSES—Market continues dull. The small cargo of Porto Rico spoken of some time ago was not all sold, part being put in warehouse. It is not that stocks are large, as they are quite small for this season, neither was the price asked particularly high, but country demand at present is light. Holder felt confident he would later get his price, if not more money, and would not accept offers made. Barbadoes keep low, and shows quite a range in quality.

PRODUCE—Eggs are light receipts and higher prices are asked. There is, however, no active sale. Shippers with a reputation for good quality have great advantage at this season. Butter moves more freely, but stocks are larger and values keep very low. While creamery butter would, of course, have a preference, there is no chance to get high prices. Cheese do not improve in value, competition between factories keeping prices low. There is fair sale.

FISH—This has been one of the dull lines. Usually, with fish as scarce as they are, values would be much higher. This is particularly true of dry cod fish. The war gets the blame, the Spanish West Indies being in the past one of our best buyers. Should the present American tariff rule there it would be a great misfortune for our fishermen. We mark dry codfish up and expect them to remain high. In pollock, demand is very light. Pickled herring, while showing rather better movement, are still dull. Smoked, low. In pickled shad we quote spring and fall caught separately owing to the latter being much the best quality. A few fresh shad are still offered. Salmon are done. Halibut, light receipts. We quote as follows: Large cod, \$3.55 to \$3.60; medium, \$3.50 to \$3.55; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.40 to \$1.50 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3 to 4½c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; shad, 10 to 15c., ½-bbl.; shad, \$4 to \$5.

PROVISIONS—Barreled meats have still but limited sale, and values are rather lower. Smoked meats at this season are quiet, but full prices are asked. Lard rules quite low and has fair sale.

FLOUR, FEED AND MEAL—In flour, values continue to drop off. Business is very dull, particularly Manitoba, of which there is still quite a stock held, showing considerable loss. Our dealers steer clear of new wheat flour. Feed has light sale and is hard to get, chiefly coming in mixed cars. Oatmeal does not more than hold its price, and there but fair business. Oats, which showed somewhat of an advance, are again lower. Cornmeal, which continues to sell freely, holds its price. Hay, which is a good crop, is very dull, a great deal of last season's cut being carried over. Beans are quiet at even figures. Barley is scarce and high, with limited sale. Split

peas are very scarce. We quote: Manitoba flour, \$5.60 to \$5.65; best Ontario, \$4.60 to \$4.70; medium, \$4.25 to \$4.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8¾c.

ST. JOHN NOTES.

F. S. Hutchinson, representing Ganong Bros., called on the trade this week.

The effort to establish a new pork-packing factory on a large scale here, spoken of some weeks ago, has been abandoned for the present.

THE GROCER is pleased to again see at their desks the following wholesale grocers who during the past few weeks have been taking their holidays: C. H. Peters, W. Frank Hatheway, and C. H. Dearborn.

Halifax has reaped more benefit from the war than perhaps any Canadian city, although not all the blockade runners from there succeeded in landing cargoes. A steamer for Cuba is expected to leave this week.

It is the intention of the St. John Board of Trade to send to the present American-Canadian conference a memorial regarding the readjustment of the American duties on dried fish, lumber, plaster and other raw products of this Province.

Close season for lobsters is being strictly enforced. Many traps have been destroyed, and many lobsters taken from boats returned to the water. The Government is determined to put a stop to illegal fishing. This is found to be very necessary from the decrease in size, as well as quantity taken from year to year.

TRADE CHAT.

Geo. M. Smith, grocer and hardware dealer, Cornwall, Ont., has built an addition, 18 x 55 feet to his store. It will be two storeys high. Mr. Smith has now a plate glass frontage of 44 feet.

The Nova Scotia creameries, at this time of year, can make more butter than the market consumes for immediate use, though, taking the year through, Halifax imports more than half its butter from the west.—Halifax Herald.

Over 30,000 boxes of strawberries were raised this season by four companies, on the Kennebecasis and Main Rivers, New Brunswick. Most of them were shipped to Boston, U.S., where 10 to 14c. per box was obtained. Shipping expenses amounted to from 4 to 6c. per box.

Mr. Graham, of Belleville, Ont., is starting an evaporating factory at Stratford, Ont., with a capacity of 700 bushels per day. He will employ 60 to 80 hands. He is also negotiating with Chatham and with Wallaceburg councils to start a factory in either of these towns.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.
E. B. OSLER, M.P. Vice-President.
W. INCE. W. R. BROCK.
EDWARD LEADLEY.
WILMOT D. MATTHEWS.
A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaford Uxbridge Whitby Winnipeg

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

Tobacco

Special high grade lines,
Plug Chewing and Smoking
at greatly reduced
prices.

Warren Bros. & Co.

TORONTO.



Constantly
Increasing
the demand for
**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with no other. It combines all the good qualities of a first-class article. Put up in handsome packages of $\frac{1}{4}$, $\frac{1}{2}$, and $\frac{3}{4}$ pounds. No up-to-date grocer is without some in stock.

**CANADIAN COCOANUT CO.
MONTREAL.**

J. Albert McLean, Prop.

Lobsters

New Season's. 1-lb. Flat Tins.
2-lb. " "
1-lb. Tall "

A Shipment just to hand.

PERKINS, INCE & Co.

TORONTO.



Better try it
You can't do better.

BUY

Ivory Bar Soap

THE BEST MADE.

Blue Label



TOMATO



Ketchup . . .



is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season, and spiced with skill---that's why.



PREPARED BY



Curtice Brothers Co.



ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves,
Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

CURRENT MARKET QUOTATIONS

August 11, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpatb).....	4 7-16	4 9-16	4 1/2	5 1/4
Granulated, Acadia.....	4 7-16	4 1/2	4 1/2	5 1/4
Dutch, hags.....	4 3-16	4 1/2	4 1/4	5 1/4
Paris lump, bbls. and 100-lb. bxs.....	5 1/4	5 15-16	5 1/4	6
" in 50-lb. boxes.....	5 1/4	5 17-16	5 1/4	6
Extra Ground 1cng, bbls.....	5 1/4	5 9-16	5 1/4	6 1/2
Powdered, bbls.....	5	5 9-16	5 1/4	6 1/2
Cut Leaf.....	4 1/4	4 1/4	4 1/4	5 1/4
Creau.....	4 1/4	4 1/4	4 1/4	5 1/4
Extra bright.....	4	4 1/4	4 1/4	5 1/4
Bright coffee.....	4	4 1-16	4 1/4	5 1/4
Light yellow.....	4 1/4	4	4 1/4	5 1/4
No. 3 yellow.....	4	3 13-16	4 1/4	5 1/4
No. 2 yellow.....	3 3/4	3 3/4	4 1/4	5 1/4
Demerara.....	3.50	3.75	4 1/4	5 1/4
Imported yellow.....	3 3/4	3 3/4	4 1/4	5 1/4

SYRUPS AND MOLASSES

Syrups—	2	\$0 23	\$0 27			
Dark.....	2 1/2	30	32		3	3 1/2
Medium.....	2 1/2	35	37		3 1/4	3 3/4
Bright.....	2 1/2	40	40			
Honey.....		1 00				
" 25-lb. pails.....		1 40				
" 38-lb. pails.....		1 40				
Molasses—						
New Orleans.....	31	27	45	26	28	35
Barbadoes.....	31	27	45	26	28	35
Porto Rico.....	23	25	38	27	29	35
Antigua.....	22	23	38	25	28	35
St. Croix.....	22	23	38	25	28	35

TEAS

Black—						
Congou—Half-chests Kalsow, Moning, Paking.....	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Caddies Paking, Kalsow.....	14	40	18	50	15	40
Indian—Darjeelings.....	35	55	35	55	30	50
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Souchong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Pekoes.....	20	30	20	30	20	32
Pekoe Souchong.....	17	35	17	35	17	35
China Greens—						
Gunpowder—Cases, extra firsts.....	42	50	42	50		
Half-chests, ordinary firsts.....	22	28	22	28		
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50		
Cases, small leaf, firsts.....	35	40	35	40		35
Half-chests, ordinary firsts.....	22	38	22	38		28
Half-chests, seconds.....	17	19	17	19		
" thirds.....	15	17	15	17		
" common.....	13	14	13	14		22
Ping Sueys—						
Young Hyson—1/2-chests, firsts.....	28	32	28	32	30	40
" seconds.....	16	19	16	19		
Half-boxes, firsts.....	28	32	28	32		
" seconds.....	16	19	16	19		
Japan—						
1/2-chests, finest May pickings.....	38	40	38	40		38
Choice.....	32	38	32	38		35
Finest.....	28	30	28	30		20
Fine.....	25	27	25	27		
Good medium.....	22	24	22	24		20
Medium.....	19	20	19	20		
Good common.....	16	18	16	18		
Common.....	13	15	13	15		15
Nagasaki, 1/2-chests Pekoe.....	16	22	16	22		
" Oolong.....	14	15	14	15		
" Gunpowder.....	16	19	16	19		
" Siftings.....	7 1/2	11	7 1/2	11		

WOODENWARE

Pails, 2 hoop, clear, No. 1.....		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " ".....		1 60		1 60		
" 2-hoop, " No. 2.....		1 40		1 40		
" 3-hoop, " ".....		1 55		1 55		
" 3-hoop, painted, No. 2.....		1 40		1 40		
Tubs, No. 0.....		6 50		6 50	9 50	10 50
" 1.....		5 50		5 50	6 50	7 00
" 2.....		4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	12	12 1/2	10	14	17	19
" pound pats.....		14	15	16	17		
" tubs, best.....		12 1/2	13 1/2	14	15		
" tubs, second grade.....		10	11	10	14		20
Creamery, tubs.....	16 1/4	16 1/2	17	17 1/2	18		20
" prints.....		19	18 1/2	19	18		
Cheese.....	6 1/4	7	8	8 1/4	9		10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7 1/2	8	8 1/4	9
Smoked Meats—				
Breakfast bacon.....	12	11 1/2	12	
Rolls.....	9	8 3/4	9	10
Hams.....	10 1/2	11 1/2	11 1/2	12
Shoulder hams.....	10	8 1/4	8 1/2	9
Backs.....	11	11 1/2		12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	16 00	16 50
" short cut.....	16 00	16 50		16 50
Clear shoulder mess.....		15 00	14 00	15 00
Plate beef.....	12 50	18 00	11 00	15 00
Lard, tierces, per lb.....		8 1/4	7 1/2	7 3/4
Tubs.....		8 1/2	8	8 1/4
Pails.....	8 3/4	9 1/4	8 1/2	9
Compound, Pails.....	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs.....			7 1/2	7 1/4
Dressed bogs, light.....	6 25	7 00	7 50	

GREEN FRUITS

Oranges, California seedlings.....	2 50	3 50	3 00	3 50	2 50	3 75		3 00
" Mediterranean sweets.....	3 00	4 00	4 50	5 00	4 00	4 25		4 25
Lemons, Messina, per box.....	1 00	1 50	1 50	2 00	1 50	2 25	2 25	2 75
Bananas, per bunch.....	2 00	2 50		2 25	3 00	4 00	4 50	5 50
Apples, per bbl.....	1 00	1 25						
Cherries, Canadian, per basket.....		40						
Red Currants, per basket.....		60	75	85				
Black.....		7	8					
White Currants, per basket.....		5	6					
Red raspberries, per quart.....								
Blackberries.....								
Lawtonberries, per quart.....								
Canadian Apples, per basket.....								
" Peaches.....								
" Harvest Pears.....								
Blueberries, 24-qt. box.....	1 75		1 75	2 00				
Cal. Peaches (20-lb.).....	1 00	1 25	1 40	1 50	1 25	1 50		
" Pears (50-lb.).....	1 25	2 00	2 50	3 00	2 25	2 50		
" Plums (4-basket).....	1 35	1 75	1 50	2 00	1 60	1 65		
Watermelons, each.....	20	25	12	13	40	45		
Tomatoes, Can., per basket.....	30	50	40	60				4 00

NUTS

Brazil.....	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds.....	25	27	22	24	.....	.....	25	30
Tarragona almonds.....	10½	11½	10	11	11	12	13	15
Peanuts (roasted).....	6½	9	7	10	9	10	9	12
“ (green).....	5½	8	.....	9	.....	.....	10	12
Cocoanuts, per sack.....	.....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz.....	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts.....	10½	12	10½	12	12	13	.....	14
Marbot walnuts.....	8	9	9	10	9	10	.....	.....
Bordeaux walnuts.....	8	9	8	9	9	10	.....	.....
Sicily filberts.....	8	9	8	9	8	10	.....	12
Naples filberts.....	10	11	10	11	10	11	.....	.....
Pecans.....	8½	12	8	11	11	12	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes.....	12	15	12	14	14	15	13	15
" in 5-lb. cans.....	15	16	14	15	15	16		
" whole.....	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes.....	20	26	18	24	24	26	25	35
" 5-lb. cans.....	20	22	20	26	20	22		
" whole.....	17	25	17	24	20	22		
Ginger, Jamaica.....	20	25	18	25	20	25		
Cloves.....	15	20	14	35	18	20		
Pure mixed spice.....	25	30	25	30	25	30		
Cassia.....	25	40	20	40	18	20	20	25
Cream tartar, French.....	25	27	24	25	20	22		
" best.....	28	30	25	30	25	30		
Allspice.....	15	17	13	16	13	14	18	20

PETROLEUM

Canadian.....	12	13		13 1/2	15	16		
Sarnia water white.....				15	17	19		
Carbon safety.....								
American water white.....	17	17 1/2		16 1/2	19	21		
Pratt's Astral, in bulk.....	18	19		16				

COUNTRY PRODUCE

Eggs, fresh laid.....	10	10 1/2	10 1/2	11 1/2	10	11	10	15
Poultry—chickens, dressed.....	*5	8	50	60	30	60		
Geese, per lb.....					70	1 00		
Ducks, per pair.....	*8 1/2	9	45	50	50	1 00		
Turkeys, per lb.....				9	10	14		
Game—Hares, per pair.....					25	30		
Honey, comb, per doz.....	1 50	1 75	80	1 25	1 50	1 75		
" light color, 60-lb. tins.....	7	8	5 1/2	6 1/2	7	8		
" 5 and 10-lb. tins.....	7	8	6	7	8	10		
" huck wheat.....	4	5	2	3	5	6		

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3 1/2	3 3/4	3 62 1/2	3 75	4 1/2	4 1/4
Patna, per lb.....		5	5 1/2	6	5	6		
Japan.....	6	6 1/4	6	6 1/2	5	6		5 1/4
Imperial Seeta.....	5	6	4 1/2	5 1/2	5	6		
Extra Burmah.....			4 1/4	4 1/2	4	5		
Java, extra.....	6 1/2	7	6	6 1/2	6	7		
Sago.....	3 1/2	4	3 1/2	4 1/4	5	6		4
Tapioca.....	4	4 1/2	3 1/2	4 1/2	5	6		4

SODA

Bi-carb, standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	2 30	2 40	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	85	90		
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00		

A CHANGE IN

CELLULOID STARCH

You can now obtain Celluloid Starch in boxes of 40 packages each at \$3.50 per box. Try a case with your next ten box order, and have it delivered freight paid.

Challenge Prepared Corn

is made from **White Southern Corn**, and is refined with Pure Spring Water. Your customers will not want anything else if they have used it once. We guarantee the quality.

THE BRANTFORD STARCH CO., Limited, BRANTFORD

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	5 3/4 6	5 3/4 6	5 1/2 6	7 7 1/4
" " 1/2-bbls...	5 7/8 6	6 6 1/2	6 7 7 1/4	7 7 1/4
" Filiatras, bbls...	6 6	6 6 1/2	5 3/4 6 1/4	7 1/2 7 1/2
" " 1/2-bbls...	6 1/4 6 1/4	6 3/4 6 1/2	5 3/4 6 1/2	7 1/2 8
" " cases...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
" " 1/2-cases...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
" Patras, bbls...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
" " 1/2-bbls...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
" " cases...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
" " 1/2-cases...	6 1/4 6 1/2	6 3/4 6 1/2	6 1/2 7	7 7 1/2
Vostizzas, cases...	7 8	7 8	7 8	7 8
Dates, boxes...	4 6	4 6	4 6	4 6
Figs, 4-crown...	10 12	10 11	11 12	12 12 1/2
" 5-crown...	12 13	11 13	12 13	13 13
" 7-crown...	13 14	13 14	13 14	14 14
" 9-crown...	15 16	15 16	16 17	17 17
" natural, bags...	3 1/2 6	3 1/2 6	4 1/2 6	6 6
Prunes, Sphinx, B's...	7 8	7 8	7 8	7 8
" " A's...	10 11	10 11	10 11	10 11
" California, 40's...	8 9	8 9	8 9	8 9
" " 50's...	7 8	7 8	7 8	7 8
" " 60's...	7 8	7 8	7 8	7 8
" " 70's...	7 8	7 8	7 8	7 8
" " 80's...	7 8	7 8	7 8	7 8
" " 90's...	7 8	7 8	7 8	7 8
Raisins, Valencia, off stalk...	5 6	5 6	5 6	5 6
" " Fine off stalk...	5 5 1/2	4 1/2 5	5 5 1/2	5 6
" Selected...	5 3/4 6 3/4	5 1/2 6 1/2	5 6 1/2	6 7
" Layers...	6 7	6 6 1/2	6 8	8 8 1/2
" Sultanas...	9 12	8 12	10 12	12 12
" Cal. L.M., 3-crown...	7 8	7 7 1/2	6 6 1/2	7 7 1/2
" " 4-crown...	7 1/2 8 1/2	7 3/4 8	7 7 1/2 8	8 8 1/2
Domestic—				
Apples, dried, per lb...	6 1/2 7	5 6	5 1/2 6	7 7
" evaporated...	9 10	9 10	10 10 1/2	11 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9 10	9 9 1/2	9 10	11 11 1/2
" 25-lb. boxes...	9 16	9 15	11 16	12 12 1/2
" cartons...	13 14	12 13	13 14	14 14
Peaches, 25-lb. boxes...	10 12	9 12	10 12 1/2	11 13
" 1-lb. cartons...	12 13	12 13	12 14	13 14

CANNED MEATS

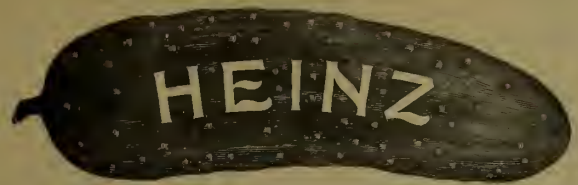
Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" 2-lb. cans...	2 75	4 10	2 80	2 80	3 00	3 10	2 75	3 00
" 4-lb. cans...	5 00	13 00	5 75	5 75	6 00	6 25	5 00	5 25
" 6-lb. cans...	9 00	18 00	8 75	8 75	9 00	9 25	8 00	8 25
" 14-lb. cans...	18 25	28 15	20 00	20 00	21 00	21 00	18 00	18 25
Minced callops, 2-lb. can...	2 60	2 70	2 60	2 60	2 75	2 80	2 60	2 70
Lunch tongue, 1-lb. can...	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" 2-lb. can...	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can...	2 40	2 50	2 50	2 50	2 50	2 50	2 50	2 50
" 2-lb. can...	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can...	1 50	2 00	1 50	1 50	1 40	1 50	1 50	1 50
" 2-lb. can...	2 25	3 00	2 20	2 20	2 25	2 30	2 20	2 25
Soups and Bouill., 2-lb. can...	1 75	1 80	1 80	1 80	1 75	1 80	1 75	1 80
" 6-lb. can...	4 25	3 50	4 50	4 50	4 25	4 50	4 25	4 50
Sliced smoked beef, 1/2 lb...	1 65	1 70	1 65	1 65	1 70	1 70	1 65	1 70
" " " 1 lb...	2 60	2 85	2 60	2 60	2 85	2 85	2 60	2 85

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha...	24 29	23 28	25 30	24 25
Old Government Java...	27 31	22 30	25 30	24 25
Rio...	10 11	7 1/2 12	12 13	10 10 1/2
Plantation Ceylon...	29 31	26 30	29 31	28 30
Porto Rico...	21 28	22 25	24 28	23 25
Gautemala...	24 26	22 25	21 26	20 22
Jamaica...	18 22	15 20	18 22	17 20
Maracaibo...	13 15	14 20	13 15	12 14

CANNED GOODS

Apples, 3's...	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
" gallops...	2 40	2 75	\$2 25	2 50	2 60	2 70	3 50
Blackberries, 2's...	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's...	80	90	75	85	85	95	2 00
Beans, 2's...	70	95	70	95	90	95	1 80
Corn, 2's...	90	1 00	82 1/2	95	80	85	2 15
Cherries, red, pitted, 2's...	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's...	90	95	70	85	80	85	2 25
" sifted...	1 14	1 20	1 00	1 15	1 20	2 25	2 40
" extra sifted...	1 25	1 40	1 25	1 30	1 50	2 75	2 75
Pears, Bartlett, 2's...	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" 3's...	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's...	2 10	2 40	2 40	2 50	1 75	2 40	4 50
" 3's...	2 50	2 60	2 50	2 50	2 50	2 60	5 00
Peaches, 2's...	1 75	1 90	1 50	1 60	1 75	1 90	3 50
" 3's...	2 50	2 75	2 50	2 75	2 50	2 75	5 50
Plums, green gages, 2's...	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" Lombard...	1 30	1 50	1 20	1 50	1 30	1 50	2 25
" Damson, blue...	1 10	1 30	1 00	1 40	1 10	1 30	2 00
Pumpkins, 3's...	75	85	70	80	90	1 00	2 25
" gallon...	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's...	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's...	1 50	2 00	1 50	1 70	1 65	1 75	3 50
Succotash, 2's...	1 10	1 15	1 15	1 10	1 15	1 15	3 20
Tomatoes, 3's...	1 20	1 20	1 00	1 05	1 15	1 20	11 00
Lobster, tails...	2 50	2 95	2 50	2 50	2 60	2 60	11 50
" 1-lb. flats...	2 75	3 00	3 00	1 25	1 30	1 30	4 50
" 1/2-lb. flats...	1 30	1 35	1 30	1 35	1 10	1 25	4 50
Mackerel...	1 15	1 25	1 15	1 30	1 00	1 20	5 00
Salmon, sockeye, tails...	1 30	1 45	1 30	1 35	1 35	1 35	2 15
" " Horseshoe...	1 20	1 25	1 25	1 25	1 25	1 25	2 15
" " Clover...	1 20	1 17 1/2	1 20	1 20	1 20	1 20	2 15
" " Leaf...	1 45	1 32 1/2	1 35	1 35	1 35	1 35	2 15
" Cohoes...	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/4's...	10 1/4	11	10 1/4	11	10 1/4	11	12
" 1/2's...	20	21	20	21	20	21	21
" Sportsmen, 1/4's...	11 1/2	12	11 1/2	12	11 1/2	12	12 1/2
" 1/2's...	19	20	19	20	19	20	21 1/2
" key opener, 1/4's...	10	11	10 1/2	11	10	11	11
" 1/2's...	16	18	16 1/2	18	16	18	18
" other brands...	23	35	16	17	16	17	17
" P. & C., 1/4's...	23	25	23	25	23	25	25
" 1/2's...	33	36	33	36	33	36	36
" American, 1/4's...	4	5	4	5	4	5	5
" 1/2's...	9	11	9	11	10	11	11
" Mustard, 1/2 size, cases...	9 00	11 00	10 00	11 00	10 00	11 00	11 00
50 tins, per 100...	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Fruit in glass jars...	1 40	1 50	1 15	1 20	1 10	1 15	1 90
Haddes...	1 40	1 50	1 15	1 20	1 10	1 15	1 90
Kipperd Herrings...	1 40	1 50	1 15	1 20	1 10	1 15	1 90
Herring in Tomato Sauce...	1 85	1 45	1 20	1 60	1 10	1 15	2 00



Pickles.

Heinz's India Relish—a perfect condiment.
Sell it once—and you've gained a customer.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

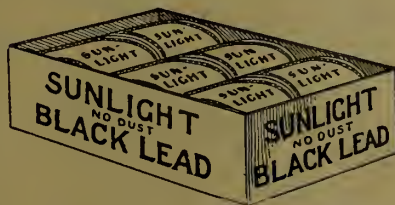
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

*The GENUINE
always bear this
Keystone trade-mark.*



.. SELL ..

Sunlight Black Lead



Can be used in any country.
Will be sold in every country.
It's a trade winner, try it.

The Alpha Chemical Co.
BERLIN, ONT.

Cigar "Leaders"

FOR . . .
GROCERS



Pharaoh, Pebble, La Fameuse,
Grit, The Bird, etc.

THE ACME OF QUALITY

Manufactured by

J. BRUCE PAYNE
GRANBY, QUE.

The Celebrated Owl No. 100



THIS is the proportion of its growth in two seasons, and it is not at all surprising when you consider the quality and style of this fine Japan tea.

**THE BEST EVER
OFFERED FOR
THE MONEY . . .**

We are now delivering 500 half-chests which have just come in. We will give each one of our customers part of his order now, and will keep on doing so as other lots come in until all are completed.

Those who have followed our advice and bought early are now rejoicing, because they have this choice tea at the same price as last year, though it is worth at least *two cents* per pound more.

We are pleased to have given our friends a great bargain, and we have already had proofs that it has been appreciated.

We have, as usual, in stock the

Beaver Brand A 1 and other numbers, the choicest and earliest Japan May pickings.

The Bee Brand Ceylon Tea in sack packets, the best sold.

Also the *Maharajah Blends No. 1 and No. 2*, the sale of which is fast increasing, showing that the quality pleases.

Rely on us to give you the best values on all teas.

ASK FOR OUR SAMPLES AND BE CONVINCED.

L. CHAPUT, FILS & CIE., Montreal.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. ECKARDT & CO. report that their sales for Heinz's beans, pickles, etc., are increasing every month.

H. P. Eckardt & Co. are offering Sultana raisins at low prices.

New lemon and orange peel is in stock with The Davidson & Hay, Limited.

Clark's Geneva sausage is in stock with H. P. Eckardt & Co.

T. Kinnear & Co. have received a shipment of currants in cases and half-cases.

The Eby, Blain Co., Limited, offer new Sultana raisins, 3-crown, at close prices.

The Davidson & Hay, Limited, is offering sliced and grated pineapples in 2-lb. tins.

H. P. Eckardt & Co. have some fine cod-fish in quintals that they are offering at a low price.

Another shipment of Gillard's new pickle and new sauce just to hand with W. H. Gillard & Co.

California prunes, 80-90's, and 90-100's, 50-lb. boxes, are in store with The Eby, Blain Co., Limited.

It pays dealers to sell goods that are well advertised, when backed up by quality, like "Enameline."

Clark's mackerel, "Sea Cow Head" brand, new pack, is in store with The Eby, Blain Co., Limited.

New pack Canadian kippered herring and haddies, ovals, are selling well with The Davidson & Hay, Limited.

The travelers of Boeckh Bros. & Company have started on their fall trip with a complete line of brushes, brooms and woodenware.

The Davidson & Hay, Limited, is showing some fine olives, selected and mammoth, special pack now in stock.

L. M. & Co.'s rock lobsters, flat tins 1's and ½'s are scarce goods, of excellent quality, and are meeting with quick sale with The Eby, Blain Co., Limited.

A shipment of "Empire" Ceylon tea, direct from Colombo, is arriving with Lucas, Steele & Bristol; packages, 1 and ½ lb.; 10 and 20-lb. caddies; also chests; quality extra.

The Fairbanks Co., Montreal, is now showing a new line of butchers' scales, and THE CANADIAN GROCER understands that the demand therefor is at present in excess of the supply. All orders will, however, be

filled as rapidly as possible in the order of their receipt. This scale is used extensively throughout the United States.

The Davidson & Hay, Limited, have to hand this week shipments of Crosse & Blackwell and E. & C. Morton goods.

Full stocks of rice, comprising Arracana, Java, Bassein, "Grand Duke" and "Mandarin" Japan, fancy and polished Patna, are in store with The Eby, Blain Co., Limited.

In canned meats, The Eby, Blain Co., Limited, offer some specially desirable lines, among which are New Zealand compressed mutton, preserved rabbit and sheeps' tongues; Beardsley's sliced smoked beef, Cudahy's "Rex" brand Vienna sausage, besides a full stock of Clark's and Armour's meats, all at rock bottom prices.

The increasing demand for "White Moss" cocoanut has been the cause of a material improvement in the plant of the Canadian Cocoanut Co. Several new pans have recently been put in, thereby almost doubling the output of the works, and THE CANADIAN GROCER is informed that even with this addition it is impossible to keep up with the orders. The company's product goes to all sections of the Dominion, the Klondyke not excepted, and this fact alone is ample proof of its many estimable qualities.

Mr. C. P. Fabien, manufacturer of Aubin's refrigerator, reports an increase of over fifty per cent. in their business the last year, and the prospects are that another year will double it. They had two of their refrigerators at the Winnipeg exhibition, and their agents, Buchanan & Gordon, have written them that those they have sold are giving first-class satisfaction, and they have already had several enquiries for another season; in fact, they write that they expect their Northwest trade will keep them busy another year. Aubin's refrigerators now have a national reputation and are being used from Halifax to Vancouver. Mr. Fabien said that THE CANADIAN GROCER was the only trade paper that had brought him any business.

MR. MARCEAU RETURNS.

Mr. E. D. Marceau, of L. Chaput, Fils & Cie., recently returned from a very enjoyable trip across the water. He, together with some friends, visited the extensive docks at Liverpool, the ancient city of Chester, and Hawarden Castle, the residence of the late Hon. Mr. Gladstone. London and Paris were each stopped at and the many places of interest there visited. Dublin was also touched at, and it was with regret that the return journey was commenced. The trip was purely one of pleasure, and Mr. Marceau had nothing whatever to say about business impressions.

A GROWING BUSINESS.

The Silverine Manufacturing Co. is a good example of what pluck and business ability can accomplish. In October last, the company began manufacturing the "Silverine" stove polish, and it met with such a ready sale that it was decided to add several other lines to the list, viz., inks, harness polish and metalline. After putting the goods on the Quebec market it was decided to try for the rest of the Dominion, and it now has regular agents in Vancouver and Nelson, B.C., Winnipeg, Toronto, Quebec, St. John, N.B., and St. John's Nfld., and already the amount of orders received warrants the ultimate success of the undertaking, an order last week having been received from Newfoundland for 70 gross of "Silverine", and an order for 50 gross of inks from the west. The company has decided that the best way to build up trade is to give customers the benefit of low prices and good goods.

TRAFFIC AT PARRY SOUND.

A Parry Sound despatch states that since navigation opened, April 19, up to June 30, some 43 vessels arrived in that port, from United States ports, loaded to the gunnel with corn, wheat and other freight for distant points, while 37 vessels have arrived from Canadian ports. The total registered tonnage for all these boats was 76,298 tons, which shows the extent and capacity of these vessels. All of the boats have gone from here fully loaded with package freight for American and Canadian ports. It has taken 5,000 cars to deliver the freight which these boats have carried away, and yet this trade is only in its infancy, the Ottawa, Arnprior and Parry Sound railway being a comparatively new road.

HOME-MADE FIRE GRENADES.

It is always desirable to be prepared for an emergency such as an outbreak of fire, and the hand fire grenade often comes in timely, says an exchange. A form of hand grenade can easily be made at a very little cost. If 20 lb. of common salt and 10 lb. of sal-ammoniac are dissolved in 7 gals. of water, and the mixture afterwards put into quart bottles of thin glass, the grenades so made will be found very efficient for extinguishing small outbreaks of fire. The bottles should be tightly corked and sealed so as to prevent evaporation, and when a fire occurs they must be thrown in or near the flames so as to break, and thus liberate the gas contained, to effect the desired object.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.

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"SUITABLE FOR"

- Baking Powders
- Cocoanuts
- Confectionery
- Mustards
- Spices
- Washing Compounds

All kinds of Wooden Ware kept in stock.

Manufactured by
The Wm. Cane & Sons
Mfg. Co., Limited
Newmarket, Ont.

—:—
Sole Agents
Boeckh Bros. & Company
Toronto, Ont.

It Sometimes Happens

COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



THE MONSOON TEA CO., 7 Wellington St. W. - TORONTO

Boeckhs' Brushes Brooms Wooden-ware

The less you know about Boeckhs' Brushes, Brooms, and Woodenware, the less money you'll make—the more you know about these three things of Boeckhs', the more customers you'll keep. The more you know about them, the more you buy—and sell. Each article sells another, because "quality counts."

Forty-two years is a long time in which to give Quality a strong, true test. We think we've learned our business pretty thoroughly since 1856. Illustrated book, all about our business, free, for a post card.

Boeckh Bros. & Company, Mfrs.
Toronto, Ont.

Montreal Branch, 1 and 3 DeBresoles St.
Agencies at Winnipeg, Vancouver, B.C., Halifax, Glasgow.

A DREAMING MATCH.

AMONG the famous Indian traders of the past, says an exchange, was George Galphin, whose trading-station at Silver Bluff, South Carolina, was frequented by Indians from far and near. In Bench and Bar of South Carolina, a characteristic anecdote is related of Mr. Galphin and an Indian chief.

Chief Mogoloch from beyond the Savannah river spent the night at Mr. Galphin's. In the morning the Indian said: "Me dream last night."

"Ah!" said Galphin, "what did my red brother dream?"

"Me dream you give me fine big rifle"—in Galphin's possession at the time.

The trader instantly passed the rifle to the chief, saying "If you dreamed it, you must have it."

Next morning Galphin said to the chief, "I dreamed last night."

"What you dream?" asked Mogoloch.

"I dreamed you gave me the Chickasaw stallion"—which the chief was then riding.

"If you dream um, you must have um," said the chief, and the horse was straightway transferred to the trader.

The next morning, the Indian remarked: "I dream last night."

"What did my red brother dream?" was the enquiry.

"I dream," answered Mogoloch, "you gave me red coat you wear, and much calico."

"If you dreamed it you must have it," said Galphin, and the Indian received the red coat and calico.

Next morning it was Galphin's turn. He said to the chief, "I dreamed last night."

"What you dream?" was Mogoloch's enquiry.

"I dreamed," replied Galphin, "you gave me ten miles of land around the Ogeechee old town."

"Wugh!" said the Indian; "if you dream, you must have um, but I dream with you no more."

Lose this day loitering—'twill be the same story
To-morrow—and the next more dilatory;
Then indecision brings its own delays,
And days are lost lamenting o'er lost days.

—Goethe.

NEW FIRMS COMMENCING.

McGuire & Co. have commenced business as general merchants in Parry Sound, Ont.

James Johnston has opened up as grocer in St. Ann's, Ont.

Parent Bros. have started up as general merchants in Tecumseh, Ont.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

AND YET ANOTHER PRODIGAL
RETURNED.

The SALADA Ceylon Tea Co.

Gentlemen,—In answer to your enquiry as to how it is that I have not ordered lately—the reason is plain, I purchased rather heavily of another packet tea, in order to get my waggon painted and my awning repaired, this being done for me "gratis," on a certain size order. Well, they painted the waggon and fixed up the awning as agreed, and they have also "stuck" me with a lot of tea that I can't sell at any price, so that I am going to be the loser by the transaction anyhow, and it will teach me a lesson for the future.

Send on a small case of the Blue and Green labels assorted.

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT
ROYAL
MILLS

D. W. ROSS CO.
Agents

RICES



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

"Golden Leaf"
Japan Teas

We are still able to fill orders
for all grades.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

You
must move
with the times
or be left far behind.



CEYLON AND INDIAN TEAS have come to stay. Sales are increasing every day. The cheap, trashy stuff of China and Japan will have to vacate to make room for them.

To be thoroughly up-to-date you must make them your leaders. The public are tired of the tasteless Chinas and Fishy Japans. They are bound to have the pure, cleanly, machine made teas of

CEYLON and INDIA.

TRADE AND MINING ACTIVITY IN BRITISH COLUMBIA.

IF anyone supposed that the activity in the Klondyke in 1897 was likely to have an unfavorable effect upon the mining industry of British Columbia, he would be quickly undeceived by reading the report of the British Columbia Board of Trade, published at length recently. The report, which is a comprehensive exposition of facts bearing on the development of British Columbia's commercial and industrial properties, shows that, with few exceptions, substantial progress has been made in all branches of industry. The report sets forth that the exports from Victoria for the year ending June 30, 1898, were \$1,640,250, against \$2,480,391 in 1897, and imports were \$3,360,164, against \$2,754,079 in the preceding year. The exports from Nanaimo in 1898 were valued at \$2,679,024, against \$2,609,097 in 1897, while the imports were \$239,707, against \$200,294 in 1897.

Taking up the matter of mining in the Province, it is shown that, notwithstanding the excitement incident to the Klondyke discoveries, mining in British Columbia was not neglected, the mineral output for 1897 exceeding that of the previous year by 40 per cent., as shown by the following table prepared by the provincial mineralogist:

	Amount.	Increase, per cent.
1890	\$2,908,803	..
1891	3,521,102	35
1892	2,978,530	...
1893	3,588,413	21
1894	4,225,717	18
1895	5,643,042	35
1896	7,507,956	34
1897	10,455,268	40

Although it was expected that the salmon pack of 1897 would be large, the total pack of 1,015,577 cases, an increase of 58 per cent. over and above the previous highest record, exceeded the hopes of the most sanguine.

Oysters and lobsters brought from the east and planted in the waters of British Columbia for experimental purposes promise well. Halibut and sturgeon fishing continues on a small scale, but, until reciprocal trade with the United States is arranged, no great expansion of these industries is looked for. It is stated that the sealing industry continues to suffer from the restrictions placed upon it by the Behring sea arbitration of 1894, in which year the catch amounted to 97,574 seals, while last season's was only 30,410 seals.

Agriculture in British Columbia, according to the report, never appeared more favorably than at the present time. Good crops and the increased demand of the past two years have been instrumental in restoring confidence among the farmers. In 1897 the harvest was especially good, and, in

consequence of the mining activity and the Yukon movement, good prices for all products were obtainable. The acreage this year has been considerably increased, and, the weather having been propitious, a good crop is promised.

Yukon trade requirements have had a salutary effect on all branches of industry in the Province, being reflected to a considerable extent in the increased activity at the shipyards and iron works. With the completion, in September next, of the Crow's Nest railway, from Lethbridge to Kootenay, a distance of 300 miles, considerable impetus will be given to the mining and other industries which are now retarded for want of improved transportation facilities. Surveys for other lines of railways have been completed or are contemplated. Dealing with trade and the outlook, therefore, it is asserted that increasing interest in and knowledge of British Columbia has resulted in unmistakable expressions of confidence. The opening of many branches of eastern Canadian banks, the extension of telegraph lines, and the regard in which the provincial securities and municipal debentures are held by the investing public, are all examples of the foregoing. Furthermore, the reports holds that the Province offers numerous and varied opportunities for profitable investment, requiring only investigation by competent persons to satisfy capitalists that there is in the Province a rich and paying field for the employment of surplus money. British Columbia's contribution to the Dominion of Canada treasury is stated as amounting to over \$2,000,000 per annum, which compares favorably with the proportions contributed by the other Provinces, while the expenditures fall far short of this sum.—Bradstreets, New York.

A NEW NUT.

A few days ago we received sample of Cashew kernels, a new nut of exceedingly pleasant flavor. It comes from India, and is used both for dessert and confectionery purposes. The nut is a season's fruit, and can only be obtained at certain seasons of the year, viz: November to May.

The nut has found favor with the English consumers, as all imports up-to-date are sold to arrive, and orders have to be booked now for delivery next November and December. In a letter from the exporters, they say these nuts are taking the place of almonds by many of the best English confectioners.

Muir & Co., 1 St. Helen street, are the Montreal agents, and have already placed a large order with one of the leading confectioners of Montreal.

The price is much lower than almonds, and, with its high flavor, ought to be a favorite with high-class confectioners.

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS...

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

A GOOD ROOF

Preserves the whole building.

That's why

EASTLAKE STEEL
SHINGLES

are so popular.



They're fire, rust and lightning proof—last indefinitely—are quickly and easily laid—economical in price—and can't be affected by the severest weather.

Eastlakes are reliable always—the best shingle investment you can make.

Write us for full particulars.

Metallic Roofing Co., Limited
1180 King St. West, TORONTO

A 1 QUALITY

The highest grade of

TABLE OLIVE OIL

ever imported into Canada.

RAE'S FINEST
SUBLIME
OLIVE OIL

Quarts, per dozen	-	\$5.50
Pints, per dozen	-	3.25
Half-pints, per dozen	-	2.00
Gallons, Finest Sublime	-	2.50
Gallons, Sublime	-	2.25

Write for sample
lot and you
will REPEAT.

The Best Quality in Jams, Jellies and Marmalades

Is known
as Southwell's Pure
Fruit

Experienced Manufacture.

Honest Value in every Jar.

Will bring New Customers to your Store.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

Aug. 11, 1898.
Quotations for proprietary articles, brands,
etc., are supplied by the manufacturers or
agents, who alone are responsible for their
accuracy. The editors do not supervise them.
If a change is made, either an advance or de-
cline, it is referred to in the market reports
as a matter of news, whether manufacturers
request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend— Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond— 1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
--	-----------------

English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 50
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. 48 "	0 03

BLACKING.

P. G. FRENCH BLACKING.	per gross
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases	Per Gross
French Oil in 3-do. cases	\$ 22 00

Reliable Shoe Dress- ing	9 00
Eclipio Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corro- sive Inks	4 50

Shoe Blacking— in 1/4 gross cases	per gross
Reliable French Blacking, No. 5	9 00
No. 2	4 50

United Service

Blackening No. 4	8 00
United Service Blackening No. 1	4 25

Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2	per gross. 9 00
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Stove Polish—

Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

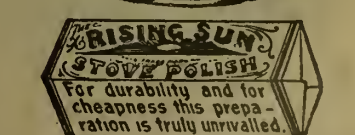
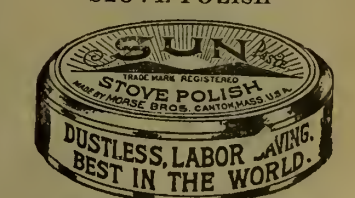
Patent Stove Polish—

Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case Reliable Stove Pipe Varnish	
1/4 gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins	

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

STOVE POLISH



Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

SARNIAWater White
Lamp Oil. . .Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only byThe **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.**GRIMBLE'S** English Malt
Six GOLD Medals **VINEGAR****GRIMBLE & CO., Limited., LONDON, N.W. ENG.****COLIN McARTHUR & CO. 1030 NOTRE DAME ST. MONTREAL**

Our Representatives are now on the road with the finest line of Samples of Wall Paper ever produced. Wait and see them before placing your orders. Our line comprises from the cheapest Brown Blanks to the finest Embossed Gills, also Ingrains with Ceilings and Borders to match.

**CADBURY'S
CHOCOLATES**ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY's represents the standard of highest Purity."

The ANALYST says:—
"CADBURY's is the typical Cocoa of English Manufacture."

IT IS
ABSOLUTELY PURE, "A PERFECT FOOD,"
THEREFORE BEST. THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

**CADBURY'S
COCOA**

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.Agents: **MESSRS. FRANK MAGOR & CO.,** ¹⁶ St. John St. **MONTREAL**



No Man

on this earth of ours can tell you of a Condensed Mince that will equal **WETHEY'S**, simply because there is none. That's why there's so much of Wethey's used.



J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,

Actuary.

J. K. MACDONALD,

Managing Director.

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THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:
VICTORIA, B.C

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



A Large Bronze **CLOCK** with **CHEWING GUM.**

It goes with the following assortment, viz:

70—5c. Bars Tutti Frutti	-	3.50
23—5c. Packages Pepsin Tutti Frutti	-	1.15
36—5c. Bars Globe Gum	-	1.80
20—5c. Packages Globe Pepsin	-	1.00
75—1c. Pieces Longfellow	-	.75
Bronze Flower-Girl Clock	-	5.00

Price, Complete, \$6.50.

\$13.20

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to.

ADAMS & SONS CO.

11 and 13 Jarvis St. - - TORONTO, ONT.

FRUIT JARS

We have a stock of nearly
all of the desirable sizes.

WRITE FOR PRICES.

Jelly Glasses
Fruit Jar Rubbers
Common Tumblers

and other lines for the

Fruit Canning Season.

Gowans, Kent
& Co.

TORONTO, ONT.

THE SAUCIEST OF SAUCES.

PATERSON'S

possesses a
peculiar
liquancy, and is more
generally used than other

SAUCES.

*Paterson's Wor'ster Sauce
is the best value on
the Market.*

PREPARED BY

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."*

Agents:-

ROSE & LAFLAMME, MONTREAL.



EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

Ash wood, antique
finish, spruce lined,
inside shellacked, 7
walls, 2 windows
hung with weights,
double glass. They
are built complete
and shipped set up.

Catalogue free.

This cut represents Nos. 14 and 15

54 and 56 Noble St., Toronto, Ont.



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and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
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May have a single copy of them sent free at
any time they wish to consult the advertising
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TREASURER

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially the
strongest organization of its kind—working in one interest
and under one management—with wider ramifications, with
more capital invested in the business, and it expends more
money every year for the collection and dissemination of
information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
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The "SAFETY" ACETYLENE GAS MACHINE

The most simple and the safest machine made.

It does what other machines cannot do. It generates Gas Cool.
It washes and purifies the Gas twice. Automatically removes
the Ash from the Carbide. Leaves the Ash perfectly
dry and thoroughly exhausted.

Manufactured by..... Every Machine Guaranteed.

THE SAFETY LIGHT & HEAT CO.

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Proprietors and Sole Manufacturers for the Dominion of the
celebrated CLIFF-WARDLAW GENERATORS.



THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 19, 1898.

No. 33



QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . .

Ask him about **QUALITY**

That's the——

STRONG POINT

in

Colman's Mustard

CLOVER LEAF



SALMON

DELAFIELD, McGOVERN & CO. N.Y.

DIRECTIONS. OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH
WILL COME OUT WHOLE. TO SERVE HOT PLACE CAN IN BOILING
WATER FOR TWENTY MINUTES THEN OPEN AND SERVE.

FRASER RIVER
SOCK-EYE



SALMON

PACKED AT LULU ISLAND, B. C.

The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—

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ABSOLUTELY PURE,
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Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL

BRUNNER, MOND & CO.'S



Bicarbonate of Soda Soda Crystals

BEST IN
THE MARKET

Concentrated Sal Soda Caustic Soda

WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

PUREST THAT
CAN BE MADE

Bleaching Powder Pure Alkali

SOLD FROM

ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE, PLAIN and SPICED MALT VINEGARS

Owing to the new preferential duties our prices
in Canada will now be very much reduced.

Brewery, Bristol, England.

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St. John, N.B.—W. S. CLAWSON & CO.

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Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Charlottetown, P.E.I.—HORACE HASZARD.

Halifax, N.S.—S. PETERS & CO.



Your Interests and Ours

are best served
by serving our public with reliable quality. Lower the
standard and trade weakens at once. "Standard Goods are
the best to handle."

Lazenby's Soup Squares.

Equally as helpful in the kitchen as in the camp, when a rich, nutritious soup is wanted in a hurry.

Delicately seasoned—highest quality — used by the nobility in England. Cheaper than Canned Soup, but far better. And a nice little profit for you on every one of the Soup Squares

and
Jelly
Tablets.

Fry's Pure Cocoa.

The "Medal Cocoa," because of the medals and awards it has faithfully earned for its purity and strength and rich, delicate cocoa flavor.

Concentrated, hence most economical to use. A standard seller right through the year. The Cocoa of highest quality

and
Pure
Chocolates.

Maypole Soap Dyes.

A woman's best friend is the Home Dye that yields absolutely satisfactory results every single time —Maypole Soap.

The Home Dye that washes and dyes at one operation — help a woman and you help trade wonderfully.

Fast colors and brilliant ones in Maypole Soap,

and It
Washes,
Too.

Agents :

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

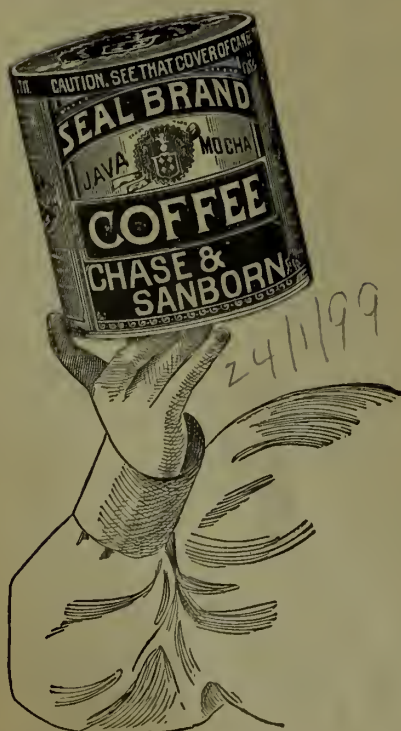
Boston Laundry Starch

has no equal on this green earth for domestic use. Every person that has used it is delighted with the finish it gives to linen. Sold in forty package cases at \$3.20 a case.

FOR SALE BY _____



The F. F. Dalley Co., Limited, Hamilton, or your wholesale grocer.



COUNTERFEITS AFLOAT!

The popularity of our **Famous Seal Brand** Coffee, in 1 and 2-lb. tins, has become so universal that certain competitors have attempted a counterfeit of our label.

SEAL BRAND COFFEE requires no better testimonial than this. We feel assured that up-to-date grocers, as our customers are, will not be deceived by any counterfeit of this **Famous Coffee**.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

GREIG'S

Always reliable . . .

PURE and STRONG

CROWN

The Greig Manufacturing
Company, Montreal.

EXTRACTS

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

Butter Honey ..Jam..

Farmers Storekeepers and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The E. B. EDDY CO., Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



Pickling Season..

Your customers will be looking around, about now, for a bit of nicely flavored, clean, well mixed Pickling Spice: How is your stock? Our men are showing some prime goods. PRICES RIGHT. SEE THEM.

The Snow Drift Co., Brantford

A satisfied customer



is the first step to good and profitable business. Supply your customers with satisfaction-giving Silverine Stove Polish and you'll win their thanks and their trade. Good profit for you, too.

..Write us for quotations..

The Silverine Mfg. Co.
MONTREAL.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

"Well Bred
Soon Wed"

Girls
who use
Pure Gold
Jelly Powder
are quickly
married.

I asked a maid if she would wed.
And in my home her brightness shed.
Says she, "Your hand I don't mind taking,
If I have Pure Gold to do my baking."
(Baking Powder)



TO THE FRONT



CEYLON AND INDIAN TEAS have forced their way year after year until to-day they are the favorites with the tea drinking public, who appreciate the fact that they are purer, cleaner, healthier, more invigorating and thoroughly satisfying than any or all other growths.

If you are not already handling them and wish to make money out of your tea department, try the experiment and change to

CEYLON and INDIAN TEAS.



The Diamond Baking Powder

"None better---not even at twice the money." The best quality, with our strict guarantee as to purity and effectiveness.

1-lb. Tins, 2 doz. in case	-	-	\$1.20 per doz.
$\frac{1}{2}$ -lb. Tins, 3 doz. in case	-	-	90 "
$\frac{1}{4}$ -lb. Tins, 4 doz. in case	-	-	60 "

We also put up a Baking Powder, under our own label---very attractive goods---the powder guaranteed. You thereby directly profit by your push and energy. This is worth consideration.

W. H. GILLARD & CO. WHOLESALE ONLY, **HAMILTON**



The Choicest English

Pickling Vinegar—Selected and Specially Prepared Vegetables and the finest Eastern Spices alone are used in

GILLARD'S NEW PICKLE

That's why—5,000 leading hotels in Great Britain use them daily. 12 gold medals have been awarded for their superior quality at the Great Food Expositions held in England. Packed 2 dozen in case; single case lots \$3.40; 5 case lots \$3.30.



GILLARD'S NEW SAUCE

Of World Wide Reputation. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.

FOR SALE BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 19, 1898.

(\$2.00 per Year) No. 33

FAILURES AND FAILURES.

BY THE STROLLER.

SOMETIMES a retail merchant will fail and go to pieces from causes which he could not overcome. Often, some dealers in the same line with twice the capital and three times the native business ability will open a place near him and simply snow him under.

The snowed-under dealer couldn't help it. He might have tried honestly, and done the best he could. You take two men, one naturally strong enough to lift 200 pounds, and the other only able to lift 150. The first fellow will beat the other at lifting contests every time. There is such a thing, you know, as butting your head against a stone wall, and the harder you butt the sorer your head gets.

But there are other dealers who fail because of their own fault. They are lazy, or they think "things will come out all right," or something like that, and they don't hustle. They're not the sort of men who lie awake at nights scheming to get ahead of a competitor. I tell you, those fellows that scheme may get less sleep, but they will get more dollars.

I verily believe that at least 75 per cent. of the failures, especially in the grocery business, are caused by the bad business methods of the failers. You take these failures and look at them carefully. Ten chances to one you'll find mismanagement at the bottom, and I don't mean the mismanagement that comes from honest incompetency, but from pure shiftlessness.

Take a case that last week fell under my own personal eye. An old friend of my father's, in the grocery business for 25 years, failed about a month ago. He is an old man, over 60, and the blow came hard. With one or two other friends of the family I have been assisting in the settlement of his affairs. I didn't tell the old man so,

but he might have been in business yet, if he had run things a little differently.

Still, I don't know whether he was altogether to blame. Things he might have done to help his business probably didn't occur to him. There are men who have ingenuity and those who have none. The men who have none should hardly be blamed for not doing things that would have occurred to the men who have.

One of the things that fell to my lot was the making of a partial inventory of the stock. And a great old stock it was, too. It was like its owner—behind the times. That stock was a melancholy illustration of the truth of the business adage that one of the foundations of a successful business is never to let old stock accumulate. Get rid of it somehow; at a loss if you must, only get rid of it. Fifty cents in cash is three times better than a dollar in dead stock.

Well, there were piles of these old, forgotten brands of things. Soap—I'll bet he had twenty-five old soaps that have long ago fallen by the wayside. And they were bought before the days of cutting and cheap soaps, and competition, so they represented a good sum of money. The old man couldn't buy the new brands, because it took money, and to get money he had to sell his old ones, which nobody wanted. It never occurred to him to hold bargain sales of soaps, so they stayed on his shelves. When people came in for some of the modern, newly-advertised soaps, he didn't have them, and they didn't want the old favorites, so he didn't sell any.

What applies to soap applies to other things. He had a great pile of old stuff that would probably have brought a tenth of its value—maybe a half of it if he had sold it at a bargain to close out. But he couldn't have done this without losing money on it,

and in the old school of business to lose on anything was the unpardonable sin.

If only the manufacturers had stopped advertising their new brands this old grocer's stock would have been all right. But they kept on, and gradually the old things fell to the background, and the new took their places. And so the dealer who had the old things, but not the new ones, went to the background, too.

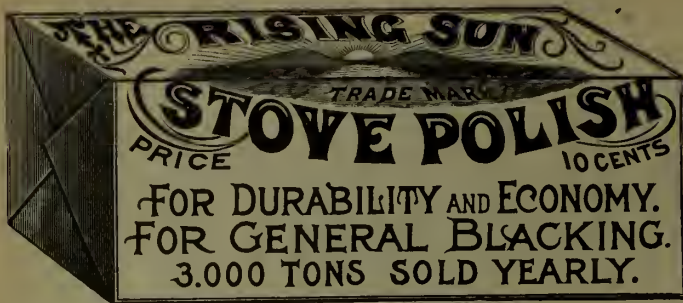
I suppose, in a way, this business was a very good type of the average country business, its methods, and, in some cases, its stock. I looked over this old grocer's books—such as he had. He had no more of a bookkeeping system than a cat. Some accounts would run along for weeks and weeks. The old man told me he very seldom asked anybody to pay up. Just so long as enough ready money came in to run the business, that was all he asked. If you had asked that old-school dealer if he had ever sent out statements, he would have laughed at your ignorance, and chucklingly explained that in a country business it wasn't necessary.

The condition of his books showed whether it was necessary or not. As I said a while ago, the grocer had been in the grocery business about 25 years, and his books showed uncollected money amounting to a trifle over \$4,000. That is only \$160 a year, it is true, but it got up to \$4,000, all the same. Suppose all of that had been collected as it fell due, and put away; would that poor grocer be penniless and on his uppers to-day? No, indeed?

This is one of the failures that was unnecessary. If that old grocer had simply looked after two points—if he had cleared out that dead stock, which he could easily have done, at a price, and if he had looked after his collections a little better—he would probably have been independent now, coming gradually down to a green old age protected and comfortable.

Instead, what is he? A penniless, unwelcome pensioner upon the grudging bounty of a step-daughter.—Grocery World.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

CHAT WITH A CHILLIWACK MAN.

MR. W. A. ROSE, one of Chilliwack's general merchants, has been spending a few days in Toronto on business and pleasure bent. Mr. Rose went to British Columbia 13 years ago, and this is his first visit to the east since he turned his prow westward.

"Trade," he said, in reply to a question, "is good, and we are looking for a nice business in the fall. The grain and fruit crops are excellent. We do not grow a great deal of wheat. Oats is our chief grain product."

"Your's is a good fruit growing district, is it not?"

"It is; there is none in the world to surpass it," proudly replied Mr. Rose. Then, in a tone expressing of regret, he added: "But you see our market for fruit is so small. We experimented in sending plums to the Northwest Territories, but the results were so unsatisfactory that shipments will not be continued."

"If railway communication with the Kootenay country could be secured it would be a good thing for Chilliwack and district, would it not?"

"Oh, yes. And we hope some day to have that communication. The proposed Vancouver, Victoria and Eastern railway would pass through Chilliwack and give us access to the Coast and the Kootenay country. Some surveying has been done in the neighborhood of Chilliwack, and when I left the surveyors were reported to be at work near Robson. But railway projects, you know, are uncertain."

"No mining operations are being carried on near Chilliwack, are there?" I ventured.

"Well, not in the immediate vicinity. An American syndicate is doing some mining in the Mount Baker district, and some nice specimens of gold-bearing ore are being shown, but I do not know anything as to the real value of the mines. When I left there was a little excitement at Chilliwack on account of there being some talk of a road

being built by the syndicate to Mount Baker."

"Would you advise young men to go to British Columbia?"

"No, not if they are going to look for situations. It is already overdone. No one should go out there just now unless he has money."

Mr. Ross could give no information as to the salmon run. It was about two weeks since he left home, and then the fish were beginning to hover around the Gulf. But the question I asked regarding salmon set him descending upon the wealth which the Frazer river yielded. "It is enormous," he declared with vigor. "Look at the salmon that are caught there; and the sturgeons. Why, I have seen sturgeons caught there weighing eight and nine hundred pounds each! Some have been hooked there which turned eleven hundred pounds. The chief market for these fish is New York, where they are sent in a frozen state."

OMAR.

SALES AT CHEESE BOARDS.

Perth, August 12 — 1,632 boxes white offered; all sold at 7½c.

Ottawa, August 12 — 1,627 boxes white offered; all sold at from 7 11-16 to 7½c., and a small quantity of colored was sold at 8c.

Brantford, August 12 — 2,405 boxes boarded; 190 sold at 7½c.; 1,690 at 7¾c.

Kemptville, August 12 — 1,028 boxes offered; no sales; highest bid, 7½c.

Brighton, August 12 — 950 boxes, white, offered; 510 sold at 7 11-16c.

South Finch, August 18 — 537 boxes white and 404 boxes colored offered; none sold; highest bid, 7½c.

London, August 13 — 2,038 boxes July offered; no sales.

Cornwall, August 13 — 535 boxes white, 65 boxes colored offered; all, except 15 white, sold at 7¾c.

Lindsay, August 15 — 1,954 boxes offered; all sold at 7½c.

TRADE CHAT.

COWS in the neighborhood of Gananoque are not milking half what they did in June, owing to poor pasturage. This is more or less true of nearly all Ontario.

Over sixty stores and office buildings were recently burned in Bismarck, North Dakota, U.S.A.

The dry goods clerks of Nanaimo, B.C., recently beat the grocery clerks of that town at baseball, 14 to 9.

The Warwick Union cheese factory, near Sarnia, Ont., has been compelled to close down owing to the drought.

A farmer, near Cookstown, Ont., threshed 36 bushels of alsike clover this season from seven acres, all of excellent quality.

Hon. Mr. Fielding, with some of the officials of the I.C.R., was in St. John, N.B., last week to choose the site for the new grain elevator to be erected there.

Wm. Hand, of Port Dalhousie, caught 4,600 lb. of fish from the steam tug Nellie Bly. Among them was a 10-lb. sea salmon, the largest ever caught in Lake Ontario.

The Wiarton, Ont., Canadian says that yields of 35 bushels of wheat to the acre are numerous in that vicinity. A good deal of it has been marketed, and brought 63 to 67c. per bushel.

The Woodstock, N.B., canning factory has canned over 50 tons of peas already. It has put in a new machine for filling the vegetables into the cans, which considerably improves the facilities of the factory for canning.

In reply to enquiries from Niagara district fruit growers, the Dominion Department of Agriculture has stated its intention of taking charge of shipments to Great Britain of peaches, pears and grapes this season. It will not forward apples, however, stating that the growers could best serve their own interests by making direct and independent shipments.

YOU CAN HOLD

your trade and **get more** by keeping the best of everything and showing it. Make a leader of **L. P. & CO.** Spices ; they are "pure" and "good"; they will bring you trade.

LUCAS, STEELE & BRISTOL Wholesale Grocers **HAMILTON**

COFFEES COFFEES COFFEES

WE HAVE THE BEST SELECTION

<i>The Mecca</i> .	The finest Coffee the world produces. Recommended by connoisseurs.
<i>Damascus</i> .	A Coffee equal to any on the market, superior to many offered at higher figures.
<i>Cairo</i> . . .	A rich, smooth Coffee ; just the grade for good hotels and boarding-houses.
<i>Old Dutch Rio</i>	A pure Rio, roasted from high-grade Coffee.

The Mecca, Damascus and Cairo Coffees are put up in 50 and 25 pound, hinge-lid, crated tins; also in cases containing 15 tins, each 2 pounds. The Rio Coffee is sold in 50 and 25 pound tins only.

James Turner & Co.

HAMILTON, ONT.

(Established 1844.)

After the Fire . . .

The work of rebuilding our factory is completed, and factory refitted with latest and most improved machinery. Quality of output will be better than ever.

"REINDEER" BRAND CONDENSED GOODS

Truro Condensed Milk and Canning Co.
Truro, N.S.

CLEANED
AND
STEMLESS
—
CASES
AND
HALF-CASES

CURRANTS

OUR BRANDS

Excelsior Vostizza, $\frac{1}{2}$ cases.
Crown Vostizza, $\frac{1}{2}$ cases.
Perfecto Vostizza, cases and $\frac{1}{2}$ cases.
Extra First-Class Patras, cases.
Extra Fine Amallas, cases.

GET OUR QUOTATIONS BEFORE BUYING.

THOS. KINNEAR & CO.,

49 Front Street East,

TORONTO.

DECLINE IN CANNED BEEF.

Another decline is to be noted in the price of canned corned beef.

It will be remembered that early in May last the price appreciated enormously on account of the demand for canned meats for rations for the United States soldiers. Now, however, the market is assuming more normal conditions, and quotations on both sides of the line are being reduced.

This week, the Canadian manufacturers have reduced their prices 15c. per dozen on 1-lb. tins, 25c. per dozen on 2-lb. tins, and \$2 per dozen on 14-lb. tins, and wholesalers quotations are now as follows: 1-lb. tins, \$1.40 to \$1.50; 2-lb. tins, \$2.50 to \$2.60; 14-lb. tins, \$17.50.

PERSONAL MENTION.

Mr. J. C. Hazard, of T. B. Escott & Co., was in Toronto a few days ago.

Mr. Fred. Dixon, of The Davidson & Hay, Limited, is holidaying.

Mr. Harvey Kinnear has returned from a trip to Great Britain and France.

Mr. John Magor, of Frank Magor & Co., Montreal, was in Toronto on Tuesday.

P. C. Larkin, of Salada Ceylon tea, Toronto, was among the visitors at THE GROCER office, in Montreal, this week. He has been to the seaside with his family.

Mr. J. W. Waddell, representing A. Waddell & Co., Toronto, was a visitor at the London, Eng., office of THE CANADIAN GROCER on July 26. He had a pleasant six weeks in Ireland and Scotland before visiting London, and had acquired quite an Irish accent during his stay in Dublin. He expects to be in London and neighborhood for several weeks.

THE WORLD'S EXPORT TRADE.

A translation of an article in The Antwerp Journal of Maritime Interests gives figures of the export trade of leading nations of the world for 1896, as compared with 1872, 000's omitted, as follows:

Countries.	Amount of Exports.			Rel. Rank.	
	1872.	1896.	Increase.	1876.	1896.
England.....	\$1,235,200	\$1,422,000	\$307,475	1	1
United States...	439,583	1,050,692	620,103	4	2
Germany.....	559,700	994,156	334,456	3	3
France.....	728,066	656,363	*69,673	2	4
Russia.....	270,586	513,908	261,222	5	5
Austria-Hungary	250,900	363,016	118,116	6	6
Belgium.....	193,000	283,324	93,324	7	7

* Decrease.

"The most remarkable feature of this statement," says Consul Morris, of Ghent, "is the decrease in the trade of France, which has fallen from second to fourth place. The trade of the United States, on the contrary, increased more rapidly than that of any other country, or nearly 150 per cent. in the 25 years. Besides the countries

mentioned, Japan, Australia and the East Indies have, in greater or less degree, increased their exports. France alone sees its trade gradually declining in the volume of the world's commerce."

IT WAS A CLIFF-WARDLAW.

In the last issue of THE CANADIAN GROCER there was an item regarding the erection of an acetylene gas plant at the Algonquin hotel, Stanley Island, St. Lawrence river. It should have been explained that the machine was one of the Cliff-Wardlaw generators, made by the Safety Light & Heat Co., Dundas, Ont., and that Mr. Cliff superintended the construction and installation of the same. This explanation is made in justice to the Safety Light & Heat Co.

"KORNER" GROCERS.

There are many positions of trust and honor in our cities which could be better filled by our corner grocers than they are at present. Taking them right through you will find them as intelligent a class of men as you will find in any line of business.

A man's rite to live in this world should be according to the amount of work he does and the benefit he confers on the world at large.—Uncle Reuben, in Grocer's Review.



The Push that carried Imperial Cheese

to the front has not slackened. It is still pushing forward with increasing energy, and the merchant who seeks to reach the best trade and best results, must include Imperial in his stock, as every housewife knows it to be the best science can produce, and every epicure as the most palatable the world produces.

The only cheese that scored 100 points perfection at the World's Fair.

NEW PEEL

in stock
Lemon, Orange
and Citron.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Sure Sellers

Capers-- Pinard French Capot—small, medium and large.

Olives-- Pinard Spanish Queen, 8, 12, 20 and 30-ozs.
These are the finest Olives and Capers in the market.

Prunes-- Pinard A and B, 50 and 60 to the lb. A few boxes 27 1/2-lbs. each left over, we will close them at a low price.

Just Received-- 2 chests James' Dome Lead, each 60x 1/2 gross cartoons.
2 chests James' Dome Lead, each 24 x 1 gross cartoons.

This brand of lead has been reported scarce on the market. Come to us, we will supply you.

Our stocks in all departments are complete. Ask for samples and prices.

L. Chaput, Fils & Cie., Montreal

Salmon

We are quoting Maple Leaf, Clover Leaf, Lynx, R.R.R., Imperial, Sunset, Monogram, and Lily Brands.

H. P. ECKARDT & CO.

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.



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Matches**

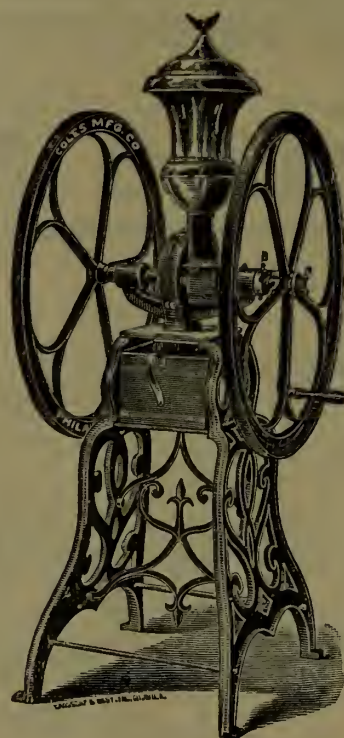


The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto
{ DEARBORN & CO., St. John, N. B.
{ FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

THE CANADIAN GROCER

President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

THE WHOLESALERS' DISCOUNTS.

SOME ten years ago, it will be remembered, the wholesale grocery trade decided upon shorter terms of credit. Those terms were: On 90-day goods, 3 per cent. off if paid in 10 days; on 30-day goods, 1 per cent. off if paid in 10 days, after which (if paid before due date) interest at the rate of 12 per cent. per annum for unexpired time, and if not paid when due interest to be charged at the regular rate for all overdue time.

For some time these terms were practically a dead letter, but recently the wholesalers have again put them into operation. As a result thereof umbrage has been taken by some in the trade.

It is to be regretted that this is so. Any legitimate movement on either the part of the wholesaler or the retailer, towards shorter terms of credit, tends to the benefit of all concerned.

The discounts offered are by no means illiberal. Take, for example, the 30-day goods. The discount on these is 1 per cent. if paid in ten days. This means that the merchant pays \$99 instead of \$100, the saving being \$1, while, if for the twenty days

he allows the \$100 to lay in the bank and draw the usual rate of interest on the same, the earning power would be less than one-fifth of a dollar.

This looks small, but, if the purchase was repeated every twenty days, and the discounts taken at every purchase, over \$14 would be saved as the result of the year's transactions, to say nothing of the profit on the goods.

Obviously, it pays the merchant to take his discounts, even if he has to go to the bank and borrow money in order to do so.

Your ability may be small, but industry will magnify rather than reduce it.

IT SHOULD BE STOPPED.

THE Conservative press is busily leveling charges against the Government officials in the Yukon, while the Liberal press is just as busily shielding these officials. And both are overdoing it.

Some of the officials up there are no doubt staking out claims for themselves and dreaming of the stocks of nuggets they will carry back to civilization, and of the wealth and affluence that will, during the balance of their lives, be theirs.

Government officials, like men who have less favored positions, are, no doubt, susceptible to the influence of gold; but it does not seem wise or prudent that they should be allowed, while they are Government officials, to gratify their desires.

These officials are in the Yukon to guard the interests of the Government and to protect the rights of the people in that part of the country. If they are interested in mining lands it is quite possible there will be a clashing of interests that will prevent justice being done. The possibility of the clashing of these interests should not be permitted, and the proper thing for the Government to do is to strictly prohibit Government officials from taking up gold lands. If it does not, there will be trouble for itself, to say nothing of the odium which may be cast upon the country.

If you have good goods do not put them under the bushel of obscurity, but show them to the public by the searchlight of the advertisement.

TRADING STAMPS.

A SUBSCRIBER asks for an opinion from THE CANADIAN GROCER regarding trading stamps. It complies with pleasure.

The opinion of this journal is not favorable to the trading stamps.

In the first place, the trading stamp scheme is contrary to the principles of business commonsense.

The proper way to build up a business is to keep good goods and to conduct the store in an efficient manner. Where the trading stamp is the tendency is to lose sight of true business conduct. New customers are attracted to the store, not because of the quality of the goods on the shelves or the ability of the merchant: They come to get trading stamps. And if the merchant hopes to keep these customers he must continue to give trading stamps or some other equivalent. This, in itself, should be sufficient to condemn the practice.

Another charge against the trading stamp is that it tends to an exaggerated idea as to the profits of the average merchant. Customers who secure trading stamps, coupons, street car tickets, or other similar devices, can come to no other conclusion if they give the matter thought.

Every coupon given out means a reduction in the price of the goods which the customer has bought. "Now, then," ruminates the customer, "I have been buying this article from Jones for a long time, but I have never paid less than I am now paying, but I received no rebate, either in the shape of a coupon or discount. Catch me paying as high price again. If he does not give me trading stamps he has got to give me something."

Then, the collateral which goes to the customer from the trading stamps, coupons, street car tickets, and other such schemes, comes from the pocket of the merchant. The merchant who gives trading stamps is practically acting as salesman of the products of the promoters of the scheme, while he is at the same time paying for them.

In several of the States across the border trading stamps have been made illegal by the Legislature.

A business that is not watched is likely to get around the corner and away.

SITUATION IN CANNED VEGETABLES AND SALMON

THE canned goods situation is becoming more interesting, because of its increasing strength.

Canned tomatoes are undoubtedly stronger than they were a week ago. The drouth is seriously interfering with the development of the tomato vines and their fruit, while, from enquiries made by THE CANADIAN GROCER of the growers, disease is attacking the latter. This disease comes in the form of dark spots on the tomato which gradually spread both internally and externally until the fruit is destroyed.

Many of the canners who booked orders freely are now alarmed, lest they will be unable to fill their contracts. No factory, as far as can be learned, will sell tomatoes under 75c., others will not accept less than 80c. per dozen, while others still will not quote at all.

Wholesalers have become alike, indifferent, as a rule. Some of them do not appear to want to book any more orders, and they are, as a rule, asking enormous prices compared with those which ruled three or four weeks ago. One house, on Tuesday, notified its travelers to accept not less than 90c. Some are asking 85c., and others 80c. But those who are willing to book orders at 80c. declare that they will only do so for limited quantities. It is the opinion of some that wholesalers who are demanding the maximum figures are those who have oversold, and wholesalers who are quoting minimum figures are those who have not purchased their usual supply. Be that as it may, some of the wholesalers who have oversold have lately been paying 5c. per doz. above the prices at which they agreed to sell the retailer, in order that they might fill their contracts. The price of canned tomatoes for future delivery is now 15 to 20c. above opening figures of a few weeks ago.

Some are now prophesying that by October packers' prices for tomatoes will be 90c. per dozen. And in view of the present crop conditions, together with the fact that the new pack will come upon a practically bare market, the prospects favor rather than otherwise this prophecy.

But, it must be remembered, there is yet the late crop of tomatoes to be reckoned with. Growers inform us that if rain is not

withheld, and frost does not make its appearance, it is possible that the late crop may be a good one. If it is, it will, of course, relieve matters; but, in any event, those who bought early, provided their contracts are filled, are not likely to stand in need of any sympathy.

Corn is in the same position, as far as drouth is concerned, and the outlook is for a light yield, although, according to the crop report issued a few days ago by the Ontario Government, there promises to be a fair yield in the counties bordering on Lake Erie. The factories which are quoting corn are this week asking 70c. as a rule, while the wholesalers are quoting 70, 75 and even 85c.

The Ontario Government crop report, in referring to beans, says: "The crop was more or less affected by drouth and frost, but, despite these drawbacks, it will be almost up to the average for yield." From what THE CANADIAN GROCER can gather, the crop in the neighborhood of at least some of the factories is badly shrivelled up. One factory east of Toronto expects to be 2,000 cases short of its estimate. It is thought that the pack from the whole of Ontario will be about one-third short, and feeling is bullish in consequence. Wholesalers are quoting prices at from 70 to 75c. for future delivery.

Peas, of course, have been packed, and there does not appear to be any question as to its being smaller than last year. Sifted canned peas are already scarce, and efforts to buy some from the packers have failed. As in tomatoes and corn, there is this week a wide range in quotations on peas, 70, 75 and even 85c. per dozen being asked by different wholesale houses.

Canned salmon is decidedly stronger than it was a week ago. Latest advices from the Coast stated that it was improbable that the pack on the Fraser river would be even within 50 per cent. of that of last year. There is, however, some compensation in the fact that the pack on the Skeena river is about double that of last year, and that the pack on all the northern rivers shows a material increase over that of 1897. But, it must be remembered that none of the rivers in the north are like unto the Fraser,

the pack on the latter last season being about 80 per cent. of the whole. The pack on the Skeena last year was nearly 66,000 cases, but, in 1896, it was over 100,000 cases.

The season on the Fraser closes on August 25, unless the efforts to get it extended are successful. In the meantime, the market is advancing.

Some of the packers have notified their agents in the east that prices have been withdrawn, while others are quoting 25c. more per case than a week ago, and 50c. more than two weeks ago.

SEVERELY COMMENTED ON.

THE press, generally, are commenting very severely on the condition of affairs in the office of the Canadian Commissioner in London. Some of them are inclined to throw the blame upon Lord Strathcona and Mr. Colmer.

It is not with these men but with the system we find fault. His Lordship, though his official duties are not of an important nature, is worth many times his salary, much more than which he spends freely in ways that bring Canada into prominence in circles where the Dominion has hitherto been little known. The secretary, a faithful, hard-working official, has done and is doing good work for this country in his position. But he has more than enough to occupy his time.

What is wanted is a strong man, with a thorough practical knowledge of the resources of Canada; a man who can not only answer promptly and intelligently enquiries, but follow them for months if they are likely to result in increased trade, and, most important of all, a man who will develop the sales of our natural products. This, no one in the High Commissioner's office at the present time is capable of doing. On the entire staff there is but one Canadian—a most painstaking gentleman, and he left the Dominion in his childhood days.

There is far more money for this country at the present time in its agricultural resources than in its gold mining. We can never get the full benefit of the British market for these until we have a man doing there what Prof. Robertson has done so well in Canada.

THE CONDEMNED BACON.

It is gratifying to learn that the Canadian bacon recently condemned in England was not through any fault of the bacon itself.

It turns out that the bacon was on a steamer which became stranded, and the bacon, like the rest of the cargo, became heated. This rendered it unfit for consumption, but it was not offered for sale.

Canada last year exported to Great Britain 59,522,464 pounds of bacon, valued at \$5,058,074, while five years before the quantity was but 17,274,676 pounds, and the value \$1,828,555, an increase in quantity of over 246 per cent. The fact, therefore, that the condition of the condemned bacon was caused by the stranding of the steamer should be given as much publicity as possible.

WHY SOME FAIL.

Many young men who promised well at the start of life have been failures at the finish.

The fault was not that they were lacking in ability, but that they lacked those forces of character which prevented their going away when they themselves recognize they have ability which is helping them to distance fellow competitors in the race.

They become puffed up, insolent and above their work. To use a slang phrase, they get "swelled heads."

"Swelled head" is much easier to prevent than to cure, and young men who would succeed in life should watch that they do not become inoculated with the disease, for those who suffer therefrom are of little use to themselves or anyone else.

SHIPPING INFERIOR EGGS.

Complaints are loud and numerous in Toronto to the effect that eggs are arriving on that market in exceedingly poor condition.

Some dealers go as far as to say that appearances justify the statement that Toronto is being made a dumping-ground for eggs not suitable for export.

One instance cited would lead one to believe there were grounds for such a complaint, for, in a shipment recently received, out of ten cases there were fully two unfit for consumption, to say the least. The poor condition of the eggs arriving is not

the only trouble, for many shipments are composed almost entirely of small, No. 2 sizes, which are not in nearly as good demand in Great Britain as the large sizes.

This should not be, for, while it is desirable that our eggs should make a good showing in the Mother Country, it should not be at the expense of the home market.

STILL ANOTHER EVIDENCE.

Editor CANADIAN GROCER.—We are anxious to get into touch with shippers of Canadian dairy produce, viz., butter, cheese, bacon, eggs, etc. and think perhaps with your assistance we may be able to work up business to mutual advantage. Our firm has been established since 1830 and our principal business has been European, continental produce, but the taste of the trade is now most in favor of British Colonial produce which we are in a good position to handle, we having our own branch offices in all the largest towns in England and Scotland. We have made very successful arrangements with New Zealand, but, as that is only a winter trade, we require Canadian produce as the main supply for our customers, who number some thousands.

We have our own waterside premises in London which enables us to land goods cheaply and expeditiously. We of course, prefer to have shippers who are not already represented in this country, but they must be reliable, and fully understand the particular articles they ship us.

W. C. LAMING & Co.
5 Water street, London, England.

July 20, 1898.

Here is another evidence that the people at home are ripe for our products—will give them the preference. We are doing little to take advantage of it. It is most unfortunate that Lord Strathcona, our High Commissioner in London, and Mr. Colmer, the secretary, have taken the suggestion that Canada should send a clever business man to Great Britain to extend the sale of farm produce as a personal reflection upon themselves. None is intended. They have both done good work for the Dominion. They cannot possibly do the important work now necessary. Only a young, energetic and experienced man can. One who can develop the demand for our goods in the United Kingdom as Prof. Robertson has developed their production here. This trade is worth far more to the merchants of Canada than Klondyke ever can be.

A BAD FIG CROP.

The condition of the new fig crop is becoming worse and worse, and the yield will be an unusually small one.

At the beginning of the season it was estimated that the crop would be about 10,000 tons. Shortly afterwards the estimate was reduced a thousand tons. Now it is down to 7,000 tons, and the fruit is dropping off the trees.

How small the present crop is may be gathered from the fact that the yield in average years is from 18,000 to 20,000 tons.

DROPS FROM THE EDITOR'S PEN.

Promptness is the precursor of prosperity.

A dude is harmless until you get him behind the counter.

When you kick be sure you have something to kick about.

There is no place in business for the man who has not courage.

Every cent saved on discounts is a cent added to your profits.

In business, you should use tact just as in a yacht race you tack.

There is a great deal more in business than many people get out.

Merchants who cannot sustain their reputation cannot sustain their trade.

Merchants who keep the interests of their town in mind are true to their own interests.

Treat the commercial traveler well and he will not forget you when he has a bargain to offer.

There is a place in the world for every man into which, if he gets, he will be successful.

When politics conform themselves to business principles we may begin to look out for the millenium.

You can hire an architect to make plans for a new store, but you must prepare your plans for life yourself.

There are a good many things a man gets that he does not need, and there are a good many things he needs that he does not get.

It is no use sighing over what might have been. Time spent in sighing only increases the evil wrought by the "might have been" not being realized.

COTTON CLOTHESLINES CHEAPER

A sharp decline is announced in the price of cotton clotheslines.

The new prices, together with those formerly ruling are: 48 feet lines, 90c., was \$1.20; 60 feet lines ditto, \$1.20, was \$1.50; 72 feet ditto, \$1.50, was \$1.80; 100 feet ditto, \$2, was \$2.50.

Teas

New Season Japans

Style and Cup Quality Very Fine.

"Gold Medal" Japan

In 20 lb. Caddies.

In Boxes 20 1-lb. Packages.

EXCEPTIONALLY CHOICE LEAF AND DRAW.

THE **EBY, BLAIN C^O.** LIMITED

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

TORONTO

Extra Choice
Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO., Limited

Pork and Beef Packers,
TORONTO

Evaporated
Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

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Most useful for household articles, musical instruments,
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brigades, railway and steamship companies.

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 18, 1898.

GROCERIES.

THE strength of the canned goods market is the chief feature in the wholesale grocery trade this week, particularly corn, tomatoes and salmon, all of which are dearer for future delivery. The volume of business is larger than it was a week ago. There is more tea moving, and a good business has been done in sugar. Inquiries for syrups are a little more numerous, but few, if any, transactions have taken place. Coffees are firmer, but business is quiet.

CANNED GOODS.

There is a stronger feeling in regard to canned goods. Canned tomatoes are being held higher by both packers and wholesalers, and neither appear desirous of doing business. Packers are quoting as high as 80c., while some are refusing to quote. With wholesalers, the ideas run all the way from 80 to 90c. per dozen. Peas and corn, they are quoting all the way from 70 to 85c. The fact of the matter is, the future is so uncertain, that wholesalers scarcely know what to quote. Most of them, in fact, would rather not quote at all. Owing to the unsatisfactory run of salmon, prices on the Coast are higher, being in some instances 50c. per case above the figures of two weeks ago, while some packers have withdrawn quotations. Wholesalers report that a fair business is being done in canned salmon, both for present and future delivery. Canned meats are cheaper by 15 to 25c. per dozen on 1 and 2-lb. tins of corned beef. Wholesalers' quotations now, as a rule, being: 1's, \$1.40 to \$1.50; 2's, \$2.50 to \$2.60; 6's, \$8; 14's, \$17.50.

COFFEES.

Rio coffees are strong, both in the primary market and in New York. At present, buyers' views here are so far below those of holders that practically no business is being done.

SYRUPS AND MOLASSES.

More enquiries for syrups are being heard, but there are very few offering. At least one of the refineries has nothing to offer. Molasses is quiet. Advices from New Orleans report the market firm.

SUGARS.

The local market is without change. On Saturday last, a large business was done, in anticipation of another advance in prices.

While since then the demand has eased off a little, there is still a good business being done.

There were some advances in the London market at the close of last week, but this week opened a little easier. Taken on the whole, however, the outside markets are, at the time of writing, firm. A New York authority states that the stock of sugar in importers' hands, in the United States, is becoming so low that it will soon cease to be a factor in the market, and will not again assume importance until shipments from Cuba are actively renewed and storing is renewed. "It is believed," says this same authority, "that the reason why the beet market has not improved in sympathy with ours is the approaching alteration in the French export bounty, which it is understood will be 6d. less per cwt. on crystals, and 4½d. less per cwt. on raws, after August 31. This, of course, induces French holders to part with their sugars so as to get

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

the benefit of existing export bounties, and it is affecting the markets in Europe, although our latest cabled advices state that the pressure of such sales is subsiding."

SPICES.

White pepper for shipment is cabled dearer. Cloves are firm. Locally, business is quiet and prices unchanged.

TEAS.

A cable received in Toronto, on Friday, reported the Japan tea market firmer and higher, and on Monday last a cable order was refused except at an advance of ½c. per lb. above previous quotations. The ranks of those who were holding off in expectation of lower prices are gradually being thinned out, a good deal of business at the advance having been done during the week, although the buying is still being done with much caution. The quality of the tea is gradually falling off in Japan, and, it is said, the third crop will be of very poor quality indeed. Mail advices from Kobe state that not so many teas are being turned toward Canada as a result of the United States tariff as was anticipated.

There are a few flavory Ceylon teas being offered, but there is not much doing, some

good purchases having been made some time ago.

Quotations on new season's China green teas are higher than last year.

Local wholesalers report an improved demand for teas of all kinds, particularly Japans.

FOREIGN DRIED FRUITS.

CURRENTS—The market in Greece is now about 3s. per cwt. below the figures ruling a year ago. In expectation of lower prices, buyers are holding off, although a good many confidential orders have been placed. However, prices are now low, while it might not be out of place to remark that importers last year held off for lower prices which did not materialize.

VALENCIA RAISINS—The market opened about the same figure as last year, but the question of exchange is so unsettled that it is difficult to determine what the actual price may be. Estrine & Co., referring to what it terms a new factor in the situation, says that while the nominal rate is 8 to 15 per cent. it was at the time of writing 85 per cent.

SULTANA RAISINS—Prices are firm, the opening figures being about 2c. per pound above what similar grades of old fruit could now be bought at.

FIGS—Prospects for the new crop are worse than ever, and 7,000 tons is now the estimated yield.

PRUNES—Bosnia prunes, for October shipment, are now being quoted. Prices are lower than last year, and considerable business has been done. California prunes are also being quoted, and, although they are earlier than last year, some business has been done. Quotations are in the neighborhood of ½c. per lb. dearer than a year ago.

CALIFORNIA DRIED FRUITS—The crop of apricots is almost nil, and, as prices are high, there is scarcely any business being done yet. Peaches are also higher than last year.

GREEN FRUITS.

California fruit, especially pears, has been very scarce, and as the demand has been good, prices are higher than last week. Canadian peaches are not as plentiful as they have been, and it is expected that, from this out, receipts will continue limited. Early native pears are now coming in freely, but none of the better qualities have begun to arrive. Plums have commenced to arrive in good quantities, and are of excellent quality. They are quoted at 50 to 75c. per basket. Watermelons are not numerous,

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but Canadian varieties are now sold at 60c. per case of six. This price, however, is liable to decline materially at any day, as the demand for these goods fluctuates greatly. Muskmelons are now on sale at 40 to 50c. per basket. Canadian tomatoes are offered in large quantities, and the price has fallen to 25 to 35c. per basket. Lawtonberries advanced to as high as 7 to 8c. last week, owing to decreasing shipments, but are again plentiful, and the price is back to the old figure, 4 to 6c. Sweet potatoes are not plentiful. The price asked is 50c. per basket. Duchess and Astrachan apples are offered in liberal quantities at \$1.25 to \$2. Bananas are now arriving in quantities sufficient to meet requirements. The sale of oranges is light. Lemons, however, show considerable activity. The first shipment of new lemons arrived on Monday this week. They were from Verdilla, Sicily, and sell at from \$5.50 to \$6.

COUNTRY PRODUCE.

EGGS—Receipts are liberal, and the market is in bad shape, owing to a large proportion of those arriving being of questionable quality. Strictly fresh laid are in good demand, and are worth 11 to 12c.; but No. 2 stock is not wanted at 8 to 10c. At country points 9½ to 10c. per doz. is paid for cases.

POTATOES—A great many of the potatoes coming forward are poor, small stock, and are easy at 50c. per bushel.

HONEY—There is not much doing locally yet. Offerings are large. It is expected that a large quantity will be exported to

Great Britain. The first shipments have been made, but as yet no reports concerning their reception have been received.

VEGETABLES—Seed onions are done. Cauliflower are scarce and high. Cabbage and celery, too, are not plentiful. We quote: Corn, 8 to 10c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 40 to 75c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.25.

BUTTER AND CHEESE.

BUTTER—There is a scarcity of really first-class dairy butter. Creamery butter is in excellent demand. There have been advances of ½ to 1c. per lb. for every grade of butter on the market. At country points the following f.o.b. are quoted: Dairy tubs, 11 to 12c.; prints, 12½ to 13c.; creamery prints, 17c.; tubs and boxes, 15 to 16c.

CHEESE—The market is decidedly firmer, and in some cases, 8c. has been paid for selections at cheese boards. From 7¾ to 7⅞c. has been the general range, however. The price at Toronto is now steady at 8¼ to 8½c.

PROVISIONS.

There is a brisk demand for smoked meats and long clear bacon. The usual

inquiry for barrel pork has not set in, but prices are steady. Lard is the only weakness in the provision market. In this article there has been a quiet, steady decline. Prices are unchanged from last week, however.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—As the offerings of wheat during the past week have not been up to the requirements of local millers, the prices have been advanced 2c., for both red and white, to induce freer delivery. We quote on cars outside: Wheat, red winter, 69 to 70c.; white winter, 68 to 69c.; goose, 60 to 61c. The street market is easier than a week ago. New oats are now coming in in moderate quantities. We quote: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 60c.; peas, 55 to 58c.; oats, old, 31 to 33c.; new, 29c. No. 1 hard Manitoba wheat is quoted at 95c., Sarnia freights.

FLOUR—An all-round reduction of 25c. is noted this week. We quote: Manitoba patents, \$4.90 to \$5; Manitoba strong bakers', \$4.50 to \$4.60; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—Business is quiet, and prices are unaltered. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

FISH.

The demand has been moderate during the past week, and prices are easy, though

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no change in figures are quoted. We quote: Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—The feeling continues easy, with quotations unchanged, as follows: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 9¾c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The price of lambskins and shearlings is firm at an advance of 5c., the price now being 50c.

WOOL—The market is dull, with prices unchanged at 10c. for unwashed and 16c. for fleece.

SEEDS.

There is a brisk movement in alsike clover seed, with a good export demand for strictly choice to fancy grades at \$4 to \$4.50 at outside points. Anything but the choicest, however, has to be sold in competition with the United States feed, which is unusually good, and, as the latter is offered at low prices, the medium grades have to be bought at prices much below those quoted.

SALT.

There is no change in prices and little movement in trade. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and

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42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

70c. per sack. At the wells we quote : F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Canned corn beef is lower.

Cheese has advanced $\frac{1}{4}$ c. per lb.

Potatoes have declined 10 to 50c. per bushel.

The cable announces a further advance in Japan teas.

There have been further advances in canned salmon on the Coast.

California pears are scarce, and are quoted 50c. higher than a week ago.

Lambskins and shearlings have advanced 5c., now being quoted at 50c.

All grades of both creamery and dairy butter have advanced $\frac{1}{2}$ to 1c. per lb.

Canadian tomatoes are plentiful, and have declined to 25 to 40c. per basket.

The first shipments of Verdilla oranges were received by the Dawson Commission Co., Limited, on Monday, this week. They are now selling at \$5.50 to \$6.

QUEBEC MARKETS.

MONTREAL, August 18, 1898.

GROCERIES.

THE grocery market, as a rule, exhibits considerable steadiness, the notable examples of strength being sugar, new Japan teas and canned salmon. Buyers have shown more desire to operate on teas and canned goods, but only in the former has any large quantity of business been put through. Canned salmon quotations are withdrawn, and sellers are not urging business, while in canned vegetables a good volume of trade is noted between first and second hands. In Japan teas, buyers are paying the advance, and values are apt to go still higher, as primary markets have advanced 4 yen this week. Sugar has ruled firm but quiet. There have been some negotiations in regard to California dried raisins, but no figures have yet been quoted from the Coast.

SUGAR.

There has been no change in the local situation, but the tone is very firm, and if the strength in raws is supplemented by any further advances higher prices are not unlikely on the refined article here. Demand is of a quiet character at the prices last quoted. The raw article continues strong both at New York and other points. At the former market fair refinery is stiff at $3\frac{3}{4}$ c., and centrifugal, 96 test, $4\frac{1}{4}$ c., while refined is firm. At London, beet is quoted at 9s. $5\frac{1}{4}$ d. for August, and 9s. $6\frac{3}{4}$ d. for September.

SYRUPS.

There has been very little enquiry for

syrops, and prices are unchanged, $2\frac{1}{8}$ c. per lb. for sugar, house grade, at the factory,

MOLASSES.

No activity is looked for in molasses at this period of the year, and the market does not belie it, but, as soon as the demand sets in, it is believed that stocks will be found to be less plentiful than buyers anticipated. While there is time for fresh supplies to arrive before the close of navigation no large additional receipts are expected, because there is little stock to be had there. In round lots a few sales of Barbadoes have been noted at 27 to 28c. ex wharf. In a jobbing way values are firm at 30c. in car lots and 31c. in single puncheons.

CANNED GOODS.

There has been more activity during the past week in canned vegetables, as local jobbers have been operating with considerable freedom, and contracts representing possibly 10,000 cases of new crop goods have been placed for future delivery, consisting of tomatoes, peas and corn. The former sold at 75c. and the two latter at 70c. There has been more desire to operate in canned salmon also, but several agents this week had their quotations withdrawn by packers, owing to the state of affairs on the Coast. Recent advices in this connection state that the Fraser river pack is only 15 per cent. of last year's output. So far, possibly 10,000 cases of canned salmon have been sold here to arrive, and the buyers now consider that they were lucky. Late information from the Coast is to the effect that the Fraser river pack of salmon to August 4, amounted to but 80,000 cases, against 465,000 cases for the corresponding period last year. The entire Puget Sound pack of sockeyes to date has been 140,000 cases. Last year the pack of sockeyes for the season amounted to 360,000 cases. It is anticipated that there will be a shortage of 150,000 to 175,000 in the sockeye pack this season. The Columbia river pack so far shows an actual shortage of 100,000 cases.

COFFEE.

Reports on Brazil goods rule firm, but the local market is very quiet and values are entirely unaffected.

SPICES.

The same firm feeling is noted in pepper, but other spices are without new feature. Local business is exceptionally dull.

TEAS.

There has been remarkable activity in new Japan tea here since Saturday last, and a large quantity of stock has left first hands at values ranging from $12\frac{1}{2}$ to 19c., the great bulk of the sales being at 16 to 17c. Cables from Japan on Tuesday to houses here stated that the market in Japan had

advanced 4 yen, which is equivalent to about 2c. per lb., and that the market was very strong. Buyers on spot have shown decided anxiety to procure tea and the tone is very firm as a result of this and of the strength at primary points.

NUTS.

The only change in nuts of moment is a firmer feeling in shelled walnuts, which are very scarce, and 16 to 17c. has been asked for them this week. Other nuts contribute nothing new.

DRIED FRUIT.

There has been a considerable business done in California new crop raisins to arrive, but no figures have yet been specified, buyers simply placing open orders for considerable quantities. Practically little or no stock has been carried over, either of these or Spanish or other raisins. In the latter, also, no figures have yet been quoted on new crop fruit. Prunes, dates and figs are without new feature.

GREEN FRUIT.

Business in green fruit has not been so active this week, and a prominent feature has been the scarcity and firmness of all California fruits. Peaches, pears and plums, as noted in our prices current, rose from 25 to 50c. per package during the week, and are firm at the rise. Receipts of Canadian peaches have been chiefly clingstones, and they are a slow sale at 30 to 50c. per basket. A few small lots of early Canadian pears have sold at 25 to 40c. per basket, while Hudson River pears are offering at \$2 to \$2.25 per keg. Blueberries are easier at 90 to \$1.40, under increased receipts, and lemons and oranges are steady.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and a more active trade was done, but prices are without change. We quote : Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to $11\frac{1}{2}$ c.; P.E.L., $9\frac{1}{2}$ to 10c.; and culls at $8\frac{1}{2}$ to 9c. per doz.

BEANS—The market for beans continues quiet, and prices are unchanged. We quote : Primes, 85 to 90c., and choice hand-picked at 95c. to \$1 per bushel.

HONEY — The demand for honey is limited, and sales are slow. We quote : White clover comb, in 1-lb. sections, 8 to 10c.; dark, $6\frac{1}{2}$ to 7c.; white extracted, 6c. to 7c., and dark, 4 to 5c. per lb.

MAPLE PRODUCT — Maple product is dull and featureless. We quote : Syrup in wood, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to $6\frac{1}{4}$ c. per lb.

PROVISIONS.

There was a good demand for smoked meats, and the market in this respect was fairly active. Other lines rule quiet. We quote as follows : Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at $8\frac{1}{4}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. per lb.; hams, $10\frac{1}{2}$ c. to $11\frac{1}{2}$ c.; and bacon, $11\frac{1}{2}$ to 12c. per lb.

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FLOUR. GRAIN. ETC.

There were no new features in the local grain market. The demand from shippers for all lines was limited, owing to weaker cable advices and the continued easy feeling in the American markets, consequently the volume of business done was small and the market was quiet, with no change in values to note. A few small lots of old No. 2 white oats changed hands at 31c., afloat. Peas were dull at 63c., afloat.

The demand for small lots of Manitoba grades of flour from local and country buyers were fair and a moderately active trade was done at steady prices. We quote: Winter wheat patents, \$4.25 to \$4.50; straight rollers, \$3.75 to \$4; bags, \$1.90 to \$2; Manitoba patents, \$5.10 to \$5.20, and strong bakers', \$4.75 to \$4.90.

There was no change in the situation of the feed market. The demand continues fair for all lines and prices are maintained. We quote as follows: Ontario winter wheat bran, \$13; shorts, \$16 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moultrie, \$17 per ton, including bags.

The meal market was quiet, the demand being only for small lots to fill actual wants at \$3.65 per bbl. and \$1.77 1/2 per bag, for rolled oats.

The demand for hay continues slow and the market is dull, with no change in prices to note. We quote: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

Cheese rules firm. Demand over the the cable is inactive, but there is sufficient current business passing to establish prices, and anyway the sentiment across the water cuts little figure in regard to values. These are, and have been all along, governed more by operations on this side than what was bid over the cable, and, as most of the leading exporters are carrying quite large lines of cheese, and the factorymen are disposed to hold for full prices, no material decline in values is likely in the near future. Of course, bargains can be picked up, but with conditions as they are, efforts to support value will hardly be wanting. Reports regarding the make vary. In many sections in Ontario the pasturage is admitted not to be up to last year, and the flow of milk much less. In Quebec the conditions are not quite so bad, and the output during the past fortnight is considered to be fully up to the average. Trading on spot today was largely confined to eastern makes, and, in some cases, sellers accepted 3/8c. less for white cheese than they held for early in the week. In the main, however, values were steady, sales of eastern white ranging from 7 3/8 to 7 1/2c., while the premium on colored is increased rather than decreased, as no finest eastern colored is obtainable under 7 3/8 to 7 3/4c. Western cheese are largely nominal on spot, and, while some bargain sales have been reported at inside figures, a buyer cannot go out on the market and get a straight line of goods unless he pays the price. For white, 7 3/4c. is quoted, while colored is held stiff at 7 7/8 to 8c., and the inside price is more the exception than the rule. The cable on white cheese declined 6d. We quote: Finest western colored, 7 7/8 to 8c.; finest western

EDWARD HARRIS & CO.,
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Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

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Everyone should know the economical advantages offered by using our

**Metallic
Cornices.**

Sky Lights

**Sheet
Metal
Fronts**

Etc.



They give durable, fireproof satisfaction—make old buildings look like new at slight expense, and are invaluable for use in all new, up-to-date structures. Get full information in our Catalogue. We make any pattern, size or shape desired.

Metallic Roofing Co.

LIMITED

1180 KING ST. W., TORONTO.

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

white, $7\frac{5}{8}$ to $7\frac{3}{4}$ c.; finest eastern colored, $7\frac{5}{8}$ to $7\frac{3}{4}$ c.; finest eastern white, $7\frac{5}{8}$ to $7\frac{3}{4}$ c.; Liverpool cable, colored, 37s. 6d.; Liverpool cable, white, 36s. 6d.

In butter, while the demand was not quite so brisk, the market is still steady as to value. Reports from the country spoke of further purchases at full prices, particularly in the Eastern Townships, and, naturally, the payment of the comparatively high figures tends to stiffen factorymen's views, irrespective of what the quality of their butter may be. Extra finest creamery in boxes is scarce, and quite firmly held at $17\frac{1}{2}$ c., but there is good butter in boxes offering all the way from $16\frac{3}{4}$ to 17c. Tub creamery, where it is choice, commands $17\frac{1}{4}$ c., but it has to be so to realize this price. We quote: Extra finest creamery, boxes, $17\frac{1}{2}$ to $17\frac{3}{4}$ c.; extra finest creamery, tubs, $17\frac{1}{4}$ to $17\frac{3}{4}$ c.; ordinary finest creamery, boxes, 17 to $17\frac{1}{4}$ c.; ordinary finest creamery, tubs, $16\frac{1}{2}$ to $16\frac{3}{4}$ c.; dairy butter, $13\frac{1}{2}$ to $13\frac{3}{4}$ c.; Liverpool cable, finest, 8os.

MONTREAL NOTES.

Cables from Japan, Tuesday, stated that teas there had advanced 4 yen, or about 2c. per lb.

Shelled walnuts have exhibited a materially firmer tendency lately and are now held strong.

Agents for the salmon packers here had prices withdrawn this week and the market is excited.

So far, about 10,000 cases of new pack canned salmon have been contracted in this market for future delivery.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,

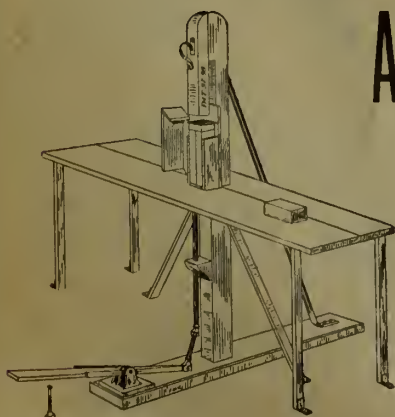
ST. JOHN, N.B., Aug. 16, 1898.

THE past week has shown rather improved business, and dealers are looking forward with confidence to a good fall trade. Payments are reported good. Crop prospects were never better. The one drawback is the low price for hay which has ruled this summer, and that the immediate future shows no brighter prospect. Quite a quantity of old hay is being carried over, and the crop of new is large and of extra quality. It is said that some farmers have not cut their full crop, on account of the poor demand. Oats and wheat are being harvested. The latter is a much larger crop than ever before in our Province. Barley is also being more freely grown. In markets, there is little change. Cream of tartar continues to grow in strength. Pepper and cloves are both costing rather higher; other spices show little change. In vinegars, there is no change in prices, but a better sale is noticed.

OIL—While business is still dull in burning oil, the fall demand is beginning to make itself felt, and toward the latter part of the month sales will begin to materially increase. The lower prices in Canadian did not arrive and are not now expected.

SALT—While some English coarse salt must be quite near, there were no arrivals during the week. Demand, however, is readily supplied, from stocks on hand, at even prices. There is a good demand for Canadian table salt, and that for butter and cheese continues to be quite active. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Packers still withhold quotations, particularly on corn and tomatoes. There have been reported quotations by some packers, but further than a report nothing could be found. Advices continue to point to higher figures than those quoted earlier. This has strengthened the feeling regarding spot stocks. They are, however, held well below the prices of a few weeks ago. Fruits are not very largely sold here. Peaches and apples have the largest sale, and there is a fair sale for pears and strawberries, but raspberries, plums, etc., are very light demand. There is quite a sale for pineapples, but it is largely supplied from Balti-



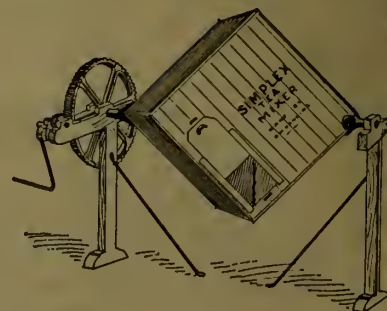
Armeda Tea Packer and Simplex Mixer

Said Mr. Stroud, of W. D. Stroud & Sons, Wholesale Tea Merchants, Montreal:

"The Armeda Tea Packer is O.K. We have yet to see its equal. No repairs required."

Write for Circular.

A. H. CANNING & CO.,
Toronto, Can.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE _____
Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons
and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc

QUICK DESPATCH :-

Order given 5 o'clock p.m. Monday.

Goods delivered in Streetsville Tuesday morning.

MR. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

— We are "hustling" just now.

BALFOUR & CO. - **Hamilton**

Clark's Potted Meats are a

BEEF, HAM, TONGUE
CHICKEN, TURKEY, DUCK
GAME, HARE, ASSORTED

Perfect Success

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand ?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
Telephone 8015. West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

more. Blueberries have quite a free sale, being largely packed in our own Province. Salmon tend higher, particularly best grades. Quite a proportion of those brought here are not the highest priced fish. Oysters tend to higher prices. There is quite a demand for sardines, both oil and mustard at even prices. American packers quote meats rather lower.

GREEN FRUIT—Apples begin to have considerable attention. Quality continues to improve, and prices are rather easier. A few Nova Scotia apples are already to hand, but quality is poor. Some fine New Brunswick apples should soon be on the market. They are splendid fruit, but have to be handled quickly. Oranges are out of season. Pears are chiefly in demand. Prices of the Californias are higher this week. Eastern Bartletts are coming to the market, but are only just becoming a feature. California peaches offer more freely at firm figures. Plums, just fair sale at even prices. A few California grapes have been received. Delewares are scarce and quite high. Bananas are not an overstock. While wild raspberries have been plentiful, and large shipments have been made to the American market, the receipts of cultivated berries continue light. Blueberries are also rather less freely received than last year.

DRIED FRUIT—It is difficult to make this line one of interest. Spot stocks are not large, but are held easy, as dealers wish to be cleaned out before new goods arrive. Quotations on dried fruit seem late. Prices of currants received point to lower values than last year. Nuts and some Valencia raisins have been ordered at open figures. Prices on California are daily expected. It is said foreign prunes will rule rather lower than last year. New American citron has been received. Citron is being sold in smaller packages than usual, and the peel is cut up and mixed with lemon and orange. These are English peels. As before noted, American peels are being quite freely sold. In dried apples, market is dead; in fact, at the best they are now out of date. Evaporated are scarce, and, as new are likely to be low, a good sale is expected. Onions rule easy. In peanuts, while still quite high, shippers quote rather lower.

SUGAR—A good sale is reported, particularly in the different grades of granulated, no doubt somewhat helped by the slight advance and continued firm market. The Montreal refineries are not trying to sell here, not wishing to meet the prices at which sales are being made.

MOLASSES—There is little life, but holders are confident higher prices will rule, as stocks are light. Some Porto Rico was bought in Halifax for this market during the past week at rather lower prices than St. John importers ask. New Orleans is dull.

PRODUCE—Butter is still unsatisfactory, market being overstocked, particularly with

fair to good. This keeps values low, making it difficult to get a fair price for best stock. There is really no sale for creamery, except in a retail way. Eggs improve in price, showing a steady sale, and in quality they are better than usual at this season. Cheese is still low. Our factories are making larger quantities than usual, and the local demand takes but a small quantity. Quite large consignments have been shipped to the United States, but reports are not encouraging.

PROVISIONS—There is a weak market and a dull demand. For barrelled pork and beef, the past year, has shown very light sale, and, during the past few months, smoked meats have sold less freely than is usual at this season. Lard has fair sale.

FISH—There is fair business. Receipts of dry fish continue light, and, while prices are firm, were it not for light sales values would be higher. Pickled fish showed improved sale and rather higher prices rule; receipts not large. Some fine rippling and wolves herring have been received. Smoked continue dull. A few fresh shad are still offered. We quote as follows: Large cod, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.50 to \$1.60 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; shad, 10 to 14c.; salmon, 16 to 18c.; ½-bbl. shad, \$4 to \$5; rippling herring, \$1.80 to \$2; wolves do., \$2.10 to \$2.25.

FLOUR, FEED AND MEAL—The fact that stocks of Ontario flours are becoming light has caused some demand. Prices, however, continue to go off. The desire to get old wheat flour aids millers in making sales. Manitoba is rather dull. In oatmeal, prices are still low here, though oats are rather firmer; in fact, one buyer wanting a large quantity for the West Indies, found difficulty in getting order filled. Cornmeal is firm. Feed is still scarce. Beans show little change, but rather better values are expected. We quote as follows: Manitoba flour, \$5.60 to \$5.65; best Ontario, \$4.60 to \$4.70; medium, \$4.25 to \$4.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20; middlings, \$2.0 to \$2.1; bran, \$1.7 to \$1.8; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

C. & E. Macmichael received a shipment of Maconochies' lever stopper pickles this week.

Mr. Robert Greig, representing the Greig Manufacturing Co., Montreal; was in the city calling on the trade last week.

J. Harvey Brown, wholesale tea importer, with stores in both St. John and Halifax, went to England this week on a business trip.

C. Morley Pye, who for some years has been with Barnes & Halstead, Salisbury, intends opening a general store at Hopewell Cape.

THE GROCER is pleased to learn that Mr. J. Harold Lovitt, of Lovitt & Lovitt, grocers,

Yarmouth, who has been south for his health, has returned with every prospect of full recovery.

Among other goods shipped by the last steamer for London were 813 cases canned lobsters from Chatham, 310 from Newcastle, and 112 from New Mills. There were also 615 boxes cheese, consigned from the Sussex cheese factory.

THE GROCER was pleased to receive a call from J. D. Meekison, of Strathroy, Ont., also to have the pleasure of meeting E. J. Burrell, who is connected with the firm of D. H. Burrell & Co., Little Falls, New York, which house controls the output of the seamless cheese bandage in Canada, and the output of Hansen's Danish rennet cheese and butter annato, etc., for America.

After a dull season, more encouraging reports are being received from Grand Manan. Five schooners loaded last week for New York and Boston with smoked herring and bloaters. Prices received were about 5c. for the former and 50c. for the latter. Sardine herring are also bringing better price, selling at \$10 to \$13 per hhd. Pollock fishing is also good.

The Charlottetown Board of Trade are moving in the matter of the telegraph tariff on the Island. The Anglo-American Telegraph Co. have a monopoly in respect to communication. Complaints have been forwarded to the management, London, regarding the high rates and the fact that offices close at 8 p.m. An effort at competition will be made if the reply is not satisfactory.

GROWTH OF MONTREAL'S FRUIT TRADE.

The development of the fruit trade in Montreal has been remarkable. Ten years ago, according to a correspondent of The Star, the first public sale of lemons, 2,250 boxes, took place on the wharf. Now, over 250,000 boxes of Sicily lemons and oranges are sold annually, and the good condition of the fruit landing in Montreal brings buyers from all the large centres of Canada and most cities of the United States west of Cleveland, except from the California fruit belt.

Five years ago, a car of California fruit would supply Montreal for two weeks. It was, too, so costly that only the rich could afford to buy them. Now they are so cheap and plentiful that all classes use them.

Ten years ago, 50 bunches of bananas would do Montreal a week; now, about 12,000 bunches arrive in the same time.

Grapes and other Canadian fruits are now so plentiful in season that they are sometimes sold in ton lots.

This trade is likely to show still greater development, and an agitation is on foot in favor of converting the St. Ann's market into an attractive fruit market.

This movement is a good one, and would be beneficial not to Montreal alone, but to all points in Canada, receiving fruit via Montreal.

ROBERT GREIG & CO.

The estate of Robert Greig & Co. was sold for the benefit of the creditors Tuesday last, the best bid being 45c. on the dollar from The Greig Manufacturing Co., to whom it was knocked down.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.
E. B. OSLER, M.P. Vice-President.
W. INCE. W. R. BROCK.
EDWARD LEADLEY.
WILMOT D. MATTHEWS.
A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaforth Uxbridge Whitby Winnipeg

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

NEW SEASON'S

Drained Peels

Choice imported, in 112-lb. kegs;
also candied, in 7-lb. boxes; very
low price—to arrive.

Warren Bros. & Co.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE.



Constantly
Increasing
the demand for
**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with no other. It combines all the good qualities of a first-class article. Put up in handsome packages of ¼, ½, and ¾ pounds. No up-to-date grocer is without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Lobsters

New Season's. 1-lb. Flat Tins.
½-lb. " "
1-lb. Tall "

A Shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

Blue Label Tomato ..Ketchup



rids digestion of all ills---appetite of fickleness. Prepared with skill from finest red, ripe tomatoes, seasoned to a turn, put up in bottles, made pure by sterilizing.



PREPARED BY

Curtice Brothers Co.

 ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves,
Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

CURRENT MARKET QUOTATIONS

August 18, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath).....	4 7-16	4 9-16	4 1/2	4 1/2
Granulated, Acadia.....	4 7-16	4 1/2	4 1/2	4 1/2
Dutch, bags.....	4 3-16	4 1/2	4 1/2	4 1/2
Paris lump, bbls. and 100-lb. bxs	5 5/8	5 15-16	5 1/2	5 1/2
" in 50-lb. boxes.....	5 5/8	5 17-16		
Extra Ground Icing, bbls.....	5 1/4	5 9-16		6 1/2
Powdered, bbls.....	5	5 9-16	5 1/2	6 1/2
Cut Loaf.....	5 1/4	6		
Cream.....	4 1/2	4 1/4		
Extra bright.....	4	4 1/2	3 1/2	4
Bright coffee.....	4	4 1-16	3 1/2	3 1/2
Light yellow.....	4 1/2	4	3 1/2	4 1/2
No. 3 yellow.....	4	3 13-16	3 1/2	4 1/2
No. 2 yellow.....	3 3/4	3 1/2	3 1/2	4
Demerara.....		3.50	3.75	
Imported yellow.....		3 3/4		

SYRUPS AND MOLASSES

Syrups—					
Dark.....	2	\$0 23	\$0 27		
Medium.....	2 1/2	30	32		3 1/2
Bright.....	2 3/4	35	37		3 1/2
Honey.....			40		
" 25-lb. pails.....			1 00		
" 38-lb. pails.....			1 40		
Molasses—					
New Orleans.....	31	27	45	26	35
Barbadoes.....	31			27	29
Porto Rico.....	23	25	38	42	32
Antigua.....	22	23		25	28
St. Croix.....				27	28

TEAS

Black—							
Congou—Half-chests Kalsow,							
Moning, Peking.....	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35
Caddies Peking, Kalsow.....	14	40	18	50	15	40	25
Indian—Darjeelings.....	35	55	35	55	30	50	13
Assam Pekoes.....	20	40	20	40	18	40	
Pekoe Souchong.....	18	25	18	25	17	24	
Ceylon—Broken Pekoes.....	35	42	35	42	34	40	32
Pekoes.....	20	30	20	30	20	30	25
Pekoe Souchong.....	17	35	17	35	17	35	22
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50			
Half-chests, ordinary firsts.....	22	28	22	28			
Young Hyson—Cases, sifted,							
extra firsts.....	42	50	42	50			
Cases, small leaf, firsts.....	35	40	35	40			
Half-chests, ordinary firsts.....	22	38	22	38		28	35
Half-chests, seconds.....	17	19	17	19			
" thirds.....	15	17	15	17			
" common.....	13	14	13	14		22	30
Ping Sueys—							
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40	
" seconds.....	16	19	16	19			
Half-boxes, firsts.....	28	32	28	32			
" seconds.....	16	19	16	19			
Japan—							
1/2-chests, finest May pickings	38	40	38	40		38	40
Choice.....	32	36	32	36		35	45
Finest.....	28	30	28	30			
Fine.....	25	27	25	27			
Good medium.....	22	24	22	24		20	25
Medium.....	19	20	19	20			
Good common.....	16	18	16	18			
Common.....	13	15	13 1/2	15		15	20
Nagasaki, 1/2-chests Pekoe.....	16	22	16	22			
" Oolong.....	14	15	14	15			
" Gunpowder.....	16	19	16	19			
" Siftings.....	7 1/2	11	7 1/2	11			

WOODENWARE

Pails, 2-hoop, clear, No. 1.....		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " ".....		1 60		1 60		
" 2-hoop, " No. 2.....		1 40		1 40		
" 3-hoop, " ".....		1 55		1 55		
" 3-hoop, painted, No. 2.....		1 40		1 40		
Tubs, No. 0.....		8 00		8 00	9 50	10 50
" 1.....		6 50		6 50	8 50	9 50
" 2.....		5 50		5 50	6 50	7 00
" 3.....		4 50		4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15			10	14	17	19
" pound prints.....			16	16	17		
" tubs, best.....		13	14	14	15		
" tubs, second grade.....		10	12	10	14	18	20
Creamery, tubs.....	16 1/4	16 1/2	17 1/2	17	18		20
" prints.....	19	19	20	18			
Cheese.....	8 1/2	7	8 1/4	8 1/2	8	8 1/2	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7 1/2	8	8 1/4	8 1/2
Smoked Meats—				
Breakfast bacon.....	12	11 1/2	12	12 1/2
Rolls.....	9	8 1/2	9	9 1/2
Hams.....	10 1/2	10 1/2	11 1/2	11 1/2
Shoulder hams.....	10	8 1/4	8 1/2	9 1/2
Backs.....	11	11 1/2		12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	16 00	16 50
" short cut.....	16 00	16 50	17 00	16 50
Clear shoulder mess.....			15 00	15 00
Plate beef.....	12 50	18 00	11 00	15 00
Lard, tierces, per lb.....	8 1/4	7 1/2	8	8 1/2
Tubs.....	8 1/2		8 1/2	8 1/2
Pails.....	8 1/4	9 1/4	8 1/4	9
Compound, Pails.....	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs.....			7 1/2	7 1/4
Dressed hogs, light.....	6 25	7 00	7 50	

GREEN FRUITS

Oranges, California seedlings.....	2 50	3 50	3 00	3 50	2 50	3 75		3 00
" Mediterranean sweets.....	2 50	3 50	3 00	3 25	2 75	4 00		
Lemons, Messina, per box.....	3 00	4 00	4 50	5 50	4 50	6 00		4 25
" Verdilla, ".....			5 50	6 00				
Bananas, per bunch.....	1 00	1 60	1 50	1 75	1 50	2 25	2 25	2 75
Apples, per bbl.....	1 25	1 75	1 25	2 00	3 00	4 00	4 50	5 50
Red Currants, per basket.....		40						
Black ".....		60						
Blackberries.....	5	7						
Lawtonberries, per quart.....			4	6				
Canadian Apples, per basket.....			15	40				
" Peaches.....			40	75				
" Early Pears, ".....			40	50				
" Plums.....			50	75				
Blueberries, 24-qt. box.....	90	1 40	1 75	2 00				
Cal. Peaches (20-lb.).....	1 25	1 50	1 40	1 70	1 50	1 75		
" Pears (50-lb.).....	2 75	3 00		3 00	3 25	3 50		
" Plums (4-basket).....	1 35	1 75	1 50	2 00	1 60	1 65		
Watermelons, each.....			12	18	40	45		
Muskmelons, per basket.....			40	50				
Tomatoes, Can., per basket.....	30	50	25	40	50	60		4 00

NUTS

Brazil.....	12	13	12 1/2	14	12	12 1/2	12 1/2	15
Valencia shelled almonds.....	25	27	22	24			25	30
Tarragona almonds.....	10 1/2	11 1/2	10	11	11	12	13	15
Peanuts (roasted).....	6 1/2	9	7	10	9	10	9	12
" (green).....	5 1/2	8		9			10	12
Cocoanuts, per sack.....				4 00	3 50	4 00		
" per doz.....				60	60	70		
Grenoble walnuts.....	10 1/2	12	10 1/2	12	12	13		14
Marbot walnuts.....	8	9	9	10	9	10		
Bordeaux walnuts.....	8	9	8	9	9	10		
Sicily filberts.....	8	9	8	9	8	10		12
Naples filberts.....	10	11	10	11	10	11		
Pecans.....	8 1/2	12	8	11	11	12		

SPICES

Pepper, black, ground, in kegs,								
pails, boxes.....	12	15	12	14	14	15	13	15
In 5-lb. cans.....	15	16	14	15	15	16		
" whole.....	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs,								
pails, boxes.....	20	26	18	24	24	26	25	35
" 5-lb. cans.....	20	22	20	26	20	22		
" whole.....	17	25	17	24	20	22		
Ginger, Jamaica.....	20	25	18	25	20	25		
Cloves.....	15	20	14	35	18	20		
Pure mixed spice.....	25	30	25	30	25	30		
Cassia.....	25	40	20	40	18	20	20	25
Cream tartar, French.....	25	27	24	25	20	22		
" best.....	28	30	25	30	25	30		
Allspice.....	15	17	13	16	13	14	18	20

PETROLEUM

Canadian.....		12		13 1/2	15	16		
Sarnia water white.....	12	13		15	17	19		
Carbon safety.....		17						
American water white.....	17	17 1/2		16 1/2	19	21		
Pratt's Astral, in bulk.....	18	19		16				

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	10	10 1/2	10	12	10	12	10	15
Poultry—chickens, dressed.....	*5	8	50	60	30	60		
Geese, per lb.....					70	1 00		
Ducks, per pair.....	*8 1/2	9	45	50	50	1 00		
Turkeys, per lb.....				9	10	14		
Game—Hares, per pair.....					25	30		
Honey, comb, per doz.....	1 50	1 75	80	1 25	1 50	1 75		
" light color, 60-lb. tins.....	7	8	6 1/2	6 1/2	7	8		
" 5 and 10-lb. tins.....	7	8	6	7	8	10		
" buckwheat.....	4	5	2	3	5	6		
* per pound.								

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3 1/2	3 3/4	3 62 1/2	3 75	4 1/2	4 1/2
Patna, per lb.....		5	5 1/2	6	5	6		5 1/2
Japan.....	6	6 1/4	6	6 1/2	5	6		
Imperial Seeta.....	5	6	4 1/2	5 1/2	5	6		
Extra Burmah.....			4 1/4	4 1/2	4	5		
Java, extra.....	6 1/2	7	6	6 1/2	6	7		
Sago.....	3 1/2	4	3 1/2	4 1/2	5	6		4
Tapioca.....	4	4 1/2	3 1/4	4 1/2	5	6		4

SODA

Bi-carb, standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	85	90		
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00		

LILY WHITE GLOSS

The Perfection of Gloss Starches

Put up in 1-lb. packages and in 6-lb. tins. Also in kegs of 100-lbs. each. Get a keg with your next ten box order, and figure out the profit it gives you. You'll be surprised.



Brantford Prepared Corn

cannot be excelled for Purity, Flavor, and General Excellence.

We are now shipping **CELLULOID STARCH** from our factory. Order a case of 40 packages at \$3.50 with a ten box order, freight paid.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	5 3/4	6	5 3/4	6
" " 1/2-bbls...	5 3/4	6	5 3/4	6
" Filiatras, bbls...	6 1/4	6 1/4	6 1/4	6 1/4
" " 1/2-bbls...	6 1/4	6 1/4	6 1/4	6 1/4
" " cases...	6 1/4	6 1/4	6 1/4	6 1/4
" " 1/2-cases...	6 1/4	6 1/4	6 1/4	6 1/4
" Patras, bbls...	6 1/4	6 1/4	6 1/4	6 1/4
" " 1/2-bbls...	6 1/4	6 1/4	6 1/4	6 1/4
" " cases...	6 1/4	6 1/4	6 1/4	6 1/4
" " 1/2-cases...	6 1/4	6 1/4	6 1/4	6 1/4
Vostizzas, cases...	7	8	7	8
Dates, boxes...	4	6	4	5
Figs, 4-crown...	10	12	10	11
" 5-crown...	12	13	11	13
" 7-crown...	13	14	13	14
" 9-crown...	15	16	15	16
" natural, bags...	3 1/2	6	3 1/2	4 1/2
Prunes, Splinx, B's...	10	11	8 1/2	10
" " California, 40's...	8	9	8	8
" " 50's...	7 1/2	8	7 1/2	8
" " 60's...	7	8	7	8
" " 70's...	6	7	6 1/2	7
" " 80's...	5	6	5 1/2	6
" " 90's...	5	6	5 1/2	6
Raisins, Valencia, off stalk...	5	5 1/2	4 1/2	5
" " Fine off stalk...	5 1/2	6 1/4	5 1/2	6
" " Selected...	6	7	6 1/2	7
" " Layers...	9 1/2	12	8	10
" " Sultanias...	7	8	7	8
" " Cal. L.M., 2-crown...	7 1/2	8 1/2	7 1/2	8
" " 4-crown...	6 1/2	7	5	6
Domestic—				
Apples, dried, per lb...	9	10	9 1/2	10
" evaporated...	9	10	9 1/2	10
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9	10	9	10
" 25-lb. boxes...	13	14	12	13
" cartons...	10	12	9	10
Peaches, 25-lb. boxes...	12	13	12	13
" 1-lb. cartons...	12	13	12	13

CANNED MEATS

Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans...	2 75	4 10	2 80	3 00	3 10	3 10	2 75	3 00
" " 4-lb. cans...	9 00	13 00	8 75	9 00	9 75	9 25	8 00	8 50
" " 6-lb. cans...	18 25	28 15	20 00	20 00	21 00	21 00	18 00	19 00
" " 14-lb. cans...	2 60	2 70	2 60	2 75	2 80	2 80	2 60	2 70
Minced callops, 2-lb. can...	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
Lunch tongue, 1-lb. can...	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
" 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
English brawn, 1-lb. can...	2 40	2 50	2 50	2 50	2 50	2 50	2 50	2 50
Camp sausage, 1-lb. can...	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can...	1 50	2 00	1 50	1 50	1 40	1 50	1 50	1 50
" " 2-lb. can...	2 25	3 00	2 20	2 25	2 25	2 30	2 25	2 30
Soups and Boull., 2-lb. can...	1 75	1 80	1 80	1 75	1 80	1 80	1 75	1 80
" " 6-lb. can...	4 25	3 50	4 50	4 25	4 50	4 50	4 25	4 50
Sliced smoked beef, 1/2's...	1 65	1 70	1 65	1 70	1 70	1 70	1 65	1 70
" " 1's...	2 80	2 85	2 80	2 85	2 85	2 85	2 80	2 85

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	29	23	28
Old Government Java	27	31	22	30
Rio	10	11	7 1/2	12
Plantation Ceylon	29	31	26	30
Porto Rico	24	28	22	25
Gautemala	24	26	22	25
Jamaica	18	22	15	20
Mamaibo	13	15	14	15

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$ 95	\$1 00	\$1 10	\$2 25	\$2 50
" gallons	2 40	2 75	\$2 25	2 50	2 60	2 70	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 80	3 25	3 50
Blueberries, 2's	80	90	75	85	95	2 00	2 50
Beans, 2's	70	95	70	95	90	1 80	2 00
Corn, 2's	90	1 00	82 1/2	95	80	85	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	70	85	80	85	2 25
" sifted	1 14	1 20	1 00	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 50	1 75	1 30	1 50	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's	2 10	2 40	2 00	2 40	2 50	2 40	4 50
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 75	1 90	3 50
" 3's	2 50	2 75	2 50	2 75	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	3 00
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	3 00
Pumpkins, 3's	75	85	70	80	90	1 00	2 25
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	3 50
Succotash, 2's	1 10	1 15	1 10	1 15	1 10	1 15	1 15
Tomatoes, 3's	1 20	1 25	1 00	1 05	1 15	1 20	3 20
Lobster, talls	2 50	2 95	2 50	2 50	2 60	2 60	11 00
" 1-lb. flats	2 75	3 00	3 00	1 25	1 30	1 30	11 50
" 1/2-lb. flats	1 10	1 15	1 10	1 15	1 10	1 15	1 15
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	1 25
Salmon, sockeye, talls	1 15	1 25	1 15	1 30	1 00	1 20	4 50
" " flats	1 30	1 45	1 30	1 45	1 30	1 35	1 35
" " Horseshoe	1 20	1 25	1 20	1 25	1 20	1 25	1 25
" " Clover	1 20	1 25	1 20	1 25	1 20	1 25	1 25
" " Leaf	1 45	1 50	1 45	1 50	1 45	1 50	1 50
" Cohoes	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/2's	10 1/2	11	10	11	10	11	12
" " 1/2's	20	21	20	21	20	21	21
" " Sportsmen, 1/2's	11 1/2	12	11 1/2	12	11 1/2	12	12 1/2
" " 1/2's	19	20	19	20	19	20	21 1/2
" " key opener, 1/2's	10	11	10 1/2	11	10	11	11
" " 1/2's	16	18	18 1/2	23	10	11	11
" other brands	23	35	16	17	16	17	17
" P. & C., 1/2's	23	25	23	25	23	25	25
" " 1/2's	33	36	33	36	33	36	36
" American, 1/2's	4	5	4	5	4	5	5
" " 1/2's	9	11	9	11	10	11	11
" Mustard, 1/2's, cases	9	11	9	11	10	11	11
" 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Fruit in glass jars, per 100	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Haddies	1 10	1 20	1 10	1 20	1 10	1 20	1 20
Kipperd Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Herring in Tomato Sauce	1 35	1 45	1 30	1 60	1 10	1 15	2 00

In Wooden Kegs Holding 25 Pounds Each.

25 pounds of Tillson's Flake Barley will win you some steady customers for Flake Barley—the Flake Barley will cost you but little. A single pound will bring new trade. We make these statements boldly, because our experience proves them true.

The Wooden Keg it is packed in holds but 25 pounds—a small order, but it never fails to bring a larger one for that ideal, strength-yielding "won't-heat-the-blood" cereal for the breakfast porridge and for puddings.

The Tillson Co'y, Limited
Tilsonburg, Ont.

FROM MANUFACTURER TO
RETAILER DIRECT.

Tillson's
Flake Barley.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

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OKELL & MORRIS' GOLD MEDAL BRANDS
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We guarantee the purity of our manufactures.

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SARNIA

Water White
Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

W. H. Malkin & Co.

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Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

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American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

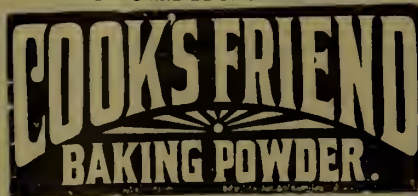
Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

MANITOBA MARKETS.

WINNIPEG, Aug. 15, 1898.

BUSINESS continues good, and without much change for the week. The harvest prospects are the chief subject of interest and discussion at present, and the general opinion, by those sufficiently expert to give their views weight, is that the crop is advancing in the most satisfactory manner. Wheat cutting has commenced at a few points, but will not be at all general until the end of the week. Through the eastern part of the Province, which includes the Portage plains and Mennonite reserves, the crop is probably the heaviest in the history of the country. In the centre, the yield will be light, but in the Territories, from Sintaluta to Moosejaw, it is very heavy, and also along the Manitoba Northwestern to Minnedosa. The weather is all that could be desired.

In produce, such as butter, cheese and eggs, there continues a great deal of diversity of opinion, so that it is difficult to give reliable quotations. Markets are about as follows:

SUGAR—Prices are 1-16c. higher, with every indication that the price will remain firm until after preserving is over, with possibly a further advance. Granulated is now quoted at 5 3-16c.; bright yellows, 4 3/4c.

CALIFORNIA EVAPORATED FRUITS—The market has opened so high that fears are entertained that sales will be light. New goods cannot be laid down here under 13 or 14c. per lb., and old apricots are, perhaps, 1 1/2c. lower. These figures will certainly lessen the consumption of these fruits, although, of course, there will always be a certain demand. Those holding stocks of last year's fruit in good condition may consider themselves fortunate.

CANNED GOODS—The market is practically without change from last week. Many houses have bought freely, while others are still waiting for lower and more settled prices.

SPICES—There is a remarkably firm feeling all round in these goods, with prices still advancing in some lines. Peppers, white and black, show a decided and steady advance of about 1c a lb. per month. Just now, there is considerable movement in pickling spice, as the season for pickles is about opening. Nearly all spices for this market are brought in whole and ground and prepared here. The advance in pepper is attributed to the short crop last year and a bad outlook for this year.

CURED MEATS—The market is not strong, and now that the war is practically over, a decline may be looked for. In fact, this market is almost as variable as wheat. At present, last week's quotations are still holding, but are likely to lower within the week.

FISH—New codfish, sardines and scaled herring are offering freely by New Brunswick houses. The prices seem lower than last year, but, as the goods will not be delivered for three weeks or a month, it is early to quote actual figures.

CANNED SALMON—During the week another British Columbia house has withdrawn quotations from this market, and still prices remain unchanged. The run on the Skeena river was larger than usual, but that on the Fraser much smaller.

BUTTER—In creamery butter prices are very uncertain, quotations covering all the ground from 16 to 18c., factories. There is more readiness to sell than last week. Dairy butter is increasing in quantity, and is worth 12 1/2 to 13c., Winnipeg, for round lots of finest dairy butter.

CHEESE—Market is firm, 7 1/2 to 8c. being to-day's figures.

GREEN FRUIT—Plums, peaches and pears have been scarce all week, but fresh shipments arrived to-day. Plums and peaches run \$1.25 to \$1.50 per crate; pears, \$3 to \$3.50; oranges, \$4.50; lemons, \$6 per case; southern Duchess apples, \$4.50 to \$5 per bbl.; western Duchess, in boxes, \$1.50; quality very fine. Canadian apples are expected on this market next week, and will be lower. Bananas are scarce; nominal price, \$2.50. Southern St. Ives grapes, 65c. for the 7-lb. basket. Very fine Missouri tomatoes are offering in bushel baskets at \$2.75, but will soon be cheaper. Water-melons, \$3 per doz.

DRIED FRUITS—This market opened lower than last year, but the advance of 3d. and 6d. (according to package and variety) in the primary market will cause a higher figure here. Price will not be definite until next week. Goods will arrive in about six week's time.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. ECKARDT & CO. report that wherever they place a tin of their "Molucca" coffee they are sure of repeat orders. "It is a delicious blend," they say.

"Tanglefoot" fly paper is a good seller with H. P. Eckardt & Co.

The Davidson & Hay, Limited, is offering a special value in currants.

T. Kinnear & Co. are showing an extra bright St. Lawrence sugar.

Armour's beans in tomato sauce are selling well with The Davidson & Hay, Limited.

New pack Bahama pineapples, 2's, are in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, has to hand this week direct shipments of new lemon, orange and citron peel.

A direct shipment of Singapore pearl tapioca is in store with The Eby, Blain Co., Limited.

Austin & Lefebvre are offering "New Dominion" matches. Guaranteed first-class, and sold by all grocers.

New codfish, quintals and half-quintals, have been received by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, is showing a particularly handsome sample of imported Java rice just arrived.

H. P. Eckardt & Co. are offering a large assortment of canned salmon. Buyers will do well to communicate with them.

Sales for Webb's perfect starch are still on the increase. Quality tells every time.

H. P. Eckardt & Co. are the wholesale agents.

W. H. Gillard & Co. are offering some exceptional values in Japan teas, all bought before the advances in the market.

Ceylon Pekoe Souchongs, Pekoes and Orange Pekoes, new teas, are arriving this week for The Davidson & Hay, Limited.

"Golden Oval," "Thistle" and "Diamond Jubilee" finnan haddies, new pack, are to hand with The Eby, Blain Co. Limited.

Some extra fine values in Japans at 18c. are being offered by Lucas, Steele & Bristol. This firm also show great value in high-grade goods.

"Gold Medal" Japan tea, in 1-lb. packages, retailing at 50c. This is fine leaf tea, of delicious flavor, and is packed in Japan for The Eby, Blain Co., Limited.

L. P. & Co.'s spices, sold for years by Lucas, Steele & Bristol, are of the very highest quality; the XX and XXX sugars have large sale.

Although salmon are advancing, George Foster & Sons state that they are still booking orders for several first-class brands, and will be pleased to quote prices on application.

Lucas, Steele & Bristol have arriving some of their "Empire" Ceylon tea, packed on the estate in 10 and 20 lb. cads.; also in 1 and 1/2 lb. packets, and chests.

Gillard's new pickle (Gillard & Co., London, England) is finding favor with the trade generally, and a large sale is reported in them by the various wholesale houses throughout Canada.

D. Gunn, Bros. & Co., report an active trade in shoulder hams and backs ever since the commencement of their special sale in these lines, as advertised in THE CANADIAN GROCER.

W. H. Gillard & Co. report an active demand for their "Diamond" baking powder, and state that trade is especially brisk for baking powders under the retailer's own label.

George Foster & Sons report having in stock an extra fancy "Golden Leaf" Japan tea, suitable for high-class trade; also have lately received consignments of Ceylons, Indians and gunpowders, and will be glad to send samples on application.

A TRIBUTE TO ADVERTISING.

Editor GROCER—Some time ago we inserted an advertisement in THE CANADIAN GROCER, asking for agents for our goods, and we received replies from St. John, N.B.; Vancouver, B.C.; St. John's, Nfld., and Winnipeg, Man. We have since received, through the St. John's, Nfld., agent, an order for 70 gross of our "Silverine" dust polish, and from our Winnipeg agent an order for 50 gross of inks.

SILVERINE MFG. CO.

Montreal, Aug. 9, 1898.

THE GREENGROCER'S PUN.

By Our Society Editor.

"What two fruits go well together?" "A date with a peach."

"What two fruits do not go well together?" "A pear and a gooseberry."

The following SEASONABLE GOODS now on hand for immediate delivery :

Lemonade Sets, Bohemian,
gilt and decorated.

Soda and Ginger Ale Tumblers

Jelly Tumblers

Milk Bottles with patent covers

Milk Bottles with disc covers

Flasks of all descriptions

Tumblers of every description in
cut, blown and pressed ware

Also a full line of Glass Shades,
both in round and oval.

THE OLD STAND

The John L. Cassidy Co.

Limited

339 and 341 St. Paul St.

.....MONTREAL

THE NEW SEASON

Wall Papers

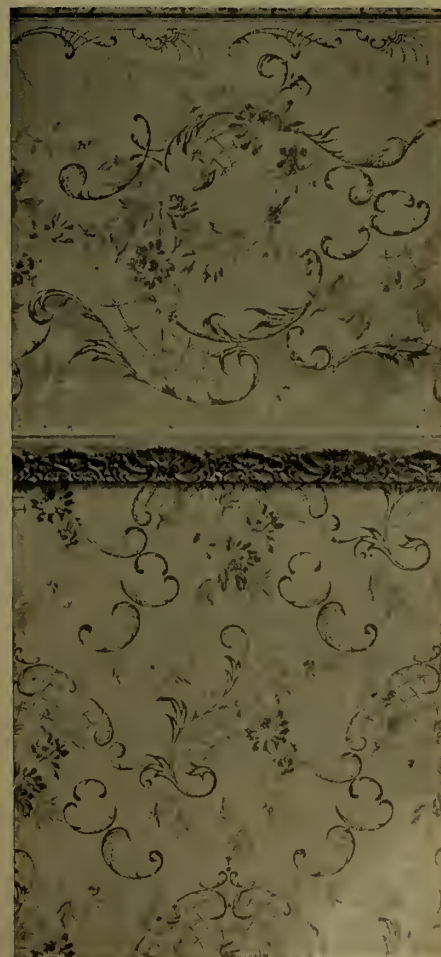
Our travellers are covering Canada, showing what we believe to be the finest range of papers for the Canadian trade it has been our pleasure to introduce.

We are receiving not only generous orders, all along the line, but many complimentary words from dealers for the high artistic effects, pretty colorings, and unique designs—the samples are their own best advertisement, and dealers will be slack in looking for the best should our samples be overlooked—but you never do miss them, and this season's lot is better worth seeing than any samples we've shown heretofore—prices are right.

M. Staunton & Co.

MANUFACTURERS

TORONTO, ONT.



BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

BILODEAU & RENAUD have been appointed curators of H. E. Bourdon, grocer, Montreal, and his assets are to be sold.

J. A. Bussieres, grocer, Quebec, is offering to compromise.

G. E. Carter, general merchant, Rosthern, N.W.T., has assigned.

A. R. Dionne, general merchant, Fraserville, Que., has assigned.

F. A. Gonne, grocer, Chatham, Ont., has assigned to George M. Sulman.

Picotte & Picotte, grocers, Montreal, have assigned to Bilodeau & Renaud.

Henri Gagnon, fruit dealer, Montreal, has assigned and his assets are to be sold.

Wm. F. Leflar, general merchant, Mount Forest, Ont., has assigned to Richard Lee, Toronto.

Andre Barrier, general merchant, St. Eugene De Prescott, Que., has assigned and is offering 30c. cash on the dollar.

The Queen Biscuit Co., Jos. S. Boss, proprietor, St. John, N.B., has assigned, with liabilities about \$20,000 and assets about \$10,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Rickner & Dutrizac, grocers, Montreal, have dissolved.

J. L. Racicot & Cie., grocers, Montreal, have dissolved.

Partnership has been registered by the Dominion Manufacturing Co., biscuits, Montreal.

H. A. Huntley & Co., grocers, Grand Forks, B.C., have dissolved, H. A. Huntley continuing.

Alex. P. Lewis has registered as sole partner in the Western Grocery Co., grocers, Yarmouth, N.S.

Copeland & Norman, general merchants, Ruthven, Ont., have dissolved, Thos. H. Norman continuing.

Dewar Bros., grocers and provision dealers, Milltown, N.B., have dissolved, Aubrey P. Dewar continuing.

Clay Bros., grocers, Galt, Ont., have dissolved, William S. Clay retiring and James H. Clay admitted; style unchanged.

Samuel S. Bremier and Richard Jacobson have registered partnership under the style of R. Jacobson & Co., grocers, Montreal.

J. M. Crandall, general merchant, Salisbury, N.B., has admitted J. W. Carter as partner, and the style will now be Crandall & Carter.

Coulter, Berry & Co., general merchants, Langley, B.C., have dissolved, Charles Jack retiring and A. C. Bowman continuing; style unchanged.

Arthur Corriveau and Charles C. de Lorimier have registered partnership under the style of A. Corriveau & Co., provision dealers, Montreal.

Freeman & Irwin, lumber dealers and general merchants, Haliburton, Ont., have dissolved partnership, J. W. Irwin retiring

and Fred. Freeman continuing in his own name.

SALES MADE AND PENDING.

J. P. Watts, fruit dealer, Vancouver, has sold out.

Parr & Co., grocers, etc., Bowmanville, Ont., have sold out.

Eva Isaacs, grocer, Victoria, has been sold out by her creditors.

Wickham & Co., grocers and dry goods dealers, Brantford, Ont., have sold out.

David McChesnie, grocer, Webbwood, Ont., has sold out to McMillan & White.

The assets of Hector Hudon, general merchant, St. Angele, Que., are to be sold.

Mrs. J. G. Monkman, general merchant, Cookstown, Ont., is advertising her business for sale.

The stock of J. B. Boisvert, general merchant, St. Hilaire, Que., has been sold at 67c. on the dollar.

CHANGES.

J. B. Pelletier, grocer, Iberville, Que., is retiring from business.

Foran & Frost have bought out the estate of Wm. Templeton, grocer, Vancouver.

W. G. Murphy & Co., general merchants, Mitchell, Ont., have sold out to — McKee.

The Harriston Pork Packing Co., Limited, Harriston, Ont., has been incorporated.

The Oshawa Grain & Produce Co., Limited, Oshawa, Ont., has been incorporated.

W. E. Hambly, general merchant, Rockford, Ont., has sold out to H. W. Foster, of Villanova, Ont.

The Rat Portage Cold Storage and Produce Co., Limited, Rat Portage, Ont., has been incorporated.

John Garvey, wholesale and retail grocer, etc., London, Ont., is giving up his retail grocery business on Sept. 1.

FIRES.

W. H. O'Flynn, general merchant, Madoc, Ont., has been burned out.

Mrs. James Smith, grocer, St. Catharines, Ont., has suffered damage by fire and water.

DEATHS.

Pierre Begin, grocer, Levis, Que., is dead.

Michael Slaterry, of Slaterry & Boland, general merchants, Deux Rivieres, Que., is dead.

Daniel D. Morton, of D. D. Morton & Son, general merchants and fish dealers, Centreville, N.S., is dead.

WORTH REMEMBERING.

1. Avoid so far as possible drinking any water which has been contaminated by lead pipes or lead lined tanks.

2. Avoid drinking water which has been run through galvanized iron pipes.

3. Avoid using anything acid which has been kept in a tin can.

4. When grippe or other epidemics are prevailing wear a little crude sulphur in your boots or shoes.

JAPAN AND A TEA DUTY.

THE tea growers and planters in Japan do not look with favor on the proposal to impose a duty on tea imported into Canada. Mr. Itchihe Itan, the special commissioner of the Central Tea Association, of Japan, to the Paris exposition, who was in Montreal last week, explained why this was so to THE CANADIAN GROCER, in the office of S. H. Ewing, Sons & Co.

The association which Mr. Itan represents answers to our Canadian department of dairy produce, its object being the extension of the export tea trade, and the improvement of the average quality of such tea exported. The association has no interest whatever in the sale of tea, its duty being simply the regulation and control of the tea trade of Japan, and, as it has over a million and a quarter tea growers to look after, its duties are no sinecure. The chief, in fact the sole reason that the tea growers are opposed to the imposition of import duties on tea, is that year by year the margin of profit to the planters is becoming less. While their labor each year is costing more, the average price of tea is getting lower, so that if the process continues a large number of planters will perforce be compelled to turn their attention to some other branch of agriculture that will yield them more profit. If the Canadian Government imposes a duty it will mean that their margin will be cut still further, hence their objection to it.

Mr. Itan agreed that it was most desirable that the low grade tea should be kept out of the country. The discouragement of this low grade tea was an object that the Central Tea Association had long been striving for, but it could be attained quite as well by the adoption of a proper standard as by the imposition of a duty which would bear so hard on the struggling tea growers of Japan. His association desired above all things to increase the trade in tea with Canada, but he felt that a duty would act as a check. They had been expending money advertising the merits of Japan tea across the lines, and they were considering the advisability of paying a little more attention in this respect to their Canadian territory. This matter would be looked after by their New York and Chicago agents.

Mr. Itan left for New York on Wednesday night on his way to Paris. At the exposition he will superintend the Japanese tea garden which it is proposed to run there. In addition, he is to try and secure the more general introduction of Japan tea on the British and European markets, which have hitherto been monopolized by China, Ceylon and Indian teas. When he left Tokio the market was very firm, and the general expectation of merchants at Yokohama was for firm values. Mr. Itan was accompanied on his trip by Mr. T. Mizutany, who managed the tea garden at the Omaha exposition, and is the agent of the Central Tea Association at Chicago.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

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eculiar

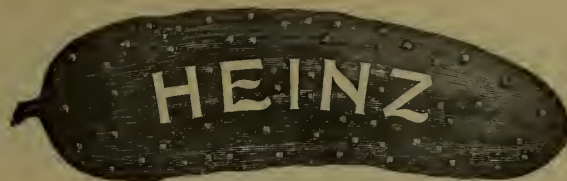
iquancy and zest

leasing the Consumer, and

roviding a satisfactory
rofit to the Grocer.

prepared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



Pickles.

Baked Beans made only from the finest raw materials, in the best equipped plant of its kind there is, and, with the utmost attention paid to cleanliness, Heinz's Baked Beans with Tomato Sauce are goods that will repay you for pushing them.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

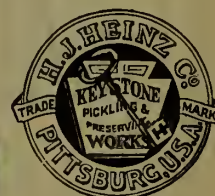
For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

*The GENUINE
always bear this
Keystone trade-mark.*



BE SURE

When you order Potted Cheese
that you get



The Package is Handsome.
The Cheese is the Best.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE
TOBACCO
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

"Another Prodigal's Return."

Fac-Simile of Letter Received.

26 July, '98.

THE SALADA TEA CO.
Montreal.

DEAR SIRs,—Please ship 100-lbs. Blue
—Label in pounds and halves, G. T. R.
—and boat as before—hope to do more
—with you in the future, as I am about
—through with other packets, and shall
—sell "Salada" alone from this out, as it
—gives the best of satisfaction.

Experience teaches all that "Salada"
Ceylon Tea is the people's favorite.

Write for Terms.

368 and 370 St. Paul St., Montreal.
32 Yonge St., Toronto.

FANCY ♦♦ **MOUNT
ROYAL
MILLS**
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

IT'S a Little Thing

But the world is made up of little things.
It is a little dirt, a little lime, and a little
magnesium that makes inferior salt.

It is a little care, and a little better process of salt-
making that gives

RICE'S PURE SALT

its absolute purity, beautiful sparkling uniform crystals,
delicious flavor, and excellent keeping qualities.

If you do not handle Rice's Pure Salt, do so, and be
wise.

It costs no more than other brands.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.

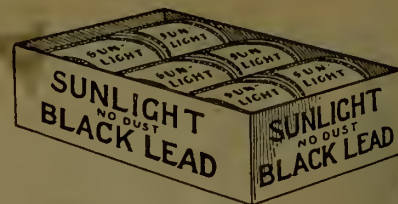
Limited

Long Distance 54
Telephone...

Goderich, Ont.

SELL

Sunlight Black Lead



Can be used in any country. Will be sold in every country. It's a trade winner, try it.

The Alpha Chemical Co., Berlin, Ont.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.



1742 1898

One hundred and fifty-six years.

**A SPLENDID REPUTATION
MADE ON MERIT**

N.B.—

Keen's Mustard and Keen's Oxford Blue

have stood the test of all
these years.



Current Market Quotations for Proprietary Articles.

Aug. 18, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 70
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	70
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60
MAPLE LEAF BAKING POWDER,	
1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
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English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/4 size, 5 doz. in case	40
1/2 " 4 " "	75
3/4 " 3 " "	1 25
1 " 2 " "	2 25

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread.	0 07
Warbler, with Song Restorer.	0 05 1/2
Belgian, with Bird Improver.	0 05 1/2
International, with Bird Treat.	0 05 1/2
German X, with Cuttlefish Bone.	0 04 1/2
German, with Cuttlefish Bone.	0 04 1/2
London Bird Seed, bulk 25 lb. cases.	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case.	0 06
Bird Gravel, 5c. pkts., 48 in case.	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.	0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLACKING.

P. G. FRENCH BLACKING.	per gross
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 30
No. 3 " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vnoan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases.	Per Gross \$ 22 00
French Oil in 3-doz. cases.	
Reliable Shoe Dressing	9 00
Ecliptic Combination	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co.	
French Castor Oil	9 00
Alpha Chemical Co.	
Refined Sweet Oil	9 00
Alpha Chemical Co.	
Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
No. 2	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubluu No. 4	9 00

Alpha Metal Polish No. 2	per gross. 9 00
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Stove Polish—

Quickshine Polish	9 00
Electric Crown	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

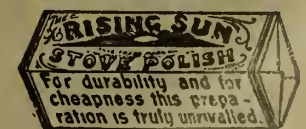
Sunlight Lead Bar tins	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins	

Quickshine Pipe Varnish	12 00
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BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro. 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

STOVE POLISH



Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

Edwardsburg Silver Gloss Starch

is a sure winner. It pleases everyone that uses it. If you want to gain the good will of your customers persuade them to try this famous brand. Once you do so you are sure of repeat orders from them. We have never yet heard of anyone being dissatisfied with it. That's saying a good deal, but it's the truth nevertheless. Better order at once if you're not already supplied.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00
Stovepipe Varnish, 4 oz. bottles..... 1 00
Boston Brunswick Black, 8 oz. bot's. 1 25

Enameline.



No. 4-3 dozen in case \$4 50
No. 6-3 dozen in case 7 50

CORN BROOMS

BOECKH BROS. & COMPANY. per doz.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings... \$3 50
" " " " 7, 4 strings... 3 30
" " " " 6, 3 strings... 3 10
"Victoria," fine, No. 8, 4 strings... 3 10
" " " " 7, 4 strings... 2 90
" " " " 6, 3 strings... 2 90

"Standard," select, 8, 4 strings.. 2 85
" " " " 7, 4 strings.. 2 70
" " " " 6, 3 strings.. 2 40
" " " " 5, 3 strings.. 2 20

BLUE.

KEEN'S OXFORD. per lb
Per lb..... \$0 17
In 10 lb lots or case..... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots.... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars..... \$1 20
" " (in cream pitcher) 36 5c bars 1 20
" " (in sugar bowl) 36 5c bars 1 25
" " (in glass jar) 115 5c pkgs.. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 23 5c packages.. 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 00
Variety Gum (with book in each box) 150 1c pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c pieces..... 1 20
Flirtation Gum (English or French wrappers) 115 1c pieces..... 0 90
Sappota, 150 1c pieces..... 0 90
Orange Sappota, 150 1c pieces..... 0 75
Black Jack, 115 1c pieces..... 0 75
Red Rose, 115 1c pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa—
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2
CADBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages..... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb
Rock Chocolate, loose..... 0 40
" " 1-lb. tins..... 0 42 1/2
Cocoa Nibs, 11-lb. tins..... 0 35
TODHUNTER, MITCHELL & CO'S.
Chocolate— per lb
French, 1/4's-6 and 12 lbs..... 0 30

Caraccas, 1/4's-6 and 12 lbs..... 0 35
Premium, 1/4's-6 and 12 lbs..... 0 30
Sante, 1/4's-6 and 12 lbs..... 0 26
Diamond, 1/4's-6 and 12 lbs..... 0 22
Sticks, gross boxes, each..... 1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " " " " 0 25
London Pearl, 12 and 18 " " " 0 22
Rock " " " " " " 0 30
Bulk, in boxes..... 0 18

per doz
Royal Cocoa Essence, packages..... 1 40
BENSCHDORF'S ROYAL DUTCH COCOA.
1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " 2 " " " 4 50
" " " 1 " " " 8 50

per lb.
Ralston Health Club boxes 6 lbs..... 45

CHOCOLAT MENIER

DRINK CHOCOLAT MENIER

CHOCOLAT MENIER—per lb.
Vanilla—per lb.
1 case lot. \$0 34
5 case lot. \$0 32
108 bxs. to the case..... \$0 20
Croquettes— per case. \$20 00
9 bxs. of 12 packages.. \$20 00

FRY'S.

Chocolate— per lb.
Caraccas, 1/4's, 6-lb. boxes..... 0 42
Vanilla, 1/4's, " " " " 0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs. 0 29
Pure, unsweetened, 1/4's, 6 lb. bxs. 0 42
Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24
Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24
Cocoa— per doz.
Concentrated, 1/4's, 1 doz. in box.. 2 40
" " 1/2's, " " " " 4 50
" " 1 lbs. " " " " 8 25
Homeopathic, 1/4's, 14 lb. boxes...
1/4 lbs. 12 lb. boxes....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.)

Mott's Broma..... per lb. 0 30
Mott's Prepared Cocoa..... 0 28
Mott's Homeopathic Cocoa (1/4's)..... 0 32
Mott's Breakfast Cocoa in tins..... 0 45
Mott's No. 1 Chocolate..... 0 30
Mott's Breakfast Chocolate..... 0 28
Mott's Caraccas Chocolate..... 0 40
Mott's Diamond Chocolate..... 0 23
Mott's French-Can. Chocolate..... 0 18
Mott's Navy or Cooking Chocolate.. 0 28
Mott's Cocoa Nibs..... 0 35
Mott's Cocoa Shells..... 0 05
Vanilla Sticks, per gross..... 0 90
Mott's Confectionery Chocolate. 0 21
Mott's Sweet Chocolate Liquors. 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz. \$3 75
Cocoa Essence, 1/2 lb. tins, per doz. 2 25
Soluble Cocoa, No. 1 bulk, per lb... 0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb..... 0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb..... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb..... 0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

1/2 lb. Packages, 15 or 30 lb. cases... 0 27
1/2 & 1/2 lb. " " " " 0 27 1/2
1/4 " " " " " " 0 28
1/4 " " " " " " 0 29
1/4, 1/4 & 1/2 " " " " 0 30
1/8 " " " " " " 0 15

Bulk—

White Moss, 10, 15 or 20 lb. 0 18
Feather Strip, " " " " 0 20
Ribbon, " " " " 0 18
Special Shred, " " " " 0 16
Macaroon, " " " " 0 16
Crown Desic'd, 12, 20 25 " " 0 16
Special, " " " " 0 15

STANDARD COCOANUT MILLS.

Feather strips 18 21
Cream shredded 17 20
Standard 15 18
Macaroon 15 17
Desiccated 14 16
Shavings, in packages 16 18
Cream shredded, 1/4 lbs. 29
" " 1/2 lbs. 28

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SITUATION WANTED.

WANTED BY EXPERIENCED MAN, POSITION in the tea or grocery business; wholesale or retail; excellent references. Apply, Box J, CANADIAN GROCER, Toronto. (33)

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL—COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency

Limited

CAPITAL = \$25,000

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79, 80, 81, 82 Confederation Life Building
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency
Limited
TORONTO, ONT.

BUTTER TUBS

with:
"Wire or Wooden"
HOOPS

In Spruce, ASH or Tin
LINED.

Made in 10, 20, 30, 50 and 70-lb. Sizes.

Write for Quotations
..TO..

Boeckh Bros. & Company
Toronto, Ont.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited,
Newmarket.

It Sometimes Happens

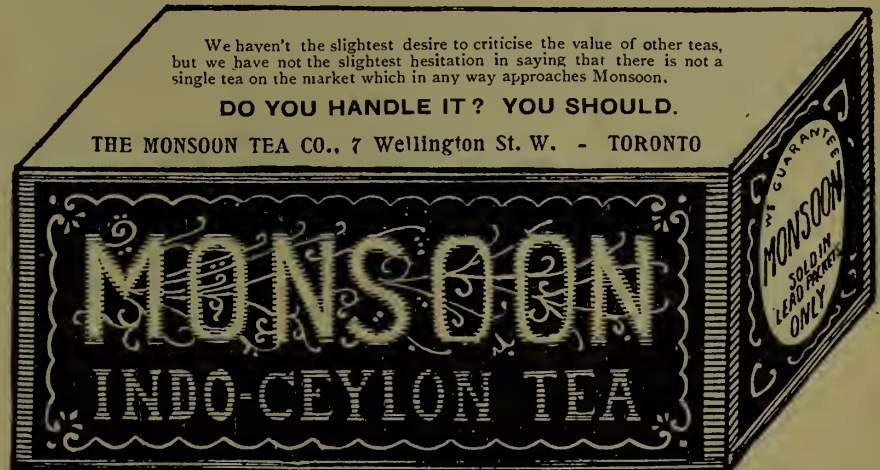
COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



NEW
18



SEASON'S
98

"CROSSE & BLACKWELL"

Candied and Drained Peels

C. E. COLSON & SON, MONTREAL

CHEESE.



MAC LAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz. \$9.00
Medium Size, cases 1 doz. 4.50
Small Size, cases 2 doz. 2.40
Individual, cases 2 doz. 1.00



MILLAR'S PARAGON. Per doz.
Large Size, cases 1 doz. \$9.40
Medium Size, cases 1 doz. 4.80
Small Size, cases 2 doz. 2.40

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case 0 65
4 doz. packages (12 to a case) 0 75
6 doz. packages (12 to a case) 1 00

COFFEE.

JAMES TURNER & CO. per lb.

Mecca 0 34
Damasus 0 30
Cairo 0 20

TODD HUNTER, MITCHELL & CO.'s

Excelsior Blend 0 33
Bourbon Blend 0 31
Our Own 0 30
Jersey 0 28
Laguaya 0 25
Rajah Blend 0 21
Mocha and Java 0 32
Old Government Java, 0 30 0 32 0 34

EXTRACTS.

per doz.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors \$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors 0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1 25

Crown Brand (Robert Greig & Co.)—
1 oz. Bottle, per doz. 0 90
2 1/2 " " " 1 50
2 " " " 2 00
4 " " " 3 00
4 " Bottle 6 00
4 " Glass Stop'r 7 50
8 " " 3 00

FOOD.

per brl.

ROBINSON'S BARLEY AND OATS.

Patent Barley, 1/2 lb. tins 1 25
" 1 lb. tins 2 25
" Groats, 1/2 lb. tins 1 25
" 1 lb. tins 2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

per doz.

Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case 1 20
Pancake Flour, 2 lb. packages, 3 doz. in case 1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case 1 20
Graham Flour, 2 lb. packages, 3 doz. in case 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1 20

GELATINES.

KNOX'S

Sparkling calves foot, 2 qt. size 1 20
Acidulated, 2 qt. size 1 50
(Sold by all wholesale grocers.)

COXS

1 Quart size, per doz 1 15
2 Quart size, " 2 30

INDURATED FIBRE WARP.

THE E. B. EDDY CO.

1/2 pail, 6 qt. \$3 35
Star Standard, 12 qt. 3 80
Milk, 14 qt. 4 75
Round-bottomed fire pail, 14 qt. 4 75
Tubs, No. 1 13 30
" 2 11 40
" 3 9 50
Fibre Butter Tubs (30 lbs) 3 80
Nests of 3 2 85

Keelers No. 4 8 00
" 5 7 00
" 6 6 00
" 7 5 00
Milk Pans 2 65
Wash Basins, flat bottoms 2 65
" round bottoms 2 50
Handy Dish 2 25
Water Closet Tanks 17 00
Dish Pan, No. 1 7 60
" 2 6 20
Barrel Covers and Trays 4 75
Railroad or Factory Pails 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade 1 50
Clear Jelly Marmalade 1 80
Strawberry W. F. Jam 2 00
Raspberry " 2 00
Apricot " 1 75
Black Currant " 1 85
Other Jams " 1 55 1 90
Red Currant Jelly 2 75

(All the above in 1 lb. clear glass pots)

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb. \$0 40
Fancy boxes (36 or 50 sticks) per box. 1 25
"Ringed" 5 lb. boxes, per lb. 0 40
"Aome" Pellets, 5 lb. cans, per can. 2 00
"Aome" Pellets, fancy boxes (40) per box 1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2 00
Licorice Lozenges, 5 lb. glass jars 1 75
" 5 lb. cans 1 50
"Purity" Licorice, 200 sticks 1 45
" 100 sticks 0 73
Dulce, large cent sticks, 100 in box 0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$10 80
ner case of 3 doz., net 2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins per doz. \$1 40
" 1/2 lb. tins 2 50
" 1 lb. tins 5 00
In Jar—
Durham, 4 lb. jars, per jar 0 75
" 1 lb. " 0 25

F. D., 1/4 lb. tins per doz. 0 85

1/2 lb. tins 1 45

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.
Pony size, \$ 7 50 Beer Mug, 16 20
Small Med. 7 50 Tumbler, 11 50
Medium, 10 80 Cream Jug 21 00
Large, 12 00 Sugar Bowl 22 00
Spoon, 18 00 Caddy, 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00
Dalley's Superfine Durham Mustard bulk, per lb. 0 12
1/2 lb. tins, 4 doz. in case, per doz. 0 65
1/4 lb. tins, 2 " 1 20
1 lb. jars, per doz. 2 40
4 lb. " 7 80
1/4 lb. glass tumblers 0 75
Jersey Butter Color, 2 oz. bottles, per doz. 1 25
1 gallon tins, per gal. 2 50

Celery Salt, 2 oz. bottles, silver tops, per doz. 1 25
Curry Powder, 2 oz. bottles, silver tops, per doz. 1 25

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints) per doz. 2 30
Corked " (pints) 1 90

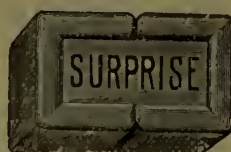


COX A---COW BRAND.



Case of 1 lbs (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00
Case of 1/4 lbs and 1/2 lbs (containing 30 1 lbs. and 60 1/2 lbs. packages) per box, \$3.00
Case of 5c. pkgs (containing 96 pkgs., per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, \$1 00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lb., 2-6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS
Maypole Soap, color, per grs. \$17.00
Maypole Soap, black, per grs. \$18.00
11 per cent. discount on gross lots.

STARCH.

EDWARDSBRO STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartoons 0 05 1/2
Canada Laundry (12-lb. boxes each carton) 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Silver Gloss, 6-lb. tin canisters. 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package. 0 07 1/2
Silver Gloss, large crystals. 0 06 1/2
Benson's Satins, 1-lb. cartoons. 0 04 1/2
No. 1 White, bl. and kegs. 0 04 1/2
Benson's Enamel, per box 3 00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06 1/2
Canada Pure Corn 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps 7 1/2

KINGSFORD'S OSWEGO STARCH



SILVER { 40-lb. boxes, 1 lb. pkgs., 0 08
GLOSS { 6-lb. boxes, sliding covers (12-lb. boxes each carton) 0 06 1/2
PURE { 4-lb. boxes, 1 lb. pack. 0 07
" 48-lb. " 16 3-lb. boxes. 0 07
For puddings, custards, etc.
OSWEGO { 40-lb. boxes, 1-lb. 0 07 1/2
CORN STARCH { packages, 1-lb. 0 07 1/2
ONTARIO { 38-lb. to 45-lb. boxes, 0 08
STARCH { 6 bundles 0 08
STARCH IN { Silver Gloss 0 07 1/2
BARRELS { Pure 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0 05 1/2
Bbia., 175 lbs. 0 04 1/2
Kegs, 100 lbs. 0 04 1/2
Lily White Gloss—
Kegs, extra large crystals, 100 lbs. 0 06 1/2
1 lb. fancy cartoons, cases 36 lbs. 0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs 0 07 1/2



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 0 07 1/2
Brantford Cold Water
Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09
Canadian Electric
Starch—
40 packages in case 3 00
Celluloid Starch—
per case 3 50
Culinary Starch—Chal-
lenge Prep. Corn—

1 lb. pkgs., boxes 40 lbs. 0 05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06 1/2



TEAS.

SALADA CEYLON.
Brown Label, 1 lb. & 1/2 lb. wholesale 20c., retail 25c.

Wholesale Retail

Green Label, 1 lb and 1/2 lb. 0 22 0 30
Blue Label, 1 lb and 1/2 lb. 0 30 0 40
Red Label, 1 lb and 1/2 lb. 0 36 0 50
Gold Label, 1/2 lb. 0 44 0 60

Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.

Black Label, 1-lb., retail at 25c 0 19
Blue Label, 1/2 lb. 0 20
Blue Label, retail at 30c 0 22
Green Label " 40c 0 28
Red Label " 50c 0 35
Orange Label, retail at 60c 0 42
Gold Label, " 80c 0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail
Red Label, 1-lb. and 1/2 lb. 0 35 0 50
Blue Label, 1-lb. and 1/2 lb. 0 28 0 40
Green Label, 1-lb. 0 18 0 25
Green Label, 1/2 lb. 0 19 0 25
Japan, 1 lb. 0 19 0 25

TOBACCO.

EMPIRE TOBACCO CO.

Foreign—

Royal Oak, 2 x 3, Solace, 8s 0 52
Something Good, rough an ready, 7m 0 53
Louise, 2 x 3, 14s 0 54

Domestic Chewing—

Currency 13 1/2 nz. bars, spaced 9s, (10 1/2 t. the lb.) 0 29
Patriot, 2 x 6, Navy 5s 0 41
Old Fox, Na row 12s 0 44
Free Trade, 8s 0 41
Snowhoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0 44
Snowhoe, pound bars, spaced 6s, ... 0 44

Cut Smoking—

Leader, 9's, in 5 lb. boxes (10 bxs. in case) 0 3

WOODENWARE.

THE E. B. EDDY CO.

per doz
Washboards, Planet 1 60
" XX 1 40
" X 1 25
" Special Globe 1 50
Matches—
5-Case Single
Lote. Case
Telegraph \$3 25 \$3 45
Telephone 3 05 3 25
Parlor 1 30 1 40
Red Parlor 1 50 1 60
Safety No. 1, wall box 1 40 1 50
" No. 2, slide box 2 80 2 90
" No. 3, capital 2 75 2 85
Flamers, slide boxes 2 25 2 35
" wax stems 3 20 3 30
Tiger 2 65 2 85

BOECKH BROS. & CO.

Per doz

Washboards, Leader Globe 1 25
" Imp nved Globe 1 40
" Standard Globe 1 50
" Solid Back Globe 1 60
" Jubilee (perforated) 1 90

Order Salt Now

At present our stocks are unusually large, in anticipation of the heavy September demand. While our shipping facilities, distributed over several points, are equal to any emergency, we would remind customers that there is usually a difficulty in securing cars when harvest products begin to move. It is better to order ahead of immediate requirements and get salt shipped and stored all ready for fall business.

Keep Salt in a clean, dry place

Remember, that when we ship salt, it is neither wet nor dirty, but in every respect choice merchandise worth taking care of. The packages are always fresh and attractive, if kept clear of rain and dust.

Coleman's Dairy Salt

Dealers who have not tried to work up a trade in the higher grades of salt are recommended to begin with the 20-lb. sack of Coleman's Butter Salt. It is good value, retailing for a quarter dollar and paying the dealer almost as much profit as a barrel of common salt. Keep these well displayed, and, when a farmer asks for the customary "barrel of salt" for general purposes, sell him a sack in addition for dairy use. Next time he comes in with butter to sell, you will notice an improvement in the texture, color, flavor, and general appearance.

R. & J. RANSFORD, Clinton



No. 94. Cream-Cut Glass Pattern, Silver-Plated Mounting. Above cut 1/2 size.

NEW
NOVEL
NICE

The "Minto"

RETAILS AT 25c. EACH.

The best assortment of Fancy Articles ever offered to the Trade. All new and quick sellers. 12 different articles in the assortment of Cut Glass Pattern, with Silver-Plated Mountings. Write for particulars early.

Gowans, Kent & Co.

TORONTO.

HERE IT IS!

Just what you want,



to liven trade up a bit. Order at once through your wholesaler.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

A Large Bronze CLOCK with CHEWING GUM.

It goes with the following assortment, viz:

70—5c. Bars Tutti Frutti	-	3.50
23—5c. Packages Pepsin Tutti Frutti	-	1.15
36—5c. Bars Globe Gum	-	1.80
20—5c. Packages Globe Pepsin	-	1.00
75—1c. Pieces Longfellow	-	.75
Bronze Flower-Girl Clock	-	5.00

Price, Complete, \$6.50. \$13.20

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to

ADAMS & SONS CO.

11 and 13 Jarvis St. - - TORONTO, ONT.

CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 26, 1898.

No. 34

COLMAN'S MUSTARD



BEST ON EARTH

ARMEDA

CEYLON TEA

HAS THE FLAVOR

A. H. CANNING & CO.

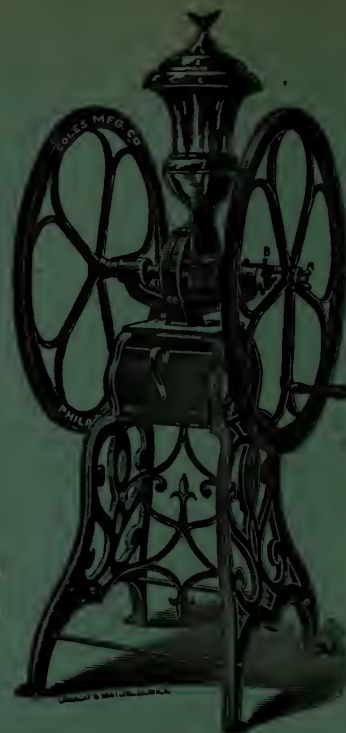
TORONTO.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { **TODHUNTER, MITCHELL & CO.,** Toronto
 { **DEARBORN & CO.,** St. John, N. B.
 { **FORBES BROS.,** Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

All Classes

For each class of customers you have there is
the especial sort of Salt they want in Windsor Salt,
but each sort is the best of its kind for the purpose
the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is
wanted for the

**Table==Creameries==Packers
Cheese Factories,**

Salt, and nothing but Salt—you can depend on **that.** There is absolutely no varia-
tion from this standard, that whatever is sold as "Windsor Salt" shall be unequalled
in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as
Windsor Salt."

The Windsor Salt Co., Limited
Sold by Leading
Wholesalers Everywhere. Windsor, Ont.

Windsor Salt.

Your Best Advertisement

It is an old saying but a good and a trite one yet, "a satisfied customer is the best advertisement."

The matter of a low price pleases only for the moment—the matter of quality lingers in the memory for a long time. Your best advertisement, and the one that will stick by you as close as the bark to a tree, is—"Quality."

Standard goods are **safe** goods to handle—they are "your best advertisement."

Stower's Lime Juice.

"The Lime Juice that draws trade." 20 per cent. strongest because concentrated. Absolutely pure. No musty flavor.

Maypole Soap Dyes.

The English Home Dyes that will suit the most particular woman that lives. They wash and dye at one operation. Brilliant—fast—quick—clean—sure.

The Thistle Finnan Haddies.

This is the **new** pack from St. Mary's Bay, N.F.—the brand folks know so well—and trust. Clean—delicately flavored—**real** Finnan Haddies.

All of the above are sold by leading wholesalers.

Agents:

A. P. Tippet & Co., Montreal and Toronto
F. H. Tippet & Co., St. John, N.B.

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada



STRAIGHT GOODS

FAIR DEALING

NO DECEPTION

Established on such a basis no wonder that **Seal Brand Coffee** has become famous. It deceives neither grocer nor consumer.

CHASE & SANBORN

MONTREAL.

GREIG'S

Always reliable . . .

PURE and STRONG

CROWN

The Greig Manufacturing
Company, Montreal.

EXTRACTS

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

GILLARD'S NEW PICKLE

Packed 2 dozen
in case.Single case lots,
\$3.40.Five case lots,
\$3.30.

Is undoubtedly the best pickle
in the world. Just as good as
GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been
awarded for superior excellence.

6,000 leading hotels and
restaurants throughout Great
Britain use them exclusively.

GILLARD'S NEW SAUCE

Is unequalled for gravies, soups, etc. None better. Brl. lots of 12 doz. \$1.75; single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE figures to the
tell you the number of
different Spices we use
to make our justly popular Pickl-
ing Mixture—in bulk or 2 and 4
oz. packages.

20

The Snow Drift Co., Brantford



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and
cornice project over
this. This style is in
Antique Ash, Hard
Oil Finish, Inside
Spruce Lined and
Orange Shellac, 7
Walls, Windows
Hung with Weights.
A Catalogue will give you
all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, **TORONTO**

STEEL SIDING

STONE.
BRICK.
CLAPBOARD
CORRUGATED
ETC.



For

Stores, Houses, Halls,
Barns, Sheds, Churches.

Entirely water, wind, storm
and fire proof. Will last
100 years and always look
well.

Cheaper than matched Lum-
ber. Shipped from factory
all ready to apply. Fully
illustrated catalogue sent
on request.

The

PEDLAR METAL ROOFING CO.

Oshawa, Ont.

Refr. 21/90

**"Well Bred
Soon Wed"**

Girls
who use
Pure Gold
Jelly Powder
are quickly
married.

I asked a maid if she would wed.
And in my home her brightness shed.
Says she, "Your hand I don't mind taking,
If I have Pure Gold to do my baking."
(Baking Powder)

Up-To-Date Grocers

recognize the new condition of things, and
are doing a rushing business in

Ceylon and Indian Teas

If you are not
already handling
them, better start
at once and share
in the profits.

The Tea drink-
ing public are
tired of the taste-
less Chinas and
fishy Japans, and
are bound to have
the pure, clean,
Machine-Made
teas of

*Ceylon and
India*



AURORA CEYLON TEA

The New Flavor

**Delightful
Refreshing
Invigorating**

Just the Tea to increase your trade and profits. **Absolute purity and high standard of quality** always maintained. **Packages**---1-lb. and 1/2-lb. The handsomest on the market.

Retails at 35, 40, and 50 cents, and leaves the retailer a good profit.

W. H. GILLARD & CO. AGENTS FOR CANADA, **HAMILTON**



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One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

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HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

Batty & Co.

London,
England.



Batty's
Nabob Pickles
Crown Pickles
Batty's
Nabob Sauce
Batty's
Worcester Sauce

For Sale by
Leading Wholesale Grocers.

Canadian Agents:
J. A. Gordon & Co., Montreal

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 26, 1898.

(\$2.00 per Year) No. 34

CATCHING THE SALMON.

FEW persons, even in Vancouver, have any conception of the magnitude of the salmon industry of the Fraser river. We have all heard, of course, that it is the greatest salmon river in the world, that the pack of last year, if put on cars, would make a train 20 miles long, and so on; and we delight in telling our friends from the east wonderful and possibly slightly apocryphal stories of the mass of fish that crowd our upper waters. But until one has paid a visit to Steveston, the "Fishing Capital," taken a trip on the river up to New Westminster, seen the fleet of fishing boats start out on Sunday evening after their 36 hours rest, watched the process of packing, and had conversations with men who have made the subject the study of years—until one has done this, one can have no idea whatever of the importance of the industry or of the fascinating interest attaching thereto.

It was with the object of learning something about the salmon and their fate, until they appear in the seductive half-pound or pound tins, that your correspondent went over on Saturday last. And it may be remarked that a bicycle ride to Steveston from Vancouver, on such an afternoon as that in question, the thermometer well up to the nineties in the shade, and dust three inches deep in the road, is not the most pleasant thing in the world. Not that the trip itself has no interest to offer. From the time one leaves Vancouver until one reaches Steveston, it is full of interest. There is the magnificent view of the city, the harbor, the bay and the mountains, from the ridge, or "Hog's Back." There is the ride through the forest road, with the sun shut out and giant trees on either side. There is the gradual descent to the Delta lands, with their pleasant homesteads and rich fields stretching as far as the eye can see.

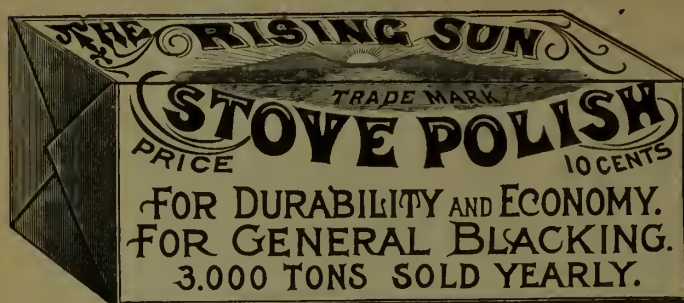
There is the picturesque "bit" at the two bridges across the river, and on the "river road." There is the first view of the broad mouth of the Fraser river, with the open water beyond.

Steveston, which lies on the north side of the river, is the market town of a splendid farming country, and is most beautifully situated. Indeed, it is doubtful whether any other place in British Columbia has more magnificent views: On the one side the broad Fraser and the Gulf; on the other the great curve of mountains, from Mt. Baker, on the extreme right, to the mountains of the Island and the American shore on the left. It has, moreover, a fair proportion of good buildings, a fine school-house in course of erection, several churches, an opera house and some good hotels. According to the glowing description of an enthusiastic citizen whom your correspondent met, it is going ahead "with giant strides." Be that as it may, it has, no doubt, a considerable trade, even in its normal state. Even in its normal state, we say, for just now it is one of the busiest places in the Province, and its population is not four or five hundred, as it generally is, but five or six thousand. For this is the fishing and canning season, and the little village at the mouth of the Fraser is transformed into a cosmopolitan city of brick and frame and tent. A walk up and down its streets shows them thronged with men (and women, too,) of all conceivable races and tongues, and dwelling in all conceivable habitations. Indeed, it is gravely asserted that only one race is unrepresented, the Esquimaux. White, black, copper-colored, yellow—every possible shade of color is seen on the faces of the crowds, while the babel of tongues recalls the streets of Constantinople or Gibraltar. Perhaps the races more in evidence, apart from British and

Americans, are the Chinese, the Japanese, and the Indians, the latter of whom are of various tribes, and come from far and near. But Greeks, Italians, Scandinavians and Spanish-Americans are found in considerable numbers, with not a few Turks and Arabs, and two or three negroes. It may be remarked in this connection that it speaks much for our Canadian laws and their administration under Mr. Peirson, the police magistrate, and his officers, that, notwithstanding all these incongruous elements, with their jarring interests, there is an almost entire absence of lawlessness. From 6 in the morning of Saturday until 6 in the evening of Sunday no fish are allowed to be caught. As a consequence, the streets are then at their best, as far as crowds are concerned. There is, of course, the usual quota of itinerant vendors and caterers to public amusement, while the regular wants of "the stranger within the gates" apparently are not neglected, as your correspondent noticed a band of street preachers and singers, who, by the way, were listened to with the greatest respect.

Unless the time is extended, the season, which begins on July 1, ends on August 25, when the fishermen and their helpers (or "boatpullers") disperse, the cannery employes remaining somewhat longer. Where they go and what becomes of them, is almost as difficult a question to answer as is that other, what becomes of the salmon when they go to sea. The Indians drag their high-prowed canoes, which now lie high and dry on shore, and seek their homes. Many of the fishermen find work in the logging-camps. Others seek the mills; some hire out as farm laborers. The Chinese and Japanese drift into the cities. At any rate they all disappear, and Steveston resumes its wonted peace and quietness until the next year's run awakens it again to life. Apart from the business aspect of the matter, apart even from its scientific aspect, a visit to the Fraser during the fishing sea-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

son is, then, one of the most interesting experiences in the world. In fact, there is no such fishing scene in any other waters as that presented by the setting out of the fleet at 6 o'clock on Sunday evening.

Your correspondent had the pleasure of the trip from New Westminster to the mouth late in the afternoon of Sunday, and he will never forget it. The scenery itself forms an ideal picture, the "Royal City," sloping gently up its grassy heights; the broad Fraser, with its islands and banks covered with trees, and dotted here and there with buildings; the glorious background of mountains; glimpses of fertile farm land; the ever-widening mouth, and the open water beyond—all these set off by a perfect western sky. But when to this is added the moving panorama made by thousands of boats, each with sails and net, the scene is indescribable. Here and there and everywhere they are working their way by wind and oar to the best vantage points. As the hour for casting the nets approaches, the interest becomes more intense. At various points the banks and wharves are crowded with spectators of every hue and tongue; the sails are taken down; the nets held in readiness, and then as the signal is given and the flag runs up, as if by magic the nets fall away, and the unequal war begins. The whole surface of the river and far out into

the Gulf is now covered with a mass of floats. As one watches, one sees these sink here and there, and the work of hauling in the treasures of the sea begins, calling to one's mind the words of old: "And have dominion over the fish of the sea and the fowls of the air." Richer treasures, indeed, than those of mines of silver and of gold are they, treasures which bounteous Nature has lavished upon man, and which an unerring instinct urges, from far away in ocean depths, ever forward to our favored shores. What this means for British Columbia, and Canada in general, may be gleaned from the fact that last year the salmon pack of the Fraser alone was 880,000 cases (a case contains 48 lbs.), and the pack of the Province was more than 1,000,000 cases, aggregating a value of \$4,000,000. With what rapidity the industry has grown, moreover, may be seen from the fact that the Fraser pack was, in round numbers, in 1876, only 7,000 cases; in 1880, 42,000; in 1885, 90,000; in 1890, 308,000, and in 1895, 432,000.

When it is remembered that these 1,000,000 cases of 1897 represented only the British Columbia catch, and that to this must be added the Alaska, the Sound, and the Columbia river catch, we can well understand the interest shown in all that pertains to the salmon and its habits, by

the government experts and scientists of the United States and Canada. In such studies and investigations the Americans are, it must be confessed, in advance of Canadians. This, perhaps, is only natural, owing to their greater wealth and population. Indeed, year by year the American government publishes voluminous illustrated reports upon the habits and life of the salmon, the result of patient investigation at various points and under all conceivable conditions. And yet, after all, he remains largely "an unknown quantity," and baffles research. Strange to say, what is known about him is remarkably little. Everyone, of course, has theories; why every fourth year is a good year, where he goes when he turns his prow—or rather his head—toward the west, upon what he lives while in salt water, how it is that he so unerringly returns to these shores, and so on ad infinitum. An epitome of what is known, however, and of his life while within our waters we shall endeavor to give in the next article.—The Province.

Promptness is the mother of confidence and gives credit. It is the best possible proof that our own affairs are well ordered and well conducted, and gives others confidence in our ability. The man who keeps his time (i. e., is punctual), as a rule, will keep his word.

We have arriving this week
direct importations of
Fancy Japan and Java



CLOSE QUOTATIONS. _____

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto

ALL WE ASK

is that you will spare the time to examine our L. P. & CO. Spices, L. S. & B. and EMPIRE Coffees, and compare them with others. We leave the rest to your good judgment.

Lucas, Steele & Bristol, - Hamilton



Why Handle
Imitations of

**RAM LAL'S
PURE INDIAN
TEAS . . .**

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.
WHOLESALE AGENTS.

After the Fire . . .

The work of rebuilding our factory is completed, and factory refitted with latest and most improved machinery. Quality of output will be better than ever.

"REINDEER" BRAND CONDENSED GOODS

Truro Condensed Milk and Canning Co.
Truro, N.S.

CLEANED
AND
STEMLESS

CASES
AND
HALF-CASES

CURRENTS

OUR BRANDS

Excelsior Vostizza, $\frac{1}{2}$ cases.
Crown Vostizza, $\frac{1}{2}$ cases.
Perfecto Vostizza, cases and $\frac{1}{2}$ cases.
Extra First-Class Patras, cases.
Extra Fine Amalias, cases.

GET OUR QUOTATIONS BEFORE BUYING.

THOS. KINNEAR & CO.,

49 Front Street East,

TORONTO.

A PICNIC WIND-UP.

IT WILL be remembered that in our report of the Toronto Retail Grocers' Association picnic, at Port Hope, mention was made of the fact that part of the programme was not finished, owing to lack of time.

On Wednesday last, these events were run off at the Exhibition grounds, Toronto.

The first race was the bicycle team race between the Toronto grocers and the Toronto travelers. The grocers' team consisted of Messrs. Panter, Thorne, Robertson, T. C. Clarke, Manley, and D. J. Kelly, while the travelers were represented by Messrs. Farewell, McVicar, Pearson, Burns, Collins and Pepall.

The first five to cross the tape were Farewell, McVicar, Thorne, Panter, D. J. Kelly, and, as the result of the race was a tie for the two teams, it was decided to give the prizes to these five.

The other event was the named bicycle race (handicap), for members of the association. The following grocers started: J. Blood and F. Thorne, scratch; T. Holmes, R. B. Snow and T. Clarke, 20 yards; D. W. Clarke, D. Bell and W. J. Sykes, 30 yards; W. H. Marmion and A. R. Williamson, 50 yards. The race was an exciting one, Messrs. Blood and Thorne having a

bad spill, and D. W. Clarke colliding with A. R. Williamson, doing material damage to his countenance.

The winners were: T. Clarke, 1st; A. R. Williamson, 2nd; T. Holmes, 3rd; J. Blood, 4th; F. Thorne, 5th.

After these events two ball teams were chosen, with Messrs. Boland and Parmenter as captains. Three innings were played, all of which were prolific of numerous runs, Boland's team doing the heaviest stick work, and winning by a score in the neighborhood of thirty to their opponents' sixteen.

EXHIBITING IN RETAIL STORES.

There are many lines handled by grocers in which the consumption might be naturally increased if consumers knew how to prepare them properly. Chocolate and cocoa is one of these. How seldom does one get a good cup of this delicious beverage! Actual exhibitions in retail stores of the proper method of preparing cocoa have done much good. A traveling show is generally too expensive. Walter Baker & Co., Montreal, have hit upon an effective plan. They have equipped a model kitchen which they will lend, without charge, for a couple of weeks to any grocer writing them for it. It is a most compact outfit in every respect. All a merchant needs is to pour water into the can, put a match to the heater and get a girl to

serve the cocoa, an ample supply of which is placed in the cabinet. George Wenino, Sarnia, used the outfit for two weeks and it is now going out to Hugh Malcolmson, Chatham.

As the experiment costs nothing and may be the means of drawing customers it is well worth trying.

DEATH OF MRS. RUBLEE.

Readers of THE CANADIAN GROCER will be sorry to learn of the death, at the early age of 49, of Mrs. Rublee, wife of the manager of the Rublee Fruit Co., Winnipeg, and formerly Miss Savage of Montreal. Mrs. Rublee has been for many years a sufferer from Bright's disease, but her disposition was so bright and happy that few of her many friends thought of her as an invalid. Early this summer she was riding her bicycle when one of the cords of the skirt guard became entangled in the wheel and she fell heavily to the ground, straining one of the tendons of her right leg, just above the knee. Though for a time she seemed to rally from this injury the shock had been too much for her, and rapidly increased her malady. After weeks of suffering, she passed away on Wednesday, August 17. She leaves a husband, three sons and a little daughter, just 13 years of age. Their loss is no ordinary one as Mrs. Rublee was not only a devoted wife and mother but she was, in an unusual sense, the comrade and companion of her boys.



"What we have we'll hold."

MacLaren's Imperial Cheese.

The recipient of highest awards from International and Local Expositions, and acknowledged to be the standard of the world, and commands special attention as the finest example of cheese production.

Every Jar bears name and trade mark (2 cows heads and cheese testers).

Sold by all leading grocers throughout the world.

A. F. MacLAREN & CO., Toronto and Stratford, CANADA.

AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Baking Powders

We are placing upon the market, 1st of September, a **Pure Cream of Tartar Baking Powder**, under our own name. While we do not claim that this Baking Powder will be any better than our strictly high-grade Jersey Cream, it is to meet a demand for a Cream of Tartar Powder.

Our attention will be still given to our famous High Grade (on the English principle) Jersey Cream Baking Powder, which will be kept up to its present high standard, and we will strive to maintain its present great reputation of being **the best Baking Powder in Canada**.

Our prices for Lumsden Cream of Tartar Powder will be as follows :

¼-lb. tins, \$.90 per dozen

½-lb. tins, 1.75 per dozen

1-lb. tins, 3.00 per dozen

If you want cheaper goods, we quote :

Standard Baking Powder

Purity Baking Powder

Mothers' Baking Powder

Light Heart Baking Powder

Purity, Light Heart, and Mothers' can be arranged for "private brand" under your own name.

LUMSDEN BROS.

TORONTO, 45 Colborne St.

HAMILTON, 84 McNab St.

A Wonderful Demand

has been created for **LUDELLA Ceylon Tea**
 Merchants now using it tell us that it is decidedly the best they
 ever sold, and produces the best results,

proving beyond Question

that it pays to buy tea that is selected and blended in the most
 careful manner.

Lead packages, 25, 40, 50 and 60c.

H. P. ECKARDT & CO., TORONTO



**Butter
 Honey
 ..Jam..**

**Farmers
 Storekeepers
 and Dairymen**

The best packages for putting
 up Butter, Honey, Jam, etc.,
 whether for shipment or for
 storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The E. B. EDDY CO., Limited

HULL, QUE.

**MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
 HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.**



President, JOHN BAYNE MacLEAN, Montreal.
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

WHAT ABOUT RECIPROCITY?

WE assume that the Canadian Commissioners at Quebec, before discussing reciprocity with the United States representatives, have thoroughly posted themselves on the subject. They must possess not merely a general, but a special knowledge, of all the large branches of trade that may come under a reciprocity treaty—coal, lumber, fish, salt, etc. This special knowledge, of course, would be supplied to our Commissioners by specialists.

Now, during the only wide treaty on trade which ever existed between Canada and the United States (1854-1866) the Republic sold us \$20,000,000 worth more than it purchased from us. Besides that, a great deal of freight was attracted away from the St. Lawrence river and other Canadian routes to the United States routes and ocean ports, to say nothing of the valuable fishing rights we gave them. Their mackerel fleet alone took \$4,500,000 worth of fish in some years. Finally, a considerable business was secured by New York and Boston commercial houses acting as middlemen for Canadian products. On the whole, therefore, the Elgin Treaty of 1854 turned out

one of the best speculations the United States ever went into.

Those who have read the memorandum of Sir Edward Thornton and Mr. George Brown (dated April 27, 1874,) know that the benefits derived by the United States from the old treaty were equal to, if not greater than, those enjoyed by Canada. There is no manner of doubt about that. The treaty was not terminated by the Washington authorities because it failed commercially. Hostile national feeling was the cause, and the debates in Congress during 1866 are conclusive evidence on these points. Besides, the Boston, New York and other chambers of commerce petitioned for a renewal of the arrangement.

Manifestly, therefore, the Canadian Commissioners should have ready and present to the conference a paper bringing Mr. George Brown's figures down to date. There is a good thing in reciprocity for the United States. Canada can show that even under present conditions the United States has every reason to cultivate Canadian trade. Look at the record, in round numbers, of the past five fiscal years:

CANADA BOUGHT FROM THE UNITED STATES.

1894	\$53,000,000
1895	54,000,000
1896	58,000,000
1897	61,000,000
1898	86,000,000

Total for 5 years \$312,000,000

CANADA SOLD TO THE UNITED STATES.

1894	\$35,000,000
1895	41,000,000
1896	44,000,000
1897	49,000,000
1898	41,000,000

Total for 5 years....\$210,000,000

During five years, then, we have purchased from them about \$100,000,000 more than we have sold them. The United States may say they are quite satisfied with present arrangements. If so, the Canadian Commissioners should be chary in offering large concessions to secure a treaty.

We favor a treaty, but we are against paying too much for it.

It has not yet been determined whether the recent war between the United States and Spain killed the Silver Bug. It is to be hoped for Uncle Sam's sake that it did.

GO AHEAD, MR. ROBERTSON.

ONE OF THE most extraordinary evidences of extreme partizanship has been displayed by some of the Liberal papers recently. Prof. Robertson, the Dominion Dairy Commissioner, with Hon. Mr. Fisher, Minister of Agriculture, had been traveling in England, when opportunity afforded them, addressing meetings, and they lost no opportunity of having themselves interviewed by the leading papers. All this must do Canada a very great deal of good.

In the course of his remarks, Prof. Robertson said that if Great Britain would give Canadian goods a preference, by collecting part of her revenue from these same goods supplied by other countries, it would be a great help to Canada, and Canadians, in return, would buy a greater quantity of British goods.

It happens that Sir Wilfrid Laurier, when Mr. Chamberlain suggested the consideration of the whole question of Imperial trade by means of a royal commission, very unwisely, as some think, did not respond to the suggestion. Mr. Chamberlain dropped it.

Liberals who are not bound by strong party lines agree that Sir Wilfrid might have, at least, gone in for a commission of enquiry. It is known that several members of his Cabinet hold the same opinion.

What would be thought of any sane man who is offered a preference and would not accept it?

It is to be hoped that Professor Robertson will continue to advocate this policy. It evidently meets with Hon. Mr. Fisher's approval, for he has not called Professor Robertson down, and Mr. Fisher is showing himself to be one of the best men who has filled the Department of Agriculture, and a great improvement on some of the ward politicians placed for political reasons by the late Conservative Government.

CURRENTS ADVANCE.

Cables received in Toronto on Tuesday announced an advance of from 9d. to 1s. in the price of currants in Greece.

Mail advices received this week stated that rains had done damage to the currant crop in some districts. The advance just cabled is probably due to this damage.

It was expected shipments would begin on August 25.

NO BOYCOTT ON BRITISH SUGARS.

JUDGING from the tone of our exchanges, both British and American, an idea is abroad that the sugar refiners and wholesalers in Canada are conniving to boycott British sugars.

The matter was brought before the attention of the British House of Commons the other day, when Mr. Chamberlain promised to institute enquiries, and a few days ago a New York paper, in dealing with the question, headed its article with the words: "To Boycott British Sugars."

This is a misconception of the facts. There was no such thing as even a thought of boycotting British sugars when the wholesale grocers and the refiners drew up their recent agreement.

As the trade well know, the wholesalers had for a year or more been trying to induce the refiners to assist them in establishing a more uniform price for sugar, with a view to putting a stop to the unsatisfactory conditions which had obtained for several years.

The idea was that the refiners should fix the price, giving a graded rebate to the wholesalers who kept faith with the agreement, and withholding it from those who did not.

After long considering the matter, the refiners fell in with the view, upon certain conditions. These conditions were to the effect that the wholesalers, in order to secure the rebate on Canadian sugars, must not handle foreign refined sugars. To these conditions, the wholesalers, it will be remembered, a few weeks ago, concurred in, and they are now in operation.

Of course, British refined sugars come under the ban, but the specific intention was not to boycott British sugars, as certain people and newspapers in Great Britain and the United States appear to think.

The specific idea was to keep out the bounty-fed foreign sugars of Germany, Belgium, Austro-Hungary, etc., which, for some months, had been making things rather unpleasant for the Canadian refiners.

Unfortunately, the Trade and Navigation Returns for the past fiscal year have not yet been issued by the Government, but those for the year ending June 30, 1897, show that nearly two-thirds of Canada's imports of refined sugars that year came from Belgium.

The total imports from all countries were 6,917,938 pounds, of which 4,469,487 pounds were from Belgium. Only 177,971 pounds of British sugar were imported for home consumption. From Holland and Austro-Hungary no sugars were imported, and from France only 26 pounds came. But, during the fiscal year which ended June 30, 1898, a great deal of granulated sugar was imported from Holland and from Austro-Hungary as well as from Belgium. Of British sugars, as far as we can learn, there was little else but a few yellow or soft descriptions brought in.

Aside, altogether, from the joint action of the refiners and wholesalers it is yet to be determined whether the preferential tariff will lead to an increased importation of refined sugar from Great Britain.

The reduction of one-fourth in the duty could only be enjoyed by British refined sugars which had been made from purely British raw sugars. And something like 80 per cent. of the raw sugar used by the British refiners comes from the bounty-giving countries of Europe.

Furthermore, brokers in Toronto have written to several refiners in England and Scotland, with a view to doing business under the preferential treaty, and the reply is that, as nearly all their refined sugars are made from Continental bounty-fed raws, they cannot do business with Canada.

It is evident, therefore, that if the action of the refiners and wholesalers was a direct boycott on sugars made in Great Britain there would in any event be but few sugars coming from there. It is the sugars from Holland, Belgium, Germany and Austro-Hungary that will feel the effects of the so-called boycott; indeed, they are already feeling it.

EXHIBITION EXHIBIT ADVERTISING.

At last, the manufacturers who are exhibitors at the large Canadian fall fairs have recognized the absurdity of the "puff" reading notices of their exhibits which appear in the daily and some class papers, for which the advertisers pay from 10 to 30c. per line. Last week, four of the earliest and largest exhibitors at the Toronto Fair made an agreement among themselves not to spend

one cent this year in this reading matter advertising. It is said that a number of other advertisers will follow suit.

Reading matter advertising of exhibits was, no doubt, of some value when first forced on the public. It was new, and the reader thought it a genuine editorial notice. The same notice day after day during each fair has disabused his mind, however. To-day the public know that these notices are simply paid advertising. If such is the case, the advertiser is paying too much for this class of advertising, as it is only worth the regular line advertising rates. In some instances it is not worth that much.

DROPS FROM THE EDITOR'S PEN.

Dollars when lost may be found, but time, never.

He who has faith in advertising has faith in a good cause.

Thought is the germ from which all great enterprises spring.

Merchants should have faith in themselves as well as in their goods.

The rut which a man gets into often becomes his grave, commercially.

Depreciating your neighbor's wares does not enhance the value of your own.

When you are saving a "quarter" be sure that you are not losing a dollar.

System is a necessary quality in business, but it sometimes leads one into a rut.

Rub shoulders with your fellow business men if you would enlarge your ideas.

Advertising is an art, and those who think otherwise are not likely to make much out of it.

An antiquated business man cannot even become a specimen in a museum, therein is he unlike other things of antiquity.

Business men who do things which boys ought to do are doing things they ought not to do, and leaving undone things they ought to do.

It does not matter much about the business eyesight of to-morrow as long as the business eyesight of to-day is good.

A SHORT PACK OF CANNED SALMON.

ADVICES received in Toronto this week are of a pronounced bullish nature. Not for some years have they been more so.

The season on the Fraser closed yesterday (Thursday) unless the Government extended the time. And there is no question that the pack is a short one.

Just what the pack is cannot be more than approximately ascertained.

On the Fraser river it is the smallest for six years, even allowing for a wide difference in the estimates.

One authority places it at 160,000 cases, another at 180,000 cases, and still another at 200,000 cases, while we notice by a New York paper just to hand that an American authority places the pack at 228,000 cases.

The pack on the Fraser during the six previous years was as follows: 1897, 860,459 cases; 1896, 356,984 cases; 1895, 400,368 cases; 1894, 363,967 cases; 1893, 457,797 cases; 1892, 80,215 cases.

The pack on the Skeena and Naas rivers and Lowe Inlet is 95,000 cases, and at Rivers Inlet and Albert Bay 110,000, or a total of 205,000 cases.

In 1897, the pack on the Skeena, Naas and at Lowe Inlet aggregated 97,418 cases, and that at Rivers Inlet and Albert Bay, 48,814 cases. This is a total of 146,232 cases, or over 58,000 cases less than the present year's pack.

There are yet one or two unimportant points to hear from, but, taking the figures as we now have them, and allowing for the couple of days' packing which there would be between the date of the latest advices and the closing of the season, provided no extension is given, the total pack of canned salmon in British Columbia for 1898 may be estimated at about 450,000 cases. This would mean only 44 per cent. of last year's pack.

The total pack, in cases, in British Columbia, during the past six years was as follows:

1892	228,470
1893	590,229
1894	494,371
1895	566,395
1896	601,570
1897	1,015,477

How short the present pack is may be gathered from the fact that of last year's

output 777,000 cases went to Great Britain alone.

What adds further strength to the situation, is the fact that the pack in the United States is also short. The pack in Alaska is a failure, on the Columbia river 100,000 cases short, while at Puget Sound it is 235,000 cases against 400,000 last year.

OFFERS ON NEW DRIED FRUIT.

THE season for import business in new crop dried fruit is now opening, but, so far, very little of importance has transpired in the Montreal market, except in relation to California raisins.

On these the feeling is quite firm, but no definite values have been fixed, despite the fact that a considerable quantity of fruit has already been placed for forward delivery. In fact, one salesagent stated that his sales so far were fully 50 per cent. greater than last year.

As all the business so far has been done on open orders, no price being specified, it is impossible to say what values will be on the first arrivals, but, they are expected to rule firm. It is understood, also, in connection with this fruit that packers and growers will make an effort this year to prevent, or at least to restrict, the shipment of inferior goods from the United States.

They will have the good wishes of the trade generally if they succeed in this laudable effort.

It is the intention to absorb this surplus of inferior goods for distillery and other purposes within the State, and so elevate the average of California dried fruit sent to outside markets.

So far, the only business on Valencia raisins has consisted of a few unconditional orders for shipment by the first direct steamer from Denia. It is impossible, therefore, to give any reliable price for new crop Spanish raisins for direct shipment. By the way of Liverpool, however, some offers were made this week on new fruit, the range being 17s. 3d. to 17s. 8d., cost and freight, as to grade. This means about 4½c, laid down in Montreal for off-stalk fruit.

Last year, the early orders for direct shipment from Denia ranged from 14s. 6d. to 16s., cost and freight, Montreal. The com-

parison, therefore, infers a higher market this year if the difference is maintained.

Cables in regard to new crop currants have reported a higher market, but buyers in Montreal consider the figures unreliable and very little interest has been shown there regarding business for fall importation.

The advices from the coast, on California prunes speak of a firm market. Crops are fair, except in the Santa Clara district where they are light. There has been some business for early fall delivery in 40's and 50's and these will cost 9¾ to 10c. laid down in Montreal. These large size California prunes are expected to rule higher than last year, but the sizes from 60's down are not expected to exhibit any material alteration from the average cost of last season.

According to recent advices, evaporated apricots and pears will be much higher, but buyers are not paying much attention to them, expecting a modification later on when business starts in earnest.

On the basis of some of the prices named, at the Coast apricots should cost 4c. more than last year, and pears in the vicinity of 2c., but, as we have said, conditions are expected to alter.

AGITATION WILL BE KEPT UP.

The Associated Chambers of Commerce, of Great Britain, has become a most important organization. It is composed of representatives of the boards of trade in the United Kingdom. Their proceedings are now reported as fully in The London Times, and sometimes more so than the proceedings of Parliament.

The Government is beginning to pay special attention to recommendations and requests from this body. At the last half yearly meeting, six out of seven motions adopted referred to legislation or Governmental assistance in the development of foreign and colonial trade.

In Canada, our legislators are too busy with politics and pay little attention to the wishes of business men. It is the desire of many of our readers that an agitation should be kept up until the Government and Parliament consult the wishes of the merchants and manufacturers.

APRICOTS AGAIN ADVANCE.

Dried apricots, of California production, are not likely to cut much of a figure in the Canadian market the ensuing season if they continue to appreciate in price as they have done lately.

This week, according to telegraphic advices, there has been another slight advance in the figures, which were already too high to tempt buyers in Canada.

We invite all readers

to call and see our new premises and the modern method of handling fifteen hundred thousand pounds of tea annually. Our premises are said by some to be the finest tea warehouse in the world.

"SALADA"

CEYLON TEA

HEAD OFFICE

32 Yonge Street, Toronto

Our new premises in Montreal,

Corner St. Sulpice and St. Paul Streets,
are also well worthy of a visit.

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Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

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" Queen street, corner Esther street.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

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New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

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317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

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Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTLE & CO.

Vinegar Manufacturers,

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FOR EXTRA CHOICE

Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
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Evaporated Vegetables

FOR SOUP

Always Ready
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Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited
KENTVILLE, NOVA SCOTIA

THE ...
UNRIVALLED



Brilliant St. Antoine

METAL
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Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

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BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest
Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.

Agent for Eastern Provinces.

Tees & Perse, Winnipeg, for Manitoba and N.W.T

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 25, 1898.

GROCERIES.

THERE is a little lull in business this week, but, for this time of the year, the volume of trade is by no means bad. The most interesting feature of the wholesale trade is the canned salmon situation, advices from the Coast indicating that the pack is a small one indeed. The sugar market is strong, with the volume of business only fair. Nothing particularly new has developed in the canned vegetable market. There is not much business being done, but prices are being well maintained. Spices continue firm. There is yet no appearance of any weakening in the price of Japan teas, and teas generally are steady. Currants are cabled dearer. Prices have opened for new season's figs, but they are high. The market for Sultana raisins has also opened high.

CANNED GOODS.

The feature of the canned goods market is the strength of canned salmon. Advices from the Coast state that the pack on the Fraser river will scarcely be more than one-fourth of what it was last year, while the total pack for the whole Province is probably less than half that of 1897. Most of the packers have, in consequence, withdrawn quotations. At the time of writing, those who are quoting are, as a rule, asking \$4 f.o.b. the Coast, but some claim to be asking as high as \$4.50 f.o.b. Those who are quoting \$4 state that they would not, at that figure, book anything more than a limited quantity. Lowe Inlet salmon is being quoted at \$3.50 to \$3.75 f.o.b. the Coast. Cohoes have been offering at equal to \$3.75 to \$4 delivered, and some transactions are reported at the inside figure. At the moment, however, the market is so excited, that it cannot be said what a day may bring forth. Some of the packers will not quote goods at all. Wholesalers report that some business is being done in salmon on spot, but some houses are holding Cohoes at \$1, which they had been selling at 85c., and red salmon at \$1.25 instead of \$1.10. "Horseshoe" on spot is quoted at \$1.30 in some instances. Canned vegetables remain in much the same position as they were a week ago. Packers are asking 75 to 80c. for tomatoes, and 65c. for peas and corn. The selling price of wholesalers is 85 to 90c. for tomatoes, but they are by no means anxious sellers at these figures.

Nothing definite is known in regard to the pack beyond that it promises to be fair in certain localities and poor in others. An effort was made to buy a round lot of tomatoes at 72½c., but it was abortive. One wholesale house on the street paid 95c. per doz. for tomatoes of last year's pack to fill an order. The price to retailers for old tomatoes is \$1 to \$1.10. Corn is quoted by wholesalers for future delivery at 70 to 75c. Peas are quoted at 75 to 80c. for ordinary. Some interest is being taken in gallon apples, certain factories having taken good orders already for future delivery at prices said to be a little over \$2. Strawberries are being held at the same prices as formerly.

COFFEES.

Business is quiet with the price of Rio coffee in the outside markets slightly fluctuating.

SYRUPS AND MOLASSES.

Further enquiries for syrups have been received, but we hear of no transactions. The molasses market is quiet, but firm.

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

SUGARS.

The sugar market has not been a very interesting one during the past week. Prices are being well maintained. In Europe, the markets are being influenced by the weather conditions. In New York, raw sugars are being held for higher prices. Refined sugars are quoted ¾d. higher on the European markets. The demand for sugar on the Canadian markets is fair, but it is not as good as it was a week ago. The wholesale price of standard granulated is unchanged at 4 9-16c.

SPICES.

Pepper and cloves show a further advance in the primary markets, and, in all other lines, prices are being firmly held. A good many transactions are reported in pepper, but there is not much doing in other lines.

RICE, TAPIOCA, SAGO.

Sago is 1s. per cwt. dearer than it was a week ago, and tapioca and sago are both firmly held.

NUTS.

The representative of a French house, who was in Toronto a few days ago, stated that the walnut crop would be about 50 per

cent. lower than a year ago, and the price about 30 per cent. higher. Shipments will also be later than a year ago.

TEAS.

Japan teas still maintain their strong position, and all efforts to purchase at lower prices appear unavailing. A bid of ¼c. per lb. below the price asked for a lot in which some \$10,000 were concerned was not entertained. There have been a few transactions during the week, but a good many buyers are still inclined to hold off.

Advices from London, Eng., state that the supply of common teas of Indian and Ceylon growth is less than estimated, and that the recent ¾d. advance is firmly maintained. A fair business is being done locally in Ceylon pecko schauchongs at from 15 to 17½c. per lb., and stocks are becoming exhausted.

FOREIGN DRIED FRUITS.

CURRENTS — The cable announces an advance of 9d. to 1s. in the price of currants in Greece, and there has been some business transacted at the higher figures. Shipments were expected to begin yesterday (Thursday), and the first samples of new season's fruit reached the Toronto market on Tuesday. The sample is excellent.

VALENCIA RAISINS — Some little business is being done in new fruit, but prices have not yet reached a figure to warrant important buying. The market opened in Denia on August 15, and prices quoted for August shipment are 6d. lower than last year. With the season for new fruit near at hand, local wholesalers who have stock are beginning to quote lower prices.

SULTANA RAISINS — Market has opened high, good to ordinary fruit costing as high as 33 to 34s. f.o.b. Smyrna, but no business has been done here except a few confidential orders. A cable received on Tuesday from A. Whittall & Co., Smyrna, stated that the firm had effected its early shipments.

MALAGA RAISINS — Rein & Co. advise favorably regarding the crop, which promises to be larger than last year's, though somewhat later. W. C. Bevan & Co., in their circular, say: "No boxes of raisins are expected to arrive at market until the end of August next. As yet, nothing can be forecast respecting prices, seeing that the growers and storekeepers have thus far given out no hints on the subject."

FIGS — A cable received in Toronto on Tuesday announced the opening of the

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
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Is a pure high grade laundry soap, which can be sold at 5cts. a cake and yield a good profit.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

market for Eleme figs. The prices are high and likely to remain so.

PRUNES—Both Bosnia and French prunes have sold for October shipment, and the prices are lower than for the corresponding sizes of California prunes. Crop prospects for Bosnia prunes continue good. Some business is also reported in California prunes. Crop prospects for French plums are good, and prices are likely to rule low.

GREEN FRUIT.

The anticipated scarcity of native peaches is now being realized when, instead of being more plentiful and cheaper, they are less plentiful and the price has advanced from 40 to 60c. to 60c. to \$1. Pears are unchanged in price, but as the quality of those now marketed is higher than those previously coming in, they are practically cheaper this week. Plums are more plentiful, and though better qualities are now coming in, the prices have declined 20 to 25c., now being 30 to 50c. per basket. Grapes are offered in fair quantities at 25 to 50c. per 10-lb. basket. Tomatoes are considerably cheaper this week, a fair quotation now being 15 to 25c. per basket. California fruit is unchanged in price. The demand for it is now limited. Apples continue at \$1.25 to \$2 per barrel. The top price for baskets is lower this week, however, the range now being 15 to 35c. Bananas are unchanged in price. The demand has fallen off considerably during the past month, owing to the abundance of other fruit. Oranges are not selling briskly, and are unchanged in value. Verdilla lemons have declined 50c., and are now quoted at \$5 to \$5.50. Messinas are unchanged.

BUTTER AND CHEESE.

BUTTER—The protracted drought has necessitated a good deal of hustling on the

part of jobbers to secure sufficient dairy butter to meet requirements. Creamery butter is also in excellent demand. At country points, the following f.o.b. prices are quoted: Dairy tubs, 12 to 13c.; prints, 13 to 13½c.; creamery prints, 17½c.; tubs and boxes, 16 to 16½c.

CHEESE—The improved feeling manifested last week is in even greater evidence this week. At factories, 8c. is now a frequent price. There is no question but the drought has greatly decreased the output in Canada, especially Ontario, this year, and, though the production in Great Britain is much larger than last year, and a large stock was left over from last year, this decrease is likely to favorably affect prices.

GRAIN, FLOUR, BREAKFAST FOOD.

GRAIN—The feeling in regard to wheat continues steady at the present figures. We quote on cars outside: Wheat, red winter, 69 to 70c.; white winter, 68 to 69c.; goose, 60 to 61c. The street market shows a firmer feeling in wheat and peas and new oats. Barley is now coming in. We quote: Wheat, white, 72 to 73c.; red, 72 to 73c.; goose, 61 to 61½c.; peas, 55 to 60c.; oats, old, 31 to 33c.; new, 29 to 30c. Manitoba No. 1 hard shows a decline of 5c., and as the new crop comes in further declines will follow. We now quote 90c., Toronto freights.

FLOUR—Manitoba grades have declined 10c. We quote: Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers', \$4.40 to \$4.50; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—There is considerable improvement in the demand. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

PROVISIONS.

There is a good business being done in smoked meats. Long clear also shows great activity. There is a moderate sale of barrel pork. Though lumbering has not been commenced as early as last year, the prospects point to a considerable amount being done this year. Lard is weak, and a decline of ½c. all round is noted.

COUNTRY PRODUCE.

EGGS—There is an excellent demand for "fresh eggs that are fresh," but held stock is not wanted. The price for strictly fresh stock has advanced 1c., now being 12 to 12½c., while held stock is quoted all the way from 7 to 10c. At country points 9½ to 10½c. is paid for cases.

POTATOES—Receipts are liberal, though no car lots have yet arrived. Prices continue easy at 50c. per bushel.

HONEY—The local demand is quiet, with prices unchanged.

VEGETABLES—Corn and celery are somewhat cheaper. We quote as follows: Corn, 7 to 10c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 40 to 70c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 40 to 75c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.25.

FISH.

Receipts vary considerably, and prices fluctuate to meet the demand. Our quotations are nominally true of the market this week. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6 to

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

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Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to _____

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

FOR SALE.

Choice Prime Beans.
Evaporated Apples.

Apply JAS. R. SHIELDS & CO.

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Manufacturers and Shippers who are not represented in

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PROVISIONS OF ALL KINDS

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**Mercantile Broker,
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ST. JOHN, N.B.

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Wholesale trade only.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

SEEDS.

There is liberal movement in choice to fancy lots of alsike at about \$4 to \$4.50, while slightly more is paid for strictly fancy shipments. The market cannot be called a steady one, as it is dependent on the export demand, which is liable to fall off at any time.

SALT.

There is a slight improvement noted in the amount of business being done. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 45c.

HIDES, SKINS AND WOOL.

HIDES—The feeling is weak, with the prospects of an early decline. We quote as follows: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Lambskins and shearlings are in excellent demand at 50 to 55c.

WOOL—There is nothing doing, as the opinions of buyers and sellers continue too widely divergent for business. Prices unchanged at 10c. for unwashed and 16c. for fleece.

MARKET NOTES.

Sago is 1s. dearer.

Canned salmon is firmer.

Lard has declined ½c. per lb.

Dairy tub butter has advanced 1c.

Currants are cabled 9d. to 1s. dearer.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

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CIGARETTES _____

RICHMOND STRAIGHT CUT.

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Water White

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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by

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Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

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HAMS

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SHORT CUT PORK

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The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____

RUTHERFORD, MARSHALL & CO.

Commission Merchants

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G.F. & J.GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

The Eleme fig market has opened in Smyrna.

Strictly fresh eggs have advanced $\frac{1}{2}$ to 1c. per doz.

Offerings for evaporated apples are being received from the United States.

Large quantities of beans are being shipped to the British and continental European markets.

W. G. A. Lambe & Co., Toronto agents for the Griffin & Skelly Co., have been advised by their principals that the recent fire in the Forsythe warehouse, Fresno, Cal., will not delay deliveries of raisins ordered.

QUEBEC MARKETS.

MONTREAL, August 25, 1898.

GROCERIES.

THE grocery market has been a fairly steady one. This is particularly the case in regard to leading staples, such as sugar and tea, which, as noted in the following reports, are very firm in their disposition. Canned vegetables also are stiff, and canned salmon are unsettled, as offers have been withdrawn in some cases. First business in new crop California raisins and prunes is noted, and the former are quite stiff. In fact, all the goods so far placed here for forward delivery have been on open orders, as the shippers on the Coast refused to name definite prices. Large size prunes, according to advices, promise to be much higher, while the smaller sizes will rule the same. There has been nothing done in Mediterranean dried fruit yet, the only news being some offers on Valencia raisins for shipment via Liverpool, which have not resulted in anything as yet.

SUGAR.

The trade in refined sugar locally has been of a quiet character, prices ruling steady at the late advance. In fact, the limited nature of the demand at present is a surprise to many jobbers, whose reports indicate that stocks are small in dealers' hands throughout the country. For this reason, they expect a better enquiry in the near future. Granulated sells steady at 47-16c., and yellows, $3\frac{3}{4}$ to $4\frac{1}{8}$ c., as to grade. There was some reaction in the raw market for beet at London toward the close of last week, but since then it has ruled quiet and steady, present month being quoted at 9s. $5\frac{1}{2}$ d., and next month at 9s. $5\frac{1}{4}$ d. Cane was quiet and without change, Java being quoted at 11s. 9d. and fair refinery at 10s. 6d. In New York, raw is firm, fair refining, $3\frac{3}{4}$ c., and centrifugal, 96 test, $4\frac{1}{4}$ c. Refined is firm and unchanged also in that market.

SYRUPS.

There is only a limited call for syrups, and prices are unchanged on the basis of

$2\frac{1}{8}$ c. per lb. for sugar-house grade at the factory.

MOLASSES.

There has been no change in this market, business having assumed a very quiet aspect, and no particular activity is expected on spot until the middle of next month. Prices are unchanged, as last quoted, cargo lots having offered at $27\frac{1}{2}$ c., while jobbers are firm holders at 30c. in car lots and 31c. in single puncheons. According to recent letters from Barbadoes, the shipments up to July 23 were 35,761 puncheons, against 32,850 puncheons last year.

CANNED GOODS.

Business in canned vegetables has been somewhat quieter during the week, as buyers, having contracted for a fair quantity of stock, are now disposed to hold off a bit. There are no indications of any change in prices, agents being firm at 75c. for tomatoes and 70c. for corn. Little is doing in canned salmon, because many agents have been intructed not to offer anything, for the time being. The range, so far as known, appears to be firmly held, on the basis of \$3.60 to \$3.65 f.o.b. Coast, but buyers here expect that they will be able to fill their wants at \$3.50.

COFFEE.

The market is extremely quiet, the only transactions of moment noted being a few lots of Santos at 8 to 10c. and Maracaibo at 10 to 15c., between traders. Rio is quoted at 7 to 10c., as to quality. These figures are, of course, for straight invoice lots, and do not apply to ordinary jobbing trade, which is almost nil at the moment.

SPICES.

Pepper and cloves continue firm abroad. Local business is very quiet.

TEAS.

The firm feeling already noted in Japan teas is as marked as ever, and quite a fair quantity of new crop tea has been placed to arrive with the wholesale trade, costing chiefly 16 to 17c. The same tea cost last year 2c. per lb. less money. Congou teas have also been sold at 12 to 17c., and Pingsuey gunpowders at 9 to 13c. The crop of the latter is reported to be 80,000 half-chests, with only 60,000 available, for the United States under the present standard.

DRIED FRUIT.

The California raisin market is quite firm in its tone regarding new crop, and no quotations on new crop to arrive are yet obtainable. Reports from the Coast state that an effort will be made this year by the growers and packers to prevent the shipment of inferior goods, the intention being to use up surplus stock of this sort in the distilleries and other ways.

Advices from London state that sellers

are not urging matters on Valencia raisins. So far, no offers by direct steamer have yet been quoted in Montreal, but, for shipment via Liverpool, from 17s. 3d. to 17s. 8d. has been quoted. So far, nothing important has yet resulted from these offers.

Currants are cabled quite firm this week on new crop, but no desire has yet been manifested here to place orders for future delivery.

California prunes are firm, and first offers on new crop fruit were quoted here this week. Based on these offers 40's and 50's will be from $\frac{1}{2}$ to $\frac{3}{4}$ c. higher this year, while the smaller sizes, from 60's down, are expected to rule about the same. So far, forward contracts have only included a few lots of 40's and 50's, which will cost the importer $9\frac{3}{4}$ to 10c. laid down in Montreal. The crop of prunes, according to advices, is said to be a fair one, except in the Santa Clara district, which is backward.

Advices regarding California dried apricots indicate much higher prices, as the crop is a small one. According to some of the offers made, prices would be 4c. higher than last year, but buyers are disposed to hold off. An exceptionally small crop is the reason adduced for the firm prices asked. The same reports are received regarding pears, which, on the basis of recent advices, would cost 2c. more than last year.

NUTS.

Last week, an advance was noted in shelled walnuts. Since then, in consequence of the active enquiry, holders here have again marked up their prices 2 to 3c., the range now being firm at 18 to 20c. There is nothing special to report in regard to other sorts.

GREEN FRUIT.

Receipts of new Canadian fruit, peaches, pears, and plums have been the chief feature of the week, and in the face of small supplies of California sorts, they have commanded good prices as the figures quoted in our prices current will show. The only other changes were in bananas and apples, both of which are rather higher for the outside figure, owing to the wide difference in the quality of the stock offering. Oranges and lemons show no change and are neglected in the face of receipts of native and California fruit of other sorts.

COUNTRY PRODUCE.

EGGS—There was a strong undertone in the egg market this morning, some merchants even looking for another slight advance notwithstanding that prices are already too high to permit of exporting. We quote: Selected new laid, 14c.; No. 1 candled stock, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; No. 2 candled, 9 to 10c.; and P.E.I., 10 to $10\frac{1}{2}$ c.

BEANS—There is nothing new in beans, the market being dull throughout. We quote: choice hand-picked at 95c. to \$1 per bushel; Primes, 85 to 90c.

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices.

All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

HONEY—Honey is coming in well, and the quality is excellent, and supply large. Quotations are 8 to 8½c. for 1-lb. sections of white clover comb, and 6½ to 7c., for dark, 7 to 8c. for white extracted, and 4 to 5c. for dark.

MAPLE PRODUCT—Next to nothing is happening in maple product. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to 6¼c. per lb.

PROVISIONS.

The local provision market was quite firm, with no new developments to note. The demand for bacon and hams continues good, and stocks all round are light. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8c. to 8½c.; and compound refined at 5½c. per lb.; hams, 11c. to 12c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

The grain market was quiet for all sorts. Corn was nominal at 39½c. in store, with a somewhat easier tendency, while oats were quoted at 30½c. for old and 29½c. for new, this being a falling off of 1c. from last week's prices. Peas were dull, but transactions were reported at 61c. afloat. Nothing was done in rye, but nominal quotations in store this morning were 47 to 48c. Wheat was also weaker to-day. Millers take everything offered, so that the local market has not seen much of it yet. The last quotations given were 90 to 92 or 93c. for Manitoba No. 1 hard laid down here. Ontario farmers are said to be holding for 70c. for theirs.

There was nothing to report in flour to-day, business being very limited. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; bags, \$1.70 to \$1.80; Manitoba patents, \$5 to \$5.05, and strong bakers', \$4.75 to \$4.90.

Feed is in fair demand and values are firmly held. We quote as follows: Ontario winter wheat bran, \$11.75 to \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$13 to \$13.50, and moultrie, \$16 per ton, including bags.

Trade in meal was very light, and prices were unchanged at \$3.60 per bbl. and \$1.25 per bag, for rolled oats.

There was nothing doing in hay. We quote as follows: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

50 Buildings

ON THE

**Toronto
Exhibition Grounds**

are roofed with our

Steel Shingles

Letters from President J. J. Withrow and Mark Hall, Architect, assure us that "they give the utmost satisfaction," "have proved the tightest roofs on the grounds," and "are ornamental as well as effective as a fire guard."

If you are now, or ever expect to be, interested in building, call in and inspect our many lines of reliable fire-proof building materials on your way to or from the Fair. We are right at the corner of King and Dufferin, adjacent to the grounds, and will make you cordially welcome.

Metallic Roofing Co.

LIMITED

1180 KING ST. W., TORONTO.

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons,

Importers and
Manufacturers

Montreal

CHEESE AND BUTTER.

Cheese continues firm in tone and full prices were paid again this week. Shippers still complain, however, about the difficulty they experienced in getting buyers in England to follow the rise, but, though this is so, there is a steady volume of buying going on that maintains values. In fact, the only danger at present in sight is that the speculator may start in and run the price of fall cheese up to a point where the demand will be checked. Aside from this contingency the conditions appear to be favorable. Last year there was an output of fully 75,000 boxes fodder cheese. This year there was hardly 5,000. Last year from May right up to the end of the season the make of each month showed a heavy increase. This year May was rather heavier than last, but since then the output of each month has been less, in fact, the aggregate shortage at present is estimated by some authorities at 300,000 boxes. We quote as follows: Finest western, colored, 8¼ to 8¾c.; finest western, white, 8 to ⅞c.; finest eastern, colored, 8 to 8⅞c.; finest eastern, white, 7¾ to 7⅝c.; Liverpool cable, colored, 38s.; Liverpool cable, white, 37s. 6d.

Butter continued much the same to-day, but factorymen are disposed to bring out an extreme price which, of course, tends to check business. Business was noted to day within our range for finest, but the outside price is an extreme price, and the goods have to be fancy to realize it. Receipts of butter were 888 boxes. We quote: Extra finest creamery, boxes, 17¾ to 18c.; extra finest creamery, tubs, 17½ to 17¾c.; ordinary finest creamery, boxes, 17¾ to

17⅞c.; ordinary finest creamery, tubs, 17 to 17¼c.; dairy butter, 14½ to 15c.

MONTREAL NOTES.

Cables from Greece report a firmer market on new crop currants, but business here is light for forward shipment.

Reports state that the prune crop is fair on the Pacific Coast, except in the Santa Clara district, where it is not good.

There have been offers on new crop Valencia raisins here this week, for shipment via Liverpool, at 17s. 3d. to 17s. 8d.

Based on offers made this week, new crop large size prunes are going to be higher this year, while small sizes will rule about the same.

Growers and packers in California are reported to be making an effort to prevent the shipment of inferior low-grade raisins from the State this season.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

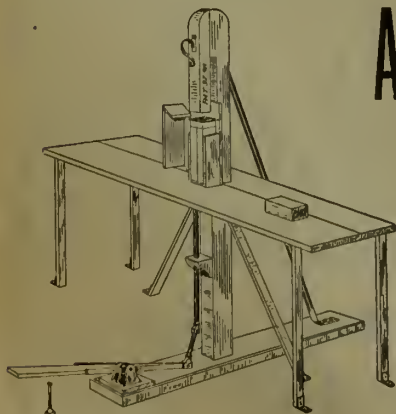
ST. JOHN, N.B., Aug. 23, 1898.

THE past week has shown rather improved business. Canned vegetables for future delivery appear firm, and higher prices are likely to rule than were expected. The weather here has been very wet, and has affected crops, particularly hay and wheat. As regards the latter, it is very disappointing, the Government having been successful in getting the farmers to

go into this quite largely, the first time for many years. It is said the cause why farmers had about given up its cultivation was the same as is preventing its cultivation being a success this year, namely, the rust. In tea, new Chinas are not giving extra satisfaction. Ceylons rule rather higher. In spices, there is little change.

OIL—As the season advances there is improved demand for burning oil, and dealers are preparing for fall business. There is a firm feeling, but no advance as yet.

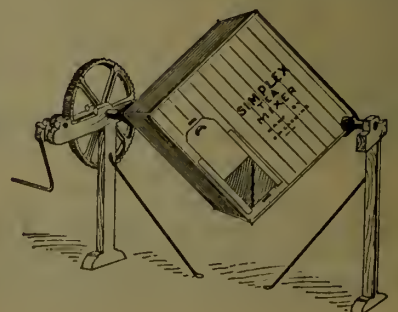
SALT—Our market is well supplied. There is a good sale for Liverpool coarse at even prices. Further arrivals are daily expected, and buyers would do well to order so as shipment can be made from the ship's side, as a good profit can be saved between the price then charged and the ex store price. In fine salt the Canadian has a steady sale. A number of dealers have received shipments during the week. For table use, English bottled salt continues to hold a place with best retail dealers, but as regards quantity the Canadian leads. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case



Armada Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc

Tartan Tea Co.

This Tea—in pound and half-pound lead packets—will be on the market in ten days' time. Wait for it—buy it—it is the best.

BALFOUR & CO. Wholesale Agents **Hamilton**

Clark's Meats are **Booming!**

The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

DRIED FRUITS

Importer and Exporter of

Dressing and Packing of Currants a specialty.

66 Esplanade Street West
Telephone 8015.

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,
Hams, Bacon,
Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.
Branch: - 40 Yates St., Victoria, B.C.
Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 6oc. to \$1.

CANNED GOODS—One is surprised when he finds at least between 12 and 15 cars of new goods, chiefly vegetables, have been placed already in this market. This is the more odd, as packers, in many cases, were not known to quote corn and tomatoes, or only quoted them for a short time. All packers hold peas firmer. They cannot be said to be pushing sales on any lines. Salmon continues to have little interest, in spite of the advices that prices will be higher. Canned meats are all quoted lower, and an improved sale is noted in American goods. Pork and beans, in tomato sauce, are having increased sale, and prices are quoted rather lower. There are practically no lobsters offering. Nova Scotia packers are offering gallon apples. New Brunswick packers are also in the market with these and other lines.

GREEN FRUIT—Ontario goods are now on the market, and divide the interest with Californian, plums, particularly, being pushed. In Californian fruits, receipts during the week have been light, and prices, particularly pears, which have the chief sale, have been high. There is some competition from eastern pears, but in price, not quality. The sale of American apples was smaller this year than usual. Good fruit from both Nova Scotia and New Brunswick is being received, of soft, fall varieties. Shipments of wild berries to the United States, particularly blueberries, are large. Receipts of cultivated raspberries have not been large this season. A few melons are being sold, but the trade is light. Lemons show no change.

DRIED FRUIT—There is more interest being taken, and with the quoting of California fruits, this branch of the trade will rapidly come to the front in the consideration of wholesale grocers. California prunes will rule higher this year, but will be much lower in proportion than peaches and apricots, particularly the latter. Orders for currants are being placed with prospects of rather higher prices later. Peels, if showing any change, are easier. There are still a good many old muscatels on the market, particularly Malagas. They could be bought low. American raisins are now supplying the trade. The prospect for seeded raisins is toward higher prices, owing to some packers on the Coast losing their plant by fire. Coast packed fruits are preferred to those seeded east.

SUGARS—Prices are rather firmer. Regarding the imported sugars, there is a difference of opinion. Some of our larger dealers are not touching them, while others seem well pleased. Some would like very much to buy outside of local refining, but, of course, they buy where they can get the best value. Some yellows are not giving every satisfaction. In quality the imported has been all that was expected, but the fact that it is so long coming to hand, particularly yellows, is a great drawback.

MOLASSES—There continues little improvement, though it is still expected prices will have to go higher. There is a good city demand; in fact, it seems a growing one, while country demand continues to fall off. This latter is caused by the low price of sugar. The dulness in lumber is also a

chief cause. Some good syrups are offered low here.

PRODUCE—Butter may be showing an improvement, but if so, it is slight. Commission men continue to discourage consignment. Poor grades are impossible to sell, and, even for creamery, but fair prices are obtainable. Eggs are quite firmly held, but during the week receipts have been rather larger. Buyers are particular about quality, and the strictly fresh eggs are sold well above the regular case price. In cheese, a light sale at even figures is reported.

FISH—Receipts of dry fish are larger, but there is no over stock. There is a good sale at firm prices, except for pollock, which is dull. Hake shows improved business, and, with the close of the war, much better prices are expected, as it finds its chief sale in the West Indies. Pickled herring also show improved sale; receipts are but fair, and prices are firmly held. There is improved sale for boneless fish. A few fresh shad are still received. The pickled offered are particularly good. We quote: Large cod, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.50 to \$1.60 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; shad, 10 to 14c.; salmon, 16 to 18c.; ½-bbl. shad, \$4 to \$5; rippling herring, \$1.80 to \$2; wolves do., \$2.10 to \$2.25.

PROVISIONS—There is improved sale for barrelled goods as season advances, and the low prices also tend to aid business. Smoked meats have but fair business. Lard shows a steady sale at even figures.

FLOUR, FEED AND MEAL—Flour buyers hardly know what to do. Prices are low; much lower than before the advance, but crop is reported large, and there is a feeling that, at least for a time, new wheat may go below present figures. In order to get old flour many have lately placed small orders. Feed and grain are likely to continue scarce and high. Word from the west is that farmers will feed about every kind except wheat, and will need a large quantity. Hay is dull, the new crop will be much smaller than was expected, owing to the very wet weather. Oats, oatmeal and cornmeal, on this market, show no change, but are firm. Beans, while they show improved sale, are still a small business. Barley and peas are quite scarce, but lower prices are expected with the offering of new goods. We quote as follows: Manitoba flour, \$5.60 to \$5.65; best Ontario, \$4.60 to \$4.70; medium, \$4.25 to \$4.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

A catch of 20,000 shad in one night is reported at Scotch Bay, Nova Scotia.

Counterfeit two dollar American bills have been found in circulation in St. Stephen.

J. M. Wiley, representing Armour & Co.,

Chicago, has been calling on the trade this week.

The Portland Packing Company, N.B., shipped 6,000 cases lobsters this season. Prices obtained were high.

The harvest excursion to the Northwest is attracting the attention of numbers of farm laborers and others, and many have already gone.

The St. John representatives at the Maritime Board of Trade, Truro, N.S., were W. M. Jarvis, D. J. McLaughlin, George Robertson and W. H. Thorne, a strong delegation.

Exports of Barbadoes molasses for this season, up to August 6, are much below those for the same time last season, being 29,131 puncheons as compared to 35,593 puncheons.

The annexation of Porto Rico to the United States will prevent Canadian vessels carrying cargoes between those places. This will be much felt by our shipowners, as this has in the past been a regular trade. Should Cuba also become part of the United States, it would be that much worse.

THE CANADIAN GROCER is pleased to welcome A. O. Hastings, representing the Lake of the Woods Milling Company, as a citizen of St. John. Mr. Hastings has for years regularly visited our city in the interests of the above firm. He evidently knows a good thing, for, lately married, he has brought his wife here and is now making this his headquarters.

NEW SCALE SELLS WELL.

The Fairbanks Company reports an increasing demand for its latest improved butchers' scale. This scale consists of a dial arrangement from which the platform is suspended by means of neat, curved, brass rods attached to a spring balance. It weighs up to 30 lb., and is guaranteed not to vary one ounce in that amount. The company's new warehouse on Craig street, Montreal, is now quite completed, and is well worth a visit by anyone interested in weighing machines, valves, cocks, etc.

MAPLE LEAF Salmon

is the best packed
in Canada.

...Sold by all Grocers...

AS USUAL

All Travelling Salesmen will
be in the house to receive
and wait upon their
personal friends and customers
during

THE FAIR

MERCHANTS

Have your correspondence addressed here.

Write your letters here.

Make our office your headquarters.

You will all be welcome.

Our staff will be at your disposal with any
information or assistance required.

Last year our VISITORS' LIST was the
LARGEST ON RECORD in the GROCERY
TRADE OF CANADA.

THE EBY, BLAIN CO. LIMITED

TORONTO

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

ONT.

New.. Currants
Prunes
Valencias

To arrive.
Get our prices.

Warren Bros. & Co.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE.



Constantly
Increasing
the demand for
WHITE MOSS
COCOANUT

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
 $\frac{1}{8}$, $\frac{1}{4}$, and $\frac{1}{2}$ pounds. No up-to-date grocer is
without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Sailor Boy...
BRAND
Ceylon Tea

Packed in gardens at Ceylon
in $\frac{1}{2}$ and 1 lb. packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate
Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers
TORONTO

Blue Label Tomato ..Ketchup



is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.



PREPARED BY

Curtice Brothers Co.

 ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves,
Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

CURRENT MARKET QUOTATIONS

August 25, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath)	4 7-16	4 9-16	4½ 4½	5½ 5½
Granulated, Acadia.....	4 7-16	4½	.....	.....
Dutch, bags	4 3-16	4½	4½ 4½	5½ 5½
Paris lump, bbls. and 100-lb. bxs " 50-lb. boxes.....	5½ 5½	5 15-16 5 17-16	5½ 6	.....
Extra Ground Icuig, bbls.....	5½	5 9-16	.....	6 6½
Powdered, bbls	5	5 9-16	5½ 6	6 6½
Cut Loaf .....	.....	5½ 6	.....	.....
Extra bright	4½	4½	.....	.....
Extra bright	4½	4½	3½	.....
Light coffee .....	.....	4 1-16	4 3½	.....
Bright yellow	4½	4	3½ 4	4½ 4½
No. 3 yellow	4	3 13-16	3½ 3½	.....
No. 2 yellow	3½	3½	.....	.....
Demerara .....	.....	3.50 3.75	.....	.....
Imported yellow .....	.....	3½	.....	.....

SYRUPS AND MOLASSES

Syrups—							
Dark.....	2½	\$0 23	\$0 27				
Medium.....	2½	30	32			3	3½
Bright.....	2¾	35	37			3¼	3¾
Honey.....			40				
" 25-lb. pails.....			1 00				
" 38-lb. pails.....			1 40				
Molasses—							
New Orleans.....	31	27	45	26	28	35	45
Barbadoes.....	31			27	29		
Porto Rico.....	23	25	38	42	32	34	
Antigua.....	22	23			25	28	
St. Croix.....					27	28	

TEAS

	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35	40
Black—								
Congou—Half-chests Kaisow,								
Moning, Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35	40
Caddies Paking, Kaisow.....	14	40	18	50	15	40	25	35
Indian—Darjeelings	35	55	35	55	30	50	13	20
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40
Pekoes	20	30	20	30	20	30	25	32
Pekoe Souchong	17	35	17	35	17	35	22	28
China Greens—								
Gunpowder—Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted,								
extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	35	40
Half-chests, ordinary firsts	22	38	22	38	.....	.....	28	35
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	22	30
Ping Sueys—								
Young Hyson—½ chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	38	40
Choice	32	36	32	36	.....	.....	35	45
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	20	25
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	15	20
Nagasaki, ½-chests Pekoe.	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " ".....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " " No. 2.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " " ".....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0.....	.....	8 00	.....	8 00	9 50	10 50
" " 1.....	.....	6 50	.....	6 50	8 50	9 50
" " 2.....	.....	5 50	.....	5 50	7 00	8 00
" " 3.....	.....	4 50	.....	4 50	5 50	6 50

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	10	14	17	19
“ pound prints.....	16	16	17	.....	.....
“ tubs, best.....	14	15	14	16	.....
“ tubs, second grade.....	10½	12½	10	14	18
Creamery, tubs.....	16¼	17½	18	17	18
“ prints.....	19	19	20	18	20
Cheese.....	6½	8½	8½	8½	10

PROVISIONS

	Montreal, Quebec, Ottawa.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Dry Salted Meats—								
Long clear bacon	7½	8	8¾	9	.....	.....	8¾	9½
Smoked Meats—								
Breakfast bacon ..	.....	12	11½	12	.....	.....	.....	12½
Rolls .....	.....	9	8¾	9	9½	10	9	10½
Hams	10½	11½	10½	11½	11½	12	.....	12
Shoulder hams .....	.....	10	8¼	8½	8	9	.....	9½
Backs .....	.....	.....	11	11½	.....	.....	.....	12
	All meats out of pickle 1c. less.							

GREEN FRUITS

Oranges, California seedlings...	2 50	3 50	3 00	3 50	2 50	3 75	.....	3 00
" Mediterranean sweets	2 50	3 50	3 00	3 25	2 75	4 00	.....	
Lemons, Messina, per box	3 00	4 00	4 50	5 50	6 00	6 25	.....	4 25
" Verdilla, " "			5 00	5 50			.....	
Bananas, per bunch.....	1 00	1 75	1 50	1 75	1 50	2 25	.....	2 25
Apples, per bbl.....	1 25	2 50	1 25	2 00	3 00	4 00	4 50	5 50
Blackberries.....	5	7	.....	.....	.....	.....	.....	.....
Canadian Apples, per basket.....			10	30	.....	.....	.....	.....
" Peaches, " "	75	1 00	60	1 00	.....	.....	.....	.....
" Early Pears, " "	40	75	40	50	.....	.....	.....	.....
" Plums " "	50	75	30	50	.....	.....	.....	.....
" Grapes, " "			25	50	.....	.....	.....	.....
Red Peppers, " "			45	65	.....	.....	.....	.....
Sweet Potatoes, " "				60	.....	.....	.....	.....
Blueberries, 24-qt. box	1 00	1 25	1 75	2 00	.....	.....	.....	.....
Cal. Peaches (20-lb.)	1 25	1 50	1 40	1 70	1 75	2 00	.....	.....
" Pears (50-lb.)	2 75	3 00		3 00	3 25	3 50	.....	.....
" Plums (4-basket)	1 35	1 75	1 50	2 00	1 75	2 00	.....	.....
Watermelons, each.....			12	15	45	50	.....	.....
Muskmelons, per basket			40	50	.....	.....	.....	.....
Tomatoes, Can., per basket.....	30	50	15	25	50	60	.....	4 00

NUTS

Brazil.....	12	13	13½	14	12	12½	12½	15
Valencia shelled almonds.....	25	27	25	24	.....	.....	.....	.....
Tarragona almonds.....	10½	11½	10	11	11	12	13	15
Peanuts (roasted).....	6½	9	7	10	9	10	9	30
“ (green).....	5½	8	.....	9	.....	.....	10	12
Cocoanuts, per sack.....	.....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz.....	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts.....	10½	12	10½	12	12	13	.....	14
Marbot walnuts.....	8	9	9	10	9	10	.....	.....
Bordeaux walnuts.....	8	9	8	9	9	10	.....	.....
Sicily filberts.....	8	9	8	9	8	10	.....	.....
Naples filberts.....	10	11	10	11	10	11	.....	12
Pecans.....	8½	12	8	11	11	12	.....	.....
Shelled Walnuts.....	18	20	.....	.....	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs,									
" " pails, boxes.....	12	15	12	14	14	15	13	15	
" " in 5-lb. cans.....	15	16	14	15	15	16	.....	.....	
" " whole.....	11	13	11	13	12	13	10	15	
Pepper, white, ground, in kegs,									
" " pails, boxes.....	20	26	18	24	24	26	25	35	
" " 5-lb. cans.....	20	22	20	26	20	22	.....	.....	
" " whole	17	25	17	24	20	22	.....	.....	
Ginger, Jamaica.....	30	25	17	24	20	22	.....	.....	
Cloves.....	15	20	14	25	20	25	.....	.....	
Pure mixed spice.....	25	30	25	30	18	20	.....	.....	
Cassia.....	25	40	20	40	18	20	20	25	
Cream tartar, French.....	25	27	24	25	20	22	.....	.....	
" " best	28	30	25	30	25	30	.....	.....	
Allspice.....	15	17	13	16	13	14	13	20	

PETROLEUM

PETROLEUM						
Canadian	12	13½	15	16	.....	..
Sarnia water white.....	12	13	15	17	19	.....
Carbon safety	17	.....	.....	.....	.....	.....
American water white	17	17½	16½	19	21	.....
Pratt's Astral, in bulk	18	19	16	.....	.....	.....

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	10	10½	12	12½	11	12	10	15
" held.....	.....	.....	7	10	.....	.....	.....	.....
Poultry—chickens, dressed.....	*5	.....	30	60	30	.....	.....	.....
Geese, per lb.....	.....	.....	.....	.....	70	1 00	.....	.....
Ducks, per pair.....	*8½	9	40	65	50	1 00	.....	.....
Turkeys, per lb.....	.....	.....	9	.....	9	10	14	.....
Game—Hares, per pair.....	.....	.....	.....	.....	25	30	.....	.....
Honey, comb, per doz.....	1 50	1 75	80	1 25	1 50	1 75	.....	.....
" light color, 60-lb tins	7	8	6	7	8	10	.....	.....
" " " 5 and 10-lb tins	7	8	6	7	8	10	.....	.....
" buckwheat.....	4	5	2	3	5	6	.....	.....

RICE, SAGO, TAPIOCA

RICE, SAGO, & TAPIOCA										
Rice—Standard B.....	3	75	3	90	3	34	3	76	3	75
Patna, per lb			5	5	6	5	6	4	5	4
Japan.....	6	6	4	6	6	5	6	5	6	5
Imperial Seta.....	5	6	4	6	5	5	6	5	6	5
Extra Burmah.....			4	6	5	5	6	5	6	5
Java, extra.....			4	6	4	4	5	5	6	5
Sago.....	6	3	7	4	3	5	6	5	6	5
Tapioca.....	4	4	4	3	4	5	5	6	5	4

SODA

Bl-carb, standard, 100-lb. keg...	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	85	90	.....	.....
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00	.....	.....

You will know how to use the man who says something else is "just as good" when you want him to book your order for

Celluloid Starch

It has no equal, and you can get it in 40 package cases.

You cannot afford to do business without it.

There is no better Culinary Starch made than

Brantford Prepared Corn

It pays you to supply your customers with the best quality, always.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.



FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	5 3/4 6	5 3/4 6	5 1/2 6	7 7 1/2
" " 1/2-bbls...	5 3/4 6	6 6 1/2	6 6 1/2	7 7 1/2
" Filiatras, bbls...	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 8
" " cases...	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 7 1/2
" " 1/2-cases...	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 7 1/2
" Patras, bbls...	7 7	7 7	7 7	7 7 1/2
" " 1/2-bbls...	6 1/4 7	6 1/4 7	6 1/4 7	7 7 1/2
" " cases...	6 1/4 7	6 1/4 7	6 1/4 7	7 7 1/2
" " 1/2-cases...	6 1/4 7	6 1/4 7	6 1/4 7	7 7 1/2
Vostizzas, cases...	7 8	7 8	7 8	7 8
Dates, boxes...	10 12	10 11	11 12	12 12 1/2
Figs, 4-crown...	12 13	11 13	12 13	13 14
" 5-crown...	13 14	13 14	13 14	14 15
" 7-crown...	15 16	15 16	16 17	17 18
" 9-crown...	3 1/2 6	3 1/2 6	4 1/2 6	6 7
" natural, bags...	7 8	7 8	7 8	7 8
Prunes, Sphinx, B's...	10 11	8 10	10 12	12 13
" " A's...	8 9	8 9	8 9	9 10
" California, 40's...	7 8	7 8	7 8	8 9
" " 50's...	7 8	7 8	7 8	8 9
" " 60's...	7 8	7 8	7 8	8 9
" " 70's...	6 7	6 7	6 7	7 8
" " 80's...	5 6	5 6	5 6	6 7
" " 90's...	5 6	5 6	5 6	6 7
Raisins, Valencia, off stalk...	5 5 1/2	4 4 1/2	5 5 1/2	6 6 1/2
" Fine off stalk...	5 5 1/2	4 4 1/2	5 5 1/2	6 6 1/2
" Selected...	5 5 1/2	4 4 1/2	5 5 1/2	6 6 1/2
" Layers...	6 7	6 7	6 7	7 8
" Sultanas...	9 12	12 13	10 12	12 13
" Cal. L.M., 3-crown...	7 8	7 8	7 8	8 9
" " 4-crown...	7 8 1/2	7 8 1/2	8 9 1/2	9 10 1/2
Domestic—				
Apples, dried, per lb...	6 1/2 7	5 6	5 1/2 6	6 7
" evaporated...	9 10	9 10	10 11	11 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes...	9 10	9 10	9 10	10 11
" 25-lb. boxes...	9 16	9 16	11 16	12 13
" cartons...	13 14	12 13	13 14	14 15
Peaches, 25-lb. boxes...	10 12	9 12	10 12	11 13
" 1-lb. cartons...	12 13	12 13	12 14	13 14

CANNED MEATS

Comp. corn beef, 1-lb. cans...	\$1 60	\$2 25	\$1 40	\$1 50	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans...	2 75	4 10	2 50	2 60	2 75	3 00	2 75	3 00
" " 4-lb. cans...	8 00	8 00	8 00	8 00	8 75	9 25	8 00	8 75
" " 6-lb. cans...	18 25	28 15	17 50	20 00	21 00	21 00	21 00	21 00
" " 14-lb. cans...	2 60	2 70	2 60	2 75	2 80	2 80	2 80	2 80
Mixed callops, 1-lb. can...	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
Lunch tongue, 1-lb. can...	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can...	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can...	2 40	2 50	2 50	2 50	2 50	2 50	2 50	2 50
" " 2-lb. can...	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can...	1 50	2 00	1 50	1 40	1 50	1 50	1 50	1 50
" " 2-lb. can...	2 25	3 00	2 20	2 25	2 30	2 30	2 30	2 30
Soups and Bouill., 2-lb. can...	1 75	1 80	1 80	1 75	1 80	1 80	1 80	1 80
" " 6-lb. can...	4 25	3 50	4 50	4 25	4 50	4 50	4 50	4 50
Sliced smoked beef, 1/2-lb. can...	1 65	1 70	1 70	1 70	2 00	2 00	2 00	2 00
" " 1-lb. can...	2 80	2 95	2 80	2 80	3 25	3 25	3 25	3 25

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24 29	23 28	25 30	24 25
Old Government Java	27 31	22 30	25 30	24 25
Rio	10 11	7 1/2 12	12 13	10 10 1/2
Plantation Ceylon	29 31	26 30	29 31	24 25
Porto Rico	24 28	22 25	24 28	24 25
Gautemala	24 26	22 25	24 26	24 25
Jamaica	18 22	15 20	18 22	18 22
Maracaibo	13 15	14 20	13 15	13 15

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
" gallons	2 40	2 75	\$2 25	2 50	2 40	2 50	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's	80	90	75	85	85	95	2 00
Beans, 2's	70	95	70	95	90	95	1 80
Corn, 2's	90	1 00	82 1/2	95	80	85	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	70	85	80	85	2 25
" sifted	1 14	1 20	1 00	1 15	1 20	2 25	2 40
" extra sifted	1 25	1 40	1 25	1 30	1 50	2 75	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 75	1 90	3 50
" 3's	2 50	2 75	2 50	2 75	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	3 50
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	2 50
Pumpkins, 3's	75	85	70	80	90	1 00	2 25
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	3 50
Succotash, 2's	1 10	1 15	1 15	1 10	1 15	1 15	3 20
Tomatoes, 3's	1 20	1 00	1 05	1 10	1 20	1 20	11 00
Lobster, tails	2 50	2 95	2 50	2 50	2 60	2 60	11 50
" 1-lb. flats	2 75	3 00	3 00	1 25	1 30	1 30	11 50
" 1/2-lb. flats	1 30	1 35	1 30	1 35	1 30	1 35	12 12
Mackerel	1 15	1 25	1 15	1 30	1 00	1 20	4 50
Salmon, sockeye, 1/2's	1 30	1 45	1 30	1 45	1 30	1 35	5 00
" " flats	1 20	1 25	1 25	1 25	1 25	1 25	12 12
" " Horseshoe	1 20	1 25	1 25	1 25	1 25	1 25	12 12
" " Clover	1 20	1 17 1/2	1 20	1 20	1 20	1 20	21 1/2
" " Leaf	1 45	1 32 1/2	1 35	1 35	1 35	1 35	21 1/2
" Coboes	95	1 00	95	1 00	95	1 00	4 25
Sardines, Albert, 1/2's	10 1/4	11	13	4	15	15	12
" " 1/2's	20	21	20	21	20	21	21
" Sportsmen, 1/2's	11 1/2	12	12	12 1/2	12	12	21 1/2
" " 1/2's	19	20	21	20	21	21	21 1/2
" key opener, 1/2's	10	11	10 1/2	11	16	18	18
" " 1/2's	16	18	18 1/2	23	10	11	11
" other brands, 1/2's	23	35	16	17	16	17	25
" P. & C., 1/2's	23	25	23	25	23	25	25
" " 1/2's	33	36	33	36	33	36	36
" American, 1/2's	4	5	4	5	4	5	5
" " 1/2's	9	11	9	11	10	11	11
" Mustard, 1/2 size, cases	9 00	11 00	10 00	11 00	10 00	11 00	11 00
50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Fruit in glass jars	1 40	1 50	1 15	1 60	1 10	1 10	4 50
Haddies	1 40	1 50	1 15	1 60	1 10	1 10	1 10
Kipper Herrings	1 40	1 50	1 15	1 60	1 10	1 10	1 10
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	1 10	1 10	2 00

3 Times as Large in July

We sold over three times as many 25-pound kegs of Flake Barley in July as we did in June—9 kegs more would have made it an even increase of 400 per cent. ! And the best part of it all is that a large portion of the sales were REPEAT ORDERS—August promises better things yet.

Packed in attractive wooden kegs holding 25 pounds each of that delicate, yet strengthening—easy to digest—"doesn't-heat-the-blood" breakfast and pudding cereal

Tillson's Flake Barley.

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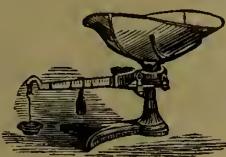
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tell you the amount
of the purchase and
weight at the same
time.

Fitted with agate
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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

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Every facility for handling all kinds of provisions
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It does what other machines cannot do. It generates Gas Cool. It washes and purifies the Gas twice. Automatically removes the Ash from the Carbide. Leaves the Ash perfectly dry and thoroughly exhausted.

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DUNDAS, ONT.

Proprietors and Sole Manufacturers for the Dominion of the
celebrated **CLIFF-WARDLAW GENERATORS.**

MANITOBA MARKETS.

WINNIPEG, Aug. 22, 1898.

THERE is no change in the grain situation since last writing. The weather has been absolutely perfect for the ripening of grain. Prof. Foster predicted a cold wave for the 20th, but it proved the third hottest day of the season. The number of points at which cutting has commenced are, of course, increasing daily. The tension as to possible damage by frost is beginning to be relieved, although it will be fully two weeks, if not more, before all danger is over.

The perennial question of Ontario and British Columbia fruit is again with us. The fruit is arriving, as usual, in a most unsatisfactory condition. Your correspondent saw a carload of tomatoes and pears, in baskets, unloaded Saturday afternoon. The baskets had been piled one upon another and jammed down so tightly, with no passage for the air, that the whole layer of fruit on the top of each basket was all spotted and spoiled. Why Ontario fruit growers continue to pack in this way is a mystery. They have the example of the California fruit growers before them, with their beautifully arranged and carefully iced cars, packed so that the fruit is not crushed, and strapped firm to prevent jostling, and with plenty of air space between the cases. Crawford peaches taken out of one of these cars 19 days after leaving California were in perfect condition. The majority of the dealers here would prefer handling Ontario or British Columbia fruit, but the packing at present prohibits all idea of this market being supplied in this way.

Business is steady and very good for the season of the year. There is a good deal of stir in produce and some changes in prices.

BUTTER—Creamery is bringing from 17½ to 18c., the larger number of sales being effected at the latter figure. Some few factories are still inclined to hold. There is no doubt that the prices paid are purely speculative and depend wholly on how soon the dealers get all they want. The present outlook indicates a drop in the English market, and if that occurs there will be a glut in the western market. The same thing applies to dairy butter, which is held at 12½ to 13c., point of shipment, and for which country dealers have paid as high as 15c. Dairy butter is moving freely.

CHEESE—Very firm and factories holding, in some cases, even their June cheese, having refused 8½c. for it.

EGGS—Very firm at 13c., Winnipeg. The quality is improving.

CURED MEATS—Market is without change for the past week. Quotations are: smoked hams, 11½c.; breakfast bellies, 12c.; backs, 11½c.; shoulders, 9½c.; spiced rolls, 10½c.; dry salt long clear bacon, 9¼c.; extra short clear, 8½c.; extra short clear, smoked, 9½c.; shoulders, 9c.; backs, 10c.; lard, pure, 20-lb. pails, \$1.80; compound, \$1.40; American canvassed hams, 11¼c.; breakfast bacon, bellies, 11¼c.; backs, 11c.

DRIED FRUITS—California dried or evaporated fruits are so high that it looks as if the price would be prohibitive. Apricot

(new stock) cannot be sold under 15c. per lb. Pears are fully 2c. higher than last year, and will sell for 11c.; peaches (unpeeled) at 12c. No stocks are on this market yet, and the orders placed are not large, as the feeling seems to be that the goods would not be salable at such high figures. California prunes are also high, but, as the Bosnia crop is very large, it is thought the price of California prunes will not advance much. There is little movement in either dried or evaporated apples.

CURRENTS—Orders have been placed for these goods, but none will arrive before October. California raisins are higher than last year, but Spanish raisins are slightly cheaper. No sale price has yet been fixed for Winnipeg.

NUTS—All nuts are reported higher, and figs are scarce, particularly cooking figs.

TEA—Large shipments of Japan teas have arrived. The price is from 2 to 3c. higher than last year. The quality is about as usual.

PEPPERS—Both white and black remain firm, but cloves have lowered slightly.

CANNED GOODS—Seem somewhat of a problem just now. Several factories in the east have withdrawn their quotations for raspberries, tomatoes and corn from the Winnipeg market. Raspberries are now quoted from \$2.75 to \$3, and large orders were placed by Winnipeg merchants for raspberries before the price advanced. Gallon apples are quoted very high. It is believed here that the very large shipments of both green and evaporated apples to Germany will seriously effect prices here.

SUGAR—Price remains firm at the advance quoted last week. A good deal of German sugar is being sold here.

COFFEE—Market is dull at 9½c. for No. 5 Rios.

GREEN FRUIT—It begins to look as there might be some difficulty in getting all the California fruit wanted for this market, as both plums and peaches have been scarce this week. Prices have stiffened somewhat, though hardly so much as is warranted by the advance in the primary market. We quote: Peaches, \$1.50 per case; pears, in 50-lb. cases, \$2.50 to \$3; plums, \$1.25 to \$1.40, according to variety; apples, Washington, in 50-lb. boxes, \$1.75; Ontario, in barrels, \$3.50; in baskets, 40c.; pears in baskets, 75c.; Concord grapes, 50c. per basket; oranges, \$4 to \$4.50 per case, according to variety; Messina lemons, \$6; bananas, \$2.50 to \$3; watermelons, per dozen, \$3; new dates, 6c. per lb.

PERSONAL MENTION.

W. L. Hunter, of The Eby, Blain Co.'s sampleroom, is holidaying.

Frank Britton has joined the traveling staff of The Eby, Blain Co., Limited.

Col. Davidson, of The Davidson & Hay, Limited, is taking a week's rest at the sea side.

Joseph A. Bird, a member of the firm of E. M. Dadelszen, Bordeaux, France, spent a few days in Toronto last week.

J. T. James, of Bridgeburg, was in Hamilton last week, looking remarkably well. His Hamilton friends were glad to see him.

C. K. Colson, of C. E. Colson & Son,

Montreal, was in Toronto on Tuesday en route home from a business trip to Hamilton, London, etc. He reported business good.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Alpha Chemical Co. reports large shipments of its lines to the wholesale trade in Montreal and Ottawa this week.

H. P. Eckardt & Co. are giving special value on Sultana raisins.

Warren Bros. & Co. have taken into stock a shipment of choice kippered chicken.

H. P. Eckardt & Co. have now in stock new pack strawberries and raspberries.

T. Kinnear & Co. have received a shipment of "Crown" brand lobster, in ½-lb. tins.

The Snow Drift Co. are putting two dainty little oil jugs on the market filled with extract.

The Eby, Blain Co. have another direct shipment of medium pearl tapioca arriving this week.

Lucas, Steele & Bristol have received a few Ontario maps. Same can be had on application.

Lumsden Bros. are opening this week great value in broken Orange Pekoe tea to retail at 25c.

H. P. Eckardt & Co. are offering Port Hope Boston baked beans and baked beans in tomato sauce.

Attention is drawn to the basket-fired Japan tea being offered to the trade by L. Chaput, Fils & Cie.

T. Kinnear & Co. are offering a line of Valencia raisins at \$1 per box for off-stalk, and \$1.25 per box for fine off-stalk.

The Eby, Blain Co. claim that they are offering gem jars below the market to-day, and invite inquiry for quotations.

L. Chaput, Fils & Cie. are now offering Marshall's preserved bloaters, kippered herring and herring in tomato sauce.

Over 400 cases of New York ginger ale were sent out by W. H. Gillard & Co. last week, and almost every order a repeater.

Lumsden Bros. are particularly well pleased with their Toronto venture, and are talking of purchasing a warehouse there.

Assorted soups, to retail at two for 25c., are in stock with Warren Bros. & Co.; also a shipment of "Empress" salad dressing.

The Alpha Chemical Co. would like to remind buyers that it has added the household ammonia and liquid blackings of all kinds.

"Kiji" tea, new season's goods, will be in stock with Lucas, Steele & Bristol this week in bulk and 5 and 1-lb packets—quality equal to that of last year.

The sale for Boston Laundry starch and Toledo corn starch is 100 per cent. greater this month than last. The outlook on the corn crop is that if rain does not come to the corn belt of Ohio, Illinois and Indiana very soon the price of corn will advance materially.

A Combination of Fine Goods



JUST RECEIVED:

Marshall's Preserved Bloaters.

Marshall's Kipperd Herrings.

Marshall's Herrings in Tomato Sauce.

Armour's Baked Beans in Tomato Sauce, 1-lb., 2-lb. and 3-lb. tins.

Williams Bros. & Charbonneau, Detroit.

Mrs. Jones' Baked Beans in Tomato Sauce, 1-lb., 2-lb. and 3-lb. tins.

Mrs. Jones' Catsup, pints and half-pints.

Yankee Catsup, pints.

Williams Bros. & Charbonneau Sweet and Sour Mixed Pickles.

Williams Bros. & Charbonneau 1-lb. glass Prepared Mustard.

All put up in elegant style—new shape bottles—latest improvements in stoppers—the most attractive bottle to put on your shelves—the best selling goods in all Canada.

To wash down all these delicacies—a small shipment of an extra choice Basket-fired JAPAN TEA.

Ask for samples of it—it is a beauty.

L. Chaput, Fils & Cie.

MONTREAL.

FLOATING GROCERY STORE.

SUMMER visitors and tourists are a considerable source of revenue to many a retail merchant. The latter should do all they can to encourage the organizations being formed to develop this trade—i. e. to bring Americans into Canada for the summer months.

The Muskoka Lake district in Ontario draws hundreds of people every year. There is room for many thousands more. It requires judicious advertising in the United States. It is at present a poor man's resort. It draws a middle class American who often lives cheaper there than at home. We should aim to get the wealthy American who will erect houses costing from \$20,000 to \$100,000 and spend large sums annually, as they do at other places. One New Yorker is reported to have spent already on a place recently purchased in Quebec \$125,000.

In Muskoka, the best and quickest way to get about is by boat. This is the way supplies are transported. There are now two regular "supply boats" on these most attractive waters. One is owned by Hanna & Co., Port Carling, and the other by Homer & Co., Gravenhurst and Rosseau. Both firms are enthusiastic readers of THE CANADIAN GROCER.

Each steamer is a regularly fitted-up grocery store. They do a thriving and steadily increasing trade. Not long ago row boats supplied the demand. Canned and bottled goods have, of course, the chief call. Of these Heinz has the best display, a representative of that firm having personally spent some days at the beginning of the season making inquiry into the class of goods needed. There is a large demand for confectionery. Both firms sell much more on their floating shops during the two months of the Muskoka season than for the whole year in their three land stores. Strange to say, they carry more of Ganong Bros', from St. Stephen, N.B., than any other make. Stower's, Rose's and Montserrat lime juice seem to take a prominent place. Each boat also carries a good stock of packet teas, every one of which bears a Ceylon brand, showing the popularity which this British grown, machine-made tea has attained in this country. Each supply boat has also a butcher's shop attached, the space being leased to local butchers.

Everything is as clean, sweet and attractive as if sold from the best city grocery.

THE WORLD'S APPLE CROP.

M. H. Petersen & Co. have issued their estimate of the world's apple crop. They report the crop in Great Britain is heavier than last year. In Spain and Portugal early varieties are rather light, but later varieties will be heavier. There will be a fair crop

of late varieties in France and Belgium. The crop in Holland and Germany will not be large, except the earlier varieties in Holland, which are heavier.

In the New England States, including Maine and New York, the crop will be about one-half the average, and the quality will be most inferior. Virginia, Maryland, Pennsylvania and Kentucky crops will be about one-third the average. Missouri, Kansas, Arkansas, Illinois and Indiana crop will be considerably less than last year. Michigan, California, Colorado and Oregon will likely produce more than last year.

The Nova Scotia crop is expected to be a fair one. The shipments are estimated this year at over 200,000 barrels.

In Ontario, east of Toronto, there will not be as many as last year, but west of Toronto the general estimate is that there will be many times more than last year.

Much of the crop in Ontario, as well as that of the New England States, is of inferior quality. It is hoped that Canadian shippers will not make the mistake of shipping inferior apples, the result of which must prove disappointing and even prejudice the sale of apples of good quality. The consumer in Great Britain does not object to pay a fair price for apples of good quality, but apples of inferior quality are not wanted.

The prospects are that the fall varieties will not be required in Great Britain, except in very moderate quantities, as their apples and those from the continent will almost answer their requirements until our winter apples are ready for shipment. It is, however, quite possible that the United States may require some of our fall varieties of good quality.

TRADE CHAT.

D. GILLESPIE, general merchant, Stayner, Ont., is taking advantage of the summer quietness in business to visit Chicago.

Warton, Ont., is dealing with a Toronto manufacturing company who employ about 20 hands all the year, with a view to having them locate in that town.

The first carload of fruit over the Grand Trunk for the Eastern Provinces consisted of 12 tons of grapes, peaches, pears, plums and apples from C. P. Carpenter & Sons, Winona. It was shipped last week.

J. J. Holland, formerly an employe in the grocery department of McArthur & Harper, Kamloops, B.C., has opened out as grocer at the corner of Victoria street and Third avenue, Kamloops.

Our exports during the first seven months of this year show a decrease of \$6,313,847 as compared with the corresponding period of last year, while our imports have in-

creased by \$10,538,224.—London, Eng., Daily Mail.

At the meeting of the creditors of The Queen Biscuit Co., St. John, N.B., on Thursday last week, J. F. Merritt and I. H. Northrup were appointed inspectors. The liabilities of the estate are over \$20,000, the assets about \$7,500.

Chatham, Ont., is likely to have an evaporating factory started there soon. W. H. Tighe, a grain buyer of that town, is said to be completing arrangements for a factory to evaporate 1,000 bushels per day, and a Belleville expert, Mr. Graham, who was thinking of commencing operations in Wallaceburg, has, according to The Chatham Banner, decided to start in Chatham, if he can secure enough apples in the vicinity of that town.

CANADA'S COMMERCIAL AGENTS.

Following is the correct official list of Canada's commercial agents:

J. S. Larke, Sydney, N.S.W., agent for Australasia.

G. Eustace Burke, Kingston, Jamaica, agent for Jamaica.

Robert Bryson, St. John, Antigua, agent for Antigua, Montserrat and Dominica.

S. L. Horsford, St. Kitts, agent for St. Kitts, Nevis and Virgin Islands.

Edgar Tripp, Port of Spain, Trinidad, agent for Trinidad and Tobago.

C. E. Sontum, Christiana, Norway, agent for Sweden and Denmark.

D. M. Rennie, Buenos Ayres, Argentine Republic, agent for Argentine Republic and Uruguay.

In addition to their other duties, the undermentioned will answer enquiries relative to trade matters, and their services are available in furthering the interests of Canadian traders:

J. G. Colmer, 17 Victoria street, London, S.W. England.

Thomas Moffatt, 16 Church street, Cape Town, South Africa.

G. H. Mitchell, 15 Water street, Liverpool, Eng.

H. M. Murray, 40 St. Enoch square, Glasgow, Scotland.

Harrison Watson, curator Imperial Institute, London, England.

The above appears in a newspaper which claims to be in touch with the Canadian Department of Trade, and is, no doubt, authentic.

We have frequently pointed out the need of sending more business men to Parliament, and fewer professional men. We are a commercial people. We live by trade, whether we are farmers or merchants. The above list shows that our Governments—Liberal and Conservative—fail to grasp the business situation. Our best market is the United Kingdom. The possible sale of our goods in the other countries mentioned above is infinitesimal, compared with the British consumption. Yet, we engage men and send them to these unimportant centres to develop a demand for Canadian goods, while our Governments neglect to do the same in our most important markets.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a
eculiar
iquancy, and is more
generally used than other

SAUCES.

*Paterson's Wor'ster Sauce
is the best value on
the Market.*

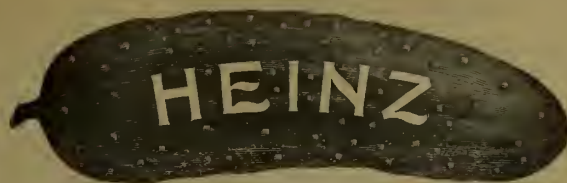
PREPARED BY—

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

ROSE & LAFLAMME, MONTREAL,



Pickles.

Those who try them will order Heinz's Baked Beans with Tomato Sauce of you the second time. It will pay you to push them.

Others of our Popular Specialties are:

**Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce**

For sale by—

**H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.**

MEDALS--

**PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.**

The GENUINE
always bear this
Keystone trade-mark.



BE SURE

When you order Potted Cheese
that you get



The Package is Handsome.
The Cheese is the Best.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

NORMAN MCLEOD, general merchant, Charles Cove, Nova Scotia, is offering to compromise at 50 cents on the dollar.

J. A. Bussiere, grocer, Quebec, is offering 35 cents on the dollar.

Wm. F. Watson, grocer, Warren, Ont., has assigned to J. M. McNamara.

R. J. Tinning, general merchant, Regina, Man., has assigned to W. S. Rough.

The Montreal Excellence Cigar Co., Montreal, has assigned to Kent & Turcotte.

PARTNERSHIPS FORMED AND DISSOLVED.

Bertrand & Mercier, cheesemakers, Ireland, Quebec, have registered partnership.

Copartnership has been registered by A. P. Lewis only, under the style of Sheldon, Lewis & Co., grocers, Yarmouth, N.S.

Loan Martineau and Joseph A. Richard have registered a partnership under the style of L. Martineau & Co., wholesale confectioners, Montreal.

SALES MADE AND PENDING.

J. W. Vaughan, grocer, Wolfville, N.S., has sold out.

The assets of Decary Freres, grocers, Montreal, are to be sold.

The stock of Hector Hudson, general merchant, St. Angele, Que., has been sold.

The stock of H. E. Bourdon, grocer, Montreal, has been sold at 40c. on the dollar.

J. H. Fisher, grocer, flour and feed dealer, Kingston, Ont., is advertising his business for sale.

C. H. Clements, general merchant, Liverpool, N.S., is advertising his business for sale.

The stock of D. McIntosh, general merchant, Dauphin, Man., has been sold to T. Finkelstein, at 70c. on the dollar.

CHANGES.

Martin Phelan has commenced business as tobacconist in Quebec.

E. Blong & Son, grocers, Toronto, have sold out to W. H. Blewett.

L. Fortin, fruit and fish dealer, Vancouver, has gone out of business.

J. E. Vanderburgh, grain dealer, Thornedale, Ont., has sold out to E. Tolton.

G. E. Wallace & Co., butter dealers, Halifax, have sold out to the Acadia Dairy Co.

The St. Laurent Tobacco Co., St. Laurent, Que., has obtained charter of incorporation.

Daley & Co., grocers and liquor dealers, New Glasgow, N.S., has sold out to John R. Smith.

Thomas Nicholson, manufacturer of soda water, etc., St. Catharines, Ont., has been succeeded by W. H. Tyson.

Freeman Small, general merchant, Tiverton, N.S., has registered consent for his wife, Lizzie Small, to do business in her own name.

FIRES.

John Harrington, manufacturer of cider, Toronto Junction, has been burned out.

D. J. Jamieson & Son, general merchants, Vankleek Hill, Ont., has been burned out.

DEATHS.

Murdock McPherson, general merchant, Mabou, N.S., is dead.

A. N. Cunningham, general merchant, Antigonish, N.S., is dead.

BETTER THAN TRADING STAMPS.

A Chicago electric company builds a machine something on the principle of a cash register. It provides a method of giving five per cent. rebate to the customer that possesses many advantages over the trading stamp scheme. It has sixteen keys, representing various amounts, from twenty-five cents to six dollars. The cashier, upon receiving payment for any purchase, presses down the key which represents the amount of the purchase. The device is such that the twentieth strike of each key rings an electric gong. When this gong rings the money is refunded, with the purchase, to the purchaser. Thus the merchant gives away every twentieth purchase at fifty cents, at one dollar, etc. Some dealers using it place an immense gong on the street, connected by wire with the indicator on the inside, and when a customer receives a gift the fact is proclaimed for a block up and down the street.—Advertising World.

"SMOKING" TO "CURE" IT.

At Southwark police court, yesterday afternoon, Inspector Ashdown asked Mr. Paul Taylor to condemn some tons of Canadian bacon lying at Cotton's wharf. It being inconvenient to bring so large a quantity to the yard of the court, the magistrate proceeded to the wharf and inspected the bacon.

Dr. Younger, medical officer, said the bacon was wet, green, putrid and unfit for human food, but that a great deal of it was not in such a bad condition, and some might be fit for food after having been smoked.

It was arranged that the smoking process should be conducted by instalments.

At the end of the week, the magistrate is to make an order for destroying all the condemned bacon.—Star, London, Eng., August 11.

[Remarks: This is the bacon referred to in last week's issue, which had been damaged through the stranding of the steamer on which it had been shipped.—Editor, CANADIAN GROCER.]

CANADA'S BIG DISPLAY.

IN the International Hall at the Trans-Mississippi Exposition, Omaha, the largest exhibit is that of the Dominion of Canada. It occupies 5,000 feet of floor space and 6,000 feet of wall space, covered with the best the country can produce. It is an agricultural, mineral, forestry and dairy exhibit combined. The location is first-class, taking in the main entrance to the building. C. H. Myers, commissioner from the Dominion of Canada, is in charge, assisted by W. V. Bennett, the resident Canadian agent, and his daughter, Miss June Bennett. The exhibit is viewed by ninety per cent. of the Exposition visitors, a vast proportion of whom are astonished by the great showing of the country's resources here made. Wheat that grades "No. 1 hard northern," and is produced to the amount of thirty-eight to forty-five bushels per acre all through the Dominion is the principal agricultural product shown.

The lumber exhibit is interesting as well as instructive, both on account of the numerous samples and the character of the exhibits. There are some oak, pine, poplar, birch, hickory, walnut, maple, cedar, and a score of other varieties of the woods of the forest. One of the most interesting is a slab cut from a log of hard pine. It is six feet across, and Mr. Myers vouches for the statement that the tree from which this plank came measured 150 feet to the first limb.

A great showing of apples, pears, plums and other fruits is also made.

In grasses there is no end to the display. There are all of the varieties grown in the United States, both tame and wild, and the assertion is made that some of them produce as high as three tons per acre.

In the centre of the court is the mineral display. Three large cases are filled with rich specimens of gold, silver, copper, lead, zinc, tin, iron and other metals from the gray sulphates to the most beautiful and delicate forms of crystallizations.

The low railroad rates now in force make it possible for many Canadians to visit the Omaha Exposition.

MONEY WEIGHT SCALE.

Computing or money weight scales are getting more popular every day with the grocers. Mistakes are not made in calculating the price of the goods and the weight and price is given at the same time, so that a boy can weigh on them as well as an expert with a big bump of calculation on his head. The scales will last a life time and are beautifully finished. C. Wilson & Son, of the Toronto Scale Works, Toronto, are the manufacturers.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE
TOBACCO
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

TORONTO SPECIAL MACHINERY CO.

Manufacturers of
TEA, COFFEE,
SPICE and FLOUR MIXERS
154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Supplementary Outlet, Lake Manitoba," will be received at this office until Monday, 12th September next, for the excavation of a supplementary outlet for increasing and regulating the outflow of the waters of Lake Manitoba through Fairford River, according to a plan and a specification to be seen at the office of W. F. Gouin, Esq., Resident Engineer, Winnipeg, Man., and at the Department of Public Works Ottawa.

Tenders will not be considered unless made on the form supplied and signed with the actual signatures of tenderers.

An accepted bank cheque, payable to the order of the Minister of Public Works, for four thousand dollars (\$4,000.00), must accompany each tender. The cheque will be forfeited if the party decline the contract or fail to complete the work contracted for, and will be returned in case of non acceptance of tender.

The Department does not bind itself to accept the lowest or any tender. By order,

E. F. E. ROY,
Department of Public Works, Secretary.
Ottawa, August 5th, 1898.

Newspapers inserting this advertisement without authority from the Department will not be paid for it. (35)

FANCY

INDIA BRIGHT
JAVA

ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

MOUNT
ROYAL
MILLS

D. W. ROSS CO.
Agents

RICES



THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

DON'T BUY

— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

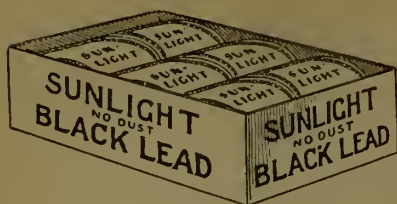
GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO.

Wholesale
Grocers,

LONDON, ONT.

A 1 QUALITY

The highest grade of

TABLE OLIVE OIL

ever imported into Canada.



*

RAE'S FINEST
SUBLINE
OLIVE OIL

Quarts, per dozen - \$5.50
Pints, per dozen - 3.25
Half-pints, per dozen - 2.00
Gallons, Finest Sublime - 2.50
Gallons, Sublime - 2.25

Write for sample
lot and you
will REPEAT.

The Best Quality in Jams, Jellies and Marmalades

Is known
as . . .Southwell's Pure
Fruit

Experienced Manufacture.

Honest Value in every Jar.

Will bring New Customers to your Store.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

Aug. 25 1895.
Quotations for proprietary articles, brands,
etc., are supplied by the manufacturers or
agents, who alone are responsible for their
accuracy. The editors do not supervise them.
If a change is made, either an advance or de-
cline, it is referred to in the market reports
as a matter of news, whether manufacturers
request it or not.

BAKING POWDER.
PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend— Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond— 1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	30
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz.	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz.	cases
1 lb. tins, 2 to 4 doz. cases	1 5
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz.	cases 2 00
cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERNEY CREAM BAKING POWDER	
1/4 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/2 " 3 " " "	1 25
1 " 2 " " "	2 25

BIRD SEEDS

BAKER, COTTAM & CO.

" Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 18 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 43 "	0 03



BLACKING.

P.G. FRENCH BLACKING

per gross	
No. 4, 1/4 grs. lxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases	Per Gross
French Oil in 3-doz. cases	\$ 22 00

Reliable Shoe Dressing	9 00
Ecliptic Combination	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co.	9 00
French Castor Oil	9 00
Alpha Chemical Co.	9 00
Refined Sweet Oil	9 00
Alpha Chemical Co.	7 80
Turpentine	4 50
Moody's Non-Corro-	sive Inks

Shoe Blacking— in 1/4 gross cases	per gross
Reliable French Blacking, No. 5	9 00
" " " "	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2	per gross 9 00
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Stove Polish—	per gross
Quickshine	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Stove Polish—	per gross
Quickshine	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Stove Polish—	per gross
Quickshine	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Stove Polish—	per gross
Quickshine	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

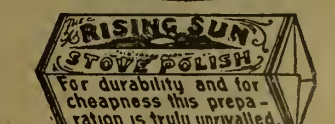
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
Reliable Stove Pipe Varnish	1/2 gross cases
6-oz. bottles	14 40
Quickshine Pipe Varnish	1/2 gross cases
prepacked top tins	12 00

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz.	
size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz.	
size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

STOVE POLISH



Rising Sun, 6 ounce cakes, half gross	Per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00



BENSON'S

Canada Prepared Corn

FOR BLANC MANGE, CUSTARDS, ETC.
NO ADULTERATION.

FORTY YEARS ON THE MARKET

AND QUALITY STILL UNSURPASSED.

"Better order some, it's a great seller."

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00 M
Stovepipe Varnish, 4 oz. bottles.... 1 00
Boston Brunswick Black, 8 oz. bot's.. 1 75

Enameline.



No. 4—3 dozen in case \$4 50
No. 6—3 dozen in case 7 50

CORN BROOMS

BOECKH BROS. & COMPANY. per doz.
Carpet Brooms— net.
"Imperial," extra fine, 8, 4 strings.. \$3 50
" " " 7, 4 strings.. 3 30
" " " 6, 3 strings.. 3 10
"Victoria," fine, No. 8, 4 strings.. 3 10
" " " 7, 4 strings.. 2 90
" " " 6, 3 strings.. 2 90

"Standard," select, 8, 4 strings.. 2 85
" " " 7, 4 strings.. 2 70
" " " 6, 3 strings.. 2 40
" " " 5, 3 strings.. 2 20

BLUE.

KEEN'S OXFORD. per lb
Per lb..... \$0 17
10 lb box lots or case..... 0 16
Reckitt's Square Blue, 12-lb. box.... 0 17
Reckitt's Square Blue, 5 box lots.... 0 16

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars..... \$1 20
" (in cream pitcher) 35 5c bars 1 20
" (in sugar bowl) 36 5c bars 1 25
" (in glass jar) 115 5c pkgs.. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 23 5c packages.. 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs.. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 00
Variety Gum (with book in each box) 150 1c pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c pieces..... 0 75
Flirtation Gum (English or French wrappers) 115 1c pieces..... 1 20
Mexican Fruit, 36 5c bars..... 0 90
Sappota, 150 1c pieces..... 0 75
Orange Sappota, 150 1c pieces..... 0 75
Black Jack, 115 1c pieces..... 0 75
Red Rose, 115 1c pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2
CADBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages..... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb
Rock Chocola, loose..... 0 40
" 1-lb. tins..... 0 42 1/2
Cocoa Nibs, 11-lb. tins..... 0 35
TODDUNTER, MITCHELL & CO.'S.
Chocolate— per lb
French, 1/4's—6 and 12 lbs..... 0 30

Caracas, 1/4's—6 and 12 lbs..... 0 35
Premium, 1/4's—6 and 12 lbs..... 0 30
Sante, 1/4's—6 and 12 lbs..... 0 26
Diamond, 1/4's—6 and 12 lbs..... 0 22
Sticks, gross boxes, each 1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " " 0 25
London Pearl, 12 and 18 " " 0 22
Rock " " " " 0 30
Bulk, in boxes..... 0 18

Royal Cocoa Essence, packages..... 1 40

BENDSOP'S ROYAL DUTCH COCOA.

1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " 2 " " " 4 50
" " " 1 " " " 8 50

Ralston Health Club boxes 6 lbs..... 45

per lb.

CHOCOLAT MENIER.

Vanilla—per lb.
1 case 5 case 1 case
lots. lot. lot.
Yellow wrapper..... \$0 32
Pastilles—per case, per box.
108 bxs. to the case..... \$0 00
Croquettes—per case, per pkg.
9 bxs. of 12 packages... \$20 00
\$0 20



FRY'S.

Chocolate— per lb.
Caracas, 1/4's, 6-lb. boxes..... 0 42
Vanilla, 1/4's, 6-lb. boxes..... 0 29
"Gold Medal" Sweet, 1/4's, 6-lb. boxes..... 0 29
Pure, unsweetened, 1/4's, 6-lb. boxes..... 0 42
Fry's "Diamond," 1/4's, 14-lb. boxes..... 0 24
Fry's "Monogram," 1/4's, 14-lb. boxes..... 0 24

Cocoa—

Concentrated, 1/4's, 1 doz. in box.. 2 40
" " " " 4 50
" " " " 8 25
Homeopathic, 1/4's, 14-lb. boxes ..
1/2 lbs. 12 lb. boxes

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, (Toronto.)

Mott's Broma..... per lb. 0 30
Mott's Prepared Cocoa..... 0 28
Mott's Homeopathic Cocoa (1/4's)..... 0 32
Mott's Breakfast Cocoa in tins..... 0 45
Mott's No. 1 Chocolate..... 0 30
Mott's Breakfast Chocolate..... 0 28
Mott's Caracas Chocolate..... 0 40
Mott's Diamond Chocolate..... 0 23
Mott's French-Can. Chocolate..... 0 18
Mott's Navy or Cooking Chocolate... 0 28
Mott's Cocoa Nibs..... 0 35
Mott's Cocoa Shells..... 0 05
Vanilla Sticks, per gross..... 0 90
Mott's Confectionery Chocolate. 0 21 0 43
Mott's Sweet Chocolate Liquors. 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.. \$3 75
Cocoa Essence, 1/4 lb. tins, per doz.. 2 25
Soluble Cocoa, No. 1 bulk, per lb.... 0 20
Diamond Chocolate, 12 lb. boxes,
1/2 lb. cake, per lb..... 0 25
Royal Navy Chocolate, 12 lb. boxes,
1/2 lb. cake, per lb..... 0 30
Mexican Vanilla Chocolate, 12 lb.
boxes, 1/4 lb. cake, per lb..... 0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

1/2 lb. Packages, 15 or 30 lb. cases.... 0 27
1/2 & 1/2 lb. " " " " 0 27 1/2
1/4 " " " " 0 28
1/4 " " " " 0 28
1/4 " " " " 0 29
1/4 " " " " 0 29
1/4 " " " " 0 30

Bulk—

White Moss, 10, 15 or 20 lb. Brls. 0 18
Feather Strip, " " " " 0 20
Ribbon, " " " " 0 18
Special Shred, " " " " 0 16
Macaroon, " " " " 0 16
Crown Desic'd, 12, 20 25 " " 0 16
Special, " " " " 0 15

STANDARD COCOANUT MILLS.

Feather strips 18 21
Cream shredded 17 20
Standard 15 18
Macaroon 15 17
Dessicated 14 16
Shavings, in packages..... 16 18
Cream shredded, 1/4 lbs. 29
" " 1/2 lbs. 28

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vine-
 gars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works:
 VICTORIA, B.C.

COX'S GELATINE Always
 Trustworthy.
 ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON &
 SON, Montreal. In Nova Scotia, E. D. Adams, Hal-
 ifax. In Manitoba, Buchanan & Gordon, Winnipeg.

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 TORONTO, ONT.

BUTTER
TUBS

:::with:::

"Wire or Wooden"

HOOPS

In Spruce, ASH or Tin
 LINED.

Made in 10, 20, 30, 50 and 70-lb. Sizes.

Write for Quotations
 ..TO..

Boeckh Bros. & Company
 Toronto, Ont.

Manufactured by
 The Wm. Cane & Sons Mfg. Co., Limited,
 Newmarket.

It Sometimes Happens

COW
BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

A fortune will be spent this season to thoroughly advertise Monsoon ^{Indo Ceylon} Tea in every city, town and hamlet throughout Canada, and thousands of packages of Monsoon are giving trial—proof everywhere that it is the nectar among teas. It will pay you to handle Monsoon—because it is the best of the best advertised teas.

The Monsoon Tea Co.
 7 Wellington St. W., Toronto.



**"The Scrubbers
 are Coming"**

That great army of house-
 hold workers (the women)
 are homeward bound from the summer vacation.
 Dust and dirt are going to catch it **now!**
 Think of the Brooms and Brushes they'll need
 —they'll want the best they can get for the
 money they pay. Are you stocked up for the
 onslaught?

Boeckh's Brooms and Brushes pay a grocer
 a good clean profit, and they never fail to
 satisfy. Our illustrated book will help you to
 decide — send for it, it's free to all grocers.

**Boeckh's Brooms
 and Brushes.**

BOECKH BROTHERS & COMPANY, Mfrs.
 Toronto, Ont.

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz. \$9 00
Medium Size, cases 1 doz. 4 50
Small Size, cases 2 doz. 2 40
Individual, cases 2 doz. 1 00

PARAGON
MILLAR'S ROYAL
CANADIAN CHEESE
THE T. MILLAR PARAGON CHEESE CO.
HEMPHILL CANADA

MILLAR'S PARAGON Per doz.
Large Size, cases 1 doz. \$9 00
Medium Size, cases 1 doz. 4 50
Small Size, cases 2 doz. 2 40

CLOTHES PINS.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

COFFEE.

JAMES TURNER & CO. per lb.	
Mecca	0 34
Damascus	0 30
Cairo	0 20
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 33
Houlton Blend	0 30
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles, all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—oz. bottle, per doz.	0 90
2 1/2 " " " "	1 50
4 " " " "	2 00
8 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	3 50
8 " "	7 00
P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	\$5 00
4 oz. " "	4 00
3 oz. Plain bottles	5 00
4 oz. " "	3 00
1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 60

FOOD.

ROBINSON'S BARLEY AND OATS. per doz.	
Patent Barley, 1/2 lb. tins	1 25
" 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.	
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

1 Quart size, per doz	1 15
2 Quart size, per doz	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	11 40
" 2.	9 50
Filter Butter Tube (30 lbs)	3 80
Nests of 3.	2 85

Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry	2 00
Apricot	1 75
Black Currant	1 85
Other Jams	1 55 1 90
Red Currant Jelly	2 75



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calve-foot and grape fruit, 3 doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, \$1.25 per doz.
Lemon, white, pink, canary and Kermeline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	0 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetthey's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins	per doz. \$1 40
1/2 lb. tins	2 50
1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25
F. D., 1/4 lb. tins	per doz. 0 85
1/2 lb. tins	1 45
FRENCH MUSTARD	
Crown Brand—(Robert Greig & Co.)	
per gross	per gross
Pony size, \$7 50	Beer Mug, 16 20
Small Med. 7 50	Tumbler, 11 50
Medium, 10 80	Cream Jug, 21 00
Large, 12 00	Sugar Bowl, 22 00
Spoon, 18 00	Caddy, 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard, bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 25

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90



SILVERINE.

Per gross, \$4 85
No. 1—5c. size
No. 2—8c. size
No. 3—10c. size

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00
Case of lbs. and 1/2 lbs. (containing 30 lbs. and 60 1/2 lb. packages) per box, \$3.00
case of 5c. pkgs (containing 96 pkgs., per box, \$3.00)

SOAP.

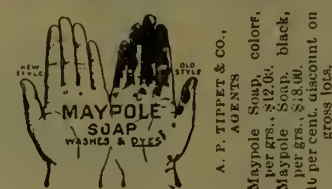


1 box and less than 5 boxes and upward, 4 00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

"Ivory Bar" is put up in 1 lb., 2-16 lb., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



MAYPOLE SOAP.

WASHES & DYES.

A. P. TIPPET & CO., AGENTS.

Maypole Soap, color, per gross, \$12.00	black, 10 per cent. discount on gross lots.
Maypole Soap, color, per gross, \$12.00	black, 10 per cent. discount on gross lots.
Maypole Soap, color, per gross, \$12.00	black, 10 per cent. discount on gross lots.
Maypole Soap, color, per gross, \$12.00	black, 10 per cent. discount on gross lots.

STARCH.

EDWARDSBRO STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls. and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co's Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2

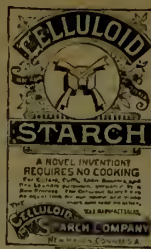
KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1 lb. pkgs. 0 08 6-lb. boxes, sliding covers GLOSS (12-lb. boxes each crate) 0 06 1/2 PURE { 40-lb. boxes, 1-lb. pack. 0 07 48-lb. " 16 3-lb. boxes. 0 07 For puddings, custards, etc.	
OSWEGO { 40-lb. boxes, 1-lb. packages 0 07 1/2 CORN STARCH { 6 bundles 0 06 ONTARIO { 33-lb. to 45-lb. boxes, STARCH 0 06 STARCH IN { Silver Gloss 0 07 1/2 BARRELS { Pure 0 06 1/2	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enameled canisters, 8 in crate 48 lbs	0 07 1/2



Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Celluloid Starch—	
per case	3 50
Culinary Starch—Chalenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2



TEAS.	
SALADA CEYLON.	
Brown Label, 1 1/2 & 1/8	wholesale 20c., retail 25c.
Wholesale Retail	
Green Label, 1s and 1/2s	0 22 0 30
Blue Label, 1s and 1/2s and 1/8s	0 30 0 40
Red Label, 1s and 1/2s	0 36 0 50
Gold Label, 1/2s	0 44 0 60
Terms, 30 days net.	



RAM LAL'S (lead packages)	
Cases, each 60-lb.	0 35
" 60 1/2-lb.	0 35
" 30 1-lb.	0 35
" 120 1/2-lb.	0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black nr mixed.	
Black Label, 1-lb., retail at 25c	0 19
" 1/2-lb.	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58
Terms, 3 per cent. off 30 days.	

CROWN BRAND.	
(Ceylon in lead packages)	
Wholesale Retail	
Red Label, 1-lb. and 1/2-lb.	0 35 0 40
Blue Label, 1-lb. and 1/2-lb.	0 38 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2-lb.	0 19 0 25
Japan, 1-lb.	0 19 0 25

TORRACOS.

EMPIRE TORRACOS CO.	
Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing—	
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Na row 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 hrs. in case)	0 2

WOODENWARE.

THE E. B. EDDY CO.	
per doz	
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50
Matches—	
5-Case Single	
Lot. Case	
Telephone	\$3 25 \$3 45
Telephone	3 05 3 25
Parlor	1 30 1 40
Red Parlor	1 50 1 60
Safety No. 1, wall box	1 40 1 50
" No. 2, slide box	2 80 2 90
" No. 3, capital	2 75 2 85
Flamers, slide boxes	2 25 2 35
" wax stems	3 20 3 30
Tiger	2 65 2 85
BOECKH BROS. & CO.	
per doz	
Washboards, Leader Globe	1 25
" Improved Globe	1 40
" Standard Globe	1 50
" Solid Back Globe	1 60
" Jubilee (perforated)	1 90

CADBURY'S CHOCOLATES

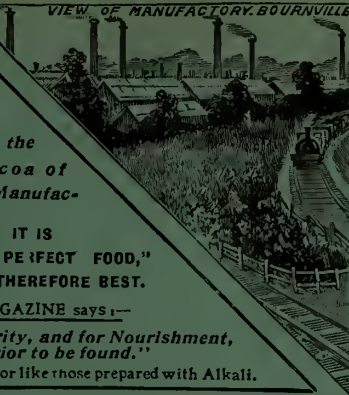
ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.



SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL

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To buy well, watch the latest prices and information in the special trade press.

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The Hardware and Metal Merchant.
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MacLEAN PUBLISHING CO., Limited
Montreal and Toronto.

GRIMBLE'S ^{English Malt} Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

BUY Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.

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CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer \$3.00

Send for Samples.

THE DRY GOODS REVIEW

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The Best Grocers make
a point of Keeping it
always in Stock.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



No. 94. Cream-Cut Glass Pattern, Silver-Plated Mounting. Above cut 1/2 size.

NEW
NOVEL
NICE

The "Minto"

RETAILS AT 25c. EACH.

The best assortment of Fancy Articles ever offered to the Trade. All new and quick sellers. 12 different articles in the assortment of Cut Glass Pattern, with Silver-Plated Mountings. Write for particulars early.

Gowans, Kent & Co.
TORONTO.

Dainty, Delicious

and appetizing mince pies can be prepared from **Wethey's Condensed Mince Meat**.



Once tried always used. It is a perfect seller, and without doubt the finest Condensed Mince the world has ever produced.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

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TREASURER

ESTABLISHED 1849.

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MERCANTILE AGENCY
THE BRADSTREET COMPANY,

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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially strongest organization of its kind working in one interest and under one management—with wider ramifications, with more capital invested in the business, and a expanded more money every year for the collection and dissemination of information than any similar institution in the world.

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OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL



A Large
Bronze **CLOCK**
with **CHEWING GUM.**

It goes with the following assortment, viz.:

70—5c. Bars Tutti Frutti	-	-	3.50
23—5c. Packages Pepsin Tutti Frutti	-	-	1.15
36—5c. Bars Globe Gum	-	-	1.80
20—5c. Packages Globe Pepsin	-	-	1.00
75—1c. Pieces Longfellow	-	-	.75
Bronze Flower-Girl Clock	-	-	5.00

Price, Complete, \$6.50. \$13.20

If your wholesaler has not any in stock or is just all out of them, send postal card to us, and we will have your order attended to.

ADAMS & SONS CO.

11 and 13 Jarvis St. - - TORONTO, ONT.

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 2, 1898.

No. 35

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Left side emblem: TO THE COURT OF HOLLAND AND THE KING OF ITALY
Right side emblem: PURVEYORS TO H.R.H. THE PRINCE OF WALES
Bottom left emblem: Bull's Head Trade Mark
Bottom right emblem: 1878 CROSS OF THE LEGION OF HONOUR

**ARMEDA CEYLON
TEA
HAS THE FLAVOR**

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

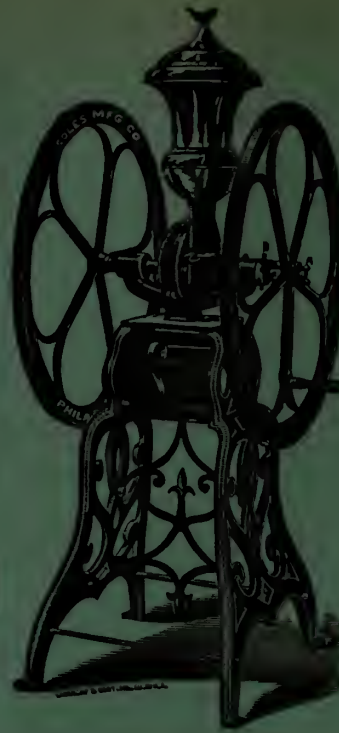
Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**



Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

CUT TOBACCOS...

These brands are pushed by all dealers who look for
intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in
Canada. All the standard makes.

Jobbers in any locality will quote you prices.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

MORNING DEW

Virginia Flake Cut

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Virginia Cut Plug.

GOLDEN LEAF

Virginia Cut Plug.

HUDSON (For Smoking
or Chewing.)

Kentucky Curly Cut

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

The Best Grocers make
a point of Keeping it
always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Choose Which.

One Big Profit, or— the Regular, Satisfied Customer.

“You can't eat your cake and have it too”—you've got to **give up** something in this world to get something. You can't make great big profits on a small article without sacrificing quality.

Isn't it better judgment to hold on to the trade of the woman who has confidence in you, than to juggle with that faith for a few cents extra profit?

A woman combines two unique operations in one, when she uses that Modern English Home Dye of highest quality—Maypole Soap. **It washes and dyes at the same time.** It is as sure as sunrise in the even brilliant color it yields. It never streaks.

And all women like the cleanliness and ease with which they handle it. It is absolutely fadeless.

“Choose which”—**one** big profit on old-fashioned, uncertain powder dyes and no further business from the woman who buys them, or—a regular trade from the satisfied customer who buys the Home Dyes of Highest Quality.

Maypole Soap Dyes.

Sold by leading wholesalers everywhere.

A. P. Tippet & Co., General Agents for Canada

8 Place Royale, Montreal.

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

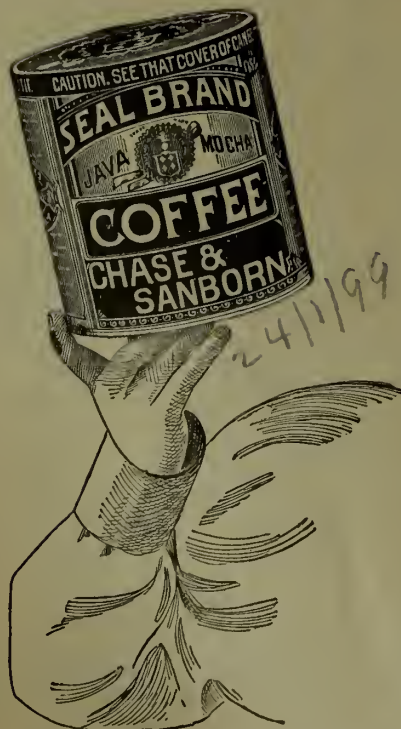
Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada



STRAIGHT GOODS

FAIR DEALING

NO DECEPTION

Established on such a basis no wonder that **Seal Brand** Coffee has become famous. It deceives neither grocer nor consumer.

CHASE & SANBORN
MONTREAL.

GREIG'S

Always reliable . . .

PURE and STRONG

CROWN

EXTRACTS

The Greig Manufacturing
Company, Montreal.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

GILLARD'S NEW PICKLE

Packed 2 dozen
in case.Single case lots,
\$3.40.Five case lots,
\$3.30.

Is undoubtedly the best pickle
in the world. Just as good as
GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been
awarded for superior excellence.

6,000 leading hotels and
restaurants throughout Great
Britain use them exclusively.

GILLARD'S NEW SAUCE

Is unequalled for gravies, soups, etc. None better. Brl. lots of 12 doz. \$1.75; single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford



WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

BRUNNER, MOND & Co.'S

Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

BEST IN
THE MARKET


PUREST THAT
CAN BE MADE


SOLD FROM

ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE, PLAIN and SPICED

MALT VINEGARS

Owing to the new preferential duties our prices in Canada will now be very much reduced.

Brewery, Bristol, England.

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St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Charlottetown, P.E.I.—HORACE HASZARD,

Halifax, N. S.—S. PETERS & CO.

You are a Judge

You have sold enough tea to know good from bad, not by price but quality, so you cannot fail to see that

Ceylon and Indian Teas

far excel those of China and Japan, or, in fact, any other country, for *Purity, Cleanliness, Popularily* and *Economy*. Therefore there can be no question whatever as to which is the most profitable to handle.

**Buy Them.
Try Them.**



AURORA CEYLON TEA

The New Flavor

**Delightful
Refreshing
Invigorating**

Just the Tea to increase your trade and profits. **Absolute purity and high standard of quality** always maintained. **Packages**---1-lb. and 1/2-lb. The hand-somest on the market.

Retails at 35, 40, and 50 cents, and leaves the retailer a good profit.

W. H. GILLARD & CO. AGENTS FOR CANADA, **HAMILTON**



WE EXTEND AN

Invitation



To all Our Friends

who visit the Industrial Fair, Toronto, and the Western Fair, London, to try a cup of "Grand Mogul" Tea. We also extend to our friends who visit the Western Fair, London, a cordial invitation to visit our warehouse, on York Street, where our travellers will be glad to welcome you, and will be pleased for you to make it your headquarters while in the city. Our Offices and Sample Room will be at your disposal.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

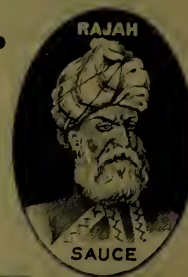
LONDON, ONT.



Batty & Co.

ESTABLISHED 1824

LONDON.



**OLIVES
AND
PURE
OLIVE
OILS.**



**INDIAN
CURRIES
AND
CHUTNIES.**

Makers of High-class

**PICKLES
OF
ALL KINDS.**



**SAUCES
OF
ALL KINDS.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 2, 1898.

(\$2.00 per Year) No. 35

THE TEA STANDARD QUESTION.

VIEWS OF THE TRADE IN REGARD THERETO.

AS the members of the grocery trade well know, at the last session of Parliament a bill was passed authorizing the Customs Department to fix standards for the regulation of tea importations into Canada. With commendable judgment, the Minister of Customs is enlisting the co-operation of importers in fixing these standards. About a month ago, he met a number of them in Ottawa, and, in November next, another conference will be held, when it is expected the standards will be fixed.

After the standards had been fixed in the United States, there was, it will be remembered, a great deal of irritation because of the unjust working of the methods and regulations. This should be avoided in Canada as much as possible, and, in order that it may be, THE CANADIAN GROCER proposes to print a series of interviews, giving the views of importers upon this important question, continuing it from week to week, until the subject has been sufficiently threshed out.

A BROKER'S VIEW.

Mr. George Musson, of Musson & Co., Toronto, in reply to a question, said: "While I believe all pure teas should be admitted, irrespective of price, yet, with standards in the United States and none here, Canada would be made the dumping ground for all kinds of trash. If we were to have reasonable standards here, not only would this be prevented, but, furthermore, the tendency would be to prevent the manufacture of trashy teas. Take Japan, for instance. If the people there found there was no market for trashy teas they would naturally stop making them. I do not say Canada should fix standards equal to those of the United States. And as far as Indian and Ceylon teas are concerned, it would be

safe to be guided by the English practice, for teas that are fit for consumption there should be fit for consumption here. You can get, you know, some very nice Indian and Ceylon teas from London at from 6 to 6½d.," concluded Mr. Musson.

OPINIONS OF TEA PACKERS.

Mr. P. C. Larkin, of the Salada Tea Co., said: "I am in favor of standards, and what is more I am in favor of the standards being real good teas—standards that would prevent all low-grade teas coming into the country. Not only would this be beneficial to the consumer from a point of health, but it would also be a good thing from the trade's standpoint. Everyone in the grocery trade knows that the lower the grade of tea the poorer is the profit per pound they receive. For instance, if he retails tea at 20 or 25c. his profit cannot be more than 4 to 6c. per lb., whereas if he retails tea at 40c. his profit is 10c. per lb. And, besides this, the better the tea the larger the consumption. Therefore, I would recommend standards which would be of good quality, and nothing under those should be allowed to come in. This, in the first place, would be beneficial to the public health, and, in the second place, it would be beneficial to the wholesaler and retailer."

"Would you favor the United States standards?"

"I would favor standards quite as high. Otherwise tea rejected there would be shipped to Canada. I know of 150 chests of tea in Toronto to-day which were rejected in the United States and brought into Canada a couple of weeks ago."

Mr. Robert D. Ross, manager of the Monsoon Tea Co., Toronto, had not given much consideration to the matter. "We have no interest in any teas that might be kept out, for the simple reason that we deal in

teas that would pass any standard that might be fixed. If standards were adopted, great care would have to be taken that the persons appointed inspectors were not strongly prejudiced in favor of any particular tea. Take, for instance, a Japan tea man. He would naturally be in favor of Japan tea, and, if he had a chance to knock out a shipment of India nor Ceylon tea, it is possible he might do so, even when the tea was good and up to standard.

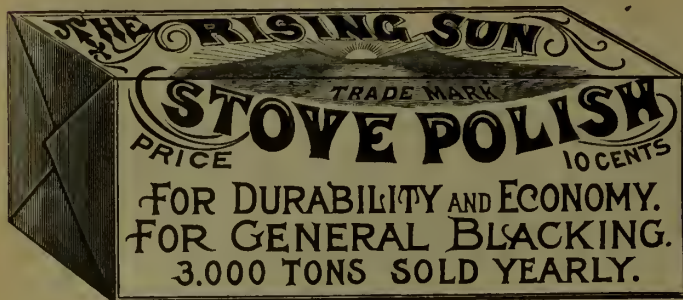
AN EX-TEA MAN'S VIEWS.

A gentleman who was at one time one of the best-known tea men in Canada, but who is at present otherwise employed, when solicited for his opinion, said: "I think the Government has no right to fix standards. Its duty is to prevent the importation of bogus or improper teas, and there its duty ends. I have seen in the old times, of 25 or more years ago, even good judges deluded into buying Canton-faced tea and paying for it 80 to 90c. per lb., when it was only worth 10 to 15c. per lb. What I would recommend is that the Government should follow the English rule. Great Britain imports ten-fold more tea than Canada, and what is good enough for that country ought to be good enough for this country. As you know, there are no standards in Great Britain. The question which decides whether or no a tea shall be admitted is: Is it fit for consumption? And cheap teas ought to be allowed to come into this country if they are sound."

FEW ADULTERATED TEAS IN THE WEST.

James Turner & Co., Hamilton: "So far as we know there are very few adulterated teas in the west. We have no means of knowing how many come to Quebec Province, but, certainly, in the west, people do not care for such stuff. So far as we are concerned, unless the tea inspector to be appointed is a thorough expert, and in no way connected with the trade, it would be

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

better to our minds to let things remain as they are."

AGAINST STANDARDS.

W. H. Gillard & Co., Hamilton: "We are not in favor of tea standards for the following reasons:

"1st. The use of standards will prove a difficult method of regulating tea importations, as instanced in the United States, where a great deal of dissatisfaction is expressed, owing to good wholesome teas being prohibited by reason of the standards used being of too high a grade.

"2nd. If a good wholesome tea is received by the importer and not up to the standard in style, it would be a serious loss to the importer to have such shipment condemned.

"3rd. There are so many qualities and such a variety of styles of tea imported from the countries of production that to fix upon a standard of leaf would be an arbitrary measure, when it is well known that some teas, very unattractive in appearance, have superior liquoring qualities.

"4th. The tea trade cannot be regulated by standards without putting both the trade and the consumer to considerable loss, and subjecting the trade to what has proved to be, on the other side, unjust arbitration.

"Understanding, however, that it is the expressed intention to regulate the tea trade by standards, we believe that the fairest way would be to first submit the question to the trade of Canada, no opportunity having as yet been given to the trade as a whole to thoroughly discuss the matter and make a suggestion to the Government.

"If the standards are used, to facilitate business, an official with considerable experience, undoubted ability, and properly qualified, should be stationed in each wholesale grocery centre, and thus prevent the necessity of having to submit commercial transactions to Ottawa, such as is now the case with molasses, delay being serious to any mercantile house.

"Our opinion is: Leave tea alone: Very little poor stuff is imported into Western

Ontario, and there are other articles of food and drink that require Government supervision more urgently than tea."

FOR STANDARDS.

P. S. Doyle, the well-known broker, Montreal, said: "I have not come across a single member of the trade, either wholesale or retail, who is opposed to the idea. All are in favor of it, and, though I believe myself that, even without a standard, the consumption of low grade tea is on the decrease, the adoption of a moderately high scale will accelerate this much desired result. I have collected a large set of samples from the trade in Montreal, and sent them to Ottawa, and I presume the other members of the commission—Messrs. Ince, of Toronto; Macpherson, of Hamilton, and Bates, of Ottawa—have done the same at their respective centres. The Government analyst is at present working on these goods, and those that don't meet the test to which he submits them will be entirely prohibited from coming into the country. From the remainder, the commission, of which I am a member, will select a standard by infusion, and upon this standard all teas will be entered into Canada afterwards. Of course, it is too early to speak definitely or give particulars, but I believe that the standard will practically prohibit the entry of all teas selling under 15c. per lb., as values now run. Of course, a material rise in cost at primary markets in the future would mean a proportionate advance in the minimum limit also.

Mr. Doyle, in concluding, added that the standard would probably be in working shape by the middle or end of November, and that then people would no longer be poisoned with rubbish selling at 11½ or 12c.

Mr. L. E. Geoffrion, of L. Chaput, Fils & Cie., Montreal, was strongly in favor of anything that would keep out the rubbish that was now sold as tea. The consumer gained nothing from them, unless it was dyspepsia, while there was no money in

them either for the importer, the jobber or the retailer. He did not think there was anyone in the trade who would not joyfully welcome the introduction of a standard, and a reasonably high one; for instance, one that would let in no tea costing less than 15c., as values now rule.

KEEP OUT FACED TEA.

T. B. Escott & Co., London: "We are not in favor of excluding any tea from Canada, except faced teas, and all other teas in which poisonous coloring matter has been used. We believe all such adulterated teas should be excluded from this market."

NOT HARD TO DO.

The first letter, says an exchange, the answers to queries man opened as he sat down at his desk, contained this question:

"Please tell me the best method of preparing your onions so they will leave no taint on the breath."

"That's easy," he muttered, and seizing his pen he wrote as follows in reply:

"As good a way as any is to slice the onions, soak them for five minutes in pure cider vinegar, add a small carrot cut into pieces about the size of a pea, salt to taste, stir in a pinch of white pepper, put the mixture in a quart jar, screw up tight, and put away in the cellar for twenty years. Prepared in this manner they will not effect the breath in the slightest degree."

NEW EVAPORATING FIRM.

A new joint stock company is being formed for the manufacture of evaporated vegetables and apples, canned meats and fruits. The new company is to be known as The Canada Food Co., Limited. They have rented a large warehouse on Cote street, Montreal. The names of the promoters have not been given out, but, it is understood that some prominent Montreal capitalists are behind it.

These Goods Advertise Themselves

Kiji Japan Tea

In bulk ; in 5-lb. packets ; in 1-lb. packets.

Empire Ceylon Tea

In bulk ; in 20-lb. cads. ; in 10-lb. cads. ; in 1 and ½-lb. packets. Packed for us in country of production.

"ARRIVING THIS WEEK."

Lucas, Steele & Bristol, - Hamilton



Why Handle
Imitations of

RAM LAL'S PURE INDIAN TEAS . . .

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE AGENTS.

Is Your Stock Well Assorted

OF "REINDEER" Brand

Condensed Milk, Condensed Coffees (4 grades) and Evaporated Cream ?

DURING THE FAIR

We extend a hearty invitation to all our friends and customers, who intend visiting our city, to call upon us and make use of our offices during their stay, when we will do our utmost to make their stay enjoyable.

THOS. KINNEAR & CO., 49 Front Street East, **TORONTO.**

A PROFITABLE DREAM.

NEBUCHADNEZZAR dreamed a dream and only Daniel could interpret it, and, from those distant days down to the present, people have been dreaming dreams and "seeing all sorts of things", some of which have been beneficial and many mere visions.

Anyone knowing A. G. Snowdon, of Snowdon & Ebbett, would not imagine him a dreamer. But, the fact has to be recorded that not only did he dream a dream, but he interpreted it like Abou Ben Adhem. "He awoke one night from a sweet dream of peace, and saw within the moonlight of his room"—a bottle.

Now, I do not presume he is the only person who has dreamed of bottles, and it may be that it is not the first time he has seen bottles in his dreams. Those bottles have invariably been of standard type and popular labels, whilst this one was so radically different as to startle him. Usually, when a person has emptied his favorite flask he can have it filled again, even if it is not of the genuine, but this bottle was unfillable. So real was the dream that when "Archie" awoke in the morning he was enabled to make a complete drawing of it. His first business was to interest some friends, and they now have it patented in twenty-seven different countries.

The model has been made and is a complete success. The bottle can be filled, sealed, and then emptied to suit the appetite of the customer, but by no possible means can it be refilled. Herein lies the value of it.

Mr. Snowdon is besieged by capitalists, but at present he is not anxious to sell. In fact, he would not at present exchange for a wood monopoly in Yukon.

Their present plan is to form joint stock companies all over the world for the manufacture of the bottles, and now all their dreams are of the golden hue.

TOO MUCH GREASE IN THE TEA.

THE country storekeeper was engaged in a lively argument with Colonel Bill Cottonhead as to the probable effect of the Bradley-Hunter split upon the future of the Republican party in Kentucky, when old Tom Moseley, one of the oldest mountaineers in Letcher County, rode up and dismounted.

"Hev yeuns airy bit of store tea?" he queried, as he rifled his yarn sock for an annoying cockle burr.

"Why, yes, Moseley, plenty of it," replied Brown; "would you like to have some to-day?"

"Well, I guess not terday, Frank; jess

never hed seen eny, an' I thought ef yeuens hed eny I'd laik tuh look at hit."

Brown considerably took the old man back into the rear room, where a freshly-opened caddy of Young Hyson was standing alongside the counter. Running his fingers down into the depths of the lead-colored mass, he drew out a handful, which he held up to the old man's gaze.

The old fellow's eyes sparkled, and a strange quivering was noticeable about his lips.

"Wall, I swow; an' thet air store tea, air hit?"

"It certainly is," Brown asserted. "Better put up a pound for you?"

"Whut mout hit be wuth?"

"It's worth 75 cents a pound, Moseley, but, as you are an old friend, and have never tried any of it, you may have it for 50 cents."

"Yuh kin put me up er poun'."

Five days later the old man dropped into the store for a tobacco supply, and Brown, after a lengthy conversation touching on mountain topics in general, queried:—

"How did you like your tea, Moseley?"

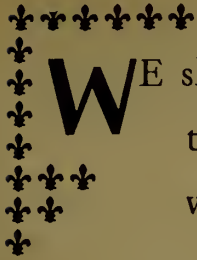
"Fa'h tuh middlin, Frank; fa'h tuh middlin'; mouter bin bettah, but I guess laikly the ole woman used a leetle tew much grease in roastin' hit."—Louisville Post.



A Perfect Cheese.

KEEP IN A COOL PLACE.

None Better Made.



WE shall be pleased to have our many friends and customers throughout the Province make their down-town headquarters with us when visiting the city.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

CATERERS' EXCURSION.

THE excursion of the Winnipeg Caterers' Association, to Rat Portage, Ont., on Tuesday, last week, was attended by nearly four thousand people, necessitating three special trains of ten coaches each.

The day had been proclaimed a holiday by both Keewatin and Rat Portage, and great numbers from both of these towns were at the station in Rat Portage about noon, when the Winnipeg crowd arrived, and a cordial welcome was given the visitors.

Flags were flying from all the public buildings, and the steamers and other water craft were gaily decorated. This, combined with ideal picnic weather, gave a regular holiday air to the town.

A great number of the visitors took advantage of the abundant supply of steamers making trips to different points of interest, to take a sail among the many beautiful islands which dot the Lake of the Woods. The steamer Keenora was a prime favorite with the city folk and on her trips to

Keenora Park, she was loaded to her utmost capacity, about fifteen hundred in all taking passage. The steamers Edna Brydges and Shamrock plied between Rat Portage and Coney Island, and the Kennina and Phantom looked after the Norman and Keewatin route.

One of the most interesting events in the programme of attractions provided by the citizens of Rat Portage, was an Indian pow-wow. Fully fifty braves and squaws took part, and, if enthusiastic beating of tom-toms, singing and dancing contributes success, this pow-wow was indeed a most successful one.

An interesting lacrosse match was played between teams representing Winnipeg and Rat Portage, the team representing the latter place proving victorious by a score of six to one.

A baseball match between teams from the same places was more closely contested, the Winnipeg team ultimately securing most runs, getting eleven to their opponent's seven.

A boat race between Hackett and Charles

Gaudaur was with difficulty pulled off, Hackett winning, the time for the three miles being 20 minutes, 16 seconds.

All the excursionists were enthusiastic in their praise of the manner in which they were entertained by the Rat Portage people.

MAKE A SPECIALTY OF COFFEE.

Foran & Frost secured a good business when they purchased the grocery store of Wm. Templeton, Carroll street, Vancouver.

This store was established in 1885 by Mr. Templeton, and, though burned out the following year, was at once rebuilt, and has been steadily growing. Mr. Frost has been manager since 1894.

A full range of groceries are carried, but the specialty of the firm is coffee. It is well-known that good coffee beans improve with age, like good wine, and their flavor is refined as the years go by. The firm have now some on hand, the history of which they can trace back for twenty years in Canada. It is the last of the old Government-imported Javas, not handled now by any jobbing house in America. The shipment was bought five years ago by the late proprietor, and is ground fresh when ordered.

"PURE GOLD"

31 and 33 Front St. East

TORONTO

has 2,000 customers; will have 1,000 visiting Toronto Exhibition, and really wants to see and know every one.

Please call.

We will be — Pleased to See

any of our customers who may be in the city during

EXHIBITION

Our Travellers will be in the warehouse the second week to meet their many friends.

Correspondence addressed in our care will be promptly distributed.

H. P. ECKARDT & CO.,
TORONTO



Butter
Honey
..Jam..

Farmers
Storekeepers
and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

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HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



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JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

THE TOMATO PACK.

THE weather during the past few weeks has been favorable to the tomato crop, and packing operations have been going on briskly as a result.

Some of the packers are doing well. THE CANADIAN GROCER knows of at least one factory which has, so far, a greater quantity put up than a year ago, and, if the weather conditions continue favorable, it expects to maintain the increased proportion.

Packers are now beginning to look for a fair pack, but, while the prospects are rather better than they were a week ago, a great deal depends upon the weather. On Friday night last there was a little touch of frost. It was not, however, enough to do any damage, but there is no telling when a frost heavy enough to do serious damage might make its advent.

There have been some transactions during the week between packers and wholesalers, but, as a rule, the former are still unwilling to do business. One packer, who has so far put up more tomatoes than a year ago, informed THE CANADIAN GROCER that he would not book any more orders until he knew beyond all question that he would be

able to fill the large orders he had already taken.

Last year, it was at one time thought that the pack would be a short one, and quotations were withdrawn, as they have been this season, but, it will be remembered, the weather during the fall was so favorable that the pack was the largest in the history of the industry in Canada.

Wholesalers are, as a rule, quoting 80 to 85c. for future delivery, but some are asking 90c., and one house that has made fresh purchases during the week is quoting 75 to 80c.

Even should the pack be as large as that of last year there is no reason why the wholesale price should rule lower than it now is. The figure is merely moderate, and a moderate price means a large consumption. Then, it must be remembered, the new pack will come upon a market more bare of tomatoes than for some years.

ELEVEN MILLION DOLLARS GOLD.

MAJOR J. W. WALSH, the administrator of the Yukon district the past year, and who is now on his way back to Ottawa, estimates this season's gold output in the Klondyke at \$11,000,000, while the clean up of next year he places at \$20,000,000.

Then, in addition to this there are the gold mines in the Kootenay, some of which are in full operation and yielding richly of the yellow metal, to say nothing of those in Ontario and Nova Scotia.

What Canada's total gold output will be this year no one at present can say. That it will be out of comparison with any previous year in the history of the country is a foregone conclusion.

Last year was a record breaking year, with a production of \$6,190,000 for the whole Dominion, but for 1898 it is likely to be at least three times that much. In 1896, the yield was \$2,287,328, and in 1895, \$1,698,582.

Notwithstanding the enormous increase of gold during the past year, Canada only ranks fifth among the gold-producing nations, the United States coming first, Australia second, Africa third, and Russia fourth. The next year will most likely see her elevated to fourth position, while, with her possibilities, there is no reason why she should not ultimately take the lead.

BIG GROCERY IMPORTS FOR JULY

THE returns giving the imports of the Dominion for July are most interesting when we compare them with those of the same month of 1897.

The total imports, dutiable and free, exclusive of corn and bullion, were \$16,745,781, against \$9,056,894 in July, 1897, an increase of 84 per cent. Dutiable goods were \$10,520,658, against \$5,332,596, and the free goods \$6,225,123, against \$3,724,298.

The following are the imports relating to the grocery and provision trades for the two respective months:

DUTIABLE GOODS.

	July, 1898.	July, 1897
Ale, beer and porter.....	\$ 13,188	\$ 12,328
Rice.....	148,505	30,339
Drugs and medicines.....	198,569	103,670
Fish and products of	52,465	14,571
Fruits and nuts, dried.....	48,497	25,832
Fruits, green, oranges and lemons ..	45,453	48,260
Fruits, all other	47,601	39,810
Pickles, sauces, capers, all kinds ...	18,223	11,396
Provisions, lard, meats, fish and salt	70,059	59,155
Butter and cheese	5,289	4,289
Soap	34,034	10,382
Spices	13,861	11,523
Spirits of all kinds	74,932	55,454
Wines, sparkling.....	14,972	7,889
Wines, other than sparkling.....	25,642	23,987
Sugar.....	367,194	58,931
Molasses and syrups.....	54,866	84,738
Tobacco and cigars.....	12,684	19,053
Vegetables	49,910	41,816

FREE GOODS.

	July, 1898.	July, 1897.
Broom corn.....	\$ 7,029	2,228
Coffee	17,230	26,156
Fish and products of.....	53,332	84,901
Bananas, olives, pineapples, etc	78,124	86,128
Grease for soap making	17,183	12,267
Salt	36,184	38,172
Tea	162,974	158,262
Tobacco leaf.....	415,670	16,989
Hides and skins.....	164,265	132,361

The increase in the imports of some of the articles enumerated in the above table is no doubt in the main explained by the 25 per cent. preferential tariff which went into operation July 1, and for that month applied to the products of Germany, France and a score of other countries.

It will now be interesting to know what the imports will be during the present month, compared with August of 1897. Should they be much less we should not be disappointed.

PRICE OF TARRAGONA ALMONDS.

THE CANADIAN GROCER recently predicted that the price of Tarragona almonds would be 50 per cent. higher than last year. This prediction has now been verified, a cable to that effect having been received in Toronto this week.

HOW THE U. S. VIEWED CANADA 30 YEARS AGO.

WHILE the present conference at Quebec may not result in an extensive or even a limited treaty of reciprocity between Canada and the United States, yet it is a source of gratification to know that a different view of the value of the trade and of the position of the Dominion obtains across the line than there did when the last treaty was abrogated 32 years ago.

Mr. Derby, the Commissioner of the United States Treasury, appointed to investigate trade with Canada, under the treaty of 1854, reported that the commerce of the United States with Canada had increased from \$50,300,000 in 1856 to \$68,000,000 in 1865, the year before the treaty expired; while he estimated that the United States mackerel fleet had in some years caught as much as \$4,500,000 worth of fish in the St. Lawrence river and the Bay of Chaleurs. Then, there were the advantages that accrued to the United States shipping interests, which were most valuable. Furthermore, when the question of the renewal or abrogation of treaty was, in 1864, being discussed, one of the members of the House of Representatives at Washington declared that "with all the defects of the present treaty, the balance of trade for the last ten years has been in favor of the United States."

But, in spite of these facts, in spite of the report of the Commissioner of the Treasury, in spite of the protests of the Chambers of Commerce of Boston, Chicago and other places the politicians were determined there should be no continuation of the treaty. And the resolution which embodied their views was carried by a vote of 31 to 8 on Jan. 11, 1865.

In the majority, it is possible there were some who either did not or would not believe that it was to the advantage of the United States to continue the reciprocity treaty with Canada, but the bulk of those against reciprocity were actuated either with hatred of Great Britain or a desire to annex Canada, or both.

It was thought then, as it has often been thought since, until quite recently, that the United States was the very life and blood of Canada. Listen, for example, to what one

Congressman said when the treaty was under discussion in 1864:

God knows, I do not want to destroy that people (the Canadians) entirely. * * * I know they have nowhere else to go but to our markets. The Mother Country, as they call it, has failed to protect them. The markets there do not suit them, and are of no account to them; but they come to us for our markets. * * * What reciprocal advantages can they return to us? What benefits do they give us for those we confer on them? They tell us that we may come to their markets. Why, sir, they have no markets. If this resolution (resolution to appoint a commission) is to be provided for, I want its name changed to "a commission to arrange terms for continuing, in a dignified position, the wet nurse of the sick British colonies."

Of course, this was all a lot of twaddle, but lying twaddle was sufficient to do duty as arguments in those days.

It is quite true that the United States was then Canada's chief market, but, it by no means followed that we were dependent upon it. We turned our attention more to the British market, as did the McKinley tariff some 25 years later, with the result that by 1877, 11 years after the treaty had been abrogated, Canada exported to Great Britain \$41,567,469 worth of goods, against \$25,775,245 to the United States, while during the fiscal year ending June 30, 1898, our exports to Great Britain aggregated \$104,787,554 and to the United States \$41,122,556, not so bad for a market that did not suit us.

Then, away back in 1868, two years after the treaty was abrogated, the total exports to all countries were but \$57,567,888; for the fiscal year 1898 they were over \$100,000,000 larger, namely \$159,485,770, while the aggregate trade—imports and exports—has increased from \$131,027,532 in 1868 to \$304,091,720 in 1898, a gain of 132 per cent. in 30 years.

Now, as to Canada as a market. "Why, sir, they have no markets," we were told in 1864. The Dominion then was no insignificant market. Four years later, it imported nearly \$73,500,000 worth of goods, but whatever it was then there can now be no question regarding its importance, for, during the fiscal year of 1898, Canada imported \$86,587,484 worth of United States products, while our total imports from all countries were \$140,305,950.

It will also be interesting in this connec-

tion to note the relative value to the United States of its trade with Canada.

As we have already shown, the goods sent to Canada last year by the United States aggregated \$86,487,484, or, according to the figures of the Treasury Department, Washington, \$82,854,947.

As to the exports from the United States to other countries, we have only access to the figures of 1897. These show that Canada ranks third among the United States' customers, Great Britain being first and Germany second, while the trade with the West Indies, Mexico, Brazil, and all South American countries combined, did not, all told, equal the exports in 1898 to Canada alone. These are the figures:

West Indies.....	\$24,807,450
Mexico.....	22,726,596
Brazil.....	12,406,785
Other South American countries....	20,538,032
Total.....	\$80,478,863
Exports to Canada, 1898.....	\$86,587,484

That the United States politicians of 30 years ago were wrong in their estimation of Canada is obvious, and it is equally obvious that those of to-day, largely through the influence of the business men, are beginning to acquire a right appreciation of the Dominion's worth. And it is to be hoped that, as a result of the conference at Quebec, closer and better trade relations will exist between the two countries.

THE RASPBERRY PACK.

Raspberries are one of the canned fruit staples. And, while some of the packers have put up a good quantity, the pack is on the whole light, owing to the drouth. There is no question about that.

Raspberry culture in Canada is, under normal conditions, an important one, and it is surprising that more are not attracted to the industry.

The amount paid out this season by one packer for raspberries was in round numbers \$30,000.

TEA STANDARD QUESTION.

Another conference of tea importers and the Minister of Customs will be held in Ottawa on November 1, in regard to tea standards, and, in order that the subject might be fully ventilated, we propose publishing a series of interviews with the trade dealing therewith.

The first of the series is published in this issue, and we court not only interviews, but short letters upon the subject.

CANNED SALMON SITUATION.

NO strikingly new features have developed in the canned salmon situation on the Coast during the past week.

The packing season has closed, fishing having ceased on the 25th ult. The actual size of the pack is not yet known.

A private letter, dated three days before the season closed, stated the pack on the Fraser will certainly not be more than 200,000 cases, the whole of which will be required for the United Kingdom. The Province, Vancouver, of the date of August 24, stated that it was not, up to that date, greater than 190,000 cases.

The run during the last few days was as poor as it was during most of the season, some boats only catching eight to ten fish, and for this reason, at a meeting of the packers held in Vancouver on Aug. 24, it was decided not to ask the Dominion Government to extend the season.

An effort, however, is being made to induce the Minister of Marine and Fisheries to allow fishing for cohoes to open Sept. 15, which is about ten days earlier than usual.

If the fish can be caught, it is evident there will be a large pack of coho salmon, as many of the canners who closed down their factories before the sockeye season ended declared their intention of opening up for the coho season.

The N. Y. Journal of Commerce, of a recent issue, has the following: "Concerning the salmon situation, a well-known commission merchant, who did not want to be quoted, for reasons of his own, but whose position is such as to entitle his views to consideration, said: 'Parties here have been trying to buy Fraser river sockeye salmon in England for shipment to Canada, and a cable just received quotes 20s. 9d. c.i.f. to Montreal, for talls, which is equivalent to about \$1.27 1/2 per dozen. A report from one of the British Columbia factories, I hear, is to the effect that where they packed 25,000 cases last year, they will have only 3,600 cases this year.'"

BUYING UP OLD SALMON.

Demand for old pack canned salmon in the Montreal market has been one of the features of the present week.

This enquiry has been almost solely from wholesale grocers in Ontario, and, as a

result of it, some Montreal grocery firms have cleared out quite a quantity of the goods, one leading firm placing no less than 2,500 cases with brother jobbers in the west. It is understood that others disposed of smaller quantities.

The terms in all cases have been kept private, but it is surmised that the figure is \$3.75 in Montreal.

No quotations are obtainable in Montreal on new pack this week. One agent had a quotation of \$3.50, but before he could close any business, it was withdrawn.

THE SUPPLY OF MOLASSES.

THOUGH this is the dull season for business in molasses from second hands, the possibilities of the situation are, nevertheless, causing some thought on the part of both wholesalers and importers.

It is an admitted fact that the stock of Barbadoes molasses in Montreal is light; in fact, the stock is an unprecedentedly small one for this time of the year, considering the limited quantity to come forward, so that dealers, and the more conservative ones, not the speculators, are beginning to figure it out that a shortage of this staple is not unlikely this fall.

The consumption in the Province of Quebec was almost solely on Barbadoes, but if it turns out, as some expect, that there is not enough to go round, the void will be filled with other goods, chiefly New Orleans, for the quantity of Porto Rico offering appears to be even lighter than Barbadoes, and the values are much higher.

Demand for molasses commences to be felt in Montreal about the middle of September, when the lumbermen, who use large quantities of it in their camps, and others commence to arrange for their fall and winter supplies.

If there is to be any decided shortage, the fact will soon make itself known after that time by an advance in price.

Of course, there is time for some to arrive from the Islands between now and the close of navigation, but, as already stated, the stock left on hand there is so light that it is not believed it will have any influence.

Cargo lots in Montreal are quoted this week at 27 to 28c.

If a man cannot stand up for his rights it is no use sitting down for them.

DROPS FROM THE EDITOR'S PEN.

Seed is sown in faith. So is advertising.

A man may be full of enthusiasm and yet have room for ideas.

If you don't want people to undervalue you, don't overvalue yourself.

When a man gets down to abuse, it is evident his stock of arguments is exhausted.

When a man has dollars enough to retire upon he ought to have sense enough to retire.

The clock ticks away the hours, and "tick" often carries away the merchant's capital.

Cheerfulness is a much more potent business-propelling force than brusqueness, even if it is less awe-inspiring.

He who goes into business without feeling his ground is like unto him who steps upon ice before ascertaining its strength.

A PICKLE FIRM'S EXPERIMENTS.

LAST spring, the H. J. Heinz Co., Pittsburg, Pa., distributed samples of cucumber seed among selected farmers in the vicinity of Toronto and Hamilton, for the purpose of testing the adaptability of the soil in Ontario for producing vegetables of this kind for pickling purposes, some farmers quarter of an acre, some half an acre, and others a larger portion, but aggregating in all some seventy-five acres.

The cucumbers from this seed are now being gathered and brought to the buildings in Toronto and Hamilton selected for the purpose, where they are being pickled in barrels, preparatory to being shipped to Pittsburg to be given the finishing touches and bottled.

Mr. C. E. Slanders, who has charge of the experiments which are being made in Ontario, informs THE CANADIAN GROCER that results so far are promising. As to whether a branch factory will be established in Canada, has not yet been decided upon.

PERSONAL MENTION.

Mr. W. C. Lattimer, of Creemore, Ont., spent Wednesday in Toronto. Business was his object, and he even had not time to visit the exhibition.

We invite all readers.

to call and see our new premises and the modern method of handling fifteen hundred thousand pounds of tea annually. Our premises are said by some to be the finest tea warehouse in the world.

"SALADA"

CEYLON TEA

HEAD OFFICE

32 Yonge Street, Toronto

Our new premises in Montreal,

Corner St. Sulpice and St. Paul Streets,

are also well worthy of a visit

THE DOMINION BANK

Capital (paid-up).....\$1,500,000

Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.

" Queen street, corner Estber street.

" Sberhourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

Between Aug. 29th
and Sept. 10th

you are likely to be in the Main Building
at Toronto Industrial Exhibition.

DON'T LEAVE without viewing our
display of

Vinegar
Jams - Jellies - Pickles
Sauces, etc.

and making our acquaintance.

LOCATION: East side, ground floor.

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Vinegar Manufacturers,

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Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and
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The Hardware and Metal Merchant
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FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Minors' and Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable
brand is the best and cleanest in
the market. Each packet con-
tains a cake of **Bird Treat**, greatly appreciated
by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well
satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific
keep it for sale, because it pays to do so, there being
**no old, unsaleable stock in "Horseshoe
Salmon."**

Every consumer should use it because it is the **BEST**
and every can is warranted good, or money returned; so
take no other, and be happy.

This Brand is packed from the finest
Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known
brands of **Beaver, Columbia and Tiger**, all
guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.

J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T



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FOR EXTRA CHOICE

Hams, Bacon,
Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 1, 1898.

GROCERIES.

THE features of the wholesale grocery trade this week are the advance in sugar and the strength of the canned salmon situation. The advance in sugar is 1-16c. per lb., and the demand is improving at the higher figures. There is not a great deal doing in teas, but the market is as strong as ever. Canned vegetables rule steady to firm. The packing of tomatoes is going on nicely, but the future will depend a great deal upon the weather. Peppers are still tending upwards. A fairly good business for export has been done in currants, and further business is reported in prunes. First samples of new season's Sultana raisins were received in Toronto this week, and the fruit shows good quality. Coffees continue quiet.

CANNED GOODS.

Advices from the Coast confirm what was said last week in regard to the salmon pack on the Fraser river. The season closed on August 25, and advices of the 23rd stated the pack was then 190,000 to 200,000 cases, and that several of the canneries had closed down, owing to the lack of fish. Many of them will, however, again open up to pack cohoes, which begin the middle of September. There have been a number of transactions during the past week in canned salmon for future delivery, but the terms are private. Cohoes have been contracted for at \$3.65 delivered. A 25-case lot of "Horseshoe" brand canned salmon, last season's pack, was bought from a retailer by a wholesaler at \$1.15, but it is said this same retailer was subsequently offered \$1.30 by another house. Second grade red salmon is being offered by wholesalers at \$1.15 per dozen.

The peach pack will undoubtedly be light, with prices probably 30c. per dozen higher than a year ago. There is not much business being done in canned goods of any kind.

COFFEES.

The Rio and Santos coffee crops are estimated to be two-thirds less than last year, while the quality of the bean is not so good, being small and unequally ripened. Importers in Toronto would buy at a price, but their views are still away below those of the sellers.

SYRUPS AND MOLASSES.

There are a few syrups offering, but we hear of no transactions. Molasses are quiet and unchanged.

SUGARS.

Prices have advanced 1-16c. per lb. all round, and at the advance an improved business is to be noted. The consumption of sugar, however, is up to expectations. Beet sugars are cabled fractionally lower in London, with cane sugar quiet and steady. In New York, the market is firm, with refined sugars 1-16c. dearer. Last week, raw sugar advanced 1-16c. per lb. in New York. In Europe last week both cane and beet advanced 1½d. and refined 3d. Total stocks in Europe and America last week were 1,280,028 tons, against 1,349,863 tons the week before, and 1,416,910 tons a year ago.

SPICES.

According to a cable advice, the price of black pepper has advanced ½c. per pound during the past four weeks. Other kinds of spices are, as a rule, steady and unchanged.

NUTS.

Cable quotations received in Toronto this week show that the price is 50 per cent. higher than a year ago.

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

TEAS.

Buyers of Japan tea have been waiting with the expectation that quotations would be lower, but, instead of declining, prices have steadily advanced from the opening figures, and it looks now as if good Japan tea at a price will not be in evidence this year. Grades which wholesalers last year sold at 18 to 18½c., they will themselves now have to pay 19c. for. Better prices are being obtained in the United States than in Canada. We hear of one grade for which 1c. more was obtained. Nice "tippy" Ceylon teas, costing 20 to 25c., are scarce. Stocks of all grades of Indian teas on spot are said to be getting light. There is a little demand for Ceylon teas at from 13 to 18c. Generally speaking, the local tea market is quiet. Prices rule steady on the English market for Indian and Ceylon teas, although competition was less keen and prices somewhat irregular for poor Indian teas, according to latest mail advices.

FOREIGN DRIED FRUITS.

CURRANTS—The first direct steamer for this market left Patras on Wednesday. The

market for currants is firm, and a good deal of buying has been done for the direct steamer at 1s. advance on the opening figures. Still higher prices are named for indirect shipment owing to increased rates of freight.

VALENCIA RAISINS — Prices for importation are ruling about the same as a year ago. No sales of importance appear to have yet been made for direct shipment, but a good many thousand boxes have been sold for August and early September shipment via Liverpool. There are still a few boxes of old fruit left on the local market, but the wholesalers are buying from one another to clean up stocks. A cable received in Toronto this week from W. Rogers & Co. states that that firm's first shipment of new season's Valencia raisins had left Liverpool by the Parisian, and was due in Montreal about September 4.

SULTANA RAISINS—The first invoices of new season's, from Matteo Chrussachi, are to hand on the Toronto market. The fruit is fine and bright. A cable, received on Tuesday, stated that the price of this same grade of fruit, put up by the same packer, was now 39s. 6d., against 34s. when the fruit was bought. Shipments are due in two weeks.

PRUNES—Some further orders have been placed for Bosnia prunes, which, this year, as already stated, are a strong competitor of California prunes. California prunes are quiet and steady.

GREEN FRUITS.

Native fruits hold the attention of dealers now, and will do so for the next month or so. There are hardly any oranges held in stock, which is fortunate, as there is hardly any demand. Lemons, too, are in poor demand. A few Verdillas are held at \$5 to \$5.50. Bananas are about the only imported article arriving in large quantities, and recent shipments of these have been so over-ripe that sales were forced in some cases at less than 50 cents per bunch. Good green stock is firm at \$1.25 to \$1.75. A few California peaches are still coming in, and are selling at unchanged figures. Canadian Crawford peaches are now offered in large quantities, and prices have fallen about 30 cents. This week is the time to buy, as it is likely when the rush is over the fruit will be scarce. It is different with pears, which are expected to continue plentiful for some time. No material decline in prices is looked for, though the crop is a big one. Plums continue to arrive in large quantities. The demand just about balances with the receipts. Grapes are commencing to be plentiful. Prices are easier this week. Though many red peppers are offered, there is about enough to satisfy the demand. There are lots of muskmelons on the market, and as

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Freight paid on 5-box lots.

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TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

MAKES CHILD'S PLAY
ON WASH DAY.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

the demand is only fair prices are 10 to 15c. easier. Autumn and summer apples are offered in larger quantities than the demand calls for, and prices are easier, though no change quotable is noted. Receipts of blueberries were, towards the end of last week, greater than the demand, and prices fell somewhat, but, as there are smaller quantities now coming in and a better demand is noted, prices have resumed their former basis. Canadian tomatoes are 5c. dearer than last week, a result of smaller receipts. Sweet potatoes are moving quietly at unchanged figures.

COUNTRY PRODUCE.

EGGS—There is still an excellent demand for strictly fresh eggs. The receipts of this class of stock are moderate, but held stock is coming in too freely. From 11 to 11½c. is paid for choice farmers' lots, and from 9½ to 10½c. f.o.b. is allowed for cases.

POTATOES—The receipts continue to increase in proportion to the growing demand, and prices are steady at 50c. per bushel.

HONEY—Receipts are large. The demand has not yet fully commenced. Prices are unchanged. In fact, the figures quoted are likely to hold good for some time.

POULTRY—The demand is growing quietly. Turkeys are selling at 10 to 11c. per lb., 1 to 2c. higher than last quotations. There is a fair sale of chickens and ducks at unchanged prices.

VEGETABLES—Pumpkins and red cabbage are now offered for sale. Corn, cabbage and lettuce have advanced in price. Celery, radishes, cucumbers, beets and carrots have declined. We quote as follows: Corn, 10 to 13c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 40 to 60c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 15 to 25c. doz. bunches; cab-

bage, new, per doz., 75c. to \$1; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 15c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 20c. per peck; carrots, 20c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, \$1 to \$1.50; red cabbage, 75c. to \$1.

BUTTER AND CHEESE.

BUTTER—There is still an excellent demand for all dairy and creamery butter which can be graded "choice". Creamery tubs are ½c. higher per lb. than last week. At country points, the following f.o.b. prices are obtainable. We quote: Dairy tubs, 13 to 13½c.; prints, 13 to 14c.; creamery prints, 17 to 18c.; tubs and boxes, 16½ to 17c.

CHEESE—The market is firm in sympathy with the feeling in Great Britain. The price here is 8¼ to 8½c., while 8c. is a frequent price at country board sales.

PROVISIONS.

There is an excellent demand for smoked meats, and for these goods prices are firm and unchanged. Long clear bacon is not in as good demand as this time last year, largely because the enquiry for timber camps is not nearly so great. A decline of ¼c. is noted. The feeling regarding lard is easy. Quotations are yet unchanged.

FISH.

The demand and receipts have both been good this week. Prices are unchanged. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle

of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—As a result of the weak feeling noted last week, prices have dropped ¼c. all round. We quote as follows: No. 1, 8¾c.; No. 2, 7¾c.; No. 3, 6¾c.; cured, 9¼c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—An advance of 10c. is noted this week for lambskins and shearlings, bringing the price to 60c., as compared with 40c. a month ago and 20 to 30c. two months ago. This time last year the price was 50c.

WOOL—The situation continues as it has been nearly all season. Dealers quote prices unchanged, but holders persist that the market is worth more. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is a shade easier, a decline of 1c. being noted in red winter. We quote on cars outside: Wheat, red winter, 68 to 69c.; white winter, 68 to 69c.; goose, 60c. The street market is more active now, larger quantities of grain being brought in. Wheat is 2 to 3c. cheaper. Rye is now coming in, and 43½c. is being paid for it. We quote as follows: Wheat, white, 68 to 69c.; red, 68 to 69c.; goose, 60 to 61c.; peas, 55 to 59c.; oats, new, 27½ to 28½c.; rye, 43½c. Manitoba No. 1 hard is unchanged at 90c., Toronto freights.

FLOUR—Manitoba grades have again declined 10 to 15c. We quote: Manitoba

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BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

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Toronto Salt Works

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We will be glad to see any of our many customers and friends, who will be at the ..Great Fair.. at the above address.

If you are in a hurry, use our Telephone,

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We handle everything in the Salt line, car lots or less.

TORONTO AGENTS WINDSOR SALT CO.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

patents, \$4.70 to \$4.75; Manitoba strong bakers', \$4.25 to \$4.35; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—Rolled oats and rolled wheat have declined 15c. We quote: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

SALT.

The improvement noted last week continues to be manifest. Prices are unaltered. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 45c.

SEEDS.

There is a free offering of alsike, and prices have declined about 30c. a bushel all round. There is such a wide range of values that from \$2.50 to \$4.25 is quoted. For extra fancy stock a little more than this figure may be received.

MARKET NOTES.

Turkeys are 2c. per lb. dearer.
Long clear bacon has declined ¼c.
Tomatoes are 5c. per basket dearer.
Creamery tub butter is ½c. per lb. dearer.
Manitoba flour is 10 to 15c. cheaper than last week.

Rolled wheat and rolled oats have declined 15c.

Lambskins and shearlings are 10c. dearer this week.

All refined sugars were advanced 1-16c. per lb. on Monday.

Alsike clover seed is worth about 30c. less than a week ago.

Tarragona almonds are 50 per cent. dearer than a year ago.

The first samples of new season's Sultana raisins have reached the Toronto markets.

Latest advices from Smyrna report canary

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES _____

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

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SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____

RUTHERFORD, MARSHALL & CO.

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G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

seed to be firmer, as the report of new crop is not favorable.

So many over-ripe bananas arrived this week that prices are forced down to as low as 50c. in some cases.

The Dawson Commission Co., Limited, Toronto, are open to contract for a few thousand barrels of apples for winter use.

The first direct steamer, with currants for Canada, left Patras on Wednesday. She sailed for Denia to take on Valencia raisins.

QUEBEC MARKETS.

MONTREAL, Sept. 1, 1898.
GROCERIES.

THE wholesale grocery market has been a moderately active one during the week. Among the more prominent developments of the week was the advance of 1-16c. in the price of refined sugar, and considerable purchases of old pack canned salmon by western firms from wholesale grocers here. The strength of Japan teas is also as marked as ever, full bids having been refused by sellers, who wanted more money. Other lines have not supplied anything of a particularly striking nature.

SUGAR.

The firm feeling already noted in refined sugar materialized this week in an advance of 1-16c. per lb., and the market is stiff at the rise. Demand has been fair during the week, both for granulated and yellows, and a good volume of business transacted, as many dealers are beginning to feel that it is time to replenish stocks. In London, the market was cabled quiet but firm for cane, Java, 11s. 10½d., and fair refining, 10s. 6d. Beet rules quiet, with very little demand, August, 9s. and September, 9s. 6d. The latter is a decline of ¾d. On spot, granulated is now selling at 4½c. and yellows 3 11-16 to 4 3-16c., as to grade.

SYRUPS.

There has been little change in the syrup market, and, aside from an odd lot now and then, no trading is reported.

MOLASSES.

Business has been quiet in molasses, but prices are firmly held on account of the exceptionally light stocks on hand. Values are unchanged at 30c. in car lots, and 31c. in single puncheons.

CANNED GOODS.

Demand from western buyers for old canned salmon has been one of the features of the week, and some large quantities have changed hands, the terms being kept private. Nothing of importance has been done during the week either in new pack salmon or vegetables. Sellers are not quoting the former, and in the latter the only offers that we heard of were on peas, for which 70c. was asked.

COFFEE.

The market is quiet but steady, the only business doing being a few Rios at 9c. Santos at 8½ to 10c. and Maracaibos at 13 to 16c.

SPICES.

There is no news at all to report in this market, business on spot being nil.

TEAS.

The strong tone already reported in Japan teas is, if anything, more marked this week, and bids of 17c. have been refused within the past day or so for medium goods, the holders asking 19c., while sales have been made all the way from 17½ to 21c. as to grade. Blacks have sold all the way from 12 to 14c. and green teas are rather quiet, no business being reported in them between first and second hands.

DRIED FRUIT.

The strong tone in California raisins noted last week continues, but since the first few unconditional orders placed, nothing has transpired here.

Currants furnished nothing of interest either.

Valencia raisins are still nominal, so far as new crop fruit are concerned, but, so far, no business has resulted from the offers mentioned last week. For direct shipment from Denia no definite prices have yet been named.

California prunes and evaporated fruit contribute nothing new.

NUTS.

There is little doing in nuts, but shelled walnuts are held stiff at the advance quoted last week, 18 to 20c.

GREEN FRUIT.

There has been a fair business in green fruits. Receipts of California fruit are still in limited supply, though rather heavier than the previous week. Receipts of Canadian fruit are on the increase, but prices have ruled fairly steady, the market being well cleaned up.

COUNTRY PRODUCE.

EGGS—Owing to the unfavorable weather the local demand for eggs was somewhat quiet, but a fair trade was done on foreign account, and the market, on the whole, was moderately active with no change in prices to note. We quote: Selected new laid, 14 lo 14½c.; No. 1 candled, 12 to 13c.; No. 2 candled, 9 to 10c.

BEANS—There is no change in beans, and the market is quiet. We quote: choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—A fair trade is reported in honey, and prices rule steady. Quotations are 8 to 8½c. for 1-lb. sections of white clover comb, and 6½ to 7c., for dark, 7 to 8c. for white extracted, and 4 to 5c. for dark.

MAPLE PRODUCT—Maple product was neglected, and prices are nominal. We quote: Syrup in wood, 4½ to 4¾c. per lb.;

in tins, 45 to 50c., according to size; sugar, 6 to 6¼c. per lb.

PROVISIONS.

There continues to be a good demand for smoked meats on export account, and trade in this line is active at firm prices. Lard is moving fairly well, and pork is dull. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5½c. per lb.; hams, 11c. to 12c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was an improved demand from local shippers for coarse grains this week and a fair amount of business was done. The tone of the market was about steady, and prices show little change. Peas are attracting exporters' attention at present, and there is an active enquiry for them, but at present prices deliveries are light, consequently only a few small sales are reported at 60c. afloat. Oats are moving fairly well, some round lots changing hands at 28c. afloat. There is a good enquiry for rye, and buyers are bidding 46c. store; but few lots have been obtained at this figure. In Ontario wheat little business has been done, owing to the fact that buyers and sellers are apart in their views. Holders ask 72c. afloat, and best bids obtainable are 70c. store.

The feature of the flour market has been the improved demand from foreign buyers for Manitoba grades, and the Lake of the Woods Milling Co. placed 1,000 sacks on London account at p.t. There was also a decided improvement in the demand from local and country buyers, and a large volume of business was done. The tone was steady and prices are unchanged. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.35 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.50 to \$5; strong bakers', \$4.60 to \$4.70; and seconds \$4.50.

Ontario bran and shorts are exceedingly scarce at present, and prices in consequence are firmly held. Demand for Manitoba grades is fair and the market is moderately active. We quote as follows: Ontario winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

There was no change in oatmeal. The demand was slow and the market quiet, at \$3.60 per bbl. and at \$1.75 per bag for rolled oats.

There is no improvement in the situation of the baled hay market. Receipts continue liberal, and supplies in consequence are far in excess of requirements, as buyers are all well loaded up, and the market is dull. We quote as follows: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

Cheese has exhibited no striking change this week, but, despite the firm prices that have been paid in the country, the English buyer does not follow the rise, and, as a consequence, exporters here have shaded their bids. We quote as follows: Finest western, colored, 8½ to 8¾c.; finest western, white, 7½ to 8c.; finest eastern, colored, 7½ to 8c.; finest eastern, white, 7½ to

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., - MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

**VANILLA . .
CHOCOLATES**

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

7¾c.; Liverpool cable, colored, 38s. 6d.;
Liverpool cable, white, 37s. 6d.

An easier feeling prevailed in the butter market, and holders showed a disposition to shade prices. We quote as follows: Extra finest creamery, boxes, 17½ to 18c.; extra finest creamery, tubs, 17¼ to 17¾c.; ordinary finest creamery, boxes, 17½ to 17¾c.; ordinary finest creamery, tubs, 17c.; dairy butter, 14c.

MONTREAL NOTES.

Cheese and butter prices are rather lower this week.

Sugar refiners marked up prices 1-16c. per lb. this week.

Western grocers have been buyers of old canned salmon here this week.

The strong situation of Japan teas is unabated, and bids of 17c. for medium goods were refused this week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Aug. 31, 1898.

THERE continues to be increased business in grocery lines as the season advances, and outside buyers begin to think of buying fall supplies. But values of produce are low, and lumber shipments show little profit. One large elevator building, and another, with wharves, about to be built, aids somewhat. Some of the severest windstorms for years have been experienced through the Province. Hay, which promised a large crop, is being largely lost, because of the wet, and oats, potatoes and wheat are being injured by rust. Hops are quoted, by packers, rather higher. There is improvement in some lines, and increased values in sugar. Flour is still dull, and the market unsettled.

OIL—While there is little improvement in sales and dealers are not yet working for fall business, the market shows a change in favor of the buyer, and all lines of burning oils are marked down about 1c. per gallon.

SALT—There has been more activity in this line during the past week. A steamer landed some 4,800 sacks of Liverpool coarse salt, and a schooner unloaded a cargo of

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

"The Tightest Roofs on the Grounds."

That's what the architect writes us of the 50 buildings on the Toronto Exhibition Grounds which are roofed with our

METALLIC SHINGLES.

Wouldn't it interest you to call in and inspect our many lines of reliable Fireproof Building Materials? We are very near the Fair Grounds and will gladly give you full information about our Metallic Ceilings, Shingles, Cornices, or anything else in which you are interested.

Metallic Roofing Co.

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1180 KING ST. W., TORONTO.

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...NEW JAPANS...

Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

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COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

coarse and fine from a large cargo landing in Boston. There is a difference in quality in the English salt landed from time to time, and also a difference in weight of bag, caused by the effort to get a bag that can be sold at a low price. In Canadian salt there is the regular business doing. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Values continue to increase in all lines. Gallon apples show quite an advance during the week. In salmon, some packers refuse to quote at the moment. The demand in this market for new goods will be light. Oysters are rather higher, and some Baltimore packers are out of stock. One of our New Brunswick packers made a large sale of corn to a western house last week, which, we think, shows we pack good corn and that values are firm west. A few tomatoes will be packed in this Province.

GREEN FRUITS—Continue active. Apples are freely received, but, as is usual at this season, there is a large quantity that is poor. Even for best stock values are low. Oranges are scarce and quite high. Lemons are held firm at full figures. Early Malaga grapes are on the market, and good stock. California grapes are also more freely received. Peaches also show improved

quality. Pears, which have the best demand, keep high. So far, plums head the list of fruits received from Ontario, but some grapes have been received, and the quantity of this fruit arriving will soon be large. Melons are fair sale. Sweet potatoes are on the market. Some few oranges and pineapples were received last week by the West Indian steamer.

DRIED FRUIT—Little has yet been done in raisins. The bulk of the currants have been bought at rather lower prices than last year. Values, however, are higher. New Sultana raisins have been received. The sale in this market is limited. New evaporated apples are quoted for future shipment, but dealers are not yet interested.

SUGAR—There is a good sale and prices are firmly held, inclining to rather higher figures. Competition of bag sugar is not much felt. As local refinery is inclined to meet their prices, many dealers do not care to take hold of it.

MOLASSES—The market is unusually dull, but it is still early. Should the regular demand be forthcoming there are likely to be higher figures, stocks being light. The lower prices asked, as compared with Porto Rico, tends to increase the sale of Barbadoes.

PRODUCE—Butter shows little improvement, but best quality is scarce, and would bring rather better figures than general market quotations. There is an overstock of fair quality. Eggs are indifferent in quality and sales are light. Cheese shows a fair demand, but prices work up slowly.

Factorymen have quite large stocks on hand.

FISH—There is an improved business and higher values rule. In pickled herring there is marked improvement. Receipts are as yet not large. There are quite a number of grades quoted. In dry fish, prices are very firm, particularly mediums. Even pollock, which have been quite dull, show improvement. Hake show better business; mostly for West India trade. Smoked herring hold their price, but do not have the life of either lines. A few fresh shad are still received. We quote two grades of the pickled smoked haddies rather higher. We quote: Large cod, \$3.50 to \$3.60; medium, \$3.45 to \$3.55; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.60 to \$1.75 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; shad, 10 to 14c.; rippling herring, \$1.80 to \$2; wolves do., \$2.20 to \$2.45; spring shad, \$4 per half-barrel; full, ditto, \$5.

PROVISIONS—There is rather better enquiry. In barrelled goods the past season has been a dull one. Values show little change. In smoked meats, there is light sale at rather higher prices. Lard is firmer; in fact, packers will not duplicate orders except at higher figures.

FLOUR, FEED AND MEAL.—The flour market is still unsettled. An effort to advance prices did not succeed, and values keep low. The chief sale is for Ontario grades. Stocks are not large, though there is still considerable Manitoba here. Oatmeal and oats hold their price, but there is

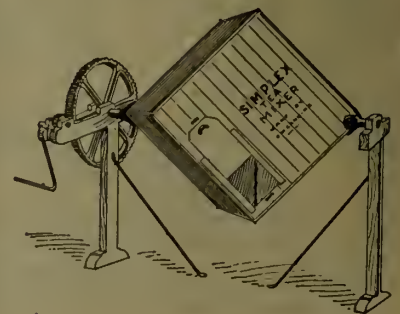


Armada Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (tf)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Tartan Tea Co.

This Tea—in pound and half-pound lead packets—will be on the market in ten days' time. Wait for it—buy it—it is the best.

BALFOUR & CO. Wholesale Agents Hamilton

Clark's Meats are

The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

Booming!

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty.

66 Esplanade Street West
Telephone 8015.

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care.

CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

no large business. Cornmeal is rather lower and continues a large business. Feed is still scarce and no improvement is expected. Beans are quiet at even figures. Barley, light stock; for new, rather lower prices expected. Split peas keep high. We quote as follows: Manitoba flour, \$5.30 to \$5.45; best Ontario, \$4.30 to \$4.40; medium, \$4.15 to \$4.25; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.15; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The Canada Drug Co. this week received a shipment of Robinson's patent barley.

Barton Gandy received a shipment of both coarse and factory filled Liverpool salt this week.

T. S. Simms has added a mill for the manufacture of broom and brush handles, to his plant.

Yerxa & Co., grocers, Fredericton, have assigned to Sheriff Sterling; liabilities, rather over \$3,000; assets, about \$1,700.

Last week the schooner Mary discharged a cargo of Barbadoes molasses at Charlottetown. She is loading a return cargo of oats.

The Newcomb Company, who were about to put a line of steamers on between New York, Maine, New Brunswick and Nova Scotia when the war broke out, are now preparing to carry out their plans. They already have a steamer running as far east as Eastport.

The Maritime Pure Food Co., of Woodstock, this week, sold 1,000 cases of their "St. John Valley" brand corn to The Davidson & Hay, Limited, Toronto. This is perhaps the first shipment west of canned vegetables from our Province, and as the sale was made at the regular price it speaks well for the quality of the goods.

ESTIMATE OF COFFEE CROP.

A New York coffee house, in estimating the coffee crop in Brazil for the present season, express the view that the total quantity exported will exceed 10,000,000 bags, counting in Santos, Rio, Victoria and Bahia, about 1,500,000 bags less than last season.

It is not expected that any material change in prices will take place, however. The firm conclude expressing as follows: "Prices below the ten cent level have ruled since January, 1897, and, on the basis of supply and demand, we think present values are likely to continue for years to come, and perhaps go lower in the immediate future."

FREE TICKETS FOR MERCHANTS.

THERE are two commendable characteristics in the wholesale merchants of Hamilton. The one is their enterprise and the other is their generosity.

They know that a large number of country merchants visit Toronto during the Industrial Exhibition, and they know that they are largely abroad for sightseeing. With a view to enlarging the opportunity of these merchants for sightseeing, they have, in their generosity, adopted the unique method of offering a free ticket from Toronto to Hamilton and return during the time the Exhibition is open.

In pursuance of this plan, the Hamilton wholesalers have made arrangements whereby the tickets can be obtained from Mr. J. J. Meffer, at Knox, Morgan & Co.'s sample room, Merchant's Building, 50-52 Bay street, Toronto.

"We don't want to keep the country merchants when they visit Hamilton," said a well-known wholesaler of the "Ambitious City." "Neither is it our intention to try and sell them goods. We merely want them to see our pretty little city, have a good time and go back to Toronto."

A POLITIC TRAMP.

Raggles—"Dere's only wun fault I hez ter find wid yer pie, mum."

Lady—"What's that?"

Raggles—"It's so blame good dat Ise afeard I won't be able ter eat common grub enny more."

Lady—"Wait a moment, my good man, and I'll get you a lunch to take with you."

—Judge.

That is diplomacy, tact, shrewdness, policy. How hard it is to learn to be wise, which is being politic. A grocer, tired of listening to the excuses of a delinquent customer, took the account to the Justice of the Peace and gave instructions to have it collected by law. "See here," said the judge, "you have still to learn that you can catch more flies with molasses than with vinegar. Leave your account and I will coax it out of Smith, but if you insist on suing, he will get angry and the chances are you will not collect a cent. The latter course was taken, the account saved and a customer retained.

Taffy is a great thing, whether used by a tramp, a diplomat or a trader. Try it!—American Grocer.

The Hartland, N.B., Advertiser is advocating a canning factory for that town, claiming that one could be easily supplied with stock without interfering with the Woodstock factory, which is said to be paying finely. All the product of the Woodstock factory has been sold to one firm.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

W. H. Malkin & Co.

WHOLESALE . . .



Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions
and groceries.

137 Water St., VANCOUVER, B.C.

MAPLE LEAF

Salmon

is the best packed
in Canada.

...Sold by all Grocers...

A Courteous Invitation

is extended to the Grocery
Trade of the Dominion to
pay us a visit, if in the city during Exhibition.

Our Sample Room, and the services of
our staff, are at your
disposal.

THE . . .
EBY, BLAIN CO.

LIMITED
Wholesale Importing and
Manufacturing Grocers

TORONTO

Rio Coffees

NOW ARRIVING
Ex SS. BELLARDEN.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of
Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.



Constantly
Increasing

the demand for

**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
 $\frac{1}{4}$, $\frac{1}{2}$, and $\frac{3}{4}$ pounds. No up-to-date grocer is
without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Sailor Boy...

BRAND

Ceylon Tea

Packed in gardens at Ceylon
in $\frac{1}{2}$ and 1 lb. packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

**Cocoa
Chocolate**

**Coffee
Spices**

**Baking
Powder**

**TODHUNTER,
MITCHELL & CO.**

Importers, Manufacturers
TORONTO

Blue Label

TOMATO Ketchup



is the only Ketchup as good as Blue Label—
made of finest, reddest, ripest tomatoes,
seasoned with the best of spices and put up
in sterilized bottles.



Proprietors of . . .
The largest Canned Goods Packing Estab-
lishment in the world.
Manufacturers of Canned Fruits, Vege-
tables, Preserves, Jams, Jellies, Soups,
Meat Delicacies, etc.
WRITE FOR QUOTATIONS.

PREPARED BY

Curtice Brothers Co.,

ROCHESTER, N.Y.

*The following goods now in stock
ready for immediate shipment:*

Secure our prices before placing your orders elsewhere.

- 20 Crates Well Assorted Jardinieres, 4 to 10-in.
- 25 Crates Splendidly Assorted Printed Ware, 2nd's
- 15 Crates Splendidly Assorted Printed Teas and Plates, 2nd's
- 27 Crates Splendidly Assorted Printed Tea Sets
- 65 Crates Splendidly Assorted Printed Toilet Sets
- 15 Crates Splendidly Assorted Printed and Gilt Toilet Sets
- 75 Crates Splendidly Assorted Printed Dinner Sets
- 175 Cases Splendidly Assorted Fancy China
- 50 Cases Splendidly Assorted Lemonade Sets
- 100 Packages Splendidly Assorted Glass Lamps
- 125 Packages Splendidly Assorted Banquet and Vase Lamps
- 40 Packages Splendidly Assorted Library Lamps
- 75 Packages Splendidly Assorted American Glassware
- 50 Packages Splendidly Assorted Canadian Glassware

ALL ORDERS ENTRUSTED TO US SHALL HAVE
OUR USUAL CAREFUL AND PROMPT ATTENTION



THE JOHN L. CASSIDY CO., Limited

339 and 341 St. Paul Street, MONTREAL.

CURRENT MARKET QUOTATIONS

September 1, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath).....	4 1/2	4 1/2	4 1/2	4 1/2
Granulated, Acadia.....	4 1/2	4 1/2	4 1/2	4 1/2
Paris lump, bbls, and 100-lb. bxs " In 50-lb. boxes.....	5 11-16	5 1/2	5 1/2	5 1/2
Extra Ground Icing, bbls.....	5 13-16	5 1/2	5 1/2	5 1/2
Powdered, bbls.....	5 1-16	5 1/2	5 1/2	5 1/2
Cream.....	4 3-16	4 1/2	4 1/2	4 1/2
Extra bright.....	4 1-16	4 1/2	4 1/2	4 1/2
Bright coffee.....	4 1-16	4 1/2	4 1/2	4 1/2
Light yellow.....	4 1-16	4 1/2	4 1/2	4 1/2
No. 3 yellow.....	4 1-16	4 1/2	4 1/2	4 1/2
No. 2 yellow.....	3 11-16	3 1/2	3 1/2	3 1/2
Demerara.....	3 50	3 75	3 75	3 75
Imported yellow.....	3 1/2	3 1/2	3 1/2	3 1/2

SYRUPS AND MOLASSES

Syrups—						
Dark.....	2 1/2	\$0 23	\$0 27	.....	.....	.....
Medium.....	2 1/2	30	32	.....	3 3/4	3 1/2
Bright.....	2 3/4	35	37	.....	3 1/4	3 1/2
Honey.....	.....	.....	40	.....	.....	.....
" 25-lb. pails.....	.....	1 00	.....	.....	.....	.....
" 38-lb. pails.....	.....	1 40	.....	.....	.....	.....
Molasses—						
New Orleans.....	31	27	45	26	28	35 45
Barbadoes.....	31	.....	.....	27	29	.....
Porto Rico.....	23	25	38	42	32	34
Antigua.....	22	23	.....	25	28	.....
St. Croix.....	.....	.....	.....	27	28	.....

TEAS

Black—						
Congou—Half-chests Kalsow, Moning, Paking.....	\$0 12	\$0 60	\$0 12	\$0 60	11	40 35 40
Caddies Paking, Kalsow.....	14	40	18	50	15	40 25 35
Indian—Darjeelings.....	35	55	35	55	30	50 13 20
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Soucbong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40 32 40
Pekoes.....	20	30	20	30	20	30 25 32
Pekoe Soucbong.....	17	35	17	35	17	35 22 28
China Greens—						
Gunpowder—Cases, extra firsts	42	50	42	50	.....	.....
Half-chests, ordinary firsts.....	22	28	22	28	.....	.....
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50	.....	.....
Cases, small leaf, firsts.....	35	40	35	40	.....	35 40
Half-chests, ordinary firsts.....	22	38	22	38	.....	28 35
Half-chests, seconds.....	17	19	17	19	.....	.....
" thirds.....	15	17	15	17	.....	.....
" common.....	13	14	13	14	.....	22 30
Ping Sueys—						
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40
" seconds.....	16	19	16	19	.....	.....
Half-boxes, firsts.....	28	32	28	32	.....	.....
" seconds.....	16	19	16	19	.....	.....
Japan—						
1/2-chests, finest May pickings	38	40	38	40	.....	38 40
Choice.....	32	36	32	36	.....	35 45
Finest.....	28	30	28	30	.....	.....
Fine.....	25	27	25	27	.....	.....
Good medium.....	22	24	22	24	.....	20 25
Medium.....	19	20	19	20	.....	.....
Good common.....	16	18	16	18	.....	.....
Common.....	13	15	13 1/2	.....	.....	15 20
Nagasaki, 1/2-chests Pekoe.....	16	22	16	22	.....	.....
" Oolong.....	14	15	14	15	.....	.....
" Gunpowder.....	16	19	16	19	.....	.....
" Siftings.....	7 1/2	11	7 1/2	11	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 3-hoop, " " ".....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " " ".....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0.....	.....	.....	8 00	.....	8 00	9 50	10 50
" 1.....	.....	.....	6 50	.....	6 50	8 50	9 50
" 2.....	.....	.....	5 50	.....	5 50	6 50	7 00
" 3.....	.....	.....	4 50	.....	4 50	5 50	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	.....	15	10	14	17	19
" pound prints.....	14	.....	16	16	17	.....	.....
" tubs, best.....	14	.....	15	14	16	.....	.....
" tubs, second grade.....	10 1/2	.....	12 1/2	10	14	18	20
Creamery, tubs.....	16 1/4	16 1/2	18	18 1/2	17	18	20
" prints.....	19	19	20	18	20	.....	.....
Cheese.....	6 1/2	7	8 1/4	8 1/2	8	9	10

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7 1/2	8 1/2	8 1/2	8 1/2
Smoked Meats—				
Breakfast bacon.....	12	11 1/2	12	12 1/2
Rolls.....	9	8 1/2	9	9 1/2
Hams.....	10 1/2	10 1/2	11 1/2	10 1/2
Shoulder hams.....	10	8 1/4	8 1/2	9
Backs.....	11	11 1/2	.....	12
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	16 00	16 50
" short cut.....	16 00	16 50	17 00	16 50
Clear shoulder mess.....	15 00	15 00	14 00	15 00
Plate beef.....	12 50	18 00	11 00	11 50
Lard, tierces, per lb.....	8 1/4	7 1/4	7 3/4	8 1/2
Pails.....	8 3/4	7 1/2	8	8 1/2
Compound, Pails.....	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs.....	6 25	7 00	7 50	7 1/2
Dressed hogs, light.....	6 25	7 00	7 50	7 1/2

GREEN FRUITS

Oranges, California seedlings.....	2 50	3 50	.....	2 50	3 75	.....	3 00
" Mediterranean sweets.....	2 50	3 50	.....	3 75	4 50	.....	.....
Lemons, Messina, per box.....	3 00	4 00	.....	6 00	6 25	.....	4 25
" Verdilla, ".....	.....	5 00	5 50	.....	.....	.....	.....
Bananas, per bunch.....	1 00	1 75	1 00	1 50	2 25	2 25	2 75
Apples, per bbl.....	1 25	2 50	1 25	2 00	1 00	2 00	4 50
Blackberries.....	5	7	.....	10	30	.....	.....
Canadian Apples, per basket.....	.....	10	30	.....	.....	.....	.....
" Peaches, ".....	75	1 00	30	1 00	.....	.....	.....
" Pears, ".....	40	75	40	50	.....	.....	.....
" Plums, ".....	50	75	30	50	45	50	.....
" Grapes, ".....	.....	13	30	.....	.....	.....	.....
Red Peppers, ".....	.....	45	65	.....	.....	.....	.....
Sweet Potatoes, ".....	.....	.....	60	.....	.....	.....	.....
Blueberries, 24-qt. box.....	1 00	1 25	1 75	2 00	.....	.....	.....
Cal. Peaches (20-lb.).....	1 25	1 50	1 40	1 70	1 75	2 00	.....
" Pears (50-lb.).....	2 75	3 00	.....	.....	3 25	3 50	.....
" Plums (4-basket).....	1 35	1 75	.....	.....	1 25	1 75	.....
Watermelons, each.....	.....	.....	20	45	50	.....	.....
Musk melons, per basket.....	.....	50	20	35	.....	.....	.....
Tomatoes, Can., per basket.....	30	50	20	30	40	50	4 00

NUTS

Brazil.....	12	13	12 1/2	14	12	12 1/2	15
Valencia shelled almonds.....	25	27	22	24	.....	25	30
Tarragona almonds.....	10 1/2	11 1/2	10	11	11	12	13
Peanuts (roasted).....	6 1/2	9	7	10	9	10	12
" (green).....	5 1/2	8	.....	9	.....	10	12
Cocoanuts, per sack.....	.....	.....	4 00	3 50	4 00	.....	.....
" per doz.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts.....	10 1/2	12	10 1/2	12	13	.....	14
Marbot walnuts.....	8	9	9	10	9	10	.....
Bordeaux walnuts.....	8	9	8	9	9	10	.....
Sicily filberts.....	8	9	8	9	8	10	12
Naples filberts.....	10	11	10	11	10	11	.....
Pecans.....	8 1/2	12	8	11	11	12	.....
Shelled Walnuts.....	18	20	.....	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes.....	12	15	12	14	14	15	13	15
" in 5-lb. cans.....	15	16	14	15	15	16	.....	.....
" whole.....	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes.....	20	26	18	24	24	26	25	35
" 5-lb. cans.....	20	22	20	26	20	22	.....	.....
" whole.....	17	25	17	24	20	22	.....	.....
Ginger, Jamaica.....	20	25	18	25	20	25	.....	.....
Cloves.....	15	20	14	35	18	20	.....	.....
Pure mixed spice.....	30	25	30	25	30	30	.....	.....
Cassia.....	25	40	20	40	18	20	20	25
Cream tartar, French.....	25	27	24	25	20	22	.....	.....
" best.....	28	30	25	30	25	30	.....	.....
Allspice.....	15	17	13	16	13	14	18	20

PETROLEUM

Canadian.....	12	.....	13 1/2	16 1/2	17	.....	.....
Sarnia water white.....	12	13	.....	15	17 1/2	18	.....
Carbon safety.....	17	.....	.....	.....	.....	.....	.....
American water white.....	17	17 1/2	.....	16 1/2	19	20	.....
Pratt's Astral, in bulk.....	18	19	.....	16	.....	.....	.....

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	10	10 1/2	12	12 1/2	11	12	10	15
" held.....	.....	.....	7	10	.....	.....	.....	.....
Poultry—chickens, dressed.....	*5	8	30	60	30	60	.....	.....
Geese, per lb.....	.....	.....	.....	.....	70	1 00	.....	.....
Ducks, per pair.....	*8 1/2	9	40	65	50	1 00	.....	.....
Turkeys, per lb.....	.....	10	11	10	14	.....	.....	.....
Game—Hares, per pair.....	.....	.....	.....	.....	25	30	.....	.....
Honey, comb, per doz.....	1 50	1 75	80	1 25	1 50	1 75	.....	.....
" light color, 60-lb. tins.....	7	8	5 1/2	6 1/2	7	8	.....	.....
" " 5 and 10-lb. tins.....	7	8	6	7	8	10	.....	.....
" buckwheat.....	4	5	2	3	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3 3/4	3 7/8	3 62 1/2	3 75	4 1/2	4 1/2
Patna, per lb.....	.....	5	5 1/2	6	5	6	.....	.....
Japan.....	6	6 1/4	6	6 1/2	5	6	.....	5 1/2
Imperial Seta.....	5	6	4 1/2	5 1/2	5	6	.....	.....
Extra Burnmah.....	.....	.....	4 1/2	4 3/4	4	5	.....	.....
Java, extra.....	6 1/2	7	6	6 1/2	6	7	.....	.....
Sago.....	3 1/2	4	3 1/2	4 1/2	5	6	.....	.....
Tapioca.....	4	4 1/2	3 3/4	4 1/2	5	6	.....	4

SODA

Bl-carb, standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	85	90	.....	.....
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00	.....	.....

You will know how to use the man who says something else is "just as good" when you want him to book your order for

Celluloid Starch

It has no equal, and you can get it in 40 package cases.

You cannot afford to do business without it.

There is no better Culinary Starch made than

Brantford Prepared Corn

It pays you to supply your customers with the best quality, always.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

FRUITS					COFFEE				
	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—					Green—				
Currants, Provincials, bbls...	5 3/4 6	5 3/4 6	5 3/4 6	7 7 7 1/4	Mocha	24 29	23 28	25 30	24 25
" " 1/2-bbls	5 3/4 6	5 3/4 6	5 3/4 6	7 7 7 1/4	Old Government Java	27 31	22 30	25 30	24 25
" " Filiatras, bbls	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/4 7 1/4	Rio	10 11	7 1/2 12	12 13	10 10 1/2
" " " cases	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 7 1/2	Plantation Ceylon	29 31	26 30	29 31	28 31
" " " 1/2-cases	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 7 1/2	Porto Rico	24 28	22 25	24 28	24 28
" " Patras, bbls	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 7 1/2	Guatemala	24 26	22 25	24 28	24 28
" " " cases	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 7 1/2	Jamaica	16 22	15 20	16 22	16 22
" " " 1/2-cases	6 1/4 6 1/4	6 1/4 6 1/4	6 1/4 6 1/4	7 1/2 7 1/2	Maracaibo	13 15	14 20	13 15	13 15
Vostizzas, cases	7 8	7 8	7 8	7 8					
Dates, boxes	4 6	4 6	4 6	4 6					
Flgs, 4-crown	10 12	10 12	10 12	12 12 1/2					
" 5-crown	12 13	11 13	12 13	13 13					
" 7-crown	13 14	13 14	13 14	14 14					
" 9-crown	15 16	15 16	15 16	17 17					
" natural, bags	3 1/2 6	3 1/2 6	3 1/2 6	4 1/2 6					
Prunes, Splinx, B's	7 1/2 8	7 1/2 8	7 1/2 8	8 9					
" " A's	7 1/2 8	7 1/2 8	7 1/2 8	8 9					
" California, 40's	10 11	8 1/2 10	10 12	12 12					
" " 50's	6 9	6 8 1/2	6 9	6 9					
" " 60's	7 1/2 8	7 1/2 8 1/2	7 6	6 6					
" " 70's	7 8	7 7 1/2	7 7	7 6					
" " 80's	6 7	6 6 1/2	6 7	6 6					
" " 90's	5 6	5 6 1/2	5 4 1/2	5 6 1/2					
Raisins, Valencia, off stalk	5 5 1/2	4 4 1/2	5 5	6 1 70					
" Fine off stalk	5 5 1/2	4 4 1/2	5 5	6 1 70					
" Selected	5 1/2 6 1/2	5 1/2 6 1/2	5 6	6 7					
" Layers	6 7	6 6 1/2	6 7	6 8					
" Sultanas	9 12	8 12	10 12	12 12					
" Cal. L.M., 3-crown	7 6	7 7 1/2	5 1/2 6	7 7 1/2					
" " 4-crown	7 1/2 6 1/2	7 1/2 6	6 1/2 7	8 8 1/2					
Domestic—									
Apples, dried, per lb	6 1/2 7	5 6	5 1/2 6	7 7					
" evaporated	9 10	9 10	10 10 1/2	11 12					
Cal. Evaporated Fruits—									
Apricots, 50-lb. boxes	9 10	9 9 1/2	9 10	11 11 1/2					
" 25-lb. boxes	9 16	9 15 1/2	11 16	12 12					
" cartons	13 14	12 13	13 14	14 14					
Peaches, 25-lb. boxes	10 12	9 12	10 12	11 13					
" 1-lb. cartons	12 13	12 13	12 14	13 14					
CANNED MEATS					CANNED GOODS				
Comp. corn beef, 1-lb. cans	\$1 60 \$2 25 \$1 40 \$1 50 \$1 60 \$1 75 \$3 00 \$3 25				Apples, 2's	\$ 90 \$1 00	\$0 95	\$1 00 \$1 10	\$2 25 \$2 50
" " 2-lb. cans	2 75 4 10 2 50 2 60 2 75 3 00 2 75 3 00				" gallons	2 40 2 75	\$2 25 2 50	2 40 2 50	3 50 3 50
" " 4-lb. cans	9 00 13 00	8 00 8 75	9 25	21 21	Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	3 25 3 50
" " 6-lb. cans	18 25 28 15	17 50 20 00	21 00	21 00	Blueberries, 2's	60 90	75 85	85 95	2 00 2 50
Minced callops, 2-lb. can	2 60 2 70	2 60 2 75	2 60	7 00	Beans, 2's	70 95	70 95	90 95	1 80 2 00
Lunch tongue, 1-lb. can	3 50 3 75	3 20 3 25	3 35 6 50	7 00	Corn, 2's	90 1 00	82 1/2 95	80 85	2 15 2 15
" 2-lb. can	6 50 7 40	6 75 7 00	5 60 6 00	6 25 6 50	Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	4 00 4 75
English brawn, 2-lb. can	2 60 2 90	2 75 2 80	2 50 2 80	2 50 2 75	Peas, 2's	1 14 1 20	1 00 1 15	1 20 2 25	2 25 2 40
Camp sausage, 1-lb. can	2 40 2 50	2 50 2 50	2 50 2 50	2 50 2 75	" extra sifted	1 25 1 40	1 25 1 30	1 50 1 50	2 75 2 75
" 2-lb. can	4 00 4 25	4 00 4 00	4 00 4 00	4 00 4 00	Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	3 00 3 50
Soups, assorted, 1-lb. can	1 50 2 00	1 50 1 40	1 50 1 50	1 50 1 50	" " 3's	2 25 2 40	2 00 2 40	2 20 2 40	5 00 5 50
" " 2-lb. can	2 25 3 00	2 20 2 25	2 30 2 30	2 30 2 30	Pineapple, 2's	2 10 2 40	2 40 2 40	2 50 2 55	4 50 5 00
Soups and Bouilli, 2-lb. can	1 75 1 80	1 80 1 75	1 80 1 80	1 80 1 80	" 3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00 5 00
" " 6-lb. can	4 25 3 80	4 50 4 25	4 50 4 50	4 50 4 50	Peaches, 2's	1 75 1 90	1 50 1 60	1 75 1 90	3 50 3 50
Sliced smoked beef, 1/2's	1 65 1 70	2 00 2 00	2 00 2 00	2 00 2 00	" 3's	2 50 2 75	2 50 2 75	2 50 2 75	5 50 5 50
" " 1's	2 80 2 195	3 25 3 25	3 25 3 25	3 25 3 25	Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	3 00 3 50
					" Lombard	1 30 1 50	1 20 1 50	1 30 1 50	5 00 5 00
					Pumpkins, 3's	1 10 1 30	1 00 1 40	1 10 1 30	2 50 2 50
					" gallon	75 85	70 80	90 1 00	2 25 2 50
					Raspberries, 2's	2 10 2 25	2 10 2 25	2 10 2 25	3 00 3 00
					Strawberries, 2's	1 50 2 00	1 50 1 70	1 65 1 75	3 50 3 50
					Succotash, 2's	1 10 1 15	1 15 1 10	1 15 1 15	3 20 3 20
					Tomatoes, 2's	1 20 1 20	1 05 1 10	1 20 1 20	11 00 11 00
					Lobster, tails	2 50 2 95	2 50 2 50	2 60 2 60	11 50 11 50
					" 1-lb. flats	2 75 3 00	3 00 3 00	1 25 1 30	4 25 4 50
					" 1/2-lb. flats		1 60 1 60	1 30 1 35	12 1/2 12 1/2
					Mackerel	1 30 1 35	1 30 1 35	1 10 1 25	21 1/2 21 1/2
					Salmon, sockeye, tails	1 15 1 25	1 15 1 30	1 00 1 20	4 50 5 00
					" flats	1 30 1 45	1 25 1 25	1 30 1 35	1 15 1 15
					" " Horseshoe	1 20 1 25	1 25 1 25	1 25 1 25	1 15 1 15
					" " Clover } tails	1 20 1 20	1 17 1 35	1 35 1 35	1 15 1 15
					" " Leaf } flats	1 45 1 45	1 32 1 35	1 35 1 35	1 15 1 15
					" Coboes	95 1 00	95 1 00	95 1 00	4 25 4 50
					Sardines, Albert, 1/2's	10 11	11 13	4 15 12	21 21
					" " 1/2's	20 21	20 21	20 21	21 21
					" Sportsmen, 1/2's	11 12	12 12 1/2	12 12 1/2	21 21
					" " 1/2's	19 20	21 21	20 21	21 21
					" key opener, 1/2's	10 11	10 11	16 18	17 17
					" " 1/2's	16 18	16 18	23 10	11 11
					" other brands	23 35	16 17	16 17	25 25
					" P. & C., 1/2's	23 25	23 25	23 25	36 36
					" " 1/2's	33 36	33 36	36 36	4 5 5
					" American, 1/2's	4 5	5 5	4 5	11 11
					" Mustard, 1/2 size, cases	9 11	11 11	10 11	10 11
					50 tins, per 100	9 00 11 00	10 00 11 00	10 00 11 00	4 25 4 50
					Fruit in glass jars			1 10 1 10	1 10 1 10
					Haddies	1 40 1 40	1 15 1 15	1 10 1 15	1 90 2 00
					Kipperd Herrings	1 40 1 40	1 15 1 15	1 10 1 15	1 90 2 00
					Herring in Tomato Sauce	1 85 1 85	1 20 1 60	2 00 2 00	1 90 2 00

Tillson's Pan-Dried (Registered) Rolled Oats

You've tried those Rolled Oats said to be "just as good as Tillson's"—price satisfactory, quality not. You've tried those Rolled Oats that looked so nice and white and flaky—looks satisfactory, taste not. How about those "Pan-Dried" Rolled Oats where quality meets price every single time—where looks do not deceive the taste.

No hulls, no dirt, no black specks in Tillson's brand, with its rich, nut-like flavor that folks know so well. As ever, the Rolled Oats of highest quality, but at a fair price to you.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

SOLD DIRECT FROM MANUFACTURER
TO RETAILER.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German, Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

THE

Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.



Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

ADAMS' Crystal Berry Dish

with TUTTI FRUTTI

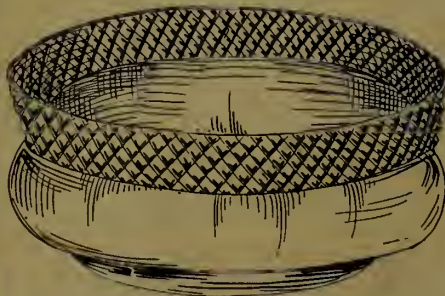
Packed 36 5c. bars with each Berry Dish.

PRICE, COMPLETE, \$1.25.

For sale by Wholesale Grocers, Confectioners and Druggists.

Adams & Sons Co.

11 and 13 Jarvis St., TORONTO, ONT.



MANITOBA MARKETS.

WINNIPEG, Aug. 29, 1898.

THE weather has been cooler and with more rain than was desired by the farmers. Still, harvest operations are going forward very rapidly. Fully 60 per cent. of the wheat in Manitoba is cut, and probably 25 per cent. of the crop in the Territories. There will be a yield of at least 35,000,000 bushels in Manitoba and the Territories combined. Under favorable conditions threshing will be general in about ten days. Some threshing gangs are out already, and new wheat has been delivered at two points, Myrtle and Stockton. The sample, so far, is very good, there being no sign of smut, and, so far, no sign of frost. The yield is specially heavy in the western Mennonite district which lies along the United States boundary.

There has been a drop in flour in the last ten days of 20c. per sack on patent and strong bakers', and 15c. per sack on Algoma and XXXX. Business in this product is extremely quiet. Quotations: Patent, \$2.35; strong bakers', \$2.15; Algoma, \$1.60; XXXX, \$1.15. In groceries proper, there is no change to report. Canned goods, particularly tomatoes, are a little stiffer, and factorymen are not eager to quote; in fact, some have withdrawn their quotations from the market entirely. Evaporated fruits are ruling higher, which is preventing sales on this market.

GREEN FRUIT—The market is liberally supplied with plums, peaches, pears, grapes and apples. Ontario fruit still arrives in unsatisfactory condition; ditto, British Columbia. If growers from either Province could be introduced to one of their cars, while in process of unpacking at this point, they would probably mend their ways. The California fruit, being grown under irrigation, is naturally drier and easier to transport without damage, yet, every attention is paid, down to the smallest detail, to the careful packing of this fruit, while British Columbia and Ontario, with their moister climates and softer fruits, seem to think any way will do. The demand for fruit is active and carloads are sold very rapidly. The housewives of Winnipeg and Manitoba generally seem to be making more than usual provision in this line. Very fine crab-apples are now on this market, selling at 75c. per pair.

BUTTER—This market is still peculiar; 18c. point of shipment is the ruling price for creamery, but even at this figure men refuse to sell. Eastern dealers are quoting eastern creamery at almost identically the same price as is being paid for local manufacture. Dairy butter continues firm, not so much from any demand as from local competition,

13c. being paid f.o.b. point of shipment, for straight lots of number one dairy.

CHEESE—Are firm, and so far as local market is concerned factorymen are not inclined to sell, and the situation is much the same as with butter, as eastern dealers are offering eastern cheese at the same price that is being paid here for Manitoba. The present indication is that both creamery and cheesemen will be badly bitten if they continue the present policy.

EGGS—Very firm at 13c. f.o.b. Winnipeg. They are coming forward freely, and the quality is excellent.

"ON TIME"

WEBSTER was never late at a recitation in school or college. In court, in Congress, in society, he was equally punctual.

Amid the cares and distractions of a singularly busy life, Horace Greeley managed to be on time for every appointment. Many a trenchant paragraph for The Tribune was written while the editor was waiting for men of leisure, tardy at some meeting.

The comet which visits our atmosphere but once in a thousand years is never a single second behind time.

Punctuality is the soul of business, as brevity of wit.

Every business man knows that there are moments on which hang the destiny of years. If you arrive a few moments late at the bank, your paper may be protested and your credit ruined.

During the first seven years of his mercantile career, Amos Lawrence did not permit a bill to remain unsettled over Sunday.

Punctuality is said to be the politeness of kings.

Some men are always running to catch up with their business; they are always in a hurry, and give you the impression that they are late for a train. They lack method, and seldom accomplish much.

One of the best things about school and college life is that the bell which strikes the hour for rising, for recitations, or for lectures, teaches habits of promptness.

Every young man should have a watch which is a good timekeeper; one that is nearly right encourages bad habits, and is an expensive investment at any price. Wear threadbare clothes if you must, but never carry an inaccurate watch.

"Oh, how I do appreciate a boy who is always on time!" says H. C. Brown. "How quickly you learn to depend on him, and how soon you find yourself intrusting him with weightier matters! the boy who has acquired a reputation for punctuality has made the first contribution to the capital that in after years makes his success a certainty."

"Better late than never" is not half as good a maxim as "Better never late."

A conductor's watch is behind time, and a frightful railway collision occurs. A leading firm with enormous assets becomes bankrupt, because an agent is tardy in transmitting available funds, as ordered. An innocent man is hanged because the messenger bearing a reprieve should have arrived five minutes earlier. A man is stopped five minutes to hear a trivial story and misses a train or steamer by one minute.

Grant decided to enlist the moment that he learned of the fall of Sumter. When Buckner sent him a flag of truce at Fort Donelson, asking for the appointment of commissioners to consider terms of capitulation, he promptly replied: "No terms except an unconditional and immediate surrender can be accepted. I propose to move immediately upon your works." Buckner replied that circumstances compelled him "to accept the ungenerous and unchivalrous terms which you propose."—"Pushing to the Front."

CHEESE MARKETS.

Perth, Aug. 26—1,290 boxes white August cheese offered. All sold at 7¾ to 8c.

Brighton, Aug. 26—780 August cheese offered; 400 sold at 8c.

Brantford, Aug. 26—2,615 boxes boarded; 2,265 sold at 8c.; 220 at 7½-16c.

Iroquois, Aug. 26—480 boxes August offered; 380 sold at 8½c.

Ottawa, Aug. 26—1,710 boxes boarded; all sold at from 7¾ to 8½-16c.

Kemptville, Aug. 26—720 boxes boarded; all sold at 8½-16c.

South Finch, Aug. 26—1,065 boxes boarded, 479 of which were white; no sales; highest bid, 7¾c. for white and 8c. for colored.

Lindsay, Aug. 29—1,700 boxes offered; all sold at 8c.

Belleville, Aug. 30—1,135 boxes offered; 390 sold at 8c.

Ingersoll, Aug. 30—2,675 boxes offered; 150 sold at 7¾c.

A NEW PACKAGE TEA.

Another package tea has been put upon the market. It is named "Sailor" brand, and Perkins, Ince & Co., Toronto, are the proprietors. The tea is packed in the gardens at Ceylon, "which," said a member of the firm, enables it to retain its original flavor." The packages are halves and pounds, and have a rich and attractive appearance. The trade mark of the sailor boy climbing a mast, with the flag floating in the breeze, which has for so many years done duty on Perkins, Ince & Co.'s Japan teas, is much in evidence on the new package. The tea will be sold at popular prices.

AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

TO ARRIVE

by Steamer Escalona, due here
the last days of September,

from MESSRS. G. MARCOPOLI & SON

50 bbls. Prime Provincial Currants	50 bbls. Prime Filiatra Currants
50 hlf.-bbls. " "	50 hlf.-bbls. " "
50 cases " "	50 cases " "
50 hlf.-cases " "	50 hlf.-cases " "

Prices on Currants are low, there is no risk in placing your orders early.

TO ARRIVE about the 5th of September, via Liverpool :

250 boxes Rogers Caravel brand Valencia Raisins.
150 boxes Pallares f.o.s. Valencia Raisins.

This brand is equal to Selected
of most houses.

If you want any of this first shipment, order at once, they are going fast.

L. CHAPUT, FILS & CIE., Montreal

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

VANCE & CO., general merchants, Norval, Ont., have assigned to Joseph S. Lundy, Brampton, and a meeting of their creditors will be held on September 6.

Yerxa & Co., grocers, Fredericton, N.B., has assigned.

Mathias Leduc, grocer, Montreal, is offering 75c. on the dollar.

Benoit & Berard, general merchants, St. Helene, Que., have assigned.

T. G. McCracken, general merchant, Harriston, Ont., has assigned to A. G. Campbell.

Richard Tew, assignee of the estate of estate of Neil & McKay, general merchants, Lucknow, Ont., has declared a third and final dividend of 4c., making a total of 24c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jacques & Cote, cheese exporters, Quebec, have registered dissolution.

Tourigny & Dorais, general merchants, Victoriaville, Que., have dissolved.

Fox & McWilliams, grocers, Owen Sound, Ont., are about dissolving partnership.

Partnership has been registered by N. Desilets & Co., general merchants, St. Tite, Que.

C. E. Pelton has been admitted into the firm of R. W. Rolston & Co., grocers, Amherst, N.S.

M. J. Gillard, grain, coal and general merchant, Grafton, Ont., has admitted — Nobles; style now, Gillard & Nobles.

Louis J. A. Tanguay and Joseph Gregoire have registered proprietors of Tanguay & Gregoire, grocers, St. Hyacinthe, Que.

Ovide Legault and Albert Legault have registered partnership as grocers in Lachine, Que., under the style of O. Legault & Freres.

SALES MADE AND PENDING.

Alfred Galipeau, grocer, Sault au Recollet, Que., has sold out.

R. H. McDonald, general merchant, St. Edwards, P.E.I., has sold out.

G. A. Prior, grocer, baker, etc., Bracebridge, Ont., is advertising his business for sale.

The stock of the estate of George Scott, grocer, Toronto, is advertised for sale by tender.

The stock of Richard Pearce, grocer, Halifax, has been taken possession of under bill of sale.

The assets of Alexis Trudeau, general merchant, St. Brigitte Des Saults, Que., have been sold.

E. Brown, grocer and liquor dealer, Ottawa, Ont., has sold his grocery stock at 50c., and his liquor stock at 51 3/4c. on the dollar.

McLellan & Williams, general merchants, Treherne and Holland, Man., have sold out their Holland branch at 85c. on the dollar to W. T. Schooley & Co.

CHANGES.

Wm. Buckle, grocer, etc., Guelph, Ont., has been succeeded by C. F. Hicks.

Miss Mary Hanlon, grocer, Ottawa, has sold out to T. E. Bonsell.

E. & R. Beattie, general merchants, Port Alma, Ont., have left that place.

J. W. Simpson, general merchant, West Lorne, Ont., has removed to Port Alma.

T. B. Morris, general merchant, Wallace, N.S., has sold out to R. E. Nelson & Co.

Charles McWilliams, grocer, Marmora, Ont., has been succeeded by Henry Black.

Somers & Smith, general merchants, Oxford, N.S., have sold out to Daniel Keefe.

Armes, Joyce & Co., grocers, Owen Sound, Ont., have been succeeded by Price & Armes.

Ezile Vachon has registered as proprietor of Vachon, Ulric & Co., general merchants, Beauport, Que.

The Michael Lefebvre Co., vinegar manufacturers, etc., Montreal, have obtained charter of incorporation.

Oswald Chaput has registered as proprietor of the firm of O. Chaput & Co., general agents, Montreal.

Philina Hamel has registered as proprietor of the firm of George Gagnon, grocer, St. Cyrille de Wendover, Que.

W. J. Sargeant, general merchant, Bancroft and Maynooth, Ont., is about closing up their Maynooth branch.

NEW EVAPORATING FACTORIES.

Every indication points toward a rapid development of the evaporating fruit industry in western Ontario this year.

A large factory has been established in Wallaceburg, Ont.; another, and possibly two, will be built in Chatham.

Pintler & Payne, who have factories in Brantford and Tilsonburg, intend commencing a factory in St. Thomas. They will employ 20 to 30 hands.

Town & Griswold are placing an extra kiln in their factory at Clinton, Ont., thus increasing their capacity 100 bushels.

Mahler Bros., of Wingham, are doubling their capacity for apples.

The Simcoe Canning Co. is starting an apple evaporating factory at Port Rowan, Norfolk County. The machinery is of the newest and most approved style, and Mr. Innes claims it will be one of the best equipped evaporating factories in the country.

There is a growing demand for Canadian evaporated fruits, and if care is taken to manufacture a uniformly good article, the possibilities of the industry are indeed great.

FIRMS COMMENCING BUSINESS.

Mrs. Charbonneau is commencing business as grocer in Sault au Recollet, Que.

L. H. Marchand has opened out as provision dealer in Montreal.

B. Dalmage has opened out as general merchant in Selkirk West, N.W.T.

George Dodds is about to open out as grocer on King street, Waterloo, Ont.

TRADE CHAT.

THE HARRISON, ONT., TRIBUNE states that a new pork packing factory in that place will be in full operation before Christmas. The building will be 180 x 80 feet, three storeys high, and equipped with the most modern machinery. The capacity at the start will be 4,000 hogs per week.

John W. Kyte has started up as general merchant in Port Hawkesbury, N.S.

B. Powers has commenced business as dealer in grain and seeds in Trenton, Ont.

Fire caused \$300 damage to Mrs. John Mathieu's gum factory at St. Henri de Montreal, on Thursday, last week.

Four eggs, the weight of which totalled an even lb., were recently brought into the store of J. A. McCrea, grocer, Guelph.

Owing to ill health, E. Blair, general merchant, Althorpe, Ont., was compelled to sell his store, Thos. Munroe, Maberly, being the purchaser.

The new evaporating factory that Mr. Ellis is erecting in Wallaceburg, Ont., is expected to commence operations this week. Already 40,000 bushels of wheat have been purchased.

On the 1st of September, John Garvey, London, Ont., ceased doing business as retail grocer and liquor dealer. He will henceforth confine his energies to his wholesale department.

One more article has been added to the list of Canada's exported products. A. Haaz & Co., vinegar manufacturers, Kingston, shipped 600 gals. of vinegar last week to Glasgow, Scotland.

The Listowel Banner says that a Chatham township farmer recently found a five-foot snake roosting with his chickens, and that, after killing the reptile, several unbroken eggs were released from its interior.

A Carrick, Ont., hen laid a new style of egg the other day. Instead of being of the usual oval shape, it bears a close resemblance to a peanut, being 2 1/2 inches in length, 2 1/2 inches in circumference at one end and 2 3/4 inches at the other, while in the centre the measurement is only 1 3/4 inches.

Montreal can boast of its "gold" train, but it remains for St. Andrews to be able to brag of a "sardine" train. Four cars of Eastport sardines went west recently. The arrival of sardine vessels at St. Andrews of late have been very numerous. Since the first of the month there have been landed here for shipment to western points no fewer than 18,905 cases of sardines.—Woodstock, N.B., Despatch.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

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roviding a satisfactory

rofit to the Grocer.

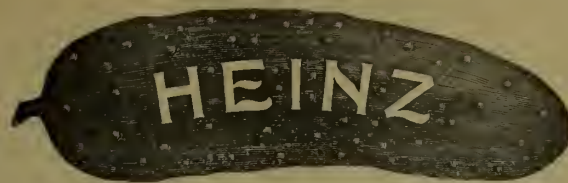
repared by R. PATERSON & SONS,

roprietors and Manufacturers of

ATERSON'S "Camp" Coffee Essence.

ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



Pickles.

There is nothing better to eat than Heinz's Baked Beans with Tomato Sauce. They're profitable goods to a grocer.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



THE SUPERIORITY OF.....

Millar's Paragon Cheese

IS EASILY RECOGNIZED,
AND GENERALLY ADMITTED

The First on the Market
The First in Quality
The First Always

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

CANADIAN PRODUCTS IN BRITAIN.

IN his annual report to the Dominion Department of Agriculture, Prof. Robertson states that an experiment regarding shipping apples in cold storage to Great Britain was made, 337 packages being sent in cold storage and 116 packages as ordinary cargo.

The apples shipped were of the Baldwin, Ribston Pippin, Cranberry Pippin and Northern Spy varieties, and were wrapped in paper. It was found on arrival that those shipped in cold storage arrived in sound and firm condition, while those shipped as ordinary cargo were not so solid, showing signs of decay wherever a spot or scab existed.

The apples in cold storage showed moisture on the surface, a result produced by condensation from the air by the sudden change of temperature. This can be overcome by keeping the cases closed, when taken from cold storage, until the fruit has become gradually warmed to near the temperature of the air.

Great Britain imported, last year, \$256,-960,404 worth of breadstuffs—wheat, flour, oats, barley, etc. Of this, Canada sent \$14,928,170 worth.

The following table shows how Canada's exports of breadstuffs compared with that of other countries:

Countries,	Flour.	Other Breadstuffs.
Canada	\$ 3,973,570	\$10,954,600
Other British Possessions	2,448	310,556
United States	33,028,120	84,402,528
Russia	24,513	50,120,282
Germany	321,010	3,710,337
France	3,544,105	500,527
Austrian Territories	3,739,498	212,736
Argentine Republic.....	57,052	20,695,303
India		3,445,293
Roumania		15,431,218
Turkey.....		9,369,856
Chili		4,656,304
Other foreign countries.....	218,621	8,241,882
Total	\$44,928,982	\$212,051,422

It will be seen that Canada stands second among the nations as an exporter of flour to Britain, and fifth as exporter of other breadstuffs.

Canadian wheat has an excellent reputation, but Prof. Robertson expressed the opinion that much of the wheat, especially from Manitoba and the Northwest Territories, is degraded in transit through the United States, inferior wheat being mixed with it. It would be of undoubted advantage to Canadian wheat-growers, if the bulk of the wheat crop could be handled through Canadian channels. Not only would the profits which arise from transportation be a direct source of revenue to Canadians, but the matchless quality of our wheat for bread-making, if kept unmixed with lower grades,

would soon win a more decided preference and a relative advance in price.

Canadian flour is steadily gaining ground as flour from which bakers can make not only the best quality of bread, but also the largest quantity per barrel. Prof. Robertson is of the belief it would be advisable to have Canadian wheat ground into flour at home instead of being shipped in its natural state. This would furnish employment to a large number of persons, and would leave in Canada the bran and shorts, which will be wanted in greater quantity as our production of cattle and hogs increases.

AMONG TORONTO RETAILERS.

Summer Business in Toronto.

It is interesting to note the differences in the reports given by various grocers of the effect on trade of the coming and going of people during the summer months. In some parts of the city the reports indicate that the exodus of Torontonians has been so great that business is quiet even to dullness. Another section reports that the influx of summer visitors has created demand sufficient to compensate for all loss to trade because of the exodus. The reports of a few grocers in various sections of the city should prove interesting.

W. H. Marmion, 1,178 Queen street west, and, by the way, president of the Toronto Retail Grocers' Association, stated that this summer's business had surpassed that of any summer during the seven years he has been in business in his present stand. He found this summer that, added to the fact that he was doing a greater volume of business, his customers wanted less credit and paid cash down to a much greater extent than ever before. This last remark led to a question regarding "schemes" to develop cash trade, and Mr. Marmion expressed his decided opinions that such "schemes" were not necessary, and that, moreover, they were injurious to the business of those adopting them.

Swan Bros., King street east, are now experiencing the biggest rush of business they have at any time of the year. They cater to trade at the island, the various beaches, etc., and to yachting parties, etc., and the business derived from these sources is so voluminous, and demands so much special attention, that the summer season is, with Swan Bros., a busier one than the winter season. An illustration of the attention necessary to this business is given in the fact that, frequently, orders are received for all the meat, vegetables, fruit, as well as general groceries, desired by a yachting party. As Swan Bros. are general grocers, and not butchers, much of these orders have to be filled outside of their own

shop. They have not tried any "scheme" to improve business, and state their belief that there is no necessity for so doing.

At R. Barron's branch store, Wellesley street, I had a talk with Mr. Barron, jr. Business in this neighborhood has been affected by residents there going away for the summer months. This summer, more than usual have been away, and the volume of business shows the effect of their departure more than usual. But the business being done is being done on a better, more substantial basis. This store commenced to give coupons to its customers, but found such a method to be unsatisfactory, so stopped offering them, and now will have nothing to do with such a "scheme."

T. Holmes, 990 Bathurst street, has found this summer's business the best he has experienced in seven years. The number of families leaving from the section of the city in which he does business is limited, and though this year as many as usual went holidaying, the volume of his business has increased. Beside this, the percentage of cash business has so increased that the condition of trade is much better than in past years. Mr. Holmes has not given any discount inducements to encourage cash trade.

Clancy Bros., corner of Harbord and Major streets, find every summer that at all time during June, July and August fully half of their customers are out of the city. The result naturally is that their volume of trade is much smaller during the summer than throughout the winter. This year, their summer business has been better than usual. They state that they have never tried coupons or trading stamps, and that their ever-increasing number of customers never ask for them.

THE RAMBLER.

PROFITABLE GOODS.

W. G. Dunn & Co., mustard manufacturers, Hamilton, have the most complete machinery for manufacturing mustard and claim to make all their brands direct from the imported seeds, extracting all shell in the manufacture, making a mustard that is highly pleasing to the taste. It will pay dealers to handle these goods, as they pay a good profit.

The Canadian Manufacturing Company has been formed for the manufacture of self-raising flour and baking powder. Wm. Angus is the manager. Their office will be on Bleury street, Montreal.

The Dunkley Celery and Preserving Co., of Kalamazoo, Mich., intend erecting a branch in Chatham, Ont., providing suitable arrangements can be made.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE
TOBACCO
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

ROOFS FOR THE KLONDIKE



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

FANCY

INDIA BRIGHT
JAVA

ROYAL

JAPAN GLACE

POLISHED

IMPERIAL SEETA

IMPERIAL GLACE

D. W. ROSS CO.
Agents

MOUNT
ROYAL
MILLS

RICES



THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

DON'T BUY

— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS

BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

20-20 1/2 St. Peter Street, MONTREAL, P.Q.

Visitors

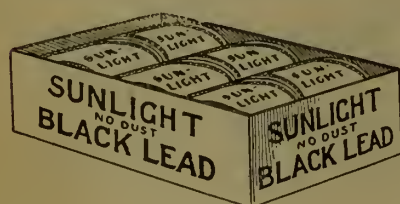
to the Toronto Exhibition
are invited to try a cup of

Served Free—in the
Main Building.

**Cadbury's
Delicious
Cocoa**

FRANK MAGOR & CO., -
Sole Agents for Canada.

Montreal.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.

Manufactured by

The ALPHA CHEMICAL CO., - **Berlin, Canada.**

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

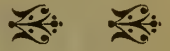
With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

THE BLUE OF BLUES



The Delight
of the
Laundry

Keen's Oxford Blue



Will bring you steady trade.

Will increase your reputation for handling the best goods.

Will pay you a good profit.

Current Market Quotations for Proprietary Articles.

Sept. 1, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	38
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 2, in 6 "	2 10
" 12, in 6 "	80
" 3, in 4 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	2 10
lb. tins, 1/2 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1 lb. tins, 3 "	90
1/2 lb. tins, 4 "	60

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

1/4 lb. tins, 4 doz. in case	per doz \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16



BLACKING.

P. O. FRENCH BLACKING

No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases	Per Gross \$25 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00



Moody's Ox Blood	per gross 12 00
" Chocolate	12 00
Alpha Chemical Co.	
French Castor Oil	9 00
Alpha Chemical Co.	
Refined Sweet Oil	9 00
Alpha Chemical Co.	
Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— Reliable French

Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2

per gross 9 00

Stove Polish—

Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

Sunlight Lead Bar 6's	2 25
Packed in 1/4 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
Quickshine Pipe Varnish	12 00
1/4 gross cases	
pressed top tins.	



BIRD SEEDS

BART. COTTAM & CO.

" Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. 48 "	0 03

BLUE.

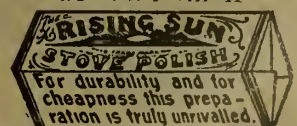
KEEN'S OXFORD.

Per lb.	per lb. \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

STOVE POLISH.



Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

Three Specials for the Laundry

Benson's Satin Starch

They're all of them "the
sure-to-please" kind.

Edwardsburg Silver Gloss

Manufactured by

**THE EDWARDSBURG
STARCH CO., Limited**

CARDINAL, ONT.

Benson's Enamel Starch



THE F. F. GALLERY CO.



	Per gross
Tiger Stove Polish, ¼ gross cases....	\$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bot's..	1 75
Enameline.	



No. 4—3 dozen in case	\$4 50
No. 6—3 dozen in case	\$7 50

CORN BROOMS

BOECKH BROS. & COMPANY.		per doz.
Carpet Brooms—		net.
"Imperial," extra fine,	8, 4 strings..	\$3 50
"	7, 4 strings..	3 30
"	6, 3 strings..	3 10
"Victoria," fine, No.	8, 4 strings..	3 10
"	7, 4 strings..	2 90
"	6, 3 strings..	2 90
"Standard," select,	8, 4 strings..	2 85
"	7, 4 strings..	2 70
"	6, 3 strings..	2 40
"	5, 3 strings..	2 20

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars.....	\$1 20
" "in sugar bowl" 36 5c. bars.....	1 20
" "in glass jar" 115 c. pkgs.....	1 25
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....	3 75
Pepsin Tutti Frutti, 23 5c packages.....	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs.....	15 00
Cash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars and packages.....	6 00
Variety Gum (with book in each box) 150 l.c. pieces.....	1 00
Banner Gum (English or French wrapper) 115 l.c. pieces.....	
Filtration Gum (English or French wrappers) 115 l.c. pieces.....	
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 l.c. pieces.....	0 90
Orange Sappota, 150 l.c. pieces.....	0 75
Apple Sappota, 150 l.c. pieces.....	0 75
Red Rose, 115 l.c. pieces.....	0 75
Magic Trick, (English or French wrappers) 115 l.c. pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each.....		0 35
Smaller quantities.....		0 37½
CADBURY'S.		
Frank Magor & Co., Agents.	per doz	
Cocoa essence, 3 oz. packages.....	\$1 65	
	per lb	
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40	
Rock Chocolate loose.....	0 40	
1-lb. tins.....	0 42½	
Cocoa Nibs, 11-lb. tins.....	0 35	

TODHUNTER, MITCHELL & CO.'S.

Chocolate—		per lb
French, $\frac{1}{4}$'s—6 and 12 lbs.....		0 30
Caracacas, $\frac{1}{4}$'s—6 and 12 lbs.....		0 35
Premium, $\frac{1}{2}$'s—6 and 12 lbs.....		0 30
Diamond, $\frac{1}{4}$'s—6 and 12 lbs.....		0 22
Sticks, gross boxes, each.....		1 00
COCOA—		
Homeopathic, $\frac{1}{4}$'s, 8 and 14 lbs..		0 30
Pearl, " " " " "		0 25
London Pearl, 12 and 18 " "		0 22
Rock " " " " "		0 30
Bulk, in boxes.....		0 18

Royal Cocoa Essence, packages..... per doz 40



FRY'S.

Chocolate—	FRYS.	per lb.
Caracas, 1/4's, 6-lb. boxes		0 42
Vanilla, 1/4's		0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.		0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.		0 24
Fry's "Monogram," 1/4's, 14lb. bxs.		0 24

Cocoa—	per doz.
Concentrated, $\frac{1}{4}$'s, 1 doz. in box..	2 40
" $\frac{1}{2}$'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, $\frac{1}{4}$'s, 14lb. boxes ..	....
" $\frac{1}{2}$ lbs. 12 lb. boxes ..	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Brandy.....	per lb.	0 20
Mott's Prepared Cocoa.....		0 30
Mott's Homeopathic Cocoa (1/4").....		0 32
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caracass Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 23
Mott's French-Can. Chocolate.....		0 18
Mott's Navy or Cooking Chocolate.....		0 23
Mott's Cocoa Beans.....		0 30
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate.....	0 21	0 43
Mott's Sweet Chocolate Liquors.....	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—				
1/2 lb. Packages,	15 or 30 lb. cases....	0	27	
1/4 & 1/2 lb.	" " " " " "	....	0	27 1/2
" " " " " "	" " " " " "	....	0	28
" " " " " "	5 " " " " "	....	0	29
1/4, 1/4 & 1/2	" 10 " " " "	....	0	29
1/8	" 5 10 15 " "	....	0	30

Bulk—		Brls.
-------	--	-------

White Moss,	10, 15 or 20 lb.	....	0 18
Feather Strip,	" " "	....	0 20
Ribbon,	" " "	....	0 18
Special Shred,	" " "	....	0 16
Macaroon,	" " "	....	0 16
Crown Desic'd,	12, 20 25	....	0 16
Special,	" " "	....	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, $\frac{1}{2}$ lbs.	23	28
" " $\frac{1}{4}$ lbs.	22	29

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OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vine-
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when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

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For sale by all wholesale Grocers in Canada.

Dealers who have taken a personal interest in testing the tea-taste of their trade with **Monsoon** ^{Indo Ceylon} Tea have no hesitation in giving it the premier place in their stock, and the immense sales of the Monsoon packets at 40 cents prove that this is the ideal grade. There is no other 40-cent tea in the market which compares with Monsoon.



NEW
18



SEASON'S
98

"CROSSE & BLACKWELL"
Candied and
Drained Peels

C. E. COLSON & SON, MONTREAL,

Return
 2/9/99

Order Salt Now

At present our stocks are unusually large, in anticipation of the heavy September demand. While our shipping facilities, distributed over several points, are equal to any emergency, we would remind customers that there is usually a difficulty in securing cars when harvest products begin to move. It is better to order ahead of immediate requirements and get salt shipped and stored all ready for fall business.

Keep Salt in a clean, dry place

Remember, that when we ship salt, it is neither wet nor dirty, but in every respect choice merchandise worth taking care of. The packages are always fresh and attractive, if kept clear of rain and dust.

Coleman's Dairy Salt

Dealers who have not tried to work up a trade in the higher grades of salt are recommended to begin with the 20-lb. sack of Coleman's Butter Salt. It is good value, retailing for a quarter dollar and paying the dealer almost as much profit as a barrel of common salt. Keep these well displayed, and, when a farmer asks for the customary "barrel of salt" for general purposes, sell him a sack in addition for dairy use. Next time he comes in with butter to sell, you will notice an improvement in the texture, color, flavor, and general appearance.

R. & J. RANSFORD, Clinton



No. 94. Cream-Cut Glass Pattern, Silver-Plated Mounting. Above cut 1/2 size.

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RETAILS AT 25c. EACH.

The best assortment of Fancy Articles ever offered to the Trade. All new and quick sellers. 12 different articles in the assortment of Cut Glass Pattern, with Silver-Plated Mountings. Write for particulars early.

Gowans, Kent & Co.
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**TRIED AND NOT
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Wethey's Condensed Mince Meat is not a fad on the market, but an old reliable article which has stood the test for years and has always come up to the highest standard in Mince Meat. It's just such an article that gains friends for whoever sells it.

J. H. WETHEY

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Incorporated
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ASSURANCE COMPANY

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Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,300,000.00

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Glass Cloths and Papers, etc.

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MONTREAL

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 9, 1898.

No. 36

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In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

**Colman's
Mustard**

IS THE BEST IN THE WORLD

**ARMEDA CEYLON
TEA**

HAS THE FLAVOR

A. H. CANNING & CO.

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CLOTHES PINS
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PAILS
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BUTTER TUBS
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And all Grocers' Sundries

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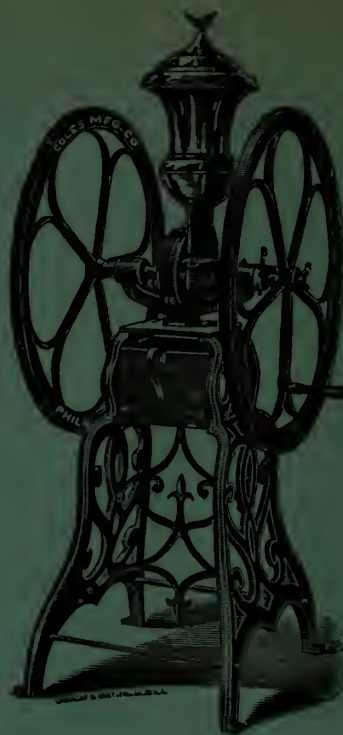
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Notice.

Having introduced our
selves, we now wish to make
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Your first consideration na-
turally is—to buy the best mill
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We Claim to have the
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Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto
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Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

All Classes

For each class of customers you have there is
the especial sort of Salt they want in Windsor Salt,
but each sort is the best of its kind for the purpose
the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is
wanted for the

Table==Creameries==Packers
Cheese Factories.

Salt, and nothing but Salt—you can depend on that. There is absolutely no varia-
tion from this standard, that whatever is sold as "Windsor Salt" shall be unequalled
in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as
Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading
Wholesalers Everywhere

Windsor, Ont.

Windsor
Salt.

A True Profit

means

A Quick Sale

A constant demand means quickened profits—half the **true** profit is lost on a slow seller. Standard goods that are widely advertised increase confidence and make far more business, and confidence is the foundation stone of successful storekeeping—you'll agree to that. "A true profit means a quick sale."

Maypole Soap Dyes.

You can make a true profit here—this English Home Dye sells quickly, and it **keeps on selling**. It is widely advertised in the newspapers. It washes and Dyes at one operation. It is the dye of confidence and brilliancy, and it won't fade. Don't forget that women like to dye in the Fall.

"Hand in Hand" Brand Bi-Carb. Soda.

You rely on the merit of the goods you sell, but you don't like to have goods accumulate. The "Hand in Hand" brand of Bi-Carbonate of Soda sets the standard (98⁵⁰/₁₀₀ of Pure Bi-Carbonate of Soda in it) and makes true profits from quick, sure, sales.

Stower's Peptonized Sauce.

Peptonized—thus, it differs from all other appetizers in its peculiar, yet very healthful, stimulating properties. It aids digestion—a strong selling point.

And it is advertised to help and to **stimulate** trade for you and for us. "True profits" (and good ones) from the quick sales of Stower's Peptonized Sauce.

Fry's Pure Cocoa.

Concentrated—hence its unrivalled purity and great strength. You see the name "Fry" everywhere—on Cocoa. An easily soluble Cocoa that is very economical to use. A Cocoa that has taken over 200 medals and awards at World's Fairs. "True profits from quick sales" in this Cocoa of highest quality—Fry's.

Sold by leading wholesalers everywhere.

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QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**

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Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada



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FAIR DEALING

NO DECEPTION

Established on such a basis no wonder that **Seal Brand Coffee** has become famous. It deceives neither grocer nor consumer.

CHASE & SANBORN
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Always reliable . . .

PURE and STRONG

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EXTRACTS

The Greig Manufacturing
Company, Montreal.

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

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NEW
PICKLE

Packed 2 dozen
in case.Single case lots,
\$3.40.Five case lots,
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Is undoubtedly the best pickle
in the world. Just as good as
GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been
awarded for superior excellence.

6,000 leading hotels and
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GILLARD'S NEW SAUCE

Is unequalled for gravies, soups, etc. None better. Brl. lots of 12 doz. \$1.75 : single doz. lots \$1.90.

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Sole
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London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."
ABSOLUTELY PURE,
THEREFORE BEST.
The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

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HAVE
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ENORMOUS
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We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Drysalers, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

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Joseph Hobson & Son

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EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

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is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary,

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..The Public..

demand purity in their food supplies. Government inspections show that

CEYLON and INDIAN TEAS

are the only absolutely pure teas sold.

The demand for them must continue to grow. The public require but one trial to convince them of their superiority. They are bound to have them. Someone must sell them to them. Will it be you?

Ceylon and Indian Teas
have come to stay



AURORA CEYLON TEA

The New Flavor

**Delightful
Refreshing
Invigorating**

Just the Tea to increase your trade and profits. **Absolute purity and high standard of quality** always maintained. **Packages---**1-lb. and 1/2-lb. The handsomest on the market.

Retails at 35, 40, and 50 cents, and leaves the retailer a good profit.

W. H. GILLARD & CO.

AGENTS FOR CANADA,

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WE EXTEND AN

Invitation



To all Our Friends

who visit the Industrial Fair, Toronto, and the Western Fair, London, to try a cup of "Grand Mogul" Tea. We also extend to our friends who visit the Western Fair, London, a cordial invitation to visit our warehouse, on York Street, where our travellers will be glad to welcome you, and will be pleased for you to make it your headquarters while in the city. Our Offices and Sample Room will be at your disposal.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

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Batty & Co.

ESTABLISHED 1824.

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**OLIVES
AND
PURE
OLIVE
OILS.**



**INDIAN
CURRIES
AND
CHUTNIES.**

Makers of High-class

**PICKLES
OF
ALL KINDS.**



**SAUCES
OF
ALL KINDS.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 9, 1898.

(\$2.00 per Year) No. 36

THE TEA STANDARD QUESTION.

THE following is another instalment of the views of importers in regard to the tea standard question :

AGAINST TEA STANDARDS.

"I am not personally in favor of standards," said R. Tasker Steele, of Lucas Steele & Bristol, wholesale grocers, Hamilton, "I cannot really see the necessity for same. Good Indian and Ceylon teas are now so cheap that it will not pay either China or Japan to send in their inferior grades. What they have to do, I think, is to improve their standards rather than deteriorate them. The British-grown teas are making headway all over the country, and an additional impetus is given them, this year, on account of high prices for China and Japan teas. The latter, particularly, will get a black eye without fail, and it will be quality not quantity that will hold the trade they have left. Tea is the poor man's friend, and I think no restriction should be placed on it.

THE MATTER OF EXPERTS.

"I have never heard what proposal the Government intended making about this matter, but it would entail great expense. Experts would be required at all importing centres, and, as their opinions would certainly vary, there would be no end of trouble. Why, take the molasses question. Molasses is an article one would think an equal test could be made of. Well, instead of that I have seen the same goods entered at Montreal and Kingston and refused here. And so it goes.

"The fewer restrictions we have in business the better. There is enough red tape to bother one now. So, I do hope the Government will do absolutely nothing in this tea business.

"I think that legislation of the tea question, such as is proposed, is an innovation and for the purpose of providing offices

for partisans. The necessity of the times and the intelligence and education of the people is curing intemperance without legislation, and I think that almost the same thing applies to the drinking of wholesome tea.

"I may add that there are a variety of poor products which the Government would do well to tackle before interfering with teas. There are laws to regulate most of them now, but, like many laws, they are seldom enforced. Would it be a good plan for the wholesale and retail trade to talk the matter over and report their views to those in authority?"

AN IMPERFECT SYSTEM.

Says W. G. A. Lambe, of W. G. A. Lambe & Co., Toronto: "It is quite evident to all connected with the tea trade, that the present system, adopted by H.M. Customs, is very imperfect, and is the source of much unnecessary and unreasonable annoyance to importers of tea.

"It is a very unreliable plan to endeavor to arrive at the quality of a tea by testing the ash. The best way of deciding as to whether a tea be fit for consumption, is to submit the sample to a disinterested tea expert, or experts. The inspection might be performed by either a Government inspector, or, by a board of inspectors chosen from men in the tea business. To decide upon the quality of a tea, (1) by the ash; or, (2) by the appearance of the dry leaf; or, (3) by the cost of the tea, are all likely to lead to mistakes and injustice, especially so in regard to the first plan. I regard that mode as nothing less than a comedy.

STANDARDS NOT ESSENTIAL.

"Standards may or may not be adopted. I do not regard them as essential, except it be desired to simplify the work of the inspectors.

The desideratum of the Government is, it

is presumed, to keep out trashy teas that are either unfit for consumption or so poor as to offer opportunities for imposing on the public. As to the first objection. To-day there is scarcely to be found a tea so poor as to be detrimental to health, and, as to keeping out any tea under a certain standard, the only way to do it is to appoint an inspector who knows his business. The inspection of teas in United States ports often degenerated into a farce through the incompetence of the officers. There are records in United States of the good teas in certain invoices being condemned, whilst the poorer lines in some invoices were passed as being all right.

INSPECTION OF CEYLON TEAS.

In the case of Ceylons, especially, is it necessary that the Customs officers called upon to decide upon the quality of the tea should know their business, as the appearance of Ceylon teas has nothing whatever to do with the quality.

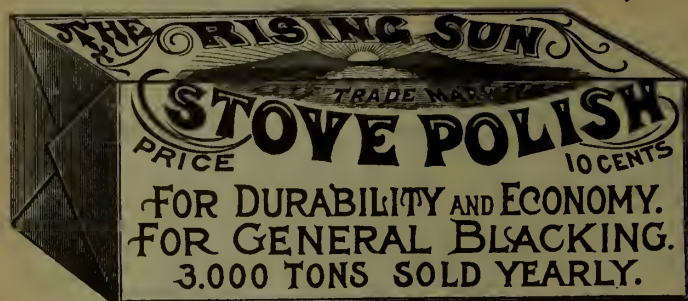
The practice at present in vogue, at this port, of submitting samples to Ottawa of every tea entered, whether of high grade or not, is, if I might be allowed to express my opinion, ridiculous.

Some of the finest teas imported into Canada this year are at the present moment being held at the Customs here and delivery delayed pending a reply from Ottawa as to whether the said teas are fit for consumption or not! It is unnecessary to dwell upon the inconvenience and sometimes loss caused to the importer by this cumbrous procedure.

DUTY OF THE GOVERNMENT.

J. Lockart Watt, of Lockart Watt & Scott, Toronto, when asked for his views, said: "In my opinion, the duties and functions of the Government have nothing to do with regulating the grade of tea to be imported into the country. Their duty should be limited to seeing that no spurious, adulterated, or injurious articles of food, whether tea or anything else, be ad-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

mitted into Canada for the purpose of sale; in other words, their duty is to protect the public against fraudulent traders or fraudulent tea packers. But they have no right to discriminate against low-priced tea and in favor of the high-priced article."

"Then you are against standards altogether?"

NO RIGHT TO DISCRIMINATE.

"Yes," replied Mr. Watt with emphasis. "The Government, or any other body of men, have no right to tell a man he must pay more than 25 cents per pound for his tea; but that is practically what the adoption of standards involves."

"This I do believe: I believe that the adoption of standards would result in benefit to tea importers, as it would naturally tend towards the importation of higher grade teas, on which the profits are relatively higher than on low grade teas."

DOES A FINE GROCERY TRADE.

Mr. Green, Bradford's live grocer, said to a representative of THE CANADIAN GROCER the other day: "I started in business here about six years ago with the determination to work up a large trade in fine groceries. To-day, I can say with pleasure I have accomplished it. Of course, I have to do a limited amount of business on credit, but the farmers around here are all pretty well-to-do and as good as gold."

Any one going in Mr. Green's store could tell at a glance the up-to-date way the business is managed.

"BLUE LABEL" CATSUP.

This well-known brand of catsup is seen throughout the United States, from the Atlantic to the Pacific. Some of our Canadian merchants have handled it with satisfaction for years. No canning house is better known in the United States than The Curtice Bros. Co., Rochester, N.Y., both for reputation and quality of goods. Their "Blue Label" brand of catsup is now being advertised in THE CANADIAN GROCER, and can be safely recommended to the better class of trade for its quality.

HINT TO PICKLEMEN.

Editor GROCER,—Seeing the interest you take in Canadian industries, I thought I would write you in reference to an article in daily use which as yet has not been thoroughly grasped by Canadian manufacturers, viz., pickles. Pick up a bottle of foreign pickles and examine it carefully, and you will find it is composed of all kinds of vegetables, the different colors of which make a very showy appearance, besides adding much to the quality of the goods. Our home manufactured pickles are composed entirely of cucumbers, cauliflower and onions, with now and again a red pepper to give color. If red peppers add so much to the value from an artistic point, why not go further and add currants, cherries, crab-apples, etc. All these vegetables are grown in abundance in Canada, and can be bought far cheaper than in Europe, and, seeing they are so wholesome in other ways, why not as pickles? All our high-class pickle trade is monopolized by foreigners, when a little care on the part of Canadian manufacturers would change it all, and, instead of sending thousands of dollars out of the country for these goods, the money would go into the pockets of our own farmers, and, in return, help to build up our manufacturing centres. Another fault with our pickles is the poor quality of vinegar used. I have discussed this question with grocers in different places, and invariably they have said the reason why foreign pickles have sold so much more readily than home-made was the milder quality of vinegar used. I believe most foreign manufacturers use grape and wine vinegars.

In talking this over with a large manufacturer the other day, he admitted to me that this was the only reason why so many foreign pickles were being sold in Canada, and when I asked him why he did not get better vinegar, he said: "Oh, the price is too high." Our Canadian manufacturers are paying too much attention to price and not enough to quality and variety, and, in

the meantime, foreign houses are getting the best trade.

Quebec, Sept. 1, 1898. OLD GROCER.

QUEER FOODS.

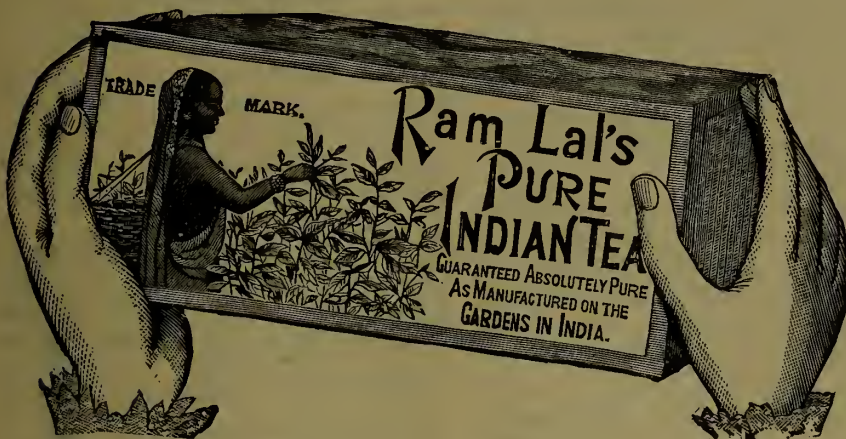
JAPAN is a heavy shipper of outlandish foods to the new world. It has a practical monopoly of the nests which are used in making birds' nest soup, which, by the way, when prepared by an American chief, is the most delicious dish of its class in the world. It also catches and dries armies of devilfish, which are as popular in the East as the dried codfish in the West. In fact, says the Philadelphia Times, the two sea foods are very much alike in flavor, and differ chiefly in their texture, the flesh of the devilfish being hard, compact and more like muscle than that of the familiar cod. Tree mushrooms and sea mushrooms are two other famous Japanese edibles that come to us across the Pacific. They resemble mushrooms in their contour and structure, but in nothing else. The tree mushrooms have a flavor of wood bark, while the sea mushroom boils away in cooking, very much as if it were made of marine glue. In fact, it is used in Japan for making vegetable gelatine for thickening stews and soups, in very much the same manner as we convert the bladders of sturgeons and other fishes into animal gelatine for a similar purpose. Dried fishes are another important export from the land of the Mikado. Unlike us, the Japanese dry almost every eatable fish, from minnows and whitebait up to marine animals as large as the sturgeon and the swordfish. Their drying appears to be conducted upon a different system from our own. When ready for the market, their fishes are so dried as to suggest kiln-dried timber. They apply the same process to the lower forms of sea life, and desiccated clams, mussels, oysters, prawns, shrimps, crawfish and crabs, until they resemble stone. In this condition the foods will withstand any climate, and may be kept in the open air without spoiling for an entire twelve month.

You Require no Tea Standard

when you can procure "Pure," "Clean" Teas, such as we advertised last week.

We are selling a lot of that "Empire" Brand, packed specially for us in **Ceylon**.

Lucas, Steele & Bristol, - Hamilton



Why Handle
Imitations of

**RAM LAL'S
PURE INDIAN
TEAS . . .**

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE AGENTS.

Is Your Stock Well Assorted of "REINDEER" Brand

Condensed Milk, Condensed Coffees (4 grades) and Evaporated Cream ?

New Valencia Raisins

ARGUIMBAU'S
AND
TRENOR'S
PACK

Fine Off Stalk Valencias
and *Selected Valencias*

ARRIVING THIS WEEK

THOS. KINNEAR & CO.,

49 Front Street East,

TORONTO.

COLD STORAGE.

THE purpose of agriculture is to produce foods. The surplus foods, above what are consumed on the farms, form the basis of commerce in Canada. The carrying on of commerce is the exchanging of something for something else. It has come to be mainly the exchanging of some product, or article, or service for money. In such transactions, from the production of a crop of wheat to the serving of bread on the table of the consumer, and from the care of a pasture field to the filling of the butter dish on the table, different interests are concerned. In considering how the original producer and the ultimate consumer can both obtain the largest measure of value and service, for their labor and what else they have to give in exchange, the interests of other laborers must be recognized.

Besides the producers—those who grow cereals, fruits and other things, those who make butter, fatten cattle and swine, keep poultry, etc.—there are those who buy and collect those products. The interests of the buyers or collectors of farm products are not identical with those of the producers, but both can obtain larger profits when all the commodities sold by the one and handled by the other are of excellent quality, and in the very best condition.

When food products become spoiled, to any extent, the value is lessened, and, consequently, a loss falls on somebody.

The interests of the carriers or transportation companies are directly concerned in the quality, condition and value of the products to be handled.

The interests of the wholesale dealers, who are sometimes a separate class from those who buy and collect the products, and also sometimes a separate class from those who retail or sell the products in small quantities, are relatively large, and the business chances from them also are improved when products are of good quality, with the least possible risk of deterioration while in their possession.

The interests of the retail merchants—the distributors—are most important in the development of agriculture. Where these merchants—provision merchants, fruit merchants, greengrocers, butchers, bakers and others—can obtain a steady supply of Canadian products of first-class quality, not likely to spoil in their possession, they have a chance for fair profits and are likely to push the sale of these goods with their customers, more than they would push the sale of goods of irregular quality which are liable to create fault finding, or goods likely to go out of condition, increasing risk of loss.

Finally, there are the interests of the consumers. When they obtain a fine quality of farm products in the best condition, larger quantities of them are consumed. The class of customers who live in towns and cities, and who are well able to pay high prices for such products, select only those which are to their taste, in composition, in condition and in appearance.

In planning to provide or assist in providing a system of cold storage, regard must be had to all these interests. Men are concerned with the production of wealth and the progress of the country in those different capacities. The middlemen, the buyers, the collectors, the transportation companies, the wholesale merchants, the retail distributors, are quite as essential to the carrying on of the nation's or country's business with profit, as are those who are called the producers or the consumers. The laborers who are producers of commodities, or render service in any capacity, become the consumers in relation to those who do likewise in another capacity. The farmer is a consumer to the manufacturer of furniture and clothing, as much as the carpenter and the shoemaker are consumers in relation to the farmer.—Extract from report of Prof. James W. Robertson.

Monsieur Gaston Menier, of "Chocolat Menier" fame, has been elected a member of Parliament for Seine et Oise, France.

THE CHEESE OF THE REFINED. ❖ ❖ ❖ ❖ ❖ THE PERFECT CHEESE.



FOR SALE BY LEADING GROCERS THROUGHOUT THE WORLD.

NEW VALENCIAS

ARRIVING
INTO
STORE.

Close quotations on "F.O.S." and "Selected" fruit to arrive.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

THE GROCER GOT EVEN.

A certain well-to-do housekeeper in West Chester discovered one day last week that there wasn't a grain of pepper. She always had her groceries sent to her from a big Philadelphia firm, but on occasions like this she was in the habit of patronizing a West Chester grocer, whose store was near by. Therefore, she condescended to call up the local grocer by telephone and place with him her order for a quarter of a pound of pepper, to be delivered at once. The grocer is a patient man, and he talked very politely over the telephone. Afterward, however, he swore; then he laughed. He laughed loud and long, and remarked to himself occasionally: "Good idea! That's rich!" About half an hour later the well-to-do housekeeper was somewhat surprised to see a great clumsy dray drive up before her door and back up to the curb. In the middle of the dray was a tiny package done up in yellow paper. The drayman, after taking particular care to get his huge wagon in proper position, adjusted the board from the tail-board to the steps, and, with a thick stan-

chion proceeded to slowly pry the tiny package off the dray. With infinite care he rolled it onto the step, the amazed housekeeper meanwhile watching the proceeding from the doorway. Then the drayman soberly presented the grocer's bill for the quarter pound of pepper and drove off.—Philadelphia Record.

PASSENGER TRAFFIC IN CANADA.

The Dominion statistician has made an interesting report on railway statistics. It shows that the steam railways in Canada, last year, carried 26,000,000 people. The electric railways carried 83,800,000 people, as compared with 73,900,000 last year. There are 35 electric railways in Canadian cities, with 58.3 miles of track. These lines ran over 26,500,000 miles during the year.

ETERNAL PRINCIPLES.

There are certain eternal principles that enter into the wise conduct of business—certain lines that must win out. Get your business on these lines and hold strictly to them, regardless of what this one or that

one may say, regardless of what is or what has been, and hold to them with the faith and the grasp that know no weakening, and you will win out.—Frank A. Munsey.

SEEDED RAISINS.

Several years ago, consumers had to seed their raisins themselves, or else eat them seeds and all. To-day, so great has been the progress of events, the wholesale grocers, and even large retail dealers, are using the seeding machines, and pretty soon the unseeded or whole fruit will find a market nowhere. The capacity of the seeding machine is between 100 and 400 lb. an hour; these are one horse-power machines. Almost as late in making an appearance as the seeding machines were the fruit-cleaners, which turn out between 500 and 2,000 lb. of currants or raisins per hour, these also being single horse-power machines. It is strange that the factory-packed small parcel of sugar should have made its first appearance at the same time as cleaned and seeded dried fruits. It is difficult to decide which is the greater boon.—Merchants' Review.

Announcement Extraordinary.

On and after September 1st, all **PURE GOLD GOODS** have coupons attached for your customers, and larger coupons in each case for you and your clerks. Look out for them, and make some money these good times.

Watch Out

When you are buying tea be sure you get the best. It makes a great deal of difference, for, if you sell tea that does not give your customers perfect satisfaction, you will have plenty of complaints. On the other hand, if you get the right tea you will keep all your old customers as well as make new ones. **LUDELLA** Ceylon Tea will do this for you. Pure, pleasing and popular; quality never varies—always par excellence.

LEAD PACKAGES, 25, 40, 50 and 60c.

H. P. Eckardt & Co.,

Wholesale Agents, - **TORONTO**



**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

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The **E. B. EDDY CO.,** Limited

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President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

MERCHANTS MAILING MONEY.

A WELL-KNOWN manufacturer has called the attention of THE CANADIAN GROCER to the practice of many merchants sending money through the mails without taking the precaution of either registering or procuring a post office order.

A merchant, or anyone else, who sends money through the mails as he would an ordinary letter, is taking a risk that is unwarranted. It is like a man swimming a dangerous rapid when a few cents would take him down in a boat, for a letter goes through a number of hands, and, if it should be stolen or lost, there is no recourse for remuneration.

The expenditure of an extra 5c. on a registration stamp will take a letter to any part of the Dominion. And while, of course, a registration stamp does not make the letter with its contents proof against being lost or stolen, it does make the stealing of it more risky, to say nothing of the fact, that in the event of theft or loss, the money can be recovered.

The money order system, however, affords greater protection than the registration scheme, and for sums not over \$5 is even cheaper than the latter. The following are the rates:

	Cents.
If not exceeding \$2.50.....	3
Over \$ 2.50 and up to \$ 5.....	4
" 5 " 10.....	6
" 10 " 20.....	10
" 20 " 30.....	12
" 30 " 40.....	15
" 40 " 50.....	20
" 50 " 60.....	24
" 60 " 70.....	28
" 70 " 80.....	32
" 80 " 90.....	36
" 90 " 100.....	40

No single money order, payable in the Dominion of Canada, can be issued for more than \$100; but as many of \$100 each may be given as the remitter requires. Limit on American orders, \$50; on English and foreign orders, \$50.

In view of the cheapness of registration and post office orders, there is no excuse for any one sending even one dollar, much less larger sums, through the mails, as he would an ordinary letter, and he is a wise man who will discontinue what has perhaps hitherto been a practice with him.

Success may be a long way off, but perseverance can usually find it.

CHINA BLACK AND GREEN TEAS.

THE China tea situation is not without interest. Up to Sept. 1 the exportation of Congous only aggregated 1,992,433 lb., against 3,055,327 lb. the same period last year, while prices range from 1 to 3c. per lb. higher than in 1897.

China Oolongs are not of much interest to Canadians, but it is worthy of mention, as showing the statistical position of the market, that the exportation of these teas up to Sept. 1 was but 1,385,424 lb., against 3,542,239 lb. last year. This is a decrease of 2,156,915 lb., or 60.64 per cent.

Another season of scarcity is promised in China green teas, and some expect it to be as pronounced as it was a year ago. Prices are 1, 1½ and 2c., and even in some instances, 3c. higher than the opening figures last year, and teas which sold in Toronto, two or three years ago, at from 7 to 7½c. per lb., cannot be bought this season for less than 14½c. per lb.

In green teas, the strength is particularly in the lower grade descriptions.

SITUATION IN JAPAN TEAS.

JAPAN teas maintain their firm and interesting position, the tendency of prices being towards greater rather than towards diminished strength.

The shortage at the middle of last month was estimated to be 30,000 piculs, and a Yokohama advice states that the market was then higher than at any time this season, while the quality of the tea was poor.

One of the evidences of the poor quality of the tea was that nothing under \$24 to \$25 per picul would pass the standard in the United States, whereas, last year, teas costing as low as \$18 per picul would pass inspection.

Settlements at Yokohama, up to August 18, were 167,937 piculs, against 174,318 the same time last year. This is a decrease of 3.66 per cent.

A more interesting statistical statement still is that referring to the exportation of teas from Japan to the United States and Canada, from the beginning of the season to September 1.

These were but 17,040,608 lb., against 24,587,483 lb. during the same period of 1897, a decrease of 30.6 per cent.

Medium grades of Japan teas are so scarce that shippers cannot get enough to supply the demand, while it is asserted that 75 per cent. of the orders placed on Canadian account, for all grades, will not be filled.

Importers in Canada are gradually becoming more reconciled to the high prices, and are buying more freely. During the past week, some transactions in which large lots were concerned have taken place for import, and there has been some business in spot teas at from 15½ to 19c.

It will be remembered that THE CANADIAN GROCER, a few weeks ago, stated that the Japan Government proposed prohibiting the picking of the third crop. The Government does not, however, appear to have put its proposition into practice, for advices just received from Yokohama, under date of August 18, state that the third crop leaf was making its appearance, and that the quality was satisfactory.

If you want good clerks you want to be a good merchant. Like begets like.

WASTING MONEY ON COMMERCIAL AGENCIES.

SIR RICHARD CARTWRIGHT, the Minister of Trade and Commerce, stated a few days ago that he was considering the advisability of appointing five or six commercial agents in different foreign countries.

It is to be hoped there will be no haste in the matter. Commercial agents cost money, and, unless they are sent where profitable trade is likely to eventually result, money is wasted. This, Canada cannot afford.

Before a business man ventures upon another market, he devotes his energies to that which he already trades in, provided, of course, that the market has not reached the limit of its possibilities as far as he is concerned personally.

At present, Canada's chief market is Great Britain. There is no question about that, for, out of a total export of \$159,485,770 the last fiscal year, \$104,787,554 worth, or about 65 per cent. of the whole, went to that country.

But large, relatively, as is the exportation of our goods to Great Britain, it is possible of much expansion. We have not the complete British trade returns to hand for later than 1896, but these will serve to illustrate this point.

In 1896, the total imports into Great Britain were £441,808,904, of which Canada only contributed £16,047,263, or about 2½ per cent. of the whole.

The possibility of expanding the export trade of the Dominion with Great Britain is seen still more strongly when a comparison is made of the value of certain articles which the latter imports and the proportion thereof which Canada supplies. Take the following table as an illustration, based upon the lines of farm and dairy produce, in which Canada has such large possibilities :

	Value of Articles imported by Great Britain.	Amount sent by Canada.
Cattle	\$ 45,284,601	\$ 6,816,361
Bacon	38,225,306	3,799,428
Beef, fresh	24 473,629	3,402
Mutton, fresh	22,963,737	75
Butter	74,667,537	958,649
Cheese	23,848,749	14,251,700
Eggs	20,364,892	704,768
Oats	18,120,863	112,704
Wheat	109,651,723	7,891,874
Flour	37,371,196	347,685
Fish	13,913,347	3,710,378
Apples	7,701,359	1,306,204

In view of these facts, it is the duty of the Minister of Trade and Commerce to

bend his energies, first, in developing trade in a market that is unquestionably possible of further development, instead of spending his energies and the country's money in establishing agencies in countries whose trade is not likely ever to amount to much.

THE PRICE OF PROVISIONS.

THERE has been a reaction from the high prices for dressed hogs ruling for the past month or two. In April, dressed hogs were worth from \$5.25 to \$5.75, but at regular intervals since then, the price was advanced by packers in order to increase receipts, till the figures ruling were \$7 to \$7.50, where they remained stationary until within the last ten days, when the reaction occurred and the price fell to from \$5.50 to \$6.

When the prices of hogs were advanced, packers did not follow closely with the prices of smoked and dry salted meats, so, now that the reaction has taken place, there will not necessarily be a decline in these goods.

At present, smoked meats are steady, with prices unchanged. The export demand for bacon and hams is now so good that, except in case of a decided slump in the British market, there is little probability of decline here.

Barrel pork has declined, but this decline is due to other influences than the reduction in the value of hogs. In the first place, it is anticipated that the demand for lumbermen will not be as large as usual this year, as the United States tariff on lumber is expected to effect the lumbering industry somewhat. This, combined with the fact that the production this year is in excess of previous years, and the fact that a considerable amount of United States barrel pork has been imported, has naturally resulted in a decline of 50c. to \$1 per bbl.

Lard, too, shows up decidedly weak. This is due to the fact that the production has increased greatly. Frequent mention has been made of the growth in the demand in Great Britain for Canadian hams and bacon, and of the increased production of these goods. This increase has naturally resulted in a larger production of lard,

though the production of this article has not increased in proportion to the increase in the pack of provisions, for the reason that the demand has turned towards long, lean hogs, which do not produce as much lard, proportionally, as the fat breeds. The increased production of lard, however, has been sufficient to create a weak feeling, and cause a decline of 1 to 1½c. per lb. within the last couple of weeks.

As the production of lard is likely to continue to grow, and as the export demand cannot be counted on to absorb the increase, the probability is that lard will be proportionally cheaper than it has been in past years, and this cheapness will materially affect the sale in Canada of shortening compounds, etc.

EARLY COHOE SALMON PACK.

The Minister of Marine and Fisheries, at the request of the canners, has decided to allow the coho fishing season on the Coast to open on September 15. This is about ten days earlier than usual, and is in order to partly compensate the canners for the failure of the sockeye pack.

Daily papers from Vancouver and Victoria to hand, state that large numbers of sockeye salmon were then in the Gulf, and that they were expected to enter the Fraser river in about a week or ten days.

In consequence of this late run of sockeye, fishermen and canners, according to reports from the Coast, expect a good many of these fish to be caught with the cohoes. One Vancouver paper remarks: "September 15 the fishermen will drop their nets again. And then all will be fish that comes to their net, whether it be coho or sockeye."

FAVORABLE BANK CLEARINGS.

Bank clearings in Canada continue favorable.

During August, the aggregate clearings of the six chief cities in the country were \$103,043,105, an increase of nearly 7 per cent. compared with the same month a year ago.

The showing for the eight months ending Aug. 31 is still more favorable, the increase being over 24 per cent. compared with 1897, the aggregate figures being \$901,839,738 and \$727,039,237, respectively.

IMPORTANT CUSTOMS RULING.

A POINT of interest to importers of certain lines of fruits from Austria and Spain has just been decided by the Commissioner of Customs at Ottawa.

The Customs authorities at Toronto, it appears, had ruled that the privileges which certain articles imported from Spain and Austria enjoyed under the treaty between this country and France had ceased with the abrogation of the German and Belgian treaties and the coming into operation of the preferential tariff on British products only.

The Customs Department, at Ottawa, was appealed to against this decision, and this week Mr. Watt, of J. L. Watt & Scott, received a letter from Mr. McDougall, the Commissioner of Customs, setting aside the ruling of the Toronto authorities, on the ground that Great Britain's favored nation treaty with Spain and Austria entitled the products of these two countries, which were the same as those enumerated in the French treaty, to come in at the same rate of duty as the products of France.

This means that nuts and almonds from Spain will continue to come in under a 2c. per lb., instead of a 3c. per lb. duty, and prunes from Austria at two-thirds of 1c. per lb., instead of 1c. per lb., as under the regular tariff.

COLD STORAGE FOR P.E.I.

Another advance has been made in the dairy industry of Prince Edward Island by the introduction of an Atlantic freight service with the best cold storage facilities. Eight years ago there was practically no dairy industry in that Province.

The next year, cheese factories were established by the Dominion Government, and in two years, eleven stations, with 1,187 patrons, were in full working order.

The development of the industry has been retarded by inefficient steamship service, and, now that this cause is being removed, further growth of both the cheese-making and butter-making industries will be a natural result.

DOING BUSINESS IN MEXICO.

W. C. O'Brien, of Mexico, is spending a holiday in Canada, the guest of Hon. Mr. Justice Wurtelle, Montreal. He represents several American firms in Mexico, and is

looking into the possibilities of handling Canadian manufactures and products in that country. He thinks Canada should do more business with the south. Mexico buys many products from the States that could be laid down by water just as cheaply from Canada.

Mr. O'Brien remarked, in conversation with THE CANADIAN GROCER, that last year, for the first time, Mexico figured as a wheat exporting country, and, as they have large areas of uncultivated land, suitable for wheat growing, and as labor is cheap, the production of this cereal was likely to increase enormously.

BUTTER FOR THE WEST INDIES.

A HALIFAX butter firm has placed in its factory a machine for packing butter in hermetically sealed tins for the West Indian trade.

Some weeks ago, a shipment of butter in small crocks was made to the West Indies, the return netting 25c. per lb. at the factory, and much encouragement was given concerning the reception of future shipments.

The creameries of the Maritime Provinces might profitably follow the example of the Halifax firm, for there is in the West Indies a market for Canadian butter which can be greatly developed.

Bermuda, Trinidad and Barbadoes alone import over 1,220,075 pounds of butter, a large proportion of which comes from France and the United Kingdom in hermetically sealed one pound tins, and sells at from 40 to 48c. per pound.

Canada has demonstrated her ability to make good butter. It will be but a secondary matter to land it in the West Indies in the manner of package preferred there.

The tinning machine installed by the Halifax factory cost but \$125, and is worked with the power formerly employed under the old method.

ONLY 6,500 CASES "HORSE SHOE."

A private letter just to hand from J. H. Todd & Son says: "Owing to the short pack of salmon this season on the Fraser river, we are only able to send Canadian customers about 6,500 cases of "Horse Shoe" salmon, as against orders generally received for from 15,000 to 20,000 cases."

AMONG TORONTO RETAILERS.

Transient Fruit Trade.

It is interesting to note the efforts of some of the various dealers to catch a share of the transient fruit trade, especially those on Yonge and Queen streets. Some make a large and varied display, yet do not seem to do the business; others show but a moderate quantity of fruit, yet they have an almost continuous demand for one kind of fruit or another.

Conversation with one of the latter class generally brings out the fact that in the past they have had difficulty in reaching the demand, but that experience and close observation have taught them a few lessons that have been of great use. The majority of dealers who do a really large trade have a clerk, and, in some cases two, whose duty is to be at the door or on the street ready to give any information, or sell or tie up anything desired by the passing pedestrian. Other dealers, who get a fair share of this class of trade, have their goods well displayed, and in, or near each variety of fruit is a plain card stating price. These dealers keep a watchful eye on the front, and should anyone stop and examine any of the wares, one of the clerks is out in an instant ready for business.

It is noticeable, on the other hand, that, in the case of a large number of dealers whose trade is not what it should be, that their display at the front does not get the attention it deserves; they seem to expect that all desiring fruit will come into the store and ask for it, as they do other goods. This sounds reasonable, too, but a business man, like any other person, must govern himself by the circumstances in which he is placed. And, in this case, the circumstances are that other dealers sell their fruit outside, and if a dealer desires to compete with them he must do likewise.

It is not a usual occurrence, but I have noticed, in some cases, a nice display of fruit almost completely offset by a basket of over ripe stuff that none would care to buy, and that would deter many from buying from the dealer displaying it. There is no question but that to do a good fruit business, a nice, fresh display is necessary, and that an attendant should be ready to wait on outside customers at all times.

THE RAMBLER.

CHANGE IN GROCERY FIRM.

The old firm of Carter, Hall & Baker, Victoria, B.C., has been dissolved, the business being continued by Mr. George Carter, under his own name. He is making a specialty of hams, bacon, lard, etc., being sole agent, for Victoria, for the Frye-Bruhn Co., and appears to be doing a good business for them.

Don't be an Ostrich. and, like an ostrich, hide your head to the fact that there is no tea that pleases the consumer like

"SALADA"

CEYLON TEA

It makes friends for every grocer that handles it.

32 Yonge Street, Toronto.

368 St. Paul Street, Montreal.

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Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

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R. D. GAMBLE, General Manager.

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Fair Price

Manufactured by

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Montreal Agents . . .

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317 St. Paul Street.

Every Progressive Grocer . . .

is interested in our display at Toronto Industrial Exhibition. It consists of

VINEGAR	JAMS	JELLIES
SAUCES	CATSUP	PICKLES
MARMALADE, ETC.		

Of absolute purity, put up in neat, attractive and convenient form.

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Our representative will be pleased to see you in the Main Building—east side of ground floor.

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KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK THE BEST REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces,
Teas & Perse, Winnipeg, for Manitoba and N.W.T



HEADQUARTERS . . .

FOR EXTRA CHOICE

**Hams, Bacon,
Mess Pork and Lard**

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 8, 1898.

GROCERIES.

THE past week has been a busy one in the wholesale grocery trade of Toronto. Being the second week of the Industrial Exhibition there has been a large influx of country merchants, and, if anything, the number is larger than usual. The travelers are all in the warehouses assisting the sample room staff to attend to the wants of the various customers. The demand for sugar has been decidedly brisk, and the market is just as strong as the demand is active. Canned goods remain in much about the same position as a week ago. Teas are fairly active at firm prices. There is not much being done in foreign dried fruits, but, as a few small shipments of new season's Valencia raisins are now on the spot, a little more interest may be looked for.

CANNED GOODS.

There is very little doing in canned goods, and no material change has taken place in the situation. The market for canned salmon is firm. "Maple Leaf" brand has been advanced to \$4.50 f.o.b. the Coast, and the price is now \$1 above the opening figures. Some of the Lowe Inlet packers have, during the past week, cleaned out their stocks at \$3.75 f.o.b., an advance of 50c. per case on the opening figures. Wholesalers are quoting Fraser River fish, for future shipment, at \$1.25 to \$1.30, and Lowe Inlet at \$1.20 to \$1.25. Cohoes, for future delivery, are being quoted, by wholesalers, at \$1 per dozen. The coho pack will begin on the 15th inst., the Minister of Marine and Fisheries having decided to allow fishing to begin ten days earlier than usual, and the canners expect, therefore, to catch sockeyes with the cohoes.

A little business is being done in canned vegetables, but, as the retailers have bought pretty freely, as a rule, there is not much doing. There is not, however, any disposition on the part of either packers or wholesalers to push business. One or two wholesale houses are quoting as high as 90c. for tomatoes, but they acknowledge that they are naming this figure because they do not want to sell. The ruling quotations for future delivery are from 75 to 85c. for tomatoes and 75 to 80c. for corn. Peas are quoted at from 70 to 75c. An odd case of old season's tomatoes is going out at \$1 per dozen.

COFFEES.

The retail demand is almost nil, and the views of importers and holders are so far apart that no transactions are taking place.

SYRUPS AND MOLASSES.

There is no material change in the situation. In syrups, the few being offered are not wanted, and molasses is quiet. Advices from New Orleans report a firm market with a fairly good export demand.

SUGARS.

Trade has been more active during the past week than for some time, a large quantity of sugars having gone out. The market is strong, and, while no quotable change has taken place, one is possible any day, in sympathy with the outside markets. Some grades of refined sugar have advanced $\frac{1}{8}$ c. per lb. in New York, this week, and others 1-16c. per lb. During the past month

*See pages 26 and 27 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

prices have advanced $\frac{1}{4}$ c. per lb. on some grades of refined sugars.

NUTS.

Advices indicate that the price of all nuts will be much higher than last year. A few orders are being placed by importers, but they are not on firm offers; they are on a confidential basis. No quotations have yet been received on walnuts, but they are expected to be about 30 per cent. higher than last season.

TEAS.

Quite a few large transactions in new season's Japan teas have taken place, and the operators are chiefly the larger importers. The market continues firm, with an upward tendency. China green teas will be scarce again and dear, while the crop of Congous and Oolongs will be much greater than last year.

A little is being done in Ceylon teas. Some good values, below 16c. per lb., are being shown by shippers' agents. Among the samples of Indian tea arriving are some showing good style and draw, while the quality of Indian and Ceylon teas generally coming forward are showing an improvement in quality.

Mail advices from London, under date of August 26, stated that Indian teas were be-

ginning to arrive in quantity, but, in spite of this, teas of really good quality continue to command high prices with a strong market. In Ceylon teas, although the auction was heavy, bidding for all descriptions was animated and the market steady. Teas for price were wanted and sold at rates which were a shade dearer.

FOREIGN DRIED FRUITS.

CURRENTS—Market is steady. There is a little business being done for importation. Some of the wholesale houses are booking orders for Filiatra currants at $5\frac{1}{2}$ c. per lb., in cases, to arrive.

VALENCIA RAISINS—Small shipments of new season's fruit are arriving this week, and some cable orders for pretty round lots have been taken since our last review. The Parisian arrived in Montreal on Sunday with Valencia raisins on board, but the shipment was not as large as expected, a considerable quantity having missed connection at Liverpool. Some of the houses have cleaned out the last of their old season's off-stalk at less than 4c. per lb. Off-stalk they are quoting at $4\frac{1}{2}$ to 5c. and selected at $5\frac{1}{2}$ to 6c.

SULTANA RAISINS—Are cabled 2s. dearer, making the advance from the lowest point about 6s. per cwt.

FIGS—Prices are about 4s. per cwt. higher than they were at the opening of the market, and this has curtailed business as far as this market is concerned. A cable received in Toronto on Tuesday, by Watt & Scott, stated that orders were being executed in Smyrna at 25s. per cwt. above the figures of last year.

PRUNES—The market for Turkish prunes is firm, and some business is being done at to-day's prices. Quite a number of orders for Turkish prunes have so far been taken this season, but they are by no means as large as they were a few years ago. There is a little business being done in California prunes. The first shipment of California prunes from the Santa Clara valley is expected in Toronto about the end of September.

CALIFORNIA APRICOTS—The market is still firm, and very few apricots are likely to be imported into Canada this year, the cost being about 15c. The Santa Clara valley crop is estimated at about 300 carloads, whereas last year it was 1,200 carloads.

GREEN FRUITS.

The market for Canadian fruits is at its height, the hot weather ripening fruit so rapidly that it has come in with a rush.

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

Tomatoes are arriving in good condition and sell freely at unchanged prices. Apples are plentiful. Some shown are good quality; the majority are only of moderate worth. Prices continue same as last week. Crawford peaches are offered at 50 to 75c., and are now about as plentiful as they will be. Common stock is sold freely at 25 to 40c. Bartlett pears are arriving in large quantities, and are worth 25 to 40c., while ordinary pears are not worth over 15 to 25c. Choice plums are worth from 45 to 50c., common grades from 20 to 30c. Grapes are even more plentiful than last week and are now quoted at 13 to 25c. for 10-lb. baskets. Red peppers are 5c. cheaper than last week. Sweet potatoes have declined 10 to 20c. Some of the largest and firmest muskmelons ever seen on the market are now coming in. They are worth 25 to 50c. per basket. Bananas are selling freely at the lower price, only the best green stock reaching the higher quotation given. Some Verdilla lemons are on the market, but, as stocks are scarce, there is little movement, and prices continue high. There is nothing doing in oranges.

COUNTRY PRODUCE.

EGGS—There is a good demand for strictly fresh eggs, and the price has advanced 1c. per lb. From 12 to 12½c. is paid for choice farmers' lots, and from 11 to 11½c. is allowed for cases.

POTATOES—The demand continues excellent, and prices are unchanged at 50c. per

bushel. Receipts are fair, but no car lots have arrived.

HONEY—Receipts continue large, and much of the honey arriving is of clear, clover quality. Some comb honey is bringing 25c. per dozen more than our last week's quotations.

POULTRY—There is a small, steady sale of chickens and ducks. Turkeys are not offered freely. No geese are on sale yet. There is no change in prices, except an advance of 10c. per pair for ducks.

VEGETABLES—Corn, celery, cucumbers, lettuce and butter beans have advanced. Beets, radishes and carrots have declined. We quote as follows: Corn, 10 to 15c. per doz.; cauliflower, \$1 to \$1.50 per doz.; celery, 60 to 65c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 15 to 20c. doz. bunches; cabbage, new, per doz., 75c. to \$1; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, \$1 to \$1.50; red cabbage, 75c. to \$1.

BUTTER AND CHEESE.

BUTTER—There is still an excellent demand for choice dairy butter, both tubs and prints. Poorer qualities, however, are arriving too freely. Creamery tubs are not in brisk demand, but prints are in good enquiry.

At country points the following prices are obtainable. Dairy tubs, 12½ to 13c.; prints, 13 to 14c.; creamery prints, 17 to 18c.; tubs and boxes, 16½ to 17c.

CHEESE—The market in Toronto is firm at 8¼ to 8½c. The feeling at country boards throughout the Province shows a firm determination to get 8c. at board sales.

PROVISIONS.

The price of dressed hogs has fallen \$1 to \$1.50 during the past ten days, a decline which may be styled a reaction from the high prices offered to induce larger shipments to packers. Smoked meats continue steady at unchanged figures. Barrel pork has declined 50c. to \$1, and lard is 1 to 1½c. per lb. cheaper than a week ago.

FISH.

Fresh ciscoes are now arriving in moderate quantities at \$1 per 100. Fresh water herring are also coming in at 60c. per basket. Whitefish and trout are quoted ½c. dearer. We quote as follows: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.; fresh pike, 5c. per lb. fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring, 60c. per basket; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to _____

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**THE MANITOBA
PRODUCE AND COMMISSION COY.**
WINNIPEG, MAN.

Wholesale Dealers _____

PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE
VINEGAR**, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

Agents—

W. H. SEYLER & CO.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has again declined 2 to 3c. per bushel. We quote on cars outside: Wheat, red winter, 66c.; white winter, 65c.; goose, 55c. The street market is fairly busy. Wheat is 2 to 3c. cheaper; rye and oats, ½c. cheaper than last week. We quote as follows: Wheat, white, 66 to 67c.; red, 66 to 67c.; goose, 57c.; peas, 55 to 57c.; oats, new, 27 to 28½c.; rye, 43c. Manitoba No. 1 hard is in good demand, and prices are unchanged at 90c., Toronto freights.

FLOUR—Manitoba graded and Ontario straight roller are 10c. cheaper this week. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40, Toronto freights.

BREAKFAST FOODS—The demand has begun to grow throughout the country. The city trade has not yet opened. We quote: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

HIDES, SKINS AND WOOL.

HIDES—The feeling continues easy at unchanged figures. We quote: No. 1, 8¾c.; No. 2, 7¾c.; No. 3, 6¾c.; cured, 9¾c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 60c.

WOOL—The market is unchanged, little doing owing to difference of opinion on the part of buyers and sellers. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES _____

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

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SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

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SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited
TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

SEEDS.

The alsike market is dull, both in deliveries and the demand. Prices are unchanged at from \$2.50 to \$4 for all grades, except extra fancy stock, which is worth slightly more. The receipts of timothy have been so light that dealers are not yet willing to give quotations.

SALT.

The demand is now excellent. Prices are unchanged. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Eggs have advanced 1c.

Sultana raisins are cabled 2s. dearer.

Dressed hogs have declined \$1 to \$1.50.

New season's Valencia raisins are on the market.

Comb honey is quoted 25c. higher for the choicest grades.

"Maple Leaf" canned salmon has been advanced to \$4 50 on the Coast.

Lard is 1c. cheaper than last week, and barrel pork is worth 50c. to \$1 less.

Eleme figs are 4s. per cwt. dearer than they were at the opening of the market.

QUEBEC MARKETS.

MONTREAL, Sept. 8, 1898.

GROCERIES.

A fair distributing trade has been done in most lines, and the market generally continues to be moderately active. A feature of the week has been the activity in new pack salmon between local houses, and prices at the Coast have advanced 35c. per case. Sugar has been more active, and firm at the late advance. New crop Japan teas are firmly held. The market for dried fruit abroad has become unsettled, and prices are irregular. Other lines are without any feature of importance.

SUGAR.

There has been no material change in the situation of the sugar market during the past week, except that foreign advices on the raw article continue strong, and latest cables received from London, on beet, note a further advance of $\frac{3}{4}$ d. on the week, September now being quoted at 9s. $6\frac{3}{4}$ d., and October at 9s. $7\frac{1}{2}$ d. Cane has ruled steady with an upward tendency, but prices are unchanged at 11s. $10\frac{1}{2}$ d. for Java, and fair refining is quoted at 10s. 6d. The tone of the local market for the refined article has ruled very firm and prices have been fully maintained at the advance noted in our last report. The indications are that,

if present prices for the raw article are sustained, a further rise in values for refined will be in order in the near future. There has been a marked improvement in the demand for refined, during the past few days, and refiners state that a more active business has been done than for some time past. Granulated is now selling at $4\frac{1}{2}$ c. and yellows 3 11-16 to 4 3 16c., as to grade, at the factory.

SYRUPS.

Business in this line continues exceedingly quiet, and, as the offerings from first hands are small, prices rule steady at 2 to $2\frac{1}{2}$ c. per lb., as to grade, at the factory.

MOLASSES.

A fair distributing business is reported in molasses by wholesale grocery houses, on the basis of 30c. in car lots and 31c. in single puncheons. The demand for round lots is still slow, and importers do not look for much improvement until the middle of this month. Stocks are small, as compared with previous years, and the prospects are that, as soon as the movement commences, prices will improve. Round lots of choice Barbadoes, ex wharf, can now be bought at $27\frac{1}{2}$ to 28c.

CANNED GOODS.

The feature in canned goods again this week has been the active demand on spot between houses for new pack salmon for future delivery, and considerable business has been done. Owing to the great shortage in the pack this season, and the limited quantity of old now available on spot, the undertone to the market has been strong and prices have advanced freely, 35c. per case, with sales at \$4 per case f.o.b. Coast, and at \$4.50 delivered here. Agents here of some of the packing concerns state that they would not be surprised if some of the orders placed were not filled, on account of the shortage. Business in canned vegetables has continued quiet owing to the fact that buyers in most cases have filled their wants. Tomatoes are offering at 75c. per dozen, and peas and corn at 70c.

COFFEE.

The demand for coffee is very limited and the market is quiet and featureless. Rios are quoted at 8c.; Santos at $8\frac{1}{2}$ to 10c., and Maracaibos at 13 to 16c.

SPICES.

Advices from abroad on these lines are firm, but there is no disposition on the part of local dealers to operate at present, as they have ample stocks on hand.

TEAS.

The feature of the tea market continues to be the decided firm feeling in new crop Japan goods. There is some enquiry, and sales during the week of 500 packages were

made at 17 to 19c. for future delivery, and a lot of 250 was sold at 16 to 18c. Some small parcels of old crop Japans have been picked up at $12\frac{1}{2}$ to 14c. In blacks and gunpowders business has been quiet, and chiefly of a jobbing character.

DRIED FRUIT.

The Denia market for Valencia raisins has become somewhat unsettled during the week, and quotations received for fruit for shipment by first direct steamers have been irregular, however, a firm offer from Denia was cabled, offering 2,000 boxes of fine off stalk at 15s. 6d., and 2,000 boxes of 4 crown layers at 19s. 6d., c.i.f. Another cable stated that the steamship Escalona would sail from Denia on the 10th of this month, and quoted Valencia raisins, 14s. 6d.; Caravel, 15s. 6d.; selected, 17s. 6d.; and four crown layers at 18s. 6d., f.o.b.

In regard to currants, cables received from Patras quote Provincials, 13s. 9d.; Filiatras, 14s.; and fine Filiatras, 14s. 3d.

The tone of the market for prunes is steady, and advices from the Coast state that a large number of orders have been placed for future delivery, by western and eastern buyers.

NUTS.

Business in nuts has continued quiet, but the tone of the market is still firm for walnuts at 18 and 20c. New crop Tarragona almonds are being offered at 33s. 6d., c.i.f., Montreal. The first shipment of new crop walnuts for this market will not likely reach here before November, owing to the lateness of the crop.

GREEN FRUIT.

There continues to be an active demand for green fruit, and all supplies coming forward meet with a ready sale. California Bartlett pears sold at \$1.55 to \$2.10 per box; Michigan peaches, 90c. to \$1.30 per basket; Canadian pears, \$1.80 to \$2.30 per keg; apples, 80c. to \$1.75 per barrel; plums, 20 to 22c per basket, and watermelons 16c. each.

COUNTRY PRODUCE.

EGGS—The feature of the egg market again to-day was the good demand for strictly new laid, and, in consequence, prices were firmly held at the recent sharp advance. The offerings were small and sales of such were made at 17 to $17\frac{1}{2}$ c. per dozen. We quote: No. 1 candled, $12\frac{1}{2}$ to $13\frac{1}{2}$ c.; No. 2 candled, 9 to 10c.

BEANS—Business in beans was slow and prices were unchanged. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—There is a slight improvement in the demand for honey to-day. We quote: White clover comb, in 1-lb. sections, $7\frac{1}{2}$ to 8c.; dark, 6 to 7c.; white extracted, $6\frac{1}{2}$ to 7c., and dark, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., - MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES

CHOCOLAT MENIER



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO., 13 St. John St. Montreal
General Agents for the Dominion

MAPLE PRODUCT — The demand for maple product is slow and the market is dull. We quote: Syrup in wood, 4½ to 4¾ c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼ c. per lb.

PROVISIONS.

The feature of the local provision market was the weaker feeling in pork, and prices were reduced 50c. per bbl., which is due chiefly to the recent sharp decline in the price of live hogs. In smoked meats, however, a fairly active trade continues to be done, and, as supplies of such are not excessive, prices are maintained. We quote as follows: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½ c. per lb., and compound refined at 5½ c. per lb. Hams, 11c. to 12c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was a good demand for coarse grains on spot, and a fairly active business was done. The undertone to the market was stronger for all lines, and prices show an advance of ¼ to ½ c. Round lots of No. 2 white oats sold at 28½ c. afloat, and peas at 61c. afloat. Rye was enquired for, and 47c. was bid, in store, but the offerings are still small.

There was no change in the situation of the flour market. The demand from local and country buyers was fair, and a moderately active business was done. In some cases, present prices for Manitoba grades are being shaded. There was some enquiry from abroad, but no sales were made. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.35 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.80 to \$4.90; strong bakers', best, \$4.50 to \$4.60; and seconds, \$4.40.

The feed market was quiet, and without any new feature to note. We quote: Ontario winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

The demand for meal is limited and the market continues quiet and about steady at

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar
Rings

We have them.

WALTER WOODS & CO.
HAMILTON

YOU CAN SAVE MONEY

As well as time—when you're building—by using our

SHEET STEEL PRESSED BRICK



It is most desirable for use in new buildings or improving old ones, because of its small cost and the ease and rapidity with which it can be applied.

It offers a warm, durable, fireproof finish that is as handsome as it is serviceable.

Write for our catalogue before building—it gives interesting information.

Metallic Roofing Co., Limited

1180 King Street West, Toronto.

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...NEW JAPANS...

T
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Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

\$3.60 per bbl. and at \$1.75 per bag for rolled oats.

There was no improvement in the market for baled hay, the demand being slow, and trade dull. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

The receipts of cheese from the French country districts were some 5,000 boxes. The demand was slow. Some 3,500 boxes sold at a range of 7½ to 7¾c., and the balance at 7¾c. Outside of the above the market has been very quiet. We quote: Finest western, colored, 8½ to 8¾c.; finest western, white, 7½ to 8c.; finest eastern, colored, 7½ to 8c.; finest eastern, white, 7½ to 7¾c.; Liverpool cable, colored, 38s. 6d.; Liverpool cable, white, 37s. 6d.

The situation of the butter market was unchanged. The demand for export account continues slow, owing to the fact that few orders are coming forward from abroad. The tone is steady, and prices show no change. We quote as follows: Extra finest creamery, boxes, 17½ to 18c.; extra finest creamery, tubs, 17¼ to 17¾c.; ordinary finest creamery, boxes, 17½ to 17¾c.; ordinary finest creamery, tubs, 17c.; dairy butter, 14c.

MONTREAL NOTES.

Mr. Frank Magor reports an increase of over \$1,000 in his sales for August over

last year. This does not include import orders, which are much heavier than last year. Mr. Magor is about to secure the agency for another large English house, but said it was too premature to publish yet.

MEXICAN ORANGES.

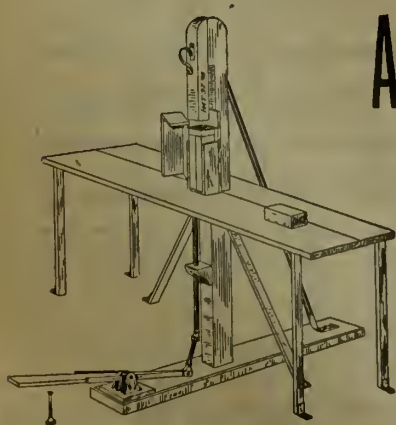
The oranges now coming from Mexico are the summer crop, and not twenty-five cars of these will come to the United States, because of a home demand which has sprung up in some of the Mexican cities. The crop of winter oranges, which will begin to move about October 1, will consist of about 400 cars for American cities. It is hard to get at exactly what the crop will be, as last year not over one-quarter of the crop came to the United States, and owing to the aforesaid local demand not more than one-fifth will come this year. It is estimated, however, that about 400 cars will come into the United States.—Grocery World.

ADVERTISING WISDOM.

The hen that leaves her nest after a few days' setting, because she does not hear the chirp of chicks, is something like the merchant who quits advertising after the first few "throws," because his first calls haven't filled his store with clamoring customers.—Jed Scarboro.

WINDOW DRESSING.

The habit of filling a show window with all kinds of goods is questionable, as far as reaching, in the best possible way, the eyes of the public is concerned. The mixing of cheap with the better class of goods must necessarily suggest comparisons, and, while in some cases is very desirable, is oftener the very opposite, says the St. Joe Journal of Commerce. It is liable to unsettle the possible purchaser and promote dissatisfaction and indecision, all of which is fatal to the object of the dealer. Some people have the idea that anything will do in a window if it is only worth looking at, or if it is cheap, and the result is windows that look like a junk shop. A trial of this plan will convince any live dealer that the window that seems at one point like an advertisement and a shot gun does the best execution. Windows should be dressed as frequently as possible, and the changes, while radical, should not be such as to bewilder the passer-by. The best window dressers adopt this plan, and claim that when it is followed the result is handsome returns, and that is what all merchants are after. From some of the windows he sees, one often wonders how the store can thrive with such a manifest lack of ideas.

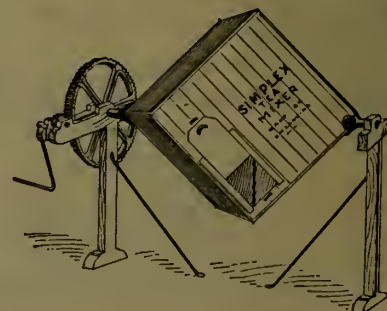


Armada Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Tartan Tea Co.

This Tea—in pound and half-pound lead packets—will be on the market in ten days' time. Wait for it—buy it—it is the best.

BALFOUR & CO. Wholesale Agents Hamilton

CLARK'S DEVILLED MEATS

Ever see so much **QUALITY**
for so little **MONEY** before?

ORANGE MARMALADE

**Have you tried Upton's
Gilt Edge Brand?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

DRIED FRUITS

Importer and
Exporter of

Dressing and Packing of
Currants a specialty.

Telephone 8015.

66 Esplanade Street
West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke
and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government
at Revelstoke, B.C., in our care.

CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots
and Cherries, arriving twice a week per
fast express. Domestic Fruit of every des-
cription arriving with every train.

TRADE CHAT.

THE cheese factory at Winsloe, P.E.I., was burned to the ground last week. The building, plant and stock were insured.

There is an agitation for a pork packing factory now going on in Petrolia, Ont.

The Kingsville, Ont., evaporator is now running full time, employing nearly seventy hands, and turning out 700 bushels apples per day.

Mahler Bros. resumed operations in their evaporating factory in Forest, Ont., on Tuesday, this week, employing over twenty-five hands.

J. D. Moore, of St. Mary's, Ont., shipped 12,000 eggs to Great Britain last week, making the fourth shipment of this quantity made in four weeks.

T. S. Sims has purchased the Hayden mill property at Hardingville, N.B., and will install machinery for the manufacture of brush and broom handles.

There are now 15,000 dozen eggs in Ottawa, in cold storage, awaiting shipment to Great Britain, which shipments are to be made about Christmas time.

The Rigdetown, Ont., evaporating factory commenced operations this week. Over 35,000 bushels of apples, out of the 50,000 bushels desired have been secured.

Ira Chadsey, Wellington, Ont., the owner of the "Orchard of Eden," has sold his apple crop for \$3,000. The buyers have since been offered \$3,300 for the crop, but refused.

The Vancouver World is advocating for a milk condensing factory in British Columbia. It claims that over \$123,000 have been paid from that Province to eastern firms for this commodity.

More coffee is used in the United States than in any other country, the annual consumption being not far from 450,000,000 pounds, for which American importers pay £18,000,000 to the growers.

The Climax cheese factory, near Kin-cardine, Ont., shipped 600 boxes of cheese to Glasgow last week. This was the fourth shipment made this season, and the company realized profitably on every shipment.

It is reported that the mackerel fishery will be almost a failure this season. There are plenty of fish and they are following their accustomed haunts, but they seem to be so well fed that they will not take the bait.

Kennedy Bros., of Syracuse, New York, have bought a building in Leamington, Ont., which they intend to convert into an evaporating factory. They intend to manufacture fruit syrups and juices and ship them

to Great Britain. They claim they can use all the small fruit that can possibly be grown in the vicinity of Leamington and will be able to pay good prices.

A Moncton, N.B., grocer was fined \$10 the other day for selling cigarettes to minors. He had been in the habit of opening packages and selling cigarettes in exchange for the cents to the small boys, which made the offence particularly aggravating.

The Stratford, Ont., council has granted exemption from taxation and guaranteed 4 per cent. debentures to the amount of \$30,000 to The Whyte Packing Co., on condition that it will erect a pork packing house there at a cost of \$40,000 or \$50,000 and employ between 75 and 100 men.

J. R. Scott is putting in an up-to-date steam boiler in his evaporator at Camden East, Ont. It will now have a capacity of 3,000 bushels of apples per day. As soon as the fruit season is over he will commence to evaporate potatoes, turnips, carrots, cabbages and onions for foreign markets.

There are now four boats on the Manchester line of steamships running between Manchester, Eng., and Montreal. Five more are building. These are 8,500 ton boats, with a speed of 13 knots, and each is equipped with 20,000 cubic feet of mechanical cold storage. At the commencement of next season a regular weekly service will be established.

Dupuis Bros., grocers, Montreal, were fined \$10 and costs, or one month in jail, for selling adulterated butter as pure. Dr. Edwards, the analyst, testified that the adulterated butter contained 90.75 per cent. of fat; water, 5.29; salt, 2.99, and curd, .97. It was nothing but meat fat. Mr. Prospere Massicotte, another Montreal grocer, was similarly dealt with for a like offence.

W. ROBERTSON'S NEW STORE.

The latest improvement to the village of Dunchurch is the handsome store just completed for Mr. W. Robertson, general merchant there. It is brick veneered, with stone basement and mansard roof. The building is 28 x 52, beautifully finished in walnut and oak. The basement is devoted to the crockery and glassware department. The main floor has groceries on the left, dry goods on the right, boots and shoes in the rear. The upper flat contains the clothing and millinery departments and a private office. Mr. J. Angst will be business-manager.

The style of the firm, which was formerly Robertson & Co., is now W. Robertson. The business of Mr. John Angst has also been taken over by Mr. Robertson.

W. H. Malkin & Co.

WHOLESALE . . .



Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions
and groceries.

137 Water St., VANCOUVER, B.C.

MAPLE LEAF

Salmon

is the best packed
in Canada.

...Sold by all Grocers...

THE

Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

Now Arriving

NEW VALENCIA RAISINS

Trenor's }
Rogers' } FINE OFF-STALK AND SELECTED

We also quote

—NEW CURRANTS—

For Delivery on Arrival—about end of September.

THE **EBY, BLAIN C^O.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

.....TORONTO

NEW VALENCIAS

NOW IN STORE.

New Young Hysons

arriving this week.

Warren Bros. & Co.

35 and 37 Front St. East

TORONTO.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of
Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.



Constantly Increasing

the demand for

WHITE MOSS COCOANUT

because those who have used it will be satisfied with no other. It combines all the good qualities of a first-class article. Put up in handsome packages of 1/4, 1/2, and 1/2 pounds. No up-to-date grocer is without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Sailor Boy...

BRAND

Ceylon Tea

Packed in gardens at Ceylon
in 1/2 and 1 lb. packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate
Coffee
Spices

**Baking
Powder**

**TODHUNTER,
MITCHELL & CO.**

Importers, Manufacturers
TORONTO

CURRENT MARKET QUOTATIONS

September 8, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath)	4½	4½	4½	5½
Granulated, Acadia	4½	4-9-16	5½	5½
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes	5 11-16	6	5½	6
Extra Gromd 1cng, bbls.	5 13-16	5½	5½	6½
Powdered, bbls.	5 14-16	5½	6	6½
Cream	4 1-16	4-3-16	3½	4
Extra bright	4½	4½	3½	4½
Bright coffee	4 3-16	4 1-16	3½	4½
Light yellow	4 1-16	3½	3½	4½
No. 3 yellow	3 11-16	3 13-16	3½	4½
No. 2 yellow	3 11-16	3 13-16	3½	4½
Demerara	3.50	3.75	3½	4½
Imported yellow	3½	3½	3½	4½

SYRUPS AND MOLASSES

Syrups—						
Dark	2½	\$0 23	\$0 27	.....	.....	.....
Medium	2½	30	32	.....	3	3½
Bright	2½	35	37	.....	3½	3½
Honey .....	.....	.....	40	.....	.....	.....
“ 25-lb. pails .....	.....	.....	1 00	.....	.....	.....
“ 38-lb. pails .....	.....	.....	1 40	.....	.....	.....
Molasses—						
New Orleans	31	27	45	26	28	35
Barbadoes	31	.....	.....	27	29	.....
Porto Rico	23	25	34	42	32	34
Antigua	22	23	.....	25	28	.....
St. Croix .....	.....	.....	.....	27	28	.....

TEAS

Black—									
Congou—Half-chests Kaisow, Moning, Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35	40	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	25	35	.....
Indian—Darjeelings	35	55	35	55	30	50	13	20	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	32	40	.....
Pekoes	20	30	20	30	20	30	25	32	.....
Pekoe Souchong	17	35	17	35	17	35	22	28	.....
China Greens—									
Gunpowder—Cases, extra firsts	42	50	42	50	.....	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	35	40	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	28	35	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....	.....
“ thirds	15	17	15	17	.....	.....	.....	.....	.....
“ common	13	14	13	14	.....	22	30	.....	.....
Ping Sney—									
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....	.....
“ seconds	16	19	16	19	.....	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....	.....
“ seconds	16	19	16	19	.....	.....	.....	.....	.....
Japan—									
½-chests, finest May pickings	38	40	38	40	.....	38	40	.....	.....
Choice	32	36	32	36	.....	35	45	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....	.....
Good medium	22	24	22	24	.....	20	25	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....	.....
Common	13	15	13½	15	.....	15	20	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....	.....
“ Oolong	14	15	14	15	.....	.....	.....	.....	.....
“ Gunpowder	16	19	16	19	.....	.....	.....	.....	.....
“ Siftings	7½	11	7½	11	.....	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1 .....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ No. 1 .....	.....	1 60	1 60	1 60	1 60	1 60
“ 2-hoop, “ No. 2 .....	.....	1 40	1 40	1 40	1 40	1 40
“ 3-hoop, “ No. 2 .....	.....	1 55	1 55	1 55	1 55	1 55
“ 3-hoop, painted, No. 2 .....	.....	1 40	1 40	1 40	1 40	1 40
Tubs, No. 0 .....	.....	8 00	8 00	9 50	10 50	10 50
“ 1 .....	.....	6 50	6 50	8 50	9 50	9 50
“ 2 .....	.....	5 50	5 50	6 50	7 00	7 00
“ 3 .....	.....	4 50	4 50	5 50	6 00	6 00

BUTTER AND CHEESE

Dairy, large rolls, per lb.	15	15	10	14	17	19
“ pound prints	16	16½	16	17	.....	.....
“ tubs, best	14	15	14	16	.....	.....
“ tubs, second grade	11	12½	10	14	18	20
Creamery, tubs	16½	16½	18	18½	17	18
“ prints	19	19	20	18	20	20
Cheese	6½	7	8¼	8½	8½	9

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7½	8	8½	8½
Smoked Meats—				
Breakfast bacon	12	11½	12	12½
Rolls	9	8½	9	9
Ham	10½	10½	11½	12
Shoulder hams	10	8½	8	9
Backs	11	11½	.....	12
Barrel Pork—				
Canadian heavy mess	16 50	17 00	15 50	16 00
“ short cut	16 00	16 50	16 00	15 50
Clear shoulder mess	14 00	14 50	14 00	15 00
Plate beef	12 50	18 00	11 00	11 50
Lard, tierces, per lb.	8¼	6¾	7	7¾
Tubs	8½	7	7½	8½
Pails	8½	7½	7½	8½
Compound, Pails	1 15	1 40	6½	7
Shortening, in 60-lb. tubs	6 25	5 50	6 00	7½
Dressed hogs, light .....	.....	.....	.....	.....

All meats out of pickle 1c. less.

GREEN FRUITS

Oranges, California seedlings ..	2 50	3 50	.....	3 50	3 75	.....	3 00
“ Mediterranean sweets ..	2 50	3 50	.....	3 75	4 50	.....	.....
Lemons, Messina, per box ..	3 00	4 00	.....	6 00	6 25	.....	4 25
Verdilla, “ .....	.....	5 00	5 50	.....	.....	.....	.....
Bananas, per bunch	1 00	1 75	1 00	1 50	2 25	2 25	2 75
Apples, per bbl.	1 25	2 50	1 25	2 00	1 50	2 00	1 50
Blackberries	5	7	.....	.....	.....	.....	.....
Canadian Apples, per basket ..	.....	10	30	.....	.....	.....	.....
“ Peaches, “	75	1 00	25	75	.....	.....	.....
“ Pears, “	40	75	15	40	.....	.....	.....
“ Plums, “	50	75	20	50	40	50	.....
“ Grapes, “ .....	.....	13	25	30	.....	.....	.....
Red Peppers, “ .....	.....	45	60	.....	.....	.....	.....
Sweet Potatoes, “ .....	.....	10	50	.....	.....	.....	.....
Blueberries, 24-qt. box	1 00	1 25	1 75	2 00	1 50	1 75	.....
Cal. Peaches (20-lb.)	1 25	1 50	1 40	1 70	2 50	2 75	.....
“ Pears (50-lb.)	2 75	3 00	.....	.....	2 50	2 75	.....
“ Plums (4-basket)	1 35	1 75	.....	.....	1 25	1 75	.....
Watermelons, each .....	.....	17	20	45	50	.....	.....
Muskmelons, per basket .....	.....	20	30	.....	.....	.....	.....
Tomatoes, Can., per basket ..	30	50	20	25	40	50	4 00
Bartlett Pears .....	.....	.....	5 00	6 00	.....	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	10
Valencia shelled almonds	25	27	22	24	.....	25	35
Tarragona almonds	10½	11½	10	11	11	12	12
Peanuts (roasted)	6½	9	7	10	9	10	12
“ (green)	6½	8	.....	9	.....	10	15
Cocanuts, per sack .....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz. ....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	10½	12	10½	12	12	13	14
Marbot walnuts	8	9	9	10	9	10	.....
Bordeaux walnuts	8	9	8	9	9	10	.....
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11	10	11	10	11	.....
Pecans	8½	12	8	11	11	12	.....
Shelled Walnuts	18	20	.....	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13	15
“ in 5-lb. cans	15	16	14	15	15	16	.....	.....
“ whole	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	25	35
“ 5-lb. cans	20	22	20	26	20	22	.....	.....
“ whole	17	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	20	20	25	.....	.....
Cloves	15	20	14	35	18	25	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	20	25
Crean tartar, French	25	27	24	25	20	22	.....	.....
“ best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	18	20

PETROLEUM

Canadian	12	.....	13½	16	16½	.....	.....
Sarnia water white	12	13	15	17	17½	.....	.....
Carbon safety	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	16½	19	19½	.....	.....
Pratt's Astral, in bulk	18	19	16	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, strictly fresh laid	10	10½	13	13½	11	12	10	15
“ held	7	.....	7	10	.....	.....	.....	.....
Poultry—chickens, dressed	*5	8	30	50	30	60	.....	.....
Geese, per lb. ....	.....	.....	50	75	50	1 00	.....	.....
Ducks, per pair	*8½	9	10	11	10	14	.....	.....
Turkeys, per lb. ....	.....	.....	10	11	10	14	.....	.....
Game—Hares, per pair .....	.....	.....	25	30	25	30	.....	.....
Honey, comb, per doz	1 50	1 75	80	1 50	1 50	1 75	.....	.....
“ light color, 60-lb. tins ..	7	8	6	6½	7	8	.....	.....
“ 5 and 10-lb. tins	7	8	6	7	8	10	.....	.....
“ buckwheat	4	5	2	3	5	6	.....	.....

* per pound.

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3¾	3¾	3 62½	3 75	4½	4¾
Patna, per lb.....	.....	5	5½	6	5	6	.....	.....
Japal, per lb.....	.....	6	6½	6	6½	5	6	5¾
Imperial Seta.....	5	6	4 5/8	5 1/8	5	6	.....	.....
Extra Burmah.....	.....	4 7/8	4 7/8	4 7/8	4	5	.....	.....
Java, extra.....	6 1/4	7	6	6 1/4	6	7	.....	.....
Sago.....	3 1/2	4	3 1/2	4 1/2	5	6	.....	4
Tapioca.....	4	4 1/2	3 3/4	4 1/2	5	6	.....	4

Blue Label

TOMATO Ketchup



is incomparable; made from fresh, red ripe tomatoes, spiced "just right" and put up attractively in sterilized bottles.



PREPARED BY

Proprietors of . . .

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Curtice Brothers Co.,

ROCHESTER, N.Y.

FRUITS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax, London.	Manitoba and B.C.
Foreign—				
Currents, Provincials, bbls...	5¼ 6	5¼ 6	5¼ 6	7 7¼
" " ½-bbls	5¼ 6	5¼ 6	5¼ 6	7 7¼
" " Filiatras, bbls	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " ½-bbls	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " cases	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " ½-cases	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " Patras, bbls	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " ½-bbls	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " cases	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
" " ½-cases	6¼ 6¼	6¼ 6¼	6¼ 6¼	7¼ 7¼
Vostizzas, cases	7 8	7 8	7 8	7 8
Dates, boxes	4 6	4 6	4 6	4 6
Figs, 4-crown	10 12	10 12	10 12	12½ 15
" 5-crown	12 13	11 13	12 13	12 13
" 7-crown	13 14	13 14	13 14	14 14
" 9-crown	15 16	15 16	16 17	17 17
" natural, bags	3½ 6	3½ 6	4½ 7	8 8
Prunes, Splinx, B's	8 8	8 8	8 8	8 8
" " California, 40's	10 11	8 10	10 12	12 12
" " 50's	8 9	8 8	8 9	9 9
" " 60's	7½ 8	7½ 8	7 8	8 8
" " 70's	7 8	7 7½	7 8	8 8
" " 80's	6 7	6 6½	7 7	7 7
" " 90's	5 6	5 6	6 6½	6½ 6½
Raisins, Valencia, off stalk	5 5	4 4	4½ 5	6 1 70
" " Fine off stalk	5 5	4 4	4½ 5	6 6
" " Selected	5¼ 6¼	6 6	6 6	8 8
" " Layers	6 7	6 6	6 8	8 8
" " Sultanias	9½ 12	8 12	10 12	12 12
" " Cal. L.M., 3-crown	7 8	7 7½	5¼ 6	7 7½
" " 4-crown	7½ 8½	7½ 8	6¾ 7	8 8½
Domestic—				
Apples, dried, per lb	6¼ 7	5 6	5½ 6	7 7
" " evaporated	9 10	10 10	10½ 11	12 12
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes	9 10	10 10	9 10	11½ 11½
" 25-lb. boxes	9 16	12 15	11 16	16 16
" " cartons	13 14	12 13	13 14	14 14
Peaches, 25-lb. boxes	10 12	9 12	10½ 12	11 13
" " 1-lb. cartons	12 13	12 13	12 14	14 14

CANNED MEATS

Comp. corn beef, 1-lb. cans.	\$1 60	\$2 25	\$1 40	\$1 50	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans.	2 75	4 10	2 50	2 60	2 75	3 00	2 75	3 00
" " 4-lb. cans.	5 00	13 00	8 00	8 75	9 25	10 00	9 25	10 00
" " 14-lb. cans.	18 25	28 15	18 00	20 00	21 00	22 00	21 00	22 00
Minced callops, 2-lb. can	2 60	2 70	2 60	2 75	2 80	2 80	2 75	2 80
Lunch tongue, 1-lb. can	3 50	3 75	3 20	3 25	3 35	6 50	7 00	7 00
" 2-lb. can	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50	2 50	2 50	2 50	2 50	2 50	2 50
" 2-lb. can	4 00	4 25	4 00	4 00	4 00	4 00	4 00	4 00
Soups, assorted, 1-lb. can	1 50	2 00	1 50	1 40	1 50	1 50	1 50	1 50
" " 2-lb. can	2 25	3 00	2 20	2 25	2 30	2 30	2 30	2 30
Soups and Bouill., 2-lb. can	1 75	1 80	1 80	1 75	1 80	1 80	1 80	1 80
" " 6-lb. can	4 25	8 50	4 50	4 25	4 50	4 50	4 50	4 50
Sliced smoked beef, ½-lb. can	1 65	1 70	1 65	1 70	1 70	1 70	1 70	1 70
" " 1-lb. can	2 80	2 95	2 80	2 95	2 95	2 95	2 95	2 95

COFFEE

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24 29	23 28	25 30	24 25
Old Government Java	27 31	22 30	25 30	24 25
Rio	10 11	7½ 12	12 13	10 10½
Plantation Ceylon	29 31	26 30	29 31	28 28
Porto Rico	24 28	22 25	24 28	24 28
Gautemala	24 26	22 25	24 26	24 26
Jamaica	18 22	15 20	18 22	18 22
Maracalbo	13 15	14 20	13 15	13 15

CANNED GOODS

	\$ 90	\$1 00	\$0 95	\$1 00	\$1 10	\$2 25	\$2 50
Apples, 3's	2 40	2 75	\$2 25	2 50	2 40	2 50	3 50
" " gallons	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blackberries, 2's	80	90	75	85	85	95	2 00
Beans, 2's	70	95	70	95	90	95	1 80
Corn, 2's	90	100	80	85	80	85	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	70	75	80	85	2 25
" " sifted	1 14	1 20	85	1 00	1 15	1 20	2 25
" " extra sifted	1 25	1 40	1 00	1 25	1 30	1 50	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 75	1 90	3 50
" 3's	2 50	2 75	2 50	2 75	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" " Lombard	1 30	1 50	1 20	1 50	1 30	1 50	3 50
" " Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	2 25
Pumpkins, 3's	75	85	70	80	90	1 00	2 50
" " gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	3 00
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	3 50
Succotash, 2's	1 10	1 15	1 15	1 10	1 15	1 15	3 20
Tomatoes, 3's	1 20	1 00	1 05	1 10	1 20	1 20	11 00
Lobster, tails	2 50	2 95	2 50	2 50	2 60	2 60	11 00
" 1-lb. flats	2 75	3 00	3 00	1 25	1 30	1 30	11 50
" ½-lb. flats	1 30	1 35	1 30	1 60	1 25	1 25	11 50
Mackerel	1 15	1 25	1 15	1 30	1 00	1 20	4 50
Salmon, sockeye, tails	1 30	1 45	1 35	1 40	1 30	1 35	5 00
" " flats	1 20	1 25	1 25	1 30	1 25	1 25	5 00
" " Horseshoe	1 20	1 25	1 20	1 30	1 25	1 25	5 00
" " Clover, tails	1 45	1 32½	1 35	1 35	1 35	1 35	5 00
" " Leaf	95	1 00	95	1 00	95	1 00	4 25
Cohoos	10½	11	13	4	15	15	12
Sardines, Albert, ½'s	20	21	20	21	20	21	21
" " ½'s	11½	12	12	12½	12	12	12½
" " Sportsmen, ½'s	19	20	21	20	21	21	21½
" " key opener, ½'s	10	11	10½	11	16	18	18
" " other brands, ½'s	16	18	18½	23	10	11	11
" " P. & C., ½'s	23	35	16	17	16	17	17
" " American, ½'s	23	25	23	25	23	25	25
" " Mustard, ½ size, cases	33	36	33	36	33	36	36
" " 50 tins, per 100	4	5	5	4	5	5	5
Fruit in glass jars	9 00	11 00	10 00	11 00	10 00	11 00	11 00
Haddies	1 10	1 10	1 20	1 00	1 10	1 10	1 10
Kipper Haddies	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Herring in Tomato Sauce	1 85	1 45	1 20	1 60	2 00	1 90	2 00



A Celebrated Japan Tea Garden.

61,000,000
...OF THE...
93,000,000

Pounds of tea imported into Canada and the United States last year were from Japan and Formosa. Watch this space weekly, and learn of the continued advancement of Japan tea. Please specify Japanese teas.

The Japan Tea Traders' Association

87 FRONT ST. - NEW YORK.



Another Celebrated Garden.

Short Days

Suggest

Rolled Oats for breakfast—Rolled Oats give vim, vigor, life to body and brain. Tillson's Pan-Dried Rolled Oats (you hear this everywhere—"just as good as Tillson's") build up the strength and they build up business, too, especially in the "short days" that precede Fall and Winter.

Cleaner, richer, better than they have ever been—Tillson's Pan-Dried Rolled Oats are the oats of highest quality. They compete in quality, **not in price.** They win **new** trade, and when they win it they **keep** it. "Short days" suggest

**Tillson's
Pan-Dried Rolled Oats.**

The Tillson Company, Limited, Tilsonburg, Ont.

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the
quality guaranteed by us.

All orders promptly attended to.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

You will know how to use the man who says something else
is "just as good" when you want him to book your order for

Celluloid Starch

It has no equal, and you can get it in 40 package cases.

You cannot afford to do business without it.



There is no better Culinary Starch made than

Brantford Prepared Corn

It pays you to supply your customers with the best quality, always.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Sep. 6, 1898.

THERE continues to be rather an improved volume of business doing, and in many lines. The strengthening markets promise satisfactory results. Flour continues weak, and this does not fail to have a somewhat depressing effect. In tea, prices tend higher. Low-priced congous are scarce. Ceylons also higher. In cream of tartar, values in first hands are again rather lower.

OIL—There is improved demand for burning oil. The decline of last week still holds, and, at some points, prices have been even further shaded. As suggested in a previous report, the American and Canadian continue to hold the same relation to each other where there is any change in price, the change affecting both at the same time. Cod oil continues scarce, with but limited demand. In the other lines business is quiet.

SALT—The price of coarse salt is rather higher, caused by ocean freights strengthening, and an advance in the salt at the producing points in England. Two sailing vessels are about due. A good demand is expected for their cargoes. Present stocks are not large. Some small lots continue to arrive here and at points supplied by our dealers, via Boston. Canadian salt, while perhaps hardly as active as earlier, still shows a good volume of business. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—In corn and tomatoes there is a further strengthening. Packers continue to withhold prices. As, however, reported before, the demand has been quite well supplied, and our buyers are not particularly interested, except as they enjoy the prospect of another season of good profits, mixed with a little regret that they did not buy a little more freely. Peas, while firm, are still offered. Beans are also firmly held; in fact, there is no weak point. Salmon continue to show higher values. Our dealers have bought very lightly, but will make good profits on stock carried over from last year. Lobsters are not a feature in the canned goods trade. The price has killed the demand.

GREEN FRUIT—There is very active business, particularly in small fruits. In plums, New Brunswick, Nova Scotia and

Ontario are offered. Those from Nova Scotia are preferred, particularly later, when the better grades come in. Grapes begin to have large sale. In all these, lower values will rule. Some California oranges are still offered; they have but light sale. Lemons are scarce and high. In pears, prices of all grades are lower for best trade; Californian are preferred, but both Eastern Bartletts and Ontario pears of good quality are being received. The California grape is not yet the quality preferred in this market. There is quite a sale for Malagas, but the Ontario grape has the large business. Quantity of apples coming to hand continue to increase. Demand dull and prices are low. California peaches are the only ones on the market, though Ontarios are soon expected.

DRIED FRUIT—In all lines prices are slow in being quoted. In prunes, the report that there would be but few Californias offered, is not likely to be borne out. Santa Claras are no doubt a short crop, but there are other good grades to be had, if they are not as well known. Raisins have had but little attention, but quotations are shortly expected on California and others, when there is likely to be some quick work if prices open low. Our dealers are not particular about the earliest shipments. Foreign prunes, it is thought, will rule higher. Currants are held firm. In onions, while those now offered are American, prices on Canadian are soon expected. Peanuts are rather lower.

SUGARS—While values are rather higher, prices here show no change, but are firmly held. There is a good demand, particularly for granulated.

MOLASSES—Stock, as previously reported, is not large, but values keep low. There is rather better enquiry, and an improved outlook is the result. The fact that American houses were offering Porto Rico had a rather depressing effect, but those offering are not inclined to shade prices.

PRODUCE—Cheese, while showing a stronger tendency, advances slowly, as there is but limited local demand, and our factories continue to neglect to bring their output, in any united way, upon the market, so as to invite the attention of those buying for export. The output will be large. In eggs, supply and demand both limited. This is a poor market for held stock. Prices show no change. Butter is still dull. Much complaint is heard regarding quality. Real good butter would sell at rather better figures than market quotations. For creamery prints, there is a fair demand at a fair price, but in tubs, there is no sale at prices creameries feel they should get.

FISH—There is improved business in all lines, except fresh fish, and of these, few, except cod and haddock are being received.

Dry fish are coming in more freely, but price is still held firm. Pollock are still a dull line, even at the reduced figures. Demand for this line years ago was large, but it seems to fall off each year. Smoked herring show improved business. Old fish are well cleaned up, and, for the new, there is an advance of two or three cents. Pickled herring show a number of grades. There is, as yet, but a small supply, which tends to hold prices up. Shad are in good supply. There is quite a sale for hake sounds, which are used for making glue. We quote: Large cod, \$3.55 to \$3.60; medium, \$3.45 to \$3.55; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.70 to \$1.80 ½-bbl.; old smoked herring, 6 to 7c. per box; Canzo, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.30 to \$2.45; new smoked herring, 9 to 10c.; spring shad, \$4 ½-bbl.; fall do., \$5 ½-bbl.

PROVISIONS—As season advances there is a better demand for barrelled goods. Prices are quoted a little lower, beef showing the difference rather more than pork. Smoked meats have but light sale. Lard is rather higher, but there is quite a range in packers' prices. There is a good sale.

FLOUR, FEED AND MEAL—The decline in flour continues, and, though particularly marked in Manitobas, it has so far failed to give them the demand, the sale as yet being for Ontarios, and even for them there is not much sale, particularly outside of the best known brands. Oatmeal and oats are both quoted rather lower with a fair business reported. Cornmeal holds the reduced prices quoted last week. Beans are rather higher, though as yet there is no change in local markets. Barley is still high. Feed is scarce. Hay crop has been much less than expected, but prices keep low. We quote as follows: Manitoba flour, \$5.00 to \$5.15; best Ontario, \$4.40 to \$4.50; medium, \$4.00 to \$4.15; oatmeal, \$3.70 to \$3.80; cornmeal, \$2.15; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Mr. Harry de Forest, of George de Forest & Sons, has returned from his visit to England and the Continent.

It is the intention of Furness, Withy & Co., Limited, the large steamship people, to in future carry on their business in their own name at this port, under the manage-

ment of S. Schofield, who has represented them here for many years.

Mr. H. F. Price paid a short visit to our city, during the past week, in the interest of THE CANADIAN GROCER, particularly the fall number.

Mr. A. C. Jardine, who lately retired from the wholesale grocery business, being succeeded by Bowman & Angevine, has settled in Bear Gulch, Montana.

It is the intention of the owners of the Beaver Line of steamers to fit the steamer Winnipeg with cold storage accommodation and have her stop at Charlottetown, both going to Liverpool from Montreal and when returning. For this they get a \$5,000 subsidy from the Dominion Government. This action will be much appreciated, as very large quantities of cheese and other produce are shipped from Prince Edward Island at this season.

Mr. Alex. Jardine, president of the Pure Gold Manufacturing Co., Toronto, passed through the city during the week. This company do a very large business in the lower Provinces.

PERSONAL MENTION.

MR. ENGLAND, Dunham, Que., called at the office of THE CANADIAN GROCER to renew his subscription, and, in conversation, said the crops in his section were larger than for years. Hay was so plentiful that farmers did not know what to do with it. Harvesting is all done, and many farmers are now busy threshing. Speaking of fruit, he said the winter crop would hardly come up to the average. Business, he reported, is good. His July trade is much better than that in June, and August beat both. The only matter the farmers have to grumble about is the price of butter and cheese. Dunham has no manufacturers and no railway, still it is a good business centre.

Mr. J. A. Stewart, Exeter, was in Toronto a few days ago en route home from a trip down the St. Lawrence as far as Quebec. He left Toronto for the Falls.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, is in Toronto attending the Exhibition in the interests of Messrs. Cadbury Bros., cocoa and chocolate manufacturers.

Mr. Chas. Gyde, Montreal, has left on a business trip to the Coast and intermediate points. Mr. Gyde is Canadian agent for Carr's blacking, Cleaver's soaps, and Peek, Frean's biscuits.

Mr. John T. James, of Bridgeburg, Ont., was in Toronto this week. In addition to conducting a general store, Mr. James edits The Review and deals out justice as police magistrate of the town.

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on Thursday evening, Sept. 1, in the Monument National Hall, at 8 o'clock.

The treasurer gave a general report of the finances of the association's picnic, which was as follows:

RECEIPTS.

Contributions from the various wholesale houses.....	\$431 00
For tickets sold, G.T.R.....	102 87
Banquet.....	131 00
Auctions.....	73 36

EXPENSES.

Railway committee.....	\$ 26 00
Dinner.....	227 48
Printing and advertising.....	351 37
Music and dancing.....	47 00
Games.....	16 05
Prizes.....	500 00

Which leaves a net profit to the association of about \$70. A general report for the year followed:

Contributions.....	\$1,238 66
Expenses.....	1,110 07

Leaving a balance of..... \$128 55

The report of the picnic was then adopted.

The president announced that the first business would be the nomination of officers for 1898-99.

It was decided that the voting should take place at the next regular meeting.

The question was discussed about the best means of strengthening the membership of the association.

Mr. J. P. Dixon said that it would be well to make some inducement to attract the grocers of Montreal to become members of the association.

Mr. Raby thought that the best way to

secure more members was to divide each ward of the city between two or three members of the association.

Mr. Demers suggested that a present be given to the one who would be most successful in securing members for the association. After a long discussion, it was moved by J. P. Dixon, seconded by W. Raby, that the secretary be authorized to prepare a list of all the grocers of the different wards belonging to the association and send each of them a circular asking them to see the grocers in their respective wards, who do not belong to the association, and try to get them to join.

J. P. Dixon asked the members of the press present to put in notices when the meetings would be held, etc.

On motion, the meeting adjourned.

ADVERTISING MONSOON TEA.

Some bright suggestions come among the many new ideas offered to The Monsoon Tea Co. for advertising their Monsoon Indo-Ceylon tea. The latest is the use of a horseless carriage or auto-motor, with carriage body designed to represent the original Monsoon tea package as sold in the stores, but enlarged about 100 times. And this novel vehicle is to serve as the Monsoon tea delivery carriage. The trouble with these new advertising suggestions is that they fail in the most important object sought. That is, they do not set forth the excellent qualities of Monsoon tea.

B. B. Brown writes from Vancouver that it was he, not R. D. Brown, who bought out R. D. Paterson & Co., of that place, as stated in THE CANADIAN GROCER of July 29. We take pleasure in making the correction.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kipperd Herring and Kipperd Chickens; Haddies—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brands. Every tin guaranteed.

John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited

Montreal : : Toronto

LEONARD BROS.

St. John, N.B. and Montreal

Wholesale

..Fish
Merchants

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE ALPHA CHEMICAL CO. has now ready for shipment a large stock of Moody's odorless stovepipe enamel, with brush attachment; also a large stock of "Quickshine" stove paste.

H. P. Eckardt & Co. are offering Japan and Patna rice.

New Valencia raisins are arriving into store for The Davidson & Hay, Limited.

Barataria shrimps, ½-tall tins, are in stock at H. P. Eckardt & Co.'s.

A shipment of Barataria shrimps, 1's, is in stock with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. have just received shipment of Crosse & Blackwell goods.

Buyers can secure a good Japan tea from Lucas, Steele & Bristol at 18c. Write for samples.

H. P. Eckardt & Co. are offering extra choice, mixed pickling spices in 5-lb. packages.

New California prunes, 40-50 and 50-60, are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering early picked Japan tea at 18½c. The draw is excellent.

T. B. Escott & Co. have received a consignment of "Flag" and "Crown" Japan

tea, and, although the prices are somewhat higher than last year, the firm is trying to meet its friends as far as possible.

H. P. Eckardt & Co. are just in receipt of a shipment of crushed Java coffee; 10 lb. and 25-lb. tins.

An importation of Bonjeau (club) French sardines, ¼'s, is to hand with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. report that their sale of "Ludella" Ceylon tea has greatly increased this month.

New pack strawberries, raspberries and peas, have been received by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol's "Empire" Ceylon is packed on the estate for them. The various styles they offer the tea in are most attractive.

Sheet gelatine, gold, silver and bronze label, all grades, are to hand with The Eby, Blain Co., Limited.

A. P. Tippet & Co. are offering Moir, Wilson & Co.'s Aberdeen kippered herrings in oval tins; also herring in tomato sauce. These are new catch.

W. H. Seyler & Co., Board of Trade building, Toronto, have been appointed selling agents for the Cocoanut Cooking Butter Co., London, Ont.

The Davidson & Hay, Limited, are showing samples of new season's Ceylon and Assam teas arriving into stock. Buyers would do well to look into these teas.

T. A. Lytle & Co. are making for themselves a name. One can scarcely go into a village, town or city in any part of Canada and not see displayed their "Sterling" brand pickles, sauces, jams, etc., while their

vinegar is said to be handled by most grocers of importance the country over.

"Diamond Jubilee" brand canned had-dies are selling well with The Eby, Blain Co., Limited.

Warren Bros. & Co. are showing an extremely fine sample of golden tipped Ceylon tea, which they claim to be one of the finest they have drawn or had in stock for years.

The Snow Drift Co. report a big demand for pickling spice this season. Notwithstanding the dry weather in some localities, merchants are taking good-sized packages of their mixture.

"Yes," say Lucas, Steele & Bristol, "the introduction of quick shipping by us some years ago makes our customers exacting. Every order has to be sent out same day as received."

Of all imported infant foods, that well-known English standard, Robinson's Patent Barley, has gained great favor in Canada. Its sales are doubling up year by year. Frank Magor & Co., Montreal, are the Canadian agents.

The Alpha Chemical Co. ask intending purchasers of stove polish and stovepipe varnish to send their orders in now, as it will be remembered that for these lines last fall the orders could not be filled promptly, the demand being so great.

T. B. Escott & Co. are just advised of the arrival of a carload of "Lynx" salmon, and shall be glad to quote either "Lynx," "Oweekeynoo," "Maple Leaf" or "Bicycle." They say they have made large purchases and can offer at reasonable prices.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a
eculiar
iquancy, and is more
generally used than other

SAUCES.

*Paterson's Wor'ster Sauce
is the best value on
the Market.*

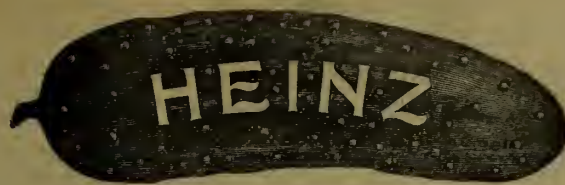
PREPARED BY—

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
"PATERSON'S CAMP COFFEE ESSENCE,"
and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

ROSE & LAFLAMME, MONTREAL.



Pickles.

Heinz's India Relish; in season all the year round. Its delicious piquancy pleases all the people all the time.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

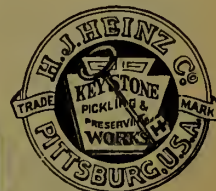
For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

*The GENUINE
always bear this
Keystone trade-mark*



THE SUPERIORITY OF.....

Millar's Paragon Cheese

IS EASILY RECOGNIZED,
AND GENERALLY ADMITTED

*The First on the Market
The First in Quality
The First Always*

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

A. T. SUSSEX, general merchant, Bothwell Ont., has assigned to T. B. Escott, London, and a meeting of creditors will be held on the 12th inst.

Pierre Roy, general merchant, St. Loie, Que., has assigned.

J. A. Pelletier, general merchant, Riviere Ouelle, Que., has assigned.

Norman McLeod, general merchant, Charles Cove, N.S., has assigned.

Sibbald & Co., general merchants, Winnipeg, have assigned to S. A. D. Bertrand.

Harvey D. McEwan, general merchant, Morrell, P.E.I., is offering 75c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by Demitras & Metrahos, grocers and fruit dealers,

McPherson & McMullen, general merchants, Old Bridgeport, N.S., have dissolved.

J. J. Moore, general merchant, Rapid City, Man., has admitted Henry McGregor into partnership.

J. & A. Bergeron, general merchants, Iberville, Que., have dissolved, Joseph Bergeron continuing.

Jos. A. Gagnon and Jos. O'Neil, have registered partnership as commission grocers, etc., in Ste. Cunegonde, Que.

McAlpine & Hurley, hardware and grocery dealers, Wardner, B.C., have dissolved, G. A. McAlpine continuing.

H. M. Cote & Co., grocers, Quebec, have dissolved, and a new firm has been registered, under the old style, with Laura Rochen as proprietress.

SALES MADE AND PENDING.

W. S. Holland & Co., grocers, Montreal, have sold out.

The assets of Picotte & Picotte, grocers, Montreal, have been sold.

J. S. R. Page, general merchant, and butter manufacturer, St. Isidore (La Prairie Co.), Que., has sold out his general merchandise business.

CHANGES.

T. E. Kingsland & Co. have started business as grocers in Montreal.

Thomas Lynch, grocer and liquor dealer, Halifax, has sold out to Albert Lawler.

C. A. Phillips, general merchant, Croton, Ont., has been succeeded by James Clark.

Charles Innes, grocer, etc., Port Dover, Ont., has been succeeded by W. T. Ladd.

C. E. Bush, general merchant, Crystal City, Man., is removing to Swan Lake, Man.

A. McDonald, general merchant, Oakbury, Man., is moving to Shoal Lake, Man.

The Hudson's Bay Co. is opening up a branch general store in Yorkton, N.W.T.

Andrew Holiday, general merchant, Boissevain, Man., is reported to be retiring from business.

The Georgian Bay Fish Co., Limited, Collingwood, Ont., has sold out to A. Booth & Co., Chicago.

Frank M. Griffin, pork-packer, and coal dealer, St. Thomas, Ont. is disposing of his cold storage business.

Philomene Fournier has registered as proprietress of J. B. O. Archambault & Cie., provision and grain dealers, etc., Montreal.

FIRES.

The premises of Louis Poulin, grocer, Quebec, have been damaged by fire and water.

DEATHS.

Lewis P. Churchill, of L. P. Churchill & Co., wholesale and retail general merchants, Lockport, N.S., is dead.

A SHREWD ONE.

One of the grocers receives large quantities of eggs from his rural customers in exchange for merchandise, says a writer in a contemporary. I never knew him to get hold of the small end of a bargain, except on one occasion.

One day a meek-looking farmer came into his store and asked what he was paying for eggs.

"Twenty cents a dozen."

"What do you pay for nice large eggs?"

"Twenty cents."

"Do you mean to say that you pay no more for large eggs than you do for small ones?" asked the farmer with a surprised air.

"No, sir."

"Do you mean to tell me that you will not pay a cent more for nice, large, fresh eggs than you do for little eggs?" the farmer questioned, his apparent amazement becoming interesting to the grocer, who was even then gloating over the large eggs he would soon have to tempt the palate of his critical city patrons.

"No, my friend; I can sell the small eggs for just as much money per dozen as I can get for the large ones, so, of course, I can pay no more for the large ones."

"Well, I don't see any justice in that sort of business," he answered, in tones of abject disappointment.

He went to the wagon, however, and taking a half bushel basket from under the seat began his return trip, while the grocer took one laugh at the poor man's misfortune. It was fortunate for him that he laughed when he did, for on looking into the basket he saw it was full of the most diminutive bantam eggs; and as he counted dozen after dozen from the basket his soul was void of mirth. His high-class city trade would never buy such eggs as those, so he shared the benefit of his experience with his poor relatives.

AN UP-TO-DATE STORE.

PASSING up St. John street the other evening, my attention was arrested by the display of groceries made by A. Grenier, one of Quebec's most up-to-date business men.

The store has been recently enlarged, and now has a frontage of fifty feet on St. John street. It has three large show windows, all artistically arranged. The first displays samples of his large stock of choice liquors and cigars. But it is the centre window that attracts most attention. This is devoted entirely to the display of Italian goods. In the front is a row of canned goods of all shapes. In the centre is a large glass jar of pickled vegetables of all kinds and colors, all arranged in perfect diamonds, the centre of each diamond being white and the border colors. On each white centre is a red letter of tomatoes, making in all the words "A. Grenier, Quebec." At each side are arranged smaller bottles of pickles, etc. In the third window is a well assorted display of lunch baskets.

The inside of the store is arranged with the sole object of show and utility. Mr. Grenier has done away with shelving as much as possible, and substituted small stands and movable shelves in the centre of the store. Everything is fully displayed, and customers can be served with the greatest despatch. The whole store is one glitter of glass, and tastefully arranged packages. At one end of the store is a large and well lighted office, from which every part of the store can be seen.

Mr. Grenier began business at his present stand as a clerk in 1874. In 1882 he bought it out for himself. Last year he found his place so small and inconvenient that he had to enlarge it, and now he has the lightest and most commodious store in Quebec city, or, in fact, in Quebec Province.

Mr. Grenier, besides conducting a large city trade, does a business supplying fishing parties and summer residents down the St. Lawrence, as far as the coast of Gaspé. When asked how he found business this season he simply said, "Well, we are never idle, and I employ 7 men."

H.F.P.

NEW FIRMS COMMENCING.

Phillipe Beaulien has started up as grocer in St. Flore, Que.

W. Philip has opened out as general merchant in Dauphin, Man.

Nap. Berube has commenced business as general merchant in Les Piles, Que.

Daley & Lawrence are opening out as grocers in South Edmonton, N.W.T.

Hermon Myers has opened out in business as general merchant in Morton Station, N.B.

A. G. Munro (late of Stockton, Man.) is opening out as general merchant in Morden, Man.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

**STEEL
CEILINGS
FOR
CHURCHES**

HALLS, THEATRES, PUBLIC
BUILDINGS, PRIVATE
RESIDENCES, SCHOOLS,
LODGE ROOMS, STORES, ETC.

Not a Substitute
but superior to lath and plaster,
will not crack and fall off, absolutely
fire-proof, handsome in appearance.
Send for our beautiful catalogues showing
three hundred designs; free for the
asking. Estimates furnished on receipt
of plans.

The ...
PEDLAR METAL ROOFING CO.
Oshawa, Ont.

FANCY ♦♦ **MOUNT
ROYAL
MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES



THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR

MOTT'S

Hires' Rootbeer

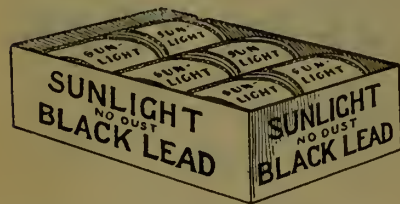
Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

AGENT WANTED.

AN IMPORTANT COLONIAL EXPORT FIRM in London, England, requires active and well introduced agent in Montreal for sale of Coffee, Sugar, Rice, Sago, Tapioca, etc. Apply, A. R., care **CANADIAN GROCER**, 109 Fleet St., London, E. C., England (36)



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

We are Sole Agents for

RAE'S Finest Sublime Olive Oil

**In Clear Glass Bottles.
In Gallon Tins.**

Absolutely the finest Olive Oil produced in Italy, and specially imported by us.

Southwell's

Jams
Jellies
and
Marmalades



Southwell's

Candied Peels
Drained Peels

The Finest in the Market.

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

Sept. 8, 1896.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 40
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 12 in 2 and 4 doz. boxes	\$ 2 40
" 2, in 6 " "	2 10
" 12, in 6 " "	80
" 3, in 4 " "	70
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 " "	90
1/4 lb. tins, 4 " "	60

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

1/4 lb. tins, 4 doz. in case	per doz \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

BLACKING.

P. G. FRENCH BLACKING

No. 4, 1/4 grs. lbs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " " "	9 00
Vicor Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases	Per Gross
French Oil in 3-doz. cases	\$ 22 00
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00



Shoe Blacking— Reliable French Blacking, No. 5



Alpha Metal Polish No. 2



Patent Stove Polish—



Quickshine Pipe Varnish— 1/4 gross cases pressed top tins.

Moody's Ox Blood	per gross 12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in 1/4 gross cases	9 00
Reliable French Blacking, No. 5	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 3/4
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 18 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROOK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 " "	0 03

BLUE.

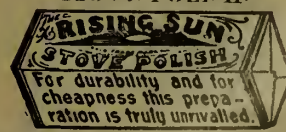
KEEN'S OXFORD.

Per lb.	per lb \$0 17
In 10 Lox lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

STOVE POLISH.

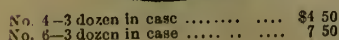
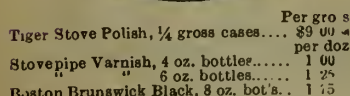
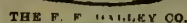


Rising Sun, 6 ounce cakes, half-gross boxes	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

The money apparently gained in selling cheap goods with a little extra profit is soon lost. Your customer will remember quality long after price is forgotten. If she is dissatisfied with a purchase she has made in your store, she soon loses confidence in you. Then, where are you? Stick to the old sure-to-please articles such as **Benson's Canada Prepared Corn**, which has been on the market for over forty years, with quality still unsurpassed. Guaranteed free from any adulteration.

MANUFACTURED BY

The Edwardsburg Starch Co.
CARDINAL, ONT.
Limited

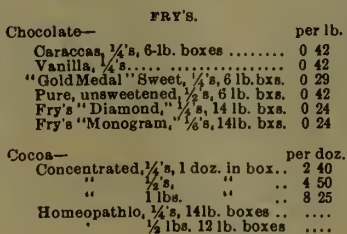


BOECKH BROS. & COMPANY.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	\$3 50
7, 4 strings..	3 30
6, 3 strings..	3 10
"Victoria," fine, No. 8, 4 strings..	3 10
7, 4 strings..	2 99
6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 85
7, 4 strings..	2 70
6, 3 strings..	2 40
5, 3 strings..	2 20

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars.....	\$1 20
" " (in cream paper) 36 ccs bars	1 20
" " Sugar bowtie 36 cc's bars.....	1 25
" " (in glass jar) 115 5c pkgs.....	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....	3 75
Pepsin Tutti Frutti, 25 5c packages.....	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs..	15 00
Cash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars	
Variety Gum (with book in each box) 150 lc pieces.....	6 00
Banner Gum (English or French wrap- pers) 115 lc pieces.....	1 00
Filtration Gum (English or French wrappers) 115 lc pieces.....	
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 lc pieces.....	0 90
Orange Sappota, 115 lc pieces.....	0 75
Black Jack, 115 lc pieces.....	0 75
Red Rose, 115 lc pieces.....	0 75
Magio Trick, (English or French wrappers) 115 lc pieces.....	0 75

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each.....		0 35
Smaller quantities.....		0 37½
CADBURY'S.		
Frank Magor & Co., Agents.		per doz.
Cocoa essence, 3 oz. packages.....		\$1 65
		per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.		0 40
Rock Chocolate, loose.....		0 40
1-lb. tins.....		0 42½
Cocoa Nibs, 11-lb. tins.....		0 35

Chocolate—		per lb
French, $\frac{1}{8}$ "-6 and 12 lbs.....		0 30
Caracas, $\frac{1}{8}$ "-6 and 12 lbs.....		0 35
Premium, $\frac{1}{8}$ "-6 and 12 lbs.....		0 30
Sante, $\frac{1}{8}$ "-6 and 12 lbs.....		0 26
Diamond, $\frac{1}{8}$ "-6 and 12 lbs.....		0 22
Sticks, gross boxes, each.....		1 00
Cocoa—		
Homeopathic, $\frac{1}{4}$ ", 8 and 14 lbs..		0 30
Pearl,		0 25
London Pearl, 12 and 18 "		0 22
Rock		0 20
Bulk, in boxes.....		0 18
		per doz



R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (½ lb.).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate.....	0 40
Mott's Breakfast Chocolate.....	0 30
Mott's Cocoa Chocolate.....	0 28
Mott's Diamond Chocolate.....	0 40
Mott's French-Can. Chocolate.....	0 13
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

CANADIAN COCOANUT CO.				
White Moss Brand—				
1/2 lb. Packages,	15	or 30 lb. cases....	0	27
1/4 & 1/2 lb. " " "	"	" "	0	27 1/2
1/4 " " "	"	" "	0	28
1/4 " " "	5	" "	0	28 1/2
1/4, 1/4 & 1/2 " "	"	" "	0	29
1/8 " " "	5	10 15 "	0	30
Bulk—				Brls.
White Moss,	10, 15	or 20 lb.	0	18
Feather Strip,	"	"	0	20
Ribbon,	"	"	0	18
Sisal Shred,	"	"	0	16
Macaron,	"	"	0	16
Crown Desic'd,	12, 20	25	0	16
Special,	"	"	0	15

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, $\frac{1}{4}$ lbs., ...	29	32
" " $\frac{1}{2}$ lbs., ...	28	31

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
 ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg

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 TORONTO, ONT.

BUTTER
TUBS

with:

"Wire or Wooden"

HOOPS

In Spruce, ASH or Tin
 LINED.

Made in 10, 20, 30, 50 and 70-lb. Sizes.

Write for Quotations
 ..TO..

Boeckh Bros. & Company
 Toronto, Ont.

Manufactured by
 The Wm. Cane & Sons Mfg. Co., Limited,
 Newmarket.

It Sometimes Happens

COW
BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

Little hard, sometimes, to induce a dealer to add another packet tea to the variety of brands in his stock—but wherever **Monsoon** ^{Indo Ceylon} Tea has once been received, it grows into permanent favor. It's a splendid tea to sell, because it gives the best satisfaction. Picked fresh, when the leaf is richest in sap, Monsoon tea is cured to preserve its matchless natural aromatic strength.



Tramping Home

Hear the echoing footsteps of the returning vacationists—they are coming home to dusty, dirty houses. Think of the Brooms and Brushes they'll have to buy to "tidy up things with."

Maybe it's a new Broom for the parlor carpet—a new whisk for the corners—a scrubbing brush for the kitchen floor or brush for the dingy stove. Whatever it is that's wanted, we have it—have you?

Better yet, whatever it is that's needed, is sure to be the best of its kind in Boeckhs' Brooms and Brushes. And prices are reasonable, too, for

Boeckhs'
Brushes and Brooms

Boeckh Brothers & Company, Mfrs.
 Toronto, Ont.

Montreal Branch,
 1 and 3 DeBresoles St.

Agencies at Vancouver,
 Winnipeg, Halifax, Glasgow.

CHEESE.



MAC LAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz. \$4.00
Medium Size, cases 1 doz. 3.50
Small Size, cases 2 doz. 2.40
Individual, cases 2 doz. 1.00



MILLAR'S PARAGON. Per doz.
Large Size, cases 1 doz. \$9.00
Medium Size, cases 2 doz. 5.00
Small Size, cases 2 doz. 2.40

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case 0.65
4 doz. packages (12 to a case) 0.75
6 doz. packages (12 to a case) 1.00

COFFEE.

JAMES TURNER & CO. per lb.
Mecca 0.34
Damascus 0.30
Cairo 0.20
TODD HUNTER, MITCHELL & CO.'s
Excelsior Blend 0.33
Bourbon Blend 0.31
Our Own 0.30
Jersey 0.28
Laguaya 0.25
Rajah Blend 0.21
Mocha and Java 0.32
Old Government Java 0.30 0.32 0.34

EXTRACTS.

per doz.
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors \$2.00
Dalley's Tropical Extracts, 2 oz. bottles all flavors 0.75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1.25
Crown Brand (Robert Greig & Co.)—
1 oz. bottle, per doz. 0.90
2 " " " 1.50
2 1/2 " " " 2.00
4 " " " 3.00
8 " " " 4.00
" " " Glass Stop'r " 2.50
" " " " 7.00



P.G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott. \$6.00
4 oz. " " 4.00
3 oz. Plain bottles 5.00
4 oz. " " 3.00
1/2 oz. Cabinet bottles 2.00
2 oz. Bottles 1.80
1 oz. " " 1.20
Per gallon 7.00
Per pound 1.00

FOOD.

ROBINSON'S BARLEY AND GROATS. per brl.
Patent Barley, 1/2 lb. tins 1.25
" " 1 lb. tins 2.25
" " 1 lb. tins 1.25
" " 1 lb. tins 2.25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case 1.20
Pancake Flour, 2 lb. packages, 3 doz. in case 1.20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case 1.20
Graham Flour, 2 lb. packages, 3 doz. in case 2.00
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1.20

GELATINES.

COX'S
1 Quart size, per doz 1.06
2 Quart size, ... 2.12
INDURATED FIBRE WARE.
THE E. B. EDDY CO.
1/2 pail, 6 qt. \$3.35
Star Standard, 12 qt. 3.80
Milk, 14 qt. 4.75
Round-bottomed fire pail, 14 qt. 4.75
Tubs, No. 1 13.30
" " 2 11.40
" " 3 9.50
Fibre Butter Tubs (30 lbs) 3.80
Nests of 3 2.85

Keelers No. 4 8.00
" " 5 7.00
" " 6 6.00
" " 7 5.00
Milk Pans 2.65
Wash Basins, flat bottoms 2.50
Handy Dish, " round bottoms 2.25
Water Closet Tanks 17.00
Dish Pan, No. 1 7.60
" " 2 6.20
Barrel Covers and Trays 4.75
Railroad or Factory Pails 4.75

JAMS AND JELLIES.

SOUTHWELL'S FOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade 1.50
Clear Jelly Marmalade 1.80
Strawberry W. F. Jam 2.00
Raspberry " " 2.00
Apricot " " 1.75
Black Currant " " 1.85
Other Jams " " 1.55 1.90
Red Currant Jelly 2.75
(All the above in 1 lb. clear glass pots)



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calve-foot and grape fruit, 3 doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, \$1.21 per doz.
Lemon, white, pink, canary and Kerneline, 2 doz. cases \$1.00 per doz.

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb. \$0.40
Fancy boxes (36 or 50 sticks) per box 1.25
" Ringed " 5 lb. boxes, per lb. 0.40
"Acme" Pellets, 5 lb. cans, per can 2.00
"Acme" Pellets, fancy boxes (40) per box 1.50
Tar Licorice and Tolu Waters, 5 lb. cans, per can 2.00
Licorice Lozenges, 5 lb. glass jars 1.75
" " 5 lb. cans 1.50
"Purity" Licorice, 200 sticks 1.45
" " 100 sticks 0.73
Dulce, large cent sticks, 100 in box 0.75

MINCE MEAT.

Wetley's Condensed, per gross, net \$10.80
per case of 3 doz., net 2.70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins per doz. \$1.40
" " 1/2 lb. tins 2.50
" " 1 lb. tins 5.00
In Jars—
Durham, 4 lb. jars, per jar 0.75
" " 1 lb. " 0.25
F. D., 1/4 lb. tins per doz. 0.85
" " 1/2 lb. tins 1.45
FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)
per gross. per gross.
Pony size, \$7.50 Beer Mug, 18.20
Small Med. 7.50 Tumbler, 11.50
Medium 10.80 Cream Jug 21.00
Large 12.00 Sugar Bowl 22.00
Spoon 18.00 Caddy 23.00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0.25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. 2.00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1.00
Dalley's Superfine Durham Mustard bulk, per lb. 0.12
1/4 lb. tins, 4 doz. in case, per doz. 0.65
1/2 lb. tins, 2 doz. in case, per doz. 1.20
1 lb. jars, per doz. 2.40
4 lb. " " 7.80
1/4 lb. glass tumblers 0.75
Jersey Butter Color, 2 oz. bottles, per doz. 1.25
1 gallon tins, per gal. 2.50
Celery Salt, 2 oz. bottles, silver tops, per doz. 1.25
Curry Powder, 2 oz. bottles, silver tops, per doz. 1.25

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints) per doz. 2.30
Corked (pints) 1.90



SILVERINE. Per gross.
4-5c. size \$3.85
6-8c. size 5.50
No. 6-8-10c. size 6.50

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00
Case of 1 lb. and 1/2 lb. (containing 30 1 lbs. and 60 1/2 lb. packages) per box, \$3.00
Case of 5c. pkgs. (containing 96 pkgs., per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, 4 00
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar " is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/2 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS
Maypole Soap, color, per gross, \$12.00
Maypole Soap, black, per gross, \$18.00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—
No. 1 White or Blue, cartoons 0.05 1/2
Canada Laundry 0.04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0.07 1/2
Silver Gloss, 6-lb. tin cannisters 0.07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package 0.07 1/2
Silver Gloss, large crystals 0.08 1/2
Benson's Satins, 1-lb. cartoons 0.04 1/2
Benson's Enamel, per box 3.00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0.06 1/2
Canada Pure Corn 0.05 1/2
Rice Starch—
Edwardsburg No. 1 white 1-lb. cart. 0.09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps 7 1/2

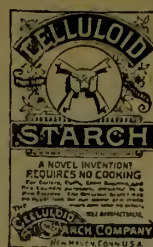
KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 0.08
GLOSS { 6-lb. boxes, sliding covers 0.08 1/2
PURE { 40-lb. boxes, 1-lb. pack., 0.07
" 48-lb. " 16 3-lb. boxes. 0.07
For puddings, custards, etc.
OSWEGO { 40-lb. boxes, 1-lb. 0.07 1/2
CORN STARCH { packages 0.07 1/2
ONTARIO { 38-lb. to 45-lb. boxes, 0.06
STARCH { 6 bundles 0.06
STARCH IN { Silver Gloss 0.07 1/2
BARRELS { Pure 0.06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0.04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0.05 1/2
Kega, 100 lbs. 0.04 1/2
Lily White Gloss—
Kega, extra large crystals, 100 lbs. 0.06 1/2
1 lb. fancy cartoons, cases 36 lbs. 0.07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0.07 1/2
6 lb. tin enamelled cannisters, 6 in crate 48 lbs 0.07 1/2



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 0.07 1/2
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs. 0.09
Canadian Electric Starch—
40 packages in case 3.00
Celluloid Starch—
per case 3.00
Culinary Starch—
Lange Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0.05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0.06 1/2

TEAS.



SALADA CEYLON.
Brown Label, 1 1/2 & 1/2 s. wholesale 20c., retail 25c.

Wholesale Retail.
Green Label, 1s and 1/2 s. 0.22 0.30
Blue Label, 1s and 1/2 s. 0.30 0.40
Red Label, 1s and 1/2 s. 0.36 0.50
Gold Label, 1/2 s. 0.44 0.60
Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lb. 0.35
" 60 1/2-lb. 0.35
" 30 1-lb. 0.36
" 120 1/2-lb. 0.36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets

Black Label, 1-lb., retail at 25c 0.19
" 1/2-lb. 0.20
Blue Label, retail at 30c. 0.22
Green Label " 40c. 0.28
Red Label " 50c. 0.35
Orange Label, retail at 60c. 0.42
Gold Label, " 80c. 0.58
Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail
Red Label, 1-lb. and 1/2 s. 0.35 0.50
Blue Label, 1-lb. and 1/2 s. 0.28 0.40
Green Label, 1-lb. 0.18 0.25
Green Label, 1/2 s. 0.19 0.25
Japan, 1-lb. 0.19 0.25

TOBACCOES.

EMPIRE TOBACCO CO.

Foreign—
Royal Oak, 2 x 3. Solace, 8s. 0.52
Something Good, rough and ready, 7s Louise, 2 x 3, 14s 0.54
Domestic Chewing—
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0.39
Patent, 2 x 6, Navy 5s. 0.41
Old Fox, Narrow 12s. 0.44
Free Trade, 8s. 0.41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0.44
Snowshoe, pound bars, spaced 6s, ... 0.44
Cut Smoking—
Leader, 9s, in 5 lb. boxes (10 hrs. in case) 0

WOODENWARE.

THE E. B. EDDY CO.

per doz
Washboards, Planet 1.60
" " " " 1.40
" " " " 1.25
" " " " 1.54
Matches—
5-Case Single
Lota. Case
Telegraph \$3.25 \$3.45
Telephone 3.05 3.25
Parlor 1.30 1.40
Red Parlor 1.50 1.60
Safety No. 1, wall box 1.40 1.50
" No. 2, slide box 2.80 2.90
" No. 3, capital 2.75 2.85
Flamers, slide boxes 2.25 2.35
" wax stems 3.20 3.30
Tiger 2.65 2.85

ROECKH BROS. & CO.

per doz
Washboards, Leader Globe 1.25
" Improved Globe 1.40
" Standard Globe 1.50
" Solid Back Globe 1.60
" Jubilee (perforated) 1.90

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

TORONTO SPECIAL MACHINERY CO.

Manufacturers of

TEA, COFFEE,
SPICE and FLOUR MIXERS

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

THE ...
UNRIVALLED



Brilliant St. Antoine

METAL
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.

MONTREAL

Established 1851

WILSON'S MONEY WEIGHT SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.

Write us for particulars



C. WILSON & SON

69 Esplanade St., TORONTO, ONT.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

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Three pithy papers dealing with Credits, Housety, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

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Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**\$1.50.**

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TORONTO and MONTREAL



✿ ✿ ✿
The

Cliff-Wardlaw Generator

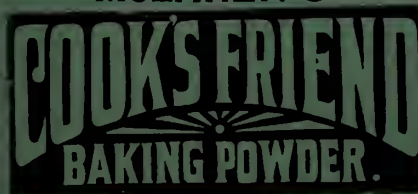
is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Write for their booklet, it will interest you.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

FRUIT JARS

We have still on hand
a small stock of all
desirable sizes



Gowans, Kent & Co.
TORONTO

Jar Rubbers
Jelly Glasses
Etc., Etc.

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Reads every paper in Canada and clips therefrom all articles
of a business or personal nature of interest to subscribers in
this department.

Politicians can obtain from it everything the papers say about themselves on any subject
in which they are interested. Business men learn of new openings for trade, pointers to sell
goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted,
reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly
contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club
members, society, etc., and we are prepared to address and mail circulars or letters to these
at any time.

The Press Clipping Bureau, Board of Trade, Montreal

The Dry Goods Review



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The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

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. . . MONTREAL

Do you
Want Customers?
Then try as a leader



*It's a sure winner every time, one of
those things that pleases everybody.*

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN
TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,

Executive Offices,

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NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially, the
strongest organization of its kind working in one interest
and under one management—with wider ramifications, with
more capital invested in the business, and it expends more
money every year for the collection and dissemination of
information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 16, 1898.

No. 37



QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . .

Ask him about **QUALITY**

That's the _____

STRONG POINT

In

Colman's Mustard

ARMEDA CEYLON TEA HAS THE FLAVOR

A. H. CANNING & CO.

-

TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Canadian Exporters

We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Drysalters, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

ENQUIRIES :

Joseph Hobson & Son

Regent Street

LEEDS, ENGLAND

BRUNNER, MOND & CO.'S

**Bicarbonate of Soda
Soda Crystals**

**BEST IN
THE MARKET**

**Concentrated Sal Soda
Caustic Soda**

**Bleaching Powder
Pure Alkali**



WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

**PUREST THAT
CAN BE MADE**

**Adams' Large Bronze
Flower-Girl.....**

Price Complete

\$6.50

Size
10 x 12
inches

CLOCK

With TUTTI FRUTTI GUM and Other Brands.

Gum Retails for..... \$5 20
Large Bronze Flower-Girl Clock. 5 00

Price complete \$6.50. \$13 20

If your wholesaler has not got the above, or is just all out of it, drop postal card to us and we will see that your order is attended. It is our wish that every retailer should have one.

ADAMS & SONS CO.

11 and 13 Jarvis Street,

Toronto, Ontario.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

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E. B. OSLER, M.P. Vice-President.	EDWARD LEADLEY.	
	WILMOT D. MATTHEWS.	
	A. W. AUSTIN.	

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Seaforth	Uxbridge	Whitby	Winnipeg

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" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Hand-in-Hand Brand

98 ⁵⁰/₁₀₀ of pure Bi-carbonate of Soda in it—
please remember that

For greatest purity, unequalled strength, absolute evenness of the grade, the "Hand-in-Hand" Brand of Bi-carbonate of Soda has yet to find a competitor.

Bi-carbonate Soda

Stepping Stones To Confidence

Maypole Soap Dyes

Used like ordinary soap but—it washes and dyes at one operation. The English Home Dye of highest quality—bright, fast, fadeless colors. It wins a woman's confidence. Handy—quick—sure—clean.

Thistle Brand Finnan Haddies

"The Thistle wins"—this is the new pack, and will go quickly. Clean—freshly packed. Real Finnan Haddies that your customers know so well.

Lazenby's Soup Squares

ready to use. A woman will thank you—rest assured of that. Of course you'll get her regular trade besides her thanks!

"Boil and bubble—care and trouble." Keep a woman out of a hot kitchen and win her gratitude. Suggest these time and labor-saving Lazenby's Goods, all

And Jelly Tablets

Sold by leading wholesalers everywhere.

Agents :

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F. H. Tippet & Co., St. John, N.B.

Japan Teas

have been on the market for many years. They are known and appreciated throughout the universe. They are not a fad, but an article with a world-wide reputation for purity and strength.

Last year, over two-thirds of the tea consumed in the United States and Canada came from Japan. This speaks for itself. It must be Japan Teas the people want. Can you afford to handle other lines?



Stick to the old reliables
and gain success.

GREIG'S CROWN

are the cheapest Flavoring Extracts, no matter how low others are sold, because being of greater strength they go further. Besides, they safeguard the food against impurities, so common in low-grade, low-priced extracts.

GREIG MANUFACTURING CO., MONTREAL



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

THERE IS ONLY ONE.

Gillard's New Pickle

Known the world over as the highest quality that can be obtained in a pickle. 12 Gold medals have been awarded. Over 6,000 leading hotels throughout Great Britain use them exclusively. In CANADA their popularity is greatly increasing as they become better known.

Packed 2 doz. in case. Single case lots, \$3.40 per doz.;
5 case lots, \$3.30 per doz.



GILLARD'S NEW SAUCE

There is none better, none so delightful for gravies, soups, etc. Brl. lots of 12 doz. \$1.75;
single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY's represents the standard of highest Purity."
ABSOLUTELY PURE,
THEREFORE BEST.

CADBURY'S COCOA

The ANALYST says:—
"CADBURY's is the typical Cocoa of English Manufacture."
IT IS
"A PERFECT FOOD,"
THEREFORE BEST.
The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. ¹⁶ MONTREAL

Butter Honey ..Jam..

Farmers
Storekeepers
and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited
HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N.F.LD.

The Pure, Cleanly
Machine-Made Teas of
CEYLON and INDIA



CORNER OF A CEYLON TEA GARDEN.

being the purest, cleanest, healthiest and most popular teas in the world, must be more profitable for the retailer to handle than the musty, characterless Chinas and Japans.

The Tea drinkers demand the best.

Result:

THE GROCER SHOULD HANDLE
Ceylon and Indian Teas



How is YOUR SPICE STOCK?

Have you the highest qualities and most attractive lines?
Is your assortment complete?

OUR RANGE is most varied and replete with the best procurable **IN SPICES---ABSOLUTELY PURE---**and Compound---and our compound goods are better than the great majority of "so-called" pure.

Ask travellers for quotations—Or, send your orders direct to us—We guarantee the lowest prices consistent with quality.

W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON



CEYLON, INDIAN and JAPAN TEAS

We have on the way from Colombo, Ceylon, 300 chests of excellent value which we will offer at from 12 1/2 to 20 cents.

Also, 300 chests of Indian teas from Calcutta. These teas were purchased at lowest point of the market, and have advanced 3c. per pound since.

We also expect to be able in a few days to offer as good value in a 25c. Japan tea as we did last year, and this is saying a good deal.

To merchants who will do business by mail, and pay cash, we intend in some way to return to them part of the cost of sales by commercial men. **WRITE TO US.**

LUMSDEN BROS.

45 Colborne Street,
TORONTO.



84 McNab Street,
HAMILTON.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



Makers of High-class

INDIAN
CURRIES
AND
CHUTNIES.

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

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(\$2.00 per Year) No. 37

THE TRIAL BALANCE SHEET.

BY F. S. TERRY.

WHILE the trial balance serves a purpose in locating errors in a set of books, its principal use is to furnish information and from it we should be able to obtain a true analysis of the condition and results of the business.

As the trial balance is the basis for all other statements, it is important that it should contain those accounts, and those only, that are necessary to a complete knowledge of every branch of the business. The arrangement of the accounts seems to the writer to be important, although it seldom appears to have been given much consideration.

First, the detailed trial balance is taken, showing the balance of each account on the ledger. Accounts of the same character are then combined and the condensed trial balance is made up.

Below is given a specimen trial balance of a manufacturing business in which results of the factory or manufacturing department and the sales department are kept separate.

We would call attention, not only to the accounts that are included in this trial balance, but particularly to their arrangement.

The accounts are divided and subdivided according to the following plan :

1. Those representing property and having a present value :

- a. Quick items.
- b. Temporary items.
- c. Slow items.
- d. Investment items.

2. Accounts showing the accumulated profits and the disposition of the profits.

3. Those showing the result of the business :

- a. Factory items.
- b. Sales department items.
- c. General items.

It will be noted by referring to the speci-

men trial balance, that instead of placing together all assets and then all liabilities, that the groups are made up containing both assets and liabilities, where they are of the same character. This grouping of the accounts is of value in determining the financial condition.

Under the group "quick items" will be found all accounts that have an early cash

will make it clear that these accounts should be considered together.

The groups "temporary items," "slow items" and "investment items" contain such accounts as their names imply. It will be entirely clear that notes that must be paid within a few weeks, and those that can be carried along indefinitely, are different classes of indebtedness, and that to show both together, in one bills payable account, would not be correct. In the trial balance given, the notes payable within a few weeks

CONDENSED TRIAL BALANCE.

QUICK ITEMS.					
NO.					
1.	Cash				
2.	Bills receivable.....				
3.	Accounts receivable, for sales.....				
4.	Bills payable, current				
5.	Accounts payable, current				
TEMPORARY ITEMS.					
6.	Loans and advancements.....				
7.	Accounts consigned by us.....				
8.	Warehouse finished stock.....				
9.	Loans against collateral.....				
SLOW ITEMS.					
10.	Special accounts.....				
11.	Bills payable, time loans.....				
12.	Accounts payable, time.....				
13.	First mortgage bonds due.....				
INVESTMENT ITEMS.					
14.	Factory plant.....				
15.	Office furniture and fixtures.....				
16.	Patents.....				
17.	Capital stock				
18.	Surplus.....				
GENERAL PROFIT AND LOSS ITEMS.					
19.	Undivided Profits.....				
20.	Dividends.....				
FACTORY ITEMS.					
21.	Factory output				
22.	" finished material				
23.	" raw material.....				
24.	" labor				
25.	" expense				
SALES DEPARTMENT ITEMS.					
26.	Sales dept. sales.....				
27.	" purchases.....				
28.	" expense.....				
29.	" bad accounts				
GENERAL ITEMS.					
30.	General expense				
31.	Interest.....				

value, and also such liabilities as must be settled at an early date. If the balance increases on the debit (assets) side of this group, it shows an increase of the funds available for the everyday transactions of the business, and vice versa. If both the assets and liabilities have increased or decreased the same amount, it is manifest that the real condition has not changed. This

are classified "quick items," and those payable at a distant date are classified as "slow items." Loans upon collateral, to be paid when the collateral is disposed of, are placed under the head of "temporary items."

Money loaned or advanced is not subject to the same rules governing its collection as accounts for merchandise sales. Both should

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

not, therefore, be placed in the same account, and loans and advancements are included above under the head "temporary items." It is frequently found desirable to open a special account, that the expenditures in a special matter may be kept together, and, when completed, the total is transferred to the expense account, or to one of the investment accounts, or otherwise, as the case may be. In the trial balance here given such accounts, before being completed and transferred, are shown under the head of "special accounts," and are placed in the group of "slow items."

The purpose of every business is to make a profit that can be turned into cash. A book profit that does not ultimately increase the bank account is either fictitious or valueless. As cash is the desideratum, the cash account is placed first on our trial balance. Bills receivable as being the asset most easily turned into cash, is placed next, accounts receivable follow, and so on through the trial balance.

In the specimen trial balance the manufacturing plant is shown as one item, "factory plant," and may consist of lands, building, machinery, tools, etc. A separate ledger account should be kept for each, and they can be combined in the condensed trial balance as given here, or each shown separately as desired.

Following the accounts of the assets and liabilities are the general profit and loss items, showing the amount brought down at the last closing of the books as undivided profits, the amount declared in dividends, etc. It will be seen at a glance that these accounts should be considered together.

Next, are the accounts that give the results of the operation of the business. The factory output account shows the value (usually at practically cost) of the goods shipped from the factory, and this account should be given the same credit whether the goods are sold to customers or placed in the company's warehouse.

The sales department sales and purchases

are kept separate, instead of including both in one merchandise account. Purchases account may include both factory merchandise and that bought outside. The journal entry for merchandise obtained from the factory should be:

Sales Dept. Purchase Acct.,
To Factory Output Acct.

It seems to me preferable to place all expense items in one expense account, and, if desired, make an analysis, showing what these expenditures consist of, rather than to have separate accounts, traveling expense accounts, etc.

Bad accounts account is for accounts that are considered uncollectable, and are charged off to this account, rather than direct to the profit and loss or undivided profits account, which seems to me preferable.

General expense account is to provide for those items of expense that are not properly chargeable to either factory expense or sales department expense.

In every business other accounts will be required to meet its special requirements.

Each item in the trial balance is given a number; these will be found convenient reference numbers in making up other statements.

It will add to the convenience, and be found desirable, to arrange the accounts in the ledger in the same order that they are to appear in the trial balance.

A trial balance, arranged as suggested, will, without doubt, enable one to obtain valuable information in reference to his business that would otherwise be overlooked.—The Bookkeeper.

C. P. Geary, of St. Thomas, has disposed of his oil business to The Imperial Oil Co., Limited, of Petrolea, the deal having been completed on Friday with I. Waterman, representing the company. Mr. Geary will continue to manage the business.—St. Thomas Journal.

TRADE CHAT.

THE Lefebvre Vinegar and Canning Works, St. John, N.B., have been converted into a joint stock company, to be known as the Michael Lefebvre Co., Limited, with a capital of \$100,000.

Trade has already commenced to go to the Philippines, via Vancouver, two carloads of Milwaukee beer being shipped through that port last week.

H. B. Borbridge and Ed. C. Dingman have commenced partnership as dairy supply dealers and general commission and commercial agents in Ottawa.

The rapid growth of the frozen meat trade, between Australia and the Cape has led to the establishment of a regular line of steamships between those countries.

The Kent Mills, Chatham, are making a shipment of 2,000 bushels of beans to Havre, France. The same firm shipped 31 cars of flour to the Maritime Provinces last week.

The Oshawa grist mill is again in full operation under a new proprietor, Mr. Campbell. Modern machinery has been put in and about 100 barrels are manufactured daily.

The Mount Forest Holstein Creamery Co. recently sold its output for the last half of August, 11,424 lb., at 17½c. per lb. This sum, \$1,956, is a good result for half a month's operations.

An oyster trust, capitalized at \$5,000,000, has been formed in New York for the purpose of controlling the fisheries and oyster beds of the United States and Canada, and the largest fish and oyster houses of these countries.

The site of the new pork-packing factory at Harriston, Ont., will be at the junction of the C.P.R. and G.T.R., so that there will be efficient facilities for receiving live hogs and shipping cured pork by rail. At a recent meeting of the directors it was decided to accept tenders for sand, lime and stone.

L.S.& B. COFFEES.**L.S.& B. SPICES.**

Cheap goods and **Cheap** prices bring no permanent trade—anybody who sells cheaper may get it—it is no good in the long run.

When you buy and sell the **BEST** the trade is yours so long as you furnish the **BEST**.

Make leaders of the above **STANDARDS**, and they will bring business to you.

Lucas, Steele & Bristol, *Wholesale Grocers,* **Hamilton**



Why Handle
Imitations of

**RAM LAL'S
PURE INDIAN
TEAS . . .**

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE AGENTS.

Is Your Stock Well Assorted

OF "REINDEER" Brand

Condensed Milk, Condensed Coffees (4 grades) and Evaporated Cream ?

New Valencia Raisins

ARGUIMBAU'S
AND
TRENOR'S
PACK

Fine Off Stalk Valencias
and *Selected Valencias*

ARRIVING THIS WEEK

THOS. KINNEAR & CO.,

49 Front Street East,

TORONTO.

RETAILERS AND THE WHOLESALE DISCOUNTS.

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's Hall, Elm street, a good attendance being present. The president, W. H. Marmion, occupied the chair.

The report of the chairman of the picnic committee, W. J. Sykes, was received, showing a surplus, after all picnic expenses were paid, of over \$290.

It was moved by T. Holmes, seconded by A. G. Booth, that five prizes, to the amount of \$25, should be given to the members who bring in the most new members by Dec. 1, but that no member be eligible for a prize unless he brings in five new members.

This motion opened a warm discussion on the desirability and the methods to be employed to induce grocers to become members of the association.

A suggestion in this connection, which seemed to meet general approval, was that, besides the regular monthly business meeting, a social evening be spent monthly.

As an experiment, it was decided that on Monday, September 26, a social meeting be spent, \$10 being voted to the committee, Messrs. Sykes, Panter, Snow, Booth, Clark,

Johnson and Bell, for the entertainment of guests. Among the guests invited will be the city travelers, who are to be challenged to a game of cards.

The secretary, Ed. Hawes, reported three names for admission to membership, F. A. Nettleton, corner Church and Queen streets; Scott Bros., 190 King street east, and G. Massen, North Beaconsfield avenue. All were admitted.

F. W. Johnson asked the meeting to declare itself in regard to the recent action of the wholesale grocers in shortening the terms of credit. This movement on the part of the wholesalers was not, he contended, in the interests of the retail trade, and, while it did not seriously affect the larger and stronger firms, it was a hardship for the smaller dealer. As the retail association is now a strong body, a firm protest from them might have the effect of causing the wholesalers to reconsider their action.

J. W. Sykes stated that, from what he had heard, he believed this new move was meeting with much opposition from the retail trade in the city.

R. B. Snow agreed with Mr. Sykes, and hoped that the protest of the association will be the finishing touch, the last kick, which would result in the removal of the obnoxious ruling of the wholesalers.

Benj. Panter expressed the opinion that if the retailers merely inform the travelers they are not buying, or if they just buy from hand to mouth, giving small assorted orders, the eyes of the wholesale dealers would soon be opened to the inconvenience they were putting the retailers to.

Other members of the association expressed disapproval of the wholesalers' action, and the following motion was moved by J. S. Bond, seconded by T. Holmes: "That this association, as a body, strongly condemn the action of the wholesale grocers in making such an arbitrary ruling as to shorten the term of credit from 30 and 90 days to 10 days."

J. S. Bond, in support of the motion, stated that the old terms of thirty days were really short enough, because, under them, a merchant buying once every month, had, on the average, for all the goods bought, practically only twelve days' credit instead of thirty.

D. J. Kelly considered that the principal objection to the new terms of credit was the inconvenience caused to the retail trade. When it was understood that bills were to be paid once a month a grocer could make provision to meet them, but, when they were being presented every week, and at all times, it was frequently difficult to get the money within the short time allowed. It

AN IMPORTANT FEATURE



Is how to Buy,
Cure, Cut and
Sell - - - - -

CHEESE

We can sell you the **Best**,
and Tell you How to Cure,
Cut and Sell Them.

MacLaren's Imperial.
Royal Sovereign English Stiltons.
Societe Roqueforts. Gorgonzolas.
Gruyere, (Swiss), etc.

A. F. MacLAREN & CO., Toronto and Stratford, Canada.

NEW VALENCIAS

ARRIVING
INTO
STORE.

Close quotations on "F.O.S." and "Selected" fruit to arrive.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

was a question in his mind, however, whether the matter was one the retailers could justly deal with, as a wholesaler had a right to make any terms he chose.

J. S. Bond, in reply, stated that the motion did not dictate what the wholesalers should do. It merely expressed disapproval of what had been done by them.

The president, W. H. Marmion, expressed the opinion that the matter would adjust itself, and, as the wholesalers saw the move was unpopular, they would go back to the old method. The new rules had not been enforced on him. He paid his accounts as he formerly did, and had never yet failed to get his discounts.

T. Clark had had the same experience. When the new rules were first shown him, he had asked for an explanation from the city traveler, and had been told never to mind them, they did not concern him.

The motion passed, two members opposing it.

D. J. Kelly brought forward his report on the new rules and regulations, but, as it was

too late to go into it thoroughly, it was decided to leave the matter over till the next regular business meeting.

AMONG COUNTRY MERCHANTS.

Joseph St. Ives has started up as grocer in Montreal.

J. P. Eby has started a general store in Ellesmere.

Fox & McWilliams, grocers, Owen Sound, have dissolved.

Mrs. K. McKenney has opened a grocery store in Port Hope.

Fordyce Bros. are commencing business as grocers in Guelph, Ont.

Nasmith Bros., Lotus, have started a branch store at Blackstock.

V. L. Cashen has opened out in business as grocer, etc., in Halifax.

W. G. Murphy is opening out as general merchant in Carberry, Man.

E. McKay, grocer, etc., Owen Sound, has sold out to J. W. Colquhoun.

Nap. Berube is opening out as general merchant in Grandes Piles, Que.

J. H. Eby has commenced business as general merchant in Elsinore, Ont.

Lacroix & Dechene are commencing business as general merchants in St. Claire, Que.

FISHING ON THE FRASER.

A leading Montreal broker, who has just returned from a trip to the Pacific Coast, has very strong views regarding the future of the canned salmon market, and predicts a strong market for the entire season.

He was on the Fraser while the catch was on, and said that the boats came in with from 15 to 20 fish, where, in former seasons, 90 to 100 was the customary quantity. In fact, the total pack on the Fraser will not, he said, exceed 300,000 cases, against one of 800,000 last year, and on the Coast the shortage of sockeyes is estimated to be 700,000 cases less than last year. With this deficiency in view, a strong market was quite natural. His correspondents on the Coast were not disposed to urge sales of sockeye fish, and were holding them for \$4.50 to \$4.75 f.o.b. Coast.

YOU'LL MISS HER TRADE

when she is "home," in the Old Country. Of course, Pure Gold pays her expenses (all of them), but then, she saved coupons and used Pure Gold Goods all the time and had her reward. Ask her for a character for **Pure Gold Baking Powder, Jelly Extracts, or Coffee.**

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

J. W. C. BOYD, grocer, Kincardine, Ont., has assigned to J. M. Stewart, Kincardine. A meeting of creditors will be held on the 16th inst.

George Harvey, grocer, Malaga, N.S., has assigned.

Thomas Elliott, general merchant, Fairview, B.C., has assigned.

James Beattie, grocer, St. Mary's, Ont., has assigned to G. McLean.

A. Lordly & Co., manufacturers spices, St. John, N.B., have suspended.

The Donald McKinnon Co., commission merchants, Vancouver, have assigned.

P. Gelin, general merchant, Grand Mere, Que., is offering 40c. on the dollar.

W. W. Hoffman, general merchant, Seaford, Ont., has assigned to S. A. Ferguson, Toronto.

J. S. Boddy & Bro., dry goods dealers and grocers, Bradford, Ont., have assigned to E. A. Lye.

Rennie Bros., general merchants, Newton, Ont., have assigned to C. B. Armstrong, London.

A meeting of the creditors of S. F. Allard, grocer, etc., Rimouski, Que., has been called for the 20th inst.

Kent & Turcotte have been appointed curators of A. R. Dionne, general merchant, Fraserville, Que.

Andre Carriere, general merchant, St. Eugene De Prescott, Que., has compromised at 30c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Dame & Frere have registered partnership as grocers in Montreal.

Dewer Bros., grocers and provision dealers, Milltown, N.B., have dissolved.

Patenaude & Trahan, general merchants, St. Joachim de Shefford, Que., have dissolved.

Partnership has been registered by J. C. McFarlane & Co., as commission merchants in Montreal.

Robert Johnston and Arthur W. Foss have registered partnership as grocers, in Sherbrooke, Que.

Phipps, Aldridge & Co., wholesale commission merchants, Vancouver, have dissolved, Thos. H. Phipps retiring.

Wm. J. Cameron, general merchant, Port Elgin, Ont., has admitted J. M. Chisholm as partner, under the style of Cameron & Chisholm.

Henry Kidd and Gilbert Beattie have registered partnership under the style of Kidd & Beattie, general merchants, Asbestos, Que.

SALES MADE AND PENDING.

Mrs. A. B. Oldershaw, grocer, Victoria, is advertising to sell out.

Part of the assets of Henri Gagon, fruit dealer, Montreal, have been sold.

J. P. Sirois, general merchant, Cacouna, Que., is advertising his business for sale.

J. K. McLean, general merchant, Teeswater, Ont., has sold out.

The stock of J. R. Veilleux, grocer, Quebec, is offered for sale at 53½c. on the dollar.

The assets of Pierre A. Lessard, grocers, etc., Dudswell, Que., are advertised for sale by tender.

The Liverpool stock of the estate of J. N. Mack, Liverpool and Mill Village, N.S., has been sold to G. S. McLearn; the Mill Village stock to F. W. McGinty.

CHANGES.

Joseph Fournier is giving up business as grocer in St. Claire, Que.

Mrs. John Goodman has retired from business as grocer in Vancouver.

J. Inkster, commission merchant, Trail, B.C., had sold out to J. R. Seattle.

E. E. Adams, Leamington, Ont., has sold out to J. E. Proctor, Petrolia.

Mrs. R. V. Myles, general merchant, Elsinore, Ont., is giving up business.

Fred. Campbell, general merchant, Birr, Ont., has been succeeded by Wm. Knapton.

Ellen McLean, general merchant, Underwood, Ont., has sold out to J. G. McBeath.

John McKenzie & Son, grocers, etc., Ripley, Ont., have sold out to John Humberstone.

The Kootenay Cigar Manufacturing Co., Nelson, B.C., has sold out to Farley & Simpson.

J. H. Fraser, flour and feed dealer, Morden, Man., has sold out to Parker & Stodders.

G. C. Marshall, grocer, etc., is about removing from Coatsworth Station, Ont., to Merlin, Ont.

John R. Smith, grocer, has bought out the business of the late Capt. O'Brien, at Logan's Tannery, N.S.

Josaphat S. Tellier has registered as proprietor of J. A. Tellier & Cie., vinegar and pickle manufacturers, Montreal.

Wm. Laidlaw, general merchant, Durham and Allan Park, Ont., has sold his Allan Park branch to J. C. Mossington.

Sigurdson Bros., fish dealers, Hnausa, Man., The Manitoba Fish Co., Limited, and The Reid & Tait Co., Limited, Selkirk West, Man., have sold out to Booth & Co., Chicago.

FIRES.

The business portion of New Westminster, B.C., was destroyed by fire on the 11th inst. All general merchants and grocers, but H. Harvey, general merchant, and E. Johnston, general merchant, were burned out.

DEATHS.

Joseph Hall, grocer, Victoria, is dead.

Thomas Morris, grocer, Montreal, is dead.

John M. Inglis, grocer and liquor dealer, Halifax, is dead.

Francis Kains, general merchant, Treadwell, Que., is dead.

W. H. Hayward, crockery dealer, St. John, N.B., is dead.

F. L. M. Paint, of Peter Paint & Son, general merchants, Port Hawkesbury, N.S., is dead.

TARTAN TEA MAKES ITS DEBUT.

As announced in these columns some months ago, Balfour & Co., Hamilton, have been arranging to put upon the market a first-class package tea, and, at the Toronto Industrial Fair, Tartan tea made its first public appearance. The different grades of Tartan tea are blends of the choicest Indian and Ceylon teas, put up by the Tartan Tea Co. in lead packages of various sizes. The labels are particularly attractive, being handsome lithographed reproductions of Scotch tartans, from which the tea derives its name. The Royal Stuart, Gordon and Rob Roy tartans are being used at present, but as the firm's copyright covers all Scotch tartans, others will be used as occasion demands.

Balfour & Co.'s travelers are now booking orders, but it will take some time to cover all the ground. Balfour & Co., wholesale agents, Hamilton, Ont., will give all information as to prices, packages and terms.

PERSONAL MENTION.

Robert Greig, of The Greig Manufacturing Co., Montreal, visited Toronto last week.

R. A. Jones, one of London's progressive retail grocers, was in Toronto last week.

W. D. Stephens, manager for Peter Robinson, Port Hope, spent a few days in Toronto last week.

Mr. George Quirk, of Quirk, Barton & Co., manufacturers of tea lead, London, England, is in Toronto this week.

C. R. Dixon, Lucas, Steele & Bristol's Northwest representative, speaks very highly of Seely's extracts. Lucas, Steele & Bristol are the Hamilton agents. Mr. Dixon makes the Alberta hotel, Calgary, his headquarters.

Travelers from Lucas, Steele & Bristol are now showing extra values in their Ceylon and Japan teas.

Perkin Ince & Co., are quoting currants to arrive in ten days.

T. B. Escott & Co. have received a carload of beautiful white lard, in tubs and pails, which they quote at exceptionally low prices.

The following Goods

now in stock
ready for immediate shipment:

Secure our prices before placing your orders elsewhere.

- 20 Crates Well Assorted Jardinieres, 4 to 10-in.
25 Crates Splendidly Assorted Printed Ware, 2nd's
- 15 Crates Splendidly Assorted Printed Teas and Plates, 2nd's
27 Crates Splendidly Assorted Printed Tea Sets
- 65 Crates Splendidly Assorted Printed Toilet Sets
15 Crates Splendidly Assorted Printed and Gilt Toilet Sets
- 75 Crates Splendidly Assorted Printed Dinner Sets
175 Cases Splendidly Assorted Fancy China
- 50 Cases Splendidly Assorted Lemonade Sets
100 Packages Splendidly Assorted Glass Lamps
- 125 Packages Splendidly Assorted Banquet and Vase Lamps
40 Packages Splendidly Assorted Library Lamps
- 75 Packages Splendidly Assorted American Glassware
50 Packages Splendidly Assorted Canadian Glassware

All orders entrusted to us shall have our usual careful
and prompt attention.

THE JOHN L. CASSIDY CO., Limited

339 and 341 St. Paul Street, MONTREAL.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LAPORTE, MARTIN & CIE expect, in the early part of October, a full assortment of Valencia raisins of every quality, but they can quote prices now for the best brands offered.

Lumsden Bros. have purchased some excellent brands of canned tomatoes.

A shipment of "Jubilee" canned haddie has just been received by H. P. Eckardt & Co.

Rutherford, Marshall & Co. note that the demand for their Locust Hill creamery but-

ter is fully 100 per cent. greater than in any previous season.

White beans and evaporated apples are being offered by Lucas, Steele & Bristol at close figures.

Morton's herrings and bloaters, fall importation, have been received by The Eby, Blain Co., Limited.

Kipped chicken is a delicious article in fish that is being offered by W. H. Gillard & Co. in $\frac{3}{4}$ -lb. tins.

Laporte, Martin & Cie are offering a lot of fine, shelled walnuts, "1897," in perfect condition, at a very low price.

D. Gunn, Bros. & Co. consider their shoulder hams the best value on their list at present, and they court sample orders.

The Eby, Blain Co.'s specially selected whole pickling spice, blended exclusively

for their trade, is meeting with extensive sale at present.

T. Kinnear & Co. report the receipt of a shipment of Morton's kippered herring, herring in tomato sauce and fresh herring.

A full supply of domestic kippered herring and "Golden" oval haddie has come to hand with The Eby, Blain Co., Limited.

Quotations can be obtained, from Laporte, Martin & Cie, for prunes and nuts of all kinds, for future delivery.

A shipment of choice New Orleans molasses, "St. Elmo" brand, has been passed into stock by The Eby, Blain Co., Limited.

One day last week, the "Salada" Tea Co., sent out 59 orders, in the city of Toronto. This means that 59 grocers in that city gave orders for "Salada" the day previous.

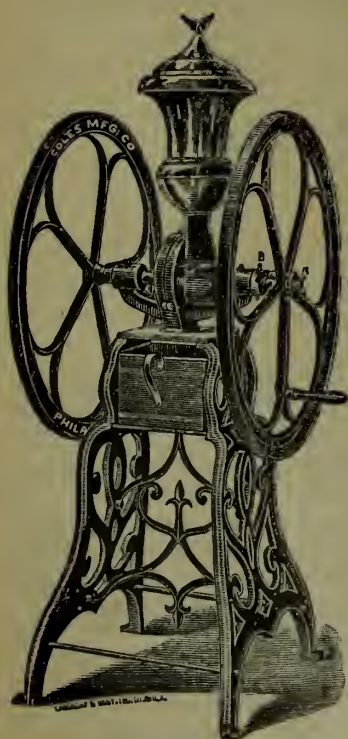
The Sale of LUDELLA Ceylon Tea

is increasing each month, and it is growing more popular with the merchants as they become acquainted with its excellent merits. They find it most successful, pleasing their customers, because of its uniformity in quality and flavor. No stock complete without it.

LEAD PACKAGES, 25, 40, 50 and 60c.

H. P. Eckardt & Co.,

TORONTO



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents { **TODHUNTER, MITCHELL & CO., Toronto**
 DEARBORN & CO., St. John, N. B.
 FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

WE EXTEND AN

Invitation



To all Our Friends

who visit the Industrial Fair, Toronto, and the Western Fair, London, to try a cup of "Grand Mogul" Tea. We also extend to our friends who visit the Western Fair, London, a cordial invitation to visit our warehouse, on York Street, where our travellers will be glad to welcome you, and will be pleased for you to make it your headquarters while in the city. Our Offices and Sample Room will be at your disposal.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

 **LONDON, ONT.**



President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

COHOE PACKING STARTED.

COHOE salmon fishing began on the Fraser river yesterday (Thursday), and the question as to "What will he harvest be?" in view of the short pack of sockeyes, was never as interesting as at present.

Fishing has begun ten days earlier than usual, and an effort is being made to take all the advantage possible of the extended period. If the pack of cohoes, like that of sockeyes, should be small, it will cause a great deal of disappointment, and the result will almost certainly be a market even much firmer than at present for all descriptions of canned salmon.

In the meantime, a great many orders are being booked for cohoes for future delivery. During the past week there have been some transactions in large lots.

Quotations ruling this week have rather a wide range, being from \$4 to \$4.25 f.o.b. the Coast. The ruling packers' figure for Lowe Inlet fish is \$4.65, and for Fraser river, \$5 f.o.b. the Coast.

Wholesalers have marked their figures up, and the lowest price quoted for good cohoes

is \$1, and for sockeye the idea is \$1.30 to \$1.40.

The packers of "Maple Leaf" have advised the trade to the effect that they will only be able to fill 60 per cent. of their contracts for 1-lb. flats and 25 per cent. for 1-lb. talls.

The New Westminster Columbian computes the Fraser sockeye pack to have been as follows:

Cleeve Canning and Co'd Storage Co.....	7 500
Ontario Packing Co. (Brennan s)	1 800
Bontilli r & Co.....	3,500
Sinclair & Co.....	3,200
Western Fisheries Co.....	4,500
Westminster Packing Co. (Lam Tung).....	4,000
Provincial Canning Co.....	2,500
Alliance Packing Co.....	2,000
Terra Nova Cannery.....	5,000
Fraser River Cannery.....	3,500
McPherson & Hickey.....	5,000
Sea Island (Munn & Co.).....	8,500
Dinsmore Island Packing Co.	3,000
Richmond (Todd & Sons)	4,000
Celtic (Welch & Co.).....	3,500
Labrador Cannery.....	1,000
Westham Island Packing Co. (McDonald Bros.).....	2,400
Anglo-American Packing Co.....	3,500
Currie & McWilliams	8,000
Gulf of Georgia	12,000
Star (Costello).....	4,400
Light House (formerly Federation)	2,500
London (formerly Lulu Island)	2,500
Hume & Co. (English).....	4,000
Pacific Coast Packing Co. (Bain)	4,000
Colonial Canning Co.....	3,000
Beaver (Todd & Sons)	4,000
Canadian Pacific (Hennessy).....	6,000
Fraser River Industrial Society	3,200
Ewen & Co.....	8,500
Deas Island Co.....	3,000
Fishermen's (Hinchliff).....	4,000
Victoria Packing Co.:	
Harlock	3,000
Delta	8,000
Wellington.....	3,000
Anglo British-Canadian Packing Co.:	
British Columbia.....	5,000
Phoenix	5,000
Britannia	6,500
Canoe Pass	2,000
Wadhams'	3,000
British-American	3,000
Brunswick Canning Co. (Canoe Pass).....	3,000
Brunswick Canning Co. (Steveston).....	3,000
English Bay Cannery.....	6,000
Imperial Cannery	2,500
Atlas Cannery.....	2,500

According to the above figures, the pack on the Fraser river is approximately 193,000 cases, against over 800,000 cases last year.

VALENCIA RAISINS ARRIVE.

The first shipment of new season's Valencia raisins reached Toronto on Monday night, and was in the warehouses on Tuesday. As the trade is well aware, there is always more or less competition among the wholesalers as to who shall first get a few boxes into their warehouse. The honor of being first this year is claimed by Perkins, Ince & Co., who got part of a load to their warehouse about 9 a.m. The brand was Arguimbau's.

The fruit is of excellent quality and larger than last year.

THANKSGIVING DAY QUESTION.

AMONG business men, there is, every year, a great deal of discontent at the date fixed by the Governor-General-in-Council for the holding of Thanksgiving Day.

The men who are most concerned, financially, in the Thanksgiving Day are the merchants of the country. They close their stores on that day, and consequently earn nothing. With the farmer, it is different. His stock is fattening and increasing in value just the same.

But, important as are the interests of the merchant, he is, as it were, a nonentity, when the day is being fixed. His interests do not appear to even enter into the thoughts of the authorities.

The discontent of the business men, in the matter, has become so pronounced, that THE CANADIAN GROCER has decided to take the matter up, and, with this end in view, the opinions of the trade are courted, either through the medium of brief letters or interviews.

What is desired is an expression of opinion as to whether the last Thursday in November, the day on which it is customary to hold the holiday, is suitable or not, and if not, about what other time would be suitable.

How, for instance, would the first Thursday in November do?

JAPAN TEA SITUATION.

THERE is some talk of an easier tone to the Japan tea market, but the advices from Japan do not indicate any such condition of affairs. On the contrary, they indicate a stronger market.

On Monday, advices were received in Toronto denoting a further appreciation of half a cent per pound in prices. And these advices came from at least two distinct sources.

What is more, there have been transactions between shippers and importers in Toronto in which half a cent per pound more was paid than was a week ago for similar teas.

At the same time, there is by no means a strong disposition on the part of importers to pay the high prices, and most of the business that is transpiring is being done with some hesitation. Quite a little trading is nevertheless being on the whole done.

WHAT CANADA NEEDS IN LONDON.

A RECOMMENDATION in the report of the commercial intelligence committee of the British Board of Trade is to the effect that an office be established in London, whose function shall be "to meet the constantly and increasing demand for prompt and accurate information on commercial matters."

This recommendation is considered the chief one the report makes. And it in all probability is. But the thought which will, no doubt, arise in the mind of the average Canadian is that whatever may be the needs of Great Britain in this respect, the Dominion, at all events, needs an office in London, whose duty shall be "to meet the constantly increasing demand for prompt and accurate information on commercial matters," regarding this country.

Where, less than two years ago, the Dominion of Canada was among the least talked of in Great Britain of the colonies, it is to-day the most.

The exchanges which come to hand are continually making reference to Canada, and business men, tourists and emigrants are turning towards this country, who a few years ago would not have thought of doing so.

But the man, whoever he be, and whether to sell goods, travel or settle in Canada, naturally wants to know something about the country.

A knowledge of the history of the country, its geography, and its trade, he can acquire from the study of books, provided he gets authentic books, but, there are certain practical things he cannot thus get. The best way to secure the desiderata is, of course, to come to the country. But very few people can do this. And they would not if they could. There should, therefore, be some sort of a bureau where practical men, and men who are Canadians, are in charge.

It is true Canada has in London what is known as the High Commissioner's office. But, for the purposes in question, it is of next to no use. It may be all right for dealing with questions appertaining to the state, but there its usefulness ends.

Of the whole staff, outside the Commissioner and one other man, who has not

lived in this country for a number of years, none are Canadians. Fancy an office of the British Government in Toronto or Montreal manned by Canadians for the purpose of disseminating information for intending settlers in England! The idea is absurd.

Not long since, a gentleman who intended coming to Canada visited the High Commissioner's office in quest of certain information. It was like asking the Sphinx who was its builder. The clerks were quite courteous, and they always are, but they did not know. They would mail him the information.

The information was never mailed. Some papers were. They were, to the disgust of the Englishman, merely Canadian Pacific railway literature.

What Canada wants is an officer in London who shall "meet the constantly increasing demand for prompt and accurate information on commercial matters" appertaining to Canada.

The High Commissionership need not necessarily be abolished. There are, in all probability, matters enough of state to warrant the office being continued, but, whether the High Commissionership goes or stays, one thing is certain: Canada needs an agent in London to furnish that information which business men, tourists or emigrants need regarding the Dominion of Canada. And the man appointed must not be because of his political influence, but because of his ability to fill the office.

IMITATING LABELS DANGEROUS.

It seems to be quite a common trick of makers to copy, as near as possible, goods of those already on the market, and to imitate their trade marks, labels, packages, etc. This is a serious and dangerous proceeding, as such parties are liable to be prosecuted and condemned to pay damages which the other manufacturer has suffered through such imitations.

Of course, most honorable makers will avoid such troubles, but, there is no doubt, that a number of unscrupulous makers and dealers work specially on the reputation of their better competitors, and the public should be warned against such goods.

It is unlawful to imitate labels, trade

marks, packages, boxes, wrappers, advice notes, price lists, letter headings, invoices and similar articles generally used in the transaction of business of a well-known maker or firms, so that to the untrained eye, or ordinary buyer, they appear to be virtually the same well-known brands. Judges will take the general impression of the appearance, and render the judgment accordingly. Excuses, such as not being aware of having made a copy, will not hold good before the law.

THE SALE OF CALIFORNIA RAISINS

THE CANADIAN GROCER, some weeks ago, referred to the fact that a California Raisin Growers' Association was being formed. This association has now become an accomplished fact, and has established the following grades of raisins which will govern the market in future:

6-Crown Imperial Clusters.
5 " Dehesa "
4 " Fancy "
3 " London Layers.
2 " " "
4 " Loose Muscatels.
3 " " "
2 " " "
Seedless Muscatels.
Ungraded Loose Muscatels.
Valencias.
Sultanas Unbleached.
" Bleached No. 1.
" " No. 2.
Thompson's Seedless Unbleached.
" " Bleached No. 1.
" " " No. 2.

It is also the intention of The California Growers' Association to exercise the greatest possible care in establishing grades, so as to increase the popularity of the product, and, with this object in view, an inspector, appointed by the association, will be placed in every packing-house, with instructions to affix the association stamp on no goods which do not grade strictly choice. With this guarantee offered buyers, it has been agreed that it will be unnecessary that payment should be withheld, pending arrival of shipments.

As an extra inducement to the trade to accept sight drafts against bills of lading, a discount of 1 per cent. will be allowed where drafts are met promptly, terms being net cash, without discount, should buyers exact the privilege of awaiting the arrival of shipments before taking up the draft attached to the shipping documents.

Seeded raisins, whether packed in boxes of 36 1-lb. cartons or 50 1-lb. cartons, will be the same.

CROPS IN BRUCE COUNTY.

J. A. McKELLAR, one of Tiverton's enterprising merchants, paid THE CANADIAN GROCER a visit a few days ago. Mr. McKellar, like all country merchants these days, gives a good report of trade conditions. The crops in his part of the country were good.

"Wheat," he said, "runs as high as 40 bushels to the acre; sample is excellent. It is the best we have ever seen. In regard to peas, 35 bushels to the acre is quite common. Oats are also a good crop. The yield of hay is enormous. The potato crop is poor. Apples will yield about three-fourths of the average crop, but the sample is much better than last year, although not, perhaps, as good as that of 1896. The plum crop around the Georgian Bay is enormous." Mr. McKellar, who, it will be remembered, was last year burned out, has now in course of erection a new building which is 29 x 60 ft., and two storeys high. Dr. Chambers is building a block adjoining Mr. McKellar's, which is 34 x 54 ft. The two buildings together form a neat and modern looking block. Since the fire Mr. McKellar has been occupying temporary premises, and expects soon to be in his new building.

A PREFERENCE DISALLOWED.

The new United States bankruptcy law proved itself of value to shoemen the other day, when a shoedealer in Indianapolis, a woman, gave chattel mortgages of \$1,500 or \$1,600 to some alleged creditors, and thus made them preferred creditors. This is against a provision of the new law, and pressure was brought to bear, by which she was obliged either to pay each and every one of her debts or go into bankruptcy. As she had money enough to pay all her honest debts, she decided to do so, and thus her little game was nipped in the bud, and her merchandise creditors have 100c. on their claims.

WON PRIZES FOR CHEESE.

The Eldislie cheese factories, owned by McKellar, Cartney & Issard, carried off prizes to the amount of \$165 cash at the recent Industrial Exhibition, Toronto. They received two firsts, one second, and in all, eight prizes. The cheese of these factories have quite a reputation in Great

Britain, having recently sold at 40s. in Glasgow, while no other make reached more than 38s. 6d. This price, the agents in Glasgow said, was the highest price paid this year for Canadian cheese. The proprietors naturally feel gratified with the result of not only the competition at the Industrial, but at the favor with which their cheese is meeting with in Great Britain.

A FEATURE OF THE DATE MARKET

There is an interesting feature in regard to Halloween dates this year.

Early in the season, it appears, certain speculators came upon the market with quotations which were pretty low.

They took orders, but when the market opened it was found that the fruit could not be obtained on the basis at which the contracts had been taken. They had, of course, to fill the orders, and, while they stand to lose money, those Canadian importers who bought stand to make money.

OFFERS ON FIGS WITHDRAWN.

Figs promise to be a luxury, this season, which only the well-to-do can afford to purchase.

This week, a cable was received in Toronto withdrawing offers on this fruit, and importers declare that figs are now so high in price as to make them almost prohibitive, as far as this market is concerned. Some difficulty has been experienced in getting shippers to execute the confidential orders placed some time ago.

The fig crop, it will be remembered, is expected to be only about 7,000 tons.

HOW A GROCER GOT EVEN.

A certain retail grocer, so it is told in a country paper, became tired of being appealed to for an ad. for church publications, and finally furnished the following copy for space he had hired in a picnic souvenir:

BEVERLEY SKILES, Grocer, No. 537 Sparkland street pays \$2 for the use of this space. He thinks it is an outrageous price, inasmuch as all the groceries for this picnic were bought at some other store.

The ad. was printed as written, and the grocer has always declared that it was the best \$2 worth he ever got. The picnic season is about at an end for the present year, but the church fair season will soon begin, and, as many of these festivals boast of their own private journal, it might be well for other grocers to try the same tactics as Grocer Skiles, for it is safe to say that Mr. Skiles was never afterwards annoyed by appeals for an ad. from non-customers.—Merchants' Review.

U.S. SMOKED MEATS IN CANADA.

THE following is taken from The National Provisioner, New York and Chicago, U.S.: "Consul Martin writes from Amherstburg: 'At the present time, I believe, quite a trade in smoked meats could be had with at least this portion of Canada by the packers of the United States. Bacon and hams are being retailed here at 15 and 16c. per pound, and the retailers claim that they are paying 12½ to 13c. per pound. The duty is 2c. per pound. I notice the jobbing price in the United States is 8¼ to 8½c. per pound.'"

This extract was shown by a representative of THE CANADIAN GROCER to some of the leading Toronto provision houses.

D. Gunn, Bros. & Co. considered that the danger of United States hams and bacon supplanting the Canadian article in any part of Ontario is extremely small. The extract was misleading. Canadian hams and bacon are sold to retailers regularly at 11 to 12c., instead of 12½ to 13c., as quoted, while the United States article quoted at 8¼ to 8½c. is an altogether inferior quality of goods. Canadians are like their British cousins, and are willing to pay the extra 2 or 3c. for Canadian hams and bacon rather than for the inferior United States article. That Canadian bacon and hams are a couple of cents higher in price than the United States goods is natural, for, while in Toronto from \$4.50 to \$5 is paid for live hogs, only \$3.60 to \$4 is paid in Chicago and other United States hog centres.

The Wm. Ryan Co., Limited, stated that no retailer in Ontario has had to pay 12½ to 13c. for hams and bacon, the prices ruling in Toronto all summer never being more than 11½c., the figure now asked being 10½ to 11c. There might be a few shipments of United States hams and bacon to some points, but, as the only goods that are sold at the prices quoted, 8¼ to 8½c., are salt cured or smoked, while the Canadian goods are sugar cured and are of infinitely better pork, there is not much chance of the United States packers ever interfering with the Canadian trade. The demand for Canadian hams and bacon in Great Britain is growing with remarkable rapidity, and such an article as this will never cause Canadian packers any worry.

There are **8 Tons of Tea Lead** shipped every two weeks from London to pack

"SALADA"

CEYLON TEA

The entire shipments of Tea Lead to Canada only averages **14½ tons** every two weeks, and there is none made in Canada. The reader can draw his own conclusions.

Use the Best !!!

Flexman's Self-Raising Flour

In 3-lb. and 6-lb. Packages

Queen's Baking Powder

In ¼-lb and 1-lb. Tins

The above are largely used in Great Britain, etc., and are put up in Canada only by the

CANADA MANUFACTURING CO.

Proprietors

AULD MUCILAGE CO.

17 Bleury St., Montreal

The old reliable Mucilage, Lithograms and Lithogram Composition put up by

AULD MUCILAGE CO.

Quotations cheerfully
furnished

17 Bleury St., Montreal

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN LEFEBVRE

317 St. Paul Street.

If You Handle Them You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.

Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.

W. S. Goodhugh & Co., Montreal, " " Quebec.

J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.

Royal Snaps

Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.

GUELPH, ONT.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish
Merchants

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 15, 1898.
GROCERIES.

WHOLESALEERS are experiencing a good, active trade, taking it all round. Sugar is in good request, and the market maintains its firm position. There has been no material change in the canned goods situation. Salmon is rather firmer, both packers and wholesalers asking higher prices. The lowest wholesale quotation on canned tomatoes, as far as can be learned, is 80c. Corn is quoted from 80c. up, and peas at from 70 to 75c. The coffee market is quiet and somewhat unsettled. Teas are firm, and there is some business being done, although the high prices are somewhat affecting transactions. New season's Valencia raisins are in stock with local wholesalers this week, otherwise there is nothing particularly noteworthy in regard to dried fruits.

CANNED GOODS.

Canned salmon is still the most interesting feature in the canned goods market. Prices on the Coast are generally held higher than a week ago, and the same may be said in regard to wholesalers' quotations, \$1.30 to \$1.40 now being the ruling figures. Representatives of the canneries have made some large sales of cohoes during the week for future delivery. Coho fishing began on Thursday, and, if the run is good, a large pack may be expected.

Canned tomatoes continue firm. There are but few, if any, transactions between packers and wholesalers. The packers, however, are still holding off. Wholesalers would readily pay 75c. for tomatoes, but there does not appear to be any offering at the figure. The lowest price, as a rule, being quoted by wholesalers to retailers is 80c., those who last week quoted as low as 75c., having now nothing under 80c. A bid of 70c. for a round lot of corn was refused. Wholesalers' quotations on corn are from 80c. upward. Peas are being quoted to the retail trade at 70 to 75c.

COFFEES.

The market is a little steadier, although it is not yet all that it might be. There is a little disposition on the part of local importers to do business, but their ideas are still below those of the sellers. Retail demand is dull.

SYRUPS AND MOLASSES.

A few syrups are being offered, but there is no demand. Very little business is being done in molasses, either at home or abroad.

Advices from New Orleans report the market there firm.

SUGARS.

A good trade is being done in sugars at firm and unchanged prices. Both London and New York have ruled firm. The European markets advanced $1\frac{1}{2}$ d. on beet last week in sympathy with unfavorable crop reports, and Willett & Gray's Sugar Statistical says that "the conviction is growing daily that the crop will be smaller than the last." In New York, both muscovado raws and refined sugars advanced 1-16c. Total stocks in Europe and America were, last week, 1,254,832 tons, against 1,270,692 tons the previous week, and 1,389,524 tons the same time a year ago.

TEAS.

Advices received in Toronto, on Monday, announced another advance of $\frac{1}{2}$ c. per lb. in Japan tea in the primary market, and there has been some business done at the advance. A fair amount of trading is being

*See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

done in Japan teas, but there is still a great deal of hesitancy on the part of wholesalers to pay the high figures now ruling.

The local market is dull, as far as Ceylon teas are concerned, although for the low-grade descriptions there is a demand. Mail advices from London, Eng., report a fairly good business in Indian and Ceylon teas at steady to firm prices.

FOREIGN DRIED FRUITS.

CURRENTS—A little business is being done between wholesale houses, but otherwise there is practically nothing doing in the way of immediate business. Filiatras are being quoted by wholesalers for future delivery at $5\frac{1}{2}$ c. upwards and Amalias at $5\frac{3}{8}$ to 6c.

VALENCIA RAISINS—The first shipment of new season's Valencia raisins reached Toronto on Monday, and were in the warehouses early the following day. The quality is good, and the size of the fruit larger than last year. The idea as to price is 6c. for fine off-stalk and 7c. for selected fruit. The market is strong with an upward tendency.

SULTANA RAISINS—The market keeps firm at the recent advances, and the indications are, that the crop will be even smaller than recent estimates.

FIGS—Cables have been received this

week in Toronto instructing agents to withdraw offers on figs.

CALIFORNIA RAISINS—First quotations on California raisins were received in Toronto on Monday. They came by wire, and are a shade lower than last year. The crop promises to be a good one.

CALIFORNIA DRIED FRUITS—There is nothing doing locally, prices being too high.

PRUNES—First orders have been posted, and buyers are now awaiting their shipments, which are due the first half of October.

GREEN FRUITS.

The past week has witnessed a stiffening in the prices of all fruits except grapes, which are unchanged in price. Receipts of pears have been large, but not more than the demand, which is excellent. The receipts of peaches have been larger than was expected, but a good demand has kept the price of choice Crawfords near the \$1 mark. Plums of all descriptions are now coming in, and prices vary considerably. A few choice baskets have brought as high as 75c., but the general price is from 30 to 50c. Apples in better condition are now offered in barrels and prices are 25c. higher. Watermelons are practically done. Tomatoes are plentiful, and the demand continues excellent. The price has advanced 5c. Considerable quantities of Bartlett pears are sold at \$3.50 to \$4 per bbl. The over-ripe bananas have been cleared of the market, and prices have about resumed the regular figure, \$1.25 to \$1.65 being quoted. A few Messina lemons are on the market, the first of the new season coming in this week. They are quoted at \$7.50 to \$8. Verdillas are steady at \$5.50 to \$6.

COUNTRY PRODUCE.

EGGS—An advance of 1 to $1\frac{1}{2}$ c. is noted this week, the jobbers' price at Toronto now being $13\frac{1}{2}$ to 15c. This is a result of exporters advancing prices at country points. It is considered, from advices received from Great Britain, that the advance is unwarranted, and that it is likely that money will be dropped by exporters shipping at these prices. There has been considerable complaint regarding the quality of eggs received from Canada in Great Britain during the past week or two, and it is probable that more complaints will follow on account of the recent hot weather here. One of the most reliable dealers claims that the market conditions do not warrant more than 11c. for cases f.o.b. at country points, and $12\frac{1}{2}$

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

to 13c. for farmer's lots, but from 1 to 2c. more than these figures are being paid.

POTATOES—There is no change in price. The demand keeps good at 50c. per bushel.

HONEY—Dealers state that, from information received from farmers in Toronto during the Exhibition weeks, the prospects are that this season's crop of clover honey will prove to be the greatest ever recorded in Ontario. Comb honey is easy, at \$1.35 per doz. for best clover honey in sections.

POULTRY—There is no change in quotations. The sale of all poultry continues quiet, but steady.

VEGETABLES—Celery and lettuce have advanced, and cabbage and pumpkins have declined during the past week. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 60 to 90c. per doz.; lettuce, 30 to 50c. doz. bunches; radishes, winter, 30 to 50c. doz. bunches; cabbage, new, per doz; 50 to 75c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, 75c. to \$1; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—The condition of the market is much as it has been for some weeks in regard to all classes of butter. There is an excellent demand for choice dairy and creamery, and a moderate enquiry for

second qualities of dairy. At country points the following f.o.b. prices are obtainable: Dairy tubs, 12½ to 13c.; prints, 13 to 14c.; creamery prints, 17½ to 18½c.; tubs and boxes, 16½ to 17c.

CHEESE—The feeling is easy, with buyers at country boards refusing in many cases more than 7¾c., which means a decline of ¼c. if they are able to carry to points. At many of the boards, however, holders have, so far, refused to sell.

PROVISIONS.

There is a brisk business being done. Stocks of all sorts, except lard, are comparatively light, so the feeling is steady. Prices are unchanged throughout.

FISH.

There is no change in price, or in the condition of the market. Demand is fair to good. We quote as follows: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.; fresh pike, 5c. per lb. fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring, 60c. per basket; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change in the price of winter wheat. It is scarce in Toronto. We quote on cars outside: Wheat, red

winter, 66c.; white winter, 65c.; goose, 55c. The street market is active. Advances of 1c. for all grades of wheat, and 3c. for oats, and declines of 1c. for rye and 3c. for peas are noted. We quote: Wheat, white, 68c.; red, 68c.; goose, 57 to 58c.; peas, 52 to 55c.; oats, new, 30c.; rye, 42c.; barley, 44 to 46c.; old Manitoba, No. 1 hard, is at a premium among Ontario millers, and as high as 96c., Toronto freights, was paid on Wednesday this week by a miller for this grain. The market value of the grain, however, is 90c., Toronto freights.

FLOUR—There is no change in the flour market. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats have declined 20c., rolled wheat, 10c. We quote as follows: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

HIDES, SKINS AND WOOL.

HIDES—A decline of ¼c. is noted this week. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 60c.

WOOL—There is not much doing. Prices

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

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Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to _____

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

are unchanged at 10c. for unwashed and 16c. for fleece.

SALT

Demand is good. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

SEEDS.

There is not much movement reported. Alsike is dull and unchanged at from \$2.50 to \$4, except for extra fancy stock, which is worth slightly more. No quotations for timothy are obtainable.

MARKET NOTES.

Hides have declined ¼c.

Eggs have advanced 1 to 1½c.

Creamery print butter is 1c. dearer.

Cable offers on figs have been withdrawn.

New season's Valencia raisins are on the local market.

Standard oatmeal and rolled oats have declined 20c.; rolled wheat 10c.

There has been another advance of ½c. per lb. in Japan teas in the primary market.

The feeling regarding cheese is weak, a decline of ¼c. being noted at some board sales this week.

QUEBEC MARKETS.

MONTREAL, Sept. 15, 1898.

GROCERIES.

THE grocery market has contributed a fair volume of trade during the past week, both for actual shipment from stock and in the shape of forward orders for future delivery. In the first respect, demand for refined sugar has been most noticeable, while in the latter, the orders placed for canned salmon and vegetables,

The Following Brands
Manufactured by

The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES _____

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

**HAMS
BACON
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**SHORT CUT PORK
MESS PORK**

The Wm. Ryan Co. Limited
TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

and for Valencia raisins for fall delivery, have been quite numerous. In all of these goods, the tendency of values, for the reasons enumerated in the regular market reports, is quite firm; in fact, there is a strong possibility of still higher prices.

SUGAR.

The sugar market is firm, in sympathy with the strong feeling displayed by outside markets, and a fairly active volume of trade has been transacted during the past week. Raw sugar has ruled quite firm at New York, and, while beet has fluctuated somewhat in London, the general tendency has been steady. On spot, trading has been done at last week's prices, which are firmly held. In fact, everyone admits that stocks are small, so that a good brisk business is anticipated until these have been thoroughly replenished.

SYRUPS.

There has been no change in syrups, which rule quiet, as last quoted.

MOLASSES.

A stronger feeling has been developed in the molasses market and prices for round lots of Barbadoes have advanced 1 to 1½ c. per gallon, the inside figure for wholesale lots now being 29c. In a jobbing way values are very firmly held, with the possibility of an advance in the near future. The strong feeling is due to the fact that wholesale houses generally have made up their minds that the supply on spot is going to be short. In 1897 the imports of Barbadoes to Montreal and Quebec amounted to some 17,000 puncheons, out of which refiners got 5,000, leaving 12,000, and 1,000 Porto Rico and 1,000 Antigua, making a total of 14,000 to the trade, which came on top of a heavy stock of old that was between 4,000 to 8,000 puncheons. This year the total imports to Montreal and Quebec have been 13,000 puncheons of Barbadoes only, out of which 5,000 went to the refiners, leaving 8,000 to go to the trade, which shows a decrease of 6,000 puncheons as compared with last year, and no old stock on hand. The cost of molasses this year was 6 to 7c. per gallon more than in 1897, and the quality not so good.

CANNED GOODS.

An active trade has been done in new-pack salmon during the week, but almost wholly in cohoes fish, on the basis of \$3.50 f.o.b. Coast. Packers are not quoting sockeye fish very freely, but \$4.50 to \$4.75 f.o.b. Coast have been among the prices lately mentioned in this market. All accounts agree that the yield this year will be much lighter than in previous seasons. In canned vegetables, the recent cold weather has imparted a much stronger tendency to the market, and demand for peas,

corn and tomatoes has been more active. No quotable change is reported here, but values are steadily held.

COFFEE.

Only a few round lots of Maracaibo have been moved, and prices all round are unchanged.

SPICES.

These continue unchanged on spot, but advices from abroad are quite firm.

TEAS.

Business in new Japan teas has transpired, during the week, at prices ranging from 16 to 20c., and the market has an upward tendency at this range, the values named applying, of course, only to round lots of goods, small jobbing business being impossible at these figures. Japan advices also state that the third picking is a disappointment, and not to be relied on. Black and green teas have furnished little of moment.

DRIED FRUIT.

The Valencia raisin market is still irregular and unsettled as regards importations of new crop, but, though quotations vary greatly, good quality fruit are held exceedingly firm. Importers have shown more disposition to operate this week, and some large contracts have, it is understood, been placed for Valencias, for fall delivery by direct steamers, at 15s. to 15s. 6d. for fine off-stalk, 19s. for selected, and 21s. for layers, which are the figures named by the best shippers.

In California raisins, nothing special is to report, for the very good reason that packers are not urging sales to any extent as yet. In fact, several leading houses on the Coast are still withholding prices.

There has been little news in connection either with California or European prunes.

NUTS.

There has been nothing to report in nuts since last week.

GREEN FRUIT.

There has been very little change in the green fruit trade during the week. Demand for lemons has been quite active at \$4.75 to \$5 per box, an advance of 25c. Oranges are also scarce and firm, at \$3.50 to \$4. Limited quantities of apples are arriving, and prices are firm at \$1.50 to \$2 per barrel. Receipts of Canadian peaches have been large, and they sell at 50 to 65c. per basket. Pears are a glut at 30 to 40c. Canadian plums are dull and heavy under large receipts at 20 to 30c. per basket. Arrivals of California fruit have been light, and prices generally steady.

COUNTRY PRODUCE.

EGGS—A good trade was done in eggs today in a small way, and prices ruled firm for strictly new laid at 17½ to 18c. per doz., and choice stock for exporting was quoted at 15½ to 16c. We quote: No. 1 candled, 12½ to 13½c.; No. 2 candled, 9 to 10c.

BEANS—There was no change in beans, and the market is dull. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—The supply of honey is large, for which the demand is slow, and business quiet. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Was dull and neglected. We quote: Syrup in wood, 4½ to 4¾c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¾c. per lb.

PROVISIONS.

There was a fair trade done in local provisions, but the market on the whole was quiet, and without any feature to note. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

FLOUR, GRAIN, ETC.

Business in the local grain market was quiet, which was due chiefly to lower cable advices. In oats, the feeling was easier, and prices declined ½c. per bushel, with buyers bidding 28c., and holders asking 28½c. afloat. Peas were stronger, and values were ½c. per bushel higher, with sales at 61½c. afloat. Rye was firm at 48c. in store, and all other lines were quiet.

In Manitoba flour business continues active, there being a good demand from all points, and some large sales were made. The tone was firm, and prices show no change. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; in bags, \$1.65 to \$1.80; Manitoba patents, \$4.80 to \$4.90; strong bakers', best, \$4.50 to \$4.60.

The demand for feed was good, and the market is fairly active, with no change in price to note. We quote: Ontario winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

Business in oatmeal was dull, and prices were unchanged at \$3.60 per bbl. and at \$1.75 per bag for rolled oats.

A fair trade was reported in baled hay, and the market is moderately active and steady. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

Cheese exhibited no striking change, the tone being fairly steady. We quote: Finest western, colored, 8½ to 8¾c.; finest western, white, 7¾ to 8c.; finest eastern, colored, 7¾ to 8c.; finest eastern, white, 7½ to 7¾c.; Liverpool cable, colored, 38s. 6d.; Liverpool cable, white, 37s. 6d.

The butter market ruled quiet and steady, as last quoted. There was enquiry for finest creamery, but holders were firm. We quote: Extra finest creamery, boxes, 18¼ to 18½c.; extra finest creamery, tubs, 17½ to 17¾c.; ordinary finest creamery, boxes, 17¼ to 17½c.; ordinary finest creamery, tubs, 16¾ to 17c.; dairy butter, 14 to 14½c.

MONTREAL NOTES.

The total shortage of sockeye salmon on the Coast, according to estimates wired here, is 700,000 cases.

The second direct steamer with dried fruit from Spain, the ss. Bellona, sails on

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., ~ MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

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TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

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It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

CHOCOLAT MENIER



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO., 13 St. John St. Montreal
General Agents for the Dominion

October 10 from Denia, and will fetch out the bulk of the fruit for Canada.

Lemons, under an increased demand, have advanced 75c. on the week previous, and are firmly held at the rise.

James Marshall, 209 Commissioner street, Montreal, has been appointed sole agent for Canada for Mackay's Kola Cafe and Sparkling Kola.

The Tower Tea, Limited, London, Eng., one of the largest packet tea firms in the world, have opened business in Canada, under the management of Mr. H. B. Hungerford, who for many years represented Hayter, Reid & Co.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Sep. 13, 1898.

BUSINESS during the week has been just fair, though obligations are quite promptly met. In markets there is little change. Canned goods are firm, and some lines of dried fruit, particularly figs, are higher. The annual exhibition is occupying considerable attention. It is a success as regards the space being fully occupied. What is needed to complete the success is fine weather. THE GROCER, of last week, was read by the wholesale trade more carefully than for some time, on account of the interviews regarding the proposed tea standards. Those interested here take strong sides on the matter, and their views will duly appear in THE GROCER.

OIL—The only active line is burning oil, and quite large quantities have been placed. Contracts now are not made as far ahead as formerly, time being limited to 30 days. Prices are held as last quoted, and little, if any, change is expected. In lubricating and paint oil business is quiet. Cod oil receipts are light and prices firm.

SALT—The demand, particularly for Liverpool coarse salt, continues good. Two cargoes, of some 10,000 sacks, are expected. Prices are firm. A little rock salt is in demand, but the sale is light. The Canadian

EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE
GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
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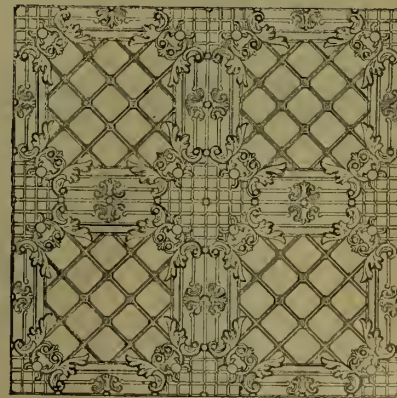
We have them.

WALTER WOODS & CO.
HAMILTON

Think what you
can save

by using our famous

**Metallic Ceilings
and Walls.**



They are **ENDURINGLY** beautiful—don't need renewing—don't get shabby like other styles of interior finish. They are easily cleaned without hurting the decoration, and in addition, are Fireproof and Hygienic.

If you care for an estimate, send an outline showing shape and measurements of your wall and ceilings.

Metallic Roofing Co., Limited

1180 King Street West, Toronto.

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...NEW JAPANS...

T
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Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS. ETC., ETC.

salt is not in as active demand as earlier, but there is a steady sale. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—There is not much of interest. Some packers are quoting full lines, but others are not. Dealers are quite well supplied. Salmon are higher. Some cohoes are offered, but they are not liked by the trade here. Those who have carried over stock will make a good profit, and stocks are likely to get well cleared up, as few new fish are being bought. Local prices show little change, but must soon be advanced. In finnan haddies much larger quantities will be packed than ever before, and the outlook is for a large sale, not only in western Canada, but some shipments have been made to Boston, and further demands from that market are expected. Kipperred herring, which our packers are now putting up, have had a most satisfactory reception. There will also be a large pack of sardines.

GREEN FRUIT—The market is quite active, but small fruits, such as grapes and plums, have not the active sale of last year. In plums, the Nova Scotia crop is large. Prices so far obtained are low, and the

package is small, when compared with the western basket. The western plums are liked, but the expense of bringing them here is too large to leave much for the shipper. A few Malaga and California grapes are being used. The Ontario, on account of prices, have the big sale. Apples now being received are of good quality, but sale is limited, and price keeps low. Some particularly fine California pears were received this week. Prices are held firm. Barreled pears have a steady sale at even prices. Bananas were scarce for a few days, but are again in good supply; oranges light sale. Lemons keep high. It is getting near the end of the season for them. In peaches, Eastern American have, as yet, rather the advantage in quality.

DRIED FRUIT—There is little as yet to make this an active line: California raisins are not yet quoted. Old stock is getting well cleaned up, and there is the same report from American cities, where prices for spot goods show an advance. In Malaga layers, prices are higher than last year, and will affect importations. Figs are again quoted higher, and will, when new goods arrive, sell much higher than last year. In Valencia raisins, little has yet been done here. Quotations are rather higher than last season. Prunes have but little attention. There is little local demand till after the holidays. Currants are firmly held. A few new evaporated apples of good quality have been received, but there is very little sale at this season. There is no movement for dried. Onions are lower. Market is supplied by American and Spanish, but Canadian are now quoted, and will soon be

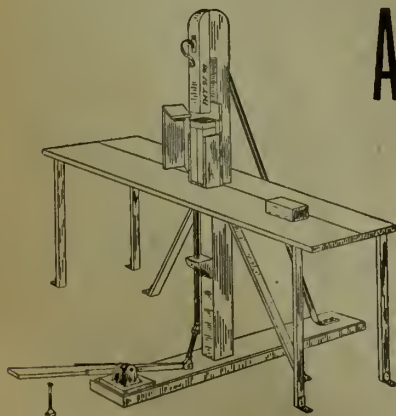
here. In peanuts, rather lower quotations have been received.

SUGAR—This line does not seem to be one of particular interest. Dealers, this season, have bought higher than usual. The different grades of granulated now offered, and the presence of foreign sugar, has put a stop to much speculation. Many disappointments have no doubt had their effect. A fair business at even prices is reported.

MOLASSES—The price here is still low. Dealers are slow to get up any particular interest. Stocks seem ample for the demand, though not large. Holders feel that with the regular fall demand prices must rule higher.

PRODUCE—Business seem to improve slowly. "In butter the price is still low," said a large dealer to THE GROCER, "we have so much poor butter that when we get a good tub we have to sell at the regular price to try and please those to whom we must sell the poorer quality." Case eggs move slowly. Cheese show little change. As the later makes come on the market it becomes more difficult to sell the earlier cheese. Their are fair stocks held and factories offer freely.

FISH—An improved business is noted. Dry cod hold their price, though, with the weather getting cooler, rather lower prices are likely to rule, as receipts will be larger. Pollock are light stock, but low prices rule, as there is light demand. Hake have a good sale. They are chiefly exported. Smoked herring have a fair sale at easy figures; pickled move more freely, and show good returns. There is quite a variety

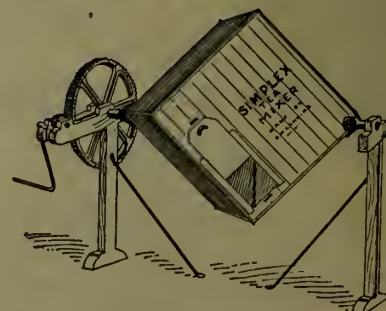


Armada Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade.

TORONTO

The _____

DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE _____

Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Pack

HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Tartan Tea

IS NOW READY.

The Tea is the finest.
The packages are the handsomest.

"ROYAL STUART," pounds and halves, retails 50cts.

"GORDON," " " " 40 "

"ROB ROY," pounds " 25 "

See travellers, or write for full information to

BALFOUR & CO. Wholesale Agents **Hamilton**

CLARK'S DEVILLED MEATS

Ever see so much **QUALITY**
for so little **MONEY** before?

ORANGE MARMALADE

**Have you tried Upton's
Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
Telephone 8015. West

TORONTO

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:

30-32 Water St., Vancouver, B.C.

Branch: - 40 Yates St., Victoria, B.C.

Our own representatives at Revelstoke
and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government
at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots
and Cherries, arriving twice a week per
fast express. Domestic Fruit of every description arriving with every train.

in quality. Pickled shad have a steady sale. Alewives are moving off at quite a good price. We quote: Large cod, \$3.55 to \$3.60; medium, \$3.50 to \$3.55; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.70 to \$1.80 ½-bbl.; old smoked herring, 7 to 8c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 9 to 10c.; spring shad, \$4 ½-bbl.; fall do., \$5 ½-bbl.

PROVISIONS—There is a more active sale. Prices rule easier. In mess pork there is an increased demand each year for the local packed, and our packers are increasing their output. They have not yet started operations for this season. Smoked meats are dull. In lard, dealers are buying quite freely at lower prices, but some packers refuse to meet the competition.

FLOUR, FEED AND MEAL.—In flour, business is still unsatisfactory, considerable flour being sold at a loss. Ontario brands continue to have the largest sale. Some millers hold prices quite firm, but they do not look for much higher figures. Oats and oatmeal are rather lower; there is light sale, particularly for the former. New oats are not yet wanted. Cornmeal, which has a large sale, is rather lower. Mill feed is scarce and likely to be so. Beans show but light sale, price rather firmer. Hand-picked have the demand, mediums preferred. We quote as follows: Manitoba flour, \$5.00 to \$5.25; best Ontario, \$4.40 to \$4.50; medium, \$3.95 to \$4.15; oatmeal, \$3.75 to \$3.80; cornmeal, \$2.15; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Every effort is being put forth to enforce the close season as regards lobster fishing. One patrol steamer reports destroying 197 lobster traps in one day.

Banks, feeling the competition of express and post office money orders, have reduced their rates on drafts, the minimum charge being 8c., in place of 25c.

The merchants of Fredericton regret very

much the retirement of D. C. Chalmers, manager for that city of the Bank of Nova Scotia. W. H. Burns takes his place.

In few lines are there as many competitors as in chocolate and cocoa. F. H. Tippet & Co., representing Fry's, report regular sales as usual, and claim the reason is the quality of the goods which they sell.

St. John is interested in a proposed dry-dock, towards which the city is asked to grant \$2,500, for a maximum period of 40 years. The proposed dock would be 800 feet long and modern in every way, costing about \$1,000,000.

At the last meeting of the board of trade, attention was called to the fact of the sailing of the steamer Arcadia from Quebec direct to South Africa, affording intending exhibitors at the South African Exhibition an excellent chance to send their exhibits.

JAVA SUGAR FOR CANADA.

The first of the sugar ships chartered by The British Columbia Sugar Refinery, the Lombora, arrived in port yesterday, having come direct from Java.

Capt. Howes, her master, stated that he left Java with 2,900 tons of sugar with a fair breeze, and reached Mononan, Japan, in 19 days. The trip from Mononan to Vancouver took 17 days, the boat going at the rate of 10 knots an hour.

The latter part of the voyage was very unpleasant, owing to the fog, which made navigation difficult. The sugar is put up in baskets, and is being discharged to-day at the refinery. The B. C. Refinery Co. has arranged for the shipment to them of 20,000 tons of sugar, and other vessels are expected in shortly. The Australian steamer will probably bring in a heavy consignment. —The Province, Vancouver, Sept. 7.

The new kiln placed in the Clinton, Ont., evaporating factory is giving good satisfaction. About thirty are now employed, and will likely be employed till New Year's.

PUSHING JAPAN TEA.

THE competition of British colonial tea with the Japanese product has been so successful in this country, the principal foreign outlet of the latter, that the Japanese Government have been induced to set aside \$42,000 for advertising native tea in American papers. Of course, China teas have always been the most formidable competitors of the Japan leaf, but their sale here has not increased at the expense of the Japan teas, as has been the case with India and Ceylon teas. Last year, the imports of both the China and Japan kinds experienced a serious decline, and the Japanese Government, evidently, has not taken action too soon for the preservation of the share of the native teas in our import trade.

It remains to be seen whether the usually potent agency of printers' ink will avail in this case. Japan teas have merits which have commended them to many good American judges of tea, but, in these days of keen competition in every line of effort, when every artifice and agency is resorted to in order to win popular favor and retain it, something more than ordinary merit is demanded if any article of merchandise is to hold its own or make its way, and therefore the former conservative methods of the Japan tea growers have had to take a back seat in favor of western ways of pushing goods.

If the agents of the Japanese Government entrusted with the expenditure of the \$42,000 are well advised, they will devote a reasonable portion of the sum to the cultivation of the favor of American grocers through the medium of the trade press. The grocers must be shown why it may be to their advantage to handle Japan leaf. The suitability of various grades of the tea to certain kinds of water must be pointed out, and also the merits of special blends of Japan leaf. If the missionary work in the newspapers is not supplemented by equally judicious endeavors through the agency of the trade press, the Japanese Government may have reason to regret that it spent any money at all for advertising purposes, for it may prove to be money thrown away.—Merchants' Review.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

New Valencia Raisins

**TRENOR'S, ROGERS',
ARGUIMBAU'S**
— IN STORE —

We also quote at **CLOSE PRICES**

**NEW VALENCIA RAISINS
NEW CURRANTS
NEW CALIFORNIA PRUNES**

— TO ARRIVE —

THE **EBY, BLAIN C^O.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

.....TORONTO



NEW VALENCIAS

ARGUIMBAU
TRENORS
ROGERS } BRANDS

Off-Stalk, F.O.S. and Selected
NOW IN STORE.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,
and Spiced; Clams and Clam
Chowder; Scallops; Kipperd
Herring and Kipperd Chickens;
Haddies—Oval and Round.

I have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.



**Constantly
Increasing**

the demand for

**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
½, ¼, and ⅛ pounds. No up-to-date grocer is
without some in stock.

**CANADIAN COCOANUT CO.
MONTREAL.**

J. Albert McLean, Prop.

NEW
Valencia Raisins

NOW IN STORE.

New Currants

DUE IN ONE WEEK.

PERKINS, INCE & Co.

TORONTO.

**NOTHING BUT
THE BEST**

**Cocoa
Chocolate
Coffee
Spices
Baking
Powder**

**TODHUNTER,
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

ONE VARIETY ONLY

Blue Label

TOMATO Ketchup



and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half pint, pint and quart bottles—sterilized before filling.



PREPARED BY

Proprietors of
The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Curtice Brothers Co.,

ROCHESTER, N.Y.

WE ARE NOW QUOTING "TO ARRIVE"

The very best brands of

"Valencia Raisins"

Fine Off-Stalk
Selected
Layers, 4-Crown

"ARGUIMBAU'S"
"MORAND'S"
"ARANDA'S"
"TRENOR'S"

The very best
brands of

"CURRANTS"

PROVINCIAL
and
FILIATRAS

Also a lot of **Fine Corsican Candied Peel** in 7-lb. boxes.

CITRON

ORANGE

LEMON

OUR PRICES ARE LOW—ORDER NOW.

Laporte, Martin & Cie.,

Wholesale
Grocers,

Montreal.

CURRENT MARKET QUOTATIONS

September 15, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath).....	4½	4½	4½	5½
Granulated, Acadia.....	4½	4 9-16	5½	5½
Paris lump, bbls. and 100-lb. bxs.....	5 11-16	5½	5½	6
“ “ in 50-lb. boxes.....	5 13-16	6	6	6½
Extra Ground Icing, bbls.....	5 5-16	5½	5½	6
Powdered, bbls.....	5 1-16	5½	5½	6
Cream.....	4 3-16	4½	4½	5½
Extra bright.....	4 1-16	4 3-16	3½	4
Bright coffee.....	4½	4½	3	3½
Light yellow.....	4 3-16	4 1-16	3½	4½
No. 3 yellow.....	4 1-16	3½	3½	4½
No. 2 yellow.....	3 11-16	3 13-16	3½	4½
Demerara.....	3.50	3.75	3.75	4
Imported yellow.....	3½	3½	3½	4

SYRUPS AND MOLASSES

Syrups—						
Dark.....	2½	\$0 23	\$0 27	.....	.....	.....
Medium.....	2½	30	32	.....	3	3½
Bright.....	2½	35	37	.....	3½	3½
Honey.....	.....	.....	40	.....	.....	.....
“ 25-lb. pails.....	.....	.....	1 00	.....	.....	.....
“ 38-lb. pails.....	.....	.....	1 40	.....	.....	.....
Molasses—						
New Orleans.....	31	24	45	26	28	35
Barbadoes.....	31	.....	.....	27	29	.....
Porto Rico.....	23	25	38	42	32	34
Antigua.....	22	23	.....	25	28	.....
St. Croix.....	.....	.....	.....	27	28	.....

TEAS

Black—						
Congou—Half-chests Kalsow, Moning, Paking.....	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Caddies Paking, Kaisow.....	14	40	18	50	15	40
Indian—Darjeelings.....	35	55	35	55	30	50
Assam Pekoes.....	20	40	20	40	18	40
Pekoe Souchong.....	18	25	18	25	17	24
Ceylon—Broken Pekoes.....	35	42	35	42	34	40
Pekoes.....	20	30	20	30	20	32
Pekoe Souchong.....	17	35	17	35	17	28
China Greens—						
Gunpowder—Cases, extra firsts.....	42	50	42	50	.....	.....
Half-chests, ordinary firsts.....	22	28	22	28	.....	.....
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50	.....	.....
Cases, small leaf, firsts.....	35	40	35	40	.....	35
Half-chests, ordinary firsts.....	22	28	22	28	.....	28
Half-chests, seconds.....	17	19	17	19	.....	.....
“ thirds.....	15	17	15	17	.....	.....
“ common.....	13	14	13	14	.....	22
Ping Sueys—						
Young Hyson—½-chests, firsts.....	28	32	28	32	30	40
“ “ seconds.....	16	19	16	19	.....	.....
Half-boxes, firsts.....	28	32	28	32	.....	.....
“ seconds.....	16	19	16	19	.....	.....
Japan—						
½-chests, finest May pickings.....	38	40	38	40	.....	38
Choice.....	32	36	32	36	.....	35
Finest.....	28	30	28	30	.....	40
Fine.....	25	27	25	27	.....	.....
Good medium.....	22	24	22	24	.....	20
Medium.....	19	20	19	20	.....	25
Good common.....	16	18	16	18	.....	.....
Common.....	13	15	13½	15	.....	15
Nagasaki, ½-chests Pekoe.....	16	22	16	22	.....	20
“ “ Oolong.....	14	15	14	15	.....	.....
“ “ Gunpowder.....	16	19	16	19	.....	.....
“ “ Siftings.....	7½	11	7½	11	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ “.....	.....	1 60	1 60	1 60	1 60	1 60
“ 2-hoop, “ No. 2.....	.....	1 40	1 40	1 40	1 40	1 40
“ 3-hoop, “ “.....	.....	1 55	1 55	1 55	1 55	1 55
“ 3-hoop, painted, No. 2.....	.....	1 40	1 40	1 40	1 40	1 40
Tubs, No. 0.....	.....	8 00	8 00	8 50	9 50	10 50
“ 1.....	.....	6 50	6 50	6 50	7 00	7 50
“ 2.....	.....	5 50	5 50	5 50	6 00	6 50
“ 3.....	.....	4 50	4 50	4 50	5 00	5 50

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	15	10	14	17	19
“ pound prints.....	16	17	16	17	17	17
“ tubs, best.....	14	15	14	16	16	16
“ tubs, second grade.....	11	12½	10	14	18	20
Creamery, tubs.....	18½	18	18½	17	18	20
“ prints.....	20	19	21	18	20	20
Cheese.....	8½	8½	8½	8½	9	10

PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7½	8	8½	8½
Smoked Meats—				
Breakfast bacon.....	12	11	12	12½
Rolls.....	9	8½	9	10½
Hams.....	10½	13	10½	11½
Shoulder hams.....	10	8½	8½	9
Backs.....	11	11½	11½	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	15 50	16 00
“ short cut.....	16 00	16 50	15 50	16 25
Clear shoulder mess.....	14 00	14 50	14 00	15 00
Plate beef.....	12 50	18 00	11 00	14 50
Lard, tierces, per lb.....	8½	6¾	7	8½
Tubs.....	8½	7	7½	8½
Pails.....	8¾	9¾	7½	9
Compound, Pails.....	1 10	6½	7	7
Shortening, in 60-lb. tubs.....	6 25	5 50	6 00	7½
Dressed hogs, light.....	6 25	5 50	6 00	7½

GREEN FRUITS

Oranges, California seedlings.....	3 50	4 00	.....	3 50	3 75	.....	3 00
“ Mediterranean sweets.....	3 50	4 00	.....	4 00	4 25	.....	.....
Lemons, Messina, per box.....	4 50	5 00	7 50	8 00	6 00	6 50	4 25
“ Verdilla, “.....	.....	6 00	6 50	.....	.....	.....	.....
Bananas, per bunch.....	1 00	1 75	1 00	1 65	1 50	2 25	2 75
Apples, per bbl.....	1 50	2 00	1 50	2 25	1 50	2 00	4 50
Blackberries.....	5	7	.....	.....	.....	.....	.....
Canadian Apples, per basket.....	.....	10	30	.....	.....	.....	.....
“ Peaches, “.....	50	65	35	1 00	1 00	.....	.....
“ Pears, “.....	30	40	25	65	.....	.....	.....
“ Plums, “.....	20	30	30	75	40	50	.....
“ Grapes, “.....	.....	13	20	35	50	.....	.....
Red Peppers, “.....	.....	45	75	.....	.....	.....	.....
Sweet Potatoes.....	.....	50	.....	.....	.....	.....	.....
Blueberries, 24-qt. box.....	1 25	1 50	1 50	1 75	.....	.....	.....
Cal. Peaches (20-lb.).....	.....	1 25	.....	.....	.....	.....	.....
“ Pears (50-lb.).....	2 75	3 00	.....	3 00	3 10	.....	.....
“ Plums (4-basket).....	1 35	1 75	.....	1 25	1 75	.....	.....
Watermelons, each.....	.....	.....	.....	45	50	.....	.....
Muskmelons, per basket.....	.....	20	35	.....	.....	.....	.....
Tomatoes, Can., per basket.....	30	50	20	30	40	50	4 00
Bartlett Pears.....	.....	3 50	4 00	5 00	6 00	.....	.....

NUTS

Brazil.....	12	13	12½	14	12	12½	10
Valencia shelled almonds.....	25	27	22	24	.....	25	35
Tarragona almonds.....	10½	11½	10	11	11	12	12
Peanuts (roasted).....	6½	9	7	10	9	10	9
“ (green).....	5½	8	.....	9	.....	10	15
Cocoanuts, per sack.....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz.....	60	70	.....	70	.....	.....	.....
Grenoble walnuts.....	10½	12	10½	12	12	13	14
Marbot walnuts.....	8	9	9	10	9	10	.....
Bordeaux walnuts.....	8	9	9	9	9	10	.....
Sicily filberts.....	8	9	8	9	8	10	12
Naples filberts.....	10	11	10	11	10	11	.....
Pecans.....	8½	12	8	11	11	12	.....
Shelled Walnuts.....	18	20	.....	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs.....	12	15	12	14	14	15	13	15
“ in 5-lb. cans.....	15	16	14	15	15	16	.....	.....
“ whole.....	11	13	11	13	12	13	10	15
Pepper, white, ground, in kegs.....	20	26	18	24	24	26	25	35
“ in 5-lb. cans.....	20	22	20	26	20	22	.....	.....
“ whole.....	17	25	17	24	20	22	.....	.....
Ginger, Jamaica.....	20	25	18	25	20	25	.....	.....
Cloves.....	15	20	14	35	18	20	.....	.....
Pure mixed spice.....	25	30	25	30	25	30	.....	.....
Cassia.....	25	40	20	40	18	20	20	25
Cream tartar, French.....	25	27	24	25	20	22	.....	.....
“ best.....	28	30	25	30	25	30	.....	.....
Allspice.....	15	17	13	16	13	14	18	20

PETROLEUM

Canadian.....	12	.....	13½	16	16½	.....	.....
Sarnia water white.....	12	13	.....	15	17	17½	.....
Carbon safety.....	17	.....	.....	.....	.....	.....	.....
American water white.....	17	17½	.....	16½	19	19½	.....
Pratt's Astral, in bulk.....	18	19	.....	16	.....	.....	.....

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	17½	18	13½	15	11	12	10	15
“ held.....	15	16½	7	10	.....	.....	.....	.....
Poultry—chickens, dressed.....	*5	8	30	50	30	60	.....	.....
Geese, per lb.....	.....	.....	.....	70	1 00	.....	.....	.....
Ducks, per pair.....	*8½	9	50	75	50	1 00	.....	.....
Turkeys, per lb.....	.....	10	11	10	14	.....	.....	.....
Game—Hares, per pair.....	.....	.....	.....	25	30	.....	.....	.....
Honey, comb, per doz.....	1 50	1 75	80	1 35	1 50	1 75	.....	.....
“ light color, 60-lb tins.....	7	8	6	6½	7	8	.....	.....
“ 5 and 10-lb tins.....	7	8	6	7	8	10	.....	.....
“ buckwheat.....	5½	6½	2	3	5	6	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3¾	3¾	3 62½	3 75	4½	4½
Patna, per lb.....	.....	5	5½	6	5	6	.....	.....
Japan.....	6	6¼	6	6½	5	6	.....	5½
Imperial Seeta.....	5	6	4½	5½	5	6	.....	.....
Extra Burnmah.....	.....	4¼	4¾	4¾	4	5	.....	.....
Sago, extra.....	6½	7	6	6½	6	7	.....	.....
“.....	3½	4	3½	4½	5	6	.....	4
Tapioca.....	4	4½	3¾	4½	5	6	.....	.....

SODA

Bl-carb, standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	55	90	.....	.....
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00	.....	.....

THE CHALLENGE

You cannot obtain anything **Purer, Whiter,**
or of greater **Delicacy of Flavor** than

Brantford . . Prepared Corn



It is composed of the Finest Parts of White Southern Corn; has not been fermented or undergone any chemical treatment, being refined with Spring Water Only.

Each package is wrapped with tissue paper, and comes off the retailer's shelf as fresh in appearance as the day it was packed.

Get your **CELLULOID STARCH** delivered free of freight by ordering **BRANTFORD STARCH** next time you want ten boxes.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

FRUITS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Foreign—				
Currants, Provincials, bbls...	5 3/4	6	5 1/2	7 1/4
" " 1/2-bbls	5 1/2	6	5 1/2	7 1/4
" " Filiatras, bbls	6 1/4	6 1/4	6 1/4	7 1/4
" " 1/2-bbls	6 1/4	6 1/4	6 1/4	7 1/4
" " cases	6 1/4	6 1/4	6 1/4	7 1/4
" " 1/2-cases	6 1/4	6 1/4	6 1/4	7 1/4
" " Patras, bbls	6 1/4	6 1/4	6 1/4	7 1/4
" " 1/2-bbls	6 1/4	6 1/4	6 1/4	7 1/4
" " cases	6 1/4	6 1/4	6 1/4	7 1/4
" " 1/2-cases	6 1/4	6 1/4	6 1/4	7 1/4
Vostizas, cases	7 1/2	8	7 1/2	8
Dates, boxes	4	6	5	6
Figs, 4-crown				
" " 5-crown				
" " 7-crown				
" " 9-crown				
" " natural, bags				
Prunes, Splinx, B's				
" " A's				
" " California, 40's	10	11	8 1/2	10
" " 50's	8	9	8 1/2	8
" " 60's	7 1/2	8	7 1/2	7
" " 70's	7	8	7 1/2	7
" " 80's	6	7	6 1/2	7
" " 90's	5	6	5 1/2	6 1/2
Raisins, Valencia, off stalk	5	5 1/2	4 1/2	5
" " Fine off stalk	5	5 1/2	4 1/2	5
" " Selected	5 1/4	6 1/4	6	6
" " Layers	6	7	6 1/2	8
" " Sultanas	9 1/2	12	8	10
" " Cal. L.M., 3-crown	7	8	7 1/2	8 1/2
" " 4-crown	7 1/2	8 1/2	7 1/2	8 1/2
Domestic—				
Apples, dried, per lb	6 1/2	7	5	6
" " evaporated	9	10	10	10 1/2
Cal. Evaporated Fruits—				
Apricots, 50-lb. boxes	9	10	10	11 1/2
" " 25-lb. boxes	9	10	10	11 1/2
" " cartons	13	14	13	14
Peaches, 25-lb. boxes	10	12	9	10 1/2
" " 1-lb. cartons	12	13	12	13

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 60	\$2 25	\$1 40	\$1 50	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans	2 75	4 10	2 50	2 60	2 75	3 00	2 75	3 00
" " 4-lb. cans								
" " 6-lb. cans	9 00	13 00		8 00	8 75	9 25		
" " 14-lb. cans	18 25	28 15		18 00	20 00	21 00		
Minced callops, 2-lb. can	2 60	2 70		2 60	2 75	2 80		
Lunch tongue, 1-lb. can	3 50	3 75	3 20	3 25	3 35	3 35	6 50	7 00
" " 2-lb. can	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50		2 50	2 50			
" " 2-lb. can	4 00	4 25		4 00	4 00			
Soups, assorted, 1-lb. can	1 50	2 00		1 50	1 40	1 50		
" " 2-lb. can	2 25	3 00		2 20	2 25	2 30		
Soups and Boull., 1-lb. can	1 75	1 80		1 80	1 75	1 80		
" " 6-lb. can	4 25	3 50		4 50	4 25	4 50		
Sliced smoked beef, 1/2-lb. cans			1 65	1 70	2 00			
" " 1-lb. cans			2 80	2 95	3 25			

COFFEE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	29	23	28
Old Government Java	27	31	22	30
Rio	10	11	7 1/2	12
Plantation Ceylon	29	31	26	30
Porto Rico	24	28	22	25
Gautemala	24	26	22	25
Jamaica	18	22	15	20
Maracaibo	13	15	14	20

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$ 95	\$1 00	\$1 10	\$2 25	\$2 50
" " gallons	2 40	2 75	\$2 25	2 50	2 40	2 50	3 50
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	3 25
Blueberries, 2's	80	90	75	85	85	95	2 00
Beans, 2's	70	95	70	95	90	95	1 80
Corn, 2's	90	1 00	80	85	80	85	2 15
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	4 00
Peas, 2's	90	95	70	75	80	85	2 25
" " sifted	1 14	1 20	85	1 00	1 15	1 20	2 40
" " extra sifted	1 25	1 40	1 00	1 25	1 30	1 50	2 75
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	3 00
" " "	2 25	2 40	2 00	2 40	2 20	2 40	5 00
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50
" " 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 75	1 90	3 50
" " 3's	2 50	2 75	2 50	2 75	2 50	2 75	5 50
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	3 00
" " Lombard	1 30	1 50	1 20	1 50	1 30	1 50	
" " Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	
Pumpkins, 3's	75	85	70	80	90	1 00	2 50
" " gallon	2 10	2 25	2 10	2 25	2 10	2 25	2 00
Raspberries, 2's	1 50	1 90	1 40	1 50	1 50	1 75	2 75
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	3 50
Succotash, 2's	1 10	1 15		1 15	1 10	1 15	
Tomatoes, 3's		1 20	1 00	1 05	1 10	1 20	3 20
Lobster, tails	2 50	2 95		2 50	2 50	2 60	11 00
" " 1-lb. flats	2 75	3 00		3 00	1 25	1 30	11 50
" " 1/2-lb. flats				1 60			
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25	
Salmon, sockeye, tails	1 15	1 25	1 30	1 40	1 00	1 20	4 50
" " flats	1 30	1 45	1 40	1 50	1 30	1 35	
" " Horseshoe	1 20	1 25		1 40		1 25	
" " Clover	1 20			1 40			
" " Leaf	1 45			1 50			
Cohoos	1 00			1 20			
Sardines, Albert	10 1/2	11		12	95	1 00	4 25
" " "	20	21	20	21	20	21	21
" " Sportsmen	11 1/2	12		12 1/2		12	12 1/2
" " "	19	20		21	20	21	21 1/2
" " key opener	10	11	10 1/2	11	16	18	
" " "	16	18	18 1/2	23	10	11	
" " other brands	23	35	16	17	16	17	
" " P. & C., 1/4's	23	25	23	25	23	25	
" " "	33	36	33	36	33	36	
" " American, 1/4's	4	5		5	4	5	
" " "	9	11		11	10	11	
" " Mustard, 1/2 size, cases							
" " 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	
Fruit in glass jars					4 25	4 50	
Haddies			1 10	1 20	1 00	1 10	
Klippered Herrings	1 40	1 50	1 15	1 60	1 10	1 15	1 90
Herring in Tomato Sauce	1 35	1 45	1 20	1 60		2 00	1 90

**"Just
as
Good"**

Experiment with uncertain quality if you are so disposed—disappoint your customers with substitutes if you choose; all this is your privilege of course. But if you want your customers to feel more and more like trading with you, do your part by handing out just what they ask for. Give them

Tillson's Pan=Dried Rolled Oats

if they ask for them, and if they fail to find them as advertised in the daily press, throw the burden of your customers' ill-feeling on to us. If you give them something else "just as good" YOU have to stand the blame.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the
quality guaranteed by us.

All orders promptly attended to.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

(40)

W. H. Malkin & Co.

WHOLESALE . . .

Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions
and groceries.

137 Water St., VANCOUVER, B.C.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles
of a business or personal nature of interest to subscribers in
this department.

Politicians can obtain from it everything the papers say about themselves on any subject
in which they are interested. Business men learn of new openings for trade, pointers to sell
goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted,
reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly
contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club
members, society, etc., and we are prepared to address and mail circulars or letters to these
at any time.

The Press Clipping Bureau, Board of Trade, Montreal



HEADQUARTERS . . .

FOR EXTRA CHOICE

Hams, Bacon,
Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

The Best

That can be produced and that
money can buy. . .

RICE'S PURE SALT

Absolutely Pure. Uniform in Grain. Beautiful in Color. Excellent in Keeping Qualities.

YOU WANT IT!

We make it **for all** purposes, and ship in handsomest packages on the market.

Don't Wait!

But write to-day for prices or samples. We'll do the rest. . . .

Sole Manufacturers

THE NORTH AMERICAN CHEMICAL CO.

Limited

Goderich, Ont.

NEW FRUIT



We offer, to arrive by direct steamer,
about the 15th of October :

FROM MESSRS. TRENOR & CO., DENIA

2,000 half-boxes Aranda F.O.S.		Valencia Raisins	
500	"	Blue Eagle F.O.S.	" "
1,000	"	Blue Eagle Selected	" "
500	"	Blue Eagle 4-Crown Layer	" "

FROM MR. JUAN FERCHEN, DENIA

3,000 half-boxes F.O.S.		Valencia Raisins	
1,000	"	Selected	" "
1,000	"	4-Crown Layer	" "

These brands are known to be equal to the best imported and Trenor's shipments last year were recognized as the finest in the market.

Prices are low, the market is firm, so do not delay, remember last year.

TO ARRIVE ABOUT THE END OF OCTOBER,

1,000 Tapnets of Comadre Figs.

Natural Figs being very high this year, the Comadre will be very desirable, especially as the quality is very good. We will give you a low price on this shipment—ask for it.

First deliveries of new raisins were made by us last Tuesday. We have only a few left. If you want any, come at once.

L. CHAPUT, FILS & CIE., Montreal.

MANITOBA MARKETS.

WINNIPEG, Sept. 12, 1898.

THE past week has been cold and wet, quite unfit for threshing. Consequently there is no change in the wheat situation. To-day, the weather is extremely fine with every appearance of being settled, so that in all probability threshing will be in full swing by the middle of the week.

The first car of Ontario fruit, packed on the California principle, reached Winnipeg on Saturday. The shipper is Mr. Jemmett, of Grimsby, Ontario, who came forward with the car. The shipment included pears, plums and grapes. The pears were all paper wrapped and packed in the oblong cases, precisely similar to the California package. The fruit was in fine condition and demonstrates that all that is required for Ontario fruit is proper packing, in order to bring it here in perfect condition. Part of the car was devoted to tomatoes. These were wrapped in paper and packed in crates, similar to those used for California peaches. The tomatoes are probably the finest ever shown on this market and were in absolutely perfect condition. The one defect in the shipment was that the strapping of the cases had not been quite securely nailed at one end so that some of the crates were thrown out of position.

As mentioned last week, the J. Y. Griffin Co., are opening up retail houses through the city. These will be known as supply stores, and will carry, in addition to fresh meat, all kinds of perishable food stuffs, and will have a complete refrigerator system so

that the goods will be put on the market in first-class shape. They will handle the meat from the new abattoir.

The grocery trade is good, but without excitement or change for the week. Few of the new canned goods have arrived, and heavy Fall orders will not begin to move until these come in. The only new canned goods as yet on the market are peas, corn, raspberries and strawberries.

CANNED GOODS—There is no change in price from last week, except an advance in raspberries, which are now quoted at \$2.75 to \$3. Tomatoes are very firm, and offerings from packers are light. Canned meats have fallen off, as the sales here are always light with the advance of cooler weather. Owing to the short pack, canned salmon has advanced \$1 per case.

FISH—New cod is selling at 6½ to 7c., and herring at \$3.60 to \$3.75 the half barrel. Finnan haddies will not arrive for another month. Smoked herrings are 16½c. the small box.

EVAPORATED FRUITS—This market is remarkably firm. As people have not yet grown accustomed to the advanced prices sales are light, and there is a demand for inferior fruit, such as nectarines and a lower grade of peaches, fruits which will sell for 8½ to 9½c. per lb. However, this cannot last long, as the supplies of these are limited and cannot be renewed. Apricots are quoted at 13c. for first-class old stock; new, to arrive, 15 to 16c. Evaporated apples will be little, if any, lower than last year.

PRUNES—No new fruit yet in market. First-class old stock, small sizes, 5 to 6c.; larger sizes, 6½ to 9c. Reports indicate

that while in California there is a fair crop of small sizes, large sizes will be short, and a further advance is looked for with the new stocks.

TEAS—The advance on low-grade Japans is now declared to be from 2½ to 3c. per lb. Advance on higher grades has not yet been declared.

COFFEE—Market is firm, but dull, at 8½ to 9½c., according to grade, for Rios.

SUGAR—Has again advanced 1-16c. per lb. Granulated, 5 3-16c.; yellows, 4 7-16. to 5c.

BUTTER—No change in situation or price; 18 to 18½c. is quoted, though one or two small deals went through this week at an advance on this figure. Dairy, 13½c., Winnipeg.

CHEESE—We quote 9 to 9½c. Considerable Ontario cheese is coming in. One house received two carloads on Saturday morning, and have a third in transit. Local dealers are still holding for higher figures.

EGGS—We quote 13½c., Winnipeg. Supply for last week has been liberal.

GREEN FRUITS—Market is well supplied in all lines. Peaches were short during the week, but are now in full stock, price, \$1.25; plums, \$1 to \$1.25, according to variety; Ontario plums, 75c. per 20-lb. basket. Ontario grapes are arriving, and in fair condition. Moselle, 40c.; Concord, 35c. per basket. Ontario pears, 60 to 75c. per basket.

ALMONDS—Orders for import are placed at figures considerably in advance of last year, and there is some difficulty in placing import orders at anything like reasonable figures.

Received
for Curren & Co.
Sept 17/98
arcade printing



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing ¾ lb. will make over 1½ lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto

Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case.



Boston Laundry Starch, \$3.20 per case.
Toledo Corn Starch, 2.50 "

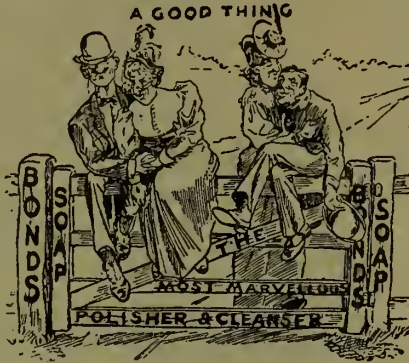
Special discount on five and ten case lots, which may be assorted.

The F. F. DALLEY CO., Limited
Hamilton, Canada.

A GOOD THING

~~~~~FOR GROCERS~~~~~

## BOND'S



## SOAP

THE MOST MARVELLOUS  
CLEANSER AND

POLISHER IN THE  
WORLD.

$33\frac{1}{3}$  per cent. profit for grocers. A saving of 60 per cent. for their customers.

## BOND'S SOAP

is a record breaker, has beaten all comers.  
IMAGINE GIVING YOUR CUSTOMERS  
16 OUNCES of a perfect polishing and  
cleansing soap, that will not scratch

the silver, for 10 CENTS, AGAINST 10 OUNCES of a coarse, gritty soap that  
retails for 10 cents.

## BOND'S SOAP

makes Tin like Silver, Copper like Gold, Brass like glass,  
Paint New, Kitchen and Dairy Utensils Clean and Bright,  
Silver Beautiful, Bright parts of Cycles, Harness, and Machinery equal to new.

### MAKES NO SCRATCHES.

MANUFACTURED  
IN ENGLAND.

$33\frac{1}{3}$  per cent.  
for the retailer.

### Note Prices and Weight

$33\frac{1}{3}$  per cent.  
for the retailer.

\$7.50 per case, containing 100 large 16-ounce Bars, to retail at 10 cents each  
3.75 per case, containing 100 half 8-ounce Bars, to retail at 5 cents each

## BOND'S SOAP

is unexcelled for scouring stone steps and tiled pavements;  
for washing floors, linoleum, and paint; for **Removing  
Dirt and Grease** from everything. . . . .

It Will be a Pleasure for us to mail a sample to you. Note our Ads. in  
the daily papers.

Canadian Depot: No. 1 St. Helen St., MONTREAL.

Toronto Office: Victoria Street, TORONTO.

## Canadian Vinegar in Britain.

O. Haaz & Co., of Kingston, Ontario, shipped, last May, 110 gallons of proof vinegar to Glasgow, Scotland, as a trial consignment. The same was tested along with German, French and other vinegars, and the fact that the firm received last week an order to ship about 1,000 gallons of proof vinegar, equal to 1,500 gallons ordinary table vinegar, is sufficient to prove the high standard of excellence their goods must have maintained to compete with these old country vinegars. (37)

# FRUIT JARS

We quote, subject to being still in stock:

|             |   |   |                     |
|-------------|---|---|---------------------|
| PINTS       | = | = | at \$4.75 per gross |
| QUARTS      | = | = | at 5.75 " "         |
| HALF GALLON |   |   | at 7.75 " "         |

F.O.B. LONDON

TERMS—Cash, Draft at par, or P. O. Order to accompany order, at these prices.

**I. M. MAYELL & CO.**

LONDON, ONT.

(37)

**TOP  
QUALITY**



Rose & Laflamme,



**BOTTOM  
PRICE**



Montreal.

2411199

## Hold Your Trade and Get More

By keeping the best goods in stock.

The grocer's stock, of which the best coffee does not form a part, is incomplete.

"SEAL BRAND" Coffee the standard of excellence, will increase your business.



# Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

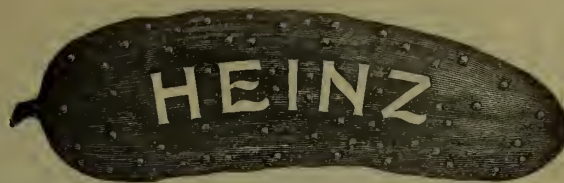


WILL TICKLE THE SAUCIEST PALATE.

# PATERSON'S WOR'STER SAUCE

ossesses a  
eculiar  
iquancy and zest  
leasing the Consumer, and  
roviding a satisfactory  
rofit to the Grocer.  
repared by R. PATERSON & SONS,  
roprietors and Manufacturers of  
ATERSON'S "Camp" Coffee Essence.  
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



## Pickles.

Everyone who uses them knows how good they are—every grocer who handles them knows how well they sell—Heinz's Baked Beans with Tomato Sauce.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

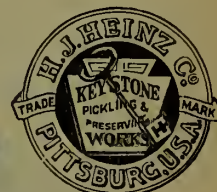
For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE*  
always bear this  
Keystone trade-mark.



THE SUPERIORITY OF.....

## Millar's Paragon Cheese

IS EASILY RECOGNIZED,  
AND GENERALLY ADMITTED

*The First on the Market*  
*The First in Quality*  
*The First Always*

THE T. D. MILLAR CHEESE CO.  
Ingersoll, Ont.

## CIGARS

There is profit in selling cigars,  
if you handle popular and reliable  
brands. There is money in selling

## J. Bruce Payne's Cigars

because every smoker knows them,  
and those who have tried them  
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

## CHEERFULNESS AND LONGEVITY.

"MEN are not made to hang down either heads or lips," says a modern writer, "It is the duty of everyone to extract all the happiness and enjoyment he can without and within him, above all, he should look on the bright side of things. As well might fog, and cloud, and vapor hope to cling to the sun-illuminated landscape, as the blues and moroseness to remain in any countenance when the cheerful one comes with a hearty 'good-morning.' Don't forget to say it, with a smile, to all you meet. A busy life cannot be otherwise than cheerful. Frogs do not croak in running water."

"I have told you," says Southey, "of the Spaniard who always put on spectacles when about to eat cherries, in order that the fruit might look larger and more tempting. In like manner I make the most of my enjoyments; and though I do not cast my eyes away from my troubles, I pack them in as small a compass as I can for myself, and never let them annoy others." We all know the power of good cheer to magnify everything.

When Garrison was locked up in the Boston city jail, he said he had two delightful companions—a good conscience and a cheerful mind. It was Lincoln's cheerfulness that enabled him to stand up under the terrible load of the Civil War. His jests and quaint stories lightened the gloom of the darkest hours of the nation's peril.

About two things we should never fret, that which we cannot help, and that which we can help. Better find one of your own faults than ten of your neighbor's.

Henry Ward Beecher was the greatest joker in college, and shocked many church people because he was so full of fun. His sister, Harriet Beecher Stowe, said he was like "a converted bobolink who should be brought to judgment for short quirks and undignified twitters and tweedles among the daisy-heads, instead of flying in dignified paternal sweeps like a good swallow of the sanctuary, or sitting in solemnized meditation in the depths of pine trees like the owl." Solemnity was regarded then as evidence of Christian character; but this preacher has done much to show that religion is the most beautiful thing in the world.

Helen Hunt says there is only one sin that seems to be everywhere, and by everybody is underestimated and quite too much overlooked in valuations of character. It is the sin of fretting. It is as common as air, as speech; so common that unless it rises above its usual monotone we do not even observe it. Watch an ordinary coming together of people, and we see how many minutes

it will be before somebody frets—that is, makes more or less complaint of something or other, which probably everyone in the room, or car, or on the street corner, knew before, and which most probably nobody can help. Why say anything about it? It is cold, it is hot, it is wet, it is dry, somebody has broken an appointment or ill-cooked a meal; stupidity or bad faith somewhere has resulted in discomfort. There are plenty of things to fret about. It is simply astonishing how much annoyance and discomfort may be found in the course of everyday living, even of the simplest, if one only keeps a sharp eye on that side of things. Some people seem to be always hunting for deformities, discords and shadows, instead of beauty, harmony and light. We are born in trouble, as sparks fly upward. But even to the sparks flying upward, in the blackest of smoke, there is a blue sky above, and the less time they waste on the road, the sooner they will reach it. Fretting is all time wasted on the road.—Pushing to the Front.

## COLORED SPOTS IN CHEESE.

NUMEROUS enquiries have been received by the Dairy Division, Bureau of Animal Industry, United States Department of Agriculture, concerning the "disease" of cheese, sometimes called "cheese rust," which is more or less prevalent in certain sections of the country, and has caused considerable annoyance and loss to some factories and dealers.

From about fifty reports received, the following facts are gathered: The affection is noticed where white, or uncolored, cheese is made. It may not appear until after the cheese is sold, but is usually first discovered from one to three weeks after the curd is pressed, when there may be seen a number of red to reddish yellow spots on the outside and throughout the body of the cheese; the spots may be detected with the aid of a microscope some time before they are visible to the naked eye. These sometimes seem to be in irregular layers, and when a trier is inserted piercing the layers rings appear on the plug withdrawn. If a cheese affected in this way is cut across the layers it is found to be streaked.

The spots increase in size from day to day, and vary from mere specks to large patches; they are chiefly in the open spaces, or cells, or interstices, between the pieces of curd, and sometimes resemble a sprinkling of iron rust or red pepper. In some cases, they are described as being the size of small shot, and are scattered through the cheese as though "they had been dropped into the curd while putting to hoop." In other cases, they are as large as silver quarters, and, occasionally, on the outside of the

cheese, especially at the ends which come in contact with the shelves, there are colored patches as large as one's hand. The trouble occurs in hot weather, and is at its worst in July and August. Sometimes it affects only a part of the output of a factory, but if it gains a good foothold it is liable to be found in the entire product.

An investigation of an outbreak of colored spots in a Canadian factory, resulted in the discovery that imperfect drainage was the source of low organic life, and that the bacilli about the drains closely resembled those found in the spotted cheese. A culture of the bacilli was introduced into milk free from infection, and then the milk made into cheese; within a few days the spots appeared. The germs are easily carried or transferred from the place of development to a factory. The remedy is absolutely perfect sanitary conditions in and about the buildings, and absolute cleanliness in the care and use of materials and tools about the factory. In one factory, which had been troubled for several years, the difficulty disappeared with a change of operators; the new man gave everything a thorough cleaning, and saw nothing of rust spots. In another case the renovation, and, in fact, the reconstruction of a factory, failed to remedy the trouble, which was finally located in the dairies of some of the patrons.

Absolute cleanliness in and about a store-keeping food, is the only insurance against bacteria, which are nature's scavengers seeking the destruction of impure stuff. Many of the losses connected with the grocery business can be eliminated by having perfect sanitary conditions about the store, inside and out.

## ADVERTISERS DEFACING NATURE

It is said that many people in Maine are so offended at the advertisements painted on boards and barns along country roads that they refuse to deal with the firms which so advertise.—New York Tribune.

Everywhere there are people who silently protest against the placing of advertisements of obesity pills, purgatives, soaps, etc., upon the landscape, whether it is a sign painted on Storm King, or a board panel in a smiling meadow by the roadside or along the railway. We know of consumers who boycott in their homes articles so advertised, believing it an offence against Nature and an intrusion on their right which they can only resent by ignoring the articles so advertised. At the same time, it is certain that others have their minds impressed with articles so advertised, and, naturally, when in need of them, instinctively recall the name of the articles advertised on or near the highway.

Like all debatable questions, it has two sides, both of which advertisers are bound to consider.—American Grocer.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE  
TOBACCO  
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.  
OSHAWA, ONT.

## FANCY



MOUNT  
ROYAL  
MILLS

INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ

D. W. ROSS CO.  
Agents

## RICES



## THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

**W. P. DOWNEY**

Sole Agent for Canada.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**

34 Yonge St., TORONTO

## DON'T BUY

— YOUR —

## JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

**GEORGE FOSTER & SONS**

BRANTFORD, ONT.



ASK FOR

## MOTT'S

# DUNN'S PURE MUSTARDS

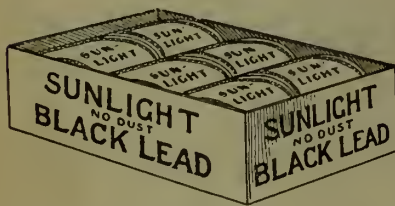
are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**

## *Eddy's Standard*

Automatic, Self-opening, Square-bottomed

## *Grocery Bags*

Are now offered in

## *Open Competition*

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

# THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,  
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



# HELLO!

We claim for

## KEEN'S D. S. F. MUSTARD

One hundred and fifty-six  
years' splendid reputation.

This should mean **KEEN'S**  
and nothing but **KEEN'S**.



## Current Market Quotations for Proprietary Articles.

Sept. 15, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

PURE GOLD.

|                                      |         |
|--------------------------------------|---------|
| 3 oz. cans, 4 and 6 doz. in case     | 88      |
| 4 oz. cans, 4 and 6 doz. in case     | 95      |
| 6 oz. cans, 2 and 4 doz. in case     | 1 49    |
| 8 oz. cans, 2 and 4 doz. in case     | 1 80    |
| 12 oz. cans, 2 and 4 doz. in case    | 2 70    |
| 16 oz. cans, 2 and 4 doz. in case    | 3 60    |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 10    |
| 4 lb. cans, 1 doz. in case           | 14 40   |
| 1 lb. cans, 1 doz. in case           | 18 00   |
| Cook's Friend—                       |         |
| Size 1, in 2 and 4 doz. boxes        | \$ 2 40 |
| " 10, in 4 doz. boxes                | 2 10    |
| " 12, in 6 "                         | 80      |
| " 2, in 6 "                          | 70      |
| " 3, in 4 "                          | 45      |
| Pound tins, 3 doz. in case           | 3 00    |
| oz. tins, 3 "                        | 2 40    |
| oz. tins, 4 "                        | 1 10    |
| lb. tins, 2 "                        | 14 00   |
| Diamond—                             |         |
| 1 lb. tins, 2 doz. in case           | 1 20    |
| 1/2 lb. tins, 3 "                    | 90      |
| 1/4 lb. tins, 4 "                    | 60      |

THE F. F. DALLEY CO.

|                                                |        |
|------------------------------------------------|--------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5    |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00   |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55   |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

### JERSEY CREAM BAKING POWDER.

|                          |      |
|--------------------------|------|
| 1/2 size, 5 doz. in case | 40   |
| 1/4 " 4 " "              | 75   |
| 1/2 " 3 " "              | 1 25 |
| 1 " 2 " "                | 2 25 |

### SNOW DRIFT BAKING POWDER.

|                              |               |
|------------------------------|---------------|
| 1/4 lb. tins, 4 doz. in case | per doz \$ 75 |
| 1/2 " 3 " "                  | 1 20          |
| 1 " 2 " "                    | 2 00          |
| 3 " 1 " "                    | 6 50          |
| 5 " 1/2 " "                  | 10 00         |
| 1 lb. boxes                  | per lb. 16    |
| 35 lb. pails                 | " 16          |



### BLACKING.

P. O. FRENCH BLACKING

|                      |        |
|----------------------|--------|
| No. 4, 1/4 grs. bxs. | \$4 00 |
| " 6, 1/4 " "         | 4 50   |
| " 8, 1/4 " "         | 7 25   |
| " 10, 1/4 " "        | 8 25   |
| " 10, Jet Enamel     | 8 25   |

THE F. F. DALLEY CO.

|                                          |        |
|------------------------------------------|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " "                        | 3 60   |
| No. 3 " "                                | 4 50   |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " "                               | 9 00   |
| Vunan Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

THE ALPHA CHEMICAL CO.

|                                   |           |
|-----------------------------------|-----------|
| Shoe Dressing— in 1/4 gross cases | Per Gross |
| French Oil in 3-doz. cases        | \$ 22 00  |
| Reliable Shoe Dressing            | 9 00      |
| Ecliptic Combination tan          | 12 00     |



Shoe Blacking—

Reliable French Blacking, No. 5

Blacking, No. 4

United Service Blacking No. 4

United Service Blacking No. 1

Patent Leather Polish No. 1 1/2

Waterproof Dublin No. 4

Alpha Metal Polish No. 2

Stove Polish—

Quickshine Polish

Electric Crown Paste

Electric Crown Lead Bar

Patent Stove Polish—

Sunlight Lead Bar 6's

Packed in 1/2 gross cases

Sunlight Liquid, 1/2 gross cases

Moody's Black Lead 3's

1/2 gross case

Reliable Stove Pipe Varnish

1/4 gross cases

Quickshine Pipe Varnish

1/4 gross cases

Sunlight Black Lead

Sunlight Black Lead

Quickshine Pipe Varnish

1/4 gross cases

pressed top tins.

per gross

12 00

12 00

9 00

12 00

12 00

12 00

12 00

12 00

### BIRD SEEDS

BART. COTTAM & CO.

|                                     |          |
|-------------------------------------|----------|
| Cottams, " with Patent Bird Bread   | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Outleish Bone        | 0 04 1/2 |
| German, with Outleish Bone          | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03     |

THE F. F. DALLEY CO.

|                                          |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " 5c. " 48 " "                           | 0 03     |

### BLUE.

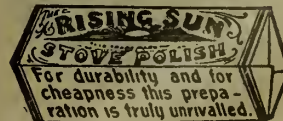
KEEN'S OXFORD.

|                                   |        |
|-----------------------------------|--------|
| Per lb.                           | per lb |
| In 10 box lots or case            | \$0 17 |
| Reckitt's Square Blue, 12-lb. box | 0 16   |
| Reckitt's Square Blue, 5 box lots | 0 17   |
| Reckitt's, per box                | 1 15   |

### BLACK LEAD.

|                                                                            |  |
|----------------------------------------------------------------------------|--|
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |  |
|----------------------------------------------------------------------------|--|

### STOVE POLISH.



|                                             |         |
|---------------------------------------------|---------|
| Rising Sun, 6 ounce cakes, half-gross boxes | \$ 8 50 |
| Rising Sun, 3 ounce cakes, gross boxes      | 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes       | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes        | 5 00    |



# EDWARDSBURG SILVER GLOSS

## Two Laundry Specials

# BENSON'S SATIN STARCH

is a strictly fine laundry starch, guaranteed to do as good work as any other on the market. It sells at sight and always gives perfect satisfaction.

is a high grade laundry starch which we can recommend for general use in the laundry. Just give it a little prominence in your store and it will sell itself.

MANUFACTURED BY

The Edwarsburg Starch Co., Limited, Cardinal, Ont.



THE F. F. HALL CO.



Tiger Stove Polish, 1/4 gross cases.... \$3 00  
Stovepipe Varnish, 4 oz. bottles..... 1 00  
Boston Brunswick Black, 8 oz. bot's.. 1 75

Enameline.



o. 1-3 dozen in case ..... \$1 50  
o. 1-3 dozen in case ..... 7 50

### CORN BROOMS

| BOECKH BROS. & COMPANY.                | per doz. |
|----------------------------------------|----------|
| Carpet Brooms—                         | net.     |
| "Imperial," extra fine, 8, 4 strings.. | \$3 50   |
| " " " " 7, 4 strings..                 | 3 30     |
| " " " " 6, 3 strings..                 | 3 10     |
| "Victoria," fine, No. 8, 4 strings..   | 3 10     |
| " " " " 7, 4 strings..                 | 2 90     |
| " " " " 6, 3 strings..                 | 2 90     |
| "Standard," select, 8, 4 strings..     | 2 85     |
| " " " " 7, 4 strings..                 | 2 70     |
| " " " " 6, 3 strings..                 | 2 40     |
| " " " " 5, 3 strings..                 | 2 20     |

### CHEWING GUM.

| ADAMS & SONS CO.                                                | per box |
|-----------------------------------------------------------------|---------|
| Tutti Frutti, 36 5c. bars.....                                  | \$1 20  |
| " " " " (in cream pitcher) 36 5c. bars                          | 1 20    |
| " " " " (in angar bowl) 36 5c. bars                             | 1 25    |
| " " " " (in glass jar) 115 5c. pkgs.                            | 3 75    |
| Pepsin Tutti Frutti (in glass jar) 115 5c. packages.....        | 3 75    |
| Pepsin Tutti Frutti, 23 5c. packages.....                       | 0 75    |
| Round Pepsin, 30 5c. packages.....                              | 1 00    |
| Cash Register, 300 5c. bars and pkgs.                           | 15 00   |
| Cash Box, 160 5c. bars.....                                     | 6 00    |
| Tutti Frutti Show Case, 180 5c. bars and packages.....          | 6 00    |
| Variety Gum (with book in each box) 150 1c. pieces.....         | 1 00    |
| Banner Gum (English or French wrappers) 115 1c. pieces.....     | 0 35    |
| Flirtation Gum (English or French wrappers) 115 1c. pieces..... | 0 35    |
| Mexican Fruit, 36 5c. bars.....                                 | 1 20    |
| Sappota, 150 1c. pieces.....                                    | 0 90    |
| Orange Sappota, 150 1c. pieces.....                             | 0 75    |
| Black Jack, 115 1c. pieces.....                                 | 0 75    |
| Red Rose, 115 1c. pieces.....                                   | 0 75    |
| Magio Trick, (English or French wrappers) 115 1c. pieces.....   | 0 75    |

### CHOCOLATES & COCOAS.

| Cocoa—                                   | EPFSS. | per lb.  |
|------------------------------------------|--------|----------|
| Case of 14 lbs. each.....                |        | 0 35     |
| Smaller quantities.....                  |        | 0 37 1/2 |
| CADBURY'S.                               |        |          |
| Frank Magor & Co., Agents.               |        | per doz  |
| Cocoa essence, 3 oz. packages.....       |        | \$1 65   |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. |        | 0 40     |
| Rock Chocolate, loose.....               |        | 0 40     |
| " " 1-lb. tins.....                      |        | 0 42 1/2 |
| Cocoa Nibs, 11-lb. tins.....             |        | 0 35     |

### TODHUNTER, MITCHELL & CO.'S.

| Chocolate—                         | per lb. |
|------------------------------------|---------|
| French, 1/4's—6 and 12 lbs.....    | 0 30    |
| Caracas, 1/4's—6 and 12 lbs.....   | 0 35    |
| Premium, 1/4's—6 and 12 lbs.....   | 0 30    |
| Sante, 1/4's—6 and 12 lbs.....     | 0 26    |
| Diamond, 1/4's—6 and 12 lbs.....   | 0 22    |
| Sticks, grns boxes, each.....      | 1 00    |
| Cocoa—                             |         |
| Homeopathic, 1/4's, 8 and 14 lbs.. | 0 30    |
| Pearl, " " " " " " " "             | 0 25    |
| London Pearl, 12 and 18 " " "      | 0 22    |
| Rock " " " " " " " "               | 0 30    |
| Bulk, in boxes.....                | 0 18    |
| Royal Cocoa Essence, packages..... | 40      |

### JOHN P. MOTT & CO.'S.

| R. S. McIndoe, Agent, Toronto.       |              |
|--------------------------------------|--------------|
| Mott's Broma.....                    | per lb. 0 30 |
| Mott's Prepared Cocoa.....           | 0 28         |
| Mott's Homeopathic Cocoa (1/4's).... | 0 32         |
| Mott's Breakfast Cocoa in tins.....  | 0 45         |
| Mott's No. 1 Chocolate.....          | 0 30         |
| Mott's Breakfast Chocolate.....      | 0 28         |
| Mott's Caracas Chocolate.....        | 0 40         |
| Mott's Diamond Chocolate.....        | 0 23         |
| Mott's French-Can. Chocolate.....    | 0 18         |
| Mott's Navy or Cooking Chocolate..   | 0 28         |
| Mott's Cocoa Nibs.....               | 0 35         |
| Mott's Cocoa Shells.....             | 0 05         |
| Vanilla Sticks, per gross.....       | 0 90         |
| Mott's Confectionery Chocolate. 0 21 | 0 43         |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30         |

### COWAN COCOA AND CHOCOLATE CO.

|                                                                    |        |
|--------------------------------------------------------------------|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz..                            | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz..                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb....                              | 0 20   |
| Diamond Chocolate, 12 lb. boxes,                                   |        |
| 1/4 lb. cake, per lb.....                                          | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,                                |        |
| 1/2 lb. cake, per lb.....                                          | 0 30   |
| Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb..... | 0 35   |

### COCOANUT.

#### CANADIAN COCOANUT CO.

| White Moss Brand—                        |          |
|------------------------------------------|----------|
| 1/2 lb. Packages, 15 or 30 lb. cases.... | 0 27     |
| 1/4 & 1/2 lb. " " " " " "                | 0 27 1/2 |
| 1/4 " " " " " "                          | 0 28     |
| 1/4 " " " " " "                          | 0 28     |
| 1/4 " " " " " "                          | 0 29     |
| 1/4, 1/4 & 1/2 " " " " " "               | 0 29     |
| 1/8 " " " " " "                          | 0 30     |

#### Bulk—

|                                   |      |
|-----------------------------------|------|
| White Moss, 10, 15 or 20 lb. .... | 0 18 |
| Feather Strip, " " " " " "        | 0 20 |
| Ribbon, " " " " " "               | 0 18 |
| Special Shred, " " " " " "        | 0 16 |
| Macaroon, " " " " " "             | 0 16 |
| Crown Desic'd, 12, 20 25 " " "    | 0 16 |
| Special, " " " " " "              | 0 15 |

#### STANDARD COCOANUT MILLS.

|                               |       |
|-------------------------------|-------|
| Feather strips.....           | 18 21 |
| Cream shredded.....           | 17 20 |
| Standard.....                 | 15 18 |
| Macaroon.....                 | 15 17 |
| Dessicated.....               | 14 16 |
| Shavings, in packages.....    | 16 18 |
| Cream shredded, 1/4 lbs. .... | 29 28 |
| " " 1/2 lbs. ....             |       |



### FRY'S.

| Chocolate—                            | per lb.       |
|---------------------------------------|---------------|
| Caracas, 1/4's, 6-lb. boxes.....      | 0 42          |
| Vanilla, 1/4's.....                   | 0 42          |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs. | 0 29          |
| Pure, unsweetened, 1/4's, 6 lb. bxs.  | 0 42          |
| Fry's "Diamond," 1/4's, 14 lb. bxs.   | 0 24          |
| Fry's "Monogram," 1/4's, 14 lb. bxs.  | 0 24          |
| Cocoa—                                |               |
| Concentrated, 1/4's, 1 doz. in box..  | per doz. 2 40 |
| " " 1/2's.....                        | 4 50          |
| " " 1 lbs.....                        | 8 25          |
| Homeopathic, 1/4's, 14 lb. boxes ..   |               |
| " " 1/4 lbs. 12 lb. boxes.....        |               |

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



## THE TRADE BUILDERS OF B.C.

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
 OF **PURE** Preserves, Pickles, Ketchups, Vine-  
 gars, Confectionery, Candied Peels  
 We guarantee the purity of  
 our manufactures. Works:  
 VICTORIA, B.C.

**BOX'S GELATINE** Always  
 Trustworthy.  
 ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
 GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON &  
 SON, Montreal. In Nova Scotia, E. D. Adams, Hal-  
 ifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency

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CAPITAL = \$25,000

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ASK FOR THE

**"STAR BRAND"**

PAILS, TUBS  
 CLOTHES PINS  
 WASHBOARDS  
 BUTTER TUBS  
 PAIL HANDLES

and general Woodenware. Made of best  
 materials and finish.

Write for prices to . . .

**Boeckh Bros. & Company**  
 Toronto, Ont.

Manufactured by

The Wm Cane & Sons Mfg. Co., Limited,  
 Newmarket.

## It Sometimes Happens

**COW  
 BRAND**



when you are very busy a customer comes  
 in for 5 or 10c. worth of soda. Well, it  
 takes as much time to weigh and dig out of  
 the keg as it does to sell a dollar's worth of  
 something else. When you have "Cow  
 Brand Soda" in stock all of this unneces-  
 sary trouble is done away with. It is packed  
 in all saleable size packages.

**JOHN DWIGHT & CO., Manufacturers.**

For sale by all wholesale Grocers in Canada.

We know that **Monsoon** <sup>Indo Ceylon</sup> Tea is the most satisfactory  
 tea in the market—and that it will supersede others wherever  
 it becomes thoroughly known. The 40-cent pound packets  
 of Monsoon contain a tea quality which actually costs four  
 cents more, in bulk, in Ceylon, than any other 40-cent Ceylon  
 packet tea sold in Canada. We control this special crop to  
 sustain the quality for Monsoon.



**NEW  
 18**



**SEASON'S  
 98**

**"CROSSE & BLACKWELL"**

**Candied and**

**Drained Peels**

**C. E. COLSON & SON, MONTREAL**







# COLEMAN'S SALT WINS

---

---



At the Toronto Industrial Exhibition, 1898, there were three classes for creamery butter. In each of these the first prize was awarded to the Ayton Creamery, owned by Isaac Wenger. The butter was salted with **Coleman's Butter Salt.**

The Fergus Creamery, operated by Aaron Wenger, received two second prizes. This creamery also used **Coleman's Butter Salt.**

Our special prize of \$25 00 also goes to Mr. Isaac Wenger as the winner of the highest award for creamery butter in large packages.

## *It Pays to Use Coleman's Salt*

Every creamery—every farmers' dairy—should have a supply. It costs little more than the cheapest, commonest salt. Dealers should make a point of having it in stock. Write us for quotations and samples.

## *Carload Lots*

Assorted with any of the finer grades to suit customers, and with common salt in barrels and sacks. Our stocks are large and we ship it clean and dry.

---

**R. & J. RANSFORD, Clinton**

# FRUIT JARS

We have still on hand  
a small stock of all  
desirable sizes . . . .



**Gowans, Kent & Co.**

Jar Rubbers  
Jelly Glasses  
Etc., Etc.

**TORONTO**

## FALL TRADE

can be greatly increased by a few seasonable articles, such as  
**WETHEY'S CONDENSED MINCE MEAT.** No



doubt you have it in stock, so just give it a little prominence in  
your store, to let your customers know you have it, and you  
be surprised how quickly it will sell. If you've run out of it  
you know where to get more.

**J. H. WETHEY**

Sole Manufacturer.

**St. Catharines, Ont.**

**PERSONS** addressing advertisers  
will kindly mention having  
seen their advertisement in *The  
Canadian Grocer*.

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

**THE  
Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

## BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every  
merchant should keep himself well posted on matters  
concerning the welfare of his business.

The following series of pamphlets by experienced busi-  
ness men, deal with matters of importance to the re-  
tailer and are well worth his careful perusal.

### Pittfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty,  
Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

### Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for  
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By a practical accountant. This treatise deals with sys-  
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TREASURER.

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KNIFE POLISH**

The Original and only Genuine Preparation for  
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Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.

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REPRESENTATIVE IN CANADA:

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MONTREAL**



# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 23, 1898.

No. 38

## COLMAN'S MUSTARD



BEST ON EARTH

**ARMEDA** CEYLON  
**TEA**  
**HAS THE FLAVOR**

A. H. CANNING & CO.

-

TORONTO

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS ✓  
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .

**Sovereign  
Matches**

**Canadian Exporters**

We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Druggists, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

ENQUIRIES:

**Joseph Hobson & Son**

Regent Street

LEEDS, ENGLAND

**All  
Classes**

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table==Creameries==Packers  
Cheese Factories.**

Salt, and nothing but Salt—you can depend on **that**. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading  
Wholesalers Everywhere

Windsor, Ont.

**Windsor  
Salt.**





# When Quality Dies

out of a grocer's thoughts, good-bye to a progressive business—the sun set long ago on the day of big profits from poor quality. Remember what a great man said: "You can't fool the people **all** of the time."

Home Dyes are made to **help** a woman economize—are you going to help or hurt a woman's trial with this Dyeing at home? The English Home Dye (Maypole Soap) is highest quality in every vital part. It won't streak or crock—you can't wash the color out—it is very brilliant—it washes and dyes at one operation. A grocer can "live and let live" with

## Maypole Soap Dyes.

### Moir's Kippered Herring.

From Moir, Wilson & Co., of Aberdeen, Scotland.

You know how plump and rich and delicate the Scottish Herring are, and always have been.

Think of the delicious flavor of Herring like this, with Tomato Sauce—Moir, Wilson put them up this way, as well as without the Sauce.

"Quality counts" with a vengeance in Kippered Herring.

You don't have to worry and guess about your Cocoa sales—if you get Fry's Cocoa. Fry's Cocoa always sells—the name "Fry" proves the quality without any questioning.

And so—isn't it well to be absolutely safe when ordering of your wholesaler? We think it is—we offer Fry's Cocoa to help you to the safety point.

### Fry's Pure Cocoa.



Sold by leading wholesalers everywhere.

Agents:

A. P. Tippet & Co.,  
Montreal and Toronto.

F. H. Tippet & Co.,  
St. John, N.B.

# NATURE and ART

COMBINE TO MAKE A CUP OF  
JAPANESE TEA. . . .

The most grateful and refreshing drink that comes to us from the East.

**NATURE.**---Without the soil and climate peculiar to Japan the same delicious quality of Tea cannot possibly be grown.  
No other country grows it.  
No other country can.

**ART.**---Without the intelligent care and proverbial cleanliness with which it is prepared for market, it would still lack those delightful characteristics that make the Tea of Japan the Favorite Tea of America.

Two-thirds of all the tea imported into this country last year came from Japan.



# GREIG'S CROWN

*are the cheapest Flavoring Extracts, no matter how low others are sold, because being of greater strength they go further. Besides, they safeguard the food against impurities, so common in low-grade, low-priced extracts.*

GREIG MANUFACTURING CO., MONTREAL

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

THERE IS ONLY ONE.

## Gillard's New Pickle

Known the world over as the highest quality that can be obtained in a pickle. 12 Gold medals have been awarded. Over 6,000 leading hotels throughout Great Britain use them exclusively. In CANADA their popularity is greatly increasing as they become better known.

Packed 2 doz. in case. Single case lots, \$3.40 per doz.;  
5 case lots, \$3.30 per doz.



## GILLARD'S NEW SAUCE

There is none better, none so delightful for gravies, soups, etc. Brl. lots of 12 doz. \$1.75 :  
single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole  
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

# 20

*The Snow Drift Co., Brantford*

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

### CADBURY'S COCOA

*The LANCET says:—*  
"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE,  
THEREFORE BEST.

*The ANALYST says:—*  
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS  
"A PERFECT FOOD,"  
THEREFORE BEST.

*The MEDICAL MAGAZINE says:—*  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>16</sup> St. John St. MONTREAL

# Butter Honey ..Jam..

Farmers  
Storekeepers  
and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

## Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited  
HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.,  
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



# Tillson's "Pan-Dried" (Registered) Rolled Oats.

Do you want to put new vigor into your trade in Rolled Oats this Fall and Winter—more snap and "ginger" into business? What others are doing you can do—why not?

Continued leadership implies success—why are the leading grocers selling more and more of Tillson's Pan-Dried Rolled Oats, we'd like to know?

The Tillson Co., Limited, Tilsonburg, Ont.

## THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea  
in lead packets  
and "Clubhouse"  
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.



## Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

## GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

## Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

(40)

## W. H. Malkin & Co.

WHOLESALE . . .

Grocers,  
Provision and  
Commission  
Merchants.

Correspondence  
Invited.  
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.  
American Biscuit Co., San Francisco.  
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Every facility for handling all kinds of provisions  
and groceries.

137 Water St., VANCOUVER, B.C.

## THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



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FOR EXTRA CHOICE

## Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,  
TORONTO. LIMITED.



# How is YOUR SPICE STOCK?

Have you the highest qualities and most attractive lines?  
Is your assortment complete?

**OUR RANGE** is most varied and replete with the best procurable **IN SPICES---ABSOLUTELY PURE---**and Compound---and our compound goods are better than the great majority of "so-called" pure.

Ask travellers for quotations—Or, send your orders direct to us—We guarantee the lowest prices consistent with quality.

**W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON**



## EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

### Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director



OLIVES  
AND  
PURE  
OLIVE  
OILS.

**Batty & Co.**

ESTABLISHED 1824.

LONDON.



INDIAN  
CURRIES  
AND  
CHUTNIES.



Makers of High-class

**PICKLES  
OF  
ALL KINDS.**



**SAUCES  
OF  
ALL KINDS.**



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 23, 1898.

(\$2.00 per Year) No. 38

## THE TEA STANDARD QUESTION.

HOW IT IS VIEWED IN WINNIPEG.

G. F. & J. GALT are among the largest tea importers in the West. Your correspondent waited on them with reference to the action of the Dominion Government regarding the inspection of tea. G. F. Galt spoke for the firm, and stated that they certainly approved of a proper inspection law. "In the past," continued Mr. Galt, "very large quantities of tea, which failed to pass inspection in the United States, have been reshipped to Canada. This tea came in duty free, and was, no doubt, a great detriment to business here. Under a proper inspection Act, it would be impossible for this worthless tea to enter Canada. Of course, the value of this legislation will entirely depend on its being enforced in an intelligent manner, and extreme care should be taken in the selection of standards. The difficulty in enforcing a law of this kind will be that experts must be consulted, and experts are nearly always, more or less, interested parties.

"In the event of such an Act being enforced, Winnipeg should most certainly be made a port for inspection, as otherwise great delay and actual loss would be occasioned by having to send samples east for inspection."

Sutherland & Campbell were next called upon. Robt. Campbell, present head of the firm, said: "We would be in favor of an inspection law. I do not think that damage done to the Canadian trade by the shipping in of tea rejected in the United States has been serious, so far as Manitoba is concerned. The danger, however, exists, and is likely to increase.

WHERE THE DIFFICULTY WOULD BE.

"Should the Act be passed, Winnipeg should most certainly be made a port. Almost our entire tea supply comes to us from

the Pacific Coast, comparatively a very small quantity, and that chiefly flavoring tea, comes through United States. It would be very detrimental to our trade if we had to send samples east for inspection. The only difficulty to my mind will be the selection of standards."

CONSIDERS IT USELESS.

Mr. Kenneth McKenzie, head of the firm of Kenneth McKenzie & Co., wholesale grocers, and large importers of tea, said, in reply to the query, What do you think of the proposal of the Dominion Government to establish a law requiring the inspection of tea? "It is utterly useless, in my opinion, for the reason that I do not think there is any need for it in this country. No one is going to bring tea in here that cannot pass United States inspection, for the simple reason that it would not sell. There is nothing that the people of this Province are more particular about than getting good tea. My second reason for thinking it a needless expense to the country, is that the man whom they will get will, in all probability, know no more about tea than he does about the inhabitants of the moon. A man may spend a whole lifetime in the study of the tea trade and yet have many things to learn, and I do not imagine the tea importers of this country want to submit their tea to either the caprice or the opinion of one who is incompetent to judge. I think the Government might profit by the experience of their predecessors in office, so far as this matter is concerned. The late Government had a man who was supposed to be an expert in tea. Three samples of precisely the same tea were sent to him for inspection. He reported two as up to the required standard and the third unfit for human consumption, and yet they were all exactly the same tea."

AN INSPECTOR AT EVERY PORT.

"Unless the Government are going to appoint a man at every point where tea is imported direct I do not see how it could be worked, for importers would not be willing for their goods to lie here in bond until such time as inspection was passed at, say Toronto or Ottawa. And a man at every port would mean a pretty expensive business for the Government. In my opinion they would do well to leave matters in the tea trade as they are.

SEES NO NEED FOR THE LAW.

The Codville Co.—After calling a number of times your correspondent succeeded in getting an interview with Mr. Georgeson, who spoke for the firm in this matter. Mr. Georgeson said: "I really cannot see the need for the establishment of inspection in regard to tea. If it is necessary for the eastern Provinces it certainly is not for Manitoba and the Territories, continued Mr. Georgeson, because we have no population which would look at a grade of tea that would not pass United States standards.

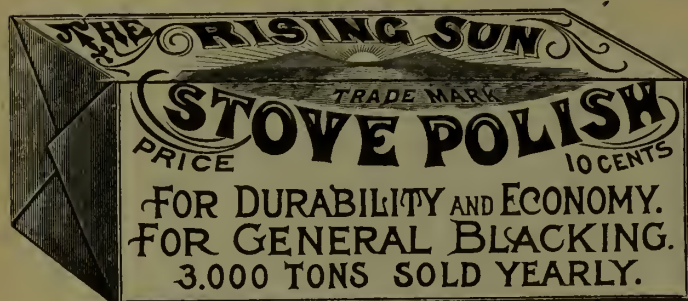
POOR TEA NOT USED IN MANITOBA.

"In the very early days here, a poor grade of tea was salable in the trade with the Metis, but that trade (as a distinctive trade) has almost entirely disappeared, and Government contracts for Indian supplies call for a tea which would always come up to the standard. Our large foreign population are not tea drinkers, they all use coffee, and buy, as a rule, No. 5 Rio.

"The decision of the board of inspection, to be useful, would need to be final, and this would necessitate the employment of expensive men. There could hardly be less than three on a board of this kind, and, to do justice, there should be a board at each port where tea is imported direct. This would entail enormous expense, and I cannot see that any corresponding advantage would be obtained. To my mind, the best



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

protection we have against worthless tea is the fact that there is no market for it here."

## OPINION OF A BROKER.

One of the brokers, who has been a long time in the business here and handles large quantities of tea, stated to your correspondent that he could not see any advantage to be gained by an inspection law. He further said: "If I understand the proposed regulation correctly, it is that all tea costing 10c. per lb. and under shall be subject to inspection. Now, in the first place, there is no demand, in this part of the Dominion at least, for so cheap a tea. And, in the second place, supposing my tea is invoiced at 10½c. per lb., it is not subject to inspection. What is to hinder my having a 10c. tea invoiced at 10½c. I have not looked into the matter very closely and this point may be guarded against, but such is not my impression. Then, supposing the Government pass the Act, there will be the greatest difficulty in getting men who are competent to do the work. I do not suppose that it is possible to get a man who is really a tea expert to work for less than \$5,000 per year, and, to make the law workable at all, there should be a port of inspection at each point where tea is imported directly. It does not seem possible to me that the advantage, if any, to be gained can possibly warrant such an outlay."

## AN ENGLISH OPINION OF OUR NEWSPAPERS.

One of the English firms exhibiting at Toronto Exhibition made the following statement to the writer: "Your newspapers here are run in a very queer way. A number of advertising men have asked me to let them write up our goods and put it in as reading matter, charging 5c. a line. If they were to write it up as a news item, it would be all right, but the 'bloomin'' fools will put in any 'bloomin'' thing you tell them. You know we would never think of such a thing at 'ome, and I wouldn't do it here."

## EARLY THANKSGIVING DAY WANTED.

Editor GROCER,—In response to your invitation to the trade in this week's GROCER to discuss the question of the date for Thanksgiving Day, it seems to me that an earlier date than we have hitherto had would be an improvement. The latter part of November is generally stormy, muddy and uncomfortable, and, as the almost universal practice is to observe "Thanksgiving" by family reunions, and similar gatherings, a more desirable time would be the latter part of October. Why the time has heretofore been fixed so late I do not comprehend, unless it was simply following our United States neighbors, and this is not always the best thing to do. We are old enough to strike out our own furrows, and in this case it would certainly be better than the old rut. As to the date coming at a busy time for the trade, it is generally a busy time from now to Christmas, but when a merchant closes his store, he likes to be able to take full advantage of the holiday, and get away from the scene of his work, and this he can do much more pleasantly in October than in November. Of course, the turkeys must be consulted, because they would have to start earlier or grow faster, or both, in order to meet the changed condition of things, but, no doubt, they could be prevailed upon to begin their courting a month earlier to accommodate the public. Yes, all things considered, Mr. GROCER, let us agitate for an earlier Thanksgiving.

JOHN T. JAMES.

Bridgeburg, Ont., Sept. 16.

## DISCONTENTMENT IN GUELPH.

The Daily Advocate, of Guelph, reproduces, in its issue of the 17th inst., the editorial which appeared in last week's issue of THE CANADIAN GROCER, re Thanksgiving Day, and adds: "In this connection there have frequently been heard discontented rumblings in Guelph among the merchants other than grocers, and for

this reason we reprint the article, so that those that are not in receipt of THE CANADIAN GROCER will have a chance to give their opinion on the matter."

## FAVORS THE WHOLESALE DISCOUNTS.

Editor GROCER,—In your report of the Retail Grocers' Association, I am reported as having said that the recent action of the Wholesale Grocers' Guild, re discounts, "was meeting with much opposition from the retail trade in the city."

These remarks were not made by me, and for the correctness of the statement I cannot vouch.

I am of the opinion that the best trade of the city would approve of terms allowing discount on all payments made from the 1st to the 10th of each month following the purchase of goods.

The three months' term is a relic of old times, when big profits, with long-time credits were in vogue. It is not suited to this age of keen business methods, and should be amended.

Retail dealers should always remember that discounts are put on before they are taken off.

W. J. SYKES.

346 College street, Toronto, Sept. 16.

## TO GUARD AGAINST DEAD BEATS.

In not a few of the leading New York markets a rule prevails which, if generally adopted, would lessen the risks involved in credit giving, says an exchange. Prior to giving credit the applicant is expected to fill up a blank sheet containing searching questions as to his or her property, income and references. If this is satisfactorily executed and the subsequent investigation sustains the various answers, an account is opened. On the blank form a footnote appears which informs the applicant that the questions are purely business ones, and on the same principle as that adopted by wholesale houses toward their retail customers.



# The Frazer Axle Grease

Is **Recognized** as the **Standard**. One greasing lasts two weeks. Others so many days. It saves your horse labor and you too. "Use the best"---"Take no other."

*FRAZER'S WITH THE LABEL ON.*

*Lucas, Steele & Bristol, Wholesale Grocers, Hamilton*

# RALSTON'S

## Health Club Cocoa

In ½-lb. tins, 6-lb. cases.

# JAMES TURNER & CO.

Wholesale Agents,

**HAMILTON**

Be sure they are good

## REINDEER BRAND

CONDENSED GOODS

CONDENSED MILK  
CONDENSED COFFEE  
CONDENSED COCOA  
EVAPORATED CREAM

Try them yourself!

# New Valencia Raisins

**ARGUIMBAU'S**  
AND  
**TRENOR'S**  
**PACK**

*Fine Off Stalk Valencias*  
and *Selected Valencias*

**ARRIVING THIS WEEK**

**THOS. KINNEAR & CO.,** 49 Front Street East, **TORONTO.**

## TRADE CHAT.

A DESPATCH from Waterford, Ont., states that Bartlett pears and tomatoes are unusually plentiful in that part of the country, pears selling at 50c. per bushel and tomatoes at 23c.

A new industry, that of canning herrings, has been commenced at Digby, N.S. Between 40 and 50 men are employed.

The Musquash, N. B., pork-packing concern has commenced operations for the season. Eighteen men are employed.

The Moose Jaw creamery recently sold 12,000 pounds of May butter at 18c. per pound to J. Y. Griffin & Co., Winnipeg.

J. E. Proctor, grocer, Petrolia, Ont., has sold out to W. E. Langford. The former will go into business in Leamington, Ont.

The erection of two additional buildings, each 72 x 16 feet, for Tighe's evaporating works, in Chatham, Ont., has been commenced. This will make five buildings in operation by this firm.

The International Ice and Cold Storage Co., of Vancouver, have installed over \$10,000 worth of new machinery. Their business, especially the creamery department, is much improved.

A Windsor dispatch states that Montreal tobacco merchants are making an inspection

of Essex and Kent counties. If they consider that section capable of sufficient production they will probably start a factory for the manufacture of smoking and chewing tobacco there.

Several consignments of plums sent from the Chilliwack, B.C., district to Manitoba and the Northwest, this year, have been affected by "plum rot." The B.C., fruit inspector is now inspecting this district, and precaution will be taken against the recurrence of the rot next year.

W. A. McClean and M. R. Duncan, who have conducted a grocery business in Owen Sound, Ont., for sixteen years, under the style of W. A. McClean & Co., have dissolved. Mr. Duncan will continue the business, and Mr. McClean will devote his whole attention to his pork-packing business.

Wm. Warner, M. E. Cornwall and G. R. Myles, of New York State, have formed a partnership under the style of Warner & Co., and have commenced the erection, in Harrow, Ont., of an apple drier two storeys high and 50 x 16 ft., and a workroom 16 x 20 ft. About 15 hands will be employed, and 200 bushels of apples per day will be dried.

A business man expresses himself thus in regard to advertising: "A man who tries

to do business without advertising is like the man who, having goggles on, winks at a pretty girl; he may know what he is doing, but no one else does."

The consolidation of the wholesale fish trade of the Great Lakes, was concluded last week. Chicago capitalists, under the style of Booth & Co., with a capital of \$5,000,000 now control the business. The combination states that it does not intend to increase prices; the profits are to be derived from the reduction in the cost of handling the business.

A Winnipeg despatch states that a consignment of plums, pears and grapes from Grimsby, Ont., packed in the California method, has been received in that city in excellent condition. As the Manitoba market has hitherto been chiefly supplied with United States fruit, owing to Ontario shipments arriving in poor quality, the success of this consignment is encouraging.

## LARD WANTED.

A St. John, N.B., house, which sells to the wholesale and large buyers in New Brunswick, wants to represent a firm manufacturing lard. Should any of our readers be interested, they can communicate with him through the Editor THE CANADIAN GROCER, Montreal.

# AN IMPORTANT FEATURE



Is how to Buy,  
Cure, Cut and  
Sell - - - -

## CHEESE

We can sell you the Best,  
and Tell you How to Cure,  
Cut and Sell Them.

MacLaren's Imperial.  
Royal Sovereign English Stiltons.  
Societe Roqueforts. Gorgonzolas.  
Gruyere, (Swiss), etc.

A. F. MacLAREN & CO., Toronto and Stratford, Canada.



We are showing some special values in

# Japan Teas

to retail at  
a quarter  
and less.

GOOD STYLE.

FINE CLEAR LIQUOR.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

### SALES AT CHEESE BOARDS.

Brockville, Ont., September 15—2,900 boxes boarded; no sales; highest bid, 8c. for white, and 8½c. for colored.

Kingston, Ont., September 15—1,430 boxes boarded; sales were made at 8½ to 8¾c.

Perth, Ont., September 16—1,970 boxes boarded; all sold; ruling price, 8½c.

Kemptville, Ont., September 16—692 boxes boarded; all sold; highest price, 8 7-16c.

South Finch, Ont., September 16—1,265 boxes boarded; none sold; 8¾c. offered for both colored and white.

Ottawa, September 16—2,168 boxes offered; 884 boxes sold at 8¾c.; 335 sold at 8½c.

Iroquois, Ont., September 16—591 boxes offered; 325 boxes sold; 8¼c. was paid for August, and 8½c. for September make.

Cornwall, Ont., September 17—1,185 boxes, Canadian, and 240 boxes, United States, boarded; all sold; 8¾c. was paid

for Canadian, and 8c. for United States cheese.

Cowansville, Que., September 17—1,503 boxes boarded; 65 boxes sold at 8½c.; 57 boxes at 8 7-16c.; 734 boxes at 8¾c.; 80 boxes at 8 5-16c.; 258 boxes at 8¼c.; 70 boxes at 8½c.; 132 boxes at 8c.

London, Ont., September 17—6,387 boxes, August, boarded; 300 sold at 8¾c.; 225 at 8 5-16c.; 2,200 at 8¼c.; 1,302 at 8 3-16c.; 260 at 8½c.

Belleville, Ont., September 20—1,035 boxes boarded; 415 boxes sold at 8 15-16c.; remainder at 8¾.

Madoc, Ont., September 20—1,250 boxes boarded; 300 boxes sold at 8 15-16c.; 575 at 8 13-16c.

Campbellford, Ont., September 20—760 boxes boarded; 700 sold at 8¾c.; 60 at 8¾c.

Ingersoll, Ont., September 20—765 boxes offered; 615 sold at 8½c.; 150 at 8¾c.

The Wallaceburg, Ont., council has in committee a by-law to close grocery stores at 8 p.m. every night but Saturdays and nights before holidays.

### A WORD FOR CANADIAN HONEY.

English housekeepers, whose families have sweet teeth, might do much worse than look out for Canadian honey. This year it is said to be in particularly fine condition, especially that coming from the apiaries of Ontario and Quebec. In both Provinces beekeeping is conducted on a large scale and on most scientific principles. Unfortunately the source of supply—the great clover crop—is apt to be rather intermittent. Last year it practically failed altogether, and the consequence was the best Canadian honey was only to be procured with difficulty. The contrary, however, has been the case this summer, with the result that prices ought to come down. The old caution, however, must be laid stress upon, that if you ask for Canadian honey you should see that you get it.—Grocers' Journal, London.

There are about 75 hands employed in the Stratford, Ont., evaporating factory, and nearly 800 bushels of apples per day are turned out.

# Pure Gold Pickling Spice, the acknowledged best seller and make-up of the year.

HOW'S YOUR STOCK?

WIRE ORDERS AT OUR EXPENSE.

## HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season. •

**WARREN BROS. & CO.** have in stock a shipment of Champion's new peels, including orange, citron and lemon, which is being offered at low prices.

Canadian "kippered chickens", deep tins, are in stock with The Davidson & Hay, Limited.

A shipment of Brazilian "Colory" coffee is in stock with Warren Bros. & Co.

T. Kinnear & Co. have just received a shipment of "Chocolat Menier" in  $\frac{1}{4}$ 's and  $\frac{1}{2}$ 's.

Fruit jars, all sizes, "Crown" or "Beaver" brands, at right prices, are in stock with T. B. Escott & Co.

The Davidson & Hay, Limited, are making a drive in imported sardines,  $\frac{1}{4}$ 's flats and deep, and  $\frac{1}{2}$ 's.

An importation of new season's Young Hyson, a splendid 25c. retailer, is in transit for The Eby, Blain Co., Limited.

Lucas, Steele & Bristol's time table, fast freight service and map of Ontario can be procured on application to the firm.

Good value is what people appreciate. George Foster & Sons say that is why their "Golden Leaf" Japans are so popular.

New Sultana and Valencia raisins have been moving out freely during the past fortnight with The Eby, Blain Co., Limited.

George Foster & Sons have in stock a full line of spices and vinegars for the pickling season, and quote close prices, with no premiums.

T. Kinnear & Co. have a fresh shipment of pure cod in 1-lb. blocks, quail-on-toast in 1-lb. packages, and boneless fish in 25-lb. boxes.

George Foster & Sons report having just received an excellent cup Ceylon tea, to retail at 40c., and will be pleased to send samples on application.

T. B. Escott & Co. say they have made large purchases of finest growths of currants to fill orders for "Hercules" brand cleaned currants.

D. Gunn, Bros. & Co. state that, notwithstanding the weak state of the lard market, they cannot supply the demand for "Maple Leaf" lard.

A Teeswater firm write us this week giving the following unsolicited testimony to "Grand Mogul" tea, with T. B. Escott & Co. "We are having better results, and our

customers better satisfaction, from 'Grand Mogul' tea than from any other package tea we have ever handled."

T. A. Lytle & Co. are finding an unusual activity in orders for jams, jellies and catsup. Buyers had better make a note of this and place orders early.

George Foster & Sons state that they are quoting close prices for round lots of raisins, currants, etc., to arrive, and are booking many orders for these goods.

The Davidson & Hay, Limited, are in receipt of further direct shipments of Japan teas, straight leaf and Nagasakis. There are some splendid values in a 25c. retail tea in this shipment.

In store with The Eby, Blain Co., Limited, are these recent arrivals: Morton's fresh and kippered herrings, No. 1 Labrador herrings, pure cod and boneless fish, "Golden Oval" haddies and domestic kippered herrings.

The Canadian Coconut Co. report heavy sales of "White Moss," especially in the west. The manager said, in conversation, that he had sold more in July and August in the west than all last year.

The Eby, Blain Co., Limited, report the arrival of a large line of Ceylons and Assams, including Pekoe Souchongs, Pekoes, broken Pekoes and Golden Tipped Orange Pekoe, with some scarce value in Formosa Oolongs—all showing exceptionally fine style and cup quality, at specially close prices.

## THE MODERN STORE.

Time was when the handsome new store formed but seldom the theme of the trade journal or the local newspaper, because it was but seldom that the grocer's store deserved the epithet, "handsome," remarks Merchants' Review. But Time, that old and venerable but vigorous Father Time, has changed all that, and now the "palace" stores are as "thick as leaves in Vallombrosa." The difficulty is to select samples for comment, when so many are deserving of praise. The change is partly due to the publicity given by the trade press to the triumphs of the decorator's art, and partly to the enterprise of the firms that make a business of housing the grocer in decent quarters, transferring the dingy and cramped den of the greater part of the century into the "store beautiful," if the term is admissible. "I can't get many housekeepers to visit my store," complained an old-fashioned grocer. "No wonder, man," replied a candid friend; "a decent hog wouldn't come twice." We are changing all that nowadays, and, if Mahomet should refuse to come to the mountain, it would prove that Mahomet does not know what a treat is in store for him.

## "OUR OWN BUSINESS."

IT IS significant, remarks American Grocer, that the most prosperous manufacturers, jobbers and retailers, when asked to discuss trade evils, are averse to taking an active part in efforts to correct what the majority regard as demoralizing to the entire trade. Almost without exception, they say: "Our own business pushes us so, and goes ahead so successfully, that we must leave these evils, if evils they are, to work out their own solution."

This is particularly true as to the position of manufacturers towards the cutting of prices at retail. Many claim that the sale of proprietary articles at cost gives them no concern, nor can they discern that it has any bad effect upon their trade. One very prominent company, at a time when a department store cut the price of their goods below the net jobbing price, made a canvass of the retailers in order to find out what effect it had, and discovered that the retailers said it had no influence on their trade and did not lessen the sale of the article in question.

The conclusion drawn was that the people understand thoroughly that prices are cut as a special inducement, are temporary in character, and generally cover an extortionate profit on other goods, and, therefore, they are indifferent to such allurements.

This possibly explains, in part, why successful business men say "we push our own business" and cannot find time—in fact, have no disposition—to help overcome the ills which engage so much of the time and effort of less fortunate traders. While others engage in associated effort, they push ahead for trade. If it falls off in one direction, they increase it in others. They study their environments and opportunities and seek a policy which is vigorous enough to overcome all friction. They believe that a certain amount of trouble or resistance is inevitable, and that the more they talk about evils the bigger and more annoying they become. As one well-known manufacturer remarked: "I am no missionary to go out and help make the weak and inefficient trader strong."

The moral of this short talk is that the closest personal attention to "our own business" takes out of consideration trade evils, so far as they affect individual firms. The merchant who is not enthusiastic, and whose whole heart is not absorbed in his business, invites disaster.

Eternal Vigilance is as much the price of Trade as of Liberty.

Barrie, Ont., grain buyers have warehouse capacity for 68,000 bushels of grain.



# To Arrive in October

**READY TO QUOTE NOW**

## Valencia Raisins

Arguimbeau's Fine Off Stalk  
 Arguimbeau's Selected  
 Arguimbeau's 4-Crown Layers  
 J. Morand's Finest Fine Off Stalk  
 J. Morand's Finest Selected  
 J. Morand's 4-Crown Layers

Aranda's Fine Off Stalk  
 Trenor's Selected  
 Trenor's 4-Crown Layers  
 J. M. Grustan, Fine Off Stalk  
 J. M. Grustan, Selected  
 J. M. Grustan, 4-Crown Layers

## Malaga Raisins

in  $\frac{1}{4}$ -boxes and boxes, of following celebrated brands:—Lady, Countess, Duchess, Princess, Empress; also

## Sultana Raisins

Currants, "PROVINCIAL," in barrels and half-barrels.  
 Currants, "FINE FILIATRAS," in boxes and half-boxes.

**Corsican Peels**—in 7-lb. boxes: CITRON, ORANGE, LEMON.

**Nuts**—Tarragona Almonds, Sicily Filberts, Mayette Grenoble.

## WE CAN QUOTE TO ARRIVE IN NOVEMBER

Bosnia Prunes "OSTRICH" brand  
 Imperial French Prunes, "A. DUFOUR & CO."  
 California Prunes, "GRIFFIN & SKELLY."

} 40/50, 60/70, 90/100, 110/120, 25-lb. boxes.

**"Commadre" Figs** in 30-lb. Mats.

FIGS, Prime Layers, in 10-oz. boxes  
 FIGS, Prime Layers, in 10-lb. boxes  
 FIGS, Choice Layers, in 10-lb. boxes

FIGS, London Layers, in 10-lb. boxes  
 FIGS, Natural, 50-lb. bags  
 FIGS, Natural, in 10-lb. boxes

All above Fruits have been bought at very favorable prices and we can quote very low.

WRITE FOR QUOTATIONS. ORDER AT ONCE.

**LAPORTE, MARTIN & CIE., MONTREAL**

# The Sale of

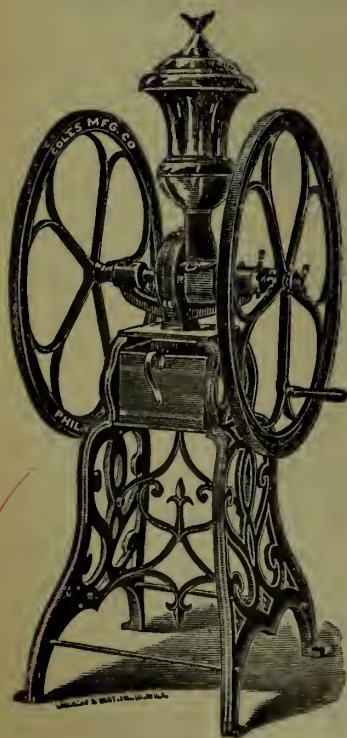
## LUDELLA Ceylon Tea

is increasing each month, and it is growing more popular with the merchants as they become acquainted with its excellent merits. They find it most successful, pleasing their customers, because of its uniformity in quality and flavor. No stock complete without it.

✓  
LEAD PACKAGES, 25, 40, 50 and 60c.

*H. P. Eckardt & Co.,*

TORONTO



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Grand Mogul

✓  
**TEA** has won another victory over all competitors. Pronounced by thousands at Toronto and London fairs superior to any tea in Canada, in fact, the thousands of orders speak louder than words of the high estimate placed by the public upon GRAND MOGUL. See merchants' testimony in another column.

**FRUIT JARS**—ALL SIZES AND BRANDS.  
LOW PRICES.

**T. B. ESCOTT & CO.**

— **LONDON, ONT.**





President,                      Treasurer,  
JOHN BAYNE MacLEAN,    HUGH C. MacLEAN  
Montreal.                      Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## ACTIVE SPECULATION IN BUTTER.

THE export butter market has furnished a lot of excitement during the past ten days, and, as a result of competition for late made August creamery between three prominent Montreal speculators, values are fully 2c. per pound higher than they were a week ago.

Conservative traders, while they admit that demand is better, consider that the prices paid lately in the country were entirely unwarranted by the legitimate situation.

The best price that current export limits will allow in Montreal is 19¼c., yet, fully 1c. per pound above this price has been paid at country points, no less than three factories in the Townships section being bought on Saturday last at 20¼c.

With this cost in the country, the owners, if they were to let out with the bare charges, would have to realize 20¼c. in Montreal; and it is undeniable that this figure is not possible at present.

The fact, however, is not bothering the people who are doing the buying at present, because they have publicly announced that they consider their purchases worth all they

have paid for them, and consider they will realize a good advance later on.

At present, stocks in Montreal are estimated to be heavier than in 1897, but the accumulations on the other side of the water are not any greater than they were at the same time last year.

## ARTIFICIAL ALBUMEN.

AN Austrian inventor has discovered a method of obtaining an extract from waste products, such as coal tar, that is equal in nutrition to meat, eggs, milk, etc. It will cost about one-fifth as much as pepton obtained from meat. As analysis has shown the artificial pepton to contain the same proportions of carbon, nitrogen, hydrogen, and oxygen as the natural pepton, and, as it is in the powder form similar to the natural article, its economic value to explorers, travelers, etc., is apparent.

But it cannot be expected to materially interfere with the sale of eggs, meat, etc., to the general public, as there is an old-time, but deeply seated prejudice in favor of the product of the cow and the hen for eating purposes, as against phenol (a product of coal tar obtained from the waste of gas works), amydo-acetic acid, monochlorine acetic acid, and phosphoric oxychloride, which are announced as the agents in the manufacture of the artificial albumen.

## FURTHER ADVANCE IN FIGS.

As far as Eleme figs are concerned, what has already been said in previous issues regarding their extraordinary high price, is being more than confirmed by later advices.

A cable received in Toronto this week from Smyrna states that there has been a further appreciation of values, and that for anything of average quality 65s. was being paid. This is about equivalent to 18c. per lb.

Shipments now on the way to this country are costing 5c. per lb. less than if bought to-day, and in the neighborhood of 10c. per lb. more than last year.

Comadra figs, while dearer, in sympathy with the Eleme descriptions, are relatively a great deal cheaper than the latter, and will, doubtless, meet with a large consumption. As far as Eleme figs are concerned, this price has practically made their consumption prohibitive in this country.

## THANKSGIVING DAY QUESTION.

IN another column will be found a letter from John T. James, the well-known merchant of Bridgeburg, Ont., in regard to Thanksgiving Day. Mr. James agrees with THE CANADIAN GROCER that the holiday should be held earlier than at present, and suggests the latter part of October.

The latter part of October would undoubtedly be more favorable for Thanksgiving Day than the latter part of November.

If, by holding the holiday three or four weeks earlier than usual, more settled weather is possible; by all means let it be held that much earlier.

Canadians have reason, this year, to be particularly thankful. Such a yield of grain the country probably never experienced before, while the fruit crop has been, on the whole, good. Then, the evidences of prosperity are of a most pronounced nature.

And, if we have much to be thankful for, why should we be compelled to do our rejoicing, or, rather, attempt to do our rejoicing, when the rain is deluging our spirits and the mud is clogging our feet, as is frequently the case year after year?

By all means, let Thanksgiving Day be held earlier than at present. Let us hear from the trade in the matter.

Public opinion is a good thing when you can stir it up, but, when dormant, it is worth less than a dead mule.

## VALENCIA RAISINS FIRMER.

Valencia raisins are firmer. Owing to the cost of exchange there has been a slight advance in the sterling quotations on this fruit, while the farmers in Spain consider the situation strong enough to warrant their refusing to sell at present figures. This latter condition is making it difficult for shippers to complete contracts for large quantities.

A cable from Denia announces the sailing of the Escalona, the first direct steamer this season for Canada with Valencia raisins

Wholesalers in Toronto are quoting Valencia raisins to arrive by this direct steamer at 4¾ to 5c. per lb. for fine off-stalk, 5½ to 6c. for selected, and 6 to 6½c. for layers.

## THE CANNED SALMON SITUATION.

SHIPMENTS of new pack sockeye canned salmon are being received this week by the wholesale houses, and retailers' orders booked some time ago are now being filled; at least partially filled, for the shortness of the pack has precluded the complete filling of orders for several brands.

Newspaper exchanges to hand from the Coast give the pack on the Fraser at 225,000 cases, or over 600,000 cases less than last year.

The visible shortage of the Fraser river, Columbia river, Puget Sound and Alaska canneries is placed at 1,000,000 cases.

The sockeye market continues strong. There are no offerings from the Coast, as far as can be learned, of anything but cohoes.

Advices from London, England, state that sales of sockeye have been made there at equivalent to \$5 f.o.b. the Coast, or \$1.40 per dozen laid down in Toronto, Montreal, and other eastern points.

There have been a good many transactions between wholesalers the past week or two in last season's sockeyes. One lot held in Montreal was sold to a Toronto firm, to whom it was shipped, and the latter, in turn, sold it to another Montreal house, and an enhanced price was obtained in each transaction.

A round lot of "do-overs," which, last year, sold at 95c., within the last few days have changed hands on the Toronto market at \$4.55 per case, or about \$1.14 per dozen.

Most, if not all the orders now being filled by the wholesalers, were taken at \$1.10 to \$1.15, but, for this same fish, business would not be accepted at less than 20 30c. or 35c. per dozen advance. Some wholesalers report they would accept \$1.40 for small lots of "Horseshoe" and equal brands, but \$1.50 is the idea with others, while one occasionally hears \$1.55 quoted.

A great deal of interest is now being centred in the coho pack, which began on the 15th inst. If there is a good run there will, no doubt, be a large pack, for, not only is there a short supply of sockeyes to warrant it, but there is the large residue of cans left over from the sockeye pack, which an effort will be made to use up. These empty cans,

it is understood, cannot be carried over from one season to another, on account of their susceptibility to rust.

One well-known canner writes: "We are packing cohoes because we have the tins, but the price at which we are selling them will only allow us to get back dollar for dollar expended."

Although it is possible there will be a good pack of coho salmon, there is no sign of any weakening of prices. On the contrary, there is rather a stiffening of values; at least, some of the canners are asking 25c. per case more than they were a week ago. And there have been transactions in some good round lots in Toronto at the advance.

There is rather a wide range in wholesalers' quotations on last season's coho salmon in stock, some being firm at \$1.15, while others are quoting \$1 to \$1.10 per doz.

At the time of going to press, we have received no information from the Coast as to the nature of the run of cohoes.

Through an unfortunate error, it was last week stated that the packers of "Maple Leaf" brand would only be able to fill 60 per cent of their contracts for 1-lb. flats, and 25 per cent of 1-lb. talls. The reference was intended for another brand altogether, the "Maple Leaf" people being in the fortunate position of being able to fill every contract entered into.

### THE NEW WESTMINSTER FIRE.

New Westminster, which was nearly burned off the map two weeks ago, is already the scene of great activity. A despatch states that whole blocks of debris are being rapidly cleared away, and all capable men are engaged in the construction of new buildings.

Hardware stores, grocery stores, barber shops, fruit and refreshment stands, offices, etc., are under course of construction everywhere. Among the larger firms which have resumed business are The Cunningham Hardware Co., The Jubilee Grocery, R. F. Anderson, hardware merchant; T. J. Trapp, dealer in agricultural implements, and A. Godfrey, hardware merchant. Fri-

day, the 16th, was held as market day, as usual.

Work has been commenced on the construction of the new city hall. The city business is being temporarily done in a tent.

The electric light system, to which about \$25,000 damage was done, was in working order within a week after the fire, when the electric lamps throughout the city were re-lighted.

### BURNED OUT.—NO INSURANCE.

ONE of the regrettable things to be noticed in regard to the recent fire in New Westminster was the fact that some of the merchants burned out were not insured, and, doubtless, some of these unfortunates have been ruined financially.

But this is not altogether a new thing. It is no uncommon thing to find in the newspapers and commercial agency reports statements to the effect that this and that merchant has been "burned out; no insurance."

Insurance rates are, no doubt, often high and often excessively so. But it is better to feel the prick of excessive insurance rates than, by avoiding it, suffer the loss of property by fire without possibility of compensation; unless being driven out of business be accounted compensation.

A merchant is neither just to himself nor just to his creditors who does not carry insurance equal to at least 60 per cent. of the value of his stock.

You may have been in business forty years without being visited by fire, but you may not be in business another forty hours before you are visited and compelled by the flames to make your exit.

Be prepared for such possibilities.

### THE SUGAR AGREEMENT.

Several wholesale grocers from different trade centres in Canada are in Quebec this week conferring with confreres there with a view to adjusting some differences in the recent sugar agreement.

It is said for one thing that some of the wholesale houses are still purchasing foreign refined sugars in spite of the agreement to the contrary.



## NEED OF A COMMERCIAL AGENCY RECOGNIZED.

**I**N a recent letter in *The Toronto Globe*, written by a resident of New York, reference is made to the lack of British capital in the development of Canada. "But," he adds, "it is not England's fault—the lack of capital arises from lack of advertising, and I rejoice that your Government is now opening up an agency in London."

The writer is not correct in all his premises. We can, for instance, scarcely relieve Great Britain from at least a share of the responsibility for the sparing manner in which her superfluous capital has found investment in Canada. Nor is he correct in his understanding that the Canadian Government is "opening an agency in London."

But, in the most important particular, he is unquestionably on the right track: He recognizes that the desideratum is a commercial agency in England through which a knowledge of Canadian affairs shall be imparted to the British public. In other words, through which Canada may be advertised.

There can be no question about it: The great need of Canada in the past has been the want of advertising in Great Britain. And the want of advertising in turn has been due to the want of a commercial agency in London.

During the last fifteen months, Canada has been brought to the attention of the British public as it never was before. There have been the preferential tariff, the Kootenay and Klondyke gold fields, and the Imperial penny postage, all of which have set people in Great Britain talking about Canada. And, what is more, been turning the attention of capitalists and emigrants towards the Dominion as was never done before.

But the nail has not yet been clinched: The commercial agency has not yet been established.

It ought to have been established. There has been plenty of time for it to have been established. The opportunity of doing so may not in a short time be as favorable as it is now.

Canada is at the moment a fruitful subject for newspaper articles and after-dinner speeches in the Old Country. While not

probable, yet it is possible, to-morrow it may be some other part of the Empire that has the eye of the British public. No one can tell what may be in the lap of futurity.

While the iron is hot is the time to strike. The conditions are hot, very hot in fact, for the establishing of a commercial agency in Great Britain and it is the duty of the Government to strike now.

### MANTLE MAKERS AND RECIPROCITY.

The mantle makers of Canada are sending a deputation to Quebec to interview the Canadian representatives on the international convention.

It appears that the mantle makers in the United States are in favor of reciprocity with Canada, and have presented their case to the delegates representing their country. Now, the mantle makers in Canada propose to present their case in order that their interests may not suffer by any agreement that might be entered into.

### TO CORNER THE TOBACCO CROP.

The *New York Journal of Commerce* refers to a recent cable to the effect that a combination of London capitalists were making efforts to buy up the tobacco crop of the United States and Cuba.

It states that New York dealers agree that the cable is misleading—that the probability is that the London syndicate is endeavoring to buy up the tobacco now in Cuba, about 100,000 bales. This, however, will likely be difficult, as about two-thirds of the total amount is in the hands of manufacturers, who would not sell out except for a good margin.

The New York dealers laugh at the idea of buying up the United States tobacco crop, which is, like the wheat and cotton crop of that country, a staple production, and is produced in altogether too large quantities for any syndicate to buy up.

### SULTANAS AGAIN ADVANCE.

Sultana raisins have not yet got over their bullish tendency, a cable received this week announcing an advance of another 3s. per cwt.

Very little business has been done in Canada, owing to the high prices, and the

continued appreciation of values will certainly not help increase it.

New season's goods, now on the way, are costing 1½c. per lb. less than shipments would at to-day's prices, while 1897 fruit, which is now being sold by wholesalers here, cannot be imported under 7¾ to 8c. per lb.

### THE PRUNE MARKET.

**B**OTH French and Austrian sorts are much lower than they were last fall at this time. Montreal wholesalers are offering the latter to arrive at 2c. per lb. less money than they asked for the same goods last season.

California prunes, on the other hand, are quite firm, and the general anticipation in regard to fruit from the Pacific Coast, is that prices will rule pretty strong throughout the season. In fact, some of the more sanguine authorities predict that every single line will advance in the near future.

They attribute this tendency in the case of prunes and evaporated apricots, pears, etc., to limited supplies, while the strength in raisins is due to the action of the Growers' Association, who, according to all accounts, completely control the situation on the Coast, and will work up raisin prices after Oct. 1.

When a young man has overcome himself, he has overcome one of the chief obstacles to success.

### WALNUT MARKET FEATURES.

The situation in walnuts is not without interest.

Advices to hand state that the growers in the Grenoble district, having last year been compelled to lose money on their forward sales by Bourdeaux speculators, who eventually cornered the market, have this year refused to name forward prices.

Marseilles houses estimate that the price of Marbot walnuts will be about 97½ francs. As a matter of fact, however, one Bourdeaux firm, which has secured under contract with the farmers a considerable portion of the new product, is offering to sell in Canada at prices a good deal below this figure.

It is thought that the business this season will largely go to this firm, as the ordinary trader is said to be unable to name figures.

There are **8 Tons of Tea Lead** shipped every two weeks from London to pack

# "SALADA"

## CEYLON TEA

The entire shipments of Tea Lead to Canada only averages **14½ tons** every two weeks, and there is none made in Canada. The reader can draw his own conclusions.

THE ...  
UNRIVALLED



### Brilliant St. Antoine

METAL  
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.  
MONTREAL

### New Dominion MATCHES

Good Matches  
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

Unless you Sell

### "Sterling"

BRAND

you don't sell the best

Jams, Jellies, Pickles, Etc.

there are in the trade.

WRITE for prices to

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

### Ivory Bar

IS PUT UP IN

- 1-lb. bars.
- 2 6-16-lb. bars. } 60 bars in box.
- 3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

### Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners' and Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.

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KENTVILLE, NOVA SCOTIA

### BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,  
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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.

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is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

THE SAFETY LIGHT & HEAT CO.  
DUNDAS, ONT.

Write for their booklet, it will interest you.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Sept. 22, 1898.  
GROCERIES.

A FAIRLY good business is being done. Canned goods is probably the most interesting line. Canned salmon, of new season's pack, is on the market, and prices are higher in some instances than they were last week. New pack tomatoes are also in the warehouses this week, and they are being firmly held. Corn also continues firm. The tea trade is just moderate. Coffees are still quiet, although there appears to be a little more disposition to do business. All foreign dried fruits, except currants, are firm, but there is not, at the moment, much business being done. Spices continue to rule firm.

### CANNED GOODS.

Canned salmon is still the most interesting feature in the canned goods market. New pack is this week being taken into the warehouses of the local wholesalers, and orders placed by retailers are being filled. Prices are firmer rather than easier. Lowe Inlet sockeye is being quoted by wholesalers at \$1.30 upward, and Fraser river fish all the way from \$1.40 to \$1.55. In cohoes there have been some transactions for future delivery at an advance of 25c. per case above the figures ruling last week for same brands. Canned tomatoes are being taken into the warehouse, and orders previously booked are now being delivered. The ruling wholesale quotation for canned tomatoes is 80c. No offers from the packers are reported. Wholesalers are quoting corn at 75c. upward and peas at 70c. upward. We heard of a transaction in a round lot of corn at 72½c. per dozen. Fruits are quiet and without feature.

### COFFEES.

Trade, locally, is beginning to pick up a little in Rio coffees, and a good demand is reported for the "colory" descriptions coming forward. The outside markets are a little easier on Rio coffees.

### SYRUPS AND MOLASSES.

Business appears to be picking up a little in syrups, some of the refiners' agents being able to report transactions in carload lots this week. Yellow fever in New Orleans had the effect of stiffening prices in the molasses from that city. Locally, there is very little doing in molasses.

### SUGARS.

The local market is steady and unchanged. The demand is, perhaps, not as

brisk as it was a week ago, but there is still a good business being done, nevertheless. Beet sugar has declined a little in Europe, but the cane market has ruled steady. In New York, the market is quiet and steady. Some large shipments of Java sugar have arrived there during the last few days for the Trust, but the independent refineries are still buyers of raw sugars at present figures, while importers, whose supplies are light, are not anxious sellers. Last week, a couple of grades of refined sugars were advanced 1-16c. per lb. in New York, while Muscovados declined by a like fraction.

Total stocks of sugar in Europe and America last week were 1,051,124 tons against 1,254,832 tons the week before, and 1,207,507 tons last year at the corresponding time.

### SPICES.

Pepper, according to advices, is still firm in both London and New York. And as continental buyers are beginning to purchase, still higher values are expected to

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

rule. Ginger is steady at the recent decline. Cloves are firm with the prospect of higher prices ruling.

### RICE, TAPIOCA, SAGO.

Patna rice is fractionally easier in the primary market. Tapioca and sago are firmly held. Locally, the market is quiet and unchanged in all these lines.

### NUTS.

Tarragona almonds are cabled 2s. per bag dearer. The cause of the advance is the exhaustion of the old crop, and the smallness of the new.

### TEAS.

Bids, during the past week, have been sent in for Japan teas at the low prices which some claimed to be ruling, but they were refused, so the market is evidently maintaining its steadiness. Further shipments of Japan tea are due to arrive next week.

A slight improvement in the demand for Ceylon tea is to be noted. Brokers report that Ceylon broken pekoes, on spot, at from 19 to 25c. per lb. are quickly picked up. Medium pekoes are a shade dearer in London.

Generally speaking, both wholesalers and brokers report a quiet tea market.

Advices from London show a firm market for both Indian and Ceylon descriptions of teas. On Sept. 9 the stock of Indian tea was 2,500,000 pounds above last year, while that of Ceylon was 4,500,000 pounds less than a year ago. At the auction sales in London the average price for Indian tea during August was 9¼d., as compared with 9¾d. per lb. the same period a year ago, and in Ceylon teas 7¾d. against 7½d. per lb. a year ago.

### FOREIGN DRIED FRUITS.

CURRENTS—Buying for importation has been fairly liberal during the week, but prices are cabled slightly easier. Russia is, however, expected to be a buyer and higher prices are then looked for. Currants now on the way, by direct steamer, are now being quoted, per pound, by wholesalers, to arrive as follows: Filiatras and Provincials, 5 to 5½c.; Amalias, 5½ to 5¾c.; fine Patras, 5¾ to 6c.; Vostizzas, 6 to 7½c., according to quality. Cleaned, these currants are being quoted ½c. per lb. more than above figures.

VALENCIA RAISINS—Exchange rates are higher, and the farmers in Spain are holding for higher prices. As a result, prices are slightly higher. A cable announces that the direct ss. Escalona has sailed from Denia for Canada. Orders for the fruit coming by this steamer are being sold by wholesalers to arrive as follows: Fine off-stalk, 4¾ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. New fruit at present in stock is being quoted at 6c. for fine off-stalk and 7c. for selected.

SULTANA RAISINS—Prices have advanced another 3s. per cwt. Very little import business is being done in Canada owing to the high prices. New goods now on the way are costing about 1½c. per lb. less than they could be replaced at to-day's quotations, and old fruit which is being sold by local wholesalers at 6½c. would cost 7¾ to 8c. to import to-day.

CALIFORNIA RAISINS — Orders placed early for future delivery have been confirmed, and the fruit will be shipped first half of October. Shippers intimate that there will be a further advance in prices shortly.

FIGS—The primary market is still higher, and Eleme figs of average quality would now cost about 18c. Comadra figs are also firmer, but they are much cheaper than the former.

# SURPRISE SOAP

## BRANCHES—

MONTREAL: Board of Trade Building.  
 TORONTO: Henry Wright & Co, 51 Colborne St.  
 WINNIPEG: E. W. Ashley.  
 VICTORIA: La Patourel & Co.

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

**PRUNES**—A fair import business is reported in prunes of Bosnia growth, while prices are stronger. A letter from E. M. Dadelszen & Co. states that the quality of French prunes d'ents this year is exceptionally fine, and, with the low price existing, a large business with Canada ought to be done. No new business is reported in California prunes.

## GREEN FRUITS.

Generally speaking, there is just enough fruit offering on the market to meet the demand, which is good. Peaches are scarce, and the probability is that all wanting the first-class qualities will have to pay a fancy price for them. An advance of 50c. per basket is quoted this week. Late varieties of pears are now coming in. As was anticipated, the crop is a large one, and prices are likely to continue at about the present figures. The demand for both eating and cooking varieties is good. Plums are about done, and, while prices are unchanged, there is likelihood of an advance. Grapes continue to arrive in immense quantities, but, as the demand keeps active, there is no glut, and prices are steady. No sweet potatoes are arriving now in baskets, but there are lots in barrels, which are quoted at \$3 to \$3.25. Muskmelons are arriving in large quantities, and in all sizes and packages. The demand is sufficient to absorb the supply, and prices continue unchanged. The sale of bananas is limited by the large receipts and moderate prices of other fruits. Messina lemons are off the

market; Verdillas have advanced 50c., and dealers here anticipate a further rise in price. A few seedless oranges are on the market; they are quoted at \$4 per case. The fall apples now coming on the market in barrels have a fine appearance. The price is unchanged from last week.

## COUNTRY PRODUCE.

**EGGS**—There is no change in the situation. A good demand keeps the prices firm at 14 to 15c. per dozen for fresh laid and 12 to 13c. for held stock. From 11½ to 12½c. is paid for cases, and farmers' lots bring from 13 to 14c.

**POTATOES**—There is every indication that the Ontario crop, as a whole, will be much below the average. The price quoted is 70c. for car lots, and 75 to 80c. off farmers' wagons.

**HONEY**—There is some difference of opinion among dealers as to the market value of clover honey in comb. Some houses state that the finest clover is worth \$1.50 per dozen, or 12½c. per section, while others offer large quantities of the same goods at 11c. per section. There is no change in the price of strained. There is yet little demand for any kind.

**VEGETABLES**—Cauliflower has advanced 50c. Celery has declined 10 to 15c. per doz. There are now some small Danvers onions offered at 75c. to \$1 per bushel. We quote: Cauliflower, \$1.50 to \$2 per doz.; celery, 50 to 75c. per doz.; lettuce, 30 to 50c. doz. bunches; radishes, winter, 30 to 50c. doz. bunches; cabbage, new, per doz;

60 to 75c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, 75c. to \$1; red cabbage, 50 to 75c.

## BUTTER AND CHEESE.

**BUTTER**—The market for both dairy and creamery butter is firm. The export demand is good, and the local business is excellent. We quote the following prices at country points: Dairy tubs, 12½ to 13c.; prints, 13 to 14c.; creamery prints, 18½ to 19c.; tubs and boxes, 17 to 17½c.

**CHEESE**—The market has experienced almost a boom, and an advance of fully ½c. is noted. This is considered by some of the dealers here to be largely speculative, as an equivalent rise is not noted on the British market. At country boards, 8¼ to 8½c. is a common figure. The price on the local market is from 8½ to 8¾c.

## PROVISIONS.

There is a brisk sale of smoked meats reported. Long clear is also selling well, but prices have declined ¼c. in sympathy with lower value for hogs. The demand from lumber camps has at last commenced, and from present indications will be better than anticipated. Barrel pork is steady at \$14.50 to \$15 for Canadian heavy mess and \$16 for Canadian short cut. Lard is weak, and is ¼c. cheaper than a week ago.

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



## McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons, - - Owen Sound**

## SLEE, SLEE & CO., Limited

Tower Bridge Works, - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.**

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, Winnipeg, Man.  
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

## THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

**PROVISIONS OF ALL KINDS**  
Consignments Solicited.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

## W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## Fruit Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

**Clemes Bros. - Toronto**

## GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The scarcity of wheat in Toronto has been somewhat relieved by liberal deliveries. The price for both red and white winter is steady at 65c. on cars outside. The street market is active, large quantities of wheat, peas, oats, and barley coming in. We quote: Wheat, white, 69 to 71c.; red, 69 to 71c.; goose, 58 to 59c.; peas, 55 to 55½c.; oats, new, 28c.; rye, 43c.; barley, 40 to 46c., Toronto freights; old Manitoba No. 1 hard has steadied in price to 90c.; the new grain is selling at 80c., Toronto freights.

**FLOUR**—There is no change in the flour market. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40, Toronto freights.

**BREAKFAST FOODS**—Prices are unaltered. Business is good. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

## FISH.

The sales of fresh fish continue good, with the supply sufficient to supply requirements. Prices are unchanged for these goods. Pure Cod, in 1-lb. blocks has begun to arrive on the market. It is worth 6½c. per lb. The demand is opening up for Labrador herring, but there does not seem to be any on the market. It is nominally unchanged in price. Boneless fish is offered at 3¼ to 4c., and quail-on-toast at 5 to 5½c. per lb. Oysters have begun to arrive in moderate quantities. They are quoted at \$1.35 per gallon. We quote as follows: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.; fresh pike, 5c. per lb.

The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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# SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by  
**The QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

## J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.  
Prompt returns.

131 Water St. P. O. Box 28  
**VANCOUVER.**

HAMS

BACON

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SHORT CUT PORK

MESS PORK

**The Wm. Ryan Co. Limited**  
TORONTO

## EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

**RUTHERFORD, MARSHALL & CO.**

Commission Merchants

Toronto.

**G.F. & J.GALT**

PACKERS  
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

# BLUE RIBBON TEAS

fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring,  $3\frac{1}{2}$ c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks,  $6\frac{1}{2}$ c. per lb.; boneless fish,  $3\frac{3}{4}$ c. per lb.; quail-on-toast,  $5\frac{1}{2}$ c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1; haddies,  $5\frac{1}{2}$  to 6c. per lb.; fresh haddock, 5c. per lb.; oysters, \$1.35 per gallon.

#### HIDES, SKINS AND WOOL.

**HIDES**—The market has steadied somewhat. We now quote: No. 1,  $8\frac{1}{2}$ c.; No. 2,  $7\frac{1}{2}$ c.; No. 3,  $6\frac{1}{2}$ c.; cured,  $9\frac{1}{4}$ c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins continue firm at 60c.

**WOOL**—Business remains quiet, buyers and sellers still differing as to values. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

#### SEEDS.

Business is quiet. There is such a range of alsike still coming forward that the prices ruling run all the way from \$2.50 to \$4, and for extra fancy stock slightly more than \$4. No quotations are yet given as there is not sufficient movement to set any price.

#### SALT.

There is no change in price. The demand is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Tarragona almonds are 2s. dearer.

Peaches have advanced 50c. per basket.

Currants are a little easier in the primary market.

Sultana raisins have advanced another 3s. per cwt.

Cheese has advanced  $\frac{1}{2}$ c. this week. As high as 8 15-16c. has been paid on country boards.

The Ontario potato crop has been a light one, and prices are likely to be high. At Toronto 70c. is quoted for car lots.

The cable announces that the Escalona, the first direct steamer with Valencia raisins for Canada, has sailed from Denia.

There has been a further appreciation in the price of Eleme figs, and average quality fruit would now cost about 18c. per lb.

John Sloan & Co.'s new sample-room presents quite an improved appearance. It has been enlarged to double its former size, and otherwise improved, giving

a much better opportunity of displaying goods, which the firm has not been slow to take advantage of. An additional telephone has also been put in.

#### QUEBEC MARKETS.

MONTREAL, Sept. 22, 1898.

#### GROCERIES.

**T**HE grocery trade has been satisfactory on the whole during the past week, though the volume of business was decreased in some lines. Sugar was an example in this connection, but it still contributed a fair movement, while prices rule steady. Molasses rules firm and holders are not urging sales. Strength is still the general rule in canned goods, though the movement has been somewhat smaller than last week. Coffee and spices rule steady, and buyers who have been holding off on tea with hope of more favorable prices were compelled to come into the market this week. Dried fruits have furnished many interesting features, as noted in the regular report elsewhere, and values are generally firm, especially on figs, which are fully 50 per cent. higher than they were a week ago.

#### SUGAR.

Business in sugar has been less active during the past week in this market, but refiners state that there is still a steady demand, and that it is likely to continue throughout the month. Stocks here are well reduced, and the situation, on the whole, healthy. Both granulated and yellows are selling at the prices previously quoted. In London, beet has been somewhat easier since the opening of the present week, the distant position being  $\frac{3}{4}$ d. lower. Present month, however, is quoted unchanged, viz., 9s.  $7\frac{1}{2}$ d., while October is named at 9s.  $8\frac{1}{4}$ d. Cane, in London, is steady, with light offerings and prices unchanged; Java, 12s.; fair refining, 10s.  $7\frac{1}{2}$ d. Raw is firm at New York; fair refining, 3 13-16 to  $3\frac{3}{8}$ c.; centrifugal,  $4\frac{3}{8}$ c.; molasses, 3 7-16 to  $3\frac{3}{8}$ c. Refined in that market continues strong.

#### SYRUPS.

The market for syrups is steady at  $1\frac{1}{4}$  to  $2\frac{1}{4}$ c. per lb. for Canadian in the wood.

#### MOLASSES.

Molasses has not furnished any new feature, the undertone being firm, holders of round lots of Barbadoes having refused to accept  $28\frac{1}{2}$ c. Car lots are quoted as before. The high price of the Barbadoes article is, it is said, leading to more business in New Orleans molasses, both in this Province and in Ontario, at a range of 19 to 23c., as to grade, in straight invoice lots.

#### CANNED GOODS.

This market has been somewhat quiet since our last report. The strong feeling in

salmon continues, and prices are held stiff at the late advance. Vegetables are steady also, new pack tomatoes offering at 75c., and corn and peas at 70c. per dozen.

#### COFFEE.

This market rules quiet, only a few sales of Maracaibo in a wholesale way being noted at 9 to 11c. Of course, jobbing lots necessitate an advance on these figures. Santos, in a large way, is quoted at 8 to 10c., and Rio at the same price.

#### SPICES.

There has been little to report in the spice market.

#### TEAS.

The firm tone is fully maintained, and, so far as present indications go, there appears to be little chance of any decline in Japan teas to arrive, and firms who have held off on this expectation have been disappointed and are now coming into the market. Business in round lots of Japans has transpired at 14 to  $17\frac{1}{2}$ c. for low grade, and 17 to  $19\frac{1}{2}$ c. for medium. Green teas have moved at 10 to 12c. to the extent of some 1,000 packages, while a few small lines of Ceylons have sold at 14 to 18c., as to grade.

#### DRIED FRUIT.

The Valencia raisin market is quite firm and some brokers here, who made firm offers and had them accepted, now find that they will make a loss of over 6d. a box on some of their contracts. Quotations issued this week, by local jobbers, on new crop Valencias are as follows: fine off stock  $4\frac{1}{2}$ c.; selected  $5\frac{3}{8}$ c.; and 4-crown layers  $5\frac{3}{4}$ c.

The firm tendency noted on California raisins is maintained, in fact, the anticipation is for higher prices, if the Growers' Association, to which reference has been made, is successful in its efforts. No arrivals are expected before October, and, in the meantime, jobbers are offering the goods to arrive at the following range; 2-crown loose Muscatels,  $5\frac{1}{2}$ c.; 3-crown loose Muscatels,  $6\frac{3}{4}$ c.; 4-crown loose Muscatels,  $7\frac{1}{2}$ c.; seeded raisins,  $9\frac{1}{2}$  to 11c.; fancy clusters, \$2.30 to \$2.50 per box; Dehesa, \$2.25 to \$3. and Imperial, \$3.25 to \$3.50.

Currants are steady and first offers of new crop to arrive are being made by jobbers here. They are quoting Filiatras in barrels,  $4\frac{1}{4}$ c.;  $\frac{1}{2}$  bbls.  $4\frac{3}{8}$ c.; and  $\frac{1}{2}$  cases,  $4\frac{1}{2}$ c.; Patras,  $\frac{1}{2}$  cases 5c.; Vostizzas,  $\frac{1}{2}$  cases  $5\frac{1}{2}$ c.; and extra choice Vostizzas 6c. Sultana raisins are quite stiff in tone, and no prices for forward delivery have yet been named here. The speculative operations of some London dealers, according to advices received here, have had a lot to do with the strength of the market.

California prunes are steady, and no arrivals of new crop are expected before October. Demand here from local jobbers has been quite active, and the prices they



## IMPORTED SUGARS

We can supply all kinds of

### Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

**JOSEPH WARD & CO., - MONTREAL**

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate  
AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

## THE BEST VALUE

in the market to-day is our smoked

## SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

**D. GUNN, BROTHERS & CO.**

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES

CHOCOLAT MENIER



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO. 13 St. John St. Montreal**

General Agents for the Dominion

are offering this week, on goods to arrive, are firm, compared with last year. The range is as follows: 40's to 50's, 10¾c.; 50's to 60's, 9¾c.; 60's to 70's, 8¾c.; 70's to 80's, 7¾c.; 80's to 90's, 7¼c., and 90's to 100's, 6¾c. Nothing has been done yet in French prunes for import, but prices are lower than they were last year. The same is to be said of Bosnia fruit. In the latter, some business has been put through, and local jobbers are offering 110's to 115's, in 55 lb. boxes, at 4¾c. to arrive. This fruit sold last year at 6½c., so that it can be seen that they are considerably cheaper this year than last.

Figs, on the other hand, are very strong, and stock that cost 26s. last year is held at 60s. and over. Local jobbers are, accordingly, asking relatively high prices on new crop to arrive, 10-lb. boxes being quoted at \$1.85 to arrive, against \$1 last fall, and two-row 12-oz fruit at 14c., against 8c. last year; or an advance of fully 50 per cent.

Evaporated California fruits are steady to firm. Apricots, to arrive, are quoted at 15½ to 17c.; peaches 13½ to 17c.; pears, 13½c.

### NUTS.

The market is quiet, but steady in tone. Offers of several sorts have been made this week to arrive by wholesale houses here. They are asking 10½ to 11c. for Tarragona almonds, and 25c. for shelled. Shelled walnuts to arrive are quoted at 20 to 21c. No quotations have been named on new Grenoble walnuts in a jobbing way. Sicily filberts, in 220-lb. packages are quoted at 7 to 7½c.

### GREEN FRUIT.

The green fruit market has developed a firmer tendency on fresh Canadian and California fruit since last week, under the influence of decreased receipts. Canadian peaches are 25c. higher, at 75c. to \$1.30, and advances have also been recorded in pears and plums, as noted in our prices current elsewhere. Bartlett pears, in barrels, are quoted at \$4 to \$6. Oranges are firmly

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PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE  
GOODS . . .

Butter Tubs  
Butter Plates  
Fruit Jars  
Rubber Jar  
Rings

We have them.

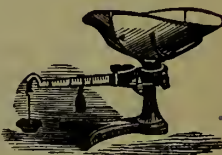
**WALTER WOODS & CO.**  
HAMILTON

Established 1851

## WILSON'S MONEY WEIGHT SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.



Write us for particulars

**C. WILSON & SON**

69 Esplanade St., TORONTO, ONT.

## REFRIGERATORS

Style No. 13

Size, width 46 in.  
depth, 28 in.  
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.



This cut represents No. 13.

ADDRESS,

**EUREKA REFRIGERATOR CO.**

54-56 Noble Street, TORONTO

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A  
S

## ...NEW JAPANS...

T  
E  
A  
S

✓ Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

## COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

held at the late rise, while lemons have scored another advance, and are now quoted at \$5 to \$6 per box.

## COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The undertone continues firm and prices are maintained. We quote: Strictly new laid at  $17\frac{1}{2}$  to 18c.; held fresh,  $15\frac{1}{2}$  to 16c.; No. 1 candled,  $13\frac{1}{2}$  to 14c., and No. 2, 10c. per doz.

BEANS—The market for beans continues quiet, and prices are steady. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—In honey there is little doing, and supplies are large, but prices show no further change. We quote: White clover comb, in 1-lb. sections, 7 to  $7\frac{1}{2}$ c.; dark,  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c.; white extracted, 6 to  $6\frac{1}{2}$ c., and dark, 4 to 5c.

MAPLE PRODUCT—Continues neglected. We quote: Syrup in wood,  $4\frac{1}{2}$  to  $4\frac{3}{4}$ c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to  $6\frac{1}{4}$ c. per lb.

## PROVISIONS.

A fair trade continues to be done in hams and bacon, and the market for these lines is moderately active, but other sorts rule quiet, and prices are steady all round. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at  $8\frac{1}{4}$  to  $8\frac{1}{2}$ c. per lb., and

compound refined at 5 to  $5\frac{1}{2}$ c. per lb. Hams,  $10\frac{1}{2}$ c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

A fair volume of business has been transacted in grain. The demand was principally for oats and some round lots changed hands at  $28\frac{1}{2}$ c. afloat. In peas, the feeling was firmer, and sales were made at  $61\frac{1}{4}$  to  $61\frac{1}{2}$  afloat. In Manitoba wheat, business was quiet. Some round lots of No. 1 hard were offered for delivery the first half of October, at 68c. afloat Fort William, but no sales were made.

There was a good demand for all grades of flour, and the market was fairly active with no change in prices to note. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; in bags, \$1.65 to \$1.80; Manitoba patents, \$4.80 to \$4.90; strong bakers', best, \$4.50 to \$4.60.

A fair business was done in feed and the tone of the market was steady. We quote: Ontario red winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11.50 to \$12; shorts, \$15.

Business in oatmeal continues quiet, the demand only being for small lots to fill actual wants. Rolled oats are selling at \$3.60 per bbl. and at \$1.75 per bag.

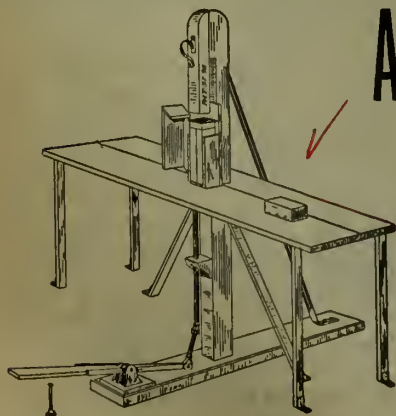
The demand for baled hay is only fair, and supplies are in excess of requirements,

consequently, the prospects for any improvement in prices are not encouraging. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

## CHEESE AND BUTTER.

Cheese was firm and higher prices were realized than a week ago by fully  $\frac{1}{2}$ c. per lb. The demand is due in part to a desire to procure the September make, but in addition to this the cable furnishes more encouragement from abroad, and the influence is naturally potent. The chief spot business this week was contributed at the wharf where 5,000 boxes were offered and sold at a range of  $8\frac{1}{4}$  to  $8\frac{3}{4}$ c., the inside being the ruling, which is an advance of  $\frac{1}{2}$ c. on last week. Western makes were nominal with values firmly held at  $8\frac{1}{2}$ c. The public cable also advanced 6d. Monday all round. We quote: Finest western, colored,  $8\frac{3}{8}$  to  $8\frac{1}{2}$ c.; finest western, white,  $8\frac{1}{4}$  to  $8\frac{3}{8}$ c.; finest eastern, colored,  $8\frac{1}{4}$  to  $8\frac{3}{8}$ c.; finest eastern, white, 8 to  $8\frac{1}{8}$ c.; Liverpool cable, colored, 38s. 6d.; Liverpool cable, white, 37s. 6d.

The butter market is excited and extreme prices were paid both on spot and in the country, though the local position despite the advance, is not yet on a parity with what late made creamery is costing in the country. The best figure yet realized here

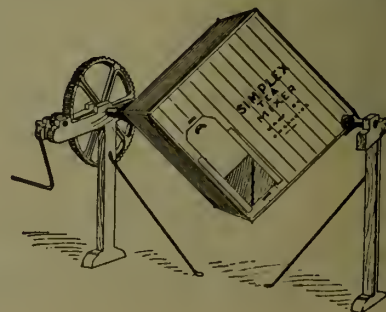


## Armada Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,  
57 Front St. E., - Toronto.





**COTTAM BIRD SEED** and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.  
GUELPH, ONT.

The \_\_\_\_\_

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

### McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE \_\_\_\_\_

## Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

### F. W. FEARMAN

Pork Packer

HAMILTON

### Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

## Retail Merchants

know that first-class goods in attractive packages promote ready sales.

## TARTAN TEA

Communicate with

has both of these good qualities.

**BALFOUR & CO.** Wholesale Agents **Hamilton**

**A Surprise** in store for you when you hear what the Wholesale trade have to say about

**Clark's Pork and Beans with Tomato Sauce**

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

**..Fish Merchants**

## Walter Northrop DRIED FRUITS

Importer and Exporter of

Dressing and Packing of Currants a specialty.

66 Esplanade Street West  
Telephone 8015.

**TORONTO**

**Hard to Choose ? We Help You !**

## HONDI

is a Ceylon Tea with

**ACKNOWLEDGED MERIT**

in Pound and Half Pound Packets.

**RED, BLUE and YELLOW LABELS.**

**F. R. STEWART & CO.** Direct Importers  
Vancouver, B. C.

**AGENTS WANTED**

## POTATOES

IN CAR LOTS, BUY NOW.

### WM. HANNAH & CO.

Board of Trade.

TORONTO

## TORONTO SPECIAL MACHINERY CO.

Manufacturers of  
**TEA, COFFEE, SPICE and FLOUR MIXERS**

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

## HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

## CALIFORNIA

**Peaches, Pears, Plums, Apricots and Cherries**, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

was made Tuesday morning, when 20¼c. was realized on one lot, but it is hardly quotable in a general way yet. We quote: Extra finest creamery, boxes, 19¼ to 19½c.; extra finest creamery, tubs, 18¾ to 19c.; ordinary finest creamery, boxes, 18¼ to 18½c.; ordinary finest creamery, tubs, 17½ to 18c.; dairy butter, 14 to 14¼c.

#### MONTREAL NOTES.

Bosnia new crop prunes are offered to arrive at lower prices than they ruled at last fall.

Frank Magor & Co. have been appointed sole agents for Canada for Bryant & May's matches.

The supplies of canned blueberries are going to be very light this season, as the crop is short.

New figs are quoted, to arrive, in a jobbing way this week, fully 50 per cent. higher than they were last year.

The first arrivals of new crop California raisins, prunes and evaporated fruit are due here during the first week in October.

First offers of new Tarragona almonds, shelled walnuts and Sicily filberts, in a jobbing way, to arrive, were made this week.

Samuel Duncan, dealer in teas and crockery, has assigned, at the demand of W. H. Tapley & Co., with liabilities of about \$2,000.

Advices on new dates are much higher, owing to the uncertainty about first shipments. The first lots are expected to leave Bussora about September 30, and the second about October 15.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Sep. 20, 1898.

THE city has been full of visitors this week attending the exhibition, which is pronounced a success, the best, in fact, that we have had for years. The Government exhibit, which is part of the exhibit they had at Boston, receives much favorable comment. There are many improvements on the grounds this year, including a new grand stand and a new poultry house. Most of the visitors are customers and many are buyers. Many houses have brought in their travelers to aid in entertaining their friends. The interest of the week has been in dried fruit. Although all lines show good business, there are but few changes in prices to report. Importers begin to look forward to the arrival of their China teas—that is, the larger importations. Blended teas are rapidly driving the others out.

OIL—The business in this line is rather quieter than it was, owing to many fall orders having been taken earlier. This is in relation to burning oil, prices of which show no change. Other lines are also quiet.

SALT—Liverpool coarse, which, after all, is the grade in which the big end of the business here consists, is becoming quite light stock. There is, however, some about

due, and little, if any, change in price is expected. Factory filled fine has a fair business, and Canadian moves out in its regular way; though rather a lighter demand is noticed, we quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Some new goods continue to arrive, although, as yet, no corn or tomatoes are to hand. The market is firm, and packers are not looking for business; in fact, they will hardly quote prices. There is not, as yet, however, any particular advance noticed. Corn is the highest line, in proportion. Gallon apples hold their advance. Quite a number of Nova Scotia packed apples are being sold here. A car of canned meats and pork and beans arrived from Chicago this week. Deviled and potted meats are offered rather lower, and concentrated mincemeat, in tin pails, shows improved demand. Lobsters hold at the full figures. Salmon tend higher, with very little offering from the Coast.

GREEN FRUIT—This is the busy season. It is difficult to quote prices, as so much depends on the quality and the amount of stock, which one day may be light and the next day an overstock. Apples continue to improve in quality; rather better prices are being obtained for best grades, though there are still a great many cheap apples on the market. Auctions are frequent, although little of the best stock is sold in this way. Nova Scotia pears are being received. Pears are low, between the many kinds now offered. The Californias are still, however, preferred, and hold their price. Peaches are but fair stock, and not a large sale. Plums are about out of the market; they have ruled low. Grapes have a big sale, particularly Ontario grades, at fair prices, but lower figures are expected. Lemons are quite high, and but fair sale. Oranges are in light demand. Even bananas, though still moving freely, show the effect of the other lines offering.

DRIED FRUIT—This line has had perhaps the chief attention during the week. The high prices at which the California market opened have curtailed the sale of this line. The new terms are not at all popular, though if this line is wanted there is but the one rule. Drafts will not be held for arrival of goods. There is this much to be said: All goods will be properly graded and little or no difference will be noticed in the quality of the fruit no matter from whom bought. The high price of seeded will affect the quantity and quality of those bought. Dealers have bought quite freely of Valentias, particularly layers. Shippers show quite a range in prices and any change is expected to be to higher values. Malagas have had but little attention as yet. Prices quoted are quite high. Evaporated apples have a little better enquiry, but are still a light sale. Currants firm. Figs are ruling very high. Canadian onions are on the market, and further arrivals are expected daily. Prices here tend rather lower, but west they quote a firm feeling.

SUGAR—Some refineries have shown more of an inclination to sell, but prices, on the whole, are firmly held. Competition from foreign sugars is not much noticed.

MOLASSES—While there is a fair, steady sale, there is little of interest to note. Stocks are getting lighter, and, it is expected, if there is a good demand for fall, higher prices will rule. They are low at present. There is no movement in New Orleans.

PRODUCE—This is a quiet line. Butter continues a large stock and low prices are the rule. Much is the fault of quality. Eggs move slowly at even figures. Here, again, there is a difficulty to get satisfactory stock, except in small, hennery lots at high figures. Cheese is quiet, particularly in the local market; early makes are hard to sell. Some factories have closed.

FISH—There is a good business doing. Pickled herring show a steady sale at firm figures. In dry cod, the demand is for the medium sized, and while there is perhaps an easier feeling, there is little or no change in price here. There are rather larger arrivals. Hake, if rightly cured, brings a good price. Pollock is quiet at this season. Smoked herring easy; it is hard to hold prices up, as the market is not large. Shad continue to have a good sale. A few pickled mackerel are seen, but this is not a market for this grade, and the price prevents many being brought here.

PROVISIONS—Buyers are still backward. movement is still light. Local packers are beginning operations. One drawback to the business here is that farmers bring their pork to market largely at one season. In smoked meats, there is but little doing.

Lard shows quite a movement at full figures, though packers show quite a range in prices.

FLOUR, FEED AND MEAL.—There is fair, steady sale, but no particular movement; many fear lower prices. From reports of the wheat, extra good flour may be expected this season. Little low grade is being sold. This, a few years ago, was quite a feature, but then cornmeal was higher. Ontario grades still have the large demand. Oatmeal shows better inquiry at firmer figures. Oats are rather easier and but fair sale. In feed, the amount offering is rather larger. Some say our people make a mistake by not using more bran. Beans are rather firmer and show better sale. Cornmeal shows no change. Barley is high. Split peas more freely offered. We quote: Manitoba flour, \$5.00 to \$5.25; best Ontario, \$4.40 to \$4.50; medium, \$3.95 to \$4.15; oatmeal, \$3.75 to \$3.80; cornmeal, \$2.15; middlings, \$2.00 to \$2.1; bran, \$1.7 to \$1.8; oats, 38 to 40c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

#### ST. JOHN NOTES.

E. A. Smith, of Smith & Tilton, after quite an extended trip to England, is again at his desk.

The steamer from London had a particularly large cargo this week, owing somewhat to the fact that many goods were shut out of the last boat because of a dock strike.



# At Close Figures

## Canned Goods

## STANDARD PACKS.

Direct Shipment  
From Factories.

In 10 case Lots and Upwards.

GET OUR QUOTATIONS BEFORE BUYING.

THE **EBY, BLAIN C<sup>o</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

**"CHAMPIONS"**  
Drained and } **Peels**  
Candied }

Now in store—choice English  
goods at low prices.

**Warren Bros. & Co.**

35 and 37 Front St. East  
TORONTO.

**New Brunswick's  
Canned Fish.**

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

**John Sealey**

25 and 26 South Wharf - ST. JOHN, N.B.



**THE  
FESTIVE  
SEASON**

is approaching and  
your customers will be  
asking for Cocoanut.  
Be sure you are giving  
them the best. If you have **WHITE  
MOSS** you have the best. Your  
jobber can supply you in any size of  
package.

CANADIAN COCOANUT CO.  
MONTREAL.

J. Albert McLean, Prop.

**New Salmon  
LOWE INLET**

NOW IN STORE.

**PERKINS, INCE & Co.**

TORONTO.

**NOTHING BUT  
THE BEST**

**Cocoa  
Chocolate**

**Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers  
TORONTO

# Blue Label

## TOMATO Ketchup



IS RIGHT—MADE FROM FINEST, RIPEST  
TOMATOES — JUST ENOUGH SPICE TO  
GIVE IT' SNAP. PUT UP IN BOTTLES  
STERILIZED BEFORE FILLING.....



PREPARED BY

### Curtice Brothers Co.,

ROCHESTER, N.Y.

#### Proprietors of . . .

The largest Canned Goods Packing Estab-  
lishment in the world.  
Manufacturers of Canned Fruits, Vege-  
tables, Preserves, Jams, Jellies, Soups,  
Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# HUDSON'S

## SOAP

**A FINE POWDER. IN PACKETS ONLY.**

Will wash more clothes, and do more work in much less time than any other Soap.  
Linen Lasts Longer when regularly washed with HUDSON'S.

### SOAK YOUR CLOTHES

with HUDSON'S and the dirt will slip out—with about half the usual labour.

**R. S. HUDSON, 34 Chaboillez Square, Montreal.**



# CURRENT MARKET QUOTATIONS

September 22, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                         | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence, Redpath)..... | 4½                   | 4½                                          | 4½                    | 5½                   |
| Granulated, Acadia.....                 | 4½                   | 49-16                                       |                       |                      |
| Paris lump, bbls and 100-lb. bxs        | 5 11-16              | 5½                                          | 5½                    | 6                    |
| " in 50-lb. boxes.....                  | 5 11-16              | 6                                           |                       |                      |
| Extra Ground Icing, bbls.....           | 5 1-16               | 5½                                          | 5½                    | 6½                   |
| Powdered, bbls.....                     | 4 3-16               | 4½                                          | 4½                    | 6                    |
| Cream.....                              | 4 1-16               | 4 3-16                                      | 3½                    | 4                    |
| Extra bright.....                       | 4 1-16               | 4 3-16                                      | 3½                    | 4                    |
| Bright coffee.....                      | 4 1-16               | 4 3-16                                      | 3½                    | 4                    |
| Light yellow.....                       | 4 1-16               | 4 3-16                                      | 3½                    | 4                    |
| No. 3 yellow.....                       | 4 1-16               | 4 3-16                                      | 3½                    | 4                    |
| No. 2 yellow.....                       | 3 11-16              | 3 13-16                                     |                       |                      |
| Demerara.....                           | 3.50                 | 3.75                                        |                       |                      |
| Imported yellow.....                    |                      | 3½                                          |                       |                      |

## SYRUPS AND MOLASSES

|                     |    |        |        |    |    |       |
|---------------------|----|--------|--------|----|----|-------|
| Syrups—             |    |        |        |    |    |       |
| Dark.....           | 2½ | \$0 23 | \$0 27 |    |    |       |
| Medium.....         | 2½ | 30     | 32     |    | 3  | 3½    |
| Bright.....         | 2½ | 35     | 37     |    | 3½ | 3½    |
| Honey.....          |    |        | 40     |    |    |       |
| " 25-lb. pails..... |    |        | 1 00   |    |    |       |
| " 38-lb. pails..... |    |        | 1 40   |    |    |       |
| Molasses—           |    |        |        |    |    |       |
| New Orleans.....    | 31 | 24     | 45     | 26 | 28 | 35 45 |
| Barbadoes.....      | 31 |        |        | 27 | 29 |       |
| Porto Rico.....     | 23 | 25     | 38     | 42 | 32 | 34    |
| Antigua.....        | 22 | 23     |        | 25 | 28 |       |
| St. Croix.....      |    |        |        | 27 | 28 |       |

## TEAS

|                                    |        |        |        |        |    |    |
|------------------------------------|--------|--------|--------|--------|----|----|
| Black—                             |        |        |        |        |    |    |
| Congou—Half-chests Kalsow,         | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11 | 40 |
| Moning, Paking.....                | 14     | 40     | 18     | 50     | 15 | 40 |
| Caddies Paking, Kalsow.....        | 35     | 55     | 35     | 55     | 30 | 50 |
| Indian—Darjeelings.....            | 20     | 40     | 20     | 40     | 18 | 40 |
| Assam Pekoes.....                  | 28     | 25     | 18     | 25     | 17 | 24 |
| Pekoe Souchong.....                | 35     | 42     | 35     | 42     | 34 | 40 |
| Ceylon—Broken Pekoes.....          | 20     | 30     | 20     | 30     | 20 | 30 |
| Pekoes.....                        | 17     | 35     | 17     | 35     | 17 | 35 |
| Pekoe Souchong.....                | 42     | 50     | 42     | 50     |    |    |
| China Greens—                      | 22     | 28     | 22     | 28     |    |    |
| Gunpowder—Cases, extra firsts      | 42     | 50     | 42     | 50     |    |    |
| Half-chests, ordinary firsts.....  | 35     | 40     | 35     | 40     |    |    |
| Young Hyson—Cases, sifted,         | 22     | 38     | 22     | 38     |    |    |
| extra firsts.....                  | 17     | 19     | 17     | 19     |    |    |
| Cases, small leaf, firsts.....     | 15     | 17     | 15     | 17     |    |    |
| Half-chests, ordinary firsts.....  | 13     | 14     | 13     | 14     |    |    |
| Half-chests, seconds.....          | 28     | 32     | 28     | 32     | 30 | 40 |
| " thirds.....                      | 16     | 19     | 16     | 19     |    |    |
| " common.....                      | 16     | 19     | 16     | 19     |    |    |
| Plug Sueys—                        |        |        |        |        |    |    |
| Young Hyson—½-chests, firsts       | 28     | 32     | 28     | 32     | 30 | 40 |
| " seconds.....                     | 16     | 19     | 16     | 19     |    |    |
| Half-boxes, firsts.....            | 16     | 19     | 16     | 19     |    |    |
| " seconds.....                     | 38     | 40     | 38     | 40     |    |    |
| Japan—                             | 32     | 36     | 32     | 36     |    |    |
| ½-chests, finest May pickings..... | 28     | 30     | 28     | 30     |    |    |
| Choice.....                        | 25     | 27     | 25     | 27     |    |    |
| Finest.....                        | 22     | 24     | 22     | 24     |    |    |
| Fine.....                          | 19     | 20     | 19     | 20     |    |    |
| Good medium.....                   | 16     | 18     | 16     | 18     |    |    |
| Medium.....                        | 13     | 15     | 13     | 15     |    |    |
| Good common.....                   | 18     | 22     | 16     | 22     |    |    |
| Common.....                        | 14     | 15     | 14     | 15     |    |    |
| Nagasaki, ½-chests Pekoe.....      | 16     | 19     | 16     | 19     |    |    |
| " " Oolong.....                    | 7½     | 11     | 7½     | 11     |    |    |
| " " Gunpowder.....                 |        |        |        |        |    |    |
| " " Siftings.....                  |        |        |        |        |    |    |

## WOODENWARE

|                                  |  |        |        |        |        |        |
|----------------------------------|--|--------|--------|--------|--------|--------|
| Pails, 2-hoop, clear, No. 1..... |  | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| " 3-hoop, " ".....               |  | 1 60   |        | 1 60   |        |        |
| " 2-hoop, " No. 2.....           |  | 1 40   |        | 1 40   |        |        |
| " 3-hoop, " ".....               |  | 1 55   |        | 1 55   |        |        |
| " 3-hoop, painted, No. 2.....    |  | 1 40   |        | 1 40   |        |        |
| Tubs, No. 0.....                 |  | 8 00   |        | 8 00   | 9 50   | 10 50  |
| " 1.....                         |  | 6 50   |        | 6 50   | 8 50   | 9 50   |
| " 2.....                         |  | 5 50   |        | 5 50   | 6 50   | 7 00   |
| " 3.....                         |  | 4 50   |        | 4 50   | 5 50   | 6 00   |

## BUTTER AND CHEESE

|                                  |     |    |    |     |    |    |    |
|----------------------------------|-----|----|----|-----|----|----|----|
| Dairy, larger rolls, per lb..... | 15  |    | 16 | 10  | 14 | 17 | 19 |
| " pound prints.....              |     | 16 | 17 | 16  | 17 |    |    |
| " tubs, best.....                |     | 14 | 15 | 14  | 16 |    |    |
| " tubs, second grade.....        |     | 11 | 13 | 10  | 14 | 18 | 20 |
| Creamery, tubs.....              | 19½ | 20 | 18 | 18½ | 17 | 18 | 20 |
| " prints.....                    | 21½ | 20 | 21 | 18  | 20 |    |    |
| Cheese.....                      | 8½  | 8½ | 8½ | 8½  | 9  |    | 10 |

## PROVISIONS

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—                 |                      |                                             |                       |                      |
| Long clear bacon.....             | 7½                   | 8                                           | 8½                    | 9½                   |
| Smoked Meats—                     |                      |                                             |                       |                      |
| Breakfast bacon.....              | 12                   | 11                                          | 12                    | 12½                  |
| Rolls.....                        | 9                    | 8½                                          | 9½                    | 10                   |
| Hams.....                         | 10½                  | 10½                                         | 11½                   | 12                   |
| Shoulder hams.....                | 10                   | 8½                                          | 8                     | 9                    |
| Backs.....                        |                      | 11                                          | 11½                   | 12                   |
| All meats out of pickle 1c. less. |                      |                                             |                       |                      |
| Barrel Pork—                      |                      |                                             |                       |                      |
| Canadian heavy mess.....          | 16 50                | 17 00                                       | 14 50                 | 15 00                |
| " short cut.....                  | 16 00                | 16 50                                       | 15 00                 | 15 50                |
| Clear shoulder mess.....          |                      | 13 00                                       | 13 50                 | 14 00                |
| Plate beef.....                   | 12 50                | 18 00                                       | 11 00                 | 11 50                |
| Lard, tierces, per lb.....        |                      | 8½                                          | 6¾                    | 7¾                   |
| Tubs.....                         |                      | 8½                                          | 7                     | 8½                   |
| Pails.....                        | 8¾                   | 9¾                                          | 7¾                    | 8½                   |
| Compound, Pails.....              | 1 10                 | 6½                                          | 7                     | 6½                   |
| Shortening, in 60-lb. tubs.....   |                      |                                             | 7½                    | 7¾                   |
| Dressed hogs, light.....          | 6 25                 | 5 75                                        |                       |                      |

## GREEN FRUITS

|                                       |      |      |      |      |      |
|---------------------------------------|------|------|------|------|------|
| Oranges, California seedlings... 3 50 | 4 00 | 4 00 | 3 50 | 3 75 | 3 00 |
| Mediterranean sweets 3 50             | 4 00 | 4 00 | 4 00 | 4 25 |      |
| Lemons, Messina, per box 5 00         | 6 00 | 6 00 | 6 00 | 6 50 | 4 25 |
| " Verdilla..... 1 00                  | 1 75 | 1 00 | 1 65 | 1 50 | 2 25 |
| Bananas, per bunch..... 1 50          | 2 00 | 1 50 | 2 25 | 2 00 | 4 50 |
| Apples, per bbl..... 1 50             | 2 00 | 1 50 | 2 25 | 2 00 | 4 50 |
| Canadian Apples, per basket... 10     | 30   |      |      |      |      |
| " Peaches, "..... 75                  | 1 30 | 85   | 1 50 | 1 00 |      |
| " Pears, "..... 30                    | 75   | 25   | 65   |      |      |
| " Plums, "..... 40                    | 75   | 30   | 75   | 40   | 50   |
| " Grapes, "..... 13                   | 16   | 13   | 20   | 35   | 50   |
| Red Peppers, "..... 45                | 75   |      |      |      |      |
| Sweet Potatoes, bbl..... 3 00         | 3 25 | 3 00 | 3 25 |      |      |
| Cal. Peaches (20-lb.)..... 1 25       | 1 50 |      | 1 50 | 1 75 |      |
| " Pears (50-lb.)..... 2 75            | 3 00 |      | 3 00 | 3 10 |      |
| " Plums (4-basket)..... 1 35          | 1 75 |      | 1 25 | 1 75 |      |
| Watermelons, each..... 20             | 35   |      | 45   | 50   |      |
| Muskmelons, per basket..... 30        | 50   | 20   | 30   | 40   | 50   |
| Tomatoes, Can., per basket... 4 00    | 6 00 | 3 50 | 4 00 | 5 00 | 6 00 |
| Bartlett Pears..... 12                | 13   | 12½  | 14   | 12   | 12½  |
| Valencia shelled almonds..... 25      | 27   | 22   | 24   |      | 25   |
| Tarragona almonds..... 10½            | 11   | 10   | 11   | 11   | 12   |
| Peanuts (roasted)..... 6½             | 9    | 7    | 10   | 9    | 10   |
| " (green)..... 5½                     | 8    |      | 9    |      | 10   |
| Cocanuts, per sack..... 4 00          | 3 50 | 4 00 |      |      |      |
| " per doz..... 60                     | 60   | 70   |      |      |      |
| Grenoble walnuts..... 12              | 12   | 12   | 12   |      | 14   |
| Marbot walnuts..... 8                 | 9    | 10   | 9    |      |      |
| Bordeaux walnuts..... 8               | 9    | 8    | 9    |      |      |
| Sicily filberts..... 8                | 8    | 9    | 8    |      |      |
| Naples filberts..... 10               | 11   | 10   | 11   |      | 12   |
| Pecans..... 8½                        | 12   | 8    | 11   | 11   | 12   |
| Shelled Walnuts..... 20               | 21   |      |      |      |      |

## NUTS

|                                  |      |      |    |    |     |    |
|----------------------------------|------|------|----|----|-----|----|
| Brazil..... 12                   | 13   | 12½  | 14 | 12 | 12½ | 15 |
| Valencia shelled almonds..... 25 | 27   | 22   | 24 |    | 25  | 30 |
| Tarragona almonds..... 10½       | 11   | 10   | 11 | 11 | 12  | 13 |
| Peanuts (roasted)..... 6½        | 9    | 7    | 10 | 9  | 10  | 12 |
| " (green)..... 5½                | 8    |      | 9  |    | 10  | 15 |
| Cocanuts, per sack..... 4 00     | 3 50 | 4 00 |    |    |     |    |
| " per doz..... 60                | 60   | 70   |    |    |     |    |
| Grenoble walnuts..... 12         | 12   | 12   | 12 |    |     | 14 |
| Marbot walnuts..... 8            | 9    | 10   | 9  |    |     |    |
| Bordeaux walnuts..... 8          | 9    | 8    | 9  |    |     |    |
| Sicily filberts..... 8           | 8    | 9    | 8  |    |     |    |
| Naples filberts..... 10          | 11   | 10   | 11 |    |     | 12 |
| Pecans..... 8½                   | 12   | 8    | 11 | 11 | 12  |    |
| Shelled Walnuts..... 20          | 21   |      |    |    |     |    |

## SPICES

|                                 |    |    |    |    |    |    |    |    |
|---------------------------------|----|----|----|----|----|----|----|----|
| Pepper, black, ground, in kegs, | 12 | 15 | 12 | 14 | 14 | 15 | 13 | 15 |
| " pails, boxes.....             | 15 | 16 | 14 | 15 | 15 | 16 |    |    |
| " whole.....                    | 11 | 13 | 11 | 13 | 12 | 13 | 10 | 15 |
| Pepper, white, ground, in kegs, | 20 | 26 | 18 | 24 | 24 | 26 | 25 | 35 |
| " pails, boxes.....             | 20 | 22 | 20 | 26 | 20 | 22 |    |    |
| " 5-lb. cans.....               | 17 | 25 | 17 | 24 | 20 | 22 |    |    |
| " whole.....                    | 20 | 25 | 18 | 25 | 20 | 25 |    |    |
| Ginger, Jamaica.....            | 15 | 20 | 14 | 35 | 18 | 20 |    |    |
| Cloves.....                     | 25 | 30 | 25 | 30 | 25 | 30 |    |    |
| Pure mixed spice.....           | 25 | 40 | 20 | 40 | 18 | 20 | 20 | 25 |
| Cassia.....                     | 25 | 27 | 24 | 25 | 20 | 22 |    |    |
| Cream tartar, French.....       | 28 | 30 | 25 | 30 | 25 | 30 |    |    |
| Allspice.....                   | 15 | 17 | 13 | 16 | 13 | 14 | 18 | 20 |

## PETROLEUM

|                                 |     |     |    |     |  |  |
|---------------------------------|-----|-----|----|-----|--|--|
| Canadian..... 12                |     | 13½ | 16 | 16½ |  |  |
| Sarnia water white..... 12      | 13  | 15  | 17 | 17½ |  |  |
| Carbon safety..... 17           |     |     |    |     |  |  |
| American water white..... 17    | 17½ | 16½ | 19 | 19½ |  |  |
| Pratt's Astral, in bulk..... 18 | 19  | 16  |    |     |  |  |

## COUNTRY PRODUCE

|                                    |      |     |      |      |      |    |    |
|------------------------------------|------|-----|------|------|------|----|----|
| Eggs, strictly fresh laid..... 17½ | 18   | 13½ | 15   | 11   | 12   | 10 | 15 |
| " held..... 15                     | 16½  | 12  | 13   |      |      |    |    |
| Poultry—chickens, dressed..... *5  | 8    | 30  | 50   | 30   | 60   |    |    |
| Geese, per lb.....                 |      |     |      | 70   | 1 00 |    |    |
| Ducks, per pair..... *8½           | 9    | 50  | 75   | 50   | 1 00 |    |    |
| Turkeys, per lb.....               |      | 10  | 11   | 10   | 14   |    |    |
| Game—Hares, per pair.....          |      |     |      | 25   | 30   |    |    |
| Honey, comb, per doz..... 1 50     | 1 75 | 80  | 1 50 | 1 50 | 1 75 |    |    |
| " light color, 60-lb. tins.....    | 7    | 8   | 6    | 6½   | 7    | 8  |    |
| " 5 and 10-lb. tins.....           | 7    | 8   | 6    | 7    | 8    | 10 |    |
| " buckwheat..... 5½                | 6½   | 2   | 3    | 5    | 6    |    |    |
| * per pound.                       |      |     |      |      |      |    |    |

## RICE, SAGO, TAPIOCA

|                           |      |    |    |       |      |    |    |
|---------------------------|------|----|----|-------|------|----|----|
| Rice—Standard B..... 3 75 | 3 90 | 3¾ | 3¾ | 3 62½ | 3 75 | 4¾ | 4¾ |
| Patna, per lb.....        | 5    | 5½ | 6  | 5     | 6    |    |    |
| Japan..... 6              | 6¼   | 6  | 6½ | 5     | 6    |    | 5½ |
| Imperial Seeta..... 5     | 6    | 4¾ | 5½ | 5     | 6    |    |    |
| Extra Burmah..... 6       | 6    | 4¾ | 5½ | 5     | 6    |    |    |
| Java, extra..... 6½       | 7    | 6  | 6½ | 6     | 7    |    |    |
| Sago..... 8½              | 4    | 3¾ | 4¼ | 5     | 6    |    | 4  |
| Tapioca..... 4            | 4¾   | 3¾ | 4¼ | 5     | 6    |    | 4  |

## SODA

|                                        |      |      |      |      |      |      |      |
|----------------------------------------|------|------|------|------|------|------|------|
| Bi-carb, standard, 100-lb. keg... 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50 | 1 75 |
| Sal soda, per bbl.....                 | 70   | 75   | 70   | 80   | 85   | 90   |      |
| Sal soda, per keg.....                 | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 |      |



# THE CHALLENGE

You cannot obtain anything **Purer, Whiter,**  
or of greater **Delicacy of Flavor** than

## Brantford . . Prepared Corn



It is composed of the Finest Parts of White Southern Corn; has not been fermented or undergone any chemical treatment, being refined with Spring Water Only.

Each package is wrapped with tissue paper, and comes off the retailer's shelf as fresh in appearance as the day it was packed.

Get your **CELLULOID STARCH** delivered free of freight by ordering **BRANTFORD STARCH** next time you want ten boxes.

**THE BRANTFORD STARCH CO., Limited, Brantford, Ont.**

### FRUITS

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                        |                      |                                             |                       |                      |
| Currants, Provincials, bbls...  | 5½                   | 6                                           | 5½                    | 7 7¼                 |
| " " ½-bbls...                   | 5½                   | 6                                           | 6                     | 7 7¼                 |
| " Filiatras, bbls...            | 4½                   | 6                                           | 5½                    | 6½ 7½                |
| " " ½-bbls...                   | 4½                   | 6                                           | 5½                    | 6½ 7½                |
| " " cases...                    | 4½                   | 6½                                          | 6½                    | 7                    |
| " " ½-cases...                  | 4½                   | 6½                                          | 6½                    | 7                    |
| " Patras, bbls...               | 6                    | 7                                           | 6                     | 7                    |
| " " ½-bbls...                   | 6                    | 7                                           | 6                     | 7                    |
| " " cases...                    | 6                    | 7                                           | 6                     | 7 7¼                 |
| " " ½-cases...                  | 5                    | 7                                           | 6                     | 7                    |
| Vostlzas, cases...              | 5½                   | 8½                                          | 7                     | 8 7½                 |
| Dates, boxes...                 | 4                    | 5                                           | 5                     | 6                    |
| Figs, 4-crown...                |                      |                                             |                       |                      |
| " 5-crown...                    |                      |                                             |                       |                      |
| " 7-crown...                    |                      |                                             |                       |                      |
| " 9-crown...                    |                      |                                             |                       |                      |
| " natural, hags...              |                      |                                             |                       |                      |
| Prunes, Sphinx, B's...          |                      | 7½                                          | 10                    | 8 9                  |
| " " A's...                      |                      | 8½                                          |                       |                      |
| " California, 40's...           | 10¾                  | 8½                                          | 10                    | 12                   |
| " " 50's...                     | 9¼                   | 8                                           | 8½                    | 9                    |
| " " 60's...                     | 8¼                   | 7¼                                          | 8½                    | 7 8                  |
| " " 70's...                     | 7¾                   | 7                                           | 7½                    | 7 8                  |
| " " 80's...                     | 7¼                   | 6½                                          | 7                     | 7                    |
| " " 90's...                     | 6¾                   | 6                                           | 6½                    | 5 6½                 |
| Raisins, Valencia, off stalk... | 4½                   | 4                                           | 4½                    | 5 6                  |
| " " Fine off stalk...           | 5½                   | 7                                           | 6                     | 7                    |
| " " Selected...                 | 5½                   | 7                                           | 8                     | 9 8                  |
| " " Layers...                   | 5½                   | 7                                           | 8                     | 9 8                  |
| " " Sultanas...                 | 8                    | 12                                          | 10                    | 12 10                |
| " " Cal. L.M., 3-crown...       | 7                    | 7½                                          | 5½                    | 6 7 7½               |
| " " 4-crown...                  | 7¼                   | 8                                           | 6¾                    | 7 8 8½               |
| Domestic—                       |                      |                                             |                       |                      |
| Apples, dried, per lb...        | 6½                   | 7                                           | 5                     | 6 5½                 |
| " " evaporated...               | 9                    | 10                                          | 10                    | 10½ 11               |
| Cal. Evaporated Fruits—         |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes...       | 9                    | 10                                          | 10                    | 9 10 11½             |
| " 25-lb. boxes...               | 9                    | 10                                          | 10                    | 9 10 11½             |
| " cartons...                    | 13                   | 14                                          | 12                    | 13 14                |
| Peaches, 25-lb. boxes...        | 10                   | 12                                          | 9                     | 10½ 12               |
| " 1-lb. cartons...              | 12                   | 13                                          | 12                    | 13 14                |

### CANNED MEATS

|                                 |        |        |        |        |        |        |        |        |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans...  | \$1 60 | \$2 25 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$3 00 | \$3 25 |
| " " 2-lb. cans...               | 2 75   | 4 10   | 2 50   | 2 60   | 2 75   | 3 00   | 2 75   | 3 00   |
| " " 4-lb. cans...               | 9 00   | 13 00  |        | 8 00   | 8 75   | 9 25   |        |        |
| " " 6-lb. cans...               | 18 25  | 28 15  |        | 18 00  | 20 00  | 21 00  |        |        |
| " " 14-lb. cans...              | 2 60   | 2 70   |        | 2 60   | 2 75   | 2 80   |        |        |
| Minced callops, 2-lb. can...    | 3 50   | 3 75   | 3 20   | 3 25   | 3 25   | 3 35   | 6 50   | 7 00   |
| Lunch tongue, 1-lb. can...      | 6 50   | 7 40   | 6 75   | 7 00   | 6 80   | 6 00   | 6 25   | 6 50   |
| " " 2-lb. can...                | 2 80   | 2 90   | 2 75   | 2 80   | 2 75   | 2 80   | 2 50   | 2 75   |
| English brawn, 1-lb. can...     | 2 40   | 2 50   |        | 2 50   | 2 50   |        |        |        |
| Camp sausage, 1-lb. can...      | 4 00   | 4 25   |        | 4 00   | 4 00   |        |        |        |
| " " 2-lb. can...                | 1 50   | 2 00   |        | 1 50   | 1 40   | 1 50   |        |        |
| Soups, assorted, 1-lb. can...   | 2 25   | 3 00   |        | 2 20   | 2 25   | 2 30   |        |        |
| " " 2-lb. can...                | 1 75   | 1 80   |        | 1 80   | 1 75   | 1 80   |        |        |
| Soups and Bouill., 2-lb. can... | 4 25   | 3 50   |        | 4 50   | 4 25   | 4 50   |        |        |
| " " 6-lb. can...                |        |        |        |        |        |        |        |        |
| Sliced smoked beef, ½'s...      | 1 65   | 1 70   |        | 2 00   |        |        |        |        |
| " " 1's...                      | 2 80   | 2 95   |        | 3 25   |        |        |        |        |

### COFFEE

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24 29                | 23 28                                       | 25 30                 | 24 25                |
| Old Government Java | 27 31                | 22 30                                       | 25 30                 | 24 25                |
| Rio                 | 10 11                | 7½ 12                                       | 12 13                 | 10 10½               |
| Plantation Ceylon   | 29 31                | 26 30                                       | 29 31                 |                      |
| Porto Rico          | 24 28                | 22 25                                       | 24 28                 |                      |
| Gautemala           | 24 26                | 22 25                                       | 24 26                 |                      |
| Jamaica             | 18 22                | 15 20                                       | 18 22                 |                      |
| Maracabo            | 13 15                | 14 20                                       | 13 15                 |                      |

### CANNED GOODS

|                            |       |        |        |        |        |        |        |
|----------------------------|-------|--------|--------|--------|--------|--------|--------|
| Apples, 3's                | \$ 90 | \$1 00 | \$0 95 | \$1 00 | \$1 10 | \$2 25 | \$2 50 |
| " gallons                  | 2 40  | 2 75   | \$2 25 | 2 50   | 2 40   | 2 50   | 3 50   |
| Blackberries, 2's          | 1 40  | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   | 3 25   |
| Blueberries, 2's           | 80    | 90     | 75     | 85     | 85     | 95     | 2 00   |
| Beans, 2's                 | 70    | 95     | 70     | 95     | 90     | 95     | 1 80   |
| Corn, 2's                  | 90    | 1 00   | 85     | 90     | 85     | 90     | 2 15   |
| Cherries, red, pitted, 2's | 2 00  | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 4 00   |
| Peas, 2's                  | 90    | 95     | 75     | 85     | 80     | 85     | 2 25   |
| " sifted                   | 1 14  | 1 20   | 85     | 1 00   | 1 15   | 1 20   | 2 25   |
| " extra sifted             | 1 25  | 1 40   | 1 00   | 1 25   | 1 30   | 1 50   | 2 75   |
| Pears, Bartlett, 2's       | 1 50  | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   | 3 00   |
| " " 3's                    | 2 25  | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   | 5 00   |
| Pineapple, 2's             | 2 10  | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   |
| " 3's                      | 2 50  | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 5 00   |
| Peaches, 2's               | 1 75  | 1 90   | 1 50   | 1 60   | 1 75   | 1 90   | 3 50   |
| " 3's                      | 2 50  | 2 75   | 2 50   | 2 75   | 2 50   | 2 75   | 5 50   |
| Plums, green gages, 2's    | 1 50  | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   | 3 00   |
| " Lombard                  | 1 30  | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   |        |
| " Damson, blue             | 1 10  | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   |        |
| Pumpkins, 3's              | 75    | 85     | 70     | 80     | 90     | 1 00   | 2 50   |
| " gallon                   | 2 10  | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   | 3 00   |
| Raspberries, 2's           | 1 50  | 1 90   | 1 40   | 1 50   | 1 50   | 1 75   | 2 75   |
| Strawberries, 2's          | 1 50  | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   | 3 50   |
| Succotash, 2's             | 1 10  | 1 15   |        | 1 15   | 1 10   | 1 15   |        |
| Tomatoes, 3's              |       | 1 20   | 80     | 85     | 1 10   | 1 20   | 3 20   |
| Lobster, tails             | 2 50  | 2 95   |        | 2 50   | 2 50   | 2 60   | 11 00  |
| " 1-lb. flats              | 2 75  | 3 00   |        | 3 00   | 1 25   | 1 30   | 11 50  |
| " ½-lb. flats              |       |        |        | 1 60   |        |        |        |
| Mackerel                   | 1 30  | 1 35   | 1 30   | 1 35   | 1 10   | 1 25   |        |
| Salmon, sockeye, tails     | 1 15  | 1 25   | 1 30   | 1 55   | 1 00   | 1 20   | 4 50   |
| " " "                      | 1 30  | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   |        |
| " " "                      | 1 20  | 1 25   | 1 40   | 1 50   |        | 1 25   |        |
| " " Clover } tails         |       | 1 20   | 1 45   | 1 50   |        |        |        |
| " " Leaf } flats           |       | 1 45   | 1 50   | 1 60   |        |        |        |
| " Cohoes                   | 95    | 1 00   | 1 10   | 1 15   | 95     | 1 00   | 4 25   |
| Sardines, Albert, ¼'s      | 10¼   | 11     |        | 13     | 4      | 15     | 12     |
| " " ½'s                    | 20    | 21     | 20     | 21     | 20     | 21     | 21     |
| " Sportsmen, ¼'s           | 11½   | 12     |        | 12½    | 12     | 12½    | 12½    |
| " " ½'s                    | 19    | 20     |        | 21     | 20     | 21     | 21½    |
| " key opener, ¼'s          | 10    | 11     | 10½    | 11     | 16     | 18     |        |
| " " ½'s                    | 16    | 18     | 18½    | 23     | 10     | 11     |        |
| " other brands             | 23    | 35     | 16     | 17     | 16     | 17     |        |
| " P. & C., ¼'s             | 23    | 25     | 23     | 25     | 23     | 25     |        |
| " " ½'s                    | 33    | 36     | 33     | 36     | 33     | 36     |        |
| " American, ¼'s            | 4     | 5      |        | 5      | 4      | 5      |        |
| " " ½'s                    | 9     | 11     |        | 11     | 10     | 11     |        |
| " Mustard, ¼ size, cases   | 9 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |        |
| " 50 tins, per 100         |       |        |        |        | 4 25   | 4 50   |        |
| Fruit in glass jars        |       |        |        |        | 1 10   | 1 10   |        |
| Haddies                    | 1 40  | 1 50   | 1 15   | 1 60   | 1 10   | 1 15   | 1 90   |
| Kipperd Herrings           | 1 35  | 1 45   | 1 20   | 1 60   |        | 2 00   | 1 90   |
| Herring in Tomato Sauce    |       |        |        |        |        |        |        |



# Thousands

===== OF =====

# . . . . Dollars

will be spent the coming year to  
thoroughly advertise ✓

## CEYLON <sup>a</sup><sub>n</sub><sup>d</sup> INDIAN TEAS

in every city, town and hamlet throughout the country, and this, backed up by the purest, cleanest, healthiest and most popular tea in the world, will make a veritable gold mine for the retailer.

Order from your wholesaler  
without delay.

**MANITOBA MARKETS.**

WINNIPEG, Sept. 19, 1898.

**T**HOUGH threshing is now pretty general, deliveries of wheat are very light. Nearly all the grain now delivered by farmers is being stored, at present, in expectation of higher prices. The market is unsettled, from 55 to 60c. being paid for No. 1 hard on different markets, where freights are just the same. Wheat-selling will be very slow up to the time of the close of navigation. So far as can be at present ascertained, the crop will grade northern, principally. There will be comparatively little No. 1 hard, owing to the wet weather, which has bleached the grain. In a short time now, all wheat will be purchased on an export basis.

**FLOUR**—Trade is dull, and flour has dropped a further 10c. per sack. Patent is quoted at \$2.05; bakers', \$1.85; Algoma, \$1.45, and XXXX, \$1.15. Bread has not dropped in proportion to the fall of flour, the finer grades being still quoted at 6c.

The grocery trade is quiet, and the volume of business small, which is the prevailing state of things at this time of year. There is no change in prices to report. Canned goods, particularly corn and tomatoes, are now arriving, but, owing to high prices, the sales are light and very slow. Evaporated fruits continue high and firm, with indications of a further advance.

**RICE**—Market is still somewhat bare of this article, and high prices rule, though the feeling is a little easier than it was some weeks ago.

• **FISH**—Several carloads of Labrador her- ring, fresh cod and mackerel have been received. Small quantities of finnan haddies are coming in by express to the retail trade.

Oriental freights are slow, and many dealers are complaining at the long delay in receiving orders. The C.P.R. Pacific steamers seem to have too much to do.

**BUTTER**—Market shows little change, the nominal price being 18½c. f.o.b. point of shipment. The tendency is still to hold. A few factories have received a shade over the price quoted. Dairy butter receipts are liberal at present, and the price remains 13½c., Winnipeg.

**CHEESE**—Nominally, cheese is 9½c., but little is moving. Local manufacturers held for a higher figure, and dealers, rather than pay more, have purchased from the east, and local men now seem likely to have their cheese on their hands or will have to sell it at a lower figure. Some factories are still holding June make.

**EGGS**—Receipts are fair and the quality good. Price, 13½c. Winnipeg.

**GREEN FRUIT**—Ontario grapes are arriving freely, in fact, the city seems full of them. Concord, in 100-basket lots, are

selling at 27c.; small lots, 35c.; Niagara, 32c. for 100-basket lots, and 35c. for smaller quantities. Washington and Oregon free-stone peaches, \$1 to \$1.25 per case, according to quality; Montana crabapples, \$2 for 60 lb. boxes. Crabs have advanced in price rapidly, owing to the fact that southern crop is shorter than anticipated. The samples from Montana are excellent. Washington pears are from \$2 to 2.25 per box. Jersey sweet potatoes, \$5.25 per barrel. Imported tomatoes, 60c. per basket. There are large quantities of Ontario pears arriving in baskets, but the bulk of them are in such doubtful condition that no market is given. There will be an auction sale of this class of fruit on Monday. Apples, at present, are dear and not very satisfactory.

**CHINA TEAS IN ENGLAND.**

It is a peculiarly significant proof of the continual decline of the China tea trade that just now, when teas from the celestial Empire are practically a drug on the market, with no activity or promise in them, and only a retail trade passing therein, buyers of Indian teas should be coming forward quite briskly and the market becomes firm at good prices. The teas from our own possessions are of good quality this year, and now that they are landing in larger bulk buyers have a good selection, and we are able to test their opinions of the new arrivals. The good prices realized last week, as high as 2s. 4¼d. for Indian, show the estimation in which some gardens are held, and evince that steady improvement which is destined to kill the China trade altogether unless great changes are effected in the methods of preparing for market.—Grocers' Journal.

**PLOUGHING FOR CLAMS.**

The ancient and honorable method of digging for clams has been found too slow on Puget Sound. Here is what an exchange says of the modern method:

"Considerable feeling is being manifested on Puget Sound against the wholesale destruction of the natural clam beds by the packers at Port Angeles. It is reported that the beach is being ploughed up by means of a plough pulled by horses, and the result of this method of catching will soon result in total annihilation of this toothsome bivalve. A bill will be introduced in the next Legislature looking to a correction of this abuse."

A shipment of new Young Hyson teas have just been received by H. P. Eckardt & Co.

H. P. Eckardt & Co. are quoting new currants and raisins to be received by the first direct steamer.

**TRADING STAMPS DOOMED.**

The merchants of Ansonia, Derby, and Shelton, Conn., have set the seal of doom upon the trading stamp, having decided to discontinue all schemes of the kind after Sept. 1, 1898. After the appearance of the so-called "green stamps," the stores not in the combination began to give away the red stamps issued by another concern. The merchants say that over 1,000,000 of the red stamps have been given away, representing an outlay of \$3,000 to the merchants. A petition has been circulated in the triple towns, and generally signed, in which the merchants agreed that, after Sept. 1, they will discontinue the giving of stamps and gift advertising, thus enabling them to give better values. They also resolved that they will take space in no advertising sheet, programme or other form of advertising matter, making an exception for religious organizations.—Retail Grocers' Advocate.

**COLD CURRIED EGGS.**

Cold curried eggs, prepared as follows, will, according to an exchange, be found delicious: Hard boil as many eggs as are required, cut them in half, remove the yolks, pound them in a mortar, and mix with sufficient well-seasoned white sauce to form a smooth paste; add curry paste to taste, and a small piece of butter. Refill the whites of the eggs with the mixture; smooth it over with a knife, and cover each half thickly with some rice (still warm) which has been boiled until quite soft, mixed with butter, and seasoned with pepper, salt and nutmeg. Put the curried eggs aside until the rice is cold and set, then lightly flour them, dip into beaten egg, roll in fine breadcrumbs, and fry. The eggs should be placed in small fluted paper cases before being wrapped up in grease-proof paper.

**ERRORS REGARDING FLORIDA ORANGES.**

An erroneous statement, says an exchange, about the Florida crop is in circulation. It is to this effect: "The drouth has probably cut down the Florida orange crop one-third to one-half below what it was expected the crop would be. At one time the yield of the groves this year was estimated at between 750,000 and 1,000,000 boxes, but the long-continued dry weather caused a great quantity of the fruit to drop, and it is now believed that the crop will be in the neighborhood of a half million boxes. Growers expect fancy prices, though, and are far from being disheartened." The truth is that the Florida crop is larger than last year, and will continue to thus increase from year to year, unless we have another disastrous freeze.



**FICTITIOUS VALUES.**

**T**HIS is what I overheard in a store. A customer had been trying to purchase an article which the merchant happened not to have in stock.

"Can you tell me where I will be likely to find it?" enquired the buyer.

"I hardly know," answered the dealer, "It is something for which there is little demand. You might search a week for it and not find it anywhere, and then you may strike it at the first place you call. If you are going down past Brown's you might try there. He is as likely to have it as anyone."

"The truth is, I don't care to go to Brown's, for, between you and me, he knows what he wants for everything he sells."

"You are not the first one I have heard say that, either," replied the merchant, with a laugh. "Others make the same complaint."

"Well," continued the customer, "I want everyone with whom I deal to make a legitimate profit on what he sells me, but, when a man robs his customers as Mr. Brown does, he drives them away from his store. People find it out, as a rule, when they have been overcharged for a purchase, this not only has the effect of keeping them from placing themselves in the way of a second dose of such treatment, but, in addition, they are more likely to tell their experience to someone else, who also repeats it, and Mr. Brown comes to be known as a desirable party to avoid. No worse advertisement can be published than a reputation for exorbitant prices."

And so the talk ran on, emphasizing the philosophy of President Lincoln when he said: "You cannot fool all the people all the time." Get-rich-quick methods always come to grief sooner or later when built upon the foundation of usurious profits. Every merchant has a right to a fair margin, and no one begrudges it to him, but his violence is sure to return upon his own pate when he attempts to place fictitious values upon his wares. He must not forget to give the buyer credit for the possession of an average amount of discernment. There is no surer way of making an enemy of a man than by cheating him.—*Mercantile Journal*.

**WANTS A CREAMERY IN ALGOMA.**

The Algoma Pioneer, Sault Ste. Marie, Ont., is advocating the establishment of a creamery in that district. It waxed enthusiastic as follows: "No other county in Ontario is more highly favored than Algoma with the natural conditions for excellent butter; luxuriant and nutritious grasses are indigenous here; thousands of acres of

primeval forest offer unlimited food and shelter against heat and storm; and these unsurpassed pastures are kept fresh and green from early spring to late fall by the gracious dew for which this northern Ontario is remarkable. So that 'scorched pastures' are almost as rarely seen as hens' teeth."

**NEWFOUNDLAND FISHERIES.**

The shore fishery, says a correspondent of Fishing Gazette, from Belleoram, is a blank. The Bankers are doing very well—better than last year, in fact, to date, they have landed more fish than all of last year. The lobster fishery is worse than last year—not much better than half as good; but for the good prices the factories would have closed before this. The lobster fishery will be ruined if continued as it is. Unless a long season is enforced for, say a year or so, the fishery will be ruined. The laws permit fall fishing on September 25. It is too late; it should be September 10. There is every reason to hope for an average season in the cod fishery of Newfoundland. Prices are not satisfactory. It is thought marketable codfish will not exceed \$3.20 per quintal, and Labrador fish will be only \$3.20 per quintal. Lobster fishing is fairly good; prices are high, and will continue so, owing to scarcity of lobsters in the United States and Canada. Cod oil has declined lately \$4 per ton.

**A SATISFIED BUSINESS MAN.**

C. P. Fabien, the manufacturer of Aubin's patent refrigerators, speaks hopefully of last year's business. He is gradually extending his business throughout the whole Dominion. He makes fifteen different kinds of refrigerators, ranging from four to ten feet in length. He has lately appointed Buchanan & Gordon, of Winnipeg, as his agents in Manitoba and the Northwest. This firm showed two of the largest Aubin refrigerators at the late exhibition, and they write that they were greatly admired and that the manufacturer can count upon a large business from that section next season.

**BANANA FLOUR.**

The next dietetic fad is going to be banana flour, says New York Post. Manufacturers are experimenting in this direction, and promise soon a meal that will keep as long as wheat flour and make a much more nutritious bread. As already the craze for whole wheat flour is passing, this new albumen will undoubtedly meet a quick welcome when it comes. The use of the banana has developed its great value as an article of food, and the great army of banana consumers are prepared to accept eagerly its further development.

**ZANZIBAR CLOVES.**

In a recent consular report to the British Government, the following table of the yield of Zanzibar cloves appears:

| Year.     | Zanzibar<br>Frasilas. | Pemba.<br>Frasilas. | Total.<br>Frasilas. |
|-----------|-----------------------|---------------------|---------------------|
| 1890..... | 124,929               | 384,993             | 509,862             |
| 1891..... | 69,388                | 324,252             | 393,640             |
| 1892..... | 121,398               | 236,211             | 357,609             |
| 1893..... | 108,090               | 259,367             | 367,456             |
| 1894..... | 138,691               | 372,999             | 511,890             |
| 1895..... | 146,397               | 391,400             | 537,857             |
| 1896..... | 119,791               | 237,090             | 356,881             |
| 1897..... | 90,676                | 240,954             | 331,630             |

A frasila equals 35 lb. The foregoing figures represent the actual quantities of cloves brought into the town of Zanzibar from the "shambas" or plantations of this and Pemba Islands during the last eight years. The actual clove season, that is, the period during which the produce of the trees ripens and is picked, dried and brought to market, extends from September to March, and it is at its height in January, but for the purpose of this report the year is reckoned in the usual way, from Jan. 1 to Dec. 31.

The reduction in the yield for 1897 is ascribed to dry weather, and the same trouble is being experienced this year, the crop being so much endangered that some authorities expect prices to advance 50 per cent. within 60 days. The Zanzibar fall crop will not, it is feared, exceed 32,000 bales.

**PERSONAL MENTION.**

Mr. James A. Henderson, of Tarrant, Henderson & Co., Colombo Ceylon teas, was introduced to the trade in Montreal by Mr. Cecil Gordon.

Mr. W. P. Downey has gone on a business trip to New York, in connection with Hires' rootbeer and his other American agencies.

Mr. E. Becker, of E. Becker & Co., has just returned from a business trip to the Pacific Coast and reports business good, especially in Manitoba. He speaks in glowing terms of the future of our Canadian Northwest.

**ROTHSCHILD'S RULES.**

A London paper says that Baron Rothschild had these rules posted in his bank:

Shun liquor.  
Dare to go forward.  
Never be discouraged.  
Be polite to everybody.  
Employ your time well.  
Never tell business lies.  
Pay your debts promptly.  
Be prompt in everything.  
Bear all troubles patiently.  
Do not reckon upon chance.  
Make no useless acquaintances.  
Be brave in the struggle of life.  
Maintain your integrity as a sacred thing.  
Never appear something more than you are.

Carefully examine into every detail of your business.



## TRADE IN OTHER COUNTRIES THAN OUR OWN.

### CANNED SALMON IN LONDON.

THE changes in the position of salmon have been so sudden and drastic that it is difficult to realize that the advanced prices are fixed on a sound basis. The advance, however, far from being in any way fictitious, was probably never on firmer lines, and the rise is not only fully warranted, but, considered statistically, is moderate, and will, in all probability, be further enhanced when the exact position of some of the shapes is ascertained. The prices asked for the new pack by some of the canners vary from 23 to 27s. for talls and flats; these prices, however, will probably prove to be extreme, but it serves to show that the prices now ruling in the United Kingdom are not without justification.—Grocers' Journal, Sept. 10.

### GOOD APPLES SCARCE IN ENGLAND.

An English paper says: "The scarcity of good apples is badly felt, even on the threshold of the season. What it will be later on can hardly be imagined. We learn from The Fruit Grower that really good English apples, especially the dessert kinds, will be worth much money, so that growers having stocks will know how to act. Very choice home-grown apples will meet a free demand so long as they can be obtained during the present apple season. Well-colored samples are freely sought for by buyers, and, amongst other kinds, best Quarrendens cannot be obtained in quantities large enough to satisfy the demand."

### SHIPMENTS OF CALIFORNIA FRUITS.

For the season June 26 to Sept. 3 there were shipped by rail to the East and Europe from the Santa Clara valley 1,441,360 pounds of canned goods, against 1,818,795 pounds for the corresponding period last year. Of cured prunes the shipments from June 26 to Sept. 3 were 1,306,290 pounds this year and 628,625 pounds last year; cured apricot shipments for the same period were 341,035 pounds in 1898 and 4,596,800 pounds in 1897. Shipments of dried peaches during the same time were 98,460 pounds compared with 84,445 pounds last year.

### NEW CURRANTS IN ENGLAND.

The second cargo of new currants, consisting of about 750 tons, per Buccaneer, was shown on Wednesday, the bulk Patras and Amalias, with some Provincial and Gulf. The quality again proves better than expected, the condition being good, although the size is rather small. A fair demand has prevailed, but sales have not been readily effected. The sales comprise Provincials,

half and quarter cases, at 18s. to 19s.; Amalias at 18s. 6d. to 21s., with fine at 23s.; Patras from 20s. to 24s., and a few Gulf at 22s. to 24s. In old, business continues small, including Provincials at 14s. 6d. to 15s. 6d.—Grocers' Journal.

### CALIFORNIA ORANGE CROP.

The seedling crop of California oranges will show a great falling off from last year, according to an exchange. While there are particular orchards which will yield heavily, many will have very little fruit. There will not be over one-third the usual quantity of seedlings.

### FLORIDA ORANGE CROP.

H. F. Reils writes from Orient, Fla., to The Fruit Trade Journal that a canvass of the orange districts of Florida, covering 479 points, warrants him in making the prediction that the increase over last year's crop will be fully 25 per cent. The condition of the fruit, he says, is not generally as good as might be desired, but, on the whole, will average up well. Growers are holding out for \$2 per box, but \$1.75 will be a good average, and a figure that should prove very satisfactory and profitable to all concerned. The fine appearance of most of the groves has resulted in giving a decided impetus to the orange industry; old groves, that have been neglected since the freeze of 1894-95, are now being taken in hand, and within the next six months there will be a marked improvement noted, and a large increase in the acreage of bearing groves, to say nothing of the new groves planted out.

### CALIFORNIA RAISIN SITUATION.

The present situation in California raisins does not seem to be at all satisfactory to commission merchants in the east. Accepting the prices and terms made by the California Raisin Growers' Association, they have gone ahead and sold freely for September shipment, and, in a very short time, we understand, all that was available for September shipment had been contracted for. Then, sellers in the eastern market solicited and obtained orders for first half of October shipment, but, before many of these orders were confirmed, notice was sent out by the association that the time for shipments at the opening prices had been extended to midnight, Oct. 8, only, after which it was probable that an advance of  $\frac{1}{4}$ c. per lb. would be made by the association, and all goods shipped after that date would be subject to the increased price.—N.Y. Journal of Commerce.

## AGGRESSIVENESS IN BUSINESS.

Some merchants are content to let their business grow with the natural growth of the neighborhood or town, says an exchange. These may make a modest competence, but hardly a fortune. Others are continually reaching out for new trade, and, when other things are equal, this class of dealers eventually amass wealth. As the grocery business is a laborious occupation, in either case, it would seem that grocers might as well be aggressive as not, and make as much money as possible. Aggressiveness is a desirable trait or quality, as necessary to the merchant as to the successful general. We would like to see it more common in the grocery trade.

## TOBACCO IN ESSEX AND KENT.

In a recent estimate of the quantity of tobacco under cultivation, it is stated that in Essex and Kent there are 6,000 acres planted in tobacco, and yielding not less than 1,500 pounds to the acre. This means a total of 4,500 tons, or 9,000,000 pounds. It is estimated that the crop alone will be worth from \$1,000,000 to \$1,250,000. The Canadian leaf is being very largely used by Canadians.

The outlook is that those who were fortunate enough to produce good crops, and are successful in the curing, will make considerable money this year. This will give an impetus to the industry, and, no doubt, next year will see a greater quantity grown.—Banner, Chatham.

## Do You Want Economical Roof Protection?

That is also reliable and durable.

Then use . . .

## EASTLAKE STEEL SHINGLES



They're fire, rust, leak and lightning proof—the only shingles made with our patent cleat—easily and quickly applied.

They always give absolute satisfaction.

Write us for full details.

**Metallic Roofing Co., Limited**

1180 King Street West, Toronto.



# BOND'S SOAP

✓ .. will ..

*CLEANSE  
EVERYTHING  
BUT  
CLOTHES.*

*POLISH  
EVERYTHING  
BUT  
MANNERS.*

\$7.50 per case, containing 100 large 16-oz. Bars, to retail at 10 cts. each  
\$3.75 " " " 100 half 8-oz. " " 5 cts. "

33 $\frac{1}{3}$  PER CENT. FOR THE RETAILER. A SAVING OF 60 PER CENT. FOR HIS CUSTOMER.

**H. B. MUIR & CO.**

Sole Selling Agents for Canada, 1 St. Helen Street, MONTREAL

Toronto Office: 18 Victoria Street, TORONTO

# Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

✓ Boston Laundry Starch, - \$3.20 per Case  
✓ Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada

**TOP  
QUALITY**



**BOTTOM  
PRICE**

Rose & Laflamme,

Montreal.



## Hold Your Trade and Get More

✓ By keeping the best goods in stock.

The grocer's stock, of which the best coffee does not form a part, is incomplete.

"SEAL BRAND" Coffee the standard of excellence, will increase your business.

# Chase & Sanborn

BOSTON

MONTREAL

CHICAGO



THE SAUCIEST OF SAUCES.

# PATERSON'S

ossesses a  
eculiar  
iquancy, and is more  
generally used than other

## SAUCES.

*Pateron's Wor'ster Sauce  
is the best value on  
the Market.*

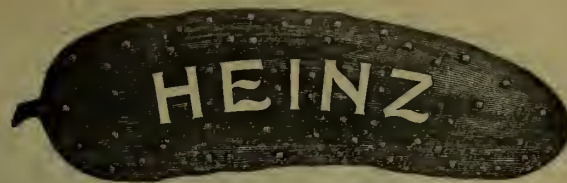
PREPARED BY—

R. PATERSON &amp; SONS, GLASGOW.

Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE &amp; LAFLAMME, MONTREAL.



## Pickles.

Our bean kitchen is a model of cleanliness, which is one of the many things that make Heinz's Baked Beans with Tomato Sauce so popular and easily sold.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by—

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

MEDALS—

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The GENUINE  
always bear this  
Keystone trade-mark.



THE SUPERIORITY OF.....

## Millar's Paragon Cheese

IS EASILY RECOGNIZED,  
AND GENERALLY ADMITTED

*The First on the Market  
The First in Quality  
The First Always*

THE T. D. MILLAR CHEESE CO.  
Ingersoll, Ont.

## CIGARS

There is profit in selling cigars,  
if you handle popular and reliable  
brands. There is money in selling

## J. Bruce Payne's Cigars

because every smoker knows them,  
and those who have tried them  
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

## AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, Inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**S**AMUEL DUNCAN, dealer in teas and crockery, Montreal, has assigned, and a meeting of his creditors will be held on the 26th inst.

Joseph A. Bussiere, grocer, Quebec, has compromised.

John A. Jamieson, grocer, Cobourg, Ont., has assigned to J. O. Proctor, sheriff.

Alford Fleming, fruit dealer, Toronto, has assigned to John W. Coe, Toronto.

Fred Kennedy, general merchant, Douglstown, Que., is offering to compromise.

D. Scheaffer, general merchant, Edmuntson, N.B., is offering 35c. on the dollar.

J. A. Pelletier, general merchant, Riviere Ouelle, Que., is offering 45c. on the dollar.

A. Lordly & Co. manufacturers of spices, St. John, N.B., are offering 15c. on the dollar.

M. J. Bowles, general merchant, Windsor Mills, Que., is offering 35c. on the dollar.

C. Dwyer & Co., grocers, Pictou, N.S., are offering 15c. on time, or 10c. cash, on the dollar.

Francois Belanger, general merchant, Ville Marie, Que., has compromised at 50c. on the dollar.

A meeting of the creditors of Hector Lescatre, general merchant, Grand Mere, Que., will be held on the 24th inst.

**PARTNERSHIPS FORMED AND DISSOLVED.**  
Ross Bros., grocers, Montreal, have dissolved.

Ledoux & Frere, grocers, Montreal, have dissolved.

Marcotte & Martel, grocers, Ste. Cune-gonde, Que., have dissolved.

#### SALES MADE AND PENDING.

V. C. Rackliffe, grocer, etc., Slocan, B.C., has sold out.

The business of the late H. Perdue, grocer, Stayner, Ont., is advertised for sale.

The business of the late Joseph Goldner, tobacco dealer, London, Ont., is advertised for sale.

#### CHANGES.

Philbert Belanger, baker, Rigaud, Que., is moving to Curran, Que.

James Doyle, grocer, Moncton, N.B., has moved to Somerville, Mass.

J. J. Ullman, fruits, etc., Whitewater, B.C., has retired from business.

Eduard Denis, general merchant, Rigaud, Que., has sold out to Wolfe Seidon.

T. W. Riley, tobacco dealer, St. Thomas, Ont., has sold out to George Armitage.

C. J. Vizard, general merchant, Malone, Ont., has been succeeded by W. D. Nickle.

Harris D. Keswick, general merchant, Hartland, N.B., has moved to St. Leonards, N.B.

A. M. Paterson, general merchant, Molesworth, Ont., has been succeeded by Michael McKee.

C. A. Elsley, general merchant, Windham Centre, Ont., has been succeeded by T. L. Poole.

W. A. Day, general merchant, Port Stanley, Ont., has been succeeded by Walter M. Mitchell.

D. Mahoney & Co., general merchants, Keswick, Ont., have been succeeded by D. Van Norman & Co.

Poustie, Stewart & Burgess, general merchants, Aylmer, Ont., have been succeeded by Poustie & Leeson.

Benj. N. Mattinson, general merchant, Spring Hill, N.S., has sold out his general store business to A. B. Wilson & Co.

Sibbald & Co., general merchants, Winnipeg, Man., have sold their stock to T. Finklestine at 67½c. on the dollar.

#### FIRES.

The bakery department of Martin Markeson, grocer and baker, Slocan, B.C., has been burned out.

### OWEN SOUND SUGAR BEET CO.

There was a meeting of shareholders of the Sugar Beet Co. in the Y.M.C.A. hall, Owen Sound, on Wednesday, 14th inst. Mayor Thomson presided. Perhaps a score of shareholders were present. Secretary

W. D. Forrest made a report of the financial operations of the company during the last year. About 3,000 pounds of seeds had been sold within the jurisdiction of the company last spring. A general discussion, participated in by the mayor, secretary, John McKenzie, D. N. Dodge, — McMillan, and a half dozen others, followed, when it was concluded to adjourn the meeting to Nov. 8, same place, and to convene at the same hour, 2 p.m.

### USE OF WOOD IN PACKING TEA.

Few people have any idea of the amount of wood used in making tea chests. It is estimated that the wood exported annually from Ceylon alone in the shape of tea chests would cover 400 acres, if the chests were taken to pieces and their tops, sides and bottoms laid out in close contact at the edges like a pavement. Mr. Frederick Lewis, the assistant conservator of forests in Ceylon, gives a description in The Journal of Society and Arts of no less than 36 different kinds of wood which are used for making tea chests. Soft light woods are especially in demand, as it is important that the chest should be easily made, and should be as light as is consistent with its having the necessary strength. In the 36 kinds of timber just alluded to, as many as 21 natural orders are represented, the Lauraceae providing 4 out of 36.

Before the war between China and Japan, most of the Ceylon tea chests were made in Japan, but the home producer of them has now got a better chance, although the industry is in a very disorganized condition.

It may be mentioned that certain London importers raised objections to some of the Ceylon tea chests, on the ground that the tea had acquired a taint from the smell of the wood, notwithstanding the fact that an airtight envelope of lead intervenes between the wood and the tea itself. A still further objection was raised that certain woods corroded the lead lining, and introduced poisonous matter. There is every reason to believe that both these objections are wholly without foundation.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE  
TOBACCO  
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.



### 32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

### We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.  
OSHAWA, ONT.

## FANCY

INDIA BRIGHT  
JAVA

ROYAL JAPAN GLACE  
POLISHED

IMPERIAL SEETA  
IMPERIAL GLACE

D. W. ROSS CO.  
Agents

MOUNT  
ROYAL  
MILLS

## RICES



## THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

**W. P. DOWNEY**

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**

34 Yonge St., TORONTO

## "GOLDEN LEAF"

## JAPAN TEAS

Import orders now all completed, and full stock of various grades on hand. Sample finer than last year.

These Teas speak for themselves, and are trade winners wherever sold.

HAVE YOU TRIED THEM?

**GEORGE FOSTER & SONS**

BRANTFORD, ONT.



ASK FOR

**MOTT'S**

**THE DOMINION BANK**

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

**DIRECTORS**

HON. SIR FRANK SMITH President.  
E. B. OSLER, M.P. Vice-President.  
W. INCE. W. R. BROCK.  
EDWARD LEADLEY.  
WILMOT D. MATTHEWS.  
A. W. AUSTIN.

HEAD OFFICE TORONTO

**AGENCIES**

Belleville Cohourg Lindsay Orillia  
Brampton Guelph Napanee Oshawa  
Seaforth Uxbridge Whithy Winnipeg

TORONTO—Dundas street, corner Queen.

" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General M<sup>a</sup>

Price Complete

**\$6.50**

**Adams' Large Bronze Flower-Girl.....**

Size

10 x 12  
inches

**CLOCK**

**With TUTTI FRUTTI GUM and Other Brands.**

Gum Retalls for..... \$8 20  
Large Bronze Flower-Girl Clock..... 5 00

Price complete \$6.50.

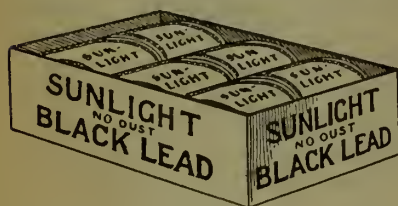
\$13 20

✓ If your wholesaler has not got the above, or is just all out of it, drop postal card to us and we will see that your order is attended. It is our wish that every retailer should have one.

**ADAMS & SONS CO.**

11 and 13 Jarvis Street,

Toronto, Ontario.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**

# *Eddy's Standard*

Automatic, Self-opening, Square-bottomed

## *Grocery Bags*

Are now offered in

## *Open Competition*

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

# THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,  
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



# Southwell's Goods

# RAE'S

New  
Season's  
Delivery



Orange  
Marmalade

Whole Fruit  
Jams . .

Every sale will bring you a  
new customer.

Olive  
Oil.



Incomparably the best Olive Oil  
ever brought to Canada.

Write for Price List to the Agents.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

## Current Market Quotations for Proprietary Articles.

Sept. 22, 1896.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                               |                       |
|------------------------------------------|-----------------------|
| 3 oz. cans, 4 and 6                      | 88                    |
| doz. in case                             |                       |
| 4 oz. cans, 4 and 6                      | 95                    |
| doz. in case                             |                       |
| 6 oz. cans, 2 and 4                      | 1 40                  |
| doz. in case                             |                       |
| 8 oz. cans, 2 and 4                      | 1 80                  |
| doz. in case                             |                       |
| 12 oz. cans, 2 and 4                     | 2 70                  |
| doz. in case                             |                       |
| 15 oz. cans, 2 and 4                     | 3 60                  |
| doz. in case                             |                       |
| 2 1/2 lb. cans, 1 and 2                  | 9 00                  |
| doz. in case                             |                       |
| 4 lb. cans, 1 doz. in case               | 14 40                 |
| 5 lb. cans, 1 doz. in case               | 18 00                 |
| Cook's Friend—                           |                       |
| Size 1, in 2 and 4 doz. boxes            | \$ 2 40               |
| " 10, in 4 doz. boxes                    | 2 10                  |
| " 2, in 6 "                              | 80                    |
| " 12, in 6 "                             | 70                    |
| " 3, in 4 "                              | 45                    |
| Pound tins, 3 doz. in case               | 3 00                  |
| oz. tins, 3 "                            | 2 40                  |
| 1/2 lb. tins, 4 "                        | 1 10                  |
| lb. tins, 1/2 "                          | 14 00                 |
| Diamond—                                 |                       |
| 1 lb. tins, 2 doz. in case               | per doz. 1 20         |
| 1/2 lb. tins, 3 "                        | 90                    |
| 1/4 lb. tins, 4 "                        | 60                    |
| THE F. F. DALLEY CO.                     |                       |
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.  | per doz. cases \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. | cases 1 5             |
| 1 lb. tins, 2 to 4 doz. cases            | 2 00                  |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. | cases 0 55            |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 lb. jellies                   | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

### JERSEY CREAM BAKING POWDER.

|                          |      |
|--------------------------|------|
| 1/2 size, 5 doz. in case | 40   |
| 1/4 " 4 " "              | 75   |
| 1/2 " 3 " "              | 1 25 |
| 1 " 2 " "                | 2 25 |

### SNOW DRIFT BAKING POWDER.

|                              |               |
|------------------------------|---------------|
| 1/4 lb. tins, 4 doz. in case | per doz \$ 75 |
| 1/2 " 3 " "                  | 1 20          |
| 3/4 " 2 " "                  | 2 00          |
| 1 " 1 " "                    | 6 50          |
| 1 1/2 " 1/2 " "              | 10 00         |
| 10 lb. boxes                 | per lb. 16    |
| 35 lb. pails                 | 16            |

### BLACKING.

#### P. O. FRENCH BLACKING

|                      | per gross |
|----------------------|-----------|
| No. 4, 1/4 grs. bxs. | \$4 00    |
| " 6, 1/4 " "         | 4 50      |
| " 8, 1/4 " "         | 7 25      |
| " 10, 1/4 " "        | 8 25      |
| " 10, Jet Enamel.    | 8 25      |

#### THE F. F. DALLEY CO.

|                                          |        |
|------------------------------------------|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " " "                      | 3 60   |
| No. 3 " " "                              | 4 50   |
| per doz.                                 |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " " "                             | 9 00   |
| Vinca Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

#### THE ALPHA CHEMICAL CO.

|                                              |          |
|----------------------------------------------|----------|
| Shoe Dressing— in 1/4 gross cases, Per Gross |          |
| French Oil in 3-doz. cases                   | \$ 22 00 |
| Reliable Shoe Dressing                       | 9 00     |
| Ecliptic Combination tan                     | 12 00    |



Shoe Blacking— in 1/4 gross cases.

Reliable French Blacking, No. 5

United Service Blacking No. 4

United Service Blacking No. 1 1/2

Patent Leather Polish No. 1 1/2

Waterproof Dublin No. 4

Alpha Metal Polish No. 2

Stove Polish—

Quickshine

Patent Stove Polish—

Sunlight Lead Bar 6's

Sunlight Liquid, 1/4 gross cases

Moody's Black Lead 3's

Reliable Stove Pipe Varnish

Quickshine Pipe Varnish

### BIRD SEEDS

#### BART. COTTAM & CO.

|                                     |          |
|-------------------------------------|----------|
| Cottams, with Patent Bird Bread     | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Cuttlefish Bone      | 0 04 1/2 |
| German, with Cuttlefish Bone        | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 18 in case  | 0 03     |

#### THE F. F. DALLEY CO.

|                                          |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |

#### NICHOLSON & BROCK.

|                                         |      |
|-----------------------------------------|------|
| Brock's Bird Seed                       | 0 07 |
| Norwich Bird Seed                       | 0 06 |
| Maple Leaf Bird Seed                    | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| " 5c. " 48 " "                          | 0 03 |

### BLUE.

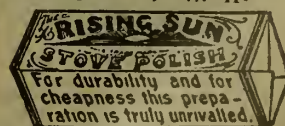
#### KEEN'S OXFORD.

|                                   | per lb |
|-----------------------------------|--------|
| Per lb.                           | \$0 17 |
| In 10 lb lots or case             | 0 16   |
| Reckitt's Square Blue, 12-lb. box | 0 17   |
| Reckitt's Square Blue, 5 box lots | 0 16   |

### BLACK LEAD.

|                                                                            |   |
|----------------------------------------------------------------------------|---|
| Reckitt's, per box                                                         | 1 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |   |

### STOVE POLISH.



|                                             | Per gross |
|---------------------------------------------|-----------|
| Rising Sun, 6 ounce cakes, half-gross boxes | \$ 8 50   |
| Rising Sun, 3 ounce cakes, gross boxes      | 4 50      |
| Sun Paste, 10c. size, 1/4 gross boxes       | 10 00     |
| Sun Paste, 5c. size, 1/4 gross boxes        | 5 00      |



# LAUNDRY STARCH.

... We can conscientiously recommend ...

## EDWARDSBURG SILVER GLOSS

— OR —

## BENSON'S SATIN STARCH

for all general use in the laundry, and, we feel assured, no matter how particular your customers, that this will give them every satisfaction.

MANUFACTURED BY

The Edwardsburg Starch Co., Limited, Cardinal, Ont.



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00  
per doz  
Stovepipe Varnish, 4 oz. bottles..... 1 00  
" 6 oz. bottles..... 1 25  
Boston Brunswick Black, 8 oz. bot's. 1 75  
Enameline.



No. 4-3 dozen in case ..... \$4 51  
No. 6-3 dozen in case ..... 7 50

### CORN BROOMS

| BOECKH BROS. & COMPANY.                | per doz. |
|----------------------------------------|----------|
| Carpet Brooms—                         | net.     |
| "Imperial," extra fine, 8, 4 strings.. | \$3 50   |
| " " " " 7, 4 strings..                 | 3 30     |
| " " " " 6, 3 strings..                 | 3 10     |
| "Victoria," fine, No. 8, 4 strings..   | 3 10     |
| " " " " 7, 4 strings..                 | 2 90     |
| " " " " 6, 3 strings..                 | 2 85     |
| "Standard," select, 8, 4 strings..     | 2 70     |
| " " " " 7, 4 strings..                 | 2 40     |
| " " " " 6, 3 strings..                 | 2 20     |

### CHEWING GUM.

| ADAMS & SONS CO.                       | per box                           |
|----------------------------------------|-----------------------------------|
| Tutti Frutti, 36 5c. bars.....         | \$1 20                            |
| " " (in cream pitcher) 36 5c bars      | 1 20                              |
| " " (in sugar bowl) 36 5c bars         | 1 25                              |
| " " (in glass jar) 115 5c pkgs..       | 3 75                              |
| Pepsin Tutti Frutti (in glass jar) 115 | 5c packages..... 3 75             |
| Pepsin Tutti Frutti, 23 5c packages..  | 0 75                              |
| Round Pepsin, 30 5c packages.....      | 1 00                              |
| Cash Register, 390 5c bars and pkgs..  | 15 00                             |
| Cash Box, 160 5c bars.....             | 6 00                              |
| Tutti Frutti Show Case, 180 5c bars    | and packages..... 6 00            |
| Variety Gum (with book in each box)    | 150 lc pieces..... 1 00           |
| Banner Gum (English or French wrap-    | pers) 115 lc pieces.....          |
| Flirtation Gum (English or French      | wrappers) 115 lc pieces.....      |
| Mexican Fruit, 36 5c bars.....         | 1 20                              |
| Sappota, 150 lc pieces.....            | 0 90                              |
| Orange Sappota, 150 lc pieces.....     | 0 75                              |
| Black Jack, 115 lc pieces.....         | 0 75                              |
| Red Rose, 115 lc pieces.....           | 0 75                              |
| Magic Trick, (English or French        | wrappers) 115 lc pieces..... 0 75 |

### CHOCOLATES & COCOAS.

| Cocoa—                                   | per lb.  |
|------------------------------------------|----------|
| Case of 14 lbs. each.....                | 0 35     |
| Smaller quantities.....                  | 0 37 1/2 |
| CADBURY'S.                               |          |
| Frank Magor & Co., Agents.               | per doz  |
| Cocoa essence, 3 oz. packages.....       | \$1 65   |
| " " " " " " " " " " " "                  | per lb   |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40     |
| Rock Chocola, " " " " " " " "            | 0 40     |
| " " " " " " " " " " " "                  | 0 42 1/2 |
| Cocoa Nibs, 11-lb. tins.....             | 0 35     |

### TODHUNTER, MITCHELL & CO.'S.

| Chocolate—                         | per lb |
|------------------------------------|--------|
| French, 1/4's—6 and 12 lbs.....    | 0 30   |
| Caracas, 1/4's—6 and 12 lbs.....   | 0 35   |
| Premium, 1/4's—6 and 12 lbs.....   | 0 30   |
| Sante, 1/4's—6 and 12 lbs.....     | 0 26   |
| Diamond, 1/4's—6 and 12 lbs.....   | 0 22   |
| Sticks, gross boxes, each.....     | 1 00   |
| Cocoa—                             |        |
| Homeopathic, 1/4's, 8 and 14 lbs.. | 0 30   |
| Pearl, " " " " " " " " " "         | 0 25   |
| London Pearl, " " " " " " " "      | 0 22   |
| Rock " " " " " " " " " "           | 0 30   |
| Bulk, in boxes.....                | 0 18   |

Royal Cocoa Essence, packages..... 40



| CHOCOLAT MENIER.           |                                                                                                                                                                        |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Vanilla—per lb.            | 1 case 5 case 10 case 15 case 20 case 25 case 30 case 35 case 40 case 45 case 50 case 55 case 60 case 65 case 70 case 75 case 80 case 85 case 90 case 95 case 100 case |
| Yellow wrapper.....        | \$0 32                                                                                                                                                                 |
| Pastilles.....             | \$0 30                                                                                                                                                                 |
| 108 bxs. to the case.....  | \$0 30                                                                                                                                                                 |
| Croquettes.....            | \$0 30                                                                                                                                                                 |
| 9 bxs. of 12 packages..... | \$0 30                                                                                                                                                                 |

| Chocolate—                            | per lb. |
|---------------------------------------|---------|
| Caracas, 1/4's, 6-lb. boxes.....      | 0 42    |
| Vanilla, 1/4's, " " " " " "           | 0 42    |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs. | 0 29    |
| Pure, unsweetened, 1/4's, 6 lb. bxs.  | 0 42    |
| Fry's "Diamond," 1/4's, 14 lb. bxs.   | 0 24    |
| Fry's "Monogram," 1/4's, 14 lb. bxs.  | 0 24    |

Cocoa—

| Cocoa—                                | per doz. |
|---------------------------------------|----------|
| Concentrated 1/4's, 1 doz. in box..   | 2 40     |
| " " " " " " " " " " " "               | 4 50     |
| " " " " " " " " " " " "               | 8 25     |
| Homeopathic, 1/4's, 14 lb. boxes..... | "        |
| " " " " " " " " " " " "               | "        |

### JOHN P. MOTT & CO.'S.

| R. S. McIndoe, Agent, Toronto.       |              |
|--------------------------------------|--------------|
| Mott's Broma.....                    | per lb. 0 30 |
| Mott's Prepared Cocoa.....           | 0 28         |
| Mott's Homeopathic Cocoa (1/4's).... | 0 32         |
| Mott's Breakfast Cocoa in tins)....  | 0 45         |
| Mott's No. 1 Chocolate.....          | 0 30         |
| Mott's Breakfast Chocolate.....      | 0 28         |
| Mott's Caracas Chocolate.....        | 0 40         |
| Mott's Diamond Chocolate.....        | 0 23         |
| Mott's French-Can. Chocolate.....    | 0 18         |
| Mott's Navy or Cooking Chocolate.... | 0 28         |
| Mott's Cocoa Nibs.....               | 0 35         |
| Mott's Cocoa Shells.....             | 0 05         |
| Vanilla Sticks, per gross.....       | 0 90         |
| Mott's Confectionery Chocolate. 0 21 | 0 43         |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30         |

| COWAN COCOA AND CHOCOLATE CO.           |        |
|-----------------------------------------|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz.. | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz..  | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.....  | 0 20   |
| Diamond Chocolate, 12 lb. boxes,        |        |
| 1/4 lb. cake, per lb.....               | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,     |        |
| 1/2 lb. cake, per lb.....               | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.       |        |
| boxes, 1/4 lb. cake, per lb.....        | 0 35   |

### COCOANUT.

| CANADIAN COCOANUT CO.                    |          |
|------------------------------------------|----------|
| White Moss Brand—                        |          |
| 1/4 lb. Packages, 15 or 30 lb. cases.... | 0 27     |
| 1/4 & 1/2 lb. " " " " " "                | 0 27 1/2 |
| 1/4 " " " " " " " "                      | 0 28     |
| 1/4 " " " " " " " "                      | 0 29     |
| 1/4 " " " " " " " "                      | 0 29     |
| 1/4 " " " " " " " "                      | 0 30     |
| Bulk—                                    | Bris     |
| White Moss, 10, 15 or 20 lb. ....        | 0 18     |
| Feather Strip, " " " " " "               | 0 20     |
| Ribbon, " " " " " " " "                  | 0 18     |
| Special Shred, " " " " " "               | 0 16     |
| Macaroon, " " " " " " " "                | 0 16     |
| Crown Desic'd, 12, 20 25 " " " "         | 0 16     |
| Special, " " " " " " " "                 | 0 15     |

| STANDARD COCOANUT MILLS.      |       |
|-------------------------------|-------|
| Feather strips.....           | 18 21 |
| Cream shredded.....           | 17 20 |
| Standard.....                 | 15 18 |
| Macaroon.....                 | 15 17 |
| Desiccated.....               | 14 15 |
| Shavings, in packages.....    | 16 18 |
| Cream shredded, 1/2 lbs. .... | 29    |
| " " " " " " " " " "           | 28    |

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shells extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



## THE TRADE BUILDERS OF B.C.

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
 OF PURE Preserves, Pickles, Ketchups, Vine-  
 gars, Confectionery, Candied Peels  
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
 ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
 GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON &  
 SON, Montreal. In Nova Scotia, E. D. Adams, Hall-  
 fax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency  
 Limited

CAPITAL - \$25,000

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79, 80, 81, 82 Confederation Life Building  
 TORONTO, ONT.

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The Toronto Patent Agency  
 Limited  
 TORONTO, ONT.

"Star Brand"

LARD PAILS  
 and TUBS

WITH COVERS.

Ask for "Star Brand" to obtain best results.

Packers say they are right.

Quality and finish are first-class.

They need no soaking to swell the parts.

The Wm Cane & Sons Mfg. Co., Limited  
 Manufacturers, Newmarket.

Boeckh Bros. & Company  
 Sole Agents  
 Toronto, Ont.

## It Sometimes Happens

COW  
 BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT &amp; CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

One reason why dealers will handle **Monsoon** <sup>Indo Ceylon</sup> Tea is because people are asking for it. A still better reason is the better quality of Monsoon, which the dealer can offer at prices no higher than other teas. Monsoon, in bulk, in Ceylon, is worth—and costs—four cents more per pound than the qualities which enter any other package tea sold in Canada.

**Monsoon**  
 INDO-CEYLON TEA

An  
 Early  
 Fall

You know what an early Fall suggests—quicken business and a lively demand for goods. Are you quite prepared for the demand? We mean in quality, not in quantity.

Are you ready and able to say to the customers who buy Brooms and Brushes of you: "Your money back if this is not entirely satisfactory?" We stand back of every grocer who says this when he sells our Brooms and Brushes.

"An early Fall" suggests you looking through our catalogue. Send for it if you haven't got it.

**Boeckhs'**

Brooms  
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Boeckh Brothers & Company, Mfrs.  
 Toronto, Ont.

Montreal Branch,  
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Branches at Winnipeg,  
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BUY  
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**COTTON  
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LINES**

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**COTTON  
TWINE**

Cotton Lines are as cheap as Sisal or Manila  
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For sale by all Wholesale Dealers.

See that you get them.

# The Dry Goods Review



## CLUBBING RATES

The Dry Goods Review and  
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Is Honest Goods and just  
the Thing on Which to  
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The Best Grocers make  
a point of Keeping it  
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Our travellers are making selling records—proof that our Season  
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**EXTRACT**—from a letter received recently from one of our customers—  
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Etc., Etc.

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CONDENSED MINCE MEAT.** It has  
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Wholesale trade only.

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- 1, 2, 3 bushel grain and root baskets.
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# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 30, 1898.

No. 39

***SELL  
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BUTTER TUBS  
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Sold and highly  
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This MINCE MEAT is superior to all others  
in appearance, nutrition, delicacy of flavor and  
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"BEST I EVER USED," is heard on all sides  
Each packet containing ¼ lb. will make over 1½ lb. when made.  
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**Bicarbonate of Soda**  
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**The Press Clipping Bureau, Board of Trade, Montreal**



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is all  
the time.**

You don't have to wait for the seasons to change in order to sell Cocoa—it is as staple as Flour. “Cocoa time is **all** the time,” but you may have to wait for a possible demand to spring up for a Cocoa that is not widely known and advertised, and that does not sell on intrinsic merit.

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**Fry's Cocoa  
always sells.**

Ask the thousand grocers who sell Maypole Soap Dyes, if quality counts among those economical women who dye at home—powder dyes will streak and crock, be a woman ever so careful.

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wash  
and dye at one operation. The colors are very brilliant—they won't fade, streak or crock.

The woman who once uses them will **talk—her kind of talk will advertise** your store.

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Cheaper to use than canned soup and more nutritious—

**Lazenby's  
Soup  
Squares**

make  
good, quick profits for a grocer, too. Have you ever sold them?

The highest quality there is—used by the Army in India. Used by the nobility in England.

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Montreal and Toronto.

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St. John, N.B.

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and the distinguishing popularity which it has attained on this continent, are due—

FIRST.---To certain peculiarities of soil and climate common to no country other than Japan.

SECOND.---To the exceptional intelligence with which its culture has for centuries been conducted.

THIRD.---To the traditional care and cleanliness with which it is prepared for market.

That its refreshing excellence is appreciated in the United States is shown by the interesting fact that of the 93,000,000 pounds of tea imported into this country last year, 61,000,000 pounds came from **JAPAN.**



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Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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By keeping the best goods in stock.

The grocer's stock, of which the best coffee does not form a part, is incomplete.

"SEAL BRAND" Coffee the standard of excellence, will increase your business.



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THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

# 20

*The Snow Drift Co., Brantford*

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

### CADBURY'S COCOA

The LANCET says:—  
"CADBURY'S represents the standard of highest Purity."  
ABSOLUTELY PURE,  
THEREFORE BEST.

### CADBURY'S COCOA

The ANALYST says:—  
"CADBURY'S is the typical Cocoa of English Manufacture."  
IT IS  
"A PERFECT FOOD,"  
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It is not dark in liquor like those prepared with Alkali.

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## CADBURY'S COCOA

(Absolutely Pure)

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CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. <sup>16</sup> MONTREAL

Butter  
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Farmers  
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The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

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Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

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MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.  
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



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We don't propose to suit our convenience in shipping promptly. We believe it's our duty to you to be **always** prompt.

The Tillson Company, Limited  
From manufacturer to retailer direct. Tillsonburg, Ont.

We give just as careful attention to small orders for our Pan-Dried Rolled Oats as to large ones—we try to treat everybody alike. And we are just as prompt in shipping every order we get—large or small. Just now we are very busy. That's natural, because people eat more Rolled Oats in cold weather, but we are not so busy that we can afford to neglect small orders or push them aside to wait.

*Tillson's Pan-Dried*  
Registered Brand  
*Rolled Oats.*

## THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
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"Walla Galla" Tea  
in lead packets  
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in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

## "Get in the Game"

And address your packages with our address Stencils, it will please your customer, it will please you, to say nothing about ourselves. Send for our 100 Page Catalogue of Stamps, etc.

Hamilton Stamp & Stencil Works,  
HAMILTON, ONT.

If you are an **APPLE PACKER**, it will pay you to write us without delay.

## W. H. Malkin & Co.

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Grocers,  
Provision and  
Commission  
Merchants.

Correspondence  
Invited.  
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.  
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Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.



Size, 20 x 10 x 10 inches.

## ADAMS' Show Case WITH Tutti Frutti

and other brands, viz.:

|                         |       |         |
|-------------------------|-------|---------|
| 2 Boxes Tutti Frutti    | - - - | \$ 3.60 |
| 2 " Pepsin Tutti Frutti | - - - | 2.30    |
| 2 " Globe Fruit         | - - - | 3.60    |
| 1 " Globe Pepsin        | - - - | 1.00    |
| 1 " Banner              | - - - | 1.00    |
| Gum retails for         |       | 11.50   |
| Upright Show Case       |       | 6.00    |
|                         |       | 17.50   |

Price complete, \$8.75.

This show case has no advertising on it whatever. Order through your jobber.

ADAMS & SONS CO.

Toronto Factory

11 and 13 Jarvis St., Toronto, Ont.



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FOR EXTRA CHOICE

Hams, Bacon,  
Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,  
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# How is YOUR SPICE STOCK?

Have you the highest qualities and most attractive lines?  
Is your assortment complete?

**OUR RANGE** is most varied and replete with the best procurable **IN SPICES---ABSOLUTELY PURE---**and Compound---and our compound goods are better than the great majority of "so-called" pure.

Ask travellers for quotations—Or, send your orders direct to us—We guarantee the lowest prices consistent with quality.

**W. H. GILLARD & CO.** WHOLESALE ONLY **HAMILTON**



WILL TICKLE THE SAUCIEST PALATE.

## PATERSON'S WOR'STER SAUCE

ossesses a  
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iquancy and zest  
leasing the Consumer, and  
roviding a satisfactory  
rofit to the Grocer.

prepared by R. PATERSON & SONS,  
roprietors and Manufacturers of  
ATERSON'S "Camp" Coffee Essence.  
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Agents—**ROSE & LAFLAMME, MONTREAL**



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 30, 1898.

(\$2.00 per Year) No. 39

## WHAT DATE SHOULD THANKSGIVING DAY BE?

A GENERAL COMPLAINT THAT IT IS NOW TOO LATE  
IN THE SEASON.

THERE is a strong feeling among the merchants of Canada that our Thanksgiving Day is fixed too late in the season. For some years past, this opinion has been growing, partly because the weather has proved inclement, and partly because a date late in November seems to have become the rule.

On looking up the record for the past four years, it appears that the dates chosen have all been late in November. For instance, last Thanksgiving Day came on Thursday, Nov. 25; in 1896, it was on Nov. 26; in 1895, on Nov. 21, and, in 1894, on Nov. 22. There is a point in connection with the choice of date which deserves consideration. In fact, one firm—that of G. E. Smith & Co., Halifax—in writing us, make special reference to it. That is, the question of having the date identical with Thanksgiving Day in the United States. Certainly, if, as in 1894 and 1895, the Canadian Thanksgiving is fixed for so late a date as the third week in November, it might just as well be made the same as the United States day. This is not so much a matter of neighborliness as a question of convenience. There is a suspension of business in both countries on Thanksgiving, and it often proves convenient to have the day the same.

However, the general opinion seems to be that November is too late altogether. Climatic conditions are not the same in the two countries, and there appears to be no sound reason why the conditions in Canada and the wishes of the Canadian people should not alone determine the date chosen. A large number of merchants, in different parts of Canada, have expressed their views, and these are quoted below. It will be seen that, while they are not all agreed upon a fixed date, they are nearly all, with very few exceptions, of opinion that the latter part of November is too late.

### HALF WAY BETWEEN TWO OTHER HOLIDAYS.

Guillet Bros., Cobourg, Ont.: We are strongly in favor of a change in the date of Thanksgiving Day. The complaint is general in and around Cobourg that, it has always been too late in the year. One month earlier, or the last Thursday in October, would be a far more suitable time. The weather is likely to be much better, and then the holiday would come about half way between Labor Day and Christmas.

A. R. Woodyatt & Co., Guelph, Ont.: We have no preference as to which month Thanksgiving Day should come in. It is all the same to us, but we would like to see it nearer the middle of the month,

as the end and beginning of each month are always very busy seasons with us.

Brock & Paterson, St. John, N.B.: We are in favor of a change in the date of Thanksgiving Day, and consider the last Thursday in October a very suitable date.

### A STRONG PROTEST AGAINST A LATE DATE.

A. E. Micks, of Micks & Cox, Peterborough, Ont.: Thanksgiving Day has been so very late that it always rained or was snowing and really was no use for outside sport. The only way to put in the day was to sit by a good warm stove and give thanks, or be thankful that you were not out in the cold. I would say about the last week in October, say Thursday, be appointed as Thanksgiving Day, and if you can so bring the matter before His Excellency to have it changed to that date, you will do a great deal for suffering humanity, and place us all under an obligation. Thanking you for the interest you are taking in the matter.

T. N. Hobley, Barrie, Ont.: Very much in favor of a change of date. Everybody in this neighborhood laments the lateness of Thanksgiving Day. From about the middle to the last of October would do, while I think the last Thursday in October would be about right.

### MAKING IT THE SAME AS IN THE STATES.

Geo. E. Smith & Co., Halifax, N.S.: We are not in favor of the change of the date. We think the last Thursday in November would be the best date. One of our principal reasons is that it conforms with the date set down by the American Government to be observed as Thanksgiving Day. We do not mean by this that the Canadians are supposed to follow the Americans in every particular, but, in the matter of Thanksgiving Day, it looks friendly for two nations, side by side, to observe the same day.

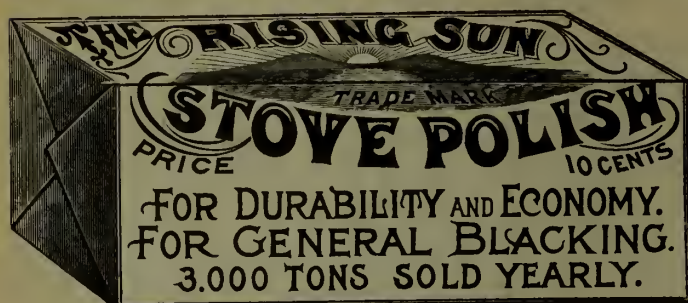
Hobbs Hardware Co., London, Ont.: Thanksgivings should be held directly after Manitoba's and the Northwest's harvests are gathered, say, about the end of October.

G. A. Richardson, Guelph, Ont.: Most decidedly favor a change of date. The last Thursday in October, or even earlier, would be suitable.

T. Drifill & Sons, Bradford, Ont.: We very heartily agree with John T. James, of Bridgeburg, in his letter in last issue, re date of Thanksgiving Day. His arguments are so clear and conclusive that we think it quite unnecessary to add anything further. There is just one thing we would suggest as a decided advantage. That is, to have the holiday on a Friday or Monday. This would be a great boon to thousands of our school teachers, who could go to their homes and have three day's rest and enjoy-



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ment, Friday, Saturday and Sunday, or Saturday, Sunday and Monday. Either of these days would suit the general public. We would very strongly urge the Monday (say the last Monday in October), as being the most suitable that could be selected. We will be very glad if you will press these views (if you concur in them), on the Government.

Kingan & Allen, Peterboro, Ont.: We think a change with reference to the date of Thanksgiving Day would be a decided advantage, and consider the last Thursday in October a convenient day to settle on.

G. R. Hannah, Shelburne, Ont.: Favors a change in regard to Thanksgiving Day, as the last of November is generally wet and disagreeable, and is heartily in favor of the last Thursday in October.

Pratt & Watkins, Hamilton, Ont.: Favor a change of date, and think the last Thursday in October would suit.

W. J. Harbottle, Cardinal, Ont.: Thinks a change should be made, and approves the last week in October.

Bryson, Graham & Co., Ottawa: Favor the last Monday in October as a date for Thanksgiving Day.

## NOVEMBER A DISAGREEABLE MONTH.

J. Fennell & Son, Berlin, Ont.: Favor a change of date, and would recommend the middle of October at the latest. November is the most disagreeable month of the year, and the selection of the latter part of it as a Thanksgiving Day would seem to be done for the purpose of testing the gratitude of our hearts to the utmost extremity. November is a blue month. Select a bright, pleasant season, say about Oct. 1.

J. H. Glendenning, Sunderland, Ont.: Believes in a change of date; say, about the last of October.

Kenny & Cockrill, Gananoque, Ont.: Favor a date about the middle of October. The last Thursday in October would be an improvement on the date of past years; but they would prefer Thursday, Oct. 20.

A. Westman, London, Ont., assents to a change, and thinks the last Thursday in October a suitable date.

W. J. McMurtry, St. Thomas, Ont., favors a change of date. One Ontario firm, writing anonymously, do not favor a change. Think there is less work to do in the country in November, and October would interfere with trade more.

## HOLIDAYS TOO CLOSE TOGETHER.

John Northway & Co., Chatham, Ont., favor a change of date, and think the last Thursday in October would be suitable.

James R. Inksater, Paris, Ont., favors the first Thursday in November. The last Thursday in October would be suitable

enough, not only on account of the November weather being cold, but the end of November brings Thanksgiving too close to Christmas, crowding the three holidays almost into one month.

J. E. Martineau, Quebec, points out that Thanksgiving is not generally observed in the city of Quebec, and suggests November 1 as a better date than that now chosen.

Geo. Ritchie & Co., Belleville, Ont., suggest a day from the middle to the end of October.

John Hayden, Guelph, Ont.: In regard to the date that would be most suitable to hold Thanksgiving Day, I certainly would advocate the latter part of this month (September), or the fore part of October. After those dates the weather is liable to be cold and disagreeable.

## OTHER OPINIONS FAVORING A CHANGE.

It will be noticed that several firms would prefer the Thanksgiving to be on a Monday or Saturday, so that a complete holiday, allowing a man to go home from a distance, would be given. It remains to be seen what view the Government will take on this point.

Isaac E. Pedlow, Renfrew, Ont., I think the change to a month earlier a commendable one. The last Thursday in October would give us assurance of much nicer weather for a holiday. While on the subject of special holidays, do you not think that they are multiplying rapidly; in fact, becoming a nuisance to the business community?

John H. Laughton, Parkhill, Ont.: Thinks the first Thursday in November a suitable date, while as to the last Thursday in October that would be better than the last week in November.

A Cornwall, Ont., firm say the last Wednesday in October would suit the trade there.

An Orillia, Ont., merchant thinks the proposal for a change a very good idea, and suggests a month earlier than usual as a suitable date.

## ALMERIA GRAPES.

This season for Almeria grapes, says the London Grocer, promises to be one of exceptional abundance. Already numerous cargoes of Denia grapes have arrived at London and the outports, and, being very cheap, as well as of excellent quality, they have quickly passed into consumption. It may be regarded as probable that the entire crop will embrace 750,000 barrels, which will be more than equal to that of 1897, when it was estimated that not above 700,000 barrels of Almeria grapes were secured. There was thus a contrast with the production of the same class of grapes in 1896, when it amounted to 850,000 barrels, and we should not be surprised if the crop this year came near that total.



# It doesn't cost anything

Just drop a  
postcard  
and you  
will get them.



To get samples of **KIJI** Japan Tea in bulk, in 5-lb. and 1-lb. packages; also **EMPIRE** Ceylon Tea in bulk, in 20-lb., 10-lb., 1-lb. and 1/2-lb. packages.

*Lucas, Steele & Bristol,* Wholesale Grocers, *Hamilton*

# RALSTON'S

## Health Club Cocoa

In 1/2-lb. tins, 6-lb. cases.

# JAMES TURNER & CO.

Wholesale Agents,

**HAMILTON**

## Be sure they are good

### REINDEER BRAND

CONDENSED GOODS

CONDENSED MILK  
CONDENSED COFFEE  
CONDENSED COCOA  
EVAPORATED CREAM

## Try them yourself!

# New Valencia Raisins

**ARGUIMBAU'S  
AND  
TRENOR'S  
PACK**

*Fine Off Stalk Valencias  
and Selected Valencias*

**ARRIVING THIS WEEK**

**THOS. KINNEAR & CO.,** 49 Front Street East, **TORONTO.**

## KINGSTON GROCERS' PICNIC.

THE grocers of Kingston, Ont., were rather late in the season in holding their first annual picnic, but it lost nothing by this fact, for it was pronounced an unqualified success by those (and there were nearly 4,000) present.

The day was an ideal one—cool enough for the races, but not too cool for the spectators.

Some extremely amusing, as well as interesting, events were included in the programme. Chief of these was the Chinamen's race, in which three "real" Chinamen took part. The baseball match and the tug-of-war, between the wholesalers and the retailers, absorbed much attention, the wholesalers proving victorious, after a good contest in each case.

As will be seen, the programme was a long and well-arranged one. The winners were as follows:

Baseball match, retailers vs. wholesalers—Prize to the wholesalers by a score of 21 to 15.

100-yards' race open to all boys in the grocery trade of 15 years and under—1 Lawlor, 2 Gage, 3 Moxley.

One-mile trot (one heat), open to city horses that have not won public money in three years, and owned by city butchers, bakers, hardwaremen, dry goods men, cabmen, carters and grocers—1 R. Joyce, 2 J. Gilbert, 3 C. Clark.

One-mile bicycle race, open to all grocers and employees—1 McDonald, 2 H. Martin, 3 McRae.

Half-mile running race, open to grocers' delivery horses—1 M. Corkey, 2 J. Redden, 3 L. W. Murphy.

Chinamen's race, every Chinaman to get a prize—1 Hong Doo, 2 Chaa. Hing, 3 Hong Lee.

One-mile trot (best 2 in 7), open to grocers' delivery horses—1 H. Wilkinson, 2 W. R. McRae & Co., 3 J. P. Gallivan.

Tug-of-war, wholesalers vs. retailers—Prize to the wholesalers (2 out of 3).

One-mile running race (horse), open to same as No. 3—1 J. Gilbert, 2 L. W. Murphy, 3 Jas. Crawford.

"Comfort" soap race, open to grocers' wives, daughters or lady clerks in grocery stores—1 Miss Blomley, 2 Miss Marri-son, 3 Miss Doolao.

100-yards' dash, open to clerks in retail grocery stores, Kingston—1 M. Gallivan, 2 McDonald, 3 J. Cornelius.

Girls' race, open to any girl of 16 years and under—1 Mildred Macdonald, 2 Mahel Wright, 3 Martha Gray.

Hop, step and jump, open to all grocers and their employees—L. W. Murphy, 32 ft. 2 in.; Geo. Couper, 32 ft. 1 in.

100-yards' foot race, open to retail grocers—1 L. W. Murphy, 2 D. A. Shaw, 3 Lawless.

Half-mile foot race, grocers and employees—1 R. Robinson, 2 J. Hol-land, 3 A. Singleton.

100-yards' bicycle race (slow), grocers and employees—A. Murphy, A. Davis, McRae.

Half-mile bicycle race, open to wholesale and retail grocers—1 J. Gilbert, 2 Jas. Crawford, 3 W. A. Craig.

100-yard's race, employees of wholesale grocery trade—1 A. Singleton, 2 John Davey, 3 McRae.

50-yards' race, drivers of delivery horses, wholesale and retail—1 Geo. Couper, 2 R. McCulla, 3 John Cruise.

High jump, grocers' delivery horses—1 J. Gilbert, 2 M. Corkey, 3 Jas. Crawford.

Police Constables' race—1 P. C. Araeil, 2 P. C. Graham, 3 Sergt. Nesbit.

On the evening previous to the picnic a big procession, or, as one of the Kingston papers expressed it, a parade of physiogs was held. It was also a big success. Among the characters represented were knights, clowns, hayseeds, tramps, Turks, Chinamen,

soldiers (both of ancient and modern), negroes, policemen—in short, people of every race and clime. Music was furnished by D. Cooper's pipe-organ, with the chimes of Normandy attached, Redden's orchestra and the citizens' band.

The picnic and the parade entailed a good deal of work on the part of the committee, P. Scanlon, S. Kirk, M. Corkey, A. Singleton, J. Singleton, R. McCullough, J. Gilbert, James Crawford and D. A. Shaw. The whole grocery trade, however, devoted a good deal of time to making the affair a success, and relief was expressed when it was all over, one dealer saying that, for a week, one of his men did nothing but talk about the picnic and look after the delivery horse, so that the latter would be fit to take part in the races. He spent a day in plaiting the animal's tail.

## RETAIL GROCERY NOTES.

J. Whitehead, grocer, Walkerton, besides looking after his large grocery and crockery business, is exporting apples extensively this season.

H. Ebert, grocer, Port Elgin, has just moved into his new brick store, which he has finished up in bright, natural birdseye maple. The effect is pleasing.

**A. F. MacLAREN**

**CABLE ADDRESS, "DAIRYMAID"**

**TELEPHONE, 2662**

**HENRY WRIGHT**



Sole Selling Agents for  
CURZON'S GUELPH ENGLISH STILTONS.

**A. F. MacLAREN & CO.**

Manufacturers of

**MacLaren's Imperial Cheese**

Importers and Exporters of

**FOREIGN and DOMESTIC CHEESE.**

**51 Colborne Street = = TORONTO**



# NEW PEEL

IN STOCK.

Our large shipments of C. & B., Gray's and Corsican are now in stock.

Prices Right.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

### GROCERS SPEND A SOCIAL NIGHT

THE TORONTO RETAIL GROCERS' ASSOCIATION made a good move at their regular business meeting two weeks ago when they decided to hold a special meeting on Monday, this week, for social enjoyment and to extend an invitation to the Toronto city travelers to spend the evening with them.

Between 60 and 70 travelers gathered in the Association's rooms in St. George's Hall, Elm street, on Monday evening, and a most enjoyable time was spent discussing topics of interest to the trade and indulging in various amusements. Refreshments were served during the evening.

That this move is likely to result in an increase in the membership of the association is evidenced by the fact that three applications for membership have been received from grocers who were invited to the social.

Secretary Hawes informed THE CANADIAN GROCER that in all probability these meetings will be continued regularly.

### GUELPH GROCER SUICIDES.

On Monday, at noon, Wm. P. Clay, grocer, Guelph, committed suicide by shooting himself. No cause is assigned.

Mr. Clay was in usual spirits on Monday morning, giving a good order for groceries, and conversing with quite a number of his friends.

Deceased was born in London, Eng., in 1833, and went to Guelph 25 years ago, where he continued in business for some time, when he moved to Galt, Ont. He sold out in Galt to his sons two years ago, and returned to Guelph. He leaves a wife and seven children. Three sons live in Galt.

### WANTS "BLUE RIBBON" TEA.

Hello Toronto! G. F. & J. Galt, please. Hello, is this "Blue Ribbon"? Well, say, will your traveler, Mr. Stewart, be around this way soon? Oh! Not for a couple of weeks, eh! Don't think I can wait that long. Have lots of good teas in stock, but my customers are continually asking why I don't handle "Blue Ribbon". So I am going to try it. Guess you'd better send on a sample lot, say, about 25 pounds each, assorted halves and pounds in the three best grades. Expect to make "Blue Ribbon" my leader in teas. Advise Mr. Stewart to call on me regularly.

The output of the Calgary, N.W.T., creamery during August this year was 5,980 lb., as compared with 4,067 lb. last year, an increase of 1,917 lb.

### OGILVIE'S NEW ELEVATOR.

W. W. Ogilvie, the Manitoba flour miller, is building what will be the largest grain elevator in Montreal. The plans are already completed for its construction, and it will have a capacity of 2,000,000 bushels. The mill will be built almost directly opposite the City mills, also operated by Mr. Ogilvie, on Mill street. Already, the foundation is said to have cost fully \$30,000, and the total cost of the elevator, when completed, will be enormous. It will have a frontage of 240 feet and a depth of 200 feet. The site is a splendid one, and, while the Grand Trunk now runs right beside it, the C.P.R. could easily build a track there, too, if deemed necessary. The elevator will undoubtedly be a great acquisition to the grain and flour trade of Montreal.

### FIRMS COMMENCING BUSINESS.

J. B. Mathers is opening out as general merchant in Dunrae, Man.

Ran. Yerxa is commencing business as grocer in Fredericton, N.B.

Meikle & McIntosh are opening out as grocers in New Glasgow, N.S.

H. V. Cassidy is about commencing business as general merchant in Tatamagouche, N.S.

Pure Gold Pickling Spice, the acknowledged best seller and make-up of the year.

HOW'S YOUR STOCK?

WIRE ORDERS AT OUR EXPENSE.

# DRIED FRUITS

Season  
1898

WE QUOTE, without engagement,

TO ARRIVE IN OCTOBER AND NOVEMBER.

TERMS: Net 30 days, or 1 per cent. 10 days, F.O.B. Montreal.

## VALENCIA RAISINS

### 28-lb. BOXES.

|                                            |          |
|--------------------------------------------|----------|
| J. Mayans Grustan & Co., Fine Off-Stalk    | 4 1/2 c. |
| J. Mayans Grustan & Co., Finest Selected   | 5 3/8 c. |
| J. Mayans Grustan & Co., Four-Crown Layers | 5 3/4 c. |

Grustan's Raisins were the best Valencias, respective of grades, that came on this market last year.

We expect they will all be packed in flat boxes this season, and that the qualities will be fully maintained.

## California Loose Muscatel Raisins.

### 50-lb. BOXES.

|                               |          |
|-------------------------------|----------|
| Griffin & Skelly Co., 2-Crown | 5 1/2 c. |
| Griffin & Skelly Co., 3-Crown | 6 3/4 c. |
| Griffin & Skelly Co., 4-Crown | 7 1/2 c. |

|                                                                          |           |
|--------------------------------------------------------------------------|-----------|
| Griffin & Skelly Co. Choice Royal Apricots, 25-lb. boxes                 | 15 1/2 c. |
| Griffin & Skelly Co. Choice Royal Apricots, 1-lb. cartoons, 48-lb. boxes | 17 c.     |
| Griffin & Skelly Co. Choice Peaches, 25-lb. boxes                        | 13 1/2 c. |
| Griffin & Skelly Co. Choice Peaches, 1-lb. cartoons, 48-lb. boxes        | 15 c.     |
| Griffin & Skelly Co. Choice Pears, 25-lb. boxes                          | 13 1/2 c. |
| Batger & Co.'s Peels, 7-lb. boxes, cases, 32-7.                          | 10 1/2 c. |
| Thick "L.L." Lemon Peel, case lot                                        | 11 c.     |
| Thick "L.L." Lemon Peel, less quantity                                   | 11 1/2 c. |
| Double Triangle Orange Peel, case lot                                    | 12 c.     |
| Double Triangle Orange Peel, less quantity                               |           |
| Best Corsican Citron Peel, "Dimboola" Brand, 10-lb. boxes, cases 24-10   | 13 1/2 c. |
| Less quantity                                                            | 14 c.     |



## California Seeded Raisins.

### 1-lb. PACKAGES—36-lb. BOXES.

|                                        |   |      |
|----------------------------------------|---|------|
| Griffin & Skelly Co.                   | - | 11c. |
| "Easter Lily," shipped per G. & S. Co. | - | 9½c. |

### CURRANTS.

|                                              |   |      |
|----------------------------------------------|---|------|
| Filiatra, barrels                            | - | 4¼c. |
| Filiatra, half-barrels                       | - | 4⅜c. |
| Filiatra, half-cases                         | - | 4½c. |
| Casalina Finest Patras, half-cases           | - | 5c.  |
| "Jupiter" Fine Vostizza, half-cases          | - | 5½c. |
| "Ambrosia" Extra Choice Vostizza, half-cases | - | 6c.  |
| Amalias Cleaned Currants, half-cases         | - | 6c.  |

## California Santa Clara Prunes.

### 25-lb. BOXES.

|                                                        |   |       |
|--------------------------------------------------------|---|-------|
| Griffin & Skelly Co., 40/50                            | - | 10¾c. |
| Griffin & Skelly Co., 50/60                            | - | 9¼c.  |
| Griffin & Skelly Co., 60/70                            | - | 8¼c.  |
| Griffin & Skelly Co., 70/80                            | - | 7¾c.  |
| Gtiffin & Skelly Co., 80/90                            | - | 7¼c.  |
| Griffin & Skelly Co., 90/100                           | - | 6¾c.  |
| <b>Anchor</b> Brand of Bosnia Prepared Prunes, 110-115 | - | 4¾c.  |
| 55-lb. boxes                                           | - |       |

|                                                                 |   |      |
|-----------------------------------------------------------------|---|------|
| Sicily Filberts, in bags of 220-lbs.                            | - | 7c.  |
| Sicily Filberts, less quantity                                  | - | 7½c. |
| Fine <b>Comadre</b> Figs, in tapnets of about 30-lbs.           | - | 3c.  |
| Tarragona Soft-shell Almonds, bags of 110-lbs.                  | - | 11c. |
| Tarragona Soft-shell Almonds, less quantity                     | - | 12c. |
| Beven's Bull Brand Extra Selected Shelled Almonds, 28-lb. boxes | - | 24c. |
| E.M.D.'s Extra <b>Shelled Walnuts</b> , in 55-lb. boxes         | - | 20c. |
| E.M.D.'s Extra <b>Shelled Walnuts</b> , less quantity           | - | 21c. |

The Shelled Walnuts we offer are 1897 crop nuts, kept in icehouse in France, and freshly shelled and selected just before shipment. They are as good and possibly better than new. We guarantee them in perfect condition. We expect they will be worth two or three cents more in December, when the holiday demand begins.

The new crop will not be ready for shipment from France before the end of December.

|                                                                |      |
|----------------------------------------------------------------|------|
| Pure Mayette Grenoble <b>Walnuts</b> , bales of about 220 lbs. | 10c. |
| Pure Mayette Grenoble <b>Walnuts</b> , less quantity           | 11c. |

These nuts are also of the 1897 crop, kept in cold storage, and are in perfect condition. The new crop is reported to be very short, late and of poor quality.

The first shipments cannot be made to reach here before the middle of January, and would cost over 11c. on to-day's quotations.

We are not yet offering the New Crop of **Sultana Raisins, Dates, Malaga Raisins and Eleme Figs.**

HUDON, HERBERT & CIE.  
MONTREAL.

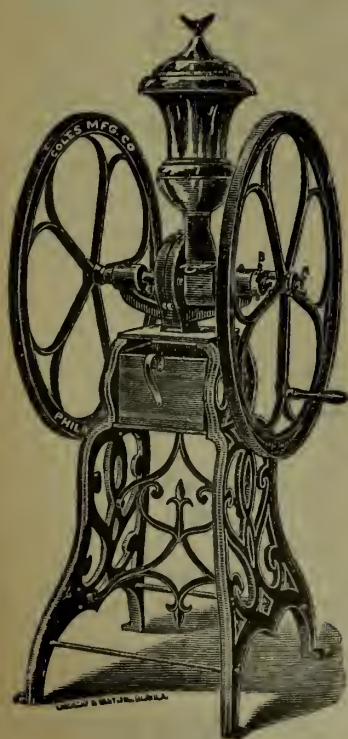
# Special Prices on Dried Fruits.

Write us or see our travellers before buying.

1st Shipment Fine Filiatra and  
Patras Gurrants has arrived.

**H. P. ECKARDT & CO.**

**TORONTO**



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents { **TODHUNTER, MITCHELL & CO., Toronto**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**





President, JOHN BAYNE MacLEAN, Montreal.  
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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

### SIX MONTHS FOR FRAUD.

**I**N the Court of Queen's Bench, Montreal, on Sept. 26, W. E. Gillespie, a retail merchant, of Penetanguishene, Ont., was sentenced to six months' imprisonment in the Montreal common jail, on the charge of attempting to defraud the wholesale dry goods firm of Thibeaudeau Bros. by furnishing a false statement.

The facts of the case, as given in The Dry Goods Review of August, were as follows :

On July 10, 1897, Gillespie furnished Thibeaudeau with a statement showing a surplus of \$10,000. On April 14, 1898, a second statement was submitted showing about the same surplus, and assets of \$22,000. No later than June 11 last a third statement showed the assets to be \$18,000, with a surplus of \$12,000. On the strength of the latter, Thibeaudeau Bros. & Co. advanced goods to the value of \$7,900. In a short time Gillespie assigned, with liabilities amounting to over \$17,000.

All three statements were false, the first, because the book debts which The Gillespie Co. claimed as theirs had been assigned to the firm of S. F. McKinnon & Co., of Toronto. The second statement was equally

untrue. It stated that at the last stock-taking of The W. E. Gillespie Co., there existed assets to the amount of \$22,000, whereas it had been proved that the stock-taking of February, 1898, of which Mr. W. E. Gillespie had a knowledge, showed assets of \$4,000 only. The last statement also was untrue. It gave assets of \$18,000, whilst the official inventory, subsequent to the failure of The W. E. Gillespie Co., exhibited resources of \$3,000 and liabilities of \$17,500.

Other firms interested in the failure of The Gillespie Co. are: S. F. McKinnon & Co., \$1,500; Lailey, Watson & Co., \$833.29; Green & Wade, \$323.55; F. J. Weston & Sons, \$323.25; W. E. Chalcraft & Co., \$277.70; A. A. Allan & Co., \$261.13; H. Bradshaw & Sons, \$223.33; E. J. Dignum & Co., \$133.86; E. Boisseau & Co., \$106.90, all of Toronto; M. L. Schloman, \$324.22; W. Agnew & Co., \$273.05; W. D. Stroud & Sons, \$257.68; James Coristine & Co., \$172.07; John Horsfall & Sons, \$120, of Montreal; and following Hamilton firms: Knox, Morgan & Co., \$495.53; James C. Taylor, \$210.09; Walter Woods & Co., \$165.60; James Turner & Co., \$119.60.

The case naturally attracted a lot of attention, the accused being defended by a prominent lawyer, Mr. J. W. Greenshields, who, after the jury had found him guilty, made application for a reserve case, on the plea of lack of jurisdiction, or, in other words, that the accused should have been tried at his home in Ontario, and not in Montreal. This plea was disallowed, with the result above given.

In pronouncing sentence, Judge Ouimet pointed out that it would be wrong to allow false sentiments of sympathy to rule in a case of the kind under consideration. It was highly important that fraud in commercial transactions should be put down with a strong hand. He also expressed the hope that the present conviction would serve as a lesson to others, who might be inclined to think that they could not be punished for sharp practices of this kind. Remarking that he could, if he so desired, impose a sentence of five years, he added, that, in consideration of Gillespie's state of health, and the fact that he had not pecuniarily gained anything, he would simply impose a sentence of six months, without hard labor.

### THANKSGIVING DAY AGITATION.

**T**HE opinions of merchants of all kinds, printed in this issue, demonstrate, as far as ascertained, that the merchants of this country are almost unanimously in favor of an earlier date for Thanksgiving Day than is customary. If we were to canvass the working classes we have no doubt the result would be the same.

But, aside altogether from the published opinions in regard to the matter, the experiences of the past few years have been more than strong enough to condemn the latter part of November for the celebration.

To celebrate Thanksgiving Day concurrently with the United States is, from a sentimental point of view, quite nice, but, when it comes that the weather, over a large part of Canada, is unpropitious, year after year, for holding such a holiday, all the sentiment and all the pleasant things are knocked out of it. By all means let next Thanksgiving Day be held two or three weeks earlier than last year.

### WHY LIGHTNING STRIKES BARN.

The Bridgeburg Review recently drew attention to the fact that barns struck by lightning always have their crops in, empty barns seeming to escape the electric fluid, and suggesting that scientific men devote some of their time and ability to learning the cause of this peculiarity, with a view to devising ways and means of lessening the danger.

A writer in a Kingston paper has taken the matter up and gives what he regards as the cause, and there may be something in it. If this theory is correct, it would be an easy thing to avoid the lightning's stroke by providing the suggested means of ventilation. He says: "Now, I have never heard or known that any barn with an open lattice ventilation has been struck or burned. All farmers know that no matter how dry grain or hay is when put into the barn it will sweat more or less; this sweat forms a gas, which invariably rises to the top. We know this, for, if we salt the bottom of a mow, the top also becomes salty. I believe that lightning has an affinity for this gas, and that the gas, if confined in the top of a barn, draws this lightning."

## THE CANNED TOMATO SITUATION.

**A**LTHOUGH the packers are still busy putting up tomatoes and the pack is likely to be, on the whole, a fair one, the market is, if anything, stronger than it was a week ago.

Perhaps the chief cause of this is the fact that people are realizing more fully than ever that even should the pack be as large as it was last year it will come upon a market unusually bare.

It is true, the unusual bareness of the market is due, largely, to the demand on British Columbia and Klondyke account. And, while the demand on this particular account may not be as large as it was last season, yet there will, no doubt, be a good many more tomatoes required for shipment to those parts of the Dominion than were two years ago.

Then, there is the general consumptive demand the Dominion over. That is certainly expanding.

Again, the fact that some wholesale houses are known to have bought but lightly, and now, with those who have over-sold for future delivery, are in the market as buyers, naturally tends to keep prices firm.

The packers, having booked orders for large quantities early in the season, some beyond their ability to supply, are naturally inclined to quote very high prices, or, in some instances, not to quote at all. So there are in reality no reliable packers' prices.

Wholesalers would readily pay 80c., and one merchant did this week pay that figure to another for 200 cases. He wanted 500 at that figure, but could get no more than the quantity mentioned.

The ruling wholesale price to retailers is now 85c., and one house, which was last week offering at 80c., has this week withdrawn quotations.

### ELEME FIGS ON THE WAY.

New season's Eleme figs for the Canadian market are on the way.

The supply will be exceedingly small for all consuming countries, on account of the very small crop. Importations into England are only about one-fourth what they were last year.

Prices are even more astonishing than the quantity, for figs which last year were in-

voiced at 30s. per cwt., are now costing 70s.

With the ad valorem import duty of 25 per cent., it is obvious the laid-down price of figs in Canada will be well on the way to the clouds this season.

### CANNED GOODS IN MONTREAL.

**O**NE of the interesting features of the week has been the unmistakably stronger tone developed both in canned tomatoes and corn.

A Montreal broker, who returned from the west last week, told THE CANADIAN GROCER that his people were not in a position to accept any new business at all in either lines, as their stock was not sufficient to complete existing contracts. As a result of this they had withdrawn all quotations.

Another commission man had a bid of 80c. for several thousand packages of tomatoes, but, when he wired the order, the reply came back that the canners were not in a position to consider propositions of any kind.

Enquiry among the buyers elicited corroborative testimony to the above. One leading wholesale firm stated that it had been able to place an order for 4,000 packages of tomatoes at 80c., and that it considered itself lucky for being able to do so. The firm had tried to close for a round lot of corn, but without result. In a word, it considered the situation on both these staple lines of vegetables a strong one indeed.

Other firms interviewed had not been so lucky as the above, and one gentleman gave it as his conviction that he was doubtful if even a bid of 90c. would now be accepted for tomatoes. In the case of corn the position was even stronger, and he looked for much higher prices in the near future.

One fact that it was important to bear in mind was, that the present situation was due to absolute scarcity, and not to speculation, as had been the case in previous seasons. Last fall, there had been considerable speculation in Montreal, and a large quantity of stock accumulated on this account. This was not the case this fall, for it was well known that almost everyone was carrying a light stock, and anxious to procure additional supplies.

## CANADIAN HONEY WANTED FOR EXPORT.

**P**ROBABLY no one in this country ever for one moment thought it possible that merchants in the United States would be trying to secure Canadian honey for export, in place of the product of their own country, although we, of course, do ship a little honey every year across the border.

But, whether anyone hitherto thought of the matter or not, it is a fact that at least one firm in the United States is prospecting with a view to buying Canadian honey for export. The firm in question is located in New York, and writes to THE CANADIAN GROCER as follows:

"Can you put us in communication with anyone who handles Canadian honey in a large way? We export California honey quite largely, but as it is so high priced and scarce this season we may be able to get our friends to take up Canadian."

The yield of honey in Canada this season is large, and it is to be hoped the firm in question may be able to get its friends abroad to take Canadian honey.

Will readers of THE CANADIAN GROCER, who can supply honey in large quantities, or who can furnish information as to who is in a position to do so, kindly forward same to the editor of this paper?

It is curious to note that the quantity of honey the Dominion exported last year was practically the same as it imported, the figures being 26,598 and 26,149 pounds respectively.

### CHEESE ADVANCING.

During the past two weeks the price of cheese has appreciated fully  $1\frac{1}{4}$ c. Two weeks ago 8 to  $8\frac{1}{4}$ c. was the ruling figure at country boards.

It advanced gradually last week until on Friday last, 9c. was a common figure, and as high as 9 3-16c. per lb. was paid by one man for 400 boxes.

This week,  $9\frac{1}{4}$ c. has been the ruling figure, and 9 5-16c. has been received for about 1,000 boxes. A bid of 9c. has been refused on three boards.

The price of cheese is now just about the same as it was in September last year. The latest reports indicate that the firm feeling is still manifest.



## CANNED SALMON SITUATION.

THE position of canned salmon is even stronger than it was a week ago. The run of cohoes has not been good, although The Vancouver Province, of a recent issue, says the run has considerably improved.

The average catch per boat up to the beginning of last week was only 20 to 30 fish.

But not only has the run so far been light, but a couple of canneries that have booked large orders for future delivery are competing so keenly for fish that the price being paid to the fishermen is 20c. per fish, while the average so far is 18c. against 7½c. last year.

The Province, Vancouver, of the 19th inst., said that the canneries had not then opened up in great numbers, while at New Westminster no canning would be done. "The canneries," it added, "on the lower parts of the river, will do most of the work, and it is expected that about a dozen will be running the early part of next week."

Some of the canneries are still offering cohoes at \$3.50, f.o.b. the Coast, while others are asking 50c. per case more than this figure.

A private letter received this week in Toronto, from British Columbia, stated that it was costing the packers \$4 per case to put up cohoes.

The market for sockeye keeps strong. We hear of one transaction, during the week, at \$4.50 f.o.b. the Coast.

Recent mail advices from London, Eng., state that Fraser river falls are quoted there at 23s., against 17s. 3d. in July last.

The season has been a bad one for the canneries on the Fraser river, aside altogether from the shortness of the pack.

The market, it will be remembered, opened at an unusually low figure, and large orders were booked. But, when the packing began, such high prices had to be paid for fish, etc., that the canners, in some instances, lost a dollar per case.

The canneries on the northern rivers, however, had a good season, and, as the two or three previous ones were not satisfactory, no one begrudges them their good fortune.

## THE FIRMNESS OF CANNED CORN.

One, at least, of the wholesale houses in Toronto has withdrawn prices on canned corn, and, while the ruling quotations are

from 77½ to 85c., sellers would just as soon not do business.

If there is anything they have confidence in it is corn, and they would, therefore, just as soon not take orders at this stage of the campaign.

Packers who are quoting are asking 80c., as a rule.

An interesting story is told which illustrates the situation in corn. A wholesale house, in Toronto, when prices were ruling around 65c., sold a round lot to a retailer at that figure. A few days ago the retailer transferred his purchase to a broker for 77½c. per dozen, and now this broker is offering them to the original wholesaler at 90c. per dozen.

## JAPAN TEA LOWER.

JAPAN tea is slightly lower in price. This is announced by a cable received this week. Prices are still, however, where they were in June and July last, and, compared with a year ago, are 3c. per lb. higher.

It appears there is a larger quantity of low-grade teas on the market than was anticipated. In fact, according to one authority, the quantity is very large. Then, the Japanese are offering more freely.

At the same time, however, it is difficult to get desirable teas. A good many of those offering are right as far as the leaf is concerned; the shortcoming is in the liquoring quality of the tea.

Although prices are lower the values are practically no better, owing to the depreciated quality of the teas now coming forward.

The teas which are plentiful are very low grades, and grades which will not match the United States standards.

It will be remembered that the advices of a few months ago stated that it was the intention of the Japanese Government to prohibit the picking of the low grade leaf, but a letter received from Japan a few days ago remarked that, even if the Government had done what some declared it was likely to do, its efforts would have proved abortive. This statement was corroborated by a Japanese gentleman who was in Toronto this week.

The controlling force in Japan, as far as

the tea trade is concerned, is the Japanese Tea Traders' Association. Every tea-grower and every tea merchant in Japan is a member of this association, and, under the power of its charter, all growers and merchants are compelled to be members thereof. Any regulations, therefore, in regard to the picking of tea which the Government desired carried out, to have any force at all, would have to be enforced by the association.

## THE GOOD ROADS MOVEMENT.

It is a hopeful, an encouraging sign of times, that the agitation in favor of the improvement of the roadways of Ontario, is, at last, receiving a good deal of attention from business men, as well as from the public generally.

The Ontario Provincial road instructor, A. W. Campbell, reports that within the last two years, when the movement was first begun in earnest, the towns of Niagara Falls, St. Catharines, Galt, Berlin, Stratford, Chatham, Owen Sound, Collingwood, Parry Sound, Barrie, Lindsay, Brockville, Cornwall, Kemptonville, Ingersoll and Woodstock, have undertaken the macadamizing of their streets and roads, and have spent nearly a quarter of a million dollars on the work. Other towns have shown more or less activity in the matter.

There is no question but that to country merchants it is desirable that every highway in, and connecting with their town, should be in the best condition possible. The good condition of the roads facilitates the delivery of goods, and, lessens the wear and tear of vehicles.

It has been demonstrated that all improvements to the country roads leading into a town tend to increase the traffic to and from that town. In fact, farmers frequently drive eight or nine miles with a heavy load over a good road rather than go a couple of miles shorter journey over roads kept in poor repair.

It is sometimes urged that the profits derived from keeping roads in good repair do not repay the business man for the extra taxation thereby entailed, but this argument is not sound, for, though it is true that the first cost of building a proper roadway is considerably more than making a poor one, the cost of keeping in repair a road once properly constructed is not more than the amount now expended in repairing the poor road.

It behooves business men in all sections of Ontario to see that the agitation leads to practical ends, and merchants in the country are not the only merchants who should be interested in this matter.

**NEVER** } sold by pedlars  
cut in price.

And admitted by competitors to be incomparably  
the finest Tea sold in the World.

# "SALADA"

**CEYLON TEA**

**"The World's Preference."**

Branches at **TORONTO, MONTREAL, BUFFALO,  
BOSTON, PITTSBURG, DETROIT, ETC.**

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
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### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of  
Soap furnished on application.

**The BRANTFORD SOAP WORKS CO.**

Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**

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KENTVILLE, NOVA SCOTIA

**See That Every Label  
Bears the Name**

**T. A. LYTLE & CO.**

then you know that the

**Pickles, Sauces, Catsup,  
Jellies and Jams**

you sell are the best on the market.

Every consumer is satisfied with our goods.

**T. A. LYTLE & CO.**

Vinegar Manufacturers,

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## Dewar's Famous Scotch

Can be had from . . . . .

Geo. J. Foy  
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Toronto.

James Turner & Co., Hamilton, and all first-class houses.

**GRIMBLE'S** English Malt

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**VINEGAR**

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## The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and  
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**\$3.00**

Send for Samples.

**THE DRY GOODS REVIEW**

**TORONTO . . .**

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## BROCK'S BIRD SEED

This well known and reliable  
brand is the best and cleanest in  
the market. Each packet con-  
tains a cake of **Bird Treat**, greatly appreciated  
by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

**N.B.**—20 years in use and everybody well  
satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific  
keep it for sale, because it pays to do so, there being  
**no old, unsaleable stock in "Horseshoe  
Salmon."**

Every consumer should use it because it is the **BEST**  
and every can is warranted good, or money returned; so  
take no other, and be bappy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
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Who are also packers of the well and favorably known  
brands of **Beaver, Columbia and Tiger**, all  
guaranteed good Red fish.

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J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Sept. 29, 1898.

### GROCERIES.

A FAIRLY satisfactory business has been experienced during the past week. Sugars continue steady, and in good demand. Canned goods continue to be the most interesting feature of the wholesale grocery market, although not many transactions are taking place. Advices from the Coast in regard to the coho pack are of a bullish nature. In canned vegetables, tomatoes and corn are, if anything, stronger than they were a week ago, although quotations are much as they were before. Japan teas are easier in the primary market, but Ceylons, on the other hand, are cabled firmer from London. The cable also announces an advance in currants in Patras, and foreign dried fruits generally are steady to strong. The spice market rules steady, although business is light.

### CANNED GOODS.

Advices from the Coast, in regard to the coho pack, indicate that the run of fish is light and the price firm. Some canneries are still quoting cohoes \$3.50 f.o.b. the Coast, but others again are asking 50c. per case more than that figure. Owing to the competition among a couple of the canners 20c. per fish is being paid to the fishermen, and it is said that every case of cohoes now being put up costs the canner about \$4. The feeling on the local market is strong, although no actual change in quotations is to be noted. For well-known brands of canned salmon wholesalers are still quoting \$1.40 to \$1.50 per dozen in tall tins.

Nothing new has transpired in regard to canned tomatoes, as far as actual change in price is concerned, but there is a rather stronger feeling, although why, there does not appear to be any well-defined reason, as the ultimate outcome of the pack will not be known until packing operations cease. At the time of writing, the factories are still busy. There have been, during the week, transactions between packers and wholesalers at 80c. This figure was also bid by one wholesaler to another for 500 cases, and, while this figure was refused for the quantity named, it was accepted for 200 cases. Most of the wholesalers are now quoting 85c. to retailers, and one house, which last week named 80c., has this week withdrawn quotations.

The feeling in corn as well as in tomatoes is stronger, and some wholesale houses will not quote at all. At the same time, the

ruling idea is from 77½ to 80c. per dozen. Packers are, as a rule, quoting 80c., but we hear of no transactions at that figure. Peas are unchanged at from 70c. upward.

### COFFEES.

Coffees are receiving a little more attention, but there is not much doing yet. Rios are quoted from 7¼c. upward, and Maracaibos at 13 to 16c.

### SYRUPS AND MOLASSES.

Some of the refiners have no syrups to offer, while those who have them to sell are experiencing no demand. Molasses are quiet and steady at unchanged prices.

### SUGARS.

A fairly good trade is being experienced both by the wholesalers and the refiners. As far as the local market is concerned, nothing new has developed in regard to

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

prices, 4½c. still being quoted for standard granulated.

The London market is cabled a little lower for beet root sugar, but cane is steady and unchanged. In New York the refiners are not buyers at the moment, but importers' stocks are light, being only 13,000 tons, and they therefore are indifferent as to sales. The fact that Java sugars are beginning to arrive in the United States for refiners is making the latter independent of spot supplies.

The European beet market is still a weather market. Licht has not yet given his estimate, but various authorities place the shortage all the way from 150,000 to 400,000 tons.

### SPICES.

The spice market keeps firm in all lines. The chief import business at the moment is in pepper.

### RICE AND TAPIOCA.

Rice is firm at the recent decline in the primary market. A fair import business is being done in tapioca at previous prices.

### TEAS.

Japan teas are cabled a little easier, but, as the quality is poorer than it was, values are practically no better than they were. Prices are now about the same as they were in June and July last, and, compared with last year, are about three cents per lb.

dearer. Teas being offered here are largely very low grades, and teas which will not pass the United States standards.

The Ceylon tea market is exceedingly firm, with low grades about ¾d. per lb. dearer in London. Estimates of the crop have again been reduced, this time by about 7,000,000 lb.

### FOREIGN DRIED FRUITS.

CURRENTS—The cables this week announce an advance of 6d. per cwt. in the price of currants at Patras. A small shipment of new season's Provincial currants reached the Toronto market on Saturday, and they are being quoted at 5¼ to 5½c. per lb. in cases, 5½c. in ½ cases and 5¼c. in ½ barrels. Amalias are being quoted to arrive at 5½ to 5¾c., fine Patras at 5¼ to 6c. and Vostizzas at 6 to 7½c., according to quality.

VALENCIA RAISINS — The cable announces a firm market for Valencia raisins. A good import business has been done during the past week or two. New fruit in stock is still quoted at 6c. for fine off-stalk and 7c. for selected. There is quite a range in quotations for future delivery. The idea for such brands as Trenor's and Arguimbau's are: Fine off-stalk, 5½ to 6c.; selected, 6½ to 7c.; layers, 7 to 7½c. Other brands not so well known are quoted as follows to arrive: Fine off-stalk, 4¾ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c.

MALAGA RAISINS—A cable to P. L. Mason & Co. reports that rains have damaged a considerable quantity of the fruit. A cable from Rein & Co. states that the first shipments are due to arrive here in about two weeks.

FIGS—Some early shipments are on the way to this market, but prices, as already noted, are beyond all precedent.

PRUNES — The market for California prunes is still firm. The larger sizes are about 1c. per lb. above the opening figures. Bosnia prunes for November shipment are being offered, but the tendency of the trade is to wait before placing orders.

### GREEN FRUITS.

The past week has been uneventful. Native fruits continue to arrive in large quantities, and prices are practically unchanged from last week. Fall apples, in barrels, have been coming in rather too freely for last week's prices, however, and a decline of 25c. per bbl. has ensued. Sweet potatoes are plentiful, and are quoted 25c. cheaper than a week ago. Bananas

# SURPRISE SOAP

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
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has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

are in but moderate demand, and prices are unaltered. Late Valencia oranges are on the market at \$4 per box. Maori lemons have come in, and are selling at \$9 per box. Verdillas remain firm, at \$6.50 to \$7. Spanish onions have arrived in large quantities. They are worth \$1.25 per case.

## COUNTRY PRODUCE.

**EGGS**—The supply is not as large as it has been, and, as the demand keeps good, an advance of 1c. is noted for strictly first-class eggs. Held eggs are worth  $\frac{1}{2}$ c. more than a week ago. At country points,  $12\frac{1}{2}$  to  $13\frac{1}{2}$ c. is being paid for cases. Farmers' lots sell on the market at 14 to 15c.

**POTATOES**—While reports continue to evidence a poor crop in Ontario, a decline at 5c. has resulted this week. We now quote 65c. for car lots, and 70 to 75c. off farmers' wagons.

**HONEY**—The feeling is unchanged from last week. Clover in comb is quoted all the way from 80c. to \$1.50. Strained clover is quoted at from 6 to 7c., according to color and quantity. The demand is fair.

**DRIED AND EVAPORATED APPLES**—The market for new evaporated apples is commencing to open up. At country points, 7c. is being paid. f.o.b., while 8c. is the general jobbing price. The indications are that the production this year will be larger than usual, as in many localities new evaporators have been commenced. Dried apples are now on sale, the opening jobbing price being  $4\frac{1}{2}$ c. Both dried and evaporated

stock is said to be arriving in excellent condition.

**BEANS**—Some transactions are reported. For small, round lots, 90c. has been paid lately.

**VEGETABLES**—Cauliflower, lettuce, winter radishes, cabbages and butter beans have declined in value during the past week. We quote: Cauliflower, \$1 to \$1.25 per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 40c. doz. bunches; radishes, winter, 20 to 40c. doz. bunches; cabbage, new, per doz; 50 to 60c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, 75c. to \$1; pumpkins, 75c. to \$1; red cabbage, 40 to 60c.

## BUTTER AND CHEESE.

**BUTTER**—The delivery of dairy tub butter during the past week has been large, but so little of this has been strictly choice that an advance of 1c. is noted for the best quality. Creamery prints are being sent in rather too freely, and the market is rather weaker than last week, 20c. now being the prevalent figure. Creamery tubs and boxes are in good demand. We quote at outside points: Dairy tubs, 14 to  $14\frac{1}{2}$ c.; prints, 14 to 15c.; creamery prints,  $18\frac{1}{2}$  to 19c.; tubs and boxes, 17 to 18c.

**CHEESE**—The tone of the market may be judged from the fact that within the last month the prices ruling have advanced from  $7\frac{1}{4}$  to  $7\frac{3}{4}$ c. at country boards to as high as 9 to  $9\frac{1}{4}$ c., which is now being paid. The

jobbing price quoted in Toronto is  $9\frac{1}{4}$  to  $9\frac{1}{2}$ c. for September makes. Some old cheese is offered  $\frac{1}{2}$ c. lower than these figures.

## PROVISIONS.

A good steady trade is reported in all lines of provisions. The demand for smoked meats, both in the city and throughout the country, is excellent. From the lumber camps come a demand for heavy mess pork, which keeps business in this line good. The surplus stock of lard is well taken up, and now the feeling is firm. Packers will commence operations next week, if sufficient hogs are received.

## GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The price of wheat is unchanged at 65c. on cars outside. A large amount of grain is being delivered on the street market. We quote as follows: Wheat, white, 70c.; red, 67 to 68c.; goose,  $61\frac{1}{2}$ c.; peas, 55 to 56c.; oats, new, 27 to  $27\frac{1}{2}$ c.; barley, 42 to 48c., rye, 45c. Old Manitoba No. 1 hard is quoted at 90c., and the new grain at 80c., Toronto freights.

**FLOUR**—Manitoba flour is 20c. cheaper. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40. Toronto freights.

**BREAKFAST FOODS**—Prices are unaltered. Business is brisk. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

## FISH.

Fresh pike and perch are off the market; fresh black bass, fresh herrings and ciscoes are scarce. We quote: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.;

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



## McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons, - - Owen Sound**

## SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to \_\_\_\_\_

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## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants and Brokers.**

Established 1882.

16 years' experience.

## THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

## PROVISIONS OF ALL KINDS

Consignments Solicited.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## For Best Values in SPANISH ONIONS SWEET POTATOES

**SHELLED NUTS** | **WALNUTS  
ALMONDS  
PEANUTS**

Write . . .

**Clemes Bros. - Toronto**

fresh black bass, 8c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¼c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

### HIDES, SKINS AND WOOL.

**HIDES**—The market is steady, a good business being done. We now quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins continue firm at 60c.

**WOOL**—There is very little doing. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

### SEEDS.

There is practically no timothy being offered locally, supplies being received here from western markets. Some occasional machine-threshed lots have been offered. For these, from \$1 to \$1.25 has been paid. Alsike continues dull. Receipts are not quite so heavy. Quotations are unchanged at from \$2.50 to \$4, according to quality, with something more for better qualities. Few samples of Canadian red clover seed have been shown, and these have been rather disappointing. For the samples about \$3 to \$3.25 has been paid.

### SALT.

The demand is good. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

### MARKET NOTES.

Potatoes are 5c. a bag cheaper.  
Manitoba flour is 20c. cheaper.

The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

**CUT TOBACCOS** . . .

**OLD CHUM.**

**SEAL OF NORTH CAROLINA.**

**OLD GOLD.**

**CIGARETTES** \_\_\_\_\_

**RICHMOND STRAIGHT CUT.**

**SWEET CAPORAL.**

**ATHLETE.**

**DERBY**

# SARNIA

**Water White**

**Lamp Oil. . .**

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by  
**The QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

## J.Y. GRIFFIN & CO.

**Wholesale Produce**

...and...

**Commission Merchants**

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28  
**VANCOUVER.**

**HAMS  
BACON  
LARD  
SHORT CUT PORK  
MESS PORK**

**The Wm. Ryan Co. Limited**  
**TORONTO**

## WANTED

Dealers having Butter or Eggs for sale would do well to correspond with us from time to time, as we are always open to buy any quantity, as well as receive on consignment.

We Solicit Correspondence.

**RUTHERFORD, MARSHALL & CO.**

Commission Merchants

Toronto.

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

Strictly fresh eggs are 1c. dearer.

Fall apples have declined 25c. per bbl.

Currants are cabled 6d. dearer in Patras.

Maori lemons are offered on the market at 9c.

Cheese has advanced  $\frac{1}{2}$  to  $\frac{3}{4}$ c. the past week.

Japan tea is slightly easier in the primary market.

Ceylon tea of low grade is  $\frac{3}{4}$ d. dearer in London.

Dairy tub butter is worth 1c. more than a week ago.

F. J. Perrin, 920 Queen street west, has put in a "Perfection" tea-mixer of 75-lb. capacity, manufactured by The Toronto Special Machinery Co., 154 Spadina avenue.

D. Gunn, Bros. & Co. have their packing-house ready for the reception of any number of dressed hogs. They intend to commence packing next week, if supplies of hogs arrive.

D. Gunn, Bros. & Co. are anxious to procure dairy butter, and state that they desire to receive communications from any holders, upon receipt of which communication they will send their buyer to give prices.

Rutherford, Marshall & Co. are experiencing an unprecedented demand for butter and eggs, and are compelled to buy large quantities over and above what they receive on consignment, their trade having increased to such dimensions, both locally and for export. Attention is called to their advertisement in another column.

## QUEBEC MARKETS.

MONTREAL, Sept. 29, 1898.

### GROCERIES.

A FAIRLY good business has been transacted in general groceries during the past week. The most notable feature lately has been the strength in canned tomatoes and corn, both of which are held very firm. Dried fruits, of all sorts, also are steady. In other staples, like tea and sugar, while business has not been extensive, a fair volume of trade is noted, while values generally are steadily held, without a single exception.

### SUGAR.

While the local sugar market has not been noted for its activity, a fair amount of business has been done, and prices generally are steady, but granulated and yellows moving at former quotations. Abroad, the market adopted a firmer tone on beet in London at the opening of the present week, the distant position advancing  $\frac{3}{4}$ d. October delivery, now being quoted at 9s. 9d. Present month was unchanged, at 9s.

6d. Cane continues steady and unchanged in London, Java at 12s. and fair refining, 10s. 7  $\frac{1}{2}$ d. Raws in New York were quiet, fair refining 3  $\frac{3}{4}$ c. and centrifugal, '96 test, 4 5-16c. Refined ruled quiet there.

### SYRUPS.

There has been no change in syrup, which rules steady at 1  $\frac{1}{4}$  to 2  $\frac{1}{4}$ c., as to grade, under a quiet demand.

### MOLASSES.

The molasses market is without new feature. Only a few round lots are moving, but the feeling in regard to values is quite firm, and it is doubtful if any choice Barbadoes in large quantities could be had for 29c., while, of course, the jobbing range is firmly held at 30 to 31c. for car lots and 31 to 32c. for broken lots.

### CANNED GOODS.

Strength in tomatoes and corn is the leading feature of the canned goods market at present, and jobbers here who have tried to place orders for supplies this week, have, except in a few cases, found it impossible to do so. The canners explain that they are unable to quote either line for new business at present, because existing contracts in hand exceed their supplies. As a result of this, higher prices are asked this week on both lines.

### COFFEE.

The market keeps quiet but steady, sales of Maracaibo being reported all the way from 9 to 13c., as to quality, and Santos and Rios at 10c.

### SPICES.

Business quiet and prices steady as a rule.

### TEAS.

Advices from Japan report a short third crop as a result of the dry, hot weather. On spot, trading in a wholesale way is limited this week, but this fact is due to the attitude of holders rather than the lack of demand. Values are held very firm, sales of Japans being reported at 17 to 19c., some 1,000 packages changing hands within the range. Advices on Ceylons note an advance in London, and business has been done between 14 to 16c. for mediums, while higher grades have brought 19 to 20c. The prices, of course, are for round lots between first and second hands. For ordinary jobbing parcels an advance is naturally demanded on the figures named.

### DRIED FRUIT.

Valencia raisins are rather unsettled as to values, some buyers having the opinion that they will profit by holding off for the second steamer, but this is open to doubt. Values on the first steamer are held stiff, and there has been a fairly good demand for the goods to arrive, at the prices we quoted last week.

Nothing new is to report in regard to California raisins, except that values are steadily held for first deliveries, and new business is light, owing to the action of the Growers' Association regarding terms and deliveries.

Currants are about the same, though offers for forward delivery made this week have had a wide range, all the way from 12s. 9d. to 13s. 9d. being named on Provincials, and 13s. 3d. to 14s. 3d. on Filiatras.

Sultanas continue steady in tone, but little or nothing has been done in them for forward delivery.

California prunes continue as noted last week and the strength seems likely to be maintained if advices from the Coast are a fair criterion. Bosnia and French prunes have contributed no interesting features this week.

Figs are firmly held and dates are quite strong, buyers finding it difficult to obtain firm offers on the latter.

Evaporated California fruits are steady in tone.

### NUTS.

This market remains much the same as last reported. Shelled walnuts are held firm to arrive at quotations, and the same can be said of Farragona almonds. New Grenoble walnuts have not yet been quoted.

### GREEN FRUIT.

The fruit market continues firm and fairly active. Apples exhibit a stronger tendency, fall varieties having brought \$1.75 to \$2.10 this week. Canadian pears have met a better demand also, in the absence of California stock. Canadian plums are off the market, while peaches are steady. First arrivals of Jamaica oranges have been selling at \$9 to \$9.50 per bbl., and Valencia oranges have also arrived and are selling at \$3.50 to \$4 per box. Lemons have eased up a bit, but are still in fair enquiry. California fruits are in light supply and prices firm. Grapes have been plentiful, but meet a good demand at 1  $\frac{1}{4}$  to 1  $\frac{1}{2}$ c. for red, and Niagara, 1  $\frac{3}{4}$ c. for Rogers, and 2  $\frac{1}{2}$ c. for Delaware.

### COUNTRY PRODUCE.

EGGS—Candled eggs are firm. The demand was better, especially for new laid, and a fairly active trade was done. We quote: Strictly new laid at 17  $\frac{1}{2}$  to 18c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P. E. I., 12 to 13c., and culls, 9c. per doz. Receipts, 741 cases.

BEANS—Beans were quiet and prices show no change. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—In honey, trade was slow, and, as the offerings are liberal, prices rule easy. We quote: White clover comb, in 1-lb. sections, 7 to 7  $\frac{1}{2}$ c.; dark, 5  $\frac{1}{2}$  to 6  $\frac{1}{2}$ c.; white extracted, 6 to 6  $\frac{1}{2}$ c., and dark, 4 to 5c.

MAPLE PRODUCT—The demand for maple product is nil just now. We quote: Syrup in wood, 4  $\frac{1}{2}$  to 4  $\frac{3}{4}$ c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6  $\frac{1}{4}$ c. per lb.



## PROVISIONS.

A fair amount of trade was done in provisions, and the market is moderately active and steady. We quote as follows: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

The demand from abroad is less active, and, as cables are lower, shippers here showed little disposition to do business. Manitoba No. 1 hard wheat, for prompt delivery, was quoted at 72c., and, for October, at 68 to 69c. afloat Fort William. Oats sold at 29 to 29¼c., and peas at 62c. afloat.

An active business was done in Manitoba grades of flour, there being a good demand from local buyers and sales aggregating 4,000 to 5,000 sacks transpired. In Ontario brands a fair trade is reported, but dealers state that sales are chiefly in small lots to fill actual wants. We quote as follows: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; in bags, \$1.65 to \$1.80; Manitoba patents, \$4.80 to \$4.90; strong bakers', best, \$4.50 to \$4.60.

There continues to be a good demand for all kinds of feed, and the market is fairly active, with no change in prices to note. We quote: Ontario winter wheat bran, \$12, and shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

Business in meal was quiet, sales being chiefly in small lots to fill actual wants, and prices are easy at \$3.50 per bbl., and at \$1.70 per bag for rolled oats.

There was nothing new in the market for baled hay. The demand is fair and prices unchanged. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

## CHEESE AND BUTTER.

Cheese has advanced 1c. on the week, and is firm, with holders disposed to demand still higher prices, as a result of the prices paid in the country. We quote: Finest western, colored, 9¼ to 9½c.; finest western, white, 9 to 9½c.; finest eastern, colored, 9½ to 9¾c.; finest eastern, white, 8½ to 9c.; Liverpool cable, colored, 40s.

The butter market is fairly firm. For fresh made September creamery in boxes, 19½ to 20¼c. seems to be the outside, with most buyers unwilling to consider any quotation above 20c. Tubs from 19½ to 19¾c., and held boxes about the same. Dairy butter is quoted from 14 to 15c., as to size of lot and quality. We quote as follows: Extra finest creamery, boxes, 20 to 20¼c.; extra finest creamery, tubs, 19½ to 19¾c.; ordinary finest creamery, boxes, 19 to 19¼c.; ordinary finest creamery, tubs, 18½ to 18¾c.

## MONTREAL NOTES.

The firm tendency in dried fruits of all sorts is fully maintained.

The first arrivals of new Jamaica oranges came to hand this week, and have been selling freely.

Canners report that they are not in a position to quote either corn or tomatoes, as

existing contracts will take all the have on hand.

Cheese has advanced 1c. per pound for business in an export way, while creamery butter is ¾ to 1c. higher than last week.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. John, N.B., Sep. 27, 1898.

SEPTEMBER has been quite a busy month, and, but for the declining market, would have shown very satisfactory returns. The past week has seen quite an active movement. September is a month in which wholesale grocers buy large quantities of goods. New goods continue to arrive. This past week has seen the first Valencia raisins of the season. The Exhibition brought large numbers of strangers to

EXTRACTED CLOVER HONEY IN 6 AND 12-LB. pails (Lacquered and Labeled) F.O.B., Perth, Ont., 7½c. per lb., Amber, 6½c., Buckwheat 5½c. F. P. Clare, Rideau Centre, Ont. (40)

## EDWARD HARRIS &amp; CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.

Also SALTPETRE, car lots or less.

SEASONABLE  
GOODS...

Butter Tubs  
Butter Plates  
Fruit Jars  
Rubber Jar  
Rings

We have them.

WALTER WOODS & CO.  
HAMILTON

## Use the Best !!!

Flexman's  
Self-Raising Flour

In 3-lb. and 6-lb. Packages

## Queen's Baking Powder

In ½-lb and 1-lb. Tins

The above are largely used in Great Britain, etc., and are put up in Canada only by the

CANADA MANUFACTURING CO.

Proprietors

AULD MUCILAGE CO.

17 Bleury St., Montreal

The old reliable Mucilage, Lithograms and Lithogram Composition put up by

AULD MUCILAGE CO.

Quotations cheerfully  
furnished

17 Bleury St., Montreal

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

## THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS  
and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

## D. GUNN, BROTHERS &amp; CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good  
cup of Chocolate,  
they want to use  
the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate,  
and not that cheap stuff sold as  
sweet chocolate, which lacks purity  
and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each  
other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

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## ...NEW JAPANS...

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Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

the city. Upward of 50,000 paid admission during the ten days the show was open, the largest number for some years. One day there were upward of 13,000 present. The weather was all that could be expected, although on one day the rain in the evening very much affected the attendance. In markets, the advance in salmon and cheese are the features of the week.

**OIL**—There is nothing new of particular interest. Prices at some Nova Scotia points have been shaded owing to competition from a grade of burning oil offered from Boston. Boston is an active competitor at a number of Nova Scotia points in almost all lines owing to very low water freights, and the fact that much produce from there finds its way to that city. This was but a local matter, and the effect even at these places is not likely to be permanent. In local market, prices hold as quoted for some weeks.

**SALT**—A cargo of coarse arrived by sailer this week, containing some seven thousand bags, and found ready sale. It was in splendid shape. Another cargo is about due. This is an active season, and stocks are light. Prices are firmly held, particularly for best stock. In fine salt, there is the regular steady sale at even prices. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

**CANNED GOODS**—The advance in salmon was quite a surprise, as our dealers are always bears. The local market is quite well supplied, largely with goods carried over. The fact that packers have withheld prices has affected the sale. Some cohoes have been placed, and the advance will lead to larger sales of this class of goods. Corn is the highest line in vegetables, and, by some western packers, is quoted at the same price as tomatoes. Our market will be quite largely supplied with New Brunswick corn. Lobsters move a little more freely, but there is little change in price. Oysters are firmer. Haddies, bloaters and sardines, continue to move west at good figures.

**GREEN FRUIT**—Plums from Nova Scotia are the active line. Quite good prices were obtained the first of the week, but large arrivals later caused a falling off in price. Apples arrive freely, and Gravensteins are particularly fine, but the price rules low. In winter apples, the report is that the quality is extra, and speculators are rapidly buying it up at from \$2 to \$2.50 at the orchard. At this season many apples that are worthless are sent to market. Another line of Nova Scotia fruit freely received is pears. These come in half-barrels, and are chiefly Clapps' favorite and Bartletts. California pears are getting scarce. American Bartletts, in barrels, are firmly held. Canadian peaches are out of the market; in fact, few were received. The chief supply of the week was from Michigan. Some Californias are still offered. Canadian grapes have a large sale, and are low. But few Malagas and Californian are sold. Bananas move freely. In lemons, price is high and stock

light. A few California oranges continue to sell. Sweet potatoes have but light sale.

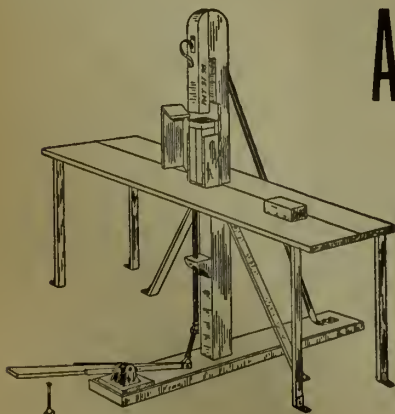
**DRIED FRUIT**—The arrival of new Valencias is the feature of week. Being first shipments, they cost rather higher than later arrivals will, while holders get a little better profit. Very low prices from New York have been received, but not as low as some of our dealers here bought. California raisins, owing to price, have not been as freely bought as they otherwise would have been, but a number of cars have been placed. Though the California layers cost about the same this year as Malagas, the latter seem to take the market. California fruit will advance  $\frac{1}{4}$  next week. Currants rule high. Dates and prunes are hardly a feature as yet. In onions, the Montreal steamer brought quite a stock this week, and the local market is rather lower. Western shippers are firm.

**SUGARS**—There is an increased firmness in prices, but little change; nor are buyers taking hold particularly freely, though arrivals are of necessity quite large at this season, owing to fall business.

**MOLASSES**—While there is increased strength shown in this line, the price moves up slowly. Stocks are not large, and an advance in the near future is expected. The low price at which Barbadoes continues to be offered affects the market.

**PRODUCE**—Cheese is firmer, though the advance west has but slightly touched our trade. Our cheese is not marketed in a way to respond quickly to higher values, but it feels the effect of the opposite condition more quickly than elsewhere. Our

## Armeda Tea Packer and Simplex Mixer



Said Mr. John Garvey, Wholesale Grocer,  
London, Ont.:

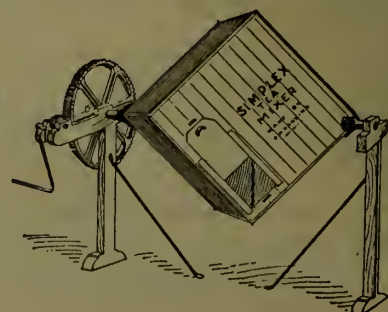
"These machines are all the way, they please me. Blending and packing tea is no trouble, so easy to handle, I can't say too much in their praise."

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57 Front St. E., - Toronto.





**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

## Royal Snaps

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Please ask for  
samples and  
price of best  
Ginger Snap in  
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THE HOME CAKE CO.  
GUELPH, ONT.

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## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

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We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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Telephone 645.

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## Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

### F. W. FEARMAN

Pork Packer

HAMILTON

### Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

## Have You Noticed

that Tartans are all the rage?  
BUY AND SELL

## TARTAN TEA

and be right down to date.

BALFOUR & CO. Wholesale Agents Hamilton

**A Surprise** in store for you when you hear what the Wholesale trade have to say about

Clark's Pork and Beans with Tomato Sauce

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
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## Walter Northrop

Importer and  
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## DRIED FRUITS

Dressing and Packing of  
Currants a specialty.

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**Hard to Choose ?  
We Help You !**

## HONDI

is a Ceylon Tea with

ACKNOWLEDGED MERIT

in Pound and Half-Pound Packets.

RED, BLUE and YELLOW LABELS.

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Vancouver, B. C. }

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## POTATOES

IN CAR LOTS, BUY NOW.

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(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

## HUGH WALKER & SON

Wholesale Fruit and  
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

## CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

factories hold quite large stocks, chiefly July and August makes. In butter we are also behind western figures, largely owing to the large quantity of poor butter offered. A turn in the tide is, however, noticed. In eggs, for best stock prices are firmer, but there is little change.

**FISH**—This is quite an active line. Pickled herring show a good demand, but the supply is light, and no cheap fish are offered. Dry cod hold their price, but the tendency points to rather lower values. Pollock show no change; season is rather early. Hake and haddock are firmly held. Smoked fish are easier, with quite a free sale. In alewives the market is getting quite cleaned up, while prices have ruled better than last year. Owing to the light catch, little money was made. Boneless fish have an active demand at firm figures. The sale is all to the west. Pickled shad have but fair demand. We quote: Large cod, \$3.50 to \$3.60; medium, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.60 to \$1.70  $\frac{1}{2}$ -bbl.; old smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish,  $3\frac{1}{2}$  to 5c.; cod, 7 to  $7\frac{1}{2}$ c.; finnan haddies,  $4\frac{1}{2}$  to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 7 to 8c.; spring shad, \$4  $\frac{1}{2}$ -bbl.; fall do., \$5  $\frac{1}{2}$ -bbl.; alewives, \$3 per bbl.

**PROVISIONS**—There is little change in local values, but there is rather an improved demand. For heavy pork, the Canadian product is not a favorite here. It is not usually clear. In mess pork, local packed is used. American beef still has the large sale. The continued dullness in the lumber market points to a quiet season. In lard, there is a fair sale with quite a range in packers' prices.

**FLOUR, FEED AND MEAL**—The flour market is still a falling one, although a few millers try to hold values up. Dealers buy lightly as they have little confidence. The demand is still for Ontario grades, though Manitoba millers say they are getting better prices for export than they get for the flour they ship to this market. Oatmeal and oats hold their own with rather increased sale. Cornmeal is again lower and continues to move freely. Barley and split peas are high and the price affects the sale. Dealers buy small quantities to come in mixed cars. Beans are dull for this season. Hay shows no improvement. Feed is high and scarce, with the demand fair.

We quote as follows: Manitoba flour, \$4.90 to \$5.00; best Ontario, \$4.00 to \$4.25; medium, \$3.75 to \$4.85; oatmeal, \$3.75 to \$3.80; cornmeal, \$2.00; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 40c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.85 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.80 to \$3.85; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to  $7\frac{1}{2}$ c.; alsike,  $7\frac{3}{4}$  to  $8\frac{1}{2}$ c.

#### ST. JOHN NOTES.

Some turbot were offered for sale here this week. This is a fish we seldom see.

Samples of New Brunswick flour shown at the late Exhibition gave every satisfaction.

Speculators are busy buying winter fruit in the Annapolis Valley. It is said \$2 is the price paid.

C. & E. Macmichael have this week added Baratara canned shrimps, and figs in heavy syrup to their regular grocery stock.

A plebiscite taken in Fredericton has resulted in the granting of a bonus of \$10,000 and tax and water exemption to the shoe factory about to be established there.

Joseph Burgess, Pownal, was the fortunate one to win the gold medal given by the Windsor Salt Co. for the cheese taking the highest prize salted with Windsor salt.

The proceeds of the grocers' picnic were handed over to the Horticultural Association this week, the amount to go to the park fund. The proceeds amounted to \$170.

The \$25 in gold offered by R. & J. Ransford to the exhibitor whose butter scored the highest, provided it was salted with Coleman's salt, was won by E. B. Elderkin & Sons, Amherst.

One of the largest plum orchards in Nova Scotia is owned by Mrs. Andrew Johnson, Wolfville. This year she expects to ship 2,000 boxes. A paper read by her before the Fruit Growers Association this year was much appreciated.

One branch of business was very active this week, it being the occasion of the annual millinery openings of our large wholesale dealers. There was a large attendance from different parts of the Provinces.

Few were as fortunate as regards prizes at the late Exhibition as John Sealey, who, for dried, canned, boneless and pickled fish, took 23 first prizes, amounting to \$88, and

a diploma for the best exhibit of packed fish suitable for the West Indian and South American markets.

#### LARGE ORDER FOR WHISKEY VATS

Probably the most extensive order for vats ever given in the Scotch whiskey trade has recently been placed by Messrs. Pattisons, Limited, with a celebrated Leith firm of vat builders. The vats referred to are now being constructed in Messrs. Pattisons' bond and duty paid warehouse at Bonnington, Leith, and will comprise one of 14,000 gallons, two of 10,000, two of 4,500, fourteen of 1,000, three of 2,500, two of 500, and twelve of 120 gallons.

The vats throughout are to be of the very best well-seasoned English oak hooped with steel; and, for what can be seen of the work in its present stage, they will be a beautiful example of the vat builders' ancient craft.

The total additional vatting capacity available for blending and bottling purposes will thus be nearly 67,000 gallons, and will enable Messrs. Pattisons to cope with greater facility with their enormous output, which increases month by month.

It is interesting to note that the firm in question have owned, for some years, one of the largest—if not the largest—blending vat in the Queendom, the capacity of which is 14,000 gallons, and they are now tying their own record.

#### FIRE IN A SCALE FACTORY.

The scale factory of John Chatillon & Sons, Cliff street, New York, was badly damaged by fire on Friday last. The fire originated in the basement, burning through the first and second floors, only the upper storeys being fireproof.

The offices and salesrooms were completely gutted, and a valuable stock of scales and balances destroyed.

Six years ago, this firm suffered a much more disastrous fire than the present one.

Temporary offices are secured opposite, and work goes on in the factory on the third and fourth floors.

**TOP  
QUALITY**



**Rose & Laflamme,**



**BOTTOM  
PRICE**



**Montreal.**



# For Future Shipment

## VALENCIA RAISINS

TRENOR'S, GRUSTAN'S  
ARGUIMBAU'S, ROGERS

Off-Stalk, Selected  
F.O.S. Layer

⇒ **PEELS** ⇒

Crosse & Blackwell's—Batger's.

**NEW  
SEASON**

## CURRANTS

"Cleaned and Stemless."

Our Brands and our Qualities

"Kalamos," "Fancy Vonitsa,"  
"Morea," "Star and Crescent."

⇒ **PRUNES** ⇒

California—all sizes.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

## "CHAMPIONS" Drained and } Peels Candied

Now in store—choice English  
goods at low prices.

### Warren Bros. & Co.

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddles—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

### John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.



## THE FESTIVE SEASON

is approaching and  
your customers will be  
asking for Cocoanut.  
Be sure you are giving  
them the best. If you have **WHITE  
MOSS** you have the best. Your  
jobber can supply you in any size of  
package.

CANADIAN COCOANUT CO.  
MONTREAL.

J. Albert McLean, Prop.

... NEW ...

## Season's Currants

"CRESCENT" BRAND  
FINE FILIATRA

Cases, Half-Cases, Barrels and Half-Barrels.

NOW IN STORE.

### PERKINS, INCE & Co.

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate  
Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

# Blue Label

## TOMATO Ketchup



Made from selected, well-ripened tomatoes, spiced to a nicety to suit most delicate of palates, and put up in sterilized bottles.



**Proprietors of . . .**

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

**WRITE FOR QUOTATIONS.**

PREPARED BY

## Curtice Brothers Co.,

ROCHESTER, N.Y.

No  
Dissatisfaction  
when  
**Hudson's  
Soap**  
is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

# Hudson's Soap

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A Fine Powder  
in Packets.

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**R. S. HUDSON**

34 Chaboillez Square - Montreal.



# CURRENT MARKET QUOTATIONS

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

|                                            | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath)..... | 4½                   | 4½                                          | 4½                    | 5½                   |
| Granulated, Acadia.....                    | 4½                   | 4-16                                        | .....                 | .....                |
| Paris lump, bbls. and 100-lb. bxs          | 5 11-16              | 5½                                          | 5½                    | .....                |
| " in 50-lb. boxes.....                     | 5 13-16              | 6                                           | 6                     | .....                |
| Extra Ground Iceing, bbls.....             | 5-5-16               | 5½                                          | .....                 | 7                    |
| Powdered, bbls.....                        | 5-1-16               | 5½                                          | 5½                    | 6½                   |
| Cream.....                                 | 4-3-16               | 4½                                          | .....                 | .....                |
| Extra bright.....                          | 4-1-16               | 3-16                                        | 3½                    | 4½                   |
| Bright coffee.....                         | .....                | 4½                                          | 3                     | 3½                   |
| Light yellow.....                          | 4-3-16               | 4-1-16                                      | 3½                    | 3½                   |
| No. 3 yellow.....                          | 4-1-16               | 3½                                          | 3½                    | 4½                   |
| No. 2 yellow.....                          | 3-11-16              | 3-13-16                                     | .....                 | .....                |
| Demerara.....                              | .....                | 3-50                                        | 3-75                  | .....                |
| Imported yellow.....                       | .....                | 3½                                          | .....                 | .....                |

|                       |    |        |        |    |    |    |    |    |  |
|-----------------------|----|--------|--------|----|----|----|----|----|--|
| Syrups.....           |    |        |        |    |    |    |    |    |  |
| Dark.....             | 2½ | \$0 23 | \$0 27 |    |    |    |    |    |  |
| Medium.....           | 2½ | 30     | 32     |    |    |    | 3  | 3½ |  |
| Bright.....           | 2¾ | 35     | 37     |    |    |    | 3¼ | 3½ |  |
| Honey.....            |    |        | 40     |    |    |    |    |    |  |
| "   25-lb. pails..... |    |        | 1 00   |    |    |    |    |    |  |
| "   38-lb. pails..... |    |        | 1 40   |    |    |    |    |    |  |
| Molasses—             |    |        |        |    |    |    |    |    |  |
| New Orleans.....      | 31 | 24     | 45     | 26 | 28 | 35 | 45 |    |  |
| Barbados.....         | 31 |        |        | 27 | 29 | 48 | 50 |    |  |
| Porto Rico.....       | 23 | 38     | 42     | 32 | 34 |    | 40 |    |  |
| Antigua.....          | 22 | 23     |        | 25 | 28 |    |    |    |  |
| St. Croix.....        | 22 |        |        | 27 | 28 |    |    |    |  |

|                                             | \$0 12          |        | \$0 12           |        | \$0 12 |       | \$0 12 |       | \$0 12 |       |
|---------------------------------------------|-----------------|--------|------------------|--------|--------|-------|--------|-------|--------|-------|
| Black—                                      |                 |        |                  |        |        |       |        |       |        |       |
| Congou—Half-chests Kaisow,                  |                 |        |                  |        |        |       |        |       |        |       |
| Moning, Paking .....                        | \$0 12          | \$0 60 | \$0 12           | \$0 60 | 11     | 40    | .....  | ..... | .....  | ..... |
| Caddies Paking, Kaisow .....                | 14              | 40     | 18               | 50     | 15     | 40    | .....  | ..... | .....  | ..... |
| Indian—Darjeelings .....                    | 35              | 55     | 35               | 55     | 30     | 50    | .....  | ..... | .....  | ..... |
| Assam Pekoes .....                          | 20              | 40     | 20               | 40     | 18     | 40    | .....  | ..... | .....  | ..... |
| Pekoe Souchong .....                        | 18              | 25     | 18               | 25     | 17     | 24    | .....  | ..... | .....  | ..... |
| Ceylon—Broken Pekoes .....                  | 35              | 42     | 35               | 42     | 34     | 40    | .....  | ..... | .....  | ..... |
| Pekoes .....                                | 20              | 30     | 20               | 30     | 20     | 30    | .....  | ..... | .....  | ..... |
| Pekoe Souchong .....                        | 17              | 35     | 17               | 35     | 17     | 35    | .....  | ..... | .....  | ..... |
| China Greens—                               |                 |        |                  |        |        |       |        |       |        |       |
| Gunpowder—Cases, extra firsts               | 42              | 50     | 42               | 50     | .....  | ..... | .....  | ..... | .....  | ..... |
| Half-chests, ordinary firsts.               | 22              | 28     | 22               | 28     | .....  | ..... | .....  | ..... | .....  | ..... |
| Young Hyson—Cases, sifted,                  |                 |        |                  |        |        |       |        |       |        |       |
| extra firsts .....                          | 42              | 50     | 42               | 50     | .....  | ..... | .....  | ..... | .....  | ..... |
| Cases, small leaf, firsts .....             | 35              | 40     | 35               | 40     | .....  | ..... | .....  | ..... | .....  | ..... |
| Half-chests, ordinary firsts                | 22              | 38     | 22               | 38     | .....  | ..... | .....  | ..... | .....  | ..... |
| Half-chests, seconds .....                  | 17              | 19     | 17               | 19     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      thirds .....                         | 15              | 17     | 15               | 17     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      common .....                         | 13              | 14     | 13               | 14     | .....  | ..... | .....  | ..... | .....  | ..... |
| Ping Sueys—                                 |                 |        |                  |        |        |       |        |       |        |       |
| Young Hyson— $\frac{1}{2}$ -chests, firsts  | 28              | 32     | 28               | 32     | 30     | 40    | .....  | ..... | .....  | ..... |
| “      seconds .....                        | 16              | 19     | 16               | 19     | .....  | ..... | .....  | ..... | .....  | ..... |
| Half-boxes, firsts .....                    | 28              | 32     | 28               | 32     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      seconds .....                        | 16              | 19     | 16               | 19     | .....  | ..... | .....  | ..... | .....  | ..... |
| Japan—                                      |                 |        |                  |        |        |       |        |       |        |       |
| $\frac{1}{2}$ -chests, finest May pickings  | 38              | 40     | 38               | 40     | .....  | ..... | .....  | ..... | .....  | ..... |
| Choice .....                                | 32              | 36     | 32               | 36     | .....  | ..... | .....  | ..... | .....  | ..... |
| Finest .....                                | 28              | 30     | 28               | 30     | .....  | ..... | .....  | ..... | .....  | ..... |
| Fine .....                                  | 25              | 27     | 25               | 27     | .....  | ..... | .....  | ..... | .....  | ..... |
| Good medium .....                           | 22              | 24     | 22               | 24     | .....  | ..... | .....  | ..... | .....  | ..... |
| Medium .....                                | 19              | 20     | 19               | 20     | .....  | ..... | .....  | ..... | .....  | ..... |
| Good common .....                           | 13              | 18     | 16               | 18     | .....  | ..... | .....  | ..... | .....  | ..... |
| Common .....                                | 13              | 15     | 13 $\frac{1}{2}$ | 15     | .....  | ..... | .....  | ..... | .....  | ..... |
| Nagasaki, $\frac{1}{2}$ -chests Pekoe ..... | 16              | 22     | 16               | 22     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      “ Oolong .....                       | 14              | 15     | 14               | 15     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      “ Gunpowder .....                    | 16              | 19     | 16               | 19     | .....  | ..... | .....  | ..... | .....  | ..... |
| “      “ Siftings .....                     | 7 $\frac{1}{2}$ | 11     | 7 $\frac{1}{2}$  | 11     | .....  | ..... | .....  | ..... | .....  | ..... |

|        |                            |       |        |        |        |        |        |
|--------|----------------------------|-------|--------|--------|--------|--------|--------|
| Pails, | 2-hoop, clear, No. 1.....  | ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| "      | 3-hoop, " " ".....         | ..... | 1 60   | .....  | 1 60   | .....  | .....  |
| "      | 2-hoop, " No. 2.....       | ..... | 1 40   | .....  | 1 40   | .....  | .....  |
| "      | 3-hoop, " " ".....         | ..... | 1 55   | .....  | 1 55   | .....  | .....  |
| "      | 3-hoop, painted, No. 2.... | ..... | 1 40   | .....  | 1 40   | .....  | .....  |
| Tubs,  | No. 0.....                 | ..... | 8 00   | .....  | 8 00   | 9 50   | 10 50  |
| "      | " 1.....                   | ..... | 6 50   | .....  | 6 50   | 8 50   | 9 50   |
| "      | " 2.....                   | ..... | 5 50   | .....  | 5 50   | 7 00   | .....  |
| "      | " 3.....                   | ..... | 4 50   | .....  | 4 50   | 5 50   | 6 00   |

|                                 |    |     |     |    |
|---------------------------------|----|-----|-----|----|
| Dairy, large rolls, per lb..... | 15 | 16  | 10  | 14 |
| “ pound prints.....             | 16 | 17  | 16  | 17 |
| “ tubs, best.....               | 14 | 16  | 14  | 16 |
| “ tubs, second grade.....       | 11 | 13  | 10  | 14 |
| Creamery, tubs.....             | 20 | 20½ | 18½ | 17 |
| “ prints.....                   | 21 | 22  | 20  | 18 |
| Cheese.....                     | 9  | 9½  | 9   | 8½ |

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—                 |                      |                                             |                       |                      |
| Long clear bacon .....            | 7½                   | 8                                           | .....                 | 9½                   |
| Smoked Meats—                     |                      |                                             |                       |                      |
| Breakfast bacon .....             | 12                   | 11                                          | 12                    | 11½                  |
| "      "      " .....             | 9                    | 8¾                                          | 9                     | 10½                  |
| "      "      " .....             | 10½                  | 13                                          | 10½                   | 11½                  |
| Hams .....                        | 10                   | 8¾                                          | 8                     | 9                    |
| Shoulder hams .....               | 11                   | 11½                                         | .....                 | 9½                   |
| Backs .....                       | .....                | .....                                       | .....                 | 10                   |
| All meats out of pickle 1c. less. |                      |                                             |                       |                      |
| Barrel Pork—                      |                      |                                             |                       |                      |
| Canadian heavy mess .....         | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| "      "      " .....             | 16 00                | 16 50                                       | 15 00                 | 16 25                |
| Clear shoulder mess .....         | .....                | 14 50                                       | 15 00                 | 14 00                |
| Plate beef .....                  | 12 50                | 18 00                                       | 11 00                 | 13 50                |
| Lard, tines, per lb .....         | 8¼                   | 7                                           | 7¾                    | 8                    |
| Tubs .....                        | 8½                   | 7½                                          | 8¼                    | 8½                   |
| Pails .....                       | 8¾                   | 7¼                                          | 7½                    | 8                    |
| Compound .....                    | 1 10                 | 0¾                                          | 6                     | 6                    |
| Shortening, in 60-lb. tubs .....  | .....                | 7½                                          | 7¾                    | .....                |
| Dressed hogs, light .....         | 6 25                 | 5 50                                        | 6 00                  | .....                |

|                                  |       |       |       |       |       |       |       |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Oranges, California seedlings... | 3 50  | 4 00  | ..... | 4 00  | 3 00  | 4 00  | ..... |
| " Mediterranean sweets           | 3 50  | 4 00  | ..... | ..... | 4 00  | 4 25  | ..... |
| Lemons, Verdilla, per box        | 5 00  | 6 00  | 6 50  | 7 00  | 6 00  | 7 00  | ..... |
| " Maiori, " " "                  | ..... | ..... | ..... | 9 00  | ..... | ..... | ..... |
| Bananas, per bunch.....          | 1 00  | 1 75  | 1 00  | 1 65  | 1 50  | 2 25  | ..... |
| Apples, per bbl.....             | 1 75  | 2 10  | 1 25  | 1 50  | 1 50  | 2 50  | ..... |
| Canadian Apples, per basket...   | ..... | ..... | 10    | 30    | ..... | ..... | ..... |
| " Peaches, " " "                 | 1 00  | 1 75  | 85    | 1 50  | ..... | ..... | ..... |
| " Pears, " " "                   | 30    | 50    | 25    | 65    | ..... | ..... | ..... |
| " Plums " " "                    | ..... | ..... | 30    | 75    | 30    | 35    | ..... |
| " Grapes, " " "                  | 13    | 16    | 13    | 20    | 20    | 30    | ..... |
| Red Peppers, " " "               | ..... | ..... | 45    | 75    | ..... | ..... | ..... |
| Sweet Potatoes, bbl. ....        | 3 00  | 3 25  | 2 75  | 3 00  | ..... | 3 50  | ..... |
| Cal. Peaches (20-lb.) .....      | 1 25  | 1 50  | ..... | ..... | 1 50  | 1 65  | ..... |
| " Pears (50-lb.) .....           | 2 75  | 3 00  | ..... | ..... | ..... | ..... | ..... |
| " Plums (4-basket) .....         | 1 50  | 2 00  | ..... | ..... | ..... | ..... | ..... |
| Watermelons, each.....           | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Muskmelons, per basket.....      | ..... | ..... | 20    | 35    | ..... | ..... | ..... |
| Tomatoes, Can., per basket.....  | 30    | 50    | 20    | 30    | 40    | 50    | ..... |
| Bartlett Pears.....              | 4 00  | 6 00  | 3 50  | 4 00  | 6 00  | 6 50  | ..... |
| Spanish onions.....              | ..... | ..... | 1 25  | ..... | ..... | ..... | ..... |

|                               |       |       |      |      |       |       |       |
|-------------------------------|-------|-------|------|------|-------|-------|-------|
| Brazil .....                  | 12    | 13    | 12½  | 14   | 12    | 12½   | 15    |
| Valencia shelled almonds..... | 25    | 27    | 22   | 24   | ..... | 25    | 30    |
| Tarragona almonds.....        | 10½   | 11    | 10   | 11   | 11    | 12    | 13    |
| Peanuts (roasted).....        | 6½    | 9     | 9    | 10   | 9     | 10    | 9     |
| “ (green).....                | 5½    | 8     | 7    | 9    | ..... | 10    | 15    |
| Cocoanuts, persack.....       | ..... | ..... | 3 75 | 3 50 | 4 00  | ..... | ..... |
| “ per doz.....                | ..... | ..... | 60   | 60   | 70    | ..... | ..... |
| Grenoble walnuts.....         | ..... | 11    | 12   | 12   | 13    | ..... | 14    |
| Marbot walnuts.....           | 8     | 9     | 11   | 12   | 9     | 10    | ..... |
| Bordeaux walnuts.....         | 8     | 9     | 8    | 9    | 9     | 10    | ..... |
| Sicily filberts.....          | ..... | ..... | 8    | 9    | 8     | 10    | ..... |
| Naples filberts.....          | 10    | 11    | 10   | 11   | 10    | 11    | ..... |
| Pecans.....                   | 8½    | 12    | 10   | 11   | 11    | 12    | ..... |
| Shelled Walnuts.....          | 20    | 21    | 23   | 25   | ..... | ..... | ..... |

|                                 |                    | 12 | 15 | 12 | 14 | 14 | 15 | 15    |
|---------------------------------|--------------------|----|----|----|----|----|----|-------|
| Pepper, black, ground, in kegs, | pails, boxes ..... | 12 | 15 | 12 | 14 | 14 | 15 | 15    |
| "                               | in 5-lb. cans..... | 15 | 16 | 14 | 15 | 15 | 16 | 15    |
| "                               | whole .....        | 11 | 13 | 11 | 13 | 12 | 13 | ..... |
| Pepper, white, ground, in kegs, | pails, boxes.....  | 20 | 26 | 18 | 24 | 24 | 26 | ..... |
| "                               | 5-lb. cans.....    | 20 | 22 | 20 | 26 | 20 | 22 | 15    |
| "                               | whole .....        | 17 | 25 | 17 | 24 | 20 | 22 | ..... |
| Ginger, Jamaica.....            | .....              | 20 | 25 | 18 | 25 | 20 | 25 | ..... |
| Cloves.....                     | .....              | 15 | 20 | 14 | 35 | 18 | 20 | ..... |
| Pure mix sugar.....             | .....              | 25 | 30 | 25 | 35 | 25 | 30 | ..... |
| Cassia .....                    | .....              | 25 | 40 | 20 | 40 | 18 | 20 | 25    |
| Cream tartar, French.....       | .....              | 25 | 27 | 24 | 25 | 20 | 22 | ..... |
| "                               | best .....         | 28 | 30 | 25 | 30 | 25 | 30 | ..... |
| Allspice .....                  | .....              | 15 | 17 | 13 | 16 | 13 | 14 | ..... |

|                              |    |       |       |       |
|------------------------------|----|-------|-------|-------|
| Canadian .....               | 12 | 13½   | 16    | 16½   |
| Sarnia water white.....      | 12 | 13    | 15½   | 17½   |
| Carbon safety .....          | 17 | ..... | ..... | ..... |
| American water white .....   | 17 | 17½   | 16½   | 19    |
| Pratt's Astral, in bulk..... | 18 | 19    | 16    | ..... |

[illegible]

|                 |       |      |     |     |       |      |       |
|-----------------|-------|------|-----|-----|-------|------|-------|
| Rice—Standard B | 3 75  | 3 80 | 3 ¾ | 3 ⅞ | 3 62½ | 3 75 | 4 ¾   |
| Patna, per lb   | ..... | 5    | 5 ½ | 6   | 5     | 6    | ..... |
| Japan           | ..... | 6 ¼  | 6   | 6 ½ | 5     | 6    | ..... |
| Imperial Seeta  | ..... | 5    | 6   | 5 ½ | 5     | 6    | 5 ¾   |
| Extra Burmah    | ..... | 5    | 6   | 4 ¾ | 5     | 5    | ..... |
| Java, extra     | ..... | 6 ¼  | 7   | 6   | 6 ½   | 6    | 7     |
| Sago            | ..... | 3 ½  | 4   | 3 ¾ | 4 ½   | 5    | 6     |
| Tapioca         | ..... | 4    | 4 ¼ | 3 ¾ | 4 ½   | 5    | 6     |

|                                   |      |      |      |      |      |      |       |       |
|-----------------------------------|------|------|------|------|------|------|-------|-------|
| Bi-carb, standard, 100-lb. keg... | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50  | 1 75  |
| Sal soda, per bbl.....            | 70   | 75   | 70   | 80   | 85   | 90   | ..... | ..... |
| Sal soda, per keg .....           | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 | ..... | ..... |



Here's a Pointer.

Each package  
of ...

# Brantford Prepared Corn

is wrapped in tissue paper.

When delivering to your customer tear off tissue paper, and the package will look as fresh as the day it was packed. Avoid fly-specked goods.

## CELLULOID STARCH

is more popular than ever. If you do not handle it you are losing trade.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

### FRUITS

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                        |                      |                                             |                       |                      |
| Currents, Provincials, bbls...  | 5 3/4                | 6                                           | 5 1/2                 | 6                    |
| " " 1/2-bbls...                 | 5 3/4                | 6                                           | 5 1/2                 | 6                    |
| " " Filletas, bbls...           | 4 1/4                | 6                                           | 5 1/4                 | 6 1/4                |
| " " 1/2-bbls...                 | 4 3/4                | 6                                           | 5 1/4                 | 6 1/4                |
| " " cases...                    | 4 1/4                | 6 1/4                                       | 6 1/4                 | 7                    |
| " " 1/2-cases...                | 4 1/4                | 6 1/4                                       | 6 1/4                 | 7                    |
| " " Patras, bbls...             | 6 1/4                | 7                                           | 6                     | 7                    |
| " " 1/2-bbls...                 | 6 1/4                | 7                                           | 6                     | 7                    |
| " " cases...                    | 6 1/4                | 7                                           | 6                     | 7 1/4                |
| " " 1/2-cases...                | 5                    | 6 1/2                                       | 7                     | 7 1/4                |
| Vostizzas, cases...             | 5 1/2                | 6                                           | 7 1/2                 | 8                    |
| Dates, boxes...                 | 4                    | 6                                           | 5                     | 6                    |
| Figs, 4-crown...                |                      |                                             |                       |                      |
| " " 5-crown...                  |                      |                                             |                       |                      |
| " " 7-crown...                  |                      |                                             |                       |                      |
| " " 9-crown...                  |                      |                                             |                       |                      |
| " " natural, bags...            |                      |                                             |                       |                      |
| Prunes, Spbix, B's...           |                      |                                             |                       |                      |
| " " A's...                      |                      |                                             |                       |                      |
| " " California, 40's...         | 10 3/4               | 8 1/2                                       | 10                    | 12                   |
| " " " 50's...                   | 9 1/4                | 8                                           | 8 1/2                 | 9                    |
| " " " 60's...                   | 8 1/4                | 7 1/4                                       | 8 1/2                 | 9                    |
| " " " 70's...                   | 7 3/4                | 7                                           | 7                     | 8                    |
| " " " 80's...                   | 7 3/4                | 6 1/2                                       | 7                     | 7                    |
| " " " 90's...                   | 6 3/4                | 6                                           | 6 1/2                 | 7                    |
| Raisins, Valencia, off stalk... | 4                    | 4 1/4                                       | 5                     | 6                    |
| " " Fine off stalk...           | 4 1/4                | 6                                           | 5 1/2                 | 6                    |
| " " Selected...                 | 5 1/4                | 7                                           | 6                     | 7                    |
| " " Layers...                   | 5 3/4                | 7                                           | 6 1/2                 | 7                    |
| " " Sultanas...                 | 8                    | 12                                          | 10                    | 12                   |
| " " Cal. L.M., 3-crown...       | 7 1/2                | 7 1/2                                       | 5 1/4                 | 6                    |
| " " " 4-crown...                | 7 3/4                | 8                                           | 6 1/4                 | 7                    |
| Domestic—                       |                      |                                             |                       |                      |
| Apples, dried, per lb...        | 6 1/2                | 7                                           | 5                     | 6                    |
| " " evaporated...               | 9                    | 10                                          | 10                    | 10 1/2               |
| Cal. Evaporated Fruits...       |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes...       | 9                    | 10                                          | 10                    | 9                    |
| " " 25-lb. boxes...             | 9                    | 16                                          | 12                    | 15                   |
| " " cartons...                  | 13                   | 14                                          | 12                    | 13                   |
| Peaches, 25-lb. boxes...        | 10                   | 12                                          | 9                     | 12                   |
| " " 1-lb. cartons...            | 12                   | 13                                          | 12                    | 13                   |

### CANNED MEATS

|                                 |        |        |        |        |        |        |        |        |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans...  | \$1 60 | \$2 25 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$1 75 | \$1 75 |
| " " 2-lb. cans...               | 2 50   | 3 00   | 2 50   | 2 60   | 2 75   | 3 00   | 3 00   | 3 00   |
| " " 4-lb. cans...               | 7 50   | 10 00  |        | 8 00   | 8 75   | 9 25   |        |        |
| " " 14-lb. cans...              | 2 50   | 3 00   |        | 18 00  | 20 00  | 21 00  |        |        |
| Minced callops, 2-lb. can...    | 3 50   | 3 75   | 3 20   | 3 25   | 3 25   | 3 35   | 3 00   |        |
| Lunch tongue, 1-lb. can...      | 6 50   | 7 40   | 6 75   | 7 00   | 5 80   | 6 00   | 6 50   |        |
| English brawn, 2-lb. can...     | 2 60   | 2 90   | 2 75   | 2 80   | 2 75   | 2 80   | 2 75   |        |
| Camp sausage, 1-lb. can...      | 2 40   | 2 50   |        | 2 50   | 2 50   |        |        |        |
| " " 2-lb. can...                | 4 00   | 4 25   |        | 4 00   | 4 00   |        |        |        |
| Soups, assorted, 1-lb. can...   | 1 50   | 2 00   |        | 1 50   | 1 40   | 1 50   |        |        |
| " " 2-lb. can...                | 2 25   | 8 00   |        | 2 20   | 2 25   | 2 30   |        |        |
| Soups and Bouill., 2-lb. can... | 1 75   | 1 80   |        | 1 80   | 1 75   | 1 80   |        |        |
| " " 6-lb. can...                | 4 25   | 3 50   |        | 4 50   | 4 25   | 4 50   |        |        |
| Sliced smoked beef, 1/2 lb...   |        |        | 1 65   | 1 70   |        | 2 00   |        |        |
| " " 1 lb...                     |        |        | 2 80   | 2 95   |        | 3 25   |        |        |

### COFFEE

|                        | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—                 |                      |                                             |                       |                      |
| Mocha...               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java... | 27                   | 31                                          | 22                    | 30                   |
| Rio...                 | 10                   | 11                                          | 7 1/2                 | 12                   |
| Plantation Ceylon...   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico...          | 24                   | 28                                          | 22                    | 25                   |
| Guatemala...           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica...             | 18                   | 22                                          | 15                    | 20                   |
| Maracabo...            | 13                   | 15                                          | 13                    | 16                   |

### CANNED GOODS

|                               |        |        |        |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's...                | \$ 90  | \$1 00 | \$0 95 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " " gallons...                | 2 40   | 2 75   | \$2 25 | 2 50   | 2 40   | 2 50   | 3 00   |
| Blackberries, 2's...          | 1 40   | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   |        |
| Blueberries, 2's...           | 80     | 90     | 75     | 85     | 85     | 95     |        |
| Beans, 2's...                 | 70     | 95     | 70     | 95     | 90     | 95     |        |
| Corn, 2's...                  | 85     | 95     | 77 1/2 | 85     | 80     | 85     |        |
| Cherries, red, pitted, 2's... | 2 00   | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   |        |
| Peas, 2's...                  |        |        | 70     | 85     | 80     | 85     |        |
| " " sifted...                 |        |        | 85     | 1 00   | 1 15   | 1 20   |        |
| " " extra sifted...           |        |        | 1 00   | 1 25   | 1 30   | 1 50   |        |
| Pears, Bartlett, 2's...       | 1 50   | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   |        |
| " " 3's...                    | 2 25   | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   |        |
| Pineapple, 2's...             | 2 10   | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   |        |
| " " 3's...                    | 2 50   | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   |        |
| Peaches, 2's...               | 1 75   | 1 90   | 1 50   | 1 60   | 1 75   | 1 90   |        |
| Plums, green gages, 2's...    | 2 50   | 2 75   | 2 50   | 2 75   | 2 50   | 2 75   |        |
| " " Lombard...                | 1 50   | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   |        |
| " " Damson, blue...           | 1 30   | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   |        |
| Pumpkins, 3's...              | 1 10   | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   |        |
| " " gallon...                 | 75     | 85     | 70     | 80     | 90     | 1 00   |        |
| Raspberries, 2's...           | 2 10   | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   |        |
| Strawberries, 2's...          | 1 50   | 1 90   | 1 40   | 1 50   | 1 50   | 1 75   |        |
| Succotash, 2's...             | 1 50   | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   |        |
| Tomatoes, 2's...              | 1 10   | 1 15   |        | 1 15   | 1 10   | 1 15   |        |
| Lobster, tails...             | 90     | 95     | 80     | 85     | 1 10   | 1 20   |        |
| " " 1-lb. flats...            | 2 50   | 2 95   |        | 2 50   | 2 50   | 2 60   |        |
| " " 1-lb. flats...            | 2 75   | 3 00   |        | 3 00   | 1 25   | 1 30   |        |
| Mackerel...                   |        |        |        | 1 60   |        |        |        |
| Salmon, sockeye, tails...     | 1 15   | 1 25   | 1 30   | 1 35   | 1 00   | 1 20   |        |
| " " flats...                  | 1 30   | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   |        |
| " " Horseshoe...              | 1 20   | 1 25   | 1 40   | 1 50   |        | 1 25   |        |
| " " Clover } tails            | 1 20   | 1 45   | 1 50   |        |        |        |        |
| " " Leaf } flats              | 1 45   | 1 50   | 1 60   |        |        |        |        |
| " Cohoes...                   | 95     | 1 00   | 1 10   | 1 15   | 95     | 1 00   |        |
| Sardines, Albert, 1/2's...    | 10 1/4 | 11     |        | 13     | 4      | 15     |        |
| " " 1/2's...                  | 20     | 21     | 20     | 21     | 20     | 21     |        |
| " " Sportsmen, 1/2's...       | 11 1/2 | 12     |        | 12 1/2 |        | 12     |        |
| " " key opener, 1/2's...      | 19     | 20     |        | 21     | 20     | 21     |        |
| " " other brands, 1/2's...    | 10     | 11     | 10 1/2 | 11     | 16     | 18     |        |
| " " P. & C., 1/2's...         | 23     | 35     | 16     | 17     | 16     | 17     |        |
| " " American, 1/2's...        | 23     | 25     | 23     | 25     | 23     | 25     |        |
| " " Mustard, 1/2 size, cases  | 33     | 36     | 33     | 36     | 33     | 36     |        |
| " " 50 tins, per 100...       | 4      | 5      | 5      | 4      | 5      |        |        |
| Fruit in glass jars...        | 9      | 11     | 11     | 10     | 11     |        |        |
| Haddies...                    | 9 00   | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |        |
| Klipped Herring...            | 4 25   | 4 50   |        | 4 25   | 4 50   |        |        |
| Herring in Tomato Sauce...    | 1 40   | 1 50   | 1 15   | 1 20   | 1 10   | 1 15   |        |
| " " 1 1/2 lb...               | 1 35   | 1 45   | 1 30   | 1 60   |        | 2 00   |        |



# BOND'S SOAP

..WILL..

**BRIGHTEN**

EVERYTHING BUT

**IDEAS**

**POLISH**

EVERYTHING BUT

**MANNERS**

**CLEANSE**

EVERYTHING BUT

**CLOTHES**

**BURNISH**

EVERYTHING BUT

**LEAD**

\$7.50 per case, containing 100 large 16-oz. Bars, to retail at 10 cts. each  
\$3.75 " " " 100 half 8-oz. " " 5 cts. "

33 $\frac{1}{3}$  PER CENT. FOR THE RETAILER. A SAVING OF 60 PER CENT. FOR HIS CUSTOMER.

SAMPLES MAILED ON APPLICATION TO

**H. B. MUIR & CO.**

Sole Selling Agents for Canada, 1 St. Helen Street, MONTREAL  
Toronto Office: 18 Victoria Street, TORONTO

### "OWNING" RETAILERS.

**W**HEN the cash system is broached the wiseacres who claim to know, assert that it will never come to pass, or at least until the jobbers get to be more careful about granting credit, because so many retailers are carried by the jobbers that they could not pull away to the extent of selling for cash, and, of course, buying for cash, also.

Few people have any idea of the extremely extensive credit which jobbers are nowadays compelled to grant. Lots of jobbers are virtually supporting retailers to-day, and this is a bad thing for both. It is bad for the jobber because it is expensive, and it is bad for the retailer, because it often renders him unable to buy goods of anybody but the jobber he owes. And this is apt to mean higher prices, as it should. Jobbers can't afford to carry accounts for three or four months for nothing.

Last week there came under our notice a circumstance which shows to what extent this "ownership" of retailers by jobbers has gone. This instance is a little outside of the grocery business, but in the present mad race of competition in all lines, there is no knowing how soon it may become general.

A Philadelphia dealer in wines and liquors also operates a brewery, and has an interest in a cigar manufactory. Both the brewery and the cigar establishment, however, are operated under different names, although it is pretty generally known that the three are branches of one.

Competition seems to have made it necessary for this house to adopt tactics like these: The wine and liquor end of the concern assists a man who wishes to enter the retail business, either by giving him a line of credit, or by actually putting up so much cash for the securing of license or running expenses.

When the retailer is tied hard and fast to the wine and liquor end, he is solicited to buy his beer of the brewery end, and is made to understand at once that he is too much indebted to the wine and liquor end to refuse the favor of buying of the beer end, as he knows very well he has to do.

When he is well tied up with the beer end, which means two hooks in him instead of one, he is "approached" on cigars. If he demurs, he is again made to understand that, as the capital to run his business is practically being furnished him, he has no alternative but to do as requested. So he buys his wines and liquors, beer and cigars of one concern, which, needless to say, does not cut prices on anything furnished.

Retailers in this position are simply vassals of the jobber. They have no independence; they must buy every cent's worth

of goods of the wholesalers who own them, and they must probably pay much higher prices than they could buy for if they were to go where they wished to and where prices were lowest.

Of course, there is something to be said on the other side. The jobber is perfectly justified in getting all he can out of a retailer whom he starts in business. He is furnishing the capital or the goods, and to him belongs at least a part of the profits.

Still, rather than engage in business in this fashion, the preferable way would seem to be to stay out.—Grocery World.

### SALES AT CHEESE BOARDS.

Perth, Ont., September 23—1,400 boxes boarded; all sold; 9 3-16c. ruling price.

Ottawa, September 23—833 white, and 631 colored offered; all sold; white sold at 9 1/4c., colored, 9 1/4c.

Brighton, Ont., September 23—785 boxes September white sold; 170 sold at 9c.

Brantford, Ont., September 23—2,445 boxes boarded; 945 boxes sold; prices ruled from 8 3/4c. to 9c.

Iroquois, Ont., Sept. 23—345 boxes colored boarded; mostly all sold at 9 1/4c.

South Finch, Sept. 23—668 boxes boarded; all sold, except 200 colored, at 9 1/4c.; for colored 9 1/4c. was refused.

Lindsay, Ont., Sept. 24—1,495 boxes September cheese boarded; all sold at 8 15-16c.

London, Ont., Sept. 24—1,405 boxes August boarded; all sold; prices ruled from 8 1/2 to 9 1/4c.

Belleville, Ont., Sept. 27—875 boarded, 9c. bid; none sold.

Ingersoll, Ont., Sept. 27—760 boxes September boarded, 9c. bid; none sold.

Campbellford, Ont., September 27—690 boxes boarded; 430 sold at 9 1/4c., 160 at 9 5-16c.

### THE DIFFERENCE IN TEA.

The Russian consumer eschews tea manufactured by the processes in use on English plantations. In his eyes, machinery for rolling the leaf and artificial heat applied to wither it, are abominations. A great Moscow merchant remarked lately, that the difference between hand-made, sun-dried tea, and that resulting from rolling and withering machines, is the difference between a waltz played by Strauss's orchestra, and the same tune mangled by a barrel-organ!

The Davidson & Hay, Limited, have in stock this week their large importations of Crosse & Blackwell, Gray's and Corsican peels. They are making very close prices on round lots of these peels.

### WEIGHTS AND MEASURES INSPECTION.

The Guelph Board of Trade, some time ago, communicated with other boards throughout Canada asking co-operation in petitioning the Dominion Government to make the inspection of weights and measures free.

The matter has been taken up by the Kingston, Ont., board, which has communicated with the Guelph board, expressing willingness to co-operate with it in the matter.

The Ottawa, British Columbia, Vancouver, Victoria, St. John, N.B., and Toronto boards, have promised to take the subject into consideration.

The present system is as crude as it is unjust, and, if the Government can be persuaded to give it proper consideration, there ought to be no difficulty in devising an improvement therein.

### AUER LIGHT vs VICTOR LIGHT.

A judgment of interest to many merchants was given by Judge Morgan, in Toronto, the other day, when he decided that the Victor light was an infringement on the Auer patent, and that merchants purchasing the Victor light were liable for the infringement.

John H. Collings and thirty other users of the Victor light were sued by the Auer company. The Collings case was taken as a test, and Judge Morgan gave judgment for the Auer company, assessing the damage at \$2 per light.

### A MUSKMELON MONOPOLY.

Canada muskmelons are said to be the finest in the world; and the best muskmelons in Canada are grown by one particular producer. He cannot supply the demands of his trade at \$10 per dozen. One rich American has a standing order with him for a dozen of the melons to be delivered daily, throughout the season, at this price. A New York State horticulturist made the journey to Canada this summer on purpose to get one of these famous melons—for the seed. He offered \$2, \$3, \$4, \$5 for one in the markets of Montreal and Quebec. He could not get one for love or money. They very seldom get into the open market, he was told. Finally, he heard of a gardener in Toronto who was growing melons from the seed of one of the particular producer's product. He went to Toronto, secured one of the melons, and, next year, New York State will have a chance to show what it can do in the way of breaking up that Canadian monopoly.—Sun, New York.

David Inglis is about commencing business as general merchant in Flatlands, B.C.



## TRADE CHAT.

THE representatives of the Montreal tobacco manufacturers, Goldstein Bros., who recently made a tour of the tobacco growing districts of Essex and Kent counties, Ont., are now seeking a bonus from Windsor or Chatham, pursuant to establishing a tobacco factory in either of those places. They desire to have their factory in operation by December 1.

An evaporator will be started in Woodstock capable of using 200 to 300 bushels per day.

Armstrong Bros., grocers, Edmonton, N.W.T., were burned out Thursday night, last week.

W. E. Colwell, grocer, Sand Point, Carleton, N.B., has left for New York. He was heavily in debt.

Samuel Sloan, grain dealer, Goderich, Ont., has placed a grain elevator, run by gasoline, in his warehouse.

McMillan & Hamilton, wholesale fruit dealers, Vancouver, have taken possession of their new three-storey warehouse.

John Wilson, general merchant, and H. W. Shenton, fruit and confectionery dealer, Springhill, N.S., have had acetylene gas placed in their stores.

The evaporator at Grimsby, Ont., is expected to be soon completed. As soon as possible, both a night gang and a day gang will be put on evaporating apples.

Condensed eggs are prepared in Passau, Bavaria. First the eggs are dried, then reduced to a fine powder, which is placed in air-tight cans. Thus a most nutritious food is compressed into the smallest possible space.

The tea store, recently opened at 206½ Dundas street, London, Ont., is given credit for being one of the neatest and most complete business houses in that city. A feature of it is a parlor where ladies may test the tea (free) at any time.

R. F. Bicknell, a large dealer in cattle and hogs in Napanee, Ont., is endeavoring to establish in that town a pork packing house with a capacity of killing 1,000 hogs each day and curing their meat, besides cattle for beef packing. Such an establishment, it is estimated, would cost from \$60,000 to \$75,000, and would give employment to from 40 to 60 men. A bonus will likely be asked from the town.

The horse and rig of D. L. Mackay, grocer, Windsor, Ont., were seized by the Canadian Customs authorities on Saturday last. He brought a load of good from Detroit, and neglected to declare two bushels of peaches. Mr. Mackay's horse and rig were released upon his making a deposit of \$100. He will appeal to Ottawa, as he de-

clares the peaches were bought by another grocer, and he did not know they were in the rig.

On Thursday morning, last week, fire was discovered in the warehouse of The Davidson & Hay, Limited, 36 Yonge street, by the employe who opened up the warehouse. As there had been no fire in the warehouse for some months, it is considered the fire was started by a firebug or by a tramp dropping a match or cigar carelessly about the premises.

It is expected that the new elevator at Goderich, Ont., will be ready for the reception of grain within the next two weeks. It will be four storeys high, and, with the addition, will be 154 by 103 feet. It will have a receiving capacity of 12,000 bushels per hour. A despatch from Chicago states that five large cargoes are awaiting the completion of this elevator, which is likely to be filled with grain before the close of navigation.

## "PLAY" SAWING WOOD.

THE CANADIAN GROCER thinks there is an opening for a "good" young man in Rat Portage, basing its opinion upon the following advertisement:

WANTED—A young man to look after general store on Rainy River. Must be sober, honest, and a practical book-keeper. Will be expected to distribute and make up mail three times a week in the summer, and to conduct prayer meeting (Presbyterian) on Wednesday evenings. Apply by letter, inclosing references and stating wages expected, to A. L., News office, Rat Portage.

As the farmer said to his son: "There's nothing to do to-day, so you may go out and play awhile." "And what can I play?" "Sawing wood, of course."—New England Grocer.

## A SOUND DOCTRINE.

I believe that most people like to do business in a businesslike way, and like to be talked to in a businesslike way in advertisements. I believe that a man who issues an advertisement of a desirable thing, is doing a favor to the man to whom he presents it. A man, who is trying to sell a really good thing—something that will be useful to buyers—need not take the position of supplicant, he need not ask attention as a favor—he may demand it as a right and he will get it.—Charles Austin Bates.

The Davidson & Hay, Limited, have another shipment to hand of oval kippered herring.

A particularly fine Moning Congou is arriving this week for The Davidson & Hay, Limited.

The Davidson & Hay, Limited, are receiving this week their direct importations of new season's Young Hysons.

## HOW DISHES GOT THEIR NAMES.

The sandwich is called for the Earl of Sandwich.

Mulligatawny is from an East India word meaning pepper water.

Waffle is from wafel, a word of Teutonic origin, meaning honeycomb.

Hominy is from auhuminea, the North American Indian word for parched corn.

Gooseberry fool is a corruption of gooseberry foule, milled or pressed gooseberries.

Forcemeat is a corruption of farcemeat, from the French farce, stuffing i. e. meat for stuffing.

Charlotte is a corruption of the old English word charlyt, which means a dish of custard, and charlotte russe is Russian charlotte.

Gumbo is simply okra soup, gumbo being the name by which okra is often known in the South.

Macaroni is taken from a derivation, which means "the blessed dead," in allusion to the ancient custom of eating it at feasts of the dead.—Grocers' Monthly Review.

## PERSONAL MENTION.

Mr. F. Furuya, New York, representing The Ceylon Tea Traders' Association, was in Toronto on Tuesday.

Mr. Charles Fisher, representing J. W. Windsor & Co., Montreal, passed through Toronto on Friday, on his way home from a trip through western Ontario.

THEY'RE FIREPROOF,  
ECONOMICAL AND  
EASILY APPLIED

—OUR—

**Metallic  
Cornices,  
Sheet Metal  
Fronts, etc.**

Are reliable goods in popular demand for all kinds of buildings.

You'll appreciate their handsome effect on new buildings—and will find them invaluable handy for improving old ones.

We make any pattern, size or shape desired in Cornices.

Send for our new catalogue, full of interesting building information.

**Metallic Roofing Co.**

Limited

1180 King St West. . . . Toronto.

# To Arrive in October

**READY TO QUOTE NOW**

## Valencia Raisins

Argumbeau's Fine Off Stalk  
 Argumbeau's Selected  
 Argumbeau's 4-Crown Layers  
 J. Morand's Finest Fine Off Stalk  
 J. Morand's Finest Selected  
 J. Morand's 4-Crown Layers

Aranda's Fine Off Stalk  
 Trenor's Selected  
 Trenor's 4-Crown Layers  
 J. M. Grustan, Fine Off Stalk  
 J. M. Grustan, Selected  
 J. M. Grustan, 4-Crown Layers

## Malaga Raisins

in  $\frac{1}{4}$ -boxes and boxes, of following celebrated brands:—Lady, Countess, Duchess, Princess, Empress; also

## Sultana Raisins

Currants, "PROVINCIAL," in barrels and half-barrels.  
 Currants, "FINE FILIATRAS," in boxes and half-boxes.

**Corsican Peels**—in 7-lb. boxes: CITRON, ORANGE, LEMON.

**Nuts**—Tarragona Almonds, Sicily Filberts, Mayette Grenoble.

## WE CAN QUOTE TO ARRIVE IN NOVEMBER

Bosnia Prunes "OSTRICH" brand  
 Imperial French Prunes, "A. DUFOUR & CO."  
 California Prunes, "GRIFFIN & SKELLY." } 40/50, 60/70, 90/100, 110/120, 25-lb. boxes

**"Commadre" Figs** in 30-lb. Mats.

|                                      |                                      |
|--------------------------------------|--------------------------------------|
| FIGS, Prime Layers, in 10-oz. boxes  | FIGS, London Layers, in 10-lb. boxes |
| FIGS, Prime Layers, in 10-lb. boxes  | FIGS, Natural, 50-lb. bags           |
| FIGS, Choice Layers, in 10-lb. boxes | FIGS, Natural, in 10-lb. boxes       |

All above Fruits have been bought at very favorable prices and we can quote very low.

WRITE FOR QUOTATIONS.

ORDER AT ONCE.

---

**LAPORTE, MARTIN & CIE., MONTREAL**



A little hard sometimes to convince  
merchants of the superiority of  
**Ceylon and Indian Teas,**  
but once convinced, always convinced.  
They soon see the advisability of  
changing from the poor, old style  
teas to the pure, healthy, machine-  
made Teas from

# Ceylon and India.

# The Best

That can be produced and that  
money can buy. . .

## RICE'S PURE SALT

Absolutely Pure. Uniform in Grain. Beautiful in Color. Excellent in Keeping Qualities.

### *YOU WANT IT !*

We make it for all purposes, and ship in handsomest packages on the market.

### *Don't Wait !*

But write to-day for prices or samples. We'll do the rest. . . . .

---

Sole Manufacturers . . . .

## THE NORTH AMERICAN CHEMICAL CO.

Limited

---

Goderich, Ont.



## QUALITY COUNTS.

That's why the sale of

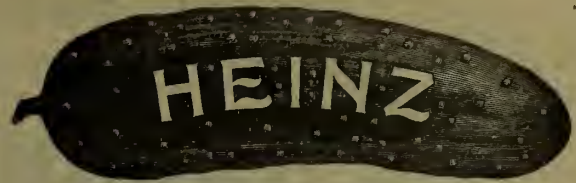
## GREIG'S CROWN EXTRACTS

has multiplied so many times during this year.

Every flavor is so pure and true that dealers can recommend them without hesitation.

We are booking lots of fall orders just now—but there is room for more.

**Greig Manufacturing Co.**  
MONTREAL.



## Pickles.

Science says that beans make muscle, bone and brain. In Heinz's Baked Beans with Tomato Sauce, beans are combined with tomatoes to form a most delicious food. It pays to push them.

Others of our Popular Specialties are :

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

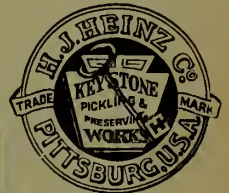
For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

### MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE  
always bear this  
Keystone trade-mark.*



## Highest Quality and Absolute Purity

is found in



It makes friends and helps business.

**THE T. D. MILLAR CHEESE CO.**  
Ingersoll, Ont.

## CIGARS

There is profit in selling cigars, if you handle popular and reliable brands. There is money in selling

## J. Bruce Payne's Cigars

because every smoker knows them, and those who have tried them once, want them again.

*Write us for particulars.*

**J. Bruce Payne - Granby, Que.**

## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline

## THE MODERN STOVE POLISH

### PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A**RTHUR DUTREMBLAY, general merchant and miller, Roberval, Que., is offering 75c. on the dollar.

Fred Kennedy, general merchant, Douglastown, Que., has assigned.

Eugene Sauvageau, grocer, Montreal, Que., is offering 20c. on the dollar.

Charles Brassor, grocer, Brockville, Ont., has assigned to James Smart, Sheriff.

D. Scheaffer, general merchant, Edmuntson, N.B., is offering 35c. on the dollar.

McLeod & Spence, general merchants, Port Elgin, N.B., are offering 40c. on the dollar.

J. A. Pelletier, general merchant, etc., Riviere Oule, Que., is offering 45c. on the dollar.

Burn Bros., general merchants and lumber dealers, Northport, N.S., has assigned.

Lamarche & Benoit have been appointed curators of S. Duncan, dealer in teas, etc., Montreal.

Gagon & Caron have been appointed curators of H. Lecadre, general merchant, Grand Mere, Que.

Insolvency declaration has been applied for by J. R. Hayes, general merchant, Sandy Point, Newfoundland.

A meeting of the creditors of W. B. Pease & Co., grocers and produce dealers, Revelstoke, B.C., has been held.

#### PARTNERSHIPS FORMED AND DISSOLVED.

McLennan & Graham, grain dealers, Winnipeg, have dissolved.

Lajeunesse & Dagenais, provision merchants, St. Henri de Montreal, have dissolved.

Kinney & Shaffner, grocers, coal dealers, etc., Bridgetown, N.S., have registered dissolution.

The firm name of D. D. Morton & Son, general merchants, Centreville, N.S., has been changed to Morton Bros.

Mrs. M. Vermette and Alderic Vermette have registered as partners under the style

of Alderic Vermette & Co., restauraners, Montreal.

Ulerich Labelle and Wm. Clark have registered as partners under the style of Labelle & Clark, grocers, Vancouver.

A new copartnership has been registered by Alex. B. Wilson and John Anderson, sr., under the style of A. B. Wilson & Co., grocers, Spring Hill, N.S.

#### SALES MADE AND PENDING.

The assets of Roy Pierre, general merchant, Ste. Eloie, Que., have been sold.

J. W. Woolfe, general merchant, Gladstone, Man., is advertising his business for sale.

E. G. Hipwell, general merchant, Westbourne, Man., is advertising his business for sale.

The stock of the estate of J. A. Jamieson, grocer, Cobourg, Ont., is advertised for sale by auction on October 4.

The stock, etc., of the estate of James Beattie, grocer, St. Mary's, Ont., is advertised for sale by auction on the 30th inst.

The stock of Chris. K. Macris, confectioner, Rossland, B.C., has been sold. It is reported that Mr. Macris has left Rossland.

#### CHANGES.

Lang & Co., dry goods dealers, Ottawa, are adding groceries.

W. J. Williams, grocer, Sandon, B.C., has sold out to John Jalland.

J. Delatsky, grocer, Vancouver, has been succeeded by J. K. Campbell.

T. B. Willis, general merchant, Brougham, Ont., is removing to Markham.

Dunsmore Bros., grocers, Oxford, N.S., have sold out to Brannon & Peel.

Emma C. Booth, fruit dealer, etc., Nelson, has sold out to Thomas S. Humphreys.

J. J. Ullman, fruit dealer, Whitewater, B.C., has sold out to W. J. McDonald & Co.

The Manitoba Grain Co., Winnipeg, have been succeeded by Parish, Lindsay & Co.

Marie Villeneuve has registered as pro-

prietress of the firm, Ferdinand Decary, grocer, etc., Montreal.

The Ryan Trading Co., general merchants, Glenora, B.C., are giving up business.

Crottie Bros., general merchants, Kleinburg, Ont., have been succeeded by Fred. East.

S. K. Colquhoun, general merchant, Hartney, Man., has been succeeded by Parkin & Moore.

Hy. Stephenson, general merchant, Norwood, Ont., has removed to Coe Hill Mines, Ont.

W. A. Huffman, fruiter and confectioner, Belleville, Ont., has sold out to R. H. Vandewater.

J. A. Cameron, grocer and dry goods merchant, Dominionville, Ont., intends moving to Maxwell, Ont., about January 1, 1899.

#### FIRES.

T. Frogley, baker and confectioner, Toronto, has suffered loss by fire.

M. Markeson, grocer and baker, Slovan, B.C., has suffered loss by fire; insured.

The mill of R. G. Anderson, grist miller, Port George, N.S., has been burned; no insurance.

The stock of A. W. Stewart, confectioner, Wolfville, N.S., has been damaged by fire; insurance, \$400.

G. W. Willis & Co., general merchants, Buckley Bay, B.C., have been burned out; loss, \$5,000; insured for \$2,000.

The hotel of D. Dockstader, general merchant and hotelkeeper, Port Haney, B.C., has been burned out; loss estimated at \$2,000; insured.

#### DEATHS.

W. P. Clay, grocer, Guelph, is dead.

Prospere Oliver, grocer, Sherbrooke, Que., is dead.

John Urquhart, of Urquhart Bros., groceries and liquors, Vancouver, is dead.

A tomato canning factory for Amherstburg, Ont., to employ about 75 hands, is being projected by Michigan people.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



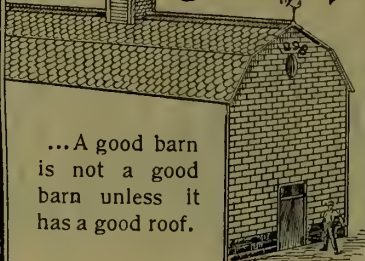
**EMPIRE  
TOBACCO  
CO.**

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

**ROOFS FOR THE BARN.**



...A good barn is not a good barn unless it has a good roof.

We would therefore press on you the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

We will give you the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.  
OSHAWA, ONT.

**FANCY** ♦♦ **MOUNT ROYAL MILLS**

INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ

**D. W. ROSS CO.**  
Agents

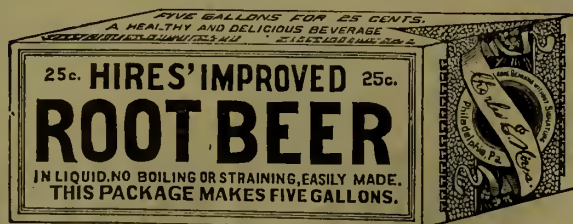
**RICES**



## THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

**W. P. DOWNEY**

Sole Agent for Canada.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**

34 Yonge St., TORONTO

## "GOLDEN LEAF"

## JAPAN TEAS

Import orders now all completed, and full stock of various grades on hand. Sample finer than last year.

These Teas speak for themselves, and are trade winners wherever sold.

HAVE YOU TRIED THEM?

**GEORGE FOSTER & SONS**

BRANTFORD, ONT.



ASK FOR

**MOTT'S**

## Hires' Rootbeer

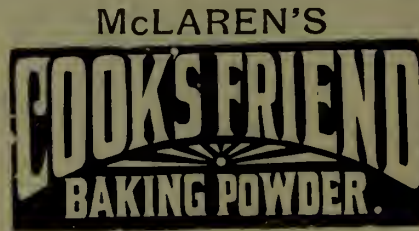
Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

20-20 1/2 St. Peter Street, MONTREAL, P.Q.

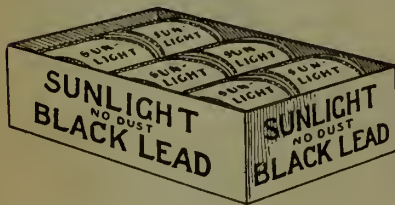
# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the whole-sale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**

## *Eddy's Standard*

Automatic, Self-opening, Square-bottomed

## *Grocery Bags*

Are now offered in

## *Open Competition*

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

# THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,  
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



1742



1898

## KEEN, ROBINSON &amp; CO.

London, England.

Limited

We have convinced the people of Canada  
that the preparations bearing

## KEEN'S NAME

Keen's D.S.F. Mustard

Keen's Oxford Blue

Keen's Mixed Spice

and their Twin First Cousins

Robinson's Patent Barley

Robinson's Patent Groats

ARE STERLING VALUE A 100.



## Current Market Quotations for Proprietary Articles.

Sept. 29, 1898.  
Quotations for proprietary articles, brands,  
etc., are supplied by the manufacturers or  
agents, who alone are responsible for their  
accuracy. The editors do not supervise them.  
If a change is made, either an advance or de-  
cline, it is referred to in the market reports  
as a matter of news, whether manufacturers  
request it or not.

## BAKING POWDER.

## PURE GOLD.

|                               |               |
|-------------------------------|---------------|
| 3 oz. cans, 4 and 6           | 88            |
| 4 oz. cans, 4 and 6           |               |
| 6 oz. cans, 2 and 4           | 95            |
| 8 oz. cans, 2 and 4           | 1 40          |
| 12 oz. cans, 2 and 4          | 1 80          |
| 16 oz. cans, 2 and 4          | 2 70          |
| 2 1/2 lb. cans, 1 and 2       | 3 60          |
| doz. in case                  | 9 00          |
| 4 lb. cans, 1 doz. in case    | 14 40         |
| 5 lb. cans, 1 doz. in case    | 18 00         |
| Cook's Friend—                |               |
| Size 1, in 2 and 4 doz. boxes | \$ 2 40       |
| " 10, in 4 doz. boxes         | 2 10          |
| " 2, in 6 "                   | 80            |
| " 12, in 6 "                  | 70            |
| " 3, in 4 "                   | 45            |
| Pound tins, 3 doz. in case    | 3 00          |
| oz. tins, 3 "                 | 2 40          |
| oz. tins, 4 "                 | 1 10          |
| lb. tins, 1/2 "               | 14 00         |
| Diamond—                      |               |
| W. H. GILLARD & CO.           |               |
| 1 lb. tins, 2 doz. in case    | per doz. 1 20 |
| 1/2 lb. tins, 3 "             | 90            |
| 1/4 lb. tins, 4 "             | 60            |

## THE F. F. DALLEY CO.

|                                          |                 |
|------------------------------------------|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. | cases 1 5       |
| 1 lb. tins, 2 to 4 doz. cases            | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. | cases 0 55      |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 lb. jellies                   | 2 25 |
| 1/2 lb. Crown sealers           | 2 25 |

## JERSEY CREAM BAKING POWDER.

|                          |      |
|--------------------------|------|
| 1/2 size, 5 doz. in case | 40   |
| 1/4 " 4 " "              | 75   |
| 1/2 " 3 " "              | 1 25 |
| 1 " 2 " "                | 2 25 |

## SNOW DRIFT BAKING POWDER.

|                              |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 3 " 2 " "                    | 2 00           |
| 5 " 1 " "                    | 6 50           |
| 10 " 1/2 " "                 | 10 00          |
| 1 lb. boxes                  | per lb. 16     |
| 35 lb. pails                 | 16             |



## BLACKING.

## P. G. FRENCH BLACKING

|                     |        |
|---------------------|--------|
| No. 4 1/4 gra. bxs. | \$4 00 |
| " 6 1/4 " "         | 4 50   |
| " 8 1/4 " "         | 7 25   |
| " 10 1/4 " "        | 8 25   |
| " 10, Jet Enamel    | 8 25   |

## THE F. F. DALLEY CO.

|                                         |               |
|-----------------------------------------|---------------|
| English Army Blacking, 1/4 gross cases  | \$9 00        |
| No. 2 Spanish " "                       | 3 60          |
| No. 3 " "                               | 4 50          |
| No. 5 Spanish Blacking, 1/4 gross cases | per doz. 7 20 |
| No. 10 " "                              | 9 00          |
| Vuon Oil Blacking, 1 doz. cases, liquid | 2 00          |
| New York Dressing, 1 doz. cases         | 0 75          |
| Spanish Satin Gloss                     | 1 00          |
| Crescent Ladies' Dressing, 1 doz. cases | 1 75          |
| Spanish Glycerine Oil Dressing          | 2 00          |

## THE ALPHA CHEMICAL CO.

|                                   |           |
|-----------------------------------|-----------|
| Shoe Dressing— in 1/4 gross cases | Per Gross |
| French Oil in 3-doz. cases        | \$ 22 00  |
| Reliable Shoe Dressing            | 9 00      |
| Eclipse Combination tan           | 12 00     |



|                    |                 |
|--------------------|-----------------|
| Moody's Ox Blood   | per gross 12 00 |
| Chocolate          | 12 00           |
| Alpha Chemical Co. |                 |
| French Castor Oil  | 9 00            |
| Alpha Chemical Co. |                 |
| Refined Sweet Oil  | 9 00            |
| Alpha Chemical Co. |                 |
| Turpentine         | 7 80            |
| Moody's Non-Corro- |                 |
| sive Inks          | 4 50            |

Shoe Blacking— in 1/4 gross cases.  
Reliable French Blacking, No. 5  
No. 2



United Service  
Blacking No. 4

United Service  
Blacking No. 1

Patent Leather  
Polish No. 1 1/2

Waterproof  
Dublin No. 4

Alpha Metal Polish No. 2

Stove Polish—



Quickshine  
Polish

Electric Crown  
Paste

Electric Crown  
Lead Bar

Patent Stove Polish—

Sunlight Lead Bar 6's

Packed in 1/2 gross cases

Sunlight Liquid, 1/4 gross cases

Moody's Black  
Lead 3's

Reliable Stove  
Pipe Varnish

1/4 gross cases pressed op tins



## BIRD SEEDS

|                                     |          |
|-------------------------------------|----------|
| BART. COTTAM & CO.                  |          |
| Cottams, with Patent Bird Bread     | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Cuttlefish Bone      | 0 04 1/2 |
| German, with Cuttlefish Bone        | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03     |

THE F. F. DALLEY CO.  
Dalley's Spanish Bird Seed, 40 lb. cases

Dalley's Bird Seed, 40 lb. cases

NICHOLSON & BROCK.

Brock's Bird Seed

Norwich Bird Seed

Maple Leaf Bird Seed

Bird sea-gravel, 10c. pkts., 24 in case

5c. " 48 " 03

## BLUE.

KEEN'S OXFORD.

Per lb. \$0 17

In 10 lb. lots or case

Reckitt's Square Blue, 12 lb. box

Reckitt's Square Blue, 5 box lots

1 15

Box contains either 1 gro., 1 oz.

size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

STOVE POLISH.

For durability and for cheapness this preparation is truly unrivalled.

Rising Sun, 6 ounce cakes, half-gross

b xes \$ 8 50

Rising Sun, 3 ounce cakes, gross

boxes 4 50

Sun Paste, 10c. size, 1/4 gross boxes

10 00

Sun Paste, 5c. size, 1/4 gross boxes

5 00



A RECIPE FOR QUICK PROFITS AND  
A SUCCESSFUL BUSINESS.

## Grocery Store, Salesman and plenty of

# Benson's Canada Prepared Corn.

MANUFACTURED BY

# The Edwardsburg Starch Co., Limited, Cardinal, Ont.



THE F. F. DALLEY CO.



|                                       |          |
|---------------------------------------|----------|
|                                       | Per gro, |
| Tiger Stove Polish, ¼ gross cases.... | \$9 00   |
|                                       | per doz  |
| Stovepipe Varnish, 4 oz. bottles..... | 1 00     |
| " " 6 oz. bottles.....                | 1 25     |
| Boston Brunswick Black, 8 oz. bot's.. | 1 75     |

### Enameline.



|                             |        |
|-----------------------------|--------|
| No. 4—3 dozen in case ..... | \$4 50 |
| No. 6—3 dozen in case ..... | 7 50   |

## CORN BROOMS

| BOECKH BROS. & COMPANY. |                | per doz. |
|-------------------------|----------------|----------|
| Carpet Brooms—          |                | net.     |
| "Imperial," extra fine, | 8, 4 strings.. | \$3 50   |
| "                       | 7, 4 strings.. | 3 30     |
| "                       | 6, 3 strings.. | 3 10     |
| "Victoria," fine, No.   | 7, 4 strings.. | 3 10     |
| "                       | 7, 4 strings.. | 2 90     |
| "                       | 6, 3 strings.. | 2 90     |
| "Standard," select,     | 8, 4 strings.. | 2 85     |
| "                       | 7, 4 strings.. | 2 70     |
| "                       | 6, 3 strings.. | 2 40     |
| "                       | 5, 3 strings.. | 2 20     |

## CHEWING GUM.

| ADAMS & SONS CO.                       |  | per box |
|----------------------------------------|--|---------|
| Tutti Frutti, 36 5c. bars.....         |  | \$1 20  |
| " (in cream pitcher) 36 5c bars        |  | 1 20    |
| " (in sugar bowl) 36 5c bars           |  | 1 25    |
| " (in glass jar) 115 5c pkgs.          |  | 3 75    |
| Pepsin Tutti Frutti (in glass jar) 115 |  |         |
| 5c packages.....                       |  | 3 75    |
| Pepsin Tutti Frutti, 23 5c packages..  |  | 0 75    |
| Round Pepsin, 30 5c packages.....      |  | 1 00    |
| Cash Register, 390 5c bars and pkgs.   |  | 15 00   |
| Cash Box, 160 5c bars.....             |  | 6 00    |
| Tutti Frutti Show Case, 180 5c bars    |  |         |
| variety pack.....                      |  | 6 00    |
| " (with lock in each box)              |  |         |
| 150 l.c. pieces.....                   |  | 1 00    |
| Banner Book (English or French wrap-   |  |         |
| pers) 115 l.c. pieces.....             |  |         |
| Flirtation Book (English or French     |  |         |
| wrappers) 115 l.c. pieces.....         |  |         |
| Mexican Print, 36 5c bars.....         |  | 1 20    |
| Sappota, 150 l.c. pieces.....          |  | 0 90    |
| Oregon Sappota, 150 l.c. pieces.....   |  | 0 75    |
| Black Rock, 115 l.c. pieces.....       |  | 0 75    |
| Red Rose, 115 l.c. pieces.....         |  | 0 75    |
| Magic Trick, (English or French        |  |         |
| wrappers) 115 l.c. pieces.....         |  | 0 75    |

## CHOCOLATES & COCOAS.

|                           |         |         |
|---------------------------|---------|---------|
| Cocoa—                    | EPPS'S. | per lb. |
| Case of 14 lbs. each..... |         | 0 35    |
| Smaller quantities.....   |         | 0 37½   |

CADBURY'S.

|                                      |         |
|--------------------------------------|---------|
| Frank Magor & Co., Agents.           | per doz |
| Cocoa essence, 3 oz. packages.....   | \$1 65  |
|                                      | per lb  |
| Mexican chocolate, ¼ and ½ lb. pkgs. | 0 40    |
| Rock Chocola, loose.....             | 0 40    |
| 1-lb. tins.....                      | 0 42½   |
| Nibs, 11-lb. tins.....               | 0 35    |

TODHUNTER, MITCHELL & CO.'S

| Chocolate—                                   |  | per lb |
|----------------------------------------------|--|--------|
| French, $\frac{1}{4}$ s—6 and 12 lbs.....    |  | 0 30   |
| Caracas, $\frac{1}{4}$ s—6 and 12 lbs.....   |  | 0 35   |
| Premium, $\frac{1}{4}$ s—6 and 12 lbs.....   |  | 0 30   |
| Saute, $\frac{1}{4}$ s—6 and 12 lbs.....     |  | 0 25   |
| Discoid, $\frac{1}{4}$ s—6 and 12 lbs.....   |  | 0 22   |
| Sticks, gross boxes, each .....              |  | 1 00   |
| Cocoa—                                       |  |        |
| Homeopathic, $\frac{1}{4}$ s, 8 and 14 lbs.. |  | 0 30   |
| Pearl, " " " " "                             |  | 0 25   |
| London Pearl, 12 and 18 " "                  |  | 0 22   |
| Rock " " " " "                               |  | 0 30   |
| Bulk, in boxes                               |  | 0 18   |

Royal Cocoa Essence, packages..... per doz 40



FRY'S.

| Chocolate—                                       | per lb. |
|--------------------------------------------------|---------|
| Curaccas, $\frac{1}{4}$ 's, 6-lb. boxes .....    | 0 42    |
| Vanilla, $\frac{1}{4}$ 's .....                  | 0 42    |
| "Gold Medal" Sweet, $\frac{1}{4}$ 's, 6 lb. bxs. | 0 29    |
| Pure, unsweetened, $\frac{1}{4}$ 's, 6 lb. bxs.  | 0 42    |
| Fry's "Diamond," $\frac{1}{4}$ 's, 14 lb. bxs.   | 0 24    |
| Fry's "Monogram," $\frac{1}{4}$ 's, 14lb. bxs.   | 0 24    |

Cocoa— per doz.

|                                                 |      |
|-------------------------------------------------|------|
| Concentrated, $\frac{1}{4}$ 's, 1 doz. in box.. | 2 40 |
| " $\frac{1}{2}$ 's, " ..                        | 4 50 |
| " 1 lbs. " ..                                   | 8 25 |
| Homeopathic, $\frac{1}{4}$ 's, 14lb. boxes ..   | .... |
| " $\frac{1}{2}$ lbs. 12 lb. boxes ..            | .... |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

|                                       |        |      |
|---------------------------------------|--------|------|
| Mott's Brana.....                     | per lb | 0 20 |
| Mott's Prepared Cocoa.....            |        | 0 30 |
| Mott's Homeopathic Cocoa (1/2's)..... |        | 0 32 |
| Mott's Breakfast Cocoa in tins.....   |        | 0 45 |
| Mott's No. 1 Chocolate.....           |        | 0 30 |
| Mott's Breakfast Chocolate.....       |        | 0 28 |
| Mott's Caracas Chocolate.....         |        | 0 40 |
| Mott's Diamond Chocolate.....         |        | 0 23 |
| Mott's French-Can. Chocolate.....     |        | 0 18 |
| Mott's Navy or Cooking Chocolate..... |        | 0 18 |
| Mott's Cocoa Beans.....               |        | 0 90 |
| Mott's Cocoa Shells.....              |        | 0 90 |
| Vanilla Sticks, per gross.....        |        | 0 95 |
| Mott's Confectionery Chocolate.....   | 0 21   | 0 43 |
| Mott's Sweet Chocolate Liquors.....   | 0 19   | 0 30 |

## COWAN COCOA AND CHOCOLATE CO.

|                                                                   |        |
|-------------------------------------------------------------------|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz.                            | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz.                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.                                | 0 20   |
| Diamond Chocolate, 12 lb. boxes,<br>1/4 lb. cake, per lb.         | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,<br>1/2 lb. cake, per lb.      | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.<br>boxes, 1/4 lb. cake, per lb. | 0 35   |

## COCOANUT.

CANADIAN COCOANUT CO.

|                   |                                  |   |        |  |
|-------------------|----------------------------------|---|--------|--|
| White Moss Brand— |                                  |   |        |  |
| 1/2 lb.           | Packages, 15 or 30 lb. cases.... | 0 | 27     |  |
| 1/4 & 1/2 lb.     | " " " " " ....                   | 0 | 27 1/2 |  |
| 1/4 "             | " " " " " ....                   | 0 | 28     |  |
| 1/4 "             | " " 5 " " ....                   | 0 | 29     |  |
| 1/4 & 1/2 "       | " 10 " " " ....                  | 0 | 29     |  |
| 1/2 "             | " 5 10 15 " ....                 | 0 | 30     |  |

Bulk—

|                |                  |      |      |
|----------------|------------------|------|------|
| White Moss,    | 10, 15 or 20 lb. | .... | 0 18 |
| Feather Strip, | " " "            | .... | 0 20 |
| Ribbon,        | " " "            | .... | 0 18 |
| Special Shred, | " " "            | .... | 0 16 |
| Macaroon,      | " " "            | .... | 0 16 |
| Crown Desic'd, | 12, 20 25        | .... | 0 16 |
| Special,       | " " "            | .... | 0 15 |

## STANDARD COCOANUT MILLS.

|                                         |    |    |
|-----------------------------------------|----|----|
| Feather strips .....                    | 18 | 21 |
| Cream shredded .....                    | 17 | 20 |
| Standard .....                          | 15 | 18 |
| Macaroon .....                          | 15 | 17 |
| Dessicated .....                        | 14 | 16 |
| Shavings, in packages .....             | 16 | 18 |
| Cream shredded, $\frac{1}{4}$ lbs. .... | 29 | 28 |
| " " $\frac{1}{2}$ lbs. ....             | 29 | 28 |

# RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



## THE TRADE BUILDERS OF B.C.

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
 OF **PURE** Preserves, Pickles, Ketchups, Vine-  
 gars, Confectionery, Candied Peels  
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**COX'S GELATINE** Always  
 Trustworthy.  
 ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
 GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency  
 Limited

CAPITAL = \$25,000

W. H. SHAW, ESQ., President.  
 JOS. DOUST, ESQ., Vice-President.  
 J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building  
 TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

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 Limited  
 TORONTO, ONT.

"Star Brand"

LARD PAILS  
 and TUBS

WITH COVERS.

Ask for "Star Brand" to obtain best results.

Packers say they are right.  
 Quality and finish are first-class.  
 They need no soaking to swell the parts.

The Wm Cane & Sons Mfg. Co., Limited  
 Manufacturers, Newmarket.

Boeckh Bros. & Company  
 Sole Agents  
 Toronto, Ont.

## It Sometimes Happens

COW  
 BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

The natural hesitancy of retail grocers to increase their stock of package teas by the addition of **Monsoon** <sup>Indo Ceylon</sup> Tea when it was first being introduced, has been overcome almost entirely, everywhere. Dealers have found out that Monsoon Tea HOLDS A CUSTOMER'S FAVOR LONGER than any other tea in the market, and that, once started, Monsoon is the readiest seller of them all.



Monsoon Tea will suit your best trade.

NEW  
 18



SEASON'S  
 98

"CROSSE & BLACKWELL"

Candied and  
 Drained Peels

C. E. COLSON & SON, MONTREAL







# COLEMAN'S SALT WINS

---



At the Toronto Industrial Exhibition, 1898, there were three classes for creamery butter. In each of these the first prize was awarded to the Ayton Creamery, owned by Isaac Wenger. The butter was salted with **Coleman's Butter Salt.**

The Fergus Creamery, operated by Aaron Wenger, received two second prizes. This creamery also used **Coleman's Butter Salt.**

Our special prize of \$25.00 also goes to Mr. Isaac Wenger as the winner of the highest award for creamery butter in large packages.

## *It Pays to Use Coleman's Salt*

Every creamery—every farmers' dairy—should have a supply. It costs little more than the cheapest, commonest salt. Dealers should make a point of having it in stock. Write us for quotations and samples.

## *Carload Lots*

Assorted with any of the finer grades to suit customers, and with common salt in barrels and sacks. Our stocks are large and we ship it clean and dry.

---

**R. & J. RANSFORD, Clinton**

**Jar Rubbers**  
**Jelly Glasses**  
Etc., Etc.

TORONTO

THE  
Oakville Basket Co.

A dark, rectangular woven basket with a handle. The basket is made of a dark material, possibly wood or bamboo, and has a woven pattern. It has a handle on top. The basket is shown from a side-on perspective, highlighting its rectangular shape and the texture of the weaving.

- For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

CONDENSED MINCE MEAT

J. H. WETHEY

OLD MAN BRAND

MADE IN U.S.A.

**DIRECTIONS**

THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1 1/2 PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 16 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

**J. H. WETHEY**

**St. Catharines, Ont.**

**JOHN FORMAN, 650 Craig Street  
MONTREAL**



# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, OCTOBER 7, 1898.

No 40



## QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . .

Ask him about **QUALITY**

That's the \_\_\_\_\_

**STRONG POINT**

in

**Colman's Mustard**

# ARMEDA CEYLON TEA HAS THE FLAVOR

A. H. CANNING & CO.

-

TORONTO

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .



Sovereign  
Matches



# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated (usually 10 years) and Cash Value also guaranteed.

Rates and full information sent on application to the Chief Office, Toronto, or to any of the association's agents.

W. C. Macdonald,

Actuary.

J. K. MACDONALD,

Managing Director.

## All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table==Creameries==Packers  
Cheese Factories.**

Salt, and nothing but Salt—you can depend on **that**. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading  
Wholesalers Everywhere

Windsor, Ont.

## Windsor Salt.



# Strength

## "The Power to do and dare"

In greatest purity there is greatest strength—greatest power to **do** and to do well! Thus—98<sup>50</sup>/<sub>100</sub> of absolute purity means greatest strength, especially in Bi-Carbonate of Soda. And that is what the United Alkali Company of Great Britain **prove**—greatest purity and strength in their "Hand-in-Hand" Brand. "Proofs wanted," perhaps, you say. Ask the hundreds of thousands of satisfied women who use it—**they** know its virtues well,

## The "Hand-in-Hand" Brand

# Bi-Carbonate Soda

They supersede the old fashioned powder dyes **at once** wherever they are introduced. Why? Because they wash and dye at one operation—because

### Maypole Soap Dyes

are absolutely fast—clean to use—brilliant—won't crock or streak.

A sample free for your wife if you'd like it—**she** will understand.

The household Cocoa—Fry's! So known because of its great strength—purity—easy solubility.

Economical from any point of view.

### Fry's Pure Cocoa

is the concentrated essence of the best cocoa beans that grow. But they are scientifically treated and the process belongs to the Messrs. Fry **alone**.

White, rich, delicate macaroni—P. Codou's, made only from Russian wheat, because the most suitable to use for **good** macaroni.

### Codou's Macaroni

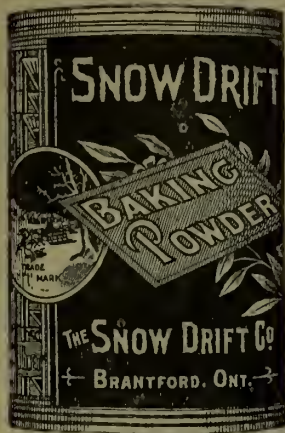
will **never** disappoint that customer of yours who came back yesterday with a "snarl" about quality. The name "P. Codou" will head her off every time—on macaroni.

Sold by leading Wholesalers everywhere



AGENTS:

A. P. Tippet & Co.,  
Montreal and Toronto.  
F. H. Tippet & Co., St. John, N.B.



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

# 20

*The Snow Drift Co., Brantford*

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

### CADBURY'S COCOA

*The LANCET says:—*  
"CADBURY'S represents the standard of highest Purity."  
**ABSOLUTELY PURE, THEREFORE BEST.**

*The ANALYST says:—*  
"CADBURY'S is the typical Cocoa of English Manufacture."  
**"A PERFECT FOOD," THEREFORE BEST.**

*The MEDICAL MAGAZINE says:—*  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>18</sup> St. John St. MONTREAL

# Butter Honey ..Jam..

Farmers  
Storekeepers  
and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

## Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.  
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



# Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada

## LICORICE...



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

## Competition Useless.

A Customer writes :

"Our trade on your coffee continues to grow, for when we get customers on "Seal Brand" we always hold them. No store can handle other Coffees against yours successfully."



# Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

# A CUP

of Japan Tea, accurately prepared, embodies all the delicious, soothing, and refreshing properties which the experience of centuries has proven to exist pre-eminently in this "Nectar of the East."

Above all others, grade for grade and price for price, Japan Tea is noted for its distinctly marked superiority of flavor and aroma.

## JAPAN TEA

possesses these characteristics, not only as the result of the natural advantages of Japanese soil and climate, but equally so, perhaps, because of the clean and careful methods by which it is uniformly prepared for market.

The recognition of these sterling qualities has led to largely increased consumption. Already two-thirds of all the tea used in America is grown in Japan.

### How to Make Japan Tea. (Official Recipe).

FIRST : Use a small, dry and thoroughly clean porcelain or porcelain-lined teapot.

SECOND : Put in one teaspoonful of tea-leaves for each cup of tea desired.

THIRD : Pour on the required quantity of freshly-boiled water, and let it stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.



Tillson's

Right from the Mill  
to YOU—no middleman  
comes between us on  
those Pan-Dried Rolled Oats. Clean, rich, nutty  
flavor, easy to digest, because prepared in the most  
expensive way—PAN-DRIED.

Pan-Dried

(Registered)

Rolled

Oats

"From Manufacturer to Retailer direct"—doesn't that MEAN some-  
thing to the small grocer who buys a sack of Rolled Oats now and  
then and who can't afford to sacrifice  
quality in order to get the barrel  
price? It certainly does. It gives him  
a FAIR CHANCE  
along with his rich-  
er brothers!

The Tillson Company, Limited,  
Tilsonburg, Ont.

### THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the  
quality guaranteed by us.

All orders promptly attended to.

### "Get in the Game"

And address your packages with our address  
Stencils, it will please your customer, it will  
please you, to say nothing about ourselves.  
Send for our 100 Page Catalogue of Stamps,  
etc.

Hamilton Stamp & Stencil Works,  
HAMILTON, ONT.

If you are an APPLE PACKER, it will pay you  
to write us without delay.

## W. H. Malkin & Co.

WHOLESALE . . .

Grocers,  
Provision and  
Commission  
Merchants.

Correspondence  
Invited.  
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.  
American Biscuit Co., San Francisco.  
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions  
and groceries.

137 Water St., VANCOUVER, B.C.



Size, 20 x 10 x 10 inches.

## ADAMS' Show Case

WITH  
*Tutti Frutti*

and other brands, viz.:

|                   |                     |       |         |
|-------------------|---------------------|-------|---------|
| 2 Boxes           | Tutti Frutti        | - - - | \$ 3.60 |
| 2 "               | Pepsin Tutti Frutti | - - - | 2.30    |
| 2 "               | Globe Fruit         | - - - | 3.60    |
| 1 "               | Globe Pepsin        | - - - | 1.00    |
| 1 "               | Banner              | - - - | 1.00    |
| Gum retails for   |                     |       | 11.50   |
| Upright Show Case |                     |       | 6.00    |
|                   |                     |       | 17.50   |

Price complete, \$8.75.

This show case has no advertising on it  
whatever. Order through your jobber.

### ADAMS & SONS CO.

Toronto Factory

11 and 13 Jarvis St., Toronto, Ont.



## HEADQUARTERS...

FOR EXTRA CHOICE

## Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,  
TORONTO. LIMITED.

# Ready for Immediate Shipment



New Valencias in 28-lb. boxes . . .

**TRENOR'S BLUE EAGLE FINEST SELECTED VALENCIAS**  
 " " " **FINE OFF-STALK**

New Currants . . .

**FINE AMALIAS**---In  $\frac{1}{2}$  cases of about 75-lbs. net.

**NOTE.**—If you want the best Selected Valencias, buy Blue Eagle Finest Selected. They cost more than any other brand. They are the best in quality and worth more. We have cheaper goods of Trenor's Selected, but there is only one **BLUE EAGLE**. When placing your Fall orders it's better to be sure than sorry.

## W. H. GILLARD & CO., HAMILTON.

JOHN MOUAT, Northwest Representative, Winnipeg.

**THE SAUCIEST OF SAUCES.**

# PATERSON'S

**ossesses a  
eculiar  
iquancy, and is more  
generally used than other  
SAUCES.**

*Pateron's Wor'ster Sauce  
is the best value on  
the Market.*

Prepared by—

**R. PATERSON & SONS, GLASGOW.**

Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."

Agents—

**ROSE & LAFLAMME, MONTREAL.**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES  
OF  
ALL KINDS.**



**SAUCES  
OF  
ALL KINDS.**



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 7, 1898.

(\$2.00 per Year) No. 40

## THE TEA STANDARD QUESTION.

HOW IT IS VIEWED IN NEW BRUNSWICK.

THE following is a further contribution of opinions of the importing trade in regard to the question of tea standards. The opinions in this issue are confined to importers in New Brunswick :

### A WORD FOR THE BRITISH SYSTEM.

Geo. S. de Forest & Sons, 9 and 10 South wharf, St. John : " In the matter of tea, we are decidedly in favor of having a practical man to test all importations, and reject only what are unwholesome. This is the law in Great Britain, and works satisfactorily there. In our opinion, it is preferable to fixed standards."

### PURITY OF TEAS IN ENGLAND.

Theodore H. Estabrooks, St. John, said : " I am opposed to the use of standards as a system of inspecting tea, as no competent judge requires a standard to determine if a tea is fit for consumption ; and, with a standard, the leaf is sure to receive some consideration, while the liquor alone should decide whether a tea is accepted or rejected.

" The question of tea inspection has, I think, received very much more attention than it deserves, if the quality of the whole imports of the Dominion are on a parity with the imports of the Maritime Provinces, for not one-tenth of one per cent. of the tea imported here for several years past was unfit for consumption.

" Since India and Ceylon have become such large tea-producing countries, all grades have declined to such a low price that there is no inducement for tea-growers or shippers to use any adulterants. No adulterant is as cheap as the tea itself. So true is this the case, that tea-growers are finding it unprofitable to pick the commoner sorts, as, in many instances, they have lost

the tea entirely, the price obtained not covering the cost of packing and shipping. So, I think, only the simplest possible method of inspection is required. Why not follow the system used in Great Britain ? It is simple and thoroughly effective, inasmuch as it is satisfactory to the importers and protects the public health. The latter fact is proven by a statement of the food inspectors there, which appeared in The London Grocer a few months ago. They said that of all the samples collected from the retail stores, not one had been found which was adulterated, and that tea was one of the few articles of food which reached the consumer absolutely pure."

### THE CUP TEST SUFFICIENT.

W. R. Miles, who represents, in St. John, Peek Bros. & Winch, said : " It seems unfortunate that the idea which the Government had in enforcing the measure for the inspection of teas at the ports of entry, viz., the protection of the consumer, is being obscured by the views of some members of the trade, who wish to adopt the United States method of high standards. I am still of the same opinion that I expressed at Ottawa in June before the Commissioner of Customs, viz., that I am opposed to standards, and believe that the proper way is a cup test by a competent tea man.

" The difficulty of the analysis, now suspended, was that it called for too high a test, and excluded a quantity of tea which was clean and sweet. It was the uncertainty brought about by it that caused a majority of the trade in Montreal, Ottawa, and Hamilton, to petition the Government to substitute United States standards. Any New York jobber will tell you that that system is worked by no means without friction. The view of some, that high stan-

dards would increase the profit, I cannot agree with, as I believe that the consumption would be largely curtailed, far counterbalancing any increase in profits. Very little unwholesome tea is, I think, imported; in these Provinces the parcels per year could be counted on the fingers of one hand. The mechanical methods of manufacture now being adapted preclude the possibility of any tea being unfit for food. I know, from personal experience, that the inspection in use in the United Kingdom is carried on without any friction between the importer and Customs authorities."

### NO NEED OF AN INSPECTION LAW.

George E. Mills, of MacKenzie & Mills, St. John, said to your correspondent : " I cannot see the advantage of an inspection law at present. In this part of the country, at least, no really worthless tea is brought in for the best of reasons, dealers could not sell it if they had it.

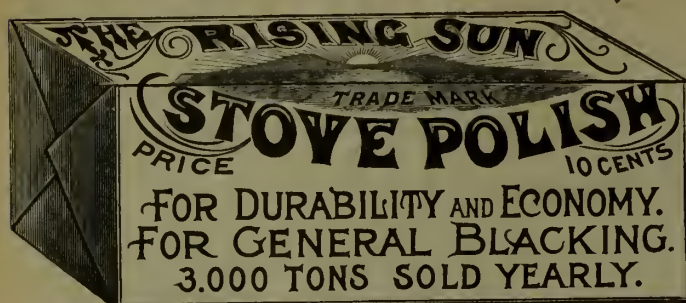
" If the Government were about to impose a duty on tea, I could then see the wisdom of a board of inspection. I have no objection to inspection if it could be managed without delay, but I do not see how that is possible. It would be too expensive to have an examining board here, and the delay in sending to Ottawa would be very hard on merchants here. Besides, I doubt if even at Ottawa they are at all likely to get a man who is sufficiently expert to do justice to the inspection. Tea experts are very expensive men. I have no objection to inspection as inspection, but it does seem to me that the advantage to be gained is very small, compared to the outlay of money by the Government and the loss of time to importers."

### ADMIT ALL SOUND TEAS.

A. F. Randolph & Sons, Fredericton, N.B. : " With respect to the question of tea standards, to regulate the importation



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of teas, we believe that the tea business, as well as every other business, should be left as free as possible, from Government interference. There are more or less hindrances and difficulties in all business, of an unavoidable nature, and the aim should be to simplify transactions, not to handicap them.

"We are, therefore, strongly opposed to standards being adopted to regulate the importation of teas, because we believe the system would cause a great deal of trouble and possible hardship to the importer, while it would not, in our opinion, accomplish the object intended in creating standards. We think all that is necessary is to exclude adulterated and unsound teas, admitting all teas if sound."

## GROCERY CLERKS ENTERTAIN.

On September 28, the members of the Montreal Retail Grocery Clerks' Association held their fifth annual reception in the concert hall of the Monument National.

The evening's entertainment consisted of a clever melodrama entitled "Empoisonneur," presented by a good amateur company. The performance was interesting, and the young men who took part in it showed considerable ability, especially J. A. Toujas, Filion and Desrosiers.

The association generously donated the receipts to the Hospice Auclait.

During the evening, Mon. Auclait eloquently expressed his appreciation of their charitable action. A large number of prominent citizens were present.

## QUICK WORK.

On Sept. 1, Slade & Co., Glasgow, wrote their agents, C. E. Colson & Son, that they had shipped them one ton of their butter-scotch. The goods arrived on Sept. 23, and, on Sept. 27, they had all been sold and remittances mailed, showing a good margin above cost and charges. Colson & Son have ordered another ton of these goods, which will be along by first steamer.

## TRADE CHAT.

**T**HAYWOOD, grocer, Orillia, Ont., has improved his delivering facilities by placing a handsome new wagon on the town route.

R. A. Climie, grocer, Listowel, Ont., has placed in his store a set of computing scales.

D. A. Bradley, butcher, Brockville, Ont., has gone into the confectionery business in that city.

The Dominion Government has granted a sum of money to erect at Chicoutimi, Que., a large shed for the storage of butter and cheese.

Miss Oldgirl (timidly)—I want some powder, please.

Clerk (briskly)—Yes, mum; face, gun or insect.—Ex.

The store of H. Smythe, grocer, London, Ont., was entered by thieves last week, and \$64 in cash stolen. The thieves entered by forcing the front door.

There is a movement on foot in Westwood, Ont., for the establishment of a creamery in connection with the cheese factory at that place.

One of the kilns of the Ingersoll evaporator, owned by O. E. Robinson & Co., was recently destroyed by fire. The loss was covered by insurance.

A thoroughly modern cold storage warehouse is to be erected in London, Ont., in the near future. Local capitalists have formed a company who will erect, in that city, a building and plant to cost about \$50,000.

The private post card used by Lucas, Steele & Bristol, wholesale grocers, Hamilton, in advertising their "Circle" brand tea is unique and striking. From the upper left hand corner a large portion of the card is printed in bright red ink. In the centre of this stands a reproduction of a sample package of the "Circle" brand four bar

tea. Above the package stands the simple statement, "It stands alone."

R. M. Ballantyne is fitting up a creamery in Stratford, Ont. It is expected to be in operation by November 1, and will be operated all year. Butter and pasteurized milk will be the principal products. Pasteurized milk is produced by a system whereby all disease germs in the milk are destroyed without altering the flavor or appearance of the milk or cream.

## NEW STORE IN RIDGEVILLE.

Frank C. Williams, Waterford, Ont., has purchased the business of J. E. Klager, general merchant, Ridgeville, Ont. Mr. Williams is an experienced business man. He was employed for some time with F. Kingsman, Fonthill, and more recently with S. L. Squire, Waterford. He intends enlarging the capacity of the business he has acquired by adding a further stock of groceries, dry goods, hardware, boots and shoes, wall paper, patent medicines, stationery, etc. The store is at present being remodeled and repainted. When this is finished it will be opened out as Ridgeville's new store, with a new stock and a new proprietor.

THE CANADIAN GROCER wishes Mr. Williams success in his undertaking.

## AN IMPROVED GROCERY STORE.

M. Derepentigny, Wellington street, Montreal, has been improving his store. He has had the interior painted and papered. The moulding, pillars and base-boards, are painted a bright red, while the drawers, for keeping spices, etc., in, are done in mahogany. The ceiling is finished in a pretty terra cotta paper with a dull silver circle in it. At night, when the store is lit up, it gives it a most brilliant appearance. Mr. Derepentigny's business has increased to such an extent, that he has been forced to enlarge his premises by adding a warehouse in the rear, about 18 x 20 feet.



**WARNING TO GROCERS**

**L. P. & Co.**  
**Spices**

Not to buy any other **spice** if you want  
**value for your money.**

Do not get into a pickle by selling  
 poor stuff.

*Lucas, Steele & Bristol,* *Wholesale Grocers,* *Hamilton*

**RALSTON'S**

**Health Club Cocoa**

In ½-lb. tins, 6-lb. cases.

**JAMES TURNER & CO.**

Wholesale Agents,

**HAMILTON**

Be sure they are good

**REINDEER BRAND**

**CONDENSED GOODS**

CONDENSED MILK  
 CONDENSED COFFEE  
 CONDENSED COCOA  
 EVAPORATED CREAM

Try them yourself!

# New Valencia Raisins

**ARGUIMBAU'S**  
AND  
**TRENOR'S**  
**PACK**

*Fine Off Stalk Valencias*  
and *Selected Valencias*

**ARRIVING THIS WEEK**

**THOS. KINNEAR & CO.,** 49 Front Street East, **TORONTO.**

## MANITOBA WHEAT SITUATION.

**F.** W. THOMPSON, manager of the Ogilvie Milling Co., returned, recently, from a tour through the Provinces to inspect the wheat districts. Mr. Thompson, when interviewed by your correspondent, said: "I am very agreeably surprised at the yield and the quality of the wheat. The continued wet weather, during the first of September, alarmed us for the color of the wheat. But, now that it is being stacked, the color is coming back, and, as that is a large factor in the grading, it is my opinion we will ship more No. 1 hard this year than we shipped wheat of all grades last year.

"The yield will be about 38,000,000 bushels for the Province and Territories. The threshing-machines are giving us new surprises every day. It is often the fate of the Manitoba farmer to find his wheat threshing out less than he anticipated, but the reverse is the case this year. On the Portage Plains, the average will be 30 bushels to the acre. On the Western Mennonite reserve, the yield is running as high as 40 bushels to the acre. I can tell you it did me good to see how even the women and children of the reserve had turned out and were giving their aid in the stacking, so that every moment of the fine weather

would be made to tell. In my opinion, it would sometimes be better for our farmers to get more help for their wives in the kitchen, and let the wives help with some of the lighter branches outside. It would keep them more in the open air and they would have a warmer interest in the getting in of the harvest in good shape. This will be a banner year for Manitoba. I don't think she ever had a finer crop.

"The oat crop, also, is abundant, and we will not need to import corn this year, as we did last. My company last year imported 500 cars of corn. So you can see what a saving a good oat crop means."

S. P. Clarke, of The Northern Elevator Co., was also seen. His views are practically the same as those of Mr. Thompson. He emphasized the fact that this year more stacking has been done than ever before.

T. Bready, of Bready, Love & Tryon, one of the most experienced grain men in Manitoba, said: "I placed the crop at 35,000,000 bushels some weeks ago, and I think now that it will go over 40,000,000." Asked as to the effect of the wet, Mr. Bready said that stacking was, in a great measure, restoring the color, but he was not so sanguine as to the grade going so high. He did not think the amount of No. 1 hard

would exceed last year. Mr. Bready also pointed out the fact that the crop would move very slowly, the recent drop in prices determining the farmers to do so. "In my opinion, not one-quarter of the crop will move before the close of navigation," he concluded

## THE TILLSON CO., LIMITED, BUSY.

The Tilsonburg correspondent of The St. Thomas Journal writes: "Never in the history of The Tillson Milling Co. has their business boomed as it is doing this fall. A visit to the mills reveals a busy hive of industry. A new track has been laid, and, with cars loaded with grain coming in, and, with the finished product, going out, the mills present the appearance of a busy freight station. The stave and heading mills and cooper shops are working to their fullest capacity. The flour, oatmeal and pea mills are working at high pressure every hour in the day, and they can hardly keep within sight of orders. The bulk of the trade is to the eastern Provinces, but orders are also coming in for export. A large gang of men are at work replacing the old timber flumes and wheel pits in the oatmeal and pea mill with iron flumes and pits. Everything indicates a booming business."



## ORDER NOW FOR FALL IMPORTATION.

Roquefort Cheese

Gorgonzola Cheese

Swiss (Gruyere) Cheese

Edam Cheese

Pineapple Cheese

Royal Sovereign English Stilton

A. F. MacLAREN & CO.,

Toronto and Stratford, Canada.



# YOUNG HYSONS

## New Season's Teas IN STORE.

All Grades. Write for Samples.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

### WHEN COFFEE IS ROASTED WITH SUGAR.

**M**ESSRS. A. JUCKENACK and A. Hikger have recently studied the alterations which take place when coffee is roasted with the addition of 8 or 9 per cent. of sugar, as practised in Germany. The chief results of their experiments are as follows:

**First.—Caffeine:** In the ordinary process of roasting, coffee loses about 21 per cent. of its caffeine, and about twice that quantity when roasted with sugar, owing to the higher temperature which is required to caramelize the sugar so as to glaze the coffee.

**Second.—Fat:** From 9 to 10 per cent. is lost during the ordinary process of roasting, and about 20 per cent. in the glazing process. As a rule, the different constants of the fat show an increase on roasting by either method.

**Third.—Organic matter:** In the authors' experiments, the loss on the average amounted to 11.375 per cent. in the ordinary roasting, while in the glazing process it

was about 10 per cent., allowance being made for the amount of caramel. This was determined by Stutzer's method. Twenty grams of the glazed beans were shaken in a machine for five minutes with 500 grams of water at 20 degrees C. The liquid was filtered, and the residue in 250 c. c. of the filtrate, after deducting the ash, was taken as caramel. In this way, on coffee glazed with 9 per cent. of sugar, as against 1.25 per cent. of sugar, there was found 1.40 per cent. of caramel, as against 1.25 per cent. on a sample of Java coffee glazed with 8 per cent. of sugar.—London Grocer.

### A COLD WELCOME ADVISABLE.

The following, from The Barrie Gazette, is worthy of attention of merchants generally: "A traveling sign writer, a few days ago, called upon several merchants and showed them a plan of an advertising card, which was to be framed and hung in the post office. Being ignorant of the fact that ornaments of this class are not allowed in Government buildings, about twenty of them gave him an advertisement, which was to be executed

according to sample, and paid him all the way from 40c. to \$2 for such. The work is completed and hangs in Charley's restaurant. It is positively the worst piece of botchwork that man could execute. It is high time that merchants and tradesmen gave these traveling fakirs the marble heart."

### PORK-PACKING AT GUELPH.

There is a movement on foot among the business men of Guelph, Ont., to have a pork-packing factory started in that city. Messrs. Wallace, St. Thomas, and McAdo Guelph, who have for some time been interested in this industry, were the originators of the scheme. They propose that a company be formed capitalized at \$100,000, and that a factory be erected with capacity for handling 3,000 hogs per week. A loan of \$30,000 is to be asked from the Guelph city council.

The Guelph Board of Trade has recommended that the loan be granted, and a committee has been appointed to select a provisional directorate, and make arrangements for a public meeting.

# Pure Gold Goods are profitable to you. . . .

### SEPTEMBER CLERKS' COMPETITION.

1st Prize, \$10.00—A. F. Armstrong, with J. McLauchlan & Sons, Owen Sound, had 144 coupons.

2nd Prize, \$5.00—S. McCoy, with F. Simpson, 756 Yonge Street, Toronto, had 75 coupons.

Seven others got handsome morocco pocket-books, for sending in 50 or more.

Won't you try for October? There is one in every factory package going out.

The Best Baking Powder, Jelly Powder, Extracts and Coffee.

# VALENCIA RAISINS

— PACKED BY —

**J. Mayans Grustan & Co.**

 **DENIA, SPAIN.**

**ONE WHO KNOWS, STATES :**

“Grustan’s Raisins were the best Valencias that came on this market last year.”

1st. Fine Off-Stalk and Selected, packed in flat boxes similar to Layers.

2nd. Quality the best—the very best—the “ne plus ultra” of the raisin trade.

Imports to Canada from 1st September to 15th November, about **60,000** boxes.

“Sounds like a mystery  
Seems like a dream.”

---

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## SALMON

Last season the Fishermen put the Tins in the Water—the Salmon did the rest.

To-day’s transcontinental wires say: “Cohoe Fishery complete failure, and to-day, Eggs are Eggs.” When you want to buy

**SOCKEYE SALMON**  
**COHOE SALMON**

or the graceful Humpback, or in fact anything in the repertoire of a  
Wholesale Grocer, write or wire

**George Lightbound** **28 Front St. East** **Toronto**

Headquarters: TORONTO. Offices: Montreal and London.



# BEE BRAND \* TEA



We don't say have you a bee in your bonnet or in your hat but have you the Bee Brand Tea in stock? If you have not, then, you are not selling the best Ceylon tea in packages (1-lb. and ½-lb. sack packets).

Little money is spent in advertising this famous brand of Ceylon, but we know that the consumer will always prefer good tea to big words and fine gilt labels.

Try it once---It is a brand of tea to attract the best trade and keep it.

**Don't BE without the BEE brand tea.**

We are just receiving a direct shipment of **160** packages of Souchong, Pekoe Souchong and Flowery Pekoe Ceylons, from Colombo. If you want value, ask for samples and prices.

## *L. CHAPUT, FILS & CIE.*

MONTREAL.

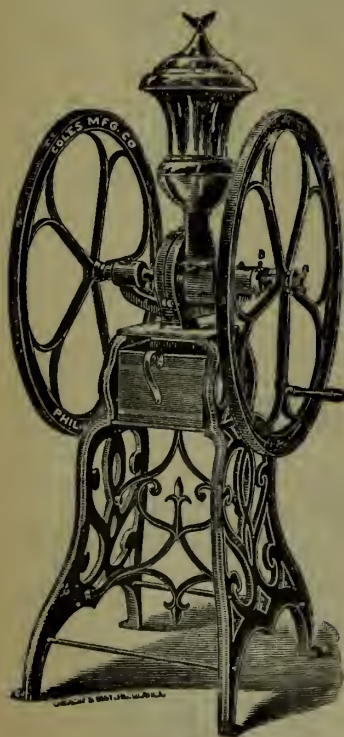
# New Fruits ..

**FOR PROMPT SHIPMENT.**

Valencia Almonds,  
Trenor's F.O.S. and Select Valencias,  
Filiatra Patras, Amalia and Vostizza Currants,  
Connoisseur, Extra Dessert and  
Buckingham Clusters,  
C. & B., and Gray's Peels.

**H. P. ECKARDT & CO.**

**TORONTO**



No. 18

Agents { **TODHUNTER, MITCHELL & CO., Toronto**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**

PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



# THE CANADIAN GROCER

President, Treasurer,  
JOHN BAYNE MacLEAN, HUGH C. MacLEAN  
Montreal. Toronto.

## THE MacLEAN PUBLISHING CO Limited.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## BUSINESS MEN AND THANKSGIVING DAY.

THE Dominion Government have decreed that Thursday, November 24, shall be set apart as Thanksgiving Day, and it is quite possible that Canadians, as in former years, will be compelled to do their worshipping and holidaying amid much rain and mud.

The Ottawa correspondent of The Globe says that "a desire was expressed by some military men that Thanksgiving Day should be towards the end of October, so as to allow the militia the benefit of autumn weather for their annual manoeuvres. The Government," adds the correspondent, "would willingly have complied with this suggestion but for the representations made by business men last year against the proclamation of a holiday any earlier in the season than was absolutely necessary."

THE CANADIAN GROCER is surprised that the Government did not comply with the wishes of the military men. The men who carry arms usually have more power with Federal Governments than the men who carry on business.

But, the plea that the business men did not want the holiday held "earlier in the

season than was absolutely necessary," is a specious one.

Of course, they do not want it held any sooner than is necessary.

But, it is necessary that it be held earlier than the fourth week in November—one month before Christmas.

The unpropitious weather proves it, to say nothing of the opinions of the business men, expressed in the columns of this paper.

## WEST INDIA REFINED SUGARS.

A RECENT cable stated that a part of the plan of the Imperial Government for the relief of the sugar industry of the West Indies is the erection of a sugar refinery in Antigua.

Antigua is one of the Leeward group of islands. It has a population of 37,000, and an area of 108 square miles. Sugar and pineapples are its chief products.

It was represented at the recent conference of the West India sugar-producing colonies, held at Bridgetown, Barbadoes, when a resolution was adopted which, while recognizing the efforts of the Right Honorable the Secretary of the Colonies to afford relief to the West Indian colonies suffering from the serious depression of the sugar industry, regretted "that so far the attempts to arrange reciprocal relations between the United States and the West Indies, as well as to obtain the abolition of the bounty system, have met with no success."

At this same conference, a resolution was adopted as regards Barbadoes and Antigua, expressing approval of the decision of the Colonial Office to erect refineries on those islands, the opinion being that these refineries would "tend toward the more profitable production of sugar."

At present, no refined sugars are made in any of the West India islands.

The erection in the West Indies of factories for refining sugar is of much interest to Canada. Under the preferential tariff of the Dominion, sugars from these refineries will be admitted at a reduction of 25 per cent. of the duty. This would probably not be to the liking of Canadian refiners.

When the proposed refineries in the West Indies are in operation, we may, naturally, expect to see them competing for the Canadian market; but, with what result remains to be seen.

## RAISINS AND CURRANTS LOWER FOR FUTURES.

CABLE advices from Denia to Montreal commission men quote a decline of 6d. to 1s. for fair to choice Valencia raisins.

This decline is due to the fact that freight space on the second steamer is obtainable at a lower rate.

This boat, the Bellona, is expected to sail from Denia about October 7, and she is expected to arrive in Montreal about November 15.

The first steamer, the Escalona, passed Gibraltar last week, and should be in Montreal about the middle of the present month.

A comparison of the quotations on the fruit she carries and those ex Bellona demonstrates that the later shipments will be much cheaper. The figures in detail are:

|                       | Ex 1st Steamer.  | Ex 2nd Steamer.  |
|-----------------------|------------------|------------------|
| Common off-stalk..... | 13s. to 14s.     | 12s. to 13s.     |
| Fine off-stalk.....   | 15s. to 15s. 6d. | 14s. to 14s. 6d. |
| Selected ..           | 19s. to 19s. 6d. | 18s. to 18s. 6d. |
| Layers.....           | 21s. to 21s. 6d. | 20s. to 21s.     |

These figures show that the second shipments are fully 1s. cheaper, and, since they have been quoted, the demand has been quite active, a number of large contracts having been closed for the second boat at the figures quoted above. Spot values to arrive are not yet altered from those quoted last week.

In currants, also, the quotations ex Bellona are more in the buyers' favor than on lots by the Escalona. The appended table makes this clear:

|                  | Ex Escalona.         | Ex Bellona.          |
|------------------|----------------------|----------------------|
| Provincials..... | 12s. 9d. to 13s. 9d. | 12s. 9d. to 13s. 3d. |
| Filiatras .....  | 13s. 3d. to 14s. 3d. | 13s. 3d. to 13s. 9d. |

Business has been quite active for importation at the new terms in currants, also, and spot quotations to arrive have been modified very materially this week on our prices current published elsewhere.

## MALAGA RAISINS ADVANCE.

It is not unlikely that Canadians will have to pay slightly higher prices for their Malaga raisins than other people.

A cable received in Toronto this week states that prices have advanced 1s. 6d. per box.

As the shipments for Canada are not made until the middle of October, buyers in this country will have to pay this advance.



## THE PRICE OF AGRICULTURAL PRODUCTS.

THE present year, despite the fact that wheat is, and cheese has been, lower in price than during the two previous years, must not be classed as a lean year in Canada.

In fact, the production generally, and the prices now ruling, compel the admission, that, on the whole, the producing class, the farmer, should reap a greater harvest than usual from this season's operations.

The most important product of the farm is, undoubtedly, wheat. This year, the crop of this grain has been so great that the loss through low prices is largely made up by the increased quantity to be disposed of. During the past three years the price paid for wheat in Toronto, in October, ranged from 64 to 85c., averaging 75c. This year, 65c. is the market price. Coarser grains, for instance, peas and oats, have, on the other hand, ruled higher this year. Peas are worth 7 to 9c. more than last year, and 7 to 11c. more than the year before. Oats are worth 5c. more than last year, and 6c. more than in 1896. The crop of both these grains, as, indeed, all grains, has been up to the average.

Cheese is another big asset to the Canadian farmer. Last year, such a large quantity of this food was produced in, and exported from, Canada that, at the opening of this season, a large amount was left on the hands of dealers in Great Britain. The natural result of this was that the market for this season's make has been weak and unsteady, as compared with the two previous years. Within the last month, a firmer tone has been evidenced, and the price has recently advanced, until now it is locally within ½c. of previous high figures. Whether the consuming market, Great Britain, will advance to meet this rise is yet to be decided.

The exports of cheese from Montreal this season have been 1,177,095 boxes, against 1,403,962 boxes for the corresponding period last year, which shows a decrease of 226,867 boxes. It is interesting to note that, during the same period, shipments from New York fell from 450,141 boxes to 216,527, a decrease of 233,614 boxes, nearly 52 per cent.

The production of creamery butter is gen-

erally considered to be greater than in former years. As in the case of cheese, however, the export of butter from Montreal this year shows a decrease of 13,575 packages, or about 8 per cent., the figures being 161,853 packages last year, and 148,278 this year. During the same period, the shipments from New York fell from 164,013 packages to 38,624 packages, a decrease of 125,389 packages or 76 per cent. The small decrease from Montreal has been more than made up by increased consumption in Canada, and, as the price of butter has ruled about 1c. more than the average during the past three years, butter-making has been more than usually profitable this year.

The crop of potatoes this year has not been as large as usual, but the price is such that little complaint is likely to be heard. The price for car lots is now 60c., as compared with 50c. last year, 35c. in 1897, and 25c. in 1896.

While the crop of honey is estimated to be the greatest ever produced, a good outside enquiry has kept prices so firm that they are now ½ to 1c. more than the average of the last three years.

The production of eggs in Canada and the export from are greater than in either of the two previous years, though how much greater is difficult to estimate. The price has averaged throughout the season ½ to 1c. per doz. more than the average of the three preceding years.

Possibly, among the various industries in which the farmer is interested, the greatest development manifested has been in the pork-packing industry. Old factories have been enlarged or new ones built in nearly a dozen cities and towns throughout Ontario.

The demand in Great Britain for Canadian bacon is steadily growing, so that there is every prospect that the increased production of these factories, during the coming winter, will be readily absorbed. From the prices now ruling for long clear bacon and breakfast bacon, it is seen that, during the present year, the price has been fully up to the average.

All products being considered, there is no question but that the year 1898 has been satisfactory to the agriculturist, or the producing classes; and, as Canada is an agri-

cultural or producing country, the effect of this happy state of affairs cannot fail to result in impetus to business and national life generally.

The following table will give a good insight into the relative value of farm products this year :

|                                      | Oct. 10,<br>1895.<br>Cents. | Oct. 9,<br>1896.<br>Cents. | Oct. 8,<br>1897.<br>Cents. | Oct. 7,<br>1898.<br>Cents. |
|--------------------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|
| Cheese.....                          | 8                           | 10                         | 9½ to 9¾                   | 9½ to 9¾                   |
| Eggs.....                            | 14 to 15                    | 14                         | 15 to 16                   | 15 to 16                   |
| Butter.....                          | 15 to 16                    | 12 to 13                   | 15 to 16                   | 15 to 16                   |
| Butter, creamery<br>tubs.....        | 18 to 19                    | 17 to 18                   | 17 to 18                   | 18 to 18½                  |
| Potatoes, per<br>bag, carload.       | 25                          | 35                         | 50                         | 60                         |
| Honey, per lb. in<br>10-lb. tins.... | 8                           | 6½ to 7                    | 6½                         | 7 to 7½                    |
| Long clear bacon                     | 7                           | 5½ to 6                    | 8½                         | 8½ to 8¾                   |
| Breakfast bacon                      | 10¼ to 11                   | 3½ to 10                   | 12½ to 13                  | 11 to 12                   |
| Wheat, per bush.                     | 64 to 65                    | 75                         | 85                         | 65                         |
| Peas.....                            | 43 to 44                    | 41 to 48                   | 50 to 55                   | 55                         |
| Oats.....                            | 28 to 29                    | 21 to 22                   | 22 to 23                   | 27 to 28                   |

### FIGS 25c. PER POUND.

THERE has been a still further appreciation in the price of Eleme figs, with the result that good quality fruit laid down in Canada to-day, would cost about 25c. per lb., which is, of course, a prohibitive figure.

It is the opinion among some that the extraordinary high cost of Eleme figs will prevent their being purchased, and that, in consequence, there will be shipments consigned to this country, later on, which will be sold at prices lower than those now ruling. This, however, remains to be seen.

Comadra figs have sold pretty freely on this market, this season, for importation, and they are likely to appreciate in value when they arrive on the spot, as offerings from the country of growth have stopped.

### WILL MOLASSES ADVANCE ?

The intelligence of disastrous hurricanes in the West Indies has had the effect of imparting a firmer tone to the Barbadoes molasses market, which, already, was quite stiff.

In fact, if advices are reliable, the cane plantations have suffered severely, and the prediction is made quite confidently that there will be a short crop of molasses next season in these islands.

Buyers, accordingly, show more anxiety about purchasing, and, naturally, holders are not urging sales. In fact, bids of 28 to 28 ½c. have already been refused by some holders in Montreal, who now believe that their property is worth more money, and that they will get it as soon as the consumptive demand sets in in earnest, which it will do in the course of a week or so now.



## A FALLING OFF IN FAILURES AND LIABILITIES.

**A** LIST of the failures in Canada during the nine months of the present year has just been issued by Bradstreet's—and a most interesting and satisfactory report it is.

The total number of failures was 1,091, against 1,501 last year, a decrease of 27 per cent.

The liabilities decreased over three million dollars, the totals for the two years being \$7,592,510 and \$10,653,212 respectively. This is a decrease of nearly 30 per cent.

But not only is the report favorable in regard to the number of failures and to liabilities, it shows that the proportion of assets to liabilities was more in favor of the creditors than it was a year ago.

The assets for the nine months of 1898 were \$3,271,772, but while they were \$870,088 less than in 1897, yet their proportion to liabilities was 43.09 against 38.8 a year ago.

The decrease in the number of failures was shared in by all the Provinces, except New Brunswick, while British Columbia and New Brunswick were the only Provinces which did not show a decrease in liabilities.

The improved character of the remittances to the wholesale houses, to say nothing of the general activity of trade, was proof that the commercial interests of the country were getting into a healthier condition; and Bradstreet's list of failures places it beyond all peradventure.

But whether times be good or times be bad there will always be failures.

Men will persist in going into business without practical knowledge thereof, or without sufficient capital, or in ill-adapted localities. And upon these the bankruptcy list can always rely for a source of supply.

There will always be a certain number of failures from causes which are beyond the control of insolvents, but the great majority of them are from causes over which the insolvent could have had control.

Disaster and failure of others are the only causes of failure over which business men can be said to have no control; and these in 1897 contributed less than 9 per cent. to the total failures for the year. Lack of

capital, incompetence, inexperience, unwise credits, extravagance, neglect, competition, speculation and fraud, were the other contributory causes.

### WILL U. S. TEA DUTY REMAIN?

**T**HE tea situation is absorbing the interest and attention of the wholesale grocery trade, mainly because of the strenuous efforts being made by eastern buyers, or, rather, a New York house, to "bear" the market. Considering the exact facts, as to the tea situation, the action is that of a house whose stocks have been exhausted, and must be replaced as cheaply as possible. All the usual and some extraordinary tactics have been resorted to as a means of bearing the market, even to the circularizing of Washington interests, as to the advisability of removing the duty on teas this winter. The only effect, however, is to interfere with the outlook. Among the best houses handling tea the duty is looked on as the strongest possible backing to the tea inspection Act, and one of the best safeguards of the trade, even if the Government did not need the revenue thus produced. The safeguard lies in the fact of the exclusion of vast quantities of low-grade trash, with which the country was flooded before the present tax became operative.

One of the claims made by the bear interest on teas is that the duty will be removed by Congress soon, because the war is over, and has not cost what was expected. Ordinary revenues are ample; therefore, an unpopular "breakfast table tax" will be the politician's talk. As a matter of fact, it is extremely improbable if the duty will be removed for several years; such, at least, is the promise by "business" men who lead Congress, and who claim the country's finances must be run on business principles.

The "bears" claim the Treasury now holds for \$317,000,000 to \$318,000,000, which is alleged to be an unnecessarily large reserve. As a matter of fact, the Treasury balance shows a large increase, but the receipts are largely from the bond issue. The bonds must also be paid for later. The receipts for new bonds have fallen off materially. High tide of the available cash is on the decrease.

Another fallacious claim of the "bear" jobbers is that business is quiet and that importers will be forced to sell to meet their foreign drafts coming due. As a matter of fact, importers' finances were never in better shape. They have almost absolutely no old stock; the same was all converted into money, and profits on the duty boom were large. The talk of small demand,

and allegations that retailers are well stocked, are equally untrue. The demand has improved considerably, and is increasing. A great many teas must have been consumed in the last quarter-year, since the boom in June. It is a fact that jobbers' stocks, in almost every instance, are exhausted, and they must buy, or lose their tea business to the few jobbers who do carry stocks and cater to the wants of their customers. A slight buying will send up prices.

There is, also, little ground on which to base the claim, frequently made, that shipments are about as large as last year. Statistics show the crop in Japan is over 12 per cent. (55,000 half chests) short of last year, and last year's crop was a light one. At the beginning of this season Canada was bare of teas, and has taken more than her usual share. Pingsuey importations are less than one-half of last year, and less than one-quarter of the year 1896. Oolong importations are short 40 per cent. (90,000 half chests).—Tribune, Chicago, Sept. 27.

### COHOE SALMON SITUATION.

Very little information is coming to hand, these days, from the Coast, in regard to coho salmon, but the little that is might well be termed bullish.

The coho run, it appears, like that of the sockeye, is light, and, as noted last week, 20c. per fish is being paid by the canneries.

Last week, the representative of one firm of canners sold 3,000 cases in Toronto and the west at \$3.75 f.o.b. the Coast, but \$4 is now asked, although no transactions, at the latter figure, are reported. A bid of \$3.50 was made last week for 4,000 cases of cohoes, but it was not entertained.

### TARRAGONA ALMONDS DEARER.

Since the bulk of the Canadian orders for Tarragona almonds were filled prices have advanced \$1 per bag, or 1c. per lb.

A cable received in Toronto on Monday stated there was no chance of a decline.

The Canadian market is bare, and the wholesalers are now awaiting new stock.

### FIVE-CENT PORK AND BEANS.

Something unique in the way of canned pork and beans in tomato sauce has been put upon the market by W. Clark, Montreal. It is in the shape of a neat tin, handsomely labeled, which can be retailed at 5c. Although on the market but a short time the sales are already large. As the article is not only salable, but yields the retailer a fair profit, the latter will, no doubt, be encouraged to push it for all he is worth.

### PERSONAL MENTION.

W. H. Gillard, of Hamilton, who has just returned from an extensive tour of the continent, was in Toronto last week.

James McGuane, of the Salada Tea Co., is in Pittsburg, where he has charge of the exhibit which his firm has at the exposition now being held there.

J. E. Ganong, of the Surprise Soap Co., St. Stephen's, N.B., was in Toronto this week. He visited the trade throughout the city, in company with the Toronto representative of the firm, Henry Wright.

The Noisy "Hooray" of jealous competitors is effervescent, and availeth little. It's the steady, undiminished, "never-let-up" demand for

# "SALADA"

**CEYLON TEA**

That Tells the Story of Its Worth.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

**Ivory Bar Twin Cake**

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Oct. 6, 1898.

### GROCERIES.

A SLIGHT lull in trade is to be noticed, but the wholesalers are by no means idle, for, while a great deal of new business is not coming forward, they are kept busy shipping foreign dried fruit, canned goods and other lines for which orders were booked some time ago. The canned goods situation is much about the same as a week ago, except it be that canned coho salmon is held at higher prices on the Coast. The continued warm weather has caused a slightly easier feeling in regard to canned tomatoes, but it has had no effect whatever on prices. Wholesalers are experiencing a good healthy tea trade, but the brokers are not doing a great deal in this line at the moment. Indian and Ceylon teas are firm, with an upward tendency. All kinds of Mediterranean dried fruits are firm.

### CANNED GOODS.

Advices from the Coast state that the run of coho salmon is still light. In consequence of this, there is a firmer feeling. There were, towards the latter part of last week, sales of good round lots of cohoes at \$3.75 f.o.b. the Coast, but these same packers are now asking \$4, although we do not hear of any transactions at those figures. One packer sold 3,000 cases in Toronto and the west at \$3.75 last week, and we hear of a bid of \$3.50 for 4,000 cases, which was refused. The idea for Lowe Inlet fish is \$1.35 per dozen, and for Fraser river fish \$1.40 to \$1.50 are the ruling figures. On account of the continued warm weather, there is rather an easier feeling in regard to canned tomatoes, but this feeling has not, so far, resulted in any change in prices, and those who do talk of anticipated lower figures do not seem to expect them to materialize until the spring. The ruling quotation with wholesalers is still 85c. per dozen, but some, who do not desire to do any business just now in canned tomatoes, are quoting 90c. There is no sign yet of any easing off in the firmness of canned corn; 80 to 85c. is the ruling wholesale quotation, and we hear of the sale by one jobbing house of 500 cases at 85c. Peas are quoted at from 70c. upward. It is now generally conceded that the pack of peas is larger than was at first estimated. The feeling in regard to peaches is decidedly strong, and there is some demand for these

on this account. The idea for 2's is \$1.65, and for 3's \$2.50 to \$2.65.

### COFFEES.

The coffee market is fairly firm. The American visible supply of Rio coffee is steadily decreasing, and it is said that importers are indifferent about making sales. The crop movement is only moderate. According to the latest advices, the sterling rate of exchange at Rio is  $\frac{1}{4}$ d. higher.

### SYRUPS AND MOLASSES.

There does not appear to be any syrups offering on the Toronto market, but we hear of transactions on Western Ontario account in fair medium grades at full prices. The local market for molasses is quiet. In New Orleans, offerings were reported to be limited and prices firm.

### SUGARS.

The market, generally speaking, is in a somewhat unsettled condition. In New York, since our last report, there has been a

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

decline of  $\frac{1}{4}$  to 5-16c. per lb., and, while this has not caused any changes to be made in Canadian quotations, yet there is naturally an easier feeling, and wholesalers are not inclined to purchase anything more than is necessary for their immediate requirements. Raws declined 1-16th in New York, but the market has remained rather steady since then, as it was expected that the decline in this particular would have been greater than it was. The Trust, it appears, is not prepared to buy raws at the present figure ruling, but the independent refiners have taken small quantities. The sugar market in London has ruled quiet and steady.

### RICE.

Business is only of a moderate character, with prices ruling firm in the outside markets. A great deal of damage has been done to the rice crop in the South American States by the recent severe storms.

### TEAS.

The Japan tea market now appears to be steady. There has been little business doing on the local market from first hands during the week. This business has been chiefly in medium teas at from 16 to 16 $\frac{1}{2}$ c. per lb. On account of the demand there is

for teas of this grade, the value they show is not as good as that of either the low or the high grades. It may be interesting to note that a line of last season's Japan tea, which has been held in Toronto, was sold a few days ago at 16c. This is 2 $\frac{1}{2}$ c. above the cost price of this tea last year.

The Indian and Ceylon tea market in London rules firm, with an upward tendency. The teas arriving by mail in Toronto continue to show improved quality, and a fairly good business is being done for this time of the year.

Further shipments of new season's Young Hyson teas are arriving this week. The quality of some of these teas is said to be the finest received here for a great many years. The supply, however, promises to be again limited this year, while the demand is good.

### FOREIGN DRIED FRUITS.

CURRENTS—The market is steady as to price, and a little business is being done for import. The direct steamer now due at Montreal has 905 tons gross on board. This is about 200 tons more than the first boat usually brings. The larger buying was induced by the very bare market in Canada, and the low price for fruit for importation. It is understood that about one-half the cargo was shipped by one house. Advices from Patras state that the crop has been damaged seriously by rain, and this accounts for the fact that there have been some offers at lower prices. Good sound fruit, the advices say, is scarce and firm. Local wholesalers are quoting fine Filiatras at 5 $\frac{3}{4}$  to 6c. in barrels, and 6 to 6 $\frac{1}{2}$ c. in half cases. Quotations for Patras range all the way from 5 $\frac{3}{4}$  to 7c. Amalias are quoted all the way from 5 $\frac{3}{4}$  to 6c.

VALENCIA RAISINS—The market is firm abroad, but there is less disposition on the part of wholesalers here to buy, owing to the fact that they are being sold by jobbers at little or nothing above the cost of importation. Off-stalk are being quoted on spot at 5 $\frac{1}{2}$ c., fine off-stalk at 5 $\frac{3}{4}$  to 6c., and selected at 6 to 6 $\frac{1}{2}$ c. To arrive probably these figures could be shaded a-quarter of a cent.

MALAGA RAISINS—A cable received in Toronto this week states that the price of Malaga raisins has advanced 1s. 6d. per box, and, as shipments for Canada are not made until the middle of October, Canadian buyers will have to pay this advance.

SULTANA RAISINS—Prices are still very high. Average quality would now cost

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about 10c. per lb. to lay down, and there is not, at present, any prospect of quotations being any lower.

**FIGS**—The price of Eleme figs is still appreciating, and good fruit would now cost about 25c. per lb. to lay down. Comadra figs are being sold pretty freely, but, as shippers have stopped offering, the fruit is likely to appreciate in value after it arrives on the spot.

## GREEN FRUITS.

The fruit market has shown signs of considerable activity during the past week. Grapes, pears, fall apples and sweet potatoes arrive in large quantities, and a good demand keeps the movement steady. Late Valencia oranges are offered, in limited quantities, at \$4 per barrel. The demand is moderate. Verdilla lemons are about \$1 per box cheaper than last week. Maoris continue steady at unchanged figures. There is a steady demand for bananas at unaltered prices. Sweet potatoes are plentiful and in good demand. A decline of 25c. is noted. Some Cape Cod cranberries are now coming forward at \$7.50 per barrel, but, as yet, there is little demand. There are no more Crawford peaches offering, but later varieties are plentiful. They are selling at from 35c. to \$1. Siberian crabapples are now selling freely on the market at \$3 to \$4 per barrel. Quinces are offered at 30 to 50c. per basket; egg plant, at 40 to 50c. per basket. Bartlett pears are done, but later varieties are selling well at \$3.50 to \$4 per barrel. Plums are about done, but are

unchanged in value. Grapes continue to arrive freely at last week's quotations. Some poor qualities of tomatoes are offered at less than our quotations, but they still hold good for qualities fit for shipping.

## COUNTRY PRODUCE.

**EGGS**—The weather during the latter end of last week and the beginning of this week materially affected the market, a slight unsteadiness being manifested about the first of the week. It has, however, steadied considerably, and prices are perceptibly higher than last week. At country points 13c. is the ruling price for cases. Farmers' lots sell on the local market at 15 to 16c.

**POTATOES**—The feeling is rather weaker. Car lots have sold as low as 60c., but the general price is from 62 to 65c. From 65 to 70c. is paid off farmers' wagons.

**HONEY**—There seems a general strengthening in the tone of the market. Clover, in comb, is unchanged from last week. Extracted has advanced ½c. per lb. in 5 and 10-lb. tins, and is now quoted at from 6½ to 7½c., according to color and size of of package.

**DRIED AND EVAPORATED APPLES**—The indications point to a free movement of evaporated apples this season. The pack will, undoubtedly, be much larger than usual, but a good export demand is expected to keep the market from over-stocking. Prices are firm at 7c. f.o.b. at country points. The general jobbing price is 8 to 8½c. Dried apples are arriving freely and

in good shape. The general jobbing price is 4½c.

**BEANS**—A good jobbing business is being done. From \$1 to \$1.10 is the ruling price for handpicked. Common beans are quoted at 90c.

**VEGETABLES**—The market is quiet, with no variation in prices from last week. We quote: Cauliflower, \$1 to \$1.25 per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 40c. doz. bunches; radishes, winter, 20 to 40c. doz. bunches; cabbage, new, per doz; 50 to 60c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, 75c. to \$1; pumpkins, 50c. to 75c.; red cabbage, 40 to 60c.

## BUTTER AND CHEESE.

**BUTTER**—There is a good, steady market for best grade dairy tubs, and receipts of this quality do not fully supply the demand. As a consequence, sales of second-class stock have been fairly active. Creamery prints are offered in such quantities that prices are easy though unchanged. Creamery tubs are in good demand at last week's figures. We quote at outside points: Dairy tubs, 14 to 14½c.; prints, 14 to 15c.; creamery prints, 18½ to 19c.; tubs and boxes, 17 to 18c.

**CHEESE**—The heavy advance noted last week has not yet been met in Great Britain.

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New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
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For Best Values in  
**SPANISH ONIONS  
SWEET POTATOES**

**SHELLED  
NUTS** | **WALNUTS  
ALMONDS  
PEANUTS**

Write . . .

**Clemes Bros. - Toronto**

The feeling here, however, continues steady, and prices are likely to remain firm. We quote locally at 8½ to 9c. for early makes; 9¼ to 9½c. for September makes.

### PROVISIONS.

Business continues brisk, all lines showing a steady movement. Long clear has advanced ¼c. There is a brisk demand, and, as stocks are light, the feeling is firm. There is considerable difference of opinion as to the worth of barrel pork, especially short cut and clear shoulder mess. Some dealers quote an advance of 50c. over our prices, but in most cases supplies can be secured at these figures. Lard is steady. The surplus stocks are well cleared up, and the demand keeps about equal to the supply. A decline of 50c. is noted for dressed hogs.

### FISH.

The receipts of fresh fish are decreasing. No black bass is coming in; whitefish and herring are scarce, and little steak trout is offered. Ciscoes have advanced 25c. Labrador herring have declined 50c. for barrels, and 25c. per half-barrel. We quote: Fresh salmon trout, 6½c.; fresh whitefish, 6½c.; steak trout, 7c. lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decline of 2c. is noted for wheat. It is considered that 63c., the figure now ruling on cars outside, is the bottom

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**HAMS  
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SHORT CUT PORK  
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# BLUE RIBBON TEAS

price, and that further decline is not probable. The street market is busy; wheat, peas, and oats are coming in freely. Barley is not offered in large quantities, as a panic seemed to manifest itself among the farmers last week previous to plebiscite day. On Wednesday, over 10,000 bushels of barley were received on the market. We quote as follows: Wheat, white, 66c.; red, 65c.; goose, 61 to 62c.; peas, 50 to 55c.; oats, new, 27 to 28c.; barley, 42 to 47c., rye, 45c. Old Manitoba No. 1 hard is steady at 90c., and the new grain at 80c., Toronto freights.

**FLOUR**—Manitoba flour continues steady at unchanged figures. Ontario grades have declined 10 to 15c. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

**BREAKFAST FOODS**—Business continues brisk at last week's prices. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

#### HIDES, SKINS AND WOOL.

**HIDES**—Stocks are well cleared up, and as the demand continues good prices are steady. We now quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins have advanced 5c., and are now steady at 65c.

**WOOL**—There is little doing. A decline of 1c. is noted for fleece, which is now quoted at 15c. Unwashed wool is unchanged at 10c.

#### SEEDS.

The chief interest, during the past week, has centered in alsike. Receipts have not been heavy, and local competition, for what has arrived, has been so brisk that prices have advanced 25c., and export orders are scarce. We quote at \$2.50 to \$4.25. Occasional lots of red clover have been received. For these, from \$3 to \$3.50 has been paid. There is practically no timothy offering locally.

#### SALT.

Prices are unchanged. Business is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Potatoes have declined 5c. per bag. Long clear bacon has advanced ¼c. Ontario flour has declined 10 to 15c. Alsike clover seed has advanced 25c.

Cream of tartar is cabled 2s. per cwt. dearer.

Cape Cod cranberries are on the market at \$7.50 per bbl.

Refined sugar is lower in New York, but unchanged in Canada.

Eleme figs of average quality would now cost 25c. per lb. to lay down.

A cable to Watt & Scott quotes Malaga raisins 1s. 6d. per box dearer.

Shearlings and lambskins have advanced 5c. Fleece wool has declined 1c. per lb.

Ciscoe herring have advanced 25c.; Labrador herring have declined 50c. per bbl.

Packers are now asking as high as \$4 per case f.o.b. the Coast for canned coho salmon, and there have been sales of good round lots at \$3.75.

### QUEBEC MARKETS.

MONTREAL, Oct. 6, 1898.

#### GROCERIES.

THERE has been a fair volume of trade in general groceries, the most interesting lines naturally being dried fruit and canned goods. In the former, cables note an easier feeling on Valencia raisins, but the fact has not yet affected spot prices, but shipments by the second steamer will cost less laid down than by the first boat. California raisins rule firm, and there is no change in the other sorts. Canned vegetables and salmon show a positive upward tendency, and much higher prices are predicted on them. Sugar, tea and the other staples rule much the same, with a fair volume of trade passing.

#### SUGAR.

There has been little change in the local sugar situation, prices being fairly well maintained, except in yellows, in some grades of which prices have been reduced a trifle. Demand is rather inactive at present. The raw market has ruled steady to firm, beet sugar for present month's delivery being quoted in London at 9s. 8¼d., while next month is held at 9s. 9d. Cane stock is steady, with but little doing. Java ruling at 12s. and fair refining at 10s. 7½d. Raws in New York did not record much change from last week, ruling dull and nominal; fair refining, 3¾c., and centrifugal, '96 test, 4¼c.

#### SYRUPS.

The market is bare of syrups, stocks being exhausted in jobbers' hands, while refiners are not offering any for delivery before the end of the current month. No quotations, therefore, are possible.

#### MOLASSES.

There has been little change in the molasses market as regards values, but

prices are firmly held. Holders of round lots, in fact, are inclined to consider their Barbadoes very precious indeed, in view of reliable news of serious damage through the hurricane in all the West India Islands. No quotable change has been established, as the consumptive demand has not commenced in earnest yet, but holders of round lots are asking an advance of ½ to 1c. per gallon on what they named a fortnight ago.

#### CANNED GOODS.

Strength in tomatoes and corn continues to be the chief feature in this branch, and prices are firmly held as last quoted, in fact, 90c. has been refused, in some instances, for tomatoes, while 85c. represents holders' ideas on corn. Canned salmon are also scarce and firm on spot, and prices have scored an advance. Buyers have bid \$5 per case freely for choice red fish brands laid down here, but holders are firm at \$5.50.

#### RICE.

There has been a steady business in this material, and values are stiff. We quote: Standard B, \$3.75 to \$4; Indiana bright, \$4 to \$4.12½; Patnas, \$4.75 to \$5, and Japans, \$5.50 to \$5.75.

#### COFFEE.

There has been little change in this market, and business in invoice lots of unroasted has not been large, Maracaibo being the only goods moving, at a range of 10 to 13c., as to grade. Santos are offered at 8 to 10c., and Rio at the same range.

#### SPICES.

The market rules firm in all lines, with business of fair dimensions, especially in pepper.

#### TEAS.

There has been nothing new in tea since last week, and prices are firmly held on Japans, as a result of the strong advices from primary markets. Round lots of Japan stock have left first hands during the week at 16½ to 17c. for ordinary, and as high as 19c. for better grades, some 1,000 packages or so being turned over. In blacks, business has been transacted in Ceylons at ½ to 1d. per lb. in London, for delivery here, and enquiry has been quite brisk for low-grade gunpowders worth between 9½ and 10c.

#### DRIED FRUIT.

Valencia raisins have developed an easier feeling since last report, cables from Denia citing a decline of 6d. to 1s. for choice fruit. This is attributed to the lower rates of freight offered ex Bellona, the second steamer which will sail on October 7, and she is expected here by November 15. So far, the news has not affected spot quotations, a fair business being transacted at current prices.



California raisins are firmly held, and business in them is light for this season.

Currants, to arrive, are quoted rather easier on all grades, and demand has been fair.

California prunes have not exhibited any change, and business in both French and Austrian continues backward.

The first new figs arrived this week, and have met an active demand, 10-lb. boxes selling freely at 20c. per lb. Dates are not yet quotable. Evaporated California fruits rule very firm in tone.

#### NUTS.

Firmness continues the rule in these. Tarragona almonds are held 1c. firmer this week, at 11 to 12c., while Grenoble walnuts are offering at 11 to 12c. also. Sicily filberts are quoted at 8 to 8½c. and pecans 8 to 10c. Other descriptions are unchanged.

#### GREEN FRUIT.

The green fruit market has ruled fairly active, all the different auction sales being well attended and the offerings well cleaned up. Malaga lemons are offering this week at \$12 per chest. Apples have a wider range at \$1 to \$3.25, according to grade. The only oranges available this week are California sorts, which sell at \$3.50 to \$4. Canadian and Californian fruits have sold well. The latter are unchanged, and the former also, with the exception of peaches, which are 25 to 50c. lower, at 50c. to \$1 per basket.

#### COUNTRY PRODUCE.

**EGGS**—There was no change in the egg market. The demand from local buyers for strictly new laid was fair, and prices were fully maintained. We quote as follows: Strictly new laid at 17½ to 18c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P. E. I., 12 to 13c., and culls, 9c. per doz. Receipts, 872 cases.

**BEANS**—Beans were quiet and prices show no change. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

**HONEY**—There was no improvement in the demand for honey, and prices were steady. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

**MAPLE PRODUCT**—Business in maple product was dull. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

#### PROVISIONS.

A fair trade was done in provisions, and the market, on the whole, was fairly active and without any new feature. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails,

at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

#### FLOUR, GRAIN, ETC.

A weak feeling developed in the grain market Monday, and prices generally show a sharp decline, which is due chiefly to the fact that deliveries of coarse grains at country points were heavy, and ocean freight rates for future shipment have advanced from 3 to 6d. all around. A feature of the trade is that notwithstanding the exceedingly light deliveries of wheat in Manitoba during the past few days on account of heavy rain almost throughout the country, prices for No. 1 hard have declined 2 to 3c. per bushel since last sale reported, the prices quoted to-day being on the basis of 66c. for No. 1 hard afloat Fort William, but no business was done at this figure as dealers were afraid to sell on account of the light receipts. Peas declined ½ to 1c. per bushel, and sales of 50,000 bushels were made at 61c. afloat. Oats ¼c. lower at 28¼c. afloat with a large business at this figure.

Although the demand for flour continues good, both from local and country buyers, the undertone to the market is easy, and prices for Manitoba grades were reduced 5 to 10c. per barrel Monday. A fairly active trade was done, including a sale of 1,000 sacks, made on Glasgow account. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.65 to \$4.70; strong bakers', best, \$4.35 to \$4.40.

There continues to be a steady demand for feed, of which the offerings are not, large, and prices rule steady. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

There was no material change in the meal market. The demand for small lots is fair and rolled oats are selling at \$3.50 per barrel, and at \$1.70 per bag. Carload lots can be bought at lower figures.

The hay market is dull and demoralized. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

#### CHEESE AND BUTTER.

Cheese is rather quiet at the moment, and buyers will certainly not concede the full prices demanded for September make. In fact, the demand runs more to August cheese, which are obtainable at a figure which permits a margin on current limits. But, as a matter of fact, the volume of new business is light, current daily trading being chiefly on account of contracts made some time ago. At the wharf Monday morning, 5,000 cheese were offered and sold at a range of 8¾ to 9¾c., the ruling price being 9c. We quote as follows: Finest western, colored, 9¾ to 9¾c.; finest eastern,

## EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

## THE BEST VALUE

in the market to-day is our smoked

## SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

## D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

T  
E  
A  
S

## ...NEW JAPANS...

Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

T  
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A  
S

## COFFEES, SPICES, BAKING POWDER, CORKS. ETC., ETC.

white,  $8\frac{7}{8}$  to 9c.; finest western, colored,  $8\frac{5}{8}$ c.; finest eastern, white,  $8\frac{3}{4}$ c.; Liverpool cable, colored, 42s.; white, 42s.

Butter rules rather inactive, buyers and sellers being apart as to prices. We quote: Extra finest creamery, boxes,  $19\frac{1}{2}$  to 20c.; extra finest creamery, tubs,  $19\frac{1}{4}$  to  $19\frac{1}{2}$ c.; ordinary finest creamery, boxes,  $18\frac{7}{8}$  to 19c.; ordinary finest creamery, tubs,  $18\frac{1}{2}$  to 19c.

## MONTREAL NOTES.

Canned salmon is quoted firmer here for good, red fish brands, which are very strongly held.

The hurricane in the West Indies has made holders of Barbadoes molasses stronger as regards values.

Cables note a decline of 6d. to 1s. in the price of Valencia raisins at Denia for shipment by second steamer.

Cheese has reacted in price from the top, the demand for export refusing to follow the speculative rise on this side the water.

The Salada Tea Co. never do things by halves. Its latest advertising novelty is an immense four-wheeled teapot, with "Salada" prominently displayed. It is the intention, after using this in Montreal for a few weeks, to send it through the townships.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 4, 1898.

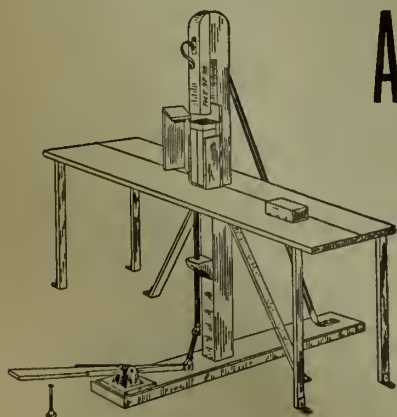
THE week has been an active one, and the general feeling is good. Markets are such that, in most cases, wholesale dealers are making fair profits. The fact that the markets are strong has had the effect of checking the wholesaler in selling for future delivery, while the fact that no very low prices are being quoted on seasonable goods has tended to cause the retailer to buy in smaller quantities than is sometimes the case. Flour is more steady; prices would seem about bottom. In spice there is little change. Pepper, which has ruled low, has been caught in the tide, and is moving up. Cream of tartar is also quoted higher in primary markets.

OIL—Burning oil is one of the active lines, dealers being busy both filling orders previously taken and new business. Prices in the city for both American and Canadian grades have been somewhat shaded during the week by concessions of  $\frac{1}{4}$ c., but it is largely a local matter. There have been freer receipts of cod oil during the week, or, at least so called cod oil. Shippers used to be more careful of quality, if wishing best results. Market being quite bare, and a

fair demand ruling, good prices have been obtained.

SALT—In Liverpool coarse salt, a further arrival of five thousand bags has somewhat eased the market, previous arrivals having largely met the present demand. Quite a quantity has been put in store. The fact, however, that no further arrivals are expected for some time prevents any fall in price. In this last cargo, there was also a small quantity of factory filled. In Canadian salt, there is a new house offering in this market, making three manufacturers now represented here. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—This line continues to be one of interest. Few new goods outside of teas are yet to hand. Those who have pushed sales almost regret it, as markets are very firm, some packers only filling 60 per cent. of their orders, while it is difficult to get orders, placed with other packers, confirmed. Corn is the highest line, though tomatoes are firm, and present outlook favors



## Armada Tea Packer and Simplex Mixer

Said Mr. John Garvey, Wholesale Grocer,  
London, Ont.:

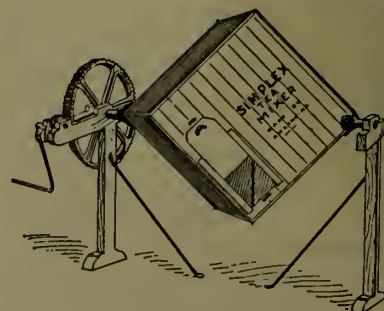
"These machines are all the way, they please me. Blending and packing tea is no trouble, so easy to handle, I can't say too much in their praise."

Write . . .

A. H. CANNING & CO.,

FOR PRICES

57 Front St. E., - Toronto.





**COTTAM BIRD SEED** and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

## Royal Snaps

\*\*\*\*\*

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.  
GUELPH, ONT.

The \_\_\_\_\_

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

### McWILLIAM & EVERIST

Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

THE \_\_\_\_\_

## Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

### F. W. FEARMAN

Pork Packer HAMILTON

## Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

# Tartan Tea

Is worthy of a place in your store, because the tea is unquestionably right, and the packages have the appearance.

BALFOUR & CO. Wholesale Agents Hamilton

## How Cheap! How Good!

## Clark's Pork and Beans in Tomato Sauce

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish Merchants

## Walter Northrop DRIED FRUITS

Importer and  
Exporter of

Dressing and Packing of  
Currants a specialty.

Telephone 8015.

66 Esplanade Street  
West

TORONTO

## Hard to Choose? We Help You!

## HONDI

is a Ceylon Tea with

ACKNOWLEDGED MERIT

in Pound and Half-Pound Packets.

RED, BLUE and YELLOW LABELS.

F. R. STEWART & CO. } Direct Importers

Vancouver, B. C.

AGENTS WANTED

### Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper.  
The Hardware and Metal Merchant  
The Dry Goods Review.  
The Bookseller and Stationer.

Samples Free  
MacLEAN PUBLISHING CO., Limited  
Montreal and Toronto.

### TORONTO SPECIAL MACHINERY CO.

Manufacturers of

TEA, COFFEE, SPICE and FLOUR MIXERS

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

## HUGH WALKER & SON

Wholesale Fruit and  
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

## CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

higher prices. String beans have been advanced. Salmon is firmly held at the advanced prices. Our market has but a fair stock. Peaches are also one of the lines the wholesale trade is interested in. Many packers are not quoting. Shrimps are finding quite a ready sale here. They are a new line, comparatively.

**GREEN FRUIT**—Apples are coming to the front, and a much more profitable business is expected than that for last year, when the high prices, early in the season, killed the demand. The quantity is not too large, particularly of winter fruit, so that prices are maintained and show a reasonable profit. Quality is good, which adds much to the satisfaction of handling them. New Brunswick stock is pretty well cleaned up, and market is supplied from Nova Scotia. The trashy stock is also about done. In Gravensteins, arrivals are particularly fine. Returns from first shipments of apples to England were satisfactory. Plums very plenty during the past week, and low prices ruled. There was, however, a good sale; season is now late. The sale of Canadian grapes is hardly as fast as last year, but a large quantity is handled. New Dominica oranges have but limited sale. Both native and Cape Cod cranberries are on the market. In keg grapes, little is doing. Pears are getting scarce. Some Ontario and Nova Scotia grades are still being received. Sweet potatoes are rather lower. In California fruits a few peaches and grapes are offered.

**DRIED FRUIT**—California raisins were one of the chief matters of interest in this line during the week. A number of merchants, who, because of the somewhat high opening price, and a thought that the association might not hold, or, at least, that there might be some fruit offered at lower prices by outside parties, found they would have to buy or pay the advance of one-eighth which the association will make early this month, were much surprised to find that packers would not, in many cases, confirm their orders, and it looks as if some would have to pay the advance. Valencias are arriving; quality good; quantity small, as yet. Prices will rule rather lower. New currants are daily expected; market is firm. California figs are offered; quality is the best yet shown here. New California prunes are also to hand; prices are rather higher than last year. There will be two grades of Coast pack seeded raisins here, besides some eastern packed goods. Onions, Canadian yellows, were freely received this week; prices are quite low, and little change expected. Evaporated apples, new fruit, begin to find some demand.

**SUGAR**—The market is still a firm one with good business reported, particularly in

granulated, the second grade of which finds a large sale. There is very little being done in foreign sugars.

**MOLASSES**—The sale, particularly for Barbadoes molasses, has been quite active during the week, but the market shows little change. Values move up slowly. Stocks are light. If the present month shows a good demand, higher values will rule.

**PRODUCE**—In butter, while for good rather a higher price rules, the market is still overstocked with poor to fair; in fact, in dairy butter anything real good is hard to get. Cheese, in local market, has taken quite an advance, and it has caught the wholesale dealers with light stocks. Factories still have a good many on hand, and welcome the change; prices have ruled too low. This is now a most important industry in these Lower Provinces, as well as in the west. In eggs, business is dull and quality but fair. Demand this year, for some reason, is lighter than usual.

**FISH**—Dry fish are rather lower, and the sale hardly as active as a week ago, but prices are still quite high. Values of large and mediums are still about the same. Pollock, quiet at quotation. Slack salted fish find a good sale at full figures in Portland and Maine. Pickled herring is still high; arrivals are small. Rippling and wolves are still the best grades of new fish offered. Kipper herring and bloaters are more freely offered; prices are quite firm. Finnan haddies also move more freely. This is the active season for boneless fish, and large shipments, at fair prices, are being made. Canned fish, in herring, bloaters, haddies, sardines, etc., are also in active demand. As these goods become known they find much improved sale. Smoked herring is but fairly active. This market is too small for best results. Except in cod and haddock, little is being done in fresh fish. We quote: Large cod, dry, \$3.50 to \$3.60; mediums, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Bay and Grand Manan herring, \$1.60 to \$1.65; rippings, \$2; wolves, \$2.25 to \$2.50 per half-barrel; kippered herring, \$1; bloaters, 60 to 75c.; new smoked herring, 7 to 8c.; old, 6 to 7c.

**PROVISIONS**—Prices rule higher, though there is but a light local demand. A large business in pork and beef is not expected. Local packers and curers are now active. They are getting some nice pigs. Lard still shows a range in price between packers, but there is little change in local market.

**FLOUR, FEED AND MEAL**—Prices show less change than for some time. It would seem flour had about reached bottom. There is a rather better demand noted for Manitobas, though Ontario grades still lead. Oatmeal is rather easier with improved sale.

Oats are quiet. Cornmeal is still low and moves freely. Feed has but limited movement, and is not freely offered. Hay is dull. Barley is high and firmly held. Local prices in particular, as old stocks are getting low, show higher value. Blue peas begin to have improved sale. Nice samples are shown. Beans are firmer, and outlook is for higher figures. We quote: Manitoba flour, \$4.90 to \$5; best Ontario, \$4 to \$4.20; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 38 to 40c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$8 to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

Wm. G. Colwell, Carleton, St. John, has assigned to J. B. M. Baxter; liabilities about \$2,000.

Merritt Bros. & Co. have received the first new evaporated apples to come to this market. For new fruit the stock is particularly good.

The first car of American pickles to arrive here, at least for years, came in this week from Williams Bros. & Charbonneau, Detroit.

The first cargo of apples, from Nova Scotia to London, this season, realized splendid prices. It is said they will net the shipper from \$4 to \$4.50. The prospect for future is good.

C. H. Peters, of Baird & Peters, while in England, purchased three golden pheasants to present to the park. One of the hen birds died during the passage. The cock is a particularly handsome bird.

A large Customs seizure was made at Port Gilbert, Digby county, N.S., during the past week, the schooner Marie Delphine, from St. Pierre, Miquelon, being seized with a cargo of over \$2,000 worth of liquor.

City retailers are being furnished free with moulds of jelly, made from "Pure Gold" jelly powder, to place on their counters, that consumers may both see and taste. The effect is already noticed in the demand for this class of goods.

The first steamer of the Beaver Line to make the regular direct trip from Charlottetown, P.E.I., to Liverpool, was the Lake Winnipeg. She took on board 5,000 boxes cheese, 500 boxes butter, 800 cases eggs, 100 head of cattle, 1,000 sheep, 100 tons of hay, and a large quantity of fruit, besides some smaller consignments.

The corn mill at Wolfville, N.S., is now running. From eighty to ninety barrels of meal per day are produced, but it is expected, when the machinery is adjusted more perfectly, that about 120 barrels per day will be produced.



New Fruits

# FURTHER ARRIVALS IN STORE

**NEW CURRANTS****"Cleaned and Stemless"**

"KALAMOS," "VONITSA,"  
"MOREA," "FANCY VONITSA."

**NEW PEELS, BATGER'S CRYSTALLIZED**

"London," "LL," and "Double Triangle."

**NEW SULTANA RAISINS, 1-Crown, 2-Crown, 3-Crown.**

Lowest Quotations. Prompt Shipment.

THE **EBY, BLAIN C<sup>O</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

## NEW CURRANTS

*Now in Store.*

Cases, 1/2-Cases, 1/2-Barrels.

**Warren Bros. & Co.**35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddles—Oval and Round.I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.**John Sealey**

25 and 26 South Wharf - ST. JOHN, N.B.



## OUR MONKEY

ships us large quantities  
of cocoanut.We manufacture and  
distribute throughout  
Canada the delicious, sweet, fresh  
**WHITE MOSS** brand of cocoa-  
nut. Send to us for samples if you are  
not carrying our goods.CANADIAN COCOANUT CO.  
MONTREAL.

... NEW ...

## Season's Currants

"CRESCENT" BRAND  
FINE FILIATRA

Cases, Half-Cases, Barrels and Half-Barrels.

NOW IN STORE.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa**  
**Chocolate**  
**Coffee**  
**Spices**

**Baking**  
**Powder**

**TODHUNTER,**  
**MITCHELL & CO.**

Importers, Manufacturers

TORONTO

EPICURES SAY

# Blue Label

## TOMATO Ketchup



Adds zest and enjoyment to any meal of which it forms a part. Incomparable for use on oysters. Try it and be convinced.



PREPARED BY

Proprietors of . . . .  
The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

## Curtice Brothers Co.,

ROCHESTER, N.Y.

# HUDSON'S

## SOAP

**A FINE POWDER. IN PACKETS ONLY.**

Will wash more clothes, and do more work in much less time than any other Soap.  
Linen Lasts Longer when regularly washed with HUDSON'S.

### SOAK YOUR CLOTHES

with HUDSON'S and the dirt will slip out—with about half the usual labor

R. S. HUDSON, 34 Chaboillez Square, Montreal.



# CURRENT MARKET QUOTATIONS

October 6, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                                           | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath).....                | 4½                   | 4½                                          | 4½                    | 5½                   |
| Granulated, Acadia.....                                   | 4½                   | 4 9-16                                      |                       |                      |
| Paris lump, bbls. and 100-lb. bxs<br>in 50-lb. boxes..... | 5½                   | 5½                                          | 5½                    | 6                    |
| Extra Ground Icing, bbls.....                             | 5½                   | 5½                                          |                       |                      |
| Powdered, bbls.....                                       | 5                    | 5                                           | 5½                    | 6                    |
| Cream.....                                                | 4 3-16               | 4 3-16                                      | 3 4                   | 4 3-16               |
| Extra bright.....                                         | 4 1-16               | 4 1-16                                      | 3 4                   | 4 3-16               |
| Bright coffee.....                                        |                      | 4 3-16                                      | 3 4                   | 4 3-16               |
| Light yellow.....                                         | 3 15-16              | 4 1-16                                      | 3 4                   | 4 3-16               |
| No. 3 yellow.....                                         | 3 13-16              | 3 3-4                                       | 3 3-4                 | 4 3-16               |
| No. 2 yellow.....                                         | 3 11-16              | 3 13-16                                     |                       |                      |
| Demerara.....                                             |                      | 3.50                                        |                       |                      |
| Imported yellow.....                                      |                      | 3 3-4                                       |                       |                      |

## SYRUPS AND MOLASSES

|                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Syrups -          |                      |                                             |                       |                      |
| Dark.....         | \$0 23               | \$0 27                                      |                       |                      |
| Medium.....       |                      | 30                                          | 32                    | 3                    |
| Bright.....       |                      | 35                                          | 37                    | 3 3-4                |
| Honey.....        |                      |                                             | 40                    |                      |
| 25-lb. pails..... | 1 20                 | 1 00                                        |                       |                      |
| 35-lb. pails..... | 1 20                 | 1 40                                        |                       |                      |
| Molasses -        |                      |                                             |                       |                      |
| New Orleans.....  | 31                   | 24                                          | 45                    | 26                   |
| Barbadoes.....    | 31                   |                                             | 27                    | 29                   |
| Porto Rico.....   | 23                   | 38                                          | 42                    | 34                   |
| Antigua.....      | 22                   | 23                                          |                       | 25                   |
| St. Croix.....    |                      |                                             | 27                    | 28                   |

## TEAS

|                                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Black—                                             |                      |                                             |                       |                      |
| Congou—Half-chests Kalsow,<br>Morning, Paking..... | \$0 12               | \$0 60                                      | \$0 12                | \$0 60               |
| Caddies Paking, Kalsow.....                        | 14                   | 40                                          | 18                    | 50                   |
| Indian—Darjeelings.....                            | 35                   | 55                                          | 35                    | 55                   |
| Assam Pekoes.....                                  | 20                   | 40                                          | 20                    | 40                   |
| Pekoe Souchong.....                                | 18                   | 25                                          | 18                    | 25                   |
| Ceylon—Broken Pekoes.....                          | 35                   | 42                                          | 35                    | 42                   |
| Pekoes.....                                        | 20                   | 30                                          | 20                    | 30                   |
| Pekoe Souchong.....                                | 17                   | 35                                          | 17                    | 35                   |
| China Greens—                                      |                      |                                             |                       |                      |
| Gunpowder—Cases, extra firsts.....                 | 42                   | 50                                          | 42                    | 50                   |
| Half-chests, ordinary firsts.....                  | 22                   | 28                                          | 22                    | 28                   |
| Young Hyson—Cases, sifted,<br>extra firsts.....    | 42                   | 50                                          | 42                    | 50                   |
| Cases, small leaf, firsts.....                     | 35                   | 40                                          | 35                    | 40                   |
| Half-chests, ordinary firsts.....                  | 22                   | 28                                          | 22                    | 28                   |
| Half-chests, seconds.....                          | 17                   | 19                                          | 17                    | 19                   |
| “ thirds.....                                      | 15                   | 17                                          | 15                    | 17                   |
| “ common.....                                      | 13                   | 14                                          | 13                    | 14                   |
| Ping Sueys—                                        |                      |                                             |                       |                      |
| Young Hyson—½-chests, firsts.....                  | 28                   | 82                                          | 28                    | 32                   |
| “ seconds.....                                     | 16                   | 19                                          | 16                    | 19                   |
| Half-boxes, firsts.....                            | 28                   | 32                                          | 28                    | 32                   |
| “ seconds.....                                     | 16                   | 19                                          | 16                    | 19                   |
| Japan—                                             |                      |                                             |                       |                      |
| ½-chests, finest May pickings.....                 | 38                   | 40                                          | 38                    | 40                   |
| Choice.....                                        | 32                   | 36                                          | 32                    | 36                   |
| Finest.....                                        | 28                   | 30                                          | 28                    | 30                   |
| Fine.....                                          | 25                   | 27                                          | 25                    | 27                   |
| Good medium.....                                   | 22                   | 24                                          | 22                    | 24                   |
| Medium.....                                        | 19                   | 20                                          | 19                    | 20                   |
| Good common.....                                   | 16                   | 18                                          | 16                    | 18                   |
| Common.....                                        | 13                   | 15                                          | 13½                   | 15                   |
| Nagasaki, ½-chests Pekoe.....                      | 16                   | 22                                          | 16                    | 22                   |
| “ Oolong.....                                      | 14                   | 15                                          | 14                    | 15                   |
| “ Gunpowder.....                                   | 16                   | 19                                          | 16                    | 19                   |
| “ Siftings.....                                    | 7½                   | 11                                          | 7½                    | 11                   |

## WOODENWARE

|                                  | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pails, 3-hoop, clear, No. 1..... | \$1 45               | \$1 45                                      | \$1 50                | \$1 50               |
| “ 2-hoop, “ No. 2.....           | 1 60                 | 1 60                                        | 1 60                  | 1 60                 |
| “ 3-hoop, “ No. 2.....           | 1 40                 | 1 40                                        | 1 40                  | 1 40                 |
| “ 3-hoop, painted, No. 2.....    | 1 55                 | 1 55                                        | 1 55                  | 1 55                 |
| Tubs, No. 0.....                 | 1 40                 | 1 40                                        | 1 40                  | 1 40                 |
| “ 1.....                         | 8 00                 | 8 00                                        | 8 00                  | 8 00                 |
| “ 2.....                         | 6 50                 | 6 50                                        | 6 50                  | 6 50                 |
| “ 3.....                         | 5 50                 | 5 50                                        | 5 50                  | 5 50                 |
| “ 4.....                         | 4 50                 | 4 50                                        | 4 50                  | 4 50                 |

## BUTTER AND CHEESE

|                                  | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dairy, larger rolls, per lb..... | 15                   | 16                                          | 10                    | 14                   |
| “ pound prints.....              | 16                   | 17                                          | 16                    | 17                   |
| “ tubs, best.....                | 15                   | 16                                          | 14                    | 16                   |
| “ tubs, second grade.....        | 12                   | 13                                          | 10                    | 14                   |
| Creamery, tubs.....              | 20                   | 20½                                         | 18                    | 18½                  |
| “ prints.....                    | 21                   | 22                                          | 20                    | 21                   |
| Cheese.....                      | 9                    | 9½                                          | 9                     | 9½                   |

## PROVISIONS

|                       | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—     |                      |                                             |                       |                      |
| Long clear bacon..... | 7½                   | 8                                           | 8½                    | 9½                   |
| Smoked Meats—         |                      |                                             |                       |                      |
| Breakfast bacon.....  | 12                   | 11                                          | 12                    | 11½                  |
| Rolls.....            | 9                    | 8½                                          | 9                     | 10½                  |
| Hams.....             | 10½                  | 13                                          | 10½                   | 11½                  |
| Shoulder hams.....    | 10                   | 8½                                          | 8½                    | 9½                   |
| Backs.....            | 11                   | 11½                                         | 11½                   | 10                   |

All meats out of pickle 1c. less.

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Barrel Pork—                    |                      |                                             |                       |                      |
| Canadian heavy mess.....        | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| “ short cut.....                | 16 00                | 16 50                                       | 16 00                 | 16 50                |
| Clear shoulder mess.....        |                      | 14 00                                       | 14 50                 | 15 00                |
| Plate beef.....                 | 12 50                | 18 00                                       | 11 00                 | 11 50                |
| Lard, tierces, per lb.....      |                      | 8½                                          | 7                     | 7½                   |
| Tubs.....                       |                      | 8½                                          | 7½                    | 8½                   |
| Compound, Pails.....            | 8½                   | 9½                                          | 7½                    | 8½                   |
| Shortening, in 60-lb. tubs..... | 1 10                 | 6½                                          | 7½                    | 7                    |
| Dressed hogs, light.....        | 6 25                 | 5 00                                        | 5 50                  |                      |

## GREEN FRUITS

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Oranges, California seedlings..... | 3 50                 | 4 00                                        |                       | 3 00                 |
| Lemons, Verdilla, per box.....     | 5 00                 | 6 00                                        | 5 50                  | 6 00                 |
| “ Malaga, per chest.....           |                      | 12 00                                       |                       | 6 00                 |
| Bananas, per bunch.....            | 1 00                 | 1 50                                        | 1 00                  | 1 65                 |
| Apples, per bbl.....               | 1 00                 | 3 25                                        | 1 25                  | 1 50                 |
| Canadian Apples, per basket.....   |                      | 10                                          | 30                    | 2 00                 |
| “ Peaches, “.....                  | 50                   | 1 00                                        | 30                    | 1 00                 |
| “ Pears, “.....                    | 30                   | 50                                          | 25                    | 65                   |
| “ Plums, “.....                    |                      | 30                                          | 75                    | 20                   |
| “ Grapes, “.....                   | 13                   | 15                                          | 13                    | 20                   |
| Red Peppers, “.....                |                      | 45                                          | 75                    |                      |
| Sweet Potatoes, bbl.....           | 2 50                 | 3 00                                        | 2 50                  | 2 75                 |
| Cal. Peaches (20-lb.).....         | 1 25                 | 1 50                                        |                       | 1 50                 |
| “ Pears (50-lb.).....              | 2 75                 | 3 00                                        |                       | 50                   |
| “ Plums (4-basket).....            | 1 50                 | 2 00                                        |                       | 65                   |
| Muskmelons, per basket.....        |                      | 20                                          | 35                    |                      |
| Tomatoes, Can., per basket.....    | 30                   | 50                                          | 20                    | 30                   |
| Bartlett Pears.....                | 4 00                 | 6 00                                        | 3 50                  | 4 00                 |
| Spanish onions.....                |                      |                                             | 1 25                  | 6 00                 |

## NUTS

|                               | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Brazil.....                   | 12                   | 13                                          | 12½                   | 14                   |
| Valencia shelled almonds..... | 25                   | 27                                          | 22                    | 24                   |
| Tarragona almonds.....        | 11                   | 12                                          | 10                    | 11                   |
| Peanuts (roasted).....        | 6½                   | 9                                           | 9                     | 10                   |
| “ (green).....                | 5½                   | 8                                           | 7                     | 9                    |
| Cocanuts, per sack.....       |                      |                                             | 3 75                  | 3 50                 |
| “ per doz.....                |                      |                                             | 60                    | 70                   |
| Grenoble walnuts.....         | 11                   | 12                                          | 11                    | 12                   |
| Marbot walnuts.....           |                      | 11                                          | 12                    | 13                   |
| Bordeaux walnuts.....         |                      | 8                                           | 9                     | 10                   |
| Sicily filberts.....          | 8                    | 8½                                          | 8                     | 9                    |
| Naples filberts.....          | 10                   | 11                                          | 10                    | 11                   |
| Pecans.....                   | 8                    | 10                                          | 10                    | 11                   |
| Shelled Walnuts.....          | 20                   | 21                                          | 23                    | 25                   |

## SPICES

|                                                      | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pepper, black, ground, in kegs,<br>pails, boxes..... | 12                   | 15                                          | 12                    | 14                   |
| “ in 5-lb. cans.....                                 | 15                   | 16                                          | 14                    | 15                   |
| “ whole.....                                         | 11                   | 13                                          | 11                    | 13                   |
| Pepper, white, ground, in kegs,<br>pails, boxes..... | 20                   | 26                                          | 18                    | 24                   |
| “ in 5-lb. cans.....                                 | 20                   | 22                                          | 20                    | 26                   |
| “ whole.....                                         | 17                   | 25                                          | 17                    | 24                   |
| Ginger, Jamaica.....                                 | 20                   | 25                                          | 18                    | 25                   |
| Cloves.....                                          | 15                   | 20                                          | 14                    | 35                   |
| Pure mixed spice.....                                | 25                   | 30                                          | 25                    | 30                   |
| Cassia.....                                          | 25                   | 40                                          | 20                    | 40                   |
| Cream tartar, French.....                            | 25                   | 27                                          | 24                    | 25                   |
| “ best.....                                          | 28                   | 30                                          | 25                    | 30                   |
| Allspice.....                                        | 15                   | 17                                          | 13                    | 16                   |

## PETROLEUM

|                              | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian.....                | 12                   | 13                                          | 13½                   | 15                   |
| Sarnia water white.....      | 12                   | 13                                          | 15½                   | 16½                  |
| Carbon safety.....           | 17                   |                                             |                       | 17½                  |
| American water white.....    | 17                   | 17½                                         | 16½                   | 18                   |
| Pratt's Astral, in bulk..... | 18                   | 19                                          | 16                    | 19                   |

## COUNTRY PRODUCE

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Eggs, strictly fresh laid.....  | 17½                  | 18                                          | 15                    | 16                   |
| “ held.....                     | 15                   | 16½                                         | 12                    | 13½                  |
| Poultry—chickens, dressed.....  | *5                   | 8                                           | 30                    | 50                   |
| Geese, per lb.....              |                      |                                             | 70                    | 1 00                 |
| Ducks, per pair.....            | *8½                  | 9                                           | 50                    | 75                   |
| Turkeys, per lb.....            |                      |                                             | 10                    | 11                   |
| Game—Hares, per pair.....       |                      |                                             | 25                    | 30                   |
| Honey, comb, per doz.....       | 1 50                 | 1 75                                        | 80                    | 1 50                 |
| “ light color, 60-lb. tins..... | 7                    | 7½                                          | 6                     | 6½                   |
| “ 5 and 10-lb. tins.....        | 7                    | 8                                           | 7                     | 7½                   |
| “ buckwheat.....                | 5½                   | 6½                                          | 2                     | 3                    |

\* per pound.

## RICE, SAGO, TAPIOCA

|                      | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Rice—Standard B..... | 3 75                 | 3 90                                        | 3½                    | 3 62½                |
| Patna, per lb.....   |                      | 5                                           | 5½                    | 5                    |
| Japan.....           | 6                    | 6½                                          | 6½                    | 6                    |
| Imperial Seeta.....  | 5                    | 6                                           | 4½                    | 5                    |
| Extra Burmah.....    |                      | 4½                                          | 4½                    | 4                    |
| Java, extra.....     | 6½                   | 7                                           | 6                     | 6½                   |
| Sago.....            | 3½                   | 4                                           | 3½                    | 4                    |
| Tapioca.....         | 4                    | 4½                                          | 3½                    | 4½                   |

## SODA

|                                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Bi-carb. standard, 100-lb. keg..... | 2 25                 | 2 50                                        | 2 25                  | 2 50                 |
| Sal soda, per bbl.....              | 70                   | 75                                          | 80                    | 85                   |
| Sal soda, per keg.....              | 95                   | 1 00                                        | 95                    | 1 00                 |





ANOTHER POINTER.

# Brantford Prepared Corn

is manufactured from WHITE SOUTHERN CORN and PURE SPRING WATER, and is the whitest, purest and most delicate Prepared Corn that can be produced. Do you handle it?

## Lily White Gloss Starch

in 1-lb. packages and 6-lb. tins, is still a favorite with housekeepers.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

### FRUITS

|                                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                       |                      |                                             |                       |                      |
| Currauts, Provincials, bbls... | 4 1/4                | 5 3/4                                       | 6                     | 7 1/4                |
| " " 1/2-bbls                   | 4 1/4                | 6                                           | 6 1/2                 | 7 1/4                |
| " " Filiatras, bbls            | 4 1/4                | 6                                           | 6 1/4                 | 7 1/4                |
| " " 1/2-bbls                   | 4 1/4                | 6                                           | 6 1/4                 | 7 1/4                |
| " " cases                      | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| " " 1/2-cases                  | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| " " Patras, bbls               | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| " " 1/2-bbls                   | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| " " cases                      | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| " " 1/2-cases                  | 4 1/2                | 6 1/4                                       | 6 1/2                 | 7 1/4                |
| Vostizzas, cases               | 5 1/2                | 6                                           | 7                     | 8                    |
| Dates, boxes                   | 4                    | 5                                           | 6                     | 7                    |
| Figs, 4-crown                  |                      |                                             |                       |                      |
| " " 5-crown                    |                      |                                             |                       |                      |
| " " 7-crown                    |                      |                                             |                       |                      |
| " " 9-crown                    |                      |                                             |                       |                      |
| " " natural, bags              |                      |                                             |                       |                      |
| Prunes, Sphinx, B's            |                      | 7 1/2                                       | 10                    | 12                   |
| " " California, 40's           | 10 3/4               | 8 1/2                                       | 10                    | 12                   |
| " " 50's                       | 9 1/4                | 8                                           | 8 1/2                 | 9                    |
| " " 60's                       | 8 1/4                | 7 1/4                                       | 8 1/2                 | 9                    |
| " " 70's                       | 7 3/4                | 7                                           | 7 1/2                 | 8                    |
| " " 80's                       | 7 1/4                | 6 1/2                                       | 7                     | 8                    |
| " " 90's                       | 6 3/4                | 6                                           | 6 1/2                 | 7                    |
| Raisins, Valencia, off stalk   | 4                    | 4 1/4                                       | 5                     | 6                    |
| " " Fine off stalk             | 4 1/4                | 6                                           | 5 1/2                 | 6                    |
| " " Selected                   | 5 1/4                | 7                                           | 6                     | 7                    |
| " " Layers                     | 5 3/4                | 7 1/2                                       | 6 1/2                 | 7 1/2                |
| " " Sultanias                  | 8                    | 12                                          | 10                    | 12                   |
| " " Cal. L.M., 3-crown         | 7                    | 7 1/2                                       | 5 3/4                 | 6                    |
| " " 4-crown                    | 7 1/4                | 8                                           | 6 3/4                 | 7 1/2                |
| Domestic—                      |                      |                                             |                       |                      |
| Apples, dried, per lb          | 6 1/2                | 7                                           | 5                     | 6                    |
| " " evaporated                 | 9                    | 10                                          | 10                    | 10 1/2               |
| Cal. Evaporated Fruits—        |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes         | 9                    | 10                                          | 10                    | 11 1/2               |
| " " 25-lb. boxes               | 9                    | 16                                          | 12                    | 11                   |
| " " cartons                    | 13                   | 14                                          | 12                    | 13                   |
| Peaches, 25-lb. boxes          | 10                   | 12                                          | 9                     | 12                   |
| " " 1-lb. cartons              | 12                   | 13                                          | 12                    | 14                   |

### CANNED MEATS

|                             |        |        |        |        |        |        |
|-----------------------------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$1 75 |
| " " 2-lb. cans              | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   | 3 00   |
| " " 4-lb. cans              | 5 10   |        |        |        |        |        |
| " " 6-lb. cans              | 8 60   |        | 8 00   | 8 75   | 9 25   |        |
| " " 14-lb. cans             | 18 55  |        | 18 00  | 20 00  | 21 00  |        |
| Minced callops, 2-lb. can   | 2 60   |        | 2 60   | 2 75   | 2 80   |        |
| Lunch tongue, 1-lb. can     | 3 50   | 3 20   | 3 25   | 3 25   | 3 35   | 3 00   |
| " " 2-lb. can               | 6 70   | 6 75   | 7 00   | 5 80   | 6 00   | 6 50   |
| English brawn, 2-lb. can    | 2 30   | 2 75   | 2 80   | 2 75   | 2 80   | 2 75   |
| Camp sausage, 1-lb. can     |        |        | 2 50   | 2 50   |        |        |
| " " 2-lb. can               |        |        | 4 00   | 4 00   |        |        |
| Soups, assorted, 1-lb. can  | 2 00   |        | 1 50   | 1 40   | 1 50   |        |
| " " 2-lb. can               | 3 00   |        | 2 20   | 2 25   | 2 30   |        |
| Soups and Boull., 2-lb. can | 2 00   |        | 1 80   | 1 75   | 1 80   |        |
| " " 6-lb. can               |        |        | 4 50   | 4 25   | 4 50   |        |
| Sliced smoked beef, 1/2's   | 1 70   | 1 65   | 1 70   |        | 2 00   |        |
| " " 1's                     | 2 25   | 2 80   | 2 95   |        | 3 25   |        |

### COFFEE

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java | 27                   | 31                                          | 22                    | 30                   |
| Rio                 | 10                   | 11                                          | 7 1/2                 | 12                   |
| Plantation Ceylon   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico          | 24                   | 28                                          | 22                    | 25                   |
| Guatemala           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica             | 18                   | 22                                          | 15                    | 20                   |
| Maracabo            | 13                   | 15                                          | 13                    | 16                   |

### CANNED GOODS

|                            |        |        |        |        |        |        |        |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's                | \$ 90  | \$1 00 | \$0 95 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " " gallons                | 2 40   | 2 75   | \$2 25 | 2 50   | 2 40   | 2 50   | 3 25   |
| Blackberries, 2's          | 1 40   | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   |        |
| Blueberries, 2's           | 80     | 90     | 75     | 85     | 85     | 95     | 95     |
| Beans, 2's                 | 70     | 95     | 70     | 95     | 90     | 95     | 90     |
| Corn, 2's                  | 85     | 95     | 80     | 85     | 80     | 85     | 80     |
| Cherries, red, pitted, 2's | 2 00   | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 1 75   |
| Peas, 2's                  |        |        | 70     | 85     | 75     | 85     | 90     |
| " " sifted                 |        |        | 85     | 1 00   | 1 15   | 1 20   | 1 00   |
| " " extra sifted           |        |        | 1 00   | 1 25   | 1 30   | 1 40   | 1 15   |
| Pears, Bartlett, 2's       | 2 25   | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   | 2 50   |
| " " 3's                    | 2 10   | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   |
| Pineapple, 2's             | 2 50   | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 5 00   |
| Peaches, 2's               | 1 75   | 1 90   | 1 50   | 1 60   | 1 65   | 1 70   | 1 60   |
| " " 3's                    | 2 50   | 2 75   | 2 50   | 2 75   | 2 50   | 2 75   | 2 25   |
| Plums, green gages, 2's    | 1 50   | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   | 1 40   |
| " " Lombard                | 1 30   | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   | 1 40   |
| " " Damson, blue           | 1 10   | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   | 1 40   |
| Pumpkins, 3's              | 75     | 85     | 70     | 80     | 90     | 1 00   | 1 00   |
| " " gallon                 | 2 10   | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   |        |
| Raspberries, 2's           | 1 50   | 1 90   | 1 40   | 1 50   | 1 50   | 1 75   | 1 40   |
| Strawberries, 2's          | 1 50   | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   | 1 70   |
| Succotash, 2's             | 1 10   | 1 15   |        | 1 15   | 1 10   | 1 15   |        |
| Tomatoes, 2's              | 90     | 95     |        | 85     | 85     | 90     |        |
| Lobster, tails             | 2 50   | 2 95   |        | 2 50   | 2 50   | 2 60   |        |
| " " 1-lb. flats            | 2 75   | 3 00   |        | 3 00   | 1 25   | 1 30   |        |
| " " 1/2-lb. flats          |        |        |        | 1 60   |        |        |        |
| Mackerel                   | 1 30   | 1 35   | 1 30   | 1 35   | 1 20   | 1 25   |        |
| Salmon, sockeye, tails     | 1 15   | 1 25   | 1 35   | 1 30   | 1 20   | 1 25   | 1 20   |
| " " flats                  | 1 30   | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   |        |
| " " Horseshoe              | 1 20   | 1 25   | 1 40   | 1 50   |        | 1 25   |        |
| " " Clover                 | 1 20   | 1 45   | 1 50   |        |        |        |        |
| " " Leaf                   | 1 45   | 1 50   | 1 60   |        |        |        |        |
| " " Coboes                 | 95     | 1 00   | 1 15   | 95     | 1 00   | 95     | 1 15   |
| Sardines, Albert, 1/2's    | 20 1/4 | 21     | 20     | 21     | 20     | 21     |        |
| " " Sportsmen, 1/2's       | 11 1/2 | 12     | 12     | 12 1/2 | 12     | 12     |        |
| " " key opener, 1/2's      | 19     | 20     | 20     | 21     | 20     | 21     |        |
| " " other brands           | 10     | 11     | 10 1/2 | 11     | 16     | 18     |        |
| " " P. & C., 1/2's         | 16     | 18     | 18 1/2 | 23     | 10     | 11     |        |
| " " 1/2's                  | 23     | 25     | 23     | 25     | 23     | 25     |        |
| " " American, 1/2's        | 33     | 36     | 33     | 36     | 33     | 38     |        |
| " " Mustard, 1/2's         | 4      | 5      |        | 5      | 4      | 5      |        |
| " " 50 tins, per 100       | 9      | 11     |        | 11     | 10     | 11     |        |
| Fruit in glass jars        | 9 00   | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |        |
| Haddies                    |        |        | 1 10   | 1 20   | 1 00   | 1 10   |        |
| Kipperd Herrings           | 1 40   | 1 50   | 1 15   | 1 60   | 1 10   | 1 15   | 1 85   |
| Herring in Tomato Sauce    | 1 35   | 1 45   | 1 20   | 1 60   |        | 2 00   | 2 00   |



# BOND'S SOAP

..WILL..

**BRIGHTEN**  
EVERYTHING BUT  
**IDEAS**

**POLISH**  
EVERYTHING BUT  
**MANNERS**

**CLEANSE**  
EVERYTHING BUT  
**CLOTHES**

**BURNISH**  
EVERYTHING BUT  
**LEAD**

\$7.50 per case, containing 100 large 16-oz. Bars, to retail at 10 cts. each

\$3.75 " " " 100 half 8-oz. " " 5 cts. "

33 $\frac{1}{3}$  PER CENT. FOR THE RETAILER. A SAVING OF 60 PER CENT. FOR HIS CUSTOMER.

SAMPLES MAILED ON APPLICATION TO

**H. B. MUIR & CO.**

Sole Selling Agents for Canada, 1 St. Helen Street, MONTREAL

Toronto Office: 18 Victoria Street, TORONTO

## MANITOBA MARKETS.

WINNIPEG, Oct. 3, 1898.

THE continued wet weather of the past few days, which is general throughout the country, is having a damaging effect on wheat, both in stook and in stack, and considerably marring the prospect of our otherwise fine crop. Very little threshing has been done, and, as the farmers who have threshed are in almost every case holding for higher prices, scarcely any wheat is being actually sold. What little has been sold is from the eastern part of the Province. So far, nothing has been done in the western part or in the Territories. Only about one-third of the wheat threshed will grade No. 1 hard, and, if the wet continues, this proportion is likely to decrease rather than increase. Prices have been held far above export value, presumably on account of the scarcity of wheat, but, within the past few days, Ontario demand appears to be satisfied, and this is rapidly bringing prices in the country down to an export basis. All these things combine to make the farmers hold. The banks complain that money for wheat has not yet even begun to move out to country points.

Grocery business continues steady, but rather quiet. The volume of business is about the same as at this time last year. Owing to the slow movement of wheat there is not likely to be any great increase of activity for some little time. In produce, things are quiet and without much movement, though prices are well sustained.

EVAPORATED FRUITS—New evaporated apples have arrived and are selling at 9 to 9½c. New apricots are moving more freely. The price is high, at 15 to 15½c. per lb.

CANNED GOODS—Tomatoes, corn and peas are moving briskly; tomatoes, \$2.10 to \$2.25, according to brand, and corn and peas, \$1.80 per case. Strawberries, \$3 to \$3.10; raspberries, \$2.75; 3-lb. peaches, \$5 to \$5.25; 2-lb. do, \$2.75 to \$3.25. Canned meats are somewhat easier. Corned beef, \$2.90 to \$3; lunch tongue, \$5.80 to \$6; brawn, \$2.75; pigs feet, \$2.50. These are the lines of canned goods moving most freely at the present time.

DRIED FRUITS—New Valencia raisins are in. Early shipments are held at \$2. per box. Later shipments \$1.50 to \$1.75, according to grade of fruit. Currants, new stock, have not arrived, and old stock are almost cleaned up.

TEAS—Japans continue to arrive, and the advance of fully 3c. per lb. on lower grades is still maintained.

COFFEE—No movement in this market. Rios (green) 8½ to 9½c.

FISH—There seems to be a shortage in Labrador herrings, and dealers here are experiencing difficulty in getting orders filled.

CEREALS—New rolled oats are quoted at \$1.70 to \$1.75. Millers complain that oats are not offering in sufficient quantities to keep their mills going at full capacity, and, they think that unless the supply increases rapidly that these figures will not be maintained.

EGGS—Eggs have advanced another cent per dozen and are now worth 16c. Winnipeg.

BUTTER—Is advancing slightly, owing, rather to the reluctance of creamery men to sell rather than any increase of values.

Sales were made this last week at 19½ to 20c. factories. Dairy butter 13 to 13½c.

CHEESE—Movement slow, 9c. for large, 9½c. for small.

GREEN FRUIT—Market well supplied. All later shipments of B.C. fruits are coming forward in good condition. Quinces are on the market, but the supply is short; price 75c. for 20 lb. basket. Ontario tomatoes, 50c. for 20 lb. basket; Ontario pears, 20 lb. basket, 50c.; 15 lb. basket 40c.; sickle or pickling pears, 35c.; grapes, Ont. Concords, 25c.; Niagara, 30c.; tokays, \$2.50, and muscats, \$2.50 per 20 lb. crate. Lemons, \$7 per case; oranges \$3.50 to \$4, according to size and variety; apples, \$2.75 to \$3; snow apples, \$3.50; Cape Cod cranberries, \$8.50; sweet potatoes \$5 per barrel.

## CHEESE MARKETS.

Perth, Ont., Sept. 30—1,500 boxes white September boarded; all sold; 9¼c. ruling price.

Chesterville, Ont., Sept. 30—785 boxes colored, 100 boxes white boarded; 9¼c. offered for white, 9 3-16c. for colored; only 28 boxes sold.

Ottawa, Sept. 30—1,518 boxes boarded; all but 90 boxes sold at 9¼c.

Shelburne, Ont., Sept. 30—3,195 boxes September and October boarded; highest bid, 9¼c.; no sales.

South Finch, Ont., Sept. 30—904 boxes white and 891 boxes colored boarded; 324 sold at 9¼c.; same figure refused for the remainder.

Kemptville, Ont., Sept. 30—All sold at 9¼c.

London, Ont., Oct. 1—630 boxes August and 1,570 boxes September offered; 150 August sold at 8 9-16c.; 100 September at 9c.

Cowansville, Que., Oct. 1—1,847 boxes boarded; 686 boxes sold at 9 1-16c.

Cornwall, Ont., Oct. 3—1,307 white and 144 colored offered; all sold at 9¼c.

Belleville, Ont., Oct. 4—620 boxes boarded; no bids.

Ingersoll, Ont., Oct. 4—1,745 boxes offered; 8¼c. highest bid; no sales.

Madoc, Ont., Oct. 4—1,270 boxes boarded; 9c. bid; no sales.

EXTRACTED CLOVER HONEY IN 6 AND 12-LB. pails (Lacquered and Labeled) F.O.B., Perth, Ont., 7½c. per lb., Amber, 6½c., Buckwheat, 5½c. F. P. Clare, Rideau Centre, Ont. (40)

## SITUATION VACANT.

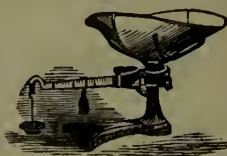
THE PURE GOLD MANUFACTURING CO., want a first-class traveller in Western Ontario. Must have good connection. None other need apply. 31 Front Street East, Toronto. (40)

Established 1851

WILSON'S  
MONEY WEIGHT  
SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.



Write us for particulars

C. WILSON &amp; SON

69 Esplanade St., TORONTO, ONT.

## WHY WORK 12 HOURS A DAY



for small wages when you can make double the money in half the time, either at home or on the road, by writing to

G. Marshall &amp; Co.

Tea Importers, London, Ontario. (40)

## White Swan

is manufactured from the Best Ingredients—acknowledged by leading medical experts to make the most wholesome

## Baking Powder

SMITH &amp; SCOTT, Mfrs.

6 and 8 Bay St.

TORONTO

Supplied through the trade.

BUY

## Star Brand

COTTON  
CLOTHES  
LINES

—AND—

COTTON  
TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.



EVERYBODY PLEASED

WHEN X RAY SEEDER IS USED

WALTER WOODS &amp; CO.,

HAMILTON.



We are the only firm in Montreal who can sell

# "LA BRUYERE" Brand of Vinegar

In 1 Gallon and 2 Gallon Demi-johns.

Put up by M. Lefebvre & Co.

We have but a few hundred demi-johns of this choice Vinegar, and want to dispose of them before cold weather comes.

Look up your stock, and if you want any, write us. We have the right prices for you.

---

## WE CAN QUOTE LOW AND DELIVER AT ONCE

Canned Tomatoes, "LOG CABIN" Brand.

Canned Tomatoes, "LITTLE CHIEF" Brand.

Canned Tomatoes, "THISTLE" Brand.

Canned Tomatoes, "VICTORIA" Brand.

Canned Corn, "LOG CABIN" Brand.

Canned Corn, "LITTLE CHIEF" Brand.

Canned Corn, "WEST LORNE" Pack.

Canned Corn, "VICTORIA" Brand.

Canned Peas, "DELHI CANNING CO'S" Brand.

Canned Peas, "PURE FOOD CANNING CO'S" Brand.

Canned Peas, "LITTLE CHIEF" Brand.

OUR PRICES AS USUAL ARE LOW.

---

## WE HAVE A FEW PACKAGES LEFT OF OUR FIRST CONSIGNMENT OF FRUITS

½-Cases of FILIATRAS Currants.  
ROGERS Valencia Raisins, Fine  
Off-Stalk.

ROGERS Valencia Raisins, Selected.  
ROGERS Valencia Raisins, 4-Crown  
Layers.

— ALSO —

MALAGA RAISINS, "Countess," "Duchess," "Princess" Brands.

WRITE FOR PRICES. WE CAN QUOTE LOW.

---

# LAPORTE, MARTIN & CIE.,

WHOLESALE GROCERS, MONTREAL

### AMONG THE RETAILERS.

#### Honey Displays.

The market reports state that there has been an unusual production of honey throughout Ontario this season, and that prices for comb honey will likely be about 2c. per section, and light color, in tins, about ½c. per lb. cheaper than last year. This being the case, it is reasonable to presume that a good demand can be created for honey by wise and energetic pushing. Michie & Co., Toronto, have in their window, this week, a display which may offer suggestions to any desiring to push the sale of this article. At the background of the window is built a wall of clover comb honey in sections. This wall is built with small square holes or windows in which are placed samples of clear clover honey in glasses. In the centre of the window a large stand has been constructed which gives an excellent display of the large variety of glasses in which the honey is put up. The make-up of this stand is simple. Four large glasses of equal size have been placed as pedestals on the top of which is placed a plate-glass shelf. Shelves such as this are placed one above the other, each one being slightly smaller than the one beneath it. On every part of the stand is arranged honey in large and small glass sealers, in glass tumblers, cups and jugs of all shapes and sizes. In front and to the

side of this stand, strained honey in glasses and tins are arranged on the floor of the window. The effect of the whole display is to cause a desire to have some of this toothsome delicacy on the home table, and cannot fail to increase its sale. In cases where the demand cannot be as large as in this case, a smaller display would be just as effective if nicely arranged.

THE RAMBLER.

### A PYRAMID OF POWDER.

The Snow Drift Baking Powder Company has again presented one of its unrivalled displays in Industrial Hall. This attractive exhibit is a demonstration of the power of little things, consisting, as it does, of a handsome pyramid, built up from box to apex, of boxes, cans, bottles and jugs, containing the various goods manufactured by this firm. The essence and extracts give a ruddy glow of color to the structure, and the spicy odors of cinnamon and clover, allspice and nutmeg, pepper and ginger, greet the nostrils from afar.

The world-famed "Snow Drift" baking powder naturally forms a major part of the exhibit. In other brands, the "Dominion" follows first, while the "Polar Star," "Empress," and "Crystal," are all standard makes in cheaper lines, having an

immense sale and a reputation for unvarying excellence. Only last week the firm received an order for one and a half tons of "Snow Drift" powder for Cascade, B.C., which speaks loudly of the fame that has been gained by this particular brand. In mustard, there is sufficient to poultice all the pains of the populace, or, if so preferred, to season the sandwiches of the nation. The brands are the favorite "D.S.F." and the cheaper "Durham." One wonders why any importations in these lines should be found in our city, when we have so excellent a supply at our own door.

Coffee is another specialty that is largely handled by this firm, while birdseed and similar goods are also to be noticed in large quantities.

The exhibit is in charge of Mr. Roberts, of the company, who must find much gratification in the encomiums that are showered upon his artistic and elaborate display, by every passing visitor.—Brantford Expositor.

One of the largest apple shippers in Waterloo county, Ont., this year, is George Hasenpflug, of Waterloo. He has already shipped 1,500 barrels of eating apples, and expects, before the season is over, to increase this amount to 10,000 barrels. Besides this he will ship a similar amount, for evaporating purposes, to United States points.

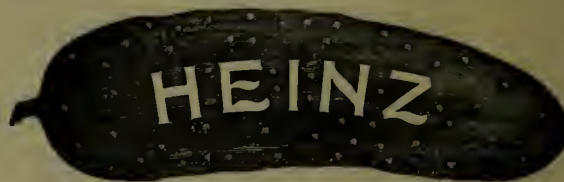
## Highest Quality and Absolute Purity

is found in



It makes friends and helps business.

**THE T. D. MILLAR CHEESE CO.**  
Ingersoll, Ont.



## Pickles.

Our new crop, 1898 pickles are now ready. Uniform size, count guaranteed, and packed in our best pickling vinegar. Try a package.

Others of our Popular Specialties are:

Tomato Chutney      Evaporated Horse Radish  
Tomato Ketchup      Tomato Soup  
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

**MEDALS--**  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE  
always bear this  
Keystone trade-mark.*





***Grocers  
who are in  
business to  
make money***



usually handle the goods that are most sought after, the ones their customers ask for, and for which they always receive repeat orders.

---

That is why nearly every grocer and general storekeeper in Canada and the United States is handling, and always will handle,

**Ceylon and Indian Teas.**

## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, Inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**F**REDERICK EICKHOFF, general merchant, New Westminster, B.C., is offering 50c. on the dollar.

Firmin Letourneau, grocer, Quebec, has assigned.

W. E. Colville, grocer, St. John, N.B., is reported to be away.

Jules I. Pouliot, general merchant, L'Islet, Que., is offering 60c. on the dollar.

T. D. Rankin, general merchant, Dover Centre, Ont., has assigned to Peter Rutherford.

A. S. Leach & Co., grocers, Carleton Place, Ont., have assigned to John McPherson.

#### SALES MADE AND PENDING.

Thomas Culbert, general merchant, Merrickville, Ont., is advertising his business for sale.

The stock, etc., of the estate of J. C. W. Boyd, grocer, Kincardine, Ont., is advertised for sale by tender.

W. G. Nelson, grocer, St. Stephen, N.B., is advertising his stock for sale, in order that he may close his business.

The stock of R. J. Tinning, general merchant, Regina, N.W.T., has been sold to Ruth E. Tinning and J. G. Gilroy at 65c. on the dollar.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Levesque & Pichette, grocers, Montreal, have dissolved.

Raymond & Daoust, grocers, Montreal, have dissolved.

Davis & Fraser have opened out in business as pork-packers, in Halifax.

Monnette & Pothier, cheese factory owners, Ste. Gertrude, Que., have dissolved.

Frechette & Bros. have registered partnership, as general merchants, in Westbury, Que.

Lambert & Cie. have registered partnership, as general merchants, in Wolfestown, Que.

Gladwin Bros., general merchants, Little River, N.S., have dissolved, A. H. Gladwin continuing.

Mitchell & McLean, general merchants, Old Bridgeport, N.S., have dissolved, J. A. Mitchell continuing.

Henri and Joseph Turcotte have registered partnership under the style of Turcotte & Frere, grocers, Montreal.

Layton & McDormand, general merchants, Great Village, N.S., have dissolved partnership, L. E. Layton continuing.

John W. and C. E. Sproul have entered into a new co-partnership, under the old style of John W. Sproul & Co., fish dealers, Canso, N.S.

#### CHANGES.

H. T. McCoubrey has closed up his business as grocer in St. John's, Nfld.

J. L. Hould, general merchant, is commencing business in Gentilly, Que.

N. McDonald, grocer, Stratford, Ont., has been succeeded by John Fisher.

T. A. Shaw, general merchant, Keewatin, has sold out to H. W. Ecklin.

J. E. Klager, grocer, Ridgeville, Ont., has been succeeded by F. C. Williams.

Rossiter & Co., general merchants, Shakespeare, Ont., have sold out to Herold Bros.

The Huyck Mercantile Co., general mer-

chants, Colborne, Ont., have sold out one of their stores to Coxall & Son.

C. B. Helchey has opened out as general merchant in Tangier, N.S.

A. Simpson, general merchant, Stonewall, Man., has sold out to Stratton Bros.

W. E. G. Brown, general merchant, Thorburn, N.S., has moved to Trenton, N.S.

John W. Trevethick, grocer and dry goods dealer, Crediton, Ont., is moving to Brinsley, Ont.

John W. Corbin, general merchant and hotelkeeper, Tangier, N.S., has moved to Chester, N.S.

Louis Oliver has registered as proprietor of the firm of Prosper Oliver, grocer, Sherbrooke, Que.

McKinnon & Co., general merchants, Napinka, Man., have been succeeded by Temple & Boulton.

Wm. P. Scarfe has registered as proprietor of W. P. Scarfe & Co., commission merchants, Montreal.

W. R. Ross has registered as proprietor of the firm of W. R. Ross & Co., commission merchants, Montreal.

J. H. Armear, general merchant, Commercial Cross, P.E.I., has closed up his business and left that place.

Charles Des Barres, general merchant, Joggins, N.S., has registered consent for his wife, Sarah E., to do business in her own name.

#### FIRES.

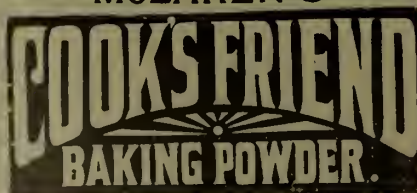
Godwin Purcell, general merchant, Douglas, B.C., is reported burned out.

#### DEATHS.

Didace I. Lachance, grocer, Montreal, is dead.

Oliver Leduc, sr., grocer, St. Angele De Laval, Que., is dead.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE  
TOBACCO  
CO.**

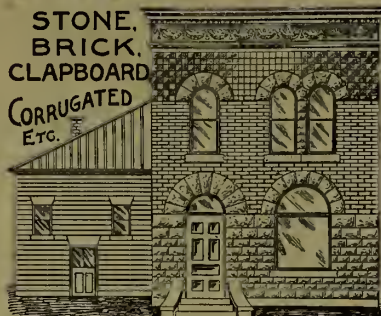
... Granby, Que.

See Prices Current

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

## STEEL SIDING

STONE.  
BRICK.  
CLAPBOARD  
CORRUGATED  
ETC.



For

Stores, Houses, Halls,  
Barns, Sheds, Churches.  
Entirely water, wind, storm  
and fire proof. Will last  
100 years and always look  
well.

Cheaper than matched Lum-  
ber. Shipped from factory  
all ready to apply. Fully  
illustrated catalogue sent  
on request.

The  
PEDLAR METAL ROOFING CO.  
Oshawa, Ont.

## FANCY

INDIA BRIGHT  
JAVA

ROYAL

JAPAN GLACÉ

POLISHED

IMPERIAL SEETA

IMPERIAL GLACÉ

D. W. ROSS CO.  
Agents

MOUNT  
ROYAL  
MILLS

## RICES



## THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

**W. P. DOWNEY**

Sole Agent for Canada.

20-20 1/2 St. Peter Street, MONTREAL, P.Q.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**

34 Yonge St., TORONTO

THE FRAGRANT...

## "MAGNOLIA"

## CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

**GEORGE FOSTER & SONS**

BRANTFORD, ONT.



ASK FOR

**MOTT'S**

## HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**W** H. GILLARD & CO. have now in stock Trenor's finest selected • Valencias, "Blue Eagle" brand, which are the finest quality, that firm state, they have seen for years. Also in store, fine Amalias currants, which show excellent value.

The Pure Gold Mfg. Co. is putting up a new fancy line of olives and capers.

H. P. Eckardt & Co. are quoting C. & B. peels, in wood or tin boxes, to arrive.

Balfour & Co., Hamilton, are already receiving repeat orders for "Tartan" tea.

Quotations for Sultanas can be obtained now from Laporte, Martin & Cie, Montreal.

Dixon's "Carburet of Iron" stove polish is having a large sale with W. H. Gillard & Co.

H. P. Eckardt & Co. have just received a shipment of Gray's orange and lemon peel.

The Pure Gold Mfg. Co. has been appointed agent for the Enterprise Coffee Mills.

Perkins, Ince & Co. have received into stock a shipment of "Cucuta" Maracaibo coffee.

Crushed Java coffee, in 10 and 25-lb. tins, is being offered by H. P. Eckardt & Co.

Warren Bros. & Co. are in receipt of a shipment of Gray's candied peels (orange, lemon and citron).

Perkins, Ince & Co., last week, received a shipment of China green teas, consisting of about 20 different lines.

As usual, Lucas, Steele & Bristol are to the fore with their Labrador herrings. They have got the genuine article.

Warren Bros. & Co. have a line of seeded muscatel raisins in stock which can be retailed at 10c. per lb.

An assortment of Seely's extracts is kept by Lucas, Steele & Bristol; leading city grocers report well of them.

The Pure Gold Mfg. Co. reports that its sales of jelly powder are creeping into thousands of dozens weekly.

Lucas, Steele & Bristol are delivering new scaled herrings this week. They also offer very fine codfish in quintals.

The Eby, Blain Co., Limited, state that, while they will be unable to supply the entire quantity of "Anchor" and "Horse-shoe" salmon ordered by their customers,

they will complete delivery in each and every case with other brands, which, they claim, are equally well-known, of choice sockeye fish.

H. P. Eckardt & Co. are quoting prices on new Filiatra and Patras currants, half-cases, for immediate delivery.

Laporte, Martin & Cie. are quoting nuts, prunes and figs to arrive in November. Price has been cut as low as possible.

The "Golden Tipped" Ceylon teas offering by Lucas, Steele & Bristol, were packed on the estate in Ceylon for them.

George Foster & Sons have now in stock full lines of Aylmer and Delhi canned vegetables, on which they are quoting close figures.

"Vin St. Lehon," a natural tonic wine, is now on the market. Laporte, Martin & Cie, Montreal, are the sole agents for the Dominion.

Northrup & Co., Esplanade west, Toronto, report that their raisin seeders are now working at full capacity and doing splendid work.

George Foster & Sons have on hand first consignments of Arguimbau's and Trenor's Valencias; also new currants, the latter being an exceptionally fine sample.

T. A. Lytle & Co. are making provision for a big season in their "Sterling" brand goods, which they report have met with decided success in every Province of the Dominion.

A late consignment of Gillard's new pickle and Gillard's new sauce has just been received by W. H. Gillard & Co., and they are now prepared to fill orders for that delicious relish.

T. Kinnear & Co. have to hand, this week, a shipment of their "Goat" brand Japan tea in half chests. Within a few days this lot will be sent out to stores—the firm's customers.

The sales of fragrant "Magnolia" Ceylon tea are reported by George Foster & Sons to be steadily increasing since it has been placed on the market, repeat orders being received continually.

As the season is now close at hand for molasses, when requiring don't forget to communicate with George Foster & Sons, or see samples in hands of their travelers. They offer, they report, extra value just at present.

With the advent of fall weather, The Eby, Blain Co., Limited, report an active demand for their crushed Java and Mocha coffee, Bensdorf's "Royal Dutch" cocoa, and "Kolona" pure Ceylon tea, sales of the latter especially being so heavy as to require working overtime of the staff to fill orders.

## STILL THEY COME.

Another prominent British manufacturer has awoke to the fact that Canada has a market worth looking after. The firm referred to is the manufacturer of Hudson's soap. This soap has been before the British public for the past 50 years, and for many years the goods have been well known in every other British possession.

It is a soap powder, and is put up in new packages of six packets each, all to retail for 15c. It can be used for any washing purposes, and, it is claimed, that it does not have any smell, which is a great point over some powders.

Their Canadian office is at 34 Chaboillez Square, and J. Humphrey Parker, their representative, is busy calling upon the wholesale and retail trade in the city, after which it is their intention to sample all the cities in Canada.

## A NEW TEA FIRM.

The Tower Tea, Limited, one of the largest packet tea firms in Great Britain, has opened a branch in Canada, under the management of H. B. Hungerford, an old and reliable teaman. The offices and ware-rooms are at 318 St. Paul street, Montreal.

The Misses Collins have opened out as grocers and dealers in glassware, chinaware, etc., in Mr. Boisbery's block, Oshawa, Ont.

## YOU GET BETTER RESULTS AT LESS EXPENSE

When you cover a building with our

# Sheet Steel Pressed Brick.



It makes a uniformly handsome finish—is dry, warm, fireproof and durable—and can be applied very easily and quickly.

Figure it out and serve your own interest by deciding in its favor.

We will gladly send you all details of information.

## Metallic Roofing Co.

Limited

1180 King St West. . . . Toronto.



# To Clear our Stock of ODD LINES

We offer the following  
exceptional inducements

For October:

## Bryant & May's Wax Vestas and Tapers

25 Varieties - - - 25 per cent. off list.

## Rowntree's Elect Cocoa

|                              | REGULAR PRICE. | TO CLEAR. |
|------------------------------|----------------|-----------|
| 1-2 lb. tins, per doz. - - - | \$4.60         | \$3.50    |
| 1 lb. tins, per doz. - - -   | 8.70           | 6.50      |
| 10 lb. tins, per lb. - - -   | .70            | .50       |

## Mackay's Edinburgh Gelatine

|                                |      |      |
|--------------------------------|------|------|
| 1 oz. Packages, per doz. - - - | 1.00 | .70  |
| 2 oz. Packages, per doz. - - - | 2.00 | 1.40 |

## Stauffer's Concentrated Foods

|                                            |      |      |
|--------------------------------------------|------|------|
| Soup Tablets, per box of 12 tablets - - -  | .60  | .40  |
| Cake Tablets, per box of 12 tablets - - -  | .60  | .40  |
| Bread Tablets, per box of 12 tablets - - - | .60  | .40  |
| Plum Pudding, per box of 12 tablets - - -  | .60  | .40  |
| Infants' Food, per doz. - - -              | 4.50 | 3.00 |

## Jonas-Hanart (Brussels)

|                                              |      |      |
|----------------------------------------------|------|------|
| Finest Olive Oil, 1-2 litres, per doz. - - - | 5.00 | 4.00 |
|----------------------------------------------|------|------|

## Billard's French Tapioca

|                |      |     |
|----------------|------|-----|
| Per doz. - - - | 1.00 | .60 |
|----------------|------|-----|

## Carr's Sugar Wafers—Assorted

|                            |      |      |
|----------------------------|------|------|
| Small Tins, per doz. - - - | 3.35 | 2.25 |
|----------------------------|------|------|

## Marshall's Prepared Barley

|                                        |      |     |
|----------------------------------------|------|-----|
| 1 lb. tins, per doz. - - -             | 1.30 | .75 |
| FAROLA, 1 lb. packages, per doz. - - - | 1.60 | .90 |

These special prices will hold only during this month, and are  
subject to goods being in stock when order arrives.

THE ...

# GREIG MANUFACTURING COMPANY

MONTREAL.

**TOP  
QUALITY**



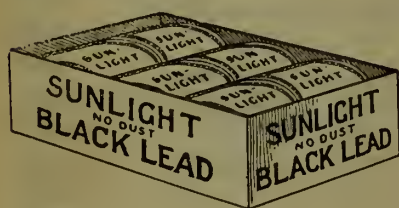
**Rose & Laflamme,**



**BOTTOM  
PRICE**



**Montreal.**



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**

## *Eddy's Standard*

Automatic, Self-opening, Square-bottomed

## *Grocery Bags*

Are now offered in

## *Open Competition*

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

# THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,  
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. John's, Nfld.



Everyone who has tried them says :

## Southwell's

**Kentish Jams, Jellies  
and Marmalades**



are the finest in  
the land.

They keep old  
customers and  
make new ones.

## Rae's Finest Sublime Olive Oil

for the table is  
par excellence

**THE SALAD OIL  
OF THE DAY.**

A trial will con-  
vince you of its  
superiority.



**FRANK MAGOR & CO., 16 St. John Street, MONTREAL**  
Agents for Canada.

## Current Market Quotations for Proprietary Articles.

Oct. 6 1895.  
Quotations for proprietary articles, brands,  
etc., are supplied by the manufacturers or  
agents, who alone are responsible for their  
accuracy. The editors do not supervise them.  
If a change is made, either an advance or de-  
cline, it is referred to in the market reports  
as a matter of news, whether manufacturers  
request it or not.

### BAKING POWDER. PURE GOLD.

|                                                   |                 |
|---------------------------------------------------|-----------------|
| 3 oz. cans, 4 and 6<br>doz. in case               | 88              |
| 4 oz. cans, 4 and 6<br>doz. in case               | 95              |
| 6 oz. cans, 2 and 4<br>doz. in case               | 1 40            |
| 8 oz. cans, 2 and 4<br>doz. in case               | 1 80            |
| 12 oz. cans, 2 and 4<br>doz. in case              | 2 70            |
| 16 oz. cans, 2 and 4<br>doz. in case              | 3 60            |
| 2 1/2 lb. cans, 1 and 2<br>doz. in case           | 9 40            |
| 4 lb. cans, 1 doz. in case                        | 14 40           |
| 5 lb. cans, 1 doz. in case                        | 18 00           |
| Cook's Friend—<br>Size 1, in 2 and 4 doz. boxes   | \$ 2 40         |
| " 10, in 4 doz. boxes                             | 2 10            |
| " 2, in 6 "                                       | 80              |
| " 12, in 6 "                                      | 70              |
| " 3, in 4 "                                       | 45              |
| Pound tins, 3 doz. in case                        | 3 00            |
| oz. tins, 3 "                                     | 2 40            |
| oz. tins, 4 "                                     | 1 10            |
| lb. tins, 1/2 "                                   | 14 00           |
| Diamond—<br>1 lb. tins, 2 doz. in case            | per doz. \$0 75 |
| 1/2 lb. tins, 3 "                                 | 90              |
| 1/2 lb. tins, 4 "                                 | 60              |
| THE F. F. DALLEY CO.                              |                 |
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.<br>cases  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz.<br>cases | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases                     | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz.<br>cases | 0 55            |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

### JERSEY CREAM BAKING POWDER.

|                      |      |
|----------------------|------|
| size, 5 doz. in case | 40   |
| 1/2 " 4 " "          | 75   |
| 1/4 " 3 " "          | 1 25 |
| 1/2 " 2 " "          | 2 25 |

### SNOW DRIFT BAKING POWDER.

|                              |                |
|------------------------------|----------------|
| 1/2 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 1 " 2 " "                    | 2 00           |
| 3 " 1 " "                    | 6 50           |
| 5 " 1/2 " "                  | 10 00          |
| 10 lb. boxes                 | per lb. 16     |
| 35 lb. pails                 | 16             |

### BLACKING.

|                       |                  |
|-----------------------|------------------|
| P. G. FRENCH BLACKING |                  |
| No. 4, 1/4 grs. bxs.  | per gross \$4 00 |
| " 6, 1/4 " "          | 4 50             |
| " 8, 1/4 " "          | 7 25             |
| " 10, 1/4 " "         | 8 25             |
| " 10, Jet Enamel      | 8 25             |

### THE F. F. DALLEY CO.

|                                          |        |
|------------------------------------------|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " " "                      | 3 60   |
| No. 3 " " "                              | 4 50   |
| per doz.                                 |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " " "                             | 9 00   |
| Vucan Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

### THE ALPHA CHEMICAL CO.

|                                  |                   |
|----------------------------------|-------------------|
| Shoe Dressing—in 1/4 gross cases | Per Gross \$22 00 |
| French Oil in 3-do. cases        | \$ 22 00          |
| Reliable Shoe Dressing           | 9 00              |
| Eclipse Combination tan          | 12 00             |

|                                         |                 |
|-----------------------------------------|-----------------|
| Moody's Ox Blood                        | per gross 12 00 |
| " Chocolate                             | 12 00           |
| Alpha Chemical Co.<br>French Castor Oil | 9 00            |
| Alpha Chemical Co.<br>Refined Sweet Oil | 9 00            |
| Alpha Chemical Co.<br>Turpentine        | 7 80            |
| Moody's Non-Corro-<br>sive Inks         | 4 50            |
| Shoe Blacking—in 1/4 gross cases        | 9 00            |
| Reliable French Blacking, No. 5         | 4 50            |

|                                      |      |
|--------------------------------------|------|
| United Service<br>Blacking No. 4     | 8 00 |
| United Service<br>Blacking No. 1 1/2 | 4 25 |
| Patent Leather<br>Polish No. 1 1/2   | 9 00 |
| Waterproof<br>Dublin No. 4           | 9 00 |

|                          |                |
|--------------------------|----------------|
| Alpha Metal Polish No. 2 | per gross 9 00 |
|--------------------------|----------------|

### Stove Polish—

|                                  |       |
|----------------------------------|-------|
| Quickshine<br>Polish             | 9 00  |
| Electric Crown<br>Paste          | 8 00  |
| Electric Crown<br>Lead Bar       | 7 80  |
| Patent Stove Polish—             |       |
| Sunlight Lead Bar 6's            | 2 25  |
| Packed in 1/2 gross cases        |       |
| Sunlight Liquid, 1/2 gross cases | 10 80 |
| Moody's Black<br>Lead 3's        | 4 25  |
| 1/2 gross case                   |       |
| Reliable Stove<br>Pipe Varnish   | 14 40 |
| 6-oz. bottles                    |       |
| Quickshine Pipe Varnish          | 12 00 |
| 1/4 gross cases                  |       |
| pressed op tins.                 |       |

### BIRD SEEDS

|                                          |          |
|------------------------------------------|----------|
| BART. COTTAM & CO.                       |          |
| Cottams, with Patent Bird Bread          | 0 07     |
| Warbler, with Song Restorer              | 0 05 1/2 |
| Belgian, with Bird Improver              | 0 05 1/2 |
| International, with Bird Treat           | 0 05 1/2 |
| German X, with Cuttlefish Bone           | 0 04 1/2 |
| German, with Cuttlefish Bone             | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases      | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case      | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case       | 0 03     |
| THE F. F. DALLEY CO.                     |          |
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| 5c. 48 "                                 | 0 03     |

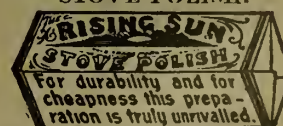
### BLUE.

|                                   |                |
|-----------------------------------|----------------|
| KEEN'S OXFORD.                    |                |
| Per lb.                           | per lb. \$0 17 |
| In 10 box lots or case            | 0 16           |
| Reckitt's Square Blue, 12-lb. box | 0 17           |
| Reckitt's Square Blue, 5 box lots | 0 16           |

### BLACK LEAD.

|                                                                                 |      |
|---------------------------------------------------------------------------------|------|
| Reckitt's, per box                                                              | 1 15 |
| Box contains either 1 gro., 1 oz.<br>1 1/2 ; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

### STOVE POLISH.



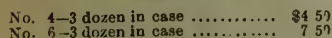
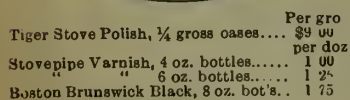
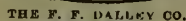
|                                               |         |
|-----------------------------------------------|---------|
| Per gross                                     |         |
| Rising Sun, 6 ounce oaks, half-gross<br>boxes | \$ 8 50 |
| Rising Sun, 3 ounce oaks, gross<br>boxes      | 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes         | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes          | 5 00    |



# Benson's Canada Prepared Corn

MANUFACTURED BY

# The Edwardsburg Starch Co., Limited, Cardinal, Ont.



BOECKH BROS. &amp; COMPANY.

| Carpet Brooms—          |                | net.   |
|-------------------------|----------------|--------|
| "Imperial," extra fine, | 8, 4 strings.. | \$3 50 |
| "                       | 7, 4 strings.. | 3 30   |
| "                       | 6, 3 strings.. | 3 10   |
| "Victoria," fine, No.   | 8, 4 strings.. | 3 10   |
| "                       | 7, 4 strings.. | 2 90   |
| "                       | 6, 3 strings.. | 2 90   |
| "Standard," select,     | 8, 4 strings.. | 7 85   |
| "                       | 7, 4 strings.. | 2 70   |
| "                       | 6, 3 strings.. | 2 40   |
| "                       | 5, 3 strings.. | 2 20   |

## CHEWING GUM.

ADAMS & SONS CO.

|                                                              |        |
|--------------------------------------------------------------|--------|
| Tutti Frutti (in glass jar) 35 c. bars                       | \$1 20 |
| " " (in cream pitcher) 35 c. bars                            | 20     |
| " " (in sugar bowl) 35 c. bars                               | 25     |
| " " (in glass jar) 115 c. pkgs.                              | 1 75   |
| Pepsin Tutti Frutti (in glass jar) 115 c. packages           | 3 75   |
| Tutti Frutti, 23 c. packages                                 | 0 75   |
| Round Pepsin, 50 c. packages                                 | 1 00   |
| Red Regatta, 150 c. bars and pkgs.                           | 15 00  |
| Cash Box, 160 c. bars                                        | 6 00   |
| Tutti Frutti Show Case, 180 c. bars and packages             | 6 00   |
| Variety Gum (with book in each box) 150 c. pieces            | 1 00   |
| Banner Gum (English or French wrappers) 115 c. pieces        | 0 75   |
| Clarification Gum (English or French wrappers) 115 c. pieces | 0 75   |
| Mexican Fruit, 35 c. bars                                    | 1 20   |
| Sappota, 150 c. pieces                                       | 0 90   |
| Orange Sappota, 150 c. pieces                                | 0 75   |
| Banana Jack, 115 c. pieces                                   | 0 75   |
| Red Regatta, 150 c. bars                                     | 0 75   |
| Magic Trick, (English or French wrappers) 115 c. pieces      | 0 75   |

| SILVERINE.            |            |
|-----------------------|------------|
|                       | Per gross. |
| No. 4.-5c. size.....  | 33 85      |
| No. 6.-8c. size.....  | 5 50       |
| No. 8.-10c. size..... | 6 60       |

## CHOCOLATES & COCOAS.

|                                          |        |         |
|------------------------------------------|--------|---------|
| Cocoa—                                   | SPSSS. | per lb. |
| Case of 14 lbs each.....                 |        | 0 35    |
| Smaller quantities.....                  |        | 0 37½   |
| <b>CADBURY'S.</b>                        |        |         |
| Frank Magor & Co., Agents.               |        | per doz |
| Cocoa essence, 3 oz. packages.....       |        | \$1 65  |
| Mexican chocolate, ¼ and ½ lb. pgs.      |        | 0 40    |
| Rock Chocolate, loose.....               |        | 0 40    |
| " " 1-lb. tins.....                      |        | 0 42½   |
| Nibs, 11-lb. tins.....                   |        | 0 35    |
| <b>TODDINGTON, MITCHELL &amp; CO.'S.</b> |        |         |
| Chocolate—                               |        | per lb. |
| French, ¼'s—6 and 12 lbs.....            |        | 0 30    |
| Caracacs, ¼'s—6 and 12 lbs.....          |        | 0 35    |
| Premium, ¼'s—6 and 12 lbs.....           |        | 0 30    |
| Sante, ¼'s—6 and 12 lbs.....             |        | 0 26    |
| Diamond, ¼'s—6 and 12 lbs.....           |        | 0 22    |
| Sticks, gross boxes, each.....           |        | 1 00    |
| <b>Cocoa—</b>                            |        |         |
| Homeopathic, ¼'s, 8 and 14 lbs.....      |        | 0 30    |
| Pearl, " " " " " "                       |        | 0 25    |
| London Pearl, " 12 and 18 " " "          |        | 0 22    |
| Rock " " " " " "                         |        | 0 30    |
| Bulk, in boxes.....                      |        | 0 13    |
| Royal Cocoa Essence, packages.....       |        | per doz |
|                                          |        | 40      |

|                   |                                 |          |
|-------------------|---------------------------------|----------|
| Fry's "Diamond,"  | $\frac{1}{4}$ s, 14 lb. bxs.    | 0 24     |
| Fry's "Monogram," | $\frac{1}{4}$ s, 14 lb. bxs.    | 0 24     |
| Cocoa—            |                                 | per doz. |
| Concentrated,     | $\frac{1}{4}$ s, 1 doz. in box. | 2 40     |
| "                 | $\frac{1}{2}$ s, " "            | 4 50     |
| "                 | 1 lbs. " "                      | 8 25     |
| Homeopathic,      | $\frac{1}{4}$ s, 14 lb. boxes   | ....     |
| "                 | $\frac{1}{2}$ lbs. 12 lb. boxes | ....     |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

|                                       |         |      |
|---------------------------------------|---------|------|
| Mott's Broma.....                     | per lb. | 0 30 |
| Mott's Prepared Cocoa.....            |         | 0 28 |
| Mott's Homoeopathic Cocoa.....        |         | 0 28 |
| Mott's Breakfast Cocoa (in tins)..... |         | 0 32 |
| Mott's No. 1 Chocolate.....           |         | 0 30 |
| Mott's Breakfast Chocolate.....       |         | 0 28 |
| Mott's Caracas Chocolate.....         |         | 0 40 |
| Mott's Diamond Chocolate.....         |         | 0 23 |
| Mott's French-Can. Chocolate.....     |         | 0 18 |
| Mott's Navy or Cooking Chocolate..... |         | 0 28 |
| Mott's Cocoa Nibbs.....               |         | 0 35 |
| Mott's Cocoa.....                     |         | 0 30 |
| Vanilla Sticks.....                   |         | 0 95 |
| Mott's Confectionery Chocolate.....   | 0 21    | 0 43 |
| Mott's Sweet Chocolate Liqueurs.....  | 0 19    | 0 30 |

## COWAN COCOA AND CHOCOLATE CO.

|                                                                 |        |
|-----------------------------------------------------------------|--------|
| Hygienic Cocoa, ½ lb. tins, per doz.                            | \$3 75 |
| Cocoa Essence, ½ lb. tins, per doz.                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.                              | 0 20   |
| Diamond Chocolate, 12 lb. boxes,<br>¼ lb. cake, per lb.         | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,<br>½ lb. cake, per lb.      | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.<br>boxes, ¼ lb. cake, per lb. | 0 35   |

**COCOANUT.**

CANADIAN COCOANUT CO.

| White Moss Brand— |               |          |               |          |
|-------------------|---------------|----------|---------------|----------|
| 1/2               | lb. Packages, | 15 or 30 | lb. cases.... | 0 27     |
| 1/4               | & 1/2 lb.     | " "      | " "           | 0 27 1/2 |
| 1/4               | " "           | " "      | " "           | 0 28     |
| 1/4               | " "           | 5        | " "           | 0 29     |
| 1/8               | 1/4 & 1/2     | 10       | " "           | 0 29     |
| 1/8               | " "           | 5        | 10 15 "       | 0 30     |

Bulk—

|                |                  |      |      |
|----------------|------------------|------|------|
| White Moss,    | 10, 15 or 20 lb. | .... | 0 18 |
| Feather Strip, | " " "            | .... | 0 20 |
| Ribbon,        | " " "            | .... | 0 18 |
| Special Shred, | " " "            | .... | 0 16 |
| Macaroon,      | " " "            | .... | 0 16 |
| Crown Desic'd, | 12, 20 25        | .... | 0 16 |
| Special,       | " " "            | .... | 0 15 |



FRY'S.

| Chocolate—                                       | per lb. |
|--------------------------------------------------|---------|
| Caracoas, $\frac{1}{4}$ 's, 6-lb. boxes .....    | 0 42    |
| Vanilla, $\frac{1}{4}$ 's.....                   | 0 42    |
| "Gold Medal" Sweet, $\frac{1}{4}$ 's, 6 lb. bxs. | 0 29    |
| Pure, unsweetened, $\frac{1}{2}$ 's, 6 lb. bxs.  | 0 42    |

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



## THE TRADE BUILDERS OF B.C.

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
 OF **PURE** Preserves, Pickles, Ketchups, Vine-  
 gars, Confectionery, Candied Peels  
 We guarantee the purity of our manufactures. Works:  
 VICTORIA, B.C.

**COX'S GELATINE** Always  
 Trustworthy.  
 ESTABLISHED 1725

Agents for Canada:

C. E. COLSON & SON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
 GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency  
 Limited

CAPITAL = \$25,000

W. H. SHAW, ESQ., President.  
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 TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

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 Limited  
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HIGHEST

**PAILS  
 TUBS**

And Wood Packages

FOR

LARD, CANDY, SPICES,  
 PICKLES, SYRUP,  
 OYSTERS, ETC.

Manufactured by The Wm Cane & Sons Co., Limited, Newmarket, Ont.

**Boeckh Bros.  
 & Company,**

Sole Agents, TORONTO.

QUALITY

## It Sometimes Happens

**COW  
 BRAND**



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

**JOHN DWIGHT & CO., Manufacturers.**

For sale by all wholesale Grocers in Canada.

The tea that will always pay the grocer *the best*, is the tea that *best suits his customers*. If **Monsoon** <sup>Indo Ceylon</sup> Tea is better than other package teas, it will pay grocers better than others to handle it—and the Monsoon Tea Company is in business to prove that **Monsoon** <sup>Indo Ceylon</sup> Tea is the purest and best tea in the market for the price.



rooms  
 made by  
**Boeckh**

combine the very essential points of reliable quality and fair prices. United to this is their standard guarantee which every grocer can make to his customers, "your money back if you want it."

But this offer does not apply to brooms alone—Boeckhs' Brushes bear the same warrant of fully satisfying a grocer's customers. Thus, every chance for dissatisfaction is eliminated—if you take no chances you will surely hold your trade.

**Boeckh Bros. & Company Mfrs.**  
 Toronto, Ont.

Montreal Branch,  
 1 and 3 DeBresoles St.

Agencies at Winnipeg,  
 Vancouver, B.C., Halifax, N.S., Glasgow.



## STANDARD COCOANUT MILLS.

|                          |    |    |
|--------------------------|----|----|
| Feather strips           | 18 | 21 |
| Cream shredded           | 17 | 20 |
| Standard                 | 15 | 18 |
| Macaroon                 | 15 | 17 |
| Dessicated               | 14 | 16 |
| Shavings, in packages    | 14 | 16 |
| Cream shredded, 1/2 lbs. | 18 | 23 |
| 1/2 lbs.                 | 28 |    |

## CHEESE.



|                      |         |
|----------------------|---------|
| MacLaren's Imperial— | Per doz |
| Large size jars      | \$9 00  |
| Medium size jars     | 4 50    |
| Small size jars      | 2 40    |
| Individual size jars | 1 00    |

|                                |       |
|--------------------------------|-------|
| Imperial Cheese Silver Holder— |       |
| Large size                     | 18 00 |
| Medium size                    | 15 00 |
| Small size                     | 12 00 |



## CLOTHES PINS.

ROECKH BROS. &amp; CO.

|                                       |      |
|---------------------------------------|------|
| Clothes Pins (full count), 5 gross in |      |
| cuse, per case                        | 0 65 |
| 4 doz. packages (12 to a case)        | 0 75 |
| 6 doz. packages (12 to a case)        | 1 00 |

## COFFEE.

|                    |         |
|--------------------|---------|
| JAMES TURNER & CO. | per lb. |
| Mocha              | 0 34    |
| Danabacus          | 0 30    |
| Chai               | 0 40    |

TODD HUNTER, MITCHELL &amp; CO.'s

|                     |                |
|---------------------|----------------|
| Excelsior Blend     | 0 33           |
| Bourbon Blend       | 0 31           |
| Our Own             | 0 30           |
| Jersey              | 0 28           |
| Laguaya             | 0 25           |
| Rajah Blend         | 0 21           |
| Mocha and Java      | 0 32           |
| Old Government Java | 0 30 0 32 0 34 |

## EXTRACTS.

|                                             |                      |        |
|---------------------------------------------|----------------------|--------|
| Dalley's Pure Fruit Extracts, 2 1/2 oz.     | bottles, all flavors | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles   | all flavors          | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, | all flavors          | 1 25   |

|                              |      |
|------------------------------|------|
| Crown Brand (Greig Mfg. Co.) |      |
| 1 oz. Bottle, per doz.       | 0 90 |
| 2 1/2 " " "                  | 1 50 |
| 2 " " "                      | 2 00 |
| 4 " " "                      | 3 00 |
| 8 " " "                      | 6 00 |
| 4 " Glass Stop'r "           | 4 00 |
| 8 " " "                      | 6 00 |



## P. G. FLAVORING EXTRACTS

|                           |        |
|---------------------------|--------|
| 8 oz. Glass Stopper bott. | \$6 00 |
| 4 oz. " "                 | 4 00   |
| 3 oz. Plain bottles       | 5 00   |
| 1 oz. " "                 | 3 00   |
| 1/2 oz. Cabinet bottles   | 2 00   |
| 2 oz. Bottles             | 1 20   |
| 1 oz. " "                 | 1 20   |
| Per gallon                | 7 00   |
| Per pound                 | 1 00   |

## FOOD.

|                               |          |
|-------------------------------|----------|
| ROBINSON'S BARLEY AND GROATS. | per brl. |
| Patent Barley, 1/2 lb. tins   | 1 25     |
| " " 1 lb. tins                | 2 25     |
| " " Groats, 1/2 lb. tins      | 1 25     |
| " " 1 lb. tins                | 2 25     |

|   |                            |      |
|---|----------------------------|------|
| " | Groats, 1/2 lb. tins ..... | 1 25 |
| " | " 1 lb. tins .....         | 2 25 |

DALLEY'S ROYAL HYGIENIC SELF-RISING

|                                                      |         |      |
|------------------------------------------------------|---------|------|
| Tea Biscuit Flour, 2 lb. packages, 3 doz             | in case | 1 20 |
| Graham Flour, 2 lb. packages, 3 doz.                 | in case | 20   |
| Bread and Pastry Flour, 2 lb. packages, 3 doz. cases |         | 1 20 |

## GELATINES

COX'S

|              |      |
|--------------|------|
| 2's          | 1 10 |
| 4's          | 1 20 |
| 8 Quart size | 2 12 |

## INDURATED FIBRE WARE.

THE E. B. EDDY CO.

|                                  |        |
|----------------------------------|--------|
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1.                     | 13 30  |
| " " 2.                           | 11 40  |
| " " 3.                           | 9 50   |
| Fibre Butter Tubs (30 lbs.)      | 3 80   |
| Nests of 3.                      | 2 85   |
| Keelers No. 4.                   | 8 00   |
| " " 5.                           | 7 00   |
| " " 6.                           | 6 00   |
| " " 7.                           | 5 00   |
| Milk Pans.                       | 2 65   |
| Wash Basins, flat bottoms        | 2 65   |
| " " round bottoms                | 2 25   |
| Handy Dish.                      | 17 00  |
| Water Closet Tanks.              | 7 60   |
| Dish Pan, No. 1.                 | 6 20   |
| " " 2.                           | 4 75   |
| Barrel Covers and Trays          | 4 75   |
| Railroad or Factory Pails.       | 4 75   |

## JAMS AND JELLIES.

SOUTHWELL'S FOODS. per doz

Frank Magor &amp; Co., Agents.

|                       |           |
|-----------------------|-----------|
| Orange Marmalade      | 1 50      |
| Clear Jelly Marmalade | 1 80      |
| Strawberry W. F. Jam  | 2 00      |
| Raspberry " "         | 2 00      |
| Apricot " "           | 1 75      |
| Black Currant " "     | 1 85      |
| Other Jams " "        | 1 55 1 90 |
| Ited Currant Jelly    | 2 75      |

(All the above in 1 lb. clear glass pots)

## P. G. JELLY POWDER

|                            |  |
|----------------------------|--|
| Raspberry, strawberry,     |  |
| orange, lemon, vanilla,    |  |
| pine-apple, cherry, calve- |  |
| foot and grape fruit,      |  |
| doz. cases 90c. per doz.   |  |

## P. G. ICINGS.

|                                          |                 |
|------------------------------------------|-----------------|
| Ch. colate 2 doz. cases.                 | \$1 21 per doz. |
| Lemon, white, pink, canary and Kernline, |                 |
| 2 doz. cases, \$1.00 per doz.            |                 |

## LICORICE.

YOUNG &amp; SMYLYE'S LIST.

|                                        |        |
|----------------------------------------|--------|
| 5-lb. boxes, wood or paper, per lb.    | \$0 40 |
| Fancy boxes (35 or 50 sticks) per box. | 1 25   |
| " Ringed " 5 lb. boxes, per lb.        | 0 40   |
| " Acme " Pellets, 5 lb. cans, per can. | 2 00   |
| " Acme " Pellets, fancy boxes (40)     | 1 50   |
| per box                                |        |
| Tar Licorice and Tolu Wafers, 5 lb.    | 2 00   |
| cans, per can                          | 1 75   |
| Licorice Lozenges, 5 lb. glass jars.   | 1 50   |
| " 5 lb. cans                           | 1 45   |
| " Purity " Licorice, 200 sticks        | 0 73   |
| 100 sticks                             | 0 75   |
| Dulce, large cent sticks, 100 in box   | 0 75   |

## MINCE MEAT.

|                                    |         |
|------------------------------------|---------|
| Wetley's Condensed, per gross, net | \$10 80 |
| " per case of 3 doz., net.         | 2 70    |
| Nicholson's, per gross             | 10 80   |
| " per 1/4 gross case.              | 2 70    |

## PICKLES---STEPHENS'

A. P. TIPPET &amp; CO., AGENTS.

|                         |          |      |
|-------------------------|----------|------|
| Patent stoppers (pints) | per doz. | 2 30 |
| Corked (pints)          | 1 90     |      |

## MUSTARD.

COLMAN'S OR KEEN'S.

|                        |          |        |
|------------------------|----------|--------|
| D. S. F., 1/4 lb. tins | per doz. | \$1 40 |
| " 1/2 lb. tins         | 2 50     |        |
| " 1 lb. tins           | 5 00     |        |

|                              |      |
|------------------------------|------|
| In Jars—                     |      |
| Durham, 4 lb. jars, per jar. | 0 75 |
| " 1 lb.                      | 0 25 |

|                     |          |      |
|---------------------|----------|------|
| F. D., 1/4 lb. tins | per doz. | 0 85 |
| " 1/2 lb. tins      | 1 45     |      |

## FRENCH MUSTARD

|                              |            |                  |
|------------------------------|------------|------------------|
| Crown Brand—(Greig Mfg. Co.) | per gross. |                  |
| Pony size                    | \$7 50     | Beer Mug. 16 20  |
| Small Med.                   | 7 50       | Tumbler. 11 50   |
| Medium                       | 10 80      | Cream Jug 21 00  |
| Large                        | 12 00      | Sugar Bowl 22 00 |
| Spoon                        | 13 00      | Caddy 28 00      |

THE F. F. DALLEY CO.

|                                                          |      |
|----------------------------------------------------------|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.          | 0 12 |
| 1/4 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1/2 lb. tins, 2 doz.                                     | 2 40 |
| 1 lb. jars, per doz.                                     | 7 80 |
| 1/4 lb. glass tumblers.                                  | 0 75 |
| Jersey Butter Color, 2 oz. bottles, per oz.              | 1 25 |

|                                                           |      |
|-----------------------------------------------------------|------|
| 1 gallon tins, per gal.....                               | 2 50 |
| Celery Salt, 2 oz. bottles, silver tops,<br>per doz.....  | 1 25 |
| Curry Powder, 2 oz. bottles, silver<br>tops, per doz..... |      |

## SODA—COW BRAND.



|                                            |  |
|--------------------------------------------|--|
| Case of 1 lbs (con-                        |  |
| taining 60 pkgs.).                         |  |
| per box \$3.00                             |  |
| Case of 1/2 lbs (con-                      |  |
| taining 120 pkgs.).                        |  |
| per box \$3.00                             |  |
| (a case of 1 lbs and 1/2                   |  |
| lbs. containing 30                         |  |
| 1 lbs. and 60 1/2 lb.                      |  |
| packages) per box \$3.00                   |  |
| ease of 5c. pkgs (containing 96 pkgs., per |  |
| box, \$3.00                                |  |

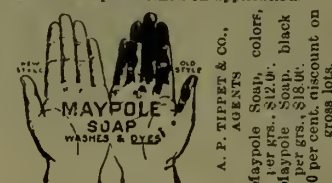
## SOAP.



BRANFORD SOAP WORKS CO.

Ivory Bar is put up in 1 lb., 2 1/2-16 lbs., 5-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



## STARCH.

EDWARDSBURG STARCH CO., LTD.

|                                     |          |
|-------------------------------------|----------|
| Laundry Starches—                   |          |
| No. 1 White or Blue, cartoons       | 0 05 1/2 |
| Canada Laundry                      | 0 04 1/2 |
| Silver Gloss, 6-lb. draw-lid boxes  | 0 07 1/2 |
| Silver Gloss, 6-lb. tin canisters   | 0 07 1/2 |
| Edwardsburg Silver Gloss, 1-lb.     | 0 06 1/2 |
| chrome package                      | 0 06 1/2 |
| Silver Gloss, large crystals        | 0 07 1/2 |
| Benson's Satins, 1-lb. cartoons     | 0 04 1/2 |
| No. 1 White, bbls. and kegs         | 3 00     |
| Benson's Enamel, per box            | 0 06 1/2 |
| Culinary Starch—                    |          |
| W. T. Benson & Co's Prep. Corn      | 0 06 1/2 |
| Canada Pure Corn                    | 0 05 1/2 |
| Rice Starch—                        |          |
| Edwardsburg No. 1 white 1-lb. cart. | 0 09 1/2 |
| Edwardsburg No. 1 White or          |          |
| Blue, 4-lb. lumps                   | 7 1/2    |

KINGSFORD'S OSWEGO STARCH

KINGSFORD'S OSWEGO STARCH

KINGSFORD'S OSWEGO STARCH

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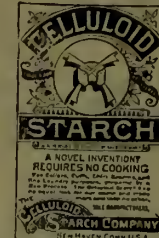
KINGSFORD'S OSWEGO STARCH

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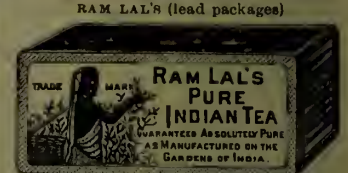
|                                       |          |
|---------------------------------------|----------|
| Bbls., 175 lbs.                       | 0 04 1/2 |
| Kegs, 100 lbs.                        | 0 04 1/2 |
| Lily White Gloss                      |          |
| Kegs, extralarge crystals, 100 lbs.   | 0 06 1/2 |
| 1 lb. fancy cartoons, cases 36 lbs.   | 0 07 1/2 |
| 6 lb. draw-lid bx. 8 in crate, 48 lb. | 0 07 1/2 |
| 6 lb. tin enamelled canisters,        |          |
| 8 in crate 48 lbs.                    | 0 07 1/2 |



|                            |          |
|----------------------------|----------|
| Brantford Gloss—           |          |
| 1 lb. fancy boxes,         |          |
| cases 36 lbs.              | 0 07 1/2 |
| Brantford Cold Water       |          |
| Rice Starch—               |          |
| 1 lb. fancy boxes,         |          |
| cases 28 lbs.              | 0 07 1/2 |
| Canadian Electric          |          |
| Starch—                    |          |
| 40 packages in case        |          |
| Celluloid Starch—          |          |
| per case                   | 3 50     |
| Culinary Starch—Chal       |          |
| enge Prep. Corn—           |          |
| 1 lb. pkgs., boxes 40 lbs. | 0 05 1/2 |
| No. 1 Pure Prepared Corn—  |          |
| 1 lb. pkgs., boxes 40 lbs. | 0 06 1/2 |



|                           |      |      |
|---------------------------|------|------|
| Green Label, 1s and 1/2s. | 0 22 | 0 30 |
| Blue Label, 1s and 1/2s.  | 0 22 | 0 30 |
| Red Label, 1s and 1/2s.   | 0 36 | 0 40 |
| Gold Label, 1/2s.         | 0 44 | 0 60 |
| Terms, 30 days net.       |      |      |
| Wholesale Retail.         |      |      |



|                      |      |
|----------------------|------|
| Cases, each 60 1-lb. | 0 35 |
| " " 60 1/2-lb.       | 0 35 |
| " " 30 1-lb.         | 0 35 |
| " " 120 1/2-lb.      | 0 36 |



|                                               |      |
|-----------------------------------------------|------|
| Ceylon Tea, in 1-lb. and 1/2-lb. lead packets |      |
| black or mixed.                               |      |
| Black Label, 1-lb., retail at 25c.            | 0 19 |
| " 1/2-lb., " "                                | 0 20 |
| Blue Label, retail at 30c.                    | 0 22 |
| Green Label " 40c.                            | 0 28 |
| Red Label " 50c.                              | 0 35 |
| Orange Label, retail at 60c.                  | 0 42 |
| Gold Label, " 80c.                            | 0 58 |
| Terms, 3 per cent. off 30 days.               |      |

|                             |           |
|-----------------------------|-----------|
| CROWN BRAND.                |           |
| (Ceylon in lead packages)   |           |
| Wholesale Retail            |           |
| Red Label, 1-lb. and 1/2s.  | 0 35 0 50 |
| Blue Label, 1-lb. and 1/2s. | 0 28 0 40 |
| Green Label, 1-lb.          | 0 18 0 25 |
| Green Label, 1/2s.          | 0 19 0 25 |
| Japan. 1's.                 | 0 19 0 25 |

|                                              |      |
|----------------------------------------------|------|
| TOBACCO.                                     |      |
| EMPIRE TOBACCO CO.                           |      |
| Foreign—                                     |      |
| Royal Oak, 2 x 3, Solace, 8s.                | 0 52 |
| Something Good, rough and ready, 7s          | 0 53 |
| Louise, 7 x 3, 14s.                          | 0 54 |
| Domestic Chewing—                            |      |
| Curraney 13 1/2 oz. bars, spaced 9s,         |      |
| (10 1/2 lb. to the lb.)                      | 0 39 |
| Patriot, 2 x 6, Navy 5s.                     | 0 41 |
| Old Fox, Na row 12s.                         | 0 44 |
| Free Trade, 8s.                              | 0 41 |
| S. owshee, 10 1/2 oz bars, spaced 8s,        |      |
| (12 to the lb.)                              | 0 44 |
| Snowshoe, pound 1ars, spaced 6s.             | 0 44 |
| Cut Smoking—                                 |      |
| Leader, 9s, in 5 lb. boxes (10 lbs. in case) | 0 32 |

|                        |               |
|------------------------|---------------|
| WOODENWARE.            |               |
| THE E. B. EDDY CO.     | per doz       |
| Washboards, Planet     | 1 00          |
| " " " "                | 1 40          |
| " " " "                | 1 25          |
| " " " "                | 1 50          |
| Matches—               |               |
| 5-Case Single          |               |
| Telegraph              | \$3 25 \$3 45 |
| Telephone              | 3 06 3 25     |
| Parlor                 | 1 30 1 40     |
| Red Parlor             | 1 50          |
| Safety No. 1, wall box | 1 40          |
| " No. 2, slide box     | 2 80          |



PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

T. JOHN, N.B. Etc., Etc.

Wholesale trade only.

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund ..... 1,500,000

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| E. B. O'LEARY, M. P.<br>Vice President | WILMOT D. MATTHEWS.<br>A. W. AUSTIN.     |

HEAD OFFICE - TORONTO

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| Stamper  | Guelph   | Napanee | Oshawa   |
| Stamper  | Uxbridge | Whitby  | Winnipeg |

### Montreal

Branches: Dundas street, corner Queen.  
Market, corner King and Jarvis street.  
Queen street, corner Esther street.  
Shebourne street, corner Queen.  
Spadina avenue, corner College.

Deposits in all parts of the United States, Great Britain and India bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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WHY are you not lighting your place of business or your home with Acetylene Gas? It is the best and cheapest light made.

## The Cliff-Wardlaw Generator

is the only absolutely Automatic Gas Machine in the market, safe, cool clean easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

## THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Write for their booklet, it will interest you.



## REFRIGERATORS

Style No 13

Size, width 46 in.  
depth, 28 in.  
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

Trade and representations No 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO



## Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

## GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

## THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

## The Dry Goods Review



### CLUBBING RATES

The Dry Goods Review and  
The Canadian Grocer

\$3.00

Send for Samples.

## THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . .

# FRUIT JARS

We have still on hand  
a small stock of all  
desirable sizes . . .



Gowans, Kent & Co.

Jar Rubbers  
Jelly Glasses  
Etc., Etc.

TORONTO

## How do you do?

Mr. Grocer, how's your business showing up this fall? Do you think a little stimulant would help it a bit? Just a little "trade-maker," as it were, a manufacture that famous brand of condensed Mince Meat called **WETHEY'S**. That's a great thing for business. Every one is delighted with it, both consumer and retailer. If you have not a stock on hand better apply to your jobber at once. Don't let him induce you to take a substitute though—that won't do. It's the only and original **WETHEY'S** you want.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

# LEA AND PERRINS'

Observe  
that the  
SIGNATURE

*Lea & Perrins*

Is now printed  
in blue ink  
diagonally  
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;  
Crosse & Blackwell, Limited, London;  
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

## WESTERN

Incorporated  
1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00  
Capital - - - 1,000,000.00  
Assets, over - - 2,320,000.00  
Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President  
C. C. Foster, Secretary.

CHARLES F. CLARK,  
PRESIDENT.

J. CHITTENDEN  
TREASURER

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices,

PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States,  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and financially, the  
strongest organization of its kind working in one interest  
and under one management—with wider ramifications, with  
more capital invested in the business, and it expends more  
money every year for the collection and dissemination of  
information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

## Oakey's

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street,  
MONTREAL.



# THE CANADIAN GROCER

CIRCULATING  
IN THE  
VILLAGES TOWNS  
AND CITIES OF EVERY PROVINCE  
IN CANADA



USED  
BY THOUSANDS

GREIG MANUFACTURING COMPANY  
MONTREAL.

SPECIAL AUTUMN EDITION  
1895

THE M<sup>AG</sup> LEAF PUBLISHING CO. LIMITED  
TRADE NEWSPAPER PUBLISHERS  
MONTREAL, CAN.



# ISN'T HE FINE ?



## OWL No. 100

☛ ☛ **S**OME have owls who never sleep; they seldom live to an old age. This **Celebrated Owl** has done its sleeping before we secured him, and now he is the widest awake and the sweetest ever known; **he will live long after we are gone.**

Don't you recognize him? Why! His picture has been in hundreds of the finest stores in Canada and on thousands of packages of an extra fine Japan Tea. **The best ever sold for the money.**

For a picture of this **Celebrated Owl** and for samples of this fine Tea, apply to

**L. CHAPUT, FILS & CIE, Montreal.**



# YES,

There are other Mustards, and some of them have a more or less pleasant flavor, but, if you wish a Mustard that will Draw Trade and satisfy your customers in every respect

## Buy Colman's

---

### Think It Over !

You probably thought horse cars all right until you saw electric cars, and you will no doubt think other Mustards good enough for your trade.

## Until you try COLMAN'S



## PALATE TICKLERS



# GILLARD'S NEW PICKLE

Made from the choicest English Pickling Vinegar, and vegetables. Beyond a doubt, the most delicious pickle in the world. This is no idle boast, but is



*Backed by* 

## 10 Gold Medals

Awarded at the Great Pure Food Expositions held in England. A single trial convinces the most skeptical of its peculiar and delightful merits.

Packed 2 doz. in case. Single case lots, \$3.40.  
5 case lots and over, \$3.30 per doz.

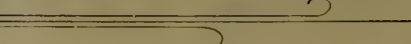


# GILLARD'S NEW SAUCE

Distinct from all others in its superior flavor. Prepared only from the finest selected ingredients.

Barrel lots of 12 doz., \$1.75 per doz.  
Single doz. lots, \$1.90.

**Sold by all Wholesale Grocers in Canada.**

Manufactured by 

## GILLARD & CO.

**LONDON, ENGLAND**





# A GOOD THING

FOR GROCERS

## BOND'S



## SOAP

THE MOST MARVELLOUS  
CLEANSER AND

POLISHER IN THE  
WORLD.

33 $\frac{1}{3}$  per cent. profit for grocers. A saving of 60 per cent. for their customers.

## BOND'S SOAP

is a record breaker, has beaten all comers.  
IMAGINE GIVING YOUR CUSTOMERS  
16 OUNCES of a perfect polishing and  
cleansing soap, that will not scratch

the silver, for 10 CENTS, AGAINST 10 OUNCES of a coarse, gritty soap that  
retails for 10 cents.

### BOND'S SOAP

makes Tin like Silver, Copper like Gold, Brass like glass,  
Paint New, Kitchen and Dairy Utensils Clean and Bright,  
Silver Beautiful, Bright parts of Cycles, Harness, and Machinery equal to new.

**MAKES NO SCRATCHES.**

MANUFACTURED  
IN ENGLAND.

33 $\frac{1}{3}$  per cent.  
for the retailer.

Note Prices <sup>and</sup> Weight

33 $\frac{1}{3}$  per cent.  
for the retailer.

\$7.50 per case, containing 100 large 16-ounce Bars, to retail at 10 cents each  
3.75 per case, containing 100 half 8-ounce Bars, to retail at 5 cents each

### BOND'S SOAP

is unexcelled for scouring stone steps and tiled pavements;  
for washing floors, linoleum, and paint; for **Removing**  
**Dirt and Grease** from everything. . . .

It Will be a Pleasure for us to mail a sample to you. Note our Ads. in  
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Canadian Depot: No. 1 St. Helen St., MONTREAL.

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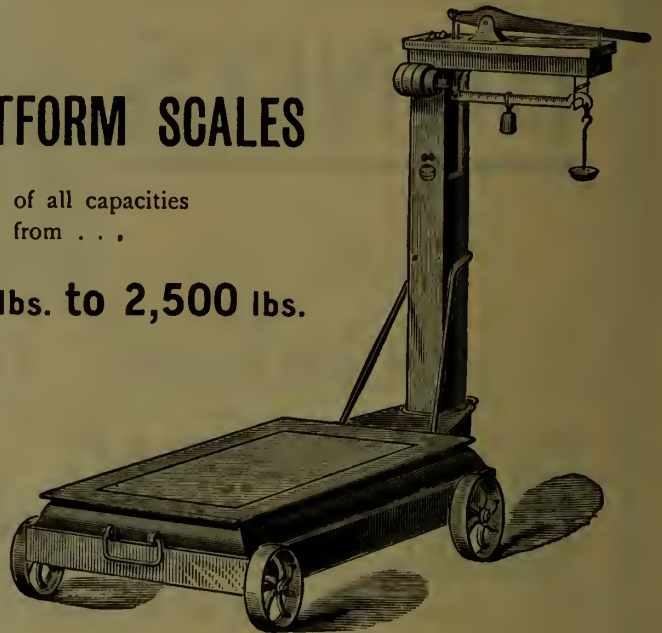
Accurate!  
Reliable!  
Durable!



## PLATFORM SCALES

of all capacities  
from . . .

300 lbs. to 2,500 lbs.

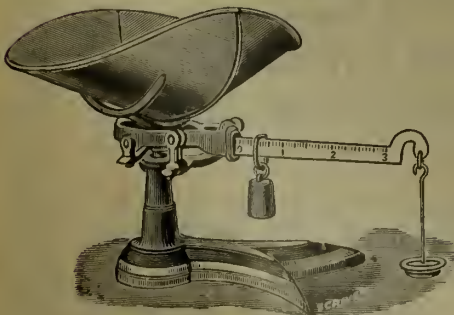


UNION SCALE WITH SCOOP.  
Capacity, 240 lbs.

We make Scales  
for  
every purpose,  
of all capacities,  
from a  
Letter Scale  
to a  
Great Railway  
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Weighing 100 tons.

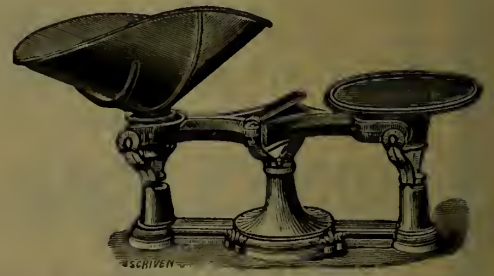


UNION MEAT SCALE.  
Capacity, 240 lbs.



GROCERS' SCALE WITH SCOOP.  
Capacity, 40 or 60 lbs.

Our name on any  
Scale is  
a sufficient  
guarantee of  
**High Quality.**



GROCERS' TRIP SCALE.  
Capacity, 6, 10 or 17 lbs.

**THE BURROW, STEWART AND MILNE CO.**  
**HAMILTON, ONTARIO** LIMITED



# 14 YEARS 14

OF FAITHFUL EFFORT HAS PLACED US IN THE FOREFRONT OF BUSINESS HOUSES IN THE DOMINION. THE BEST GROCERS BUY, AND THE BEST COOKS USE OUR BAKING POWDERS, COFFEES, EXTRACTS, SPICES, AND MUSTARDS. OUR LABELS ARE OUR GUARANTEE OF PURITY, AND WE INVITE GOVERNMENT ANALYSIS OF OUR GOODS.

## THE SNOWDRIFT CO.

BRANTFORD, ONT.

1898  FALL TRADE  1898

We are now ready with our full line for this season's trade.

Banquet Lamps      Hanging Lamps      Hall Lamps  
 Banquet Globes      Night Lamps  
 Lanterns      Burners, Etc.

NEW LINES OF

### Dinner, Tea and Toilet Ware

and a splendid range of German and Austrian

**FANCY GOODS, CHINA, BRIC-A-BRAC  
 and NOVELTIES**



**PIGOT & BRYAN,  LONDON,  
 ONT.**

FAC SIMILE OF CASK LABEL.



# PURNELL'S

**PURE  
PLAIN and SPICED**

# MALT VINEGARS

**for Pickling, Table Use and Export.**

Owing to the new preferential duties our prices in Canada  
will now be very much reduced.

## Brewery, Bristol, England.

### Agents

St. John, N.B.—W. S. Clawson & Co.  
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 Toronto—J. Westren & Co., 61 Colborne St.  
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 Winnipeg—A. Strang & Co., Portage Avenue.  
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 Halifax, N.S.—S. Peters & Co.  
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# LEA AND PERRINS'

Observe  
that the  
SIGNATURE

*Lea & Perrins*

Is now printed  
in blue ink  
diagonally  
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;  
Crosse & Blackwell, Limited, London;  
and Export Oilmen generally,  
RETAIL EVERYWHERE.

ORIGINAL . . .  
WORCESTERSHIRE

**SAUCE.**

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

**BRUNNER, MOND & CO.'S**



**Bicarbonate of Soda  
Soda Crystals**

**BEST IN  
THE MARKET**

**Concentrated Sal Soda  
Caustic Soda  
Bleaching Powder  
Pure Alkali**

**WINN & HOLLAND  
MONTREAL**

SOLE AGENTS  
FOR CANADA

**PUREST THAT  
CAN BE MADE**



# Crosse & Blackwell

**NEW  
18**



**SEASON'S  
98**

## Candied and Drained Peels

Now is the time for ordering for Fall shipment.

**C. E. COLSON & SON, MONTREAL**

**THE SAUCIEST OF SAUCES.**

**PATERSON'S**

**ossesses a  
eculiar  
iquancy, and is more  
generally used than other**

**SAUCES.**

**Paterson's Wor'ster Sauce  
is the best value on  
the Market.**

PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

**ROSE & LAFLAMME, MONTREAL.**



**Popular because  
... It's Good.**

That little sentence just describes

**White  
Moss  
Cocoanut**

Ladies are quick to appreciate  
a dainty food, and "White Moss"  
has taken them by storm. It is  
moist, tender, and has a rich flavor  
like the fresh nut, and makes de-  
licious pastry and confectionery.

Your Customers want it.

Have you got it for them?



THE...

**Canadian Cocoanut Co.**

Wholesale Only.

--- MONTREAL

**Headquarters for Extra Choice**



**Hams, Bacon,  
Mess Pork and Lard**

**SAMPLE ORDERS SOLICITED**

**The Park, Blackwell Co.  
LIMITED  
TORONTO**



GOVERNMENT INSPECTION OF FOOD.

The **St. Lawrence**  
**Sugar Refining Co.**  
Limited  
MONTREAL.

Laboratory of Inland Revenue,  
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **St. Lawrence Sugar Refining Co's Extra Standard Granulated Sugar**, indiscriminately taken from ten lots of about 150 bbls. each, I have analyzed same, and find them uniformly to contain :

**99**<sup>**99**</sup>/<sub>**100**</sub> to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed), JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.



It is growing all the time in Canada—the demand—not the plant.





## CANADA'S SHORT ROUTE BETWEEN CONTINENTS.

Advantages of Situation Enjoyed  
by Canada — Her Sea Routes to  
Europe and Asia a Vital Feature  
of Her Expansion.

**H**AVE you ever considered what geography has done for Canada? By occupying the northern, instead of the middle or southern, zone of the North American continent, Canada owes to Nature certain priceless advantages — somewhat slowly utilized it is true—but becoming more and more evident as international trade by sea and land gets to be the determining factor in the modern relations of great countries.

It took generations to realize the real facts. The United States developed first, by reason of its being the oldest settled part of the continent by the English race. Population poured in there, and the resistless wave of emigration westward carried English civilization to the Pacific coast—but first in territory acquired by the United States. The first transcontinental railway was constructed across the plains and through the mountains to a harbor in the United States, whose outlook was Asia, Australia and the Islands of the Eastern Seas. Capital naturally poured in first to a country thus developed and thrown open to the world. By the year 1860 the United States had a long start. The native energy of its people did much; capital and settlers from abroad did more; the facilities already provided for expansion accomplished the rest.

Now, Canada began to wake up. From 1800 onward, at intervals, the thought had occurred to a few men here and there that a Britannic Union of the northern Provinces would result in a New Empire from the Atlantic to the Pacific. The obstacles were real and seemed unsurmountable. The great plains were the hunting grounds of the Hudson's Bay Company. It was not the duty or the interest of the company to tell the world that the region was more than the habitat of fur-bearing animals; that it had the soil, climate and resources which—by the labor of men—expand into a great country. The Rocky Mountains were (of course!) a natural impassable barrier. What could you do with Provinces separated by nature, supposed to have a somewhat forbidding climate and dwarfed in the eyes of Europe by the splendid development of the United States?

Still, the idea lingered in the minds of men. It found its way into politics, and was discussed as a sort of magnificent dream. As steam applied to transportation, and electricity to instant communication, came to the fore, Canadians were found to be foremost in utilizing these forces. Two Canadians, Samuel Cunard and Hugh Allan, were the pioneers of Atlantic steam navigation on a large scale. Gibsorne, another

Canadian, projected and helped to lay the first Atlantic cable—the credit for which was afterwards claimed by the capitalists, who found the money. But the Canadian, Gibsorne, was the pioneer.

Finally, a plan of union forced its way into Canadian politics. It fell, curiously enough, to the lot of two Scotsmen, one with the shrewd sense and mental strength of the Lowlander, the other with the courage and the imagination of the Highlander, to join forces and re-create in America for the English Crown, which both men served so loyally, a new Empire, to replace that which George III., and Shelburne, and Charles Fox had, in 1783, so stupidly and senselessly thrown away. When history comes to be written, the uniting of two men of strongly antagonistic interests, like George Brown and John A. Macdonald, to carry the Canadian Dominion into existence in 1867 will be related as a crucial episode in the annals of the Colonial Empire.

Since 1867—the date of the real beginning of Canada—the Intercolonial railway has been built from the Atlantic Coast into Central Canada, and the Canadian Pacific railway now spans the continent—these two lines providing a route by rail entirely through British-Canadian territory and connecting at both coasts with British fast steamship lines to Europe, Asia, and Australia.

In this way, Canada has become a highway of commerce between three other continents. Its midway position in this respect is now clearly demonstrated. It is the natural, because the shortest route, for



all quick freight, for passengers and for mails. While all-sea routes still give lower rates, owing to the cheapness of water carriage as compared with railways, and while this condition will continue for some time, the tendency is toward the short route. Time is, more and more, an object in modern commerce. No longer do staple products form to the producer the most profitable part of sea-borne freights. Perishable products are an important factor in foreign trade. Wherever agriculture is the chief occupation of a people, and the farmer is enough wideawake to seek markets abroad as well as at home for special lines, the geographical situation of the country is of vast import.

No one who consults a map of the world can fail to notice the Canadian advantage in point of situation—first, the Dominion's proximity to Europe; second, its nearer in-

The fact that low freights might draw traffic to ports south of Canada is met by two conditions which must soon come into play: The Canadian Atlantic fast line, when it is in operation, will give a quicker and shorter sea and land voyage for travelers between the two continents than any other; the deepening of the Canadian canals, to be finished next year, will enable vessels to penetrate up the St. Lawrence into the interior of the continent, at the head of Lake Superior, 2,400 miles from the ocean. In truth, Canada is on the verge of revolutionizing freight rates and quick routes between this continent and Europe.

The possession of Vancouver Island, with its rich stores of coal, and the coast line of British Columbia, estimated, with bays and inlets, to be 7,000 miles long, are of great

11,994 miles, while the distance from Liverpool to Hong Kong via New York and San Francisco is 12,879 miles. The difference in favor of the Canadian route is thus over 800 miles, and this is further distinguished by the fact that navigators prefer, on account of the prevailing winds, the direct line towards Vancouver, even when the ultimate destination of the vessel is San Francisco. In the carrying trade of China, Japan and the farther east, these points are of consequence where a through route, partly sea and partly land, is employed.

Victoria is 4,320 miles from Yokohama, Japan, and 5,949 from Hong Kong, China. San Francisco is 4,750 miles from Yokohama and 6,379 miles from Hong Kong. At present, the steamers from Canadian ports are the fastest, which still more prominently augments the difference in favor of Canada.

In spite of the advanced development of



CANADA'S TRADE ROUTES AND MIDWAY POSITION BETWEEN THE CONTINENTS.

termediate position between Europe and Asia; thirdly, its natural connection with Australia, enhanced by the political tie that binds them together. Consider what this means now, and what it portends. The clear outline map of Canada and the Continents, which accompanies this article, indicates the central idea—Canada as a convenient producing centre and highway of commerce. The Atlantic ports of the Canadian coast furnish the shortest ocean routes to Europe—Halifax and St. John are nearer Liverpool by a day's journey than New York and Boston. Quebec and Montreal enjoy a similar advantage. The comparison is instructive and apt to be overlooked:

|                           |             |
|---------------------------|-------------|
| Liverpool to Halifax..... | 2,445 miles |
| " " St. John.....         | 2,721 "     |
| " " Quebec.....           | 2,634 "     |
| " " New York...           | 3,025 "     |
| " " Boston.....           | 2,790 "     |

value to the Canadian Dominion. The Rockies, once thought to be impassable, are now crossed by the Canadian Pacific at an altitude of 5,300 feet above sea level, and the gradients are the easiest of all the trans-continental railways. The land connection with the Atlantic coast is, therefore, perfect and continuous by a well-constructed and equipped modern railway, the trains of which can, when advisable, break the record in flying across the continent. This was demonstrated when the Imperial authorities wished to test the Canadian route by land and sea between London and Hong Kong. The time of the journey via Canada beat that of the route through the Suez Canal.

Canada's Pacific Coast connections are, therefore, vital factors in the future of eastern trade. The distance from Liverpool to Hong Kong, via Halifax and Vancouver, is

the United States and the existence of its thriving shipping ports on the Pacific many years before any Canadian ports were in existence; in spite of the fact that Pacific Ocean trade done by Canada in her own name is a thing of yesterday, the commercial growth of the past five or six years is reassuring. In 1891, the imports and exports of British Columbia were valued at \$6,000,000 (£1,200,000). In 1897 the same trade had expanded to \$14,000,000 (£2,800,000). It must be borne in mind that Canada on the Pacific is a rich country—rich in timber, in fish, in coal, in gold and other metals. Besides the through trade which shorter distances secure to her, there is a local trade obtained by the possession of apparently limitless resources. Perhaps the most curious of all the beneficent gifts of nature to the Pacific region is that the coal deposits are of better steam-



producing power than the coal areas south of the Canadian territory.

There is also the connection with Australia. The possibility of making commerce and travel, between Canada and Australia, grow into proportions worthy of competing with other routes, was considered an idle dream not so many years ago. But, possessing the Canadian Pacific Railway and the shortest Atlantic route, Canada has been able to put in a plea both for through traffic and to set up a little trade of her own with the colonies under the Southern Cross. A small export trade, to Australia, of \$500,000 (£100,000), in 1891, had grown to one of \$1,500,000 (£300,000), in 1897, and if we had the results of the present year they would show the same health and expansion.

There is a monthly steamship service, for passengers, from Vancouver to Sydney, and the Englishman of to-day travels from London to Australia under his own flag, and in less time by taking the trip through Canada. From Halifax or St. John he must, of course, take the Intercolonial to do this, as the shortest line is through Maine.

The distance from Liverpool to Sydney, via Canada, is 12,800 miles so that whereas the traveler from Canada or the United States a few years ago would be apt to choose the Mediterranean voyage—longer and warmer—he has, to-day, first class lines of railways and steamships via Canada, and a shorter and cooler journey. These are a few of nature's gifts to the Dominion, only available since rivers have been spanned by bridges, mountains penetrated by railways and oceans provided with fast steamers. A short table of distances, at this point, is convenient :

|                                          |             |
|------------------------------------------|-------------|
| Liverpool to St. John, N.B....           | 2,721 miles |
| St. John, N.B to Vancouver, B.C (C.P.R.) | 3,387 "     |
| Vancouver, B.C., to Sydney, N.S.W.....   | 6,780 "     |
|                                          | 12,888 "    |

The community of interest thus set up, when joined to political affiliation, is a powerful lever in modern life. "It is true," as Dr. George Parkin, C.M.G., has eloquently written, "that we cannot shorten space, but we can shorten time, and in point of time oceans now separate much less than they did 50 years ago. We cross the Atlantic with steamships in as many days as it once took weeks by sailing vessels. Britain and Australia are less than 30 days apart. This is not all. The telegraph wire stretches under the sea as well as over the land, and puts remote parts of the world into almost instant touch with each other. You can send a message from England to Canada or Australia and get an answer in a few hours, or even in a few minutes. It

is said that the sum of one thousand pounds is spent every day in paying for messages between Australia and Great Britain alone."

Here, again, Canada's midway position serves the union of Imperial forces and Imperial communications. At great cost land telegraph lines have been built from Nova Scotia to British Columbia, between 3,000 and 4,000 miles altogether on Canadian soil. The principal cable lines under the Atlantic land on Canadian soil.

It is now proposed that a Pacific cable from Vancouver to Australia shall be laid, thus completing the chain of all-British communication. The great importance of the cable was demonstrated during the recent Spanish-American war. Especially is this true of a Sea Empire with its naval forces and land possessions remotely separated by distance over the world from the central point. On the basis now being arranged, Canada would pay one-third the cost of the cable, Great Britain one-third, and the Australian colonies one-third.

The English poet pictured England as the weary Titan groaning under the yoke of empire. But Canada having built an ocean to ocean railway, having chartered fast steamships on three ocean routes—Europe to Canada, Asia to Canada, Australia to Canada—having shouldered all the cost of land telegraphs, and having agreed to pay one-third the cost of the last link in the globe-encircling British cable, may fairly claim to be sharing the burden.

Take another look at the outline map. The central position of Canada gives her the trade routes. The naval stations at Halifax and Victoria, each with adjacent coal fields, the land and cable communications constitute her an indispensable link in the British Empire. But there is more than that. Canada, with her timber, coal, and iron, is a shipbuilding country. Possessing rich fisheries on both oceans, she has a large population of seafaring men. In other words, she has the potentiality, as well as the partial position of a maritime power.

Its shipping is even now of consequence. The tonnage of Canadian vessels trading all over the world is 779,135, and the number of vessels 7,279. The tonnage of all sea-going shipping entered and cleared at Canadian ports is about 12,000,000 registered tonnage a year. Not merely, therefore, by reason of geographical situation, but by maritime strength, does the Dominion look forward with confidence to the next five years. C.

Lady—"Are you sure this is Ceylon tea?"

Assistant—"Yes, madam. Mr. Ceylon's name is on every packet."—Answers.

## CHEERFULNESS AND LONGEVITY.

GOLDSMITH says that one of the happiest persons he ever saw was a slave in the fortifications at Flanders—a man with but one leg, deformed, and chained. He was condemned to slavery for life, and had to work from dawn till dark, yet he seemed to see only the bright side of everything. He laughed and sang, and appeared the happiest man in the garrison.

"It is from these enthusiastic fellows," says an admirer, "that you hear—what they fully believe, bless them!—that all countries are beautiful, all dinners grand, all pictures superb, all mountains high, all women beautiful. When such a one has come back from his country trip, after a hard year's work, he has always found the cosiest of nooks, the cheapest houses, the best of landladies, the finest views, and the best dinners. But with the other the case is indeed altered. He has always been robbed, he has positively seen nothing, his landlady was a harpy, his bedroom was unhealthy, and the mutton was so tough that he could not get his teeth through it.

A gentleman in Minneapolis owned a business block which was completely gutted by fire. The misfortune produced a melancholy that boded ill for his mind. In vain his friends tried to cheer him. Nothing could dispel the impenetrable gloom. He was away from home when the disaster occurred, and received the following letter from his little seven-year-old daughter :

Dear Papa,—I went down to see your store that was burned, and it looks very pretty all covered with ice. Love and kisses from LILIAN.

The father smiled as he read ; and the man who had contemplated jumping from the train laughed aloud. The spell that had overshadowed him was at last broken by this ray of sunshine.

A cheerful man is pre-eminently a useful man. He does not cramp his mind, nor take half views of men and things. He knows that there is much misery, but that misery need not be the rule of life. He sees that in every state people may be cheerful ; the lambs skip, birds sing and fly joyously, puppies play, kittens are full of joyance, the whole air full of careering and rejoicing insects ; that everywhere the good outbalances the bad, and that every evil has its compensating balm.

You must take joy with you, or you will not find it, even in heaven. He who hoards his joys to make them more is like the man who said : "I will keep my grain from mice and birds, and neither the ground nor the mill shall have it. What fools are they who throw away upon the earth whole handfuls."—Pushing to the Front.



## MY FIRST EXPERIENCE AS A CLERK.

BY MARCUS.



SUPPOSE there have been in the experience of every business man episodes which have impressed themselves on his memory so vividly that time seems to deepen rather than deface the pictures they have resolved themselves into in the mind's eye.

One of the incidents in my life, which seems to have in such manner impregnated itself into my remembrance, was an epoch in my life. It was my first experience of business—of commercial life.

I was about fourteen years of age at the time, and lived in an eastern Ontario country town. My father had died some months before, leaving my mother with more children to bring up than means with which to do it. As I was the eldest of these children I considered myself the man of the house, and, beside doing the customary chores, was ever on the lookout for a chance to earn a little cash.

As there were not a few young fellows in the town just as eager as myself to earn a few cents, I felt as if I had struck a bonanza, one Friday evening in August, when a clerk from one of the large general stores in the town called at our house, and asked if I would like a job the following day. I "jumped" at the offer, and was told to be at the shop at 8 o'clock sharp.

To say I went to bed happy that night would be but to tell half the truth, for, before I went to sleep, I had pictured how I should work so well that I would secure a regular job, and had seen myself rise step by step till I owned the store, and also the fine house, carriage, horse, etc., which contributed so much to the splendor of the merchant for whom I was to work. I did not forget, either, to anticipate the pleasure of driving the aforesaid horse in the delivery of parcels the following day.

Alas! my fond hopes and anticipations were destined to be ruthlessly dashed to the ground, even more suddenly than is the usual lot of such, for the first information I received at the shop was given by one of the clerks somewhat as follows:

"I suppose you intend to have some fun driving our fine horse?"

"Well, rather; do you think—?"

"No, I don't think, but I know that the horse is going to take Mrs. A., (the merchant's wife), and the kids to the lake to-day, and you are to be the horse yourself."

I confess this was a shock to me, but I was slightly conceited about my powers of endurance in the walking line, so I suc-

ceeded pretty well in hiding my disappointment.

My first duties were to help sweep out; then, with another clerk, I was sent to the "back store" where we arranged boxes, butter tubs and crocks, egg-cases, baskets, etc., for the day.

We were then engaged in filling the sugar drawers when one of the older clerks called me, and sent me off with a couple of small parcels, which were wanted "in a hurry."

By the time I returned business was in full swing, and I got out the "push-cart" and commenced operations.

At each load I could carry orders for from six to a dozen families, and considerable care was taken in the arrangement of the loads to deliver all by the shortest, quickest routes.

Up till half-past eleven the orders came in thick and fast, and, as nearly all were wanted before dinner, I had to cover a good deal of ground on the run. The novelty of the work and the natural exuberance of my youth kept me in good spirits, and, when dinner-time arrived, I had a good appetite, and enjoyed my dinner immensely.

After dinner, there were only a few parcels until about three o'clock, and I, during that time, helped to fill orders, carry sugar, count eggs, etc., ad infinitum.

Shortly after three o'clock I had a good load ready, and resumed my tramp, keeping up a good, brisk walk until six o'clock, when I was allowed an hour for supper.

By this time, I was willing to confess myself tired, and, after a hasty supper, I went upstairs to my room to rest. That I was fatigued is attested by the fact that I fell asleep, and would likely have continued to sleep, had not my mother awakened me and told me that my time was up.

It was a mystery to me, when I got back, to find that there were two good loads awaiting me. Feeling somewhat freshened, I delivered these loads at a fast walk, returning with the empty cart at a run.

About nine o'clock, my feet began to get sore and raw, and my spirits were oozing out of my body almost as fast as the perspiration was oozing from my forehead. How I wished for ten o'clock, the hour I counted on as closing time!

About a quarter to ten the clerks were making preparations for closing, and I innocently asked:

"Are there any more parcels?"

"A few for the west ward," was my answer, but it was accompanied by a laugh from some of the clerks that caused my heart to sink very, very deep. When I returned from delivering this load the blinds

were down, and I was silently rejoicing that my day's labors were over, when the proprietor and one of the clerks came out. The merchant was in a hurry, and turning to the clerk said: "Albert, give Marcus the parcels for Mrs. Brown and Mrs. Andrews; then you can lock up the store." This made me slightly blue, but I was all indigo when he proceeded: "Then you had better wait till he comes back, and help him load up for the east ward." Then, with a "good-night, boys," he was off.

The clerk asked me if I was tired, and on my replying with an emphatic affirmative, he quietly told me to never mind Mrs. Andrews' and Mrs. Brown's parcels; he would take them himself.

I have felt grateful at various times for kindnesses great and small; but I do not remember any time when a deeper, more passionate rush of gratitude flowed through my veins than did at that moment.

By this time it was half-past ten; streets were being rapidly deserted, and, looking over the list of houses I had to visit, I found the farthest were over a mile off. Each step was a burden and a pain, and I left thoroughly sick of the whole business.

I reached home as the town clock was striking the quarter hour after midnight.

My mother was on the front steps waiting for me, and, inside, was a nice little supper and a kettle of hot water. The former was tempting, but I made a rush for a lounge, and lay full length on it, in order to relieve my feet.

But, soon the use of the hot water in the kettle was manifested. My boots were taken off, and I was told to sit up and bathe my feet.

Do you know what such relief as I experienced means? If you don't, it would be useless for me to endeavor to describe it to you. Suffice it to say that in half an hour I had finished a good supper and was in bed and asleep.

I had made no arrangement about salary, but the merchant was respected by all as a good, prosperous and honest man. About ten o'clock Monday morning I found him and asked for my money. He went to the till, and taking therefrom a great, big, shiny 25 cent piece, he handed it to me, and turned to attend to a lady customer.

You will remember I said I did the work of the merchant's horse. A friend, to whom I mentioned the occurrence, boldly told me I did the work of an ass. But I must say, on behalf of the merchant, that in later dealings with him I never found him penurious or unkind to his employes or customers; this one incident I now ascribe to thoughtlessness, though my feelings were different that Monday morning.



## TEA ADULTERATION AND ITS DETECTION.

THE teas of commerce are subject to three principal forms of adulteration, viz.: Facing or coloring with deleterious compounds in order to enhance their appearance, mixing with spurious and spent or once used leaves, with the object of increasing their bulk, and sanding or adulterating with mineral matter to add to their weight.

Of the various forms of adulteration practised in China and Japan, the facing or artificial coloring of low-grade green teas is perhaps the most prevalent and glaring, the material used for the purpose being usually composed of Prussian blue, China clay, gypsum, turmeric and indigo.

The process of coloring green teas, as outlined by Joseph M. Walsh, in his book, "Tea Blending as a Fine Art," is performed by placing a portion of the Prussian blue in a large bowl and crushing it into a fine powder. A small quantity of gypsum is then added, and the two substances ground and mixed together in the proportions of one part blue to four parts of the gypsum, both making in combination a light blue preparation, in which state it is applied to the leaves during the last process of firing. One ounce of this coloring matter will face or color from 15 to 20 pounds of tea leaves, imparting to them a dull leaden-blue color and a greasy appearance, readily detected in the hand.

When green or Japan teas are heavily coated in this manner it may be readily recognized by their heavy leaden-blue color and oily greasy appearance in the hand; or, better still, by placing a small sample of the leaves on a piece of glass and allowing them to rest there for some minutes, then, on removing them, the coloring matter, if any, will be found adhering to the glass, and its nature, whether Prussian blue, indigo or soapstone, detected by the aid of a small microscope. But, when only lightly colored, the best method is to put the leaves

in a cup or glass and pour boiling water on them, stirring them up well meantime and then straining the infusion through a thin muslin cloth, and the coloring matter will be found deposited in the cloth or forming a sediment at the bottom or sides of the vessel into which they are strained.

What are known to the trade as "made teas," that is, teas artificially manufactured from leaves once used, or tea dust, and a preparation of gum or glue to hold them

the vessel, pasty in nature, the coloring matter adhering to the bottom or sides of the cup or glass.

Another form of adulteration, practised principally in China, is the admixture of spurious or foreign leaves obtained from other plants, such as the willow, plum, ash and what is known in trade as Ankoï tea. Such spurious or foreign leaves in a tea are best detected by their botanical character.

When infused and unfolded, the true or genuine tea leaf is of a lighter green color, the looping of the principal veinings being also very characteristic, while the spurious leaves are of a dark greenish-yellow color and very irregular in form when examined under the same conditions.

Sand and other mineral substances, such as iron and steel filings, are also frequently introduced into tea with the object of adding to its weight, and are easiest detected by powdering a small quantity of leaves and spreading the powder out on a piece of glass and then applying an ordinary magnet to the dust, so that if a quantity of the particles gravitate and adhere to the magnet the tea is undoubtedly adulterated in this form.

All adulterations and fabrications in general may be best detected by the following simple but effectual method: By putting a small sample of the tea leaves in a wine-glass or thin goblet and pouring in clear, cold water on them, and then stirring up or shaking well for a few minutes so that the tea, if pure, will only slightly color the water, but, if adulterated

in any form, a dark, muddy looking liquor is quickly yielded, which, if next boiled and allowed to stand until cold, will, if spurious leaves are contained, become very bitter to the taste and almost transparent as it cools, while, if the sample is composed of pure tea only, it will be dark in color and pleasing in flavor under the same conditions.

The different methods given above are all simple, and the tests can be made by any person without any expense whatever.



"THE QUEEN, GOD BLESS HER."

This is an interesting reminiscence of Her Majesty's Jubilee in London last year. When the royal procession marched up Ludgate Hill, and into St. Paul's Churchyard, stopping in front of the Great Cathedral for the open air service, His Royal Highness the Prince of Wales advanced to address a word to the Queen. The kindly face of the Queen broke into a smile. At that instant a photographic snap shot reproduced the royal smile. The picture is probably the only one ever secured of the Queen smiling. THE GROCER produces it for the first time in this country.

together, and then colored and glazed to give them a pleasing appearance to the eye, are best detected by crushing the so-called leaves between the fingers or hands, upon which they leave a yellowish stain, greasy in nature if spurious leaves. Or again, by pulverizing a small quantity of the alleged tea leaves, and putting them in a cup or glass, and pouring on boiling water, they will immediately begin to disintegrate and form a thick, gluey deposit at the bottom of



## ❧ BUSINESS AND ITS MANAGEMENT. ❧

### FOUNDATIONS OF SUCCESS.

BY M. O.

**S**UCCESS in business pre-supposes certain qualities in the merchant himself. Rules for conducting a business are practical and suggestive. But, unless the merchant applies the rules with some knowledge of the principles that ought to govern his general policy in trade matters, he is just as liable to make a mess of it as not. Systematic inspection of every branch of the business, or correct bookkeeping, important as these are, will not alone result in success. There must, in addition, be a comprehensive grasp of the proper methods, and what these are I wish, as briefly as possible, to outline from my experience as a merchant. Not that any one man, even during a long experience, masters perfectly the principles of sound business. But he possesses this advantage: He has tested the value of certain maxims and he knows which are most important.

I. First, I would put Integrity as the foundation stone of Business Management. This is not a sermon, and I merely deal with the matter from the business, not the moral standpoint. It pays every hour of the day to have a good reputation, to be trusted by the customer and employe alike, to become a sort of court of appeal whose decisions shall inspire confidence and be accepted as final. When there is a dispute about an account, or a promise made or any other detail, it is good for a business to be managed by a man whose word is taken, who is known not to be tricky, and whose good faith will not be questioned even should there be a misunderstanding on the subject involved. Then, in connection with the firm's credit, it is of great value to have a high reputation. In buying goods, in asking an extension (if necessary), in soliciting some privilege, reputation tells continually. The idea that other people will rob you if you are not ready to rob first, is not based on business experience. It is a diseased notion. The unfairness of competitors is a fruitful source of loss and trouble, but it is rather an exception than a rule to find a competitor breaking an understanding or violating some good rule to your injury. Supposing it proves impossible to maintain an understanding with the merchants of your own city or locality, proceed on honest lines yourself, regardless of their policy, and in the long run it will pay. This was true during the years I was in trade, and not-

withstanding all one hears now, I believe the average honesty of merchants is just as high as it used to be. We must not judge by exceptional cases. In the office, therefore, as in the store, I would say fair play and square dealing every time. Even the least departure from this rule lands you in unexpected difficulties. You need not be taken in, because you are honest. That is weakness. Honesty does not involve hesitation, doubt, fear and lack of promptness. Honesty is strength, and its fruits are quick decisions, readiness for emergency and longheadedness.

II. Secondly, what may be called System in Management should be steadfastly maintained. Everyone professes to be systematic in these days, but I mean that the manager of a business should be both the master and the servant of his own system. He cannot expect employes, when his back is turned, to obey rules he openly violates. In the matter of punctuality, the hour of opening, either for office or store, should be fixed, and, unless the manager has his deputy to act for him, he should always be on hand promptly. Just last week I noticed a case in point. The head of a large Montreal house was spending Sunday at a summer resort, and rose at half-past four on Monday morning so as to catch the first train into town. He said the staff expected him to be there promptly at nine o'clock to give certain orders and to supervise the letters. A later train would have delayed him half an hour. The habit which prompted him to do this was part of a good system practised during a long career. Punctuality extends into many different parts of the business: Into the matter of notes due, appointments made, deliveries of goods, etc. If the merchant is known to be particular in fulfilling all his engagements, others who deal with him will recognize this and try and respond. Even customers will not complain of a rule affecting them, when they feel that others are also bound by it. The effect on employes is remarkable. A young clerk consciously models his conduct, while on duty, upon that of his employer. In this connection, it may be said briefly that as regards the use of liquor and tobacco the invariable practice should be: Total abstinence during business hours. Neatness in dress is indispensable. These, and a number of other details, are necessary parts in the make-up of a sound business manager.

Memory is almost a necessity in business. Where a man feels that he may forget, and his duties are many, he is apt to keep a note book. For young merchants, a better rule is to discipline the memory by doing one thing at a time, and by carefully fixing the thoughts in the mind beforehand. There is also the question of temper. An energetic and high spirited man will naturally develop irritability. But control of temper is always the wisest habit of business. Even when justly incensed, the head of a concern who keeps his temper is master of the situation. He will then not decide hastily, or perform some act which brings injurious consequences. Nearly half an individual's mistakes in business can be traced to decisions reached in agitation or ill-temper.

III. Then, there is the end in view. The manager who does not keep before him a fixed permanent object to be attained will not succeed. We are not in business for a week, but for a life's success, and every important matter should be decided with an eye to the consequences a year or two years hence. This is usually called building up a business. It is hardly worth a man's while to keep at work unless to make a permanency of it. This is where the personal qualities tell. No matter how large or how small the business is, the same rules apply: Civility, integrity, punctuality and so forth. Then, if at the end of a year you can only figure out your personal living expenses as the profit, you can still say that the volume of trade added, the number of new customers and the experience gained are all parts of capital. Special efforts may be necessary, often, to secure or hold a customer. These efforts pay. No system, however detailed, can provide beforehand for them. Each case must be dealt with, according to circumstances, as it arises. But this proves the value of the merchant's conduct and disposition. There is no reason why you should be on bad terms with anyone in your locality. Someone has tried to rob you, as you think. Be on your guard, but do not let him know what you think, and do not waste time saying disagreeable things to him.

IV. Without forestalling future articles in this series, a word or two must be said on the Financial side of the business. The tendency in many quarters is towards the cash basis, and, allowing for special cases in particular localities, that is the best basis.



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## C. E. COLSON & SON,

— MONTREAL

Lack of capital is by far the most general cause of failures. If a merchant, intending to embark in business, or to double his business, lacks capital he had better not start. There are always contingencies ahead which you cannot exactly foresee. It may be national depression, or a failure of local crops, or the heavy embarrassment of some large corporation, or a disastrous fire. To meet this condition some reserve financial strength is required. When debts are good, but cannot be collected peremptorily without loss of custom, how can a merchant meet his payments? The cash system, therefore, tides him over difficulties of this kind. Besides that, the discount is a large item, and, as the volume of trade increases, it becomes more important. The cash merchant is appreciated by the firms he buys from. He can, if necessary, quote closer prices and clear out lines at cost without loss. But there are exceptions to any general rule. A merchant may be so placed that he deems it too radical a departure to change from credit to cash. Then, every merchant should shape, slowly, if necessary, his policy toward a cash basis. That should be the goal. The opportunity will come, if one is on the watch for it.

Akin to the financial basis of the business is what may be termed the Financial Policy of it. I was in trade for some time before fully comprehending the value of conducting the office routine satisfactorily to others besides myself. To meet paper due not only builds up credit; it does the merchant himself good. But, if a little time is required, correspondence of a frank and friendly kind, beforehand, is wise. Do not over-promise in financial matters. Better to perform more than you promise, and do this systematically until your reputation is established as a man whose word, as the saying goes, is as good as his bond. As little talk as possible about your financial moves, even when successful, is advisable. If the other person to the deal wants to talk, let him, but the merchant who keeps his own counsel is respected. The man who talks is distrusted. People do not believe boasters. By wearing a pleasant countenance to the world, neither revealing worries nor successes, the merchant shows himself a good business man. Assuming, then, that obligations are always met, or arrangements made respecting them beforehand, there is the question of insurance of stock against fire. Never neglect that. The precautions taken in one store do not provide for every accident. Many a successful business has been crippled or ruined by fire, which started, perhaps, a block away. The man whose stock is meagrely insured or not insured at all, is on the edge of a precipice. A fire may give

him a ten years' set back. It is folly to be uninsured at any season of the year.

V. In handling the staff, so as to secure cooperation from every member of it, no pains should be spared. Their help is a factor, and their behavior has much to do with the success of a business. Many times, when the manager is not at hand to observe, they might offend a customer quite unconsciously, or omit some duty simply because its discharge had not been specially assigned to them. The system of management, therefore, should provide for each clerk knowing his or her duty and being told also the exact limits of his or her authority. Even in a small store, with a limited staff, provision should be made for the manager's absence. He cannot always be on hand. There should be no friction when he is not. A conflict of authority, in this case, ought to be avoided. Any clerk, down to the messenger boy, is entitled to polite treatment and consideration from the chief. If he does not deserve this much, then he should not be employed at all. I need not lay stress on the importance of harmony in any concern. Keeping one man who competes with another in energy and zeal—that is, playing off one employe against another—is a poor expedient. Better have two who work together. Never encourage tale-bearing or suspicion by as much as a look of enquiry. In the case of partners, separation is better than a quarrel. To maintain friendly relations, the principle of give and take is the only practicable method. This should be applied to every difficulty that turns up, as it is the most convenient and sensible rule by which to abide. One of the partners, or a trusted bookkeeper, should make the writing of all the business letters of the firm his special care and study. Time is not wasted in having this branch of the business well looked after. People often do business with a man they never see. He is judged by his letters to a considerable extent. In no particular is promptness more necessary than in replies to letters. If the circumstances make replying awkward, a brief, noncommittal answer is better than none.

VI. Successful management involves keeping an eye on the Future to a certain extent. A well-balanced mind will not regard future contingencies as possible calamities. In a courageous way he keeps looking forward to dealing with future possibilities which may not be all satisfactory or all unsatisfactory. But it is prudent to be prepared for whatever may happen, and the laying of plans which can be altered to suit the conditions as they actually arise is not time wasted. While awaiting future contin-

gencies, the good business man will carefully regulate his domestic expenditure, in accordance with the activity or dulness of trade. Frugality, if not carried to extremes, is a safe course. By knowing each month how business is going, the merchant can decide how far he is justified in maintaining the existing scale of expenditure. Especially where it is the habit to charge purchases for the household to personal account, should a careful watch be kept, in order that the limit is not overstepped. If curtailment in personal expenses appears inevitable, let it be done thoroughly and without hesitation, and no domestic consideration should be allowed to intervene. A season of economy does no harm.

VII. The merchant may declare that much of what I say is so obvious, that he carries out all these rules now. Is that really so? The experience of most business men is exactly the reverse, and violation of some of these foundation principles of business is a common thing. It should be said, in conclusion, that Canadian business, during the past five years, up, indeed, to the beginning of the present year, has been carried on under exceptionally difficult circumstances. There has been a lack of expansion both in population and trade, and a severity of competition, which have tried the pluck and resources of the most experienced men. Better times have dawned. There is a spirit abroad which points to far more active trade. When a man is getting a good profit, and he finds the people around him in a more hopeful mood, he can more easily practise sound business principles, so, when he is struggling along with poor prospects ahead, it is hard to bear in mind all the sage advice that is poured into his ears.

#### MEETING DRAFTS.

BY K. B.

Scarcely anything is there that can so cast discredit upon the business management of a mercantile house as carelessness in regard to the meeting of drafts; and, yet, carelessness in this respect is by no means uncommon.

Times there are when financial circumstances make it impossible for the person on whom the draft is made to meet it. But circumstances are never such as to warrant the draft being ignored without explanation whatsoever being given to the drawer thereof. Yet, this is sometimes done. And not all the sinners in this respect are men financially unable to meet their obligation.

Time and again have complaints been heard regarding this bad species of business management of men of large capital.

There are, for instance, men who, notwithstanding they have plenty of money to



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meet drafts when they come due, neglect to do so, and then when they do liquidate them claim the discounts which they were only entitled to at maturity of the draft.

### PROMPT DELIVERY OF GOODS.

BY LEW.

Prompt delivery of goods is inseparable from good business management, whether the business be wholesale or retail.

There are times when circumstances over which the merchant has no control are such that it is impossible for him to deliver goods with promptness; but, occasionally, even these circumstances would not have been in the way had he exercised ordinary foresight.

For instance, the particular goods wanted are not in stock, but they would have been had there been a proper method in vogue for keeping stock.

If goods are not in stock it is better to get them, if possible, from a fellow merchant, even if by so doing the profit is lost, for it is wiser at times to lose a profit than offend a customer.

Promptness in the delivery of goods demands system, whatever the size or nature of the business may be.

There are merchants in Canada who have reduced the delivery of goods to a science, with the result that their customers not only know they will get their order promptly filled, but they know even the hour the goods will be in their possession. And these merchants are doing a successful and increasing business.

Others there are who are noted more for their lack of promptness than their exercise of it. I know of retailers who repeatedly fail to deliver goods in time. Goods wanted for the noonday meal are not delivered until late in the afternoon, or, until so close to noon that they are too late for the purpose for which they were required.

A successful business can be no more built up on these lines than can a wall be erected while some one persists in removing the foundation stones. It is unnatural.

If you cannot deliver an order at the time it is wanted, say so. But be sure you cannot. Inconvenience should not be a sufficient excuse, but it is made to do duty for one, nevertheless.

While system is so necessary to the prompt delivery of goods, it is possible that system may be so overdone as to produce the very same effects that want of it does. For example: A merchant fixes certain hours during the day for the delivery of goods to his customers. One day an order comes in with the request that it be delivered at a certain hour, which is not the particular hour fixed for such purpose.

"I am sorry," says this merchant, "but I can't send the goods at the time you specify. Our delivery hour for your locality

stationery a store uses is not the most important thing in business management; but it is important, nevertheless. And he is unwise who does not recognize it.

Bad stationery gives one, as a rule, a bad impression of the merchant who uses it. And some of the stationery used is bad indeed. Occasionally, an order is written and sent to the wholesale house on a piece of crumpled yellow wrapping paper. We have, at present, such an order, which was received by a well-known jobber, and trouble was not even taken to cut the piece of paper in question. It was torn off, and was triangular in shape.

No matter how small the business, its letter and note heads should have the name of the merchant or style of the firm printed thereon. The plea of expense cannot, with reason, be advanced for not having it done. The low price of printing dissipates any such plea.

Every store must have stationery, and stationery which is printed costs but a trifle more than that which is plain. To say nothing of the poor opinion that is avoided by having letter and note heads printed, there is the advertising property, which is no small thing, and is at least worth the difference between the cost

of printed and plain paper. Get figures from your local printer and be convinced.

When getting your letter and note heads printed, see that they are put up in pads. Stationery prepared in this way is much more convenient and is certainly more tidy, to say nothing of being less wasteful.

Then, do not waste your stationery for memo.-making purposes. You can make memos on wrapping or any other kind of paper just as well as upon ordinary letter or note heads.

It is not necessary to have elaborate and expensive stationery unless you can afford it. The chief thing is to have it fair in quality and well printed, and everyone who is worthy of being called a merchant can afford this.



A STREAM IN THE KLONDYKE.

is 11 o'clock. Won't be around that way till to-morrow. Sorry; but couldn't you take them yourself."

Have system by all means. You cannot, in fact, succeed without it. But do not have a system which, like unto the laws of the Medes and Persians, is unalterable. Have it with elasticity enough that you can stretch it, at times, far enough to oblige a customer, even if in the obliging some inconvenience is caused to yourself.

### STORE STATIONERY.

BY OMAR.

You cannot always tell a man by his coat. Neither can you always form a correct opinion of a store by its stationery. But you very often can. The character of the



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## RICE'S PURE SALT IS ALL SALT

*Read what The American Journal of Health says about it in its issue, 15th July, 1898:*

### WISDOM IN FOOD SELECTION.

SCARCELY a day passes that the editorial department of this journal is not confronted with fresh proof that those responsible for the catering for the family table rely largely upon the guidance of the hygienic writer. The grave importance of the proper selection of food products is becoming deeply impressed upon the housekeeper. The labor, time and space in its columns which The American Journal of Health constantly devotes to the subject of food selection receives, we find, the fullest appreciation from its readers. \* \* \* \* Good health and pure food are almost synonymous terms—no man, woman or child ever was or ever will be healthy if they are careless about the food they eat. They need, too, a constant reminder of this truth.

And, as the public perpetually needs this reminder, we perpetually investigate on its behalf, and have just concluded our examination into the claims of "Rice's Pure Salt," offered by The North American Chemical Company, Limited, Goderich, Ont., Canada. As in every similar instance, our mode of ascertaining the facts about this product has included the tests which we have repeatedly referred to

in previous articles. We have thus secured a result which leaves no uncertainty, and are able to report that this product is distinguished by the highest percentage of nutritive quality. That it is notably pure and can be used with entire satisfaction.

Such is the verdict we pronounce for the benefit of the readers of The American Journal of Health, whom we are so frequently obliged to warn against inferior food products of all kinds. "Rice's Pure Salt" is an article eminently desirable for the most careful and conscientious housekeeper's use; we have demonstrated this fact so unmistakably in the course of our examination that we desire to impress it on all who read this article. \* \* \* \* Purity which has been proved, wholesomeness that cannot be doubted, the nutrition that can be derived from its use, are all qualities found in a marked degree in "Rice's Pure Salt."

When we can say so much after a food product has undergone analysis in our test kitchens at the hands of scientific experts, and everything has been done to render its examination thorough, "Rice's Pure Salt" has received the strongest endorsement it is in the hygienist's or the physician's power to bestow.

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## PREFERENTIAL COUNTRIES AND THEIR TRADE.

A BRIEF reference to the situation, population, area and trade of the countries within the British Empire, to which Canada has recently accorded preferential tariff treatment, might not be uninteresting to some of the readers of THE CANADIAN GROCER. Of course, no one needs to be told anything about Great Britain. We are all more or less conversant with statistics relating to its area, population, etc. But while the other parts of the Empire, now enjoying the preferential tariff, are dealt with a reference to the United Kingdom can scarcely be avoided.

The area of Great Britain is 121,411 square miles, and the population 39,500,000. The public revenue is £103,950,000, and the expenditure £101,477,000. Public debt is £641,062,131. The imports in 1897 were £456,311,786, and the exports of home produce £234,081,429. The United Kingdom has 9,107 ships, with a gross tonnage of 12,403,400. Taking the whole Empire, the number of ships is 11,237, and the gross tonnage 13,482,876. Compared with the number of ships of all nations, the British Empire has nearly 40 per cent. of the whole, and, of the gross tonnage, 50 per cent. of the whole.

The Bermudas are a group of islands in the North Atlantic, twenty miles square, with a population of 17,500. Their chief products are early vegetables, bulbs, and arrowroot. On account of the smallness of this colony, foreigners are not allowed to be naturalized or possess land. The imports are £304,893, the exports £101,163 and the revenue £34,356. The Bermuda Islands were acquired by Great Britain in 1609.

The Bahamas are a chain of islands 600 miles in length, lying between the south-east corner of Cuba and the coast of Florida. Their area is 5,794 square miles. Twenty islands of the group are inhabited, but there are besides 3,000 islets and rocks. The chief island politically is New Providence, the capital of which is Nassau, 12,000 population, a favorite winter resort. The total population of the Bahama Islands is 51,000. Much valuable timber is produced, and a good many cattle are raised. The chief exports are sponges, turtles, pineapples, oranges, hemp, and cotton. The imports are £194,774 and exports £139,000. Revenue is £65,126. The Bahamas have been British since 1783.

Jamaica is the largest of the British West India Islands. It lies 90 miles south of Cuba, and is 144 miles long by 49 wide. The area is 4,200 square miles, and population, according to the census of 1894,

672,762. Kingston, with a population of 48,500, is the capital. The principal exports of the country are sugar, rum, pineapples and various fruits, coffee and dye-woods. The imports are valued at £2,315,680, and the exports at £1,894,793. The public revenue is £821,653, and the expenditure £844,060. The public debt is £2,174,029. Jamaica became British in 1655. Turks and Caicos Islands have been annexed to Jamaica, and Grand and Little Cayman are dependencies. Turks and Caicos Islands became British in 1783. With these two islands the population of Jamaica is 697,859 and the area 4,429 square miles.

Jamaica, aside from its importance to Canada as a customer, is of more than ordinary interest to the people of this country from the movements which have been made in that island to have it made a part of the Dominion of Canada politically. The last movement of the kind was inaugurated, it will be remembered, only a few weeks ago.

Antigua, meaning ancient, was given its name by Columbus. Its area is 108 square miles and its population is 37,000. The capital, St. John, has a population of 10,000. The island is productive in spite of the drought which it sometimes experiences. Its chief products are sugar and pineapples. St. Christopher has a population of 7,000. Nevis is 50 square miles with a population of 13,087, and its capital is Charlestown. The island is simply a cone-shaped mountain surrounded by a margin of low land.

Dominica is 291 square miles, with a population of 26,841. Roseau, the capital, has a population of 4,500. Sugar, cacao, lime juice, coffee, fruits and spices are the chief products of the island. The island has great possibilities, but, in spite of this, trade is gradually declining.

The area of Montserrat is 32 square miles, and the population, 11,762. Plymouth is the capital. The chief exports are sugar and limes.

The Virgin Islands are an archipelago in the West Indies lying immediately to the east of Puerto Rico. Some of the islands belong to Spain, some to Denmark, and those under the British flag are Tortola, Virgin, Gorda and Anegada.

The Leeward Islands were federated in 1871, and consist, all told, of 704 square miles, with a population of 129,760. The imports are £414,283, and the exports, £288,345. The revenue is £119,083, and the expenditure, £165,996.

Grenada, one of the Windward Islands,

is the largest in the group, and is the residence of the Governor. Its area is 133 square miles. St. George, with a population of 4,919, is the capital. Sugar, rum, cacao, cotton, coffee, fruits, spices and turtles, are the chief products of the island.

St. Vincent, another of the Windward Islands, is 132 square miles, with a population of 42,000. Kingston, with 4,547 population, is the capital. Its chief products are sugar, molasses, rum and arrowroot, while its fisheries are abundantly productive.

St. Lucia is still another of the Windward Islands. It has an area of 240 square miles, and a population of 46,000. Castries, the capital, has one of the best harbors in the West Indies. The whites are mostly French creoles, and the law is based on French codes. The chief products are sugar, logwood, cocoa, tobacco and spices.

The combined area of the Windward Islands, is 528 square miles and the population 146,800. The imports are £395,449 and the exports £381,056. The revenue is £132,491 and the expenditure £150,164.

Barbados, geographically, is part of the Windward group, but politically it is not. Its area is 166 square miles and its population 225,000. Bridgetown is the capital. The island is of coral formation and rises in a succession of limestone and coral terraces to a height of 1,104 feet. The chief exports are sugar and its products. The island has been British since 1625. The imports of Barbados are valued at £1,048,887 and the exports at £758,228. The revenue is £177,032 and the expenditure £184,020.

Trinidad is separated from the mainland of Venezuela by the Gulf of Paria. The products are sugar, cacao, asphalt, coconuts and fibre. Trinidad became British in 1797, and Tobago, which politically became a part of the island in 1889, has been under the British flag since 1763. The population of Trinidad is 248,404, and of Tobago, 20,000, while the area of the respective countries is 1,754 and 114 miles. The joint imports of the two islands are £2,463,525, and the exports, £2,165,820. The revenue is £618,332, and the expenditure, £594,462.

British Guiana is the only possession of Great Britain on the South American mainland. The area is 109,000 square miles and the population 283,000. Exports, chiefly sugar, gums, molasses and gold. Imports, £1,443,543; exports, £1,769,500.

New South Wales, which became British in 1788, is 310,700 square miles and has a population of 1,277,870. The imports are £15,992,415, and the exports, £21,934,785. The staple export is wool to the amount of £10,000,000 per annum. Sydney, with a population of 361,240, is the capital.



Where Do You Purchase Your Groceries?

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**WHITEHEAD & TURNER**

Wholesale  
Grocers

 **QUEBEC**

**ARMEDA CEYLON  
TEA  
HAS THE FLAVOR**

**A. H. CANNING & CO., TORONTO**

## WINDOW DRESSING HINTS FOR GROCERS.

### NECESSITY OF WINDOW DISPLAYS.

BY W. L. E.

EVERY merchant should be more or less conversant with the art of window dressing. If he is not, he is about as much crippled as a man is who is minus a limb. Window dressing is no sinecure. It is as much the part of the business-doing paraphernalia of a retail store as buying and selling goods or keeping books.

There was a time when the displaying of goods was not necessary, because there were no windows in which to make displays. Neither was it necessary to keep day book or ledger, for a notched stick or a piece of chalk and a board sufficed to keep a record of the goods sold on credit.

But we have store windows now, just as we have elaborate systems of bookkeeping. And store windows to be filled with goods properly arranged.

The window display is one of two modern adjuncts to business without which men cannot successfully do business to-day. The other modern adjunct, it is almost needless to say, is advertising.

It may be possible that a merchant can keep in business without paying any attention whatsoever to the arrangement of goods in his window. So it is possible that a man, heavily weighted with clothing and boots, may safely swim a wide and swift river. But the odds are against both. And one thing is certain: The merchant who devotes proper attention to the displaying of his wares in his window will find it easier to resist the forces of nature with which every man who would succeed in life will have to contend.

When people buy, it is, as a rule, from either one or two reasons: They buy from necessity or because a desire has, in some way or other, been created for it. The chief end of the window display is to create that desire in people who pass the store.

The fact that the window is to create a desire for goods implies that the display should not be bewildering. Some merchants appear to think that the more they can get into their window the better. Never was greater mistake made. If everyone had the time and inclination to stand before the window, notebook in hand, and make a memo., there might be some reason for crowding the displays. But most people have neither the time nor the inclination for such things. The average man and woman

merely glance at a window as they pass by. If there is anything striking, they stop. If there is not, they go on.

Often the most striking display is obtained from one line of goods. It seldom, if ever, is by a multitude of goods.

One of the first essentials to a well-dressed window is that the display shall be composed of seasonable goods. It is no use displaying Christmas goods in midsummer, or midsummer goods at Christmas. Next to the character of the goods is the manner of their arrangement. With the exercise of a little originality and artistic taste, the most common-place articles can be made the most uncommon of displays. No prescribed rule can be laid down for the guidance of window dressers. Indeed, if it were possible, and everyone followed it, there would be no uniqueness, and thus would be defeated one of the very objects of window dressing.

The more a man does his own designing, the more likely is the display to possess that oddness and attractiveness which is so much to be desired.

While it is much to be desired that there should be in every store a clerk who is specially fitted to arrange the window displays, yet, it is a good thing to induce all the clerks in the store to take an interest in the matter. In pursuance of this, let there be, in spare moments, conferences with the clerks, where the ideas of each member can be advanced and discussed. The results could not be any other than beneficial to the window display, and instructive to the clerks.

In displaying a Christmas window, do not forget the children. If anyone has a mortgage on the Christmas season it is the children, and he who dresses his window with that thought in mind is wise. If there are two windows in the store one might be reserved for the solid staples and the other for the luxuries and such little knick-knacks and devices as delight children and set their tongues going.

A few suggestions, which the trade can work out, may not be inappropriate.

In Canada, just now, an alliance between Great Britain and the United States, and the question of closer trade relations between Canada and the United States, are matters which are attracting a great deal of attention. They are, therefore, subjects which the storekeeper can draw upon for window dressing ideas.

For instance, over a nicely arranged display of any kind of goods, might be artistic-

ally hung the Union Jack and the Stars and Stripes, while placed in a favorable position might be a card with appropriate wording, such as: "These two flags never floated over better goods. Try them and be convinced." A few price tickets scattered among the goods would help increase the value of the display.

Another idea which might be worked out is to dress up a couple of boys to represent John Bull and Uncle Sam respectively, the one being short and stout and the other tall and thin. Place them in the window now and then during the day, seated at a table sipping tea or partaking of some other commodity, to their evident satisfaction, which you may have in your store. Ticketing should here be done extolling the merits of your tea, or whatever it may be.

An archery target with an arrow in the bullseye can be turned to good account for drawing attention to your prices. You can have a display of canned goods or anything else for that matter, and, suspended to the arrow, there could be a card with some such device as this: "As this arrow hit the bullseye, so our prices (or goods) hit the mark. See for yourself."

Package goods, such as canned goods, soap, cereals, tea, etc., can be used for building up pretty designs representing castles, fortresses, etc. Tickets referring to the strength and quality of the goods should be placed in suitable positions. "Brownies," or any other figures, storming the walls would increase the attractiveness of the display. If a toy cannon of moderate proportions could be procured and utilized it would be a good thing. It will please the children, and the children will talk.

A mirror might occasionally be put in the window among the goods, and so arranged that it would catch the face of passers-by, while on a ticket, placed where it would not be overlooked, might be some words of invitation, such, for example, as "This mirror shows you your face. Come inside and we will show you our ooc. blank."

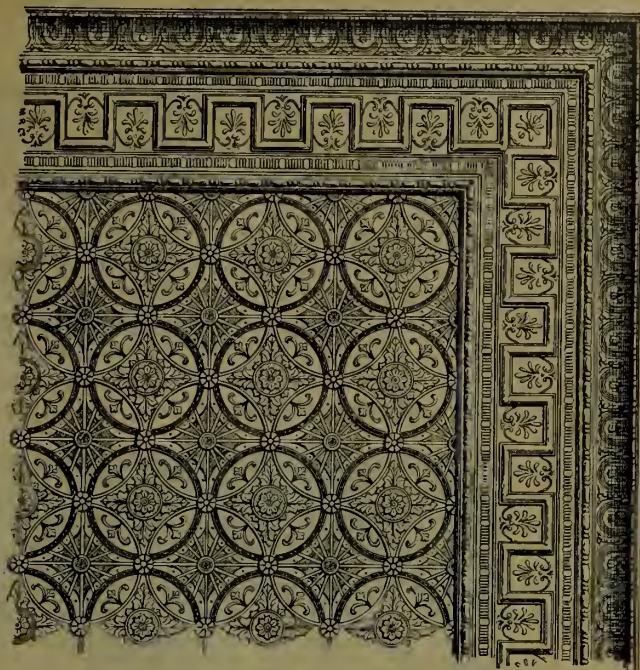
An attractive display in the summer camping season can be made by producing a camping scene in the window. A few yards of cheap cotton will make a tent, and a few sods of grass will make a neat little sward. A sheet of glass sunk below the surface of the grass and edged around with sand and gravel to form a shore, will improve the display. On the surface of the glass a boat or so might be placed. Completed in these particulars, the next thing is to bring into prominence the goods in stock which are suitable for the season.

For the deer-hunting season a miniature log house or, that not being procurable, a tent, set in forest surroundings, is attractive.



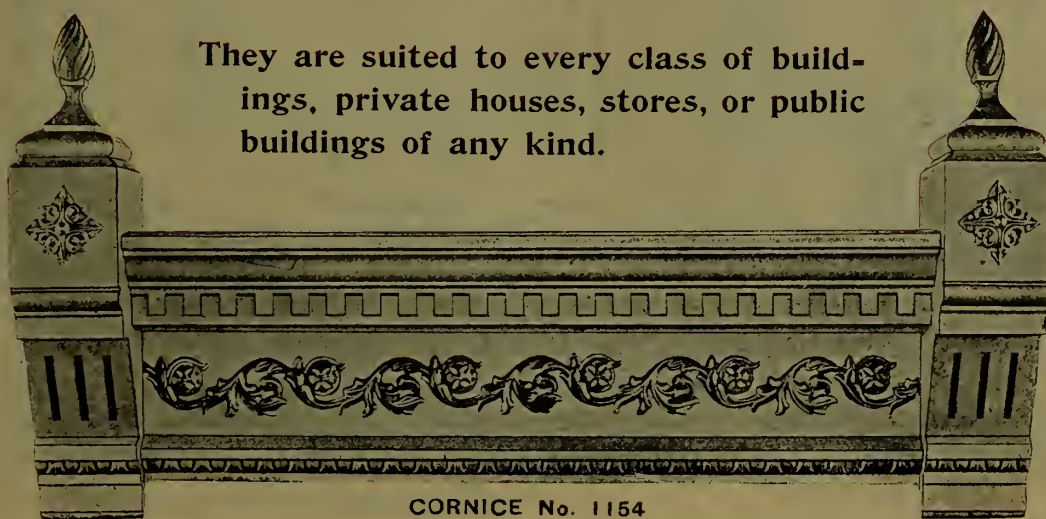
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## Metallic Roofing Co., Limited

1180 King St. West, TORONTO



Have the house or tent in the middle of the window. Lay a few sods of grass and sprinkle leaves and a few acorns about, while in the background a few pine trees irregularly set might be placed. It is well to have a few game bags and firearms in evidence, as well as hunters' food supplies.

The illustration shows a crockery window in an Ottawa dry goods store, and, while this display may be too extensive for a great many merchants, yet it is so pretty and striking that we reproduce, with the hope that it may serve as a guide to arranging a display less pretentious. The background is set out 3 feet from the wall and covered

in white, with a border and trimmings of purple. There are 3 archways. Between the pillars, on each side of centre arch, are mirrors. One of them made taking the picture difficult by reflecting the girder in front of the window. In the centre archway hangs a basket of flowers, vines, etc., but the reflection from the street lamp was so strong that it is hardly noticeable.

In the side

archways are pillars, on top of which are rosebushes in jardinières, but the shadows are very heavy there and they do not show up. It was impossible to get a better picture under the circumstances. The color harmony, as everyone who saw the window says, was perfect, and, altogether, the display was a beauty and proved "a boom" in chinaware sales. The different lines were well ticketed, which is an important thing in a display of this kind.

This window, while not designed for a grocery or general store window, will, doubtless, assist grocers and general merchants in arranging a window which will be compatible with their possibilities.

## SUMMER WINDOW DISPLAYS.

BY D. M.

The summer season is generally considered a poor season for displaying general groceries, and it is within the mark to say that during the past summer three out of four of the grocers of Toronto have had fruit displayed in their windows throughout the entire season. Many dealers who take pride in having a really bright window in the cooler weather do not take these pains in the summer time for the reason that flies can make the freshest, neatest display look old and shop-worn in a few days. It has been found, too, that enclosed window

weekly a good display of general groceries. As the weather becomes cooler, and fruit is offered in smaller variety, it is especially advisable to have general groceries displayed.

A fine display can be made of flour bags. One method is to arrange them in centre of the window in a pile about five feet in circumference, with the titles of the bags all facing the outside; above this, make a similar pile three feet in circumference, and, on this, put three bags, with a cap-stone of the best flour that can be secured. At each side of the window might be arranged as large a variety of breakfast foods, etc., as is found advisable to carry. In front, and to the



A DISPLAY OF CROCKERYWARE.

spaces, i.e., window spaces having a glass partition at the back dividing the window from the store, are too hot in the summer for many classes of goods. Some grocers replace during the hot months the glass partition with a mosquito netting, which, while keeping out the flies, allows a constant current of air to circulate through the window space. With this netting it is possible to keep a constant variety of displays in the window throughout the summer. Fruit is not the only article suitable. In fact, if a merchant is not prepared to go into the fruit business as extensively, if he is not prepared to meet the competition in fruit of his neighbor, it would be better to arrange

right of the central pile, a table or stand, low enough not to hide the display behind it, might be arranged, with some flour spilled loose in a kneading trough, with the necessary adjuncts to flour for baking, such as sugar, butter, milk, extracts, etc., close by. To the left of the central pile, a display of bread, biscuits, etc., might be arranged. But don't arrange these latter goods unless they are really first-class. A neat card should be placed in a prominent place, stating that everything necessary to make the best goods in the country could be supplied within.

In connection with this, country merchants should remember that it would be



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W. B. MATHEWSON

ESTABLISHED 1834.

S. J. MATHEWSON  
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# J. A. MATHEWSON & CO.

Importers  
and Wholesale Grocers.

202 MCGILL STREET,

MONTREAL.

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N. WENGER & BROS., \*\*\*\*\*  
AYTON, ONT.

MANUFACTURERS OF  
HIGH GRADE

Winter  
Wheat  
Flours

BRANDS

Edelweis, High Patent

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SAMPLES AND PRICES ON  
APPLICATION

G. H. BOULTON, Pres.

W. J. McCORMACK, Sec'y-Treas.

## Toronto Fruit Vinegar Co.,

Limited

STOUFFVILLE, ONT.

Toronto Office, 180 Victoria St.

Manufacturers of . . .

"CRESCENT" BRAND,  
REFINED FRUIT VINEGAR  
AND OTHER TABLE DELICACIES,  
PICKLES, SAUCES,  
CATSUP, Etc.

Telephone, 1787.

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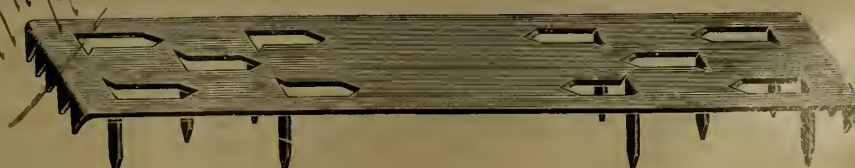


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J. N. WARMINTON, 207 St. James St., Montreal,

SELLING AGENT  
..... FOR CANADA

hard to get a better advertisement than to have it known that the flour, etc., in the bread which took first prize at the county, or even township, fair, was supplied by them to the victorious housewife.

Another display which would attract much attention is provisions, if enough are carried in stock to make a good showing. A novel display of these goods can be made. Arrange a background of cheese or cheese boxes, with two cut cheese, one fresh and the other old, in the foreground. At either side of the window, a display of hams, bacon, canned meats, etc., should be made.

It is not difficult to make an attractive display of soap. Pyramids, arches, and buildings of various designs can be built by the aid of this article.

It is advisable, however, when staple goods, such as soaps, canned goods, etc., are displayed, that some novelty should be introduced, and that attention should be directed from this novelty to the goods displayed by means of a skilfully-worded card.

The fact should not be lost sight of that a store window has a money value. Its worth, however, depends entirely on the use made of it for advertising the wares sold therein. If it be dressed in a style that attracts little or no attention, its value is slight, but if it be decorated from week to week, so as to win more or less attention continually, its worth is difficult to estimate.

This being so, is it advisable to allow posters, dodgers, etc., of picnics, excursions, or concerts to absorb the interest of passers-by, by pasting or hanging them in the most prominent parts of the window? Surely not. If it be considered good policy to hang these posters, etc., up, they should be hung in a position where they will not detract from a display of your own wares.

### HELP THE WINDOW DRESSER.

There ought to be, remarks an exchange, a general interest throughout the store, in the window dresser's work. All the ideas and helps which can possibly be furnished should be given him to digest and select from in finally deciding upon what the store shall be represented by in its display.

Never lose sight of the fact that newness in merchandise, and the new uses of merchandise, should always predominate in the display of goods.

### A WINDOW FOR NEW GOODS.

One of the best purposes to which a window can be devoted, remarks an exchange, is that of using it to proclaim that you are in advance of your competitors in securing new lines for the various seasons. When you get a new stock of an attractive line—no matter what—see that a portion of it is made to form an exhibit.

### CHAT WITH A WINDOW EXPERT.

BY W. A. R.

Montreal is not particularly noted for its window displays, but, for all that, there are men in the trade, in the city, who know how to dress a window, and for this reason such opinion is worth including here as having a bearing on the subject. One of the men I chatted with on the subject, was Alex. D. Fraser, of Fraser, Viger & Co., the big dealers on St. James street. Mr. Fraser has been in the business a long while and has some good, plain, common-sense ideas on this matter of window dressing. He considers it an important adjunct to the successful conduct of business, but, at the same time, holds that it has to be accompanied by other details. For instance, a window may furnish an attractive display, but, if the interior of the store presents the appearance of neglect, a great deal of its effect is nullified.

"The first essential to a proper grocery window," said Mr. Fraser, "is cleanliness. The contents may be attractively arranged, but, if the window is not clean, all the taste in the world devoted to the display of goods will not make an attractive window.

"On account of this all important essential, I consider that a window should be dressed according to the season. By this, I mean that goods applicable to a winter display are entirely unsuitable in summer or warm weeks of the fall. Naturally, flies are bound to be around a grocery store in the warm weather, all the fans or contrivances to the contrary, and, if there are goods in the window that draws them, my first essential, cleanliness, is impossible. For this reason, during the summer months, I select goods that can be shown in packages with an attractive label. Take my own window just now. I have a line of seasonable table delicacies such as preserved new crop plums, corn and other vegetables and fruit, put up in liquor, in glass jars specially for display purposes. With them a neat window can be arranged with the goods that I especially wish to push at this season.

"This is another point that should be borne in mind. Always dress your window with such goods as you want to sell at the time, and make your window correspond with your advertisements in the press. Then, don't fill your window with a whole lot of goods. Take one line and show it for a few days. If you have too many goods in the window, the chances are that no single line will attract notice, and so the whole intention of the window dressing will be lost.

"Three or four days is quite long enough to let a window stand. For a longer period the eternal sameness will be bound to strike the eye and create the impression that your stock is small, and a poorly assorted one.

"In the winter months, staples, such as tea and sugar, can be used to advantage, for then there are no flies to be thought of. If you are moving any special line of these, put them in the window, with some neat but plain signs calling attention to the prices at which they are sold, and your window will be a valuable help to your salesmen inside the store.

"In conclusion, I would again repeat the importance of preventing the slightest appearance of dirt, and also the complete alteration of your design at reasonably short intervals, say, every four or five days, or perhaps twice a week would not be too often."

### WINDOW SHOW CARDS.

In all decorative work, such as window dressing and interior displays, there is not a more important accessory than the show card, says a writer in *Dry Goods Economist*. Your window may be trimmed in the most artistic manner, but if the cards used are poorly worded and crudely executed half the charm is destroyed.

Cardboard is cheap, and to use fresh, clean cards freely for all displays would add greatly to their appearance. They make a display more cheerful and more impressive.

The size and style of card to be used depend entirely on the article and the way it is displayed. While some believe in a conventional style, others resort to variety in shape, size and color.

The plain white card with black lettering is generally used, but the colored effects are becoming more popular every day.

One of the most popular styles at present is a gray coral, mounted on a white mat; a white lettering is usual, with black for shading, and a line of bright red drawn under any word needing emphasis. Black and brown cards make up handsomely in this style. All shades of cardboard are used, but pink, blue, green, buff and rich red are given the preference. For general use the mat idea is too expensive, but for an occasional exclusive trim they lend a catchy effect.

One of the latest novelties in cards for window exhibits is mounted on a wood frame. It has a narrow border of white paint about  $\frac{1}{4}$  inch wide, and parallel to this, at a distance of about two inches, runs a design of straight lines and scrollwork executed with white paint. Some parts of the scroll work around the corners are filled in with a darker shade of paint, which harmonizes with the shade of the cardboard. In the dark spaces a few irregular shaped chips of mother-of-pearl are glued, which produce an iridescent effect.



# James Brodie & Co.

MANUFACTURERS, IMPORTERS AND  
WHOLESALE DEALERS IN



Boots  
Shoes  
and  
Rubbers



The only strictly . . .  
Wholesale Shoe House  
in the city of

## Quebec

A large, complete and  
well assorted stock in all  
lines is continually kept  
on hand. . . .

SOLE AGENTS in the city for the celebrated

### "Maple Leaf" and "Columbia" RUBBERS

. . . THE BEST IN THE MARKET . . .

Correspondence solicited. We always have bargains to offer in special lines, which  
should interest live shoemen.

113 Mountain Hill.

51 Notre Dame Street.

## RETAIL ADVERTISING METHODS.



BY D. B.

GREAT deal has been written about the benefits of advertising, and, no doubt, this will continue as long as newspapers are printed. The fact still remains that a great many business men cannot see the advantage to be derived from using printer's ink.

Some storekeepers who advertise complain that they do not receive any benefit from doing so. If they would only look at the matter in the proper light they would see the injustice that they do the local papers.

A certain person sees some line of goods that is advertised in a local paper. He goes to that store and buys a certain quantity, but never says anything about having seen it advertised. The customer being satisfied with what he has purchased at the store becomes a regular customer of this merchant. This is the indirect benefit from that advertisement, but, in nine cases out of ten, the storekeeper does not credit the newspaper with any of this business.

Then, advertising is just the same as the travelers sent out by wholesale houses. If six travelers call on you in, say, the grocery line, every week, you give orders to some of them. After a while two of them drop out; there is a certainty that their houses won't get any of the orders, which will be divided up between the men who call on you. It is exactly the same as advertising.

Say there are six storekeepers advertising in the local paper. The custom will be divided between them. If two of them drop out, it is a thousand to one that the four who continue advertising are going to get by far the largest percentage of the trade that was formerly divided with the six stores.

A great deal of money is wasted in the style of advertising adopted by a great many stores. Pick up some of the local papers, and you will find enough matter crowded into a half column, which, if the advertiser wanted to get the full benefit thereof, should have placed it in at least a two column space. When you put an advertisement in the paper, don't mention everything you have in the store. Make a specialty of one or two lines, and you will be surprised at the demand there will be for these lines. This is the secret of successful advertising.

Then, change your advertisement every week. It will pay you to do so. Some storekeepers say: "Oh, that same thing will do for the next month; I haven't got time to write up another ad." He might just as well say: "Oh, I had my dinner

yesterday, I don't need any more for another month." One would be just as reasonable as the other. If you want that advertisement to do its work, and do it properly, you have got to "feed" it, just the same as you do any other machine.

A great deal of money is spent in circulars, etc, and, while they may be the means of catching an odd customer, there is not the slightest doubt that the local paper is the proper medium for the merchant. When people come to town they know just about everything they intend buying; they don't take time to read the circular thrust into their hands. This is easily proved by the number you see lying around the street, not fifty yards from the spot where they are given out.

With newspaper advertising the result is different. After the day's work is over, the whole family, as a rule, peruse the columns of the local paper, and, if there are a few grown-up daughters in the house, the merchant who has advertised some "Special Bargains in Dress Goods" is sure to have a call from some members of the family.

In reading over the different advertisements they pick out the different places where such lines are offered as they want. So make it a point to have your ad. act as the "sign post," directing them to your store.

Storekeeper, stick to your local paper, just as the shoemaker is urged to stick to his last.

## TRUTHFUL ADVERTISING.

Advertisements represent goods. The more accurately they represent them, the better advertisements they are. Advertising which misrepresents, either by exaggeration or by inadequacy, is bad advertising.

The nearer an advertisement can get to the plain, naked truth, the more likely it is to be profitable. Newspapermen understand that unreliability in the matter of news is worse than no news at all. Advertisers are learning the same lesson. They have been long in learning it, and the tuition has been very expensive.—Ad.-Writer.

## WHEN AN "AD." IS MOST POTENT.

An ad. is not always the most potent in the selling season, when everybody is busy and trade is usually active, but rather between seasons and in dull times, when buyers are constantly looking about them for the very best that is obtainable for the money, when they buy, if at all, with extreme care, and when they are mapping out

the business campaign for the coming season. They have the time at such periods as these, and they take it to consult business announcements in the expectation of receiving hints that will introduce them to a good stroke in the time of activity; that will enable them to buy to better advantage, or teach them how they may improve their product for the expected busy season.—Cycle Age.

## LOCAL ADVERTISING.

A good local newspaper beats the world as an advertising medium. A hand bill attracts attention by accident. The newspaper carries your message to an eager, waiting audience, goes into the homes, takes a seat in the family circle and talks to every member, besides right to the hundreds of others who paid their money for that kind of entertainment. They love the old family newspaper and read it with implicit confidence. Nothing equals a good, live, local newspaper when it comes to reaching the intelligent class of people who are able to buy goods. The fence, tree and barn door advertisement is but a corpse that can only be looked upon by a few neighbors who chance to go near it. Such ads. as these are a disgrace to a good, live, legitimate business, and emblems of the old "moss-backer" who don't actually appreciate up-to-date principles. Whenever you find a town of this class, we will show you a first-class town for silent meditation and secret prayer. Since man is a part of nature, so is a good advertisement a part of good business.—Pilgrim's Progress.

## INNOCENTLY FUNNY "ADS."

Curiously worded advertisements that are funny without intent are more common in the London papers, it would seem, than they are in New York publications. An English periodical offered a prize the other day for the best collection of such announcements, and the following is the result: "A lady wants to sell her piano, as she is going abroad in a strong iron frame." "Furnished apartments suitable for gentleman with folding doors." "Wanted, a room by two gentleman about 30 feet long and 20 feet broad." "Lost, a collie dog by a man on Saturday answering to Jim with a brass collar around his neck and muzzle." "A boy wanted who can open oysters with references." "Bulldog for sale; will eat anything, very fond of children." "Wanted, an organist and a boy to blow the same." "Wanted, a boy to be partly behind the counter." "Lost, near Highgate archway, an umbrella belonging to a gentleman with a bent rib and a bone hundle." "To be disposed of, a mail phaeton, the property of a gentleman with a movable headpiece as good as new."—New York World.



**D<sup>R</sup>. E. D. MOORE'S** ORIGINAL PREPARATIONS

**COCOA and MILK**  
**CHOCOLATE and MILK**  
**COFFEE and MILK**

ESTABLISHED 1840.

As supplied to Her Majesty's Army and Navy, and all the leading expeditions. Especially chosen for the BRITISH ANTARCTIC EXPEDITION, recently fitted out from London, and several expeditions to KLONDYKE. Suitable for miners and colonists. Packed in 1-lb. and ½-lb. tins.

WORKS: LITTLEWORTH, NEWPORT SALOP, ENGLAND.

EXPORT: C. & E. MORTON, CROSSE & BLACKWELL, ETC., LONDON.

**SYMINGTON'S**

PATENT  
HIGH PRESSURE  
STEAM PREPARED

**Pea Flour**

FOR SOUPS, THICKENINGS, GRAVIES, ETC.

Sold in 1-lb. tins.

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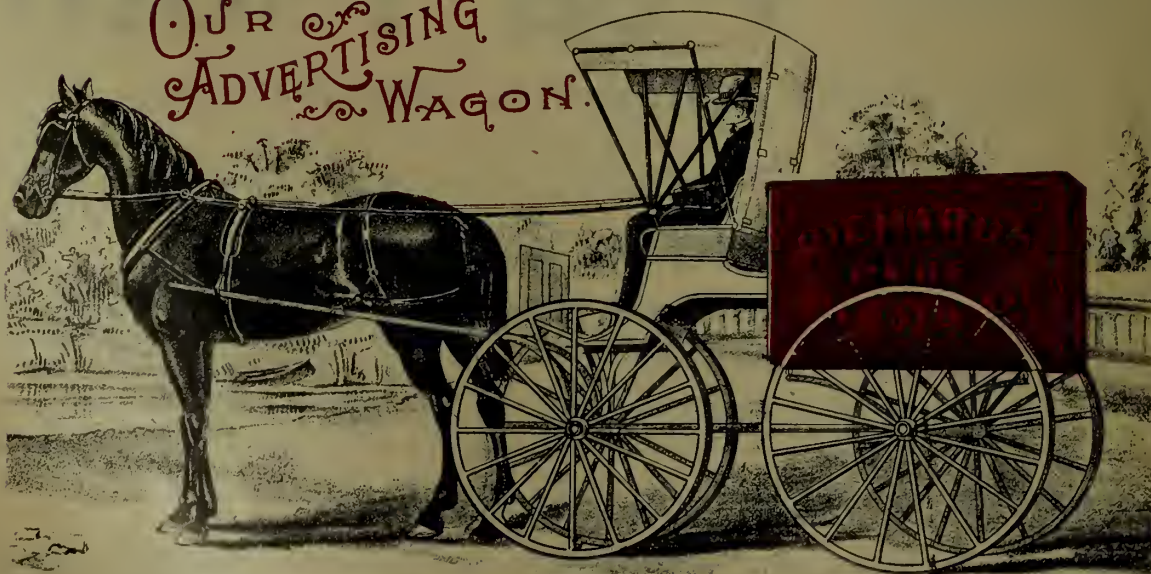
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*The Lancet says—*

"CADBURY's represents the standard  
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## TEA, ITS VARIOUS DESCRIPTIONS AND PECULIARITIES.

BY W. G. A. LAMBE.

THE following articles on tea, were originally commenced to oblige a friend, who was anxious to learn something about tea. The editor of THE CANADIAN GROCER happening into my office whilst I was writing requested permission to publish them. I quite appreciate that in many ways they are incomplete, but, so far as they go, I believe them to be correct, and they may prove of interest to some.

### CHINA BLACKS.

Are divided into two chief classes, viz., Black-leaf teas shipped from Hankow, and Red-leaf teas from Foochow. The former come from the Northern Districts and the latter from the Southern Districts.

The chief characteristic of Black-leaf teas is their generally good cup quality; whilst red leaf teas are usually of much better make than Black-leaves, but have not the quality.

Black-leaves comprise Ning-chows, Kintucks, Oopacks and Oonams. They usually grade in the above order as to quality. The bulk of the finer sorts go to Russia. Only a very insignificant quantity comes to this country. The make, i.e., the appearance, of the finer teas is often no better than that of the lower grades. In this country, all black leaves are commonly known as Monings.

Of late years, teas from the Oonfa District (Oonams), have been growing in popularity, especially in Russia. These teas draw a much stronger liquor than Ning-chows, and their popularity shows the gradual change in taste in Russia, from the thin Pekoe-flavored teas which used to be preferred, but which are now giving way to the stronger liquoring kinds.

Keemuns, the nearest approach to Ceylon tea of any grown in China, are now largely taken for Russia.

Hankow is now practically the market for northern China teas. Only the remains of the first crop, and a small portion of the second and third crops, find their way to Shanghai, which is the market for green teas. The port of Hankow is situated about 600 to 700 miles up the Yang-tse-Kiang river, and enjoys the privilege of being one of the hottest places on earth. It is a busy spot from early in May to the end of July, and there is, perhaps, more work got through there in these three months than in any other branch of commerce in other parts of the world.

To show the changes which have taken

place in this same tea trade, whereas, ten years ago, the river at Hankow was occupied by a long line of British steamers, all to be filled "choke full" of tea for London, today, British interests are represented by one steamer, which has great difficulty in getting a full cargo. On the other hand, Russian buyers are able to fill six large steamers of the Russian volunteer fleet for Odessa.

Brick tea is now becoming a very important industry, the Russians having enormous manufactories at Hankow, the amount of tea sent away in this form being nearly equal to the quantity of whole leaf shipped.

In old days, the very finest of the Northern teas used to be sent to Russia by caravan, hence the idea that prevails, that caravan teas are still the best quality. Of late years, only the common grades are sent overland. It takes about one year for a tea to get from Hankow to, say, Moscow, by the overland route. The railway when built, will change all this. Some expect it to be finished in two years, but reliable authorities say the Great Siberian Railway lacks some 2,200 miles of completion, and 1905 is the date set for same.

The reason that China teas are unpopular in some parts of the world is, principally, because so many of them are tarry in flavor. This unpleasant flavor is acquired, as a rule, during firing.

China teas are fired in baskets, usually over charcoal fuel, which, if used at all damp, imparts a tarry, or smoky flavor to the teas. In some of the poorer districts of China the natives are unable to afford proper fuel, and have recourse to dried grass and general rubbish, which quite spoils the tea during the firing process.

Red-leaves are usually described as Kaisow sorts divided into the following kinds: Souchongs, Soomoos, Kaisows, Chingwoos, Paklums, Panyongs, Paklings, and a few minor districts.

Chingwoos and Panyongs, as a whole, are the best liquoring of the red leaves. Paklums and Paklings are the best style, or appearance, of all China blacks, but lack cup quality, Paklings especially being particularly insipid and wanting in character. The latter are invariably packed in caddies, whilst all other China blacks (with the exception of Cantons or New makes), are packed in half-chests.

Paklums, Panyongs and Paklings, are often described as Pekoe Congous.

Souchongs at one time used to be the best teas produced in Foochow, and were wont to fetch the highest price in London. Germany now takes the bulk of the Souchong crop, the finest teas still realizing very high prices.

During the last two years, a company has been formed in Foochow for the purpose of making China teas on the most approved Ceylon methods. They have built a good factory, fitted with latest machinery, with an experienced European in charge. The teas they have produced have been very well made as regards leaf only; the flavor has not improved at all.

### CEYLONS AND INDIANS.

The above two kinds may, perhaps, be described in the same paper.

The essential difference between Ceylons and Indians, on the one hand, and China blacks on the other, is the greater pungency and higher flavor of the former over China teas. This may be attributed chiefly to the soil in which the plants are grown. Secondly, to the difference in preparation. Indians and Ceylons are higher fermented, which changes the chemical character and makes the liquor more astringent. In preparing China blacks, the leaf is rolled by hand. In Ceylons and Indians, the leaf is rolled by machinery.

The different methods of drying the leaf have also a good deal to do with the strength and flavor of the liquor. In China, the tea is dried by the sun, which, at the same time, robs the leaf of a good deal of its flavor. In Ceylon, the withering is always done in the factory, under cover, with the leaf spread out on long shelves, called "tats," with a good draught blowing through them, and the temperature kept as even as possible. After the teas have been fired, they are put into the machine sifter, which sorts them out into the following grades: Souchong and Congou, Pekoe Souchongs, Pekoes, Broken Pekoes, and Dust. The Flowery Pekoes, Orange Pekoes, and Broken Orange Pekoes are generally obtained by hand-sifting from the Pekoes and Broken Pekoes.

The name of the Gardens of Ceylons and Indians is legion. The most popular Ceylons come from the Newera Eliya district. It may be taken as a general principle that the higher the elevation at which Ceylon teas are grown, the better will be the flavor.



## *A Woman's Gratitude*

is worth having—and keeping. She trades at the store that seems to have her interests at heart, and gladly pays that store a profit. A woman dyes to save money—her economy helps you to **make** money with those absolutely fast, very brilliant, English Home Dyes that won't crock or wash out—that dye an even color throughout, and last (but best), that wash and dye at one operation.

*Maypole Soap  
Dyes.*

A. P. Tippet & Co., General Ag'ts for Canada  
Montreal.

## *The Family's Thanks*

make a grocer's store popular—the “popular store” wins trade and profit. The Kipperred Herrings and Herrings in Tomato Sauce, put up by Moir, Wilson & Co., of Aberdeen, Scotland, are justly famous for their delicacy and flavor and “toothsomeness.” The Herring are rich, and have a depth of body that distinguishes them as Scotch Herring of the highest quality. “The family's thanks” come naturally to the grocer who sells . . . . .

*Moir, Wilson & Co's  
Kipperred Herrings.*

A. P. Tippet & Co., General Ag'ts, Montreal.

Some of the gardens in Newera Eliya are at an altitude of over 5,000 feet. Perhaps the four most popular gardens in Ceylon are Pedro and Monkwood, sold in Colombo, and Norwood and St. Leonard's, sold in London. The best Indians come from the Darjeeling district. Roughly described, Indian teas are of thick, heavy astringent liquor, caused by the soil and high fermentation in curing. Ceylons are more delicate, as a class, than Indians. In the case of Indian teas, the late pickings, i.e., the leaf which is picked late in the season, are, as a

As a rule, the light, tippy teas (thin, and without much, sap) are obtained from the young shoots, after pruning. After a field has been pruned, the bushes produce very poor teas for some time. In order to obtain a big yield, it has been the fashion, of late years, to prune heavily—say, every two years, instead of every three or four, as previously. This produces a big yield, but the quality of the tea suffers in consequence. The best leaf is obtained from a bush that has not been pruned for some time.

Rain falling, after dry weather, brings on

rollers, from which it is taken out in a moist and juicy condition, and spread out on trays for fermentation. Finally, the tea is fired, and put into large bins, until enough has been collected to make a "break."

#### CHINA GREENS.

Are known in this country as Young Hysons, Hysons, Gunpowders, Imperials, and Twankies; divided into two chief classes, viz., Country teas and Pingsuey sorts.

The unfired leaf of any district can be



A GROUP OF SINGALESE TEA PICKERS, AT EASE.

rule, the best liquoring teas of the season, and the finer qualities of these late-picked teas are called autumnal flavored teas. This is in striking contrast with teas grown in China and Japan, for, in the latter countries, teas of the first crop are invariably the best liquoring in their respective countries.

Unlike India, the Ceylon crop practically goes on all the year round, but, perhaps, the best tea comes down from about September to December, but the autumnal flavor is not apparent with Ceylons as with Indians, probably because the climate in Ceylon remains at a practically even temperature.

a very quick flush, and then planters have such a rush of leaf coming into their factories at once, and not having time or space to prepare it all properly, teas are often sent away carelessly rolled or sorted, and under-fired.

The method of preparation of a Ceylon tea is, roughly, as follows: When the leaf is brought into the factory by the coolies, it is first spread out on long canvas shelves, called tats. This is the withering process; one cannot give particulars as to the length of time this withering takes, as it depends on the weather, etc. It is then put into the

made into either Gunpowder or Young Hyson, etc., according to the way the grower rolls the green leaf. The green leaf is rolled by hand.

In China, Country teas are graded as follows:

Extra Gunpowder (or Pin-heads).

Number One Gunpowder.

" Two "

" Three "

" One Imperial.

" Two "

Foongmees.

Cheongmees.



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Sowmees.

First Young Hysons.

Second " "

Third " "

Pingsueys are graded in China as follows :

Extra Gunpowder (or Pin-heads).

Number One Gunpowder.

" Two "

" Three "

" One Imperial.

" Two "

First Young Hysons.

Second " "

Country teas comprise :

Moyunes, dark, toasty, liquor.

Tienkais, generally pale liquor.

Fychows, generally dark smoky liquor, and some other less important divisions.

On the London market, Moyunes bring the highest prices, but in Canada there is a preference given usually to Tienkais on account of the paleness of the liquor of latter. This preference for pale liquor has, no doubt, originated by buyers confounding the dark liquor of true Moyunes with the dark liquor of Fychow sorts,

Fychow teas have the poorest cup quality of Country teas, having usually what is best described as a smoky flavor; another objectionable character often found in Fychow sorts is a metallic taste termed "brassy."

Green teas kept in the original packages for a great length of time become what is called "boxy."

Pingsueys are generally highly colored, good style, but of very poor cup quality. Classed with Pingsueys are teas called Cantons, in error. In many cases, the liquor of Pingsueys has a disagreeable and oily flavor, owing to the coloring matter used. The Pingsueys from the Hoochow country are the better liquoring teas.

#### JAPANS.

Japan teas may be roughly divided into three classes: Yokohama leaf, Kobe leaf and Nagasakis, but Nagasakis form a very small part of the whole.

The chief district in the Yokohama teas is the Hacheoji district. These teas are very fine quality, and little or none of them ever reach this market, being practically all shipped to the United States. They are of small leaf, very similar to Kobe teas. The balance of the Yokohama leaf teas are generally of flat leaf. The finest teas from all Japan come from the Hacheoji district.

The chief district in Kobe teas is the Yamashiro district. Kobe teas, as a class, are of better style than Yokohama teas, but, the latter are, on the other hand, superior in cup quality, grade for grade.

Nagasaki teas are of very indifferent cup quality, dark liquor, and usually highly fired. Teas from this district are generally

curly in the dry leaf, and about half the crop is made into Japan Gunpowders.

In Japan teas, as a whole, the earlier the leaf is picked in the season, the better the quality, and the early pickings are paler and more flavory in the liquor than second-crop teas. Second-crop teas have darker liquor, and are also thicker and have more body in the cup. They are usually of better style, the firers being able to produce better style from the second crop.

Amongst Japan teas may sometimes be found a spurious leaf, usually called "cabbage," not discernible in the dry leaf, but giving a rank and offensive flavor to the liquor whenever it occurs. This so-called "cabbage" is really the leaf of a *Convolvulus*, which climbs over and about the tea plants, and occasionally a leaf of it is accidentally picked and cured with the tea leaves proper. It occurs more frequently in some districts than in others.

The preparation of Japans differs from that practised in China, in so far that the Japanese farmers pick the leaf and only partially fire it, packing it in large china vases, in which it is brought down and sold, in its half-fired state, to the large tea-firing and shipping-houses at the coast, where the firing is completed by the European, American and Japanese shippers in their own premises, with Japanese labor. These Japanese are paid every night. The average pay for Japanese labor, in these tea-firing houses, is 15c., silver, per day, equal to about 8c. in Canadian currency.

#### OOLONGS.

In addition to the above kinds, we have to notice Formosa Oolongs, lightly fermented and slightly scented teas, grown on the island of that name; there is a large trade done in these in the United States. A smaller quantity of Oolongs are grown in China. Practically, the whole of the Oolong crop goes to the United States.

#### SCENTED ORANGE PEKOES AND CAPERS

Scented Orange Pekoes and Capers, from China, are a class of teas very little used in Canada to-day—poor stuff, as a rule, with nothing to recommend them except, like the dude, their perfume.

#### INDIAN GREENS.

In passing, we must notice Indian Greens, almost unknown to the consumer here, unfermented teas of dark color in the dry leaf, but drawing a pale liquor, usually of splendid quality, uncommonly like fine, astringent Japans in the cup.

#### UNITED STATES TEAS.

The growing of teas has been attempted in the United States, but the industry is not likely to amount to anything of consequence.

#### A BAKER'S DOZEN.

"A BAKER'S dozen" is an expression familiar enough, but the question of its origin has seldom been raised. There is a curious little story, says *The Boston Traveler*, which goes with the familiar expression, and it probably contains about as much truth as any legend. Yet, there must have been a source, and perhaps this is it.

Away back in the 17th century Albany, N.Y., was nothing but a Dutch settlement, and among its inhabitants was a baker with a long string of Dutch names ending with Van Amsterdam. He was a genius in his way, and many of our toothsome cakes, like those filled with caraway seeds, were original with him, and it was scarcely to be wondered that his fame as a baker increased from year to year, and his savings in the same proportion. He had one fault, however, for which he paid dearly—he was stingy.

One wild, stormy New Year's eve as he was following the good old custom of watching the New Year in, and incidentally considering his profits for the past 12 months, there was a sharp rapping at the door, and, when it was opened, in blew a little old woman who demanded a dozen New Year's cookies. Twelve were counted out to her, but she set up a howl of protest, demanding another, which the close-fisted Dutchman refused her. An altercation resulted in the expulsion of the old woman, who carried the baker's luck with her.

His misfortunes began the very next day. Nothing went exactly right. His yeast soured, his bakings burned, and all sorts of mysterious things happened, yet, he remained as stingy as ever. The little old woman paid him another visit, and went away in a rage because he refused to allow her 13 cakes for a dozen. Worse ills befell him, and it was only after his wife became deaf, his children fell ill, and his business died, that he became broken in spirit, that the little old woman took that time for a third and last visit.

Humbly he acceded to her request for 13 cakes, and immediately prosperity came back to him, and his competitors were obliged to adopt 13 for a dozen. And that is why 13 is the baker's lucky number to-day, however unlucky it may prove to others.

#### BOASTFUL ADVERTISING.

There are still many inaccuracies in advertisements, remarks an exchange. There is still much exaggeration. The frequent use of superlatives is a matter of habit, and it will take some time to get out of it. Each of a half a dozen stores in one town claims to be "the best and cheapest." This is preposterous on the face of it.



# We Want to see Every Canadian Grocer Prosper

and shall do our part to assist those who patronize us by selling goods on which they will make good margins, give satisfaction, and draw trade.

YOU CAN DEPEND UPON GETTING GOOD VALUES WHEN YOU ORDER :



Order

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Travellers

**Jersey Cream Baking Powder,  
Lumsden's Pure Cream of Tartar Baking  
Powder,  
Standard Baking Powder,  
Standard Teas in one pound tins,  
English Breakfast, Perfection, and  
Mattee Wattee Blends in bulk,  
Our 18c. Blend in Whole Coffee,  
Glasgow and Maravalla Blends in bulk,  
Albert Brand in one pound tins,  
Cream Shredded Cocoanut, and  
Feather Strip Cocoanut.**

We guarantee quality of all above goods.

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## LUMSDEN BROS.

45 Colborne Street,  
TORONTO

84 McNab Street,  
HAMILTON

## CROCKERY IN THE GROCERY STORE.



THESE days of heavy expenses and small profits make it necessary that business men should grasp every opportunity of increasing the aggregate amount of business transacted within their stores. This is an age of specialists. We see this on every hand, and

not less in the commercial than in the professional world. This fact does not, however, narrow the limit of the successful grocer's trade to general groceries. It has been clearly manifested that he is the right person to sell fruit. In many instances a fish and meat department has been opened in conjunction with a grocery store, with results eminently satisfactory, thus proving that all which is used on the table should be sold by the grocer.

While not belonging to the same class, crockery and glassware are in a class so near akin to groceries that the opinion is, with good reason, gaining ground that crockery should be sold by the grocers.

Noting the development of this opinion, a representative of THE CANADIAN GROCER called on Mr. John Gowans, of Gowans, Kent & Co., wholesale crockery and glassware dealers, Toronto, and asked him if he considered crockery and glassware suitable for the grocers to handle.

"That depends," replied Mr. Gowans, "on the size of the place in which the grocer does his business. In a large town or a small city, I believe the grocer has better facilities for selling these goods than either the general merchant or the straight crockery dealer. He has an advantage over the general merchant in that not having such a variety of goods to show he can display the crockery to the best advantage. His advantage over the straight crockery dealer lies in the fact that, while he can display his crockery fully as well as the crockery dealer, the large number of people continually coming in to buy groceries are brought into close contact with the crockery, and are easily made acquainted with any novelties or new designs introduced."

"Has the grocer who sells crockery, etc., any advantage over the grocer who does not?"

"Yes. Here again he has an advantage, and an important one. Crockery, as a rule, is attractive; groceries, as a rule, are

not; consequently, crockery is of great use to the merchant in decorating his windows or his shelves. Again, groceries are, as a rule, costly compared with their bulk; crockery is more bulky than expensive, consequently there is much less expense in filling a store's shelving, etc., with crockery and groceries than there is in filling the same shelves with groceries alone. Then, as there is a good percentage of profit on crockery, etc., as there is small loss entailed in its sale, and as one line of goods helps to sell the other, the grocer who keeps crockery has an undoubted advantage over his competitors who do not."

"What is the best way to commence dealing in crockery? Should one start small and work up a trade, or should one commence with a full range of goods from the start?"

"Where the capital of the grocer permits the latter policy is the better. It is good policy to open up with a full range of staple goods, and a choice variety of novelties. It would also be advisable starting to make a special display, to advertise, and in every way make known that one was commencing to handle these goods. Crockery and glassware are possibly more susceptible to good advertising than any other class of goods."

"Is it good policy to stock up with the best quality of goods?"

"No, except in very few cases. In nearly every case the best plan is to secure goods of moderate price, yet attractively designed and decorated, especially of dinner sets, chamber sets, etc. In French and German novelties, glassware, lamps, etc., it might be advisable to carry some goods of high price and excellent quality, but the bulk of this stock should also be such as to meet the popular demand, to suit the average purse."

"How much would it cost to lay in a stock of crockery and glassware sufficient to meet the requirements of a grocery in a large town?"

"That would depend on the merchant's capital, his store, the possibilities of the trade that may be done, and on many other considerations. From \$400 to \$750 would be sufficient for almost any business in a good town."

"When is the best time of the year to commence carrying these goods?"

"The Fall is always a suitable season to open out, but, as the Christmas season is the time when most goods are sold, any time between now and December should prove a good time for such commencement."

From the foregoing it is at once seen that wholesale crockery dealers consider grocers

the proper medium for the sale of crockery. To get the views of a retail grocer who for some years has handled crockery in connection with his business, a representative, while in Perth, Ont., called on R. E. Hicks, and asked if he was satisfied with the results from handling crockery.

Mr. Hicks has a moderately large corner store. One side of this is filled with groceries; the other is devoted to crockery and glassware. Two display tables, each containing a nice arrangement of these latter goods, conduce very much to the cheery brightness of the whole store.

In answer to THE GROCER'S query, Mr. Hicks expressed entire satisfaction with the results from carrying crockery with his groceries. The crockery business has developed so well that now it could hardly be thought of as an adjunct to his grocery business, because it is now in itself almost as important as the latter itself. The margin of profit in the grocery business is so narrow, and competition so keen that a source of profit such as he had found the crockery business to be, has been not only beneficial but he believed essential to his success. In the recital of his experience Mr. Hicks practically corroborated in detail the opinions expressed by Mr. Gowans.

## COLONIAL POSSESSIONS OF EUROPEAN STATES.

The United States commercial agent at Weimar reported as to the extent of the German colonial possessions and protectorates, including the recently leased territory in Kyao-chau Bay, as being 2,600,000 square kilometers (1,615,577 square miles). The German Empire proper contains only 540,657 square kilometers (335,931 square miles), which is not much more than one-fifth of its colonial possessions. Togo, Kameruns, and German South-west Africa contain together 874,189 square miles. German East Africa is nearly two-thirds as large as the last-named, having 584,777 square miles. England's colonies and possessions embrace no less than 16,662,073 square miles, or more than 85 times as much as the Fatherland. A comparative table of the extent and number of inhabitants of the European colonial possessions shows:

|                  | SQUARE MILES. |            | POPULATION.  |             |
|------------------|---------------|------------|--------------|-------------|
|                  | Mother-land.  | Colonies.  | Mother-land. | Colonies.   |
| Great Britain... | 120,979       | 16,662,073 | 39,825,000   | 322,000,000 |
| France.....      | 204,492       | 2,505,000  | 38,520,000   | 44,290,000  |
| German Empire    | 208,830       | 1,615,577  | 53,325,000   | 7,450,000   |
| Portugal.....    | 36,038        | 800,914    | 5,050,000    | 10,215,000  |
| Holland.....     | 12,543        | 783,000    | 4,930,000    | 34,210,000  |
| Spain.....       | 197,670       | 405,458    | 17,300,000   | 9,800,000   |
| Italy.....       | 110,646       | 242,421    | 31,290,000   | 195,000     |
| Denmark.....     | 15,289        | 85,614     | 2,175,000    | 130,000     |

Germany takes third place as regards extent of colonial territory, but only sixth in point of colonial population. Only Great Britain, France, Holland and Portugal have more colonial than home inhabitants.



**TEAS.**

Japans, Congous, Indian, Ceylon, Oologs, Pingsuey  
Gun Powders, China Greens, etc.

(These goods are sold to the wholesale trade only.)

**COFFEES.**

Mocha, Java, Ceylon, Costa Rica,  
Maracaibo, Rio, Santos, etc.

**SPICES**

of all kinds.

**CREAM OF TARTAR,**

Borax and  
Bi-Carb. Soda

**BAKING POWDERS.**

"Union," "Star,"  
"World's Best," etc.

**Dried AND Evaporated Fruits**

of all kinds.

Importers and  
Manufacturers  
of . . .

**CORKS**

Hand and  
Machine  
Cut . . . .

We handle all the above lines, and act as Commission  
Agents for Consigned Goods.

CORRESPONDENCE SOLICITED.

**S. H. Ewing & Sons**

Sole Agents in Canada for

**Petermans Celebrated Roach Food.**

 **MONTREAL**



THE WATSON, FOSTER CO'Y. Limited, Montreal.

**SEASON 1898-9**

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**THE FINEST LINE FOR CANADIAN  
TRADE EVER SHOWN IN CANADA**

Comprising . . .

**BROWN BLANKS**

**WHITE BLANKS** (with blended borders).

**GLIMMERS** (with blended borders).

**LIQUID GILTS** (with 1 and 2 band blended borders).

**VARNISH GILTS** (blended and clouded borders).

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## **SPECIALTIES**

22 1/2 in. **HEAVY FANCY EMBOSSSED GILTS**  
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**TAPESTRIES**, 22 1/2 in.

**INGRAINS** (20 shades) with 9, 18, 22 1/2 in. Flitter Friezes.



## A Money Maker to the Retailer...



# VICTORINE

(TRADE MARK, REGISTERED)

### The Clothes Washer

A common-sense substitute for all alkali powders and acid liquids, founded on truth and merit. It **washes** clothes.

Wholesale by ...

HUDON, HEBERT & CIE,  
L. CHAPUT, FILS & CIE.  
FORBES BROS., and all first-class wholesale dealers in Montreal.

SAUNDERS & EVANS, Sole Agents for Toronto and Western Ontario.  
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W. G. CRAIG & CO., Frontenac County.  
NAZAIRE, TURCOTTE & CO., Quebec City.  
E. H. HEBERT, Valleyfield District.

WE want every Retail grocer in Canada to write us for a free sample of Victorine, and to give the article an honest test in their respective families, before placing their orders with the trade. Beware of worthless imitations, for, although only before the Canadian public for a short time, we have already seven imitators; which speaks volumes for the merit of **VICTORINE**.

**W. CRAWFORD GADEN & CO.,** Manufacturers, 257 St. Paul St., **MONTREAL**

## Refined Sugars and Syrups

of the Purest and  
Best Quality.

**REDPATH**

**BRAND**



The Canada Sugar  
Refining Co'y, Limited

MONTREAL

## MAKING CHINA TEAS LIKE INDIANS AND CEYLONS.

BY W. L. E.

**H**OW Indian and Ceylon teas have supplanted, in the British and Canadian markets, the Chinese product is known to everyone in the trade; but it is, perhaps, not so well-known that an effort is being made in China to regain, by imitating Ceylon and Indian methods of manufacture, at least part of the position which tea from the Celestial Empire formerly occupied in Great Britain and other countries. It is, nevertheless, a fact.

The prime movers, however, are not Chinese. They are British and American capitalists interested in the China Congou tea trade.

### WHEN THE MOVEMENT BEGAN.

The movement began two seasons ago, and the idea that, by employing machinery and Indo-Ceylon methods, Congou teas could be made like unto the teas produced in India and Ceylon was the actuating motive.

A number of the British and American firms interested subscribed the amount of capital necessary to purchase land and erect thereon a tea-firing house and plant. They then imported mechanics, adepts in the art of preparing Indian and Ceylon teas, and treated small parcels of Congou leaf in exactly the same manner as do the Singalese tea merchants. The result was a product which at least some tea experts declare it is impossible to locate as China tea. I saw samples, the other day, in the office of a well-known Toronto teaman. Some of them were silver and gold tipped, and, as far as the appearance was concerned, looked for all the world like Ceylon silver and gold tipped pekoes. I cannot speak personally for their cup quality, but I was told that several teamen, who tested them by infusion, declared they were Ceylon teas.

### THE TEAS SOLD IN LONDON.

It was, I was given to understand, late in the season when the promoters of this undertaking began operations, and they were only able to utilize fourth-crop Congou leaf. But, the following season, they made up first, second and third-crop leaf, all of which were sent to the London market, where they met with considerable favor, and realized prices far ahead of what these would have had they been made up by the ordinary Chinese methods. They sold as high as 13½d., while, it is estimated, they would only have realized about 7d., had the same leaf been made in the ordinary old-

fashioned way which obtains in China. The output, even the second year, was small, but the success it met with on the London market was such as to enable the promoters to forthwith form a company, with large capital, for the prosecution of the enterprise. This season, as far as can be learned, their operations have not been much larger, as they were not in a position as far as buildings, in which to fire in large quantities, are concerned. But, I am told, they treated small quantities of northern China leaf, which they had not hitherto essayed to do, having confined their energies to southern China leaf. It is asserted, that the northern teas so treated turned out exceptionally fine, and they have been shipped to the London and Russian markets. The result of this shipment has yet to be ascertained.

### NATIVE EXPERIMENTERS.

When this movement to make China teas after the manner of the Indian and Ceylon descriptions was initiated, the promoters extended an invitation to a large number of native tea-firers to visit the factory and see the new process, the purpose being to try and induce them to adopt this more modern method. After seeing the method in operation, some, at least, of the native tea-makers stated their intention of employing it, and a few of them did so. But their product was, as a rule, a sort of hybrid—half China and half Ceylon in character. And the reason advanced for their non-success was that the natives were so wedded to their old ways that they could only partially tear themselves from them, and the result was a sort of 'twixt and between tea.

Those who hold that it is possible to make China teas to compete with Indian and Ceylon descriptions, not only ground their belief upon the experience of the capitalists who promoted the undertaking, but they point to the fact that among the natives who assembled, upon invitation, at the factory, to see the process, was one who, subsequently, without machinery of any kind, produced a tea which, in every respect, was equal to that turned out by machinery at the factory of the British and American capitalists. I might say that I saw a sample of what was claimed to be this native's product.

### IMPORTED MEN AND SEED.

If the attempt to make China teas like unto, and equal to, Ceylon teas fail, the fault is not likely to be due to any lack of

effort on the part of the capitalists who are undertaking it, for, not only have they imported mechanics from India and Ceylon, but they have imported seed as well from these two countries, while, furthermore, they have sent several Chinese to India and Ceylon to secure positions in the tea factories there, in order that they may acquire the art of making tea as it is made there.

"Whether or no this movement will result in creating a revolution in the making of tea in China," said an old teaman to me, "rests entirely with the natives, as foreigners are precluded by the Chinese Government from holding real estate of any kind outside the treaty ports. When European capitalists buy land in China they do so in the name of a native, and if he chooses to be dishonest he can cheat the real owners out of the property. It has been done before, resulting in heavy losses to European capitalists, and it can be done again, as long as the law exists as it is at present. Then, aside from the property phase of the matter, the promoters have to rely upon the natives to carry out the instructions given them in the making of the tea. Why do they not make the tea inside the treaty ports? Simply because it is practically impossible. Labor is too high and land is too dear compared with the cheapness of both in the tea districts."

Even if all that the promoters of the scheme claim for it is true, it will be a good many years before China teas will be made like those of India and Ceylon, in sufficient quantities to prove anything like keen competitors, that is, of course, if the natives persist in their obstinate refusal to discard the old and conform to the new and more modern methods of making tea.

### A KIND-HEARTED FRUIT MAN.

There seems to be a general feeling that the Italian fruit pedlars and dealers are greedy and penurious. This may be true of many of them, but there are exceptions, as was manifested recently in my presence.

The children from the Girls' Home, Toronto, were returning from a day's outing at the Island, and quietly marching, two by two, up Yonge to Front street, where they were to take the car. When they were opposite one of the fruit stands, the Italian proprietor, with a basket of peaches on his arm, quickly crossed the street and presented each of the 50 or more children with one of the luscious fruit, and gave the basket with what few remained to the teachers.

The whole affair was done quickly and quietly, and showed that Italians, like other people, have some soft spots in their nature.



# LUXFER PRISMS

..FOR..

Dark  
Days



WITHOUT PRISMS

WITH PRISMS



No. 37—WITHOUT PRISMS

# LUXFER PRISMS

Carry Daylight into Dark Places.

H. S. Howland, Sons & Co's Warehouse  
37-39 Front St., Toronto.

WAREHOUSE 180-ft. LONG.

The first illustration shows the exterior of H. S. Howland, Sons & Co's premises in Front Street.

This is a double warehouse and on the left section are the old-fashioned windows with plate glass, on the right the windows in which Luxfer Prisms are installed in rectangular panels 7 ft. wide by 4 ft. deep.

The effect of Luxfer Prisms is shown by the contrast between the two cuts of the respective interiors.

The photographs of the interiors for the other two cuts were taken on a dull day and under equal exposure.

For Catalogue and Estimates write

**LUXFER PRISM COMPANY**  
LIMITED

58 Yonge Street --- Toronto



No. 39—WITH PRISMS



## HANDLING CANADIAN TOBACCO.



MERCHANTS in many parts of Canada are much interested in tobacco culture. Its success is now assured, but, to get the best results, it is necessary that the crop be properly handled. At present, there is, of course, a great deal of ignorance. Merchants who have customers among the numerous new growers should inform themselves so as to post the farmers, by keeping the following carefully-prepared instructions by them :

## CUTTING.

When the tobacco becomes fully matured it becomes very thick and heavy ; it also changes its color from a green to a yellowish, mottled green appearance.

A very good test is to double a part of the leaf back with thumb and finger, and if it breaks or cracks it is considered in fairly good condition for cutting. The weather most favorable for ripening and thickening tobacco is moderately dry weather with cool nights and warm days.

To proceed to the cutting : The stick is placed in a slanting position by sticking one end of it in the ground at the root of a plant. The knife is then taken in the right hand and is started down the stalk, gauging it so as to miss the leaves as much as possible. Let the left hand follow in the split, and when the knife is within about six inches of the root of the plant, remove it from the split, slightly bend the stalk over with the left hand, and, with one stroke of the knife, cut the stalk off below the leaves. Take hold of the end of the stalk with the right hand, keep the left hand in the split, raise the plant, and, with a quick movement, bring it down astride the stick in such a manner as to leave the leaves straight and unbroken. Five or six large plants should be placed on each stick.

When the tobacco is on the stick in the field, if the sun is very hot, there is danger of sunburn, especially from 10 o'clock in the morning to 2 o'clock in the afternoon. It is the better plan, if there is danger of sunburn, to cut in the afternoon and haul to the barn in the morning before the sun has reached its full force. The most convenient way to haul to the barn is on hayracks or on some other platform contrivance. The tobacco is then hung in the barn, from the wagons, hanging from sixteen to eighteen sticks to a twelve-foot rail, when the process

of curing commences by the saps gradually evaporating by the natural action of the atmosphere.

## CURING.

The tobacco needs certain favorable conditions of the weather to aid it in curing properly, warm and moderately dry weather being the most favorable, as cool, windy weather causes it to cure with a greenish cast, while very hot, wet weather causes house-burn. House-burn may be prevented, to some extent, by giving it the advantage of all the dry air possible, and by keeping the doors shut against a hot, foggy atmosphere. The tobacco gradually goes through the process of curing, and, as soon as it is thoroughly cured, the crop is ready to strip.

## STRIPPING.

The art of handling tobacco, for it may be called an art to handle it properly, is one of the most important parts of successful tobacco culture. The proper handling of an ordinary crop adds greatly to its appearance and value. While, on the other hand, an extra good crop may, by poor and improper handling, be made to fall below the ordinary. After the tobacco is thoroughly cured and it comes "in case," that is, when it has received sufficient moisture from the atmosphere to make it pliable and tough, the grower proceeds to strip the crop. Most growers provide themselves with a stripping-room, in order that they may continue their work in the cold, inclement weather without exposure. A room of this kind may be made by boarding up a 12-foot square in one corner of the barn that is free from the bright sunlight, as very strong sunlight makes it very hard to distinguish the different grades apart. A room of this kind, with windows properly arranged, and a stove in one corner, and benches placed along two sides of the room on which to place the tobacco while stripping, is good enough for all ordinary purposes.

When the tobacco comes "in case" it is taken down from the rails and the stalks taken from the sticks and piled up on the benches with the points of the leaves toward the wall, so that the butts of the stalks are to the inside of the room for the convenience of the operators.

The different classes of the white burley tobacco are : First, trash ; second, lugs ; third, bright leaf ; fourth, red leaf ; fifth, tips. The trash is taken off the stalk first, and consists of the ground leaves, which grow at the bottom of the stalk, and are inferior, flimsy and more or less damaged.

When taken off the stalk the trash can be tied immediately or dropped to the floor to

be tied some other time. The lugs come next in order on the stalk and are taken off and tied into "hands". The lugs are made up of leaves which have damaged points, ragged edges, etc., and are not good enough for bright leaf and too good for trash. The bright leaf consists of the bright-colored leaves about the middle of the stalk, and is the best selling tobacco on the market. The red leaf is heavier in body and of a dark color, as the name implies. The tips are the undeveloped leaves found at the top of the stalk.

As the different classes are stripped from the stalk and tied into "hands" they are kept separate. The hands, which should not be made too large (from 16 to 20 leaves will make a fair sized hand), are placed astride a stick as they are tied, placing 10 hands on each stick. The different classes should be graded as to length, not only in the hands, but also on the sticks ; that is, the leaves of each hand should be as near as possible the same length, and the hands of the same length should be placed together upon the same stick. Otherwise, if no attention is paid to the sizing, the crop will have a ragged, uneven appearance. This to some may seem quite unnecessary, but the difference even in the appearance of the crop will amply repay for all pains taken.

As the crop is stripped, the stripped tobacco should either be hung very closely on the rails or cribbed down in the centre of the barn until the bulking season comes on, when it can be hung up or spread more loosely on the rails. This method of cribbing or crowding keeps the tobacco sweet and in good condition until warm weather. The proper way to crib down tobacco is by laying it down in large piles with the butts of the hands out, leaving the points of the leaves exposed as little as possible. When the crop has been stripped the barn should be cleaned of all dirt and rubbish and the bulking floors gotten in readiness for bulking the crop.

## BULKING THE CROP IN GOOD CONDITION.

This should be done the first time the crop is found in good condition, for if it hangs in the barn through warm, wet weather there is danger of mildew. In case the crop has not been bulked, and it is liable to mildew, some dry straw spread on the ground under the tobacco will help very materially in keeping mildew off. It is not common that the crop is found in "keeping case" before warm weather, and even then it requires close watching. To be in proper condition for bulking it should be of uniform case ; that is, the points and the body of the hand being the same.

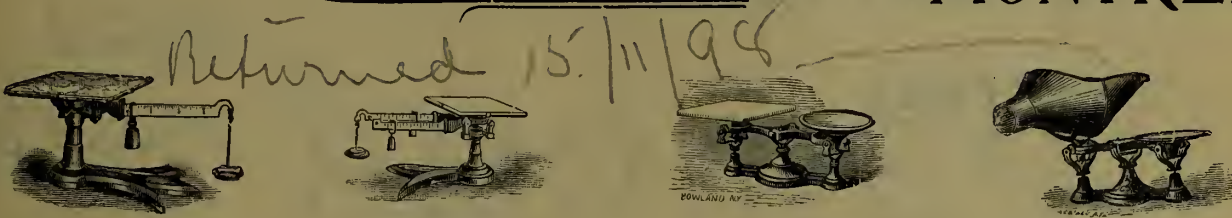
It is considered in fair case when, if pressed together, it will open out again and not stick together, and the stems should be



# THE FAIRBANKS COMPANY

749 CRAIG STREET

MONTREAL



## Fairbanks Standard Scales

### Portable Platform and Dormant Scales

For Boxes, Barrels, and General Use.

### Grocer and Counter Scales

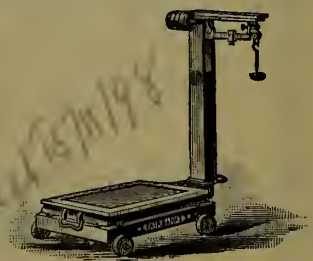
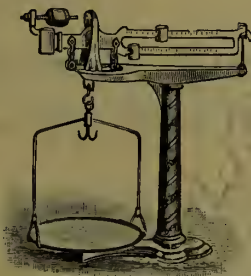
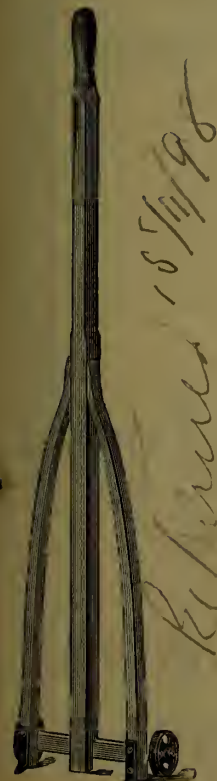
For All Uses. . . . .

### Fairbanks Dominion and Richelieu Scales

At Low Prices. . . . .

### Chatillon Spring Balances

For Butchers. . . . .



## Special Offer for 30 days

240-lb. Union Scale

Including Inspection

**\$5.50**

Little Giant Box Truck

Indispensable for General Use

**\$1.50**

Send for Catalogues of

Scales, Trucks, Forges, Valves, Gas Engines, Factory and Mill Supplies.

# Stationery

**BOOKS and FANCY GOODS**

**WHOLESALE**



Prices the lowest in the trade.

Drop us a card if our travellers have not called on you.

**Cole's National Mfg. Co.**

160 SPARKS STREET

**OTTAWA**

# James Harper

**PORK  
PACKER**

Office and  
Warehouse:

18 St. Phillip Street, **MONTREAL**

*Hams, Bacon  
and Sausages*

**A SPECIALTY**

Telephones--Bell, Main 1273 and Main 873.

## Cool Weather



**Always Stimulates  
Breakfast Food Trade**

This naturally brings up the question to the mind of every grocer:  
"Am I handling those Breakfast Foods that pay best?"

Not the cheapest, but the most saleable kind—the kind that people ask for, after having tried them. In a word,

Such good sellers as

**Farinosa Breakfast Food  
Desiccated Rolled Wheat  
Snow Flake Barley  
Buckwheat Flour (Self-Raising)**

Should be in every grocer's stock.

The **Ireland** Co.'s

**Breakfast Foods**

Mail orders have our special attention and can be shipped same day as received.

**The IRELAND NATIONAL FOOD CO., Limited, TORONTO**

MILLERS AND MANUFACTURERS OF

**OPERATING** The Most Complete Breakfast Cereal  
Food Mills in the Dominion.

**CHOICE CEREAL BREAKFAST FOODS.**



# The Complete Triumph

OF THE

## EMPIRE brands

Coffee, Tea

Salmon

Brooms

Baking Powder

and . . .

Extracts

Coupled with the victory of the Anglo-Egyptian forces at Omdurman and the diplomatic success in the far East, have produced a feeling of exultation all over the DOMINION.

### WHAT WE HAVE WE'LL HOLD

and you can do it by making a display of the above attractive brands.

WE GUARANTEE QUICK DESPATCH . . . . .  
Letter, 'Phone and Wire Orders receive our personal care.

# LUCAS, STEELE & BRISTOL

WHOLESALE  
GROGERS

Hamilton, Ont.

so that they will break and not be tough and pliable. A "sweat-case" is considered the best and safest, and it is said by men who have had years of experience, and who are good authority, that a real sweat-case can not be too high for bulking in good condition. The sweat-case usually occurs on a warm, sultry morning when there are indications of a storm. This usually occurs from 7 to 10 o'clock in the morning, but under proper conditions the tobacco can be found in case almost any time during the day.

As much of the crop as possible should be taken down at once, as it is not often that the different grades of the entire crop can be found in condition at one time. When the tobacco comes in case it is cribbed down in a long pile parallel with the bulking floor, in order that it may be convenient for bulking. Some growers have it cribbed for some time before bulking, but we think the best plan is to bulk at once, or sometimes the dry, hot winds dry the tobacco when left thus, and it causes time and trouble to get it in good condition again.

The bulking is done by two or more men, one laying it on the bulking floor five hands at a time, which are taken off the stick and handed to him by an assistant. As he lays it on the floor he presses it down by passing over it on his knees, being careful to keep it straight, so that the points will not be crumpled or doubled up. The bulking is done by bulking along each side of the bulk in the regular order, with the butts of the hands to the right hand of the bulker, leaving the points of the hands in the centre, and if the middle of the bulk becomes low a centre course may be added if necessary.

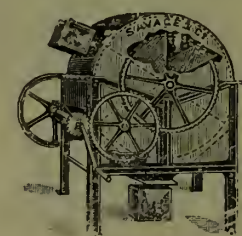
The bulk should be from  $3\frac{1}{2}$  to 4 feet wide and as long as needed. Each course should be kept straight, so that each side of the bulk will be perpendicular. When the bulking is finished, see to it that the bulk settles straight, and it should be weighted heavily to get it as solid as possible and to hold the case. The more it is pressed the more convenient it will handle when hauling it to market. When the crop has been handled properly and is in good condition it is ready for the market.

#### A NEW SOAP.

Attention is drawn to Bond's soap advertisement on page 3. This soap is manufactured by The Bond's Soap Co., of Manchester, England, and H. B. Muir & Co., 1 St. Helen street, Montreal, are the sole selling agents for Canada. Grocers and general merchants will be supplied with samples on application. Bond's soap is not a laundry soap. The Bond's Soap Co. in their newspaper advertising say that "Bond's soap will cleanse everything but clothes, and polish everything except manners."

#### TEA MIXERS AND FRUIT CLEANERS.

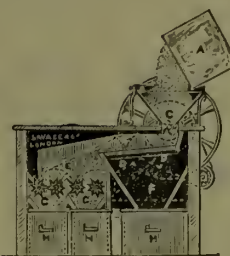
WITH the ever increasing demand and supply of teas, the methods of manipulation, which, but a few years ago, were crude, have lately been brought to a high pitch of perfection, both in the machinery employed for plantation use, and for the sifting, milling and blending of the product, as imported in the chest. In this latter branch, the greatest possible strides have been made by Savage & Co., engineers, of London, Eng., who have perfected a machine which quite automatically, when a chest of tea is tipped into it, removes all nails, wire, wood, lead, paper and other refuse, sifts the dust and small leaves from the large ones, and mills or cuts the latter to any desired uniform size; then, the siftings and millings are discharged separately into receivers, or together upon conveyor bands, or direct into the blending cylinder. These blending cylinders are made of cold rolled steel sheets, and to mix from 50 lb. to 2,000 lb. of tea at one time.



Tea Mixer.

The working limit of blending capacity in these blending cylinders, has been found in the considerable experience of Messrs. Savage & Co., to be 2,000 lb., and such machines give excellent results, especially when, as this firm are now constructing them, they are driven by an electric motor, attached to the framework of the machine itself, thus entirely getting rid of all counter-shafting expenses and losses, which are often considerable when the engine is some distance from the mixer, and a large gain of space, owing to the absence of shafting and belting.

In addition to making machines which separate all refuse from teas, the same firm of engineers construct a machine which will effectually wash, stalk, and remove grit, sand and small stones from currants, sultanas, and other dried fruits; and, further, after thoroughly washing, will completely dry, so



Tea Sifter and Cutter combined.

much so, as to allow of the fruit being kept for considerable periods.

By the use of this machine, the "Thorough" Patent Fruit Cleaner, of which Savage & Co. hold the patent rights, the fruit is made quite ready for domestic use. No further cleaning is required in the house, and the "bloom" on the fruit is not affected in any way.

The best proof of the excellent results yielded by this machine is that the steam-power size is used by such firms as Peek, Frean & Co., London, and a New York firm has imported three machines successively for its own use, notwithstanding the high duties.

Several sizes of the machine are made, so as to meet all requirements as to turn out, and the largest will machine  $2\frac{1}{2}$  tons of fruit per day.

#### SEND FOR ONE.

Walter Baker & Co., Montreal, have just got out a good advertisement, and, moreover, something that every merchant might well have in his shop. It is an educational cabinet of cocoa and chocolates. It is made in nicely polished oak. On the door is a brass plate which indicates that it is an "Educational Exhibit". Inside, attractively arranged, are four small bottles, one contains the cocoa bean; second, nibs; third, cocoa butter, and the last, breakfast cocoa. Inside the cabinet door and attached to it are the samples of the various other completed products.

The cabinet is quite worth having, and one will be sent, without charge, to any merchant writing for it. In the United States they are being distributed among the public schools.

#### WANTED TRADING STAMPS.

A grocer on Queen street west, Toronto, has no use for "trading stamps," but once in a while he encounters a customer who wants them.

One of these, a lady, entered his store, and, after looking over his display of candies, asked for 5c. worth. When the merchant had parceled her sweets, she handed over five coppers, hesitated and then asked:

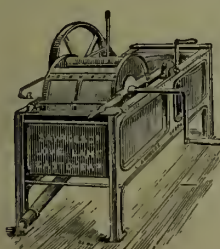
"Do you keep trading stamps?"

"I? indeed no; my business is conducted on business principles."

"Well, I wish I had known that; I would have gone where I could get the stamps."

The merchant offered her back her coppers, remarking: "It's not too late yet, lady."

The lady, however, decided to forego the pleasure of collecting trading a stamp on her 5c. purchase.



Fruit Cleaner.



# Canadian Exporters

We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Drysalers, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

ENQUIRIES :

## Joseph Hobson & Son

Regent Street

LEEDS, ENGLAND

## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

# HUDSON'S SOAP

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.  
Linen Lasts Longer when regularly washed with HUDSON'S.

## SOAK YOUR CLOTHES

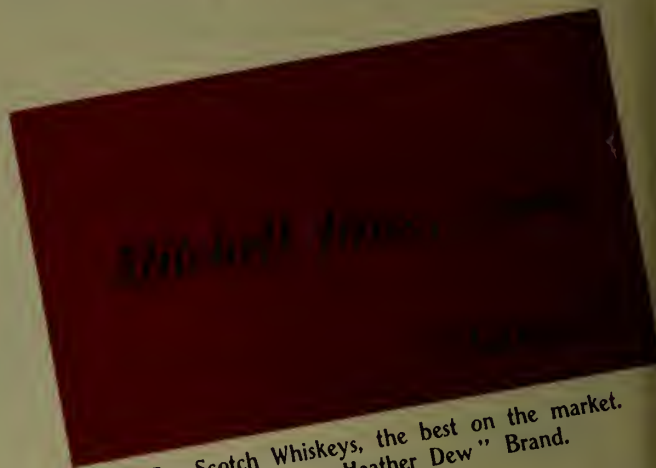
with HUDSON'S and the dirt will slip out—with about half the usual labour.

R. S. HUDSON, 34 Chaboillez Square, Montreal.

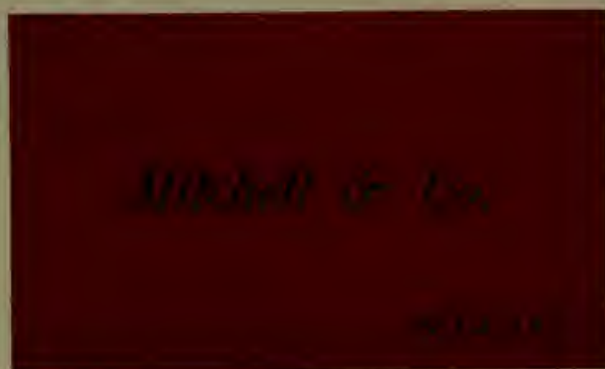
# WE REPRESENT



One of the oldest established firms in Charente.  
Brands of this make are unsurpassed  
in Quality.



For Scotch Whiskeys, the best on the market.  
Celebrated "Heather Dew" Brand.



For Irish Whiskeys of Superior Quality.



Popular Wine Champagnes—High Quality, at low prices.



The Finest Champagne Wine. Firm established  
for over a century.

# Laporte, Martin



# VIN SAINT LEHON

NATURAL

TONIC

GIVES

TO

HUMAN

STRENGTH

THE

BODY



SOLD BY ALL DRUGGISTS.

& Cie., Montreal

# BOVRIL

To our great surprise, we have heard that there **are** people in the Dominion of Canada who do not know what **BOVRIL** is. To enlighten the trade, and through them the general public we would say that **BOVRIL** is the only reliable and most nutritious **FLUID BEEF** at present offered on any market. Samples and analysis sent free on application.



## BOVRIL, LIMITED

30 Farringdon Street, London, England.

25 and 27 St. Peter Street, Montreal.

**CAPITAL, \$12,500,000.00 FULLY PAID UP.**

### DIRECTORS:

J. Lawson Johnston, Esq., Chairman.

The Viscount Duncannon, C.B., Vice-Chairman.

Sir Edmond Commerell, V.C., G.C.B., Admiral of the Fleet.

Frederick Gordon, Esq., Chairman of the Gordon Hotels.

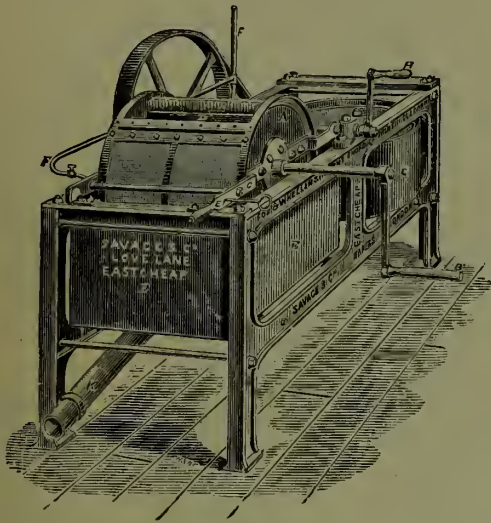
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It will wash. It will stalk, and it will dry your Currants, Raisins and Sultanias thoroughly. For engine power, it will machine 2½ tons per day.

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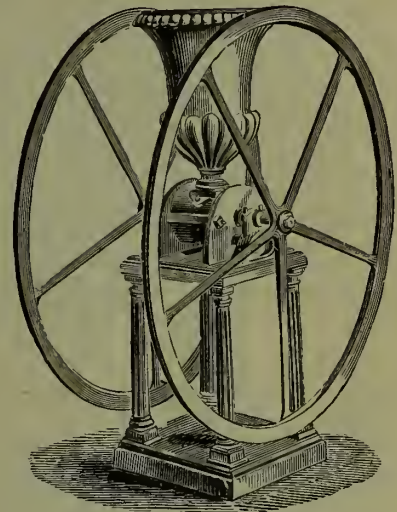


## Our TEA SIFTER and CUTTER

will clear your tea of nails, wood, etc., and cut the coarse leaves to a uniform size, improving appearance and liquor of the tea. Used by all the leading firms in the United Kingdom.

It will pay you

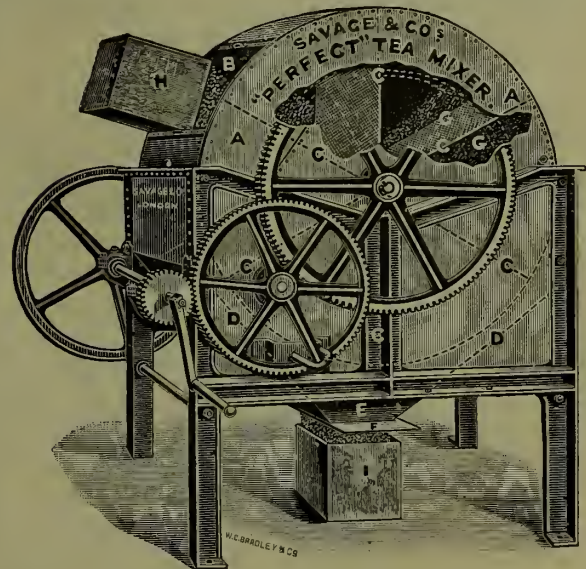
Awarded a  
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## Our COFFEE MILLS

are not castings, but forgings, with hand-cut steel teeth. Grind easily, are perfectly adjustable and will last you out.

Hand or Power.



When you mix your tea, mix it perfectly in

## THE PERFECT MIXER

and save the dust. One ton mixed in 12 minutes. A lad can mix ½ ton at a time without help.

## SAVAGE & COMPANY, Engineers,

Contractors to Her Majesty's War Department,

Show Rooms and Offices: LOVE LANE, EASTCHEAP, E.C.  
Works: SNOW'S FIELDS, BERMONDSEY, S.E.

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Established 1812.

Correspondence invited.

State fully your requirements.

Complete price list mailed free, upon application.

Telegrams: "Savagism, London."

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THE

E. B. EDDY.

Established  
1851.  
Incorporated  
1886.COMPANY  
LIMITED

THE organization of an army of soldiers under a general and his staff is an interesting subject for study, especially when that army is in battle. So the organization of a great body of industrial workers under one managing head forms also an interesting subject for investigation. Our forefathers of the eighteenth century knew nothing of industrial armies and factories, and huge manufacturing establishments. The steam engine and steam-driven machinery had just seen the light of day when that century closed, and its people never dreamed of the changes which the steam engine would work. Within a hundred years a factory system has been perfected which has revolutionized the production of articles on which labor is bestowed. "Division of labor" has been introduced and has worked wonders, multiplying the number of articles which may be used by man for his sustenance, his comfort, his pleasure and his advancement.

In the City of Hull, Que., just across the river from the capital of Canada, is one of the largest manufacturing establishments in the country; indeed, it has been said, by a leading English prelate and scientist, to be the largest of its kind and the most unique establishment under the British flag. An average of about 1,800 employees are daily ranged in ranks and squads and companies, all working under a central organization—a general of industry and his staff. The works and branches illustrated herewith, under the control of The E. B. Eddy Company, Limited, comprise about forty factories, and cover many acres of ground. The wages paid total over \$1,200 a day, or nearly \$400,000 annually. The average daily output is as follows: Matches, 35,000,000; indurated fibre ware, 800 articles; woodenware, 3,000 pails and tubs; washboards, 600; paper, 45 to 50 tons; sulphite fibre and wood pulp, 50 tons; paper bags, 500,000.

Every department of this great establishment would bear special description, but the space at our disposal is limited. In addition there is the electric lighting plant with its six dynamos, and a capacity of 60,000 candle power; the battery of huge boilers with their blazing furnaces, in which the refuse of the mill is burned; the system by which this great group of buildings is heated; the water-power of the famous Chaudiere Falls, and how it has been harnessed in order that these hundreds of machines may be driven; the system of wire rope transmission, which conveys the power from the water-wheels to the different factories; the quantities of raw material used every year, and the sources of supply—all these points are worthy of study. Then, there is the fire protection system, which is said to excel in efficiency even the City of Ottawa across the river. The system by which all the wares manufactured at Hull are distributed through the country is an admirable one. Apart from the vast quantities of goods that are sold direct to all the leading jobbers and wholesale dealers throughout Canada, other very large quantities are shipped to the Company's various branches or agencies in Montreal, Toronto, Quebec, Hamilton,

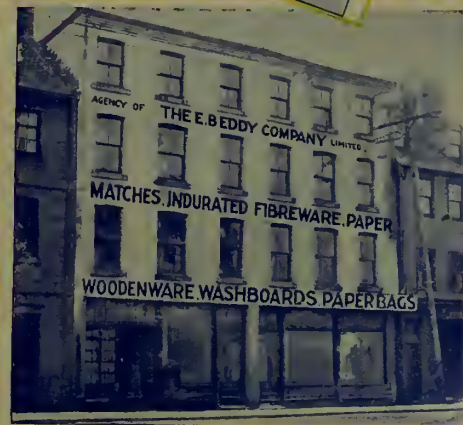
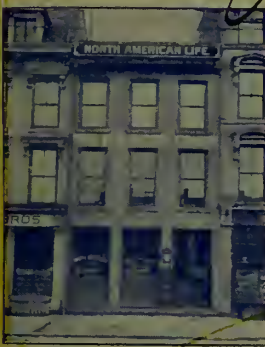
E. B. EDDY,  
President.W. H. ROWLEY,  
Secy.-Treas.

(Continued on page 58.)





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1. Montreal Branch.  
2. Quebec Agency.

3. Hamilton Agency.  
4. Toronto Branch.

5. St. John Agency.  
6. One of the British Columbia Agencies.  
9. Halifax Agency.

7. Winnipeg Agency.  
8. Kingston Agency.



(Concluded from page 56.)

Kingston, Winnipeg, Victoria, Vancouver, St. John, N.B., London, Halifax, Charlottetown, St. Johns, Nfld. From warehouses at these points smaller lots are then distributed to customers. The men who have charge of the branches and agencies are specially selected for their work, are thoroughly conversant with their business, and they must have few other thoughts than those which concern the selling of the Eddy goods.

To those who are sufficiently interested to send us their names, we will mail a copy of "A Great Canadian Industry" a handsome booklet descriptive of each department of this great business profusely illustrated.

### PEPSIN AND ITS PREPARATION.

Pepsin is a ferment, being the agent by which a portion of the food which is taken into the stomach is dissolved and fitted for assimilation, says an exchange. It is obtained from the lining or mucous membranes of the stomachs of various animals—that from the stomach of the hog being generally preferred.

The method of preparing pepsin is as follows: The fresh stomachs are deprived of their fat and divested of their outer coating, cut open, gently washed with cold water,

and macerated for several days in a pickle. This pickle is composed of water, 30 parts, and hydrochloric acid, one part, and requires frequent stirring. The liquid is next strained and filtered clear through coarse paper, or allowed to stand 24 hours, and then poured off. Common salt is then added and thoroughly mixed with the liquid. The pepsin rises to the top, and after standing is skimmed off. After this it is strained in a strainer, then submitted to strong pressure, to force out all that is possible of the saline solution. Next it is carefully dried in warm air without other heat. The resultant constitutes the crude pepsin, which is used for making purified pepsin, etc.

"Purified pepsin" is prepared by dissolving the crude pepsin before drying in water acidulated with hydrochloric acid, then adding just sufficient salt to separate it from its solution. It is next washed gently with cold water and drained, pressed and dried rapidly on glass with gentle heat.

The fish is white below and green above, because white is the color of the light shining through the water, and hence protects him from his enemy below. His back being green makes him, on the other hand, appear from above as part of the green water, and is his safeguard from hawks and other enemies.

### PRIVATE COST MARKS.

In marking goods it is usual with merchants to make use of a private mark, phrase or key-word, to designate the cost and selling price of their goods, the object being to conceal these points from all except their own salesmen. The following words and phrases present a choice from which to make a selection:

|             |              |
|-------------|--------------|
| GAS FIXTURE | SO FRIENDLY  |
| BLACK HORSE | GAINFUL JOB  |
| MISFORTUNE  | JOINERS TAX  |
| IMPORTANCE  | BROWN SUGAR  |
| BLACKSTONE  | NOW BE SHARP |
| FISH TACKLE | ELUCIDATOR   |
| CASH PROFIT | OF INDUSTRY  |

It will be noticed that each word or phrase contains ten letters, no two alike, the object being to use letters instead of figures in marking goods. For instance, take the phrase

G A S F I X T U R E  
1 2 3 4 5 6 7 8 9 0

In marking the cost and selling price on a ticket, we assume that the cost is \$3.25 and the selling price \$4.37; this would be expressed by the letters sai—1st. The cost price is generally placed uppermost on the tag, the selling price below it, thus  $\frac{825}{187}$ . An extra letter, styled a repeater, is used to obviate the repetition of a letter or figure, as well as to more perfectly conceal the private mark. For instance, instead of writing 366 by the key-word, which would be s x x, use as a repeater the letter o, and make it read s x o. Fractions may be written thus:  $456\frac{2}{3} = \text{fi} \times \frac{2}{3}$

# C. P. FABRIEN

MERCHANT AND  
MANUFACTURER OF

## Refrigerators and Ice Chests...

DIPLOMA AWARDED  
MONTREAL EXHIBITION  
1896.

Proprietor of

Aubin's Patent Grocery  
Refrigerator,  
New Dominion, Improved Dominion,  
Special, Improved Daisy Palace,  
Hardwood, etc.

Write for Catalogue and  
Price List . . .

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Office and Sampleroom, 3169 NOTRE DAME ST.  
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# Montreal Wall Paper Factory

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Our representatives are now on the road with the finest line of

## WALL PAPERS

ever submitted to the Canadian Trade, comprising everything from the cheapest Ungrounded Papers to the finest Embossed Gilt, also a very large line of Ingrain Papers, with Full Combination of Border and Ceiling.

EVERY LINE IS A SPECIALTY.

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# Stimpson Computing Scale.

**S**implicity, Weight and Value.

We claim that the **Stimpson** is the best **Computing Scale** in the market, because the **Stimpson Scale** weighs in **pounds and ounces**, and computes in **dollars and cents**, both by one movement and without any adjustment for price. As both **weight and value** are shown, you have a double check on every transaction and there is no possibility of error.



It is absolutely fair both to **Merchant and Customer**, the Customer being able to read the **exact weight** while the merchant has both **weight and price** in front of him. Through the **savings** effected by its use it **will pay for itself** in six months' time. Send for our catalogue showing full lines of scales, with detailed information as to their operation and mechanical construction.

*Given to manager about 18-1899*  
We manufacture Computing Scales for all businesses, ranging in price from twenty-five to sixty-five dollars.

It saves you **TIME**.  
It saves you **WORRY**.  
It saves you **MONEY**.

## Stimpson Computing Scale Co.

CANADIAN  
AGENCY:

70 Yonge St. Arcade, ...TORONTO

# Many Competitors

# BUT NO RIVALS

"Best I ever used,"

is heard on all sides.

Each packet containing  $\frac{3}{4}$ -lb. will make over  $1\frac{1}{2}$ -lbs. when ready for use.

ONCE TRIED, ALWAYS USED.



ALL WHOLESALERS

From Halifax, N.S.  
to Victoria, B.C.



For this Mince Meat is Superior to all others

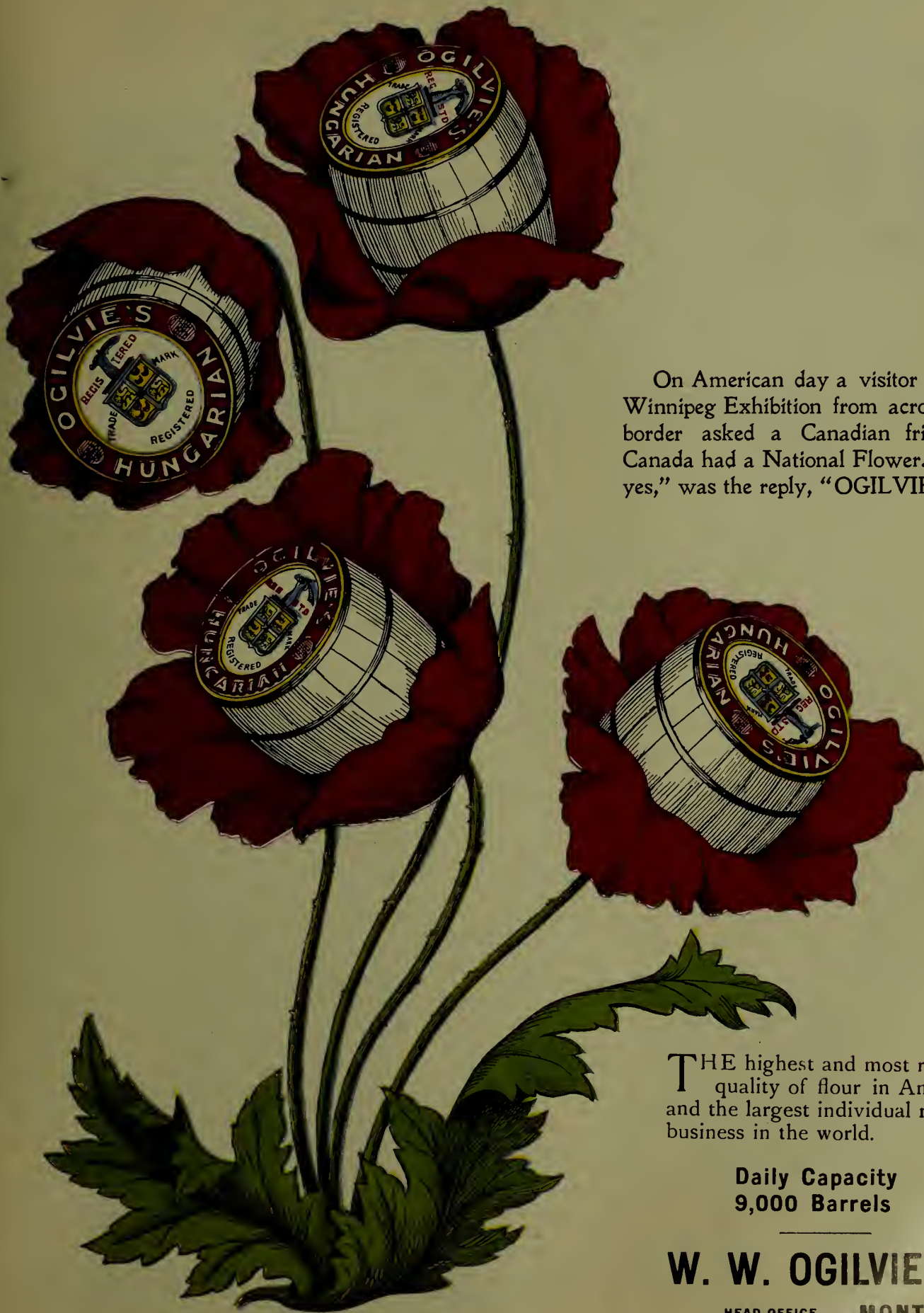
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Appearance  
Nutrition  
Delicacy of Flavor  
and Choice Quality.

# NICHOLSON & BROCK, ..TORONTO





On American day a visitor to the Winnipeg Exhibition from across the border asked a Canadian friend if Canada had a National Flower. "Oh yes," was the reply, "OGILVIE'S."

THE highest and most regular quality of flour in America, and the largest individual milling business in the world.

Daily Capacity  
9,000 Barrels

**W. W. OGILVIE**

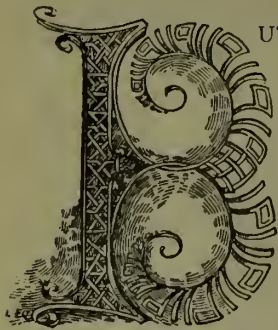
HEAD OFFICE

**MONTREAL**



## BUYING, HANDLING AND SELLING BUTTER.

BY OMAR.



**B**UTTER, and how it should be handled and sold, will be a timely subject for discussion until perfection in quality, etc., is reached, and further improvement is no longer possible. During the last few years the quality of Canadian made butter has materially improved, thanks to the creameries, which sprung up all over the country. While, however, the creamery made article has improved in quality, as well as quantity, there is but small improvement in the make of the butter which comes to the store of the country merchant from the farmer's dairy.

"To my mind," said a commission merchant to me the other day, "the quality of the butter coming into Toronto is even worse than last year. The dry weather may have something to do with it. But, whatever the cause may be, I know the quality of a great deal of the butter is bad. The country merchants," he continued, "are a great deal to blame for this condition of affairs. They do not use enough discretion. They pay the farmer who brings in bad butter just as much per pound as they pay the farmer who brings in good butter. The natural tendency of this is not only to encourage the farmer who makes poor butter to continue doing so, but it discourages him who makes good butter from continuing to do so."

"What would you suggest?"

"I would suggest that the country merchants discriminate when purchasing. Let them allow every farmer for his butter just exactly what it is worth. Put the value of the poor stuff down to its proper figure and it will gradually result in more attention being paid to the making of dairy butter. It is ridiculous the way some country merchants now buy butter. I know there is danger of offending customers by insisting that what shall be allowed for butter shall be its value only. But, if the merchants in each town or village were to arrive at an understanding among themselves in regard to the matter there would be no difficulty. At anyrate the difficulty would only be short-lived, for the farmers would soon learn that butter, in order to realize a good price, must be good in quality.

"Then, another thing is in regard to the tubs. Farmers, in putting up butter, often

pack it in old tubs which they get from the country merchants and other sources. Tubs, once used, can never be properly cleansed. Tubs only cost about 25c. new, and rather than they be used a second time for butter they should be burned. There is scarcely anything that smells worse than a butter tub after it has been emptied of its contents and allowed to stand in the open air for a short time. Then, to say nothing of the bad odor of an old butter tub, think of its bad appearance.

"One thing retailers should stop doing, and that is, making pound prints out of tub and large roll butter. In the first place, the very act of making pound prints out of tub butter takes the body out of the butter, and then it is often medium tub and large roll butter that is thus transformed. They should not expect to get good prices for such butter, but, do you know, they often do so expect?"

"If the country merchants would get their customers to make pound rolls, and these the merchants themselves would ship to the city, once or twice a week, in refrigerator boxes, it would not only ensure a better quality of butter, but more money for the shipper. And then, merchants, who would do this, would gradually make for themselves a reputation, with the result that they would, as a rule, obtain a better price for their butter than those who were without this reputation.

"If large rolls are being received when the weather is too warm to ship them, the merchant, after classifying them as to quality and color, should pack them in tubs. As soon as the tub is filled, a clean cloth should be put over the butter, and, on top of that, a paste of salt and water. This cloth and paste should be put on as soon as the tub is packed. Tub butter should be shipped to city at least once in two weeks, and large rolls and pound prints, once or twice a week. If country merchants were to pay attention to such details as these, they would make a great deal more out of their butter than they do now. Tubs, when packed, should be kept in a dry, cool cellar until shipped."

"What suggestions have you for the city retailer, in regard to the handling and selling of butter?"

"Oh, I don't know. However, to those who have glass-fronted refrigerators, I would say: Don't put your tub butter, tub and all, into the refrigerator. It does not look well. The butter should be turned out of the tub, and a nice ticket, with the price, placed thereon. Then, do not confine your-

self to one grade of butter. Have three or four. The poor will always help sell the good quality. Have the price ticketed to each grade."

"In regard to pound prints what would you say?"

"Large rolls it is difficult to make attractive in a refrigerator. They are never uniform in size. With pound prints it is different; you can make them attractive by exercising a little ingenuity and taste."

"On their counters grocers should keep nice marble slabs for turning out butter upon for the inspection of customers. Half the time some merchants do not turn out the tubs at all; and if they do it is on the counter or on a piece of paper.

"Then, as to cutting tub butter. Always use a wire. After the tub has been turned out, cut the butter horizontally about the middle. Then cut perpendicularly the upper half into two equal parts and place these halves on top of each other with the cut parts facing outward. This makes the butter more attractive, and helps to sell it. I know this from experience. And instead of cutting a pound or two of butter for a customer from the pieces on top I would cut them from the bottom half," concluded my informant.

### THE MERCHANT WON.

A London merchant, who had a rather ruddy complexion, after "doing" Glasgow, had some time to wait for his train at St. Enoch station, and bethought himself of a little joke, says Answers.

"What is the name of this station, my good fellow?" he asked of a porter.

"St. Enoch station, sir."

A few minutes later, he met the same porter and said:

"What did you call this station, porter?"

"St. Enoch's? Dae ye no see the name abune the hotel there?"

Just then, the train was shunted in, and our English friend got comfortably seated in a third-class smoker, along with a few more passengers of the male persuasion.

"These railway officials are about the worst; they can't be civil," remarked the Londoner.

"That's a confounded lee!" said a Scotch farmer.

"Well," said the Londoner, "I'll bet five bob I don't get a civil answer from the first porter I ask a question of."

"Done!" replied the old farmer.

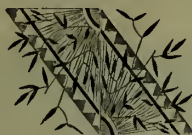
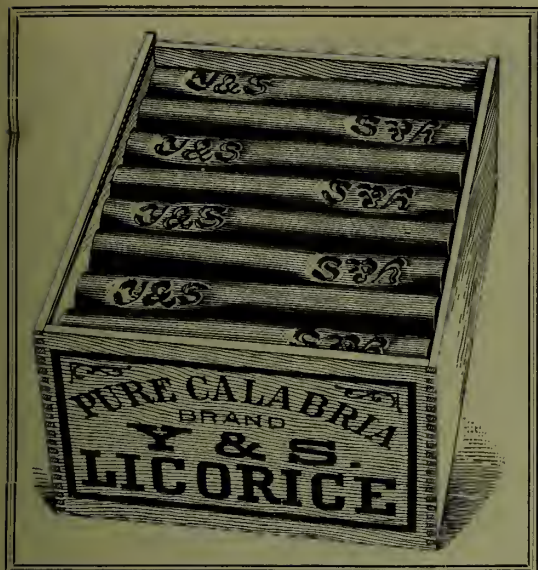
Looking out, he spied his "green" friend, and, beckoning him over, asked in his most polite tone:

"Would you kindly tell me the name of this station, porter?"

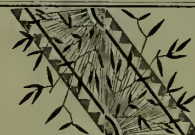
"Gang awa', ye bacon-faced buffer. Pit yer daft heid in!" was the answer.



# LICORICE



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.



**YOUNG & SMYLLIE,**

Established 1845.

**Brooklyn, N.Y.**



Extract from "Toronto Globe,"

September 17th, 1898.

Descriptive of the Western Fair, London.

"This new, soft and yet brilliant light has passed the experimental stage, and it is now a necessity of modern life. At Toronto the London company illuminated the Press Bureau, main association offices and other buildings, to the entire satisfaction of all concerned. Here the Main Building is lighted by the same safe, simple and effective method, and by the same company, and the directors of 'The Western' are negotiating with them for the permanent lighting of all fair structures. Here the electric lights look dim in contrast with the natural sunlight (for such it is) of the London Acetylene Company's burners. Certainly no exhibit has created a deeper interest than this, for its success (now assured) means a revolution in this great necessity of home and business life. Any further information will be cheerfully supplied to all who apply to the London Acetylene Lighting Co."

We do not know whether we have the "Best Machine on Earth," as we have not examined them all, but we are not afraid to guarantee that our machine will do all we claim for it.

THE ...

**Acetylene Lighting Co.**

... Limited

LONDON, ONT.

# A Perfect Cheese



## NONE BETTER MADE

• FOR SALE by all leading Grocers throughout the world. In white opal Jars only.

There are imitations of our Labels, Jars and Holder, be on your guard.

**A. F. MacLaren & Co.**

Importers and Exporters of all kinds of Foreign and Domestic Cheese,

**TORONTO and STRATFORD, Canada**



## HINTS ON BUYING, KEEPING AND CUTTING CHEESE.

BY HENRY WRIGHT, OF A. F. MACLAREN & CO.

AS I have been asked repeatedly the best way to keep and cut the different brands of cheese, I have decided, at the request of THE CANADIAN GROCER, to put same in print, and hope it may be of some benefit to the grocery trade in general. It is a well-known fact that all kinds of cheese are of a more or less perishable nature, some to such an extent that their importation during the hot season is not deemed advisable.

As the quality of cheese does not, as a rule, improve with age after it has once attained its proper ripeness, dealers will do well to avoid carrying more stock of the more perishable kinds than is necessary to supply their customers without interruption, and to have shipments, even of the kinds ordinarily called hard cheese, always made by fast freight, while those that are usually called soft cheese, such as Neufchatel, Camembert, Brie, etc., should invariably be forwarded by express.

### PURCHASING CHEESE.

In purchasing cheese, care should be taken in its selection, as in many cases merchants simply ask for a box of cheese. The difference of quality does not seem to be of much account. Consequently, the bulk of cheese offered for sale in Canada are the culls, the finest goods being forwarded to the British market, where the value is regulated by the quality of the cheese. Therefore, the first step in purchasing cheese is to buy the proper stock; afterwards to care properly for same, as in many cases where the cheese leaves the manufacturers' hands in perfect condition it often turns out bad from careless and improper handling.

### HANDLING CHEESE.

In handling all kinds of cheese, the first and most important matter is cleanliness. See that nothing impure is around your warehouse; keep everything fresh, clean and pure in the building. In cutting cheese on a retail counter, see that the counter, knives and all utensils are thoroughly clean; also, in wrapping use the best wrapping paper. Vegetable paper is much superior for placing around a cut of cheese than any other paper.

### SWISS CHEESE.

Swiss cheese can be shipped all the year round, although exposure to the extreme heat or cold should be avoided. It should be kept in a cool cellar, not exposed to

draught. Never let a loaf stand on its edge, as it is apt to break or crack on the inside. Do not allow more than two cheese together, as there is danger of injuring the one underneath. Cut loaves should be covered with a cloth damp with salt water. This will prevent the cheese from cracking or getting dry, and will preserve its good appearance. In fly time, vinegar is better than salt water. Never use a knife; always cut with a wire.

### ROQUEFORT AND GORGONZOLA,

although not properly soft cheese, should be treated as such on account of their rather perishable nature. It is a well-known fact that these cheese are very brittle and easily broken, and great care must be taken in handling them. They keep best if left in the ordinary packing until wanted for use, and should be stored in a cool, dry place where they are free from flies. Care must be used in removing them from packages, and, when once removed, do not place them more than two high, as the weight of the upper ones crack those underneath. It is very important to keep these cheese, as well as the others mentioned, free from draught and as cool as possible, not allowing them to freeze.

In cutting Roquefort cheese, use a thin-bladed, sharp knife, and do not saw, but make a clean cut. In cutting, as with a saw, it will likely break the cheese and it will not be nearly so salable. Gorgonzola should be cut with wire.

### ENGLISH STILTONS.

English stiltons, when ripe, should be kept in a cool damp cellar, and, never under any circumstance, be left in a draught, as the cheese is very liable to crack and get dry. A good way is to put a damp cloth over the cheese, if it is noticed that they are becoming too dry. They should never be cut with a knife. Use the wire, and in this way you will have no breaking or crumbling, and the consumer will appreciate the piece cut much better if cut with a wire, as the appearance goes a long way in English stilton.

### POTTED CHEESE.

Potted cheese should be kept in a cool dry place. If placed in a moist temperature it will soon mould and give the cheese a bad appearance. It is much better if left in the case as ordered; and, never under any circumstances, place the cheese on the shelves during the summer months, as the

heat will cause it to run and affect its flavor and practically render it unsalable.

### SAPSAGO AND PARMESAN CHEESE.

Sapsago and Parmesan cheese are good one year, and sometimes longer, if a little care is taken to keep them cool and not expose them to insects, light or draught. It is a good plan to wrap Sapsago cheese in tin foil when exposed for sale, but the best plan is to place it under a glass cover. If neither of these is done, it will crack and be worthless in a short time. It is much the same with Parmesan cheese.

### EDAM CHEESE.

Edams are better to foil. This prevents, to a great extent, drying out, but when in foil it is well to grease them. I have known them and pineapples to keep all summer by being well oiled and wrapped in brown paper.

### LIMBERGER CHEESE.

Limberger cheese, when made in summer, should be used before Jan. 1; but September and October cheese will keep all winter. Keep in a cool cellar; turn the boxes over every two or three weeks. It is better to wrap in parchment paper, as the foil is apt to turn the cheese black in two or three weeks' time. If the cheese is inclined to get too soft, put sticks between the boxes to keep them from heating. Cheese exposed for sale should be kept under a glass cover.

### NEUFCHATEL AND CREAM CHEESE

keep best exposed to the air. Do not cover them, as they are apt to mould. Do not get more than one week's supply, as they are better fresh.

### FROMAGE DE BRIE AND CAMEMBERT

keep well in the original boxes. If they should get soft, they will harden by being exposed to the air, by removing the cover from the box and putting them in a cool place. If too hard, they can be made soft by putting them under a glass cover. If the wrappers become soiled, re-wrap them.

### CANADIAN CHEESE.

Ordinary Canadian factory, or cheddar cheese, should be always kept in a cool place, and, if new, should be turned, to begin with, twice a week. Afterwards, once a fortnight until cut. Sometimes, a little butter spread on the side of the cheese not used keeps the same from wasting and drying. In cutting factory cheese, the wire should always be used.



# AURORA

## CEYLON TEA



**The New Flavor.**

**CHOICEST PICKINGS** from the best known gardens of Ceylon alone are used in this Blend. Possessing delightful, refreshing and invigorating qualities.

**THE HIGH STANDARD** and absolute purity of "AURORA" always maintained.

**PACKAGES**---Most Unique and Attractive---Absolutely Air-tight---the most Healthful Package offered.

You  
Delight  
Your Customers

1-lb. and ½-lb. Packages.

RETAILS AT

**35, 40 and 50 cents.**

And  
Increase  
Your Profits



—By Selling—

**AURORA Ceylon Tea**

**THE NEW FLAVOR.**



**W. H. GILLARD & CO.,** Sole Agents, **HAMILTON**

*Headquarters for the Finest Teas.*

JOHN MOUAT, Northwest Representative, WINNIPEG





# FRUITS OF QUALITY

Quality creates confidence—

Confidence means increased profit to the Retailer.



These brands  
are a guarantee  
of the Highest  
Grade of

## Currants

grown in Greece.



# Mediterranean Fruits

## REIN & CO.'S

Choice Clusters, boxes and  $\frac{1}{4}$ -boxes.  
Black Baskets, boxes and  $\frac{1}{4}$ -boxes.  
London Layers, boxes and  $\frac{1}{4}$ -boxes, etc.

## SULTANAS

"Extra," "Medium."

## FIGS . . . . .

Imperial Eleme Layers, 10-lb. boxes.  
Extra Choicest 8-Crown, 20-lb. boxes.  
Extra Royal 6-Crown, 9-lb. boxes.  
"Aurora" Brand, 1-lb. boxes, etc.

## PEELS . . . . .

Crosse & Blackwell's and York.

## TRENOR'S

"Blue Eagle" Finest Selected Valencias  
"Blue Eagle" Fine Off-Stalk.  
"Aranda" Selected Valencias.  
"Aranda" Fine Off-Stalk.  
"Elster" Finest selected.  
"Elster" Fine Off-Stalk, etc.

## NUTS . . . . .

Grenoble Walnuts, Marbot Walnuts,  
Tarragona Almonds, Brazil Nuts,  
Polished Pecans, Sicily Filberts, etc.  
Shelled Almonds, "Bull" Brand.  
Shelled Marbot Walnuts.

## DATES . . . . .

"Hallowee Perslan."

Our stock of Fruits is replete with the highest grades of the best-known packers.

# W. H. GILLARD & CO.

Wholesalers Only.

# Hamilton.



# FALL 1898.

---

We are constantly reaching out for new business. Our arrangements for securing goods at the very lowest prices are becoming better as we progress. Remember that every advantage gained by way of buying is shared with you. We are in at the bottom on Fruits, Canned Salmon and Vegetables, get our prices. When buying or selling tea bear in mind that **LUDELLA** is sooner or later the tea for your trade. It is quietly working to that place where there is generally lots of room (at the top)--- We might name another line of great merit, but of a totally different character, **Diamond Crystal Salt**, universally admitted to have no equal, either for table or dairy use. Then, there is **Webb's Perfect Starch**, another good one, entirely different from the rest. You can bank on all of them, and your business will be the better of having them in stock. Our travellers have lowest prices. See them or write us for quotation on Fruits, Canned Goods, etc.

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## H. P. Eckardt & Co.

Wholesale Grocers

 **TORONTO**





President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

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## BUSINESS-LIKE PUBLIC MEN WANTED.

**T**HINKING men in Canada are becoming sceptical as to the success of the representative system of government, for the possession of which our fathers wrestled long and hard. And it is no wonder, for there is much to discourage those who are desirous of securing government, for the country, based on business principles.

Instead of that, however, it is too often, in both Federal and Provincial matters, government for the politicians, based on the principles of the ward politician.

The fault, however, does not lie in the representative system. Anything else than the representative system would not be compatible with Canadian temperament. The trouble is with the people, not with the system.

The source of good government, wherever a liberal franchise is to be found, is in those who exercise the franchise. A Government, therefore, is a reflex of the people, whether that Government be good or bad.

The Spanish Government is undoubtedly the most corrupt in Europe, no matter what party happens to be in power. but the nature of the Spaniard is such that he never gets up sufficient energy to "kick the rascals out." He pays his taxes and groans; but groans do not create steam; at any rate, steam

enough to set Spanish intelligence revolving in the right direction.

In Canada, the prevailing sin of the party in power, be it Conservative or Liberal, is not corruption, although we cannot boast of being sinless in this respect; it is in unbusinesslike methods that the public men in this country mostly err.

With the average Administration the voice of the ward politician with an axe to grind is more potent than the voice of the business man with a suggestion for the good of the country.

The leaders of a party when they take office are, no doubt, as a rule, actuated by the best of intentions, but their best intentions usually have to flee before the onslaught of the professional politician, with the result that those things they would do they do not, and those things they would not do they do.

The one thing needful in the political affairs of Canada is that the influence which is now paramount shall be overthrown, and its place taken by men of business common-sense; by business men instead of by ward heelers; by men whose concern is the country and not office emoluments for themselves or their friends.

It does not require an Act of Parliament to do this. If the business men exert themselves at the party caucus, and, on polling day, vote as their conscience tells them they ought to vote, politics would soon become purer and Governments more conformable to the will of the business interests of the country.

But, as long as party bosses can persuade the rank and file to follow them, whithersoever they may choose to lead, good government there cannot be, and sceptical as to the efficacy of representative government will a good many continue to be.

Dishonesty is a bad subsoil for business to propagate upon.

## A HINT TO CLERKS.

Clerks who keep in mind the fact that better profits are, as a rule, obtained from moderate-priced than from low-priced goods, and govern themselves accordingly, when selling goods, will earn reputations for themselves as well as money for their employers.

## CHIEF ESSENTIAL TO SUCCESS.

**G**ENIUS is by no means the most essential quality for success in mercantile or any other pursuit.

If there is one quality above all others which is essential, it is industrious continuity of purpose: The persistent plodding that says "It shall be done," when the force of nature and a combination of circumstances seem to say "It shall not be done."

Genius, combined with continuity, never fails; but, without it, there is no other alternative. Valuable and perfect as a piece of machinery may be, it is inert and useless until steam or electricity stirs it into action.

And industrious continuity is the force without which no man can attain success, be he endowed with genius or blessed with ordinary intelligence.

Start two young men out into the world, the one a genius without industrious continuity, and the other an ordinary mortal with industrious continuity, and you can safely wager on the latter every time. He may not promise as well at the start, but the race is a long one, and at the finish he will be an easy winner.

No young man of ordinary intelligence need fear success, if, after adopting a calling he feels to be the most suited for, he takes off his coat and, in evil and good report, persistently plods along, keeping always in view the goal of his ambition.

He only need fear success who fears work.

## MUST PAY THEIR DEBTS.

The E. B. Eddy Co., Hull, Que., have posted notices in their shops stating that all employes having their wages seized for debt will be dismissed from the company's service.

This report of the action of the E. B. Eddy Co. will be interesting reading to the merchants interested in the attempt made at the last session of the Dominion Parliament to have the salaries of civil servants made garnisheeable. It shows that among employers of labor the feeling is growing that employes who do not pay their debts are not the best class of servants.

It would be good policy for merchants throughout the country to endeavor to extract from the member for their riding a promise to support the garnishee bill, which is to come up again next session.

## WILL FREE CANALS PAY CANADA?

FOR some weeks past, the St. Lawrence canal system has been receiving a great deal of attention in the United States from newspapers, grain exporters and growers, and transportation companies.

This is a subject which has received more or less attention from those quarters for a great many years, but what has given it the particular interest which it now enjoys is a petition of the Lake Carriers' Association, endorsed by the Chicago Board of Trade, to the United States Commissioners at Quebec, asking that an effort be made to secure the abolishment of the canal tolls on the Welland and St. Lawrence river canals.

The idea by no means, however, meets with unanimous favor in the United States.

As we have already pointed out, Chicago, the members of the Lake Carriers' Association and the grain producers of the great Northwest are hand-in-glove for free canals. But Buffalo is unequivocally opposed to the proposition, and New York looks decidedly askance at it. Oswego and Ogdensburg would gain by free canals. Therefore, they can be counted with the pros.

Buffalo last year received 199,400,603 bushels of grain, by lake, for shipment out again by rail and canal. Anything which would tend to curtail these receipts can scarcely be expected to be taken to its breast by that city and warmed.

But not only is the handling of grain at Buffalo a large industry, but it is a growing one. The receipts last year, which were the largest on record, were over 100,000,000 bushels larger than in 1889, and 170 per cent. in excess of those of ten years ago.

New York looks askance at the proposition of free tolls because of the possibility that Montreal would gain thereby at the expense of New York.

One of the arguments used by those who at least are not strongly opposed to free tolls on the Welland and St. Lawrence river canals, is that it is possible that while the shipment of grain via the Erie canal to New York would fall off, it is equally possible that what was lost in this particular would be made up by increased shipments thereto by way of Oswego and Erie canals.

However, New York probably thinks that even should there be two birds in the bush

it is better to hold the one in the hand. And most men will probably conclude that what would tend to divert shipments down the Welland and St. Lawrence river canals would certainly tend to divert trade from New York.

At present, the bulk of the grain which arrives at Buffalo goes to Europe via New York, and last year, while both the receipts of grain there and the exports of grain therefrom were the largest at least in 20 years, yet, the exports from the port of New York are not proportionately as large compared with the total exports of the United States from all ports as they were. Boston, Philadelphia, Newport News and New Orleans are becoming competitors more and more keen, which naturally makes the Gothamites somewhat jealous of their interests, which this movement for free tolls on the Canadian canals by no means tends to lessen.

The receipts of grain at New York last year via the Erie canal were the smallest, with one exception, since 1878, which is the most remote year for which we have any data. And, while what is lost in receipts by way of the canal is more than made up by receipts by rail, yet New Yorkers realize that the falling off in the former is not a good sign. The following table, showing the receipts of grain in bushels at New York by canal and rail are at this point interesting:

|            | By canal.<br>Bush. | By rail.<br>Bush. |
|------------|--------------------|-------------------|
| 1878.....  | 63,664,049         | 63,960,486        |
| 1879.....  | 57,035,507         | 76,483,604        |
| 1880.....  | 69,345,829         | 71,901,088        |
| 1881.....  | 38,188,910         | 73,289,097        |
| 1882.....  | 32,148,345         | 53,672,968        |
| 1883.....  | 41,214,293         | 51,389,834        |
| 1884.....  | 37,924,524         | 48,086,975        |
| 1885.....  | 29,926,879         | 65,563,023        |
| 1886.....  | 43,995,835         | 59,200,235        |
| 1887.....  | 46,009,200         | 50,755,235        |
| 1888.....  | 34,020,600         | 40,515,051        |
| 1889.....  | 33,994,590         | 50,434,748        |
| 1890.....  | 30,185,400         | 63,938,068        |
| 1891.....  | 31,696,694         | 96,194,173        |
| 1892.....  | 26,780,675         | 105,111,076       |
| 1893.....  | 43,835,800         | 61,892,966        |
| 1894.....  | 43,031,800         | 42,535,695        |
| 1895.....  | 14,690,100         | 72,788,335        |
| 1896.....  | 32,250,050         | 88,227,725        |
| 1897.....  | 23,848,621         | 132,524,575       |
| Total..... | 773,786,701        | 1,368,364,956     |

As far as Canada is concerned, it is the duty of the Commissioners representing the Dominion to look at the matter from a business standpoint. Will it pay to make the canals free?

Up to the end of June, 1897, the Dominion

had invested nearly \$84,000,000 in its canal system. Last year, the amount of revenue collected from all the canals, except the Sault Ste. Marie (which is free) was \$350,061, which means that the revenue is less than 2-5 of 1 per cent. on the total amount expended in building and maintenance.

Of this amount, \$195,083 was derived from the Welland canal and \$88,865 from the St. Lawrence canals, a total of \$283,948, or 81 per cent. of the whole. Practically, therefore, to make the Welland and St. Lawrence river canals free would be to wipe out the revenue received from the canal system of the country.

Last year, the exports of grain from Montreal were 26,376,800 bushels, while from New York they were 117,721,143 bushels, or over 78 per cent. larger. And it must be remembered that the New York figures are swelled by Canadian grain, something like five-sixths of the grain exported by Manitoba and the Northwest going by the Buffalo-New York route.

With the Welland and the St. Lawrence canals free, they would then be on the same footing as the Erie canal. This would be to the advantage of Montreal. But it would also be to the undoubted advantage of Oswego, and possibly more so than to the Canadian port.

But what is of more importance to Canada than free canals is deeper canals.

As the Canadian Deep Waterway Commissioners, in their report of 1897, stated, "More than half the best steamships of the United States are imprisoned above Niagara." And they are imprisoned there because the Welland canal is not large enough to admit of their passage to Lake Ontario. Could these large steamers reach the latter lake, Montreal would undoubtedly benefit thereby, as well as Oswego, even provided they had to transfer their cargoes to barges at Kingston. But it is obvious that if Canadian shipping upon the upper lakes is not to wax leaner even than it now is, that craft more approximate in size to those of the United States plying there will have to be provided. As long, however, as the Welland canal particularly remains an obstacle to the passage of modern lake steamers, so long will there be an obstacle to the development of the Canadian shipping on the upper lakes.



## NEW METHOD OF SELLING SUGAR.

**A** RADICAL change has been decided upon in regard to the method of selling sugar.

The practice, heretofore, as the trade is well aware, has been to quote so much Toronto, London, Hamilton, Montreal, etc., the purchaser paying the freight.

All this has now been discarded and, hereafter, prices will be quoted at so much delivered, the figures being based on values in Montreal plus the freight rate to the delivery point.

Prices will also, hereafter, be quoted decimally.

Wholesalers, it might be noted, now buy their sugar delivered as well as sell it delivered.

Another innovation is that the traveler, when making a sale of sugar, must make a note of the time of day at which the sale is made. The object of this is to try and prevent any favoritism or misunderstanding in event of changes in prices. Under this regulation, if Jones, for instance, places an order for sugar at \$4.40 at 3 p.m., and, at 3.30 p.m., the traveler is notified, by telegraph, of a change, the retailer has to pay the figure he contracted for, no matter whether there be a decline or an advance, while merchants who purchase after 3.30 o'clock, of course, pay the new price.

Accounts for sugar will now be made out on separate invoices.

No change has been made in the terms, they still being 10 days or 1 per cent. cash.

A change has been made, not only in the method of selling sugar, but in the price as well, the refineries having reduced the price of granulated ten cents per hundred pounds. The price of standard granulated is now \$4.58 Toronto, and \$4.40 Montreal.

### A SUCCESSFUL GROCERY SPECIALIST.

In these days, when competition is so keen in every line, the storekeeper, in order to make a success of his business, has to study ways and means a great deal more closely than he did twenty years ago.

The successful grocer is the specialist. In every town and village there is room for the man who makes a specialty of such lines as tea, coffee, baking powder, etc. Take baking powder, for example. You get a brand that you can sell with this guarantee:

If it does not suit, money will be refunded. We have in mind a merchant who increased his business largely in this way.

He took hold of a certain line of baking powder that he had never sold before, got his wife to try it, and, as it gave such satisfactory results, he recommended it to all his customers, telling them that if it was not satisfactory he would willingly refund the money. In a short time he was selling two large cases of this powder every week.

But it is not on the baking powder alone that the increase in business is apparent. Customers think that if he can sell good baking powder his other goods will be equally satisfactory.

In this way, this particular merchant increased his sales over 15 per cent. one year. Any storekeeper knows what addition this means to his income.

Another article he made a specialty of was coffee. He blended the coffee himself, and actually had families come to that store to buy coffee who bought all their other supplies from other grocers.

### CANNED SALMON SITUATION.

**I**F mail advices can be relied upon, the coho pack on the Coast is about as great a failure as the sockeye pack.

On account of the smallness of the run, as well as the high price of the raw fish, some of the canneries have closed down, while others have not packed at all. The price being paid to the fishermen is still 20c. per fish, and, at this rate, the lowest estimate of cost of putting up a case of coho salmon is placed at \$3.75.

The ruling price f.o.b. the Coast is now \$4, but no transactions are reported at that figure. A few transactions are reported between wholesale houses in Toronto at \$4 to \$4.25.

Private advices from the Coast state that a good many orders booked subject to catch are not likely to be filled.

It is reported in London, England, that the quota of British Columbia salmon for that market will be only 60,000 cases, and as a consequence prices there are firmer.

How comparatively small the expected shipment is may be gathered from the fact that the quantity shipped last year to

London direct was 325,966 cases, and to England, all told, 777,034 cases.

There have been some transactions this week in Fraser river sockeye salmon on Toronto account at \$5 per case f.o.b. the Coast, which is about equal to \$1.40 per dozen delivered.

Wholesalers' quotations range much as before, namely, \$1.40 to \$1.50 for Fraser river salmon, and \$1.35 to \$1.40 for Lowe Inlet.

Advertising in judicious doses will put life into dead goods.

### LUMBER AND NICKEL IN ONTARIO.

**I**NDUSTRIAL conditions in northern Ontario are of a rather promising nature.

Lumbering operations, for one thing, are likely to be more extensive than might have been a few months ago anticipated.

Some of the Canadian lumbering firms sent gangs into the woods in August last, a month earlier than usual, and the United States firms who have timber limits in Ontario are making preparations to carry on operations on an extensive scale.

Whether the announcement of the Crown Lands Department, to the effect that to export logs cut this winter will be contrary to the regulations adopted at last spring's session of the Ontario Legislature, will cause the lumber firms from the other side to alter their plans and curtail their cut remains to be seen. In the meantime, however, at least some of them have placed large orders with wholesale firms in Canada for the necessary camp supplies.

Not only, however, are the lumbering operations promising, but there is more activity to be noted in the nickel mines in the neighborhood of Sudbury. In four or five of the mines, work is being actively prosecuted. Around the property worked by the Copper Cliff Company something like three hundred new cottages have been erected during the last six or eight weeks, to accommodate the workmen engaged in the mines.

The report of the Ontario Bureau of Mines, issued in August last, gave the output of nickel for the first six months of the year at 225,763 tons, or 133,888 tons less than the twelve months' output of 1897.

The more knowledge a man has the more perfect a man is he.

### THE MANIA FOR CHEAP GOODS.

**I**F there is one mania more than any other which permeates the body politic, it is the mania for cheap goods.

The great majority of people from the manufacturer to the consumer, from the poor man to the rich man, are consumed with a desire for cheap goods.

Many manufacturers devote a great deal of energy to devising cheap lines, which will look just as good, or taste just as good, as standard articles or commodities of meritorious quality.

The idea is to produce the minimum, instead of the maximum, of quality; not to continue to make the article as near perfection as possible, but as near imperfection as is possible without making it unsalable.

The average wholesaler and retailer are not one whit better in this respect; they appear more solicitous for developing a business in poor quality than in good quality merchandise.

It is two-penny-half-penny this, and two-penny-half-penny that, which advertisements are teeming with day after day and week after week.

A great many commercial travelers are also affected with the mania, and, instead of waxing eloquent over the quality of an article, their inspiration is its cheapness.

True, since the return of better times, there has been a demand on the part of customers for a better class of goods. But, the mania for cheap goods on the part of both buyer and seller is still rampant.

It is a wise thing for at least most merchants to keep cheap as well as high-class goods in stock. Cheap goods, as a rule, help sell the better class of goods. In a word, they are useful for the purpose of making comparisons.

Where the merchant makes the mistake is in keeping them to the front and singing loudly their praises.

As a rule, there is better value in moderate or high-priced articles than in low-priced articles. This is what the merchant, in his advertisements and in his conversation with his customers, should never cease to point out.

Let low-priced goods paddle their own canoe, but push with might and main goods of quality.

A high-priced article will, nine times out of

ten, give better satisfaction than that which is low-priced. It is, therefore, safer for the merchant to handle, aside altogether from the fact that it, as a rule, costs less to handle, and yields a better profit.

Every merchant should be in a position to recommend his goods, if he can not he is not in a position to succeed.

### IS THE WHOLESALE DAY DONE?

**A**N idea obtains in the minds of some people, that the days of the wholesaler are numbered.

It is possible that it may be so, but, whatever the auguries may be which are supposed to indicate this, one thing is certain: signs of a contrary character are not wanting.

The wholesale merchant is the creation of an economic condition. He was gradually evolved as the result of a need for a distributing centre.

The wholesaler will exist just as long as that need exists, and no longer. The question therefore, is, does this need remain? Unquestionably it does. And one thing that proves it is the fact that the practice of the retail merchant is to bring in small lots and often, instead of in large lots, and every three, six or twelve months as before.

The fluctuating nature of the markets, the keenness of competition, and the necessity for fresh and well assorted stocks, have contributed to bring about these conditions.

One of the essentials to success in business to-day is the quick turning over of goods. In the first place, goods must be turned over quickly in order that possibilities of loss from fluctuation of the market may be minimized, and, in the second place, in order that the goods may be kept up-to-date in quality or fashion.

Now, then, with the necessity of frequent buying so apparent, is it not evident that the wholesaler has not yet become a sinecure, no matter what he may be in the dim and distant future?

If anyone has any doubt about the matter, let him imagine what the conditions would be were there no wholesale house to which he could go and purchase the variety of goods which he keeps in stock. We think the conditions would be decidedly inconvenient, to say nothing else.

### DROPS FROM THE EDITOR'S PEN.

Keeness for business cuts a swath in many difficulties.

If a man have not energy neither shall he have prosperity.

Bad debts are the result of a bad system of doing business.

Prosperity comes to those who with perseverance pay for it.

Laziness may save your muscle, but it will not save your money.

A politician may get along without brains, but a business man, never.

You will be what you make yourself, not what your father's dollars make you.

The grocery trade is not on a push cart, but it needs to be pushed, nevertheless.

Every man's will is the wheel upon which he either climbs to success or rolls to ruin.

An ounce of well-directed energy is more powerful than a pound of promiscuous effort.

An ounce of originality will go further as a business lubricant than a pound of imitation.

The more sound planks you have in a business, like unto a boat, the stronger will it be.

If you are not above board in your dealings it is only a matter of time before your business will be overboard.

He who thinks he can corner all the business in his town is himself cornered by the narrowness of his own judgment.

Do not as a merchant tangle yourself up in politics; but vote right in order that the country be not tangled up by the politicians.

It is the man who pulls when the tide is against him, not he who only rows when the tide is in his favor, that anchors in the Harbor of Success.

Because a man cannot recover the golden moments wasted it is no reason he should waste others. The more time a man wastes the harder it is for him to succeed.





SOMETHING  
NEW.

# Trunks of Starch

## Lily White Gloss Starch

Put up in BEAUTIFUL TOY TRUNKS, 6-lbs. each.  
EVERY LITTLE GIRL IN CANADA WILL WANT ONE, AND  
SOME ONE ELSE WILL SELL THEM IF YOU DON'T.

As cheap as any ordinary package.

## Brantford Prepared Corn

Each package wrapped in tissue paper, keeping it clean and fresh-looking. Don't believe the "Just as good" story. See that you get the tissue-wrapped package.

The popularity of —————

## Celluloid Starch

is greater to day than ever. You must handle it or lose trade.

The only satisfactory Cold Water Starch ever made.  
It has no equal. Sold only in packages, 40 to a case for \$3.50.



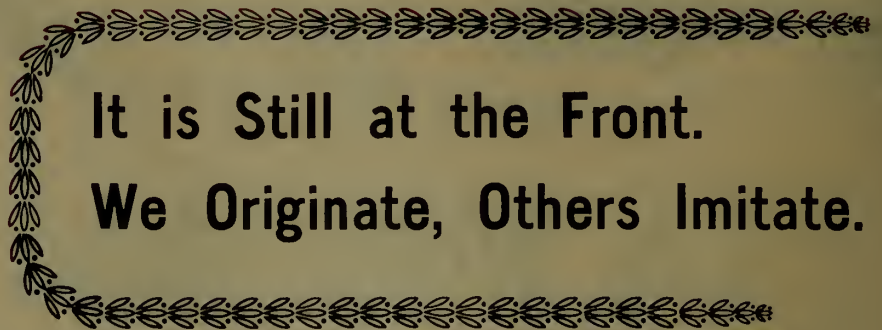
# The Brantford Starch Co.

LIMITED

BRANTFORD, ONT.



# Millar's Royal Paragon Cheese



It is Still at the Front.

We Originate, Others Imitate.

*It leads in style of package, quality of goods and popularity. The grocer who buys it buys the best cheese on the market. A seller the year round. Have you got it?*

## T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

AGENTS

Frank Magor & Co., Montreal.  
A. E. Richards & Co., Hamilton.  
Joseph Carman, Winnipeg.

TO RETAIL GROCERS AND  
GENERAL STOREKEEPERS.

Send us your printed name and address, or business card, and we will send you 1,000 or more of these printed counter slips with your name on, delivered free of charge. Give name of your Jobber.

ASK FOR "SOUTHWICK BRAND" MORE NOURISHING,  
LIEBIG'S EXTRACT OF BEEF. MORE STIMULATING,  
CHEAPEST AND  
BEST.

FOR CONSOMME, BOUILLON, SOUPS, GRAVIES, ETC.



### Canadian Price List.

|                     |     |                   |
|---------------------|-----|-------------------|
| 2-ounce Jars, solid | - - | \$3.00 per dozen. |
| 4-ounce Jars, solid | - - | 5.75 " "          |
| 1-pound Jars, solid | - - | 18.00 " "         |
| 5-pound Tins, solid | - - | 1.20 per lb. net. |

Terms. 30 days net.  
Cash discount 2 per cent.

### DISCOUNTS:

|                            |   |                               |
|----------------------------|---|-------------------------------|
| 6-dozen lots               | - | 5 per cent. dis.              |
| 1-gross lots or equivalent | - | (18 lbs.) - 10 per cent. dis. |

2 OZ. JARS 35 CENTS. 4 OZ. JARS 65 CENTS.

### Concentrated Liquid.

|                  |     |                   |
|------------------|-----|-------------------|
| 4-ounce Bottles  | - - | \$3 50 per dozen. |
| 8-ounce Bottles  | - - | 6.00 " "          |
| 20-ounce Bottles | - - | 10.50 " "         |

Prices net.

Special quota to  
large  
consumers.

20z. JAR.

ORIGINAL SIZE.

None Genuine without Signature—  
W.B. SOUTHWICK—  
obliquely across Label and Wrapper

SOUTHWICK MANFG. CO. LONDON, ENG. NEW YORK AND SALEM, U.S.A.,  
HAMILTON, CANADA.

IN WRITING US, ADDRESS, BOX 273, HAMILTON, ONT.



# WILLIAMS BROS. & CHARBONNEAU'S Pickles

Catsups, Mustards, Baked Beans, Soups, etc.

ARE THE FINEST THAT MONEY CAN BUY.



The best value in high-grade goods on the market.

Possessing true merit they have rapidly gained public favor.



No retailer ever handled these goods without increasing his trade.



All goods put up in handsome packages.



IT WILL PAY YOU TO HANDLE A COMPLETE LINE OF THESE  
GOODS. ASK YOUR WHOLESALER.

**A. E. RICHARDS & CO.**

SELLING  
AGENTS,

**HAMILTON**



## CANADIAN TOBACCO.

A GROWING INDUSTRY WHICH OWES ITS DEVELOPMENT LARGELY TO "THE GROCER."



THE CANADIAN GROCER has often been indebted to its patrons for many wise suggestions, the ultimate success of which have been a source of pride to us. Among the many industries in the development of which THE GROCER has been a helping factor, and which have assumed large and ever increasing dimensions, is the growth and manufacture of Canadian tobacco.

Not many years ago, the home-grown leaf was used entirely in the raw state, and for smoking purposes only. True, some of it was made in cut tobaccos, and plugs, but the use of it was small compared to the total consumption, and the sale confined entirely to the Province of Quebec.

A few years ago, H. Laporte, Esq., of Laporte, Martin & Cie., with his usual foresight, saw, that with proper legislation, this could be made one of our staple industries. He, recognizing the direct influence of THE GROCER with business men all over Canada—and the indirect, because its leading articles are copied by the best general newspapers—suggested that we take this matter up in our columns.

This was done, the trade were educated and, three years ago, at a meeting of The Dominion Wholesale Grocers' Association, a resolution was unanimously adopted, urging the Government to afford such special protection as would develop this industry. Other bodies followed this example, and eventually amendments were made in the Inland Revenue and Customs tariff by which the desired end is being attained.

There was more or less of a feeling among the tobacco manufacturers against this policy. Those who controlled, and very effectually, the market seemed to think that the manufacture of Canadian leaf would encourage more competition. It was often urged that our leaf was only fit for the poorest people to smoke and chew. Now they are all going into it.

It is to The Empire Tobacco Co., now of Granby, that we are indebted for first bringing this once generally despised article up to its present standard. During the war of prices in 1893, the Messrs. Archibald, then in Montreal, saw, that if they were to enjoy the fruits of their labor in peace and quietness, they had to go outside of beaten tracks, and they at once turned their attention to Canadian leaf. After long study

and many disappointments, they came to the conclusion that domestic-grown tobacco had a future before it. They at first commenced the manufacture of plug chewing only, as they found the leaf at that time was not suitable for making good smoking tobacco. In 1896 they moved to Granby, where they had erected their large factory, which was built especially for handling large quantities of Canadian leaf and for the manufacture of tobacco. Their factory is equipped with every modern convenience, and special attention is paid to the proper curing of the leaf.

When the change of tariff took place about two years ago, the company decided that there was also a future for Canadian smoking tobacco, if properly blended with foreign leaf, and, a short time ago, converted one of their buildings into a combination factory, thus giving them the desired means of making a first-class plug of smoking tobacco.

Besides attending to a large amount of work necessary in running so large a business, they have also devoted a large part of their time and capital in educating the farmers as to the best kinds of leaf to grow, as well as to the proper methods of curing it. They not only distributed seed among the farmers, but they have, during the past season, started a model farm at Granby, where they have a large acreage of land under cultivation, all of which will be properly cured under their personal supervision.

It is only a few years since our efforts were crowned with success, and, to-day, the amount of money that annually reaches the pockets of farmers, though small to what it eventually will be, is nevertheless a large and staple revenue to certain sections of our country. But we do not intend to let this matter rest here. We want to see, as far as possible, every pound of tobacco used in Canada home-grown, and there is no reason why this article should not form one of our staple exports.

Whilst we give all praise to the Government for their fostering care, we think they should go further and pass a law, better regulating the sale of leaf and roll tobaccos. As it now is, farmers and others are allowed to sell unlimited quantities of leaf and home-made rolls in the retail markets. This should be stopped. The Government is a loser by thousands of dollars in revenue on leaf, and much more by the illegal sale of rolls and cuts. There are thousands of pounds of tobaccos sold to-day that do not pay one cent of duty. In the United States

farmers are not allowed to sell leaf without a license.

Abolish the indiscriminate manufacture and sale of loose tobacco, and hundreds more men will be employed in our factories. Both the Government and those manufacturers who have large interests at stake will be benefited. The farmers will get more for their leaf, and the general quality of the goods will be greatly enhanced. Already, the farmers of Quebec and Ontario are agitating in this matter, and one of the Quebec members has promised THE GROCER to take this up on the first favorable opportunity.

The reports from tobacco-growing centres are most encouraging, both as to quality and quantity, and THE GROCER is pleased to learn that another large manufacturer is erecting a factory in which to make tobacco from Canadian leaf. Besides this, several smaller factories are being started for the sole manufacture of Canadian tobaccos.

In wishing them all success, we must also remind them that this is an industry which requires expert knowledge. If they have not got it, they should go slow, feeling their way. Putting an inferior quality of tobacco on the market would seriously injure the reputation of Canadian leaf.

#### SUITABLE FOR WEIGHING MEAT AS WELL AS GROCERIES.

Butchers everywhere are adopting the money-weight system of weighing and selling meats.

This proves a fact which we have long been endeavoring to make our friends, the grocery trade journals, understand, that butchers were just as quick to adopt profit-saving and money-making devices as the grocers.

In talks with many of our subscribers who use the "Money-Weight Scales" made by The Computing Scale Co., Dayton, Ohio, we learn that their system of weighing in money is the secret of their great profit-saving and their money-making powers.

Place a cut of meat on a "Money-Weight Scale" and it instantly shows just so many cents' worth. It has a patented controller that instantly stops the dial at the right place and you don't have to wait a second for it to settle. It is the quickest spring balance we ever saw. In addition, these scales are an ornament to any market.—Butchers' Advocate, New York City.

The walking-advertisement, known as a "sandwich man," is by no means a modern idea. In 1346 a procession of men, dressed to represent straw-covered wine bottles, used to parade the streets of Florence, Italy, being hired by the wine merchants there.



*If you want to build up your Tea Trade  
Sell the celebrated Blue Ribbon Tea.  
It is the Best in the World.*

*P.S. If you have not tried it, order sample  
lot at once from  
G. H. & J. Galt  
42 Scott St.  
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**"CROSIER"  
BRAND**

Registered



**CHEMICALS  
DRUGS, ETC.**

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CREAM OF TARTAR  
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**BORAX  
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PURITY . . .  
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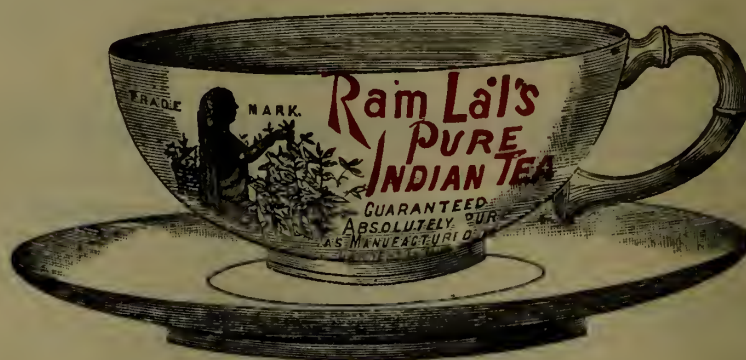
Are united in \_\_\_\_\_

# RAM LAL'S TEA

PURE INDIAN

Every package of this Tea is sold  
 with a guarantee of

**PURITY AND GENUINENESS**



The very flower of the Indian  
 crop is called

**"RAM LAL'S"**

A  
 WHOLE  
 YEAR'S  
 GROWTH  
 of its tea  
 bushes is  
 required to  
 produce  
 one pound  
 of this  
 exquisite  
 TEA

The absolute purity and evenness of grade in this tea has procured for it the  
 favor of all who have given it a trial, and your customers—even the most  
 critical—cannot fail to be pleased with it.

SOLE IMPORTERS  
 FOR CANADA.

**James Turner & Co., Hamilton**  
**Rose & Laflamme, Montreal**



# “Pan-Dried”

## For More Business

The grocers who sell Tillson's Pan-Dried (registered) Rolled Oats are among the most progressive business men in all Canada. It goes without saying that they are the most successful ones too—leaders in their line. It often happens that the grocer who is undecided about ordering them decides to follow the leader and order—because the leader does! Why not be the leader in your city or town—the leader always gains “the most business.”

Tillson's Pan-Dried (registered) Rolled Oats are absolutely free from dirt and insects' eggs. They have the true, rich, nutty flavor of ripe Oats, that Pan-Drying alone can yield. Because Pan-Drying bursts the starch cells of the Oat they are easily digested. We pack them in Sacks for the smaller grocer or in Barrels for the larger grocer, but small orders will receive just as prompt and careful attention as the large ones—we promise you that. Have you ever had samples? We should be glad to send them to you.

## Tillson's

### Pan-Dried Rolled Oats

(Registered Brand.)

*Exporters of  
Winter Wheat Flours, Split Peas, Rolled Oats,  
and Oatmeal. Capacity, 800 barrels.*

THE TILLSON COMPANY, Limited  
Tilsonburg, Ont.



Our well known  
brands of flour—

# Maple Leaf Oxford Challenge Jubilee Regal

**Write for prices when buying.**

**R. F. HICKS, Norwich, Ont.**

# Martin Bros.

# Oatmeal Millers

and  
Exporters of . . . Grain

MOUNT FOREST, Ontario  
Canada

The Celebrated ❀ ❀ ❀

## Maple Leaf Brand of



# Rolled Oats

is wanted by everybody

Manufactured, together with all grades of Oatmeal, Split Peas, Pot Barley,  
 ....and other Cereals, by....

**WALTER THOMSON,** MITCHELL and  
Miller and Grain Dealer LONDON, ONTARIO.

**ESTABLISHED 47 YEARS.**

# Wilson's Standard ... Scales



**Wilson's Money Weight Scales** tells the price per pound, the amount of the purchase and the weight in pounds and ounces at the same time, and in less time than goods could be weighed on the old fashioned pound and ounce scales. Write for particulars.

Highest Award at World's Fair, 1893, also at Victorian Exposition, 1897.

# C. WILSON & SON

69 Esplanade St. East.

**... TORONTO, ONT.**

# QUANCE BROS.

Millers, **DELHI**

### Brands:

White Swan  
Maydew  
Moss Rose  
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## Popular Brands

# Choice Roller Process

# Buckwheat Flour

**WIRE for prices.**

Rye Flour  
Graham Flour

End is a The Cluster  
155- Bay



# WESTWARD OUTPUT FOR CANADIAN WHEAT AND FLOUR

BY W. L. E.

IN THE discussions ad infinitum in the press and on the platform regarding the transportation of the products of the Canadian great Northwest, the exits by the east—Montreal, St. John, Halifax—have only been in mind, unless we include the periodical discussions in regard to the route to Europe via Hudson Bay.

These discussions are all timely, and the questions they affect are of vital importance. But, while Europe is, and will be, the market for many years to come for the wheat and flour, the product of the Canadian Northwest—and I mean Manitoba as well as the Territories—yet it does not follow that it will always be at least relatively as important as it is now, to say nothing of the possibility of its being not even the Dominion's chief market in this respect.

I do not mean that we shall send less wheat and flour to Europe. On the contrary, I firmly believe that we are only supplying the consuming countries of the Old World with a fraction of what, in a few years hence, we shall be in wheat and flour.

What I desire to point out is that, whatever the market in Great Britain and on the European continent may be, there is also the probability of a by no means unimportant market being found in China, Japan, and even parts of Australia, for the wheat and wheat products of the Canadian Northwest, and which would result in the export flow of these west, toward the Pacific, as well as east, toward the Atlantic.

At present, China is not much of a wheat or flour consuming country. The little flour its people do use is of a very poor quality, being but roughly cleaned. In May last, one of the secretaries of the British Embassy, in Washington, in a report to the home Government regarding the trade between the United States and China, referred to their increasing trade in wheat flour, and added that the "Chinese show a full recognition of the superiority of the American flour over their own roughly cleaned product."

But, while the Chinese are a small flour-using people, there are the possibilities of their becoming large consumers thereof in the years to come.

The population of China, according to recent statistics, is 386,000,000. Then, there is the adjacent empire of Japan, with its population of about 42,000,000. Here is a joint population of over 425,000,000,

whose consumption of flour is at present insignificant, when compared with the civilized nations of Europe and America.

But, while the consumptive requirements of the Chinese and the Japanese are smaller by far than those of the people of Europe, it must be remembered that the population of the European wheat-consuming countries combined is not half as large as that of the two countries which are now attracting so much attention from the commercial nations of the world.

The United States is doing quite a nice trade in flour with China and Japan, and especially with the latter country. Its exports of flour to China in 1897 were 18,270 barrels, valued at \$72,100, and to Japan 237,126 barrels, valued at \$819,620.

Canada's share in this trade has, so far, been small and of a fluctuating nature. The Dominion Trade and Navigation Returns for the six years ending with June 30, 1897, gives the following figures:

| EXPORTS OF FLOUR TO CHINA. |          |          |
|----------------------------|----------|----------|
|                            | Barrels. | Value.   |
| 1892.....                  | 1,760    | \$ 7,865 |
| 1893.....                  | 4,914    | 21,270   |
| 1894.....                  | .....    | .....    |
| 1895.....                  | .....    | 1        |
| 1896.....                  | .....    | .....    |
| 1897.....                  | 2,420    | 9,692    |

In addition to the above, we exported the following to Hong Kong, a portion of which doubtless found its way into China proper:

| EXPORTS OF FLOUR TO HONG KONG. |          |          |
|--------------------------------|----------|----------|
|                                | Barrels. | Value.   |
| 1895.....                      | 4,500    | \$ 9,901 |
| 1896.....                      | 1,275    | 3,506    |
| 1897.....                      | 3,000    | 9,000    |

No flour was exported to Hong Kong from Canada in 1894.

During the two fiscal years of 1896 and 1897, Canada exported no flour to Japan. But for the six years from 1890 to 1895 inclusive, the exports were:

| EXPORTS OF FLOUR TO JAPAN. |          |        |
|----------------------------|----------|--------|
|                            | Barrels. | Value. |
| 1890.....                  | 3        | \$ 15  |
| 1891.....                  | 1        | 6      |
| 1892.....                  | 690      | 3,102  |
| 1893.....                  | 1        | 4      |
| 1894.....                  | 128      | 372    |
| 1895.....                  | 1,000    | 2,500  |

As already pointed out, Japan is quite an importer of flour, and Canada ought to get a larger share of the business.

Mr. George Anderson, the Canadian trade commissioner to Japan, in that part of his report dealing with flour, says:

The quantity imported into Japan during 1896 was upwards of 150,000 barrels, and nearly all from the State of

California, and the Territories of Oregon and Washington, U.S. It is shipped in forty-nine pound bags, four being equal to a barrel. \* \* \* The increase during the first six months of 1897 has been enormous, and probably the imports this year will reach 225,000 barrels. There is no reason why Canadian millers should not secure a fair share of our flour trade, unless it be that the long inland railway freight may, in some measure, handicap them. To properly introduce, I would advise the distribution of samples in half-pound bags to actual consumers, as well as advertising in the English and Japanese press.

Now, in regard to Australasia: In view of the fact that Australasia is a wheat exporting country, it would seem that sending wheat and flour to that part of the world would be like unto sending coals to Newcastle. But, whatever it may seem like unto, it is a fact, nevertheless, that, during the last couple of years, a great deal of wheat and flour has been imported by some of the colonies in that part of the British Empire. It is true that the drought has been the chief cause for the importation. But, whatever may have been the cause of the importation, it is not at all improbable that there will now always be a demand for hard wheat, such as Canada and the United States produce in their northwest lands. The people in Australasia have used hard wheat, imported from Canada and the United States, with their soft wheat, with the result that they will always want to do so. One of the evidences of this is found in the fact that Manitoba wheat has been sown in the high lands of New South Wales, with a view to ascertaining the possibility of cultivating that description of wheat at home, thus obviating the necessity of importing it. The wheat thus sown turned out well, as far as its growing qualities are concerned. Samples were submitted for milling and chemical analysis, but with what result I have not learned. In a letter, written a little over a year ago, the Canadian commercial agent in Australasia said that, owing to the drought there, "it is probable that the work done in introducing Canadian flour into this market will lead to a small permanent business, with irregular large increases."

The United States is the chief contributor to the wants of Australasia in this respect. During the fiscal year 1896-97, it exported to that part of the British Empire 318,073 barrels of flour, valued at \$1,310,175, and 1,829,591 bushels of wheat, valued at \$1,538,846. Here is a total of nearly \$3,000,000 of wheat and flour, all told.

Canada, during the same period, sent 91,641 barrels, valued at \$402,776, and 100,805 bushels of wheat valued at \$42,637,



or less than half a million dollars all told. But this is a large increase over previous years, for all of which let us be truly thankful.

The following table shows the course of the flour exports from Canada to Australasia during the past six years, ending June 30, 1897 :

| EXPORTS OF FLOUR TO AUSTRALASIA. |          |         |
|----------------------------------|----------|---------|
|                                  | Barrels, | Value.  |
| 1892.....                        | 1        | \$ 7    |
| 1893.....                        | 1        | 7       |
| 1894.....                        | .....    | .....   |
| 1895.....                        | .....    | .....   |
| 1896.....                        | 1,193    | 4,755   |
| 1897.....                        | 91,641   | 402,776 |

The figures for the fiscal year, 1898, have not yet been issued, and will not likely be for some months. When they are issued they will probably show a further development in this particular line of merchandise with Australasia.

In 1897, New South Wales, according to the trade returns of that country, imported £624,208 worth of flour, of which £119,858 is credited to Canada.

The Canadian commissioner, writing from Sydney, N.S.W., under date of June 6, 1898, said : "There is a demand for flour, but not in as large quantities as last year. Nearly all coming is brought by the Canadian-Australian steamers, which have their cargo space filled for some time to come." In the same letter he also said the wheat crop in Victoria is sufficient for little more than its own bread.

Western Australia, last year, imported £197,519 worth of flour, none of which appears to come from Canada.

The westward trade in wheat and wheat flour has evidently begun. In wheat and flour the United States last year shipped a total of about \$3,800,000 worth to Australia, China and Japan. Canada sent nothing in this line to Japan, and, although the value of the wheat and flour she exported to China and Australasia was slightly under \$500,000, yet it shows that she is sharing in this westward trade, which, while at present small, promises in the years to come to be so important.

In the development of this westward wheat and wheat product trade, hope is largely built upon the expected requirements of China, with her 380,000,000 of people who are about as far behind in regard to bread as they are in civilization.

Canada is at present a small competitor in the race for the market, but, with the great wheat possibilities of the Northwest, there is no reason why the lion's share of this trade should not be hers. The prairie lands in the United States suitable for wheat growing are about exhausted, and it promises to be only a question of time before that country will need all its wheat for its home requirements.

Then, as to Russia, its excess of wheat, as Sir William Crookes puts it, "is merely pro-

visional and precarious," while Siberia, whose cultivable lands adapted to grain bearing neither equal in extent nor in potential productive powers those of Iowa, Minnesota, and Nebraska, was declared in 1896 by the Russian Minister of Ways and Communications to never have "produced and never would produce wheat and rye enough to feed the Siberian population." Last year, Prince Kropatkin corroborated this statement.

The peculiar advantage which Canada and the United States occupy is that the wheat grown in the Northwest Territories of the two countries is the hard variety, which has become now so desirable for blending with the soft wheats for milling purposes. Even if Australasia has no droughts in the years to come, she will use a certain quantity of hard wheat. Hard wheat has certain bread-making qualities which soft wheat does not possess, and, like some quack medicines advertised, "once used, always used". In Ontario, to-day, where nothing but soft is grown, it is estimated that 90 per cent. of the farmers stipulate that a certain portion of Manitoba hard wheat shall be mixed with the soft wheat they take to the mill and ground into flour for their own use.

In the meantime, the aggressive work in building up this westward trade is being done by the people of the United States. President J. J. Hill, of the Great Northern railway, who, by the way, is a Canadian by birth, having been born near Guelph, has agents in China and Japan working up a trade in hard wheat flour in order to secure freight for his railway and the steamboats which it has on the Pacific.

I have been told that there are also some English capitalists in Vancouver who have their eyes on this westward wheat and flour trade, and are likely, ere long, to take aggressive steps to assist in building it up.

The prospects are certainly such as to warrant Canadians trying to get a share, and a large share, of the across-the-Pacific trade in wheat and flour.

#### ADVERTISING FLOUR.

Some English millers are utilizing the idea, in a fashion not unfamiliar in America, of employing women to sell flour, says an exchange. The saleswoman's duties are not a sinecure by any means, nor are they finished when she has made a sale to a flour dealer. Indeed, this is the smaller part of her work ; for, having ascertained what grocers are handling flour and secured so much of their patronage as she can, the real work begins. The women generally work in twos ; and the town in which they are working is then divided into districts, each woman taking her section, which she proceeds to canvass, house to house, in the interest of the flour she represents.

#### RETAILERS AND THE FLOUR TRADE.

I had a chat, the other day, with a few Toronto retail grocers regarding flour. Robert Barron, Yonge street, was the first merchant I conversed with, and, in reply to a question as to whether flour was a profitable article for a grocer to handle : "Why, yes, I consider the general public expects and demands that we keep flour and so I keep it. There is no special reason why it should be kept, for, it is, I consider, a staple grocery."

David Bell, Yonge street, keeps flour, and gives, for so doing, much the same reason as Mr. Barron. "Flour is as necessary to the grocery business in Toronto as tea or sugar. If a customer asked for flour and we replied we did not keep it, she would want to know why, and I don't know what reason we could give. There is a good average profit on it, and, although its market value rises and falls, this market can easily be watched, and, on the whole, a watchful grocer gains by these fluctuations. So, there are two good reasons why I keep flour : The public expect me to, and it pays me.

Peter Macdonald, Church street, has a unique method of handling his flour. He sells it under his own name. He has various sizes of bags printed (the design used being a pretty one). He furnishes the bags to a miller, who fills them with four grades of flour, namely, good family, fine family, good pastry, and extra pastry. The grade of flour is distinguished by making X stand for good family, XX for fine family, XXX for good pastry, and XXXX for extra pastry. By this method Mr. Macdonald takes the responsibility of the uniform quality of the flour on his own shoulders.

Henry Swan, of Swan Bros., King street east, would like to hear a good reason why a grocer should not handle flour. "We handle eight brands or grades, and they all sell well. Each customer soon knows just what she wants, and then it is an easy matter satisfying her, as far as flour is concerned. We keep three sizes, half bags, quarter bags, and one-eighth bags." Remembering Mr. Macdonald's system, the representative asked Mr. Swan if he sold any flour under his own name. He answered, "No, sir ; we take the responsibility for the manufacture of no goods made by other people, and don't intend to. We have the name of the manufacturer on the bag, and, if there are any defects, the housekeeper knows who to blame. We, of course, take the responsibility of keeping it, while in our store, free from damp, which has a bad effect on any flour. We keep, at all times, a display of the various brands we handle in our window, and find that this undoubtedly brings business."



# ALWAYS TO THE FRONT



Put up in No. 2 Tins.  
Put up in No. 3 Tins.



Put up in Gal. Tins.  
Put up in No. 3 Tins.



Put up in No. 3 Tins.  
Put up in Flat Tins.

BE SURE AND SECURE

## ICE CASTLE BRAND

OF

### Canned Goods for your Winter's Stock.

We are now booking orders for 1898 pack of Fruits, Pumpkin, Squash, Baked Beans and Catsups.

*All our tins sealed without solder.*

*Only can of its kind in Canada.*

## Two of Our Specialties

### Ice Castle Catsup

Quality equal to any American goods and costs half the money.

### Baked Beans IN TOMATO SAUCE.

These are done up in a most careful manner, the tins being tissue-wrapped, and the goods are simply delicious.

All these goods can be secured through our Agents, as follows:

SEATON & MITCHELL, Halifax.  
A. E. RICHARDS & CO., Hamilton.

HENRY WRIGHT & CO., Toronto.  
JOSEPH E. HUXLEY, Winnipeg.

C. E. JARVIS & CO., Vancouver.



J. W. WINDSOR - - MONTREAL

## CANADA'S MILLING INDUSTRY.

OF all the manufacturing industries in Canada none are probably as of much importance as the milling industry.

When the last census was taken there were in the Dominion 2,550 flour and grist mills. These were distributed among the different Provinces as follows: British Columbia, 24; Manitoba, 50; New Brunswick, 188; Nova Scotia, 209; Ontario, 1,078; Prince Edward Island, 112; Quebec, 871; Territories, 18.

The exports in 1897 of the products of the Canadian mills were as follows: Wheat flour, 421,758 bbls., valued at \$1,540,851; Indian meal, 822 bbls., valued at \$1,708; oatmeal, 152,019 bbls., valued at \$462,949; all other meals, 4,208 bbls., valued at \$10,593.

The flour was exported to the following countries:

## EXPORTS OF FLOUR.

|                           | Barrels. | Value.      |
|---------------------------|----------|-------------|
| Great Britain.....        | 246,754  | \$809,434   |
| Australia .....           | 91,641   | 402 776     |
| British East Indies.....  | 1,300    | 5,209       |
| British West Indies ..... | 199      | 824         |
| Newfoundland .....        | 67,938   | 271,474     |
| Hong Kong .....           | 3,000    | 9,000       |
| Brazil .....              | 300      | 1,280       |
| China.....                | 2,420    | 9,602       |
| Germany.....              | 3        | 10          |
| Holland.....              | 160      | 480         |
| Hayti .....               | 403      | 1,740       |
| St. Pierre .....          | 3,333    | 12,946      |
| United States .....       | 4,270    | 15,828      |
| Danish West Indies .....  | 37       | 158         |
|                           | 421,758  | \$1,540,851 |

The exports of oatmeal were distributed as follows:

## EXPORTS OF OATMEAL.

|                          | Barrels. | Value.    |
|--------------------------|----------|-----------|
| Great Britain .....      | 138,854  | \$424,496 |
| British Africa .....     | 262      | 865       |
| British West Indies..... | 81       | 280       |
| British Guiana.....      | 15       | 45        |
| Newfoundland .....       | 2,715    | 7,937     |
| China.....               | 1        | 7         |
| Denmark .....            | 1,914    | 6,335     |
| Germany .....            | 805      | 2,072     |
| Holland .....            | 959      | 3 235     |
| Hayti .....              | 11       | 38        |
| St. Pierre.....          | 4        | 17        |
| Sweden and Norway .....  | 2,234    | 5,913     |
| United States.....       | 4,164    | 11,707    |
|                          | 152,019  | \$462,949 |

The Indian meal went to the following countries:

## EXPORTS OF INDIAN MEAL.

|                           | Barrels. | Value.  |
|---------------------------|----------|---------|
| British West Indies ..... | 23       | \$ 51   |
| Newfoundland .....        | 751      | 1,534   |
| St. Pierre .....          | 48       | 123     |
|                           | 822      | \$1,708 |

The total value of the total exports of flour, oatmeal, etc., last year was \$2,016,101. It is obvious that the export trade should be a great deal larger than it is even with the mill capacity we now have, to say

nothing of the possibilities of the country in this respect.

Great Britain imports nearly \$45,000,000 of wheat flour, but Canada only supplies about \$800,000, a mere "flea in the tar barrel."

According to the returns for 1896, Bermuda imported 20,886 packages of flour, and Canada only supplied 29 packages. St. Kitts imports over 24,000 barrels, but Canada contributes nothing, but why enumerate further?

The trouble is not with Canadian flour. The trouble is outside the commodity. For one thing, the freight rates are often against us. Then, we are not as aggressive as we might be, while proper attention is not always given to the matter of package. In 1896 our exports of flour sank to less than \$1,000,000 in value, and even up to 1897 they were not as large as four or five years previously. But we are waking up in the matter. There is a more aggressive feeling abroad.

Although we at present send such a small quantity of flour to the West Indies, the market there is a good one if we will but adopt the right means to secure it. Not long since, a Barbadoes firm, writing to general freight agent Sutherland, of the Canadian Pacific railway, said: "We have not the least doubt that Canadian millers, will be sure to have their full share of the trade if they stick to it."

Nothing but apathy, and bad legislation on the part of Canadians, can prevent this country from being one of the chief flour exporting countries in the world. We have the soil, we have the climate, and we've got the natural facilities, too. The outlook for the flour industry of the Dominion was never better than it is to-day. Indeed, it was probably never so good. But, we must be careful what we do, or do not do. One thing that should not be done, at any rate at this stage of the history of the industry, that is, change the fiscal policy of the country regarding it.

The wheat acreage in Canada, like unto the population, is small.

Sir William Van Horne, in an interview the other day, declared there were 100,000,000 acres of unoccupied wheat lands in the Canadian Northwest, but, while the energetic president of the C.P.R. is given to talking largely in matters appertaining to the Northwest, there is no question that there are limitless acres in that part of the Dominion exceedingly well adapted to wheat producing. On account of altitude there are extensive wheat lands even within the Arctic circle. Wheat produced in the Mackenzie

basin carried off first prize at the World's Fair.

Sir William Crookes, in his address before the British Association at Bristol, a few weeks ago, gave some interesting statistics in regard to the number of bread-eaters in the world. He showed that the number in 1871 was 371,000,000; in 1881 it was 416,000,000; in 1891 it was 472,600,000, and at the present time 516,500,000, and computed that, at the present rate of increase, the shortage would eventually be so great as to cause a catastrophe.

In regard to the United States, he points out that there practically remains no uncultivated prairie land in that country, and adds: "It is almost certain that within a generation the ever-increasing population of the United States will consume all the wheat grown in its borders and will be driven to import."

Whatever may be the correctness of Sir William Crookes' premises in other respects, there is probably no one in Canada who will agree with him in his conclusions regarding the wheat-producing possibilities of the Dominion. He seems, for instance, to take it for granted that because the wheat lands of Canada have, since 1884, increased less than 500,000 acres, that not much is to be expected from this country in the way of increased acreage. But, because the development of the country, in this respect, has been slow in the past, it is no reason that it should be in the future. Indeed, there is every sign that it will not be. Indeed, he himself acknowledges the exceptional fertility of the soil, and, as we have already pointed out, the area of land in the Northwest suitable for the production of wheat is practically limitless. And, if Canada has the possibilities of a great wheat-producing country, what is to prevent her from being a great flour-producing country as well? Nothing—except lack of enterprise and much mismanagement on our part.

## A FAIR OFFER.

The manufacturers of Victorine are making a fair offer in this issue of THE GROCER. We refer to their ad. in another column, in which they invite any retailer to send them a post card and they will at once send him samples of Victorine for his own use. In this way retailers can test the article before buying. Victorine is a new departure in washing preparations. It has gained a good foothold in Montreal and Eastern Ontario, and the manufacturers are now open to the whole of Canada. Any one giving this a fair test will be convinced of its usefulness. It does not do away with soap, and it will not wash clothes by setting the two side by side, but it does lessen the labor 50 per cent.





From NEW ORLEANS ---

NO FERMENTATION.  
NO LEAKAGE.  
NO LOSS OF TIME.  
NO LOANING OF JUG.

Up-to-date Package.

2-lb. tins, 3 dozen per case, ONE DOLLAR per doz.

### Dunbar's Choice Open Kettle Louisiana Molasses.

$\frac{1}{2}$  Gallon tins, Cases of 1 doz., \$4.50 per doz.  
1 Gallon tins, Cases of  $\frac{1}{2}$  doz., \$8.00 per doz.

### Dunbar's Figs in Cordial.

Pint Glass Jars. 1 doz. per case, \$9.00 per doz.

### Dunbar's Preserved Figs, in heavy syrup.

$\frac{1}{2}$  Pint Glass Jars. 2 doz. per case, \$4.50 per doz.  
 $1\frac{1}{2}$  lb. tins, 2 doz. per case, \$3.75 per doz.  
 $\frac{3}{4}$  lb. tins, 2 doz. per case, \$2.25 per doz.

### Dunbar's Fresh Dwarf Okra.

2-lb. tins, Cases of 2 doz., \$1.40 per doz.  
3-lb. tins, Cases of 2 doz., \$2.00 per doz.

### Dunbar's Louisiana Cove Oysters.

1-lb. tins, Cases of 4 doz., \$1.00 per doz.  
2-lb. tins, Cases of 2 doz., \$2.00 per doz.

### Dunbar's Shrimps and Tomatoes.

$\frac{3}{4}$ -lb. tins, Cases of 4 doz., \$1.80 per doz.

### Dunbar's Barataria Shrimps, dry packed.

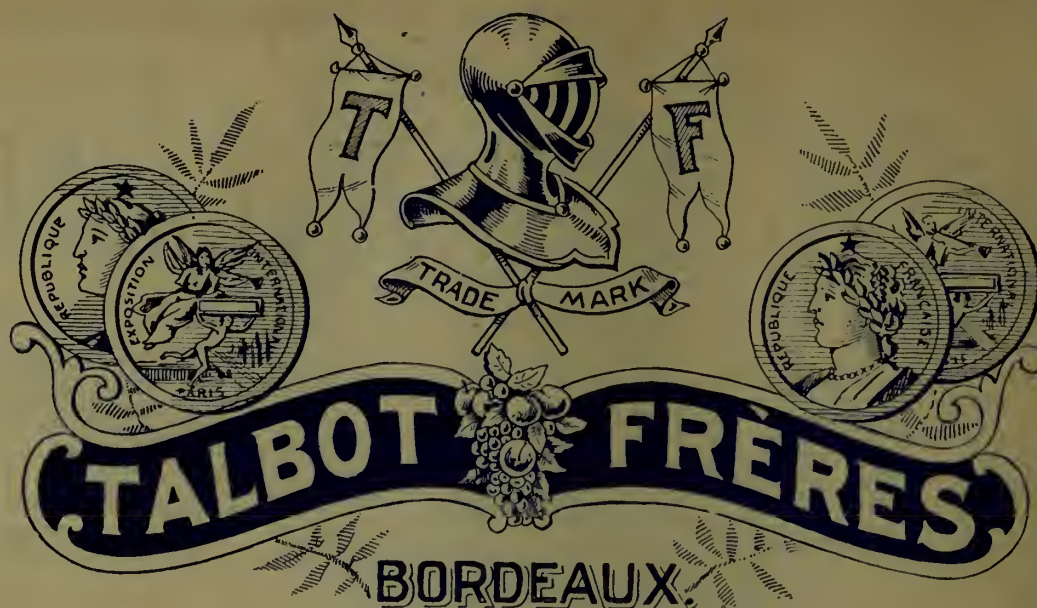
1-lb. tins, Cases of 4 doz., \$1.40 per doz.  
 $1\frac{1}{2}$ -lb. tins, Cases of 2 doz., \$2.50 per doz.

G. W. DUNBAR'S SONS

Packers of Canned Goods and Table Luxuries

NEW ORLEANS, LOUISIANA

Hudon, Hebert & Cie., Agents, Montreal



PACKERS OF FRENCH DELICACIES.

**Peas, Mushrooms, Flageolets (Lima Beans), Macedoines  
(Mixed Vegetables), Brussels Sprouts, Artichokes,  
Anchovies, Capers, Olives, Olive Oil, Pates  
Foie Gras Truffles, Truffles, Etc.**

The Largest Range of QUALITIES at respectively the LOWEST FIGURES.

### FRENCH PEAS AND MUSHROOMS.

100 Tins per case. Prices per case.

|                            |   |   |   |   |         |
|----------------------------|---|---|---|---|---------|
| Pois Verts                 | - | - | - | - | \$ 8.00 |
| Petits Pois                | - | - | - | - | 9.00    |
| Petits Pois Mi-Fins        | - | - | - | - | 10.00   |
| Petits Pois Fins           | - | - | - | - | 12.00   |
| Petits Pois Extra Fins     | - | - | - | - | 14.00   |
| Petits Pois Sur Extra Fins | - | - | - | - | 16.00   |

|                            |   |   |   |         |
|----------------------------|---|---|---|---------|
| Champignons Hotel          | - | - | - | \$11.00 |
| Champignons Choix          | - | - | - | 14.00   |
| Champignons 1er Choix      | - | - | - | 15.50   |
| Champignons Extra, "Tetes" | - | - | - | 18.00   |
| Champignons "Boutons"      | - | - | - | 19.00   |
| Cepes au Naturel           | - | - | - | 16.00   |

### CHOICE QUEEN OLIVES.

Price per dozen bottles.

|            |               |   |   |        |
|------------|---------------|---|---|--------|
| 64 ounces. | ½ dozen cases | - | - | \$9.00 |
| 36 ounces. | 1 dozen cases | - | - | 5.00   |
| 20 ounces. | 1 dozen cases | - | - | 3.50   |
| 10 ounces. | 2 dozen cases | - | - | 2.10   |

### MAMMOTH QUEEN OLIVES.

Price per dozen bottles.

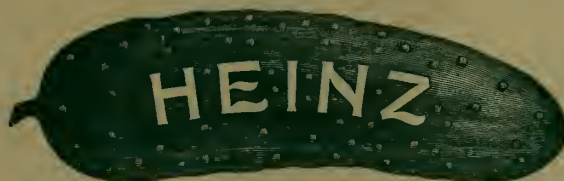
|            |               |   |   |         |
|------------|---------------|---|---|---------|
| 64 ounces. | ½ dozen cases | - | - | \$12.00 |
| 36 ounces. | 1 dozen cases | - | - | 7.50    |
| 20 ounces. | 1 dozen cases | - | - | 5.00    |
| 10 ounces. | 2 dozen cases | - | - | 3.00    |

To captivate "The GOURMETS."

Royans aux Truffles et aux Achards, \$14 per case of 100 tins.  
"Bon Appetit," a unique Hors d'Oeuvre, Talbot's creation, \$20 per case of 100 tins.

**Hudon, Hebert & Cie., Agents, Montreal**





# HEINZ'S SWEET PICKLES

# HEINZ'S SOUR PICKLES

Bulk and Bottles, of all sizes and styles.

Heinz's Sweet Midgets

Heinz's Sour Midgets

**HEINZ'S BAKED BEANS WITH TOMATO SAUCE**

Heinz's Pork and Beans  
Heinz's Pepper Sauce  
Heinz's Celery Sauce  
Heinz's Tomato Chutney  
Heinz's Tomato Soup

Heinz's Pearl Onions  
Heinz's Chili Sauce  
Heinz's India Relish  
Heinz's Tomato Ketchup  
Heinz's Evaporated Horse Radish

**HEINZ'S MINCE MEAT Etc., Etc., Etc., Etc.**

## Hudon, Hebert & Cie., Montreal

AGENTS.



Corby's "I.X.L." Rye Whiskey, 12 Quarts  
 Corby's "Purity" Rye Whiskey, 12 Quarts  
 Corby's "Purity" Rye Whiskey, 32 Flasks  
 Corby's "Canadian" Rye Whiskey, 12 Quarts  
 Corby's "Canadian" Rye Whiskey, 32 Flasks  
 Corby's Spirits, and Rye Whiskies in wood.

**HUDON, HEBERT & CIE.,** Agents, **MONTREAL.**

## Boutelleau & Co's Fine Brandies

BOUTELLEAU & Co



In Wood and in Bottles of all descriptions.

Fine Pale

One Diamond O.P.

Two Diamonds O.B.

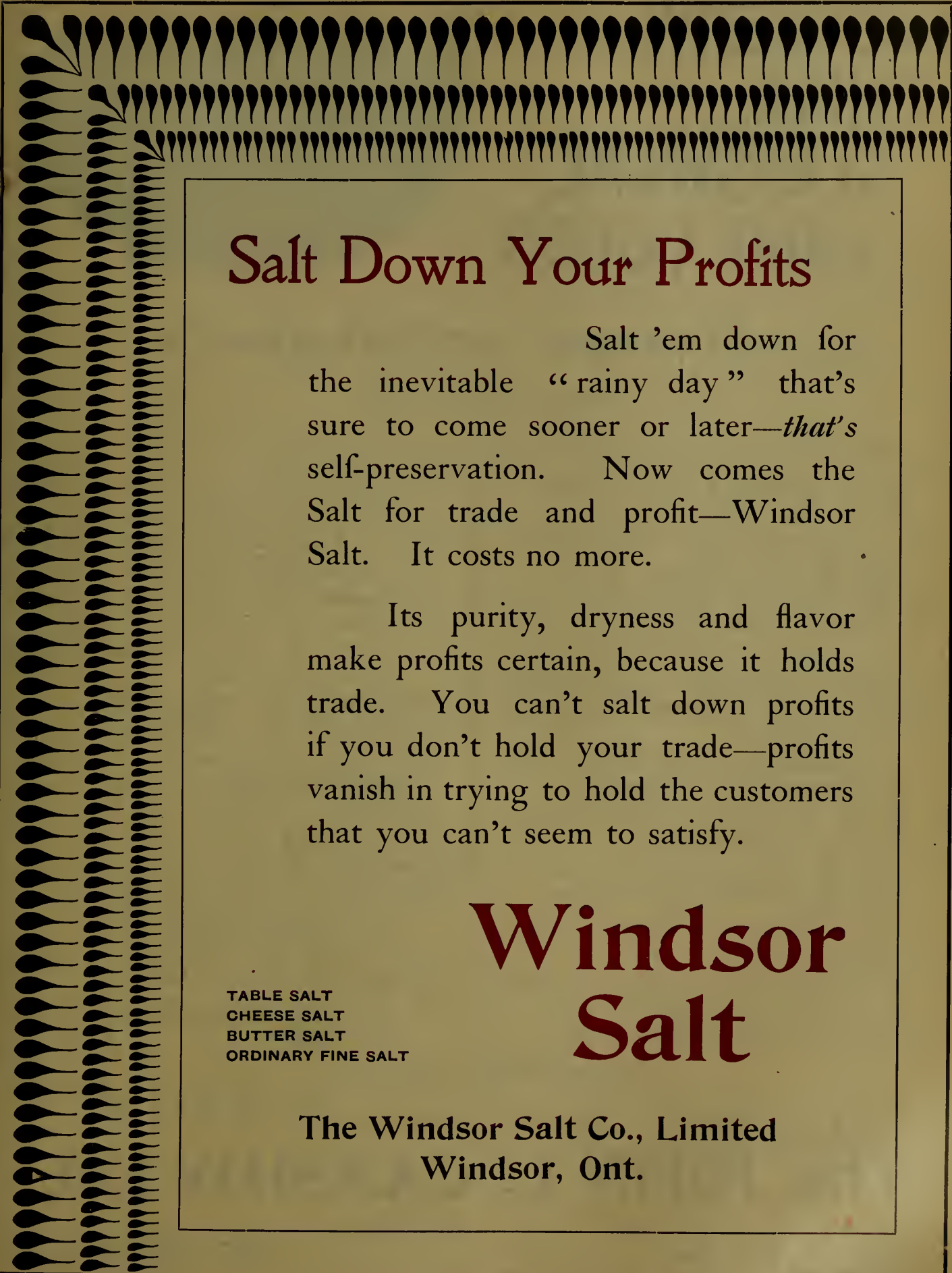
Fine Champagne Vieille, Three Diamonds V.O.B.

Fine Champagne Vieille, Four Diamonds X.V.O.B.

Fine Champagne Vieille, "1824"

**Hudon, Hebert & Cie.,** Agents, **Montreal**





## Salt Down Your Profits

Salt 'em down for the inevitable "rainy day" that's sure to come sooner or later—*that's* self-preservation. Now comes the Salt for trade and profit—Windsor Salt. It costs no more.

Its purity, dryness and flavor make profits certain, because it holds trade. You can't salt down profits if you don't hold your trade—profits vanish in trying to hold the customers that you can't seem to satisfy.

# Windsor Salt

TABLE SALT  
CHEESE SALT  
BUTTER SALT  
ORDINARY FINE SALT

The Windsor Salt Co., Limited  
Windsor, Ont.

# CROCKERY, CHINA, GLASSWARE, LAMP GOODS,

Etc., Etc.



❁ Always in the Lead. ❁

The following are a few of the stock patterns of which we have at present full lines :

J. & G. Meakin's Gilt Autumn Tints, Enamelled.  
J. & G. Meakin's Gilt, "Portland," Enamelled.  
J. & G. Meakin's White Granite, Wheat Shape.  
J. & G. Meakin's White Granite, "Astro" Shape.  
J. & G. Meakin's Semi-Porcelain, Vernon Shape.  
J. & G. Meakin's Gilt Edge line and Sprig Vernon Shape.  
J. & G. Meakin's ¼-inch Gold Band, Vernon Shape.  
J. & G. Meakin's Printed Brown "Premier." "Etruria" Shape.  
J. & G. Meakin's Printed Flown Blue "Colonial."  
J. & G. Meakin's Printed Flown Blue "Colonial," Gold Line.  
Grindley's Pencil "Marguerite."

Grindley's Printed Electric Blue "Primula," Gold Line.  
Dunn, Bennett's Printed Brown "Bramble."  
Dunn, Bennett's Printed Peacock "Beatrice."  
Doulton's & Co.'s Printed Flown Blue "Watteau."  
Doulton's & Co.'s Enamelled "Lucerne," Gold Line.  
Doulton's Enamelled "Lorna," gold Handles.  
Doulton's Printed Flown Blue "Norfolk."  
Doulton's Printed Pearl "Arnold."  
Haviland's Round Edge French China Hotel Ware.  
Haviland's No. 4300 Decorated and Gold Handles.  
No 829 Austrian Decorated and Gilt China.

SEND FOR PRICES.

## The JOHN L. CASSIDY CO.

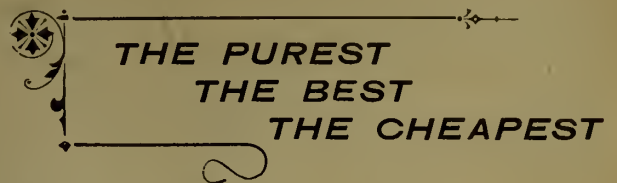
Limited

339 and 341 St. Paul Street,

— MONTREAL



# Koepff's Refined Family Gelatine



One Trial will Convince You.

Can be sold at **Ten Cents** per package and will pay a good profit. To be had through the wholesale trade or through the Sole Agents for the Dominion of Canada.

**ED. LEYSIEFFER & COMPANY**

It will pay you to write for Sample Package, which will be sent free of charge.

55 St. Francois Xavier Street, **Montreal, P.Q.**



## Pure Aluminum Imperial Measures.

These are made of the best material ever found, and the only metal that will stand the tear and wear of the effects of . . . . .

**Vinegar,  
Alcoholic Liquors,  
and Wines.**

This metal is not affected by acids and will not rust or tarnish. The measures are unbreakable, easily kept bright and clean, and, best of all, are almost everlasting. It is economy to use them, they will save their cost many times in a year.

Each measure has our name and Government stamp on it.

Full line always in stock—Gill,  $\frac{1}{2}$ -Pint, Pint, Quart,  $\frac{1}{2}$ -Gallon, and Gallon. Full line also of Druggists' and Grocers' Funnels, 2 in. diam. to 9 in. We manufacture Cooking Utensils, and anything that can be made in Aluminum. Full line of Ladies' Gent's, Barbers', and Pocket Aluminum Combs.

Address:

SPECIALTIES MADE TO ORDER.

**C. T. CHRISTIE & CO.**

1889 Notre Dame Street, MONTREAL.

**BUY**

## Star Brand

# COTTON CLOTHES LINES

Twisted or Braided.

# COTTON TWINES

3 and 4 Ply.

Cotton Lines are as cheap as Sisal or Manilla and much better.

For sale by all Wholesale Dealers.

See that you get "Star Brand."

## Murray's Interest Tables

REVISED EDITION

Most complete tables in the market.

$2\frac{1}{2}$ , 3,  $3\frac{1}{2}$ , 4,  $4\frac{1}{2}$ , 5,  $5\frac{1}{2}$ , 6,  $6\frac{1}{2}$ , 7,  $7\frac{1}{2}$ , and 8 per cent.

From 1 day to 368.

On \$1.00 to \$10,000.00.

Price, \$10.00.

Apply to . . . . .

## B. W. MURRAY

Accountant's Office

Supreme Court of Ontario

. . . TORONTO

# EXTRACTS

of PROFIT to you;  
of ECONOMY to your customer.

**GREIG'S  
CROWN  
BRAND  
FLAVORS**

The CROWN EXTRACTS do more than simply satisfy by their rich and delicate flavor---they help the housekeeper to economise---such a small quantity will do the work required.

Help a woman find this out and she has a good word for your store---words that bring more custom, and---incidentally---more profits.



It is time to consider your winter's needs.  
Drop us a line for quotations.

---

**The Greig Manufacturing Company**

**MONTREAL.**



# "OUR DETERMINATION"



**What we have we'll hold.**



**What we haven't got, we're after.**

Our goods are right. Our prices are right. Our travellers are right. We know you are all right, and we want your orders.

**THE EMPIRE TOBACCO CO., Granby, Que.**

# What Am I in Business for?

**W**ILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman, and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

**Every Butcher should lay aside the knife and cleaver long enough to study this announcement.**

You have been looking for a reliable, quick-acting, spring-balance "Computing" Scale.



**IMPROVED STANDARD MARKET.**

Height, 25½ inches. Capacity, 100 lbs.

## WE HAVE IT FOR YOU.

The Spring Balance Automatic Scale we now offer the public is the best that brains and money can produce. Our long, successful career as the pioneer manufacturers of Money-Weight Scales is a sufficient guarantee that anything in this line we may offer you is a

## SUCCESS.

A scale which shows the selling price in money. One operation to obtain results. Shows both weight and value of the article weighed. Has two separate and distinct dials. The front, or weight and value dial, shows money value and weight of the article being weighed. The reverse dial gives weight alone.

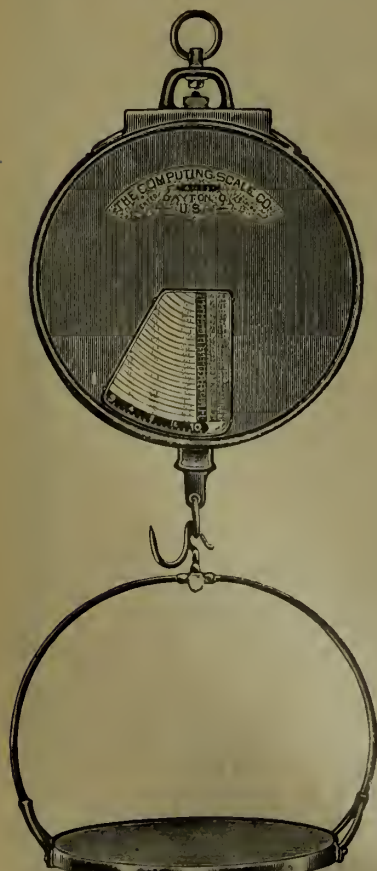
# The Computing Scale Co.

**MAKERS**

**DAYTON, OHIO, U.S.A.**

**MILLS & HASTINGS**, General Selling Agents,  
700-701 Garden City Block, CHICAGO, ILL.

**L. A. DAVIDSON**, Sole Agent for Canada,  
Canada Life Building, TORONTO.



Money-Weight Dial.



Reverse Side Showing Pounds and Ounces.



## Money in Chocolate.

Don't take our word for it that there's a nice, fat profit for you in handling Fry's Diamond Chocolate—let the profit speak for itself. We're willing to take "back water" by taking back the Chocolate, if what we say doesn't come up to what you expect the Chocolate to do. Over 200 medals and awards have been taken for its general excellence and great purity.

## Fry's "Diamond" Chocolate.

A. P. Tippet & Co., Agts.  
Montreal.

# SEEDED



CLEANED AND STEMMED

# RAISINS

ABSOLUTELY CLEAN. PREPARED ENTIRELY BY MACHINERY.

**THE ACME FRUIT CLEANING COY.**  
128 QUEEN ST MONTREAL.

# D. H. REYNOLDSON

Importer  
and Wholesale Dealer

IN —

## Fine and Fancy Groceries Dried Fruits

— AND —

## Table Delicacies

102 Foundling Street, MONTREAL

Quotations Furnished on Application.

THE UNRIVALLED

## Brilliant St. Antoine

New Belgian process for cleaning and polishing all kinds of metal with least possible labor.  
This liquid polish is guaranteed free from any acid.

A CHILD CAN USE

Most useful for  
household articles.

Musical Instru-  
ments, Harness,  
Jewelry, etc.

Highly recom-  
mended by Mont-  
real Fire Brigade  
for cleaning Hel-  
mets, etc.

Does not leave  
rough surface.



Cleanses and  
Polishes Guns,  
Carriages, Boats.

Bicyclists find it  
gives a hard, brilliant  
gloss, making them  
look like new.

Will clean paint  
without injuring it.

Brilliant St. Antoine is the best metal polish ever put on Canadian market.  
For sale by all Wholesalers.

## VICTORIA CHEMICAL CO.

Agents Wanted.

St. Lawrence St., Montreal.

# COLEMAN'S SALT WINS



At the Toronto Industrial Exhibition, 1898, there were three classes for creamery butter. In each of these the first prize was awarded to the Ayton Creamery, owned by Isaac Wenger. The butter was salted with **Coleman's Butter Salt.**

The Fergus Creamery, operated by Aaron Wenger, received two second prizes. This creamery also used **Coleman's Butter Salt.**

Our special prize of \$25 00 also goes to Mr. Isaac Wenger as the winner of the highest award for creamery butter in large packages.

## *It Pays to Use Coleman's Salt*

Every creamery—every farmers' dairy—should have a supply. It costs little more than the cheapest, commonest salt. Dealers should make a point of having it in stock. Write us for quotations and samples.

## *Carload Lots*

Assorted with any of the finer grades to suit customers, and with common salt in barrels and sacks. Our stocks are large and we ship it clean and dry.

---

# R. & J. RANSFORD, Clinton



# PURE GOLD

Pure Gold Baking Powder  
 Pure Gold Cream Tartar  
 (chemically pure)  
 French Cream Tartar  
 Pure Gold Flavoring Extracts  
 Cake and Fruit Colorings  
 Bay Rum  
 Wine of Rennet  
 Coffees, whole and ground  
 Chicory  
 Spices, whole and ground  
 Mustards  
 Tomato Catsup  
 Celery Salt  
 Curry Powder  
 Preserved Ginger  
 Prepared Icings  
 Pure Gold Jelly Powder  
 Laundry and Toilet Soaps  
 Borax  
 Household Ammonia  
 Peerless Washing Compound  
 Golden Age Soap Powder  
 Windsor Square Blue  
 Pure Gold French Blacking  
 Jet Enamel Stove Polish  
 Boss Stove Polish  
 Harness Polish

**Pure Gold  
Jelly Powder**

the  
 Joyfully  
 Quick  
 Dessert,  
 European  
 Trip  
 Ticket  
 on every  
 Package.

Pure Gold  
Extracts  
 have that true  
 Fruit  
 Flavor  
 so desirable  
 and so  
 Summery-like  
 on a  
 Winter's Day.

EVERY BOTTLE  
 HAS A  
 COUPON ON.

**Pure Gold  
Baking Powder**

Pure,  
 Sure  
 and  
 All-Canadian.

Your customers  
 want the Coupons.

**Pure Gold Coffees**

are True to Name  
and are

**Money Makers.**

Better Cup Quality  
 than the Winner  
 of our  
 Trip to Europe  
 will get next Spring.

# BIG FOUR



*Celebrated for their Purity, Strength, and Delicate Flavor.*

## Japan and Formosa Teas

possess all the invigorating qualities of coffee, yet one pound of the former will go further than twelve pounds of the latter. These teas are grown in soils and climates peculiarly adapted to producing the tenderest leaves, of which all superior teas are made.

Every pound is inspected by Government officials before being exported. Two-thirds of all the teas consumed in the United States and Canada are grown in Japan and Formosa. Sold by all Grocers.

### How to Make Japan and Formosa Tea. (OFFICIAL RECIPE.)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined tea-pot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.

HOW DELICIOUSLY  
SWEET! WHAT DE  
LIGHTFUL AROMA  
AND FLAVOR JAPAN  
TEA POSSESSES"

W. & A. G.



THE  
**Cowan Ramsay Co.**  
LIMITED.

Importers of

**- TEAS -**

and packers of the  
celebrated

**"Walla Galla" Tea**

in lead packets

and **"Clubhouse"**

in 50 and 100 lb. tins.

These Brands are registered, and  
the quality guaranteed by us.

All orders promptly attended to.

**The Rochester Lamp Co.**

Manufacturers of the

**New Rochester  
Lamp**

Most Perfect of all Lamps.

Made in Great Variety.

**NEW ROCHESTER  
PARLOR OIL HEATERS**

ALSO—

5 O'CLOCK TEAS, MICA GOODS,  
GAS GOODS, AND OTHER LINES.

24 Front St. W.

**Toronto, Canada.**



No. 4012½. 30 Candle Power. Made in Nickel, Antique Copper, Trojan Gold, Brass, or B. G. Finish.

"ART AND ECONOMY."

# Wall Papers

Every pattern, design, and color effect introduced in the beautiful range of papers made by us, for the 1898-9 season, has been carefully studied to make them popular, good sellers, and the best adapted for Canadian trade. Orders up to the present, received through our travellers and by personal selection, have proved that we've not missed the mark in a single line shown, from the most inexpensive and simple design to the choicest patterns for the highest class of trade—dealers are buying liberally, because they believe the **Staunton** papers will be in biggest demand, and because the people noting the vast differences between our goods and many lines being offered them—domestic and foreign—are asking for **Staunton**-made papers—a business point the dealers will not overlook. See our travellers—see our samples—buy our line—and you'll have the best line—and bigger profits.

**M. Staunton & Co.**

MANUFACTURERS

**TORONTO**





## There's Lots of Money Thrown Away

in buying inferior grades of so-called Pure Spices, but which are simply damaged stock, trash or sweepings with no oil virtue left, ground specially to palm-off with some fancy scheme or to enable the grinder to just cut under the market price of sound stock. This stuff is easy to buy, but hard to sell and results in being a dear bargain to the buyer.

### Discriminating Buyers

will find it profitable to handle only the best in

**PURE COFFEES, PURE SPICES, PURE COCOAS, PURE  
CHOCOLATES and PURE BAKING POWDER.**

Highest standard guaranteed from the best high-grade assortment in Canada.

**Todhunter, Mitchell & Co.,** IMPORTERS AND MANUFACTURERS, **Toronto**

Our Trade  
has increased

## Golden Leaf Japans

Yours will  
by selling

Always at the Top in a Contest.

1898 Samples full match in cup and style for Pack of 1897.

Nos. 1, 10, 15, 20, 30, 60, 75, 100 and 00 Extra Fine Fancy.

Prices, 18c. to 33c.

**The Fragrant**

**"MAGNOLIA"**

(Registered)

**STRONG**

**DELICIOUS**

**BLACK** in  
pounds and halves.

In Lead Packages only.

To retail at 25, 40, 50 and 60cts.

A sample case means a repeat order.

**Ceylon Tea**

**MIXED** in  
pounds and halves.

Packers of Fragrant  
**"Magnolia"**  
Ceylon Tea.

**GEORGE FOSTER & SONS**

Wholesale  
Grocers,

— Brantford, Ont.

Controllers of  
**"Golden Leaf"**  
JAPANS.



# Older than the Oldest

We are the Oldest Salt Manufacturers and Refiners in AMERICA manufacturing from the PURE NATIVE ROCK SALT, and as makers of

Goderich Salt Works,  
Goderich, Ont.

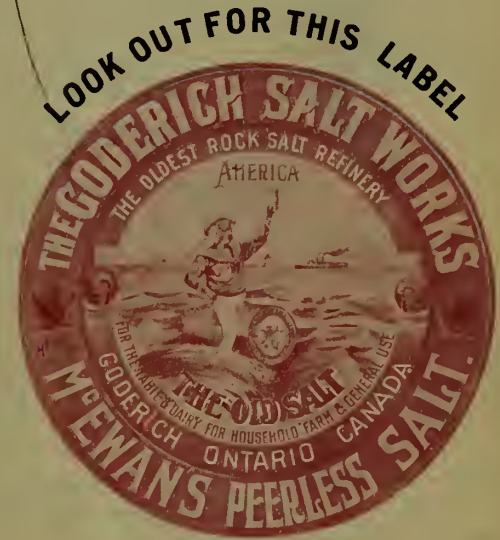
## McEwan's Peerless Salt . . .

our reputation is established. Much has been said, and much has been written concerning salt, and, like every other article of food, the more it is studied, the more there is to learn, and, as makers of an article so universally used, but perhaps not so universally understood, we think that our Long Experience in its manufacture is of some value to the General Public.

For many years we have stood the Brunt of a Terrific Competition, and to-day, McEwan's Salt is still at the front, and **PERFECT** in its line. Experience has made it so. Our Brand is known throughout the Length and Breadth of Canada.

A Glance at our Label, a fac-simile of which appears above, will enable anyone to recognize a grade of Salt which can be relied on at all times.

Our Salt is put up in Every Style of Package, for every purpose, and being prepared from the **PURE DIAMOND CRYSTAL ROCK SALT**, its quality is assured. Years of Experience have **PROVED** that our Works have fortunately been placed to such advantage that they stand immediately above one of the Brightest Spots in this great Canadian Salt Deposit, and the impurities and Earthy matter defiling a great deal of the Salt Strata in Canada and elsewhere are to us almost unknown, but, instead, the Rock Salt used by us, a thousand feet below the surface, is as clear and pure as the Diamond, hence our facilities are complete for producing an article Perfect in Purity, Strength, Color and the other requisites necessary to a Superior Brand.



REMEMBER THAT

### PURE SALT

is essential to pure food. Good bread, good butter require clean, pure, strong Salt in the making.

See therefore that you always get

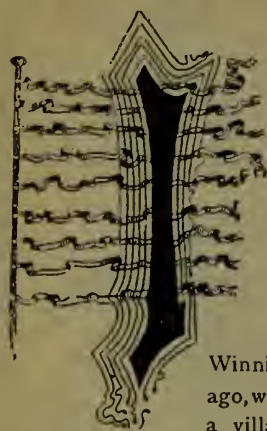
**McEwan's Peerless Salt.**

Our Sole Selling Agents: **Messrs. R. & J. RANSFORD, Clinton, Ont.**



# A BRIEF HISTORY OF WINNIPEG'S GROCERY TRADE.

BY E. C. H.



It is the habit of a great many people to speak of trade in Winnipeg as if it began with the boom. But, in reality, trade—grocery and otherwise—was opened at what is now

Winnipeg 161 years ago, when Montreal was a village and the sites

of the great cities of Ontario were almost unbroken forest.

As early as 1737, Le Verandrye visited Red river, and built a trading post at the junction of the Red and Assiniboine, and thus the foundation of all the great trade of the western plains was begun.

Le Verandrye, by the way, was an ancestor of the late Venerable Archbishop Larkey, who did so much in after years to shape the destiny of the new colony.

History of the work of the French traders is meagre, but their post seems still to have been in existence when, in 1793, The Hudson's Bay Company arrived, and built a fort at the junction of the two great rivers, the strategic possibilities of this position seeming to have been recognized on sight.

## SUPPLIES IN YORK BOATS.

All supplies came up the river from Hudson bay and York Factory in York boats, and groceries were luxuries in those days. The articles brought in were flour, salt, sugar, tea, currants, raisins and tobacco. Flour and tobacco were the two articles most used in barter with the Indians, a taste for tea being a later development, while sugar, currants and raisins were luxuries reserved for the officers of the company.

The Hudson's Bay Company held the ground as general purveyors, doing an ever-increasing trade in staple groceries, until about 1850.

In 1848, there had come to Fort Garry, in the employ of The Hudson's Bay Co., a young clerk—A. G. B. Bannatyne. At the end of his apprenticeship he left the company, and, having a shrewd mind and seeing the great possibilities of the situation, resolved to go into business for himself. The only means of getting goods was through The Hudson's Bay Co.'s ships.

Bannatyne ordered his first stock, and, after many difficulties and much delay, got it through. Subsequently, The Hudson's Bay

Co. brought suit against him for infringement of their chartered rights. The case was decided in young Bannatyne's favor. The great chartered company bowed to the decision then given, and the day of Hudson's Bay Co. monopoly in the great west was at an end.

Bannatyne was speedily followed by Andrew McDermott, John Higgins, W. H. Lyon, — Guipas, Dr. Schultz, W. G. Fonseca, H. S. Donaldson and others.

## TRADE VIA ST. PAUL.

For a few years longer all goods came by way of Hudson Bay, but about 1856 trade was opened up with St. Paul, via Moorhead and St. Cloud. The Hudson's Bay Co. soon had a steamer on the river running from Fort Garry to Georgetown, but always refused to carry any but their own freight—all other traders had to bring theirs in carts across the prairie from Moorhead. It was a terrible journey, not to be lightly undertaken, and was generally performed only once, or at most twice, a year. The carts took out the furs and brought back goods of all kinds. For it must be remembered that at that time men were general traders and did not confine themselves to one line of goods.

Some idea may be gathered of the extent of the trade done from the fact that as early as 1868 A. G. B. Bannatyne had to send 800 carts for his supplies. Each cart brought in from 1,000 to 1,200 pounds.

Many a time has the "Neighing of the iron horse" been used as the signal sound of advancing civilization, think of what future commerce these carts were the heralds, as they screamed and groaned their way over the long miles of bare prairie! For those who have never enjoyed the delights of a ride between the great wooden wheels of a Red river cart, it may be well to explain that it sounds as though the wheels in motion suffered from a perpetual nightmare.

## OPENING OF TRADE WITH EASTERN CANADA.

Up to the year 1867, no trade had been done with Eastern Canada; the bulk of the supplies came from England, via the United States. Kew, of London, whose name is almost as well-known in the Northwest, as in London itself, handled all the furs for the free traders, the spring sales of furs sometimes reaching thirty thousand pounds sterling. Freeman acted as Kew's agent, and the firm afterwards opened here as Kew & Stobart, doing a general jobbing trade. They were succeeded by Stobart, Eden & Co., who went into wholesale dry goods; the firm is now Stobart, Sons & Co., general dry goods. From the early forties,

this house has been identified with all the interests of Winnipeg.

In 1867, Mr. Alex. Begg, afterwards the Hon. Alex. Begg, landed in Winnipeg. Almost at once he recognized two things. In the first place, Eastern Canada was the natural source of supply for Winnipeg and the west; and, in the second place, here was a first-class market for eastern manufacturers and importers. Being a Hamiltonian, Mr. Begg at once proceeded to capture the market for the wholesalers of the "Ambitious City." It was no easy task. Winnipeg dealers were very conservative, and had no particular liking for "long-haired Canadians," as they termed arrivals from Eastern Canada. By diligence, Mr. Begg succeeded in getting orders for \$20,000 worth of goods. With these, he returned to Hamilton and laid the matter before the wholesale merchants, and they at once drew up an agreement appointing Mr. Alex. Begg as their agent. The houses that entered into this agreement were: James Turner & Co., grocers; Sandford & McGinnis, clothing; McGinnis & Calder, D. McGinnis & Co., dry goods; D. Galbraith & Co., hats and caps; Hamilton Powder Co.; Wm. McGiverin, hardware; D. Moore & Co., stoves; John McPherson & Co., boots; J. A. Skinner & Co., crockery; John Winer, drugs; J. G. Beckell & Co., machinery; Jacques & Hayes, furniture. Armed with this agreement, and accompanied by Andrew Strang, as assistant, Mr. Begg returned to Winnipeg, in 1868.

## TRADE WITH EASTERN CANADA.

Very shortly after his return, Mr. Begg accepted a partnership with Bannatyne, and Mr. Robert Strang came up from Hamilton to represent the various firms. For some years, the business was carried on by holding a warehouse stock of staples, and forwarding orders for smaller lines. All accounts were cleared up once a year. Trade with eastern Canada, once opened, grew rapidly. By the June of 1872, the importation of goods from the east had grown to the handsome sum of \$412,104.

From 1872 onward, trade in Winnipeg became less and less an Indian trade, and this demanded a choicer line of groceries, which were not slow to appear.

The trade in California fruit opened early, as, in January, 1874, a small house on runners, heated by a stove, and filled with fresh California fruit, was driven over the prairie from Moorhead, and peddled on the streets of Winnipeg.

In 1876, James Turner & Co., Hamilton, opened the first wholesale grocery in Winni-



# Christmas Fancy Goods



A NICELY ASSORTED LINE  
INCLUDING ALL OF THE  
LATEST NOVELTIES IN

CHINA, LAMPS, GLASS

...and EARTHENWARE...

Gowans, Kent & Co.  
...TORONTO.



# THE AUER LIGHT

PATENTS UPHELD IN ALL COURTS.

## BEWARE OF INFRINGEMENTS!

We have closed up the agencies of the following lights, collected costs and damages from the users and confiscated the burners:

**O'Brien  
Drexel  
Apollo  
Superior  
Victor**

Don't take chances,  
we always win.

**SEND** us your name  
for a brass edge  
ruler . . .

**AUER LIGHT CO.**  
MONTREAL. Limited.



No  
Dissatisfaction  
when  
**Hudson's  
Soap**  
is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

# Hudson's Dry Soap

Fine Powder in Handy Packets.

Will keep clothes a good colour

Linen lasts longer when  
regularly washed with

# Hudson's

Soak your clothes with **Hudson's**  
and the dirt will slip out.

**15** HALF-DOZEN  
CENTS. **HANDY PACKETS**

**15**  
CENTS.

To be had from all wholesale grocers.

**R. S. HUDSON,**

34 Chaboillez Sq.,

**MONTREAL**

peg, the firm here being known as Turner, MacKeand & Co.

#### EFFECTS OF THE BOOM.

When, in 1880, the great land boom struck Winnipeg, many of the men, already mentioned, who had made comfortable fortunes, and in some cases even large fortunes, rushed wildly into speculation, and the majority of them lost all they had made.

From that time on, new names began to appear among the business houses of Winnipeg. Some of the old houses are with us, however, under changed names, W. H. Lynn & Co. were succeeded by Lynn, McKenzie & Powis, who in turn gave place to McKenzie & Powis, and are now K. McKenzie & Co. Another firm that has stood the test of time is A. Strang & Co. successors to Bannatyne & Begg.

Among the firms that came in the later seventies and early eighties are G. F. & J. Galt, Thompson, Codville & Co., and Sutherland & Campbell. These houses, although not so historic as those already mentioned, have done much to build up a large, healthy and lucrative trade in Manitoba and the west.

During the boom, everything in the line of supplies was at high pressure and scores of men went into the retail grocery trade that had neither a knowledge of the business nor aptitude for it. Credit was given recklessly, and when the reaction came wholesale houses found that they had large numbers of unprofitable customers on their books.

#### TO DAY'S COMMODIOUS PREMISES.

All the houses in this trade now occupy commodious premises, erected and owned by the individual firms. Of all the firms operating here in the sixties and seventies, The Hudson's Bay Co. is the sole survivor under the original name.

The wholesale trade of the company is now chiefly confined to its own posts, though, there are many in the country with whom it is a matter of faith to buy from, "The Company," as they still call it. Next in order of seniority, come K. McKenzie & Co., A. Strang & Co. and Alexander (better known as Sandy) Macdonald. As already mentioned, Galt Bros., Sutherland & Campbell, The Codville Co., MacKenzie & Mills, came in just about the boom time.

This is a rough and necessarily imperfect sketch of the grocery trade, but it is, in the

main points, correct. I am indebted to R. McFarlane and Wm. Clark, of The Hudson's Bay Co.; Andrew and Robert Strang, and Mr. James Turner, for much of the information herein contained. These gentlemen most kindly turned up old ledgers and letter-books to confirm dates.

Andrew Strang has in his possession the original agreement between the Hamilton merchants and Alex. Begg. It is a queer document, with a regiment of green seals.

#### THE SLAVES IN THE SHOPS.

The following paragraph, together with the accompanying facsimile of a poster, was sent to THE CANADIAN GROCER by its London, England, representative, J. Meredith McKim:

## UNDER THE SHADOW OF OUR CHURCHES

There is a slavery as real as any which our forefathers abolished.

Pent up in the often stifling atmosphere of shops are hundreds of toilers to whom life is one everlasting round of bed and work.

**LATE SHOPPERS  
SIN NO MORE.**

"When I was wending my way through the delightful district called Battersea a few days ago I noticed a sign posted up on an old disused church. This was nothing unusual, because the churches here are usually adorned pretty liberally with election notices, appeals for votes, voters' lists, notices of vacancies in the parish poorhouse, and placards with similar announcements. But this particular notice was almost alone, on a grimy black wall, that was originally built of white brick, and once its flaring red heading caught my eye I had to stop and read it.

"I am sending a copy of it, because I think it will interest you. Have you seen anything similar in Canada? It was posted up by one of the early-closing associations here, and I think it is worthy of note. Clerks have horribly long hours here. Many of the shops outside what is known as 'the

city' are open six nights a week till 9 or 10 o'clock. And, as the notice says, it must be a continual round of 'bed and work' for the poor clerks.

"This early closing movement has my heartiest sympathy, and, judging from the number of associations over here connected with it, progress is being made."

#### THE STIMPSON COMPUTING SCALE.

There is a growing feeling among merchants that the small fractional losses in weighing staple and other groceries are of such importance that it does not pay to be without a computing scale.

With a view to acquiring a share of the Canadian trade, The Stimpson Computing Scale Co., Elkhart, Indiana, recently established an agency at 70 Yonge street arcade, Toronto.

Though the construction of the Stimpson computing scale is thorough in all details, its mechanism is so simple that any clerk can easily understand the principle of computation. A good feature with this scale is that the computing beam shows the customer, as well as the clerk, the exact value of his purchase.

These scales are constructed in various styles. For staple goods the Stimpson Computing Grocers' Scale, will be found the best. For lighter goods or small amounts the even-balance or trip computing scale will be more convenient. A computing beam market scale with a capacity of 50 lb. is particularly suitable for those selling meats, etc.

Persons desiring more definite information concerning these scales should write to the Stimpson Computing Scale Co., 70 Yonge street arcade, Toronto.

#### FIFTEEN KINDS OF REFRIGERATORS.

Evidences of the popularity of Aubin's patent refrigerator, manufactured by C. P. Fabien, Notre Dame street, Montreal, is given by the fact that their sale now extends throughout the Dominion, from ocean to ocean.

As 15 kinds of these refrigerators, in all sizes, from 4 to 10 feet in length, are manufactured by this firm, merchants desiring one should be able to make a suitable selection from their stock.





**EDWARD L. DREWRY**

**Manufacturer and Importer,**

**WINNIPEG, MAN.**

# CONDENSED MILK

**Jubilee and  
Daisy Brand**

**GUARANTEED**

superior to any sweetened  
milk on the market. . . . .

... Recommended by Physicians ...

Manufactured and Guaranteed by

**THE MANITOBA DAIRY CO.**

LIMITED

Correspondence  
Solicited.



**WINNIPEG, MANITOBA.**

## AN INTERESTING BUSINESS MAN.

BY H.F.P.

FEW travelers have spent forty years in active service, and fewer still have represented the same firm during their whole business life. It has fallen to C. E. Colson's lot to do so, however, and to him belongs the distinction of being the oldest commercial traveler—in point of service—in Canada.

Coming to this country in 1858, he took a position with Alex. Urquhart & Co., wholesale grocers, Montreal, who controlled Crosse & Blackwell's sauces, and Epps's cocoa, as well as other British goods, for Canada.

He remained with the Urquharts until they retired from business, in 1876. He then formed a new firm under the style of Converse, Colson & Lamb, to take over some of their agencies, including the two mentioned above. Subsequently, his partners retired, and Mr. Colson carried the business on alone until his son joined him a few months ago.

"When I first came to Montreal," said Mr. Colson, in conversation one day, "things were not as we see them now. The city didn't extend much west of Guy street, nor north of St. Catherine, and its revenue was not much more than \$300,000 a year. Why, the exports and imports for the whole country were only about \$66,000,000!

"I came here at a time when great



MR. C. E. COLSON.

changes were taking place, and Canada was going ahead by leaps and bounds. The decimal currency had just come into use, and the first Atlantic cable was being laid. They had completed the Great Western Railway—looked upon as a marvelous achievement then—a short time before."

"Have business conditions changed much since then?" I asked.

"Oh, yes," he replied, with a smile. "In my early days, the wholesale men had to import such things as sugar, tea and rice direct from the country of production. The retail merchant bought—and paid—but twice a year, so that the jobber had to purchase enormous stocks—whole cargoes, in fact. 'Drummers,' as we know them, were unheard of then. Each house sent out a representative twice a year, but we were always particular not to call upon a rival's customers. There was plenty for us all, and competition in getting orders was unknown. We handled big accounts in those days. Why, I have known one firm owe us as much as \$10,000, and, when settling day came, we were often lucky if we got 50 per cent. in cash. Our profits were large, but when we met with a loss it was generally a heavy one."

It is the railroad and the telegraph that have wrought the wonderful change in our methods of doing business. In the old days, Mr. Colson told me, it was no uncommon thing for a merchant to drive from Toronto to Montreal, in the dead of winter, to buy goods. Then, it took 14 days; now, the same journey occupies about 10 hours. Rapid transit has removed the need for huge stocks. Merchants buy lightly and buy oftener. As an instance of the prices that ruled, Mr. Colson mentioned Cox's gelatine. "We paid 20 per cent. duty," he explained, "and we got \$1.10 per dozen for it. If we couldn't get our own price, no sale was made. Now, we pay 15 per cent., but we can only get 96c. for it. It is the same with a dozen other lines. Competition has lowered the price on them all."

Mr. Colson related some interesting reminiscences of the trade. Formerly, tea came to Montreal by the shipload. Often one firm would receive a consignment worth a fabulous amount. India and Ceylon had not become the important factors in the market that they are to-day; in fact, almost nothing but China tea was imported. The profits on tea were large, and in one year Mr. Colson made no less than \$63,000.

Everything considered, Mr. Colson says, the merchant of to-day should be able to do as profitable a business as his predecessors. Profits are smaller, perhaps, but far more goods are sold and the terms of credit are shorter.

Mr. Colson's firm represent Crosse & Blackwell, Cox's gelatine, Epps's cocoa and Slade's butter-scotch. The three first named have been in his hands for 40 years, while Crosse & Blackwell's agency has been

carried on by the Urquharts and Mr. Colson for more than 60 years.

C. E. Colson was one of the 300 volunteers who guarded Victoria bridge during the Fenian raids. The same men (Mr. Colson amongst them), formed a body guard for Lord Monck during his stay in Montreal.

It is a pleasant thing for a man who has left his youth behind to be able to look back



MR. C. H. COLSON.

on a busy life and feel that he has accomplished something.

Mr. Colson has built up an important business, established an honorable name, and made more friends than most men. He is still an active business man and looks as though he were good for twenty years to come.

## "UNCLE" JOHN BULL.

Whatever jealous nations may say about John Bull's ambition to boss the better part of the globe, they must admit that he can always be relied upon to be a friend in need. Nothing proves this more forcibly than the fact that England is surety for vast sums borrowed by some of her colonies, and even by Turkey and Greece.

At the present time, we are surety for a loan of £358,000 raised by the West Indies, at the moderate interest of 4 per cent. With the aid of the British taxpayer, Egypt raised an immense loan some time back, and still owes £8,270,000 of it.

We have also enabled the Mauritius to borrow £600,000 for the relief of distress caused by a terrible hurricane some years ago. Then we have backed a bill of Canada's for the big amount of £6,900,000, which that country usefully spent on railways and canals.

And lately we have become surety for nearly £1,500,000 of Greece's loan.

Altogether, the English taxpayer is surety for the payment of £69,600,000.—Answers.



# Remember the Name

WHEN YOU ORDER AGAIN

## Silver Dust Washing Powder

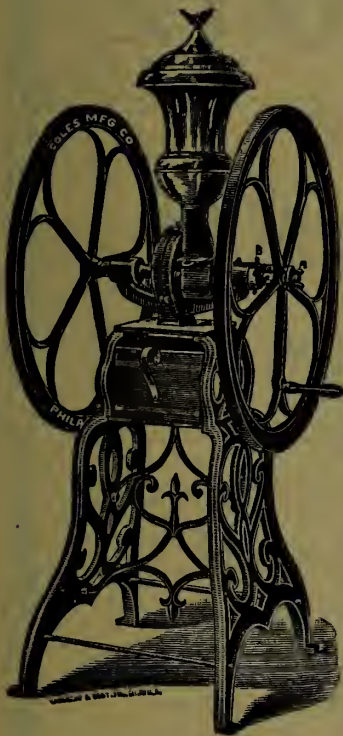
WHY?

Profit, Quality, Quantity,

THE BEST.

SILVER DUST MFG. CO.,

HAMILTON, ONT.



### Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents: TODHUNTER, MITCHELL & CO., Toronto  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

### Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

### Don't Trust to Imitations.

There are many so-called "just as good" brands on the market, but none of them are to be compared with the real thing—Wetthey's.

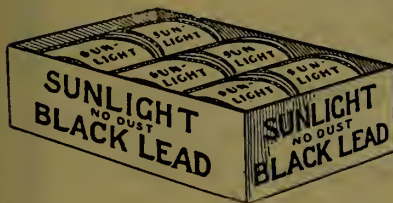


Your customers want the best, and you should see that they get it. Always keep well supplied with **WETHEY'S** and you'll do it.

### J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO.,

Berlin, Canada.

# Lamps, Crockery, Glassware and Fancy Goods



## E. W. KLOTZ

Manufacturers' Agent and Importer

SAMPLE ROOMS:  
24 and 26 Wellington St. West, **TORONTO, ONT.**

SOLE AGENT FOR:

**Fostoria Glass Co., Moundsville, W. Va.**

Manufacturers of Lamps, Globes, Table Glassware and Specialties.

**Wood & Son, Burslem, England**

White Granite and Royal Semi-Porcelain, Printed and Decorated.

**The Mica Manufacturing Co., New York**

Everything in Mica, Chimneys, Gas Canopies, etc.

**H. Hohenstein, New York, and Berlin, Germany**

Crepe Paper, Lamp and Candle Shades, Wax Tapers, Fancy Candles, etc.

All goods, from above well-known makers, are **billed and shipped direct** to customers, by the manufacturers, **at factory prices, thus saving all intermediate profits.**

## FOREIGN GOODS

Import orders solicited for **Fancy China and Glassware, Dolls, etc.** These goods are imported specially to suit the requirements of each individual customer, and shipped ex steamship, f.o.b. Montreal or Toronto, **at closest possible cash prices**, figured on commission basis.

### A Pointer.

Big Stocks, Big Expenses and Big Profits go hand-in-hand.  
I carry no Stock, that's why you can save money by dealing with me.  
Call and be convinced.





**DON'T** take any chances buying **Oysters**  
**BUY** at home from us and get them **Fresh**  
**OYSTERS** shipped in Patent Cans { **For**  
**EASTERN** PRICES can't compete **B. C.**

**CALIFORNIA FRUIT.**



**E. R. C. Clarkson**

Trustee  
 Receiver  
 Liquidator

ONTARIO BANK CHAMBERS  
 TORONTO.

**Clarkson & Cross**

Chartered Accountants

ESTABLISHED 1864

**WE TAKE ADVANTAGE**

of this special number to let users of Decorated Tin Packages for Spices, Tea, Biscuits, Shoe Dressing, or Druggists' Preparations know that we want their enquiries for such goods, and will submit original designs and estimates.



The

**Thos. Davidson Mfg. Co.**

LIMITED

**MONTREAL.**

**The Ontario Mercantile Agency**

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

# Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

**THE HOME CAKE CO.**

Guelph, Ont.

**THE BEST ARTICLE**

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

**The Silverine Mfg. Co. - Montreal.****HIRES' ROOTBEER**

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

**ESSENTIAL OILS**

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

**The Only Goods for High-Class Work****H. P. DOWNEY, Sole Agent,**

20 and 20½ St. Peter Street.

**MONTREAL.**

# It pays

The Dealers to handle our  
Goods, because they are

**— THE BEST**

We Manufacture . . . .

**Pure Spices****Pure Flavouring Extracts****Choicest Coffees****White Star****Baking Powder****White Star Vinegar****White Star Pickles****White Star Sauce**

Write for Monthly Price List.

**The Dyson, Gibson Co., Winnipeg, Man.**

See HUDON, HEBERT & CIE.'S Ad. on Page 85.



## Dixon Brothers

Importers and Commission  
Merchants in

Foreign and Domestic

# FRUITS

Oysters, Smoked Fish,  
Nuts, etc.

**HAMILTON, ONT.**

ESTABLISHED 1852.

## R. CAMPBELL'S SONS HAMILTON POTTERY

Manufacturers of all descriptions of

Fire Brick Stove Linings,  
English Grate Linings and  
Art Tile for Stove Decoration.

Also, Every description of

Rockingham Ware, Yellow Ware, Stone  
Ware and Bristol Ware.

Careful attention given to all Special Lines of these Goods.

Bottles, Jars, Jugs, etc., made suitable for putting up Extracts,  
Jams, Patent Articles, Ginger Beer, etc. Sole Manufacturers of  
the Celebrated Champion Rock Tea Pot. Fire Clay, Sand and  
Fire Brick for Building and Furnace Work constantly on hand.

Prices and Terms Cheerfully Given on Application.

OFFICE and FACTORY:  
96 to 118 South Locke Street,

**HAMILTON, ONT.**

THE FINEST AND PUREST ON EARTH



# Boston Laundry Starch Toledo Corn Starch



Forty Packages to the Case.

Boston Laundry Starch, \$3.20 per case

Toledo Corn Starch, . 2.50 " "

White as Snow.

Smooth as Glass.

Clean as Innocence.

Special discount on five and ten case lots, which may be assorted.

THE F. F. DALLEY CO., LIMITED, HAMILTON, CANADA.

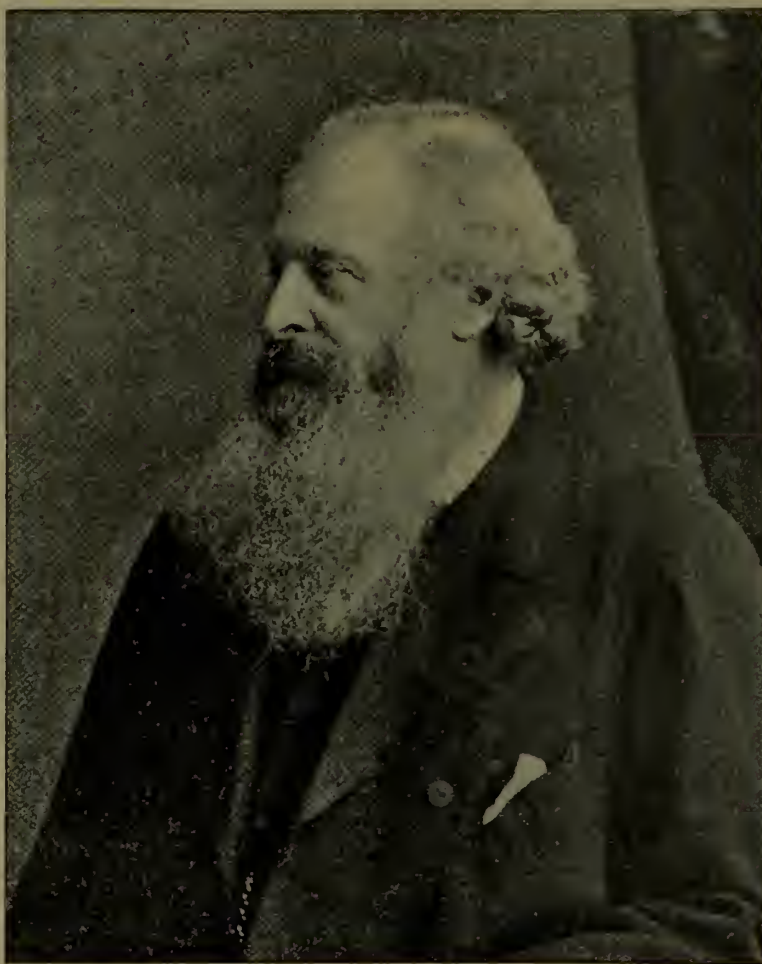
## THE LATE J. J. COLMAN.

THE accompanying photo. is of the late Jeremiah James Colman, head of the famous mustard firm of J. and J. Colman, Carrow, Norwich.

Mr. Colman's death took place on Sept. 18. Comparatively recently he lost his wife and son Alan. And from then until the time of his death he had been unwell. On the Monday preceding his death, he had been yachting, on Tuesday and Wednesday driving. On Thursday, he was unwell, but it was not until the following day that alarming symptoms began to manifest themselves. Medical consultations were held; but all to no purpose. On Saturday he became unconscious and on Sunday he died.

Mr. Colman was born in 1830, at Stoke Holy Cross, near Norwich, and was, consequently, 68 years of age at his death. He married, in 1856, Caroline, daughter of Mr. Hardy Cozens-Hardy, of Letheringsett Hall, Norfolk. It is largely due to the influence of this able, energetic and affectionate companion that Mr. Colman took and maintained a most useful and prominent place in the public life of Norwich and East Anglia. He inherited the business capacity of his father and uncles, and the Carrow works under his direction have had the greatest share in the prosperity of the city of Norwich. He became sheriff of Norwich in 1862, and mayor in 1867, when his hospitality made the year a marked one in the municipal history of the city. Ever since, Mr. Colman's position in the city of Norwich has been undoubted. Technically its first citizen only during his mayoral year, he remained always its first citizen in the sense of being the man to whom all his fellow citizens looked up as their natural leader. At different times he entertained distinguished guests—the Prince of Wales, Mr. Gladstone and General Booth among their number; while, whenever distinguished public bodies, like the British Association, visited Norwich, Mr. Colman was invariably to the fore to entertain them. He and his wife and family took a leading part in religious and philanthropic movements, and there has not been a public improvement in the city for

many years with which his name has not been associated in the public mind. When Mr. Tillett was unseated in 1871, Mr. Colman was asked to stand in the Liberal interest, and was returned by a majority, which astonished both friends and foes. Mr. Colman was, all through his Parliamentary life, a supporter of Mr. Gladstone's policy, and an active member of the Nonconformist section of the Liberal party. He was always ready for any call of charity, and was interested in everything which tended to raise the tone of politics, or to apply Christian



The late J. J. COLMAN.

principles to political affairs. The measure of his giving was dictated by the merits of the object for which help was sought, and not by the creed of those who were to be helped. While he in no wise restricted himself to the town in which he was so prominent a figure as regards the exercise of his benevolence, it need not be added that nearly every charity or philanthropic movement in that town found in him a warm and munificent supporter. He had built a delightful seaside home at Corton, near Lowestoft, where he died, the grounds of which were laid out under the direction of his wife, and in which the natural features of the district had been

remarkably harmonized with the order and beauty of the park and garden. Mr. Colman was justifiably proud of the great and unique works which he had established. The long rows upon rows of great warehouses and factories rise themselves and their chimney stacks from amidst a countryside that is surpassing fair, and the din and roar of the great machinery break on the quiet sylvan scene in a manner indescribably affecting. The River Wensum, which winds past the huge works and timber yards, appears like a silver streak against the heavy flank of the many-storeyed buildings which, for nearly a mile of its

length, represents the river frontage of Carrow Works. Upon its surface lie the barges, wherries and steamers, which bring from and carry to the sea the almost boundless stores of this great manufactory. With hill and dale and lovely bush and greenery on every side, the buildings of this great industry form one of the most remarkable pictures the world can show. It was here, and about here, that the late Mr. Colman lived his great life, worked out his great work, and died.

His eldest son and successor, Mr. Russell J. Colman, is a worthy descendant of such a sire, and the world-wide interests of the firm of J. & J. Colman, Limited, are not likely to undergo any material change in continuity, or in the policy which has made it the largest and most important business of the kind in the world, under his auspices and those of his co-directors.

The remains of Mr. Colman were interred in Norwich, on September 23, the windows of nearly all the shops in the city being shaded, and thousands of people of all classes of the community gathering round the grave.

During the past three years, death has been a frequent visitor to the Colman home, having, within that short time, taken away grandmother, father, mother and brother.

Although, probably but very few merchants in Canada had seen Mr. Colman, yet, their familiarity with his goods has doubtless made a good many of them feel as if they were acquainted with him. For this reason the number of sympathizers in the Dominion, with the bereaved family is many.



# YOUNG HYSONS

## New Season's Teas IN STORE.

All Grades. Write for Samples.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

## NEW CURRANTS

*Now in Store.*

Cases,  $\frac{1}{2}$ -Cases,  $\frac{1}{2}$ -Barrels.

### Warren Bros. & Co.

35 and 37 Front St. East

TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

### John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners' and Sailors' use.**  
Samples sent on application.

### Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

## TEAS

"Sailor Boy"

### Japan and Ceylon

Bulk and Lead Packages.

### PERKINS, INCE & Co.

TORONTO.

## YOU WANT

the best selling Pickles there are  
in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

### T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

## Ivory Bar

IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of  
Soap furnished on application.

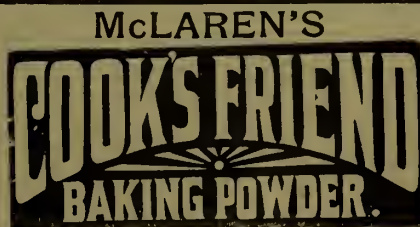
### The BRANTFORD SOAP WORKS CO.

Limited.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c.,  $\frac{1}{2}$ -lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Is Honest Goods and just  
the Thing on Which to  
Make or Extend a Busi-  
ness.



The Best Grocers make  
a point of Keeping it  
always in Stock.

See HUDON, HEBERT & CIE.'S Ad. on Page 86.

## GROWTH OF A TEA PACKAGE HOUSE.

TEN years ago the package tea trade in Canada was nil. Five years ago it was of insignificant proportions. Now it is a feature of the grocery trade, and nearly every retailer handles it, and nearly every retailer has on his window the white enamel sign of one or more of the several package tea companies.

Every line of trade as well as every country has its pioneer. The pioneer of the package tea trade in Canada is the Salada Tea Co., of which Mr. P. C. Larkin is the founder.

It is about six years since this firm started on its career in package teas at 25 Front street east, Toronto. At that time it only occupied part of the building, but eventually it had not only absorbed the whole of the three-storey building, but had taken in a flat in the adjoining building. Then the fire of last winter came and compelled the firm to seek new quarters. The warehouse at 32 Yonge street was at the time vacant, and Mr. Larkin moved into it, the intention being to occupy it until his old premises were again ready for him. But, being offered the building at a moderate sum, he eventually bought it.

The building is 40 feet wide, 113 deep, five storeys high, and is constructed of sandstone.

Immediately on purchasing the building Mr. Larkin began its renovation on an extensive scale, both exteriorly and interiorly.

The hall, which is 15 feet wide, by 40 feet deep, is particularly handsome. The floor is tiled in blue, white and red. A portion of the walls is decorated with Japanese paper, and what is not papered is filled with plate glass windows, which expose the private and business offices and the sample-room. The paneling is done in bas relief, the design of which is decidedly pretty. The ceiling is covered with Lincrusta-Walton. The woodwork in the hall is of polished oak. At the end of the hall, and dividing it from the warehouse behind, is a sliding door, which is as handsome as it is striking. The door itself is of oak, but the upper panels are of cathedral glass in various colors, with the face of a handsome woman, life size, as the central piece, while the effect of all is greatly heightened by an electric reflector, which is stationed behind and moves with the door.

Immediately on the right hand side of the main entrance is the sample-room, where all the teas purchased are tested and where all the blends for "Salada" are made up. This room is finished in oak, is papered with a nicely green-tinted paper, and appropriate and nicely framed pictures hang on the walls.

The private office of Mr. Larkin is immediately in the rear of the sample-room, from which it is divided by a partition of oak and chipped glass. It is a luxurious, cozy little office with its liberal furnishings of couch, easy chairs, pictures, etc.

The business office is on the opposite side of the hall from the sample-room and private office, and is about 40 feet long.

After having inspected the offices and

come along, pick them up, shove them through a little door, a couple of feet above the floor, and away they slide through a chute to the next flat, where the labeling machine is stationed. This machine is driven by electricity and is operated by about a dozen boys. One boy stands at the head of the machine and rapidly feeds it with brown, green, blue, red or gold colored labels or stickers, as the case may be. These labels are conveyed along a canvas carrier some twenty feet in length and are quickly picked up by the boys who are stationed at either side of the carrier and attached to the packages of tea piled up at their side. From the labeling machine the packages are conveyed to another part of the same floor, where they are piled, pyramid shape, on large tables to dry.

"What induced you to go into the tea package business?" I asked Mr. Larkin, after I had comfortably settled myself in a nice easy chair in his private office.

"Because," replied Mr. Larkin with much earnestness, "I believed the tea trade was not being done right; that the consumer was not being served as well as he might be; that the retailer was always burdened with about twenty times as much tea as he should have; that nine stores out of ten were buying tea which they had to carry in stock for years after they had paid for it, it all the time, as I need not tell you, deteriorating in quality.

"Then, another thing which induced me to go into

the tea package business was this: The departmental stores were seriously cutting into the tea trade, because they were turning over their stock quickly and, of course, while it was fresh. So I believed a large trade could be done by putting tea up in lead packages and selling to the grocers in small quantities, and advertising it at least as much as the departmental stores, hoping thereby to keep the tea trade in the grocers' hands, for we decided to refuse to supply either pedlars or departmental stores.

We commenced with a very small staff, but to-day, including our staff in the United States, we employ 109 persons. And, let me tell you this, large as our trade in Canada is, we expect that in the United States to become still larger. We already have our own stores in Pittsburgh, Buffalo and Detroit. In the two last-named places we have recently had to take larger premises."



"Salada," Flanked by the Banks of Montreal and Hamilton.

sample-room, the other day, I climbed to the fifth storey, where all the tea is stored as it comes in. Over in one corner is an arrangement much after the fashion of the hoppers we sometimes see in the old-time flour mills. Into this hopper the tea is poured, finding its exit in a ponderous mixer of 3,000 pounds capacity on the floor below. This mixer is driven by electricity. After the tea is mixed it is delivered into large trays and conveyed to the tea packing machines stationed on the same floor, where it is packed into pound, half-pound, quarter-pound and sample packages.

"Those young men at that machine," explained Mr. Larkin, as I stood before one group of operators, watching the packing process, "can turn out 20,000 half-pound packages per week."

As the trays at the side of each machine become filled with packages of tea, boys



## C. E. Jarvis & Co.

MANUFACTURERS' AGENT

Rooms 101 and 102  
Holland Block,

VANCOUVER, B.C.

ENGLISH OFFERINGS our Specialty.

## Robert Ward & Co.

METROPOLITAN BLOCK,

....Limited

Temple Building, VICTORIA, B.C.  
70 Basinghall St., LONDON, ENG.

VANCOUVER, B.C.

**General Commission Merchants  
and Importers**



Indents Executed.

Shipping and Insurance.  
Imports Warehoused and Forwarded.  
First-class Eastern and Foreign  
Agencies solicited.

MANUFACTURERS AND SHIPPERS desiring a Representative in the Maritime  
Provinces, Canada, are invited to correspond with . . . . .

## J. Hunter White

Mercantile Broker

ST. JOHN, N.B.

A good connection already established  
with the Wholesale Trade.

10 King St. West, Toronto, Ont.  
NOTARY AND CORPORATE SEALS.

BANK AND OFFICE STAMPS

OF EVERY DESCRIPTION.

RUBBER AND METAL STAMPS

—Manufacturers of:—

Tingley & Stewart  
Mfg. Co. . . . .

Toronto 'Phone 1844  
Montreal 'Phone 2024

Montreal. 768 Craig St.  
New York, 534 Pearl St.

## The Anglo-American Novelty Co. Of Toronto Limited

Manufacturers of ...

# Shipping Tags

84 Adelaide St. East, - TORONTO.

## JNO. E. DINGMAN

**Broker and  
Manufacturers' Agent.**

17 years' experience, good trade connection.

CORRESPONDENCE SOLICITED.

OFFICE, SAMPLE ROOM and WAREHOUSE,

249, 251, 253 King Street,

WINNIPEG, MAN.

## Horace Haszard CHARLOTTETOWN, Prince Edward Island.

Manufacturers' and General Agent

REPRESENTING ...

The Acadia Sugar Refining Company, Limited, Halifax, N.S.  
Messrs. J. Lewenz & Hauser Bros., London, Eng. Teas.  
Messrs. Purnell, Webb & Co., Bristol, Eng. Pure Malt Vinegar.  
The Kent Mills Co., Chatham, Ont. Flour and Meal.  
The Forest Roller Mills, Forest, Ont. Flour.  
The Western Fire and Marine Insurance Co., Toronto, Ont.  
The Commercial Union Assurance Co., London, Eng.

ALSO

Agent for the celebrated Brahmin Brand Pure India Tea.

Office and  
Sample Room:

South Side Queen Square,  
CHARLOTTETOWN, P.E.I.

Is Manufactured  
from the best ingredients

Acknowledged by leading  
medical experts to make  
the most wholesome

## Baking Powder

Supplied Through the Trade.

Manufacturers of all kinds of special  
Baking Powder, in Tins, Boxes, Pails,  
Barrels, etc. Write us for quotations

## SMITH & SCOTT

6 and 8 BAY ST., TORONTO



WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .

  
**Sovereign  
Matches**  


# Does Your Cigar Trade Pay?

IF NOT, YOU WILL FIND

## J. Bruce Payne's

Special Brands a wonderful tonic for it.

Try 

"PHARAOH"

"LA FAMEUSE"

"THE BIRD," Etc.



J. Bruce Payne, Granby, Que.

# James Turner & Co.

 HAMILTON

*Controllers and Blenders of*

Mecca Coffee,

Cairo Coffee,

Damascus Coffee,

Old Dutch Rio.

*Packers of . . . .*

Golden Age Tea, 1's and ½'s,

Mascot Tea, 1's,

Rangnugger Tea (only in bulk).

*Wholesale Agents for*

Ram Lal's Pure Indian Package Teas,

Bensdorp's Royal Dutch Cocoa,

Ralston's Health Club Cocoa.



HONEY, EVAPORATED AND DRIED  
APPLES, PEAS AND BEANS

We are open to buy large lines of above.  
Write and send samples.

**ALLEN, THOMPSON & ALLEN,**  
72 Park Place, (41) New York, N.Y.

**MOTT'S  
DIAMOND  
CHOCOLATE.**  
JOHN P. MOTT & CO.  
HALIFAX, N.S.  
ESTABLISHED 1844

IS THE BEST.

ASK FOR  
**MOTT'S**

**CANADIAN  
OFFICE & SCHOOL  
FURNITURE  
CO. LIMITED  
PRESTON, ONT**



**OFFICE,  
SCHOOL,  
CHURCH,  
& LODGE  
FURNITURE**

FINE BANK, OFFICE, COURT HOUSE AND  
DRUG STORE FITTINGS  
A SPECIALTY

SEND FOR CATALOGUE

The Improved  
**XRAY**  
RAISIN  
SEEDER



The ONE  
that  
SEEDS

1 YEAR WRITTEN  
GUARANTEE  
WITH EVERY MACHINE.

Seeds a Pound  
in 3 MINUTES.

EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
**WALTER WOODS & CO.,**  
HAMILTON.



## Dewar's Famous Scotch

Can be had from . . . .  
Geo. J. Foy Perkins, Ince & Co. Toronto.  
R. H. Howard & Co. Adams & Burns  
James Turner & Co., Hamilton, and all first-class houses.



WHY are you not lighting your place  
of business or your home with  
Acetylene Gas? It is the best and cheapest  
light made.

The

## Cliff-Wardlaw Generator

is the only absolutely Automatic Gas Machine in the market,  
safe, cool, clean, easy to operate, never over-generates, and  
never clogs your burners. Manufactured only by.....

**THE SAFETY LIGHT & HEAT CO.**

**DUNDAS, ONT.**

Write for their booklet, it will interest you.



A LITTLE CORNER OF THE MONSOON TEA GARDENS.

"Direct from the Growers"—with *no intermediary profits to shippers and brokers*, to handle and pack **Monsoon** <sup>Indo Ceylon</sup> Tea—a quality is assured for Monsoon which is *worth four cents more per pound in bulk, in Ceylon*, than any other package tea sold in Canada. Grocers can *conscientiously* recommend Monsoon Tea as "*The Best.*"



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality  
to please your best trade.



### RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening, in the rooms of the association, St. George's Hall, Elm street. The president, W. H. Marmion, was in the chair, and a good representation of the members was present.

A communication was received from John A. Kirkpatrick, Nelson, B.C., asking for a copy of the constitution and by-laws of the association, as a number of merchants in that town are desirous of forming an association similar to that in Toronto. The secretary, Ed. Hawes, was instructed to send a copy of the new constitution as soon as printed.

The report of the monthly entertainment committee was received. The expenses of the social evening, two weeks ago, were \$10.90. This was considered, by those present, money well spent.

The following grocers were proposed for membership in the association: Geo. Burfoot, 548 Bloor street west; E. P. Roberts, 101 Dovercourt road; W. T. Gibbons, corner Yonge street and Davenport road, and Bannerman Bros., Spadina avenue.

The matter of peddlers' licenses was brought up, and, from the discussion created by the consideration of the matter, it is evident that a determined effort will be made to elect aldermen who will meet the wishes of the association in the matter.

The president, W. H. Marmion, the vice-president, F. W. Johnson and the treasurer, W. J. Sykes, were appointed a committee to visit The Toronto Retail Merchants' Association, and ask that body to cooperate with them, in having a circular printed and sent to the various merchants interested, containing a pledge to be submitted to aldermanic candidates promising to take the action desired by the merchants. The committee were empowered to bear a share of the expense of sending out these circulars.

The draft of the proposed constitution and by-laws was read the third time, and, after various alterations and additions, was, on the motion of D. J. Kelly and A. G. Booth, adopted. The constitution committee were instructed to have as many copies printed as they thought advisable.

It was moved by R. B. Snow and Robt. Davies, that another social evening be spent two weeks from Monday, and that each member invite a grocer, either wholesaler or retailer.

In speaking to this motion, Abraham White suggested that the programme be altered this month so that those who did not

enjoy smoking and card playing might be invited.

This suggestion led up to a discussion of ways and means, the upshot of which was that the matter was left in the hands of the committee, the feeling of the meeting being that Mr. White's suggestion should be carried out.

### GILLARD'S PICKLES AND SAUCES.

On another page will be seen the advertisement of Gillard & Co., London, Eng., manufacturers of Gillard's new pickles and new sauces, two articles of world-wide reputation, and which have carried off the highest awards at all the pure food shows in England, now having twelve gold medals to their credit, besides being in use in over 6,000 of the leading hotels and restaurants throughout Great Britain. These goods possess a piquancy and flavor distinctively their own, and to which they owe their immense popularity. They have been before the Canadian public for some years, and have already a strong foothold here. The wholesale trade is pushing them on account of their intrinsic merits, and comparatively low price, considering the quality of the goods.

### "AURORA" CEYLON TEA.

"Aurora" Ceylon Tea, packed by W. H. Gillard & Co., although on the market but a short time, has won for itself many friends among Canadian tea drinkers. Every line used in this blend is thoroughly tested in the cup by experts, and, as nothing but the highest grades from the best known gardens in Ceylon are used, the packers should have a large out-turn for this article, as undoubtedly they will, if merit counts for anything with the consumer. The packages are something out of the ordinary, very attractive shelf goods, and air-tight. In addition to its other characteristics, the package containing "Aurora" makes a very useful receptacle for household purposes.

### ALUMINUM FOR GROCERS' MEASURES.

The many uses to which aluminum can be put is apparently limited by man's requirements alone. In a visit to the aluminum works of C. T. Christie & Co., I was surprised to find that almost anything was being made from this material.

What seemed to me the most useful, from a grocer's point of view, was his line of grocers' measures and other specialties. These are made specially for measuring vinegars and acids, which have no effect on this metal. They are light, always retain their brightness, and this, taken together with their durability, makes them very much cheaper and better than either tin or wood.

### PURE MALT VINEGAR.

Purnell's pure malt vinegar, manufactured by Purnell, Webb & Co., Bristol, Eng., which has made such headway on the Canadian market during the last few years, has been sold in England for a century, but was not introduced into Canada until 10 years ago, when Purnell, Webb & Co. had one agent. The reduction in duty, through the preferential tariff, enabled them to increase their sales to such an extent that agencies were opened in six of the principal cities of the Dominion. The further rebate in the duty this year has brought up the total sales to the end of July, 1898, about equal to the aggregate sale during 1897, and has necessitated the establishment of additional agencies. Purnell's pure malt vinegar has a reputation in Great Britain for purity and quality, and, from the reception it is now meeting in Canada, it seems it is worthy of its reputation.

### SALT AND PRIZE-WINNING CHEESE.

The Windsor Salt Co., Limited, offered three gold medals to be awarded for the best selection of cheese exhibited at the Industrial Fair, Toronto, the Western Fair, London, and the International Exhibition, St. John, N.B., no restriction being made as to what salt should be used in the manufacture of the cheese to which the medal was awarded. The medals were awarded as below: Industrial Fair, Toronto, A. F. Clark, Poole; Western Fair, London, Murdoch Morrison, Harriston; International Exhibition, St. John, N.B., Alberton Dairying Association, Alberton, P.E.I. In the three instances, the parties who received the medals used Windsor salt. Two of the medals can be seen in Ryrie Bros.' store, Yonge street, Toronto.

### STANDARD LAMPS FOR MERCHANTS.

The season is now at hand when merchants who deal in lamps will make preparation for the fall and winter trade. The Rochester Lamp Co., with Canadian headquarters at 24 Front street west, Toronto, show a large assortment of its widely-known "New Rochester" lamps. The firm's lamps are recognized as the standard in Canada and the United States, and they have styles and grades to suit any conditions.

### WEIGH YOUR MONEY.

The grocers of Canada are realizing the fact that it pays better to get the Wilson money weight scales, which tell the price per pound and value of the purchase in cash, and, at the same time, give the weight in pounds and ounces. This is a great convenience, and makes mistakes in calculations impossible.



## EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

## THE BEST VALUE

in the market to-day is our smoked

## SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

## D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO., 13 St. John St. Montreal  
General Agents for the Dominion

## THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

## SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.

## It Sometimes Happens

## COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.



## ADAMS' Show Case

WITH

## Tutti Frutti

and other brands, viz.:

|         |                     |       |         |
|---------|---------------------|-------|---------|
| 2 Boxes | Tutti Frutti        | - - - | \$ 3.60 |
| 2 "     | Pepsin Tutti Frutti | - - - | 2.30    |
| 2 "     | Globe Fruit         | - - - | 3.60    |
| 1 "     | Globe Pepsin        | - - - | 1.00    |
| 1 "     | Banner              | - - - | 1.00    |
|         | Gum retails for     |       | 11.50   |
|         | Upright Show Case   |       | 6.00    |
|         |                     |       | 17.50   |

Price complete, \$8.75.

This show case has no advertising on it whatever. Order through your jobber.

ADAMS & SONS CO.

Toronto Factory

11 and 13 Jarvis St., Toronto, Ont.

Size, 20 x 10 x 1 inches.

# OUR OWN



It is a pretty well known fact, that, as a rule, what is OUR OWN is supposed to be the best, but, in this case, we not only say the following brands of goods which we control in the Province of Quebec, or for which we are agents for the Dominion, are the best, but we are ready to prove it.

Those who have handled the following brands of goods will bear testimony in our favor, and if the others try them, they will be convinced that our assertions are not exaggerated.

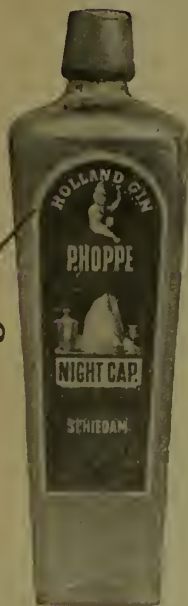
## We are Agents in Canada for

**Messrs. Gonzalez, Staub & Co.,  
Cognac Brandies.**

We have sold them for years. They are fine, reliable and pure brandies.

**For Mr. P. Hoppe, Schiedam and  
Amsterdam, Night Cap Gin.**

This is a full-flavored gin, which will reduce better than any other brand.



**For Greenbank's Goods, St. Helen, Eng.**

Under the control of the United Alkali Co., Limited.

Greenbank's Soapmaker.

Greenbank's Powdered Lye.

Greenbank's Chloride of Lime—in tins.

---

# L. Chaput, Fils & Cie., Montreal



# WE CONTROL

FOR THE  
PROVINCE OF  
QUEBEC

## Williams Bros. & Charbonneau's

### Pickles and Jams

The finest in the market ; Sour, Sweet, and East India Pickles—all in Fancy Bottles, with the latest improvements in the way of corking. . . . .

1-lb. Glass, Prepared Mustard.

Mrs. Jones Catsup, pints and half-pints.

Yankee Catsup, pints.

Waldorf Catsup, half-pints.

Waldorf Baked Beans in Tomato Sauce, 1, 2, and 3-lb. tins.

Mrs. Jones Mince Meat, in 1-lb. tins.

W. B. & C. Assorted Jams

In 1-lb. glass. . . . .



With a fair order of these goods, a large cut glass sample bottle will be given. Now is your time to order a supply before the cold weather sets in.

We are receiving our fall importation in all these lines, and will be happy to book sample orders for shipment on arrival.

We are at your disposition if prices or information are wanted.

# L. CHAPUT, FILS & CIE. - Montreal

## IDENTITY IN THE SAMPLE-ROOM.

SOME of the country retail dealers imagine they are well known to all the wholesale houses when they visit the city. They walk into the sample-room and ask to see a certain line of goods, without acquainting the salesman with their names. When questioned as to who they are or their place of business, some of them think you are too inquisitive.

"Well, I have been dealing here for nearly 20 years and you don't know me? I am surprised!"

Such are the remarks made by visiting country dealers who suppose you keep an album with their photographs in, and every salesman in the house should know them. It is, no doubt, very disagreeable to question a good customer as to his business, etc., but, in order to obtain the best prices and terms, he is forced, you may say, to disgorge his name and address.

I have been induced to make these remarks by a conversation which I recently overheard in the sample-room of Boeckh Bros. & Company, between a salesman and a country merchant.

## HIGH-GRADE WINTER WHEAT FLOURS.

In order to the manufacture of modern high quality flour there must be a modernly

equipped mill. N. Wenger & Bros., proprietors of the Ayton Mills, Ayton, Ont., make a specialty of high grade winter wheat flours, and, in order to do this, their mill has been equipped with modern machinery. Fire destroyed the old mill in 1893. Three years later a new building was put up. It is three storeys high and has a basement. The capacity of the mill is 100 barrels per day, with prospects of being increased. The brands of flour made by the Ayton Mills are: "Edelweiss," a high patent, and "May Blossom," a family flour.

## ACETYLENE GAS MACHINE.

On page 63, of this issue, will be found the advertisement of the Acetylene Lighting Co., Limited, London, Ont. This machine attracted a great deal of attention at the Industrial and Western Fairs, on account of the excellent character of the light it produced. Acetylene gas has now passed the experimental stage, and its character is such, that its use for lighting factories and stores is certain to gradually extend. The Acetylene Lighting Co. does not claim that its machine, "The Sun," is the best in the world, but, it asserts, with emphasis, that it is not afraid to guarantee that its machine will do all that is claimed for it.

## SWEET AND SOUR PICKLES.

Famous among the American brands of pickles, are those manufactured by Williams Bros. & Charbonneau, of Detroit, Mich. This firm manufactures an immense line of high-class goods, including fancy sweet and sour pickles, catsups, mustards, soups, baked beans, jams, etc. The style of their packages is unique and elegant, and the quality of their goods is beyond question. Their vegetables and fruits are raised on immense farms, which are models of modern agricultural development, and, from the planting of the seed to the selling of the product, constant care and vigilance place Williams Bros. & Charbonneau in an enviable position among the pickle manufacturers of the world. Although they now have three large factories, besides immense salting works, etc., they find their capacity inadequate for the demand for their goods, and are now arranging to build another large factory. A. E. Richards & Co., Hamilton, are selling agents for these goods in Canada, and they report large sales, with the demand increasing.

New Sultana raisins are in stock at H. P. Eckardt & Co.'s.

The "Empire" private post card from Lucas, Steele & Bristol is a most attractive one. The flag is a grand idea.

# Canned Lobsters, Mackerel, Clams



We are now booking orders for New Pack.  
Our goods are best quality.  
Write and get our prices.

## J. & R. McLea

### MONTREAL

IMPORTERS.

**FISH--DRY, GREEN, SALT and FRESH.**



# Don't Pay Freight on Water!

## BUY CONCENTRATED GRAPE WINE VINEGAR

The purest, finest and best Vinegar made.

Three Profits for  
grocers handling  
our goods:

First is the difference in freight (a heavy item)  
Second, the ordinary margin.  
Third, extra demand for Pure Grape Vinegar.

### PUT UP IN DEMIJOHNS.

One Demijohn of  $4\frac{1}{2}$  Imp. Gallons will make 115 Imp. Gallons XXX; requires merely the addition of water to reduce to XXX or 137 Gallons XX strength. Think for a moment the saving to you in freight between one Demijohn, 75 lbs., and 3 bbls., 1,200 lbs. No empty barrels to return and make claims for.

### READ WHAT THE DOMINION ANALYST SAYS:

This is to certify that on analysis of above vinegar I found it a purely "CONCENTRATED WINE VINEGAR," made from the grape fruit. Free from mineral acids, metallic substance, and alcohol. After dilution with pure water will prove a wholesome and palatable commodity either for table use or pickling purposes. A very important thing not to be lost sight of in using this article is that cleanliness is insured by procuring this vinegar in the concentrated form.

Toronto, Sept. 1st., 1897.

(Signed)

A. R. PYNE, M.D., Dominion Analyst.

For sale by Wholesale Grocers, and

### Awarded Three Gold Medals

Cologne, Germany, 1889  
Chicago, U.S. - 1893  
Berlin, Germany - 1896

Highest order at  
Florence, Italy, 1898,  
from Royal Academy  
of Science.

Agents for Quebec Province,

WATT, SCOTT & GOODACRE  
Montreal, Que.

Send post card for descriptive circular.

## W. H. SEYLER & CO.

Sole Canadian Agents,  
Room 100, Board of Trade.

Toronto, Can.

# THE TWO LEADERS

FOR CHRISTMAS TRADE ARE

Northrop's  
Cleaned  
Currants



Northrop's  
Seeded  
Raisins

Put up in Cartoons, 36 and 50-lb. boxes.

Walter Northrop,

66 Esplanade St. West,  
TELEPHONE 8015

Toronto



## THE CANADIAN PORK PRODUCT INDUSTRY.



WHEN the opening of the Northwest demonstrated that we had one of the cheapest and greatest wheat-producing territories in the world, "the wise men of the east" realized that the farmers of eastern Canada had to turn their attention to other sources of revenue, or they would be ruined by the competition of the cheap wheat of the west.

It was then that Mr. J. W. Flavelle, then of Dundas, Flavelle & Co., saw that, if eastern Canada could not raise wheat profitably, there were other things she could, and that, well. He suggested to THE CANADIAN GROCER that in pork and pork products Canada had an opening, the development of which, besides giving employment to thousands of laborers and being a paying investment for capitalists, would give to the farmers an easy and profitable means of using the coarser grains, for which their farms were so suitably adapted.

Acting on his suggestion, we began agitating for more attention to this industry, and, by procuring definite knowledge as to the requirements of the different markets, we were soon rewarded by seeing the farmers and merchants earnestly turning their attention to this unlimited source of revenue, with the result that to-day this one industry stands as a monument of Canadian national development.

Not many years ago, in certain sections of Canada, the total quantity of hog products used, for at least six months of the year, was imported. In the large lumbering districts, the entire quantity of this staple article was American. To-day, not only is the home market supplied, but our exports of bacon alone bring millions to to enrich our farmers.

It is not only in money value that we have been benefited. Canadian bacon, among other products, has been the means of drawing the attention of the overcrowded countries of Europe to Canada, as a field for settlement, and also as a profitable investment for their surplus capital.

We have heard lately of several British capitalists sending out agents to look over the field. In many cases they have met with encouragement, and several prospective factories are the result. But, in others, we are sorry to report, they have not been so successful. We think farmers and merchants should not hastily let such an opportunity pass them by.

THE GROCER is pleased with the success

that has already been attained. But our people must not rest content. There are several places where a packing establishment would be a paying investment. The market for first-class goods is almost unlimited, and with proper care in the selection and feeding of stock, as well as curing of the meats, we can, and ought to, at least, soon double our output.

The Maritime Provinces, especially New Brunswick and Nova Scotia, should be a good field for this business. They have a temperate climate, rich soil, and splendid water and rail facilities, and we are sorry to see that they have not sooner and more energetically taken hold of this matter. We think the Government, instead of spending thousands in trying to raise wheat, would do better to spend the money, or part of it, in the encouragement of this industry. There are signs, however, of an awakening, and we predict that once they take hold of this matter, it will be the means of bringing thousands of settlers to fill their unoccupied lands, and make the present farms far more valuable.

We are pleased to learn that a Maritime firm has been successful in putting up canned bacon, and is making preparation for greatly enlarging its output, not only of bacon, but sausages. With the rapid development of our northern gold fields, and the general favor and usefulness of canned goods in particular, this ought to prove a profitable investment.

### TO ENCOURAGE BETTER TEA.

The Salada Tea Co. is placing with the trade a neat and attractive box for the counter containing 10 lb. of its 40c. tea done up in two-ounce packages for retailing at 5c. each. As the demand of late years has been largely running on 25c. tea, this scheme should encourage the use of a better class article. The Salada Tea Co. is to be congratulated upon its enterprise.

### MONTREAL GROCERS ELECT OFFICERS.

About fifty members of the Montreal Grocers' Association were present at the regular monthly meeting, held in the Monument Nationale on Oct. 6.

The principal business of the evening was the election of officers for 1898-99.

Other candidates having withdrawn their nomination, President John Scanlan was re-elected by acclamation. Mr. V. Raby was nominated for vice-president by A. D. Fraser, with ex-President Vallieres as seconder, and was also elected by acclamation. Ald. Turner was elected as second-

vice-president, N. Lapointe as secretary, and J. D. Dixon as treasurer (re-elected), all by acclamation.

The balloting for directors resulted as follows: L. D. Vallieres, S. Demers, Jas. Pepin, A. D. Fraser, J. E. Manning and John Johnston.

### THE "IMPERIAL'S" EXPORT TRADE.

IN order to develop an export trade two essentials are chiefly necessary. The one is quality of goods and the other is enterprise on the part of the manufacturers or handlers of the goods.

It is folly to try and build up an export trade unless the quality is present, and it is equally foolish to expect that because the quality is commendable the goods will sell themselves.

The manufacturers of MacLaren's "Imperial" cheese recognized this. This cheese carried off the highest prize at the World's Fair in Chicago, scoring one hundred points. This established its quality. But A. F. MacLaren & Co. knew that this alone was not going to create a market for it, either at home or abroad.

They knew that energy, enterprise and judicious advertising must be brought in vogue. What they knew they practised. And the result is a rapidly expanding trade, abroad as well as at home.

To-day, large quantities of "Imperial" go to Great Britain, and quite respectable lots to Australia, China and Japan. Germany takes it. So does South Africa, Fiji Islands, Cuba, Jamaica, Bahamas, etc. To the Klondyke a great deal of it goes. Recently, a small lot went to Calcutta for a private gentleman, and a merchant out there who tasted it wrote MacLaren & Co., offering to handle "Imperial" in India.

What MacLaren & Co. have done with cheese, other people can do with other lines.

### AN ENGLISH BISCUIT MAN.

Mr. Edward Pether, agent for Peek, Frean & Co., biscuit manufacturers, London, Eng., has been in Montreal the past week on his annual business trip to Canada. He spent the week with Chas. Gyde, their Canadian agent, calling on the trade in the city, and speaks encouragingly of their success so far. He leaves this week for Toronto and the west, stopping at all the principal centres from Montreal to the Coast. Mr. Pether has been in the employ of this firm for the past forty years, and for the last ten years has traveled in every part of the globe. He also, for this trip, specially represents Rowntree & Co., cocoa manufacturers, York, Eng., and Goodall, Backhouse & Co., Yorkshire Relish, Leeds, Eng.



TO  
OUR  
MANY  
CUSTOMERS.

You will be pleased to know that our Goat Japan Tea has arrived, and we will be able to fill all orders. Your tea will be shipped in a few days. We believe there is no other Japan Tea gives the same satisfaction as the Goat.

Your truly,

**T. KINNEAR & CO.,**  
**TORONTO.**

49 Front Street East,

We always supply fresh stock.

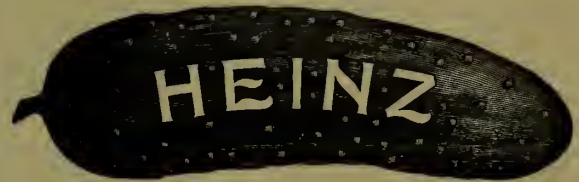
But we rely upon you to buy in small quantities  
and often, thereby keeping your stock fresh.

**“REINDEER” brand Condensed Goods.**



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



**Pickles.**

Heinz's Tomato Ketchup is absolutely pure, has a heavy "body," and is in every way the best. Is your order in?

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by \_\_\_\_\_

**H. P. Eokardt & Co., Toronto.**  
**Hudon, Hebert & Cie., Montreal.**

**MEDALS--**

**PARIS**  
**CHICAGO**  
**ANTWERP**  
**ATLANTA, Etc.**

*The GENUINE*  
*always bear this*  
*Keystone trade-mark.*



## NEW SEASON'S FIGS DELIVERED.

SOME small deliveries of the first shipment of new season's Smyrna figs were made during the past week.

The quality of the fruit is good, but it is said that the average quality this year will be poor, while in quantity the crop is now estimated at 25 per cent., instead of 33 per cent., as it a short time ago promised to be.

The price for layers will be from 25 to 30c. per lb., figures without precedent.

Comadra figs, in taps, have been imported largely, in consequence of the high price of the Eleme description, but the supply of these is now exhausted, and it is probable their price will steadily increase throughout the season.

## WOODEN BUTTER PLATES DEARER.

A sharp advance has taken place in the price of wooden butter plates. The advance is from 12½ to 20 per cent., and is the second within the last three or four months.

Present figures per thousand, compared with those previously ruling, are as follows:

|                         | New Price. | Old Price. |
|-------------------------|------------|------------|
| Half-pound plates ..... | \$1.55     | \$1.20     |
| One-pound " .....       | 1.65       | 1.30       |
| Two-pound " .....       | 1.95       | 1.70       |
| Three-pound " .....     | 2.25       | 2.00       |
| Five-pound " .....      | 3.00       | 2.50       |

## DRIED APPLES,

Balfour & Co., Hamilton, are among the largest buyers and exporters of dried and evaporated apples in Canada. As they are in constant touch with the best foreign markets they are always in a position to pay the highest prices. It would be to the interests of retail merchants to communicate with this firm before selling their stocks.

## ADVANCE IN ROQUEFORT CHEESE.

In consequence of abnormally hot and dry weather in France during the past summer, the yield of milk in the Roquefort district was light, with the result that the production of cheese is far behind that of former years. This has led to an advance of about 25 francs per 100 kilos in Roquefort cheese. Canadian importers have had to pay an advance of 1½c. per lb.

## SEEDING RAISINS BY MACHINE.

The raisin seeder, recently installed by W. Northrop in his fruit-cleaning establishment, Esplanade street west, Toronto, is doing excellent work. Its capacity is already taxed to the utmost to fill orders. The feature of this machine is its power to seed Valencia raisins. Previous to the invention of this machine, for which Mr. Northrop has the patent rights in Canada, all attempts to clean this variety of raisin had proved unsuccessful.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CHARLES F. CLARK,  
PRESIDENT.

J. CHITTENDEN  
TREASURER.

ESTABLISHED 1849.

### THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices,

PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building  
Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

USE THE BEST!

## Canada Manufacturing Co.

Manufacturers of

"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: AULD MUCILAGE CO.

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

AULD MUCILAGE CO.

Telephone Main 2476. 17 Bleury St., Montreal

# WESTERN

Incorporated  
1851.

ASSURANCE COMPANY

## Fire and Marine

Capital, subscribed \$2,000,000.00

Capital - - - 1,000,000.00

Assets, over - - 2,320,000.00

Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President  
C. C. Foster, Secretary.

## The Toronto Patent Agency

Limited

CAPITAL - \$25,000

W. H. SHAW, Esq., President.

JOS. DOUST, Esq., Vice-President.

J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building  
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

## The Toronto Patent Agency

Limited

TORONTO, ONT.

# Choice New Goods



HAMS, BACKS  
BREAKFAST BACON  
ROLLS, LONG CLEAR BACON

WRITE FOR PRICES

## The Wm. Ryan Co., Limited

70 and 72 Front St. East

TORONTO



Manufacturers of

Cotton, Jute, Hemp and Flax  
Twines and Cordage  
Mill Banding and Driving Ropes  
Chalk and Fishing Lines  
Seine Twine, Hammocks, Tennis  
Cricket and Fly Nets  
Cotton Rope and Clothes Lines  
Plough Lines, etc.

## HUTCHISON, SHURLY & DERRETT

1078 BLOOR STREET WEST, TORONTO.



## SITUATION WANTED.

WANTED—POSITION AS MANAGER TFA OR grocery; excellent experience as buyer and salesman, tea-taster, traveller. Box A, GROCER Office. (47)

## E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

## DIRECTORS

|                                      |                             |                                     |
|--------------------------------------|-----------------------------|-------------------------------------|
| HON. SIR FRANK SMITH<br>President.   | W. INCE.<br>EDWARD LEADLEY. | W. R. BROCK.<br>WILMOT D. MATTHEWS. |
| E. B. OSLER, M.P.<br>Vice-President. | A. W. AUSTIN.               |                                     |

HEAD OFFICE TORONTO

## AGENCIES

|            |          |         |          |
|------------|----------|---------|----------|
| Belleville | Cobourg  | Lindsay | Orillia  |
| Brampton   | Guelph   | Napanee | Oshawa   |
| Seaford    | Uxbridge | Whitby  | Winnipeg |

Montreal

TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.  
Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.



## REFRIGERATORS

Style No. 13

Size, width 46 in.  
depth, 28 in.  
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.  
A Catalogue will give you all particulars.

ADDRESS,

This cut represents No. 13.

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

THE  
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

## THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS  
OF PURE Preserves, Pickles, Ketohups, Vinegars, Confectionery, Candied Peels  
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always  
ESTABLISHED 1726. Trustworthy.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

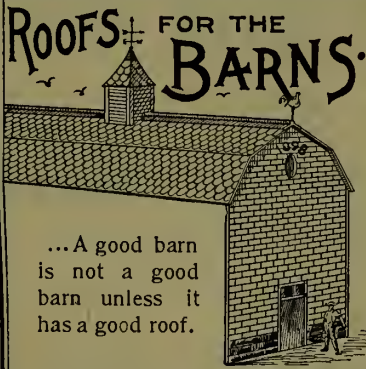
THE MOST NUTRITIOUS COCOA.

EPPS'S  
GRATEFUL—COMFORTING  
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

**ROOFS FOR THE BARN.**



... A good barn is not a good barn unless it has a good roof.

We would therefore press on **you** the importance of enquiring into the durability of our Steel Shingles before deciding on the covering of your barn.

We guarantee all our steel products to be water, wind, and storm proof and to last a lifetime.

**We will give you**

the benefit of our 32 years' experience in roofing, our illustrated catalogues, and up-to-date information on these goods on receipt of a post card.

**The Pedlar Metal Roofing Co.**  
OSHAWA, ONT.

FANCY

INDIA BRIGHT  
JAVAROYAL  
JAPAN GLACÉ

POLISHED

IMPERIAL SEETA  
IMPERIAL GLACÉD. W. ROSS CO.  
Agents

RICES

We issue a 100 page

## CATALOGUE

— OF —

## STAMP GOODS

Stencil Brands, Rubber, Steel and Brass Stamps, Seals, Badges, Burning Brands, etc., etc. When wanting it will pay to write us. We make a specialty of Address Stencils for Wholesale Grocers, Shippers and Exporters, Fruit and Apple Packers.

Hamilton Stamp and  
Stencil Works

HAMILTON, ONT.

## W. H. Malkin &amp; Co.

WHOLESALE . . .

Grocers,  
Provision and  
Commission  
Merchants.

Correspondence  
Invited.  
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.  
American Biscuit Co., San Francisco.  
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

**HIGHEST**

**PAILS  
TUBS**

And Wood Packages

FOR

LARD, CANDY, SPICES,  
PICKLES, SYRUP,  
OYSTERS, ETC.

Manufactured by The Wm. Cane & Sons Co., Limited, Newmarket, Ont.

**Boeckh Bros.  
& Company,**

Sole Agents, TORONTO.

**QUALITY**

# The Dominion Government's Last Requisition

for tea called for

# "SALADA"

## CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

The only condensed milk made from

- - *Pure Milk* - -

so reports the Dominion analyst.

## Have You got it?

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



## Brooms made by Boeckh

combine the very essential points of reliable quality and fair prices. United to this is their standard guarantee which

every grocer can make to his customers, "your money back if you want it."

But this offer does not apply to brooms alone—Boeckh's Brushes bear the same warrant of fully satisfying a grocer's customers. Thus, every chance for dissatisfaction is eliminated—if you take no chances you will surely hold your trade.

**Boeckh Bros. & Company Mfrs.  
Toronto, Ont.**

Montreal Branch,  
1 and 3 DeBresoles St.

Agencies at Winnipeg,  
Vancouver, B.C., Halifax, N.S., Glasgow.

### BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,  
Victoria, B.C.**

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

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W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Perse, Winnipeg, for Manitoba and N.W.T.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Oct. 13, 1898.  
GROCERIES.

THE chief features of the wholesale grocery trade are the new regulations for the sale of sugar and the reduction in prices. The wholesale grocery trade is not quite as brisk as it was a week or two ago, but a fair business is being done nevertheless. Canned vegetables continue firm, but there is not much business being done. The position of canned salmon is rather firmer than a week ago, owing to unfavorable reports from the Coast, regarding the coho pack. Coffees are steady in price, but they are attracting little or no attention. Syrups and molasses continue quiet. Spices are without change. Wholesalers report a fairly good trade in teas, but there is not much being done by shippers' agents. The tea market, generally, rules firm. Both Bosnia and French prunes are cabled a little easier. New season's California prunes are on the Toronto market this week. The few new season's layer figs there are on the market are selling at from 25 to 30c. per lb.

### CANNED GOODS.

Advices from the Coast state that the coho pack is practically a failure. The ruling price f.o.b. the Coast is now \$4, but there is no business doing, as far as can be learned, at this figure. A quotation of \$3.75 would probably secure buyers, but even this figure a good many consider too high. We hear of transactions in Fraser river sockeye canned salmon, at \$5 f.o.b. the Coast, but this is rather below the combination price ruling in England. Wholesalers report very few sales of sockeye, but there is more enquiry for cohoes than for them. Quite a few canned fruits, such as peaches, plums, strawberries and raspberries, are being shipped by wholesalers to the Northwest. The demand in Ontario is almost nil. A good business is being done in canned corn and beans in tomato sauce. A steady and increasing trade is being done in canned finnan haddie. The leading wholesale quotations are: Tomatoes, 85 to 90c.; corn, 85 to 90c.; peas, 70c. up; Fraser river sockeye, in tall tins, \$1.40 to \$1.50; Lowe inlet, \$1.35 to \$1.40; cohoes, \$1.10 to \$1.15; peaches, \$1.65 to \$1.75 for 2's, and \$2.65 to \$2.75 for 3's; plums, \$1.35; strawberries, \$1.50; raspberries, \$1.65. For peaches, \$1.40 to \$1.50 is being asked by the packers.

### COFFEES.

Coffees, both locally and in the outside

markets, are dull, with prices steady and unchanged.

### SYRUPS AND MOLASSES.

This is supposed to be the beginning of the syrup season, but there is very little business being done in them, from the fact that the refineries have nothing to offer. There have been some importations of syrup from the United States within the past few days, but the high duty precludes much of this being done. Molasses is quiet and unchanged.

### SUGARS.

The refineries have reduced prices 10c. per 100 pounds, but the most interesting feature of the market is the new regulations agreed upon by the wholesalers in regard to quoting sugar. By this agreement prices will hereafter be for delivery, the quotations being based upon the Montreal figures, plus the freight. The terms are as before. The price of standard granulated sugar in now

*See pages 137 and 138 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

\$4.58 per 100 lb. There is not much demand for sugar.

The European markets are firmer than they were. On Monday cane was cabled 1½d. dearer, while beet was firm. Giesicker estimates the deficiency in the European beet crop at 400,000 tons and Licht's estimate places the deficiency at 250,000 tons. These estimates have contributed to making the market firmer. A firmer tone also prevails on the New York market.

### RICE.

The market keeps firm, but unmarked by any special features.

### NUTS.

Shipments of walnuts will be late and buyers will only have a few days before Christmas in which to distribute their goods. Prices are 30 to 50 per cent. higher than last year. Early shipments of Tarragona almonds will cost about 11c. laid down, but purchases at to-day's figures would cost one cent per lb. more. Some business from London, England, has been done during the week, in Brazil nuts.

### TEAS.

The market for both Indian and Ceylon growths of tea continues firm. The higher prices are deterring local importers to do

business at the moment, they holding off with the hope that the market may take an easier turn. Wholesalers have, however, been picking up spot lots offered. The revised estimate of the Indian tea crop places the yield at 154,000,000 lb. against an original estimate of 158,750,000 lb.

The first shipments of new season's green teas—Young Hysons and gunpowders—arrived this week. They show good values. It is expected that not more than 50 per cent. of the orders for China green teas will be filled this year.

Japan teas of high grade are firm, but poor teas are easy. Third crop teas are showing poor style, being very ragged. These third crop teas are expected here in about 10 days.

There have been some transactions in medium grade China black teas, and enquiries are being received for low grades, but these cannot be obtained at the prices which merchants are willing to pay.

### FOREIGN DRIED FRUITS.

CURRENTS—The market has been a little unsettled, owing to the low quotations which are being offered by certain shippers, but it is noteworthy that the well-known houses in Patras are still firm in their figures and a cable received in Toronto on Wednesday noted an advance of 1s. per cwt. in Patras.

VALENCIA RAISINS—Buying for import has practically stopped, in consequence of the price on the spot having been established at the cost of importation, consequently showing importers no profit. It is reported that the Escalona has a quantity of fruit on board branded "Selected," which is really only well-cleaned fine off-stalk. This has had the effect of establishing a price for selected on too low a level for high-class brands.

FIGS—Small lots of new season's Eleme figs were delivered last week. Prices still keep very high, from 25 to 30c. per lb. being the idea for layers. Stocks of Comadra tap figs have been about exhausted, and prices are tending upwards in consequence.

PRUNES—Bosnia prunes for November shipment, which means January delivery, are quoted 1s. per cwt. lower than first shipments, which are expected to arrive by the overland route the end of this month. French prunes are also quoted about 1s. per cwt. lower for October shipment. The first shipment of new season's California prunes reached the Toronto market this week. There have been a few transactions in

# SURPRISE SOAP

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has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

California prunes, of second grade, during the past week.

CALIFORNIA RAISINS—Shippers will not quote. The reason is that the shippers have already booked such a large number of orders that they cannot deliver any more before the expected advance takes place.

CANDIED PEELS—Wholesalers' stocks of candied peels are now pretty well supplied but there is not much business yet being done. We quote: Orange, 11 to 13c.; lemon, 10 to 12½c.; citron, 16 to 19c.

## GREEN FRUITS.

The latest things on the market are chestnuts. These are now offering freely at \$4 per bushel. Late Valencia oranges are on sale at \$3.50 to \$4. A few chests of Malaga lemons have arrived lately. They are selling at \$13. The demand for both lemons and oranges is light. There is a steady trade of bananas at \$1 to \$1.65. Plums are done. The receipts of fruits, generally, are so small that it is expected that the market will be closed at the end of this week. The demand for peaches, pears, red peppers and tomatoes, has decreased greatly, causing a drop from 5 to 25c. for peaches, 15c. for pears, 25 to 30c. for red peppers, and 5 to 10c. for tomatoes. The price of fall apples has advanced 25 to 50c. Late varieties of pears are selling at \$2 to \$2.25, as compared with \$3.50 to \$4 paid earlier for Bartletts. There is nothing yet doing in cranberries.

## COUNTRY PRODUCE.

EGGS—The demand is good. Prices are

firm, with an advance of ½c. noted by some houses. At country points, 13 to 13½c. is the ruling price for cases. Farmers' lots sell at from 15 to 16c. on the local market.

POTATOES—The market is steady at unchanged figures. Car lots are worth from 60 to 65c. Off farmers' wagons, 65 to 70c. is paid.

HONEY—There is little local trade being done, the demand being largely cut up by farmers peddling their honey themselves in the city. The demand throughout the Province is brisk, and keeps prices firm. There is not a great deal of honey being exported yet, though it is likely a good deal will be ultimately disposed of thus. Clear extracted honey is quoted at 6½ to 7½c., according to color and size of package.

DRIED AND EVAPORATED APPLES—Evaporated apples are quiet. A few cars have been picked up for export trade, but the majority of holders are holding at a little over the export limit price. Prices continue steady at 7c. f.o.b. at country points. There is a fair jobbing trade being done at about 8 to 8½c. Not many dried apples are coming in now, but it is considered the pack is much above the average. Jobbers' prices continue steady at 4½c. Some car-load lots have changed hands, it is reported, at 3½c.

BEANS—The jobbing trade keeps active, with prices steady at \$1 to \$1.10 for hand-picked, and 90c. for common stock.

VEGETABLES—A fair business is being done. Cauliflower has declined 25c. and celery 10 to 15c. Vegetable marrow has advanced 25c. We quote as follows: Cauliflower, 75c. to \$1 per doz.; celery, 40 to 60c. per doz.; lettuce, 20 to 40c. doz. bunches; radishes, winter, 20 to 40c. doz. bunches; cabbage, new, per doz; 50 to 60c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 50 to 75c.; butter squash, 75c. to \$1; pumpkins, 50c. to 75c.; red cabbage, 40 to 60c.; egg plant, 75 to \$1.

## BUTTER AND CHEESE.

BUTTER—Creamery, especially pound prints, has been offered in such quantities that a weak feeling is manifesting itself, and a decline of ½c. is noted. The demand for dairy prints, especially the best grades, is brisk, with prices firm. Tubs are easier, with a decline of ½c. quoted at outside points. A good quantity of large rolls is now offered. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

CHEESE—The feeling is easier, export buyers not fully responding to the remarkable advance of a couple of weeks ago. We quote 8½ to 9c. for early makes and 9 to 9¼c. for September make.

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New Process

THISTLE  
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# TOMATOES

GARDEN  
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In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

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**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

### PROVISIONS.

There has been a steady demand, with slightly easier feeling, though stocks are not large. No change is noted except ½c. decline in compound, and an advance of 25c. for dressed hogs. Packers are waiting the advent of favorable weather to commence packing operations.

### FISH.

There is no change noted in price. Oysters are in brisk demand, and a fair movement is noted in ciscoes, herring and fresh water fish. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6½c.; steak trout, 7c. lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

**BREAKFAST FOODS**—Trade is brisk. No change in prices to note. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—Wheat is steady with an advance of 1c. noted. On cars outside, 64c. is now the ruling figure for both red and white. The local market is fairly brisk. We quote as follows: Wheat, white, 66 to 67c.; red, 65c.; goose, 62 to 63c.; peas, 57c.; oats, new,

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz

Apollinaris bottles, splits..... 1 00 per doz

Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**  
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## POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

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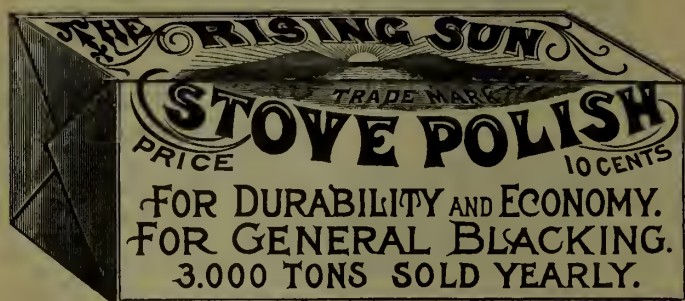
We are importing largely  
in Nuts, Figs, Dates, etc.,  
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We are Ontario Agents for **YEOWARD BROS., Liverpool.**

IF YOU HAVE ANY APPLES TO EXPORT, SEND US YOUR BILLS OF LADING, OR WRITE US.

# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

27 to 28c.; barley, 44 to 49c., rye, 45c. Old Manitoba No. 1 hard has declined 3c., now being quoted at 80c., Toronto freights.

**FLOUR**—Manitoba flour has declined 10c. per bbl. We quote as follows: Manitoba patents, \$4.30; Manitoba strong bakers', \$3.90; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

## HIDES, SKINS AND WOOL.

**HIDES**—As the demand is good and the market is well clear of stocks, prices are steady. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins are in good demand, and firm at 65c.

**WOOL**—There is little doing. Prices are steady at 15c. for fleece, and 10c. for unwashed.

## SEEDS.

Alsike still retains the bulk of attention. Local competition has caused an advance of 25c., lifting prices considerably above an export basis. We quote at \$2.75 to \$4.50. A few lots of red clover are offered, and bring from \$3.25 to \$3.75, about 25c. more than last week. In timothy, there is practically nothing doing.

## SALT.

Prices are unchanged. Business is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

## MARKET NOTES.

Dressed hogs have advanced 25c. Compound has declined ½c.

New season's California prunes are on the market.

Malaga lemons are on the market at \$13 per chest.

The Dawson Commission Co., Limited, have already bought up over 15,000 barrels of winter apples.

Cheese has declined ¼c., and is easy at 9 to 9¼c.

Alsike and red clover seed have advanced 25c. per bushel.

The refiners have reduced the price of sugar 10c. per 100 lb.

New walnuts will be here barely in time for Christmas trade distribution.

Both Bosnia and French prunes for later shipment are about 1s. per cwt. lower.

A cable to J. L. Watt & Scott, Toronto, on Wednesday, quoted currants 1s. per cwt. dearer in Patras.

## QUEBEC MARKETS.

MONTREAL, Oct. 13, 1898.

## GROCERIES.

**T**HERE has not been any marked activity in the general grocery market during the past week. The most important development has been a decline of 10c. per 100 lb. in the price of all refined sugars, and it cannot be said that the fact has led to any activity in the demand, which continues light. Syrups are motionless, and molasses is firmly held, with business light, as yet. The strong disposition of canned goods is more marked if anything, and there has been a rather active enquiry on future account for peas, corn, tomatoes and salmon, all ruling strong. Coffee, rice and spices are without change, and teas have not contributed anything special. Valencia raisins are somewhat unsettled regarding futures, owing to the wide range of prices named, but spot values for prompt delivery are unchanged. Other dried fruits are without change.

## SUGAR.

A weaker feeling has developed in the market for refined sugar, and prices for extra standard granulated have declined 10c. per 100 lb. This is due to sympathy with the demoralized condition of the market in New York. The new arrangements now made are for sales per 100 lb., and freight rates on sugar in Ontario and Quebec will now be equalized, by taking Mont-

real as the starting point. Local prices at the refinery now are as follows: Extra standard granulated, \$4.50; yellows, "Phoenix" brand, \$4.15; extra bright coffee, \$4.05; bright, \$3.85; No. 3, \$3.75, and No. 2, \$2.65 per 100 lb. Demand at the decline has not been active, the market, on the whole, ruling quiet. Cables on raw this week came higher for cane, fair refining going up 1½d. to 10s. 9d., but Java was unchanged at 12s. Beet was steady, with prices unchanged in London at 9s. 9d. for both present and next month's delivery. In New York, prices are 1-16c. lower than they were last on raw cane sugar, fair refining being quoted at 3 11-16c., and centrifugal, 96 test, 4 3-16c., with molasses sugar, 3 7-16c.

## SYRUPS.

Business in syrups continues almost nil, as refiners are not offering for future delivery as yet. In fact, they assert that they have not made a single sale in weeks, so that it is impossible to quote any range of prices.

## MOLASSES.

There has been no material change in the molasses market, but speculation among the trade is still lively as to the effect of the great hurricane on the plantations in Barbadoes, reports received stating that they have been levelled to the ground in many instances. If the damage is anything like as serious as it is reported to be, the crop next year is bound to be injured. In the local market business in round lots has been noted all the way from 28½ to 29c., but lately bids of the inside figure have been refused. Very naturally, as a result of these high prices for first cost, jobbers are very firm in their views for ordinary jobbing business, though no quotable change has yet been named.

## CANNED GOODS.

The firm disposition of the market is quite pronounced, and it will not surprise anyone if values move still higher before very long. This applies more especially to



corn and tomatoes and to salmon. Enquiry is brisk for corn, peas, and tomatoes, but, with light offerings, business is small. Tomatoes are held firm at 90c. in straight lots and corn at 85 to 90c., with none obtainable, while peas are scarce at 80c. Naturally, with the goods costing them these figures, jobbers are firm as regards the values they are asking. Salmon on spot rules quite strong, and \$5.25 is now the inside figure that would be accepted for choice brands, while, in many cases, holders ask \$5.50.

## RICE.

Demand for rice has been somewhat limited, but values rule steady, as last quoted: Standard B, \$3.75 to \$4; Indiana bright, \$4 to \$4.12½; Patnas, \$4.75 to \$5, and Japans, \$5.50 to \$5.75.

## COFFEE.

This market rules steady, but very quiet, only a few lots of Maracaibo at 10 to 13c. and Rio and Santos at 8 to 10c. changing hands, the figure being for straight invoice lots of unroasted bean.

## SPICES.

There has been a quiet business in spices, and prices are unchanged all round.

## TEAS.

The tea market has continued quiet, on the whole, during the past week, and few large lots have changed from first to second hands. Japans have been moved at a range of 16½ to 19½c., and Japan dust at 7c. In blacks, a few Congous have sold from 11 to 11½c., while, in greens, pingsueys were turned over at 11½c. The enquiry for these is more brisk than for the others, and holders are asking pretty firm prices.

## DRIED FRUIT.

The Valencia raisin market is in a rather unsatisfactory condition at present, owing to the wide variation in the offers that have been made lately, particularly to traders in Ontario, and the fact has had the result of creating a disinclination on the part of buyers to operate, and so unsettling the market. Advices from Patras, on the other hand, are firm in their tenor, and it is reported that a lot of shipments of rain damaged fruit are being made from there. If this is correct, importers would do well to exercise care regarding the numerous offers that they are receiving at present, all of

which offer very tempting prices. There has been no change in spot quotations here, but the Escalona's fruit is now being delivered, that vessel having arrived.

California raisins have also arrived here, but the fact has not led to any change in quotations.

New currants are now on the market, ex Escalona, and prices still remain as they were last quoted.

California prunes rule firm, and there is nothing new to report in relation to either Austrian or French.

New figs are moving well, as quoted last week, and California evaporated fruits contribute no change.

## NUTS.

All kinds of nuts are firm, as a rule, a fair trade being noted for forward account in Tarragona almonds, Grenoble walnuts and Sicily filberts, all ruling firm in tone.

## GREEN FRUIT.

The weather lately has not been favorable to a good trade in green fruit, but still a fair volume of business was put through. Apples are not arriving very freely, and are steadily held at a range of \$1 to \$3 per bbl. Receipts of Canadian pears have been very heavy and prices range from \$2 to \$5 per bbl., and 40 to 60c. per basket. Peaches have been only a small offering at 75c. to \$1.25 per basket. Grapes are quite plentiful and prices are rather easier as a result, Niagaras selling at 17c., Delawares, 20 to 30c. and Rogers 17c. California Tokay grapes have been selling freely at \$2 to \$3.50 per crate, according to grade. Bananas are in over supply at 40 to 50c.

## FISH, ETC.

Owing to more liberal receipts of fish during the past week, and the recent spell of warm weather, an easier feeling has prevailed in most lines, and more especially so in sea and lake fish. The demand has also been retarded considerably on account of the weather and trade in consequence has not been as active. In salt fish, Labrador herrings and green cod are lower, while British Columbia salmon to arrive are firmer. We quote: No. 1 Labrador herrings, \$4.60 to \$5 per bbl.; No. 1 N.S. do., \$4.50; N.B. in half-bbbls., \$2.25; No. 1 B.C. salmon, to arrive, \$13 per bbl.; No. 2 Labrador, \$14; No. 3 mackerel, \$11 to \$12, and No. 1 green cod, \$4.

A fair trade has been done in preserved

fish, and as supplies of such are somewhat limited yet, prices are fairly well maintained. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 100 lb.; boneless fish, 3½c.

The demand for fresh fish has only been fair, and as receipts of such are larger, prices show a decline, especially for haddock, which are selling at 3½ to 4c. per lb.; Manitoba dore, white fish and trout, 6½c., and B.C. salmon, 13 to 14c.

There has been no change in smoked fish for which there continues to be a steady demand. We quote: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

Shell oysters are moving slowly and they suffered considerably during the recent warm spell. We quote: Hand-picked malpeques, \$4.50; fair to good, \$3.50; Buctouche, \$5, and stall stock, \$1 to \$2 per barrel.

## COUNTRY PRODUCE.

EGGS—For strictly new laid eggs there was a good demand to-day, and, as supplies of such are somewhat limited, prices are firmly held. Other lines were only fairly enquired for, but, on the whole, a good trade was done. We quote as follows: Strictly new laid, 18 to 18½c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P. E. I., 12 to 13c., and culls, 9c. per doz. Receipts, 718 cases.

BEANS—The demand for beans was better to-day, and from now on a steady improvement is looked for. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—Business in honey was slow, and prices were unchanged. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Maple product continues neglected and dull. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

## PROVISIONS.

The provision market was without any special feature. The demand for all lines continues fair, and a good trade is doing for the season, with no change in prices to note. We quote as follows: Canadian pork, in barrels, \$16 to \$16.50

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

See HUDON, HEBERT & CIE.'S Ad. on Page 87.



per barrel; pure Canadian lard, in pails, at  $8\frac{1}{4}$  to  $8\frac{1}{2}$  c. per lb., and compound refined at 5 to  $5\frac{1}{2}$  c. per lb. Hams,  $10\frac{1}{2}$  c. to 13c.; and bacon, 10 to 13c. per lb.

#### FLOUR, GRAIN, ETC.

In sympathy with strong and higher American and foreign markets, coupled with a fair demand from the latter for most lines of grain, the undertone to the market here was firm and the recent advance in prices fully maintained. There was nothing done in Manitoba wheat, private despatches received reporting steady rain throughout the country, and deliveries light. In regard to Ontario wheat, dealers state that prices at country points are getting down to export basis; in fact, some business was reported in white, and several bids were received from abroad for red, consequently, the indications are, that trade in this line will become more active in the near future. In coarse grain, oats were firmer again, and  $\frac{1}{4}$  c. per bushel higher, with sales of round lots afloat at  $28\frac{1}{2}$  c. Peas were in demand, and firm, at  $61\frac{1}{2}$  to 62c. afloat, and rye sold at 51c. afloat.

There was a good demand for Manitoba grades of flour and a more active business was done, but the feeling in regard to values is unsettled and they are somewhat irregular. Ontario brands also met with a fair sale in small lots. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.50 to \$4.70; strong bakers', best, \$4.20 to \$4.40.

There was no change in the feed market. The demand is fair, and business moderately active. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

The demand for rolled oats continues good, and prices are fully sustained at \$3.50 per barrel and \$1.70 per bag.

In baled hay, business continues quiet, demand being only for small lots to fill actual wants, even at the present low prices. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

#### CHEESE AND BUTTER.

Cheese continues easy in tone, and, if demand holds off as it does, and sellers continue to consent to decline, the bottom may not yet be in sight, by any means. The chief business lately consisted of the 8,000 Quebec cheese offered at the wharf, and, as an evidence that the market is lower, they sold at  $8\frac{3}{4}$  c., which is a decline of  $\frac{1}{8}$  to  $\frac{1}{4}$  c. on prices paid for similar cheese a week ago. We quote: Finest western Septembers 9 to  $9\frac{1}{2}$  c.; finest eastern Septembers,  $8\frac{3}{4}$  to  $8\frac{7}{8}$  c.; finest western Augusts,  $8\frac{3}{4}$  c.; finest eastern Augusts,  $8\frac{3}{8}$  c.; Liverpool cable, 42s. 6d.

Butter ruled dull and easy, and with demand further decline seems inevitable, unless the enquiry for home wants is of such a character as to offset this influence. Prices are not quotably changed, but our outside prices are difficult to obtain. We quote: Extra finest creamery, boxes,  $19\frac{1}{4}$  to  $19\frac{1}{2}$  c.; extra finest creamery, tubs,  $18\frac{7}{8}$  to 19c.; ordinary finest creamery, boxes,  $18\frac{1}{2}$  to  $18\frac{3}{4}$  c.; ordinary finest creamery, tubs, 18 to  $18\frac{1}{4}$  c.; western dairy, tubs, 15c.

#### MONTREAL NOTES.

Cheese and butter continue easy, with a downward tendency.

There has been a decline of 10c. per 100 lb. in the price of sugar at the refineries.

The ss. Escalona arrived this week, and new raisins and currants are now in stock.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 11, 1898.

THE week has been a busy one, and bills are being fairly well met. The increased firmness in the cheese market is a feature, as most dealers had light stocks. Our factorymen are much in need of better facilities to market their cheese, as, until there is some concerted action, they must of necessity fail to get best results. There is also some inquiry for canned fruits, particularly peaches, caused by a somewhat unexpected advance. Teas are beginning to come to hand freely. Some ten cars of China tea, via Vancouver, were received one day this week, including about 2,807 packages. The withdrawals from the savings bank continue large, amounting to, in September, \$97,428.30, while the deposits were but \$59,798.65.

OIL—Burning oil is still a very busy line. Values, as reported last week, are somewhat easier. The wholesale men have had trouble in getting their tank cars promptly, which has somewhat delayed shipment. In cod oil there continues to be small arrivals. There is, however, but a limited market.

SALT—There is a fair stock of Liverpool coarse salt still held here. A vessel with a cargo of salt, overdue for some time, has put into Halifax in distress. Cargo will likely be, if not a total loss, very much out of condition. This will somewhat effect the tone of the market; but no change in price is expected. There is a fair sale. Other grades are quiet. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case

of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—New goods continue to come forward, quite a quantity arriving during the past week. About all lines are now to hand. Corn continues to be the high line, though in peas, beans, and tomatoes packers are backward in many cases, being sold out. Peaches are much higher and very firm. They are about the only large seller in fruits here, though strawberries have quite a good demand. No line seems to be so pushed by packers as baked beans, particularly those in tomato sauce. There is a wide range in prices. Salmon is dearer. American packers are quoting new oysters for forward shipment. Meats are quiet.

GREEN FRUIT—On account of the attention given to Canadian grapes during the past week or two other lines have been somewhat quiet. The quantity of grapes arriving has been large, the retail price during the past week being 25c. per basket. Oranges have a small sale. Dominicas and Jamacias are chiefly offered. Lemons are quiet and in light sale. Bananas are about done for this season, at least, as far as large business goes. Apples are rather firmer. Prices in Nova Scotia would seem to rule higher than in Ontario. Gravensteins are the chief grade now to hand, and the quality is splendid. Peaches, pears, and plums are about done. In a retail way quite a quantity of Tokay grapes are being received. In cranberries, prices will rule high. The crop east is a small one. Quinces are quite free sellers; prices low. Sweet potatoes are also low. Demand here for these goods is not large.

DRIED FRUIT—Stocks of new goods continue to arrive, chiefly Valencia raisins, and currants. Currants are firmly held. The cleaned have large sale. They are cleaned here. It is strange the difference in the demand for California raisins in Halifax and St. John. The former city takes hardly any, while all the dealers here sell them freely. The sale for seeded in cartons is much ahead of last year, which was about their first appearance. In fancy fruit, Malagas hold the market, though quite a few Californias have been sold this year. A few California figs are to hand. The Smyrna fig still, however, holds the trade. New goods will not be here for some time. California prunes have also been received, but it looks as if the Bosnia prune would have the large sale this year on account of its lower price. Figs will rule high. Nuts begin to have increased sale. The appearance of the chestnut shows the near approach of Halloween. Nuts will rule high, particularly almonds and walnuts. In onions, the sale continues large, with



The Following Brands  
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.  
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**B**IRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

**DAWSON**

Commission  
Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

**Select Back**

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

**Georgia Water Melons  
and Bananas**

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

**Tartan  
Tea**

**BALFOUR & CO.**

ROYAL STUART  
GORDON ROB ROY

The appearance of these goods will make the first sale. The quality will bring the repeat orders. Get full information from

Wholesale Agents **Hamilton**

**B**

UY CLARK'S PORK AND  
EANS WITH TOMATO SAUCE AND  
E SURE OF THE  
EST VALUE EVERY TIME.

**LEONARD BROS.**

Wholesale

St. John, N.B. and Montreal

**..Fish  
Merchants**

**GRIMBLE'S** English Malt

Six GOLD Medals

**VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**Hard to Choose?**

**We Help You!**

**HONDI**

is a Ceylon Tea with

**ACKNOWLEDGED MERIT**

in Pound and Half Pound Packets.

**RED, BLUE and YELLOW LABELS.**

**F. R. STEWART & CO.**

Vancouver, B. C.

} Direct Importers

AGENTS WANTED

**Goods Well Bought, Are Half Sold.**

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper.  
The Hardware and Metal Merchant  
The Dry Goods Review.  
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MacLEA PUBLISHING CO., Limited  
Montreal and Toronto.

**TORONTO SPECIAL MACHINERY CO.**

Manufacturers of

TEA, COFFEE,  
SPICE and FLOUR MIXERS

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

**HUGH WALKER & SON**

Wholesale Fruit and  
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

**CALIFORNIA**

Peaches, Pears, Plums, Apricots  
and Cherries, arriving twice a week per  
fast express. Domestic Fruit of every description arriving with every train.

prices a little lower. But the market is firm. The red onion is not sold here at all. Evaporated apples, as yet, have light sale. Dealers look for lower prices, but packers are firm.

**SUGAR**—The market is easy, and there is a good sale reported. The foreign sugars are growing in favor.

**MOLASSES**—While the market is firmer, there is, as yet, little change in price, but the stocks are not large, and even the little lots received from time to time fail to relieve the position, which grows in strength. The fall sale may not, on account of a dull lumber market, be as large as usual, and this is likely to lessen the chance for high figures. Syrups are not large sellers. New Orleans molasses is quiet.

**PRODUCE**—Cheese has first place, and shows quite an advance, particularly for late makes. There is quite a range in price, between these and those made earlier. This advance in values, at the end of the season, is a great thing for those interested in cheesemaking, and will much affect the extent of next year's business. The factories have quite large stocks on hand, so they will reap the benefit, though not to its full extent, as they might if they had a better way to market their output. Butter shows a better sale and rather better values, though there is yet little change. Good stock is scarce. Eggs move slowly at even prices.

**FISH**—The chief demand is for pickled herring, and the stock is not to hand. Prices are, therefore, firm at the high figures of last week. This is the season for this grade. There are, as yet, no Canso and Shelburne herring being received. Ripplings and wolves are best grades offering. In dry fish, large and medium cod are quoted a little lower, but not much change is expected. Pollock is quiet. Smoked herring is dull. There is a good demand for kippered herring and bloaters, and finnan haddies have increased sale. The latter are among our nicest fish. Pickled shad is in light supply. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.60 to \$1.90 ½-bbl.; old smoked herring, 5 to 6c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—There is an improved sale at somewhat easier figures. Boston con-

tinues to get a large share of the heavy business, though many will have the western packed goods. In mess pork local packers will soon largely supply the trade. In beef, considerable quantity is now being received from Philadelphia. In smoked meats the retail trade is supplied by local curers, and wholesale grocers give less attention to this line each year. Lard still shows quite a range in price, but the tendency seems lower.

**FLOUR, FEED AND MEAL**—Flour does not seem to have held its late small advance. There is a good demand, largely for Ontario grades. In oatmeal, the price is a little lower. Oats are also easier. Ontario is chiefly supplying the market, although through some sections of our Province New Brunswick oats are used. Crop is quite large and of fair quality. Cornmeal is low and moves freely. Feed is easier, and more freely offered. Beans are firm. Barley and split peas keep high. Hay dull and low. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$3.90 to \$4.10; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

Camp & Bell's annual fish fair will be held on Oct. 18, 19 and 20.

Boneless fish is unpopular with some, owing to the quality of some goods offered.

D. J. McLaughlin is the representative of the St. John Board of Trade on the council of the Maritime board.

The Prince Edward Island people much appreciate the direct steamer to Liverpool furnished by the Beaver Line. The value of the first cargo supplied is put at \$35,000. It is expected a full cargo will be furnished the next trip.

T. J. Vipond, of T. S. Vipond & Co., Montreal, with the firm's local representative, Hunter White, called on the wholesale trade last week. They found a good demand for onions. From here Mr. Vipond went to Halifax.

Lobster packers in Halifax were much displeased to find they had no representation on the commission appointed by the Government to enquire into the conditions of the fisheries on these coasts. There is large Halifax capital in this industry. This year,

up to the present time, shipments of canned lobsters from Halifax have amounted to over \$1,000,000. It is said that, upon pressing their claim upon the Government, satisfactory arrangements were made.

The Hoegg Canning Co. is packing a large quantity of goods this season, chiefly corn. Five carloads were shipped this week, and the company has five more to ship. Many orders from the west as well as local orders are, however, being refused.

Halifax had quite a surprise this week, when it became known that two of their largest and best known wholesale dry goods houses are about going out of business, namely, Murdoch's Nephews and Kenny & Co. The former is a branch of an English house.

#### TEA AND TEA PACKERS AND MIXERS.

It is now about a year since A. H. Canning & Co., Toronto, launched into the package tea trade with their "Armeda" brand. Then, the firm invented the "Armeda" tea packer and "Simplex" tea mixer. These machines have found rapid sale, and are now in use in all the principal cities in Canada. They are most ingenious inventions, and marvels of simplicity. To prove that they are all that is claimed for them, the firm states that it has never yet received a complaint or had a breakage of any kind among its numerous customers. Every machine sold brings another letter of commendation. Mr. Canning, the inventor, is to be congratulated. "I saw," he said, "the need of good, cheap machines, and eventually made them in such a manner that they are within the reach of every grocer."

"Armeda" tea has found its way into a great many homes, and is considered a lively competitor by other tea houses. One reads, "Armeda has the flavor," on the bill boards at every turn.

Mr. Canning is a strong supporter of THE CANADIAN GROCER, and asserts that it has been the means of turning many a dollar his way. He is considering a trip through the United States, where he also holds patents, for the purpose of introducing his packing and mixing machines.

#### GROCERS TO THE RESCUE.

The wholesale grocers of Toronto and Hamilton, recently, jointly donated the sum of \$500 to the sufferers by the late disastrous fire at New Westminster. On Tuesday, a telegram was received from the mayor of New Westminster, thanking the wholesale grocers of these two cities for their substantial expression of sympathy.

**See HUDON, HEBERT & CIE.'S Ad. on Page 88.**



# CURRENT MARKET QUOTATIONS

October 13, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                                           | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath).....                | \$4 40               | \$4 58                                      | 4½                    | 5½                   |
| Granulated, Acadia.....                                   | 4 40                 | 4 53                                        | 5½                    | 6                    |
| Paris lump, bbls. and 100-lb. bxs<br>in 50-lb. boxes..... | 5 65                 | 5 68                                        | 6                     | 7                    |
| Extra Ground Icing, bbls.....                             | 5 15                 | 5 40                                        | 6                     | 7                    |
| Powdered, bbls.....                                       | 4 90                 | 5 00                                        | 5½                    | 6½                   |
| Phoenix.....                                              | 4 15                 | 4 33                                        | 6                     | 7                    |
| Cream.....                                                | 4 08½                | 4 33                                        | 6                     | 7                    |
| Extra bright.....                                         | 4 06¼                | 4 23                                        | 6                     | 7                    |
| Bright coffee.....                                        | 4 13                 | 4 13                                        | 6                     | 7                    |
| No. 3 yellow.....                                         | 3 71¼                | 3 93                                        | 6                     | 7                    |
| No. 2 yellow.....                                         | 3 58¾                | 3 83                                        | 6                     | 7                    |
| Demerara.....                                             | 3 50                 | 3 75                                        | 6                     | 7                    |
| Imported yellow.....                                      | 3 75                 | 3 75                                        | 6                     | 7                    |

## SYRUPS AND MOLASSES

|                     |        |        |    |    |    |    |
|---------------------|--------|--------|----|----|----|----|
| Syrups              |        |        |    |    |    |    |
| Dark.....           | \$0 23 | \$0 27 |    |    |    |    |
| Medium.....         | 30     | 32     |    |    |    |    |
| Bright.....         | 35     | 37     |    |    |    |    |
| Honey.....          | 90     | 40     |    |    |    |    |
| " 25-lb. pails..... | 1 20   | 1 00   |    |    |    |    |
| " 38-lb. pails..... | 1 20   | 1 40   |    |    |    |    |
| Molasses            |        |        |    |    |    |    |
| New Orleans.....    | 31     | 24     | 45 | 26 | 28 | 35 |
| Barbadoes.....      | 31     | 30     | 42 | 27 | 29 | 48 |
| Porto Rico.....     | 25     | 38     | 42 | 32 | 34 | 50 |
| Antigua.....        | 22     | 23     |    | 25 | 28 |    |
| St. Croix.....      |        |        |    | 27 | 28 |    |

## TEAS

|                                                   |        |        |        |        |    |    |
|---------------------------------------------------|--------|--------|--------|--------|----|----|
| Black—                                            |        |        |        |        |    |    |
| Congou—Half-chests Kalsow,<br>Moning, Paking..... | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11 | 40 |
| Caddies Paking, Kalsow.....                       | 14     | 40     | 18     | 50     | 15 | 40 |
| Indian—Darjeelings.....                           | 35     | 55     | 35     | 55     | 30 | 50 |
| Assam Pekoes.....                                 | 20     | 40     | 20     | 40     | 18 | 40 |
| Pekoe Souchoung.....                              | 18     | 25     | 18     | 25     | 17 | 24 |
| Ceylon—Broken Pekoes.....                         | 35     | 42     | 35     | 42     | 34 | 40 |
| Pekoes.....                                       | 20     | 30     | 20     | 30     | 20 | 30 |
| Pekoe Souchoung.....                              | 17     | 35     | 17     | 35     | 17 | 35 |
| China Greens—                                     |        |        |        |        |    |    |
| Gunpowder—Cases, extra firsts.....                | 42     | 50     | 42     | 50     |    |    |
| Half-chests, ordinary firsts.....                 | 22     | 28     | 22     | 28     |    |    |
| Young Hyson—Cases, sifted,<br>extra firsts.....   | 42     | 50     | 42     | 50     |    |    |
| Cases, small leaf, firsts.....                    | 35     | 40     | 35     | 40     |    |    |
| Half-chests, ordinary firsts.....                 | 22     | 38     | 22     | 38     |    |    |
| Half-chests, seconds.....                         | 17     | 19     | 17     | 19     |    |    |
| " thirds.....                                     | 15     | 17     | 15     | 17     |    |    |
| " common.....                                     | 13     | 14     | 13     | 14     |    |    |
| Ping Sueys—                                       |        |        |        |        |    |    |
| Young Hyson—½-chests, firsts.....                 | 28     | 32     | 28     | 32     | 30 | 40 |
| " seconds.....                                    | 16     | 19     | 16     | 19     |    |    |
| Half-boxes, firsts.....                           | 28     | 32     | 28     | 32     |    |    |
| " seconds.....                                    | 16     | 19     | 16     | 19     |    |    |
| Japan—                                            |        |        |        |        |    |    |
| ½-chests, finest May pickings.....                | 38     | 40     | 38     | 40     |    |    |
| Choice.....                                       | 32     | 36     | 32     | 36     |    |    |
| Finest.....                                       | 28     | 30     | 28     | 30     |    |    |
| Flue.....                                         | 25     | 27     | 25     | 27     |    |    |
| Good medium.....                                  | 22     | 24     | 22     | 24     |    |    |
| Medium.....                                       | 19     | 20     | 19     | 20     |    |    |
| Good common.....                                  | 16     | 18     | 16     | 18     |    |    |
| Common.....                                       | 13     | 15     | 13½    | 15     |    |    |
| Nagasaki, ½-chests Pekoe.....                     | 16     | 22     | 16     | 22     |    |    |
| " Oolong.....                                     | 14     | 15     | 14     | 15     |    |    |
| " Gunpowder.....                                  | 16     | 19     | 16     | 19     |    |    |
| " Sittings.....                                   | 7½     | 11     | 7½     | 11     |    |    |

## WOODENWARE

|                                  |  |        |        |        |        |        |
|----------------------------------|--|--------|--------|--------|--------|--------|
| Pails, 2-boop, clear, No. 1..... |  | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| " 3-boop, ".....                 |  | 1 60   | 1 60   | 1 60   | 1 60   | 1 60   |
| " 2-boop, " No. 2.....           |  | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| " 3-boop, ".....                 |  | 1 55   | 1 55   | 1 55   | 1 55   | 1 55   |
| " 3-boop, painted, No. 2.....    |  | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| Tubs, No. 0.....                 |  | 8 00   | 8 00   | 9 50   | 10 50  |        |
| " 1.....                         |  | 6 50   | 6 50   | 8 50   | 9 50   |        |
| " 2.....                         |  | 5 50   | 5 50   | 6 50   | 7 00   |        |
| " 3.....                         |  | 4 50   | 4 50   | 5 50   | 6 00   |        |

## BUTTER AND CHEESE

|                                 |    |     |    |     |    |   |
|---------------------------------|----|-----|----|-----|----|---|
| Dairy, large rolls, per lb..... | 15 | 15  | 16 | 10  | 14 |   |
| " pound prints.....             | 16 | 16  | 17 | 16  | 17 |   |
| " tubs, best.....               | 15 | 16  | 18 | 14  | 16 |   |
| " tubs, second grade.....       | 12 | 13  | 10 | 14  | 14 |   |
| Creamery, tubs.....             | 20 | 20½ | 18 | 18½ | 17 |   |
| " prints.....                   | 21 | 22  | 20 | 21  | 18 |   |
| Cheese.....                     | 9  | 9½  | 9  | 9½  | 8½ | 9 |

## PROVISIONS

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—               |                      |                                             |                       |                      |
| Long clear bacon.....           | 7½                   | 8                                           | 8½                    | 9½                   |
| Smoked Meats—                   |                      |                                             |                       |                      |
| Breakfast bacon.....            | 12                   | 11                                          | 12                    | 12                   |
| Rolls.....                      | 9                    | 8½                                          | 9                     | 10½                  |
| Hams.....                       | 10½                  | 13                                          | 10½                   | 11½                  |
| Shoulder hams.....              | 10                   | 8½                                          | 8½                    | 9½                   |
| Backs.....                      | 11                   | 11½                                         | 11                    | 10                   |
| Barrel Pork—                    |                      |                                             |                       |                      |
| Canadian heavy mess.....        | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| " short cut.....                | 16 00                | 16 50                                       | 16 00                 | 15 50                |
| Clear shoulder mess.....        | 14 00                | 14 50                                       | 14 00                 | 15 00                |
| Plate beef.....                 | 12 50                | 18 00                                       | 11 00                 | 13 50                |
| Lard, tierces, per lb.....      | 8½                   | 7                                           | 7½                    | 8                    |
| Pails.....                      | 8½                   | 7½                                          | 7½                    | 8½                   |
| Compound, Pails.....            | 1 10                 | 6½                                          | 7                     | 7                    |
| Shortening, in 60-lb. tubs..... | 6 25                 | 5 25                                        | 5 50                  | 7½                   |
| Dressed hogs, light.....        |                      |                                             |                       |                      |

## GREEN FRUITS

|                                  |       |       |       |       |      |      |
|----------------------------------|-------|-------|-------|-------|------|------|
| Oranges, Late Valencias.....     | 3 50  | 4 00  | 3 50  | 4 00  | 3 00 | 4 00 |
| Lemons, Yiddilla, per box.....   | 5 00  | 6 00  | 5 50  | 6 00  | 6 00 | 7 00 |
| " Malaga, per chest.....         | 12 00 | 13 00 | 13 00 | 15 00 | 2 25 |      |
| Bananas, per bunch.....          | 1 00  | 3 25  | 1 50  | 2 00  | 1 50 | 3 00 |
| Apples, per bbl.....             | 15    | 30    | 15    | 30    |      |      |
| Canadian Apples, per basket..... | 75    | 1 25  | 25    | 75    |      |      |
| " Peaches, ".....                | 40    | 60    | 25    | 50    | 60   | 65   |
| " Pears, ".....                  | 16    | 18    | 18    | 25    | 20   | 30   |
| " Plums, ".....                  |       |       | 20    | 25    | 20   | 25   |
| " Grapes, ".....                 |       |       | 20    | 25    |      |      |
| Red Peppers,.....                | 2 50  | 3 00  | 2 50  | 2 75  |      |      |
| Sweet Potatoes, bbl.....         | 1 25  | 1 50  |       |       | 1 50 | 1 65 |
| Cal. Peaches (20-lb.).....       | 2 75  | 3 00  |       |       | 50   | 65   |
| " Pears (50-lb.).....            | 1 50  | 2 00  |       |       |      |      |
| " Plums (4-basket).....          | 30    | 50    |       |       | 40   | 50   |
| Tomatoes, Can., per basket.....  | 4 00  | 6 00  | 2 00  | 2 25  | 6 00 | 6 50 |
| Pears, late varieties.....       |       |       | 1 25  |       |      |      |
| Spanish onions.....              |       |       |       |       |      |      |

## NUTS

|                               |    |    |     |      |      |      |    |
|-------------------------------|----|----|-----|------|------|------|----|
| Brazil.....                   | 12 | 13 | 12½ | 14   | 12   | 12½  | 15 |
| Valencia shelled almonds..... | 25 | 27 | 22  | 24   |      |      | 30 |
| Tarragona almonds.....        | 11 | 12 | 10  | 11   | 12   | 13   | 15 |
| Peanuts (roasted).....        | 6½ | 9  | 9   | 10   | 9    | 10   | 12 |
| " (green).....                | 5½ | 8  | 7   | 9    |      |      | 10 |
| Cocoanuts, per sack.....      |    |    |     | 3 75 | 3 50 | 4 00 |    |
| " per doz.....                |    |    |     | 60   | 60   | 70   |    |
| Grenoble walnuts.....         | 11 | 12 | 11  | 12   | 12   | 13   | 14 |
| Marbot walnuts.....           |    |    | 11  | 12   | 9    | 10   |    |
| Bordeaux walnuts.....         |    |    | 8   | 9    | 9    | 10   |    |
| Sicily filberts.....          | 8  | 8½ | 8   | 9    | 8    | 10   | 12 |
| Naples filberts.....          | 10 | 11 | 10  | 11   | 10   | 11   |    |
| Pecans.....                   | 8  | 10 | 10  | 11   | 11   | 12   |    |
| Shelled Walnuts.....          | 20 | 21 | 23  | 25   |      |      |    |

## SPICES

|                                                      |    |    |    |    |    |    |    |
|------------------------------------------------------|----|----|----|----|----|----|----|
| Pepper, black, ground, in kegs,<br>pails, boxes..... | 12 | 15 | 12 | 14 | 14 | 15 | 15 |
| " in 5-lb. cans.....                                 | 15 | 16 | 14 | 15 | 15 | 18 |    |
| " whole.....                                         | 11 | 13 | 11 | 13 | 12 | 13 | 15 |
| Pepper, white, ground, in kegs,<br>pails, boxes..... | 20 | 26 | 18 | 24 | 24 | 26 | 35 |
| " 5-lb. cans.....                                    | 20 | 22 | 20 | 26 | 20 | 22 |    |
| " whole.....                                         | 17 | 25 | 17 | 24 | 20 | 22 |    |
| Ginger, Jamaica.....                                 | 20 | 25 | 18 | 25 | 20 | 25 |    |
| Cloves.....                                          | 15 | 20 | 14 | 35 | 18 | 20 |    |
| Pure mixed spice.....                                | 25 | 30 | 25 | 30 | 25 | 30 |    |
| Cassia.....                                          | 25 | 40 | 20 | 40 | 18 | 20 |    |
| Cream tartar, French.....                            | 25 | 27 | 24 | 25 | 20 | 22 | 25 |
| " best.....                                          | 28 | 30 | 25 | 30 | 25 | 30 |    |
| Allspice.....                                        | 15 | 17 | 13 | 16 | 13 | 14 | 20 |

## PETROLEUM

|                              |    |     |     |     |     |  |
|------------------------------|----|-----|-----|-----|-----|--|
| Canadian.....                | 12 |     | 13½ | 15  | 16  |  |
| Sarnia water white.....      | 13 | 13  | 15½ | 16½ | 17½ |  |
| Carbon safety.....           | 17 |     |     |     |     |  |
| American water white.....    | 17 | 17½ | 16½ | 18  | 19  |  |
| Pratt's Astral, in bulk..... | 18 | 19  | 16  |     |     |  |

## COUNTRY PRODUCE

|                                 |      |      |    |      |      |      |    |
|---------------------------------|------|------|----|------|------|------|----|
| Eggs, strictly fresh laid.....  | 17½  | 18   | 15 | 16½  | 11   | 12   | 15 |
| " held.....                     | 15   | 16½  | 12 | 13½  |      |      |    |
| Poultry—chickens, dressed.....  | *5   | 8    | 30 | 50   |      |      |    |
| Geese, per lb.....              |      | 6    | 7  | 70   | 1 00 |      |    |
| Ducks, per pair.....            | *8½  | 9    | 40 | 70   | 50   | 1 00 |    |
| Turkeys, per lb.....            |      |      | 10 | 10   | 14   |      |    |
| Game—Hares, per pair.....       |      |      |    | 25   | 30   |      |    |
| Honey, comb, per doz.....       | 1 50 | 1 75 | 80 | 1 50 | 1 50 | 1 75 |    |
| " light color, 60-lb. tins..... | 7    | 7½   | 6  | 6½   | 7    | 8    |    |
| " 5 and 10-lb. tins.....        | 7    | 8    | 7  | 7½   | 8    | 10   |    |
| " buckwheat.....                | 5½   | 6½   | 2  | 3    | 5    | 6    |    |

\* per pound.

## RICE, SAGO, TAPIOCA

|                      |      |      |    |    |       |      |    |
|----------------------|------|------|----|----|-------|------|----|
| Rice—Standard B..... | 3 75 | 3 90 | 3½ | 3½ | 3 62½ | 3 75 | 4½ |
| Patna, per lb.....   |      | 5    | 5½ | 6  | 5     | 6    |    |
| Japan.....           | 6    | 6½   | 6  | 6½ | 5     | 6    | 6½ |
| Imperial Seeta.....  | 5    | 6    | 4½ | 5½ | 5     | 6    |    |
| Extra Burnmah.....   |      |      | 4½ | 4½ | 4     | 5    |    |
| Java, extra.....     | 6½   | 7    | 6  | 6½ | 6     | 7    |    |
| Sago.....            | 3½   | 4    | 3½ | 4½ | 5     | 6    | 4  |
| Tapioca.....         | 4    | 4½   | 3½ | 4½ | 5     | 6    | 4  |

## SODA

|                                     |      |      |      |      |      |      |      |
|-------------------------------------|------|------|------|------|------|------|------|
| Bl-carb, standard, 100-lb. keg..... | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 80 | 1 75 |
| Sal soda, per bbl.....              | 70   | 75   | 70   | 80   | 85   | 90   |      |
| Sal soda, per keg.....              | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 |      |

# Blue Label

## TOMATO Ketchup

Made from best obtainable materials, prepared in the most cleanly manner ; a necessary adjunct for cold meats, and always ready. Try it.

Sold only in bottles.

PREPARED BY

### Curtice Brothers Co.,

ROCHESTER, N.Y.



Proprietors of . . .

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

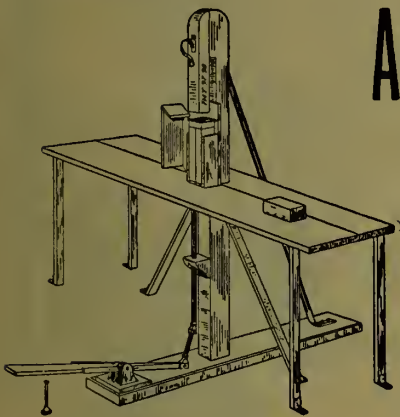
# Enameline

## THE MODERN STOVE POLISH

### PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.



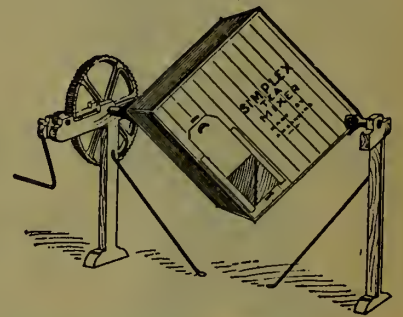
## Armada Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,  
Wholesale Grocers, Brantford, Ont.

"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

Write . . .

A. H. CANNING & CO.,  
FOR PRICES  
TORONTO, ONT.



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# 1898.

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SURPASSED IN THE TRADE, OF

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MALAGA

CALIFORNIA  
SULTANA

## NEW CURRANTS

FINE FILIATRA  
AMALIA

CASALINA  
JUPITER

AMBROSIA

and "CLEANED AND STEMLESS."

## New Shelled Almonds and Walnuts

## New Peels, New Figs, New Dates

ON SPOT AND TO ARRIVE—"AT RIGHT PRICES."

THE **EBY, BLAIN C<sup>O</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

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1742



1898

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London, England.

Limited

We have convinced the people of Canada  
that the preparations bearing

**KEEN'S NAME**

Keen's D.S.F. Mustard  
Keen's Oxford Blue  
Keen's Mixed Spice  
and their Twin First Cousins

Robinson's Patent Barley  
Robinson's Patent Groats

ARE STERLING VALUE A 100.



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Oct. 13 1898.  
Quotations for proprietary articles, brands,  
etc., are supplied by the manufacturers or  
agents, who alone are responsible for their  
accuracy. The editors do not supervise them.  
If a change is made, either an advance or de-  
cline, it is referred to in the market reports  
as a matter of news, whether manufacturers  
request it or not.

**BAKING POWDER.**

| PURE GOLD.                               |                 |
|------------------------------------------|-----------------|
| 3 oz. cans, 4 and 6                      |                 |
| doz. in case                             | 88              |
| 4 oz. cans, 4 and 6                      |                 |
| doz. in case                             | 95              |
| 6 oz. cans, 2 and 4                      |                 |
| doz. in case                             | 1 40            |
| 8 oz. cans, 2 and 4                      |                 |
| doz. in case                             | 1 80            |
| 12 oz. cans, 2 and 4                     |                 |
| doz. in case                             | 2 70            |
| 16 oz. cans, 2 and 4                     |                 |
| doz. in case                             | 3 60            |
| 2 1/2 lb. cans, 1 and 2                  |                 |
| doz. in case                             | 9 00            |
| 4 lb. cans, 1 doz. in case               | 14 40           |
| 5 lb. cans, 1 doz. in case               | 18 00           |
| Cook's Friend—                           |                 |
| Size 1, in 2 and 4 doz. boxes            | \$ 2 40         |
| " 10, in 4 doz. boxes                    | 2 10            |
| " 2, in 6 "                              | 80              |
| " 12, in 6 "                             | 70              |
| " 3, in 4 "                              | 45              |
| Pound tins, 3 doz. in case               | 3 00            |
| oz. tins, 3 "                            | 2 40            |
| oz. tins, 4 "                            | 1 10            |
| lb. tins, 1/2 "                          | 14 00           |
| Diamond—                                 |                 |
| 1 lb. tins, 2 doz. in case               | per doz. 1 20   |
| 1/2 lb. tins, 3 "                        | 80              |
| 1/4 lb. tins, 4 "                        | 60              |
| THE F. F. DALLEY CO.                     |                 |
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases            | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. | 0 55            |
| 1/2 lb. tins, 4 to 6 doz. cases          | 0 80            |

|                               |      |
|-------------------------------|------|
| 1 lb. tins, 2 to 4 doz. cases | 1 15 |
| English Cream, glass tumblers | 0 75 |
| 1/2 lb. jellies               | 1 25 |
| 1/4 lb. jellies               | 2 25 |
| 1/2 lb. Crown sealers         | 2 25 |

| JERNEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 1/4 size, 5 doz. in case    | 40   |
| 1/4 " 4 " " "               | 75   |
| 1/4 " 3 " " "               | 1 25 |
| 1/2 " 2 " " "               | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " " "                | 1 20           |
| 3 " 1 " " "                  | 2 00           |
| 1 1/2 " 1/2 " " "            | 6 50           |
| 1 lb. boxes                  | 10 00          |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " " "                | 1 20          |
| 1 " 1 " " "                  | 2 00          |
| 5 " 1 " " "                  | 9 00          |

**BLACKING.**

| P. G. FRENCH BLACKING |        |
|-----------------------|--------|
| No. 4, 1/4 grs. bxs.  | \$4 00 |
| " 6, 1/2 " "          | 4 50   |
| " 8, 3/4 " "          | 7 25   |
| " 10, 1 " "           | 8 25   |
| " 10, Jet Enamel      | 8 25   |

| THE F. F. DALLEY CO.                      |                   |
|-------------------------------------------|-------------------|
| English Army Blacking, 1/4 gross cases    | \$9 00            |
| No. 2 Spanish " "                         | 3 60              |
| No. 3 " "                                 | 4 50              |
| per doz.                                  |                   |
| No. 5 Spanish Blacking, 1/4 gross cases   | 7 20              |
| No. 10 " "                                | 9 00              |
| Vulcan Oil Blacking, 1 doz. cases, liquid | 2 00              |
| New York Dressing, 1 doz. cases           | 0 75              |
| Spanish Satin Gloss, " "                  | 1 00              |
| Crescent Ladies' Dressing, 1 doz. cases   | 1 75              |
| Spanish Glycerine Oil Dressing            | 2 00              |
| THE ALPHA CHEMICAL CO.                    |                   |
| Shoe Dressing— in 1/4 gross cases         | Per Gross \$22 00 |
| French Oil in 3-doz. cases                | 9 00              |
| Reliable Shoe Dressing                    | 12 00             |
| Eclipse Combination tan                   | 12 00             |



| per gross          |       |
|--------------------|-------|
| Moody's Ox Blood   | 12 00 |
| Chocolate          | 12 00 |
| Alpha Chemical Co. |       |
| French Castor Oil  | 9 00  |
| Alpha Chemical Co. |       |
| Refined Sweet Oil  | 9 00  |
| Alpha Chemical Co. |       |
| Turpentine         | 7 80  |
| Moody's Non-Corro- |       |
| sive Ink           | 4 50  |

| in 1/4 gross cases.             |      |
|---------------------------------|------|
| Shoe Blacking—                  | 9 00 |
| Reliable French Blacking, No. 5 | 4 50 |
| No. 2                           | 4 50 |
| United Service                  |      |
| Blacking No. 4                  | 8 00 |
| United Service                  |      |
| Blacking No. 1                  | 4 25 |
| Patent Leather                  |      |
| Polish No. 1 1/2                | 9 00 |
| Waterproof                      |      |
| Dublin No. 4                    | 9 00 |

| per gross                |      |
|--------------------------|------|
| Alpha Metal Polish No. 2 | 9 00 |
| Stove Polish—            |      |
| Quickshine               |      |
| Polish                   | 9 00 |
| Electric Crown           |      |
| Paste                    | 8 00 |
| Electric Crown           |      |
| Lead Bar                 | 7 80 |

| Patent Stove Polish—             |       |
|----------------------------------|-------|
| Sunlight Lead Bar 6's            | 2 25  |
| Packed in 1/4 gross cases        |       |
| Sunlight Liquid, 1/4 gross cases | 10 80 |
| Moody's Black                    |       |
| Lead 3's                         | 4 25  |
| 1/2 gross case                   |       |
| Reliable Stove                   |       |
| Pipe Varnish                     | 14 40 |
| 1/4 gross cases                  |       |
| 6-oz. bottles                    |       |
| Quickshine Pipe Varnish          | 12 00 |
| 1/4 gross cases pressed op tins. |       |

**BIRD SEEDS**

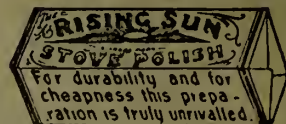
| BART. COTTAM & CO.                       |          |
|------------------------------------------|----------|
| Cottam's, with Patent Bird Bread         | 0 07     |
| Warbler, with Song Restorer              | 0 05 1/2 |
| Belgian, with Bird Improver              | 0 05 1/2 |
| International, with Bird Treat           | 0 04 1/2 |
| German X, with Cuttlefish Bone           | 0 04 1/2 |
| German, with Cuttlefish Bone             | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases      | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case      | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case       | 0 03     |
| THE F. F. DALLEY CO.                     |          |
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird seed-gravel, 10c. pkts., 24 in case | 0 06     |
| " 5c. " 48 " "                           | 0 03     |

**BLUE.**

| KEEN'S OXFORD.                    |        |
|-----------------------------------|--------|
| per lb.                           |        |
| Per lb.                           | \$0 17 |
| In 10 lb. lots or case            | 0 16   |
| Reckitt's Square Blue, 12-lb. box | 0 17   |
| Reckitt's Square Blue, 5 box lots | 0 16   |

**BLACK LEAD.**

|                                         |      |
|-----------------------------------------|------|
| Reckitt's, per box                      | 1 15 |
| Box contains either 1 gro., 1 oz.       |      |
| ize; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

**STOVE POLISH.**

| Per gross                             |         |
|---------------------------------------|---------|
| Rising Sun, 6 ounce cakes, half-gross | \$ 8 50 |
| Rising Sun, 3 ounce cakes, gross      | 4 50    |
| boxes                                 | 10 00   |
| Sun Paste, 10c. size, 1/4 gross boxes | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes  | 5 00    |



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They keep old  
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Twenty-One  
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LEADING LINES.

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The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN OAKEY & SONS, LIMITED,**

Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.

**Wellington Mills, London, England**

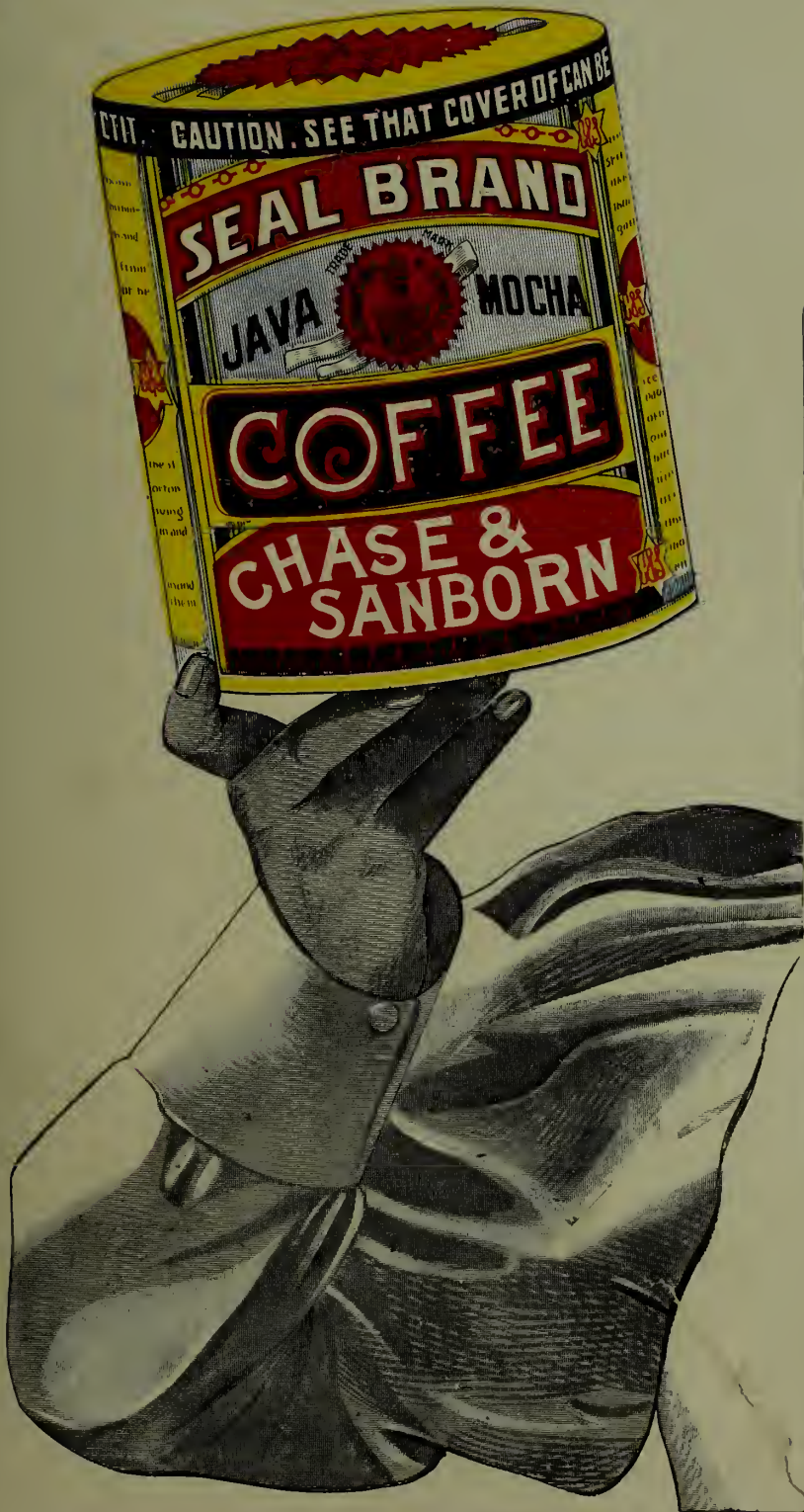
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**JOHN FORMAN, 650 Craig Street  
MONTREAL**





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The **KING** of package Coffees

Sold by over 25,000 grocers in Canada and United States. . . . .

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MONTREAL.



# CLARK'S MEATS

Corned  
Beef

Roast  
Beef

Compress-  
ed Ham

English  
Brawn

Pigs'  
Feet

Lunch  
Tongue

Ox  
Tongue

Tomato  
Soup

Sliced  
Smoked  
Beef

Geneva  
Sausage

Devilled  
Meats

Potted  
Meats

Game  
Pates

Chicken  
Ham and  
Tongue

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Plum  
Pudding

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**LUNCH  
BEEF**

We Have it!

Why not try some!

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MANUFACTURER,  
MONTREAL, CANADA

## Fix This Fact in Your Mind!

You cannot compete successfully unless you buy styles when they are New.  
Don't wait till your competitors force you to buy Ready Lunch Beef.



# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, OCTOBER 21, 1898.

NO. 42

## COLMAN'S MUSTARD



BEST ON EARTH

ARMEDA CEYLON  
TEA  
HAS THE FLAVOR

A. H. CANNING & CO.

- TORONTO

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .



Sovereign  
Matches



The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual payments have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Home Office, Toronto, or to any of the association's agents.

W. C. Macdonald,

Actuary.

J. K. MACDONALD,

Managing Director.

## All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table==Creameries==Packers  
Cheese Factories.**

It is always Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited  
Sold by Leading Wholesalers Everywhere Windsor, Ont.

# Windsor Salt.





# Highest Quality !

So little are the words "Highest Quality" understood, that they have lost their true value—especially as relating to Cocoa. Purity, flavor, richness, healthfulness—these four vital points unite to prove the right of the Messrs. Fry to use the words "highest quality." And because Fry's Cocoa is concentrated, the words "economy in the household" prove their sterling value—in increased sales for you.

## Fry's Cocoa.

"Signs show which way the wind blows." Have you got that sign up in the store yet, "Maypole Soap Dyes sold here"? It shows to economical women that

### Maypole Soap Dyes

are sold by you to help them economize.

Brilliant, fast, quick, safe, sure. They wash and dye at one operation. All colors—they dye to any shade.

It's a good thing to have the women "on your side"—especially when you sell them something to bake with. They hate to lose a "baking." The

### "Hand-in-Hand" Brand Bi-Carb. Soda

has 98<sup>50</sup>/<sub>100</sub> of pure Bi-Carbonate of Soda in it. It is VERY STRONG—runs evenly in the grade—and won't disappoint your women customers.

Help a woman to save time and yet get satisfactory results and you win her favor. Lazenby's Jelly Tablets will do just this—for quick deserts.

### Lazenby's Jelly Tablets

are of the very highest quality. There are thirteen different flavors. They are handy to have in stock to help a woman out of a dilemma.

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John N.B.

# JAPAN TEAS

are not only the finest teas grown, but are handled in the cleanest and most systematic way in every stage of their course.



Your customers are aware of this and are going to trade where they can get these teas. They want the rich, pungent flavor which nature and art combine to make in a cup of Japan Tea.



Two-thirds of the tea consumed in United States and Canada last year came from Japan. This year the proportion will be even greater.



**WE** ARE not offering free trips abroad with our goods. All the value is put into the **QUALITY**. That is why the sale of our **CROWN EXTRACTS** is growing so much.

**THE GREIG MANUFACTURING CO., MONTREAL.**

## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.



**YOUNG & SMYLIE**

Established 1845.

**BROOKLYN, N.Y.**

Our **Leaders...**

Standard Java  
Standard Java and Mocha  
Old Government Java  
Old Gov't Java and Mocha  
Imperial Java  
4 Star Java  
Arabian Mocha  
Pure Mocha  
SEAL BRAND Java and Mocha  
in 2 lb. Cans.  
SEAL BRAND Java and Mocha  
in 1-lb. Cans.

## THE ONLY KIND

Copy of Letter on file at our Office:

COLLINGWOOD, ..... 1898.

DEAR SIRs,

"Thanks for picture just received. Chase & Sanborn's brands are **THE ONLY KIND** we have in our store."

Yours truly,

**CHASE & SANBORN**  
**MONTREAL.**



# GAME...

Sage, Savory, Thyme, Marjoram,  
Mint, Parsley and Poultry Dressing.

ALL FRESH GROWN HERBS, RUBBED OR GROUND,  
AND PUT UP IN TIN PKGS. OR BULK, TO SUIT YOU.

THE SNOW DRIFT CO. - BRANTFORD, ONT.

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

SCENE ON CADBURY'S COCOA ESTATE

### CADBURY'S COCOA

The LANCET says:—  
"CADBURY'S represents the standard of highest Purity."  
ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—  
"CADBURY'S is the typical Cocoa of English Manufacture."  
IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>16</sup> St. John St. MONTREAL



This MINCE MEAT is superior to all others  
in appearance, nutrition, delicacy of flavor and  
choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing  $\frac{3}{4}$  lb. will make over  $1\frac{1}{4}$  lbs. when ready for use.  
Once tried, always used.  
Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.

## Does Your Cigar Trade Pay?

IF NOT, YOU WILL FIND

# J. Bruce Payne's

Special Brands a wonderful tonic for it.

Try

"PHARAOH"  
"LA FAMEUSE"  
"THE BIRD," Etc.



J. Bruce Payne, Granby, Que.



# Barrels vs. Sacks

in Sacks, but although the retailer can sell his empty sacks to better advantage than he can his barrels (except in certain seasons), we yet advise him to buy in barrels. The barrels protect the Oats from mice and insects. The sacks do not. Even if nothing happens to the contents of a sack while it is on its way to you mice will get in perhaps while it's in your store. The barrel prevents the breaking up of the Oats, while sacks are thrown about of course in transit. However—Sacks or Barrels, as you prefer.

## Tillson's Pan Dried Rolled Oats.

From Manufacturer  
To Retailer Direct.

The Tillson Co. Limited  
Tilsonburg, Ont.

### THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea  
in lead packets  
and "Clubhouse"  
in 50 and 100 lb. tins.

These brands are registered, and the  
quality guaranteed by us.

All orders promptly attended to.

### "Get in the Game"

And address your packages with our address  
Stencils, it will please your customer, it will  
please you, to say nothing about ourselves.  
Send for our 100 Page Catalogue of Stamps,  
etc.

Hamilton Stamp & Stencil Works,  
HAMILTON, ONT.

If you are an **APPLE PACKER**, it will pay you  
to write us without delay.

### BUY Star Brand

## COTTON CLOTHES LINES

— AND —

## COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila  
and much better.

For sale by all Wholesale Dealers.

See that you get them.



### Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

## GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

### HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale  
grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

### ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money  
can buy. Two generations experience in manufacturing. Made expressly  
for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

W. P. DOWNEY, Sole Agent,  
20 and 20½ St. Peter Street. MONTREAL.



### HEADQUARTERS...

FOR EXTRA CHOICE

## Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,  
TORONTO. LIMITED.

# Ready for Immediate Shipment



New Valencias in 28-lb. boxes . . .

**TRENOR'S BLUE EAGLE FINEST SELECTED VALENCIAS**  
 " " " **FINE OFF-STALK**

New Currants . . .

**FINE AMALIAS**---In 1/2 cases of about 75-lbs. net.

**NOTE.**—If you want the best Selected Valencias, buy Blue Eagle Finest Selected. They cost more than any other brand. They are the best in quality and worth more. We have cheaper goods of Trenor's Selected, but there is only one **BLUE EAGLE**. When placing your Fall orders it's better to be sure than sorry.

## W. H. GILLARD & CO., HAMILTON.

JOHN MOUAT, Northwest Representative, Winnipeg.

THE SAUCIEST OF SAUCES.

**PATERSON'S**  
 ossesses a  
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 iciency, and is more  
 generally used than other

**SAUCES.**

*Paterson's Wor'ster Sauce  
 is the best value on  
 the Market.*

PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

*Manufacturers of the celebrated  
 "PATERSON'S CAMP COFFEE ESSENCE,"  
 and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

**ROSE & LAFLAMME, MONTREAL.**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
 AND  
 PURE  
 OLIVE  
 OILS.



INDIAN  
 CURRIES  
 AND  
 CHUTNIES.

Makers of High-class

**PICKLES**  
 OF  
 ALL KINDS.



**SAUCES**  
 OF  
 ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, OCTOBER 21, 1898.

NO. 42

## THE QUESTION OF TEA STANDARDS.

A FURTHER DISCUSSION THEREOF.

**S**UBJOINED is a further discussion of the tea standard question from the standpoint of wholesale importers.

J. W. Gorham & Co., the Jerusalem warehouse, Halifax, N.S., write:

1st. We are in favor of tea standards.

2nd. For the reason that every consumer will, if the Government adopts the correct method in the selection of capable experts, be guaranteed against purchasing impure teas. The

NECESSITY FOR THIS IS APPARENT

from the fact of adulterated teas having been detected during importation in recent years. In so far as Nova Scotia is concerned, I am of the opinion that very few, if any, spurious qualities have been, or are being, used, but very low grades of a suspicious character have occasionally come under my notice, which would be of small commercial value to any dealer, and certainly of no benefit to the consumer, being void of strength, and, therefore, incapable of having any exhilarating effect.

Since it is recognized that tea is a powerful and harmless tonic, if taken between meals and without much food, consumers should be encouraged to use only

PERFECTLY PURE AND WHOLESOME GROWTHS,

and my conviction is, that where Indian, Ceylon, and China teas are concerned (very little of other countries being used in the lower Provinces), standards should be fixed at not less than a cost of 12c. per lb. laid down.

3rd. An inspector for each commercial centre should be appointed, who is well qualified by experience in tea tasting and with the different growths of teas, and who would be assisted, no doubt, willingly, by all well interested in the trade and having

in view the welfare of the consumer. To submit samples to Ottawa would be unnecessary and cause too much delay.

Lastly. A duty of 5c. per lb. on tea would do more to encourage the importation of pure, wholesome teas than any inspection Act, and would be generally acceptable to the trade.

Mr. Percy Wollaston, jr., manager for Wilson Bros., importers and wholesale grocers, Victoria, B.C.: I am decidedly in favor of tea standards for several reasons, the principal one being that as tea standards are in force in the United States, there undoubtedly will be parcels of tea rejected in that country which will be thrown on this market to the great detriment of our trade, unless some means are taken to exclude them. I think that it is highly desirable both

FROM AN HYGIENIC STANDPOINT,

and as a business proposition, to raise the quality of tea which is consumed, and it will be a good thing for the retailer and for the consumer when the entry of teas selling at, say, under 15c. per lb. is prohibited.

There will doubtless be many different opinions as to the nature of the standards which it will be advisable to establish, but my own views are that, in determining this, little or no regard should be paid to style, and that the basis upon which the standards are selected should be a test by infusion.

As to the appointment of tea inspectors, I think that an inspector should be appointed at every port of entry, or, at least, in every seaport town, as it would be

A GREAT HARDSHIP TO IMPORTERS, especially in the case of the Pacific Coast merchants, were it necessary to submit tea samples to Ottawa before the entry could be made. Importers should have the right

of appeal to Ottawa, on the payment of certain fees, against the decision of any sub-inspector.

It would not make any material difference to the Government how many inspectors were appointed, as they could remunerate by a fee, payable by the importer, for each package inspected, and not by a fixed salary.

H. N. Bate & Sons, wholesale grocers, Ottawa: 1st. We are decidedly in favor of tea standards.

2nd. Standards would keep out poor teas, and would prevent Canada from becoming the dumping-ground for teas rejected in the United States.

3rd. If it were practicable we would suggest the appointment of three or four

EXPERT TEA INSPECTORS

to be stationed at various points in the Dominion, but it would most likely lead to unfair discrimination and would be very expensive. One inspector means uniformity and economy all over the Dominion. The United States, we understand, has three, which illustrates that that Government realized the danger of promiscuous inspection. Teas, unlike most foods, require expert inspection, and the experience required can only be gained by years of careful study and not at all after a man passes a certain age. Consequently such men are not only high-priced but hard to get. The one-inspector system may mean slight delays at distant points, but in our opinion is worth trying for at least a year.

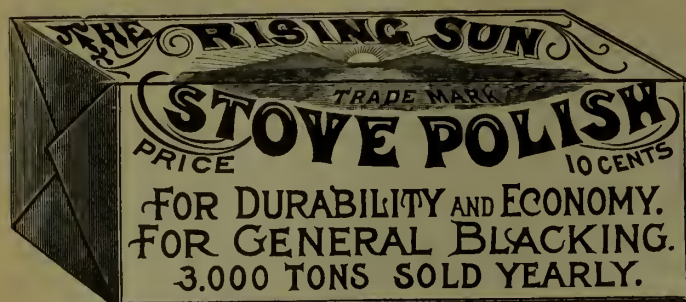
Mr. J. Alex. Gordon, of J. A. Gordon & Co., Montreal, discussing the matter the other day, remarked that it would be difficult to find a tea man or grocer, either wholesale or retail, who, in his heart of hearts, was opposed to the idea of tea standards. No one wanted to handle the

CHEAP RUBBISH

that had been sold in Canada under the old system, but, while it was allowed to enter



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the country, they were compelled by force of circumstances to do so.

There was little or no profit in selling this low-grade stock, but a fair standard, say around 14c. and 15c. ought to be satisfactory to everyone.

Another Montreal merchant believed that there would be a

## DUTY ON TEA

as well as a standard. His reason for this belief was ingenious. At present, owing to the duty imposed in the United States, the temptation to smuggle was great, and it was being done largely from Canada, so that the United States revenue lost a lot of money. It was his opinion that this point of the imposition of a duty on tea would be one of the

## CONCESSIONS ASKED

for by the United States Commissioners now conferring with the Canadian and British Commissioners. It will be interesting to see if this theory is correct when the findings of the Commission are made public.

"There is no money for the wholesaler in a lot of the cheap rubbish that is sold," said Mr. Hebert, "and it is quite natural that they should be in favor of a

## REASONABLY HIGH STANDARD.

I myself consider that if the basis was made at about 15c. it would prove generally acceptable."

Mr. L. E. Geoffrion, of L. Chaput, Fils & Cie., spoke to the same effect. He was decidedly in favor of the adoption of a reasonable standard, and he did not think that there would be a man in the trade who would oppose its adoption. He considered teas worth about 15c., as the market was at present,

## A FAIR BASIS TO WORK ON.

Mr. James Rutherford, of Rutherford, Durand & Co., expressed the conviction that it would be a difficult matter to find a tea broker, from the Atlantic to the Pacific, who was opposed to the adoption of a standard. He considered that dealers in Que-

bec should be more in favor of it than those of any other section, for the very good reason that they had more trouble with handling cheap low-grade tea in this Province than in other sections. His idea of a fair standard was to

## PREVENT THE ENTRY

of any teas costing under 14 to 15c.

Mr. S. Ewing, jr., of S. H. Ewing & Sons., was strongly in favor of a standard, and he believed that the committee which had been appointed would select one that was acceptable to the Dominion as a whole. The Maritime Provinces, Montreal, Toronto, Hamilton—in fact, every important distributing centre was represented on the committee, so that the demands of each section would receive reasonable consideration.

## EVAPORATING FACTORY WANTED

Editor GROCER,—I noticed in a recent issue of THE CANADIAN GROCER that there were a number of new canning and evaporating factories being started, and additions being made to others. I think there is a very good chance for some such industry here in this section. We raise large quantities of plums and apples, and thousands of bushels of the latter annually go to waste or are fed to cattle which might be used up in evaporating or canning. There is good water-power to be had very cheap.

Could you not in some way bring this chance to the notice of some party or parties who would be willing to start such an industry? I think every encouragement would be given them by the people here. If anyone will write to C. W. Hartman, banker, here, he will give them full particulars.

J. M. STEEL.

Clarksburg, Oct. 3, 1898.

A new lot of genuine English rock candy is to hand with Lucas, Steele & Bristol. The sample is a most beautiful one.

## CANADIAN BUTTER IN ENGLAND.

Canada last year exported to Great Britain 10,413,131 lb. of butter, valued at \$1,912,389.

This is about 3 per cent. of Great Britain's total importation in this line, the quantity brought in being, according to the latest returns to hand, 324,257,696 lb.

With Canada's possibilities in butter producing, there is plenty of room for expansion. We may not be able to supply 60 per cent. of the butter imported by Great Britain, as we now do of cheese, but we can obviously supply a much larger percentage than we do now.

And, thanks largely to the indefatigable efforts of Prof. Robertson, the prospects for securing the desideratum are bright.

## BUTTER FOR THE KLONDYKE.

A. Q. Bobier, butter dealer, etc., Exeter, Ont., has entered into a contract to deliver at Dawson city 30,000 lb. of butter, for which he is to receive \$10,100. The butter is to be packed in 1, 2, and 5-lb. tins, and specially sealed. The process of sealing alone will entail a cost of over \$300, as Mr. Bobier will have to invest in a machine particularly adapted for the purpose.

## A STRIKING WINDOW DISPLAY.

Gravel Freres, Montreal, had a neat and striking window last week. The whole window is devoted to "Bovril" fluid beef in bottles. Inside the window a platform is built about two feet high, with steps leading up, and covered with light blue tissue paper. On each step is a row of bottles, varying in size. In the centre of the steps is a pretty card, got out by the "Bovril" people, the word "Bovril" on it in large dark wine colored letters. On the top of the platform, the bottles form pyramids, with thin strips of board running from one pyramid to another, to strengthen them. The pyramids are made to represent the dome of a church.

H. P. Eckardt & Co. are quoting prices on Malaga raisins and oval shelled almonds for immediate and future shipments.



# Worth Pushing

## Our **EMPIRE CEYLON TEA**

packed on the estate for us in chests, half-chests, 20 and 10-lb. boxes, also 1 and  $\frac{1}{2}$ -lb. packets.

**ABSOLUTELY  
PURE.**

*Lucas, Steele & Bristol, Hamilton.*

# James Turner & Co.

 HAMILTON

*Controllers and Blenders of*

Mecca Coffee,

Cairo Coffee,

Damascus Coffee,

Old Dutch Rio.

*Packers of . . . .*

Golden Age Tea, 1's and  $\frac{1}{2}$ 's,

Mascot Tea, 1's,

Rangnugger Tea (only in bulk).

*Wholesale Agents for*

Ram Lal's Pure Indian Package Teas,

Bensdorp's Royal Dutch Cocoa,

Ralston's Health Club Cocoa.

We always supply fresh stock.

But we rely upon you to buy in small quantities  
and often, thereby keeping your stock fresh.

**"REINDEER" brand Condensed Goods.**

# TO OUR MANY CUSTOMERS.

You will be pleased to know that our Goat Japan Tea has arrived, and we will be able to fill all orders. Your tea will be shipped in a few days. We believe there is no other Japan Tea gives the same satisfaction as the Goat.

Your truly,

**T. KINNEAR & CO.,  
TORONTO.**

49 Front Street East,

## WON OVER THE CHILDREN.

A PARTNER of a leading commission firm on Front street east, Toronto, was, a number of years ago, a general merchant in the county town of one of the counties on Lake Erie.

It is on record that his career in that town was marked with the same success that is now building up his present business, but the records give no information concerning the factors in his success.

THE CANADIAN GROCER's young man learned of one of the principal of these factors the other evening. Knowing that a young lady lived in C—— at the time the commission man carried on his general business in that town, she was asked if she remembered Mr. R——.

The young lady seemed quite pleased to hear his name mentioned, and laughingly replied: "I guess I do. I was only a little girl then, but I remember that every time we went for a parcel to his store he used to give us our choice of five or six kinds of sugar sticks. Why, we used to almost quarrel about who would run any messages to his store. And we never went anywhere else, either, when we could get it at his store. He used to give us a sugar stick whether we only went for a box of matches

or a little pepper just the same as when we took him a big order. We thought he was just real nice."

"Why?"

"Oh, because he gave us the sugar sticks, I guess, but he was always friendly to us."

## A DEBT COLLECTING WRINKLE.

"Speaking of collecting bills," said the man from the west, "we have a most effective method in Chicago. There, instead of young men they employ young women. I tried it myself and it worked like magic. A fellow by the name of Green owed me a small bill, a matter, I think, of \$17 or so. It seemed impossible to make him pay it, so I engaged the services of a pretty and stylish girl. I sent her around to his office. He was out. She called again. He was still out, but nothing daunted she made the third and the fourth call. The fourth time he was in, but he firmly refused to pay the bill.

"'Look here, Mr. Green,' said the girl, 'I will make a proposition to you. If you will pay 5c. a day on this bill I will call each day and collect that amount until you have paid it in full.'

"But Green was a hard party. He again

refused, and the girl left the office apparently crestfallen. The next day she did not call at his office, but she did call at his house. The door was opened by the servant.

"'Is Mr. Green in?' asked the young woman.

"'No, ma'am.'

"The girl left, but it seems that the servant duly reported the call, of the pretty and stylish young woman who was so anxious to see Mr. Green, to his wife. The next day, when the young woman again called, the wife hung over the banisters, taking a peep at the caller on her own account. The young woman asked if Mr. Green was in.

"'No, ma'am,' answered the servant, 'but his wife is.' The wife had told her to say this, of course.

"'His wife!' stammered the girl, 'why, has Mr. Green a wife?'

"The wife, hanging over the banisters, heard this. She turned pale and gasped for air, while the girl, seemingly very much confused and distressed at her discovery, went on down the steps and into the street. It is impossible to say just what happened at that house. But one thing I do know—the next day Green promptly paid the \$17. And the girl didn't call at his office for it either. He came around and handed me the money himself, and he seemed to think he was getting off pretty easy at that."—The Sun.

A. F. MacLAREN

Cable Address, "DAIRYMAID"

HENRY WRIGHT



**A. F. MacLAREN & CO.**

Manufacturers of

**MacLaren's Imperial Cheese**

IMPORTERS AND EXPORTERS OF

**FOREIGN and DOMESTIC CHEESE.**

**Toronto and Stratford, = Canada.**

Sole Selling Agents for  
CURZON'S GUELPH ENGLISH STILTONS.



# YOUNG HYSONS

## New Season's Teas IN STORE.

All Grades. Write for Samples.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

### LARGE SHIPMENTS OF APPLES.

Week before last, there was an exceptional movement of fall apples from Montreal and Halifax. Over 65,000 barrels were shipped from these ports for British markets. About 10,000 barrels of Canadian apples were exported from other ports.

Though these figures do not come up to the record of some weeks two years ago, they show a much greater movement than was expected in any one week this year.

Returns from shipments throughout this season have varied greatly, good prices alternating with low figures from the commencement. On the average, however, exporters have realized a little better than usual.

There is no movement in winter apples as yet, except on speculation. It is considered that prices are likely to be good this year.

### CANADIAN BUTTER IN ENGLAND.

Quite a large amount of butter is held in cold store in Canada on English account, and will be coming forward now that the market has shown such firmness. There

has been a great increase in our imports this year already from the Dominion, and when they have done shipping for the season it will be found that Canadian creameries have become an appreciable factor in the sum total of our supplies.—Grocers' Journal.

### FIRMS COMMENCING BUSINESS.

Charles H. J. Marson is starting business as grocer in Montreal.

D. A. Larson is starting up as general merchant in Dymont, Ont.

R. Wallace is opening out as general merchant in Langenburg, Man.

E. C. Brochie, general merchant, is opening a branch in St. Elzear, Que.

Duncan McIntyre, jr., is opening out as general merchant at McIntyre's Lake, Man.

Hiram Haggarty, grocer, Summerstown, Ont., has opened a branch store at Lunenburg, Ont.

Graham Bros. are commencing business as bakers and confectioners in Owen Sound, Ont.

Thomas Logan has opened out as a grocer, flour and feed dealer, in Carberry, Man.

### A CORRECTION.

In our interview with Mr. C. E. Colson, published in last week's issue, a few errors were made, which, in justice to Mr. Colson, should be corrected. Mr. Colson came to Montreal in 1858 and took a position with the firm of Alex. Urquhart & Co., where he remained till 1862, when he retired and formed the firm of Converse, Colson & Lamb, which was dissolved about 1870. In 1876 Messrs. Urquhart retired, and handed over Crosse & Blackwell's agency to Mr. Colson, since which he has added the following agencies, viz: Epps's cocoa, Cox's gelatine, Eben. Robert's jellies, Slade's butter scotch, D. P. McDonald & Co. and A. G. Thompson & Co. Since 1870 Mr. Colson has been in business alone until last May when he took in his son as a partner, the firm now being C. E. Colson & Son. Mr. Colson and his father-in-law, the late Alex. Urquhart, have continuously represented Crosse & Blackwell for over sixty years.

John A. Grant, of Ottawa, has started in the grocery and provision business at 73 Bank street. The premises were formerly occupied by E. Hutching.

We sell lots of goods which are not "PURE GOLD" brand, yet we do not put a coupon in every package unless so branded. This coupon ought to help sell "PURE GOLD BRAND" for you.

1st prize—Free trip and expenses to Europe.

2nd prize—Free trip and expenses to British Columbia.

25 5-dollar consolation prizes.

# Pure Gold Baking Powder

bakes  
and  
takes

the Cake.

## A FORTUNE IN GOOD MANNERS.

**W**HY the doose do 'e 'old 'is 'ead down like that? " asked a Cockney sergeant-major angrily, when a worthy fellow-soldier wished to be reinstated in a position from which he had been dismissed. "Has 'e's been han hofficer, 'e hought to know 'ow to be've 'isself better. What huse 'ud 'e be has ha non-commissioned hofficer, hif 'e didn't dare look 'is men hin the face? Hif ha man wants to be ha soldier, Hi say, let 'm cock 's chin hup, switch 'is stick habout ha bit, han' give ha crack hover the 'ead to hanybody who comes foolin' round 'im, helse 'e might just has well be ha Methodist parson."

This English is somewhat rude, but it expresses pretty forcibly the fact that a good bearing is indispensable to success as a soldier. Mien and manner have much to do with our influence and reputation in any walk of life.

"Don't you wish you had the power?" asked the East Wind of the Zephyr. "Why, when I start they hail me by storm signals all along the coast. I can twist off a ship's mast as easily as you can waft thistle-down. With one sweep of my wing I strew the coast from Labrador to Cape Horn with shattered ship-timber. I can lift and have often lifted the Atlantic. I am the terror of all invalids, and to keep me from piercing to the very marrow of their bones, men cut down forests for their fires and explore the mines of continents for coal to feed their furnaces. Under my breath the nations crouch in sepulchres. Don't you wish you had my power?"

Zephyr made no reply, but floated from out the bowers of the sky, and all the rivers and lakes and seas, all the forests and fields, all the beasts and birds and men smiled at its coming. Gardens bloomed, orchards ripened, silver wheatfields turned to gold, fleecy clouds went sailing in the lofty heaven, the pinions of birds and the sails of vessels were gently wafted onward, and health and happiness were everywhere. The foliage and flowers and fruits and harvests, the warmth and sparkle and gladness and beauty and life were the only answer Zephyr gave to the insolent question of the proud but pitiless East Wind.

The story goes that Queen Victoria once expressed herself to her husband in rather a despotic tone, and Prince Albert, whose manly self-respect was smarting at her words, sought the seclusion of his own apartment, closing and locking the door. In about five minutes someone knocked.

"Who is it?" inquired the Prince.

"It is I. Open to the Queen of England?" haughtily responded Her Majesty. There was no reply. After a long interval

there came a gentle tapping and the low-spoken words: "It is I, Victoria, your wife." Is it necessary to add that the door was opened, or that the disagreement was at an end? It is said that civility is to a man what beauty is to a woman: It creates an instantaneous impression in his behalf.

The monk Basle, according to a quaint old legend, died while under the ban of excommunication by the Pope, and was sent, in charge of an angel, to find his proper place in the nether world. But his genial disposition, and his great conversational powers, won friends wherever he went. The fallen angels adopted his manner, and even the good angels went a long way to see him and live with him. He was removed to the lowest depths of Hades, but with the same result. His inborn politeness and kindness of heart were irresistible and he seemed to change the hell into a heaven. At length the angel returned with the monk, saying that no place could be found in which to punish him. He still remained the same Basle. So his sentence was revoked, and he was sent to Heaven and canonized as a saint.

"Bishop Fenelon is a delicious man," said Lord Peterborough; "I had to run away from him to prevent his making me a Christian."—Pushing to the Front.

## CONCENTRATED GRAPE VINEGAR.

It is now about a year since concentrated grape vinegar was introduced into Canada by W. H. Seyler & Co., and the success with which it has met is most gratifying to that firm. The demand is steadily increasing, orders now being received from all parts of the Dominion. Not only is it convenient and cheap to carry, on account of its concentrated character, but in has, in addition, its excellence to recommend it, and, before being introduced into this country, took three gold medals and received the order of the star and green ribbon of the Royal Academy of Science, Florence.

## THE MAN WHO PUSHES CEYLON TEA.

Mr. W. Mackenzie, the Tea Commissioner of the Ceylon Government, visited both Montreal and Toronto last week.

Mr. Mackenzie is as enthusiastic as ever over the merits and prospects for Ceylon tea, and the efforts he has made in pushing this tea in Canada and the United States are meeting with their reward, as the trade statistics amply prove.

Last week saw the largest output of "Salada" since that tea was put upon the market in June, 1892.

## HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T**HE Snow Drift Co. are to the front again this year with prime new season herbs for poultry and game dressing.

A full supply of fish, all kinds, is in store with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. are offering an extra line of sugar syrups in bbls. and half-bbls.

H. P. Eckardt & Co. have received a shipment of Labrador herring, in bbls. and half-bbls.

Pickling spices are a specialty with W. H. Gillard & Co., and their stock is complete with the choicest assortments.

Rutherford, Marshall & Co. desire to call the attention of their many shippers to their change of advertisement in this week's issue.

Another shipment of "Kiji" tea is expected by Lucas, Steele & Bristol this month, in bulk, and also 5-lb. and 1-lb. packets.

D. Gunn, Bros. & Co. state that they have caught up with their orders for "Maple Leaf" brand of lard, and will be prepared to execute further orders.

The Eby, Blain Co., Limited, have just passed into stock American syrup, pure sugar goods, in barrels and half-barrels, which they quote at close prices.

Lucas, Steele & Bristol have another large lot of new fish to hand, including Labrador and scaled herrings, boned and skinned codfish and choice quintals.

The Snow Drift Co. are showing new pancake timber. Their old reliable self-rising buckwheat flour is an indispensable breakfast number for these cold mornings.

T. A. Lytle & Co. have received many compliments upon their neat package for jams, jellies, etc., and a steady stream of orders from all over Canada is proof of the sincerity of the remarks.

Some handsome cards have recently been issued by the Colman mustard people, and the Toronto agent, R. S. McIndoe, will, either personally or through the wholesale trade, supply any retailer who desires a copy. The designs are new and strikingly handsome.

This week's tea arrivals with The Eby, Blain Co., Limited, comprise three lines of new season's Young Hyson, two new season's uncolored Japans, two Assams and a shipment of Orient, the perfect English breakfast tea, all showing the firm's well-known values.



## TRADE CHAT.

THE nineteen creameries which were run during the past summer, in Manitoba and the Northwest, under the auspices of the Dominion Department of Agriculture, have had a successful season. Their product was consumed in the Territories, British Columbia and Japan. Three of these creameries will run all winter, and one other part of the winter.

E. A. Nellis, grocer, Beachville, Ont., is endeavoring to sell out for \$1,500.

The new grocery store for H. Astley, grocer, Edmonton, N.W.T., is almost completed.

The Edwardsburg Starch Co., Limited, Cardinal, Ont., has increased its capital from \$200,000 to \$300,000.

There is an agitation in Carnarvon, Ont., for the establishment of a creamery in the neighborhood of that town.

The Walkerton Telescope states that, in the neighborhood of that town, the potato crop is the poorest grown for years.

Alderman Musgrave and John McInnes, of Halifax, are advocating the construction of floating elevators for Halifax harbor.

J. Biette & Co., have decided to remove from Chesley to Tara, Ont., where they will

manufacture cheese boxes, apple barrels, butter firkins, etc.

Bee colonies in the neighborhood of Brantford, Ont., have averaged 100 lb. of honey each—considerably more than the average.

The International Ice and Cold Storage Co., Vancouver, has installed a plant for hermetically sealing butter in tins for shipment to China and Japan.

Ed. Bourget, general merchant and fish dealer, E. P. Savage, general merchant, and T. C. Savage, general merchant and fish dealer and hotelkeeper, have retired from business in Cape Cove, Que. Daniel Ahern, general merchant, of the same place is dead.

At the annual meeting of the Lakefield, Ont., Butter Co., held recently, it was reported that 8,100 pounds of butter had been manufactured and sold at 18c. per lb. during last winter's operations. A dividend of 5 per cent. was declared on the company's stock. Operations will likely be resumed by Nov. 7.

It is generally understood that apples cannot be grown in the Rainy River district, but The Rat Portage News states that apples have been grown near Fort Francis, Ont., by R. J. R. Pither. The trees took eight

years to mature; then produced a variety somewhat similar to the snow apple but larger and firmer.

McMillan & Hamilton, wholesale grocers and provision merchants, Vancouver, are moving into larger and better premises at the corner of Alexander street and Columbia avenue.

## CATALOGUES, BOOKLETS, ETC.

VANCOUVER BOARD OF TRADE.

THE CANADIAN GROCER has received, from the Vancouver Board of Trade, a copy of the report of the annual meeting of that body. The report will be useful as a work of reference to all wishing information concerning the mining, lumbering, fishing and other industries of the great Province by the Pacific. In addition to the many useful tables, a map of British Columbia and the Klondyke country, showing the various routes to the latter district from British Columbia and other points, is printed in colors.

New figs—Eleme, Turkish and natural, and new Malaga and Sultana raisins, despite the higher prices of last season, are commencing to move out freely with The Eby Blain Co., Limited.

## Hudson's Dry Soap

Fine Powder in Handy Packets.

Will keep clothes a good colour.

Linen lasts longer when regularly washed with

## Hudson's

Soak your clothes with Hudson's and the dirt will slip out.

15 HALF-DOZEN  
CENTS. HANDY PACKETS

15  
CENTS.

To be had from all wholesale grocers.

R. S. HUDSON,

34 Chaboillez Sq., MONTREAL.



No  
Dissatisfaction  
when  
Hudson's  
Soap

is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

# Our Tea Business Is Doubling

It is not by chance, but by hard work and careful attention to the smallest details. We have made the name

## Ludella

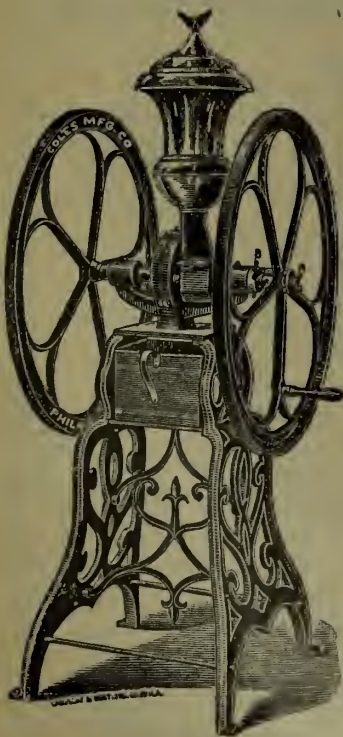
stand for all that is good in tea. The best quality for the lowest possible price. Create new trade and retain old, by handling **Ludella**.

LEAD PACKAGES.

25, 40, 50, and 60cts.

### H. P. ECKARDT & CO.

— TORONTO



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { **TODHUNTER, MITCHELL & CO., Toronto**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

## Coles Manufacturing Co.

PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

## THE MacLEAN PUBLISHING CO Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## WILL IT AFFECT CANADA'S FLOUR TRADE?

**A** CABLE of a few day's ago stated that at a congress of mill owners in Odessa, it was decided to petition the Government of Russia to allow export bounties on flour "similar to those granted in the United States, France and Germany."

The United States, it is almost unnecessary to say, does not give an export bounty on flour. France and Germany, however, do.

The primary object of the innovation is, no doubt, to secure for the Russian miller a share of the British flour trade, which, at present, he has not.

The proposition is not without interest to Canada. The bounty-fed flour of France already threatens to injure the flour trade of the Dominion with Great Britain, for the French millers are beginning to import hard wheat from the American continent to be ground into flour for export, retaining their own soft wheat for home consumption. And the prospect of another bounty-fed competitor is not encouraging.

The imports of flour into Great Britain during the calendar year 1897, according

to British trade returns, were 10,461,174 barrels, valued at \$46,718,326. Of this quantity, 857,186 barrels, valued at \$3,911,993, were from Canada. How material this increase is may be gathered from the following figures, gleaned from the Dominion trade returns during the past five fiscal years:

|           | Quantity<br>in barrels. | Value.    |
|-----------|-------------------------|-----------|
| 1893..... | 206,218                 | \$853,144 |
| 1894..... | 203,467                 | 812,338   |
| 1895..... | 111,588                 | 448,503   |
| 1896..... | 89,428                  | 347,685   |
| 1897..... | 248,441                 | 814,527   |

It is evident from the above table, that over \$3,000,000 worth of Canadian flour must have been taken by the Mother Country between the close of the fiscal year, June 30, 1897, and the end of the calendar year.

From a table recently published in The N.Y. Journal of Commerce, it is learned that the imports of Canadian flour into Great Britain from January 1 to August 31 were valued at \$899,100. The United States sent \$11,541,900 worth; Austro-Hungary, \$388,490; France, \$256,990; and Germany, \$69,790 worth. All told, \$13,392,376 worth were imported by Great Britain from January 1 to August 31, against \$12,103,465 for the same period in 1897.

In ordinary life it is well not to condemn a man until he is proved guilty, but in business it is well not to trust a man until he is proved to be honest.

## CALIFORNIA RAISINS DEARER.

**A**S it was anticipated it would do, the California Raisin Association, the new organization which controls 95 per cent. of the output, has advanced prices  $\frac{1}{2}$  c. per lb.

It was expected that the advance would be  $\frac{1}{4}$  of a cent per lb., but the minimum advance was only applied to the three-crown grade, the two and four-crown grades being marked up  $\frac{1}{2}$  a cent per lb.

Advices received in Toronto state that very few four-crown fruit will reach the Canadian market, on account of damage to the growing crop by rain. In fact, fear is expressed that none will reach here.

At the figures now ruling, three-crown loose muscatel raisins would cost something like  $7\frac{1}{4}$  c. per lb. to lay down on this market, while four-crown would cost about  $8\frac{1}{4}$  c. per lb.

## NOVA SCOTIA CRANBERRIES.

**T**HE first shipment of cranberries arrived on the Toronto market the other day. They were from Cape Cod, Massachusetts, which district has, for some time, held first place among cranberry-growing areas. Jersey cranberries have, for some time, also, been considered especially good berries.

While, in the past, cranberries have been produced in many parts of Canada, notably the French River district in Ontario, and in various parts of Nova Scotia, the Canadian product has never attained the reputation of the Cape Cod or Jersey berries.

There has been, during the past summer, a movement to increase the area in Nova Scotia devoted to the cultivation of this berry.

It is pointed out that one grower, Henry Shaw, Waterville, Kings county, N.S., produced, from two acres of bog, 185 barrels of cranberries. Of these, he sent 174 barrels to Montreal, where they sold for \$1,139, leaving Mr. Shaw, after expenses were paid, \$720, which is \$360 an acre. Mr. Shaw has now two acres in full bearing, four just coming into bearing, and four acres recently set out. He estimated that each acre should yield about 100 barrels.

As there are thousands of acres of bog similar to that upon which these results have been produced, it is argued that there are fortunes in the bogs of Nova Scotia.

That there is much truth in this deduction is, doubtlessly, correct, for fruit dealers in Toronto freely express the opinion that Nova Scotia cranberries are fully equal in quality to (though they have not yet the reputation of) the Cape Cod or Jersey berries. Yet there is not, in Canada, a market for unlimited quantities of this fruit.

During 1897, the value of cranberries imported into Canada amounted to \$19,718; in 1896, \$32,296; in 1895, \$9,979. Thus, the product of 100 acres of bog, such as Mr. Shaw's, would be about sufficient to make Canada independent of United States supplies. It is likely, however, that a market will be found in Great Britain or the United States for as many cranberries as Nova Scotia may produce for some time to come.

Low-priced articles, like low-priced men are often most unprofitable.

### CEYLON TEA SHIPMENTS.

**M**AIL ADVICES from Colombo, Ceylon, under date of September 6, show a gratifying increase in the exportation of tea this year up to that date, the total being 85,120,303 pounds, compared with 83,675,216 pounds the same period last year.

The exports were distributed among the following :

|                     | Quantity in pounds. |            |
|---------------------|---------------------|------------|
|                     | 1897.               | 1898.      |
| United Kingdom..... | 72,040,772          | 68,557,820 |
| Germany.....        | 189,503             | 249,474    |
| Russia.....         | 324,612             | 1,634,865  |
| Australia.....      | 9,011,120           | 10,579,973 |
| America.....        | 556,807             | 1,743,257  |
| Other ports.....    | 1,552,402           | 2,354,934  |
| Total pounds....    | 83,675,216          | 85,120,303 |

An item, reproduced from an exchange, recently appeared in the columns of THE CANADIAN GROCER, to the effect that the Russians preferred hand-made to machine-made tea. Whatever they may have done in the past, it is evident from the above table that Russia is becoming a lover of the machine-made tea of Ceylon. An increase of 1,310,258 pounds, or over 400 per cent., is astonishing.

The figures appertaining to the exports to America are also marked, showing, as they do, an increase of 1,186,430 pounds, an increase of nearly 216 per cent. But these figures do not show the total exports of Ceylon tea to the American continent. Canada, for instance, gets most of her supply of Ceylon tea from London.

The quantity of Ceylon tea exported from London to the North American continent from January 1 to the end of August was 1,459,046 pounds, of which 591,881 pounds went to the United States, and 866,165 pounds to Canada. The total quantity which came to Canada and the United States for the same period in 1897 was 1,391,083 pounds.

### A GOOD TRADE INDICATION.

Bank clearings in Canada continue to be of a satisfactory nature, the increase of September being 16.6 per cent. over August, and of the nine months 23 per cent., compared with the same period in 1897.

The total clearings for the nine months were \$1,014,245,062, compared with \$825,679,099 last year.

Montreal shows the largest increase, with 27.1 per cent. Then comes Toronto, with

24.5, Winnipeg with 23.7, and Hamilton with 6.7. \* Halifax and St. John show slight decreases of 1.1 and 1.6 per cent. respectively. Poor trade conditions, largely due to the late Spanish-American war, and to the over-stocking of the British lumber market, explain the decrease in the Maritime Provinces.

The returns of the clearing houses in the United States are not as favorable as those relating to the Canadian concerns. For September, the returns were 1.3 per cent. less than for August, compared with Canada's 16.6 per cent. increase. The returns for the nine months, while not, however, showing as large an increase as those appertaining to Canada, still show the substantial gain of 21.7 per cent.

### YUKON GOLD AND WOE.

**S**OME of those who are returning from the Klondyke are bringing back gold, but a great many are bringing back tales of woe.

But nothing has yet transpired which should lessen one's belief in the richness of that part of the Dominion.

The people who "strike it rich" in gold-fields are few, while those who fail are many. And it would be strange if the experience of the Klondyke goldfield was different from that in other famous goldfields of the world.

That there is gold, in enormous quantities, in the Yukon country is established by what the eye has seen and by what the reports of such men as Ogilvie record.

To get into a country within the Arctic circle, which is penetrated by neither railroads nor wagon roads, is no easy task, and to those used to riding in street cars, if they had to travel a mile, or had never endured hardship, the way has, no doubt, proved sufficiently discouraging to cause many of them to damn the country, gold and all, before they had really tested it as to its yellow-metal producing qualities.

Men who face dangers, seen and unseen, and endure hardships severe, in traversing many hundreds of miles of unsettled and uninviting country, in search of gold, certainly deserve to secure the desideratum, but, because the blanks are many, it does not follow that the value of the prizes has been exaggerated.

### A TEA DUTY MYSTERY.

**M**INDS of tea men in the United States are much exercised these days in regard to the duty on tea.

The war is over, and there are a great many who are of opinion that the time is also over when it is necessary for the continuance of the duty of 10c. per lb.

But there is no knowing what the mind of the members of Congress is in the matter. And the consequence is a hesitancy on the part of importers and dealers of all kinds to do business.

If the circumstances were untrammelled by political influences, the future would, doubtless, be less uncertain than it now is. It is true, the war is over, but the bill of expenses is not, by any means. As long as that is so, there will be necessity for the war tax, and also the necessity for tea bearing its share of that tax.

But the ways of the politicians in the United States, as in Canada, are past finding out. Their actions will largely be determined by the results such actions will have upon their political welfare. And, until what will pay them best is determined, the future of the duty on tea will continue to be a mystery.

What the action of Congress may be is not without interest to Canada, for the continuance or discontinuance of the duty, would exert more or less influence upon the tea market in this country.

A well-dressed window, like a well-dressed girl, always commands attention.

### ARE THEY SELECTED RAISINS ?

It is charged that a good many Valencia raisins have been bought and shipped to Canada branded as finest selected which are said to be in reality only similar to fine off-stalk, as put up under the best brands.

This is not likely to be conducive to the best interests of the Canadian trade, for THE CANADIAN GROCER has been assured that some at least of the first-class shipping-houses in Spain have instructed their agents here to report as to how this fruit is received by buyers in Canada, as they (the shippers) claim it is useless for them to maintain, in the face of this competition, the high standard of selected raisins they have hitherto done, if a lower and inferior grade answers the purpose just as well.



## AS USUAL, COULD NOT GIVE THE INFORMATION.

THE CANADIAN GROCER has frequently urged the appointment of a successful Canadian business man to look after our commercial interests in Great Britain. Canadians who have had dealings with the Government offices in London know that the High Commissioner's staff are grossly ignorant of Canada and things Canadian. They have no knowledge of the extent and resources of the country and cannot give intelligent answers to inquiries.

The following, from the manager of the MacLean Publishing Co.'s London, Eng., office, shows the work that could be done by a shrewd business man who knew the country :

I have been doing quite a bit of work lately with people seeking information about Canada. A gentleman from Dunstable, a ribbon manufacturer with a good knowledge of the straw and felt hat industry, has been thinking of going to Canada to start a factory. A few days ago he came up to London and went to our Government offices to see what the chances of success were, but found out that they could not tell him half what he wanted to know. He saw THE DRV GOODS REVIEW there, and came down to see if we could give him any information. I answered what questions I could, and suggested that he had better take a trip over himself. He came in again a few days later, and it then occurred to me that Mr. S. F. McKinnon, whom I had seen on the street a few days before, might be able to help him in his inquiries, so I went to his office in Milk street, explained the situation and enlisted his interest. He was very kind to Mr. Ware, and, though he was very chary in what he said, he did not discourage the scheme. This serves again to show the need of a business man over here, acting in Canada's interests. There was a funny look on Mr. McKinnon's face when he asked Mr. Ware how much he found out at the Government offices. This gentleman will likely start for Canada next month.

Canada's paid representatives were not able to give an investor the information he wanted. If two Canadians had not intervened, it is possible that the gentleman in question would have turned his attention to some more enterprising colony, and the benefits of his energy and capital would have been lost to this country.

## COMADRA AND ELEME FIGS.

QUITE a little excitement has developed in regard to Comadra tap figs. The crop of Comadra figs, it is alleged, is 50 per cent. short, owing to damage by rain.

At any rate, whether the crop is long or short, stocks in first hands in the primary market are exhausted, and the market has a decidedly bullish feeling as a result.

During the past week several cables have been sent out from Toronto, with a view to buying, but they failed of their purpose.

As a result of the strength of the market,

wholesalers in Toronto have advanced their quotations on tapnet figs, their figures now being  $4\frac{1}{2}$  to 5c. per lb.

It is said that the United States has bought large quantities of Comadra figs this season, and this has naturally helped to strengthen the market.

Natural figs are also firmer, wholesalers now asking  $7\frac{1}{2}$ c. per lb.

There is no sign of any decline in the price of Eleme figs. Advices received in Toronto this week from Smyrna state that equivalent to 120 to 130s. f.o.b. is being paid for finest Elemes, 90 to 100s. for choice, and 65 to 70s. for any figs of average quality, while the lowest naturals are selling at 18 to 26s. f.o.b.

The advices asserted that it was expected that by the middle or end of October all the crop of Eleme figs would be exported.

The untruthful advertisement deceives the merchant as well as the people.

## MOLASSES ADVANCING.

HOLDERS of Barbadoes molasses, who have carried their goods until now, stand a good chance of making a handsome profit on their property, for the market certainly has an advancing tendency.

For instance, on Monday last, a round lot sold at 29c., which is an advance of over 1c. on what was bid for the same goods a fortnight ago. Now, holders contend that their property is worth even more than the figure named, and have refused to accept it in some instances.

Stocks in first hands were probably never as low as they are at present, at this particular time of the year, just when the fall consumptive demand is beginning to be felt in earnest. In a word, all the conditions favor a material rise in values, and it will surprise many people if it does not come.

Advices from the Islands state that the weather is extremely hot, and that some heavy rains have fallen in the country districts.

With regard to the damage done the cane crops, by the recent hurricane, it is too early yet to form any reliable estimate, but the general opinion is that the loss will be about 10 per cent.

Passiveness may do for the slave, but not for the salesman.

## THE COHOE PACK.

ADVICES from the Coast make it clear that the pack of coho salmon is light.

The run on the Fraser river is particularly poor, one cannery there having less than 1,000 cases.

Canneries at other points in British Columbia appear to have done a little better, although two of the largest canneries in the Province have only about 7,000 to 8,000 cases between them, one having 2,000 and the other 5,000 to 6,000.

A telegram received in Toronto on Friday stated that the run of cohoes on the Fraser was still poor. Other advices stated that the fishermen were still being paid 20c. per fish, but even at this figure they could not make wages, so light was the catch.

A week ago, some of the packers were still willing to accept orders at \$3.75 f.o.b. the Coast, but they have since telegraphed their agents to take nothing less than \$4 per case.

## DROPS FROM THE EDITOR'S PEN.

A N idea has no value as long as it is locked up in your cranium. It only has value when its utility has been tested by practical experience in business.

The best of goods are usually slow with slow merchants.

Most men can make money, but few men can keep it.

Running down your neighbor's business does not build up your own.

Every time a moment is wasted a cog in the wheel of time is slipped.

If you cannot earn a dollar squarely do not try to do it by a round-about way.

It seems surprising that grocers should fight over the price of such a sweet thing as sugar.

The yellow fever in the South threatens to give the "blues" to trade in that part of the world.

You have to hammer away at a dead beat hard and long if you are to put enough life into him to make him pay his debts.

If a merchant does not know the market how can he succeed? And if he does not read a trade paper how can he know?

# The Dominion Government's Last Requisition

for tea called for

# "SALADA"

## CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2.75 per doz  
Apollinaris bottles, splits..... 1.00 per doz  
Order through wholesale Druggist or Grocer.

**E. FIELDING, Agent**  
34 Yonge St., TORONTO

## THE BEST VALUE in the market to-day is our smoked SHOULDER HAMS and BACKS

Special prices for barrel lots.  
Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

**D. GUNN, BROTHERS & CO.**  
Pork Packers  
TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK  
:: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO. 13 St. John St. Montreal**  
General Agents for the Dominion

## Ivory Bar

IS PUT UP IN

1-lb. bars, } 60 bars in box.  
2 6-16-lb. bars. }  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.



YOUR customers will be asking you for a stove polish. Have you a good one? Are you satisfied with your profit on it? If not, try Silverine. 900 gross sold last month. Somebody is buying it. Why not you? See our quotations in GROCER.

**Silverine Co., Montreal.**

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

**Kerr Vegetable Evaporating Co.**

Limited

KENTVILLE, NOVA SCOTIA

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Oct. 20, 1898.

### GROCERIES.

THE wholesale grocery trade this week does not present any new or striking features. Shipments of foreign dried fruits, such as raisins and currants, are being taken into store in large quantities, and shipped out again to retail customers. In canned corn, the tone of the market is strong, with values held rather higher. Tomatoes and peas are steady and unchanged. There is no change in regard to canned salmon, the situation still being strong. The demand for canned goods is light. Wholesalers report a good business in teas, particularly in Indians, Ceylons and Young Hysons. Coffees are quiet.

### CANNED GOODS.

Advices from the Coast, both telegraphic and mail, still report a light run of coho salmon, and the few packers who at the close of last week were willing to accept \$3.75 f.o.b. the Coast, are now refusing to accept less than \$4. Two of the largest packers have only put up about 8,000 cases between them, while we hear of other large canners who have less than 1,000 cases. Very little business is being done at the moment. At least one house is quoting Lowe Inlet sockeye salmon at \$1.25 per doz., but \$1.30 to \$1.35 is asked by most houses. Fraser river fish is still quoted at \$1.40 to \$1.50 in tall tins. Cahoes run from \$1.15 to \$1.20.

There are enquiries for canned corn, and, while sales are reported between packers and wholesalers at 85c., yet, as a rule, buyers complain that they cannot get supplies. Wholesalers are, this week, quoting 85 to 90c. There is a feeling, however, in the trade that the price of corn is being unduly appreciated. No new information is forthcoming in regard to the pack of tomatoes, and there is a decided willing-to-wait feeling before doing new business. Prices continue steady, however. Gallon apples are beginning to come upon the market, and wholesalers are booking orders at \$2 to \$2.25. Not many peaches are going out; \$1.60 to \$1.65 is the ruling quotation for 2's and \$2.40 to \$2.75 for 3's.

### COFFEES.

The market is still without much interest. Deliveries of Rio coffee in the primary market are light, but business is dull and prices are given to fluctuating.

### SYRUPS AND MOLASSES.

Wholesalers are experiencing a little demand for syrups. A few bright syrups are being offered by one refinery, but no transactions are reported. Molasses is scarce and firm. A New Orleans molasses in 3-lb. tins, to sell to retailers at \$3.60 per case of two dozen, is being put upon the market.

### SUGARS.

For this time of the year, a fair trade is being done, but a fair trade just now does not, of course, mean a large one. Prices in Canada are unchanged at last week's decline.

In New York, there was a fractional decline in raw sugars last week, and certain grades of soft sugars can be shaded. As the Doscher, another independent refinery, opens in November, the fight between the independent refineries and the Trust promises to have renewed interest. Early

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

cables this week noted a decline of  $\frac{3}{4}$ d. in beet sugar in Europe, with cane quiet and steady.

### RICE.

The foreign market has recovered a little from the decline of a month ago. Locally, there is a little business being done for import.

### NUTS.

Latest cable quotations are to the effect that Grenoble walnuts will cost even more than at first estimated. According to present information, they will now cost  $12\frac{1}{2}$ c. laid down here.

### TEAS.

Wholesalers report a fairly active trade in all teas, particularly in Indians, Ceylons and Young Hysons.

Brokers report a good demand for China green teas, but there are few transactions, simply because the teas cannot be obtained. A few China black teas are offering, but we hear of no transactions.

The Japan tea market is still steady for high and medium grades, and a little business is being done. Low-grade Japans are practically unsalable owing to the inferior quality of the leaf, reference to which was made in former issues. Advices from Japan

state that the shippers there are trying to fill orders for the Canadian market.

A little more enquiry is being experienced for Ceylon tea for importation. Prices are firm. Mail advices from London, under date of Oct. 7, stated that no material change had taken place in the market for Indian teas, although here and there a slight weakness was apparent. In regard to Ceylon teas, the report said that offerings were somewhat smaller, and the market for all grades strong. The deliveries of Indian tea in London increased over 1,000,000 pounds compared with the same month last year, and 5,000,000 pounds from the commencement of the season. At the same time, however, the stock of this tea in London had for the first time fallen below the corresponding period of 1897. The average price of both Indian and Ceylon tea at the auction in London, during September, was one farthing higher than during the same period a year ago.

### SPICES.

Pepper is still holding firm, with the prospect of higher prices, according to latest advices from the primary markets. The same applies to cloves. Ginger is slow, but prices are stiffening a little.

### FOREIGN DRIED FRUITS.

CURRANTS—The advance in the primary market noted last week has somewhat checked business for importation. At the same time, however, some good sales have been made. A cable received in Toronto on Friday from Patras reported the market strong at the advance.

VALENCIA RAISINS—There is a difference in quotations, in Toronto, on Valencia raisins, which is claimed to be due to a difference in the quality of the fruit offered. Most wholesale houses agree on  $4\frac{3}{4}$ c. for offstalk, but, for other grades, the range is as follows; Fine offstalk,  $4\frac{3}{4}$  to  $5\frac{1}{2}$ c.; selected,  $5\frac{3}{4}$  to 6c.; layers,  $5\frac{3}{4}$  to 7. Valencia raisins, of well-known brands, are cabled firm, but the rate of exchange is favorable for exportation.

MALAGA RAISINS—The bulk shipment for this market was effected the latter part of last week according to the cables. The Bellona is the steamer, and she is due to arrive in about three weeks.

CALIFORNIA RAISINS—Telegraphic advices from the Coast announce an all round advance of  $\frac{1}{2}$ c. per lb. in the price of California loose muscatel raisins. The Association has, however, given shippers a special dispensation to allow them to sell to the

# SURPRISE SOAP

## BRANCHES—

MONTREAL: Board of Trade Building.  
 TORONTO: Henry Wright & Co, 51 Colborne St.  
 WINNIPEG: E. W. Ashley.  
 VICTORIA: La Patourel & Co

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

Canadian trade, for a few days at the old prices.

PRUNES—The market in Trieste has advanced 9d. per cwt. This advance has had the effect of putting a stop to import orders for the time being. Wholesalers are quoting California prunes as follows: 40's, 11c. per lb.; 60's, 8c.; 90's, 6½c.

FIGS—Quite a demand has sprung up for Comadra tap figs, and the market is stronger, with quotations higher. The fig market generally is strong. Wholesalers are quoting Eleme figs as follows: 10-lb. boxes, 5-rowed, 19c. per lb.; do., 4-rowed, 25c. per lb.; 19-oz. boxes, 25c. each. Some inferior quality Turkish figs in 25-lb. boxes can be had at 12c. per lb. Natural figs are quoted at 7½c. per lb. The idea for Comadra taps is 4½ to 5c. per lb. It is doubtful whether there will be any Eleme figs on this market by Christmas.

SULTANA RAISINS—The demand is light indeed, and the price almost prohibitive. We quote: No. 1 grade, 11c. per lb.; No. 2, 12½c.; No. 3, 15c.

## GREEN FRUITS.

The receipt of and demand for all native fruits, except apples, has so decreased that the Yonge street fruit market has been closed up for the season. A few barrels of winter apples are now coming in, and the price of good stock has advanced 50c. this week. A considerable quantity of common stock is still offering, keeping the price for the poorest stock unchanged at \$1. Sweet potatoes have declined another 25c. this

week. Malaga lemons have declined \$1 per chest. They are in fair demand, as are also Verdillas, at unchanged prices. Some Jamaica oranges have arrived. They are worth \$7.50 to \$8 per bbl. The demand is quiet. The demand for bananas is improving, but is not exceptionally brisk yet.

## BUTTER AND CHEESE.

BUTTER—Good dairy butter is in active demand. Tubs, prints and large rolls of first quality are all wanted. Creamery is not in much demand, but prices are steady at unchanged figures. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

CHEESE—The feeling at country board sales continues easy, few bids reaching above 8¾c. The jobbing price is 8½ to 9c. for early makes, and 9¼ to 9¾c. for September makes.

## COUNTRY PRODUCE.

EGGS—The feeling is decidedly strong. An advance of 1c. is noted for farmers' lots, and ½ to 1c. for cases. We quote at country points, 13½ to 14½c. for cases, and 16 to 17c. for farmers' lots.

POTATOES—The market shows a weakening tendency, and a decline of 8 to 10c. is noted. Car lots are worth from 52 to 57c., and small lots on the local market 55 to 60c.

POULTRY—The demand has opened up nicely, and, as geese, ducks and fowl are arriving freely, a fair business is being done. Turkeys are not offering so freely,

but are in good demand. Wild ducks are coming in, and are selling well at prices ranging from 20 to 25c. for teals and widgeons to 60 to 75c. for black duck and for mallards.

HONEY—The situation is much the same as reported last week. The feeling is steady, with prices unchanged at 6½ to 7½c. for clear extracted honey, according to color and the size package. Clover comb is firm at \$1.25 to \$1.50.

DRIED AND EVAPORATED APPLES — There is a quiet jobbing business being done in evaporated at 8 to 8½c., but no large transactions are reported. Car lots are worth about 7c. f.o.b. at country points. Not many dried apples are offering. They are selling at 4½ to 5c. in a jobbing way.

BEANS—Business keeps good, with prices steady at \$1 to \$1.10 for hand-picked, and 90c. for common stock.

VEGETABLES — Cucumbers and butter beans are done. Hubbard squashes are on sale. Cauliflower has advanced 25c. per doz.; vegetable marrow, 50c.; butter squash, 75c. to \$1; pumpkins, 15 to 25c. Celery has also advanced 10 to 15c.; but the stuff now arriving is of such quality to counter-balance the advance in figures. Lettuce and winter radish are 5 to 15c. cheaper this week. We quote as follows: Cauliflower, \$1 to \$1.25 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, new, per doz; 50 to 75c.; parsley, 15 to 20c. doz.

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



# McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons,**  
OWEN SOUND

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

## THE MANITOBA PRODUCE AND COMMISSION COY.

WINNIPEG, MAN.

Wholesale Dealers

## PROVISIONS OF ALL KINDS

Consignments Solicited.

## SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

HAMS  
BACON

LARD

SHORT CUT PORK  
MESS PORK

The **Wm. Ryan Co. Limited**  
TORONTO

bunches; beets, 10c. per peck; carrots, 15c. per peck; onions, Danvers, 75c. to 90c. per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, \$1 to \$1.25; butter squash, \$1.50 to \$2; pumpkins, 65c. to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 60c.; egg plant, 75 to \$1 per basket.

### PROVISIONS.

Stocks of all goods are light, and as usual under such circumstances, prices are firm throughout. Packers have begun operations for the winter, but, owing to the unfavorable weather, receipts of hogs so far have been light.

### FISH.

Whitefish are scarce, causing an advance of 1½c. Ciscoes are also scarce, but are unchanged in price. Perch have declined ½c. Oysters and fresh fish generally are in good demand. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 8c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—As anticipated, in these columns, the price of wheat reported two weeks ago was rock-bottom, and advances, aggregating 4c., have been noted since that date.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

## J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.

### CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**RUTHERFORD, MARSHALL & CO.**

68 Front Street East, Toronto.

# Clemes Bros.

**FRUITS** of all kinds.

## Portugal Tapnet Figs

4cts., will be higher.

## Full car California Prunes

"Santa Cruz" Brand

50/60 25-lb. box, 70/80 25-lb., 90/100 25-lb.  
50-lb.

PRICE RIGHT.

QUALITY A 1.

On cars outside, 67c. is the ruling price for both white and red. On the street market an advance of 3c. has taken place, during the past week, for white, and 5c. for red. Goose wheat, which is in great demand for export to Southern Europe, has advanced 7c., and is now equal in value to either red or white. Rye has advanced 5c., and oats 1 to 2c. We quote as follows: Wheat, white, 70c.; red, 70c.; goose, 70c.; peas, 57c.; oats, new, 29c.; barley, 47c.; rye, 50c. Old Manitoba No. 1 hard wheat has advanced 2c., now being quoted at 82c., Toronto freights.

**FLOUR**—An all-round advance of 10c. is noted this week. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4; Ontario patents, \$4 to \$4.10; straight roller, \$3.25 to \$3.35, Toronto freights.

**BREAKFAST FOODS**—Trade is brisk. No change in prices is noted, but an advance is anticipated in standard oatmeal, rolled oats and rolled wheat, in sympathy with the recent advance in wheat and oats. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

#### HIDES, SKINS AND WOOL.

**HIDES**—The market is well cleaned up and there is a good demand, with prices firm. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins continue to manifest a decided firmness. An advance of 5 to 10c. brings the price up to 70 to 75c.

**WOOL**—Market is quiet. Prices are steady at 15c. for fleece, and 10c. for unwashed.

#### SEEDS.

The export demand keeps steady at a basis of \$2.75 to \$4.50 in a jobbing way in Toronto, but local competition is so keen that frequently better prices are paid for choice lots. Red clover is beginning to offer more freely. For last year's stock \$3 to \$3.50 is paid. This year's crop is worth \$3.50 to \$3.75, with slightly more for exceptionally fancy stock. There is still no movement in timothy.

#### SALT.

Prices are unchanged. Business is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Malaga lemons are \$1 cheaper.  
Sweet potatoes have declined 25c.  
Bosnia prunes are 9d. per cwt. dearer.

Sarnia water white coal oil has declined ½c.

Shearlings and lambskins have advanced 5 to 10c.

Manitoba and Ontario flours have both advanced 10c.

Paraffine candles have been advanced 1c. per lb. in price.

Eggs have advanced 1c., and are likely to advance further.

Whitefish is scarce, and has advanced 1½c. Perch has declined ½c.

D. Gunn, Bros. & Co. state that the outlook for fall trade in provisions, etc., was never more encouraging than at present.

Grenoble walnuts will cost more than at first estimated. According to the cable they will now cost equal to 12½c. per lb. laid down.

Rutherford, Marshall & Co. report a good demand for poultry, and also for large roll dairy butter. They state that holders of dairy tub butter should ship at once.

Mr. J. H. Higginson has been appointed agent in Toronto for Silverine Mfg. Co., where he will carry a full line of their goods. His office is on Adelaide street.

The Griffin & Skelly Co. advise their Toronto agents that California raisins are ½c. per lb. dearer in the primary market, although the association has allowed shippers to quote the Canadian market the old figures for a few days.

There should be no scarcity of pumpkin pies in Toronto for some time. The Dawson Commission Co., Ltd., Toronto, have received a carload of pumpkins from Lynden, Ont. The shipment, which included over 2,000 plants, comprise all sizes, from some not much larger than a cocoanut to some that would not go into an ordinary barrel. This is the first car lot of pumpkins to arrive in Toronto.

### QUEBEC MARKETS.

MONTREAL, Oct. 20, 1898.

#### GROCERIES.

**T**HE grocery market has not, as a whole, furnished any great change during the week, but, in certain departments, more activity is noticeable. This is the case in tea, and staple lines of canned vegetables, which have furnished more business, while values are firm. Sugar has, on the other hand, ruled quiet since the decline in price. Dried fruits are unsettled, as to values, and there are no other special facts to mention.

#### SUGAR.

There has been no further change in sugar since last report and business continues quiet on the whole. There has not been any great change in the raw article,

both beet and cane ruling very much the same as they were last week. Private cables from London quoted beet dull at 9s. 8¼d. for October and November. The situation of the New York market is unchanged also, values there being very unsettled, owing to the fight between the "Trust" and the Arbuckles. Locally, trading is light, as traders have ample supplies on hand for the time being, and little activity is, therefore, expected. Prices remain as they were quoted a week ago.

#### SYRUPS.

The syrup market remains without change, and prices are nominal, as the refiners are out of stock, and there is nothing to make a market on.

#### MOLASSES.

The molasses market rules very strong, and stocks in first hands at present are probably the smallest for years past, and it is claimed that those in second hands are also comparatively small, as compared with former seasons. Demand from the country has improved considerably within the past week, and a more active distributive business is doing, and, as it increases, an advance in prices is predicted. In a jobbing way, values are firmly held at 31c. for small lots, and it is doubtful if a car lot could be had for 30c.

#### DRIED FRUIT.

The Escalona, which arrived last week, had only 2,000 boxes of Valencia raisins on consignment, so that buyers who held off, expecting large offers of stock, were disappointed. The market is still an unsatisfactory one, owing to the fact low offers have been made by some agents in Ontario. Cables from Denia on the other hand quote the market very firm.

California raisins are firmly held on the Coast, and the same is the case here.

Prunes remain as last reported, the only business, so far, done of any importance being in California and French. New crop of the former are now on the market, and some French, also ex Escalona.

Figs are without new feature, there being no new arrivals since those reported some time ago. Values are firm.

#### NUTS.

Arrivals of nearly all nuts, it appears, will be rather late this fall, and in most lines firmness is the rule, particularly walnuts and almonds, the latter costing fully ½ to 1c. more now than they did some time ago.

#### CANNED GOODS.

There has been no change in the situation of the canned goods market. Enquiry for all lines of vegetables is good, while offerings are exceedingly light, and prices in consequence are very firmly held. Tomatoes sold firm at 90c., and corn at the same



money, while peas have brought 80c. Canned salmon continue strong for spot goods, prices ruling at \$5.25 to \$5.50 per case for choice brands.

#### RICE.

There has been no change in the rice market. Demand is slow, but prices are steadily held.

#### TEA.

Tea has displayed more activity and a better feeling, though the volume of business has not as yet been enlarged very materially. Buyers show more disposition to pay the prices asked, and the indications point to a brisk trade in this staple in the near future. Some sales of Japans are reported at 17 to 20c. and Gunpowders at 16c. A private cable received here from Yokohama reports the market active and strong, with little desirable grades now left, and advises buyers to cover wants.

#### GREEN FRUIT.

There has been little or no change in the green fruit market since last report. Apples are now coming in with more freedom, but general demand is light, though values show no change. Lemons are scarce and in good demand at unchanged prices, while apples and all other fruits are exceedingly light for the fall season, and values correspondingly firm.

#### FISH, ETC.

Although the weather has not been altogether favorable for handling fish, yet there has been a decided improvement in the demand during the past week from both local and country, consequently the market is more active, and considerable business is reported in a small way. The arrivals of most lines have been larger, but, as the demand has been sufficient to absorb all offerings, the undertone to the market is steady, and prices show no material change. We quote: No. 1 Labrador herrings, \$4 60 to \$5 per bbl.; No. 1 N.S. do., \$4.50; N.B. in half-bbls., \$2.25; No. 1 B.C. salmon, to arrive, \$13 per bbl.; No. 2 Labrador, \$14; No. 3 mackerel, \$11 to \$12, and No. 1 green cod, \$4.

The demand for preserved fish continues good, and the market is kept well cleaned up of stock. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 100 lb.; boneless fish, 3½c.

Supplies of fresh fish have been just about equal to the demand, and prices are steady. Haddock are selling at 3½ to 4c. per lb.; Manitoba dore, whitefish and trout, 6½c., and B.C. salmon, 13 to 14c.

Smoked fish continue to move freely, receipts being well cleaned up daily. We quote as follows: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

The demand for shell oysters continues slow, on account of the mild weather; but, as receipts have fallen off some, prices rule about steady. We quote: Hand-picked malpeques, \$4.50; fair to good, \$3.50; Buctouche, \$5.

#### PROVISIONS.

There was no change in the local provision market. The demand for most lines is fair for the season, and a moderately active trade is doing. We quote: Canadian pork, in barrels, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

#### COUNTRY PRODUCE.

EGGS—Owing to the continued light receipts of new laid eggs, the undertone of the market for such has ruled stronger and prices are marked up another ½c. per doz., and the prospects are they will go still higher in the near future. The demand at present is principally for new laid, and buyers in many cases find it difficult to fill their wants. The market for other grades is also firmer, but no change in prices has taken place. We quote: Strictly new laid, 18½ to 19c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P.E.I., 12 to 13c., and culls, 9c. per doz.

BEANS — The demand for beans in small lots was fair, and prices ruled steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—Business in honey is exceedingly quiet, as buyers generally have laid in supplies. We quote as follows: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—There is little or nothing doing in maple product. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

#### FLOUR, GRAIN, ETC.

The grain market was rather quiet to-day, but the undertone was firm, and the recent advance in prices fully maintained. There was a fair enquiry for peas and oats, but the offerings of such were small, consequently the volume of business was light. Peas were firmly held at 63c. and oats at 29c.

afloat. In Manitoba and Ontario wheat business was quiet.

There was no change in the flour market. The demand continues good for Manitoba grades, and a large volume of business was done, including sales of 1,200 sacks on local account. We quote: Winter wheat patents, \$3.35 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.50 to \$4.70; strong bakers', best, \$4.20 to \$4.40.

A fairly active trade was done in feed, and, as the offerings continue light, prices are firmly held. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

There was a steady demand for rolled oats, and, as supplies are not large, prices rule steady at \$3.50 per barrel and at \$1.70 per bag.

The receipts of hay have only been fair of late, for which the demand is ample, and the market is kept well cleaned up, consequently a better feeling prevails, but prices show no advance as yet. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

#### CHEESE AND BUTTER.

Cheese continues easy, late made goods leaving first hands this week at a decline of ¼c. from the price realized last. This was the result of the dealings, where 3,000 boxes of Quebec cheese, the make of the first half of October, sold at a range of 8⅜ to 8½c. Between traders there were some transactions at 8⅝c., and that price is now the ruling for finest eastern Septembers. Western cheese continues nominal, in the absence of transactions, but if a holder wanted to realize on these at present, all he could obtain is 9c. We quote as follows: Finest western Septembers, 9c.; finest western Augusts, 8¾c.; finest eastern Septembers, 8⅝c.; finest eastern Augusts, 8⅜c.; Liverpool cables, 42s. 6d.

Butter ruled much the same as reported on Saturday, and demand continues rather indifferent in its character. In the Townships, however, reports again state that fuller prices have been paid than are obtainable on spot. We quote: Extra finest creamery, boxes, 18⅞ to 19c.; extra finest creamery, tubs, 18½ to 18¾c.; ordinary finest creamery, boxes, 18¼ to 18⅜c.; ordinary finest creamery, tubs, 18⅝c.; western dairy, tubs, 15c.

Mr. J. H. Moore, representing Boeckh, Bros. & Co., Toronto, sailed on Saturday from Montreal for Great Britain for the purpose of introducing the adjustable show and display tables.

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Oct. 18, 1898.

**B**USINESS during the week has been good, and, though payments have been slow, there have been but very few bad debts, and dealers are well satisfied with the prospects for fall business. Markets are firmly held, and nearly all lines show good margins. The fall number of THE GROCER is to hand, and the trade speaks very highly of it from every standpoint. In fact, it is generally considered the finest number of a trade paper ever received here. The attractiveness of the advertisements is particularly commented on, and advertisers should feel every satisfaction, as there is no doubt each "ad." is seen and read. Our people are much pleased at the bright outlook for winter export business via St. John. With the largely increased facilities and the knowledge that many more steamers than ever before are booked to come here, the people feel that they are being repaid for the large amount of money they have spent in providing facilities.

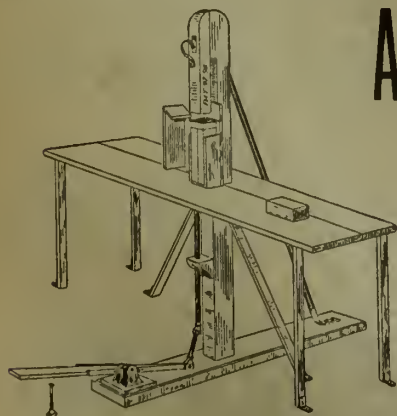
**OIL**—There is little of interest. Prices hold as quoted last week. There are large shipments of burning oil being made at the low prices quoted. In cod oil the feeling is rather easier. Arrivals have been more free, and there is but a limited demand.

**SALT**—The sale has been somewhat curtailed, because of the very light catch of herring, but, with better reports from the fishing grounds, increased activity is looked for. In Liverpool coarse there is quite a stock on hand, and in factory filled there is ample for all needs. In this latter, from the fact that the regular dairy interests now use the Canadian almost altogether, the sale is much less than formerly. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—The fact that some packers offered to fill their orders for tomatoes where they had before said they would fill but 60 per cent., led to the opinion that on this line the market was easier, but this does not prove that this line is easier, and, from the best information, the firm feeling is fully maintained. Corn is firmer, and peas also show advanced figures. The stock is not moving as freely as is usual at this season, as retailers think prices high, and holders are not inclined to shade

figures. Salmon is firm, and dealers regret they missed the chance of buying earlier in the season. Stocks are light, with quite a range in quality. The bringing of the cheaper grades into the market hurts the trade. Peaches are high. This fruit has the best demand here of any. In gallon apples, the price is also higher. Packers have shown quite a range in quoting this line. Salmon are still too high to be an active line. In sardines, haddies and other locally-packed fish, there is a large sale.

**GREEN FRUITS**—Apples now have the chief attention. Prices, at least for local consumption, seem rather easier. Schooners from Nova Scotia bring apples and act as warehouses, selling their cargoes direct to the retail trade and the consumer, which takes this business largely away from the fruit and commission men. A leading wholesale fruit dealer said to THE GROCER there was no money in handling any local stuff. In oranges and lemons the season is too early. Prices are quite high, with but fair demand. Canadian grapes have sold low during the week, but the season is about over. Tokays are freely received, and have the demand for best trade. In Malagas, little is being done. In cranberries, the local berry looks well, but it is not equal to the Cape Cod in appearance. The crop is a short one. The Cape Cod



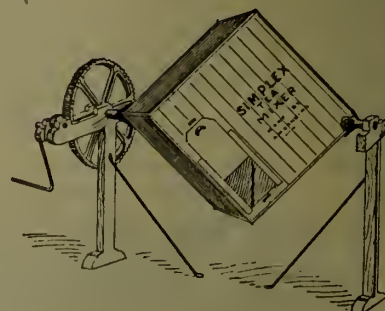
## Armada Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,  
Wholesale Grocers, Brantford, Ont.

"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

Write . . .

**A. H. CANNING & CO.,**  
FOR PRICES  
TORONTO, ONT.





The Following Brands  
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.  
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**B**IRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to.

All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE  
**Select Back**

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

Fancy Jersey Sweet Potatoes  
Canadian Chestnuts  
New Eleme and Tap Figs

WRITE for PRICES.

**Tartan  
Tea**

**BALFOUR & CO.**

ROYAL STUART  
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The appearance of these goods will make the first sale. The quality will bring the repeat orders. Get full information from

Wholesale Agents **Hamilton**

**B**

UY CLARK'S PORK AND  
EANS WITH TOMATO SAUCE AND  
E SURE OF THE  
EST VALUE EVERY TIME.

**LEONARD BROS.**

Wholesale

**..Fish  
Merchants**

St. John, N.B. and Montreal

**SLEE, SLEE & CO., Limited**

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

**TORONTO, ONT.**

**Walter Northrop**  
Importer and  
Exporter of **DRIED FRUITS**

Dressing and Packing of  
Currants a specialty.

Telephone 8015.

66 Esplanade Street  
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**Hard to Choose ?  
We Help You !**

**HONDI**

is a Ceylon Tea with

**ACKNOWLEDGED MERIT**

in Pound and Half-Pound Packets.

**RED, BLUE and YELLOW LABELS.**

**F. R. STEWART & CO.** } Direct Importers  
Vancouver, B. C. }

**AGENTS WANTED**

**HUGH WALKER & SON**

Direct Importers and  
Commission Merchants

**GUELPH, ONT.**

**SCOTCH FINNAN HADDIES.**

....AGENTS FOR....

**Booth's Baltimore Oysters**

YOUR ORDERS SOLICITED.

berry is lower than last season. A few Canadian pears are still being received. Bananas are in light demand. Sweet potatoes and quinces are in good supply.

**DRIED FRUIT**—Dealers are anxiously awaiting the arrival of new goods, particularly California raisins; also currants, figs and the later shipments of Valencia raisins. The market in California raisins is firm, and the advance promised by the association is larger than was expected, particularly on 4-crown loose. Malaga raisins, in primary markets, are also higher. The first arrivals of Valencias moved off, but quietly. In prunes, a few California are offered, but the trade in general have ordered the Bosnia goods. There is not much demand for prunes till the holidays. The quantity of figs to arrive is smaller than usual, and prices will rule high. Onions are rather firmer. This is a large trade here. In evaporated apples there is an increased sale, but stocks are yet light, as the later fruit is preferred to keep. In nuts arrivals of new will be late this season, and prices will rule high.

**SUGAR**—The fall has shown a large business, chiefly in granulated. There is a smaller demand each season for dark yellows. While there is quite a sale for the Dutch granulated, the trade still demand the standard for their regular business. The Dutch is being used as a leader where low prices are desired.

**MOLASSES**—The past few weeks have shown large sales of Barbadoes, and values have been advanced. Porto Rico is firmer. Stocks in all lines are low for this time of the year. The outlook is very strong, but the absence of the large lumbering demand affects the market.

**PRODUCE**—Cheese is the firmest feature, but there is but fairly active business. Late-made goods demand full figures. Our factories are inclined to stop making too early. Factories are now largely selling for export. In eggs, good stock is hard to get, but there is little change in price. Butter moves but slowly. Best stock has fair sale at steady prices.

**FISH**—In dry cod prices are still firm, while the demand is not particularly large receipts are not, and there is plenty moving to keep price up. Pollock show no change. At this season the fishermen slack salt their pollock and ship direct to the United States market, where they get much better returns than here. Pickled herring is still high. Dealers cannot get enough to fill orders, this being the active season. Rather better catches are, however, reported, and larger receipts are expected. In the larger fish, as Eastern Shelborne and Yarmouth, there have been no receipts as yet. Pickled shad is easy; the large supply of spring shad

on the market tends to keep prices down. In smoked herrings there is fair movement, but prices are low. New alewives are about cleaned up. A few old are still on hand. In kippered herring and bloaters, and also in finnan haddies, there is a good business. We quote as follows: Large cod \$3.40 to \$3.50; medium, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.60 to \$1.90 ½-bbl.; old smoked herring, 5 to 6c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—In beef, the somewhat lower prices have aided the demand. Barreled pork also moves more freely, but the season does not promise to be a large one. Smoked meats are confined largely to local cured. Lard has active sale at last week's figures.

**FLOUR, FEED AND MEAL**—Particularly in Ontario grades, values seem higher. Stocks here are not large, which tends to a more active enquiry. Oatmeal and oats are both rather firmer, with fair business reported. Feed is lower and much more freely offered than for some time past. This is particularly true of middlings. In beans, there is but fair business. The market is higher. Cornmeal is still active at quotations. The high price of barley affects sales. Hay is a large supply, but prices are very low. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$3.90 to \$4.10; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

Quite a large shipment of cheese went forward from Summerside this past week to Liverpool, via ss. City of Ghent.

Reports from Charlottetown quote round hogs at 4 to 4¼c. Geese and lamb shipments are beginning, 1,350 of the former and 1,200 of the latter being shipped last week.

The cranberry crop in Nova Scotia is reported very light. At Auburn, in Kings county, where last season there were upward of 1,800 barrels, it is said there will be about 200. This is said to be owing to late frosts last spring. Many places are not as bad as

this. Some, in fact, report from 35 to 40 barrels per acre, but other seasons they have had as high as 60 barrels. Shippers to England are advised to put them up in boxes not too large.

Cold storage shipment for apples is not giving the satisfaction expected, the trouble being, that while the fruit arrives in good condition, it will not stand up for any length of time.

Allen Randolph, of A. F. Randolph & Sons, wholesale grocers, Fredericton, called on THE GROCER this week. They have a large and growing trade, largely in the St. John river counties.

It is pleasant news that Woodstock is about to do away with commercial travelers' license. It has been a surprise to many how such a live town has remained so long so far behind the times in this matter.

Large shipments of apples are being made from Halifax. The ss. Halifax City is taking 12,904 barrels and the Damara 7,000, both cargoes for London. There were also 2,700 barrels forwarded from Wolfville to Boston, for shipment to England from there.

The outlook for export business from here this winter is brighter than ever. Very many more steamers than last year are expected. Already, the Dominion, the Allan, the Donaldson, the Beaver, and a Manchester line have decided to send their boats here.

#### IT IS FAVORING BRITISH TRADE.

Customs officers in the city report that the preferential tariff has stimulated trade with Great Britain on the part of Northwest merchants. Large stocks from Germany were laid in before last August, when the treaty was discontinued; but, since then, this trade has been directed towards England, and indications point to a considerable increase in volume.—Free Press, Winnipeg.

#### EDWARD HARRIS & CO., PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

#### DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

#### W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



# New California Prunes

**GRIFFIN & SKELLY, 40/50, 60/70, 90/100.**

FURTHER ARRIVALS of

**VALENCIA  
RAISINS**

F.O.S.

Finest Selected.

Grustan's  
Trenor's  
Arguimbau's  
Rogers'

**NEW CANDIED PEELS**

BATGER'S "LONDON," "LL." "DOUBLE TRIANGLE."

A SNAP IN  
**PICKLES**

Write us, or see our  
travellers, and order

**WINTER SUPPLY**  
Before Frost.

THE **EBY, BLAIN C<sup>O</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

....TORONTO

## NEW CURRANTS

*Now in Store.*

Cases, ½-Cases, ½-Barrels.

**Warren Bros. & Co.**

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

**John Sealey**

25 and 26 South Wharf - ST. JOHN, N.B.



## QUALITY

eventually wins.  
That is why WHITE  
Moss is the leading  
brand of Cocoanut

on the market to-day.

Are you carrying it? If not,  
send to us for samples.

CANADIAN COCOANUT CO.  
MONTREAL.

## TEAS

"Sailor Boy"

**Japan and Ceylon**

Bulk and Lead Packages.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate  
Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

NOT A GUESS

# Blue Label

## TOMATO Ketchup



is always the same: in quality is superior to any but "Blue Label." Lagging appetites are improved by this palate pleaser.

Not only months with an "R," but all seasons are the times for using.

PREPARED BY

## Curtice Brothers Co.,

ROCHESTER, N.Y.



### Proprietors of . . .

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



## Boston Laundry Starch

## Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case  
Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.

The F. F. DALLEY CO., Limited, Hamilton, Canada



# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL



# CURRENT MARKET QUOTATIONS

October 20, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                                              | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath) .....                  | \$4 40               | \$4 58                                      | 4½                    | 5½                   |
| Granulated, Acadia .....                                     | 4 40                 | 4 53                                        | 4½                    | 5½                   |
| Paris lump, bbls. and 100-lb. bxs<br>" in 50-lb. boxes ..... | 5 52½                | 5 58                                        | 5½                    | 6                    |
| Extra Ground Ice, bbls .....                                 | 5 15                 | 5 40                                        | 5½                    | 6                    |
| Powdered, bbls .....                                         | 4 90                 | 5 00                                        | 5½                    | 6½                   |
| Phoenix .....                                                | 4 15                 | 4 33                                        | 4½                    | 5½                   |
| Cream .....                                                  | 4 08½                | 4 33                                        | 4½                    | 5½                   |
| Extra bright .....                                           | 4 06½                | 4 23                                        | 4½                    | 5½                   |
| Bright coffee .....                                          | 3 71½                | 4 13                                        | 4½                    | 5½                   |
| No. 3 yellow .....                                           | 3 58½                | 3 93                                        | 4½                    | 5½                   |
| No. 2 yellow .....                                           | 3 58½                | 3 83                                        | 4½                    | 5½                   |
| Demerara .....                                               | 3 50                 | 3 75                                        | 4½                    | 5½                   |
| Imported yellow .....                                        | 3 75                 | 3 75                                        | 4½                    | 5½                   |

## SYRUPS AND MOLASSES

|                      | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Syrups .....         |                      |                                             |                       |                      |
| Dark .....           | \$0 23               | \$0 27                                      | 3                     | 3½                   |
| Medium .....         | 30                   | 32                                          | 3½                    | 4                    |
| Bright .....         | 35                   | 37                                          | 4                     | 4½                   |
| Honey .....          | 40                   | 40                                          | 4                     | 4½                   |
| " 25-lb. pails ..... | 90                   | 1 00                                        | 4                     | 4½                   |
| " 38-lb. pails ..... | 1 20                 | 1 40                                        | 4                     | 4½                   |
| Molasses—            |                      |                                             |                       |                      |
| New Orleans .....    | 31                   | 24                                          | 26                    | 28                   |
| Barbadoes .....      | 31                   | 24                                          | 27                    | 29                   |
| Porto Rico .....     | 23                   | 25                                          | 32                    | 34                   |
| Antigua .....        | 22                   | 23                                          | 25                    | 28                   |
| St. Croix .....      | 22                   | 23                                          | 25                    | 28                   |

## TEAS

|                                                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Black—                                              |                      |                                             |                       |                      |
| Congou—Half-chests Kaisow,<br>Mouling, Paking ..... | \$0 12               | \$0 60                                      | \$0 12                | \$0 60               |
| Caddies Paking, Kaisow .....                        | 14                   | 40                                          | 18                    | 50                   |
| Indian—Darjeelings .....                            | 35                   | 55                                          | 35                    | 55                   |
| Assam Pekoes .....                                  | 20                   | 40                                          | 20                    | 40                   |
| Pekoe Souchong .....                                | 18                   | 25                                          | 18                    | 25                   |
| Ceylon—Broken Pekoes .....                          | 35                   | 42                                          | 35                    | 42                   |
| Pekoes .....                                        | 20                   | 30                                          | 20                    | 30                   |
| Pekoe Souchong .....                                | 17                   | 35                                          | 17                    | 35                   |
| China Greens—                                       |                      |                                             |                       |                      |
| Gunpowder—Cases, extra firsts .....                 | 42                   | 50                                          | 42                    | 50                   |
| Half-chests, ordinary firsts .....                  | 22                   | 28                                          | 22                    | 28                   |
| Young Hyson—Cases, sifted,<br>extra firsts .....    | 42                   | 50                                          | 42                    | 50                   |
| Cases, small leaf, firsts .....                     | 35                   | 40                                          | 35                    | 40                   |
| Half-chests, ordinary firsts .....                  | 22                   | 28                                          | 22                    | 28                   |
| Half-chests, seconds .....                          | 17                   | 19                                          | 17                    | 19                   |
| " thirds .....                                      | 15                   | 17                                          | 15                    | 17                   |
| " common .....                                      | 13                   | 14                                          | 13                    | 14                   |
| Ping Sueys—                                         |                      |                                             |                       |                      |
| Young Hyson—½-chests, firsts .....                  | 28                   | 32                                          | 28                    | 32                   |
| " seconds .....                                     | 16                   | 19                                          | 16                    | 19                   |
| Half-boxes, firsts .....                            | 28                   | 32                                          | 28                    | 32                   |
| " seconds .....                                     | 16                   | 19                                          | 16                    | 19                   |
| Japan—                                              |                      |                                             |                       |                      |
| ½-chests, finest May pickings .....                 | 38                   | 40                                          | 38                    | 40                   |
| Choice .....                                        | 32                   | 36                                          | 32                    | 36                   |
| Finest .....                                        | 28                   | 30                                          | 28                    | 30                   |
| Fine .....                                          | 25                   | 27                                          | 25                    | 27                   |
| Good medium .....                                   | 22                   | 24                                          | 22                    | 24                   |
| Medium .....                                        | 19                   | 20                                          | 19                    | 20                   |
| Good common .....                                   | 16                   | 18                                          | 16                    | 18                   |
| Common .....                                        | 13                   | 15                                          | 13½                   | 15                   |
| Nagasaki, ½-chests Pekoe .....                      | 16                   | 22                                          | 16                    | 22                   |
| " Oolong .....                                      | 14                   | 15                                          | 14                    | 15                   |
| " Gunpowder .....                                   | 16                   | 19                                          | 16                    | 19                   |
| " Siftings .....                                    | 7½                   | 11                                          | 7½                    | 11                   |

## WOODENWARE

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pails, 2-hoop, clear, No. 1 ..... | \$1 45               | \$1 45                                      | \$1 50                | \$1 50               |
| " 3-hoop, " " .....               | 1 60                 | 1 60                                        | 1 60                  | 1 60                 |
| " 2-hoop, " No. 2 .....           | 1 40                 | 1 40                                        | 1 40                  | 1 40                 |
| " 3-hoop, " " .....               | 1 55                 | 1 55                                        | 1 55                  | 1 55                 |
| " 3-hoop, painted, No. 2 .....    | 1 40                 | 1 40                                        | 1 40                  | 1 40                 |
| Tubs, No. 0 .....                 | 8 00                 | 8 00                                        | 8 00                  | 8 00                 |
| " 1 .....                         | 6 50                 | 6 50                                        | 6 50                  | 6 50                 |
| " 2 .....                         | 5 50                 | 5 50                                        | 5 50                  | 5 50                 |
| " 3 .....                         | 4 50                 | 4 50                                        | 4 50                  | 4 50                 |

## BUTTER AND CHEESE

|                                  | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dairy, large rolls, per lb ..... | 15                   | 15                                          | 15                    | 15                   |
| " pound prints .....             | 16                   | 17                                          | 16                    | 17                   |
| " tubs, best .....               | 15                   | 16                                          | 14                    | 16                   |
| " tubs, second grade .....       | 12                   | 13                                          | 10                    | 14                   |
| Creamery, tubs .....             | 20                   | 20½                                         | 18                    | 18½                  |
| " prints .....                   | 21                   | 22                                          | 20                    | 21                   |
| Cheese .....                     | 9                    | 9½                                          | 9                     | 9½                   |

## PROVISIONS

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—                 |                      |                                             |                       |                      |
| Long clear bacon .....            | 7½                   | 8                                           | 8½                    | 9½                   |
| Smoked Meats—                     |                      |                                             |                       |                      |
| Breakfast bacon .....             | 12                   | 11                                          | 12                    | 11½                  |
| Rolls .....                       | 9                    | 8½                                          | 9                     | 10                   |
| Hams .....                        | 10½                  | 13                                          | 10½                   | 11½                  |
| Shoulder hams .....               | 10                   | 8½                                          | 8                     | 9                    |
| Backs .....                       | 11                   | 11½                                         | 11                    | 10                   |
| All meats out of pickle 1c. less. |                      |                                             |                       |                      |
| Barrel Pork—                      |                      |                                             |                       |                      |
| Canadian heavy mess .....         | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| " short cut .....                 | 16 00                | 16 50                                       | 16 00                 | 16 50                |
| Clear shoulder mess .....         | 14 00                | 14 50                                       | 14 00                 | 15 00                |
| Plate beef .....                  | 12 50                | 18 00                                       | 11 00                 | 13 50                |
| Lard, tierces, per lb .....       | 8¼                   | 7                                           | 7¾                    | 8                    |
| Tubs .....                        | 8¼                   | 7                                           | 7¾                    | 8                    |
| Pails .....                       | 8¼                   | 7¼                                          | 7½                    | 8                    |
| Compound, Pails .....             | 1 10                 | 6½                                          | 7                     | 7                    |
| Shortening, in 60-lb. tubs .....  | 6 25                 | 5 25                                        | 5 50                  | 7¼                   |
| Dressed hogs, light .....         | 6 25                 | 5 25                                        | 5 50                  | 7¼                   |

## GREEN FRUITS

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Oranges, Late Valencias .....      | 3 50                 | 4 00                                        | 3 50                  | 4 00                 |
| Jamaica, per bbl .....             | 7 50                 | 8 00                                        | 7 50                  | 8 00                 |
| Lemons, Verdilla, per box .....    | 5 00                 | 6 00                                        | 5 50                  | 6 00                 |
| " Malaga, per chest .....          | 12 00                | 12 00                                       | 13 00                 | 13 00                |
| Bananas, per bunch .....           | 1 00                 | 1 50                                        | 1 00                  | 1 65                 |
| Apples, per bbl .....              | 1 00                 | 3 25                                        | 1 50                  | 2 50                 |
| Canadian Peaches, per basket ..... | 75                   | 1 25                                        | 75                    | 1 00                 |
| " Pears .....                      | 40                   | 60                                          | 25                    | 60                   |
| " Plums .....                      | 16                   | 18                                          | 20                    | 25                   |
| " Grapes .....                     | 16                   | 18                                          | 20                    | 25                   |
| Red Peppers .....                  | 2 50                 | 3 00                                        | 2 25                  | 2 50                 |
| Sweet Potatoes, bbl .....          | 1 25                 | 1 50                                        | 1 50                  | 1 65                 |
| Cal. Peaches (20-lb.) .....        | 2 75                 | 3 00                                        | 2 75                  | 3 00                 |
| " Pears (50-lb.) .....             | 1 50                 | 2 00                                        | 1 50                  | 2 00                 |
| " Plums (4-basket) .....           | 30                   | 50                                          | 15                    | 20                   |
| Tomatoes, Can., per basket .....   | 4 00                 | 6 00                                        | 2 25                  | 6 00                 |
| Pears, late varieties .....        | 1 25                 | 1 25                                        | 1 25                  | 1 25                 |
| Spanish onions .....               | 1 25                 | 1 25                                        | 1 25                  | 1 25                 |

## NUTS

|                                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Brazil .....                   | 12                   | 13                                          | 12½                   | 14                   |
| Valencia shelled almonds ..... | 25                   | 27                                          | 22                    | 24                   |
| Tarragona almonds .....        | 11                   | 12                                          | 10                    | 11                   |
| Peanuts (roasted) .....        | 6½                   | 9                                           | 9                     | 10                   |
| " (green) .....                | 5½                   | 8                                           | 7                     | 9                    |
| Cocanuts, per sack .....       | 3 75                 | 3 75                                        | 3 50                  | 4 00                 |
| " per doz .....                | 60                   | 60                                          | 70                    | 70                   |
| Grenoble walnuts .....         | 11                   | 12                                          | 11                    | 12                   |
| Marbot walnuts .....           | 11                   | 12                                          | 11                    | 12                   |
| Bordeaux walnuts .....         | 8                    | 8½                                          | 8                     | 9                    |
| Sicily filberts .....          | 8                    | 8½                                          | 8                     | 9                    |
| Naples filberts .....          | 10                   | 11                                          | 10                    | 11                   |
| Pecans .....                   | 8                    | 10                                          | 10                    | 11                   |
| Shelled Walnuts .....          | 20                   | 21                                          | 23                    | 25                   |

## SPICES

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pepper, black, ground, in kegs, |                      |                                             |                       |                      |
| " pails, boxes .....            | 12                   | 15                                          | 12                    | 14                   |
| " in 5-lb. cans .....           | 15                   | 16                                          | 14                    | 15                   |
| " whole .....                   | 11                   | 13                                          | 11                    | 13                   |
| Pepper, white, ground, in kegs, |                      |                                             |                       |                      |
| " pails, boxes .....            | 20                   | 26                                          | 18                    | 24                   |
| " 5-lb. cans .....              | 20                   | 22                                          | 20                    | 22                   |
| " whole .....                   | 17                   | 25                                          | 17                    | 24                   |
| Gluger, Jamaica .....           | 20                   | 25                                          | 18                    | 25                   |
| Cloves .....                    | 15                   | 20                                          | 14                    | 35                   |
| Pure mixed spice .....          | 25                   | 30                                          | 25                    | 30                   |
| Cassia .....                    | 25                   | 40                                          | 20                    | 40                   |
| Cream tartar, French .....      | 25                   | 27                                          | 24                    | 25                   |
| " best .....                    | 28                   | 30                                          | 25                    | 30                   |
| Allspice .....                  | 15                   | 17                                          | 13                    | 16                   |

## PETROLEUM

|                               | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian .....                | 12                   | 12                                          | 13½                   | 15                   |
| Sarnia water white .....      | 12                   | 13                                          | 15½                   | 16½                  |
| Carbon safety .....           | 17                   | 17                                          | 16½                   | 18                   |
| American water white .....    | 17                   | 17                                          | 16½                   | 18                   |
| Pratt's Astral, in bulk ..... | 18                   | 19                                          | 16                    | 19                   |

## COUNTRY PRODUCE

|                                  | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Eggs, strictly fresh laid .....  | 17½                  | 18                                          | 16                    | 17                   |
| " held .....                     | 15                   | 16½                                         | 12                    | 13½                  |
| Poultry—chickens, dressed .....  | *5                   | 8                                           | 30                    | 50                   |
| Geese, per lb .....              | 8                    | 6                                           | 6½                    | 70                   |
| Ducks, per pair .....            | *8½                  | 9                                           | 40                    | 70                   |
| Turkeys, per lb .....            | 9                    | 10                                          | 10                    | 10                   |
| Game—Hares, per pair .....       | 1 50                 | 1 75                                        | 80                    | 1 50                 |
| Honey, comb, per doz .....       | 7                    | 7½                                          | 6                     | 6½                   |
| " light color, 40-lb. tins ..... | 7                    | 8                                           | 7                     | 7½                   |
| " 5 and 10-lb. tins .....        | 5½                   | 6½                                          | 2                     | 3                    |
| " buckwheat .....                | * per pound.         |                                             |                       |                      |

## RICE, SAGO, TAPIOCA

|                       | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Rice—Standard B ..... | 3 75                 | 3 90                                        | 3¾                    | 3 62½                |
| Patna, per lb .....   | 5                    | 5                                           | 5                     | 5                    |
| Japan .....           | 6                    | 6½                                          | 6                     | 6                    |
| Imperial Seta .....   | 5                    | 6½                                          | 4½                    | 5½                   |
| Extra Burmah .....    | 6½                   | 7                                           | 6                     | 6                    |
| Java, extra .....     | 3½                   | 4                                           | 3½                    | 4                    |
| Sago .....            | 4                    | 4½                                          | 3¾                    | 4½                   |
| Tapioca .....         | 4                    | 4½                                          | 3¾                    | 4½                   |

## SODA

|                                      | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Bi-carb, standard, 100-lb. keg ..... | 2 25                 | 2 50                                        | 2 25                  | 2 30                 |
| Sal soda, per bbl .....              | 70                   | 75                                          | 70                    | 85                   |
| Sal soda, per keg .....              | 95                   | 1 00                                        | 95                    | 1 00                 |

SINCE the installation of our Spring Water System our trade has increased fifty per cent.

# WHY?

Because Whiter or Purer Starch has never been seen in Canada.

TO SHOW IT IS TO SELL IT.

## THE BRANTFORD STARCH CO., Limited

### BRANTFORD.

#### FRUITS

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                        |                      |                                             |                       |                      |
| Currants, Provincials, bbls...  | 4½                   | 4¼                                          | 5½                    | 6 7 7½               |
| " " ½-bbls                      | 4½                   | 4¼                                          | 5½                    | 6 7 7½               |
| " Filiatras, bbls               | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 7½             |
| " " ½-bbls...                   | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " " cases                       | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " " ½-cases                     | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " Patras, bbls...               | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " " ½-bbls...                   | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " " cases                       | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| " " ½-cases                     | 4½                   | 4¼                                          | 5½                    | 6¼ 7¼ 8              |
| Vostizzas, cases...             | 5½                   | 6                                           | 7                     | 8 7½ 8               |
| Dates, boxes...                 | 19                   | 25                                          | 10                    | 12 8 9               |
| Figs, 10-lb. boxes, per lb...   | 19                   | 25                                          | 10                    | 12 8 9               |
| Prunes, Sphinx, B's             | 10½                  | 11                                          | 10                    | 12                   |
| " " A's                         | 10½                  | 11                                          | 10                    | 12                   |
| " California, 40's              | 10½                  | 11                                          | 10                    | 12                   |
| " " 50's                        | 9¼                   | 10                                          | 9                     | 11                   |
| " " 60's                        | 8¼                   | 9                                           | 8                     | 10                   |
| " " 70's                        | 7¼                   | 8                                           | 7                     | 9                    |
| " " 80's                        | 6¼                   | 7                                           | 6                     | 8                    |
| " " 90's                        | 6¼                   | 7                                           | 6                     | 8                    |
| Raisins, Valencia, off stalk... | 4½                   | 4¼                                          | 5½                    | 6 7 7½               |
| " " Fine off stalk              | 4½                   | 4¼                                          | 5½                    | 6 7 7½               |
| " " Selected                    | 5½                   | 5¼                                          | 6½                    | 7 8 8½               |
| " " Layers                      | 5½                   | 5¼                                          | 6½                    | 7 8 8½               |
| " " Sultanas                    | 11                   | 15                                          | 10                    | 12 10 12             |
| " " Cal, L.M., 3-crown          | 11                   | 15                                          | 10                    | 12 10 12             |
| " " 4-crown                     | 11                   | 15                                          | 10                    | 12 10 12             |
| Domestic—                       |                      |                                             |                       |                      |
| Apples, dried, per lb           | 6½                   | 7                                           | 5                     | 6 5½ 6               |
| " " evaporated                  | 9                    | 10                                          | 10                    | 10½ 11 12            |
| Cal. Evaporated Fruits—         |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes          | 9                    | 10                                          | 10                    | 10½ 11 12            |
| " " 25-lb. boxes                | 9                    | 10                                          | 10                    | 10½ 11 12            |
| " " cartons                     | 13                   | 14                                          | 13                    | 14                   |
| Peaches, 25-lb. boxes           | 10                   | 12                                          | 9                     | 12 10½ 12            |
| " " 1-lb. cartons               | 12                   | 13                                          | 12                    | 13                   |

#### CANNED MEATS

|                                |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans... | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$1 75 |
| " " 2-lb. cans...              | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   | 3 00   |
| " " 4-lb. cans...              | 5 10   | 5 00   | 5 10   | 5 25   | 5 50   | 5 50   |
| " " 6-lb. cans...              | 8 00   | 8 00   | 8 00   | 8 25   | 8 50   | 8 50   |
| " " 14-lb. cans...             | 18 55  | 18 00  | 20 00  | 21 00  | 21 00  | 21 00  |
| Minced callops, 2-lb. can      | 2 60   | 2 60   | 2 75   | 2 80   | 3 00   | 3 00   |
| Lunch tongue, 1-lb. can        | 3 50   | 3 20   | 3 25   | 3 35   | 3 50   | 3 50   |
| " " 2-lb. can                  | 6 70   | 6 75   | 7 00   | 7 25   | 7 50   | 7 50   |
| English brawn, 2-lb. can       | 2 80   | 2 75   | 2 80   | 2 75   | 2 80   | 2 75   |
| Camp sausage, 1-lb. can        | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| " " 2-lb. can                  | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| Soups, assorted, 1-lb. can     | 3 00   | 3 00   | 3 00   | 3 00   | 3 00   | 3 00   |
| " " 2-lb. can                  | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| Soups and Bouill., 2-lb. can   | 1 70   | 1 65   | 1 70   | 1 70   | 1 70   | 1 70   |
| " " 6-lb. can                  | 2 25   | 2 80   | 2 95   | 3 25   | 3 25   | 3 25   |
| Sliced smoked beef, ½-lb. s... | 2 25   | 2 80   | 2 95   | 3 25   | 3 25   | 3 25   |
| " " 1-lb. s...                 | 2 25   | 2 80   | 2 95   | 3 25   | 3 25   | 3 25   |

#### COFFEE

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java | 27                   | 31                                          | 22                    | 30                   |
| Rio                 | 10                   | 11                                          | 7½                    | 12                   |
| Plantation Ceylon   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico          | 24                   | 28                                          | 22                    | 25                   |
| Gautemala           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica             | 18                   | 22                                          | 15                    | 20                   |
| Maracaibo           | 13                   | 15                                          | 13                    | 16                   |

#### CANNED GOODS

|                            |       |        |        |        |        |        |        |        |
|----------------------------|-------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's                | \$ 90 | \$1 00 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " " gallons                | 2 40  | 2 75   | 2 00   | 2 25   | 2 40   | 2 50   | 3 00   | 3 25   |
| Blackberries, 2's          | 1 40  | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   | 1 90   | 2 00   |
| Blueberries, 2's           | 80    | 90     | 75     | 85     | 85     | 90     | 95     | 1 00   |
| Beans, 2's                 | 70    | 95     | 70     | 95     | 90     | 95     | 95     | 1 00   |
| Corn, 2's                  | 85    | 95     | 87½    | 90     | 80     | 85     | 85     | 90     |
| Cherries, red, pitted, 2's | 2 00  | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 1 75   | 1 90   |
| Peas, 2's                  | 1 75  | 1 90   | 1 60   | 1 65   | 1 65   | 1 70   | 1 70   | 1 80   |
| " " sifted                 | 85    | 1 00   | 1 15   | 1 20   | 1 20   | 1 20   | 1 20   | 1 20   |
| " " extra sifted           | 1 00  | 1 25   | 1 30   | 1 50   | 1 50   | 1 50   | 1 50   | 1 50   |
| Pears, Bartlett, 2's       | 1 50  | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   | 1 80   | 1 80   |
| " " 3's                    | 2 25  | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   | 2 40   | 2 50   |
| Pineapple, 2's             | 2 10  | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   | 5 00   |
| " " 3's                    | 2 50  | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 2 60   | 2 60   |
| Peaches, 2's               | 1 75  | 1 90   | 1 60   | 1 65   | 1 65   | 1 70   | 1 70   | 1 80   |
| " " 3's                    | 2 50  | 2 75   | 2 40   | 2 65   | 2 50   | 2 75   | 2 25   | 2 60   |
| Plums, green gages, 2's    | 1 50  | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   | 1 60   | 1 60   |
| " " Lombard                | 1 30  | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   | 1 50   | 1 50   |
| " " Damson, blue           | 1 10  | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   | 1 30   | 1 30   |
| Pumpkins, 3's              | 75    | 85     | 70     | 80     | 90     | 1 00   | 1 00   | 1 00   |
| " " gallon                 | 2 10  | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   | 2 25   | 2 25   |
| Raspberries, 2's           | 1 50  | 1 90   | 1 40   | 1 50   | 1 50   | 1 75   | 1 40   | 1 60   |
| Strawberries, 2's          | 1 50  | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   | 1 75   | 1 70   |
| Succotash, 2's             | 1 10  | 1 15   | 1 15   | 1 15   | 1 10   | 1 15   | 1 15   | 1 15   |
| Tomatoes, 3's              | 90    | 95     | 85     | 90     | 85     | 90     | 90     | 90     |
| Lobster, tails             | 2 50  | 2 95   | 2 50   | 2 50   | 2 50   | 2 60   | 2 60   | 2 60   |
| " " 1-lb. flats            | 2 75  | 3 00   | 3 00   | 3 00   | 3 00   | 3 00   | 3 00   | 3 00   |
| " " ½-lb. flats            | 1 75  | 1 75   | 1 75   | 1 75   | 1 75   | 1 75   | 1 75   | 1 75   |
| Mackerel                   | 1 30  | 1 35   | 1 30   | 1 35   | 1 20   | 1 25   | 1 25   | 1 25   |
| Salmon, sockeye, tails     | 1 15  | 1 25   | 1 35   | 1 30   | 1 20   | 1 25   | 1 20   | 1 30   |
| " " flats                  | 1 30  | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   | 1 35   | 1 35   |
| " " Horseshoe              | 1 20  | 1 25   | 1 40   | 1 50   | 1 20   | 1 25   | 1 25   | 1 25   |
| " " Clover                 | 1 20  | 1 45   | 1 50   | 1 60   | 1 20   | 1 25   | 1 25   | 1 25   |
| " " Leaf                   | 1 45  | 1 50   | 1 60   | 1 60   | 1 45   | 1 50   | 1 50   | 1 50   |
| Cohoos                     | 95    | 1 00   | 1 15   | 1 20   | 95     | 1 00   | 95     | 1 12   |
| Sardines, Albert, ¼'s      | 10½   | 11     | 11     | 13     | 4      | 15     | 15     | 15     |
| " " Sportsmen, ¼'s         | 20    | 21     | 20     | 21     | 20     | 21     | 21     | 21     |
| " " ½'s                    | 19½   | 20     | 19     | 20     | 19     | 20     | 20     | 20     |
| " " key opener, ¼'s        | 10    | 11     | 10½    | 11     | 16     | 18     | 18     | 18     |
| " " ½'s                    | 16    | 18     | 18½    | 23     | 10     | 11     | 11     | 11     |
| " " other brands           | 23    | 35     | 16     | 17     | 16     | 17     | 17     | 17     |
| " " P. & C., ¼'s           | 23    | 25     | 23     | 25     | 23     | 25     | 25     | 25     |
| " " ½'s                    | 33    | 36     | 33     | 36     | 33     | 36     | 36     | 36     |
| " " American, ¼'s          | 4     | 5      | 5      | 5      | 4      | 5      | 5      | 5      |
| " " ½'s                    | 9     | 11     | 11     | 10     | 11     | 11     | 11     | 11     |
| Mustard, ¼ size, cases     | 9 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  | 11 00  | 11 00  |
| 50 tins, per 100           | 9 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  | 11 00  | 11 00  |
| Fruit in glass jars        | 1 10  | 1 20   | 1 10   | 1 20   | 1 10   | 1 20   | 1 20   | 1 20   |
| Haddies                    | 1 40  | 1 50   | 1 40   | 1 50   | 1 40   | 1 50   | 1 50   | 1 50   |
| Kipper Haddies             | 1 40  | 1 50   | 1 40   | 1 50   | 1 40   | 1 50   | 1 50   | 1 50   |
| Herring in Tomato Sauce    | 1 35  | 1 45   | 1 30   | 1 60   | 1 30   | 1 60   | 1 60   | 1 60   |



# OUT OF EVERY TEN GROCERS

WHO START SELLING

## Ceylon and Indian Teas

Ten are quickly convinced of their wonderful qualities, both as a beverage to the consumer and a trade winner for the retailer.



If you are not already one of the many who are making rich profits out of these teas, order from your jobber right away, and take a share of the profits.

It is a well-known fact that these teas are the purest, cleanest, healthiest and most invigorating teas on the market. Your customers know this.

### CUBAN VS. EUROPEAN SUGAR.

THE close attention which German sugar producers are giving to the situation of Spain's late West Indian colonies, particularly Cuba, is shown by a translation of an article in The Brunswick Landeszeitung, forwarded to the State Department of the United States by Consul Albert, whose district is the centre of the sugar-beet industry of Germany. The article says that whether Cuba is annexed or not is unimportant from an economic standpoint. "The application of the American Customs to Cuba means the free import of Cuban products into the United States.

The American sugar interests possess extensive estates in Cuba, and, as the need for money has not grown less in Cuba during the insurrection and the war, it will not be difficult to acquire still greater possessions there. The United States has a demand for sugar of 2,000,000 tons, of which Louisiana supplies 200,000 tons, while 100,000 tons come from beet, sorghum, maple, and other domestic sugar productions. Before the last revolution, the Cuban sugar production amounted to over 1,000,000 tons. It is believed in well-informed sugar circles that Cuba will supply the entire demand of the United States for this article in the course of two or three years. This means, in the first place, the yearly deficiency for the American nation of a round \$45,000,000, which the duty on imported sugar has hitherto produced. It means, at the same time, the destruction of the sugar production of Louisiana, which cannot exist without the protection of the duty.

The sugar cane can stand no frost; in Cuba there is no frost, but in Louisiana the sugar cane is visited with frost from time to time. We calculate Louisiana sugar to be worth only \$80 a ton, so that the omission of the Louisiana production represents a yearly loss of \$20,000,000. The Cuban planters and the sugar trust will share the profit which will arise when Cuban sugar has no

duty to pay, and is made cheaper for the United States than the sugar of other countries. In addition to this, cane sugar is already worth one mark more than beet sugar. In the degree in which Cuba supplies the demand, the United States will cease to buy other cane sugar and beet sugar. Of the latter it has imported 300,000 tons, the rest of the import being cane sugar. The English market has hitherto been the chief customer for beet sugar, England having during the last year consumed over 2,500,000 tons of sugar, of which about 300,000 tons came from Cuba and Porto Rico.

When the United States ceases to buy foreign sugar the whole English demand can be supplied with cane products. Then Europe can realize nothing from her export premiums. It is expected that by the next harvest the changed circumstances of Cuba will count for much, as sufficient cane sugar stands in the field to supply 500,000 tons—about double as much as the last harvest supplied. The writer ends by stating that he believes that under the influence of American enterprise the production of sugar in Cuba and Porto Rico will be enormous and will cripple the sugar industries of the bounty-paying countries of Europe.

### BENEFITS OF UNTRUTHFUL "ADS."

I have frequently heard merchants complain that they could not make their advertising pay because their wicked competitors made so many exaggerated statements. There never was a greater mistake made. A competitor can work for your success in no better way than by lying in his own advertising. It does not take people long to find out which one is telling the truth. It does not do any harm to tell them occasionally that you adhere strictly to the letter of your advertisements, and that they can depend absolutely on every printed word. This need not be done in a pharisaical manner, and care should be taken that it does not have this appearance. — Charles Austin Bates.

### HIRING CLERKS.

There is a large store on Congress street, says The Portland Express, that adopts a novel plan of hiring its clerks. All the affable gentlemen that appear behind the counter are from out of town. None of the employes were original residents of Portland. This plan is in such contradistinction to that usually followed by most stores, that it has excited some little attention. Stores usually go on the principle that the more home people there are in its employ the greater number of their respective friends will become patrons. The store in question argues that the less affiliations a clerk has in the city where he is employed the more attention he can give to business, and for that reason strangers can practically devote all the time to the interests of the store. And the fact that the firm is eminently successful in business, would seem to carry out his theory, antagonistic as it seems.

### TRAVELER HICKEY MARRIES.

Mr. Hugh Hickey, one of Lucas, Steele & Bristol's best known representatives, was, on Wednesday, married in St. Mary's cathedral to Miss McKinty. The young people were looked after by the bride's sister and Tommy Edwards, a fellow traveler of the groom's. Mrs. Hickey was the recipient of useful reminders from the staff of Lucas, Steele & Bristol as well as from the firm. Mr. Hickey is one of the most popular men on the road, and THE CANADIAN GROCER extends its congratulations to him and his bride.

### MATCH FACTORY FOR WINNIPEG.

Erick Sedvall is asking a bonus of \$15,000 from Winnipeg, for which consideration he offers to establish a first-class match factory at a cost of \$50,000, and to employ, from the start, 50 hands. This number would be increased to 150 by the end of three years.

## LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.



# MANY THANKS

for the kind reception given

## BOND'S

**MAKES** Tin like Silver, Copper like Gold, **KITCHEN** and **DAIRY** Utensils clean and bright, Silver beautiful, bright parts of Bicycles, Harness and Machinery equal to new.



**BEST** compound in the world for scouring stone steps and tiled pavements. For washing floors, linoleum and paint, and removing **DIRT** and **GREASE** from anything and everything.

## SOAP

The most marvellous **CLEANSER** and **POLISHER** in the world.

Cleanses Everything but Morals.  
Polishes Everything but Manners.

Brightens Everything but Ideas.  
Burnishes Everything but Thoughts.

**33 $\frac{1}{3}$ % FOR THE GROCER 33 $\frac{1}{3}$ %**  
**A saving of 60% for his customer**

**H. B. MUIR & CO.,** Canadian Agents

1 St. Helen St., Montreal.

18 Victoria St., Toronto.

JOSEPH CARMEN, Winnipeg, Manitoba.

A. KITT-LEDGER, 603 Hastings St., Vancouver, B.C.

# HAVE YOU BEEN SALTED?

If you have, cut this ad. out and mail it to us, giving your name and address in left hand lower corner, and we will send you, FREE, a sample of any, or all, our different grades of

## Rice's Pure Salt

for your inspection. We have been telling you about the excellent qualities of Rice's Pure Salt for some time, but as "seeing" is "believing," we want you to see a sample, so you may judge of its excellence.

Place an **X** over any of the following grades that you wish a sample of: Table Salt, Butter Salt, Cheese Salt, F. F. Salt, Packer's Salt, Fine Salt, Coarse Salt.

Name .....

THE . . .

SOLE MANUFACTURERS

P. O. ....

North American Chemical Co.

Limited

Province .....

GODERICH, ONT.



## WINNERS USE



# COLEMAN'S SALT.

### Here are a Few Pointers

for Cheese and Butter-makers, gathered from the Prize List at the Toronto Industrial Exhibition:

(1) ALL the First prizes in Creamery Butter were awarded to those who used Coleman's Refined Butter Salt.

(2) There were FIVE First prizes for Factory Cheese; the users of Coleman's Cheese Salt scored **Four**.

(3) Butter salted with Coleman's Fine Butter Salt won 10 prizes out of the total of 18 in the Creamery classes.

(4) Cheese salted with Coleman's Cheese Salt won 22 prizes out of 28 in the Factory Cheese classes.

(5) The other prize winners used other brands of Canadian Salt; no imported salt appears to have been used in any case.

WE EXTEND CONGRATULATIONS to the prize winners, and commend the above facts to the attention of Cheese and Butter-makers, and the trade in general.

Every dealer should carry a stock of Coleman's Dairy Salt. We assort carloads to suit purchasers. Samples and prices mailed on application.

---

R. & J. RANSFORD, - Clinton

## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**T**HOMAS GIRARD, JR., general merchant, Napierville, Que., has assigned to Alex. Desmarteau.

James Ahern & Co. general merchant, Newport, Que., has assigned.

Cleophas Therien, grocer, Quebec, has assigned.

J. T. Pouliot, general merchant, L'Islet, Que., is offering 75c. on the dollar.

Joseph H. Bedard, general merchant, Franklin Centre, Que., has assigned.

Arthur Du Tremblay, general merchant and Roberval, Que., has compromised.

A compromise has been effected by J. A. Pelletier, general merchant, Rivere Ouelle, Que.

Edward Flemming, general merchant, Holyrood, Nfld., has applied for insolvency declaration.

Insolvency declaration has been applied for by John Smith, general merchant, etc., Brigus, Nfld.

Alexander Desmarteau has been appointed curator of J. B. Boisvert, general merchant, St. Hilaire, Que.

The estate of Thomas O'Brien, general merchant, Lyon's Brook, N.S., is offering 50c. on the dollar.

John M. D. Hains has been appointed curator of M. J. Bowles, general merchant, Windsor Mills, Que.

George H. Munro & Co., general merchants, Oil Springs, Ont., have assigned to Alfred Robinson, London.

A meeting of the creditors of Stanley Thinault, general merchant, Lac a la Tortue, Que., who has assigned, will be held on the 22nd inst.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Hodgson & Wright, grocers, Montreal, have dissolved.

Uleric La Belle has been admitted into the firm of La Belle & Co., grocers, Vancouver.

Moyer & Bundy, general merchants, Walkerton, Ont., have dissolved, J. W. Bundy continuing.

Ostler Bros., grocers, Kingston, Ont., have dissolved, Frederick Osler, jr., continuing; style unchanged.

Smith & Scott, manufacturers of baking powder, Toronto, have dissolved, Charles Smith retiring and George Scott continuing.

Alphonse Delorme and Desire Michon have registered partnership under the style of Delorme & Michon, tea and coffee dealers, etc., Montreal.

#### SALES MADE AND PENDING.

Isabella Hendry, general merchant, Stirton, Ont., has sold out.

The stock of J. P. Houle & Co., general merchants, St. Perpetue, Que., has been sold.

The stock of A. R. Dionne, general merchant, Fraserville, Que., has been sold at 71 1/2c. on the dollar.

The stock of Sam. F. Allard, general merchant, Rimouski, Que., has been sold at 52 1/2c. on the dollar.

S. Duncan, tea and crockery merchant, Montreal, has sold his St. Catherine street store stock at 27c. on the dollar, and his Notre Dame street store stock at 34c. on the dollar.

#### CHANGES.

James Kines, grocer and baker, Carberry, Man., has sold out to Albert Whaley.

A. Langford, general merchant, Devizes, Ont., has sold out to Thomas Kestie.

Frederick Goebel, grocer, New Hamburg, Ont., has been succeeded by Henry Meier.

Hamilton Bros., general merchants, Glen Huron and Copper Cliff, Ont., have sold out their Copper Cliff business to Jones & Rowat.

Bert Walker, grocer, Newdale, Man., is adding dry goods.

Louis Kieffer, general merchant, Elm-vale, Ont., has moved to Glen Allan.

C. H. Medlicott, fruit dealer, etc., Vancouver, Ont., has retired from business.

J. P. Houle has resumed business as general merchant in St. Perpetue, Que.

The Fraser River Oil and Guano Syndicate, Vancouver, has been incorporated.

J. B. Denning, general merchant, Kerrwood, Ont., has been succeeded by J. M. Bunt.

Frank Gaspardone, grocer, etc., Wellington, B.C., has sold out to Camilio S. Pedro.

Frederick Shackleton, grocer, etc., Olds, N. W. T., has been succeeded by Mrs. Grasse.

Amandi Carl, general merchant, Effingham, Ont., has been succeeded by John A. Dabail.

H. Crites & Co., general merchants, Oil Springs, Ont., have been succeeded by Aldous & Callan.

Wm. Gibbons has registered consent for his wife to do business as fruit dealer, etc., in Halifax, in her own name.

Wm. H. Paint has registered as sole proprietor of the firm of Peter Paint & Son, general merchants, Port Hawkesbury, N.S.

Urquhart Bros., grocers and liquor dealers, Vancouver, B.C., have sold out their grocery stock to Phoenix & Macklin. Hugh A. Urquhart continues the liquor business.

#### FIRES.

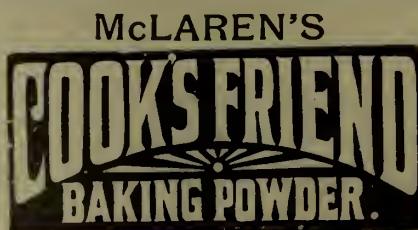
F. G. Hawkins & Son, general merchants, Kinmount, Ont., have been burned out.

Thos. E. Smith, general merchant, Brigham, Que., has been burned out; partially insured.

#### DEATHS.

Jos. Blanchette, general merchant, St. Jean (Port Joli), Que., is dead.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE  
TOBACCO  
CO.

... Granby, Que.

See Prices Current.

## White Swan

is manufactured from the Best Ingredients—  
acknowledged by leading medical experts to  
make the most wholesome

## Baking Powder

SMITH & SCOTT, Mfrs.

6 and 8 Bay St. - TORONTO  
Supplied through the trade.

THE FRAGRANT . . .

## "MAGNOLIA" CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS  
BRANTFORD, ONT.

FANCY  MOUNT  
INDIA BRIGHT ROYAL  
JAVA ROYAL  
ROYAL JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ  
D. W. ROSS CO. RICES  
Agents

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee  
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

# MOTT'S

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

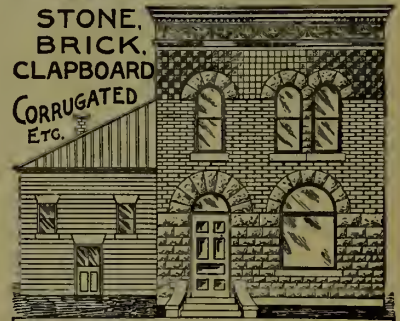
## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

THE HOME CAKE CO.  
GUELPH, ONT.

## STEEL SIDING

STONE,  
BRICK,  
CLAPBOARD  
CORRUGATED  
ETC.



For

Stores, Houses, Halls,  
Barns, Sheds, Churches.

Entirely water, wind, storm  
and fire proof. Will last  
100 years and always look  
well.

Cheaper than matched Lum-  
ber. Shipped from factory  
all ready to apply. Fully  
illustrated catalogue sent  
on request.

The  
PEDLAR METAL ROOFING CO.  
Oshawa, Ont.



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
WALTER WOODS & CO.,  
HAMILTON.



## AMONG TORONTO RETAILERS.

Store  
Fixtures.

One frequently hears the statement that it is useless to lay down any hard and fast rules about store fixtures, as what attracts in one district repels in another. In one section it is advisable to have the price attached to all goods, and a feature should be made of bargains, while in another portion of the city it has been found advisable to make quality the feature, and keep price in the background. Nevertheless, it is true that there are general principles which contribute to success in every section of the city. One of the principles is, that it pays to have the appearance of a large and well-assorted stock. Two of the oldest grocery firms in the city, Peter Macdonald, who has been in business in Toronto about 40 years, and Swan Bros., who have recently completed their 35th year, told me that their experience has satisfied them that the buying public are influenced by having a large stock to choose from. Mr. Macdonald stated that, besides helping to attract custom, the habit of keeping one's store well filled is advisable, inasmuch as he had found it pays better to buy in large quantities, rather than to buy from hand to mouth in fear of a fall in market values. That Swan Bros. concur in this belief is manifested by the fact that they have now in stock over 20 tons of canned goods. I found this opinion general among those dealers who are admittedly successful in reaching the public. One of the cleanest stocks in Toronto is that in the store of David Bell, Yonge street. Besides keeping his shelves full, Mr. Bell keeps red mosquito netting between the goods and the flies during the summer months. Before the goods are placed on the shelves, all bottles, tins, cans, etc., are brushed clean, and, as they are protected from the flies by the netting, the effect is, that the goods have an appearance that is bound to attract customers of the right stamp.

"Toronto is  
all Right!"

This remark was uttered with considerable emphasis in my presence by a veteran King street grocer on Monday. As the speaker is somewhat chary in the use of enthusiastic phrases, I sought the reason for this outburst. "Why," said he, in reply, "I have been around the city considerably of late, and it is astonishing the number of improvements being made on every hand. These changes are numerous and costly, but I suppose the large majority of our citizens take these things as a matter of course, not realizing the benefits they derive directly and indirectly from such activity in building circles. I realize how it affects me, for I think money has been more plentiful

and is easier reached this year than any time since the better years of the boom days."

I wonder how many grocers realize the present activity in building in Toronto. Truly, there is reason for hopefulness concerning the trade outlook. Yonge street, from the new warehouse, near Front street, for the "Salada" tea people, to the new bank building at the corner of Bloor, shows changes for the better in almost every block. The business portion of Queen street east has also been much improved during the past summer. But the greatest activity has been in the construction of, and alterations to dwellings, warehouses and factories. During the nine months ending with September, this year, permits have been issued for the construction of residences to the value of \$436,900, as compared with \$363,650 during the whole of 1897; for new factories and alterations to old ones, to the value of \$272,620, over three times the total of last, \$80,770; warehouses and additions, to the value of \$221,765, as compared with \$71,700 throughout the whole of 1897.

It is a hopeful sign unquestionably when our manufacturers and jobbers are compelled to spend in nine months three times as much for the improvement and enlargement of their premises as they did in either of the three previous years. It means that more men are to be employed—that there will be a much larger circulation of money in Toronto during the coming winter than in the past.

What has this to do with the grocery trade? A great deal. I question whether there is any community or class of persons more affected by tightness or easiness in the money market. Now is the time to change one's business from a credit to a cash basis. And it would be good policy to make a special effort to collect bad or doubtful accounts.

THE RAMBLER.

## THE WOOL MARKET.

The dullness in the wool market, which has been manifest all year, is likely to continue until there is a radical advance in prices in Great Britain and the United States.

The cause of this dullness was that wool consumers and dealers, in the United States, bought up over 20,000,000 lb. of fleece wool previous to the advance in duty on wool going into that country. This has left a surplus on the market there, which has made it possible to keep prices, both in that market and in Great Britain, in their present low condition.

The surplus is being steadily cleared up, and the prospects are that an advance will ensue before New Year's Day.

## DAINTY DINNER SETS.

Gowans, Kent & Co. have just received two lines of dinner sets which are likely to meet with much favor from the general trade. One of these sets, made by Johnson Bros., Limited, England, is a cobalt print, and is filled in in cobalt and illuminated in gold, a combination giving a rich, handsome appearance to all the dishes. The vegetable dishes, etc., are unique. They are shaped after the newest style of French chinaware. The other set is more delicate in coloring. The ornamentation on it consists of wreaths of small flowers in festoon, in soft pink and green with embossed portions traced in gold. The dainty colorings of this set are identical with the new lines of Haviland French chinaware. Both of these sets have a thin, light, semi-porcelain body which shows off the decorations to good advantage. They are carried in stock by Gowans, Kent & Co., in a number of sizes.

## WHEN FRUIT MEN WERE IDLE.

One day last week, the rainy weather limited the demand for fruit to such an extent that, in the absence of something else to sell, a bicycle was put up, and 75 tickets were speedily sold.

The holder of the ticket which won the wheel was a prominent grocer and fruiter on Yonge street. He soothed the feelings of those who got the wrong number by "lighting up all round."

## IT'S ECONOMY

For you—to use

## EASTLAKE STEEL SHINGLES

They last so well.



These shingles have been in popular use in Canada for many years—standing the test of the severest weather—everywhere giving complete satisfaction.

If you'd like fire, rust, leak and lightning proof protection—and the quickest laid shingle on the market—choose Eastlakes.

Write for further information.

**Metallic Roofing Co., Limited**

1180 King St. West Toronto.



E. B. EDDY'S  
WARES are  
THE BEST

## MATCHES

Telegraph  
Telephone  
Tiger  
Victoria Parlor  
Red Parlor  
Capital Safety  
Wax Vestas  
Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

## INDURATED FIBREWARE

Tubs  
Pails  
Washbasins  
Milk Pans  
Handy Dishes  
Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

**Woodenware, Washboards, Antiseptic Ware**

. . . and all kinds of . . .

**Paper, Paper Bags, and Paper Products.**

# The E. B. EDDY CO., Limited

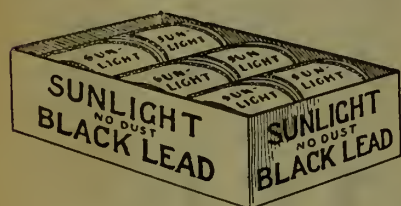
HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,  
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

# To Corral the Trade

*Keep the best  
Condensed Milk.*

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

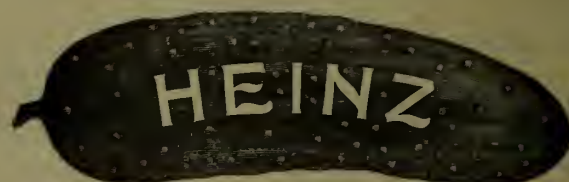
**Highest Quality and  
Absolute Purity**

is found in



It makes friends and helps business.

**THE T. D. MILLAR CHEESE CO.**  
Ingersoll, Ont.



**Pickles.**

Our new crop, 1898 pickles are now ready. Uniform size, count guaranteed, and packed in our best pickling vinegar. Try a package.

Others of our Popular Specialties are :

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
Hudson, Hebert & Co., Montreal.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.





Everyone who has tried them says:

## Southwell's

Kentish Jams, Jellies  
and Marmalades



are the finest in  
the land.

They keep old  
customers and  
make new ones.

## Rae's Finest Sublime Olive Oil

for the table is  
par excellence

THE SALAD OIL  
OF THE DAY.

A trial will con-  
vince you of its  
superiority.



FRANK MAGOR & CO.,

Agents for Canada.

16 St. John Street,

MONTREAL

# Current Market Quotations for Proprietary Articles.

Oct. 30, 1898.  
Quotations for proprietary articles, brands,  
etc., are supplied by the manufacturers or  
agents, who alone are responsible for their  
accuracy. The editors do not supervise them.  
If a change is made, either an advance or  
decline, it is referred to in the market reports  
as a matter of news, whether manufacturers  
request it or not.

### BAKING POWDER.

| PURE GOLD.                 |       |
|----------------------------|-------|
| 3 oz. cans, 4 and 6        |       |
| doz. in case               | 88    |
| 4 oz. cans, 4 and 6        |       |
| doz. in case               | 95    |
| 6 oz. cans, 2 and 4        |       |
| doz. in case               | 1 40  |
| 8 oz. cans, 2 and 4        |       |
| doz. in case               | 1 81  |
| 12 oz. cans, 2 and 4       |       |
| doz. in case               | 2 70  |
| 16 oz. cans, 2 and 4       |       |
| doz. in case               | 3 60  |
| 2 1/2 lb. cans, 1 and 2    |       |
| doz. in case               | 9 10  |
| 4 lb. cans, 1 doz. in case | 14 4  |
| 5 lb. cans, 1 doz. in case | 18 00 |

| Cook's Friend—                |               |
|-------------------------------|---------------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40       |
| " 10, in 4 doz. boxes         | 2 10          |
| " 2, in 6 "                   | 80            |
| " 12, in 6 "                  | 70            |
| " 3, in 4 "                   | 45            |
| Pound tins, 3 doz. in case    | 3 00          |
| oz. tins, 3 "                 | 2 40          |
| oz. tins, 4 "                 | 1 10          |
| lb. tins, 1/2 "               | 14 00         |
| Diamond—                      |               |
| 1 lb. tins, 2 doz. in case    | per doz. 1 20 |
| 1/2 lb. tins, 3 "             | 30            |
| 1/4 lb. tins, 4 "             | 60            |

| THE F. F. DALLEY CO.                     |                 |
|------------------------------------------|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. | cases 1 5       |
| 1 lb. tins, 2 to 4 doz. cases            | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. | cases 0 55      |
| 1/2 lb. tins, 4 to 6 doz. cases          | 0 80            |

| 1 lb. tins, 2 to 4 doz. cases | 1 15 |
|-------------------------------|------|
| English Cream, glass tumblers | 0 75 |
| 1/2 lb. jellies               | 1 25 |
| 1 1/2 lb. jellies             | 2 25 |
| 1 1/2 lb. Crown sealers       | 2 25 |
| JERSEY CREAM BAKING POWDER.   |      |
| 1/2 size, 5 doz. in case      | 40   |
| 1/4 " 4 " "                   | 75   |
| 1/2 " 3 " "                   | 1 25 |
| 1 " 2 " "                     | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 3 " 2 " "                    | 2 00           |
| 4 " 1 " "                    | 6 50           |
| 5 " 1/2 " "                  | 10 00          |
| 1 lb. boxes                  | per lb. 16     |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " "                  | 1 20          |
| 1 " 3 " "                    | 2 00          |
| 5 " 1 " "                    | 9 00          |

### BLACKING.

| P. G. FRENCH BLACKING |        |
|-----------------------|--------|
| No. 4, 1/4 grs. bxs.  | \$4 00 |
| " 5, 1/4 " "          | 4 50   |
| " 8, 1/4 " "          | 7 25   |
| " 10, 1/4 " "         | 8 25   |
| " 10, Jet Enamel.     | 8 25   |

| THE F. F. DALLEY CO.                   |        |
|----------------------------------------|--------|
| English Army Blacking, 1/4 gross cases | \$9 00 |
| No. 2 Spanish " "                      | 3 60   |
| No. 3 " " "                            | 4 50   |

| per doz.                                 |      |
|------------------------------------------|------|
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20 |
| No. 10 " " "                             | 9 00 |
| Vinon Oil Blacking, 1 doz. cases, liquid | 2 00 |
| New York Dressing, 1 doz. cases          | 0 75 |
| Spanish Satin Gloss, " "                 | 1 00 |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75 |
| Spanish Glycerine Oil Dressing           | 2 00 |

| THE ALPHA CHEMICAL CO.            |                    |
|-----------------------------------|--------------------|
| Shoe Dressing— in 1/4 gross cases | Per Gross \$ 22 00 |
| French Oil in 3-doz. cases        | 9 00               |
| Reliable Shoe Dressing            | 12 00              |
| Ecliptic Combination tan          |                    |

| per gross          |       |
|--------------------|-------|
| Moody's Ox Blood   | 12 00 |
| " Chocolate        | 12 00 |
| Alpha Chemical Co. |       |
| French Castor Oil  | 9 00  |
| Alpha Chemical Co. |       |
| Refined Sweet Oil  | 9     |
| Alpha Chemical Co. |       |
| Turpentine         | 7 80  |
| Moody's Non-Corro- |       |
| sive Inks          | 4 50  |

|                                   |            |
|-----------------------------------|------------|
| Shoe Blacking— in 1/4 gross cases | 9 00       |
| Reliable French Blacking, No. 5   | No. 2 4 50 |
| United Service                    |            |
| Blacking No. 4                    | 8 00       |

|                  |      |
|------------------|------|
| United Service   |      |
| Blacking No.     |      |
| 1 1/2            | 4 25 |
| Patent Leather   |      |
| Polish No. 1 1/2 | 9 00 |
| Waterproof       |      |
| Dublin No. 4     | 9 00 |

| per gross                |      |
|--------------------------|------|
| Alpha Metal Polish No. 2 | 9 00 |

| per gross     |  |
|---------------|--|
| Stove Polish— |  |

|                |      |
|----------------|------|
| Quick shine    |      |
| Polish         | 9 00 |
| Electric Crown |      |
| Paste          | 8 00 |
| Electric Crown |      |
| Lead Bar       | 7 80 |

| per doz.             |  |
|----------------------|--|
| Patent Stove Polish— |  |

|                                  |       |
|----------------------------------|-------|
| Sunlight Lead Bar 6's            | 2 25  |
| Packed in 1/2 gross cases        |       |
| Sunlight Liquid, 1/4 gross cases | 10 80 |
| Moody's Black                    |       |
| Lead 3's                         | 4 25  |

|                                  |       |
|----------------------------------|-------|
| Reliable Stove                   |       |
| Pipe Varnish                     |       |
| 1/4 gross cases                  | 14 40 |
| 6-oz. bottles                    |       |
| Quickshine Pipe Varnish          |       |
| 1/4 gross cases pressed top tins | 12 00 |

### BIRD SEEDS

| BART. COTTAM & CO.                  |      |
|-------------------------------------|------|
| Cottam's, with Patent Bird Bread.   | 0 07 |
| Warbler, with Song Restorer         | 0 05 |
| Belgian, with Bird Improver         | 0 05 |
| International, with Bird Treat      | 0 05 |
| German X, with Cuttlefish Bone      | 0 04 |
| German, with Cuttlefish Bone        | 0 04 |
| London Bird Seed, bulk 25 lb. cases | 0 04 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06 |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03 |

| T.M.E. F. DALLEY CO.                     |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |

| NICHOLSON & BROCK.                      |      |
|-----------------------------------------|------|
| Brock's Bird Seed                       | 0 07 |
| Norwich Bird Seed                       | 0 06 |
| Maple Leaf Bird Seed                    | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| " 5c. 48 "                              | 0 03 |

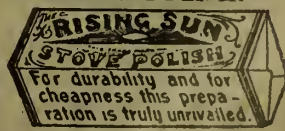
### BLUE.

| KEEN'S OXFORD.                    |                |
|-----------------------------------|----------------|
| Per lb.                           | per lb. \$0 17 |
| In 10 box lots or case            | 0 16           |
| Reckitt's Square Blue, 12-lb. box | 0 17           |
| Reckitt's Square Blue, 5 box lots | 0 16           |

### BLACK LEAD.

|                                        |      |
|----------------------------------------|------|
| Reckitt's, per box                     | 1 15 |
| Box contains either 1 gro., 1 oz.      |      |
| ize; 1/2 gro., 2 oz. or 1/4 gro. 4 oz. |      |

### STOVE POLISH.



| Per gross                             |               |
|---------------------------------------|---------------|
| Rising Sun, 6 ounce cakes, half-gross | b xes \$ 8 50 |
| Rising Sun, 3 ounce cakes, gross      | boxes 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes | 10 00         |
| Sun Paste, 5c. size, 1/4 gross boxes  | 5 00          |



# STARCH

Some merchants have the idea that their starch department is not of much account ; that their customers don't care what brand of starch they get as long as it is starch. Now, this is a mistake, and one should give this line as close attention as any other. House-keepers and laundresses have their favorites in starch, as well as in other goods and in nine cases out of ten you'll find one of our brands is the favorite—either **Edwardsburg Silver Gloss**, **Benson's Satin**, **Benson's Enamel**, or one of the others. They are all good starches though, so you need have no misapprehension in recommending any of them to your best customers.

## The Edwardsburg Starch Co., Limited, Cardinal, Ont.



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00  
 Stovepipe Varnish, 4 oz. bottles..... 1 00  
 " 6 oz. bottles..... 1 25  
 Boston Brunswick Black, 8 oz. bot's. 1 75

### Enameline.



No. 4—3 dozen in case \$4 50  
 6—3 dozen in case 7 50



### CORN BROOMS

BOECKH BROS. & COMPANY. per doz.  
 Carpet Brooms—  
 "Imperial," extra fine, 8, 4 strings.. \$3 50  
 " " 7, 4 strings.. 3 30  
 " " 6, 3 strings.. 3 10  
 " " 8, 4 strings.. 3 10  
 " " 7, 4 strings.. 2 90  
 " " 6, 3 strings.. 2 85  
 " " 7, 4 strings.. 2 70  
 " " 6, 3 strings.. 2 40  
 " " 5, 3 strings.. 2 20

### CHEWING GUM.

ADAMS & SONS CO. per box  
 Tutti Frutti, 36 5c. bars..... \$1 20  
 " " (in cream pitcher) 36 5c bars 1 20  
 " " (in sugar bowl) 36 5c bars 1 25  
 " " (in glass jar) 115 5c pkgs. 3 75  
 Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75  
 Pepsin Tutti Frutti, 23 5c packages.. 0 75  
 Round Pepsin, 30 5c packages..... 1 00  
 Cash Register, 390 5c bars and pkgs. 15 00  
 Cash Box, 160 5c bars..... 6 00  
 Tutti Frutti Show Case, 180 5c bars and packages..... 6 00  
 Variety Gum (with book in each box) 150 1c pieces..... 1 00  
 Banner Gum (English or French wrappers) 115 1c pieces.....  
 Flirtation Gum (English or French wrappers) 115 1c pieces.....  
 Mexican Fruit, 36 5c bars..... 1 20  
 Sappota, 150 1c pieces..... 0 90  
 Orange Sappota, 150 1c pieces..... 0 75  
 Black Jack, 115 1c pieces..... 0 75  
 Red Rose, 115 1c pieces..... 0 75  
 Magic Trick, (English or French wrappers) 115 1c pieces..... 0 75

SILVERINE.  
 Per gross.  
 No. 4—5c size..... \$1 85  
 No. 6—8c size..... 5 50  
 No. 8—10c size..... 6 60

### CHOCOLATES & COCOAS.

Cocoa—  
 Epps's..... per lb. 0 35  
 Case of 14 lbs. each..... 0 35  
 Smaller quantities..... 0 37 1/2  
 CADBURY'S.  
 Frank Magor & Co., Agents. per doz  
 Cocoa essence, 3 oz. packages..... \$1 65  
 Mexican chocolate, 1/4 and 1/2 lb. pkgs. 0 40  
 Rock Chocolate, loose..... 0 40  
 1-lb. tins..... 0 42 1/2  
 Nibs, 11-lb. tins..... 0 35  
 TODD HUNTER, MITCHELL & CO.'S.  
 Chocolate—  
 French, 1/4's—8 and 12 lbs..... per lb 0 30  
 Caraccas, 1/4's—6 and 12 lbs..... 0 35  
 Premium, 1/2's—6 and 12 lbs..... 0 30  
 Sante, 1/4's—6 and 12 lbs..... 0 26  
 Diamond, 1/4's—6 and 12 lbs..... 0 22  
 Sticks, gross boxes, each..... 1 00  
 Cocoa—  
 Homeopathic, 1/4's, 8 and 14 lbs..... 0 30  
 Pearl..... 0 25  
 London Pearl, 12 and 13 "..... 0 23  
 Rock..... 0 20  
 Bulk, in boxes..... 0 18  
 Royal Cocoa Essence, packages..... per doz 40

Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24  
 Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24  
 Cocoa—  
 Concentrated, 1/4's, 1 doz. in box.. 2 40  
 " 1/2's, " " 4 50  
 " 1 lbs. " " 8 25  
 Homeopathic, 1/4's, 14 lb. boxes ..  
 1/2 lbs. 12 lb. boxes ..

JOHN P. MOTT &amp; CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma..... per lb. 0 30  
 Mott's Prepared Cocoa..... 0 28  
 Mott's Homeopathic Cocos (1/4's)..... 0 32  
 Mott's No. 1 Chocolate..... 0 45  
 Mott's Breakfast Cocoa in tins..... 0 30  
 Mott's Caraccas Chocolate..... 0 28  
 Mott's Diamond Chocolate..... 0 40  
 Mott's French-Can. Chocolate..... 0 23  
 Mott's Navy or Cooking Chocolate.. 0 18  
 Mott's Cocoa Nibs..... 0 25  
 Mott's Cocoa Shells..... 0 35  
 Vanilla Sticks, per gross..... 0 05  
 Mott's Confectionery Chocolate. 0 21 0 43  
 Mott's Sweet Chocolate Liquors. 0 19 0 30

### COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz. \$3 75  
 Cocoa Essence, 1/2 lb. tins, per doz. 2 25  
 Soluble Cocoa, No. 1 bulk, per lb. 0 20  
 Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb. 0 25  
 Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb. 0 30  
 Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb. 0 35

### COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—  
 1/2 lb. Packages, 15 or 30 lb. cases.... 0 27  
 1/2 & 1/2 lb. " " " " 0 27 1/2  
 1/4 " " " " 0 28  
 1/4 " " " " 0 29  
 1/4 " " " " 0 29  
 1/4 " " " " 0 30  
 Bulk—  
 White Moss, 10, 15 or 20 lb. .... 0 18  
 Feather Strip, " " " " 0 20  
 Ribbon, " " " " 0 18  
 Special Shred, " " " " 0 16  
 Macaroon, " " " " 0 16  
 Crown Desic'd, 12, 20 25 " " 0 16  
 Special, " " " " 0 15



FRY'S.

Chocolate—  
 Caraccas, 1/4's, 6-lb. boxes..... 0 42  
 Vanilla, 1/4's..... 0 42  
 "Gold Medal" Sweet, 1/4's, 6 lb. bxs. 0 29  
 Pure, unsweetened, 1/2's, 6 lb. bxs. 0 42

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



## THE TRADE BUILDERS OF B.C.

ARE

OKELL &amp; MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON &amp; SON, Montreal.

D. MASSON &amp; CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

## Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper.  
The Hardware and Metal Merchant.  
The Dry Goods Review.  
The Bookseller and Stationer.

Samples Free

MacLEAN PUBLISHING CO., Limited  
Montreal and Toronto

The Toronto Patent Agency  
Limited

CAPITAL - \$25,000

W. H. SHAW, ESQ., President.

JOS. DOUST, ESQ., Vice-President.

J. ARTHUR MCMURTRY, Sec.-Treas.

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TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency  
Limited  
TORONTO, ONT.

## The "Star Brand"

of Pails, Tubs, and General Wooden-ware is always reliable. . . .



BOECKH BROS. & COMPANY  
Selling Agents, Toronto, Ont.

WM CANE & SONS, Limited  
Manufacturers. NEWMARKET.

## It Sometimes Happens

COW  
BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

Direct from the Growers  
To Consumers—through the Grocer.

Repeat Orders for Monsoon <sup>Indo Ceylon</sup> Tea during the first half of October from nearly 800 grocers—and, with these, we have letters from over 300 dealers who felt that they should say something special about Monsoon Tea. The "repeats" prove that Monsoon is a good seller—but many dealers add, that Monsoon just pleases their trade to perfection.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.

## Your Good Will

is the foundation stone of this business. We build upon it—we rely upon it. Without it we could never reach success.

We strive to please you by giving you better value in our Brooms and Brushes than you can get elsewhere for the same amount of money. We look to quality and workmanship first of all.

And—without questioning, or arguing—we give you "your money back if you want it," and tell you to say the same thing to **your** customers.

**Boeckhs' Brooms, Brushes**

Boeckh Bros. & Company, Mfrs.,  
Toronto, Ont.

Montreal Branch, 1 and 3 DeBresoles St.



## STANDARD COCOANUT MILLS.

|                          |    |    |
|--------------------------|----|----|
| Feather strips           | 18 | 21 |
| Cream shredded           | 17 | 20 |
| Standard                 | 15 | 18 |
| Macaroon                 | 15 | 17 |
| Desiccated               | 14 | 16 |
| Shavings, in packages    | 16 | 18 |
| Cream shredded, 1/2 lbs. | 29 | 29 |
| " 1/2 lbs.               | 28 | 28 |

## CHEESE.



|                                |         |
|--------------------------------|---------|
| MacLaren's Imperial—           | Per doz |
| Large size jars                | \$9 00  |
| Medium size jars               | 4 50    |
| Small size jars                | 2 40    |
| Individual size jars           | 1 00    |
| Imperial Cheese Silver Holder— |         |
| Large size                     | 18 00   |
| Medium size                    | 15 00   |
| Small size                     | 12 00   |



|                           |          |
|---------------------------|----------|
| MILLAR'S PARAGON          | Per doz. |
| Large Size, cases 1 doz.  | \$9 00   |
| Medium Size, cases 1 doz. | 4 50     |
| Small Size, cases 2 doz.  | 2 40     |

## CLOTHES. PINS.

|                                                      |      |
|------------------------------------------------------|------|
| Clothes Pins (full count), 5 gross in case, per case | 0 65 |
| 4 doz. packages (12 to a case)                       | 0 75 |
| 6 doz. packages (12 to a case)                       | 1 00 |

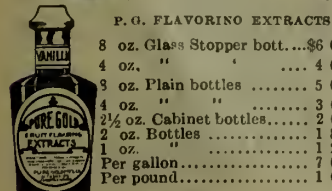
## COFFEE.

|                             |             |
|-----------------------------|-------------|
| JAMES TURNER & CO.          | per lb      |
| Mecca                       | 0 34        |
| Damascus                    | 0 30        |
| Cairo                       | 0 20        |
| TODHUNTER, MITCHELL & CO.'s |             |
| Excelsior Blend             | 0 33        |
| Bourbon Blend               | 0 31        |
| Our Own                     | 0 30        |
| Jersey                      | 0 28        |
| Laguaya                     | 0 25        |
| Rajah Blend                 | 0 21        |
| Mocha and Java              | 0 32        |
| Old Government Java         | 0 30 0 32 0 |

## EXTRACTS.

|                                                              |        |
|--------------------------------------------------------------|--------|
| Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles all flavors        | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors      | 1 25   |

|                               |      |
|-------------------------------|------|
| Crown Brand (Greig Mfg. Co.)— |      |
| 1 oz. Bottle, per doz.        | 0 90 |
| 2 " " " "                     | 1 50 |
| 2 1/2 " " " "                 | 2 00 |
| 4 " " " "                     | 3 00 |
| 4 " Bottle                    | 6 00 |
| 4 " Glass Stop'r              | 4 00 |
| 8 " " " "                     | 6 00 |



## FOOD.

|                                                     |          |
|-----------------------------------------------------|----------|
| ROBINSON'S BARLEY AND GROATS.                       | per doz. |
| Patent Barley, 1/2 lb. tins                         | 1 25     |
| " 1 lb. tins                                        | 2 25     |
| " Groats, 1/2 lb. tins                              | 1 25     |
| " 1 lb. tins                                        | 2 25     |
| DALLEY'S ROYAL HYGIENIC SELF-RISEING FLOURS.        | per doz  |
| Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case | 1 20     |
| Pancake Flour, 2 lb. packages, 3 doz. in case       | 1 20     |

|                                                      |      |
|------------------------------------------------------|------|
| Tea Biscuit Flour, 2 lb. packages, 3 doz             | 1 20 |
| In case                                              |      |
| Graham Flour, 2 lb. packages, 3 doz.                 | 20   |
| In case                                              |      |
| Bread and Pastry Flour, 2 lb. packages, 3 doz. cases | 1 20 |

## GELATINES.

|              |      |
|--------------|------|
| 2's          | 1 10 |
| 4's          | 1 20 |
| 8 Quart size | 2 12 |

## INDURATED FIBRE WARE.

|                                  |        |
|----------------------------------|--------|
| THE E. B. EDDY CO.               |        |
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1                      | 13 30  |
| " 2                              | 11 40  |
| " 3                              | 9 50   |
| Fibre Butter Tubs (30 lbs)       | 3 80   |
| Nests of 3                       | 2 85   |
| Keelers No. 4                    | 8 00   |
| " 5                              | 7 00   |
| " 6                              | 6 00   |
| " 7                              | 5 00   |
| Milk Pans                        | 2 65   |
| Wash Basins, flat bottoms        | 2 65   |
| " round bottoms                  | 2 50   |
| Handy Dish                       | 2 25   |
| Water Closet Tanks               | 17 00  |
| Dish Pan, No. 1                  | 7 60   |
| " 2                              | 6 20   |
| Barrel Covers and Trays          | 4 75   |
| Railroad or Factory Pails        | 4 75   |

## JAMS AND JELLIES.

|                                          |          |
|------------------------------------------|----------|
| SOUTHWELL'S GOODS.                       | per doz. |
| Frank Magor & Co., Agents.               |          |
| Orange Marmalade                         | 1 50     |
| Clear Jelly Marmalade                    | 1 80     |
| Strawberry W. F. Jam                     | 2 00     |
| Raspberry                                | 2 00     |
| Apricot                                  | 1 75     |
| Black Currant                            | 1 85     |
| Other Jams                               | 1 55     |
| Red Currant Jelly                        | 2 75     |
| (All the above in 1 lb. clear glass pots |          |



|                                                                                                                          |  |
|--------------------------------------------------------------------------------------------------------------------------|--|
| P. G. JELLY POWDER.                                                                                                      |  |
| Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, doz. cases, 90c. per doz. |  |
| P. G. ICINGS.                                                                                                            |  |
| Chocolate 2 doz. cases, \$1.25 per doz.                                                                                  |  |
| Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.                                                  |  |

## LICORICE.

|                                                   |        |
|---------------------------------------------------|--------|
| YOUNG & SMYTH'S LIST.                             |        |
| 5-lb. boxes, wood or paper, per lb.               | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box             | 1 25   |
| " Ringed" 5 lb. boxes, per lb.                    | 0 40   |
| " Acme" Pellets, 5 lb. cans, per can.             | 2 00   |
| " Acme" Pellets, fancy boxes (40) per box         | 1 50   |
| Tar Licorice and Tolu Wafers, 5 lb. cans, per can | 2 00   |
| Licorice Lozenges, 5 lb. glass jars               | 1 75   |
| " 5 lb. cans                                      | 1 50   |
| "Purity" Licorice, 200 sticks                     | 1 45   |
| " 100 sticks                                      | 0 73   |
| Dulce, large cent sticks, 100 in box              | 0 75   |

## MINCE MEAT.

|                                    |         |
|------------------------------------|---------|
| Wetley's Condensed, per gross, net | \$10 80 |
| per case of 3 doz., net            | 2 70    |
| Nicholson's, per gross             | 10 80   |
| per 1/4 gross case                 | 2 70    |

## PICKLES---STEPHENS'

|                              |          |
|------------------------------|----------|
| A. P. TIPPETT & CO., AGENTS. | per doz. |
| Patent stoppers (pints)      | 2 30     |
| Corked (pints)               | 1 90     |

## MUSTARD.

|                              |                  |
|------------------------------|------------------|
| COLMAN'S OR KEEN'S.          | per doz.         |
| D. S. F., 1/4 lb. tins       | \$1 40           |
| " 1/2 lb. tins               | 2 50             |
| " 1 lb. tins                 | 5 00             |
| In Jars—                     |                  |
| Durham, 4 lb. jars, per jar  | 0 75             |
| " 1 lb. "                    | 0 25             |
| F. D., 1/4 lb. tins          | per doz.         |
| " 1/2 lb. tins               | 0 85             |
| " 1 lb. tins                 | 1 45             |
| FRENCH MUSTARD               |                  |
| Crown Brand—(Greig Mfg. Co.) | per gross.       |
| Pony size—\$7 50             | Beer Mug—16 20   |
| Small Med. 7 50              | Tumbler—15 50    |
| Medium—10 80                 | Cream Jug—21 00  |
| Large—12 00                  | Sugar Bowl—22 00 |
| Spoon—18 00                  | Caddy—28 00      |

## THE F. F. DALLEY CO.

|                                                          |      |
|----------------------------------------------------------|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.          | 0 12 |
| 1/2 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1/4 lb. tins, 2 " "                                      | 1 20 |
| 1 lb. jars, per doz.                                     | 2 40 |
| 4 lb. "                                                  | 7 80 |
| 1/4 lb. glass tumblers                                   | 0 75 |
| Jersey Butter Color, 2 oz. bottles, per oz               | 1 25 |

|                                                    |      |
|----------------------------------------------------|------|
| 1 gallon tins, per gal.                            | 2 50 |
| Celery Salt, 2 oz. bottles, silver tops, per doz.  | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz. |      |

## SODA—COW BRAND.



|                                                                                           |  |
|-------------------------------------------------------------------------------------------|--|
| Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00.                                    |  |
| Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00.                                 |  |
| Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages) per box, \$3.00. |  |
| case of 5c. pkgs (containing 96 pkgs., per box, \$3.00.                                   |  |

## SOAP.



## BRANTFORD SOAPWORKS CO.

|                                                                                                                                                    |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Ivory Bar " is put up in 1 lbs., 2-6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box. |  |
| Quotations for "Ivory Bar" and other brands of soap furnished on application.                                                                      |  |



## STARCH.

|                                                |          |
|------------------------------------------------|----------|
| EDWARDSBURG STARCH CO., LTD.                   |          |
| Laundry Starches—                              |          |
| No. 1 White or Blue, cartoons                  | 0 05 1/2 |
| Canada Laundry                                 | 0 04 1/2 |
| Silver Gloss, 6-lb. draw-lid boxes             | 0 07 1/2 |
| Silver Gloss, 6-lb. tin canisters              | 0 07 1/2 |
| Edwardsburg Silver Gloss, 1-lb. chrome package | 0 07 1/2 |
| Silver Gloss, large crystals                   | 0 06 1/2 |
| Benson's Satins, 1-lb. cartoons                | 0 07 1/2 |
| No. 1 White, bbls. and kegs                    | 0 04 1/2 |
| Benson's Enamel, per box                       | 3 00     |
| Culinary Starch—                               |          |
| W. T. Benson & Co.'s Prep. Corn                | 0 06 1/2 |
| Canada Pure Corn                               | 0 05 1/2 |
| Rice Starch—                                   |          |
| Edwardsburg No. 1 white, 1-lb. cart.           | 0 09 1/2 |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps   | 7 1/2    |
| KINGSFORD'S OSWEGO STARCH                      |          |



|                              |                                                                |
|------------------------------|----------------------------------------------------------------|
| SILVER GLOSS—                | 40-lb. boxes, 1-lb. pkgs., 0 08                                |
| GLOSS—                       | 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2 |
| PURE—                        | 40-lb. boxes, 1-lb. pack. 0 07                                 |
| " 48-lb., 16 3-lb. boxes     | 0 07                                                           |
| For puddings, custards, etc. |                                                                |
| OSWEGO—                      | 40-lb. boxes, 1-lb. packages, 0 07 1/2                         |
| CORN STARCH—                 | 38-lb. to 45-lb. boxes, 0 06                                   |
| STARCH—                      | 6 bundles 0 06 1/2                                             |
| STARCH IN—                   | Silver Gloss 0 07 1/2                                          |
| BARRELS—                     | Pure 0 06 1/2                                                  |

## THE F. F. DALLEY CO.

|                                                       |          |
|-------------------------------------------------------|----------|
| Boston—Laundry, 40 pkgs. to box, per package          | 0 08     |
| Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. | 0 06 1/2 |
| THE BRANTFORD STARCH CO., LTD.                        |          |
| Laundry Starches—                                     |          |
| Canada Laundry, boxes of 40 lbs.                      | 0 04 1/2 |
| Finest Quality White Laundry—                         |          |
| 3 lb. cartoons, cases 36 lbs.                         | 0 05 1/2 |

|                                                  |          |
|--------------------------------------------------|----------|
| Bbls., 175 lbs.                                  | 0 04 1/2 |
| Kegs, 100 lbs.                                   | 0 04 1/2 |
| Lily White Gloss—                                |          |
| Kegs, extra large crystals, 100 lbs.             | 0 06 1/2 |
| 1 lb. fancy cartoons, cases 36 lbs.              | 0 07 1/2 |
| 8 lb. draw-lid bx. 8 in crate, 48 lb.            | 0 07 1/2 |
| 6 lb. tin enamelled canisters, 8 in crate 48 lbs | 0 07 1/2 |



|                                      |          |
|--------------------------------------|----------|
| Brantford Gloss—                     |          |
| 1 lb. fancy boxes, cases 36 lbs.     | 0 07 1/2 |
| Brantford Cold Water Rice Starch—    |          |
| 1 lb. fancy boxes, cases 28 lbs      | 0 09     |
| Canadian Electric Starch—            |          |
| 40 packages in case                  | 3 00     |
| Celluloid Starch—                    |          |
| per case                             | 3 50     |
| Culinary Starch—Chalenge Prep. Corn— |          |
| 1 lb. pkgs., boxes 40 lbs.           | 0 05 1/2 |
| No. 1 Pure Prepared Corn—            |          |
| 1 lb. pkgs., boxes 40 lbs.           | 0 06 1/2 |



|                                        |                   |
|----------------------------------------|-------------------|
| SALADA CEYLON.                         |                   |
| Brown Label, 1 lb. & 1/2 lb. wholesale | 20c., retail 25c. |
| Wholesale Retail.                      |                   |
| Green Label, 1 lb. and 1/2 lb.         | 0 22 0 30         |
| Blue Label, 1 lb. and 1/2 lb.          | 0 30 0 40         |
| Red Label, 1 lb. and 1/2 lb.           | 0 36 0 50         |
| Gold Label, 1 lb. and 1/2 lb.          | 0 44 0 60         |
| Terms, 30 days net.                    |                   |
| RAM LAL'S (lead packages)              |                   |



|                     |      |
|---------------------|------|
| Cases, each 60 lbs. | 0 35 |
| " 60 1/2 lbs.       | 0 35 |
| " 30 lbs.           | 0 36 |
| " 120 1/2 lbs.      | 0 36 |



|                                                             |      |
|-------------------------------------------------------------|------|
| Ceylon Tea, in 1-lb. and 1/2-lb. lead packs black or mixed. |      |
| Black Label, 1-lb., retail at 25c.                          | 0 19 |
| " 1/2-lb., "                                                | 0 20 |
| Blue Label, retail at 30c.                                  | 0 22 |
| Green Label " 40c.                                          | 0 28 |
| Red Label " 50c.                                            | 0 35 |
| Orange Label, retail at 60c.                                | 0 42 |
| Gold Label, " 80c.                                          | 0 58 |
| Terms, 3 per cent. off 30 days.                             |      |

## CROWN BRAND.

|                               |           |
|-------------------------------|-----------|
| (Ceylon in lead packages)     |           |
| Wholesale Retail              |           |
| Red Label, 1-lb. and 1/2 lb.  | 0 35 0 50 |
| Blue Label, 1-lb. and 1/2 lb. | 0 28 0 40 |
| Green Label, 1-lb.            | 0 18 0 25 |
| Green Label, 1/2 lb.          | 0 19 0 25 |
| Japan, 1 lb.                  | 0 19 0 25 |

## TOBACCO.

|                                                       |      |
|-------------------------------------------------------|------|
| EMPIRE TOBACCO CO.                                    |      |
| Foreign—                                              |      |
| Royal Oak, 2 x 3, Solace, 8s.                         | 0 52 |
| Something Good, rough and ready, 7s                   | 0 53 |
| Louise, 2 x 3, 14s                                    | 0 54 |
| Domestic Chewing—                                     |      |
| Currency 13 1/2 oz. bars, spaced 9s, (10% to the lb.) | 0 39 |
| Patriot, 2 x 6, Navy 5s                               | 0 41 |
| Old Fox, Narrow 12s                                   | 0 44 |
| Free Trade, 8s.                                       | 0 44 |
| Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) | 0 44 |
| Snowshoe, pound bars, spaced 6s.                      | 0 44 |
| Cut Smoking—                                          |      |
| Leader, 9s, in 5 lb. boxes (10 hrs. in case)          | 0 32 |

## WOODENWARE.

|                          |               |
|--------------------------|---------------|
| THE E. B. EDDY CO.       | per doz       |
| Washboards, Planet       | 1 60          |
| " XX                     | 1 40          |
| " X                      | 1 25          |
| " Special Globe          | 1 50          |
| Matches—                 |               |
| 5-Case Single            |               |
| Telegraph                | \$3 25 \$3 45 |
| Telephone                | 3 05 3 25     |
| Parlor                   | 1 30 1 40     |
| Red Parlor               | 1 50          |
| Safety No. 1, wall box   | 1 40          |
| " No. 2, slide box       | 2 80          |
| " No. 3, capital         | 2 75          |
| Flamers, slide boxes     | 2 25          |
| wax stems                | 3 20          |
| Tiger                    | 2 90 3 10     |
| BOECKH BROS. & CO.       | Per doz       |
| Washboards, Leader Globe | 1 25          |
| " Improved Globe         | 1 40          |
| " Standard Globe         | 1 50          |
| " Solid Back Globe       | 1 60          |
| " Jubilee (perforated)   | 1 90          |



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Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
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WITH

## Tutti Frutti

and other brands, viz.:

|         |                     |       |         |
|---------|---------------------|-------|---------|
| 2 Boxes | Tutti Frutti        | - - - | \$ 3.60 |
| 2 "     | Pepsin Tutti Frutti | - - - | 2.30    |
| 2 "     | Globe Fruit         | - - - | 3.60    |
| 1 "     | Globe Pepsin        | - - - | 1.00    |
| 1 "     | Banner              | - - - | 1.00    |
|         | Gum retails for     |       | 11.50   |
|         | Upright Show Case   |       | 6.00    |
|         |                     |       | 17.50   |

Price complete, \$8.75.

This show case has no advertising on it whatever. Order through your jobber.

ADAMS & SONS CO.

Toronto Factory

11 and 13 Jarvis St., Toronto, Ont.

Size, 20 x 10 x 10 inches.

# Christmas Fancy Goods



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INCLUDING ALL OF THE  
LATEST NOVELTIES IN

China, Lamps, Glass  
and Earthenware.

**GOWANS, KENT & CO.**  
TORONTO.

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THE MOST NUTRITIOUS COCOA.

# EPPE'S

GRATEFUL—COMFORTING

# COCOA

In labelled Tins. 14 lb. Boxes.

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Provision and  
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Correspondence  
Invited.  
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# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, OCTOBER 28, 1898.

NO. 43

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THE  
BEST!***

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Mustard**

**IS THE BEST IN THE WORLD**

**ARMEDA CEYLON  
TEA  
HAS THE FLAVOR**

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CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

Sold and highly  
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all leading gro-  
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Matches**

The H. A. NELSON & SONS CO., Limited

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This MINCE MEAT is superior to all others  
in appearance, nutrition, delicacy of flavor and  
choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing  $\frac{1}{4}$  lb. will make over  $1\frac{1}{4}$  lbs. when ready for use.  
Once tried, always used.  
Ask your Wholesaler for it

**NICHOLSON & BROCK, Toronto.**



WINN & HOLLAND

MONTREAL

SOLE AGENTS  
FOR CANADA

**BRUNNER, MOND & Co.'S**  
**Bicarbonate of Soda**  
**Soda Crystals**  
**Concentrated Sal Soda**  
**Caustic Soda**  
**Bleaching Powder**  
**Pure Alkali**

**BEST IN  
THE MARKET**

**PUREST THAT  
CAN BE MADE**

USE THE BEST!

**Canada Manufacturing Co.**

Manufacturers of

"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in  
Canada only by us.

Proprietors: **AULD MUCILAGE CO.**

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage,  
in Bottles and in Bulk. Premium Lithograms and  
Lithogram Composition. Premium Printers' Roller  
Composition.

**AULD MUCILAGE CO.**

Telephone Main 2476. 17 Bleury St., Montreal



WHY are you not lighting your place  
of business or your home with  
Acetylene Gas? It is the best and cheapest  
light made.

The

**Cliff-Wardlaw  
Generator**

is the only absolutely Automatic Gas Machine in the market.  
safe, cool, clean, easy to operate, never over-generates and  
never clogs your burners. Manufactured only by...

**THE SAFETY LIGHT & HEAT CO.**

DUNDAS, ONT.

Write for their booklet, it will interest you





# DYEING with Pleasure.

Ask any woman who dyes at home how much pleasure she gets out of the operation with the old-fashioned Powder Dyes. Her answer is plain and to the point, "it's all mess and worry and clutter."

Then it's **your** turn to speak, "here's something that washes and dyes at the same time. Easy to use—brilliant colors—they won't fade, streak or crock. Silk, satin, cotton or woollen, dye equally as well with them."

Will that woman try Maypole Soap Dyes, that make Dyeing a pleasure? You won't have to guess much what her answer will be.

## Maypole Soap Dyes.

You remember that customer who complained that the quality of those Finnan Haddies he bought of you wasn't what it was cracked up to be! It wasn't the

### "Thistle" Brand Finnan Haddies

he bought—the quality NEVER varies in THIS brand.

Clean, always, and with the true, rich, natural flavor of the freshly-caught fish.

How mad that woman was when the Bi-Carbonate of Soda she bought failed to do its work—it lacked STRENGTH.

There is 98 50/100 of pure Bi-Carbonate of Soda in the

### Hand-in-Hand Brand Bi=Carb. Soda

It is VERY strong. It never varies in the evenness of its grade. It is clean and white. The most particular woman that lives can't find fault with it.

Now comes the "Household Cocoa," to help the family economize—Fry's Concentrated Cocoa in its great purity and strength.

A very little of it goes a great way at the table.

### Fry's Cocoa and Chocolates

are rich, pure, and delicate of flavor.

Made in one of the largest factories in England—made on honor as Gold Medals testify.

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

# The Climate and Soil of Japan

are especially adapted for the growing and cultivation of teas. This, combined with the cleanest and most improved methods of preparing it for the market, produce the finest teas in the world.



Every pound is most carefully examined and tested by Government Officials before being exported. This guarantees uniformity in quality. It is always the same. . . .

The very best that can be produced.

---

## How to Make Japan Tea. (OFFICIAL RECIPE)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined teapot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture



**W**E ARE not offering free trips abroad with our goods. All the value is put into the **QUALITY**. That is why the sale of our **CROWN EXTRACTS** is growing so much.

**THE GREIG MANUFACTURING CO., MONTREAL.**



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLLIE**

BROOKLYN, N.Y.

Established 1845.

### Our Leaders...

Standard Java  
Standard Java and Mocha  
Old Government Java  
Old Gov't Java and Mocha  
Imperial Java  
4 Star Java  
Arabian Mocha  
Pure Mocha  
SEAL BRAND Java and Mocha  
in 2 lb. Cans.  
SEAL BRAND Java and Mocha  
in 1-lb. Cans.

## THE ONLY KIND

Copy of Letter on file at our Office:

COLLINGWOOD, ..... 1898.

DEAR SIRS,

"Thanks for picture just received. Chase & Sanborn's brands are **THE ONLY KIND** we have in our store."

Yours truly,

**CHASE & SANBORN**  
MONTREAL.



# GAME...

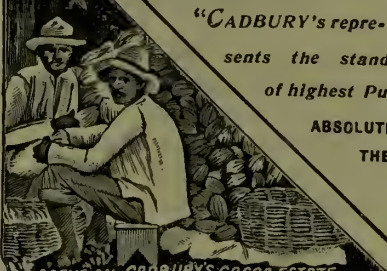
Sage, Savory, Thyme, Marjoram,  
Mint, Parsley and Poultry Dressing.

ALL FRESH GROWN HERBS, RUBBED OR GROUND,  
AND PUT UP IN TIN PKGS. OR BULK, TO SUIT YOU.

THE SNOW DRIFT CO. - BRANTFORD, ONT.

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.



**CADBURY'S COCOA**  
The LANCET says:—  
"CADBURY'S repre-  
sents the standard  
of highest Purity."  
ABSOLUTELY PURE,  
THEREFORE BEST.



The ANALYST says:—  
"CADBURY'S is the  
typical Cocoa of  
English Manufac-  
ture."  
IT IS  
"A PERFECT FOOD,"  
THEREFORE BEST.  
The MEDICAL MAGAZINE says:—  
"For Strength, for Purity, and for Nourishment,  
there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

## CADBURY'S COCOA

(Absolutely Pure)

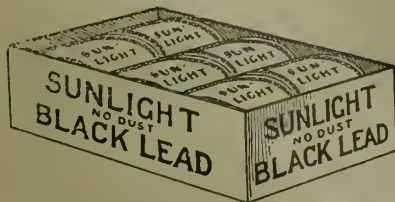
AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>16</sup> St. John St. MONTREAL

# The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



These are the only goods of their kind  
that score 100 points perfection with the  
Retail Dealer and Consumer. Well adver-  
tised, need no talking up, Consumers know  
them all over Canada. Sold by the whole-  
sale trade in Montreal, Ottawa, Toronto,  
London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.



# Our Part

throwing money away. We don't believe you think that is our purpose. No; we promise only what we can fulfil—clean, rich, nutty flavored, easy to digest (because Pan-Dried)—

*From manufacturer  
to retailer direct.*

*Tillson's Pan-Dried Rolled Oats.*

The Tillson Company, Limited,  
Tilsonburg, Ont.

## THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea  
in lead packets  
and "Clubhouse"  
in 50 and 100 lb. tins.

These brands are registered, and the  
quality guaranteed by us.

All orders promptly attended to.

## "Get in the Game"

And address your packages with our address  
Stencils, it will please your customer, it will  
please you, to say nothing about ourselves.  
Send for our 100 Page Catalogue of Stamps,  
etc.

Hamilton Stamp & Stencil Works,  
HAMILTON, ONT.

If you are an APPLE PACKER, it will pay you  
to write us without delay.

## EDWARD HARRIS & CO., PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of  
every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations  
on application. Correspondence invited.

## DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE  
VINEGAR, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



## Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

## GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale  
grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money  
can buy. Two generations experience in manufacturing. Made expressly  
for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY**, Sole Agent,

20 and 20½ St. Peter Street.

MONTREAL.



## HEADQUARTERS...

FOR EXTRA CHOICE

**Hams, Bacon,  
Mess Pork and Lard**

Sample Orders Solicited.

**THE PARK, BLACKWELL COMPANY,  
TORONTO.** LIMITED.

# THE HIGHEST QUALITY GROWN IN GREECE



Selected and packed by one of the best known growers in Greece—exclusively for our trade. The superior excellence of these currants has been proven by former shipments, and this season the quality is even better than heretofore. In

## Mediterranean Fruits, Figs Nuts, Peels, etc.

our stock is most complete and shows exceptional values.

**W. H. GILLARD & CO., HAMILTON, ONT.**

JOHN MOUAT, Northwest Representative, Winnipeg.

WILL TICKLE THE SAUCIEST PALATE.

## PATERSON'S WOR'STER SAUCE

ossesses a  
eculiar  
iquancy and zest  
leasing the Consumer, and  
roviding a satisfactory  
rofit to the Grocer.

repared by R. PATERSON & SONS,  
roprietors and Manufacturers of  
ATERSON'S "Camp" Coffee Essence.  
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**

**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



Makers of High-class

INDIAN  
CURRIES  
AND  
CHUTNIES.

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, OCTOBER 28, 1898.

NO. 43

## A TALK ON POLITICS

THAT SHOULD BE TAKEN TO HEART BY READERS WHO ARE STRONG PARTIZANS.

"THE word 'politics' surprises by himself," wrote Count Smorltork, and, whether he meant it or not, the remark was a most valuable and true one, for politics are nothing less than a constant series of surprise parties. The derivation of the word is popularly supposed to be polis, a state, and politics to mean matters pertaining to the state, but this is an entire error: The real derivation is "polloi," "many" and "tics," a parasite which affects sheep and other animals, many ticks, and the idea was suggested by the way in which those devoted to politics as a pursuit, get into the wool of the taxpayer and fleece him. Politics is the one blessed thing on this changing scene in which there is always money; it has various aspects, and appears under various forms; patriotism, public spirit, enterprise, etc., but you can always tell it by that characteristic. If there is no money in it, it's not politics. As a late, lamented friend of mine, who was first a Conservative, then a Liberal, then Premier of the Province and a Nationalist, and finally became a patriot, once remarked, *je n'aime que la politique qui paie*. That is the only kind of politics which is real; any other is hollow sham. If you don't believe me, ask the first contractor you come across.

It is necessary that this great principle should be first laid down in order to understand why opposing parties call each other such uncomplimentary names as rogue, thief, liar, etc., while insisting, at the same time, on their own purity and honesty, without eliciting the faintest sign of feeling from the person so attacked. When once you admit that true and good politics consists in the extraction of money for your own, and incidentally, your friends' benefit, from the public purse, it is easy to perceive

how nothing will make those in power believe they are doing anything but what is right, and that their opponents are false to the very nature of the thing they profess to be; and how those opponents, feeling themselves as capable of the employing of the public purse for their own benefit, should conceive that they are deterred from doing so by illegal means. But they are "all honorable men," and to bribe, or get fat contracts, or any other corrupt mode of proceeding, does not detract from their honor, for the more money a man makes out of politics the more thoroughly is he doing his duty to himself; that is, to his country, or that section of it which is represented by him.

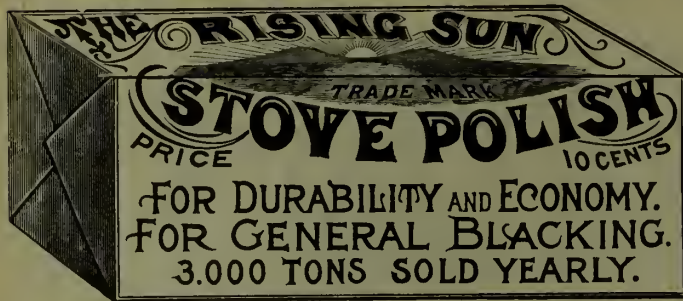
There are two classes of politicians: Those who sit still and make all the money, and those who go about the country and make all the speeches. The former are called the supporters, and the latter are termed the leaders of the party. The supporters are so named because they maintain the other fellows, pay for the bouquets that are presented them, and the dinners that are tendered them; also for election expenses, such as surreptitious whiskey, valuable old horses, and rubber rings for interesting babies, etc. The leaders get their name from heading the pack, and running the game, i.e., the public purse, down, when the rest of the hounds (I don't mean anything personal) come up and devour it. There is also a small subsection of the supporters, called the organizers. These act as the huntsmen; they mark out the country over which the run is to be made, whip the pack into line, and keep the leaders from devouring the quarry when it is run down. They get the antlers and haunches; the pack gets the body, and the leaders the leavings. "Only poor pick-

ings," you will say. Perfectly correct; and that is why a Cabinet Minister, generally speaking, has very little to leave behind him when he dies. There remains one more element in "the party"; the little terriers and mongrels that run about fussily, and do all the yelping. These are called "the rank and file." They are not much good, except for show, and get mighty few crumbs; a couple of dollars for a vote, when it is doubtful, is a fair market price.

All these together constitute "the party"; but it is only the men that make the money, the contractors, the promoters of railroads and canals and shipping lines, the combines, that are really the politicians. It is true that the others get a little; a very little; but that does not entitle them to be classed as politicians, any more than the employes can be looked upon as the members of a firm because they get paid their wages out of the profits. Now, it is from want of a proper appreciation of this fact that the outside public falls into a grievous error, and when it finds its pockets rapidly being depleted, or stumbles suddenly on some good fat job, blames the unfortunate Government for it. It is not the fault of the Government at all, but of the men who cry. "Simon says, 'Wiggle-Waggle'" to it, and who proceed to turn it out, or attempt to do so, if it does not Wiggle-Waggle as per order. Ezekiel Snooks votes for the ministerial candidate; he is supporting the Government only incidentally; in reality he is voting for a railway company, a graving-dock contractor, a cotton or sugar combine; and when he casts his ballot for an opposition candidate, he is supporting men who either belong to one of these classes, or want to belong to them. It all comes to the same thing in the end, my son. "Here" said the showman describing his panorama of the Battle of Waterloo; "here you sees Bonyparty on his white horse cheering on



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the last charge; and there you sees the Dook of Vellinton, on his white horse, a shouting 'Up Guards, and at 'em'.' 'Vich is Bonyparity, and vich is the Dook of Vellinton?' squeaked a small voice in the audience. 'Vichever you likes, my little dear; you pays your money, and you takes your choice.' That's what the elector does. The one material thing is the paying of the money; the choice is quite immaterial. It does not much matter, so far as the expenditure of the public money is concerned, whether the Government is Conservative or Liberal; the same class of men is behind it, and manipulates the purse strings. Does that seem a sweeping assertion? I recollect, and I dare say others are yet alive to recollect also, how a great railway corporation turned round on a Government and ejected it from power, because it was on the point of establishing another great railway company, whose rivalry was feared. There was a great deal of fuss about the "scandal," as it was then called, at the time, and it was made to do duty for years after; but the simple matter was that one set of "supporters" offered more pecuniary support to have a charter granted than the other set either would or could give to have it refused, and the latter turned over its support to the enemy. The public interest had nothing to do with the affair; in fact, the public got the worst of it, as it generally does in these disputes, for it wasted five precious years in the contemplation of a line to consist of alternate stretches of land and waterways; as if anybody in his senses could expect a line to pay that involved half a dozen transshipments, more or less, and a lot of steel rails dumped down to rust by the honest and capable Government that succeeded the corrupt one which was turned out. If you look upon those wasted years as you would a sum of money, according to the old adage, "Time is money," and calculate the interest on them up to the present date, how much do you think the advancement of the country was delayed? And whose fault was it?

## WASTE IN SAMPLING.

IT looks as if more money were wasted in sampling than in any other kind of advertising, for sampling is one of the most costly ways of reaching the consumer, and none is more uncertain. In the food shows the exhibitors seem to get little good from their display unless they distribute samples pretty freely, but their success is perhaps due to the fact that many people go to the shows for the purpose of procuring samples and testing them. However that may be, there is no room for doubt as to the uselessness of house-to-house sampling, as carried on by many manufacturers in Greater New York. In the residence of the writer a sample or two can always be found, some being left almost every week, but although sampling has been in vogue for years in that neighborhood, not a single purchase by the writer's household could ever be traced to the practice.

When a brand is advertised in news and trade papers, the grocer as well as the public is posted, and very soon puts it in stock, but sampling is entirely outside of his ken, and he cannot know that consumers have been influenced in any way, because he has been kept in the dark himself. When they call and ask for an article of which they have received a sample, which they seldom do, as there are so many rival brands in the market, each being pressed upon the public by grocers as well as newspaper advertising, he truthfully says there is not sufficient demand to warrant him keeping it in stock.

Sometimes the samplers take pains to load up the nearby grocers beforehand, on the strength of the expected demand from the sampling practice, but rarely is a grocer satisfied to take more than a single case, or box, or dozen, and when he has got rid of the stuff by dint of his own personal energy, he thanks his stars he is quit of it and buys no more.

Perhaps an entirely new product would pay for sampling from house to house, because unless you can get it into the con-

sumer's hands he may never clearly understand what the new article really is, but in that case the sampling must be supplementary to more customary forms of advertising, in order to have the desired effects.

In fine, the cost of sampling is such that the advertiser is inclined to put more faith in it than it deserves, and to leave other means untried, in which case he might as well have thrown his money into the ocean. —Merchants' Review.

## CAKE FOR THE GROCER'S WIFE.

The following, from The British and Foreign Confectioner and Baker, may interest some grocer's wife when, about Christmas time, she desires to make a rich plum cake: "Three pounds of fine-flavored Brittany butter, 3 pounds of pulverized sugar, 3¼ pounds of eggs, 4½ pounds of fine-colored soft flour, 4 pounds of fine fruity currants thoroughly well washed and picked, 3 pounds of fine Sultanas, machined and washed and well picked, 1½ pounds of good drained citron, ½ ounce of that queen of all spices, ground cinnamon, a fair sprinkling of essence of lemon, a pinch of carbonate of soda, double cream of tartar, and a teacupful of new milk."

## CLEAN PACKAGES.

Some grocers seem to think it does not matter whether they get their goods on the inside or outside of the paper, and frequently I have seen about as much lard or butter or other greasy substance on the outside of the package as there was on the inside. Not long ago the grocer's boy left a small pail of lard at our house. The weather was warm and in a short time my wife noticed a large puddle of melted lard on the table around the bottom of the can. After wiping up the puddle she carefully examined the can and found it did not leak. The grocer must have left considerable lard on the outside of his pail in order to make such a nuisance as there was on the kitchen table.—Portland Tradesman.



# WHY IS IT . . .

Our sales of L. S. & B. and EMPIRE Coffees keep steadily increasing ?

Our Customers claim the superior quality is doing it.

All Coffees not so branded and sold purporting to be ours are fraudulent.

---

*Lucas, Steele & Bristol,* WHOLESALE  
GROCERS, *Hamilton.*

---

## James Turner & Co.

— HAMILTON

### *Controllers and Blenders of*

Mecca Coffee,

Cairo Coffee,

Damascus Coffee,

Old Dutch Rio.

### *Packers of . . . .*

Golden Age Tea, 1's and ½'s,

Mascot Tea, 1's,

Rangnugger Tea (only in bulk).

### *Wholesale Agents for*

Ram Lal's Pure Indian Package Teas,

Bensdorp's Royal Dutch Cocoa,

Ralston's Health Club Cocoa.

---

We always supply fresh stock.

But we rely upon you to buy in small quantities  
and often, thereby keeping your stock fresh.

**"REINDEER" brand Condensed Goods.**

# TO OUR MANY CUSTOMERS.

You will be pleased to know that our Goat Japan Tea has arrived, and we will be able to fill all orders. Your tea will be shipped in a few days. We believe there is no other Japan Tea gives the same satisfaction as the Goat.

Your truly,

**T. KINNEAR & CO.,**  
**TORONTO.**

49 Front Street East,

## TRADE CHAT.

**J**ACKSON BROS., grocers, crockery dealers, etc., Whitby, Ont., have moved into larger premises, and have secured a new stock of chinaware and groceries. Acetylene gas is used for lighting the store.

Over fifty varieties of bananas are grown in the Philippine Islands.

M. H. McVeity has opened out as grocer in an attractive and well-fitted store at the corner of Bank and Gilmour streets, Ottawa

Chas. Knight has opened out as dealer in fresh and salt fish, butter, eggs, home-made pickles, etc., at 148 Dundas street west, Toronto Junction.

A creamery is to be started in Carleton Place, Ont. The building has been leased, and will be ready for business within a week. J. H. Allan is the promoter.

J. O. Charlebois, of Dalhousie street, Ottawa, has commenced the erection of a mammoth ice house, with a capacity of 20,000 blocks, at the corner of St. Andrew and Friel streets.

The Canadian Commissioner of Customs has prepared a memo, for the assistance of Customs appraisers, giving the price list of the goods sold by the National Biscuit Com-

pany, with the market value and discounts as sold for home consumption in the United States.

Mr. Bert Day has purchased the bankrupt stock of Young & Son, grocers and boot and shoe dealers, Alvinston, Ont., from C. B. Armstrong, at 60 cents on the dollar. The stock amounted to \$4,020.

The C. P. R. department store at Donald has now been closed and the stock will be sent to Revelstoke. A. F. Dunn, who has been in charge of the store, will be transferred to Vancouver.—Golden, B.C., Era.

Wm. Sweet has established an auction and commission business on Front street, Sarnia, Ont., and will hold auction sales every Wednesday afternoon and Saturday evenings for the sale of all classes of goods.

The exports of potatoes from P.E.I. have fallen from over 1,000,000 bushels per year to less than 150,000 bushels, and The Charlottetown Chronicle predicts that the export will continue to decrease, as P.E.I. farmers are turning their attention towards dairying.

The Sarnia Salt Company, Limited, of which Mr. Lord Moor, of Chicago, is president, and W. J. Hume, of Sarnia, secretary, has applied for permission to increase its capital stock from \$20,000 to \$100,000.

The works of the company have been lying idle for some time, but is intended to resume operations on a large scale immediately.

"I dunno's as I kin git my money back," said Mr. Cornlossel, as he ruefully rubbed his brow, "But I must say as how I ain't going to recommend any customers to that concern." "Have you been making investments?" "I sent a dollar to a man who advertised that he'd tell a sure way of making money fast." "Didn't you get any answer?" "Yes. He said put glue on it."

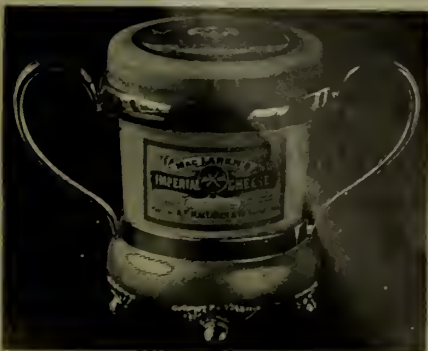
## CALIFORNIAN CITRUS FRUIT CROP

From information gathered by the Los Angeles Fruit World it gives nearly completed figures as to the citrus fruit crop for 1898. According to reports at hand they place the October shipment at 42 to 48 carloads, the November lemon shipments at 100 to 125 carloads and the December shipments from 170 to 180 carloads, depending largely upon the condition of Eastern markets whether they will be shipped or stored and cured. In oranges, the reports show a general fear of shortage over last year, but if early rains prevail no such danger is expected, and there is a growing impression that there will be about as much fruit to ship from California as last year.

**A. F. MacLAREN**

Cable Address, "DAIRYMAID"

**HENRY WRIGHT**



**A. F. MacLAREN & CO.**

Manufacturers of

**MacLaren's Imperial Cheese**

IMPORTERS AND EXPORTERS OF

**FOREIGN and DOMESTIC CHEESE.**

Sole Selling Agents for  
**CURZON'S GUELPH ENGLISH STILTONS.**

**Toronto and Stratford, = Canada.**



Only **4** !  
that draw  
like these

They are :

**"Triumph"** **"Two Flags"**  
**"Two Suns"** **"Walrus"**

**JAPAN TEAS.**

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

## AMONG TORONTO RETAILERS.

*Good Time  
To Clean Up.*

This week, while in the store of a Yonge-street grocer, I noticed the fittings, display cards and premium pictures had a brighter, and more attractive look than they had during the summer. On inquiry for the reason of this, I learned that the clerks had spent their spare time during the day in washing off the fly specks which had accumulated on many of these articles during the summer months. I believe some grocers make a practice of applying the cleansing sponge to their fittings frequently during the summer. Other grocers, I am afraid, however, have not yet commenced their fall shop-cleaning. Now is surely a splendid time. In the average grocery store two sponges in the hands of a couple of energetic clerks would in a few hours brighten every piece of shop fixture which is visible to the customer. And, while this is being done, it might be advisable to get out of some of the shelves the dust which has been accumulating there since last stock-taking. It is unquestioned that the brightening up of a store's fixtures is always a good move, and it is even more true that any rearrangement of the goods in the shelves is attended by results most satisfactory. These suggestions, if carried out, would entail the expenditure of nothing but time, but a grocer who desires to be admitted in the first rank of those in the trade will find it a good move to spend some money on whitewashing and painting every fall.

*How he  
Keeps his  
Customers.*

I had an interesting conversation with a King street east merchant the other day. My peregrinations led me into his store for the first time in my experience. The first glance led me to think he was about ten years behind the times. His fixtures, though admittedly well planned, showed, in many ways, signs of having seen better days, and, in many ways, there was a difference in this store and those of the many modern structures which did not

convey the impression that the merchant was up-to-date. Closer scrutiny showed me, however, that he carried a much better line of goods than are used in the neighborhood in which he carries on his business. This caused the inquiry whether the merchant depended on the district in which his store was situated, for his trade. With withering scorn he replied that he hoped not, else some of his finer pickles, olives, sauces, etc., might not be sold for some days to come. Reaching for his day-book he showed me orders from some families whom any merchant would like to count as customers. I asked him to what he attributed his success in keeping these customers. It was the reply to this question which interested me. It was much as follows: "Well, I don't think it's my store, though I'm satisfied with it, and I'm sure it's not myself. It's the fact that they know they can depend on what I send them. When they send for good butter or fresh eggs, I am not content to send the best I have in my store unless they are the very best. It is the same with all my goods. When they ask for an article, I don't send it unless I know (not I think) it is the best that can be had. I am in a good position to get fresh and good farm produce from farmers, and I know good from bad butter, fresh eggs from stale ones, chickens from old hens, young geese and turkeys from old birds. And I give my customers the benefit of this knowledge, without trying in any way to beat them. That's what pays." I will make no comment, except to repeat, "That's what pays."

THE RAMBLER.

## B. C. SHIPPING ACTIVITY.

There has been considerable activity in British Columbia shipping circles of late. About 40 vessels, of an average tonnage of 1,300, are now loading in British Columbia ports. About 15 are at the lumber mills, five are loading at the collieries, three loading salmon, and the remainder general cargoes.

That Vancouver is rapidly forging to the front, as a port, may be judged from the fact that nine lumber vessels, one royal mail and six or seven steamers are loading here, and, during the past week, the Oriental royal mail steamer has left, outward bound. Four lumber vessels, with full cargoes, have sailed during the week for foreign ports.—Province, Vancouver, October 17.

## COFFEE IN PORTO RICO.

A correspondent of The New York Evening Post states that Porto Rico now produces some 25,000 to 30,000 tons of coffee annually. Very little of this goes to the United States, and few of us have any idea of the excellence of the Porto Rican product. The finest grade is consumed on the European continent. Most of the inferior grades are sent to Cuba. European prices are about the same as the price on the Java article.

Lowland coffee yields more abundantly, but yields an inferior article. Upland, or hill-grown coffee, is less prolific, but its quality is superior. The Porto Rican coffee is all hill-grown. The principal coffee district is among the hills of the western third of the island. The conditions there are particularly favorable for its production. "Coffee-raising," says the correspondent, "is a profitable industry. At least, I have yet to see a coffee-planter who was not in comfortable circumstances, and many of them are rich. Of course, there are those of small possessions who raise a little coffee, men of an acre or two of ground in the coffee district; but they are not to be regarded as coffee-planters. Coffee-planting, as a business, means a plantation with several hundred acres under cultivation. Then it pays. There is room for some extension of the industry, though I am told by one whose information I regard as entirely competent that it is very doubtful if the entire crop which the island could be made to produce would much more than double the present output. Coffee and tobacco seem to me to be industries which offer ample promise for profitable investment. Sugar appears more doubtful. Some of the sugar lands might be converted into tobacco lands. But all of these are for the capitalist. I see little here for anyone else."



## THE VINEGAR MANUFACTURERS UNITE.

**D**URING the past week the movement on the part of several of the large vinegar manufacturing firms, in Ontario, toward the amalgamation of their interests in one organization, has come to a head, and letters patent have been applied for for the incorporation of the new company.

The following firms are interested: T. A. Lytle & Co., William Wilson and The Badgerow, Scott Co., Limited, of Toronto; The Dominion Vinegar Works and The Hamilton Vinegar Works, of Hamilton; A. Haaz & Co. Kingston, and S. Allen, Norwich. The capital of the new company will be \$500,000. Wm. Wilson, Toronto, will be the president, but the directorate has not yet been announced.

At a meeting of several of the leading manufacturers interested, in the office of T. A. Lytle & Co. on Thursday morning, THE CANADIAN GROCER was informed that the prime object of the organization was to reduce the sale of acetic acid in Manitoba and the Northwest and in some parts of the Maritime Provinces.

Acetic acid is a wood acid, and is so dangerous for human consumption that its sale for that purpose is prohibited by the Dominion Government. In spite of this prohibition, however, it has so supplanted vinegar in Manitoba, that whereas from 15 to 20 cars of this article were sent annually to Winnipeg, three or four cars are all the demand now calls for.

A determined fight will be made by the new company to drive this acid out of the market for human consumption.

## FINEST SPECIMEN OF ITS KIND.

Editor CANADIAN GROCER: The fall number of CANADIAN GROCER is just to hand. The writer considers it one of the finest specimens of its kind. A grocery trade journal, in this or any other country, is an educator, and up-to-date in every sense of the word.

J. H. DEVANEY,

With G. F. & J. Galt, 42 Scott st., Toronto.

## STEAMSHIPS FOR HALIFAX.

The Furness Line people, at least, are looking to the interests of Halifax in shipping circles. The officials of the company here have just received personal advice from Sir Christopher Furness to hustle trade here, with a view to adding larger and more modern ships. If the trade can be brought to Halifax, the company promise to put on a line of up-to-date 6,000 ton steamers. Recently, they made many additions to

their already large fleet of vessels, and have opened up several new trade routes. Sir Christopher Furness, the president of the company, is devoting much time to making better connections with America and The Syren and Shipping of a recent date, speaks in the highest terms of his push and enterprise at West Hartlepool.—Herald, Halifax.

## ADDRESSES OF PACKERS WANTED.

Editor GROCER,—In consequence of the frequency of inquiries for the names and addresses of Canadian packers of canned meats, fruit and vegetables, I am anxious that my lists should be quite up-to-date, and, as you are in close touch with the trade, take the liberty of suggesting that you should be kind enough to furnish me with such a list, specifying what each canner actually produces.

I am continually furnishing names to inquirers, and, from my own personal knowledge and information provided from official sources, already have a pretty extensive list.

However, Canada is constantly extending her productions, and it is possible that there might exist quite recent ventures of which I have not yet heard. There has been a growing inquiry for the names of canners of meats, one having reached me, a short time ago, from Germany, and it is in this direction, particularly, that I should like to revise my present list. Several canners of fruit and vegetables also can poultry and meats, and it is not always very easy to obtain definite details from general information furnished. The possession of an up-to-date and concise list would facilitate correspondence of those wishing to communicate with Canadian exporters.

Several of the Canadian canners are already represented on this side, but several cases have come to my knowledge where enquiries have resulted in business transactions with those who had no resident agents.

I am at all times happy to bring Canadian goods to the notice of the trade when desired, and to obtain preliminary information and reports, which enable the Canadian exporter to follow up such matters direct with possible buyers. A considerable number of such applications already reach us from Canada, but there is always room for more.

As a case in point, I might mention some rather large purchases of evaporated apples recently made by a German house, as a result of a list of names furnished by this office.

Any assistance which you can render in the direction above indicated will be appreciated. I am not writing this as correspondence to appear in your columns, but be-

cause I should like to profit by your intimate knowledge of the trade in the Dominion, if agreeable to you.

Yours faithfully,

HARRISON WATSON,

Curator, Imperial Institute.

London, Eng., Oct. 4, 1898.

[REMARKS: THE CANADIAN GROCER is forwarding a list to Mr. Watson, but would be pleased to receive names of firms, because there are some we may have overlooked.—Editor CANADIAN GROCER.]

## BAKER'S EDUCATIONAL CABINET.

**I**N describing a handsome "educational cabinet," of cocoa and chocolate, which is on view in the Montreal offices of Walter Baker & Co., THE CANADIAN GROCER stated that one would be sent, without charge, to anyone writing for it. This was a mistake. Only a few of these cabinets have been made and they are being placed principally in school and other museums, for purely educational purposes. The statement was, of course, made in good faith, and THE GROCER regrets the error, as many retailers, who wrote asking for the cabinet, will be disappointed at not receiving it. Walter Baker & Co. are sorry to disappoint their friends, and the trade will realize that the fault is in no way theirs.

## NEW MUSTARD BOX.

J. & J. Colman are putting mustard on the market packed in a new pattern box, which, by simply pulling a couple of staples and a few nails can be turned into a neat show case for the counter. An illustration will appear in a later issue of this paper.

It was stated, in a recent issue, that R. S. McIndoe, agent for Colman's mustard, had new cards for distribution among the trade. This was published through some misunderstanding, and it is to be regretted that Mr. McIndoe has been put to some annoyance by the large number of requests he has received for one of the cards. "It shows THE CANADIAN GROCER reaches the trade," he remarked.

## APPLES WANTED IN NORWAY.

C. S. Sontum, the Canadian agent at Christiania, reports that the summer season has been very bad for the crops in Norway. The result is that cereals are being imported, and already several cargoes of wheat, flour and rolled oats have been imported. The apple crop has been almost ruined, and Mr. Sontum directs the attention of Canadian shippers to the possibilities of this trade. The Norwegians prefer Baldwins of first-class quality. Evaporated apples would find a ready sale, 50-lb. boxes being preferred to any other system of package.

W. Clark, of Montreal, is putting mince meat on the market in 4 and 6-lb. paper pails. The package is attractive, and its lightness will necessarily cause smaller freight cost.



# Bevan's Malaga Raisins

To arrive about 10th November, per Steamer "Bellona."

|                            |                     |        |
|----------------------------|---------------------|--------|
| London Layers              | boxes               | \$1.50 |
| Connoisseur Clusters       | boxes               | 1.85   |
| Connoisseur Clusters       | $\frac{1}{4}$ boxes | .60    |
| Royal Buckingham Clusters  | boxes               | 3.00   |
| Royal Buckingham Clusters  | $\frac{1}{4}$ boxes | .90    |
| Imperial Russian Clusters  | boxes               | 3.70   |
| Excelsior Windsor Clusters | boxes               | 4.25   |

## In Stock--FINE QUALITY Spanish Onions

in crates reputed 50 lbs., in remarkably good condition.  
80 cents a crate.

Try a 3-doz.  
case of

**"OLD FASHION MOLASSES,"** 2-lb. tins, at  
\$1.00 per doz.

# BYRRH

**Appetising and Tonic Wine.**

Cases of 12 litre bottles.

Cases of 24 half litre bottles.

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## HUDON, HEBERT & CIE.

**MONTREAL**

# You Know

that an increase in sales means an increase in profits, you also know that the Safest and Surest way to hold trade is to handle staples with a reputation based on merits. The proof of this argument is

## Ludella Ceylon Tea

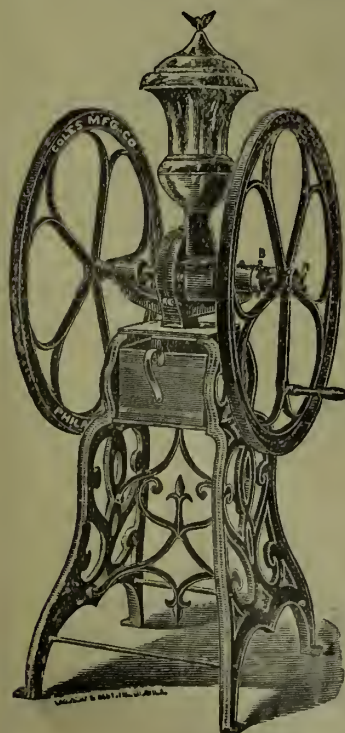
Recommend it. The result will be gratifying.

LEAD PACKAGES.

25, 40, 50, and 60cts.

**H. P. ECKARDT & CO.**

 **TORONTO**



### Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { **TODHUNTER, MITCHELL & CO., Toronto**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**





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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## ENCOURAGE BETTER SERVICE.

THE Quebec Board of Trade makes a very practical recommendation which should receive the support of other boards and of business men generally.

It says that any permanent arrangement for the Atlantic mail service should be based upon the speed of the fastest steamers carrying the mails to New York. In no other way can Canada benefit by its saving of 500 miles by the St. Lawrence route, as compared with New York. It may not be inopportune to point out that three steamers could maintain a weekly service between Quebec and Liverpool, whereas recent negotiations were for four. The saving in the cost, maintenance and operation of one such steamer should be a very important consideration for any company undertaking the weekly mail service.

This is the policy that any business man would pursue, but, strange to say, Governments cannot be made to see it.

It is a fact that when the Dominion line brought the Canada to Montreal they asked the Government for an increased subsidy on account of her increased speed. They were

refused, and not even treated with common courtesy. They were told that they would have to run her to Montreal whether they liked or not. They showed they were not compelled to do so, for she was at once put on the Boston route.

## IS IT A FAKE?

A man has been calling on the trade in Montreal, soliciting orders for a bottle of ink and a business directory. He explained that his firm, Bards & Co., were large manufacturers of ink. In order to introduce their ink among the leading business men, they were, he said, issuing a classified business directory, in which they would put the names, in large type, of those firms who would give them an order for a bottle of this ink, at \$1. Just what value the directory would be, he was not prepared to say. He produced a sample, showing that Toronto had been worked successfully. From the list of orders he carried, it looked as if Montreal was also likely to be a profitable field.

The editor thought, if the ink was really very good, he would prefer paying for it alone, instead of buying his name in large type in what might prove to be a useless directory as well, and asked for the exact address of these generous ink manufacturers. The sample directory put them down at Toronto and New York. The street addresses were given by the representative as Forum Hall, Toronto, and 146-148 Park Row, New York. Representatives of this paper called at both places, but at neither was such a firm known.

The loss of a dollar is not much, but business men might make further inquiries before placing an order.

## BREAKFAST FOODS DEARER.

The condition of the grain market is having its effect upon the manufacturers of breakfast foods.

In consequence of the light deliveries by the farmers, difficulty is being experienced in getting sufficient to keep up the supply of the manufactured product.

The result of this state of affairs is higher prices, rolled oats being quoted 20c. and rolled wheat 10c. per 100-lb. barrel dearer. Rolled oats are now quoted at \$3.70 to \$3.80 per barrel, and rolled wheat at \$2.60 per barrel.

## MANITOBA IS ALL RIGHT.

IT is gratifying to learn that the damage by rain to the wheat crop of Manitoba, which had been reaped but not gathered into barns or threshed, was greatly exaggerated.

Any damage to the wheat crop of Manitoba, which was serious, would be a bad thing for Canada, for the wheat crop is of more importance to the "Prairie Province" than the same crop is to any other Province in the Dominion.

Wholesale merchants and manufacturers in Eastern Canada, supplying largely as they do the merchandise consumed in Manitoba, are, of course, vitally interested in the crop conditions in that Province—a small crop meaning a small business.

But, with the crop as large as it is, the largest in the history of the Province, there will still be a great deal of first-class wheat, while, for the grain that is damaged, the improved prices are some compensation at any rate.

Even viewed from the standpoint of wheat alone, there is no need to be alarmed over the condition of affairs in Manitoba, but the generally increased facilities of the Province in dairying, stock-raising and mixed farming as a whole clearly make the trade conditions in that part of the country decidedly healthy.

## SIR WILFRID AND GROCERIES.

And so Sir Wilfrid Laurier, the Canadian Premier, is a shareholder in a big English grocery concern. This does not, of course, make him a grocer, but it makes him one of a number of capitalists who are assisting in building up the grocery trade.

Sir Wilfrid is to be congratulated, not that he has become a shareholder in a particular concern, but that he has, by investing in shares in the same, obtained entree into the ranks of the grocers, and will now be entitled to hob-nob with them. And it is to be hoped that, in the hob-nobbing, he will learn a great deal regarding the grocery trade.

Sir Wilfrid is a great politician, but, like all politicians, great or small, he needs to learn more regarding business and business ways.

From this out the grocers of Canada may expect the hearty co-operation and sympathy of Sir Wilfrid Laurier, their fellow business man.



## TRADE ASPIRATIONS THE MOTIVE FOR WAR.

**S**OUND business ethics apply to nations as well as to individuals. And neglect to obey these result in trouble for the one as well as for the other. An example of this is to be seen in the present condition of the commercial nations.

Imagining no other nation had a right to an existence, and that everything was fair in commercial war, as well as in that kind of warfare in which guns and swords play a part, scheme after scheme has been resorted to, with the result, in many instances, that the last condition has been worse than the first.

In several of the continental countries we see the bonus system gone mad, until not only do foreign competitors writhe under its punishment, but the very natives cry out to be relieved from the burdens which are more than they are able to bear.

In other countries it has been protection gone mad. Protection to industries up to a certain point is undoubtedly a good thing for a country, and especially a young country like Canada. But protection, like any other good thing, can be made to work evil as well as good. If, for example, politicians manipulate the tariff, not in the interests of the country, but in the interests of their respective parties, that moment does it cease to be good and begin to be bad.

All the years the seed-sowing of unsound and selfish business methods have been going on among the nations, the conditions have been getting worse. And not only that, but the chief motive which formerly actuated war is practically obsolete, and a new one is now doing duty.

The old one was territorial expansion; the new one is trade expansion.

The United States, in their recent war with Spain, said they were fighting the Don in the interests of humanity. Perhaps humanity had something to do with it, but it is significant that the commercial press in the United States is now emphasizing the necessity of the conquered territory being retained, not chiefly in order that the area of the country be extended, but that markets may be secured for the rapidly expanding trade of the country.

Great Britain's concern about China is not merely the acquirement there of new

territory by Russia, France and Germany, but that, in the acquirement of new territory, so much more of the world's surface and population shall be reserved as the special preserve of the nations which appropriate it.

It was this "open door" policy of Great Britain which, before the war with Spain, first began to soften the heart of Uncle Sam toward the Mother Land.

The United States has a growing trade with China. Last year, its total exports to China and Hong Kong combined aggregated \$17,984,472. This, while of course not equal to Great Britain's \$35,588,580, was large enough to give the two nations a community of interests. And a community of interests is a greater factor in creating international comity than even the influences of blood and language.

In Egypt, to-day, we see the same influence at work: England wants Egypt for its trade, not for its flag.

It is obvious, in view of the conditions now obtaining, that if the nations had not become so wedded to such unbusinesslike and selfish methods, that the peace of the world would not now be threatened as it is; at any rate from this cause.

But the lesson is not only to nations, but to individual business men who help to make up nations.

### AN EXPLANATION.

**T**HE CANADIAN GROCER is in receipt of a letter from the solicitors of Mr. George Lightbound, agent for J. Mayans Grustan & Co., Denia, Spain, requesting an apology for the following paragraph, which appeared in last week's issue of this paper, under the heading, "Are they Selected Raisins?" :

It is charged that a good many Valencia raisins have been bought and shipped to Canada branded as finest selected which are said to be in reality only similar to fine offstock, as put up under the best brands.

This is not likely to be conducive to the best interests of the Canadian trade, for THE CANADIAN GROCER has been assured that some at least of the first-class shipping-houses in Spain have instructed their agents here to report as to how this fruit is received by buyers in Canada, as they (the shippers) claim it is useless for them to maintain, in the face of this competition, the high standard of selected raisins they have hitherto done, if a lower and inferior grade answers the purpose just as well.

Not only does the above paragraph not refer to any brand, but the editor, when he penned it, did not know to whose brand or brands it referred. Neither does he now.

It said "a good many raisins" of the character named had been shipped to Canada.

From what can be gathered from a further investigation, there are two or three brands on the Canadian market which are what are termed in the trade "off grades," or grades not equal to those which have become recognized as standards. But this is not the experience of this year alone. It is the experience of nearly every year.

During the week previous to the publication of the paragraph in question, complaints had come to THE CANADIAN GROCER from several quarters to the effect that there were raisins on the market of the character therein described. In fact, it was what might be termed the talk of the street. This paper then felt it to be in the interest of the trade to publish the matter.

We exceedingly regret that Mr. Lightbound feels that the item applies to him. Were the shipper he represents the only one sending Valencia raisins to this market, he might, with reason, take umbrage, but, when there are some half a dozen, all told, we cannot see why he should for one moment imagine the article complained of reflects upon his firm's brand of raisins.

However, as he did take umbrage, we felt it our duty to ascertain whether the remarks applied or not to the raisins of the shipper whom he represents. In pursuance of this, we secured boxes of selected raisins of the different brands on the market, including that of Grustan & Co.; also boxes of fine off-stalk of different brands.

As a result of the comparison thus made, THE CANADIAN GROCER has no hesitation in saying that to whosoever's brand of selected raisins the talk upon the street referred, it could not have referred to that of J. Mayans Grustan & Co. And a mere glance was sufficient to prove that.

### ADVANCE IN FRENCH PLUMS.

French plums are showing a great deal of strength.

A cable received in Toronto, on Monday, noted an advance of 9d. per cwt. over the figures at which business was effected last week. This makes an advance of 1s. 3d. during the last three weeks.

The cause of the higher prices appears to be a falling off in the supply in the primary markets.



## THREE MONTHS OF GROCERY IMPORTS.

IMPORTS into Canada during the first three months—July, August and September—of the fiscal year, of merchandise appertaining to the grocery trade are interesting.

The imports of dutiable goods enumerated are noteworthy because of their marked increase, namely, \$1,074,617, and the free goods because of their decrease of \$909,581. In spite of the decrease, however, in the latter particular, the net gain of dutiable and free goods combined is \$165,036. The following table gives the imports of dutiable goods:

IMPORTS OF DUTIABLE GOODS.

|                                                | Three months, 1898. | Three months, 1897. |
|------------------------------------------------|---------------------|---------------------|
| Flour.....                                     | \$ 33,860           | \$ 35,705           |
| Rice .....                                     | 168,681             | 83,519              |
| Fish, and products of....                      | 110,937             | 60,284              |
| Fruit and nuts, dried....                      | 130,368             | 108,662             |
| " oranges and lemons.                          | 118,427             | 97,889              |
| " all other .....                              | 157,676             | 115,484             |
| Pickles, sauces, capers ...                    | 46,868              | 32,585              |
| Provisions, lard, meats, fresh and salted..... | 314,822             | 296,603             |
| Butter and cheese.....                         | 10,317              | 11,470              |
| Soap.....                                      | 94,990              | 64,040              |
| Spices.....                                    | 44,445              | 32,505              |
| Spirits, all kinds .....                       | 245,454             | 196,496             |
| Wines, sparkling.....                          | 40,976              | 20,329              |
| " other than sparkling                         | 64,830              | 59,623              |
| Sugar.....                                     | 1,285,789           | 614,307             |
| Molasses and syrups .....                      | 210,203             | 216,761             |
| Tobacco and cigars .....                       | 39,930              | 49,694              |
| Total.....                                     | \$3,178,573         | \$2,103,956         |

It will be noticed that in the above table there are only four lines in which decreases are shown, and these only aggregate about \$19,000. The gain of \$671,482 in sugar is the most striking increase. Then, while the increase in the importation of wine may not be gratifying to those interested in the temperance cause, yet, it is interesting to the trade, in that it is one of the indications of better times—the depression of a couple of years ago having caused a marked falling off in the consumption of wines.

The increase in the imports of rice is due to the preferential tariff on British goods.

The following gives the importation of free goods:

IMPORTS OF FREE GOODS.

|                                         | Three months, 1898. | Three months, 1897. |
|-----------------------------------------|---------------------|---------------------|
| Coffee .....                            | \$ 95,325           | \$792,250           |
| Fish, and products of ....              | 163,524             | 268,469             |
| Bananas, olives, pine-apples, etc ..... | 181,461             | 182,691             |
| Grease for soap-making..                | 35,575              | 36,655              |
| Salt .....                              | 93,301              | 87,209              |
| Tea .....                               | 868,431             | 980,114             |
| Total.....                              | \$1,437,807         | \$2,347,388         |

The falling off in the importation of coffee of nearly \$700,000 is remarkable, but the explanation is, no doubt, to be found in the fact that a year ago the remarkably low price induced grocers to stock heavily, while the low prices ruling then are practically without improvement now. For some time the importers have been most cautious buyers. When a low quotation is submitted to them they almost invariably bid a smaller figure, which is seldom entertained. Only a few days ago, a house in the United States bid  $\frac{1}{8}$ c. per lb. more for 2,000 bags at Rio than any bid obtained in Canada, and yet it did not secure the goods.

It is somewhat difficult to explain the decline in the importation of tea. Indian and Ceylon teas are arriving in larger quantities, and advices from Japan report increased settlements on Canadian account. In view of this, one must conclude that China teas are the cause.

## CALIFORNIA RAISINS.

MAIL advices to hand recently, state that The Grower's Association were asking  $3\frac{1}{4}$  to  $5\frac{1}{4}$ c. for 2, 3 and 4-crown loose muscatels on the Coast, and \$1.10 for layers. These prices represent an advance over the prices fixed by the association some time ago, and would mean a cost laid down at distributing points in Canada, allowing for the duty and freight, of fully  $5\frac{1}{2}$  to  $7\frac{1}{2}$ c. on 2, 3 and 4-crown layers, and, so far, since the offers were received last week, there has been little business for forward delivery, and no business of importance has been noted for shipment to eastern Canadian markets at the new figures.

With regard to the impression among eastern buyers that the combination will not be maintained, advices from the Coast to hand this week from unprejudiced parties are against this opinion.

One commission man, in Montreal, was informed that The Growers' Association had bought up practically all the outside stock there was offering on the Coast, and really were in a position to force buyers to meet their views, provided the latter desired to stock up with California raisins.

Whether this will turn out to be a fact or

not, buyers, in the absence of urgent consuming demand, are disposed to withhold their orders until stock is absolutely needed.

## DROPS FROM THE EDITOR'S PEN.

He who spares his energy often loses his business.

Shirk your duty and you let slip your opportunities.

If you mean to get along in business do not be mean.

Keep track of your business if you would prevent its eluding you.

When merchants get at loggerheads they cannot get their heads together.

While you are piling up your debts you are digging your own grave.

Work hard if you do not want a hard time of it getting along in this world.

He who makes good use of his minutes is usually ready to grasp his opportunities.

He who has no interest in his employer's affairs is blindly wrecking his own prospects.

Poor pay or lack of appreciation are not sufficient reasons for any man not doing his best.

If you are not insured, your business as well as your stock may some day go up in smoke.

It is better to sacrifice 25 per cent. on a line of goods than that 100 per cent. should be lost.

Failure to succeed in life is more often due to lack of continuity than to last of ability.

An employe, even for his own sake, ought to be as willing to start work as he is to stop it.

Adversity takes from us our money, but it gives us more knowledge and widens our experience.

The "to be or not to be" in business depends chiefly upon yourself and not upon other people.

When a man becomes filled to overflowing with his own importance other people have no room for him in their esteem.

# The Dominion Government's Last Requisition

for tea called for

# "SALADA"

## CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburgh, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.  
Limited  
KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

## T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

## J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

# URE GOLD

## GOODS

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alatable  
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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Oct. 27, 1898.

### GROCERIES.

**N**OTHING particularly new has developed in the wholesale grocery trade during the week. Further shipments of new season's foreign dried fruit have arrived, among which are California prunes and layer and mat figs. Acadia granulated sugar has been advanced 5c. per 100 lb., but this is the only change in the sugar line. Canned goods are in much the same position as a week ago, except it be that a slightly easier feeling obtains in regard to tomatoes. Teas continue firm in the primary markets, and local wholesalers are experiencing a fair trade. Coffees are quiet and rather regular in the outside markets. Spices continue, on the whole, fairly steady. Taken on the whole, the wholesale grocery trade is fairly good.

### CANNED GOODS.

The feature of the canned goods trade is a rather easier feeling in regard to tomatoes, consequent upon more liberal offerings by some of the packers. The ruling figure they are asking is 85c., but this the wholesalers do not appear inclined to pay. They would, however, pay 80c., bids at that figure having been made, but we have, as yet, heard of no transactions at that price. The price to retailers is still 85 to 90c. Corn continues firm at unchanged prices. Peas are steady and unchanged at from 70c. upward.

Nothing new has developed in regard to canned salmon. There are a few cohoes offering at \$4 f.o.b. the Coast, but we hear of no transactions.

A great many gallon apples have been sold for export, one packer alone, it is reported, having taken orders for over 20,000 cases.

### COFFEES.

The local market is quiet. The outside markets are, as a rule, dull. Rio coffee appears to be less irregular than it was, in price. The views of importers in Canada are still below those of holders.

### SYRUPS AND MOLASSES.

There is a scarcity of low and medium grades of syrup on the market. Bright syrups are the only kind the Canadian refineries are offering, and these are higher in price than similar grades can be imported at. The duty prevents dark and medium grade syrups being imported. Molasses is

quiet, locally. New Orleans molasses is firm in the primary market.

### SUGARS.

The feature of the home market is an advance of 5c. per 100 lb. in the price of Acadia granulated sugar, the figure at Toronto now being \$4.58 per 100 lb. The demand for sugar is light.

The European markets are rather easier, but have declined about  $2\frac{1}{4}$ d. per cwt. up to the middle of the week owing to increased crop estimates. In New York, prices are unchanged, while the demand there is a little better than it was.

### RICE.

The rice market rules steady. New season's Carolina rice is offering this week in Toronto, and the price being asked is about  $\frac{3}{4}$ c. per lb. higher than a year ago.

### NUTS.

There has been a further advance in Tarragona almonds, and at to day's figures

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

they would cost  $11\frac{3}{4}$ c. laid down in Toronto. Grenoble walnuts are quoted three francs higher. Marbot walnuts will be later this year than the Grenoble description, and are said to be more or less of doubtful quality.

### TEAS.

Brokers report a demand for low-grade Japan teas, but there is not a great deal of business being done, as importers will not, as a rule, pay the prices asked. The little business that is being done is chiefly in medium descriptions at from 16 to 17c. The revival of the tea duty question is leading, it is said, to large shipments of Japan tea being made to this country.

Both Indian and Ceylon teas continue firm. A London, England, tea circular of date of October 14, said in regard to Indian tea: "The last two weeks' heavy actions have afforded a good test of the strength of the market, and supplies have been readily absorbed without reaction in prices, while competition has been general and well sustained." In regard to Ceylon teas the same circular said: "The auction comprised only 13,204 packages against 18,440 last week. Previous quotations were fully maintained with a decidedly firm tendency,

while the combined arrivals of teas of very desirable quality assisted in strengthening the confidence of buyers."

### SPICES.

Pepper is slightly easier in New York, but the market is strong in England. In New York a reaction in favor of higher prices is looked for. Stocks of pepper in Singapore are practically exhausted. The ginger market shows a tendency to slightly higher prices.

### FOREIGN DRIED FRUITS

**CURRANTS**—Wholesalers are doing a fair trade. The market in Greece is unchanged, there having been some business on import account at last week's prices. There is some cutting in prices among local wholesalers, but our quotations fairly well represent the figures for good fruit. There are some rain damaged currants on the market.

**VALENCIA RAISINS**—A fair trade is being done. Complaints in regard to the cutting of prices are still heard. The ruling figures are, however,  $4\frac{3}{4}$  to 5c. for fine off-stalk,  $5\frac{3}{8}$  to  $5\frac{3}{4}$ c. for selected, and  $5\frac{3}{4}$  to  $6\frac{1}{2}$ c. for layers.

**PRUNES**—French plums are cabled 9d. dearer, the supply beginning to run short. Shipments of Santa Clara Valley prunes reached the Toronto market this week. Wholesalers quote them as follows: 40's, 11c.; 50's,  $9\frac{1}{4}$ c.; 60's, 8c.; 70's,  $7\frac{1}{2}$ c.; 80's, 7c.; 90's,  $6\frac{1}{2}$ c. A fairly good business is being done by wholesalers in medium and small sizes of California prunes. California prunes, 40 to 60 sizes, are scarce and high in the primary market; smaller sizes are a little easier. Some business in French prunes, for importation, has been done during the past week.

**FIGS**—Shipments of Eleme and Comadra figs have been arriving this week, and a fair business, in view of the high prices, is being done. There is a brisk trade being done in tapnet figs at from 4 to  $4\frac{1}{2}$ c. per lb. Smyrna naturals rule at 7 to  $7\frac{1}{2}$ c. in bags, and choice naturals, in boxes, at  $11\frac{1}{2}$ c. per lb. Seven-crown Elemes are quoted at 27c. per lb., and what are termed "the finest of the season" are held at 35c. per lb.

### GREEN FRUITS.

Generally speaking, the demand for green fruits has been good during the past week. The sale of oranges and lemons is steadily increasing. Late Valencia oranges are done, but Jamaicas are offered in sufficient quantities to meet the demand, and the price continues unaltered. Malaga lemons

# SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.

TORONTO: Henry Wright &amp; Co, 51 Colborne St.

WINNIPEG: E. W. Ashley.

VICTORIA: La Patourel &amp; Co

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B

are arriving in larger quantities, and are \$2 to \$3 per chest cheaper this week. Verdillas are unchanged in price. Bananas are in greater demand, and an advance of 5 to 40c. is noted this week. Some choice barrels of fall apples are offered at last week's figures. Winter apples will likely be offered freely in a week or so. They are expected to be worth from \$3.50 up. Peaches are almost done. Pears and grapes are offered in moderate quantities. As the demand for all these goods has decreased in proportion to the supply, prices are about the same. A few tomatoes are coming in. An advance of 5 to 10c. is noted. Sweet potatoes are moving nicely at an advance of 25c. A decline of 15c. is noted in Spanish onions. Cranberries are commencing to move at \$8 per bbl., and \$3 per crate. Malaga or Almeria grapes have arrived, and are offered for sale at \$6 to \$7.50.

## COUNTRY PRODUCE.

EGGS—New laid are in good demand at 16½ to 18c. for choice lots. Held fresh and cold stored stock move slowly at 14 to 15c., while limed are active at the same figure. Buyers are paying 14 to 14½c. at outside points.

POTATOES — The feeling is somewhat stronger, an advance of 3 to 5c. being noted. Car lots are worth 55 to 60c., and small lots on the market, 60 to 65c.

POULTRY—There is a good demand for all stock. Turkeys are coming in more freely. They are worth from 9 to 9½c. for young and 10 to 10½c. for old birds. Geese

are worth ½c. more than last week. Ducks are 5 to 10c. cheaper. Wild ducks continue to come in at unchanged prices, which range from 20 to 25c. for teals and wid-geons to 60 to 75c. for black ducks and mallards.

HONEY — The demand is improving. The feeling is steady, with prices unchanged at 6½ to 7½c. for clear extracted honey, according to color and the size of package. Clover comb is firm at \$1.25 to \$1.50.

DRIED AND EVAPORATED APPLES — There is a steady jobbing business being done at unchanged figures, but all transactions so far are of a comparatively small nature. Car lots are worth about 7c. f.o.b. at country points. There is very little movement in dried apples. The price is steady at 4 to 5c. in a jobbing way.

BEANS—The demand for hand-picked is good, and prices are firm at \$1 to \$1.10. Common stock is 10c. cheaper, the range now being 80 to 90c.

VEGETABLES—Cauliflower has advanced 25c. per doz.; cabbage has declined 10 to 15c., and butter squash 50c. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 40 to 60c.; parsley, 15 to 20c. doz. bunches; beets, 10c. per peck; carrots, 15c. per peck; onions, Danvers, 75c. to 90c. per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c.

to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 60c.; egg plant, 75 to \$1 per basket.

## PROVISIONS.

The market is well cleared up, and, as the demand continues brisk, prices throughout are firm, with an advance of 50c. in short cut barrel pork. The receipts of dressed hogs are larger than usual so early in the season. A big pack is anticipated.

## BUTTER AND CHEESE.

BUTTER—Good dairy butter is wanted, but the demand for medium and poorer grades is decidedly limited. The feeling regarding creamery is easier, but unchanged. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

CHEESE—The market dull. There is a fair jobbing business being done, but no deals of any size are reported. At country boards, 8¾c. is the ruling figure. The jobbing price is 8½ to 9¾c. for early makes, and 9¼ to 9¾c. for September makes.

## GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — During the latter end of last week wheat advanced to about 74 to 75c. on cars outside, but a decline on Tuesday, this week, brought the price down to from 70 to 71c., where it now remains, showing a net advance of 4 to 5c. for the week. The street market has been brisk all week. Prices are firm, showing advances of 4 to 5c. for all wheats, 3 to 8c. for peas, 3 to 5c. for barley and 2c. for oats. A decline

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



# McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons,**  
OWEN SOUND.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

## THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

## PROVISIONS OF ALL KINDS

Consignments Solicited.

## SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**HAMS  
BACON  
LARD  
SHORT CUT PORK  
MESS PORK**

The **Wm. Ryan Co. Limited**  
TORONTO

of 2c. is noted for rye. Manitoba No. 1 hard wheat has again advanced 3c., now being quoted at 85c., Toronto freights.

**FLOUR**—Manitoba strong bakers' and Ontario grades have advanced 10c. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.10; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

**BREAKFAST FOODS**—Standard oatmeal and rolled oats, and rolled wheat have advanced 10c.; split peas and pot barley, 25c. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

### FISH.

There is no change in prices, except a decline of ½c. for whitefish. We quote: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

### HIDES, SKINS AND WOOL.

**HIDES**—The feeling is easier, but no change is reported. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

## J.Y. GRIFFIN & CO.

Wholesale Produce

...and...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.

### CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**RUTHERFORD, MARSHALL & CO.**

68 Front Street East, Toronto.

# Clemes Bros.

**FRUITS** of all kinds.

## Portugal Tapnet Figs

4cts., will be higher.

## Full car California Prunes

"Santa Cruz" Brand

50/60 25-lb. box, 70/80 25-lb., 50-lb., 90/100 25-lb., 50-lb.

PRICE RIGHT.

QUALITY A 1.

veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Local competition is so keen that another advance of 5c. is noted for shearlings and lambskins. We now quote at 75 to 80c.

**WOOL**—There is little doing. Prices are steady at 15c. for fleece, and 10c. for unwashed.

#### SEEDS.

The quantity of alsike coming forward is smaller than in the past week or two. Prices are steady at \$2.75 to \$4.50 in a jobbing way in Toronto. Red clover is offering in larger quantities, and is advancing in value. From \$3.20 to \$4 is now being paid. There is nothing doing yet in timothy.

#### SALT.

Prices are unchanged. The demand has shown considerable improvement during the past week. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Red clover seed has advanced 25c.

Short cut barrel pork is 50c. dearer.

Potatoes are 3 to 5c. dearer than a week ago.

Bananas have advanced 5 to 40c. per bunch.

French plums are cabled 9d. per cwt. dearer.

Malaga lemons have declined \$2 to \$3 per chest.

Eggs are worth ½ to 1c. per dozen more than a week ago.

Acadia granulated sugar has been advanced 5c. per 100 lb.

Rolled oats are 20c., and rolled wheat 10c. per barrel of 100 lb. dearer.

Manitoba strong bakers' and Ontario flours have advanced 10c. this week.

Shearlings and lambskins have advanced 5c., and are now quoted at 75 to 80c.

Shipments of new season's Santa Clara prunes arrived on the Toronto market this week.

Malaga and Almeria grapes have just come in. They are quoted at \$6 to \$7.50 per keg.

Documents for early October shipments of filberts have been received, and it is expected the goods will arrive early next month.

The Toronto offices of the Acadia Sugar Refinery and of George Lightbound, will shortly be removed from 28 Front street west to 27 on the same street.

### QUEBEC MARKETS.

MONTREAL, Oct. 27, 1898.

#### GROCERIES.

**T**HERE have been no striking changes in the general grocery situation during the past week. Trade in seasonable lines, such as dried fruits, is moving slowly, prices, as a rule, being steady, while, in sugar, tea and such staples, the current of trade is light, though of a steady character. Canned goods rule firm here, both in salmon and canned vegetables, and the circumstance is said to be interfering somewhat with the movement in the latter, as buyers are afraid of being caught long with high-priced goods, as they have been before. They are operating very cautiously, therefore. The feeling in dairy produce is quite heavy, and there is nothing special to report in regard to other lines of this character.

#### SUGAR.

Sugar exhibits a more settled feeling this week, and there has been a fair demand, locally, for refined which rules as last quoted. The fact that matters appear to be more stable in New York has also had a good effect. In raw, however, while cane has ruled steady at London, beet has been weak owing to the increased crop estimate, though prices are not quotably changed, October and November being quoted today, in London, at 9s. 8¼d. Cane was steady with offerings light, Java 12s., and fair refinery 10s. 9d. In New York, raw is firm, fair refinery, 3¾c.; centrifugal, 96 test, 4¼c., and molasses 3½c. Prices here are as last quoted.

#### SYRUPS.

There has been no change in this market, and values continue normal in the absence of offers from the refiners.

#### MOLASSES.

The strength on Barbadoes molasses is fully maintained, round lots being firmly held here, bids of 28 to 28½c. having been refused in this connection this week. Stocks here are light, and for this reason the situation is an exceptionally strong one, especially as the regular fall demand from consumers is setting in. On spot, jobbers are now asking 31c. for car lots and 32c. in single puncheons, and predict even higher prices.

#### DRIED FRUIT.

There has been no change in Valencia raisins during the week, and prices are steady as last quoted. Offers on common off-stalk Valencias have been made here at 4c., but few have changed hands at the price, and we quote 4 to 4¼c. Fine off-stalk have sold at current prices, and there has been trading in selected and layers at unchanged prices.

Mail advices from the Coast, of the date of Oct. 18, quote firm prices on California raisins, from 3¼ to 5¼c. being the range named. This is equivalent to 5½ to 7½c. laid down here, according to grade. It is asserted also that, having purchased up all, or practically all, of the outside fruit, the Growers' Association thoroughly control the supply, and are in a position to enforce the payment of their figures if a buyer wants the fruit.

There is nothing special to report in connection with Sultana or Malaga stock.

Currants rule quiet and unchanged, and there has been little or nothing done lately for importation.

Prunes continue firm for all sorts, and advices from primary markets, both for Austrian and French, are strong in their tenor. Californias are quite firmly held.

There has been a quiet trade in figs, which are steady at prices quoted elsewhere.

#### NUTS.

There is nothing new to report in nuts, and values on stocks to arrive are firmly held.

#### CANNED GOODS.

Canned vegetables and salmon continue firm. Reports from the Coast on the latter article are bullish, as already noted, and, with higher prices being asked on the Coast, spot prices rule very firm. The strong tone in tomatoes, corn and peas is fully maintained, and trading from first to second hands is somewhat restricted, owing to this circumstance, as buyers do not want to operate too far ahead at ruling prices, if there is any possibility at all of the market taking a turn downward.

#### RICE.

There is a fair amount of business doing in rice, while prices record no change.

#### TEA.

Trading in this staple has not fulfilled the expectation of last week, for there were no sales of importance from first to second hands. In fact, buyers steadily pursue a conservative course of fulfilling only immediate wants, which, though it results in a fair trade in the aggregate, leads to no special activity. Whether they will continue to hold off in this manner is another matter. The current movement has been chiefly in Japans, running from 16½ to 20c., only a few lots of blacks, Ceylons, and greens changing hands.

#### SPICES.

A firm feeling is maintained in pepper abroad, but there is little activity to report locally. No change in value is noted, either in it or in other lines.

#### GREEN FRUIT.

There has been a fair trade in green fruit of all descriptions. Jamaica oranges are



now on the market in considerable quantities, but have been selling well at \$6 to \$6.50 per bbl and \$3.50 to \$4 per box. Malaga lemons have ruled fairly steady at \$8 to \$9 per chest and \$3.50 to \$4 per box. Almeria grapes are offering at \$5.50 to \$6.50 per bbl. and domestic at 20 to 30c. per basket. Canadian pears, in baskets, sell at \$4.50 to \$7, and in kegs at \$2.50 to \$3. Cape Cod cranberries range from \$6 to \$7. per bbl.; sweet potatoes, \$2 to \$2.50 per bbl., and Spanish onions, \$2.50 per crate.

## APPLES.

There has been a steady, active trade in apples, and values rule fairly steady at \$2.50 to \$3 for winter, \$1.50 to \$2 for fall, and \$1.50 to \$3 for Fameuse, according to grade.

## FISH.

There has been no new feature of importance to note in the fish line this week. Considerable business of a sorting-up character has been done on western account, and the market, on the whole, is fairly active for the season. Supplies of all lines are ample, with the exception of salmon and codfish, the former being scarce. No. 1 N.S. herrings are easier, and green cod are firmer. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4 75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$11.50 to \$12, and No. 1 green cod, \$4 to \$4.25.

There is no overstock of preserved fish, for which the demand is steady and prices firm. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 100 lb.; boneless fish, 3½c.

There is a good demand for fresh fish, of which supplies are ample to fill all requirements. We quote: Haddock, 3½c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13 to 13½c.

There is no change in smoked fish to note. Demand is good for all lines. We quote as follows: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

The market for shell oysters is unchanged. Supplies are ample, for which the demand continues limited, on account of the unfavorable weather. We quote: Hand-picked malpeques, \$4.50; fair to good, \$3.50; Buctouche, \$5.

## COUNTRY PRODUCE.

EGGS—A fair amount of business was done in all grades of eggs to-day, but the

chief demand was for new laid, which were scarce and firmly held at an advance of ½c. per dozen. We quote: Strictly new laid, 19½ to 20c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P.E.I., 12 to 13c., and culls, 9c. per doz. Receipts, 2,097 cases.

BEANS—There was nothing new in beans, prices being steady, with a fair trade in small lots. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—In honey, business was dull and prices unchanged. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Maple product continues featureless and neglected. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

DRIED APPLES—No receipts have been noted lately, and prices are firm at 5c. for dried and 8c. for evaporated.

## PROVISIONS.

There was no change in the provision market to note. Trade in all lines continues fair for the season. We quote: Canadian pork, in barrels, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

The grain market was firm under an active demand, but the volume of business done was only fair. The feature of late has been the strong feeling in buckwheat, and sales were made at 45 to 46c. in store, but these figures would not be accepted now as holders' ideas are away up, in the country. In wheat, sales of Manitoba No. 1 hard were made at 77c. afloat Eort William, and No. 1 northern was quoted 1c. higher at 73c. for delivery all next month. Ontario red wheat, at shipping points west, sold at 72c. Peas were scarce and firmer at 68 to 69c. afloat, with some holders asking 70c. Oats were unchanged at 30½ to 31c. afloat, and rye sold at 54 to 55c.

Owing to the continued strong wheat markets all over the world, of late, and the steady rise in prices, the undertone to the flour market has steadily become stronger, and prices for Manitoba grades to-day were advanced 20c. per bbl. There was a brisk demand, and millers stated that it was impossible to supply the wants of the trade, owing to the scarcity. Enquiries were received from Glasgow, Copenhagen, Aus-

tralia, and Boston for large lines, one cable alone asking for 5,000 sacks and 5,000 barrels. The sales on local account were large, including 1,200 sacks. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.50 to \$4.70; strong bakers', best, \$4.20 to \$4.40.

There continues to be an active demand for feed, which is also scarce, and prices firmly held. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

The demand for rolled oats is steady, and prices show no change, at \$3.50 per barrel and at \$1.70 per bag.

In baled hay, trade is very active, there being a good demand for small lots at steady prices. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

## CHEESE AND BUTTER.

The cheese market continues easy. Business was dull, and the boat cheese realized from ⅞ to ¾c. lower than at the sale on Monday last. There were about 7,000 boxes offered, and the prices realized ran from 8¼ to 8¾c. For fancy eastern colored the range is 8¼ to 8½c., but the outside is not generably attainable. Western cheese is dull, ranging from 8¾ to 9c., but as most of the good were purchased at considerably above 9c., in the country, holders will not part with their goods at the prices realizable. We quote: Finest western Septembers, 9c.; finest western Augusts, 8¾c.; finest eastern Septembers, 8½c.; finest eastern Augusts, 8¾c.; Liverpool cables, 42s. 6d.

Butter is a dull market at 18 to 19c. for fancy creamery, but the outside figure is merely an asking price, as it cannot be realized for export. However, for fancy lots for special purposes this much has been paid by the local trade. Dairy runs from 14 to 14½c. We quote: Extra finest creamery, boxes, 18⅞ to 19c.; extra finest creamery, tubs, 18½ to 18¾c.; ordinary finest creamery, boxes, 18¼ to 18¾c.; ordinary finest creamery, tubs, 18¼c.; western dairy, tubs, 15c.

## MONTREAL NOTES.

Butter is dragging at present, and exporters here predict still lower prices for it this fall.

Buckwheat has been actively bought lately, at country points, on behalf of buyers here.

Flour advanced, on Tuesday, 20c. per bbl. for Manitoba grades, which are firmly held at the rise.

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED



# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 27, 1898.

**T**HIS has been quite a busy week. The stir in flour found our dealers with light stocks. They have bought quite freely. All grains seem higher. In winter port business, there is general regret expressed that the Beaver line is not coming this year. They were the first line to use a Canadian port, and the large and successful results that have followed are due largely to their efforts. Canadians, particularly our citizens, owe them much for the stand they took when other lines would not hear to the matter. Men are being sent into the woods in quite large numbers, but the cut will not be a large one, the past season being most unsatisfactory, not even showing strength towards its close. In hops, prices continue to advance, our market was quite largely stocked, and dealers have been largely supplied by local holders.

**OIL**—Burning oil is still the line having chief interest. There is a slight range of prices among local holders, particularly in American oil. Cod oil, as reported last week, is rather easier, the demand being light. The rather freer arrivals have affected prices. Paint oil is somewhat firmer.

**SALT**—The market shows no change. Stocks are ample in Liverpool coarse. The sale has been affected by lack of usual sale to fishermen, but a large quantity has been moved, notwithstanding. No arrivals are expected for some time. In Liverpool factory-filled, the sale is light, at even figures. Canadian is moving freely at regular prices. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—New goods continue to arrive. Packers complain of difficulty to get cars to forward shipments promptly. Corn continues to be the strongest feature, although all lines are firmly held. Outside of vegetables, salmon are a matter of chief interest. Dealers are beginning to realize that the higher prices are here to stay, and particularly in the local market higher figures must rule. Some dealers were fortunate in carrying over quite a few from last season and are making handsome profits. Buyers should be careful to get right

quality and not be governed too much by price. Canned fish have a large sale, as haddies, bloaters, clams, etc. A new line is offered this week, and is very attractively put up, fried cod. Peaches and gallon apples higher. Lobsters a light sale. Shrimp are proving quite a seller here.

**GREEN FRUIT**—In spite of the very fine quality of Gravensteins being received, market has been somewhat dull and prices rather easier. It is expected that this week will see a firmer feeling manifested. Little yet doing in winter fruits. Oranges are rather lower. A few California still here, but the West India fruit is chiefly handled; some arrived this week by direct steamer and some via American ports. The outlook for the canning season is toward easy figures. In lemons, high prices still rule. New fruit will soon be to hand. In Canadian grapes, a car was received this week; prices quite a little higher. In cranberries, the Cape Cod berry keeps low. Higher prices are expected later. The native berry, as reported, is a very light crop. A few Nova Scotia pears to hand; fair quality; prices easy. Bananas are light sellers.

**DRIED FRUIT**—Figs have been a matter of interest, while some dealers had quite large receipts. Total import is small. Large lots were sold to arrive at good profits, although below present price to import. A



## Armada Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,

Wholesale Grocers, Brantford, Ont.

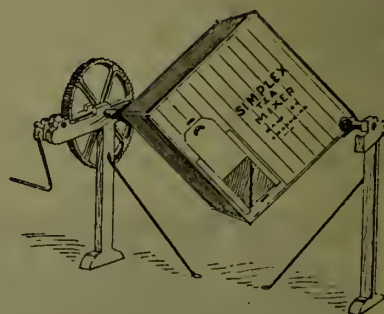
"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

Write . . .

**A. H. CANNING & CO.,**

FOR PRICES

TORONTO, ONT.





The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**COTTAM BIRD SEED** and Bird Bread,  
manufactured under six patents. Reliable  
standard goods; nothing to approach them for  
popularity and value. All wholesalers.

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

## THE Select Back

is one of the choicest cuts of Bacon  
that we are offering. Sugar Cured,  
almost boneless, and very cheap in  
price. This is one of the most econom-  
ical lines of Cured Meats that you  
can handle, and it will please the most  
exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

**Fancy Jersey Sweet Potatoes**  
**Canadian Chestnuts**  
**New Eleme and Tap Figs**

WRITE for PRICES.

The interests of your customers, which are your  
interests, demand that you stock

## TARTAN TEA

WE ARE BUYERS OF

## Dried Apples

**Balfour & Co.**

Wholesale Grocers

Hamilton

**B**

UY CLARK'S PORK AND  
EANS WITH TOMATO SAUCE AND  
E SURE OF THE  
EST VALUE EVERY TIME.

## LEONARD BROS.

Wholesale

**..Fish**

Merchants

St. John, N.B. and Montreal

## SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

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## Walter Northrop DRIED FRUITS

Importer and  
Exporter of

Dressing and Packing of  
Currants a specialty.

Telephone 8015.

66 Esplanade Street  
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**Hard to Choose ?  
We Help You !**

**HONDI**

is a Ceylon Tea with

**ACKNOWLEDGED MERIT**

in Pound and Half Pound Packets.

**RED, BLUE and YELLOW LABELS.**

**F. R. STEWART & CO.**

} Direct Importers

Vancouver, B. C.

} AGENTS WANTED

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

**SCOTCH FINNAN HADDIES.**

....AGENTS FOR....

**Booth's Baltimore Oysters**

YOUR ORDERS SOLICITED.

few California figs continue to be sold. Prices there are higher and crop reported largely sold. The California Raisin Growers' Association have offered a rebate to Canadian buyers about equal to the late advance. New fruit anxiously expected. New currants are finding a ready sale, and cleaners are very busy supplying the demand. Full figures are asked. Valencia raisins are a little easier, but no change in price. A few California prunes to hand; prices rather higher than last year. Trade is light till after the holidays. Both French plums, which are much preferred to the French prunes, and Bosnia prunes have had some demand. In evaporated apples, demand grows, but is still light; price shows no change. Onions are firmly held, but move freely.

**SUGAR**—This is one line in which there is not much excitement. Values show little change, but rule rather lower, the position in the American market affecting the position here. Sales are quite freely made. Some American granulated is on the market this week, which is a new departure.

**MOLASSES**—The position is largely unchanged, though stocks, particularly Barbadoes, are in quite small compass. The fact of earlier arrivals of new from year to year tends to prevent advances, which, under former conditions, would have taken place. Higher values are looked for, but depend largely on the demand. A splendid value in syrup is offered, and is finding improved demand. New Orleans molasses is small sale.

**PRODUCE**—Eggs are very dull, both arrivals and demand light. Good stock is hard to get, but only commands fair figures. Butter is slow. There is a fair sale for best stock, but prices keep low, and the market is full of poor quality. Cheese are also, in spite of higher values outside, quiet, and, except for late markets, there is little demand for local trade. Better things are expected.

**FISH**—Prices firm; arrivals all round are light. Pollock are the quiet line. Our market continues to take less of this grade of fish from year to year. If slack salted, there is, however, a good demand for American trade. Cod hold their price, and a good business is reported. Pickled herring are still the matter of chief interest. Supply not being equal to demand, prices are, of course, firmly held. A few Canso are to hand this week. They are high and have but limited sale. Pickled shad easy. Even economy mess, which are always 50c. above other grades, are down to the price of the regular fall-caught fish. Spring shad are particularly plenty, and are low. Smoked herring show no change. In finnan haddie there is a good business. The 15-lb. box is proving a ready seller. Boneless fish and boneless pure cod, the demand for which is from the west, show a good business. We quote as follows: Large cod \$3.40 to \$3.50; medium, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Grand Manan pickled

herring, \$1.60 to \$1.90 ½-bbl.; old smoked herring, 5 to 6c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—In barreled pork, local packers, as yet, have but a light output, and hold prices high, which has resulted in larger sales of the American goods. Prices at the moment are a little firmer. Beef is quite low, but is rather stiffer in tone; sale not large. Lard has been offered very low by some western packers. This week, there being 1c. difference between prices quoted, sales by those quoting lowest prices were quite freely made.

**FLOUR, FEED AND MEAL**—This is the line of interest this week. Ontario flours, particularly, have advanced quickly, and Manitobas are higher. Buyers have bought quite freely of both grades, stock being quite light. Our dealers are large buyers of certain brands. In oats and oatmeal, prices have also advanced quickly, and large sales, particularly of the latter, have been made. Beans are also moving up, but trade for some time has been dull. The higher figures are, however, beginning to stir up interest. Barley, which, in the local market, has been sold below western prices, is marked higher, and split and blue peas are very firm. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$3.90 to \$4.10; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

The Bank of Nova Scotia has reduced its rate of interest from 3½ to 3 per cent.

Some 20,000 barrels of Nova Scotia apples, for shipment to England, have been sent via Montreal.

THE GROCER enjoyed a call from John P. Hood, manager of The Prince Edward Island Guardian, Charlottetown, this week.

A. C. Smith & Co., of our city, have made large shipments of potatoes to Western Canada this season, with quite satisfactory results.

Halifax is pushing for winter export business. The people there expect something new in the way of facilities this winter, in the form of a floating elevator.

Pure cod, without a bone, is something to be appreciated. While the price is high, as only the best grade of fish can be used, John Sealy reposts an increasing demand.

Shippers to the West Indies do not find everything turns to money, and never will as long as they are required to consign their goods. THE GROCER saw an account of

sales of 1,200 boxes of smoked herring in which the shipper not only lost the fish, but was brought out \$12 in debt.

Imports, via Taymouth Castle, this week, from the West Indies, were 750 bags cocoanuts, 250 bbls. oranges, 50 bbls. lime juice, 70 bbls. limes, 65 bbls. whiskey, besides other small consignments.

St. John is to have a new cornmeal mill, one of 400 barrels daily capacity. W. F. Fowler is the builder. Mr. Fowler is well known to the trade of our Province, as for many years he has largely supplied the trade.

St. John extends congratulations to Mr. W. H. Olive on his recent appointment in connection with the Intercolonial as traveling freight agent. Mr. Olive is an old St. John man, and has many warm friends here.

**"THE GROCER'S MANUAL."**—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

## BORAX SALTPETRE SAL SODA BI-CARB. SODA

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO



YOUR customers will be asking you for a stove polish. Have you a good one? Are you satisfied with your profit on it? If not, try Silverine. 900 gross sold last month. Somebody is buying it. Why not you? See our quotations in GROCER.

**Silverine Co., Montreal.**

## THE BEST VALUE

in the market to-day is our smoked

# SHOULDER HAMs and BACKS

Special prices for barrel lots.  
Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

**D. GUNN, BROTHERS & CO.**  
Pork Packers  
TORONTO, ONT.



# Seeded Raisins

This fruit is meeting with marked favor from the trade.

EVERY LIVE GROCER SHOULD CARRY A STOCK.

Seeded Valencia Raisins, Boxes 28-lbs.

Seeded Valencia Raisins, Cases 3 dozen 1-lb. cartoons.

Seeded California Raisins, } Cases 3 dozen  
Our { **GOLD RIBBON** } Brand 1-lb. cartoons.

## NEW CALIFORNIA PRUNES

Santa Clara Valley. Santa Cruz.

90/100, boxes 25 and 50-lbs. 60/70, boxes 25 and 50-lbs. 40/50, boxes 25-lbs.

THE **EBY, BLAIN C<sup>O</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

....TORONTO

## FIGS, FIGS

ELEME, 1, 10, 12 and 20-lb. boxes.

COMADRA, Tapnets.

IN STORE, lowest prices.

**Warren Bros. & Co.**

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced : Clams and Clam  
Chowder ; Scallops ; Kipperd  
Herring and Kipperd Chickens ;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

**John Sealey**

25 and 26 South Wharf - - ST. JOHN, N.B.



## WE THANK YOU

grocers for the in-  
creased sales of WHITE  
MOSS COCOANUT. We  
have been obliged to  
enlarge our premises to meet the great  
demand for the "Best of All" Brands.

CANADIAN COCOANUT CO.  
MONTREAL.

## TEAS

"Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate  
Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

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# Blue Label

## TOMATO Ketchup



is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season, and spiced with skill—that's why.



PREPARED BY

### Curtice Brothers Co.,

ROCHESTER, N.Y.

#### Proprietors of . . .

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

## Dalley's Royal Hygienic Self-Rising Flours

TEA BISCUIT, WHITE WHEAT, PANCAKE,  
GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,  
Biscuits that are light,  
Pie Crust just right,  
Pancakes out of sight.

Manufactured by

The F. F. DALLEY CO., Limited, Hamilton, Canada.



## Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL



# CURRENT MARKET QUOTATIONS

October 27, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                                            | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath) .....                | \$1 40               | \$4 58                                      | 4½                    | 5¼                   |
| Granulated, Acadia .....                                   | 4 40                 | 4 58                                        |                       |                      |
| Paris lump, bbls. and 100-lb. bxs<br>in 50-lb. boxes ..... | 5 52½                | 5 58                                        | 5¼                    | 6                    |
| Extra Ground Icing, bbls. ....                             | 5 15                 | 5 40                                        |                       | 7                    |
| Powdered, bbls .....                                       | 4 90                 | 5 00                                        | 5¼                    | 6¼                   |
| Phoenix .....                                              | 4 15                 | 4 33                                        |                       |                      |
| Extra bright .....                                         | 4 08½                | 4 33                                        |                       |                      |
| Bright coffee .....                                        | 4 06¼                | 4 23                                        | 3½                    | 4½                   |
| No. 3 yellow .....                                         | 3 71¼                | 3 93                                        | 3½                    | 3½                   |
| No. 2 yellow .....                                         | 3 58¾                | 3 83                                        |                       |                      |
| Demerara .....                                             | 3 50                 | 3 75                                        |                       |                      |
| Imported yellow .....                                      |                      | 3 75                                        |                       |                      |

## SYRUPS AND MOLASSES

|                    |        |        |    |    |    |
|--------------------|--------|--------|----|----|----|
| Syrups -           |        |        |    |    |    |
| Dark .....         | \$0 23 | \$0 27 |    |    |    |
| Medium .....       |        | 30     |    | 3  | 3½ |
| Bright .....       |        | 35     |    | 3¼ | 3½ |
| Honey .....        |        | 40     |    |    |    |
| 25-lb. pails ..... | 90     | 1 00   |    |    |    |
| 38-lb. pails ..... | 1 20   | 1 40   |    |    |    |
| Molasses -         |        |        |    |    |    |
| New Orleans .....  | 31     | 24     | 45 | 26 | 35 |
| Barbadoes .....    | 32     |        |    | 27 | 29 |
| Porto Rico .....   | 23     | 25     | 38 | 42 | 34 |
| Antigua .....      | 22     | 23     |    | 25 | 28 |
| St. Croix .....    |        |        |    | 27 | 28 |

## TEAS

|                                                      |        |        |        |        |    |
|------------------------------------------------------|--------|--------|--------|--------|----|
| Black -                                              |        |        |        |        |    |
| Congou - Half-chests Kalsow,<br>Moning, Paking ..... | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11 |
| Caddies Paking, Kalsow .....                         | 14     | 40     | 18     | 50     | 15 |
| Indian - Darjeelings .....                           | 35     | 55     | 35     | 55     | 30 |
| Assam Pekoes .....                                   | 20     | 40     | 20     | 40     | 18 |
| Pekoe Souchong .....                                 | 18     | 25     | 18     | 25     | 17 |
| Ceylon - Broken Pekoes .....                         | 35     | 42     | 35     | 42     | 34 |
| Pekoes .....                                         | 20     | 30     | 20     | 30     | 20 |
| Pekoe Souchong .....                                 | 17     | 35     | 17     | 35     | 17 |
| China Greens -                                       |        |        |        |        |    |
| Gunpowder-Cases, extra firsts .....                  | 42     | 50     | 42     | 50     |    |
| Half-chests, ordinary firsts .....                   | 22     | 28     | 22     | 28     |    |
| Young Hyson - Cases, sifted,<br>extra firsts .....   | 42     | 50     | 42     | 50     |    |
| Cases, small leaf, firsts .....                      | 35     | 40     | 35     | 40     |    |
| Half-chests, ordinary firsts .....                   | 22     | 38     | 22     | 38     |    |
| Half-chests, seconds .....                           | 17     | 19     | 17     | 19     |    |
| " thirds .....                                       | 15     | 17     | 15     | 17     |    |
| " common .....                                       | 13     | 14     | 13     | 14     |    |
| Pling Sueys -                                        |        |        |        |        |    |
| Young Hyson - ½-chests, firsts .....                 | 28     | 32     | 28     | 32     | 30 |
| " seconds .....                                      | 16     | 19     | 16     | 19     |    |
| Half-boxes, firsts .....                             | 28     | 32     | 28     | 32     |    |
| " seconds .....                                      | 16     | 19     | 16     | 19     |    |
| Japan -                                              |        |        |        |        |    |
| ½-chests, finest May pickings .....                  | 38     | 40     | 38     | 40     |    |
| Choice .....                                         | 32     | 36     | 32     | 36     |    |
| Finest .....                                         | 28     | 30     | 28     | 30     |    |
| Fine .....                                           | 25     | 27     | 25     | 27     |    |
| Good medium .....                                    | 22     | 24     | 22     | 24     |    |
| Medium .....                                         | 19     | 20     | 19     | 20     |    |
| Good common .....                                    | 16     | 18     | 16     | 18     |    |
| Common .....                                         | 13     | 15     | 13½    | 15     |    |
| Nagasaki, ½-chests Pekoe .....                       | 16     | 22     | 16     | 22     |    |
| " Oolong .....                                       | 14     | 15     | 14     | 15     |    |
| " Gunpowder .....                                    | 16     | 19     | 16     | 19     |    |
| " Siftings .....                                     | 7½     | 11     | 7½     | 11     |    |

## WOODENWARE

|                                   |        |        |        |        |        |
|-----------------------------------|--------|--------|--------|--------|--------|
| Pails, 2-hoop, clear, No. 1 ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| " 3-hoop, " " .....               | 1 60   |        | 1 60   |        |        |
| " 2-hoop, " No. 2 .....           | 1 40   |        | 1 40   |        |        |
| " 3-hoop, " " .....               | 1 55   |        | 1 55   |        |        |
| " 3-hoop, painted, No. 2 .....    | 1 40   |        | 1 40   |        |        |
| Tubs, No. 0 .....                 | 8 00   |        | 8 00   | 9 50   | 10 50  |
| " 1 .....                         | 6 50   |        | 6 50   | 8 50   | 9 50   |
| " 2 .....                         | 5 50   |        | 5 50   | 6 50   | 7 00   |
| " 3 .....                         | 4 50   |        | 4 50   | 5 50   | 6 00   |

## BUTTER AND CHEESE

|                                  |    |     |    |    |    |
|----------------------------------|----|-----|----|----|----|
| Dairy, large rolls, per lb. .... | 15 | 16  | 10 | 14 |    |
| " pound prints .....             | 16 | 17  | 16 | 17 |    |
| " tubs, best .....               | 15 | 16  | 14 | 16 |    |
| " tubs, second grade .....       | 12 | 13  | 10 | 14 |    |
| Creamery, tubs .....             | 20 | 20½ | 18 | 17 | 18 |
| " prints .....                   | 21 | 22  | 20 | 18 | 20 |
| Cheese .....                     | 9  | 9½  | 9  | 8½ | 9  |

## PROVISIONS

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats -                |                      |                                             |                       |                      |
| Long clear bacon .....            | 7½                   | 8                                           | 8½                    | 8½                   |
| Smoked Meats -                    |                      |                                             |                       |                      |
| Breakfast bacon .....             | 12                   | 11                                          | 12                    | 11¼                  |
| Rolls .....                       | 13                   | 10½                                         | 11½                   | 10                   |
| Hams .....                        | 10½                  | 10                                          | 11½                   | 11½                  |
| Shoulder hams .....               | 10                   | 8½                                          | 8                     | 9                    |
| Backs .....                       |                      | 11                                          | 11½                   | 9½                   |
| All meats out of pickle 1c. less. |                      |                                             |                       |                      |
| Barrel Pork -                     |                      |                                             |                       |                      |
| Canadian heavy mess .....         | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| " short cut .....                 | 16 00                | 16 50                                       | 16 00                 | 15 50                |
| Clear shoulder mess .....         |                      | 14 00                                       | 14 50                 | 15 00                |
| Plate beef .....                  | 12 50                | 18 00                                       | 11 00                 | 13 50                |
| Lard, tierces, per lb .....       |                      | 8½                                          | 7                     | 7¾                   |
| " .....                           |                      | 8½                                          | 7¾                    | 8                    |
| Tubs .....                        | 8½                   | 9½                                          | 7½                    | 8½                   |
| Compound, Pails .....             | 1 10                 | 6½                                          | 7                     | 6½                   |
| Shortening, in 60-lb. tubs .....  |                      | 6½                                          | 7½                    | 7                    |
| Dressed hogs, light .....         | 6 25                 | 5 25                                        | 5 50                  |                      |

## GREEN FRUITS

|                                    |      |      |      |       |      |
|------------------------------------|------|------|------|-------|------|
| Oranges, Late Valencias .....      | 3 50 | 4 00 |      | 3 00  | 4 00 |
| Jamaica, per bbl. ....             | 6 00 | 6 50 | 7 50 | 8 00  |      |
| Lemons, Verdilla, per box .....    | 5 00 | 6 00 | 5 50 | 6 00  | 7 00 |
| " Malaga, per chest .....          | 8 00 | 9 00 |      | 10 00 |      |
| Bananas, per bunch .....           | 1 00 | 1 50 | 1 40 | 1 70  | 1 50 |
| Apples, per bbl. ....              | 1 00 | 3 25 | 1 50 | 2 50  | 1 50 |
| Cranberries, per bbl. ....         |      |      | 8 00 | 50    | 65   |
| Canadian Peaches, per basket ..... | 75   | 1 25 | 25   | 75    |      |
| " Pears, " .....                   | 40   | 60   | 25   | 50    | 60   |
| " Plums, " .....                   |      |      |      | 20    | 30   |
| " Grapes, " .....                  | 16   | 18   | 18   | 25    | 20   |
| Red Peppers, " .....               |      | 20   | 25   |       |      |
| Sweet Potatoes, bbl. ....          | 2 50 | 3 00 | 2 25 | 2 75  | 3 50 |
| Malaga Grapes, per keg .....       |      |      | 6 00 | 7 50  |      |
| Cal. Peaches (20-lb.) .....        | 1 25 | 1 50 |      | 1 50  | 1 65 |
| " Plums (4-basket) .....           | 1 50 | 2 00 |      |       |      |
| Tomatoes, Can., per basket .....   | 30   | 50   | 20   | 30    | 40   |
| Pears, late varieties .....        | 4 00 | 6 00 | 2 00 | 2 25  | 6 00 |
| Spanish onions, per crate .....    | 2 5  | 1 15 | 1 25 |       |      |

## NUTS

|                                |    |    |     |      |      |      |     |    |
|--------------------------------|----|----|-----|------|------|------|-----|----|
| Brazil .....                   | 12 | 13 | 12½ | 14   | 12   | 12½  | 12½ | 15 |
| Valencia shelled almonds ..... | 25 | 27 | 22  | 24   |      |      | 25  | 30 |
| Tarragona almonds .....        | 11 | 12 | 10  | 11   | 11   | 12   | 13  | 15 |
| Peanuts (roasted) .....        | 6½ | 9  | 9   | 10   | 9    | 10   | 9   | 12 |
| " (green) .....                | 5½ | 8  | 7   | 9    |      |      | 10  | 15 |
| Cocanuts, per sack .....       |    |    |     | 3 75 | 3 50 | 4 00 |     |    |
| " per doz .....                |    |    |     | 60   | 60   | 70   |     |    |
| Grenoble walnuts .....         | 11 | 12 |     | 12   | 12   | 13   |     | 14 |
| Marbot walnuts .....           |    | 11 | 12  | 9    | 10   |      |     |    |
| Bordeaux walnuts .....         |    | 8  | 9   | 9    | 10   |      |     |    |
| Sicily filberts .....          | 8  | 8½ | 8   | 9    | 8    | 10   |     | 12 |
| Naples filberts .....          | 10 | 11 | 10  | 11   | 10   | 11   |     |    |
| Pecans .....                   | 8  | 10 | 10  | 11   | 11   | 12   |     |    |
| Shelled Walnuts .....          | 20 | 21 | 23  | 25   |      |      |     |    |

## SPICES

|                                                       |    |    |    |    |    |    |  |    |
|-------------------------------------------------------|----|----|----|----|----|----|--|----|
| Pepper, black, ground, in kegs,<br>pails, boxes ..... | 12 | 15 | 12 | 14 | 14 | 15 |  | 15 |
| " in 5-lb. cans .....                                 | 15 | 16 | 14 | 15 | 15 | 16 |  |    |
| " whole .....                                         | 11 | 13 | 11 | 13 | 12 | 13 |  | 15 |
| Pepper, white, ground, in kegs,<br>pails, boxes ..... | 20 | 26 | 18 | 24 | 24 | 26 |  | 35 |
| " 5-lb. cans .....                                    | 20 | 22 | 20 | 26 | 20 | 22 |  |    |
| " whole .....                                         | 17 | 25 | 17 | 24 | 20 | 22 |  |    |
| Ginger, Jamaica .....                                 | 20 | 25 | 18 | 25 | 20 | 25 |  |    |
| Cloves .....                                          | 15 | 20 | 14 | 35 | 18 | 20 |  |    |
| Pure mixed spice .....                                | 25 | 30 | 25 | 30 | 25 | 30 |  |    |
| Cassia .....                                          | 25 | 40 | 20 | 40 | 18 | 20 |  | 25 |
| Cream tartar, French .....                            | 25 | 27 | 24 | 25 | 20 | 22 |  |    |
| " best .....                                          | 28 | 30 | 25 | 30 | 25 | 30 |  |    |
| Allspice .....                                        | 15 | 17 | 13 | 16 | 13 | 14 |  | 20 |

## PETROLEUM

|                               |    |     |  |     |     |     |  |  |
|-------------------------------|----|-----|--|-----|-----|-----|--|--|
| Canadian .....                | 12 | 12  |  | 13½ | 15  | 16  |  |  |
| Sarnia water white .....      | 12 | 13  |  | 15½ | 16½ | 17½ |  |  |
| Carbon safety .....           | 17 |     |  |     |     |     |  |  |
| American water white .....    | 17 | 17½ |  | 16½ | 18  | 19  |  |  |
| Pratt's Astral, in bulk ..... | 18 | 19  |  | 16  |     |     |  |  |

## COUNTRY PRODUCE

|                                   |      |      |    |      |      |      |  |    |
|-----------------------------------|------|------|----|------|------|------|--|----|
| Eggs, strictly fresh laid .....   | 17½  | 18   | 17 | 18   | 11   | 12   |  | 15 |
| " held .....                      | 15   | 16½  | 14 | 15   |      |      |  |    |
| Poultry - chickens, dressed ..... | * 5  | 8    | 25 | 50   | 30   | 60   |  |    |
| Geese, per lb. ....               | * 6  | 7    | 6  | 7    | 70   | 1 00 |  |    |
| Ducks, per pair .....             | * 8½ | 9    | 40 | 60   | 50   | 1 00 |  |    |
| Turkeys, per lb. ....             |      |      | 9  | 11   | 10   | 14   |  |    |
| Game - Hares, per pair .....      |      |      |    |      | 25   | 30   |  |    |
| Honey, comb, per doz .....        | 1 50 | 1 75 | 80 | 1 50 | 1 50 | 1 75 |  |    |
| " light comb, 60-lb. tins .....   | 7    | 7½   | 6  | 6½   | 7    | 8    |  |    |
| " 5 and 10-lb. tins .....         | 7    | 8    | 7  | 7½   | 8    | 10   |  |    |
| " buckwheat .....                 | 5½   | 6½   | 2  | 3    | 6    | 6    |  |    |
| * per pound.                      |      |      |    |      |      |      |  |    |

## RICE, SAGO, TAPIOCA

|                         |      |      |    |    |       |      |  |    |
|-------------------------|------|------|----|----|-------|------|--|----|
| Rice - Standard B ..... | 3 75 | 3 90 | 3½ | 3½ | 3 62½ | 3 75 |  | 4½ |
| Patna, per lb. ....     |      | 5    | 5½ | 6  | 5     | 6    |  |    |
| Japan .....             | 6    | 6½   | 6  | 6½ | 5     | 6    |  | 5½ |
| Imperial Seeta .....    | 5    | 6    | 4½ | 5½ | 5     | 6    |  |    |
| Extra Burmah .....      |      |      | 4½ | 4½ | 4     | 5    |  |    |
| Java, extra .....       | 6½   | 7    | 6  | 6½ | 6     | 7    |  |    |
| Sago .....              | 3½   | 4    | 3½ | 4½ | 5     | 6    |  | 4  |
| Tapioca .....           | 4    | 4½   | 3½ | 4½ | 5     | 6    |  | 4  |

## SODA

|                                      |      |      |      |      |      |      |      |      |
|--------------------------------------|------|------|------|------|------|------|------|------|
| Bl-carb, standard, 100-lb. keg ..... | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50 | 1 75 |
| Sal soda, per bbl. ....              | 70   | 75   | 70   | 80   | 55   | 90   |      |      |
| Sal soda, per keg .....              | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 |      |      |

SINCE the installation of our Spring Water System our trade has increased fifty per cent.

# WHY?

Because Whiter or Purer Starch has never been seen in Canada.

TO SHOW IT IS TO SELL IT.

## THE BRANTFORD STARCH CO., Limited

### BRANTFORD.

#### FRUITS

|                                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                       |                      |                                             |                       |                      |
| Currents, Provincials, bbls... | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " 1/2-bbls                   | 4%                   | 4%                                          | 6%                    | 7%                   |
| " Filaftras, bbls              | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " 1/2-bbls                   | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " cases                      | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " 1/2-cases                  | 4%                   | 4%                                          | 5%                    | 7%                   |
| " Patras, bbls                 | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " 1/2-bbls                   | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " cases                      | 4%                   | 4%                                          | 5%                    | 7%                   |
| " " 1/2-cases                  | 4%                   | 4%                                          | 5%                    | 7%                   |
| Vostizzas, cases               | 5%                   | 6%                                          | 7%                    | 8%                   |
| Dates, boxes                   | 19                   | 20                                          | 10                    | 8                    |
| Figs, 10-lb. boxes, per lb.    | 19                   | 20                                          | 10                    | 8                    |
| Prunes, Sphinx, B's            | 11                   | 11                                          | 10                    | 12                   |
| " " A's                        | 9 1/4                | 8                                           | 8                     | 9                    |
| " " California, 40's           | 8                    | 8                                           | 8                     | 8                    |
| " " 50's                       | 7 1/2                | 7                                           | 7                     | 7                    |
| " " 60's                       | 7                    | 7                                           | 7                     | 7                    |
| " " 70's                       | 6 1/2                | 6 1/2                                       | 6 1/2                 | 6 1/2                |
| " " 80's                       | 6 1/2                | 6 1/2                                       | 6 1/2                 | 6 1/2                |
| " " 90's                       | 6 1/2                | 6 1/2                                       | 6 1/2                 | 6 1/2                |
| Raisins, Valencia, off stalk   | 4%                   | 4%                                          | 5%                    | 6%                   |
| " " Fine off stalk             | 4%                   | 4%                                          | 5%                    | 6%                   |
| " " Selected                   | 5%                   | 5%                                          | 6%                    | 7%                   |
| " " Layers                     | 5%                   | 5%                                          | 6%                    | 7%                   |
| " " Sultanias                  | 11                   | 15                                          | 10                    | 12                   |
| " " Cal. L.M., 3-crown         | 6 1/2                | 8 1/2                                       | 5%                    | 6%                   |
| " " " 4-crown                  | 9                    | 10                                          | 10%                   | 11                   |
| Domestic—                      |                      |                                             |                       |                      |
| Apples, dried, per lb          | 6 1/2                | 7                                           | 5                     | 6                    |
| " " evaporated                 | 9                    | 10                                          | 8                     | 10                   |
| Cal. Evaporated Fruits—        |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes         | 9                    | 10                                          | 9                     | 10                   |
| " " 25-lb. boxes               | 9                    | 10                                          | 9                     | 10                   |
| " " cartons                    | 13                   | 14                                          | 13                    | 14                   |
| Peaches, 25-lb. boxes          | 10                   | 12                                          | 10                    | 11                   |
| " " 1-lb. cartons              | 12                   | 13                                          | 12                    | 14                   |

#### CANNED MEATS

|                             |        |        |        |        |        |        |
|-----------------------------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$1 75 |
| " " 2-lb. cans              | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   | 3 00   |
| " " 4-lb. cans              | 5 10   | 5 10   | 5 10   | 5 10   | 5 10   | 5 10   |
| " " 6-lb. cans              | 8 60   | 8 00   | 8 00   | 8 75   | 9 25   | 9 25   |
| " " 14-lb. cans             | 18 55  | 18 00  | 18 00  | 20 00  | 21 00  | 21 00  |
| Minced callops, 2-lb. can   | 2 60   | 2 60   | 2 60   | 2 75   | 2 80   | 2 80   |
| Lunch tongue, 1-lb. can     | 8 50   | 3 20   | 3 25   | 3 25   | 3 35   | 3 00   |
| " " 2-lb. can               | 6 70   | 6 75   | 7 00   | 5 80   | 6 00   | 6 50   |
| English brawn, 2-lb. can    | 2 80   | 2 75   | 2 80   | 2 75   | 2 80   | 2 75   |
| Camp sausage, 1-lb. can     | 2 50   | 2 50   | 2 50   | 2 50   | 2 50   | 2 50   |
| " " 2-lb. can               | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| Soups, assorted, 1-lb. can  | 3 00   | 2 20   | 2 20   | 2 25   | 2 30   | 2 30   |
| " " 2-lb. can               | 2 00   | 1 80   | 1 75   | 1 75   | 1 80   | 1 80   |
| Soups and Boull., 2-lb. can | 2 00   | 4 50   | 4 25   | 4 50   | 4 50   | 4 50   |
| Sliced smoked beef, 1/2's   | 1 70   | 1 65   | 1 70   | 2 00   | 2 00   | 2 00   |
| " " 1's                     | 2 25   | 2 80   | 2 95   | 3 25   | 3 25   | 3 25   |

#### COFFEE

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24                   | 29                                          | 23                    | 25                   |
| Old Government Java | 27                   | 31                                          | 22                    | 30                   |
| Rio                 | 10                   | 11                                          | 7 1/2                 | 12                   |
| Plantation Ceylon   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico          | 24                   | 28                                          | 22                    | 25                   |
| Gatemala            | 24                   | 26                                          | 22                    | 25                   |
| Jamaica             | 18                   | 22                                          | 15                    | 20                   |
| Maracaibo           | 13                   | 15                                          | 13                    | 16                   |

#### CANNED GOODS

|                             | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Apples, 3's                 | \$ 90                | \$1 00                                      | \$0 85                | \$0 90               |
| " " gallons                 | 2 40                 | 2 75                                        | 2 00                  | 2 25                 |
| Blackberries, 2's           | 1 40                 | 1 70                                        | 1 40                  | 1 70                 |
| Blueberries, 2's            | 80                   | 90                                          | 75                    | 85                   |
| Beans, 2's                  | 70                   | 95                                          | 70                    | 95                   |
| Corn, 2's                   | 85                   | 95                                          | 87 1/2                | 90                   |
| Cherries, red, pitted, 2's  | 2 00                 | 2 35                                        | 1 85                  | 2 25                 |
| Peas, 2's                   | 70                   | 85                                          | 75                    | 85                   |
| " " extra sifted            | 1 50                 | 1 75                                        | 1 00                  | 1 15                 |
| Pears, Bartlett, 2's        | 2 25                 | 2 40                                        | 2 00                  | 2 20                 |
| " " 3's                     | 2 10                 | 2 40                                        | 2 10                  | 2 40                 |
| Pineapple, 2's              | 2 10                 | 2 40                                        | 2 10                  | 2 40                 |
| " " 3's                     | 2 50                 | 2 60                                        | 2 50                  | 2 60                 |
| Peaches, 2's                | 1 75                 | 1 90                                        | 1 60                  | 1 65                 |
| " " 3's                     | 2 50                 | 2 75                                        | 2 40                  | 2 65                 |
| Plums, green gages, 2's     | 1 50                 | 1 55                                        | 1 30                  | 1 55                 |
| " " Lombard                 | 1 30                 | 1 50                                        | 1 20                  | 1 50                 |
| " " Damson, blue            | 1 10                 | 1 30                                        | 1 00                  | 1 10                 |
| Pumpkins, 3's               | 75                   | 85                                          | 70                    | 80                   |
| " " gallon                  | 2 10                 | 2 25                                        | 2 10                  | 2 25                 |
| Raspberries, 2's            | 1 50                 | 2 00                                        | 1 40                  | 1 50                 |
| Succotash, 2's              | 1 10                 | 1 15                                        | 1 15                  | 1 10                 |
| Tomatoes, 3's               | 90                   | 95                                          | 85                    | 90                   |
| Lobster, tails              | 2 50                 | 2 95                                        | 2 50                  | 2 50                 |
| " " 1-lb. flats             | 2 75                 | 3 00                                        | 3 00                  | 3 00                 |
| " " 1/2-lb. flats           | 1 75                 | 1 75                                        | 1 75                  | 1 75                 |
| Mackerel                    | 1 30                 | 1 35                                        | 1 30                  | 1 35                 |
| Salmon, sockeye, tails      | 1 15                 | 1 25                                        | 1 35                  | 1 50                 |
| " " 1-lb. flats             | 1 30                 | 1 45                                        | 1 50                  | 1 30                 |
| " " Horseshoe               | 1 20                 | 1 25                                        | 1 40                  | 1 50                 |
| " " Clover                  | 1 20                 | 1 45                                        | 1 50                  | 1 50                 |
| " " Leaf                    | 1 45                 | 1 50                                        | 1 60                  | 1 60                 |
| " Cohoes                    | 95                   | 1 00                                        | 1 15                  | 1 20                 |
| Sardines, Albert, 1/2's     | 10 1/4               | 11                                          | 13                    | 4                    |
| " " 1/2's                   | 20                   | 21                                          | 20                    | 21                   |
| " " Sportsmen, 1/2's        | 11 1/2               | 12                                          | 12 1/2                | 12                   |
| " " 1/2's                   | 19                   | 20                                          | 21                    | 21                   |
| " " key opener, 1/2's       | 10                   | 11                                          | 10 1/2                | 11                   |
| " " other brands            | 16                   | 18                                          | 18 1/2                | 23                   |
| " " P. & C., 1/2's          | 23                   | 35                                          | 16                    | 17                   |
| " " 1/2's                   | 23                   | 25                                          | 23                    | 25                   |
| " " American, 1/2's         | 33                   | 36                                          | 33                    | 36                   |
| " " 1/2's                   | 4                    | 5                                           | 5                     | 5                    |
| " " Mustard, 1/2 size cases | 9                    | 11                                          | 11                    | 10                   |
| 50 tins, per 100            | 9 00                 | 11 00                                       | 10 00                 | 11 00                |
| Fruit in glass jars         | 4 25                 | 4 50                                        | 4 25                  | 4 50                 |
| Haddies                     | 1 10                 | 1 20                                        | 1 10                  | 1 10                 |
| Kipper Herring              | 1 40                 | 1 50                                        | 1 15                  | 1 15                 |
| Herring in Tomato Sauce     | 1 35                 | 1 45                                        | 1 20                  | 1 60                 |



## MANITOBA MARKETS.

WINNIPEG, Oct. 24, 1898.

**Y**OUR correspondent, having been absent from the city for two weeks, now finds matters about as follows: In groceries, all lines are quiet, owing to extremely wet weather throughout the Province. With regard to wheat there is no disguising the fact that excessive rains have put it in a bad condition, and no doubt a large part of the crop will only be fit for food for stock. But with fair weather, of which there now seems a reasonable prospect, we will have sufficient good wheat for the milling companies interested in this country, and a good few million bushels for export. The bulk of the crop, when threshed, will be marketed in some shape or form, as drying stations are being established at different points in the Province. The C.P.R. elevator, at Port Arthur, is putting in a large drying plant, The Northern Elevator Co. are putting in one at Winnipeg, and The Dominion Elevator Co. one at Brandon, while some four or five others will be put in at different local points. By means of these dryers the wheat is subjected to a strong current of very hot air for 35 minutes, and then to a current of cold air for 15 minutes. Prices are still above an export basis. This is caused by local millers endeavouring to secure the hard dry wheat, and there is also considerable bidding from Ontario. An average price for all parts of the Province is 60c. per bushel to the farmer. Deliveries are extremely light, owing to delayed threshing and also to extremely bad roads.

**FLOUR**—Business in this line is good and prices fair. Patent, \$2.05; strong bakers', \$1.85; Algoma, \$1.45; XXXX, \$1.15. Bran is \$9 per ton and shorts \$11.

**BUTTER**—Creameries are beginning to close all over the country. All the Government creameries in the Northwest close next week. Price, 19½ to 20c. point of shipment. In view of Montreal prices, these figures are not likely to be exceeded, as an excellent quality of Ontario creamery can be laid down here at 20½c. Dairy butter is firm at 14½ to 15c. f.o.b. Winnipeg. A slightly improved demand in the Kootenay, and on the Coast, may help the situation here somewhat.

**CHEESE**—Most of the Manitoba cheese has been sold at 8½ to 9c. for large, and 9 to 9½c. for small.

**EGGS**—Strictly fresh eggs are arriving in such very small quantities they may be said to be off the market. Pickled eggs are quoted at 16 to 17c., though, so far, no sales have actually taken place.

**CURED MEATS**—The market in this product has practically remained stationary for two months. Almost all stuff handled here

during that time has been brought in from the American side. It is expected, however, the local hogs will begin to come on the market next week.

**COFFEE**—Some little business is being done in a lower grade of green Rios than is usually handled on this market. Prices run from 8 to 9½c., with a large demand for medium grades.

**CURRENTS**—New stocks have arrived. Filiatras, in cases and half-barrels, 5½c.; barrels, 5½c.; cleaned, 6½ to 7c. The quality of the new goods is excellent.

**RAISINS**—New California Muscatels are in, but, as the price has been fixed by the association, they are higher than Mediterranean fruit. The consumption will therefore be light. There is also some complaint as to the quality. Two-crown Muscatels, 5½ to 5¾c.; 3-crown, 7 to 7¼c. Denia goods are arriving. The early shipments were held at \$2 for a fine off-stalk, but those arriving later will run from \$1.40 to \$1.60. Layer Valencias in proportion. There will undoubtedly be a heavy trade in Mediterranean goods this year.

**CANNED GOODS**—Are moving somewhat freely, especially vegetables, in anticipation of higher prices. Tomatoes, \$2.05 to \$2.25; corn, \$2.10; peas, \$1.80 to \$1.90; beans, \$1.80 to \$1.90; pumpkin, \$1.90 to \$2.

**CANNED FRUITS**—Raspberries, \$2.75 to \$3; strawberries, \$3 to \$3.10; plums, \$2.75 to \$3; peaches, \$3 to \$3.50, according to grade; pears, 2's, \$3 to \$3.25; pears, 3's, \$4.50 to \$5.

**FISH**—There is a fair trade in this line, as many orders had been placed before shipments arrived. Labrador herrings, \$3.50 to \$3.75; mackerel, \$2.25 per pail; cod, pure, 6¾ to 7c per lb. Haddies to arrive.

**CANNED MEATS**—Are without change. salmon is still going higher. Northern, \$4.25 to \$4.50; Fraser river sockeye, \$5.50 to \$6. It looks as though many dealers would be disappointed in getting orders filled, as canners find it impossible to get the fish.

**TEA**—Shows a good steady market, and customers are gradually becoming reconciled to the advance of 3c. per lb. on low-grade Japans.

**DRIED FRUITS**—Market is very firm. New evaporated apples are now on the market at 8¾ to 9¼c. Some inferior lots have been received, which will, no doubt, be sold cheaper. Apricots are steady at 15 to 16c.; dried apples, 5½ to 6c.; evaporated peaches, unpeeled, 13c.; peeled, 17 to 18c. No new prunes have arrived. Price is unchanged for old stock.

**SUGARS**—Market very quiet. Granulated, 5 to 5½c.; German granulated, 4½ to 5c.; yellows, 4¾ to 4½c.

**MOLASSES**—Porto Rico stocks are practically off the market, and New Orleans is taking its place. A good trade is being done in Barbadoes at 45 to 50c. per gallon.

**GREEN FRUIT**—Trade is slow. Apples, late fall, \$2.40 to \$3; winter apples, \$3 to \$3.25; Washington box apples, \$1.25; Lemons, \$7.50; oranges, \$5.50 for late Valencias; pears, Winter Nellis, \$2.50 per crate; peaches, \$1.25; Tokay grapes, \$2.50; Concord, in baskets, 25c.; Niagaras, 30c.; Red Rogers, 35c.

**CHESTNUTS**—New, 12½c.

## TORONTO GROCERS EAT OYSTERS.

**O**N Monday evening, members of the wholesale and retail grocery trade, of Toronto, gathered, at the invitation of the Toronto Retail Merchants' Association, to the number of about sixty, in St. George's Hall, Elm street.

The object of the gathering was entirely social, giving the retailers and wholesalers an opportunity to become better acquainted personally than they have been in the past.

The early part of the evening was spent playing cards and in social intercourse. About ten o'clock, the guests and members were invited by President Marmion to partake of an oyster supper. The spread was an exceptionally choice and bountiful one, and was done full justice to by all present.

The president, Mr. Marmion, was called away immediately after the repast was served, and the vice-president, F. W. Johnson assumed the chair. Mr. Johnson is acquainted with the art of saying the right thing, and, under his genial control, the speeches of the evening were well given and as well received.

The following representatives of wholesale and manufacturing houses were present: Messrs. W. H. Seyler, F. W. Humphrey, Frank Sloan, of John Sloan & Co., W. A. Strowger and T. H. Kelsey, of The Ireland National Food Co., Limited, Frank Britton, D. Casey and E. Hustwitt, of The Eby, Blain Co., Limited, Frank Galloway, of the Pure Gold Mfg. Co., Limited, J. R. Hagart, of the E. W. Gillett Company, R. B. Rice and — McKenzie, of H. P. Eckardt & Co., R. McKay, of G. F. & J. Galt, Chas. Coates, of the Morse Soap Works, W. Gales, Toronto Fruit Vinegar Co. H. C. Tomlin represented the bakers of the city.

Most of the representatives responded to Mr. Johnson's request for a speech, and the wish was freely expressed that this meeting of wholesalers and retailers should be followed up by many of a similar nature.

J. S. Bond replied on behalf of the association. In thanking the preceding speakers for their encouraging remarks, he stated that it was the desire of retailers, as a body, that they should be better acquainted with the wholesale dealers, and that any slight differences of opinion between the two bodies might readily be adjusted.

After the supper the card tables were again resorted to by those so inclined, and quite a jolly time was spent till midnight.

**BALTIMORE OYSTER SEASON OPEN**

About 10,000 men will be engaged in dredging for oysters in the Chesapeake this season. From 1,200 to 1,500 boats, with an average gross tonnage of 50 tons, will be engaged in the business. The dredgers claim that the oysters are not so prolific as in previous seasons, and express a desire for a shorter season than the present, which extends from October 15 to March 1, and a more rigid enforcement of the culling law.

The demand for Maryland, especially Baltimore, oysters, from the west is said to be increasing. In Baltimore there are a

large number of packing and steaming houses situated, that require from 8,000 to 12,000 bushels of oysters a day to keep them in operation. A greater portion of the oysters brought to that city are turned over to these packing-houses and are either shucked and canned or steamed and canned, and sent to all corners of the United States and Canada.

**NO MEETING HELD.**

Several canners were in Toronto this week, and the impression got abroad that a meeting of the Packers' Association was being held. It is, however, denied that there was any meeting.

**BAD YEAR FOR APPLES.**

The Orange Judd Farmer says: "The apple crop of the United States is smaller than it has been since reliable statistics have been collected. The total supply from the 1898 crop of the United States is 27,700,000 barrels, compared with something over 40,000,000 last year, and 70,000,000 in the record breaking crop of 1896. The failure is widespread, reaching from the Pacific coast to Maine, and in none of the States does the output of fruit approach an average. The Ontario crop is decidedly short. The crop of Europe is below the normal."

# LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

## SORT UP YOUR STOCK

We have been sorting up our own stock, and have set aside all our odd lines, which we are going to clear out at very low prices. The assortment occupies nearly one whole floor of our large warehouse, and is composed of good, saleable lines. Look over your stock and see what you have room for.

**ODD LINES OF**

Printed Dinner Sets.  
China Dinner Sets.  
Chamber Sets.  
Tea Sets.  
Breakfast Sets.  
Plates—bests and seconds.  
Cups and Saucers.  
Decorated China Plates.  
Decorated China Cups and Saucers.

**ASSORTED**

White and Colored Meat Dishes.  
White and Colored Covered Vegetable Dishes.  
Covered Soup Casseroles.

**FANCY**

China Goods, Vases, etc.  
A Large Job Lot of Fine Pressed Glassware.

A Large Line of Job Lamps.

# The JOHN L. CASSIDY CO., Limited

339-341 St. Paul St., MONTREAL.



# A GROCER'S GOOD NAME

*can only be maintained by fair and honest dealing with his customers. When a customer asks for*

## BOND'S SOAP

*and you have not got it in stock don't offer a substitute, be candid and straightforward. Don't attempt to insult the intelligence of your customer by offering a substitute, because when a lady has once used Bond's Soap nothing but Bond's soap will satisfy her.*

*If you have not yet ordered your stock of Bond's Soap, and you want your customers to get thoroughly acquainted with the goods before you keep them in stock, if you will send us a list of your customers we will mail each of them a free sample. We invite every grocer and general merchant to write us for sample, which he would do well to use on his scales, showcases, windows, silver-plated articles, to remove ink stains from the counter and desk. Take it home to your wife or mother and get her opinion of it. She can use it on the silver and cutlery without fear of scratching. In fact, it can be used on the most delicate piece of jewelery, or the dirtiest, grimmest kitchen or dairy utensil with equally good results. Every time you sell a bar of Bond's Soap we guarantee you to give complete satisfaction to your customer, both as regards weight and price.*

---

**H. B. MUIR & CO., Canadian Agents**

**1 St. Helen St., Montreal.**

**18 Victoria St., Toronto.**

**JOSEPH CARMEN, Winnipeg, Manitoba.**

**A. KITT-LEDGER, 603 Hastings St., Vancouver, B.C.**

**CHEERFULNESS AND LONGEVITY.**

“IT is not the cares of to-day,” says George Macdonald, “but the cares of to-morrow that weigh a man down. For the needs of to-day we have corresponding strength given.”

“How much have cost us the evils that never happened!” exclaims Jefferson.

“Do not anticipate trouble,” says Franklin, “or worry about what may never happen. Keep in the sunlight.”

Charles Lamb tells of a chronic grumbler who always complained at whist because he had so few trumps. By some artifice his companions managed to deal him the whole thirteen, hoping to extort some expression of satisfaction, but he only looked more wretched than ever as he examined his hand. “Well, Tom,” said Lamb, “haven’t you trumps enough this time?” “Yes,” grunted Tom; “but I’ve no other cards.”

The Puritans went through life tormented with the fear of sin and terror of the Judgment Day, and their melancholy taints their descendants. We are a nation of dyspeptics. We can earn our bread, but cannot digest it. We believe “there is not a string tuned to mirth but has its chord of melancholy,” that evil always stands behind good, and that the devil always has the

whisk of his tail in everything. It seems impossible for some people to rid themselves of an inherent gloom which colors their whole life. They cannot enjoy a beautiful day. To them it is only one of those infernal “weather-breeders.” Their lives are set to a minor key, and they hear only plaintive sounds. Our religious creeds, philosophy, and hymns are tinged with the spleen of jaundice of unfortunate authors who sometimes mistook bile for inspiration.

Many writers have honestly believed they were giving the world valuable religious doctrines when in reality they were writing an account of their own jaundice and dyspepsia.

Calvin, though unquestionably honest, was a dyspeptic, and could eat but once a day. Who can say that his writings were not tinged by his malady? How can men shut out from the pure air and sunlight in convents and studies, away from the great throbbing, pulsing heart of Nature and humanity, write healthy, vigorous, religious doctrines for a hardy, healthy, robust, and practical world?

We should fight against every influence which tends to depress the mind, as we would against a temptation to crime. A depressed mind prevents the free action of the diaphragm and the expansion of the chest. It stops the secretions of the body, interferes with the circulation of the blood

in the brain, and deranges the entire functions of the body. Scrofula and consumption often follow protracted depression of mind. That “fatal murmur” which is heard in the upper lobes of the lungs in the first stages of consumption, often follows depressed spirits after some great misfortune or sorrow. Victims of suicide are almost always in a depressed state from exhausted vitality, loss of nervous energy, dyspepsia, worry, anxiety, trouble, or grief.

Christ the Great Teacher did not shut Himself up with monks, away from temptation of the great world outside. He taught no long-faced, gloomy theology. He taught the gospel of gladness and good cheer. His doctrines are touched with the sunlight, and flavored with the flowers of the fields. The birds of the air, the beasts of field, and happy, romping children are in them. True piety is cheerful as the day.

Joy is the mainspring in the whole  
Of endless Nature's calm rotation.  
Joy moves the dazzling wheels that roll  
In the great timepiece of Creation.—Schiller.  
—Pushing to the Front.

Geo. Mann, the Montreal representative of the Salada Tea Co., has gone to Halifax and St. John in the interests of the company, and from there will proceed to Boston and other American agency points on a tour of inspection.

# HUDSON'S SOAP

**A FINE POWDER. IN PACKETS ONLY.**

Will wash more clothes, and do more work in much less time than any other Soap.  
Linen Lasts Longer when regularly washed with HUDSON'S.

**SOAK YOUR CLOTHES**

with HUDSON'S and the dirt will slip out—with about half the usual labour.

**R. S. HUDSON, 34 Chaboillez Square, Montreal.**



# Still Increasing

As the public become better and  
better acquainted with

# Ceylon and Indian Teas

the sales go on doubling and trebling.

**Government Reports** show that three times the quantity has already been imported into America this year as was in the whole of '97. This speaks for itself---they are surely and effectively displacing the poor, unclean and unsatisfactory teas of other countries.

WHERE ONCE INTRODUCED THEY  
CANNOT BE DISPLACED.

## BUSINESS CHANGES.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**M**ETIVIER & BOIVIN, general merchants and sawmillers, St. Damien, Que., have assigned.

The estate of Mrs. E. Casson, grocer, Toronto, is to be wound up.

Joseph H. Bousquet, grocer, Montreal, has assigned to Bilodeau & Renaud.

George Morrison, baker and confectioner, Rosebank, Man., is reported "away."

Luc Cormier, trader, fish dealer, etc., Esquimaux Point, Que., has assigned.

Laplante & Frere, grocers and butchers, Lachine, Que., have assigned to A. Desmarteau.

Shaw & Dickinson, wholesale and retail produce merchants, Victoria, have satisfied a judgment for \$240.

The stock of Mathias Leduc, grocer, Montreal, is under seizure for rent, and assignment has been demanded of him.

Paradis & Tobin, Quebec, have been appointed provisional guardians of Pierre Maltais, general merchant, Murray Bay, Que., who has assigned.

## PARTNERSHIPS FORMED AND DISSOLVED.

The British Tea Co., Montreal, have dissolved.

Dionne & Jacques, general merchants, Garthby, Que., have dissolved.

J. B. Richer & Co., provision dealers, Montreal, have registered partnership.

Galvin & Collins, grocers, Capelton, Que., have dissolved, E. Galvin continuing.

W. D. Cameron & Co., general merchants, Lander, Man., have admitted H. C. Hanielin as partner.

Ernest King & Co., wholesale commission merchants, etc., Nelson, B.C., have dissolved, Ernest King retiring.

George Hunter, grocer, Winnipeg, has admitted J. P. Weldon into partnership under the style of Hunter & Weldon.

New copartnership has been registered by John H. Blakley and James Ross, under the style of Blakley & Ross, grocers, Halifax.

## SALES MADE AND PENDING.

Isaac Grossman, general merchant, Ailsa Craig, Ont., has sold out.

H. J. Ferguson, general merchant, Quyon, Que., has sold out to H. S. Dowd.

The stock of Gannon Bros., general merchants, North Sydney, N.S., is advertised for sale by sheriff.

The Stock of Young & Co., dry goods merchants and grocers, Alvinston, Ont., has been sold by sheriff.

John Lavalle, general merchant, St. Charles (Bellechasse), Que., has purchased the bankrupt stock of L. Couture, St. Francois, Que., at 65c. on the dollar.

## CHANGES.

The Empire Tobacco Co., Granby, Que., has made application for incorporation.

V. Cliche, general merchant, St. Joseph (Beauce), Que., has retired from business.

Bradshaw & Co., general merchants, Goat River, B.C. have removed to Brooklyn.

Elzear Breton, general merchant, St. Raphael, Que., has retired from business.

Napoleon Roy has registered as proprietor of N. Roy & Fils, grocers, Three Rivers, Que.

Ed. Tremblay, general merchant, St. Paul's Bay, Que., has retired from business.

W. C. Cormack, general merchant, Greenway, Man., has sold out to P. F. Curtis.

W. O. Fowler, flour and feed dealer, Baldur, Man., has been succeeded by Alex. Mitchell.

James Brennan, grocer, etc., Merrickville, Ont., has been succeeded by Wm. Custick.

W. W. Sutherland, miller, Park Hill, Ont., is closing out and removing to Belle River, Ont.

I. B. Brook, general merchant, Fenella, Ont., has sold out his stock to Saml. Clark, Cobourg, Ont.

Carrier & Drolet, general merchants, St. Charles (Bellechasse), Que., have been succeeded by Pierre Drolet.

R. A. Hutchison, baker and grocer, Wingham, Ont., has been succeeded by Hutchison & McGavin.

Brundage Bros., general merchants, Trout Creek, Ont., are giving up business, and intend leaving that place.

J. W. Wilcox, general merchant, Alameda and Carlyle, N.W.T., has sold his Alameda branch to Scott Bros.

E. Beaudet, general merchant; Jos. Martineau, grist miller, and Noel Tousignant, grocer, have retired from business in St. Jean des Chaillons, Que.

## FIRES.

G. R. Ross, general merchant, Glenelg, N.S., has been burned out; insured for \$1,500.

James Robinson, general merchant and lumber dealer, Millerton, N.B., has been burned out.

The evaporating factory of W. H. Tighe, dealer in grain, beans, etc., Chatham, Ont., has been burned.

Cauchon & Frere, general merchants, Etchimin, Que., have been burned out; partially insured.

## DEATHS.

Atkinson Conn, grocer, Tyrconnell, Ont., is dead.

Leonard Finch, general merchant, St. Mary's Ferry, N.B., is dead.

## KINGSTON VINEGAR IN LONDON.

The Consular Journal has the following: "The first consignment of vinegar which has ever been shipped from Canada has just arrived in the Clyde. It consists of 600 gallons, and is pronounced by authorities to be as perfect in manufacture and condition as any produced by home firms. The arrival of this consignment marks a new development in trade between Canada and the Mother Country.

Messrs. Haaz & Co. shipped a sample in the spring (about 200 gallons) to Glasgow at the firm's own risk, and this proved so satisfactory that it resulted in the large order, which was shipped at the end of August.—Times, Kingston, Ont.

## NEW FIRMS COMMENCING.

Jos. Valliere has started up as grocer in Quebec.

Thomas Blakley is starting up as grocer in Denbigh, Ont.

Wm. Taylor is commencing business as grocer in Montreal.

E. W. Wright has opened out in business as pork dealer at Halifax.

Damase Levasseur has commenced business as grocer at Matane, Que.

Richard Anderson & Son have commenced business as general merchants in Dixon's Corners, Que.

Christie, Bailey & Co., general merchants, Millwood, Man., opened a branch at Churchbridge, Man., on October 15.

## THERE'S AN "APPTNESS"

About our

## SHEET METAL FRONTS

## METALLIC CORNICES,

Etc.

They may be used equally appropriately for new buildings or improving old ones, and give a fine handsome appearance, and durable, fireproof protection that is highly appreciated.

These goods are very economical in price, and easily and quickly applied.

We make cornices in any pattern, shape, or size desired.

Write us—we'd like to tell you more about these reliable lines.

## METALLIC ROOFING CO.

Limited

1180 King St. West, TORONTO.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



## EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

## White Swan

is manufactured from the Best Ingredients—  
acknowledged by leading medical experts to  
make the most wholesome

## Baking Powder

SMITH & SCOTT, Mfrs.

6 and 8 Bay St. - TORONTO  
Supplied through the trade.

THE FRAGRANT...

## "MAGNOLIA" CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS  
BRANTFORD, ONT.

**FANCY** || **MOUNT ROYAL MILLS**  
INDIA BRIGHT  
JAVA ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ  
D. W. ROSS CO. **RICES**  
Agents

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee  
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR  
**MOTT'S**

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

THE HOME CAKE CO.  
GUELPH, ONT.

## The Ontario Mercantile Agency (Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

**TORONTO SPECIAL MACHINERY CO.**  
Manufacturers of  
**TEA, COFFEE,  
SPICE and FLOUR MIXERS**  
154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

THE ...  
UNRIVALLED



**Brilliant  
St. Antoine  
METAL  
POLISH.**

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.  
MONTREAL



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
**WALTER WOODS & CO.,  
HAMILTON**

## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, Inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline

## THE MODERN STOVE POLISH

### PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

#### THE ALMERIAN GRAPE TRADE.

**A**S regards grapes, the best news in the annual report of Mr. Vice-Consul Lindsay is that the decrease in the yield has stopped. It is to be noted that from 1893 to 1896 the production had been diminishing at the rate of about 100,000 barrels per annum, and that from 800,000 to 900,000 barrels which the vines produced for the market in the years 1890-93, the quantity was reduced in 1896 to some 562,000 barrels. When the season of 1897 commenced it was feared that the decrease would continue, not only on account of the ravages of the "phylloxera vastatrix," but also because during the months of May and June a quantity of the fruit was lost through hailstorms. Fortunately, in spite of these calamities, the production has increased by 96,429 barrels over last year, and it now appears as if the 100,000 barrels lost yearly during the period of diminution will be gained by the increase of a like sum, as vines planted then are now beginning to bear fruit. In the grounds attacked by the phylloxera, the "riparia" in its several varieties is producing very good results, and a considerable number of American vines on which the native stock was grafted are yielding fruit. Large sums are yearly expended in acquiring and opening up ground for new plantations, thus providing work for

a large number of hands, and considerably enriching the "Sociedad de Explosivos."—Commerce, London.

#### OUR FRUIT AND HONEY IN FAVOR.

The shipment of maple syrup, maple sugar, and clover honey sent from Canada to Manchester, Eng., met with a cordial reception, for the mayor of that city has written to the Canadian Department of Agriculture as follows: "The samples of maple syrup, maple sugar, and clover honey have duly arrived. The honey and syrup I have submitted to some large buyers of such material here, who seem much pleased with the samples, and have promised to communicate with their Canadian agents. I shall indeed be pleased if it leads to business, as the more the Mother Country can reciprocate with her colonies, the better for all."

The fruit sent to Bristol, Eng., met with a similar reception, as the following letter from F. B. Girdlestone, general manager of Bristol docks will show: "The package of peaches and pears was delivered to my house recently. The contents came to hand in splendid condition, and all I can say is that if your country can deliver fruit of this quality, and in such condition, the market in this country is an unlimited one. I have sent specimens around to friends, who pronounce the condition excellent and wonderful."

#### NUTMEGS IN CEYLON.

The cultivation of the nutmeg tree in Ceylon, according to a Ceylon paper, is undertaken very tardily, the yearly exports from that island amounting only to some 4,000 to 7,000 lb. Yet there are few spices that pay better than nutmegs, if properly cultivated, and they can be grown with tea in moderate numbers without materially affecting the yield of the tea. Formerly from ten to fifteen years have been given as the term required before the teas came into bearing, but it is now reported that a crop has been gathered in the low country districts of Kurunegala and Kelana valley within five years. This will, no doubt, give an impetus to the industry in Ceylon. The late Dr. Trimen was a firm believer in nutmegs and cloves paying well, but the European markets are well supplied with the latter product from Zanzibar.

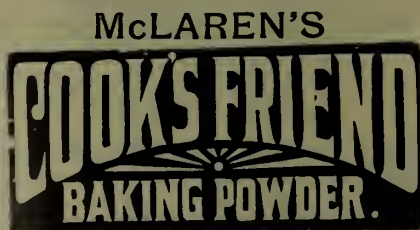
#### FEW FRENCH PRUNES.

Advices from France state that there are few prunes being received in the distributing markets. Shipments to the United States have been very small thus far. According to other reports the market in France is unsettled, buyers being satisfied that the stock is there and that prices will be reasonable. Therefore they are withholding orders until actually compelled to buy.—N.Y. Journal of Commerce.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.





E. B. EDDY'S  
WARES are  
THE BEST

# MATCHES

Telegraph

Telephone

Tiger

Victoria Parlor

Red Parlor

Capital Safety

Wax Vestas

Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

# INDURATED FIBREWARE

Tubs

Pails

Washbasins

Milk Pans

Handy Dishes

Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

**Woodenware, Washboards, Antiseptic Ware**

. . . and all kinds of . . .

**Paper, Paper Bags, and Paper Products.**

# The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,  
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



IN the Magazine known as "World Wide,"  
Some very strange stories are printed:  
But De Rougemont's beats all else beside,  
In wonders it's simply unstinted.

With a Dutchman named Jensen he went  
A fishing for pearls near New Guinea,  
And forty Malays, on diving intent,  
Went with them. Our friend was no ninny.

'Cos why? Well, you see, the Malays  
Do not know that a pearl's of great price,  
But bring up two at a time in constant relays  
For some food—perhaps fowls and some rice.

Ere long, at this rate, they had found  
Many pearls of the best, white and black,  
When for stores they ran quite aground,  
So to Guinea they had to put back.

Here the Papuans bartered at first,  
But finally getting too free,  
A free fight came off and they got the worst,  
And Jensen & Co. sailed to sea.

Having made fifty thou., at the least,  
They ought to have made straight for home;  
But civilized man is so greedy a beast,  
They needs must yet much further roam.

You must not suppose in this place  
They had not met with many strange creatures—  
A twenty feet fish with hair on his face  
Stood upright—showing horrible features.

And one day, by way of a change,  
An Octopus thought he'd look in,  
Seized a Malay in his boat. It is strange,  
But it's true, and caused much chagrin.

In their greed for more gold, simply for pelf,  
And this is the point of the story:  
With only a dog and his solitary self  
Poor Frenchy was left in his glory.

They meant to return in some hours at the most,  
And ne'er thought they were folly committing,  
They reckoned without their fine weather host,  
And should have said "weather permitting."

Weather or no, they didn't come back,  
But a storm came along pretty quickly,  
The Frenchman was wrecked, alas and alack,  
With horrors that are simply too sickly.

For over two years on a small strip of sand  
With dog Bruno he still kept alive,  
Without seeing a soul—it must have been grand,  
But hardly the place where to thrive.

Yet bad as it was it might have been worse,  
For the ship was, as some say, hard by,  
And day after day it had to disburse  
All the stores they had managed to buy.

And now comes the strange part of the tale,  
Which the Magazine does not relate,  
What kept him alive and made him so hale,  
Without clothes, in a nudity state?

Almost the first thing that he managed to bring  
From the ship and its one or two boats,  
Was the one thing required—the identical thing—  
Some ROBINSON'S PATENT GROATS.

He thus "got his gruel" in the literal sense,  
And by this means his strength was preserved,  
For ROBINSON'S GROATS are worth any expense,  
Their success is most fully deserved.

But this was not all, KEEN, ROBINSON'S lot  
Contained much that was not out of place,  
And fever he would have most certainly got,  
But PATENT BARLEY he found in the case.

Thus his food and his drink were of the right kind,  
Nutritious, flesh-forming and good,  
While the (pelican) birds that he shot, you will find,  
Were as tough as a hard bit of wood.

But these he could swallow as soon as he found,  
And its sight must have greatly him flustered,  
The old ship breaking up, and there on the ground,  
Was a case of KEEN'S D.S.F. MUSTARD.

He took heart after that and worked with a will  
At a house and the making of boats,  
He could do it, for soon he'd a jolly good fill  
Of KEEN, ROBINSON'S WAVERLEY OATS.

These pulled him together in spite of the weather,  
And his roughly made house not looking new,  
He invented a paint which was made altogether  
Of water and KEEN'S OXFORD BLUE.

It's a marvellous thing when we see what he owes  
To KEEN, ROBINSON'S fine preparations,  
That he never once says that he even knows  
This great firm or its ramifications.

Of course he's a Frenchman, that may explain  
His silence for which they pay dear,  
The moral however is perfectly plain,  
And that we'll proceed to give here.

#### MORAL.

Whenever you put off to sea,  
Be the journey long or short,  
Just see the stores—twixt you and me—  
Are of the proper sort,  
KEEN, ROBINSON must be the brand  
Without you wish to fail;  
At Garlick Hill, in their office grand,  
They will always effect a sail.

# KEEN, ROBINSON & CO., Limited, LONDON.



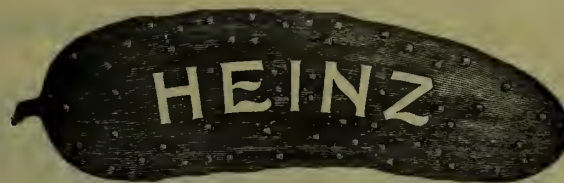
# Highest Quality and Absolute Purity

is found in



It makes friends and helps business.

THE T. D. MILLAR CHEESE CO.  
Ingersoll, Ont.



# Pickles.

To do well, may suit some; but Heinz's pickles and food products must surpass everything.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
Hudson, Hebert & Cie., Montreal.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The GENUINE  
always bear this  
Keystone trade-mark.



# Current Market Quotations for Proprietary Articles.

Oct. 17, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

## BAKING POWDER.

### PURE GOLD.

|                                      |               |
|--------------------------------------|---------------|
| 3 oz. cans, 4 and 6 doz. in case     | 88            |
| 4 oz. cans, 4 and 6 doz. in case     | 95            |
| 6 oz. cans, 2 and 4 doz. in case     | 1 40          |
| 8 oz. cans, 2 and 4 doz. in case     | 1 80          |
| 12 oz. cans, 2 and 4 doz. in case    | 2 70          |
| 16 oz. cans, 2 and 4 doz. in case    | 3 60          |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 10          |
| 4 lb. cans, 1 doz. in case           | 14 40         |
| 5 lb. cans, 1 doz. in case           | 18 00         |
| Cook's Friend—                       |               |
| Size 1, in 2 and 4 doz. boxes        | \$ 2 40       |
| " 10, in 4 doz. boxes                | 2 10          |
| " 2, in 6 "                          | 80            |
| " 12, in 6 "                         | 70            |
| " 3, in 4 "                          | 45            |
| Pound tins, 3 doz. in case           | 3 00          |
| oz. tins, 3 "                        | 2 40          |
| oz. tins, 4 "                        | 1 10          |
| lb. tins, 1/2 "                      | 14 00         |
| Diamond—                             |               |
| 1 lb. tins, 2 doz. in case           | per doz. 1 20 |
| 1 lb. tins, 3 "                      | 90            |
| 1/2 lb. tins, 4 "                    | 60            |

THE F. F. DALLEY CO.

|                                                |        |
|------------------------------------------------|--------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5    |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00   |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55   |
| 1/2 lb. tins, 4 to 6 doz. cases                | 0 80   |

|                               |      |
|-------------------------------|------|
| 1 lb. tins, 2 to 4 doz. cases | 1 15 |
| English Cream, glass tumblers | 0 75 |
| 1/2 lb. jellies               | 1 25 |
| 1/2 lb. jellies               | 2 25 |
| 1/2 lb. Crown sealers         | 2 25 |
| JERSEY CREAM BAKING POWDER.   |      |
| 1/2 size, 5 doz. in case      | 40   |
| 1/2 " 4 " " "                 | 75   |
| 1/2 " 3 " " "                 | 1 25 |
| 1/2 " 2 " " "                 | 2 25 |

### SNOW DRIFT BAKING POWDER.

|                              |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " " "                | 1 20           |
| 1 " 2 " " "                  | 2 00           |
| 3 " 1 " " "                  | 6 50           |
| 5 " 1/2 " " "                | 10 00          |
| 1 lb. boxes                  | per lb. 16     |
| 35 lb. pails                 | 16             |

### WHITE SWAN BAKING POWDER.

|                             |               |
|-----------------------------|---------------|
| 1/4 lb. tin, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " " "               | 1 20          |
| 1 " 3 " " "                 | 2 00          |
| 5 " 1 " " "                 | 9 00          |



## BLACKING.

### P. G. FRENCH BLACKING

|                      |        |
|----------------------|--------|
| No. 4, 1/4 grs. bxs. | \$4 00 |
| " 6, 1/4 " " "       | 4 50   |
| " 8, 1/4 " " "       | 7 25   |
| " 10, 1/4 " " "      | 8 25   |
| 10, Jet Enamel.      | 8 25   |

### THE F. F. DALLEY CO.

|                                        |        |
|----------------------------------------|--------|
| English Army Blacking, 1/4 gross cases | \$9 00 |
| No. 2 Spanish " " "                    | 3 60   |
| No. 3 " " "                            | 4 50   |

### per doz.

|                                           |      |
|-------------------------------------------|------|
| No. 5 Spanish Blacking, 1/4 gross cases   | 7 20 |
| No. 10 " " "                              | 9 00 |
| V. can Oil Blacking, 1 doz. cases, liquid | 2 00 |
| New York Dressing, 1 doz. cases           | 0 75 |
| Spanish Satin Gloss, " " "                | 1 00 |
| Crescent Ladies' Dressing, 1 doz. cases   | 1 75 |
| Spanish Glycerine Oil Dressing            | 2 00 |

### THE ALPHA CHEMICAL CO.

|                                              |          |
|----------------------------------------------|----------|
| Shoe Dressing— in 1/4 gross cases. Per Gross |          |
| French Oil in 3-doz. cases                   | \$ 22 00 |
| Reliable Shoe Dressing                       | 9 00     |
| Eclipso Combination tan                      | 12 00    |



### Alpha Metal Polish No. 2

### Stove Polish—



### Patent Stove Polish—



### Quickshine

### Pipe Varnish

|                                    |       |
|------------------------------------|-------|
| Moody's Ox Blood                   | 12 00 |
| Chocolate                          | 12 00 |
| Alpha Chemical Co.                 |       |
| French Castor Oil                  | 9 00  |
| Alpha Chemical Co.                 |       |
| Refined Sweet Oil                  | 9     |
| Alpha Chemical Co.                 |       |
| Turpentine                         | 7 80  |
| Moody's Non-Corrosive Inks         | 4 50  |
| Shoe Blacking— in 1/4 gross cases. |       |
| Reliable French Blacking, No. 5    | 9 00  |
| " No. 2                            | 4 50  |
| United Service Blacking No. 4      | 8 00  |
| United Service Blacking No. 1 1/2  | 4 25  |
| Patent Leather Polish No. 1 1/2    | 9 00  |
| Waterproof Dublin No. 4            | 9 00  |

### per gross

### Alpha Metal Polish No. 2

### Stove Polish—

### Quickshine

### Polish

### Electric Crown

### Paste

### Electric Crown

### Lead Bar

### Patent Stove Polish—

### Sunlight Lead Bar 6's

### Packed in 1/2 gross cases

### Sunlight Liquid, 1/4 gross cases

### Moody's Black

### Lead 3's

### 1/2 gross case

### Reliable Stove

### Pipe Varnish

### 6-oz. bottles

### Quickshine Pipe Varnish

### 1/4 gross cases

### pressed top tins.

## BIRD SEEDS

### BART, COTTAM & CO.

|                                     |          |
|-------------------------------------|----------|
| Cottams, with Patent Bird Bread     | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Cuttlefish Bone      | 0 04 1/2 |
| German, with Cuttlefish Bone        | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 06     |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03     |

### THE F. F. DALLEY CO.

|                                          |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |

### NICHOLSON & BROCK.

|                                         |      |
|-----------------------------------------|------|
| Brock's Bird Seed                       | 0 07 |
| Norwich Bird Seed                       | 0 06 |
| Maple Leaf Bird Seed                    | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| " " " 5c. " 48 "                        | 0 03 |

## BLUE.

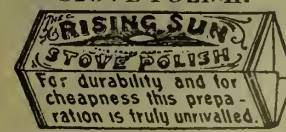
### KEEN'S OXFORD.

|                                   |        |
|-----------------------------------|--------|
| Per lb.                           | per lb |
| In 10 toz lots or case            | \$0 17 |
| Reckitt's Square Blue, 12-lb. box | 0 17   |
| Reckitt's Square Blue, 5 box lots | 0 16   |

## BLACK LEAD.

|                                                                            |      |
|----------------------------------------------------------------------------|------|
| Reckitt's, per box                                                         | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

## STOVE POLISH.



|                                             |         |
|---------------------------------------------|---------|
| Rising Sun, 6 ounce cakes, half gross boxes | \$ 8 50 |
| Rising Sun, 3 ounce cakes, gross boxes      | 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes       | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes        | 5 00    |



Ourselves, because everyone else is satisfied with them, and our sales go on doubling and trebling every year.

**The Edwardsburg Starch Co., Limited, Cardinal, Ont.**



THE F. F. DALLEY CO.



|                                         |           |
|-----------------------------------------|-----------|
|                                         | Per gross |
| Tiger Stove Polish, 1/4 gross cases.... | \$9 00    |
|                                         | per doz   |
| Stovepipe Varnish, 4 oz. bottles.....   | 1 00      |
| " " 6 oz. bottles.....                  | 1 25      |
| Boston Brunswick Black, 8 oz. bot's..   | 1 15      |



|                             |        |
|-----------------------------|--------|
| No. 4-3 dozen in case ..... | \$1 50 |
| 6-3 dozen in case .....     | 7 50   |



## CORN BROOMS

BOECKH BROS. &amp; COMPANY.

|                         |                  |        |
|-------------------------|------------------|--------|
| Carpet Bronzes—         |                  | net.   |
| "Imperial," extra fine, | 8, 4 strings..   | { 3 50 |
| "                       | " 7, 4 strings.. | 3 30   |
| "                       | " 6, 3 strings.. | 3 10   |
| "Victoria," fine, No.   | 8, 4 strings..   | 3 10   |
| "                       | " 7, 4 strings.. | 2 90   |
| "                       | " 6, 3 strings.. | 2 90   |
| "Standard," select,     | 8, 4 strings..   | 2 85   |
| "                       | " 7, 4 strings.. | 2 70   |
| "                       | " 6, 3 strings.. | 2 40   |
| "                       | " 5, 3 strings.. | 2 20   |

## CHEWING GUM.

ADAMS & SONS CO.

|                                          |        |
|------------------------------------------|--------|
| Tutti Frutti, 36 5c. bars.....           | \$1 20 |
| " (in cream pitcher) 36 5c bars          | 1 20   |
| " (in sugar bowl) 36 5c bars             | 1 25   |
| " (in glass jar) 115 5c pkgs. .          | 3 75   |
| Pepsin Tutti Frutti (in glass jar) 115   |        |
| 5 packages.....                          | 3 75   |
| Pepsin Tutti Frutti, 25 5c packages..... | 0 75   |
| Round Peppermint, 100 5c bars.....       | 1 00   |
| Cash Register, 390 50 bars and pigns.    | 15 00  |
| Cash Box, 160 5c bars.....               | 6 00   |
| Tutti Frutti Show Case, 180 5c bars      |        |
| and packages.....                        | 6 00   |
| Variety Gum (with book in each box)      |        |
| 150 1c pieces.....                       | 1 00   |
| Banana Gum (English or French wrap-      |        |
| pers) 115 1c pieces.....                 |        |
| Flirtation Gum (English or French        |        |
| wrappers) 115 1c pieces.....             |        |
| Mexican Fruit, 36 5c bars.....           | 1 20   |
| Sappota, 150 1c pieces.....              | 0 90   |
| Orange Sappota, 150 1c pieces.....       | 0 75   |
| Black Sappota, 150 1c pieces.....        | 0 75   |
| Red Rose, 115 1c pieces.....             | 0 75   |
| Magic Trick, (English or French          |        |
| wrappers) 115 1c pieces.....             | 0 75   |

| SILVERINE.            |  | Per gross. |
|-----------------------|--|------------|
| No. 4.-5c. size.....  |  | \$3 85     |
| No. 6.-8c. size.....  |  | 5 50       |
| No. 8.-10c. size..... |  | 6 60       |

## CHOCOLATES & COCOAS.

|                                       |        |         |
|---------------------------------------|--------|---------|
| Cocoa—                                | EPFSS. | per lb. |
| Case of 14 lbs. each                  | .....  | 0 35    |
| Smaller quantities.                   | .....  | 0 37½   |
| CADBURY'S.                            |        |         |
| Frank Magor & Co., Agents.            | per d  |         |
| Cocoa essence, 5 oz. packages.        | .....  | £1 65   |
| Mexican chocolate, ¼" and ½ lb. pkgs. | .....  | per lb  |
| Rock Chocolate, loose                 | .....  | 0 40    |
| 1-lb. tins.                           | .....  | 0 42½   |
| Nibs, 11-lb. tins.                    | .....  | 0 35    |
| TODHUNTER, MITCHELL & CO.'S.          |        |         |
| Chocolate—                            |        | per lb  |
| French, ¼"=6 and 12 lbs.              | .....  | 0 30    |
| Caracass, ¼"=6 and 12 lbs.            | .....  | 0 35    |
| Premium, ¼"=6 and 12 lbs.             | .....  | 0 30    |
| Saute, ¼"=6 and 12 lbs.               | .....  | 0 26    |
| Diamond, ¼"=6 and 12 lbs.             | .....  | 0 22    |
| Sticks, gross boxes, each             | .....  | 1 00    |
| Cocoa                                 |        |         |
| Homeopathic, ¼", 8 and 14 lbs.        | .....  | 0 30    |
| Pearl,                                | .....  | 0 25    |
| London Pearl, 12 and 18 "             | .....  | " 22    |
| Rock                                  | .....  | " 30    |
| Bulk in boxes.                        | .....  | 0 18    |

Royal Cocoa Essence, packager.

|                   |                        |          |
|-------------------|------------------------|----------|
| Fry's "Diamond,"  | 1/4's, 14 lb. bxs.     | 0 24     |
| Fry's "Monogram," | 1/8's, 14lb. bxs.      | 0 24     |
| Cocoa—            |                        | per doz. |
| Concentrated,     | 1/4's, 1 doz. in box.. | 2 40     |
| "                 | 1/2's, " "             | 4 50     |
| "                 | 1 lbs. " "             | 8 25     |
| Homeopathic,      | 1/4's, 14lb. boxes ..  | ....     |
| "                 | 1/2's, 12 lb. boxes .. | ....     |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

|                                      |         |      |
|--------------------------------------|---------|------|
| Mott's Broma.....                    | per lb. | 0 30 |
| Mott's Breaed Cocoa.....             |         | 0 28 |
| Mott's Homeopathic Cocoa (1/2 lb.)   |         | 0 32 |
| Mott's Breakfast Cocoa (in tin)..... |         | 0 45 |
| Mott's No. 1 Chocolate.....          |         | 0 30 |
| Mott's Breakfast Chocolate.....      |         | 0 28 |
| Mott's Caracass Chocolate.....       |         | 0 40 |
| Mott's Diamond Chocolate.....        |         | 0 23 |
| Mott's French Can. Chocolate.....    |         | 0 18 |
| Mott's Navy Cooking Chocolate.....   |         | 0 18 |
| Mott's Cocoa Nibs.....               |         | 0 33 |
| Mott's Cocoa Shells.....             |         | 0 05 |
| Vanilla Sticks, per gross.....       |         | 0 90 |
| Mott's Confectionery Chocolate.....  | 0 21    | 0 43 |
| Mott's Sweet Chocolate Liqueurs..... | 0 19    | 0 30 |

COWAN COCOA AND CHOCOLATE CO.

|                                                                             |        |
|-----------------------------------------------------------------------------|--------|
| Hygienic Cocoa, $\frac{1}{2}$ lb. tins, per doz.                            | \$3 75 |
| Cocoa Essence, $\frac{1}{2}$ lb. tins, per doz.                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.                                          | 0 20   |
| Diamond Chocolate, 12 lb. boxes,<br>$\frac{1}{4}$ lb. cake, per lb.         | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,<br>$\frac{1}{2}$ lb. cake, per lb.      | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.<br>boxes, $\frac{1}{4}$ lb. cake, per lb. | 0 35   |

**COCOANUT.**

CANADIAN COCOANUT CO.

| White Moss Brand— |           |              |           |          |
|-------------------|-----------|--------------|-----------|----------|
| 1/2 lb.           | Packages, | 15 or 30 lb. | cases.... | 0 27     |
| 1/4 & 1/2 lb.     | "         | "            | "         | 0 27 1/2 |
| 1/4               | "         | "            | "         | 0 28     |
| 1/4               | "         | 5            | "         | 0 29     |
| 1/4               | 1/4 & 1/2 | 10           | "         | 0 29     |
| 3/8               | "         | 5            | 10 15     | 0 30     |

| Bulk—          |                       | Brls |
|----------------|-----------------------|------|
| White Moss,    | 10, 15 or 20 lb. .... | 0 18 |
| Woolen Strip,  | " " " ....            | 0 20 |
| Carbon,        | " " " ....            | 0 18 |
| Special Shred, | " " " ....            | 0 16 |
| Carbon,        | " " " ....            | 0 16 |
| Crown Desic'd, | 12, 20 25 ....        | 0 16 |
| Special,       | " " " ....            | 0 15 |



| Chocolate—                                       | FRY'S. | per lb |
|--------------------------------------------------|--------|--------|
| Caracas, $\frac{1}{4}$ 's, 6-lb. boxes .....     |        | 0 42   |
| Vanilla, $\frac{1}{4}$ 's.....                   |        | 0 42   |
| "Gold Medal" Sweet, $\frac{1}{4}$ 's, 6 lb. bxs. |        | 0 29   |
| Pure, unsweetened, $\frac{1}{4}$ 's, 6 lb. bxs.  |        | 0 42   |

**RECKITT'S** Blue and Black Lead {ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION



Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

## THE TRADE BUILDERS OF B.C.

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

**PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM CANE & SONS, Limited**  
Manufacturers. NEWMARKET.

## It Sometimes Happens

**COW BRAND**



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

**JOHN DWIGHT & CO.,** Manufacturers.

For sale by all wholesale Grocers in Canada.

Direct from the Growers to Consumers—through Grocers.

The Grocer gets the best tea his money can buy when he gets **Monsoon** <sup>Indo Ceylon</sup> Tea. Same price as other packet teas—but, direct from the Growers. Monsoon Tea is a quality worth 4 cents more per pound in bulk in Ceylon—and shows a 10 cent better quality when it reaches the consumer than any other packet tea in your stock.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.

NEW  
18



SEASON'S  
98

"CROSSE & BLACKWELL"  
Candied and  
Drained Peels

**C. E. COLSON & SON, MONTREAL**



## STANDARD COCOANUT MILLS.

|                          |    |    |
|--------------------------|----|----|
| Feather strips           | 18 | 21 |
| Cream shredded           | 17 | 30 |
| Standard                 | 15 | 18 |
| Macaroon                 | 15 | 17 |
| Dessicated               | 14 | 16 |
| Shavings, in packages    | 16 | 18 |
| Cream shredded, 1/2 lbs. | 29 |    |
| 1/2 lbs.                 | 28 |    |

## CHEESE.



|                      |         |
|----------------------|---------|
| MacLaren's Imperial— | Per doz |
| Large size jars      | \$9 00  |
| Medium size jars     | 4 50    |
| Small size jars      | 2 40    |
| Individual size jars | 1 00    |

|                                |       |
|--------------------------------|-------|
| Imperial Cheese Silver Holder— |       |
| Large size                     | 18 00 |
| Medium size                    | 15 00 |
| Small size                     | 12 00 |



## CLOTHES PINS

|                                                      |      |
|------------------------------------------------------|------|
| Clothes Pins (full count), 5 gross in case, per case | 0 65 |
| 4 doz. packages (12 to a case)                       | 0 75 |
| 6 doz. packages (12 to a case)                       | 1 00 |

## COFFEE.

|                    |        |
|--------------------|--------|
| JAMES TURNER & CO. | per lb |
| Mecca              | 0 34   |
| Danascus           | 0 30   |
| Cairo              | 0 40   |

|                               |             |
|-------------------------------|-------------|
| TODD HUNTER, MITCHELL & CO.'s |             |
| Excelsior Blend               | 0 33        |
| Bourbon Blend                 | 0 31        |
| Our Own                       | 0 30        |
| Jersey                        | 0 28        |
| Laguaya                       | 0 25        |
| Rajah Blend                   | 0 21        |
| Mocha and Java                | 0 32        |
| Old Government Java           | 0 30 0 32 0 |

## EXTRACTS.

|                                                              |        |
|--------------------------------------------------------------|--------|
| Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles, all flavors       | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors      | 1 25   |

|                               |      |
|-------------------------------|------|
| Crown Brand (Greig Mfg. Co.)— |      |
| 2 oz. Bottle, per doz.        | 0 90 |
| 2 1/2 " " " "                 | 1 50 |
| 2 " " " "                     | 2 00 |
| 4 " " " "                     | 3 00 |
| 8 " " " "                     | 6 00 |
| 4 " Glass Stop'r " "          | 4 00 |
| 8 " " " "                     | 6 00 |

|                           |        |
|---------------------------|--------|
| P. G. FLAVORING EXTRACTS  |        |
| 8 oz. Glass Stopper bott. | \$6 00 |
| 4 oz. " " "               | 4 00   |
| 3 oz. Plain bottles       | 5 00   |
| 1 oz. " " "               | 3 00   |
| 1/2 oz. Cabinet bottles   | 2 00   |
| 2 oz. Bottles             | 1 80   |
| 1 oz. " "                 | 1 20   |
| Per gallon                | 7 00   |
| Per pound                 | 1 00   |

## FOOD.

|                                                     |          |
|-----------------------------------------------------|----------|
| ROBINSON'S BARLEY AND OATS.                         | per bri. |
| Patent Barley, 1/2 lb. tins                         | 1 25     |
| " " 1 lb. tins                                      | 2 25     |
| " " 2 lb. tins                                      | 1 25     |
| " " 1 lb. tins                                      | 2 25     |
| DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS          | per doz  |
| Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case | 1 20     |
| Pancake Flour, 2 lb. packages, 3 doz. in case       | 1 20     |

|                                                      |      |
|------------------------------------------------------|------|
| Tea Biscuit Flour, 2 lb. packages, 3 doz in case     | 1 20 |
| Graham Flour, 2 lb. packages, 3 doz. in case         | 20   |
| Bread and Pastry Flour, 2 lb. packages, 3 doz. cases | 1 20 |

## GELATINES

|              |      |
|--------------|------|
| 2's          | 1 10 |
| 4's          | 1 20 |
| 8 Quart size | 2 12 |

## INDURATED FIBRE WARE.

|                                  |        |
|----------------------------------|--------|
| THE E. B. EDDY CO.               |        |
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1                      | 13 30  |
| " " 2                            | 11 40  |
| " " 3                            | 9 50   |
| Fibre Butter Tubs (30 lbs)       | 3 80   |
| Nests of 3                       | 2 85   |
| Keelers No. 4                    | 8 00   |
| " " 5                            | 7 00   |
| " " 6                            | 6 00   |
| Milk Pans                        | 2 65   |
| Wash Basins, flat bottoms        | 2 65   |
| Handy Dish                       | 2 25   |
| Water Closet Tanks               | 17 00  |
| Dish Pan, No. 1                  | 7 60   |
| " " 2                            | 6 20   |
| Barrel Covers and Trays          | 4 75   |
| Railroad or Factory Pails        | 4 75   |

## JAMS AND JELLIES.

|                            |          |
|----------------------------|----------|
| SOUTHWELL'S GOODS.         | per doz. |
| Frank Magor & Co., Agents. |          |
| Orange Marmalade           | 1 50     |
| Clear Jelly Marmalade      | 1 80     |
| Strawberry W. F. Jam       | 2 00     |
| Raspberry " "              | 2 00     |
| Apricot " "                | 1 75     |
| Black Currant              | 1 85     |
| Other Jams                 | 1 55     |
| Red Currant Jelly          | 2 75     |

|                                                                                                                         |  |
|-------------------------------------------------------------------------------------------------------------------------|--|
| P. G. JELLY POWDER.                                                                                                     |  |
| Rasperry, strawberry, orange, lemon, va illa, plum, apple, cherry, calve-foot and grape fruit, doz. cases 90c. per doz. |  |

|                                                                       |  |
|-----------------------------------------------------------------------|--|
| P. G. ICINGS.                                                         |  |
| Chocolate 2 doz. cases, \$2 per doz.                                  |  |
| Lemon, white, pink, canny and Kernefine, 2 doz. cases \$1.00 per doz. |  |

## LICORICE.

|                                                   |        |
|---------------------------------------------------|--------|
| YOUNG & SMYLYE'S LIST.                            |        |
| 5-lb. boxes, wood or paper, per lb.               | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box.            | 1 25   |
| "Ringed" 5 lb. boxes, per lb.                     | 0 40   |
| "Acme" Pellets, 5 lb. cans, per can.              | 2 00   |
| "Acme" Pellets, fancy boxes (40) per box          | 1 50   |
| Tar Licorice and Tolu Wafers, 5 lb. cans, per can | 2 00   |
| Licorice Lozenges, 5 lb. glass jars               | 1 75   |
| " " 5 lb. cans                                    | 1 50   |
| "Purity" Licorice, 200 sticks                     | 1 45   |
| " " 100 sticks                                    | 0 73   |
| Dulce, large cent sticks, 100 in box              | 0 75   |

## MINCE MEAT.

|                                    |         |
|------------------------------------|---------|
| Wethey's Condensed, per gross, net | \$10 80 |
| " " per case of 3 doz., net        | 2 70    |
| Nicholson's, per gross, net        | 10 80   |
| " " per 4 doz. case                | 2 70    |

## PICKLES---STEPHENS'

|                             |          |
|-----------------------------|----------|
| A. P. TIPPET & CO., AGENTS. | per doz. |
| Patent stppers (pints)      | 2 30     |
| Corked (pints)              | 1 90     |

## MUSTARD.

|                             |          |
|-----------------------------|----------|
| COLMAN'S OR KEEN'S.         | per doz. |
| D. S. F., 1/4 lb. tins      | \$1 40   |
| " " 1/2 lb. tins            | 2 50     |
| " " 1 lb. tins              | 5 00     |
| In Jars—                    |          |
| Durham, 4 lb. jars, per jar | 0 75     |
| " " 1 lb.                   | 0 25     |
| F. D., 1/4 lb. tins         | 0 85     |
| " " 1/2 lb. tins            | 1 45     |

## FRENCH MUSTARD

|                              |            |
|------------------------------|------------|
| Crown Brand—(Greig Mfg. Co.) | per gross. |
| Pony size                    | 7 50       |
| Small Med.                   | 7 50       |
| Medium                       | 10 80      |
| Large                        | 12 00      |
| Spoon                        | 18 00      |
| Caddy                        | 28 00      |

## THE F. F. DALLEY CO.

|                                                          |      |
|----------------------------------------------------------|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.          | 0 12 |
| 1/4 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1 lb. tins, 2 " "                                        | 1 20 |
| 1 lb. jars, per doz.                                     | 2 40 |
| 4 lb.                                                    | 7 80 |
| 1/4 lb. glass tumblers                                   | 0 75 |
| Jersey Butter Color, 2 oz. bottles, per oz.              | 1 25 |

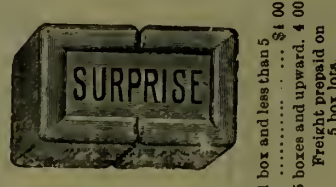
|                                                    |      |
|----------------------------------------------------|------|
| 1 gallon tins, per gal.                            | 2 50 |
| Celery Salt, 2 oz. bottles, silver tops, per doz.  | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz. |      |

## SODA—COW BRAND.



|                                                                    |  |
|--------------------------------------------------------------------|--|
| Case of 1 lbs (containing 60 pkgs.), per box, \$3.00               |  |
| Case of 1/2 lbs (containing 120 pkgs.), per box, \$3.00            |  |
| (a e of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00 |  |
| Case of 5 pkgs (containing 96 pkgs), per box, \$3.00               |  |

## SOAP.



|                                                                                                                                                |  |
|------------------------------------------------------------------------------------------------------------------------------------------------|--|
| BRANTFORD SOAP WORKS CO.                                                                                                                       |  |
| Ivory Bar" is put up in 1 lb., 2-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/2 oz. each, 100 in box. |  |
| Quotations for "Ivory Bar" and other brands of soap furnished on application.                                                                  |  |



## STARCH.

|                                                |          |
|------------------------------------------------|----------|
| EDWARDSBURG STARCH CO., LTD.                   |          |
| Laundry Starches—                              |          |
| No. 1 White or Blue, cartoons                  | 0 05 1/2 |
| Canada Laundry                                 | 0 04 1/2 |
| Silver Gloss, 6-lb. draw-lid boxes             | 0 07 1/2 |
| Silver Gloss, 6-lb. tin canisters              | 0 07 1/2 |
| Edwardsburg Silver Gloss, 1-lb. chrome package | 0 07 1/2 |
| Silver Gloss, large crystals                   | 0 06 1/2 |
| Benson's Satins, 1-lb. cartoons                | 0 07 1/2 |
| No. 1 White, blbs. and kegs                    | 0 04 1/2 |
| Benson's Enamel, per box                       | 3 00     |
| Culinary Starch—                               |          |
| W. T. Benson & Co's Prep. Corn                 | 0 06 1/2 |
| Canada Pure Corn                               | 0 05 1/2 |
| Rice Starch                                    |          |
| Edwardsburg No. 1 white, 1-lb. cart.           | 0 09 1/2 |
| Edwardsburg No. 1 White or Blue, 4-lb. humps   | 7 1/2    |

|                                        |          |
|----------------------------------------|----------|
| KINGSFORD'S OSWEGO STARCH              |          |
| 40-lb. boxes, 1-lb. pkgs.              | 0 08     |
| SILVER GLOSS (12-lb. boxes each crate) | 0 06 1/2 |
| PURE—4-lb. boxes, 1-lb. pack.          | 0 07     |
| " " 16 3-lb. boxes.                    | 0 07     |
| For puddings, custards, etc.           |          |



|                                           |          |
|-------------------------------------------|----------|
| OSWEGO 40-lb. boxes, 1-lb. pkgs.          | 0 07 1/2 |
| CORN STARCH, 1 packages                   | 0 06     |
| ONTARIO 38-lb. to 45-lb. boxes, 6 bundles | 0 06     |
| STARCH IN Silver Gloss                    | 0 07 1/2 |
| BARRELS Pure                              | 0 06 1/2 |

## THE F. F. DALLEY CO.

|                                                      |          |
|------------------------------------------------------|----------|
| Boaton—Laundry, 40 pkgs. to box per package          | 0 08     |
| Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. | 0 06 1/2 |
| THE BRANTFORD STARCH CO., LTD.                       |          |
| Laundry Starches—                                    |          |
| Canada Laundry, boxes of 40 lbs.                     | 0 04 1/2 |
| Finest Quality White Laundry—                        |          |
| 3 lb. cartoons, cases 36 lbs.                        | 0 05 1/2 |

|                                                 |          |
|-------------------------------------------------|----------|
| Bbls., 175 lbs.                                 | 0 04 1/2 |
| Kegs, 100 lbs.                                  | 0 04 1/2 |
| Lilly White Gloss—                              |          |
| Kegs, extra large crystals, 100 lbs.            | 0 06 1/2 |
| 1 lb. fancy cartoons, cases 36 lbs.             | 0 07 1/2 |
| 6 lb. draw-lid bx. 8 in crate, 48 lb.           | 0 07 1/2 |
| 6 lb. tin enameled canisters, 8 in crate 48 lbs | 0 07 1/2 |



|                                        |          |
|----------------------------------------|----------|
| BRANTFORD GLOSS—                       |          |
| 1 lb. fancy boxes, cases 36 lbs.       | 0 04 1/2 |
| BRANTFORD Cold Water Rice Starch—      |          |
| 1 lb. fancy boxes, cases 28 lbs        | 0 04 1/2 |
| Canadian Electric Starch—              |          |
| 40 packages in case                    | 3 1/2    |
| Celluloid Starch—                      |          |
| per case                               | 3 50     |
| Alimentary Starch—Chalenge Prep. Corn— |          |
| 1 lb. pkgs., boxes 40 lbs.             | 0 05 1/2 |
| No. 1 Pure Prepared Corn—              |          |
| 1 lb. pkgs., boxes 40 lbs.             | 0 06 1/2 |



|                            |           |
|----------------------------|-----------|
| HALADA CEYLON.             |           |
| Brown Label, 1's & 1/2's   | Wholesale |
| 20c., retail 25c.          |           |
| Green Label, 1's and 1/2's | 0 22      |
| Blue Label, 1's and 1/2's  | 0 30      |
| Red Label, 1's and 1/2's   | 0 36      |
| Gold Label, 1/2's          | 0 44      |
| Terms, 30 days net.        |           |



|                           |      |
|---------------------------|------|
| RAM LAL'S (lead packages) |      |
| Cases, each 60 1-lb.      | 0 35 |
| " " 60 1/2-lb.            | 0 35 |
| " " 30 1-lb.              | 0 36 |
| " " 120 1/2-lb.           | 0 36 |



|                                               |      |
|-----------------------------------------------|------|
| Ceylon Tea, in 1-lb. and 1/2-lb. lead packets |      |
| Black Label, 1-lb., retail at 25c             | 0 19 |
| Blue Label, 1/2-lb.                           | 0 22 |
| Green Label, retail at 30c                    | 0 28 |
| Red Label " 50c.                              | 0 35 |
| Orange Label, retail at 60c.                  | 0 42 |
| Gold Label, " 80c.                            | 0 58 |
| Terms, 3 per cent. off 30 days.               |      |

|                             |      |
|-----------------------------|------|
| CROWN BRAND.                |      |
| (Ceylon in lead packages)   |      |
| Red Label, 1-lb. and 1/2's  | 0 35 |
| Blue Label, 1-lb. and 1/2's | 0 58 |
| Green Label, 1-lb.          | 0 18 |
| Green Label, 1/2's          | 0 19 |
| Japan, 1's                  | 0 19 |

|                  |      |
|------------------|------|
| Wholesale Retail |      |
| 0 50             | 0 50 |
| 0 40             | 0 40 |
| 0 25             | 0 25 |
| 0 19             | 0 25 |

## TORACCOES.

|                                                          |      |
|----------------------------------------------------------|------|
| EMPIRE TOBACCO CO.                                       |      |
| Foreign—                                                 |      |
| Royal Oak, 2 x 3, Solace, 8s                             | 0 52 |
| Something Good, rough and ready, 7s                      | 0 53 |
| Louise, 2 x 3, 14s                                       | 0 54 |
| Domestic Chewing—                                        |      |
| Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) | 0 59 |
| Patent, 2 x 6, Navy 5s.                                  | 0 41 |
| Old Fox, Na row 12s                                      | 0 44 |
| Free Trade, 8s.                                          | 0 41 |
| Snowhoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)     | 0 44 |
| Snowhoe, pound bars, spaced 6s.                          | 0 44 |
| Cut Smoking—                                             |      |
| Leader, 9's, in 5 lb. boxes (10 1's in case)             | 0 32 |

|                    |         |
|--------------------|---------|
| WOODENWARE.        |         |
| THE E. B. EDDY CO. | per doz |
| Washboards, Planet | 1 60    |
| " " XX             | 1 40    |
| " " X              | 1 25    |
| " " Special Globe  | 1 50    |

|                        |        |             |
|------------------------|--------|-------------|
| Matches—               | 5-Case | Single Case |
| Telegraph              | \$3 25 | \$3 45      |
| Telephone              | 3 05   | 3 25        |
| Parlor                 | 1 30   | 1 40        |
| Red Parlor             | 1 50   |             |
| Safety No. 1, wall box | 1 40   |             |
| " No. 2, slide box     | 2 80   |             |
| " No. 3, capital       | 2 75   |             |
| Flamers, slide boxes   | 2 25   |             |
| " wax stems            | 3 20   |             |
| Tiger                  | 2 90   | 3 10        |

|                          |         |
|--------------------------|---------|
| ROECKH BROS. & CO.       | Per doz |
| Washboards, Leader Globe | 1 25    |
| " " Improved Globe       | 1 40    |
| " " Standard Globe       | 1 50    |
| " " Solid Back Globe     | 1 60    |
| " " Jubilee (perforated) | 1 90    |



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2 Boxes Globe Fruit, (72 Bars) - - 3.60  
1 Box Banner, large size (150 pieces) - - 1.50

Engraved Silver Teapot - - 8.05  
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13.05

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1, 2, 3 clothes baskets.  
1, 2, 3, 4 market baskets.  
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# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 4, 1898.

NO. 44



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Ask him about QUALITY

When he talks quantity . . .  
Ask him about QUALITY

When he talks merit to you . . .  
Ask him about QUALITY

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in  
Colman's Mustard

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TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

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This MINCE MEAT is superior to all others  
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The Windsor Salt Co., Limited  
Sold by Leading Wholesalers Everywhere Windsor, Ont.

# Windsor Salt.



# Signs That Lead Right!

## Maypole Soap Dyes.

The woman who uses them **can't** possibly go wrong—they point out the way to economy unfailingly. The Dye that **washes and dyes** at one operation, silks, satins, cottons, or woollens. Clean, brilliant, absolutely fast. Hang up a sign in the store to catch a woman's eye (and to hold her trade), "Maypole Soap Dyes sold here." The "Satisfactory Sign."

## Codou's Macaroni.

Every grocer has the few VERY particular customers ready to "kick" on quality at the slightest opportunity — kicking "wears on a grocer's nerves."

You can satisfy ALL classes with the Macaroni stamped "P. Codou" —it is light, white and delicate.

The sign of highest quality reads "P. Codou."

## Fry's Cocoa.

It is never "brought back"—no reason in the world why a customer should WANT to bring it back.

Pure, rich, strong, because "concentrated" from the best Cocoa bean that grows. Easily soluble—economical to use, because a little of it answers the purpose.

Over 200 medals and awards taken by the Messrs. Fry.

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

*Every pound is inspected by Government officials  
before being exported.*

## THE LEAVES OF WHICH

# Japan Teas

are made are so delicate and tender that care should be taken when preparing for drinking that the infusion does not consume more than three minutes.

This insures that delightful aroma and deliciously sweet flavor for which Japan Teas are noted. Always follow the official recipe carefully.

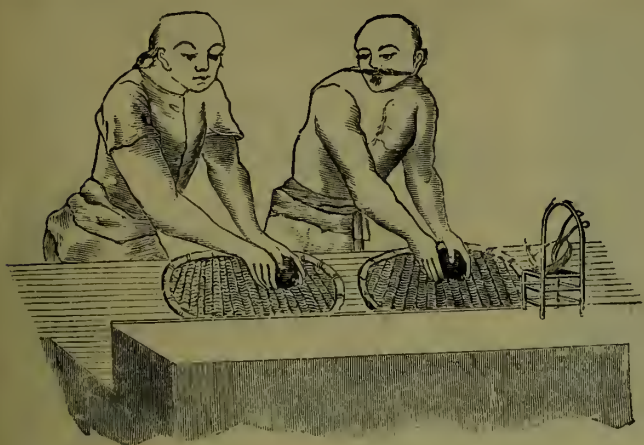
### HOW TO MAKE JAPAN TEA.

(OFFICIAL RECIPE.)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined teapot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.

Two-thirds of the tea consumed in the United States and Canada comes from Japan.





## Mongolian Methods.

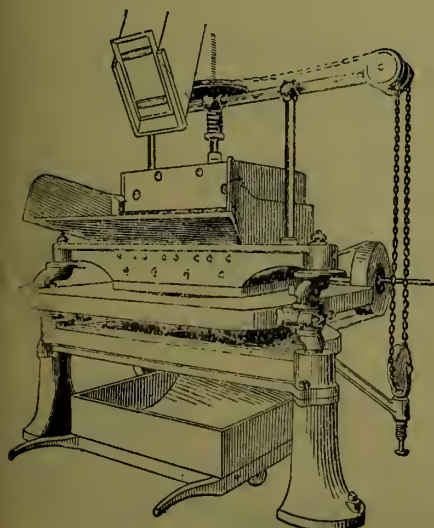


Some doubts having been expressed as to the accuracy of the illustrated advertisements showing how teas are hand-rolled in China and Japan, the above are *fac-similes* of plates used in a Report of the United States Commissioner of Agriculture on the manufacture of tea in those countries.

# COMPARE—AND THINK OF IT!! CEYLON AND INDIA TEAS

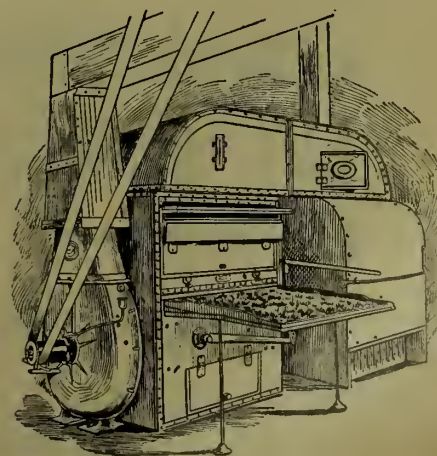
Are prepared exclusively by machinery.

The cuts of a Rolling and a Firing Machine shown here are reproductions from photographs.



ROLLING MACHINE.

## Scientific Methods.



FIRING MACHINE.

# A FROSTY MORNING FOR PANCAKES



Our Travelers  
Are Prepared to  
Quote You  
New Buckwheat Flour;

IN 2½ or 5-lb. PACKAGES  
ALSO IN 100-lb. SACKS.

TRY OUR GOODS.



# The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

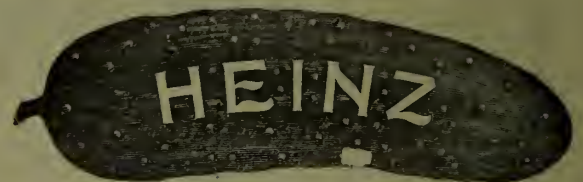
HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director



## Pickles.

The footsteps of returning customers are  
the best advertisement of Heinz's pickles and  
food products.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

**MEDALS--**  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE*  
always bear this  
Keystone Trade-mark.





## In Flavoring Extracts

Your customer wants **Quality**;  
you want **Profit**.

Greig's Crown Flavors combine both points. Write us about your winter's needs.

**THE GREIG MANUFACTURING CO., MONTREAL.**

## LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLLIE**

BROOKLYN, N.Y.

Established 1845.

## HE IS SATISFIED

and we are gratified.

Extract from letter on file at our office :

*Dear Sirs,*

*Hamilton, Oct. 3, 1898*

*"I am still handling your Coffees, and have done so, with entire satisfaction, since they were first introduced."*

*I am, yours truly,*

**CHASE & SANBORN, MONTREAL.**

# W. H. GILLARD & CO., WHOLESALE GROCERS, HAMILTON

Are Headquarters  
for Fine

## FRUITS

Their stock of FRUITS is replete with the highest grades of the best-known packers.



**IN FRUITS**---It pays to keep the best---You create confidence and increase your business and **PROFIT**.

**THE SAUCIEST OF SAUCES.**

# PATERSON'S

possesses a  
eculiar  
iquancy, and is more  
generally used than other  
**SAUCES.**

*Paterson's Wor'ster Sauce  
is the best value on  
the Market.*

PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

*Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

**ROSE & LAFLAMME, MONTREAL.**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 4, 1898.

NO. 44

## TOWNS IN MANITOBA AND THEIR MERCHANTS.

YOUR correspondent, according to arrangements with head office, has been absent from the city twelve days on a trip through the Province.

Before speaking of the individual towns visited, it will perhaps be of interest and value to your eastern subscribers, to give a little general sketch of the present state of the country. And first let me say that trade is fully six weeks later developing this fall than it was last. Last fall wheat was a good price and the weather being perfect large quantities of grain were immediately threshed and marketed. This year the opening price of wheat was low and the weather quite unsuited for threshing. The result is that probably not more than one-quarter of the wheat in the Province is threshed. The balance is standing out in stack or stook. That the heavy rain has seriously injured the crop, there can be no longer any doubt. Harvest hands were scarce in many districts, and, in some cases, the help obtained was of an inefficient class. The consequence is that even where stacking has been done, too often the stacks are so badly built they are worse than if the grain had been left in the stook. The long immunity from fall rains has prevented many of our farmers from giving that attention to careful stacking which insures safety against wet weather. Judging from present indications the weather has now settled. Some grain threshed from stook during the past few days has been little injured and hopes are entertained that the damage will not be so widespread as at first anticipated. But even if the wheat dries and threshing takes place rapidly, it will still be some weeks before fall trade can begin to move freely. Many farmers, who this year can afford to do so, will no doubt hold their wheat, looking for better prices. The rapid rise of the market in the last few days has

tended to encourage this feeling. The slow movement of fall trade has been a very serious loss to merchants at country points. The crop being reported so good, many of them laid in very heavy fall stocks, and it is to be feared that in some cases they will not be able to unload them.

### NEEPAWA.

The first town visited was Neepawa (land of plenty) on the Manitoba Northwestern railway, about 120 miles northwest of Winnipeg. The town is situated in the district of Beautiful Plains, the western portion of the great wheat plain which crosses the centre of the Province. The whole district is beautiful, being high rolling prairie and the town site was evidently chosen with an eye to beauty and cheap municipal improvement. The soil is a rich sandy loam; there is excellent drainage. The White Mud river, a small but beautifully clear stream, flows round two sides of the town, and a dam has been constructed across it which gives the inhabitants a beautiful lake of some 50 or 60 acres in extent, for boating purposes. Round this lake the council have constructed a fine driving road. Neepawa controls the trade from as fine a farming district as there is in the Province for a radius of 20 or 30 miles. The business men of the town are enterprising and public-spirited. Mayor J. A. Davidson, who, by the way, has been mayor ever since there was a town to be mayor of, owns large property, and has given both time and money to the public improvements of the town. This year, a fine stone and brick school was erected, at a cost of \$11,000, and the eager bids for the debentures was an indication of the financial standing of the town. Among other buildings erected this year is a handsome Church of England edifice and also a rectory. The annual fall fair was on when your correspondent visited the town,

and, in spite of unfavorable weather, was a very fine exhibit of the progress of the district. The fair ground immediately adjoins the town, and the main building is a large, square, brick structure, well lighted and most conveniently arranged. The display of dairy products was fine, and as for the vegetables they were astonishing. I wonder what our Ontario friends would think of radishes weighing ten pounds and a half and potatoes that weigh five pounds?

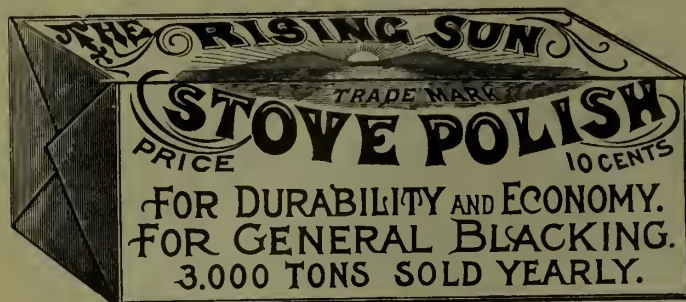
The town believes in the corporation controlling works for public benefit, and is now proceeding to instal both electric light and telephone service, to be controlled by the council. When the town has developed sufficiently to demand it, waterworks will be put in and also controlled by the town. One of the advantages enjoyed by Neepawa is the fact that it has a good roller process flour mill, with a capacity of 250 barrels per day. R. C. Ennis, the owner of the mill, has contributed not a little to the town's prosperity. A mill at their very doors has often meant 5 to 10c. per bushel more for the wheat, to the district. Most of the stores are general, or departmental, so far as groceries, boots, crockery, dry goods and clothing are concerned, but the hardware business is distinct.

Kerr & Graham carry a large stock of general groceries and crockery. They have not been open more than two years, but have already built up a large business, and express themselves as well satisfied with the result of their investment. They handle large quantities of butter and eggs. At present, they are making an addition to their building, to facilitate the handling of their crockery trade. They are subscribers to THE CANADIAN GROCER, and spoke cordially of the benefit received from a perusal of its pages.

R. Brown occupies, perhaps, one of the finest business sites in the town, being at a corner where every team and every person



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

coming up from the railway depot must pass. Mr. Brown is from Dundee, but has been in the country some eighteen years. He came to Neepawa two years ago, taking over the largest and oldest general business in the town, which, up to that time, had been owned and run by Mayor Davidson. The grocery department is filled with a heavy and well-selected stock of general groceries, a special line being made of package teas. A large stock of crockery is also carried, and, when your correspondent was there, they were just about to unpack a \$300 shipment of china direct from Japan.

Fulton & Durnin and Moorhead's are two new houses opened in the grocery line, but seem to be receiving their fair share of patronage.

In all calls made in Neepawa, your correspondent found no house in the trade that did not take THE GROCER, and speak well of it. The only complaint heard was that the wet weather was retarding fall trade. Business through the summer was reported as unusually good. Neepawa enjoys the services of two chartered banks, the Union, which has been established for many years, and the Merchants, which quite recently bought out the private banking business of Dr. J. H. Harrison, who is one of the fathers of the town. Large quantities of fruit have been handled in Neepawa this season at very reasonable figures.

In another issue, your correspondent will speak of Portage la Prairie, Carbery, Brandon, Napinka, and Morden.

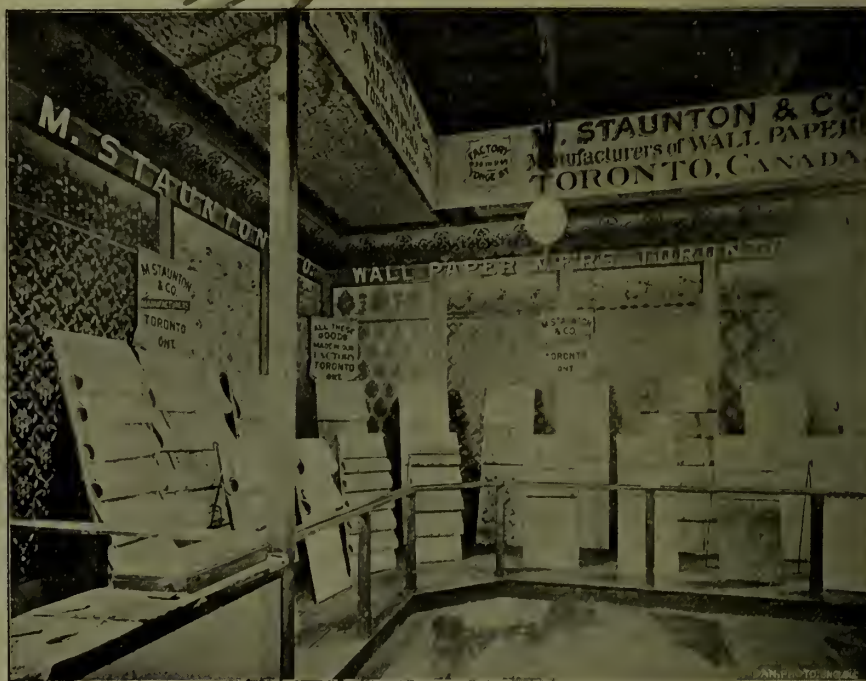
## HOME-GROWN PEANUTS.

Harry H. Wilson is exhibiting in the window of his store, this week, a collection of home-grown peanuts. The sample was cultivated under the eye of Fred Webber, in his garden. The sample exhibit is a good one, but experimenters in this line of plant culture, Mr. Webber amongst them, do not claim that the raising of peanuts can be followed with success in this latitude.—News-Letter, Orillia, Ont.

## ERRORS IN RETAIL "ADS."

**I** SAT in the office of a country newspaper the other day, and while there looked over a copy of the current issue, says a writer in *Grocery World*. About the first thing I noticed was three typographical errors in the advertisement of a retail grocer. I pointed them out to the editor—a personal friend—and volunteered the state-

would I do that, but I should insist on seeing the proof, and if there were any errors, I should get a revised proof also. You would no more see city advertisers letting their advertisements go to press without seeing the proof than you would see them writing their advertisements in Greek. They appreciate the advantage of care, and so ought every advertiser—even the smallest. It is only



Wall Paper Exhibit of M. Staunton & Co, at Toronto Exhibition.

ment that he ought to read his proofs closer. All three of the errors were plain ones and ought to have been easily detected by a boy. The editor declared that the grocer ought to have read the proofs himself; that he shoved both the writing of the advertisement and reading of the proof on him (the editor), and he, with his manifold other duties, hadn't time to do either justice. There is reason in this. If I were a grocer, whether I had had any experience or not, I should write my own advertisements, and thus gain experience. Not only

by accident if the careless advertisement pays, and I shouldn't like to carry an accident policy against such casualties, for they are very rare.

## HARD ON THE GROCERS.

Some months ago, the Cleveland Retail Grocers' Association published a delinquent-debtor book, containing the names of persons who had not paid the members of the Association debts due them. A woman named Exton saw her name in the book and sued the Association for \$3,000 damages. She was given a verdict the other day against the Association for \$2,900.



## SEASONABLE GOODS.

The time to interest people in certain lines of goods is when they want them—when cold weather sets in show Buffalo robes, in the autumn, pickling spices, sugar in preserving season and so on. People are now interested in **Dressings**—this is the natural season for them—provide your customers with the best the market affords by giving them our **POULTRY DRESSING** in glass sealers, as well as

SAGE, SAVORY, PARSLEY, THYME, MINT,  
MARJORAM, CHRISTMAS SPICE.

Purity is essential in eatables.

*Lucas, Steele & Bristol, WHOLESALE GROCERS, Hamilton.*

# James Turner & Co.

— HAMILTON

## *Controllers and Blenders of*

Mecca Coffee, Cairo Coffee,  
Damascus Coffee, Old Dutch Rio.

## *Packers of . . . .*

Golden Age Tea, 1's and ½'s,  
Mascot Tea, 1's,  
Rangnugger Tea (only in bulk).

## *Wholesale Agents for*

Ram Lal's Pure Indian Package Teas,  
Bensdorp's Royal Dutch Cocoa,  
Ralston's Health Club Cocoa.

We always supply fresh stock.

But we rely upon you to buy in small quantities  
and often, thereby keeping your stock fresh.

**"REINDEER" brand Condensed Goods.**

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

{ Selected Valencia Raisins  
 { Fine Off-stalk Raisins  
 { Off-stalk Raisins

{ Santa Clara Valley  
 { Santa Cruz  
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets  
 { Elmer, in 10-lb. and 14-oz. boxes.

**NOW IN STORE. LOWEST PRICES.****THOS. KINNEAR & CO.,****WHOLESALE GROCERS****49 FRONT ST. EAST****TORONTO****TRADE CHAT.**

**T**HE capacity of the Northampton, N.B., creamery has been increased by the erection of a skimming station at Simonds, N.B. Three other stations will be built within a year.

Six hundred hogs, valued at about \$5,000, were shipped from Milton, Ont., last week.

Mr. Stockford intends opening up a provision store in Guelph, Ont., on Nov. 10.

The Delhi, Ont., stores now close at 8 o'clock in the evening, except on Saturdays.

Jas. Lewis, of Walkerton, Ont., intends starting up as egg dealer, etc., in Paisley, next season.

W. G. Lyons has erected a fine building to be used for cold-storage purposes, in Terra Cotta, Ont.

The Seaforth Expositor states that the apple crop in that section of Ontario is better than the average.

The potato crop of Prince Edward Island is estimated to be from a fourth to a third less than last year's.

J. Greenway, general merchant, Brierwood, Man., has improved his store by installing a new glass front.

The hog buyers of Brant, Oxford and

Waterloo counties lately met in Brantford to devise means to protect their interests.

The grapevines of John Agroff, Woodstock, Ont., yielded great crops this year, one of them giving 6½ bushels.

The loss to farmers on the Portage plains, Manitoba, by the wet weather, it is said, will not be more than 5 per cent.

The Kingston News is advocating the establishment of a factory for evaporating and drying fruits grown in that district.

It is reported that a syndicate of Douglas, Man., residents are about to commence business as general merchants on a large scale.

J. S. Smith, formerly of Kamloops, B.C., and C. W. Ford have entered into partnership and opened out a grocery in Vancouver.

The T. H. Taylor Co., Chatham, Ont., recently made a shipment of 1,750 sacks of flour to Liverpool, and 1,000 sacks to Dundee, Scotland.

G. Muller shipped from Springfield, Ont., one day last week, two car loads of wheat for St. Thomas, and two double deck cars of hogs for the Ingersoll Packing Co.

Millman & Co., grocers, Guelph, Ont., have a novel display in their window. It

is a large gateway made of soap, over which is the inscription: "The road to cleanliness."

Fire destroyed one of the kilns in H. R. Moore's evaporator at Owen Sound recently, doing \$200 damage. A new kiln is being erected.

The railway companies propose to advance freight rates on all classes of merchandise on November 15, when the winter freight tariff goes into effect.

The members of The South Essex Tobacco Growers' Association intend holding the tobacco grown this summer till they are offered at least 10c. per lb. for it.

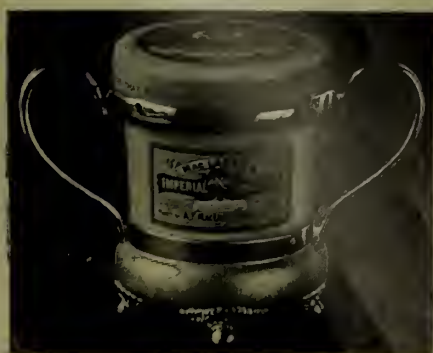
Separators have been placed in the Bonnechere Valley and the Burnstown cheese factories to supply the Renfrew, Ont., creamery with cream during the winter.

Winnipeg dealers appear to think that potatoes will be worth \$1.50 a bushel before Christmas, and that potatoes will be a much better investment than wheat this year.—Brandon Times.

They grow big apples in Grey County, Ont. The Dundalk Herald recently boasted of a large pippin grown near Dundalk, which measured 15 inches and weighed a fraction over a pound. This has been

**A GROCER IN NEW HAVEN****Connecticut****Advertises:**

"Ten cents in MacLaren's Imperial Cheese brings satisfaction. It's a sort of trial size. If you like the cheese you can get a larger size, but the small jar at 10c. allows you to get right at the quality of the cheese. Be sure it is MacLaren's—an imitation would disappoint you."

**WELL DONE, NEW HAVEN!****A. F. MacLAREN & CO., Toronto, Can.**



## Shelled Walnuts

We have in stock a few cases of Selected Shelled Grenoble Walnuts. These nuts are in prime condition.

PRICE RIGHT.

## Seeded Raisins

Selected Seeded Valencias in 1-lb. cartoons.

Arriving:

Finest Selected Seeded Californias in 1 lb. cartoons.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

eclipsed by a giant taken into the office of The Flesherton Advance. It measured 16 3/8 inches and weighed over 1 1/4 lb.

The Colborne, Ont., butter factory will commence operations on Monday, Nov. 7. At this factory the milk is supplied by the farmer, and the butter made for him at a rate of 3c. per lb.

The Steinhoff-Hinnegan Co. shipped two carloads of flaxseed on Monday week from Wallaceburg, Ont., realizing a good price. The company paid out over \$5,000 to farmers for flax this season.

James Lawson has ordered machinery for the construction of cigar boxes, which he intends to manufacture in Vancouver. His capacity will be 1,000 boxes per day. At present no cigar boxes are made in Canada west of Toronto.

The "Flying Roll" sect started in business as grocers in a small way in Windsor, Ont., about 15 months ago. Now they have six stores scattered over the city and are disposing of the products of a good-sized bake oven, while the manufactured goods are now sold pretty well throughout Western

Ontario. The work is done entirely within themselves. They have over \$5,000 invested.

In the fifteen factories belonging to the Shefford Butter and Cheese Syndicate, 521 tons of cheese have been made in the past season. During the winter 241 tons of butter were made in the five creameries of the syndicate.

An Oklahoma girl advertised for a husband and got him. The advertisement and wedding outfit cost \$11, and within a year he died and left her \$5,000 life insurance. It pays to advertise.

Sidney W. Johns and Wm. Broderick have opened out as confectioners and restaurateurs, in Carberry, Man., under the style of S. W. Johns & Co. The firm intends going largely into the wholesale confectionery business.

McGillvray, Grant & Co., of Listowel, Ont., have purchased the general stock of McGaw, Kennedy & Co., Drumbo, Ont., at Suckling & Co.'s auction rooms, Toronto, for 63c. on the dollar. It was valued at \$7,000.

### SALMON SHIPS SAIL.

Two of this year's salmon fleet have left the Fraser with cargoes for the United Kingdom, the last to sail being the Blytheswood, which left on Thursday. She was given despatch by Bell-Irving & Co., of Vancouver, and carries 66,457 cases, valued at \$332,285. The Acamas, which left about a week ago, was loaded by Robert Ward & Co., Limited. The amount of her cargo has already been given, but the different shipments composing it, which have just been obtained, are as follows:

|                                          | Cases. |
|------------------------------------------|--------|
| W. Morris & Co.....                      | 10,273 |
| R. P. Rithet & Co .....                  | 10,000 |
| Farrell, Tregent & Co .....              | 12,852 |
| Cleeve Canning and Cold Storage Co ..... | 3,000  |
| E. A. Wadhams .....                      | 11,646 |
| A. Houston .....                         | 67     |
| Fraser River Canning Co.....             | 456    |
| J. H. Todd & Co .....                    | 2,000  |
| Robert Ward & Co .....                   | 7,105  |
| Carlisle Canning Co .....                | 16,101 |
| English Bay Canning Co .....             | 7,662  |
| National Packing Co.....                 | 50     |
| Findley, Durham & Brodie.....            | 2,007  |
| Westminster Packing Co.....              | 2,059  |
| Ontario Packing Co.....                  | 1,537  |
| Total .....                              | 88,815 |
| —Province, Vancouver, Oct. 24.           |        |

## "PURE GOLD"

## Pure Gold Baking Powder

### OCTOBER CLERKS'

### COMPETITION.

1st Prize, \$10—Wm. Smith had 165, with Bowman & Angevine, St. John, N. B.

2nd Prize, \$5—J. Galbraith had 126, with R. Kenny, Sarnia.

And every other clerk sending in 50 or more got a nice pocketbook.

### is Pure and Sure.

Save the large coupons, the small ones belong to the customers.

## HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**THE DAWSON COMMISSION CO.,** Limited, has received a large consignment of Malaga lemons, in boxes, to sell at \$3 to \$3.50.

Eleme figs, in 10-lb. and 20-lb. boxes are in stock at H. P. Eckardt & Co.'s

Perkins, Ince & Co. have a large shipment of Japan tea coming forward.

Clemes Bros. have received in stock a shipment of California dried apricots.

See H. P. Eckardt & Co.'s advertisement, on another page, for seeded Valencia raisins.

A. F. MacLaren & Co. have just received a choice lot of Gorgonzola and Edam cheese.

H. P. Eckardt & Co. have received a shipment of Rein's Valencia shelled almonds.

Clark's mince meat, in tins and pails, is having an excellent run with The Eby, Blain Co., Limited.

"Anchor" cream cheese, the firm's own brand, is selling rapidly with The Eby, Blain Co., Limited.

New California seeded Muscatels, in 1-lb. cartons, are arriving for The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering domestic lemon, orange and citron peels for immediate delivery.

The Davidson & Hay, Limited, offer "Dove" brand New Orleans molasses, put up in 3-lb. tins.

A. P. Tippet & Co. report sales of "Maypole" soap increasing steadily throughout Canada.

The Davidson & Hay, Limited, are offering an extra fine pickle, large bottle, at a remarkably low price.

Full stocks of Sultana raisins, 1, 2 and 3-crown, have been received by The Eby, Blain Co., Limited.

Direct importations of French peas and mushrooms, all grades, are to hand for The Davidson & Hay, Limited.

Complete lines of canned fruits, new season's pack, are amongst this week's arrivals with The Eby, Blain Co., Limited.

Clemes Bros. are in receipt of a car of nice, fresh-cut grapes. These are about the last of the season, and are choice stock.

"Kamar" coffee, a special high-grade blend put up by W. H. Gillard & Co., is meeting with special favor at the hands

of coffee drinkers in Canada. Last week they made a large shipment of this coffee to the Northwest Territories, where its sale is steadily increasing.

The Eby, Blain Co., Limited, report receipts of first arrivals of California prunes, "G & S" and "Santa Cruz" brands.

A shipment of Batger's drained lemon, orange and citron peel, in 1 cwt. kegs, has just been received by H. P. Eckardt & Co.

Clemes Bros. have a cargo, 1,200 boxes, of "St. Nicholas" brand lemons on ss. Gladowe, due at New York to-morrow, Nov. 5.

W. H. Gillard & Co. have in store "Egyptian" stove pipe varnish, retailing at 15 and 25c., and leaving a good profit for the retailer.

Attractive is Lucas, Steele & Bristol's 1-lb. "Kiji" tea package; also their teacup dust in same style. Both were packed in Japan for the firm.

W. H. Gillard & Co. report an increasing sale for their "Aurora" Ceylon tea, which they claim to be the most attractive package tea on the market.

"Our last invoice of China greens includes a few lines of the finest obtainable Moyunes and Gunpowders," report The Davidson & Hay, Limited.

"Bargain" and "Tiger" molasses, barrels and halves, are Lucas, Steele & Bristol's big ad. in this direction. They are still offering at old figures.

As usual, Lucas, Steele & Bristol are to the fore in offering attractive values in herbs, both quality and price. Their glass bottles of same make an attractive display.

Lucas, Steel & Bristol offer Harris Bros.' horehound candy, drops and sticks, packed in 5-lb. boxes. Sale of these goods is large, as is also that of their English rock candy.

Frank Magor & Co. are showing a fine line of Christmas novelties in confectionery and candied fruits. In confectionery they have a large and varied assortment of Cadbury's celebrated chocolates put up in boxes and baskets. All novel in design and suitable for any taste. In boxes, they are showing footballs, twine boxes, collar and cuff boxes, besides an endless variety of small and large ones, ranging in prices from 50c. per dozen up to as many dollars. These goods will all be in stock and ready for shipment not later than November 15. They are also showing a line of Southwell's candied fruits put up in tasty and convenient packages. Messrs. Magor have already received and shipped large quantities of these goods, the orders for which were taken earlier in the season and shipped direct to customers. They report sales of these goods as being much larger than those of previous years.

## CARLETON, N.B., COUNTY OATS.

For years there has been complaint that Carleton county oats were not of nearly as good quality as Ontario, chiefly for the reason that they were not well cleaned. In the St. John market there is generally 4 to 6c. per bushel difference in price between them and Ontario oats.

The Shippers' Union, of Carleton county, have decided to make a determined effort to secure a better class of grain for the market. At a meeting of the Shippers' Union, held in Woodstock recently, the following resolution was unanimously adopted:

Whereas, This union was formed some time ago for the purpose of raising the standard of Carleton county oats in the markets, recognizing the fact that a large percentage of the oats being shipped are unclean and below the standard weight we are of the opinion if such oats were recleaned and the light oats and foul seed blown out, said oats would go the standard weight and would command a better price in the different markets; therefore be it

Resolved, That in future we make a distinction of 5c. per bushel in favor of recleaned oats, that will weigh 32 pounds or over.

This is signed by D. M. Smith, C. L. Tilley, John T. G. Carr, C. H. Taylor, J. K. Flemming, H. H. McCain, James McIsaac, B. F. Smith, Chas. Gallagher, C. D. K. Phillips, John Bohan, F. E. McNally.

## VISIT FROM AN ORANGE GROWER.

J. J. McIndoo, Fresno City, California, spent a few days in Toronto last week. He was on his way to the Coast, after spending some weeks at his old home in Peterborough. Mr. McIndoo is the owner of a 30-acre orange orchard, the produce of which is all shipped to England. Fresno is the centre of the California raisin industry, and a short crop is anticipated this year. Quite a number of former residents of Ontario have gone into the fruit raising business, and, as might be anticipated, they have made a success of it, and are ranked among the most prosperous men in the district.

## SEEDED RAISINS POPULAR.

It looks as if the new raisin seeder, invented and used by W. Northrop, Toronto, is destined to be a factor in the raisin trade. Mr. Northrop now has 22 hands engaged in his works, yet his business is so pushed with orders that 1,000 cases of Valencias are waiting to be seeded. All the Toronto wholesale houses are putting up seeded fruit in new cartons.



Established OVER 50 Years.

# Hudson's Dry Soap

Fine powder in handy packets.

Will keep clothes good colour.

Linen lasts longer when repeatedly washed with . . . . .

## Hudson's

Soak your clothes with HUDSON'S and the dirt will slip out.

15c. Half dozen handy packets 15c.

To be had from all Wholesale Grocers.

## R. S. Hudson

34 Chaboillez Square

... MONTREAL.



No  
Dissatisfaction  
when  
Hudson's  
Soap

is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.



## The Vinegar Combination

lately entered into by the Vinegar Manufacturers of Ontario is a splendid thing—for the Vinegar Manufacturers, but, if you Grocers and Merchants of Canada want a good thing for yourselves and your customers, Buy

### Concentrated Grape Wine Vinegar

made in Rhine Wine District, Germany, from grapes only, and contains no mineral acids, metallic substance, alcohol, or acetic acid made from wood.

It is better, cheaper, and purer than Spirit Vinegars—can be made at any time as required, **no freight to pay on** table use is beautiful, as it will not become murky **nor** create vinegar worms or "mother." Will not freeze; we can ship all winter; no need to load up with winter's supply.

Obtained the highest awards and gold medals in Europe and America. Read the Dominion Analyst's Report below :

#### DOMINION ANALYST'S REPORT :

This is to certify that on analysis of above vinegar I found it a purely "CONCENTRATED WINE VINEGAR," made from the grape fruit. **Free from mineral acids, metallic substance, and alcohol.** After dilution with pure water will prove a wholesome and palatable commodity either for table use or pickling purposes. A very important thing not to be lost sight of in using this article is that cleanliness is insured by procuring this vinegar in the concentrated form.

Toronto, Sept. 1, 1897.

(Signed)

A. R. PYNE, M.D., Dominion Analyst.

SOLD FROM HALIFAX TO VANCOUVER.

If your Wholesale Dealer does not handle it, write for full particulars and Sample to

## W. H. SEYLER & CO.

Sole Canadian Importers  
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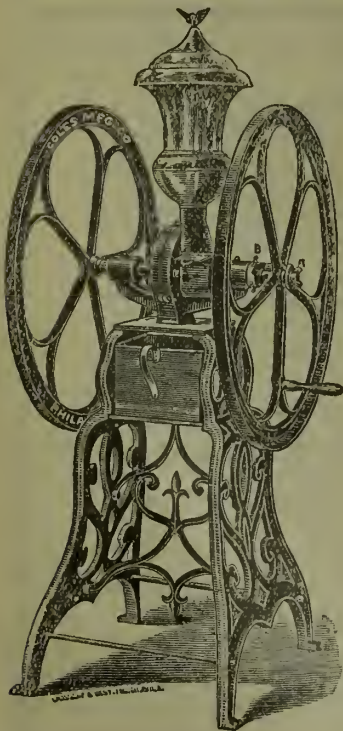
# Seeded Valencia Raisins

In 28-lb. Boxes and 1-lb. Cartoons.

GET OUR PRICES.

**H. P. ECKARDT & CO.**

— **TORONTO**



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
 PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**





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Montreal. Toronto.

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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

### IS THERE AN OPENING FOR OUR APPLES?

**M**R. C. S. SONTUM, Christiania, representing the Dominion in Norway and Sweden, has informed the Department of Trade and Commerce that the apple crop of Norway has been almost ruined, and desires that the attention of shippers in Canada be directed to the matter.

He says that evaporated apples in 50-lb. boxes would find a ready sale, and that in green apples Baldwins are preferred.

Canada's trade with Norway and Sweden in this particular line has been practically nil. It is, according to the trade returns of the Dominion, seven years since we exported any green apples to that country, and then it was only 100 bbls., valued at \$490. It is also only once within seven years that we shipped any dried apples there, and that was in 1894, when we sent 1,250 lb., valued at \$125.

While there is not much encouragement in these figures, they should not deter Canadian exporters of green and dried

apples, from at least prospecting the market of Norway and Sweden.

But, while the figures furnished by the Dominion trade returns afford little or no encouragement, the same can hardly be said of those of the United States. For example, last year that country exported to Norway and Sweden 2,052 barrels of green apples, valued at \$2,967, and 216,206 lb. of dried apples, valued at \$10,767. And what the United States has done in this line surely Canada ought to be able to do.

He who does his best in business, or any other avocation, is smiled upon by the gods.

### TROPICAL PRODUCTS IN CANADA.

**W**HILE Canada, in its stretch northward, does not stop until some distance after it has entered the Arctic circle, yet it is by no means the land of ice and snow that the ignorant in other lands sometimes appear to think. We are, from time to time, reminded of this.

Only a few days ago, the daily papers in Canada were chronicling the fact that a gentleman living in Toronto had succeeded in producing, in his own garden, cotton, sugar cane and peanuts.

But this is not the first time, at any rate, that peanuts have been grown in Canada, crops of this nut having previously been successfully raised near St. Catharines, Ont.

These are not, however, the only proofs of the fact that the Canadian climate has a little intermixture of that of the tropics.

In western Ontario, tobacco culture has, in a few years, become a staple industry, and to such an extent that an export outlet is necessary for the disposal of the surplus product.

Then, too, for a quarter of a century, figs have been successfully cultivated at Niagara-on-the-Lake.

Canada undoubtedly has some cold weather in the winter, but in the summer she also has a great deal of hot weather. As a writer in last month's issue of The Canadian Magazine shows by an extended table, Canada has climates which are as warm in summer as many parts of the south of France, and summers as long as in the central departments of that country, while in both duration and heat the summers in Ontario surpass those of Britain.

### UNUSUAL MANITOBA WEATHER.

**I**N the reports which are, from time to time, being published in regard to the damage to the wheat crop of Manitoba and the Territories, sufficient prominence has not been given to the peculiar conditions under which the damage was made possible.

In the first place, it should not be forgotten that the wet weather experienced this fall is extraordinary and not ordinary in that part of the Dominion.

As a rule, the autumn is dry in Manitoba and the Northwest Territories. And, taking the annual rainfalls, they are the lightest in the Dominion. Last year, the fall was 9.66 inches in Manitoba, and 11.84 in the Territories, while the range, during the past five years, was 9.66 to 16 inches in the former and 11.84 to 8.54 inches in the latter. In the other Provinces the range, during the past five years, was as follows: Ontario, 20.65 to 28.31 inches; Quebec, 22.39 to 28.09 inches; Nova Scotia, 29.31 to 42.46 inches; New Brunswick, 23.74 to 33.76 inches; Prince Edward Island, 28.65 to 33.63 inches; British Columbia, 35.07 to 50.58 inches.

It is evident, therefore, that it would be a mistake for anyone to obtain the impression that Manitoba and the Territories are wet countries. Besides the evidence of these figures there is the contributory evidence of the recent vote on the plebiscite.

Were the conditions of barns and labor the same as in Ontario the damage would have been insignificant. In Manitoba and the Provinces, the farmers have neither storehouses nor barns. They stack the wheat in the fields and from these stacks thresh the grain, while of labor a great deal has to be brought every harvest from the older portions of the Dominion. And this year labor was scarce, while the crop to be handled was the largest on record.

Unless these facts are borne in mind one is liable to run away with a wrong impression in regard to the humidity of Manitoba and the Territories.

### CHARACTER AND THE STORE.

What the character of the business is will depend on what manner of man the merchant is.

If he is slovenly his stock, his window display, his store, will be the same.

## THE CANNED TOMATO OUTLOOK.

**T**HERE appears to have been a slight easing off in the offerings of canned tomatoes during the past week. There have, however, been some transactions since our last issue, a few good round lots having changed hands.

The price at which business was done, as a rule, was 80c. delivered, although a slightly higher figure was obtained by at least one packer.

What the future of the canned tomato market will be is, of course, problematical. The pack, from what can be gathered, is a fairly good one. At the same time, however, it has come upon a bare market. There is no question about that.

It is this fact that at this stage of the campaign which gives the market its backbone.

A good many are speculating as to what the demand on British Columbia and Klondyke account will be.

We shall probably not witness the same rush into the Klondyke as we did last spring; but, even if the influx is only small, it must be remembered that there are already a good many people in that part of the country, and they will certainly require canned tomatoes.

Then, there are Rossland and other mining camps in British Columbia, where operations are being carried on with fresh vigor, and where the population is increasing. All these will require canned tomatoes.

And it must not be forgotten that the opening up of the railway through the Crow's Nest Pass, will tend to an increase in the consumption of Canadian food products—canned goods, as well as others—to the disadvantage of American, on account of the easier method of ingress to the country thereby afforded.

Besides this, there is the general natural tendency to the increase in the consumption of canned goods in the Dominion, which can only be prevented by high prices, and, as some of the retailers are selling tomatoes as low as 7c. per tin, or 84c. per dozen, there does not appear any immediate prospect of values affecting the consumption, particularly in view of the fact that large quantities were sold, to arrive, at decidedly low figures.

Judging from present outlook, we are of opinion that tomatoes are likely for some months to come to rule at about present figures. And it must be remembered that the disproportionately high price of corn will help maintain the value of tomatoes.

At the same time, however, we do not anticipate higher prices for some time, at any rate, especially in view of the fact that we are now entering the quiet season for canned vegetables.

### LOW OFFERS ON VALENCIA RAISINS.

According to cable offers received in Montreal, last Friday, the market at Denia is fully 6d. to 1s. lower than it was, and the aggregate decline from the prices which governed the business for the opening deals this fall has been considerable.

According to the offers under consideration ordinary off-stalk is now offered at 12s. to 12s. 6d.; fine off-stalk, 13s. 6d.; selected, 17s. 6d. to 18s., and layers, 19s. 6d. to 20s. Compared with the range on the early receipts, therefore, the decline is from 1s. to 1s. 6d. per cwt.

The fact has not affected spot prices, and it is not considered that it will do so, as goods in stock, as a rule, cost full prices, and, naturally, jobbers are not anxious to shade or follow every fluctuation at primary markets.

Jobbing values, therefore, are held as previously quoted. So far, also, the lower offers have not led to fresh contracts for importation.

### CUTTING PRICES TO SELL SUGAR.

A correspondent writes: "The wholesale grocers are cutting prices on a great many lines, especially dried fruits, to secure the retailers' orders for sugar. Prior to the new regulations governing prices on sugar, the wholesalers were not so anxious to sell this staple article. Now, however, that prices are fixed, and there is a margin to sell on, they are very anxious to secure all the orders possible. The reason for this is that a retail grocer's sugar orders will often amount to as much as fifty times any other line. This accounts for the wholesalers' anxiety to secure orders, but we think it is a mistake to cut prices on other goods to

secure these orders. Though they may not see it, it practically means that the wholesaler is paying the duty imposed by the Government on the raw material, whereas it is the refiner who should pay it."

### A BIG CHEESE FAILURE.

**T**HE suspension of the cheese exporting firm of J. C. & G. D. Warrington, which took place on Saturday last, is likely to prove costly to cheese producers throughout the country, who are the chief creditors. The Messrs. Warrington had offices in London, Eng., and in Montreal, with buying travellers at Brockville, Belleville, and other leading points.

So far, no detailed statement of the liabilities of the firm has been made, but they are estimated as being pretty heavy.

The principals of the firm admit that there is fully \$40,000 to \$45,000 owing to farmers in the country, chiefly around Brockville and Belleville. The Molsons and Dominion Banks have also made advances to the firm on cheese in store, the first \$22,000, and the second \$12,000 to \$13,000, and this cheese that the banks hold are the only assets at present visible.

It is understood that the firm is short, that is, it has contracted to deliver in England between November and January in the vicinity of 80,000 boxes of cheese, ranging from 42s. down to 39s. 6d. per cwt. These contracts, based on the current market price, stand the firm a loss of fully 75c. per box, or \$60,000, which, of course, would enter as liabilities should the estate show any prospect of a dividend, which, as matters look, is very unlikely.

### DRIED APPLES DEARER.

Higher prices are ruling on dried apples, and the cause is chiefly the competition which has lately developed among exporters in Toronto and Hamilton.

As high as 4¾c. is said to have been paid f.o.b. at outside points, and 4½c. per lb. appears to be the figure generally ruling for first-class stock. For second grade stock, 3½ to 4c. is being paid.

These prices are not, however, securing much fruit.

Sun-dried apples are reported scarce and firm in New York.



## FALLACY OF PUSHING LOW-PRICED GOODS.

**W**HEN a mariner is steering for port, he usually tries to get there by the shortest route and in the quickest time compatible with safety.

In business, this principle does not appear to obtain so regularly.

Every merchant knows that, as a rule, the better quality an article is and the higher price it is, the more profitable it is.

But, while every merchant probably knows this, there are a great many who pursue a course which would cause one to believe that more money was made in selling cheap than in selling high-priced goods.

At any rate, whatever inference one can be allowed to draw from their conduct, merchants or their salesmen frequently begin by introducing to a customer the cheapest goods.

Tea is a favorite article for this *modus operandi*.

Over the counter, in the advertisement, it is the 25c. per lb. tea which is ever being held up to attract the attention of customers, until housewives who do not know the difference between poor and good tea—and there are great numbers who do not—are persuaded that a 25c. line is the standard quality tea.

Merchants who are wise should instruct their clerks to offer the better class tea first. Begin, say, at a 60c. tea.

Sing its praises. Contend that it is not only a better tea than the very cheap article, but, that better value is obtained, one spoonful of the high-grade going as far as two spoonfuls of the low-grade description, to say nothing of the advantage of flavor and the minimizing of deleterious substances.

If every merchant in the country were on the to-morrow to decide to devote his energy to pushing not only higher priced tea, but higher priced goods of every description, and instruct his salesmen accordingly, it would be much to his financial advantage in a short time.

Cheap goods can be depended upon to take care of themselves. Look after the higher priced goods and push them.

In the window display, in the advertisement, in the conversation with customers, let good goods be kept in the foreground.

## HELPING COLLECT BAD DEBTS.

The Hamilton Retail Grocers' Association is on its metal in regard to "dead beat" customers.

It has decided to institute suits against people from whom individual members of the association have been unable to recover payment for goods sold.

The first cases came up in the Division Court a few days ago. There were nine of them, and the association obtained judgment in each case.

This is a practical way for the grocers of Hamilton to bear one another's burdens. And it is also a formidable way, for the knowledge that a whole battalion of grocers are preparing to swoop down upon him will make at least the average dead beat tremble.

## FLOUR PRICES MAINTAINED.

The advance of 20c. per barrel in flour, established last week, has been firmly maintained since the development of the war scare, and buyers claim that it is almost impossible to buy wheat at country points, because farmers believe that they may get war prices for it.

As a result of this attitude, millers have had to procure supplies from jobbers in order to execute contracts that they had in hand, and, in doing so, paid pretty high prices for the privilege.

## ADVANCE IN JAPAN TEA.

Cables have been received in both Toronto and Montreal since THE CANADIAN GROCER last went to press, announcing an advance of one cent per pound all round in the price of Japan tea.

Mail advices received a few weeks ago said prices were comparatively low, but would not remain so long, as the stock of good tea was getting so much reduced. This, then, is taken to be the cause of the present advance.

## COHOE PACKING CLOSES.

Cohoe fishing closed on October 31, and the total pack, according to a press despatch, is approximately estimated at 50,000 cases.

Mail advices received this week from the Coast indicate that the market is still strong.

The ruling idea as to price is \$4 f.o.b.

the Coast, but one holder has advanced his views to \$4.25 f.o.b. The advices in question state that it has cost the packers this season in the neighborhood of \$4 per case to put up cohoes, having had to pay 20c. per fish to the fishermen.

## DROPS FROM THE EDITOR'S PEN.

Pedigrees are not good things to pull people to prosperity by.

Employ good business methods, as well as keep good goods.

It is sometimes easier to trace a pedigree than to discover brains.

Persistency is the path which leads the progressive to prosperity.

It is not always necessary to court the cook in order to court trade.

Empty talk behind the counter helps keep the store empty of customers.

It is the lazy man who usually finds it the hardest to get to work early.

He who pulls against his employer is pulling against his own interests.

Enthusiasm gets up steam in business just as fire gets up steam in boilers.

He who does not display his goods in his window displays thereby his business incapacity.

Ambition runs away with some people; but time runs away with those who have no ambition.

There is no way to reach the goal of Success other than via the highway of Good Business Methods.

Merchants should not be satisfied by merely thinking their goods are all right; they should know they are.

The closer a man weds himself to his political party the looser is he likely to become in his political morals.

As it is easier to offend than to please a customer, he is a wise man who is doubly cautious about giving offence.

# The Dominion Government's Last Requisition

for tea called for

# "SALADA"

## CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.  
Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY,** Sole Agent,

20 and 20½ St. Peter Street.

MONTREAL.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be bappy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

## J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

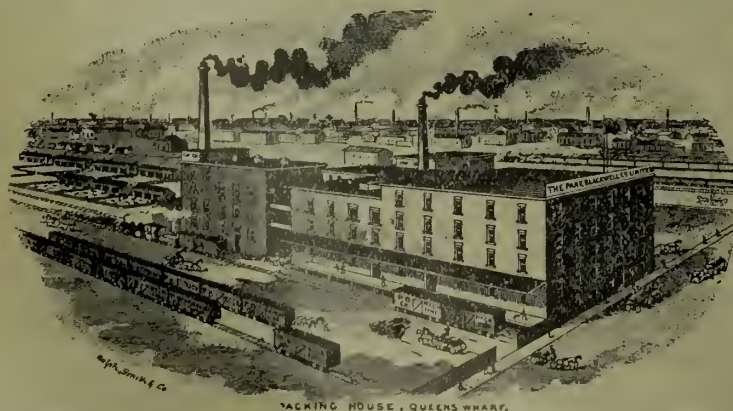
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PACKING HOUSE, QUEENS WHARF.

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef  
Packers,

TORONTO

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 3, 1898.

### GROCERIES.

THE grocery trade does not present any new and striking features, unless it be that some of the local houses are experiencing a good business on British Columbia account. One house alone is this week sending out five carloads to the Coast. All the houses are busy receiving and shipping out new goods, and a fair number of new orders are being received. Only an occasional order is being received for canned goods, the sorting-up demand having, of course, not yet set in. There is no material change in the canned goods situation, although cohoes are, in some instances, being held higher on the Coast. A few California dried apricots have been received, but they are dear, being quoted at 18c. per lb. The tendency of the tea market in Young Hysons, Japans, Indians and Ceylons is upward. Currants are cabled a trifle easier, but other descriptions of foreign dried fruits are firm in the primary markets. Valencia raisins are still being quoted at low figures by local wholesalers. A shipment of last season's Grenoble walnuts has been received on the Toronto market, and is being distributed among the trade. Syrups and molasses are meeting with a fair demand. The sugar market is strong, but business is only fair.

### CANNED GOODS.

There has been no alteration in the canned vegetable market during the week. Corn is as firm as ever, and retailers here and there, in order to secure this line, will purchase peas and tomatoes with it. The idea for corn is 85 to 90c. per dozen. There have been transactions in round lots of tomatoes at 80c. delivered. The ruling wholesale price is 85c., although the range is from 85 to 90c.

The canned salmon situation continues strong. Cohoe fishing is over on the Coast, and a press despatch states that the total pack in British Columbia is 50,000 cases. A private letter received in Toronto this week states that \$4 f.o.b. is the ruling figure, although at least one cannery has raised its views to \$4.25 f.o.b. The wholesale price of cohoes in Toronto is likely to rule at about \$1.15 to \$1.20 per dozen. Fraser river salmon is quoted at \$1.50 and second grade red salmon at \$1.40. Lowe Inlet is quoted all the way from \$1.25 to \$1.40.

The chief demand at the moment for

canned goods appears to be on British Columbia account.

### COFFEES.

The Rio coffee market has recovered somewhat from the weakness which characterized it last week, and purchases for importation could not be repeated at last week's figures. The movement of the crop is again limited, and European advices have been stronger. Business in the local and outside market is quiet.

### SYRUPS AND MOLASSES.

Retailers are beginning to stock up syrups for the winter, and business in this line is, in consequence, now fairly brisk. Business is principally in bright syrups at about 35c. per gal. A good business is also being done in corn syrups at about the same figure.

Molasses is also in better demand, and a

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

fair trade is being done at about 22 to 28c. per gallon for New Orleans.

### SUGARS.

The European sugar market has ruled strong since our last review, although the cables, early this week, stated that the market for beet sugar was barely steady. In New York, last week, raw sugars advanced 1-16c. per lb., while refined sugars were irregular. Another independent refinery, The New York Sugar Refining Co., started up this week.

Sugars in Canada are firm and unchanged, and the volume of business is, on the whole, fair, although it is claimed by some that it is scarcely up to the mark. The price of standard granulated is unchanged at \$4.58 Toronto, \$4.40 Montreal.

### NUTS.

The feature of the nut trade, locally, is the receipt of a shipment of old Grenoble walnuts. The quality is excellent, and they have been brought on with a view to supplying the trade until the new season's nuts arrive, which, this year, will be later than usual. They are meeting with a good sale. Tarragona almonds are advancing in the primary market, and they are now nearly one cent per pound above the figures at which orders were executed for this market.

### TEAS.

The tea market is not very active, but

prices are stronger rather than otherwise. The Japan market, according to a cable despatch, is 1c. per lb. higher than a week ago. Young Hyson teas are also decidedly strong, and the market for these descriptions is now nearing its close in China. A cable received this week said that limits would have to be advanced to complete present orders. Indian and Ceylon teas, particularly the latter, continue to advance in England.

Locally there have been some good transactions in Indian and Ceylon teas, both in spot teas and for importation. There have been some transactions in Pekoe Souchongs on spot at 14 to 15c. per lb. There have been a few transactions in Young Hysons, but, as a rule, the views of buyers and sellers are apart, which naturally prevents much business being done. Only a few transactions have taken place in Japan teas, the ideas of local importers being about 1½c. per lb. below those of holders. There are inquiries for Japan teas at about 13c. per lb., but 14c. appears to be about the lowest priced tea offering.

### FOREIGN DRIED FRUITS.

**CURRENTS**—The cable reports a slightly easier market, and there has been some buying for importation, as a result. Locally, the market is without change, business continuing just fair.

**VALENCIA RAISINS**—Practically nothing is being done in the way of new business for importation, the wholesale trade being inclined to work off what it has bought, before placing fresh orders. With the unsatisfactory prices which the wholesalers are getting, this is what might be expected. Wholesalers are doing a fair trade. Ruling prices for good fruit are: Offstalk, 4½c. per lb; fine offstalk, 4¾ to 5c.; selected, 5¾ to 5¾c.; layers, 6½ to 7c. Layers, until the Bellona's cargo is in stock, are scarce.

**CALIFORNIA RAISINS**—The first shipment of California raisins to reach this market this season arrived this week.

**MALAGA RAISINS**—The market continues firm, a cable offer by a Toronto importer at a slightly shaded price having been declined. The Bellona, the first direct steamer, is due to arrive in Montreal Nov. 6.

**PRUNES**—Wholesalers are experiencing a good business in California prunes of the different sizes at prices ranging from 6½ to 11c. per lb. A few transactions have taken place in Bosnia prunes for importation at steady prices.



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**THE ST. CROIX SOAP MFG. CO.**

**ST. STEPHEN, N.B.**

**FIGS**—A little trade was done on Halloween account. Prices for 10-lb. Elemes, 5 and 4 row, are this week ruling at 17 to 18c. respectively, tapnets at 4 to 4½c., and naturals at 7 to 7½c. per lb.

**CALIFORNIA APRICOTS**—A shipment of dried apricots, the first this season, arrived on the Toronto market this week. They are selling at 18c. per lb. in 25-lb. boxes. Prices in the primary market continue firm.

**GREEN FRUITS.**

Winter apples have begun to come in, but, as prices are ruling in the neighborhood of \$3, a comparatively high figure, there is considerable hesitancy on the part of buyers, and the movement is not brisk. The large buyers are putting their purchases into storage, where they will be held for an advance. Cranberries are firm, and an advance of \$1 to \$2 is likely to ensue at any time. The price is likely to rule all winter at from \$9 to \$10. This high price is due partly to a large demand in the United States, owing to the scarcity and high price of apples there, and to an export demand for Great Britain. Peaches are done. Grapes have advanced 7 to 10c. Tomatoes are about done, but are nominally unchanged in value. Sweet potatoes are offered in large quantities, and are easier, a decline of 25c. being noted. The demand for bananas, lemons, and oranges is steadily improving. Bananas are unchanged in value. Verdilla lemons are done. Malagas, in boxes, have arrived, and are quoted at \$3 to \$3.50. Malagas

in chests are now quoted at \$9 to \$10, as compared with \$10 straight last week. Jamaica oranges are 50c. cheaper, now being rated at \$7 to \$8 per bbl. Malaga grapes are moving quietly, at \$6 to \$7.50 per keg. All other fruits are unchanged in value.

**COUNTRY PRODUCE.**

**EGGS**—A nice trade is being done in fresh eggs, at unchanged figures. Held fresh and cold stored stock is dull at 14 to 15c., while limed are active at the same figure. From 14 to 14½c. is paid at outside points for cases.

**POTATOES**—There are rather too many offering, both in cars and on the market, and prices are easier, though unchanged, at from 55 to 60c. for car lots, and 60 to 65c. for small lots on the market.

**POULTRY**—All classes of poultry are coming forward in large quantities, causing a decline of 2 to 2½c. for turkeys, and 1c. for geese. Wild ducks are coming in freely, and are selling at unchanged prices, which range from 20 to 25c. for teals and wid-geons to 60 to 75c. for black ducks and mallards.

**HONEY**—A fair business is being done, with prices firm and unaltered.

**DRIED AND EVAPORATED APPLES**—A good steady jobbing business is being done in evaporated stock. Car lots are worth about 7c., f.o.b. at country points. From 8 to 8½c. is quoted in a jobbing way. There is no break in the quietness in the dried

apple market. The jobbing price is steady at 4 to 5c.

**BEANS**—Hand-picked are moving nicely at \$1 to \$1.10. Common stock is in moderate demand at 80 to 90c.

**VEGETABLES**—There is a good all-round demand. No change in prices is noted. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz, 40 to 60c.; parsley, 15 to 20c. doz. bunches; beets, 10c. per peck; carrots, 15c. per peck; onions, Danvers, 75c. to 90c. per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c. to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 60c.; egg plant, 75 to \$1 per basket.

**BUTTER AND CHEESE.**

**BUTTER**—With the exception of choice tubs and rolls, dairy butter is in greater supply than demand, and prices are easier, though no change has taken place. Creamery is in good demand and firm at last week's figures. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

**CHEESE**—The feeling on country boards is steadier, sales being more frequently reported, and prices being better maintained, 8⅝ to 8⅞c. being frequently paid. The jobbing price is 8 to 8¾c. for early makes, and 9 to 9¼c. for September makes.

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BACON  
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SHORT CUT PORK  
MESS PORK**

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TORONTO

### PROVISIONS.

A good general activity is reported. Dressed hogs are coming in exceedingly well for so early in the season. Prices are easier, a decline of 15c. being noted. Stocks of barrel pork, and dry salted and smoked meats, are well cleaned up, and are firm in value. Lard is moving well, with prices steady and unaltered.

### FISH.

Oysters have declined 5 to 10c. Labrador herring are 25c. dearer. "Gem of the Sea" boneless fish is now quoted, 5c. being the figure. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 5¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN —Owing to the possibility of war, wheat prices have fluctuated considerably during the week. It is not likely, however, that prices will advance materially, except in case of actual hostilities, as there is abundance of wheat in sight. A decline of 1c. as compared with a week ago is to be noted, but prices are now firm at 69 to 70c. on cars outside. The street market has shown considerable activity in all grains. Prices

Direct shipment of **CURRENTS** from **PATRAS** just received. Orders solicited. Apply, JAS R. SHIELDS, Board of Trade, Toronto.

## Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.

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## THE BEST VALUE in the market to-day is our smoked SHOULDER HAMS and BACKS

Special prices for barrel lots. Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

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FALL SHIPMENT **MALAGA GRAPES** TO HAND

Exceptionally Good Value. Write for Sample Keg.

are steady. We quote: Wheat, white, 72 to 73c.; red, 72½ to 73½c.; goose, 77½ to 78½c.; peas, 59 to 65c.; oats, 31 to 31½c.; barley, 51 to 54c.; rye, 48½c. No. 1 hard Manitoba wheat has declined 2c., and is now quoted at 83c., Toronto freights.

**FLOUR**—Manitoba flour has declined 10c. Ontario grades are unchanged. We quote: Manitoba patents, \$4.30; Manitoba strong bakers', \$4; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

**BREAKFAST FOODS**—Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### SEEDS.

Alsike is practically in the same position as last week, with prices steady at \$2.75 to \$4.50 in a jobbing way in Toronto. Red clover is offering more freely. Very little of last year's crop is now left. For it from \$3 to \$3.75 is paid, according to quality. For some extra choice lots slightly more is paid. The new crop is offered in liberal quantities. It is worth from \$3.50 to \$4.10. There is nothing doing yet in timothy.

#### SALT.

Prices are unchanged. Business is active. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### HIDES, SKINS AND WOOL.

**HIDES**—The market is weak, and a decline is looked for. Cured hides have already dropped ¼c. in value. On the Chicago market, a decline of ½c. is reported. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—The feeling for shearlings and lambskins is firm, but no change is noted. We quote at 75 to 80c.

**WOOL**—The market is dull. Prices are steady at 15c. for fleece, and 10c. for unwashed.

#### MARKET NOTES.

Grapes are 10c. dearer.  
Cured hides are ½c. cheaper.  
Oysters have declined 5 to 10c.  
Labrador herring are 25c. dearer.  
Sweet potatoes are 25 to 50c. cheaper.  
Jamaica oranges are 50c. a bbl. cheaper.  
Manitoba flour has declined 10c. per bbl.  
Malaga lemons have declined \$1 per chest.  
Japan tea is cabled one cent per lb. dearer.  
A shipment of old season's Grenoble

walnuts has been received on the Toronto market.

California dried apricots are on the Toronto market.

Turkeys are 2 to 2½c.; geese, 1c. per lb. cheaper.

Cranberries are expected to be worth \$9 to \$10 this winter.

Glucose has advanced about 10c. per lb. within the past week.

The first shipment of California raisins for the season, is to hand.

Cohoe canned salmon is being held as high as \$4.25 f.o.b. on the Coast, by some canners.

Tarragona almonds are nearly 1c. per lb. above the figures at which orders for this market were executed.

A cable from China states that the limits on Young Hyson tea will have to be advanced to complete orders.

Winter apples are coming in freely. They are worth about \$3 per bbl. Fall varieties are about done, and are quoted at from \$2 up.

Rutherford, Marshall & Co. report that the prospects were never brighter for a large fall and winter trade in the commission houses.

D. Gunn, Bros. & Co. report that the majority of large dealers have quit buying eggs, etc., and that country merchants are consigning much more butter and eggs than for some time past.

#### QUEBEC MARKETS.

MONTREAL, Nov. 3, 1898.

#### GROCERIES

THE week has not developed any change in the general grocery situation here, the volume of business, if anything, being rather lighter, from the fact that a church holiday in the Province reduced the number of trading days. No important change in values is to report, sugar, tea and nearly all the staples ruling as last quoted. Cables, however, have been easier on Valencia raisins and Japan teas, but the circumstance does not appear to have had any influence on spot values as yet. In country produce, butter continues to decline under an indifferent demand, while in flour the advance established last week is retained.

#### SUGAR.

There is no change in the local sugar market and trading rules light, though the tone is quite steady. Reports have it that some foreign sugar has been offered on the market at \$4.10 per 100 lb., but, so far, no business has actually transpired. Local quotations, however, remain as last quoted. The raw article abroad has varied, cane ruling firm, while beet has been easy. Today, cane was cabled from London 12s. for

Java, and 10s. 9d. for fair refining, while beet was quiet, with prices barely maintained at 9s. 9d. for present month's delivery. Raw was dull in New York, but held higher, fair refining, 3 13-16c.; centrifugal, 96 test, 4 5-16c., and molasses sugar, 3 9-16c. The refined market there is quite firm.

#### SYRUPS.

This staple has not furnished any activity yet, and trading is quite light.

#### MOLASSES.

There has been a brisker enquiry during the past week for round lots of Barbadoes molasses, but business has been light, for the very good reason that stocks are very firmly held, the very inside price that any stock is now obtainable in a large way, being 29c., and in several instances this bid has been refused, 30c. being asked. As a result of this, jobbing prices, though not quotably altered, are firmly held at 32c. in single puncheons, and 31c. in car lots.

#### DRIED FRUIT.

The week has elicited weaker cables from Denia on Valencia raisins, offers of well-known brands being made at a decline of 6d. to 1s., fine off-stalk now being quoted at 13s. 6d., selected, 17s. 6d. to 18s., and layers 19s. 6d. to 20s. On spot, business has been light, few sales of importance transpiring, but values on well-known brands are held from 4c. for ordinary off-stalk up to 6c. for layers, according to grade, as quoted elsewhere.

California raisins are quiet, and business in them is light, owing to the attitude adopted by the Growers' Association, which has retarded, rather than induced, buying.

Currants rule steady, and advices from abroad do not reflect anything new.

Prunes are steady for all sorts, both Austrian, French, and Californian, and there is nothing special to report here in either case.

There has been some fair business put through in California figs, the first carload, consisting of 2,400 10-lb. boxes, being sold for delivery shortly at 9 to 10c. f.o.b. on the Coast. European sorts remain as last quoted.

#### NUTS.

This market rules quiet locally, and there is nothing special to report. Cable intelligence generally, this week, has been of a firm character.

#### CANNED GOODS.

There has been no change in the situation of this market, a fair business being noted in tomatoes, corn and peas, and also in salmon, for all of which demand has been fair during the week. Prices here show no alteration in any case.



## TEA.

The Japan market was cabled rather easier toward the close of last week, but the fact has not been supplemented by any definite intelligence since. Enquiry here for Japan teas has been quite good, and holders in every case are obtaining their own prices. The demand is chiefly for teas ranging from 16½ to 19½c. In greens, a few pingsueys have sold at 10½ to 12½c., while some fine gunpowders have realized 17½ to 18c. Ceylons have changed hands at steady prices, and there has been little business reported in Congous. India and Ceylon cables on tea are quite firm from shipping points.

## SPICES.

There is a steady feeling in spices, and trading is of a seasonable kind, though not extensive.

## COFFEE.

This staple remains steady both for Brazil and Maracaibo, a few parcels of the latter having changed hands at 10 to 14½c., as to grade, for straight invoice lots of beans.

## GREEN FRUIT.

There has been no great activity in green fruit during the week, in fact, trading was of a rather unsatisfactory character. Lemons show no change, while oranges are in light receipt, but with a very limited demand. Bananas have a slow sale at \$2 to \$2.25, and sweet potatoes are meeting a poor demand at the same range. Malaga grapes are in good demand, as quoted last week, and there is a good demand for cranberries at \$6 to \$7.50 per bbl.

## APPLES.

Quite a lot of poor apples have been arriving, and sell for any price between \$1 to \$2 per bbl., but good winter stock is held at \$2.50 to \$3 per bbl.

## FISH.

Considering the unfavorable weather which has prevailed during the past week, a very fair amount of business has been done in this line, and, as supplies have not been excessive, the general tone of the market has been steady. In salt fish, the principal demand is for herring and salmon. The latter is scarce, and buyers, in consequence, find it difficult to fill their wants. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbbs., \$2.25; No. 3 mackerel, \$11.50 to \$12, and No. 1 green cod, \$4 to \$4.25.

The demand for preserved fish continues

ample to absorb all offerings, owing to the fact that stocks of such, in second hands, at the beginning of the season were exceedingly light, consequently the market is kept well cleaned up, and prices are maintained. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 112 lb.; boneless fish, 3½c.

Receipts of fresh fish have been fair for which the demand continues good at steady prices. We quote: Haddock, 3½c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

Smoked fish are meeting with a steady demand, and there is no accumulation of stock. We quote: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

## COUNTRY PRODUCE.

EGGS—There was a good demand for eggs, and the market was more active and firm. We quote: Strictly new laid, 19½ to 20c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c., and culls, 9c. per dozen. Receipts, 1,357 cases.

BEANS—The market for beans was quiet, the demand being only for small lots. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

HONEY—In honey there is nothing doing, as buyers have ample supplies on hand. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c.; and dark, 4 to 5c.

MAPLE PRODUCT — The demand for maple product is nil, and prices nominal. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to 6¼c. per lb.

GAME—The receipts of partridge were fair to-day, for which the demand was good, prices were unchanged at 50 to 55c. for firsts, and at 35 to 40c. for seconds, per brace.

DRIED APPLES—Continue as last quoted, dried 5c., and evaporated 8c.

## PROVISIONS.

There was no new feature in the local provision market. The demand is fair for small lots, and trade is fair for the season. We quote as follows: Canadian pork, in barrels, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

A feature of the local grain trade was the demand for buckwheat to cover up short sales, and, as the offerings were small, sharply advanced, and it was rumored that sales took place at 50c. per bushel. There was also a firmer feeling in oats, and some fair-sized lots changed hands afloat at 30¼ to 30½c.

There continues to be a steady demand for peas as the short interest in the market is said to be still large, and prices were firmer, with sales at 69c. afloat. In Manitoba wheat, sales of 35,000 bushels of No. 1 hard were made at 71½c. afloat, and No. 1 northern was quoted at 67½c. afloat Fort William on Tuesday.

There was an improved demand for Manitoba grades of flour both from local and country buyers, consequently the volume of business done was larger, including sales of 2,400 sacks. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.75 to \$3.85; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.70 to \$4.80; strong bakers', best, \$4.20 to \$4.40.

The demand for feed is still good, of which the offerings are limited, and prices still rule firm. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

There was no change in rolled oats, and a fair trade is reported at \$3.50 per barrel and at \$1.70 per bag.

A steady trade continues to be done in baled hay, and the market is moderately active at unchanged prices. We quote: No. 1 at \$6.50 to \$7.50; No. 2 extra, \$5 to \$6; No. 2 and clover mixture, \$4.50 to \$5, and clover, \$4.

## CHEESE.

Cheese commenced to show more activity last Friday, for the first time, as a result of the decline, and it seems clear that buyers consider October make a purchase around present figures, for they bought considerable at Brockville and other centres, the ruling price being 8¾c. There has been much doing on spot also, not only in eastern, but in western makes. For the latter, as high as 9c. has been paid for October goods, but factorymen who were in town sold for less than this, some accepting 8½ to 8¾c. here, for eastern Ontario factories. Recent dealing in eastern fall goods has ranged all the way from 8⅔ to 8⅝c. On the other hand, in contrast to this local activity, exporters complain that the best bids they can obtain for fall goods, no section being specified, is 8⅔ to 8⅝c., and that, as a consequence, new business for prompt or immediate shipment is light. But, if the recent movement is a fair criterion, and it certainly should be, the lack of encouragement from Great Britain does not worry operators here, who consider October cheese a purchase, and are acting accordingly. We quote: Finest Ontario fall cheese, 8⅔ to 9c.; finest Ontario summer cheese, 8½ to 8⅝c.; finest Quebec fall cheese, 8½ to 8⅝c.; finest Quebec summer cheese, 8⅔ to 8¾c.; Liverpool cables, 42s. 6d.

## BUTTER.

The butter market rules heavy, and though lower prices have been accepted in some cases for late made creamery, in others full value has been realized. On the whole, however, the export encouragement is poor, and the market appears to be governed by this demand at present, so that unless it



# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

improves or domestic inquiry picks up, prices may recede still further. For the top, 18¾c. may still be quoted, but it is difficult to realize, and 18¾c. is more acceptable to buyers. Values grade down from these figures as quoted below: Extra finest creamery, boxes, 18¾c.; extra finest creamery, tubs, 18¼c.; ordinary finest creamery, boxes, 18c.; ordinary finest creamery, tubs, 17¾c.; western dairy, tubs, 14¼c.

### MONTREAL NOTES.

Cables from Denia, on Valencia raisins, quote a decline of 6d. to 1s. per cwt.

More demand has been experienced for October cheese, and market is steadier here.

The advance in flour noticed last week has been quite firmly maintained ever since.

Butter continues to sag off under lack of demand, being ¼ to ½c. lower now than last week.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 1, 1898.

THE week has shown active and satisfactory business; markets continue in sellers' favor. Even sugar, which has been dull, is quoted rather stronger. Cheese is dull. Quite a number of Maritime Province people have taken advantage of the low passenger rates to Montreal and Toronto. The railways should arrange for

low rates at certain times, all through the summer and fall. Our clerks, when taking their holidays, nearly always go to Boston or New York, as they can go so much cheaper than by Montreal to Toronto. This should not be, as they get American ideas rather than Canadian. In fact, many are not at all acquainted with the size and influence of our business centres of the west, nor our immense natural resources.

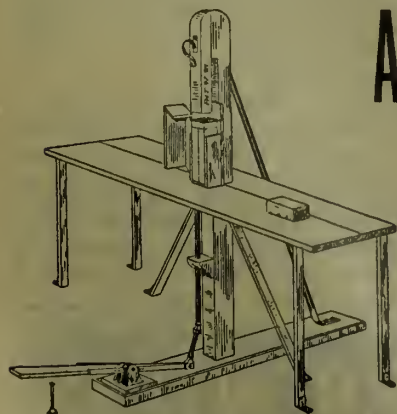
**OIL**—Dealers in burning oil are very busy, as many buyers are anxious to have their shipments go forward before the close of navigation. There is no change in price to note, except that the American and Canadian products draw rather nearer together. There is now just one cent. between the two Canadian grades, and the same between the best Canadian and the American. Cod oil keeps low, demand being rather over-supplied. In paint oils, turpentine keeps very high. Otherwise there is little change.

**SALT**—There is rather dull business. Prices are low. In Liverpool coarse, there is not likely to be further arrivals till the winter steamers begin to run. Canadian has a steady sale. In fine salt it tends more and more to supply the market. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to

\$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—Dealers, while largely supplied, continue to place orders where packers offer low, as the market all round is a very firm one. All lines of new goods are to hand, the different packers being quite well represented in our market. Salmon are very firm, as stocks are light. Prices, however, in local markets will have to go higher. They have only been prevented from moving more quickly because of the last year's stock here. Gallon apples have been bought more freely this year, and baked beans have more attention than usual.

**GREEN FRUIT**—Apples, while holding their value, are not as firm as they were. Winter fruit, little of which has yet arrived, is expected to rule firm. The daily auction of fall fruit rather weakens present prices. Oranges are coming more freely into the market, and of fair quality, though there is a wide range in quality of West India fruit. New lemons are here, and, as a consequence, values are lower. The package of Malaga lemons is much objected to, the shape being bad, making the freight abnormally high. They also arrive in bad order. Canadian grapes still have a good demand, each car arriving sees rather higher prices. The Cape Cod cranberry holds the market, as there are practically



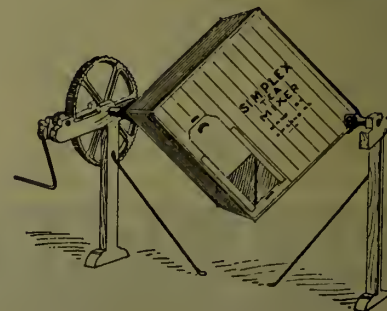
## Armada Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,  
Wholesale Grocers, Brantford, Ont.

"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

Write . . .

**A. H. CANNING & CO.,**  
FOR PRICES  
TORONTO, ONT.





The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

## Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

**Fancy Jersey Sweet Potatoes**  
**Canadian Chestnuts**  
**New Eleme and Tap Figs**

WRITE for PRICES.

The interests of your customers, which are your interests, demand that you stock

## TARTAN TEA

WE ARE BUYERS OF

## Dried Apples

**Balfour & Co.**

Wholesale Grocers

Hamilton

**SEE** our new line of MINCE MEAT in tins and 4 and 6-lb. fibre pails. **Quality A 1.**

**IT'S CLARK'S—IT'S RIGHT.**

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

**..Fish**

Merchants



## Dewar's Famous Scotch

Can be had from . . . .  
Geo. J. Foy Perkins, Ince & Co. Toronto.  
R. H. Howard & Co. Adams & Burns  
James Turner & Co., Hamilton, and all first-class houses.

The great hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house for them.

**SEEDED RAISINS.**

WE ARE OPEN FOR A CARLOAD OF

## First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest Dressed Poultry.

**F. R. Stewart & Co.**

Wholesale Provision Merchants,

VANCOUVER, B. C.

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

....AGENTS FOR....

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

no native berries. A few Nova Scotia pears still offered, but quality is poor. There are also light arrivals of quinces.

**DRIED FRUIT**—California raisins are daily expected; in fact, they will likely be here before this report is read. Bad weather and a large demand have delayed shipments. California figs have proved but fairly successful here, and, as yet, there is little sale for prunes, and none for evaporated fruits. Present stocks of new Valencia raisins are also light. They and Smyrna figs are overdue. Buyers needing the latter will do well to place orders early, as importations are limited. Currants rule about as last year. Cleaned are particularly in demand. Present stock of onions is light, but, like some of the above lines, they are likely to be to hand in a few days. Market is firmer, and shippers are not anxious sellers. Evaporated apples are in better demand. Prices are firmer, western packers having advanced their figures, owing to export demand.

**SUGAR**—Some American granulated is to hand. The local refiners at Halifax, however, incline to higher figures, though earlier they made a small cut. At even prices, there is inclined to be a preference for the Montreal sugar on the part of some buyers. Except in a few cases, there is little demand for dark yellows.

**MOLASSES**—The market is a firm one. Quite a little molasses, particularly Barbadoes, was carried over from last season. The light stocks have enabled buyers to work it off at good figures. It is a long time since the situation was as strong as now. It is reported a small cargo of Porto Rico is due. Small lots continue to arrive from Yarmouth and Halifax. Some splendid values in syrup have been received and have met with a good sale.

**PRODUCE**—Eggs are higher. There is a good demand for fresh stock at the high figures. Held and preserved stock are not liked. Fresh eggs come to hand slowly. Butter is firmer for good quality, but it is very hard to get, while of poor there is too much. Cheese is quiet, particularly for local market. In fact, the wholesale grocery trade, on account of the retailers through the country getting supplied from local factories, do not find their cheese trade growing, and what they buy they get largely in trade from customers.

**FISH**—There have been large arrivals of Grand Manan herring, which are largely packed after arrival here. Prices are well maintained, as there are but light shipments to immediately follow present arrivals, which are likely the largest for any one time during the season. In all lines the demand is for better grades of fish. We do not quote kippings and wolves this week, but we quote haddies, which are a better grade. There are also a few Canso here. In dry cod, arrivals are light and prices are held firm. Pollock, dull. A few years ago they sold within a dollar of cod, but now you cannot get within two dollars. Smoked herring move quite freely, but at low figures. Bloaters and kippers have a steady sale. Finnan haddies are a large and growing business. At this season they go forward by express. Some American haddie still go to Ontario and Quebec from Portland and Boston, but we have a growing trade. We quote as follows: Large cod

\$3.35 to \$3.45; medium, \$3.30 to \$3.35; pollock, \$1.30 to \$1.35; Grand Manan pickled herring, \$1.70 to \$1.75 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—There is a better sale for barreled goods, and prices tend firmer, particularly mess pork, which is quite scarce. Quite a little American is arriving. Beef is also firmer. Lard is not a large stock; prices firmer, and a number of packers have withdrawn quotations.

**FLOUR, FEED AND MEAL**—Manitoba flours have joined the advance this week. It is said it has been delayed owing to large stocks of old wheat, which were on hand. Millers are not pushing sales. In the case of many Ontario millers they are not quoting, owing to large sales, making it impossible to quote for present shipment. Our dealers have bought quite freely to arrive. Present stocks are light. Oatmeal and oats are again higher. There has been a fair business. Cornmeal shows no change. Beans are higher, but light business. Barley is one of the firmest lines. It is difficult for dealers to get accustomed to the high figures, but higher ones are likely to rule. Blue peas and split peas are high and firm. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$4.00 to \$4.20; medium, \$3.75 to \$3.85; oatmeal, \$3.80 to \$3.90; cornmeal, \$2; middlings, \$1.80 to \$1.90; bran, \$1.10 to \$1.20; oats, 36 to 38c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.65 to \$3.85; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7½ to 8½c.

#### ST. JOHN NOTES.

Two thousand Russian immigrants are due this week at Halifax on their way to the Northwest.

Shipments of oysters from Prince Edward Island have been small during the past week, owing to the high winds.

Baird & Peters received, this week, a shipment of American granulated sugar. It is something new in our market.

Calhoun's new cornmeal mill, at Wolfville, N.S., is now running and doing a large business. The corn is brought to the mill by schooner.

That a traveler for The H. J. Heinz Co. did a good trade in our city, is assured by the appearance of their goods with all the best retail trade.

Mr. Markwell, of The Boston Molasses Co., in company with the local broker, J. Hunter White, called on the wholesale trade during the week.

The following prices are offered by a Carleton Co., N.B., pork-packing house: Dressed, weight light, 4¼c.; medium, 4½c.; heavy, 4¾c.; stags and brood sows,

\$4.14; live weight, light, 3¾c.; medium, 3½c.; heavy, 3¼c.; stags and sows, 3c.

Fred. S. Wilber, Moncton, and formally in the Bank of Nova Scotia there, has accepted a position in the National Bank of the South African Republic.

A. A. McClaskey & Son this week opened a handsome retail confectionery store on King street. Their large factory on Dock street is running overtime, owing to very large jobbing orders received.

The new Washington County railroad is now running regularly between Eastport, Maine, and Calase, and at Milltown, N.B., was connected with the C.P.R. during the past week. Some twenty carloads of sardines were shipped west in this way.

A good story is told at the expense of one of our wholesale grocery travelers. It is said that, in endeavoring to make a sale of canned salmon, he was asked if his were cohoes or sockeye. He answered his were those with the blue label. The buyer said he did not care about that, but wanted to know if they were cohoes or sockeye. "Oh, yes," said the traveler, "they were packed by Cohoe."

Anyone sending a post card to The Auer Light Co., Limited, Montreal, and mentioning THE CANADIAN GROCER, will receive, free of charge, a useful brass-edge ruler.

**"THE GROCER'S MANUAL."**—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

## CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading, Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

## FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.

(52)

## J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St.

P. O. Box 28

VANCOUVER.



# Figs

## ELEME

14-oz., 16-oz., 19-oz. Glove Boxes.  
5-lb., 8-lb., 10-lb., 20-lb., 28-lb., 40-lb.

**3, 4, 5 & 6 Rows.**

# Prunes

TO ARRIVE SHORTLY  
FRENCH 110's, boxes 55-lbs.

# Raisins

## MALAGA

REIN'S Selected London  
Layers, Choice Clusters  
1-Crown, Dehesa Clusters  
2-Crown, Royal Clusters  
3-Crown, Non Plus Ultra  
Clusters, 5-Crown

THE **EBY, BLAIN C<sup>O</sup>.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

....TORONTO

# FIGS, FIGS

ELEME, 1, 10, 12 and 20-lb. boxes.  
COMADRA, Tapnets.

IN STORE, lowest prices.

**Warren Bros. & Co.**

35 and 37 Front St. East  
TORONTO.

# New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

**John Sealey**

25 and 26 South Wharf - ST. JOHN, N.B.



# Talking

is not allowed  
in church, but you will  
be forgiven if you only  
whisper to your neigh-  
bor that

## WHITE MOSS

is the best cocoanut that is made.

If you are not carrying it, send to us  
for samples.

CANADIAN COCOANUT CO.  
MONTREAL.

# TEAS

"Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate**

**Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO



# Blue Label

## Tomato

# ..Ketchup

Prepared by . . .

## Curtice Brothers Co.

Proprietors of  
The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves,  
Jams, Jellies, Soups, Meat Delicacies, etc.

## ROCHESTER, N.Y.

WRITE FOR QUOTATIONS.



### MANITOBA MARKETS.

WINNIPEG, Oct. 31, 1898.

THERE is practically no change in the situation of affairs in Winnipeg since last writing. Considerable threshing has been done, and, it is encouraging to learn, that so far the damage from wet weather is much less than anticipated. The roads are still so soft that very little of the wheat threshed can be hauled to elevators, and deliveries for the week are light. Price to-day on standard rate of freight for No. 1 hard, and from 2 to 3c. lower for Nos. 1 and 2 Northern.

Among the visitors to the city during the week was R. A. Lister, of Dursley, Eng., manufacturer of the Alexandra separator. Mr. Lister came to superintend the returns of this branch of his business here, and it is of interest to those who handle butter to know that over 1,000 separators have been sold in the Province during the past season, and the firm now have orders for 500 more. This should mark great improvement in the quality of butter. The pasteurizing plant put in for one creamery, that of Robt. Scott, at Shoal Lake, also marks an era, Mr. Scott having this week sold his season's output for 21c. per lb., which, in the present state of the market east and west, is a high figure.

Trade with regard to groceries is, of course, very quiet. Farmers are too busy trying to get up with fall work to do any buying that can be avoided. Business in the country is quiet, and wholesale business in town must, of necessity be quiet also.

Prices show little change, but are well maintained in all lines.

BUTTER—The season for creamery is now practically closed. A few factories are still running, but the output is still small. Price 20c. point of shipment, except in one case, given above, where 21c. was paid. Dairy butter is arriving freely, as many country merchants are now beginning to unload stock accumulated, and private stores are also coming in. Price 14½ to 15c. Winnipeg.

CHEESE—Very little is now offering, but the supply on hand is considered abundant for the requirements of the trade. Price, 8½ to 9c.

EGGS—No supply of fresh eggs obtainable in Manitoba. Ontario stocks are arriving. Jobbers' price to dealers will be 18c. for this stock. Choice picked stock, 16 to 17c.

CURED MEATS—Probably there never was so long a period in the markets here with no changes to record. Provision houses are still using price cards issued on August 15, and they do not anticipate any change. The local supply of hogs, like everything else, is kept back by wet weather and bad roads. Hams, 11½c.; breakfast bellies, 12c.; backs, 11½c.; shoulders, 9½c.; spiced rolls, 10½c.; long clear, 9½c.; extra short clear, 8½c.; dry salt, smoked, 9½c.

FLOUR—Is reported very brisk, with no change from \$2.05 for patent, and other grades in proportion.

FIGS—New figs have arrived, but the price is so high that it is practically prohibitive. Table figs at 20c. per lb. wholesale, are not likely to command a large sale.

GREEN FRUIT—Trade is slowing up in this line, and prices are now practically on basis of winter supplies. Apples, \$2.75 to \$4 per barrel, according to variety; oranges, \$4.50 to \$5; lemons, \$7.50; grapes, Almeria, in kegs (just arrived), \$8; California Tokay, \$2.75 per crate; pears, Washington Nellis, \$2.75 per box; peaches, late Crawfords, \$1.15; Cape Code cranberries, \$8.50 per barrel; sweet potatoes, \$5; nuts, fine Ontario chesnuts, 15c. per lb.

Currie Bros., general merchants, Andover, N. B., have assigned to R. F. Randolph, Woodstock, N. B. The unsecured liabilities are in the vicinity of \$4,500, and the assets, not including real estate, are estimated at between \$5,000 and \$6,000. The real estate is subject to a mortgage of \$1,200.

### SALES ON CHEESE BOARDS.

Perth, Ont., Oct. 28 — 1,600 boxes boarded; all white, October make. From 8½ to 8¾c. was paid for about half. The remainder was unsold.

Ottawa, Ont., Oct. 28 — 844 white and 915 colored boarded; 226 colored and 154 white sold at 8½c., and 35 colored and 40 white at 8½c.

Iroquois, Ont., Oct. 28 — 1,095 boxes colored, mostly October make boarded; 700 sold at 8 13-16c.

Kemptville, Ont., Oct. 28 — 955 boxes boarded. Nearly all sold at 8½c.

South Finch, Ont., Oct. 28 — 1,003 boxes boarded; 8½c. offered; none sold.

Brighton, Ont., Oct. 28 — 925 September and October boarded; 595 sold at 8¾c.

London, Ont., Oct. 29 — 7,170 boxes, mostly September boarded; 5,590 sold as follows: 350 at 8 9-16c.; 2,550 at 8½c.; 875 at 8 11-16c.; 875 at 8¾c.; 590 at 8 13-16c.; 350 at 9½c.

Cornwall, Ont., Oct. 29 — 1,311 boxes boarded; 1,009 boxes sold at 8½c.

Ingersoll, Ont., Nov. 1 — 270 boxes September boarded; 8 11-16c. bid; no sales.

Belleville, Ont., Nov. 1 — 695 boxes boarded; 360 bought at 9c.

Campbellford, Ont., Nov. 1 — 3,400 boxes October offered; 670 sold at 9 1-16c.; 1,075 at 9c.

### NEW FIRMS COMMENCING.

John A. Grant is commencing business as grocer in Cornwall, Ont.

Wm. Mills has started up as dealer in dairy produce in Ottawa.

Jas. Douglas & Sons are starting up as confectioners in Montreal.

Mrs. Edward Ellis has opened out as general merchant in Glen Smail, Ont.

Armand A. Danford is commencing business as candy manufacturer in Montreal.

The Foreign Cheese and Importing Co. is commencing business in Montreal, with P. H. De La Court as proprietor.



# CURRENT MARKET QUOTATIONS

November 3, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## SUGAR

|                                            | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Granulated (St. Lawrence,<br>Redpath)..... | \$4 40               | \$4 58                                      | 4½                    | 4½                   |
| Granulated, Acadia.....                    | 4 40                 | 4 58                                        | 4½                    | 5½                   |
| Paris lump, bbls. and 100-lb. bxs.         | 5 52½                | 5 58                                        | 5¾                    | 6                    |
| " in 50-lb. boxes.....                     | 5 65                 | 5 68                                        |                       |                      |
| Extra Ground Icing, bbls.....              | 5 15                 | 5 40                                        |                       | 7                    |
| Powdered, bbls.....                        | 4 90                 | 5 00                                        | 5¾                    | 6¾                   |
| Phenix.....                                | 4 15                 | 4 33                                        |                       |                      |
| Cream.....                                 | 4 08½                | 4 33                                        |                       |                      |
| Extra bright.....                          | 4 06½                | 4 23                                        | 3¾                    | 4½                   |
| Bright coffee.....                         |                      | 4 13                                        | 3                     | 3¾                   |
| No. 3 yellow.....                          | 3 71¼                | 3 83                                        | 3¾                    | 3¾                   |
| No. 2 yellow.....                          | 3 58¾                | 3 83                                        |                       |                      |
| Demerara.....                              |                      | 3 75                                        |                       |                      |
| Imported yellow.....                       |                      | 3 75                                        |                       |                      |

## SYRUPS AND MOLASSES

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Syrups—             |                      |                                             |                       |                      |
| Dark.....           | \$0 23               | \$0 27                                      |                       |                      |
| Medium.....         |                      | 30                                          | 32                    | 3                    |
| Bright.....         |                      | 35                                          | 37                    | 3½                   |
| Honey.....          |                      | 40                                          |                       | 3½                   |
| " 25-lb. pails..... | 90                   | 1 00                                        |                       |                      |
| " 38-lb. pails..... | 1 20                 | 1 40                                        |                       |                      |
| Molasses—           |                      |                                             |                       |                      |
| New Orleans.....    | 31                   | 24                                          | 45                    | 26                   |
| Barbadoes.....      | 32                   |                                             | 29                    | 30                   |
| Porto Rico.....     | 23                   | 38                                          | 42                    | 34                   |
| Antigua.....        | 22                   | 23                                          | 25                    | 28                   |
| St. Croix.....      |                      |                                             | 27                    | 28                   |

## TEAS

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Black—                            |                      |                                             |                       |                      |
| Congou—Half-chests Kaisow,        |                      |                                             |                       |                      |
| Morning, Paking.....              | \$0 12               | \$0 60                                      | \$0 12                | \$0 60               |
| Caddies Paking, Kaisow.....       | 14                   | 40                                          | 18                    | 50                   |
| Indian—Darjeelings.....           | 35                   | 55                                          | 35                    | 55                   |
| Assam Pekoes.....                 | 20                   | 40                                          | 20                    | 40                   |
| Pekoe Souehong.....               | 18                   | 25                                          | 18                    | 25                   |
| Ceylon—Broken Pekoes.....         | 35                   | 42                                          | 35                    | 42                   |
| Pekoes.....                       | 20                   | 30                                          | 20                    | 30                   |
| Pekoe Souehong.....               | 17                   | 35                                          | 17                    | 35                   |
| China Greens—                     |                      |                                             |                       |                      |
| Gunpowder—Cases, extra firsts     | 42                   | 50                                          | 42                    | 50                   |
| Half-chests, ordinary firsts..... | 22                   | 28                                          | 22                    | 28                   |
| Young Hyson—Cases, sifted,        |                      |                                             |                       |                      |
| extra firsts.....                 | 42                   | 50                                          | 42                    | 50                   |
| Cases, small leaf, firsts.....    | 35                   | 40                                          | 35                    | 40                   |
| Half-chests, ordinary firsts..... | 22                   | 38                                          | 22                    | 38                   |
| Half-chests, seconds.....         | 17                   | 19                                          | 17                    | 19                   |
| " thirds.....                     | 15                   | 17                                          | 15                    | 17                   |
| " common.....                     | 13                   | 14                                          | 13                    | 14                   |
| Ping Sueys—                       |                      |                                             |                       |                      |
| Young Hyson—½-chests, firsts      | 28                   | 32                                          | 28                    | 32                   |
| " seconds.....                    | 16                   | 19                                          | 16                    | 19                   |
| Half-boxes, firsts.....           | 28                   | 32                                          | 28                    | 32                   |
| " seconds.....                    | 16                   | 19                                          | 16                    | 19                   |
| Japan—                            |                      |                                             |                       |                      |
| ½-chests, finest May pickings     | 38                   | 40                                          | 38                    | 40                   |
| Choice.....                       | 32                   | 36                                          | 32                    | 36                   |
| Finest.....                       | 28                   | 30                                          | 28                    | 30                   |
| Fine.....                         | 25                   | 27                                          | 25                    | 27                   |
| Good medium.....                  | 22                   | 24                                          | 22                    | 24                   |
| Medium.....                       | 19                   | 20                                          | 19                    | 20                   |
| Good common.....                  | 16                   | 18                                          | 16                    | 18                   |
| Common.....                       | 13                   | 15                                          | 13½                   | 15                   |
| Nagasaki, ½-chests Pekoe.....     | 16                   | 22                                          | 16                    | 22                   |
| " " Oolong.....                   | 14                   | 15                                          | 14                    | 15                   |
| " " Gunpowder.....                | 16                   | 19                                          | 16                    | 19                   |
| " " Siftings.....                 | 7½                   | 11                                          | 7½                    | 11                   |

## WOODENWARE

|                                  | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pails, 2-hoop, clear, No. 1..... |                      | \$1 45                                      | \$1 50                | \$1 50               |
| " 3-hoop, " ".....               |                      | 1 60                                        | 1 60                  | 1 60                 |
| " 2-hoop, " No. 2.....           |                      | 1 40                                        | 1 40                  | 1 40                 |
| " 3-hoop, " ".....               |                      | 1 55                                        | 1 55                  | 1 55                 |
| " 3-hoop, painted, No. 2.....    |                      | 1 40                                        | 1 40                  | 1 40                 |
| Tubs, No. 0.....                 |                      | 8 00                                        | 8 00                  | 9 50                 |
| " 1.....                         |                      | 6 50                                        | 6 50                  | 8 50                 |
| " 2.....                         |                      | 5 50                                        | 5 50                  | 6 50                 |
| " 3.....                         |                      | 4 50                                        | 4 50                  | 5 50                 |

## BUTTER AND CHEESE

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dairy, choice, large rolls, per lb | 15                   | 15                                          | 15                    | 15                   |
| " pound prints.....                | 16                   | 16                                          | 16                    | 16                   |
| " tubs, best.....                  | 15                   | 16                                          | 16                    | 16                   |
| " tubs, second grade.....          | 12                   | 13                                          | 10                    | 14                   |
| Creamery, tubs.....                | 20                   | 20½                                         | 18                    | 18½                  |
| " prints.....                      | 21                   | 22                                          | 20                    | 21                   |
| Cheese.....                        | 9                    | 9½                                          | 8½                    | 9½                   |

## PROVISIONS

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dry Salted Meats—                 |                      |                                             |                       |                      |
| Long clear bacon.....             | 7½                   | 8                                           | 8½                    | 8¾                   |
| Smoked Meats—                     |                      |                                             |                       |                      |
| Breakfast bacon.....              | 12                   | 11                                          | 12                    | 11¾                  |
| Rolls.....                        | 9                    | 8¾                                          | 9                     | 9½                   |
| Hams.....                         | 10½                  | 13                                          | 10½                   | 11½                  |
| Shoulder hams.....                | 10                   | 8¾                                          | 8½                    | 9                    |
| Backs.....                        |                      | 11                                          | 11½                   | 9¾                   |
| All meats out of pickle 1c. less. |                      |                                             |                       |                      |
| Barrel Pork—                      |                      |                                             |                       |                      |
| Canadian heavy mess.....          | 16 50                | 17 00                                       | 15 00                 | 16 00                |
| " short cut.....                  | 16 00                | 16 50                                       | 16 00                 | 15 50                |
| Clear shoulder mess.....          |                      | 14 00                                       | 14 50                 | 14 00                |
| Plate beef.....                   | 12 50                | 18 00                                       | 11 00                 | 11 50                |
| Lard, tierces, per lb.....        |                      | 8¼                                          | 7                     | 7¾                   |
| Tubs.....                         |                      | 8½                                          | 7¾                    | 8                    |
| Pails.....                        |                      | 8¾                                          | 7¾                    | 8                    |
| Compound, Pails.....              |                      | 1 10                                        | 6½                    | 7                    |
| Shortening, in 60-lb. tubs.....   |                      |                                             | 7½                    | 7¾                   |
| Dressed hogs, light.....          | 6 25                 | 5 25                                        | 5 35                  |                      |

## GREEN FRUITS

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Oranges, Late Valencia.....     | 3 50                 | 4 00                                        |                       | 3 00                 |
| Jamaica, per bbl.....           | 6 00                 | 6 50                                        | 7 00                  | 8 00                 |
| Lemons, Verdilla, per box.....  | 5 00                 | 6 00                                        |                       | 5 50                 |
| Malaga, per chest.....          | 8 00                 | 9 00                                        | 9 00                  | 10 00                |
| Bananas, per bunch.....         | 2 00                 | 2 25                                        | 1 40                  | 1 70                 |
| Apples, per bbl.....            | 1 00                 | 3 25                                        | 2 00                  | 3 00                 |
| Cranberries, per bbl.....       |                      |                                             | 8 00                  | 50                   |
| Canadian Peaches, per basket    | 75                   | 1 25                                        |                       |                      |
| Pears, ".....                   | 40                   | 60                                          | 25                    | 50                   |
| Plums, ".....                   |                      |                                             | 20                    | 30                   |
| Grapes, ".....                  | 16                   | 18                                          | 25                    | 35                   |
| Red Peppers, ".....             |                      |                                             | 20                    | 25                   |
| Sweet Potatoes, bbl.....        | 2 50                 | 3 00                                        | 2 00                  | 2 25                 |
| Malaga Grapes, per keg.....     | 5 50                 | 7 50                                        | 6 00                  | 7 50                 |
| Cal. Peaches (20-lb.).....      | 1 25                 | 1 50                                        |                       | 1 50                 |
| Plums (4-basket).....           | 1 50                 | 2 00                                        |                       | 1 65                 |
| Tomatoes, Can., per basket..... | 30                   | 50                                          | 20                    | 30                   |
| Pears, late varieties.....      | 4 00                 | 6 00                                        | 2 00                  | 2 25                 |
| Spanish onions, per crate.....  |                      | 2 50                                        | 1 15                  | 1 25                 |

## NUTS

|                               | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Brazil.....                   | 12                   | 13                                          | 12½                   | 14                   |
| Valencia shelled almonds..... | 25                   | 27                                          | 23                    | 24                   |
| Tarragona almonds.....        | 11                   | 12                                          | 10                    | 11                   |
| Peanuts (roasted).....        | 6½                   | 9                                           | 9                     | 10                   |
| " (green).....                | 5½                   | 8                                           | 7                     | 9                    |
| Cocoanuts, per sack.....      |                      |                                             | 3 75                  | 3 50                 |
| " per doz.....                |                      |                                             | 60                    | 70                   |
| Grenoble walnuts.....         | 11                   | 12                                          | 11                    | 12                   |
| Marbot walnuts.....           |                      |                                             | 11                    | 12                   |
| Bordeaux walnuts.....         |                      |                                             | 8                     | 9                    |
| Sicily filberts.....          |                      | 8½                                          | 8                     | 9                    |
| Naples filberts.....          | 10                   | 11                                          | 8                     | 9                    |
| Pecans.....                   | 8                    | 10                                          | 10                    | 11                   |
| Shelled Walnuts.....          | 20                   | 21                                          | 23                    | 25                   |

## SPICES

|                                 | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Pepper, black, ground, in kegs, |                      |                                             |                       |                      |
| pails, boxes.....               | 12                   | 15                                          | 12                    | 14                   |
| " in 5-lb. cans.....            | 15                   | 16                                          | 14                    | 15                   |
| " whole.....                    | 11                   | 13                                          | 11                    | 13                   |
| Pepper, white, ground, in kegs, |                      |                                             |                       |                      |
| pails, boxes.....               | 20                   | 26                                          | 18                    | 24                   |
| " 5-lb. cans.....               | 20                   | 22                                          | 20                    | 22                   |
| " whole.....                    | 17                   | 25                                          | 17                    | 24                   |
| Ginger, Jamaica.....            | 20                   | 25                                          | 18                    | 25                   |
| Cloves.....                     | 15                   | 20                                          | 14                    | 35                   |
| Pure mixed spice.....           | 25                   | 30                                          | 25                    | 30                   |
| Cassia.....                     | 25                   | 40                                          | 20                    | 40                   |
| Cream tartar, French.....       | 25                   | 27                                          | 24                    | 25                   |
| " best.....                     | 28                   | 30                                          | 25                    | 30                   |
| Allspice.....                   | 15                   | 17                                          | 13                    | 16                   |

## PETROLEUM

|                              | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian.....                | 12                   | 12                                          |                       | 13½                  |
| Sarnia water white.....      | 12                   | 13                                          |                       | 15½                  |
| Carbon safety.....           | 17                   | 17                                          |                       | 16½                  |
| American water white.....    | 17                   | 17½                                         |                       | 18                   |
| Pratt's Astral, in bulk..... | 18                   | 19                                          |                       | 16                   |

## COUNTRY PRODUCE

|                                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Eggs, strictly fresh laid..... | 17½                  | 18                                          | 17                    | 18                   |
| " held.....                    | 15                   | 16½                                         | 14½                   | 15                   |
| Poultry—chickens, dressed..... | *5                   | 8                                           | 30                    | 50                   |
| Geese, per lb.....             |                      |                                             | 5                     | 6                    |
| Ducks, per pair.....           | *8½                  | 9                                           | 40                    | 60                   |
| Turkeys, per lb.....           |                      |                                             | 6½                    | 9                    |
| Game—Hares, per pair.....      |                      |                                             |                       | 25                   |
| Honey, comb, per doz.....      | 1 50                 | 1 75                                        | 30                    | 1 50                 |
| " light color, 60-lb. tins     | 7                    | 7½                                          | 6                     | 6½                   |
| " " 5 and 10-lb. tins          | 7                    | 8                                           | 7                     | 7½                   |
| " buckwheat.....               | 5½                   | 6½                                          | 2                     | 3                    |
| * per pound.                   |                      |                                             |                       |                      |

## RICE, SAGO, TAPIOCA

|                      | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Rice—Standard B..... | 3 75                 | 3 90                                        | 3¾                    | 3¾                   |
| Patna, per lb.....   |                      | 5                                           | 5½                    | 5                    |
| Japan.....           |                      | 6                                           | 6½                    | 6                    |
| Imperial Seeta.....  | 5                    | 6                                           | 4½                    | 5                    |
| Extra Burmah.....    |                      |                                             | 4¾                    | 4¾                   |
| Java, extra.....     | 6½                   | 7                                           | 6                     | 6½                   |
| Sago.....            | 3½                   | 4                                           | 3½                    | 4½                   |
| Tapioca.....         | 4                    | 4½                                          | 3¾                    | 4½                   |

## SODA

|                                   | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-----------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Bl-carb, standard, 100-lb. keg... | 2 25                 | 2 50                                        | 2 25                  | 2 50                 |
| Sal soda, per bbl.....            | 70                   | 75                                          | 70                    | 85                   |
| Sal soda, per keg.....            | 95                   | 1 00                                        | 95                    | 1 00                 |

**OUR BRANDS are household words.**

**LILY WHITE GLOSS**

**BRANTFORD PREPARED CORN**

**CHALLENGE PREPARED CORN**

**CELLULOID STARCH**

There are no other brands "just the same." See that your orders are properly filled.

**THE BRANTFORD STARCH CO., Limited**

**BRANTFORD.**

**FRUITS**

|                                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|--------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Foreign—                       |                      |                                             |                       |                      |
| Currants, Provincials, bbls... | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " ½-bbls                     | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " Filiatras, bbls              | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " ½-bbls                     | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " cases                      | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " ½-cases                    | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " Patras, bbls                 | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " ½-bbls                     | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " cases                      | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| " " ½-cases                    | 4½                   | 4½                                          | 5½                    | 6 7 7½               |
| Vostizzas, cases               | 5½                   | 6                                           | 6½                    | 7 7½ 8               |
| Dates, boxes                   | 19                   | 20                                          | 18                    | 18 19 20             |
| Figs, 10-lb. boxes, per lb.    | 19                   | 20                                          | 18                    | 18 19 20             |
| Prunes, Sphinx, B's            | 11                   | 10½                                         | 11                    | 10 11 12             |
| " " A's                        | 11                   | 10½                                         | 11                    | 10 11 12             |
| " " California, 40's           | 9½                   | 8½                                          | 9                     | 8 9 10               |
| " " 50's                       | 8                    | 7½                                          | 8                     | 7 8 9                |
| " " 60's                       | 7                    | 6½                                          | 7                     | 6 7 8                |
| " " 70's                       | 6½                   | 6                                           | 6½                    | 5 6 7                |
| " " 80's                       | 6                    | 5½                                          | 6                     | 5 6 7                |
| " " 90's                       | 5½                   | 5                                           | 5½                    | 4 5 6                |
| Raisins, Valencia, off stalk   | 4                    | 4½                                          | 5                     | 4 5 6                |
| " " Fine off stalk             | 4½                   | 5                                           | 5½                    | 4½ 5 5½              |
| " " Selected                   | 5½                   | 5½                                          | 6                     | 5 6 7                |
| " " Layers                     | 5½                   | 6½                                          | 7                     | 6 6½ 8               |
| " " Sultanas                   | 11                   | 15                                          | 10                    | 12 10 12             |
| " " Cal. L.M., 3-crown         | 7                    | 7                                           | 7                     | 7 7½ 8               |
| " " " 4-crown                  | 8                    | 8                                           | 8                     | 8 8½ 9               |
| Domestic—                      |                      |                                             |                       |                      |
| Apples, dried, per lb          | 6½                   | 7                                           | 5                     | 5½ 6 7               |
| " " evaporated                 | 9                    | 10                                          | 8½                    | 9 9½ 11              |
| Cal. Evaporated Fruits—        |                      |                                             |                       |                      |
| Apricots, 50-lb. boxes         | 9                    | 10                                          | 8                     | 9 10 11½             |
| " " 25-lb. boxes               | 13                   | 14                                          | 11                    | 11 12 13             |
| " " cartons                    | 13                   | 14                                          | 11                    | 11 12 13             |
| Peaches, 25-lb. boxes          | 10                   | 12                                          | 10½                   | 12 11 13             |
| " " 1-lb. cartons              | 12                   | 13                                          | 12                    | 12 13 14             |

**CANNED MEATS**

|                               |        |        |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans   | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$1 75 |
| " " 2-lb. cans                | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   | 3 00   |
| " " 4-lb. cans                | 5 10   | 5 00   | 5 10   | 5 25   | 5 50   | 5 50   |
| " " 6-lb. cans                | 8 60   | 8 00   | 8 10   | 8 25   | 8 50   | 8 50   |
| " " 14-lb. cans               | 18 55  | 18 00  | 18 10  | 18 25  | 18 50  | 18 50  |
| Minced callops, 2-lb. can     | 2 60   | 2 60   | 2 60   | 2 75   | 2 80   | 2 80   |
| " " 1-lb. can                 | 3 60   | 3 20   | 3 25   | 3 35   | 3 35   | 3 35   |
| Lunch tongue, 1-lb. can       | 6 70   | 6 75   | 7 00   | 5 80   | 6 00   | 6 00   |
| English brawn, 2-lb. can      | 2 80   | 2 75   | 2 80   | 2 75   | 2 80   | 2 75   |
| Camp sausage, 1-lb. can       | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| " " 2-lb. can                 | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   | 2 00   |
| Soups, assorted, 1-lb. can    | 3 00   | 2 20   | 2 25   | 2 30   | 2 30   | 2 30   |
| " " 2-lb. can                 | 2 00   | 1 80   | 1 75   | 1 80   | 1 80   | 1 80   |
| Soups and Bouill., 2-lb. can  | 1 70   | 1 65   | 1 70   | 1 75   | 1 80   | 1 80   |
| " " 6-lb. can                 | 2 25   | 2 20   | 2 25   | 2 30   | 2 35   | 2 35   |
| Sliced smoked beef, ½-lb. can | 2 25   | 2 20   | 2 25   | 2 30   | 2 35   | 2 35   |
| " " 1-lb. can                 | 2 25   | 2 20   | 2 25   | 2 30   | 2 35   | 2 35   |

**COFFEE**

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java | 27                   | 31                                          | 22                    | 30                   |
| Rio                 | 10                   | 11                                          | 7½                    | 12                   |
| Plantation Ceylon   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico          | 24                   | 28                                          | 22                    | 25                   |
| Gautemala           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica             | 18                   | 22                                          | 15                    | 20                   |
| Maracaibo           | 13                   | 15                                          | 13                    | 16                   |

**CANNED GOODS**

|                            | \$ 90 | \$ 1 00 | \$ 0 85 | \$ 0 90 | \$ 1 00 | \$ 1 10 | \$ 1 15 | \$ 1 25 |
|----------------------------|-------|---------|---------|---------|---------|---------|---------|---------|
| Apples, 3's                | 2 40  | 2 75    | 2 00    | 2 25    | 2 25    | 2 50    | 3 00    | 3 25    |
| " " gallons                | 1 40  | 1 70    | 1 40    | 1 70    | 1 50    | 1 80    | 2 00    | 2 25    |
| Blackberries, 2's          | 80    | 90      | 75      | 85      | 85      | 95      | 90      | 95      |
| Blueberries, 2's           | 70    | 95      | 70      | 95      | 90      | 95      | 90      | 95      |
| Beans, 2's                 | 85    | 95      | 85      | 90      | 80      | 85      | 80      | 85      |
| Corn, 2's                  | 2 00  | 2 35    | 1 85    | 2 25    | 2 30    | 2 40    | 1 75    | 1 90    |
| Peas, 2's                  | 85    | 75      | 85      | 75      | 85      | 85      | 85      | 90      |
| " " sifted                 | 85    | 1 00    | 85      | 1 00    | 1 15    | 1 20    | 1 00    | 1 15    |
| " " extra sifted           | 1 00  | 1 25    | 1 00    | 1 25    | 1 30    | 1 50    | 1 15    | 1 15    |
| Pears, Bartlett, 2's       | 1 50  | 1 75    | 1 50    | 1 75    | 1 70    | 1 80    | 1 15    | 1 15    |
| " " 3's                    | 2 25  | 2 40    | 2 00    | 2 40    | 2 20    | 2 40    | 2 40    | 2 50    |
| Pineapple, 2's             | 2 10  | 2 40    | 2 40    | 2 50    | 2 15    | 2 25    | 4 50    | 5 00    |
| " " 3's                    | 2 50  | 2 60    | 2 50    | 2 60    | 2 50    | 2 60    | 5 00    | 5 00    |
| Peaches, 2's               | 1 75  | 1 90    | 1 50    | 1 80    | 1 65    | 1 70    | 1 60    | 1 60    |
| " " 3's                    | 2 50  | 2 75    | 2 40    | 2 60    | 2 50    | 2 75    | 2 25    | 2 60    |
| Plums, green gages, 2's    | 1 50  | 1 55    | 1 30    | 1 55    | 1 30    | 1 60    | 1 40    | 1 40    |
| " " Lombard                | 1 30  | 1 50    | 1 20    | 1 50    | 1 30    | 1 50    | 1 40    | 1 40    |
| " " Damson, blue           | 1 10  | 1 30    | 1 00    | 1 40    | 1 10    | 1 30    | 1 00    | 1 00    |
| Pumpkins, 3's              | 75    | 85      | 70      | 80      | 90      | 1 00    | 1 00    | 1 00    |
| " " gallon                 | 2 10  | 2 25    | 2 10    | 2 25    | 2 10    | 2 25    | 1 60    | 1 60    |
| Raspberries, 2's           | 1 50  | 1 90    | 1 40    | 1 50    | 1 50    | 1 75    | 1 40    | 1 60    |
| Strawberries, 2's          | 1 50  | 2 00    | 1 50    | 1 70    | 1 65    | 1 75    | 1 70    | 1 70    |
| Succotash, 2's             | 1 10  | 1 15    | 1 15    | 1 15    | 1 10    | 1 15    | 1 10    | 1 10    |
| Tomatoes, 3's              | 90    | 95      | 85      | 90      | 85      | 90      | 1 10    | 1 10    |
| Lobster, tails             | 2 50  | 2 95    | 2 50    | 2 50    | 2 50    | 2 60    | 2 60    | 2 60    |
| " " 1-lb. flats            | 2 75  | 3 00    | 3 00    | 3 00    | 1 25    | 1 30    | 1 30    | 1 30    |
| " " ½-lb. flats            | 1 30  | 1 35    | 1 30    | 1 35    | 1 15    | 1 25    | 1 25    | 1 25    |
| Mackerel                   | 1 15  | 1 25    | 1 35    | 1 30    | 1 20    | 1 25    | 1 20    | 1 30    |
| Salmon, sockeye, tails     | 1 30  | 1 45    | 1 50    | 1 60    | 1 30    | 1 35    | 1 35    | 1 35    |
| " " " Horseshoe            | 1 20  | 1 25    | 1 40    | 1 50    | 1 25    | 1 25    | 1 25    | 1 25    |
| " " " Clover               | 1 20  | 1 45    | 1 50    | 1 60    | 1 25    | 1 25    | 1 25    | 1 25    |
| " " " Leaf                 | 1 45  | 1 50    | 1 60    | 1 60    | 1 25    | 1 25    | 1 25    | 1 25    |
| " " Cohoes                 | 95    | 1 00    | 1 15    | 1 20    | 95      | 1 00    | 95      | 1 12    |
| Sardines, Albert, ½'s      | 10½   | 11      | 13      | 13      | 4       | 15      | 15      | 15      |
| " " 2's                    | 20    | 21      | 20      | 21      | 20      | 21      | 21      | 21      |
| " " Sportsmen, ½'s         | 11½   | 12      | 12½     | 12½     | 12      | 12      | 12      | 12      |
| " " " ½'s                  | 19    | 20      | 20      | 21      | 20      | 21      | 21      | 21      |
| " " key opener, ½'s        | 10    | 11      | 10½     | 11      | 16      | 16      | 16      | 16      |
| " " other brands, ½'s      | 16    | 18      | 18½     | 23      | 10      | 11      | 11      | 11      |
| " " P. & C., ½'s           | 23    | 25      | 23      | 25      | 23      | 25      | 25      | 25      |
| " " " ½'s                  | 33    | 36      | 33      | 36      | 33      | 36      | 36      | 36      |
| " " American, ½'s          | 4     | 5       | 5       | 5       | 4       | 5       | 5       | 5       |
| " " " ½'s                  | 9     | 11      | 11      | 11      | 10      | 11      | 11      | 11      |
| " " Mustard, ¾ size, cases | 9 00  | 11 00   | 10 00   | 11 00   | 10 00   | 11 00   | 11 00   | 11 00   |
| " " 50 tins, per 100       | 9 00  | 11 00   | 10 00   | 11 00   | 10 00   | 11 00   | 11 00   | 11 00   |
| Fruit in glass jars        | 1 40  | 1 50    | 1 15    | 1 60    | 1 10    | 1 15    | 1 85    | 2 00    |
| Haddies                    | 1 40  | 1 50    | 1 15    | 1 60    | 1 10    | 1 15    | 1 85    | 2 00    |
| Kipperd Herrings           | 1 40  | 1 50    | 1 15    | 1 60    | 1 10    | 1 15    | 1 85    | 2 00    |
| Herring in Tomato Sauce    | 1 85  | 1 45    | 1 20    | 1 80    | 2 00    | 1 90    | 2 00    | 2 00    |



# Tillson's Pan-Dried

(Registered)

## Rolled Oats

samples and try them  
in your own family.

You hear and see this everywhere, "Quality Counts," but the only true, practical test is in the sales you make. Theory has no value, and the words "quality counts" are often misjudged in their meaning—they are becoming commonplace. We know that quality counts—our increasing sales prove it. How are **you** to know unless you put Tillson's Pan-Dried Rolled Oats to the test—don't take our word for it, but prove it at **our** expense. Send for free

*The Tillson Company, Limited  
Tilsonburg, Ont.*

# Dalley's Royal Hygienic Self-Rising Flours

TEA BISCUIT, WHITE WHEAT PANCAKE,  
GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,  
Biscuits that are light,  
Pie Crust just right,  
Pancakes out of sight.

Manufactured by \_\_\_\_\_

The F. F. DALLEY CO., Limited, Hamilton, Canada.



# Crosse & Blackwell, Limited

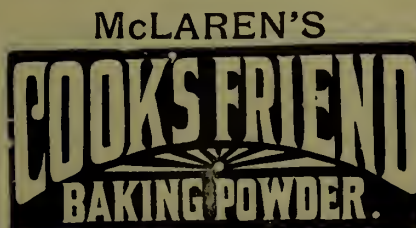
PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS <sup>in \_\_\_\_\_</sup> Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

Is Honest Goods and just  
the Thing on Which to  
Make or Extend a Busi-  
ness.



The Best Grocers make  
a point of Keeping it  
always in Stock.

### LOW OFFERS OF FOREIGN SUGAR.

THESE have been some small offers of foreign granulated sugar at Montreal within the past ten days, but so far they have not affected the standing of the domestic article, as the quantity is inconsiderable, and its handling is confined to one or two houses outside the sugar agreement, who have only imported in a very moderate way.

They are asking from \$4.10 to \$4.25 for it, according to quantity, and should this competition increase to an extent where it would be appreciable, the domestic refiners will make a reduction in order to drive out, or, at any rate, reduce the sale of the foreign sugar to a minimum.

At present they show no disposition to do so, for the very good reason that all the jobbers inside the agreement are living up to it and not cutting prices, therefore they find no necessity to deal in this foreign sugar. Another reason is that quality of the domestic sugar is so superior that, unless the difference in price is quite noticable, the consumer will have it in preference to the foreign, and, in many instances, they refuse to have anything to do with the latter, no matter what the price is.

### A MAN FROM SHANGHAI.

Mr. Chas. Schlee, of Peek Bros. & Winch Co., Shanghai, China, spent a couple of days in Toronto, the latter part of last week, on his way to London, Eng., where he will spend the winter, returning to China in the spring. He stated that there was a very large demand for green teas, but that the market in China is now practically closed. He expressed the opinion that low-grade China green teas will be much higher before the close of the season.

### THE VINEGAR AMALGAMATION.

Mr. Seyler, of W. H. Seyler & Co., sole importers of concentrated grape wine vinegar, in a conversation with THE CANADIAN GROCER in regard to the recent movement to amalgamate the vinegar interest in Canada, said: "I have noticed with satisfaction the position taken by the vinegar manufacturers in Canada in regard to the use of acetic acid made from wood. Their position is unquestionably the correct one, and is entitled to receive the support of the public. We are interested in encouraging the use of pure vinegar. Since importing, over a year ago, the concentrated vinegar produced from grapes, we have several times had occasion to criticize the use of wood acetic acid vinegar. As far as our vinegar is concerned, there is no question about its purity, being made in Germany from the pure grapes. This, Dominion

Analyst Pyne proved in his report on this vinegar, already published. Then, of course, another advantage with it is its economy in freight, while no barrels have to be returned. Our sales now extend from Halifax to Vancouver, and repeat orders are coming in freely. This vinegar is of two kinds, namely, golden and white wine. By-the-bye," concluded Mr. Seyler, "pure vinegars are naturally fruit vinegars, such as are made from cider, berries or grapes. The very signification of the word vinegar, from the French "vin," meaning wine, and "aigre," meaning sour, proves this. Sour wine, don't you see?"

### BLACK TEA FROM GREEN TEA LEAF.

We recently saw a notice of an extraordinary process by means of which black tea can be converted into green tea leaf. It reminded us of an article which we read in one of the foreign wine journals, showing how white wine can be made from red grapes. At this rate, it ought soon be possible to prove that black is white and vice versa. The process by means of which green tea is converted into black consists in first withering, and, at the same time, more or less oxidizing (fermenting) the green leaf by submitting the unrolled leaf to the action of a current of warm, moist air at a temperature of 135 to 145 deg. Fahrenheit. During this operation the tea is continually lifted up and allowed to fall, and fresh air is continually admitted to replace the air from which the oxygen has been absorbed. The leaf is then rolled and dried, or the juices may be first thickened (with or without intervening second rolling), and the leaf finally dried. It is optional, but not preferable, also to submit the leaf to more or less of the ordinary fermentation process before the final drying.—London Grocer.

### NO LONGER A BACHELOR.

Mr. R. D. Ross, manager of the Monsoon Tea Co., Toronto, is no longer a bachelor. He was married the other day to Miss Rouse, and the happy couple are spending their honeymoon in Manitoba and the Northwest, a good example for others to follow. THE CANADIAN GROCER tenders its heartiest congratulations.

### WE CONGRATULATE OURSELVES.

G. S. Heywood, Chatham, writes: "The autumn edition of THE CANADIAN GROCER to hand (it's a beauty). Its pages are filled with interesting and instructive information. We congratulate ourselves on being one of your subscribers."

### STAMPS USED TWICE.

A number of lads have been playing a sharp game on a company that furnishes coupons to merchants and redeems at \$3 per book full. It appears that when a rival company introduced its coupon system in the city, the company first doing business here wished to display to the public the superiority of its system over that of the rival company, and, with that end in view, placed on view in the window of Anderson's grocery store, Division street, a large number of books filled with the company's red stamps. In some way a number of the filled books found their way to a barrel containing refuse, which was subsequently dumped in a nuisance pile in the northern section of the city. Boys found these books, removed the stamps, stuck them in new books, and presented them at the store where the company had appointed to redeem them at the rate of \$3 per book. The books came in so fast that the company began to suspect that everything was not right, and, upon investigation, discovered the cause. It is estimated that the company lost at least \$87 by the fraud. Nothing can be done towards securing a return of the money, as the lads who practised the fraud are not known.—Whig, Kingston, Ont.

### DOES NOT USE A STENOGRAPHER.

Mr. P. C. Larkin, of the Salada Tea Co., does not now use a stenographer. It is not because business has diminished. On the contrary, it has increased. But he has got something as a substitute for a stenographer that does not need to be called, and is as accessible at midnight as at midday. He has got a graphophone. Mr. Larkin has it on his desk in his private office, and when he requires to dictate a letter or issue instructions, he merely touches a button and talks. The typewriter does the rest.

The warerooms of the Toronto Salt Works have been much improved of late. The offices have been repainted and refitted, making them warmer and brighter-looking for the coming winter months.

## Are you Satisfied with Your Fish Trade?

Do you want to know how to  
make money on fish?  
It won't cost you much. Write

**J. & R. McLea**

— MONTREAL



**THE DAWN OF PROMISE.**

(With apologies to the author of the  
"Promise of Life.")

**Cheer up, O hearts !**

There's hope if you will listen,

**Smile on, O eyes !**

There's end to toil and strife,

**Rust soon shall fade,**

And tarnished metal glisten ;

**Bond's Soap**

Makes perfect our imperfect life.

H. B. MUIR & CO., SOLE AGENTS, MONTREAL

18 Victoria St., Toronto.

Joseph Carmen, Winnipeg, Man.

A. Kitt-Ledger, 603 Hastings St., Vancouver, B.C.

### FEEDING CLERKS.

Editor CANADIAN GROCER,—In these days of keen competition, every possible manner and means is resorted to by manufacturers and others to have their goods placed before the public, and, of late, a most reprehensible practice has crept in in the shape of feeding salesmen in retail stores to sell certain products and no other. This thing is carried on to a very much larger extent than any retailer has an idea of. In some cases, it is a spiceman who is putting his hand in his pocket to get the head counterman to recommend his goods. In another case, the packet teaman is supplying the clerks with his celebrated brand for their private consumption. Again, the wholesale grocer keeps all hands supplied with cigars, to push his coffee, canned goods, tea, etc., and run down his neighbors', and so the thing goes on. In any of these cases, the man who is paying for all this is the retail merchant, and he is unaware of what is going on.

The above facts are known to be absolutely correct, and it is high time that the travelers who are chumming in with understrappers should be given a cold shoulder.

WATCH-DOG.

Hamilton, October 27, 1898.

### HE USES THE ADVERTISING.

A Philadelphia grocer, writing to The Grocery World, gives it as his experience that it is advisable to use the advertising matter frequently sent out with specialties or proprietary articles.

His method is simple. All advertising matter sent to him is arranged in a large, flat basket, with an invitation to all to help themselves. If advertising matter comes with an article that pays an especially good profit, he slips it into all packages sent out. This has always created a demand for the article advertised, thus increasing his profits.

He also keeps on the lookout for manufacturers who have advertising matter, and when a booklet advertising any new food product or specialty is offered, he always sends for one, and if he thinks the article will sell, gets it. In every case he gets, if possible, advertising matter to help introduce it.

### WHOLESALE FIRM "DONE UP."

A sharp trick was played on H. P. Eckardt & Co., wholesale grocers, Toronto, recently. A telephone order for two barrels of sugar and two caddies of tobacco was sent in, the name given being McLean & Van Loon, corner Broadview avenue and Gerrard street. A rig was sent for the goods. When the invoice was sent to McLean and Van Loon it was found that they had sent no such order. It was subsequently found that the message was sent from Church street, just a few blocks from Eckardt's.

## BUREAU OF BUSINESS WANTS.

### PROPERTIES FOR SALE OR WANTED

**FOR SALE**—CONTROLLING INTEREST IN the Courtright Salt Co., Limited, Courtright; purchaser could have the management if he wished; the business is paying about 25 per cent. on price asked; will give time after first payment. Inquire Box 114, Courtright, Ont.

**GOOD OPENING FOR GROCERY, CONFECTIONERY** and fruit business, in one of the best towns in Central Manitoba; rent moderate; splendid chance for man with limited capital. Address R. F., Box 900, Winnipeg.

**A FRAME STORE AND DWELLING**—Dundas street east, London; suitable for groceries, etc.; stable; good locality; price \$2,400. A. A. Campbell, London, Ont.

**A SNUG LITTLE MILK BUSINESS FOR SALE**—also grocery combined; would sell separate. Apply Box 443, Telegram, Toronto.

**CENTRAL BUSINESS PROPERTY**—DUNDAS street; three-story brick store; in best location in city; suitable for any kind of retail business; most desirable income investment; price \$11,500. A. A. Campbell, London, Ont.

**FOR SALE**—GROCERY AND PROVISION business; with small, fresh stock and fixtures complete. Apply, personally, 378 Queen street west, Toronto.

**GOOD PAYING CIGAR AND TOBACCO BUSINESS**; rent low. 1048 Queen west, Toronto.

**GROCERY, FLOUR AND FEED, BUTCHER, CONFECTIONERY**, several general country stocks, boots and shoes and other businesses; if you want to buy or sell a business see me; no charge to buyers. John New, 9½ Adelaide E., Room 8, Toronto.

**FIVE HUNDRED BUYS GROCERY BUSINESS**; good trade; large butcher business. six hundred. Bret, 35 Richmond west, Toronto.

**FOR SALE**—GROCERY AND PROVISIONS, bakery, barber business, confectionery. 112 Yonge, Room 3, Toronto.

### "Get in the Game"

And address your packages with our address Stencils, it will please your customer, it will please you, to say nothing about ourselves. Send for our 100 Page Catalogue of Stamps, etc.

**Hamilton Stamp & Stencil Works,**  
HAMILTON, ONT.

If you are an **APPLE PARKER**, it will pay you to write us without delay.

**EDWARD HARRIS & CO.,**  
PHENIX SPICE MILLS, LIVERPOOL, ENG.  
Telegraphic Address: "Speedwell, Liverpool."  
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.  
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

### DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

### SITUATIONS VACANT OR WANTED

**WANTED**—AT ONCE—A RESPECTABLE young man as grocery clerk; one who has some experience preferred. Bring reference. Apply T. Coggins, 319 St. Antoine street, Montreal.

**WANTED**—BOOKKEEPER AND OFFICE manager for wholesale house. Apply Box 364, Telegram, Toronto.

**WANTED**—CITY TRAVELER—GROCERY specialties. Apply, stating experience. Box 719, Telegram, Toronto.

**GIRL WANTED**—FOR CASH DESK AND grocery counter; must have some experience. Apply, after 3, Wm. Radcliffe, Queen and Parliament, Toronto.

**WANTED**—CITY TRAVELER—CALLING on grocers; on commission; hustler can make good money. Address M, 2673, Star Office, Montreal.

**WANTED**—A GROCERY SALESMAN—first-class man. Apply Danford Roche & Co., Sparks street, Ottawa.

**WANTED**—COMMERCIAL TRAVELER—speaking English and French, to travel with team. Apply to The Harvey Medicine Co., 424 St. Paul street, Montreal.

**WANTED**—LIVE, ACTIVE MAN TO TAKE charge of general store; experience and both languages necessary; must have first-class references and give security if required. State salary expected. Address D, 9865, Star Branch Office, Montreal.

**ASSISTANT INVOICE CLERK, APPLY,** with references, to Box 439, Telegram, Toronto.

**WANTED**—SMART BOY—TO MAKE HIMSELF useful about store; also to deliver parcels and collect accounts; must write a good hand. Apply to 2274 St. Catherine street, Montreal.

**YOUTH—16—FOR GROCERY STORE. BOX 644, Telegram.**

### THE COWAN RAMSAY CO., LIMITED

#### IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

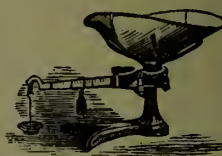
All orders promptly attended to.

Established 1851

### WILSON'S MONEY WEIGHT SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.



Write us for particulars

**C. WILSON & SON**

69 Esplanade St., TORONTO, ONT.



# HAVE YOU BEEN SALTED ?

If you have, cut this ad. out and mail it to us, giving your name and address in left hand lower corner, and we will send you, FREE, a sample of any, or all, our different grades of

## Rice's Pure Salt

for your inspection. We have been telling you about the excellent qualities of Rice's Pure Salt for some time, but as "seeing" is "believing," we want you to see a sample, so you may judge of its excellence.

Place an **X** over any of the following grades that you wish a sample of: Table Salt, Butter Salt, Cheese Salt, F. F. Salt, Packer's Salt, Fine Salt, Coarse Salt.

Name .....

THE . . . SOLE MANUFACTURERS

P. O. ....

North American Chemical Co.

Limited

Province .....

GODERICH, ONT.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**G.** C. CHURCH, general merchant, Burk's Falls, Ont., is offering to compromise.

E. E. Dundas, grocer, Ingersoll, Ont., is offering to compromise.

W. B. Craig, general merchant, Perth Centre, N.B., has assigned.

George Lavoie, general merchant, St. Octave, Que., has assigned.

J. C. and G. D. Warrington, cheese exporters, Montreal, have assigned.

Charles Pearson, jr., general merchant, Cedar Hall, Que., has suspended.

Arthur W. Wilson, grocer, Holmesville, Ont., has assigned to O. B. Willson.

Benjamin Slote, manufacturer soap, Essex, Ont., has assigned to Chas. E. Naylor.

Hugh Quinn, grocer and liquor dealer, Ottawa, has assigned to A. P. Mutchmore. Edward Flemming, general merchant, Holyrood, Nfld., has been declared insolvent.

Laplanche & Frere, grocers and butchers, Lachine, Que., are offering 10c. on the dollar.

Oliver Guerrette, general merchant, Notre Dame Du Lac, Que., is offering 45c. on the dollar.

Cauchon & Frere, general merchants, Etchemin, Que., are offering 60c. on the dollar.

Thomas Girard, jr., general merchant, Napierville, Que., has assigned to Alex. Desmarreau.

W. B. Pease & Co., grocers and produce dealers, Revelstoke, B.C., have assigned to Percy Chapman.

A meeting to appoint a curator for Pierre Maltais, general merchant, Murray Bay, Que., has been called for Nov. 12.

PARTNERSHIPS FORMED AND DISSOLVED.

John Robertson & Son, grocers, Montreal, have dissolved, John Robertson continuing.

Powell & Duncan, confectioners, Petrolia, Ont., have dissolved, Robert Duncan continuing.

Gus. Moreman, general merchant, etc., Shoal Bay, B.C., has admitted J. Smith as partner.

O. Langevin & Co., grocers, Montreal, have dissolved, and a new partnership has been registered.

J. J. Holland, grocer and men's furnishings, etc., Kamloops, B.C., has admitted W. H. Holland as partner.

SALES MADE AND PENDING.

E. Chapman, general merchant, Sherwood, Ont., has sold out.

The assets of Louis Provost, baker and grocer, Montreal, Que., have been sold.

The stock of Geo. R. Jackson, confectioner, Halifax, has been sold by auction.

Cressman & Stouffer, manufacturers of cigar boxes, Baden, Ont., have sold out.

C. A. Yufe, baker and confectioner, Colborne, Ont., has sold out to A. A. Hogle.

The stock of M. J. Bowles, general merchant, Windsor Mills, Que., has been sold at 67 1/2c. on the dollar.

The stock belonging to the estate of McGaw, Kennedy & Co., general merchants, Drumbo, Ont., has been sold.

The assets of Fred Kennedy, general merchant, Douglastown, Que., are advertised to be sold on the 11th inst.

CHANGES.

W. J. McCullough, grocer, Toronto, has sold out to A. Wright.

Firmin Letourneau, grocer, Quebec, has sold out to A. Rochette.

J. G. Rogers, general merchant, Lambton Mills, Ont., is removing to Toronto.

Lucie Saunders has registered as proprietress of the Japanese Tea Rooms, Montreal.

Wm. Tietjen, manufacturer of cigars, New Westminster, B.C., has removed to Vancouver.

Aime Marsan has registered as proprietor of Nap. Marsan & Cie., tobacco dealers, etc., Montreal.

J. H. Geddis, dealer in feed, etc., Vancouver, has been succeeded by The Delta Farmers' Feed Co.

Sales & Halliday, general merchants, Merlin, Ont., have been succeeded by Marshall Bros. & Archer.

S. G. Lewis, general merchant and hotel keeper, Chemaunus, B.C., has sold out his hotel business to Jas. Cathcart.

Lambert F. West, general merchant, Harvey Bank, N.B., has sold out to Harding Graves, and has moved to Vancouver.

FIRES.

Mary R. Lee, confectioner, St. Catharines, Ont., has suffered loss by fire.

The stock of J. D. McLachlan, grocer, Montreal, has been damaged by fire; insured.

The grist mill of A. E. Howse, general merchant, etc., Nicola Lake, B.C., has been burned. Loss, \$14,000; insurance, \$2,500.

DEATHS.

Neil McQuarrie, grocer, New Glasgow, N.S., is dead.

M. Benn, of Berrigan & Benn, tobaccoists, Quebec, is dead.

Wm. Purvis, of Archibald & Co., general merchants, North Sydney, N.S., is dead.

Joseph Pigot, of Pigot & Bryan, wholesale and retail crockery merchants, London, Ont., is dead.

**A NEW CANNED FISH.**

A new line of canned fish is being advertised in THE GROCER. It is put up by Moir, Wilson & Co., Aberdeen, and, as this firm makes a specialty of fish packing, the goods it sends out are of a high order, and have been well received by the trade. The firm's specialties are kippered herring and herring in tomato sauce. A. P. Tippet & Co. are sole agents for Canada.

**A CROCKERY MERCHANT DEAD.**

Joseph Pigot, of Pigot & Bryan, wholesale and retail crockery dealers, London, Ont., died suddenly at his home on Saturday morning last.

On Friday evening, while at his store, he was taken suddenly ill, and though he went home at once and medical aid was summoned his death occurred shortly after midnight. Heart failure was the cause of death.

Mr. Pigot went to London about 35 years ago, and for some time was in the employ of W. J. Reid & Co., Crystal Hall. A number of years ago, in company with the late George Bryan, a fellow-employee, he opened out in his present business on Dundas street. Deceased leaves a wife and family.

**GROCERS LOOKING FOR DEER.**

Several grocers from Toronto have left to try their skill at hunting deer in the Nipissing, Ont., district. W. Sykes and Fred Luttrell, Toronto and H. E. Snell, Toronto Junction, left on Monday for the South River district near Lake Nipissing. Thos. Clark, Jas. Simpson and Chas. Coutts, Toronto, have also gone northwards on the same errand. All expect to make a big bag, but intend to have a "good time" whether the deer are plentiful or not. And from past experiences, it is safe to say they will have the "good time" at least.

**A SPLENDID FINISH**

For new buildings, or fixing up old ones. Our Sheet Steel

**Pressed Brick**

It affords a warm, durable, handsome finish that is fireproof and economical—can be quickly and easily applied—and gives a uniform effect that is highly appreciated.

Why not try it?

Our catalogue gives full information.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE  
TOBACCO  
CO.

... Granby, Que.

See Prices Current.

BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,  
34 Yonge St., TORONTO

THE FRAGRANT ...

"MAGNOLIA"  
CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS  
BRANTFORD, ONT.

FANCY  MOUNT ROYAL MILLS  
INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACE  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE  
D. W. ROSS CO. RICES  
Agents

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

MOTT'S

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

Royal  
Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

THE HOME CAKE CO.  
GUELPH, ONT.

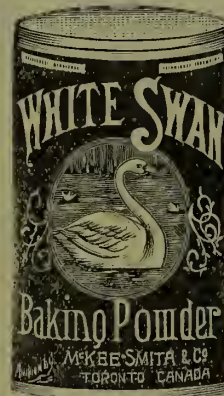


Silverine  
The Best  
Stove Polish  
In Use.

Have you it in stock? If not, why not try it?  
It pays you a better profit than any other.  
We guarantee the quality.

Agents in Winnipeg, Toronto, Quebec, and  
St. John. See our quotations in GROCER.

Silverine Co., Montreal.



WHITE  
SWAN

is the standard

Baking  
Powder

for Strength, Purity and  
Wholesomeness.  
Sold by all wholesale  
dealers.

SMITH & SCOTT  
Mfrs.  
6 & 8 Bay St., Toronto.



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
WALTER WOODS & CO.,  
HAMILTON.



## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

### MARKET FOR CANADIAN TOBACCO

Already, although this is practically only the second year that tobacco has been raised in large areas in this country, the anxious inquiry is about the price and demand.

Last year but two concerns, and both in Quebec Province, were buying our country tobacco. A slight improvement in this respect has taken place and several other tobacco factories have prepared to use Canadian-grown leaf. The duty imposed by the present Government on imported tobacco leaf will also, of course, tend to a larger consumption of Canadian tobacco. But even with the present area in tobacco, and more so if that area is increased, the question of a market will become a serious matter for the growers.

Anticipating such a condition William McGregor, M.P., has been in correspondence with a number of persons interested in the growing of tobacco, with a view to securing markets outside of Canada.

Among others written to by Mr. McGregor was Daniel Scotten, the large tobacco manufacturer of Detroit. Besides being a large manufacturer of tobacco, Mr. Scotten is the largest landowner in the county of Essex. He very readily came to Mr. McGregor's assistance and furnished

him with the names of a large number of foreign firms dealing in tobacco.—Record, Windsor, Ont.

### MUST PAY THEIR GROCERY BILLS.

Policemen in Greater New York are not allowed to "hang up" their grocers for an indefinite period. The Police Board, rotten as it is reputed to be and generally useless, is effective to that extent and the "coppers" are compelled to be honest. Only the other day a patrolman was fined three days' pay for failing to satisfy a creditor. Every business firm ought to see that no dead beats are numbered among its employees. Some slow payers are apparently of the opinion that retailers are sufficiently honored by getting their patronage, whether they do or do not pay their bills. One of this class recently was inclined to be defiant when "hauled over the coals" by his employers, a wholesale firm, for letting a debt to a customer of the firm run an unconscionable time, the said customer having finally protested to the firm against such treatment by an employee.—Merchants' Review.

Miss E. Cora Hind, of Winnipeg, has been in the city this week in the interests of THE CANADIAN GROCER, and other publications issued by the McLean Publishing Company, of Toronto.—Brandon Times.

### NEW PORK PACKING FACTORY.

The erection of the new pork packing establishment of the Park-Blackwell Co., Limited, Toronto, has been completed. The building is a commodious structure of four storeys, is equipped with the latest up-to-date machinery and appliances, and is situated conveniently to the hog and cattle markets. The company anticipate requiring about 3,000 hogs and 100 head of cattle weekly. This enterprising company contemplate entering the export trade, in addition to giving attention to their large and growing home trade. Attention is drawn to their advertisement in this week's issue of THE CANADIAN GROCER.

### BUSY MINCEMEAT MAKER.

When J. H. Wethey, manufacturer of Wethey's condensed mincemeat was in Toronto a few days ago, he informed THE CANADIAN GROCER that the demand for his product is so great that his factory is working overtime. This is a natural result of the fact that Mr. Wethey puts up a good article.

By the recent burning of W. H. Tighe's evaporating factory at Chatham, Ont., 225 hands were thrown out of employment. New buildings will be erected.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**





E. B. EDDY'S  
WARES are  
THE BEST

# MATCHES

Telegraph  
Telephone  
Tiger  
Victoria Parlor  
Red Parlor  
Capital Safety  
Wax Vestas  
Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

# INDURATED FIBREWARE

Tubs  
Pails  
Washbasins  
Milk Pans  
Handy Dishes  
Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

**Woodenware, Washboards, Antiseptic Ware**

. . . and all kinds of . . .

**Paper, Paper Bags, and Paper Products.**

# The E. B. EDDY CO., Limited

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## THE TRADE BUILDERS OF B.C.

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OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:  
VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

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ADVISE YOUR CLIENTS TO DRINK

**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
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## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

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## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



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Manufacturers. NEWMARKET.

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**COW BRAND**



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

**JOHN DWIGHT & CO.,** Manufacturers.

For sale by all wholesale Grocers in Canada.

Direct from the Growers to Consumers—through Grocers.

The Grocer gets the best tea his money can buy when he gets **Monsoon Tea**. Same price as other packet teas—but, **direct from the Growers**. Monsoon Tea is a quality worth 4 cents more per pound in bulk in Ceylon—and shows a 10 cent better quality when it reaches the consumer than any other packet tea in your stock.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.

## Cost is a Secondary Point

with us.  
If we can reach perfection in quality—quality will do the rest.

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**Boeckhs' Brooms and Brushes**

**Boeckh Bros. & Company, Mfrs.**

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ARE THE FINEST IN THE LAND.

They Keep Old Customers and Make New Ones.

FRANK MAGOR & CO., Agents for Canada

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## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

**CADBURY'S COCOA**

The LANCET says:—  
"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE,  
THEREFORE BEST.

The MEDICAL MAGAZINE says:—  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

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"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS  
"A PERFECT FOOD,"  
THEREFORE BEST.

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. MONTREAL

## Current Market Quotations for Proprietary Articles

Nov. 3, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                    |               |
|-------------------------------|---------------|
| 3 oz. cans, 4 and 6           | 88            |
| doz. in case                  |               |
| 4 oz. cans, 4 and 6           | 95            |
| doz. in case                  |               |
| 6 oz. cans, 2 and 4           | 1 40          |
| doz. in case                  |               |
| 8 oz. cans, 2 and 4           | 1 80          |
| doz. in case                  |               |
| 12 oz. cans, 2 and 4          | 2 70          |
| doz. in case                  |               |
| 16 oz. cans, 2 and 4          | 3 60          |
| doz. in case                  |               |
| 2 1/2 lb. cans, 1 and 2       | 9 00          |
| doz. in case                  |               |
| 4 lb. cans, 1 doz. in case    | 14 40         |
| 5 lb. cans, 1 doz. in case    | 18 00         |
| Cook's Friend—                |               |
| Size 1, in 2 and 4 doz. boxes | \$ 2 40       |
| " 10, in 4 doz. boxes         | 2 10          |
| " 2, in 6 "                   | 80            |
| " 12, in 6 "                  | 70            |
| " 3, in 4 "                   | 45            |
| Found tins, 3 doz. in case    | 3 00          |
| oz. tins, 3 "                 | 2 40          |
| oz. tins, 4 "                 | 1 10          |
| lb. tins, 1/2 "               | 14 00         |
| Diamond—                      |               |
| 1 lb. tins, 2 doz. in case    | per doz. 1 20 |
| 1/2 lb. tins, 3 "             | 90            |
| 1/4 lb. tins, 4 "             | 60            |

| THE F. F. DALLEY CO.                     |                       |
|------------------------------------------|-----------------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz.  | per doz. cases \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. | cases 1 5             |
| 1 lb. tins, 2 to 4 doz. cases            | 2 00                  |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. | cases 0 55            |
| 1/2 lb. tins, 4 to 6 doz. cases          | 0 80                  |
| 1 lb. tins, 2 to 4 doz. cases            | 1 15                  |
| English Cream, glass tumblers            | 0 75                  |
| 1/2 lb. jellies                          | 1 25                  |
| 1/4 lb. jellies                          | 2 25                  |
| 1 1/2 lb. Crown sealers                  | 2 25                  |

| JERSEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 7/8 size, 5 doz. in case    | 40   |
| 1/4 " 4 " "                 | 75   |
| 1/2 " 3 " "                 | 1 25 |
| 1 " 2 " "                   | 2 25 |

| SNOW DRIFT BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/2 lb. tins, 4 doz. in case | per doz \$ 75 |
| 1 " 3 " "                    | 1 20          |
| 1 " 2 " "                    | 2 00          |
| 1 " 1 " "                    | 6 50          |
| 5 " 1/2 " "                  | 10 00         |
| 10 lb. boxes                 | per lb. 16    |
| 35 lb. pails                 | 16            |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/2 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1 " 3 " "                    | 1 20          |
| 1 " 2 " "                    | 2 00          |
| 5 " 1 " "                    | 9 00          |

| CANADA MFC CO.                    |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2-lb. tins | 1 20 |
| 1-lb. tins                        | 2 15 |

| BLACKING.             |        |
|-----------------------|--------|
| P. O. FRENCH BLACKING |        |
| No. 4, 1/4 grs. bxs.  | \$4 00 |
| " 6, 1/2 " "          | 4 50   |
| " 8, 1 " "            | 7 25   |
| " 10, 1 1/2 " "       | 8 25   |
| " 10, Jet Enamel.     | 8 25   |

| THE F. F. DALLEY CO.                     |        |
|------------------------------------------|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " "                        | 3 60   |
| No. 3 " "                                | 4 50   |
| per doz.                                 |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " "                               | 9 00   |
| Vucan Oil Blacking, 1 doz. cases, liquid | 2 00   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 00   |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

| THE ALPHA CHEMICAL CO. |                |
|------------------------|----------------|
| Stove Polish—          |                |
| Quickshine             | per gross 9 00 |
| Electric Crown         |                |
| Paste                  | 8 00           |
| Electric Crown         |                |
| Lead Bar               | 7 80           |

### Patent Stove Polish—

|                                  |        |
|----------------------------------|--------|
| Sunlight Lead Bar 6's            | \$2 25 |
| Packed in 1/2 gross cases        |        |
| Sunlight Liquid, 1/4 gross cases | 10 80  |

|                             |       |
|-----------------------------|-------|
| Moody's Black Lead 3's      | 4 25  |
| 1/2 gross case              |       |
| Reliable Stove Pipe Varnish |       |
| 1/4 gross cases             | 14 40 |
| 6-oz. bottles               |       |

|                                    |       |
|------------------------------------|-------|
| Quickshine Pipe Varnish            | 12 00 |
| 1/4 gross cases pressed trip tins. |       |

|                                    |        |
|------------------------------------|--------|
| Alpha Metal Polish No. 2           | 9 00   |
| Shoe Dressing— in 1/4 gross cases. |        |
| French Oil in 3-doz. cases         | 2 2 00 |
| Reliable Shoe Dressing             | 9 00   |
| Eclipsic Combination tan           | 12 00  |

|                  |       |
|------------------|-------|
| Moody's Ox Blood | 12 00 |
| Chocolate        | 12 00 |

|                                      |      |
|--------------------------------------|------|
| Alpha Chemical Co. French Castor Oil | 9 00 |
| Alpha Chemical Co. Refined Sweet Oil | 9    |
| Alpha Chemical Co. Turpentine        | 7 80 |
| Moody's Non-Corrosive Inks           | 4    |

|                                    |      |
|------------------------------------|------|
| Shoe Blacking— in 1/4 gross cases. |      |
| Reliable French Blacking, No. 5    | 9 00 |
| No. 2                              | 4 50 |

|                                   |      |
|-----------------------------------|------|
| United Service Blacking No. 4     | 8 00 |
| United Service Blacking No. 1 1/2 | 4 25 |

|                                 |      |
|---------------------------------|------|
| Patent Leather Polish No. 1 1/2 | 9 00 |
| Waterproof Dublin No. 4         | 9 00 |

### BIRD SEEDS

| BART. COTTAM & CO.                  |          |
|-------------------------------------|----------|
| Cottams, with Patent Bird Bread     | 0 07     |
| Warbler, with Song Restorer         | 0 05 1/2 |
| Belgian, with Bird Improver         | 0 05 1/2 |
| International, with Bird Treat      | 0 05 1/2 |
| German X, with Cuttlefish Bone      | 0 04 1/2 |
| German, with Cuttlefish Bone        | 0 04 1/2 |
| London Bird Seed, bulk 25 lb. cases | 0 04 1/2 |
| Bird Gravel, 10c. pkts., 24 in case | 0 06     |
| Bird Gravel, 5c. pkts., 48 in case  | 0 03     |

| THE F. F. DALLEY CO.                     |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |

| NICHOLSON & BROCK.                      |      |
|-----------------------------------------|------|
| Brock's Bird Seed                       | 0 07 |
| Norwich Bird Seed                       | 0 06 |
| Maple Leaf Bird Seed                    | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| " 5c. " 48 " "                          | 0 03 |

| BLUE.                  |        |
|------------------------|--------|
| KEEN'S OXFORD.         |        |
| per lb.                |        |
| Per lb. ....           | \$0 17 |
| In 10 box lots or case | 0 16   |

|                                   |      |
|-----------------------------------|------|
| Reckitt's Square Blue, 12-lb. box | 0 17 |
| Reckitt's Square Blue, 5 box lots | 0 16 |

| BLACK LEAD.                                                                |      |
|----------------------------------------------------------------------------|------|
| Reckitt's, per box                                                         | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

| SILVERINE.     |        |
|----------------|--------|
| per gross.     |        |
| No. 4—5c. size | \$3 85 |
| No. 6—3c. size | 5 50   |
| No. 8—1c. size | 6 60   |

### STOVE POLISH.

| RISING SUN.                                                            |         |
|------------------------------------------------------------------------|---------|
| For durability and for cheapness this preparation is truly unrivalled. |         |
| Rising Sun, 6-oz. cakes, 1/4-gross bxs.                                | \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs                                     | 4 50    |
| Sun Paste, 10c. size, 1/4 gross boxes                                  | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes                                   | 5 00    |







# WINNERS USE

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# COLEMAN'S SALT.

## Here are a Few Pointers

for Cheese and Butter-makers, gathered from the Prize List at the Toronto Industrial Exhibition :

(1) ALL the First prizes in Creamery Butter were awarded to those who used Coleman's Refined Butter Salt.

(2) There were FIVE First prizes for Factory Cheese ; the users of Coleman's Cheese Salt scored **Four**.

(3) Butter salted with Coleman's Fine Butter Salt won 10 prizes out of the total of 18 in the Creamery classes.

(4) Cheese salted with Coleman's Cheese Salt won 22 prizes out of 28 in the Factory Cheese classes.

(5) The other prize winners used other brands of Canadian Salt ; no imported salt appears to have been used in any case.

WE EXTEND CONGRATULATIONS to the prize winners, and commend the above facts to the attention of Cheese and Butter-makers, and the trade in general.

Every dealer should carry a stock of Coleman's Dairy Salt. We assort carloads to suit purchasers. Samples and prices mailed on application.

---

R. & J. RANSFORD, - Clinton





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Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

## THE DOMINION BANK

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Reserve Fund ..... 1,500,000

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## COTTON CLOTHES LINES

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For sale by all Wholesale Dealers.

See that you get them.

THE

## Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
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Six GOLD Medals

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## The Dry Goods Review



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TORONTO . . .

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Size, 5½ x 9 inches.

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|                                       |   |         |
|---------------------------------------|---|---------|
| 1 Box Tutti Frutti, (36 Bars)         | - | \$ 1.80 |
| 1 Box Pepsin T. F., (23 Packages)     | - | 1.15    |
| 2 Boxes Globe Fruit, (72 Bars)        | - | 3.60    |
| 1 Box Banner, large size (150 pieces) | - | 1.50    |

Engraved Silver Plate Teapot -

8.05  
5.00  
13.05

Price Complete

\$6.50

If you want one of these, order at once, as the stock is limited.

ADAMS & SONS CO., (Toronto Factory)  
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INCLUDING ALL OF THE  
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Every raisin that goes into Wethey's Condensed Mince is most carefully seeded and cleansed. You will not find a single seed in a whole box of Mince Meat.

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GRATEFUL—COMFORTING

# COCOA

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# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 11, 1898.

NO. 45

## COLMAN'S MUSTARD



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**ARMEDA CEYLON  
TEA**  
**HAS THE FLAVOR**

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WASHBOARDS  
CLOTHES PINS  
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TUBS  
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BUTTER PLATES  
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CAN BE MADE**



**REFRIGERATORS**

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height, 84 in.

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We guarantee the quality—you know the price—**RESULT?**

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Jelly Tablets*

*Lazenby's  
Soup Squares*

## *Fry's Cocoa*

Fry's Cocoa for Thanksgiving—a cup of "good cheer" for that merrie luncheon, and the Diamond Sweet Chocolate for a confection, perhaps.

Your customers want the best—the highest quality, for their guests on **that** day. They get it in "Fry's."

## *Fry's Chocolates*

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It gives an added zest to the Thanksgiving appetite—an added aid to help digestion—Stower's Peptonized Sauce. Piquant, yet very healthful. But it goes farther than this—it stimulates business too, Stower's

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St. John, N.B.

## SOME GROCERS

are apt to believe everything they hear about new goods. They are told of a new tea that's going to eclipse every other brand ever before put on the market. They stock up with it, expecting great profits. What's the result? Profits fail to show up. They can't induce folks to make a second trial. Their customers soon tire of such stuff, and decide to go elsewhere for their goods, and the grocer quickly decides that it is better to stick to the best, namely,

## Japan Teas

They are the purest, cleanest, and absolutely the best teas on the market. That is why they are the only profitable ones to handle.

Two-thirds of the tea imported into America last year came from Japan.



# CEYLON AND INDIAN

(Machine-Made)

## TEAS

*are found in the stock of every up-to-date grocery and general store in the country. They don't lie idle in your store day in and day out, but once you get them in stock, and let your customers know you have them, they'll sell just as quick as the tea drinkers in your district can drink them. Other kinds haven't a chance whatever when they are in sight, simply because it is a well-known fact they are absolutely the purest, cleanest, healthiest and most invigorating teas in the world.*

*Try them at your own table and be convinced.*

# A FROSTY MORNING FOR PANCAKES



Our Travelers  
Are Prepared to  
Quote You  
New Buckwheat Flour

IN 2½ or 5-lb. PACKAGES  
ALSO IN 100-lb. SACKS.

TRY OUR GOODS.



## The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.



## GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

**THE GREIG MANUFACTURING CO.**  
MONTREAL.

## Dalley's Royal Hygienic Self-Rising Flours

Tea Biscuit,  
White Wheat Pancake,  
Graham, Bread,  
Buckwheat.



THEY WILL GIVE YOU

Bread that is white,  
Biscuits that are light,  
Pie Crust just right,  
Pancakes out of sight.

Manufactured by

**The F. F. DALLEY CO., Limited**

HAMILTON, CANADA.

## HE IS SATISFIED

and we are gratified.

Extract from letter on file at our office :

*Dear Sirs,*

*Hamilton, Oct. 3, 1898*

*"I am still handling your Coffees, and have done so, with entire satisfaction, since they were first introduced."*

*I am, yours truly,*

**CHASE & SANBORN, MONTREAL.**

# THE FINEST CURRANTS GROWN IN GREECE



These currants are grown in a specially favored district in Greece. Selected and packed exclusively for our trade by one of the best known and most reliable packers in that country. We have imported enormous quantities of these grades during the past few years, and can safely recommend them to the trade desiring the **Highest Quality in Currants**—at a very slight advance over the price of ordinary fruit.

Our assortment of Mediterranean Fruits shows exceptional quality and value

IT PAYS TO KEEP THE BEST FRUITS

**W. H. GILLARD & CO.,** WHOLESALE GROCERS, **HAMILTON**

WILL TICKLE THE SAUCIEST PALATE.

## PATERSON'S WOR'STER SAUCE

possesses a peculiar liquidity and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 11, 1898.

NO. 45

## TOWNS IN MANITOBA AND THEIR MERCHANTS.

[Continued.]

From Neepawa your correspondent visited

### PORTAGE LA PRAIRIE,

which has the distinction of being the oldest town in Manitoba, after Winnipeg. As its name indicates, a long portage had to be made here in navigating the tortuous Assiniboine. It is situated in a farming district, known far and wide as the "Portage Plains." In this district you can ride for miles and miles through wheat fields that have no visible dividing line. Early frosts are unknown, and many large and comfortable farm houses are seen amid groves of trees that were planted by the first settlers, who moved into this district 25 years ago. With so good a farming country to draw from, being only 65 miles west of Winnipeg, on the main line of the C.P.R., and having excellent railway facilities, it is not surprising that Portage la Prairie is a thriving town, with civic affairs on a sound financial basis. Before the C.P.R. ran through, there was considerable dispute as to where the depot would be, and this led to there being an east and west end. The depot was finally located at the east end, and for years there was a spirit of antagonism between the two sections of the town. Happily, now, this is all passing away, owing to the fact that natural enlargement and growth are very rapidly filling up the gap between, and, in a year or two, none but old residents will know that there ever was anything to dispute about. The town is rather too flat to be easily drained, but is still much better off in that respect than Winnipeg. The soil is sandy loam, and there is none of that mud for which the capital of the Province is so infamous. Portage has a good telephone and electric light service, one daily and two weekly papers, and is strictly up-to-date.

A. J. Creighton, tea importer and whole-

sale merchant, occupies comfortable premises in the west end, and carries on an extensive trade in teas, spices, biscuits, candies, nuts, patent medicines and soaps. It is the boast of this house that every merchant in its line of trade is visited by its travelers every two weeks for a circuit north-west to Saltcoats on the Manitoba Northwestern, and west on the main line to Brandon. This is an enormous territory. "Tiger," a handsome package tea, and "Trilby" soap are the leading lines of the house. Mr. Creighton was absent in the east when your correspondent called, but his manager stated that they had found trade very good throughout the entire year. Fall trade, of course, was somewhat delayed by the bad weather, but as their staples were tea and soap (two things that people must have spite the weather) they had felt the depression less than some others. Mr. Creighton subscribes to THE GROCER and finds it very useful in his business.

Newman's is a handsome and well-appointed retail grocery, carrying a fine stock and doing a very large trade. Mr. Newman also does a considerable business in wheat, having farms of his own on which it is raised, and also buying and selling it. In addition to groceries, provisions are also carried. Mr. Newman reported trade as "not too bad" during the year.

Gilliland, general grocer, makes fancy French potted and bottled goods a speciality. Mr. Gilliland also carries a very choice stock of china and glassware, and when your correspondent called was just closing a large order for china which he is importing direct from France.

The Hudson's Bay Company, of course, carry a heavy stock of groceries and provisions, as is usual at all their posts. They have found business satisfactory throughout the year.

J. & E. Brown do a large grocery business in connection with their departmental store. They have also made a specialty of importing fresh fruit, and it is due to their enterprise that residents of Portage la Prairie now purchase fresh fruit for exactly the same price it sells in Winnipeg. This a boon, as for many years fruit was very dear in the Portage. In reply to the inquiry do you handle it for profit or an attraction? Mr. Brown said, we never handle anything for an attraction unless it pays us a reasonable profit. We find that by importing fruit by the carload we can sell it at the same price as Winnipeg dealers and make a fair profit. Mr. Brown said they found THE CANADIAN GROCER most useful in their business.

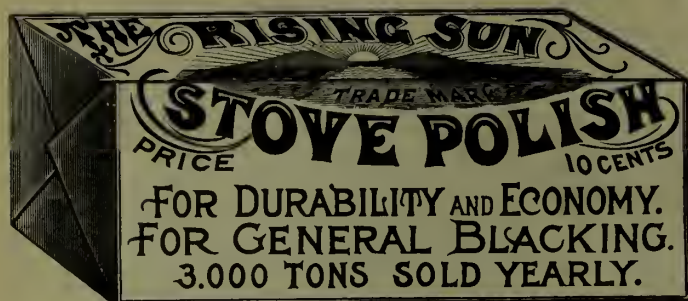
About 50 miles west of Portage la Prairie, on the main line of the C.P.R., is

### CARBERRY,

a town of about 1,200 inhabitants. The situation for a thriving town could hardly be surpassed, as it occupies the very centre of the great wheat plain, and commands the trade in all directions for a radius of 20 miles. The town is about 14 years old, and was never cursed with what is known as a boom, but has enjoyed the steady and substantial growth natural to the main trading point of a fertile and well-settled farming district. The situation is high rolling prairie, and, as the earliest residents had the wisdom to plant numbers of trees, the little town is very pretty, and has many fine homes, with large and well-kept gardens. Though a magnificent wheat country, the farmers round Carberry have not confined themselves exclusively to the growing of that cereal, but have wisely gone in for fine herds of pure-bred stock. John G. Barron, one of the best-known breeders in the Province, and president of the Pure-Bred Stock Association, has his home on the outskirts of Carberry. The great Boyd horse ranches are also in the immediate vicinity. Like most towns built mainly of



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

wood, Carberry had its fire experience, and a pretty serious one it was, sweeping out almost the entire business portion of the town. This was just about a year ago, and now the burned sites are almost all rebuilt with handsome brick structures on stone foundations. There has been pretty close on to \$75,000 of building done in Carberry during the past summer. The C.P.R. has erected a very handsome brick station in the Swiss chalet style. This building is heated with hot water and lighted throughout with acetylene gas. Some of the other buildings erected are: Murphy's block, brick, two stores, 30x80; Smale's block, two stores, 20x50; Aikenhead implement warehouse, 25x90; Kine's block, three stores; Massey-Harris Co.'s new warehouse, galvanized iron on stone foundation; Stewart's two-storey block, 25x70; Stinson & Fetridge, three storey block, 25x70; Walker block, two stores, 25x75; Alex. Robertson, furniture warehouse, three storeys, 30x125. The brick for these buildings was all made in the town, and it is a handsome red brick. Before the fire, Carberry had a good electric light plant and service. This was completely destroyed, and, though steps are being taken to have a new plant installed, many of the new buildings are putting in acetylene gas.

J. Fairly carries one of the largest stocks of groceries in Carberry, and also handles green fruit by the carload, provisions (making creamery butter and eggs a leading line), flour and feed, and, most unique feature of all, a large bakery is run in connection. In this bakery is to be seen the first Muddleby portable tile oven used in the Northwest. Next season, this firm will have large cold storage premises and will go in extensively for the pickling of eggs. Asked as to the bakery run with the grocery, Mr. Fairly said he found it very advantageous. Mr. Fairly is a firm believer in creamery versus dairy butter, and was the only merchant in his district this season who

refused to pay more than a fair market value for dairy butter. Readers of THE GROCER will, no doubt, remember that from time to time your correspondent has spoken of the struggle creameries were having on account of merchants paying an unduly high price for dairy butter, thinking in this way to secure extra trade. This matter has reached an acute stage in the Province, and many creameries were obliged to close before the end of the season for want of patronage. It is, therefore, worthy of note that a man doing a very extensive trade in butter states positively that there is no advantage to the merchants, but frequently a dead loss in handling dairy butter. Mr. Fairly carries one of the daintiest stocks of china and glassware possible to imagine. The stock is also admirably arranged to give the best effect.

Kennedy & Co. are grocers doing a good business and occupying very comfortable quarters. Mr. Kennedy said trade had been very good, "but," he added, laughing, "we don't need any more people to do trade here. Just tell the people who read THE GROCER that we have all the firms now doing business that there is business for."

Logan & Co. are a new house just starting in very handsome new quarters. Mr. Logan said: "I don't take THE GROCER. I am just beginning, but I know the paper by repute, and I want it. I want everything that will help me in my business."

BRANDON.

There is no need to describe the "Wheat City" to readers of THE CANADIAN GROCER, as that was done last year.

Burton, Smith & Co. are both wholesale and retail grocers. Your correspondent had a long and pleasant chat with Mr. Smith, who presides over the wholesale and jobbing warehouse. "We make a special feature of package tea," said Mr. Smith. "We have it put up for us, and think that after years of experience we know just what the people of our district want. We carry two

lines under our own brand, "Empress," which we have handled for years, and "In-diah," which we are just now introducing. We also have coffee and baking powder under our own label, and in the near future we will have our own brand of spices and essences. And in time we hope to have all the goods we handle under our own label. I am a great believer in trade papers," continued Mr. Smith, "and there is no money I invest with greater pleasure than in renewing my annual subscriptions. We could not keep house without THE CANADIAN GROCER. I always read it, and a department I find specially useful is that containing hints about how to do business and methods that other men have found successful. I know we often get an idea from a single number which is worth more than ten times the cost of the subscription for a year. Trade has been good, and we find business growing. Oddly enough, we have found the wet weather effect our retail business more than our wholesale, though it might be expected to be the reverse."

J. H. Murray & Co. have the honor of being the oldest grocery house in Brandon. In fact, Mr. Murray was one of the first men on the town site, and he has stayed with the job ever since, and found it, on the whole, satisfactory. Tea is the special feature of the house; at the same time a large stock of general groceries, provisions and fruit are carried. Mr. Murray would like to see the inspection law for tea established if the Government can only arrange to have the work done by proper experts. Mr. Murray is of opinion that more trashy tea is coming into Manitoba than the public or the trade generally are aware of, and not only is it bad for the digestion of the consumers of such a doubtful commodity, but it is spoiling the trade in a really good article. George Higginbotham, who has been a resident of Brandon for a number of years, has entered into partnership with Mr. Murray during the past season.

The Strome & White Co. report their



# THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

---

*Lucas, Steele & Bristol,* WHOLESALE  
GROCERS, *Hamilton.*

---

## NICE CHRISTMAS GOODS

Finest Malaga Raisins, pound cartoons.

Crystalized Ginger Chips, Crosse & Blackwell.

Crosse & Blackwell's Peels, pound cartoons.

Choicest Eleme Figs, 3-inch size.

---

# James Turner & Co.

 HAMILTON

---

Made to sell

**"REINDEER" Brand  
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.  
Keep your stock assorted.

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

{ Selected Valencia Raisins  
 { Fine Off-stalk Raisins  
 { Off-stalk Raisins

{ Santa Clara Valley  
 { Santa Cruz  
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets  
 { Eleme, in 10-lb. and 14-oz. boxes.

**NOW IN STORE. LOWEST PRICES.****THOS. KINNEAR & CO.,****WHOLESALE GROCERS****49 FRONT ST. EAST****TORONTO**

grocery department a success during the year.

Mr. Dowler, who has the grocery business formerly carried on by Wilson & Rankin as a department of their store, has no cause of complaint.

Orchard & Co. and Bertrand & Co. report a large and increasing trade in fruit.

From the town of Brandon your correspondent traveled south or south-west to

**NAPINKA,**

some 80 miles, passing through a fine farming country. Napinka, which is one of our very newest towns, is a brisk and thriving little place. Being a railway divisional point has given it an impetus. There are a large number of elevators at this point. I think I counted seven. Unfortunately arriving after seven in the evening, and being obliged to leave at seven the next morning, I was unable to call upon any of the merchants. Leaving Napinka, on the Deloraine branch of the C.P.R., we traveled due east again, passing Deloraine, Boissevain, Killarney, Crystal City, Pilot Mound and Manitou, at all of which I should like to have stayed, and reached

**MORDEN**

about noon. Morden is now one of the very important towns of the Province. It is situ-

ated something over 60 miles from Winnipeg on the western verge of the Mennonite reserve, which lies along the International boundary. In the early days Morden was largely developed by Mennonite trade, but of later years the whole country round has filled up and the trade of the town is general. The land round Morden is especially adapted for wheat growing. This year the crop was very fine indeed, running from 20 to 25 bushels to the acre, and, as their harvest is almost two weeks earlier than other sections, more than half the threshing of the district was done before the rain came.

Like Carberry, Morden has had its baptism of fire. Twice in three years has a heavy fire swept through different portions of the town. And after each fire handsome brick and stone buildings have taken the place of those destroyed. One of the finest buildings erected this year is that of The T. T. Thompson Co. A two-storey brick building with a frontage of 72 feet by a depth of 125. Large stone basement. This firm is a new one, and carries, in addition to a heavy stock of general hardware and stoves and large assortment of threshers, buggies and agricultural implements. The building is lighted throughout with acetylene gas.

The grocery business of Morden is carried on in connection with the general stores. Meikle & Coppinger, Carley & Sturber, Tobias & Co., and the "old reliable" The Hudson's Bay Company, all carry large stocks of general groceries, and handle provisions and fruit. Business seemed in all cases to be satisfactory, but no one reported any special feature or leading line.

The impression left upon the mind of your correspondent, after visiting the various sections, was, that the grocery and provision trade of Manitoba is on a safe business basis, and the wholesale merchants of Winnipeg are covering the ground thoroughly and satisfactorily.

**A FORM OF BALANCE SHEET.**

|                        |          |         |             |
|------------------------|----------|---------|-------------|
| New Investment.....    | .....    | \$5,600 | ...         |
| Net Gain.....          | .....    | 2,261   | ..75        |
| Resources.....         | .....    |         |             |
| Cash on hand.....      | \$ 500   | .....   |             |
| Mdse on hand.....      | 5,198    | 07      | .....       |
| Accounts receivable..  | 1,782    | 03      | .....       |
| Bills receivable.....  | 517      | 60      | .....       |
| Real Estate.....       | 1,836    | 33      | .....       |
| Furniture.....         | 223      | 48      | .....       |
| Stocks and Bonds....   | 1,000    | .....   | .....       |
| Liabilities.....       | .....    |         |             |
| Accounts payable....   | .....    | 790     | 75          |
| Bills payable.....     | .....    | 1,180   | 25          |
| Mortgages payable...   | .....    | 1,000   | .....       |
| Other liabilities..... | .....    | 224     | 76          |
| .....                  | \$11,057 | 51      | \$11,057 51 |

— "How to do Business."

**A GROCER IN NEW HAVEN****Connecticut****Advertises:**

Ten cents in MacLaren's Imperial Cheese brings satisfaction. It's a sort of trial size. If you like the cheese you can get a larger size, but the small jar at 10c. allows you to get right at the quality of the cheese. Be sure it is MacLaren's—an imitation would disappoint you."

**WELL DONE, NEW HAVEN!****A. F. MacLAREN & CO., Toronto, Can.**



**PEEL.**

Our quotations on fine imported Peel will be found the lowest possible for these goods. We have the **BEST** makes in stock.

**RAISINS.**

We expect arrival early next week of our **MALAGA FRUIT.**

Best Packers.

Bottom Prices.

SEE OUR TRAVELLERS.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

## INTERESTING BUSINESS CASE.

In the Superior Court, Montreal, on November 4, the following case was heard before Mr. Justice Curran, and judgment rendered thereon :

Colson vs. Hughes, insolvent, and Caverhill, claimant, and Haines, curator, contesting.—The claimant asked to be collocated for a balance of \$28,000 on the estate of the insolvent. Haines, the curator, contested the claim. He alleged that it was based upon a fraudulent deed of dissolution of partnership executed between claimant and insolvent in the month of February, 1897. The claimant denied all the allegations of the curator, and claimed that the deed in question was made in good faith; that all the creditors existing at the time of the dissolution of the partnership had been paid, and that subsequent creditors had no right to contest the claim. The court had arrived at the conclusion that the curator had fully established the material allegations of his contestation. The deed in question rendered Hughes insolvent on the date it bore. His subsequent creditors

were prejudiced by that deed, and they had a right to have it declared fraudulent. The claimant had failed to meet the proof made by the curator, and the contestation was maintained with costs.

## BUYING CANNED GOODS.

A press despatch to The Montreal Gazette from St. John, N.B., says: "A western dealer came to St. John on Wednesday and bought a carload of canned red salmon, paying over \$5 per case for them. This has so reduced the stocks of this article here that holders are now asking \$5.25 and sales had been made previously at \$4.50 to \$5 for small lots. It would not cost \$5.25 to lay down new stock from the Coast and prices therefore up to-day. The same operator bought a car of corn and tomatoes, paying considerably more for them than dealers here have been asking for small lots. As these goods go west they will leave this market in a much healthier condition, and the price of corn and tomatoes has been marked up a little."

## THE ESSEX TOBACCO CROP.

The tobacco growers, of Essex, have passed a resolution not to sell their burley tobacco for less than 12c., or cigar leaf for less than 18c. per lb. Every effort will be made to make this agreement unanimous. Essex will, this year, produce 8,000,000 lb., or 5,000,000 lb. more than the country has previously used. The Canadian Government will be urged to induce Great Britain to give a preference to Canadian tobacco, the duty at present being 76c. per lb. The Government will also be asked to change the Inland Revenue regulations to make the limit of foreign leaf necessary in mixed cigars 5 per cent., whereas now it is 25 per cent. The Department of Agriculture, at Ottawa, will ship several samples of the finer grades, grown in Essex and Kent, to Great Britain, for trial by tobacco manufacturers of that country. If a good export demand can be created, and if Daniel Scotten erects, as it is rumored he intends to, a tobacco factory in Sandwich West, Ont., it is likely that even the large crop of 8,000,000 to 10,000,000 lb., grown this year, will be much increased in successive summers.

# "PURE GOLD" means

to you  
Good Profits,  
Sure Sales,  
Increased Business  
and  
Consequent  
Satisfaction.

to your customers  
Pure Goods,  
No Failures,  
Fair Prices  
and  
They Stick to You  
Always.

### MERCHANTS AND THE MILITIA.

**T**HE CANADIAN GROCER would suggest to merchants to keep an eye on the utterances of General Hutton, the new Commander of the Canadian National Army. He recently arrived in this country, and has spoken on military

affairs with sense, firmness and discretion. Without quoting his exact words, it is sufficient to mention that he thinks the time has come when the conduct of military affairs should be entirely separated from party politics. The General has not said so, but it is well known that political appointments by wirepulling and favoritism

are continually being made and have been made to the permanent military force during the last ten years (not to go any further back). In other ways, the administration of military matters is affected by party considerations. This should cease.

The reason THE CANADIAN GROCER directs the attention of merchants to this

subject is that the volunteer militia is nearly always called upon to protect the trade and commerce of the country. Canada is not a warlike community. It maintains its militia force for defensive purposes only. The history of the last 30 years shows this. The Fenian Raids of 1866 and 1870 were menaces against the merchants and trade interests along the border. The militia repelled these attacks of bands of freebooters, who would have pillaged if they had got a chance. Again, in the '90's the strike of railway men at Belleville led to riots, which, but for the calling out of the militia, might have been a more serious disturbance to trade than they proved. This duty was in aid of the civil power, which usually enforces its authority through the municipal police. Again, the Northwest Rebellion of 1885 was a signal example of the usefulness of the militia in restoring order and business conditions over a large tract of country. For these reasons, merchants should loyally support the volunteers, who make great sacrifices in time and money to maintain their regiments, and who only ask that promotions and changes and the awarding of contracts for clothing, etc., should be made on a strictly business basis. In fact, the militia is practically an insurance against disorder and destruction of property by mobs, etc., and is entitled to the moral support of all merchants.



MAJOR-GENERAL HUTTON, the new Commander of the Canadian National Army.



# Sultana Raisins

1-Crown, 2-Crown, 3-Crown.

## Shelled Almonds

BEVAN'S "Bull" BRAND; REIN'S "Cock" and "Swan" BRANDS

## VALENCIA RAISINS

**FULL STOCKS** of GRUSTAN'S, TRENOR'S, ARGUIMBAU'S,  
and ROGERS' FINE OFF-STALK, SELECTED AND LAYERS.

Prices right. Quotations promptly furnished.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

### SACRIFICING UNSALABLE GOODS.

FEW retail merchants realize the constantly increasing cost of portions of their stock, which is daily, monthly, and yearly growing in amount because original figures are adhered to for selling prices, regardless of the fact that certain articles, by lack of popularity, or because they have already had their day, are worth less than their first cost, writes C. H. Arnold in Grocery World. The tenacity with which some merchants hang on to old goods year after year, inventorying them at the original cost, instead of present market value, is certainly worthy of a better cause.

An article costing originally \$10, taking the value of money at ordinary interest rates, would stand at the end of the second year at about \$11, at the end of the fifth year \$13, and so on, each succeeding year piling up the cost, in that the money represented has not been earning an interest or a profit elsewhere, and, therefore, it would be charged to the goods. Meanwhile, the goods are diminishing in value, compared with original figures, in a more rapid ratio than their cost is piling up.

Carrying a stock of dead or unsalable goods locks up so much capital in trade that the merchant often finds himself unable to take advantage of the usual cash discounts. This means that goods otherwise costing him \$10, less 7 per cent for quick money, or \$9.30 net, will stand him \$10 net.

Merchants who get into this position are no longer sought after by wholesalers when

there are special bargains to be offered, for at such times only strict cash buyers are approached. This frequently means in a given community that the merchant's competitors can sell certain goods and make reasonable profits at prices that represent actual cost to him. Putting the knife into the prices of unsalable goods and getting rid of them is the only way to conduct a successful business. The first loss on unsalable articles is always the smallest loss.

### PACKAGES OF FANCY CHINA.

A feature of the chinaware trade this fall is the large demand for assorted packages of fancy china. One of these packages was shown to a representative of THE CANADIAN GROCER, while in the warerooms of Gowans, Kent & Co., this week. Each package contains a variety of articles, such as cake plates, shaving mugs, fancy cups, etc.

These packages are specially designed for the use of dealers desiring to commence handling fancy china, and, as they include the most salable articles for presentation purposes, etc., they have naturally "caught on" with the trade and sold in large quantities.

### PERSONAL MENTION.

Mr. Roddy McCrimmon, who has for some years been in the sample-room of Warren Bros. & Co., Toronto, is, in a few days, leaving for Buffalo, where he will travel for the Salada Tea Co.

### VISIT FROM A CALIFORNIA FRUIT MAN.

Mr. W. G. Fraser, Riverside, California, was in Toronto this week. Mr. Fraser is secretary-treasurer of the Arlington Heights Fruit Co., growers and shippers of oranges, lemons and grape fruit. The company has 2,000 acres under cultivation. He said that the crop of oranges and lemons would be about one-fourth to one-third short this season. He expressed the opinion that California lemons would be a factor on the Toronto market this season, as they already are in Winnipeg. The Arlington Heights Co., it may be mentioned, is controlled by English and Scotch capitalists. While Mr. Fraser was in Toronto he called upon the importing trade in company with Mr. W. H. Seyler, the local representative of the Arlington Heights Co. He left for Montreal on Wednesday.

### YIELD OF DATES SHORT.

Agents in Montreal were advised this week, that the yield of dates, this year, was only 450,000, against 750,000 last year, and, that owing to this and the fact that Persia was suffering from a partial famine in other crops, that the surplus for export to Western Europe and America would be very materially decreased. Consequently, they predicted very firm prices for the balance of the season.

H. Walker & Son, Guelph, received on Wednesday their direct shipment new Tarragona S.S. almonds, and are prepared to sell at close prices in sack lots.

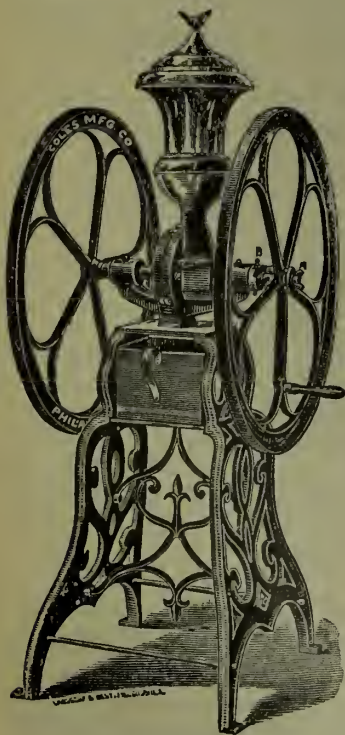
# NEW WALNUTS.

New Naples Walnuts, extra fine quality, for prompt shipment. Cases about 150 lbs.—Quantity is limited.

G.&S. Santa Clara and Santa Cruz Prunes.

G.&S. 3 and 4-Cr. Muscatels.

H. P. Eckardt & Co. - Toronto



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co.** London, Ont.



# THE CANADIAN GROCER

President, Treasurer,  
JOHN BAYNE MacLEAN, HUGH C. MacLEAN  
Montreal. Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## CALIFORNIA RAISINS HIGHER.

THE prospects are for still higher prices on California raisins this fall, so that jobbers and retailers who were lucky enough to procure sufficient out of the earlier shipments stand to reap the benefits.

Advices this week from Fresno state that the association have advanced prices, subject to change without notice, and to take effect immediately, as follows: Standard loose muscatels, Pacific loose and ungraded loose,  $\frac{1}{2}$ c. per pound; seedless muscatels,  $\frac{1}{4}$ c. Pacific ungraded loose remain at 3c.; layers and other varieties without change; prices for export to Canada and Europe remain at September prices, but must be invoiced at present prices and rebate allowed on proof of foreign duty paid. Inventory of all raisins on hand in association packing-houses, taken October 29, shows on hand 784 cars; in growers' hands, not over 300 cars; held outside association, 75 cars; shipped by association to November 5, 1,653 cars; shipped by parties outside association, 150 cars; total crop of 1898,

2,962 cars; average crop, 4,000 cars; shortage, 25 per cent.

The early October shipments received in Montreal of California fruit are almost exhausted, and, naturally, holders are very firm.

## CANNED RASPBERRIES SCARCE.

THERE is quite a scarcity of canned raspberries on the Toronto market this season.

For some years wholesalers have been taking less and less interest in canned fruits, and, added to this, the short pack of raspberries this season, owing to the drouth, the stock of this particular kind of fruit is even smaller than usual. Some wholesalers have no canned raspberries at all in stock.

This condition of affairs is now being made manifest, on account of a demand from British Columbia for canned raspberries as well as other canned fruits, difficulty being experienced in securing sufficient to fill orders.

As a result of this, there is a decidedly stronger market for this description of canned fruit.

The houses which seem to be at the moment most directly experiencing the demand on British Columbia account have marked their figures on canned raspberries up to as high as \$1.65 per dozen, although there are other houses with whom the idea is \$1.35 to \$1.45, according to quality.

## SHELLED WALNUTS HIGHER.

Shelled walnuts, which have rated firm ever since the beginning of August, gave indications of renewed strength this week in the shape of an advance of 1c. per lb., Montreal jobbers, this week, asking 21 to 22c. for the execution of new orders.

They state that the rise is due to the situation of supplies abroad, where the immediate available supply is practically all controlled by one firm in London, who are demanding full figures.

An illustration of the strength of the market was afforded this week, when a Montreal grocery firm, who had a few hundred bags or so near at hand, were asked from London to quote a price on the nuts before they offered them here. This they refused to do, as they wanted the goods for their own trade.

## THE COHOE PACK.

THERE appears to be some difference of opinion as to the pack of coho salmon in British Columbia.

It will be remembered that a press despatch, referred to in the last issue of THE CANADIAN GROCER, placed the pack at 5,000 cases. A letter, however, received in Toronto this week from a well-known canner estimates it at 25,000 cases. But, The Province, Vancouver, under date of November 1, puts the pack at 39,500 cases, publishing the following approximate figures of the respective packs:

|                                        | Cases. |
|----------------------------------------|--------|
| Rithet & Co., Delta, 2 canneries.....  | 15,000 |
| Fishermen's Cannery, Port Guichon..... | 3,000  |
| Hickey & Co., North Arm.....           | 4,500  |
| R. Ward & Co., Imperial Cannery.....   | 3,000  |
| J. H. Todd & Co., Beaver Cannery.....  | 1,000  |
| D. J. Munn, Sea Island.....            | 2,000  |
| British-American.....                  | 9,000  |
| Britannia.....                         | 2,000  |
| Total.....                             | 39,500 |

It appears from private letters just to hand that the run of cohoes improved materially during the last hours of the season, which closed on Oct. 31, with the result that some of the canners state they will be in a slightly better position to fill orders than they had expected. Cohoes were packed by ten canneries.

There is no change in the situation, the market keeping decidedly firm, with no offers to report.

While your eye is on your business, see that it also keeps Right Principles in view.

## NEXT YEAR'S MOLASSES CROP.

More recent advices from the West Indies make it clear that the first reports regarding the damage to the sugar cane plantations were somewhat exaggerated, and that, by the date for the next molasses season, matters will be once more in shape.

It is understood that the majority of the plantations which were flattened to the ground have regained their upright position. It has been found that the roots were not injured, as the plants have commenced to assume their natural appearance.

This will be acceptable intelligence to molasses importers, as it shows that the outlook for the coming crop is not as bad as was at first expected.

## THE PICKLE INDUSTRY IN CANADA.

**D**URING the past week or two, pickle manufacture has been the subject of some discussion in the Toronto press. It was introduced by The World, which rightly conceives that the pickle industry in Canada is not all that it might or should be.

The World, in the early stages of the discussion, was evidently possessed of the impression that there was no pickle industry in Toronto, for, in an article which appeared in its issue of November 1, it said :

There are many new industries that might be started in Toronto, if our imports were closely studied with a view to ascertaining the consumption of foreign articles. One such industry is the manufacture of a high-grade of pickles.

And, further on, in the same article, it remarked :

We believe there is a fine business here for the man who has the enterprise to jump in and occupy the field. The pickle industry is only one of a score of others that ought to be located in Toronto.

Of course, everyone in the grocery trade knows there are pickle factories in Toronto. There are some half-a-dozen in all. But, it is quite possible that there might be half-a-thousand and The Toronto World and the world at large know nothing about it, for, with one exception, the pickle manufacturers in the "Queen City" persist in keeping their light under a bushel. The World, when it had discovered that there were pickle factories in its own city, also discovered why they were so little known, for, in its issue of November 4, it declared : "Our pickle manufacturers have made no effort to advertise themselves or their goods, as their foreign rivals have."

The World declares that as good pickles can be made "in Toronto as can be made in any part of the world," and that "we can grow them cheaper here than they can in England." And yet, in face of all this, it suggests that "the Government might help the industry by doubling the present duty."

THE CANADIAN GROCER has always favored a moderate tariff protection to industries which are compatible with the conditions and requirements of the country, but any such rate of duty as The World proposes would be most immoderate.

Seventy per cent. ad valorem! Why, it is simply nonsense! If we can make as

"good pickles in Toronto as can be made in any part of the world," and can grow vegetables for pickles "cheaper than they can in Great Britain," surely 35 per cent., the present rate of duty, ought to be ample protection. We never remember hearing any complaints from the pickle manufacturers themselves that it is not. And it has become a well-known axiom in this country that any industry that cannot exist on 35 per cent. protection, ought not to exist at all.

If any change is made in the duty it should rather be toward a lower than a higher rate, with the conditions as they are to-day ; for after years of a high duty the home market is largely supplied by the imported article. In the sample-room of some wholesale houses not a bottle of Canadian pickles is to be seen.

The chief cause, however, of the comparative smallness of the pickle industry in Canada is not due to the duty. It is due to the manufacturers themselves.

Those who are at all enterprising and pushing enough to be entitled to be so classified are the exception ; lack of enterprise and push characterize the majority.

The years that have passed are strewn with the wrecks of defunct pickle manufacturers, while the importations of pickles have continued to increase, notwithstanding the 35 per cent. duty. The following table shows the imports in gallons for the five years ending June 31, 1897 :

|           | In bottles,<br>jars, etc. | In bulk. | In brine. | Total<br>gals. |
|-----------|---------------------------|----------|-----------|----------------|
| 1893..... | 61,025                    | 733      | 912       | 62,670         |
| 1894..... | 67,428                    | 912      | 1,775     | 70,115         |
| 1895..... | 56,254                    | 11,391   | 254       | 67,899         |
| 1896..... | 70,681                    | 10,896   | 997       | 82,574         |
| 1897..... | 79,307                    | 18,776   | 1,874     | 99,957         |

With the tariff what it is, it is evident, in the face of the above table, that pickle manufacturing is either not an industry compatible to Canada, or that most of the men who are engaged in it are not compatible to the industry. We prefer to take the latter view.

What is wanted, first of all, is that the manufacturers put up first-class pickles in first-class vinegar, instead of poor vegetables in poisonous acetic acid distilled from wood. And, furthermore, they need to put them up in more attractive packages.

Then, with first-class goods, the next

thing is to push them. Devise schemes to get the public acquainted with them. Advertise them ; not now and then, but all the year round. The Canadian manufacturers who are advertising are doing so in a perfunctory way, and in a way that cannot possibly bring them anywhere near the same results as the advertising in this country of the foreign manufacturers.

Old established pickle manufacturing firms in Great Britain and the United States, whose very firm names have become synonyms for pickles, are still pushing for business ; are still advertising ; are still devising schemes. And it is certain that if they do these things, it is certainly necessary for the manufacturers in Canada to do so.

There is trouble in store for those who run against the business law, as well as for those who run counter of the natural law.

### THE SMYRNA FIG CROP OF 1898.

**T**HE CANADIAN GROCER has several times during the past two weeks had occasion to refer to the extraordinary smallness of the Smyrna fig crop. What has been previously stated was not at all an exaggeration, as is proved by the receipt at this office of a copy of the fig crop report of 1898, kindly forwarded by Antoine Solari, of Smyrna. The report is as follows :

FIG CROP, SEASON 1898.

|                                                | Season 1897.<br>Loads. | Season 1898.<br>Loads. |
|------------------------------------------------|------------------------|------------------------|
| Ayasoulouk .....                               | 3,500                  | 200                    |
| Baladjik .....                                 | 8,000                  | 300                    |
| Dermendjik<br>Morali Keuy<br>Ouzoumlou } ..... | 10,000                 | 2,050                  |
| Sokia                                          |                        |                        |
| Erbeili.....                                   | 5,000                  | 1,300                  |
| Karabounar.....                                | 5,000                  | 1,450                  |
| Omourlou.....                                  | 3,500                  | 400                    |
| Kiosk.....                                     | 5,500                  | 1,000                  |
| Tsifte Kaive.....                              | 1,000                  | 500                    |
| Sultan Hissar.....                             | 3,000                  | 1,100                  |
| Aktse.....                                     | 1,000                  | 500                    |
| Nazli<br>Kouyoudjak<br>Ortaksi } .....         | 11,000                 | 3,700                  |
| Bozdaghan                                      |                        |                        |
| Eudemish, etc.....                             | 14,000                 | 300                    |
|                                                | 70,500                 | 12,600                 |

It will be seen that the decrease in the crop, compared with last year, is 82 per cent. A load, it might be stated, weighs about four cwt.

Keep up your energy, if you would not let your business down.



**PATRONIZING PECULIAR SCHEMES**

**M**OST people are more easily persuaded to patronize schemes which are questionable than those which are commendable. It may be because of the liberal quantity of sugar with which they appear to be coated. But, whatever the cause, people, and business men among them, are being continuously victimized.

There is a paper published in New York, by the name of The American Journal of Health, which has constituted itself an authority on foods. And so solicitous is it that publicity should be given to commendable articles of food, that it writes unsolicited, lengthy editorials, each editorial to be the leader in the issue in which it appears. But, in order that there shall be no mistake—for the editorials are not always, at any rate, written before the goods are inspected—the manuscript is submitted to the manufacturers of the particular product with which it deals. It asks nothing, either by the line or the inch, for the publication of the editorial, which is conceived in the love-for-pure-food spirit and penned with the motive of benefiting humanity. But, lest its generosity should defeat the object it has in view, it stipulates that, in case the article should be accepted—by the manufacturer, of course—an order for a minimum number of copies of this celebrated health journal, at the stipulated market price, shall accompany the letter of acceptance.

Of course, no manufacturer or merchant who has been thus generously treated would think of being ungenerous in return, even though the market price of this celebrated journal of health is high. Although, by-the-way, we do hear of some who, actually, were ungenerous enough to refuse the editor's offer.

Some of the manufacturers whose products have been editorially treated by this celebrated health journal are Canadians.

Of course, this health journal is not published in Canada. But what of that? Aren't the manufacturers whose products are being treated editorially by a scientific pen, getting something for nothing, even if the paper is published in a foreign country, and circulated in a foreign country? Dollars spent in buying a few copies of the paper, of course,

no generous man would think of counting as money expended.

People should not look at things like this from too mercenary a standpoint. Neither should they be of too analytical turn of mind. People who have got behind the scenes in regard to The American Journal of Health's editorial policy may nudge their fellows and cry, "Ah, ah, Blank's caught." That is the way of the world, and these railleurs will be caught some other way. As long as the goods are right, what should it matter if they are written up in ways that are most peculiar?

**NOVEMBER 9 FOR THANKSGIVING.**

**A** SUBSCRIBER, who does not desire his name published, writes suggesting that November 9, the birthday of the Prince of Wales, be made a permanent Thanksgiving Day.

The suggestion is, we think, the best that has been yet made.

It would make the holiday two weeks earlier than at present, and be at a time when fair weather might be fairly expected.

Then, there is the utilitarian side of the proposition. In the natural order of things, it will be only a few years hence before the British throne will be occupied by the present Prince of Wales, whose birthday, November 9, will certainly become a public holiday. Whether, therefore, Thanksgiving Day be held at the end of October or of November, it would mean another holiday in about two weeks, with the Christmas and New Year's holidays closely following.

By fixing Thanksgiving Day for November 9 this would be avoided, while increased interest would be given to the two features which called the holiday into existence.

We think this proposition will meet with the approval of the business men of the country.

**HEAVY SHIPMENTS FROM DENIA.**

According to advices from abroad France has been a much heavier purchaser of Valencia raisins this year than usual, and had it not been for this extra demand values would have ruled much lower, as the exports from Denia were heavier.

In this connection it is asserted that the exports up to about 10 days ago from the Great Spanish raisin port were 417,565 quintals, against 362,714 for the same time in 1897.

Only about 100,000 quintals are now left in Denia. France, however, took 50,000 quintals this year, against 6,000 last year, so that increase in exports was equalized and values not very materially affected by the increased output. Demand at present in Denia is reported as dull, but the market is described as firm.

**DROPS FROM THE EDITOR'S PEN.**

Aim at originality if you aim to be anything.

Get down to business if you would be up-to-date.

Do not stop advertising. People may think you are hibernating.

Miracles are often worked upon a dead business by hard work and brains.

Never say you cannot do a thing until you have tried your very best and failed.

No one has yet been able to span the universe or fathom the average politician.

It is the employment of good business methods which builds up a good business.

Dead stock, unless disposed of, tends to induce mortification and, ultimately, business disintegration.

When a merchant begins to give short weight he will not have to wait very long to get out of business.

He who keeps his eye on his business does not give the "other fellow" much chance to run away with it.

Good manners are proper behind the counter as well as in the drawing-room, and there is more money in them.

When a politician smiles, it is an evidence that he is oiling his wily ways preparatory to making a descent upon you.

Uncle Sam ought to be very thankful next Thanksgiving Day. He reaped a good harvest and gave the Don a good threshing.

There is unfair as well as fair competition, but there are some people who seem to think that all competition is unfair: They want everything.

# "Unassailable Evidence"

of its sterling worth is the fact that the Government name it as their standard on their requisition for tea.

# "SALADA"

## CEYLON TEA

IS THE FRIEND OF MILLIONS.

Branches in Toronto, Montreal, Buffalo  
Pittsburg, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are  
in the market.

## THEN TRY

# STERLING

BRAND

# ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## Canned Lobsters

Defiance brand, 1-lb. flats.  
Cable brand, talls and flats.  
QUALITY A 1.

**J. & R. McLEA**

General Commission Merchants  
MONTREAL.

## J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments  
handled to best possible advantage.  
Prompt returns.

131 Water St. P. O. Box 28

VANCOUVER.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**  
Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

# J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
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## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

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20 and 20½ St. Peter Street.

MONTREAL.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 10, 1898.  
GROCERIES.

A GOOD fall trade has been done by the wholesale houses, and business is still keeping up well. Naturally, there is not a great deal doing in canned goods at this time of the year, but prices are being well maintained, while corn is quoted firmer. Canned raspberries are also a little firmer, on account of a demand from British Columbia. The position of canned salmon is as strong as ever. An improvement in the demand for coffees is to be noted. A fairly good business is reported in both syrups and molasses. Sugars continue quiet, although they are probably no more so than is usual at this time of the year. The sugar market rules firm. Business, if anything, has been slightly better in rice during the past week or two. The most interesting feature in regard to nuts is a cable from France announcing that no Marbot walnuts will probably be shipped to Canada this season, owing to the damaged condition of the crop. Quite a little business has been done in Indian and Ceylon teas on spot during the past week, owing to their favorable prices compared with those ruling on the London, England, market. Wholesalers are experiencing a fair trade in teas. Foreign dried fruits are receiving fair attention.

### CANNED GOODS.

As will be noted in our editorial columns, the pack of cohoes on the Coast is placed, by a British Columbia paper, at 39,500 cases, while a letter from a canner estimates it at 25,000 cases. We hear of no further transactions in cohoes, but the market appears to be as firm as ever, the canners putting up the largest quantities reporting that they have sold their total pack. Locally, prices are firm in regard to all kinds of canned salmon, but there is not much business being done.

Canned vegetables remain in much the same position as before. There is not much business being done, which, of course, is to be expected at this time of the year. The ruling price for tomatoes is still 85c. per doz., although at least one brand is being held at 95c. We hear of nothing being held by packers at less than 85c., the lots offering a week or two ago at 80c. having evidently been picked up. Corn is still decidedly firm, the price now being asked by wholesalers ranging from 90c. to \$1 as a rule.

People are unconcerned about peas, and the wholesale price ranges from 70c. up, although there are not many houses quoting as low as the figure named.

Canned fruits are in demand on British Columbia account, and some difficulty is being experienced in supplying requirements in raspberries, which are now quoted as high as \$1.65 by some wholesalers; \$1.35 to \$1.45 is, however, the ruling figure.

### COFFEES.

There is a little better inquiry this week for Mocha and Ceylon coffees of the higher grades for importation. Wholesalers report a better demand for Rio coffees at from 7½c. per lb. upward. Cable advices from Brazil report the market firm on expected light receipts.

### SYRUPS AND MOLASSES.

Syrups are still scarce. The dark descriptions are practically not to be had. The demand for syrups is good. The demand

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

for molasses is increasing, and wholesale quotations rank from 25 to 40c. per gallon, according to quality. In New York the market is a shade easier for New Orleans molasses, on account of increased receipts.

### SUGARS.

The sugar market has been firm during the past week. Last week raws advanced 1-16c. per lb. in New York, and the cable on Tuesday reported the market firm in London, with beet sugar ¾d. dearer. In New York, the refiners have renewed their guarantee against lower prices for 30 to 60 days on large lots, but, with the Doscher independent refinery in operation, there is naturally an unsettled feeling in regard to refined sugar, notwithstanding the firmness of the raw article.

In Canada, the price of sugar is unchanged, the wholesale figure for standard granulated still being \$4.58 Toronto and \$4.40 Montreal. A fair trade is being done, although no large lots are wanted. The refineries are also doing a fair trade for this time of the year, although this does not mean a great deal.

### NUTS.

It is probable there will be no Marbot walnuts on the Canadian market this sea-

son. The rain has damaged the crop to such an extent that cable advices say no shipments will be made to Canada this season. A cable received in Toronto this week notes an advance of 1c. per pound in the price of Valencia shelled almonds.

### TEAS.

While there is very little being done in Indian and Ceylon teas for import, yet quite a nice business has been done in consigned teas on spot of these descriptions, the prices at which they are offering being lower than the figures ruling on the London, Eng., market. This condition of affairs has not been pleasing to those who have been trying to sell teas for import. Agents for shipping-houses report that there is little or nothing doing in Japan teas, although the market keeps steady as to price. Mail advices from London, Eng., under date of Oct. 27, stated, in regard to the market for Ceylon descriptions, that teas suitable for the home and export trades were wanted and sold with a hardening tendency.

Wholesalers report trade fairly good in teas and rather better than a week or two ago.

### SPICES.

A little better inquiry in a sorting-up way is being experienced for import. Prices are in much about the same position as before.

### RICE AND TAPIOCA.

There is not a great deal being done in rice, although business is a great deal better than it was a week or two ago. In tapioca, scarcely anything is being done, the easy feeling in regard to prices causing people to defer purchasing.

### FOREIGN DRIED FRUITS.

CURRENTS—A cable received in Toronto on Tuesday from Patras noted a slight decline in prices, bringing figures down to the lowest point of the season. A letter, however, received from Patras, under date of Oct. 22, said: "The market is very firm, indeed, and we see no reason to suppose that we shall have any decline this side of Christmas, as the consumption seems to be very large everywhere." Local wholesalers report a good business, with the demand running largely on the cleaned fruit, which only cost ½c. per lb. more than the uncleaned.

VALENCIA RAISINS—A letter from Denia, Spain, under date of October 24, said: "The export of Valencia raisins to date are 446,305 quintals, against 395,000 the same date last year. There remain in the country



# SURPRISE

is a pure hard soap  
that lasts long and lathers freely  
sells at 5 cents

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VANCOUVER: 430 Cordova St  
ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

about 100,000 quintals of all grades." The same letter quoted prices which indicated that the market was well sustained. Toronto wholesalers report the demand improving, and they quote as follows, according to quality: Off-stalk,  $4\frac{1}{4}$  to  $4\frac{1}{2}$ c. per lb.; fine off-stalk,  $4\frac{1}{2}$  to 5c.; selected,  $5\frac{1}{4}$  to  $5\frac{3}{4}$ c.; layers,  $5\frac{3}{4}$  to  $6\frac{1}{2}$ c.

CALIFORNIA RAISINS—Prices have been again advanced by the association in California, but there is no change as far as Canada is concerned, and there has been some business done during the past week for importation at the old figure. The slow way in which shipments of California raisins have been coming forward this season has been disappointing to Canadian buyers, and has caused much inconvenience. In some instances, merchants who gave orders for shipment second half of September have not yet received a package. The few that are on the market are being quoted at  $7\frac{1}{2}$ c. per lb. for 3-crown and  $8\frac{1}{2}$ c. for 4-crown;  $2\frac{1}{2}$ -lb. carton boxes are being quoted at \$5 per doz.

FIGS—There is very little doing, the high price curtailing the demand. Prices run all the way from 17 to 18c. for 1-crown, to 25 to 28c. for 7-crown Eleme figs. Tapnets are quoted at from 4 to  $4\frac{1}{2}$ c. per lb., and naturals at 7 to  $7\frac{1}{2}$ c. per lb. Stocks in Smyrna are exhausted, and no more figs will be brought to the Canadian market. Goods which have been brought here could easily have been sold in New York or Chicago at an advance.

PRUNES—There has been some enquiry and some business done in California prunes for importation at old prices.

CANDIED PEELS—A demand is beginning to set in. The ruling quotations are: Lemon,  $10\frac{1}{2}$  to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

## GREEN FRUITS.

There has been quite a scarcity of lemons on the market here, but a large shipment of new Messinas arrived on Wednesday. These are quoted at from \$4.50 to \$5 per box. The demand is excellent. Oranges are also in good demand, and though the supply is liberal, an advance of 50c. per bbl. is noted for Jamaicas, the only kind now offering. Cranberries have risen in price, as we anticipated last week, 50c. to \$1, now being quoted at \$8.50 to \$9. Spanish onions are somewhat easier, a decline of 5 to 10c. being noted. Tomatoes are done, red peppers are scarce, but nominally 20 to 25c. Other fruits, bananas, apples, Malaga grapes, sweet potatoes, are moving steadily at unchanged figures.

## BUTTER AND CHEESE.

BUTTER—The feeling regarding dairy butter is weak, resulting in a decline of 1c. for all grades. Creamery is quiet, with prints 1c. cheaper. Tubs are easy, but no change is noted. We quote at outside points: Dairy tubs, 13c.; prints, 13 to 14c.; large rolls, 13c.; creamery prints, 17 to 18c.; tubs and boxes, 17 to  $17\frac{1}{2}$ c.

CHEESE—The market is steady, with an upward tendency. Prices received at cheese

boards are about the same as last week. The jobbing price for late makes is  $\frac{1}{4}$ c. higher. We quote: 8 to  $8\frac{3}{4}$ c. for early makes, and 9 to  $9\frac{1}{4}$ c. for late makes.

## COUNTRY PRODUCE.

EGGS—A good business is being done. The demand is rather greater than the supply of strictly-fresh stock, and an advance of 1c. has ensued. Strictly-fresh are now quoted at 18 to 19c., but as high as 20c. is frequently paid for choice small lots. Held-fresh and cold-stored stock are quiet at about  $14\frac{1}{2}$  to  $15\frac{1}{2}$ c. Limed sell freely at  $14\frac{1}{2}$  to 16c. From 14 to 15c. is paid at outside points, for cases.

POTATOES—The market is steady at 55c. for car lots, and 60 to 65c. for small lots, on the market.

POULTRY—The market is irregular. Both the receipts and the demand vary from day to day. Prices are comparatively steady, though turkeys have declined 1c., and geese,  $\frac{1}{2}$ c. per lb. Chickens are 5c., and ducks, 10c. cheaper. It is not likely that further reductions will ensue. Wild ducks are arriving in moderate numbers, and are steady at unchanged prices, which range from 20 to 25c. for teals and widgons to 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The inquiry for evaporated apples is moderate, attention being largely directed just now to winter apples. Prices are firm and unchanged. Car lots are worth about 7c. f.o.b. at country points. From 8 to  $8\frac{1}{2}$ c. is quoted in a jobbing way. There is a

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New Process  
**THISTLE BRAND TOMATOES** — **GARDEN GROWN**



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BACON  
LARD  
SHORT CUT PORK  
MESS PORK**

**The Wm. Ryan Co. Limited**  
TORONTO

brisk demand for dried apples, which seem to be scarce. From 4 to 4½c. is being paid at country points for No. 1 stock. Common stock is worth about 3½c. The jobbing price is steady at 4 to 5c.

**BEANS**—A good demand for hand-picked is noted at \$1 to \$1.10. Common stock is in moderate demand at 80 to 90c.

**VEGETABLES**—Business is considerably reduced in volume. Lettuce, carrots, red cabbage and egg plant have all declined 5 to 10c. in price. Cauliflower is 25 to 50c. cheaper. Parsnips are now coming in freely, and are quoted at 10c. per peck. Green beans are done. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 40 to 60c.; parsley, 10 to 15c. per doz. bunches; beets, 10c. per peck; parsnips, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75 to 90c. per bag; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c. to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

#### PROVISIONS.

The market situation is, throughout, steady and unchanged. Receipts of dressed hogs are large. Though the pack of all meats is large, the demand is brisk enough to keep stocks well cleaned up.

#### FISH.

No change is noted. Prices are steady. We quote: Fresh salmon trout, 6½c.; fresh white-fish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per

Direct shipment of

**CURRENTS** from PATRAS just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

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SHIPMENT

## MALAGA GRAPES

TO  
HAND

Exceptionally Good Value.

Write for Sample Keg.

half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¼ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; cis-coes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

#### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat prices have remained steady this week, except in the case of goose wheat, which has fallen from the exceptional value noted last week to a price 1 to 2c. below that of red and white wheat. On cars outside 69 to 70c. is paid for both the latter. The street market has been moderately active. We quote: Wheat, white, 72 to 73c.; red, 72½ to 73½c.; goose, 71c.; peas, 67c.; oats, 31 to 31½c.; barley, 54 to 55½c.; rye, 48½c. No. 1 hard Manitoba wheat has declined 2c., and is now quoted at 81c., Toronto freights.

FLOUR—There is no change. We quote: Manitoba patents, \$4.30; Manitoba strong bakers', \$4; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

BREAKFAST FOODS—No change is noted. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### HIDES, SKINS AND WOOL.

HIDES—The anticipated decline in prices here in sympathy with the reduction in other markets has not yet taken place, but the market is still weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 75 to 80c.

WOOL—There is still little doing. Prices are steady at 15c. for fleece, and 10c. for unwashed.

#### SEEDS.

Deliveries of alsike are slackening off. It is thought that most of this year's crop has been marketed. Fewer orders from abroad are noted. The feeling is somewhat easier, dealers not manifesting a desire to buy unless at a basis of about 25c. cheaper than a week ago. The price now ranges from \$2.75 to \$4.25. The wet weather has somewhat retarded the harvesting of red clover, and deliveries are not large. From \$3 to \$3.75 is paid for last year's crop, and from \$3.50 to \$4.25 for this year's crop.

#### SALT

Prices are unchanged. Trade is brisk. We quote: Carload lots, \$1.05 per bbl., and

65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Eggs are 1c. dearer.

Butter has declined 1c. per lb.

Spanish onions are 5 to 10c. cheaper.

Cheese is ¼ to ½c. dearer than a week ago.

Cranberries have advanced 50c. to \$1 per barrel.

New Messina lemons are in at \$4.50 to \$5 per box.

Valencia shelled almonds are cabled 1c. per lb. dearer.

A cable received in Toronto on Tuesday noted a slight decline in currants in Greece.

Chickens have declined 5c., and ducks, 10c., per pair; geese, ½c., and turkeys, 1c., per lb.

D. Gunn, Bros. & Co. state that they are doing such a large trade in butter and eggs that they are able to make unusually prompt returns for consignments.

Rutherford, Marshall & Co., desire to secure large quantities of dried apples. They have also a large special order for honey, and would like to hear from holders.

W. B. Bayley & Co., commission merchants, 46 Front street east, Toronto, have secured the warehouse at the south-west corner of Front and Church streets, and expect to move into it in about a month.

A cable from E. M. Dadelszel & Co., Bordeaux, France, states that there will be no Marbot walnuts shipped to Canada this season. A cable from J. S. Todd & Co., of the same city, advises that the crop of Marbots has been much damaged by rain, and recommends the purchase of Bordeaux walnuts.

#### QUEBEC MARKETS.

MONTREAL, Nov. 10, 1898.

#### GROCERIES.

THERE has been a fairly satisfactory volume of trade in general groceries during the week, and no very striking changes are to report, except a rather sharp advance in shelled walnuts of 1c. per lb. Molasses is firm, and holders are refusing to fill orders, except at a sharp advance. California raisins point higher for fresh importations, owing to the situation on the Coast, referred to elsewhere. Dates are reported a short crop, and are accordingly firm. Canned goods, tea, coffee, green fruit, etc., furnish no change. Country produce is firm, and cheese is higher, the

only weakness in this respect being in butter, which is again lower this week.

#### SUGAR.

Outside advices on sugar have been quite firm during the week, especially on beet, which has advanced quite sharply in London, being ¾d. higher than it was a week ago, at 9s. 9d. for November and 9s. 9¾d. for December delivery. Demand is reported active, and the market firm at the advance. Cane was firm in London, with Java quoted 3d. higher, at 12s. 3d., and fair refining unchanged at 10s. 9d. Raw sugar in New York is firm and held higher; fair refining, 3 13-16c.; centrifugal, 96 test, 4 5-16c., and molasses sugar, 3 9-16c. Refined is also firm in that market, and the same can be said of the local situation, there being a fair movement of refined at the prices quoted in our prices current.

#### SYRUPS.

There is little to report in this line, and prices continue largely nominal.

#### MOLASSES.

Inquiry for round lots of Barbadoes molasses has been quite keen, showing that jobbers are in want of stock, and now, holders are asking 30c., bids of 29c. for round lots having been refused. Stocks are the smallest known for years, and this difference between buyers' and sellers' views restricts business. In a jobbing way prices are firmly held, as quoted in our prices current.

#### DRIED FRUIT.

Business in Valencia raisins for importation, despite low offers referred to last week, has been nil. The ss. Bellona has arrived in port this week, and fruit re this ship is selling for forward delivery at unchanged prices, the range being from 4¼ to 6½c., according to quality and description of the fruit.

The first shipments of California raisins received here are now almost exhausted, and jobbers state that it will cost more money to lay down fresh supplies than the first receipts. At present, prices range on 2 to 4-crown loose muscatels at 5½ to 7½c., according to grade, with London layers firm at \$1.50 per box, and clusters all the way from \$1.85 to \$4.25 per box, according to brand.

Sultana raisins are steady, with a fair inquiry, at 10½ to 12½c., according to grade.

There is a fair enquiry for California prunes at quotations, and European sorts are firmly held for forward delivery.

There is no change in currants. Arrivals of superior grade Vostizzas are noted, which sell as high as 6½c. per lb. Other sorts are unchanged.



Dates are firm abroad, late advices confirming reports of a very short crop. On spot, old dates have sold at 5 to 6c. per lb.

Figs are steady, and a fair trade has been done in 10-lb. boxes, at a range of 15 to 20c., according to grade.

#### NUTS.

The chief feature in nuts has been the advance in shelled walnuts, which exhibit continued strength, prices this week being marked up from 21 to 22c. Grenoble and Marbot walnuts are firm, and Sicily filberts are the same way.

#### CANNED GOODS.

There has been little change in canned vegetables or fruit during the past week, prices ruling steady, while demand from retailers has been fairly active. Canned salmon are as firm as ever, and prices are held all round.

#### TEA.

No special activity has been noted in tea, although there is the usual quality of business in progress to meet current wants. Late cables from Japan note an advance in low-grade teas, but there are no indications of any response here. Reports from the west state that the member of a Japan tea firm has been placing orders there for some large lines at less than holders here would accept. Blacks meet a fair enquiry, and they are scarce, while round lots of Ceylon have changed hands at 16c.

#### COFFEE.

Coffee exhibits a quiet, but steady feeling, sales in Maracaibo beans in straight invoice lots being noted at 9¼ to 10c.; broken lots would necessitate more money. Santos and Rios have changed hands at 7½ to 8c., also for the green bean in straight lots.

#### GREEN FRUIT.

The green fruit market has ruled fairly steady during the past week. The last lots of Valencia oranges were cleared up this week and our quotations are withdrawn. Jamaica oranges are steady to firmer at \$6 to \$7 per bbl. Cranberries are firmly held. Malaga grapes are selling freely at quotations, and there is no change in other lines.

#### APPLES.

There is an active trade in apples, and fine winter fruit are firmly held this week at \$3 to \$4 per bbl. Fall fruit are a decreasing stock.

#### FISH.

As the season advances, the demand for all kinds of fish improves, and dealers state

that a fair trade is doing in a jobbing way. A feature of the market during the week has been a much stronger feeling in green cod, owing to the scarcity, and prices have scored an advance of 50 to 75c. per barrel. There has also been a sharp advance in the price of mackerel. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

The stock of prepared fish is light, for which the demand is fair, and prices are steady. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¼c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c.

The stocks of fresh fish are light, especially western, and prices, in consequence, have been maintained under a far demand. We quote: Haddock, 3¼c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

There have been large arrivals of smoked fish, of which the quality is only ordinary, and prices for some lines are lower. We quote: Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

The market is well supplied with ordinary grades of shell oysters, for which the demand has only been limited on account of the weather. Choice selected malpeques are selling at \$6, and common to good at \$3.50 to \$4.50 per barrel.

#### COUNTRY PRODUCE.

EGGS—The demand for eggs was fair and the market is moderately active and firm. Receipts of strictly new laid are very small, and buyers, in some cases, find it difficult to fill their wants. We quote: Strictly new laid, 21 to 21½c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c.; Montreal limed, 14 to 14½c., and culls, 9c. per dozen. Receipts, 2,538 cases.

POULTRY—The receipts of poultry to-day were fair, and, as the indications are for colder weather, they will likely increase in the near future. There is an active demand at present in the country from export buyers for all the choice stock offering. Trade here to-day was fair and prices show no change. We quote: Turkeys, 8½ to 9½c.; chickens, 6½ to 7½c.; ducks, 7 to 7½c., and geese, 5½ to 6½c. per lb.

GAME—There continues to be a steady demand for partridge, and all the offerings meet with a ready sale at 50 to 55c. for firsts, and at 35 to 40c. for seconds, per brace.

BEANS—The market for beans was without any new feature. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

HONEY—There is little or no demand for honey, as buyers have ample supplies on hand. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c.; and dark, 4 to 5c.

MAPLE PRODUCT—Is dull and featureless, as usual at this season. We quote as follows: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to 6¼c. per lb.

POTATOES—The market for potatoes is fairly active and steady, there being a good demand for all choice stock, and sales were made at 50c. per bag in car lots. Receipts of inferior to common stock are fair, which meet with a slow sale at 40 to 45c. per bag ex cars.

DRIED APPLES—These are very scarce at present, and jobbers, this week, refused bids of 4½c. to clear out the entire stock of dried they have on hand, demanding 5c., while evaporated are held firm at 8c.

#### PROVISIONS.

A steady trade in a jobbing way continues to be done in provisions, and the market is moderately active. We quote: Canadian pork, in barrels, \$16 to \$16.50; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

#### FLOUR, GRAIN, ETC.

There was very little doing in grain on spot, and the market in consequence was quiet. Manitoba No. 1 hard wheat was offered at 71c. afloat Fort William, and Ontario red was selling west at 67 to 68c.

The market for peas was weaker, and prices are fully 1c. per bushel lower, with buyers bidding 67c. and holders asking 68c. afloat.

A stronger feeling prevailed for buckwheat, and prices advanced ½c. per bushel with sales at 50½c. afloat.

There was no change in oats, and business in them was slow at 30½c. afloat.

In flour, trade continues fairly active, and prices rule firm. There has been some demand from foreign buyers, and The Lake



# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

of the Woods Milling Co. placed 1,000 sacks on London and 500 on Dublin account. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.75 to \$3.85; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.70 to \$4.80; strong bakers', best, \$4.20 to \$4.40.

There continues to be a good demand for feed, and millers, in some cases, are heavily oversold. Prices rule firm. We quote: Manitoba bran, \$12; shorts, \$14. and moullie, \$16 per ton, including bags.

The tone of the meal market is firm under a good demand for rolled oats at \$3.60 per barrel and at \$1.75 per bag.

A fairly active trade was done in baled hay, and the market was steady, with no change in prices to note. We quote: No. 1 at \$6.50 to \$7.50; No. 2 extra, \$5 to \$6; No. 2 and clover mixture, \$4.50 to \$5, and clover, \$4.

### CHEESE.

Cheese retains its firm feeling, and the balance of the fall make is being rapidly taken out of factorymen's hands at from 8½¢ upward to 9¢, according to the section. At the wharf, the other day, 2,500 boxes were offered, and all sold at 8½¢ to 8¾¢, an advance of ¼¢. on last Monday's ruling. We quote: Finest Ontario fall cheese, 9½¢ to 9¾¢; finest eastern fall cheese, 8½¢ to 9¢; French fall cheese, 8¾¢ to 8½¢; Liverpool cable, 42s. to 44s.

### BUTTER.

Butter continues dull and dragging, with no new features to report. Prices are easy, 18c. now being an extreme figure for finest

creamery. Receipts were 1,401 packages. We quote: Extra finest creamery, boxes, 17½¢ to 18c.; extra finest creamery, tubs, 17½¢ to 17¾¢; ordinary finest creamery, boxes, 17½¢ to 17¾¢; ordinary finest creamery, tubs, 17c.; western dairy, tubs, 14½¢ to 14¾¢.

### MONTREAL NOTES.

Cheese has advanced ¼¢. per lb. for export trading on last week's basis.

Shelled walnuts were marked up 1c. per lb. this week and are stiff at the rise.

Creamery butter is ½¢ to ¾¢. lower than it was last week, and dull at the decline.

Advices to hand state that the crop of dates this year is only 450,000 against 750,000 last season.

Almost all the first arrivals of California raisins are now exhausted and fresh importations will cost more money.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

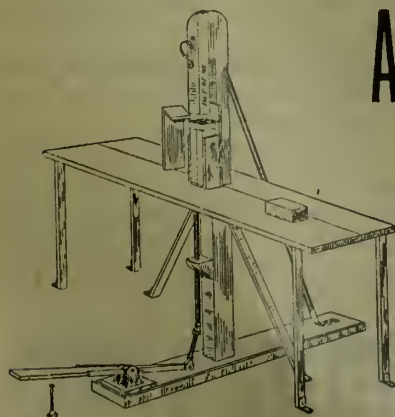
ST. JOHN, N.B., Nov. 8, 1898.

**B**USINESS continues good, and the market is in a satisfactory condition in nearly all lines. In very many lines dealers are caught somewhat short. But this is not altogether an evil; in fact, it very much helps in sustaining prices. Large quantities of country produce are being

brought to the city from up river, and that part of the city where the river boats land is a particularly busy one. American pickles seem to be coming into more general use in our city, even in the face of the heavy duty. These goods are imported in both bulk and in glass. The former is largely a sweet pickle, and the latter chiefly fancy goods. In canned goods, both baked beans in tomato sauce and soups are chiefly American.

**OIL**—The chief interest continues to centre around burning oil, shipments of which continue very large. Prices show no change, but are easy. Turpentine has again advanced, which makes the price very high. Cod oil continues to arrive quite freely. The quality is but fair. There is light sale and prices are lower.

**SALT**—This line is still a quiet one. Fair stocks of Liverpool coarse salt are held here, and the present sale is small. Prices continue low. No further arrivals are looked for till the direct steamers begin to run about the last of the month, when there will be regular shipments received. In factory-filled, the market is even more quiet. Canadian is largely supplying the demand. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to



## Armada Tea Packer and Simplex Mixer

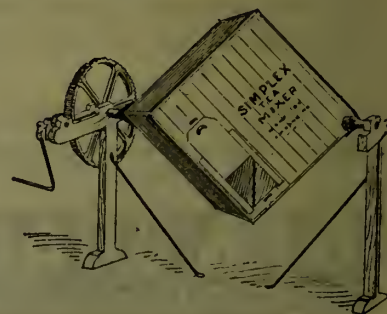
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Two Tea Packers to Vancouver, B.C., and two Tea Packers and one Tea Mixer to Montreal.

Why not let your order be next for a Machine or Mixer?

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The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

## Select Back

is one of the choicest cuts of Bacon  
that we are offering. Sugar Cured,  
almost boneless, and very cheap in  
price. This is one of the most econom-  
ical lines of Cured Meats that you  
can handle, and it will please the most  
exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

**Fancy Jersey Sweet Potatoes**  
**Canadian Chestnuts**  
**New Eleme and Tap Figs**

WRITE for PRICES.

WE  
BUY  
DRIED  
APPLES.  
WRITE  
US  
BEFORE  
YOU  
SELL.

The unique designs of the

## TARTAN TEA

packages catch your customers' eye. The excellent  
quality will bring them back and sell tea for you.

**Balfour & Co.**

Wholesale Agents

Hamilton

# SEE

our new line of MINCE MEAT in tins and  
4 and 6-lb. fibre pails. QUALITY A 1.

IT'S CLARK'S—IT'S RIGHT.

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
Merchants



## Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house  
for them.

SEEDED RAISINS.

WE ARE OPEN FOR A CARLOAD OF

## First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest  
Dressed Poultry.

**F. R. Stewart & Co.**

Wholesale Provision Merchants,

VANCOUVER, B. C.

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR...

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.



\$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—New goods continue to arrive, the chief receipts this week being salmon. Quite a few are to hand. In this line prices are higher and are firmly held. A car was sold this week to go west, a very unusual occurrence. There was also a car of vegetables sold on western account, which tends to strengthen the position. In the latter our dealers are quite well supplied. Baked beans are low. It is a line in which there is considerable competition. Peaches, which are held higher west, are in fair supply here. New oysters are quoted, and prices are same as last year.

**GREEN FRUIT**—Apples are easy, owing to quite free arrivals. Winter fruit is beginning to be received. Reports from Nova Scotia are for a larger yield than was expected. Exports are very large, and returns are quite satisfactory. Oranges have fair sale. The best trade call for Jamaicas, which are firmly held. Lemons show but fair business. In Canadian grapes, prices are about as last week. Season is getting late, and best grades tend higher. Californian Tokays are quite freely received, and are very fine. Malagas, as yet, have a light sale. Cranberries are higher. In the American market, Cape Cods have experienced advances upward of \$1 per bbl., and natives are scarce.

**DRIED FRUIT**—New California raisins in all grades are to hand. Quality is satisfactory. The seeded have been received in much larger quantities than ever before. Valencias continue to come to hand and have a fair sale. Layers are much more largely imported than ever. New figs were received this week; also sultana raisins. In the latter the demand here is light, and the former are so high it affects the sale. Stocks are small. All peels are now on the market, and the trade is ready to supply holiday demand for all lines. There has been an active enquiry for evaporated apples. Dealers are surprised at the advance in the price; in fact, best stock seems hard to get. Dried are dull, though there is a light sale at present. This week saw quite free arrivals of onions. The market is firm. There is quite a range in quality.

**SUGARS**—Show little change in value. Quite a little foreign arrived via the last Liverpool boat to Halifax; enough to make competition. A little American has arrived and does not seem, at least, as yet, a factor.

**MOLASSES**—Quite a little Porto Rico has arrived during the week from Halifax, a little from Yarmouth, and some from

Boston. Some splendid values are offered from the last named point. Stock here is not large, and values are firmly held. It is said a small cargo is about due from Porto Rico. Barbadoes is in light supply. In New Orleans, last importations were not satisfactory, and present prices for best grade are too high for business. Syrups, of which there are very small stock, are higher. Prices are, however, still low.

**PRODUCE**—Butter is still very satisfactory. There is a good demand for best stock, but this is hard to get, and the lower grades work off very slowly. Prices are still too low even for best stock. Eggs are in demand, and prices tend higher. Receipts are light. Cheese in local market is dull. Factories are quite well sold up for export.

**FISH**—There is fair business. Receipts of dry fish are light, and prices show no change, values being quite high. In pickled fish, receipts are still below the demand. Prices keep high; little change expected. Large fish are particularly light stock. Smoked move freely at rather firmer figures, but the price keeps low. Finnan haddies are somewhat scarce and firmly held. There is a good demand for bloaters and kippers, at even prices. Shad are low. We quote: Large cod, \$3.35 to \$3.45; medium, \$3.30 to \$3.35; pollock, \$1.30 to \$1.35; Grand Manan pickled herring, \$1.75 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

**PROVISIONS**—Local curers begin to offer new mess pork, and as far as they have stock, supply the market. Clear pork has limited sale. In beef, there is also but light business reported. Smoked meats are supplied direct to the retail trade. Wholesale grocers do very little in it. Lard is low, with still quite a range in packers' prices.

**FLOUR, FEED AND MEAL**—Stocks of flour, particularly Manitoba, are light, but quite a quantity has been bought to arrive. Prices in all grades well maintained. Many millers are oversold, and will not quote. Oats and oatmeal are tending higher. Dealers are quite well supplied with the latter. Beans have been a matter of interest, and at \$1 delivered for hand-picked wholesale men are buyers, but holders west incline to higher figures, and local merchants are slow to advance bids. Barley and split peas are light stock; prices high, and tending upward. We quote as follows: Manitoba flour, \$4.85 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.;

hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

The low price of hay is having one good effect: it is leading farmers to keep more cattle.

Lunenburg, N.S., has 70 schooners in the fishing business. The summer catch averaged 1,200 quintals per vessel.

Potatoes are being freely shipped to the West Indies. W. H. Chase cleared a cargo of 1,700 bls. this week for Havana.

Geo. Mann, Montreal, manager of the Salada Tea Co., was in St. John during the past week. From here Mr. Mann went to Boston.

Customs receipts for October, 1898, were \$62,695.45, being nearly \$4,000 less than the same month of 1897, when they were \$66,432.67.

Deposits were again much below the withdrawals at the savings bank during the past month, amounting to \$59,800, while the withdrawals were \$80,140.

A. W. Adams has taken over the warehouse and forwarding business of Chas. De-Bury. His warehouse, No. 13, north wharf, is splendidly situated for warehouse purposes.

Wm. Smith, with Bowman & Angevine, received the prize of \$10, given by The Pure Gold Mfg. Co. for the largest number of their coupons collected during the past month.

THE GROCER extends congratulations to J. C. Newson, formerly of Crapaud, P.E.I., but now of Holt & Newson, Boston, lately elected president of the Eclipse Oil Co., Wheeling.

The Bank of Nova Scotia have opened a branch at Winnipeg. G. A. Kennedy, of Yarmouth, is manager. Mr. Kennedy is succeeded in Yarmouth by A. H. Rowley, of Marysville, N.B.

Coming events cast their shadows before. Smelts are even now quite plentiful at Richibucto. Boys catch them with hooks. They bring 3c. per lb. for shipment to the United States market.

The first steamer of The Manhattan Steamship Co. to leave for St. John, from New York, leaves on November 9, and, returning, leaves St. John on November 14. It is the intention to make weekly sailings. These steamers will call at Eastport.

The ss. Winnipeg, on her first direct trip from Liverpool to Charlottetown, had quite a cargo, including 1,000 sacks of coarsesalt, 500 kegs soda, 1,000 packages liquor, 100 barrels grapes, 500 boxes pipes, 1,000 boxes tinplate, etc.

Robt. Starr, of Wolfville, made a display of Nova Scotia fruit at Omaha, representing the Fruit Growers Association, which was a surprise to western people. There were 50 varieties of apples, among them a Chebucio beauty, weighing 25 ounces and measuring 13 inches round. An orange apple weighed 19 ounces and was 14 inches round.



Established OVER 50 Years.

# Hudson's Dry Soap

Fine powder in handy packets.

Will keep clothes good colour.

Linen lasts longer when repeatedly washed with . . . . .



"I am more  
than satisfied."

No  
Dissatisfaction  
when  
Hudson's  
Soap

is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

## Hudson's

Soak your clothes with HUDSON'S and the  
dirt will slip out.

15¢ Half dozen handy packets 15¢

To be had from all Wholesale Grocers.

### R. S. Hudson

34 Chaboillez Square

... MONTREAL.

## SEEDED

### MUSCATELS

1-lb. Cartoons  
and  
50-lb. Boxes.

### VALENCIAS

1-lb. Cartoons  
and  
28-lb. Boxes.

IN STORE. Closest prices.

## Warren Bros. & Co.

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

### John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.



## Talking

is not allowed  
in church, but you will  
be forgiven if you only  
whisper to your neigh-  
bor that

### WHITE MOSS

is the best cocoanut that is made.

If you are not carrying it, send to us  
for samples.

CANADIAN COCOANUT CO.  
MONTREAL.

## TEAS

"Sailor Boy"

### Japan and Ceylon

Bulk and Lead Packages.

## PERKINS, INCE & Co.

TORONTO.

NOTHING BUT  
THE BEST

## Cocoa Chocolate

 Coffee  
Spices

## Baking Powder

TODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO

# Blue Label

## Tomato

# ..Ketchup

is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.



Prepared by . . .

## Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing  $\frac{3}{4}$  lb. will make over  $1\frac{1}{4}$  lbs. when ready for use.

Once tried, always used.

Ask your Wholesaler for it.

## NICHOLSON & BROCK, Toronto.

### HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T**HE DAVIDSON & HAY, LIMITED, have arriving, this week, direct importations of new Sultana raisins which they offer at close figures.

Shelled walnuts are moving out fast with The Davidson & Hay, Limited.

Clark's, Nicholson's and Wetthey's mince meat are selling freely with The Eby, Blain Co., Limited.

Cleaned cocoanuts in 1-lb. and 2-lb. cartons are selling well with The Davidson & Hay, Limited.

"Clover Leaf" and "Horse Shoe" salmon, flats, are in store with The Eby, Blain Co., Limited.

Balfour & Co., Hamilton, report the arrival of a second carload of California prunes and dried fruits.

In fine fruits, W. H. Gillard & Co. are showing a large assortment at low prices, consistent with grades offered.

New season's Japan teas and a large shipment of Ceylons are to hand, this week, for The Davidson & Hay, Limited.

The Wooler Creamery is turning out some of the finest butter manufactured in Ontario. All the latest and improved machinery has been put in, and with experienced makers

(Cyrus Lial & Son) the proprietors are meeting with success. D. S. Austin, of Wooler, Ont., is wholesale selling agent.

Dixon's carburet of iron stove polish is having a rapid sale with W. H. Gillard & Co. A shipment just to hand.

Bryant & May's matches (safety and wax vestas) are now in stock with Frank Magor & Co., 16 St. John street, Montreal.

A fine assortment of Eleme figs, in all sizes, from a 14-oz. "glove box" to 40-lb. boxes, are in store with The Eby, Blain Co., Limited.

"Tartan" tea is selling rapidly, say Balfour & Co., who attribute this to its excellent quality and the striking designs of the packages.

The Eby, Blain Co., Limited, draw attention to their advertisement, in this issue, of Sultana and Valencia raisins and shelled almonds.

Notwithstanding advance in Ceylon and Indian teas, Lucas, Steele & Bristol say neither price nor quality of "Circle" brand will change.

W. H. Gillard & Co. are just in receipt of a shipment of California prunes, 50 to 60's, 60 to 70's, 70 to 80's, and 90 to 100's; very fine goods.

The Eby, Blain Co., Limited, report receipt of their autumn importation of "Anchor" Japan tea, their own brand, in

three grades of leaf, packed in 30, 50, and 90-lb. airtight fancy tins, which they state, shows unusually fine style and cup value.

Southwell's new season's jams and marmalade, received per ss. Assyrian by Frank Magor & Co., the Canadian agents, 16 St. John street, Montreal.

Warren Bros. & Co. have received a shipment of 4-crown and 3-crown California raisins; also California muscatels in  $2\frac{1}{2}$ -lb. carton boxes.

The Davidson & Hay, Limited, report a good movement in Young Hysons during the past fortnight. This firm are showing some magnificent values in these teas.

Lucas, Steele & Bristol handle the best Roquefort cheese, and only the best. Buyers should bear in mind that there is Roquefort cheese and Roquefort cheese.

The Eby, Blain Co., Limited, are prepared to quote prime fall-caught trout and whitefish, to early buyers, together with full stocks of Labrador and shore herrings, codfish and boneless fish.

Frank Magor & Co., Montreal, have now at hand per ss. Yola, their assortment of Cadbury's fancy chocolates for Christmas trade. The range is larger and handsomer than in former years, and those who have not yet ordered direct will have a chance to stock if they apply early.

### SITUATION WANTED.

WANTED BY EXPERIENCED MAN, POSITION as Manager or Traveller in Tea or Grocery, wholesale or retail. Address, Box A, GROCER.



# CURRENT MARKET QUOTATIONS

November 10, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dairy, choice, large rolls, per lb | 15                   | 14                                          | 15                    | 14                   |
| " " pound prints                   | 14                   | 15                                          | 16                    | 18                   |
| " " tubs, best                     | 14                   | 15                                          | 16                    | 17                   |
| " " tubs, second grade             | 11                   | 12                                          | 12                    | 14                   |
| Creamery, tubs                     | 20 20½               | 18 18½                                      | 18                    | 20                   |
| " prints                           | 21 22                | 19 20                                       | 20 22                 | 22                   |
| Cheddar                            | 9 9½                 | 8½ 8½                                       | 8½ 9½                 | 9                    |

## CANNED GOODS

|                              |       |        |        |        |        |        |        |        |
|------------------------------|-------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's                  | \$ 90 | \$1 00 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " " gallons                  | 2 40  | 2 75   | 2 00   | 2 20   | 2 25   | 2 50   | 3 00   | 3 25   |
| Blackberries, 2's            | 1 40  | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   |        |        |
| Blueberries, 2's             | 80    | 90     | 75     | 85     | 85     | 95     | 90     |        |
| Beans, 2's                   | 70    | 95     | 70     | 95     | 90     | 95     | 90     |        |
| Corn, 2's                    | 85    | 95     | 96     | 1 00   | 80     | 85     | 80     |        |
| Cherries, red, pitted, 2's   | 2 00  | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 1 75   | 1 90   |
| Peas, 2's                    |       |        | 70     | 85     | 75     | 85     |        | 90     |
| " sifted                     |       |        | 85     | 1 00   | 1 15   | 1 20   |        | 1 00   |
| " extra sifted               |       |        | 1 00   | 1 25   | 1 30   | 1 50   |        | 1 15   |
| Pears, Bartlett, 2's         | 1 50  | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   |        | 1 15   |
| " " 3's                      | 2 25  | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   | 2 40   | 2 50   |
| Pineapple, 2's               | 2 10  | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   | 5 00   |
| " " 3's                      | 2 50  | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   |        | 5 00   |
| Peaches, 2's                 | 1 75  | 1 90   | 1 50   | 1 60   | 1 65   | 1 70   |        | 1 60   |
| " " 3's                      | 2 50  | 2 75   | 2 40   | 2 60   | 2 50   | 2 75   | 2 25   | 2 60   |
| Plums, green cages, 2's      | 1 50  | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   |        | 1 40   |
| " " Lombard                  | 1 30  | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   |        | 1 40   |
| " " Damson, blue             | 1 10  | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   |        |        |
| Pumpkins, 3's                | 75    | 85     | 70     | 80     | 90     | 1 00   |        | 1 00   |
| " " gallon                   | 2 10  | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   |        |        |
| Raspberries, 2's             | 1 50  | 1 90   | 1 35   | 1 65   | 1 50   | 1 75   | 1 40   | 1 60   |
| Strawberries, 2's            | 1 50  | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   |        | 1 70   |
| Succotash, 2's               | 1 10  | 1 15   |        | 1 15   | 1 10   | 1 15   |        |        |
| Tomatoes, 3's                | 90    | 95     | 85     | 90     | 85     | 90     |        | 1 10   |
| Lobster, tails               | 2 50  | 2 95   |        | 2 50   | 2 50   | 2 60   |        |        |
| " " 1-lb. flats              | 2 75  | 3 00   |        | 3 00   | 1 25   | 1 30   |        |        |
| " " ½-lb. flats              |       |        | 1 75   | 1 85   |        |        |        |        |
| Mackerel                     | 1 30  | 1 35   | 1 30   | 1 35   | 1 20   | 1 25   |        |        |
| Salmon, sockeye, tails       | 1 15  | 1 25   | 1 40   | 1 60   | 1 20   | 1 25   | 1 20   | 1 30   |
| " " flats                    | 1 30  | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   |        |        |
| " " Horseshoe                | 1 20  | 1 25   | 1 50   | 1 60   |        | 1 25   |        |        |
| " " Clover } tails           | 1 20  | 1 55   | 1 60   |        |        |        |        |        |
| " " Leaf } flats             | 1 45  |        | 1 60   |        |        |        |        |        |
| " Cohoes                     | 95    | 1 00   | 1 15   | 1 20   | 95     | 1 00   | 95     | 1 12   |
| Sardines, Albert, ½'s        | 10½   | 11     |        | 13     | 4      | 15     |        |        |
| " " ½'s                      | 20    | 21     | 20     | 21     | 20     | 21     |        |        |
| " " Sportsmen, ½'s           | 11½   | 12     |        | 12½    | 21     | 22     |        |        |
| " " ½'s                      | 19    | 20     |        | 21     | 20     | 21     |        |        |
| " " key opener, ½'s          | 10    | 11     | 10½    | 11     | 16     | 18     |        |        |
| " " ½'s                      | 16    | 18     | 18½    | 23     | 10     | 11     |        |        |
| " " other brands             | 23    | 35     | 16     | 17     | 16     | 17     |        |        |
| " " P. & C., ½'s             | 23    | 25     | 23     | 25     | 23     | 25     |        |        |
| " " ½'s                      | 33    | 36     | 33     | 36     | 33     | 36     |        |        |
| " " American, ½'s            | 4     | 5      |        | 5      | 4      | 5      |        |        |
| " " ½'s                      | 9     | 11     |        | 11     | 10     | 11     |        |        |
| " Mustard, ¼ size, cases     |       |        |        |        |        |        |        |        |
| Fruit in glass jars, per 100 | 9 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |        |        |
| Haddies                      |       |        |        |        | 4 25   | 4 50   |        |        |
| Kipper Haddies               | 1 40  | 1 50   | 1 15   | 1 60   | 1 10   | 1 15   |        |        |
| Herring in Tomato Sauce      | 1 35  | 1 45   | 1 20   | 1 60   |        | 2 00   | 1 90   | 2 00   |

## GREEN FRUITS

|                                 |      |      |      |       |      |      |  |  |
|---------------------------------|------|------|------|-------|------|------|--|--|
| Oranges, Late Valencias         |      |      |      |       | 3 00 | 4 00 |  |  |
| Jamaica, per bbl.               | 6 00 | 7 00 | 7 50 | 8 50  | 6 00 | 7 00 |  |  |
| Lemons, Verdilla, per box       | 5 00 | 6 00 |      |       |      |      |  |  |
| " " Malaga, per box             | 8 00 | 9 00 | 9 00 | 10 00 | 6 00 | 7 00 |  |  |
| " " Messina, new, p. box        |      |      | 4 50 | 5 00  |      |      |  |  |
| Bananas, per bunch              | 2 00 | 2 25 | 1 40 | 1 70  | 1 50 | 2 25 |  |  |
| Apples, per bbl.                | 3 00 | 4 00 | 2 00 | 3 00  | 1 50 | 3 00 |  |  |
| Cranberries, per bbl.           | 7 00 | 8 00 | 8 50 | 9 00  | 6 00 | 7 00 |  |  |
| Canadian Peaches, per basket    |      |      |      |       |      |      |  |  |
| " " Plums                       |      |      | 25   | 50    |      |      |  |  |
| " " Grapes                      |      |      |      | 35    |      | 35   |  |  |
| Sweet Potatoes, bbl.            | 2 50 | 3 00 | 2 00 | 2 25  | 3 00 | 3 50 |  |  |
| Malaga Grapes, per keg          | 5 50 | 7 50 | 6 00 | 7 50  |      |      |  |  |
| Cal. Peaches (20-lb.)           | 1 25 | 1 50 |      |       |      |      |  |  |
| " Plums (4-basket)              | 1 50 | 2 00 |      |       |      |      |  |  |
| Tomatoes, Can., per basket      | 30   | 50   |      |       | 40   | 50   |  |  |
| Pears, late varieties, per bbl. | 4 00 | 8 00 |      |       |      |      |  |  |
| Spanish onions, per crate       |      | 2 50 | 1 10 | 1 15  |      |      |  |  |

## SUGAR

|                                    |        |      |        |    |    |    |    |  |
|------------------------------------|--------|------|--------|----|----|----|----|--|
| Granulated (St. Lawrence, Redpath) | \$4 40 |      | \$4 58 | 4½ | 4½ | 5½ | 5½ |  |
| Granulated, Acadia                 | 4 40   |      | 4 58   |    | 4½ |    |    |  |
| Paris lump, bbls. and 100-lb. bxs  | 5 52½  |      | 5 58   | 5½ | 6  |    |    |  |
| " " in 50-lb. boxes                | 5 65   |      | 5 68   |    |    |    |    |  |
| Extra Ground Cane, bbls.           | 5 15   |      | 5 40   |    |    |    |    |  |
| Powdered, bbls.                    | 4 90   |      | 5 00   | 5½ | 6  |    | 6¾ |  |
| Phenix                             | 4 15   |      | 4 33   |    |    |    |    |  |
| Cream                              | 4 08½  |      | 4 33   |    |    |    |    |  |
| Extra bright                       | 4 06¼  |      | 4 23   | 3¾ | 4  | 4½ | 4½ |  |
| Bright coffee                      |        |      | 4 13   | 3  | 3¾ |    |    |  |
| No. 3 yellow                       | 3 71¼  |      | 3 93   | 3½ | 3¾ |    |    |  |
| No. 2 yellow                       | 3 58¾  |      | 3 83   |    |    |    |    |  |
| Demerara                           |        | 3 50 | 3 75   |    |    |    |    |  |
| Imported yellow                    |        |      | 3 75   |    |    |    |    |  |

## SYRUPS AND MOLASSES

|                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Syrups         |                      |                                             |                       |                      |
| Dark           | \$0 23               | \$0 27                                      |                       |                      |
| Medium         | 30                   | 32                                          |                       | 3                    |
| Bright         | 35                   | 37                                          | 34                    | 35                   |
| Honey          |                      | 40                                          |                       | 3½                   |
| " 25-lb. pails | 90                   | 1 00                                        |                       |                      |
| " 38-lb. pails | 1 20                 | 1 40                                        |                       |                      |
| Molasses       |                      |                                             |                       |                      |
| New Orleans    | 31                   | 24                                          | 45                    | 26                   |
| Barbados       | 32                   |                                             |                       | 28                   |
| Porto Rico     | 23                   | 38                                          | 42                    | 30                   |
| Antigua        | 22                   | 23                                          |                       | 34                   |
| St. Croix      |                      |                                             | 25                    | 28                   |
|                |                      |                                             | 27                    | 28                   |

## CANNED MEATS

|                               |        |        |        |        |        |         |        |
|-------------------------------|--------|--------|--------|--------|--------|---------|--------|
| Comp. corn beef, 1-lb. cans.  | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$..... | \$1 75 |
| " " 2-lb. cans.               | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   |         | 3 00   |
| " " 4-lb. cans.               | 5 10   |        | 8 00   | 8 75   | 9 25   |         |        |
| " " 6-lb. cans.               | 8 60   |        | 18 00  | 20 00  | 21 00  |         |        |
| " " 14-lb. cans.              | 18 55  |        | 2 60   | 2 75   | 2 80   |         |        |
| Minced callops, 2-lb. can.    | 2 60   |        | 3 50   | 3 20   | 3 25   | 3 35    | 3 00   |
| Lunch tongue, 1-lb. can.      | 3 50   | 3 20   | 3 25   | 3 25   | 3 35   |         | 3 00   |
| " " 2-lb. can.                | 6 70   | 6 75   | 7 00   | 5 80   | 6 00   |         | 6 50   |
| English brawn, 2-lb. can.     | 2 30   | 2 75   | 2 80   | 2 75   | 2 80   |         | 2 75   |
| Camp sausage, 1-lb. can.      |        |        | 2 50   | 2 50   | 2 80   |         |        |
| " " 2-lb. can.                |        |        | 4 00   | 4 00   |        |         |        |
| Soups, assorted, 1-lb. can.   | 2 00   |        | 1 50   | 1 40   | 1 50   |         |        |
| " " 2-lb. can.                | 3 00   |        | 2 20   | 2 25   | 2 30   |         |        |
| Soups and Bouill., 1-lb. can. | 2 00   |        | 1 80   | 1 75   | 1 80   |         |        |
| " " 6-lb. can.                |        |        | 4 50   | 4 25   | 4 50   |         |        |
| Sliced smoked beef, ½'s       | 1 70   | 1 65   | 1 70   |        | 2 00   |         |        |
| " " 1's                       | 2 25   | 2 80   | 2 95   |        | 3 25   |         |        |

## COUNTRY PRODUCE

|                              |      |      |     |      |      |      |  |    |
|------------------------------|------|------|-----|------|------|------|--|----|
| Eggs, strictly fresh laid    | 17½  | 18   | 18  | 19   | 14   | 15   |  | 15 |
| " " held                     | 15   | 16½  | 14½ | 15   |      |      |  |    |
| Poultry—chickens, dressed    | *5   | 8    | 25  | 50   | 25   | 60   |  |    |
| Geese, per lb.               |      |      | 5   | 5½   | 50   | 70   |  |    |
| Ducks, per pair              | *8½  | 9    | 30  | 60   | 40   | 60   |  |    |
| Turkeys, per lb.             |      |      | 6½  | 8    | 10   | 14   |  |    |
| Game—Hares, per pair         |      |      |     |      | 25   | 30   |  |    |
| Honey, comb, per doz         | 1 50 | 1 75 | 80  | 1 50 | 1 50 | 1 75 |  |    |
| " " light color, 60-lb. tins | 7    | 7½   | 6   | 6½   | 7    | 8    |  |    |
| " " 5 and 10-lb. tins        | 7    | 7    | 7   | 7½   | 8    | 10   |  |    |
| " " buckwheat                | 5½   | 6½   | 2   | 3    | 5    | 6    |  |    |

\* per pound.

## FRUITS

|                              |      |    |    |    |    |    |      |      |
|------------------------------|------|----|----|----|----|----|------|------|
| Foreign—                     |      |    |    |    |    |    |      |      |
| Currants, Provincials, bbls. | 4½   | 4¼ | 4¾ | 5½ | 6  | 7  | 7½   |      |
| " " ½-bbls                   | 4½   |    |    | 6  | 7  | 7  | 7½   |      |
| " " Fillatras, bbls          | 4¼   | 4¼ | 4¾ | 5½ | 6½ | 7½ | 7½   |      |
| " " ½-bbls                   | 4¼   | 4¼ | 4¾ | 5  | 6  | 7  | 8    |      |
| " " cases                    | 4½   | 4¼ | 4¾ | 6½ | 7  | 7  |      |      |
| " " ½-cases                  |      |    | 4¾ | 6½ | 7  |    |      |      |
| " " Patras, bbls             |      |    |    | 6  | 7  |    |      |      |
| " " ½-bbls                   |      |    |    | 6  | 7  |    |      |      |
| " " cases                    |      | 5  | 6  | 7  | 7½ |    |      |      |
| " " ½-cases                  |      | 5  | 5¼ | 6  | 7  |    |      |      |
| Vostizzas, cases             | 5½   | 6½ | 6  | 7  | 8  | 7½ | 8    |      |
| Dates, boxes                 | 5    | 6  |    |    | 5  | 6  | 6    | 7    |
| Figs, 10-lb. boxes, per lb.  | 15   | 20 | 17 | 28 |    | 18 |      |      |
| Prunes, sphinx, B's          |      |    |    |    | 10 | 12 | 8    | 9    |
| " " A's                      |      |    |    |    |    |    |      |      |
| " " California, 40's         |      | 11 | 10 | 11 | 10 | 12 |      |      |
| " " 50's                     |      | 9¼ |    | 9¼ | 8  | 9  |      |      |
| " " 60's                     |      | 8  |    | 8½ | 7  | 8  |      |      |
| " " 70's                     |      | 7½ |    | 7½ | 7  | 8  |      |      |
| " " 80's                     |      | 7  |    | 6¾ | 7  | 7  |      |      |
| " " 90's                     |      | 6½ |    | 6  | 4½ | 5  | 6½   | 6½   |
| Raisins, Valencia, off stalk |      | 4½ | 4¼ | 4½ | 5  | 6  | 1 70 | 1 90 |
| " " Fine off stalk           |      | 4½ | 4¼ | 4½ | 5  | 5½ |      |      |
| " " Selected                 |      | 5½ | 5½ | 5½ | 6  | 7  |      |      |
| " " Layers                   |      | 5½ | 5½ | 6½ | 6  | 7  |      |      |
| " " Sultanas                 | 10½  | 11 | 11 | 15 | 10 | 12 | 10   | 12   |
| " " California, 2-crown      |      | 5½ |    |    |    |    |      |      |
| " " 3-crown                  |      | 7  |    | 7½ | 7  | 7½ | 7    | 7½   |
| " " 4-crown                  |      | 7½ |    | 8½ | 8  | 8½ | 8    | 8½   |
| " " London layers, box       | 1 50 |    |    |    |    |    |      |      |

|                         |    |    |    |    |     |    |    |     |
|-------------------------|----|----|----|----|-----|----|----|-----|
| Domestic—               |    |    |    |    |     |    |    |     |
| Apples, dried, per lb   | 6½ | 7  | 4½ | 5½ | 6   | 7  |    |     |
| " " evaporated          | 9  | 10 | 8  | 8½ | 9   | 11 | 12 |     |
| Cal. Evaporated Fruits— |    |    |    |    |     |    |    |     |
| Apricots, 50-lb. boxes  | 9  | 10 |    |    | 9   | 10 |    | 11½ |
| " " 25-lb. boxes        | 9  | 16 |    | 18 | 11  | 16 |    |     |
| " " cartons             | 13 | 14 |    |    | 13  | 14 |    |     |
| Peaches, 25-lb. boxes   | 10 | 12 |    |    | 10½ | 12 | 11 | 13  |
| " " 1-lb. cartons       | 12 | 13 |    |    | 12  | 14 |    |     |

## PROVISIONS

|                                   |       |       |       |       |       |       |       |       |  |
|-----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| Dry Salted Meats—                 |       |       |       |       |       |       |       |       |  |
| Long clear bacon .....            | 7½    | 8     | 8½    | 8¾    | ..... | ..... | ..... | 9¼    |  |
| Smoked Meats—                     |       |       |       |       |       |       |       |       |  |
| Breakfast bacon .....             | ..... | 12    | 11    | 12    | ..... | ..... | 11¼   | 12    |  |
| Rolls .....                       | ..... | 9     | 8¾    | 9     | 9½    | 10    | ..... | 10¾   |  |
| Hams .....                        | 10½   | 13    | 10½   | 11    | 11½   | 12    | ..... | 11¾   |  |
| Shoulder hams .....               | ..... | 10    | 8¾    | 8½    | 8     | 9     | ..... | 8½    |  |
| Backs .....                       | ..... | ..... | 11    | 11½   | ..... | ..... | 9¾    | 10    |  |
| All meats out of pickle 1c. less. |       |       |       |       |       |       |       |       |  |
| Barrel Pork—                      |       |       |       |       |       |       |       |       |  |
| Canadian heavy mess .....         | 16 50 | 17 00 | 15 00 | 16 00 | 15 00 | 16 90 | 16 00 | 17 00 |  |
| “ short cut .....                 | 16 00 | 16 50 | 16 00 | 17 00 | 15 50 | 16 25 | 13 50 | 17 50 |  |
| Clear shoulder mess .....         | ..... | ..... | 14 00 | 14 50 | 14 00 | 15 00 | ..... | ..... |  |
| Plate beef .....                  | 12 50 | 18 00 | 11 00 | 11 50 | 13 50 | 14 50 | ..... | ..... |  |
| Lard, tierces, per lb. ....       | ..... | 8¼    | ...   | 7     | 7¾    | 8     | 9     | 9½    |  |
| Tubs .....                        | ..... | 8½    | ..... | 7½    | 8     | 8½    | ..... | ..... |  |
| Pails .....                       | 8¾    | 9¾    | 7¾    | 7½    | 8     | 8½    | ..... | 9     |  |
| Compound Pails .....              | ..... | 1 10  | 6½    | 7     | 6½    | 7     | ..... | 7     |  |
| Shortening, in 60-lb. tubs .....  | ..... | ..... | ..... | 7½    | ..... | 7¾    | ..... | ..... |  |
| Dressed hogs, llght. ....         | 6.25  | 5.25  | 5.35  | ..... | ..... | ..... | ..... | ..... |  |





# The Middleman's Profit,

deprives both you and your customers of a certain degree of "quality"—you'll agree to that. The middleman's profit goes **entirely** into quality in Tillson's Pan-Dried Rolled Oats, because we sell to you direct. "The Middleman's Profit" is often responsible for the direct loss of a customer. If you can skip such a **chance** (and you **can**) why take it?

Your customers are abso-

lutely **safe** with those clean, rich, nutty-flavored Pan-Dried Rolled Oats—there is no middleman to pay!

## Tillson's Pan-Dried Rolled Oats

(Registered Brand)

The Tillson Company, Limited  
Tilsonburg, Ont.

FROM MANUFACTURER  
TO RETAILER DIRECT.

### AMONG TORONTO RETAILERS.

*Specialty  
In Tomatoes.*

The grocery trade in Toronto have long known that W. J. Sykes, College street, is one of the most enterprising dealers in canned goods in Toronto. Fresh evidence of this was given me while in his store the other day. On a large number of cans of tomatoes, I saw a new label. Closer examination showed me that it was a label gotten up for Mr. Sykes' own trade. The distinctive feature of these cans was that the lithograph showed, pinned to a large tomato, a neat card, stating that they were "specially selected from the finest tomatoes grown in Canada, for W. J. Sykes, 346 College street, Toronto." Mr. Sykes told me that he had secured labels for the cans in 100 cases, and that, by an arrangement with the packer from whom he bought most of his canned goods, these cans were given even more care than is generally given by this packer, who has a reputation for carefully selecting the goods he cans. The aim in view in having these cans specially prepared is to create a special demand for these goods. It is not probable, however, that Mr. Sykes' enterprise will be followed by many other retailers, as the packers prefer to put up their goods in the regular way, as the trouble in making a special selection is no minor matter. And few dealers buy in such quantities as does Mr. Sykes, who is figuring on handling 4,000 cases of tomatoes this season.

*Money  
Plentiful.*

I have frequently noted a feeling among Toronto retailers to the effect that times are improving, but until this week no voice has been heard from "beyond the Don." I was in the store of McLean & Van Loan, at the corner of Broadview avenue and Gerard street, the other day and noted a general im-

provement in appearances. The ceiling had been repapered, the fixtures brightened up, and new goods filled all the shelves, etc. Inquiry led up to Mr. McLean telling me that not only is there a larger demand for goods, but money is much more plentiful than was true of recent years, thus reducing the difficulty of collecting and the loss through bad debts to a minimum. The wheels of business being thus oiled, McLean & Van Loan expect to "get a move on" this winter.

*The Ways  
of the  
Dead Head.*

I witnessed a good sample of the brilliant methods of the up-to-date dead head the other day. I was in the store of a Yonge street grocer when a man about fifty years of age entered. He walked quietly up to the counter, and asked if the grocer kept a certain baker's bread.

"Yes, we have it," was the reply.

"I would like a double loaf, please."

The bread was secured, wrapped up, and laid on the counter for the customer. He hesitated a moment, then, leaning forward, politely enquired: "I suppose you will trust me with this till Monday?"

The name and address was secured, and the promise to wait till Monday given. Then the customer, seeming to recollect something, asked:

"Have you any really fresh eggs?"

"Yes."

"I would like a dozen. And I would like a can of salmon, a pound of tea, and a pound of nice creamery butter. I will take the bread and the tea. Send the rest as soon as you can."

The customer departed. I said nothing, hoping that the merchant would be more fortunate in getting his money than the landlady of the smooth-tongued gentleman whom fate caused me to be housed with some six months ago. But, so far, the merchant has not seen the customer or his cash again.

**P**ERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

### FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.  
(52)

### DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

### THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

**HERE** is something very special,  
which should attract your  
attention.

A FULL ASSORTMENT OF . . . .

SMYRNA FIGS in 50-lb. bags.

SMYRNA FIGS in 20-lb. boxes.

SMYRNA FIGS in 10-lb. boxes.

SMYRNA FIGS in 12-oz. boxes.

which we offer at 25 per cent. lower than the price at  
which they can actually be imported.

We are the only firm who have **VALENCIA RAISINS**  
of 1897 crop. We can give very low quotations.  
If you have any demand for them, write us.

---

OUR STOCK OF NUTS, of all kinds and grades, IS COMPLETE.  
OUR PRICES ARE RIGHT.

---

**Laporte, Martin &**



# New Crop Dried Fruits

## Are Now in Store

And we can quote at very low figures :

ARGUIMBEAU'S VALENCIA RAISINS, fine off-stalk.

ARGUIMBEAU'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, fine off-stalk.

MORAND'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, 4-crown Layers.

VICTORIA brand, "choicest quality," put up in flat boxes, F.O.S.

VICTORIA brand, " " " " Selected.

VICTORIA brand, " " " " 4-crown Layers.

ROSENDO : "Good and cheap line," fine off-stalk.

CURRANTS : "Fine Filiatras," in barrels and half barrels.

CURRANTS : "Fine Filiatras," in half boxes, about 75 lbs.

CURRANTS : "Fine Filiatras," in quarter boxes, about 40 lbs.

CURRANTS : "Vostizza Ambrosia," in quarter boxes, about 40 lbs.

CURRANTS : "Black Pearl," the highest grade of currants imported, in quarter boxes, about 40 lbs.

CURRANTS : "Princess" brand, cleaned, in quarter cases, about 40 lbs.

CURRANTS : "Princess" brand, cleaned, in 1 lb. cartoons.

Write us for quotations. Our prices are low.

---

**Cie.,** Wholesale Grocers, **Montreal**

## TRADE CHAT.

THE Customs returns for Paris, Ont., show that the exports for October amounted to \$23,587, divided as follows: Flour, \$9,919; apples, \$5,170; cattle, \$1,200; lambs, \$635; horses, \$280; bran, \$360; cheese, \$3,241; implements, \$30; turnips, \$1,729.

Joseph Grasser is starting a broom factory in Kincardine, Ont.

The Holland creamery at Tice's Mills, Que., made a ton of butter its first week of operations.

Keith & Plummer, general merchants, Hartland, N.B., are having a new store, 60 x 30 feet, erected.

The Kent Mills, Chatham, Ont., are making a shipment of 6,000 bushels of hand-picked beans to Havre, France.

About 1,500 lb. of honey were shipped from Bridgeburg, Ont., the other day to Brandon, Man. J. F. Dunn, of Ridgeway, Ont., was the shipper.

Miss Mary O'Connor, a traveler for J. H. Farr & Co., soap manufacturers, Montreal and Buffalo, was deported from Buffalo under the alien labor law.

On Thursday last W. H. Brevoart, cheese and butter manufacturer and dealer, Stanstead, Que., was married to Miss Annie Woods, Kingston, Ont.

It is claimed that the canning factory did about four times more business this year than last. It is a promising industry.—Woodstock, N.B., Despatch.

A large dryer in Van Dyke's evaporator at Grimsby, Ont., burst last week, wrecking part of the second floor and putting a hole through the two-foot concrete wall.

A meeting to discuss the formation of a pork-packing company will be held in Orangeville on Nov. 15. Joseph Stratford, of Brantford, and others will speak.

Two men are gathering tamarac gum in the neighborhood of Bobcaygeon, Ont. They recently shipped 700 lb. from that place, getting, it is said, \$6 per cwt.

One hundred thousand bushels of flax seed arrived at Midland, Ont., the other day for shipment to Montreal, but no cars could be secured to carry it from that port.

The merchants of Thamesville, Ont., have formed a protective association, for the purpose of forcing the collection of accounts and blacklisting those who do not pay.

The Monkton, Ont., cheese factory has closed up after a successful summer's operation. About 65 tons were made, and all has been sold except some of the September and October make.

W. E. Miller, Brampton, Ont., shipped 23 cars of goose wheat, about 10,000 bush.,

from his elevators in that town one day recently. From 74 to 76c. per bush. was received for it.

C. Husband, of Husband Bros., wholesale fruiters, Toronto, and Mr. Scully, of Lloyd & Scully, wholesale egg and butter dealers, Owen Sound, Ont., are on a business trip to the Northwest Territories.

Mr. Joseph Hiscock stated to-day that he had written to many places for hickory nuts, but, up to the present, has not been able to secure any. The reason for the scarcity of the crop cannot be determined.—Kingston News.

The Furness line of steamships, running from Halifax and St. John to London, have ample cold storage facilities. These facilities have been so little used by shippers, however, that they will be removed from all the ships.

A boiler weighing 25 tons was brought to Montreal by the steamer Manchester City for the Canada Sugar Refinery. Three more boilers of a similar size will be brought out for the Canada Sugar Refinery before the close of navigation.

Kipling's "Lady of the Snows" should be revised. The sentiment of the poem doesn't seem to harmonize with ripe raspberries and blooming strawberry plants in the middle of October. We have them here in abundance.—Meaford, Ont., Mirror.

The merchants of Port Stanley, Ont., have agreed to close their respective places of business at 8 o'clock p.m., on and after November 1 next, except on Saturdays and days preceding public holidays. Funeral and marine supplies are also exempted.

Lord Strathcona has secured the consent of the British War Office for Canadian producers of canned goods, meats, fruits and evaporated vegetables in cans or tins to tender for supplying the army. Samples of Canadian products must first be sent over for qualities to be tested.

During the month of October great numbers of salmon trout and greater numbers of spawn were destroyed by fishermen taking these fish during the spawning season. The Dominion fishing regulations make November a close month, but it is claimed that with one exception, the spawning season has occurred in October for 20 years.

The Klondyke gold miner held up a nugget which he had just found. It was as big as his fist. "Isn't that a beauty?" he asked. The consensus of opinion was that the nugget was a beauty, indeed. "Yes, indeed," said one of the old hands, after the others had expressed their admiration, "that nugget is easily worth its weight in corned beef."—Harper's Bazar.

The annual statement of The Acadia Sugar Refining Co., Limited, Halifax, up to

September 30 shows that after providing for the deficit of last year, which amounted to \$89,436.43, and setting aside \$15,000 for depreciation, there remained \$44,813.24, from which a dividend, on the preferred shares, of 3 per cent. will be paid on Dec. 16, amounting to \$40,880, leaving a balance of \$3,933.24 to be carried forward.

## RETAIL GROCERS DUPED.

The Evening Gazette, Cedar Rapids, Ia., under recent date, tells of the following fraud practised on retail grocers:

A new swindling game is being worked in the city with much success. The fellow has been working largely among the grocery stores, where he would call and ask to see their stock of "Enameline." After looking it over carefully, if the grocer carried anything of that kind, the swindler would represent himself as a special agent of the company manufacturing these goods, and would advise the grocer that the regular salesman would be along early in the following week and would take up all the boxes of "Enameline" that had become dried up or shopworn. After putting the grocer in a good humor he would then draw from his pocket a bottle of famous nickel polish.

No book agent ever had a smoother tongue, and no side-show worker ever sang a breezier story, than this fellow of his wonderful composition. With a bit of cloth and a dash of the bottle he would brighten up the metal work on the showcase until it rivaled the reflective powers of the mirror on the sliding doors. He would polish the grocer's watch-chain, and the very atmosphere itself seemed brighter and brighter for the presence of the illustrious fakir and still more illustrious fake. The Enameline company, he said, owned this compound, and would back it for all they were worth. The one sample bottle he would consent to sell at 75 cents, and the regular salesman would give the grocer a price on dozen lots when he called. The grocer bit, and long before the fellow had reached the next grocer the metal on the showcase, the watch-chain, and everything the fakir had touched with the polish was perfectly black. The "polish" was a little quicksilver.

J. L. Prescott & Co., the proprietors of "Enameline," report that this man has been working the same trick in the east, and they would be glad to get track of him, as they propose to make it warm for him.

## NEW FIRMS COMMENCING.

Wm. Anderson is opening out as cigar dealer in Brandon, Man.

Chas. A. Miller is starting business as general merchant in Windsor Mills, Que.

Mrs. Poucher is commencing business as grocer and dry goods dealer in Dauphin, Man.

Cote, Sons & Co. are commencing business as general merchants in St. Flavie Station, Que.

David Shepherd and his son, George Shepherd, will open out a new grocery in Munn & Co.'s old stand, Guelph, Ont., about November 15.



## SORT UP YOUR STOCK

We have been sorting up our own stock, and have set aside all our odd lines, which we are going to clear out at **very low prices.** The assortment occupies nearly one whole floor of our large warehouse, and is composed of good, saleable lines. Look over your stock and see what you have room for.

### ODD LINES OF

Printed Dinner Sets.  
China Dinner Sets.  
Chamber Sets.  
Tea Sets.  
Breakfast Sets.  
Plates—bests and seconds.  
Cups and Saucers.  
Decorated China Plates.  
Decorated China Cups and Saucers.

### ASSORTED

White and Colored Meat Dishes.  
White and Colored Covered Vegetable Dishes.  
Covered Soup Casseroles

### FANCY

China Goods, Vases, etc.  
A Large Job Lot of Fine Pressed Glassware.

A Large Line of Job Lamps.

## The JOHN L. CASSIDY CO., Limited

[339-341] St. Paul St., MONTREAL.

## What Am I in Business for?

**W**ILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

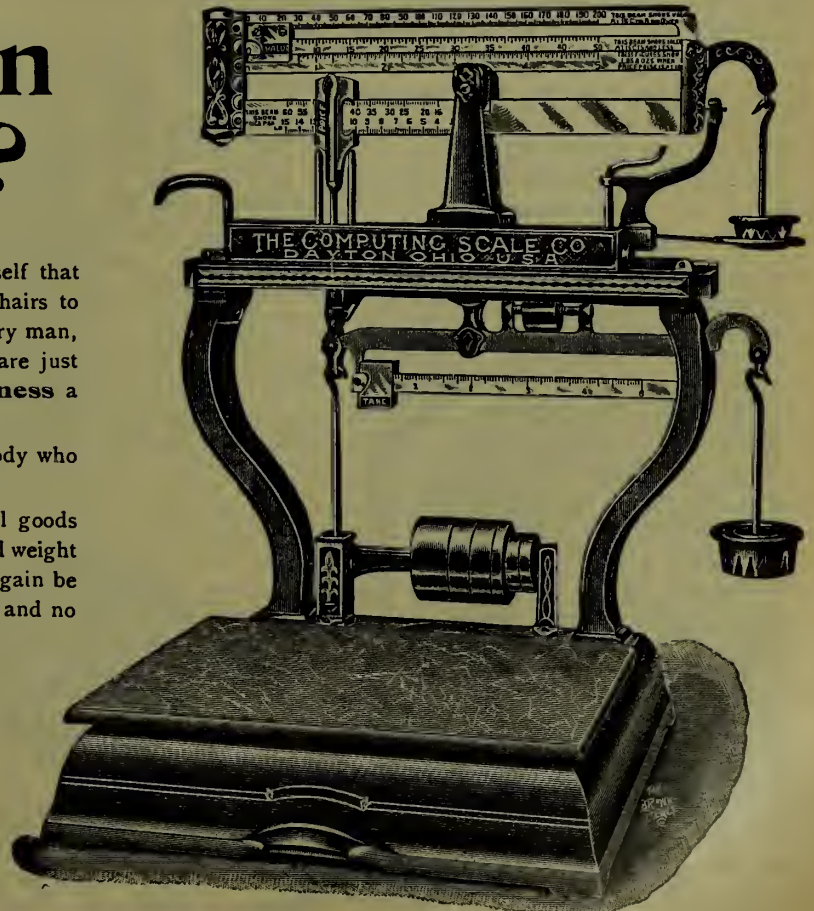
## The Computing Scale Co.

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,  
700-701 Garden City Block, CHICAGO, ILL.

L. A. DAVIDSON, Sole Agent for Canada,  
Canada Life Building, TORONTO.



**IMPROVED STANDARD MARKET.**

Height, 25 1/4 inches. Capacity, 100 lb.



## MANITOBA MARKETS.

WINNIPEG, Nov. 7, 1898.

**T**RADE has shown a most gratifying increase during the past week, and wholesale houses are now very busy indeed, getting out orders. There is no doubt that the improvement of trade is much greater than was anticipated in the time, and there are several factors in the improvement. In the first place, the weather has been the very best possible to redeem the damage occasioned by the extreme wet of October. High, cool winds have prevailed throughout the Province, and have dried the wheat wonderfully, and restored the color in a great measure, so that the amount of damaged grain will be very much less than was reckoned even one week ago. Threshing is being completed in a number of sections, and the yield is fully 20 per cent. higher than was anticipated, 35 and 40 bushels to the acre being a common thing. Deliveries would now be very heavy but for two reasons: The roads are still bad, and the ground is in an ideal condition for ploughing, and every farmer is ploughing just as much as possible before the snow flies. The price is not quite so satisfactory as the condition of the wheat. Foreign markets have gone down, and Manitoba and Northwest local markets have fallen even more rapidly in proportion. This is, no doubt, due to the fact that Manitoba wheat was at a premium of 3c. above Duluth in New York, but to-day reached a flat price. Another reason for lower prices is the lack of cars. I have it to-day on the authority of one of the oldest and most extensive dealers that there is but one car in the country to every ten actually needed. As a result, dealers are so afraid of not getting the grain out of the country before navigation closes that they are not willing to pay the real market value of the wheat. Price to-day, on standard rate of freight, 55c. for No. 1 hard, and 51c. for No. 2. The dealer who made the remark about the cars also stated that owing to the unexpected yield and the improved condition of the crops he considered the country fully \$4,000,000 better off than it was supposed to be this time last week. It is one of the most difficult things to give information that remains correct 24 hours after it is written, changes are so rapid and extreme.

**CEREALS**—Market is firm. Rolled oats are scarce, and there is barely enough coming in to supply the demand. Rolled oats in 80-lb. sacks are quoted at \$1.75; granulated oatmeal, \$2.15; standard, \$2.15; split peas, \$2.25, and barley \$2.30.

**CURED MEATS**—Sides are a little easier, but breakfast bacon and hams remain unchanged. Almost all goods on this market

now are American. Lard, compound, \$1.40 to \$1.45; pure lard, \$1.75 to \$1.80.

**EVAPORATED FRUITS**—The apple market is firm and has advanced considerably in the past week. Stock at present on the market is very poor. Buyers of strictly choice ring stock will have to pay good figures. There is very little old stock on the market, and this, together with the uncertainty of the apple crop in Ontario, will keep the price up. Strictly choice, new evaporated are quoted at 10½c. There is a considerable quantity of second-class goods offering at 9 to 9½c. No new dried apples on the market and none expected for the next ten days. Apricots continue high, and, like all articles that go beyond a certain standard of price, are decreasing in consumption accordingly. Choice apricots are worth 15c. Prunes are very steady and seem likely to remain so. Prices run all the way from 5½c. up, according to size and grade. Peaches, plums, pears, cherries and raspberries show a normal market, there being, as yet, no demand for them.

**DRIED FRUITS**—Currants and raisins continue to arrive, but there seems considerable difference of opinion as to price, so that no quotation can be given this week. California muscatels are not giving satisfaction, and, if the next shipments do not show improvement in both quality and price, it is likely the bulk of the trade this season will be in Denia fruit.

**FIGS**—Probably the event of the week in the dried fruit market is the arrival of the first California fancy table figs. The fruit is very fine, and is meeting with much favor. The flavor is somewhat different from the Turkish fig, but judges seem to consider it an improvement. The packages are attractive—ten-pound boxes, each pound of figs wrapped in waxed paper, and tied with blue or yellow baby ribbon. There is no doubt that, if the supply is equal to the demand, the figs will find a ready sale on this market, this fruit being an important item of consumption here. The price of these figs is also in their favor, being 20c. per lb., while really choice Turkish figs are 25c.; in fact, the price of Turkish figs this season is quite prohibitive, and, as one dealer feelingly remarked, "gave you cold chills to even hear it mentioned."

**COFFEE**—Very little change in market. Maracaibos are gaining ground in this market, and, to some extent, taking the place of Rios. Javas and Mochas are firm for the finer qualities, more especially the Javas. Rios are still quoted from 8 to 9½c. per lb.

**CANNED GOODS**—Market is strong, and, from present appearance, there will soon be an advance in corn. First-class packs are quoted at from \$2.20 to \$2.25; cheaper factories as low as \$2.10. Tomatoes are a conundrum. The price is now \$2.25 for first-class packs. There are some buyers, however, who refuse to believe the pack is so short as represented by eastern houses. There is not likely, however, to be any

material change for sometime as all houses here are well supplied. The supply of peas seems to be sufficient for the demand. Canned fruits show no change, and the demand, as is usual at this time of year, is very light.

**FISH**—Market is well supplied in all lines. Cod, pure, in 2-lb. bricks, 6¼c.; fancy cod in 5-lb. boxes, 7c.; whole cod, 5½c.; quail on toast, 6½c.; mackerel in k., \$2.25; scaled herrings, per doz. 17c.; Labrador herrings are still to arrive. Haddies will be in next week and are quoted at 7½c. per lb. Owing to cool weather express shipments are dropping out. One house is receiving a carload which will immediately be placed in cold storage and supplied to retail dealers in small quantities just as required.

**SUGARS**—Very little change. There was a slump last week of 1-16c., and granulated is now quoted at 5½c., and yellows at 4¾c. Syrups are without change. Glucose is in much greater demand than sugar syrup.

**BUTTER**—Creamery, though the local supply is almost exhausted, is quoted 20c. point of shipment. Dairy, supply large, 13 to 15c., according to quality.

**CHEESE**—8¼ to 9¼c., according to size.

**EGGS**—16 to 17c.

**GREEN FRUIT**—No change of price quoted this week, but apples will almost immediately go higher. In apples, some of the stock reaching here is scabby and wormy and generally abominable, while, on the other hand, some of the finest apples ever shown on this market have been bought this season.

## PERMANENT BEAUTY

Isn't that what you want in your interior finish?

Then use our

METALLIC  
CEILINGS  
and WALLS

With them cracks and dropping plaster are impossible—they can be easily cleaned—are fireproof—easy to apply—and strictly sanitary.

Send us an outline showing the shape and measurements of your walls and ceilings and get an estimate.

Prices are pleasingly moderate.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE  
TOBACCO  
CO.**

... Granby, Que.

See Prices Current.

**BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA**

Wholesale Quantities Only.

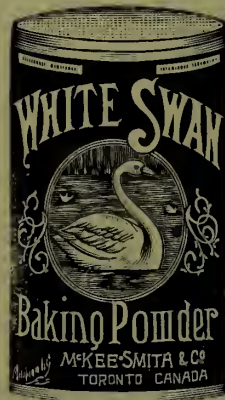
**E. FIELDING,**  
34 Yonge St., TORONTO

**FANCY** ⇄ **MOUNT  
ROYAL  
MILLS**  
INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ  
**D. W. ROSS CO.**  
Agents **RICES**

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee  
are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**



**WHITE  
SWAN**

is the standard

**Baking  
Powder**

for Strength, Purity and  
Wholesomeness.  
Sold by all wholesale  
dealers.

**SMITH & SCOTT**  
Mfrs.  
6 & 8 Bay St., Toronto.



ASK FOR

**MOTT'S**

## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

**THE HOME CAKE CO.**  
GUELPH, ONT.

THE FRAGRANT ...

## "MAGNOLIA"

**CEYLON TEA**

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

**GEORGE FOSTER & SONS**

BRANTFORD, ONT.

THE ...  
UNRIVALLED



**Brilliant  
St. Antoine**

**METAL  
POLISH.**

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

**THE VICTORIA CHEMICAL WORKS CO.**  
MONTREAL



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
**WALTER WOODS & CO.,**  
HAMILTON,

## CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

# Enameline

## THE MODERN STOVE POLISH

### PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

**J. L. PRESCOTT & CO., NEW YORK.**

#### BUSINESS CHANGES.

##### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A** MEETING to appoint a curator for Jas. Ahern & Co., general merchants, Newport, Ont., has been called for the 15th inst.

John R. Smith, grocer, Oxford, N.S., has assigned.

Curry Bros., general merchants, Andover, N.B., have assigned.

Wm. T. Hunter, grocer, Hamilton, is offering 20c. on the dollar.

Adolphe Gagnon, general merchant, Les Escoumans, Que., has assigned.

J. F. O'Neil, Jr., grocer, Point Edward, Ont., has assigned to Marshall A. Sanders.

Cauchon & Frere, general merchants, Etchemin, Que., have effected a compromise.

Sarah E. Robertson, confectioner, etc., Woodstock, Ont., has assigned to E. W. Nesbitt.

Pigot & Bryan, wholesale and retail crockery dealers, London, Ont., have suspended.

Oliver Guerrete, general merchant, Notre Dame Du Lac, Que., has compromised at 35c. on the dollar.

E. N. Reynolds, general merchant, Lower Haynesville, N.B., is asking an extension of time to 6, 9, 12, 15 and 18 months.

Hugh Smith, general merchant, Flatlands, N.B., is offering 15c. on the dollar cash, or 20c. in four months, secured.

Paradis & Jobin have been appointed curators of Metinier & Boivin, general merchants and sawmillers, St. Damien (Bellechasse Co.), Que. This firm is now offering 55c. on the dollar.

##### PARTNERSHIPS FORMED AND DISSOLVED.

I. & P. Wiltse, general merchants, Athens, Ont., are about dissolving.

La Boeuf & Janisse, general merchants, Tecumseh, Ont., have dissolved.

McIntosh & Co., general merchants, Morris, Man., are contemplating dissolution of partnership.

J. H. Blakely and Jas. A. Ross have

registered partnership under the style of Blakely & Ross, grocers, Halifax.

Eba C. Pelton and Bessie C. Ralston have registered partnership under the style of B. W. Ralston & Co., general merchants, Amherst, N.S.

##### SALES MADE AND PENDING.

Henry Gill, grocer, Ouvry, Ont., has sold out.

R. P. Hagerman, general merchant, Escott, Ont., is selling out.

The stock of Jas. H. Bousquet, grocer, Montreal, Que., has been sold.

The stock of Cleophas Therien, grocer, Quebec, has been sold at 58½c. on the dollar.

The stock of the late James Hart, general merchant, Picton, Ont., is advertised to be sold by auction Nov. 15.

##### CHANGES.

Shea Bros., bakers, Montreal, have retired from business.

E. J. Dandeno, baker, Gananoque, Ont., has given up business.

W. H. Burke, grocer, Windsor, Ont., has retired from business.

A. J. Green, produce dealer, etc., Essex, Ont., has removed to Windsor.

I. M. Citron, general merchant, Thompson Landing, B.C., is closing out.

P. J. Shiels, general merchant, Lyndhurst, Ont., is giving up business.

F. P. Bruneau, blacksmith, Lyster Station, Que., is opening up a general store.

Geo. Seabury, grocer, Calgary, N.W.T., has been succeeded by J. A. Collicut.

Jane A. King, general merchant, Port Albert, Ont., is removing to Wingham.

The premises of Thos. Dwyer, tobacco and cigar dealer, Montreal, have been closed.

W. H. Ketcheson, jr., grocer, Belleville, Ont., has been succeeded by Wm. Hitchon.

T. Hurst, general merchant, Tobermory, Ont., has been succeeded by Robert Gillies.

Andrew H. Green, general merchant, Carlow, Ont., has been succeeded by W. N. Howell.

Tooms & Co., general merchants, Car-

man, Man., have sold out to The Carman Trading Co.

T. F. Struthers, general merchant, Roseberry, B.C., is removing to Greenwood City, B.C.

W. M. Law & Co., general merchants, Greenwood City, B.C., have removed to Niagara.

Mrs. E. Chipman, general merchant, Singleton, Ont., has sold out to Chas. W. Singleton.

The stock of the estate of Henry Perdu, grocer, etc., Stayner, Ont., has been sold to Isaac Silver.

John R. McPhail, hardware dealer and grocer, Prince Albert, N.W.T., has sold out to James McArthur.

James Thompson & Bros., general merchants, Lyndhurst, Ont., are about removing to Havelock, Ont.

James O'Farrell, dealer in butter and provisions, has registered as proprietor of the Ontario Market, Montreal.

Georgina O'Neil has ceased doing business under the style of Thos. Kearns, and Margaret Ann Kearns has registered as proprietor under the style of Thomas Kearns & Co.

##### FIRES.

Alex. Watson, general merchant and saw-miller, Kinmount, Ont., has suffered slight damage by fire.

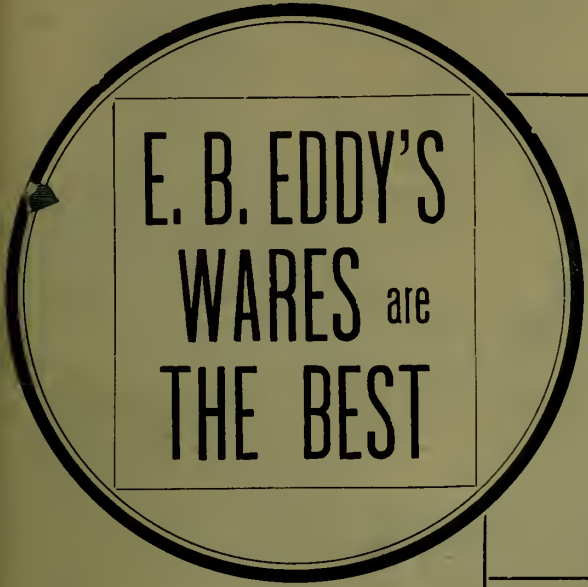
A. P. Manson, general merchant, Sintaluta, N.W.T., has been burned out; loss \$6,000; insurance \$3,500.

##### DEATHS.

Geo. Gendreau, of Geo. Gendreau & Fils, general merchants, Arthabaskaville, Que., is dead.

The seven skimming stations of the St. Mary's, Ont., creamery have been in full operation since November 1, and will remain open all winter. During September, 36,753 lb. of butter were made out of 852,962 lb. of milk. This sold for \$6,983.07, an average of 19c. per lb. The farmers received 18½c. per lb. net for their butter fat, with their skim milk back.





E. B. EDDY'S  
WARES are  
THE BEST

# MATCHES

Telegraph  
Telephone  
Tiger  
Victoria Parlor  
Red Parlor  
Capital Safety  
Wax Vestas  
Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

# INDURATED FIBREWARE

Tubs  
Pails  
Washbasins  
Milk Pans  
Handy Dishes  
Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

**Woodenware, Washboards, Antiseptic Ware**

. . . and all kinds of . . .

**Paper, Paper Bags, and Paper Products.**

## The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,  
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

**FOR \$267.50** I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## THE TRADE BUILDERS OF B.C.

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

## :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



**BOECKH BROS. & COMPANY**

Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
Manufacturers. NEWMARKET.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE MOST NUTRITIOUS COCOA.

## EPPS'S GRATEFUL—COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



**JOHN DWIGHT & CO.**

Manufacturers

MONTREAL

TORONTO

WINNIPEG

## EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper

The Hardware and Metal Merchant.

The Dry Goods Review.

The Bookseller and Stationer.

Samples Free

**MacLEAN PUBLISHING CO., Limited**  
Montreal and Toronto

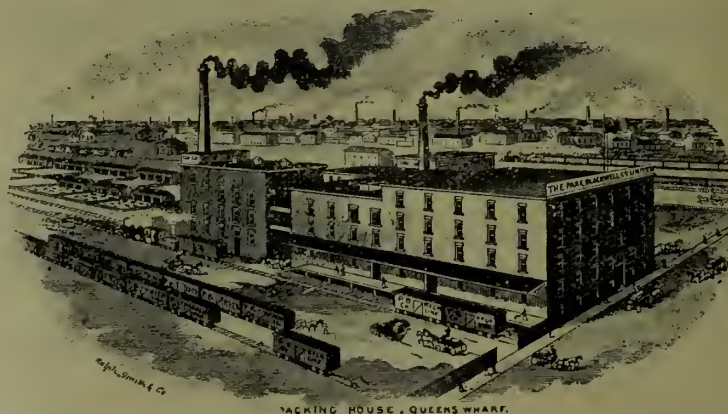
We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising manner.

**The Honest Grocer** will have a front seat in our thoughts on Thanksgiving Day. The honest grocer who cheerfully hands out **Monsoon** <sup>Indo Ceylon</sup> Tea when people ask for it, commands our regard. Many have found good reason to specially commend Monsoon to their patrons. These grocers would give us a chance for special appreciation if we had all their names.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**





1742 UNBROKEN RECORD 1898

# KEEN'S D.S.F. Mustard

ONE HUNDRED AND FIFTY-SIXTH  
ANNUAL DELIVERY TO THE  
TRADE OF THE WORLD.

No Complaints . . .  
No Loss of Business  
BUT A Gain all Round.



## Current Market Quotations for Proprietary Articles

Nov. 10, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                           |       |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case     | 88    |
| 4 oz. cans, 4 and 6 doz. in case     | 95    |
| 6 oz. cans, 2 and 4 doz. in case     | 1 40  |
| 8 oz. cans, 2 and 4 doz. in case     | 1 80  |
| 12 oz. cans, 2 and 4 doz. in case    | 2 70  |
| 16 oz. cans, 2 and 4 doz. in case    | 3 60  |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 00  |
| 4 lb. cans, 1 doz. in case           | 14 40 |
| 5 lb. cans, 1 doz. in case           | 18 00 |

| Cook's Friend—                |         |
|-------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40 |
| " 10, in 4 doz. boxes         | 2 10    |
| " 2, in 6 "                   | 80      |
| " 12, in 6 "                  | 70      |
| " 3, in 4 "                   | 45      |
| Pound tins, 3 doz. in case    | 3 00    |
| oz. tins, 3 "                 | 2 40    |
| oz. tins, 4 "                 | 1 10    |
| lb. tins, 1/2 "               | 14 00   |

| Diamond—                   |               |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 1 20 |
| 1/2 lb. tins, 3 "          | 90            |
| 1/4 lb. tins, 4 "          | 60            |

| THE F. F. DALLEY CO.                           |                 |
|------------------------------------------------|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | per doz. \$0 75 |
| English Cream, 1/4 lb. tins, 4 to 6 doz. cases | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55            |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

| JERSEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 1/2 size, 5 doz. in case    | 40   |
| 1/4 " 4 " "                 | 75   |
| 1/2 " 3 " "                 | 1 25 |
| 1 " 2 " "                   | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/2 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/4 " 3 " "                  | 1 20           |
| 1 " 2 " "                    | 2 00           |
| 5 " 1 " "                    | 6 50           |
| 10 lb. boxes                 | 10 00          |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/2 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/4 " 3 " "                  | 1 20          |
| 1 " 3 " "                    | 2 00          |
| 5 " 1 " "                    | 9 00          |

| CANADA MFG. CO.                   |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2 lb. tins | 1 20 |
| 1-lb. tins                        | 2 15 |

| BLACKING.             |        |
|-----------------------|--------|
| P. G. FRENCH BLACKING |        |
| No. 4, 1/4 grs. bxs.  | \$4 00 |
| " 6, 1/4 " "          | 4 50   |
| " 8, 1/4 " "          | 7 25   |
| " 10, 1/4 " "         | 8 25   |
| " 10, Jet Enamel      | 8 25   |

| THE F. F. DALLEY CO.                    |               |
|-----------------------------------------|---------------|
| English Army Blacking, 1/4 gross cases  | \$9 00        |
| No. 2 Spanish " "                       | 3 60          |
| No. 3 " "                               | 4 50          |
| No. 5 Spanish Blacking, 1/4 gross cases | per doz. 7 20 |
| No. 10 " "                              | 9 00          |
| Vuon Oil Blacking, 1 doz. cases, liquid | 2 00          |
| New York Dressing, 1 doz. cases         | 0 7           |
| Spanish Satin Gloss, " "                | 1 0           |
| Crescent Ladies' Dressing, 1 doz. cases | 1 7           |
| Spanish Glycerine Oil Dressing          | 2 0           |

### THE ALPHA CHEMICAL CO.

| Stove Polish—           |                |
|-------------------------|----------------|
| Quickshine Polish       | per gross 9 00 |
| Electric Crown Paste    | 8 00           |
| Electric Crown Lead Bar | 7 80           |

| Patent Stove Polish—             |                  |
|----------------------------------|------------------|
| Sunlight Lead Bar 6's            | per gross \$2 25 |
| Packed in 1/2 gross cases        |                  |
| Sunlight Liquid, 1/4 gross cases | 10 80            |
| Moody's Black Lead 3's           | 4 25             |
| 1/2 gross case                   |                  |
| Reliable Stove Pipe Varnish      | 14 40            |
| 1/4 gross cases                  |                  |
| 6-oz. bottles                    | 12 00            |

|                                      |       |
|--------------------------------------|-------|
| Quickshine Pipe Varnish              | 12 00 |
| 1/4 gross cases                      |       |
| Alpha Metal Polish No. 2             | 9 00  |
| Shoe Dressing— in 1/4 gross cases    |       |
| French Oil in 3-doz. cases           | 2 00  |
| Reliable Shoe Dressing               | 9 00  |
| Ecliptic Combination tan             | 12 00 |
| Moody's Ox Blood                     | 12 00 |
| " Chocolate                          | 12 00 |
| Alpha Chemical Co. French Castor Oil | 9 00  |
| Alpha Chemical Co. Refined Sweet Oil | 9     |
| Alpha Chemical Co. Turpentine        | 7 80  |
| Moody's Non-Corrosive Inks           | 4     |

| Shoe Blacking—                  |                          |
|---------------------------------|--------------------------|
| Reliable French Blacking, No. 5 | in 1/4 gross cases. 9 00 |
| " No. 4                         | 4 50                     |
| United Service Blacking No. 4   | 8 00                     |
| United Service Blacking No. 1   | 4 25                     |
| Patent Leather Polish No. 1/2   | 9 00                     |
| Waterproof Dublin No. 4         | 9 00                     |

### BIRD SEEDS

| THE F. F. DALLEY CO.                     |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| 5c. " 48 "                               | 03       |

| BLUE.                             |                |
|-----------------------------------|----------------|
| Per lb. KEEN'S OXFORD.            | per lb. \$0 17 |
| In 10 box lots or case            | 0 16           |
| Reckitt's Square Blue, 12-lb. box | 0 17           |
| Reckitt's Square Blue, 5 box lots | 0 16           |

| BLACK LEAD.                                                                |      |
|----------------------------------------------------------------------------|------|
| Reckitt's, per box                                                         | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

| SILVERINE STOVE POLISH. |        |
|-------------------------|--------|
| Per gross.              |        |
| No. 4—5c. size          | \$3 85 |
| No. 6—8c. size          | 5 50   |
| No. 8—11c. size         | 6 60   |

| STOVE POLISH.                                                          |         |
|------------------------------------------------------------------------|---------|
| RISING SUN                                                             |         |
| For durability and for cheapness this preparation is truly unrivalled. |         |
| Per gross                                                              |         |
| Rising Sun, 6-oz. cakes, 1/4 gross bxs.                                | \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs.                                    | 4 50    |
| Sun Paste, 100. size, 1/4 gross boxes                                  | 10 00   |
| Sun Paste, 5c. size, 1/4 gross boxes                                   | 5 00    |



# Starch is Starch

THE  
EDWARDSBURG  
STARCH  
CO.  
LIMITED  
CARDINAL, ONT.

but some is not worth calling Starch. Flour or chalk would do just as well.

When a thoroughly reliable article is wanted don't experiment, but stick to the old reliable. You can't improve on

# Edwardsburg Silver Gloss



THE F. F. DALLEY CO.



|                                       |           |
|---------------------------------------|-----------|
|                                       | Per gross |
| Tiger Stove Polish, ¼ gross cases.... | \$9 00    |
|                                       | per doz   |
| Stovepipe Varnish, 4 oz. bottles..... | 1 00      |
| "          8 oz. bottles.....         | 1 25      |
| Boston Brunswick Black, 8 oz. bot's.. | 1 75      |

### Enameline.



|                             |        |
|-----------------------------|--------|
| No. 4—3 dozen in case ..... | \$4 50 |
| 6—3 dozen in case .....     | 7 50   |

## CORN BROOMS

| BOECKH BROS. & COMPANY.                |                | per doz. |
|----------------------------------------|----------------|----------|
| Carpet Brooms—                         |                | net.     |
| "Imperial," extra fine, 8, 4 strings.. |                | \$3 50   |
| "                                      | 7, 4 strings.. | 3 30     |
| "                                      | 6, 3 strings.. | 3 10     |
| "Victoria," fine, No. 8, 4 strings..   |                | 3 10     |
| "                                      | 7, 4 strings.. | 2 90     |
| "                                      | 6, 3 strings.. | 2 90     |
| "Standard," select, 8, 4 strings..     |                | 2 85     |
| "                                      | 7, 4 strings.. | 2 70     |
| "                                      | 6, 3 strings.. | 2 40     |
| "                                      | 5, 3 strings.. | 2 20     |

## CHEWING GUM.

| ADAMS & SONS CO.                            |  | per box |
|---------------------------------------------|--|---------|
| Tutti Frutti, 36 5c. bars.....              |  | \$1 20  |
| " (in cream pitcher) 36 5c bars             |  | 1 20    |
| " (in glass jar) 115 5c bars.....           |  | 1 25    |
| " (in glass jar) 115 5c pkgs.....           |  | 3 75    |
| Pepsin Tutti Frutti (in glass jar) 115      |  |         |
| 5c packages.....                            |  | 3 75    |
| Pepsin Tutti Frutti, 23 5c packages.....    |  | 0 75    |
| Round Pepsin, 30 5c packages.....           |  | 1 00    |
| Cash Register, 390 50 bars and pkgs.....    |  | 15 00   |
| Cash Box, 160 5c bars.....                  |  | 6 00    |
| Tutti Frutti Show Case, 180 5c bars         |  |         |
| and packages.....                           |  | 6 00    |
| Variety Gum (with 100 sticks in each box)   |  |         |
| 150 1c pieces.....                          |  | 1 00    |
| Banner Gum (English or French wrappers)     |  |         |
| 115 1c pieces.....                          |  | 1 20    |
| Flirtation Gum (English or French wrappers) |  |         |
| 115 1c pieces.....                          |  | 0 90    |
| Mexican Fruit, 36 5c bars.....              |  | 0 90    |
| Sappota, 150 1c pieces.....                 |  | 0 75    |
| Orange Sappota, 150 1c pieces.....          |  | 0 75    |
| Black Jack, 150 1c pieces.....              |  | 0 75    |
| Red Rose, 115 1c pieces.....                |  | 0 75    |
| Magio Trick, (English or French wrappers)   |  |         |
| 115 1c pieces.....                          |  | 0 75    |

## CHOCOLATES & COCOAS.

|                                         |          |          |
|-----------------------------------------|----------|----------|
| Cocoa.....                              | F.P.F.S. | per lb.  |
| Case of 14 lbs. each.....               |          | 0 35     |
| Smaller quantities.....                 |          | 0 37½    |
| <b>CADBURY'S.</b>                       |          |          |
| Frank Magor & Co., Agents.              |          | per doz. |
| Cocoa essence, 3 oz. packages.....      |          | £1 65    |
| Mexican chocolate, ¼ and ½ lb. pkgs.    |          | per lb.  |
| Rock Chocolate, loose.....              |          | 0 40     |
| "                "      1-lb. tins..... |          | 0 40     |
| Nibs, 11-lb. tins.....                  |          | 0 42½    |
|                                         |          | 0 35     |
| <b>TODHUNTER, MITCHELL &amp; CO.'S.</b> |          |          |
| Chocolate.....                          |          | per lb.  |
| French, ¼'s-6 and 12 lbs.....           |          | 0 30     |

|                                              |      |
|----------------------------------------------|------|
| Caracas, $\frac{1}{4}$ 's—6 and 12 lbs.....  | 0 35 |
| Premium, $\frac{1}{2}$ 's—6 and 12 lbs ..... | 0 30 |
| Sante, $\frac{1}{4}$ 's—6 and 12 lbs.....    | 0 26 |
| Diamond, $\frac{1}{4}$ 's—6 and 12 lbs.....  | 0 22 |
| Sticks, gross boxes, each .....              | 1 00 |

Cocoa—

|                                              |         |
|----------------------------------------------|---------|
| Homeopathic, $\frac{1}{4}$ 5, 8 and 14 lbs.. | 0 30    |
| Pearl, " " " "                               | 0 25    |
| London Pearl, 12 and 18 " "                  | 0 22    |
| Rock " " " "                                 | 0 30    |
| Bulk, in boxes.....                          | 0 18    |
|                                              | per doz |
| Royal Cocoa Essence, packages.....           | 40      |

|                                    |    |
|------------------------------------|----|
| Royal Cocoa Essence, packages..... | 40 |
|------------------------------------|----|



FRY'S.

| Chocolate—                                            | per lb. |
|-------------------------------------------------------|---------|
| Caracas, $\frac{1}{4}$ 's, 6-lb. boxes .....          | 0 42    |
| Vanilla, $\frac{1}{4}$ 's .....                       | 0 42    |
| "Gold Medal" Sweet, $\frac{1}{4}$ 's, 6 lb. bxs. .... | 0 29    |
| Pure, unsweetened, $\frac{1}{2}$ 's, 6 lb. bxs. ....  | 0 42    |
| Fry's "Diamond," $\frac{1}{4}$ 's, 14 lb. bxs. ....   | 0 24    |
| Fry's "Monogram," $\frac{1}{6}$ 's, 14 lb. bxs. ....  | 0 24    |

## COCOA—

|                                                 |      |
|-------------------------------------------------|------|
| Concentrated, $\frac{1}{4}$ 's, 1 doz. in box.. | 2 40 |
| " $\frac{1}{2}$ 's, " ..                        | 4 50 |
| " 1 lbs. " ..                                   | 8 25 |
| Homeopathic, $\frac{1}{4}$ 's, 14lb. boxes ..   | .... |
| " $\frac{1}{2}$ lbs. 12 lb. boxes ..            | .... |

JOHN P. MOTT &amp; CO.'S.

|                                       |              |
|---------------------------------------|--------------|
| R. S. McIndoe, Agent, Toronto.        |              |
| Mott's Broma.....                     | per lb. 0 30 |
| Mott's Prepared Cocoa.....            | 0 28         |
| Mott's Homeopathic Cocoa (1/4's)..... | 0 32         |

|                                      |      |
|--------------------------------------|------|
| Mott's Breakfast Cocoa in tins)..... | 0 45 |
| Mott's No. 1 Chocolate.....          | 0 30 |
| Mott's Breakfast Chocolate.....      | 0 28 |
| Mott's Caracas Chocolate.....        | 0 40 |
| Mott's Diamond Chocolate.....        | 0 23 |
| Mott's French-Can. Chocolate.....    | 0 18 |
| Mott's Navy or Cooking Chocolate..   | 0 28 |
| Mott's Cocoa Nibs.....               | 0 35 |
| Mott's Cocoa Shells.....             | 0 05 |
| Vanilla Sticks, per gross.....       | 0 90 |
| Mott's Confectionery Chocolate. 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30 |

## COWAN COCOA AND CHOCOLATE CO.

|                                                                 |        |
|-----------------------------------------------------------------|--------|
| Hygienic Cocoa, ½ lb. tins, per doz.                            | \$3 75 |
| Cocoa Essence, ½ lb. tins, per doz.                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.                              | 0 20   |
| Diamond Chocolate, 12 lb. boxes,<br>¼ lb. cake, per lb.         | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,<br>½ lb. cake, per lb.      | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.<br>boxes, ¼ lb. cake, per lb. | 0 35   |

**COCOANUT.**

CANADIAN COCONUT CO.

|                   |                                      |   |        |  |
|-------------------|--------------------------------------|---|--------|--|
| White Moss Brand— |                                      |   |        |  |
| 1/2               | lb. Packages, 15 or 30 lb. cases.... | 0 | 27     |  |
| 1/4               | & 1/2 lb. " " " " ....               | 0 | 27 1/2 |  |
| 1/4               | " " " " " " ....                     | 0 | 28     |  |
| 1/4               | " " " 5 " " ....                     | 0 | 29     |  |
| 3/8               | 1/4 & 1/2 " 10 " " ....              | 0 | 29     |  |
| 3/8               | " " 5 10 15 " ....                   | 0 | 30     |  |

|                 |                       |      |
|-----------------|-----------------------|------|
| Bulk—           |                       | Brls |
| White Moss,     | 10, 15 or 20 lb. .... | 0 18 |
| Woolen Strip,   | " " " ....            | 0 20 |
| Woolen,         | " " " ....            | 0 18 |
| Special Shred,  | " " " ....            | 0 16 |
| Macaron,        | " " " ....            | 0 16 |
| Woolen Desic'd, | 12, 20 25 ....        | 0 16 |
| Special.        | " " " ....            | 0 15 |

## STANDARD COCOANUT MILL.

|                               |    |    |
|-------------------------------|----|----|
| Feather strips .....          | 18 | 21 |
| Cream shredded .....          | 17 | 20 |
| Standard .....                | 15 | 18 |
| Macaroon .....                | 15 | 17 |
| Dessicated .....              | 14 | 16 |
| Shavings, in packages .....   | 16 | 18 |
| Cream shredded, 1/4 lbs. .... | 28 | 29 |
| "          1/2 lbs. ....      | 28 | 28 |

## COFFEE.

|                    |        |
|--------------------|--------|
| JAMES TURNER & CO. | per lb |
| .....              | 0 34   |
| .....              | 0 30   |
| .....              | 0 20   |

# RECKITT'S Blue and Black Lead

**{ ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION**



# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

## CADBURY'S

NO  
CHEMICALS  
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

## COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc, apply **FRANK MAGOR & CO.,** 16 St John St., **MONTREAL**

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## New Wall Papers

Have you seen our samples? If you haven't, would you like to? We should be pleased to have one of our representatives call on you—or we would send you samples.

Without a line of our goods your stock is not perfectly assorted.

We put special emphasis on our range of Ingrains, with frieze and ceilings to match—embossed golds in handsome patterns and colorings—an excellent line of fine gilt papers—effective patterns in glimmer white blanks—and our deep rich color effects in greens, browns, reds, etc. Write us about them!

## M. Staunton & Co.

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Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

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Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

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Manufacturers of

TEA, COFFEE  
SPICE and FLOUR MIXERS

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The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

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## The Dry Goods Review



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## THE DRY GOODS REVIEW

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. . . MONTREAL

## Do You

Sell Chewing Gum? If so, send for one of these Automatic Selling Machines for the sale of Tutti Frutti, and see how your sales will jump up. Address, Globe Automatic Selling Co., Toronto.



# Christmas Fancy Goods



A NICELY ASSORTED LINE  
INCLUDING ALL OF THE  
LATEST NOVELTIES IN

China, Lamps, Glass  
and Earthenware.

**GOWANS, KENT & CO.**  
— TORONTO.



## NOT A SEED



Every raisin that goes into Wethey's  
Condensed Mince Meat is carefully  
seeded and cleansed. This may seem  
a small thing, but it has won many  
and many a customer.

**J. H. WETHEY**

Sole Manufacturer.

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PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS  
KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

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"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

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Greatly used in Great Britain, etc., and put up in  
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The Bradstreet Company is the oldest and financially the  
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more capital invested in the business, and it expends more  
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**OAKEY'S  
'WELLINGTON'  
KNIFE POLISH**

The Original and only Genuine Preparation for  
Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.

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# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 18, 1898.

NO. 46

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ONLY  
THE  
BEST!***

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In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : :

**Colman's  
Mustard**

**IS THE BEST IN THE WORLD**

**ARMEDA CEYLON  
TEA  
HAS THE FLAVOR**

**A. H. CANNING & CO.**

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WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
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BUTTER PRINTS  
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SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

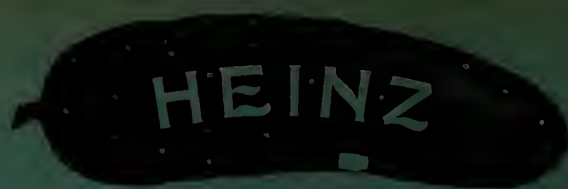
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**Sovereign  
Matches**  

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Grocers are authorized to refund purchase money in any case where Heinz's pickles and food products do not give satisfaction.

There are no such cases.

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Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
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**The GENUINE**  
always bear this  
Keystone trade-mark.



**All  
Classes**

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table==Creameries==Packers  
Cheese Factories.**

Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

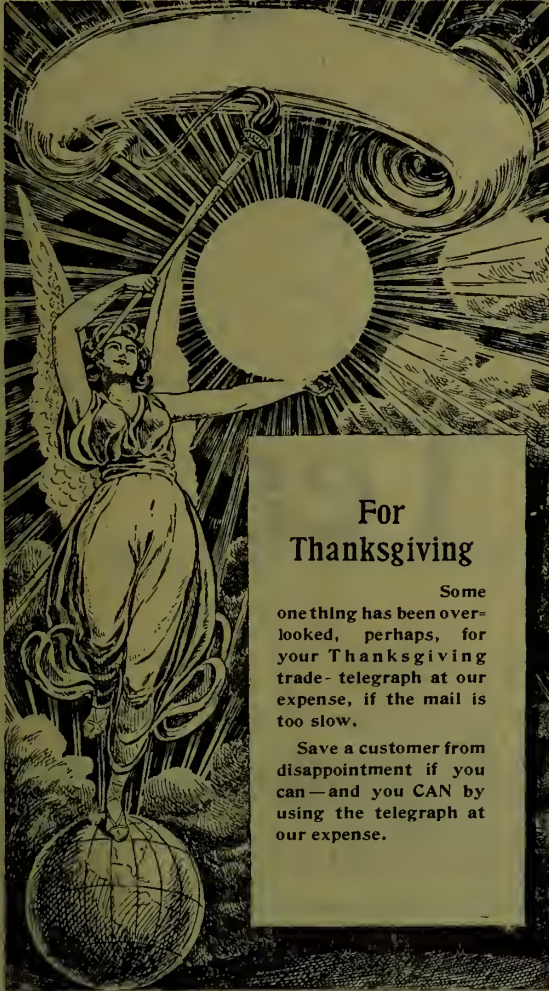
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**Windsor  
Salt.**



# Telegraph!



## For Thanksgiving

Some one thing has been overlooked, perhaps, for your Thanksgiving trade-telegraph at our expense, if the mail is too slow.

Save a customer from disappointment if you can—and you CAN by using the telegraph at our expense.

## Fry's Cocoa and Diamond Sweet Chocolate.

Pure, rich. Absolutely pure  
and very rich.

## Lazenby's Soup Squares and Jelly Tablets.

The highest quality there is  
or can be. The name guar-  
antees it.

## P. Codou's Macaroni.

Delicate, white,  
tender. "Just right" always.

## Stower's Peptonized Sauce.

Stimulating, yet it acts as a  
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## "Thistle" Brand of Finnan Haddies.

They're the **real fish**. And they are always perfectly clean. And, too, they have the rich, delicate flavor of the freshly caught fish, just as they come from the water.

Sold by leading wholesalers everywhere.

Agents:

A. P. TIPPET & CO.  
Montreal and Toronto.

F. H. TIPPET & CO.  
St. John, N.B.

# IF YOU KNEW

how carefully the growers  
watch the ripening of



## Japan Tea

to pluck the leaf just when it is fullest of sap—and watched the process of curing it, and saw how cleanly everything is, in and round about the gardens and packing houses, you would know why Japan Tea delights the nicest of tea tastes.

This alone is not entirely responsible, but it, combined with natural advantages of the Japanese soil and climate, produce, without doubt, grade for grade, and pound for pound, the finest, healthiest, and most invigorating tea on God's green earth.

For proof of this popularity turn up Government reports which show that two-thirds of the tea consumed in America last year was grown in Japan.



## GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

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**MONTREAL.**



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides

Each packet containing  $\frac{3}{4}$  lb. will make over 1  $\frac{1}{4}$  lbs. when ready for use. Once tried, always used. Ask your Wholesaler for it.

**NICHOLSON & BROCK, Toronto.**



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**

## EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

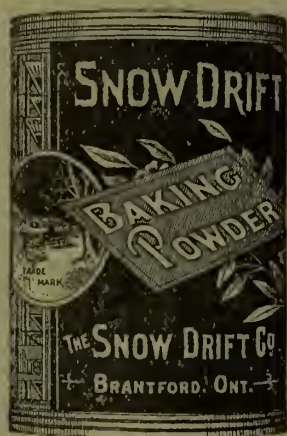
is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director





# EXTRACTS

NATURALLY COME PROMINENTLY BEFORE YOUR NOTICE THIS TIME OF THE YEAR. WE ARE SHOWING 20 DIFFERENT BOTTLES, FROM 1-oz. TO 1-lb., AND YOUR CHOICE OF 30 FLAVORS. THESE GOODS ARE EQUAL TO ANY ON THE MARKET AND EXCELLED BY NONE.



## The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.

## LICORICE..

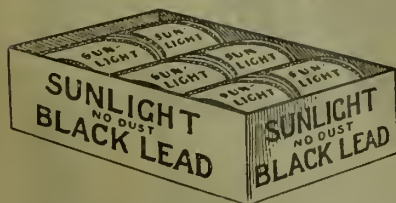


We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.



# CEYLON AND INDIAN TEAS.

(Machine-Made)

Q.—Why are there now so many Ceylon and India tea packets advertised in Canada ?

ANS.—Because the few who introduced these packets, four years ago, have made an immense success of their business.

Q.—Why were they able to do so ?

ANS.—Because the consumers, disgusted with the teas formerly supplied, were “on the feed” for a change.

Q.—What should the grocer do to get in the swim ?

ANS.—Stock up with those pure teas, and discard the coloured and unclean article---the manufacture of which has been, and will be again, so suggestively illustrated on this page.

# THE FINEST CURRANTS GROWN IN GREECE



These currants are grown in a specially favored district in Greece. Selected and packed exclusively for our trade by one of the best known and most reliable packers in that country. We have imported enormous quantities of these grades during the past few years, and can safely recommend them to the trade desiring the **Highest Quality in Currants**—at a very slight advance over the price of ordinary fruit.

Our assortment of Mediterranean Fruits shows exceptional quality and value

IT PAYS TO KEEP THE BEST FRUITS

**W. H. GILLARD & CO.,** WHOLESALE GROCERS, **HAMILTON**

THE SAUCIEST OF SAUCES.

**PATERSON'S**

ossesses a  
eculiar  
iquancy, and is more  
generally used than other  
**SAUCES.**

*Paterson's Wor'ster Sauce  
is the best value on  
the Market.*

PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

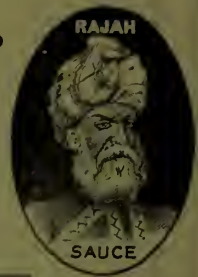
**ROSE & LAFLAMME, MONTREAL.**



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
**ALL KINDS.**



**SAUCES**  
OF  
**ALL KINDS.**



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 18, 1898.

NO. 46

## THE NEW SECRETARY OF THE TRAVELERS' MUTUAL.

I FEEL undone. I undertook, a few days ago to interview Mr. Blaney H. Scott, the recently appointed secretary of the Commercial Travelers' Mutual Benefit Society, and, for the first time in my newspaper experience, I came away humiliated with the thought that it was Mr. Scott who had interviewed me and not me Mr. Scott, or, perhaps more correctly speaking, that we had been interviewing each other and that he had been doing most of the interviewing.

I ascended to his office at 51 Yonge street, Toronto, introduced myself and made known the object of my visit.

"Sit down," said Mr. Scott, politely.

I sat down and prepared to bombard, but I had reckoned without my host, for, before I had applied a question, he reached forward to a table, picked up a small card, and handed it to me with the remark :

"Do you carry any life insurance?"

"A little."

"How much?"

I told him. Then he threw one leg over the other, turned toward me, and, with the ardor of an evangelist seeking conversions, dilated upon the advantages of insuring in the Commercial Travelers' Mutual Benefit. He punctuated his arguments with vigorous fist exercise upon the palm of his left hand, and grew eloquent. I began to forget the object of my visit, and when I did think about it, I could not get a word in edgeways. And, as he reasoned of insurance and of man's duty to his family, I thought "almost thou makest me a convert—or victim," while I eventually managed to remark : "I'll think about it."

Mr. Scott is an Irishman, and a North of Ireland man at that, which accounts for his "gift o' the gab," no doubt. He is middle-aged, and one of his earlier ventures in life was as a clerk in Burns' well-known grocery store, Queen and James streets, Toronto, where he served for five years.



Mr. Blaney H. Scott.

Then an uncle came along who had a desire for travel, and who had money to gratify that desire, and he and young Scott took a leisurely tour of the United States, covering some 28,000 miles. On his return to Toronto, Mr. Scott started up in the grocery business on his own account. After about two years in business, he sold out, and traveled for T. Kinnear & Co., Toronto.

Six years ago Mr. Scott took the step which launched him into a life insurance career. As a member of the Independent Order of Foresters, the officers of the supreme council, recognizing his fitness for

insurance and organization, sent him to Ireland to start the society there. Their confidence was not misplaced, for, during the year and ten months he was in that country, he organized 25 courts, and a high court as well. One of the charter members of the first court he opened was Rev. W. J. McCaughan, afterwards the pastor of St.

Andrew's church, Toronto, and now pastor of a church in Chicago. A handsomely illuminated address and a well-filled purse of sovereigns were presented to Mr. Scott on leaving Ireland for Canada.

Shortly after returning to Toronto, Mr. Scott started an insurance brokerage, which he carried on until his recent appointment as secretary of the Commercial Travelers' Mutual Benefit Society.

Mr. Scott has had what few insurance men have had, namely, practical experience in all three systems of insurance — fraternal, endowment and assessment.

What struck me most forcibly, in my conversation with Mr. Scott, was his enthusiasm for his work. And it struck me so forcibly that I have been moralizing ever since. I only wish that those who have but little enthusiasm, or no en-

thusiasm at all, would have a talk with him ; I am sure it would build them up in this most necessary quality, without which no one can make life a success.

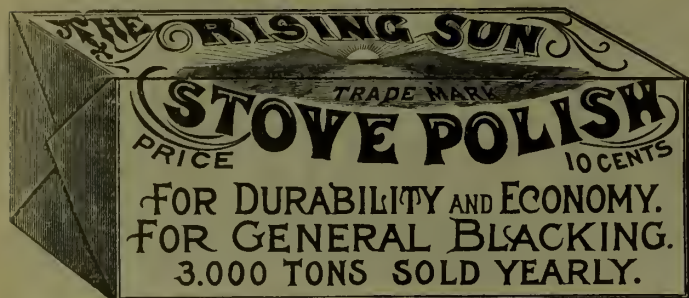
OMAR.

## NEWFOUNDLAND FISHING TERMS.

Newfoundland has announced its policy regarding the winter herring fishery on the south and west coasts of the island as follows : No herring shall be sold to Americans, Canadians and local fishing vessels for less than \$1.25 per barrel, which is 25c. higher than ever charged before.



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

## TRADE CHAT.

**R**OB. MITCHELL, grocer, Guelph, Ont., has for some weeks given his customers an opportunity to test by tasting in his store the cocoa he handles.

A new grocery is to be opened in the Cunningham block, Arnprior, Ont.

C. Pratt, Vienna, Ont., has handled about 30,000 barrels of apples this season.

About 125,000 bushels of wheat have been marketed at Carberry, Man., already this fall.

The merchants of Blenheim, Ont., are agitating for a Customs officer to be placed in that town.

Henry Stockford has opened a pork and produce store in the opera house block at Guelph, Ont.

During October, 11,304 cars passed east and 10,679 west through the St. Clair tunnel at Sarnia, Ont.

John Cousins, Pendennis, Man., has imported 1,080 lb. of honey from Ontario already this season.

The Duncombe Co., millers, etc., Waterford, Ont., are improving and extending the capacity of their mills.

The Woodstock Sentinel-Review estimates the apple crop of Oxford county, Ont., at between 125,000 and 150,000 barrels.

The Woodstock, N.B., canning factory has put up this season, 750,000 tins of berries, apples, beans, peas and Indian corn.

The Thamesville, Ont., evaporating company are preparing nearly 300 bushels of apples per day. No shipments have been made yet.

S. E. de la Ronde's jam, jelly and candy factory, on Wellington street, Ottawa, was damaged by fire to the extent of \$2,000 on Thursday last week.

Teacher—"Harry, if a basket of peaches costs \$1, and there are 50 peaches in a basket, how much does one peach cost?"

Juvenile Pupil—"I—I don't know, ma'am. We don't never have to buy peaches at our house. My papa's baggageman on an express train.

John W. Marsh, of Aylmer, Ont., has purchased the grist mills at Rodgers' Corners, Ont., from F. D. Smith. He took possession last week.

The buildings in Tighe's evaporating works at Chatham, Ont., destroyed by fire some weeks ago, have been rebuilt, and the factory is again running at its full capacity.

H. S. Dowd, general merchant and flour mills, Quyon, Que., intends erecting an oatmeal mill in Quyon. It will have three storeys and a basement, 60 x 30 feet, and will be capable of grinding 500 bushels per day.

The Oak Lake correspondent of The Brandon Times writes: "The decorations of the windows of A. Cameron & Co.'s new store was a sight to behold on fair day. It reflected the greatest credit on the gentleman who carried it out, T. L. Johnston, a recent addition to Cameron & Co.'s staff."

A number of Toronto capitalists have formed a company, capitalized at \$40,000 to carry on a chicken farm about three miles from Toronto. It is proposed to stock the farm with 15,000 laying poultry, and, besides the export of eggs, chickens will be specially raised for brooding purposes, to be sold in Canada and the United States.

Geo. Hasenflug, grocer, apple dealer, etc., Waterloo, Ont., has received a cablegram stating that at an auction of Canadian apples in Liverpool, his consignment sold for the highest figures realized. Mr. Hasenflug exported between 7,000 and 8,000 barrels of fall apples, and expects to ship about the same quantity of winter varieties.

The Montreal Star has an advertisement telling about "hand-picked oysters." The Miner man doesn't like to expose his ignorance, but we always had an idea that they shook oysters from a tree, the same as they do the festive bean and the joyous prune,

and other things one has to fish out of a dish with a spoon.—Algoma Miner.

Geo. W. Goodwin, Picton, Ont., is advocating that the Canadian Government should give a bonus of 5c. per lb. to every family using 150 lb. of cheese per year. This, he claims, would create a demand in Canada sufficient to absorb our present exportation to Great Britain, and would thus double the demand for our cheese. This would cost the Government some \$7,500,000, but, as the people would get it, they could be taxed in some other way, and the Dominion treasury would suffer nothing.

## COLIC LINIMENT.

The following is given in The Grocery World as a remedy for colic which grocers might make up and sell:

|                          |         |
|--------------------------|---------|
| Lin. camphorae co.....   | 2½ ozs. |
| Ol. terebinth. rect..... | 2 ozs.  |
| Ol. limon.....           | 1 dr.   |
| Sapo hispan.....         | 2 drs.  |
| Lin. saponis comp.....   | 2 ozs.  |
| Ol. sajuput.....         | 1 dr    |

Mix these well. When used it is to be warmed and rubbed quickly over the surface of the colicky abdomen. Will very quickly relieve pain.

## A CHOCOLATE-LAYING HEN.

Chocolate Menier has a novel idea for advertising their goods, which, at the same time, is a source of amusement and profit to anyone using it. It is an automatic hen that for 5c. lays a chocolate egg and does a considerable amount of cackling over it. This makes a good attraction for a bazaar, or might prove a good holiday advertisement for a grocer. The eggs cost 3c. each, and as the hen will lay as many as she is paid for it is a profitable investment. Anyone wishing one of these can have it with any quantity of eggs required by writing the agent, Montreal, and paying the expressage both ways. When through with it any eggs unsold may be returned with the hen.



# THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

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*Lucas, Steele & Bristol,* WHOLESALE  
GROCERS, *Hamilton.*

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## NICE CHRISTMAS GOODS

Finest Malaga Raisins, pound cartoons.

Crystalized Ginger Chips, Crosse & Blackwell.

Crosse & Blackwell's Peels, pound cartoons.

Choicest Eleme Figs, 3-inch size.

---

# James Turner & Co.

 HAMILTON

---

Made to sell

**"REINDEER" Brand  
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.

Keep your stock assorted.

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

{ Selected Valencia Raisins  
 { Fine Off-stalk Raisins  
 { Off-stalk Raisins

{ Santa Clara Valley  
 { Santa Cruz  
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets  
 { Eleme, in 10-lb. and 14-oz. boxes.

**NOW IN STORE. LOWEST PRICES.****THOS. KINNEAR & CO.,****WHOLESALE GROCERS****49 FRONT ST. EAST****TORONTO****TORONTO RETAIL GROCERS.**

**T**HE regular monthly meeting of The Toronto Retail Grocers' Association was held on Monday evening in St. George's hall, Elm street. The president, W. H. Marmion, was in the chair, and a fair attendance was present.

One new member, T. Smith, corner Wellesley and Ontario streets, was admitted into membership.

The printed proof of the new constitution and by-laws was received, and adopted without amendment.

The report of the entertainment committee, appointed to look after the oyster supper, held two weeks ago, was received and adopted.

D. W. Clark then moved, seconded by J. G. Gibson, that the secretary write Mayor Shaw, urging that the association should be represented on the board of the Industrial Exhibition, for the reason that there is no exhibit of such interest to the general public as that of groceries and products connected with the grocery trade. After a short discussion the motion passed unanimously.

A. White moved, seconded by F. W. Johnson, "That this association has taken into consideration the fact that some of the wholesale houses are offering inducements

to grocers' clerks to push the sale of their special brands, to the detriment of other brands, and we, therefore, as an association, strongly object to our clerks being induced to push any one class of goods to the exclusion of other lines."

This motion seemed to suit all the members present, for one after another expressed himself in sympathy with it, the gist of their remarks being that all goods should be sold on their own merits, and on their merits alone, and was carried unanimously.

T. Holmes moved, seconded by F. W. Johnson, that the secretary, Mr. Hawes, write to Mr. Burns, the secretary of the Toronto City Travelers' Association, to see if they would be willing to join with the association in holding a concert in Massey hall. After a short discussion this motion passed without dissent.

**AN IMMENSE SHIPMENT**

OF SIR JOHN POWER & SONS' CELEBRATED  
 IRISH WHISKEY FOR LONDON, FOR SIR  
 THOMAS LIPTON & CO., LIMITED.

Evening Telegraph, Dublin.

To day there was a remarkable procession through the city of Dublin. The biggest shipment of whiskey that ever left the country in one cargo was brought to the Customs House

quay, where it was put on board a specially chartered steamer for conveyance to London. The order was placed with Power's Distillery, Thomas street, by Sir Thomas Lipton & Co., Limited, who are entering the whiskey trade. The consignment left the distillery in 150 floats and vans of Messrs. Power & Sons, and the route lay through Victoria quay, Wood quay, Merchants' quay, Parliament street, Dame street, Westmoreland street and O'Connell bridge, to the Customs House quay. The procession was watched by a number of people at different points on the route. On the barrels was a large poster, with the inscription: "Irish Whiskey for Liptons, London." The work of loading the whiskey on the steamer was begun immediately and occupied the rest of the day. The procession was remarkable for the fine turnout of Messrs. Power's horses and vehicles, and the immense number of whiskey casks, the largest previously seen together in the streets of the city, was the subject of much wonder to the passers-by and crowds of onlookers.

They appreciate a good thing in the metropolis.

MEAGHER BROS. & CO., Agents,  
 Montreal.

**Arriving this Week:**

Will sell  
 any quantity.

**ENGLISH STILTON CHEESE****ROQUEFORT CHEESE****SWISS CHEESE****GORGONZOLA CHEESE****EDAM CHEESE****PINEAPPLE CHEESE**

Get our  
 prices.

Are the best the world produces.

A. F. MacLAREN & CO., Toronto, Can.



**MALAGA FRUIT****{ Best Packed Fruit in the  
market. Lowest Quotations.****SHELLED ALMONDS****{ REIN & Co's and  
BEVAN & Co's.****TARRAGONA S.S. ALMONDS****THE DAVIDSON & HAY, Limited****Wholesale Grocers****36 Yonge Street, Toronto****DAIRYING IN THE NORTHWEST.**

**A** REPRESENTATIVE of THE CANADIAN GROCER had a pleasant chat with Mr. Lister, of the R. A. Lister Co., England, manufacturers and dealers in dairy supplies.

Mr. Lister was just back from a trip to Manitoba and Northwest Territories, and spoke encouragingly of the dairying industry there, more especially of the Territories, where he found greater progress than in Manitoba. This was owing to the action of the Northwest Legislature in establishing creameries at the principal points, under the management of Prof. Robertson. He said he found that, owing to the scattered population, farmers were using hand separators and delivering their cream twice a week, instead of delivering their milk daily, thus making a great saving in time. Very little of western butter is being sent east, the Coast towns consuming all surplus stock, but the output there is increasing rapidly, and soon there will be a large quantity for export.

Speaking of the dairy industry in general, he said the outlook was good, but Canada

ought to export far more butter than at present, but "you are waking up, and I am glad to notice a large yearly increase in your exports. Your cheese business is an example of what can be done, and what can be done in cheese can and ought to be done in butter."

Lister & Co. are large manufacturers of dairy machinery of all kinds, being proprietors of the "Alexandra" cream separators, cream and milk coolers, and cream pasteurizers. The last-named machines, which are just beginning to be used in Canada, destroy all diseased germs in the milk, adding greatly to the keeping qualities of the butter. Only two firms so far are using these machines, but in Sweden they are almost universally used.

Mr. Lister will make a trip through Western Ontario, and will then sail for home. It is his intention to make yearly trips to Canada.

**PORK IN EDMONTON.**

The pork industry has become an important branch of agriculture in this district. During the past summer 15 cars of live hogs

were shipped to Kootenay. Each car contained on an average 125 hogs, worth about \$1,500. Up to date C. Gallagher has slaughtered 200 hogs this fall. The shipments of the summer and the slaughter of this fall represents a part of last year's grain crop. None of the hogs fed on this season's grain have yet come in. Forty hogs sold by Jas. Tough weighed 10,212 lb., an average of 255 1/4 lb. each. G. Lacerte sold nine which weighed 4,400 lb., an average of 490 lb. J. Gainey sold four which averaged 358 lb., and another four which averaged 487.—Bulletin, Edmonton.

**BEYOND ALL HOPE.**

"Just sit down in that chair," said the oculist to the patient, whose reputation for financial procrastination and repudiation was well-known to him. "I will test your eyes." Then he held a printed schedule of his prices with a "No trust" line at the bottom in front of his eyes, and asked: "Can you read that?"

"I am afraid," replied the patient, reaching for his hat, "that my case is beyond the reach of human skill."—Chicago Post.

# Pure Gold Baking Powder

is Sure, Pure,  
Canadian and Profitable.

4-oz. size, \$0.95 doz.  
8-oz. size, 1.80 doz.  
12-oz. size, 3.60 doz.

**New Orders**

get a Free Sample Tin for each tin ordered, so that your customers run no risk. Sample no good, back comes the package sold.

This is the  
Pure Gold Guarantee.

### A FORTUNE IN GOOD MANNERS.

THE Duke of Marlborough "wrote English badly and spelled it worse," yet he swayed the destinies of empires. The charm of his manner was irresistible and influenced all Europe. His fascinating smile and winning speech disarmed the fiercest hatred and made friends of the bitterest enemies.

A gentleman took his daughter of sixteen to Richmond to witness the trial of his bitter personal enemy, Aaron Burr, whom he regarded as an arch-traitor. But she was so fascinated by Burr's charming manner that she sat with his friends. Her father took her from the court-room, and locked her up, but she was so overcome by the fine manner of the accused that she believed in his innocence, and prayed for his acquittal. "To this day," she said, fifty years afterward, "I feel the magic of his wonderful deportment."

"The art of pleasing," says Hazlitt, "consists in being pleased. To be amiable is to be satisfied with one's self and others."

A guest for two weeks at the house of Arthur M. Cavanaugh, M.P., who was without arms or legs, was very desirous of knowing how he fed himself; but the conversation and manner of the host were so charming that the visitor forgot to satisfy his curiosity.

"When Dickens entered a room," said one who knew him well, "it was like the sudden kindling of a big fire, by which everyone was warmed."

It is said that when Goethe entered a restaurant people would lay down their knives and forks to admire him.

Philip of Macedon, after hearing the report of Demosthene's famous oration, said: "Had I been there, he would have persuaded me to take up arms against myself."

The masses could not break away from the rythmical cadences of Wendell Phillips; they would listen spellbound for hours, even when they hated him and his cause. His inimitable manner, a kind of indefinable mesmerism, riveted their attention, and his brilliant, dazzling oratory was absolutely irresistible.

Henry Clay was so graceful and impressive in his manner that a Pennsylvania tavernkeeper tried to induce him to get out of the stage coach in which they were riding, and make a speech to himself and his wife.

"I don't think much of Choate's spread-eagle talk," said a simple-minded member of a jury that had given five successive verdicts to the great advocate; "but I call him a very lucky lawyer, for there was not one of those five cases that came before us where he wasn't on the right side." His manner as well as his logic was irresistible.

When Edward Everett took a professor's chair at Harvard, after five years of study in Europe, he was almost worshiped by the students. His manner seemed touched by that exquisite grace seldom found except in women of rare culture. His great popularity lay in a magical atmosphere which everyone felt, but no one could describe, and never left him.

After Stephen A. Douglas had been abused in the Senate, he rose and said: "What no gentleman should say no gentleman need answer."—Pushing to the Front.

### RETURNING GOODS.

"Money back if not suited" is becoming a quite common clause in up-to-date dealers' ads., but it is obvious that, with the increasing competition in the grocery trade, no dealer can afford to antagonize popular sentiment by refusing to take back goods when a customer is dissatisfied, says Merchants' Review. Nay, it ought to be an understood thing, in every well-conducted store, that the patron is to be satisfied before a sale can be considered closed.

All the printed matter in the store should contain the offer, and it should be lived up to in the spirit as well as the letter, not grudgingly, as though the customer were taking an undue advantage, but so cheerfully that patrons will be convinced that the dealer seeks the welfare of the public and has sufficient confidence in his goods to put every promise to the proof.

If the dealer's assistants are instructed to always observe the rule, there will be little difficulty in enforcing it, but it will not do to make fish of one customer and flesh of another, as the saying is. They must be all treated alike, the occasional buyer having the same option of returning goods as the "star" patron, whose bills run away up every week.

### A TRAVELER MARRIES.

Fred. T. Smye, traveler for Balfour & Co., Hamilton, has joined the noble army of benedicts. He was married to Miss Maud G. Linfoot, on Saturday afternoon, Nov. 12, in the Church of the Ascension, the ceremony being performed by the Rev. W. H. Wade. The bride was supported by her sister, Miss Bella, and Chas. C. Smye looked after the interests of the groom. The wedding was a quiet one, only the relatives and immediate friends being present, but, on arriving at the T.H. & B. station, the happy couple were surprised to find a large crowd of enthusiastic friends gathered to see them off, and when the C.P.R. train pulled out for Montreal it carried, in addition to the bride and groom, a large consignment of old boots and rice.

### AN IMPORTANT CASE.

AN enquete is proceeding at present in Montreal in the case of Wm. Hunter, charged with defrauding the West Lorne Canning and Evaporating Co. J. W. Blair represented the plaintiff, and J. A. Ewing the accused. The writ of information in the case alleges that the defendant bought from the plaintiff company a certain stock of canned goods, which he sold shortly afterwards at prices much below their market value.

Mr. Z. Hebert, of the firm of Hudon, Hebert & Cie., was the first witness called. He stated that his firm had been doing some business with the West Lorne Company, which always gave entire satisfaction. As for the prices at which Mr. Hunter was charged with selling the goods, he thought some of them were ridiculous; but he would not dare to characterize the defendant's action, as all depended on the circumstances. If the goods were rubbish, perhaps Mr. Hunter was justified in selling them so low; but if they were in good order, and no understanding has taken place between the company and the defendant, witness thought the transaction was blamable. At the time of the sale in question, the markets for those goods was very well settled.

Geo. E. Forbes, of Forbes Bros., was the next to give evidence. He had bought some of these goods from Mr. Hunter, being under the impression that the latter was representing The West Lorne Canning and Evaporating Co.

Alex. Orsali, Wm. Middleton, J. E. Quintal, and Stewart J. Carter corroborated the above statements.

### SLOW SELLERS.

A most thoughtful and instructive article on the subject of how to get rid of unsalable goods appears in a contemporary, but a local dealer solves the problem in three words—"Don't buy 'em." He is right—don't buy goods that will not sell and you will be all right.

Is it so difficult? Not at all. Of course, we are speaking of considerable quantities, as every grocer is liable to have a sample dozen left on his hands as a slow-selling novelty.

Shrewd dealers do not buy quantities of goods that they know nothing of, taking the salesman's word for their selling powers, and the inference is, when a store gets choked with slow-sellers, that the owner is incompetent.

Don't buy novelties in extensive quantities. Better sacrifice the discounts and take a broken package.—Merchants' Review.



# Currants "CLEANED and STEMLESS"

Selected especially for our trade from

**THE FINEST FRUIT GROWN IN GREECE**

"LEPANIO"  
"VONITSA"

"AMBELO"  
"FANCY VONITSA"

"KALAMOS"

"MOREA"  
"BLUE PEARLS"

## Selected Valencias

J. MAYANS GRUSTAN, DENIA

In 7-lb. Quarter Boxes and 14-lb. Half Boxes.

**Arriving**

NEW HALLAWEE DATES

NEW TARRAGONA ALMONDS

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

### AMONG TORONTO RETAILERS.

*Buying  
Country  
Produce.*

I have frequently made mention of the fact that a large proportion of the retail grocers

whom an outsider would designate as successful, seem to be well equipped for their business. The equipment specially referred to is the capacity to judge the wants of the public, and the selling qualities of the numerous articles they are asked to handle. Before any grocer can consider himself fully equipped, he must have learned to value country produce at its true worth. Even this, however, does not seem to be sufficient in Toronto. Here one must know how to get the choice produce, if he is to have it. I had an interesting talk, a few days ago, with A. White, grocer and provision dealer, College street. Mr. White has a business which is one of the largest of its kind west of Yonge street. While standing in front of his store, my attention was directed to the display of country produce, butter, eggs, apples, poultry, etc. I asked how it was that he was so fortunate in having such a choice stock of these goods. He slowly examined the goods I referred to, then turning to me he replied: "There is not much use counting on fortune to get us nice eggs and butter: We have to be on the look-out for them. I have made ar-

rangements with a number of farmers, whose goods I can depend on, by which they bring me all their produce. I give them the highest price possible. This has proved highly satisfactory. Then, in the morning, early enough to catch the first farmers coming to market, I go out to Dundas street and, by personal examination, I can always secure an abundance of the very best produce coming into the city. I do not get back to the shop till after 10 o'clock, but the time spent buying in this way results so satisfactorily that I have followed this system of getting these goods for years." There may be a suggestion in this for some dealers, who frequently have to inform their customers that they have not any eggs, butter or poultry, as the case may be, that they "would like to recommend." At all events, it proves that Mr. White deserves the success which has attended his business.

*A Secret.*

On Monday morning this week I met a city traveler well-known as a baseball enthusiast, and asked, as is my wont, for "the latest news." With an air of mystery, he told me that on condition that I would not give away his identity he would tell me a "secret the trade are bound to learn some day." I made the requisite promise. Then he gravely informed me that two prominent College

street grocers and one from Arthur street had returned from a two weeks' hunting trip without killing a deer. As two at least of the grocers mentioned are noted for their prowess in the deer hunt, he says they are endeavoring to "hush the matter up," but "truth will out." Of course, such a secret as this is too good a "scoop" to let pass, but I would remark that if the reputations of these three grocers as marksmen is depreciating, one of them still wears with pride the laurels of victory won on more than one occasion on the baseball field at the expense of the travelers. Every dog has his day.

THE RAMBLER.

### VISIT FROM A LONDON SOAP MAN.

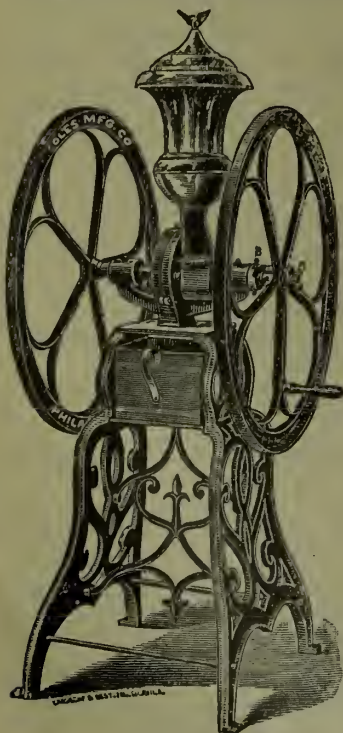
Mr. F. S. Cleaver, proprietor of The F. S. Cleaver Soap Works, London, England, paid a flying visit to Montreal last week. He is on his annual trip to America, and it was his intention to have spent several days in Montreal, but, owing to the heavy storms the past week, the steamer was delayed two days, and he had to leave the same day to keep an appointment in New York. He expressed himself as well pleased with his business in Canada, and was sorry that his arrangements were such that he could not spend more time in the commercial metropolis. His American business has increased to such an extent that he has established a branch factory in New York, whilst for Canadian trade they carry a large stock in Montreal. Mr. Chas. Gyde, of 22 St. Francois Xavier street, is the Canadian agent,

# NEW SICILY FILBERTS

For Prompt Shipment.

GET OUR QUOTATIONS.

H. P. Eckardt & Co. - Toronto



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woollens.



# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS  
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THEIR ADVERTISEMENT IN THIS PAPER**

## CLERKS AND MANUFACTURERS CONNIVING.

AS will be noticed by a report, printed elsewhere, at the last meeting of the Toronto Retail Grocers' Association, a resolution was adopted unanimously denouncing the practice of certain manufacturers in offering clerks in retail stores inducements to push their goods in preference to those of other manufacturers.

It will be remembered that this matter was first brought to the attention of the trade by a communication which appeared in THE CANADIAN GROCER a couple of weeks ago.

The manufacturers who employ this method cannot be blamed. It is business.

But what is business for the manufacturers is not business for the clerks.

No clerk has any right to enter into an agreement with any manufacturer whereby the latter's goods shall be pushed in preference to those of a competitor.

If it is the duty of anyone to enter into such an agreement, it is the merchant and not his employee.

The goods may be the best on the market,

or may yield a better profit. And, again, they may not. Who, then, is to decide that, if it is not the merchant?

Clerks who arrogate to themselves duties in this particular which belong to their employer are not acting honestly. If they have the consent of their employer, that alters the case entirely. But until they have they should eschew all collusions with manufacturers, particularly in regard to such matters as are herein specified.

## STRONG CANNED CORN.

The feeling in regard to canned corn is gathering strength, if the fact that the wholesale houses are gradually marking their figures up is any criterion.

One house in Toronto has fixed its price at \$1 per dozen. Others are moving up to 95c. At the time of writing there is still some to be had at 85 to 90c., but wholesalers who quote the minimum figures intimate that they intend following the example of their confreres.

More inquiries are heard this week, although they chiefly come from Manitoba and other outside points. An effort to get a round lot from wholesalers brought out the fact that none of them were willing to accept less than 90c. per dozen.

There are a few lots being offered by canners at 85c. per dozen delivered.

The price of canned corn appears to be getting dangerously near the point where it may be expected to interfere with consumption.

## PEPPER AGAIN ADVANCES.

Pepper is again tending upwards. Within the last week black pepper has advanced  $\frac{1}{4}$  to  $\frac{3}{8}$ c. per lb. in London and New York.

Supplies coming forward have been light for some time, and New York has been holding off until lately, but, finding that stocks cannot be replaced at old prices, buyers there are accepting the inevitable.

Exports from Singapore and Penang during the past 10 months were only 8,765 tons. During the same period in 1897 they were 10,929 tons; 1896, 12,414 tons; 1895, 15,107 tons; 1894, 16,913 tons; 1893, 17,014 tons; 1892, 18,799 tons.

This is a decrease of nearly 20 per cent. compared with the same 10 months of 1897, and of over 53 per cent. as compared with 1892.

## BANANAS AMID SCARLET FEVER.

A TORONTO physician, who has been attending an Italian fruit dealer's child for scarlet fever tells a tale that, for precautionary purposes, should be repeated far and wide.

Scarlet fever is a most infectious disease, but notwithstanding this, suspended to the ceiling of the sick child's room were clusters of bananas, while scattered around the room were half-opened boxes of fruit. Then, the mother alternately waited upon the sick child and customers.

This is certainly a case which demands the most rigorous action on the part of the health department of the "Queen City."

Every man has a right to earn a livelihood in any and whatsoever way he chooses, as long as he transgresses no law in so doing, but it is by no means safe for people to patronize these Italian fruit dealers and pedlars who have become so numerous everywhere. Their homes, which are the abodes of filth, are also the warehouses for their fruit, which over night, in many instances, is stored under beds and suspended from the ceilings of sleeping apartments.

It may not be either possible or just to put these people out of business, but it is possible, and justice demands it, that a system of inspection so rigorous be inaugurated, that a repetition of the case cited shall be less possible.

## A BOARD OF TRADE'S INNOVATION.

The Orillia Board of Trade has decided to procure sign-boards to be placed at prominent places on days of meeting, inviting those who are interested in schemes for the welfare of the town to attend.

This is a little thing, but it might be a good thing. The boards of trade in this country have practically become organizations whose members meet in secret and gravely discuss matters which are seldom of public interest. At any rate, that is what is to be gathered from the very little that these organizations do for the benefit of either the town or city in which they are located or for the country in general.

Boards of do-nothing rather than boards of trade, would be more suitable names for some of them, for the word "trade" is practically a synonym for action.

It is hoped the innovation of the Orillia Board of Trade will bear much fruit.

## UNENTERPRISING CANNED GOODS MEN.

CANADA has conditions which make her the ideal country for developing the canned goods industry.

Nature has been most liberal in her bestowal of fruits and vegetables in regard to quality, quantity and variety. Canada is a goodly country in this respect.

The legislators of the land, too, have been careful that they should not be considered less liberal than Nature. They have been most liberal.

They have given the packers a good 40 per cent. protection on canned fruits and 65 to 75 per cent. on canned vegetables.

Here we see what we do not always see, the legislators of the country cooperating with Nature in an effort to produce certain commercial results.

But these causes have not produced the effects which one would naturally have expected.

There are plenty of canning factories in the country for the home market. In fact, there are too many. And every new one that starts up makes most of those already in the field feel alarmed, as though an enemy of terrible proportions was advancing.

Most of the factories however, are in anything but a thriving condition. The packers formed associations, fixed prices, and sold through a selling committee, but still the conditions were no better. Some have pleaded that the tariff should be higher, but the fact that they have the home market to themselves makes it clear that the trouble does not lie in that direction.

Then, as to the export trade in canned goods, that, compared with the possibilities of the country, is insignificant indeed. The exports of canned vegetables are less than they were seven years ago, and, while in fruits there has been a decided increase, yet the quantity is small in view of the possibilities. The following table shows the exports of canned vegetables and canned fruits respectively from 1890 to 1897:

|                     | Canned<br>Vegetables. | Canned<br>Fruits. |
|---------------------|-----------------------|-------------------|
| 1890 .....          | \$13,515              | \$ 8,925          |
| 1891 .....          | 13,586                | 30,772            |
| 1892 .....          | 1,273                 | 62,140            |
| 1893 .....          | 27,950                | 47,057            |
| 1894 .....          | 13,727                | 22,369            |
| 1895 .....          | 13,862                | 109,122           |
| 1896 .....          | 2,707                 | 86,755            |
| 1897 .....          | 9,647                 | 141,934           |
| Total, 8 years..... | \$96,267              | \$509,074         |

Here is only a little over \$600,000 of canned goods, fruits and vegetables all told, in eight years.

Nature has been beneficent, the Government has been liberal. What then is the cause of the unsatisfactory condition of the canned goods industry in Canada? Obviously the fault can be with no one other than the packers themselves.

They meet together in their association, but they cannot trust one another. If one turns his hand over the others follow. If one gets out a particularly attractive label others imitate him.

Nine-tenths of them are trying to row in one boat, each fearing that if he gets into a boat for himself that the others will out-row him. And as each is waiting to see someone else take the initiative, the industry drifts. It is not forged ahead.

Quite a little has been done during the past few years in the exportation of gallon apples, but the men to whom the chief credit is due are not the packers. They are the middlemen, who have exploited the European market and sent the goods forward, largely under their own labels.

Ask a packer to-day and he will tell you that the field is already crowded. And so it is—with packers like unto a majority of those who are in the business to-day. But it is by no means overcrowded with packers who can initiate and not imitate; who can lead, and not follow; who can push for business, and not wait to be pushed.

In a word, what is wanted is men who know their business, men who have enterprise, men who will push their goods before the public and keep them there, men whose brands shall become household words.

These men will not only build up their own trade, but they will help build up the canned goods trade of Canada, which is possible of such development.

### MR. GIBSON'S ELEVATION.

While it is to be regretted that so many Canadians have crossed the border and taken up their residence in the United States, it is gratifying to know that so many of them have made their marks in their adopted country.

Many Canadians will remember the portly

figure of Mr. F. James Gibson, formerly of Bryant, Gibson & Co., of Toronto, manufacturers of "John Bull" pickles and sauces. A few years ago he went to New York, where he eventually established a reputation as an advertisement writer and critic. And now the New York papers to hand report his appointment to the management of the large dry goods house of Journeay & Burnham, Brooklyn, and speak of him in the highest terms.

### JAPAN TEA IN CANADA.

The exports of Japan tea to Canada up to Oct. 18 show a marked increase compared with the corresponding period a year ago.

The total shipments from Yokohama were 5,382,201 lb. and from Kobe 3,626,885 lb., a total of 9,009,086 lb., an increase of 1,552,644 lb., compared with the same period last last year, when the quantity was 7,456,442 lb.

The exports of Japan tea to Canada for the whole of last season were 8,913,654 lb.

The chief cause of this increase is doubtless the United States specific duty of 10c. per lb.

Have a mind of your own if you would have a business of your own.

### CURRENTS CABLED HIGHER.

Late cables to Montreal brokers from Patras, state that the currant market is 6d. higher on all grades, and that demand is quite active. The asking prices now are 14s. 6d. for Provincials, 14s. 9d. for Filia-tras, and 15s. 9d. for Patras.

Trying to earn a reputation on poor quality goods is like trying to earn a reputation for morality by evil practices.

### EXPORTS OF CEYLON TEA.

The exports of tea from Colombo, Ceylon, to September 22 show an increase of over 3,000,000 lb., compared with the same period in 1897. The figures in detail are as follows:

|                     |            |            |
|---------------------|------------|------------|
| United Kingdom .... | 70,909,101 | 72,561,369 |
| Germany .....       | 249,474    | 189,503    |
| Russia .....        | 1,654,865  | 324,612    |
| Australia .....     | 10,709,888 | 9,205,561  |
| America .....       | 1,801,059  | 564,652    |
| Other ports.....    | 2,369,332  | 1,572,600  |
|                     | 87,693,719 | 84,418,297 |



Pickle makers in Canada who are not prepared to follow these methods had better get out of business, and the sooner the better, for the unsatisfactory nature of the pickle industry in this country is due to the unsatisfactory and unbusinesslike methods employed in attempting to propagate it, and not to the unkindliness of Nature.

A GOOD ARTICLE IS SURE to bring profitable results to the dealer in it.

# "SALADA"

## CEYLON TEA

is acknowledged the best tea sold in Canada, and brings pleasure and trade to those handling it.

Branches in Toronto, Montreal, Buffalo, Pittsburgh, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."** Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

## J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, E.q., - St. John, N.B.

Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

## Defiance Canned Lobster

BEST ON MARKET

1-lb. talls.

Cable brand, talls and flats.

**J. & R. McLEA**

General Commission Merchants  
MONTREAL.

## J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.  
Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.

## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY,** Sole Agent,

20 and 20½ St. Peter Street.

MONTREAL.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 17, 1898.

### GROCERIES.

NO particularly new features have developed in the wholesale grocery trade during the past week. Business is, on the whole, good. The position of the canned goods market remains strong, with corn tending upward. Coffees are quiet and steady. Tea is one of the most active lines in the wholesaler's list. A good deal of attention is being given to foreign dried fruits, especially in view of the fact that the Bellona's cargo is now being taken into the warehouses. Black pepper, tapioca and sago are all firmer in the outside markets. Sugars are firm and in good demand. In syrups, the views of buyers and sellers are apart. New season's filberts are on the local market this week.

### CANNED GOODS.

The feature of the canned goods market is the development of higher prices in canned corn. One house has advanced its price to \$1 per dozen; others are quoting 90c. and \$1, and, although at the time of writing there are one or two houses quoting from 85c. up, yet each house is gradually marking its figures up. The lowest price being asked by packers is 85c., as far as can be ascertained. An inquiry has been received this week from Winnipeg for a mixed carload of canned vegetables, but it does not appear to have led to any business. Canned tomatoes remain in much the same position as a week ago, wholesalers' quotations being from 85 to 90c. There are a few offerings by the packers at from 80 to 85c. Canned salmon is firm and unchanged at quotations.

### COFFEES.

Although the cable advices have indicated a rather weaker feeling in Europe, the price of Brazilian coffee has remained steady on this side of the Atlantic, on account of the light deliveries at Rio and Santos. Locally, the market is quiet and featureless.

### SYRUPS AND MOLASSES.

The Canadian refiners are offering a few bright syrups, but their views are so much above those of buyers that no transactions appear to have taken place. Wholesalers are doing a fair business in syrups. In molasses, a fair trade is being done. The cheaper grades of molasses have sold at lower prices in New Orleans, during the week, but the price of open kettle goods is firm.

### SUGARS.

The condition of the market is most satisfactory. Beet sugar advanced on Monday in London, and cane rules firm, while in New York granulated sugar was advanced  $\frac{1}{8}$ c. per lb. by both the Trust and the independent refineries. The price in Canada is unchanged, \$4.58 Toronto still being the quotation. The demand is good.

### NUTS.

There is not much doing in nuts yet. The first shipment of new season's filberts arrived this week. The cost price is about  $\frac{1}{2}$ c. per lb. dearer than a year ago.

### TEAS.

There is a good inquiry for Japan teas for importation at about 16c. per lb., but there are very few of this description to be had. Teas can be obtained at 15 to 17c., and low-grades at from 12c. up, but these are not wanted. Exports of Japan tea to

See pages 31 and 32 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

Canada were 9,009,086 lb. up to October 18, compared with 7,456,442 lb. the same date last year. Stocks of low-grade teas in Japan are still large. On the medium and finer grades the market is firm.

The London market keeps decidedly strong in Ceylon teas, although a tea circular under date of London, November 4, stated that while competition was good for all teas up to 10d. per lb., the better grades showed a decided weakness, a reduction of 1d. per lb. being frequently chronicled. In regard to Indian teas, the circular said the market easily absorbed the supplies at very firm rates, any tendency being towards a hardening in price. The deliveries of Indian tea in London during the past five months were nearly 7,000,000 lb. over the corresponding period of 1897, but, in spite of this, stocks at the beginning of the present month were below those of October 31, 1897. The low price of Indian teas appears to have caused a remarkable increase in their consumption.

### SPICES.

Black pepper is  $\frac{1}{4}$  to  $\frac{3}{8}$ c. per lb. higher in London and New York, than a week ago, while exports from Singapore and Penang during the first 10 months of the year were

only 8,765 tons against 10,979 the same period last year.

### RICE AND TAPIOCA.

Patna rice is advised 20c. per cwt. dearer. There has been a little business done for import during the past week in this description of rice. The wholesale trade is quiet in rice. Tapioca is 1s. per cwt. dearer. While some business for importation has been done during the week at slightly below the full advance, subsequent attempts to do so on the same basis were not successful, proving that the market is firm at the higher figures.

### FOREIGN DRIED FRUITS.

CURRENTS — Wholesalers report trade good in currants, and the market is well supplied, the Bellona's cargo now coming forward. A little business has also been done for import. Advices from Greece say there is not a great deal of fruit left for import.

VALENCIA RAISINS — There is a large quantity of fruit going out, and the volume of business, so far this season, is larger than usual, but prices are unsatisfactory, wholesalers commonly selling from  $\frac{1}{4}$  to  $\frac{3}{8}$ c. below the actual cost.

MALAGA RAISINS — Shipments came forward this week ex Bellona, and the market is now well supplied. There has not been much business done yet. We quote: London layers, \$1.80; black baskets, \$2.20; blue baskets, \$3.10.

CALIFORNIA RAISINS — The market is firm, and it is said that the stock of prime raisins remaining on the Coast only amounts to about 650 cars.

PRUNES — The situation is without change. A moderate business is being done.

FIGS — The market is quiet, and wholesalers are still selling below what it would cost them to lay down Eleme figs at to-day's prices. We quote: 17 to 18c. for 1-crown, to 25 to 28c. for 7-crown Eleme figs; tapnets, 4 to 4 $\frac{1}{2}$ c. per lb., and naturals at 7 to 7 $\frac{1}{2}$ c. per lb.

CANDIED PEELS — Not a great deal doing yet. The ruling quotations are: Lemon, 10 $\frac{1}{2}$  to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

### GREEN FRUITS.

This week has witnessed substantial reductions in the price of oranges, lemons and cranberries. Jamaica oranges are 50c. per bbl. cheaper, and are in excellent demand. There has also been a healthy demand for lemons, which have been so scarce that all shipments have been well cleaned up. There

# SURPRISE SOAP

Is a pure  
hard soap.  
Retalls at 5 cents.

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VANCOUVER: 430 Cordova St.  
ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

is now a better supply on the market, and, as a result of the reduction of \$1 per chest for Malagas and 50c. per box for Messinas, a large movement is expected. There is little doing in bananas. These continue unchanged in price. There has been a large inquiry from Canada and United States points for winter apples, but the movement has not equaled the expectation of holders, who are placing their stock in cold storage. The movement of cranberries has been strong, but the receipt of large quantities from Nova Scotia has resulted in a reduction of 50c. per bbl. Spanish onions have also declined 5 to 10c. Malaga grapes, sweet potatoes and late varieties of pears are in good demand, and are unaltered in price.

## COUNTRY PRODUCE.

EGGS—Receipts of fresh gathered are small, and a healthy demand keeps prices firm. An advance of  $\frac{1}{2}$ c. is noted. We quote: Fresh gathered at  $18\frac{1}{2}$  to  $19\frac{1}{2}$ c., though 20c. is frequently asked. Held fresh and cold stored stock are in moderate demand at about  $14\frac{1}{2}$  to  $15\frac{1}{2}$ c. Lined are moving briskly at the same figure. From 14 to  $15\frac{1}{2}$ c. is paid at outside points for cases.

POTATOES—The market is quiet. From 50 to 55c. is paid for car lots, and 60 to 65c. for small lots on the market.

POULTRY—Receipts are large. Chickens are in good demand at a reduction of 10c. in price, as the demand is sufficient to absorb the large quantity offering. Wild ducks continue to arrive freely, and are unchanged in price. They range in value from 20 to 25c. for teals and widgeons, to 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The market for dried apples is in an abnormal condition just now, as buyers from New

York and Philadelphia, who have contracts to fill, have by their anxiety to buy caused an advance of  $\frac{1}{2}$ c., bringing the price from  $4\frac{1}{2}$  to 5c. per lb. for No. 1 stock. Common stock is quoted at  $3\frac{1}{2}$  to 4c. A decline from these prices is probable soon after the outside buyers stop purchasing. This condition of affairs in regard to dried apples has naturally affected the evaporated apple market, and at present the feeling is firm at  $7\frac{1}{2}$  to  $7\frac{3}{4}$ c. f.o.b. at country points for car lots. The jobbing price is steady at 8 to  $8\frac{1}{2}$ c.

BEANS—Hand-picked are in good demand at \$1.10. Common stock is easy at 80 to 90c.

VEGETABLES—A good, healthy demand is noted for all stock. Vegetable marrows are done. Turnips, beets, carrots, and parsnips are now quoted by the bag. Squashes are \$1 per doz. dearer. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 50 to 75c.; parsley, 10 to  $12\frac{1}{2}$ c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1 to \$1.10 per bag; butter squash, \$2 to \$2.50; pumpkins, 65c. to 75c.; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

## BUTTER AND CHEESE.

BUTTER—Owing to the large receipts, the feeling re dairy butter is weak, with  $\frac{1}{2}$ c. declines noted for all kinds. Creamery is easy. We quote at outside points: Dairy tubs,  $12\frac{1}{2}$ c.; prints,  $12\frac{1}{2}$  to  $13\frac{1}{2}$ c.; large rolls,  $12\frac{1}{2}$ c.; creamery prints, 17 to  $17\frac{1}{2}$ c.; tubs and boxes,  $16\frac{3}{4}$  to  $17\frac{1}{2}$ c.

CHEESE—The market is firm. The feel-

ing is growing that the conditions warrant an advance. We quote: 8 to  $8\frac{3}{4}$ c. for early makes, and 9 to  $9\frac{1}{2}$ c. for late makes.

## PROVISIONS.

Receipts of dressed hogs up to date have been large compared with former years, but there has not yet been from the receipts any striking evidence of the large increase in the number of hogs grown this year, as was anticipated. The large houses here did not, however, expect the increase to be striking until toward the middle of December. It is expected that from that time packing-houses will be taxed to cut up all hogs offering. Long clear bacon, rolls and shoulder hams are  $\frac{1}{4}$ c. cheaper. Stocks of lard are well cleared up, and a good demand has resulted in an advance of  $\frac{1}{2}$ c. Barrel pork is easy, with a decline of 50c. noted for short cut and clear shoulder mess.

## FISH.

Ciscoes and haddies are considerably weaker. The former have declined 25c. per 100 and haddies 1c. per lb. Otherwise there is no change. We quote as follows: Fresh salmon trout,  $6\frac{1}{2}$ c.; fresh whitefish,  $7\frac{1}{2}$ c.; steak trout, 7c. lb.; fresh perch,  $3\frac{1}{4}$ c. per lb.; fresh herring,  $3\frac{1}{2}$ c. per lb.; Labrador herring, \$5.25 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks,  $6\frac{1}{2}$ c. per lb.; boneless fish,  $3\frac{3}{4}$  to 4c. per lb.; quail-on-toast,  $5\frac{1}{2}$ c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

## SEEDS.

The bad condition of country roads has somewhat retarded the delivery of both

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



# McLauchlan's— Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

**J. McLauchlan & Sons,**  
OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

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Established 1882.

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WINNIPEG, MAN.

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Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**

TORONTO, ONT.

**HAMS  
BACON  
LARD**

**SHORT CUT PORK  
MESS PORK**

**The Wm. Ryan Co. Limited**  
TORONTO

alsike and red clover this week. The feeling regarding alsike is easy, as foreign buyers seem to have their wants supplied. Jobbers are, consequently, judging samples, offering more closely, and, though last week's figures, \$2.75 to \$4.25, still hold good, samples slightly off grade are not so freely accepted. The red clover market conditions are unchanged at \$3 to \$3.75 for last year's, and \$3.50 to \$4.25 for this year's crop. About \$4.50 is sometimes paid for extra choice samples of this year's growth.

### GRAIN, FLOUR, BREAKFAST FOODS

**GRAIN**—The wheat market is firm, but no change is noted, prices continuing at 69 to 70c., on cars outside, for both red and white. The street market has been quiet, owing to bad roads. Prices are firm. We quote: Wheat, white, 74½ to 75c.; red, 74c.; goose, 72c.; peas, 69c.; oats, 32c.; barley, 51c.; rye, 49c. No. 1 hard Manitoba is firm at an advance of 1c., now being quoted at 81 to 82c., Toronto freights.

**FLOUR**—An all-round decline of 10c. has ensued. We quote: Manitoba patents, \$4.20; Manitoba strong bakers', \$3.90; Ontario patents, \$4 to \$4.10; straight roller, \$3.25 to \$3.35, Toronto freights.

**BREAKFAST FOODS**—Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

### SALT.

No change is noted. Trade is brisk. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

### HIDES, SKINS AND WOOL.

**HIDES**—No change in price. The market is weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

Direct shipment of

### CURRENTS from PATRAS

just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, TORONTO.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

## City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

## Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

## D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

### CONSIGNMENTS SOLICITED

Our specialties

## POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

## RUTHERFORD, MARSHALL & CO.

68 Front Street East, - - Toronto.

**New  
Messina  
Lemons**

300's—360's

**WE WANT  
YOUR TRADE**

**Clemes Bros.**

**PRICES RIGHT  
QUALITY BEST**

**Sweet  
Jamaica  
Oranges**

BARRELS AND  
BOXES

# STILL THEY COME!

JUST IN

FIVE

JUST IN



50 20-lb. boxes

California Fancy Cluster Table Rasins.  
Beauties—compare favorably with the best Malagas.

150 cases Phoenix 2½-lb. Genuine Singapore Pineapple.

This beautiful fruit is put up whole, and in such a manner as to retain its natural flavor.

150 boxes, 28-lb. each, Bevan Bull brand Shelled Almonds.  
These need no recommendation.

50 cases Armour Baked Beans in Tomato Sauce.

When you say Armour's goods, you mean "nothing finer"—try them.

## TO ARRIVE IN A FEW DAYS:

250 25-lb. boxes Dufour Imperial Plums, 100's to the lb.

Nice stock. First quotations still rule, though prices have advanced in France.

500 50-lb. Ostrich brand Bosnia Prunes.

Large juicy fruit, always attractive, and a good seller.

1,700 boxes were lost in the "Westmeath," this has stiffened the market, but we would never think of taking advantage of it.

500 boxes Finest Evaporated Sour Apples,

From one of the best houses in the west. We may have been rather early in buying, but, to all appearances, we will not regret it, nor will our customers.

150 10-lb. boxes California Figs

50 boxes of 10 1-lb. packages each, California Figs.



This is a trial order and they ought to go fast. There is no reason why California should not raise the finest walnuts. They never do things by halves in that country.

100 cases 1-lb. Barataria Oysters.  
100 cases 2-lb. Barataria Oysters.

We have some of these in stock, but we have to keep well supplied on account of the large demand for this well known brand.

100 cases 2-lb. Log Cabin Baked Beans, flat tins.  
50 cases 3-lb. Log Cabin Baked Beans, tall tins.

Nicely put up, and great favorites everywhere.

25 cases Brown Bros. 1-lb. Choice Clams.

These may not have little necks, but you can guarantee that they will make a nice chowder.

## ***TO ARRIVE IN DECEMBER***

**DIRECT FROM SINGAPORE :**

400 bags Medium Pearl Tapioca.  
50 bags (Fine) Seed Tapioca.  
50 bags Flake Tapioca.

Prices are advancing, place your order "to arrive," it is the safest way.

100 bales Pure Mayette Grenoble Walnuts.  
100 boxes, 55-lb. each, Shelled Walnuts.

Our first lot of these is not large, if you want your share, don't delay.

## ***LOOK AT THIS ATTENTIVELY !***

**WE ARE NOT JOKING. IT IS A JOB.**

150 boxes Connoisseurs Clusters, "Bull" brand, Malaga Table Raisins,

Season 1897, but kept in cold storage, and in first class order. At a clearing price. The sharp buyers should not lose this rare occasion.

**There is nothing which pleases us more than to give you prices—just ask for them.**

# **L. CHAPUT, FILS & CIE., Montreal.**

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins continue firm at 75 to 80c.

**WOOL**—The market is dull. No change in prices, which are steady at 15c. for fleece, and 10c. for unwashed.

#### MARKET NOTES.

Eggs are  $\frac{1}{2}$ c. per doz. dearer.

Cranberries have declined 50c. per bbl.

All grades of flour have declined 10c. per bbl.

Dried and evaporated apples have both advanced  $\frac{1}{2}$ c. per lb.

R. B. Noble has been appointed agent in Toronto for The Brantford Soap Works.

Copy for advertisements, etc., will, next week, need to be in this office one day earlier than usual, on account of Thursday being a public holiday.

Long clear bacon, rolls and shoulder hams have declined  $\frac{1}{4}$ c. Short cut and clear shoulder mess pork is 50c. cheaper. Lard has advanced  $\frac{1}{4}$ c. in pails.

W. M. Fielding has been appointed manager of the Toronto branch of The F. F. Dalley Co., Limited, Hamilton, and the office and sample-room have been removed from 60 Front street east to 48 on the same street.

#### QUEBEC MARKETS.

MONTREAL, Nov. 17, 1898.

#### GROCERIES.

**T**HERE has been a good volume of business in groceries in a distributing way, but the movement from first to second hands has been nil, which, of course, imparts dullness to the general situation. The truth of the matter is that jobbers are not bothering themselves much regarding supplies, but are busy in filling orders from their customers, and, apparently, have enough to get along with at present. The more active lines have been, tea, sugar, dried fruits and canned vegetables, in all of which a good trade from second to third hands is in progress. Values, as a rule, are steady; in fact, in several important particulars, point higher, as will be noted in the appended market reports.

#### SUGAR.

The sugar market has ruled firm here during the past week, and the demand from retailers is quite keen at present, a good distributing trade being in progress. All grades of refined sugar advanced  $\frac{1}{8}$ c. in New York on Monday, and this has, to a certain extent, stiffened the tone of refiners here. The raw article is very firm abroad also, beet in London being  $\frac{3}{4}$ d. higher than it was last week, with an increased demand at 9s. 9 $\frac{1}{4}$ d. for November,

and 9s. 10 $\frac{1}{2}$ d. for November delivery. Cane is cabled firm also, with little offering, and prices are unchanged, Java, 12s 3d., and fair refining at 10s. 9d. In New York, raw is strong and held higher at 3 13-16 to 3 $\frac{3}{8}$ c. for fair refining; 4 $\frac{3}{8}$ c. for centrifugal 96 test, and 3 9-16 to 3 $\frac{3}{8}$ c. for molasses sugar. Prices at the refinery here are firm as last quoted.

#### SYRUPS.

There is a fair demand for syrups, stocks of which continue light, while values are steady.

#### MOLASSES.

The firm feeling noted in Barbadoes molasses last week is intensified, if anything, and holders are asking a good deal more money for round lots this week than they did. Jobbers have not made any quotable change yet, but if the cost from first hands continues to appreciate they will, of necessity, be compelled to mark up their range in proportion for single puncheon lots. Demand also is becoming brisker and as it increases many jobbers are experiencing difficulty in filling orders, and, for single puncheons, 32c. is asked with 1c. less for car lots.

#### DRIED FRUIT.

The jobbing inquiry for Valencia raisins is quite seasonable, but little is doing in a large way, the only transaction in this connection lately being the placing of 1,000 boxes selected, ex Bellona, at 5c. In a jobbing way, prices are steadily held, as last quoted.

California raisins are scarce on spot, and jobbers who have any consider them very good property, and are asking more money for them this week as a result of the state of affairs on the Coast.

Sultana raisins continue firm, as last quoted.

California prunes move quite freely at quotations, and there has been a fair trade in European sorts also.

There has been very little doing in currants, and prices are unchanged. Cables from Patras, however, are 6d. higher than they were.

Dates and figs are firmly held, and the demand is of a good seasonable character.

#### NUTS.

The strength in shelled walnuts has been well maintained, and other sorts also are firm, as a rule.

#### CANNED GOODS.

There has been a good demand for corn, peas and tomatoes from retailers, and prices on all three rule steady. The same can be said of several lines of canned fruits, but, in a large way, the market is as dull as the proverbial ditchwater, no business of this sort being noted from first to second hands. Prices, generally, are steady here.

#### TEA.

The demand for tea from retailers has been quite brisk, but the fact has not had any influence in creating any demand between first and second hands, buyers and sellers being apart as to value. With light stocks, however, business in this respect ought to brighten up. Low grade black teas are quite scarce, also Pingsueys, running from 13 to 14c. Cheap third crop Japans are offering at 12 $\frac{1}{2}$  to 14c., but so far no transactions have taken place in them. The range named for these is, of course, from first hands in a large way.

#### COFFEE.

Coffee remains steady, with a fair volume of trade passing, chiefly in Maracaibo, which has changed hands in 25 and 50 bale lots at 9 to 10c., also Santos and Rios at 7 $\frac{1}{2}$  to 10c.

#### GREEN FRUIT.

There has been little change in the green fruit market during the past week. Lemons are in fair demand for the season, and oranges are arriving in much better condition, values on both being steady, and some good-sized sales of Jamaica stock are noted. Demand for Canadian pears in barrels is very slack, but prices are unchanged. Malaga grapes have advanced quite sharply on the week. Cranberries and Spanish onions rule steady.

#### APPLES.

There is a good demand for apples at \$2.75 to \$3 for car lots of No. 1, and \$2 to \$2.50 for No. 2. Jobbing lots are 50c. per barrel higher. A lot of the stock arriving shows very poor quality.

#### FISH.

The favorable change in the weather has tended to increase the demand for all lines of fish to some extent, consequently, the market, on the whole, during the past week, has been more active with a larger volume of business doing. There has been no important change in prices to note in any line. The market for green cod and mackerel is very firm, on account of the limited supplies, and prices are firmly held at the recent advance. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per  $\frac{1}{2}$ -bbl.

There continues to be a steady demand for prepared fish, and as stocks of such are still small the feeling is firm at unchanged prices. We quote: Pure boneless codfish, 5 $\frac{1}{2}$  to 6c. per lb.; dressed or skinless codfish, 4 $\frac{1}{4}$ c.; soft cured, 3 $\frac{3}{4}$ c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3 $\frac{1}{2}$ c.

The demand for fresh fish has been good, and as supplies have been just about equal to the requirements prices have ruled steady. We quote: Haddock, 3 $\frac{1}{2}$ c.;



Manitoba dore and whitefish,  $6\frac{1}{2}$  c.; pike,  $5\frac{1}{2}$  c., and B.C. salmon,  $13\frac{1}{2}$  c. per lb.

The offerings of smoked fish are large, for which the demand is only fair, and prices have an easy tendency. We quote: Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

#### COUNTRY PRODUCE.

**EGGS**—The demand from local buyers was fair, and the tone of the market is firm. We quote: Strictly new laid,  $21\frac{1}{2}$  to 22c.; No. 1 candled, 15 to 16c.; No. 2 do., 12 to 13c.; Montreal limed, 14 to  $14\frac{1}{2}$  c., and culls, 9c. per dozen.

**POULTRY**—A fairly active trade was done in poultry, considering the unfavorable weather, and prices rule about steady. We quote: Turkeys,  $8\frac{1}{2}$  to  $9\frac{1}{2}$  c.; chickens,  $6\frac{1}{2}$  to  $7\frac{1}{2}$  c.; ducks, 7 to  $7\frac{1}{2}$  c., and geese,  $5\frac{1}{2}$  to  $6\frac{1}{2}$  c. per lb.

**GAME**—There continues to be a good demand for partridge, and all offerings meet with a ready sale at 55 to 65c. for firsts, and 40 to 50c. for seconds per brace.

**BEANS**—Trade in beans is chiefly of a small jobbing character, and prices rule steady. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

**HONEY**—In honey, business is very quiet. Prices are nominally unchanged. We quote: White clover comb, in 1-lb. sections, 7 to  $7\frac{1}{2}$  c.; dark,  $5\frac{1}{2}$  to  $6\frac{1}{2}$  c.; white extracted, 6 to  $6\frac{1}{2}$  c.; and dark, 4 to 5c.

**MAPLE PRODUCT**—The demand for maple product is nil at present. We quote as follows: Syrup, in wood, 4 to  $4\frac{1}{2}$  c. per lb.; in tins, 45 to 55c., according to size. Sugar, 6 to  $6\frac{1}{4}$  c. per lb.

**POTATOES**—The demand for choice potatoes is good, and such stock is becoming somewhat scarce, consequently prices rule firm, with sales of car lots at 50c., and common to fair at 40 to 45c. per bag.

**DRIED APPLES**—Rules steady, as quoted in our prices current.

#### PROVISIONS.

The local provision market was quiet again to-day, the demand being chiefly for small lots to fill actual wants, at steady prices. We quote as follows: Canadian pork, in barrels, \$16 to \$16.50; pure Canadian lard, in pails, at  $8\frac{1}{4}$  to  $8\frac{1}{2}$  c. per lb., and compound refined at 5 to  $5\frac{1}{2}$  c. per lb. Hams,  $10\frac{1}{2}$  c. to 13c.; and bacon, 10 to 13c. per lb.

#### CHEESE AND BUTTER.

Cheese continues steady, and the balance of the make in the country is being steadily absorbed at full figures. Most of the factories are closing down also. Values here were firmly held. We quote: Finest Ontario fall cheese,  $9\frac{1}{2}$  to  $9\frac{3}{4}$  c.; finest eastern fall cheese,  $8\frac{3}{4}$  to 9c.; finest French fall cheese,  $8\frac{3}{4}$  c.; Liverpool cable, 42s. to 44s.

Butter rules dull and heavy, on the whole, but this does not alter the fact that

there are some buyers willing to pay extreme prices, for we hear of over  $18\frac{1}{2}$  c. being paid for creameries in the Townships. This, however, is an exceptional case, and no fair criterion of the ruling price. We quote: Extra finest creamery, boxes,  $17\frac{1}{2}$  to 18c.; extra finest creamery, tubs,  $17\frac{1}{2}$  to  $17\frac{3}{4}$  c.; ordinary finest creamery, boxes,  $17\frac{1}{2}$  to  $17\frac{1}{4}$  c.; ordinary finest creamery, tubs, 17c.; western dairy, tubs,  $14\frac{1}{4}$  to  $14\frac{1}{2}$  c.

#### FLOUR, GRAIN, ETC.

A feature of the grain market was the excitement in oats, prices advancing 1c. per bushel for stock, on spot, which was due to the fact that a vessel was about to sail, and the shipper, or shippers who had the freight engaged were caught short, and were obliged to pay the above advance noted in order to obtain the quantity required for immediate delivery, and sales were made at 32c. afloat, for future delivery. Peas were quiet, and about steady at  $68\frac{1}{2}$  to 69c. afloat. Buckwheat is firm and wanted at 51 to  $51\frac{1}{2}$  c. afloat.

There was no special feature in the flour market. The demand continues good, from local and country buyers, and a fairly active trade is doing at firm prices. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

There is a steady demand for meal, and the market is moderately active and firm, rolled oats selling at \$3.60 per barrel, and at \$1 75 per bag.

#### MONTREAL NOTES.

Cables to importers here from Patras quote currants 6d. higher for future shipment.

Holders are asking an advance of  $\frac{1}{2}$  c. per gallon this week for round lots of Barbadoes molasses.

Raw beet sugar in London is  $\frac{3}{4}$  d. higher, both for present and future delivery, and refined is  $\frac{1}{8}$  c. per lb. higher at New York.

There have been offerings of third crop low-grade Japan teas here within the past eight days, but no transactions of importance have yet resulted.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 15, 1898.

FOR wholesale grocers the past week has been a busy one and satisfactory, though many dealers complain that others do not take advantage of the advance in prices in many lines. Trading stamps are having considerable attention in the local press. The general feeling is against them. In markets there has been

rather less change than for some time, though nearly all lines are firm. Evaporated apples have quite surprised the trade. Spices are tending higher, particularly pepper and cassia.

**OIL**—Oil is still the busy line. As the season advances buyers are anxious to get their contracts completed. The bringing of the price of American oil to within 1c. of Canadian has not effected its sale as much as expected, the Canadian having a large sale. In cod oil the season is about over. It has been quite a successful one, there being larger shipments received than last year and better prices obtained.

**SALT**—Stocks of Liverpool coarse are getting light, but they are equal to present demand, and prices show no change. Trade is quiet, waiting the arrival of the direct Liverpool steamers, which will bring fresh supplies. They are due within a week. In English factory-filled, there is still quite a large sale. There is no doubt the demand has been effected by some dealers in order to undersell competitors bringing a second grade here. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—The market is firmly held, though it is said that some holders are inclined to take less price than the market warrants. Salmon are held higher. There are more cohoes in the market than usual, and, in many cases, they show nice profits. The fortunate ones are those who carried over sockeye fish from last season. The higher prices affect sales. Other lines of canned fish, such as sardines, haddies, bloaters and herring, are finding increased sale, and the outlook is for higher prices. New oysters are offered and prices are low.

**GREEN FRUIT**—Somewhat contrary to expectation apples are lower. There does not seem to be a very active demand. Nice Bishop pippins are now offered, and are quite low. Firmer figures are looked for in winter apples. The best Nova Scotia stock is exported, but a few nice lots come here. Oranges are rather easier. There is but a fair sale. The quality is not particularly tempting. Lemons are firm, but the sale

**G. F. & J. GALT**  
42 SCOTT ST. TORONTO

PACKERS  
OF THE  
CELEBRATED

**BLUE RIBBON TEAS**



# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

is largely in small quantities. A few bananas are still imported. Cranberries are higher. The stock of native berries is light. The quality this year was good. Canadian grapes are about over. The big demand has passed. They, however, affect the sale of Malagas, which, as yet, have light movement. Quality offered is good. Sweet potatoes are dull at easy prices.

**DRIED FRUIT**—Dealers have been disappointed by the delay in arrivals of both California and Valencia raisins. The former have been again slightly advanced by the association, and this advance will affect the Canadian market. Quality of fruit arriving is satisfactory and is largely 3-crown. Some California prunes, for direct shipment, have been sold. In currants, there is a large sale. Cleaned, both bulk and packages, were received from New York, but the larger quantity is cleaned here. Prices are firm. Figs are high and firmly held. Peels have free sale at even figures. Dates and prunes are quiet. Dried apples are in light supply. There is but little local sale. Evaporated are higher, and western packers not anxious to sell. Supplies are short and there is a large export demand. In onions, there is a fair stock; prices in local market are lower than market warrants, because some stock is inclined to be soft.

**SUGAR**—The market is a firm one. Refineries are not pushing sales. In foreign sugars, arrivals are just enough for competition. Prices show no change. Granulated has chief sale.

**MOLASSES**—The market is firm, but the largest demand has been supplied. Prices, however, tend rather higher, as stocks are light, but there are continued small arrivals which somewhat offset this. Porto Rico is the chief grade offered. There is some nice quality here. Some syrup is held and values are higher. There is but a quiet demand.

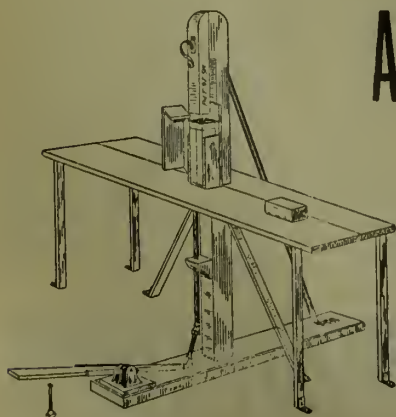
**PRODUCE**—Eggs are again higher, and quality is more satisfactory. There is a good sale. In butter the large supply of poor makes the trade unsatisfactory, and keeps values low. For best grade there is a better sale at rather improved prices. In cheese the demand is light, and prices are low. It is difficult to sell except September cheese.

**FISH**—Prices firm and tending higher. We advance dry cod. Receipts are light. The same is true of pollock, and with better sale prices are higher. Dealers are still unable to fill orders in pickled herring. There are both Canso and Shelburne to hand, but quality is only fair. These latter want to be caught early, but at that season the fisher-

men are busy catching lobsters. With Grand Manan herring, the later caught the better. Boneless fish have a very large sale. The market is a firm one. We quote: Large cod, \$3.45 to \$3.55; medium, \$3.40 to \$3.50; pollock, \$1.50 to \$1.55; Grand Manan pickled herring, \$1.75 to \$1.80 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.; Shelburne, \$3.75.

**PROVISIONS**—Barreled pork tends easier. While American mess is somewhat scarce, local packed is coming to hand more freely. Beef is firmer. There is limited sale. In smoked meats business is quiet. Lard has good sale at rather firmer figures.

**FLOUR, FEED AND MEAL**—Flour is rather easier, but there is no change. Except in a retail way demand is somewhat quiet. Manitobas are moving more freely. Buyers complain very much in the delay in getting shipments forward. Oatmeal is firm and prices rather higher; many mills are sold ahead. Oats high. Cornmeal shows large sale at the low figures. Feed is again scarce. Beans have a better demand, but buyers follow the advance very



## Armada Tea Packer and Simplex Mixer

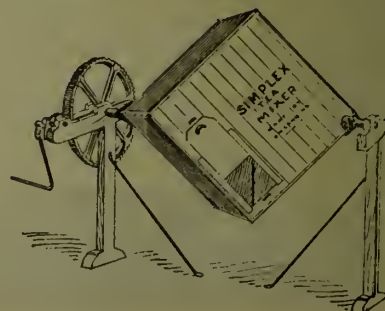
### THIS WEEK'S SHIPMENTS:

Two Tea Packers to Vancouver, B.C., and two Tea Packers and one Tea Mixer to Montreal.

Why not let your order be next for a Machine or Mixer?

Write . . .

**A. H. CANNING & CO.,**  
FOR PRICES  
TORONTO, ONT.





The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.  
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

## Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

Fancy Jersey Sweet Potatoes  
Canadian Chestnuts  
New Elme and Tap Figs

WRITE for PRICES.

You might as well participate in the steady  
ready sale of

## TARTAN TEA

What pleases your customers will please you.

**Balfour & Co.**

Wholesale Agents

Hamilton

WE  
WILL  
BUY  
YOUR  
DRIED  
APPLES.

## Ready Lunch Beef

A SELLER ALL THE YEAR ROUND.

Handsome Packages.

Hanger in each case.

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
Merchants



## Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house  
for them.

**SEEDED RAISINS.**

WE ARE OPEN FOR A CARLOAD OF

## First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest  
Dressed Poultry.

**F. R. Stewart & Co.**

Wholesale Provision Merchants,

VANCOUVER, B. C.

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR....

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

slowly. Mediums are again quoted rather higher than the pea beans. Hay dull. Pot barley, split peas, and blue peas are all high and firmly held. We quote: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$1.8 to \$1.9; bran, \$1.6 to \$1.7; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

John Sealy shipped this week 1,027 bbls. Gaspereaux (alewives) to New York.

A car of oysters were shipped to Winnipeg by Fraser & Jardine, of Richibucto, this week.

Ten thousand bushels of turnips were shipped from St. Andrews during the past week to Boston.

Bowman & Angevine, the local agents, are finding a steadily increasing sale for chocolat Menier.

It is an ill wind blows no one good. The cyclone at Barbadoes has created quite a little demand for lumber here.

The citizens of St. Stephen are much interested in the prospect of nickel mines being developed near their city.

The Furness line steamer St. John City, took 14,081 bbls. apples from Halifax to London on her last trip.

Harold Likely, with Jardine & Co. for some years, has followed Alex. Jardine west, leaving for Bear Gulch, Montana, this week.

Prices in Carleton county, for produce, are as follows: Recleaned oats, 23c.; hay, loose, \$3 to \$4; meal, yellow buckwheat, 80c.; butter, 15c.; eggs, 12c.; beans, \$1.10; pork, 4½ to 5c., and easy; potatoes, 50c.

Every effort is being made to get everything in readiness for the winter export business about to begin. The large new elevator is about completed. Many extra tracks have been laid, and there will be quicker despatch than ever. Already quite a quantity of freight is in the yard.

#### SHIPMENTS OF CURRANTS.

C. Ceroni writes from Patras, under date of October 17, as follows: "The chief feature for the last five or six weeks has been the continued firmness of prices on this side, and the activity of shipments, whereas neither of these facts was justified by the position of currants in the various markets

of consumption. Though spot prices have considerably advanced, the difference nearly disappears in sterling quotations, owing to a proportionate rise of the exchange.

"The market is now quieter, there being no steamers loading in our port, but prices are still firm, and, though this is not intended to express a decided opinion, the figures are likely to be maintained for some time. Shipments up to date amount as follows, compared with same date last year:

|                 | 1898<br>Tons. | 1897.<br>Tons. |
|-----------------|---------------|----------------|
| London .....    | 24,000        | 19,000         |
| Liverpool ..... | 19,600        | 16,000         |
| Outports .....  | 7,200         | 4,700          |
| New York .....  | 7,400         | 7,300          |
| Canada .....    | 1,700         | 1,400          |
| Australia ..... | 3,300         | 2,700          |
| France .....    | 1,700         | 500            |
| Continent ..... | 17,200        | 13,500         |
| Trieste .....   | 1,900         | 1,200          |
|                 | 84,000        | 66,300         |

#### FORTUNE IN A SNAP-SHOT.

One of the most prominent society girls of Chicago is responsible for a soap advertisement which has made millions smile.



MY MAMA USED I WISH  
WOOL SOAP MINE HAD

Three years ago she took a snap-shot of two babies whose mother belonged to Denver, and who was visiting in the "Windy City."

The photograph appealed to an advertiser, who made its production famous

by having printed beneath the presentments the following well-known lines, which he used as a trade mark:

"My mama used wool soap."

"I wish mine had."

The tots had been caught by the camera in semi-nudity. One had on a long, and the other a very short, undershirt.

What lends interest to the incident is the fact that these children, whose pictures are serving to enrich a soap manufacturer, are grandchildren of one of America's most famous poets.

The children are now seven years old, and live with their mother in Denver. The fond parent, while she will not permit the disclosure of their identity, is proud of the fact that one of the famous sculptors of the United States has so much admired the photograph of her young daughters that a reproduction of their now famous contraposition will be reproduced in marble and placed on exhibition at the Paris exposition in 1900.—N.Y. Press.

#### PRINCE EDWARD ISLAND NOTES.

This is a very busy season, as the Island is chiefly dependant on agricultural products, and this is the season of shipping.

The steamer Winnipeg, last week, took to Liverpool from Charlottetown 1,000 sheep, 100 cattle, 5,000 boxes cheese, 1,500 packages butter, 800 cases lobsters, etc. There is also considerable stuff going forward from Summerside, S. H. Jones forwarding a car of geese to Boston; also very large shipments of lambs. Two square-rigged vessels are loading oats for Europe, and one for the West Indies, and a number of smaller vessels for nearby markets. Prices are: Oats, 20 to 30c., potatoes, 25c.; eggs, 12c. Large shipments of the last-named are being made. Pork, 4 to 4¼c. A shipment went forward to Boston in one day of nine cars of lambs via Point du Chene. Besides the above shipments, the steamer Horton is expected to load oats at Charlottetown, taking 110,000 bushels.

#### EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

#### E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

#### THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

#### THE MOST NUTRITIOUS COCOA.

# EPPS'S

GRATEFUL—COMFORTING

# COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.



Established OVER 50 Years.

# Hudson's Dry Soap

Fine powder in handy packets.  
Will keep clothes good colour.  
Linen lasts longer when repeatedly washed  
with . . . . .

## Hudson's

Soak your clothes with HUDSON'S and the  
dirt will slip out.

15c. Half dozen handy packets 15c.

To be had from all Wholesale Grocers.

## R. S. Hudson

34 Chaboillez Square

... MONTREAL.



No  
Dissatisfaction  
when  
Hudson's  
Soap

is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

## IN STORE

Malaga Blue Fruits  
Californian Muscatels  
Valencia Shelled Almonds  
Jordan do. do.  
Tarragona Soft Shell Almonds  
Sicily Filberts

"Best goods, lowest prices."

## Warren Bros. & Co.

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Klipped  
Herring and Klipped Chickens;  
Haddles—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

## John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

THE FRAGRANT . . .

## "MAGNOLIA"

## CEYLON TEA

Right in quality—right in flavor—right in every  
way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders  
received daily from those who do.

In lead packages only. Black and mixed. Pounds  
and halves. 25, 40, 50 and 60c. per pound.

## GEORGE FOSTER & SONS

BRANTFORD, ONT.

## TEAS

"Sailor Boy"

## Japan and Ceylon

Bulk and Lead Packages.

## PERKINS, INCE & Co.

TORONTO.

NOTHING BUT  
THE BEST

## Cocoa Chocolate

 **Coffee  
Spices**

## Baking Powder

TODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO

Every Grocer in Canada  
should handle

# Rice's Pure Salt

It's always the same---pure, clean, dry and  
uniform in crystal, also packed in neatest and  
best packages.

*Put up for all Purposes.*

Your money back for any package that  
proves unsatisfactory.



If you haven't time to write—Telegraph or Telephone  
—we'll pay the charges.

SOLE MANUFACTURERS

## THE NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance  
Phone, No. 54.

GODERICH, ONT.



# CURRENT MARKET QUOTATIONS

November 17, 1898.

## SYRUPS AND MOLASSES

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Dairy, choice, large rolls, per lb | 15                   | 14 1/4                                      | 12                    | 14                   |
| " " pound prints.....              | 15                   | 15 1/2                                      | 17                    | 18                   |
| " " tubs, best                     | 14                   | 15                                          | 16                    | 17                   |
| " " tubs, second grade             | 11                   | 12                                          | 12                    | 14                   |
| Creamery, tubs                     | 20                   | 20 1/2                                      | 18 1/2                | 20                   |
| " prints                           | 21                   | 22                                          | 20                    | 22                   |
| Cheese                             | 9                    | 9 1/4                                       | 9 1/2                 | 9                    |

## CANNED GOODS

|                            |        |        |        |        |        |        |        |        |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's                | \$ 90  | \$1 00 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " gallons                  | 2 40   | 2 75   | 2 00   | 2 20   | 2 25   | 2 50   | 3 00   | 3 25   |
| Blackberries, 2's          | 1 40   | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   |        |        |
| Blueberries, 2's           | 80     | 90     | 75     | 85     | 85     | 90     | 95     |        |
| Beans, 2's                 | 70     | 95     | 70     | 95     | 90     | 95     | 90     |        |
| Corn, 2's                  | 85     | 95     | 90     | 1 00   | 80     | 85     | 80     |        |
| Cherries, red, pitted, 2's | 2 00   | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 1 75   | 1 90   |
| Peas, 2's                  |        |        | 70     | 85     | 75     | 85     | 90     |        |
| " sifted                   |        |        | 85     | 1 00   | 1 15   | 1 20   | 1 00   |        |
| " extra sifted             |        |        | 1 00   | 1 25   | 1 30   | 1 50   | 1 15   |        |
| Pears, Bartlett, 2's       | 1 50   | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   | 1 15   |        |
| " " 3's                    | 2 25   | 2 40   | 2 00   | 2 40   | 2 20   | 2 40   | 2 50   |        |
| Pineapple, 2's             | 2 10   | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   | 5 00   |
| " 3's                      | 2 50   | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 5 00   |        |
| Peaches, 2's               | 1 75   | 1 90   | 1 50   | 1 60   | 1 65   | 1 70   | 1 60   |        |
| " 3's                      | 2 50   | 2 75   | 2 40   | 2 60   | 2 60   | 2 75   | 2 25   | 2 60   |
| Plums, green gages, 2's    | 1 50   | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   | 1 40   |        |
| " Lombard                  | 1 30   | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   | 1 40   |        |
| " Damson, blue             | 1 10   | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   |        |        |
| Pumpkins, 3's              | 75     | 85     | 70     | 80     | 90     | 1 00   | 1 00   |        |
| " gallon                   | 2 10   | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   |        |        |
| Raspberries, 2's           | 1 50   | 1 90   | 1 35   | 1 65   | 1 50   | 1 75   | 1 40   | 1 60   |
| Strawberries, 2's          | 1 50   | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   | 1 70   |        |
| Succotash, 2's             | 1 10   | 1 15   | 1 15   | 1 10   | 1 15   | 1 15   |        |        |
| Tomatoes, 3's              | 90     | 95     | 85     | 90     | 85     | 90     | 1 10   |        |
| Lobster, talls             | 2 50   | 2 95   | 2 50   | 2 50   | 2 60   |        |        |        |
| " 1-lb. flats              | 2 75   | 3 00   | 3 00   | 1 25   | 1 30   |        |        |        |
| " 1-lb. flats              |        |        | 1 75   | 1 85   |        |        |        |        |
| Mackerel                   | 1 30   | 1 35   | 1 30   | 1 35   | 1 20   | 1 25   |        |        |
| Salmon, sockeye, talls     | 1 15   | 1 25   | 1 40   | 1 60   | 1 20   | 1 25   | 1 20   | 1 30   |
| " flats                    | 1 30   | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   |        |        |
| " Horseshoe                | 1 20   | 1 25   | 1 50   | 1 60   |        | 1 25   |        |        |
| " Clover talls             | 1 20   | 1 55   | 1 60   |        |        |        |        |        |
| " Leaf } flats             | 1 45   |        | 1 60   |        |        |        |        |        |
| " Cohoes                   | 95     | 1 00   | 1 15   | 1 20   | 1 35   | 1 40   | 95     | 1 12   |
| Sardines, Albert, 1/4's    | 10 1/4 | 11     | 13     | 4      | 15     |        |        |        |
| " 1/2's                    | 20     | 21     | 20     | 21     | 20     | 21     |        |        |
| " Sportsman, 1/4's         | 11 1/2 | 12     | 12 1/2 | 12     | 12     |        |        |        |
| " 1/2's                    | 19     | 20     | 21     | 20     | 21     |        |        |        |
| " key opener, 1/4's        | 10     | 11     | 10 1/2 | 11     | 16     | 15     |        |        |
| " 1/2's                    | 16     | 18     | 18 1/2 | 23     | 10     | 11     |        |        |
| " other brands             | 23     | 35     | 16     | 17     | 16     | 17     |        |        |
| " P. & C., 1/4's           | 23     | 25     | 23     | 25     | 23     | 25     |        |        |
| " 1/2's                    | 33     | 36     | 33     | 36     | 33     | 36     |        |        |
| " American, 1/4's          | 4      | 5      | 5      | 4      | 5      |        |        |        |
| " 1/2's                    | 9      | 11     | 11     | 10     | 11     |        |        |        |
| " Mustard, 1/4 size, cases |        |        |        |        |        |        |        |        |
| 50 tins, per 100           | 9 00   | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |        |        |
| Fruit in glass jars        |        |        |        |        | 4 25   | 4 50   |        |        |
| Haddies                    |        |        | 1 10   | 1 20   | 1 10   | 1 10   |        |        |
| Kipperd Herrings           | 1 40   | 1 50   | 1 15   | 1 60   | 1 10   | 1 15   | 1 85   | 2 00   |
| Herring in Tomato Sauce    | 1 35   | 1 45   | 1 20   | 1 60   |        | 2 00   | 1 90   | 2 00   |

## GREEN FRUITS

|                                 |      |      |      |       |      |       |  |  |
|---------------------------------|------|------|------|-------|------|-------|--|--|
| Oranges, Late Valencia          | 6 00 | 7 00 | 6 50 | 8 00  | 6 00 | 6 50  |  |  |
| Jamaica, per bbl.               | 5 00 | 6 00 |      |       |      |       |  |  |
| Lemons, Verdilla, per box       | 8 00 | 9 00 | 9 00 | 10 00 | 9 50 | 10 00 |  |  |
| " Malaga, per cbest.            |      |      | 3 50 | 4 00  |      |       |  |  |
| " Messina, new, p. box          | 2 00 | 2 25 | 1 40 | 1 70  | 1 50 | 2 25  |  |  |
| Bananas, per bunch              | 3 00 | 4 00 | 2 00 | 3 00  | 1 00 | 2 00  |  |  |
| Apples, per bbl.                | 7 00 | 8 00 | 8 00 | 8 50  | 6 50 | 7 50  |  |  |
| Cranberries, per bbl.           |      |      | 25   | 50    |      |       |  |  |
| Canadian Pears                  |      |      | 25   | 50    |      |       |  |  |
| " Grapes                        |      |      | 25   | 50    |      |       |  |  |
| Red Peppers                     | 2 50 | 3 00 | 2 00 | 2 25  | 3 00 | 3 50  |  |  |
| Sweet Potatoes, bbl.            | 5 50 | 7 00 | 6 00 | 7 50  | 5 00 | 7 00  |  |  |
| Malaga Grapes, per keg          | 1 25 | 1 50 |      |       |      |       |  |  |
| Cal. Peaches (20-lb.)           | 1 50 | 2 00 |      |       |      |       |  |  |
| " Plums (4-basket)              | 30   | 50   |      |       | 40   | 50    |  |  |
| Tomatoes, Can., per basket      | 4 00 | 8 00 |      |       |      |       |  |  |
| Pears, late varieties, per bbl. |      | 1 10 | 1 15 |       |      |       |  |  |
| Spanish onions, per crate       |      |      |      |       |      |       |  |  |

## SUGAR

|                                    |          |      |        |       |       |       |       |  |
|------------------------------------|----------|------|--------|-------|-------|-------|-------|--|
| Granulated (St. Lawrence, Redpath) | \$4 40   |      | \$4 58 | 4 1/2 | 4 1/2 | 5 1/2 | 5 1/4 |  |
| Granulated, Acadia                 | 4 40     |      | 4 58   |       | 4 1/2 |       |       |  |
| Parilump, bbls, and 100-lb. bxs    | 5 52 1/2 |      | 5 58   | 5 1/2 | 6     |       |       |  |
| " in 50-lb. boxes                  | 5 65     |      | 5 68   |       |       |       |       |  |
| Extra Ground Icing, bbls.          | 5 15     |      | 5 40   |       |       |       |       |  |
| Powdered, bbls                     | 4 90     |      | 5 00   | 5 1/2 | 6     | 6 1/4 |       |  |
| Phoenix                            | 4 15     |      | 4 33   |       |       |       |       |  |
| Cream                              | 4 08 1/2 |      | 4 33   |       |       |       |       |  |
| Extra bright                       | 4 06 1/4 |      | 4 23   | 3 1/2 | 4     | 4 1/2 | 4 1/2 |  |
| Bright coffee                      |          |      | 4 13   | 3     | 3 1/2 |       |       |  |
| No. 3 yellow                       | 3 71 1/4 |      | 3 93   | 3 1/2 | 3 1/2 |       |       |  |
| No. 2 yellow                       | 3 58 3/4 |      | 3 83   |       |       |       |       |  |
| Demerara                           |          | 3 50 | 3 75   |       |       |       |       |  |
| Imported yellow                    |          |      | 3 75   |       |       |       |       |  |

|                | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Syrups         |                      |                                             |                       |                      |
| Dark           |                      | \$0 23                                      | \$0 27                |                      |
| Medium         |                      | 30                                          | 32                    |                      |
| Bright         |                      | 35                                          | 37                    | 35                   |
| Honey          |                      | 40                                          |                       |                      |
| " 25-lb. pails | 90                   | 1 00                                        |                       |                      |
| " 38-lb. pails | 1 20                 | 1 40                                        |                       |                      |
| Molasses—      |                      |                                             |                       |                      |
| New Orleans    | 31                   | 24                                          | 45                    | 26                   |
| Barbadoes      | 32                   |                                             |                       | 28                   |
| Porto Rico     | 23                   | 38                                          | 42                    | 32                   |
| Antigua        | 22                   | 23                                          |                       | 34                   |
| St. Croix      |                      |                                             | 25                    | 28                   |
|                |                      |                                             | 27                    | 28                   |

## CANNED MEATS

|                             |        |        |        |        |        |    |        |
|-----------------------------|--------|--------|--------|--------|--------|----|--------|
| Comp. corn beef, 1-lb. cans | \$1 50 | \$1 40 | \$1 50 | \$1 60 | \$1 75 | \$ | \$1 75 |
| " " 2-lb. cans              | 2 65   | 2 50   | 2 60   | 2 75   | 3 00   |    | 3 00   |
| " " 4-lb. cans              | 5 10   |        |        | 8 00   | 8 75   |    | 9 25   |
| " " 6-lb. cans              | 8 60   |        |        | 13 00  | 20 00  |    | 21 00  |
| " " 14-lb. cans             | 18 55  |        |        | 2 60   | 2 75   |    | 2 80   |
| Minced callops, 2-lb. can   | 2 60   |        |        | 3 20   | 3 25   |    | 3 35   |
| Lunch tongue, 1-lb. can     | 3 50   |        |        | 6 70   | 7 00   |    | 6 00   |
| " " 2-lb. can               | 6 70   |        |        | 2 80   | 2 75   |    | 2 80   |
| English brawn, 2-lb. can    | 2 30   |        |        | 2 50   | 2 50   |    |        |
| Camp sausage, 1-lb. can     |        |        |        | 4 00   | 4 00   |    |        |
| " " 2-lb. can               |        |        |        | 1 50   | 1 40   |    | 1 50   |
| Soups, assorted, 1-lb. can  | 2 00   |        |        | 2 20   | 2 25   |    | 2 30   |
| " " 2-lb. can               | 3 00   |        |        | 1 80   | 1 75   |    | 1 80   |
| Soups and Boull., 2-lb. can | 2 00   |        |        | 4 50   | 4 25   |    | 4 50   |
| " " 6-lb. can               | 1 70   | 1 65   | 1 70   |        |        |    | 2 00   |
| Sliced smoked beef, 1/2's   | 2 25   | 2 80   | 2 85   |        | 3 25   |    |        |

## COUNTRY PRODUCE

|                            |        |        |        |       |      |      |  |    |
|----------------------------|--------|--------|--------|-------|------|------|--|----|
| Eggs, fresh gathered       | 17 1/2 | 18     | 19     | 20    | 14   | 15   |  | 15 |
| " held                     | 15     | 16 1/2 | 14 1/2 | 15    |      |      |  |    |
| Poultry—chickens, dressed  | *5     | 8      | 25     | 40    | 25   | 60   |  |    |
| Geese, per lb.             |        |        | 5      | 5 1/2 | 50   | 70   |  |    |
| Ducks, per pair            | *8 1/2 | 9      | 30     | 60    | 40   | 60   |  |    |
| Turkeys, per lb.           |        |        | 6 1/2  | 8     | 10   | 14   |  |    |
| Game—Hares, per pair       |        |        |        |       | 25   | 30   |  |    |
| Honey, comb, per doz       | 1 50   | 1 75   | 30     | 1 50  | 1 50 | 1 75 |  |    |
| " light color, 60-lb. tins | 7      | 7 1/2  | 6      | 6 1/2 | 7    | 8    |  |    |
| " " 5 and 10-lb. tins      | 7      | 8      |        | 7     | 8    | 10   |  |    |
| " huckwheat                | 5 1/2  | 6 1/2  | 2      | 3     | 5    | 6    |  |    |

\* per pound.

## FRUITS

|                              |        |       |       |       |    |       |       |      |
|------------------------------|--------|-------|-------|-------|----|-------|-------|------|
| Foreign—                     |        |       |       |       |    |       |       |      |
| Currants, Provincials, bbls. | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " " 1/2-bbls                 | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " " Filialtras, bbls         | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " " 1/2-bbls                 | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " " cases                    | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " " 1/2-cases                | 4 1/2  | 4 1/2 | 4 1/2 | 5 1/2 | 6  | 7     | 7 1/4 |      |
| " Patras, bbls               |        |       |       | 6     | 7  |       |       |      |
| " " 1/2-bbls                 |        |       |       | 6     | 7  |       |       |      |
| " " cases                    |        |       |       | 6     | 7  |       |       |      |
| " " 1/2-cases                |        |       |       | 6     | 7  |       |       |      |
| Vostizzas, cases             | 5 1/2  | 6 1/2 | 6     | 7     | 8  | 7 1/2 | 8     |      |
| Dates, boxes                 | 5      | 6     | 7     | 7     | 8  | 7 1/2 | 8     |      |
| Figs, 10-lb. boxes, per lb.  | 15     | 20    | 17    | 28    | 18 | 6     | 7     |      |
| " Tappets, per lb.           |        |       | 4     | 4 1/2 |    |       |       |      |
| " Naturals, per lb.          |        |       | 7     | 7 1/2 |    |       |       |      |
| Prunes, sphinx, B's          |        |       |       |       | 10 | 12    | 8     | 9    |
| " " A's                      |        |       |       |       |    |       |       |      |
| " California, 40's           | 11     | 10    | 11    | 10    | 12 |       |       |      |
| " " 50's                     | 9 1/4  | 8 1/2 | 9 1/4 | 8     | 9  |       |       |      |
| " " 60's                     | 8      | 8     | 8 1/2 | 7     | 8  |       |       |      |
| " " 70's                     | 7 1/2  | 7 1/2 | 7 3/4 | 7     | 8  |       |       |      |
| " " 80's                     | 7      | 6 3/4 | 7     | 7     | 7  |       |       |      |
| " " 90's                     | 6 1/2  | 6     | 6 1/2 | 4 1/2 | 5  | 6 1/4 | 6 1/2 |      |
| Raisins, Valencia, off stalk | 4 1/2  | 4 1/2 | 4 1/2 | 5     | 5  | 6     | 1 70  | 1 90 |
| " Fine off stalk             | 4 1/2  | 4 1/2 | 4 1/2 | 5     | 5  | 5 1/2 |       |      |
| " Selected                   | 5 1/2  | 5 1/2 | 5 1/2 | 6     | 6  | 6 1/2 |       |      |
| " Layers                     | 5 1/2  | 5 1/2 | 5 1/2 | 6 1/2 | 6  | 6 1/2 |       |      |
| " Sultanas                   | 10 1/2 | 11    | 11    | 15    | 10 | 12    |       |      |
| " California, 2-crown        | 5 1/2  | 5 1/2 |       |       |    |       |       |      |
| " " 3-crown                  | 7 1/2  | 7 1/2 |       | 7 1/2 | 7  |       |       |      |
| " " 4-crown                  | 7 1/2  | 8     |       | 8 1/2 | 8  | 8 1/4 | 8     |      |
| " Malaga, London layers      | 1 50   |       |       | 1 80  |    |       |       |      |
| " Black baskets              |        |       |       | 2 20  |    |       |       |      |
| " Blue baskets               |        |       |       | 3 10  |    |       |       |      |

|                             |    |    |    |    |     |    |    |     |
|-----------------------------|----|----|----|----|-----|----|----|-----|
| Domestic—                   |    |    |    |    |     |    |    |     |
| Apples, dried, per lb.....  | 6½ | 7  | 4½ | 5½ | 5½  | 6  | 7  |     |
| “ evaporated.....           | 9  | 10 | 8  | 8½ | 9   | 9½ | 11 | 12  |
| Cal. Evaporated Fruits—     |    |    |    |    |     |    |    |     |
| Apricots, 50-lb. boxes..... | 9  | 10 |    |    | 9   | 10 |    | 11½ |
| “ 25-lb. boxes.....         |    |    |    | 18 | 11  | 16 |    | 11  |
| “ cartons.....              | 13 | 14 |    |    | 13  | 16 |    |     |
| Peaches, 25-lb. boxes.....  | 10 | 12 |    |    | 10½ | 12 | 14 |     |
| “ 1-lb. cartons.....        | 12 | 13 |    |    | 12  | 14 | 11 | 13  |



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The Brantford Starch Factory  
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**Spring Water** in refining its products.

The Whitest, Purest, Strongest Starch!

## THE BRANTFORD STARCH CO., Limited

BRANTFORD, ONT.

### COFFEE

|                           | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>Loudou,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—                    |                      |                                             |                       |                      |
| Mocha .....               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java ..... | 27                   | 31                                          | 22                    | 30                   |
| Rio .....                 | 10                   | 11                                          | 7½                    | 12                   |
| Plantation Ceylon .....   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico .....          | 24                   | 28                                          | 22                    | 25                   |
| Gautemala .....           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica .....             | 18                   | 22                                          | 15                    | 20                   |
| Maracaibo .....           | 13                   | 15                                          | 13                    | 16                   |

### NUTS

|                                |       |       |       |      |       |       |       |
|--------------------------------|-------|-------|-------|------|-------|-------|-------|
| Brazil .....                   | 12    | 13    | 12½   | 14   | 12    | 12½   | 15    |
| Valencia shelled almonds ..... | 25    | 27    | 25    | 30   | 11    | 12    | 13    |
| Tarragona almonds .....        | 11    | 9     | 12    | 12½  | 11    | 12    | 13    |
| Peanuts (roasted) .....        | 6½    | 8     | 9     | 10   | 9     | 10    | 12    |
| " (green) .....                | 5½    | 8     | 7     | 9    | 9     | 10    | 15    |
| Cocoanuts, per sack .....      | 3 00  | 3 50  | 3 75  | 3 50 | 4 00  | 4 00  | 4 00  |
| " per doz .....                | ..... | ..... | 60    | 60   | 70    | ..... | ..... |
| Grenoble walnuts .....         | 11    | 12    | 12½   | 13   | 12    | 13    | 14    |
| Marbot walnuts .....           | 9     | 10    | 11    | 12   | 9     | 10    | ..... |
| Bordeaux walnuts .....         | 7     | 8     | ..... | 9    | 10    | ..... | ..... |
| Sicily filberts .....          | ..... | 8½    | 8     | 9    | 8     | 10    | 12    |
| Naples filberts .....          | 10    | 11    | 10    | 11   | 10    | 11    | ..... |
| Pecans .....                   | 8     | 10    | 10    | 11   | 11    | 12    | ..... |
| Shelled Walnuts .....          | 21    | 22    | 25    | 27   | ..... | ..... | ..... |

### RICE, SAGO, TAPIOCA

|                       |       |       |    |    |       |      |       |
|-----------------------|-------|-------|----|----|-------|------|-------|
| Rice—Standard B ..... | 3 75  | 3 90  | 3¾ | 3¾ | 3 62½ | 3 75 | 4¾    |
| Patna, per lb .....   | ..... | 5     | 5½ | 6  | 5     | 6    | ..... |
| Japan .....           | 6     | 6½    | 6  | 6½ | 5     | 6    | 5¾    |
| Imperial Seeta .....  | 5     | 6     | 4¾ | 5½ | 5     | 6    | ..... |
| Extra Burmah .....    | ..... | ..... | 4¾ | 4¾ | 4     | 5    | ..... |
| Java, extra .....     | 6½    | 7     | 6  | 6½ | 6     | 7    | ..... |
| Sago .....            | 3½    | 4     | 3½ | 4¼ | 5     | 6    | 4     |
| Tapioca .....         | 4     | 4½    | 3¾ | 4½ | 5     | 6    | 4     |

### SODA

|                                   |      |      |      |      |      |      |       |       |
|-----------------------------------|------|------|------|------|------|------|-------|-------|
| Bl-carb, standard, 100-lb. keg .. | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50  | 1 75  |
| Sal soda, per bbl .....           | 70   | 75   | 70   | 80   | 85   | 90   | ..... | ..... |
| Sal soda, per keg .....           | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 | ..... | ..... |

### SPICES

|                                                       |    |    |    |    |    |    |       |       |
|-------------------------------------------------------|----|----|----|----|----|----|-------|-------|
| Pepper, black, ground, in kegs,<br>palls, boxes ..... | 12 | 15 | 12 | 14 | 14 | 15 | ..... | 15    |
| " " in 5-lb. cans .....                               | 15 | 16 | 14 | 15 | 15 | 16 | ..... | ..... |
| " " whole .....                                       | 11 | 13 | 11 | 13 | 12 | 13 | ..... | 15    |
| Pepper, white, ground, in kegs,<br>palls, boxes ..... | 20 | 26 | 18 | 24 | 24 | 26 | ..... | 35    |
| " " in 5-lb. cans .....                               | 20 | 22 | 20 | 26 | 20 | 22 | ..... | ..... |
| " " whole .....                                       | 17 | 25 | 17 | 24 | 20 | 22 | ..... | ..... |
| Ginger, Jamaica .....                                 | 20 | 25 | 18 | 25 | 20 | 25 | ..... | ..... |
| Cloves .....                                          | 15 | 20 | 14 | 35 | 18 | 20 | ..... | ..... |
| Pure mixed spice .....                                | 25 | 30 | 25 | 30 | 25 | 30 | ..... | ..... |
| Cassia .....                                          | 25 | 40 | 20 | 40 | 18 | 20 | ..... | 25    |
| Cream tartar, French .....                            | 25 | 27 | 24 | 25 | 20 | 22 | ..... | ..... |
| " " best .....                                        | 28 | 30 | 25 | 30 | 25 | 30 | ..... | ..... |
| Allspice .....                                        | 15 | 17 | 13 | 16 | 13 | 14 | ..... | 20    |

### PETROLEUM

|                               | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian .....                | 12                   | .....                                       | 13½                   | 15½                  |
| Sarnia water white .....      | 12                   | 13                                          | 15½                   | 16½                  |
| Carbon safety .....           | 17                   | .....                                       | 16½                   | 17½                  |
| American water white .....    | 17                   | 17½                                         | 16½                   | 18                   |
| Pratt's Astral, in bulk ..... | 18                   | 19                                          | 16                    | .....                |

### TEAS

|                                                     |        |        |        |        |       |       |       |       |       |
|-----------------------------------------------------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| Black—                                              |        |        |        |        |       |       |       |       |       |
| Congou—Half-chests Kalsow,<br>Monling, Peking ..... | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11    | 40    | ..... | ..... | ..... |
| Caddies Peking, Kalsow .....                        | 14     | 40     | 18     | 50     | 15    | 40    | ..... | ..... | ..... |
| Indian—Darjeelings .....                            | 35     | 55     | 35     | 55     | 30    | 50    | ..... | ..... | ..... |
| Assam Pekoes .....                                  | 20     | 40     | 20     | 40     | 18    | 40    | ..... | ..... | ..... |
| Pekoe Souchong .....                                | 18     | 25     | 18     | 25     | 17    | 24    | ..... | ..... | ..... |
| Ceylon—Broken Pekoes .....                          | 35     | 42     | 35     | 42     | 34    | 40    | ..... | ..... | ..... |
| Pekoes .....                                        | 20     | 30     | 20     | 30     | 20    | 30    | ..... | ..... | ..... |
| Pekoe Souchong .....                                | 17     | 35     | 17     | 35     | 17    | 35    | ..... | ..... | ..... |
| China Greens—                                       |        |        |        |        |       |       |       |       |       |
| Gunpowder—Cases, extra firsts .....                 | 42     | 50     | 42     | 50     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts .....                  | 22     | 28     | 22     | 28     | ..... | ..... | ..... | ..... | ..... |
| Young Hyson—Cases, sifted,<br>extra firsts .....    | 42     | 50     | 42     | 50     | ..... | ..... | ..... | ..... | ..... |
| Cases, small leaf, firsts .....                     | 35     | 40     | 35     | 40     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts .....                  | 22     | 38     | 22     | 38     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, seconds .....                          | 17     | 19     | 17     | 19     | ..... | ..... | ..... | ..... | ..... |
| " thirds .....                                      | 15     | 17     | 15     | 17     | ..... | ..... | ..... | ..... | ..... |
| " common .....                                      | 13     | 14     | 13     | 14     | ..... | ..... | ..... | ..... | ..... |
| Ping Sueys—                                         |        |        |        |        |       |       |       |       |       |
| Young Hyson—½-chests, firsts .....                  | 28     | 32     | 28     | 32     | 30    | 40    | ..... | ..... | ..... |
| " " seconds .....                                   | 16     | 19     | 16     | 19     | ..... | ..... | ..... | ..... | ..... |
| Half-boxes, firsts .....                            | 28     | 32     | 28     | 32     | ..... | ..... | ..... | ..... | ..... |
| " " seconds .....                                   | 16     | 19     | 16     | 19     | ..... | ..... | ..... | ..... | ..... |
| Japan—                                              |        |        |        |        |       |       |       |       |       |
| ½-chests, finest May pickings .....                 | 38     | 40     | 38     | 40     | ..... | ..... | ..... | ..... | ..... |
| Choice .....                                        | 32     | 36     | 32     | 36     | ..... | ..... | ..... | ..... | ..... |
| Finest .....                                        | 28     | 30     | 28     | 30     | ..... | ..... | ..... | ..... | ..... |
| Good .....                                          | 25     | 27     | 25     | 27     | ..... | ..... | ..... | ..... | ..... |
| Medium .....                                        | 22     | 24     | 22     | 24     | ..... | ..... | ..... | ..... | ..... |
| Good common .....                                   | 19     | 20     | 19     | 20     | ..... | ..... | ..... | ..... | ..... |
| Common .....                                        | 16     | 18     | 16     | 18     | ..... | ..... | ..... | ..... | ..... |
| Nagasaki, ½-chests Pekoe .....                      | 13     | 15     | 13½    | 15     | ..... | ..... | ..... | ..... | ..... |
| " " Oolong .....                                    | 16     | 22     | 16     | 22     | ..... | ..... | ..... | ..... | ..... |
| " " Gunpowder .....                                 | 14     | 15     | 14     | 15     | ..... | ..... | ..... | ..... | ..... |
| " " Siftings .....                                  | 16     | 19     | 16     | 19     | ..... | ..... | ..... | ..... | ..... |
| " " 7½ .....                                        | 7½     | 11     | 7½     | 11     | ..... | ..... | ..... | ..... | ..... |

### WOODENWARE

|                                   |       |        |        |        |        |        |
|-----------------------------------|-------|--------|--------|--------|--------|--------|
| Palls, 2-hoop, clear, No. 1 ..... | ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| " 3-hoop, " " .....               | ..... | 1 60   | 1 60   | 1 60   | 1 60   | 1 60   |
| " 2-hoop, " " No. 2 .....         | ..... | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| " 3-hoop, " " " .....             | ..... | 1 55   | 1 55   | 1 55   | 1 55   | 1 55   |
| " 3-hoop, painted, No. 2 .....    | ..... | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| Tubs, No. 0 .....                 | ..... | 8 00   | 8 00   | 9 50   | 10 50  | 10 50  |
| " " 1 .....                       | ..... | 6 50   | 6 50   | 8 50   | 9 50   | 9 50   |
| " " 2 .....                       | ..... | 5 50   | 5 50   | 6 50   | 7 00   | 7 00   |
| " " 3 .....                       | ..... | 4 50   | 4 50   | 5 50   | 6 00   | 6 00   |



# No Mixing

"Gold Dust" Corn Meal is made from pure yellow corn—there is no mixed or white corn in it. Neither is there any finely ground bran thrown in to cheapen the cost of milling it. It is Kiln-Dried to arrest heating and to prevent decay. It never goes "sour." It is finely granulated, and the grains are evenly cut. It is thoroughly cleansed—we are very careful about **that**. And you will note at once how free it is from bran.

You can judge yourself if you will send for samples. We sell "from manufacturer to retailer direct."

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Tilsonburg, Ont.

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(Kiln-Dried)  
**Corn Meal.**

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SALTPETRE  
SAL SODA  
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## COWAN'S

Hygienic Cocoa  
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LONG time, credit accounts sooner or later lead up to bad debts. Don't for the moment think that the manufacturer who sells on six months' credit overlooks the opportunities he has to make good his losses from the men who pay their bills promptly. There must be either a lowering of quality or an increase in the price to you.

We believe we have reduced our "bad debts" to the minimum by adhering strictly to our terms of 30 days only. "It isn't fair" to you to give better terms to one more than to another—neither is it fair to ourselves, because bad debts would surely accumulate if we did. Of course, quality has to suffer when bad debts are contracted—you expect it, but not with

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PASTE, CAKE OR LIQUID

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J. L. PRESCOTT & CO., NEW YORK.

### MANITOBA MARKETS.

WINNIPEG, Nov. 14, 1898.

THE general state of trade has improved since last week, and wholesale houses are busy. The near approach of the close of navigation is causing goods to be rushed forward, and some merchants are experiencing considerable anxiety as to whether there will be time to deliver all the more perishable stock ordered to be shipped in this way. The weather has again become so mild that it is difficult to predict just how soon or how late the lakes may close.

When the heavy fall of snow came Monday last it was generally considered that winter had set in. But to-day the snow has almost disappeared, and the weather has been fine and very mild.

WHEAT—The fall of snow has retarded threshing operations somewhat, but improved the roads for a few days, and deliveries have been heavy. It is estimated that, along the various lines of the C.P.R. on Friday, fully 181,750 bushels were delivered to elevators. Price on standard rate of freight 53c.

EVAPORATED AND DRIED FRUITS—Apples have stiffened considerably during the week, and fancy stock is now quoted at 11c. The cheaper qualities on the market are selling in the vicinity of 10c. Dried apples are offering, but the price is such that few sales

will be made, 7c. being asked for first-class stock. Other lines of these goods remain unchanged from last week.

CURRENTS—Are a little firmer. Provincials in barrels, 5½ to 5¾c.; provincials in half-cases, 5¾c.; Vostizza in half-cases are worth 7 to 7½c.; fancy cleaned in 1-lb. packages, 7½c.; raisins, seeded, in 1-lb. packages, 10c.

CANNED GOODS—The situation is firm and without change, with the exception of corn, which continues scarce, and will likely advance to a still higher figure. Prices ruling are: Corn, \$2.20 to \$2.25; tomatoes, \$2.25; peas, \$1.80 to \$1.85. Canned fruits are not worth quoting at this season, movement being so light. Canned meats are without change. In canned turkey, chicken, and duck, old stocks are about exhausted; new supply not expected until about the end of December.

FISH—The carload of haddies reported to arrive this week, on reaching Winnipeg were rejected by the consignees, owing to the fact that the car was heated and the fish were slimy. As express shipments had, in many cases, been cancelled, haddies may be short on the market for a little time. Other lines remain at last week's figures: Pure cod, in bricks, 6½c.; fancy cod, in boxes, 7c.; whole cod, 5½c.; quail on toast, 6½c.; scaled herring, per box, 17c.; mackerel, in kits, \$2.25. The trade in these goods is very brisk.

CURED MEATS—American market is

easier and in consequence, hams and breakfast bacon are quoted at 11c., being a drop of ½c., other lines have not changed since August. Pigs for the packing-houses continue scarce. In fact, practically no Manitoba stock has yet been received.

CEREALS—Have been stationary as to price, though trade is brisk. Rolled oats, in 80's, \$1.75; granulated oatmeal, \$2.15; standard, \$2.15; split peas, \$2.25, and barley, \$2.30.

RICE—New Japan will be on the market in six weeks and will be quoted at 5½ to 5¾ for No. 2; B. rice is worth 4¼; No. 1 China (new crop) 6c.

GREEN FRUIT—Trade is active. The anticipated advance in apples has not taken place, and they are still selling from \$3.50 to \$4, according to condition and variety; oranges, \$4.50 to \$5; lemons, \$7.50; Malaga grapes, \$8 per keg; California Tokay, \$2.75; Cape Cod cranberries, very fine sample, \$8.50 per bbl.; sweet potatoes, \$5; Ontario chestnuts, 15c. per lb.; shelled walnuts, 25c. per lb.

BUTTER—Creamery has all been bought, with the exception of a few odd lots, and prices for the future will be jobbers' prices to retailers. Dairy butter continues fairly plentiful, and is worth 15 to 16c., Winnipeg. The sample is good.

CHEESE—All factories are bought out. Jobbers are selling retailers at 9½ to 10c., according to size and quality of cheese.

EGGS—Strictly fresh eggs, of which there is a limited supply, not being enough for local demand, we quote 19 to 20c.; pickled eggs, 16 to 17c.

## Dalley's Royal Hygienic Self-Rising Flours

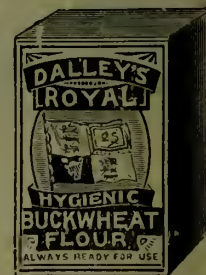
TEA BISCUIT, WHITE WHEAT PANCAKE,  
GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,  
Biscuits that are light,  
Pie Crust just right,  
Pancakes out of sight.

Manufactured by

The F. F. DALLEY CO., Limited, Hamilton, Canada





TO  
THE  
TRADE

# Our New Match Machines

are now in operation, and  
we are prepared to supply, in any quantity, the  
following brands of **SULPHUR MATCHES.**

*"Telegraph"*

*"Telephone"*

*"Tiger"*

See that you are fully stocked.

---

## The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,  
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**P**ARADIS & JOBBIN have been appointed curators of Luc Corinier, general merchant, Esquimaux Point, Que.

E. Augers & Co., grocers, Quebec, have assigned.

F. X. Laflamme, crockery dealer, Quebec, has assigned.

Eugene Phelps, grocer, Sarnia, Ont., has assigned to Robert Kerr.

O. Payette, grocer, Montreal, has assigned to Bilodeau & Renaud.

Eusebe Levesque, general merchant, St. Pacome, Que., has assigned.

Arnold McBain, general merchant, Meagher's Grant, N.S., has assigned.

John C. Simzer, cheese manufacturer, Winchester, Ont., has assigned to Samuel S. Reveler.

Lewis W. McGillivray, general merchant, Gabarous, N.S., is offering 25c. on the dollar, secured.

Prosper Lemoine, general merchant, St. Charles de Richelieu, Que., has assigned to Kent & Turcotte.

A meeting of the creditors of A. Gagnon, general merchant, Les Escoumans, Que., will be held on the 21st inst.

A meeting of the creditors of J. C. and G. D. Warrington, cheese dealers, Montreal, will be held on the 18th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Lefebvre & Fournier, grocers, Montreal, have dissolved.

Turnbull & Welsh, grocers, Digby, N.S., have dissolved.

The assets of Hugh Quinn, grocer, Ottawa, are advertised for sale.

J. A. Perrault & Cie., mfrs. pickles, etc., Montreal, have dissolved.

L. A. Demers & Cie., general merchants, Agnes, Que., have dissolved.

John A. Campbell, general merchant, Dalhousie Station, Que., has sold out.

Hagerman & Jull, general merchants, Ridgetown, Ont., are advertising to sell out.

Stanley Thibault, general merchant, Lac a la Tortue, Que., has sold his stock at 60c. on the dollar.

Johnasson & Johnson, general merchants, Tindastoll, N.W.T., have dissolved, Johnasson continuing.

The stock of Fred. Kennedy, general merchant, Douglastown, Que., has been sold at 35c. on the dollar.

David M. Coulter and J. W. Berry have registered partnership as general merchants under the style of Coulter & Berry, Langley Prairie, B.C.

Odilon Labrosse and Emilda, wife of Arthur Laniel, have registered partnership under the style of Laniel and Labrosse, grocers, Montreal.

**CHANGES.**

P. Gauthier, grocer, Tremblar, Que., has retired from business.

John Barry & Co., grocers, Strathroy, Ont., have sold out to J. B. Denning.

Marie Lazare, general merchant, St. Helene (Kamouraska), Que., has retired.

Chas. Hicks & Sons, fish dealers, Westport N.S., have been succeeded by Hicks Bros.

Albert Francois, general merchant, St. Helene (Kamouraska), Que., has retired from business.

Robert Gillies, general merchant, Williamsford and Blantyre, Ont., has sold his Blantyre branch to R. C. Gillies.

Rendell & Co., general merchants, Greenwood City, B.C., have sold their grocery department to A. H. Sperry & Co.

**FIRES.**

The estate of Thos. Wilson, grocer, Oil Springs, Ont., has been damaged by fire.

The premises of H. A. Brouse, wholesale and retail fruit dealer, and the stocks of J. E. & Jas. Delaronde, confectioners, and the Peerless Vending Co., mfrs. chewing gum, Ottawa, have been damaged by fire; insured.

**DEATHS.**

Robert Paul, grocer, Winnipeg, is dead.

Mrs. T. Fenette, general merchant, Ste. Annede la Perade, Que., is dead.

J. W. Junkin, dealer in china and glassware, St. Catharines, Ont., is dead.

G. A. Graham, of Graham Bros., grain dealers, etc., Aurora, Ont., is dead.

Noe Raymond, of Raymond & Frere, general merchants, St. Hyacinthe, Que., is dead.

John McMahon, of McMahon Bros., general merchants and hotelkeepers, Moyie City, B.C., is dead.

**A STITCH IN TIME SAVES NINE.**

How many "files" and "rasps" are thrown away every week because they get partly clogged up and are looked upon as useless, by a good many workmen, for further service. Some send them away to be recut or sharpened, but they are never as good, after this process, as a new article. There is a fine steel wire brush made especially for this purpose, and has been very much in demand, although only recently placed on the market. It will clean out the metal and filings from files and make them cut as good as new, besides getting double service from the one tool. This is claimed to be one of the handiest articles in the brush line for plumbers, machinists, tinsmiths, metal spinners, founders and similar trades. Painters have also taken to them, as they do better work than coarse or other grades of sandpaper, and practically never wear out. Further information in regard to this brush will be given by Boeckh Bros. & Company, brush manufacturers, Toronto.

**NOVA SCOTIA SHORE FISHERIES.**

The Nova Scotia shore fisheries this season are, according to The Halifax Herald, by long odds the worst for years. This is true on the western coast and on the east, except in parts of Cape Breton, and it is true both of herring and cod. Bait has been scarce and the destructive dogfish plentiful.

Notwithstanding this, receipts just now at this port are fair, but this is probably because the fish are being hurried in to market. The close of the season, at the end of next month, will certainly show a heavy shortage. Cod are bringing, as The Herald has previously stated, \$1 per quintal more than a year ago. Hard selected, salted shore cod, ex vessel, is bringing \$3.75 per quintal. Though the herring fishery, both in fat and poor, is a failure, being not half an average, the prices are about the same this year as last—\$3 to \$3.25. The bank catch, it is estimated, will be 13,000 quintals less than last season's.

The Porto Rico market has been very good recently. Zwicker, of Lunenburg, is said to have done better in shipments there since the war than for the past seven years. It is not very probable these high prices will continue.

The Magdalen Islands mackerel catch is the best for two years, but in Nova Scotia little has been done. No. 1 mackerel, ex vessel, are worth \$18, and spring 3's, \$9.25.

**YOU CAN LAY****Eastlake Shingles***Quicker than any others.*

Their patent side lock and water gutter gives them the superiority that has made them popular.



They are Fire, Rust, Leak and Lightning proof, and will give the most durable, economical protection you can find.

Write us about them.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE  
TOBACCO  
CO.

... Granby, Que.

See Prices Current.



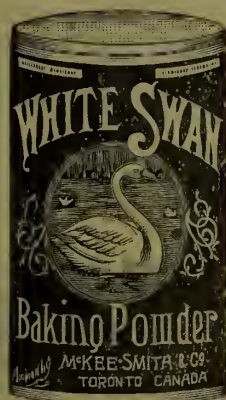
## Guess what it is

It is the coffee that never fails to give absolute satisfaction.

The seal which it bears is a guarantee that its purity and strength have not been tampered with, and that it surely is

Chase & Sanborn's

Seal Brand Coffee



## WHITE SWAN

is the standard

Baking  
Powder

for Strength, Purity and wholesomeness.  
Sold by all wholesale dealers.

SMITH & SCOTT

Mrs.

6 & 8 Bay St., Toronto.

## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada

THE HOME CAKE CO.  
GUELPH, ONT.

## DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE  
VINEGAR, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO  
Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUY

## Star Brand

## COTTON CLOTHES LINES

— AND —

## COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila  
and much better.

For sale by all Wholesale Dealers.  
See that you get them.



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
WALTER WOODS & CO.,  
HAMILTON,

Have you made up your mind  
about buying **FIGS** ? Here is  
a nice assortment of

SMYRNA FIGS in 50-lb. bags.  
SMYRNA FIGS in 20-lb. boxes  
SMYRNA FIGS in 10-lb. boxes  
SMYRNA FIGS in 12-oz. boxes  
COMADRE FIGS in matts.

which we offer at 25 per cent. lower than the price at  
which they can actually be imported.

We are the only firm who have **VALENCIA RAISINS**  
of 1897 crop. We can give very low quotations.  
If you have any demand for them, write us.

---

OUR STOCK OF NUTS, of all kinds and grades, IS COMPLETE.  
OUR PRICES ARE RIGHT.

---

**Laporte, Martin &**



# Our Winter Stock of New Crop Dried Fruits

We can quote at very low figures :

**IS NOW IN STORE**

ARGUIMBEAU'S VALENCIA RAISINS, fine off-stalk.

ARGUIMBEAU'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, fine off-stalk.

MORAND'S VALENCIA RAISINS, selected.

MORAND'S VALENCIA RAISINS, 4-crown Layers.

VICTORIA brand, "choicest quality," put up in flat boxes, F.O.S.

VICTORIA brand, " " " " Selected.

VICTORIA brand, " " " " 4-crown Layers.

MALAGA RAISINS, "Lady" Layers, in boxes and  $\frac{1}{4}$ -boxes.

MALAGA RAISINS, Countess Clusters, " "

MALAGA RAISINS, Duchess, " "

MALAGA RAISINS, Princess, " "

MALAGA RAISINS, Empress, " "

ROSENDO : "Good and cheap line," fine off-stalk.

CURRENTS : "Fine Filiatras," in barrels and half barrels.

CURRENTS : "Fine Filiatras," in half boxes, about 75 lbs.

CURRENTS : "Fine Filiatras," in quarter boxes, about 40 lbs.

CURRENTS : "Vostizza Ambrosia," in quarter boxes, about 40 lbs.

CURRENTS : "Black Pearl," the highest grade of currants imported,  
in quarter boxes, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in quarter cases, about 40 lbs.

CURRENTS : "Princess" brand, cleaned, in 1 lb. cartoons.

Write us for quotations. Our prices are low.

Gie., Wholesale Grocers, Montreal

**FOR \$267.50** I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## THE TRADE BUILDERS OF B.C.

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:  
VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK  
**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM CANE & SONS, Limited**  
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address, and we will send you sample of **SODA** and advertising matter.

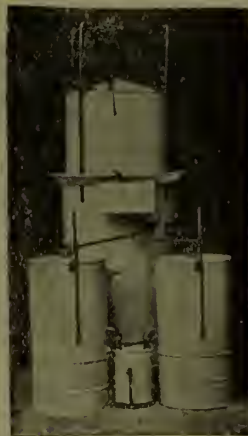
**JOHN DWIGHT & CO.**

Manufacturers

MONTREAL

TORONTO

WINNIPEG



The

## Cliff-Wardlaw Generator

is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

**THE SAFETY LIGHT & HEAT CO.**

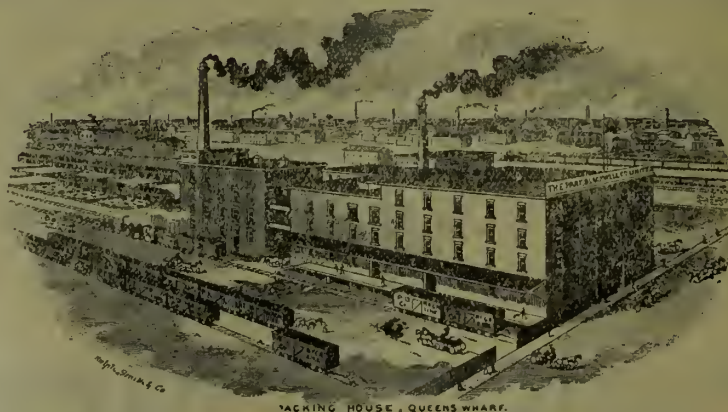
DUNDAS, ONT.

Write for their booklet it will interest you.

**A Grocer** is able to give his customers a better quality of tea for <sup>25</sup>cents — <sup>30</sup>cents — <sup>40</sup>cents — <sup>50</sup>cents or <sup>60</sup>cents when he sells **Monsoon** Indo Ceylon Tea—direct from the growers—than he can with any other tea-brand in the market. In every test, Grocers everywhere have found that Monsoon Tea best pleases their best trade.



MONSOON Indo Ceylon TEA Has the quality to please your best trade.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**





# YOU WANT ONLY THE BEST, and Southwell's Orange Marmalade Southwell's Whole Fruit Jams

If you are not yet handling them  
send for price list

COME UNDER THIS LIST.

FRANK MAGOR & CO.

16 St John Street, MONTREAL.

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

### CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity."

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>16</sup> St. John St. MONTREAL

## Current Market Quotations for Proprietary Articles

Nov. 17, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                        |      |
|-----------------------------------|------|
| 3 oz. cans, 4 and 6 doz. in case  | 88   |
| 4 oz. cans, 4 and 6 doz. in case  | 95   |
| 6 oz. cans, 2 and 4 doz. in case  | 140  |
| 8 oz. cans, 2 and 4 doz. in case  | 180  |
| 12 oz. cans, 2 and 4 doz. in case | 270  |
| 16 oz. cans, 2 and 4 doz. in case | 360  |
| 2 lb. cans, 1 and 2 doz. in case  | 900  |
| 4 lb. cans, 1 doz. in case        | 1440 |
| 5 lb. cans, 1 doz. in case        | 1800 |

| Cook's Friend—                |        |
|-------------------------------|--------|
| Size 1, in 2 and 4 doz. boxes | \$ 240 |
| " 10, in 4 doz. boxes         | 210    |
| " 2, in 6 "                   | 80     |
| " 12, in 6 "                  | 70     |
| " 3, in 4 "                   | 45     |
| Pound tins, 3 doz. in case    | 300    |
| oz. tins, 3 "                 | 240    |
| oz. tins, 4 "                 | 110    |
| lb. tins, 1/2 "               | 1400   |

| Diamond—                   |              |
|----------------------------|--------------|
| 1 lb. tins, 2 doz. in case | per doz. 120 |
| 1/2 lb. tins, 3 "          | 90           |
| 1/4 lb. tins, 4 "          | 60           |

| THE F. F. DALLEY CO.                           |                 |
|------------------------------------------------|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55            |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

| JERSEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 1/4 size, 5 doz. in case    | 40   |
| 1/4 " 4 " "                 | 75   |
| 1/2 " 3 " "                 | 1 23 |
| 1 " 2 " "                   | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 3/4 " 2 " "                  | 2 00           |
| 1 " 1 " "                    | 6 50           |
| 5 " 1/2 " "                  | 10 00          |
| 10 lb. boxes                 | per lb. 16     |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " "                  | 1 20          |
| 1 " 3 " "                    | 2 00          |
| 5 " 1 " "                    | 9 00          |

| CANADA MFG. CO.                   |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2-lb. tins | 1 20 |
| 1-lb. tins                        | 2 15 |

| BLACKING.             |        |
|-----------------------|--------|
| P. G. FRENCH BLACKING |        |
| No. 4, 1/2 grs. bxs.  | \$4 00 |
| " 6, 1/4 " "          | 4 50   |
| " 8, 1/4 " "          | 7 25   |
| " 10, 1/4 " "         | 8 25   |
| " 10, Jet Enamel      | 8 25   |

| THE F. F. DALLEY CO.                       |               |
|--------------------------------------------|---------------|
| English Army Blacking, 1/4 gross cases     | \$9 00        |
| No. 2 Spanish " "                          | 3 60          |
| No. 3 " "                                  | 4 50          |
| No. 5 Spanish Blacking, 1/4 gross cases    | per doz. 7 20 |
| No. 10 " "                                 | 9 00          |
| Vinegar Oil Blacking, 1 doz. cases, liquid | 2 00          |
| New York Dressing, 1 doz. cases            | 0 75          |
| Spanish Satin Gloss, " "                   | 1 00          |
| Crescent Ladies' Dressing, 1 doz. cases    | 1 75          |
| Spanish Glycerine Oil Dressing             | 2 00          |

### THE ALPHA CHEMICAL CO.

| Stove Polish—           |                |
|-------------------------|----------------|
| Quickshine              | per gross 9 00 |
| Electric Crown Paste    | 8 00           |
| Electric Crown Lead Bar | 7 80           |

| Patent Stove Polish—             |                  |
|----------------------------------|------------------|
| Sunlight Lead Bar 6's            | per gross \$2 25 |
| Packed in 1/2 gross cases        |                  |
| Sunlight Liquid, 1/4 gross cases | 10 50            |
| Moody's Black Lead 3's           | 4 25             |
| 1/2 gross case                   |                  |
| Reliable Stove Pipe Varnish      | 14 40            |
| 1/4 gross cases                  |                  |
| 1/2 gross cases pressed top tins | 12 00            |

|                                      |       |
|--------------------------------------|-------|
| Alpha Metal Polish No. 2             | 9 00  |
| Shoe Dressing— in 1/4 gross cases    |       |
| French Oil in 3-doz. cases           | 2 20  |
| Reliable Shoe Dressing               | 3 10  |
| Ecliptic Combination tan             | 12 00 |
| Moody's Ox Blood                     | 12 00 |
| " Chocolate                          | 12 00 |
| Alpha Chemical Co. French Castor Oil | 9 00  |
| Alpha Chemical Co. Refined Sweet Oil | 9     |
| Alpha Chemical Co. Turpentine        | 7 80  |
| Moody's Non-Corrosive Inks           | 4     |

| Shoe Blacking—                  |                         |
|---------------------------------|-------------------------|
| Reliable French Blacking, No. 5 | in 1/4 gross cases 9 00 |
| " No. 2                         | 4 50                    |
| United Service Blacking No. 4   | 8 00                    |
| United Service Blacking No. 1   | 4 25                    |
| Patent Leather Polish No. 1 1/2 | 9 00                    |
| Waterproof Dublin No. 4         | 9 00                    |

### BIRD SEEDS

| THE F. F. DALLEY CO.                     |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brook's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " 5c. 48 " "                             | 0 03     |

| BLUE.                             |               |
|-----------------------------------|---------------|
| KEEN'S OXFORD.                    | per lb \$0 17 |
| Per lb.                           | 0 16          |
| In 10 box lots or case            | 0 17          |
| Reckitt's Square Blue, 12-lb. box | 0 16          |
| Reckitt's Square Blue, 5 box lots | 0 17          |

| BLACK LEAD.                                                                |      |
|----------------------------------------------------------------------------|------|
| Reckitt's, per box                                                         | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

|                  |            |
|------------------|------------|
| SILVERINE.       | Per gross. |
| No. 4—5c. size.  | \$3 85     |
| No. 6—8c. size.  | 5 50       |
| No. 8—10c. size. | 6 60       |

| STOVE POLISH.                                                          |                   |
|------------------------------------------------------------------------|-------------------|
| RISING SUN                                                             |                   |
| For durability and for cheapness this preparation is truly unrivalled. |                   |
| Rising Sun, 6-oz. cakes, 1/2 gross bxs.                                | per gross \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs                                     | 4 50              |
| Sun Paste, 10c. size, 1/4 gross boxes                                  | 10 00             |
| Sun Paste, 5c. size, 1/4 gross boxes                                   | 5 00              |



# Your Customers

are worth your best efforts. It is your duty to see that they get the best goods possible at fair prices, and that is exactly what is got in

## Edwardsburg Silver Gloss Starch. . .

The best for general laundry work.

MANUFACTURED BY

# The Edwardsburg Starch Co., Limited, Cardinal



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00  
Stovepipe Varnish, 4 oz. bottles.... 1 00  
" 6 oz. bottles.... 1 25  
Boston Brunswick Black, 8 oz. bot's.. 1 75

Enameline.



No. 4—3 dozen in case ..... \$1 50  
6—3 dozen in case ..... 7 50

### CORN BROOMS

| BOECKH BROS. & COMPANY.                | per doz. |
|----------------------------------------|----------|
| Carpet Brooms—                         | net.     |
| "Imperial," extra fine, 8, 4 strings.. | \$3 50   |
| " " 7, 4 strings..                     | 3 30     |
| " " 6, 3 strings..                     | 3 10     |
| "Victoria," fine, No. 8, 4 strings..   | 3 10     |
| " " 7, 4 strings..                     | 2 90     |
| " " 6, 3 strings..                     | 2 85     |
| "Standard," select, 8, 4 strings..     | 2 70     |
| " " 7, 4 strings..                     | 2 40     |
| " " 6, 3 strings..                     | 2 20     |

### CHEWING GUM.

| ADAMS & SONS CO.                       | per box                            |
|----------------------------------------|------------------------------------|
| Tutti Frutti, 36 5c. bars.....         | \$1 20                             |
| " (in cream pitcher) 36 5c. bars       | 1 20                               |
| " (in sugar bowl) 36 5c. bars          | 1 25                               |
| " (in glass jar) 115 5c. pkgs..        | 3 75                               |
| Pepsin Tutti Frutti (in glass jar) 115 | 5c. packages..... 3 75             |
| Pepsin Tutti Frutti, 23 5c. packages.. | 0 75                               |
| Round Pepsin, 30 5c. packages.....     | 1 00                               |
| Cash Register, 390 5c. bars and pkgs.. | 15 00                              |
| Cash Box, 160 5c. bars.....            | 6 00                               |
| Tutti Frutti Show Case, 180 5c. bars   | and packages..... 6 00             |
| Variety Gum (with book in each box)    | 150 lc. pieces..... 1 00           |
| Banner Gum (English or French wrap-    | pers) 115 lc. pieces.....          |
| Flirtation Gum (English or French      | wrappers) 115 lc. pieces.....      |
| Mexican Fruit, 36 5c. bars.....        | 1 20                               |
| Sappota, 150 lc. pieces.....           | 0 75                               |
| Orange Sappota, 150 lc. pieces.....    | 0 75                               |
| Black Jack, 115 lc. pieces.....        | 0 75                               |
| Red Rose, 115 lc. pieces.....          | 0 75                               |
| Magio Trick, (English or French        | wrappers) 115 lc. pieces..... 0 75 |

### CHOCOLATES & COCOAS.

| Cocoa—                                   | per lb.  |
|------------------------------------------|----------|
| Case of 14 lbs. each.....                | 0 35     |
| Smaller quantities.....                  | 0 37 1/2 |
| CADBURY'S.                               | per doz. |
| Frank Magor & Co., Agents.               | \$1 65   |
| Cocoa essence, 3 oz. packages.....       | per lb.  |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40     |
| Rock Chocolate, loose.....               | 0 40     |
| " 1-lb. tins.....                        | 0 42 1/2 |
| Nihs, 11-lb. tins.....                   | 0 35     |
| TODHUNTER, MITCHELL & CO.'S.             | per lb.  |
| "chocolate—                              | per lb.  |
| French, 1/4's—6 and 12 lbs.....          | 0 30     |

| Caracas, 1/4's—6 and 12 lbs.....   | 0 35       |
|------------------------------------|------------|
| Premium, 1/2's—6 and 12 lbs.....   | 0 30       |
| Santa, 1/4's—6 and 12 lbs.....     | 0 25       |
| Diamond, 1/4's—6 and 12 lbs.....   | 0 22       |
| Sticks, gross boxes, each.....     | 1 00       |
| Cocoa—                             |            |
| Homeopathic, 1/4's, 8 and 14 lbs.. | 0 30       |
| Pearl, " " " " " " " "             | 0 25       |
| London Pearl, 12 and 18 " " "      | 0 22       |
| Rock " " " " " " " "               | 0 30       |
| Bulk in boxes.....                 | 0 18       |
| Royal Cocoa Essence, packages..... | per doz 40 |



| FRY'S.                                | per lb.  |
|---------------------------------------|----------|
| Chocolate—                            | per lb.  |
| Caracas, 1/4's, 6-lb. boxes.....      | 0 42     |
| Vanilla, 1/4's, " " " " " "           | 0 42     |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs. | 0 29     |
| Pure, unsweetened, 1/2's, 6 lb. bxs.  | 0 42     |
| Fry's "Diamond," 1/4's, 14 lb. bxs.   | 0 24     |
| Fry's "Monogram," 1/4's, 14 lb. bxs.  | 0 24     |
| Cocoa—                                | per doz. |
| Concentrated, 1/4's, 1 doz. in box..  | 2 40     |
| " " " " " " " " " "                   | 4 50     |
| " " " " " " " " " "                   | 8 25     |
| Homeopathic, 1/4's, 14 lb. boxes ..   |          |
| " " " " " " " " " "                   |          |

| JOHN P. MOTT & CO.'S.                |              |
|--------------------------------------|--------------|
| R. S. McIndoe, Agent, Toronto.       |              |
| Mott's Broma.....                    | per lb. 0 30 |
| Mott's Prepared Cocoa.....           | 0 28         |
| Mott's Homeopathic Cocoa (1/4's).... | 0 32         |

|                                      |      |
|--------------------------------------|------|
| Mott's Breakfast Cocoa in tins.....  | 0 45 |
| Mott's No. 1 Chocolate.....          | 0 30 |
| Mott's Breakfast Chocolate.....      | 0 28 |
| Mott's Caracas Chocolate.....        | 0 40 |
| Mott's Diamond Chocolate.....        | 0 29 |
| Mott's French-Can. Chocolate.....    | 0 18 |
| Mott's Navy or Cooking Chocolate..   | 0 28 |
| Mott's Cocoa Nibs.....               | 0 35 |
| Mott's Cocoa Shells.....             | 0 05 |
| Vanilla Sticks, per gross.....       | 0 90 |
| Mott's Confectionery Chocolate. 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30 |

### COWAN COCOA AND CHOCOLATE CO.

|                                         |                                       |
|-----------------------------------------|---------------------------------------|
| Hygienic Cocoa, 1/2 lb. tins, per doz.. | \$3 75                                |
| Cocoa Essence, 1/2 lb. tins, per doz..  | 2 25                                  |
| Soluble Cocoa, No. 1 bulk, per lb.....  | 0 20                                  |
| Diamond Chocolate, 12 lb. boxes,        | 1/4 lb. cake, per lb..... 0 25        |
| Royal Navy Chocolate, 12 lb. boxes,     | 1/2 lb. cake, per lb..... 0 30        |
| Mexican Vanilla Chocolate, 12 lb.       | boxes, 1/4 lb. cake, per lb..... 0 35 |

### COCOANUT.

#### CANADIAN COCOANUT CO.

| White Moss B. and—                       |          |
|------------------------------------------|----------|
| 1/2 lb. Packages, 15 or 30 lb. cases.... | 0 27     |
| 1/4 & 1/2 lb. " " " " " "                | 0 27 1/2 |
| 1/4 " " " " " " " "                      | 0 28     |
| 1/4 " " " " " " " "                      | 0 29     |
| 1/4 " " " " " " " "                      | 0 29     |
| 1/4 " " " " " " " "                      | 0 30     |
| 1/4 " " " " " " " "                      | 0 30     |
| Bulk—                                    | Bris     |
| White Moss, 10, 15 or 20 lb. ....        | 0 18     |
| Feather Strip, " " " " " "               | 0 20     |
| Ribbion, " " " " " "                     | 0 18     |
| Special Shred, " " " " " "               | 0 16     |
| Macaroon, " " " " " "                    | 0 16     |
| Crown Desic'd, 12, 20 25 " " "           | 0 16     |
| Special, " " " " " "                     | 0 15     |

#### STANDARD COCOANUT MILLS.

|                               |       |
|-------------------------------|-------|
| Feather strips.....           | 18 21 |
| Cream shredded.....           | 17 20 |
| Standard.....                 | 15 18 |
| Macaroon.....                 | 15 17 |
| Dessicated.....               | 14 16 |
| Shavings, in packages.....    | 16 17 |
| Cream shredded, 1/4 lbs. .... | 29    |
| " " " " " " " " " "           | 28    |

### COFFEE.

| JAMES TURNER & CO. | per lb. |
|--------------------|---------|
| Mecca.....         | 0 34    |
| Danascus.....      | 0 30    |
| Cairo.....         | 0 20    |

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/4-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



**GROCERS, MAKE MONEY !**

BE UP-TO-DATE !

**WILSON'S  
MONEY  
WEIGHT  
SCALES**

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

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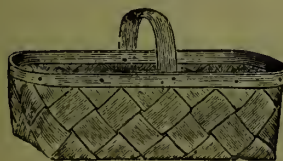
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**TORONTO, ONT.****THE  
Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**Is Honest Goods and just  
the Thing on Which to  
Make or Extend a Busi-  
ness.**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Limited., LONDON, N.W. ENG.**THE PRESS CLIPPING  
BUREAU . . . .**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

**The Press Clipping Bureau, Board of Trade, Montreal****Adams' Antique Oak Cobbler Seat****ROCKER**

(Extra Finish)

Given with Tutti Frutti and other brands, viz. :

|                                              |        |
|----------------------------------------------|--------|
| 1 Box Tutti Frutti (36 Bars).....            | \$1.80 |
| 1 Box Pepsin Tutti Frutti (23 Packages)..... | 1.15   |
| 2 Boxes Globe Fruit (72 Bars).....           | 3.60   |
| 1 Box Globe Pepsin (150 Pieces).....         | 1.50   |

|                                   |      |
|-----------------------------------|------|
| Antique Rocker, extra finish..... | 8.05 |
|                                   | 5.00 |

13.05

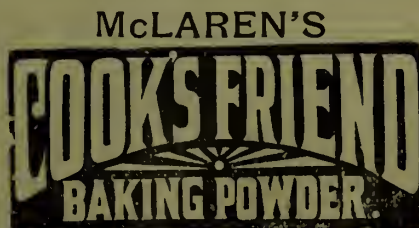
**PRICE COMPLETE, \$6.50.**

Get one from your wholesaler.

**ADAMS & SONS CO.,** (Toronto Factory)  
11 and 13 Jarvis St., **TORONTO, ONT.****The Cheapest is not always the Best**But moderate prices and superior quality combined with good profits constitute the retailers' ideal. That is **SILVERINE**.We guarantee the quality—you know the price—**RESULT?**

Agents in Winnipeg, Toronto, Nelson, B. C., Quebec, St. John, N. B.

See our quotations in GROCER.

**Silverine Co., Montreal**The Best Grocers make  
a point of Keeping it  
always in Stock.



## TODHUNTER, MITCHELL &amp; CO.'S

|                     |             |
|---------------------|-------------|
| Excelsior Blend     | 0 33        |
| Bourbon Blend       | 0 31        |
| Our Own             | 0 30        |
| Jersey              | 0 28        |
| Laguaya             | 0 25        |
| Rajah Blend         | 0 21        |
| Mocha and Java      | 0 32        |
| Old Government Java | 0 30 0 32 0 |

## CHEESE.



|                                |          |
|--------------------------------|----------|
| MacLaren's Imperial—           | Per doz. |
| Large size jars                | \$9 00   |
| Medium size jars               | 4 50     |
| Small size jars                | 2 40     |
| Individual size jars           | 1 00     |
| Imperial Cheese Silver Holder— |          |
| Large size                     | 18 00    |
| Medium size                    | 15 00    |
| Small size                     | 12 00    |

## CLOTHES PINS.

## HOECKH BROS. &amp; CO

|                                                      |      |
|------------------------------------------------------|------|
| Clothes Pins (full count), 5 gross in case, per case | 0 65 |
| 4 doz. packages (12 to a case)                       | 0 75 |
| 6 doz. packages (12 to a case)                       | 1 00 |

## EXTRACTS.

per doz.

|                                                           |        |
|-----------------------------------------------------------|--------|
| Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles all flavors     | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors   | 1 25   |

|                               |      |
|-------------------------------|------|
| Crown Brand (Greig Mfg. Co.)— |      |
| 1 oz. Bottle, per doz.        | 0 90 |
| 2 " " " "                     | 1 50 |
| 2½ " " " "                    | 2 00 |
| 4 " " " "                     | 3 00 |
| 8 " " " "                     | 6 00 |
| 4 " "Glass Stopper" "         | 4 00 |
| 8 " " " " "                   | 6 00 |



## P. O. FLAVORING EXTRACTS

|                           |        |
|---------------------------|--------|
| 8 oz. Glass Stopper bott. | \$6 00 |
| 4 oz. " "                 | 4 00   |
| 8 oz. Plain bottles       | 5 00   |
| 4 oz. " "                 | 3 00   |
| 2½ oz. Cabinet bottles    | 2 00   |
| 2 oz. Bottles             | 1 80   |
| 1 oz. " "                 | 1 20   |
| Per gallon                | 7 00   |
| Per pound                 | 1 00   |

## FOOD.

## ROBINSON'S BARLEY AND GROATS.

|                           |      |
|---------------------------|------|
| Patent Barley, ½ lb. tins | 1 25 |
| " " 1 lb. tins            | 2 25 |
| " " Groats, ½ lb. tins    | 1 25 |
| " " 1 lb. tins            | 2 25 |

## DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

|                                                      |      |
|------------------------------------------------------|------|
| Huckwheat, 2½-lb. pkgs., 3 doz. case                 | 1 20 |
| Panocake, 2 lb. pkgs., 3 doz. case                   | 1 20 |
| Tea Biscuit, 2-lb. pkgs., 3 doz. case                | 1 20 |
| Graham Flour, 2-lb. pkgs., 3 doz. case               | 1 20 |
| Bread and Pastry Flour, 2 lb. packages, 3 doz. cases | 1 20 |

## CANADA M.F.O. CO.

|                                         |      |
|-----------------------------------------|------|
| "Star" Self-Raising Flour, 3½-lb. pkgs. | 1 30 |
| " " 6-lb. " "                           | 2 60 |
| Flexman " 3-lb. " "                     | 1 30 |
| " " 6-lb. " "                           | 2 60 |

## GELATINES.

## COX'S

|              |      |
|--------------|------|
| 2s           | 1 10 |
| 4s           | 1 20 |
| 8 Quart size | 2 12 |

## INDURATED FIBRE WARE.

## THE E. B. EDDY CO.

|                                  |        |
|----------------------------------|--------|
| ½ pail, 6 qt.                    | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1.                     | 13 30  |
| " 2.                             | 11 40  |
| " 3.                             | 9 50   |
| Fibre Butter Tubs (30 lbs)       | 3 80   |
| Nests of 3.                      | 2 85   |

|                           |       |
|---------------------------|-------|
| Keelers No. 4             | 8 00  |
| " " 5                     | 7 00  |
| " " 6                     | 6 00  |
| " " 7                     | 5 00  |
| Milk Pans                 | 2 65  |
| Wash Basins, flat bottoms | 2 65  |
| " " round bottoms         | 2 50  |
| Handy Dish                | 2 25  |
| Water Closet Tanks        | 17 00 |
| Dish Pan, No. 1           | 7 60  |
| " " 2                     | 6 20  |
| Barrel Covers and Trays   | 4 75  |
| Railroad or Factory Pails | 4 75  |

## JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

## Frank Magor &amp; Co., Agents.

|                       |           |
|-----------------------|-----------|
| Orange Marmalade      | 1 50      |
| Clear Jelly Marmalade | 1 80      |
| Strawberry W. F. Jam  | 2 00      |
| Raspberry " "         | 2 00      |
| Apricot " "           | 1 75      |
| Black Currant " "     | 1 85      |
| Other Jams " "        | 1 55 1 90 |
| Red Currant Jelly     | 2 75      |



## P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, doz. cases, 90c. per doz.

## P. G. ICINGS.

|                                                        |                 |
|--------------------------------------------------------|-----------------|
| Chocolate 2 doz. cases                                 | \$1 25 per doz. |
| Lemon, white, pink, canary and Kerneline, 2 doz. cases | \$1.00 per doz. |

## LICORICE.

## YOUNG &amp; SMYLYE'S LIST.

|                                                   |       |
|---------------------------------------------------|-------|
| 5-lb. boxes, wood or paper, per lb.               | 80 40 |
| Fancy boxes (38 or 50 sticks) per box             | 1 25  |
| "Ringed" 5 lb. boxes, per lb.                     | 0 40  |
| "Acme" Pellets, 5 lb. cans, per can.              | 2 00  |
| "Acme" Pellets, fancy boxes (40) per box          | 1 50  |
| Tar Licorice and Tolu Waters, 5 lb. cans, per can | 2 00  |
| Licorice Lozenges, 5 lb. glass jars               | 1 75  |
| " " 5 lb. cans                                    | 1 50  |
| "Purity" Licorice, 200 sticks                     | 1 45  |
| " " 100 sticks                                    | 0 75  |
| Dulce, large cent sticks, 100 in box              | 0 75  |

## MINCE MEAT.

|                                     |         |
|-------------------------------------|---------|
| Wetthey's Condensed, per gross, net | \$10 80 |
| " " per case of 3 doz., net         | 2 70    |
| Nicholson's, per gross              | 10 80   |
| " " per ½ gross case                | 2 70    |

## PICKLES---STEPHENS'

## A. P. TIPPET &amp; CO., AGENTS.

|                         |               |
|-------------------------|---------------|
| Patent stoppers (pints) | per doz. 2 30 |
| Corked (pints)          | 1 90          |

## MUSTARD.

## COLMAN'S OR KEEN'S.

|                             |                 |
|-----------------------------|-----------------|
| D. S. F., ¼ lb. tins        | per doz. \$1 40 |
| " " ½ lb. tins              | 2 50            |
| " " 1 lb. tins              | 5 00            |
| In Jars—                    |                 |
| Durham, 4 lb. jars, per jar | 0 75            |
| " " 1 lb.                   | 0 25            |
| F. D., ¼ lb. tins           | per doz. 0 85   |
| " " ½ lb. tins              | 1 45            |

## FRENCH MUSTARD

|                              |                  |
|------------------------------|------------------|
| Crown Brand—(Greig Mfg. Co.) | per gross.       |
| Pony size—                   | Beer Mug—16 20   |
| Small Med. 7 50              | Tumbler—11 50    |
| Medium—10 80                 | Cream Jug—21 00  |
| Large—12 00                  | Sugar Bowl—22 00 |
| Spoon—18 00                  | Caddy—28 00      |

## THE F. F. DALLEY CO.

|                                                        |      |
|--------------------------------------------------------|------|
| Dalley's Mustard, bulk, pure, per lb.                  | 0 25 |
| Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.        | 0 12 |
| ¼ lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| ½ lb. tins, 2 " "                                      | 1 20 |
| 1 lb. jars, per doz.                                   | 2 40 |
| 4 lb. " "                                              | 7 80 |
| ¼ lb. glass tumblers                                   | 0 75 |
| Jersey Butter Color, 2 oz. btl., per oz.               | 1 25 |
| 1 gallon tins, per gal.                                | 2 50 |
| Celery Salt, 2 oz. btl., oil, tops, per doz.           | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz.     | 1 75 |



## SODA—COW BRAND.

|                                                                  |  |
|------------------------------------------------------------------|--|
| Case of 1 lbs (containing 60 pkgs.), per box, \$3.00             |  |
| Case of ½ lbs (containing 120 pkgs.), per box, \$3.00            |  |
| Case of ¼ lbs and ½ lbs (containing 30 packages) per box, \$3.00 |  |
| Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00           |  |

## SOAP.



box and less than 5  
boxes and upward. 4 00  
Freight prepaid on 5 box lots.



## BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2-6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS  
Maypole Soap, color, per grs., \$12.00  
Maypole Soap, black, per grs., \$18.00  
10 per cent discount on gross lots.

## STARCH.

## EDWARDSBURG STARCH CO., LTD.

|                                                |       |
|------------------------------------------------|-------|
| Laundry Starches—                              |       |
| No. 1 White or Blue, cartons                   | 0 05½ |
| Canada Laundry " "                             | 0 04½ |
| Silver Gloss, 6-lb. draw-lid boxes             | 0 07½ |
| Silver Gloss, 6-lb. tin canisters              | 0 07½ |
| Edwardsburg Silver Gloss, 1-lb. chrome package | 0 07½ |
| Silver Gloss, large crystals                   | 0 06½ |
| Benson's Satins, 1-lb. cartons                 | 0 07½ |
| No. 1 White, bbls. and kegs                    | 0 04½ |
| Benson's Enamel, per box                       | 3 00  |

## Culinary Starch—

|                                              |       |
|----------------------------------------------|-------|
| W. T. Benson & Co.'s Prep. Corn              | 0 06½ |
| Canada Pure Corn                             | 0 05½ |
| Rice Starch—                                 |       |
| Edwardsburg No. 1 white, 1-lb. cart.         | 0 09½ |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps | 7½    |

## KINGSFORD'S OSWEGO STARCH



|                                                                                     |       |
|-------------------------------------------------------------------------------------|-------|
| SILVER (40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers)                     | 0 08  |
| GLOSS (12-lb. boxes each crate)                                                     | 0 06½ |
| PURE (40-lb. boxes, 1-lb. pack—48-lb., 16 3-lb. boxes—For puddings, custards, etc.) | 0 07  |
| OSWEGO (40-lb. boxes, 1-lb. CORN STARCH, packages)                                  | 0 07½ |
| ONTARIO 38-lb. to 45-lb. boxes, STARCH 6 bundles                                    | 0 06  |
| STARCH IN BARRELS Silver Gloss                                                      | 0 07½ |
| " " Pure                                                                            | 0 06½ |

## THE F. F. DALLEY CO.

Boston—Laudry 40 pkgs. to box per package

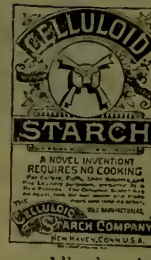
Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. ½c.



## THE BRANTFORD SOAP CO., LTD.

|                                                           |       |
|-----------------------------------------------------------|-------|
| Laundry Starches—                                         |       |
| Canada Laundry, boxes of 40 lbs.                          | 0 04½ |
| Finest Quality White Laundry—3 lb. cartons, cases 36 lbs. | 0 05½ |

|                                                  |       |
|--------------------------------------------------|-------|
| Bbls., 175 lbs.                                  | 0 04½ |
| Kegs, 100 lbs.                                   | 0 04½ |
| Lily White Gloss—                                |       |
| Kegs, extra large crystals, 100 lbs.             | 0 06½ |
| 1 lb. fancy cartons, cases 38 lbs.               | 0 07½ |
| 6 lb. draw-lid bx. 8 in crate, 48 lb.            | 0 07½ |
| 6 lb. tin enamelled canisters, 8 in crate 48 lbs | 0 07½ |



|                                      |       |
|--------------------------------------|-------|
| Brantford Gloss—                     |       |
| 1 lb. fancy boxes, cases 36 lbs.     | 0 07½ |
| Brantford Cold Water Rice Starch—    |       |
| 1 lb. fancy boxes, cases 28 lbs      | 0 09  |
| Canadian Electric Starch—            |       |
| 40 packages in case                  | 3 30  |
| Celluloid Starch—                    |       |
| per case                             | 3 50  |
| Culinary Starch—Chalenge Prep. Corn— |       |
| 1 lb. pkgs., boxes 40 lbs.           | 0 05½ |
| No. 1 Pure Prepared Corn—            |       |
| 1 lb. pkgs., boxes 40 lbs.           | 0 06½ |

## TEAS.

## SALADA OCEYON.

|                         |                            |
|-------------------------|----------------------------|
| Brown Label, 1's & ½'s  | wholesale 25c, retail 25c. |
| Wholesale Retail.       |                            |
| Green Label, 1s and ½'s | 25 00                      |
| Blue Label, 1s and ½'s  | 0 30 0 40                  |
| Red Label, 1s and ½'s   | 0 36 0 60                  |
| Gold Label, ½'s         | 0 44 0 60                  |
| Terms, 30 days net.     |                            |

## RAM LAL'S (lead packages)



|                      |      |
|----------------------|------|
| Cases, each 60 1-lb. | 0 35 |
| " " 60 ½-lb.         | 0 35 |
| " " 30 1-lb.         | 0 38 |
| " " 120 ½-lb.        | 0 38 |



|                                                             |      |
|-------------------------------------------------------------|------|
| Ceylon Tea, 1n 1-lb. and ½-lb. lead packets black or mixed. |      |
| Black Label, 1-lb., retail at 25c                           | 0 19 |
| " " ½-lb.                                                   | 0 20 |
| Blue Label, retail at 30c                                   | 0 22 |
| Green Label " 40c                                           | 0 28 |
| Red Label " 50c                                             | 0 35 |
| Orange Label, retail at 60c                                 | 0 42 |
| Gold Label, " 80c                                           | 0 58 |
| Terms, 3 per cent. off 30 days.                             |      |

## CROWN BRAND.

## (Ceylon in lead packages)

|                           |           |
|---------------------------|-----------|
| Wholesale Retail          |           |
| Red Label, 1-lb. and ½'s  | 0 35 0 50 |
| Blue Label, 1-lb. and ½'s | 0 58 0 40 |
| Green Label, 1-lb.        | 0 18 0 25 |
| Green Label, ½'s          | 0 19 0 25 |
| Japan, 1's                | 0 19 0 25 |

## TOBAC COS.

## EMPIRE TOBACCO CO.

|                                                    |      |
|----------------------------------------------------|------|
| Foreign—                                           |      |
| Royal Oak, 2 x 3, Solace, 8s.                      | 0 52 |
| Something Good, rough and ready, 7s                | 0 53 |
| Louise, 2 x 3 14s                                  | 0 54 |
| Domestic Chewing                                   |      |
| Currency 13½ oz. bars, spaced 9s, (10½ to the lb.) | 0 39 |
| Patriot, 2 x 6, Navy 5s.                           | 0 41 |
| Old Fox, Narrow 12s.                               | 0 44 |
| Free Trade, 8s.                                    | 0 44 |
| Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb.) | 0 44 |
| Snowshoe, pound bars, spaced 6s.                   | 0 44 |
| Cut Smoking—                                       |      |
| Leader, 9's, in 5 lb. boxes (10 lbs. in case)      | 0 32 |

## WOODENWARE.

## THE E. B. EDDY CO.

|                    |      |
|--------------------|------|
| per doz            |      |
| Washboards, Planet | 1 60 |
| " " XX             | 1 40 |
| " " X              | 1 25 |
| " " Special Globe  | 1 50 |

|                        |        |
|------------------------|--------|
| Matches—               |        |
| 5-Case Single          |        |
| Telegraph              | \$3 25 |
| Telephone              | 3 05   |
| Parlor                 | 3 30   |
| Red Parlor             | 1 50   |
| Safety No. 1, wall box | 1 40   |
| " No. 2, slide box     | 2 80   |
| " No. 3, capital       | 2 75   |
| Flamers, slide boxes   | 2 25   |
| " wax stems            | 3 20   |
| Tiger                  | 2 90   |

## BOECKH BROS. &amp; CO.

|                          |      |
|--------------------------|------|
| per doz                  |      |
| Washboards, Leader Globe | 1 25 |
| " " Improved Globe       | 1 40 |
| " " Standard Globe       | 1 50 |
| " " Solid Back Globe     | 1 60 |
| " " Jubilee (perforated) | 1 60 |



## WINNERS USE



# COLEMAN'S SALT.

### Here are a Few Pointers

for Cheese and Butter-makers, gathered  
from the Prize List at the Toronto In-  
dustrial Exhibition:

- (1) ALL the First prizes in Creamery Butter were awarded to those who used Coleman's Refined Butter Salt.
- (2) There were FIVE First prizes for Factory Cheese ; the users of Coleman's Cheese Salt scored **Four**.
- (3) Butter salted with Coleman's Fine Butter Salt won 10 prizes out of the total of 18 in the Creamery classes.
- (4) Cheese salted with Coleman's Cheese Salt won 22 prizes out of 28 in the Factory Cheese classes.
- (5) The other prize winners used other brands of Canadian Salt ; no imported salt appears to have been used in any case.

WE EXTEND CONGRATULATIONS to the prize winners, and commend the above facts to the attention of Cheese and Butter-makers, and the trade in general.

Every dealer should carry a stock of Coleman's Dairy Salt. We assort carloads to suit purchasers. Samples and prices mailed on application.

---

R. & J. RANSFORD, - Clinton

# NOT A LOTTERY

PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

## WITHOUT AN EQUAL

PITTSBURGH LAMPS

# GOWANS, KENT & CO.

Agents for Canada

TORONTO.



## Thanksgiving Day Pies

Save your customers the trouble of making Mince Meat for their pies. Let them know you have "Wethey's" in stock. Let them know how good it is and that it is the brand that is entirely free from Raisin Seeds. You will be surprised at the amount you'll sell.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

### DIRECTORS

|                                      |                             |               |
|--------------------------------------|-----------------------------|---------------|
| HON. SIR FRANK SMITH<br>President.   | W. INCE.<br>EDWARD LEADLEY. | W. R. BROCK.  |
| E. B. OSLER, M.P.<br>Vice-President. | WILMOT D. MATTHEWS          | A. W. AUSTIN. |

HEAD OFFICE - TORONTO

### AGENCIES

|            |          |         |          |
|------------|----------|---------|----------|
| Belleville | Cobourg  | Lindsay | Orillia  |
| Brampton   | Guelph   | Napanee | Oshawa   |
| Seaforth   | Uxbridge | Whitby  | Winnipeg |

Toronto—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager

CHARLES F. CLARK,  
PRESIDENT.

J. CHITTENDEN  
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET  
**MERCANTILE AGENCY**  
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

## OAKEY'S

'WELLINGTON'  
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street  
MONTREAL



# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 25, 1898.

NO. 47



## QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . . .

Ask him about **QUALITY**

That's the——

**STRONG POINT**

in

## Colman's Mustard

## Quality Does Count!

One grocer says—"Admitting that Tillson's Pan-Dried Rolled Oats are highest quality, I can sell inferior brands for the same price and make more money." We keep close watch of all those grocers we sell to—**without exception they lead the trade in their own town.** Each year brings us larger orders from them—they prosper—they build up more business, constantly. We believe this is an effective, silent, forceful argument, proving beyond a question that "Quality does count" in those clean, free from hulls, rich, nutty-flavored

### Tillson's Pan-Dried Rolled Oats.

FROM MANUFACTURER TO  
RETAILER DIRECT.

The Tillson Co'y, Limited, Tilsonburg, Ont.

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .

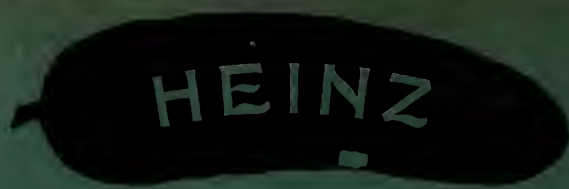
**Sovereign  
Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



**Pickles.**

Heinz's pickles and food products  
please the eye---the palate better.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

*The GENUINE  
always bear this  
Keystone trade-mark*



# What Am I in Business for?

**W**ILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

**The Computing Scale Co.**

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,  
700-701 Garden City Block, CHICAGO, ILL.

L. A. DAVIDSON, Sole Agent for Canada,  
Canada Life Building, TORONTO.



IMPROVED STANDARD MARKET.

Height, 25 inches    Capacity, 100 lb.



# And Now For Christmas!

Choose quality carefully **now**—look more to quality than to price. Think of the Holiday feasting that is just ahead, and do not forget that widely advertised articles sell without “pushing” at such a time as that.

And, too, remember what a **name** is worth on the articles you carry in stock. Goods from reliable makers are half sold the moment they enter your store. “Choose quality carefully now—look more to quality than to price.”

## Fry's Cocoa and Chocolates

Rich,  
pure, delicate of flavor  
and concentrated Cocoa  
—THAT is Fry's, the  
medal Cocoa.

And Fry's Diamond  
Sweet Chocolate stands  
at the head of its class,  
Pure, Rich Chocolate  
without a single fault.

## Lazenby's Soup Squares

Each  
“Square” makes a pint  
and a half of Rich,  
Strong, Nutritious Soup.  
The quality is fine and  
NEVER varies.

They save a woman  
lots of time but they are  
used by the most par-  
ticular cooks in the  
world.

## Lazenby's Jelly Tablets

Made  
from absolutely pure  
materials — the quick  
jelly a woman gets by  
using them saves much  
time and hard work.

At Christmastide a  
woman buys them  
eagerly!

## “Thistle” Brand Finnan Haddies

REAL  
Finnan Haddies, with  
the true delicate flavor  
of the freshly caught  
fish.

Selected carefully and  
cured and packed right  
at the water side.

Absolutely clean, AL-  
WAYS.

Sold by leading wholesalers everywhere.

### AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

There are some things which your best customers cannot be argued, persuaded or driven from.

One of these is



A Celebrated Japan Tea Garden.

# JAPAN TEA

There is no more trouble to persuade a customer

to try this delightful beverage, than to sample any other good thing. After that your trouble is over.

They have the rich, smooth flavor, and all that delicate, indescribable tea quality which delights and holds. One trial means another, and that means conviction and a customer.

The best advertisement Japan Tea has is the consumer, for it never fails to give satisfaction.





The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**

## GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

**THE GREIG MANUFACTURING CO.**  
**MONTREAL.**

# CADBURY'S

{ NO  
CHEMICALS  
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

# COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO., 16 St. John St., MONTREAL**



**BRUNNER, MOND & Co.'S**

**Bicarbonate of Soda**  
**Soda Crystals**

**BEST IN  
THE MARKET**

**Concentrated Sal Soda**  
**Caustic Soda**

**Bleaching Powder**  
**Pure Alkali**

**WINN & HOLLAND**  
**MONTREAL**

SOLE AGENTS  
FOR CANADA

**PUREST THAT  
CAN BE MADE**



# EXTRACTS

NATURALLY COME PROMINENTLY BEFORE YOUR NOTICE THIS TIME OF THE YEAR. WE ARE SHOWING 20 DIFFERENT BOTTLES, FROM 1-oz. TO 1-lb., AND YOUR CHOICE OF 30 FLAVORS. THESE GOODS ARE EQUAL TO ANY ON THE MARKET AND EXCELLED BY NONE.



## The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



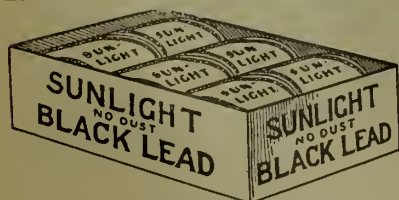
## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

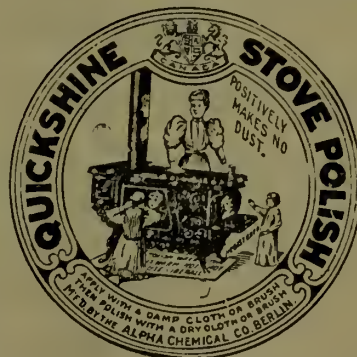
YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.



# Machine-Made CEYLON AND INDIAN TEAS

have a peculiarly delicious, old-fashioned, fruity freshness of flavor, known to these teas only. Even the cheapest grades show this surpassing quality, hence their wonderful sale and consumption.

Grocers will do well to keep fully stocked with them, as tea-drinkers are now so infatuated with them that they refuse all others.

## Machine-Made



# The Finest Fruits

ARE NONE TOO GOOD FOR CHRISTMAS TRADE.

The highest grades  
of currants are :

**Haycastle and Paradise**

*TRENOR'S BLUE EAGLE SELECTED VALENCIAS  
REIN'S MALAGA RAISINS  
SOLARI'S ELEME FIGS*

*PURE MAYETTE GRENOBLE WALNUTS  
GENUINE TARRAGONA ALMONDS  
SICILY FILBERTS OF THE FINEST QUALITY*

**Our goods are the best---Our prices right.**

## Rio Coffee.

We have a carload arriving of very choice goods. The market is advancing. This is a good time to place orders. It will pay you to investigate.

## W. H. GILLARD & CO.

WHOLESALE GROCERS,

## ...HAMILTON

WILL TICKLE THE SAUCIEST PALATE.

## PATERSON'S WOR'STER SAUCE

ossesses a  
eculiar  
iquancy and zest  
leasing the Consumer, and  
roviding a satisfactory  
rofit to the Grocer.

prepared by R. PATERSON & SONS,  
roprietors and Manufacturers of  
ATERSON'S "Camp" Coffee Essence.  
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**

## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, NOVEMBER 25, 1898.

NO. 47

## THANKSGIVIN' 'POSSUM.

BY RILEY M. FLETCHER.



"Yassah, 'possum sut'ny am, mo' aw less, th' bes' allroun' cose food foh Thanks-givin' at ye kin povid. They's tukky en chick'n, ov cose, en ain' none of em ovly

hahd to co'ch, excusin' wen yo 'bliged to tek daylight; then yo boun' foh to hab trouble. But git yo tukky, yo chick'n, yo ham, yo anythin' handy, en ef ye don' hab no 'possum—give ma wud, sah, y' ain' gwine enjoy yosef so good. Oh, my Lawd! seem lak I could smell 'm roasin' this ve'y minute.

"'Possum sho am th' quares' animil I mos' evah see: so quiet en easy en plesan'. Jes' seem lak he don' nevah wanten fight, en ef he do he ain' gwine staht hit. He jes' ez shameful ez a right small little babe, hidin' en grinnin' fum hin' 'is han'.

"Hit come Septembah mos'ly foh ye hunt 'im; too sneky mo aw less enduhn th' summah, but thet jes natch'ly wen yo gwine fin' yo watah-mel'ns done been tampahd wid. Ole 'possum go ram'lin roun' thoo th' patch, sawt o' laffin t' issef, lak hit waz t'day—en t'morrer wen ye strolls out wid yo knife en a tase in yo mouf y' ain' nevah gwine know tell ye cut um, thet th' mel'n done ben scoop clean holler wid Mistah 'Possum' hin' laig.

"'Possum mos' gen'ly sleeps thoo th' day, excusin' mebbe an owah aw two foh dawken wen they mought tek a notion ter go fishin'. But y' ain' gwine fin' em moonshiny nights less hit mought be some rale young 'possums don' know no bettah. Some folk say 'possum fraid owls cotch em in th' moonshine, en some folks says they does n't nevah ram'le then kaze they fraid he'y own shadder.

"But mo aw less, foh propah right 'possum huntin', th' mos' bes' kin ov a night is a rale black un. Ye staht out right aftah suppah wid yo dawgs en some long little lighterd tawches en eithah some kin' ov a sack eithah not—don' mek no diffunce, jes so ye got a rale good pole wid a split end on't. Yo dawgs, they kites' head of ye, en tain' no time tell ye hyuh 'm bahkin' en ye fin' a 'possum up th' tree same wi'ch th' dawgs is bayin'.

"Dawgs is jes natch'ly mo aw less got th' 'possum smell, but ef they don', some folks tecks 'possem gall en rubs hit to they dawg's nose, en some folks they swinges 'possum feet en gives hit to 'm. Ef they don' hun' 'possum wen ye done thet, hit's jes natch'ly kaze they ain' no 'possum roun'—I tell'n ye Gawd's truth. But 'possum dawg don' love t' eat 'possum. No sah, mo aw less he won' tech em nohow 'thout ye hole im en force hit down 'is thoat. En wen they bays a 'possum y' ain' gwine have no trouble wid th' dawg. He jes cotch ole 'possum back th' neck en shek 'im in 'is teef tell ye grab 'im yosef en eithah pop 'm in a sack or cotches his tail in th' stick I done tole ye 'bout. Ole 'possum he tek en wrop 'is tail roun' en roun' so tight mo aw less tell 't do seem lak y' ain' nevah gwine hit loose.

"Some folks traps 'possums, but eithah way, always, mos' gen'ly they's hahd ter kill. Hit's the' mos' propah way ter lay'm 'crost a rail en brek 'is neck. Now, lak hit wuz t'day en Thanksgiving wuz t'morrer, ye take yo 'possum en brek 'is neck; ye gashes 'im lak a chick'n en hangs 'im up tell to'morrer. T'morrer ye swinges 'im ovah th' fiah. Some folks stchews 'possum, but I don' lak em that-a-way. Hit makes em tase kin o' flashy; ain' got no flavah. No sah, hit' propah right lak mos' folks does mo aw less, to roas' 'im wid sweet-'tatahs. Fust ye done got t' pahboil 'm—

OO! Hoo! Seem lak th' smell in ma nose right now—yessah, pahboils 'im wid vingah en watah. Wen 'e's right smaht tendah ye tak 'im out 'n throws 'im in th' oven en bastes 'im wid vingah en black peppah. Umph! Humph! Shet th' do' wen that's about! No sah, th' ain' nothin' got such a pow'ful good stenk, en—en yes-sah, ef ye don min' hit'll git 'crost a ten akah piece. Hit's th' insult ov 'sperience at 'ts mo aw less bes' wid 'possum en sweet-'tatahs to have em kin' o' special-lak ter yo ownselfes. They ain' so pow'ful lawge that ye kin ax ev'y niggah in th' kentry will 'e have some. Well, sah, that 'possum's a layin' in th' roasin' pan wid a sweet-'tatah in 'is mouf en othas soht o' continyen on roun' in th' gravy—Sutny, sah, ye done peel em all-ways, mos' natch'ly, foh ye cook em wid 'possum. Ye bastes 'm tell he brown, but I give ye ma wud foh 't, y' ain' gwine keep yosef fum tasin' 'im wen 'e's roas'in' to save yo soul. Ye would'en git no good satisfacshun leas ye could stick yo fawk inteh jes th' leas little piece o' cracklin' hyuh, and dip up wid a mite o' gravy nex' time—no sah, tain' natch'ly.

"Of cose, wen ye got hit roas' propah ye tek 't out 'n set hit on top ov th' stove to keep wahm. Tain' bes' to wait too long foh yo dish yo 'possum kaze ye boun to keep a tasin it. Well, sah, ye put yo tukky, aw yo chickin pie aw yo ham en cawnbraid, en all th' res' ov yo cose food on th' table mo aw less. Ye got yo knick-knacks all ready; yo cake en yo jelly en yo sweet-'tata custahd en ten yo 'possum git toted in. My Lawd! Ye hep yosef to roas' ham aw jes a propah mite o' chick'n pie, en ye 'low yo gwine enjoy hit splendid. Ye mought en agin moughtn't. Hit don' mos'ly mek no diffunce; anythin' boun to tase flashy side o' 'possum. Umph! Humph! Sweet-'tatahs is jes natch'ly malicious mo aw less by theysevs, but wen yo got sweet-'tatahs en 'possum—yo jes natch'ly boun' to eat tell ye huht yosef inside. Tell ye Gawd's truth, sah, wen ye got 'possum en sweet-'tatahs ye so happy tain' lak nothin' else excusin' wen ye done got 'ligion fust time.'—What to Eat.



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

## PORK-PACKING IN BROCKVILLE.

A PORK-PACKING establishment in Brockville would be as beneficial to the farmers of Leeds and Grenville as it would be to the merchants of the town of Brockville, for it would create a home market for all the hogs they could raise and would enable them to use to the best advantage the waste products of the cheese and butter factories. There is no section of Canada where hogs can be raised more profitably than in the united counties, for it is acknowledged that the best pork is that which comes from hogs fed on peas and the refuse from cheese and butter factories. The section which can manufacture cheese that commands the highest price in the British market is sure to make a success of manufacturing bacon. We have the right kind of farmers in the country tributary to Brockville. All that is required is capital to establish a pork-factory and the right man to run it—a pushing man who thoroughly understands his business.—Times, Brockville.

## SALMON FISHING ON THE FRASER.

The accompanying illustration, which appeared in The Canadian Shoe and Leather

Journal, shows a salmon fishing scene at the mouth of the Fraser river, British Columbia. As a rule enormous sums of money are paid out at the close of the fishing season to the Indians and others engaged in the fishing, but this year, in spite of the high price paid for the fish, the sum total paid out for this purpose was much smaller than usual, on account of the failure of this season's salmon run.



Salmon Fishing at the Mouth of the Fraser.

## STORY ABOUT JAY GOULD.

A farmer had a herd of cattle, and Jay Gould went to look at it. In the midst of the bantering, a woman appeared, who had a little talk with the farmer. Gould caught a word now and then: "Now don't, husband, I beg of you not to; if you have any regard for me, don't. I shall die if

you do." "What's the matter with that woman?" said Gould. "Oh, nothing—my wife has a favorite cow; she is called 'Old Pailful,' and the woman is afraid I'm going to sell her." The woman hung round, and, of course, Gould demanded that "Old Pailful" should be brought out. She was a picture, and the young trader said that the cow must go with the lot if he made the purchase. The cows were driven home,

and the father sent Jay out to see what kind of a milker "Old Pailful" was. He had scarcely seated himself, before the cow threw him, pail and stool, sky-high; she tore around the pasture, leaped the fence, and started for home. Ever after, Gould never bought anything that a woman wanted to keep for herself.—Stamford (N. Y.) Mirror.



# THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

---

*Lucas, Steele & Bristol,* WHOLESALE  
GROCERS, *Hamilton.*

---

## "SIRDAR"



A pure, mild drinking Coffee to retail at 25c.

The best for the money on the market and profitable to the retailer.

---

# James Turner & Co.

 HAMILTON

---

Made to sell

**"REINDEER" Brand**  
**Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.  
Keep your stock assorted.

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

Selected Valencia Raisins  
Fine Off-stalk Raisins  
Off-stalk Raisins

Santa Clara Valley  
Santa Cruz  
90/100, 60/70, 50/60, 50 and 25-lb. cases

Comadra Tapnets  
Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

**THOS. KINNEAR & CO.,**

WHOLESALE GROCERS

49 FRONT ST. EAST

**TORONTO****HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**N**OW in stock at George Foster & Sons, Tarragona s.s. almonds. Shelled almonds in finest Jordon and three-crown. "Cock" and "Swan" brands of Valencias, all new goods. New Grenoble walnuts due in a few days.

H. P. Eckardt & Co. are offering gallon and 3-lb. apples.

New Tarragona and shelled almonds are in stock with Balfour & Co., Hamilton.

New Corsican citron peel is now in stock at H. P. Eckardt & Co.'s.

The "East India" pickles sold by Lucas, Steele & Bristol can be retailed at 25c.

H. P. Eckardt & Co. have received a shipment of new Tarragona almonds.

Noble's XXX lobsters, ½'s flat, are in store with The Eby, Blain Co., Limited.

H. P. Eckardt & Co., are offering special prices on evaporated peaches in 70 lb. bags.

Laporte, Martin & Cie. are quoting very low figures for currants. Their stock is unusually large.

The Greig Manufacturing Co. are offering inducements to buyers of Bryant & May's vestas.

H. P. Eckardt & Co. have received a shipment of Malaga raisins, boxes and ¼-boxes.

Malaga raisins of the very best quality are offered by Laporte, Martin & Cie., Montreal.

Balfour & Co. report the arrival of second shipments of blue fruit. They have a very complete assortment of these goods.

Hubbard's celebrated Scotch rusks are in stock with the Canadian agents, Greig Manufacturing Co., Montreal.

Valencia raisins, of 1897 crop, are very scarce. Laporte, Martin & Cie. are offering a nice lot at an easy price.

A large stock of white beans and mat figs is being offered by Lucas, Steele & Bristol. Their prices are very low.

"Victoria" brand Valencia raisins are the choicest quality we have seen for a long time," say Laporte, Martin & Cie.

Rutherford, Marshall & Co., made large shipments of butter to Victoria, B.C., and to Glasgow and London, the other day.

Forbes Bros. are landing a large shipment of Moir, Wilson & Co.'s pickled herring in kegs, as well as herring in tomato sauce.

The Greig Manufacturing Co. report this season's sale of "Crown" flavoring extracts as the largest they have ever had.

Several new lots of Indian and Ceylon teas, in chests and halves, from 17 to 19c., are being offered by Lucas, Steele & Bristol.

Lucas, Steele & Bristol's celebrated XXX sugar is again in evidence this season; the

firm also offer "Pure Gold" icings in ½-lb. packets, lemon, orange, chocolate, pink, etc.

Griffin & Skelly's 3-crown and 4-crown California loose muscatels have been recently received by The Eby, Blain Co., Limited.

A cheap grade, although said to be of fine quality, Valencia raisins, "Rosendo" brand, can be obtained from Laporte, Martin & Cie.

C. E. Colson & Son report another twenty-case lot of "Slade's" butter-scotch in stock. They have another lot of fifty cases which will be here later.

George Foster & Sons report that they have a consignment of new dates, first shipment due in about ten days, on which they will quote close prices.

An excellent combination can-opener and cork-drawer, combining strength with simplicity, is meeting with ready sale with The Eby, Blain Co., Limited.

"Haycastle" and "Paradise" currants, which are packed exclusively for W. H. Gillard & Co., are meeting with a large sale, and many repeat orders are coming in.

The Eby, Blain Co., Limited, are in receipt of an importation of "Shell," "La Vierge," "Grapes" and mottled castile soaps, direct from Marseilles.

Recent importations of teas by The Eby, Blain Co., Limited, include three lines of new season's Moyune Young Hysons, three of Ceylon pekoe, and one each of Indian pekoe and new season's Moyune gun-

Are now ripe and in good condition for Christmas Trade. . .

# ROYAL SOVEREIGN ENGLISH STILTON CHEESE

A. F. MacLaren &amp; Co.

Toronto, Canada



**MALAGA FRUIT**

**Best Packed Fruit in the  
market. Lowest Quotations.**

**SHELLED ALMONDS**

**REIN & Co's and  
BEVAN & Co's.**

**TARRAGONA S.S. ALMONDS**

**THE DAVIDSON & HAY, Limited**

**Wholesale Grocers**

**36 Yonge Street, Toronto**

powder, which, the firm state, are exceptionally fine values.

A carload of California prunes arrived last week for The Davidson & Hay, Limited.

The Dawson Commission Co., Limited, received two cars of Messina lemons last week, and another this week. They offer them at \$3 to \$3.50 per box.

A shipment of new Brazil nuts will be to hand in a few days for The Davidson & Hay, Limited.

George Foster & Sons have just landed a direct importation of Ceylon tea, which they can offer at 17c. Fine cup and flavor; extra value at this price. Samples on application.

The Davidson & Hay, Limited, received, this week, Malaga fruit, Tarragona almonds, etc., ex s.s. Bellona.

A quantity of G. & S. raisins arrived last week for various buyers. A. P. Tippet & Co. say they have never had so many nor shipped so many G. & S. raisins as during the current season.

Griffin & Skelly's muscatels and seeded raisins, in 1-lb. cartons, are in stock with The Davidson & Hay, Limited.

W. H. Gillard & Co. are offering for sale No. 1 trout and whitefish from lake ports, and No. 1 Nova Scotia split and Labrador herrings from store. They state the fish are exceptionally fine this season.

Herd & Co., Montreal, announce that their stock of Menier's chocolate pastiles and croquets are getting low, and, as they will have no more until spring, anyone requiring these goods for holiday trade will need to order early. Their croquets are now wrapped in tinfoil which adds greatly to their keeping qualities.

**"GUNN'S" BRAND EGGS.**

All eggs henceforth exported to Great Britain by D. Gunn, Bros. & Co., Toronto, will travel in cases upon which a unique registered trade mark is printed. A St. Andrew's cross is formed of two guns. This, with the words "'Gunn's' Brand Eggs," form a trade mark likely to be well remembered. Besides this trade mark, all goods are, of course, stamped as "Produce of Canada." When fresh eggs are exported, the trade mark, etc., is printed in black; when pickled stock is sent, the printing is in red.

**FIRMS COMMENCING BUSINESS.**

B. Resh & Co. have started business as bakers in Montreal.

J. H. Lacey is starting up as grocer in Hillsbury, Ont.

Jas. T. Price is commencing business as grocer in Simcoe, Ont.

Johns & Co. are opening out as general merchants in Carberry, Man.

Henri Fuland is commencing business as grist miller in St. Croix, Que.

Henry Binder is starting business as general merchant, Fork River, Man.

Geo. W. Smith has opened out as flour dealer at Barrington Passage, N.S.

Wm. Brodie is starting up as general merchant in Dalhousie Station, Que.

Campbell & O'Connor have commenced business as grocers in Ridgetown, Ont.

H. T. Scholey has commenced business as general merchant in Centreville, N.S.

Chas. W. Thompson has commenced business as confectioner, etc., at Niagara Falls, Ont.

Yeates & Thomas, of Brantford, have opened out as confectioners in Guelph. Their store will be known as "The Candy Kitchen."

**GEMS OF FINE ART.**

Tutti Frutti Gum and gems of fine art seem to be a happy combination. The Adams & Sons Co. have received an importation of gems from the French masterpieces, which they are giving out as premiums to the retailer who handles their chewing gums. These fine little pictures are handsomely framed, and promise to be in big demand.

**GROCERY SAVINGS.**

While a great number of our grocers take a great deal of trouble to have their stores look neat and attractive, on their counters will be an old-fashioned scale, or, more strictly speaking, a guessing machine, which

is a detriment to any business. At a trifling expense a Wilson money-weight scale could be purchased, and, instead of the clerk counting or trying to count the amount of the purchase, the scale would do it and also tell the weight at the same time.

**TWO OF A KIND.**

Mr. J. D. Brack, representing Todhunter, Mitchell & Co., Toronto, and Mr. E. R. Lewis, representing Telfer Bros., Collingwood, were in Toronto last week, having just returned from a trip to Manitoba and the Pacific coast.

It is usual when these two "Knights of the Grip" make a trip over their territory, that carloads of merchandise follow in their wake, and THE CANADIAN GROCER learned that their recent trip was a successful one.

Speaking about the prosperity of the metropolis of the west, they stated that building operations in Winnipeg have been brisk, a number of handsome and substantial buildings, including the McIntyre block, having been erected this season.

**"READY LUNCH BEEF."**

The "Ready Lunch Beef" which W. Clark, Montreal, recently put upon the market, is taking well, and every wholesaler now has it in stock. The label on the tin is a handsome one. Indeed, it is one of the handsomest on the market. In addition to the quality of the contents, the handsome label, there is the further attraction of a beautiful hanger which accompanies each case of the "Ready Lunch Beef."

H. P. Eckardt & Co. say that the sale of "Ludella" Ceylon tea is still increasing.

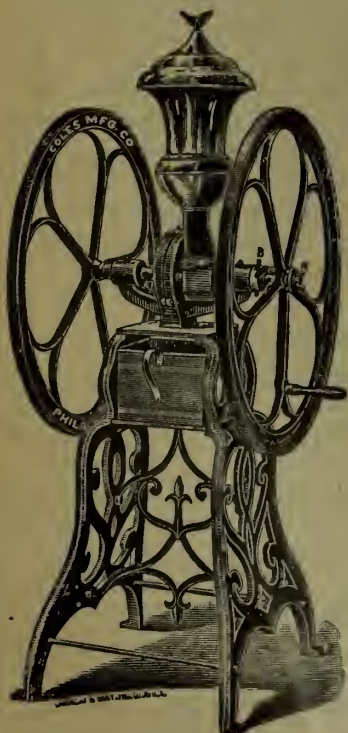
Teacher (to new girl)—"Now, Dolly, I'll give you a sum: Supposing that your father owed the butcher £15 11s. 2½d., £7 3s. to the bootmaker, £14 0s. 9d. to the milkman and £31 19s. 3½d. to the coal merchant—"Dolly (confidently)—"We should move."—Pick Me Up.

# New Halloween Dates.

We have a car of New Halloween Dates now in, and can give prompt shipment. Send us your orders.

**H. P. Eckardt & Co., Toronto**

Get our reduced prices on Blue Fruit and Valencia Raisins.



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18,

Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**

PHILADELPHIA, PENN'A.

## Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woollens.





President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### DISPROPORTIONATE SALE OF CANADIAN CATSUP.

ONE of the striking things to be noticed at the tables of hotels and restaurants in Canada is the marked preponderance of United States made catsups and the dearth of the Canadian-made product. This ought not to be.

The tomatoes produced in Canada are of excellent quality. There are probably none better. And some excellent catsups are made in the country.

Why, then, is it that the foreign article is present in such force? It cannot be because of the duty, for every bottle brought into the country labors under a disability of 35 per cent.

The home-made article thus has first-class raw material to work upon; the finished product is, in many instances, of excellent quality, and there is an ample protection of 35 per cent. And still the foreign manufacturer has the lion's share of the Canadian trade.

There is only one explanation for this condition of affairs, and that is that the

Canadian catsup manufacturers do not push their goods as they ought.

The catsup manufacturers in the United States neither slumber nor sleep. Day in and day out, year in and year out, they keep their catsups before the public. In the trade papers, in the daily papers, in the street cars, or almost wherever the public eye is likely to rest, is to be found something to remind one of this or that brand of catsup.

In Canada—well, we are sometimes reminded that there is a home-made catsup on the market.

As we have already said, Canada has good catsup. But the public need to be told so, and not only told so, but made believe so.

It takes gravitation to move the world and advertising to move catsup.

### INCREASE THE SALE OF CHEESE.

AS NOTED in last week's issue of this paper, a Picton, Ont., man is out with a proposition for the Dominion Government to allow a bonus of 5c. a pound for every 150 pounds of cheese consumed by one family during the year.

Canada is a great cheese producing country, but it is not a great cheese consuming country. On the contrary, Canadians eat but comparatively little cheese, and any scheme to induce them to amend their ways in this respect is worthy of consideration.

But the bonusing system does not appeal to us as being practicable. How is a record to be kept of the half pounds and the pounds of cheese bought and consumed by the various families throughout Canada? It is impossible.

Whether, however, the scheme would be practical or not, it would have but little utility until the grocers and general merchants throughout the country became interested in the matter.

The only way to increase the sale and consumption of cheese is for the grocers and all merchants handling it to more vigorously push its sale.

Let merchants make window displays of cheese more frequently; keep cheese always in evidence in their stores, and draw the attention of their customers to the commodity. Each merchant would soon find his sales of cheese increasing, which, of

course, would in turn mean the increase in the aggregate consumption of the country.

There is a good profit in cheese, and it would pay merchants to become more aggressive in pushing its sale.

### BRIGHT STORES MAKE BRIGHT TOWNS.

Every merchant ought to devote some of his energies to the upbuilding of his town, as well as to the making of his business.

Just as the store is the reflection of the merchant, so the town is the reflection of the merchants who are in it.

If they are lethargic, their town will be; if they have no ambition, neither will their town; if they are behind the times, so will their town be.

Merchants should make their stores bright, should carry good stocks, should advertise, not only that customers may be brought to their stores, but in order that the town may have attractions for people in the surrounding country.

Bright stores make bright towns, and bright towns tend to keep people from going to the departmental stores in the big cities.

Keep your stores bright; advertise.

Even the turkey has cause for thanksgiving this year. There is lots of proven-der for him as well as the axe.

### AN ENTERPRISING TOWN.

The population of Springfield, Ont., is only about 600. The business men of that town, however, make up for what the town lacks in numbers by energy and enterprise.

Both sides of Main street are built up continuously, for a whole block, by business houses, including a bakery, hardware and tinware shops, general stores, groceries, drug stores, a printing office, furniture stores, butcher shops, jewelry shops, a private bank, crockery stores, harness shops. These, with the post office and the telegraph and telephone offices, make quite a businesslike street.

An interesting fact in connection with Springfield's business is that, though there are almost twice as many business houses in the town now as a year ago, not only is the volume of business done by each increased, but trade is almost entirely conducted on a cash basis.

## IS THE UNITED STATES INCONSISTENT?

THE decision of the United States to apply their navigation laws to Porto Rico and Hawaii is naturally not being received with complacency by the Canadian and British people.

Before President McKinley saw fit to apply these laws to the newly acquired territory, a Canadian, a British, or a vessel of any other nationality, could carry merchandise from Porto Rico, Hawaii, or any other foreign country, to any port in the United States, or vice versa.

Now, this carrying trade is reserved only to vessels carrying the United States flag.

Canada's interests are practically confined to the shipping laws as far as they apply to Porto Rico. The extent to which Canadian vessels have shared in the shipping trade between Porto Rico and other Spanish West India ports and the United States we have no means at the moment of ascertaining. But we are told that the Canadian Commissioners at Washington feel that a blow has been struck at a Canadian industry.

Of course, the United States has a perfect right to apply their navigation laws to their newly acquired possessions. No one would be foolish enough to deny that. But it scarcely seems the proper thing for them to do nevertheless.

When Great Britain declared for the open-door policy in China, Uncle Sam approvingly patted Britannia on the back and confessed that she had his sympathy.

And, then, when John Bull rolled up his sleeves and told the European powers to stand off and allow Uncle Sam and the Spanish Don to fight it out, the people of the United States threw up their hats, sang "God Save the Queen," and intertwined the Stars and Stripes and the Union Jack.

But this did not cost dollars. To allow British vessels to carry merchandise from ports in the United States to ports in the latter's colonial possessions would.

The shipping industry of the United States is not a thriving one. It has been spoon-fed and pampered, but still it is a poor, delicate infant. And now it is to be fed with a little more of the same kind of food that has been its regular diet for some years.

As far as the Customs tariff which has

been formulated for Porto Rico is concerned, it will probably be found to be more favorable to Canadian and British products than was the tariff under the regime of Spain. At least, that seems to be the opinion.

Then, as the tariff favors United States products instead of, as before, Spanish products, it is also probable that some advantage may accrue to Canada, seeing that the products of the Dominion and of the United States are analogous in many respects.

At present, the United States does not enjoy a large share of the trade of the newly-conquered territories.

The total foreign trade of the Philippines is \$30,806,250, but only 16.7 per cent. is with the United States; the total foreign trade of Cuba is \$160,562,200, out of which the United States shares 29.6 per cent., while, of Porto Rico's \$30,784,550, only 10.8 per cent. falls to the United States.

It is but natural the United States should desire to secure a larger share of the trade of these places, particularly now that they are under the Stars and Stripes, and they probably think that, by applying the exclusive navigation laws, they will secure the desideratum, but it would be a little more consistent if they would practise in regard to their own colonies what they held to be sound doctrine in regard to China. They would thus, at least, be saved from being charged with inconsistency, to say nothing of ingratitude, and from having their colonial policy likened unto that of France and Russia. Sauce for the goose should be sauce for the gander.

Of course, Cuba and the Philippine Islands are not yet a part of the United States, and the tariff and navigation laws which are to apply to them have yet to be announced.

### MOLASSES 2c. HIGHER.

Another rise of 2c. per gallon was established on Monday of the present week in Barbadoes molasses, when 600 puncheons, the first large sale in weeks, changed hands at 30 to 31c., and it is understood that no supplies can now be had for less money than the outside figure. The jobbing range was still quoted at 32c. in single puncheons,

but it is expected, as a result of this increased cost from first hand, that jobbers will shortly ask more money, and 35c. molasses is predicted as a possibility of the very near future.

### SUGAR ACTIVE AND STRONG.

THERE has been no further change in the price of refined sugar in Montreal, but one fact has been demonstrated beyond a doubt, and that is that recent low prices quoted on imported stock were absolutely absurd, for, with best refining raw sugar selling at 4c., and 96 test centrifugal at 4½c., it seems difficult to believe that refined in any quantity could be laid down in Montreal at the price quoted. As a matter of fact, only a few small lots were placed at the figures named, and they have exerted no influence whatever on the price of the domestic article. Within the past few days, also, the Montreal refiners have been heavy purchasers of raw stock, one commission man closing out a round lot of \$60,000 worth since Monday last.

In London, beet, owing to the heavy demand from Europe and Africa, has ruled firm at 1s. 3d., an advance of over 5d. on a week ago, and cane, in the same time, has advanced 3d. in London, and rules firm at the rise.

In fact, the stock of new sugar is generally admitted to be low, and it is confidently predicted that still higher prices may be looked for on refined sugar, very possibly before the present week closes.

The only Turkey that cannot give thanks this season is Turkey-in-Asia. The powers have robbed it of one of its chicks.

### INDIAN TEAS ADVANCING.

The market for Indian teas is in excellent condition. According to advices received by C. H. Anderson from Calcutta, prices in the primary market are advancing for all grades. The quality of the leaf is, however, slightly deteriorating, while the cup quality is improving, as is usually the case at this season.

The Indian Tea Association has published a revised estimate of the crop for this season. The result arrived at is that the production will be about 4,000,000 lb. short of the original estimate.



## IRRITATING TEA REGULATIONS.

TEA importers in British Columbia have a grievance. A sample of all tea invoiced at 10c. per pound or under, according to a communication read before the Vancouver Board of Trade at a recent meeting, has to be sent to Ottawa for inspection.

This necessitates a wait of, at least, two weeks before the tea can be released by the Customs authority.

It is certainly a ridiculous state of affairs, but it is only a degree worse than the experience of tea importers in every city in Canada. In Toronto, importers have to wait a week or ten days before their teas can be inspected and released.

When, in June last, representative tea men, at his own solicitation, met Hon. W. Paterson, Minister of Customs, it was suggested that, as a temporary arrangement until the new inspection law came into operation, that Japan teas 12c. and over, China blacks 9c. and over, China greens 10c. and over, and Indian and Ceylon teas 10c. and over should be allowed to pass entry, and that those under the stipulated prices should be submitted to Ottawa for inspection.

It was not, however, intended that teas should come all the way from the Coast, nearly three thousand miles away. Indeed, THE CANADIAN GROCER is assured, by those who were parties to the suggestion, that it was specifically pointed out to the Minister that it would be manifestly unfair to compel importers in British Columbia to send samples to Ottawa, and that some provision should be made whereby this would be obviated. But no provision appears to have been made.

According to the discussion which took place before the Vancouver Board of Trade, importers in that city have confidence in the ability of the local appraiser, "though he might," as the communication said, "have to call some of the trade to his aid for a short time."

Another particular in which the Customs Department has run counter to the intention and wish of the tea experts who were called on to advise the Minister, is in regard to what should constitute the price of the tea for inspection.

They declare that when they stipulated a

Japan tea at 12c., a China black at 9c., and so on, that they meant the laid-down cost in Canada, not the cost in the market of production. The Department, on the other hand, chooses to take the cost price in the market of production, in spite of the protests, in spite of the representations, of the importers.

A letter received in Toronto this week from the Customs Department states that the standards which are to go into operation in January next are now being prepared, and that the tea importers at the chief ports of entry will be asked to send representatives to Ottawa, on November 29, to confer with the Department before they are finally adopted. It is to be hoped, then, that the rough places will be made smooth.

Hon. Mr. Paterson has repeatedly stated his desire to comply with the wishes of the importers in regard to the tea inspection regulations, and THE CANADIAN GROCER has yet to be convinced that such is not his desire, but, either through a misunderstanding or something else, the regulations are to-day anything but compatible with the wishes of the tea importers in Vancouver or anywhere else in Canada, as far as we can learn.

## STRONG CHEESE MARKET.

The position of the cheese market is a healthy one, and, with the tendency of prices upward for really first-class September and October cheese, jobbers in Toronto are, this week, getting as high as 9½c., and are paying 9 to 9¼c. We know of 200 boxes which changed hands at 9½c.

One well-known cheese jobber states that he has not made a sale of best quality cheese at less than 9¼c. for about ten days. There are summer makes of cheese on the market which are selling as low as 8¾c. in a jobbing way. There has been quite a lot of summer cheese held in cold storage, but the September and October makes have been picked up quickly, and it is now hard to get them. The British market, of course, does not want summer cheese.

A notable feature of the cheese market is the exceptionally good quality, this season, of cheese made the latter part of September and the first half of October. The cause of this is attributed to the fact that, while the

weather was cool, there was no frost, and, consequently, the grass was in a condition unusually favorable for the feeding of cattle.

## YOUNG HYSONS DEARER.

STRENGTH continues to be the feature of the market for Young Hyson teas.

An advice received in Toronto this week, by C. H. Anderson, states that the market in China for country teas has been very firm during the week, owing to the demand on New York account. Prices for good medium to fine chops have advanced 1 to 1½ taels during the past fortnight, and some holders are unwilling sellers even at current rates.

The deficiency in the supply of Young Hyson tea is now estimated at 30,000 half-chests, and, in Pingsuey teas, at 55,000 half-chests, making a total deficiency of 85,000 half-chests, or about 5,000,000 lb. This condition of affairs ought to have a marked influence upon the Canadian and United States markets, and especially upon the latter.

The exports to the United States of Young Hyson teas this season do not promise to exceed 12,000,000 to 12,500,000 lb., against 15,300,000 lb. last season. There is every indication that prices on the Canadian market will be stiff for Young Hyson teas, with short supplies in the near future.

## NEW PERSIAN DATES.

The steamer Afghanistan, direct from Bussorah with a cargo of new Persian dates, arrived in New York on November 21. There are a few cars billed to Canadian points, and the fruit will arrive on this market this week, about the same time that the earliest shipments could be made from London, should the Persian steamers arrive also in London on due dates; but, as London houses usually sell with the option of shipping ex any steamer that sails from Bussorah with the first tide (there are only two tides in the month at Bussorah when steamers can cross the bar), it is quite likely that London shipments will not be made until the end of November, and will, therefore, probably not arrive on this market until the end of December.

The extremely high price of figs this year, and their almost entire absence from the market, coupled with the lateness of the London shipments of dates, gives a special interest in the arrival of the earliest shipments, ex Afghanistan, particularly as the price, this year, for such early shipment will admit of the goods going to the counter at 10c. per lb. The price amongst the trade is 6½ to 7½c., and orders are coming in freely.



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Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

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IMPORTERS OF TEAS

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"Walla Galla" Tea

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in 50 and 100 lb. tins.

These brands are registered, and the  
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All orders promptly attended to.

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This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

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Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest  
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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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| 2 boxes Tutti Frutti, -      | \$3.60 |
| 1 box Pepsin Tutti Frutti, - | 1.15   |
| 1 box Globe Fruit, -         | 1.80   |

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| Gem of Fine Art - | \$6.55 |
| -                 | 4.00   |

\$10.55

Price complete, \$5.00.

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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 23, 1898.

### GROCERIES.

THE wholesale grocery trade is not, perhaps, as active as a week ago, but there is a fair business being done, nevertheless. Although the packers are making no change, the wholesalers are this week quoting tomatoes a little lower, at 80 to 85c. In other kinds of canned goods there is no change whatever. Coffees are firm, but there is not a great deal doing. Sytups and molasses are in fair demand. Sugars are decidedly strong, but the demand is not as good as it was. In nuts, the feature is the strength of Valencia shelled almonds, which are cabled  $1\frac{1}{2}$ c. per lb. dearer. Teas are meeting with a fair demand. All foreign dried fruits are going out in fair quantities.

### CANNED GOODS.

Wholesalers are quoting lower prices this week on tomatoes. The ruling price is now 80 to 85c., which is 5c. below the figures of a week ago. Wholesalers' figures, however, are not altered, and the cause of the drop in the wholesale price is a desire to lighten stocks at a quiet season. It is worthy of note in this particular that a packer, who has oversold, has this week been a buyer from a wholesale house. Canned corn is firm at 90c. to \$1, and peas are steady at 75 to 85c. Further inquiries have been received this week for tomatoes, peas, corn and beans on Manitoba account. Beans are in fairly good request at 75c. Canned salmon is firm and quiet. A few hundred cases of canned salmon, held by speculators, are offering at \$1.50, with \$1.45 bid. Gallon apples are meeting with a fair request at \$2.

### COFFEES.

A few transactions for import have taken place during the past week, and the market rules firm. Prices have advanced over  $\frac{1}{4}$ c. per lb. in the primary market during the past ten days or two weeks.

### SYRUPS AND MOLASSES.

There are no dark syrups on the market. There is a fairly good demand. Quite a nice business is being done in syrups, both for importation and on retail account.

### SUGARS.

The market is decidedly firm. There has been no further change in Canada, but, in New York, refined sugars advanced 1-16c. per lb. on Monday. The United

States refiners are reported to be heavy buyers of beet-root sugar in Europe, which has served to extenuate what was previously considered a strong position, resulting in frequent advances. Beet sugar, at the time of writing, is quoted at 10s. 3d. f.o.b. Hamburg, which is an advance of 6d. per cwt. on the figures ruling 10 days ago. Stocks in the United States are abnormally light for this time of the year, and meltings are constantly in excess of receipts, last week showing a difference of 13,000 tons. There is every indication that the markets in Canada will further advance. Standard granulated is quoted at \$4.68 Toronto.

### NUTS.

A cable advice from Malaga quotes an advance equivalent to  $1\frac{1}{2}$ c. per lb. in the price of Valencia shelled almonds. Prices are now about  $2\frac{1}{2}$ c. per lb. above the figures ruling at the opening of the market. Another cable notes an advance of 1s in both mar-

*See pages 31 and 32 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

bot and Bordeaux walnuts. Valencia shelled almonds are now quoted at from 29 to 30c. per lb. by local wholesale houses.

### SPICES.

The pepper market rules stronger, and cable advices quote nutmegs a shade stronger at 21c. for 110's.

### TEAS.

Ceylon tea continues to sell well on spot, but desirable kinds are scarce. One or two agents report a little better business for importation, but this does not appear to be the rule. A London, Eng., letter under date of November 1, stated that a strong demand prevailed for Pekoe Souchongs and Pekoes with ordinary fair liquor, both for home trade and for export, prices being occasionally forced up  $\frac{1}{4}$ d. per lb. Pekoe Souchongs at 13 to 14c. are scarce on spot. So are Pekoes at  $15\frac{1}{2}$  to 17c. Orange Pekoes and broken orange Pekoes, at 22 to 28c., are exceedingly scarce. The only spot teas of which there appears to be any stock are Pekoes.

The market for Indian teas is also in good condition, advices from Calcutta reporting prices advancing, with low grades being held very firm, and, in some cases, at higher prices. China green teas are still

strong, on account of the demand on New York account.

### FOREIGN DRIED FRUITS.

CURRENTS—There is no particular change to note in the currant market. There have been a few transactions during the week on import account, at steady prices. Locally, a good many currants are still being shipped out to the retail trade. Local quotations are without change.

VALENCIA RAISINS—There has been no business for import during the week, as far as can be ascertained, but there is a little more disposition on the part of wholesalers to buy spot goods. Trade with the retailers is still fairly brisk, with quotations ruling as before.

MALAGA RAISINS—The wholesale houses have now their supply of Malaga raisins in stock. Importations this season appear to be smaller than usual, and the opinion is general that by the end of the season there will be a shortage. We quote: London layers, \$2 to \$2.20; black baskets, \$2.20 to \$2.30; connoisseur clusters, \$2.30 to \$2.40; blue baskets, \$2.50; choice clusters, \$3.25; Dehesa clusters, \$3.50; Royal Buckingham, \$3.60 to \$3.75; Royal clusters, \$4.25 to \$4.50; finest elite, non plus ultra, \$6 to \$6.25.

CALIFORNIA DRIED FRUITS—The price of both apricots and peaches is higher in the primary market. A few orders are being placed for importation by the wholesale fruit dealers, but the wholesale grocers are practically neglecting these goods this year.

PRUNES—A little business is being done in Bosnia prunes for importation. Prices are a trifle lower than they were, but they are now fairly steady. In French prunes and plums prices are higher. Some business is being done in California prunes for importation. Wholesalers report trade good in prunes.

FIGS—There is not much doing. We quote: 1-crown, 17 to 18c.; 7-crown, 25 to 28c.; tapnets, 4 to  $4\frac{1}{2}$ c.; naturals, in bags, 8 to  $8\frac{1}{2}$ c.; do, in boxes, 12c. per lb.

CANDIED PEELS—Business is just moderate. We quote: Lemon,  $10\frac{1}{2}$  to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

DATES—Wholesalers are booking orders for Halloween dates to arrive at  $6\frac{1}{2}$ c.

### GREEN FRUITS.

The receipt of new Messinas, and the reduction of \$3 to \$4 per chest in the price of Malagas, has largely stimulated the demand for this fruit. The movement of oranges also shows considerable improvement. Jamaicas are offered abundantly at

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 Your customers get a pure  
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 ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

\$1 less than a week ago. Cranberries are 50c. to \$1 cheaper and are in active demand. Sweet potatoes are about done, and are moving quietly at unchanged figures. There is a good city jobbing demand for apples, which are held firmly at unchanged prices. Late pears continue to move actively, the local demand being especially brisk. Stocks at present, in the city, are larger than are usually held at this time of the year. The price is steady at \$2.50 to \$4. The large range noted is due to a wide difference in qualities. Malaga grapes are moving quietly at unaltered figures.

## COUNTRY PRODUCE.

EGGS—The demand throughout is excellent. Receipts of, fresh-gathered barely satisfy wants, and 20c. is commonly paid. Strictly new-laid bring frequently as high as 22 and 23c. Held fresh and cold stored move quietly at 14 to 15½c. Limed move actively at the same figure. Cases bring from 14½ to 16c. at outside points.

POTATOES—Situation unchanged. From 50 to 55c. is paid for car lots, and 60 to 65c. for small lots on the market.

POULTRY—Owing to large receipts of geese and turkeys, a large proportion of which are undesirable stock, the feeling is weak, and prices for all but the choicest birds have declined 1c. Receipts of ducks and chickens are fairly large, sufficient for the demand. Wild ducks continue to arrive freely, and are unchanged in price. They range in value from 20 to 25c. for teals and

widgeons, to 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—Though the demand for dried apples noted this week is not as brisk as it was last week, it is sufficient to keep prices steady at 4½ to 5c. per lb. for No. 1 stock and 3½ to 4c. for ordinary stock. The jobbing price is steady at 5½ to 6c. Evaporated apples are also in good demand, and a firm feeling is manifested at 7½ to 7¾c. f.o.b. at country points for car lots. The jobbing price is steady at 8 to 8½c.

BEANS—There is a good demand for hand-picked at \$1 to \$1.10. Common stock is weak, with a decline of 10c. noted. The figures now quoted are 70 to 80c.

VEGETABLES—A good, all-round demand is noted. Cabbage has advanced 10c. No other changes are noted. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1 to \$1.10 per bag; butter squash, \$2 to \$2.50; pumpkins, 65c. to 75c.; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

## PROVISIONS.

Receipts of dressed hogs have been so large that the feeling is slightly easier,

though prices have not declined. There is a large local and provincial demand for all smoked meats, which continue firm in value. Long clear is ¼c. cheaper. Stocks of lard are well cleaned up, causing a decidedly firm feeling.

## BUTTER AND CHEESE.

BUTTER—Receipts of dairy continue large, forcing a decline of 1c. Creamery is easy at unchanged figures. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls, 11½c.; creamery prints, 17 to 17½c.; tubs and boxes, 16¾ to 17½c.

CHEESE—The market is firm. Late makes are about ¼c. dearer. We quote: 8 to 8¾c. for early makes, and 9 to 9¾c. for late makes.

## GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady at 70c. on cars outside for both red and white. There is little activity on the street market on account of bad roads. Practically no rye or oats are offering. We quote: Wheat, white, 74½ to 75c.; red, 74 to 75c.; goose, 71c.; peas, 69c.; oats, 32c.; barley, 50 to 51c.; rye, 49c. No. 1 hard Manitoba is steady at 81 to 82c., Toronto freights.

FLOUR—Prices are steady and unchanged. We quote: Manitoba patents, \$4.20; Manitoba strong bakers', \$3.90; Ontario patents, \$4 to \$4.10; straight roller, \$3.25 to \$3.35, Toronto freights.

BREAKFAST FOODS—No change is noted this week, but an advance is anticipated in

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# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
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# How's the Stock To-day?

We want your trade in

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We manufacture it in every conceivable form, and have an immense assortment.

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Manufacturers and Shippers who are not represented in

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Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

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HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited  
TORONTO

split peas and pot barley. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### FISH.

Ciscoes and haddies have again declined. Quite a large proportion of the former arriving on the market are mixed with "blue backs," and some are selling as low as 60c. per 100. Haddies have declined 1c. Labrador herring have advanced 50c. per bbl. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 5¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 7c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

#### HIDES, SKINS AND WOOL.

HIDES — No change in price. Market weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS — We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Shearlings and lambskins continue firm at 75 to 80c.

WOOL — There is little or nothing doing. Fleece is steady at 15c., unwashed at 10c.

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from **PATRAS**  
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO**.

### Toronto Salt Works

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Write us for **SALT** of any kind.

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### RUTHERFORD, MARSHALL & CO.

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New  
Messina  
Lemons

300's—360's

NEW ALMONDS  
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**Clemes Bros.**

BUY NOW AND SAVE  
MONEY

Sweet  
Jamaica  
Oranges

BARRELS AND  
BOXES

## SEEDS.

The conditions affecting the price of alsike just now are unique. As a rule, farmers commence in November to market their alsike. Owing to favorable conditions this year, however, it is estimated that fully 75 per cent. of the total production has been marketed. The result is, that the large amounts being exported have tended to weaken the market on the other side of the water, and now sellers are often compelled to reduce prices to make sales. Jobbing-houses here are writing to their shipping-agents throughout the country advising them to restrain shipments as much as possible till New Year's. Only a small proportion of the red clover offering is suitable for export. Much of it is last year's crop, and is lustreless, and, in many cases, mixed with other seed. The demand is such that none but the extra choice to fancy is wanted just now. Medium and low grades are expected to be worth more in a couple of months than at present. Alsike is steady at \$2.50 to \$4.50. Red clover is quoted at \$3 to \$3.75 for last year's and \$3.50 to \$4.50 for this year's crop. The last-mentioned figure is only paid for the finest samples.

## SALT.

Trade is brisk. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

## MARKET NOTES.

Dairy butter has declined 1c.

Long clear bacon has declined  $\frac{1}{4}$ c.

Late make cheese has advanced  $\frac{1}{4}$ c.

Cranberries have declined 50c. to \$1.

Marbot and Bordeaux walnuts are cabled 1s. dearer.

Canned tomatoes are quoted 5c. lower, at 80 to 85c. per doz.

A decline of 1c. per lb. is noted for poor grades of geese and turkeys.

An advance equivalent to  $1\frac{1}{2}$ c. per lb. is cabled in Valencia shelled almonds.

Perkins, Ince & Co. are in receipt of a large shipment of Young Hyson teas.

Jamaica oranges are \$1 cheaper. Messina lemons have declined 50c. per box; Malagas \$3 to \$4 per chest.

The employes of A. F. MacLaren & Co. are working till 11 o'clock every night on "Imperial" cheese, and then are unable to keep up with orders. The firm report that there is a demand better than for a number of years for such imported cheese as English Stiltons and Roquefort and Gorgonzola.

## QUEBEC MARKETS.

MONTREAL, Nov. 23, 1898.

## GROCERIES.

THE grocery market has exhibited a fair degree of activity during the week and not a few interesting features.

Prominent in this respect has been the pronounced strength in the two great staples, sugar and Barbadoes molasses, both of which point higher, round lots of the latter having sold at an advance of 2c., and before the week is out a rise in the former is confidently predicted. Dried fruits rule fairly steady, despite offers of low-grade off-stalk Valencia raisins, and the same can be said of all other lines, the general demand being quite active. Canned corn is held firmer this week, and there is a fair inquiry for other canned goods.

## SUGAR.

The advance in the sugar market noted last week has led to a largely increased demand here, owing to an impression that prices may go still higher in the near future, so that buyers have been trying to secure as liberal supplies as possible before this takes place. In fact, another rise before the present week is out will not surprise anyone. Raw has steadily advanced abroad, beet being cabled over 5d. higher in London than it was a week ago at 10s. 3d., while cane is firm and 3d. higher, at 12s. 6d. for Java and 11s. for fair refining. In New York, raw is strong, and holders demand higher prices, fair refining being quoted at 4c., and centrifugal, 96 test,  $4\frac{1}{2}$ c. Naturally, with such prices as these ruling, recent low offers of New York and other sugars on this market have become absurd.

## SYRUPS.

Trade in syrups has not been heavy, but prices are steadily held under very light supplies.

## MOLASSES.

It is needless to repeat that the market for Barbadoes molasses is in an exceptionally strong position. Buyers show more and more anxiety about placing orders as time passes, but they find holders in no mood to consider any idea of concessions. In fact, the latter are disposed to ask more money as the season advances, and did so on Tuesday, demanding a rise of 2c. per gallon before they would consent to talk business, and sales of round lots have changed hands at 31c., against 29c. ten days ago.

## DRIED FRUIT.

Some culling in Valencia raisins is reported for forward delivery, but the fact has not affected spot prices for really prime fruit, and it is doubtful if they will, for, so far, the low-priced offers have not led to

any great volume of business. It is understood that offers of as low as  $3\frac{3}{4}$ c. have been made on common off-stalk fruit, but the majority contend that 4c. is the extreme inside figure at which anything worth buying can be had. Selected raisins are very scarce and so are layers.

California raisins continue firm with no further change to note. A few carloads are expected this week and are offering to arrive at  $7\frac{1}{2}$  to  $8\frac{1}{2}$ c. in a jobbing way for 3 and 4-crown fruit.

Some choice lots of Malaga raisins have been received this week, which certainly show remarkable quality and are meeting a brisk demand.

The currant market continues quiet but firm, late advices from Patras confirming previous reports of strength at that market.

There has been no alteration in prunes, dates, or figs, which remain as last reported, values, generally, ruling firm.

## NUTS.

Demand for nuts has been of a quiet kind up to the present, but more inquiry is reported this week by jobbers. Values all round are steady.

## CANNED GOODS.

The possibility of higher prices for corn imparted more activity to the demand for the staple, but, while some are asking more money, orders have been filled this week at 90c., but it is doubtful if they would be repeated, and we now quote at 95c. to \$1. Other canned vegetables have not shown any change, and demand has been fairly active, both for tomatoes and also for canned salmon.

## TEA.

Tea has ruled fairly active in a jobbing sense, but with no new features. Demand has been mostly for Japan goods that job for 17 to 19c., while some third crop Japans have been moved at 13c. There has been little doing in Ceylons, and the same can be said of green tea.

## COFFEE.

The coffee market continues steady, the chief movement of the week in bag coffee in the bean being in Maracaibo at 10c., several 25 and 50-bag lots changing hands. Rio and Santos have been offered at 8c., but we have not heard of any business at the price, and as high as 10 to  $10\frac{1}{2}$ c. is asked for better grades.

## GREEN FRUIT.

There has been little change in the green fruit market, business being fairly active. Lemons ruled quiet at unchanged prices, while oranges are arriving in first-class quality and meeting a ready sale, especially Jamaica fruit. Pears have been almost motionless, but prices are steady. Malaga grapes are in active request, and values are firm at \$6 to \$7.50 per keg. Cranberries



*Received ex S.S. "BELLONA."*

## Currants

Packed and shipped by Dem Schisas, of Patras.

|       |              |                                    |   |   |   |                    |
|-------|--------------|------------------------------------|---|---|---|--------------------|
| 400   | Barrels      | Filiatra                           | - | - | - | 4 $\frac{1}{4}$ c. |
| 400   | Half Barrels | Filiatra                           | - | - | - | 4 $\frac{3}{8}$ c. |
| 1,000 | Half Cases   | Filiatra                           | - | - | - | 4 $\frac{1}{2}$ c. |
| 300   | Half Cases   | Casalina Finest Patras             | - | - | - | 5 c.               |
| 300   | Half Cases,  | "Jupiter," Fine Vostizzas          | - | - | - | 5 $\frac{1}{2}$ c. |
| 100   | Half Cases,  | "Ambrosia," Extra Choice Vostizzas | - | - | - | 6 c.               |
| 25    | Half Cases,  | "Black Pearls," Vostizzas          | - | - | - | Sold               |

## Malaga Raisins

**W. C. BEVAN & CO.**

|     |                     |                            |   |   |        |
|-----|---------------------|----------------------------|---|---|--------|
| 300 | Boxes               | Imperial London Layers     | - | - | \$1 50 |
| 700 | Boxes               | Connoisseur Clusters       | - | - | 1.85   |
| 800 | $\frac{1}{4}$ Boxes | Connoisseur Clusters       | - | - | .60    |
| 250 | Boxes               | Royal Buckingham Clusters  | - | - | 3.00   |
| 150 | $\frac{1}{4}$ Boxes | Royal Buckingham Clusters  | - | - | .90    |
| 100 | Boxes               | Imperial Russian Clusters  | - | - | 3.70   |
| 50  | Boxes               | Excelsior Windsor Clusters | - | - | Sold   |

## Hudon, Hebert & Cie.

**MONTREAL**

Our purchases, up to date, of the 1898 pack, of Canadian Canned

# VEGETABLES AND FRUITS

AMOUNT TO

## 43,850 CASES

### Tomatoes

9,000 cases Simcoe  
5,000 cases Log Cabin  
2,000 cases Thistle  
1,000 cases Ice Castle  
1,000 cases Lion L.  
1,000 cases Boulter  
1,000 cases Little Chief

### Corn . . .

3,000 cases Simcoe

### Peas . . .

1,750 cases English Garden, Simcoe  
750 cases Early June, Simcoe  
250 cases Early June, Log Cabin  
200 cases Fine French, Simcoe

### Apples—Gallons

1,000 cases Simcoe  
1,000 cases Bowlby  
3,000 cases Empress Queen

### Peaches



1,000 cases Little Chief  
1,000 cases West Lorne  
1,000 cases Delhi  
900 cases Aylmer  
500 cases Hoegg

## Beans . . .

300 cases Refugee, Simcoe  
100 cases Golden Wax, Simcoe  
100 cases Crystal Wax, Simcoe  
400 cases Baked Beans, Simcoe  
125 cases Baked Beans, Log Cabin  
500 cases Baked Beans, Red Cross

25 cases Bowlby, 3-lb.

## Sundry Fruits & Vegetables

125 cases Simcoe Pears  
75 cases Bowlby Pears  
50 cases Simcoe Sliced Pineapples  
300 cases Simcoe Strawberries  
50 cases Bowlby Strawberries  
525 cases Simcoe Plums  
100 cases Simcoe Golden Pumpkins  
750 cases Eagle Brand Blueberries  
25 cases Log Cabin Succotash  
200 cases Simcoe Gallon Tomatoes

**Our sales, up to date, over . . .**

# 30,000 CASES

---

**HUDON, HEBERT & CIE. - MONTREAL**

# Abandoned at Sea, Sinking

Such was the fate of the Steamship "WESTMEATH" and the destiny of 1,095 cases Anchor Brand Bosnia Prunes, which we had on board.

Acting promptly, as we always do, within forty-eight hours of the news of the disaster, we had secured, and have now on the way, via New York,

## 1,500

cases, 55 lb. each, Bosnia Prunes, again of the renowned Anchor Brand.

This is the **Largest Single Shipment** of Bosnia Prunes ever made to Canada, and we offer it for delivery end of December, the expected time of arrival, at the unprecedented figure of

## FOUR CENTS

Those whose orders were booked with us for delivery from our "Westmeath" lot, which was all sold to arrive, have the option of either cancelling their orders or leaving them in our hands for execution, at 4 cents, on arrival of our new shipment. We request them to advise us promptly of their decision.

---

## Hudon, Hebert & Cie., Montreal.



# New Fruits

Full Assortment of Rein's and Bevan's Malaga Raisins—  
Boxes, quarter flats and cartoons—At Lowest Prices.

California Four-Crown and Three-Crown  
Loose Muscatels.

Finest Valencia and Jordan Shelled Almonds.

Close Prices and Prompt Shipment.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

....TORONTO

are in good demand, and the same can be said of Spanish onions.

#### APPLES.

There has been a good demand for apples, No. 1 moving in large lots at \$2.75 to \$3.25, while under grades sell down to \$1.90 to \$2.25. Of course, small lots necessitate an advance on these quotations.

#### FISH.

Cold weather has led to a good inquiry for all descriptions of fish and values generally are steady. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

Prepared and smoked fish are steadily held. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¼c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

Fresh fish have met a good demand. We quote: Haddock, 3½c.; Mani-

toba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

#### COUNTRY PRODUCE.

EGGS—There was a fair demand for eggs, and the market is firm. Receipts of strictly new laid were small, and prices for such have an upward tendency.

BEANS—The demand for beans was principally in small lots, and the market, on the whole, was quiet and steady. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

POTATOES—A fair trade was done in potatoes, and the market was steady at 50c. per bag for choice stock, and at 40 to 45c. for common to fair in car lots.

DRIED APPLES—Continue firm and unchanged.

#### PROVISIONS.

Trade in provisions was chiefly of a small jobbing character, and the market was quiet, without any change in prices to note.

#### FLOUR, GRAIN, ETC.

There was no new feature in the local grain market. The demand for export account is about over, and, in consequence, the tone of the market is easy, and prices have a downward tendency. A few car lots of oats on spot changed hands at 31c. store. Peas were quoted at 68c.; rye, at 56c., and buckwheat, at 50 to 50½c. store. In Mani-

toba wheat, some business was done, and sales of 15,000 bushels of No. 1 hard were made at 71½c. spot, and, for delivery during the balance of the month, it was offered at 71c. afloat Fort William. Ontario red wheat, west, was selling to millers at 70c. per bushel.

The flour market was fairly active and steady. The demand from local and country buyers is still good, and the volume of business is large for the season. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

There continues to be a scarcity of bran and shorts, and prices are firmly held. We quote: Manitoba bran, \$14; shorts, \$16, and moullie, \$17 per ton, including bags.

The demand for rolled oats in small lots is fair, and the market is moderately active and steady at \$3.60 per bbl., and at \$1.75 per bag.

#### CHEESE AND BUTTER.

Cheese remains steady with demand quiet. Holders here consider that fall cheese is fully worth the money that they are asking for it, and they are not urging sales, firmly believing that British buyers will have to advance their bids. We quote: Finest Ontario fall cheese, 9¼ to

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

9½c.; finest eastern fall cheese, 8½ to 9c.; finest French fall cheese, 8½c.; Liverpool cable, 43s. 6d. to 44s. 6d.

Butter was rather steadier this week, a new feature being demand from Vancouver and British Columbia, several inquiries for car lots being noted from that centre since Friday last, for which they are bidding 18c. and 18½c. was refused. We quote: Extra finest creamery, boxes, 18 to 18¼c.; extra finest creamery, tubs, 17¾ to 17¾c.; ordinary finest creamery, boxes, 17¼c.; ordinary finest creamery, tubs, 17c.; western dairy, tubs, 14¼ to 14½c.

### MONTREAL NOTES.

Round lots of Barbadoes molasses have sold at 2c. advance.

Sugars are held firm, with the possibility of an advance before the week is out.

Demand for both creamery and dairy butter from the Pacific Coast has been a feature of the week.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Nov. 22, 1898.

**W**HOLESALE grocers continue very busy. The coming of the holiday season and the close of navigation being near, continue to make things active. There is much complaint on the part of

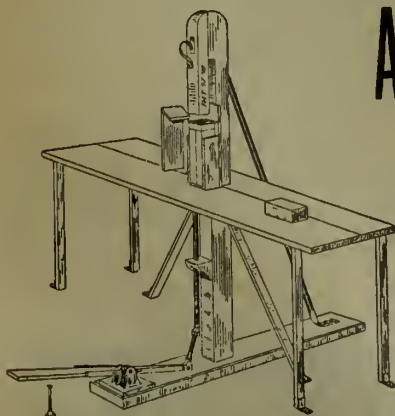
merchants because of the delay in getting freight from the west, and the winter port business is largely blamed, though it was bad before there was much movement in this way. The west side is a very busy place. The first steamers have arrived, and are larger boats than have been here in former seasons. Coal has arrived during the past week very freely, particularly by schooner, and that is a busy line. Hard coal is selling from \$4.50 to \$5.25. Tea is being received by our dealers in large shipments both via Suez and via C.P.R. Cheap China is largely giving way to Ceylons and Indians, particularly blends. The larger quantities of the latter are blended here and add much to the labor connected with this business.

**SALT**—A schooner load of Liverpool coarse salt landed this week from Boston. The demand is light. There are ample stocks held of both coarse and factory filled, and regular shipments will begin the last of the month, coming by the weekly steamer from Liverpool. There is a fair sale for Canadian grades. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per

bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—While prices are high, values are still low, as compared with the figures these goods could be replaced for, but fair supplies are held, and the desire to sell is greater than that for profit. In salmon, particularly, is this true. In vegetables, packers have little to offer, and, in corn and tomatoes, practically nothing. Canned meats have fair sale at even prices, but the season is late. Mincemeat has a larger demand each year. The small cartoon is particularly a favorite, and the concentrated, in small pails, is rapidly coming into favor. These grades are preferred to the wet. Oysters have a better demand, and grated pineapple is a seller.

**DRIED FRUIT**—There is a good sale, the seeded raisins, in packages, are popular, and all raisins are moving freely. Both Valencias and Californias are still being received, and Malagas are shortly expected. Further shipments of figs are to hand. Prices are rather higher, but are well below present import prices. Currants are active at even figures. In evaporated apples there has been considerable interest, owing to the advance west,



## Armada Tea Packer and Simplex Mixer

Said Mr. Mathewson, of J. A. Mathewson & Co., Wholesale Grocers, Montreal:

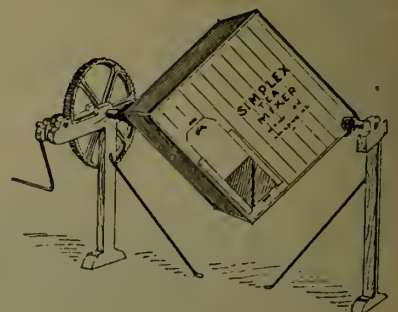
"The only way to pack tea is in lead foil, and the Armada Tea Packer is the only machine that can do the work right and proper."

For prices, write

### A. H. Canning & Co.

57 Front Street East

TORONTO.





and the fact that at any price they seem scarce. Dealers are, however, not inclined to buy at present figures, hoping for lower values later. Dried are quiet; there are but few here; it is yet early for new ones. Onions are getting quite well cleaned up, particularly in grocers' hands, and prices are higher.

**SUGARS**—Canadian prices are firmer, but foreign sugars seem hardly as firm. Trade is quite active, and the latter grade is working into consumption, though, as yet, imports have not been very large or general among the merchants.

**MOLASSES**—There is no excitement, though values are very firm, and rather higher prices are expected. Barbadoes is in very light supply, and in all grades market will be well cleaned up before new arrives. A small direct cargo of Porto Rico, the last of the season, is due. Some good values have been received via Boston. In syrups there is a fair sale at rather higher figures.

**PRODUCE**—Eggs continue to be scarce and price is again marked up. Hennerly eggs are in particular demand at big figures, retailing as high as 30 to 35c. Held eggs are not largely used here. Butter, while showing good sale for best stock, is still handicapped by the quantity of poor offered. Cheese in local market, while firmer, is still low.

**FISH**—This has been an active line, the difficulty being to get stocks of dry cod. Pollock are higher, and pickled herring are still behind in supply. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.35 to \$3.40; pollock, \$1.45 to \$1.50; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.

**FLOUR, FEED AND MEAL**.—If flour shows any change, it tends easier, though local market shows no change. Fair sales reported. Feed is very difficult to get. The large sale of cornmeal continues at low figures. Oatmeal rather firmer, as are oats. In beans, there is some interest, but for some time sales have been light. Beans are being sold here below western prices. Barley is higher than for years, and firmly held. Split and blue peas both tend higher. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$1.8 to \$1.9; bran, \$1.6 to \$1.7; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas,

**"THE GROCER'S MANUAL."**—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

## FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B. (52)

## FANCY MOUNT ROYAL MILLS

INDIA BRIGHT  
JAVA ROYAL  
JAPAN GLACE  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE

D. W. ROSS CO. **RICES**  
Agents

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

## E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

THE MOST NUTRITIOUS COCOA.

# EPPS'S GRATEFUL—COMFORTING COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO



..OUR..

## Matches

GIVE A CLEAR  
BRIGHT FLAME

Every one lights and no  
heads to fly off.

Give no disagreeable odours.  
They are sure fire and full  
count in every box.

The interests of your "Customers"  
must be looked after, and you can find  
none better to give perfect satisfaction  
than . . . . .

The Diamond Jubilee Matches

Kept by all Leading Grocers.

Boeckh Bros. & Company

Brushes, Brooms and Woodenware

80 York Street,

TORONTO, ONT.



\$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

S. H. Jones, P.E. Island, has, this fall, shipped 10,191 lambs and sheep and 4,200 geese.

The new sardine factory at Letang, N.B., established by J. Sutton Clark, is now running.

The pack of sardines, both in eastern Maine and Charlotte county, N.B., has been very large this season.

Plaster is now being shipped from Albert county, N.B., to New York by steamer, in place of sailer, as for many years past.

I. C. Bowman, the local agent for Rice's salt, reports the sale of a car. This is the first to come here. With this sample lot to hand, a good future trade is expected.

Quite large shipments of herring have been forwarded by Parker, Eakins & Co., Yarmouth, via St. John, for the west as far as Chicago, the C.P.R. quoting low rates. Some 14 cars have so far been shipped.

Quite large shipments of "Fossil" flour are going forward from Castlereagh Lake, N.S. They have an output of about 10 tons per day. It is used in the manufacture of rubber, dynamite, asbestos, and the better grades in the arts and sciences.

T. J. Dillon, of Charlottetown, P.E.I., has shipped 18,181 boxes of Island cheese to England this season, and 9,864 from New Brunswick and Nova Scotia, valued at over \$160,000, and has still some 8,000 boxes on hand.

### FINE SAMPLES OF RAISINS.

Some remarkably handsome sample packages of Malaga table raisins were shown this week by S. H. Ewing & Co., Montreal. The fruit was not only attractively packed, but delicious both to the eye and palate, the clusters being remarkably large and the raisins luscious. In fact, taken altogether, the sample constituted an unusually fine lot of fruit goods that reflected credit on their packer, F. de PaLuque, the brands being "Extra Imperial" clusters, "Extra Royal" clusters and "Extra Dessert" clusters.

Laporte, Martin & Cie. are advertising a list of fine specialties for the holidays.

The new creamery at Carleton Place has been completed, and butter-making has commenced.

Laporte, Martin & Cie., who have secured the agency for Canada of the natural tonic wine "St. Lehon," report considerable demand for this new tonic.

### DOMESTIC CIGARS AS GROCERS' SPECIALTIES.

KIPLING'S retort, "That woman is only a woman, but a cigar is a smoke," whilst not very complimentary to the fair sex, contains more than a grain of truth. There are cigars, and cigars, imported cigars, domestic cigars, and half-breed cigars, but it is only of domestic cigars this article will treat. We can dispense with the imported article in a few words. In fact, they are fast becoming a luxury. And why should they not? Why can't a man make as good a cigar in Montreal or London as in New York or Boston? The leaf is the same. The only difference is the place of making; and smokers are more and more realizing this, and, as they realize it, they are giving home-made goods the preference.

But domestic cigars, like domestic servants, need proving before praising. Recommendations are, alike, useless in both cases. Nevertheless, a good domestic, in both senses, is a jewel in any household.

The domestic cigar trade is now firmly established as one of our staple industries. There are in the Dominion about 170 cigar factories, scattered from Halifax to Vancouver. Montreal is the largest centre, but London, Ont., is a good second, and nearly every town of importance has its local factory, which, in many instances, enjoys national reputation. The total quantity of leaf used was 2,000,000 pounds, on which the duty paid was \$416,000. The quantity of cigars manufactured last year was 108,000,000, of which 61,000,000 were sold, producing an increase of \$30,000 in duty.

Why has the cigar trade been monopolized by saloons, barber shops, and cigar stores? That it is so must be admitted, and at the same time it is to be regretted that the grocery trade has lost this profitable specialty. There is a good profit for the retailer, and a well dressed case of cigars is an attraction in any store. Besides, why should a man buy his plug at the grocer's and run across the street to his barber's for a good cigar? If the grocer can sell good tobacco, why not cigars? If it pays to sell tobaccos, why not cigars?

From the manufacturer's point of view, the grocery trade is one for which it is well worth catering. Grocers, as a rule, buy on short time and pay promptly. They do not buy in as large quantities as some dealers, but generally buy every month and pay within 30 days. Is it not better to sell a small bill often and get paid for it, than do as some firms do, force their goods on un-

willing or indifferent customers and get paid as they see fit, and, in many cases, not at all. Long credits and poor advertising have had a great deal to do with bringing the cigar trade to its present position.

Why should not cigars be advertised the same as any other goods? What connection is there between a cigar and a painted beauty in tights displaying a neat ankle? There is a connection, or someone is doing a lot of blundering. The almost universal "ad." for a cigar at the present time suggests the above. Whatever the cause, it is time there was a change. Good, clean, business advertising should be applied to the cigar trade, as in all other businesses, and the manufacturer who first recognizes this, and follows it up persistently, will find it greatly to his profit. And why not advertise it in connection with groceries? Let him show the grocer that it is to his interests to keep a good line of cigars, and he will keep them. But the manufacturer has to cultivate this trade. It will grow with cultivation; without, it will die.

Many manufacturers will line the inside of a barber shop or cigar store with mirrors, with a glass or brass sign for the front. Then a show-case is added. All this to get him to handle a certain brand of cigars, and, in many cases, said shop does not exist more than six or twelve months.

Why not do the same for good live grocer? Fix him up with a nice show-case or two, and do a little advertising specially for his benefit. Then he will sell your goods and pay you, and it will not cost you as much as plate mirrors, etc., and your returns will be prompt and sure.

Many grocers do not pay as much attention to specialties as they should. Their time is too much taken up with necessities, whilst frivolous luxuries are left for the departmental store or bookstore, all to the grocer's loss.

Grocers, as a rule, do more work in proportion to their profits than any other class of business men, and most of it is their own fault. More attention to the profit on different lines of goods would soon convince them that it is not always the bulkiest that is the most profitable article.

"Our 'Richard' brand has been a favorite, and the demand increases constantly," say Laporte, Martin & Cie.

"Couvert" is the brand of champagne Laporte, Martin & Cie. are agents for. It has been awarded a diploma of honor at this year's Exhibition in Toronto.

### SITUATION WANTED.

A BOOKKEEPER, ADVERTISING WRITER and designer, by printer—can look after printing and advertising schemes of large firm. Address, "Printer," care THE GROCER, Toronto. (47)



The Following Brands  
Manufactured by

## The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**COTTAM BIRD SEED** and Bird Bread,  
manufactured under six patents. Reliable  
standard goods; nothing to approach them for  
popularity and value. All wholesalers.

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

THE

## Select Back

is one of the choicest cuts of Bacon  
that we are offering. Sugar Cured,  
almost boneless, and very cheap in  
price. This is one of the most econom-  
ical lines of Cured Meats that you  
can handle, and it will please the most  
exacting customer.

**F. W. FEARMAN**

Pork Packer

HAMILTON

Fancy Jersey Sweet Potatoes  
Canadian Chestnuts  
New Eleme and Tap Figs

WRITE for PRICES.

You might as well participate in the steady  
ready sale of

## TARTAN TEA

What pleases your customers will please you.

**Balfour & Co.**

Wholesale Agents

Hamilton

WE  
WILL  
BUY  
YOUR  
DRIED  
APPLES.

## Ready Lunch Beef

A SELLER ALL THE YEAR ROUND.

Handsome Packages.

Hanger in each case.

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
Merchants.



## Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house  
for them.

SEEDED RAISINS.

WE ARE OPEN FOR A CARLOAD OF

## First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest  
Dressed Poultry.

**F. R. Stewart & Co.**

Wholesale Provision Merchants,

VANCOUVER, B. C.

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR....

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

# Blue Label

## Tomato ..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.



Prepared by . . .

### Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



BUY AND KEEP THE BEST.

# TIGER STOVE POLISH

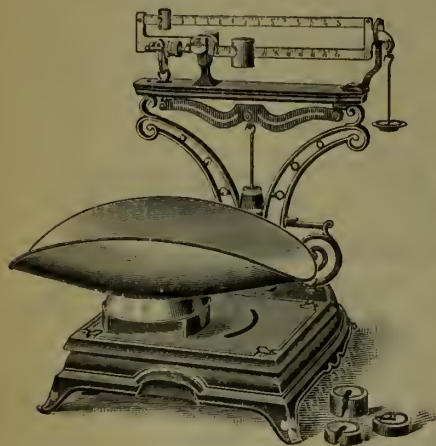


The largest box and the best Stove Polish in Canada for the money.

Sold by all dealers.

## The F. F. DALLEY Co., Limited

Hamilton, Canada.



JUST A FEW OF THE REASONS WHY  
YOU SHOULD USE

# Fairbanks Standard Scales

Because they are the most accurate.  
Because you can secure a style just suited to your use.  
Because they are less liable to get out of order.  
Because they are the most durable.  
Don't be mislead into paying an exorbitant price for a scale to do the work which your brains were made for doing. We have scales that will save you money. Send for Catalogue.

## THE FAIRBANKS CO.

749 CRAIG STREET, MONTREAL

## Defiance

### Canned Lobster

BEST IN THE MARKET

1-lb. talls.

Cable brand, talls and flats.

### J. & R. McLEA

General Commission Merchants  
MONTREAL.

## J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments  
handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.



ASK FOR

# MOTT'S



# CURRENT MARKET QUOTATIONS

November 23, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------------|----------------------|----------------------------------|-----------------------|----------------------|
| Dairy, choice, large rolls, per lb | 15                   | 13 13½                           | 12                    | 14                   |
| " " pound prints.....              | 14                   | 14 14½                           | 17                    | 18                   |
| " " tubs, best.....                | 13                   | 14 14½                           | 16                    | 18                   |
| " " tubs, second grade.....        | 10                   | 11 11½                           | 12                    | 15                   |
| Creamery, tubs.....                | 20 20½               | 18 18½                           | 18                    | 20                   |
| " prints.....                      | 21 22                | 19 20                            | 20                    | 22                   |
| Cheese.....                        | 9 9½                 | 9 9½                             | 8½                    | 9                    |

## CANNED GOODS

|                                 |       |        |        |        |        |        |        |        |
|---------------------------------|-------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's.....                | \$ 90 | \$1 00 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " gallons.....                  | 2 40  | 2 75   | 2 00   | 2 20   | 2 25   | 2 50   | 3 00   | 3 25   |
| Blackberries, 2's.....          | 1 40  | 1 70   | 1 40   | 1 70   | 1 50   | 1 80   | 1 90   | 2 10   |
| Blueberries, 2's.....           | 80    | 90     | 75     | 85     | 85     | 95     | 90     | 95     |
| Beans, 2's.....                 | 70    | 95     | 70     | 95     | 90     | 95     | 90     | 90     |
| Corn, 2's.....                  | 95    | 1 00   | 90     | 1 00   | 85     | 90     | 80     | 80     |
| Cherries, red, pitted, 2's..... | 2 00  | 2 35   | 1 85   | 2 25   | 2 30   | 2 40   | 1 75   | 1 90   |
| Peas, 2's.....                  | 70    | 85     | 70     | 85     | 80     | 90     | 90     | 90     |
| " sifted.....                   | 85    | 1 00   | 1 10   | 1 15   | 1 10   | 1 15   | 1 00   | 1 10   |
| " extra sifted.....             | 1 00  | 1 25   | 1 20   | 1 25   | 1 20   | 1 25   | 1 15   | 1 20   |
| Pears, Bartlett, 2's.....       | 1 50  | 1 75   | 1 50   | 1 75   | 1 70   | 1 80   | 1 15   | 1 20   |
| " " 3's.....                    | 2 25  | 2 40   | 2 00   | 2 40   | 2 50   | 2 60   | 2 40   | 2 50   |
| Pineapple, 2's.....             | 2 10  | 2 40   | 2 40   | 2 50   | 2 15   | 2 25   | 4 50   | 5 00   |
| " 3's.....                      | 2 50  | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 5 00   | 5 00   |
| Peaches, 2's.....               | 1 75  | 1 90   | 1 50   | 1 80   | 1 65   | 1 70   | 1 60   | 1 60   |
| " 3's.....                      | 2 50  | 2 75   | 2 40   | 2 60   | 2 50   | 2 75   | 2 25   | 2 60   |
| Plums, green gages, 2's.....    | 1 50  | 1 55   | 1 30   | 1 55   | 1 30   | 1 60   | 1 40   | 1 40   |
| " Lombard.....                  | 1 30  | 1 50   | 1 20   | 1 50   | 1 30   | 1 50   | 1 40   | 1 40   |
| " Damsou, blue.....             | 1 10  | 1 30   | 1 00   | 1 40   | 1 10   | 1 30   | 1 30   | 1 30   |
| Pumpkins, 3's.....              | 75    | 85     | 70     | 80     | 90     | 1 00   | 1 00   | 1 00   |
| " gallon.....                   | 2 10  | 2 25   | 2 10   | 2 25   | 2 10   | 2 25   | 1 40   | 1 60   |
| Raspberries, 2's.....           | 1 50  | 1 90   | 1 50   | 1 65   | 1 50   | 1 75   | 1 40   | 1 60   |
| Strawberries, 2's.....          | 1 50  | 2 00   | 1 50   | 1 70   | 1 65   | 1 75   | 1 70   | 1 70   |
| Succotash, 2's.....             | 1 10  | 1 15   | 1 15   | 1 15   | 1 10   | 1 15   | 1 10   | 1 10   |
| Tomatoes, 3's.....              | 2 50  | 2 95   | 2 50   | 2 50   | 2 50   | 2 60   | 1 10   | 1 10   |
| Lobster, tails.....             | 2 75  | 3 00   | 3 00   | 3 00   | 1 25   | 1 30   | 1 30   | 1 30   |
| " 1-lb. flats.....              | 1 75  | 1 85   | 1 75   | 1 85   | 1 75   | 1 85   | 1 75   | 1 85   |
| " 1-lb. flats.....              | 1 30  | 1 35   | 1 30   | 1 35   | 1 25   | 1 35   | 1 25   | 1 35   |
| Salmon, sockeye, tails.....     | 1 15  | 1 25   | 1 40   | 1 60   | 1 40   | 1 50   | 1 20   | 1 30   |
| " " flats.....                  | 1 30  | 1 45   | 1 50   | 1 60   | 1 30   | 1 35   | 1 35   | 1 35   |
| " " Horseshoe.....              | 1 20  | 1 25   | 1 50   | 1 60   | 1 25   | 1 35   | 1 35   | 1 35   |
| " " Clover tails.....           | 1 20  | 1 55   | 1 60   | 1 60   | 1 15   | 1 25   | 1 25   | 1 25   |
| " " Leaf flats.....             | 1 45  | 1 60   | 1 60   | 1 60   | 1 15   | 1 25   | 1 25   | 1 25   |
| " Cohoes.....                   | 95    | 1 00   | 1 15   | 1 20   | 95     | 1 00   | 95     | 1 12   |
| Sardines, Albert, 1/4's.....    | 10½   | 11     | 13     | 14     | 15     | 15     | 15     | 15     |
| " " 1/2's.....                  | 20    | 21     | 20     | 21     | 20     | 21     | 21     | 21     |
| " " Sportsmen, 1/2's.....       | 19    | 20     | 19     | 20     | 19     | 20     | 20     | 20     |
| " " 1/2's.....                  | 19    | 20     | 19     | 20     | 19     | 20     | 20     | 20     |
| " " key opener, 1/2's.....      | 10    | 11     | 10½    | 11     | 16     | 17     | 16     | 17     |
| " " 1/2's.....                  | 16    | 18     | 18½    | 23     | 10     | 11     | 10     | 11     |
| " " other brands.....           | 23    | 35     | 16     | 17     | 16     | 17     | 16     | 17     |
| " " P. & C., 1/4's.....         | 23    | 25     | 23     | 25     | 23     | 25     | 23     | 25     |
| " " 1/2's.....                  | 33    | 36     | 33     | 36     | 33     | 36     | 33     | 36     |
| " " American, 1/4's.....        | 4     | 5      | 5      | 5      | 4      | 5      | 4      | 5      |
| " " 1/2's.....                  | 9     | 11     | 11     | 11     | 10     | 11     | 10     | 11     |
| " Mustard, 1/4 size, cases..... | 9 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  | 10 00  | 11 00  |
| Fruit in glass jars.....        | 4 25  | 4 50   | 4 25   | 4 50   | 4 25   | 4 50   | 4 25   | 4 50   |
| Haddies.....                    | 1 40  | 1 50   | 1 15   | 1 60   | 1 10   | 1 15   | 2 00   | 2 00   |
| Klipped Herrings.....           | 1 35  | 1 45   | 1 20   | 1 60   | 2 00   | 2 00   | 1 90   | 2 00   |
| Herring in Tomato Sauce.....    | 1 35  | 1 45   | 1 20   | 1 60   | 2 00   | 2 00   | 1 90   | 2 00   |

## GREEN FRUITS

|                                     |      |      |      |      |      |      |      |      |
|-------------------------------------|------|------|------|------|------|------|------|------|
| Oranges, Late Valencias.....        | 6 00 | 7 00 | 6 25 | 7 00 | 3 00 | 4 00 | 6 00 | 6 50 |
| Jamaica, per bbl.....               | 5 00 | 6 00 | 5 00 | 6 00 | 5 00 | 6 00 | 5 00 | 6 00 |
| Lemons, Verdilla, per box.....      | 8 00 | 9 00 | 8 00 | 9 00 | 8 00 | 9 00 | 8 00 | 9 00 |
| " Malaga, per chest.....            | 3 00 | 3 50 | 3 00 | 3 50 | 3 00 | 3 50 | 3 00 | 3 50 |
| " Messina, new, p. box.....         | 2 00 | 2 25 | 1 40 | 1 70 | 1 50 | 2 25 | 2 00 | 2 25 |
| Bananas, per bunch.....             | 3 00 | 4 00 | 2 00 | 3 00 | 1 00 | 2 00 | 1 00 | 2 00 |
| Apples, per bbl.....                | 7 00 | 8 00 | 7 00 | 8 00 | 6 50 | 7 50 | 6 50 | 7 50 |
| Cranberries, per bbl.....           | 25   | 30   | 25   | 30   | 25   | 30   | 25   | 30   |
| Canadian Pears.....                 | 25   | 30   | 25   | 30   | 25   | 30   | 25   | 30   |
| Grapes.....                         | 25   | 30   | 25   | 30   | 25   | 30   | 25   | 30   |
| Red Peppers.....                    | 2 50 | 3 00 | 2 00 | 2 25 | 3 00 | 3 50 | 3 00 | 3 50 |
| Sweet Potatoes, per bbl.....        | 6 00 | 7 50 | 6 00 | 7 50 | 5 00 | 7 00 | 5 00 | 7 00 |
| Malaga Grapes, per keg.....         | 1 25 | 1 50 | 1 25 | 1 50 | 1 25 | 1 50 | 1 25 | 1 50 |
| Cal. Peaches (20-lb.).....          | 1 50 | 2 00 | 1 50 | 2 00 | 1 50 | 2 00 | 1 50 | 2 00 |
| " Plums (4-basket).....             | 30   | 50   | 30   | 50   | 30   | 50   | 30   | 50   |
| Tomatoes, Can., per basket.....     | 4 00 | 8 00 | 2 50 | 4 00 | 1 10 | 1 15 | 1 10 | 1 15 |
| Pears, late varieties, per bbl..... | 1 10 | 1 15 | 1 10 | 1 15 | 1 10 | 1 15 | 1 10 | 1 15 |
| Spanish onions, per crate.....      | 1 10 | 1 15 | 1 10 | 1 15 | 1 10 | 1 15 | 1 10 | 1 15 |

## SUGAR

|                                         |        |        |    |    |    |    |    |    |
|-----------------------------------------|--------|--------|----|----|----|----|----|----|
| Granulated (St. Lawrence, Redpath)..... | \$1 40 | \$1 68 | 4½ | 4½ | 5½ | 5½ | 5½ | 5½ |
| Granulated, Acadia.....                 | 4 40   | 4 68   | 4½ | 4½ | 5½ | 5½ | 5½ | 5½ |
| Paris lump, bbls. and 100-lb. bxs.....  | 5 52½  | 5 68   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| " " in 50-lb. boxes.....                | 5 65   | 5 78   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Extra Ground Icing, bbls.....           | 5 15   | 5 50   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Powdered, bbls.....                     | 4 90   | 5 10   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Phoenix.....                            | 4 15   | 4 43   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Cream.....                              | 4 08½  | 4 43   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Extra bright.....                       | 4 06½  | 4 43   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| Bright coffee.....                      | 4 23   | 4 43   | 5½ | 5½ | 6  | 6  | 6  | 6  |
| No. 3 yellow.....                       | 3 71½  | 4 03   | 3½ | 3½ | 4½ | 4½ | 4½ | 4½ |
| No. 2 yellow.....                       | 3 58½  | 3 93   | 3½ | 3½ | 4½ | 4½ | 4½ | 4½ |
| Demerara.....                           | 3 60   | 3 85   | 3½ | 3½ | 4½ | 4½ | 4½ | 4½ |
| Imported yellow.....                    | 3 85   | 4 10   | 3½ | 3½ | 4½ | 4½ | 4½ | 4½ |

## SYRUPS AND MOLASSES

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|----------------------------------|-----------------------|----------------------|
| Syrups.....         |                      |                                  |                       |                      |
| Dark.....           | \$0 00               | \$0 00                           | .....                 | .....                |
| Medium.....         | 30                   | 32                               | .....                 | 3 3½                 |
| Bright.....         | 35                   | 37                               | 34                    | 35                   |
| Honey.....          | 90                   | 1 00                             | .....                 | .....                |
| " 25-lb. pails..... | 1 20                 | 1 40                             | .....                 | .....                |
| " 38-lb. pails..... | .....                | .....                            | .....                 | .....                |
| Molasses.....       |                      |                                  |                       |                      |
| New Orleans.....    | 31                   | 24                               | 45                    | 26 28 35 45          |
| Barbadoes.....      | 32                   | .....                            | .....                 | 28 30 48 50          |
| Porto Rico.....     | 23                   | 25                               | 38                    | 32 34 40             |
| Antigua.....        | 22                   | 23                               | .....                 | 25 28                |
| St. Croix.....      | .....                | .....                            | 27                    | 28                   |

## CANNED MEATS

|                                   |        |        |        |        |        |        |        |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans.....  | \$1 50 | \$1 40 | \$1 50 | \$1 50 | \$1 65 | \$1 75 | \$1 75 |
| " " 2-lb. cans.....               | 2 65   | 2 50   | 2 60   | 2 50   | 2 65   | 3 00   | 3 00   |
| " " 4-lb. cans.....               | 5 10   | .....  | .....  | .....  | .....  | .....  | .....  |
| " " 6-lb. cans.....               | 8 60   | 8 00   | 8 00   | 8 75   | 9 25   | .....  | .....  |
| " " 14-lb. cans.....              | 18 55  | 18 00  | 20 00  | 21 00  | .....  | .....  | .....  |
| Minced callops, 2-lb. can.....    | 2 60   | 2 60   | 2 75   | 2 80   | .....  | .....  | .....  |
| Lunch tongue, 1-lb. can.....      | 3 50   | 3 20   | 3 00   | 3 25   | 3 00   | 3 00   | 3 00   |
| English brawn, 2-lb. can.....     | 6 70   | 6 75   | 7 00   | 6 00   | 6 50   | 6 50   | 6 50   |
| Camp sausage, 1-lb. can.....      | 2 30   | 2 60   | 2 80   | 2 75   | 2 80   | .....  | .....  |
| " " 2-lb. can.....                | .....  | 2 50   | 2 50   | .....  | .....  | .....  | .....  |
| Soups, assorted, 1-lb. can.....   | 2 00   | 1 50   | 1 40   | 1 50   | .....  | .....  | .....  |
| " " 2-lb. can.....                | 3 00   | 2 20   | 2 25   | 2 30   | .....  | .....  | .....  |
| Soups and Bouill., 2-lb. can..... | 2 00   | 1 80   | 1 75   | 1 80   | .....  | .....  | .....  |
| " " 6-lb. can.....                | 1 70   | 1 65   | 1 70   | 1 70   | .....  | .....  | .....  |
| Sliced smoked beef, 1/4's.....    | 2 25   | 2 80   | 2 85   | .....  | 8 25   | .....  | .....  |

## COUNTRY PRODUCE

|                                 |       |       |       |       |       |       |       |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Eggs, fresh gathered.....       | 23    | 24    | 19    | 20    | 15    | 16    | 15    |
| " held.....                     | 15    | 16½   | 14½   | 15    | 13    | 14    | 14    |
| Poultry—chickens, dressed.....  | *5    | 8     | 25    | 40    | 25    | 60    | ..... |
| Geese, per lb.....              | ..... | 4     | 5½    | 50    | 70    | ..... | ..... |
| Ducks, per pair.....            | *8½   | 9     | 30    | 60    | 40    | 60    | ..... |
| Turkeys, per lb.....            | ..... | 5     | 8     | 10    | 14    | ..... | ..... |
| Game—Hares, per pair.....       | ..... | ..... | ..... | 25    | 30    | ..... | ..... |
| Honey, comb, per doz.....       | 1 50  | 1 75  | 80    | 1 50  | 1 75  | ..... | ..... |
| " light color, 60-lb. tins..... | 7     | 7½    | 6     | 6½    | 7     | 8     | 8     |
| " 5 and 10-lb. tins.....        | 5½    | 6½    | 2     | 3     | 5     | 6     | 6     |
| " buckwheat.....                | ..... | ..... | ..... | ..... | ..... | ..... | ..... |

## FRUITS

|                                 |       |       |       |       |       |       |       |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Foreign—                        |       |       |       |       |       |       |       |
| Currents, Provincials, bbls...  | 4½    | 4¼    | 4¾    | 5½    | 6     | 7     | 7½    |
| “ “ ½-bbls                      | 4¾    | ..... | ..... | 6     | 7     | ..... | 7½    |
| “ Filistras, bbls               | 4¼    | 4½    | 4¾    | 5½    | 6¼    | 7¼    | 7½    |
| “ “ ½-bbls...                   | 4¾    | 4½    | 4¾    | 5     | 6     | 7½    | 8     |
| “ “ cases                       | 4½    | 4½    | 4¾    | 6½    | 7     | ..... | ..... |
| “ “ ½-cases..                   | ..... | 4¾    | 5     | 6½    | 7     | ..... | ..... |
| “ Patras, bbls                  | ..... | ..... | ..... | 6     | 7     | ..... | ..... |
| “ “ ½-bbls...                   | ..... | ..... | ..... | 6     | 7     | ..... | ..... |
| “ “ cases                       | ..... | ..... | 6     | 7     | 7¼    | ..... | ..... |
| “ “ ½-cases                     | 5     | 5¼    | 6     | 6     | 7     | ..... | ..... |
| Vostizzas, cases.....           | 5½    | 6½    | 6     | 7     | 8     | 7½    | 8     |
| Dates, boxes.....               | 5     | 6     | 6½    | 5     | 6     | 7     | ..... |
| Figs, 10-lb. boxes, per lb..... | 15    | 20    | 17    | 25    | 18    | 20    | ..... |
| “ Tapnets, per lb.....          | ..... | 4     | 4½    | ..... | ..... | ..... | ..... |
| “ Naturals, per lb.....         | ..... | 8     | 8½    | ..... | ..... | ..... | ..... |
| “ Naturals, boxes               | ..... | ..... | 12    | ..... | ..... | ..... | ..... |
| Prunes, California, 40's.....   | 11    | 10    | 11    | 10    | 12    | 11    | 12    |
| “ “ 50's.....                   | 9¼    | 8½    | 9¼    | 8     | 9     | 8     | 9     |
| “ “ 60's.....                   | 8     | 8     | 8½    | 7     | 8     | 7     | 8     |
| “ “ 70's.....                   | 7½    | 7½    | 7¾    | 7     | 8     | 7     | 8     |
| “ “ 80's.....                   | 7     | 7     | 7     | 7     | 7     | 7     | 7     |
| “ “ 90's.....                   | 6½    | 6     | 6½    | 4½    | 5     | 6½    | 6½    |
| Raisins, Valencia, off stalk... | 4     | 4¼    | 4½    | 5     | 6     | 1 70  | 1 90  |
| “ Fine off stalk.....           | 4½    | 4½    | 5     | 5½    | 5¾    | ..... | ..... |
| “ Selected.....                 | 5½    | 5¼    | 5½    | 6     | 7     | ..... | ..... |
| “ Layers.....                   | 5¾    | 5¾    | 6½    | 6     | 6½    | 8     | 8½    |
| “ Sultanias.....                | 11    | 13    | 11    | 15    | 10    | 12    | 10    |
| “ California, 2-crown.....      | 7½    | 7¼    | 7½    | 7     | ..... | ..... | ..... |
| “ “ 3-crown..                   | 8½    | 8¼    | 8½    | 8     | 8¼    | 8     | 8½    |
| “ “ 4-crown..                   | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| “ Malaga, London layers         | 1 50  | 2 00  | 2 10  | ..... | ..... | ..... | ..... |
| “ “ Black baskets.              | ..... | 2 20  | 2 30  | ..... | ..... | ..... | ..... |
| “ “ Blue baskets..              | ..... | ..... | 2 50  | ..... | ..... | ..... | ..... |
| “ “ Con. Clusters..             | ..... | 2 30  | 2 40  | ..... | ..... | ..... | ..... |
| “ “ Choice ..                   | ..... | 2 50  | 2 60  | ..... | ..... | ..... | ..... |
| “ “ Ex. Dessert ..              | ..... | ..... | 3 25  | ..... | ..... | ..... | ..... |
| “ “ Royal Buck'm                | ..... | 3 60  | 3 70  | ..... | ..... | ..... | ..... |
| “ “ Clusters                    | ..... | 4 25  | 4 50  | ..... | ..... | ..... | ..... |
| “ “ Finest Elite                | ..... | ..... | 5 25  | ..... | ..... | ..... | ..... |



# CELLULOSE STARCH CHALLENGE CORN

can be obtained only from

**THE BRANTFORD STARCH CO., Limited**  
BRANTFORD, ONT.

**COFFEE**

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—              |                      |                                             |                       |                      |
| Mocha               | 24                   | 29                                          | 23                    | 28                   |
| Old Government Java | 27                   | 31                                          | 22                    | 30                   |
| Rio                 | 10                   | 11                                          | 7½                    | 12                   |
| Plantation Ceylon   | 29                   | 31                                          | 26                    | 30                   |
| Porto Rico          | 24                   | 28                                          | 22                    | 25                   |
| Gautemala           | 24                   | 26                                          | 22                    | 25                   |
| Jamaica             | 18                   | 22                                          | 15                    | 20                   |
| Maracaibo           | 13                   | 15                                          | 13                    | 16                   |

**NUTS**

|                          |       |       |       |      |       |       |       |
|--------------------------|-------|-------|-------|------|-------|-------|-------|
| Brazil                   | 12    | 13    | 12½   | 14   | 12    | 12½   | 15    |
| Valencia shelled almonds | 25    | 27    | 25    | 30   | 25    | 30    | 25    |
| Tarragona almonds        | 11    | 12    | 12    | 12½  | 11    | 12    | 13    |
| Peanuts (roasted)        | 6½    | 9     | 10    | 9    | 10    | 9     | 12    |
| “ (green)                | 5½    | 8     | 7     | 9    | 10    | 10    | 15    |
| Cocoanuts, per sack      | 3 00  | 3 50  | 3 75  | 3 50 | 4 00  | 4 00  | ..... |
| “ per doz.               | ..... | ..... | 60    | 60   | 70    | 70    | ..... |
| Grenoble walnuts         | 11    | 12    | 12½   | 13   | 12    | 13    | 14    |
| Marbot walnuts           | 9     | 10    | 11    | 12   | 9     | 10    | ..... |
| Bordeaux walnuts         | 7     | 8     | ..... | 9    | 10    | 10    | ..... |
| Sicily filberts          | ..... | 8½    | 8     | 9    | 8     | 10    | 12    |
| Naples filberts          | 10    | 11    | 10    | 11   | 10    | 11    | ..... |
| Pecans                   | 8     | 10    | 10    | 11   | 11    | 12    | ..... |
| Shelled Walnuts          | 21    | 22    | 25    | 27   | ..... | ..... | ..... |

**RICE, SAGO, TAPIOCA**

|                 |       |       |    |    |       |      |       |
|-----------------|-------|-------|----|----|-------|------|-------|
| Rice—Standard B | 3 75  | 3 90  | 3¾ | 3¾ | 3 62½ | 3 75 | 4%    |
| Patna, per lb   | ..... | 5     | 5½ | 6  | 5     | 8    | ..... |
| Japan           | 6     | 6½    | 6  | 6½ | 5     | 6    | 5%    |
| Imperial Seeta  | 5     | 8     | 4½ | 5½ | 5     | 6    | ..... |
| Extra Burmah    | ..... | ..... | 4¼ | 4¾ | 4     | 5    | ..... |
| Java, extra     | 3¾    | 7     | 6  | 6½ | 6     | 7    | ..... |
| Pecans          | 3¾    | 4     | 3¾ | 4¼ | 5     | 6    | 4     |
| Tapioca         | 4     | 4½    | 3¾ | 4½ | 5     | 8    | 4     |

**SODA**

|                                   |      |      |      |      |      |      |       |       |
|-----------------------------------|------|------|------|------|------|------|-------|-------|
| Bi-carb, standard, 100-lb. keg... | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50  | 1 75  |
| Sal soda, per bbl.                | 70   | 75   | 70   | 80   | 85   | 90   | ..... | ..... |
| Sal soda, per keg                 | 95   | 1 00 | 95   | 1 00 | 95   | 1 00 | ..... | ..... |

**SPICES**

|                                 |       |       |       |       |       |       |       |       |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Pepper, black, ground, in kegs, | 12    | 15    | 12    | 14    | 14    | 15    | ..... | 15    |
| “ pails, boxes                  | 15    | 16    | 14    | 15    | 15    | 18    | ..... | ..... |
| “ in 5-lb. cans                 | 11    | 13    | 11    | 13    | 12    | 13    | ..... | 15    |
| “ whole                         | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |
| Pepper, white, ground, in kegs, | 20    | 26    | 18    | 24    | 24    | 28    | ..... | 35    |
| “ pails, boxes                  | 20    | 22    | 20    | 28    | 20    | 22    | ..... | ..... |
| “ 5-lb. cans                    | 17    | 25    | 17    | 24    | 20    | 22    | ..... | ..... |
| “ whole                         | 20    | 25    | 18    | 25    | 20    | 25    | ..... | ..... |
| Ginger, Jamaica                 | 15    | 20    | 14    | 35    | 18    | 20    | ..... | ..... |
| Cloves                          | 25    | 30    | 25    | 30    | 25    | 30    | ..... | ..... |
| Pure mixed spice                | 25    | 40    | 20    | 40    | 18    | 20    | ..... | 25    |
| Cassia                          | 25    | 27    | 24    | 25    | 20    | 22    | ..... | ..... |
| Cream tartar, French            | 28    | 30    | 25    | 30    | 25    | 30    | ..... | ..... |
| “ best                          | 15    | 17    | 13    | 16    | 13    | 14    | ..... | 20    |
| Allspice                        | ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |

**PETROLEUM**

|                         | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian                | 12                   | 13½                                         | 15½                   | 16½                  |
| Sarnia water white      | 12                   | 13                                          | 15½                   | 17½                  |
| Carbon safety           | 17                   | .....                                       | .....                 | .....                |
| American water white    | 17                   | 17½                                         | 16½                   | 18½                  |
| Pratt's Astral, in bulk | 18                   | 19                                          | 18                    | .....                |

**TEAS**

|                               |        |        |        |        |       |       |       |       |       |
|-------------------------------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| Black—                        |        |        |        |        |       |       |       |       |       |
| Congou—Half-chests Kalsow,    |        |        |        |        |       |       |       |       |       |
| Morning, Peking               | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11    | 40    | ..... | ..... | ..... |
| Caddies Peking, Kalsow        | 14     | 40     | 18     | 50     | 15    | 40    | ..... | ..... | ..... |
| Indian—Darjeelings            | 35     | 55     | 35     | 55     | 30    | 50    | ..... | ..... | ..... |
| Assam Pekoes                  | 20     | 40     | 20     | 40     | 18    | 40    | ..... | ..... | ..... |
| Pekoe Souchong                | 18     | 25     | 18     | 25     | 17    | 24    | ..... | ..... | ..... |
| Ceylon—Broken Pekoes          | 35     | 42     | 35     | 42     | 34    | 40    | ..... | ..... | ..... |
| Pekoes                        | 20     | 30     | 20     | 30     | 20    | 30    | ..... | ..... | ..... |
| Pekoe Souchong                | 17     | 35     | 17     | 35     | 17    | 35    | ..... | ..... | ..... |
| China Greens—                 |        |        |        |        |       |       |       |       |       |
| Gunpowder—Cases, extra firsts | 42     | 50     | 42     | 50     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts  | 22     | 28     | 22     | 28     | ..... | ..... | ..... | ..... | ..... |
| Young Hyson—Cases, sifted,    |        |        |        |        |       |       |       |       |       |
| extra firsts                  | 42     | 50     | 42     | 50     | ..... | ..... | ..... | ..... | ..... |
| Cases, small leaf, firsts     | 35     | 40     | 35     | 40     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts  | 22     | 28     | 22     | 28     | ..... | ..... | ..... | ..... | ..... |
| Half-chests, seconds          | 17     | 19     | 17     | 19     | ..... | ..... | ..... | ..... | ..... |
| “ thirds                      | 15     | 17     | 15     | 17     | ..... | ..... | ..... | ..... | ..... |
| “ common                      | 13     | 14     | 13     | 14     | ..... | ..... | ..... | ..... | ..... |
| Ping Sueys—                   |        |        |        |        |       |       |       |       |       |
| Young Hyson—½-chests, firsts  | 28     | 32     | 28     | 32     | 30    | 40    | ..... | ..... | ..... |
| “ seconds                     | 16     | 19     | 16     | 19     | ..... | ..... | ..... | ..... | ..... |
| Half-boxes, firsts            | 28     | 32     | 28     | 32     | ..... | ..... | ..... | ..... | ..... |
| “ seconds                     | 16     | 19     | 18     | 19     | ..... | ..... | ..... | ..... | ..... |
| Japan—                        |        |        |        |        |       |       |       |       |       |
| ½-chests, finest May pickings | 38     | 40     | 38     | 40     | ..... | ..... | ..... | ..... | ..... |
| Choice                        | 32     | 36     | 32     | 36     | ..... | ..... | ..... | ..... | ..... |
| Finest                        | 28     | 30     | 28     | 30     | ..... | ..... | ..... | ..... | ..... |
| Fine                          | 25     | 27     | 25     | 27     | ..... | ..... | ..... | ..... | ..... |
| Good medium                   | 22     | 24     | 22     | 24     | ..... | ..... | ..... | ..... | ..... |
| Medium                        | 19     | 20     | 19     | 20     | ..... | ..... | ..... | ..... | ..... |
| Good common                   | 18     | 18     | 18     | 18     | ..... | ..... | ..... | ..... | ..... |
| Common                        | 13     | 15     | 13½    | 15     | ..... | ..... | ..... | ..... | ..... |
| Nagasaki, ½-chests Pekoe      | 18     | 22     | 16     | 22     | ..... | ..... | ..... | ..... | ..... |
| “ Oolong                      | 14     | 15     | 14     | 15     | ..... | ..... | ..... | ..... | ..... |
| “ Gunpowder                   | 16     | 19     | 18     | 19     | ..... | ..... | ..... | ..... | ..... |
| “ Siftings                    | 7½     | 11     | 7½     | 11     | ..... | ..... | ..... | ..... | ..... |

**WOODENWARE**

|                             |       |        |        |        |        |        |
|-----------------------------|-------|--------|--------|--------|--------|--------|
| Pails, 2-hoop, clear, No. 1 | ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| “ 3-hoop, “                 | ..... | 1 60   | 1 40   | 1 80   | 1 40   | .....  |
| “ 2-hoop, “ No. 2           | ..... | 1 40   | 1 40   | 1 40   | 1 40   | .....  |
| “ 3-hoop, “                 | ..... | 1 55   | 1 55   | 1 55   | 1 55   | .....  |
| “ 3-hoop, painted, No. 2    | ..... | 1 40   | 1 40   | 1 40   | 1 40   | .....  |
| Tubs, No. 0                 | ..... | 8 00   | 8 00   | 8 00   | 9 50   | 10 50  |
| “ 1                         | ..... | 8 50   | 8 50   | 8 50   | 8 50   | 9 50   |
| “ 2                         | ..... | 5 50   | 5 50   | 5 50   | 6 50   | 7 00   |
| “ 3                         | ..... | 4 50   | 4 50   | 4 50   | 5 50   | 6 00   |



# MORE PROFIT FOR YOU.

When you can buy goods at anything below the regular price, it is so much extra profit for you. Now's your chance—we have too much stock--good salable stock--but we want to reduce it before stocktaking. Here is a partial list of goods that we have made a big cut off the regular prices :

Odd Dinner Sets (printed and gilt).  
Odd Chamber Sets.

Printed Cups and Saucers (assorted colors).

Printed Plates (assorted colors).

Printed Meat Dishes.

Printed Covered Vegetable Dishes.

Cream Jugs (from 48c. doz.).

Water Pitchers (from \$1.20 doz.).

Printed Basins.

Printed Ewers.

Printed Chambers.

Printed Pails.

Printed Soaps.

Printed Sponge Trays.

800 Doz. White China Plates (all sizes).

50 Doz. White China Plaques, for painting.

100 Pairs Sample Ewers and Basins, Doulton's Richest Patterns and Decorations.

China Moustache Cups and Saucers.

China, Ladies' Fancy Cups and Saucers.

China Breakfast Cups and Saucers

China After-Dinner Cups and Saucers.

China Chocolate Cups and Saucers.

China Mugs (gold band).

China Plates (tea size).

China Plates (Breakfast size).

China Plates, bread and butter.

China Berry Sets.

China Ice Cream Sets.

China Cream Jugs.

Job lots of staple and fancy lines to retail at 5, 8, 10, 15, 25c.

22 Crates Printed Tea Sets, Blue, Pink and Brown.

100 Crates Printed Dinner Sets, 97 Pieces (assorted colors).

20 Crates Chamber Sets, 10 pieces.

20 Crates Chamber Sets, 6 pieces.

60 Cases Glassware.

30 Well Assorted Cases of Fancy Lemonade Sets.

20 Cases Assorted China.

Odd China Tea Sets.

Odd China Breakfast Sets.

Odd China Dessert Sets.

Cheap China Tea Sets, from \$2.50 up.

## THE JOHN L. CASSIDY CO.

LIMITED

339-341 St. Paul St.

✓ MONTREAL

**A Little Drink Now and Then,  
Is Relished by the Best of Men.**

WHEN THIS WAS WRITTEN IT WAS MEANT FOR SUCH GOODS AS WE PUT BEFORE YOU TO-DAY.

## Big Ben Scotch Whisky

A special blend of the finest Highland Malt, 10 years old, as supplied to the House of Commons, in England. We now import this fine old whisky direct, and we can supply you at the lowest possible price.

## Duke of Cambridge

Very rare, selected old Scotch whisky; extra special liqueur. No house which caters to the best trade should be without "The Duke."

## Gonzalez Old Brandies

1 STAR  
V.O.

V.S.O.

3 STARS  
V.S.O.P.

Fine old liquor, as delicious to the palate as it is wholesome to the system.

## P. Hoppe . . . Night Cap Pure Holland Gin

Put up in both styles, black and white bottles. We call your attention to our sample size, 48 in a case—It is a seller. This brand is known the world over, and is considered one of the best.

We are agents in Canada for the Gonzalez Brandy and Hoppe Night Cap Gin—**Special prices will be given to importers.**

With such goods in stock, you could say, without fear of contradiction, that you have the very finest the trade can offer.

We carry all other standard brands of liquors, and our assortment of Wines and Fancy Groceries is complete.

We will be pleased to send you samples and give you prices on application.

***L. CHAPUT, FILS & CIE.***  
**Montreal.**



## IT IS ABOUT TIME TO THINK ABOUT PREPARING YOUR STOCK FOR

# "Christmas and New Year's Trade."

We have on hand a full and well assorted supply of **WINES, LIQUORS, etc.,** for the holidays.

We will recommend very specially the following lines, viz.:

|           |                    |                                                                        |
|-----------|--------------------|------------------------------------------------------------------------|
| "BRANDY," | "Fine Champagne,"  | P. RICHARD brand, in bottles.                                          |
| "BRANDY," | "Fleur de Cognac," | P. RICHARD brand, in bottles.                                          |
| "BRANDY," | "V. S. O. P."      | P. RICHARD brand, in bottles, $\frac{1}{2}$ and $\frac{1}{4}$ bottles. |
| "BRANDY," | "V. S. O."         | P. RICHARD brand, in bottles.                                          |
| "BRANDY," | "V. O."            | P. RICHARD brand, in bottles, $\frac{1}{2}$ and $\frac{1}{4}$ bottles. |
| "BRANDY," | "V. O."            | P. RICHARD, flasks and $\frac{1}{2}$ flasks.                           |
| "BRANDY," | "V. O."            | P. RICHARD, in fancy decanters, large and small.                       |

The above brand, also, in Hhds., casks, octaves and  $\frac{1}{2}$  octaves.

All those Brandies are guaranteed to be pure by analysis, and to be equal, if not superior, to the best known brands.

We have cheaper lines of goods, which we claim to be unequalled in quality for the price—they are:

|                    |                                                              |
|--------------------|--------------------------------------------------------------|
| "COUTURIER" brand, | in bottles, $\frac{1}{2}$ bottles and $\frac{1}{4}$ bottles. |
| "COUTURIER" brand, | in flasks and $\frac{1}{2}$ flasks.                          |
| "MARION" brand,    | in bottles, $\frac{1}{2}$ bottles and $\frac{1}{4}$ bottles. |
| "MARION" brand,    | in flasks and $\frac{1}{2}$ flasks.                          |

Also in draught, quarter casks, octaves and  $\frac{1}{2}$  octaves.

We are the Sole Agents in CANADA for the

## "ST. LEHON TONIC WINE."

Recommended by medical authorities as the purest, most reliable tonic wine.

We will publish, later on, certificates of analysis, by our leading analysts.

### "CHAMPAGNE."

We are the agents for the

## "COUVERT" Brand.

The brand has been awarded the Diploma of Honor at this year's Toronto Exhibition; we need not say anything more about it. "THIS SPEAKS FOR ITSELF."

We have also in stock a full assortment of all other well-known brands of Liquors and Wines, but we recommend specially above lines, which will give you, we guarantee, every satisfaction.

WRITE FOR PRICES AND SAMPLES. (We Deliver Goods Promptly.)

# LAPORTE, MARTIN & CIE.

WHOLESALE GROCERS,

MONTREAL

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A**NDRE FAUVEL, grocer, Hawkesbury, Ont., has compromised at 25c. on the dollar, cash.

P. Sirois, general merchant, Riviere St. Jean, Que., has assigned.

M. Searles, general merchant, Frankford, Ont., has obtained an extension.

E. C. Bush, general merchant, Swan Lake, Man., is "reported away."

C. L. Shannon, grocer, seeds, etc., Napanee, Ont., has assigned to Alfred Wright.

C. A. Leger, general merchant, Lake Megantic, Que., is offering offering to compromise.

C. E. Sasseville & Frere, general merchants, Ste. Anne des Monts, Que., have assigned.

F. C. Paddell, fruit dealer and confectioner, Winnipeg, has assigned to L. Verhooven.

Laplanche & Frere, grocers etc., Lachine, Que., have compromised at 15c. on the dollar, cash.

A meeting of the creditors of C. A. Leger, general merchant, Lake Megantic, Que., has been called.

Narcisse Brault, general merchant, North Stanbridge, Que., has compromised at 25c. on the dollar, cash.

A chattel mortgage on the estate of Geo. A. Strowger, crockery dealer, Brantford, Ont., has been foreclosed.

Donald McEachren, general merchant, Clifford, Ont., has assigned to James Brophy, Toronto, and a meeting of his creditors will be held on November 25.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Robert & Frere, grocers, Longue Point, Que., have dissolved.

Smith & Ford, grocers, Vancouver, have dissolved, J. S. Smith continuing.

The Alexander Co., general merchants and fish dealers, Point St. Peter, Que., have dissolved.

D. D. Munro & Co., grocers, Montreal, have dissolved, David D. Munro, continuing; style unchanged.

Ham & Crawford, grocers and butchers, New Denver, B.C., have dissolved, Geo. W. Crawford continuing.

Delina Savard and Delina Verret have registered partnership as grocers, under the style of C. Martel & Co., Quebec.

**SALES MADE AND PENDING.**

J. K. Campbell, grocer, Vancouver, has sold out.

The stock of E. Angers & Co., grocers, Quebec, has been sold at 55c. on the dollar.

Grimes & Oliver, grocers and liquor dealers, Ottawa, Ont., have sold out their grocery stock.

The assets of Pierre Maltais, general merchant, Murray Bay, Que., are advertised for sale on November 30.

The executors' sale of the stock of Pigot & Bryan, wholesale and retail crockery merchants, London, Ont., is advertised.

**CHANGES.**

The stock belonging to the late James Hart, grocer, Picton, Ont., has been sold to George Hart.

John Stibbs, baker and confectioner, Bradford, Ont., has sold his bakery business to John Cottrell.

George Hirschfield, pork dealer, Halifax, N.S., has registered consent for his wife, Sophia Hirschfield, to do business in her own name.

M. Caroline Lelievre, wife of L. J. Prosper Massicotte, has registered as proprietress of P. Massicotte & Co., grocers, Montreal.

**FIRES.**

John Gibb, grocer and flour and feed dealer, Elora, Ont., has been burned out.

**DEATHS.**

George Trench, East Toronto, is dead.

Edwin Morrish, grocer, Galt, Ont., is dead.

Ferdinand Morrisette, general merchant, St. George, Que., is dead.

**NEW PORK-PACKING FACTORY.**

Operations have been commenced in the new pork-packing factory, erected this summer for the Park-Blackwell Co., of Toronto, Limited.

These new works, which are situated at the foot of Bathurst street, Toronto, are thoroughly modern in all respects. The main building contains three storeys and a basement, and is 100 feet long by 50 feet wide. The annex, or slaughter-house, is 80 feet long by 50 feet wide. The power-house is 35 feet square.

In the basement are three cellars, the largest of which is 100 x 32 feet, and the wash and soap-rooms, where the meats are prepared for smoking.

On the ground floor are the offices, the shipping-rooms for local and export trade, the packing, storage and chill-rooms, and the smoke-houses. By an ingenious arrangement, invented by Messrs. Davidson and Blackwell, the meat can be placed in these smoke-houses without the men entering, as is generally necessary.

Part of the second floor is used for preparing sausage and cooked meats, and for cooling and storing lard. The balance is used for storage purposes.

The top flat is used for cutting the hogs into the various cuts for home and foreign trade. Here are all the most modern appliances of the pork-packer. Large chill

and drying-rooms are also fitted up on this flat.

The slaughter house is connected with the main building by a bridge from this flat.

The hogs are lifted from the ground by a specially fitted elevator, from which they go on a gallery on the outside of the building leading to the sticking pen, where they are hoisted to the bar by an automatic hoist. After they are stuck they are passed on to the scraping machine. They come out of this machine clean shaven, and are passed on to the singer. It is here the test is made. Hogs too fat or too lean for export are not singed—they are passed along to be cut up. The hogs suitable for export are singed before being passed on for cutting.

In the centre of this floor of the slaughter house are two cylindrical machines used for washing fats and other hog products before conversion into lard. On the floor below is the plant for the rendering and filtering of lard. On the ground floor of the annex are the beef slaughter-house appliances, press-room for tankage and preparation of fertilizers.

The stock yards, which are 300 feet by 60 feet, are constructed with a view to the comfort of the animals. A switch of the C.P.R. capable of holding a whole train enters it.

The cost of these works has been in the neighborhood of \$70,000. When fully taxed their capacity will be in the neighborhood of 5,000 hogs and 400 cattle per week.

**YOU CAN LAY****Eastlake Shingles**

*Quicker than any others.*

Their patent side lock and water gutter gives them the superiority that has made them popular.



They are Fire, Rust, Leak and Lightning proof, and will give the most durable, economical protection you can find.

Write us about them.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.



# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE  
TOBACCO  
CO.

... Granby, Que.

See Prices Current

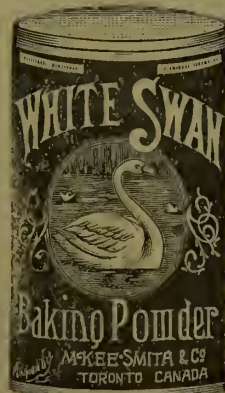


## Guess what it is

It is the coffee that never fails to give absolute satisfaction.

The seal which it bears is a guarantee that its purity and strength have not been tampered with, and that it surely is

Chase & Sanborn's  
Seal Brand Coffee



## WHITE SWAN

is the standard

Baking  
Powder

for Strength, Purity and Wholesomeness.  
Sold by all wholesale dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.  
GUELPH, ONT.

THE ...  
UNRIVALLED



## Brilliant St. Antoine

METAL  
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.  
MONTREAL



## REFRIGERATORS

Style No. 13

Size, width 46 in.  
depth, 28 in.  
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street. TORONTO



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
WALTER WOODS & CO.,  
HAMILTON,

## CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

# Enameline

THE MODERN  
STOVE POLISH  
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

### TRADE CHAT.

**M**R. HENRY CARGILL has let the contract for the building of a large elevator at Cargill Village, Ont., and when it is up and finished, Mr. Keeling intends to begin purchasing grain. Mr. Keeling expects that everything will be ready for business in the course of a month. —Walkerton Telescope.

The Port Lambton, Ont., evaporator has closed.

The Hillsburg, Ont., creamery will likely be kept in operation all winter.

The building improvements in Tilbury, Ont., this year have amounted to \$25,000.

The new elevator at Goderich, Ont., is completed, and grain is being received into it.

W. H. Tighe, Chatham, Ont., intends building another brick factory at his evaporating works.

The rice crop in Japan this year is estimated to show an increase of 25 per cent. over an ordinary yield; the increase in the money value is estimated at 100,000,000 yen.

Another record has been broken in Gueph, Ont. Geo. Calton, of that place, recently ate  $1\frac{1}{2}$  lb. of biscuits in  $1\frac{1}{2}$  minutes. As this record is authenticated by timers, etc., it must stand.

The freight space on the various lines running between British Columbia and Japanese ports has been booked ahead to next June. This looks as if trade between Canada and Japan is growing healthy.

A shipment of 900 tons of salted salmon from the Fraser river was recently sent to Japan. Another 600 tons is to follow. This

is the first shipment of the kind sent to Japan, and, if results are satisfactory, the trade will likely grow.

The mackerel catch off Canso, N.S., has been a failure so far this year owing to the lateness of the season. Grave fears are entertained that the mackerel have passed Canso altogether this year.

E. J. Kuntz, buttermaker, Formosa, Ont., has closed down his factory for the season. He made 75,200 lb. during the season, and intends to make extensions sufficient to double his capacity next year.

The Pleasant View Creamery, near Owen Sound, has shut down for the year. The returns for the season's operations are about the same as last year's. Toronto provided the best market for the output.

The merchants of Hartland, N.B., have all agreed upon closing at 8 o'clock every night except Saturday. This will continue in force until spring, with the exception of two weeks previous to Christmas.

Skimming stations have been started at Simonds and Richmond Corner, N.B., to supply the Woodstock creamery. These, with another station which may be commenced at Debec, N.B., will materially increase the output of butter from Woodstock.

Huron County, Ont., claims the record for large potatoes and carrots. The Walter's Falls correspondent of The Markdale Standard states that one potato grown by a gardener in that place weighed 3 lb. 10 oz., six weighed 14 lb. 10 oz., and 36 weighed 62 lb., or 2 lb. more than a bushel. Another gardener produced a carrot which measured 6 feet from top of foliage to the tip of its root.

### THE SIZE OF A HOGSHEAD.

**A** CORRESPONDENT of The St. John, N.B., Telegraph writes that paper as follows:

"During the first session of the present administration of our Federal Government, the ratepayers and fishermen of Grand Manan and adjoining islands sent to Ottawa a largely signed petition praying that Parliament do hereby pass an amendment defining the capacity of a hogshead of fresh fish, but as yet no action has been taken on this matter.

"Now sir, under existing conditions, a great deal of dissatisfaction prevails among them. The following are the meanings of hogshead taken from the dictionary, viz:

"1. Hogshead—A measure of capacity containing 63 wine gallons or about  $52\frac{1}{2}$  imperial gallons. The old ale hogshead contained 54 ale gallons or nearly 55 imperial gallons. 'McCulloch.'

"2. In America this name is often given to a butt, a cask containing from 110 to 120 wine gallons, as a hogshead of spirits or molasses.

"3. A large cask of indefinite contents.

"As it is now, sir, fresh fish are sold by the hogshead, but nobody can vouch for a standard quantity. As I have already explained, there is a wine gallon and an ale gallon. Why not have a fish gallon, and the number of these it will take to comprise a hogshead?

"It is suggested by many parties concerned in the sale and catching of fish that 100 imperial gallons would suffice as a standard for this want.

"Large numbers of the electors of the county of Charlotte, N.B., are now anxiously waiting for the Government to move in this matter."

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c.,  $\frac{1}{2}$ -lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.



SHE IS SATISFIED.

ARE YOU

Satisfied you are selling the best Soap Powder on the market?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell.

We give :

15c. Half dozen handy packets 15c.

We give you good advice :

TRY HUDSON'S.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

"I am more  
than satisfied."No  
Dissatisfaction  
when  
Hudson's  
Soapis used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

## IN STORE

Malaga Blue Fruits  
Californian Muscatels  
Valencia Shelled Almonds  
Jordan do. do.  
Tarragona Soft Shell Almonds  
Sicily Filberts

"Best goods, lowest prices."

Warren Bros. &amp; Co.

35 and 37 Front St. East  
TORONTO.New Brunswick's  
Canned Fish.Sardines—Oils, Tomato, Mustard,  
and Spiced ; Clams and Clam  
Chowder ; Scallops ; Kipperd  
Herring and Kipperd Chickens ;  
Haddies—Oval and Round.I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

## Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and  
delicious. Pounds and halves. Black and mixed.  
In lead packets only.

GEORGE FOSTER &amp; SONS

BRANTFORD, ONT.

TEAS

"Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

PERKINS, INCE &amp; Co.

TORONTO.

NOTHING BUT  
THE BESTCocoa  
Chocolate  
Coffee  
SpicesBaking  
PowderTODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO

**FOR \$267.50** I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## THE TRADE BUILDERS OF B.C.

ARE

**DKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Wooden-ware is always reliable. . . .



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

**JOHN DWIGHT & CO.**

Manufacturers

MONTREAL

TORONTO

WINNIPEG

## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY**, Sole Agent,

20 and 20½ St. Peter Street.

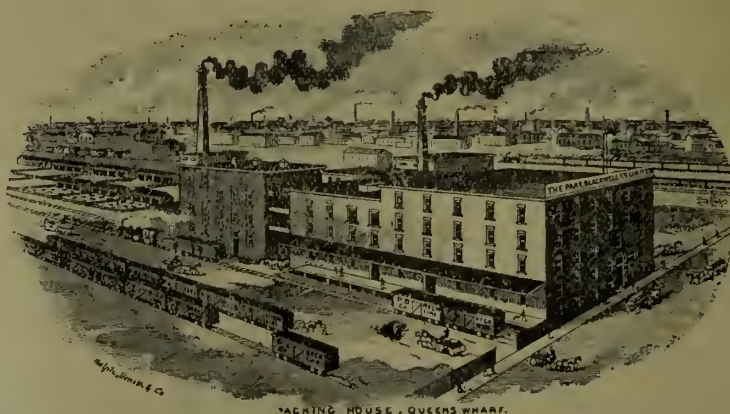
MONTREAL.

## Inducements to Grocers

are never lacking to interest them in pushing the sale of an article among their trade. The inducement which goes with **Monsoon** <sup>Indo Ceylon</sup> Tea is a Quality *really worth four cents more per pound, in bulk, in Ceylon*, than contained in any other package tea sold in Canada. Your customers appreciate that.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.



Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**





1742 UNBROKEN RECORD 1898

# KEEN'S D.S.F. Mustard

ONE HUNDRED AND FIFTY-SIXTH  
ANNUAL DELIVERY TO THE  
TRADE OF THE WORLD.

No Complaints . . .  
No Loss of Business  
BUT A Gain all Round.



## Current Market Quotations for Proprietary Articles

Nov. 24, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                           |       |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case     | 88    |
| 4 oz. cans, 4 and 6 doz. in case     | 95    |
| 6 oz. cans, 2 and 4 doz. in case     | 1 40  |
| 8 oz. cans, 2 and 4 doz. in case     | 1 80  |
| 12 oz. cans, 2 and 4 doz. in case    | 2 70  |
| 16 oz. cans, 2 and 4 doz. in case    | 3 60  |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 10  |
| 4 lb. cans, 1 doz. in case           | 14 40 |
| 5 lb. cans, 1 doz. in case           | 18 00 |

| Cook's Friend—                |         |
|-------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40 |
| " 10, in 4 doz. boxes         | 2 10    |
| " 2, in 6 "                   | 80      |
| " 12, in 6 "                  | 70      |
| " 3, in 4 "                   | 45      |
| Pound tins, 3 doz. in case    | 3 00    |
| oz. tins, 3 " "               | 2 40    |
| oz. tins, 4 " "               | 1 10    |
| lb. tins, 1/2 " "             | 14 00   |

| Diamond—                   |               |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 1 20 |
| 1/2 lb. tins, 3 " "        | 90            |
| 1/4 lb. tins, 4 " "        | 60            |

| THE F. F. DALLEY CO.                           |        |
|------------------------------------------------|--------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 50   |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00   |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55   |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

| JERSEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 1/2 size 5 doz. in case     | 40   |
| 1/4 " 4 " "                 | 75   |
| 1/2 " 3 " "                 | 1 25 |
| 1 " 2 " "                   | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 3/4 " 2 " "                  | 2 00           |
| 1 " 1 " "                    | 6 50           |
| 1 1/2 " 1/2 " "              | 10 00          |
| 10 lb. boxes                 | per lb. 16     |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " "                  | 1 20          |
| 1 " 3 " "                    | 2 00          |
| 1 1/2 " 1 " "                | 9 00          |

| CANADA MFG. CO.                   |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2 lb. tins | 1 20 |
| 1 lb. tins                        | 2 15 |

| BLACKING.             |        |
|-----------------------|--------|
| P. G. FRENCH BLACKING |        |
| No. 4, 1/4 grs. lxs.  | \$4 00 |
| " 6, 1/4 " "          | 4 50   |
| " 8, 1/4 " "          | 7 25   |
| " 10, 1/4 " "         | 8 25   |
| " 10, Jet Enamel      | 8 25   |

| THE F. F. DALLEY CO.                     |        |
|------------------------------------------|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " "                        | 3 60   |
| No. 3 " "                                | 4 50   |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " "                               | 9 00   |
| Vunan Oil Blacking, 1 doz. cases, liquid | 2 40   |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss                      | 1 00   |
| Orscent Ladies' Dressing, 1 doz. cases   | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

### THE ALPHA CHEMICAL CO.

| Stove Polish—           |                |
|-------------------------|----------------|
| Quickshine Polish       | per gross 9 00 |
| Electric Crown Paste    | 8 00           |
| Electric Crown Lead Bar | 7 80           |

| Patent Stove Polish—             |                       |
|----------------------------------|-----------------------|
| Sunlight Lead Bar 6's            | per gross \$2 25      |
| Packed in 1/2 gross cases        | 10 80                 |
| Sunlight Liquid, 1/2 gross cases | 4 25                  |
| Moody's Black Lead 3's           | 1/2 gross case        |
| Reliable Stove Pipe Varnish      | 1/4 gross cases 14 40 |
| 6-oz. bottles                    | 12 00                 |

|                            |                                  |
|----------------------------|----------------------------------|
| Quickshine Pipe Varnish    | 1/4 gross cases pressed top tins |
| Alpha Metal Polish No. 2   | 9 00                             |
| Shoe Dressing—             | in 1/4 gross cases               |
| French Oil in 3 doz. cases | 2 00                             |
| Reliable Shoe Dressing     | 9 00                             |
| Ecliptic Combination tan   | 12 00                            |

|                            |       |
|----------------------------|-------|
| Moody's Ox Blood           | 12 00 |
| " Chocolate                | 12 00 |
| Alpha Chemical Co.         | 9 00  |
| French Castor Oil          | 9 00  |
| Alpha Chemical Co.         | 9     |
| Refined Sweet Oil          | 7 80  |
| Alpha Chemical Co.         | 4     |
| Turpentine                 | 4     |
| Moody's Non-Corrosive Inks | 4     |

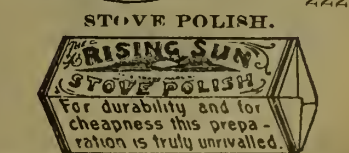
| Shoe Blacking—                    |      |
|-----------------------------------|------|
| Reliable French Blacking, No. 5   | 9 00 |
| " No. 4                           | 4 50 |
| United Service Blacking No. 4     | 8 00 |
| United Service Blacking No. 1 1/2 | 4 25 |
| Patent Leather Polish No. 1 1/2   | 9 00 |
| Waterproof Dublin No. 4           | 9 00 |

### BIRD SEEDS

| THE F. F. DALLEY CO.                     |          |
|------------------------------------------|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " 50. 48 "                               | 03       |

| BLUE.                             |               |
|-----------------------------------|---------------|
| KEEN'S OXFORD.                    |               |
| Per lb.                           | per lb \$0 17 |
| In 10 box lots or case            | 0 16          |
| Reckitt's Square Blue, 12 lb. box | 0 17          |
| Reckitt's Square Blue, 5 box lots | 0 16          |

| BLACK LEAD.                                                               |      |
|---------------------------------------------------------------------------|------|
| Reckitt's, per box                                                        | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz. |      |



| STOVE POLISH.                           |                   |
|-----------------------------------------|-------------------|
| Rising Sun, 6-oz. cakes, 1/2 gross bxs. | per gross \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs      | 4 50              |
| Sun Paste, 10c. size, 1/4 gross boxes   | 10 00             |
| Sun Paste, 5c. size, 1/4 gross boxes    | 5 00              |





CAN BE PREPARED FROM

# Benson's Canada Prepared Corn

with very little trouble, and dozens of dainty housewives know this too. That's one reason why there is such a demand for it.

**MANUFACTURED BY**

*The Edwardsburg Starch Co., Limited*

CARDINAL, ONT.



THE F. F. DALLEY CO.



|                                          |           |
|------------------------------------------|-----------|
|                                          | Per gross |
| Tiger Stove Polish, ¼ gross cases....    | \$9 00    |
|                                          | per doz   |
| Stovepipe Varnish, 4 oz. bottles.....    | 1 00      |
| "              "      6 oz. bottles..... | 1 25      |
| Boston Brunswick Black, 8 oz. bot's..    | 1 75      |

### Enameline.



|                             |        |
|-----------------------------|--------|
| No. 4—3 dozen in case ..... | \$4 50 |
| 6—3 dozen in case .....     | 7 50   |

## CORN BROOMS

| BOECKH BROS. & COMPANY.         |                | per doz. |
|---------------------------------|----------------|----------|
| Carpet Brooms—                  |                | net.     |
| "Imperial," extra fine,         | 8, 4 strings.. | \$3 50   |
| "                  "          " | 7, 4 strings.. | 3 30     |
| "                  "          " | 6, 3 strings.. | 3 10     |
| "Victoria," fine, No.           | 8, 4 strings.. | 3 10     |
| "                  "          " | 7, 4 strings.. | 2 90     |
| "                  "          " | 6, 3 strings.. | 2 90     |
| "Standard," select,             | 8, 4 strings.. | 2 85     |
| "                  "          " | 7, 4 strings.. | 2 70     |
| "                  "          " | 6, 3 strings.. | 2 40     |
| "                  "          " | 5, 3 strings.. | 2 20     |

## CHEWING GUM.

| ADAMS & SONS CO.                       |  | per box |
|----------------------------------------|--|---------|
| Tutti Frutti, 36 5c. bars.....         |  | \$1 20  |
| " (in cream pitcher) 36 5c bars ..     |  | 1 20    |
| " (in sugar bowl) 36 5c bars ..        |  | 1 25    |
| " in glass jar 36 5c bars ..           |  | 1 75    |
| Pepsin Tutti Frutti (in glass jar) 15  |  | 3 75    |
| 5c packages ..                         |  | 0 75    |
| Pepsin Tutti Frutti, 25 5c packages .. |  | 1 00    |
| Round Pepsin, 30 5c packages ..        |  | 15 00   |
| Cash Register, 390 5c bars and pkgs. . |  | 6 00    |
| Cash Box, 160 5c bars ..               |  | 6 00    |
| Tutti Frutti Show Case, 180 5c bars    |  |         |
| and packages ..                        |  | 1 00    |
| Variety Gum (with book in each box)    |  |         |
| 150 lc pieces ..                       |  | 1 00    |
| Banner Gum (English or French wrap-    |  |         |
| pers) 115 lc pieces ..                 |  |         |
| Flirtation Gum (English or French      |  |         |
| wrappers) 115 lc pieces ..             |  |         |
| Mexican Fruit, 36 5c bars ..           |  | 1 20    |
| Sappota, 150 lc pieces ..              |  | 0 90    |
| Orange Sappota, 150 lc pieces ..       |  | 0 75    |
| Black Jack, 115 lc pieces ..           |  | 0 75    |
| Eden Fruit, 150 lc pieces ..           |  | 0 75    |
| Magic Trick (English or French         |  |         |
| wrappers) 115 lc pieces ..             |  | 0 75    |

## CHOCOLATES & COCOAS.

|                                      |        |          |
|--------------------------------------|--------|----------|
| Cocoa—                               | EPF'S. | per lb.  |
| Case of 14 lbs. each.....            |        | 0 35     |
| Smaller quantities.....              |        | 0 37½    |
| CADBURY'S.                           |        |          |
| Frank Magor & Co., Agents.           |        | per doz. |
| t'ocosa essence, 3 oz. packages..... |        | \$1 65   |
|                                      |        | per lb.  |
| Mexican chocolate, ¼ and ½ lb. pkgs. |        | 0 40     |
| Rock Chocolate, loose.....           |        | 0 40     |
| " " 1-lb. tins.....                  |        | 0 42½    |
| Nibs, 11-lb. tins.....               |        | 0 35     |
| TODD HUNTER, MITCHELL & CO.'S.       |        |          |
| Chocolate—                           |        | per lb.  |
| French. ¼'s—6 and 12 lbs.....        |        | 0 30     |

|                                  |      |
|----------------------------------|------|
| Caracas, 1/4's-6 and 12 lbs..... | 0 35 |
| Premium, 1/2's-6 and 12 lbs..... | 0 30 |
| Sante, 1/4's-6 and 12 lbs.....   | 0 26 |
| Diamond, 1/4's-6 and 12 lbs..... | 0 22 |
| Sticks, gross boxes, each.....   | 1 00 |

|                                    |          |
|------------------------------------|----------|
| Cocoa—                             |          |
| Homeopathic, 1/8's, 8 and 14 lbs.. | 0 30     |
| Pearl, " " " "                     | 0 25     |
| London Pearl, 12 and 18 " "        | 0 22     |
| Rock " " " "                       | 0 30     |
| Bulk, in boxes.....                | 0 18     |
|                                    | per doz. |
| Royal Cocoa Essence, packages..... | 40       |

|                                      |      |
|--------------------------------------|------|
| Mott's Breakfast Cocoa in tins)..... | 0 45 |
| Mott's No. 1 Chocolate.....          | 0 30 |
| Mott's Breakfast Chocolate.....      | 0 28 |
| Mott's Caracas Chocolate.....        | 0 40 |
| Mott's Diamond Chocolate.....        | 0 23 |
| Mott's French-Can. Chocolate.....    | 0 18 |
| Mott's Navy or Cooking Chocolate..   | 0 28 |
| Mott's Cocoa Nibbs.....              | 0 35 |
| Mott's Cocoa Shells.....             | 0 05 |
| Vanilla Sticks, per gross.....       | 0 90 |
| Mott's Confectionery Chocolate. 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30 |

## COWAN COCOA AND CHOCOLATE CO

|                                                                   |        |
|-------------------------------------------------------------------|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz.                            | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz.                             | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.                                | 0 20   |
| Diamond Chocolate, 12 lb. boxes,<br>1/4 lb. cake, per lb.         | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,<br>1/2 lb. cake, per lb.      | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.<br>boxes, 1/4 lb. cake, per lb. | 0 35   |

**COCOANUT.**

CANADIAN COCOANUT CO.

|                   |           |              |           |      |          |
|-------------------|-----------|--------------|-----------|------|----------|
| White Moss Brand— |           |              |           |      |          |
| 1/2 lb.           | Packages, | 15 or 30 lb. | cases.... | 0    | 27       |
| 1/4 & 1/2 lb.     | "         | "            | "         | .... | 0 27 1/2 |
| 1/4               | "         | "            | "         | .... | 0 28     |
| 1/4               | "         | 5            | "         | .... | 0 29     |
| 1/4 & 1/2         | "         | 10           | "         | .... | 0 29     |
| 1/2               | "         | 5            | 10 15     | .... | 0 30     |

|                |                  |      |  |      |
|----------------|------------------|------|--|------|
| Bulk—          |                  |      |  | Brls |
| White Moss,    | 10, 15 or 20 lb. | .... |  | 0 18 |
| Feather Strip, | " " "            | .... |  | 0 20 |
| Ribbon,        | " " "            | .... |  | 0 18 |
| Special Shred, | " " "            | .... |  | 0 16 |
| Macaroon,      | " " "            | .... |  | 0 16 |
| Crown Desic'd, | 12, 20 25        | .... |  | 0 16 |
| Special,       | " " "            | .... |  | 0 15 |

## STANDARD COCOANUT MILLS.

|                                         |       |    |
|-----------------------------------------|-------|----|
| Feather strips .....                    | 18    | 21 |
| Cream shredded .....                    | 17    | 20 |
| Standard .....                          | 15    | 18 |
| Macaroon .....                          | 15    | 17 |
| Dessicated .....                        | 14    | 16 |
| Shavings, in packages .....             | 16    | 18 |
| Cream shredded, $\frac{1}{4}$ lbs. .... | ..... | 29 |
| " " " $\frac{1}{2}$ lbs. ....           | ..... | 28 |

## COFFEE.

| JAMES TURNER & CO. |       | per lb |
|--------------------|-------|--------|
| Mecca .....        | ..... | 0 34   |
| Damascus .....     | ..... | 0 30   |
| Cairo .....        | ..... | 0 20   |

**CHOCOLAT MENIER.**  
Vanilla—per lb.  
5 case  
lots.  
1 case  
lot.

Yellow wrapper..... \$ 0 32  
Singles..... \$ 0 34  
per box..... \$ 0 20  
108 lbs. to the case.... \$ 20 00  
Singles..... \$ 20 00  
per box..... \$ 20 00  
3 boxes of 12 packages... \$20 00

**CHOCOLAT MENIER**

DRINK  
CHOCOLAT MENIER

A black and white illustration of a woman in a polka-dot dress, holding a glass and a bottle of Chocolat Menier. She is standing next to a basket of fruit and a small dog. The text "DRINK CHOCOLAT MENIER" is written above her.

FRY'S

| Chocolate—                                       | per lb. |
|--------------------------------------------------|---------|
| Caraccas, $\frac{1}{4}$ 's, 6-lb. boxes .....    | 0 42    |
| Vanilla, $\frac{1}{4}$ 's.....                   | 0 42    |
| "Gold Medal" Sweet, $\frac{1}{4}$ 's, 6 lb. bxs. | 0 29    |
| Pure, unsweetened, $\frac{1}{2}$ 's, 6 lb. bxs.  | 0 42    |
| Fry's "Diamond," $\frac{1}{2}$ 's, 14 lb. bxs.   | 0 24    |
| Fry's "Monogram," $\frac{1}{6}$ 's, 14 lb. bxs.  | 0 24    |

|                                      |  |         |
|--------------------------------------|--|---------|
| Cocoa—                               |  | per doz |
| Concentrated, 1/4's, 1 doz. in bnx.. |  | 2 40    |
| " 1/2's, " ..                        |  | 4 50    |
| " 1 lbs. " ..                        |  | 8 25    |
| Homeopathic, 1/4's, 14lb. boxes ..   |  | ....    |
| 1/2 lbs. 12 lb. boxes ..             |  | ....    |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

|                                       |         |      |
|---------------------------------------|---------|------|
| Mott's Broma.....                     | per lb. | 0 30 |
| Mott's Prepared Cocoa.....            |         | 0 28 |
| Mott's Homeopathic Cocoa (1/4's)..... |         | 0 32 |

**RECKITT'S** Blue and Black Lead { ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION



TO  
THE  
TRADE

# Our New Match Machines

are now in operation, and  
we are prepared to supply, in any quantity, the  
following brands of **SULPHUR MATCHES.**

*"Telegraph"*

*"Telephone"*

*"Tiger"*

See that you are fully stocked.

---

## The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,  
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.





USE THE BEST!

## Canada Manufacturing Co.

Manufacturers of

**"STAR SELF-RAISING FLOUR."**

An old favorite,

**"FLEXMAN SELF-RAISING FLOUR,"**

**"QUEEN BAKING POWDER,"**

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: **AULD MUCILAGE CO.**

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

**AULD MUCILAGE CO.**

Telephone Main 2476. 17 Bleury St., Montreal

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Limited

**CAPITAL - \$25,000**

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9, 80, 81, 82 Confederation Life Building  
**TORONTO, ONT.**

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Cases also the buying and selling of Patents, and the organizing and promoting of Joint Stock companies. List 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

**The Toronto Patent Agency**

Limited

**TORONTO, ONT.**

THE

## Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

**TORONTO SPECIAL MACHINERY CO.**  
Manufacturers of  
**TEA, COFFEE, SPICE and FLOUR MIXERS**  
154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

**The Ontario Mercantile Agency**  
(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

**GRIMBLE'S** English Malt  
**Six GOLD Medals VINEGAR**  
**GRIMBLE & CO., Limited., LONDON, N.W. ENG.**

## THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

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**The Press Clipping Bureau, Board of Trade, Montreal**



The best goods to the best customers is the best policy for best merchants.

**SILVERINE**

the best Stove Polish on the market. We guarantee the quality.

See our prices in GROCER.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

**SILVERINE CO., MONTREAL**

## ACETYLENE GAS

The Safety Light and Heat Co. have in successful operation machines from 5 to 200 lights.

Simplicity and safety are the leading features. Being deeply water sealed it cannot leak. It makes the gas cool, washes it twice, and thus makes only pure gas. Never clogs the burners.

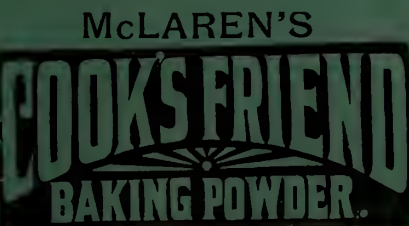
**THE SAFETY LIGHT & HEAT CO:**

Sole proprietors and manufacturers of the celebrated

**Dundas, Ont.**

**CLIFF-WARDLAW GENERATORS.**

Send for Booklet.



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

# NOT A LOTTERY

PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

## WITHOUT AN EQUAL

PITTSBURGH LAMPS

## GOWANS, KENT & CO.

Agents for Canada

TORONTO.



### New Package Larger Size

WETHEY'S CONDENSED MINCE MEAT now on will be done up in a new and attractive package of larger size than original. Although the package is larger you will find the contents remain the same.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS in Tomato or Shrimp Sauce.

## C. E. COLSON & SON,

## MONTREAL

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

#### DIRECTORS

|                                      |                             |                                    |
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| HON. SIR FRANK SMITH<br>President.   | W. INCE.<br>EDWARD LEADLEY. | W. R. BROCK.<br>WILMOT D. MATTHEWS |
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HEAD OFFICE - TORONTO

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|------------|----------|---------|----------|
| Belleville | Cohourg  | Lindsay | Orilla   |
| Brampton   | Guelph   | Napanee | Oshawa   |
| Seaforth   | Uxbridge | Whitby  | Winnipeg |

TORONTO—Dundas street, corner Queen.

" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK,  
PRESIDENT.

J. CHITTENDEN  
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET  
MERCANTILE AGENCY  
THE BRADSTREET COMPANY,

Executive Offices,

PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

## OAKEY'S

### 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street  
MONTREAL



# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 2, 1898.

NO. 48

## COLMAN'S MUSTARD



BEST ON EARTH

## Gold Dust Corn Meal

A Kiln-Dried, Canadian, Corn Meal that competes in quality with the best Corn Meal of **any** country. Very free from bran—a rich, golden yellow, because only the finest, **pure yellow** Corn is used in making it. Its grains are evenly cut. It won't "go Sour," because Kiln-Drying prevents heating and a consequent decay. We would like to send you samples of "Gold Dust." The **price** is reasonable for the high quality of the Corn Meal. It is **Kiln-Dried**—please remember that.

The Tillson Company, Limited

FROM MANUFACTURER TO  
RETAILER DIRECT.

Tilsonburg, Ont.

WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
PAILS  
CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
BASKETS  
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

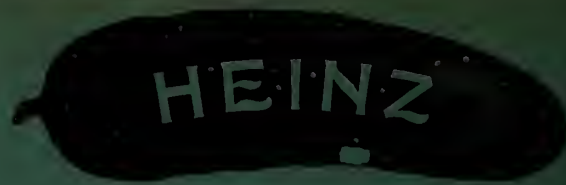
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .



Sovereign  
Matches



Pickles.

No customer ever leaves a store dis-  
satisfied with Heinz's pickles and food  
products.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
Tomato Ketchup    Tomato Soup  
Baked Beans with Tomato Sauce

For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The GENUINE  
always bear this  
Keystone trade-mark.



“Give me a package  
of Salt”

—this from  
a new customer perhaps whose trade you're trying to get. Pro-  
bably it's a woman who asks the question. Quite an important  
moment—for **you**. Are you going to take chances on pleasing  
her with quality?

Windsor Salt pays you a good profit—please remember that. Better still it is pure, dry, white—  
each separate crystal is a Salt Crystal and nothing more. She—the woman—skips the “cakeiness”  
and impurities of common salt because the moisture and the dirt are not there. We make it—we know.

Windsor Salt.

Leading Wholesalers sell  
Table, Dairy, Cheese,  
Packing Salt made by us.

The Windsor Salt Co., Limited  
Windsor, Ont.



# Holiday Profits

Your customers will spend their money freely—in holiday time. And Christmas is only 3 weeks ahead. They won't haggle over the few cents extra that the highest quality commands. They'll want the "best" at "any price," and the best is what will best suit them—and **you**. Easy holiday profits—pleased customers. Highest Quality brings them **both** your way.

## Fry's Cocoas and Chocolates.

Beyond comparison in high quality because comparison would not be fair to the Messrs. Fry—the largest Cocoa and Chocolate makers in all England. Pure, Rich, **concentrated**, Cocoa—delicious, delicate "Diamond" Chocolate.

Over 200 medals and awards taken for superiority.

## Lazenby's Soup Squares.

Made by the house of E. Lazenby & Sons, which was established in London over 100 years ago.

Absolutely free from foreign ingredients Lazenby's **Soup** Squares command the trade of England's Nobility.

## Lazenby's Jelly Tablets

Rich, pure and "true to nature" in the 13 different varieties of the fruits and wines they represent.

A trade stimulant for the woman who seeks to save time in the holiday season. Made in England. Liberally advertised.

Sold by leading wholesalers everywhere.

### AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

# Watch

the sparkling life of

## JAPAN TEA

as you pour it from the pot into the cup. Its precious liquid seems to thrill with strength, and the dainty fragrance which it spreads about the table is only a fore-taste of the rich, pungent, thoroughly satisfying relish which you imbibe with each refreshing sip.

To really appreciate these teas you must follow carefully the official recipe.

### **How to Make Japan Tea.** (OFFICIAL RECIPE)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined teapot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.





The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**

## EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**

Actuary.

**J. K. MACDONALD,**

Managing Director

## HOW THEY PLEASE

"OTTAWA, ———"

"THE GREIG MANFG. CO.,

"MONTREAL.

"My customers who have had your Crown Brand Extracts say they are, without exception, the finest both for flavor and strength, they have ever used.

"Yours truly,

"—————"

**THE GREIG MANUFACTURING CO.**  
MONTREAL.



This **MINCE MEAT** is superior to all others  
in appearance, nutrition, delicacy of flavor and  
choice quality.

"BEST I EVER USED," is heard on all sides

Each packet containing  $\frac{3}{4}$  lb. will make over  $1\frac{1}{2}$  lbs. when ready for use.

Once tried, always used.

Ask your Wholesaler for it.

**NICHOLSON & BROCK, Toronto.**





## OUR MEN

ARE GOING OVER THE GROUND FOR THE FINAL TRIP OF THE YEAR. YOU CAN FILL UP YOUR SPICE TINS WITH OUR GOODS JUST NOW AT VERY CLOSE PRICES TO FINISH THE SEASON'S BUSINESS.

**TRY OUR COFFEE.**



## FIRE

The Baldwin Condensed Milk Co. are overtaking orders which accumulated during stoppage, in consequence of their factory being damaged by fire. Orders can now be filled promptly.

**ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.**



## LICORICE..

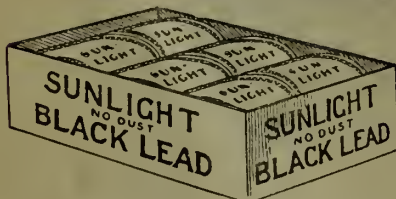
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.



**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.



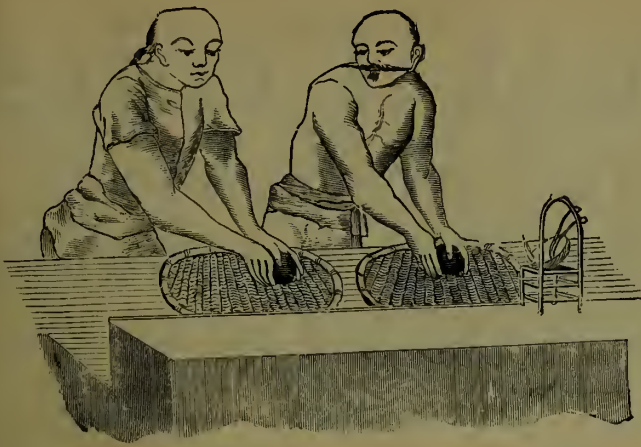
These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**






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## Mongolian Methods.

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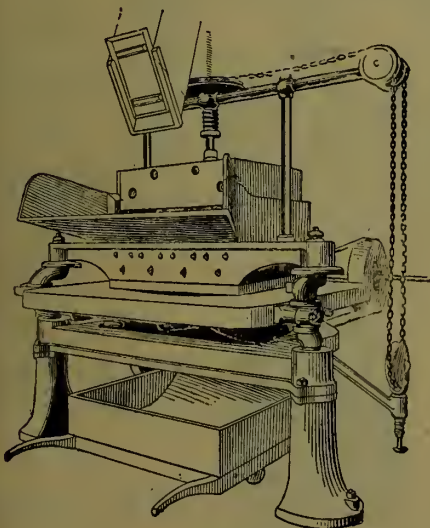


Some doubts having been expressed as to the accuracy of the illustrated advertisements showing how teas are hand-rolled in China and Japan, the above are *fac-similes* of plates used in a Report of the United States Commissioner of Agriculture on the manufacture of tea in those countries.

# COMPARE—AND THINK OF IT !! CEYLON AND INDIA TEAS

Are prepared exclusively by machinery.

The cuts of a Rolling and a Firing Machine shown here are reproductions from photographs.

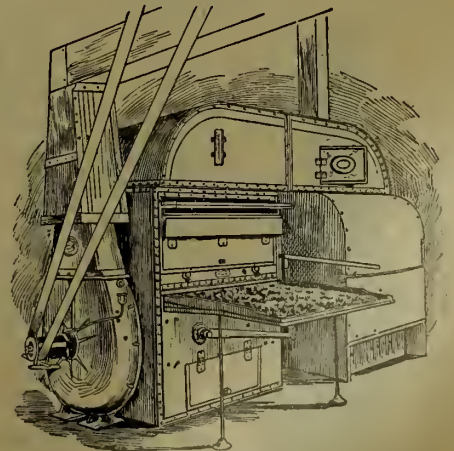


ROLLING MACHINE.

---

## Scientific Methods.

---



FIRING MACHINE.



# The Finest Fruits

ARE NONE TOO GOOD FOR CHRISTMAS TRADE.

The highest grades  
of currants are :

**Haycastle and Paradise**

TRENOR'S BLUE EAGLE SELECTED VALENCIAS  
REIN'S MALAGA RAISINS  
SOLARI'S ELEME FIGS

PURE MAYETTE GRENOBLE WALNUTS  
GENUINE TARRAGONA ALMONDS  
SICILY FILBERTS OF THE FINEST QUALITY

Our goods are the best---Our prices right.

## Rio Coffee.

We have a carload arriving of very choice goods. The market is advancing. This is a good time to place orders. It will pay you to investigate.

## W. H. GILLARD & CO.

WHOLESALE GROCERS,

...HAMILTON

THE SAUCIEST OF SAUCES.

# PATERSON'S

ossesses a  
eculiar  
iquancy, and is more  
generally used than other  
**SAUCES.**

*Paterson's Wor'ster Sauce  
is the best value on  
the Market.*

PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

Manufacturers of the celebrated  
"PATERSON'S CAMP COFFEE ESSENCE,"  
and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

**ROSE & LAFLAMME, MONTREAL.**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 2, 1898.

NO. 48

## MY FIRST EXPERIENCE AS A GROCERY CLERK.

I WAS 13 years old, strong, healthy and willing, so my father concluded it was about time I was earning my own living. Acting upon the impulse of the moment, he took me to "the store," and, presenting me to the proprietor, said:

"C.I., can you do anything with this boy?"

C.I. said he guessed he could.

"All right," said my father, "do the best you can."

Thus was I indentured in my first situation as a grocery clerk, where I stayed for seven years, and only leaving it to go into business for myself.

### WAGES.

Readers will notice by the above that there was nothing said about wages. That was left to the conscience of my employer, and for a long time it was not very elastic, but, after three months' fair trial, I was engaged for another year at \$75 per year and board.

### "BUCKING" WOOD.

As to my duties, they were numerous and various. First, I had to "buck" enough wood each day to run one big stove and six small ones. This was done in early morning, generally about daylight, if not before. Then, the store had to be swept and drawers filled, after which the lamps had to be cleaned. Then, about 8 o'clock, came breakfast, after which I had the horse to feed and look after and bring over to the store.

### BEING BROKEN IN.

Then came the regular day's work behind the counter, and, as I was the junior, I had to be broken in by all my seniors. I soon, however, attached myself to the head clerk, and, as I was tough and not too particular what I did, as long as it was work,

we got along fine, and I soon got hints from him that landed me ahead of other competitors. One thing I was always particular about was never to wait to be told to do a thing, but to be always on the lookout with eyes and ears, and forestall their commands. This is a hint that cannot be too firmly impressed on young clerks. Many a jolly hour's loaf I got by my reputation for work. Nevertheless, I always did my work.

### CHANGES THEN AND NOW.

The changes in the grocery business since 1880 are something enormous. Nothing shows the rapid advance Canada has made in material prosperity than a look over a grocer's shelf in 1880 and 1898. Then we sold raw West India sugar at 12c. per lb., and, on rare occasions, we would sell two pounds granulated at 16c. per lb. This was when "company" was expected at some of our customers' houses. As for canned goods, we did not bother with them—they were looked upon as being poisonous.

In confectionery, we kept mints, mixtures and sticks, and generally got about 40c. per lb., or 2 oz. for 5c. was the usual sale. The Christmas trade was all done on Christmas day and eve, and a busy time we had of it.

### BUSINESS METHODS.

Our principal receipts were butter, eggs, pork, beef and buckwheat, the latter of which we stored for the farmers till spring, when it was sold back again to them on credit, at a slight advance, to be paid for in the fall by other buckwheat the produce of spring sales. There was no such a thing as prepared foods; no fancy biscuits; sodas and sweets, in barrels, were staples, and on "fair days" many a barrel was shovelled over the counter to feed the hungry crowd. Cheese was all imported. Our soap was mostly 5-lb. bars, and small sale at that, the farmers preferring washing soda. Teas

were all Chinas, and no packages were then thought of.

### HOURS OF LABOR.

Our hours of work were from 6 a.m. to 11 p.m., after which we had to have our little amusements. And, as two of us always slept over the store, we generally managed to make things lively, and many a bottle of Scotch was quietly punished.

### DRIVING CATTLE TO MARKET.

Our greatest sport was driving cattle to the railway, nine miles away. About once a week, from Sept 1 to January 1, we had a drove of fifty or more head of cattle, most of which had never seen each other until the night previous. We usually left about 5 o'clock in the morning with three drovers and a driver. It was a hard run for the first five miles, after which any cattle that tried to get away from us were about tired out and only too glad to proceed quietly. At 9 o'clock we were supposed to have gone nine miles and loaded all on the train, when we jumped into a sled and drove back home as quickly as possible, so as not to lose too much time. We generally got back about 11 o'clock, when we reported any accidents or losses, and quietly took our places behind the counter until closing time, when we perhaps chased them all over again over a bottle of Scotch.

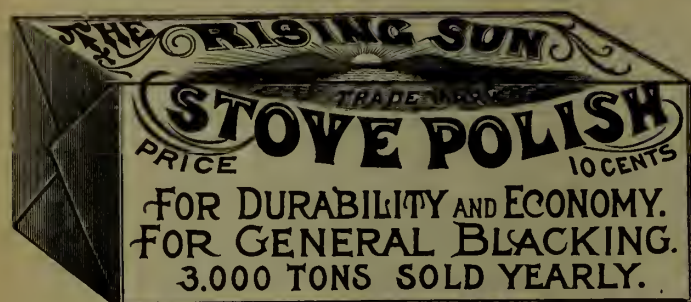
### TEACHING OTHERS.

Thus were my early years spent until I arrived at the age of discretion, when I took upon myself the management of a business of my own, and at once began to pour upon others the valuable lessons I had been taught. Some profited by it and are to-day prosperous merchants. Others knew it before I did, and could not be taught and were not. I prospered, and, disdaining my lowly surroundings, struck out for something bigger. Some say I got it, others say I did not. I know I got rid of a lot of worry and work when I gave up running a country general store on credit.

HEF. P.



# THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

## DEFENSE OF CANADIAN PICKLES.

**E**DITOR CANADIAN GROCER,—In your last two issues you published articles, which, you must pardon us for saying, were something less than fair to Canadian manufacturers of pickles. The impression left upon the minds of the readers of your articles could only be, that in Canada only low-grade pickles are made, and that these are put up "in poisonous acetic acid distilled from wood," while everything that is not unattractive, unwholesome, or poisonous is imported from Great Britain or the United States. Your charge is so general that it includes in its sweeping condemnation every pickle manufacturer in the Dominion, and so we feel that we are not asking too much when we request a little of your space to reply. We shall speak, of course, only for ourselves. You may have knowledge which justifies the "poisonous acetic acid" charge against some manufacturer, but we object to the charge being made so general that it practically includes us.

What you say as to the failure of the Canadian manufacturers to fully supply the entire home market may be true, but, even so, it does not follow that it is the fault of the home manufacturers. Instead of hastily adopting the "poisonous acetic acid," slovenly methods, and want of enterprise theory, as you do, would it not be more in accordance with the facts to say that the prejudice in favor of imported foreign made goods, with which all Canadian manufacturers have had to contend, has been especially injurious to manufacturers in our line, and may we be permitted to say, in this connection, that articles, such as those from your pen, to which we are referring, are not exactly calculated to help remove this prejudice.

You speak of the putting up of "low-priced and low-grade pickles," and say their "mania" for doing this is the cause of the failure of the manufacturers to develop the industry in Canada. You then

proceed: "They evidently imagine that by putting up coarse vegetables with wood acetic acid and in unattractive bottles they can compete with the pickles which are imported from Great Britain and the United States." Again you say: "Bad may compete with bad, but such trash as we see on this market of home product, can never compete with the first-class article." What impression is this to leave upon the minds of your readers, except that the Canadian pickles are always trashy and bad, while the imported article is always the opposite?

We have been in the business of pickle manufacturing for quite a number of years now, and we do not think the terms "trash" or "bad" can with justice be applied to any goods turned out of our factory. As for "poisonous acetic acid distilled from wood" we do not use it. If any representative of your journal will call at our factory we shall take pleasure in showing him everything about it and allow him to examine and test everything we use in the manufacture of pickles.

Concerning low-priced pickles. We make them, of course, because the market demands them. They take the place, to a great extent, of goods formerly put up in pails and tubs, and sold, retail, by the quart, etc. But these goods are not cheap because of the materials being either unwholesome or bad. A somewhat coarser grade of vegetables is used in them to be sure, but they are just as wholesome, clean and carefully prepared as the finer and more costly goods, while, as to their appearance and the attractiveness of the packages, we believe they will compare favorably with the imported article of which you are so enamored. So as to avoid even the appearance of deception, and so that our customers will know exactly what they are buying, we have adopted distinctive brands for our higher and lower-priced goods, calling the first "Sterling" and the other "Canada." When we first commenced business we made the cheaper grade of goods almost

exclusively, for the very good reason that there was but little demand for any other. Gradually, however, as the demand for higher-grade goods increased, we met it and fostered it till now our output of the higher grade is as much greater in proportion to the lower as it was formerly less.

You say, "any manufacture of pickles will only become a staple on the market after it has earned a reputation, and it necessarily follows that if it is ever to earn a reputation it must be of good quality." This is undoubtedly and indisputably true. Perhaps you will pardon us if we say that, since our goods have become a staple on the market, it follows that they must have earned a reputation, that they must, therefore, be of good quality, and consequently they cannot be made by "putting up coarse vegetables with wood acetic acid in unattractive bottles."

We take what perhaps you will admit is a pardonable pride in having built up the business we have in face of great difficulties. We have sought to win a market for our goods solely upon their merits—their quality and purity—and you must pardon us if we feel somewhat warmly when a charge is made in an influential and respectable journal—in terms so general that it embraces us—that the goods put up by Canadian manufacturers are something other than honorably and honestly made.

T. A. LYTLE & CO.

TORONTO, Nov. 19.

## SHORTAGE OF FISH CATCH.

The shortage of the fish catch is evident from a remark that a leading merchant in the business made to *The Herald* recently. His warehouse is full with an immense stock; yet, he said he did not expect to have enough to fill orders, implying that stocks elsewhere are light. Fishermen are receiving more than \$1 per quintal higher prices than they were a year ago.—*Herald*, Halifax.



# *Don't Buy Experience.*

Buying **Tea** or **Coffee** without testing it is like ordering a suit of **clothes** by mail. May fit others—it won't fit you. **Paying** for goods before you strike the right line is costly.

You are not required to buy **experience** in handling **L. S. & B. COFFEES, EMPIRE or KIJI TEAS.** Give them a try at "our risk." We'll take the chances, because we know they will give perfect satisfaction.

*Lucas, Steele & Bristol,* WHOLESALE GROCERS, *Hamilton.*

---

## “SIRDAR”



A pure, mild drinking Coffee to retail at 25c.

The best for the money on the market and profitable to the retailer.

---

# James Turner & Co.

— HAMILTON

---

Made to sell

“REINDEER” Brand  
Condensed Goods.

Milk, Coffee, Cocoa, Evaporated Cream,  
Keep your stock assorted.

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

{ Selected Valencia Raisins  
 { Fine Off-stalk Raisins  
 { Off-stalk Raisins

{ Santa Clara Valley  
 { Santa Cruz  
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets  
 { Elme, in 10-lb. and 14-oz. boxes.

**NOW IN STORE. LOWEST PRICES.****THOS. KINNEAR & CO.,****WHOLESALE GROCERS****49 FRONT ST. EAST****TORONTO****HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**C**ALIFORNIA prunes, 60-70's and 90-100's, in 25 and 50-lb. boxes; fancy silver prunes and egg plums, in 25-lb. boxes, and unpeeled peaches, in 70-lb. bags, are offered at close figures by The Eby, Blain Co., Limited.

New Bosnia "Sphinx" prunes are in stock at H. P. Eckardt & Co.'s.

T. Kinnear & Co. have a shipment of "U" Sphinx prunes in stock.

New Brazil nuts are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. have received a shipment of new Grenoble walnuts.

The Davidson & Hay, Limited, are offering asparagus "Tips," packed in 2-lb. tins.

A shipment of finest new Hallowee dates were received by H. P. Eckardt & Co. last week.

"Refugee" and wax beans, flats, are arriving this week for The Davidson & Hay, Limited.

The Dawson Commission Co., Limited, have a car of Valencia oranges due to arrive via ss. Arab, via Portland, Me., this

week. Clemes Bros. had a car on the ss. Portland, which arrived at St. John this week. These are the first shipments of the season.

An exceptionally large range of fine fruits is being handled by W. H. Gillard & Co. this season.

H. P. Eckardt & Co. are offering French prunes, 80's and 90's, in 55-lb. boxes, for prompt shipment.

The Davidson & Hay, Limited, have to hand this week shipments of "Sphinx" and "Atlas" prunes in all sizes.

A full line of Malaga raisins, shelled almonds and nuts of all kinds, are in store with Lucas, Steele & Bristol.

Inside figures on the firm's own brand of cleaned and stemless carrants are quoted by The Eby, Blain Co., Limited.

The raisin seeder, installed by Walter Northrop this season, is now working full time cleaning California raisins.

A full supply of canned fruits, including 3-lb. and gallon apples, all standard packs, is in store with The Eby, Blain Co., Limited.

The 1-lb. cartons of "C. & B." ginger tips which Lucas, Steele & Bristol offer are attractive, and can be retailed at 25c. per box.

The Eby, Blain Co., Limited, have a fine range of Crosse & Blackwell's candied and

Batger's crystalized, dry-drained and cut-mixed preserved peels, which are moving freely at bottom figures.

A direct shipment of prunes, sago and tapioca, is just to hand with Lucas, Steele & Bristol. The former has of late been scarce.

New Tarragona almonds, shelled Valencia and Jordan almonds, Grenoble walnuts, Sicily filberts, and pecans are quoted at close prices by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report plenty of orders for their fancy special design tea caddy, 5-lb. size. Every grocer should carry these for Christmas trade.

Clark's mince meat, 1-lb tins and 4 lb. pails, and Wethey's mince meat, in 1-lb. packages, are seasonable goods that are meeting with ready sale with The Eby, Blain Co., Limited.

W. H. Gillard & Co. report an active demand for their special blends of coffees, "Kamar," "Purity" and "W. H. G.," which are pure, and are meeting with favor with the trade.

"Haycastle" and "Paradise" currants, both cleaned and in their natural state, are having a large sale with W. H. Gillard & Co., on account of their peculiar flavor and handsome appearance. Gillard & Co. claim these to be the highest grades grown in Greece, and have handled them extensively and with unqualified success for a number of years.

## Royal Sovereign ENGLISH STILTONS

are now ripe, and in good condition for Xmas trade. Order now, to make sure goods will arrive in time for holiday trade.

**A. F. MacLAREN & CO., Sole Agents, TORONTO.**



"SPHINX"

"ATLAS"

"B," "C," "D" and "U"

"A," "B," "C" and "D"

"RED STAR"

50/60 to 110/20  
25-lb. and 50-lb. boxes.

PRUNES

IN STOCK

"TABLE GROVE"

40/50 to 110/120  
50-lb. boxes.

THE DAVIDSON &amp; HAY, LIMITED

Wholesale Grocers

TORONTO

## A FAKE COMMISSION HOUSE.

**A**BOUT eight weeks ago the warehouse at 88 Front street east, Toronto, was rented by strangers, with the firm name of Campbell, Davidson & Co. They were quite progressive, and evidently determined to build up a name as well as a business.

Printed quotations were issued at stated periods and scattered broadcast throughout the Province.

Unlike other commission houses, the market value of produce was of no account to Campbell, Davidson & Co. They established their own prices.

While their competitors would only pay the market price for butter, eggs, poultry and other farm and dairy produce, a cent or two per lb. extra, this liberal and philanthropic firm was more than willing to pay. And, of course, the firm was able to carry out what it agreed to do, for, among its references was not there the Canadian Bank of Commerce?

With a firm so liberal in the price it was willing to pay for produce, and with a reference so good as that of the Canadian Bank of Commerce, it was not surprising that it got goods, and goods in abundance too.

Davidson was the only member of the firm in evidence. But to-day he is not in evidence. And he has not been so for a week or ten days. Neither is the money which was to pay for the goods country merchants had consigned or sold to him.

Mr. Davidson has absconded and taken the money with him, and the sheriff has seized the few chattels which were to be found around the warehouse.

What the liabilities are will probably be

never definitely known. They are estimated to be about \$25,000. Quite a nice little sum for an eight weeks' old firm.

In order to take advantage of the golden opportunity, a great many merchants in the country sent their produce to Campbell, Davidson & Co., instead of to old and tried firms to whom they had formerly sent it. This week, a good many are writing to their old commission firms, telling their tale of woe, and in some instances asking them to try and rescue something from the ruins for them. But if any one of them gets enough to pay for his postage stamps lucky will he be.

Campbell, Davidson & Co. planned to rob the country merchants, and they succeeded admirably. Some write that they are out between four and five hundred dollars, and one man states that his losses will put him out of business. Another, in referring to his losses, describes himself as a fool.

While THE CANADIAN GROCER regrets exceedingly the fact that so many country merchants have been victimized, yet, it realizes that they have largely themselves to blame in the matter. If there should, peradventure, be a new firm in business which was not acquainted with the names of the houses in Toronto and elsewhere, the desired information could have been found in the columns of THE CANADIAN GROCER, where are the advertisements of leading and reliable commission houses. Furthermore, should any of the readers of this paper want to know the standing of any commission house that may be trying to procure produce from them, the publishers will, on receipt of an inquiry, make an effort to secure the desired information.

## THEY BUY NOVA SCOTIA CODFISH.

In a report to his State Department, United States Consul Hanna at San Juan calls attention to the very large fish trade of Nova Scotia and other British North American colonies with Porto Rico. He says that codfish is the principal food article imported into that island and that Nova Scotia dealers in codfish consider Porto Rico their best market. In many cases the dealers of Nova Scotia visit Porto Rico to buy molasses, and pay for it in codfish. The consul says there is no reason why New England dealers in cod should not supply the Porto Rican market in the future.

## LOBSTER PACKERS.

"The French lobster packers on the treaty shore," says The St. John (Nfld.) Herald, "have done an enormous business during the past season. At St. John's Island, one Frenchman has packed and shipped 2,500 cases. Newfoundlanders who have been fishing off the treaty shore have done very poorly. This is easily accounted for. The Frenchmen recognize no restrictions, and can fish at every season, while the Newfoundlanders have to close down their factories during the close season. The language of the treaty of Utrecht does not give the Frenchmen the right to build factories or pack lobsters on the treaty shore, but they do it, just the same, and, having no rules or regulations to fear, they work in all seasons."

## EXTENDING THEIR BUSINESS.

The American Tobacco Co. of Canada has bought out the business of L. Larue, Jr., and, henceforth, the business will be run under the name of L. Larue, Jr., as a branch of The American Tobacco Co. of Canada, and all brands of Canadian goods, previously made by L. Larue, Jr., will be continued. The business will be very much enlarged and extended.

# New Fruits

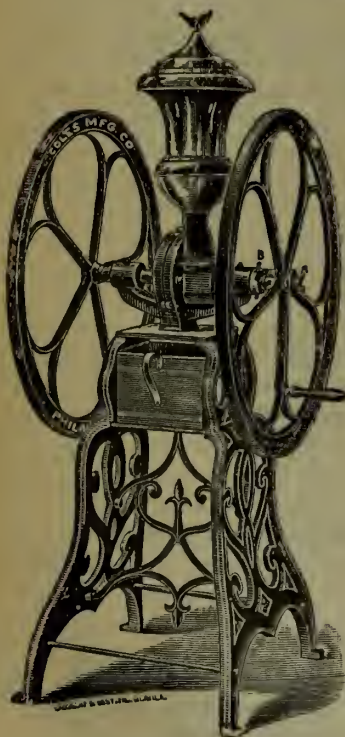
## for Prompt Shipment.

Fine Filiatra Currants, cases and half-cases.  
 Choice Amalias Patras Currants, cases and half-cases.  
 Finest Patras Currants, cases and half-cases.  
 Extra Choicest Vostizza Currants, cases and half-cases.  
 Grustan's F.O.S. Valencia Raisins.  
 Grustan's Finest Select Valencia Raisins.  
 Trenor's F.O.S. Valencia Raisins.  
 Trenor's Finest Select Valencia Raisins.

Bevan's Connoisseur Clusters, boxes and quarter-boxes.  
 Bevan's Extra Dessert Clusters, boxes and quarter-boxes.  
 Bevan's Royal Buck. Clusters, boxes and quarter-boxes.  
 New Finest Halloween Dates.  
 G. & S. California Prunes, all sizes.  
 Seeded Muscatel Raisins, 1-lb. cartoons.

**NEW GRENOBLE WALNUTS IN STOCK.**

**H. P. Eckardt & Co. - - Toronto.**



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
 Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
 PHILADELPHIA, PENN'A.

## Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.



# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## BUTTER ADVANCES SHARPLY.

**A** SUDDEN jump of  $\frac{3}{4}$  c. per lb. in the price of creamery butter is an unusual circumstance at this period of the year, but this week values show that rise, in Montreal, over the figure ruling last week. Export inquiry for finest creamery, and the difficulty in obtaining it, is responsible for the advance. Buyers at first tried to secure 50-lb. boxes, bidding 18 $\frac{1}{2}$  then 18 $\frac{3}{4}$  and finally 19c. At the latter figure, some moderate quantities of stock were turned over; and then it became difficult to procure boxes and buyers turned their attention to tubs.

Inquiry soon elicited the fact that finest quality was equally scarce in this sort of package, and at this writing it is extremely doubtful if any buyers could fill their wants under 19 $\frac{1}{4}$ , and, possibly, 19 $\frac{1}{2}$  c., although these prices have not yet been established as the basis of actual sales, except in the case of five and ten package lots to the local jobbing trade, in which case slightly higher prices have been realized. But, while finest goods are scarce, and the market excited in regard to

them, there is a considerable quantity of butter knocking about the market in Montreal that would not fetch within  $\frac{3}{4}$  to 1c. of the prices quoted above.

It is choice butter that is scarce, and buyers, when they concede the top prices, are rigidly particular regarding quality.

On the whole, however, the butter situation this fall appears to be a fairly sound one, and medium to choice butter is good property; in fact, all well-kept goods promise, if the market continues as it is at present, to net holders a reasonably good margin. Another factor that has helped to stiffen prices, when coupled with the improved demand from Great Britain, has been the inquiry for car lots of both creamery and dairy from Vancouver and the Pacific Coast. Most of these inquiries were difficult to fill, inasmuch as they asked for 30-lb. tubs, a size of package that is not common nowadays, owing to the fact that the British demand is for 50-lb. boxes or 70-lb. tubs.

Receipts, so far, of winter-made creamery have not been heavy, and what has come forward showed first-class quality; in fact, was taken by the exporters at the top price of the market.

Clerks who would build up themselves should be zealous to build up the business of their employer.

## THE CANNED TOMATO SITUATION.

The easier feeling in canned tomatoes noted last week is still in evidence, although there has been no further quotable change.

There have been transactions in round lots at 77 $\frac{1}{2}$  and 80c. per dozen, and more are offering at the latter figure. The ruling price to retailers is 80 to 85c., although for certain brands 90c. is quoted.

While the market has taken an easier turn, everyone seems to be of the opinion that it is only of a temporary character, and was induced merely by a desire to make sales during a quiet season.

This view THE CANADIAN GROCER believes to be not far astray. From now out until the New Year begins the present figures may be expected to rule. After that what changes do take place are likely to be rather toward a higher than a lower range.

## EXPORTS OF BRITISH GROWN TEAS

**T**EA exports from Calcutta during the first nine months of the year show a satisfactory increase on the whole, although a slight decrease in the quantity shipped to Australia and New Zealand is to be noted.

The total quantity exported to all countries outside the United Kingdom was 10,685,152 lb., against 9,067,537 lb. in 1897, 8,367,107 in 1896, 6,943,536 in 1895, and 6,241,467 in 1894.

The exports to the United Kingdom during the nine months were 80,622,110 lb., against 80,020,341 lb. in 1897, 77,749,911 lb. in 1896, 72,617,543 lb. in 1895, and 71,124,647 lb. in 1894.

From a glance at the above figures it will be seen that the percentage of increase of the exports to the United Kingdom has been not nearly as great as to all countries outside the United Kingdom. The increase during the five years was 13.35 per cent. to the former and over 71 per cent. to the latter.

The following table gives the exports for the nine month periods of 1898, 1897 and 1894:

|                                | 1898.     | 1897.     | 1894.     |
|--------------------------------|-----------|-----------|-----------|
| Australia and New Zealand..... | 3,691,538 | 3,838,259 | 3,681,876 |
| America .....                  | 1,496,966 | 1,302,124 | 223,263   |
| Other Places.....              | 5,496,648 | 3,927,154 | 2,336,328 |

|                                  |            |            |            |
|----------------------------------|------------|------------|------------|
| Total outside the United Kingdom | 10,685,152 | 9,067,537  | 6,241,467  |
| United Kingdom.                  | 80,622,110 | 80,020,341 | 71,124,647 |
| Total lb.....                    | 91,307,262 | 89,087,878 | 77,366,114 |

Although the figures relating to the exports of Ceylon tea were published in a previous issue, yet it will not be out of place to briefly refer to them again. Up to September 22 they were 87,693,719 lb. to all countries, against 84,418,297 for the same period in 1897. America bought 1,801,059 lb. against 564,652 lb.; Australia, 10,709,888 lb. against 9,205,561 lb.; Russia, 1,654,865 lb. against 324,612 lb.; Germany, 249,474 lb. against 189,503 lb. United Kingdom, 70,909,101 lb. against 72,561,369 lb.; other countries, 2,369,719 lb. against 1,572,600 lb. It will be noticed that the exports to the United Kingdom are the only ones which exhibit a decline.

Taking both Indian and Ceylon teas we learn that the aggregate exports for what is practically the first nine months of the year, were 179,000,981 lb. against 173,506,175 lb. the same period last year.

## THE CANADIAN PICKLE QUESTION.

ELSEWHERE in this issue we print a communication from T. A. Lytle & Co., in which disapproval is expressed at articles which recently appeared in THE CANADIAN GROCER in regard to Canadian-made pickles.

We exceedingly regret that Lytle & Co. conceived the articles in question to have been "something less than fair to Canadian manufacturers of pickles." Our sole and only object was to stir the pickle manufacturers in this country up to a sense of their duties and privileges. We did not then consider we were less than fair; nor do we now.

Again, Lytle & Co. contend that the impression left upon the minds of the readers of the articles in THE CANADIAN GROCER "could only be that in Canada only low-grade pickles are made, and that these are put up in poisonous acetic acid distilled from wood." Again, unwarranted conclusions were drawn from the article.

It was not stated there were none but this class of pickles put up in this country. It was, in effect, stated that there were some good pickles manufactured here, but that they were the exception, not the rule. This, Mr. Lytle himself would not deny. We remember a conversation we had with him some time since, in which he bitterly complained of the competition his firm was experiencing from the poisonous wood acetic acid pickles. And this class of pickle is still on the market.

There is, undoubtedly, as Lytle & Co. say in their letter, prejudice in favor of imported foreign-made goods. And we regret that it is so. But the domestic pickle manufacturers are not without blame in this matter. By, as a rule, putting up low-grade pickles, they have rather fed than starved this prejudice. And then, look at the lack of enterprise that has, in many instances, characterized those who put up a really good pickle. Many of them seem to think that they have only to put a pickle on the market, and that it will, like a worm, bore its way to public attention.

As far as the impression that the articles which have appeared in THE CANADIAN GROCER will leave on its readers, in regard

to Canadian pickles, that is something this paper cannot help.

Certain unsatisfactory conditions exist in the pickle industry in Canada. These conditions THE CANADIAN GROCER felt to be its duty to expose, not with a view to aggravating but remedying them.

Evils appertaining to an industry are no more cured by a journal covering them, either under the mantle of silence or of untruthful flattery, any more than are social or political evils cured by the same methods.

Whitewash may hide dirt, but it will not remove it, and the dirt will only be hid as long as the whitewash lasts.

We quite believe the statement of Lytle & Co., that they do not use acetic acid distilled from wood in the manufacture of their pickles, and we know from experience that the pickles they put up under the brand "Sterling" are all that anyone can reasonably desire. But they acknowledge that they commenced business with the cheaper grade of goods.

It will thus be seen that they started out with the same old belief as nearly all other pickle manufacturers in Canada, namely, that low-grade goods were stepping-stones to success. Unlike the great run of their confreres, however, they saw the error of their way, for they gradually devoted their energies more upon the higher grade goods, until, to-day, as they say in their letter, "the output of the higher grade is as much greater in proportion to the lower as it was formerly less."

The sentence just quoted from Lytle & Co.'s letter justifies all that THE CANADIAN GROCER said in the two articles in question.

Low-grade goods are poor things upon which to essay to climb to success, especially in the pickle business. And Canada will never have a pickle industry worthy of the name until manufacturers as a rule, and not an exception, realize it.

## JAPAN TEAS IN CANADA.

The recent advices from Japan report the shortage in the crop for the season at about 28,000 piculs, and that teas now in Japan, in the natives' hands, are of a very low grade and attract but few buyers.

The market for such teas as this country requires is fully \$1 a picul higher than it

was a month ago, and goods ranging from 16 to 19c., or 20c., are likely to prove good value in the future, as they are likely to be scarce.

Some little time ago, there was an impression that shipments to Canada had been larger this year than last, but this is not the case, and the mistake is accounted for in the following way: Large shippers billed quantities of tea to Canada, which, when they had reached the Coast, were diverted to the United States. This caused the error in the figures, which have been rather misleading to those who read reports from Japan itself.

## SULTANA RAISINS FOR MONTREAL

A little business is being done in Toronto in Sultana raisins, but the volume is not large, on account of the high prices which obtain. Stocks, however, are merely nominal, and they have, this week, been further reduced by sales to Montreal wholesale houses.

The markets abroad are higher than they were a month or two ago.

## A CAUSE OF NON-SUCCESS.

IT is not because of lack of opportunity, but because of lack of the qualities of ambition and energy that there are so many men—both young and old—in the world who are "neither fish, flesh, or good red herring"; in other words, so many men in business, behind counters, and in the professions, who do not amount to much.

A man who is without ambition and energy merely drifts with the tide. And the farther he drifts the farther does he get from the sources from which success springs.

A man who has no ambition can no more forge ahead than can an engine without steam. Ambition is the steam of human progress.

Have ambition. Have an aim in life, and a high aim. Utilize the golden and spare moments in fitting yourself for the goal. Read good books. And think, as well as read. Then, when the opportunities come you will be prepared to grasp them.

Success is no more the offspring of indolence than is a sparrow the offspring of an eagle.



## CANADA'S TRANSPORTATION PROBLEM.

THE termination of the rate war between the Canadian Pacific and the Grand Trunk railways, and the going into operation of the rates which obtained before the war began, naturally revives interest in the relation of the railways to the country, and vice versa.

The monetary aids granted to Canadian railways by governments and municipalities up to June 30, 1897, aggregated \$207,137,265. This is exclusive of the 39,725,130 acres of land with which the railways have been subsidized. Taking money and land together this would represent at least a sum of \$250,000,000, or equal to a donation of \$5 per head of every man, woman and child in the country. Taking it another way, an average of over \$15,100 has been given for every mile of the 16,500 miles of railway in operation. In our calculation we have only allowed about \$1 per acre for the land granted, which is obviously an under estimate particularly when it is remembered that the C.P.R. is holding at \$10 per acre the land it received in grants.

Notwithstanding the liberality of the country in cash and lands, to say nothing of the value of the franchises and privileges they carry with them, the 16,550 miles of railway operating in the Dominion are as bands of steel, binding the country in a grasp which has positively become painful. And, the trouble is, we have to grin and bear it without hope of much relief.

Had the legislators, in the years gone by, been foreseeing enough to see the conditions as they are to-day, or been able to anticipate the overmastering power the railways have developed, it is inconceivable that they would have so neglected to provide measures for the safeguarding of the interests of the commercial and of the agricultural interests and of the people generally as they did.

They, doubtless, as a rule, did their best, but their best was little better than nothing. At any rate, it has not prevented the country being practically at the mercy of the two big corporations which control the railway systems of the Dominion.

The manufacturing and commercial classes are suffering from high freight rates and discriminating freight rates, which, in

many instances, make nugatory the protection which comes from the Customs tariff, while our export trade, in many respects, is carried on under difficulties induced by the same causes.

The farmers are in much the same condition as the business men. Were it not for the railway conditions obtaining in the Northwest, that part of the Dominion, wherein are the choicest of the wheat lands upon this continent, would not be as sparsely settled as it is to-day. It is true that the conditions have been somewhat alleviated by the reduction in the rates on grain which was obtained from the C.P.R. as a provision of the Crow's Nest Pass agreement. But, there is still a great deal of soreness up there, notwithstanding.

Wherein lies the solution of the transportation problem it is difficult, with positiveness, to say. What might be done in some respects is apparently made impossible by extraordinary privileges which the railway owners, more cunning and subtle than the legislators, worked into the webs of their franchises.

And, thus, what have become known as vested rights, as far as the railways are concerned, have become what may be termed vested wrongs, as far as the people of this country are concerned.

But, whatever there may be in the lap of futurity, the first essential in the direction of railway reform is an increase in the number of men in Parliament who are without railway passes in their pockets, and are, in consequence, less susceptible to railway influence.

The next thing is to get a railway commission, composed of the very best men that can be procured. Then, and not till then, can we hope for anything practical to be done in the way of solving the railway problem.

The call is to the business men of the country to lend their assistance in solving the transportation problem, and making the railway corporations the servants, and not what they are now, the masters of the people.

Do not be afraid to launch an idea because it is new. There may be millions in it.

## DROPS FROM THE EDITOR'S PEN.

Natural advantages have no utility until they are utilized.

An unscrupulous person, like a quicksand, cannot be trusted.

Always try to be the leader and not the follower in the paper chase of business.

A poor clerk behind the counter is about as undesirable as poor goods upon the shelves.

A clean record and a clean store are two things which no merchant can afford to be without.

Time is more precious than money, and he who wastes it is more foolish than the spendthrift.

If you cannot attend to your advertising, you cannot expect people to pay attention to your store.

Worry will not remove furrows from the business, but it will create them on the merchant's brow.

Climbing metaphorical mountains may not be pleasant, but it gives strength of character, if not strength of muscle.

He who seeks diligently and honestly for position or money may not find all he sought for, but he will find a good percentage of it.

Notwithstanding the untold millions of the Klondyke, there is nothing in the long run which will pay as well as common-sense, energetic and continuous effort.

## LARGE RAISIN SALE.

A large quantity of Valencia raisins, which arrived by the last direct steamer to Montreal, were put up at auction Wednesday, of this week, and, considering the fact that the fruit was put up without reserve, realized very good prices indeed.

The lots comprised 5,365 boxes off-stalk, which realized  $3\frac{1}{4}$ c.; 120 do.,  $3\frac{3}{8}$ c.; 271 fine off-stalk,  $3\frac{1}{2}$ c. and 551 packages of layers, 4 to  $4\frac{1}{8}$ c.

These prices are, of course, away below the jobbing range, but it is not considered likely that the latter will be materially affected as a result of the sale.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**G**IRARD & LAFOREST, general merchants, Grand Mere, Que., have assigned.

James Davidson, general merchant, Tracadie, N.B., has assigned.

M. A. Cote, general merchant, Ste. Anne des Monts, Que., has assigned.

J. E. Maranda, general merchant, St. Ours, Que., has assigned to Kent & Turcotte.

E. R. Bellerose & Co., general merchants, Sorel, Que., have assigned to Kent & Turcotte.

Phideas Sirois, general merchant, Riviere St. Jean, Que., is offering 20c. on the dollar.

Metivier & Boivin, general merchants and millers, St. Damien, Que., have effected a compromise.

S. W. Bishop, general merchant, Marbleton, Que., is reported absent. Stock is being taken.

Paradis & Jobin have been appointed curators of A. Gagnon, general merchant, Les Escoumains, Que.

C. W. Browne, general merchant, Whitby, Ont., has assigned to J. F. Paxton, sheriff, and a meeting of his creditors will be held on December 3.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Smith & Ford, grocers, Vancouver, have dissolved.

E. & L. Morlock, general merchants, Tavistock, Ont., have dissolved, Levi Morlock retiring.

Lacasse & Faucher have registered partnership as general merchants in Notre Dame de Lourdes, Que.

S. F. Palmer, grocer, Kaslo, B.C., has admitted F. H. Green, and will continue under the style of Palmer & Green.

Woodside & Marshall, grocers, Kamloops, B.C., have dissolved, J. H. Woodside retiring and Henry Todd admitted, under the style of Marshall & Todd.

Alfred Levy, Berlin, Germany, has registered as proprietor, with Herman Zingsley as manager, of the business of Richard Hecht, general merchant, Quebec.

**SALES MADE AND PENDING.**

The stock of O. Payette, grocer, Montreal, has been sold at 55c. on the dollar.

The business of the late Alex. Dickson, baker, Mount Forest, Ont., is advertised for sale.

The assets of Eusebe Levesque, general merchant, St. Pacome, Que., have been sold.

The assets of J. H. Bedard, general merchant, Franklin Centre, Que., are to be sold by tender.

The stock of Thos. Girard, jr., general

merchant, Napierville, Que., has been sold at 67½c. on the dollar.

The stock and book debts of the estate of J. R. Smith, grocer, Oxford, N.S., are advertised for sale by tender.

The stock, etc., of Geo. A. Strowger, crockery dealer, etc., Brantford, Ont., is to be sold by auction on the 5th inst.

The stock and fixtures of the estate of Robert Paul, grocer, Winnipeg, have been sold to A. Hendry at 76c. on the dollar.

**CHANGES.**

Snow & Moore, grocers, Winnipeg, have sold out to E. H. Scott.

T. R. Morgan, grocer, Paris, Ont., has sold out to David Shepherd.

W. F. Lilly, grocer, St. Thomas, Ont., has sold out to Geo. T. Hair.

D. W. MacLean, grocer, Winnipeg, has sold out to Geo. B. Galbraith.

John Morgan, grocer, etc., Ailsa Craig, Ont., has sold out to John Danney.

John A. Williamson, grocer, Hamilton, has sold out to Culver & Buttrum.

J. H. E. Davies, grocer and butcher, Montreal, has sold out his butcher business.

D. Evans, grocer, etc., Edmonton, N.W.T., has sold out to — Montgomery.

J. Knowles, general merchant, Wapella, N.W.T., has sold out to J. Franks, of Hyde, N.W.T.

Baird & Co., general merchants, Pilot Mound, Man., have sold out to Thos. McKay.

Campbell Bros, general merchants, Apohaqui, N.B., have removed to McAdam Junction.

Joseph S. Smith, has registered as proprietor of J. S. Smith & Co., grocers, Vancouver.

Joseph Grenon & Son, fish dealers, Winnipegosis, Man., have sold out to Hugh Armstrong.

**FIRES.**

W. H. Tighe, fruit evaporator, etc., Chatham, Ont., has suffered loss by fire.

Isaiah Leslie, general merchant, Port Mouton, N.S., has been burned out; insured.

**DEATHS.**

Albert S. Smith, grocer, Toronto, is dead.  
J. M. Archibald, miller, Beachville, Ont., is dead.

Peter Kelly, of Peter Kelly & Co., grocers and liquor dealers, Charlottetown, P.E.I., is dead.

**THE BRAGGART.**

The gem of fine art, which is illustrated in the advertisement of the Adams & Sons Co. this week, is entitled "The Braggart." It is one of six handsome pictures given with an assortment of Tutti Frutti and other brands of gum. An illustrated circular, showing the entire set, is being sent out at present, and is well worth sending for.

**FOR PICKLING SURPLUS STUFF.**

The following, from The National Provisioner, is a simple and practical recipe for pickling for tongues, rounds of beef, etc.: 45 lb. salt, 5 lb saltpetre, 5 lb. pure cane sugar, 5 lb. Douglas' antiseptic, made up to 20 gallons of water, boiled and skimmed until clear. It is sometimes desirable to add a flavoring to both tongues and rounds of beef, and this may be done by adding to the 20 gallons ½ lb. juniper berries and ½ lb. coriander seed. These two are simply placed in a muslin bag and allowed to float about in the pickle. Pump the tongues with the pickle right down the centre from behind, then immerse them, keeping them down with sparring and some weights, so that none of the tongues will appear floating on the surface. The same treatment should be given to rounds of beef, only they should be pumped all over. The curing of both tongues and beef should be conducted in a cool place, and in a place which is entirely dark, artificial light only being used when necessary. To those who can afford it, the most perfect cure is obtained by chilling the tongues and beef down to 38° F. before proceeding to cure them at all. The object of this is to make perfectly certain that the whole of the animal heat has been eliminated.

**YOU CAN LAY****Eastlake Shingles**

*Quicker than any others.*

Their patent side lock and water gutter gives them the superiority that has made them popular.



They are Fire, Rust, Leak and Lightning proof, and will give the most durable, economical protection you can find.

Write us about them.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.



52<sup>nd</sup> Year of Publication.

# Canadian Almanac



• THE COPP · CLARK · CO · LIMITED ·  
✻ TORONTO ✻

AN INVALUABLE BOOK

# The Canadian Almanac for 1899

FIFTY-SECOND YEAR OF PUBLICATION

## SOME OF THE PRINCIPAL CONTENTS OF THE CANADIAN ALMANAC:

|                                                                                  |                                                       |
|----------------------------------------------------------------------------------|-------------------------------------------------------|
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| Tide Tables—Quebec, Halifax and St. John.                                        | The British Army and Navy.                            |
| Short History of Canada.                                                         | Taxation in Great Britain.                            |
| Canadian Tariff of Customs.                                                      | Legal and Judiciary.                                  |
| Banks in Canada and their Branches.                                              | Counties and Municipalities.                          |
| Forms of Government throughout the World.                                        | Ontario Law List.                                     |
| Dominion Government Officials.                                                   | Succession Duties in Ontario.                         |
| House of Commons, with Members' Majorities.                                      | Societies and Institutions.                           |
| Militia List of the Dominion.                                                    | Foreign Consuls in Canada.                            |
| Provincial Government Officials.                                                 | Educational Institutions.                             |
| The British Government.                                                          | Historical Diary for 1897-1898.                       |
| Postal Information.                                                              | Life Insurance, with Premiums of Principal Companies. |
| Post Offices in Canada and Railway Stations, forming a complete Shippers' Guide. |                                                       |

AND A LARGE AMOUNT OF USEFUL INFORMATION OF ALL KINDS

The Canadian Almanac is for sale by all dealers, or will be sent to any address, post paid, on receipt of price by the publishers.

|                        |           |           |
|------------------------|-----------|-----------|
| Price in Paper Covers, | - - - - - | 25 cents. |
| " Cloth Cased,         | - - - - - | 50 "      |

THE COPP, CLARK COMPANY, LIMITED

9 FRONT STREET WEST, TORONTO



Every Grocer in Canada  
should handle

# Rice's Pure Salt

It's always the same---pure, clean, dry and  
uniform in crystal, also packed in neatest and  
best packages.

*Put up for all Purposes.*

Your money back for any package that  
proves unsatisfactory.



If you haven't time to write—Telegraph or Telephone  
—we'll pay the charges.

---

SOLE MANUFACTURERS

THE NORTH AMERICAN CHEMICAL CO.

Limited

Long Distance  
Phone, No. 54.

GODERICH, ONT.

As this advertisement stands out above all others, so does

# "SALADA"

## CEYLON TEA

Stand out pre-eminent in flavour, quality, and general goodness, and in the satisfaction it gives the grocer. Sold by grocers only—never by pedlars.

Warehouses in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

# ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

## THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

**N.B.**—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy

This Brand is packed from the finest Fraser River Sockeye Salmon, by

# J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.

W. S. Goodhugh & Co., Montreal, " Quebec.

J. Hunter White, Esq., St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Size, including frame, 10½ x 9 inches.

## Be Prompt

If you want one of these—Adams' Hand Finished Gems of Fine Art—One goes to a customer with the following assortment, viz.:

|                            |   |        |
|----------------------------|---|--------|
| 2 boxes Tutti Frutti,      | - | \$3.60 |
| 1 box Pepsin Tutti Frutti, | - | 1.15   |
| 1 box Globe Fruit,         | - | 1.80   |

|                 |   |        |
|-----------------|---|--------|
| Gem of Fine Art | - | \$6.55 |
|                 | - | 4.00   |

\$10.55

Price complete, \$5.00.

Adams & Sons Co. (Toronto Factory), 11 and 13 Jarvis St., Toronto, Ont.

Send to Toronto 9/12/98



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Dec. 1, 1898.

### GROCERIES.

THERE was a slight lull in the wholesale grocery trade a few days ago, but business is again brightening up, and, during the next couple of weeks, a large turnover may be expected on account of the Christmas holiday trade. The canned goods market is naturally quiet, although there is quite a demand for such lines as pumpkin and beans. The retail trade appears to be well supplied with currants and Valencia raisins, and with the latter particularly. Malaga raisins, nuts and prunes are beginning to move out nicely. Sugars are quiet, but firm. Coffees are firm, but quiet. The wholesale houses are doing a good trade in teas, and prices in the primary market rule firm. Pepper shows a further appreciation in the outside markets. The wholesale grocery trade during the past week has been fairly good. Compared with the same month a year ago, it was much more satisfactory.

### CANNED GOODS.

One of the chief features of the canned goods trade is the demand that is being experienced for such lines as pumpkins and beans. As a result, a more than usually large quantity of these is being shipped out by the wholesale houses. Other lines of canned goods are receiving little or no attention. An easy feeling is still to be noted in canned tomatoes. There have been some transactions in round lots at 77½ to 80c., and wholesalers' figures to retailers rule at 80 to 85c., although as high as 90c. is quoted for some brands. The lower prices do not, however, appear to have shaken confidence in the future of the market. Corn is firm, the wholesale price still ruling at from 90c. to \$1 per dozen, according to brand. There are one or two round lots being offered at 85c.

### COFFEES.

A decidedly stronger tone has developed in regard to Rio coffee, on account of the lightness of the deliveries of this description. Santos descriptions are also firmer in the outside markets, prices having advanced ¾c. per lb. within a week or ten days. On the local market very little business is being done.

### SYRUPS AND MOLASSES.

Wholesalers are experiencing a fair demand for syrups, but there is a scarcity of the dark and medium grades. There has

been an odd transaction or two for import, but the high duty precludes much being done in this respect. A fair import trade is being done in molasses at firm prices. The N. Y. Journal of Commerce, of Tuesday, stated that within the last fortnight 3,000 hogsheads of foreign molasses in bond had been sold in New York and Boston for shipment to Canada. According to recent advices, the quantity of cane juice being received in New Orleans was exceptionally small.

### SUGARS.

The sugar market has ruled strong, although the opening of the week showed a slightly easier feeling in beet sugar in Europe, Monday's cables noting a decline of ¾d. per cwt., with the market dull. Cane, however, was firm at unchanged prices. Refiners in New York are reported to be willing to purchase 96 degree centrifugals at 4½c. per lb., but there were no sellers at that figure. The sugar business in New York is dull, and concessions of

See pages 31 and 32 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

1-16c. per lb. are being made in the soft descriptions. In Canada, the sugar trade is also dull, but prices are being firmly maintained, standard granulated still being quoted at \$4.68, Toronto, and \$4.50, Montreal.

### NUTS.

A good trade is being done in nuts. New season's Grenoble walnuts are expected to be in the warehouses of the wholesale trade before this issue is in the hands of our readers. Prices are more than 25 per cent. above those of last year. Shipments of Brazil nuts have also been received this week, and they show exceptionally fine quality. They are quoted at from 12½ to 14c. per lb.

### SPICES.

Pepper continues to be the most interesting feature in the spice market, prices having further appreciated. Ginger is being offered sparingly, and spices, generally, are steady.

### TEAS.

While the wholesale trade is doing a good business in teas, the local representatives of shipping-houses are not recording as many transactions as they would like. Spot teas of Ceylon growth are still selling well on

account of their price, which continues to be materially below the range ruling on the London, Eng., market. Prices are still firm on the latter market. Advices from Colombo state that supplies are coming forward slowly. A few transactions have taken place during the week in medium-grade Japan teas, but the volume of business is light. China green teas continue to come forward, and, while the crop is light, this market is likely to be well supplied this season.

### FOREIGN DRIED FRUITS.

CURRANTS—Business is fairly good in currants, and prices are being more firmly held on spot. In New York, prices are also being firmly held, but the demand there is light.

VALENCIA RAISINS—Such large quantities of Valencia raisins have been sold that the demand is now small indeed, and prices are so low that wholesalers are not inclined to push the sale of the standard brands.

MALAGA RAISINS—Are beginning to go out nicely. As stocks on the street are held to be in shorter supply than usual, it is the general opinion that supplies will be exhausted before the close of the holiday trade.

SULTANA RAISINS—Business has been fairly active on the spot, although not of great volume, in consequence of the high price. Some sales have been made on Montreal account.

PRUNES—Shipments of "Sphinx" brand of prunes are to hand this week: also French prunes. A good many of the latter have sold to arrive at 4¼c. per lb. for 110's. In "Sphinx" prunes U's are quoted at 5½c. for boxes and 5½c. per lb. for half boxes.

CANDIED PEELS—Business is fair. We quote: Lemon, 10½ to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

### GREEN FRUITS.

The demand for oranges and lemons is steadily improving. Considerable arrivals of new Valencia oranges are expected this week. Dealers quote in advance from \$4.75 to \$5 for ordinary 420's; \$6 to \$6.50 for large 420's and 414's. It is possible, however, that they will sell somewhat below these figures by next week. There is a scarcity of bananas, but as the demand is small the feeling re prices is steady and unchanged. The movement of cranberries is light, retailers throughout the country being pretty well stocked. It is thought, however, that the consumption will prove large, and a Christmas trade is expected. Late pears

**At 5 cents---** This is the price at which  
**SURPRISE SOAP** retails.  
 Your customers get a pure  
 hard Soap---**You** get a good  
 profit.

## BRANCHES—

MONTREAL: Board of Trade Building.  
 TORONTO: Henry Wright & Co, 51 Colborne St  
 WINNIPEG: E. W. Ashley  
 VANCOUVER: 430 Cordova St  
 ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

are still offering in considerable quantities, but the demand is moderate. There is a good local and export demand for apples, and prices continue well maintained. There is little doing in sweet potatoes. Native grapes are done. Malagas are moving quietly, though the Christmas trade has not yet opened up.

## COUNTRY PRODUCE.

**EGGS**—The demand is excellent. Fresh-gathered are worth 20c. Some small lots of strictly fresh laid have brought as high as 23c. Held fresh and cold stored move steadily at 14 to 15 ½c. Lined are in good demand at 14 to 14 ½c. Cases bring 14 ½ to 16c. at outside points.

**POTATOES**—The market is steady and unchanged, at 50 to 55c. for car lots, and 60 to 65c. for small lots on the market.

**POULTRY**—The range in value in all kinds of poultry coming on the market is very large. For instance, some chickens arriving do well to sell for 20c., while others are taken quickly at 55c., and, in a few cases, 60c. From 25 to 40c. is the regular quotation. Ducks, too, sell all the way from 25 to 65c., though 20 to 60c. is the usual figure. Geese and turkeys are firmer in price, an advance of 1c. being noted. A few wild ducks still sell at from 20 to 25c. for teals and widgeons, to 60 to 75c. for black ducks and mallards.

**DRIED AND EVAPORATED APPLES**—Each succeeding week brings a strengthening tone to the dried apple market. Buyers from the United States were over

here for some weeks and bought up large quantities, causing the market to advance fully 1c. The demand from European centres is now so good that a further advance of ¼ to ½c. is now noted, bringing the price at outside points to 5 to 5 ¼c. The jobbing price is steady at 5 ½ to 6c. The European demand for evaporated stock has sent this class of goods also up a point or two, and now it is difficult to buy large quantities at less than 8 ¼ to 8 ½c. The jobbing price is steady at 8 ½ to 9c.

**BEANS**—The demand for hand-picked is active at \$1 to \$1.10. Common stock is moving less quickly at 70 to 80c.

**VEGETABLES**—Pumpkins have advanced 40 to 75c.; Danvers onions have gone up 15c.; beets are 10 to 20c. cheaper. We quote: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12 ½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 40 to 50c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1 to \$1.25 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

## BUTTER AND CHEESE.

**BUTTER**—The dairy market is easy. Prices are unchanged. The export demand for creamery is so brisk and steady that some dealers report difficulty in keeping

sufficient stocks to meet local demands. A decidedly firm tone is naturally the result, and advances of ½c. for both prints and boxes are noted. We quote at outside points: Dairy tubs, 11 ½c.; prints, 11 ½ to 12 ½c.; large rolls, 11 ½c.; creamery prints, 17 ½ to 18c.; tubs and boxes, 17 to 17 ½c.

**CHEESE**—An advance of ¼ to ½c. for both early and late makes is noted. The feeling is firm. We quote 9c. for early makes and 9 ¼ to 10c. for late makes.

## PROVISIONS.

Dressed hogs continue to arrive in large quantities, and the feeling regarding prices is decidedly easy, though no change is noted. The demand for all meats continues large. Prices throughout are unchanged.

## GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The market is 3c. easier, 67c. on cars outside now being quoted for both red and white. The only grains arriving on the street market in any quantity are goose wheat, barley and oats. We quote: Wheat, white, 70 to 71c.; red, 70c.; goose, 68 ½; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba has declined 2c., and is now steady at 79 to 80c., Toronto freights.

**FLOUR**—An all round decline of 10c. is noted. We quote: Manitoba patents, \$4.10; Manitoba strong bakers', \$3.80; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25. Toronto freights.

**BREAKFAST FOODS**—No change is noted. We quote as follows: Standard oatmeal and

BE SURE AND GET

# BRIGHTON Canning Co.

New Process

THISTLE  
BRAND

# TOMATOES

GARDEN  
GROWN



# How's the Stock To-day?

We want your trade in

## CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

**J. McLaughlan & Sons,**  
OWEN SOUND.

### CANADIAN

Manufacturers and Shippers who are not represented in

### WINNIPEG

Will do well to correspond with me.

### E. NICHOLSON

124 Princess Street, Winnipeg, Man.  
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

### EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

HAMS  
BACON

LARD

SHORT CUT PORK  
MESS PORK

The **Wm. Ryan Co. Limited**  
TORONTO

rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### FISH.

Haddies are down another cent this week. Otherwise, prices are steady and unchanged. Split herring are 25c. cheaper. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 5½ to 7c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

#### HIDES, SKINS AND WOOL.

HIDES — No change in price. Market weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS — We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Shearlings and lambskins have advanced 5c., and are now firm at 80c.

WOOL — The market is dull at 15c. for fleece and 10c. for unwashed.

#### SEEDS.

The demand for particularly fancy grades of both alsike and red clover seed is well maintained. Medium and low grades are not sought for at all. Alsike is quoted at

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from **PATRAS**  
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO**.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

### City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

## Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

### D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

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Our specialties

## POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**RUTHERFORD, MARSHALL & CO.**

68 Front Street East, - Toronto.

**Mexican  
Oranges**

ALL  
SIZES

NEW ALMONDS  
FILBERTS  
SHELLED ALMONDS

**Clemes Bros.**

BUY NOW AND SAVE  
MONEY

CAR LOAD

**Santa Cruz  
Prunes**

TO  
ARRIVE

\$2.50 to \$4.50, but somewhat more is given for strictly fancy samples. The red clover coming in is disappointing. Only about 10 per cent of the total offering is fit for export. This tenth is worth from \$4 to \$4.50. The medium and low grades are quoted at \$3 to \$3.50, and the large shippers are not anxious to buy even at that figure.

#### SALT

Prices are unchanged. There is a good demand, both local and provincial. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Flour has declined 10c.

Geese and turkeys are 1c dearer.

Cheese has advanced  $\frac{1}{2}$  to  $\frac{3}{4}$ c.

New Valencia oranges are expected this week.

Dried and evaporated apples have advanced  $\frac{1}{2}$ c.

Grenoble walnuts will be on the local market this week.

"Jubilee" matches have been advanced 25c. per case, being now quoted at \$2.75.

Dried apples are  $\frac{1}{4}$  to  $\frac{1}{2}$ c. per lb. dearer, and evaporated show an advance of  $\frac{1}{2}$ c. per lb.

Boeckh Bros. & Company report a large trade in wood skewers from  $1\frac{1}{2}$  to 6 inches long, also a good demand for woodenware.

### QUEBEC MARKETS.

MONTREAL, Dec. 1, 1898.

#### GROCERIES.

THE week has developed a fair degree of activity in seasonable goods, more especially in dried fruits, and, while values as a rule are steady, in some lines of nuts positive scarcity exists at present, many jobbers having found that their stocks were not equal to requirements. Sugar has continued steady, and the same can be said of molasses. Canned vegetables are well inquired for, with prices maintained, and there has been a fair movement in medium Japan teas, in which buyers have had to meet sellers in order to procure supplies.

#### SUGAR.

There has been no change up to this writing for refined sugar in this market, but it rules very firm, and an advance is likely at any moment. Demand is fairly active also, and from reports it is pretty clear that stocks in second and third hands are not heavy, which conduces to the firm feeling. The refiners report a good movement of car lots of granulated and bright yellows at quotations. Dark yellows are less asked

for. Cables from London lately have been firm on cane, but weak on beet, the latter being quoted 3d. lower early this week at 10s. 3d. for present month. Delivery for next month is steady at 10s. 3d. Little cane has been offered in London, Java being quoted at 12s. 6d., and fair refining at 11s. Raw continues strong at New York, with prices firmly held at 4c. for fair refining, and  $4\frac{1}{2}$ c. for centrifugal 96 test.

#### SYRUPS.

There is a fair inquiry for syrups, with prices steadily held, as supplies are light.

#### MOLASSES.

The advance noted in Barbadoes molasses last week has been firmly maintained, several round lots changing hands at 31c., and now it is understood that outside of one or two lots there is no molasses at all in first hands. The jobbing demand is quite active, and 32 to  $32\frac{1}{2}$ c. is being asked for single puncheons.

#### DRIED FRUIT.

There has been little change in the dried fruit market as regards values, but stocks here have been pretty well diminished in jobbers' hands, especially of high-grade off-stalk and layers. A round lot of off-stalk, fine off-stalk and layers, ex Bellona, is to be auctioned this week, but it is not anticipated that it will have any effect on spot values.

California raisins are steady, with prices firmly held.

Malaga table raisins in the higher grades are scarce here and prices are stiff, and the same can be said of sultanas.

Supplies of high-grade currants in jobbers' hands here are almost exhausted, and the stock of the lower qualities is not a heavy one. A direct steamer left Patras for New York on the 21st. This vessel has some fruit on board for Montreal and other Canadian buyers. Prices of all kinds of currants, while unchanged, are firm.

Prunes are steady, and the same can be said of figs and dates.

#### NUTS.

Inquiry for nuts has been more active during this week and the fact has been developed that many leading lines are in extremely light supply. Shelled Tarragona almonds, which have sold as high as 27c., are one example, and shelled walnuts, with a free demand at 23 to 24c., another. Unshelled almonds in bags are scarce also at 12c., and Sicily filberts, while easier in New York, are very firmly held here. There are no large pecans offering here at all, and medium are stiff at 10 to 11c. Peanuts advanced  $\frac{1}{4}$ c. this week and are firm at the rise,  $6\frac{1}{2}$  to  $9\frac{1}{2}$  for roasted. The first arrivals of new Grenoble walnuts are expected next week and are selling to move at  $12\frac{1}{2}$ c. The crop of these is small, but quality is said

to be excellent. New marbots are due here the week after next and are selling for forward delivery at 11c.

#### CANNED GOODS.

Canned corn rules steady to firm, with a good inquiry, and tomatoes and other canned goods are steady. There is nothing special to report, either in canned fish or fruit.

#### TEA.

The market has ruled quiet, but very firm, for Japan teas, and, to secure good qualities, buyers have, in every case, to pay what holders ask. Business in 100-package lots of medium is noted at 16 to  $16\frac{1}{2}$ c. Gunpowders have sold at 10c., and black teas at the same money.

#### COFFEE.

Coffee rules quiet, but steady, round lots of Maracaibo selling at  $9\frac{1}{2}$  to  $10\frac{1}{2}$ c.; in fact, it is the only stock moving at present. Rios and Santos are quoted at 9 to 10c. for lots of 50 bags, as to quality.

#### GREEN FRUIT.

There is a good active trade in green fruits, and values, with the exception of lemons, are steady. Lemons are easier, in line with New York, at \$2.50 per box. Oranges are in good demand and supplies are light, and values on Jamaicas are stiff at \$5.50 to \$6.50 per bbl., and \$3.50 to \$4.50 per box, as to grade. California pears are offered at \$2.50 per box, and Canadian at \$2 to \$4.50 per bbl. Malaga grapes vary widely in quality, and range from \$5 to \$7.50. Receipts of cranberries have been light, and values are firm at \$7 to \$10 per bbl. Spanish onions show no change, moving from 85 to 90c. per crate.

#### APPLES.

Apples remain unchanged, stocks being light, while prices are firm at \$2.75 to \$3.25 for No. 1, and \$1.90 to \$2.25 for No. 2.

#### FISH.

Cold weather and the snow have benefited the fish market and prices are held. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per  $\frac{1}{2}$ -bbl.

Prepared and smoked fish are unchanged as follows: Pure boneless codfish,  $5\frac{1}{2}$  to 6c. per lb.; dressed or skinless codfish,  $4\frac{1}{4}$ c.; soft cured,  $3\frac{3}{4}$ c.; dried, \$4 per 112 lb.; boneless fish, 3 to  $3\frac{1}{2}$ c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

Receipts of fresh fish have not been



# Specials

## MALAGA RAISINS—Rein's & Bevan's VALENCIA “ —SELECTED 7-lb. and 14-lb. Boxes

Eleme and Natural Figs.

### JAPANESE MIXED CANDIES.

1897 Malaga and Valencia Raisins.

ONLY A SMALL SUPPLY  
LEFT.

THE  
**EBY, BLAIN CO.** LIMITED  
WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS ...TORONTO

AT  
BOTTOM  
PRICES

heavy and values are firm. We quote as follows: Haddock,  $3\frac{1}{2}$ c.; Manitoba whitefish and dore,  $6\frac{1}{2}$ c.; pike,  $5\frac{1}{2}$ c., and B.C. salmon,  $13\frac{1}{2}$ c. per lb.

#### COUNTRY PRODUCE.

EGGS—There was a fair demand for eggs, and the market is moderately active: Strictly new laid, 23 to 24c.; No. 1 candled, 16c.; No. 2 do., 12 to  $13\frac{1}{2}$ c.; Montreal limed, 14 to  $14\frac{1}{2}$ c.; western limed, 13 to  $13\frac{1}{2}$ c., and culls, 9c. per doz. Receipts were 146 cases.

POULTRY—There was a good demand for all lines of poultry to-day, and, as supplies were not excessive, prices were maintained. Turkeys sold at  $8\frac{1}{2}$  to 9c., chickens at  $6\frac{1}{2}$  to 8c., ducks at 7 to 8c., and geese at  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c. per lb.

GAME—The receipts of partridge were fair, which met with a ready sale at 55 to 60c. for firsts and at 35 to 40c. for seconds per brace.

BEANS—The demand for beans was only for small lots, and the market is quiet. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—The market for honey was dull

and featureless. We quote: White clover comb, in 1-lb. sections, 7 to  $7\frac{1}{2}$ c.; dark,  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c.; white extracted, 6 to  $6\frac{1}{2}$ c., and dark, 4 to 5c.

POTATOES—A fair trade was done in potatoes, and prices rule steady at 50 to 52c. for choice stock, and at 40 to 45c. for common to fair in car lots.

DRIED APPLES—Firm and unchanged.

#### PROVISIONS.

There was no important feature in the local provision market. The demand is quiet, as usual, at this season, and prices show no change. We quote as follows: Canadian pork, in barrels, \$15.50 to \$16; pure Canadian lard, in pails, at  $7\frac{1}{2}$  to  $7\frac{3}{4}$ c. per lb., and compound refined at 5 to  $5\frac{1}{2}$ c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

#### DRESSED HOGS.

The receipts of dressed hogs were fair, for which the demand in a jobbing way is good, and sales were made at prices ranging from \$5.25 to \$5.75 per 100 lb., as to grade.

#### FLOUR, GRAIN, ETC.

GRAIN—A fair trade continues to be done

in coarse grains, for export account, by local shippers at points west of Toronto, and sales of oats were reported at 27c.; peas at 61c.; buckwheat at 42 to 43c., and red wheat at 70c. In Manitoba wheat, a small business was done at  $69\frac{1}{2}$  to 70c. for No. 1 hard afloat Fort William.

FLOUR—The demand for flour was somewhat quieter to-day, owing to the fact that buyers have filled their wants for the present. The tone is steady, and prices show no change. We quote as follows: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

FEED—The feed market was also quieter, but prices are still firm. We quote: Manitoba bran, \$14; shorts, \$16, and moullie, \$17 per ton, including bags.

MEAL—There was nothing new in the meal market. The demand is fair for rolled oats, and prices are unchanged at \$3.60 per bbl., and at \$1.75 per bag.

HAY—The demand for baled hay is

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

limited, and the market is quiet and about steady. We quote: No. 1, \$6.50 to \$7.50; No. 2, extra, \$5 to \$6; No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

### CHEESE AND BUTTER.

Cheese was very quiet and is likely to continue so while British buyers will only take what they absolutely want, and while holders here are in a very independent mood. No finest fall make is obtainable under 9¼c.

There has been more demand for finest creamery butter within the past few days, and, as a result of it, better prices have been realized, good sized quantities being turned over at 19c., and to-day holders are bid the same price in several other cases. This is an advance of ½ to ¾c., and some of the more conservative, while they admit the possibility of better prices, consider that this jump is too sharp.

### MONTREAL NOTES.

Peanuts are up ¼c. per pound, and stocks are only moderate here.

There has been no further change in refined sugars here, but values are strong.

Jobbers are completely out of stock in large pecan nuts, and medium sizes also are light.

First arrivals of new Grenoble walnuts are

expected next week, and marbots the week following.

Finest creamery butter is ½ to ¾c. per pound higher than it was last week, and has an advancing tendency.

Supplies both of shelled almonds and walnuts are very scarce on this market, and more money is asked for them.

### NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 30, 1898.

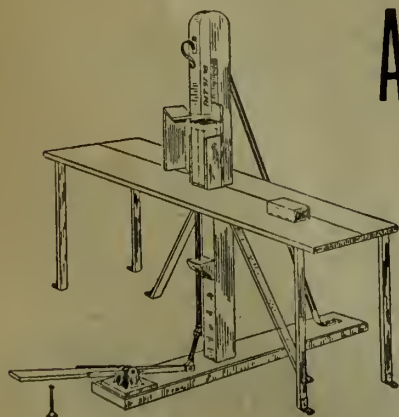
**B**USINESS is still active. The close of the river caused very heavy shipments both ways, produce and stock coming down and merchandise going up. Then, the regular traffic to Prince Edward Island is about over for the winter. Very heavy shipments have been going both ways, but particularly from the Island, oats and cheese being the chief exports. Cheese has this season been a very heavy line, larger than ever before, and the industry is growing. In pork products, the shipments this year have been chiefly to England. Great attention has been given to bacon. In general markets, there is a continued firmness, but in chemicals the feeling is easy. The lower winter freights are largely accountable for this.

**OIL**—This, as may be expected, is one line in which dealers are very busy, shippers

making every effort to get the demand for burning oil filled, the difficulty being to get the supply. Prices are as quoted for some time. In cod oil, business is dull, and little improvement expected before spring. Paint oils firm, turpentine showing a steady advance for months.

**SALT**—In English salt, the first of the regular shipments by the winter direct steamers from Liverpool, is to hand. Each weekly boat will now bring forward shipments as they are required, the larger shipments coming rather later in the season. The first lot for St. John was about 1,200 bags. About the same quantity was landed for St. Stephen, and some was shipped west. Prices are easy, orders being shipped direct from ship's side. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—St. John, from year to year, is giving more attention to canned fish. These are canned nearby, largely in Char-



## Armeda Tea Packer and Simplex Mixer

Said Mr. Mathewson, of J. A. Mathewson & Co., Wholesale Grocers, Montreal:

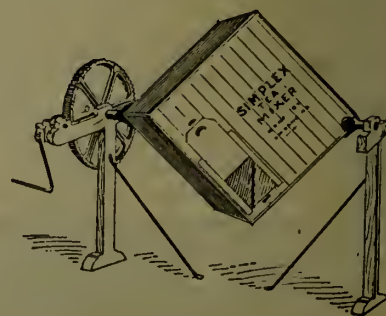
"The only way to pack tea is in lead foil, and the Armeda Tea Packer is the only machine that can do the work right and proper."

For prices, write

### A. H. Canning & Co.

57 Front Street East

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## The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

### McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



## Long Rolls

A Long Roll is made of the entire side of a hog, with the exception of the Ham. It is free of all bones and is cured in the same way as English Wiltshire Bacon. If you have not tried the Long Roll, we shall be glad to have your order for a sample, and we know you will be pleased with the goods.

F. W. Fearman, Hamilton.

You might as well participate in the steady  
ready sale of

## TARTAN TEA

What pleases your customers will please you.

Balfour & Co.

Wholesale Agents

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WE  
WILL  
BUY  
YOUR  
DRIED.  
APPLES.

## The Mincemeat

that every customer will enjoy and come for more

is **Clark's**

4 and 6-lb. Fancy Fibre Palls

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
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The Great Hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house  
for them.

## SEEDED RAISINS.

## FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods,  
Trout, Canned Lobsters and Blueberries,  
packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.  
(52)

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1889.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

1. Bookkeeping,
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ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

## THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

## F. R. STEWART & CO.

Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

Fancy Jersey Sweet Potatoes  
Canadian Chestnuts  
New Eleme and Tap Figs  
WRITE for PRICES.

## HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

## SCOTCH FINNAN HADDIES.

....AGENTS FOR....

Booth's Baltimore Oysters  
YOUR ORDERS SOLICITED.

lotte County, N.B., and Digby County, N.S., and being chiefly sardines in oil, mustard, spiced and tomato sauce; finnan haddies; kippered herring and herring in other styles. The kippered have become particularly popular. They are packed in oblong tins after the English style. While these are the lines\* having the largest sale, clams, clam chowder and scollops are having increased attention from year to year. The output in the above this season has been quite large, and is on the increase. Demand is chiefly from the west, and has now been largely supplied, still, owing to short stocks, prices are higher and firmly held. In vegetables, the output of New Brunswick factories has been larger than usual this season, and, while the business is still small, results are quite satisfactory. Some shipments have been made west at, owing to quality, rather better than market prices. All lines of canned goods are firmly held, particularly salmon. Oysters and pineapple are active lines, though a limited business.

**GREEN FRUIT**—Apples have the first place and firmer prices are looked for. Quality is good. St. John dealers are not large shippers of apples, chiefly supplying local demand. Oranges have more attention. Jamaicas still holding the market, some nice quality are offered. In grapes, Malagas are taking the place of Canadian and Californian, though some of the former are still offered. Cranberries higher and trade chiefly confined to the Cape Cod berry. A few bananas still offered. Lemons are a fair business.

**DRIED FRUIT**—Raisins have chief attention. Full lines are now to hand, the first winter port steamer bringing the Malaga fruit. Dealers very busy filling orders. Prices show little change. Competition keeping figures low. Quality of all lines to hand this year satisfactory. In seeded stock, while the choice have a large sale, the best retail trade willingly pay the extra price to get the fancy stock. Cleaned currants active. The trade, which has been chiefly for packages, is extending to bulk goods. Stock not large. Evaporated apples are higher and light supply, dealers find they delayed buying too long. Best stock hard to get, and second grade very firmly held; in fact, held at full figures. In citron, while the English is the chief line offered, considerable American is seen. Onions higher and stocks light, and higher prices looked for. All lines of nuts high, particularly walnuts. Figs high and firm, stock light.

**SUGAR**—Sale is quite an active one. Values are higher, and feeling is very firm. Quite a quantity of foreign yellows have arrived by steamer, some for the local market and some on western account.

**MOLASSES**—Barbadoes is higher and the stock is the smallest for years. The market abroad is firm and getting well cleaned up. Though small quantities of Porto Rico continue to drop in, a small direct cargo,

delayed for some weeks in getting here, found a ready sale at good figures. Syrup has a fair sale; market firm.

**PRODUCE**—Eggs continue to advance. Quality offered is good, and there are fair receipts. Demand is for fresh stock. In butter, a leading dealer said to THE GROCER that it is dangerous to quote best quality, as it is so difficult to get. Creamery finds a better demand, but not a large sale. In cheese, while the feeling is firm, local sales are not large, and prices continue easy.

**FISH**—This is a very firm line. Dried cod have held high right through the fall, and pollock, owing to light supply, have shown a steady advance. Pickled herring are still scarce and high. Quoddy herring, which are choice, are the best grade offered; supply limited. Smoked are still low. Alewives have been all sold; while a fair price was obtained this season, it was but a fair one. Bloaters, kippered herring, and haddies are all scarce. In boneless fish, the large demand is about over for this season. The market is a firm one. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.35 to \$3.40; pollock, \$1.45 to \$1.50; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.

**PRODUCE**—There is a steady sale for barrelled pork and beef at about even prices. In pork, some American mess has been used this fall owing to price being below that of local cured; very little being offered from P.E. Island. Smoked meats dull. In lard, there is a good sale at rather higher figures.

**FLOUR, FEED AND MEAL.**—Trade is rather lighter in flour, while prices show little change. Oatmeal is firm, with shipments coming forward slowly owing to mills being oversold. Oats higher, with a good many local grown to hand. Beans have a good steady sale; local prices about the same as western, but tending higher. There is considerable inquiry for yellow eyes at about 40 to 50c. Cornmeal has a large sale, but price is kept low. Feed is higher, and very scarce. Barley, split and blue peas have a limited sale at higher figures. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

John Sealy, who is the largest shipper of eastern packed fish, reports bloaters 50c. per case higher. All lines are a light stock, with values firm.

Bank of New Brunswick stock reached its highest point this last week, selling at auc-

tion for 300½, being an advance of 30 per cent. in three months, which, on the entire stock of 5,000 shares, would mean \$150,000.

The first winter-port steamer to leave St. John was the Vancouver. She took 56,000 bushels grain, 25 cars meat, 25 cars flour, 5 cars hay, 30 cars apples, 4 cars oatmeal, besides sundries.

St. John has an ice famine. This seems to be the result of the ice put down last year melting more quickly than usual. Halifax, Yarmouth and other maritime cities are in the same position.

Shipments of apples from Halifax have been very large this season, amounting, so far, to upwards of 100,000 barrels, 80,000 going to London and 20,000 to Liverpool. This is well above last year. Besides this, a large quantity of Nova Scotia fruit has gone forward via Boston, shipments forwarded in this way being as large as 10,000 barrels in one week. St. John is now getting this latter business.

One of the chief industries on Prince Edward Island is the oyster trade. Its value and rapidly-increasing extent are but yet little known. Queens Co. is the chief seat of the fisheries and Charlottetown the point of export. First shipments were made about 1888. Each year since it has shown increased activity. The product for this county for the past year is estimated at 8,000 to 9,000 barrels, valued at about \$20,000. Upward of 8,000 barrels were exported, chiefly to Montreal and Quebec. Shipments, with fair success, have been made to England. North River, another producing point, and where some of the best stock is found, adds largely to the foregoing figures, though this year the output was light. Besides these there are other sections producing large quantities. L. Fanton, Michael Trainor and G. E. Henderson are among the larger shippers.

#### SITUATION WANTED.

WANTED BY EXPERIENCED MAN, Position, in Tea or Grocery, with good firm. Box A, CANADIAN GROCER. (48)

|                                                                                                                               |                                 |
|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| <p><b>FANCY</b></p> <p>INDIA BRIGHT<br/>JAVA<br/>ROYAL<br/>JAPAN GLACÉ<br/>POLISHED<br/>IMPERIAL SEETA<br/>IMPERIAL GLACÉ</p> | <p><b>MOUNT ROYAL MILLS</b></p> |
|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------|

**D. W. ROSS CO. Agents**

**RICES**

THE MOST NUTRITIOUS COCOA.

**EPPS'S**

GRATEFUL—COMFORTING

**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.





## Guess what it is

It is the coffee that never fails to give absolute satisfaction.

The seal which it bears is a guarantee that its purity and strength have not been tampered with, and that it surely is

**Chase & Sanborn's**  
**Seal Brand Coffee**

## CADBURY'S CHOCOLATES

ARE  
SIMPLY  
DELICIOUS  
AND ARE  
PACKED  
SPECIALLY  
FOR  
CANADIAN  
MARKET.

### CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE,  
THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS  
"A PERFECT FOOD,"  
THEREFORE BEST.

SCENE ON CADBURY'S COCOA ESTATE

VIEW OF MANUFACTORY BOURNVILLE

## CADBURY'S COCOA

(Absolutely Pure)

AND  
MEXICAN  
CHOCOLATE  
HAVE  
AN  
ENORMOUS  
SALE  
ALL OVER THE  
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. <sup>16</sup> MONTREAL

## A FORTUNE IN GOOD MANNERS.

A NEW York lady had just taken her seat on a train bound for Philadelphia, when a somewhat stout man, sitting just ahead of her, lighted a cigar. She coughed and moved uneasily, but the hints had no effect; so she said, tartly: "You probably are a foreigner, and do not know that there is a smoking-car attached to the train. Smoking is not permitted here." The man made no reply, but threw his cigar from the window. What was her astonishment when the conductor told her a moment later, that she had entered the private car of General Grant. She withdrew in confusion; but the same fine courtesy which led him to give up his cigar was shown again as he spared her the mortification of even a questioning glance, still less of a look of amusement, although she watched his dumb, immovable figure with apprehension until she reached the door.

Julian Ralph, after telegraphing an account of President Arthur's fishing trip to the Thousand Islands, returned to his hotel at two o'clock in the morning, to find all the doors locked. With two friends who had accompanied him, he battered at a side door to wake the servants, but what was his chagrin when the door was opened by the President of the United States! "Why,

that's all right," said Mr. Arthur when Mr. Ralph asked his pardon. "You wouldn't have got in till morning if I hadn't come. No one is up in the house but me. I could have sent my colored boy, but he had fallen asleep, and I hated to wake him."

The Prince of Wales, the first gentleman in Europe, invited an eminent man to dine with him. When coffee was served, what was the consternation of the others to find that the guest drank from his saucer. An open titter of amusement went round the table. The Prince lifted his eyes, and, quickly noticing the cause of the untimely amusement, gravely emptied his cup into his saucer, and drank after the manner of his guest. Silent and abashed, the other members of the princely household took the rebuke and did the same.

Queen Victoria sent for Carlyle, who was a Scotch peasant, offering him the title of nobleman, which he declined, feeling that he had always been a nobleman in his own right. He understood so little of the manners at court that, when presented to the Queen, after speaking to her a few minutes, being tired, he said, "Let us sit down, madam"; whereat the courtiers were ready to faint. But the Queen was great enough, and gave a gesture that seated all her puppets in a moment. The Queen's courteous

suspension of the rules of etiquette, and what it may have cost her, can be better understood from what an acquaintance of Carlyle said of him when he saw him for the first time: "His presence, in some unaccountable manner, rasped the nerves. I expected to meet a rare being, and I left him feeling as if I had drunk sour wine, or had had an attack of seasickness."—Pushing to the Front.

## STORY-TELLING WRAPPING PAPER.

An English paper has the following: "This is a novel idea adopted by a country grocer to increase business. Instead of buying old newspapers to wrap around his goods, he decided to have some stories printed, and now makes use of these as wrappers. He advertised his new idea locally, and it is remarkable to note how it 'took.' His customers ask for whatever story they fancy, and their purchase is wrapped in it. In a book kept for that purpose he jots down against the customer's name the story taken, and so avoids giving the same story to a customer twice. It may be, he says, a little more trouble and expense than the old method, but his customers are delighted with the innovation, and, as it is profitable in the end, he intends to stick to it."

## BUREAU OF BUSINESS WANTS.

### PROPERTIES FOR SALE OR WANTED.

**FOR SALE**—A FIRST-CLASS GROCERY business in flourishing town: stock about \$1,000; doing a good trade; best stand in town; good reasons for selling. Apply to Box 459, Globe, Toronto.

**GENERAL STOCK**—WELL ASSORTED—at rate on dollar; amount about \$1,200. Address James Denning, Brantford.

**FOR SALE, RENT, OR EXCHANGE**—OAT-meal mill in good town; two railways; good oat section; terms easy; price low to prompt buyer. Apply Box 469, Mail and Empire Office.

**WANTED**—GENTLEMAN, WITH \$2,500, desires to form partnership for general commission business. Those replying must be thoroughly familiar with the trade and willing to put \$1,000 to \$1,500 into the business. State age and experience, to P, 2497, Star Office, Montreal.

**A FIFTEEN THOUSAND DRY GOODS** stock—At town, large turnover; twelve thousand dry goods stock, owner open for part exchange; four thousand general, Peel County; four thousand shoe stock, twenty-five cents; twenty-four hundred general, Niagara district; eight hundred city provision business; four hundred city grocery; no charge to buyers. John New, 9½ Adelaide street east, Toronto; Room 8.

**FOR SALE**—FIRST-CLASS BUTCHER business; small town; splendid chance for man with small capital. Sinclair Bros., Delaware, Ont.

**FOR SALE**—THE BUSINESS OF ONE OF the best retail and jobbing provision concerns in Canada; long established; turnover upwards two hundred thousand annually. Box 253, Globe.

### SITUATIONS VACANT OR WANTED.

**ALL THAT IS REQUIRED FROM INTELLI-**gent, reliable persons seeking employment on salary or commission, by Marshall & Co., tea importers, London, Ont., is a letter of inquiry for particulars.

**LIVE TEA SALESMEN WANTED.** ANGLO-Indian and Ceylon Tea Co., Church street, Toronto.

**WANTED**—YOUNG MAN, OF 18 OR 20, with some experience in provision business; must have good references. 390 Spadina, Toronto.

**WANTED**—MAN TO SELL STAPLE goods to grocery trade; must furnish his own horse and wagon; \$18 week. Address C, 2153, Star Office, Montreal.

**WANTED**—IMMEDIATELY—YOUNG MAN for country store; must speak both languages, and do telegraph operating. P.O. Box 303, Montreal.

**TRAVELER WANTED**—WITH GOOD retail connection between Montreal and Toronto and the Ottawa district. Apply to Empire Tobacco Co., Granby, Que.

**EXPERIENCED SALESMAN WANTED**—for general store; must be a pusher and good stock-keeper. Apply to J. D. Ramsay, Plumas, Man.

**RELIABLE YOUNG MAN WANTS PER-**manent position with electrical company, wholesale grocer, hardware, dry goods, etc.; hustler. Box 168, Mail and Empire.

## BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

### Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

### Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

### Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

### Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . .

**10 cents**

### Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—\$1.50.

Address

**The MacLean Publishing Co. Limited**  
TORONTO and MONTREAL



# Stock Taking Sale

We will commence Thursday, December 1st, a stock taking sale, at our Warehouses, **Toronto and Hamilton.** All goods outside of staples or fixed price goods will be sold at or about cost.

New System—in New Year, no travellers will be employed outside of the cities of Toronto and Hamilton to sell Groceries, but price lists will be issued weekly. It costs too much to sell goods under the present way—it is our intention to save this, and to divide the cost with our customers.

Letter Orders will be all filled in December **at about cost.** Write to us and save money. Do not forget to order a case of each size of Jersey Cream Baking Powder.

## LUMSDEN BROS.

45 Colborne Street,  
**Toronto.**

84 McNab Street,  
**Hamilton.**

“THE GROCER'S MANUAL.”—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

### COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

BORAX

SALTPETRE

SAL SODA

BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

# “Sand”

When the wheels on the engine slip the engineer opens the Sand box—“Sand” gives them a fresh grip. Are you losing courage? Use your “Sand”—but use it right. Try “best Quality” to prevent slipping.

A good place to begin, is in your Brush and Broom department—“household helps for more business” Boeckh's Brooms will give you courage if you lack “Sand.”—Try

## Boeckh's Brooms

for more business.

Boeckh Bros. & Company, Mfrs.  
Toronto, Ont.

Montreal Branch 1 and 3 DeBresoles St.

# Blue Label Tomato ..Ketchup

is incomparable; made from fresh, red ripe tomatoes, spiced "just right" and put up attractively in sterilized bottles.



Prepared by . . .

## Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



# The F. F. Dalley Co., Limited

Have opened a branch of their business in Toronto, at 48 Front Street East, under the management of W. M. FIELDING, who will be very pleased to meet any of their numerous customers on their visits to the City of Toronto.

If you are rushed for time, ring them up. Their telephone number is 8261, and Mr. Fielding will take pleasure in calling on you at your hotel.

They carry a full line of all their Specialties at the above premises.

## A GRAPE DISPLAY.

THIS is the season for grapes and nearly all grocers sell them, says a writer in Grocery World. How would a window display of grapes strike you? I don't mean simply a window full of baskets. You can make a better display than that.

The display that I have in mind is to have grape juice used in connection with it. You can make the display without it, if you like, but it seems a good move to advertise the grapes and the grape product through one display.

Don't conclude at the start, before I've really begun, that the display is going to be too elaborate for you. It isn't anything of the kind.

Go to your nearest board yard and get a lot of thin slats. Say, several feet long by one-quarter or even one-eighth inch thick and an inch or so wide. They won't cost much. Before using these, drape your window in dark leaf green.

Then build a little arbor of the slats right in the window. This isn't hard. The lattice effect is the one you want to get, so the slats need to be tacked about two inches apart. Then paint them green.

When you have the arbor built and painted, take as many grape leaves as you

can get, and tie them to the arbor, so as to produce as near a grape arbor effect as possible. This will make a very pretty effect indeed, if you use a little taste in arranging it. Then get several bunches of grapes and tie them here and there all over the arbor, so they will show from the window.

The front of the arbor, by which I mean the side next the glass, is to be open about three-quarters of its distance. That is, instead of the full side, there will be a narrow strip of the lattice work across the top. Inside the arbor, visible through the open space in the front, place a neat pile of grape baskets, those whose tops are visible having the covers removed. You can cover the baskets with white paper if you like.

If you want to include grape juice in the display, place a row of bottles as a little fence all around the foot of the arbor, except in the back, where they won't show. If your stock isn't large, place the bottles several inches apart. Then, if you have enough, make a border of grape juice bottles also around the pile of baskets in the arbor.

I can hardly give you the suggestion for a sign, because I don't know the varieties of grapes you will use. The sign, however, needs to be brief, and give the varieties with the prices. If you use grape juice

use a small sign for this, giving the price also. These signs should be placed on the inside of the window, right against the glass, fairly high up.

## STOCKS OF CHEESE IN CANADA.

There has been a lot of discussion regarding the stock of cheese in Canada at present, some contending that it is less than last year and others that it is as great. Estimates obtained from fairly reliable authorities place the stock this year about as follows, with comparisons with last year:

|                          | 1898.<br>Boxes. | 1897.<br>Boxes. |
|--------------------------|-----------------|-----------------|
| West of Toronto.....     | 125,000         | 180,000         |
| Toronto to Kingston..... | 35,000          | 60,000          |
| Kingston to Montreal.... | 30,000          | 38,000          |
| Province of Quebec.....  | 10,000          | 10,000          |
| Stock in Montreal.....   | 250,000         | 380,000         |
|                          | 450,000         | 668,000         |

## AN INTERESTING EXPERIMENT.

An exchange says that an egg can be bottled by a simple method. If a good, sound egg is placed in strong vinegar, and allowed to remain about 12 hours, it will become soft and elastic. In this state it can be belted into a bottle. Then it should be covered with water, in which a little soda has been dissolved. In a few hours, the egg will be restored to its original shape and appearance, when the water may be poured out and the bottle dried.



# CURRENT MARKET QUOTATIONS

December 1, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba |
|------------------------------------|----------------------|---------------------------------------------|-----------------------|----------|
| Dairy, choice, large rolls, per lb | 15                   | 13 14                                       | 12 14                 |          |
| " " pound prints.....              |                      | 14 14½                                      | 17 18                 |          |
| " " tubs, best.....                |                      | 13 14                                       | 16 18                 |          |
| " " tubs, second grade.....        |                      | 10 11                                       | 12 15                 |          |
| Creamery, tubs.....                | 19½ 20               | 18 19                                       | 18 20                 |          |
| " prints.....                      | 21 22                | 20 20                                       | 22 22                 |          |
| Cheese.....                        | 9 9½                 | 9 10                                        | 8½ 9                  |          |

## CANNED GOODS

|                                 |              |               |               |               |
|---------------------------------|--------------|---------------|---------------|---------------|
| Apples, 3's.....                | \$ 90 \$1 00 | \$0 85 \$0 90 | \$1 00 \$1 10 | \$1 15 \$1 25 |
| " " gallon.....                 | 2 40 2 75    | 2 00 2 20     | 2 25 2 50     | 3 00 3 25     |
| Blackberries, 2's.....          | 1 40 1 70    | 1 40 1 70     | 1 50 1 80     |               |
| Blueberries, 2's.....           | 1 80 90      | 75 85         | 85 95         |               |
| Beans, 2's.....                 | 70 95        | 70 95         | 90 95         |               |
| Corn, 2's.....                  | 95 1 00      | 90 1 00       | 85 90         |               |
| Cherries, red, pitted, 2's..... | 2 00 2 35    | 1 85 2 25     | 2 30 2 40     | 1 75 1 90     |
| Peas, 2's.....                  |              | 75 85         | 80 90         |               |
| " sifted.....                   |              | 85 1 00       | 1 10 1 15     | 1 00          |
| " extra sifted.....             |              | 1 00 1 25     | 1 20 1 25     | 1 15          |
| Pears, Bartlett, 2's.....       | 1 50 1 75    | 1 50 1 75     | 1 70 1 80     | 1 15          |
| " " 3's.....                    | 2 25 2 40    | 2 00 2 40     | 2 40 2 50     | 2 40 2 50     |
| Pineapple, 2's.....             | 2 10 2 40    | 2 40 2 50     | 2 15 2 25     | 4 50 5 00     |
| " 3's.....                      | 2 50 2 60    | 2 50 2 60     | 2 50 2 60     | 5 00          |
| Peaches, 2's.....               | 1 75 1 90    | 1 50 1 60     | 1 65 1 70     | 1 60          |
| " 3's.....                      | 2 50 2 75    | 2 40 2 60     | 2 50 2 75     | 2 25 2 60     |
| Plums, green gages, 2's.....    | 1 50 1 55    | 1 30 1 55     | 1 30 1 60     | 1 40          |
| " Lombard.....                  | 1 30 1 50    | 1 20 1 50     | 1 30 1 50     | 1 40          |
| " Damson, blue.....             | 1 10 1 30    | 1 00 1 40     | 1 10 1 30     |               |
| Pumpkins, 3's.....              | 75 85        | 70 80         | 90 1 00       | 1 00          |
| " gallon.....                   | 2 10 2 25    | 2 10 2 25     | 2 10 2 25     |               |
| Raspberries, 2's.....           | 1 50 1 90    | 1 50 1 65     | 1 50 1 75     | 1 40 1 60     |
| Strawberries, 2's.....          | 1 50 2 00    | 1 50 1 70     | 1 65 1 75     | 1 70          |
| Succotash, 2's.....             | 1 10 1 15    | 1 15 1 10     | 1 15 1 15     |               |
| Tomatoes, 3's.....              | 90 85        | 80 85         | 95 1 00       | 1 10          |
| Lobster, tails.....             | 2 50 2 65    | 2 50 2 50     | 2 50 2 60     |               |
| " 1-lb. flats.....              | 2 75 3 00    |               | 1 25 1 30     |               |
| " ½-lb. flats.....              |              | 1 75 1 85     |               |               |
| Mackerel.....                   | 1 30 1 35    | 1 30 1 35     | 1 25 1 35     |               |
| Salmon, sockeye, tails.....     | 1 15 1 25    | 1 40 1 60     | 1 40 1 50     | 1 20 1 30     |
| " " flats.....                  | 1 30 1 45    | 1 50 1 60     | 1 30 1 35     |               |
| " " Horseshoe.....              | 1 20 1 25    | 1 50 1 60     | 1 60          |               |
| " " Clover } tails.....         | 1 20 1 55    | 1 60          |               |               |
| " " Leaf } flats.....           | 1 45         | 1 60 1 15     | 1 25          |               |
| " Cohoes.....                   | 95 1 00      | 1 15 1 20     | 95 1 00       | 95 1 12       |
| Sardines, Albert, ½'s.....      | 10½ 11       | 13 14         | 15            |               |
| " " ¾'s.....                    | 20 21        | 20 21         | 20 21         |               |
| " Sportsman, ½'s.....           | 11½ 12       | 12½ 12        |               |               |
| " " ¾'s.....                    | 19 20        | 21 20         | 21            |               |
| " " key opener, ½'s.....        | 10 11        | 10½ 11        | 16 18         |               |
| " " ¾'s.....                    | 16 18        | 18½ 23        | 10 11         |               |
| " " other brands.....           | 23 35        | 16 17         | 16 17         |               |
| " " P. & C., ½'s.....           | 23 25        | 23 25         | 23 25         |               |
| " " ¾'s.....                    | 33 36        | 33 36         | 33 36         |               |
| " " American, ½'s.....          | 4 5          | 5 4           | 5 4           |               |
| " " ¾'s.....                    | 9 11         | 11 10         | 11            |               |
| " Mustard, ¼ size, cases.....   |              |               |               |               |
| Fruit in glass jars.....        | 9 00 11 00   | 10 00 11 00   | 10 00 11 00   |               |
| Haddies.....                    |              |               | 4 25 4 50     |               |
| Kipper Haddies.....             | 1 40 1 50    | 1 15 1 60     | 1 25 1 35     | 1 85 2 00     |
| Herring in Tomato Sauce.....    | 1 35 1 45    | 1 21 1 60     | 2 00          | 1 90 2 00     |

## GREEN FRUITS

|                                       |           |           |           |  |
|---------------------------------------|-----------|-----------|-----------|--|
| Oranges, Valencias, 420's, large..... |           | 6 00 6 50 |           |  |
| " " ordinary.....                     |           | 4 75 5 00 |           |  |
| Jamaica, per bbl.....                 | 5 00 7 00 | 6 25 7 00 | 6 00 6 50 |  |
| Lemous, Verdilla, per box.....        | 5 00 6 00 |           |           |  |
| " Malaga, per chest.....              | 8 00 9 00 | 6 00 9 50 | 10 00     |  |
| " Messina, new, p. box.....           |           | 2 75 3 50 |           |  |
| Bananas, per bunch.....               | 2 00 2 25 | 1 40 1 70 | 1 50 2 25 |  |
| Apples, per bbl.....                  | 3 00 4 00 | 2 00 3 00 | 1 00 2 00 |  |
| Cranberries, per bbl.....             | 7 00 8 00 | 7 00 8 00 | 6 50 7 50 |  |
| Canadian Pears.....                   |           | 25 75     |           |  |
| Red Poppers.....                      |           |           | 25 35     |  |
| Sweet Potatoes.....                   | 2 50 3 00 | 2 00 2 25 | 3 00 3 50 |  |
| Malaga Grapes, per keg.....           | 5 50 7 50 | 6 00 7 50 | 5 00 7 00 |  |
| Cal. Peaches (20-lb.).....            | 1 25 1 50 |           |           |  |
| " Plums (4-basket).....               | 1 50 2 00 |           |           |  |
| Tomatoes, Can., per basket.....       | 30 50     |           | 40 50     |  |
| Pears, late varieties, per bbl.....   | 4 00 8 00 | 2 50 4 00 |           |  |
| Spanish onions, per crate.....        | 85 95     | 1 10 1 15 |           |  |

## SUGAR

|                                         |        |      |        |    |    |    |    |
|-----------------------------------------|--------|------|--------|----|----|----|----|
| Granulated (St. Lawrence, Redpath)..... | \$4 40 |      | \$4 68 | 4½ | 4½ | 5½ | 5½ |
| Granulated, Acadia.....                 | 4 40   |      | 4 68   |    | 4½ |    |    |
| Paris lump, bbls. and 100-lb. bxs.....  | 5 52½  |      | 5 78   | 5½ | 6  |    |    |
| " in 50-lb. boxes.....                  | 5 63   |      | 5 78   |    |    |    |    |
| Extra Ground Cane, bbls.....            | 5 15   |      | 5 50   |    |    |    |    |
| Powdered, bbls.....                     | 4 90   |      | 5 10   | 5½ | 6  |    | 6½ |
| Phoenix.....                            | 4 15   |      | 4 43   |    |    |    |    |
| Cream.....                              | 4 08½  |      | 4 43   |    |    |    |    |
| Extra bright.....                       | 4 06½  |      | 4 33   | 3½ | 4  | 4½ | 4½ |
| Bright coffee.....                      |        |      | 4 23   | 3  | 3½ |    |    |
| No. 3 yellow.....                       | 3 71½  |      | 4 03   | 3½ | 3½ |    |    |
| No. 2 yellow.....                       | 3 58½  |      | 3 93   |    |    |    |    |
| Demerara.....                           |        | 3 60 | 3 85   |    |    |    |    |
| Imported yellow.....                    |        |      | 3 85   |    |    |    |    |

## SYRUPS AND MOLASSES

|                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba |
|---------------------|----------------------|---------------------------------------------|-----------------------|----------|
| Syrups.....         |                      |                                             |                       |          |
| Dark.....           |                      | \$0 00 \$0 00                               |                       |          |
| Medium.....         |                      | 30 32                                       |                       | 3 3½     |
| Bright.....         |                      | 35 37                                       | 34                    | 3½       |
| Honey.....          |                      | 40                                          |                       |          |
| " 25-lb. pails..... | 90                   | 1 00                                        |                       |          |
| " 38-lb. pails..... | 1 20                 | 1 40                                        |                       |          |
| Molasses.....       |                      |                                             |                       |          |
| New Orleans.....    | 31                   | 24 45                                       | 26 28                 | 35 45    |
| Barbadoes.....      | 32                   |                                             | 28 30                 | 48 50    |
| Porto Rico.....     | 23 25                | 38 42                                       | 32 34                 | 40       |
| Antigua.....        | 22 23                |                                             | 25 28                 |          |
| St. Croix.....      |                      |                                             | 27 28                 |          |

## CANNED MEATS

|                                   |        |        |           |        |        |        |
|-----------------------------------|--------|--------|-----------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans.....  | \$1 50 | \$1 40 | \$1 50    | \$1 50 | \$1 65 | \$1 75 |
| " " 2-lb. cans.....               | 2 65   | 2 50   | 2 60      | 2 50   | 2 65   | 3 00   |
| " " 4-lb. cans.....               | 5 10   |        |           |        |        |        |
| " " 6-lb. cans.....               | 8 60   |        | 8 00      | 8 75   | 9 25   |        |
| " " 14-lb. cans.....              | 18 55  |        | 18 00     | 20 00  | 21 00  |        |
| Minced callops, 2-lb. can.....    | 2 60   |        | 2 60      | 2 75   | 2 80   |        |
| Lunch tongue, 1-lb. can.....      | 3 50   | 3 20   | 3 25      | 3 00   | 3 25   | 3 00   |
| " 2-lb. can.....                  | 6 70   | 6 75   | 7 00      | 6 50   | 6 00   | 6 50   |
| English hrawn, 2-lb. can.....     | 2 30   | 2 60   | 2 80      | 2 75   | 2 80   | 2 75   |
| Camp sausage, 1-lb. can.....      |        |        | 2 50      | 2 50   |        |        |
| " " 2-lb. can.....                |        |        | 4 00 4 00 |        |        |        |
| Soups, assorted, 1-lb. can.....   | 2 00   |        | 1 50 1 40 | 1 50   |        |        |
| " " 2-lb. can.....                | 3 00   |        | 2 20 2 25 | 2 30   |        |        |
| Soups and Bouill., 2-lb. can..... | 2 00   |        | 1 80 1 75 | 1 80   |        |        |
| " " 6-lb. can.....                |        |        | 4 50 4 25 | 4 50   |        |        |
| Sliced smoked beef, ½'s.....      | 1 70   | 1 65   | 1 70      | 2 00   |        |        |
| " " 1's.....                      | 2 25   | 2 80   | 2 95      | 3 25   |        |        |

## COUNTRY PRODUCE

|                                 |           |         |           |  |    |
|---------------------------------|-----------|---------|-----------|--|----|
| Eggs, fresh gathered.....       | 23 24     | 19 20   | 17 18     |  | 15 |
| " held.....                     | 15 16½    | 14½ 15  | 13 14     |  |    |
| Poultry—chickens, dressed.....  | *5 8      | 25 40   | 25 60     |  |    |
| Geese, per lb.....              |           | 5 6     | 50 70     |  |    |
| Ducks, per pair.....            | *8½ 9     | 30 60   | 40 60     |  |    |
| Turkeys, per lb.....            |           | 8 9     | 10 14     |  |    |
| Game—Hares, per pair.....       |           |         | 25 30     |  |    |
| Honey, comb, per doz.....       | 1 50 1 75 | 80 1 50 | 1 50 1 75 |  |    |
| " light color, 60-lb. tins..... | 7 8       | 6½ 7    | 8 8       |  |    |
| " " 5 and 10-lb. tins.....      | 7 8       | 7 8     | 8 10      |  |    |
| " buckwheat.....                | 5½ 6      | 2 3     | 5 6       |  |    |

## FRUITS

|                                   |       |           |       |       |      |      |
|-----------------------------------|-------|-----------|-------|-------|------|------|
| Foreign—                          |       |           |       |       |      |      |
| Currants, Provincials, bbls.....  | 4½    | 4¼        | 4¼    | 5½    | 6    | 7 7½ |
| " " ½-hbls.....                   | 4½    | 4¼        | 4¼    | 5½    | 6    | 7 7½ |
| " " Fillatras, bbls.....          | 4¼    | 4¼        | 4¼    | 5½    | 6    | 7 7½ |
| " " cases.....                    | 4¼    | 4¼        | 4¼    | 5½    | 6    | 7 7½ |
| " " ½-cases.....                  | 4¼    | 4¼        | 4¼    | 5½    | 6    | 7 7½ |
| " " Patras, bbls.....             |       |           |       | 6 7   | 7    |      |
| " " ½-hbls.....                   |       |           |       | 6 7   | 7    |      |
| " " cases.....                    |       |           |       | 6 7   | 7    |      |
| " " ½-cases.....                  |       |           |       | 6 7   | 7    |      |
| Vostizzas, cases.....             | 5½ 6½ | 6 7       | 7 8   | 7½ 8  |      |      |
| Dates, boxes.....                 | 5 6   | 6 6½      | 5 6   | 6 7   |      |      |
| Figs, 10-lb. boxes, per lb.....   | 15 20 | 17 28     | 18 20 |       |      |      |
| " Tapuncts, per lb.....           |       | 4 4½      |       |       |      |      |
| " Naturals, per lb.....           |       | 8 8½      |       |       |      |      |
| " Naturals, boxes.....            |       | 11 12     |       |       |      |      |
| Prunes, California, 40's.....     | 11 10 | 11 10     | 12 12 |       |      |      |
| " " 50's.....                     | 9½ 8½ | 9½ 8      | 9 9   |       |      |      |
| " " 60's.....                     | 8 8   | 8½ 7      | 8 8   |       |      |      |
| " " 70's.....                     | 7½ 7½ | 7½ 7      | 8 8   |       |      |      |
| " " 80's.....                     | 7 7   | 6½ 7      | 7 7   |       |      |      |
| " " 90's.....                     | 6½ 6  | 6½ 5      | 6½ 5  | 6½ 6  |      |      |
| Raisins, Valencia, off stalk..... | 4 4¼  | 4¼ 5      | 4 5   | 6 170 | 1 90 |      |
| " " Fine off stalk.....           | 4 4¼  | 4¼ 5      | 4 5   | 5½ 5½ |      |      |
| " " Selected.....                 | 5½ 5½ | 5½ 6      | 6 7   |       |      |      |
| " " Layers.....                   | 5½ 5½ | 5½ 6      | 6 6½  | 8 8½  |      |      |
| " " Sultanas.....                 | 11 13 | 11 15     | 10 12 | 10 12 |      |      |
| " " California, 2-crown.....      |       | 7½ 7¼     | 7½ 7  | 7 7½  |      |      |
| " " 3-crown.....                  |       | 8½ 8¼     | 8½ 8  | 8½ 8  |      |      |
| " " Malaga, London layers.....    | 1 50  | 2 00 2 10 |       |       |      |      |
| " " Black baskets.....            |       | 2 20 2 30 |       |       |      |      |
| " " Blue baskets.....             |       | 2 50      |       |       |      |      |
| " " Con. Clusters.....            |       | 2 30 2 40 |       |       |      |      |
| " " Choice.....                   |       | 2 50 2 60 |       |       |      |      |
| " " Ex. Dessert.....              |       | 3 25      |       |       |      |      |
| " " Royal Buck'm.....             |       | 3 60 3 70 |       |       |      |      |
| " " Clusters.....                 |       | 4 25 4 50 |       |       |      |      |
| " " Finest Elite.....             |       | 6 00 6 25 |       |       |      |      |

|                              |    |    |       |    |    |    |       |
|------------------------------|----|----|-------|----|----|----|-------|
| Domestic—                    |    |    |       |    |    |    |       |
| Apples, dried, per lb .....  | 6½ | 7  | 5½    | 6  | 5½ | 6  | 7     |
| “ evaporated.....            | 9  | 10 | 8½    | 9  | 9  | 9½ | 11    |
| Cal. Evaporated Fruits—      |    |    |       |    |    |    |       |
| Apricots, 25-lb. boxes ..... | 9  | 16 | ..... | 18 | 11 | 16 | ..... |

## PROVISIONS

|                                  |                                   |       |       |       |       |       |       |       |  |
|----------------------------------|-----------------------------------|-------|-------|-------|-------|-------|-------|-------|--|
| Dry Salted Meats—                |                                   |       |       |       |       |       |       |       |  |
| Long clear bacon .....           | 7½                                | 8     | 7¾    | 8¼    | ..... | ..... | ..... | 9¼    |  |
| Smoked Meats—                    |                                   |       |       |       |       |       |       |       |  |
| Breakfast bacon .....            |                                   | 12    | 11    | 12    | ..... | ..... | 11¼   | 12    |  |
| Rolls .....                      |                                   | 9     | 8½    | 8¾    | 9½    | 10    | ..... | 10½   |  |
| Hams .....                       | 10½                               | 13    | 10½   | 11½   | 11½   | 12    | ..... | 11½   |  |
| Shoulder hams .....              |                                   | 10    | 8     | 8½    | 8     | 9     | ..... | 9½    |  |
| Backs .....                      |                                   |       | 11    | 11½   | ..... | ..... | 9¾    | 10    |  |
|                                  | All meats out of pickle 1c. less. |       |       |       |       |       |       |       |  |
| Barrel Pork—                     |                                   |       |       |       |       |       |       |       |  |
| Canadian heavy mess .....        | 16 50                             | 17 00 | 15 00 | 16 00 | 15 00 | 16 00 | 16 00 | 17 00 |  |
| “ short cut .....                | 16 00                             | 16 50 | 16 00 | 16 50 | 15 50 | 16 25 | 16 50 | 17 50 |  |
| Clear shoulder mess .....        |                                   |       | 13 50 | 14 00 | 14 00 | 15 00 | ..... | ..... |  |
| Plate beef .....                 | 12 50                             | 18 00 | 11 00 | 11 50 | 13 50 | 14 50 | ..... | ..... |  |
| Lard, tierces, per lb .....      |                                   | 8¼    | ..... | 7     | 7¾    | 8     | 9     | 9½    |  |
| Tubs .....                       |                                   | 8½    | ..... | 7¾    | 8     | 8¼    | ..... | ..... |  |
| Pails .....                      | 8¾                                | 9¾    | 7½    | 7¾    | 8     | 8½    | ..... | 9     |  |
| Compound, Pails .....            |                                   | 1 10  | 6½    | 7     | 6½    | 7     | ..... | 7     |  |
| Shortening, in 60-lb. tubs ..... |                                   |       |       | 7½    | ..... | 7½    | ..... | ..... |  |
| Dressed hogs, light .....        |                                   | 6 25  | 5 35  | 5 50  | ..... | ..... | ..... | ..... |  |

All meats out of pickle 1c. less.

WE intended using this space for advertising LILY WHITE GLOSS STARCH in 6-lb. Trunks, but the present demand is beyond our capacity. We can only accept orders for future. . . . .

## The BRANTFORD STARCH CO., Limited

### BRANTFORD.

#### COFFEE

|                           | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|---------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Green—                    |                      |                                             |                       |                      |
| Mocha .....               | 24 29                | 23 28                                       | 25 30                 | 24 25                |
| Old Government Java ..... | 27 31                | 22 30                                       | 25 30                 | 24 25                |
| Rio .....                 | 10 11                | 7½ 12                                       | 12 13                 | 10 10½               |
| Plantation Ceylon .....   | 29 31                | 26 30                                       | 29 31                 | .....                |
| Porto Rico .....          | 24 28                | 22 25                                       | 24 28                 | .....                |
| Gautemala .....           | 24 26                | 22 25                                       | 24 26                 | .....                |
| Jamaica .....             | 18 22                | 15 20                                       | 18 22                 | .....                |
| Maracaibo .....           | 13 15                | 13 16                                       | 13 15                 | .....                |

#### NUTS

|                               |           |           |        |        |
|-------------------------------|-----------|-----------|--------|--------|
| Brazil .....                  | 12 13     | 12½ 14    | 12 12½ | 12½ 15 |
| Valencia shelled almonds..... | 25 27     | 29 30     | .....  | 25 30  |
| Tarragona almonds.....        | 11 12     | 13 14     | 11 12  | 13 15  |
| Peanuts (roasted).....        | 6½ 9      | 9 10      | 9 10   | 9 12   |
| “ (green).....                | 5½ 8      | 7 9       | .....  | 10 15  |
| Cocoanuts, per sack.....      | 3 00 3 50 | 3 75 3 50 | 4 00   | .....  |
| “ per doz.....                | .....     | 60 70     | .....  | .....  |
| Grenoble walnuts .....        | 11 12     | 12½ 13    | 12 13  | .....  |
| Marbot walnuts .....          | 9 10      | .....     | 9 10   | .....  |
| Bordeaux walnuts .....        | 7 8       | .....     | 9 10   | .....  |
| Sicily filberts .....         | 10 11     | 8 9       | 8 10   | .....  |
| Naples filberts .....         | 10 11     | 10 11     | 10 11  | .....  |
| Pecans .....                  | 8 10      | 10 11     | 11 12  | .....  |
| Shelled Walnuts .....         | 21 22     | 25 27     | .....  | .....  |

#### RICE, SAGO, TAPIOCA

|                       |           |       |            |       |       |
|-----------------------|-----------|-------|------------|-------|-------|
| Rice—Standard B ..... | 3 75 3 90 | 3¾ 3¾ | 3 62½ 3 75 | ..... | 4¾    |
| Patna, per lb .....   | .....     | 5 5½  | 6 5        | ..... | ..... |
| Japan .....           | 6 6½      | 6 6½  | 5 5        | ..... | 5¾    |
| Imperial Seta .....   | 5 6       | 4¾ 4¾ | 5 5        | ..... | ..... |
| Extra Burmah .....    | .....     | 4¾ 4¾ | 4 5        | ..... | ..... |
| Java, extra .....     | 6½ 7      | 6 6½  | 6 7        | ..... | ..... |
| Sago .....            | 3½ 4      | 4 4½  | 5 6        | ..... | 4     |
| Tapioca .....         | 4 4½      | 3¾ 4  | 5 6        | ..... | 4     |

#### SODA

|                                   |           |           |           |           |
|-----------------------------------|-----------|-----------|-----------|-----------|
| Bi-carb, standard, 100-lb. keg... | 2 25 2 50 | 2 25 2 50 | 2 25 2 30 | 1 50 1 75 |
| Sal soda, per bbl.....            | 70 75     | 70 80     | 85 90     | .....     |
| Sal soda, per keg .....           | 95 1 00   | 95 1 00   | 95 1 00   | .....     |

#### SPICES

|                                                       |       |       |       |       |       |
|-------------------------------------------------------|-------|-------|-------|-------|-------|
| Pepper, black, ground, in kegs,<br>pails, boxes ..... | 12 15 | 12 14 | 14 15 | ..... | 15    |
| “ in 5-lb. cans.....                                  | 15 16 | 14 15 | 15 16 | ..... | ..... |
| “ whole .....                                         | 11 13 | 11 13 | 12 13 | ..... | 15    |
| Pepper, white, ground, in kegs,<br>pails, boxes.....  | 20 26 | 18 24 | 24 26 | ..... | 35    |
| “ “ 5-lb. cans.....                                   | 20 22 | 20 26 | 20 22 | ..... | ..... |
| “ whole .....                                         | 17 25 | 17 24 | 20 22 | ..... | ..... |
| Ginger, Jamaica.....                                  | 20 25 | 18 25 | 20 25 | ..... | ..... |
| Cloves.....                                           | 15 20 | 14 35 | 18 20 | ..... | ..... |
| Pure mixed spice.....                                 | 25 30 | 25 30 | 18 20 | ..... | ..... |
| Cassia .....                                          | 25 40 | 20 40 | 18 20 | ..... | 25    |
| Cream tartar, French.....                             | 25 27 | 24 25 | 20 22 | ..... | ..... |
| “ best .....                                          | 28 30 | 25 30 | 25 30 | ..... | ..... |
| Allspice .....                                        | 15 17 | 13 16 | 13 14 | ..... | 20    |

#### PETROLEUM

|                              | Montreal,<br>Quebec. | Toronto,<br>Hamilton,<br>London,<br>Ottawa. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|------------------------------|----------------------|---------------------------------------------|-----------------------|----------------------|
| Canadian .....               | 12 12                | 13½ 15½                                     | 16½ 17½               | .....                |
| Sarnia water white.....      | 12 13                | 15½ 16½                                     | 17½                   | .....                |
| Carbon safety .....          | 17 17½               | 16½ 18                                      | 18½                   | .....                |
| American water white .....   | 17 17½               | 16½ 18                                      | 18½                   | .....                |
| Pratt's Astral, in bulk..... | 18 19                | 16                                          | .....                 | .....                |

#### TEAS

|                                                    |               |               |       |       |       |
|----------------------------------------------------|---------------|---------------|-------|-------|-------|
| Black—                                             |               |               |       |       |       |
| Congou—Half-chests Kalsow,<br>Moning, Paking ..... | \$0 12 \$0 60 | \$0 12 \$0 60 | 11 40 | ..... | ..... |
| Caddies Paking, Kalsow.....                        | 14 40         | 18 50         | 15 40 | ..... | ..... |
| Indian—Darjeelings .....                           | 35 55         | 35 55         | 30 50 | ..... | ..... |
| Assam Pekoes .....                                 | 20 40         | 20 40         | 18 40 | ..... | ..... |
| Pekoe Souchong .....                               | 18 25         | 18 25         | 17 24 | ..... | ..... |
| Ceylon—Broken Pekoes .....                         | 35 42         | 35 42         | 34 40 | ..... | ..... |
| Pekoes .....                                       | 20 30         | 20 30         | 20 30 | ..... | ..... |
| Pekoe Souchong .....                               | 17 35         | 17 35         | 17 35 | ..... | ..... |
| China Greens—                                      |               |               |       |       |       |
| Gunpowder—Cases, extra firsts                      | 42 50         | 42 50         | ..... | ..... | ..... |
| Half-chests, ordinary firsts.                      | 22 28         | 22 28         | ..... | ..... | ..... |
| Young Hyson—Cases, sifted,<br>extra firsts .....   | 42 50         | 42 50         | ..... | ..... | ..... |
| Cases, small leaf, firsts .....                    | 35 40         | 35 40         | ..... | ..... | ..... |
| Half-chests, ordinary firsts                       | 22 38         | 22 38         | ..... | ..... | ..... |
| Half-chests, seconds .....                         | 17 19         | 17 19         | ..... | ..... | ..... |
| “ thirds .....                                     | 15 17         | 15 17         | ..... | ..... | ..... |
| “ common .....                                     | 13 14         | 13 14         | ..... | ..... | ..... |
| Ping Sueys—                                        |               |               |       |       |       |
| Young Hyson—½-chests, firsts                       | 28 32         | 28 32         | 30 40 | ..... | ..... |
| “ seconds .....                                    | 16 19         | 16 19         | ..... | ..... | ..... |
| Half-boxes, firsts .....                           | 28 32         | 28 32         | ..... | ..... | ..... |
| “ seconds .....                                    | 16 19         | 16 19         | ..... | ..... | ..... |
| Japan—                                             |               |               |       |       |       |
| ½-chests, finest May pickings                      | 38 40         | 38 40         | ..... | ..... | ..... |
| Choice .....                                       | 32 36         | 32 36         | ..... | ..... | ..... |
| Finest .....                                       | 28 30         | 28 30         | ..... | ..... | ..... |
| Fine .....                                         | 25 27         | 25 27         | ..... | ..... | ..... |
| Good medium.....                                   | 22 24         | 22 24         | ..... | ..... | ..... |
| Medium .....                                       | 19 20         | 19 20         | ..... | ..... | ..... |
| Good common .....                                  | 16 18         | 16 18         | ..... | ..... | ..... |
| Common .....                                       | 13 15         | 13½ 15        | ..... | ..... | ..... |
| Nagasaki, ½-chests Pekoe.                          | 16 22         | 16 22         | ..... | ..... | ..... |
| “ “ Oolong.....                                    | 14 15         | 14 15         | ..... | ..... | ..... |
| “ “ Gunpowder .....                                | 16 19         | 16 19         | ..... | ..... | ..... |
| “ “ Siftings .....                                 | 7½ 11         | 7½ 11         | ..... | ..... | ..... |

#### WOODENWARE

|                                  |       |        |        |        |        |        |
|----------------------------------|-------|--------|--------|--------|--------|--------|
| Pails, 2-hoop, clear, No. 1..... | ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| “ 3-hoop, “ .....                | ..... | 1 60   | 1 60   | 1 60   | 1 60   | 1 60   |
| “ 2-hoop, “ No. 2.....           | ..... | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| “ 3-hoop, “ .....                | ..... | 1 55   | 1 55   | 1 55   | 1 55   | 1 55   |
| “ 3-hoop, painted, No. 2.....    | ..... | 1 40   | 1 40   | 1 40   | 1 40   | 1 40   |
| Tubs, No. 0 .....                | ..... | 8 00   | 8 00   | 8 00   | 8 50   | 10 50  |
| “ “ 1 .....                      | ..... | 6 50   | 6 50   | 6 50   | 6 50   | 6 50   |
| “ “ 2 .....                      | ..... | 6 50   | 6 50   | 6 50   | 6 50   | 6 50   |
| “ “ 3 .....                      | ..... | 4 50   | 4 50   | 4 50   | 4 50   | 4 50   |



SHE IS SATISFIED.



No  
Dissatisfaction  
when  
Hudson's  
Soap

is used. It quickly  
drives the dirt away  
but won't wear out  
the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on  
the market?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful  
business experience.

We give you a powder that leaves no smell, and  
does NOT injure the hands.

Cheaper for your customer and yields you  
a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

NEW

Grenoble Walnuts

arriving this week.

NEW

Sphinx Prunes

now in store.

Warren Bros. &amp; Co.

35 and 37 Front St. East  
TORONTO.New Brunswick's  
Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Klipped  
Herring and Klipped Chickens;  
Haddies—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT...

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and  
delicious. Pounds and halves. Black and mixed.  
In lead packets only.

GEORGE FOSTER &amp; SONS

BRANTFORD, ONT.

TEAS

"Sailor Boy"

Japan and Ceylon

Bulk and Lead Packages.

PERKINS, INCE &amp; Co.

TORONTO.

NOTHING BUT  
THE BEST

~~~~~ IN ~~~~~

Cocoa

Chocolate

 Coffee
Spices
Baking
PowderTODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

MANITOBA MARKETS.

WINNIPEG, Nov. 28, 1898.

THE snow reported last week has not improved the roads very much, as it was followed by a high wind that blew it off the trails. The consequence is that there is neither good sleighing nor good wheeling, and this is making deliveries of wheat smaller than they should be. There is also the tendency to hold for higher prices. Cars are scarcer than ever, and it is safe to say that members of the grain exchange do not sleep at nights for thinking of their wheat bought at high figures and not yet at Fort William, nor likely to be. There are probably enough cars in the country to move the crop, if there was more motive power, but engines seem very scarce. At some points, cars have been standing loaded for a month, and are not moved yet. Then, the cold weather of the past week has affected the run power of the engines in use, so that, altogether, grainmen are having none too rosy a time in getting out the crop.

Navigation will probably close on December 5, but all rail prices will be inaugurated all over the country next week. This will mean 47c. for No. 1 hard, on a standard rate of freight. It looks very much as if farmers would have reason to repent holding, as there is no prospect of higher figures, and very many will be compelled to sell in December, as they must meet their obligations before the close of the year. All later reports confirm those already sent, that the damage is very much smaller than anticipated.

Trade continues fair, but collections are still somewhat slow, owing to the late movement of wheat. Hogs, live and dressed, are now arriving in considerable quantities from local points.

CEREALS—Rolled oats are held at last week's figures, but as there will be a considerable supply of Manitoba manufactured on the market before the end of the week, there will be a drop of from 10 to 15c. per sack. This decline is not expected to last, as the supply of oats suitable for rolling is not too plentiful in Manitoba this year. Peas and barley remain at last week's advance, and are quoted at \$1.40 per sack.

EVAPORATED FRUITS — Apricots and apples, both evaporated and dried, continue high and firm, though evaporated apples are perhaps a very trifle easier than last week, and first-class stock may be bought for 10½c. Dried are 7 to 7½c., and the demand at these figures is light.

RAISINS AND CURRANTS—No change of price in this market, but each week shows an increased demand for these fruits in the 1-lb. packages of seeded raisins and cleaned

currants. The housewife has not been slow to avail herself of the opportunity of getting rid of one of the most disagreeable and tiresome tasks of the kitchen. Fancy table raisins are in this week, but price is not yet quoted.

CANNED GOODS—There is still a tendency to advance. The price of corn, and the fact that in corn, tomatoes, peas, and beans, the stocks are nearly all out of first hands is keeping up to the price. Corn, \$2.25; peas, \$1.90; beans, \$1.90; tomatoes, \$2.25 to \$2.30, according to the brand. Canned raspberries have advanced and are hard to obtain. They are quoted on this market at \$3.25. Other canned fruits are without change and very light in movement.

FISH—Freight shipment of finnan haddies was received this week and prices are going down. The stock is in fine condition this time.

CURED MEATS—Market continues easier. This is due to increased supply of hogs locally, and the drop in prices to the south. Smoked hams and backs, 11c.; breakfast bellies, 11½c., shoulders, 8½c.; spiced rolls, 10c.; dry salt long clear, 8½c., short clear, 8c.; backs, 9c.; shoulder, 8½c.

GREEN FRUIT—A very fine line of Mexican oranges are now on this market quoted at \$5. This price will be lowered during the coming week, when the first shipment in bond from Mexico will arrive. Lemons are still \$7, but a drop is looked for shortly. Tokay grapes are quite out of market now. Celery has advanced to 50c. per doz. Apples remain at \$3.50 to \$4. Market is well supplied with all lines of staple fruits. Retail store are also showing a good supply of fresh lettuce, cucumbers and cress.

BUTTER—Market dull and nothing new to report with the exception of a slight decline in dairy butter, country holders having unloaded their stock to a great extent last week.

CHEESE—Is firm, but slow, at 9½c. for large and 10c. for small.

EGGS — Small lots of fresh continue to arrive, but in such small quantities that they are not sufficient for city trade. Packed eggs are 17 to 18c., and pickled, 16 to 17c.

"TIPPING" SALESMEN.

Editor CANADIAN GROCER,—Pleased to note some action has been taken re the matter of manufacturers "tipping" salesmen in stores. Of late years a very reprehensible habit has crept in of wholesale houses advertising goods in stock in your valuable paper, but, when the buyer sends for same, "they have not arrived." In many cases the grocer has had an order elsewhere, but cancelled it thinking his house was behind the age. This sort of thing should be frowned down.

KICKER.

CLEANING STORE WINDOWS.

IN a climate like we have in the Pacific Northwest during the winter months merchants are much annoyed by streaked windows, and as this annual trouble is about to fall upon the retailer, and most of them experienced in window dressing know the trouble and annoyance evolved by the ubiquitous smeary deposit left by the humidity of the fall season, amalgamated with the refuse deposit of gas in the store and street.

While many think that more or less success rests with the practice of using water in which whiting or lime has been mixed, sponging off with alcohol, or polishing with paper, the only ones to hitherto obtain absolute relief have been those few who have adopted the suggestion of Tobacco of running along the base of the window glass a quarter inch strip of tin, which, penetrating the window base, terminated in a funnel over a tiny gas jet or kerosene lamp, the hot, dry air from which was distributed through the perforations along the inner surface of the window glass.

Science, however, has come to the aid of the window dresser, and Prof. Wilbur L. Schovil, of the Massachusetts College of Pharmacy, states that the proper way to clean windows is to use a pail full of water in which half an ounce of concentrated ammonia has been stirred, the window to be thoroughly washed in this solution, then, without drying, polish the entire surface with the contents of another pail full of water in which two ounces of muriatic acid has been stirred, finally polishing with clean, dry cloths. He states the reason for this: Window glass, is, to a certain extent, soluble, and that the streakedness is caused by the liberation (by the first application of water) of alkali contained in the glass, and this being liberated, loosens the silica or flint, and thus produces the streaks. He decries the use of alkali solution alone, but believes it must be used where there is much dirt. It should be remembered that where the window glass is framed in metal considerable care should be taken not to allow the acid solution to penetrate beneath it. Coming from such a high authority, these hints should be worth the attention of the up-to-date window dressing section of the trade, who desire, above all things, bright polished windows, and who realize the undoubted fact that one such gleaming piece of glass shines like a diamond on black velvet, when situate on a thoroughfare in which the great bulk of the other store windows are neglected, streaky, dirty, semi-opaque.—Portland Tradesman.

Heppner & Hintzi, general merchants, Plum Coulee, Man., are reported discontinuing business.

AMONG TORONTO RETAILERS.

The Price of Bread.

Bread is retailing in Toronto at 10c. per large loaf. At this figure, when the present price of flour is considered, it is apparent, that either the baker or the grocer is making a larger margin of profit than usual. I learned of one case the other day where the bakers, in their anxiety to keep and increase their sales, have commenced that merry game called "cutting." The retailer who mentioned the fact to me has obtained a reduction from the usual figures on all bread he has purchased for some time. He has not, though, thrown away the profit thus derived by cutting below his neighbors' price. He has continued to sell his bread at the usual rate, and, in so doing, has simply added to his capital the additional margin of profit the cutting of the bakers has given him. The fact that the bakers are so anxious to do business that they will cut prices to sell, may reasonably be considered as evidence that they are making a more than satisfactory profit. If this is the case, the grocers who are not receiving any benefit from such a state of affairs should make a big bid for some reduction at least.

Retailers' Economics.

There is a grocer in Toronto who has been so long known to the trade, and so "looked up to" by the "young bloods," that he has earned the sobriquet of "Daddy G." I, of course, long ago, came to the conclusion that one boasting of this parental appellation would be able to give me some good pointers on business principles. A conversation I enjoyed with him recently justified this belief. The talk started from the remarks made in these columns a few weeks ago about private labels on canned goods. "Why," said he, "It stands to reason that it is a good idea to have a private label on such goods. We all know how many grocers are fond of cutting below their neighbors' prices. No rival can hurt the sales of a man who sells his goods under a private label, for the simple reason that people will not believe him when he says they are of the same make and quality. These fellows who are always trying to sell cheaper than their neighbors don't know what's good for them. If they did, they would try to cultivate a name for carrying first-class goods rather than for selling cheaply. It is just the same with the grocer as it is with the manufacturer. It is no wonder the Canadian picklemakers have no name for quality, because they have always been trying to see who could make the cheapest stuff. And it's no wonder that the grocer who sells cheap has not a name for quality. About selling goods is not the only thing, either, that a good many dealers have

to learn something. A large part of them want to get a few pointers on keeping their stores clean. They keep boxes, parts of boxes, baskets empty, baskets full of half-spoiled fruit, and possibly a few turkeys or geese on the empty boxes scattered around the floor. Some of them look more like a pigpen than a store, and it's no wonder that they never get a certain class of customers to come into their places. With most of these, the cause is just that they are naturally careless; with others the cause is they are too busy to fix up themselves, and think they cannot afford to keep enough help to look after it. This is nearly as poor economy as that of the man who is too poor to light up his store well. A clean and well-lighted store is the best advertisement a man can have, and he is a poor businessman who does not know it."

THE RAMBLER.

ARE YOU INTERESTED?

Before another week has passed by, decoration for "Christmas trade" will be in full swing, and every storekeeper is looking about for the best and latest ideas on displaying goods. Boeckh Bros. & Company are showing some excellent photos along this line, exhibiting the merits and advantages gained by using their adjustable show and display table. They are not only useful at all times, but are ornamental. As every storekeeper offers some special attraction during holiday season, one or more of these display tables will be found useful.

DEATH OF ALBERT S. SMITH.

Those who had the pleasure of an acquaintance with Albert S. Smith, retail grocer, Queen street and Lee avenue, Toronto, will regret to hear of his death, which took place a few days ago, after an operation had been performed at the Toronto General Hospital. Deceased was a genial and popular man, a good grocer, and he had a large number of friends. His remains were interred on Wednesday.

A DRIED APPLE KING.

Geo. E. King, general merchant, Wingham, a few days ago sold, in one lot, \$3,000 worth of dried apples, for which he received 5 1/2 c. per lb., delivered. Some of Mr. King's friends think he has qualified for the dried apple kingship of that part of the country.

PERSONAL MENTION.

Mr. J. H. Magor, representing Frank Magor & Co., Montreal, was in Toronto on Monday.

Mr. Hubert Galt, Chicago, is in Toronto this week.

TRADE CHAT.

SHIPMENTS of butter from Montreal to Great Britain amount to over 260,000 packages, as compared with 225,000 packages during the same time last year, showing an increase of 35,000 packages. During the same time this year only 52,000 packages were sent from New York, as compared with 174,000 packages last year, showing a decrease of 122,000 packages.

The Windsor brewery has been sold to Lorne Saeur for \$1,200.

The J. D. Moore Co., Limited, St. Mary's, Ont., shipped 60,000 dozen eggs to Great Britain last week.

At the Moose Jaw, N.W.T., creamery, 37,999 lb. of butter were manufactured. The price received averaged about 20c. per lb.

Last Friday a local exporter of cheese and butter received four demands from England, by cable, for 2,000 boxes of butter. He couldn't procure 100.—Times, Brockville.

An Annapolis despatch says: "Owing to the high rates of freight from Halifax, over 10,000 barrels of apples, from Nova Scotia, were shipped from Boston, last week, to London, Eng."

The Kent Tobacco Growers' Association has been fully organized, and negotiations are in progress for the establishment of a factory in Chatham, to use the product of the Kent county growers.

FIRMS COMMENCING BUSINESS.

G. L. Goudet has opened out as general merchant in La Salle, Man.

Wilfrid Eadie has commenced business as general merchant in Newton, Man.

Ronald Morrison has started out as grocer in Halifax.

Daniel Johnson has opened out in business, as general merchant, in Westville, N.S.

FIXING TEA STANDARDS.

Hon. W. Paterson, Minister of Customs, had a consultation in Ottawa, on Tuesday, with a number of tea importers from the different importing centres in Canada in regard to the proposed standards to govern importations.



Do You See The Pigs?

This is not a puzzle picture, but a copy of one of our Stencils, reduced. Send to us for Stencils and Stamps and save money.

Hamilton Stamp and Stencil Works, Hamilton, Ont.
Our 100-page Catalogue can be had on request.

Good Advertising

For Wide Awake Retailers

By F. James Gibson.

Our "Good Advertising" department is to help our subscribers to do better advertising. The gentleman whom we have selected as its conductor is well known as one of the foremost advertising specialists of the day. Any of our readers who desire the benefit of Mr. Gibson's criticisms on advertisements or advertising methods, or his advice on any advertising subject, can have it or both entirely free of charge by writing to him in care of this journal.

If correspondents so desire, fictitious names or initials may be used for publication. But all requests should be accompanied by the subscriber's name,

HINTS FOR CHRISTMAS TRADE.

"WHERE can I secure my holiday supplies?" This is the question of the day. Christmas and Christmas thoughts fill the air. The spirit of commercialism is tinged with the spirit of gift giving. Hence the natural query, "Where and what shall I buy?" The result of all this is that the dealer in merchandise has, during the coming season, the greatest opportunity of the year to sell goods. The dealer who does the best merchandising and the best advertising is the one who gets the business. And the advertising is not the lesser of the two. There are a great many ways of doing holiday advertising. First of all, the store itself and the merchandise should take on a holiday aspect. That is to say, that goods suitable to the season should be pushed to the front. The show windows are of great value at a time like this. If you have a large corner window, fit it up with a Canadian winter coasting scene, showing brownies coasting, playing in the snow, etc. An ingenious carpenter can make the mountain of light timbers. White cotton batting can usually be used to give the effect of snow. A "Santa Claus window" is a time honored but still excellent idea. Old Santa, with his long beard, offering presents, just taken from the Christmas tree, to the crowd of youngsters on the opposite side of the window glass, never fails to create an effect. A "doll window," fitted up exclusively with dolls and miniature furniture, is another good idea. "What the boys want" could be shown by a window full of skates, sleds, jack-knives, books, clothing, etc. "What the girls want" might be illustrated by a window full of gloves, laces, handkerchiefs and many knick-knacks dear to the feminine heart. Another good idea would be a window full of presents suitable for men, with a card in the window drawing attention to the fact that the goods are adapted as gifts to men. Another window could be filled with goods suitable for women.

Now, as to interior decorations. Of course, the counters must be filled with tempting displays of Christmas goods, as already stated. But, in addition to these conventional exhibits, there should be larger, bolder and more original displays within the store. For instance: "A Handkerchief House" is a suggestion worth carrying out. Make a miniature house, say 10 feet high and 15 feet long. Have this made of slender timbers, which should be completely covered with handkerchiefs. Get up a guessing contest on the number of handkerchiefs in the house. An "Uncle Tom's Cabin" could be made in the same way, and completely covered with dolls, with Aunt Dinah selling dolls out of one of the windows. Aunt Dinah could be impersonated by a saleswoman brave enough to blacken up and wear an old woman's cap. To the hyper critical eyes of some this may not seem legitimate storekeeping. But you need not let that worry you if it brings the grist to your mill. One point—and make a note of it—have the newspaper advertising, the windows and the interior displays, as well as the general trend of storekeeping work in absolute harmony.

About three weeks before Christmas it would be well to come

out with a half-column or a double half-column advertisement announcing the fact that your holiday stock was ready for inspection. A double half-column is preferable to a smaller space. Follow this initial advertisement with clear cut systematic advertising. Each day, or each week, if you depend on weekly papers only, should see a new advertisement from you. If you are so unfortunate as to be located in the village where no paper is published, the next best thing is to issue a circular in newspaper size, which should be printed on both sides and liberally supplied with cuts. These cuts can be secured now-a-days at a very small cost. Single column cuts will cost about 25c.; double column cuts from 50 to 75c. Cuts about three columns wide will cost about \$1. These cuts are usually supplied by advertising syndicates, and are sold usually to only one dealer in a town. The Attractive Advertising Co., 184 World Building, New York, is one of the most reliable of these syndicates. In many instances printers in small villages and even in towns of some pretensions are not capable of properly printing these circulars. In that event, it would be wise to have the printing done in some large town or city. I am not in favor of booklets or small circulars. I believe the money spent in them could be spent to better advantage in newspaper advertising or in the large circulars I have just referred to. Reading notices in the local papers should be looked after. They only cost their preparation, and, as they arrest many eyes, they may be safely termed economical advertising.

* * *

I notice some very good clothing advertising in recent Toronto papers. The "Tiger" brand clothing people have been doing some really fine work, and so has the "Fit-reform Wardrobe" as well as the Oak Hall clothiers. I take pleasure in reproducing two recent advertisements from the two latter concerns:

Irish Frieze Ulsters.

Genuine Irish, mark you!

Made by Hill, of Lucan, and warranted to keep their rich furzy colour till worn out.

Large comfort collar, honest tweed lining, silk back and sleeves.

Made with the fashionable double stitched seams, and equal in every respect to \$25.00 custom made, or your money back.

Fit-reform price..... \$15.00

Winter suit of Irish tweed, with that iron wear and robust appearance which have made this material a favorite with men of calibre and sober sense.

Made to order at your tailor's leisure, these would cost you \$22.00 to \$25.00.

Ready to wear in "Fit-reform"..... \$15.00

Good honest tweeds from Canadian mills, sold candidly for what they are—the best goods for the price which can be purchased, \$12.00 and \$10.00 per suit.

Your money back if dissatisfied.

The Fit-reform Wardrobe,
22 King St. W. (Manning Arcade) Toronto.
The Kennedy Co., Limited,
Montreal - Toronto - Winnipeg.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE
TOBACCO
CO.**

... Granby, Que.

See Prices Current

Defiance Canned Lobster

BEST IN THE MARKET

1-lb. talls.

Cable brand, talls and flats.

J. & R. McLEA

General Commission Merchants
MONTREAL.

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.



WHITE SWAN

is the standard

**Baking
Powder**

for Strength, Purity and
Wholesomeness.
Sold by all wholesale
dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S

Royal Snaps

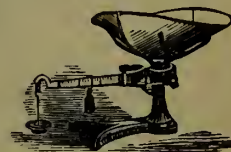
Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.
GUELPH, ONT.

GROCERS, MAKE MONEY !

BE UP-TO-DATE !

**WILSON'S
MONEY
WEIGHT
SCALES**



Show you in figures the weight of the purchase, also the
price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**
Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers.
See that you get them.



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

GOOD ADVERTISING—Continued.

Dealers in clothing or in any other line of goods will find these two advertisements models of proper display, brevity and force. If

I am not mistaken my old friend Kennedy is responsible for the "Fit-reform" ad.

* * *



Boys' Reefers

Our Boys' Reefers embody the top notch of style and durability.

Reefers are now in season.

Our stock is complete. The reefers are comfortable, and the boys like them. The very best are made of Whipcord and fine English Worsted Serge.

Whipcords

for ages 4 to 7, \$5.00
for ages 8 to 10, \$5.50
for ages 11 to 13, \$6.00
for ages 14 to 16, \$6.50

Worsted Serges

for ages 4 to 10, \$4.50
for ages 11 to 13, \$5.00
for ages 14 to 18, \$6.00

Close favorites to the Whipcords and Worsted Serges are:

Blue Naps

for ages 4 to 9, \$3.00, \$3.50, \$4.00
for ages 10 to 13, \$3.50, \$4.00, \$4.50
for ages 14 to 16, \$4.00, \$4.50, \$5.00

Frize

for ages 4 to 10, \$3.50 and \$4.00
for ages 11 to 13, \$4.00 and \$4.50
for ages 14 to 16, \$5.00 and \$6.00

Fancy Chinchillas

for ages 4 to 10, \$3.00, \$3.50, \$4.00

Domestic Serge

for ages 4 to 10, \$2.00 to \$2.50
for ages 11 to 15, \$2.50 to \$4.00

OAK HALL CLOTHIERS

115, 117, 119, 121 King St. E., Toronto,
Opposite St. James' Cathedral.

Ladies and Gentlemen, We Offer You



Ties of great beauty, attractive shapes and latest styles for Ladies.

Ties in new makes, colors, qualities and kinds for Gentlemen. And

Ties both useful, stylish and ornamental for Youths and Maidens.

Attention is also directed to our new **Shirt Waists, Wrappers and Parasols**, every article of which is as it should be, and a certain and positive bargain as well.

W. F. LATIMER.

The foregoing is an advertisement which has some good points about it, but which is lacking in one great essential in good advertising. It does not tell the price at which these ties of great beauty, attractive shapes, latest styles, new makes, both useful and stylish, as well as ornamental, may be bought. This ad. of Mr. Latimer's appeared in a recent issue of a Gananoque, Ont., paper. What this advertisement lacks is seriousness and earnestness. I don't believe that it sold many ties.

A SHARP TRICK THAT FAILED.

"Some time ago," says an insurance man quoted in The Philadelphia Record, "a man asked me to accompany him home, as he had some things there to be insured. When we arrived at his house he showed me a hundred boxes of cigars, which he wanted insured. There were 100 cigars in each box, making 10,000 in all, and were valued at 10c. each, so I insured the lot for \$1,000. A few days ago the man came to me and asked for the insurance money. 'You've had no fire at your house,' I replied. 'No, but I've smoked them,' says he, 'and according to the paper, I am entitled to the money, as it reads distinctly that if goods are consumed by fire, money is paid on application.' As far as technicalities were concerned he was all right, but I knocked him cold about a minute later by saying in a very stern manner: 'All right, sir; you'll get the money; but, according to your own confession, I will proceed at once to make a charge against you for incendiarism.' 'Well, I'll be hanged!' was all he said, and the room shook violently after he banged the door!"

TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

"Telegraph"

"Telephone"

"Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:
VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1726

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

TORONTO

WINNIPEG



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two generations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume, and Aerated Water manufacturers. The only goods for high-class work.

W. P. DOWNEY, Sole Agent

20 and 20½ St. Peter St.

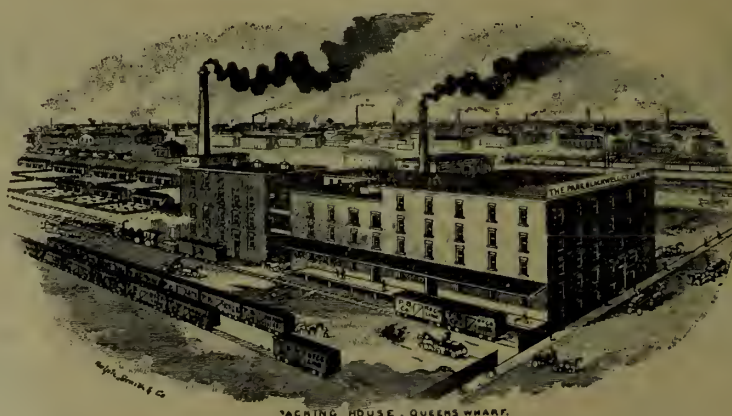
MONTREAL.

Most Grocers

could a tale unfold, of Monsoon oft "repeats" they've sold—of patrons who were hard to please, *until they tried* the Monsoon Teas. No grocer ever ought to be—"just out"—of **Monsoon** ^{Indo Ceylon} Tea. Repeat your order when you know, your Monsoon stock is getting low.



MONSOON ^{Indo Ceylon} TEA Has the quality to please your best trade.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef
Packers,

TORONTO



YOU WANT ONLY THE BEST, and

Southwell's Orange Marmalade Southwell's Whole Fruit Jams

If you are not yet handling them
send for price list

COME UNDER THIS LIST.

FRANK MAGOR & CO.

16 St John Street, MONTREAL.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS

KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

Current Market Quotations for Proprietary Articles

Dec. 1, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



| PURE GOLD. | |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case | 88 |
| 4 oz. cans, 4 and 6 doz. in case | 95 |
| 6 oz. cans, 2 and 4 doz. in case | 1 40 |
| 8 oz. cans, 2 and 4 doz. in case | 1 80 |
| 12 oz. cans, 2 and 4 doz. in case | 2 70 |
| 16 oz. cans, 2 and 4 doz. in case | 3 60 |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 40 |
| 4 lb. cans, 1 doz. in case | 14 40 |
| 5 lb. cans, 1 doz. in case | 18 00 |

| Cook's Friend— | |
|-------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40 |
| " 10, in 4 doz. boxes | 2 10 |
| " 2, in 6 " | 80 |
| " 12, in 6 " | 45 |
| " 3, in 4 " | 45 |
| Pound tins, 3 doz. in case | 3 00 |
| oz. tins, 3 " " | 2 40 |
| oz. tins, 4 " " | 1 10 |
| lb. tins, 1 " " | 14 00 |

| Diamond— | |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 1 20 |
| 1/2 lb. tins, 3 " " | 60 |
| 1/4 lb. tins, 4 " " | 60 |

| THE F. F. DALLEY CO. | |
|--|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 50 |
| 1 lb. tins, 2 to 4 doz. cases | 2 00 |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 |

| | |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases | 1 15 |
| English Cream, glass tumblers | 0 75 |
| 1/2 lb. jellies | 1 25 |
| 1 1/2 lb. jellies | 2 25 |
| 1 1/2 lb. Crown sealers | 2 25 |

| JERNEY CREAM BAKING POWDER | |
|----------------------------|------|
| 1/2 size, 5 doz. in case | 40 |
| 3/4 " 4 " " | 75 |
| 1 " 3 " " | 1 25 |
| 1 " 2 " " | 2 25 |

| SNOW DRIFT BAKING POWDER. | |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " " | 1 20 |
| 3/4 " 2 " " | 2 00 |
| 1 " 1 " " | 6 50 |
| 10 lb. boxes | 10 00 |
| 35 lb. pails | 16 |

| WHITE SWAN BAKING POWDER. | |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " " | 1 20 |
| 3/4 " 3 " " | 2 00 |
| 1 " 3 " " | 9 00 |

| CANADA MFG. CO. | |
|-----------------------------------|------|
| Queen Baking Powder, 1/2 lb. tins | 1 20 |
| 1 lb. tins | 2 15 |

| BLACKING. | |
|-----------------------|------------------|
| P. G. FRENCH BLACKING | |
| No. 4, 1/2 grs. bxs. | per gross \$4 00 |
| " 6, 1/2 " " | 4 50 |
| " 8, 1/2 " " | 7 25 |
| " 10, 1/2 " " | 8 25 |
| " 10, Jet Enamel. | 8 25 |

| THE F. F. DALLEY CO. | |
|--|--------|
| English Army Blacking, 1/4 gross cases | \$9 00 |
| No. 2 Spanish " " | 3 60 |
| No. 3 " " | 4 50 |
| No. 5 Spanish Blacking, 1/4 gross cases | 7 20 |
| No. 10 " " | 9 00 |
| Vinegar Oil Blacking, 1 doz. cases, liquid | 2 00 |
| New York Dressing, 1 doz. cases | 0 75 |
| Spanish Satin Gloss, " " | 1 00 |
| Crescent Ladies' Dressing, 1 doz. cases | 1 75 |
| Spanish Glycerine Oil Dressing | 2 00 |

THE ALPHA CHEMICAL CO.

| Stove Polish— | |
|----------------|----------------|
| Quickshine | per gross 9 00 |
| Polish | 8 00 |
| Electric Crown | 8 00 |
| Paste | 8 00 |
| Electric Crown | 7 80 |
| Lead Bar | 7 80 |

| Patent Stove Polish— | |
|----------------------------------|------------------|
| Sunlight Lead Bar 6's | per gross \$2 25 |
| Packed in 1/2 gross cases | 10 80 |
| Sunlight Liquid, 1/4 gross cases | 10 80 |
| Moody's Black | 4 25 |
| Lead 3's | 4 25 |
| 1/4 gross case | 4 25 |
| Reliable Stove | 14 40 |
| Pipe Varnish | 12 00 |
| 1/4 gross cases | 14 40 |
| 6-oz. bottles | 12 00 |
| Quickshine Pipe Varnish | 12 00 |
| 1/4 gross cases pressed top tins | 9 00 |

| Alpha Metal Polish No. 2 | |
|-----------------------------------|-------|
| Shoe Dressing— in 1/4 gross cases | 2 00 |
| French Oil in 3-doz. cases | 9 00 |
| Reliable Shoe Dressing | 12 00 |
| Ecliptic Combination | 12 00 |
| Moody's Ox Blood | 12 00 |
| Chocolate | 12 00 |
| Alpha Chemical Co. | 9 00 |
| French Castor Oil | 9 00 |
| Alpha Chemical Co. | 9 00 |
| Refined Sweet Oil | 9 00 |
| Alpha Chemical Co. | 7 80 |
| Turpentine | 7 80 |
| Moody's Non-Corrosive | 4 00 |
| Inks | 4 00 |

| Shine Blacking— | |
|--------------------|-------------------------|
| Reliable French | in 1/4 gross cases 9 00 |
| Blacking, No. 5 | 4 50 |
| No. 6 | 4 50 |
| United Service | 8 00 |
| Blacking No. 4 | 8 00 |
| United Service | 4 25 |
| Blacking No. 1 1/2 | 4 25 |
| Patent Leather | 9 00 |
| Polish No. 1 1/2 | 9 00 |
| Waterproof | 9 00 |
| Dublin No. 4 | 9 00 |

BIRD SEEDS

| THE F. F. DALLEY CO. | |
|--|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06 |
| Dalley's Bird Seed, 40 lb. cases | 0 06 1/2 |
| NICHOLSON & BROOK. | |
| Brook's Bird Seed | 0 07 |
| Norwich Bird Seed | 0 06 |
| Maple Leaf Bird Seed | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| 5c. " 48 " " | 0 03 |

| BLUE. | |
|-----------------------------------|--------|
| KEEN'S OXFORD. | |
| Per lb. | \$0 17 |
| In 10 box lots or case | 0 16 |
| Reckitt's Square Blue, 12-lb. box | 0 17 |
| Reckitt's Square Blue, 5 box lots | 0 16 |

| BLACK LEAD. | |
|--|------|
| Reckitt's, per box | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz. | |

| SILVERINE | |
|-----------------|--------|
| Per gross. | |
| No. 4—5c. size | \$3 85 |
| No. 6—8c. size | 5 50 |
| No. 8—10c. size | 6 60 |

| STOVE POLISH. | |
|--|---------|
| RISING SUN | |
| For durability and for cheapness this preparation is truly unrivalled. | |
| Per gross | |
| Rising Sun, 6-oz. cakes, 1/4 gross bxs. | \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross bxs. | 4 50 |
| Sun Paste, 10c. size, 1/4 gross boxes | 10 00 |
| Sun Paste, 5c. size, 1/4 gross boxes | 5 00 |



DOZENS
of
DAINTY
DELICIOUS
DESSERTS

CAN BE PREPARED FROM

Benson's Canada Prepared Corn

with very little trouble, and dozens of dainty housewives know this too. That's one reason why there is such a demand for it.

MANUFACTURED BY

The Edwardsburg Starch Co., Limited
CARDINAL, ONT.



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles... 1 00
6 oz. bottles... 1 25
Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
6-3 dozen in case... 7 50

CORN BROOMS

| BOECKH BROS. & COMPANY. | per doz. |
|--|----------|
| Carpet Brooms— | net. |
| "Imperial," extra fine, 8, 4 strings.. | \$3 50 |
| " " " " 7, 4 strings.. | 3 30 |
| " " " " 6, 3 strings.. | 3 10 |
| " " " " 8, 4 strings.. | 3 10 |
| " " " " 7, 4 strings.. | 2 90 |
| " " " " 6, 3 strings.. | 2 90 |
| " " " " 8, 4 strings.. | 2 85 |
| " " " " 7, 4 strings.. | 2 70 |
| " " " " 6, 3 strings.. | 2 40 |
| " " " " 5, 3 strings.. | 2 20 |

CHEWING GUM.

| ADAMS & SONS CO. | per box |
|--|---------|
| Tutti Frutti, 36 5c. bars..... | \$1 20 |
| " " (in cream pitcher) 36 5c bars | 1 20 |
| " " (in sugar bowl) 36 5c bars | 1 25 |
| " " (in glass jar) 115 5c pkgs. | 3 75 |
| Pepsin Tutti Frutti (in glass jar) 115 | |
| 5c packages..... | 3 75 |
| Pepsin Tutti Frutti, 23 5c packages.. | 0 75 |
| Round Pepsin, 30 5c packages..... | 1 00 |
| Cash Register, 390 5c bars and pkgs. | 15 00 |
| Cash Box, 160 5c bars..... | 6 00 |
| Tutti Frutti Show Case, 180 5c bars | |
| and packages..... | 6 00 |
| Variety Gum (with book in each box) | |
| 150 lc pi ces..... | 1 00 |
| Banner Gum (English or French wrap- | |
| pers) 115 lc pieces..... | |
| Filtration Gum (English or French | |
| wrappers) 115 lc pieces..... | 1 20 |
| Mexican Fruit, 36 5c bars..... | 0 80 |
| Sappota, 150 lc pieces..... | 0 75 |
| Orange Sappota, 150 lc pieces..... | 0 75 |
| Black Jack, 115 lc pieces..... | 0 75 |
| Red Ro-e, 115 lc pieces..... | 0 75 |
| Magic Trick, (English or French | |
| wrappers) 115 lc pieces..... | 0 75 |

CHOCOLATES & COCOAS.

| Cocoa— | per lb. |
|--|----------|
| Case of 14 lbs. each..... | 0 35 |
| Smaller quantities..... | 0 37 1/2 |
| FRANK MAGOR & CO., AGENTS. | per doz |
| Cocoa essence, 3 oz. packages..... | \$1 65 |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40 |
| Rock Chocolate, loose..... | 0 40 |
| " 1-lb. tins..... | 0 42 1/2 |
| Nibs, 11-lb. tins..... | 0 35 |
| TORHUNTER, MITCHELL & CO.'S. | |
| Chocolate— | per lb |
| French, 1/4's-6 and 12 lbs..... | 0 30 |

| | |
|------------------------------------|------|
| Caracas, 1/4's-6 and 12 lbs..... | 0 35 |
| Premium, 1/4's-6 and 12 lbs..... | 0 30 |
| Sante, 1/4's-6 and 12 lbs..... | 0 28 |
| Diamond, 1/4's-6 and 12 lbs..... | 0 22 |
| Sticks, gross boxes, each..... | 1 00 |
| Cocoa— | |
| Homeopathic, 1/4's, 8 and 14 lbs.. | 0 30 |
| Pearl, " " " " " " " " " " | 0 25 |
| London Pearl, 12 and 18 " " " " | 0 22 |
| Rock " " " " " " " " " " | 0 30 |
| Bulk, in boxes..... | 0 18 |
| Royal Cocoa Essence, packages..... | 40 |

CHOCOLAT-MENIER

ORIGIN CHOCOLAT MENIER

FRY'S.

Chocolate—

| | |
|---------------------------------------|------|
| Caracas, 1/4's, 6-lb. boxes..... | 0 42 |
| Vanilla, 1/4's..... | 0 42 |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs. | 0 29 |
| Pure, unsweetened, 1/4's, 6 lb. bxs. | 0 42 |
| Fry's "Diamond", 1/4's, 14 lb. bxs. | 0 24 |
| Fry's "Monogram", 1/4's, 14 lb. bxs. | 0 24 |

Cocoa—

| | |
|---------------------------------------|------|
| Concentrated, 1/4's, 1 doz. in box.. | 2 40 |
| " " " " " " " " " " " " | 4 50 |
| " " " " " " " " " " " " | 8 25 |
| Homeopathic, 1/4's, 14 lb. boxes .. | |
| Fry's "Monogram", 1/4's, 14 lb. boxes | |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

| | | |
|---------------------------------------|---------|------|
| Mott's Broma..... | per lb. | 0 30 |
| Mott's Prepared Cocoa..... | | 0 28 |
| Mott's Homeopathic Cocoa (1/4's)..... | | 0 32 |

| | |
|---------------------------------------|------|
| Mott's Breakfast Cocoa (in tins)..... | 0 45 |
| Mott's No. 1 Chocolate..... | 0 30 |
| Mott's Breakfast Chocolate..... | 0 28 |
| Mott's Caracas Chocolate..... | 0 40 |
| Mott's Diamond Chocolate..... | 0 23 |
| Mott's French-Can. Chocolate..... | 0 18 |
| Mott's Navy or Cooking Chocolate.. | 0 28 |
| Mott's Cocoa Nibs..... | 0 35 |
| Mott's Cocoa Shells..... | 0 05 |
| Vanilla Sticks, per gross..... | 0 43 |
| Mott's Confectionery Chocolate. 0 21 | 0 43 |
| Mott's Sweet Chocolate Liquors. 0 19 | 0 30 |

COWAN COCOA AND CHOCOLATE CO.

| | |
|---|--------|
| Hygienic Cocoa, 1/4 lb. tins, per doz.. | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz.. | 2 25 |
| Soluble Cocoa, No. 1 bulk, per lb.... | 0 20 |
| Diamond Chocolate, 12 lb. boxes, | |
| 1/4 lb. cake, per lb..... | 0 25 |
| Royal Navy Chocolate, 12 lb. boxes, | |
| 1/4 lb. cake, per lb..... | 0 30 |
| Mexican Vanilla Chocolate, 12 lb. | |
| boxes, 1/4 lb. cake, per lb..... | 0 35 |

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

| | |
|--|----------|
| 1/2 lb. packages, 15 or 30 lb. cases.... | 0 27 |
| 1/2 & 1/2 lb. " " " " " " " " | 0 27 1/2 |
| 1/2 " " " " " " " " " " | 0 28 |
| 1/2 " " " " " " " " " " | 0 28 |
| 1/2 " " " " " " " " " " | 0 29 |
| 1/2 " " " " " " " " " " | 0 29 |
| 1/2 " " " " " " " " " " | 0 29 |
| 1/2 " " " " " " " " " " | 0 29 |

Bulk—

| | |
|-----------------------------------|------|
| White Moss, 10, 15 or 20 lb. | 0 18 |
| Feather Strip, " " " " " " " " | 0 20 |
| Ribbon, " " " " " " " " " " | 0 18 |
| Special Shred, " " " " " " " " | 0 16 |
| Macaroon, " " " " " " " " " " | 0 16 |
| Crown Desic'd, 12, 20 25 " " " " | 0 16 |
| Special, " " " " " " " " " " | 0 15 |

STANDARD COCOANUT MILLS.

| | | |
|------------------------------|----|----|
| Feather strips..... | 18 | 21 |
| Cream shredded..... | 17 | 20 |
| Standard..... | 15 | 18 |
| Macaroon..... | 15 | 17 |
| Disiccated..... | 14 | 16 |
| Shavings in packages..... | 16 | 18 |
| Cream shredded, 1/2 lbs..... | 29 | |
| " " " " " " " " " " " " | 28 | |

COFFEE.

JAMES TURNER & CO. per lb

| | |
|---------------|------|
| Mecca..... | 0 34 |
| Damascus..... | 0 30 |
| Cairo..... | 0 20 |

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

MEAT CURING SALT.

For this purpose we make a special quality of salt that is largely used by prominent Canadian packing-houses. Some of these firms are very particular---they have a large export business in choice bacon for the critical English market---yet they find our meat salt equal to the highest grades of imported salt at twice the price. We are anxious to ship a trial carload to any pork-packer who has not yet tried it.

COARSE SALT.

Our stocks of this at present are unusually good ---clean and dry, and ready for immediate shipment.

COLEMAN'S DAIRY SALT.

The favorite brand with successful butter and cheesemakers. Every dealer should have a supply.

R. & J. RANSFORD, - Clinton

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Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,300,000.00

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

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CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penman'ship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penman'ship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

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Simplicity and safety are the leading features. Being deeply water sealed it cannot leak. It makes the gas cool, washes it twice, and thus makes only pure gas. Never clogs the burners.

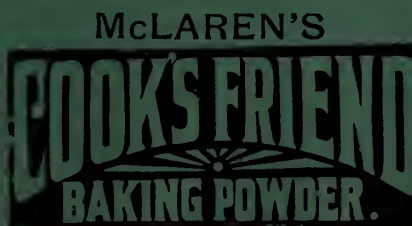
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers make
a point of Keeping it
always in Stock.

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PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL

PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

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Since the establishment of our factory in 1833, we have endeavored to manufacture a Condensed Mince Meat to equal the best. You know the result. They soon found they could not equal the real thing, and people would have nothing to do with their imitations, so they have had to back down, one by one.

Stock only with WETHEY'S.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

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Observe
that the
SIGNATURE

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosche & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

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WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

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Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

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The Original and only Genuine Preparation for
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THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, DECEMBER 9, 1898.

NO. 49

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BEST!**



In Competition with the World
we have received the

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These substantiate our claim
that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

**Pure
Buckwheat
Flour**

There is no artificial "essence" of Buckwheat thrown in while Tillson's Roller Process Buckwheat Flour is in process of milling—an essence deceives the buyer. The flavor you get in Tillson's Brand is Nature's own—strong, rich, **natural**. And it is a white flour, too.

It is made by the "roller process"—the modern way, from the best Buckwheat that grows. It is absolutely pure, but it costs **you** no more than inferior, weak, low-grade Buckwheat Flours.

Tillson's Roller Process Buckwheat Flour.

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cers.


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Matches**


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Baked Beans with Tomato Sauce

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*The GENUINE
always bear this
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What Am I in Business for?

WILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales

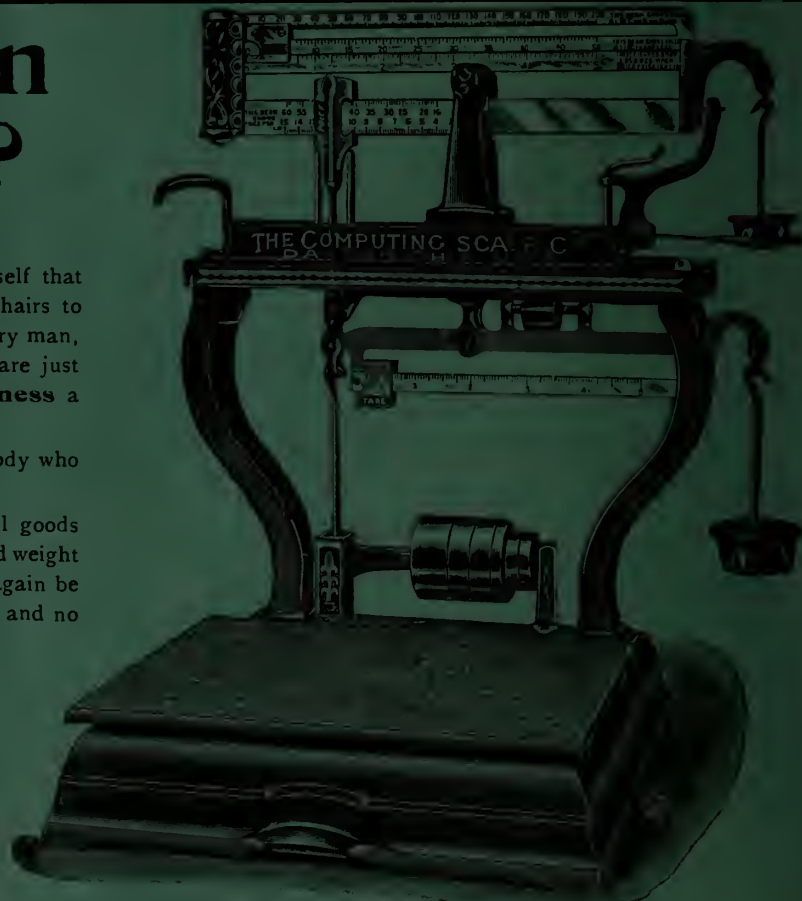
The Computing Scale Co.

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,
700-701 Garden City Block, CHICAGO, ILL.

L. A. DAVIDSON, Sole Agent for Canada,
Canada Life Building, TORONTO.



IMPROVED STANDARD MARKET.

Height, 25 1/2 inches.

Capacity, 100 lb

In Holiday Time

Money comes easily and it is spent just as easily and quickly, too, in Holiday time. Folks don't quibble over the price of an article, if the quality suits them, and only the **best quality will** suit—in groceries, when all the world is "shopping."

Standards of the highest quality like Fry's Cocoa and Chocolates, Lazenby's Soup Squares and Jelly Tablets, and Codou's Macaroni prove their intrinsic value—"in Holiday Time," because

Best Quality Counts!

Fry's Cocoa and Chocolates.

Symbols of absolute purity in Cocoa and Chocolate (the Diamond Sweet). Proved "best" by the medals and awards they have earned. No better proof is wanted or needed, than this—that "best quality counts."

Lazenby's Soup Squares--Jelly Tablets.

Ready-to-use luxuries at the price of the necessities. The Soup Squares for quick, rich, nutritious soup making—the Jelly Tablets for delicately flavored table jellies. Made in England. Used by the nobility there and by economical women **everywhere**.

Codou's Macaroni.

Liberal advertising to help your sales, but only honest facts are given. The Macaroni (delicate, white, tender) backs up our advertising, you won't have to "take it back" if "P. Codou" is stamped on the package.

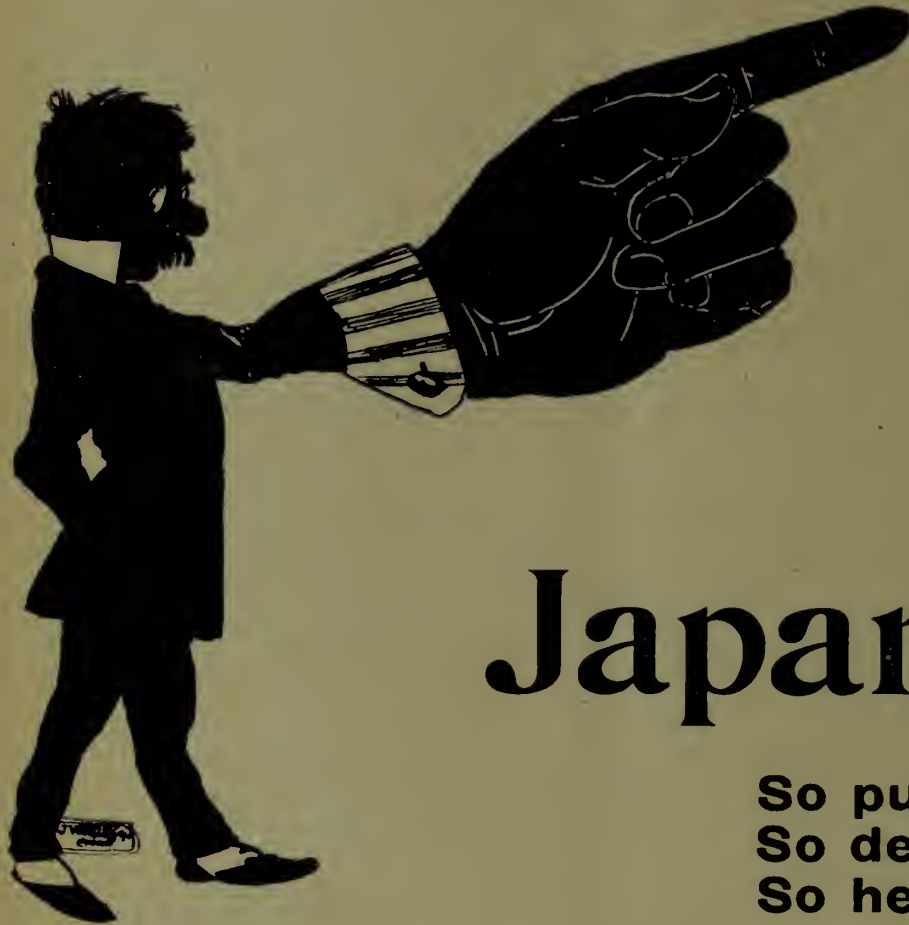
Sold by leading wholesalers
everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto

F. H. Tippet & Co.
St. John, N.B.

LET US GIVE YOU A POINTER.



A good article
is sure to bring
good results,
hence the
enormous sale
of ...

Japan Teas

**So pure.
So delicious.
So healthful.**

Their rich, clear, sparkling, drawing
qualities are due solely to the fact
that every leaf is absolutely pure.

Every pound is officially inspected, so
that there is never the danger of running
up against a bad lot and thereby displeas-
ing some customer.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

BORAX

SALTPETRE

SAL SODA

BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO



Greig's Crown Extracts

are recognized as the standard for absolute purity and greatest strength.

It is not yet too late to sort up your stock for Christmas trade.

THE GREIG MANUFACTURING CO.

MONTREAL.

BUREAU OF BUSINESS WANTS.

PROPERTIES FOR SALE OR WANTED.

WANTED—SECOND HAND CASH REGISTER. Apply, Box 73, Warton, Ont. (49)

A BARGAIN FOR A PRACTICAL BAKER—for sale, a bakery and confectionery business; good stand; good location; will be sold very cheap. Apply to E. W. Nesbitt, Woodstock, Ont.

GROCERY BUSINESS FOR SALE. BOX 37, Alymer West, Ont.

CHEESE FACTORY—PAYING BUSINESS—good reasons for selling. H. Tovell, Walkerton.

BAKERY—DOING A GOOD BUSINESS—no opposition; for sale cheap. Address Wallace B. Shisler, Fort Erie, Ont.

FOR SALE—BREAD AND CAKE BUSINESS. doing cash trade, and one of the best connections in the city, wholesale and retail; money in it for the right man, with capital; none other need apply. Address K, 7037, Star Branch Office, Montreal.

ESTABLISHED PRODUCE, COMMISSION business for sale; good opportunity for young man. Box 332, Globe, Toronto.

FOR SALE—AN ESTABLISHED WHOLESALE spice, coffee and baking powder manufacturing business, plant and stock; formulas and all practical information go with the good-will of the business; books for over 30 years show most satisfactory returns on capital invested. Address Box 302, Globe, Toronto.

SITUATIONS VACANT OR WANTED.

WANTED—SALESMAN—GROCERY DEPARTMENT; first-class man only. Danford Roche & Co.

WANTED—TRAVELLER FOR PAINTS and oils, for the Eastern Townships, Huntingdon and Lower Ottawa Districts; must have experience and satisfactory references. Address D, 2848, Star Office, Toronto.

YOUNG MAN WANTED—TO TAKE THE management and an interest in a general country business; capital not necessarily essential; first-class references as to ability and integrity; qualified in dry goods; temperate; church member preferred. Apply, stating experience, capital, references, etc., to Yeomans, Dryden, Ont.

WANTED—ENERGETIC SALESMEN. R. B. Hayhoe & Co., Tea and Coffee Importers, 48 Church street, Toronto.

WANTED—A YOUNG MAN FOR CORRESPONDENCE and general office work; must write a good hand and be well recommended. Apply, stating age, references and salary expected, to L, 94, Star Office, Toronto.

WANTED—EXPERIENCED SALESMAN for general store, must be a pusher and good stock-keeper. Apply to J. D. Ramsay, Plumas, Man.

WANTED—FIRST-CLASS GROCERY clerk; none other need apply. W. Cunningham, 290 Rideau street, Ottawa.

WANTED—ACTIVE AND OBLIGING youth as driver. Hickman, grocer, Parkdale.



OUR MEN

ARE GOING OVER THE GROUND FOR THE FINAL TRIP OF THE YEAR. YOU CAN FILL UP YOUR SPICE TINS WITH OUR GOODS JUST NOW AT VERY CLOSE PRICES TO FINISH THE SEASON'S BUSINESS.

TRY OUR COFFEE.



FIRE

The Baldwin Condensed Milk Co. are overtaking orders which accumulated during stoppage, in consequence of their factory being damaged by fire. Orders can now be filled promptly.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



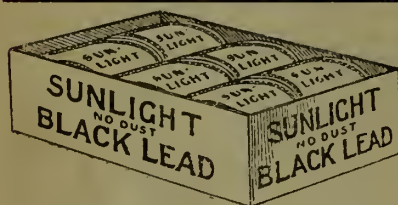
LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

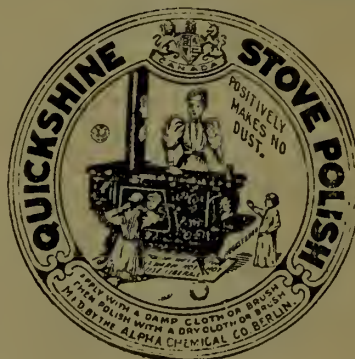
YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

PERFECTION

in your tea department can
be reached in only one way.
That way is: By handling
exclusively



The
Pure,
Cleanly,
Machine-made

Teas of

Ceylon and India

Your customers know that they are the best,
the healthiest and the most economical of all
teas. That's why they make a point of
having them and them only. See!

BUY THEM! SELL THEM!



The Finest Fruits

ARE NONE TOO GOOD FOR CHRISTMAS TRADE.

The highest grades
of currants are :

Haycastle and Paradise

TRENOR'S BLUE EAGLE SELECTED VALENCIAS
REIN'S MALAGA RAISINS
SOLARI'S ELEME FIGS

PURE MAYETTE GRENOBLE WALNUTS
GENUINE TARRAGONA ALMONDS
SICILY FILBERTS OF THE FINEST QUALITY

Our goods are the best---Our prices right.

Rio Coffee.

We have a carload arriving of very choice goods. The market is advancing. This is a good time to place orders. It will pay you to investigate.

W. H. GILLARD & CO.

WHOLESALE GROCERS,

...HAMILTON

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

prepared by R. PATERSON & SONS,
roprietors and Manufacturers of
ATERSON'S "Camp" Coffee Essence.
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**

Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 9, 1898.

NO. 49

CHRISTMAS WINDOW DISPLAYS.

WHILE a few grocers have begun to make displays of Christmas goods in their windows, a good many have not. As the demand is setting in for these goods, it is evident that it is time attention was being given to the window displays.

When people begin to buy dried fruits for the holiday season they naturally begin to look for displays of the same in the grocery stores.

There is probably no grocer in the country who does not make some semblance of a display of goods in his store during the Christmas holiday season. But it is evident, from some of the displays which are to be seen every year, that it is often done in a perfunctory way.

A window, to be well dressed, demands thought and time. Many years ago, merchants in the principal cities and towns would spend two or three nights arranging a display of Christmas goods, and there is no knowing how much time had been spent before that in thinking out details.

Before the work of displaying a window is begun, it would be well to get the clerks interested in the matter. Tell them the window is to be dressed, and ask them for suggestions. The results are certain to be beneficial.

As to ideas for window dressing, about the best that can be done is to make suggestions.

SUGGESTIONS FOR A STAR OF FRUITS.

The formation of a five-pointed star by means of fruits would prove attractive. Nuts, oranges, or some other light or bright colored goods could be utilized in making the outlines, while raisins, currants, and other suitable seasonable lines should be used in filling in the body of the star. A large piece of candied peel, with the rind upward, would do, would make a suitable centre piece. The groundwork between

the points of the star should be filled in with goods suitable in color. Candies would, perhaps, be as suitable as anything. A figure of Santa Claus, or nicely arranged packages of goods, might serve as a background. On either side of the star might be placed a small figure of Santa Claus or a turned out half-barrel of currants, or, in fact anything that will give effect. A few attractive packages of confectionery might also with advantage be worked into the display. The star, in order to obtain the best effect, should be placed at a slight angle, with the fall towards the window pane.

A SIMPLE DISPLAY.

Another attractive, yet simple and easily arranged, display can be secured by dividing the floor of the window, by means of carton boxes of raisins, into squares, circles, triangles or any suitable shape the imagination may conceive, and filling in the body of these with currants, raisins, prunes, nuts, candies, oranges, etc. A background of Valencia or Malaga raisin boxes with glass fronts would be quite appropriate.

CONFECTIONERY AND NOVELTIES.

If there are two windows in the store, one might be utilized for the display of novelties of either an appetizing or of an amusing nature. But do not put anything in the window which is merely of an amusing nature and is not designed to sell goods.

A WINDOW FOR THE CHILDREN.

A window which would immensely please the children would be one in which "brownies" were utilized in storming a miniature fortress, or a building of any description, which might be constructed from seasonable goods, in packages or otherwise. It would not require much ingenuity to construct suitable designs.

MIRRORS IN THE WINDOWS.

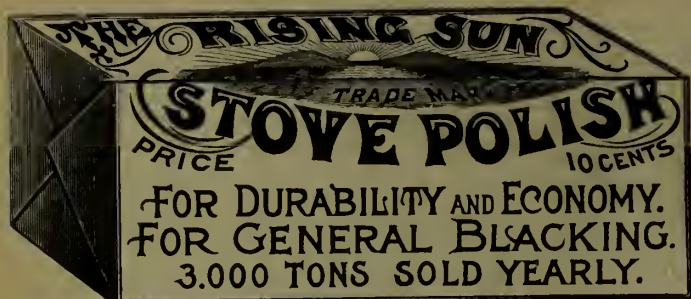
Mirrors can be made of much value in grocery window displays. With true mirrors

a small window can be made to look quite large, and the display shown in any window is much enhanced by their use. I saw a window in a grocery store recently in which mirrors were used to much advantage. The window space was not more than six feet wide and four feet deep. From either side of the front mirrors ran to the centre of the back of the space. This created a double reflection, which magnified the goods shown in the space enclosed five times. In this space the finer Christmas fruits, clusters of Malaga and California raisins, lemon, orange, and citron peels, shelled almonds and walnuts, pulverized and lump sugar, etc., were arranged to represent the space between the spokes of a wheel. The spokes were represented by a narrow wooden rod. The hub, which was at the junction of the two mirrors, was made of an excellent imitation of part of a plum pudding, which closely fitted in the juncture. The effect was excellent. That part of the window not enclosed by mirrors was covered up to the level of the latter. On the platform thus constructed, entire boxes of the common varieties of grapes, and boxes filled with currants, granulated and yellow sugars, were shown. Immediately above the mirrors a row of flavoring extracts in small bottles completed the display.

The whole effect was striking. It was simple, too. But, for simplicity, it did not compare with a display I saw yesterday.

This window was a corner one, about five feet square. At the inside corner, a large, indurated fibreware tub was filled with granulated sugar. At either side of this, three similar tubs were filled with raisins, currants, and light yellow sugar. From these tubs to the centre of the window fibreware pails were filled with candied peel. The space between the pails and the window was covered with layer grapes, in boxes. Along the border of the boxes nearest the pails the flavoring extracts were placed. Price tags were stuck in all the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

tubs and pails. One card alone was in evidence, yet it was enough. It read: "We are going to do a big Christmas trade this year. We have barrels full of supplies, as well as tubs and pails—and our prices are right."

A BALLOON DISPLAY.

Two readers of THE CANADIAN GROCER in Clinton, Ont., had a keen rivalry last year to have the more attractive window. The result was, that both had displays that would be creditable to any retailer.

One built a balloon skeleton of thin slips of ash, such as barrel hoops are made of. This he covered with wine-colored cloth. From the top of the balloon thirty long strings of fruits, such as dates, figs, etc., formed an attractive network about its body. These strings were gathered together at the bottom in a circle. From this, fifteen shorter strings held up a basket, in which was placed a choice collection of Christmas candies, etc. The balloon was suspended so that the basket was about two feet from the floor of the window. The balloon bore the inscription: "Klondyke, or bust."

On the floor a Klondyke scene was depicted. There is a gradual slope from the back to the front of the window. Down this slope a stream made of salts and sour beer wended its way from the back left-hand corner to the front right-hand corner. The country through which this stream ran was rich in Christmas fruits. Miniature men (small dolls) were busy shoveling, washing the gold nuggets, which were so abundant in such a rich country.

A FERRIS WHEEL.

The other display was possessed of a feature which none of the exhibits noted so far boasted—animation. It was a real, moving Ferris wheel. A good-sized wheel was built. From it, a large number of cars, containing fruits, candies, nuts, etc., were hung. The floor of the window was prettily filled up with Christmas dainties.

This floor, the gaily decorated wheel and the constantly moving cars (which were propelled by a small electric motor in the cellar, below the window), made such a bright, lively picture that it is no wonder that it attracted a great deal of attention.

A GRANDMOTHER FIGURE.

One of the best hits I have seen was gotten up for Hallowe'en by a Toronto grocer this year. A figure was dressed up in a bright-colored wrapper, with apron, etc. A flesh-colored mask, or false face, was excellently poised on the figure. A house cap, such as grandmothers are supposed to wear, made the finest picture of a good-natured old lady I ever saw. A figure like this could be gotten up and used in many ways. The best, I think, would be to have her sitting behind a table, filling a stocking with candies, nuts, etc., making a plum pudding, or engaged in any work suggestive of the Christmas season. In case such a display is shown, it would be a good idea to have a pantry or cupboard in view, in which were shown a good stock of Christmas supplies.

A TEA MAN'S TOUR.

Mr. George Mann, manager of the Montreal branch of the "Salada" tea, has just returned from a business trip to the Maritime Provinces and American branches in connection with their business, visiting, by the way, St. John, Halifax, Boston, New York, Pittsburg, Cleveland, Buffalo, and other North American points, in all of which his company has branches. "Business," said he, "was better than any previous trip. The reports of the reception of Ceylon teas in general, and 'Salada' in particular, are most encouraging, and, while it will take considerable time and money to convert the people to the use of these teas as a daily beverage, in preference to coffees, which are now so largely used, especially in the United States, we feel the conversion will surely take place. The Maritime Provinces are showing up

well. Our sales are three times the quantity of last year. It is our intention to place another man in this territory to more thoroughly cover it."

TRADE CHAT.

OVER 50,000 bbls. of apples are in storage at Colborne, Ont., waiting shipment to Great Britain during the winter.

A creamery is likely to be started in Ottawa next year.

There are nine winter creameries operating in Peterborough county, Ont.

Brunt & Nediger, shipped two cars of cattle to Toronto and 300 hogs to Collingwood from Durham, Ont., one day last week.

Randal Kenney intends installing a cold storage plant in Sarnia next season. The plans for a building, 45 x 22, are being prepared.

The Brantford, Ont., starch works have been compelled by increasing business to enlarge. An additional storey will be erected on their factory.

The evaporating factory at Waterford, Ont., has ceased preparing apples. About 30,000 bushels have been handled. The factory is now busy making marmalade.

Lane Bros., Kokomo, Ind., U.S., have commenced to manufacture butter from peanuts. It is put up in cans, with from 1 to 100 lb. in each, and sells at 15c. per lb.

At the meeting of the Ontario Fruit Growers' Association, at St. Catharines, W. E. Wellington, Toronto, was reelected president, and L. Woolverton, Grimsby, secretary.

Langley & Co., otherwise The Dominion Trading Stamp Co. are in trouble at Woodstock. Transient traders have to take out a license in that city, and this company have been asked to do so. They refuse on the grounds that they do not sell their goods; they give them away. The matter will be settled in court.

Don't Buy Experience.

Buying Tea or Coffee without testing it is like ordering a suit of clothes by mail. May fit others—it won't fit you. Paying for goods before you strike the right line is costly.

You are not required to buy experience in handling L. S. & B. COFFEES, EMPIRE or KIJI TEAS. Give them a try at "our risk." We'll take the chances, because we know they will give perfect satisfaction.

Lucas, Steele & Bristol, WHOLESALE
GROCERS, *Hamilton.*

"SIRDAR"



A pure, mild drinking Coffee to retail at 25c.

The best for the money on the market and profitable to the retailer.

James Turner & Co.

 HAMILTON

Made to sell

**"REINDEER" Brand
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.
Keep your stock assorted.

FRUITS.**FRUITS.****FRUITS.****Best Brands****California Prunes****FIGS**

{ Selected Valencia Raisins
 { Fine Off-stalk Raisins
 { Off-stalk Raisins

{ Santa Clara Valley
 { Santa Cruz
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets
 { Elemé, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

THOS. KINNEAR & CO.,

WHOLESALE GROCERS

49 FRONT ST. EAST

TORONTO**CHAT ABOUT ST. JOHN'S WINTER PORT.**

MR. W. S. FISHER, of the wholesale hardware firm of Emerson & Fisher, St. John, N.B., was in Toronto this week, en route home from a visit to some of the manufacturing centres in the United States.

When Mr. Fisher was in Western Canada a year ago it was for the purpose of promoting the interests of St. John as a winter port. This year his object is business in connection with his own firm. But that does not prevent him singing, whenever the opportunity affords, the praises of the New Brunswick winter port. Consequently, I only required to press the button, or, rather, ask a question, and he talked about his favorite theme with his accustomed earnestness.

"We have," he said, "constructed two more steamship berths since last winter, and next year, when the winter port season opens, we shall have two more ready to accommodate steamers over 500 feet long, and we can also give them all the water they want under their keel. Our elevator accommodation has been very much increased too, the C.P.R. having erected an elevator with a capacity of 750,000 bushels.

This, with the one we already have, gives us an elevator capacity of 1,000,000 bushels."

"What is the outlook for the winter port trade?" I asked.

"Well, the outlook is good," replied Mr. Fisher, "but we cannot yet, with certainty, of course, tell what the actual results will be until the season closes."

"What steamship service will you have running in and out of the port?"

"Let me see. There will be a direct weekly Liverpool service, a fortnightly Glasgow service, a fortnightly London service, a fortnightly Dublin and Belfast service, and a Manchester service. I am not sure whether the Manchester service is every ten days or every fortnight. I think it is a ten-day service. As you know, the Government subsidy goes this year to the Allan and Dominion Lines, and this company will give us a splendid service. The boats of this line last winter ran to Portland. Now, of course, they make St. John their terminus. The Beaver Line tried hard to get the subsidy again, but having failed its boats will not call at St. John this winter."

The St. John Board of Trade is at present preparing a book dealing with the winter port. It will be illustrated and have

five maps. The work promises to be a most interesting one. OMAR.

CEYLON TEA EXPORTS.

A letter from Colombo, Ceylon, under date of Nov. 1, says:

This year has been an exceptional one; for six months we had a very low market, during which time planters began to realize that with the high exchange ruling, something must be done to improve prices, and if possible make estates pay their way. The result has been more careful, or finer plucking, and, aided by an exceptional drought, many estates are, in consequence, short of their estimates, while making better teas. This, and an increased demand for Russia, Australia and America, has made the market very firm, and the quality being generally very good, has all helped to keep the market very strong. Russia alone has taken nearly four times as much as she took up to this time last year, and America more than three times as much. The following figures may be of interest:

Exports January 1 to October 18

| | 1897. | 1898. |
|-----------------|------------|------------|
| Russia | 373,192 | 2,021,285 |
| America | 604,066 | 1,872,565 |
| Australia | 10,051,038 | 12,689,137 |
| China. | 534,595 | 932,329 |

YOU OUGHT TO KNOW BY THIS TIME

That all Potted Cheese ever offered to you has been a failure (even spurious imitations of our Jars).

MacLaren's Imperial Cheese

Has always been a pleasure to handle and a certain seller all the year round. Your experience will, no doubt, guide you in future.

Malaga Fruit

Nuts

Dates

Figs

Currants . . .

Prompt Shipment.

Lowest Figures.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

New Peel

Prunes

Valencias

A DRY SOAP MAN.

MR. J. HUMPHREY PARKER, representing R. S. Hudson, Liverpool, the manufacturer of Hudson's dry (powder) soap, arrived in Toronto a week ago for the purpose of introducing his firm's goods. Mr. Parker reached Canada about seven weeks ago, and has established his headquarters at 34 Chaboillez square, Montreal. Mr. Parker will be in Toronto three or four weeks, and is superintending the sampling of all dwellings with his soap, and visiting the retail and wholesale trade.

Hudson's soap is a dry powder, and half

a century has passed since it was placed on the market. In Great Britain it has an enormous sale, and a good business is being done in South Africa and Australasia. Mr. Parker has only recently returned from South Africa.

"Why has not your firm prospected the Canadian market before?" I asked.

"Well, in view of the tariff, it was hardly worth our while to try and do anything."

"I suppose then," I ventured, "you have been induced by the preferential tariff to introduce your goods now?"

"We have," and he added with enthusi-

asm, "our soap is bound to take here. It may take time, but people who try it will always use it."

The soap is not only adapted for laundry purposes, but it is particularly good for washing the hands of persons whose employment causes them to soil their hands. It can also be used in the bath, as it does not injure the flesh. As a cleaner of silverware, knives, etc., it is well recommended.

To give some idea of the extent of R. S. Hudson's works at Liverpool, it may be mentioned that 1,000 persons are employed therein.

We Are Sellers**FOR CHRISTMAS TRADE.****FULL STOCKS, BEST GOODS, LOW PRICES.****RAISINS.** Valencia, Malaga, Sultana, California.**CURRENTS.** "OUR BRANDS," Cleaned and Stemless.**PEELS.** CRYSTALLIZED, DRY DRAINED.**FIGS.** FINEST ELEME LAYERS. Natural, Comadre.**NUTS.** GRENOBLE WALNUTS (Mayettes), Tarragona Almonds. Sicily Filberts. Pecans and Peanuts.

Get Our Quotations. **IT WILL PAY YOU.** MAIL, WIRE and TELEPHONE ORDERS ARE SHIPPED ON RECEIPT.

THE

EBY, BLAIN CO.

LIMITED

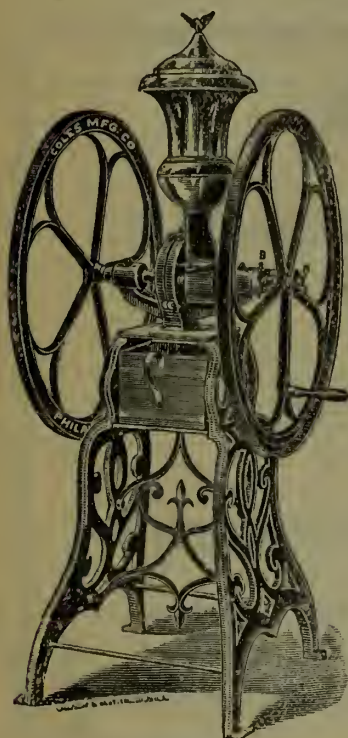
WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

...TORONTO

FRUITS FOR XMAS

A small lot of fancy table raisins—Three kinds, and each the best value we have ever seen. Our prices on nuts of all kinds are proving attractive to buyers. In fact, on all fruits, etc., you cannot afford to be without our quotations before placing your orders.

H. P. Eckardt & Co. - - Toronto.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago

The only soap that won't shrink woolens.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

FOUR MONTHS OF GROCERY IMPORTS.

THE imports of groceries into Canada during the first four months of the fiscal year ending October 31, 1898, are, on the whole, of a satisfactory character.

The total imports of certain enumerated lines, dutiable and free, were valued at \$6,377,985 compared with \$6,075,067 last year, an increase of 4.50 per cent. This is a larger increase than during the first three months, when the gain was 3.70 per cent.

The following table gives the imports of dutiable goods :

IMPORTS OF DUTIABLE GOODS.

| | 4 months,
1898. | 4 months,
1897. |
|--|--------------------|--------------------|
| Flour..... | \$ 43,833 | \$ 52,784 |
| Rice..... | 180,403 | 106,611 |
| Fish, and products of..... | 144,484 | 94,909 |
| Fruit and nuts, dried..... | 300,734 | 395,304 |
| " all other..... | 191,887 | 165,458 |
| Oranges and lemons..... | 139,920 | 114,308 |
| Pickles, sauces, capers..... | 63,382 | 48,069 |
| Provisions, lard, meals, fresh and salted..... | 473,051 | 435,117 |
| Butter and cheese..... | 14,100 | 16,435 |
| Soap..... | 126,133 | 83,984 |
| Spices..... | 61,555 | 58,170 |
| Spirits, all kinds..... | 842,561 | 275,377 |
| Wines, sparkling..... | 60,078 | 31,005 |
| " other than sparkling..... | 88,461 | 83,054 |
| Sugar..... | 1,778,459 | 1,080,449 |
| Molasses and syrup..... | 265,735 | 247,448 |
| Tobaccos and cigars..... | 63,023 | 66,308 |
| | \$4,338,299 | \$3,264,790 |

The only lines which show decreases for the three months' period are "fruit and nuts, dried," and "butter and cheese."

As far as dried fruits are concerned, it must be remembered that the importation of Eleme figs is almost nil compared with other years. Then nuts have been a couple of weeks later than usual in coming forward. Molasses and syrups, on the other hand, show an increase for the four months, whereas for the three months they showed a decrease.

For the month of October, compared with the same month last year, the increase in the importation of molasses and syrups was \$24,845, a gain of nearly 81 per cent.

A fairly good trade has been done in molasses this fall, while the absence of Canadian medium and dark syrups has led to the importation of several lots of the United States made commodity, in spite of the 10½c. per gallon duty.

The importation of foreign pickles, it will be noticed, continues to increase, the value being nearly 33 per cent. in excess of the corresponding first four months of 1897.

The importation of free goods was as follows :

IMPORTS OF FREE GOODS.

| | 4 Months,
1898. | 4 Months,
1897. |
|---------------------------------------|--------------------|--------------------|
| Coffee..... | \$ 109,933 | \$ 825,200 |
| Fish, and products of..... | 249,474 | 347,233 |
| Bananas, olives, pineapples, etc..... | 200,173 | 198,449 |
| Grease for soap-making..... | 46,901 | 46,934 |
| Salt..... | 128,275 | 112,158 |
| Tea..... | 1,304,930 | 1,280,303 |
| | \$2,039,686 | \$2,810,277 |

The importation of green coffee into Canada continues to decrease. For the four months, the decline is no less than \$715,267, or over 84 per cent. This is remarkable. The large stocks laid in last year, and the fact that the condition of the market for some months has induced importers to exercise more than usual caution, is probably the explanation.

One of the features of the free goods is the increase in the importation of tea. At the end of the first three months of the fiscal year, the importation was \$111,683 less than for the corresponding period of 1897, but now, at the end of the four months, an increase of \$24,627 is to be noted.

While it is to be noted that the importation of free goods is still below that of 1897, practically owing to the smaller quantity of coffee brought in, the difference is not as great as during the three month period, being \$770,591 against \$909,581.

PRICE-TICKETS ON GOODS.

A GREAT deal of the effectiveness of a display of goods is lost by the neglect to place a price-ticket on the goods displayed.

Such phrases as "The Newest," "The Best," "The Latest," have little effect upon passers-by, but, if the price accompanies these phrases, there is something to arrest the attention.

People will not go home or to the homes of their friends and talk about the phrases with which this and that merchant labels his goods, but they will talk about the prices he has upon his tickets.

Then, there is frequently an article in the window or near the door which catches the eye of a passer-by. It strikes him as something he would like to buy for himself, his wife, or his children. But he is, perhaps, in a hurry, or hesitates about stepping into the store to ask the price of the article. Probably he will never become a buyer, but had the price been there he probably would have purchased.

Merchants would do well to place themselves once-and-a-while in the position of their customers. They would then probably see defects that they now do not.

Many merchants are probably deterred from placing a price-ticket on their goods from the fear that their competitors will take advantage of them.

No one can make progress without making a footprint in the sand. And, supposing someone else does come along and step into it, what of it? Is it not an evidence that you are leading and others following?

But why should a merchant care for his competitors? It is only for the trade of the consuming public that he should care.

Put price-tickets on your goods, no matter what your competitors may do.

WASHBOARDS ARE DEARER.

An advance in prices has been decided upon by the manufacturers of washboards.

The advance is all the way from a little over 3 per cent. to over 13 per cent. ..e

Scarcity of material and the activity of demand are the causes to which the ½c. per 13 to 14c. is ascribed. the retailer.

THE TEA INSPECTION REGULATIONS.

AT the conference of representative tea importers with the Minister of Customs in Ottawa last week, a number of suggestions were prepared and submitted for the latter's consideration.

In regard to the inspection of tea, it was suggested that samples of all teas imported into Canada at a lower laid down cost than the following shall be sent to Ottawa for examination by the infusion test: China black teas, 9c.; China green teas, 11c.; Ceylon and Indian teas, 10c.; Japan teas, 12c.

In case of a dispute arising between an importer and the Government inspector, it was recommended that three samples should be selected and submitted to three disinterested experts, whose decision shall be final.

The laid down cost of the tea is to include all such incidental charges as freight and insurance. For some months past, in spite of the protests of importers, the Customs Department has persisted, for inspection purposes, in maintaining that the cost of the tea was the first cost minus the incidental charges. As these incidental charges run up to 2¼c. per lb. in some instances, it is obvious that higher priced teas had to be sent to Ottawa for inspection than the trade designed when the interim regulations were suggested and put into operation early last summer.

When the proposed new regulations for governing the inspection of tea were being discussed some months ago, the question arose as to what attitude should be taken in regard to teas which had passed the British Customs authorities as fit for home consumption. It was contended that what had been declared fit for consumption in Great Britain ought not to be denied admittance to the Canadian market. The experts who were in Ottawa last week had this phase of the matter in mind, for in their recommendations was a proviso that all teas imported from London, accompanied by a certificate showing the same to have passed the British Customs as fit for home consumption, should be allowed entry into Canada without further inspection, teas not accompanied by these certificates to be

United States, it was provided that a certificate showing them to have passed the standards there, should permit them to pass the Canadian Customs without further examination.

Another suggestion made by the experts was that the figures limiting the price of teas to be allowed entry without sending samples to Ottawa for examination should be made to conform with the market value of the tea. For example: This year a Japan tea costing 12c. is, say, 2c. higher than last year. Next year it may again be back to its old position, and the idea of the experts is to make the regulations elastic enough to conform to these conditions.

The majority of the experts present were opposed to tea standards, and, while nothing definite is known, it is expected that the Department will adopt such regulations as the experts suggested and drop the idea of standards.

Figures were adduced at the conference showing that out of 230,000,000 lb. of tea which went into consumption in Great Britain in 1897, only a little over 640 parcels were examined, and that out of these only eight parcels were rejected. It was pointed out that a London trade journal, suspecting that the Government inspectors were not doing their duty, procured samples of low-grade teas from the retail merchants and had them tested, but in no instance was an unwholesome or adulterated tea discovered.

The experts present to advise the Minister of Customs were: T. H. MacPherson, M.P., representing Hamilton, Brantford and London; Mr. P. S. Doyle, representing Montreal; Mr. James Ince, representing Toronto and Winnipeg; Mr. T. C. Bates, representing Ottawa; Mr. Theo. Estabrooks, representing St. John, N.B.; Col. Curran, representing Halifax.

The new tea inspection regulations, whatever they are, will go into operation March 1, next, so the trade will not have to wait a great while before knowing what the final intention of the Government is.

Christmas is not here yet, but it is time to put a Christmas smile on your face, if you have not already done so.

WALNUTS IN MONTREAL.

RECEIPTS of new Grenoble walnuts were expected by Montreal jobbers this week, but later advices indicate that the goods are not so near at hand as many expected, and the circumstance has emphasized the fact that all kinds of nuts are strong; in fact, one leading firm of jobbers in Montreal have made some handsome profits out of these goods during the past few weeks.

Perceiving that arrivals of new Grenoble walnuts were bound to be late, owing to crop conditions, they bought in Europe a considerable line of 1897 crop that had been carried in store. They have been distributing these Grenoble walnuts—which are not this year's crop, as some would make it out—to the jobbing trade, both in Montreal and the west, and, according to all accounts, making a nice profit on the turnover. Despite this activity, however, between wholesalers, it is asserted that retailers, as a rule, refuse to recognize the situation, and persist in believing that they will obtain better bargains by holding off.

As matters look at present, it does seem likely that they will, for it is not only Grenobles that are scarce. Leading Montreal jobbers admitted this week that they were practically out of Tarragona almonds, and that their fast-diminishing stocks of shelled almonds and shelled walnuts had compelled them to advance prices on both 1 to 2c. per lb., which makes a rise, in the past month, of from 3 to 5c.

It will be recognized, therefore, that retailers who have held back their orders for these goods have not profited by so doing. It is also asserted that the shipments of new Grenoble walnuts now on the way will hardly be in time for the early holiday demand.

VALENCIA SHELLED ALMONDS DEARER.

A cable received in Toronto on Tuesday noted a further advance of 1½c. per lb. in the price of Valencia shelled almonds.

This means an advance of 3c. per lb. within the past few weeks.

The new season's goods came upon a bare market this year, and, from present indications, it is probable history will repeat itself eleven or twelve months hence.

Coffee teas imported from the

THE PREJUDICE AGAINST CANADIAN PICKLES.

IN their letter, which appeared in last week's issue of *THE CANADIAN GROCER*, Lytle & Co. stated that "it would be more in accordance with the facts" if this paper had said "that the prejudice in favor of imported foreign-made goods" had been "specially injurious" to Canadian pickle manufacturers.

There are, doubtless, some who would be prejudiced against Canadian pickles, no matter how excellent their quality may be. But we decline to believe that this prejudice is "especially injurious" to pickle manufacturers in Canada.

What is "especially injurious" to manufacturers in Canada is the quality of the goods they put up.

The pickles made by the manufacturers in Canada are rarely anything else than injurious to this country.

If the pickles turned out from the Canadian factories are as a rule poor and rarely good how in the world can people be expected to be anything else but prejudiced against them?

People will no more pin their faith to poor pickles than will a saint put his trust in his Satanic Majesty. People will only put their trust in men or things just as far as they have found them trustworthy.

It is unpleasant to say so, but it is nevertheless true, imported pickles, are, as a rule, of good quality. And this is the reason that imported pickles are to be found, to the exclusion of Canadian pickles, in the stores of so many wholesale and retail grocers, and on the tables of so many hotels and restaurants.

Turn out a first-class pickle, place it before the public, and it will eventually be appreciated.

Canadians are just as quick as any other people to appreciate a first-class article, as well as ready to detect a poor one. We had a recent illustration of that.

We were talking over the pickle question with one of the largest and most experienced grocers in Toronto, when the latter denied that Canadians would not purchase a home-made article if it was equal in quality to that of the imported. Pointing to a shelf on which were five different makes of marmalade in bottles, four of which were im-

ported, the fifth being of Canadian make, he declared that although the latter was 2c. per lb. dearer, customers gave it the preference. Indeed, he declared they would not take the imported kinds.

So the plea that the non-success of Canadian pickles is due to prejudice in favor of the imported article must fall to the ground.

PORK-PACKING IN CANADA.

THE development of the Canadian pork-packing industry has already been so marked that merchants realize how direct the benefit of this development is to them.

The fact that Canada's exportation of bacon, hams, and lard has grown from \$870,313 in 1890, to \$5,860,584 in 1897, thus bringing \$5,000,000 more into the country than seven years ago, is sufficient of itself to demand consideration.

The active demand on the British market for the superior class of hog products sent over from this country has been even more significant and hopeful.

Mention has been made in these columns of the establishment of new factories, or the enlargement of old works, at Toronto, Hamilton, Bowmanville, Palmerston, Brockville and other points in Ontario. One of the new factories has a capacity for 5,000 hogs per week. From this, an impression may be had of the progress that has been made already this year.

There is no sign, either, that this development has ended. For some time there has been in process of organization a company in St. Thomas, Ont., with a capital of \$100,000, to operate pork-packing works in that city. Late reports state that it is likely this movement will come to a successful issue.

The Province of Ontario exported, in 1897, \$4,514,634, out of the total Canadian exportation of \$5,860,584, and the establishment of the many new works in that Province leads to the belief that the returns of 1898 will show Ontario to have produced even a greater proportion of the total than was the case last year.

What this industry means to Ontario merchants may be understood when it is realized that frequently \$10,000 is paid, on

the market of a town of about three thousand population, to farmers for their hogs, alone, in two weeks.

Why throughout Quebec and the Maritime Provinces, there should not be pork-packing factories similar in size and capacity to the Ontario ones, is a question to which no satisfactory answer has yet been given.

It is not likely such an answer will be necessary in a few years, either. Prince Edward Island has one factory which is of much benefit to that Province. The agitation which was started at Middleton, N.S., last spring, has at last begun to show signs of reaching a satisfactory termination. The stock asked for has been nearly all subscribed, and contracts have been let for extensive drainage work in order to commence building in the spring. This factory will likely consume the production in Western Nova Scotia. If this factory proves the success it is expected to, it is reasonable to look for a similar institution at Truro, New Glasgow, or some other centre in Eastern Nova Scotia. Although the agitation for a factory at St. John, N.B., fell through from lack of support, it does not follow that New Brunswick lacks the capacity to raise bacon hogs. When the business men of that Province realize what this industry might mean to them, they will not be lacking in the energy or capital necessary to the establishment of a factory.

Progress in this industry has been made recently in Quebec. The Montreal houses have extended operations. Now, a report comes to hand of the organization of a company to engage in this work at North Hatley, near Sherbrooke, Que. This company has erected a brick structure, 30 x 40 ft., containing two storeys and a basement, and has commenced operations.

While the farmers of Manitoba, British Columbia, and the Northwest Territories are not likely to give for some time the attention to hog raising that their brothers in the east have done, the industry there is progressing, with the result that Winnipeg and Vancouver packing-houses have had to largely increase their capacities.

GRENOBLE WALNUTS IN TORONTO.

Importers in Toronto have at last received their Grenoble walnuts. The shipments were due last week, but it was not until Tuesday last that the first arrived, while it was Wednesday before the nuts were in the warehouses.

Grenobles are costing importers 2½c. per lb. more than they did last year; 13 to 14c. per lb. is the idea as to price to the retailer.

BEST RESULTScan only be obtained by selling
"BEST GOODS."**"SALADA"****CEYLON TEA**Stands out in "**BOLD RELIEF**" amongst a multitude of competitors.
The sale is enormous—the satisfaction unbounded

Wholesale—TORONTO, MONTREAL.

Ivory Bar

IS PUT UP IN

| | |
|------------------|-------------------|
| 1-lb. bars. | } 60 bars in box. |
| 2 6-16-lb. bars. | |
| 3-lb. bars. | |

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.**Evaporated Vegetables**

FOR SOUP

**Always Ready
Always Delicious**Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.**Kerr Vegetable Evaporating Co.**

Limited

KENTVILLE, NOVA SCOTIA

YOU WANTthe best selling Pickles there are
in the market.**THEN TRY****STERLING**

BRAND

... PICKLES

Prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

**DON'T PAY FREIGHT
ON WATER****CONCENTRATED GRAPE WINE
VINEGAR**, best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
Great saving in weight and freight. Write
for sample.

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German Cbicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the
celebrated**"Walla Galla" Tea**

in lead packets

and **"Clubhouse"**

in 50 and 100 lb. tins.

These brands are registered, and the
quality guaranteed by us.

All orders promptly attended to.

BROCK'S BIRD SEEDThis well known and reliable
brand is the best and cleanest in
the market. Each packet con-
tains a cake of **Bird Treat**, greatly appreciated
by the bird-loving public. All wholesalers.**NICHOLSON & BROCK - TORONTO****N.B.**—20 years in use and everybody well
satisfied with the Old Favorite.

TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific
keep it for sale, because it pays to do so, there being
**no old, unsaleable stock in "Horseshoe
Salmon."**Every consumer should use it because it is the **BEST**
and every can is warranted good, or money returned; so
take no other, and be happy.This Brand is packed from the finest
Fraser River Sockeye Salmon, by**J. H. TODD & SON,**
Victoria, B.C.Who are also packers of the well and favorably known
brands of **Beaver, Columbia and Tiger**, all
guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.

J. Hunter White, Esq., - St. John, N.B.

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Deer at Water.An exceptionally fine gem, hand-
finished; two and a half inches in width;
gold filigree frame. As handsome as
the rest of the set. Goes with following
assortment of gum:

| | | |
|----------------------------|---|---------|
| 2 boxes Tutti Frutti, | - | \$3.60 |
| 1 box Pepsin Tutti Frutti, | - | 1.15 |
| 1 box Globe Fruit, | - | 1.80 |
| | | \$6.55 |
| Gem of Fine Art | - | 4.00 |
| | | \$10.55 |

Price complete, \$5.00.Adams & Sons Co. (Toronto Fac-
tory), 11 and 13 Jarvis St., Toronto,
Ont.

Size, including frame, 10 1/2 x 9 inches.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 8, 1898.

GROCERIES.

THE stormy weather at the beginning of the week caused a slight lull in trade, but business during the past week has been good, and, in order to keep up with the orders, the shippers of at least some of the warehouses have been compelled to work at night. Most of the attention has naturally been given to foreign dried fruits. Currants have been in active demand, but, in Valencia raisins, business has not relatively been so brisk, retail merchants, as a rule, being well supplied in this line. Nuts are in fairly good demand. The first shipment of Grenoble walnuts reached Toronto on Tuesday. Valencia shelled almonds have advanced another $1\frac{1}{2}$ c. per lb. A little canned salmon is being offered f.o.b. the Coast, but, in general, there is very little being done at present in canned goods. Wholesalers are experiencing a good demand for Ceylons and China greens, but other lines are not much wanted. A fairly good trade is being done in rice.

CANNED GOODS.

There has been practically no change in the canned goods situation since a week ago. Naturally, they are not receiving much attention at this time of the year. There have been some offerings of sockeye salmon at \$4.75, and of cohoes at \$4.25, both f.o.b. the coast. There does not, however, appear to be any buyers at the moment. Since our last report there have been further transactions in canned tomatoes at $77\frac{1}{2}$ c. per dozen. The price to the retail trade is still 80 to 85 c.

COFFEES.

The Rio coffee market is quiet, but prices are steady, the deliveries in Brazil continuing light. The next crop of Rio coffee is estimated at 3,000,000 bags. Locally, the market is quiet and featureless.

SYRUPS AND MOLASSES.

Syrups are still scarce and in demand. The demand at the moment is principally for bright syrups, and wholesalers report a nice trade in corn syrup at $2\frac{1}{2}$ c. per lb. in barrels, $2\frac{3}{8}$ c. in half-barrels and $5\frac{3}{4}$ c. in kegs. A moderate trade is being done in molasses.

SUGARS.

The sugar market is fairly steady. Last week centrifugal raws declined 1-16 c. per lb., and Willett & Gray's Statistical of Dec. 1, said: "The preceding week appears to

have culminated the rise in the raw sugar market, and the present week has simply maintained the strength of the market at full quotations on only moderate transactions." Stocks, last week, according to the same authority, were, however, the lowest since March, 1894. In New York the refiners are still cutting prices on soft sugars. The cables, early in the week, quoted beet sugar partially $\frac{3}{4}$ d. lower, and cane steady and unchanged. A fair business is being experienced in Canada by both the refineries and the wholesalers, and prices are steady and unchanged.

NUTS.

A cable received on Monday noted another advance of equal to $1\frac{1}{2}$ c. per lb. in the price of Valencia shelled almonds, making a total advance of 3 c. per lb. within a few weeks. New season's Grenoble walnuts did not reach this market last week after all. They are here now, however,

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

having arrived on Tuesday; 13 to 14 c. appears to be the idea as to price. Bordeaux walnuts are here, and are quoted at 10 c. per lb. A good trade is being done in nuts.

SPICES.

A seasonable trade is being done. The cables note a steady and unchanged market.

RICE.

Shipments of imported Patna and imported Japan rice have arrived, and, as it was bought at lower prices than were previously ruling, wholesalers have been experiencing a good demand for it, at $4\frac{3}{4}$ to 5 c. for the former and $5\frac{1}{2}$ to 6 c. for the latter.

TEAS.

Teas, naturally, do not receive much attention at this time of the year, but quite a nice business is being done by the wholesalers this week in cheap Ceylon teas, and wholesalers in turn are picking quite a few of these teas which are held on spot. China green teas are also meeting with a fair demand, the grades wanted being fine and medium. A few fair parcels of China black teas have changed hands during the week.

FOREIGN DRIED FRUITS.

CURRENTS—A few inquiries for importation, but we hear of no transactions. Whole-

salers are experiencing an active demand for currants, principally those which have been cleaned. The trade in cleaned currants is assuming large proportions. One cleaner alone in Toronto claims this week to be turning out ten tons per day. Prices rule much as before.

VALENCIA RAISINS—Retailers are pretty well supplied, and the demand is consequently not active, while prices are still low.

MALAGA RAISINS—Although importations were rather on the light side this season, at least some of the wholesale houses are not missing an opportunity to make a sale. "We do not want to carry any over, you know," is, in effect, what they say. A fair business is being done at quotations.

FIGS—There is very little doing. Tapnets are being firmly held at $4\frac{1}{2}$ c.

PRUNES—Bosnia prunes are cabled 1 s. per cwt. dearer for all sizes. Not much new business is being done for import, as a good many Bosnia prunes are coming forward. A good business has been done lately in California prunes for importation. The first shipment of The Griffin & Skelley Co.'s Oregon prunes are just to hand. The fruit is showing good quality. Bosnia "Sphinx" prunes are quoted as follows: B, 7 c. per lb.; C, $6\frac{1}{2}$ c.; D, 6 c.; U, $5\frac{1}{2}$ c.

CALIFORNIA RAISINS—There is a good demand for the seedless raisins at from $10\frac{1}{2}$ to 11 c. in carton boxes. "Sphinx" U's are quoted at $5\frac{1}{2}$ c. in boxes and $5\frac{3}{4}$ c. for half-boxes.

CANDIED PEELS—Business is fair. We quote: Lemon, $10\frac{1}{2}$ to 13 c.; orange, 11 to 14 c.; citron, 16 to 19 c.

GREEN FRUITS.

The demand for oranges is excellent, and, as there is now an abundant supply of Jamaicas, Valencias and Mexicans, a good movement is reported. Valencias have declined 25 c. to \$1, as was anticipated last week. Lemons, on the other hand, are quiet. A decline of 25 c. per box is noted for Messinas. The few Malagas now in stock are quoted 50 c. to \$1 cheaper than a week ago. The best qualities of apples, which are mostly in storage, are 50 c. dearer than last week. Some stock is offered, however, which is worth little, if anything, more than \$1. Sweet potato stock is diminishing, and an advance of 25 c. per bbl. is noted. The demand is moderate. The market for Canadian pears is practically over. What few are still held are quoted at about 75 c. per basket for finest varieties. The movement

At 5 cents--- This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co., 51 Colborne St.
 WINNIPEG: E. W. Ashely.
 VANCOUVER: 430 Cordova St.
 ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

of cranberries is light. Dealers generally stock well for Thanksgiving, and have not yet begun to send repeat orders in any quantity. When Christmas trade opens, a large business is expected. Prices are firm. Bananas are quiet, with prices steady.

COUNTRY PRODUCE.

EGGS—The demand continues excellent. Boiling stock is firm at 20 to 21c. Small lots of strictly fresh bring as high as 23c. on the market. Held stock is steady at 15 to 16c. Cases bring all the way from 14½ to 16c.

POTATOES—The market is steady and unchanged, at 50 to 55c. for car lots, and 60 to 65c. for small lots on the market.

POULTRY—The moderate weather during the past week has affected the demand somewhat, and prices received have been generally closer to the bottom prices than the top figures. With the advent of colder weather, a brisk trade is anticipated, and prices are likely to stiffen considerably. A good deal of the stock arriving has been of inferior quality, exporters' culls, in fact. As larger quantities than usual are being exported this winter, it is held in some quarters that prices are bound to go up considerably. At the time of writing, however, both geese and turkeys are ½c. cheaper than last quotations. A few wild ducks are still offering at 20 to 25c. for teals and widgeons, and 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The market for both dried and evaporated stock

is steady and unchanged. The demand is not quite so brisk, and there is a feeling noticeable that a decline may ensue. No. 1 dried is firm at 5 to 5¼c. at outside points. Jobbers quote 5½ to 6c. Evaporated is steady at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way.

BEANS—The demand for hand-picked is active, with prices firm at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—Beets are 10c. dearer. Onions are up 25c. The market is otherwise unchanged, a good demand being reported. We quote as follows: Cauliflower, 75 to \$1 per doz. celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—The demand for dairy is still weak, with prices unchanged. Creamery is in such demand for export that an advance of 1c. has followed the ½c. rise noted last week. A firm feeling is now manifested. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls,

11½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18 to 18½c.

CHEESE—The feeling is firm. Prices are ¼ to ½c. higher. Demand is good. The London cable on Tuesday was 48s., an advance of 3s. from the preceding ten days. The price of early makes ranges all the way from 9 to 9¾c., the latter figure for choice goods only, of course. Late makes are worth from 9½ to 10c., according to quality.

PROVISIONS.

Receipts of dressed hogs have been unprecedentedly large. Prices have declined about 10c. The local demand for meats is not as brisk as is looked for at this season, and many reductions are noted. Long clear shoulder hams and lard are down ¼c. Breakfast bacon, hams and backs are ½c. cheaper. Heavy mess and short cut barrel pork have declined 50c.

FISH.

Prices throughout are unchanged. The demand generally is active. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 5¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 5½ to 7c. per lb.;

BE SURE AND GET

BRIGHTON Canning Co.

New Process

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How's the Stock To-day?

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We manufacture it in every conceivable form, and have an immense assortment.

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TORONTO, ONT.

HAMS
BACON
LARD

SHORT CUT PORK
MESS PORK

The **Wm. Ryan Co. Limited**
TORONTO

fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady at 67c on cars outside. There are no changes to note on the street market, except a decline of $\frac{1}{2}$ c. on goose and red wheats. We quote: Wheat, white, 70 to 71c.; red, 69 $\frac{1}{2}$ c.; goose, 68c.; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba is unchanged at 79 to 80c., Toronto freights.

FLOUR—Manitoba patents have advanced 5c., strong bakers', 10c. Ontario grades are unchanged. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

BREAKFAST FOODS—No change is noted. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL.

HIDES — No change in price. Market easy. We quote: No. 1, 8 $\frac{1}{2}$ c.; No. 2, 7 $\frac{1}{2}$ c.; No. 3, 6 $\frac{1}{2}$ c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Shearlings and lambskins are firm at 80c.

WOOL—The market is dull at 15c. for fleece and 10c. for unwashed.

SEEDS.

There is little doing. The export demand has fallen off, and domestic trade has not yet opened up. Prices are steady. We

Direct shipment of (Choice Pea Beans.)

CURRENTS from PATRAS

just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, TORONTO.

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Write us for **SALT** of any kind.

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We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

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**Good Things
For Xmas**

California Oranges
Mexican Oranges
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Valencia Oranges



Malaga Grapes
Shelled Almonds
Shelled Walnuts
English Cobnuts
Almonds, Filberts

WRITE
US

CLEMES BROS., 51 Front E., Toronto

quote alsike at \$2.50 to \$4.50, with slightly more for strictly choice samples. Red clover is worth all the way from \$3 to \$4 50.

SALT.

Prices are unaltered. The demand is excellent. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Geese and turkeys are $\frac{1}{2}$ c. cheaper.

Creamery butter is 1c. dearer; cheese is up $\frac{1}{2}$ c.

Bosnia prunes are cabled 1s. per cwt. dearer.

Grenoble and Bordeaux walnuts have arrived.

All provisions are $\frac{1}{2}$ to $\frac{1}{4}$ c. cheaper. Dressed hogs are down 10c. in value.

Valencia shelled almonds have advanced another $\frac{1}{2}$ c. per lb. in the primary market.

Tuesday's cables quoted cheese at 48s., which is an advance of 3s. from ten days before.

Valencia oranges are from 25c. to \$1. cheaper. Mexicans are on the market at \$3 to \$3.25. Messina lemons are 25c. cheaper; Malagas are down 50c. to \$1. Best qualities of apples are 50c. dearer. Sweet potatoes are 25c. dearer.

QUEBEC MARKETS.

MONTREAL, Dec. 8, 1898.

GROCERIES.

THERE is a good sorting movement in all seasonable lines of groceries, particularly dried fruits and nuts. Valencia raisins rule firm, despite sales of round lines, and nuts of all sorts are strong, with a rising tendency, as will be noted elsewhere. Sugar is firmly held and an advance is predicted, and buyers, who want to supply themselves with Japan teas, find that they have to meet sellers' views in every instance. Altogether there is not a single weak line in the grocery market at the moment.

SUGAR.

The sugar market, while quiet, rules very firm at the recent advance, and a further rise would not surprise anyone in the trade, as the demand in raw market by sugar refiners is quite keen, and, as a result of heavy operations on their account, the tone of the raw article is stiff. Car lots of granulated have sold here at \$4.50, with the usual discounts, while the lowest grade of yellows are not obtainable under \$3.75.

SYRUPS.

There is a fair demand for syrups, and stocks are still light, as the refineries have

been working very moderately on these goods. Values are firmly held, both for bright and dark grades.

MOLASSES.

Inquiry for Barbadoes molasses continues active, and there have been several speculative transactions in a large way which have served to enhance holders' views still further. In fact, 31c. has been refused this week for round lots, and, though jobbers have not as yet altered their range, it is considered probable that they will do so very shortly. In fact, elsewhere jobbers are asking more money, as 33c. has been quoted at Quebec, which is equal to 35c. here.

DRIED FRUIT.

The large public sale of Valencia raisins, referred to last week, has not affected jobbing prices at all, and demand is quite brisk in a sorting way. There have been further transactions in a large way since the sale, another line of 7,000 packages off-stalk selling to a speculator here at $3\frac{1}{4}$ c. Late cables from Denia state that there is no desirable fruit now left, and that what remains is under grade. Cables from London also report prices firm for all sound stock.

California raisins are in very light supply here, and, for what is offering, firm prices are asked.

Malaga table raisins are moving quite freely in a sorting way, and prices are steadily held.

Sultanas are steady also, with a fair inquiry.

There has been no change in currants, and, as stocks are light here, values are firm, especially on high-grade goods.

Prunes are in fair request, for both California and European sorts, and values rule strong. The same can be said of figs, while the few new dates that, so far, have been received have been quickly absorbed.

NUTS.

The firm tendency noted in nuts last week continues, and, as will be noted in our prices current, values are advanced on shelled almonds, Tarragona almonds, and shelled walnuts, while other sorts are very firmly held, and demand is picking up.

CANNED GOODS.

There has been nothing special to report in canned goods, a steady inquiry being experienced for canned vegetables and fruit, while values generally are steady all round.

SPICES.

These are meeting a fair inquiry, and prices are steady, especially on pepper.

TEA.

The market is quiet, but firm, for Japan teas, and buyers who try to fill wants find

out that they have to pay the price to secure good qualities. Medium Japans have moved in a quiet way at 16 to 16 $\frac{1}{2}$ c., while gun-powders and blacks have changed hands, in straight lots, at 10 to 11c., as to grade.

COFFEE.

Continues quiet, but steady, a few odd lots of Maracaibo at 10 to 10 $\frac{1}{2}$ c. being the only business.

GREEN FRUIT.

There has been an active demand for oranges, and large Valencias are firm at \$5, while ordinary sell at \$4. Jamaica oranges, under increased receipts, are rather lower than last week. Messina lemons are steady as quoted, while bananas, cranberries and Canadian pears are unchanged. The same can be said of Malaga grapes in kegs, and Spanish onions.

APPLES.

The apple market continues steady, with a fair movement.

FISH.

Pickled fish meet a fair inquiry and values are unchanged. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per $\frac{1}{2}$ -bbl.

Prepared fish are quiet. We quote as follows: Pure boneless codfish, 5 $\frac{1}{2}$ to 6c. per lb.; dressed or skinless codfish, 4 $\frac{1}{4}$ c.; soft cured, 3 $\frac{3}{4}$ c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3 $\frac{1}{2}$ c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

Receipts of fresh fish have been fair and prices are steady. We quote as follows: Haddock, 3 $\frac{1}{2}$ c.; Manitoba whitefish and dore, 6 $\frac{1}{2}$ c.; pike, 5 $\frac{1}{2}$ c., and B.C. salmon, 13 $\frac{1}{2}$ c. per lb.

COUNTRY PRODUCE.

EGGS—There was a good demand for eggs, to-day in a small way, and a fairly active trade was done at firm prices. We quote: No. 1 candled, 16c.; No. 2 do., 12 $\frac{1}{2}$ to 13 $\frac{1}{2}$ c.; Montreal limed, 14 $\frac{1}{2}$ to 15c.; western limed, 13 to 13 $\frac{1}{2}$ c., and culls, 9c. per doz. Receipts were 18 cases.

POULTRY—A more active trade was done in poultry, there being a better demand for most lines. Supplies were ample, and buyers had no difficulty in filling their wants at about steady prices. Turkeys sold at 8 to 8 $\frac{1}{2}$ c., chickens at 7 to 8c., fowls at 5 to 6c., geese at 5 $\frac{1}{2}$ to 6c., and ducks at 6 $\frac{1}{2}$ to 7 $\frac{1}{2}$ c. per lb.

GAME—There was a good demand for partridge, and all the offerings met with a

ready sale at 55 to 60c. for firsts and at 45c. for seconds per brace.

BEANS—The demand for beans is chiefly for small lots to fill actual wants. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

HONEY—There was no improvement in the demand for honey, and the market is dull. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—A fair business was done in potatoes. The demand is chiefly for choice stock and prices are unchanged at 50 to 52c. per bag, while fair to common are selling at 40 to 45c., in car lots.

DRIED APPLES—As last reported.

PROVISIONS.

Trade in provisions on spot is quiet, and the market in consequence is inactive, and without any special feature of note. The tone is steady, and prices are unchanged. We quote: Canadian pork, in barrels, \$15.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

DRESSED HOGS.

Although the weather was soft, yet it was more wintry like, and this gave buyers some encouragement, but, as supplies were ample to fill all requirements, values show no change, sales in a jobbing way being at \$5.25 to \$5.75 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—The grain market was exceedingly quiet, buyers showing no disposition to operate. The feeling, however, was steady, and prices show no change. At points west of Toronto peas were quoted at 63c.; oats at 27½ to 28c. and rye at 50½c.

FLOUR—There was a good demand for Manitoba grades of flour and a more active business was done than of late, one agent alone reporting sales aggregating 2,800 sacks on local and country account. The feeling is about steady and values show no material change. We quote as follows: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

FEED—The demand for feed keeps up, and the market is fairly active and firm. We quote: Manitoba bran, \$14; shorts, \$16, and moullie, \$17 per ton, including bags.

MEAL—A fair trade continues to be done in meal, and prices for rolled oats rule steady at \$3.60 per bbl., and at \$1.75 per bag.

HAY—There was no change in the situation of the hay market. The demand is

limited, as is usual at this season, but, as supplies are not excessive, prices rule about steady. We quote: No. 1, \$6.50 to \$7.50; No. 2, extra, \$5 to \$6; No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

BUTTER.

The butter market continues to advance, and high bids are reported from the Eastern Townships section of Quebec this week, 20¼c. being freely bid at the factory. Here, the top price so far made has been 20½c. for fall creamery, either in boxes or tubs, but holders, at this writing, are not free sellers at the price. Dairy stock is quiet at 14 to 14½c.

CHEESE.

Everything points to higher values in cheese, and holders are quietly sitting on their stocks, waiting for the rise that they believe is sure to come. Some small lots of eastern fall sold, the other day, at 9½c., and western at 9¾c., but a buyer could not go out into the market and fill a large order at these prices.

MONTREAL NOTES.

Refined sugars are firmly held, in sympathy with the raw article.

Tarragona almonds are difficult to obtain here, and holders ask an advance.

Butter and cheese continue to point higher, with sellers very independent.

Importers who expected to receive supplies of new Grenoble walnuts this week have been disappointed.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 6, 1898.

THE weather during the last part of November was unfavorable, and the effect was much felt in business, the roads being particularly bad. The big storm was much felt, and though there was little damage in the city, many of our citizens lost quite heavily, owing to the large shipping interest centred here, and that much of it is in small vessels doing a coasting business. Our city, in common with almost every part of these Maritime Provinces, mourns for many who were lost in what is credited with being the worst storm for years. Business is still quite active, though the wholesale dealer finds the big end is done, and that, for the balance of the year, he must be content with odds and ends. The retail stores begin to put on holiday dress and none are more inviting than the grocery stores. Of one thing we are proud, and that is of our retail grocery stores. At this season they are at their best.

OIL—In burning oil dealers have their orders about filled, contracts being better cleaned up than usual at this season. The

Canadian product holds its advanced position. Lubricating oil moves but in a small way. In cod oil receipts are light, but stocks are ample; in fact, sale is slow and values rather lower.

SALT—Some 1,200 sacks of Liverpool coarse salt are to hand this week by the regular weekly steamer. Demand at this time is too light to encourage large importations. In fine salt, little is doing, but the chief demand is for Canadian grades and for dairy purposes. Some American salt, or at least American packed salt, continues to come into this market for table use. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—While there is a good, steady demand, there is little of particular interest to report. Our market is somewhat limited, and will only consume so much. Values are very firmly held. Cannery have little to offer, and such prices as they name are about the same as local dealers are asking. Quite good stocks are held. Baked beans, in particular, are in large supply, and, compared with other lines, the plain baked beans are low. Quite a stock of gallon apples is held here, and should be good stock. They are but fairly popular. More attention is being given to local packed sardines, and, while sale is limited, with improved stock increased sales are looked for. Kipper herring is in light supply, and holds the advance of last week. Oysters are quoted higher.

GREEN FRUIT—Sale keeps active, and with the arrival of Valencia oranges there is increased activity. Large quantities are being used in this market; as yet quality is but fair. Apples are not in large receipt, and prices rule firmer, particularly for winter fruit, and higher figures are expected. There are still cheap grades to be had. The Nova Scotia crop was a good one, but quantities exported are larger than usual. Lemons have a steady sale at even figures. While Jamaica oranges are offered, the Valencias have the demand. Malaga grapes are of good quality, and show no change in price. Cranberries are rather higher, Cape Cods supplying the market.

DRIED FRUIT—This is still the active line. Currants, particularly, have a large sale, and, as many wholesale grocers clean and pack their own, it seems a great deal of work, the more so when almost the whole demand, at least in the city, is for cleaned.

COFFEES ♦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

S. H. EWING & SONS,

COFFEE AND SPICE
IMPORTERS AND
MANUFACTURERS,

MONTREAL

California raisins move freely. There continue to be repeat orders for seeded; prices are firmer. Valencias, chiefly layers, have a large sale at easy figures. There is quite a range in prices. Sale of Malaga fruit grows from year to year. The small boxes are popular. In raisins, demand is growing along the line of best grades. In peels, demand is chiefly for citron. Prices are rather higher. As yet, the sale of the cut in small packages is light. New Bosnia prunes are to hand, and give satisfaction, finding a ready sale. French prunes daily expected. The Californian, however, seems the favorite, and will have the chief sale later. Figs are high, with light stock. Evaporated apples are in light supply; prices firm and higher. While some nice stock is offered, western packers complain that it is difficult to get good fruit. Dried from Nova Scotia are arriving in small quantities; prices much higher than last year. There is a light local demand, but fair prices are offering by western buyers. Onions are higher; stocks not large, and in few hands, arrivals at the end of the season from the west being small owing to lack of stock. The demand is large from other points. Nuts sell freely at full figures.

SUGARS—Values are higher and sales are quite active. Foreign competition con-

tinues, aided by the lower winter freight rates from Liverpool. The American competition, which was expected, has not materialized.

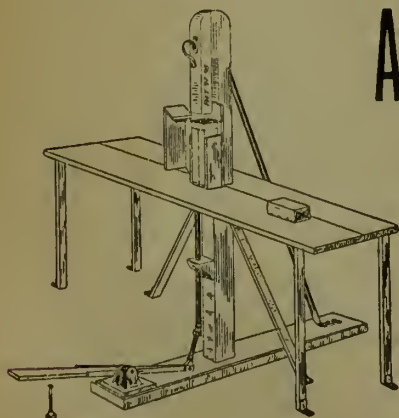
MOLASSES—There is a fair sale, but the big business is over. Stock, however, is very light, particularly Barbadoes. Prices, all round, are higher, and a further advance is expected. There have been some arrivals of Porto Rico from Boston. Shippers there report stocks getting well cleaned up. They have advanced their figures. Small shipments of syrup continue to be received. Quality is good and prices tending higher.

PRODUCE—Eggs are more freely received, but prices, particularly for fresh stock, are well maintained, though influenced somewhat by the held eggs being offered. In butter, prices show little change, and to bring top figures quality must be A1, and this is hard to find. There is a good sale for creamery prints, and tubs have better inquiry. Cheese is lower in our local market than anywhere else. Factories have about all sold their output, largely for export.

FISH—Prices are well maintained. Receipts in all lines are light. In dry cod, full figures are asked, but it is doubtful if there is a further advance, for Bank fish would come in if prices should go higher. They are not as good as our regular supply.

Pollock continue scarce and high. In pickled herring, western demand has been large this year. Many Yarmouth fish have been shipped via St. John. Quoddy herring, of which supply is light, continue to be the best grade offered. Some Canso and Shelburne are here, but they move slowly; quality not equal to price. Boneless are in lighter demand, but hold their figure. Fresh fish have been scarce. This has affected the finnan haddie trade, it being difficult to get haddock to cure. In kippered herring, a fair business is reported. In bloaters, we quote a range in prices, owing to some smaller fish than usual being offered. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.35 to \$3.40; pollock, \$1.75 to \$1.90; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.

PROVISIONS—In local-packed mess pork, prices are lower, owing to competition from American points, though western packers do not offer new-packed very freely. Clear is held firm. There is very little of this



Armeda Tea Packer and Simplex Mixer

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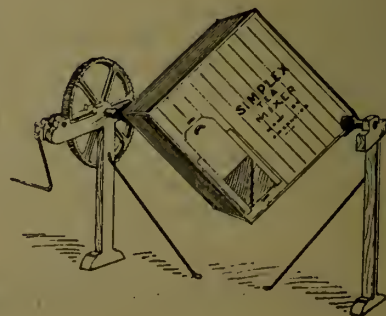
"I will speak a good word for The Armeda Tea Packer whenever I can. We are delighted with our machine—so simple and easy to handle."

For prices, write

A. H. Canning & Co.

57 Front Street East

TORONTO.



grade. Local-packed beef has but a fair sale; prices are rather higher. Lard, which has a good sale, is more firmly held. Stocks in packers' hands seem light.

FLOUR, FEED AND MEAL—Flour shows no change during the week. There is a good steady sale. Oatmeal is firm, with but fair stock. Oats are quite high. In cornmeal, the sale is large; the low figures continue. Hay is dull, being down to about one-half of what is a fair price. Many farmers are buying stock rather than accept the present price for hay. Feed is higher and scarce. Beans are firm, but dealers are slow to advance offers. In this, as in other similar lines, we are looking for lower values later. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$1.9 to \$2.0; bran, \$1.7 to \$1.8; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Bowman & Angevine, grocers, have added Gillard's new pickle to their line of specialties, becoming wholesale agents for New Brunswick.

An immense quantity of poultry is being forwarded by the Beaver Line steamer Tongario to Liverpool from the west, including 40 cars of 15 tons each.

Winter port business is active. Large quantities of American goods, such as flour, grain, etc., are being forwarded, and passenger business is good. Local dealers

ship quite freely, particularly in produce, but brass fittings are largely shipped, and there was one shipment to Glasgow of 300 dozen hatchets this week.

A large number of local importers and other prominent citizens were entertained at luncheon on the Allan Line steamer Parisian, on the occasion of her first trip here.

THE GROCER regrets to report the illness of W. H. Hatheway, one of our popular brokers. Mr. Hatheway's many friends trust to see him out soon making his regular calls.

J. J. Bostwick, late of C. M. Bostwick & Co., has bought the business of Geo. L. Slipp, North Wharf, and will at this stand carry on a wholesale flour and grocery business.

Theo. H. Estabrooks, who represented St. John on the special committee considering the plan of inspection to be applied to tea importations, has returned home well pleased with the result of the committee's efforts.

Exports of produce from Prince Edward Island continue large. Among the departures this week was the steamer Horton, from Charlottetown to England, with 110,000 bushels of oats, and the schooner Edna, from Sunnyside for Demerara, with 2,100 sacks of oats, 1,000 bbls. potatoes, 10 cases of butter, 15 cheese, 5 cases lobsters, 30 horses, 3 cows, 4 bulls, 70 sheep, 30 pigs, 275 turkeys, 275 geese, 250 ducks, 100 hens, etc.

The oyster trade at Tatamagouche Bay seems to be growing. There are between 25 and 30 men engaged in the work, and they receive \$2 per barrel on an average. Mr. Stainer, of Halifax, is shipping the oysters to Ottawa and other parts. He expects to ship 500 barrels this fall.

Dressed Poultry

WANTED

Chickens, Turkeys and Ducks.

Highest prices paid in cash. Ship by freight or (if necessary) express to

The Simcoe Canning Co.

York St., HAMILTON, ONT. (50)

The Perfection Tea Mixer

is the most complete mixer manufactured, perfectly dustless in operation, and gives the best possible satisfaction. Manufactured by

J. A. GOWANS

154 Spadina Ave., - TORONTO.

MONTREAL

Produce Commission House.

F. E. JODEY & CO.

Absolutely commission.
For the sale of

Poultry, Game,
Butter, Cheese,
Eggs, Etc.

Most central and best adapted situation in Montreal.

MOTTOES.

Clients' interests our interests. Get all we can and give all we get.



WINN & HOLLAND
MONTREAL

SOLE AGENTS
FOR CANADA

BRUNNER, MOND & Co.'S
Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

**BEST IN
THE MARKET**

**PUREST THAT
CAN BE MADE**

G. F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CLEMES BROS. have taken into stock their second shipment of evaporated apricots and peaches.

Forbes Bros. have "Comet" brand seeded raisins on offer.

Rose & Laflamme report sales of "Ram Lal" exceedingly good.

J. A. Mathewson & Co. are landing a car of Griffin & Skelley's prunes.

Laporte, Martin & Cie. are offering full assortment of Griffin & Skelley's fruits.

A new stock of Peek, Frean's & Co.'s biscuits in stocks with Chas. Gyde & Co.

Perkins, Ince & Co. have another shipment of China green teas in store this week.

Rose & Laflamme are offering fine new Mayette Grenoble walnuts, the first of the season.

T. B. Escott & Co. have had a large sale for "Epicure" seedless raisins in 1-lb. cartons.

The Dawson Commission Co., Limited, received a mixed car of oranges and lemons Tuesday.

The Eby, Blain Co., Limited, have a large stock of scaled herrings, bright medium fish, at close figures.

W. H. Gillard & Co. are offering an especially fine range of Mediterranean fruits and figs at low prices.

"Grand Mogul" tea sales for October and November are four times in excess of same time last year.

T. Kinnear & Co. have just to hand a shipment of New Orleans molasses, in barrels and half-barrels.

The Davidson & Hay, Limited, have a fresh shipment of "Finest Manoa's" Brazil nuts to hand this week.

D. H. Rennoldson is offering "Griffin" brand apricots at special prices. These are the last for this season.

A. P. Tippet & Co. are offering "Pacific" brand California raisins of remarkably fine quality at very reasonable prices.

Another large shipment of low and medium grade Young Hysons is to hand for The Davidson & Hay, Limited.

The Eby, Blain Co., Limited, are quoting close figures on French prunes, 110's, in 55-lb. boxes, for early shipment.

The Davidson & Hay, Limited, are showing some very handsome samples of imported Japan rice, just arrived.

Now in stock with W. H. Gillard & Co., "Union Jack" soap; 100 cakes in a box,

With one and five-box orders for this soap handsome pictures are given away with first orders, just to introduce the goods.

The Davidson & Hay, Limited, are offering a bargain in mixed pickles, prime stock, put up in imperial quarts, to retail at 25c.

New California 3 and 4-crown muscatels, and 1-lb. cartons seeded muscatels, are in stock with The Davidson & Hay, Limited.

Late fall-caught salmon trout, whitefish and lake herring are offered at close prices f.o.b. Midland, by The Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. have received, during the past week, large consignments of poultry, the majority of which brought outside prices.

Selected Valencias, in 7-lb. and 14-lb. boxes, are offered by The Eby, Blain Co., Limited, at special prices for 10-package lots and upward.

The finest grade of cleaned and stemless currants imported by the Eby, Blain Co., Limited, are "Blue Pearls," in half-cases. These are moving freely for Christmas trade.

"Four carloads of 'Hercules' currants have been received for the Christmas trade, recleaned and packed by our special machinery," write T. B. Escott & Co. "Sphinx" prunes are just passed into stock."

Recent arrivals of canned goods with The Eby, Blain Co., Limited, include apples, gallons and 3's; asparagus tips, fancy wax beans, Noble's XXX lobsters, flat ½'s; French petits pois, Barataria shrimps, Burnhams's clam chowder, 3's, and domestic kippered chicken.

An active demand is reported for "Aurora" Ceylon tea, which is packed by W. H. Gillard & Co. for the Canadian trade. In addition to the quality of the tea, the attractiveness and well-known healthfulness of the package make it a ready seller, and repeat orders are coming in every day.

HOLDERS OF CHEESE MERRY.

HOLDERS of fine fall cheese are in a satisfied mood at the moment, for every indication points to a handsome profit on the goods now carried in Canada.

The export price in Montreal has been gradually but surely stiffening, until it has reached 9½c. for finest Ontario fall makes. This is an appreciation of over 1c. in less than a month, and even at the rise holders are in no hurry to realize, as they confidently expect to see 10c. cheese after the turn of the year, and possibly more.

The steady advance in the Liverpool cable is an indication that they are not far out, as it has advanced over 2s. the cwt. since October.

The great bull card that owners of cheese

have up their sleeve at the moment is the fact that stocks are light, while everything goes to show that the consumptive demand in England, encouraged by the low prices that have ruled during the fall, is of ample volume. The stocks declared at Liverpool on Dec. 1 make this clear, being only a paltry 69,000, or about one week's consumption, against a stock at the same period last year of 150,000 boxes.

Compared with Nov. 1, of this year, there has been a decrease of 20,000 boxes at Liverpool, which bears out the above assumption of a steady consumption. Advances from London also are strong.

Figures compiled from the British Board of Trade returns, will be read with interest at this juncture. The total imports of all kinds of cheese into the United Kingdom, since May 1, have amounted to 1,469,000 cwt., as compared with 1,670,000 cwt. for the corresponding time last year, showing a shortage of 201,000 cwt., or 12½ percent. Of this quantity London has taken the lion's share, having imported 609,000 cwt., as against 629,000 cwt., showing a shortage of 20,000 cwt.; Liverpool has taken 400,000 cwt., as against 406,000 cwt.; and Bristol 206,000 cwt., against 308,000 cwt., showing a shortage of about 50 per cent. Of the total quantity imported, Canada has sent 1,072,000 cwt., as against 1,129,000 cwt.; the United States 188,000 cwt.; as against 311,000 cwt.; and New Zealand 9,000 cwt., as against 29,000 cwt. It will thus be seen that there are shortages all along the line as regards imports, added to which fact it must be remembered that the English make is short owing to the severe drought during the past summer. Stocks of Canadian at the railway depots in London, are said to be heavy, but those who should know declare that they are 50,000 to 60,000 boxes less than a year ago; in Liverpool and Bristol they are lighter; and it is urged that the trade hold less owing to the tenacious way in which they have adhered to their determination to buy only from hand to mouth all during the season.

The number of cheese short shipped from Canada and the United States together from May 1 to date, as compared with last season, is about 500,000 boxes added to all this being the fact that the stock held for ultimate shipment in Canada is much less than a year ago.

BARGAINS IN CROCKERY.

At this time of the year there is generally an opportunity to secure some bargains in crockery. This year is no exception, as Gowans, Kent & Co. are clearing out the "tail ends" from their travelers' samples, giving all visiting their warehouse now an opportunity to do some profitable buying.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

COTTAM BIRD SEED and Bird Bread,
manufactured under six patents. Reliable
standard goods; nothing to approach them for
popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.



Long Rolls

A Long Roll is made of the
entire side of a hog, with the
exception of the Ham. It is
free of all bones and is cured
in the same way as English
Wiltshire Bacon. If you have
not tried the Long Roll, we
shall be glad to have your order
for a sample, and we know you
will be pleased with the goods.

F. W. Fearman, Hamilton.

Fancy Jersey Sweet Potatoes
Canadian Chestnuts
New Eleme and Tap Figs

WRITE for PRICES.

Its
Rich
AROMA

Its
Refined
FLAVOR

Its
Potent
STRENGTH

Its
Uniform
QUALITY

Its
Attractive
APPEARANCE

all combine to make a ready seller and an indispensable item of stock of

TARTAN TEA

BALFOUR & CO.

Wholesale
Agents

Hamilton

Quality is Always in Demand!

The Quality of

Clark's Mincemeat

makes it a seller every time!

4 and 6-lb. Fibre Pails

—10c. Tins—

LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish
Merchants

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house
for them.

SEEDED RAISINS.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods,
Trout, Canned Lobsters and Blueberries,
packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.
(52)

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED
1889.

Students have a larger earning power who
acquire the following lines of preparation under our
efficient system of training. It has no superior.

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
5. Telegraphy, Commercial
and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st
of each month, and the other departments at any
time.

Address:
Belleville, Ont.

J. Frith Jeffers, M.A.
Principal.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

HUGH WALKER & SON

Direct Importers and
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

....AGENTS FOR....

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

ONE VARIETY ONLY

Blue Label Tomato ..Ketchup

and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half-pint, pint, and quart bottles—sterilized before filling.



Prepared by . . .

Curtice Brothers Co.

— ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

The F. F. Dalley Co., Limited

Have opened a branch of their business in Toronto, at 48 Front Street East, under the management of W. M. FIELDING, who will be very pleased to meet any of their numerous customers on their visits to the City of Toronto.

If you are rushed for time, ring them up. Their telephone number is 8261, and Mr. Fielding will take pleasure in calling on you at your hotel.

They carry a full line of all their Specialties at the above premises.

Just Arrived

87 Cases of Peek Frean's
World Renowned

English Biscuits

Also Zellar Wafers
The Choicest Table Delicacy on the Market.

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

Charles Gyde

20 and 22 St. Francis
Xavier Street

— MONTREAL

CURRENT MARKET QUOTATIONS

December 8, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

| | Montreal,
Quebec. | Toronto,
Hamilton,
London,
Ottawa. | St. John,
Halifax. | Manitoba |
|------------------------------------|----------------------|---|-----------------------|----------|
| Dairy, choice, large rolls, per lb | 15 | 13 14 | 12 | 14 |
| " " pound prints | 14 | 14 14 1/2 | 17 | 18 |
| " " tubs, best | 13 | 14 | 16 | 18 |
| " " tubs, second grade | 10 | 11 | 12 | 15 |
| Creamery, tubs | 19 1/2 | 20 | 19 | 20 |
| " prints | 21 | 22 | 20 | 22 |
| Cheese | 9 | 9 1/2 | 9 | 8 1/2 |

CANNED GOODS

| | | | | | | | | |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's | \$ 90 | \$1 00 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " gallons | 2 40 | 2 75 | 2 00 | 2 20 | 2 25 | 2 50 | 3 00 | 3 25 |
| Blackberries, 2's | 1 40 | 1 70 | 1 40 | 1 70 | 1 50 | 1 80 | | |
| Blueberries, 2's | 80 | 90 | 75 | 85 | 85 | 95 | 90 | 95 |
| Beans, 2's | 70 | 95 | 70 | 95 | 90 | 95 | | 90 |
| Corn, 2's | 95 | 1 00 | 90 | 1 00 | 85 | 90 | | 80 |
| Cherries, red, pitted, 2's | 2 00 | 2 35 | 1 85 | 2 25 | 2 30 | 2 40 | 1 75 | 1 90 |
| Peas, 2's | | | 70 | 75 | 80 | 90 | | 90 |
| " sifted | | | 85 | 1 00 | 1 10 | 1 15 | | 1 00 |
| " extra sifted | | | 1 00 | 1 25 | 1 20 | 1 25 | | 1 15 |
| Pears, Bartlett, 2's | 1 50 | 1 75 | 1 50 | 1 75 | 1 70 | 1 80 | | 1 15 |
| " " 3's | 2 25 | 2 40 | 2 00 | 2 40 | 2 40 | 2 50 | 2 40 | 2 50 |
| Pineapple, 2's | 2 10 | 2 40 | 2 40 | 2 50 | 2 15 | 2 25 | 4 50 | 5 00 |
| " 3's | 2 50 | 2 60 | 2 50 | 2 60 | 2 50 | 2 60 | | 5 00 |
| Peaches, 2's | 1 75 | 1 90 | 1 50 | 1 60 | 1 65 | 1 70 | | 1 60 |
| " 3's | 2 50 | 2 75 | 2 40 | 2 60 | 2 50 | 2 75 | 2 25 | 2 60 |
| Plums, green gages, 2's | 1 50 | 1 55 | 1 30 | 1 55 | 1 30 | 1 60 | | 1 40 |
| " Lombard | 1 30 | 1 50 | 1 20 | 1 50 | 1 30 | 1 50 | | 1 40 |
| " Damson, blue | 1 10 | 1 30 | 1 00 | 1 40 | 1 10 | 1 30 | | |
| Pumpkins, 3's | 75 | 85 | 70 | 80 | 90 | 1 00 | | 1 00 |
| " gallon | 2 10 | 2 25 | 2 10 | 2 25 | 2 10 | 2 25 | | 1 60 |
| Raspberries, 2's | 1 50 | 1 90 | 1 50 | 1 65 | 1 50 | 1 75 | | 1 40 |
| Strawberries, 2's | 1 50 | 2 00 | 1 50 | 1 70 | 1 65 | 1 75 | | 1 70 |
| Succotash, 2's | 1 10 | 1 15 | | 1 15 | 1 10 | 1 15 | | |
| Tomatoes, 3's | 90 | 95 | 80 | 85 | 95 | 1 00 | | 1 10 |
| Lobster, tails | 2 50 | 2 95 | | 2 50 | 2 50 | 2 60 | | |
| " 1-lb. flats | 2 75 | 3 00 | | 3 00 | 1 25 | 1 30 | | |
| " 1/2-lb. flats | | | 1 75 | 1 85 | | | | |
| Mackerel | 1 30 | 1 35 | 1 30 | 1 35 | 1 25 | 1 35 | | |
| Salmon, sockeye, tails | 1 15 | 1 25 | 1 40 | 1 60 | 1 40 | 1 50 | 1 20 | 1 30 |
| " flats | 1 30 | 1 45 | 1 50 | 1 60 | 1 30 | 1 35 | | |
| " Horseshoe | 1 20 | 1 25 | 1 50 | 1 60 | | 1 60 | | |
| " Clover tails | 1 20 | 1 55 | 1 60 | | | | | |
| " Leaf flats | 1 45 | 1 55 | 1 60 | | | | | |
| " Cohoes | 95 | 1 00 | 1 15 | 1 20 | 95 | 1 00 | | |
| Sardines, Albert, 1/2's | 10 1/2 | 11 | | 13 | 14 | 15 | | 95 |
| " 1/2's | 20 | 21 | 20 | 21 | 20 | 21 | | |
| " Sportsmen, 1/2's | 11 1/2 | 12 | | 12 1/2 | 12 | | | |
| " 1/2's | 19 | 20 | | 21 | 20 | 21 | | |
| " key opener, 1/2's | 10 | 11 | | 11 | 16 | 18 | | |
| " 1/2's | 16 | 18 | | 18 1/2 | 23 | 10 | | |
| " other brands | 23 | 35 | | 16 | 17 | 17 | | |
| " P. & C., 1/2's | 23 | 25 | | 23 | 25 | 25 | | |
| " 1/2's | 33 | 36 | | 33 | 36 | 36 | | |
| " American, 1/2's | 4 | 5 | | 4 | 5 | 5 | | |
| " 1/2's | 9 | 11 | | 11 | 10 | 11 | | |
| " Mustard, 1/2 size, cases | | | | | | | | |
| 50 tins, per 100 | 9 00 | 11 00 | 10 00 | 11 00 | 10 00 | 11 00 | | |
| Fruit in glass jars | | | | | 4 25 | 4 50 | | |
| Haddies | | | 1 10 | 1 20 | 1 00 | 1 10 | | |
| Kipperd Herrings | 1 40 | 1 50 | 1 15 | 1 60 | 1 25 | 1 35 | 1 85 | 2 00 |
| Herring in Tomato Sauce | 1 35 | 1 45 | 1 20 | 1 60 | | 2 00 | 1 90 | 2 00 |

GREEN FRUITS

| | | | | | | | | |
|--------------------------------|------|------|------|------|-------|------|--|--|
| Oranges, Valencias, 714's | | 4 75 | 5 25 | | | | | |
| " " 420's, large | 5 00 | | 5 00 | | | | | |
| " " ordinary | 4 50 | 4 50 | 5 00 | 4 50 | 5 00 | | | |
| " Mexican, per box | | 3 00 | 3 25 | | | | | |
| " Jamaica, per bbl | 5 50 | 6 00 | 6 25 | 7 00 | 6 00 | 6 50 | | |
| Lemons, Verdilla, per box | | | | | | | | |
| " Malaga, per chest | | 5 00 | 5 50 | 9 50 | 10 00 | | | |
| " Messina, new, p. box | 2 5 | 3 00 | 2 75 | 3 25 | 3 00 | 3 50 | | |
| Bananas, per bunch | 2 00 | 2 25 | 1 40 | 1 70 | 1 50 | 2 25 | | |
| Apples, per bbl | 3 00 | 4 00 | 2 00 | 3 50 | 1 00 | 3 50 | | |
| Cranberries, per bbl | 7 00 | 8 00 | 7 00 | 8 00 | 7 50 | 8 50 | | |
| Sweet Potatoes, bbl | 2 50 | 3 00 | 2 25 | 2 50 | 3 00 | 3 50 | | |
| Malaga Grapes, per keg | 5 50 | 7 50 | 6 00 | 7 50 | 5 00 | 7 00 | | |
| Tomatoes, Can., per basket | 30 | 50 | | | | | | |
| Pears, late varieties, per bbl | 4 00 | 8 00 | 2 50 | 4 00 | | | | |
| Spanish onions, per crate | 85 | 95 | 1 10 | 1 15 | | | | |

SUGAR

| | | | | | | | | |
|------------------------------------|----------|--|--------|-------|-------|-------|-------|--|
| Granulated (St. Lawrence, Redpath) | \$4 50 | | \$4 68 | 4 1/2 | 4 1/2 | 5 1/2 | 5 1/2 | |
| Granulated, Acadia | 4 50 | | 4 68 | | 4 1/2 | | | |
| Paris lump, bbls. and 100-lb. bxs | 5 62 1/2 | | 5 68 | 5 1/2 | 6 | | | |
| " in 50-lb. boxes | 5 75 | | 5 78 | | | | | |
| Extra Ground Icing, bbls. | 5 25 | | 5 50 | | | 7 | | |
| Powdered, bbls | 5 00 | | 5 10 | 5 1/2 | 6 | 6 1/2 | | |
| Phoenix | 4 25 | | 4 43 | | | | | |
| Cream | 4 18 | | 4 43 | | | | | |
| Extra bright | 4 16 | | 4 33 | 3 1/2 | 4 | 4 1/2 | 4 1/2 | |
| Bright coffee | | | 4 23 | 3 | 3 1/2 | | | |
| No. 3 yellow | 3 75 | | 4 03 | 3 1/2 | 3 1/2 | | | |
| No. 2 yellow | 3 85 | | 3 92 | | | | | |
| Demerara | | | 3 60 | 3 83 | | | | |
| Imported yellow | | | 3 85 | | | | | |

SYRUPS AND MOLASSES

| | Montreal,
Quebec. | Toronto,
Hamilton,
London. | St. John,
Halifax. | Manitoba |
|----------------|----------------------|----------------------------------|-----------------------|----------|
| Syrups | | | | |
| Dark | | \$0 00 | \$0 00 | |
| Medium | | 30 | 32 | 3 |
| Bright | | 35 | 37 | 3 1/2 |
| Honey | | | 40 | |
| " 25-lb. pails | 90 | 1 00 | | |
| " 38-lb. pails | 1 20 | 1 40 | | |
| Molasses | | | | |
| New Orleans | 31 | 24 | 45 | 28 |
| Barbadoes | 32 | | | 31 |
| Porto Rico | 23 | 38 | 42 | 34 |
| Antigua | 22 | | | 25 |
| St. Croix | | | | 27 |

CANNED MEATS

| | | | | | | |
|------------------------------|--------|--------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans | \$1 50 | \$1 40 | \$1 50 | \$1 50 | \$1 65 | \$1 75 |
| " " 2-lb. cans | 2 65 | 2 50 | 2 60 | 2 50 | 2 65 | 3 00 |
| " " 4-lb. cans | 5 10 | | | | | |
| " " 6-lb. cans | 8 60 | | 8 00 | 8 75 | 9 25 | |
| " " 14-lb. cans | 18 55 | | 18 00 | 20 00 | 21 00 | |
| Minced callops, 2-lb. can | 2 60 | | 2 60 | 2 75 | 2 80 | |
| Lunch tongue, 1-lb. can | 3 50 | 3 20 | 3 25 | 3 00 | 3 25 | 3 00 |
| " " 2-lb. can | 6 70 | 6 75 | 7 00 | 5 80 | 6 00 | 6 50 |
| English brawn, 2-lb. can | 2 80 | 2 60 | 2 80 | 2 75 | 2 80 | 2 75 |
| Camp sausage, 1-lb. can | | | 2 50 | 2 50 | | |
| " " 2-lb. can | | | 4 00 | 4 00 | | |
| Soups, assorted, 1-lb. can | 2 00 | | 1 50 | 1 40 | 1 50 | |
| " " 2-lb. can | 3 00 | | 2 20 | 2 25 | 2 30 | |
| Soups and Bouill., 2-lb. can | 2 00 | | 1 80 | 1 75 | 1 80 | |
| " " 6-lb. can | | | 4 50 | 4 25 | 4 50 | |
| Sliced smoked beef, 1/2's | 1 70 | 1 65 | 1 70 | | 2 00 | |
| " " 1's | 2 25 | 2 80 | 2 95 | | 3 25 | |

COUNTRY PRODUCE

| | | | | | | | |
|----------------------------|--------|--------|----|-------|------|------|----|
| Eggs, boiling stock | 23 | 24 | 20 | 21 | 16 | 18 | 15 |
| " fresh gathered | | | 17 | 18 | | | |
| " held | 15 | 16 1/2 | 15 | 16 | 13 | 14 | |
| Poultry—chickens, dressed | *5 | 8 | 25 | 40 | 25 | 53 | |
| Geese, per lb. | | | 5 | 6 | 50 | 70 | |
| Ducks, per pair | *8 1/2 | 9 | 30 | 60 | 40 | 60 | |
| Turkeys, per lb. | | | 7 | 9 | 10 | 14 | |
| Honey, comb, per doz | 1 50 | 1 75 | 80 | 1 35 | 1 50 | 1 75 | |
| " light color, 60-lb. tins | 7 | 7 1/2 | 6 | 6 1/2 | 7 | 8 | |
| " " 5 and 10-lb. tins | 7 | 8 | | 7 | 8 | 10 | |
| " buckwheat | 5 1/2 | 6 1/2 | 2 | 3 | 5 | 6 | |

FRUITS

| Foreign— | | FRUITS | | | | | | | |
|----------------------------------|-------|--------|-------|-------|-------|-------|-------|----|--|
| Currants, Provincials, bbls... | 4½ | 4¼ | 4¾ | 5½ | 6 | 7 | 7½ | | |
| “ “ ½-bbls | 4½ | ..... | ..... | 6 | 7 | 7 | 7½ | | |
| “ Filiatras, bbls | 4¼ | 4½ | 4¾ | 5½ | 6¼ | 7¼ | 7½ | | |
| “ “ ½-bbls | 4¾ | 4½ | 4¾ | 5 | 6 | 7½ | 8 | | |
| “ “ cases | 4½ | 4½ | 4¾ | 6½ | 7 | 7 | 7½ | | |
| “ “ ½-cases ..... | ..... | 4¾ | 5 | 6½ | 7 | 7 | ..... |  |  |
| “ Patras, bbls ..... | ..... | ..... | ..... | 6 | 7 | 7 | ..... |  |  |
| “ “ ½-bbls ..... | ..... | ..... | ..... | 6 | 7 | 7 | ..... |  |  |
| “ “ cases ..... | ..... | 5 | 5¼ | 6 | 7 | 7½ | ..... |  |  |
| “ “ ½-cases | 5½ | 6½ | 6 | 7 | 7 | 8 | ..... |  |  |
| Vostizzas, cases | 5½ | 6½ | 6 | 7 | 7 | 8 | ..... |  |  |
| Dates, boxes | 5¾ | 6 | 6 | 6½ | 5 | 6 | 7 | | |
| Figs, 10-lb. boxes, per lb. | 15 | 20 | 18 | 20 | 18 | 20 | ..... |  |  |
| “ 25-lb. boxes ..... | ..... | ..... | ..... | 28 | ..... | ..... | ..... |  |  |
| “ Tappets, per lb ..... | ..... | ..... | 4½ | ..... | ..... | ..... | ..... |  |  |
| “ Naturals, per lb ..... | ..... | 8 | 8½ | ..... | ..... | ..... | ..... |  |  |
| “ Naturals, boxes ..... | ..... | ..... | 12 | ..... | ..... | ..... | ..... |  |  |
| Prunes, California, 40's | 11 | 10 | 11 | 10 | 12 | ..... | ..... |  |  |
| “ “ 50's | 9¼ | 8½ | 9¼ | 8 | 9 | ..... | ..... |  |  |
| “ “ 60's | 8 | 8 | 8½ | 7 | 8 | ..... | ..... |  |  |
| “ “ 70's | 7½ | 7½ | 7¾ | 7 | 8 | ..... | ..... |  |  |
| “ “ 80's | 7 | 7 | 6¾ | 7 | 7 | ..... | ..... |  |  |
| “ “ 90's | 6½ | 6 | 6½ | 4½ | 5 | 6¼ | 6½ | | |
| “ Bosnia, B. .... | ..... | ..... | ..... | 7 | ..... | ..... | ..... |  |  |
| “ “ C. .... | ..... | ..... | ..... | 6½ | ..... | ..... | ..... |  |  |
| “ “ D. .... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |  |  |
| “ “ U. .... | ..... | ..... | ..... | 5½ | ..... | ..... | ..... |  |  |
| Raisins, Valencia, off stalk .. | 4 | 4¼ | 4½ | 5 | 6 | 1 70 | 1 90 | | |
| “ Fine off stalk | 4½ | 4¾ | 5 | 5½ | 5¾ | ..... | ..... |  |  |
| “ Selected | 5½ | 5¼ | 5¾ | 6 | 7 | ..... | ..... |  |  |
| “ Layers | 5½ | 5¾ | 6½ | 6 | 6½ | 8 | 8½ | | |
| “ Sultanas | 11 | 13 | 10 | 15 | 10 | 12 | 10 | 12 | |
| “ California, 2-crown ..... | ..... | ..... | ..... | ..... | ..... | ..... | ..... |  |  |
| “ “ 3-crown | 7½ | 7¼ | 7½ | 7 | 7 | 7 | 7½ | | |
| “ “ 4-crown | 8½ | 8 | 8½ | 8 | 8¼ | 8 | 8½ | | |
| “ Malaga, London layers | 1 50 | 1 80 | 2 00 | ..... | ..... | ..... | ..... |  |  |
| “ “ Black baskets ..... | ..... | 2 20 | 2 30 | ..... | ..... | ..... | ..... |  |  |
| “ “ Blue baskets ..... | ..... | 3 10 | 3 25 | ..... | ..... | ..... | ..... |  |  |
| “ “ Con. Clusters ..... | ..... | 2 30 | 2 40 | ..... | ..... | ..... | ..... |  |  |
| “ “ Choice ..... | ..... | 2 50 | 2 60 | ..... | ..... | ..... | ..... |  |  |
| “ “ Ex. Dessert ..... | ..... | ..... | 3 25 | ..... | ..... | ..... | ..... |  |  |
| “ “ Royal Buck ..... | ..... | 3 60 | 3 70 | ..... | ..... | ..... | ..... |  |  |
| “ “ Clusters ..... | ..... | 4 25 | 4 50 | ..... | ..... | ..... | ..... |  |  |
| “ “ Finest Elite ..... | ..... | 6 00 | 6 25 | ..... | ..... | ..... | ..... |  |  |
| Domestic—Apples, dried | 6½ | 7 | 5½ | 6 | 5½ | 6 | 7 | | |
| “ “ evaporated | 9 | 10 | 8½ | 9 | 9 | 9½ | 11 | 12 | |
| Cal. Evaporated Fruits— | | | | | | | | | |
| “ Apricots, 25-lb. boxes | 9 | 16 | ..... | 18 | 11 | 16 | ..... |  |  |

WE intended using this space for advertising **LILY WHITE GLOSS STARCH** in 6-lb. Trunks, but the present demand is beyond our capacity. We can only accept orders for future.

The BRANTFORD STARCH CO., Limited

BRANTFORD.

COFFEE

| | Montreal,
Quebec. | Toronto,
Hamilton,
London,
Ottawa. | St. John,
Halifax. | Manitoba
and B.C. |
|---------------------------|----------------------|---|-----------------------|----------------------|
| Green— | | | | |
| Mocha | 24 | 29 | 23 | 28 |
| Old Government Java | 27 | 31 | 22 | 30 |
| Rio | 10 | 11 | 7½ | 12 |
| Plantation Ceylon | 29 | 31 | 26 | 30 |
| Porto Rico | 24 | 28 | 22 | 25 |
| Guatemala | 24 | 26 | 22 | 25 |
| Jamaica | 18 | 22 | 15 | 20 |
| Maracabo | 13 | 15 | 13 | 16 |

NUTS

| | | | | | | | | |
|--------------------------------|-------|-------|-------|------|-------|-------|-------|-------|
| Brazil | 12 | 13 | 12½ | 14 | 12 | 12½ | 12½ | 15 |
| Valencia shelled almonds | 28 | 30 | 29 | 30 | ..... | ..... | 25 | 30 |
| Tarragon almonds | 12 | 13 | 12 | 14 | 11 | 12 | 13 | 15 |
| Peanuts (roasted) | 6½ | 9½ | 9 | 10 | 9 | 10 | 9 | 12 |
| “ (green) | 8½ | 8 | 7 | 9 | ..... | ..... | 10 | 15 |
| Cocoanuts, persack | 3 00 | 3 50 | ..... | 3 75 | 3 50 | 4 00 | ..... | ..... |
| “ per doz. .... | ..... | ..... | 60 | 60 | 70 | ..... | ..... | ..... |
| Grenoble walnuts ..... | ..... | 12½ | 13 | 14 | 12 | 13 | ..... | 14 |
| Marhot walnuts ..... | ..... | 11 | ..... | 9 | 10 | ..... | ..... | ..... |
| Bordeaux walnuts | 7 | 8 | ..... | 10 | 9 | 10 | ..... | ..... |
| Sicily filberts | 7½ | 8½ | 8½ | 9 | 8 | 10 | ..... | 12 |
| Nipples filberts | 10 | 11 | 10 | 11 | 10 | 11 | ..... | ..... |
| Pecans | 10 | 11 | 10 | 11 | 11 | 12 | ..... | ..... |
| Shelled Walnuts | 23 | 24 | 25 | 27 | ..... | ..... | ..... | ..... |

RICE, SAGO, TAPIOCA

| | | | | | | | | |
|-----------------------|-------|-------|----|----|-------|------|-------|-------|
| Rice—Standard B | 3 75 | 3 90 | 3¾ | 3¾ | 3 62½ | 3 75 | ..... | 4% |
| Patna, per lb ..... | ..... | 5 | 4¾ | 5 | 5 | 6 | ..... | 5% |
| Japan | 6 | 6½ | 5½ | 6 | 5 | 6 | ..... | ..... |
| Imperial Seeta | 5 | 6 | 4¾ | 5½ | 5 | 6 | ..... | ..... |
| Extra Burmah ..... | ..... | ..... | 4¾ | 4¾ | 4 | 5 | ..... | ..... |
| Java, extra | 6¾ | 7 | 6 | 6½ | 6 | 7 | ..... | ..... |
| Sago | 3½ | 4 | 4¼ | 4½ | 5 | 6 | ..... | 4 |
| Tapioca | 4 | 4½ | 3¾ | 4 | 5 | 6 | ..... | 4 |

SODA

| | | | | | | | | |
|-----------------------------------|------|------|------|------|------|------|-------|-------|
| Bi-carb, standard, 100-lb. keg .. | 2 25 | 2 50 | 2 25 | 2 50 | 2 25 | 2 30 | 1 50 | 1 75 |
| Sal soda, per bbl. | 70 | 75 | 70 | 80 | 55 | 90 | ..... | ..... |
| Sal soda, per keg | 95 | 1 00 | 95 | 1 00 | 95 | 1 00 | ..... | ..... |

SPICES

| | | | | | | | | |
|---------------------------------|----|----|----|----|----|----|-------|-------|
| Pepper, black, ground, in kegs, | | | | | | | | |
| pails, boxes | 12 | 15 | 12 | 14 | 14 | 15 | ..... | 15 |
| “ in 5-lb. cans | 15 | 16 | 14 | 15 | 15 | 16 | ..... | ..... |
| “ whole | 11 | 13 | 11 | 13 | 12 | 13 | ..... | 15 |
| Pepper, white, ground, in kegs, | | | | | | | | |
| pails, boxes | 20 | 26 | 18 | 21 | 24 | 26 | ..... | 85 |
| “ 5-lb. cans | 20 | 22 | 20 | 26 | 20 | 22 | ..... | ..... |
| “ whole | 19 | 25 | 17 | 24 | 20 | 22 | ..... | ..... |
| Ginger, Jamaica | 20 | 25 | 18 | 25 | 20 | 25 | ..... | ..... |
| Cloves | 15 | 20 | 14 | 35 | 18 | 20 | ..... | ..... |
| Pure mixed spice | 25 | 30 | 25 | 30 | 25 | 30 | ..... | ..... |
| Cassia | 25 | 40 | 20 | 40 | 18 | 20 | ..... | 25 |
| Cream tartar, French | 25 | 27 | 24 | 25 | 20 | 22 | ..... | ..... |
| “ best | 28 | 30 | 25 | 30 | 25 | 30 | ..... | ..... |
| Allspice | 15 | 17 | 13 | 16 | 13 | 14 | ..... | 20 |

PETROLEUM

| | Montreal,
Quebec. | Toronto,
Hamilton,
London,
Ottawa. | St. John,
Halifax. | Manitoba
and B.C. |
|-------------------------------|----------------------|---|-----------------------|----------------------|
| Canadian | 12 | 13½ | 15½ | 16½ |
| Sarnia water white | 12 | 13 | 15½ | 16½ |
| Carbon safety | 17 | 17 | ..... | ..... |
| American water white | 17 | 17½ | 16½ | 18 |
| Pratt's Astral, in bulk | 18 | 19 | 16 | ..... |

TEAS

| | | | | | | | | |
|-------------------------------|--------|--------|--------|--------|-------|-------|-------|-------|
| Black— | | | | | | | | |
| Congou—Half-chests Kalsow, | | | | | | | | |
| Mouling, Peking | \$0 12 | \$0 60 | \$0 12 | \$0 60 | 11 | 40 | ..... | ..... |
| Caddies Peking, Kalsow | 14 | 40 | 18 | 60 | 15 | 40 | ..... | ..... |
| Indian—Darjeellings | 35 | 55 | 35 | 55 | 39 | 50 | ..... | ..... |
| Assam Pekoes | 20 | 40 | 20 | 40 | 18 | 40 | ..... | ..... |
| Pekoe Souchong | 18 | 25 | 18 | 25 | 17 | 24 | ..... | ..... |
| Ceylon—Broken Pekoes | 35 | 42 | 35 | 42 | 34 | 40 | ..... | ..... |
| Pekoes | 20 | 30 | 20 | 30 | 20 | 30 | ..... | ..... |
| Pekoe Souchong | 17 | 35 | 17 | 35 | 17 | 35 | ..... | ..... |
| China Greens— | | | | | | | | |
| Gunpowder—Cases, extra firsts | 42 | 50 | 42 | 50 | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts. | 22 | 28 | 22 | 28 | ..... | ..... | ..... | ..... |
| Young Hyson—Cases, sifted, | | | | | | | | |
| extra firsts | 42 | 50 | 42 | 50 | ..... | ..... | ..... | ..... |
| Cases, small leaf, firsts | 35 | 40 | 35 | 40 | ..... | ..... | ..... | ..... |
| Half-chests, ordinary firsts | 22 | 28 | 22 | 28 | ..... | ..... | ..... | ..... |
| Half-chests, seconds | 17 | 19 | 17 | 19 | ..... | ..... | ..... | ..... |
| “ thirds | 15 | 17 | 15 | 17 | ..... | ..... | ..... | ..... |
| “ commou | 13 | 14 | 13 | 14 | ..... | ..... | ..... | ..... |
| Ping Sneys— | | | | | | | | |
| Young Hyson—½-chests, firsts | 28 | 32 | 28 | 32 | 30 | 40 | ..... | ..... |
| “ seconds | 16 | 19 | 16 | 19 | ..... | ..... | ..... | ..... |
| Half-boxes, firsts | 28 | 32 | 28 | 32 | ..... | ..... | ..... | ..... |
| “ seconds | 16 | 19 | 16 | 19 | ..... | ..... | ..... | ..... |
| Japan— | | | | | | | | |
| ½-chests, finest May pickings | 38 | 40 | 38 | 40 | ..... | ..... | ..... | ..... |
| Choice | 32 | 36 | 32 | 36 | ..... | ..... | ..... | ..... |
| Finest | 28 | 30 | 28 | 30 | ..... | ..... | ..... | ..... |
| Fine | 25 | 27 | 25 | 27 | ..... | ..... | ..... | ..... |
| Good medium | 22 | 24 | 22 | 24 | ..... | ..... | ..... | ..... |
| Medium | 19 | 20 | 19 | 20 | ..... | ..... | ..... | ..... |
| Good common | 16 | 18 | 16 | 18 | ..... | ..... | ..... | ..... |
| Common | 13 | 15 | 13½ | 15 | ..... | ..... | ..... | ..... |
| Nagasaki, ½-chests Pekoe. | 16 | 22 | 16 | 22 | ..... | ..... | ..... | ..... |
| “ Oolong | 14 | 15 | 14 | 15 | ..... | ..... | ..... | ..... |
| “ Gunpowder | 16 | 19 | 16 | 19 | ..... | ..... | ..... | ..... |
| “ Siftings | 7½ | 11 | 7½ | 11 | ..... | ..... | ..... | ..... |

WOODENWARE

| | | | | | | |
|-----------------------------------|-------|--------|--------|--------|--------|--------|
| Pails, 2-hoop, clear, No. 1 ..... | ..... | \$1 45 | \$1 45 | \$1 50 | \$1 50 | \$1 60 |
| “ 3-hoop, “ No. 1 ..... | ..... | 1 60 | 1 60 | 1 60 | 1 60 | 1 60 |
| “ 2-hoop, “ No. 2 ..... | ..... | 1 40 | 1 40 | 1 40 | 1 40 | 1 40 |
| “ 3-hoop, “ “ ..... | ..... | 1 55 | 1 55 | 1 55 | 1 55 | 1 55 |
| “ 3-hoop, painted, No. 2 ..... | ..... | 1 40 | 1 40 | 1 40 | 1 40 | 1 40 |
| Tubs, No. 0 ..... | ..... | 8 00 | 8 00 | 8 00 | 9 50 | 10 50 |
| “ 1 ..... | ..... | 6 50 | 6 50 | 6 50 | 8 50 | 9 50 |
| “ 2 ..... | ..... | 5 50 | 5 50 | 5 50 | 6 50 | 7 00 |
| “ 3 ..... | ..... | 4 50 | 4 50 | 4 50 | 5 50 | 6 00 |

SHE IS SATISFIED.



No
Dissatisfaction
when
Hudson's
Soap

is used. It quickly
drives the dirt away
but won't wear out
the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on
the market?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful
business experience.

We give you a powder that leaves no smell, and
does NOT injure the hands.

Cheaper for your customer and yields you
a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square

... MONTREAL

For Xmas Trade

Full lines . . .

VALENCIA
MALAGA
CALIFORNIAN

} RAISINS

Nuts, Peels, Figs, etc., etc.

Special attention to Letter Orders.
Lowest Prices.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's
Canned Fish.

Sardines—Oils, Tomato, Mustard,
and Spiced; Clams and Clam
Chowder; Scallops; Kipperd
Herring and Kipperd Chickens;
Haddles—Oval and Round.

I have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and
delicious. Pounds and halves. Black and mixed.
In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

NEW SEASON'S

WALNUTS

Grenoble and Bordeaux

NOW IN STORE

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa

Chocolate



Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

P.E.I. OYSTER INDUSTRY.

THE modest little oyster, not long ago almost unknown as a product of Queen's county, is now forcing itself into a position of prominence in our list of exports. Ten years ago the yearly shipments from Charlottetown would amount from 50 to 100 barrels of a value not exceeding \$200, while in the last three years the annual product of the oyster beds in this county alone will be little, if any, short of 10,000 barrels and distributing wealth to the extent of \$15,000 to \$20,000 amongst our fishermen. Of this product about 12 to 15 per cent. is used for home consumption, the remaining large proportion finding a destiny in the leading markets of Canada, Newfoundland, St. Pierre, and some even to England, the United States, Bermuda and the West Indies. There is

NO PROBABILITY OF ANY INCREASE in the output for at least some time to come, but with prompt and proper action on the part of the Government, aided and encouraged by our fishermen and exporters, the oyster industry is capable of almost indefinite enlargement. On the part of the fishermen the crudest methods prevail. The stock is in many instances brought to market in packages having only a resemblance to a barrel, with heads hewn out of old fence rails and the interior nice enough sometimes on the top, but filled to the bottom with shells, dirt, seaweed, small oysters, mussels, etc., and the barrel rarely ever filled. These methods may deceive for the time being, but the ultimate result is

RUINATION TO THE TRADE and reputation of the place. A good oyster is always in demand, and the few fishermen who realize this fact are finding the most remuneration. The oyster fisheries in this locality are certainly proving their right to a greater share of attention from our Government. The peculiar characteristics of our oyster beds will not submit to any general rule with a generally satisfactory

result. Almost every location requires to be placed under separate regulations and the strictest local supervision. In a general sense, the idea of a closed season is open to serious objection.

A FULLY MATURED OYSTER should be allowed to be taken at any time of the spawning season. To close a bed for the protection of the small oysters, allowing the large ones to go to decay, is not advisable. The seed germs from a handful of oysters number up into millions, so that surrounding conditions for cultivation purposes are of greater importance than the presence of larger quantities of present stock. The taking of oysters under the legal size should be effectively prohibited. All such should be carefully returned to the beds. Oysters less than three inches long are scarcely marketable, and must be sold at a very low price. Leave them to grow for a single year, and they almost double in size as well as in value, and the result is two barrels,

WORTH, SAY, \$2.50 PER BARREL —\$5—instead of one barrel of poor stock, a drug on the market at \$1.25 the year previous. Two of our most valuable qualities are the North river and Pownal Bay oysters.

Keen demand has resulted in extensive fishing from these localities, especially from Pownal bay. To give these grounds a chance to recuperate they should be closed until Nov. 1 of each year, for a few years. This would reduce the output somewhat, but as the oysters would then come to market at a high price, the financial return to the fishermen would be probably as large as by selling earlier in the season at about half price. Following up the natural restocking of the grounds, the open season here might be gradually extended back, say to the middle of October. In Vernon river a directly opposite condition prevails. There a miserable, ungainly, almost

WORTHLESS OYSTER is found. For a year, at least, fishing should be encouraged at almost all seasons,

until all the ugly clusters are taken out and the young undeveloped stock spread evenly over the river bed. After this process it could be brought under the general regulations with regard to size and season. The same rule will apply to every fishing ground where these antediluvian clusters exist. The preservation of our fishing grounds in this way affects also an improvement in the quality of the product. A first-class article does not often need to

BEG FOR A NEW MARKET.

and, with direct steamers to England, we have the vision before us of unlimited demand for good stock, well put up, especially in those seasons when our Canadian markets become overstocked. — Patriot, Charlottetown, P.E.I.

PERSONAL MENTION.

Mr. Thomas A. Weldon, manager of the Toronto branch of the E. B. Eddy Co., Limited, who has been ill with typhoid fever for two months, is convalescing, and will probably be at business in a week or two.

Capt. James Adams, Warren Bros. & Co.'s representative, returned on Wednesday morning from a four months' trip to British Columbia. He did a good business, and reports the mining outlook good in the Pacific Province. He never saw things better in Rossland.

WHITE CHINA FOR CHRISTMAS.

The John L. Cassidy Co., Limited, are offering a special line of white china, suitable for decorating. There are about 25 different lines, among which are cups and saucers, plates, tete-a-tete sets, celery dishes, pin-trays, hair-receivers, etc. These goods have been imported specially for the holiday trade, and are suitable for amateurs as well as professionals.

"Our standards never are lowered," say Lucas, Steele & Bristol. "Bargain molasses is as good to-day as five years ago."

VALENCIA RAISINS

New Crop, Standard Brands, Good Fruit, **3¾ cents.**

In lots to suit purchasers. We will make a reduction on above price for fifty-box lots. Send in your orders early and avoid disappointment.

JOHN PINDER & CO. ————— Montreal

CHRISTMAS NOVELTIES

in _____

FANCY CHINA
LAMP GOODS
EARTHENWARE

GLASSWARE
FANCY GOODS
Etc., Etc.

From all the celebrated makers.

Now is the time to place your orders for the Holiday Trade.

DO NOT DELAY

Prices Very Moderate.

The John L. Cassidy Co., Limited

339 and 341
St. Paul Street

MONTREAL

Just In.

100 bales Pure Mayette
Grenoble WALNUTS

Our quotations are the lowest possible.

350 Cases Aunt Abbey Rolled Oats.

We are agents for this brand of Rolled Oats in the Province of Quebec, but we have a price on it that will fetch our Ontario friends.

Special quotations to JOBBERS.

L. Chaput, Fils & Cie., - Montreal



CADBURY'S

{ NO
CHEMICALS
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc, apply

FRANK MAGOR & CO.,

16 St. John St.,

MONTREAL

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE
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... Granby, Que.

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NEWFOUNDLAND

PURE

COD LIVER

OIL

NORWEGIAN PROCESS.

Prices and Samples on application.

J. & R. McLEA

MONTREAL.

General Commission Merchants

J.Y. GRIFFIN & CO.

Wholesale Produce

...and...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28
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WHITE SWAN

is the standard

Baking Powder

for Strength, Purity and
Wholesomeness.
Sold by all wholesale
dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S

Royal Snaps

Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.
GUELPH, ONT.



Do You See The Pigs?

This is not a
puzzle picture, but
a copy of one of our
Stencils, reduced.
Send to us for Sten-
cils and Stamps and
save money.

Hamilton Stamp and Stencil Works, Hamilton,
Our 100-page Catalogue can be had on request. Ont.

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ROYAL
MILLS

INDIA BRIGHT
JAVA

ROYAL

JAPAN GLACÉ

POLISHED

IMPERIAL SEETA

IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

THE MOST NUTRITIOUS COCOA.

EPPE'S

GRATTFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON,
Montreal. In Nova Scotia, E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

MANITOBA MARKETS.

WINNIPEG, Dec. 5, 1898.

THE weather continues cold, clear and bright, with good sleighing. Wheat deliveries have been heavy during the past week. There is no special feature to note with regard to trade generally, which is now good, both wholesale and retail. Retailers have their Christmas groceries all in stock, and, judging from the choice lines shown, there is likely to be an exceptionally good trade.

The Ogilvie Milling Co.'s new oatmeal mill will open for business next week. They claim for it the most complete set of machinery for this purpose in Canada.

Among the events of the past week is the letting of the contract for the erection of an evaporating factory. The company is an English one, with large capital, it is said, and, though they will evaporate vegetables, they will make a special feature of the evaporation of eggs. It is considered that there is a specially fine opening for this business, as eggs are very cheap in the summer and more than correspondingly dear in the winter.

POULTRY—This commodity is scarce, particularly chickens. Few have been offered for some days, and quotations are as high as 10c. per lb. The supply of turkeys, ducks and geese are nearly all coming from Ontario, Manitoba offerings being very small indeed. Turkeys, 13c.; geese, 11c.; and ducks 10 to 11c.

CURED MEATS—There has been practically no change in this market, though the feeling continues easier, as there has been a further slight drop in the American market, from which a large part of our supply is at present coming.

HOGS—Both live and dressed hogs are coming a little more plentifully from local points. Prices are 6c. for dressed and 5c. for live hogs.

CANNED GOODS—All lines are firm in this market, and, as the winter rate of freight is now in force, there will be a corresponding increase in the price. Still, as most of the jobbers have in their supplies, it will be some little time before this advance really takes effect. Corn is quoted at \$2.20 to \$2.25 for choice brands, and tomatoes, \$2.25 to \$2.30.

CEREALS—Rolled oats, supply has barely covered demand for some time. But, with the opening of the new mill, a better state of things is looked for. Rolled oats are now quoted at \$1.70 to \$1.75 for 80's. Peas and barley remain without change.

FISH—With the advent of decidedly cold weather there has been an increased demand for fish. The first shipment of frozen herrings will arrive about Wednesday. Large

stocks of haddies are on hand, and are quoted at 7 to 7½c. The quality is very fine.

DRIED FRUITS—The market here is bare of dates, and new stocks are not expected to arrive for at least 10 days. Cooking figs are now on the market, but the price is so high that it will greatly lessen consumption. Fancy table figs are simply beyond the pocket of the ordinary consumer. Sultana raisins are scarce and high in price, being quoted at 11½ to 15c., according to variety and quality. Valencia raisins, Denia fruit, are in fair demand, and, so far, shipments have turned out very satisfactorily. The demand for seeded raisins is very markedly on the increase.

EVAPORATED FRUITS—Apricots continue very high, too high in proportion to other fruits. Very fancy stock is worth 16c. Evaporated apples are again slightly advanced, and fancy ring stock is worth 10½ to 11c. Dried apples are scarce, market being almost entirely bare. Two carloads are expected next week, but the price will be a long one—7½c.

BUTTER—The product is moving very slowly. Dairy butter is easier, and a carload was purchased in the country within the last few days at 14 to 15c. Creamery butter is selling at 22 to 23c. Cheese is without change at 9½ to 10.

EGGS—Fresh gathered, 18 to 20c. per doz.; cold storage and pickled eggs 16 to 17c.

GREEN FRUIT—Apples have advanced from \$3.50 to \$4, and the tendency of the market is towards a still further advance. Lemons have made a big drop and are now quoted at \$4.50 to \$4.75 for a good quality of Messinas. Oranges are plentiful, Mexicans \$4.50 to \$5.00, Navels \$5 to \$5.50. At present it looks as if cranberries would be scarce for Christmas turkey. The trade has been large, and dealers are finding some difficulty in renewing stock; price \$8 per barrel. Pears are temporarily out of market, but further shipments are expected. Malaga grapes are firm at \$8 per barrel. Celery is 40c. per doz. Good dry onions \$2.50 per cwt. Spanish onions \$2 per crate and a poor sample.

* A despatch from Wolfville, N.S., states that the merchants in that place and in the neighboring village, Berwick, are to have a Merchants' day soon, and the merchants of each town are subscribing liberally to a fund for that purpose.

A Kingston despatch states: "Business men are growing wrathful over the trading stamp and coupon schemes, and will likely discuss the situation. The merchants do not think business is benefited by the innovation, as too many are in the scheme."

THE OLD-TIME CURED HOG.

This is the old Southern country style of curing the meat of the hog killed on the cotton plantations. The following method obtained, and now obtains, largely in South Carolina, Georgia, Mississippi, and other Southern States. It is still good advice to the rural pig owner, small provision packer, and others:

"When the hogs are killed, hang in the smokehouse over night to cool, leaving the door open if possible. Next day, have them cut up and rub hams, middlings and shoulders with saltpetre, two teaspoonfuls to each piece; then salt well and pack away two weeks to take the salt. At the end of this time begin smoking with oak chips. When this has continued six weeks or two months it can be stopped. In March have a large pot filled with water and keep it boiling and scald your hams in it for five minutes, or even longer. As each ham is drawn from the pot lay it on a clean plank in the sunniest place to be found. When all have been treated thus, begin with the first and put them in bags cut out to fit a ham. Have the bags made of good cloth and sewed as tightly as possible to prevent skipper bugs getting to them. Treated in this manner meat will keep over two years as good as ever."—National Provisioner.

THINK

Of the fireproof advantages, as well as the economy and handsome durability gained by using our

METALLIC CORNICES,
SHEET METAL FRONTS,
Etc.

They can be quickly and easily applied—are the best thing possible for new buildings, and will work wonders at slight expense in improving old ones.

Why not send for our catalogue? It gives interesting building information.

METALLIC ROOFING CO.
Limited

1180 King St. West, TORONTO.

TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

"Telegraph"

"Telephone"

"Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PSIROIS, general merchant, Riviere St. Jean, Que., is offering 25c. on the dollar.

F. Normand, general merchant, Asbestos, Que., has assigned.

Lavoie F. Lislet, general merchant, St. Eugene, Que., has assigned.

George F. Fallis, general merchant, Revelstoke, B. C., has assigned.

John F. Amiso, general merchant, Lower East Pubnico, N.S., has assigned.

John D. Robertson, general merchant, Goldenville, N.S., is reported away.

James J. Galway, grocer, St. John's, Nfld., has applied for insolvency declaration.

Assignment has been demanded of Z. Harvey, general merchant, St. Hilarion, Que.

David O. Perrault, confectioner, Montreal, has assigned, and is offering 25c. on the dollar.

Elizabeth Newport, confectioner, Hamilton, has assigned to F. H. Lamb, and her stock will be sold by auction.

A meeting of the creditors of Girard & Laforest, general merchants, Grand Mere, Que., has been called for Dec. 12.

PARTNERSHIPS FORMED AND DISSOLVED.
Venne & Malo, grocers, Montreal, have dissolved, Eugene Venne continuing.

M. Laganiere & Co., general merchants, St. Alban, Que., have registered dissolution.

Anthony Bell, provision dealer, Toronto, has admitted John Pfister, under the style of Bell & Pfister.

D. Johnston has registered as proprietor of D. Johnston & Co., general merchants, Westville, N.S.

Marcelin Laganiere and Jos. R. Rivard

have registered partnership as general merchants, in St. Alban, Que.

SALES MADE AND PENDING.

J. H. Seaney, general merchant, Ymir, B.C., is offering to sell out.

J. S. Magee, grocer, Moncton, N.B., has sold out his Main street store.

F. X. Laflamme, crockery dealer, Quebec, has sold his stock at 75 1/2 c. on the dollar.

The stock of the estate of Eugene Phelps, grocer, Sarnia, Ont., is advertised for sale by tender.

The assets of Chas. Pearson, general merchant, Cedar Hill, Que., are to be sold on the 9th inst.

The stock of Pierre Maltais, general merchant, Murray Bay, Que., has been sold at 57c. on the dollar.

The stock of Eusebe Levesque, general merchant, St. Pacombe, Que., has been sold at 57c. on the dollar.

CHANGES.

J. J. Behan, grocer, Kingston, is retiring from business.

The Hamilton Produce Co., Limited, has been incorporated.

Joseph Bond has closed up business as grocer in Aurora, Ont.

John Chapman has given up business as grocer in Tweed, Ont.

Solomon Levi has opened out as general merchant at Shoal Lake, Man.

Frank Gaspardone, fruit dealer, etc., Victoria, has sold out to D. V. Vasilates.

George Guerette, general merchant, Edmunston, N.B., has retired from business.

J. W. Wolfe, general merchant, Gladstone, Man., has sold out to T. Finklestein.

Harriet E. Wilson, grocer, Belleville, Ont., has been succeeded by Mary Wilson.

R. H. Peters, general merchant, Enterprise, Ont., has sold out to R. S. Milligan.

W. P. Laverock, general merchant, Tottenham, Ont., has been succeeded by M. Cain.

T. Z. Hubbs, general merchant, Indian Head, N.W.T., has sold out to E. J. Brooks & Co.

Jas. Franks, general merchant, Hyde, N.W.T., has sold out to S. B. Musselman, Grenfell, Man.

C. H. Clements & Co. are commencing business as general merchants in North Sydney, N.S.

Dame E. M. Merrill has registered as proprietress of D. M. McLean & Co., grocers, Stanstead, Que.

A. B. Trites, general merchant, MacLeod, N.W.T., has sold out to Schofield & Co., Pincher Creek, N.W.T.

Rose A. Gauthier, wife of Philias Ledoux, has registered as proprietress of Ledoux & Co., grocers, Montreal.

DEATHS.

W. Beatty, general merchant and miller, Parry Sound, Ont., is dead.

CANNED SALMON IN OVAL TINS.

Dr. Morris, representing The Federation Packing Co., Victoria, B.C., was in Toronto last week. This company has its factories at the mouth of the Fraser and Nasa rivers, and it makes a specialty of sockeye salmon. The Federation Packing Co. is the only packer of canned salmon in oval tins. Dr. Morris called upon the trade in company with Mr. W. H. Seyler.

The Brockville Produce Co., Limited, which was incorporated this summer, is a creditor to the extent of \$2,800 of J. C. Warrington, the cheese dealer, whose assignment was noted some weeks ago.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

KEEN'S . . .

There are FOODS and FOODS.

One that has been recommended by the first physicians of the day, and been patronized by the Crowned Heads of England for generations is

Robinson's Patent Barley

And to-day the sales are increasing all over Canada.

Merit alone has done this.

Free samples to any of your customers.

FRANK MAGOR & CO., Sole Agents for **Canada.** 16 St John St., **MONTREAL**

Current Market Quotations for Proprietary Articles

Dec. 8, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

| PURE GOLD. | |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case | 88 |
| 4 oz. cans, 4 and 6 doz. in case | 95 |
| 6 oz. cans, 2 and 4 doz. in case | 1 40 |
| 8 oz. cans, 2 and 4 doz. in case | 1 80 |
| 12 oz. cans, 2 and 4 doz. in case | 2 70 |
| 16 oz. cans, 2 and 4 doz. in case | 3 60 |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 00 |
| 4 lb. cans, 1 doz. in case | 14 40 |
| 5 lb. cans, 1 doz. in case | 18 00 |

| Cook's Friend— | |
|-------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40 |
| " 10, in 4 doz. boxes | 2 10 |
| " 2, in 6 " | 80 |
| " 12, in 6 " | 70 |
| " 3, in 4 " | 45 |
| Pound tins, 3 doz. in case | 3 00 |
| oz. tins, 3 " " | 2 40 |
| oz. tins, 4 " " | 1 10 |
| lb. tins, 1 1/2 " " | 14 00 |

| Diamond— | |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 1 20 |
| 1/2 lb. tins, 3 " " | 90 |
| 1/4 lb. tins, 4 " " | 60 |

| THE F. F. DALLEY CO. | |
|--|--------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases | \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5 |
| 1 lb. tins, 2 to 4 doz. cases | 2 00 |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55 |

| | |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases | 1 15 |
| English Cream, glass tumblers | 0 75 |
| 1/2 lb. jellies | 1 25 |
| 1 1/2 lb. jellies | 2 25 |
| 1 1/2 lb. Crown sealers | 2 25 |

| JERSEY CREAM BAKING POWDER. | |
|-----------------------------|------|
| 1/4 size, 5 doz. in case | 40 |
| 1/2 " 4 " " | 75 |
| 3/4 " 3 " " | 1 25 |
| 1 " 2 " " | 2 25 |

| SNOW DRIFT BAKING POWDER. | |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " " | 1 20 |
| 3/4 " 2 " " | 2 00 |
| 1 " 1 " " | 6 50 |
| 5 " 1/2 " " | 10 00 |
| 10 lb. boxes | per lb. 16 |
| 35 lb. pails | " 16 |

| WHITE SWAN BAKING POWDER. | |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " " | 1 20 |
| 3/4 " 3 " " | 2 00 |
| 1 " 3 " " | 9 00 |

| CANADA MFG. CO. | |
|-----------------------------------|------|
| Queen Baking Powder, 1/2 lb. tins | 1 20 |
| 1 lb. tins | 2 15 |

| BLACKING. | |
|-----------------------|--------|
| P. G. FRENCH BLACKING | |
| No. 4, 1/4 grs. lxs. | \$4 00 |
| " 6, 1/2 " " | 4 50 |
| " 8, 1/2 " " | 7 25 |
| " 10, 1/2 " " | 8 25 |
| " 10, Jet Enamel | 8 25 |

| THE F. F. DALLEY CO. | |
|---|--------|
| English Army Blacking, 1/4 gross cases | \$9 00 |
| No. 2 Spanish " " | 3 60 |
| No. 3 " " | 4 50 |
| No. 5 Spanish Blacking, 1/4 gross cases | 7 20 |
| No. 10 " " | 9 00 |
| Vynan Oil Blacking, 1 doz. cases | 2 00 |
| New York Dressing, 1 doz. cases | 0 75 |
| Spanish Satin Gloss, " " | 1 0 |
| Creosent Ladies' Dressing, 1 doz. cases | 1 75 |
| Spanish Glycerine Oil Dressing | 2 00 |

THE ALPHA CHEMICAL CO.

| Stove Polish— | |
|-------------------------|----------------|
| Quickshine Polish | per gross 9 00 |
| Electric Crown Paste | 8 00 |
| Electric Crown Lead Bar | 7 80 |

| Patent Stove Polish— | |
|----------------------------------|----------------------|
| Sunlight Lead Bar 6's | per gross \$2 25 |
| Packed in 1/2 gross cases | |
| Sunlight Liquid, 1/2 gross cases | 10 80 |
| Moody's Black Lead 3's | 4 25 |
| Reliable Stove Pipe Varnish | 1/2 gross case 14 40 |
| 1/4 gross cases | 6-oz. bottles 12 00 |
| Quickshine Pipe Varnish | 12 00 |
| 1/4 gross cases | pressed top tins. |

| | |
|--------------------------------------|-------|
| Alpha Metal Polish No. 2 | 9 00 |
| Shoe Dressing— in 1/4 gross cases. | |
| French Oil in 3-doz. cases | 2 20 |
| Reliable Shoe Dressing | 9 00 |
| Eclipse Combination tan | 12 00 |
| Moody's Ox Blood | 12 00 |
| Chocolate | 12 00 |
| Alpha Chemical Co. French Castor Oil | 9 00 |
| Alpha Chemical Co. Refined Sweet Oil | 9 |
| Alpha Chemical Co. Turpentine | 7 80 |
| Moody's Non-Corro-sive Inks | 4 |

| Shoe Blacking— | |
|-----------------------------------|--------------------------|
| Reliable French Blacking, No. 5 | in 1/4 gross cases. 9 00 |
| No. 2 | 4 50 |
| United Service Blacking No. 4 | 8 00 |
| United Service Blacking No. 1 1/2 | 4 25 |
| Patent Leather Polish No. 1 1/2 | 9 00 |
| Waterproof Dublin No. 4 | 9 00 |

BIRD SEEDS

| THE F. F. DALLEY CO. | |
|--|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06 |
| Dalley's Bird Seed, 40 lb. cases | 0 06 1/2 |
| NICHOLSON & BROCK. | |
| Brock's Bird Seed | 0 07 |
| Norwich Bird Seed | 0 06 |
| Maple Leaf Bird Seed | 0 05 |
| Bird seed-gravel, 10c. pkts., 24 in case | 0 06 |
| " 48 " " | 0 03 |

BLUE.

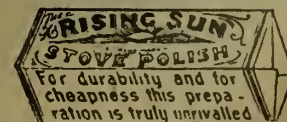
| KEEN'S OXFORD. | |
|-----------------------------------|---------------|
| Per lb. | per lb \$0 17 |
| In 10 box lots or case | 0 16 |
| Reckitt's Square Blue, 12-lb. box | 0 17 |
| Reckitt's Square Blue, 5 box lots | 0 16 |

BLACK LEAD.

| | |
|---|------|
| Reckitt's, per box | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz. | |

| SILVERINE STOVE POLISH. | |
|-------------------------|--------|
| Per gross. | |
| No. 4—3c. size | \$3 85 |
| No. 6—8c. size | 5 50 |
| No. 8—1c. size | 6 50 |

STOVE POLISH



| Rising Sun | |
|--|-------------------|
| Rising Sun, 6-oz. cakes, 1/2 gross boxes | per gross \$ 8 50 |
| Rising Sun, 3-oz. cakes, gross boxes | 4 50 |
| Sun Paste, 10c. size, 1/4 gross boxes | 10 00 |
| Sun Paste, 5c. size, 1/4 gross boxes | 5 00 |

"He Who Hesitates is Lost."

As soon as you find your stock of **EDWARDSBURG SILVER GLOSS STARCH** running low be sure and order a fresh supply at once. One day without it might lose you a good customer. People who order this brand know enough to refuse all substitutes. They know nothing can be "just as good," so if they can't get it from you they will from your neighbor.



MANUFACTURED BY

The Edwarsburg Starch Co., Limited CARDINAL, ONT.



THE F. F. DALLEY CO.



Per gross
Tiger Stove Polish, 1/4 gross cases.... \$9 00
Stovepipe Varnish, 4 oz. bottles.... 1 00
" 6 oz. bottles.... 1 25
Boston Brunswick Black, 8 oz. bot's. 1 75
Enameline.



No. 4-3 dozen in case \$4 50
6-3 dozen in case 7 50

CORN BROOMS

BOECKH BROS. & COMPANY.

| Carpet Brooms— | per doz. |
|------------------------------|----------|
| Bamboo handles, A, 4 strings | 3 60 |
| " " B, 4 strings | 3 40 |
| " " C, 3 strings | 3 20 |
| " " D, 3 strings | 3 00 |
| " " E, 3 strings | 2 70 |
| " " F, 3 strings | 2 40 |
| " " G, 3 strings | 2 40 |
| " " I, 3 strings | 1 90 |

CHEWING GUM.

ADAMS & SONS CO. per box

| | |
|---|--------|
| Tutti Frutti, 36 5c bars | \$1 20 |
| " (in cream pitcher) 36 5c bars | 1 20 |
| " (in sugar bowl) 36 5c bars | 1 25 |
| " (in glass jar) 115 5c pkgs. | 3 75 |
| Pepsin Tutti Frutti (in glass jar) 115 5c packages | 3 75 |
| Pepsin Tutti Frutti, 23 5c packages | 0 75 |
| Round Pepsin, 30 5c packages | 1 00 |
| Cash Register, 390 5c bars and pkgs. | 15 00 |
| Cash Box, 160 5c bars | 6 00 |
| Tutti Frutti Show Case, 180 5c bars and packages | 6 00 |
| Variety Gum (with book in each box) 150 1c pieces | 1 00 |
| Banner Gum (English or French wrappers) 115 1c pieces | 0 75 |
| Flirtation Gum (English or French wrappers) 115 1c pieces | 0 75 |
| Mexican Fruit, 36 5c bars | 1 20 |
| Sappota, 150 1c pieces | 0 90 |
| Orange Sappota, 150 1c pieces | 0 75 |
| Red Rose, 115 1c pieces | 0 75 |
| Magic Trick, (English or French wrappers) 115 1c pieces | 0 75 |

CHOCOLATES & COCOAS.

| Cocoa— | EPSS'S. | per lb. |
|----------------------|----------|---------|
| Case of 14 lbs. each | 0 35 | |
| Smaller quantities | 0 37 1/2 | |

CADBURY'S.

| | |
|--|----------|
| Frank Magor & Co., Agents. | per doz |
| Cocoa essence, 3 oz. packages | \$1 65 |
| " 1 lb. " | per lb |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs. | 0 40 |
| Rock Chocolate, loose | 0 40 |
| " 1-lb. tins | 0 42 1/2 |
| Nibs, 11-lb. tins | 0 35 |

TODHUNTER, MITCHELL & CO.'S.

| Chocolate— | per lb |
|-----------------------------|--------|
| French, 1/4's-6 and 12 lbs. | 0 30 |

| | |
|------------------------------|------|
| Caracas, 1/4's-6 and 12 lbs. | 0 35 |
| Premium, 1/2's-6 and 12 lbs | 0 30 |
| Sante, 1/4's-6 and 12 lbs. | 0 26 |
| Diamond, 1/4's-6 and 12 lbs. | 0 22 |
| Sticks, gross boxes, each | 1 00 |

Cocoa—

| | |
|-----------------------------------|------|
| Homeopathic, 1/4's, 8 and 14 lbs. | 0 30 |
| Pearl, | 0 25 |
| London Pearl, 12 and 18 " | 0 22 |
| Rock | 0 30 |
| Bulk, in boxes | 0 18 |

per doz
Royal Cocoa Essence, packages..... 40



| CHOCOLAT MENIER. | per lb. |
|---------------------------|---------|
| Vanilla—per lb. | 0 42 |
| Yellow wrapper | 0 42 |
| Pasilla 8 bxs to the case | \$9 00 |
| Croquettes— | per doz |
| 9 bxs. of 12 packages | \$20 00 |

FRY'S.

| Chocolate— | per lb. |
|---|---------|
| Caracas, 1/4's, 6-lb. boxes | 0 42 |
| Vanilla, 1/4's | 0 42 |
| " Gold Medal " Sweet, 1/4's, 6 lb. bxs. | 0 29 |
| Pure, unsweetened, 1/4's, 6 lb. bxs. | 0 42 |
| Fry's "Diamond," 1/4's, 14 lb. bxs. | 0 24 |
| Fry's "Monogram," 1/4's, 14 lb. bxs. | 0 24 |

| Cocoa— | per doz |
|------------------------------------|---------|
| Concentrated, 1/4's, 1 doz. in box | 2 40 |
| " 1/2's, " | 4 50 |
| " 1 lbs. " | 8 25 |
| Homeopathic, 1/4's, 14 lb. boxes | 0 24 |
| " 1/2 lbs. 12 lb. boxes | 0 24 |

JOHN F. MOTT & CO.'S.

| | |
|----------------------------------|--------------|
| R. S. McIndoe, Agent, Toronto. | |
| Mott's Broma | per lb. 0 30 |
| Mott's Prepared Cocoa | 0 28 |
| Mott's Homeopathic Cocoa (1/4's) | 0 32 |

| | |
|----------------------------------|------|
| Mott's Breakfast Cocoa in tins | 0 45 |
| Mott's No. 1 Chocolate | 0 30 |
| Mott's Breakfast Chocolate | 0 28 |
| Mott's Caracas Chocolate | 0 40 |
| Mott's Diamond Chocolate | 0 23 |
| Mott's French-Can. Chocolate | 0 18 |
| Mott's Navy or Cooking Chocolate | 0 28 |
| Mott's Cocoa Nibs | 0 35 |
| Mott's Cocoa Shells | 0 05 |
| Vanilla Sticks, per gross | 0 90 |
| Mott's Confectionery Chocolate | 0 21 |
| Mott's Sweet Chocolate Liquors | 0 19 |

COWAN COCOA AND CHOCOLATE CO.

| | |
|--|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz. | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz. | 2 25 |
| Soluble Cocoa, No. 1 bulk, per lb. | 0 20 |
| Diamond Chocolate, 12 lb. boxes | 0 25 |
| 1/4 lb. cake, per lb. | 0 25 |
| Royal Navy Chocolate, 12 lb. boxes | 0 30 |
| 1/2 lb. cake, per lb. | 0 30 |
| Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb. | 0 35 |

COCOANUT.

CANADIAN COCOANUT CO.

| White Moss Brand— | per lb. |
|--------------------------------------|----------|
| 1/2 lb. Packages, 15 or 30 lb. cases | 0 27 |
| 1/4 & 1/2 lb. " | 0 27 1/2 |
| 1/4 " " | 0 28 |
| 1/4 " " | 0 29 |
| 1/4 " " | 0 29 |
| 1/4 " " | 0 30 |
| Bulk— | per lb. |
| White Moss, 10, 15 or 20 lb. | 0 18 |
| Feather Strip, " " | 0 20 |
| Ribbon, " " | 0 18 |
| Special Shred, " " | 0 18 |
| Macaroon, " " | 0 16 |
| Crown Desic'd, 12, 20 25 " | 0 16 |
| Special, " " | 0 15 |

STANDARD COCOANUT MILLS.

| | |
|--------------------------|-------|
| Feather strips | 18 21 |
| Cream sh added | 17 20 |
| Standard | 15 18 |
| Macaroon | 15 17 |
| Disiccated | 14 16 |
| Shavings in packages | 16 18 |
| Cream shredded, 1/4 lbs. | 28 |
| " 1/2 lbs. | 28 |

COFFEE.

| JAMES TURNER & CO. | per lb |
|--------------------|--------|
| Mecca | 0 34 |
| Damascus | 0 30 |
| Cairo | 0 20 |

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works:
VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1726

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

The "Star Brand"

of Pails, Tubs, and General Wooden-ware is always reliable. . . .



BOECKH BROS. & COMPANY

Selling Agents, Toronto, Ont.

WM CANE & SONS, Limited
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

TORONTO

WINNIPEG



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two generations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume, and Aerated Water manufacturers. The only goods for high-class work.

W. P. DOWNEY, Sole Agent

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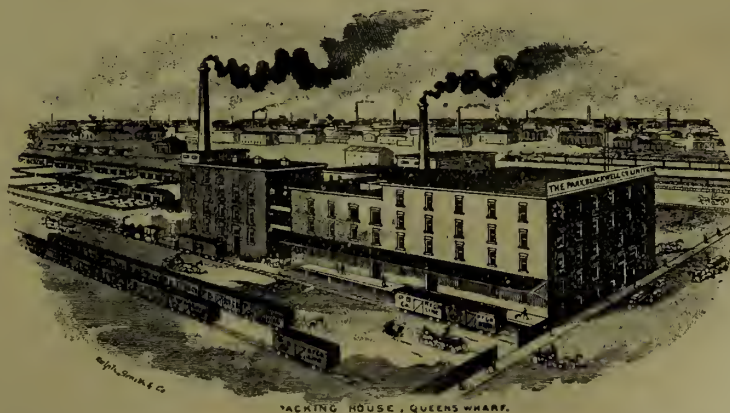
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For your Christmas trade:—

Be sure, that on your shelves arrayed—a good supply, so all can see—is **Monsoon** ^{Indo Ceylon} Tea. From the growers to your store, DIRECT—Monsoon is just what you'd expect—"THE BEST OF CEYLON PACKAGE TEAS"—for patrons whom you wish to please.



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Pork and Beef
Packers,

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depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights. A Catalogue will give you all particulars.

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THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
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For sale by all Woodenware Dealers.

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Collects accounts anywhere. Fees for current accounts to per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

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METAL
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Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

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USE THE BEST!

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"STAR SELF-RAISING FLOUR."

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We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

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The best goods to the best customers is the best policy for best merchants

SILVERINE

the best Stove Polish on the market. We guarantee the quality.

See our prices in GROCER.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

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PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL

PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

TORONTO.

Seeded Raisins Used Exclusively.



Christmas Mince Pies

are now the order of the day. Let your customers know that you have **WETHEY'S CONDENSED MINCE MEAT** in stock and you'll be surprised at the amount you sell. If your stock is low order at once, but see that you get **Wethey's**.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

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PICKLES, SAUCES, MALT VINEGAR
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KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce.

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Reserve Fund.....1,500,000

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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery
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JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 16, 1898.

NO. 50



QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity . . .

Ask him about **QUALITY**

When he talks merit to you . . .

Ask him about **QUALITY**

That's the _____

STRONG POINT

in

Colman's Mustard

It's All Buckwheat !

“Why not”? perhaps you say, and, too, you add, “Buckwheat Flour is cheap enough anyway.” The miller who mixes an artificial **essence** of Buckwheat with his Flour gives you a Buckwheat Flour that deceives both you and your customer—quality has to suffer to enable the miller to make an extra profit; and quality counts! Tillson's Roller Process Buckwheat Flour is clean and white, and has the true Buckwheat flavor that Nature gives to the Buckwheat berry itself. It is pure Buckwheat Flour!

Tillson's Roller Process Buckwheat Flour

FROM MANUFACTURER
TO RETAILER DIRECT.

THE TILLSON COMPANY, LIMITED
Tilsonburg, Ont.

**PEEK
FREAN
& C^o's**

Just Arrived

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

87 Cases of Peek Frean's
World Renowned

English Biscuits

Also Zellar Wafers

The Choicest Table Delicacy on the Market.

Charles Gyde

20 and 22 St. Francis
Xavier Street

MONTREAL



**“Give me a package
of Salt”**

—this from
a new customer perhaps whose trade you're trying to get. Probably it's a woman who asks the question. Quite an important moment—for *you*. Are you going to take chances on pleasing her with quality?

Windsor Salt pays you a good profit—please remember that. Better still it is pure, dry, white—each separate crystal is a Salt Crystal and nothing more. She—the woman—skips the “cakeiness” and impurities of common salt because the moisture and the dirt are not there. We make it—we know

Windsor Salt.

Leading Wholesalers sell
Table, Dairy, Cheese, Packing Salt made by us.

The Windsor Salt Co., Limited
Windsor, Ont.

A suggestion is better than an argument—a suggestion will please where an argument will often create ill feeling and distrust.

No argument is needed to sell Lazenby's Goods, Coudou's Macaroni and Stephens' Pickles—their names are silent arguments themselves. That is what a *name* will do.

Lazenby's. A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son."

Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties—each one of the very highest quality. "Profitable to use—profitable to handle."

**Jelly
Tablets.**

P. Codou's. Another name that stands for **all that's good** in Macaroni—P. Codou. With that

name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

Macaroni.

Stephens'. Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

Pickles.

All of the above are sold by leading wholesalers.

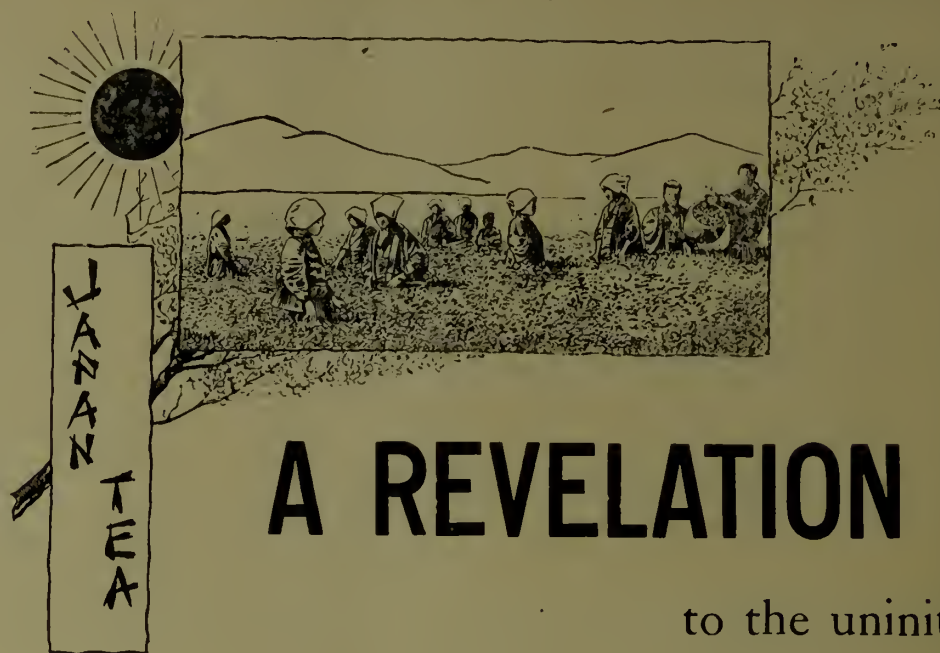
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A. P. TIPPET & CO.,

Montreal and Toronto.

F. H. TIPPET & CO.,

St. John, N.B.



A REVELATION

to the uninitiated.

A cup of

JAPAN TEA

A boon to enjoy the exquisite
delicacy of flavor

and invigorating qualities, knowing full well its freedom
from all astringent, nerve destroying properties.



There is pleasure in selling an
article that gives such universal sat-
isfaction, and every dealer who sells
these pure, pungent teas certainly
has that pleasure.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.



Greig's Crown Extracts

are recognized as the standard for absolute purity and greatest strength.

It is not yet too late to sort up your stock for Christmas trade.

THE GREIG MANUFACTURING CO.
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Make Your Christmas Advertising Pay



NO. 1.

by using some good, attractive, seasonable cuts, such as these.



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We guarantee shipment of cuts same day as order is received.

The MacLean Publishing Co.
TORONTO
LIMITED

PRICES:

No. 1. Single Col. \$1.00

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(Cash must accompany order.)

1898

THANKS TO THE TRADE
FROM SEA TO SEA FOR
THE GENEROUS SUP-
PORT OF THE PAST
YEAR.

Compliments of the Season

**1899**

WE LOOK FORWARD
WITH HOPE, PROSPECTS
ARE BRIGHT, AND WE
TRUST THE FUTURE TO
BE FULL OF PROSPER-
ITY FOR US ALL.

and Many Happy Returns.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,
Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

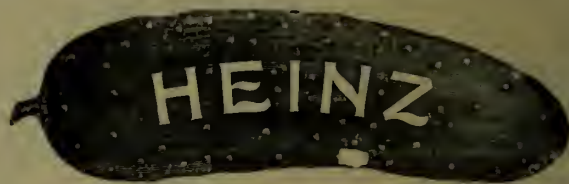
Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**



Pickles.

The quality of Heinz's pickles
and food products makes the price
seem small.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

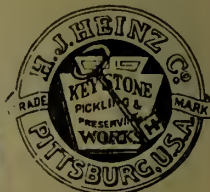
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H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, ETC.

The GENUINE
always bear this
Keystone trade-mark



A few reasons why every Grocer and General
Storekeeper in the Dominion
should handle

(Machine-Made)

CEYLON and INDIAN TEAS.

Because—

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| I. | They are the purest teas grown. |
| II. | “ “ cleanest. |
| III. | “ “ best flavored. |
| IV. | “ “ most healthful. |
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| VII. | “ “ “ invigorating. |
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| X. | “ “ “ profitable. |

Think this over and decide if it is not so. If you cannot tell from experience, order a lot at once, and you will be quickly convinced that it is all true—every word of it.

The "DIAMOND"



A Perfect Baking Powder--Healthful and efficient--there's none better, not even at twice the money. Its sterling merits demand attention, and the price brings it within the reach of all. It delights good cooks and makes a handsome profit for the retailer.

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| 1-lb. tins.—2 dozen in a case..... | \$1.20 | per dozen. |
| ½-lb. " —3 " " | .90 | " |
| ¼-lb. " —4 " " | .60 | " |

We also put up a Baking Powder

Under your own label.

Very attractive shelf goods — the powder guaranteed.

You thereby directly profit by your push and energy.

This is worth consideration.

W. H. GILLARD & CO.

WHOLESALE GROCERS,
TEA IMPORTERS,

Hamilton, Ont.

John Mouat, Northwest Rep., Winnipeg.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides

Each packet containing ¾ lb. will make over 1¼ lbs. when ready for use
Once tried, always used.
Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 16, 1898.

NO. 50

CONSTITUTION AND BY-LAWS OF THE TORONTO RETAIL GROCERS' ASSOCIATION.

CONSTITUTION.

ARTICLE I.—NAME.

This association shall be called "The Toronto Retail Grocers' Association."

ARTICLE II.—OBJECT.

The object of the association shall be the promotion of the interests of the trade and the members thereof.

ARTICLE III.

Sec. 1. None but retail grocers will be admitted as members.

Sec. 2. The association may recognize any service rendered by electing the party or parties thereto honorary members, with or without voting power.

Sec. 3. Where honorary members have voting power they shall pay usual dues.

Sec. 4. Honorary members can only be elected after notice of one month on the association circular.

ARTICLE IV.—SUBSCRIPTION.

The annual subscription fee shall be \$2.00, payable half-yearly, in advance.

ARTICLE V.—ADMISSION.

Any qualified person may become a member of this association by motion at any regular meeting, and the candidate's name is to be placed on the circular for the following month, when he shall be balloted for.

ARTICLE VI.—OFFICERS.

The officers of this association shall be president, vice-president, recording secretary, financial secretary, treasurer, inner guard, and also four directors, who, with the officers, will form the executive committee. There shall be three trustees of the trust fund elected annually. There shall be two auditors.

ARTICLE VII.—ELECTION OF OFFICERS.

Sec. 1. The election of officers will be by

nomination and ballot, and will take place at the first regular meeting in each year.

Sec. 2. Any office may be declared vacant by motion of the association, the occupant of which has been absent three consecutive regular meetings without giving a satisfactory reason.

Sec. 3. No member's name shall go before the association for election to office unless he has signified his intention to accept office if elected.

ARTICLE VIII.—QUORUMS.

Sec. 1.—Eleven members will form a quorum of the association.

Sec. 2.—Five members will form a quorum of the executive committee.

ARTICLE IX.

This association will exist so long as 20 members adhere to its constitution and by-laws and remain on its roll of membership, and such members may legally dispose of the funds of the association as they may see fit.

ARTICLE X.

No money shall be drawn from the trust fund without one month's notice of motion, also notice of same to appear on monthly circular.

ARTICLE XI.

Notice of one month must be given of any motion to annul or amend any article of this constitution, and such motion shall require a two-thirds majority of those present and voting.

BY-LAWS.

ARTICLE I.—DUTY OF PRESIDENT.

It will be the duty of the president to preside at all meetings of the association, except when wishing to speak on any question, to maintain order and decorum, to sign orders, which must also be countersigned by the secretary. He may call

special meetings on his own authority, and on the written request of ten members of the association.

ARTICLE II.—DUTY OF RECORDING SECRETARY.

Sec. 1.—It will be the duty of the recording secretary to keep a correct record of the proceedings of each meeting, conduct the correspondence of the association, notify all members of special meetings, and perform such other duties as may be required of him by the association.

Sec. 2.—Vice-president shall perform all the duties of the president in his absence, and shall be chairman of the executive board.

ARTICLE III.—DUTY OF FINANCIAL SECRETARY.

The financial secretary shall keep a correct account between the association and its members, charge and collect all fees, and, at the close of each meeting, pay over to the treasurer all money he may have received.

ARTICLE IV.—DUTY OF TREASURER.

The treasurer will receive all money from the financial secretary and deposit the same within three days in some chartered bank in the name of the association and pay all orders drawn on him by the association.

ARTICLE V.—DUTY OF INSIDE GUARD.

The inside guard will take charge of the door and admit members of the association only, except by permission of the association.

ARTICLE VI.

The executive officers shall be: Immediate past president, president, vice-president, treasurer, and four members, who shall be elected at each annual meeting.

ARTICLE VII.—HOUR OF MEETING.

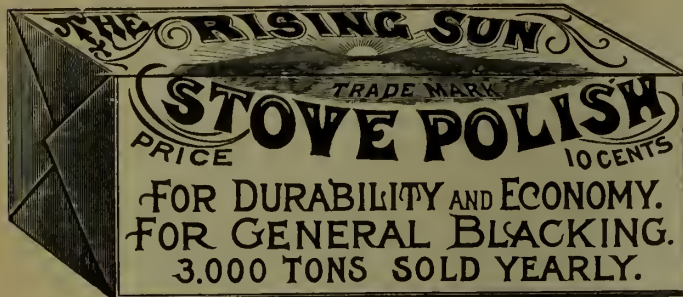
Sec. 1.—The hour for opening each regular meeting will be 8 p.m.

Sec. 2.—The regular meetings will be held on the second Monday in each month.

ARTICLE VIII.

The meeting shall be opened by the president taking the chair, when the order

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of business shall be as follows : 1, roll call ; 2, reading and adoption of minutes ; 3, business arising out of minutes ; 4, admission of new members ; 5, reading of correspondence ; 6, report of committees ; 7, motion, notice of to be given ; 8, unfinished business ; 9, new business ; 10, passing accounts ; 11, nomination and election ; 12, remarks good of association ; 13, paying dues ; 14, adjournment.

ARTICLE IX.

Any member rendering himself unworthy of being a member of this association, or compromising in a grave manner the honor and good name of the association, will be suspended or expelled as the majority of members at any regular meeting may decide, such member to be notified to appear and defend himself from the charge.

ARTICLE X.

Members wishing to withdraw from the association must give notice of their intention at least one month in advance, and will be responsible for all liabilities contracted until the date of said notice.

ARTICLE XI.

Parliamentary rules of order and procedure shall govern all our meetings, where not otherwise provided for in our constitution and by-laws.

ARTICLE XII.

The chairman shall appoint three scrutineers of the ballot for any election of the association.

ARTICLE XIII.

At the first monthly meeting after the general election of officers, the past officers shall install and instruct the incoming officers on the constitution and their duties in the association.

ARTICLE XIV.

Notice of each regular meeting, also each special meeting, shall be in circular form and sent to every member previous to the meeting. The circular shall contain a summary of the business to be transacted, namely : Notice of motion ; application for member-

ship ; application for withdrawal ; any other special business to come before the meeting.

ARTICLE XV.

The financial year shall end at the December meeting.

ARTICLE XVI.

The auditors' report shall be presented at the first meeting of the year.

ARTICLE XVII.

All officers and standing committees shall report at the January meeting.

ARTICLE XVIII.—RULES OF DEBATE.

Sec. 1—No motion shall be open for discussion until moved and seconded, and stated to the association by the chairman.

Sec. 2—No member shall speak twice on the same subject without the permission of the chairman, unless in explanation, or the mover in reply.

ARTICLE XIX.

Any proposed expenditure of money of the association shall be passed on by the executive, and, if not considered advisable, shall be brought forward to next general meeting and reason given for refusal.

ARTICLE XX.

No smoking shall be allowed during the time that business is being transacted.

ARTICLE XXI.—AMENDING BY LAWS.

No alteration shall take place in these by-laws unless the said alteration be proposed and seconded at a regular meeting. A copy of the proposed alterations shall be inserted in the notice for the next ensuing regular meeting, when it shall require the consent of two-thirds of the members present to pass it, then such amendments shall become part of the by-laws.

About 1,000 barrels of oysters have been shipped from Tatamagouche Bay this season, and the industry is in its infancy only, having been started but a few years ago. A large number of areas were applied for this fall, and the seed oysters placed in position. If cultivated as well as those operated during the last few years, it will not be long until there will be 10,000 barrels shipped in a season.—Halifax Herald.

"THE GROCER" IN SOUTH AFRICA.

Moffat, Hutchins & Co., general importers, Cape Town, South Africa, write, under date of Nov. 9 : " We have just run across a copy of your publication, THE CANADIAN GROCER, and we will ask you to kindly put us on your subscription list, as we think it should prove of considerable value to us. We note, also, that you publish several other trade papers. Will you kindly give us information on them, as our Mr. Moffat, who is commercial agent for the Dominion in South Africa, would likely find them useful ?"

DEAD STOCK.

How much does dead stock add to your expense account? asks American Grocer. It is like interest, in that it works day and night, Sundays included. It ties up capital, and thus curtails purchasing power, besides robbing you of all chances to buy bargains, taking discounts, and keeping your credit at the top notch. If there is \$50 worth of dead stock on your shelves, every month adds interest and insurance to the cost, to say nothing of loss through depreciation in quality and injury in appearance. It is better to get rid of unsalable goods at a loss and place the money where it can be turned over quickly and often than to let it lie in stock, because you trust that at some unknown period in the future you may sell the goods at a profit.

A SHIPMENT OF CLAMS.

A Victoria, B.C., paper says : " From Essington, the Queen City brought a very interesting consignment of freight, consisting of 200 cases of clams shipped to R. P. Rithet & Co., Limited. The packing of clams is a new industry in the north, and is becoming very important at Essington, the shipment just arrived being the largest that has yet been received."

How Often You Hear It Said:

"We're as 'Quick Shippers' as L. S. & B.!" This is the guarantee given. Please consult our fast freight time table—it will show you what time goods require to be delivered at freight sheds to catch train for your district. Should you not have a time table we will gladly mail you one.

Lucas, Steele & Bristol, WHOLESALE
GROCERS, *Hamilton.*

WE HAVE A LOVELY STOCK OF

Christmas Fruits

everything you want in our line. You can rely on shipment same day order is received. No one will give you better prices.

James Turner & Co.

 HAMILTON

Made to sell

**"REINDEER" Brand
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.
Keep your stock assorted.

FRUITS.**FRUITS.****FRUITS.****Best Brands****California Prunes****FIGS**

{ Selected Valencia Raisins
 { Fine Off-stalk Raisins
 { Off-stalk Raisins

{ Santa Clara Valley
 { Santa Cruz
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

{ Comadra Tapnets
 { Elome, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.**THOS. KINNEAR & CO.,****WHOLESALE GROCERS****49 FRONT ST. EAST****TORONTO****TORONTO RETAIL GROCERS' ASSOCIATION.**

THE regular meeting of the Toronto Retail Grocers' Association was held on Monday evening in St. George's Hall, Elm street. President Marmion occupied the chair. A fair attendance was present.

Chas. W. Down, 668 Queen street east, was received into membership by ballot.

Copies of the newly-printed constitution and by-laws of the association were distributed among the members present.

The secretary reported that his communication to Mayor Shaw regarding having the association represented on the board of the Industrial Exhibition, had not been answered.

This provoked some discussion, which concluded with a resolution condemning the mayor's negligence regarding the matter, and instructing the secretary to write him for an explanation.

Alfred Carlow, 45 Davenport road, and John P. Gardner, 225 Brunswick avenue, appeared on behalf of the Journeymen Bakers' Union, asking that the grocers should help the cause of union labor by patroniz-

ing master bakers who employed union men and paid union wages.

After the deputation had retired a short discussion ensued.

A resolution was finally moved by A. G. Booth, seconded by F. W. Johnson, and unanimously passed, "Resolved, that we, as an association, would recommend the grocers of the city to patronize union labor bake shops."

Ed. M. Trowern, secretary of the Retail Merchants' Association, addressed the meeting regarding the treatment that the Retail Merchants' Association and the Retail Grocers' Association had received with reference to their petition for higher licenses for peddlars, and regarding the elections of city aldermen for 1899.

The gist of Mr. Trowern's statement was that the committee that had been appointed by the council to deal with the matter had cowardly dodged the issue, and eventually laid over the matter for another year. He asked that the grocers join with the merchants' association in a meeting on Tuesday evening, the 26th inst., when the candidates for aldermen for 1899 had been nominated, when those to be supported by the associations would be chosen. The associations had gone to the council and

had not received what they wanted. They would go farther now and appeal to the people for what they wanted.

On motion, the president, W. H. Marmion, the vice-president, F. W. Johnson, and the treasurer, W. J. Sykes, were appointed to represent the association at the joint meeting on Tuesday, the 26th inst. A large representation of the members will likely attend.

GROCERS FOR ALDERMEN.

It will be seen, from our report of The Toronto Retail Grocers' Association, that there is to be a determined effort on the part of the merchants of Toronto to elect aldermen this year who will understand the desires of the retailing portion of the city and will meet their wishes in matters generally.

A deputation, consisting of A. White, J. S. Bond, J. A. Johnston and A. G. Booth, waited on J. G. Gibson, asking him to enter the field.

Mr. Gibson's ambitions do not run in the direction of public honors, and he tried to treat the matter as a joke, but the deputation treated the matter so earnestly that he may yet be induced to make a run for the position of "city father."

An effort is also being made by a number of citizens to induce Robert Barron to offer himself for aldermanic honors.



A CERTAIN X MAS SELLER.

See that your stock is right.

**RUSH
ORDERS**

Write, Wire or 'Phone

At our expense.

Your order shall have our best attention
as regards prices and **Despatch.**

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO

TORONTO GROCERS MEET MAYOR SHAW.

JUST as the meeting of the Retail Grocers' Association on Monday evening had adjourned, but before the majority of the members had departed, Mayor Shaw, who had come to St. George's hall to attend a dance given by some Hebrew society, was buttonholed by one of the members and invited into the association rooms.

The request was acceded to, and some questions of interest to the grocery trade of Toronto were asked of, and answered by, His Worship.

In regard to the communication of the secretary re representation on the Industrial Exhibition board, the Mayor stated that he was confident that it had not reached his office, for it was one of his particular cares that all letters received by him should be answered the day they are received. He promised to deal with the matter promptly if the secretary would write him again.

He was then asked for his personal opinion concerning the probable cost of the improvements to the St. Lawrence Market. His Worship's reply was as follows: "Ald. Denison was, as you know, one of the commission appointed to inquire into the advisability of extending the market, and to pre-

pare plans, specifications, etc., of suitable buildings. The commission estimated the cost of the plans they submitted at \$150,000. Doubt was expressed whether the work could be carried out for that sum. I, myself, was one of those who thought the figure too small. Consequently, Mr. Sheard was appointed to report on the probable cost of the improvements according to the plans submitted. He reports that the cost is likely to be in the neighborhood of \$387,000. Ald. Denison in reply to this report claims he can make contracts to cover the whole work within the \$150,000. I am inclined to believe, however, that, according to the plans submitted, the cost is more likely to be in the neighborhood of Mr. Sheard's estimate than Ald. Denison's. "But," concluded he, "you may rest assured that not one cent will be spent until contracts covering all the work are in, and we know that the work can be done for \$150,000."

There arrived at Victoria the other day, ex ss. Miowera 2,300 carcasses of Australian mutton.

Specially ground Saigon cassia for holiday trade, is offered by Lucas, Steele & Bristol. Their Christmas spice and poultry dressing, in pretty glass sealers, to retail at 10c., are also very attractive.

FIRMS COMMENCING BUSINESS.

Thomas Brady has started up as grocer in Lindsay, Ont.

David T. Eastey has opened up a grocery store in Montreal.

Wm. E. Stratton has opened up a general store in Frankville, Ont.

Richard Conroy has opened up a general store in Wine Harbor, N.S.

A. W. Baird and D. P. Kent have started out as grocers in Sussex, N.B.

Sterling L. Stockton has opened up a general store in Petitcodiac, N.B.

Geo. McFartridge has opened out as general merchant in Milford, N.S.

John W. Yorke intends opening up a grocery store in Parrsborough, N.S.

D. P. Chute intends opening out as general merchant in Harborville, N.S.

W. Beech has commenced business in fruits and confectionery in Fleming, N.W.T.

Frank D. Laplante has commenced as grocer and fruit dealer in Peterboro', Ont.

McDowell & Langille have started up in the feed and commission business in Springhill, N.S.

Everything required for first-class holiday trade is for sale by Lucas, Steele & Bristol, and they guarantee shipment same day as order received. This is a hobby with them.

The Highest Standard

CONDENSED MILK.

Baldwin's Export Brand.

ROSE & LAFLAMME, Selling Agents

MONTREAL

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GENUINE "Butter-Scotch" is for sale by Lucas, Steele & Bristol, in pretty tins, which can be retailed at 25c. each. Their "C. & B." ginger, in boxes, to retail at same figure, is going fast.

Clemes Bros. have just received a car of Grenoble walnuts.

S. H. Ewing & Sons are offering 100 casks extra fine chicory.

Clemes Bros. expect two cars of fancy Valencia oranges this week.

Perkins, Ince & Co. have received a shipment of Java coffee from Batavia.

Seeded Valencia and Californian raisins are in stock with H. P. Eckardt & Co.

Perkins, Ince & Co. are in receipt of a lot of teas from Colombo, via New York.

H. P. Eckardt & Co. are offering asparagus, in 2-lb. tins, the quality being very fine.

A shipment of imported polished Patna rice has been received by H. P. Eckardt & Co.

A shipment of polished Patna rice has been passed into stock by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. have this week received another shipment of Comadra figs, in taps.

Lytle & Co. are experiencing a good trade in "Sterling" brand pickles; also in jams, jellies and mince meat.

H. P. Eckardt & Co. still have a few boxes of extra dessert cluster table raisins to offer.

T. Kinnear & Co. have received a shipment of shelled Grenoble walnuts; also a shipment of Marbot walnuts.

More Roquefort cheese to hand with Lucas, Steele & Bristol this week. What the firm handles is the best procurable.

The Wm. Ryan Co., Limited, are doing a large business in selected hams, breakfast bacon, and smoked backs, for the holiday trade.

W. H. Gillard & Co. have still left some 8-crown Eleme figs of fine quality, as well as 1-lb. glove boxes, which they are offering at a low figure.

Pure Mayette Grenoble walnuts, finest Tarragona almonds, and Manoa Brazils, are quoted at close prices by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol's customers can rely upon prompt shipment of all orders. At this season of the year they recognise the necessity, and provide for same.

The "Diamond" baking powder, manufactured by W. H. Gillard & Co., is having a large sale. Some time ago this firm tried the experiment of reducing the price of this

powder to the price of the ordinary article, and they found its increased sales fully repaid for the change.

The Dawson Commission Co., Limited, received a car of choice Californian navel oranges on Wednesday, and expect two cars of Valencias before the end of the week.

W. H. Gillard & Co. report the arrival of another shipment of Glasgow "Well" pipes, put up one dozen in a box, which are very handsome in appearance and rapid sellers.

The Eby, Blain Co., Limited, offer their "Rival" brand New Orleans molasses, and an exceptionally fine sample of pure sugar syrup, both in barrels and half-barrels, at close figures.

Three cars Valencia, three cars navel, four cars Mexican and one car Jamaica oranges and two cars of lemons are due at McWilliam & Everist's this week for the holiday trade.

D. Gunn, Bros. & Co. advise shippers to send in their poultry regularly, as there seems to be a tendency to hold stock back, which might result in an over-supply at Christmas time.

The holidays are the time the little folk look for candy. There is no purer or healthier confectionery on the market than Slade's "Butter-Scotch." C. E. Colson & Son, agents, Montreal.

Warren Bros. & Co. have taken into stock a shipment of "Gold Label" sardines in Mayonnaise dressing, which they are selling at a reasonable price. The package is unique, as far as tins of sardines go.

A car of Californian fruits, comprising "G. & S." and mountain prunes, 90-100s., 60-70s., 50-60s., and 40-50s., in 25-lb. and 50-lb. boxes; fancy silver prunes, and egg plums, are moving out freely with The Eby, Blain Co., Limited.

John Dewar & Sons always remember their patrons at this season of the year. Just now J. M. Douglas & Co., Board of Trade, Montreal, their Canadian agents, are distributing to buyers of this well-known whiskey neat souvenir decks of playing cards.

Is there a buyer of Otard Dupuy & Co.'s famous brandy who does not like a hand at whist? If not, he had better write at once to J. M. Douglas & Co., Board of Trade, Montreal, and secure one of the handsome decks of cards which the firm is giving to buyers of this well-known V.S.O.B." brandy.

DRESSED POULTRY WANTED.

The Simcoe Canning Company is wanting dressed chickens, turkeys, and ducks, for which it is prepared to pay the highest price in cash. Shipments are to be made to the Hamilton factory, York street. The company's advertisement will be found on page 25 this issue.

PORK-PACKING NOTES.

A Woodstock despatch says: "A pork-packing factory on a very large scale will soon be established in Woodstock. Perrin & Co., of Chicago, have been communicated with, and they estimate the cost of a factory, with a capacity of 2,000 hogs a week, at \$40,000."

The Stratford Herald says that Mayor O'Donoghue, of that city, has received a cablegram from Mr. Whyte, who is now in Great Britain, which announces that he has made the required arrangements for the successful floating of his pork-factory scheme. A loan of \$30,000 is asked from the city, to be paid back in thirty annual instalments of \$1,000.

The Cornwall, Ont., Standard says the work of arranging the preliminaries of a pork-packing industry in that town, are in good hands, and are progressing favorably.

A significant fact noted during the last two weeks is that, notwithstanding the large addition to the packing capacity of the various factories in the Province, the receipts of dressed hogs on the Toronto market have been so large that a decline of 25 to 35c. has occurred in that time.

NORTHWEST TRAVELERS.

The members of the Northwest Commercial Travelers' Association intend having their annual entertainment this year at the Manitoba hotel on the 28th inst. It will take the form of a conversazione and a dance this year, and if it is up to the standard of entertainments generally prepared by the genial knights of the Northwest, it will be well worth attending.

CATALOGUES, BOOKLETS, ETC.

WHOLESALE GROCERS OF THE UNITED STATES.

THE CANADIAN GROCER has received a comprehensive work of much value from The Wholesale Grocers' Association, of Columbus, Ohio. It is no less than a copy of the directory of the wholesale grocers of the United States, compiled by Orrin Thacker, secretary of that association. This work has reached its fifth edition and is corrected up to December 1, 1898. The price is \$1.

VINEGAR FACTORY FOR HAMILTON

The new vinegar syndicate, which recently purchased all the leading vinegar factories in Ontario, is evidently not going to be free from competition.

In Hamilton, W. G. Lumsden, of Lumsden Bros., is forming a joint-stock company of grocers to manufacture vinegar in Hamilton, on what is said to be a large scale. It is understood the idea is meeting with a great deal of favor in the "Ambitious City."

CHRISTMAS GOODS.

Wire or Telephone urgent orders
AT OUR EXPENSE.

WE GUARANTEE immediate shipment
and **LOWEST PRICES.**

THE **EBY, BLAIN C^o.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

...TORONTO

WANTED.

WANTED—SECOND-HAND CASH CARRIER. Apply Box 73, Warton Ont. (50)

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

BORAX

SALTPETRE

SAL SODA

BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

I want Boeckhs' Brooms—that is what the careful housekeeper said to her grocer. And because the grocer gave her just what she asked for she kept on trading at that store. Boeckhs' Brooms are made from the best selected corn brush—the men who make them understand their business. Forty years of experience—unequaled buying facilities—plenty of capital. The result is—"Broom Perfection."

Boeckh Bros. & Company
40 York Street
Toronto.
Montreal Branch
1 and 3 DeBresoles Street.

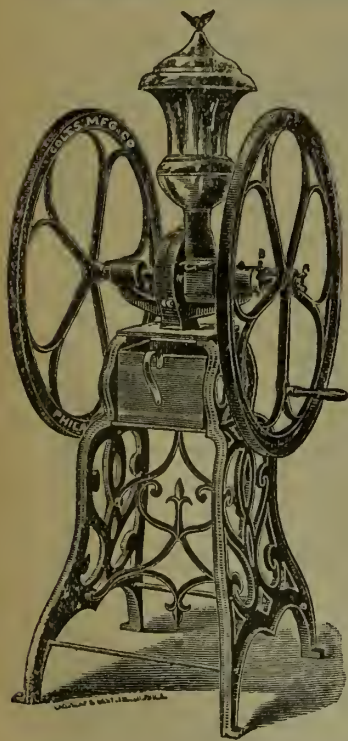
**Buy
Boeckhs'
Brooms.**

The Last Call

Letter and telegraph orders for fruits, etc., will receive prompt shipment.

We offer quarter-boxes of finest Selected Valencia Raisins for retailing by the box. Price, 5 1/2 c. per pound.

H. P. Eckardt & Co. - - Toronto.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.



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Montreal. Toronto.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

TRADING STAMP COMPANY FINED.

AN interesting legal point has developed in the Province of Ontario in connection with trading stamps.

There is in the Ontario Statutes a law which gives to municipalities the power to regulate transient traders by the imposition of a tax not to exceed a certain sum.

This law, which is optional, has been adopted by a great many municipalities.

Later, some of the municipalities have come to the conclusion that the Dominion Trading Stamp Co. came under the provision of this law. At Brantford the other day the license fee was paid, but under protest. At Woodstock, however, the fee of \$75 was not paid. Legal proceedings were instituted, with the result that a fine of \$10 and costs was imposed.

The premise of the company is that it offers no goods for sale. It sells stamps and gives away goods. Therefore it does not come under the provisions of the law. Upon this ground it proposes to make an appeal to a higher court. And, as it has 14 branches in Ontario, it is quite natural that

it should be desirous of evading the law if possible.

If, on appeal, it should be found that the law does not cover the case of the Trading Stamp Company, it should, at the next session of the Legislature, be made elastic enough to do so.

One thing is certain: The company sells the stamps in order that the retail grocers, hardware merchants and dry goods merchants may sell its goods.

In other words, the retail merchants who give trading stamps are the salesmen of the trading stamp concern.

Where the Trading Stamp Company differs from other merchants who handle similar lines of goods is in the method of selling them. That is all. But it should not exempt it from the law which operates against other classes of transient traders.

WILL THERE BE A DUTY ON TEA?

The question of a duty on tea is again being discussed. Opposition newspapers say the Government has decided to impose a duty, and are trying to make political capital out of the matter. The Government papers say nothing, because they do not know what is the mind of the Government on the subject, and, consequently, are afraid to say anything.

The fact of the matter is, no one knows the mind of the Government in regard to this particular matter. And those who profess to know are only guessers.

As a matter of fact, the probability of a duty has been canvassed from time to time during the past two or three years, but tea still remains on the free list. It does not, however, follow, that because this is so, it will remain so for even another year. There may be, or there may not be, a duty put upon tea. But whatever may be the intention of the Government in regard to the matter, the condition of the market is such that merchants can scarcely make a mistake in keeping their stocks of tea well assorted.

Among the advocates of a duty on tea are those who would levy it only on China and Japan teas, leaving British growths free. What the outcome of their efforts will be is, of course, also uncertain.

A lazy man is a stumbling block to his own advancement.

COMPETITORS HAVE RIGHTS.

DURING a speech delivered in Manchester a few weeks ago, the Right Hon. Joseph Chamberlain made this remark: "No doubt Germany is a most dangerous competitor, but I should be ashamed of my countrymen if we were to make that a cause for hostilities, and if we were not perfectly willing to meet, in keen but friendly rivalry, any competitor in the field."

There is a moral in that expression of opinion which can, without much effort, be extended to individuals.

Every man has a right to live, and, in order to live, he has a right to follow any avocation he chooses, as long as, in doing so, there is no transgression of the law.

When we try to elbow a competitor out of the race, we deny this right

The right of every man to follow any legal calling he chooses does not deny anyone else the right to compete with him. Fair competition none but a fool would denounce. It is the unfair competition, the competition which is impelled by jealousy, that is to be deplored.

The merchant should aim to make his business the best and most attractive in his neighborhood, and the clerk should strive to make himself the most proficient clerk in the store. But this does not warrant, metaphorically speaking, the one or the other throwing bricks at those who appear to be a little ahead in the competition.

He who would be swift should not train with a snail. And he who would be a good business man will need to be pushed by those who are faster than himself. He will never develop speed any other way. Instead, therefore, of cursing his competitor, he ought to bless him, even if he is a dangerous competitor.

GREEN TEA MARKET CLOSED.

A cable received in Toronto announces that the green tea market in China has closed for the season.

This means that there will be no more new teas of this character shipped from the market of production until the next season opens, which will, of course, not be until six months hence, while it will be still another two months before these teas could reach the Canadian market.

In the meantime the outlook is for a strong market.

THE PRICE OF RECIPROCITY.

WHILE the deliberations at Washington between the Canadian and the United States Commissioners are private, enough has leaked out to show that the representatives of the Dominion are disappointed with the offer our cousins are prepared to make in the matter of reciprocity.

It is to be hoped that the attempts which are being made to draw up a reciprocity treaty will not be abortive. Canada desires closer trade relations with the United States. She desires it chiefly in order that her lumber, coal and certain agricultural products may be exported to that country under less onerous tariff conditions than now obtain.

But, while these things are desired, there is no imperative necessity for them. Canada would live, and, what is more, thrive, even if the United States went the length of even prohibiting the importation of Canadian products. And the position of the Dominion in this respect is becoming more and more independent as the years roll by.

Ten years ago it would have been probably difficult to find a man in the Dominion who would acknowledge that the closing of the markets of the United States against the products of this country would be anything short of our ruin. But times have changed. Now it would be difficult to find a man who held any such faith.

There are a great many people in this country who prefer not to have a reciprocity treaty with the United States under any condition. But these are in the minority. The majority, while not much concerned in the matter, are in favor of a treaty. But the price paid for it must not be high. It must be fair; and any addition to that would be met with a storm of indignation. There are politicians who would probably be indignant under any circumstances. But we are not taking the politicians into account. We merely have in mind the commercial men of the country and all other men of common sense.

The commercial interests in Canada were never in a healthier condition than they are to-day, and the outlook for the development of the country was unquestionably never so

bright. The concomitant of this is a measure of confidence such as has never been experienced before.

Time is on the side of Canada, and the people of this country realize it.

Canada may be likened unto a merchant who, because one of his two chief customers has decided to curtail his expenses, is compelled to redouble his efforts elsewhere in order that the volume of business may be maintained.

The McKinley tariff of 1890 was a direct notice to Canada that the United States did not propose to in future purchase from her more goods than was possible. A good deal of alarm was caused by this notice, and so was a great deal of enterprise, with the result that in the eight years since the inauguration of the tariff, that bears the name of the now President of the United States, the total foreign trade of the Dominion has increased by 43.50 per cent., and the export trade alone by about 65.60 per cent.

In 1890, the year the tariff went in force which was to deal an effective blow to Canada, the joint exports to Great Britain and the United States were \$88,876,504.

For the fiscal year ending June 30 last, the value of the exports to Great Britain alone exceeded \$100,000,000.

Instead of the blow killing it quickened. This is proved by the following table, which gives the exports of purely home products to Great Britain and the United States for the years 1890 and 1897:

| | 1890. | | 1897. | |
|---------------------------------|----------------|----------------|----------------|----------------|
| | Great Britain. | United States. | Great Britain. | United States. |
| The mine... | \$ 630,815 | \$ 3,963,257 | \$ 354,769 | \$10,533,581 |
| The fisher's... | 2,707,422 | 2,850,528 | 4,366,083 | 2,998,655 |
| The forest... | 14,098,865 | 10,247,640 | 14,059,585 | 15,435,759 |
| Animals and their products..... | 18,578,722 | 5,966,474 | 33,600,891 | 5,081,811 |
| Agricultural products..... | 3,661,828 | 7,519,253 | 13,507,342 | 2,419,814 |
| Manufactures..... | 1,816,147 | 2,667,282 | 3,617,128 | 3,213,677 |
| Miscellaneous..... | 5,352 | 76,773 | 28,056 | 33,760 |
| | \$41,499,149 | \$33,291,207 | \$69,533,852 | \$39,717,057 |

It will be seen from the above table that in the exports to Great Britain, from 1890 to 1897, there have been the following gains: The fisheries, 57.50 per cent.; animals and their products, 79.37 per cent.; agricultural products, 27 per cent.; manufactures, 99 per cent.

The increase in the exports to the United

States of the products of the mine is, of course, due to the mining activity in British Columbia, the ores of that Province being largely sent to the smelters across the border for reduction. In lumber the gain was over five million dollars for the United States, while the exports to Great Britain remained practically stationary. But these figures are not the figures of 1898, which will undoubtedly show a large increase for Great Britain. But it will be some months hence before they will be issued, notwithstanding that the fiscal year closed on June 30 last. Therefore, we have to take what we can get.

If the terms on which the United States exacts reciprocity demand more than is fair, there should be no hesitation in refusing them.

Something like fifty commercial bodies in the United States have, during the past year, declared in favor of reciprocity. But, unfortunately, it is not the commercial interests that rule. It is the political. And where the politician is king, the business man does not appear to be a powerful factor.

Should the negotiations fail, Canada has no need for concern. Every year in our history will put us in a better position to make a bargain, and the better our position the less inclined will we be for reciprocal arrangements.

Energy is better than gold, and a high aim in life better than rich ancestors.

WILL RUN FOR ALDERMAN.

George Boxall, hardware dealer, Yonge street, Toronto, will enter the field this year as candidate for aldermanic honors in ward 3. Mr. Boxall's candidature will be supported by the Toronto Retail Merchants' Association, for the reason that he has proved himself to be a man who takes a general interest in that portion represented by the retail merchants. He has from its inception been a member and an active worker in the Retail Merchants' Association, and now holds the office of vice-president of that body.

Mr. Boxall is not without municipal experience, having for a number of years represented one of the wards on the public school board.

The business men of ward 3 should give him their support.

WAR OVER MOLASSES.

THE intrusion of a lot of outside speculators in the molasses market has created a deal of dissatisfaction in wholesale grocery circles. Grocers, while admitting that it is only human nature to take advantage of every opportunity to turn an honest dollar, contend that recent speculative dealing in Barbadoes molasses is calculated to disorder the market.

As our readers are well aware, this staple has been steadily advancing for over two months back, but, while the market is firm and the situation never more healthy, the fact that round lots have been bought up by grain dealers and others for purely speculative reasons introduces a foreign and uncertain element into the market, and is not conducive of stability in values.

One development arising out of the efforts of these outsiders to trespass on the country trade of Montreal grocery firms has been to keep jobbing prices stationary, in the face of a steady rise in the price governing the sale of round lots. That is to say, the regular grocery houses, being determined to keep their customers, are still selling single puncheons at 31 to 32c.; whereas, to move a round lot, would cost that money. In a word, they have agreed to make it interesting for the speculators, and, in the meantime, retailers and consumers, who thought their molasses was going to cost them more money, are reaping the benefit.

How long this fight will continue is another question. It depends largely on stocks in the hands of the regular grocery houses, and the outside speculators are banking a good deal on the generally-accepted fact that these are small and will not take long to exhaust, and that then their time will come. It will be interesting to see how matters turn out.

Sand will help a merchant, as well as an engine, to climb hills.

WHEN ORDERING CHRISTMAS FRUITS.

THE CANADIAN GROCER has been asked to suggest to country dealers that when sending in orders for Christmas fruits to state whether they desire them sent by freight or express.

Some dealers prefer having their goods sent by express; others prefer freight, but

many do not state their preference, and the fruit jobbers have nothing to guide them in making their shipment.

Grenoble walnuts this season are smaller than usual, and in some cases the shell is dark-colored, but this does not affect the quality, which is up to the usual standard.

SUGAR ADVANCES AND DECLINES

The sugar market has exhibited very material irregularity since our last report. Last Saturday, as a result of the recent strong foreign markets, and the active demand from the New York Trust, refiners in Montreal advanced prices 5c. per 100 lb. on all grades.

On Monday, however, there was an abrupt decline in the price of raw in London, beet slumping 3 to 4d. to 9s. 10½d. for both present and next month's delivery.

As this was followed by an unsettled feeling in the New York market and a decline there, with refined giving indications of following suit, Montreal refiners wiped out Saturday's advance of 5c., and made a further cut of 5c. on it, entailing a total decline of 10c. per 100 lb. in all grades, granulated now being based at \$4.45, and yellows at \$3.70 to \$4.20.

DROPS FROM THE EDITOR'S PEN.

If you have a good idea put it where it will develop.

Keep Credit your servant if you would not lose your position.

If you would have good clerks, do not make them mere machines.

A duty is no easier to perform because you make a wry face over it.

Some people not only hold their own, but also that which belongs to others.

Offensiveness is not independence any more than a corkscrew is whiskey.

The milk trust, which has been formed in Chicago, has, no doubt, some milk and water men among its members.

He is a foolish man who relies upon his pedigree for success in life, even if he can trace his ancestry back to William the Conqueror.

A BUSINESS MAN FOR THE HAMILTON MAYORALTY.

THE contest for the mayoralty chair in Hamilton, Ont., is between a business man and a lawyer. Mr. Tilden is the business candidate, and it is to be hoped the business men of the "Ambitious City" will rally round him and secure his election.

He is not appealing to the electors on any party grounds. His platform is business. And Mr. Tilden has a perfect right to make it such. He is actively connected with some of Hamilton's most important industries, chief among which are The Gurney-Tilden Co. and The Hamilton Blast Furnace Co., being president of the last-named concern.

The Hamilton Herald acknowledges that Mr. Tilden's address to the electors "is a business document from a man of business." But The Herald leans to Mr. Teetzel, the lawyer candidate. And, after expressing the opinion "that we need good business men to manage our municipal affairs," remarks: "But is it true that a lawyer must needs be a poor man of business, unskilled and without experience in business affairs? We think not. * * * Some of Hamilton's most successful business enterprises have been promoted and directed by lawyers."

No doubt, what The Herald says is, to some extent, true. But that paper appears to be carried away with the idea that every lawyer with common sense is a lawyer expert in business matters.

It acknowledges that business men are needed to manage municipal affairs, and then advances the theory that lawyers can fill the bill.

Carry out this theory to its logical conclusion and to what absurd lengths would it lead one. For instance, the business man who has learned a few points about law would be quite competent to perform the duties of a lawyer, or the man who had extracted a splinter or applied a mustard plaster to a sore chest would be justified in practising medicine.

Business men are business men. Lawyers are lawyers. And if you want a man to fill a business office it is a business man and not a lawyer that is needed.

The Mayor's office is a business office. Mr. Tilden is a business man. Mr. Teetzel is a lawyer.

1,035 Orders

Received for shipment to points east of Montreal during the month of November is a record which none of our competitors can equal, or any ways approach.

"SALADA"**CEYLON TEA****The World's English Breakfast Tea.**

Sealed Lead Packets only—

25c., 30c., 40c., 50c., 60c.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited

KENTVILLE, NOVA SCOTIA

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.

Canada Vinegar Works,

TORONTO

**BELLEVILLE
BUSINESS
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Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

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Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

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MONTREAL
Produce Commission House.

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Nos. 8 and 10 Lemoine St.

Absolutely commission.
For the sale of

Poultry, Game,
Butter, Cheese,
Eggs, Etc.

Most central and best adapted situation in Montreal.
MOTTOES.

Shippers' interests our interests. Get all we can and give all we get.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon." Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be bappy.

This Brand is packed from the finest
Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Minto Creamer, Cut Glass Pattern, Silver Plated Mounting.

A GREAT SUCCESS

The happy combination of Tutti Frutti with the Minto Creamer. During the next two weeks this Creamer will be put up in a package containing:

36 Bars Tutti Frutti.

23 Packages Pepsin Tutti Frutti.

PRICE, COMPLETE, \$2.00.

If you are disappointed in not getting above from your wholesaler drop us a postal card about it. We want to send you something.

ADAMS & SONS CO. (Toronto Factory) 11 and 13 Jarvis St., Toronto, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 15, 1898.

GROCERIES.

THE great bulk of the holiday trade has been done, and the activity in consequence is not as pronounced as it was. At the same time, however, a good deal of activity is in evidence around the various warehouses. Currants are still in active demand at steady prices. In Valencia raisins there is still only a small trade to be noted. Prunes are not this week receiving a great deal of attention. In Malaga raisins, trade does not, on the whole, seem to be as satisfactory as desired. Nuts are going out well and fresh supplies of Grenobles and Brazil nuts are arriving this week. Candied peels are in good demand, and a nice trade is being done in certain kinds of spices. Canned goods are naturally somewhat neglected. One of the features of trade is the improved demand which is developing for teas. Coffees are quiet. Sugars are 5c. per 100 lb. dearer.

CANNED GOODS.

With the Christmas goods receiving so much attention, canned goods are naturally rather neglected. There have been a few inquiries by large retail buyers during the week for canned corn, and 85c. was asked for round lots, but we hear of no transactions in this particular instance. The ruling figure for corn is 90 to 95c. per dozen. We hear of a round lot of peas being offered at 67½c. per dozen, delivered, with 65c. bid, but there was no transaction. In canned salmon the situation is much as before. Canned salmon is quiet and unchanged, with local stocks fairly large. There is little or nothing doing in canned fruits.

COFFEES.

Locally, there is nothing of interest to note, but the outside markets show improvement, there being more inquiry, with prices higher in absence of sellers.

SYRUPS AND MOLASSES.

Syrups are scarce, but there is not much demand. Nearly all the syrups coming forward are from the United States. New Orleans advices report an advance of 1 to 2c. per gallon in molasses.

SUGARS.

The European market ruled firm up to the beginning of the week, but Tuesday's cables noted a weaker feeling, with beet sugar 2¾ to 3d. per cwt. lower. The indication that the yield in Austria and France would be larger than expected appears to

have been the cause of the weak tone in the market. In New York, the raw market is dull and nominal, with importers showing no anxiety to make sales. The refined market in New York is still unsettled, the different refineries continuing to shade prices.

Willett & Gray's Sugar Trade Journal, of December 8, in referring to the New York market, said: "The refined market attracts more attention, by reason of the refiners' peculiar relations to each other and their individual desire to secure their full share of trade during the present dull season of business. As anticipated last week, a general virtual decline of ¼c. per lb. was made in refined, openly and privately."

Total stocks of sugar in Europe and America last week were 1,539,623 tons, against 1,759,264 tons in the same week last year.

In Canada, a fair business is being done for the season, but the demand

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

has fallen off during the week. A feature of the local trade during the week is a slightly improved business in dark sugars. Prices were advanced 5c. per 100 lb. on Saturday.

NUTS.

Trade is active in nuts. Sales are chiefly in almonds at 13c. and walnuts at 12c. for Marbots, 13c. for Grenobles and 11c. for Bordeaux. There is quite a range in the price of Brazil nuts, on account of the variety in quality of the goods on the market. There are some Brazil nuts to be had at 11 to 12c. per lb., while for others 12½ to 14c. is the idea.

SPICES.

Wholesalers are experiencing a good demand for such seasonable lines as cloves, nutmegs, allspice and cinnamon.

RICE, ETC.

A fair average trade is being done in rice, and the same may be said with regard to tapioca. In sago trade is quiet.

TEAS.

Trade is, on the whole, in a satisfactory condition, but brokers and wholesalers are experiencing a better demand. The rumors in regard to the possibility of a duty being

put upon tea may have something to do with the better demand; but, aside from the duty, the present condition of the market is favorable for buying, for not only are the primary markets above the parity of the prices ruling locally, but the outlook is for a strong market.

According to cable advices, the China green tea market has closed for the season, which means, of course, that no more of these teas will come forward from the market of production. China green teas are coming forward more freely, and better values are offering.

Low grade Indian teas are being well competed for in the foreign markets, and prices are firm. Locally, Indian teas are, at the moment, moving only slowly, but an improvement is looked for after the opening of the New Year.

There has been quite an improvement in the demand for Ceylon teas for importation, as well as for those on spot. Prices obtained lately on the local market have been disappointing, and shippers have found a difficulty in obtaining cost on good teas brought to this market. The cause of this was the forcing of teas on this market in advance of requirements. Japan teas are quiet and without feature.

FOREIGN DRIED FRUITS.

CURRENTS—Wholesalers report that the demand for currants keeps active, and brokers are experiencing a little better business for importation. Prices are steady and unchanged.

VALENCIA RAISINS—There is not very much doing, for the simple reason that the retail trade is well supplied. More offers are being made by representatives of shipping-houses, but the prices asked are often above even what the wholesalers are getting for similar grades of fruit. The prices at which wholesalers are selling are still unsatisfactory, entailing as they do actual loss in some instances. A good business is being done in seeded raisins, at 8 to 8½c. in cartons, and 7 to 7½c. in bulk.

MALAGA RAISINS—Trade does not, on the whole, appear to be satisfactory this season, although some houses have pretty well reduced their stocks. One factor which does not help matters is the variety of the quality shown by fruit put up under similar grades. This, in turn, is causing a wide range in quotations. Our quotations in the prices current list are for first-class brands.

CALIFORNIA RAISINS—There is a good demand for Californian seeded raisins at

At 5 cents--- This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

BRANCHES—

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 VANCOUVER: 430 Cordova St.
 ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

10½c. in carton boxes. Those seeded locally are quoted at 9½c. per lb.

PRUNES—There has been a little more business done in Californian prunes for importation. Prices are a little easier on the Coast. A fair business is also being done in Bosnia prunes for importation. Locally, business in prunes is just fair.

CANDIED PEELS—The demand is good. We quote: Lemon, 9½ to 12½c. per lb.; orange, 10½ to 13c.; citron, 15 to 18c.

DATES—Trade is brisk. Supplies, which have been light, were replenished this week. We quote: Hallowee, 6c.; Sairs, 5½c.

GREEN FRUITS.

The Christmas demand for oranges and lemons has opened up nicely. A great business is expected, and large stocks are being laid in by all houses. California navel oranges are the latest variety to arrive on the market. Some beautiful samples have been received by the jobbers. Valencias, Mexicans and Jamaicas are all 25c. cheaper than a week ago. Lemons are steady in price. Sweet potatoes are almost done. The movement of Malaga grapes is moderate. Stocks are plentiful. A decline of 25 to 50c. is noted. Spanish onions are moving quietly at 10c. less than a week ago. Apples are in steady demand, with prices firm. The Christmas movement of cranberries is moderate so far, but it is likely to be very large in a day or so. Prices are firm and unchanged.

COUNTRY PRODUCE.

EGGS—The demand keeps brisk, causing

an advance of 1c. for boiling stock and a firm feeling in all lines. Strictly fresh eggs are also in great demand, and small lots brought in by farmers bring as high as 24c. Held stock is steady at 15 to 16c., pickled at 14½ to 15½c. Cases bring all the way from 14½ to 16½c.

POTATOES—The market is steady and unchanged at 50 to 55c. for car lots, and 60 to 65c. for small lots on the market.

POULTRY—The great export demand for turkeys has caused a firm feeling for this kind of poultry, resulting in an advance of 1 to 1½c. this week. The price of geese has followed up ½c.; chickens and ducks are 5c. dearer.

DRIED AND EVAPORATED APPLES—Though prices are steady and unaltered the feeling that a break must ensue seems deep-rooted, and buyers are cautious. No. 1 dried are quoted at 5 to 5¼c. at outside points. Jobbers quote at 5½ to 6c. The movement in evaporated is good at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way.

BEANS—Hand-picked continue in good demand at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—Prices are unchanged. We quote: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 50 to 60c. per

bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—The demand for dairy butter is moderate, but sufficient to cause an advance of ½c. all round. Creamery is moving briskly, for export demand keeps the market well cleared up. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls, 13c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18 to 18½c.

CHEESE—A decidedly firm feeling continues to manifest itself. Early makes continues firm at 9 to 9¼c.; late makes are quoted ½c. higher than last week, 10 to 10½c. now ruling.

PROVISIONS.

Receipts of dressed hogs continue large, causing a decline of 15 to 25c. There is a good steady demand for meats. Hams, backs and breakfast bacon are moving especially well.

FISH.

Haddies are ½ to 1c. dearer. Otherwise no change is noted. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

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Telegraphic Address: "Speedwell, Liverpool."

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Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

We solicit consignments of

POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$6.25 per large pail. **GRAIN, FLOUR, BREAKFAST FOODS.**

GRAIN—A decline of 3c. is noted for white wheat, 1½ to 2½c. for red wheat, 2c. for goose wheat on the street market. Coarser grains are unchanged. We quote: Wheat, white, 67 to 68c.; red, 67 to 68c.; goose, 66c.; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba has declined 2c., and is now selling at 77 to 78c., Toronto freights.

FLOUR—A decline of 10c. in Ontario grades is noted. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.05 to \$3.15, Toronto freights.

BREAKFAST FOODS—No change is noted. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

HIDES, SKINS AND WOOL.

HIDES—No change in price. Market is easy. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins are firm at 80c.

Direct shipment of (Choice Pea Beans.)
CURRENTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO**.

Toronto Salt Works

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Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED
QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - **TORONTO**.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, - **Toronto**.

Good Things For Xmas

California Oranges
Mexican Oranges
Jamaica Oranges
Valencia Oranges
Messina Lemons

FIGS
DATES

Malaga Grapes
Shelled Almonds
Shelled Walnuts
Shelled Pecans
NUTS IN SHELL

Holly

CLEMES BROS., 51 Front E., Toronto

WOOL—The market is dull at 15c. for fleece and 10c. for unwashed.

SEEDS.

The usual quietness at this time of the year is now in evidence, and the movement is light. Prices are steady. We quote alsike at \$2.50 to \$4.50, with slightly more for strictly choice samples. Red clover is worth all the way from \$3 to \$4.50.

SALT

Prices are unaltered. The demand is excellent. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Ontario flour is 10c. cheaper.

Dressed hogs have declined 15 to 25c.

Refined sugar is 5c. per 100 lb. dearer.

Shipments of shelled walnuts are arriving this week.

The China green tea market, according to a cable to C. H. Anderson, has closed for the season.

Eggs have advanced 1c. Dairy butter is ½c. dearer. Turkeys are 1c. to 1½c. up; geese, ½c.; chickens and ducks, 5c. Cheese is ½c. dearer.

Valencia, Mexican and Jamaica oranges are 25c. cheaper than a week ago. Navels are in at \$4 to \$4.50. Malaga grapes are 25 to 50c. cheaper.

Rutherford, Marshall & Co. state that the export demand for poultry and butter has been so good of late that the market is in the healthiest state it has been for years, and prices are ruling high. They made one shipment of four tons of butter to the Lower Provinces on Saturday.

QUEBEC MARKETS.

MONTREAL, Dec. 15, 1898.

GROCERIES.

THE grocery market does not furnish any special activity at present except in the matter of sorting trade in seasonable goods, such as dried fruits, nuts and spices. In the former, Valencia raisins have been somewhat unsettled, but all other fruits are unchanged. Nuts, generally, are steady; in fact, higher, and spices unchanged. Business in other departments is slight, with few features. Easiness in the west on canned tomatoes has not extended here, and though raw sugar has had a rather abrupt decline in London, the fact has not exerted any influence on the price of refined here, which is unchanged at the advance named by the local refiners last Saturday morning.

SUGAR.

The sugar market, locally, has continued firm, despite considerable fluctuation in

London; in fact, refiners' prices here are 5c. higher than they were, and the somewhat abrupt decline in London has exerted little or no influence on them. Car lots of granulated are quoted at \$4.55, and yellows at \$3.80 to \$4.30 per 100 lb., as to quality, at the factory. According to cables from London, raw was weak and decidedly lower; cane, dull at ¾d. decline; Java, 12s. 6d., and fair refining, 10s. 6d. Beet was weak, with present and next month quoted at 9s. 10½d. In New York, raw has been irregular; fair refining, 3 13-16c.; centrifugal, 96 test, 4 7-16c., and molasses sugar, 3 11-16c. Refined, in New York, is quiet, and about steady.

SYRUPS.

Canadian syrup in the wood, is quiet, but steady, at 1¾ to 2¼c. per lb.

MOLASSES.

The firm situation of the molasses market is fully maintained, and the outlook was never more encouraging to holders of Barbadoes stock than it is at present. At the same time, the intrusion of a purely speculative element is calculated to disturb the legitimate channels of trade, so that, while wholesale dealers believe that the goods are worth more money, they prefer to keep their jobbing range unchanged to playing into the hands of the speculators and putting prices above where they should legitimately be.

DRIED FRUIT.

As a result of recent sales of large lots of Valencia raisins, prices on the fruit have been somewhat unsettled since last report, and values are lower all round than they were, though, for select brands there has been no material change in quotations.

California raisins are a light stock on this market, and, what business there is moving, is at firm prices.

Malaga table raisins meet a steady distributive demand for holiday wants, and values are unchanged.

The same remarks apply to sultanas.

There is a good jobbing inquiry for currants, and prices rule much as they were.

Prunes are steady for both European and Californian sorts, both for prompt and forward delivery.

There has been no change either in figs or dates.

NUTS.

Some small lots of new Grenoble walnuts have been received here this week, but the quality is hardly up to expectations, the great complaint being about their dark color. There has been some modification in quotations, as a result of these arrivals, but the outside price is still firmly held. Shelled walnuts have advanced 1 to 2c., and are firm at the rise. Other nuts are unchanged.

CANNED GOODS.

Business in canned goods has been very quiet, and values are steady all round for vegetables, especially corn, while tomatoes, despite low priced sales in the west, are held steady here, none being obtainable in a jobbing way under 90c., while some makes are held as high as \$1.

SPICES.

There is a steady demand for these in a small jobbing way. Prices generally are unchanged.

TEA.

The market continues quiet, but very firm, medium and good medium Japan stock costing from 15 to 17c. In blacks, inquiry for Ceylons has been noticeable, and ¾c. advance has been obtained on the prices asked a month ago. Business in greens has been chiefly in Young Hysons, ranging from 12½ to 14c.

COFFEE.

The market continues quiet, while prices remain steady. The only lots of green bag stock moving have been a few Maracaibos in 25 bag lots at 9½ to 10c. Other sorts have been nominal.

GREEN FRUIT.

Business in green fruit has been fairly active despite the cold weather. Valencia oranges, under larger receipts, are somewhat lower than last week and the same can be

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RESULTS AT LESS
EXPENSE**

When you cover a building with our

**Sheet Steel
Pressed Brick.**



It makes a uniformly handsome finish—is dry, warm, fireproof and durable—and can be applied very easily and quickly.

Figure it out and serve your own interest by deciding in its favor.

We will gladly send you all details of information.

Metallic Roofing Co.
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1180 King St. West, TORONTO.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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DERBY

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

Its
Rich
AROMA

Its
Refined
FLAVOR

Its
Potent
STRENGTH

Its
Uniform
QUALITY

Its
Attractive
APPEARANCE

all combine to make a ready seller and an indispensable item of stock of

TARTAN TEA

BALFOUR & CO.

Wholesale
Agents

Hamilton

It's a wonder!

Grocers who have bought CLARK'S Pork and Beans with Tomato Sauce, report that they would never have believed such a business could have been done in this line, until they were convinced by Actual Trial.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two generations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume, and Aerated Water manufacturers. The only goods for high-class work.

W. P. DOWNEY, Sole Agent

20 and 20½ St. Peter St.

MONTREAL.

The Great Hit of the fruit season is the "MAPLE LEAF" BRAND

Ask your wholesale house
for them.

SEEDED RAISINS.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.
(52)

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

THE B. C. PROVISION HOUSE

VANCOUVER,

NELSON,

VICTORIA,

REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

G. F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS



HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

said of Jamaica stock. Lemons are steady, also Malaga grapes, while cranberries are rather higher than they were.

APPLES.

There is a good movement in sound winter varieties, and values are firm as last quoted.

FISH.

Pickled fish meet a fair demand. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbbls., \$2.25; No. 3 mackerel, \$1.50; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

Prepared fish are unchanged. We quote as follows: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¾c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloomers, 90c. to \$1.

Fresh fish are steady. We quote as follows: Haddock, 3½c.; Manitoba whitefish and dore, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

COUNTRY PRODUCE.

EGGS—There was a good demand for small lots of eggs to day, and the market is

fairly active and firm. We quote: No. 1 candled, 16c.; No. 2 do., 12½ to 13½c.; Montreal limed, 14½ to 15c.; western limed, 13 to 13½c., and culls, 9c. per doz.

POULTRY—There was an improved demand for poultry, and, as the supply was ample, buyers had no difficulty in filling their wants, and prices show no change. We quote: Turkeys, good to choice, 8 to 8½c.; scalded, 7 to 7½c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 6c.; ducks, 7½ to 8c., and geese, 4 to 6c. per lb.

GAME—The market for partridge was active and firm, all the offerings meeting with a ready sale at 65 to 70c. for firsts, and at 50 to 55c. for seconds per brace.

BEANS—The demand for beans is limited, and prices rule about steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

HONEY—Business in honey continues slow, and prices are nominal. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—A fair trade was done in potatoes at steady prices. Car lots of choice sold at 50 to 52c., and common to fair at 40 to 45c. per bag.

PROVISIONS

Trade in provisions was quiet, the demand being chiefly for small lots to fill

actual wants, and, in consequence, the market was without any new feature of note. We quote: Canadian pork, in barrels, \$11.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

DRESSED HOGS.

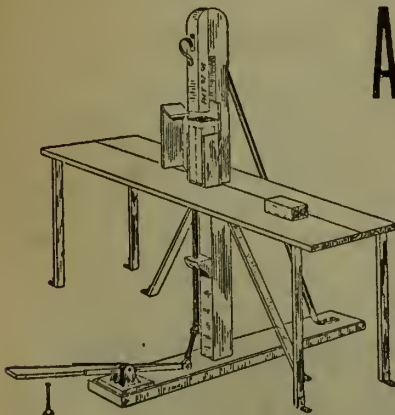
There was a good demand for small lots of dressed hogs, and a more active trade was done at steady prices, sales being made at \$5.60 to \$5.75 for good to choice, and heavy at \$5 to \$5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was no material change in the situation of the grain market. The demand for all lines was limited, and business, on the whole, is quiet.

FLOUR—There continues to be a steady demand for flour from local and country buyers in small lots, and trade, on the whole, is fairly active for the season. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50; strong bakers', best, \$4.15 to \$4.25.

FEED—The demand for feed continues to be in excess of the supply, and, in consequence, the tone of the market is strong, and, in some cases, Manitoba bran is quoted as high as \$15, and shorts at \$16, and moultrie at \$17 per ton, including bags. We quote:



Armada Tea Packer and Simplex Mixer

Said Mr. Minto, of Minto Bros., Wholesale Tea Merchants, Toronto, Ont:

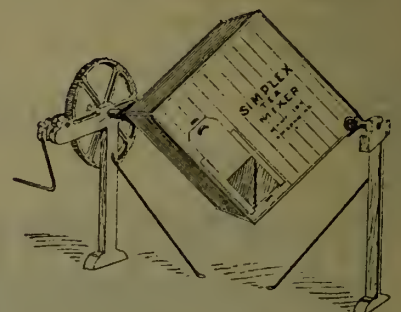
"I will speak a good word for The Armada Tea Packer whenever I can. We are delighted with our machine—so simple and easy to handle."

For prices, write

A. H. Canning & Co.

57 Front Street East

TORONTO.



Manitoba bran, \$14; shorts, \$16, and moul-lie, \$17 per ton, including bags.

MEAL—A fair business was done in meal, and the market is moderately active and steady at \$3.60 per bbl., and at \$1.75 per bag for rolled oats.

HAY—There was no change in the market for baled hay. The demand is slow, and trade continues at steady prices. We quote: No. 1, \$6.50 to \$7.50; No. 2, extra, \$5 to \$6; No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

CHEESE AND BUTTER.

The cheese market steadily gathers strength, and those who predict 10c. cheese grow more confident each day. Values here are now held very firmly, and sellers are not disposed to urge sales until after the turn of the year. Nominally 9½c. was the idea for finest Ontario fall makes, and 9½ to 9¾c. for eastern.

Butter ruled steady, with values ranging from 20½c. for strictly finest late made creamery down to 19c. for goods grading under that. There is little doing in dairy stock.

The exports of cheese and butter for the week, via St. John, Portland and other ports were:

| | Cheese. | Butter. |
|--|---------|---------|
| Liverpool | 0,197 | 2,429 |
| London | 7,754 | 420 |
| Glasgow | 812 | .... |
| Bristol | 6,389 | 4,232 |
| Newcastle | 833 | .... |
| Hull | 250 | .... |
| | 26,235 | 7,101 |
| Total since close of naviga-
tion | 51,488 | 12,044 |

MONTREAL NOTES.

There has been a sharp decline both in raw, beet and cane sugars at London.

A few small lots of new Grenoble walnuts have arrived here, and are disappointing as to quality.

Shelled walnuts continue to advance, being from 1 to 2c. higher than last week, and firm at the rise.

Both Valencia and Jamaica oranges have declined slightly in this market, as a result of increased receipts.

The creditors of Daniel Burch, general merchant, of Ruton, met in Hamilton on Tuesday. Burch's liabilities were believed to average from \$8,000 to \$10,000. Recently he gave a chatel mortgage to his brother for \$1,000 which the creditors now seek.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 13, 1898.

WHILE we are much pleased because of the large and increasing winter export business being done through our port, our importers are not a little disappointed, in fact, not a little indignant, at the rate the mail steamers are charging on goods from Liverpool to our own port. The more, as they compare the rates of this year with those of last, when they remember the rates charged by these same boats to Montreal in the summer; also, when they consider the proportion which through goods pay the steamers, as compared with the rates we are charged for the same distance. While, of course, we do expect to get as low a rate as the steamers' part of the through rate, we feel it is most unfair we should pay nearly double that amount. While the steamer people are saying pleasant things about us, they are showing their favor by discriminating against us in the matter of freight rates. Not only do they charge some 2s. 6d. more than the Beaver Line charged last year, but they do not allow anything for cartage and ferriage, which the Beaver Line allowed. Taking all together, the rates are about 4s. higher this year, on all heavy goods, than last year. We feel there should be some redress. The merchants are, wherever possible, bringing their freight by other than the mail boats. The rates from London are, also, about 4s. below those charged by the Liverpool mail steamers. In business, this has been an active week, for both the whole-sale and retail trade. The latter are very busy. There is little change. Cream of tartar and spices are rather firmer. Wholesale men are small buyers, from the present till after stocktaking. Flour is rather easier, but, in sugars, somewhat to the surprise of the trade, the week closed showing rather higher figures.

OIL—There continues to be some competition in burning oil, but there is less in the city than at some other points in these Lower Provinces. Prices of all grades of burning oil are quoted to city trade ¼c. below last week, some importers not in sympathy with the Standard Oil Company being inclined to cut prices. These importations are, however, small. In other grades trade is quiet. Cod oil, for which this is

quite a receiving point, is light sale at this season.

SALT—Small quantities of salt from Liverpool, both for local and western points, continue to arrive, but the trade is of the nature of hand-to-mouth business, as sales are light at this season and supplies quickly procured. In Canadian some light arrivals are noted. Three grades, or rather the output of three manufacturers, are now on the market. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—Little can be said, other branches of business occupying the place of interest at this season. Local prices are still below what the condition of the outside markets warrants. Stocks are quite ample. In canned oysters, for which there is quite a demand here, prices are quoted rather higher, and market is firm.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY **FLUSHING, N.Y.**

Dressed Poultry WANTED

Chickens, Turkeys and Ducks.

Highest prices paid in cash. Ship by freight or (if necessary) express to

The Simcoe Canning Co.

York St., **HAMILTON, ONT.** (50)

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS

All sizes, and finest quality fruit.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

Owing to competition, sardines are rather lower, but other lines of canned fish tend higher. In lobsters, the high prices continue, but holders find it difficult to get a further advance, as the sale is affected by the increased cost.

GREEN FRUIT—Valencia oranges are arriving in good condition, though quality is, as yet but fair. The first shipment of large are to hand this week. In apples, prices are firmer, and holders not pushing sales. Good stock is showing a nice profit. Receipts are light, much lighter than usual at this season. Lemons show little change. A few Malagas are now offered. In grapes there is a firm feeling. The holiday season is making a good demand. The weather has been favorable to the handling of fruit. Malaga grapes to hand this season have been good. Sweet potatoes are about over, late shipments arriving in bad condition. Cranberries are firmer, Cape Cods being the only goods offered. Bananas have but a light sale.

DRIED FRUIT—This is a busy line. In raisins very low prices are quoted, some importers being satisfied with small profits. The chief competition is in Valencia layers. Dealers prefer not to carry this line over. Californian raisins firm, with ample stocks. Seeded are having an increased sale. In currants, stocks are light. Dealers find it impossible to keep up with the demand for cleaned. One dealer has cleaned upward of 75 barrels during the last two months. In prunes, Bosnia, French, and California are offered. The last-named are preferred. Prices tend higher. Dried apples are higher, but the demand is on western account. Receipts are not large. Evaporated apples are scarce. Dealers are much surprised at the firmness of the high prices. It means increased demand for prunes. Evaporated peaches and apricots are very high, particularly the latter. There is a light sale. Canadian onions are about all that are offered; prices are higher and stocks small. Nuts, except peanuts, are high, but there is the regular holiday demand.

SUGAR—It was somewhat a surprise to the dealers that prices were slightly advanced. Little is being done in foreign sugars. The refineries watch the situation very closely and meet the competition, but only just to the least possible extent, taking advantage of the fact that barrels are preferred to bags. There is a good trade doing.

MOLASSES—The big sale is over. Dealers are inclined to let stocks run out. A small cargo, rather under two hundred casks, arrived direct this week. It found a ready sale at good figures, but showed little advance. Stocks are light.

PRODUCE—Eggs are firmer, but, except for strictly fresh, little further advance is

expected. Limes, where quality is good, have a better demand. Butter is also rather firmer. Some shipments of Ontario dairy butter, both rolls and tubs, are to hand this week. Quality good, and a fair price was obtained. Quality is necessary if quick sales are desired. Cheese shows an improved position, but for local consumption prices are still low.

FISH—Dealers begin to look for trade in frozen fish, but owing to fish being scarce, a large business is not expected. In dry cod prices are higher, with light stocks. Pollock is also quoted higher; receipts have not more than kept up with demand, but sales will be lighter now. Pickled herring is still high, and Grand Manan is about the only grade offered. Smoked herring is quiet; some small shipments have been made to Glasgow. Shad are quite plentiful, with but limited sale. Finnan haddies keep scarce, but prices show no change. In boneless fish sale is light. Kipper herring and bloaters are firm. We quote: Large cod, \$3.60 to \$3.70; medium, \$3.55 to \$3.60; pollock, \$1.50 to \$1.60; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.

PROVISIONS—Pork and beef are somewhat quiet. The former are easier, but beef is quoted higher. Fair stocks are held. In lard there is a good sale. Prices tend rather easier, but there is little change.

FLOUR, FEED AND MEAL—Ontario flours seem easier, with millers more anxious to sell. There is a fair trade. Feed continues scarce and high, while oatmeal shows no change. Oats are quoted higher. Dealers are being quite largely supplied with meal bought at figures well below present prices. Cornmeal, while moving freely, shows no change in price. Beans are still easy in this market. Dealers look for rather lower figures. Barley and peas are still high. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$19 to \$20; bran, \$17 to \$18; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Wm. Rankine, retail grocer, is in financial difficulties.

North Shore fishermen are finding quite a demand for eels.

O. L. Price, of Parrsboro', shipped one ton of spruce gum to New York this week.

Over 2,000 boxes P. E. Island cheese were shipped to England this week via Halifax.

W. R. Miles, representing Peek Bros. & Winch, has gone home to London to spend the holidays.

J. J. Murray, representing Alex. W. Grant, passed through St. John this week on his way to Liverpool.

J. G. Crosby received the last direct consignment of Porto Rico molasses of the season this week, a small cargo of 124 casks.

The Fruit Growers' Association of Prince Edward Island are much pleased by the returns received from their first shipment of apples to Liverpool.

At the annual meeting of The St. John Board of Trade, the president, D. J. McLaughlin, was reelected, as was the vice-president, W. M. Jarvis.

Lumber business at all points is very light this year. Exports from Moncton for November are about \$40,000 below that month last year, largely because of the decrease in that one line.

St. John imports for November were \$270,793; exports, \$237,656, two-thirds of which was lumber. The amount of rebate received by importers, because of the preferential rate, was \$1,843.55.

CANADIAN CAVIARE IN DEMAND.

Another Canadian product has been exported to Great Britain, and been received with favor. A shipment of 1,500 lb. of caviare, the roe of fish from the great lakes, has been sent from Rat Portage to London, through the efforts of the Canadian Department of the Imperial Institute. It was sent in cold storage.

The demand for caviare throughout the United Kingdom is a large and rapidly-increasing one. The best product arriving on the market comes from Russia. The Canadian shipment is said to closely resemble it, and to be much superior to a large proportion of that arriving there.

As the article brings high prices, it is devoutly wished that the trade may assume large proportions.

"SALADA" IN A CLOCK TOWER.

The large clock space in the tower of the new city hall building, Toronto, is likely to be empty for some time. Knowing this, the Salada Tea Co. has written the Mayor offering to rent the space for advertising purposes. Mayor Shaw has notified the company that its proposition will be submitted to the Board of Control for consideration.

SHE IS SATISFIED.



No
Dissatisfaction
when
Hudson's
Soap

is used. It quickly
drives the dirt away
but won't wear out
the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on
the market ?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful
business experience.

We give you a powder that leaves no smell, and
does NOT injure the hands.

Cheaper for your customer and yields you
a larger profit than other powders.

We give you good advice :

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

Prunes

CALIFORNIAN
OREGON
FRENCH
BOSNIA

All grades
and
sizes.

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's
Canned Fish.

Sardines—Oils, Tomato, Mustard,
and Spiced ; Clams and Clam
Chowder ; Scallops ; Kipperd
Herring and Kipperd Chickens ;
Haddies—Oval and Round.

I have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and
delicious. Pounds and halves. Black and mixed.
In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

NEW SEASON'S

WALNUTS

Grenoble and Bordeaux

NOW IN STORE

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

~~~~~ IN ~~~~~

Cocoa  
Chocolate
 Coffee  
Spices
Baking  
Powder

~~~~~

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

Blue Label Tomato ..Ketchup

is right—made from finest, ripest tomatoes—just enough spice to give it snap. Put up in bottles sterilized before filling.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

The F. F. Dalley Co., Limited

Have opened a branch of their business in Toronto, at 48 Front Street East, under the management of W. M. FIELDING, who will be very pleased to meet any of their numerous customers on their visits to the City of Toronto.

If you are rushed for time, ring them up. Their telephone number is 8261, and Mr. Fielding will take pleasure in calling on you at your hotel.

They carry a full line of all their Specialties at the above premises.

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

The Best.

Has the
Flavor of
Fresh
Ground
Coffee.



Rose & Laflamme

Agents

..MONTREAL

CURRENT MARKET QUOTATIONS

December 15, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	13 14½	12 14	
" " pound prints		14 15	17 18	
" " tubs, best		13 14½	16 18	
" " tubs, second grade		11 12	12 15	
Creamery, tubs	19½ 20	19 20	18 20	
" prints	21 22	20 21	20 22	
Cheese	9 9½	9 10	8½ 9	

CANNED GOODS

Apples, 3's	\$ 90	\$ 100	\$ 85	\$ 90	\$ 1 00	\$ 1 10	\$ 1 15	\$ 1 25
" " gallons	2 40	2 75	2 00	2 20	2 25	2 50	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80		
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95		90
Corn, 2's	95	1 00	90	1 00	85	90		80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's			70	75	80	90		1 00
" " sifted			1 00	1 05	1 10	1 15		1 00
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80		1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" " 3's	2 50	2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70		1 60
" " 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60		1 40
" " Lombard	1 30	1 50	1 20	1 50	1 30	1 50		1 40
" " Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30		1 00
Pumpkins, 3's	75	85	70	80	90	1 00		1 00
" " gallon	1 50	1 75	1 50	1 75	1 50	1 75	1 40	1 60
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75		1 70
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75		1 10
Succotash, 2's	1 10	1 15		1 15	1 10	1 15		
Tomatoes, 3's	90	95	80	85	95	1 00		
Lobster, tails	2 50	2 95		2 50	2 50	2 60		
" " 1-lb. flats	2 75	3 00		3 00	1 25	1 30		
" " ½-lb. flats			1 75	1 85				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, tails	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35		
" " Horseshoe	1 20	1 25	1 50	1 60		1 60		
" " (Clover) tails		1 20	1 55	1 60				
" " Leaf j flats		1 45	1 55	1 60				
" " Coboes	95	1 00	1 15	1 20	95	1 00		
Sardines, Albert, ½'s	10½	11		13	14	15		
" " ¼'s	20	21	20	21	20	21		
" " Sportsmen, ½'s	11½	12		12½	12			
" " ¼'s	19	20	20	21	20	21		
" " key opener, ½'s	10	11	10½	11	16	18		
" " ¼'s	16	18	18½	23	10	11		
" " other brands	23	35	16	17	16	17		
" " P. & C., ¼'s	23	25	23	25	23	25		
" " ½'s	33	36	33	36	33	36		
" " American, ¼'s	9	11		5	4	5		
" " ½'s	9	11		11	10	11		
" " Mustard, ¼ size, cases								
" " 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00		
Fruit in glass jars					4 25	4 50		
Haddies			1 10	1 20	1 00	1 10		
Kipperd Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 25	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencia, 714's	\$4 00	\$4 50	4 75	5 00				
" " 420's, large	5 00	5 50		5 00	5 50	6 00		
" " ordinary	3 50	4 00	4 50	5 00	4 00	4 50		
" " Mexican, per box			2 50	3 25	6 00	7 00		
" " Jamaica, per bbl	5 00	5 50	5 75	6 25				
" " California Navels			4 00	4 25				
Lemons, Malaga, per chest			5 00	5 50	6 00	7 00		
" " Messina, new, p. box	2 50	3 00	2 75	3 25	4 00	4 50		
Bananas, per bunch	2 00	2 25	1 40	1 70	2 00	2 25		
Apples, per bbl	3 00	4 00	2 00	3 50	2 00	3 25		
Cranberries, per bbl	7 50	8 50	7 00	8 00	7 00	8 50		
Sweet Potatoes, bbl	2 50	3 00	2 25	2 50	3 50	4 00		
Malaga Grapes, per keg	5 50	7 50	5 50	7 00	6 00	7 00		
Tomatoes, Can., per basket	30	50						
Pears, late varieties, per bbl	4 00	8 00	2 50	4 00				
Spanish onions, per crate	85	95	1 00	1 15	2 50	3 00		

SUGAR

Granulated (St. Lawrence, Redpath)	\$4 55		\$4 73	4%	4½%	5%	5½%
Granulated, Acadia	4 55		4 73				
Paris lump, bbls. and 100-lb. boxes	5 67½		5 73	5%	6%		
" " in 50-lb. boxes	5 80		5 83				
Extra Ground Icing, bbls.	5 30		5 55				
Powdered, bbls	5 05		5 15	5½%	6%		
Phoenix	4 30		4 48				
Cream	4 23		4 48				
Extra bright	4 21		4 38	4%	4½%	4½%	
Bright coffee			4 28	3½%	3½%		
No. 3 yellow	3 80		4 08	3½%	3½%		
No. 2 yellow	3 90		3 98				
Demerara			3 60	3 85			
Imported yellow				3 85			

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark				
Medium		30	32	3
Bright		35	37	3½
Honey			40	
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		
Molasses—				
New Orleans	31	24	45	26
Barbadoes	32			29
Porto Rico	23	38	42	31
Antigua	22	23		32
St. Croix			25	28
			27	28

CANNED MEATS

Comp. corn beef, 1-lb. cans.	\$1 50	\$1 40	\$1 50	\$1 50	\$1 65	\$1 75
" " 2-lb. cans.	2 65	2 50	2 60	2 50	2 65	3 00
" " 4-lb. cans.	5 10					
" " 6-lb. cans.	8 60		8 00	8 75	9 25	
" " 14-lb. cans.	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can.	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can.	3 50	3 20	3 25	3 00	3 25	3 00
" " 2-lb. can.	6 70	6 75	7 00	5 80	6 00	6 50
English brawn, 2-lb. can.	2 30	2 60	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can.			2 50	2 50		
" " 2-lb. can.			4 00	4 00		
Soups, assorted, 1-lb. can.	2 00		1 50	1 40	1 50	
" " 2-lb. can.	3 00		2 20	2 25	2 30	
Soups and Bouilli, 2-lb. can.	2 00		1 80	1 75	1 80	
" " 6-lb. can.			4 50	4 25	4 50	
Sliced smoked beef, ½'s	1 70	1 65	1 70	2 00		
" " 1's	2 25	2 80	2 95	3 25		

COUNTRY PRODUCE

Eggs, boiling stock	23	24	21	22	16	18	15
" " fresh gathered			17	18			
" " held	15	16½	15	16	15	16	
Poultry—chickens, dressed	*5	8	25	45	25	50	
Geese, per lb.			5½	6½	50	70	
Ducks, per pair	*8½	9	30	65	40	60	
Turkeys, per lb.	1 50	1 75	80	9½	150	1 75	
Honey, comb, per doz	7	7½	6	6½	7	8	
" " light color, 60-lb. tins		8		7	8	10	
" " 5 and 10-lb. tins		8		7	8	10	
" " buckwheat	5½	6½	2	3	5	6	

FRUITS

Currants, Provincials, bbls.....	4½	4½	4¾	4½	5	7	7½
" " ½-bbls.....	4¾	.....	.....	6	7	7	7½
" Filialras, bbls.....	4¾	4¾	4¾	5¾	6½	7½	7½
" " ½-bbls.....	4¾	4¾	4¾	5	6	7½	8
" " cases.....	4¾	4¾	4¾	6½	7	.....	.....
" " ½-cases.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls.....	.....	.....	.....	6	7	.....	.....
" " cases.....	.....	5	6	7	7½	.....	.....
" " ½-cases.....	.....	5	5½	6	6	.....	.....
Vostizzas, cases.....	5½	6½	6	7	8	7½	8
Dates, boxes.....	5¾	6	.....	6½	5	6	7
Figs, 10-lb. boxes, per lb.....	15	20	18	20	14	16	.....
" 25-lb. boxes.....	.....	.....	.....	28	.....	.....	.....
" Tappets, per lb.....	.....	.....	.....	4½	.....	.....	.....
" Naturals, per lb.....	.....	.....	8	8½	.....	.....	.....
" Naturals, boxes.....	.....	.....	.....	12	.....	.....	.....
Prunes, California, 40's.....	11	10	11	10	12	.....	.....
" " 50's.....	9½	8½	9½	8	9	.....	.....
" " 60's.....	8	8	8½	7	8	.....	.....
" " 70's.....	7½	7½	7¾	7	8	.....	.....
" " 80's.....	7	6¾	7	.....	7	.....	.....
" " 90's.....	6½	6	6½	4½	5	6½	6½
" Bosnia, B.....	.....	.....	.....	7	.....	.....	.....
" " C.....	.....	.....	6½	.....	.....	.....	.....
" " D.....	.....	.....	6	.....	.....	.....	.....
" " U.....	.....	.....	5½	.....	.....	.....	.....
Raisins, Valencia, off stalk.....	4	4½	4½	5	6	1 70	1 90
" Fine off stalk.....	4½	4½	5	5	5½	.....	.....
" Selected.....	5½	5½	5¾	6	7	.....	.....
" Layers.....	5¾	5¾	6½	5¾	6	8	8½
" Sultanias.....	11	13	10	15	10	12	12
" California 3-crown.....	7½	7½	7½	7	7¾	7	7½
" " 4-crown.....	8½	8	8½	8	8½	8	8½
" Malaga, London layers.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm.....	.....	3 60	3 70	.....	.....	.....	.....
" " Clusters.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried.....	6½	7	5½	6	5½	6	7
" " evaporated.....	9	10	8½	9	9	11	12
Cal. Evaporated Fruits—							
Apricots, 25-lb. boxes.....	9	16	.....	18	11	16	.....

PROVISIONS

Long clear bacon	7½	8	7½	8	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	12	11	11½	.....	.....	11¼	12	
Rolls	9	8½	8¾	9½	10	.....	10½	
Hams	10½	13	10½	11	11½	12	12	11½
Shoulder hams	10	7¾	8¼	8	9	.....	9½	
Backs .....	.....	10½	11	.....	.....	9¾	10	
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 50	15 00	14 50	15 00	16 00	17 00
“ short cut	16 00	16 50	15 50	16 00	15 00	15 00	16 50	17 50
Clear shoulder mess .....	.....	.....	13 50	14 00	13 00	14 00	.....	.....
Plate beef, per lb	12 50	18 00	11 00	11 50	13 00	13 50	.....	.....
Lard, tierces, per lb .....	.....	8¼	.....	.....	7¾	8	9	9½
Tubs .....	.....	.....	.....	6¾	8	8¼	.....	.....
Pails	8¾	9¾	7	7½	8	8½	.....	9
Compound, Pails	1 10	6 ½	7	7	6 ½	7	7	7
Shortening, in 60-lb. tubs .....	.....	.....	.....	7½	.....	7¼	.....	.....
Dressed Hogs .....	.....	5 10	5 15	.....	.....	.....	.....	.....



THE steadily increasing demand for Brantford Starches is the best evidence of their quality.

Brantford Prepared Corn

is having a larger sale than ever before.

Because our claim that it is the whitest, purest and most delicately flavored is being proved by consumers.

The Brantford Starch Co., Limited
BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	29	23	28
Old Government Java	27	31	22	30
Rio	10	11	7½	12
Plantation Ceylon	29	31	26	30
Porto Rico	24	28	22	25
Guatemala	24	26	22	25
Jamaica	18	22	15	20
Maraicao	13	15	13	16

NUTS

Brazil	12	13	12½	14	12	12½	15
Valencia shelled almonds	28	30	29	30	25	30	30
Tarragona almonds	12	15	12	14	11	12	13
Peanuts (roasted)	6½	9½	9	10	9	10	9
“ (green)	5½	8	7	9	10	10	15
Cocoanuts, per sack	3 00	3 50	3 75	3 50	4 00	4 00	4 00
“ per doz	12	12½	13	14	12	13	14
Grenoble walnuts	11	11	11	11	10	10	10
Marbot walnuts	7	8	8½	9	8	10	12
Sicily filberts	10	11	10	11	10	11	11
Naples filberts	10	11	10	11	11	12	12
Pecans	25	26	28	28	28	28	28
Shelled Walnuts	25	26	28	28	28	28	28

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3¾	3 62½	3 75	4 ¾
Patna, per lb	6	6¼	5½	6	5	6	5½
Japau	5	6	4¾	5½	5	6	5½
Imperial Seeta	6½	7	6	6½	6	7	6½
Extra Burmah	3½	4	4¼	4½	4	5	4
Sago	4	4½	3¾	4	5	6	4
Tapioca	4	4½	3¾	4	5	6	4

SODA

Bi-carb, standard, 100-lb. keg...	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	90	90
Sal soda, per keg	95	1 00	95	1 00	95	1 00	1 00	1 00

SPICES

Pepper, black, ground, in kegs,	12	15	12	14	14	15	15
“ palls, boxes	15	16	14	15	15	16	15
“ in 5-lb. cans	11	13	11	13	12	13	15
Pepper, white, ground, in kegs,	20	26	18	24	24	26	35
“ palls, boxes	20	22	20	26	20	22	25
“ 5-lb. cans	19	25	17	24	20	22	25
“ whole	20	25	18	25	20	25	25
Ginger, Jamaica	15	20	14	35	18	20	20
Cloves	25	30	25	30	25	30	25
Pure mixed spice	25	40	20	40	18	20	25
Cassia	25	27	24	25	20	22	25
Cream tartar, French	28	80	25	30	25	30	30
“ best	15	17	13	16	18	14	20
Allspice	15	17	13	16	18	14	20

PETROLEUM

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Canadian	12	13	13½	15½
Sarna water white	12	13	15½	16½
Carbon safety	17	17½	16½	18
American water white	18	19	18	18½
Pratt's Astral, in bulk	18	19	18	18½

TEAS

Black—							
Congou—Half-chests Kalsow,							
Moning, Peking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	40
Caddles Paklog, Kalsow	14	40	18	50	15	40	40
Indian—Darjeelings	35	55	35	55	30	50	50
Assam Pekoes	20	40	20	40	18	40	40
Pekoe Souchong	18	25	18	25	17	24	24
Ceylon—Broken Pekoes	35	42	35	42	34	40	40
Pekoes	20	30	20	30	20	30	30
Pekoe Souchong	17	35	17	35	17	35	35
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50	40	50	50
Half-chests, ordinary firsts	22	28	22	28	20	28	28
Young Hyson—Cases, sifted,							
extra firsts	42	50	42	50	40	50	50
Cases, small leaf, firsts	35	40	35	40	30	40	40
Half-chests, ordinary firsts	22	38	22	38	20	38	38
Half-chests, seconds	17	19	17	19	16	19	19
“ thirds	15	17	15	17	14	17	17
“ common	13	14	13	14	12	14	14
Ping Sueys—							
Young Hyson—½-chests, firsts	28	32	28	32	30	40	40
“ seconds	16	19	16	19	15	19	19
Half-boxes, firsts	28	32	28	32	30	40	40
“ seconds	16	19	16	19	15	19	19
Japan—							
½-chests, finest May pickings	38	40	38	40	30	40	40
Choice	32	36	32	36	30	36	36
Finest	28	30	28	30	20	30	30
Fine	25	27	25	27	20	27	27
Good medium	22	24	22	24	20	24	24
Medium	19	20	19	20	20	20	20
Good common	16	18	16	18	15	18	18
Common	13	15	13½	15	15	15	15
Nagasaki, ½-chests Pekoe	16	22	16	22	15	22	22
“ Oolong	14	15	14	15	15	15	15
“ Gunpowder	16	19	16	19	15	19	19
“ Siftings	7½	11	7½	11	15	11	11

WOODENWARE

Palls, 2-hoop, clear, No. 1	\$1 45	\$1 45	\$1 50	\$1 50	\$1 50	\$1 50
“ 3-hoop, “ “	1 60	1 60	1 60	1 60	1 60	1 60
“ 2-hoop, “ No. 2	1 40	1 40	1 40	1 40	1 40	1 40
“ 3-hoop, “ “	1 55	1 55	1 55	1 55	1 55	1 55
“ 3-hoop, painted, No. 2	1 40	1 40	1 40	1 40	1 40	1 40
Tubs, No. 0	8 00	8 00	8 00	8 00	8 00	8 00
“ 1	6 50	6 50	6 50	6 50	6 50	6 50
“ 2	5 50	5 50	5 50	5 50	5 50	5 50
“ 3	4 50	4 50	4 50	4 50	4 50	4 50

VALENCIA RAISINS

New Crop, Standard Brands, Good Fruit, **3 $\frac{3}{4}$ cents.**

In lots to suit purchasers. We will make a reduction on above price for fifty-box lots. Send in your orders early and avoid disappointment.

JOHN PINDER & CO. ————— **Montreal**

SELLING TONS OF IT

SLADE'S CELEBRATED BUTTER=SCOTCH

C. E. Colson & Son, Montreal.



THE NEW UNION SCALE

More sensitive and durable than ever.
Improved appearance.

Getting it down fine!

We are now offering a Counter Scale of 300-lb. capacity, with beam marked to $\frac{1}{4}$ ounce, or about one part in **twenty thousand**.

For smaller scales we have our

AGATE BEARING TRIP SCALES.

Neither of the above lines of scales will tell you how old you are, or keep your books for you, but they will tell you the exact weight of the articles placed on them.

The Fairbanks Company

749 Craig Street, **Montreal.**

“**BARBER**” is one of the brands and
 “**BARBAROUS**” are the prices.

Two interesting small lots, of 1898 crop, merchantable,

Valencia Raisins

1,438 Boxes “Jose Barber,” without stalks, but not branded Fine Off-Stalk or Off-Stalk. $3\frac{1}{4}$ c. per lb., or 91c. a box.

451 Boxes, “Bautista Salva & Hijos” Four-Crown Layers, $4\frac{1}{2}$ c. per lb.

Terms : Net 30 days, or 1 per cent. 10 days, Montreal.

Don't order a carload, but take a few boxes as sample.

Coming in, Direct from New Orleans, **ANOTHER BIG CARLOAD OF**

DUNBAR'S GOODS :

Dunbar's “Old Fashion Molasses,” 2-lb. tins.

Dunbar's Choice Open Kettle Louisiana Molasses, gal. and $\frac{1}{2}$ -gal. tins.

Dunbar's Figs in Cordial and Preserved Figs.

Dunbar's Fresh Dwarf Okra, 2 and 3-lb. tins.

Dunbar's Louisiana Cove Oysters, 1 and 2-lb. tins.

Dunbar's Shrimps and Tomatoes.

Dunbar's Barataria Dry Packed Shrimps, 1 and $1\frac{1}{2}$ -lb. tins.

For prices and further particulars, refer to page 85 of the 1898 Special Autumn Edition of “The Canadian Grocer.”

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants.

MONTREAL.

BRAND & COMPANY OF LONDON, Eng.

High-class Goods.

Brand's India Chutney, small bottles, 3 doz. cases	-	\$2.00 per doz.
Brand's India Chutney, large bottles, 3 doz. cases	-	3.00 per doz.
Brand's A1 International Sauce, 3 doz. cases.		
An excellent relish for } fish, flesh or fowl. }	Small size bottles	2.00 per doz.
	Large size bottles	3.00 per doz.
Brand's Calf's Foot Jelly, pint bottles	-	3.50 per doz.
Brand's Thick Soups, in bottles	-	4.50 per doz.
Ox Tail, Mock Turtle, Mulligatawny.		
Brand's (Erbswurst) Consolidated Pea Soup, ½-lb. tins		1.75 per doz.
Brand's Potted Meats and Fish, in Tins	-	1.60 per doz.
Ham, Tongue, Beef, Strasbourg Meats, Mixed Viands, Bloater Paste.		
Brand's Essence of Beef, in bottles, respectively, \$5.00		9.50 per doz.
Brand's Curry Powder, 8-oz. bottles	-	3.50 per doz.
Brand's Herbaceous Mixture, in bottles	-	3.50 per doz.
For Potted Game, etc. Composed of various Spices and Herbs, which will be found a great acquisition to Savoury Pies, Patties, Galantine, Stuffings, Forced Meats, Games, Civets, Soups and for culinary purposes in general.		
Brand's Aromatic Mixture, in bottles	-	3.50 per doz.
For Mince Pies, Plum Puddings, Bride Cakes, Negus, Mulled Wine.		

HUDON, HEBERT & CIE. - Montreal

BYRRH

Appetising and Tonic Wine.

Sole Proprietors: VIOLET FRERES, THUIR, France.

BYRRH is a Wine universally admitted as possessing superior tonic qualities, and is also the **BEST APPETISER KNOWN**. It is made from exceptionally rich and old wines, well blended with bitter substances. It contains all the properties of the former, and is absolutely free from the corrosive influence of alcohol, which forms the basis of most of the so-called appetisers offered to the public.

BYRRH is to be taken by itself, and is recommended as an excellent, wholesome and most appetising wine.

Cases of 12 litre bottles	-	\$11.00
Cases of 24 half litre bottles	-	12.00

Sole Agents for Canada:

HUDON, HEBERT & CIE. - Montreal

MANITOBA MARKETS.

WINNIPEG, Dec. 12, 1898.

THE market this week is singularly barren of news; prices are stationary. The wholesales' Christmas goods have been shipped, and, with the exception of some small assorting orders, the trade is confined to the ordinary consumptive demand.

Wheat is deadly dull. With the close of navigation, the drop in price was marked, and deliveries are small indeed. In fact, the decrease in deliveries has surprised even the grain men. There seems to be a general belief, on the part of the farmers, that prices will improve after the New Year. Grain men are very dubious about this, and views vary. But there is no doubt that every farmer who can hold his wheat is doing so. The price for No. 1 hard, on a standard rate of freight, is only 47c.

The supply of hogs is increasing, and the price has dropped slightly. Live hogs are quoted at \$4.75, and dressed at \$5.75. Cured meats are without change, but the feeling of the market is much easier.

DAIRY PRODUCTS—Creamery butter is quiet, few purchases being made, as the dealers here seem to have a sufficient supply on hand for the trade. Dealers' price to retailers is 22 to 23c. per lb. Dairy butter is very slow, and the market is weaker. Price

paid: 14 to 15c., with 16c. for some choice lots.

EGGS—Fresh gathered are scarce, indeed, at 18 to 19c.; cold storage, 17 to 18c.; pickled, 16 to 17c.

GREEN FRUIT—Market is steady, with no changes. California oranges, clean stock, are selling at \$4.50 to \$5; Mexicans, \$4 to \$4.50. Bananas are scarce, a few bunches arriving by express. Lemons, \$4.50 to \$5; Italian chestnuts, 15c. per lb.; apples, \$3.75 to \$4.50, according to variety.

EVAPORATED FRUITS—Market is firm and without change.

DRIED FRUITS—The sale of currants and raisins has not been so large as anticipated.

In canned goods, coffees, rice and sugar the market has remained stationary for the entire week.

WHITE BREAD OR BROWN BREAD.

A RECENT hospital report, by Drs. Lauder Brunten and Tunnicliffe, deals with the relative digestibility of white and brown bread. It is thus summarized in the British Medical Journal, November 5: "On the strength of certain experiments, which they describe in full, they feel justified in concluding that the higher nutritive value, which might, on purely chemical grounds, be ascribed to brown bread, cannot be maintained from the physiological side. With regard to fats

and mineral constituents, on the other hand, distinctly less of the nutritive materials actually got into the blood in the case of brown than of white bread. White bread is, weight for weight, more nutritious than brown. It thus would appear that the preference given by operatives in large towns to white bread has, to a certain extent, a sound physiological basis. In the case of people with irritable intestines, white bread is to be preferred to brown. In the case of people with sluggish bowels, brown bread may be preferable to white, as it tends to maintain peristalsis and insures regular evacuation of the bowels. If the proportion of mineral ingredients—and especially of lime salts—in other articles of food or drink be insufficient, brown bread is preferable to white. It is possible that in the case of operatives living chiefly upon bread and tea, the preference for white bread which prevails may be responsible—in part, at least—for the early decay of the teeth. * * * Lastly, Drs. Brunton and Tunnicliffe are of opinion that if the dietary be insufficient in fat, or if the patient be unable to digest fat readily in other forms, brown bread may possibly be preferable to white. The authors rightly dwell on the absurdity of taking the mere chemical composition of a foodstuff as an index of its nutritive value. 'A stick of charcoal, the atmospheric air, a little water, and some sea salt, contain all the elements of a typical diet, and in ample quantity.' Hence, it is not always a question of what a foodstuff contains, but how it contains it."

GEM JARS

For January Delivery

The following prices for Letter Orders Only:

Pints, wine.	Net cash, \$3.95	per gross.
Quarts, "	4.20	"
½-Galls., " F.O.B.	6.30	"
Pints, imperial	4.50	"
Quarts, " Toronto	4.75	"
½-Galls., "	8.40	"

7½ per cent. will be positively added to above prices for all orders through Travellers.

A SNAP IN COFFEE.

A Good Roasted Jamaica, 10c.

" Fair Blend.....12c.

" Choice " 15c.

Our Glasgow Blend has few equals at any price. For mail orders will allow a discount of 10 per cent. 10 per cent. added to above prices for all orders through Travellers.

YOUR ADVICE WANTED—Would you prefer buying at net cash prices, or have 5% cash discount? Let us hear from you.

LUMSDEN BROS.

Wholesale Grocers and Manufacturers

TORONTO: 45 Colborne Street

HAMILTON: 84 McNab Street

Take
a
Pinch
with
us.

“Take a pinch with us,” it’s perfectly pure. Scientific experts say it’s all salt—every crystal. Manufactured for over 20 years—honored with over 50 awards at leading expositions for its purity and excellence. The name of the salt is

Rice’s Pure Salt.

Table Salt
Butter Salt
Cheese Salt
Packers’ Salt
Fine Salt
Coarse Salt
Tanners’ Salt
Pickle Salt

*Leading Grocers
Sell It. Do You?*

Sole Manufacturers

The North American Chemical Co.

GODERICH, ONT.

Limited

TRADE CHAT.

CHATHAM, Ont., will soon vote on a by-law to guarantee the interest on \$15,000 for the establishment of a cold storage plant.

R. M. Griffin, grocer, Hespeler, Ont., has sold out to Klager & Coleman.

Over 15,000 bbls. of apples have been shipped from Berwick, N.S., this season.

Fire did \$600 damage to the grocery store of Wm. McEwen, Hull, Que., the other day.

The Kent Mills Co., Chatham, Ont., shipped two carloads of beans to Boston one day last week.

Cole & Judge, of Thamesford, Ont., shipped 3,000 turkeys for the Old Country the other day.

The Pabst Brewing Co. have bought a lot in Vancouver, where they intend erecting bottling works 100 by 30 feet in size.

Sixty-five carloads of turkeys, comprising over 80,000 birds, have been purchased within a month by one firm in Montreal.

About 1,500,000 salmon trout eggs and 2,000,000 whitefish eggs will be hatched out at the Government hatchery at Ottawa this year.

Price & Armes, grocers, Owen Sound, Ont., have moved into larger premises and intend to extend their business considerably this winter.

Bradford Bros., general merchants, Granby, Que., have dissolved, C. H. Bradford retiring. W. D. Bradford will continue in his own name.

The exports of grain from Montreal during the season just closed are reported to have been 20,000,000 bushels in excess of the exports of 1897.

The members of the South Finch, Ont., cheese and dairy board held a meeting on December 16 to consider the establishment of a cold storage warehouse at some point on the Ottawa and New York railway.

The creamery at Chatham, Ont., has begun operations. About 100 lb. of butter per day are manufactured. This amount will be increased until 2,000 lb. per day, the capacity of the plant, are manufactured.

C. E. Mason, representing The Storekeeper, the official organ of the Saginaw, Mich., Retail Merchants' Association, is doing Sarnia, Ont., and Port Huron, Mich., in the interests of the excursion that will be conducted by the grocers of Saginaw and other points to Sarnia next July.

The local output of butter from the creamery at Regina, N.W.T., in the past season was 25,447 lb. The Mounted Police were purchasers of 6,006 lb., and there were other sales in Regina, aggregat-

ing 2,599 lb. The balance, 16,842 lb., was shipped to the British Columbia markets.

A St. Catharines despatch says there is a proposal on foot to establish a big factory at Thorold for the manufacture of caustic soda and bleaching powder from salt brought from Goderich. The factory will cover about five acres of ground, and it is intended that not less than 100 tons of these goods will be turned out for export at a time.

The latest citizen who is said to have entered the mayoralty contest for 1899 is Mr. John C. Trebilcock, the well-known grocer. Talking to some friends on the market the other morning, Mr. Trebilcock announced his intention of running. Whether he is joking or not later developments will tell.—London News.

The assessment of \$200,000 on personalty, owned by The T. Eaton Co., Limited, was confirmed on Tuesday by decision of Judge McDougall. The Eaton company had appealed against the assessment. They were ordered to show their books to the civic officials. The city objected that the information furnished by the company, upon that order, was not sufficient, and the court so held. The appeal was, therefore, dismissed.

AMONG TORONTO RETAILERS.

Circular Advertising.

Unquestionably, one of the most difficult problems of the retail grocer to-day is to find the best method of advertising one's business. In the country towns, or in a city of such size that one can cater to the trade of the whole place and the neighboring country, it is not likely a better medium will be found for some time to come than the local papers. But, in a city like Toronto or Montreal, in the majority of instances the grocers do not expect or want orders from all quarters of the city. Therefore, the dailies, while being of undoubted value, cover such a lot of ground that the average grocer does not hope to cover, that regular advertising in them would cost more than the returns would justify.

D. W. Clark, corner Nassau street and Bellevue avenue, has for some time followed a plan which he finds profitable, and which might be successfully carried out by many doing business on a residential rather than a business street in any of the larger cities. He has printed, at regular intervals, circulars giving a list of the special values he is offering, and giving any information concerning his store that he desires to have his customers know of. The circular issued last told of a special sale of coffee, when the regular prices would be reduced 5c. per lb. Mince meat, prunes, apples, flour, etc., were offered at special

prices. Emphasis was laid on the fact that strictly new laid eggs, fresh oysters and haddies are received every day, and that Clark's store is noted for keeping in stock choice butter, ham, and bacon. The circular was similar in every respect to a live country merchant's advertisement in a local weekly. The circulars are distributed among customers and those who might be induced to become customers.

The advantages of this method of advertising are apparent. During the time I was in Mr. Clark's store, the other day, fully nine out of ten of the customers entering were children. Naturally, they would not have authority to buy anything they saw offered for special sale, but the circulars would inform the "powers that be" in the home of the "specials," and the children would be given instructions to buy certain goods that the circular suggested as worth getting.

In speaking of the value of circular advertising, Mr. Clark showed me a letter he received the other day, from a brother in Johannesburg, South Africa, who advised him to commence this very system, which is quite popular with the merchants of Johannesburg.

In conjunction with this method of advertising, Mr. Clark brings into service a characteristic of much value to the person possessing it. He seems to be thoroughly acquainted with the children who enter his store, and treats them as well as he would older customers. I have seen enough of store life to know how well this pays.

An Effective Christmas Window. I saw a simple window display the other evening that attracted a good deal of attention. The window was a long, narrow and well-lighted one. A stand, about three feet high at the front and running back about 30 inches in a slanting shape, was covered the full length with cranberries. The bright red effect thus created was relieved by two words "Christmas Goods," printed by imbedding apples in the cranberries.

THE RAMBLER.

WHO IS THE CHAMPION?

Quite a large proportion of the grocers of Toronto are inclined to be "sporty," so there is generally a good deal of interest taken in any game or competition among members of the trade.

Interest is now centered in a competition for the pedro championship of the city, now going on between a Bellevue avenue grocer and a traveler for a Yonge street house on one side, and a Yonge street grocer and a traveler for breakfast foods on the other.

At present victory seems to rest with the latter couple, but as the former pair are doughty warriors, the end has yet to be determined.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE
TOBACCO
CO.

... Granby, Que.

See Prices Current

NEWFOUNDLAND
PURE
COD LIVER
OIL

NORWEGIAN PROCESS.

Prices and Samples on application.

J. & R. McLEA

MONTREAL.

General Commission Merchants

J.Y. GRIFFIN & CO.

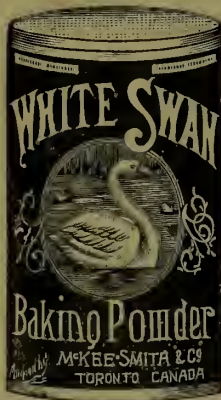
Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.



WHITE SWAN

is the standard

**Baking
Powder**

for Strength, Purity and
Wholesomeness.
Sold by all wholesale
dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S

Royal Snaps

Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.
GUELPH, ONT.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers.
See that you get them.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON,
Montreal. In Nova Scotia, E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A DEMERS & CO., general merchants, Chambly Basin, Que., have assigned to Lamarche & Benoit.

John Brady, grocer, Hoylestown, Nfld., has suspended.

J. T. Pouliot, general merchant, L'Islet, Que., has assigned.

Anthime Jacques, general merchant, Lotbiniere, Que., has assigned.

O. D. Lillard, grocer, Toronto, has assigned to J. W. Payne.

Jas. A. Secord, grocer, Thamesville, Ont., has assigned to H. L. Johnston.

Thos. C. Sturdy, grocer, Goderich, Ont., has assigned to Jas. C. Hazard.

H. L. A. Robert, grocer, Lachine, Que., has assigned to A. Desmarteau.

W. R. H. Taylor, grocer and butcher, Toronto, has assigned to E. J. Henderson.

E. A. Cote, general merchant, Papineauville, Que., has assigned to Kent & Turcotte.

Stade & Stumpf, general merchants, Elmwood, Ont., have assigned to Henry H. Miller.

Terrence Kennedy, fishdealer, etc., Carbonear, Nfld., has applied for declaration of insolvency.

Joseph Letendre, of Letendre & Rosseau, general merchants, St. David, Que., is offering 70c. on the dollar.

Z. Harvey, general merchant, St. Hilarion, Que., has assigned, and a meeting will be held on December 20 to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

Boileau & Theoret, grocers, Montreal, have dissolved.

D. Lariviere & Cie, grocers, Montreal, have dissolved.

J. Falardeau & Co. have registered partnership as cigar dealers in Montreal.

Caron & Potvin, grocers, Hull, Que., have dissolved, J. J. Caron continuing.

W. L. Hanna & Co., bakers and confectioners, Port Arthur, Ont., have dissolved.

Houde, Lebel & Co., have registered partnership as soap dealers in Montreal.

Savage & Purdy, butter and cheese manufacturers, Savage Mills, Que., have dissolved.

Plamondon & Pickard, general merchants, Wotton, Que., have dissolved, A. Plamondon, continuing.

C. W. Bostwick & Co., wholesale grocers, St. John, N.B., have dissolved. J. J. Bostwick, who retires, has bought out Geo. L. Slipp, commission flour dealer, St. John.

SALES MADE AND PENDING.

W. J. Dwyer, grocer, Victoria, is advertising to sell out.

Benj. Starratt, general merchant, Paradise, N.S., has sold out.

Richard M. Shane, grocer, Montreal, is advertising to sell out.

W. H. Farrell, grocer, Ottawa, Ont., is offering his business for sale.

Colin E. McPherson, general merchant, Glanworth, Ont., has sold out.

Mackay & Co., general merchants, Frankville, Ont., have sold out.

Chas. Pearson, general merchant, Cedar Hill, Que., has sold out at 69c. on the dollar.

The assets of J. N. Duguay, general merchant, Fraserville, Que., are to be sold on the 16th inst.

The business of the late J. W. Junkin, dealer in china and glassware, St. Catharines, Ont., is advertised for sale by tender.

M. S. Logan, dry goods and grocery dealer, Morrisburg, Ont., is advertising a clearing sale with intention of removing to Rossland, B.C.

CHANGES.

Priscilla J. Morrish, grocer, Galt, Ont., is closing up business.

T. Watson & Co., grocers, etc., Blyth, Ont., have sold out to R. B. Douglas.

F. X. Cote, general merchant, Lyster, Que., has been succeeded by J. E. Legare.

W. G. Dickinson, produce dealer, etc., Victoria, intends changing his style to W. G. Dickinson & Co., on the New Year.

The Retail Co. are applying for incorporation as general merchants in Morden, Man.

John Meldrum has registered as proprietor of John Meldrum & Co., produce dealers, Montreal.

J. R. Beckett, baker and confectioner, Niagara Falls, Ont., has been succeeded by Victoria Rankin.

H. Wilson & Son, general merchants, Markham, Ont., have been succeeded by E. H. Wilson & Co.

Marie A. Larue, wife of A. J. Tessier has registered as proprietress of A. J. Tessier & Co., commission merchants, Montreal.

FIRES.

Philias Racicot, grocer, Coaticooke, Que., has been burned out.

The factory of J. A. Redmond, lobster packer, Liscomb, N.S., has been burned; insurance, \$800.

R. McGregor & Sons, wholesale grocers, New Glasgow, N.S., have been partially burned out; insured.

DEATHS.

David R. Grant, general merchant, Bridgeville, N.S., is dead.

Chas. T. Viau, of Viau & Frere, wholesale biscuit and confectionery dealers, Montreal, is dead.

GROCERIES IN VANCOUVER.

The following quotations are from The Province, Vancouver:

Sugar (refinery quotations)—Powdered, icing and bar, 6½c. per lb.; Paris lumps, 6½c. per lb.; granulated, 5c. per lb.; extra C., 4½c. per lb.; fancy yellow, 4¼c. per lb.; yellow, 4¼c. per lb.

Above prices are for barrels or bags or 100-lb. kegs; half-barrels, 50-lb., and 10-lb. bags ¼c. more; boxes ¼c. more.

Syrup is quoted as follows: Finest golden, in 30-gallon bbls., 2½c. per lb.; 10-gallon kegs, 2¾c. per lb.; 5-gallon kegs, \$1.75 each; 2-gallon pails, \$1.15 each; 1-gallon tins, \$4.50 per case of 10; ½-gallon tins, \$5.25 per case of 20; 2-lb. tins, \$5.25 per case of 48.

TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

"Telegraph"

"Telephone"

"Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

MEAT CURING SALT.

For this purpose we make a special quality of salt that is largely used by prominent Canadian packing-houses. Some of these firms are very particular---they have a large export business in choice bacon for the critical English market---yet they find our meat salt equal to the highest grades of imported salt at twice the price. We are anxious to ship a trial carload to any pork-packer who has not yet tried it.

COARSE SALT.

Our stocks of this at present are unusually good ---clean and dry, and ready for immediate shipment.

COLEMAN'S DAIRY SALT.

The favorite brand with successful butter and cheesemakers. Every dealer should have a supply.

R. & J. RANSFORD, - Clinton



A word in Season

Small Fruits were scarce this year, and the demand for

SOUTHWELL'S ORANGE MARMALADE

is increasing. Your customers know a good article.

FRANK MAGOR & CO.

16 St John Street, MONTREAL.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
"A PERFECT FOOD,"
THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Dec. 15, 1898.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 49
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/2 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
1 1/2 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/2 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. C. FRENCH BLACKING	
per gross	
No. 4, 1/4 gts. bxs.	\$4 00
6, 1/4 " "	4 50
8, 1/4 " "	7 25
10, 1/4 " "	8 25
10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/2 gross cases	7 20
No. 10 " "	9 00
Yuan Oil Blacking, 1 doz. cases, liquid	2 10
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine	per gross 9 00
Polish	
Electric Crown	
Paste	8 00
Electric Crown	
Lead Bar	7 80

Patent Stove Polish—	
per Gross	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black	
Lead 3's	4 25
1/2 gross case	
Reliable Stove	
Pipe Varnish	
1/4 gross cases	14 40
6-oz. bottles	12 00
Quickshine Pipe Varnish	
1/4 gross cases	12 00
pressed top tins.	

Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co.	
French Castor Oil	9 00
Alpha Chemical Co.	
Refined Sweet Oil	9
Alpha Chemical Co.	
Turpentine	7 80
Moody's Non-Corrosive	
Inks	4

Shoe Blacking—	
in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1	
1/2 gross	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLUE.

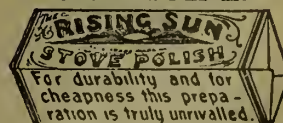
KEEN'S OXFORD.	
per lb	
Per lb.	\$0 17
In 10 lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro. 1 oz. size; 1/2 gro. 2 oz. or 1/4 gro. 4 oz.	



STOVE POLISH.



Per gross	
Rising Sun, 6-oz. cakes, 1/2 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs.	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

"He Who Hesitates is Lost."

As soon as you find your stock of **EDWARDSBURG SILVER GLOSS STARCH** running low be sure and order a fresh supply at once. One day without it might lose you a good customer. People who order this brand know enough to refuse all substitutes. They know nothing can be "just as good," so if they can't get it from you they will from your neighbor.



MANUFACTURED BY

The Edwadsburg Starch Co., Limited

CARDINAL, ONT.



THE F. E. GALLEY CO.



Tiger Stove Polish, 1/4 gross cases.... \$9 00
Stovepipe Varnish, 4 oz. bottles..... 1 00
Boston Brunswick Black, 8 oz. bot's.. 1 75
EnameLine.



No. 4—3 dozen in case \$4 50
6—3 dozen in case 7 50

CORN BROOMS

BOECKH BROS. & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8 4 strings..	\$3 50
" " " 7, 4 strings..	3 30
" " " 6, 3 strings..	3 10
"Victoria," fine, No. 8, 4 strings..	3 10
" " " 7, 4 strings..	2 90
" " " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 85
" " " 7, 4 strings..	2 70
" " " 6, 3 strings..	2 55
" " " 5, 3 strings..	2 40
" " " 4, 3 strings..	2 10

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars.....	\$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages.....	3 75
Pepsin Tutti Frutti, 23 5c. packages.....	0 75
Round Pepsin, 30 5c. packages.....	1 00
Cash Register, 390 5c. bars and pkgs..	15 00
Cash Box, 160 5c. bars.....	6 00
Tutti Frutti Show Case, 180 5c. bars and packages.....	6 00
Variety Gum (with hook in each box) 150 1c. pieces.....	1 00
Banner Gum (English or French wrapper) 115 1c. pieces.....	0 75
Flirtation Gum (English or French wrapper) 115 1c. pieces.....	0 75
Mexican Fruit, 36 5c. bars.....	1 20
Sappota, 150 1c. pieces.....	0 90
Orange Sappota, 150 1c. pieces.....	0 75
Black Jack, 115 1c. pieces.....	0 75
Red Rose, 115 1c. pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa—	per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37 1/2

CADBURYS.

	per doz
Frank Magor & Co., Agents.	\$1 65
Cocoa essence, 3 oz. packages.....	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42 1/2
Nibs, 11-lb. tins.....	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4's—6 and 12 lbs.....	0 30

Caracas, 1/4's—6 and 12 lbs.....	0 35
Premium, 1/2's—6 and 12 lbs.....	0 30
Sante, 1/4's—6 and 12 lbs.....	0 26
Diamond, 1/4's—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock " " " " " " " "	0 30
Bulk, in boxes.....	0 18

	per doz
Royal Cocoa Essence, packages.....	40



FRY'S.

Chocolate—	per lb.
Caracas, 1/4's, 8-lb. boxes.....	0 42
Vanilla, 1/4's, " " " " " "	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24

Cocoa—

	per doz
Concentrated, 1/4's, 1 doz. in box..	2 40
" " " " " " " "	4 50
" " " " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes.....	0 24
" " " " " " " "	0 24

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb.
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32

Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
1/2 lb. packages, 15 or 30 lb. cases....	0 27
1/2 & 1/2 lb. " " " " " "	0 27 1/2
1/4 " " " " " "	0 28
1/4 " " " " " "	0 29
1/4 " " " " " "	0 29
1/4 " " " " " "	0 30

Bulk—	
White Moss, 10, 15 or 20 lb.....	0 18
Feather Strip, " " " " " "	0 20
Ribbon, " " " " " "	0 18
Special Shred, " " " " " "	0 16
Macaroon, " " " " " "	0 16
Crown Desic'd, 12, 20 25 " " "	0 16
Special, " " " " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips.....	18 21
Cream shredded.....	17 20
Standard.....	15 18
Macaroon.....	15 17
Disseminated.....	14 16
Shavings in packages.....	16 18
Cream shredded, 1/2 lbs.....	28 29
" " " " " "	28

COFFEE.

JAMES TURNER & CO. per lb

Mecca.....	0 34
Damascus.....	0 30
Cairo.....	0 20

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

FOR \$267.50 I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Woodenware

IN
PAIS,
TUBS,
KEELERS,
CLOTHESPINs,
WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company

Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket,

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

TORONTO

WINNIPEG



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

Hesitate, Dealer, Hesitate,

before offering any "just as good" parodies, when asked for

MONSOON

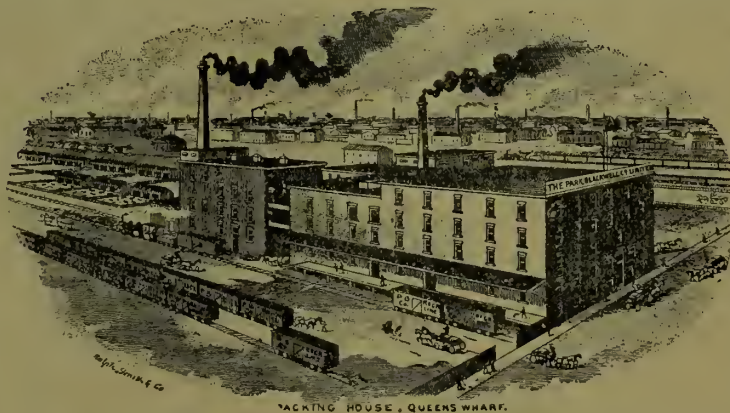
INDO-CEYLON TEA.

It's the best tea grown in Ceylon.

That's a strong statement, but the proof is just as strong:

It costs 4 per cent. more than any other tea on the Ceylon markets. It's the best tea yet—push it hard.

MONSOON



THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef
Packers,

TORONTO

FANCY



**MOUNT
ROYAL
MILLS**

INDIA BRIGHT
JAVA

ROYAL

JAPAN GLACÉ

POLISHED

IMPERIAL SEETA

IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

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PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

GROCERS, MAKE MONEY!

BE UP-TO-DATE!

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS
Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penman-hip Telegraphy, Business Correspondence and Proofreading Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
The Bookseller and Stationer.

Samples Free

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

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CAPITAL - \$25,000

W. H. SHAW, ESQ., President.
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79, 80, 81, 82 Confederation Life Building
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

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TORONTO, ONT.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.



The best goods to the best customers is the best policy for best merchants

SILVERINE

the best Stove Polish on the market. We guarantee the quality.

See our prices in GROCER.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

SILVERINE CO., MONTREAL

ACETYLENE GAS

The Safety Light and Heat Co. have in successful operation machines from 5 to 200 lights.

Simplicity and safety are the leading features. Being deeply water sealed it cannot leak. It makes the gas cool, washes it twice, and thus makes only pure gas. Never clogs the burners.

THE SAFETY LIGHT & HEAT CO.

Sole proprietors and manufacturers
of the celebrated

Dundas, Ont.

CLIFF-WARDLAW GENERATORS. Send for Booklet.



McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

NOT A LOTTERY

PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL

PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

TORONTO.



There is still time

to replenish your stock of **WETHEY'S CONDENSED MINCE MEAT** before the Thanksgiving season. If you have not a pretty full stock on hand better order more at once. You don't want to be left without it at this time of the year.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS

KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

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TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

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TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices,

PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

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THOS. C. IRVING, Superintendent.

OAKLEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKLEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL



The Canadian Grocer
Christmas 1898.

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

for Pickling, Table Use and Export.

Owing to the new preferential duties our prices in Canada
will now be very much reduced

Brewery, Bristol, England.

Agents

Charlottetown, P.E.I.—Horace Haszard.
Halifax, N.S.—S. Peters & Co.
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Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 61 Colborne St.;
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 23, 1898.

NO. 51

COLMAN'S MUSTARD



BEST ON EARTH



Tillson's "Wheatlets"

are preferred
by some people to many other forms of breakfast foods, because there is more
taste and substance to it. It is a matter of taste, however, and we try to satisfy
all tastes with the different varieties of food products that we make from wheat and oats.

We are selling a great deal of "Wheatlets." It is a trifle darker in color than Wheat
Farina, but it serves the same purpose. There is a good profit for you in handling it. We
give the same prompt and careful attention to small orders as to large ones.

The Tillson Co'y, Limited,

*From Manufacturer to
Retailer Direct*

Tilsonburg, Ont.



Just Arrived

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

87 Cases of Peek Frean's
World Renowned

English Biscuits

Also Zellar Wafers

The Choicest Table Delicacy on the Market.

Charles Gyde

20 and 22 St. Francis
Xavier Street

MONTREAL

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly
recommended by
all leading gro-
cers.

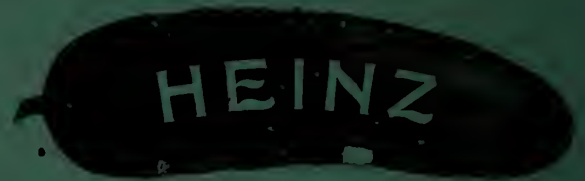

**Sovereign
Matches**


The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Pickles.

Visitors at our factory always re-
mark on the extreme cleanliness every-
where apparent.

Others of our Popular Specialties are :

Tomato Chutney · Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudson, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, ETC.

*The GENUINE
always bear this
Keystone trade-mark*



Your Own Christmas Dinner

You want it
"just right," of course, and your wife tries her best to make it so. Does she buy inferior quality of groceries at such a time as this? We think not! Would you, in her place?

And there are more Holidays coming, you know. Try and put your own self in the position of the woman who does the ordering for the family table—in Holiday time. Merry Christmas to you, and a good Christmas dinner, too!

Three Suggestions

Codou's Macaroni.

It doesn't "break up" when a woman is boiling it. It is white and tender, because made from Russian Wheat.

When buying it, it will pay you to see if the name "P. Codou" is stamped plainly on the package. "P. Codou" is the name.

Fry's Cocoa and Chocolates.

You know what the name "Fry" means in Cocoa and Chocolate (the "Diamond Sweet" Chocolate).

Let others know, too, and profit thereby yourself.

Absolutely pure Cocoa that dissolves very easily. Concentrated, hence economical to use in the house.

Moir-Wilson's Kippered Herrings.

The highest quality there is in choice, selected Herrings—perfect!

Packed at their Deeside preserved provision works at Aberdeen. Rich and delicate in flavor.

Their Herring in Tomato Sauce has obtained an international reputation as a breakfast delicacy.

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

A pure, well ripened, perfectly cured
Tea, such as comes from

JAPAN



where the utmost care is taken in the cultivation, picking, curing, packing and shipping, acts as a tonic to the system, as well as being a delicious and refreshing beverage.

IT POSSESSES

*Aroma, Purity, Flavor,
Strength, Refreshment,
Cleanliness, Healthfulness*

more than any other tea.

The best and most progressive grocers throughout the country are selling it, deriving large profits, besides making many good friends and customers thereby.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.



GREIG'S CROWN VANILLA EXTRACT

is a flavor that is true to its name.

PURE and STRONG.

Greig's Vanilla

is made only from the best quality of Mexican Vanilla.

**THE GREIG MANUFACTURING CO.
MONTREAL.**

CADBURY'S

NO
CHEMICALS
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO., 16 St. John St., MONTREAL**

Have You
EXPORT



Got It?
BRAND.

Rose & Laflamme

Selling
Agents **.. Montreal**

1898

THANKS TO THE TRADE
FROM SEA TO SEA FOR
THE GENEROUS SUP-
PORT OF THE PAST
YEAR.

Compliments of the Season



1899

WE LOOK FORWARD
WITH HOPE, PROSPECTS
ARE BRIGHT, AND WE
TRUST THE FUTURE TO
BE FULL OF PROSPER-
ITY FOR US ALL.

and Many Happy Returns.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,
Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

Established 1845.

The Finest Spring Balance Scale in the World.

We defy competition to touch it.

**THE SPRING BALANCE AUTOMATIC MONEY-WEIGHT
COMPUTING SCALE.**

This scale shows automatically the value of any article placed upon
the pan or platform at any price within the range of prices provided for
it. The scale shown in the illustration has a range of prices from 5c. to
25c. per pound by 1c. graduations, and, in addition, shows 12½c. per
pound, and 30c. per pound. It is also made in other graduations of
prices per pound, thus providing for all prices usually prevailing in meat
markets and butcher stalls. The operation is purely automatic.

The article to be weighed is placed upon the scale, and the value is
instantly shown in the graduated circle immediately opposite the required
per pound. Dayton Spring Balance Scales are made in three different
sizes, to-wit: 20, 30 and 60 pounds capacity. Any style pans can be
furnished with the above scales. Write for full particulars.

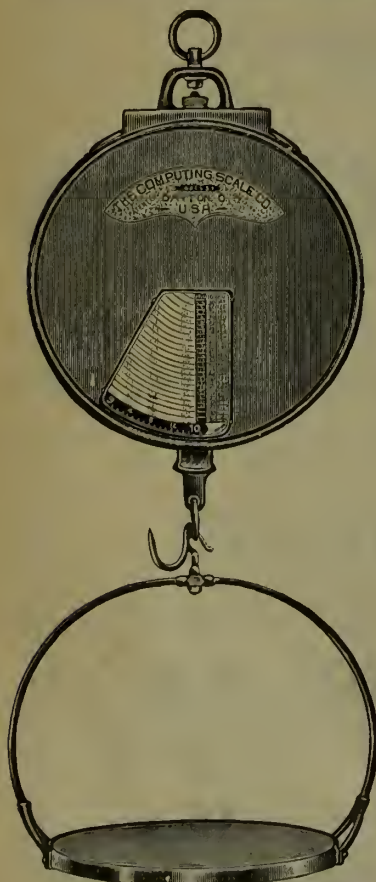
The Computing Scale Co., Dayton, Ohio,

or

**Mills & Hastings, 700 and 701 Garden City Block,
Chicago, Ill.**

or

L. A. Davidson, Canada Life Bldg., Toronto, Can.



Computing or Money-Weight Dial.
Spring Balance Scale.



Reverse Side.
Showing Pounds and Ounces.

CEYLON AND INDIA

join in sending

Christmas Greetings

to their loyal friends

The Tea Drinkers of the World.

Every man upon this earth,
Be he a saint or a sinner,
Should have upon his Christmas board
Ceylon and India Tea for dinner.
Then all ye grocers through the land,
Be thoughtful, wise and prudent,
And if you do not know these teas
'Tis time to be a student.

The "DIAMOND"



A Perfect Baking Powder--Healthful and efficient--there's none better, not even at twice the money. Its sterling merits demand attention, and the price brings it within the reach of all. It delights good cooks and makes a handsome profit for the retailer.

1-lb. tins.—2 dozen in a case.....\$1.20 per dozen.
 ½-lb. " —3 " " 90 "
 ¼-lb. " —4 " " 60 "

We also put up a Baking Powder

Under your own label.

Very attractive shelf goods — the powder guaranteed.

You thereby directly profit by your push and energy.

This is worth consideration.

W. H. GILLARD & CO.

WHOLESALE GROCERS,
TEA IMPORTERS,

Hamilton, Ont.

John Mouat, Northwest Rep., Winnipeg.

The Best.

Has the
Flavor of
Fresh
Ground
Coffee.



Rose & Laflamme

Agents

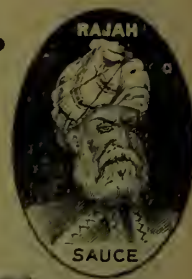
..MONTREAL



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 23, 1898.

NO. 51

DICK WICKETT'S CHRISTMAS.

By H. C. Ficklen.

IT was night. A great drab fog hung over the city, and that was what made the cold so intense. The snow had been shoveled from the sidewalks and was almost breast-high in the gutters. There was an ephemeral, dancing, iridescent nimbus around each of the electric lamps—a harbinger of more snow to-morrow.

A good many persons hoped it would snow to-morrow. It would be so jolly, they thought. But others checked them, and said: "Think of the poor; coal is way up yonder."

But, however, it was not yet the morrow. It was, as I have said, the night before—a cold, damp, mist-laden, snowbound, ideal night, for the time of year.

Oh, it was cold! Everybody said: "Jewhilikins, but ain't it cold!" "Great Scott! I'm nearly frozen!" or "It's colder than last Christmas eve—a long ways!"

But everybody was happy. Of course everybody was happy. People's faces were blithe and expectant, their step was quick and buoyant.

The truth was that every man in the passing crowd had in his mind an image of the cheerful and love-lit fireside at home—whither he was hastening. And nobody really minded the cold.

Cold? Foggy? Disagreeable? Why, it was a glorious night! All the people on the street said they liked it. It was just the sort of night they had read about in the stories in all the Christmas numbers of the papers.

Most of the stores had closed up, for it was quite half-past nine o'clock, and the shopping was about over.

Did I say all the stores were closed? I think not. Oh, no, most of them were, but the big department house of Skoop & Scran-

nell was still open. Yes, indeed! Old Skoop wanted it known that he was always willing to accommodate the public. He would have kept open all day Christmas if people were not such fools as to fritter away their time in merrymaking.

Skoop used to say that a store was a store, and ought never to be barred against anybody. He was almost sorry he didn't handle drugs and medicines too, so that he might require some of his men to be night clerks, and keep open on Sundays.

Yes, unquestionably, Skoop was a boor and a soulless old skinflint. If there was ever any milk of human kindness in him, he had long since gone dry.

He lived within himself, and it is not surprising that he was so narrow. He was cold and repellent.

I won't have it that Skoop was a bit less mean than any other similar character, fictitious or real, that was ever depicted by more celebrated authors or raconteurs, because Skoop made a specialty of being all that I tell you, and more.

I can't give you any adequate conception of him, but nobody shall outdo me in this particular line.

I repeat, Skoop was the dickens of a fellow. He was a curmudgeon, a niggard, a lickpenny, a vampire, a muckworm and a hunk.

And he was a hard master withal. So poor Dick Wickett—honest soul!—was thinking as he stood there that night behind the big counter and wondered if closing hour would ever come. So all the clerks thought. "How those fellows must hate him!" said everybody outside who knew the establishment. And they had good grounds for the observation, for Skoop was always suspecting, or bullying or humiliat-

ing them in some way. He delighted to hold a discharge over some straitened fellow; and whenever the house was forced into subscribing to a monument or exposition fund as an advertisement, Skoop always assessed his clerks roundly, so that they might feel that they were members of the firm and take an interest in its reputation.

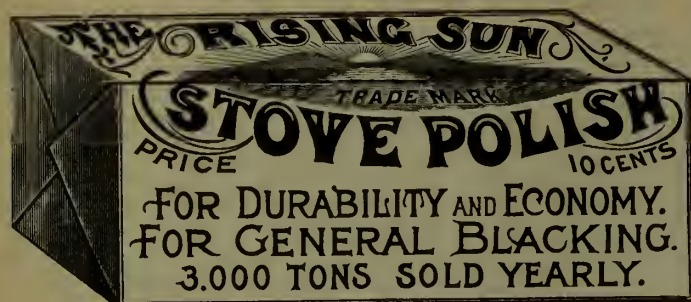
But I was telling you about Dick Wickett. Of course he longed for closing hour. A man gets no consolation from haberdashery and a bargain counter when he is hungry, and neither Dick nor any one in the store but Old Skoop had had a mouthful of supper.

But that was not Dick's greatest disappointment. He had been stinting and saving a few quarters out of his scandalously meagre salary for months, in order, as he said, "to have a little something for Christmas." And to-night he had counted on getting off early—in time to take Jenny, his wife, and Susan—the eldest girl—there wasn't a finer accordion pleater in Brooklyn than Sue—and Mary and Jack and little Dick into the top gallery of a theatre.

But Skoop had conceived in his inner consciousness that the present season was an abnormally busy one, and, accordingly, in the matter of closing, he departed even from the former departures he had made. So when Dick screwed up his courage to a pitch that would have immortalized him on a battlefield, and asked Skoop's permission to go, his petition was not only refused with scorn and contumely, but also came near provoking his outraged employer to an assault.

And Dick's diminutive frame had shrunk up until it was almost unequal to holding his leal and cheery heart. He just hoped Jenny and the children would not take the matter too hard, and he was sorry he had mentioned his plan. A surprise was always the best course, especially if it was likely to

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

be nipped in the bud before you could spring it on the beneficiary.

He had adopted such tactics a few nights before when he had gone out to the corner grocery, and, out of his holiday reserve fund, bought a box of raisins, at reduced rates because it was a "broken" box, and the other materials for a plum pudding, to be made by his mother's recipe, such as would afford the Wickett family an unwonted experience and make it enthusiastic for a whole year to come.

"Well," he now reflected thankfully, "the night before Christmas isn't the whole of it."

Once out of the store Dick flew home like an uncaged bird. All his vexations vanished before the thoughts of the day to come. He was not a vindictive fellow, and as he thought of Skoop and his loveless life he pitied the selfish old man.

How much happier he was than Skoop with all his money! Then he fell to thinking how different Skoop's Christmas would be from his own. How could Skoop help knowing that not a creature in the world cared for him? Awful to think of!

Dick tried the experiment of putting himself in Skoop's place. He realized his isolation and the reaction of his selfishness. Then, too, what of Skoop's prospects in the next world?

He had started this mental comparison of Skoop's state with his own to add to his content, but he now reproached himself for gloating over poor Skoop's relative wretchedness—and at this time of all others.

A great flood of Christmastide charity filled his heart, and, rapid as was his pace, he had done a deal of thinking, struggled with strong emotions, and was in the glow of a fixed determination, before he reached his door.

He burst in upon the crestfallen little company that were sitting up for him in his combination parlor, dining-room and chamber, with "A merry Christmas, my

darlings!" After he had kissed them all around and had little Dick upon his knee, Mrs. Wickett said:

"I suppose that hateful old thing kept you on purpose, Dick, dear?"

"Jenny," said Mr. Wickett, with a look of gentle reproach, "is there an almanac in the house? Suppose you refer to it and see what day this is. There are the children, my dear, and I never saw them more attentive."

I don't know whether Dick Wickett had read Dickens or not, but that is what he said at any rate.

"Oh, Dick, you're a good man, and I know what you mean, but its good will to men we must have, and old Skoop isn't human," replied Mrs. Wickett.

"He has been kind to us, after all, Jenny," answered Dick.

"When," said she. "When you helped the truckman with the box of goods, and it fell on your leg and broke it, didn't he dock you for the time you lost?"

"Yes, but consider my dear, he might have discharged me. Oh, Jenny, I have been thinking of this blessed season as I come home—of how it is better to give than to receive—and of that poor old man whose meanness has perhaps crept upon him imperceptibly and made him miserable. It might soften him if some one would return love for his hate. It's a cross to do it, perhaps, but Christmas is a time for sacrifices and good deeds. I have thought it all over, and do you know what I want to do Jenny? May I be forgiven if I wrong my own, but I believe we shall all be happier for it. Jenny, I want to send our plum pudding over to Mr. Skoop with my best wishes."

I shall not detail the rejoinder, nor the scene that followed this noble utterance of Dick Wickett. I shall draw a veil over the brief misunderstanding and the tearful reconciliation.

Suffice it to say that the Wickett plum pudding—the whole of it, lest Mr. Skoop

should argue that they merely sent what was left over—went into old Skoop's door before noon the next day, being carried there, with the right sort of note, by young Dick Wickett.

* * * * *

And Skoop. What of him? Well, there were strange goings on in Skoop's rooms, too, on Christmas Eve. The old sinner had expected to be bored by the holiday to the last degree.

Everybody would be happy, and that was enough to disgust Skoop ordinarily. He really did not know how he should get through with the day.

As he left the store that night, with this thought uppermost in his mind, he had picked up at haphazard two or three books published in a cheap paper "library," exposed for sale on his book counter.

It was an unusual thing for Skoop to do, for he had not wasted any time reading for years and years. But this holiday promised to be peculiarly oppressive to him, and he wanted something to pass the time, and this was a dernier resort with him.

As he sat shivering around his travesty of a Yule log, he picked up one of the books with an indifferent air to see what it was. It was a wonder he ever opened the cover. But he did. He read it far into the night. It was a wonder! For what do you suppose he had got hold of? Here is what the title page said: "A Christmas Carol. By Charles Dickens."

Of course it was the queerest coincidence that ever happened. But the strangest thing was that Skoop read with such intense interest.

At first he affected a lofty disdain for the book. And then all of a sudden the spell of the story came over him. His head fell on his breast, but he read on. Did he see the parallelism between Scrooge and himself, and between Bob Cratchit and Dick Wickett? Of course he did. Skoop had

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A MERRY CHRISTMAS

— and —

HAPPY NEW YEAR TO ALL.

THOS. KINNEAR & CO.,

WHOLESALE GROCERS

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TORONTO

been a mean man, but, let me tell you, reader, he was just as smart as you.

Yes, he saw himself as others saw him, and he was frightened at his own loathsomeness. For the first time he saw that he was avaricious and contemptible—that he was grinding his employes and robbing them of their labor.

A great light broke over Skoop. Before he went to bed he knew that he was a changed man.

In the morning he was conscious of a slight revulsion of feeling. He would have liked to put himself under the pilotage of the Ghost of Christmas Present. He doubted if Dick Wickett would ever drink his health as Bob Cratchit did Mr. Scrooge's.

Then the pudding came.

* * * * *

There was a great surprise in store for honest Dick Wickett the morning after Christmas. Now don't clap your hands and say "I'm so glad, he deserved it."

Of course it is expected that people who start in to read a Christmas story will foresee all the ramifications of plot and sight the denouement miles away in the offing, and I give you credit, reader, for the average discernment and penetration. Still, premature applause is not complimentary to the applauder.

So no interruptions, please, at this critical juncture. Let me finish just as if you did not know all about it.

I said there was a surprise for Dick Wickett the morning after Christmas. Did he walk down to the store and find Old Skoop waiting at the door to raise his salary?

Not a bit of it. He was arrested before he got up.

Skoop had died suddenly Christmas night—so suddenly and mysteriously that an autopsy was held, and the cause of death was found to be arsenical poisoning.

The analysis of a half-eaten plum pudding revealed the presence of arsenic in large quantities, and said pudding was easily traced to Richard Wickett, who was promptly arraigned and committed on a charge of murder.

* * * * *

Of course, reader, you and I know that Dick Wickett was innocent. We may even know that this tragic occurrence was due solely to a grocer who kept "Rough on Rats" lying around loose in too close proximity to open boxes of raisins.

But, unfortunately, we who constitute the best and most knowing portion of the community take pains to keep our names off the jury lists, and, therefore, none of us served on the panel which tried Dick Wickett.

And—would you believe it?—that grocer, fearing to lose customers, or apprehending something even worse, if he admitted his criminal carelessness, swore that he sold Dick a box of "Rough on Rats."

And as to motive, why, the jury appears to have thought that any man in the employ of Old Skoop had ample motive for murder. At any rate, they convicted him, and—it was before the passage of the electrical execution law—he was sentenced to be hanged.

You will be glad to hear, however, that the grocer was finally appalled at the prospect of having innocent blood on his hands as the result of his perjury, and interested himself in Dick's behalf. He had a "pull" of some kind in his ward, and managed to induce the governor to commute the sentence to imprisonment for life.

Dick Wickett is now in Auburn State Prison. If ever you go there, look him up.

And as to Mrs. Wickett. Well, of course, as the maker of the pudding, she had been indicted along with her husband, but a neat and conclusive piece of evidence cleared her.

But, she had obtained so much notoriety from the case that, if only to support the family left dependent upon her, she went on the stage, and is now starring it out west somewhere as Lucrezia Borgia.

And as to Skoop. Well, I can't speak positively about him. We shall be obliged to give Skoop the benefit of the doubt.—The Quaker.



A CERTAIN X MAS SELLER.

See that your stock is right.



GOOD MANNERS.

SOME persons wield a sceptre before which others seem to bow in glad obedience. But whence do they obtain such magic power? What is the secret of that almost hypnotic influence over people which we would give anything to possess?

Courtesy is not always found in high places. Even royal courts furnish many examples of bad manners. At an entertainment given by the Prince and Princess of Wales, to which, of course, only the very cream of the cream of society was admitted, there was such pushing and struggling to see the Princess, who was then but lately married, that, as she passed through the reception rooms, a bust of the Princess Royal was thrown from its pedestal and damaged, and the pedestal upset; and the ladies, in their eagerness to see the Princess, actually stood upon it.

Mirabeau was one of the homeliest men in France. It was said that he had "the face of a tiger pitted by smallpox," but the charm of his manner was almost irresistible.

Madame de Stael was anything but beautiful, but she possessed that indefinable something before which mere conventional beauty cowers, commonplace and ashamed. Her hold upon the minds of men was wonderful. They were the creatures of her

will, and she shaped careers as if she were omnipotent. Even the Emperor Napoleon feared her influence over his people so much that he destroyed her writings and banished her from France.—Pushing to the Front.

NEW FIRMS COMMENCING.

McColl & Son have opened a general store in Starbuck, Man.

F. Doukes is starting up as general merchant in Venlaw, Man.

J. A. Blanchette has opened a general store in St. Louise, Que.

Louis Lazowitz has started up as general merchant in Tadousac, Que.

J. B. Pharand is commencing business as general merchant, in Hull, Que.

Dearham & Meers have opened out as grocers, bakers, and confectioners in Gladstone, Man.

TOMATO PASTE.

A new edible, known as tomato paste, has been manufactured this fall by a South Jersey firm of canners, according to American Packer. It is made from the peelers' waste at the cannery. The waste is carried by a chain of buckets from the dump into a revolving cylinder of sieves. All the quintessence is here extracted and goes by gravitation into tanks of several hogsheads each,

the seed, skin and hard green pieces going into the creek. The pulp rises to the top of the tanks and the juice is let out of plug holes. The pulp is put in manila bags and heavily weighted to press all the juice out that is possible. The pulp is next put into a trough and seasoned with salt and spiced water and put in barrels. To prepare it for market it is packed in different sized cans, the cans after being capped subjected to a hot-water bath to remove the acid and other foreign substance.

GOOD BOOKKEEPING AND POOR BOOKKEEPING.

The bookkeeping of a business is its historical record, writes Walton Day in an exchange. The record, to be of real value, must not only be correct in details, but must also be scientific in arrangement. The foundation upon which bookkeeping rests is the science of accounts. Scientific bookkeeping, therefore, is the only kind of bookkeeping which the progressive business man can tolerate. Bookkeeping, as an art, may be defined as the practical application of the principles of accounts to the records of business. Whatever methods embody the correct application of these principles, constitute good bookkeeping. On the other hand, those methods which neglect or violate the principles of accounts, serve to illustrate poor or inadequate bookkeeping.

THE CHRISTMAS TURKEY TRADE.

SINCE the days of the feudal barons, when, at Yuletide, a whole ox was roasted on the hearth, roast beef and plum pudding have been associated with Christmas in the English mind.

But the ox reigns not in the New World. When the Pilgrims settled in New England, they found in the wooded districts of Massachusetts, a large, wild bird, difficult to catch, but well worth catching, namely, the turkey. This bird, which grew in its wild state to even a greater size than it reaches in domestication, abounded in all the New England States, and the delicacy of its flesh was such that it soon on most special occasions took the central position on the festive board.

As the country became better settled it was found that the wild turkey was a native of the new world from Canada to South America, and at one time Benjamin Franklin advocated its adoption as the emblematic bird of the United States.

It was soon discovered that this, the largest of gallinaceous birds, was capable of domestication, and it was imported into Great Britain by Cabot, into Spain by early Spanish discoverers from Mexico, and is now to be found in almost every civilized section of the world.

The meat of the domesticated turkey is not as rich as that of the wild bird, but it has few, if any, superiors, among the birds or beasts at the disposal of general humanity.

For the Thanksgiving and Christmas dinner in Canada and the United States the turkey is supreme. In Great Britain it has constantly grown in favor, and the reign of the ox is not likely to extend many years into the new century.

For years, the farmers, or, rather, the farmers' wives, of Ontario, have raised a flock of turkeys. They demand little care, foraging for themselves, eating insects, grasshoppers, seeds, nuts, etc., nearly all season.

Previous to the McKinley Bill, Canada exported considerable quantities of poultry, principally turkeys, to the United States, \$49,233 worth going there in the year ending June, 1890, the year previous to the passage of the McKinley Bill.

After the passage of that Bill, our total annual exportation of poultry was less than half that amount for some years. In 1895, our export of poultry was valued at \$20,091. In the following year, the United States poultry-raisers were unable to supply their markets, and we sent over turkeys, etc., to the value of \$67,482. We sent \$5,451 worth to Great Britain in that year.

In 1897, the demand from Great Britain absorbed \$43,279, and the United States

took \$65,488 of poultry from us. Last year, the exportation was heavier still; this year, the demand, especially from Great Britain, has been unprecedented. An idea of the growth of our export trade with Great Britain may be grasped from the fact that one steamer from St. John, N.B., the other day, took turkeys to the value of \$50,000 to Liverpool, nearly \$7,000 more than our total export to Great Britain two years ago.

The system of marketing turkeys varies considerably in different sections of Ontario, as the two following extracts will show:

Tuesday and Wednesday were Perth's poultry fair days. Only about 10 tons of poultry were purchased on Tuesday, the great majority of the farmers having sold to buyers before the fair. The annual turkey fair, through the instrumentality of Arthur Meighen & Bros., grew from a very small one, composed of half a dozen sellers, to hundreds at the present day. On Wednesday, about the same quantity of poultry was sold. The ruling price was 9c. for turkeys, with a few lots selling as high as 10c., and 6 to 7c. for geese. The poultry sold here is principally turkeys, which are brought in dressed by the farmers. Most of them are sold for Manitoba and British Columbia markets.—Perth Expositor.

Thursday last was a busy day in Walkerton, Whitehead's turkey delivery being mainly the cause. From early morning until noon farmers' teams, in quick succession, kept on arriving, until 130 farmers had delivered fowl to Mr Whitehead, the number of birds so delivered being 1,731. They were all live birds, and were intended for the British market, but will be killed either at Toronto or Montreal. One farmer's wife delivered 46 birds, all of her own raising. The average weight of the turkeys was a fraction over 11 lb. Mr. Whitehead loaded a car at Paisley on Tuesday of this week, and on Friday he will load another car at Elmwood.—Walkerton Telescope.

While it is pleasing to note the growth of our export trade, it is even with more pleasure that we note the fact that the consumption at home is growing.

The commission houses in Toronto report that there has been a healthy demand for turkeys and geese from the more poorly settled portions of the Province—from sections where, in past years, the settlers contented themselves with barrel pork, bacon and hams.

PERSONAL MENTION.

Mr. Thomas C. Irving, superintendent of Bradstreets, Toronto, was in Montreal last week.

Mr. Stephen Hustwitt, representative of T. B. Greening & Co. in the Northwest, is in Toronto, spending the holiday season with his family. He has been away five months. He speaks highly of the trade conditions in the "Prairie Province."

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Dawson Commission Co., Limited, have received one of the finest cars of Mexican oranges which has ever arrived on the Toronto market.

H. P. Eckardt & Co. are offering 3's and gallon apples.

Salmon to retail at 10c. is offered by H. P. Eckardt & Co.

"Alberca," the vegetable fat, is for sale by W. P. Downey.

Seely's extracts are always in stock with Lucas, Steele & Bristol.

Another lot of Slade's "Butter-Scotch" in stock with C. E. Colson & Son.

Peek Frean's English plum pudding in stock with Charles Gyde, Canadian agent.

The Davidson & Hay, Limited, offer some very fine "Sairs" dates at low figures.

T. Kinnear & Co. are in receipt of a shipment of brown sago. This article has been scarce for some time.

Upton's "Gilt Edge" marmalade, 1-lb. glass, new season's goods, is in store with The Eby, Blain Co., Limited.

A shipment of Bordeaux prunes, 110's, 55-lb. boxes, has been passed into stock by The Eby, Blain Co., Limited.

"Fancy Fried" deep sea codfish, packed in wrapped flat cans, are in stock this week with The Davidson & Hay, Limited.

D. Gunn, Bros. & Co., state that the demand for their "Maple Leaf" brand of lard and meats has been good lately.

Arthur P. Tippet & Co. are landing a car of fine off-stalk raisins among the trade this week. Another car will be along next week.

CATALOGUES, BOOKLETS, ETC.

A MAP CALENDAR.

One of the most unique and useful calendars which has been issued, at least so far, this season is that which is now being circulated among the trade by The Eby, Blain Co., Limited. The main part of the calendar consists of a colored map of the world, showing, not only the different cities, towns, mountains, rivers, etc., but giving the distance of the different ocean routes between the different countries. On the margin of the map is given the area and population of every country in the world together with directions as to its location. The calendar is not only for the coming year of 1899, but also for the following year, but the map which the calendar contains will probably be kept for use as long as it is possible to preserve it.

The travelers of Boeckh Bros. & Company are all in the warehouse, getting their samples ready for next season's trade.

To our Customers and Friends

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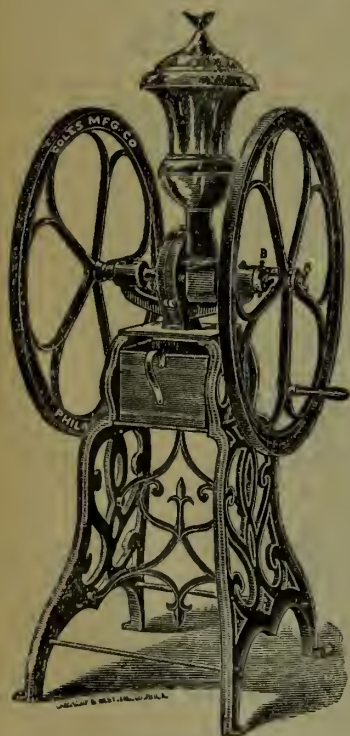
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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
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ORGANIZING AGAINST TRADING STAMPS.

OPPPOSITION to the trading stamp scheme is generating. In Woodstock a fine has been imposed under the Transient Traders' Act, and cases are pending in other towns.

But one of the most significant signs is the organized opposition of the merchants. It is the most pronounced at present in Great Britain and the United States, but it is coming into evidence in Canada.

Last week the merchants in Galt, Ont., held a meeting and decided to have nothing to do with the trading stamp company, and signed an agreement to that effect.

The merchants in other cities and towns in Canada should follow the example set by their Galt confreres.

The trading stamp principle is unbusinesslike, alluring merchants, as it does, into allowing themselves to become the salesmen of the trading stamp company's goods, and, furthermore, into supplying the money out of their profits for paying for them as well.

If only one merchant in each branch of trade in each town had a monopoly of the trading stamps, it may be possible that he might attract such a large trade that he would be the gainer thereby. But no one can have a monopoly as long as his competitors are prepared to follow his example. In Toronto, to-day, nearly every storekeeper gives trading stamps, street car tickets, or something else of the same character.

The result, therefore, is that each storekeeper is toward the other on exactly the same footing as he was before the advent of the trading stamp.

But, while the storekeepers are toward each other on the same footing, each is also doing business at a smaller percentage of profit. Merchants are realizing this, and several have been heard to express an opinion to the effect that they wished they could get out of the tangle into which they had permitted themselves to be weaved.

What, of course, is the merchant's loss is the trading stamp company's gain. In other words, the merchant pays the piper and others enjoy the music.

PAYMENT OF ACCOUNTS BEFORE THE NEW YEAR.

WITH the approach of the New Year, most people make good resolutions of some kind or other.

A good resolution for a retail merchant to make just now is that he will, as far as it is in his power, pay every account, whether it has reached maturity or not, on or before the New Year.

It will pay him to do so, for there is probably not a wholesaler or manufacturer who would not be willing to give a little extra discount on payments met before they are due.

Around the Christmas holiday season there is usually a good deal of ready money in circulation, and the merchant has, in consequence, a good many cash sales. And, in order that he may be placed in a still more favorable condition to liquidate his liabilities, he might make a special effort to induce his customers to liquidate theirs to him.

The matter is worth being taken, not only into serious consideration, but it is worth being acted upon, and that vigorously.

CHEESE STILL ADVANCING.

THE advance in cheese continues unabated, and now, instead of 10c. as an export basis, there are holders in Montreal so sanguine that they predict an 11c. market before the small stocks remaining in Canada are absorbed.

It is just possible that they may be too optimistic, but it seems reasonable to assume that prices are going higher.

At the rate at which cheese is going out, week by week, the 400,000 odd boxes remaining in Canada will soon be exhausted.

Since navigation closed, the shipments from Montreal have averaged 50,000 boxes per week, and, with this volume maintained, it should only take eight or nine weeks to move every cheese in Canada. That they will not be is almost certain, as many holders are reluctant sellers at present, and consider that they will make money by holding on.

Every mail advice encourages them in this stand, for they all repeat the fact that the home make in Great Britain is smaller than it was in 1896-97.

Accordingly, with exports from North America this season away behind those of the years named, the English make decreased, and prices fully 1c. per lb. below the level ruling, it does seem as though owners of cheese were justified in looking for further appreciation in values.

At present, 10c. is the best price that has been made over the tryer in Montreal, but over the cable the equivalent of a fraction more has possibly been realized.

The more a man gets outside himself the merrier will his Christmas be.

CANNED LOBSTER.

The lobster situation keeps strong. As far as can be learned, there are no stocks of first quality goods left in first hands, and there is only a small quantity, indeed, in second hands.

Of second quality, stocks in first hands are also limited. Some of these are being offered, but, as far as can be learned, are not attracting many buyers now that grocers every date they keep.

The price-septic is a martyr during Christmas, but he goes to the feast without being led, notwithstanding.

CANADIAN VINEGAR AND CANADIAN PICKLES.

IF the vinegar syndicate, with headquarters at Toronto, which was recently formed, will make a special effort to improve the quality of the vinegar it manufactures, it will have well warranted its existence.

By far the greater part of the vinegar made in this country is of poor quality, indeed, while a by no means insignificant part of it should not be allowed to go into consumption, being made from wood acetic acid.

In fact, we are reminded that one of the objects sought in forming the syndicate, as expressed by a member of it to THE CANADIAN GROCER, was to combat this particular evil. It is to be hoped that the syndicate will not only keep its word, but that its efforts will be crowned with success.

It is to be hoped it will, not only for the sake of the vinegar industry, but for the sake of the pickle industry as well.

There is no question about it: The poor quality of the pickles made in this country is due to the poor quality of the vinegar in which they are put up.

It cannot be due to the quality of the vegetables. The climate and soil in Canada are well adapted for producing the desired vegetables. This has been proved time and again. When put up in imported vinegar there is no pickle that can surpass the Canadian pickle.

But, when it comes to combining Canadian vegetables with Canadian vinegar the results are anything but satisfactory. The vegetables get into bad company, and it is contrary to nature for the good to bring up the quality of the bad.

THE CANADIAN GROCER cannot see why first-class vinegar should not be made in Canada. The fact that it is not, and that practically all the really first-class vinegar is now imported, and that in increasing quantities, is no proof that it cannot be. We have yet to believe that the cause is any other than the want of skill, or the lack of

the strength of proof and two cents per gallon additional for each degree in excess thereof.

Now, that the different vinegar manufacturers have come in under one roof, there should be no difficulty in securing the desideratum, namely, a first-class, wholesome vinegar. If it cannot, the syndicate may as well close its doors, and leave the field to the imported article, or to home manufacturers of greater skill and enterprise.

CANNED TOMATO SITUATION.

A STRONGER feeling in regard to canned tomatoes has developed on the Toronto market during the last few days. What caused it, no one seems to definitely know. There has been some inquiry from Manitoba, but that appears to be scarcely the reason. But, whatever the cause, there is, undoubtedly, a firmer feeling.

The present condition of the market has confirmed what THE CANADIAN GROCER said a few weeks ago, namely, that the easier feeling then ruling was only of a temporary nature.

The present pack, fair and all as it is compared with other years, came upon a bare market. There is no question about that. And this fact alone would tend to steady the market.

Then, it must be remembered that, as long as prices remain normal, the consumption is large. And this year the prices at which the retailers bought was normal, and so is the price at which they have been, and are, selling. A good many tomatoes were retailed as low as 7c. per tin, and to-day they are selling freely at three tins for 25c. At these prices, from what can be gathered from the retailers, the consumption has, so far this season, been rather large. And as long as retailers can sell three tins for 25c. the consumption will be large, and particularly as the season when the demand is the most active has yet to come.

The question is: How long will the ruling retail price be where it is to-day? As retailers, as a rule, bought heavily when prices were low, they are likely to be able to sell at present prices for some time to come. When, however, it comes to their replenish-

ing stocks, higher prices are almost certain to rule. And it is what the future promises, not so much what the present conditions are, that is imparting to the market its stronger tone. Then, there is the fact that some of the wholesalers are not any too well supplied.

Packers who have any tomatoes on hand are not quoting, and others who are holding 500 and 1,000 case lots are quite firm in their views, and are asking 5c. or more per dozen than they were a week ago. We know of one holder who refused 90c. per dozen for several hundred cases of a well-known brand.

BROOM CORN 50 PER CENT. DEARER.

A corner in broom corn is being manipulated by capitalists in the United States, and, as a result, the price of this product has been advanced 50 per cent.

From what THE CANADIAN GROCER can gather, however, it is not likely that there will be an immediate advance in the price of brooms in this country, the manufacturers here having fairly good stocks of the raw material.

One manufacturer, who got an inkling of what was going on, bought freely, and he has just taken into store 25 carloads.

Although there is not likely to be an immediate advance in the price of brooms, it would seem advisable for merchants to keep their stocks in this line well assorted.

DAIRY BUTTER DEARER.

As a general rule, the price of dairy butter keeps within 4, or, at the most, 5c. of creamery butter prices, but the excellent export demand for creamery this fall created such a firm feeling that advances of 2c. were noted for that make of butter, while dairy remained stationary.

The low prices of dairy naturally affected its consumption, and, within the last two weeks, the demand for dairy prints and rolls has been so good that an advance totaling about 1½ to 2c. has been noted.

TARRAGONA ALMONDS DEARER.

A cable received in Toronto on Tuesday announced still another advance in the price of Tarragona almonds in the primary market.

The advance is 5f. per 100 kilo, or equivalent to about ½c. per lb.

The tendency of the market has been upward for some time.

Agents: **TODD, DEARBORN & FORBES BROS.**

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

FIVE MONTHS OF GROCERY IMPORTS.

THE trade returns for November show a decided improvement in the importation of articles appertaining to the grocery trade, compared with the same period a year ago. In the table published below it will be noticed that there is an increase in every item during the November of this year compared with that of 1897.

The increase is almost as uniform when we compare the grocery imports for the first five months of the fiscal year with those of the same period in 1897. The table is as follows.

	November.		Five months ending November.	
	1898.	1897.	1898.	1897.
Ale, beer, porter..	\$ 17,563	\$ 12,048	\$ 72,793	\$ 36,714
Flour	17,045	5,730	61,881	58,518
Rice	26,544	21,640	206,947	131,251
Fish, and products of.....	48,659	46,703	193,123	141,612
Fruits and nuts, dried	298,657	286,407	599,591	591,711
Fruits, oranges and lemons....	41,251	28,661	181,171	142,969
Fruits, all others.	41,518	40,579	236,405	246,037
Pickles, sauces, capers.....	23,429	18,523	87,311	66,592
Provisions lard, meats	148,399	105,627	621,450	538,744
Butter and cheese	5,266	3,304	19,366	19,739
Soap.....	32,046	25,232	158,179	109,196
Spices.....	19,586	14,631	81,141	72,801
Spirits.....	120,325	99,268	462,886	374,665
Wines, sparkling..	23,545	15,010	180,403	16,015
" non-sp'king	25,004	31,011	123,465	114,065
Sugar	653,716	334,401	2,432,175	1,414,848
Molasses and syrup	56,932	31,125	322,687	281,573
Tobacco and cigars	19,634	17,834	82,657	81,142
Total.....	\$1,632,122	\$1,143,714	\$6,122,433	\$4,481,192

The increase of over \$1,000,000 in the importation of sugar is one of the most striking features of the five-month period. The strong outlook of the sugar market evidently induced the Canadian refiners to keep themselves well supplied with raw, for the importation of refined sugars has been light.

Importations of sparkling wines, which include champagne, show the high percentage increase of about 221. When, a year or two ago, trade conditions were so unsatisfactory, it was the complaint of the wine merchants that their sales of champagne and other wines were falling off seriously; but, lately, their song has had another strain, and the trade returns show there has been good reason for it. There is an increase, also, it will be noted, in the importation of non sparkling wines, in spirits, and in ale, beer and porter. It is evident the people of Canada can better afford wines and liquors than they could a year ago. And for this we can all be thankful, although

we may not all approve of this particular manner of their exhibiting it.

For the first four months of the fiscal year, it will be remembered, the imports under the classification "fruits and nuts, dried" were about \$5,000 less than the same period of 1897. The increase of \$12,250 for November has, however, given the present year a lead, so far, of nearly \$9,000. The imports for the present month, also, promise to be large, particularly on account of the lateness of the arrival of most descriptions of nuts.

Pickles, it will be noticed, maintain their increase, and they are likely to, as long as the quality of Canadian continues at its present low standard.

The imports of free goods appertaining to the grocery trade during November and during the first five months of the fiscal year were as follows:

	November.		Five months ending November.	
	1898.	1897.	1898.	1897.
Coffee.....	\$ 26,280	\$ 42,035	\$ 136,313	\$ 160,212
Fish, and products of	65,715	66,903	315,189	414,156
Fruits, bananas, olives, pineapples, etc.....	14,844	9,399	215,207	207,848
Grease for soap-making	17,871	11,750	61,772	58,681
Salt.....	27,774	29,531	255,999	141,709
Tea.....	491,256	215,826	1,793,186	1,566,129
Totals.....	\$645,790	\$375,465	\$2,783,666	\$2,488,718

It will be noticed that the increase in the importation of tea continues to be a feature of the free list. Up to September the importation of tea was less than last year for the same period, but the increase during October and November has been so material that, at the end of the five months, we find the value to be over \$290,000 greater than in the same period in 1897.

DO NOT FORGET THE LITTLE ONES.

In the rush of business do not forget the little ones who come to buy goods at your store this Christmastide.

Give them a bright smile, hail them with a Christmas greeting, and, when they leave, drop into their hands a little confectionery or some little seasonable article.

Children appreciate these little things, and it pays the merchant to practise them. But it should not be done because it pays, but because it is in keeping with the peace and

good will which is supposed to obtain at this above all other seasons.

He who gives because it pays, will not realize the fact that "it is more blessed to give than to receive."

MAKING SANTOS INTO CEYLON COFFEE.

When buying Ceylon coffee, dealers in Canada will do well to assure themselves that they are getting the real article.

It appears that within the last few months several thousand bags of small bean, fairly good blue Santos washed coffee, have been shipped from London, England, to Colombo, Ceylon, for, it is alleged, the purpose of being reburnished, and then shipped to Canada and the United States as Ceylon coffee.

The price of Ceylon coffee is from 20 to 25s. per cwt. above that of Mocha and East India growths, and it is probably this that has induced the shipment of Santos coffee to Colombo, there to be given the appearance of the Ceylon berry, and sent in casks to this continent.

DROPS FROM THE EDITOR'S PEN.

Reputation is the corner stone of business building.

It is more profitable for a man to perform his duty than to neglect it.

Business without a conscience in it is like a boiler without a safety valve.

One must have a cheery nature in order to have good cheer at Christmas.

Contemplation propagates ideas, and energy puts them into operation.

He who despises his business, usually gets cold-shouldered by his business.

He who would get to the top of his business must first get to the bottom of it.

May your Christmas be merry, your business large, and your profits ample.

The idea is current just now that grocers have a raisin for every date they keep.

The dyspeptic is a martyr during Christmas, but he goes to the feast without being led, notwithstanding.

While the sceptic is hugging himself with the delusion that a packet tea specialty is no good on general principles—thousands of broad-minded people are proving daily that

"SALADA"

CEYLON TEA

is as far in advance of the average dealer's bulk stuff as rapid transit is in advance of the old-time bob-tail car service.

Ivory Bar

IS PUT UP IN

- 1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.

Canada Vinegar Works,

TORONTO

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED
1889.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
5. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address :
Belleville, Ont.

J. Frith Jeffers, M.A.
Principal.

MONTREAL
Produce Commission House.

F. E. JODERY & CO.

Nos. 8 and 10 Lemoine St.

Absolutely commission.
For the sale of

Poultry, Game,
Butter, Cheese,
Eggs, Etc.

Most central and best adapted situation in Montreal.

MOTTOES.

Shippers' interests our interests. Get all we can and give all we get.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.

Agent for Eastern Provinces.

Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Minto Creamer, Cut Glass Pattern, Silver Plated Mounting.

A GREAT SUCCESS

The happy combination of Tutti Frutti with the Minto Creamer. During the next two weeks this Creamer will be put up in a package containing:

36 Bars Tutti Frutti.

23 Packages Pepsin Tutti Frutti.

PRICE, COMPLETE, \$2.00.

If you are disappointed in not getting above from your wholesaler drop us a postal card about it. We want to send you something.

ADAMS & SONS CO. (Toronto Factory) 11 and 13 Jarvis St., Toronto, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 22, 1898.

GROCERIES.

THE wholesale trade this week is naturally experiencing a falling off in volume on account of the near approach of the holiday season. As a good many travelers are in, quite a number of letter orders are being received. At the same time, however, the various houses are being kept well employed on account of the number of small sorting-up orders which are being received. These small orders are, of course, largely for foreign dried fruits and nuts. The sugar market continues weak, and, while the outside prices are lower, there has been no further change locally. The demand is not at all bad, for this time of the year. A little more interest is being taken in canned goods, probably on account of the fact that several of the houses have been receiving inquiries during the week from the Northwest, and the result is a rather firmer feeling in tomatoes and corn. There is not much business, however, being done in these lines. A feature of the coffee market is an excited feeling outside in regard to Rio coffees, prices being considerably higher than a week ago. A fair trade is reported by wholesale houses in syrups and molasses. The feature in regard to the nut market is a further advance in the price of Tarragona almonds in the primary market. Peppers are advised a little easier. The tea trade is quiet, with prices ruling firm. French plums are cabled dearer. In pepper, a slight decline is announced from the London, Eng., market.

CANNED GOODS.

There has been some inquiry received by Toronto wholesale houses, during the week, for canned tomatoes and corn for shipment to Manitoba. No business, as far as can be ascertained, has resulted therefrom, the prices offered being below those asked by holders. Notwithstanding this, there is rather a better feeling in regard to the price, and 85 to 90c. is the idea as to quotations to retailers for tomatoes. Corn is as firm as ever, if not more so, and is held by wholesalers at from 90 to 95c. as a rule, although some houses claim to have transacted business at as high a figure as \$1 per doz. In regard to other lines in canned goods, the market is practically without feature worthy of note.

SYRUPS AND MOLASSES.

Some of the refineries have still no syrups to offer. We hear of one that has some

price bright, but no transactions between refineries and wholesalers in this line are reported. In consequence of the scarcity of dark and medium syrups of Canadian manufacture, a good deal of business is being done in bright syrups, ranging as high as 40c. per gallon in price. There would be a good demand for medium syrups if they could be obtained. New Orleans molasses, at from 25 to 30c., is selling well, and is, evidently, taking the place of medium syrups, which, as already noted, are scarce.

COFFEES.

There is a decidedly stronger feeling in the coffee market. In New York, the price of Rio coffee has advanced considerably. It appears that the Trust over there is buying all it can lay its hands on, and it is beginning to look as if the bulls had obtained control of the market. Early in the week, package coffee was advanced ½c. per lb.

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

in New York, and green coffee, on Monday, closed 10 to 15 points higher. A cable from Rio places the present Rio and Santos crops at 8,000,000 bags.

SUGARS.

The sugar market during the past week has continued in a weak condition, beet sugar showing further decline on the London, Eng., market. In New York, last week, refined declined ¼c. per lb., and on Monday there was a further decline of 1-16c. in a couple of grades of soft sugars. The cause of the weakness appears to be due to the fact that Mr. Licht, who had been estimating a shortage of 200,000 lb. in the beet sugar crop, has suddenly changed his estimate, now accounting that the crop will be larger than last year. On the Canadian market there has been no further changes in prices. The wholesalers are still quoting standard granulated at \$4.63 per 100 lb., Toronto and Acadia at \$4.58. The refiners report a fair demand for this time of the year, which, of course, is light. The wholesalers are, this week, sending out quite a little sugar notwithstanding the near approach of the holiday season. The total stocks of sugar in Europe and America were, last week, according to Willett & Gray, 1,864,347 tons, against

2,084,015 tons at the corresponding date last year.

NUTS.

The trade in nuts is naturally good, although the orders just now are largely of sorting-up character. The most interesting feature in regard to the market is a cable advice announcing an advance of 5f. per 100 kilo in Tarragona almonds. This is about equivalent to ½c. per lb.

SPICES.

There is the usual Christmas trade being done, but locally there is no particular feature to note. Advices from London, England, however, state that peppers are slightly easier.

TEAS.

There is naturally not much being done in teas on the local market when so much attention is being given to holiday trade. At the same time, however, for this time of the year, wholesalers are doing a fair trade. The outside markets continue firm. Agents of Japan teas are finding little or no demand at the moment, but the price rules strong. There has been some inquiry for China black teas of low grade, but there are none on spot, although some are on the way. There has also been a demand for China black tea in caddies, but the price is so high in the primary market that the people here are not willing to pay the figures asked. The difference in the price now and a year ago is from 1 ½ to 2c. per lb. A few lines of China green teas have changed hands during the week at firm prices. There is a good demand for the lower grades of these teas. There is an inquiry for flavoring China teas, but they are scarce. The condition of the local market, as far as Ceylon teas are concerned, is much the same as during the last few weeks, there being a fairly good demand for spot teas, while the price on the London market is too high to attract buyers.

FOREIGN DRIED FRUITS.

CURRENTS—The demand on the local market continues good at unchanged prices, and, although, as far as can be learned, the primary market remains steady, there has been a slight reduction in prices in the New York market, owing to recent additions to stock and a light demand.

VALENCIA RAISINS—There are only a few small lots going out, and prices are in much the same condition as they have been during the last two weeks. Locally, seeded raisins are quoted from 8 to 8 ½c. in cartons and 7 to 7 ½c. in bulk; 9 to 9 ½c. is asked for Californian seeded raisins.

At 5 cents--- This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co., 51 Colborne St.
 WINNIPEG: E. W. Ashely.
 VANCOUVER: 430 Cordova St.
 ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PRUNES—There is a fairly good business being done in prunes, and further shipments of French prunes have arrived within the last few days. A cable received in Toronto on Tuesday noted a considerable advance in the price of French plums, compared with the figure that was paid for those already on spot and those arriving. A cable received last week also noted an advancing tendency in the price of Bosnia prunes.

DATES—There is a good demand for dates, at the same price as we quoted last week, viz.; 6c. for Hallowee, and 5½c. for Sairs.

GREEN FRUITS.

The movement of all fruits, to satisfy the Christmas demand, has been large. The receipts of oranges on the market here have been much greater than in previous seasons, one house importing fully three times their usual orders. The demand has kept the market well cleared up, however, and a healthy feeling is manifest. Large Valencia, 420's, are \$1 dearer. Mexicans, Navels and Jamaicas are 25c. cheaper. Lemons are in steady demand; prices unchanged. Choice bananas are scarce, but there is no lack of common or inferior qualities. The demand is good. The sale of Malaga grapes has been steady, but not as active as the jobbers looked for. Prices are firm, some varieties selling 50c. above our last quotation. There has been a brisk movement in cranberries, and prices keep steady. The local demand for apples is fairly brisk,

but the chief movement is for export. The scarcity of apples in the United States has resulted in a good demand from that source, and sales are constantly being made for shipment to the south. One sale made to a Buffalo firm last week called for 5,000 bbls. The price is steady, the better grades being firm at \$3.25 to \$3.50. Sweet potatoes and late varieties of pears are about done.

COUNTRY PRODUCE.

EGGS—There is no change in the situation. Prices are unchanged. The demand for strictly-fresh continues active, as high as 24c. being paid for farmers' small lots on the street market. Held keep steady at 15 to 16c., pickled at 14½ to 15½c. Cases bring all the way from 14½ to 16½c. f.o.b. point of shipment.

POTATOES—The market is slightly stronger, 55c. now ruling for car lots and 60 to 65c. for small lots on the market.

POULTRY—This is poultry week with the commission houses. The mild weather has kept retailers from stocking-up early in the week, and, as receipts have been large, a weak feeling is manifest in regard to geese and turkeys. A couple of days' cold weather would probably cause an advance of 1c. in turkeys and ½c. in geese—possibly more. Dealers who are delaying their purchases to Friday and Saturday may find that an advance will have taken place, notwithstanding the mild weather, but the stocks are so large that this is not likely. Ducks are in fair demand, and prices are 5c. higher than last week.

DRIED AND EVAPORATED APPLES—The dried apple market continues, steady at unchanged prices. No. 1 dried are quoted at 5 to 5¼c. at outside points, and at 5½ to 6c. in a jobbing way, locally. Common stock is 1c. cheaper. The evaporated market is quiet, but prices are steady at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way, locally.

BEANS—Hand-picked continue in good demand at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—Cauliflower is 25c. cheaper; parsnips are 10 to 15c. dearer. Otherwise there is no change. We quote: Cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz.; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—There has been quite an improvement in the demand for good dairy, prints and rolls, an advance of ½ to 1c. being noted. Creamery is steady, though receipts are increasing, and the export demand is not quite as good as noted the last few weeks. We quote at outside points:

BE SURE AND GET

BRIGHTON Canning Co.
 New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**

TORONTO, ONT.

We solicit consignments of

POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The **Wm. Ryan Co. Limited**

70 and 72 Front St. East, **TORONTO**

Dairy tubs, 12 ½ c.; prints, 13 to 14 c.; large rolls, 13 to 13 ½ c.; creamery prints, 18 ½ to 19 ½ c.; tubs and boxes, 18 ½ c.

CHEESE—The feeling is decidedly firm. Some factories have cleared out their stock of October and November make this week at from 9 ¾ to 10 c. Nearly all the season's make is now in the hands of jobbers. Early makes are firm at 9 to 9 ¾ c., and late makes at 10 to 10 ½ c. in a jobbing way.

PROVISIONS.

There is every indication of a big pack of provisions this year, as receipts of dressed hogs continue large. The demand for lard and meats for Christmas trade is active. Prices are easier, long clear bacon, breakfast bacon rolls, and compound in pails, all showing declines of ½ c. to 1 c. per lb.

FISH.

The frequency of fast days the last week or two has caused a good demand for fish, and fresh fish are ½ to 1 ½ c. per lb. higher. We quote: Fresh salmon trout, 7 ½ to 8 c.; fresh whitefish, 7 ½ c.; steak trout, 8 c. lb.; fresh perch, 4 c. per lb.; fresh herring, 4 c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55 c. per bundle of five; split herring, \$6 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6 ½ c. per lb.; boneless fish, 3 ¾ to 4 c. per lb.; quail-on-toast, 5 ½ c. per lb.; Gem of the Sea, 5 c. per lb. fresh-water herring, 60 c. per basket; ciscoes, 60 c. to \$1.25; haddies, 6 to 8 c. per lb.; fresh haddock, 6 c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$6.25 per large pail. **GRAIN, FLOUR, BREAKFAST FOOD.**

GRAIN—The price of wheat is unchanged

Direct shipment of (Choice Pea Beans.)
CURRENTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. B. SHIELDS**, Board of Trade, **TORONTO**.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter

Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - **TORONTO.**

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER,

EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, - **Toronto.**

A Christmas Greeting

and **Bright Prosperous New Year**

TO OUR
NUMEROUS
CUSTOMERS

CLEMES BROS., Toronto, Ont.

at 67c. for white and red wheat at middle freight stations. The street market is very dull. Prices are unaltered. We quote: Wheat, white, 67 to 68c.; red, 67 to 68c.; goose, 66c.; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba has advanced 1c., and is now selling at 78 to 79c., Toronto freights.

FLOUR—No change in price. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.05 to \$3.15, Toronto freights.

BREAKFAST FOODS—Split peas and pot barley are 25c. dearer. No other change is noted. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—The market is easy, though prices are quotably unchanged. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—No shearlings are now offering. Sheepskins and lambskins are firm at 80c.

WOOL—The market is dull. Fleece is quoted at 15c. and unwashed at 10c.

SEEDS.

There is little doing. The foreign demand is over, and domestic trade has not yet opened, so buyers are cautious. The range in alsike values is large, from \$2.50 to \$4.50 being quoted, the latter figure only being paid for strictly choice lots. Red clover, also, shows a big range in value, from \$3 to \$4.25 being paid, the top price only for extra choice, large grain, rich purple seed.

SALT

Prices are unchanged. A good business is being done. We quote as follows: Carload lots, \$1.05 per bbl. and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Red clover seed is 25c. cheaper.

Split peas and pot barley are 25c. dearer.

Tarragona almonds are cabled 5f. dearer.

Dairy prints and roll butter have advanced ½ to 1c. per lb.

Long clear bacon, breakfast bacon, rolls and compound in pails have declined ½ to 1c. per lb.

A cable to P. L. Mason & Co. states that French plums are much dearer in the primary market.

Valencia oranges, large 420's, have advanced \$1. Navels, Jamaica and Mexi-

cans are 25c. cheaper. Malaga grapes are 50c. higher.

QUEBEC MARKETS.

MONTREAL, Dec. 22, 1898.

GROCERIES.

THE week has been a quiet one in general groceries, and aside from the sorting demand for certain seasonable lines, such as nuts, spices, and green fruit, the volume of business from second to third hands has been light, while it has been almost nil from first to second hands. No changes in value are noted from a week ago in any of the staples, but Valencia raisins are rather unsettled, and sugar has an easy tendency, at the decline last noted.

SUGAR.

Since the decline of 10c., specially reported last week, there has been no further development in sugar, and trade has ruled inactive. In London, cane sugar has ruled fairly steady since last report, Java being quoted at 12s., and fair refining at 10s. 6d. Prices on beet, however, have continued to decline, being 1 to 2¼d. lower than they were at last writing, and were cabled as barely steady on Tuesday at 9s. 8¼d. for December, and 9s. 9d. for January.

SYRUPS.

There is very little demand for syrups, but stocks are light and prices firmly held at 1½ to 2¼c. per lb. in the wood, as to quantity.

MOLASSES.

The market continues firm for Barbadoes molasses, but there has been little doing in a wholesale way since last report, a few 25-puncheon lots selling at 31c., which is the price wholesalers are asking for car lots. It will be seen, therefore, that it has not been an easy matter for the speculators to do any business, with the jobbers sticking persistently to the old range. Some Porto Rico stock has been offered at 28½c. in straight lots, and, with light stocks of Barbadoes, and the exceptionally high prices asked, commission men expect to do more business in it.

DRIED FRUIT.

The unsettled tendency in Valencia raisins noted last week has continued, but trading has been light, as sorting orders are smaller than they were, the retail trade having pretty well anticipated immediate wants. Western jobbers have been buyers in this market within the past eight days, but, despite the withdrawals on their account, the market is still liberally supplied. Off-stalk is obtainable at 3½c. for low grade, fine off-stalk 4c., and layers 5½ to 5¾c.

California raisins are quiet and unchanged as last quoted.

Malaga raisins moved moderately, and prices were unchanged. Jobbers' stocks here are pretty well assorted for all requirements.

Currants meet a fair inquiry in a jobbing way, while values continue steady and unchanged.

Prunes exhibit no change in any variety, values all round ruling steady, while demand has been well distributed over Californian, Bosnian and French sorts, according to quality and price.

Dates and figs remain precisely as last reported, a seasonable trade passing.

NUTS.

There has been a brisk jobbing trade in nuts during the week. Further small arrivals of Grenobles are reported, and they moved well at prices last quoted. New Marbots are not to be had here yet in any quantity. Shelled walnuts continue quite firm at the rise noted last week, and shelled almonds also are quite firm.

CANNED GOODS.

There has been no special activity in canned goods, but corn and tomatoes have both moved from jobbers' hands at firm prices, and the latter assert that they experience no difficulty in realizing steady prices on any sales now being made. This does not agree with reports of cheaper sales of tomatoes in the west, but jobbers here persist that there has been no shading in prices. Canned salmon and lobsters rule steady, and there has been little doing in canned fruits or meats.

SPICES.

There is a good inquiry in a distributive way for cloves, pepper and other seasonable spices, while values are steady.

COFFEE.

The coffee market continues quiet, but prices, while not quotably changed, exhibit a firm tendency, in sympathy with outside markets.

RICE.

In fair demand with values unchanged.

TEA.

The market has continued dull, on the whole, with few striking features. Should there be a tea duty, however, some observers of the situation predict that the market will witness some hustling for supplies, but this duty has been threatened before, and it is just possible that this year the threat may not have the effect it had in the past. Business in Japan has been transacted all the way from 15½ to 17c., and some third crop stock has sold as low as 12c., while

FOR \$267.50

I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

COTTAM BIRD SEED and Bird Bread,
manufactured under six patents. Reliable
standard goods; nothing to approach them for
popularity and value. All wholesalers.

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the
Market a very fine line of Eng-
lish Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of
Spices only are used in these
goods, and we can confidently
recommend them to our num-
erous customers.

F. W. Fearman

HAMILTON

WITH
MANY
THANKS . . .

for the past year's business,
we wish all our customers
and friends

A
Merry,
Joyful
Christmas

A
and
Happy,
Prosperous
New Year

BALFOUR & CO. Wholesale Grocers, **HAMILTON**

It's a wonder!

Grocers who have bought **CLARK'S** Pork and
Beans with Tomato Sauce, report that they would never
have believed such a business could have been done in this
line, until they were convinced by **Actual Trial**.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two gen-
erations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume,
and Aerated Water manufacturers. The only goods for high-class work.

W. P. DOWNEY, Sole Agent

20 and 20½ St. Peter St.

MONTREAL.

The Great Hit of the fruit season is the "MAPLE LEAF" BRAND

Ask your wholesale house
for them.

SEEDED RAISINS.

"THE GROCER'S MANUAL."—An 850 page Book
on Shop Work, Branch Management, History,
Source and Nature of Every Article sold by Storekeepers.
etc.; and other neglected considerations. Full particulars
and specimen page mailed free. J. T. Law, Publisher, 2
Salisbury Street, Liverpool, Eng.

FRESH FROZEN FISH, ETC.

Smelts, Salmon, Bass, Mackerel, Tomcods,
Trout, Canned Lobsters and Blueberries,
packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B.

(52)

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the
quality guaranteed by us.

All orders promptly attended to.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

THE B. C. PROVISION HOUSE

VANCOUVER,
VICTORIA,

NELSON,
REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

G. F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS



HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

dust is reported to have changed hands at $5\frac{1}{2}$ c. In blacks, Congous ranged all the way from $12\frac{1}{2}$ c. up to 17c., for fine stock, while in green tea Young Hyson sold at $14\frac{1}{2}$ c. and Pingsueys at $9\frac{1}{2}$ to 10c. The above prices were, of course, for straight lots between traders, as the purchase of ordinary jobbing parcels would necessitate an advance.

GREEN FRUIT.

A steady demand has been experienced for all green fruits during the week, orders both from the country and city retail trade coming in freely, and the movement promises to keep up right to Christmas eve. Lemons are in better demand, choice stock selling at \$3.25 to \$3.75, and fancy at \$3 to \$3.50. Oranges have been exceptionally active. Valencias are in good supply and selling well, 714's at \$4 to \$4.50, and ordinary 420's at \$5.25 to \$5.75. California navels meet a good demand at \$4 to \$4.50 per box, and ditto, budded, \$3.25 to \$3.50. Jamaicas are of first-class quality, and, naturally, well inquired for at \$2.75 to \$3 per box and \$5.25 to \$5.50 per barrel. Mexican oranges were also offered, for the first time, this week, but have not met a very favorable reception, the green color of the peel telling against them. They range from \$2.75 to \$3 per box. New Sedon oranges are expected this week, and are offered, to

arrive, at \$5 per box. A few small lots of Floridas, the first for some seasons, have been placed at \$5.50. There is only a limited business in bananas at \$2 to \$2.50 per bunch. Cranberries are active and firm at \$8 per barrel, while Spanish onions are steady at 75 to 80c. per crate. Fancy pine-apples have arrived and realize 75c. each.

APPLES.

The supply of apples on the market here is light, and quotations have a firmer tendency as a result of this, in fact, an advance is looked for shortly. Car lots are quoted at \$2.50 to \$3.50 per bbl., but, in a jobbing way, 25 to 50c. advance is asked on these prices.

FISH.

The scarcity of fresh frozen fish has been a leading feature of the week, but lately arrivals have been freer, while trade has been quite brisk, haddock and cod moving at $4\frac{1}{2}$ c.: salmon, 13c., and to arrive by freight, 9c.; whitefish and dore, $6\frac{1}{2}$ c.; pike, 4c.; tommy cods, \$1.50 to \$1.75 per bbl.; fresh herring, $2\frac{1}{4}$ c. per lb. and smelts 6c.

Pickled fish are fairly active and pickled herring about the only kind in good supply. We give quotations this week as follows: No. 1 herrings, \$4.25 to \$4.50 in barrels, and in half-barrels, \$2.12 $\frac{1}{2}$ to \$2.25;

No. 1 green cod, \$6; do. large, \$6.50; No. 1 hake, \$4.25 to \$4.50; B.C. salmon, \$12.75 to \$13, in full barrels, and \$7 in half-barrels, and No. 2 mackerel, \$18 per barrel.

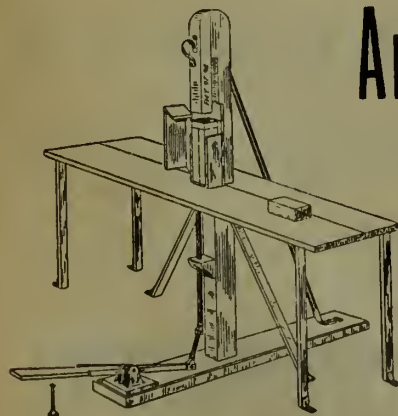
Prepared fish ruled fairly active. Haddies are in light supply and firm at 7c., while bay bloomers are quoted at 80c. to \$1 per box, and smoked herring 10c. per box. Dried codfish are quiet at 4c., boneless $5\frac{1}{2}$ c., and dressed boneless cod \$4.12 $\frac{1}{2}$ per 100.

The market is oversupplied with shell oysters, there being fully 4,000 bbls. offering at from \$2.75 to \$6 per bbl., which is a wide range. The outside is for choice hand-picked, in good condition.

COUNTRY PRODUCE.

EGGS—There was a good demand for small lots of eggs to-day, and the market is moderately active and firm. We quote: No. 1 candled, 16c.; No. 2 do., $12\frac{1}{2}$ to $13\frac{1}{2}$ c.; Montreal limed, $14\frac{1}{2}$ to 15c.; western limed, 13 to $13\frac{1}{2}$ c., and culls, 9c. per doz.

POULTRY—There was a stronger feeling in the poultry market for turkeys to-day, and prices advanced $\frac{1}{2}$ c. per lb. The demand was active, and principally for turkeys, of which supplies were not excessive, and all good to choice stock met with a ready sale. For other lines the feeling was firm, and a brisk trade will likely be



Armada Tea Packer and Simplex Mixer

Said Mr. Minto, of Minto Bros.,
Wholesale Tea Merchants, Toronto, Ont:

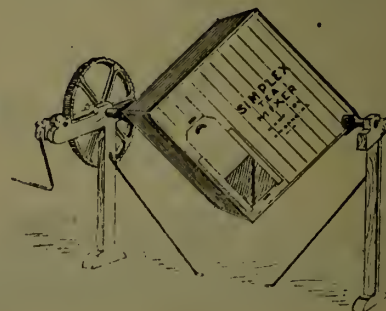
"I will speak a good word for The Armada Tea Packer whenever I can. We are delighted with our machine—so simple and easy to handle."

For prices, write

A. H. Canning & Co.

57 Front Street East

TORONTO.



done throughout the week, as buyers generally will lay in extra supplies for the Christmas demand. We quote: Turkeys, good to choice, 9 to 9½c.; scalded, 8 to 8½c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7½ to 8c., and geese, 5½ to 6c. per lb.

GAME—There was a good demand for partridge and the market was firm, sales being made freely at 70 to 75c. for firsts, and at 55 to 60c. for seconds per brace.

BEANS—There was no change in beans, and business was quiet. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

HONEY—The demand for honey is very limited, and the market rules dull. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—There was a good demand for good to choice potatoes, and, as the offerings of such are not large, prices have advanced to 52 to 55c. per bag in car lots.

ONIONS—Canadian red and yellow onions are offering at \$1.75 to \$2 per barrel.

PROVISIONS.

There was a slight improvement in the demand for smoked meats, and a fair trade was done, but other lines were quiet and prices all round steady. We quote as follows: Canadian pork, in barrels, \$11.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

DRESSED HOGS.

There was a good demand for dressed hogs, in small lots, and the market is fairly active and firmer at \$5.60 to \$5.75 for light weights, and at \$5.25 to \$5.40 for heavy per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—A fair amount of business was done in grain, and the market was moderately active and steady, with no change in prices to note. Manitoba No. 1 hard wheat, afloat Fort William, was quoted at 66c. December, and Ontario red at 67½ to 68c. west.

FLOUR—The demand for flour continues fair for the season, and the volume of business done is fully up to the average. The tone of the market is steady, and values show no change. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.65; in bags, \$1.65 to \$1.75;

Manitoba patents, \$4.25; strong bakers', \$3.75 to \$4.10.

FEED—There continues to be a good demand for bran, and prices are firmly held. We quote: Manitoba bran, \$14.50 to \$15; shorts, \$16 and mouille, \$17 per ton, including bags. Ontario white wheat bran, \$14; shorts, \$15 to \$16 per ton in bulk.

MEAL—In meal a fair jobbing business continues to be done, and prices are unchanged at \$3.50 per bbl., and at \$1.70 per bag for rolled oats.

HAY—The market for baled hay continues quiet, the demand being only for small lots at about steady prices. We quote: No. 1, \$6.50 to \$7; No. 2, extra, \$5 to \$6; No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

CHEESE AND BUTTER.

Cheese remains quiet and firm, with holders quite content to wait until buyers pay what the former consider the goods worth. Nominally the range is 9¾ to 10c. on western, and 9¾ to 9½c. of eastern fall makes.

Butter ruled quiet and steady to-day, finest late made ranging from 20¼ to 20½c., and under grades from 19 to 20c.

MONTREAL NOTES.

There has been no further change in refined sugar here.

The first offerings of Florida oranges made on this market for some seasons came in this week.

Raw beet sugar in London is cabled 1d. to 2½d. lower than it was last week, and heavy at the decline.

Offerings of Mexican oranges have been made here, but the color of the peel has checked their sale to a great extent.

The stiff feeling on small stock of Barbadoes has led to the offer of some Porto Rico molasses, lately, in this market.

The unsettled feeling in regard to Valencia raisin values here has not been dissipated by some large purchases on Ontario account.

MANITOBA MARKETS.

WINNIPEG, Dec. 19, 1898.

THE weather is extremely mild; in fact, on Saturday afternoon, there was a smart thaw. Ontario people arriving during the past week, well rolled up in fur caps and fur-lined coats, have been glad to

take to Christie hats and spring overcoats. It is not likely the present good sleighing will be injured.

Trade is good. Wholesale houses have been busy throughout the week, filling sorting orders for Christmas trade. Fruit houses have experienced the advantage of a weekly train service of heated cars on both main and branch lines, and the shipments of fruit to all parts of the Province have been very heavy. The last business of wholesale houses will be the usual rush of small sorting orders for city trade, next week.

Retail houses report trade good, and that people are buying earlier and in larger quantities than last year. They also state that there is a markedly-increased demand for choicer groceries, and what are termed luxuries. Speaking of luxuries, the first shipment, for the season, of Canton preserved ginger has arrived. The sale here, at any time, is not very heavy, but will be reduced this year on account of excessive freight charges, which will make the price so high as to render it a luxury indeed. Small pots are worth \$4.50 per case, while medium and large run from \$4.75 to \$5.25.

Owing to the low price of wheat, flour has slumped considerably: Patent, \$1.95; bakers', \$1.75; Algoma, \$1.30; XXXX, \$1.05. Trade is brisk, and, as the wheat market is a little stronger, millers hope to see prices increase very shortly.

CEREALS—Although Ogilvie's new mill has been running for the past 10 days, the local supply is not yet equal to the demand for rolled oats. The price quoted is \$1.90 for 80's to retail dealers, and \$1.60 for 80's in carload lots on track. Peas and barley are firm at \$1.40 per sack. Beans are also firm, \$1.45 being asked for small lots of choice hand-picked.

DRIED FRUITS—The raisin market is in good shape, the sales being large and steady. California muscatels are quoted from 5½ to 6½c., according to size; Denia Valencias, fine off-stalk, \$1.60; fancy layers, \$1.85; fancy Spanish table fruit, \$2.50 to \$3.50 per box. Sultanias are high for first-class stock, the present quotation being 15c. per lb., while inferior grades are bringing as high as 12½c. Currants show a good market. Fine Filliatras, in half cases, are quoted at 5¾c.

FIGS—In cooking figs the outside market has slumped, but, as this fruit cannot reach

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA LEMONS
NEW MESSINA LEMONS

All sizes, and finest quality fruit.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

Blue Label Tomato ..Ketchup

Made from selected, well ripened tomatoes, spiced to a nicety to suit most delicate of palates, and put up in sterilized bottles.



Prepared by . . .

Curtice Brothers Co.

— ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



The F. F. Dalley Co., Limited

Have opened a branch of their business in Toronto, at 48 Front Street East, under the management of W. M. FIELDING, who will be very pleased to meet any of their numerous customers on their visits to the City of Toronto.

If you are rushed for time, ring them up. Their telephone number is 8261, and Mr. Fielding will take pleasure in calling on you at your hotel.

They carry a full line of all their Specialties at the above premises.

here for a month at least, Winnipeg dealers will get their price for most of the stock on hand. Table figs are practically out of sight, the price is so exorbitant.

EVAPORATED FRUITS—Apples are scarce and high, with no signs of a change, while dried apples are the same, only more so. Small lots of dried apples have arrived, but they are apparently last year's stock steamed, which renders them liable to sour in a short time. Evaporated apricots are so high in proportion to peaches and nectarines that their consumption, as predicted, is very light.

CANNED GOODS — Market shows no changes. It is not likely that corn will be cheaper, and the indications are that tomatoes will be no dearer. Present consumption of canned vegetables is light, owing to large supplies of fresh vegetables being still obtainable. It might be remarked in passing that fresh tomatoes, radishes, lettuce, cress and cucumbers have never been so cheap at this season before.

SUGAR—Market is easy. Present quotations are: Granulated, $5\frac{3}{4}$ c.; Paris lumps, $6\frac{1}{4}$ c.; bright yellow, $4\frac{1}{2}$ c.

NUTS—Fresh stocks of Valencia and Jordan almonds have arrived. Valencias are quoted at 30c. and Jordans at 40 to 45c. New Grenoble walnuts will not arrive until after the new year.

GREEN FRUIT—As already indicated, this has been an active market during the week. No new lines are in, and no change in price is recorded. The supply of oranges is increasing and the quality is very much improved.

BUTTER—Market is slow. Small quantities of dairy are arriving and price is weaker. Round lots, 14 to 15c., Winnipeg. Considerable Ontario creamery is passing through to supply the British Columbia market. This is said to cost $20\frac{1}{2}$ c. point of shipment.

CHEESE—No movement in this market; sales reported very light.

EGGS—Market small. Fresh gathered, 18 to 20c.; pickled, 16 to 17c.

CURED MEATS—Market easier. Both American and Ontario men have been in town looking for orders, but no large sales are reported at present.

HOGS—The local supply is somewhat improved, but is still short. $5\frac{3}{4}$ to 6c. was paid for dressed hogs and $4\frac{3}{4}$ to 5c. for live hogs.

THE PRICE AS LOWELL SAW IT.

Earth gets its price for what Earth gives us,
The beggar is taxed for a corner to die in,
The priest hath his fee who comes and shrives us,
We bargain for the graves we lie in;
At the devil's booth are all things sold,
Each ounce of dross costs its ounce of gold;
For a cap and bells our lives we pay,
Bubbles we buy with a whole soul's tasking.
'Tis Heaven alone that is given away,
'Tis only God may be had for the asking.
No price is set on the lavish summer,
June may be had by the poorest comer.
—The vision of Sir Launfal.

FROSTED WINDOWS.

A TRIMMER of wide experience, in talking to a representative of The Drygoodsman about the nuisance, said: "I have found that boring holes at the base of the window is not always successful, although I know that many rely on this scheme, and seem to think it infallible. In times of intense cold the least bit of moisture in the air will congeal on the glass, and these holes, although they keep the temperature near that on the outside, let in moisture from the street. I gave this a good test last winter. When the cold weather first came I kept the ventilation holes open and the windows had a bad case of frost, completely shutting off from view the goods on display. I was determined to let the public see what I had to show them, however, and so I scraped the windows clean, washing them with alcohol afterward. Then I closed the ventilation holes and allowed neither heat nor air to enter from the interior of the store, and I succeeded in keeping the windows almost entirely free from frost. The temperature between the outside and the windows was not over 10 degrees. It is quite a job to clean windows this way, but it was necessary in this instance."—The Drygoodsman.

CURRENT MARKET QUOTATIONS

December 22, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	14	12	14
" " pound prints	15	16	17	18
" " tubs, best	14	14½	16	18
" " tubs, second grade	11	12	12	15
Creamery, tubs	19½	20	19	20
" prints	21	22	21	22
Cheese	9	9½	10½	8½

CANNED GOODS

Apples, 3's	\$ 90	\$1 00	\$0 85	\$0 90	\$1 00	\$1 10	\$1 15	\$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 50	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80		
Blueberries, 2's	80	90	75	85	85	90	95	
Beans, 2's	70	95	70	95	90	95	90	
Corn, 2's	95	1 00	90	1 00	85	90	80	
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's			70	75	80	90		
" silted			85	1 00	1 10	1 15		
" extra silted			1 00	1 25	1 20	1 25		
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80		
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50		
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70		1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60		1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50		1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30		
Pumpkins, 3's	75	85	70	80	90	1 00		1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25		1 60
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 70
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75		
Succotash, 2's	1 10	1 15		1 15	1 10	1 15		
Tomatoes, 3's	90	95	80	85	95	1 00		1 10
Lobster, tails	2 50	2 95		2 50	2 50	2 60		
" 1-lb. flats	2 75	3 00		3 00	1 25	1 30		
" ½-lb. flats			1 75	1 85				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, tails	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35		
" " Horseshoe	1 20	1 25	1 50	1 60		1 60		
" " Clover tails		1 20	1 55	1 60				
" " Leaf / flats		1 45		1 60				
" Cohoes	95	1 00		1 20	95	1 00		
Sardines, Albert, ½'s	10½	11		13	14	15		
" " 2's	20	21	20	21	20	21		
" Sportsmen, ½'s	11½	12		12½	12			
" " 2's	19	20		21	20	21		
" key opener, ½'s	10	11	10½	11	16	18		
" " 2's	16	18	18½	23	10	11		
" other brands	23	35	16	17	16	17		
" P. & C., ½'s	23	25	23	25	23	25		
" " 2's	33	36	33	36	33	36		
" American, ½'s	9	11		11	10	11		
" Mustard, ¼ size, cases								
50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00		
Fruit in glass jars					4 25	4 50		
Haddies			1 10	1 20	1 00	1 10		
Kipper Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 21	1 60		2 00		2 00

GREEN FRUITS

Oranges, Valencia, 714's	\$4 00	\$4 50	4 75	5 00				
" " 420's, large	5 25	5 75	6 00	6 50	5 50	6 00		
" " ordinary	4 00	4 25	4 50	4 75	4 00	4 50		
" Mexican, per box	2 75	3 00	2 50	3 00				
" Jamaica, per bbl.	5 25	5 50	5 75	6 25	6 00	7 00		
" California Navels	4 00	4 50		4 00				
Lemons, Malaga, per chest			5 00	5 50	6 00	7 00		
" Messina, new, p. box	2 50	3 50	2 75	3 25	4 00	4 50		
Bananas, per bunch	2 00	2 25	1 40	1 70	2 00	2 25		
Apples, per bbl.	3 00	4 00	2 00	3 50	2 00	3 25		
Cranberries, per bbl.	8 00	8 50	7 00	8 00	7 00	8 50		
Sweet Potatoes, bbl.	3 50	4 00	2 25	2 50	3 50	4 00		
Malaga Grapes, per keg	5 50	7 50	5 50	7 50	6 00	7 00		
Tomatoes, Can., per basket	30							
Pears, late varieties, per bbl.	4 00	8 00	2 50	4 00				
Spanish onions, per crate	75	80	1 00	1 15	2 50	3 00		

SUGAR

Granulated (St. Lawrence, Redpath)	\$4 45		\$4 63	4%	4½%	5%	5½%
Granulated, Acadia	4 45		4 58		4½%		
Paris lump, bbls. and 100-lb. bxs	5 57½		5 63	5½%	6%		
" " in 50-lb. boxes	5 70		5 73				
Extra Ground Iceing, bbls.	5 20		5 45				7%
Powdered, bbls	4 75		5 05	5½%	6%		8½%
Phoenix	4 20		4 38				
Cream	4 13		4 38				
Extra bright	4 11		4 28	4%	4½%	4½%	
Bright coffee			4 18	3¾%	3¾%		
No. 3 yellow	3 70		3 95	8½%	8½%		
No. 2 yellow	3 80		3 88				
Demerara			3 60	3 85			
Imported yellow							

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark				
Medium		30	32	3
Bright		35	37	3½
Honey		40		
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		
Molasses—				
New Orleans	31	24	45	26
Barbadoes	32			29
Porto Rico	23	25	38	32
Antigua	22	23		25
St. Croix				27

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 50	\$1 65	\$1 75
" " 2-lb. cans	2 65	2 50	2 60	2 50	2 65	3 00
" " 4-lb. cans	5 10					
" " 6-lb. cans	8 60		8 00	8 75	9 25	
" " 14-lb. cans	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 00	3 25	3 00
" 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 50
English brawn, 2-lb. can	2 50	2 60	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can			2 50	2 50		
" 2-lb. can			4 00	4 00		
Soups, assorted, 1-lb. can	2 00		1 50	1 40	1 50	
" " 2-lb. can	3 00		2 20	2 25	2 30	
Soups and Bouilli, 2-lb. can	2 00		1 80	1 75	1 80	
" " 8-lb. can			4 50	4 25	4 50	
Sliced smoked beef, ½'s	1 70	1 65	1 70	2 00		
" " 1's	2 25	2 80	2 95	3 25		

COUNTRY PRODUCE

Eggs, boiling stock	23	24	21	22	16	18	15
" fresh gathered			17	18			
" held	15	16½	15	16	15	16	
Poultry—chickens, dressed	*5	8	25	45	25	50	
Geese, per lb.			5½	6½	50	70	
Ducks, per pair	*8½	9	40	75	40	60	
Turkeys, per lb.			8½	9½	10	14	
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	
" light color, 60-lb. tins	7	7½	6	6½	7	8	
" " 5 and 10-lb. tins	5½	6½	3	4	5	6	
" buckwheat							

FRUITS

Currants, Provincials, bbls.....	4½	4¼	4¾	4½	5	7	7¼
" " ½-bbls.....	4¾	4¾	4¾	5	7	7	7¼
" " Fillatras, bbls.....	4¾	4¾	4¾	5½	6¼	7¼	7¾
" " ½-bbls.....	4¾	4¾	4¾	5	6	7½	8
" " cases.....	4½	4¾	4¾	6½	7	.....	.....
" " ½-cases.....	.....	4¾	5	5½	6	.....	.....
" " Patras, bbls.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls.....	.....	.....	.....	6	7	.....	.....
" " cases.....	.....	.....	8	7	7¼	.....	.....
" " ½-cases.....	5	5	6	5½	6	.....	.....
Vostizzas, cases.....	5½	6½	6	7	8	7½	8
Dates, boxes.....	5¾	6	.....	6½	5	6	7
Figs, 10-lb. boxes, per lb.....	15	20	18	20	14	16	.....
" " 25-lb. boxes.....	.....	.....	.....	28	.....	.....	.....
" " Tappets, per lb.....	.....	.....	4½	.....	.....	.....	.....
" " Naturals, per lb.....	.....	8	4½	.....	.....	.....	.....
" " Naturals, boxes.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's.....	11	10	11	10	12	.....	.....
" " 50's.....	9¼	8½	9¼	8	9	.....	.....
" " 60's.....	8	8	8½	7	8	.....	.....
" " 70's.....	7½	7½	7¾	7	8	.....	.....
" " 80's.....	7	6¾	7	.....	.....	.....	.....
" " 90's.....	6½	6	6½	7	4½	5	6½
" " Bosnia, B.....	.....	.....	7	.....	.....	.....	.....
" " C.....	.....	.....	6½	.....	.....	.....	.....
" " D.....	.....	.....	6	.....	.....	.....	.....
" " U.....	.....	.....	5½	.....	.....	.....	.....
Raisins, Valencia, off stalk.....	4	4¾	4½	5	8	1 70	1 90
" " Fine off stalk.....	4½	4¾	5	5	6½	.....	.....
" " Selected.....	5½	5¼	5½	6	7	.....	.....
" " Layers.....	5¾	5¾	6½	5¾	6	8	8½
" " Sultanias.....	11	13	10	15	10	12	10
" " California 3-crown.....	7½	7¼	7½	7	7¾	7	7½
" " " 4-crown.....	8½	8	8½	8	8¼	8	8½
" " Malaga, London layers.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " " Black baskets.....	.....	2 20	2 30	.....	.....	.....	.....
" " " Blue baskets.....	.....	3 10	3 25	.....	.....	.....	.....
" " " Con. Clusters.....	.....	2 30	2 40	.....	.....	.....	.....
" " " Choice.....	.....	2 50	2 60	.....	.....	.....	.....
" " " Ex. Dessert.....	.....	.....	3 25	.....	.....	.....	.....
" " " Royal Buck'm.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters.....	.....	4 25	4 50	.....	.....	.....	.....
" " " Finest Elite.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried.....	6½	7	5½	6	5½	.....	7
" " evaporated.....	9	10	8½	9	9	11	12
Cal. Evaporated Fruits—							
Apricots, 25-lb. boxes.....	9	18	.....	18	11	18	.....

PROVISIONS

Dry Salted Meats—							
Long clear bacon	7½	8	7¼	7½			9¼
Smoked Meats—							
Breakfast bacon	12	10½	11			11½	12
Rolls	9	8¼	8½	9½	10		10½
Hams	10½	13	10¼	10½	12		11½
Shoulder hams	10	7¾	8¼	8	9		9½
Backs		10	11			9½	10
Barrel Pork—							
Canadian heavy mess	16 50	17 00	14 50	15 00	14 50	15 00	17



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BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24 29	23 28	25 30	24 25
Old Government Java	27 31	22 30	25 30	24 25
Rio	10 11	7½ 12	12 13	10 10½
Plantation Ceylon	29 31	26 30	29 31	.....
Porto Rico	24 28	22 25	24 28	.....
Gautemala	24 26	22 25	24 26	.....
Jamaica	18 22	15 20	18 22	.....
Maracaibo	13 15	13 16	13 15	.....

NUTS

Brazil	12 13	12½ 14	12 12½	15
Valencia shelled almonds.....	28 30	29 30	.....	25 30
Tarragona almonds.....	12 15	12 14	11 12	13 15
Peanuts (roasted).....	6½ 9½	9 10	9 10	9 12
“ (green)	5½ 8	7 9	.....	10 15
Cocanuts, per sack.....	3 00	3 50	3 75	4 00
“ per doz.....	12 12½	13 14	12 13	14
Grenoble walnuts	12 11	11 9	10 10	.....
Bordeaux walnuts	7 8	8 11	9 10	.....
Sicily filberts	7¾ 8½	8 9	8 10	12
Naples filberts	10 11	10 11	10 11	.....
Pecans	10 11	10 11	11 12	.....
Shelled Walnuts	25 26	28	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾ 3¾	3 62½	3 75	4¾
Patna, per lb .....	.....	5 43½	5 5	5 6	.....	5¾
Japan	6 6½	5½ 6	5 5	6 6	.....	.....
Imperial Seeta	5 6	4½ 5½	5 5	6 6	.....	.....
Extra Burmah.....	.....	4½ 4½	4 5	.....	.....	.....
Java, extra	6½ 7	6 6½	6 7	.....	.....	.....
Sago	3½ 4	4 4½	5 6	.....	4	.....
Tapioca	4 4½	3¾ 4	5 6	.....	4	.....

SODA

Bl-carb, standard, 100-lb. keg...	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.....	70	75	70	80	65	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs,								
“ pails, boxes	12 15	12 14	14 15	.....	15	.....	.....	.....
“ in 5-lb. cans.....	15 16	14 15	15 16	.....	.....	.....	.....	.....
“ whole.....	11 13	11 13	12 13	.....	15	.....	.....	.....
Pepper, white, ground, in kegs,								
“ pails, boxes	20 26	18 24	24 28	.....	35	.....	.....	.....
“ “ 5-lb. cans.....	20 22	20 26	20 22	.....	.....	.....	.....	.....
“ “ whole.....	19 25	17 24	20 22	.....	.....	.....	.....	.....
Ginger, Jamaica.....	20 25	18 25	20 25	.....	.....	.....	.....	.....
Cloves	15 20	14 35	13 20	.....	.....	.....	.....	.....
Pure mixed spice.....	25 30	25 30	25 30	.....	.....	.....	.....	.....
Cassia	25 40	20 18	20 20	.....	25	.....	.....	.....
Cream tartar, French.....	25 27	24 25	20 22	.....	.....	.....	.....	.....
“ “ best	28 30	25 30	25 30	.....	.....	.....	.....	.....
Allspice	15 17	13 16	13 14	.....	20	.....	.....	.....

PETROLEUM

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Canadian	12	13½	15½	16½
Sarnia water white.....	12 13	15½	16½	17½
Carbon safety	17	.....	.....	.....
American water white	17 17½	16½	18	18½
Pratt's Astral, in bulk.....	18 19	16	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow,								
“ Morning, Peking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	.....	.....
Caddies Peking, Kalsow.....	14 40	18 50	15 40	.....	.....	.....	.....	.....
Indian—Darjeelings	35 55	35 55	30 50	.....	.....	.....	.....	.....
Assam Pekoes	20 40	20 40	18 40	.....	.....	.....	.....	.....
Pekoe Souchong	28 25	18 25	17 24	.....	.....	.....	.....	.....
Ceylon—Broken Pekoes	35 42	35 42	34 40	.....	.....	.....	.....	.....
Pekoes	20 30	20 30	20 30	.....	.....	.....	.....	.....
Pekoe Souchong	17 35	17 35	17 35	.....	.....	.....	.....	.....
China Greens—								
Gunpowder—Cases, extra firsts	42 50	42 50	.....	.....	.....	.....	.....	.....
Half-chests, ordinary firsts.	22 28	22 28	.....	.....	.....	.....	.....	.....
Young Hyson—Cases, sifted,								
“ extra firsts	42 50	42 50	.....	.....	.....	.....	.....	.....
Cases, small leaf, firsts	35 40	35 40	.....	.....	.....	.....	.....	.....
Half-chests, ordinary firsts	22 38	22 38	.....	.....	.....	.....	.....	.....
Half-chests, seconds	17 19	17 19	.....	.....	.....	.....	.....	.....
“ thirds	15 17	15 17	.....	.....	.....	.....	.....	.....
“ common	13 14	13 14	.....	.....	.....	.....	.....	.....
Ping Sueys—								
Young Hyson—½-chests, firsts	28 32	28 32	30 40	.....	.....	.....	.....	.....
“ “ seconds	16 19	16 19	.....	.....	.....	.....	.....	.....
Half-boxes, firsts	28 32	28 32	.....	.....	.....	.....	.....	.....
“ “ seconds	16 19	16 19	.....	.....	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38 40	38 40	.....	.....	.....	.....	.....	.....
Choice	32 36	32 36	.....	.....	.....	.....	.....	.....
Finest	28 30	28 30	.....	.....	.....	.....	.....	.....
Fine	25 27	25 27	.....	.....	.....	.....	.....	.....
Good medium.....	22 24	22 24	.....	.....	.....	.....	.....	.....
Medium	19 20	19 20	.....	.....	.....	.....	.....	.....
Good common	16 18	16 18	.....	.....	.....	.....	.....	.....
Common	13 15	13 15	.....	.....	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe.	18 22	18 22	.....	.....	.....	.....	.....	.....
“ “ Oolong.....	14 15	14 15	.....	.....	.....	.....	.....	.....
“ “ Gunpowder	16 19	16 19	.....	.....	.....	.....	.....	.....
“ “ Siftings	7½ 11	7½ 11	.....	.....	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ .....	.....	1 60	1 60	.....	.....
“ 2-hoop, “ No. 2.....	.....	1 40	1 40	.....	.....
“ 3-hoop, “ .....	.....	1 55	1 55	.....	.....
“ 3-hoop, painted, No. 2.....		1 40	1 40		
Tubs, No. 0		8 00	8 00	9 50	10 50
“ “ 1		6 50	6 50	8 50	9 50
“ “ 2		5 50	5 50	6 50	7 00
“ “ 3		4 50	4 50	5 50	6 00

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NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 20, 1898.

THE grocers have found the demand keeping up well to Christmas, though the last week has seen chiefly sorting orders for light, seasonable goods, largely dried fruit. New Grenobles have arrived, the first of the season. There is considerable business being done in them. There has been during the past month a number of failures, chiefly among small retailers, but they have included some quite heavy losses for the wholesalers. It is a little out of season, as they usually try to get over the holiday season. The dissatisfaction over the freight rates charged by the boats continues. Not only do they not this season pay the ferriage and part cartage from the west side, as was done last year, but the steamers last year paid the wharfage charge of 1s. per ton, which they do not this year. So, beside the extra freight charge, the importers pay over 2s 6d. per ton more than if their goods were landed on the east side. It means our people will encourage other than the mail steamers, and even be driven to importing their goods via Boston or other outside points. The charges in no way effect the winter import business to upper Canadian cities, as Montreal and points west, as on through goods there is no wharfage or other charges, and through rates are very low. But the steamers are certainly not encouraging local business.

OIL—In burning oil, the prices continue as quoted last week, but there does not seem to be anything pointing to a reduction in price beyond the $\frac{1}{4}$ c. reported. The demand is chiefly from city retailers, who usually only buy from hand to mouth. In other lines there is no change. Paint oils, such as turpentine, etc., keep high. In lubricating business is very quiet, while for cod oil stocks held were bought at rather higher figures than at present quoted.

SALT—Arrivals by direct steamer continue light. Some factory-filled is to hand this week. Salt is carried very low, as the steamers need it. Prices show no change, and at present demand is light, fishermen not buying it all. The chief consumption is for meat packing. A little Canadian, for dairy purposes, continues to be received. In rock salt there is a light business. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—While not a busy line, there is a good steady sale. The market is a very firm one. Quite ample stocks are held. There would seem to be a good prospect for still higher prices, as local prices are low compared with anything packers are quoting. Salmon, while not a large stock, seem ample for all demands. There are very few lobster offered. In fish, such as bloaters, haddies, etc., prices are higher.

GREEN FRUIT—This continues quite a busy time, but very quiet times are expected after Christmas, when business will be largely confined to Valencia oranges and for city trade. Valencias are arriving in good order. Jamaicas are still quite freely sold; also Floridas, in boxes. In lemons, Messinas have the demand. There is, perhaps, no fruit that sells so freely at all seasons. Arrivals of apples have about ceased. The quantity brought here this year is much smaller than usual owing to export demand. Stocks held are not large, and prices for best stock is higher, and firmly held. Cranberries have but limited sale, and at this season prices are higher. Grapes have had a good, steady holiday sale; prices firm.

DRIED FRUIT—The large raisin demand so far has been for Valencia layers. Californians show a fair sale, but are not pushed like the others. Their turn will come later. The advance of Californian raisins west has not affected our market. In Malagas, there has been a good business, though prices were considerably above last year's figures. In currants, stocks are light, sale having been large. One thing the demand for cleaned fruit is doing for the consumer, is causing dealers to import a better grade of currants. In peels, stocks have also been well sold up, particularly lemon and orange. Prunes, chiefly Californians, have an improved demand; prospects point to higher figures. French and Bosnias both give good satisfaction, but supply here is small. The sale seems to tend toward the larger sizes. Owing to the higher prices, apricots and peaches have very light sale; little, if any, new fruit yet here, though some orders

have gone forward. Dried apples rather higher. Local stocks are light. Evaporated apples are also higher, and scarce. In onions, prices very firm. Stock here is small. In nuts, new Grenobles are to hand this week.

SUGARS—Market works quite oddly. While outside reports seem to tend to lower values, refineries hold advance of last week, and talk firm, though, toward the close of the week, a rather easier tendency on the part of some was noticed. A fair trade is doing. Foreign are light supply and American sugars have not at all entered the market as was expected.

MOLASSES—The stock held is limited, though equal to demand. There is quite a little Porto Rico still here, and little will be brought here before the new year, as the chief wants for the winter have been met. Barbadoes is scarce. There is a demand for small packages. This, for some two or three years, has been met by importing New Orleans, but this season a right quality for this market costs too high; the poorer will not sell at all. The quantity of syrup handled here is light. It must be good, however. Prices firmer. The little that has come here has been American.

PRODUCE—Butter is in better shape, but, to get advanced price, it must be better than the general average. Eggs hold their prices and incline higher, but holiday demand is about over. Cheese, while still light business is being done, tends higher.

FISH—The right kinds are scarce. Prices in all lines are high. In pickled herring, Grand Manan is about the only grade offered. Quality is good, but supply is light. The particular inquiry is for finnan haddie, but the supply is not forthcoming. Smoked herring is low; kippered is about done for this season. A few No. 1 bloaters are offered. Frozen fish are beginning to move. Smelt are being quite freely shipped from northern points, chiefly to Boston and New York. We quote: Large cod, \$3.60 to \$3.65; medium, \$3.55 to \$3.60; pollock, \$1.50 to \$1.60; Grand Manan pickled herring, \$1.85 to \$1.90 $\frac{1}{2}$ -bbl.; Canso, pickled, \$5 per bbl.; boneless fish, $\frac{3}{4}$ to 5c.; cod, 7 to $7\frac{1}{2}$ c.; finnan haddies, 4 to $4\frac{1}{2}$ c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 $\frac{1}{2}$ -bbl.; fall do., \$4.75 to \$5; $\frac{1}{2}$ -bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.;

BEE STARCH

IS THE

LATEST IMPROVED
LAUNDRY STARCH

\$5 per Case, 64 Packages.

THE BEE STARCH CO.

All
Grocers

Stanstead, Que.



Requires no Cooking.

quoddy, \$3.50 ½ bbl.; frozen smelt, 5 to 6c.

PROVISIONS—Barrelled pork has a fair steady demand, local packed being more in demand. Packers have had to drop off in the matter of prices. Beef is quiet; prices rather higher. Fresh beef was taken into the woods more freely than usual this season. Lard moves freely with rather easier tendency.

FLOUR, FEED AND MEAL—While Ontario grades of flour continue to fall off in price, Manitoba show no change, but even higher figures have been mentioned. It is not thought this can hold, however. There is but a fair inquiry. In oatmeal, there is a wide range in price, but while oats are higher there seems a feeling here that the new year will see lower figures. There is a fair sale. The expected advance in cornmeal is here. It is but slight, but with the free demand the market is firm. Beans are dull. Buyers for some time have been largely supplied by local holders. Hay keeps low. Feed is high and scarce. A limited quantity of yellow eye beans would sell. Barley and peas high. We quote: Manitoba flour, \$4.70 to \$4.75, best Ontario, \$4. to \$4.15; medium, \$3.65 to \$3.75; oatmeal, \$3.75 to \$3.85; cornmeal, \$2.10; middlings, \$1.9 to \$2.0; bran, \$1.7 to \$1.8; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7½ to 8½c.

ST. JOHN NOTES.

St. John grocers extend a hearty Merry Christmas to all.

The Bank of Montreal, it is said, intends opening a branch in Fredericton.

About one-third of the winter export business has been American product.

The new wheat mill of R. J. Matheson, Dartmouth, is now grinding western wheat.

Prince Edward Island fishermen are now competing with those of the New Brunswick north shore in frozen smelts.

One advantage of the late storm has been improved coastwise freights. It is an advantage dearly bought. Schooners are getting scarce.

The exhibition of 1899 is beginning to receive attention. The W. S. Loggie Co., Chatham, N.B., have already begun the export of frozen smelts.

THE GROCER regrets to report the death of Mr. W. H. Hatheway, whose illness was before referred to. Mr. Hatheway was the oldest of the city brokers.

Leonard Bros. are finding it difficult to meet the large demand they have for their choice finnan haddies, but are making every effort that none be disappointed.

The West India steamer, Taymouth Castle, this trip went direct to Halifax, making a special trip from there to Bermuda, with

soldiers. She is due to arrive in St. John, on her return, about December 29.

It is said the Bank of Nova Scotia is about to open a branch in Boston and one in Winnipeg. It will then have 28 branches.

G. McAvity, G. G. Ruel, J. D. Chipman, Hon. F. W. Thompson and Joshua Peters intend applying for incorporation as The New Brunswick Cold Storage Company.

The city council and the board of trade have just issued a book entitled "St. John as a Canadian Winter Port." It is very handsomely gotten up, and is replete with illustrations and information. While the edition is limited, every western importer and exporter should endeavor to get a copy.

H. P. Eckardt & Co. received a shipment of "G. & S." Santa Clara prunes, all sizes, 25-lb. and 50-lb. boxes.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

MARMALADE IN PAILS AND GLASS

Marmalade has been a rather scarce commodity on the market of late. Lucas, Steele & Bristol, Hamilton, have, however, just received shipment of Upton's in pails and in glass. The marmalade put up in glass is the same price as last season, namely, \$1 per dozen. The trade is requested to send in its orders at once.

Lucas, Steele & Bristol: "Our travelers will be at home between Christmas and New Year. All sorting-up orders sent to us during that time will receive personal care."

Malaga raisins are being cleared out at closely cut prices by The Eby, Blain Co., Limited, to save the necessity of carrying over, and early buyers are assured of bargains.

BORAX SALTPETRE SAL SODA BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., **TORONTO**

A. T. Cleghorn.

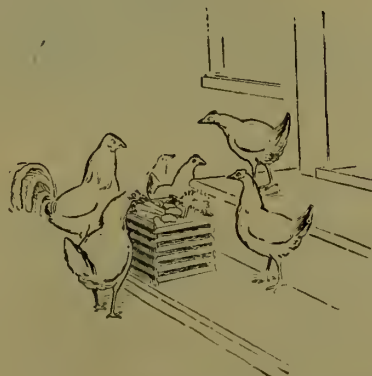
D. J. McLeod.

H K McCormick.

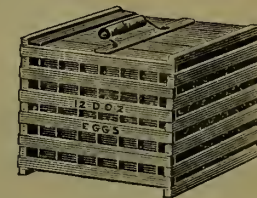
London Coffee and Spice Co.

LONDON, CANADA.

COFFEE, SPICES, BAKING POWDER, MUSTARDS, ETC.



Always Get the Best



Humpty Dumpty Egg Crates.

"Who's been here since we've been gone?"

Hold 12 doz. each. Compact, light, strong, cheap. Long wanted but just found out. The farmer's friend. Most complete thing for carrying eggs, and with fillers removed can be used for numberless other purposes.

ASK FOR PRICES.

Made Exclusively by

The DOWSWELL MANUFACTURING CO., Limited

W. L. HALDIMAND & SON

32 and 34 St. Dizier St., Montreal, Eastern Agents.

HAMILTON, CANADA.

NERVES AND FOOD.

SIR HENRY THOMPSON, writing in *The Nineteenth Century*, makes the following remarks upon the altered diet which has become necessary, owing to the extraordinary changes affecting man in every rank of life, and his surroundings in all parts of the civilized world, which have taken place during the last sixty years.

"It is difficult—perhaps impossible—for the present generation to realize the contrast presented in respect of the demand now made on man's activity, especially that of his brain, during, say, the last thirty or

petition was almost unknown; I need not attempt to describe what it is now. Such changes have naturally been the cause of permanent injury to many whose powers sufficed for the quiet time, but gave way in large and increasing number under the inevitable struggle which issues in 'the survival of the fittest.'

"The necessary result of this extreme demand for brain activity, since that organ is the sole source of energy on which all the functions of the body, including that of digestion, depend, is an insufficient supply for this important process. Under these circumstances nothing can be more important than to provide food of a kind and in a

may be—a result far too frequently sought through the pernicious habit of obtaining temporary relief in a glass of wine or spirit."

COULDN'T BE RETURNED.

Six-year-old Tommie was sent by his eldest sister to the corner grocery to buy a pound of lump sugar. He played allies on the way to the store, and by the time he arrived there he had forgotten what kind of sugar he was sent for. So he took home some of the granulated article. His eldest sister sent him back to the store to get lump sugar. After the proprietor of the grocery



CHRISTMAS IN THE KLONDYKE.

Rancho Bill (as the smoke clears away)—"Well boys, I'll admit I've got a bad temper; but you must acknowledge it don't last long. Lets licker up!"

forty years, with that which was required by the routine of life as it was in the 'thirties.' The wear and tear of existence has enormously increased, and the demand for rapid action and intense exertion by the nervous system, is certainly tenfold greater now, to make a moderate estimate, than it was then.

"A railway appeared in the first year of the decade named; the penny post and the electric telegraph not until its close; while the press, both daily and weekly, now gigantic, was then, by comparison, insignificant and diminutive. For the great majority, even of business men, life was tranquil and leisure plentiful, while com-

form which will economize the work of the stomach. It must not be bulky; much of it may be advantageously soluble in form so as to be rapidly and easily assimilated, even predigested sometimes, and when solid not requiring much mastication. I have found nothing which fulfils these conditions so completely as the various concentrated extracts of meat which are now so extensively used.

"A teaspoonful of sound beef extract in a breakfast cup of hot water when the brain is fatigued and the stomach unfit for work is often the best antidote possible, reinvigorates the system, and prepares it for a light meal or for a little more work, as the case

shop had made the change for the little lad, he engaged Tommie in conversation:

"Tommie," said he, "I understand there is a new member of your family."

"Yes, sir," replied the kid; "I've got a little brother."

"Well, how do you like that, hey?" inquired the groceryman.

"Don't like it at all," said Tommie; "rather have a little sister."

"Then why don't you change him, Tommie?"

"We would if we could, but I don't suppose we can. You see we have used him four days now!"—*Washington Star*.

WANTED—POSITION AS TRAVELER—
for groceries, teas, or grocers' sundries, by
experienced man; Western Ontario preferred.
Address Traveler, Free Press Office, London. (1)

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

USE THE BEST!

Canada Manufacturing Co.

Manufacturers of

"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain. etc., and put up in
Canada only by us.

Proprietors: AULD MUCILAGE CO.

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage,
in Bottles and in Bulk. Premium Lithograms and
Lithogram Composition. Premium Printers' Roller
Composition.

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UNRIVALLED



Brilliant
St. Antoine

METAL
POLISH.

Free from acids.

Most useful for household articles, musical instruments,
jewellery, harness, etc. Highly recommended by fire
brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous
St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

VALENCIA RAISINS

New Crop, Standard Brands, Good Fruit, **3³/₄ cents.**

In lots to suit purchasers. We will make a reduction on above price for
fifty-box lots. Send in your orders early and avoid disappointment.

JOHN PINDER & CO. *Montreal*

SELLING TONS OF IT

SLADE'S CELEBRATED

Butter=Scotch

C. E. Colson & Son

Montreal.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

A P. CAMERON, general merchant, South Finch, Ont., has assigned to J. P. Langley, Toronto.

F. Perreault, general merchant, Rimouski, Que., has assigned.

Wilfrid Thouin, grocer, Montreal, has assigned to Bilodeau & Renaud.

Boily & Claveau, general merchants, Chicoutimi, Que., have assigned.

W. H. Hill, miller and grocer, Sarnia, Ont., has assigned to Chas. E. Tanner.

A meeting of the creditors of Daniel Burch, general merchant, Renton, Ont., has been held.

The assets of Florence Watson, confectioner, Ottawa, have been sold by the bailiff.

P. D. Davignon, tobacco and cigar dealer, Montreal, has assigned to Lamarche & Benoit.

Paradis & Jobin have been appointed curators for J. T. Pouliot, general merchant, L'Islet, Que.

A meeting of the creditors of Joseph Malkin, general merchant, Sprucedale, Ont., has been called.

A meeting of the creditors of Anthime Jacques, general merchant, Lotbiniere, Que., has been held.

Lamarche & Benoit have been appointed curators of Girard & Laforest, general merchants, Grand Mere, Que.

A meeting of the creditors of Philias Graveline, general merchant, Angegardien, (Rouville Co.) Que., has been held.

Arthur Bennett, grocer, Sault Ste. Marie, Ont., has assigned to Peter Falconer, Sault Ste. Marie, and a meeting of his creditors has been called for the 27th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

L. Phenix & Cie., grocers, Quebec, have dissolved.

Armstrong Bros., grocers, Edmonton, N.W.T., have dissolved.

J. M. Mayell & Co., manufacturers of spices and coffees, London, Ont., have dissolved.

Duquette & Co., general merchants, White-wood, N.W.T., have dissolved; A. M. Duquette, continuing.

Guillaume Leblanc and Ida Leblanc have registered as proprietors of G. Leblanc & Cie., general merchants, Napierville, Que.

J. B. Denning, grocer, Strathroy, Ont., has admitted Joseph McCandless, and will continue under the style of Denning & McCandless.

J. S. Humphreys and J. W. Pittock have registered partnership as fruit dealers, etc., in Nelson, B.C., under the style of Humphreys & Co.

Farley & Simpson, grocers, etc., Nelson, B.C., have dissolved, Farley retiring and

—Donley admitted under the style of Simpson & Donley.

McPhee & Moore, general merchants, Cumberland and Courtenay, B.C., have dissolved; J. M. McPhee & Son, continue at Courtenay and C. J. Moore at Cumberland.

SALES MADE AND PENDING.

W. H. Farrel, grocer, Ottawa, has sold out.

The assets of L. H. P. Robert, grocer, Lachine, Que., have been sold.

The assets of W. C. Ross, sr., general merchant, Hopetown, Ont., have been sold.

The assets of F. Normand, general merchant, Asbestos, Que., are to be sold on the 27th inst.

The stock of M. Lavigne & Co., general merchants, etc., Hull, Que., has been at 53c. on the dollar.

The stock of C. L. Shannon, grocer, etc., Napanee, Ont., has been sold at 50c. on the dollar.

The assets of S. W. Bishop, general merchant, Marbleton, Que., are to be sold on the 28th inst.

The stock of Denis Bros., general merchants, Lachute, Que., has been sold at 70c. on the dollar.

The stock of J. N. Duquay, general merchant, Fraserville, Que., has been sold at 63½c. on the dollar.

The book debts of Luc Cormier, general merchant, Esquimaux Point, Que., have been sold at 2c. on the dollar.

The stock of E. R. Bellerose & Co., general merchants, Sorel, Que., has been sold at 54c. on the dollar.

The stock of A. Demers & Co., general merchants, Chambly Basin, Que., has been sold at 62c. on the dollar.

The stock of M. A. Cote, general merchant, Ste. Anne Des Monts, Que., has been sold at 50c. on the dollar.

The assets of Adolphe Gagnon, general merchant, Les Escoumains, Que., are advertised to be sold on the 29th inst.

The balance of the assets of Henley Freres, general merchants, Ste. Anne Des Monts, Que., have been sold at 50c. on the dollar.

CHANGES.

Omer Boulieme, general merchant, Tadousac, Que., has retired.

James Townsley, grocer, Victoria, B.C., has sold out to Richards & Toye.

James A. Orton, grocer, Coldwater, Ont., has been succeeded by W. O. Elliott.

The British Columbia Produce Society, Victoria, B.C., has been incorporated.

James Deming, grocer, etc., Brantford, Ont., has sold out to Boulton & Burke.

R. M. Griffin, grocer, Hespeler, Ont., has been succeeded by Klager & Coleman.

Jas. J. L. Squier, pork-packer, Norwood, Ont., has sold out to Fred. Squier.

The estate of O. D. Lillard and W. R. H. Taylor, Toronto, is to be wound up.

Squier Bros., millers and grocers, Norwood, Ont., have sold out to H. G. Buck.

J. W. McCabe, grocer, Seaforth, Ont., is retiring from business with the intention of removing to Rossland, B.C.

Clara Jones, wife of Geo. Vernon, has registered as proprietress of Geo. Vernon & Co., cigar dealers, etc., Montreal.

The style of R. A. Anderson & Co., general merchants, Victoria Road, Ont., has been changed to Anderson & Rehill.

FIRES.

The estate of Pierre Larose, grocer, Montreal, has been partially damaged by fire and water.

DEATHS.

Henry Clay, confectioner, Victoria, is dead.

Wm. McMahon, tobacco dealer, etc., Toronto, is dead.

Fred Pace, general merchant, Standoff, N.W.T., is dead.

The Allan Line steamer Laurentian arrived at West St. John, at 1.30 p.m., on the 15th, and commenced to discharge her cargo at 3.03 p.m. At 7.40 p.m. the first train load of fruit for Toronto, etc., was despatched for the west, and arrived in Toronto at 4 a.m., on the 17th, a run of 32 hours from West St. John to Toronto, distance 819 miles.

**YOU GET BETTER
RESULTS AT LESS
EXPENSE**

When you cover a building with our

**Sheet Steel
Pressed Brick.**



It makes a uniformly handsome finish—is dry, warm, fireproof and durable—and can be applied very easily and quickly.

Figure it out and serve your own interest by deciding in its favor.

We will gladly send you all details of information.

Metallic Roofing Co.

Limited

1180 King St. West, TORONTO.

TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

"Telegraph"

"Telephone"

"Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

TRADE CHAT.

EVIDENTLY the Canadian Government has decided to take stringent methods to put down the smuggling which, it is said, takes place at Windsor every year about Christmas time, and of which Windsor merchants have been complaining. The Customs officers, on Friday, received orders from the Canadian Government to inspect and collect duty on every parcel brought over just prior to and during the holiday. It was also intimated that two special officers would be sent to Windsor, within the next few days, to assist the local officers.

The St. Thomas, Ont., apple evaporating factory will be removed to Union, Ont.

The Prescott, Ont., elevator handled over 6,000,000 bushels of grain this season.

During November, 19,465 hogs were killed and dressed at the Ingersoll, Ont., factory.

George Adams, grocer, New Westminster, B.C., intends erecting a three-storey block in that city.

The Aylmer, Ont., Canning Co., took in 1,900 turkeys at their canning factory one day last week.

The Oshawa roller mills have been purchased by Mr. McLaren, of Renfrew, who has taken possession.

A Guelph merchant is seriously forcing the season. He advertises "choice new maple syrup, just arrived."

The steamer Tongariro, from St. John, N.B., took \$50,000 worth of poultry, consigned to Liverpool, on her last trip.

W. A. Moore, Perth, Ont., has handled this season \$100,000 worth of cheese for the farmers in the neighborhood of that town.

The Kent Mills Co., Chatham, Ont., shipped, one day last week, seven carloads

of flour to Newfoundland and two to New Brunswick.

Since the Woodstock cheese board closed two factories have sold 290 and 380 boxes respectively at 10c., and another 480 boxes at from 9½ to 9 11-16c.

No less than 14 American commercial travelers were in the city the other day doing business. The Christmas trade, no doubt, is partly responsible for the influx.—London News.

The Rat Portage Miner advocates that the farmers near that town should start cultivating the hardier varieties of apples. The experiment has been tried, with success.

The Grocers' and Butchers' Association, of Port Huron, Mich., have adopted a resolution by which the members of the association are asked to refuse all applications for advertisements on programmes in the city.

At the annual meeting of the Shefford county, Que., Fruit Growers' Association, held at Granby, Que., G. C. Wilcocks was elected president; J. C. Barr, vice-president, and J. A. Tomkins, secretary-treasurer.

During the summer season, May to October, inclusive, 139,140 lb. of butter were made at the Winchelsea, Ont., creamery. The factory is still running and expects to continue during the winter, as it still has a large patronage.

During the past season 2,126,123 lb. of milk were received at the Norwood, Ont., cheese factory; 191,391 lb. of cheese were made, selling for \$15,334, an average of a little more than 8c. per lb. The farmers realized 58½c. per cwt. net for their milk.

One day last week the Anderson cheese factory, in East Zorra, near Woodstock,

Ont., caught fire, and about \$3,500 worth of cheese, which was sold at the last board, and was in the curing-room awaiting inspection, and removal, was nearly all spoiled. The loss is partly covered by insurance.

During the season, 1,202,133 lb. of milk were delivered at the Omeme, Ont., factory; 112,070 lb. of cheese were made, selling at \$8,956.54, an average of almost 8c. per lb. The net value of the milk to the patrons was 55.8c. per cwt. Over 56 tons of cheese were made, as compared with 46 tons last year.

A new clerk at a new grocery store in Laconia, N.H., relates an amusing incident: He uses an alarm clock, and the other morning when the alarm sounded, he picked it up and held it to his ear, saying "Hello!" This awakened him, and he found that he was not at the telephone, as he supposed. It was really an alarming incident.

R. J. Risk, who was six years with J. T. Wallace, grocer, of Brantford, has accepted a position as manager of the grocery department of E. J. Coles' Empire store. Mr. Risk was a prominent Christian Endeavor worker, and will, doubtless, prove quite an acquisition to the Young People's Christian societies of the town. From all reports Mr. Coles has also secured a valuable assistant. —Woodstock Sentinel-Review.

A Berwick, N.S., despatch states that there is not half enough accommodation for apple shippers at that point, and it is no uncommon sight to see four or five hundred barrels laying in the mud, while waiting to be transferred to the cars. The shaking up that the apples receive during their passage from the main street to the station is almost as bad as what they receive in their transit to the Old Country.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

To . . . Canadian Grocers



We wish you all

A

Merry
Christmas

— and —

Prosperity

— for —

1899.



EMPIRE
TOBACCO
CO.

. . . Granby, Que.

COCKBURN'S

GLEN ORME

Scotch Whisky

Fine Flavor.
Good Value.

J. & R. McLEA

MONTREAL

Agents

J.Y. GRIFFIN & CO.

Wholesale Produce

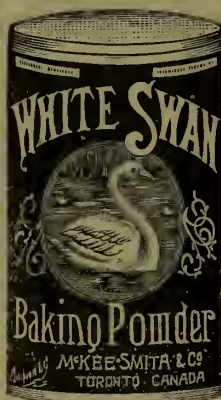
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Correspondence solicited. Consignments
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SWAN

is the standard

Baking
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for Strength, Purity and
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Sold by all wholesale
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Snaps



Please ask for
samples and
price of best
Ginger Snap in
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CAPITAL - \$25,000

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THE MOST NUTRITIOUS COCOA.

EPPE'S

GRATEFUL

COMFORTING

COCOA

SPECIAL AGENTS

In labelled Tins.
14 lb. Boxes.

For the entire Dominion, C. E. COLSON & SON,
Montreal. In Nova Scotia, E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON.

SUFFERING AND CRIPPLED CHILDREN.

CANADA has many worthy charitable institutions, but there are probably none that so much excite our sympathy as the Hospital for Sick Children, Toronto.

It was founded, not with a view to aiding any sect or denomination; it was founded for the purpose of alleviating the sufferings and remedying the deformities of the wee bits of humanity many of whom would probably otherwise pass their existence tortured by pain or burdened with deformity.

The Hospital for Sick Children was established 22 years ago, but it is within the last decade that it has assumed anything like its present proportions. And it is every year becoming a more powerful agent for the alleviation of the condition of the maimed and sick little ones of the city and Province.

Up to September last, 633 children had been treated this year at the institution. Of these, 470 were from Toronto and 163 from outside places. Of these 633 patients, 515 have been discharged alive, of which number, 334, or 65 per cent., were cured; 141, or 37 per cent., improved; 40 or 8 per cent., unimproved. There were 24 deaths, and at the end of September there were still 94 little sufferers in the institution. Since

its inception the hospital has been the means of helping 30,000 sick children. "Well done, good and faithful servant."

If there is one time more than another when our hearts should go out towards this institution, it is now, the Christmas festive season. But, while our sympathy is a good thing, it is of little use unless it induces us to do something practicable.

There are several ways in which our sympathy may find practicable expression. One is by lending financial aid to the institution. There is, at present, a mortgage of \$50,000 on the building, which is naturally a drag upon the institution, but, by February next, \$25,000 has to be paid on this mortgage, and an appeal is now being made by the Board of Trustees for this sum. Donations

in the shape of toys, etc., are particularly welcome at this, the festive holiday season.

As the report of the institution, just issued, says: "Everyone can help in this grand work." And the smallest sum will be welcome.

One hundred dollars will keep a cot for a year, \$1,000 will maintain a cot for 10 years, \$2,000 will endow a cot forever, and \$5,000 will dedicate a ward.

MATCHES AND THEIR HISTORY.

The announcement that Sir Isaac Holden, M.P., who died recently in London, Eng., was the inventor of the lucifer match may be correct, but there is strong evidence to the contrary, says an exchange. Phosphorous friction matches were made in Paris as long ago as 1816, and in 1827 they

penitentiary at Hohenasperg, in Germany. He began manufacturing after he was released from prison, but was ruined by Viennese competition, and died a pauper. Up to 1862 the manufacturers of Austria and South Germany controlled the match business of the entire world.

The primitive method of kindling a fire was, no doubt, the use of friction. Two pieces of wood were rubbed together until the dust evolved by the operation ignited by the heat produced. This mode was still in vogue a few years ago on some of the smaller islands of the Pacific, which had not enjoyed the advantages of sufficient commerce with Europe or America to keep them supplied with more modern contrivances. The usual way of performing this operation is to press the sharpened end of a stick of hardwood against a piece of soft



A Group of Surgical Patients.

were manufactured in considerable quantities in England. They were introduced on a commercial scale in England 63 or 64 years ago, and appear to have been brought out almost simultaneously in several other cities in Europe. The name most prominently connected with the early stages of the invention is Preschel of Vienna, who in 1833 had a factory in operation, making, besides phosphorous matches, fusees and amadou (or German tinder) slips tipped with an igniting compound. At the same time, also, matches were made by Moldenhauer in Darmstadt.

There is good authority for the belief that the friction match was the product of the ingenuity of John Frederick Komerer, who, early in the century, was imprisoned in the

wood, notched to receive the point, and twirl it rapidly back and forth between the palms of the hands. The small particles rubbed off are kindled after a while, and a little dry moss is added to increase the flame, until it is large enough to communicate to twigs and splinters. While this method answers well with the uncivilized people who employ it, it requires much habit and great strength, as shipwrecked mariners and "matchless" travelers have found to their sorrow.

In Terra del Fuego, at the extremity of South America, early travelers found the natives producing fire by rubbing briskly a piece of pyrites against a flinty stone and catching the sparks upon a dry, mossy substance, which was quickly inflamed.



Don't Feel Blue

because Winter is here. Remember that time flies, and Spring will soon be around, and with it the demand for

Keen's Oxford Blue



Don't run short of stock, while your neighbors are doing the trade.

Current Market Quotations for Proprietary Articles

Dec. 22, 1898.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	140
8 oz. cans, 2 and 4 doz. in case	180
12 oz. cans, 2 and 4 doz. in case	270
16 oz. cans, 2 and 4 doz. in case	360
2 1/2 lb. cans, 1 and 2 doz. in case	900
4 lb. cans, 1 doz. in case	1440
5 lb. cans, 1 doz. in case	1800

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 240
" 10, in 4 doz. boxes	210
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	300
oz. tins, 3 "	240
oz. tins, 4 "	110
lb. tins, 1/2 "	1400

Diamond—	
1 lb. tins, 2 doz. in case	per doz. 120
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/4 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/4 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
3/4 " 2 " "	2 00
1 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
" 1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. lxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vanac Oil Blacking, 1 doz. cases, liquid	2 40
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 30
Moody's Black Lead 3's	4 25
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. hottles	12 00
Quickshine Pipe Varnish	1/4 gross cases pressed top tins. 9 00

Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecolipic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking—	
Reliable French	in 1/4 gross cases.
Blacking, No. 5	9 00
No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 " "	0 03

BLUE.

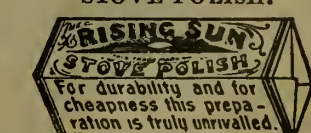
KEEN'S OXFORD.	
Per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro.; 2 oz. or 1/4 gro. 4 oz.	



STOVE POLISH.



Rising Sun	
Rising Sun, 6-oz. cakes, 1/4 gross boxes	\$ 8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

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General Agents for the Dominion

Woodenware

IN

PAILS, TUBS, KEELERS, CLOTHESPINs, WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company

Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

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Dewar's Famous Scotch

Can be had from . . .

Geo. J. Foy
Perkins, Ince & Co.

Toronto.

R. H. Howard & Co.
Adams & Burns

James Turner & Co., Hamilton, and all first-class houses.

Don't waste energy.

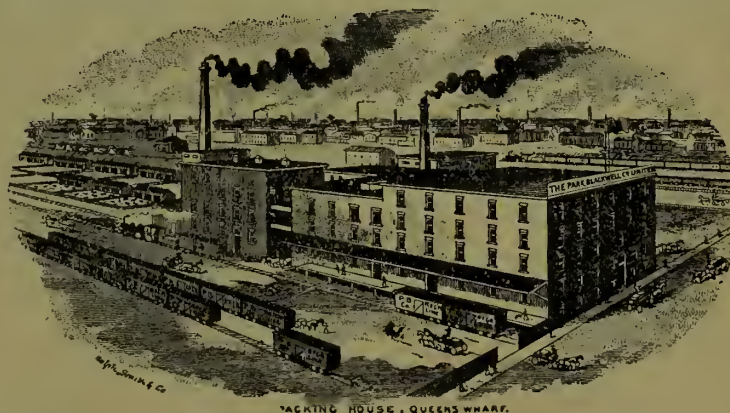
Time, money, patience and customers are lost if the tea you are pushing fails to hack your energy and hold a demand. No wasted energy in pushing

MONSOON

INDO-CEYLON TEA.

Once you sell a packet—
you have a MONSOON customer.

And why not a customer in everything? This tea is economical in price—extravagant only in satisfaction



PACKING HOUSE, QUEEN'S WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef
Packers,

TORONTO

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INDIA BRIGHT
JAVA

ROYAL

JAPAN GLACÉ
POLISHED

IMPERIAL SEETA
IMPERIAL GLACÉ

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**MOUNT
ROYAL
MILLS**

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(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights. A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

STEEL STAMPS

We are the largest manufacturers of
STEEL STAMPS in Canada.

HAMILTON STAMP AND STENCIL WORKS

Send for Quotations.

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Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

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Samples Free

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GRIMBLE & CO., Limited., LONDON, N.W. ENG.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

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The best goods to the best customers is the best policy for best merchants

SILVERINE

the best Stove Polish on the market. We guarantee the quality.

See our prices in GROCER.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

SILVERINE CO., MONTREAL



WINN & HOLLAND

MONTREAL

SOLE AGENTS
FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

**BEST IN
THE MARKET**

**PUREST THAT
CAN BE MADE**

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

NOT A LOTTERY

PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

WITHOUT AN EQUAL

PITTSBURGH LAMPS

GOWANS, KENT & CO.

Agents for Canada

TORONTO.



Give it a Little Display

Let every one of your customers know that you have

WETHEY'S CONDENSED MINCE MEAT

in stock, and that "Seeded" Raisins only are used. You'll have no trouble in selling it.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS

KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON,

MONTREAL

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.

" Queen street, corner Esther street.

" Sherbourne street, corner Queen.

" Spadina avenue, corner College.

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Letters of Credit issued available at all points in Europe, China and Japan.

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TREASURER.

ESTABLISHED 1849.

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Executive Offices,

PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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MONTREAL



Seal Brand

The **KING** of Coffees

Sold by over 25,000 grocers in Canada and United States

Always Reliable
Always Uniform

Avoid cheap imitations and competitors, which only destroy public confidence in the Grocer. Seal Brand Coffee (in 1 and 2 lb. tins) delights the connoisseur and pleases the dealer.

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CHASE & SANBORN

MONTREAL



OWL NO. 100.

YOU have done so well by this fine old fellow that we cannot lose this opportunity of thanking you for your liberal patronage, consequent to your appreciation of its high qualities. **At the same time we wish you all a Merry Christmas and a Happy and Prosperous New Year.**

L. CHAPUT, FILS & CIE., Montreal.

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, DECEMBER 30, 1898.

NO. 52

***SELL
ONLY
THE
BEST!***

♦♦
In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

"Gold Dust" Corn Meal

You get it just as it leaves our mills—clean, yellow, evenly-cut, because we paper-line our barrels. No impurities can possibly get into it while it is "in transit." Made by the American process from the best yellow corn that grows. It is **Corn Meal**, not **corn flour**.

You get exactly the same weight that you ordered, because none of it can possibly sift through the stout paper. You get what you pay for—**full weight!** And, too, your customers cannot complain about quality—there will be no **cause** for complaint. This makes more business for you—and larger profits, too.

THE TILLSON COMPANY, LIMITED

From Manufacturer to
Retailer direct.

Tilsonburg, Ont.

**PEEK
FREAN
& C^o's**

Just Arrived

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

87 Cases of Peek Frean's
World Renowned

English Biscuits

Also Zellar Wafers

The Choicest Table Delicacy on the Market

Charles Gyde

20 and 22 St. Francis
Xavier Street

MONTREAL



**“Give me a package
of Salt”**

—this from
a new customer perhaps whose trade you're trying to get. Pro-
bably it's a woman who asks the question. Quite an important
moment—for *you*. Are you going to take chances on pleasing
her with quality?

Windsor Salt pays you a good profit—please remember that. Better still it is pure, dry, white—
each separate crystal is a Salt Crystal and nothing more. She—the woman—skips the “cakeiness”
and impurities of common salt because the moisture and the dirt are not there. We make it—we know.

Windsor Salt.

Leading Wholesalers sell
Table, Dairy, Cheese,
Packing Salt made by us.

The Windsor Salt Co., Limited
Windsor, Ont.



**Happy
New
Year!**

Thrice happy is the grocer who has held his trade during '98—he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for “Confidence” foreshadows success. A Happy New Year to you!

A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength—98 50/100 of pure Bi-Carbonate of Soda in it. The

**“Hand-in-Hand”
Brand
Bi-Carb. Soda**

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always.**

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products—“highest quality” is their watchword.

**Lazenby's
Jelly
Tablets**

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use—quick—sure—economical.

When you think of Cocoa do you think of “purity and Fry” at the same time? Your customers do or **will** if you make the suggestion of

**Fry's Cocoa
and
Chocolates**

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet!) is absolutely pure!

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

Japan Tea In Canada.

Canadian imports of **Japan Tea** this year, up to October 18, show a marked increase with the corresponding period a year ago.

The total shipments to the Dominion for the first nine months of '97 amounted to about 7,500,000 compared with the same period in '98, when it was 9,009,000 pounds, showing the enormous increase of over 1,500,000 pounds.

This is only one of the many convincing arguments that the pure, rich and delicious teas of Japan are pulling ahead year after year, and that the tea drinkers of Canada are not slow to appreciate a good thing such as these teas.

Two-thirds of the tea consumed in Canada in 1898 came from JAPAN.

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



GREIG'S CROWN VANILLA EXTRACT

is a flavor that is true to its name.

PURE and STRONG.

Greig's Vanilla

is made only from the best quality of Mexican
Vanilla.

THE GREIG MANUFACTURING CO.
MONTREAL.

SLADE'S CELEBRATED

BUTTER=SCOTCH

 Pure as the Crystal Spring.

C. E. Colson & Son,

St. John St.

Montreal.

Sell



Rose & Laflamme Selling
Agents

Montreal



1898

THANKS TO THE TRADE
FROM SEA TO SEA FOR
THE GENEROUS SUP-
PORT OF THE PAST
YEAR.

Compliments of the Season

**1899**

WE LOOK FORWARD
WITH HOPE, PROSPECTS
ARE BRIGHT, AND WE
TRUST THE FUTURE TO
BE FULL OF PROSPER-
ITY FOR US ALL.

and Many Happy Returns.

LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,
Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.



WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

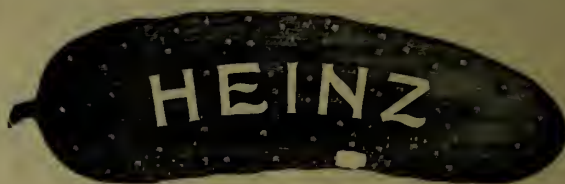
Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.

**Sovereign
Matches**



Pickles.

Visitors at our factory always re-
mark on the extreme cleanliness every-
where apparent.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

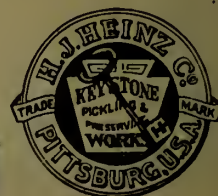
For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, ETC.

The **GENUINE**
always bear this
Keystone trade-mark.



Machine-made, therefore absolutely free from
all impurities.

Boom Your Tea Trade

Put into stock the very best teas in the market,
namely, those from

CEYLON AND INDIA

Your customers have become acquainted with
these teas, and becoming acquainted with them
means falling in love with them, as, after one trial,
you cannot persuade anyone with any taste to go
back to the old style teas of China.

Buy only	}	Ceylon and Indian Teas.
Sell only		
Drink only		

To The Retail Trade:.

We take this opportunity of thanking our kind friends of the retail trade for their generous support during the year just closing, and to assure them that we shall in the future make every effort to deserve a continuance of their confidence and patronage.

We cordially wish one and all many happy and prosperous returns of the season.

A. H. Gillard & Co.

A Delicious Condiment



Cases, 2 doz. each.
Retail at 25 cents.
Show a good profit.



Rose & Laflamme

Agents .. MONTREAL



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 30, 1898.

NO. 52

THE VILLAIN PURSUED.

PART I.

THE month was June. The clock in the lofty tower of St. James' Cathedral was striking the hour of midnight. Each stroke fell on the silence of the hour with a sickening dull thud.

That this clock knew what it was talking about was apparent by its deliberate and mechanical tone of voice, only obtained by a varied experience of twenty-four hours a day for six months, twice a year.

As a still further proof that it knew what it was talking about, it pointed, not only one, but both of its hands at the hour of twelve.

It was of the feminine gender, same as all other clocks. It painted its face to hide its age. This was foolish, because its figure showed age in every line, also the oldest inhabitant remembers passing and re-passing it for years on King street promenade, not only on Saturday afternoons, but every day of the year. Still, it was a good clock.

As the last stroke died away it brought back to the realities of life (which is composed of small potatoes, and few in a hill), a man and woman who were standing in the doorway of a handsome residence on Jarvis street.

Although not more than twenty-five years of age, the man looked thirty-five. Unhappiness, worry and trouble have left an imprint on his still handsome face. Ill-luck, that had been pursuing him for years, had at last overtaken him and he had to fly.

With a heavy sigh, that came direct from the internal regions of his anatomy, he said to his companion: "Jean, the hour has come when you and I must part, perhaps forever. For years I have looked forward with a longing desire, during my hard struggle against fate, when we could have a

cosy home of our own, filled with fourteen or twenty bright-haired boys or girls—

My easy chair of softest plush;
My footstool of blue and gold;
And the fire burning low in a costly grate,
While I think of the days of old.

"But my happy dream is o'er. Before another hour is past, the detectives will be on my track, and I must go never to return. When I am gone try and think kindly of me; think lightly of my crime, because I loved you. I laid man's best gift at your Chicago feet, and you walked all over it. Notwithstanding all this my only thought will be of thee when among strangers in a strange land, thoughts of the many pounds of creams and the many dishes of cream you engulfed at my expense."

He stopped breathless, and looked entreatingly at her as if expecting a reply, but her face was as fixed as the one on the window blind of the school of art on Yonge street.

"Farewell," he said, "when I am gone you will long for a sight of my face, and may call my name, but it will be in vain, farewell."

With a tragic wave of his hand he departed and slammed the gate, the noise of which was so great that it awakened a policeman four blocks away, and he said some bad words relating to water privileges and mill dams in the Northwest.

Jean watched the retreating figure until it vanished from view, then, with a sigh of satisfaction, she murmured "poor brute."

PART II.

About an hour after the tragedy recorded above, the figure of a man was seen making his way along the Esplanade. From the suspicious way in which he dodged from shadow to shadow, it was evident he feared being discovered.

He glided along noiselessly till he reached the Corinthian Canoe Club, into which he disappeared, only to appear again in a few moments dragging a basswood canoe which

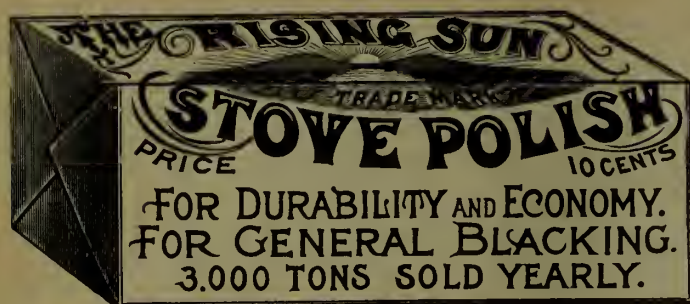
he dropped into the water, making a loud splash that reechoed on the still air. Almost immediately a door on the boat house opposite flew open and two stalwart policemen stood in the bright moonlight.

The surprise of the escaping criminal at being thus confronted was great. Both parties stood staring at each other for several seconds, but at last the criminal recovered himself, and he quickly dropped into his canoe and commenced paddling as if for his life. The officers in a heavy row boat were soon after him, but he had a good quarter mile start. Not a breath of air was stirring, which made the surface of the bay like a sheet of glass. No other sign of life was on the bay save these two boats. No sound broke the death-like stillness except the creak of oarlocks and the quick splash of the paddle. One moment the rowboat seemed to be gaining, but the next the light canoe shot ahead. Both boats pointed to the Centre Island. The solitary canoeist was fast nearing the island, having gained a little on the boat. Summoning nearly all his remaining strength for a final dash he dug the frail blade into the still waters and the canoe shot forward as if fired from a cannon, and the shore was reached. After taking a hasty glance at his pursuers, he took hold of his faithful canoe, raised it to his shoulders and made across the island in the direction of the lake. He was nearly half-way across before the officers touched shore. Could he reach the lake in time he was safe. They had left the boat and were quickly gaining on him. His strength was quickly leaving him, a 100 yards more and he was safe. He could hear the short-winded policemen close behind him. They were gaining.

Just at this instant his foot catches a root, and he falls. He is up again. Fifty yards more and he is safe. Nearer and nearer. He has not time to look around. He almost feels their breath now—when—whizz-burr-burr-clap-bang-r-r-r-r-r-r—darn that alarm clock. Heavens, it was only a dream!

ALOHA.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. W. FINDLEY, soap manufacturer, Vancouver, B.C., has satisfied a \$1,000 chattel mortgage.

Weaver & Co., grocers, Mitchell, Ont., have assigned to John Hossie.

Joseph Letendre, of Letendre & Rouseau, general merchants, St. David, Que., has compromised at 70c. on the dollar.

H. P. Breay, cigar dealer, etc., Toronto, has assigned to Walter Teale, Toronto, and a meeting of his creditors will be held on the 30th inst.

John D. Thompson, general merchant, Buckingham, Que., has assigned, and a meeting of his creditors will be held on Jan. 4.

PARTNERSHIPS FORMED AND DISSOLVED.

Bilodeau & Beaulieu, general merchants, St. Marie, Que., have dissolved.

The Belleville, Ont., Canning Co. have dissolved, R. B. Morden and James Anning retiring.

William Morgan & Sons have registered partnership as pork-packers in St. Henri de Montreal.

Bernard and Jacob Goldstein have registered partnership as proprietors of The Dominion Tobacco Co.

Nathan O. Rockwell and Charles R. Daigneau have registered as partners, under the style of Rockwell & Daigneau, grocers, Waterloo.

Maxime Robert and Alphonse Lasnier have registered partnership as proprietors of Robert & Lasnier, cheesemakers, etc., St. Valerien de Milton.

SALES MADE AND PENDING.

The stock of David Henderson, grocer, Toronto, has been sold.

The assets of H. L. P. Robert, grocer, Lachine, Que., have been sold.

The stock, etc., of the estate of O. D. Tillard, grocer, Toronto, has been sold by auction.

The assets of J. C. and E. D. Warring-

ton, cheese exporters, Montreal, have been sold.

The stock of L. L. Richards, general merchant, Nicolet, Que., has been sold at 32½c. on the dollar.

P. D. Davignon, tobacco and cigar dealer, Montreal, has been offered 50c. on the dollar for his assets.

The assets of James Ahern & Co., general merchants, Newport, Que., are advertised for sale on the 30th inst.

CHANGES.

W. J. Wilkins, grocer, etc., Tilsonburg, Ont., has sold out to W. B. Hogarth,

John Lee, merchant, Cluny, Man., has been succeeded by Jos. Didsbury.

R. Nichols, general merchant, Melbourne, Ont., has sold out to Norsworthy & McGugan.

Joseph Gustave Cote has registered as proprietor of the grocery firm of P. A. Malette, Montreal.

Rosie de Repentigny, wife of Guisoppe Daoust, has registered as proprietress of G. Daoust & Co., bakers, Cedar, Que.

J. A. Dougall, wholesale and retail grocer and provisioner, Windsor, Ont., has been succeeded by The Mason Tea Co.

Olivine Lessard, wife of Stanislas Payette, has registered as proprietress of Payette & Cie., fruit and provision dealers, Montreal.

DEATHS.

Jos. Vachon, general merchant, St. Victor de Tring, Que., is dead.

Henry Harrison, general merchant, Moulinette, Ont., is dead.

CATALOGUES, BOOKLETS, ETC.

A SERVICEABLE CALENDAR.

The O'Keefe Brewery Co., of Toronto, Limited, have issued, for the use of their patrons, a practical calendar for 1899. Each month is printed on a separate sheet, the wording in bright red and the dates in a deep black, so that the day of the week or month can be easily read at a considerable distance. Grocers having liquor stores in connection will find this worth getting.

IMITATING COMPUTING SCALES.

The Computing Scale Co., Dayton, Ohio, have requested THE CANADIAN GROCER to publish the following statement: "We, the pioneer manufacturers of the computing scales, desire to announce that different concerns throughout the United States and Canada, are not only copying our designs of money-weight scales, but are actually manufacturing under our patents and forcing their goods on the market and into the hands of innocent purchasers. We believe it time to call a halt to such methods. Furthermore, it is our purpose to invoke the aid of the courts in the protection of our trade mark rights, as well as our patent rights, and for the protection of merchants, we advise that a thorough investigation be made before any orders are given to such concerns for their goods. Investigate their patents, or have some good attorney do it for you, and thus relieve yourself of the responsibility of paying us royalties on our patents. Buy where you know you won't be fooled."

MANUFACTURERS AND GROCERS.

One large manufacturer of food products made the remark the other day that he didn't care a rap for reaching the grocery trade. What he wanted was to get at the consumer. Perhaps, one of these days, the grocers will tell the manufacturers that they are a factor in the disposal of goods. The way some big makers of food products are ignoring the trade and advertising to consumers—at the same time selling all they can to department stores—indicates the necessity of manly independence on the part of the dealer. It isn't in any manufacturer to compel a grocer to sell goods he doesn't choose to introduce to his trade. A knowing look, a peculiar inflection of the voice, a hint, can damn the sale of any product in a community. This attempt to ignore the dealer—to force him to give up the sale of profit-making goods and substitute therefor much-advertised, non-profit-making goods—has gone far enough.—New England Grocer.

A NEW YEAR GREETING to our old friends, also to the new ones. That our business relations have proved mutually advantageous is evinced by our increasing trade. Asking for a continuance of your good will and confidence, we are,

Yours respectfully,

LUCAS, STEELE & BRISTOL.
Hamilton.

WE HAVE A LOVELY STOCK OF

HOLIDAY FRUITS

everything you want in our line. You can rely on shipment same day order is received. No one will give you better prices.

James Turner & Co.

— HAMILTON

Prosperous New Year to You.

THE TRURO CONDENSED MILK AND CANNING CO.

Manufacturers "REINDEER" Brand.

FRUITS.**FRUITS.****FRUITS.**

Best Brands

California Prunes

FIGS

Selected Valencia Raisins
Fine Off-stalk Raisins
Off-stalk Raisins

Santa Clara Valley
Santa Cruz
90/100, 60/70, 50/60, 50 and 25-lb. cases

Comadra Tapnets
Eleme, in 10-lb and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

THOS. KINNEAR & CO.,

WHOLESALE GROCERS

49 FRONT ST. EAST

TORONTO**ST. LAWRENCE MARKET
IMPROVEMENT.**

A MEETING of the Retail Merchants' Association, Toronto, was held on Tuesday evening, in Shaftesbury Hall, at which the proposed market improvements were discussed, in addition to a number of other questions of interest in view of the coming municipal elections. W. B. Rogers, president of the association, opened the meeting with a brief resume of the work they have been doing, and was followed by E. M. Trowern, secretary, who spoke along similar lines.

Deputations were present from the St. Lawrence market improvement committee and the Retail Grocers' Association. The first of these to be heard was D. R. Donald, of the St. Lawrence market improvement committee, who compared that market with those of other cities, and urged that something should be done at once which would place Toronto on an equal footing with other cities, so far as a produce market was concerned. He favored the adoption of the by-law for the expenditure of \$150,000 for this purpose.

W. H. Marmion, president of the Retail Grocers' Association, endorsed what Mr. Donald said.

J. W. Sykes and F. W. Johnson registered

an objection against permitting peddlers to dispose of produce by traveling from door to door. S. Godbold, president of the Laundry Association, spoke on the necessity of having people in the city council who would represent the small dealers.

Rev. Elliott S. Rowe delivered a brief address, urging the necessity of supporting trustworthy men for municipal offices. He set forth the importance which Toronto occupied as a distributing point for the produce of Canada, emphasized the necessity of deepening the canals, improving the harbor, promoting the carrying trade on water and a good produce market, and concluded by advising them to elect men who would guard the interests of the city.

The aldermanic candidates were then called on. Ald. R. J. Score, candidate for aldermanic honors for ward 3, declared himself in favor of expending \$150,000 in improving St. Lawrence market. He promised to represent them to the best of his judgment, if elected. Geo. Boxall, another candidate for ward 3, made similar promises. Alex. Stewart, who desires to represent ward 5 in the city council, took up the cry of doing away with peddlers. J. H. Sabine, another man from ward 5, waged war on corporations, and John B. Banks, ward 6, favored market improvement. Wm. Devers spoke in ob-

jection to the trading stamp scheme, and G. E. Gibbard gave a general talk on the requirements of the association. Wm. E. Raney addressed the meeting on the violations of the cardinal principles of taxation which were frequent in Toronto. He quoted The Street Railway Company's and Bell Telephone Company's cases as instances.

CANADIAN EGGS IN ENGLAND.

It will be of interest to all engaged in the egg trade to learn what great improvements have lately taken place, both in quality and magnitude, in the Canadian importation. In the week ended the 5th inst. a single Liverpool firm imported 8,517 cases, each containing 300 eggs, and all were promptly sold, the demand for the better brands considerably exceeding the supply. Great credit is due the Canadian shippers for the manner in which the eggs are now put up for the British market. The eggs are securely packed in paper in separate compartments. Although this process is more expensive in the first instance, the freedom from breakage and the avoidance of mustiness and other objectionable flavors which arise from straw or wood shavings, or sawdust packing, more than compensate. So long as we have to import eggs, it is only fair that our own most go ahead colony should be fully encouraged to send us the best they have, as against continental competitors.—Birmingham Daily Post.

A. F. MacLAREN

CABLE ADDRESS, "DAIRYMAID"

TELEPHONE, 2662

HENRY WRIGHT

A. F. MacLAREN & CO.

Manufacturers of

MacLaren's Imperial Cheese

Importers and Exporters of

FOREIGN and DOMESTIC CHEESE.

Sole Selling Agents for
CURZON'S GUELPH ENGLISH STILTONS.

51 Colborne Street = = TORONTO

A Happy and Prosperous New Year to all.

The Davidson & Hay, Limited Wholesale Grocers **Toronto.**

CANADIAN VINEGAR.

Editor CANADIAN GROCER: In your last issue of THE GROCER there appears an article upon "Canadian Vinegar," which, we have no doubt, will tend considerably in encouraging the Canadian public to demand vinegar manufactured under Government supervision, and by a reliable house. We enclose you a clipping from The Consular Journal, published in the Old Country, giving an impartial criticism of our goods, the first Canadian vinegar ever shipped to the old land, and, as we are one of the firms interested in the new vinegar syndicate, we venture to assert that the article put up by

them will equal in quality and flavor any produced by Old Country firms.

Kindly insert this in your valuable paper, both letter and clipping.

A. HAAZ & Co.

Kingston, Dec. 23, 1898.

The Consular Journal has the following: "The first consignment of vinegar which has ever been shipped from Canada has just arrived in the Clyde. It consists of 600 gallons, and is pronounced by the authorities to be as perfect in manufacture and condition as any produced by home firms. The arrival of this consignment marks a new development in trade between Canada and the Mother Country.

"Haaz & Co. shipped a sample in the spring (about 200 gallons), to Glasgow, at the firm's own risk, and this proved so satisfactory that it resulted in the large order, which was shipped at the end of August."

THE SEASON'S LOBSTER PACK.

The pack of canned lobsters shipped from Halifax this season amounts to 133,970 cases, or 10,000 cases less than that of last year. Lobsters brought higher prices than ever before, averaging about \$10.50 per case of 48 cans. Two years ago, the shipments were 165,593 cases. During the past 23 years shipments have aggregated in value \$23,890,000.

PRUNES

FOR IMMEDIATE SHIPMENT

BORDEAUX, 110's, Cases 56 lbs.

CALIFORNIA, Griffin & Skelly's. }

All Sizes, from 40/50 to 90/100. }

Boxes
25 and 50 lbs.

California Peaches

TO ARRIVE SHORTLY

Write for Prices, or see our Travellers.

Seeded
**CALIFORNIA
RAISINS**

"ANCHOR"

-- Brand

Cases, 40/1-lb.
Cartoons.

SPLENDID VALUE.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

...TORONTO

We wish you a 
Happy and Prosperous New Year

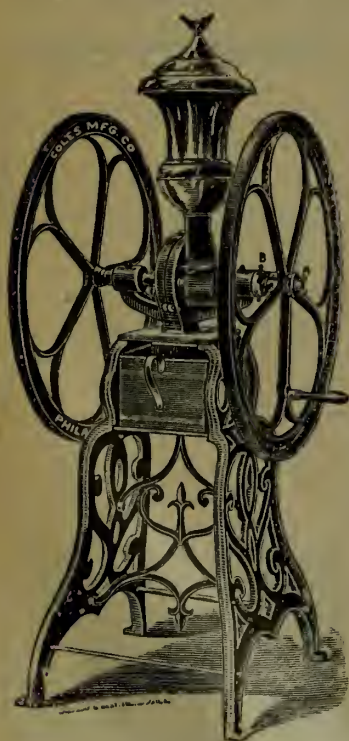
and at the same time call your attention to the fact that

LUDELLA Ceylon Tea

is recognized as having been a trade builder in the year eighteen hundred and ninety-eight. How would it be for you to handle it in eighteen hundred and ninety-nine, and test the accuracy of the above statement? You won't be disappointed.

25, 30, 40, 50 and 60c.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woollens.



President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

UNITED STATES SILVER IN CANADA.

A UNITED STATES contemporary, in complaining about the quantity of Canadian silver currency which is in circulation in that country, says: "Everyone has a right to demand American money, and if this demand were general in the United States, persons who bring Canadian money across the border would be obliged to visit the money changers at the frontier."

This silver currency question has attracted a great deal of interest in Canada, and especially during the last seven or eight years. During the most serious period of the recent depression in the United States, and the alarming depreciation there in the value of the silver dollar, silver currency from across the border became so unpopular in this country that for a time it practically ceased to circulate. During the last year or two, it has, however, again come a great deal into evidence, and a great deal of annoyance has been caused to those, who, after having generously taken it at par, have found that those to whom they paid it

refused to take it except at a discount, while others would not it accept at all.

It has been contended that the character of the money in circulation helps or hinders the promotion of patriotism. That is, that money coin helps and foreign coin hinders this spirit. This is true; but probably to a limited extent, and scarcely sufficient to prevent the promulgation of the doctrine that money which will circulate in all countries at par is something that is to be desired, at any rate for convenience sake.

But silver money is not at present qualified, and for the simple reason that it is not stable enough. With gold, however, it is another matter.

Being, therefore, not qualified, it would be most convenient for United States silver money to circulate in Canada. It is not needed here. We have plenty of our own.

The trouble is: How is the practice of taking United States silver coinage to be discontinued?

If one merchant refused to take United States silver over his counter, he is not only afraid of offending a customer, but of losing one as well, for he knows there are competitors of his who would be only too willing to take what he refused.

The aid of Parliament might be invoked, and an Act passed preventing the circulation of foreign silver in Canada, but this, while it might be possible, might not be politic.

The most effective and the simplest way would be for merchants to refuse to accept United States silver over the counter. In order to do this effectively it would be, perhaps, necessary for the merchants in each village, town and city in the Dominion to enter into an agreement in regard to the matter. And, as this decision became known, the consuming public would become possessed of the same idea, which would materially lessen the difficulties of the merchant in this respect.

DO NOT CUT PRICES.

There is one thing merchants should resolve to do at the New Year, and that is not to cut prices.

The practice of cutting prices is induced by selfishness. The merchant who believes in living and let live does not cut prices. No one gains by it, and every merchant who participates in it suffers by it.

TAKE STOCK.

THE Old Year is dying, and when it goes out another year's business will have been concluded. And every merchant, no matter how small his business may be, should ascertain just where he stands at its close.

To know that he is able to meet all pending liabilities is not enough. Every merchant should know, at least once a year, where he actually stands, and this knowledge he can only possess after having carefully taken stock.

It does not do for a merchant to guess his position, any more than it is safe for a mariner to guess his latitude and longitude.

It requires time for a merchant to take an inventory of his stock, to count up his liabilities, and to value his assets. But it is well worth the time it demands. And he who will not take the time cannot as intelligently do his business as he otherwise would.

An inventory not only allows a merchant to ascertain the value of his stock, but it enables him to get a better idea as to its character, without knowing which he could not properly estimate his financial position.

In taking an inventory, care should be taken to place the proper value upon every article or line in stock. A merchant would be deluding himself if he estimated at its cost price any article which had proved to be unsalable or had been a long time on the shelves.

Every year that an article is in stock it depreciates in value, and, as it depreciates, its selling price should be marked down until it is eventually disposed of or is thrown into the rubbish heap or scrap pile.

Then, unless the business is a cash one, there are the book debts to be taken into account. Book debts, like stocks of merchandise, depreciate in value. And these, in the balance sheet, should be estimated, not at their face value, but at their presumed worth.

With these things done, the merchant is well on his way to ascertain his financial position.

A lazy man can no more hope to be successful in life than can a man with a chain and ball at his ankle hope to win a race in which his competitors have not this impediment.

CANADIAN-MADE VINEGAR.

IN another column is printed a letter from A. Haaz & Co., regarding the article on vinegar which appeared in the last issue of this journal. In the opinion of the company the article in question will, no doubt, "tend considerably in encouraging the Canadian public to demand vinegar manufactured under Government supervision."

THE CANADIAN GROCER hopes it will. The public require to be stirred up in this particular. But the manufacturers more so.

With a good many consumers one vinegar is as good as another. The manufacturer, however, knows different. But he does not use that knowledge always as he should. The fact that there is so much Canadian vinegar on the market which is positively injurious to the public health proves it.

Although there are a good many people who do not know one vinegar from another, yet there are a good many who do, and their number is increasing.

The result of this has not been favorable to Canadian vinegar, for, notwithstanding the high duty, the importation of vinegar into Canada is increasing. The following table shows this, also the amount of duty paid :

1897.	\$10,333	\$6,450 81
1896	13,199	6,592 51
1895	8 649	5,126 07
1894	10,027	6,514 11
1893	10,131	6,048 56
1892	10,171	6,747 00
1891	10,039	6,368 94
1890	9,642	5,821 36
	\$79,191	\$49 669 61

It will be noticed that the average duty paid, during the eight years given in the above table, was 62.68 per cent. of the total value of the goods imported, and yet the value of the goods imported in 1897 was over 7 per cent. in excess of that of 1890.

Here is an industry that is protected more than any other Canadian industry, and yet there is scarcely an industry in the country that has made such little headway.

In the latter quoted, Haaz & Co. venture to assert that the article put up by the new vinegar syndicate "will be equal in quality and flavor to any produced by Old Country firms."

It is to be hoped it will be so, but there

will need to be a decided improvement in the quality of the average vinegar that is made in Canada to-day. But there is no reason why the revolution should not take place.

FIGHT STILL ON IN MOLASSES.

THE combat between the regular wholesale houses in Montreal, and the speculators who bought up Barbadoes molasses in the hope of a big rise, continues as keenly as ever.

This was shown quite plainly the other day, when the purchase of a round lot of 20 puncheons necessitated the payment of 32c., whereas car lots are still being quoted by the regular houses at 30c., and single puncheons 31 to 32c.

How long the fight will go on is difficult to say, but the fact seems to be generally admitted that stocks are steadily shrinking.

Advices from the city of Quebec, also a prominent centre of distribution, state that the stock of Barbadoes there is not sufficient to meet the consumptive demands of the market, and that applications to Montreal and the Maritime Provinces reveal the same state of affairs.

If these statements are correct, it would appear as though the speculators had only to quietly bide their time to command their own prices.

Further offers of Porto Rico stock, however, in Montreal is a cloud on the horizon, for the jobbers are just in the mood to push these goods, and, if the quality is only all right, its relative cheapness, as compared with the Barbadoes held on speculation, may commend itself to the consumers.

INCREASE IN EXPORTS OF TEAS FROM GREAT BRITAIN.

The exports of tea from the United Kingdom during the six months ending November 30 last were most satisfactory, particularly as far as British grown teas are concerned.

Of Indian tea, 4,012,626 lb. against 2,421,219 lb. in the corresponding six months of 1897 were exported; of Ceylon tea, 6,195,320 lb. against 5,238,792 lb.; and China tea, 7,799,283 lb. against 10,284,853.

The most striking feature in the above figures is the increase of over 65 per cent. in

the exports of Indian tea. The increase in the exports of Ceylon tea was over 18 per cent., while in China tea there was a decrease of over 24 per cent. for the six months.

It is still more interesting to note that of all the countries which shared in the increase, British North America shows the highest percentage of gain, being no less than 152 in Indian teas, and 83 per cent. in Ceylon teas. The United States took less than in 1897.

More China teas were also exported to Canada from the United Kingdom during the six months.

SALARY AS A MEASURE OF DUTY.

THE man who does not do his best because he deems the salary he is paid does not warrant his doing so makes a mistake.

When a man enters the employ of another it is implied that he will do his duty, and one only performs his duty when he is doing his best.

The size of the salary should never be the gauge by which one measures out his duty.

It is not performing a duty to half do a thing any more than boring a hole is blasting a rock.

If a man is not prepared to do his best for a certain wage, his duty is not to accept the position. And, if he is filling a position for which he is inadequately paid, the right thing for him to do is to resign unless he has the patience to wait, still performing his duty, until he gets a better salary or better position elsewhere.

Worth will come to the top somehow and somewhere; and, even for his own sake, to say nothing of what he owes to his employer, this should impel a man, be he young, middle-aged or old, to do his best at all times and in all seasons.

If a struggling architect did not do his very best work when he was unknown and poorly paid, how in the world could he ever expect to become famous and secure good prices for his plans? Of course he could have no such expectations unless he happened to be a fool.

Every young man is the architect of his own fortune, and unless he follows definite and proper lines he cannot hope to build a good superstructure.

WHY BUTTER IS FIRM.

CANADIAN butter exporters are awaiting the arrival of the first heavy consignments of New Zealand and Australian butter in the British market with considerable anxiety. On the effect of these arrivals will depend to a great extent the future course of export values for Canadian butter.

At the moment opinions are divided, but the majority of exporters seem to agree that, with this unknown factor pending, a conservative policy should be followed. At the same time there are some facts worthy of notice, at present, which contrast rather strongly with the situation of affairs in Great Britain at this time last year.

It must be borne in mind that trade and industry of all kinds have been exceptionally good all over Great Britain this season, which was not so last year, and it is obvious that this must have an influence on the consumptive demand of such a staple as butter. Last year at this time, also, the great British engineers' strike threw many thousands out of work, and, besides, there was a large quantity of butter in cold store in Great Britain. Now the cold stores there are practically empty, and the imports of butter are short.

According to recent returns, the imports for the eleven months ending November 30, this season, were 500 tons less than for the same period last year, whereas, then, the imports were nearly 10,000 tons in excess of the year before. Altogether, therefore, those who do not look for any material break in butter values are not without substantial grounds on which to base their opinions.

It may be added that from week to week there have been operators in Montreal who predicted the break before the close of each, but, on the contrary, prices have not only ruled firm, but the demand has been sufficiently active to keep the market well cleaned up, despite the fact that the volume of receipts was greater than at the same time last year. In fact, the statistics clearly prove that Canadian farmers have been making more winter creamery this season than last.

For instance, since the close of navigation, the aggregate receipts at Montreal have been almost 30,000 packages, against

15,000 odd last year, or an increase of nearly 50 per cent. It speaks pretty forcibly for the steady nature of the demand, that, despite this greatly increased output, the accumulation at Montreal, since the close of navigation, has been light. It is not surprising, therefore, that holders at present are reluctant about conceding any decline from existing rates.

The current export basis at Montreal, for finest winter creamery, is 20¼c. with possibly a fraction more in some cases; and it is reported that the factories, both in Ontario and Quebec, besides running full time, are sold ahead to a considerable extent.

He who does not save his discounts is discounting one of the factors of success for the coming year's business.

DECLINE IN ORANGES.

THE prospects are that oranges will not be dear this winter. The receipts from all producing countries have been the most liberal the market has experienced. In Toronto, fully three times the usual quantity was received for the Christmas trade by one house.

This abundant supply seems general. In New York, 8,000 cases of Valencias were received up to one day last week, as compared with 3,400 cases in the same time last year, and Sicily and Naples varieties came in to the extent of 27,000 boxes, as compared with 10,000 boxes the year before. Californian fruit has been arriving on that market in unusual quantities, an average of 10 cars per day being received for some time.

During the past week Californian navels, Jamaicas and ordinary Valencias have declined 25 to 50c.

The prices now ruling are much below those quoted at this time during the last two years. Valencias are worth from \$4 to \$6 this year, as against \$5.50 to \$7.50 last year, and \$4.50 to \$6.25 the year before. Mexicans are selling at \$2.50 to \$3, while in both of the last two years the price was \$3.40 to \$4. Navels are quoted at \$3.50 to \$4 now. Last year they were selling at \$4 to \$4.50 at this time; the year before they were not quoted. Jamaicas have declined from \$7 in 1896, and \$7.50 in 1897, to \$5.50 to \$6 this year.

DROPS FROM THE EDITOR'S PEN.

A Happy and Profitable New Year.

Half-hearted men are not half successful men.

Perseverance procures prosperity, and he is a wise man who employs it.

It is ambition that starts a man going, and it is will power that keeps him going.

Begin the New Year with new business methods if the old ones have become obsolete.

Good goods and honest dealing are the seeds from which the successful business is produced.

Do not get above your business if you would not have your business get from under you.

System to the business is what the governing ball is to the engine: it keeps things running smoothly.

The departing Year has been particularly good to Canada, and we shall think kindly of him no matter how gracious his successors may be.

A permanent business cannot be built upon bad business methods any more than a permanent home can be built upon an iceberg.

Clay only becomes bricks after it has been pressed and burned; and men only become successful merchants after they have been molded by discipline and heated by the fire of competition.

BROOMS UP.

In last week's issue of THE CANADIAN GROCER, it was pointed out that the broom corn in the United States had been cornered—that the price of this article had been advanced 50 per cent.

A press despatch from Chicago states that The Broom Manufacturers' Association has unanimously decided to advance the price of brooms 25c. per dozen. No change has yet been made in prices in Canada.

It seems that in addition to the corner on broom corn, the crop is fully 50 per cent. short, the low prices of the past having caused a decreased cultivation.

Careful Buying Makes Easy Selling.

Knowing one's business is half the battle nowadays—

"SALADA"

CEYLON TEA

is controlled by tea men, second to none in the world, hence the almost phenomenal success it has met with. A grocer might just well be without sugar as without "Salada" Tea—that's sure.

Wholesale Agency, 368 St. Paul St., Montreal.

Toronto, Head Office, 32 Yonge Street.

Ivory Bar

IS PUT UP IN

- 1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Minors' and Sailors' use.**
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsalable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.

Tees & Perse, Winnipeg, for Manitoba and N.W.T.

MONTREAL

Produce Commission House.

F. E. JODERY & CO.

Nos. 8 and 10 Lemolne St.

Absolutely commission.

For the sale of

**Poultry, Game,
Butter, Cheese,
Eggs, Etc.**

Most central and best adapted situation in Montreal.

MOTTOES.

Shippers' interests our interests. Get all we can and give all we get.

LYTLE'S Mince Meat

LYTLE'S Jams

LYTLE'S Vinegars

LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.

Canada Vinegar Works,

TORONTO

EXCELS ALL OTHERS
in QUALITY
and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

FAR SUPERIOR
TO ANY
OTHER

REMYLINA
THE NEW CORN FLOUR.

Please address
all Communications to

H. BECKER, 8 Lower Thames Street, London, E.C.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 29, 1898.
GROCERIES.

AS was, of course, to be expected, the volume of business during the week has been decidedly light. The wholesalers have been practically buying nothing, the stock-taking period now being upon them, while the retailers have only been wanting a few sorting up parcels of nuts, raisins and small holiday goods. It is the general opinion that the wholesale trade experienced the best Christmas that it has had for some years. The only complaint they had to make was in regard to the smallness in profits on Valencia raisins, the price of which has been cut a great deal, but, of course, they themselves are nearly altogether to blame for this. The sugar market seems to have taken a little steadier turn, although, shortly after we went to press last week, there was a further decline of 5c. per 100 lb. in the price of granulated sugar. The coffee market remains quiet and steady. Canned goods are, if anything, receiving less attention than they were a week ago, but the price is firm and unchanged. There is some inquiry for dark syrups, but they are not to be had. Teas are quiet and unchanged.

CANNED GOODS.

The firm feeling noted in canned tomatoes last week has been maintained, but there has been no further advance. The idea as to price is 85c. per dozen, with 90c. being asked for what are claimed to be first grade. Most of the houses which had dropped their price 5c. per dozen a few weeks ago are now again back at old figures as a rule. The ruling price for peas is 75c. upwards, and 90 to 95c. is the idea as to corn. There have been a few more inquiries this week from the Northwest, but there does not appear to have been any business done as yet. A thousand cases of tomatoes from first hands have been offering during the past week. The price wanted is 90c., but this, the wholesalers, at the moment, are not willing to pay, although they claim that this price will, eventually, be obtained. Canned salmon, and, in fact, all canned fish, is quiet. In the United States a firmer feeling has developed lately in the price of canned tomatoes.

SYRUPS AND MOLASSES.

There is some inquiry from retailers for dark syrups, but there is a scarcity in this line, in fact, there are none to be had, except by importing from the United States,

which the duty practically precludes. The molasses market keeps firm, and advices received in Toronto, this week, from New Orleans, report an advance of 2c. per gallon in prices in the primary market.

SUGARS.

Shortly after we went to press last week a reduction of 5c. per 100 lb. was made in the price of granulated sugar by the Montreal refineries, and the price for standard is now \$4.58. Acadia sugars were not changed, and the granulated of this latter concern is also \$4.58. Yellow sugars are without change. The cables early this week noted a slightly steadier market for beet sugar in Europe, while cane is quiet and unchanged. In New York, the cutting of prices by the Trust and the independent refineries is still kept up. Last week, refined declined 1-16 to 1/8c. per lb. In that

*See pages 31 and 32 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

city there was also a decline of 1-16c. per lb. in raw sugars. This week's advices report that both granulated and yellow are being shaded in price. Locally, business is almost at a standstill and there are no features to note beyond those already mentioned.

COFFEES.

The local market is quiet and unchanged. Advices from Brazil in the early part of the week showed that the market was slightly easier on account of larger receipts at Santos and Rio. Generally speaking, however, the coffee market is fairly steady.

NUTS.

A good trade was done during the Christmas week, but business now is simply confined to a few small sorting-up lots. Mail advices received this week confirm the cable advices published in THE GROCER a week or two ago in regard to the advance in Valencia almonds.

TEAS.

Agents of shipping firms report a few transactions in Indian and Ceylon teas on spot, but the wholesale houses are too busily employed taking stock and straightening up after the rush of the Christmas holiday trade to bother their heads about placing new orders, unless, of course, some attractive

values are offered. The market appears to continue as firm as ever. Advices from London, England, under date of December 16, state that the sale of Indian tea was comparatively small, and that the indication was for a rather steadier market, with a slightly improved demand, and that invoices now arriving are beginning to show some autumnal flavor. In Indian and Ceylon teas, larger quantities were brought forward to the auction, but the teas met with a good demand, and were mostly sold without change in quotations, teas for price continuing in strong demand.

FOREIGN DRIED FRUITS.

CURRENTS—Notwithstanding that the Christmas holiday trade was large, there are still a good many currants going out to the retail trade. The tone of the currant market abroad continues strong. The Greeks are counting upon the treaty with Russia being successfully negotiated, while they have some faith that the United States will reduce the present high tariff on currants. This is helping them to keep their views up as to the price of this commodity.

VALENCIA RAISINS—Agents of shipping-houses report that they have had some inquiries for fine off-stalk during the past week, but these inquiries do not appear to have so far lead to any business. From what can be gathered, one or two houses are rather low in fine off-stalk, but, as a rule, stocks are by no means small in this grade, or in any other grade of Valencia raisins. Prices are being cut, and the quotations we give are for the better grades of fruit. California seedless raisins, in 1-lb. carton boxes, are quoted at 10½ to 11c., while raisins of the same growth, cleaned and put up in carton boxes in Toronto, are quoted at 1c. per lb. lower.

PRUNES—The demand for prunes has not yet set in, but there is, for this time of the year, a fair trade being done. Mail advices received this week confirm the advance in French plums, already cabled and noted in these columns.

DATES—Trade in this line has been good up to within the last few days, and prices rule at 6c. for Halowee dates and at 5½c. for Sairs.

FIGS—Stocks of figs are pretty well cleaned up, although not much else could have been expected on account of the small quantities which were brought on this season. For natural and tapnet figs the trade look for a good business later in the season.

At 5 cents--- This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

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MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co., 51 Colborne St.
 WINNIPEG: E. W. Ashely.
 VANCOUVER: 430 Cordova St.
 ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

GREEN FRUITS.

The Christmas season was entirely satisfactory. A good business generally was done. Receipts of oranges are large, and as the crop in nearly all the primary markets is large prices are somewhat easier, Californian navels and Mexicans are 50c. cheaper; Jamaicas have declined 25c. Sorrentos and Japanese tangarines are due on the market this week. The Sorrentos are quoted at \$2.25 for boxes containing 160 to 300. Tangarines are worth \$2 to \$2.25. Messinas are on the market at \$2 to \$2.25. The demand for lemons is fair. Malagas are done for the season. Messinas are unchanged in value. Bananas, apples, Malaga grapes, etc., are quiet this week, and prices are unchanged. Valencia onions in 160-lb. cases are on the market, and are selling at \$2.75 to \$3.

COUNTRY PRODUCE.

EGGS—The situation is unchanged. The demand for all grades, except strictly fresh, is moderate, but steady. Guaranteed fresh eggs have sold as high as 35c. per dozen, retail, this week. This price is exceptional, of course, but goes to show how strong is the demand at all times for new-laid stock. Held eggs continue firm at 15 to 16c., pickled at 14½ to 15½c. Cases bring all the way from 14½ to 16½c. f.o.b. point of shipment.

POTATOES—There is a good healthy tone observable, with prices unchanged at 55c. for car lots and 60 to 65c. for small lots on the market.

POULTRY—The receipts of poultry to meet the Christmas trade were greater than was the demand. As there was enough bright, fresh-killed stock to fill orders, all stock arriving frozen or in poor condition was neglected. Prices are easier this week.

DRIED AND EVAPORATED APPLES—There is no change in the situation. Dried apples are steady at 5 to 5½c. at outside points, and at 5½ to 6c. in a jobbing way for No. 1 stock. Common stock is 1c. lower. Evaporated apples are in steady demand at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way locally.

BEANS—There is a good movement of hand-picked at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—There is no change to note. We quote as follows: Cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—The market is in a healthy condition. Though the movement is quiet, prices are firm and unchanged. We quote

at outside points: Dairy tubs, 12½c.; prints, 13 to 14c.; large rolls, 13 to 13½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18½c.

CHEESE—There is little business being transacted this week. Prices are steady at 9 to 9¾c. for early makes, and 10 to 10½c. in a jobbing way.

PROVISIONS.

Receipts of hogs continue large. As a large proportion of the hogs marketed are too big and fat for the export trade, they are being packed for home consumption, and, as the demand for this class of hog is limited, the prices have fallen 10 to 12½c. per cwt. Meats are firm at unchanged prices. Lard in pails is ¼c. dearer.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat advanced 2c. this week, and white and red are now quoted at 69c. at middle freight stations. The street market is quiet. Wheat is 3 to 4c. dearer. oats and rye are 1 to 2c. dearer. Barley and peas 1 to 2c. cheaper. We quote: Wheat, white, 70 to 72c.; red, 70 to 71c.; goose, 69 to 70c.; peas, 58 to 65c.; oats, 31 to 32c.; barley, 48 to 50c.; rye, 52c. No. 1 hard Manitoba has advanced 1 to 2c., and is now quoted at 80 to 82c., Toronto freights.

FLOUR—Ontario grades are 10c. dearer. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

EDWARD HARRIS & CO.,

PHOENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

We solicit consignments of

POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

BREAKFAST FOODS — Standard oatmeal and rolled oats have advanced 20c. We quote as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

FISH.

The receipts of fresh-water fish are moderate and prices are steady. Salt-water fish are now selling fairly well. It is expected that all varieties of the latter will be higher in value than usual. Labrador herring is 25c. dearer in half-bbls. this week. Boneless fish and cod is now worth about ½c. more than our last quotation. We quote as follows: Fresh salmon trout, 7½ to 8c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$6.25 per large pail.

HIDES, SKINS AND WOOL.

HIDES—The market is firmer. Cow hides are steady at present quotations, but steer hides are worth ½c. more than the figures noted. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

Direct shipment of (Choice Pea Beans.)

CURRENTS from PATRAS

just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO**.

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED

QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - **TORONTO.**

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, - **Toronto.**

A Christmas Greeting

and

Bright Prosperous New Year

TO OUR
NUMEROUS
CUSTOMERS

CLEMES BROS., Toronto, Ont.

SHEEPSKINS—No change. Sheepskins and lambskins are firm at 80c.

WOOL—The market is dull. Fleece is quoted at 15c. and unwashed at 10c.

SEEDS.

There is little doing. The remarks of last week thoroughly cover the situation this week. The range in alsike values is large, from \$2.50 to \$4.50 being quoted, the latter figure only being paid for strictly choice lots. Red clover, also, shows a big range in value, from \$3 to \$4.25 being paid, the top price only for extra choice, large grain, rich purple seed.

SALT

There is no change. A good business is reported. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Dressed hogs are 10 to 12½c. cheaper.

Turkeys are ½ to 1½c. cheaper this week.

Valencia onions, in 160 lb. cases, are on the market at \$2.75 to \$3.

Labrador herring, in half-bbls., are 25c. dearer. Boneless fish and cod have advanced ½ to 1c.

Tangarine, Sorrento and Messina oranges are on the market. They all sell at \$2 to \$2.25 per case. Ordinary Valencia and Californian navels are 50c. cheaper this week. Jamaicas have declined 5c.

QUEBEC MARKETS.

MONTREAL, Dec. 29, 1898.

GROCERIES

WITH a very short week, the volume of business in general groceries has not been conspicuous by its magnitude, but is confined chiefly to a small sorting trade in seasonable goods, particularly nuts, spices, and green fruits. The most notable development of the week has been another decline of 5c. at the local refineries for granulated sugar, but yellows are unaltered. Teas are firm as to value, and retailers have been showing more disposition to purchase this staple lately. There is some irregularity in the values governing business in Barbadoes molasses, but the tone is very firm, and people are wondering how long the light is going to last on this staple between the speculators and the regular wholesale houses.

SUGAR.

Further weakness has developed in the local sugar market since our last report, and refineries, on Friday last, decided to reduce the price on granulated 5c. per 100 lb., it now being quoted at \$4.40, while yellows

are unchanged at \$3.70 to \$4.20, as to quality, at the factory. Business since the decline has not been of very extensive volume, owing to the fact of the three holidays, but, during the past day or so, quite a few orders have been noted for granulated. There has been nothing since last report in the intelligence from abroad.

SYRUPS.

Canadian syrup in the wood continues steady at 1¾ to 2¼c. per lb., with demand not striking for its activity or extent.

MOLASSES.

Molasses continues firm, under light supplies, but prices, for reasons already noted, viz., the competition between the regular wholesalers and the speculators, are somewhat irregular. For instance, to buy a round lot of Barbadoes, 32c. would have to be paid, whereas carload lots are still selling from jobbers' hands at 30c. Offers of Porto Rico continue to be made at 28½ to 29c.

DRIED FRUIT.

Valencia raisins continue much the same as last reported, and there has been no particular activity in them lately. Prices are nominally unchanged.

Californian raisins are without new feature, and values are firmly held.

Malaga table raisins have been moving, to some extent, in a small sorting way, and prices are firmly held on the whole.

Currants meet a fair local inquiry at unchanged prices.

Prunes are in fair request, and all sorts are steady, with a firm undertone; in fact, an advance is asked to lay down fresh supplies either of European or Californian sorts.

Dates and figs are unaltered, and moving in a quiet, seasonable way.

NUTS.

There is naturally a good movement in nuts just now, but solely in a sorting way. Shelled almonds and walnuts are the firmest in the matter of values, though not quotably changed.

CANNED GOODS.

Business in canned goods has been light, and no particular change is reported. Vegetables rule steady here and the same can be said of salmon.

SPICES.

Demand for spices has continued fairly active and values generally are steady.

COFFEE.

The coffee market has exhibited a firmer tendency outside, but there has been so little doing on spot, in a wholesale way, that the actual effect cannot be ascertained as yet.

TEA.

The market continues quiet, and the talk of the duty noted last week has created a

somewhat unsettled feeling. Duty or no duty, however, holders say that buyers cannot expect to procure Japans below present values, but are quite likely to have to pay an advance. Very little business has been reported during the week from second hands, though jobbers note a brisk inquiry from retailers, both for prompt and future delivery. They argue from this that stocks are light. This inquiry is chiefly for medium Japans, but other sorts are not entirely neglected, as Ceylons, Congous and Pingsueys have all been asked for, though to a more moderate extent.

GREEN FRUIT.

Business in green fruit has been exceptionally brisk during the past week, both for local and country account. There has been a big rush in oranges, but supplies have been plentiful and prices do not show much change. Lemons have been in good demand at \$2.25 to \$3 per box, while cranberries have been brisk at \$7 to \$9 per bbl. Malaga grapes are commanding good sales at \$4.50 to \$7 per keg. Pineapples are selling well at 25 to 35c. each. Bananas have had an improved sale at \$2.25 to \$2.75 per bunch. Grape fruit is selling at \$5.50 to \$6 per box.

APPLES.

The apple market has ruled firm at \$2.50 to \$4 per bbl., as to quality and variety.

FISH.

Fresh frozen fish continue scarce and firm. We quote: Haddock and cod moving at 4½c.; salmon, 13c., and to arrive by freight, 9c.; whitefish and dore, 6½c.; pike, 4c.; tommy cods, \$1.50 to \$1.75 per bbl.; fresh herring, 2¼c. per lb. and smelts 6c.

Pickled fish continue as last reported. We give quotations this week as follows: No. 1 herrings, \$4.25 to \$4.50 in barrels, and in half-barrels, \$2.12½ to \$2.25; No. 1 green cod, \$6; do. large, \$6.50; No. 1 hake, \$4.25 to \$4.50; B.C. salmon, \$12.75 to \$13, in full barrels, and \$7 in half-barrels, and No. 2 mackerel, \$18 per barrel.

Prepared fish are steady. We quote: Haddies firm at 7c.; bay bloomers at 80c. to \$1 per box, and smoked herring 10c. per box. Dried codfish, 4c.; boneless, 5½c., and dressed boneless cod, \$4.12½c. per 100.

COUNTRY PRODUCE.

EGGS—There was a good demand for eggs, and the market was active. The tone is firm at unchanged prices. We quote: No. 1 candled, 16c.; No. 2 do., 12½ to 13½c.; Montreal limed, 14½ to 15c.; western limed, 13 to 13½c., and culls, 9c. per doz.

POULTRY—Trade in poultry was active, there being a good demand for most lines,

(Continued on page 25.)

Patronized
by

Her Royal Highness
the
Princess of Wales.



Awarded
Gold Medals . . .

Kimberly, S. Africa, 1892.
Chicago, 1893.
San Francisco, 1894.
Hobart, N.Z., 1895.

BEE BRAND CEYLON TEA

IN PACKAGES.

Read this carefully ; it is the unsolicited testimony of the great "American Journal of Health," of New York. It speaks for itself :

THE RATIONAL USE OF TEA.

By A. R. Gray, M.D.

IN the case of any food article which is classed as a necessity, its purity becomes of paramount importance. Tea must now be classed among necessities, for it is futile to call it a luxury in face of the fact that everybody uses it, and that it is within the reach of all. An article of such universal use cannot be displaced by individual prejudice, nor is there anything to be gained by keeping up a discussion as to the so-called injurious effects of tea, or the advisability of discontinuing its use. Notwithstanding that the medical profession have recognized, in the properly regulated use of tea, a beneficial agency in the dietary, there continues to be a certain amount of opposition to it. This opposition, of course, comes from uninformed persons who are unqualified to judge on such a question, and who, as usually occurs in such cases, are as obstinate as they are ignorant.

The hygienic press desires that this question should be properly understood by the public. If you abuse any one of the good things of life, you will suffer in proportion. Absolutely pure tea, temperately indulged in, is one of the blessings of life, and is an adjunct to the other valuable agencies which make for the preservation of health. But let there be no mistake about the quality of the tea you use. The hygienist will sanction the use of only such teas as have satisfied his requirements in regard to unexceptionable purity and excellence. A brand which has fully satisfied those requirements is Bee

Brand of tea, offered by L. Chaput, Fils & Cie., of Montreal, Canada. This tea, upon our examination into the claims put forth for it, proved beyond dispute that it deserves the extensive patronage it already enjoys. Its popularity, however, would have weighed not one iota with The American Journal of Health had not we procured for ourselves practical demonstration of its superlative quality.

We grant our endorsement to the Bee Brand of tea because it has shown that it possesses strength and aromatic flavor, as well as a delicacy which appeals to the most ultra-refined palate, and a remarkable uniformity of high-grade quality. Inferior teas are deficient in such distinctive qualities from many causes, among which may be briefly mentioned the want of careful manufacture of the leaves, their careless original selection, or the evident fact that they were gathered from a confessedly poor crop.

The high grade teas, of which Bee Brand is an example, are valuable in the dietary because they impart tone to the stomach, beneficially affect the digestive organs, under various conditions, tend to stimulate appetite, and afford a beverage which, while having the virtues of a stimulant, does not react upon the system, but rather serves as a nervine. When these important qualities are found in a particular brand of tea, it is entitled to endorsement and recommendation. We consequently endorse Bee Brand of tea as eminently a brand of this high character.—American Journal of Health.

SOLD BY

L. CHAPUT, FILS & CIE.

Montreal.

The Cup That Cheers...

But
Not
Inebriates.



As we judge men by the company they keep, so we class grocers by the goods they handle. To be at the top, to be in the swim with the cream of the trade, no retailer should be without our registered brands of teas.

The best buyers say: "It is simply immense. There is really nothing to compare with it, even at one cent more per pound."



OWL, Nos. 1, 2, 3, 4, 50.



BEAVER, A 1, Nos. 2, 3.

Japan May Pickings. In this case, the customer has proved to be our best friend, because, when he has tasted the **Owls**, you cannot sell him anything else.

♦ ♦ ♦ ♦

Our **Beavers** are known for their delicacy of flavor as well as their strength. Our **A 1** is the highest grade of Japan imported into Canada. If you cater to the best trade you cannot afford to be without this beautiful tea.

We are not experimenting—in a few years we have sold thousands of packages of these brands.

They have given entire satisfaction to the trade.

They are the best values on the market.

They have made money for those who have sold them, and have been the means of increasing their business as well as of holding what they had. **ASK FOR SAMPLES AND PRICES.**



MAHARAJA BLENDS

Nos. 1 and 2.

Suit the highly cultivated taste of the connoisseurs. You will find in them everything to please. Try them and be convinced.

THEY ARE LEADERS.

L. Chaput, Fils & Cie., Montreal

OUR STOCK

In store and afloat on the Str. Indralema (via Suez Canal) due to arrive in New York in a few days.

JAPANS

4,341 packages of all grades

Sundried, Basket and Pan Fired,
Siftings and Nibs,
From the best houses in Japan.

This lot includes 600 half-chests of Early Japan Siftings,

also 125 40-lb. boxes } Fine Leaf
462 30-lb. boxes }

all branded in separate lots of 25 and matted singly. Just the handy package for jobbers. Quality, **CHOICE**.

YOUNG HYSONS AND GUNPOWDERS

757 packages Pingsuey, Moyune, Points and Firsts
Pea Leaf, and Pin Head

We have a few low grades of this year.

Splendid lines for the money.

BLACKS

1,410 packages, chests, half-chests and boxes.

— India, Ceylon, China, Formosa Oolong
6,508 and Scented Orange Pekoe.

If our trade has vastly increased, especially in India and Ceylon Teas, we consider that it is due to our selections of the best gardens, which include, for India, the celebrated Pulcherra, Amrail and Bloomfield, this last the most renowned of Darjeeling. For Ceylon, the Gallaheria, Bombra and the beautiful Fetteresso.

With such a stock we can please the most fastidious, and as far as prices are concerned, we only ask for a chance to compete.

Do not pass us, we can save you money. We are sellers.

L. CHAPUT, FILS & CIE., MONTREAL

(Continued from page 20.)

and prices show no change. We quote: Turkeys, good to choice, 9 to 9½c.; scalded, 8 to 8½c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7½ to 8c., and geese, 5½ to 6c. per lb.

GAME—The market for partridge was firm, and all offerings met with a ready sale at 75c. for firsts, and at 55 to 60c. for seconds per brace.

BEANS—Business in beans was quiet at unchanged prices. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

HONEY—The market for honey was dull and prices nominal. We quote as follows: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—In potatoes the feeling is very firm, and all good stock meets with a ready sale at 55c. per bag in car lots.

DRESSED HOGS AND PROVISIONS.

There was no new feature in the provision market. The demand was slow and trade quiet. We quote: Canadian pork, in barrels, \$11.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

A fair trade was done in dressed hogs, and prices ruled firm at \$5.65 to \$5.75 for light weights, and at \$5.50 for heavy, per 100 lb., in a jobbing way.

FLOUR, GRAIN, ETC.

GRAIN—The grain market was somewhat of a holiday character, but the undertone was firm in sympathy with foreign and American advices. Manitoba No. 1 hard wheat was firmer at 66c. December and 70c. May delivery afloat Fort William. Ontario red wheat west was offered at 68½ to 69c. In coarse grains, a round lot of peas sold west at 66c. and oats at 28¼c.

FLOUR—The flour market was quieter, and, as buyers generally have ample supplies on hand, little activity is anticipated until after the holidays. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.65; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.25; strong bakers', \$3.75 to \$4.10.

FEED—The tone of the feed market was firm, but trade was rather quiet. We quote: Manitoba bran, \$14.50 to \$15; shorts, \$16 and mouille, \$17 per ton, including bags. Ontario white wheat bran, \$15.50 to \$16; shorts, \$17 per ton in bulk.

MEAL—There was no change in the meal market, rolled oats selling at \$3.50 per bbl., and at \$1.70 per bag.

HAY—In baled hay trade continues quiet, and prices are unchanged. We quote: No. 1, \$6.50 to \$7; No. 2, extra, \$5 to \$6;

No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

BUTTER AND CHEESE.

BUTTER—Butter remains dull, but fairly steady to-day, and values on finest late made creamery are held at 20¼c. for anything really up to the mark. Comparing the receipts with those of the same time last year, the volume of production this fall is sensibly increased. For instance, from the close of navigation until last Saturday, the aggregate receipts were 20,870 packages, compared with 11,488 for the same time last year, an increase this season of 9,382 packages.

CHEESE—Cheese continues to advance, sales being reported at 10¼c., and, though they could not be verified, it is reasonably certain that no sellers would now accept less for any strictly fancy Ontario makes, and we quote 10½ to 10¾c. to cover ideas on both Easterns and Westerns. The cable has advanced 6d. to 1s., and now stands at 49s. for both white and colored. This is six shillings higher than it was this time last year.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Dec. 27, 1898.

A GOOD holiday business is the general report. While rather too mild, the weather was, on the whole, favorable. The "going," because of some little snow was the best for years. Our market was particularly well supplied. While good prices were obtained, colder weather would have been appreciated by the shippers of poultry. The new elevator at the winter port is now working. There is now elevator capacity for 1,000,000 bushels of grain. The first of the Manchester boats arrived last week. She took away a full cargo, among which was 100,000 bushels corn, 60,000 bushels oats, 14,000 boxes cheese, 3,000 bags starch, etc. In markets there was no particular changes, business in a wholesale way being quiet. Cream of tartar is higher. Spices continue firm. Brooms, which it was thought would advance sometime ago, are again firmer. The changing of the regulation in reference to lobsters, going back to the old 9-inch standard from the 10½-inches, means very much to the advantage of the packers, at least for the present, though the ultimate effect is very much in doubt.

OIL—Dealers are at a loss to know why those who control the values of burning oil make advances and declines of such small amounts as has of late been the rule. The late decline of ¼c. seemed to be without any particular reason, at least any which showed on the surface. It does not seem to be of any benefit to anyone, but means unsettled values and extra work. These changes do not even always indicate the

trend of the market. Demand is now light. In all the other branches there is limited business. Paint oil keeps high. Lead oil is low.

SALT—Liverpool coarse salt, which is the staple here, is in light demand at this season. Stocks are light, but small quantities are received weekly. There is some light sale for Liverpool factory filled, but at this season the chief demand for fine salt is for creameries, and they use Canadian. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to

FOR \$1,000 I can place a 35-line advertisement, every other day for one year, in fourteen of the leading papers in the eleven largest cities in Canada.

This is merely to give an idea of how far money can go in this country.

Never have failures been fewer, never has trade been better, never has there been better prospects for the shrewd advertiser.

I know the papers best suited for different businesses, I know their rates, I am in a position to help all who want to share in Canada's prosperity. Write stating who you want to reach, and I will gladly submit list and figures.

The E. Desbarats Advertising Agency, Montreal.

WANTED—POSITION AS TRAVELER—for groceries, teas, or grocers' sundries, by experienced man; Western Ontario preferred. Address Traveler, Free Press Office, London. (1)

TEA CUTTER WANTED.

Wanted a tea cutter, apply stating make, condition, capacity and lowest cash price to Box S, CANADIAN GROCER Office, Toronto. (52)

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

COWAN'S

Hygienic Cocoa

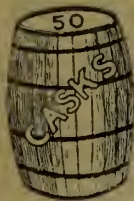
Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

\$1.30 per doz ; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—There is a fair business doing, but prices are still lower in this market than west. This is particularly true of corn. In lobsters there is a reported easier feeling, but there is no change here. A steady sale is reported. Salmon, while showing no large business, move quite freely at quite high prices, but could not be replaced to sell at present figures. In fruits, there is but light business. Peaches tend higher. Kipperred herrings and haddies are firm at the advanced prices. Blueberries, which are usually somewhat of a drug, are scarce, and there is some demand, but the local market would not take any very large quantities.

GREEN FRUIT—Business kept very active right up to Christmas, but is now very quiet. Valencia oranges show the largest business ; prices rather easier. As far as the retailer goes, he seems to make more when prices are high. Stock is now coming good. For best trade Jamaicas and Floridas are used. Lemons hold a good price ; there is fair sale. Apples are not a large stock ; full prices are asked, holders making a good profit. Grapes (Malaga) are light stock, and best quality are higher ; sale not large. A few bananas are still imported.

DRIED FRUIT—Business is quiet. Dates had quite a free sale after the new arrived and up to Christmas. These, like other goods, are finding a ready sale in packages, many dealers here packing their own. Prunes are quite freely offered. Prices for best goods are firm, and inclining higher. Evaporated peaches and apricots have little sale here as yet. The latter are very high and peaches are expected to advance. Dried apples are scarce here, but there is little local demand ; prices firmer. Evaporated are a light stock, dealers holding back from paying the prices asked by packers. Figs are now a light sale. Dealers found they had ample stocks at the high figures. Raisins are quiet with fair stocks held. Currants are quiet and stocks light. Onions tend higher.

SUGAR—Prices are somewhat easier, but buyers are backward, looking for still lower figures. Sale will be light for some time, except there should be some strong upward tendency.

MOLASSES—Some small packages would find a ready sale here, if not too high and good. Prices all round are very firm, while stocks are light. Wholesale dealers are not anxious. Demand is likely to be quiet for some time. Syrups are also light sale.

PRODUCE—Eggs are dependent upon quality. Fresh laid are very high, and best

quality case eggs command good figures ; but even price is not always a guarantee of quality. In butter, rather better prices rule, and some good dairy butter was received during the week. In creamery, sale is light, and even prints move slowly. Cheese is firmer, and local prices are rather higher, but still below outside figures, and further local advance is looked for.

FISH—There is but fair business. There were quite large receipts of dry fish during the week, there being some 800 quintal. Prices hold firm, particularly pollock, which are rather higher. In pickled fish, the big sale is over. Stocks are light, and prices show no change. Grand Manan are the only kind of which any quantity is held ; quality is good. Smoked herring are light stock and light demand ; price keeps low. There is quite a free sale for bloaters. Finnan haddies are still scarce. All fresh fish is scarce except smelt, which has been a large catch. They are chiefly shipped to New York direct from the north shore. Fair prices have ruled, though the soft weather has been against best results. We quote : Large cod, \$3.60 to \$3.65 ; medium, \$3.55 to \$3.60 ; pollock, \$1.70 to \$1.80 ; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl. ; Canso, pickled, \$5 per bbl. ; boneless fish, 3½ to 5c. ; cod, 7 to 7½c. ; finnan haddies, 4 to 4½c. ; smoked herring, 6 to

1899

A NEW YEAR

1899

We wish our numerous customers a Bright and Prosperous New Year, and may our trade relations be as pleasant in the future as they have been during the past year.

Yours truly,

A. H. CANNING & CO.

..... TORONTO.

7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.; frozen smelt, 5 to 6c.

PROVISIONS—Pork has a fair sale at somewhat easier figures. In beef, business is light, but prices firmer. Lard seems easier, with packets showing quite a range in price.

FLOUR, FEED AND MEAL—Values seem firmer, but local dealers are slow to believe this and are light buyers. Millers in flour and oatmeal show quite a range in prices. Oats are firmer. In feed, supply is still difficult to get. Cornmeal, while higher, is still low. Market is a very firm one. Beans are quiet. There is little change in price. Barley is firm at the higher figures. Hay moves slowly, even at the very low prices. There is some inquiry for yellow eye beans. We quote as follows: Manitoba flour, \$4.70 to \$5, best Ontario, \$4 to \$4.15; medium, \$3.65 to \$3.75; oatmeal, \$3.75 to \$3.85; cornmeal, \$2.10; middlings, \$1.9 to \$2.0; bran, \$1.7 to \$1.8; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

A happy and prosperous year is the wish extended to all by the New Brunswick grocers.

Smelt business at Richibucto has already this season reached large proportions. One buyer alone has paid out \$10,000.

It is with deep regret THE GROCER reports the death of Mr. A. L. Goodwin, the large wholesale fruit merchant of St. John. We extend heartfelt sympathy to his family and friends.

THE GROCER regrets to report the death of Thomas McAlpine, well-known throughout these eastern provinces and the West Indies, because of his connection with directories covering those points.

The sending out of calendars and other holiday remembrances by the grocery trade

grows from year to year. That issued by Merritt Bros. & Co. has an added interest because of the view on it of King street in 1840.

Halifax, years ago, supplied Brazil with a large part of the fish imported, but lost the trade to Newfoundland. Efforts are being made to regain this business. A vessel is now being loaded for there. Her cargo of fish is valued at \$20,000.

One of the outcomes of an active board of trade at Kentville, N.S., is Merchants' Day. This year it was a great success, the merchants contributing toward the running of special trains. It meant a big boom in Christmas trade.

Large quantities of turkeys have gone to the American markets at this season, some four tons being sent from Carleton county to Bangor, Maine, by one man. The excessive American duty of 5c. per lb. very much interferes with the business, however.

Quite a little money has come into St. John during the past year, through gold mining stock. The most successful mine was the Gold King, stock in which was quite largely bought at 10 to 25c., and now changes hands at over \$2. Some of our large wholesale grocers are interested. Stock holders got a nice Christmas box over the usual 1 per cent. a month they have been getting in the shape of an extra ½ per cent. in the December dividends.

A BROOKLYN GROCER'S RULES.

A Brooklyn grocer has the following introduction to his price list:

"In conducting a large business successfully it is necessary to adopt certain rules, and customers will greatly facilitate matters by conforming with the following regulations: First, after ordering fruits and vegetables, step over to the first counter and complete your order. Second, in all cases of error and exchange bring back your bill and have same rectified at office. Third, in case of shortage, you will retain the memorandum accompanying your bill until you receive the articles short on order, which invariably follow in a few hours. Fourth, all dogs brought into the store must be under the control of owners. Fifth, any incivility on the part of the employes should be reported immediately at the office, and will be im-

mediately investigated. Sixth, when an order is wanted earlier than by our regular delivery, mention the same to the clerk when giving order, and it will be despatched at once. Seventh, when ordering coffee state whether whole, ground or pulverized is wanted, as ground is always sent unless otherwise specified. Eighth, as we do not charge for jugs please see that they are returned to drivers."

SYSTEM IN ADVERTISING.

A LACK of system, of a definite plan or aim, is one of the mistakes into which many new advertisers fall. They become enthusiastic, dash off an advertisement, set aside an appropriation, and start in. If at this juncture they were asked to define just what they were attempting, they would be surprised to discover how little they knew of their ultimate aim. Naturally, advertising so conducted fails of its purpose, and the experimenter is added to the army of those who know that advertising doesn't pay. Every advertiser should have a definite aim in view, and a definite plan; this plan he should not modify, except in details, until its worthlessness has been made apparent. Otherwise, he will be at the mercy of every plausible suggestion that crosses his path. Such suggestions he should not discard without consideration, but he ought not to adopt them in lieu of his own plans unless he is firmly convinced that they are far superior. While an open mind, responsive to the ideas of others, is as requisite to advertising success as it is in other fields, the advertiser should not allow himself to be wafted, featherlike, by every suggestion that is broached. Consider it for what it is worth, and if it isn't worth anything, consign it to deserved oblivion. The ideas that are worth anything are few and far between.—Fame.

PERSONAL MENTION.

This is from The Cranbrook Herald—Mr. Fink is the manager of The Fort Steele Mercantile Co., and well-known to many Hamilton friends.

Geo. King, Wingham, who has lately become known as the "Dried Apple King of the North," has so far this season shipped four carloads of dried apples, and has now several cars ready to be forwarded.

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS

All sizes, and finest quality fruit.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

PROMPT PAYMENT.

G. B. PULIFER.

IN these days of small profits and close competition it is surprising to note the apparent lack of regard shown by the average retailer for the payment of his obligations as they mature.

It is not unreasonable to presume that the majority of the retail merchants have a thorough understanding as to the terms upon which they make their purchases, and yet, with that knowledge they fail to adopt some simple and systematic method by which they would know each day what payments they would have to make. They seem to prefer to depend upon their general knowledge of what they owe and what is or will be due. A small yearly diary or tickler could be obtained at a trifling expense, and when bills are checked in as ready for payment they could be entered upon the proper date for discounting or for payment at maturity.

Notes or other items, such as taxes, interest, rents, etc., could also be entered therein. By this method, a merchant would always have before him his maturing obligations, and could make his calculations accordingly. Many jobbers and manufacturers would do well, also, to inaugurate and keep up such a system. The disregard of maturing bills and notes payable is not confined altogether to the retailers. There is, perhaps, some excuse in this respect for the retailer, on account of his lack of help and personal devotion to the other details of his business, and because, in many instances, he is bookkeeper, collector, manager, and everything else; but, for such neglect on the part of a jobber and manufacturer with the necessary help at their command, there is no excuse whatever.

Merchants have their own ideas as to how they wish to pay their bills, but they have no right to say when they shall pay them. The terms of sale govern that feature of business.

Very few houses take an arbitrary stand and refuse extension to a worthy customer, when asked for in a proper manner, but the idea is rapidly growing in the business world that the customer who persistently steals extra time and ignores the creditors' rights is entitled to no great consideration. The retailer who permits his bills to go unpaid and who fails to arrange in a business-like manner for the extra time wanted is "standing in his own light" and is helping to compile a record of experience against himself that will work him more injury, from a credit standpoint, than by any other course of action short of downright dishonesty.

Be just and punctual, be considerate and

frank, and be systematic regarding details. Always remember that your creditors are your friends and will more than reciprocate honest, frank and businesslike treatment from you in all matters of daily business life.

THE TRADING STAMP BUSINESS IN VERMONT.

THE trading stamp business, which was instituted in this State some time ago, after the promoters of the scheme had been driven out of several other States, has terminated, and the men who have been drawing on the merchants for a fat and easy living are compelled once more to move on. It is one of the mysteries of the nineteenth century that the American people will insist on being humbugged. Anyone with a reasonable amount of sense and a fair faculty for figuring, could see that someone had to pay for the "prizes," and when it was proven an acknowledged fact that the consumer must, in the end, settle the bills, the question is: Why did the purchasers barter for such truck? Now that these preying plunderers have had their death-knell sounded by the Legislature, and knowing that they have only a short time in which to feed on the purse of the gullible purchasers, they are more anxious to make their exit than they are to give the people what the latter think belongs to them. Up in Barre, the managers of the trading stamp store pulled stakes last week, and got as far as the depot with their goods, when they were brought to a halt by the sheriff, who attached them in behalf of several patrons of the concern who held stamp books. Burlington people had a similar experience, as did other places. The fact that these men would leave these cities without paying their patrons their just obligations is fresh evidence that they were after money and thwarted in their plans by the Legislature that they would not hesitate to resort to a method that may be said to fairly well mirror their integrity. It is to the credit of Montpelier that she has not harbored these schemes within her borders. Itinerant peddlers and sellers of quack medicines and nostrums of various sorts, with the trading stamp gang, come under the same head and they are a cankerous curse to any community. Like leeches, they are always taking but never returning, and their persistency only tends to intensify the gullibility of their subjects, at the purse strings of whom they nag with an ever increasing boldness. The Legislature of 1898 should be held in grateful remembrance by a long-suffering public for this one deed—the wiping out of the stamp business—if for nothing more.—Montpelier Daily Journal.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Dawson Commission Co., Limited, expect a car of fancy Californian navels and a mixed car of Messina lemons and Sorrento oranges.

Clemes Bros. have received a shipment of "U" Sphinx prunes.

Another lot of butter-scotch is to hand with Lucas, Steele & Bristol.

The Dawson Commission Co., Limited, received a car of sea herring this week.

McWilliam & Everist received their first car of Japanese Tangeline oranges this week.

T. Kinnear & Co. have taken into stock a shipment of marmalade in 1-lb. glass bottles.

Sairs dates, excellent quality, are offered at close prices by The Eby, Blain Co., Limited.

A shipment of an extra choice selection of green Rio coffee has arrived for Warren Bros. & Co.

Heaton's mixed pickles, imperial pints, have been passed into stock by The Eby, Blain Co., Limited.

Clemes Bros. received this week 1,000 tapnets of figs. They have already handled 3,000 tapnets this season.

The Eby, Blain Co., Limited, are clearing the balance of their importation of Malaga raisins at special prices.

Lucas, Steele & Bristol's travelers start out next week with the best assorted stock of teas to offer they have ever had.

T. Kinnear & Co. have received a shipment of new pack boneless chicken, duck and turkey. These goods have been scarce lately.

The prices 40 50 and 50 60 prunes are being offered at by Lucas, Steele & Bristol's men are certainly interesting; latter can be retailed 3 lb. for 25c.

"Our sales of 'Kolona' Ceylon tea for 1898 show a gratifying increase over last year, and we are determined to maintain the same ascendancy during 1899 by making it more than ever to the interests of the trade generally to handle the line," say The Eby, Blain Co., Limited.

J. Laird has started a new grocery store in Freelon. He opened out about a week before Christmas, and secured a good share of the holiday trade.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

A HAPPY
NEW YEAR
TO ALL.
BALFOUR & CO.

OUR TRAVELLERS

will be after you next week with a full line of well bought GENERAL GROCERIES, also

TARTAN TEA

Wholesale Grocers, HAMILTON

It's a wonder!

Grocers who have bought CLARK'S Pork and Beans with Tomato Sauce, report that they would never have believed such a business could have been done in this line, until they were convinced by Actual Trial.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

BEE STARCH

IS THE

LATEST IMPROVED
LAUNDRY STARCH

\$5 per Case, 64 Packages.

THE BEE STARCH CO.

All
Grocers

Stanstead, Que.



Requires no Cooking.



Minto Creamer, Cut Glass Pattern, Silver Plated Mounting.

A GREAT SUCCESS

The happy combination of Tutti Frutti with the Minto Creamer. During the next two weeks this Creamer will be put up in a package containing:

36 Bars Tutti Frutti.

23 Packages Pepsin Tutti Frutti.

PRICE, COMPLETE, \$2.00.

If you are disappointed in not getting above from your wholesaler drop us a postal card about it. We want to send you something.

ADAMS & SONS CO. (Toronto Factory) 11 and 13 Jarvis St., Toronto, Ont.

G.F. & J. GALT

PACKERS
OF THE

42 SCOTT ST. TORONTO.

CELEBRATED

BLUE RIBBON TEAS

EPICURES SAY

Blue Label Tomato ..Ketchup

adds zest and enjoyment to any meal of which it forms a part. Incomparable for use on oysters. Try it and be convinced.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



THE BEST ON EARTH

Tiger Stove Polish



5 and 10 cent boxes.

The largest box and best value of any Stove Paste manufactured or sold in Canada.

The F. F. Dalley Co.

LIMITED

HAMILTON, CAN.

SUPERIOR TO ALL OTHERS



in appearance, nutrition, delicacy of flavor and choice quality.

One trial will convince the most skeptical.

Each packet containing $\frac{3}{4}$ lb. will make $1\frac{1}{4}$ lbs. when ready for use.

Manufactured Exclusively by

NICHOLSON & BROCK, Toronto.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

CURRENT MARKET QUOTATIONS

December 29, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	14 15	12 14	
" " pound prints		14 15	17 18	
" " tubs, best		13 1/2	16 18	
Beans, 2's		11 12	12 15	
Creamery, tubs	19 1/2	20 19	18 20	
" prints	21 22	20 21	20 22	
Cheese	9 9 1/2	9 10 1/2	8 1/2 9 1/2	

CANNED GOODS

	\$ 90	\$ 1 00	\$ 0 85	\$ 0 90	\$ 1 00	\$ 1 10	\$ 1 15	\$ 1 25
Apples, 3's	2 40	2 75	2 00	2 20	2 25	2 50	3 00	3 25
" gallons	1 40	1 70	1 40	1 70	1 50	1 80		
Blackberries, 2's	80	90	75	85	85	95	90	95
Blueberries, 2's	70	95	70	95	90	95	90	90
Beans, 2's	95	1 00	90	1 00	85	95		80
Corn, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Cherries, red, pitted, 2's			70	75	80	90		90
Peas, 2's			85	1 00	1 10	1 15		1 00
" sifed			1 00	1 25	1 20	1 25		1 15
" extra sifed			1 50	1 75	1 70	1 80		1 15
Pears, Bartlett, 2's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
" 3's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
Pineapple, 2's	2 50	2 60	2 50	2 60	2 50	2 60		5 00
" 3's	1 75	1 90	1 50	1 60	1 65	1 70		1 60
Peaches, 2's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
" 3's	1 50	1 55	1 30	1 55	1 30	1 60		1 40
Plums, green gages, 2's	1 30	1 50	1 20	1 50	1 30	1 50		1 40
" Lombard	1 10	1 30	1 00	1 40	1 10	1 30		1 00
" Damsou, blue	75	85	70	80	90	1 00		1 00
Pumpkins, 3's	2 10	2 25	2 10	2 25	2 10	2 25	1 40	1 60
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75		1 70
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75		1 70
Succotash, 3's	1 10	1 15		1 15	1 10	1 15		
Tomatoes, 3's	90	95	80	85	95	1 00		1 10
Lobster, tails	2 50	2 95		2 50	2 50	2 60		
" 1-lb. flats	2 75	3 00		3 00	1 25	1 30		
" 1/2-lb. flats			1 75	1 85				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, tails	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" flats	1 30	1 45	1 50	1 60	1 30	1 35		
" Horseshoe	1 20	1 25	1 50	1 60		1 60		
" " Clover tails		1 20	1 55	1 60				
" Leaf flats		1 45	1 60		1 15	1 25		
" Colchos	95	1 00	1 15	1 20	95	1 00		
Sardines, Albert, 1/4's	10 1/4	11		13	14	15		
" 1/2's	20	21	20	21	20	21		
" Sportsmen, 1/4's	11 1/2	12		12 1/2		12		
" 1/2's	19	20		21	20	21		
" key opener, 1/4's	10	11	10 1/2	11	16	18		
" 1/2's	16	18	18 1/2	23	10	11		
" other brands	23	35	16	17	16	17		
" P. & C., 1/4's	23	25	23	25	23	25		
" 1/2's	33	36	33	36	33	36		
" American, 1/4's	4	5		5	4	5		
" 1/2's	9	11		11	10	11		
" Mustard, 1/4 size, cases								
50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00		
Fruit in glass jars					4 25	4 50		
Haddies			1 00	1 15	1 00	1 10		
Kipper Herring	1 30	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 50		2 00	1 90	2 00

GREEN FRUITS

	\$ 4 00	\$ 4 50	\$ 4 75	\$ 5 00
Oranges, Valencia, 714's	5 25	5 75	6 00	5 00
" " 420's, large	4 00	4 25	4 00	4 50
" " ordinary	2 75	3 00	2 50	3 00
" Mexican, per box	5 25	5 50	5 50	6 00
" Jamaica, per bbl.	4 00	4 50	3 50	4 00
" California Navels			2 00	2 25
" Jap. Tangerines			2 00	2 25
" Sorbetos			2 00	2 25
" Messina	2 50	3 50	2 75	3 25
Lemons, Messina, new, p. box	2 00	2 25	1 70	2 00
Bananas, per bunch	3 00	4 00	2 00	3 50
Apples, per bbl.	8 00	8 50	7 00	8 00
Cranberries, per bbl.	3 50	4 00	2 25	2 50
Sweet Potatoes, bbl.	5 50	7 50	5 50	7 50
Malaga Grapes, per keg	4 00	8 00	2 50	4 00
Pears, late varieties, per bbl.	75	80	1 00	1 15
Spanish onions, per crate			2 75	3 00
Valencia onions, 160-lb. case				

SUGAR

	\$ 4 40	\$ 4 58	4 1/2	4 3/4	5 1/2	5 1/4
Granulated (St. Lawrence, 100-lb)	4 45	4 58		4 1/2		
Granulated, Acadia	5 32 1/2	5 58	5 1/2	6		
Paris Lump, bbls. and 100-lb. bxs	5 65	5 58				
" in 50-lb. boxes	5 20	5 45				
Extra Ground Icing, bbls.	4 75	5 05	5 1/2	6	6 3/4	
Powdered, bbls.	4 20	4 38				
Phoenix	4 13	4 28	4 1/2	4 3/4	4 1/2	4 1/2
Cream	4 11	4 28	4 1/2	4 3/4		
Extra coffee		4 18	3 3/4	3 1/2		
Bright coffee		3 70	3 98	3 1/2		
No. 3 yellow		3 80	3 88			
No. 2 yellow			3 85			
Demerara						

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark		30	32	
Medium		35	37	
Bright			40	
Honey				
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		
Molasses				
New Orleans	31	24	45	26 28 35 45
Barbadoes	32			29 31 48 50
Porto Rico	23	25	38	42 32 34 40
Antigua	22	23		25 28
St. Croix				27 28

CANNED MEATS

	\$ 1 50	\$ 1 40	\$ 1 50	\$ 1 50	\$ 1 65	\$ 1 75
Comp. corn beef, 1-lb. cans	2 65	2 50	2 60	2 50	2 65	3 00
" " 2-lb. cans	5 10					
" " 4-lb. cans	8 60		8 00	8 75	9 25	
" " 6-lb. cans	18 55		18 00	20 00	21 00	
" " 14-lb. cans	2 60		2 60	2 75	2 80	
Minced callops, 2-lb. can	3 50	3 20	3 25	3 00	3 25	3 00
Lunch tongue, 1-lb. can	6 70	6 75	7 00	5 80	0 00	6 50
English brawn, 2-lb. can	2 30	2 60	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can			2 50	2 50		
" 2-lb. can			4 00	4 00		
Soups, assorted, 1-lb. can			1 50	1 40	1 50	
" 2-lb. can	3 00		2 20	2 25	2 30	
Soups and Bouill., 2-lb. can	2 00		1 80	1 75	1 80	
" 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, 1/2's	1 70	1 65	1 70		2 00	
" 1's	2 25	2 80	2 95		3 25	

COUNTRY PRODUCE

	23	24	21	22	16	18	15
Eggs, boiling stock			17	18	18	20	
" fresh gathered			15	16 1/2	15	16	
" held	15	16 1/2	15	16	15	16	
Poultry—chickens, dressed	*5	8	25	45	25	50	
Geese, per lb.			5 1/2	6 1/2	50	70	
Ducks, per pair	*8 1/2	9	40	65	40	60	
Turkeys, per lb.			6	9 1/2	10	14	
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	
" light color, 60-lb. tins	7	7 1/2	6	6 1/2	7	8	
" 5 and 10-lb. tins	7	8		7	8	10	
" buckwheat	5 1/2	6 1/2	3	4	5	6	

* per pound.

FRUITS

	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
Foreign—							
Currants, Provincials, bbls	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
" 1/2-bbls	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
Fillatras, bbls	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
" 1/2-bbls	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
" cases	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
" 1/2-cases	4 1/2	4 1/4	4 1/2	4 1/2	5	7	7 1/2
Patras, bbls					6	7	
" 1/2-bbls					6	7	
" cases					6	7	
" 1/2-cases					6	7	
Vostizkas, cases	5 1/2	6 1/2	6	7	8	7	8
Dates, boxes	5 1/2	6 1/2	6	7	8	7	8
Figs, 10-lb. boxes, per lb.	15	20	18	20	14	16	
" 28-lb. boxes					28		
Tappets, per lb.				4 1/2			
Naturals, per lb.				8			
" Naturals, boxes				12			
Prunes, California, 40's		11	10	11	10	12	
" 50's		9 1/2	8 1/2	9 1/4	8	9	
" 60's		8	8	8 1/2	7	8	
" 70's		7 1/2	7 1/2	7 3/4	7	8	
" 80's		7	6 1/2	7	7	8	
" 90's		6 1/2	6	6 1/2	4 1/2	5	6 1/4
Bosnia, R.							
" C				6 1/2			
" D				6			
" U				6			
Raisins, Valencia, oil stalk		4	4 1/2	4 1/4	5	5 1/4	1 70
" Fine oil stalk		5 1/2	5	5 1/2	6		
" Selected		5 1/2	5 1/2	5 1/2	6		
" Layers		5 1/2	5 1/2	5 1/2	6		
Sultanas	11	13	10	15	10	12	10
California 3-crown		7 1/2	7 1/4	7 1/2	7	7 1/4	7 1/2
" 4-crown		8 1/2	8	8 1/2	8	8 1/4	8
Malaga, London layers	1 50	1 80	2 00		1 75		
" Black baskets		2 20	2 30				
" Blue baskets		3 10	3 25				
" Con. Clusters		2 30	2 40				
" Choice		2 50	2 60				
" Ex. Dessert			3 25				
" Royal Buck'n		3 60	3 70				
" Clusters		4 25	4 50				
" Finest Elite		6 00	6 25				
Domestic—Apples, dried	6 1/2	7	5 1/2	6	5 1/2	6	7
" evaporated	9	10	8 1/2	9	9 1/2	10	11
Cal. Evaporated Fruits—							
Apricots, 25-lb. boxes	9	16		18	11	16	

PROVISIONS



CANADA'S GROWING TIME

has arrived.

Secure your share of Canada's prosperity by handling her best products.

BRANTFORD STARCHES

are unexcelled in quality or appearance. Specify them when ordering from your wholesale house.

The BRANTFORD STARCH CO., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	29	23	28
Old Government Java	27	31	22	30
Rio	10	11	7½	12
Plantation Ceylon	29	31	26	30
Porto Rico	24	28	22	25
Guatemala	24	26	22	25
Jamaica	18	22	15	20
Maracaibo	13	15	13	16

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	28	30	29	30			25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	8½	9	10	9	10	9	12
" (green)	5½	8	7	9			10	15
Cocoanuts, per sack	3 00	3 50		3 75	3 50	4 00		
" per doz.				60	60	70		
Grenoble walnuts	12	12½	13	14	12	13		14
Marbot walnuts		11			9	10		
Bordeaux walnuts	7	8		11	9	10		
Sicily filberts	7½	8½	8½	9	8	10		12
Naples filberts	10	11	10	11	10	11		
Pecans		25	26	28				
Shelled Walnuts								

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3¾	3 82½	3 75		4¾
Patna, per lb		5	4¾	5	5	6		
Japan	6	6½	5½	6	5	6		5½
Imperial Seeta	5	6	4¾	5½	5	6		
Extra Burmah		7	4¾	4¾	4	5		
Java, extra	6½	7	6	6½	6	7		
Sago	3½	4	4¾	4½	5	6		
Tapioca	4	4¾	3¾	4	5	6		4

SODA

Bl-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.	70	75	70	80	85	90		
Sal soda, per keg	95	1 00	95	1 00	95	1 00		

SPICES

Pepper, black, ground, in kegs,								
pails, boxes	12	15	12	14	14	15		15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	11	13	12	13		15
Pepper, white, ground, in kegs,								
pails, boxes	20	26	18	24	24	26		35
" 5-lb. cans	20	22	20	26	20	22		
" whole	19	25	17	24	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	14	35	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	20	40	20			
Cream tartar, French	25	27	24	25	22			25
" best	28	30	25	30	25	30		
Allspice	15	17	13	16	13	14		30

PETROLEUM

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Canadian	12		13½	16½
Sarnia water white	12		15½	17½
Carbon safety	17			
American water white	17	17½	16½	18
Pratt's Astral, in bulk	18	19	16	18½

TEAS

Black—								
Congou—Half-chests Kaisow,								
Moning, Peking	\$0 12	\$0 60	\$0 12	\$0 60	11	40		
Caddies Peking, Kaisow	14	40	18	50	15	40		
Indian—Darjeelings	35	55	35	55	30	50		
Assam Pekoes	20	40	20	40	18	40		
Pekoe Soucbong	18	25	18	25	17	24		
Ceylon—Broken Pekoes	35	42	35	42	34	40		
Pekoes	20	30	20	30	20	30		
Pekoe Soucbong	17	35	17	35	17	35		
China Greens—								
Gunpowder—Cases, extra firsts	42	50	42	50				
Half-chests, ordinary firsts	22	28	22	28				
Young Hyson—Cases, sifted,								
extra firsts	42	50	42	50				
Cases, small leaf, firsts	35	40	35	40				
Half-chests, ordinary firsts	22	38	22	38				
Half-chests, seconds	17	19	17	19				
" thirds	15	17	15	17				
" common	13	14	13	14				
Ping Sueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40		
" seconds	16	19	16	19				
Half-boxes, firsts	28	32	28	32				
" seconds	16	19	16	19				
Japan—								
½-chests, finest May pickings	38	40	38	40				
Choice	32	36	32	36				
Finest	28	30	28	30				
Fine	25	27	25	27				
Good medium	22	24	22	24				
Medium	19	20	19	20				
Good common	16	18	16	18				
Common	13	15	13½	15				
Nagasaki, ½-chests Pekoe	16	22	16	22				
" Oolong	14	15	14	15				
" Gunpowder	16	19	16	19				
" Siftings	7½	11	7½	11				

WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
" 2-hoop, " No. 2		1 60		1 60		
" 3-hoop, " No. 2		1 40		1 40		
" 3-hoop, " No. 2		1 55		1 55		
" 3-hoop, painted, No. 2		1 40		1 40		
Tubs, No. 0		8 00		8 00	9 50	10 50
" 1		6 50		6 50	8 50	9 50
" 2		5 50		5 50	6 50	7 00
" 3		4 50		4 50	5 50	6 00

SHE IS SATISFIED.



No
Dissatisfaction
when
Hudson's
Soap

is used. It quickly
drives the dirt away
but won't wear out
the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on
the market?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful
business experience.

We give you a powder that leaves no smell, and
does NOT injure the hands.

Cheaper for your customer and yields you
a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

Prunes

CALIFORNIAN
OREGON
FRENCH
BOSNIA

All grades
and
sizes.

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's
Canned Fish.

Sardines—Oils, Tomato, Mustard,
and Spiced; Clams and Clam
Chowder; Scallops; Klppered
Herring and Klppered Chickens;
Haddles—Oval and Round.

I have the largest and best assortment of the above
in Canada. Ask your Wholesale Grocer for my
Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT...

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and
delicious. Pounds and halves. Black and mixed.
In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

Sago and
Tapioca

Direct shipment from
Straits Settlement just to hand

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa
Chocolate

Coffee
Spices

Baking
Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers

TORONTO

TRADE CHAT.

UNDER the style of Perrault & Labreche, Joseph A. Perrault and Wilbrod Labreche will henceforth carry on business as vinegar dealers in Montreal.

An Ottawa despatch states that the merchants of that city report the Christmas trade the best yet recorded.

The merchants of Victoria and Vancouver have received within two weeks orders for about \$60,000 for the Skagway and White Pass Railway Co.

Mr. Gowdey, butcher, Kingston, offers to commence a pork-packing factory in that city if he is given a bonus. He has been promised capital for the business by A. McCormack.

J. H. Plunkett and Albert Daum have leased the store in Listowel lately vacated by M. McD. Fleming, and will open out a new stock of groceries, provisions, etc., about the first of the new year. Both gentlemen are well known in Listowel.

The corn mill in Wolfville has been closed down for a month owing to lack of corn, the bulk of which is obtained in the United States. It seems strange that the farmers of the most fertile district in Nova Scotia are unable to supply the small quantity of corn required in a single mill.—Halifax Chronicle.

There are 1,123 cheese factories in Ontario. About 75 per cent. of these are east of Toronto. The following counties have the greatest numbers: Hastings, 96; Frontenac, 72; Leeds, 65; Prescott, 63; Dundas, 55; Carleton, 53; Glengarry, 48; Oxford, 45; Russell, 44; Lanark, 43; Stormont, 43; Northumberland, 43; Grenville, 40; Middlesex, 39. There are also 234 butter factories in the Province.

The Ontario Pork-Packing and Provision Co., Limited, with headquarters at Morrisburg, Ont., is applying for incorporation. The company will be capitalized at \$100,000, in 10,000 shares of \$10 each. Besides pork-packing, the manufacture of general meat produce will be engaged in, if the promoters, who are responsible and energetic men, succeed in carrying their scheme to a successful issue.

MANITOBA BUTTER SLANDERED.

A report has been circulated throughout this country to the effect that Manitoba butter sent to the Klondyke last year proved a failure through improper packing. Dairy Superintendent Macdonald states that this report, which is calculated to injure the trade of Manitoba creameries, is false. A careful investigation made by himself shows that not a pound of Manitoba creamery butter went to Klondyke. No Manitoba butter was packed, as the report states, in unsealed tins, but in tins sealed and with seams coated with

shellac. There was \$150,000 worth of butter used in the Klondyke last year, very little of which came from Canada.—Free Press, Winnipeg.

FRANK M. SLOAN'S BIRTHDAY.

Frank M. Sloan, buyer for John Sloan & Co., wholesale grocers, Toronto, came of age on Thursday last, and the traveling and



Frank M. Sloan.

office staff took advantage of the occasion by presenting him with a handsome present. The presentation was made by J. R. Hayden, on behalf of the two staffs, while short speeches were made by

A. H. Dawson, Charles Parsons, Adam Macdonald, T. Hill, Walter Berwick and John Burns. The recipient of the kindness of his fellow employees, while a young man, has already had several years' experience in the wholesale trade. After serving some years in different positions in the warehouse he became city traveler, and within the last few months has been taken into the warehouse again as buyer.

Frank, as his friends call him, is as popular among the trade as among his fellow employees.

DEATH OF W. L. HUTCHINSON.

All that was mortal of the late W. L. Hutchinson, of The Weston Trading Co.,

Weston, Ont., was laid away on Monday last. Deceased, who had been ill for some time, died of consumption, leaving a wife and three children.

Deceased was most popular among the trade, and much sorrow is expressed at his demise. "He was a whole-souled, nice fellow," mournfully said a Toronto wholesaler.

SALMON PACK OF 1898.

According to the statistics accumulated by The American Grocer, the salmon pack of 1898 was estimated as follows: Columbia River—Spring, 383,530; fall, 115,000 cases. Sacramento River—Spring, 13,900; fall, 13,250. Rogue River—Spring, 8,906; fall, 1,549; Oregon rivers—Fall, 76,000 cases. Puget Sound—Spring, 272,400; fall, 152,600. Alaska, 960,365. British Columbia, 486,500, divided as follows; 205,000, Fraser River; 236,300, Northern rivers, and 42,200 cohoes. The total pack of salmon for 1898 is estimated at 2,484,000 cases, against 3,121,117 for the same period last year.

Mr. J. J. Roberts, the Winnipeg representative of THE CANADIAN GROCER, has been elected a school trustee in Winnipeg by a large majority over the other candidates. We extend him our hearty congratulations.

The department stores are gradually introducing moving staircases in their stores, for the convenience of the public. Judging from recent developments they will soon want to build private jails. The big Louvre store in Paris, and a London house of the same character, have put in a moving staircase, and in the latter store about 3,000 persons an hour can be carried to the upper floors.—Merchant's Review.

Roquefort, Gruyere and Gorgonzola

and other foreign cheese always in stock.

SOLE CANADIAN AGENT FOR

E. C. Hazard's Celebrated Worcester Sauce, Shrewsbury Ketchup, and Mayonaise, etc., etc.

"Apollo" Brand Stearine Candles.

EASTERN AGENTS FOR

Geo. A. Baylis' Devilled Cheese and Horse Radish Mustard, etc., etc.

Superior "Canajoharie" Beech Nut Sliced Bacon in jars.

The Foreign Cheese and Importing Co.

9 St. Peter St., MONTREAL.

MODEST STORE STORIES.

A N exchange has the following: "A number of men were sitting close to the hot stove in the Mercantile company's store one night last week listening to Jake Fink tell how to build fireproof cellars, when the question of strong winds came up. One of the crowd said that he thought Crow's Nest lake was the windiest spot he ever saw. Another, who had spent some time in 'bleeding Kansas,' told of the wind blowing the grain off the ears of corn in that State. Just then a chap who had said nothing, but listened quietly, asked: 'Say, have any of you fellows ever been to Macleod? Talk about wind! Well, you can get it there. I spent a week there once, and couldn't leave town till I paid a tailor \$1.25 for sewing on every button on my clothes. Blow? Why, you never saw anything like it. Bob Evans had a sign painted on the west side of his hotel. Next evening it had disappeared. The wind had blown the paint right off the boards. Last fall they had a very severe wind storm that blew all the barbs off the wire fence around the barracks. It is impossible to wear whiskers, unless you remain indoors all the time. The ladies use railroad spikes for weights at the bottom of their skirts, and no man with false teeth dares to open his mouth while going from town to the station. A pet dog belonging to Editor Wood, of The Gazette, was blown up against the water tank about 10 o'clock in the morning. It was impossible to reach him and he remained until sundown, when the wind died out and he dropped to the ground. It is a common thing for the hair to be blown off the cattle until they look like a herd of large Mexican dogs. These statements are facts, and if anyone doubts them, ask Barnhardt. Well, good night, gentlemen,' and the man from Macleod disappeared through the front door into the cold, cheerless street. There was silence until Jake Fink recovered his breath and murmured in a weak voice, 'Let's visit the cellar.' Another second and every chair was empty."

BAD AS WITCHCRAFT DELUSION.

New England is cursed with a trading-stamp craze, as obstinate in its way as the witchcraft delusion. But the crisis is past, sober sense is returning, and the grocers there may be happy yet, you bet! A symptom of the severity of the disease is the heartiness of the epithets that are applied to the stamps by members of the association in discussing the wane of the evil. The Biddeford (Me.) Board of Trade has denounced the stamps as detrimental to business men. —Merchants' Review.

COCKBURN'S
GLEN ORME
Scotch Whisky
Fine Flavor.
Good Value.
J. & R. McLEA
MONTREAL Agents

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.**WHITE SWAN**

is the standard

Baking Powderfor Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.**SMITH & SCOTT**
Mfrs.

6 & 8 Bay St., Toronto.



ASK FOR

MOTT'S**Royal Snaps**

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.**The Toronto Patent Agency**

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CAPITAL - \$25,000W. H. SHAW, ESQ., President.
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TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.

EPPS'SGRATEFUL
COMFORTING**COCOA**In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion. C. E. COLSON & SON,
Montreal. In Nova Scotia. E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON

AMONG TORONTO RETAILERS.

Christmas Trade.

"Christmas comes but once a year, and when it comes it brings good cheer"—to the enterprising retailer. All Christmas seasons do not bring the same quantity of satisfaction to every individual merchant, nor do any two merchants experience the same amount of pleasure in any season. Christmas is one of the milestones in the year which emphasizes the fact that the pleasures of life do not depend entirely upon success in office, factory, shop or store; it is the day when home and friends come into one's life so completely that the worries and struggles of business are lost sight of, or, at least, forced into the background. Yet, the season, as a whole, is one in which the native energy and enterprise of a merchant brings to him its reward—lots of good trade. The past season has, on the whole, been a satisfactory one to the grocery trade in Toronto. In all sections the volume of business has been even greater than last season, which was away beyond that of previous years. Money has been more abundant in most sections than usual, and, as a consequence, collections have been easier. The demand has been for as high, and, in some cases, for a higher class of goods than usual. Early in the season the demand for canned goods, and for raisins, currants, peels, spices, etc., was excellent. The mild weather at the beginning of last week demoralized the poultry market considerably, and prices were unsteady, with a tendency downwards, leaving the retailer's profits at a small figure, and causing buyers to hold back until the last couple of days, many waiting till Christmas Eve, in hopes of a material reduction. This did not materialize, however, a slight advance resulting instead. The poultry trade, on the whole, was satisfactory. The demand for candies, oranges, lemons, nuts, etc., was, as usual, very light till the day preceding the holiday, but on that day it was as brisk as ever.

The grocers throughout the city made special preparations for doing a big trade, and spent much time and trouble in arranging their windows and stores to attract customers and increase their trade.

Some of the most striking displays in the city were the simplest in the manner of their arrangement and in the variety, or rather lack of variety, of goods displayed. I refer to the displays of poultry made by some of the grocers and butchers. The most effective of these, in my opinion, was in a corner store, in front of which was a large, high verandah. Across the entire window front, and from post to post of the verandah, turkeys, chickens, ducks and geese were suspended. There were many more birds displayed here than the average dealer

risks buying; but a similar, though not quite as effective a display can be made by attaching two or three rows of turkeys and geese in front of the window. The best method of hanging them is to have a strong wooden or iron bar run from across the window front. From movable hooks attached to this bar the poultry are suspended by a cord around the legs. There is an objection to this display in that it draws all the attention of the passer-by to poultry, to the exclusion of fruit, candies, nuts, etc. In answer to this, it is argued that the majority of housekeepers are more easily persuaded to buy poultry than fruit, in another than their regular store.

In Michie's branch store on Spadina avenue, a notable window was made of canned goods. The cans were arranged to form the walls of a prison like the noted "Tolbooth Gaol" in Edinburgh. The windows were made of sheet gelatine, the ceiling of light brown wrapping paper, the tiling being marked with chalk. The picture was made more realistic by placing some dolls dressed in "kilts" in various parts of the grounds in front of the prison.

Somers Bros., King street west, had a unique Christmas window. The central feature of the display was a pillar of canned goods, about eighteen inches in diameter, reaching from the floor of the window to its ceiling. About two feet or thirty inches from the floor this pillar was surrounded by a display of fancy fruit juices, non-alcoholic wines, sauces, catsups, pickles, etc. From the pillar to each corner of the window a row of canned goods divided the remaining floor space into divisions in which dates, figs, nuts, candies, raisins, etc., were effectively shown.

A College street grocer had a simple, yet striking, display. A platform was made to fit the window. At the front it was only a few inches above the floor, but in steps of three inches or so deep and high it rose, till at the back it was three feet high. On the bottom steps apples, oranges and lemons were arranged. Above these, grapes, candies, peels, essences, etc., filled the steps. At the back, the top of the platform was devoted to a display of pickles, catsups, and cheese in packages.

Kelly Bros., Queen street east, had, possibly, the most unique display of the kind in the city. The feature of their window was a Christmas cake, fully five feet in height. The bright white and colored icing on a cake of this size could not fail to attract attention. This attention was directed to the goods on display by having the floor of the window covered with nuts, etc. Bowls were also filled with nuts, raisins, currants, etc., and in all these, price tickets told everyone who

stopped to look of the quality and price of the goods sold by Kelly Bros. The Christmas tree used was willow, and was secured by Kelly Bros. from a caterer, who had used it previously at a table display, so the expense to the Messrs. Kelly was light.

A style of window display which was quite popular this year is a platform, or stand, slanting from a foot or so high at the front to about three feet at the back. On this stand the seasonable goods were arranged with more or less skill. A fine window can be made in this way by using evergreens, rich white and blue tissue paper, etc., throughout the display. A. White, College street, made use of these colors of tissue paper to form a Union Jack. The groundwork was made of raisins and currants, the crosses of the tissue paper. The result was very pretty.

D. Bell, Yonge street, had a display which a good many grocers might effectively use. It was a Christmas tree window. The whole of the window (except the floor, which was covered with oranges, apples and lemons), was covered with evergreens. A Christmas tree was stood up in the centre, and on it Christmas novelties, fruits, etc., were hung.

In speaking to merchants regarding window dressing for Christmas, I have been struck with the fact that those who take much time and trouble in decorating their windows find it a profitable investment; those who let their windows remain, like their shops, in a happy-go-lucky, ordinary state, say that it is not "worth the trouble." Who is right?

THE RAMBLER.

Want a Good Roof?

That will give fire, rust, leak and lightning proof protection—and last indefinitely? Then use

Eastlake Shingles



They have a patent side lock and water gutter found in no other shingles—are quicker laid than others—and can't be equalled for reliable, economical worth.

Write us—we'll tell you all about them.

Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

TO
THE
TRADE

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

"Telegraph"

"Telephone"

"Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

MANITOBA MARKETS.

WINNIPEG, Dec. 26, 1898.

WINNIPEG is Christmas mad, and no one will come down to such prosaic things as general markets. Every house called on to-day said trade has been first rate, but there is nothing to tell. Price don't change at this time of year. Of course, from the week before Christmas and for six weeks after, wholesale houses in the west do not look for any special rush. Produce houses, of course, are busy. In this line the demand this year has been greater than ever. One house has sold 100,000 lb. of turkeys alone, not to speak of chickens, ducks and geese, for all of which there has been a heavy demand.

Fruit, too, was in great demand last week, and wholesale fruit houses report the biggest trade for years. The Rublee Fruit Co. were practically cleared out by 5 o'clock on Saturday afternoon, and were anxiously looking for fresh shipments from the south. The heated cars left last Monday for country points, and the wholesale men thought they were all fixed up for the city trade, but the demand was much heavier than anticipated. Among the Christmas novelties was a shipment of Catawba grapes, which sold at \$5.50 per crate of 15 baskets, 3 lb. to the basket.

The Northern Pacific Railway inaugurated its new Belmont extension by a free excursion to Winnipeg. Two trains of 10 coaches each arrived at 5 o'clock Friday evening, bringing 1,500 people. They had all night in town, and the return train did not leave until 4 p.m. on Saturday. If anybody in the east has doubts about the future of farming in Manitoba, they would all have been dispelled by a sight of that crowd of well-dressed people eager to shop. Many hundreds of dollars passed into the hands of Winnipeg merchants, as a result of this excursion.

Wheat trade is quiet, with nothing new to report, and no likelihood of any change until after the New Year comes in.

The decoration of the city market is always a special feature of the Winnipeg Christmas, each stall-owner vying with the other in the elaborate style of decoration and the quality and size of the carcasses shown. Kobold & Co. had in their stall the following carcasses, raised on their own ranch: Steer, 4 years old, 2,550 lb.; steer, 3 years old, 2,100 lb.; heifer, 3 years old, 1,900 lb.; heifer, 2 years old, 1,600 lb. P. Gallagher & Sons show a steer, 3 years old, 2,025 lb., and a heifer, 2 years old, 2,000 lb. Entering from the east end, the market looked like a long avenue of gaily-decorated evergreens, the sides being formed by closely-hung carcasses of beef, pork, mutton, lamb and veal, flanked by great pyramids of turkeys, geese and poultry, festooned with flowers and sausages. Bright mottoes were everywhere. A particularly tempting lamb had pinned on his back, "The Good Die Young," while "Manitoba Nuggets" drew attention to a particularly fat side of beef, and "Died for his Country" graced the stomach of a 690-lb. porker.

All this is not a market, but it is the only news that can be gathered. Really the only point bearing on markets is the fact that, anticipating a possible duty on tea, houses here have made some unusually extensive purchases, especially in Ceylon and Indian teas.

The sugar market is very wobbly at present. One day up 1-16c., and then down again.

Dried apples have reached the startling figure of 7½ to 8½c. per lb., and are therefore out of market here, as no one will look at them at that price. Apricots have climbed another cent, and are now quoted at 16½c. for choice stock. Scarcely any are moving at this price.

There has been an unusual demand for nuts this season, the reason why does not appear. Shipments were late in arriving, and for a time was difficulty in filling orders. Full lines are now to hand.

Haddies are scarce and many orders are

unfilled. The early shipments were all heated and had to be carted out to the nuisance ground, and the pack being short, on account of storms, Winnipeg market is thinly supplied.

Canned salmon is high, and likely to be more so, as stocks are light here and will be soon exhausted. Purchases cannot be repeated at former figures, and the price must advance.

FINE ASSORTMENT OF TEAS.

L. Chaput, Fils & Cie., Montreal, have near at hand, ex. str. Indraléma, due at New York shortly, and in store, some choice lines of tea. There are 4,341 packages of all grades of Japans, sundried, basket and pan fired, also siftings and nibs from the best houses in Japan. The lot also includes 600 half chests of early Japan siftings. There are also 125 forty-pound boxes, and 462 thirty-pound boxes, all branded in separate lots of 25, and matted singly. These should be handy packages for jobbers. In Young Hysons and Gunpowders, they offer 757 packages: Pingsuey, Moyune points, first Pea leaf and Pin head. In blocks, 1,410 packages; chests, half-chests, and boxes, and 6,508 India, Ceylon, China, Formosa, Oolong and scented orange Pekoe, go toward making the firm's assortment of tea complete in every respect. In India and Ceylons, Chaput, Fils & Cie. have always selected their supplies from the best gardens, such as Pulcherra, Amrail, and Bloomfield, the latter the famous Darjeeling growth in India, and Gallaheria, Bombra and the favorite Fetteresso from Ceylon. More complete particulars respecting this firm's extensive line of teas are given in our advertising columns.

DEVOTION IS APPRECIATED.

A young man who devotes himself heart and soul to his employer's interest will soon find that his devotion is appreciated, for, even if his employer should fail to reward it, some one else will surely observe it, and the way to promotion will soon open before him. There are vacant places in the higher walks of every business and profession for the young men who follow this course.—C. A. Pillsbury.

Take
a
Pinch
with
us.

“Take a pinch with us,” it’s perfectly pure. Scientific experts say it’s all salt—every crystal. Manufactured for over 20 years—honored with over 50 awards at leading expositions for its purity and excellence. The name of the salt is

Rice’s Pure SALT.

Table Salt
Butter Salt
Cheese Salt
Packers’ Salt
Fine Salt
Coarse Salt
Tanners’ Salt
Pickle Salt

*Leading Grocers
Sell It. Do You?*

Sole Manufacturers

The North American Chemical Co.
GODERICH, ONT.

Limited

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

**DON'T PAY FREIGHT
ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

**BELLEVILLE
BUSINESS
COLLEGE.**

ESTABLISHED
1889.

Students have a larger earning power who acquire the following lines of preparation under our efficient system of training. It has no superior.

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|-----------------|---------------------------|
| 1. Bookkeeping, | 5. Telegraphy, Commercial |
| 2. Shorthand, | and Railway Work, |
| 3. Typewriting, | 5. Civil Service Options. |

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address :
Belleville, Ont

J. Frith Jeffers, M.A.
Principal.

A. T. Cleghorn

D. J. McLeod.

H. K. McCormick.

London Coffee and Spice Co.

LONDON, CANADA.

COFFEE, SPICES, BAKING POWDER, MUSTARDS, ETC.

**HAS NO EQUAL**

**Humpty Dumpty
Egg Crates**



Size, 13-in. x 13-in. x 11-in.

Contains 12 dozen eggs.

**NO BROKEN EGGS.
NO MISCOUNTS.**

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Dec. 30, 1898.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 50
1 lb. tin, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

7/8 size, 5 doz. in case	40
1/2 " 4 " "	75
1/4 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	2 00
3/4 " 2 " "	6 50
1 " 1 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.

1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG CO.

Queen Baking Powder, 1/2-lb. tins	1 23
1-lb. tins	2 15



BLACKING.

P.G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Yucca Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—



per gross	
Quikshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

per gross	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00

Quikshine Pipe Varnish—

per gross	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4



Shoe Blacking—	
Reliable French Blacking, No. 5	9 00
No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
50. 48 "	03

BLUE.

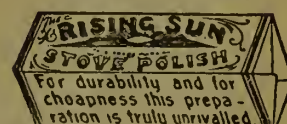
KEEN'S OXFORD.	
Per lb.	\$0 17
In 10 lb. lots or case	0 16
Norwich Bird Seed, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	



STOVE POLISH.



Rising Sun.	
6-oz. cakes, 1/4 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs.	8 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

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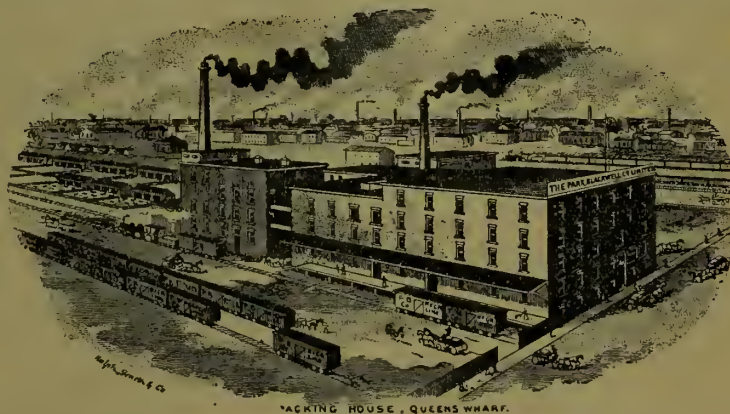
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This is just the time to let your customers know that you have

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